

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934



For the quarterly period ended May 25, 2024  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934



For the transition period from \_ to  
Commission file number: 001-08504



UNIFIRST CORPORATION  
(Exact name of registrant as specified in its charter)

Massachusetts  
(State or Other Jurisdiction of  
Incorporation or Organization)

04-2103460

(I.R.S. Employer  
Identification No.)

68 Jonspin Road

01887

Wilmington

MA

(Address of Principal Executive Offices)

(Zip Code)

(978) 658-8888

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.10 par value per share	UNF	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

☒

Accelerated filer

☐

Non-accelerated filer

☐

Smaller Reporting Company

☐

Emerging Growth Company

☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

The number of outstanding shares of UniFirst Corporation Common Stock and Class B Common Stock as of June 28, 2024 were

15,022,850  
and

3,590,295  
, respectively.

---

---

**UniFirst Corporation**  
**Quarterly Report on Form 10-Q**  
**For the Thirteen and Thirty-Nine Weeks Ended May 25, 2024**

**Table of Contents**

<b><u>Part I – FINANCIAL INFORMATION</u></b>	<b>3</b>
<u>Item 1 – Financial Statements (unaudited)</u>	3
<u>Consolidated Statements of Income for the Thirteen and Thirty-Nine Weeks ended May 25, 2024 and May 27, 2023</u>	3
<u>Consolidated Statements of Comprehensive Income for the Thirteen and Thirty-Nine Weeks ended May 25, 2024 and May 27, 2023</u>	4
<u>Consolidated Balance Sheets as of May 25, 2024 and August 26, 2023</u>	5
<u>Consolidated Statements of Shareholders' Equity for the Thirteen and Thirty-Nine Weeks ended May 25, 2024 and May 27, 2023</u>	6
<u>Consolidated Statements of Cash Flows for the Thirty-Nine Weeks ended May 25, 2024 and May 27, 2023</u>	7
<u>Notes to Consolidated Financial Statements</u>	8
<u>Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	25
<u>Item 3 – Quantitative and Qualitative Disclosures About Market Risk</u>	37
<u>Item 4 – Controls and Procedures</u>	38
<b><u>Part II – OTHER INFORMATION</u></b>	<b>39</b>
<u>Item 1 – Legal Proceedings</u>	39
<u>Item 1A – Risk Factors</u>	39
<u>Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds</u>	39
<u>Item 3 – Defaults Upon Senior Securities</u>	39
<u>Item 4 – Mine Safety Disclosures</u>	39
<u>Item 5 – Other Information</u>	40
<u>Item 6 – Exhibits</u>	41
<u>Signatures</u>	42
<u>Certifications</u>	
<u>Ex-31.1 Section 302 Certification of CEO</u>	
<u>Ex-31.2 Section 302 Certification of CFO</u>	
<u>Ex-32.1 Section 906 Certification of CEO</u>	
<u>Ex-32.2 Section 906 Certification of CFO</u>	

**PART I – FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**

**Consolidated Statements of Income**  
**UniFirst Corporation and Subsidiaries**  
*(Unaudited)*

(In thousands, except per share data)	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 25, 2024	May 27, 2023	May 25, 2024	May 27, 2023
Revenues	\$ 603,328	\$ 576,668	\$ 1,787,564	\$ 1,661,157
<b>Operating expenses:</b>				
Cost of revenues (1)	391,244	379,419	1,171,231	1,103,287
Selling and administrative expenses (1)	129,074	132,677	383,350	372,230
Depreciation and amortization	34,560	31,175	103,453	88,115
Total operating expenses	554,878	543,271	1,658,034	1,563,632
Operating income	48,450	33,397	129,530	97,525
<b>Other (income) expense:</b>				
Interest income, net	(1,406)	(553)	(4,590)	(6,353)
Other expense, net	522	621	1,813	1,526
Total other (income) expense, net	(884)	68	(2,777)	4,827
Income before income taxes	49,334	33,329	132,307	102,352
Provision for income taxes	11,277	9,053	31,468	26,309
Net income	\$ 38,057	\$ 24,276	\$ 100,839	\$ 76,043
<b>Income per share – Basic:</b>				
Common Stock	\$ 2.12	\$ 1.35	\$ 5.61	\$ 4.23
Class B Common Stock	\$ 1.70	\$ 1.08	\$ 4.49	\$ 3.39
<b>Income per share – Diluted:</b>				
Common Stock	\$ 2.03	\$ 1.29	\$ 5.38	\$ 4.06
<b>Income allocated to – Basic:</b>				

Common Stock

		31,962	20,394	84,716	63,882
	\$	\$	\$	\$	
Class B Common Stock		6,095	3,882	16,123	12,161
	\$	\$	\$	\$	

**Income allocated to – Diluted:**

Common Stock

		38,057	24,276	100,839	76,043
	\$	\$	\$	\$	

**Weighted average shares outstanding – Basic:**

Common Stock

		15,062	15,087	15,094	15,084
--	--	--------	--------	--------	--------

Class B Common Stock

		3,590	3,590	3,590	3,590
--	--	-------	-------	-------	-------

**Weighted average shares outstanding – Diluted:**

Common Stock

		18,705	18,748	18,738	18,751
--	--	--------	--------	--------	--------

(1) Exclusive of depreciation on the Company's property, plant and equipment and amortization on its intangible assets.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**Consolidated Statements of Comprehensive Income**  
**UniFirst Corporation and Subsidiaries**  
*(Unaudited)*

(In thousands)	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 25, 2024	May 27, 2023	May 25, 2024	May 27, 2023
Net income				
	\$ 38,057	\$ 24,276	\$ 100,839	\$ 76,043
<b>Other comprehensive (loss) income:</b>				
Foreign currency translation adjustments	( 598 )	( 762 )	( 170 )	( 2,489 )
Change in fair value of derivatives, net of income taxes	6	6	40	117
Other comprehensive (loss) income	( 592 )	( 768 )	( 130 )	( 2,372 )
Comprehensive income	<u>\$ 37,465</u>	<u>\$ 25,044</u>	<u>\$ 100,969</u>	<u>\$ 73,671</u>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**Consolidated Balance Sheets**  
**UniFirst Corporation and Subsidiaries**  
*(Unaudited)*

(In thousands, except share and par value data)	May 25, 2024	August 26, 2023
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 112,246	\$ 79,443
Short-term investments	13,186	10,157
Receivables, less reserves of \$ 23,370 and \$ 17,185	284,363	279,078
Inventories	161,487	148,334
Rental merchandise in service	242,971	248,323
Prepaid taxes	13,679	20,907
Prepaid expenses and other current assets	56,457	53,876
Total current assets	884,389	840,118
Property, plant and equipment, net	790,031	756,540
Goodwill	648,795	647,900
Customer contracts, net	90,386	103,452
Other intangible assets, net	35,491	42,166
Deferred income taxes	729	567
Operating lease right-of-use assets, net	66,702	62,565
Other assets	134,895	116,667
Total assets	\$ 2,651,418	\$ 2,569,975
<b>Liabilities and shareholders' equity</b>		
Current liabilities:		

Accounts payable		
	\$ 86,273	\$ 92,730
Accrued liabilities		
	165,386	156,408
Accrued taxes		
	—	352
Operating lease liabilities, current		
	18,160	17,739
Total current liabilities		
	269,819	267,229
Accrued liabilities		
	124,361	121,682
Accrued and deferred income taxes		
	130,954	130,084
Operating lease liabilities		
	50,676	47,020
Total liabilities		
	575,810	566,015
Commitments and contingencies (Note 12)		
Shareholders' equity:		
Preferred Stock, \$		
1.00		
par value;		
2,000,000		
shares authorized;		
no		
shares issued and		
outstanding	—	—
Common Stock, \$		
0.10		
par value;		
30,000,000		
shares authorized;		
15,040,462		
and		
15,104,317		
shares issued and outstanding as of May 25, 2024 and		
August 26, 2023, respectively	1,504	1,510



Class B Common Stock, \$		
0.10		
par value;		
20,000,000		
shares authorized;		
3,590,295		
and		
3,590,295		
shares issued and outstanding as of May 25, 2024 and August 26, 2023, respectively	359	359
Capital surplus	103,097	99,303
Retained earnings	1,994,279	1,926,549
Accumulated other comprehensive loss	( 23,631 )	( 23,761 )
Total shareholders' equity	2,075,608	2,003,960
Total liabilities and shareholders' equity	\$ 2,651,418	\$ 2,569,975

The accompanying notes are an integral part of these Consolidated Financial Statements

**Consolidated Statements of Shareholders' Equity**  
**UniFirst Corporation and Subsidiaries**  
*(Unaudited)*

(In thousands)	Common Shares	Class B Common Shares	Common Stock	Class B Common Stock	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Loss	Total Equity
<b>Balance as of August 27, 2022</b>								
							(	
	15,075	3,590	1,508	359	93,131	1,845,163	24,290	1,915,871
Net income			\$	\$	\$	\$	\$ )	\$
						33,957		33,957
Change in fair value of derivatives (1)	—	—	—	—	—		—	
							52	52
Foreign currency translation	—	—	—	—	—	—		
							(	(
							1,778	1,778
Dividends declared Common Stock	—	—	—	—	—	—	)	)
(\$						(		(
0.31						4,680		4,680
per share)	—	—	—	—	—	)	—	)
Dividends declared Class B Common Stock						(		(
(\$								
0.248						890		890
per share)	—	—	—	—	—	)	—	)
Share-based compensation, net (2)					(			(
					567			567
	—	—	—	—	)	—	—	)
Share-based awards exercised, net (1)								
	20		1					1
		—		—	—	—	—	
<b>Balance as of November 26, 2022</b>								
							(	
	15,095	3,590	1,509	359	92,564	1,873,550	26,016	1,941,966
Net income			\$	\$	\$	\$	\$ )	\$
						17,810		17,810
Change in fair value of derivatives (1)	—	—	—	—	—		—	
							59	59
Foreign currency translation	—	—	—	—	—	—		
							(	(
							1,473	1,473
Dividends declared Common Stock	—	—	—	—	—	—	)	)
(\$						(		(
0.31						4,682		4,682
per share)	—	—	—	—	—	)	—	)
Dividends declared Class B Common Stock						(		(
(\$								
0.248						890		890
per share)	—	—	—	—	—	)	—	)
Share-based compensation, net (2)					2,297			2,297
	—	—	—	—		—	—	
Share-based awards exercised, net (1)								
	8		1					1
		—		—	—	—	—	



	15,128	3,590	1,513	359	99,537	1,962,688	23,924	2,040,173
		\$	\$	\$	\$	\$	)	\$
Net income								
	—	—	—	—	—	20,457	—	20,457
Change in fair value of derivatives (1)							(	(
	—	—	—	—	—	—	34	34
Foreign currency translation							)	)
	—	—	—	—	—	—	919	919
Dividends declared Common Stock (\$ 0.33 per share)	—	—	—	—	—	4,976	—	4,976
Dividends declared Class B Common Stock (\$ 0.264 per share)	—	—	—	—	—	948	—	948
Repurchase of Common Stock	(		(		(	(		(
	45		4		298	7,562		7,864
	)	—	)	—	)	)	—	)
Share-based compensation, net (2)					1,958			1,958
	—	—	—	—		—	—	
Share-based awards exercised, net (1)	4							
		—	—	—	—	—	—	—
Balance as of February 24, 2024							(	
	15,087	3,590	1,509	359	101,197	1,969,659	23,039	2,049,685
		\$	\$	\$	\$	\$	)	\$
Net income								
	—	—	—	—	—	38,057	—	38,057
Change in fair value of derivatives								
	—	—	—	—	—	—	6	6
Foreign currency translation							(	(
	—	—	—	—	—	—	598	598
Dividends declared Common Stock (\$ 0.33 per share)	—	—	—	—	—	4,961	—	4,961
Dividends declared Class B Common Stock (\$ 0.264 per share)	—	—	—	—	—	948	—	948
Repurchase of Common Stock	(		(		(	(		(
	47		5		311	7,528		7,844
	)	—	)	—	)	)	—	)
Share-based compensation, net (2)					2,211			2,211
	—	—	—	—		—	—	
Balance as of May 25, 2024							(	
	15,040	3,590	1,504	359	103,097	1,994,279	23,631	2,075,608
		\$	\$	\$	\$	\$	)	\$

(1) These amounts are shown net of the effect of income taxes.

(2) These amounts are shown net of any shares withheld by the Company to satisfy certain tax withholding obligations in connection with the vesting of certain restricted stock units.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**Consolidated Statements of Cash Flows**  
**UniFirst Corporation and Subsidiaries**  
*(Unaudited)*

Thirty-Nine Weeks Ended  
(in thousands)

	May 25, 2024	May 27, 2023
<b>Cash flows from operating activities:</b>		
Net income	\$ 100,839	\$ 76,043
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization (1)	103,453	88,115
Share-based compensation	7,145	6,874
Accretion on environmental contingencies	948	777
Accretion on asset retirement obligations	721	690
Deferred income taxes	4,048	11,709
Other	1,061	16
Changes in assets and liabilities, net of acquisitions:		
Receivables, less reserves	()	()
	5,288	22,148
Inventories	()	
	13,101	2,110
Rental merchandise in service		()
	5,308	19,544
Prepaid expenses and other current assets and Other assets	()	
	11,518	67
Accounts payable	()	
	5,118	3,492
Accrued liabilities	()	()
	3,212	13,152
Prepaid and accrued income taxes	7,726	7,758
Net cash provided by operating activities	193,012	142,807
<b>Cash flows from investing activities:</b>		
Acquisition of businesses, net of cash acquired	()	()
	203	306,192
Capital expenditures, including capitalization of software costs	()	()
	121,937	124,067

Purchases of investments	(	(
	24,581	117,012
Maturities of investments		
	21,679	107,000
Proceeds from sale of assets		
	749	517
Net cash used in investing activities	(	(
	124,293	439,754
	)	)
<b>Cash flows from financing activities:</b>		
Payment of deferred financing costs		(
	—	851
Borrowings under line of credit		
	—	80,000
Repayments under line of credit		(
	—	80,000
Proceeds from exercise of share-based awards		
	3	3
Taxes withheld and paid related to net share settlement of equity awards	(	(
	2,731	2,850
Repurchase of Common Stock	(	
	15,962	—
Payment of cash dividends	(	(
	17,436	16,527
Net cash used in financing activities	(	(
	36,126	20,225
	)	)
<b>Effect of exchange rate changes</b>		
	210	76
Net increase (decrease) in cash and cash equivalents		(
	32,803	317,096
		)
Cash and cash equivalents at beginning of period		
	79,443	376,399
Cash and cash equivalents at end of period		
	112,246	59,303
	<u>\$</u>	<u>\$</u>
<b>Supplemental disclosure of cash flow information:</b>		
Non-cash capital expenditures	\$	\$
	6,010	10,761

(1) Depreciation and amortization for the thirty-nine weeks ended May 25, 2024 and May 27, 2023 included approximately \$

13.9  
million and \$

9.8  
million, respectively, of non-cash amortization expense recognized on acquisition-related intangible assets.

