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DELTA REPORT

10-K

ANYWHERE REAL ESTATE GROU

10-K - DECEMBER 31, 2024 COMPARED TO 10-K - DECEMBER 31, 2023

The following comparison report has been automatically generated

| | |
|--------------|------|
| TOTAL DELTAS | 5963 |
| CHANGES | 520 |
| DELETIONS | 2132 |
| ADDITIONS | 3311 |

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-K

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2023 December 31, 2024

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 001-35674

Anywhere Real Estate Inc.

(Exact name of registrant as specified in its charter)

20-8050955

(I.R.S. Employer Identification Number)

Delaware

(State or other jurisdiction of incorporation or organization)

(973) 407-2000

(Registrants' telephone number, including area code)

Commission File No. 333-148153

Anywhere Real Estate Group LLC

(Exact name of registrant as specified in its charter)

20-4381990

(I.R.S. Employer Identification Number)

175 Park Avenue

Madison, New Jersey 07940

(Address of principal executive offices, including zip code)

Securities registered pursuant to Section 12(b) of the Act:

| | Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--------------------------------|--|-------------------|---|
| Anywhere Real Estate Inc. | Common Stock, par value \$0.01 per share | HOUS | New York Stock Exchange |
| Anywhere Real Estate Group LLC | None | None | None |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrants are a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Anywhere Real Estate Inc. Yes ☒ No ☐ Anywhere Real Estate Group LLC Yes ☐ No ☐

Indicate by check mark if the Registrants are not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.

Anywhere Real Estate Inc. Yes ☐ No ☐ Anywhere Real Estate Group LLC Yes ☐ No ☐

Indicate by check mark whether the Registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days.

Anywhere Real Estate Inc. Yes ☒ No ☐ Anywhere Real Estate Group LLC Yes ☐ No ☐

Indicate by check mark whether the Registrants have submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrants were required to submit such files).

Anywhere Real Estate Inc. Yes ☒ No ☐ Anywhere Real Estate Group LLC Yes ☒ No ☐

Indicate by check mark whether the Registrants are large accelerated filers, accelerated filers, non-accelerated filers, smaller reporting companies, or emerging growth companies. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | Large accelerated filer | Accelerated filer | Non-accelerated filer | Smaller reporting company | Emerging growth company |
|--------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|---------------------------|--------------------------|
| Anywhere Real Estate Inc. | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Anywhere Real Estate Group LLC | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. ☐

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b) ☐

Indicate by check mark whether the Registrants are a shell company (as defined in Rule 12b-2 of the Exchange Act).

Anywhere Real Estate Inc. Yes ☐ No ☐ Anywhere Real Estate Group LLC Yes ☐ No ☐

The aggregate market value of the voting and non-voting common equity of Anywhere Real Estate Inc. held by non-affiliates as of the close of business on June 30, 2023 June 30, 2024 was \$722 million \$357 million. There were 110,488,581 111,261,825 shares of Common Stock, \$0.01 par value, of Anywhere Real Estate Inc. outstanding as of February 15, 2024 February 21, 2025.

Anywhere Real Estate Group LLC meets the conditions set forth in General Instruction I(1)(a) and (b) of Form 10-K and is therefore filing this Form with the reduced disclosure format applicable to Anywhere Real Estate Group LLC.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement prepared for the Annual Meeting of Stockholders to be held May 2, 2024 May 7, 2025 are incorporated by reference into Part III of this report.

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FORWARD-LOOKING STATEMENTS

Forward-looking statements included in this Annual Report on Form 10-K (this "Annual Report") and our other public filings or other public statements that we make from time to time are based on various facts and derived utilizing numerous important assumptions and are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements include the information concerning our future financial performance, business strategy, projected plans and objectives, as well as projections of macroeconomic and industry trends, which are inherently unreliable due to the multiple factors that impact economic trends, and any such variations may be material. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "anticipates," "intends," "projects," "estimates," "potential," "plans," and similar expressions or future or conditional verbs such as "will," "should," "would," "may" and "could" are generally forward-looking in nature and not historical facts. You should understand that important factors could affect our future results and may cause actual results to differ materially from those expressed in the forward-looking statements, including those listed directly below under "Summary of Risk Factors" and as described in more detail under "Item 1A.—Risk Factors" and those described in "Item 7.—Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Annual Report. Most of these factors are difficult to anticipate and are generally beyond our control. You should consider these factors in connection with any forward-looking statements that may be made by us and our businesses generally.

All forward-looking statements herein speak only as of the date of this report and are expressly qualified in their entirety by the cautionary statements included in or incorporated by reference into this report. Except as is required by law, we expressly disclaim any obligation to publicly release any revisions to forward-looking statements to reflect events after the date of this report. For any forward-looking statement contained in this Annual Report, our public filings or other public statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

SUMMARY OF RISK FACTORS

The following summary of risk factors is not exhaustive. We are subject to other risks discussed under "Item 1A.—Risk Factors," and under "Item 7.—Management's Discussion and Analysis of Financial Condition and Results of Operations," as well as risks that may be discussed in other reports filed with the SEC. As noted under "Forward-Looking Statements" above, these factors could affect our future results and cause actual results to differ materially from those expressed in our forward-looking statements. Investors and other readers are urged to consider all of these risks, uncertainties and other factors carefully in evaluating our business.

