

Driving Cleaner Performance



Westport Fuel Systems

Disclaimer and Forward-Looking Statements

This presentation contains forward-looking statements, including statements regarding, future revenue expectations, future growth in markets, future of our development programs (including those relating to HPDI and Hydrogen), the global demand for our HPDI joint venture's products, the future success of our business and technology strategies, the future role of HPDI in internal combustion engines, intentions of partners and potential customers, the performance and competitiveness of Westport Fuel Systems' products, including, potential earn-out payments; future market opportunities, the ability to carry-out our commitment to maintaining a stronger balance sheet, our ability to align our cost structure with that of a more efficient organization as well as Westport Fuel Systems management's response to any of the aforementioned factors.

These statements are neither promises nor guarantees but involve known and unknown risks and uncertainties and are based on both the views of management and assumptions that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activities, performance or achievements expressed in or implied by these forward-looking statements. These risks, uncertainties and assumptions include those related to our revenue growth, operating results, industry and products, changes in business strategies, shifts in market demand, the general economy including impacts due to inflation, the effects of competition and pricing pressures, conditions of and access to the capital and debt markets, access to required semiconductors, solvency, governmental policies, trade restrictions or other changes to international trade agreements, sanctions and regulation including the imposition of tariffs, technology innovations, fluctuations in foreign exchange rates, operating expenses, continued reduction in expenses, ability to successfully commercialize new products, the performance of our joint ventures, the availability and price of natural gas, government incentive programs and new environmental regulations, the acceptance of and shift to natural gas vehicles, the relaxation or waiver of fuel emission standards, the inability of fleets to access capital or government funding to purchase natural gas vehicles, the development of competing technologies, our ability to adequately develop and deploy our technology, the actions and determinations of our joint venture and development partners, as well as other risk factors and assumptions that may affect our actual results, performance or achievements or financial position discussed in our most recent Annual Information Form and other filings with securities regulators.

For a detailed discussion of these and other risk factors that could affect the Corporation's future performance, please refer to the Corporation's most recent Annual Information Form filed on SEDAR+ at www.sedarplus.ca.

Readers should not place undue reliance on any such forward-looking statements, which speak only as of the date they were made. We disclaim any obligation to publicly update or revise such statements to reflect any change in our expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in these forward-looking statements except as required by National Instrument 51-102. The contents of any website, RSS feed or twitter account referenced in this press release are not incorporated by reference herein.

Speaking Today...