The accompanying notes are an integral part of these Consolidated Financial Statements.



**UniFirst Corporation and Subsidiaries**  
**Notes to Consolidated Financial Statements**

**1. Basis of Presentation**

These Consolidated Financial Statements of UniFirst Corporation (the "Company") included herein have been prepared, without audit, in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") and pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations; however, the Company believes that the information furnished reflects all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair statement of results for the interim period.

It is suggested that these Consolidated Financial Statements be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended August 26, 2023. There have been no material changes in the accounting policies followed by the Company during the current fiscal year other than with respect to the recent accounting pronouncements discussed in Note 2, "Recent Accounting Pronouncements". Results for an interim period are not indicative of any future interim periods or for an entire fiscal year.

**2. Recent Accounting Pronouncements**

In October 2021, the Financial Accounting Standards Board ("FASB") issued updated guidance to improve the accounting for acquired revenue contracts with customers in a business combination. The Company adopted this guidance on August 27, 2023. The adoption of this guidance did not have a material impact on its financial statements.

In December 2022, the FASB issued updated guidance to align with the deferral of the cessation date for LIBOR by the United Kingdom's Financial Conduct Authority ("FCA"). The FASB is changing the sunset date for use of LIBOR by all entities from December 31, 2022 to December 31, 2024 to allow for time for modifications to occur after the FCA's cessation date of June 30, 2023 for using LIBOR for overnight through twelve-month tenors. The Company's Credit Agreement (defined below) includes a provision for the phasing out of LIBOR and the Company has elected to transition out of using LIBOR to Secured Overnight Financing Rate ("SOFR") based on the amendment to the Credit Agreement as described in this report in Note 14, "Long-Term Debt". The Company's adoption of this standard did not have a material impact on its financial statements.

In November 2023, the FASB issued ASU 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*, which updates reportable segment disclosure requirements primarily through enhanced disclosures about significant segment expenses. The amendments are effective for fiscal years beginning after December 15, 2023, and for interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The amendments should be applied retrospectively to all prior periods presented in the financial statements. The Company is currently evaluating this ASU to determine its impact on the Company's disclosures.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*, which enhances effective tax rate reconciliation disclosure requirements and provides clarity to the disclosures of income taxes paid, income before taxes and provision for income taxes. The amendments are effective for fiscal years beginning after December 15, 2024. Early adoption is permitted for annual financial statements that have not yet been issued or made available for issuance. The amendments in this update should be applied on a prospective basis. Retrospective application is permitted. The Company is currently evaluating this ASU to determine its impact on the Company's disclosures.

Other recent accounting pronouncements issued by the FASB, including its Emerging Issues Task Force, the American Institute of Certified Public Accountants, and the SEC have not had, or are not believed by management to have, a material impact on the Company's present or future financial statements.

### 3. Revenue Recognition

The following table presents the Company's revenues for the thirteen and thirty-nine weeks ended May 25, 2024 and May 27, 2023, respectively, disaggregated by service type:

(In thousands, except percentages)	Thirteen Weeks Ended				Thirty-Nine Weeks Ended			
	May 25, 2024	% of	May 27, 2023	% of	May 25, 2024	% of	May 27, 2023	% of
	Revenue	Revenues	Revenue	Revenues	Revenue	Revenues	Revenue	Revenues
	s		s		s		s	
Core Laundry Operations	528,454	87.6	501,719	87.0	1,574,863	88.1	1,456,167	87.7
	\$	%	\$	%	\$	%	\$	%
Specialty Garments	47,582	7.9	49,407	8.6	135,713	7.6	135,613	8.1
		%		%		%		%
First Aid	27,292	4.5	25,542	4.4	76,988	4.3	69,377	4.2
		%		%		%		%
Total revenues	603,328	100.0	576,668	100.0	1,787,564	100.0	1,661,157	100.0
	\$	%	\$	%	\$	%	\$	%

See Note 16, "Segment Reporting" for additional details of segment definitions.

#### Revenue Recognition Policy

During the thirteen weeks ended May 25, 2024 and May 27, 2023, approximately

83.8  
% and

84.1

%, respectively, of the Company's revenues were derived from fees for route servicing of the Core Laundry Operations, Specialty Garments, and First Aid segments performed by the Company's employees at each customer's location of business. During the thirty-nine weeks ended May 25, 2024 and May 27, 2023, approximately

84.1  
% and

84.2

%, respectively, of the Company's revenues were derived from fees for route servicing of the Core Laundry Operations, Specialty Garments, and First Aid segments performed by the Company's employees at each customer's location of business. Revenues from the Company's route servicing customer contracts represent a single performance obligation. The Company recognizes these revenues over time as services are performed based on the nature of services provided and contractual rates (input method). Certain of the Company's customer contracts, primarily within the Company's Core Laundry Operations, include pricing terms and conditions that include components of variable consideration. The variable consideration is typically in the form of consideration due to customer-based performance metrics specified within the contract. Specifically, some contracts contain discounts or rebates that the customer can earn through the achievement of specified volume levels. Each component of variable consideration is earned based on the Company's actual performance during the measurement period specified within the contract. To determine the transaction price, the Company estimates the variable consideration using the most likely amount method, based on the specific contract provisions and known performance results during the relevant measurement period.

When determining if variable consideration should be constrained, the Company considers whether factors outside its control could result in a significant reversal of revenue. In making these assessments, the Company considers the likelihood and magnitude of a potential reversal. The Company's performance period generally corresponds with the monthly invoice period. No significant constraints on the Company's revenue recognition were applied during the thirteen and thirty-nine weeks ended May 25, 2024 and May 27, 2023. The Company reassesses these estimates during each reporting period.

The Company maintains a liability for these discounts and rebates within accrued liabilities on the Consolidated Balance Sheets. Variable consideration also includes consideration paid to a customer at the beginning of a contract. The Company capitalizes this consideration and amortizes it over the life of the contract as a reduction to revenue in accordance with the updated accounting guidance for revenue recognition. These assets are included in other assets on the Consolidated Balance Sheets.

#### Costs to Obtain a Contract

The Company defers commission expenses paid to its employee-partners when the commissions are deemed to be incremental for obtaining the route servicing customer contract. The deferred commissions are amortized on a straight-line basis over the expected period of benefit. The Company reviews the deferred commission balances for impairment on an ongoing basis. Deferred commissions are classified as current or non-current based on the timing of when the Company expects to recognize the expense. The current portion is included in prepaid expenses and other current assets and the

non-current portion is included in other assets on the Company's Consolidated Balance Sheets. As of May 25, 2024, the current and non-current assets related to deferred commissions totaled \$

17.7  
million and \$

77.0  
million, respectively. As of August 26, 2023, the current and non-current assets related to deferred commissions totaled \$

16.5  
million and \$

70.4  
million, respectively. During the thirteen weeks ended May 25, 2024 and May 27, 2023, the Company recorded \$

4.6  
million and \$

4.2  
million, respectively, of amortization expense related to deferred commissions. During the thirty-nine weeks ended May 25, 2024 and May 27, 2023, the Company recorded \$

13.4  
million and \$

12.3  
million, respectively, of amortization expense related to deferred commissions. This expense is classified in selling and administrative expenses on the Consolidated Statements of Income.

#### 4. Acquisitions

Whenever the Company acquires a business, consistent with current accounting guidance, the results of operations of the acquisition are included in the Company's consolidated financial results from the date of the acquisition. The amount assigned to intangible assets acquired is based on their respective fair values determined as of the acquisition date. The excess of the purchase price over the tangible and intangible assets is recorded as goodwill. Goodwill is allocated to the segment to which the acquisition relates and is deductible for tax purposes. During the thirty-nine weeks ended May 25, 2024, the Company did not complete any material business acquisitions.

##### *Clean Uniform*

During the third quarter of fiscal 2023, the Company completed the acquisition of the business and certain real estate assets of Clean Uniform ("Clean") from Clean Holdco, Inc. and certain of its affiliates for an aggregate purchase price of \$

299.1 million, net of cash acquired. The difference between the cash paid and the total purchase price of \$

302.4 million represented amounts owed from the seller as a result of final closing adjustments. The acquisition was structured primarily as a stock purchase but was treated as an asset purchase from a tax perspective, which has allowed for a step-up in the tax basis of the assets and provides incremental tax benefits expected to be realized over time with a value of approximately \$

40 million. Clean was a uniform, workwear and facility service program provider with 11 locations covering Missouri, Illinois, Arkansas, Kansas and Oklahoma. Prior to the closing of the acquisition, neither the Company nor any of its affiliates, or any director or officer of the Company or any of its affiliates, or any associate of any such director or officer, had any material relationship with any of the sellers. The results of operations from Clean are included in the Company's results under the Core Laundry Operations segments subsequent to the acquisition date of March 13, 2023. The Company paid for the acquisition of Clean with cash on hand and borrowings under the Credit Agreement (defined below).

The Clean acquisition was accounted for using the purchase method of accounting. The Company has measured the fair value of its tangible and intangible assets acquired and liabilities assumed in the Clean acquisition and has finalized the purchase price allocations. The amounts assigned to intangible assets acquired were based on their respective fair values determined as of the acquisition date, which the Company determined by engaging specialists to assist in their valuation. The table below summarizes the final purchase price allocation to the estimated fair value of assets acquired and liabilities assumed at the acquisition date. Goodwill is calculated as the excess of the purchase price over the net assets recognized and represents the estimated future economic benefits arising from expected synergies and growth opportunities for the Company. All of the goodwill and intangible assets were allocated to the Core Laundry Operations segments and are deductible for tax purposes.

The final purchase price allocation is as follows (in thousands):

Receivables	\$	8,301
Inventories		632
Rental merchandise in service		8,535
Prepaid expenses and other current assets		762
Property, plant and equipment		31,497
Operating lease right-of-use assets, net		3,517
Goodwill and intangible assets		257,833
Accounts payable	( )	2,011
Accrued liabilities	( )	5,767
Operating lease liabilities, current	( )	1,510

Operating lease liabilities, noncurrent	(
	2,657
	\$
Total Purchase Price	<u>299,132</u>

The following table identifies the Company's allocation of purchase price to the intangible assets and goodwill acquired by category:

	Estimated Fair Value (in thousands)	Weighted-Average Life (in years)
Goodwill	187,733	N/A
Customer contracts	64,800	15.0
Trade name	5,300	3.0
Total intangible assets and goodwill acquired	<u>\$ 257,833</u>	

Unaudited pro forma information presents the combined financial results for the Company and Clean as if the acquisition of Clean had occurred on August 28, 2022. The unaudited pro forma revenue of the combined entity for the thirteen and thirty-nine weeks ended May 27, 2023 was \$

580.2  
million and \$

1.7 billion, respectively, reflecting the effects of the Clean acquisition. The effects of the Clean acquisition on unaudited pro forma net income of the combined entity were not material for the thirteen and thirty-nine weeks ended May 27, 2023.

#### Other Acquisitions

During fiscal 2023, the Company completed

four  
other business acquisitions with an aggregate purchase price of approximately \$

7.1 million. Tangible assets acquired primarily relate to accounts receivable, inventory and property, plant and equipment. The results of operations of all acquisitions completed during fiscal 2023 have been included in the Company's consolidated financial results since their respective acquisition dates. These acquisitions were not significant in relation to the Company's consolidated financial results and, therefore, pro forma financial information has not been presented.

#### 5. Fair Value Measurements

U.S. GAAP establishes a framework for measuring fair value and establishes disclosure requirements about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Company considered non-performance risk when determining fair value of our derivative financial instruments.

The fair value hierarchy prescribed under U.S. GAAP contains three levels as follows:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.



All financial assets or liabilities that are measured at fair value on a recurring basis (at least annually) have been segregated into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date. The assets or liabilities measured at fair value on a recurring basis are summarized in the tables below (in thousands):

	May 25, 2024				August 26, 2023			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets:</b>								
Short-term investments								
	\$ —	\$ 13,186	\$ —	\$ 13,186	\$ —	\$ 10,157	\$ —	\$ 10,157
Pension plan assets								
	—	2,998	—	2,998	—	2,978	—	2,978
Non-qualified deferred compensation plan assets								
	—	3,131	—	3,131	—	2,024	—	2,024
Foreign currency forward contracts								
	—	162	—	162	—	216	—	216
Total assets at fair value								
	\$ —	\$ 19,477	\$ —	\$ 19,477	\$ —	\$ 15,375	\$ —	\$ 15,375
<b>Liabilities:</b>								
Non-qualified deferred compensation plan liability								
	\$ —	\$ 1,332	\$ —	\$ 1,332	\$ —	\$ 480	\$ —	\$ 480
Total liabilities at fair value								
	\$ —	\$ 1,332	\$ —	\$ 1,332	\$ —	\$ 480	\$ —	\$ 480

The Company's short-term investments listed above represent certificates of deposit, which maturities range up to six months at purchase. Such securities are classified as held-to-maturity and are carried at amortized cost, which approximates market value. As such, the Company's short-term investments are included within Level 2 of the fair value hierarchy.

The Company's pension plan assets listed above represent guaranteed deposit accounts that are maintained and operated by a third-party investment manager. At the beginning of each calendar year, the third-party investment manager notifies the Company of the annual rates of interest which will be applied to the amounts held in the guaranteed deposit account during the next calendar year. In determining the interest rate to be applied, the third-party investment manager considers the investment performance of the underlying assets of the prior year; however, regardless of the investment performance the annual interest rate applied per the contract must be

3.25

% or higher. As such, the Company's pension plan assets are included within Level 2 of the fair value hierarchy. Refer to Note 7, "Employee Benefit Plans", of these Consolidated Financial Statements for further discussion regarding the Company's pension plan and Supplemental Executive Retirement Plan.

The Company's non-qualified deferred compensation plan liability listed above is carried at fair value and is composed primarily of mutual funds, municipal bonds and other fixed income securities. As such, the Company's non-qualified deferred compensation plan assets and liabilities are included within Level 2 of the fair value hierarchy. Refer to Note 7, "Employee Benefit Plans", of these Consolidated Financial Statements for further discussion regarding the Company's non-qualified deferred compensation plan.

The Company's foreign currency forward contracts represent contracts the Company has entered into to exchange Canadian dollars for U.S. dollars at fixed exchange rates in order to manage its exposure related to certain forecasted Canadian dollar denominated sales of one of its subsidiaries. These contracts are included in prepaid expenses and other current assets and other long-term assets as of May 25, 2024 and August 26, 2023. The fair value of the forward contracts is based on similar exchange traded derivatives and is, therefore, included within Level 2 of the fair value hierarchy.

## 6. Derivative Instruments and Hedging Activities

The Company uses derivative financial instruments to mitigate its exposure to fluctuations in foreign currencies on certain forecasted transactions denominated in foreign currencies. U.S. GAAP requires that all of the Company's derivative instruments be recorded on the balance sheet at fair value. All subsequent changes in a derivative's fair value are recognized in income, unless specific hedge accounting criteria are met.