- The residential real estate market is cyclical, and we are negatively impacted by adverse developments or the absence of sustained improvement downturns and disruptions in the U.S. residential real estate markets, either regionally or nationally, which could include, but are not limited to this market, including factors that impact homesale transaction volume (homesale sides times average homesale price), such as:
 - prolonged periods of a high mortgage rate environment;
 - and/or high rates of inflation; inflation rate environment;
 - continued or accelerated reductions in housing affordability, including but not limited to rising whether at initial purchase or high mortgage rates, the impact of increasing home prices, and the failure of wages to keep pace with inflation; ongoing ownership cost;
 - continued or accelerated declines in consumer demand;
 - continued or accelerated declines in inventory insufficient or excessive inventory;
 - homeowners retaining their homes for longer periods of time, including as a result of the high mortgage rate environment, resulting in home inventory shortages in new and existing housing; levels by market or price point;
 - continued or accelerated declines, or the absence of significant increases, in the number of home sales; and
 - stagnant or declining home prices; and
 - changes in consumer preferences in the U.S.;
- We are negatively impacted by adverse developments or the absence of sustained improvement in macroeconomic conditions (such as business, economic or political conditions) on a global, domestic or local basis, which could include, but are not limited to:
 - contraction, stagnation or uncertainty in the U.S. economy;
 - economic instability, including as related to foreign conflicts;
 - continued or accelerated increases in inflation;
 - the potential or actual shutdown of the U.S. government due to a failure to enact debt ceiling legislation; and
 - monetary policies of the federal government and its agencies, particularly those that may result in unfavorable changes to the interest rate environment; basis;
- A failure to obtain final court approval of the seller antitrust litigation settlement as well as other adverse developments or outcomes in current or future litigation, in particular pending class action antitrust litigation and litigation related to the Telephone Consumer Protection Act ("TCPA"), that may materially harm our business, results of operations and financial condition;
 - We are subject to risks related Changes to industry structure changes rules or practices that disrupt prohibit, restrict or adversely alter policies, practices, rules or regulations governing the functioning of the residential real estate market (regardless of whether such changes are driven by regulatory action, litigation outcomes, or otherwise) could materially adversely affect our operations and financial results, including, as but not limited to, changes related to:
 - the clear cooperation policy, which is a result National Association of litigation, legislative or regulatory developments, such as Realtors ("NAR") mandated policy that requires a change in the manner in which listing broker commissions are communicated, negotiated or paid, including potentially significant restrictions or bans on offers of

compensation by the seller or to submit a listing agent to the buy-side agent; multiple listing services ("MLSs") for cooperation with other MLS participants within a specified time of marketing a property to the public (the "Clear Cooperation Policy");

- the rules mandating participation in state and national Realtor associations in order to post on the local MLS; and
- the rules limiting access to lock-boxes used to facilitate property showings and the rules that limit display of co-mingled MLS and non-MLS listings;
- Risks related to the impact of evolving competitive and consumer dynamics on both the Company and affiliated franchisees, whether driven by competitive or regulatory factors or other changes to industry rules or practices, which could include, but are not limited to:
 - meaningful decreases in the average homesale broker commission rate (including the average buy-side commission rate);
 - continued erosion of our share of the commission income generated by homesale transactions;
 - our ability (and the ability of affiliated joint ventures and franchisees) to compete against traditional and non-traditional competitors; competitors, including those that adapt more effectively, including by growing inorganically, to the continuing downturn in the housing market and the changes in industry rules and practices;
 - our ability to adapt our business to changing consumer preferences; and
 - further disruption in the residential real estate brokerage industry related to listing aggregator market power and concentration, including with respect to ancillary services;
- Our business and financial results may be materially and adversely impacted if we are unable to execute our business strategy, including if we are not successful in our efforts to:
 - recruit and retain productive independent sales agents and teams, and other agent-facing talent;

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- attract and retain franchisees or renew existing franchise agreements without reducing contractual royalty rates or increasing the amount and prevalence of sales incentives;
- develop or procure products, services and technology that support our strategic initiatives;
- successfully adopt and integrate artificial intelligence (AI) and other machine learning similar technology into our products and services;
- achieve or maintain cost savings and other benefits from our cost-saving initiatives;
- generate a meaningful number of high-quality leads for independent sales agents and franchisees; and
- complete, integrate or realize the expected benefits of acquisitions and joint ventures;

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- Adverse developments or resolutions in litigation, in particular large scale litigation, involving significant claims, such as class action antitrust litigation and litigation related to the Telephone Consumer Protection Act ("TCPA"), may materially harm our business, results of operations and financial condition;
- Our substantial indebtedness, alone or in combination with other factors, particularly heightened during industry downturns or broader recessions, could (i) adversely limit our operations, including our ability to grow our business whether organically or via acquisitions, (ii) adversely impact our liquidity including, but not limited to, with respect to our interest obligations and the negative covenant restrictions contained in our debt agreements and/or (iii) adversely impact our ability, and any actions we may take, to refinance, restructure or repay our indebtedness or incur additional indebtedness;
- We have substantial indebtedness that will mature (or may spring forward) in 2026 and we may not be able to refinance or restructure any such debt on terms as favorable as those of currently outstanding debt, or at all;
- An event of default under our material debt agreements would adversely affect our operations and our ability to satisfy obligations under our indebtedness;
- A downgrade, suspension or withdrawal of the rating assigned by a rating agency to us or our indebtedness could make it more difficult for us to refinance or restructure our debt or obtain additional debt financing in the future;
- Variable rate indebtedness subjects us to interest rate risk, which could cause our debt service obligations to increase;
- Our financial condition and/or results of operations may be adversely impacted by risks related to our business structure, including, but not limited to:
 - the operating results of affiliated franchisees and their ability to pay franchise and related fees;
 - continued consolidation among our top 250 franchisees;
 - challenges relating to the owners of the two brands we do not own;
 - the geographic and high-end market concentration of our company owned brokerages;
 - the loss of our largest real estate benefit program client or multiple significant continued reduction in spending on relocation clients; services;
 - the failure of third-party vendors or partners to perform as expected or our failure to adequately monitor them;

- our ability to continue to securitize certain of the relocation assets of Cartus;
- our reliance on information technology to operate our business and maintain our competitiveness; and
- the negligence or intentional actions of affiliated franchisees and their independent sales agents or independent sales agents engaged by our company owned brokerages, which are traditionally outside of our control, and any resulting direct claims against us based on theories of vicarious liability, negligence, joint operations or joint employer liability; control;
- We are subject to risks Risks related to legal and regulatory matters which may cause us to incur increased costs and/or result in adverse financial, operational or reputational consequences to us, including but not limited to, our failure or alleged failure to comply with laws, regulations and regulatory interpretations and any changes or stricter interpretations of any of the foregoing, including but not limited to: (1) antitrust laws and regulations, (2) the Real Estate Settlement Procedures Act ("RESPA") or other federal or state consumer protection or similar laws, (3) state or federal employment laws or regulations that would require reclassification of independent contractor sales agents to employee status, (4) the TCPA and any related laws limiting solicitation of business, and (5) privacy or cybersecurity laws and regulations;
- We face reputational, business continuity and legal and financial risks associated with cybersecurity incidents;
- The weakening or unavailability of our intellectual property rights could adversely impact our business;
- Our goodwill and other long-lived assets are subject to further impairment which could negatively impact our earnings;
- We could be subject to significant losses if banks do not honor our escrow and trust deposits;
- Changes in accounting standards and management assumptions and estimates could have a negative impact on us;
- We face risks related to potential attrition among our senior executives or other key employees and related to our ability to develop our existing workforce and to recruit talent in order to advance our business strategies;
- We face risks related to our Exchangeable Senior Notes and exchangeable note hedge and warrant transactions;
- We face risks related to severe weather events, or natural disasters which may be exacerbated by climate change and may cause increased homeowners insurance costs, and other catastrophic events, including public health crises; such as the wildfires recently impacting California;
- Increasing scrutiny and changing expectations related to corporate sustainability practices may impose additional costs on us or expose us to reputational or other risks;
- Market forecasts and estimates, including our internal estimates, may prove to be inaccurate; and
- We face risks related to our common stock, including that price of our common stock may fluctuate significantly.