Westport™



Dan Sceli
Chief Executive Officer



Bill Larkin
Chief Financial Officer

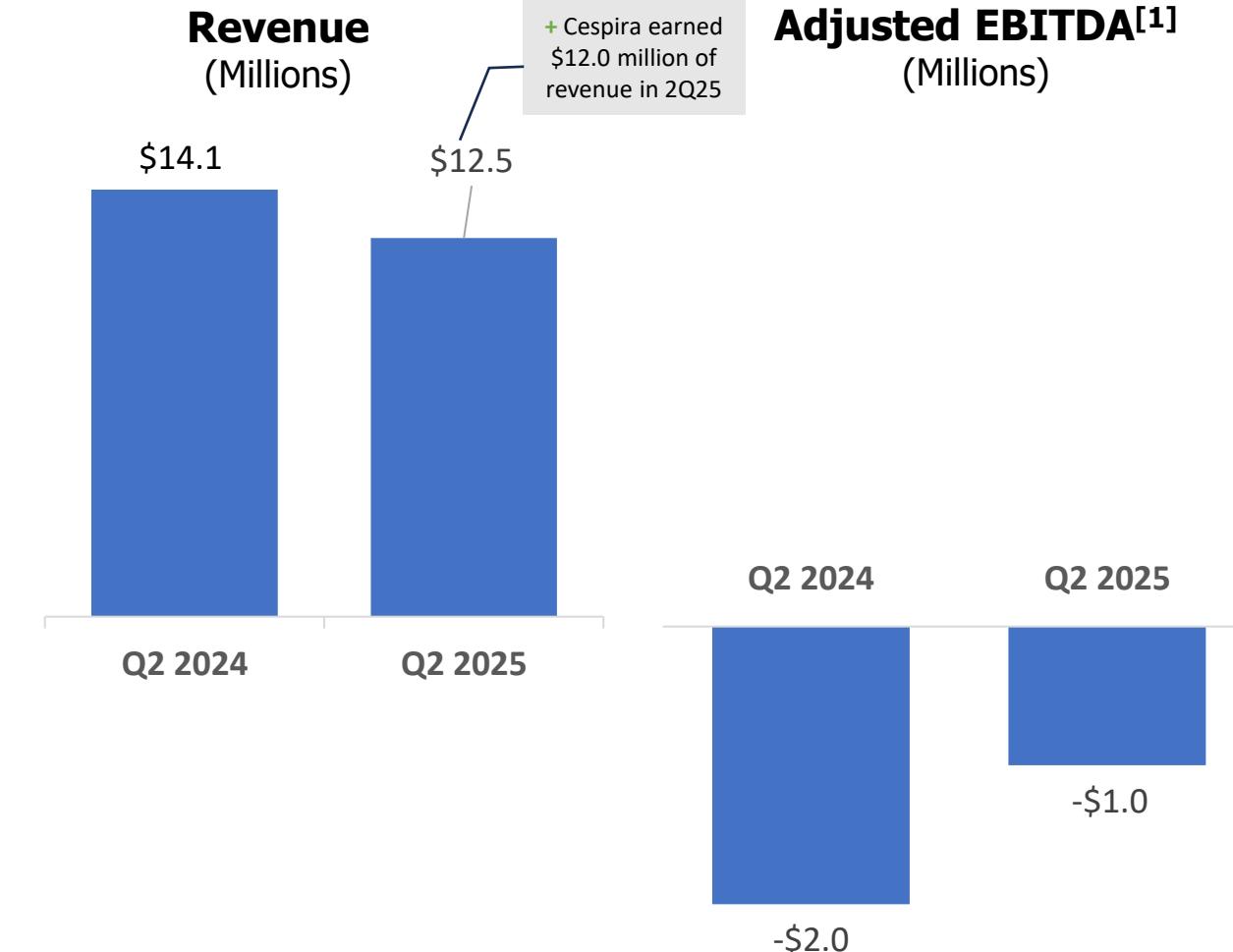
Setting the Stage for a New Beginning

Financial Highlights:

- Revenue for Q2 2025 was \$12.5 million, as compared to \$14.1 million in the same quarter of last year. In addition, Cespria generated \$12.0 million of revenue in Q2 2025.
- Gross profit of \$0.8 million (6% of revenue) in Q2 2025, compared to \$2.4 million in the same period of the prior year (17% of revenue).
- Adjusted EBITDA of negative \$1.0 million during the period ended June 30, 2025, as compared to negative \$2.0 million in the same period of the prior year.
- Net loss from continuing operations of \$5.1 million for Q2 2025, as compared to net income from continuing operations of \$4.1 million for the same quarter last year.

Strategic Highlights:

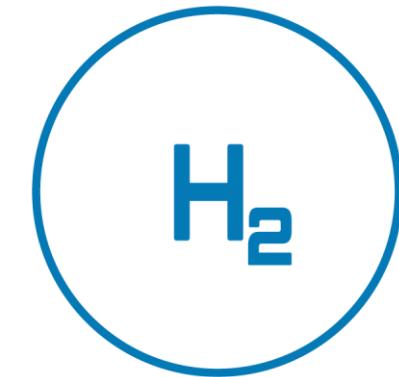
- As at June 30, 2025, the Company accounted for the Light-Duty segment as a disposal group and presented its financial position and operating results in discontinued operations
- Revenue for the Light-Duty segment in Q2 2025 was \$76.4 million and gross profit was \$15.1 million
- On July 29, 2025, announced the closing of the divestiture of the Light-Duty segment, which provided \$62.5 million (€53.6 million) in net proceeds