Derivative instruments that qualify for hedge accounting are classified as a hedge of the variability of cash flows to be received or paid related to a recognized asset, liability or forecasted transaction. Changes in the fair value of a derivative that is highly effective and designated as a cash flow hedge



are recognized in accumulated other comprehensive (loss) income until the hedged item or forecasted transaction is recognized in earnings. The Company performs an assessment at the inception of the hedge and on a quarterly basis thereafter to determine whether its derivatives are highly effective in offsetting changes in the value of the hedged items. Any changes in the fair value resulting from hedge ineffectiveness are immediately recognized as income or expense.

In August 2021, the Company entered into

twenty

forward contracts to exchange CAD for U.S. dollars at fixed exchange rates in order to manage its exposure related to certain forecasted CAD denominated sales of one of its subsidiaries. The hedged transactions are specified as the first amount of CAD denominated revenues invoiced by one of the Company's domestic subsidiaries each fiscal quarter, beginning in the first fiscal quarter of 2022 and continuing through the fourth fiscal quarter of 2026. In total, the Company

will sell approximately

14.1  
million CAD at an average Canadian-dollar exchange rate of

0.7861  
over these quarterly periods. The Company concluded that the forward contracts met the criteria to qualify as a cash flow hedge under U.S. GAAP.

As of May 25, 2024, the Company had forward contracts with a notional value of approximately

4.1  
million CAD outstanding and recorded the fair value of the contracts of \$

0.2  
million, in prepaid expenses and other current assets with a corresponding gain of \$

0.1  
million in accumulated other comprehensive loss, which was recorded net of tax. During the thirteen and thirty-nine weeks ended May 25, 2024, the Company reclassified a nominal amount and \$

0.1

million, respectively, from accumulated other comprehensive loss to revenue related to the derivative financial instruments. The gain on these forward contracts that resulted in a decrease to accumulated other comprehensive loss as of May 25, 2024 is expected to be reclassified to revenues prior to their maturity on August 29, 2026.

## 7. Employee Benefit Plans

### *Defined Contribution Retirement Savings Plan*

The Company has a defined contribution retirement savings plan with a 401(k) feature for all eligible U.S. and Canadian employees not under collective bargaining agreements. The Company matches a portion of the employee's contribution and may make an additional contribution at its discretion. Contributions charged to expense under the plan for the thirteen weeks ended May 25, 2024 and May 27, 2023 were \$

5.1  
million and \$

4.4  
million, respectively. Contributions charged to expense under the plan for the thirty-nine weeks ended May 25, 2024 and May 27, 2023 were \$

15.2  
million and \$

14.3  
million, respectively.

### *Pension Plan and Supplemental Executive Retirement Plan*

The Company accounts for its pension plan and Supplemental Executive Retirement Plan on an accrual basis over certain employees' estimated service periods.

The Company maintains an unfunded Supplemental Executive Retirement Plan for certain eligible employees of the Company and

one  
frozen non-contributory defined benefit pension plan. The amounts charged to expense related to these plans were \$

0.4  
million for each of the thirteen weeks ended May 25, 2024 and May 27, 2023. The amounts charged to expense related to these plans were \$

1.3  
million for each of the thirty-nine weeks ended May 25, 2024 and May 27, 2023.

### *Non-qualified Deferred Compensation Plan*

The Company adopted the UniFirst Corporation Deferred Compensation Plan (the "NQDC Plan") effective on February 1, 2022. The NQDC Plan is an unfunded, non-qualified deferred compensation plan that allows eligible participants to voluntarily defer receipt of their salary and annual cash bonuses up to approved limits. In its discretion, the Company may credit one or more additional contributions to participant accounts. NQDC Plan participants who are not accruing benefits under the Supplemental Executive Retirement Plan are eligible to have discretionary annual employer contributions credited to their NQDC Plan accounts. All participants are also eligible to have employer supplemental contributions and employer discretionary contributions credited to their NQDC Plan accounts. The amounts of such contributions, if any, may differ from year to year and from participant to participant.

The amounts for employee or employer contributions charged to expense related to the NQDC Plan for the thirteen and thirty-nine weeks ended May 25, 2024 were \$

0.2  
million and \$

0.6 million, respectively. The amounts for employee or employer contributions charged to expense related to the NQDC Plan for the thirteen and thirty-nine weeks ended May 27, 2023 were \$

0.1 million and \$

0.3 million, respectively.

The Company, at its discretion, may also elect to transfer funds to a trust account with the intention to fund the future liability. Total NQDC Plan assets were \$

3.1 million and \$

2.0 million as of May 25, 2024 and August 26, 2023, respectively, and are included within other long-term assets in the accompanying Consolidated Balance Sheets. Total NQDC Plan liabilities were \$

1.3 million and \$

0.5 million as of May 25, 2024 and August 26, 2023, respectively, and are included within current accrued liabilities in the accompanying Consolidated Balance Sheets.

## 8. Income Per Share

The Company calculates income per share by allocating income to its unvested participating securities as part of its income per share calculations. The following table sets forth the computation of basic income per share using the two-class method for amounts attributable to the Company's shares of Common Stock and Class B Common Stock (in thousands, except per share data):

	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 25, 2024	May 27, 2023	May 25, 2024	May 27, 2023
Net income available to shareholders				
	\$ 38,057	\$ 24,276	\$ 100,839	\$ 76,043
<b>Allocation of net income for Basic:</b>				
Common Stock				
	\$ 31,962	\$ 20,394	\$ 84,716	\$ 63,882
Class B Common Stock				
	6,095	3,882	16,123	12,161
	\$ 38,057	\$ 24,276	\$ 100,839	\$ 76,043
<b>Weighted average number of shares for Basic:</b>				
Common Stock				
	15,062	15,087	15,094	15,084
Class B Common Stock				
	3,590	3,590	3,590	3,590
	18,652	18,677	18,684	18,674
<b>Income per share for Basic:</b>				
Common Stock				
	\$ 2.12	\$ 1.35	\$ 5.61	\$ 4.23
Class B Common Stock				
	\$ 1.70	\$ 1.08	\$ 4.49	\$ 3.39

The Company is required to calculate diluted income per share for Common Stock using the more dilutive of the following two methods:

- The treasury stock method; or
- The two-class method assuming a participating security is not exercised or converted.

For the thirteen and thirty-nine weeks ended May 25, 2024 and May 27, 2023, the Company's diluted income per share assumes the conversion of all vested Class B Common Stock into Common Stock and uses the two-class method for its unvested participating shares. The following tables set forth the computation of diluted income per share of Common Stock for the thirteen and thirty-nine weeks ended May 25, 2024 and May 27, 2023 (in thousands, except per share data):

	Thirteen Weeks Ended May 25, 2024			Thirty-Nine Weeks Ended May 25, 2024		
	Earnings to Common Shareholders	Common Shares	Income Per Share	Earnings to Common Shareholders	Common Shares	Income Per Share
As reported - Basic						
	\$ 31,962	15,062	\$ 2.12	\$ 84,716	15,094	\$ 5.61
Add: effect of dilutive potential common shares						

Share-Based Awards						
	—	53		—	54	
Class B Common Stock						
	6,095	3,590		16,123	3,590	
As reported – Diluted						
	38,057	18,705	2.03	100,839	18,738	5.38
	\$		\$	\$		\$
	Thirteen Weeks Ended May 27, 2023			Thirty-Nine Weeks Ended May 27, 2023		
	Earnings to Common Shareholder s	Common Shares	Income Per Share	Earnings to Common Shareholder s	Common Shares	Income Per Share
As reported - Basic						
	20,394	15,087	1.35	63,882	15,084	4.23
	\$		\$	\$		\$
Add: effect of dilutive potential common shares						
Share-Based Awards						
	—	71		—	77	
Class B Common Stock						
	3,882	3,590		12,161	3,590	
As reported – Diluted						
	24,276	18,748	1.29	76,043	18,751	4.06
	\$		\$	\$		\$

Share-based awards that would result in the issuance of

42,686  
and

59,307  
shares of Common Stock were excluded from the calculation of diluted income per share for the thirteen and thirty-nine weeks ended May 25, 2024, respectively, because they were anti-dilutive. Share-based awards that would result in the issuance of

37,746  
and

55,970  
shares of Common Stock were excluded from the calculation of diluted income per share for the thirteen and thirty-nine weeks ended May 27, 2023, respectively, because they were anti-dilutive.

## 9. Inventories

Inventories are stated at the lower of cost or net realizable value, net of any reserve for excess and obsolete inventory. Work-in-process and finished goods inventories consist of materials, labor and manufacturing overhead. Judgments and estimates are used in determining the likelihood that new goods on hand can be sold to customers or used in rental operations. Historical inventory usage and current revenue trends are considered in estimating both excess and obsolete inventories. If actual product demand and market conditions are less favorable than those projected by management, additional inventory write-downs may be required. The Company uses the first-in, first-out ("FIFO") method to value its inventories.

The components of inventory as of May 25, 2024 and August 26, 2023 were as follows (in thousands):

	May 25, 2024	August 26, 2023
Raw materials		
	\$ 19,946	\$ 25,147
Work in process		
	3,764	4,444
Finished goods		
	137,777	118,743
Total inventories		
	161,487	148,334
	<u>\$</u>	<u>\$</u>

## 10. Goodwill and Other Intangible Assets

When the Company acquires a business, the amount assigned to the tangible assets and liabilities and intangible assets acquired is based on their respective fair values determined as of the acquisition date. The excess of the purchase price over the tangible assets and liabilities and intangible assets is recorded as goodwill.

The changes in the carrying amount of goodwill are as follows (in thousands):

Balance as of August 26, 2023	
	\$ 647,900
Purchase price adjustments recorded during the period	
	900
Other	(
	5
	)
Balance as of May 25, 2024	
	648,795
	<u>\$</u>

Intangible assets, net in the Company's Consolidated Balance Sheets are as follows (in thousands):

Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
-----------------------	--------------------------	---------------------

**May 25, 2024**

## Customer contracts

	314,705	224,319	90,386
\$		\$	\$

## Software

80,945	49,546	31,399
--------	--------	--------

## Other intangible assets

39,820	35,728	4,092
--------	--------	-------

435,470	309,593	125,877
\$	\$	\$

**August 26, 2023**

## Customer contracts

315,448	211,996	103,452
\$	\$	\$

## Software

80,538	45,117	35,421
--------	--------	--------

## Other intangible assets

43,598	36,853	6,745
--------	--------	-------

439,584	293,966	145,618
\$	\$	\$

## 11. Asset Retirement Obligations

Asset retirement obligations generally result from legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and/or the normal operation of a long-lived asset. Accordingly, the Company recognizes asset retirement obligations in the period in which they are incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset. The Company continues to depreciate, on a straight-line basis, the amount added to property, plant and equipment and recognizes accretion expense in connection with the discounted liability over the various remaining lives which range from approximately one to twenty-one years.

The Company recognized as a liability the present value of the estimated future costs to decommission its nuclear laundry facilities. The estimated liability is based on historical experience in decommissioning nuclear laundry facilities, estimated useful lives of the underlying assets, external vendor estimates as to the cost to decommission these assets in the future, and federal and state regulatory requirements. The estimated current costs have been adjusted for the estimated impact of inflation at

3% per year, and the liability has been discounted to present value using a credit-adjusted risk-free rate. Revisions to the liability could occur due to changes in the Company's estimated useful lives of the underlying assets, estimated dates of decommissioning, changes in decommissioning costs, changes in federal or state regulatory guidance on the decommissioning of such facilities, or other changes in estimates. Changes due to revised estimates are recognized by adjusting the carrying amount of the liability and the related long-lived asset if the assets are still in service, or charged to expense in the period if the assets are no longer in service.

A reconciliation of the Company's asset retirement liability for the thirty-nine weeks ended May 25, 2024 was as follows (in thousands):

	May 25, 2024
Balance as of August 26, 2023	
	\$ 16,471
Accretion expense	721
Effect of exchange rate changes	18
Retirements	649
Costs incurred	( 282 )
Change in estimate	13
Balance as of May 25, 2024	\$ 17,590

The Company's asset retirement obligations are included in long-term accrued liabilities in the accompanying Consolidated Balance Sheet.

## 12. Commitments and Contingencies

### Lease Commitments

The Company has operating leases for certain operating facilities, vehicles and equipment, which provide the right to use the underlying asset and require lease payments over the term of the lease. Each new contract is evaluated to determine if an arrangement contains a lease and whether that lease meets the classification criteria of a finance or operating lease. All identified leases are recorded on the Consolidated Balance Sheets with a corresponding operating lease right-of-use asset, net, representing the right to use the underlying asset for the lease term and the operating lease liabilities representing the obligation to make lease payments arising from the lease. Short-term operating leases, which have an initial term of twelve months or less, are not recorded on the Consolidated Balance Sheet.

Operating lease right-of-use assets, net and operating lease liabilities are recognized at the commencement date of the lease based on the present value of lease payments over the lease term and include options to extend or terminate the lease when they are reasonably certain to be exercised. The present value of lease payments is determined primarily using the incremental borrowing rate based on the information available as of the lease commencement date. Lease expense for operating leases is recorded on a straight-line basis over the lease term and variable lease costs are recorded as incurred. Both lease expense and variable lease costs are primarily recorded in cost of revenues on the Company's Consolidated Statements of Income. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants.



The following table presents the operating lease cost and information related to the operating lease right-of-use assets, net and operating lease liabilities for the thirty-nine weeks ended May 25, 2024:

(In thousands, except lease term and discount rate)	
<b>Lease cost:</b>	
Operating lease costs including short-term lease expense and variable lease costs, which were immaterial in the period	\$ 19,596
<b>Operating cash flow impacts:</b>	
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 15,014
Operating lease right-of-use assets obtained in exchange for new operating lease liabilities	\$ 16,899
Weighted-average remaining lease term - operating leases	5.04
Weighted-average discount rate - operating leases	4.63 %

The contractual future minimum lease payments of the Company's operating lease liabilities by fiscal year as of May 25, 2024 are as follows (in thousands):

2024 (remaining three months)	\$ 6,415
2025	19,269
2026	15,950
2027	12,316
2028	8,834
Thereafter	13,557
Total payments	76,341
	(
Less interest	7,505
	)

Total present value of lease payments

68,836

\$

#### *Environmental and Legal Contingencies*

The Company and its operations are subject to various federal, state and local laws and regulations governing, among other things, air emissions, waste water discharges, and the generation, handling, storage, transportation, treatment and disposal of hazardous wastes and other substances. In particular, industrial laundries currently use and must dispose of detergent wastewater and other residues, and, in the past, used perchloroethylene and other dry-cleaning solvents. The Company is attentive to the environmental concerns surrounding the disposal of these materials and has, through the years, taken measures to avoid their improper disposal. The Company has settled, or contributed to the settlement of, past actions or claims brought against the Company relating to the disposal of hazardous materials at several sites and there can be no assurance that the Company will not have to expend material amounts to remediate the consequences of any such disposal in the future.