TRADEMARKS AND SERVICE MARKS

We own or have rights to use the trademarks, service marks and trade names that we use in conjunction with the operation of our business. Some of the more important trademarks that we own or have rights to use that appear in this Annual Report include the CENTURY 21®, COLDWELL BANKER®, ERA®, CORCORAN®, COLDWELL BANKER COMMERCIAL®, SOTHEBY'S INTERNATIONAL REALTY®, BETTER HOMES AND GARDENS® Real Estate, and CARTUS® marks, which are registered in the United States and/or registered or pending registration in other jurisdictions, as appropriate to the needs of our relevant business. Each trademark, trade name or service mark of any other company appearing in this Annual Report is owned by such company.

PART I

Except as otherwise indicated or unless the context otherwise requires, the terms "we," "us," "our," "our company," "Anywhere" and the "Company" refer to Anywhere Real Estate Inc., a Delaware corporation, and its consolidated subsidiaries, including Anywhere Intermediate Holdings LLC, a Delaware limited liability company ("Anywhere Intermediate"), and Anywhere Real Estate Group LLC, a Delaware limited liability company ("Anywhere Group"). Neither Anywhere, the indirect parent of Anywhere Group, nor Anywhere Intermediate, the direct parent company of Anywhere Group, conducts any operations other than with respect to its respective direct or indirect ownership of Anywhere Group. As a result, the consolidated financial positions, results of operations and cash flows of Anywhere, Anywhere Intermediate and Anywhere Group are the same.

As used in this Annual Report:

- "Senior Secured Credit Agreement" refers to the Amended and Restated Credit Agreement dated as of March 5, 2013, as amended, amended and restated, modified or supplemented from time to time, that governs the senior secured credit facility, or "Senior Secured Credit Facility", which includes the "Revolving Credit Facility" and the "Term Loan B Facility" (paid in full in September 2021);

- "Term Loan A Agreement" refers to the Term Loan A Agreement dated as of October 23, 2015, as amended, amended and restated, modified or supplemented from time to time, which includes "Extended Term Loan A", also referred to as the "Term Loan A Facility" (paid in full in August 2024);
- "7.00% Senior Secured Second Lien Notes" refers to our 7.00% Senior Secured Second Lien Notes due 2030 (issued in August 2023); 2030;
- "5.75% Senior Notes" and "5.25% Senior Notes" refer to our 5.75% Senior Notes due 2029 and 5.25% Senior Notes due 2030, respectively, and are referred to collectively as the "Unsecured Notes;"
- "4.875% Senior Notes" refers to our 4.875% Senior Notes due 2023 (redeemed in full in November 2022), "9.375% Senior Notes" refers to 9.375% Senior Notes due 2027 (redeemed in full in February 2022) and "7.625% Senior Secured Second Lien Notes" refers to our 7.625% Senior Secured Second Lien Notes due 2025 (redeemed in full in February 2022); and
- "Exchangeable Senior Notes" refers to our 0.25% Exchangeable Senior Notes due 2026.

Item 1. Business.

Our Company

A leader of integrated residential real estate services in the U.S., Anywhere includes franchise, brokerage, relocation, and title and settlement businesses, as well as mortgage and title insurance underwriter joint ventures, supporting approximately 1 million closed homesale sides (either the "buy" or "sell" side of a homesale transaction) in 2023, 2024. The diverse Anywhere brand portfolio includes some of the most recognized names in real estate: Better Homes and Gardens® Real Estate, CENTURY 21®, Coldwell Banker®, Coldwell Banker Commercial®, Corcoran®, ERA®, and Sotheby's International Realty®. Using innovative technology, data and marketing products, high-quality lead generation programs, and best-in-class learning and support services, Anywhere fuels the productivity of its approximately 188,300 179,200 independent sales agents in the U.S. and approximately 134,200 132,700 independent sales agents in 118 other countries and territories, helping them build stronger businesses and best serve today's consumers.

Segment Overview

We report our operations in three segments, each of which receives fees based upon services performed for our customers:

- **Anywhere Brands ("Franchise Group")**—franchises a portfolio of well-known, industry-leading franchise brokerage brands, including Better Homes and Gardens® Real Estate, Century 21®, Coldwell Banker®, Coldwell Banker Commercial®, Corcoran®, ERA® and Sotheby's International Realty®. This segment also includes our global relocation services operation through Cartus® Relocation Services ("Cartus") and lead generation activities through Anywhere Leads Inc. ("Leads Group").

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- **Anywhere Advisors ("Owned Brokerage Group")**—operates a full-service real estate brokerage business under the Coldwell Banker®, Corcoran® and Sotheby's International Realty® brand names in many of the largest metropolitan areas in the U.S. This segment also includes our share of equity earnings or losses from our minority-owned real estate auction joint venture.
- **Anywhere Integrated Services ("Title Group")**—provides full-service title, escrow and settlement services to consumers, real estate companies, corporations and financial institutions primarily in support of residential real estate transactions. This segment also includes our share of equity earnings or losses from Guaranteed Rate Affinity, our minority-owned mortgage origination joint venture, and from our minority-owned title insurance underwriter joint venture.