Renewed Focus: Westport has the Right Solutions for a Variety of Applications

Westport's products are timeline agnostic – meeting the diverse market needs with products and technologies that enable the use of net zero and lower-carbon fuels now

We differentiate by delivering performance, economics and a greener solution. Natural gas, including RNG, provides significant opportunity to decarbonize heavy-duty and offroad applications now



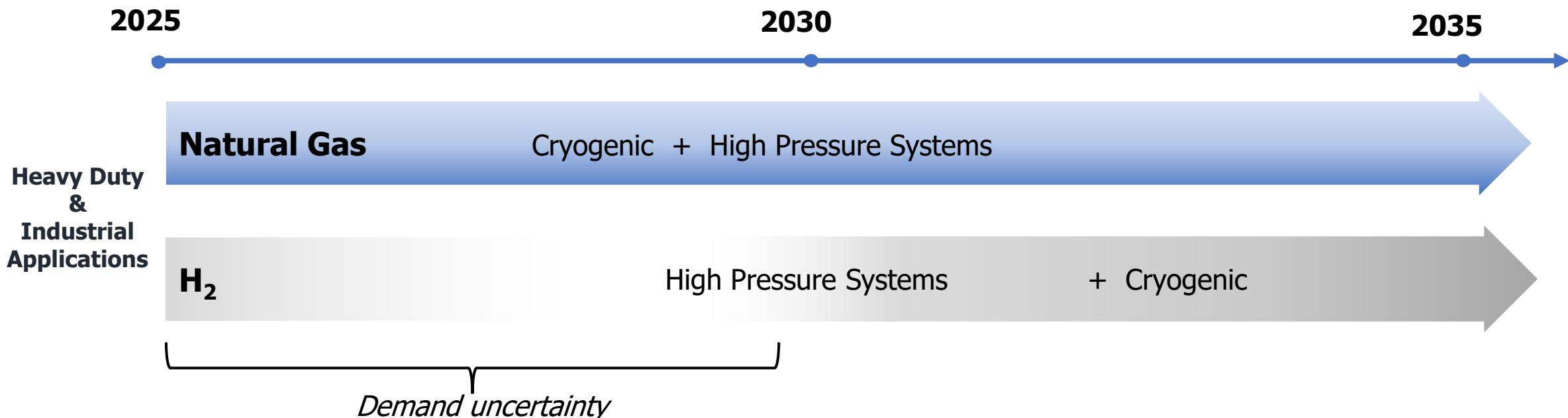
We are focused on the following key initiatives:

- Cespira: Strategic Market Expansion and Technology Leadership in Heavy-Duty Transportation
- High Pressure Controls & Systems: Complementing the Energy Transition Regardless of the Powertrain
- Financial Initiatives: Creating a Strong Internal Review Process to Maximize Our Economic Benefit for Stakeholders.