U.S. GAAP requires that a liability for contingencies be recorded when it is probable that a liability has been incurred and the amount of the liability can be reasonably estimated. Significant judgment is required to determine the existence of a liability, as well as the amount to be recorded. The Company regularly consults with attorneys and outside consultants in its consideration of the relevant facts and circumstances before recording a contingent liability. Changes in enacted laws, regulatory orders or decrees, management's estimates of costs, risk-free interest rates, insurance proceeds, participation by other parties, the timing of payments, the input of the Company's attorneys and outside consultants or other factual circumstances could have a material impact on the amounts recorded for environmental and other contingent liabilities.

Under environmental laws, an owner or lessee of real estate may be liable for the costs of removal or remediation of certain hazardous or toxic substances located on, or in, or emanating from, such property, as well as related costs of investigation and property damage. Such laws often impose liability without regard to whether the owner or lessee knew of, or was responsible for, the presence of such hazardous or toxic substances. There can be no assurances that acquired or leased locations have been operated in compliance with environmental laws and regulations or that future uses or conditions will not result in the imposition of liability upon the Company under such laws or expose the Company to third-party actions such as tort suits. The Company continues to address environmental conditions under terms of consent orders negotiated with the applicable environmental authorities or otherwise with respect to certain sites.

The Company has accrued certain costs related to certain sites, including but not limited to, sites in Woburn and Somerville, Massachusetts, as it has been determined that the costs are probable and can be reasonably estimated. The Company, together with

multiple other companies, is party to a consent decree related to the Company's property and parcels of land (the "Central Area") at a site in Woburn, Massachusetts. The United States Environmental Protection Agency (the "EPA") has provided the Company and other signatories to the consent decree with comments on the design and implementation of groundwater and soil remedies at the Woburn site and investigation of environmental conditions in the Central Area. The consent decree does not address any remediation work that may be required in the Central Area. The Company, together with other signatories, has implemented and proposed to do additional work at the Woburn site but many of the EPA's comments remain to be resolved. The Company has accrued costs to perform certain work responsive to the EPA's comments. Additionally, the Company has implemented mitigation measures and continues to monitor environmental conditions at a site in Somerville, Massachusetts. The Company has agreed to undertake additional actions responsive to a notice of audit findings from the Massachusetts Department of Environmental Protection concerning a regulatory submittal that the Company made in 2009 for a portion of the site. The Company has received demands from the local transit authority for reimbursement of certain costs associated with its construction of a new municipal transit station in the area of the Somerville site. This station was part of an extension of the local transit system. The Company has reserved for costs in connection with this matter; however, in light of the uncertainties associated with this matter, these costs and the related reserve may change.

The Company routinely reviews and evaluates sites that may require remediation and monitoring and determines its estimated costs based on various estimates and assumptions. These estimates are developed using its internal sources or by third party environmental engineers or other service providers. Internally developed estimates are based on:

- Management's judgment and experience in remediating and monitoring the Company's sites;
- Information available from regulatory agencies as to costs of remediation and monitoring;
- The number, financial resources and relative degree of responsibility of other potentially responsible parties ("PRPs") who may be liable for remediation and monitoring of a specific site; and
- The typical allocation of costs among PRPs.

There is usually a range of reasonable estimates of the costs associated with each site. In accordance with U.S. GAAP, the Company's accruals reflect the amount within the range that it believes is the best estimate or the low end of a range of estimates if no point within the range is a better estimate. Where it believes that both the amount of a particular liability and the timing of the payments are reliably determinable, the Company adjusts the cost in current dollars using a rate of

3% for inflation until the time of expected payment and discounts the cost to present value using current risk-free interest rates. As of May 25, 2024, the risk-free interest rates utilized by the Company ranged from

4.57  
% to

4.65  
%.

For environmental liabilities that have been discounted, the Company includes interest accretion, based on the effective interest method, in selling and administrative expenses on the accompanying Consolidated Statements of Income. The changes to the Company's environmental liabilities for the thirty-nine weeks ended May 25, 2024 were as follows (in thousands):

	May 25, 2024
Balance as of August 26, 2023	
	\$ 30,029
Costs incurred for which reserves have been provided	( 2,404 )
Insurance proceeds	172
Interest accretion	948
Changes in discount rates	( 493 )
Revisions in estimates	1,068
Balance as of May 25, 2024	\$ 29,320

Anticipated payments and insurance proceeds of currently identified environmental remediation liabilities as of May 25, 2024, for the next five fiscal years and thereafter, as measured in current dollars, are reflected below.

(In thousands)	2024	2025	2026	2027	2028	Thereafter	Total
Estimated costs – current dollars							
	\$ 12,917	\$ 2,651	\$ 1,442	\$ 1,270	\$ 972	\$ 14,617	\$ 33,869
Estimated insurance proceeds	(	(	(	(	(	(	(
	180	195	159	173	9	230	946
	)	)	)	)	)	)	)
Net anticipated costs							
	\$ 12,737	\$ 2,456	\$ 1,283	\$ 1,097	\$ 963	\$ 14,387	\$ 32,923
Effect of inflation							
							10,173
Effect of discounting							(
							13,776
							)
Balance as of May 25, 2024							
							29,320
							\$

Estimated insurance proceeds are primarily received from an annuity received as part of a legal settlement with an insurance company. Annual proceeds of approximately \$

0.3  
million are deposited into an escrow account which funds remediation and monitoring costs

for

two

sites related to former operations in Williamstown, Vermont. Annual proceeds received but not expended in the current year accumulate in this account and may be used in future years for costs related to this site through the year 2027. As of May 25, 2024, the balance in this escrow account, which is held in a trust and is not recorded in the Company's accompanying Consolidated Balance Sheet, was approximately \$

5.5

million. Also included in estimated insurance proceeds are amounts the Company is entitled to receive pursuant to legal settlements as reimbursements from

three

insurance companies for estimated costs at one of its sites.

The Company's nuclear garment decontamination facilities are licensed by respective state agencies, as delegated authority by the Nuclear Regulatory Commission (the "NRC") pursuant to the NRC's Agreement State program and are subject to applicable federal and state radioactive material regulations. In addition, the Company's international locations (Canada, the United Kingdom and the European Union) are regulated by equivalent respective jurisdictional authorities. There can be no assurance that such regulation will not lead to material disruptions in the Company's garment decontamination business.

From time to time, the Company is also subject to legal and regulatory proceedings and claims arising from the conduct of its business operations, including but not limited to, personal injury claims, customer contract matters, employment claims and environmental matters as described above.

In addition, in the fourth quarter of fiscal 2022, the Mexican federal tax authority issued a tax assessment on the Company's subsidiary in Mexico for fiscal 2016 import taxes, value added taxes and custom processing fees of over \$

17.0

million, plus surcharges, fines and penalties of \$

67.7

million for a total assessment of \$

84.7

million, which accrues interest and other charges. The Company disagrees with such tax assessment and is challenging the validity of the tax assessment through an appeal process. While the Company is unable to ascertain the ultimate outcome of this matter, based on the information currently available, the Company believes that a loss with respect to this matter is neither probable nor remote. Given the uncertainty associated with the ultimate resolution of this matter, the Company is unable to reasonably assess an estimate or range of estimates of any potential losses.

While it is impossible for the Company to ascertain the ultimate legal and financial liability with respect to contingent liabilities, including lawsuits and environmental contingencies, the Company believes that the aggregate amount of such liabilities, if any, in excess of amounts covered by insurance have been properly accrued in accordance with U.S. GAAP. It is possible, however, that the future financial position and/or results of operations for any particular future period could be materially affected by changes in the Company's assumptions or strategies related to these contingencies or changes out of the Company's control.

### 13. Income Taxes

In accordance with ASC 740, Income Taxes ("ASC 740"), each interim period is considered integral to the annual period and tax expense is measured using an estimated annual effective tax rate. An entity is required to record income tax expense each quarter based on its annual effective tax rate estimated for the full fiscal year and use that rate to provide for income taxes on a current year-to-date basis, adjusted for discrete taxable events that occur during the interim period.

#### *Effective tax rate*

The Company's effective tax rate for the thirteen weeks ended May 25, 2024 was

22.9

% as compared to

27.2

% for the corresponding period in the prior year. The Company's effective tax rate for the thirty-nine weeks ended May 25, 2024 was

23.8

% as compared to

25.7

% for the corresponding period in the prior year. The decrease in the effective tax rate for the thirteen and thirty-nine weeks ended May 25, 2024 as compared to the corresponding periods in the prior year was due primarily to the Company's favorable adjustments to tax reserves during the current period.

#### *Uncertain tax positions*

The Company recognizes interest and penalties related to uncertain tax positions as a component of income tax expense, which is consistent with the recognition of these items in prior reporting periods. During the thirty-nine weeks ended May 25, 2024, there was a net decrease in unrecognized tax position of \$

2.8

million related to existing reserves.

The Company has a significant portion of its operations in the U.S. and Canada. It is required to file federal income tax returns as well as state income tax returns in a majority of the U.S. states and also in a number of Canadian provinces. At times, the Company is subject to audits in these jurisdictions, which typically are complex and can require several years to resolve. The final resolution of any such tax audits could result in either a reduction in the

Company's accruals or an increase in its income tax provision, both of which could have a material impact on the consolidated results of operations in any given period.

All U.S. and Canadian federal income tax statutes have lapsed for filings up to and including fiscal years 2019 and 2016, respectively. With a few exceptions, the Company is no longer subject to state and local income tax examinations for periods prior to fiscal 2020.

The Company is not aware of any tax positions for which it is reasonably possible that the total amounts of unrecognized tax benefits will change significantly in the next 12 months.

#### 14. Long-Term Debt

On March 26, 2021, the Company entered into an amended and restated \$

175.0

million unsecured revolving credit agreement (as subsequently amended, the "Credit Agreement") with a syndicate of banks, which matures on March 26, 2026. Under the Credit Agreement, the Company was able to borrow funds at variable interest rates based on, at the Company's election, the Eurodollar rate or a base rate, plus in each case a spread based on the Company's consolidated funded debt ratio. Prior to its amendment as described below, the Credit Agreement had an accordion feature that allowed for increases of the aggregate commitments under the Credit Agreement of up to an additional \$

100.0

million, for a total aggregate commitment of up to \$

275.0

million.

On March 9, 2023, the Company exercised the accordion feature of the Credit Agreement pursuant to an amendment to the Credit Agreement. The exercise of the accordion feature increased the aggregate commitments under the Credit Agreement by \$

100.0

million, for a total aggregate commitment of up to \$

275.0

million. In addition, the amendment provided for the replacement of LIBOR with SOFR such that borrowings are based on, at the Company's election, the SOFR rate or a base rate, plus in each case a spread based on the Company's consolidated funded debt ratio. The amendment also refreshed the accordion feature, so that, provided there is no default or event of default under the Credit Agreement and the Company is in compliance with its financial covenants on a pro forma basis, the Company may request an increase in the aggregate commitments under the Credit Agreement (in the form of revolving or term tranches) of up to an additional \$

100.0

million, for a total aggregate commitment of up to \$

375.0

million. Availability of credit requires compliance with certain financial and other covenants, including a maximum consolidated funded debt ratio and minimum consolidated interest coverage ratio as defined in the Credit Agreement. The Company evaluates its compliance with these financial covenants on a fiscal quarterly basis. As of May 25, 2024, the interest rates applicable to the Company's borrowings under the Credit Agreement would be calculated as SOFR plus

1.00

% at the time of the respective borrowing.

During the third fiscal quarter of 2023, the Company borrowed \$

80.0

million under its Credit Agreement to finance the acquisition of Clean and fund its day-to-day operations. All amounts were repaid as of May 27, 2023 and the Company had

no

outstanding borrowings as of May 27, 2023. As of May 25, 2024, the Company had

no

outstanding borrowings and had outstanding letters of credit amounting to \$

62.7

million, leaving \$

212.3

million available for borrowing under the Credit Agreement.

As of May 25, 2024, the Company was in compliance with all covenants under the Credit Agreement.

#### 15. Accumulated Other Comprehensive Loss

The changes in each component of accumulated other comprehensive loss, net of tax, for the thirteen and thirty-nine weeks ended May 25, 2024 and May 27, 2023 were as follows (in thousands):

	Thirteen Weeks Ended May 25, 2024			Total Accumulated Other Comprehensive Loss
	Foreign Currency Translation	Pension- related (1)	Derivative Financial Instruments (1)	
Balance as of February 24, 2024	(			(
	25,736	2,582	115	23,039
	\$ )	\$	\$	\$ )

Other comprehensive (loss) income before reclassification	(			(
	598	—	30	568
	)			)
Amounts reclassified from accumulated other comprehensive loss			(	(
	—	—	24	24
			)	)
Net current period other comprehensive (loss) income	(			(
	598	—	6	592
	)			)
Balance as of May 25, 2024	(			(
	26,334	2,582	121	23,631
	\$	\$	\$	\$
	)	)	)	)



Thirty-Nine Weeks Ended May 25, 2024				
	Foreign Currency Translation	Pension- related (1)	Derivative Financial Instruments (1)	Total Accumulated Other Comprehensive Loss
Balance as of August 26, 2023	(			(
	26,504	2,582	\$ 161	23,761
	\$ )	\$	\$	\$ )
Other comprehensive income (loss) before reclassification	170	—	28	198
Amounts reclassified from accumulated other comprehensive loss	—	—	68	68
			)	)
Net current period other comprehensive income (loss)	170	—	40	130
			)	)
Balance as of May 25, 2024	(			(
	26,334	2,582	121	23,631
	\$ )	\$	\$	\$ )

Thirteen Weeks Ended May 27, 2023				
	Foreign Currency Translation	Pension- related (1)	Derivative Financial Instruments (1)	Total Accumulated Other Comprehensive Loss
Balance as of February 25, 2023	(			(
	28,054	452	172	27,430
	\$ )	\$	\$	\$ )
Other comprehensive income before reclassification	762	—	31	793
Amounts reclassified from accumulated other comprehensive loss	—	—	25	25
			)	)
Net current period other comprehensive income	762	—	6	768
Balance as of May 27, 2023	(			(
	27,292	452	178	26,662
	\$ )	\$	\$	\$ )

Thirty-Nine Weeks Ended May 27, 2023				
	Foreign Currency Translation	Pension- related (1)	Derivative Financial Instruments (1)	Total Accumulated Other Comprehensive Loss
Balance as of August 27, 2022	(			(
	24,803	452	61	24,290
	\$ )	\$	\$	\$ )
Other comprehensive (loss) income before reclassification	(			(
	2,489	—	186	2,303
	)			)
Amounts reclassified from accumulated other comprehensive loss	—	—	69	69
			)	)

Net current period other comprehensive (loss) income	(				(
	2,489	—	117	2,372	)
Balance as of May 27, 2023	(				(
	27,292	452	178	26,662	)
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>)</u>

(1) Amounts are shown net of tax

Amounts reclassified from accumulated other comprehensive loss, net of tax, for the thirteen and thirty-nine weeks ended May 25, 2024 and May 27, 2023 were as follows (in thousands):

	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 25, 2024	May 27, 2023	May 25, 2024	May 27, 2023
Derivative financial instruments, net:				
Forward contracts (a)	(	(	(	(
	24	25	68	69
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Total, net of tax	(	(	(	(
	24	25	68	69
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Total amounts reclassified, net of tax	(	(	(	(
	24	25	68	69
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(a) Amounts included in revenues in the accompanying Consolidated Statements of Income.

