

Rambus Second
Quarter 2025
Financial Results



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The image features a stylized, glowing blue microchip with the Rambus logo in the center. The chip is set against a dark background with a complex, circuit-like pattern of glowing blue lines and dots. The chip itself has a diamond shape with rounded corners and a thin blue border. The logo is written in a bold, italicized, sans-serif font.

Safe Harbor for Forward-Looking Statements; Other Disclosures

This presentation contains forward-looking statements, including those relating to the Company's expectations regarding business opportunities, the Company's ability to deliver long-term profitable growth, industry growth rates, timing of expected product launches, demand for existing and newly-acquired technologies, product and investment strategies, the Company's outlook and financial guidance for recent and upcoming quarters and related drivers, the Company's ability to effectively manage market challenges, the effects of ASC 606 on reported revenue, and geopolitical and macroeconomic environment, among other items.

Such forward-looking statements are based on current expectations, estimates and projections, management's beliefs and certain assumptions. Actual results may differ materially. The Company's business generally is subject to a number of risks which are described more fully in the Company's periodic reports filed with the Securities and Exchange Commission. The Company undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date hereof.

This presentation contains non-GAAP financial measures, including cost of product revenue and operating costs and expenses. In computing these non-GAAP financial measures, stock-based compensation expenses, acquisition related costs and retention bonus expense, impairment of assets, amortization of acquired intangible assets, provision for income taxes, change in fair value of earn-out liability and certain other one-time adjustments were considered. The non-GAAP financial measures should not be considered a substitute for, or superior to, financial measures calculated in accordance with GAAP, and the financial results calculated in accordance with GAAP and reconciliations from these results should be carefully evaluated. Management believes the non-GAAP financial measures are appropriate for both its own assessment of, and to show investors, how the Company's performance compares to other periods. Reconciliations from GAAP to non-GAAP results are made available and more fully described on our website as well as in the back of this deck and in the earnings release.

Second Quarter 2025 Highlights

- Exceeded expectations for Q2 revenue and earnings
- Achieved record quarterly product revenue from Memory Interface Chips, up 43% year over year
- Generated record cash from operations
- Growing traction in new products, now offering chipsets for all industry-standard DDR5 and LPDDR5 memory modules

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SECOND QUARTER FINANCIAL HIGHLIGHTS

PRODUCT REVENUE

\$81M

RECORD
Quarterly Results

CASH FROM OPERATIONS

\$94M

RECORD
Quarterly Results



Financials
Profitable Growth

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Outstanding Cash Generation

<i>In Millions</i>	<u>ASC 606</u> Q2 2024	<u>ASC 606</u> Q3 2024	<u>ASC 606</u> Q4 2024	<u>ASC 606</u> Q1 2025	<u>ASC 606</u> Q2 2025	
Revenue	\$132.1	\$145.5	\$161.1	\$166.7	\$172.2	Delivered record quarterly product revenue, our fifth consecutive quarter of growth
Total Operating Costs and Expenses ¹	\$77.0	\$80.5	\$89.2	\$90.4	\$93.2	Strategic R&D investment to support core growth initiatives
Operating Income ¹	\$55.1	\$65.1	\$71.9	\$76.3	\$79.0	Increase in operating income reflects strong revenue growth
Cash from Operations	\$70.4	\$62.1	\$59.0	\$77.4	\$94.4	Outstanding cash generation

¹Please refer to reconciliations of non-GAAP financial measures included in this presentation and in our earnings release

Strong Balance Sheet Supports Strategic Initiatives

<i>In Millions</i>	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	
Total Cash & Marketable Securities	\$432.9	\$432.7	\$481.8	\$514.4	\$594.8	Driven by record cash from operations
Total Assets	\$1,250.6	\$1,251.6	\$1,343.1	\$1,379.4	\$1,467.8	Strong balance sheet and debt free
Stockholders' Equity	\$1,028.9	\$1,039.0	\$1,120.7	\$1,159.8	\$1,228.0	
Cash from Operations	\$70.4	\$62.1	\$59.0	\$77.4	\$94.4	Outstanding cash generation

Q3 2025 Non-GAAP Outlook

Outlook ⁽¹⁾

Product Revenue (ASC 606)	\$87 – \$93M	Total Operating Costs ⁽³⁾	\$98 – \$94M
Licensing Billings ⁽²⁾	\$58 – \$64M	Interest Income (Expense)	\$5M
Contract & Other Revenue (ASC 606)	\$22 – \$28M	Fully Diluted Shares Outstanding	108.5M

(1) The Q3 2025 outlook for Royalty revenue (ASC 606) (a component of total revenue) is \$57 - \$63M. The Company's Non-GAAP outlook assumes a tax rate of 20%.

(2) Licensing billings is an operational metric that reflects amounts invoiced to our licensing customers during the period, as adjusted for certain differences relating to advanced payments for variable licensing agreements.

(3) Excludes stock-based compensation expense (\$15M) and amortization of acquired intangible assets (\$2M).