Outlook – Positioned to Capture the Transition

Our adaptive strategy allows us to drive business and technology success

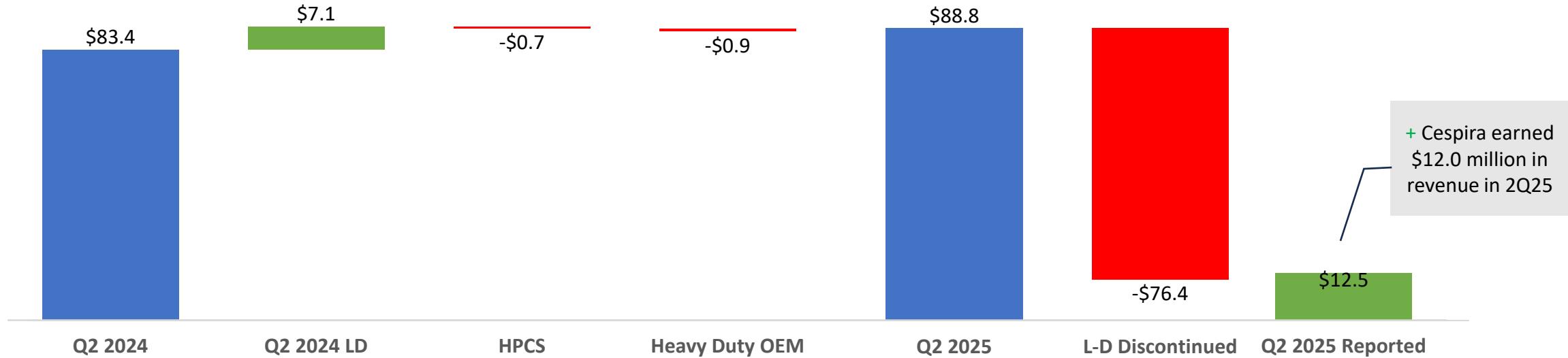
1. Global Heavy-Duty truck market is growing and is expected to reach 1.95 million units in 2025, up from 1.93 million in 2024.¹
2. China is the world's largest LNG market – Westport has access to and history with this market.
3. Natural gas is experiencing a revival in European and North American markets.
4. The sector has been unsuccessful to date in decarbonizing and customers are prioritizing total cost of ownership over emissions reductions.
5. Natural gas is affordable, infrastructure is abundant and RNG production is growing.



Utilizing Westport's alternative fuels solutions today, while advancing zero-emissions hydrogen solutions for the future.

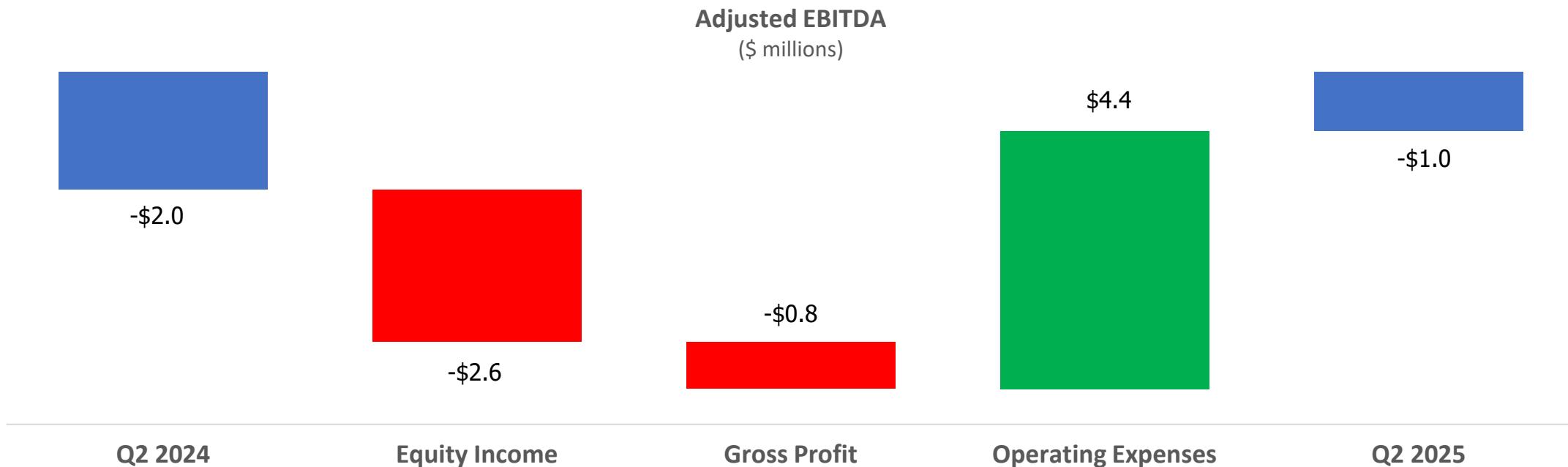
Revenue Story: from Q2 2024 to Q2 2025

Cespira earned \$12.0 million in Q2 2025

**Minuses:**

- Decreased sales in the High-Pressure Controls & Systems segment due to industry slowdown