## 16. Segment Reporting

Operating segments are identified as components of an enterprise for which separate discrete financial information is available for evaluation by the chief operating decision-maker, or decision-making group, in making decisions on how to allocate resources and assess performance. The Company's chief operating decision maker is the Company's chief executive officer. The Company has

six

operating segments based on the information reviewed by its chief executive officer: U.S. Rental and Cleaning, Canadian Rental and Cleaning, Manufacturing ("MFG"), Corporate, Specialty Garments and First Aid. The U.S. Rental and Cleaning and Canadian Rental and Cleaning operating segments have been combined to form the U.S. and Canadian Rental and Cleaning reporting segment, and as a result, the Company has

five

reporting segments.

The U.S. and Canadian Rental and Cleaning reporting segment purchases, rents, cleans, delivers and sells uniforms and protective clothing and other non-garment items utilized at the customer locations in the U.S. and Canada. The laundry locations of the U.S. and Canadian Rental and Cleaning reporting segment are referred to by the Company as "industrial laundries" or "industrial laundry locations."

The MFG operating segment designs and manufactures uniforms and some of the other non-garment items primarily for the purpose of providing these goods to the U.S. and Canadian Rental and Cleaning reporting segment. MFG revenues are primarily generated when goods are shipped from the Company's manufacturing facilities, or its subcontract manufacturers, to other Company locations. These intercompany revenues are recorded at a transfer price which is typically in excess of the actual manufacturing cost. Manufactured products are carried in inventory until placed in service at which time they are amortized at this transfer price. On a consolidated basis, intercompany revenues and income are eliminated and the carrying value of inventories and rental merchandise in service is reduced to the manufacturing cost. Income before income taxes from MFG net of the intercompany MFG elimination offsets the merchandise amortization costs incurred by the U.S. and Canadian Rental and Cleaning reporting segment as the merchandise costs of this reporting segment are amortized and recognized based on inventories purchased from MFG at the transfer price which is above the Company's manufacturing cost.

The Corporate operating segment consists of costs associated with the Company's distribution center, sales and marketing, information systems, engineering, procurement, supply chain, accounting and finance, human resources, other general and administrative costs and interest expense. The revenues generated from the Corporate operating segment represent certain direct sales made by the Company directly from its distribution center. The products sold by this operating segment are the same products rented and sold by the U.S. and Canadian Rental and Cleaning reporting segment. No assets or capital expenditures are allocated to this operating segment in the information reviewed by the chief executive officer. However, depreciation and amortization expense related to certain assets are reflected in operating income and income before income taxes for the Corporate operating segment. The assets that give rise to this depreciation and amortization are included in the total assets of the U.S. and Canadian Rental and Cleaning reporting segment as this is how they are tracked and reviewed by the Company. The majority of expenses accounted for within the Corporate segment relate to costs of the U.S. and Canadian Rental and Cleaning segment, with the remainder of the costs relating to the Specialty Garment and First Aid segments.

The Specialty Garments operating segment purchases, rents, cleans, delivers and sells, specialty garments and non-garment items primarily for nuclear and cleanroom applications and provides cleanroom cleaning services at certain customer locations. The First Aid operating segment sells first aid cabinet services and other safety supplies, provides certain safety training and maintains wholesale distribution and pill packaging operations.

The Company refers to the U.S. and Canadian Rental and Cleaning, MFG, and Corporate reporting segments combined as its "Core Laundry Operations," which is included as a subtotal in the following table (in thousands):

	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 25, 2024	May 27, 2023	May 25, 2024	May 27, 2023
<b>Revenues:</b>				
U.S. and Canadian Rental and Cleaning				
	\$ 512,572	\$ 488,198	\$ 1,531,116	\$ 1,414,825
MFG				
	77,862	72,600	233,939	224,342
Net intercompany MFG elimination	(	(	(	(
	77,862	72,600	233,939	224,342
	)	)	)	)
Corporate				
	15,882	13,521	43,747	41,342
Subtotal: Core Laundry Operations				
	528,454	501,719	1,574,863	1,456,167
Specialty Garments				
	47,582	49,407	135,713	135,613
First Aid				
	27,292	25,542	76,988	69,377
Total consolidated revenues				
	\$ 603,328	\$ 576,668	\$ 1,787,564	\$ 1,661,157
<b>Operating income (loss):</b>				
U.S. and Canadian Rental and Cleaning				
	\$ 81,867	\$ 70,175	\$ 234,903	\$ 216,830
MFG				
	24,958	20,931	69,446	66,485
Net intercompany MFG elimination	(	(	(	(
	3,063	1,948	7,453	14,739
	)	)	)	)
Corporate				
	(	(	(	(
	66,833	68,163	198,830	200,108
	)	)	)	)
Subtotal: Core Laundry Operations				
	36,929	20,995	98,066	68,468

Specialty Garments				
	11,373	12,455	33,391	30,683
First Aid		(	(	(
	148	53	1,927	1,626
		)	)	)
Total consolidated operating income				
	\$ 48,450	\$ 33,397	\$ 129,530	\$ 97,525
Other (income) expense:				
Interest income, net	(	(	(	(
	1,406	553	4,590	6,353
	\$ )	\$ )	\$ )	\$ )
Other expense, net				
	522	621	1,813	1,526
Total consolidated other (income) expense, net	(		(	(
	884	68	2,777	4,827
	\$ )	\$ )	\$ )	\$ )
Total consolidated income before income taxes				
	\$ 49,334	\$ 33,329	\$ 132,307	\$ 102,352

## 17. Shares Repurchased and Dividends

On October 24, 2023, the Company announced that it would be raising its quarterly dividend to \$

0.33  
per share of Common Stock and to \$

0.264  
per share of Class B Common Stock, up from \$

0.31  
and \$

0.248  
per share, respectively. The amount and timing of any dividend payment is subject to the approval of the Board of Directors each quarter.

On October 24, 2023, the Company's Board of Directors authorized a new share repurchase program to repurchase up to \$

100.0  
million of its outstanding shares of Common Stock, inclusive of the amount which remained available under the existing share repurchase program approved on October 18, 2021. Repurchases from time to time under the new program, if any, will be made in either the open market or in privately negotiated transactions. The timing, manner, price and amount of any repurchases depend on a variety of factors, including economic and market conditions, the Company stock price, corporate liquidity requirements and priorities, applicable legal requirements and other factors. The share repurchase program has been funded to date with the Company's available cash and will be funded in the future using the Company's available cash or capacity under its Credit Agreement and may be suspended or discontinued at any time.

During the thirteen and thirty-nine weeks ended May 25, 2024, the Company repurchased

47,250  
and

94,000  
shares, respectively, for an average price per share of \$

165.99  
and \$

169.81  
, respectively, under the share repurchase program. During the thirteen and thirty-nine weeks ended May 27, 2023, the Company did

no

t repurchase any shares. As of May 25, 2024, the Company had \$

84.0  
million remaining to repurchase shares under the share repurchase program.

## 18. Related Party

During the thirteen weeks ended May 25, 2024, the Company did not record any material expenses with a related party. During the thirty-nine weeks ended May 25, 2024, the Company recorded \$

2.1

million of expense with a company for which one member of the Company's Board of Directors was an executive officer for a portion of such period. During the thirteen and thirty-nine weeks ended May 27, 2023, the Company recorded \$

0.7

million and \$

2.3

million of expense, respectively, with a company for which the same member of the Company's Board of Directors was an executive officer for such periods.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### SAFE HARBOR FOR FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q and any documents incorporated by reference may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements contained in this Quarterly Report on Form 10-Q and any documents incorporated by reference are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "estimates," "anticipates," "projects," "plans," "expects," "intends," "believes," "seeks," "could," "should," "may," "will," "strategy," "objective," "assume," "strive," "design," "assumption," "vision" or the negative versions thereof, and similar expressions and by the context in which they are used. Such forward-looking statements are based upon our current expectations and speak only as of the date made. Such statements are highly dependent upon a variety of risks, uncertainties and other important factors that could cause actual results to differ materially from those reflected in such forward-looking statements. Such factors include, but are not limited to, uncertainties caused by an economic recession or other adverse economic conditions, including, without limitation, as a result of high inflation rates or further increases in inflation or interest rates or extraordinary events or circumstances such as geopolitical conflicts like the conflict between Russia and Ukraine, disruption in the Middle East or the COVID-19 pandemic, and their impact on our customers' businesses and workforce levels, disruptions of our business and operations, including limitations on, or closures of, our facilities, or the business and operations of our customers or suppliers in connection with extraordinary events or circumstances, uncertainties regarding our ability to consummate acquisitions and successfully integrate acquired businesses, including Clean Uniform ("Clean"), and the performance of such businesses, uncertainties regarding any existing or newly-discovered expenses and liabilities related to environmental compliance and remediation, any adverse outcome of pending or future contingencies or claims, our ability to compete successfully without any significant degradation in our margin rates, seasonal and quarterly fluctuations in business levels, our ability to preserve positive labor relationships and avoid becoming the target of corporate labor unionization campaigns that could disrupt our business, the effect of currency fluctuations on our results of operations and financial condition, our dependence on third parties to supply us with raw materials, which such supply could be severely disrupted as a result of extraordinary events or circumstances such as the conflict between Russia and Ukraine, any loss of key management or other personnel, increased costs as a result of any changes in federal, state, international or other laws, rules and regulations or governmental interpretation of such laws, rules and regulations, uncertainties regarding, or adverse impacts from continued high price levels of natural gas, electricity, fuel and labor or increases in such costs, the negative effect on our business from sharply depressed oil and natural gas prices, the continuing increase in domestic healthcare costs, increased workers' compensation claim costs, increased healthcare claim costs, our ability to retain and grow our customer base, demand and prices for our products and services, fluctuations in our Specialty Garments business, political or other instability, supply chain disruption or infection among our employees in Mexico and Nicaragua where our principal garment manufacturing plants are located, our ability to properly and efficiently design, construct, implement and operate a new customer relationship management ("CRM") computer system and an enterprise resource planning ("ERP") computer system, interruptions or failures of our information technology systems, including as a result of cyber-attacks, additional professional and internal costs necessary for compliance with any changes in or additional Securities and Exchange Commission ("SEC"), New York Stock Exchange and accounting or other rules, including, without limitation, recent rules adopted by the SEC regarding climate-related and cybersecurity-related disclosures, strikes and unemployment levels, our efforts to evaluate and potentially reduce internal costs, the impact of foreign trade policies and tariffs or other impositions on imported goods on our business, results of operations and financial condition, our ability to successfully implement our business strategies and processes, including our capital allocation strategies, our ability to successfully remediate the material weakness in internal control over financial reporting disclosed in our Annual Report on Form 10-K for the year ended August 26, 2023 and the other factors described under "Part I, Item 1A. Risk Factors" and elsewhere in our Annual Report on Form 10-K for the year ended August 26, 2023 and in our other filings with the SEC, including, without limitation, under Part II, Item 1A. "Risk Factors" and elsewhere in this Quarterly Report on Form 10-Q. We undertake no obligation to update any forward-looking statements to reflect events or circumstances arising after the date on which they are made.

### Business Overview

UniFirst Corporation, together with its subsidiaries, hereunder referred to as "we," "our," the "Company", or "UniFirst", is one of the leading providers of workplace uniforms and protective work wear clothing in the U.S. We design, manufacture, personalize, rent, clean, deliver, and sell a wide range of uniforms and protective clothing, including shirts, pants, jackets, coveralls, lab coats, smocks, aprons and specialized protective wear, such as flame resistant and high visibility garments. We also rent and sell industrial wiping products, floor mats, facility service products and other non-garment items, and provide restroom and cleaning supplies and first aid cabinet services and other safety supplies as well as provide certain safety training to a variety of manufacturers, retailers and service companies.

We serve businesses of all sizes in numerous industry and service categories. Typical customers include automobile service centers and dealers, delivery services, food and general merchandise retailers, food processors and service operations, light manufacturers, maintenance facilities, restaurants, service companies, soft and durable goods wholesalers, transportation companies, healthcare



providers and others who require employee clothing for image, identification, protection or utility purposes. We also provide our customers with restroom and cleaning supplies, including air fresheners, paper products and hand soaps.

At certain specialized facilities, we also decontaminate and clean work clothes and other items that may have been exposed to radioactive materials and service special cleanroom protective wear and facilities. Typical customers for these specialized services include government agencies, research and development laboratories, high technology companies and utilities operating nuclear reactors.

We continue to expand into additional geographic markets through acquisitions and organic growth. We currently service over 300,000 customer locations in the U.S., Canada and Europe from over 270 customer service, distribution and manufacturing facilities.

As mentioned and described in Note 16, "Segment Reporting," to our Consolidated Financial Statements, we have five reporting segments: U.S. and Canadian Rental and Cleaning, Manufacturing ("MFG"), Corporate, Specialty Garments and First Aid. We refer to the laundry locations of the U.S. and Canadian Rental and Cleaning reporting segment as "industrial laundries" or "industrial laundry locations", and to the U.S. and Canadian Rental and Cleaning, MFG, and Corporate reporting segments combined as our "Core Laundry Operations."

### **Critical Accounting Policies and Estimates**

The discussion of our financial condition and results of operations is based upon the Consolidated Financial Statements, which have been prepared in conformity with accounting principles generally accepted in the United States ("U.S. GAAP"). As such, management is required to make certain estimates, judgments and assumptions that are believed to be reasonable based on the information available. These estimates and assumptions affect the reported amount of assets and liabilities, revenues and expenses, and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting estimates are defined as those that are reflective of significant judgments and uncertainties, the most important and pervasive accounting estimates used and areas most sensitive to material changes from external factors. The critical accounting estimates that we believe affect our more significant judgments and estimates used in the preparation of our Consolidated Financial Statements presented in this report are described in Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" and in the Notes to the Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended August 26, 2023. There have been no significant changes in our critical accounting estimates since the year ended August 26, 2023.

### **Effects of Inflation and Adverse Economic Conditions**

In general, we believe that our results of operations are not dependent on moderate changes in the inflation rate. Historically, we have been able to manage the impacts of more significant changes in inflation rates through our customer relationships, customer agreements that generally provide for price increases and continued focus on improvements of operational productivity. However, the inflationary environment in recent years had a negative impact on our margins, including as a result of increased energy costs for our vehicles and our plants, as well as increasing wages in the labor markets in which we compete. While inflation has moderated recently, a period of sustained inflation could pressure our margins in future periods. In addition, the U.S. Federal Reserve has delayed decreasing its benchmark interest rate during 2024 in response to sustained elevated inflation. Adverse economic conditions resulting from inflationary pressures, U.S. Federal Reserve actions, including elevated interest rates and/or increases in interest rates, geopolitical issues or otherwise are difficult to predict and may have a material adverse impact on our business, results of operations and financial condition.