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Our headquarters is located at 175 Park Avenue, Madison, New Jersey 07940. Our general telephone number is (973) 407-2000. The Company files electronically with the Securities and Exchange Commission (the "SEC") required reports on Form 8-K, Form 10-Q and Form 10-K; proxy materials; registration statements and other forms or reports as required. Certain of the Company's officers and directors also file ownership reports for insiders as required by Section 16 of the Securities Exchange Act of 1934. Such materials may be accessed electronically on the SEC's Internet site (www.sec.gov). We maintain an Internet website at <http://anywhere.re> and make available free of charge on or through our website our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, Section 16 reports and any amendments to these reports in the Investors section of our website as soon as reasonably practicable after such material is electronically filed with or furnished to the SEC. Our website address is provided as an inactive textual reference. The contents of our website are not incorporated by reference herein or otherwise a part of this Annual Report.

MARKET AND INDUSTRY DATA AND FORECASTS

This Annual Report includes historical data, forecasts and information obtained from independent sources such as the Federal Home Loan Mortgage Corporation ("Freddie Mac"), the U.S. Bureau of Labor Statistics, the U.S. Federal Reserve Board the National Association of Realtors ("NAR" (the "Federal Reserve"), NAR, the Federal National Mortgage Association ("Fannie Mae"), trade associations, industry publications and surveys, and other information available to us. Some data is also based on our good faith estimates, which are derived from management's knowledge of the industry and independent sources. While we believe that the industry data presented herein is derived from the most widely recognized sources for reporting U.S. residential housing market statistical data, we caution that such information is subject to change and do not endorse or suggest reliance on this data or information alone. For example, in 2022, NAR significantly revised its previously published average (mean) sales price ("ASP") data for U.S. existing homes for prior periods, which resulted in discontinuing our usage of NAR ASP data in our SEC filings.

Forecasts regarding rates of home ownership, sales price, volume of homesales, and other metrics included in this Annual Report to describe the housing industry are inherently uncertain or speculative in nature and actual results for any period could materially differ. Industry publications, surveys and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable, but such information may not be accurate or complete. We have not independently verified any of the data from third-party sources nor have we ascertained the underlying economic assumptions relied upon therein. Statements as to our market position are based on market data currently available to us. While we are not aware of any misstatements regarding industry data provided herein, our estimates involve risks and uncertainties and are subject to change based upon various factors, including those discussed under the headings "Risk Factors" and "Forward-Looking Statements." Similarly, we believe our internal research is reliable, even though such research has not been verified by any independent sources.

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Industry Overview

Industry definition. We primarily operate in the U.S. residential real estate industry and derive substantially all of our revenues from serving the needs of buyers and sellers of existing homes rather than new homes manufactured and sold by homebuilders. Residential real estate brokerage companies typically realize revenues in the form of a commission that is based on a percentage of the price of each home sold. As a result, the real estate industry generally benefits from rising home prices and increasing homesale transactions (and conversely is adversely impacted by falling prices and lower homesale transactions). We believe that existing homesale transactions and the services associated with these transactions, such as mortgage origination, title services and relocation services, represent one of the most attractive segments of the residential real estate industry for the following reasons:

- the existing homesales segment represents a significantly larger addressable market than new homesales. Of the approximately 4.8 million 4.7 million homesales in the U.S. in 2023, 2024, NAR estimates that approximately 4.1 million were existing homesales, representing approximately 86% of the overall sales as measured in units;
- existing homesales afford us the opportunity to represent either the buyer or the seller and in some cases both the buyer and the seller; and
- we are able to generate revenues from ancillary other Company services provided to our customers.

Our business model relies heavily on affiliated independent sales agents, who play a critical consumer-facing role in the home buying and selling experience for both our company owned and franchise brokerages. While substantially all homebuyers start their search for a home using the Internet, according to NAR, approximately 89% 88% of home buyers and 90% of home sellers used an agent or broker in 2023, 2024. We believe that agents or brokers will continue to be directly involved

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in most home purchases and sales, primarily because real estate transactions have certain characteristics that benefit from the service and value offered by an agent or broker, including the following:

- the average homesale transaction value is very high and generally is the largest transaction one does in a lifetime;
- homesale transactions occur infrequently;
- there is a compelling need for personal service as home preferences are unique to each buyer;
- a high level of support is required given the complexity associated with the process, including specific marketing and technology services as well as assistance with the inspection process; process and other aspects of the transaction;
- the consumer preference to visit properties for sale in person, notwithstanding the availability of online images and property tours; and
- there is a high variance in price, depending on neighborhood, floor plan, architecture, fixtures, and outdoor space.

Cyclical nature of industry, long-term demographics and seasonality. The U.S. residential real estate industry exhibits a cyclical nature, characterized by periods of downturns as observed since mid-2022 and from 2006 to 2011, followed by phases of recovery and growth, exemplified from 2012 to 2021. Currently, the market is at historic lows, with 2023 and 2024 having the lowest homesale transactions since 1995, according to NAR data. These cycles are typically affected by broader economic shifts and conditions within the residential real estate market, factors largely beyond our control.

We believe that long-term demand for housing and the growth of our industry is impacted by various factors. Chief among these are housing affordability, the overall economic well-being of the U.S., and pivotal demographic trends, including generational transitions, and the rise in U.S. household formations. Elements such as mortgage rates and mortgage availability, tax incentives, job market dynamics, the conversion of renters to homebuyers, and the intrinsic benefits associated with homeownership further contribute to the industry's trajectory.

While the U.S. residential real estate market experienced substantial declines **in since 2022, and 2023, with continued uncertainty in early 2024**, we maintain an optimistic outlook on the growth of the residential real estate market over the mid to long term. Our optimism is rooted in the anticipation of enduring positive fundamentals, such as U.S. population over the last decade, and the expected growth in the number of U.S. households, particularly among the millennial generation, over the coming decade. **Additionally, the perpetuation of trends that gained momentum during the COVID-19 crisis, like preferences for specific geographies and the increasing acceptance of hybrid and remote work, may positively influence homesale transactions.**

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The U.S. residential housing market is also seasonal. Typically, a heightened volume of homesale transactions occurs in the second and third quarters of each year. Consequently, our historical data reveals stronger operating results and revenues during these periods.