Adjusted EBITDA⁽¹⁾ Year Over Year



Pluses:

- + Reduced operating expenses in HD OEM and Corporate

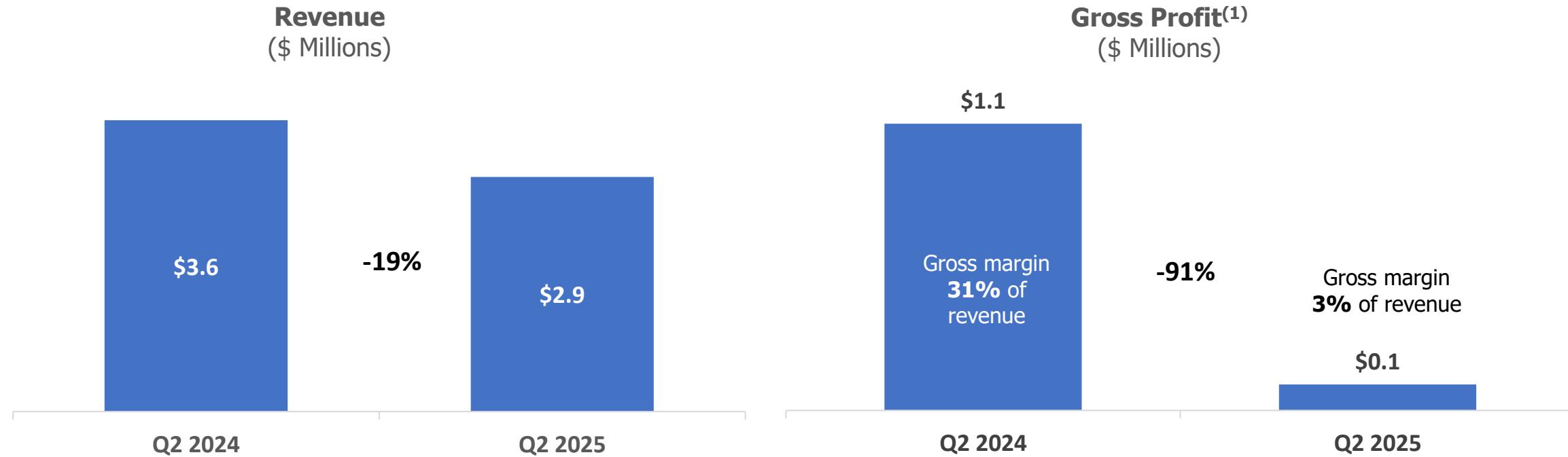
Minuses:

- Cespresa loss in Equity Income

¹ Adjusted earnings before interest, taxes and depreciation is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

² Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Financial Performance – High-Pressure Controls and Systems