Please see Part I, Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended August 26, 2023 for an additional discussion of risks and potential risks of inflation and adverse economic conditions on our business, financial condition and results of operations.

## Results of Operations

The following table presents certain selected financial data, including the percentage of revenues represented by each item, for the thirteen and thirty-nine weeks ended May 25, 2024 and May 27, 2023.

(In thousands, except percentages)	Thirteen Weeks Ended					Thirty-Nine Weeks Ended				
	May 25, 2024	% of Revenues	May 27, 2023	% of Revenues	% Change	May 25, 2024	% of Revenues	May 27, 2023	% of Revenues	% Change
Revenues	\$ 603,328	100.0 %	\$ 576,668	100.0 %	4.6 %	\$ 1,787,564	100.0 %	\$ 1,661,157	100.0 %	7.6 %
<b>Operating expenses:</b>										
Cost of revenues (1)	391,244	64.8	379,419	65.8	3.1	1,171,231	65.5	1,103,287	66.4	6.2
Selling and administrative expenses (1)										
	129,074	21.4	132,677	23.0	(2.7)	383,350	21.4	372,230	22.4	3.0
Depreciation and amortization	34,560	5.7	31,175	5.4	10.9	103,453	5.8	88,115	5.3	17.4
Total operating expenses	554,878	92.0	543,271	94.2	2.1	1,658,034	92.8	1,563,632	94.1	6.0
Operating income	48,450	8.0	33,397	5.8	45.1	129,530	7.2	97,525	5.9	32.8
Other (income) expense, net	(884)	(0.1)	68	0.0	(1,400.0)	(2,777)	(0.2)	(4,827)	(0.3)	(42.5)
Income before income taxes	49,334	8.2	33,329	5.8	48.0	132,307	7.4	102,352	6.2	29.3
Provision for income taxes	11,277	1.9	9,053	1.6	24.6	31,468	1.8	26,309	1.6	19.6
Net income	<u>\$ 38,057</u>	<u>6.3 %</u>	<u>\$ 24,276</u>	<u>4.2 %</u>	56.8 %	<u>\$ 100,839</u>	<u>5.6 %</u>	<u>\$ 76,043</u>	<u>4.6 %</u>	32.6 %

(1) Exclusive of depreciation on our property, plant and equipment and amortization on our intangible assets.

## General

We derive our revenues through the design, manufacture, personalization, rental, cleaning, delivering, and selling of a wide range of uniforms and protective clothing, including shirts, pants, jackets, coveralls, lab coats, smocks and aprons and specialized protective wear, such as flame resistant and high visibility garments. We also rent industrial wiping products, floor mats, facility service products, other non-garment items, and provide restroom and cleaning supplies and first aid cabinet services and other safety supplies, to a variety of manufacturers, retailers and service companies. We have five reporting segments, U.S. and Canadian Rental and Cleaning, MFG, Specialty Garments, First Aid and Corporate. We refer to the U.S. and Canadian Rental and Cleaning, MFG, and Corporate reporting segments combined as our “Core Laundry Operations.”

Cost of revenues include the amortization of rental merchandise in service and merchandise costs related to direct sales as well as labor and other production, service and delivery costs and distribution costs associated with operating our Core Laundry Operations, Specialty Garments facilities and First Aid locations. Selling and administrative costs include costs related to our sales and marketing functions as well as general and administrative costs associated with our corporate offices, non-operating environmental sites and operating locations including information systems, engineering, materials management, manufacturing planning, finance, budgeting and human resources.

Our operating results are also directly impacted by the costs of the gasoline used to fuel our vehicles and the natural gas or other sources of energy used to operate our plants. Our operating margins have been, and may continue to be, adversely impacted by volatility in energy prices. In addition, as described above, the current inflationary environment has had a negative impact on our margins, and could continue to pressure our margins in future periods.

Our business is subject to various state and federal regulations, including employment laws and regulations, minimum wage requirements, overtime requirements, working condition requirements, citizenship requirements, healthcare insurance mandates and other laws and regulations that impact our labor costs. Labor costs have increased recently as a result of increases in state and local minimum wage levels as well as the overall impact of wage pressure as the result of a low unemployment environment.

In fiscal 2018, we initiated a multiyear CRM project to further develop, implement and deploy a third-party software application we licensed. This new solution is intended to improve functionality, capability and information flow as well as increase automation for our operations in servicing our customers. We began deployment of our new CRM project during the second half of fiscal 2021 and concluded the deployment to our U.S. locations in the first quarter of fiscal 2024. We are depreciating this system over a 10-year life and recognized \$0.9 million and \$2.7 million of amortization expense during the thirteen and thirty-nine weeks ended May 25, 2024, respectively.

In fiscal 2022, we initiated a multiyear ERP project that we currently anticipate will continue through 2027, with early phases focused on master data management and finance capabilities followed by subsequent phases with a strong focus on supply chain and procurement automation and technology. We believe that this initiative will become the core of the UniFirst systems technology footprint and will integrate and complement the capabilities of the CRM system. We expect the ERP system and the new supply chain and procurement capabilities that it will provide to enable lower operating costs and reduced customer churn. Such benefits are expected to be delivered through enhanced inventory utilization and vendor management, improved response times to customer orders and more efficient back-end processes. These capabilities will allow us to more effectively respond to and mitigate the types of supply chain challenges that we experienced during the COVID-19 pandemic and inflationary environment of 2022 and 2023.

We refer to our CRM and ERP projects together as our (“Key Initiatives”). For the thirteen weeks ended May 25, 2024, we expensed \$3.9 million of non-recurring costs related to our Key Initiatives, primarily relating to our ERP project. For the thirty-nine weeks ended May 25, 2024, we expensed \$10.0 million of non-recurring costs related to our Key Initiatives, primarily relating to our ERP project.

On October 24, 2023, our Board of Directors authorized a share repurchase program to repurchase up to \$100.0 million of our outstanding shares of Common Stock. Repurchases from time to time under the new program, if any, will be made in either the open market or in privately negotiated transactions. The timing, manner, price and amount of any repurchases depend on a variety of factors, including economic and market conditions, our stock price, corporate liquidity requirements and priorities, applicable legal requirements and other factors. The share repurchase program may be funded using available cash or capacity under our Credit Agreement (as defined below) and may be suspended or discontinued at any time.

During the thirteen and thirty-nine weeks ended May 25, 2024, we repurchased 47,250 and 94,000 shares, respectively, for an average price per share of \$165.99 and \$169.81, respectively, under the share repurchase program. During the thirteen and thirty-nine weeks ended May 27, 2023, we did not repurchase any shares. As of May 25, 2024, we had \$84.0 million remaining under our share repurchase program.

On March 13, 2023, we completed our acquisition of the business and certain real estate assets of Clean from Clean Holdco, Inc. and certain of its affiliates for an aggregate purchase price of approximately \$299.1 million, net of cash acquired. Clean was a uniform, workwear and facility service program provider with 11 locations covering Missouri, Illinois, Arkansas, Kansas and Oklahoma. The results of operations from Clean were included in our results under the Core Laundry Operations segments subsequent to the acquisition date of March 13, 2023. We paid for the acquisition of Clean with cash on hand and borrowings under the Credit Agreement, which we repaid in full during the third quarter of fiscal 2023.

#### Thirteen weeks ended May 25, 2024 compared with thirteen weeks ended May 27, 2023

##### Revenues

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Core Laundry Operations	\$ 528,454	\$ 501,719	\$ 26,735	5.3 %
Specialty Garments	47,582	49,407	(1,825)	(3.7) %
First Aid	27,292	25,542	1,750	6.9 %
Total consolidated revenues	<u>\$ 603,328</u>	<u>\$ 576,668</u>	<u>\$ 26,660</u>	4.6 %

The increase in consolidated revenues of 4.6% during the thirteen weeks ended May 25, 2024 compared to the prior year comparable period was due primarily to growth in our Core Laundry Operations of 5.3%. The increase in our Core Laundry Operations was due to organic growth of 4.7% and acquisition related growth of 0.6%. The effect of Canadian dollar exchange rate changes on our revenues was nominal. The Core Laundry Operations strong organic growth rate was primarily the result of solid new account sales and improved pricing with our customers.

In the thirteen weeks ended May 25, 2024, Specialty Garments revenues decreased compared to the prior year comparable period due to the decline in our North American nuclear business, which was partially offset by growth in our cleanroom operations. Specialty Garments' results are often affected by seasonality and the timing and length of its customers' power reactor outages as well as its project-based activities.

First Aid revenues in the same period increased 6.9% compared to the prior year comparable period due primarily to growth in our van business.

### Cost of revenues

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Cost of revenues	\$ 391,244	\$ 379,419	\$ 11,825	3.1%
% of Revenues	64.8%	65.8%		

The increase in consolidated cost of revenues of 3.1% during the thirteen weeks ended May 25, 2024 compared to the prior year comparable period was due primarily to the impact of revenue growth mentioned above. While overall cost of revenues increased, cost of revenues as a percentage of revenues decreased due primarily to lower merchandise costs and production costs.

### Selling and administrative expenses

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Selling and administrative expenses	\$ 129,074	\$ 132,677	\$ (3,603)	(2.7)%
% of Revenues	21.4%	23.0%		

The decrease in selling and administrative costs of 2.7% during the thirteen weeks ended May 25, 2024 compared to the prior year comparable period was due primarily to a decrease in spending on our Key Initiatives from \$8.4 million in the third quarter of fiscal 2023 to \$3.9 million in the third quarter of fiscal 2024. Also, we benefited from a decrease in healthcare claims expense of \$3.4 million compared to the prior year comparable period and costs incurred in the third quarter of fiscal 2023 related to a legal matter of approximately \$1.3 million. In addition, we incurred \$0.7 million of Clean acquisition-related costs during the third quarter of fiscal 2023. These decreases in costs were partially offset by continued investments we have made in our corporate capabilities over the last year.

### Depreciation and amortization

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Depreciation and amortization	\$ 34,560	\$ 31,175	\$ 3,385	10.9%
% of Revenues	5.7%	5.4%		

Depreciation and amortization expense increased by 10.9% during the thirteen weeks ended May 25, 2024 compared to the prior year comparable period, due primarily to continued investment in our systems and technology capabilities and infrastructure to support our future growth.

### Operating income

For the thirteen weeks ended May 25, 2024 and May 27, 2023, changes in our revenues and costs as discussed above resulted in the following changes in our operating income and margin:

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Core Laundry Operations	\$ 36,929	\$ 20,995	\$ 15,934	75.9%
Specialty Garments	11,373	12,455	(1,082)	(8.7)%
First Aid	148	(53)	201	(379.2)%
Operating income	\$ 48,450	\$ 33,397	\$ 15,053	45.1%
Operating income margin	8.0%	5.8%		

### Other (income) expense, net

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Interest income, net	\$ (1,406)	\$ (553)	\$ (853)	154.2%
Other expense, net	522	621	(99)	(15.9)%
Total other (income) expense, net	\$ (884)	\$ 68	\$ (952)	(1400.0)%

The increase in other (income) expense, net during the thirteen weeks ended May 25, 2024 as compared to the prior year comparable period was due primarily to approximately \$0.5 million of interest expense incurred on borrowings related to the Clean acquisition during the thirteen weeks ended May 27, 2023 of which there were none in the current period.

#### *Provision for income taxes*

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Provision for income taxes	\$ 11,277	\$ 9,053	\$ 2,224	24.6 %
Effective income tax rate	22.9 %	27.2 %		

The decrease in the effective tax rate for the thirteen weeks ended May 25, 2024 as compared to the corresponding period in the prior year was due primarily to favorable adjustments to our tax reserves during the current period.

#### **Thirty-nine weeks ended May 25, 2024 compared with thirty-nine weeks ended May 27, 2023**

##### *Revenues*

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Core Laundry Operations	\$ 1,574,863	\$ 1,456,167	\$ 118,696	8.2 %
Specialty Garments	135,713	135,613	100	0.1 %
First Aid	76,988	69,377	7,611	11.0 %
Total consolidated revenues	<u>\$ 1,787,564</u>	<u>\$ 1,661,157</u>	<u>\$ 126,407</u>	7.6 %

The increase in consolidated revenues of 7.6% during the thirty-nine weeks ended May 25, 2024 compared to the prior year comparable period was due primarily to growth in our Core Laundry Operations of 8.2%. The increase in our Core Laundry Operations was due to organic growth of 4.9% and acquisition related growth of 3.3%. The effect of Canadian dollar exchange rate changes on our revenues was nominal. The Core Laundry Operations strong organic growth rate was primarily the result of solid new account sales and improved pricing with our customers. The impact on our revenues from acquisitions was primarily the result of our acquisition of Clean, which was completed on March 13, 2023.

In the thirty-nine weeks ended May 25, 2024, Specialty Garments revenues remained consistent compared to the prior year comparable period due primarily to growth in our cleanroom operations offset by a decline in our North American and European nuclear businesses. First Aid revenues in the same period increased 11.0% compared to the prior year comparable period due primarily to growth in our van business.

##### *Cost of revenues*

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Cost of revenues	\$ 1,171,231	\$ 1,103,287	\$ 67,944	6.2 %
% of Revenues	65.5 %	66.4 %		

The increase in consolidated cost of revenues of 6.2% during the thirty-nine weeks ended May 25, 2024 compared to the prior year comparable period was due primarily to the impact of revenue growth mentioned above. While overall cost of revenues increased, cost of revenues decreased as a percentage of revenue due primarily to lower merchandise costs and production costs.

##### *Selling and administrative expenses*

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Selling and administrative expenses	\$ 383,350	\$ 372,230	\$ 11,120	3.0 %
% of Revenues	21.4 %	22.4 %		

The increase in selling and administrative costs of 3.0% during the thirty-nine weeks ended May 25, 2024 compared to the prior year comparable period was due primarily to incremental costs from the Clean acquisition as compared to the prior year comparable period.

While overall selling and administrative costs increased, selling and administrative costs as a percentage of revenues decreased due primarily to a decrease in spending on our Key Initiatives from \$27.5 million in the thirty-nine weeks ended May 27, 2023 to \$10.0

million in the thirty-nine weeks ended May 25, 2024. Also, we benefited from a decrease in healthcare claims expense of \$2.9 million compared to the prior year comparable period and costs incurred in the third quarter of fiscal 2023 related to a legal matter of approximately \$1.3 million. In addition, we incurred \$2.7 million of Clean acquisition-related costs during the thirty-nine weeks ended May 27, 2023.