Uncertainties Relating to Industry Structure and Brokerage Commissions the Residential Real Estate Industry. The U.S. residential real estate brokerage industry is currently in the midst of **a period of significant uncertainty particularly with respect driven by actual and potential changes to a number of industry rules or practices that impact the manner in which broker commissions are communicated, negotiated or paid.** In connection with pending litigation, and in particular, **injunctive relief that may result from such litigation, there may be significant changes in current practices, such as significant restrictions or bans on offers functioning of compensation by the seller or listing agent to the buy-side agent, could result in meaningful decreases in the average broker commission rate, in the average buy-side commission rate or in the share of commission income received by us U.S. residential brokerage industry and our franchisees.** In general, we and other industry participants, including industry associations and trade groups, have seen an overall increase in significant litigation and regulatory scrutiny, with a particular focus on antitrust and competition. There is significant uncertainty as to whether there will be meaningful changes in the manner in which commissions are communicated, negotiated or paid including significant restrictions or bans on offers of compensation by the seller or listing agent to the buy-side agent (and if meaningful changes occur, how quickly such changes will develop) due to injunctive relief resulting from any antitrust litigation determination, actions by DOJ or FTC or other federal, state or local governmental body finding that industry practices or developments have an anti-competitive effect on the industry or are otherwise proscribed, changes to MLS and NAR rules and legal regulations that may benefit their competitive position to the disadvantage of historical real estate brokerage models and other changes to competitive dynamics or consumer preferences, including the introduction or growth of certain competitive models. **business.** For more information, see "Item 7.—Management's Discussion and Analysis—Recent Developments" **Current Business and Industry Trends**" and "Item 1A.—Risk Factors—Regulatory and Legal Risks".

Participation in Multiple Aspects of Residential Real Estate

We participate in services associated with many aspects of the residential real estate market. Our complementary businesses and minority-held joint ventures, including our mortgage origination and title insurance underwriter joint ventures, work together, allowing us to generate revenue at various points in a residential real estate transaction, including the purchase or sale of homes, corporate relocation, lead generation services, settlement and title services, and franchising of our brands. The businesses each benefit from our deep understanding of the industry, strong relationships with real estate brokers, sales agents and other real estate professionals and expertise across the transactional process. Unlike other industry participants who offer only one or two services, we can offer homeowners, our franchisees and our corporate and real estate benefit program clients ready access to numerous associated services that facilitate and simplify the home purchase and sale process. These services provide further revenue opportunities for our owned businesses and those of our franchisees. All of our businesses and our minority-owned joint ventures can derive revenue from the same real estate transaction.



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Our Brands

Our brands are among the most well-known and established real estate brokerage brands in the real estate industry.

Together with our strategic joint ventures, our brands allow us to leverage our strengths, while participating in multiple markets within the real estate industry. Specifically, while all of our brands compete to varying extents in the high-end markets, our Sotheby's International Realty® and Corcoran® brands are particularly well-positioned to benefit from growth in high-end markets. Likewise, while all of our brands utilize offerings through Title Group, our company owned Coldwell Banker® brand shares synergies with our title business as well as our mortgage origination and title insurance underwriter joint ventures that allow us to progress towards our goal to integrate and streamline the residential real estate transaction. In addition, our global franchise brands including Better Homes and Gardens® Real Estate, CENTURY 21® and ERA®, as well as franchised **and** Sotheby's International Realty®, Corcoran® and Coldwell Banker® brokerages, provide us with attractive scale and afford us the ability to offer versatility of choice to franchisees and consumers.

Our real estate brands are listed in the following chart, which includes information as of **December 31, 2023** **December 31, 2024**, for both our franchised and company owned offices:

| | | | | | | | | | | | | |
|--|---|---|---|--|---|--|---|---|---|---|---|--------|
| |  |  |  |  |  |  |  |  |  |  | | |
| Brands (1) | Brands (1) | | | | | | Brands (1) | | | | | |
| Worldwide Offices (2) | Worldwide Offices (2) | 12,000 | 2,900 | 1,100 | 2,400 | 400 | 100 | Worldwide Offices (2) | 11,000 | 2,900 | 1,100 | 2,300 |
| Worldwide Brokers and Sales Agents (2) | Worldwide Brokers and Sales Agents (2) | 135,000 | 101,000 | 26,600 | 43,400 | 12,000 | 4,500 | Worldwide Brokers and Sales Agents (2) | 130,200 | 96,300 | 26,100 | 43,200 |
| U.S. Annual Sides | U.S. Annual Sides | 233,374 | 486,273 | 112,582 | 71,935 | 59,782 | 15,550 | U.S. Annual Sides | 219,329 | 468,004 | 117,860 | 70,090 |
| # of Countries and Territories with Owned or Franchised Operations | # of Countries and Territories with Owned or Franchised Operations | 84 | 40 | 84 | 39 | 6 | 7 | # of Countries and Territories with Owned or Franchised Operations | 79 | 45 | 84 | 37 |
| Characteristics | | | | | | | | | | | | |
| Characteristics | | | | | | | | | | | | |
| Characteristics | | | | | | | | | | | | |
| | A 50+ year leader in brand awareness and a top recognized and respected name in real estate | 118-year legacy in real estate | Synonymous with luxury | Driving performance through innovation, collaboration, diversity and growth | Strong brand name recognition | Leading residential real estate brand for 50 years | A 50+ year leader in brand awareness and a top recognized and respected name in real estate | 119-year legacy in real estate | Synonymous with luxury | | Driving performance through innovation, collaboration, diversity and growth | |
| | Significant international office footprint | Coldwell Banker Global Luxury® program to uniquely market top tier listings | Strong ties to auction house established in 1744 | Unique access to consumers, marketing channels and content through brand licensing relationship with a leading media company | Unique opportunity for flexible branding | Commitment to white-glove service, customer-centric brand, and "Live Who You Are" philosophy | Significant international office footprint | Coldwell Banker Global Luxury® program to uniquely market top tier listings | Strong ties to auction house established in 1744 | | Unique opportunity for flexible branding | |
| | | Long-time industry leader in effective advertising | Powerful global presence | | | | | Long-time industry leader in effective advertising | Powerful global presence | | | |
| | | | Longstanding commitment to technology and innovation | | | | | | Longstanding commitment to technology and innovation | | | |

- (1) Information presented for Coldwell Banker® includes Coldwell Banker Commercial®.
- (2) Includes information reported to us by independently owned franchisees (including approximately 13,300 12,500 offices and approximately 134,200 132,700 related brokers and independent sales agents of non-U.S. franchisees and franchisors).