Rambus Investment Summary

- Amplified opportunity in data center fueled by AI with expanding product portfolio and sustained technical leadership
- Pioneer of industry-leading chips and silicon IP enabling critical performance improvements for AI and other advanced workloads
- Continued innovation feeds patent portfolio and product roadmap
- Focused investment on expansion of leadership products and strategic initiatives drives financial results and long-term profitable growth
- Strong cash generation fuels growth initiatives and return of value to stockholders



Thank you

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Reconciliation of Non-GAAP Financial Measures

Net Income in Millions	Q2 2024 (ASC 606)	Q3 2024 (ASC 606)	Q4 2024 (ASC 606)	Q1 2025 (ASC 606)	Q2 2025 (ASC 606)
GAAP Net Income	\$36	\$49	\$62	\$60	\$58
Adjustments:					
Stock-based compensation	\$12	\$12	\$12	\$11	\$14
Amortization of acquired intangible assets	\$3	\$3	\$2	\$2	\$2
Provision for income taxes	(\$5)	(\$5)	(\$17)	(\$9)	(\$7)
Change in fair value of earn-out liability	(\$1)	(\$5)	\$0	\$0	\$0
Impairment of assets	\$1	\$0	\$0	\$0	\$0
Non-GAAP Net Income	\$46	\$54	\$60	\$65	\$67
Operating Income in Millions	Q2 2024 (ASC 606)	Q3 2024 (ASC 606)	Q4 2024 (ASC 606)	Q1 2025 (ASC 606)	Q2 2025 (ASC 606)
GAAP Operating Income	\$40	\$55	\$58	\$63	\$63
Adjustments:					
Stock-based compensation	\$12	\$12	\$12	\$11	\$14
Amortization of acquired intangible assets	\$3	\$3	\$2	\$2	\$2
Change in fair value of earn-out liability	(\$1)	(\$5)	\$0	\$0	\$0
Impairment of assets	\$1	\$0	\$0	\$0	\$0
Non-GAAP Operating Income	\$55	\$65	\$72	\$76	\$79
Depreciation	\$6	\$7	\$7	\$7	\$7
Adjusted EBITDA	\$61	\$72	\$79	\$83	\$86

* Tables exclude the following items which round to \$0M: Acquisition related costs and retention bonus expense

Revenue and Licensing Billings

In Millions	ASC 606					ASC 606		
	Q1'24	Q2'24	Q3'24	Q4'24	FY 2024	Q1'25	Q2'25	YTD 2025
Product Revenue	\$50.4	\$56.7	\$66.4	\$73.4	\$246.8	\$76.3	\$81.3	\$157.6
Royalty Revenue	47.5	56.4	64.1	58.2	226.2	74.0	68.6	142.6
Contract and Other Revenue	20.0	19.1	15.0	29.5	83.6	16.4	22.3	38.7
Total	\$117.9	\$132.1	\$145.5	\$161.1	\$556.6	\$166.7	\$172.2	\$338.9
In Millions	Q1'24	Q2'24	Q3'24	Q4'24	FY 2024	Q1'25	Q2'25	YTD 2025
Royalty Revenue	\$47.5	\$56.4	\$64.1	\$58.2	\$226.2	\$74.0	\$68.6	\$142.6
Licensing Billings ¹	63.2	61.5	65.4	63.6	253.7	73.3	66.4	139.6
Delta	\$15.7	\$5.2	\$1.3	\$5.4	\$27.5	(\$0.7)	(\$2.2)	(\$3.0)
In Millions	Q1'24	Q2'24	Q3'24	Q4'24	FY 2024	Q1'25	Q2'25	YTD 2025
ASC 606 Interest Income ²	\$0.2	\$0.1	\$0.2	\$0.0	\$0.5	\$0.1	\$0.0	\$0.1

¹ Licensing billings is an operational metric that reflects amounts invoiced to our patent and technology licensing customers during the period, as adjusted for certain differences relating to advanced payments for variable licensing agreements.

² Interest income associated with the significant financing component of licensing agreements as a result of the adoption of ASC 606.

Certain amounts may be off \$0.1M due to rounding.

GAAP to Non-GAAP Income Statement

In \$ Millions	GAAP Actual Q2'25	Non-GAAP Actual Q2'25	Delta to GAAP
Revenue	\$172.2	\$172.2	\$-
Cost of revenue	34.8	32.8	(1.9)
Research and development	46.3	40.9	(5.4)
Sales, general and administrative	28.1	19.5	(8.7)
Total operating cost and expenses	109.2	93.2	(16.0)
Operating income	63.0	79.0	16.0
Interest and other income (expense), net	4.8	4.8	0.0
Income before income taxes	67.8	83.9	16.0
Provision for income taxes ¹	9.9	16.8	6.9
Net income	\$57.9	\$67.1	\$9.2

¹ Assumes a non-GAAP tax rate of 20%.

Certain amounts may be off \$0.1M due to rounding.