#### Depreciation and amortization

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Depreciation and amortization	\$ 103,453	\$ 88,115	\$ 15,338	17.4%
% of Revenues	5.8%	5.3%		

Depreciation and amortization expense increased by 17.4% during the thirty-nine weeks ended May 25, 2024 compared to the prior year comparable period due primarily to continued investment in our systems and technology capabilities and infrastructure to support our future growth. Also contributing to this increase was higher depreciation and amortization of \$7.6 million related to the Clean acquisition that occurred early in the third quarter of fiscal 2023. Total depreciation and amortization for Clean was \$10.7 million and \$3.1 million in the thirty-nine weeks ended May 25, 2024 and the prior year comparable period, respectively, of which \$7.2 million and \$2.2 million were intangibles amortization, respectively.

#### Operating income

For the thirty-nine weeks ended May 25, 2024 and May 27, 2023, changes in our revenues and costs as discussed above resulted in the following changes in our operating income and margin:

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Core Laundry Operations	\$ 98,066	\$ 68,468	\$ 29,598	43.2%
Specialty Garments	33,391	30,683	2,708	8.8%
First Aid	(1,927)	(1,626)	(301)	18.5%
Operating income	\$ 129,530	\$ 97,525	\$ 32,005	32.8%
Operating income margin	7.2%	5.9%		

#### Other income, net

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Interest income, net	\$ (4,590)	\$ (6,353)	\$ 1,763	(27.8)%
Other expense, net	1,813	1,526	287	18.8%
Total other income, net	\$ (2,777)	\$ (4,827)	\$ 2,050	(42.5)%

Other income, net during the thirty-nine weeks ended May 25, 2024 decreased as compared to the prior year comparable period due primarily to lower interest income resulting from lower cash reserves subsequent to the acquisition of Clean in our third fiscal quarter of 2023. This was partially offset by \$2.1 million of interest income recorded in the thirty-nine weeks ended May 25, 2024 as a result of a tax dispute we were able to favorably resolve.

#### Provision for income taxes

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Provision for income taxes	\$ 31,468	\$ 26,309	\$ 5,159	19.6%
Effective income tax rate	23.8%	25.7%		

The decrease in the effective tax rate for the thirty-nine weeks ended May 25, 2024 as compared to the corresponding period in the prior year was due primarily to favorable adjustments to our tax reserves during the current period.

## Liquidity and Capital Resources

### General

Cash and cash equivalents, and short-term investments totaled \$125.4 million as of May 25, 2024, an increase of \$35.8 million from \$89.6 million as of August 26, 2023. The increase in cash and cash equivalents and short-term investments was largely driven by our cash flows from operating activities. We generated \$193.0 million and \$142.8 million in cash from operating activities in the thirty-nine weeks ended May 25, 2024 and May 27, 2023, respectively. The increase was due primarily to increased profitability and lower working capital needs of the business. During the thirty-nine weeks ended May 25, 2024, we continued to invest in our business with capital expenditures totaling \$121.9 million.

Pursuant to the share repurchase program approved by our Board of Directors on October 24, 2023, we repurchased 94,000 shares of our Common Stock for an aggregate of approximately \$16.0 million during the thirty-nine weeks ended May 25, 2024.

We believe, although there can be no assurance, that our current cash, cash equivalents and short-term investments balances, our cash generated from future operations and amounts available under our Credit Agreement (as defined below) will be sufficient to meet our current anticipated working capital and capital expenditure requirements for at least the next 12 months and will enable us to manage the impacts of inflation and address related liquidity needs.

Cash flows provided by operating activities have historically been the primary source of our liquidity. We generally use these cash flows to fund most, if not all, of our operations, capital expenditure and acquisition activities as well as dividends on our Common Stock and stock repurchases. We may also use cash flows provided by operating activities, as well as proceeds from long-term debt, to fund growth and acquisition opportunities, as well as other cash requirements.

Sources and uses of cash flows for the thirty-nine weeks ended May 25, 2024 and May 27, 2023, respectively, are summarized as follows:

(In thousands, except percentages)	May 25, 2024	May 27, 2023	Dollar Change	Percent Change
Net cash provided by operating activities	\$ 193,012	\$ 142,807	\$ 50,205	35.2%
Net cash used in investing activities	(124,293)	(439,754)	315,461	(71.7)%
Net cash used in financing activities	(36,126)	(20,225)	(15,901)	78.6%
Effect of exchange rate changes	210	76	134	176.3%
Net increase (decrease) in cash and cash equivalents	<u>\$ 32,803</u>	<u>\$ (317,096)</u>	<u>\$ 349,899</u>	<u>(110.3)%</u>

### Net Cash Provided by Operating Activities

The net cash provided by operating activities during the thirty-nine weeks ended May 25, 2024 increased as compared to the prior year comparable period due to our improved profitability and benefit of depreciation and amortization as well as positive impacts from rental merchandise in service of \$24.9 million, receivables of \$16.9 million and accrued liabilities of \$9.9 million. These increases were partially offset by a decrease in inventory of \$15.2 million, a decrease of in prepaid expenses and other current and noncurrent assets of \$11.6 million and a decrease in accounts payable of \$8.6 million.

The positive impact from merchandise in service was due primarily to fewer garments being placed in service to support our rental customers. The positive impact from receivables was due primarily to a focused effort on collections and timing. The negative impact from inventories was due primarily to higher production that will be used to meet future demand. The negative impact from prepaid expenses and other current assets was due primarily to increases in information technology prepaid contracts and deferred commission costs. The negative impact from accounts payable was due primarily to timing.

#### *Net Cash Used in Investing Activities*

The net cash used in investing activities during the thirty-nine weeks ended May 25, 2024 decreased as compared to the prior year comparable period due primarily to the Clean acquisition in the third quarter of fiscal 2023 and a reduced net investment in certificates of deposit of \$7.1 million during the thirty-nine weeks ended May 25, 2024.

#### *Net Cash Used in Financing Activities*

The net cash used in financing activities during the thirty-nine weeks ended May 25, 2024 increased as compared to the prior year comparable period due primarily to a \$16.0 million increase in the repurchase of Common Stock during the period.

#### *Long-term Debt and Borrowing Capacity*

On March 26, 2021, we entered into an amended and restated \$175.0 million unsecured revolving credit agreement (as subsequently amended, the "Credit Agreement") with a syndicate of banks, which matures on March 26, 2026. The Credit Agreement amended and restated our prior credit agreement, which was scheduled to mature on April 11, 2021. Under the Credit Agreement, we are able to borrow funds at variable interest rates based on, at our election, the Eurodollar rate or a base rate, plus in each case a spread based on our consolidated funded debt ratio.

On March 9, 2023, we exercised the accordion feature of the Credit Agreement pursuant to an amendment to the Credit Agreement. The exercise of the accordion feature increased the aggregate commitments under the Credit Agreement by \$100.0 million, for a total aggregate commitment of up to \$275.0 million. In addition, the amendment provided for the replacement of LIBOR with SOFR such that borrowings are based on, at our election, the SOFR rate or a base rate, plus in each case a spread based on our consolidated funded debt ratio. The amendment also refreshed the accordion feature, so that, provided there is no default or event of default under the Credit Agreement and we are in compliance with our financial covenants on a pro forma basis, we may request an increase in the aggregate commitments under the Credit Agreement (in the form of revolving or term tranches) of up to an additional \$100.0 million, for a total aggregate commitment of up to \$375.0 million. Availability of credit requires compliance with certain financial and other covenants, including a maximum consolidated funded debt ratio and minimum consolidated interest coverage ratio as defined in the Credit Agreement. We test our compliance with these financial covenants on a fiscal quarterly basis. As of May 25, 2024, the interest rates applicable to our borrowings under the Credit Agreement would be calculated as SOFR plus 1.00% at the time of the respective borrowing.

As of May 25, 2024, we had no outstanding borrowings and had outstanding letters of credit amounting to \$62.7 million, leaving \$212.3 million available for borrowing under the Credit Agreement.

As of May 25, 2024, we were in compliance with all covenants under the Credit Agreement.

#### *Derivative Instruments and Hedging Activities*

In August 2021, we entered into twenty forward contracts to exchange CAD for U.S. dollars at fixed exchange rates in order to manage our exposure related to certain forecasted CAD denominated sales of one of our subsidiaries. The hedged transactions are specified as the first amount of CAD denominated revenues invoiced by one of our domestic subsidiaries each fiscal quarter, beginning in the first fiscal quarter of 2022 and continuing through the fourth fiscal quarter of 2026. In total, we will sell approximately 14.1 million CAD at an average Canadian-dollar exchange rate of 0.7861 over these quarterly periods. We concluded that the forward contracts met the criteria to qualify as a cash flow hedge under U.S. GAAP.

As of May 25, 2024, we had forward contracts with a notional value of approximately 4.1 million CAD outstanding and recorded the fair value of the contracts of \$0.2 million in prepaid expenses and other current assets with a corresponding gain of \$0.1 million in accumulated other comprehensive loss, which was recorded net of tax. During the thirteen and thirty-nine weeks ended May 25, 2024, we reclassified a nominal amount and \$0.1 million, respectively, from accumulated other comprehensive loss to revenue related to the derivative financial instruments. The gain on these forward contracts that results in a decrease to accumulated other comprehensive loss as of May 25, 2024 is expected to be reclassified to revenues prior to their maturity on August 29, 2026.

#### *Environmental and Legal Contingencies*

We are subject to various federal, state and local laws and regulations governing, among other things, air emissions, waste water discharges, and the generation, handling, storage, transportation, treatment and disposal of hazardous wastes and other substances. In particular, industrial laundries currently use and must dispose of detergent wastewater and other residues, and, in the past, used



perchloroethylene and other dry-cleaning solvents. We are attentive to the environmental concerns surrounding the disposal of these materials and have, through the years, taken measures to avoid their improper disposal. We have settled, or contributed to the settlement of, past actions or claims brought against us relating to the disposal of hazardous materials at several sites and there can be no assurance that we will not have to expend material amounts to remediate the consequences of any such disposal in the future.

U.S. GAAP requires that a liability for contingencies be recorded when it is probable that a liability has been incurred and the amount of the liability can be reasonably estimated. Significant judgment is required to determine the existence of a liability, as well as the amount to be recorded. We regularly consult with attorneys and outside consultants in our consideration of the relevant facts and circumstances before recording a contingent liability. Changes in enacted laws, regulatory orders or decrees, our estimates of costs, risk-free interest rates, insurance proceeds, participation by other parties, the timing of payments, the input of our attorneys and outside consultants or other factual circumstances could have a material impact on the amounts recorded for our environmental and other contingent liabilities.

Under environmental laws, an owner or lessee of real estate may be liable for the costs of removal or remediation of certain hazardous or toxic substances located on, or in, or emanating from, such property, as well as related costs of investigation and property damage. Such laws often impose liability without regard to whether the owner or lessee knew of, or was responsible for the presence of such hazardous or toxic substances. There can be no assurances that acquired or leased locations have been operated in compliance with environmental laws and regulations or that future uses or conditions will not result in the imposition of liability upon our Company under such laws or expose our Company to third-party actions such as tort suits. We continue to address environmental conditions under terms of consent orders negotiated with the applicable environmental authorities or otherwise with respect to certain sites.

We have accrued certain costs related to certain sites, including but not limited to, sites in Woburn and Somerville, Massachusetts, as it has been determined that the costs are probable and can be reasonably estimated. We, together with multiple other companies, are party to a consent decree related to our property and other parcels of land (the "Central Area") at a site in Woburn, Massachusetts. The United States Environmental Protection Agency (the "EPA") has provided us and other signatories to the consent decree with comments on the design and implementation of groundwater and soil remedies at the Woburn site and investigation of environmental conditions in the Central Area. The consent decree does not address any remediation work that may be required in the Central Area. We, and other signatories, have implemented and proposed to do additional work at the Woburn site but many of the EPA's comments remain to be resolved. We have accrued costs to perform certain work responsive to the EPA's comments. Additionally, we have implemented mitigation measures and continue to monitor environmental conditions at a site in Somerville, Massachusetts. We have agreed to undertake additional actions responsive to a notice of audit findings from the Massachusetts Department of Environmental Protection concerning a regulatory submittal that we made in 2009 for a portion of the site. We have received demands from the local transit authority for reimbursement of certain costs associated with its construction of a new municipal transit station in the area of the Somerville site. This station was part of an extension of the transit system. We have reserved for costs in connection with this matter; however, in light of the uncertainties associated with this matter, these costs and the related reserve may change.

We routinely review and evaluate sites that may require remediation and monitoring and determine our estimated costs based on various estimates and assumptions. These estimates are developed using our internal sources or by third party environmental engineers or other service providers. Internally developed estimates are based on:

- Management's judgment and experience in remediating and monitoring our sites;
- Information available from regulatory agencies as to costs of remediation and monitoring;

- The number, financial resources and relative degree of responsibility of other potentially responsible parties (“PRPs”) who may be liable for remediation and monitoring of a specific site; and
- The typical allocation of costs among PRPs.

There is usually a range of reasonable estimates of the costs associated with each site. In accordance with U.S. GAAP, our accruals represent the amount within the range that we believe is the best estimate or the low end of a range of estimates if no point within the range is a better estimate. When we believe that both the amount of a particular liability and the timing of the payments are reliably determinable, we adjust the cost in current dollars using a rate of 3% for inflation until the time of expected payment and discount the cost to present value using current risk-free interest rates. As of May 25, 2024, the risk-free interest rates we utilized ranged from 4.57% to 4.65%.

For environmental liabilities that have been discounted, we include interest accretion, based on the effective interest method, in selling and administrative expenses on the Consolidated Statements of Income. The changes to the amounts of our environmental liabilities for the thirty-nine weeks ended May 25, 2024 were as follows (in thousands):

	May 25, 2024
Balance as of August 26, 2023	\$ 30,029
Costs incurred for which reserves have been provided	(2,404)
Insurance proceeds	172
Interest accretion	948
Changes in discount rates	(493)
Revisions in estimates	1,068
Balance as of May 25, 2024	<u>\$ 29,320</u>

Anticipated payments and insurance proceeds relating to currently identified environmental remediation liabilities as of May 25, 2024, for the next five fiscal years and thereafter, as measured in current dollars, are reflected below.

(In thousands)	2024	2025	2026	2027	2028	Thereafter	Total
Estimated costs – current dollars	\$ 12,917	\$ 2,651	\$ 1,442	\$ 1,270	\$ 972	\$ 14,617	\$ 33,869
Estimated insurance proceeds	(180)	(195)	(159)	(173)	(9)	(230)	(946)
Net anticipated costs	\$ 12,737	\$ 2,456	\$ 1,283	\$ 1,097	\$ 963	\$ 14,387	\$ 32,923
Effect of inflation							10,173
Effect of discounting							(13,776)
Balance as of May 25, 2024							<u>\$ 29,320</u>

Estimated insurance proceeds are primarily received from an annuity received as part of our legal settlement with an insurance company. Annual proceeds of approximately \$0.3 million are deposited into an escrow account which funds remediation and monitoring costs for two sites related to our former operations. Annual proceeds received but not expended in the current year accumulate in this account and may be used in future years for costs related to this site through the year 2027. As of May 25, 2024, the balance in this escrow account, which is held in a trust and is not recorded in our Consolidated Balance Sheet, was approximately \$5.5 million. Also included in estimated insurance proceeds are amounts we are entitled to receive pursuant to legal settlements as reimbursements from three insurance companies for estimated costs at one of our sites.