Anywhere Brands—Franchise Group

Overview—Franchise Business

Franchise Group is comprised of our franchise business as well as our lead generation and relocation services operations.

As of December 31, 2023 December 31, 2024, our real estate franchise systems and proprietary brands had approximately 322,500 311,900 independent sales agents worldwide, including approximately 188,300 179,200 independent sales agents operating in the U.S. (which included approximately 56,700 52,900 company owned brokerage independent sales agents). As of December 31, 2023 December 31, 2024, our real estate franchise systems and proprietary brands had approximately 18,900 17,800 offices worldwide in 119

countries and territories in North and South America, Europe, Asia, Africa, the Middle East and Australia, including approximately 5,600 5,300 brokerage offices in the U.S. (which included approximately 620 580 company owned brokerage offices).

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As shown in the table above, as of December 31, 2023 December 31, 2024, on a year-over-year basis, independent sales agents affiliated with our company owned brokerages declined 5% experienced a 7% decline (based on the Company's Company's internal data) and independent sales agents affiliated with our franchised brokerages declined 3% U.S. franchisees experienced a 4% decline (based on information provided by our affiliated franchisees), in each case as compared to December 31, 2022. We believe these declines are consistent with a broader market trend of agents leaving the industry, driven in part by lower industry volume, and more than half of the decline in independent sales agents affiliated with our company owned brokerages was attributed to agents with at most one homesale transaction in 2023.

The average tenure among our U.S. franchisees is approximately 22 23 years as of December 31, 2023 December 31, 2024. Our franchisees pay us fees for the right to operate under one of our trademarks and to enjoy the benefits of the systems and business enhancing tools provided by our real estate franchise operations. In addition to highly competitive brands that provide unique offerings to our franchisees, we support our franchisees with servicing programs, technology, and learning and development as well as dedicated national marketing programs to facilitate our franchisees in developing their business.

Our primary objectives as a franchisor of residential real estate brokerages are to retain and expand existing franchises, sell new franchises, and most importantly, provide branding and support (including via proprietary and third-party products and services) to our franchisees and their independent sales agents.

Operations—Franchising

We derive substantially all of our real estate franchising revenues from royalties and marketing fees received under long-term franchise agreements with our domestic franchisees and Owned Brokerage Group for the right to operate under one of our trademarks and to utilize the benefits of the franchise systems. Royalties are based on a percentage of the franchisees' sales commission earned from closed homesale sides, which we refer to as gross commission income.

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Franchise Group's domestic annual net royalty revenues from franchisees (other than our company owned brokerages at Owned Brokerage Group) can be represented by multiplying (1) that year's total number of closed homesale sides (either the "buy" side and/or the "sell" side of a real estate transaction) in which those franchisees participated by (2) the average sale price of those homesales by (3) the average brokerage commission rate charged by these franchisees by (4) Franchise Group's net contractual royalty rate. Franchise Group's net contractual royalty rate represents the average percentage of our franchisees' commission revenues paid to us as a royalty, net of volume incentives achieved, if applicable, and net of other incentives granted to franchisees.

In addition to domestic royalty revenue, Franchise Group earns revenue from marketing fees, the strategic alliance program, international affiliates and upfront international fees.

During 2023, 2024, none of our franchisees (other than Owned Brokerage Group) generated more than 3% of the total revenue of our real estate franchise business.

Our franchisees (other than our company owned brokerages at Owned Brokerage Group) are independent business operators and we do not exercise control over their day-to-day operations, operations, including with respect to their pricing, hiring or affiliation practices.

Domestic Franchisees. Franchise agreements set forth certain limited guidelines on the business and operations of the franchisees and require them to comply with the mandatory identity standards set forth in each brand's policy and procedures manuals. A franchisee's failure to comply with these restrictions and standards could result in a termination of the franchise agreement. The franchisees generally are not permitted to terminate the franchise agreements prior to their expiration, and in those cases where termination rights do exist, they are limited (e.g., if the franchisee retires, becomes disabled or dies). Generally, new domestic franchise agreements have a term of ten years.

These franchisee agreements generally require the franchisee to pay us an initial franchise fee for the franchisee's principal office plus a royalty fee that is a percentage of gross commission income, if any, earned by the franchisee. Franchisee fees can be structured in numerous ways, and we have and may continue, from time to time, to introduce pilot programs or

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restructure or revise the model used at one or more franchised brands, including with respect to fee structures, minimum production requirements or other terms.

Certain of our brands utilize a volume-based incentive model with a royalty fee rate that is initially equal to 6% of the franchisee's gross commission income, but subject to reduction based upon volume incentives. Under this model, the franchisee is eligible to receive a refund of a portion of the royalties paid upon the satisfaction of certain conditions. The volume incentive is calculated for each eligible franchisee as a progressive percentage of each franchisee's annual gross revenue (paid timely) for each calendar year. The volume incentive varies for each franchise system. We provide a detailed table to each eligible franchisee that describes the gross revenue thresholds required to achieve a volume incentive and the corresponding incentive amounts. We reserve the right to increase or decrease the percentage and/or dollar amounts in the table on an annual basis, subject to certain limitations.

Certain franchisees (including some of our largest franchisees) have a flat percentage royalty fee. Under this model, franchisees pay a fixed percentage (generally less than 6%) of their commission income to us and the percentage does not change during the year or over the term of their franchise agreement. Franchisees on this model are generally not

eligible for volume incentives.

Our Better Homes and Gardens® Real Estate franchise business utilizes a capped fee model, which has applied to any new franchisee since 2019 as well as preexisting franchisees who elect to switch from their current royalty fee structure to the capped fee model. Under this model, franchisees pay a royalty fee (generally equal to 5% of their commission income) capped at a set amount per independent sales agent per year, subject to our right to annually modify or increase the independent sales agent cap. Franchisees on this model are generally not eligible for volume incentives.