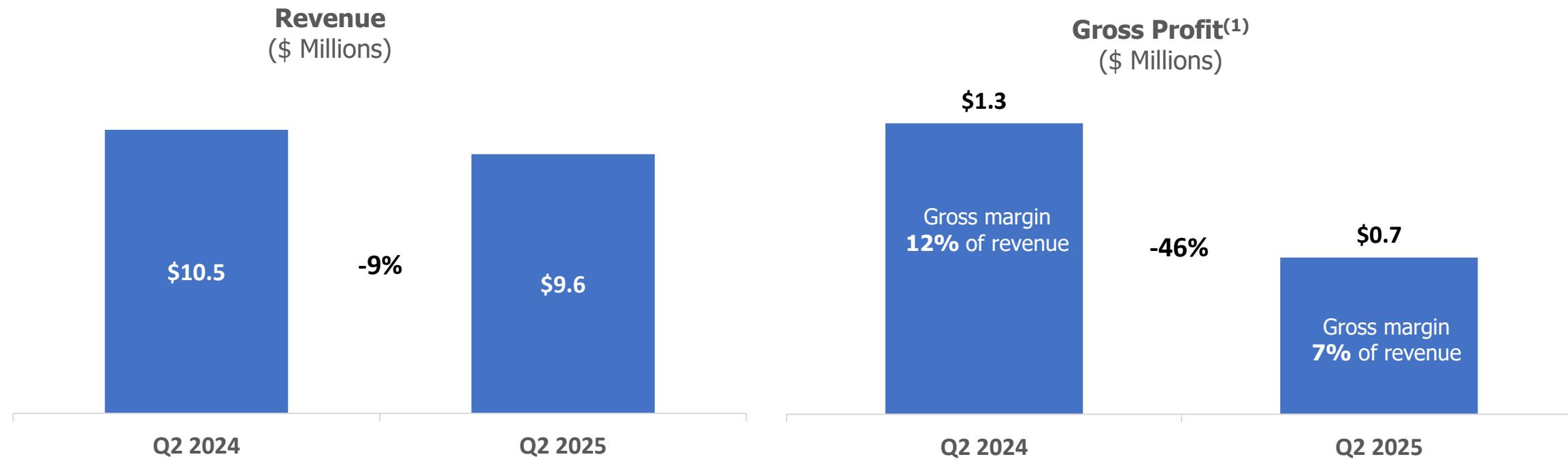
Revenue:

- General slowdown in the hydrogen industry and demand for hydrogen components

Gross margin:

- Decrease due to lower revenue and increase in material costs in the quarter
- Moving manufacturing operations from Italy to Canada and China in Q3 to simplify supply chain