Our nuclear garment decontamination facilities are licensed by respective state agencies, as delegated authority by the Nuclear Regulatory Commission (the “NRC”) pursuant to the NRC’s Agreement State program and are subject to applicable federal and state radioactive material regulations. In addition, our international locations (Canada, the United Kingdom and the European Union) are regulated by equivalent respective jurisdictional authorities. There can be no assurance that such regulation will not lead to material disruptions in our garment decontamination business.

From time to time, we are also subject to legal and regulatory proceedings and claims arising from the conduct of our business operations, including but not limited to, personal injury claims, customer contract matters, employment claims and environmental matters as described above.

In addition, in the fourth quarter of fiscal 2022, the Mexican federal tax authority issued a tax assessment on our subsidiary in Mexico for fiscal 2016 import taxes, value added taxes and custom processing fees of over \$17.0 million, plus surcharges, fines and penalties of over \$67.7 million for a total assessment of over \$84.7 million, which accrues interest and other charges. We disagree with such tax assessment and are challenging the validity of the tax assessment through an appeal process. While we are unable to ascertain the ultimate outcome of this matter, based on the information currently available, we believe that a loss with respect to this matter is neither probable nor remote. Given the uncertainty associated with the ultimate resolution of this matter, we are unable to reasonably assess an estimate or range of estimates of any potential losses.

While it is impossible for us to ascertain the ultimate legal and financial liability with respect to contingent liabilities, including lawsuits and environmental contingencies, we believe that the aggregate amount of such liabilities, if any, in excess of amounts covered by insurance have been properly accrued in accordance with accounting principles under U.S. GAAP. It is possible, however, that the future financial position and/or results of operations for any particular future period could be materially affected by changes in our assumptions or strategies related to these contingencies or changes out of our control.

#### *Contractual Obligations and Other Commercial Commitments*

As of May 25, 2024, there were no material changes to our contractual obligations that were disclosed in our Annual Report on Form 10-K for the year ended August 26, 2023. As of May 25, 2024, we did not have any off-balance sheet arrangements.

#### **Recent Accounting Pronouncements**

See Note 2, "Recent Accounting Pronouncements" to our Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for more information on recently implemented and issued accounting standards.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### *Foreign Currency Exchange Risk*

We have determined that all of our foreign subsidiaries operate primarily in local currencies that represent the functional currencies of such subsidiaries. All assets and liabilities of our foreign subsidiaries are translated into U.S. dollars using the exchange rate prevailing at the balance sheet date. The effects of exchange rate fluctuations on the translation of assets and liabilities are recorded as a component of shareholders' equity. Revenues and expenses are translated at the average exchange rates in effect during each month of the fiscal year. As such, our financial condition and operating results are affected by fluctuations in the value of the U.S. dollar as compared to currencies in foreign countries. Revenues denominated in currencies other than the U.S. dollar represented approximately 6.8% of total consolidated revenues for both the thirteen and thirty-nine weeks ended May 25, 2024. Total assets denominated in currencies other than the U.S. dollar represented approximately 6.7% and 6.6% of total consolidated assets as of May 25, 2024 and August 26, 2023, respectively. If exchange rates had increased or decreased by 10% from the actual rates in effect during the thirteen and thirty-nine weeks ended May 25, 2024, our revenues would have increased or decreased by \$12.2 million and \$4.0 million, respectively, and total assets as of May 25, 2024 would have increased or decreased by approximately \$17.8 million.

In August 2021, we entered into twenty forward contracts to exchange CAD for U.S. dollars at fixed exchange rates in order to manage our exposure related to certain forecasted CAD denominated sales of one of our subsidiaries. The hedged transactions are specified as the first amount of CAD denominated revenues invoiced by one of our domestic subsidiaries each fiscal quarter, beginning in the first fiscal quarter of 2022 and continuing through the fourth fiscal quarter of 2026. In total, we will sell approximately 14.1 million CAD at an average Canadian-dollar exchange rate of 0.7861 over these quarterly periods. We concluded that the forward contracts met the criteria to qualify as a cash flow hedge under U.S. GAAP.

As of May 25, 2024, we had forward contracts with a notional value of approximately 4.1 million CAD outstanding and recorded the fair value of the contracts of \$0.2 million in prepaid expenses and other current assets with a corresponding gain of \$0.1 million in accumulated other comprehensive loss, which was recorded net of tax. During the thirteen and thirty-nine weeks ended May 25, 2024, we reclassified a nominal amount and \$0.1 million, respectively, from accumulated other comprehensive loss to revenue related to the derivative financial instruments. The gain on these forward contracts that resulted in a decrease to accumulated other comprehensive loss as of May 25, 2024 is expected to be reclassified to revenues prior to their maturity on August 29, 2026.

Other than the forward contracts, discussed above, we do not operate a hedging program to mitigate the effect of a significant change in the value of the functional currencies of our foreign subsidiaries, which include the Canadian dollar, euro, British pound, Mexican peso and Nicaraguan cordoba, as compared to the U.S. dollar. Any losses or gains resulting from unhedged foreign currency transactions, including exchange rate fluctuations on intercompany accounts are reported as transaction losses (gains) in our other income, net. The intercompany payables and receivables are denominated in Canadian dollars, euros, British pounds, Mexican pesos and Nicaraguan cordobas. During the thirteen and thirty-nine weeks ended May 25, 2024, transaction gains of a nominal amount and \$0.4 million, respectively, were included in other income. If exchange rates had increased or decreased by 10% during the thirteen and thirty-nine weeks ended May 25, 2024, we would have recognized exchange gains or losses of approximately \$0.3 million and \$0.8 million, respectively.

#### *Interest Rate Sensitivity*

We are exposed to market risk from changes in interest rates, which may adversely affect our financial position, results of operations and cash flows. In seeking to minimize the risks from interest rate fluctuations, we manage exposures through our operating and financing activities. We are exposed to interest rate risk primarily through borrowings under our Credit Agreement. Under the Credit Agreement, we borrow funds at variable interest rates based on, at our election, the SOFR rate or a base rate, plus in each case a spread based on our consolidated funded debt ratio. To the extent we have borrowings outstanding under the Credit Agreement, changes in interest rates result in changes in our interest expense.

Please see Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended August 26, 2023 for an additional discussion of risks and potential risks on our business, financial performance and the market price of our Common Stock.

## ITEM 4. CONTROLS AND PROCEDURES

### *Disclosure Controls and Procedures*

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), we carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, solely as a result of the material weakness previously identified by management and described in our Annual Report on Form 10-K for the year ended August 26, 2023, our disclosure controls and procedures were not effective to ensure that material information relating to the Company required to be disclosed by the Company in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and to ensure that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurances of achieving the desired control objectives, and management necessarily was required to apply our judgment in designing and evaluating the controls and procedures. We continue to review our disclosure controls and procedures, and our internal control over financial reporting, and may from time to time make changes aimed at enhancing their effectiveness and to ensure that our systems evolve with our business.

### *Changes in Internal Control over Financial Reporting*

Other than the remediation measures with respect to the material weakness described below, there were no changes in our internal control over financial reporting during the third quarter of fiscal 2024 that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

### *Previously Identified Material Weakness*

As described in Part II, Item 9A of our Annual Report on Form 10-K for fiscal 2023, we previously identified a material weakness related to certain ineffective information technology general controls ("ITGCs") supporting the manage change and manage access processes that were not designed and operating effectively as of the date of management's assessment. These deficiencies relate to our CRM system that we are in the process of deploying and affect revenue and receivables as well as a group of legacy applications which affect revenue and receivables, supply inventory and merchandise in service. Our business process controls within the revenue and accounts receivable process and inventory and merchandise in service process, both automated and manual, that are dependent on the completeness and accuracy of the information derived from the affected IT system were also deemed ineffective because they could have been adversely impacted.

### *Remediation*

Our management is committed to maintaining a strong internal control environment. In response to the material weakness described above, management is continuing to take actions to remediate the material weakness.

The intended remediation actions include: (i) creating and filling an IT Compliance Oversight function, (ii) remediating the known issues that were identified in the areas of manage change and manage access, (iii) performing a more comprehensive review of current user access and our ITGCs, including the applicable monitoring controls, (iv) developing enhanced procedures and controls related to changes in IT systems, (v) developing and implementing additional training and awareness programs addressing ITGCs and policies, including educating control owners concerning the principles and requirements of each control, with a focus on user access, and (vi) increasing the extent of oversight and verification included in the operation of user access controls and processes.

We believe that these actions, when fully implemented, will remediate the material weakness, however, as we continue to evaluate and improve the applicable controls, management may determine that additional remediation measures are required. The material weakness will not be considered remediated until applicable controls operate for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively. Management is committed to successfully remediating the material weakness as promptly as possible.

Our Chief Executive Officer and Chief Financial Officer have certified in certifications furnished with this Quarterly Report on Form 10-Q that, to the best of their knowledge, the information contained in this Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented in this Quarterly Report on Form 10-Q.

## PART II – OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

From time to time, we are subject to legal proceedings and claims arising from the current conduct of our business operations, including but not limited to, personal injury, customer contract, employment claims and environmental and tax matters as described in our Consolidated Financial Statements. We maintain insurance coverage providing indemnification against many of such claims, and we do not expect that we will sustain any material loss as a result thereof. Refer to Note 12, "Commitments and Contingencies," to the Consolidated Financial Statements, as well as Part II, Item 1A. "Risk Factors" below, for further discussion.

### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended August 26, 2023, which could materially affect our business, financial condition, and future results. The risks described in our Annual Report on Form 10-K are not the only risks that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition, and operating results. Except to the extent previously updated or to the extent additional factual information disclosed elsewhere in this Quarterly Report on Form 10-Q relates to such risk factors (including, without limitation, the matters discussed in Part I, Item 2 – "Management's Discussion and Analysis of Financial Condition and Results of Operations"), there have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the year ended August 26, 2023.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information about repurchases of our equity securities during the thirteen weeks ended May 25, 2024:

Period	(a) Total Number of Shares Purchased (1)	(b) Average Price Paid per Share (1)	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	(d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet be Purchased Under the Plans or Programs (1)
February 25, 2024 - March 23, 2024	15,000	\$ 169.70	15,000	\$ 89,335,110
March 24, 2024 - April 20, 2024	14,250	\$ 165.04	14,250	\$ 86,982,999
April 21, 2024 - May 25, 2024	18,000	\$ 163.60	18,000	\$ 84,037,764
Total	<u>47,250</u>		<u>47,250</u>	

(1) On October 24, 2023, our Board of Directors authorized a new share repurchase program to repurchase from time to time up to \$100.0 million of its outstanding shares of Common Stock, inclusive of the amount which remained available under the existing share repurchase program approved on October 18, 2021. Repurchases made from time to time under the new program, if any, will be made in either the open market or in privately negotiated transactions. The timing, manner, price and amount of any repurchase will depend on a variety of factors, including economic and market conditions, the Company stock price, corporate liquidity requirements and priorities, applicable legal requirements and other factors. The share repurchase program has been funded to date using our available cash and may be suspended or discontinued at any time.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

Not Applicable.

## ITEM 5. OTHER INFORMATION

On April 17, 2024, William Ross, Executive Vice President, Operations of the Company, adopted a trading arrangement for the sale of the Company's Common Stock (the "Ross Rule 10b5-1 Trading Plan") that is intended to satisfy the affirmative defense conditions of Securities Exchange Act Rule 10b5-1(c). The Ross Rule 10b5-1 Trading Plan, which has a term expiring on December 31, 2024, provides for the exercise of stock appreciation rights to acquire up to

53,649  
shares of Common Stock and the concurrent sale of all shares of Common Stock acquired upon such exercise at a specified limit price between July 17, 2024 and December 31, 2024.

On May 10, 2024, Shane O'Conner, Executive Vice President and Chief Financial Officer of the Company, adopted a trading arrangement for the sale of the Company's Common Stock (the "O'Conner Rule 10b5-1 Trading Plan") that is intended to satisfy the affirmative defense conditions of Securities Exchange Act Rule 10b5-1(c). The O'Conner Rule 10b5-1 Trading Plan, which has a term expiring on August 11, 2025, provides for the sale of up to

1,185  
shares of Common Stock pursuant to its terms.

## ITEM 6. EXHIBITS

- 31.1 [Rule 13a-14\(a\)/15d-14\(a\) Certification of Steven S. Sintros \(filed herewith\).](#)
- 31.2 [Rule 13a-14\(a\)/15d-14\(a\) Certification of Shane O'Connor \(filed herewith\).](#)
- 32.1 [Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 \(furnished herewith\).](#)
- 32.2 [Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 \(furnished herewith\).](#)
  
- 101 The following financial information from UniFirst Corporation Quarterly Report on Form 10-Q for the quarter ended May 25, 2024 formatted in Inline XBRL (Extensible Business Reporting Language) includes: (i) the Consolidated Statements of Income, (ii) the Consolidated Statements of Comprehensive Income, (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Stockholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) Notes to the Consolidated Financial Statements.
  
- 104 Cover Page Interactive Data File (formatted as Inline XBRL with applicable taxonomy extension information contained in Exhibits 101) (filed herewith).



## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UniFirst Corporation

July 3, 2024

By: /s/ Steven S. Sintros  
Steven S. Sintros  
President and Chief Executive Officer

July 3, 2024

By: /s/ Shane O'Connor  
Shane O'Connor  
Executive Vice President and Chief Financial Officer

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECURITIES  
EXCHANGE ACT RULE 13a-14(a)/15d-14(a) AS ADOPTED PURSUANT TO SECTION  
302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Steven S. Sintros, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of UniFirst Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant, and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: July 3, 2024

By: /s/ Steven S. Sintros  
Steven S. Sintros  
President and Chief Executive Officer  
(Principal Executive Officer)

**CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECURITIES  
EXCHANGE ACT RULE 13a-14(a)/15d-14(a) AS ADOPTED PURSUANT TO SECTION  
302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Shane O'Connor, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of UniFirst Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant, and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: July 3, 2024

By: /s/ Shane O'Connor  
Shane O'Connor  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION  
906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), I, Steven S. Sintros, President and Chief Executive Officer of UniFirst Corporation (the "Company"), and the Company's Principal Executive Officer, do hereby certify, to the best of my knowledge, that:

- (1) The Company's Quarterly Report on Form 10-Q for the quarter ended May 25, 2024 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: July 3, 2024

By: /s/ Steven S. Sintros  
Steven S. Sintros  
President and Chief Executive Officer  
(Principal Executive Officer)

---

**CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION  
906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), I, Shane O'Connor, Executive Vice President and Chief Financial Officer of UniFirst Corporation (the "Company"), do hereby certify, to the best of my knowledge, that:

- (1) The Company's Quarterly Report on Form 10-Q for the quarter ended May 25, 2024 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: July 3, 2024

By: /s/ Shane O'Connor  
Shane O'Connor  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

---