Our Corcoran franchise business utilizes a tiered royalty fee model under which franchisees pay us a percentage of their gross commission income as a royalty fee. The royalty fee percentage is generally set at an initial rate of 6% and decreases in steps during each calendar year to a minimum of 4% as the franchisee's gross commission income reaches certain levels. Similarly, our Coldwell Banker® residential franchise business began offering a tiered royalty fee model in 2021, under which the royalty fee percentage is generally set at an initial rate of 5.5% and decreases in steps during the calendar year to a minimum of 3% as the franchisee's gross commission income reaches certain levels. Under this tiered royalty fee model, we reserve the right to annually modify or increase the gross commission income levels, subject to certain limitations. Franchisees on the tiered royalty fee model are generally not eligible for volume incentives.

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Other incentives may be used as consideration to attract new franchisees, grow franchisees (including through independent sales agent recruitment) or extend existing franchise agreements. Under certain circumstances, we extend conversion notes or other note-backed funding which we provide to eligible franchisees for the purpose of providing an incentive to join the brand, to renew their franchise agreements, or to facilitate their growth opportunities. Growth opportunities include the expansion of franchisees' existing businesses by opening additional offices, through the consolidation of operations of other franchisees, as well as through the acquisition of independent sales agents and offices operated by independent brokerages. Franchisees may also use the proceeds from note-backed funding to update marketing materials or upgrade technology and websites. The notes are not funded until appropriate credit checks and other due diligence matters are completed, and the business is opened and operating under one of our brands. Upon satisfaction of certain revenue performance-based thresholds, the notes are forgiven ratably generally over the term of the franchise agreement. If the revenue performance thresholds are not met or the franchise agreement terminates, franchisees may be required to repay a portion of the outstanding notes.

Each of our current franchise systems **require** **requires** franchisees and company owned brokerages to make monthly contributions to marketing funds maintained by each brand in accordance with the applicable franchise agreement. These contributions are used primarily for the development, implementation, production, placement and payment of national and regional advertising, marketing, promotions, public relations, broker and agent marketing tools and products and/or other marketing-related activities, such as lead generation, all to promote and further the recognition of each brand and its independent franchisees and their affiliated independent sales agents. In addition to the contributions from franchisees and company owned offices, in certain instances, Franchise Group may be required to make contributions to certain marketing funds and may make discretionary contributions (at its option) to any of the marketing funds.

In addition to offices owned and operated by our third-party franchisees, as of **December 31, 2023** **December 31, 2024**, we, through Owned Brokerage Group, own and operate approximately **620** **580** offices under the Coldwell Banker®, Sotheby's International Realty® and Corcoran® brand names. The domestic royalty revenue from Owned Brokerage Group is calculated by multiplying (i) homesale sides by (ii) average sale price by (iii) average brokerage commission rate by (iv) their contractual royalty rate. Owned Brokerage Group pays intercompany royalty fees of approximately 6% and marketing fees to Franchise Group in connection with its operation of these offices. These fees are recognized as income or expense by the applicable segment

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level and eliminated in the consolidation of our businesses. Owned Brokerage Group does not participate in volume incentive or other incentive programs.

International Third-Party Franchisees. In the U.S., we employ a direct franchising model whereby we contract with and provide services directly to independent owner-operators. We also utilize a direct franchising model outside of the U.S. for Sotheby's International Realty® and Corcoran® and, in some cases, Better Homes and Gardens® Real Estate. For all other brands, we generally employ a master franchise model outside of the U.S., whereby we contract with a qualified third party to build a franchise network in the country or region in which franchising rights have been granted. Under both the direct and master franchise models outside of the U.S., we typically enter into long-term franchise agreements (often 25 years in duration) and receive an initial area development fee and ongoing royalties. Under the master franchise model, the ongoing royalties we receive are generally a percentage of the royalties received by the master franchisor from its franchisees with which it contracts. Under the direct franchise model, a royalty fee is paid to us on transactions conducted by our franchisees in the applicable country or region.

Intellectual Property

We own the trademarks Century 21®, Coldwell Banker®, Coldwell Banker Commercial®, Corcoran®, ERA® and related trademarks and logos, and such trademarks and logos are material to the businesses that are part of our real estate franchise segment. Our franchisees and our subsidiaries actively use these trademarks, and all of the material trademarks are registered (or have applications pending) with the United States Patent and Trademark Office as well as with corresponding trademark offices in major countries worldwide where these businesses have significant franchised operations.

We have an exclusive license to own, operate and franchise the Sotheby's International Realty® brand to qualified residential real estate brokerage offices and individuals operating in eligible markets pursuant to a license agreement with SPTC Delaware LLC, a subsidiary of Sotheby's ("Sotheby's"). Such license agreement has a 100-year term, which consists of an initial 50-year term ending February 16, 2054 and a 50-year renewal option. We pay a licensing fee to Sotheby's for the use of the Sotheby's International Realty® name equal to 9.5% of the net royalties earned by Franchise Group attributable to franchisees affiliated with the Sotheby's International Realty® brand, including our company owned offices. Our license agreement is terminable by Sotheby's prior to the end of the license term if certain conditions occur, including but not limited to the following: (1) we attempt to assign any of our rights under the license agreement in any manner not permitted

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under the license agreement, (2) we become bankrupt or insolvent, (3) a court issues a non-appealable, final judgment that we have committed certain breaches of the license agreement and we fail to cure such breaches within 60 days of the issuance of such judgment, or (4) we discontinue the use of all of the trademarks licensed under the license agreement for a period of twelve consecutive months.

In October 2007, we entered into a long-term license agreement to own, operate and franchise the Better Homes and Gardens® Real Estate brand from Meredith Operations Corporation, successor in interest to Meredith Corporation ("Meredith Ops"). The license agreement between Anywhere and Meredith Ops is for a 50-year term, with a renewal option for another 50 years at our option. We pay a licensing fee to Meredith Ops for the use of the Better Homes and Gardens® Real Estate brand name equal to 9.0% of the net royalties earned by Franchise Group attributable to franchisees affiliated with the Better Homes and Gardens® Real Estate brand, subject to a minimum annual licensing fee. Our license agreement is terminable by Meredith Ops prior to the end of the license term if certain conditions occur, including but not limited to the following: (1) we attempt to assign any of our rights under the license agreement in any manner not permitted under the license agreement, (2) we become bankrupt or insolvent, or (3) a trial court issues a final judgment that we are in material breach of the license agreement or any representation or warranty we made was false or materially misleading when made.