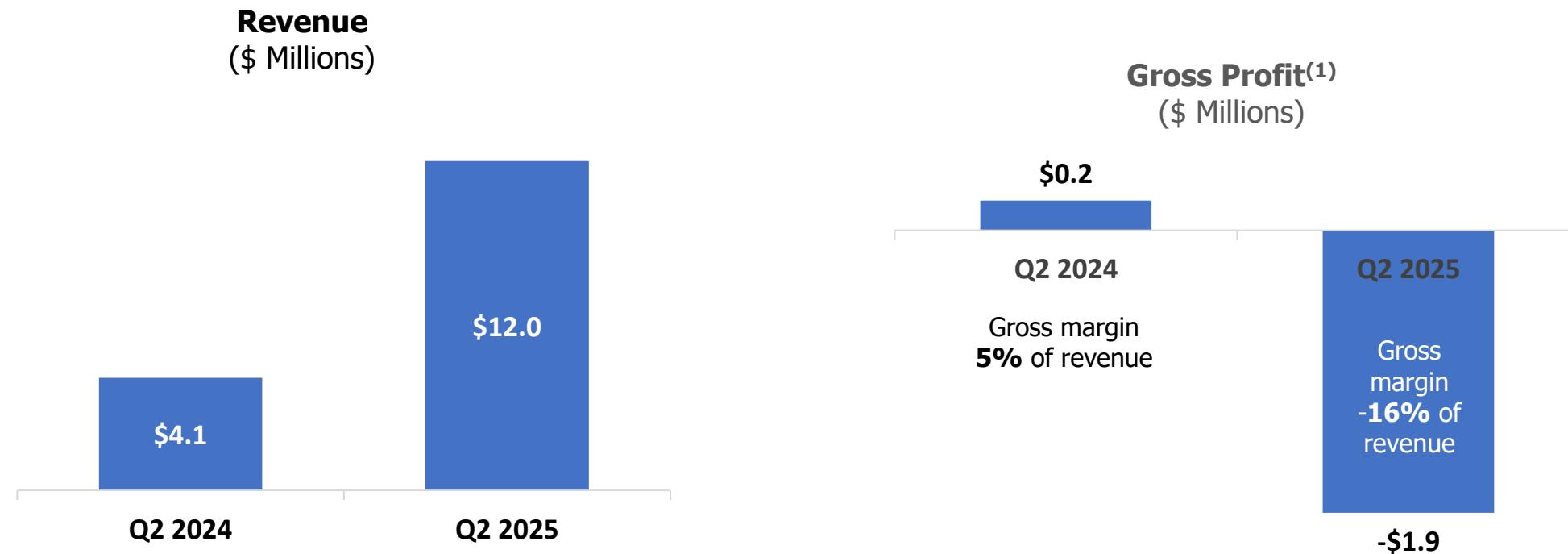
Financial Performance – Heavy-Duty OEM



Revenue:

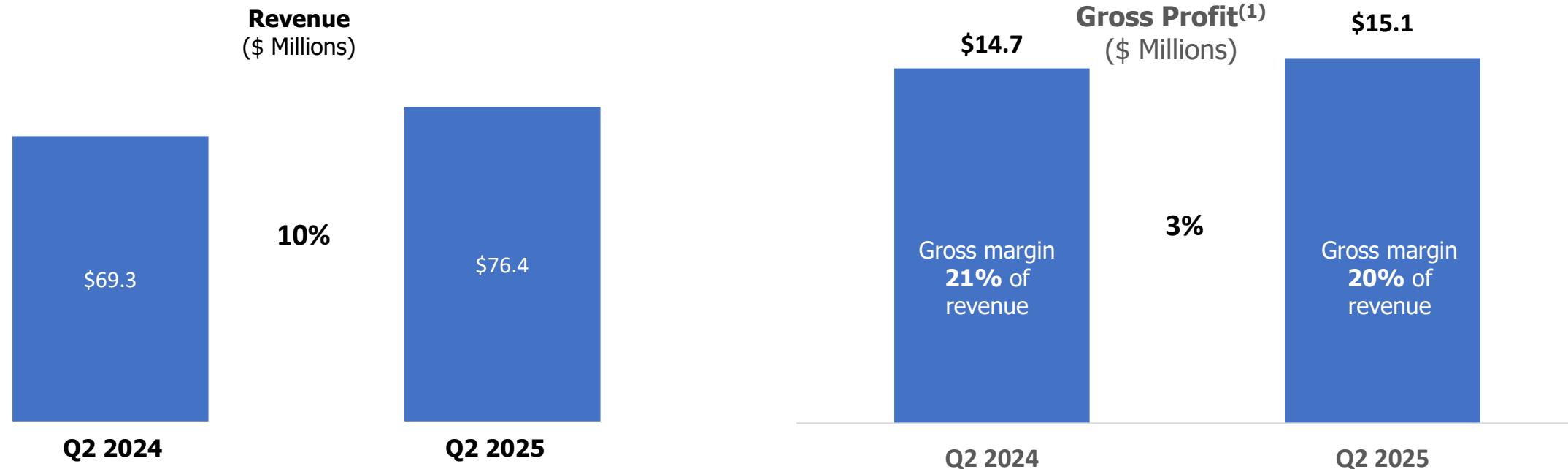
- Reduction of our manufacturing support to Cespira.
- The JV will operate without manufacturing support from Westport under the transitional service agreement starting in Q3 2025.

Financial Performance – Cespria



Financial Performance – Light-Duty (Discontinued Operations)

Westport™



Revenue:

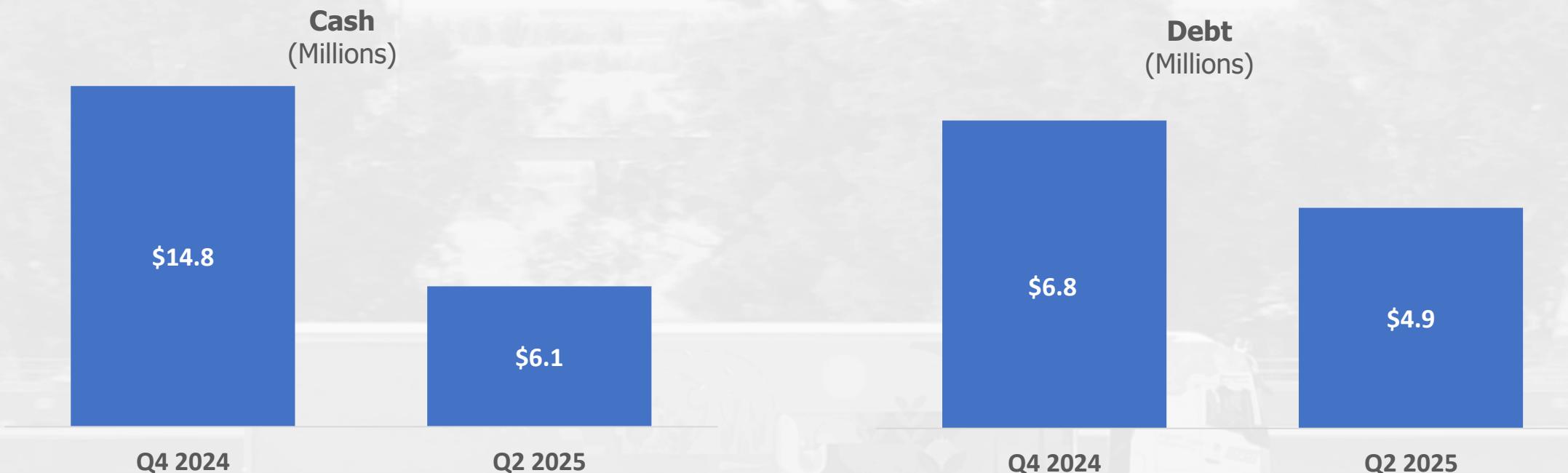
- Driven by our OEM and OEM businesses, partially offset by a decrease in sales in our IAM business.

Gross Margin:

- Driven by a change in sales mix with an increase in sales to European customers and a reduction in sales to developing regions.

Liquidity

Debt Repayments & Inventory Optimization (excludes assets and liabilities classified as held-for-sale)



- Q2 2025 Cash used in operating activities of \$5.6 million.
- Q2 2025 Capital contribution into Cespria of \$4.2 million
- In the second quarter of 2025, year-to-date results from the Light-Duty segment have been presented in discontinued operations and all related assets and liabilities have been presented as held-for-sale in the balance sheet.

- Decrease in debt and cash due to LD transaction being accounted for as discontinued operations
- Debt repayments of \$2.0 million on remaining EDC loan

Light-Duty Divestiture Proceeds Recap

Westport™

Provided the Company with \$62.5 million (€53.6 million) in net proceeds, after the deduction of net debt in the Light-Duty segment and certain other closing costs

- **\$41.2M (€35.3M) in initial cash proceeds received** (including the €5M short-term loan settled at Close)
- **\$8.5M (€7.3M) in deferred payments** expected to be received in September 2025
- **\$12.8M (€11.0M) in proceeds held in escrow:**
 - \$3.5M to be released prior to the end of 2025
 - \$6.4M to be released in January 2026
 - \$1.7M to be released in January 2027
 - Remainder to be released in May 2027
- **Further, up to \$3.8M (€3.3M) in potential earnouts** are available if certain conditions are achieved in accordance with terms and conditions in the SPA
- Purchase price adjustments may impact the final proceeds received from the Purchaser and are customary in nature

In Closing...

Westport™

Westport is delivering practical applications today; helping to lead the energy transition in transport that is currently underway

Q2 2025 Highlights:

1. Demonstrating continued improvement in key financial metrics, including in adjusted EBITDA primarily via cost reductions achieved during the quarter.
2. Cespria joint venture generated increased revenue.
3. Post-quarter, closed the divestiture of the Light-Duty segment, which netted ~\$62.5 million on a debt-free, cash-free basis to be used to significantly strengthen the balance sheet and fund strategic growth initiatives.

Thank you