Operations—Other

Cartus® Relocation Services. Cartus, a provider of global relocation services, offers a broad range of world-class employee relocation services designed to manage all aspects of an employee's move to facilitate a smooth transition in what otherwise may be a complex and difficult process for employee and employer. The wide range of services we offer allow our clients to outsource their entire relocation programs to us. Our broad array of services include, but are not limited to, homesale assistance, relocation policy counseling and group move management services, consulting services, expense processing and relocation-related accounting, compensation support and compliance, and visa and immigration support. We also arrange household goods moving services and provide support for all aspects of moving a transferee's household goods.

We primarily offer corporate clients employee relocation services, including 38% of the Fortune 50 companies in 2023, 2024. As of December 31, 2023 December 31, 2024, the top 25 relocation clients had an average tenure of approximately 22 25 years with us. Substantially all of our contracts with our relocation clients are terminable at any time at the option of the client and are non-exclusive. If

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a client ceases or reduces volume under its contract, we will be compensated for all services performed up to the time that volume ceases and reimbursed for all expenses incurred.

There are a number of different revenue streams associated with relocation services. We earn a commission from real estate brokers and household goods moving companies that provide services to the transferee. Clients may also pay transactional fees for the services performed. Furthermore, Cartus continues to provide value through the generation of leads to real estate agent and brokerage participants in the networks maintained by Leads Group, which drives downstream revenue for our businesses.

Lead Generation. Through the Leads Group, a part of Franchise Group, we seek to provide high-quality leads to independent sales agents, through real estate benefit programs that provide home-buying and selling assistance to customers of lenders, organizations such as credit unions and interest groups that have established members who are buying or selling a home as well as to consumers and corporations who have expressed interest in a certain brand, product or service (such as relocation services), including those offered by Anywhere. Our real estate benefit program revenues are highly concentrated, with one client-directed real estate benefit program contributing a substantial majority of the high-quality leads generated through our lead generation programs, and our client-directed programs are non-exclusive and terminable at any time at the option of the client. We also maintain Company-driven real estate benefit programs and additional leads may be generated via other strategic initiatives, including through consumer-focused products and services we may develop or offer. We expect that significant time, effort and meaningful investment will be required to increase awareness of, and participation in, programs, partnerships or products and services that are intended to aid in lead generation, generation.

Strategic Alliance Program. We offer third-party service providers an opportunity to market their products to our franchisees and their independent sales agents and customers through our strategic alliance program. To participate in this program, service providers generally agree to provide preferred pricing to our franchisees and/or their customers or independent sales agents and to pay us an initial access fee, subsequent marketing fees and/or commissions based upon our franchisees' or independent sales agents' usage of the strategic alliance vendors.

Anywhere Advisors—Owned Brokerage Group

Overview

Through Owned Brokerage Group we own and operate a full-service real estate brokerage business in many of the largest metropolitan areas in the U.S. Our brokerage offices are geographically diverse with a strong presence in the east and west coast areas, primarily around large metropolitan areas in the U.S., where home prices are generally higher. Our company owned real estate brokerage business operates under the Coldwell Banker®, Sotheby's International Realty® and Corcoran® franchised brands.

As of December 31, 2023 December 31, 2024, we had approximately 620 580 company owned brokerage offices and approximately 56,700 52,900 independent sales agents working with these company owned offices. Of those offices, we operated approximately 88% of our offices under the Coldwell Banker® brand name, approximately 7% 8% of our offices under the Sotheby's International Realty® brand name and approximately 5% 4% of our offices under the Corcoran® brand name.

We intend to continue to seek to increase the productivity of company owned brokerage offices, including by optimizing efficiencies, streamlining transactional processes and centralizing back office back-office operations. We will continue to work with office managers to attract and retain independent sales agents who can successfully engage in and promote transactions from new and existing clients. From time to time, we may also execute strategic acquisitions. Following the completion of an acquisition, we tend to consolidate the newly acquired operations with our existing operations to reduce or eliminate duplicative costs and to leverage our existing infrastructure to support newly affiliated independent sales agents.

Operations—Brokerage

Our company owned real estate brokerage business derives revenue primarily from gross commission income received for serving as the broker at the closing of real estate transactions. For the year ended December 31, 2023 December 31, 2024, our average homesale broker commission rate was 2.42% 2.37%, which represents the average commission rate earned on either the "buy" side or the "sell" side of a homesale transaction. Gross commission income is also earned on non-sale transactions such as home rentals. Owned Brokerage Group, as a franchisee of Franchise Group, pays marketing fees and a royalty fee of approximately 6% of the gross commission income earned per real estate transaction to Franchise Group; however, such amounts are eliminated in consolidation. Owned Brokerage Group paid marketing fees and royalties to Franchise Group of \$315 million \$319 million and \$373 million \$315 million for the years ended December 31, 2023 December 31, 2024 and 2022 2023, respectively.

The remainder of gross commission income is split between the broker (Owned Brokerage Group) and the independent sales agent in accordance with their applicable independent contractor agreement (which specifies the portion of the broker commission to be paid to the agent), which varies by agent.

In addition, as a full-service real estate brokerage company, we promote the complementary services offered through our other segments, including title, escrow and settlement, mortgage origination, homeowners insurance and relocation services. We believe we provide integrated services that enhance the customer experience.

When we assist the seller in a real estate transaction, independent sales agents generally provide the seller with an array of services, which may include developing a direct marketing plan for the property, assisting the seller in pricing the property and preparing it for sale, listing it on multiple listing services, advertising the property (including on websites), showing the property to prospective buyers, assisting the seller in sale negotiations, and assisting the seller in preparing for closing the transaction. When we assist the buyer in a real estate transaction, independent sales agents generally help the buyer in locating specific properties that meet the buyer's personal and financial specifications, show properties to the buyer, and assist the buyer in negotiating (where permissible) and preparing for closing the transaction. In addition, Owned Brokerage Group has relationships with developers in select major cities (in particular New York City) to provide marketing and brokerage services in new developments.

Anywhere Integrated Services—Title Group

Overview

Title Group is comprised of our title agency business that conducts title, escrow and settlement services and also includes the Company' share of equity earnings and losses from certain non-exclusive joint ventures, including, among others, Guaranteed Rate Affinity (a mortgage origination joint venture) and the title insurance underwriter joint venture (see below under the header "Title Insurance Underwriter Joint Venture" for additional information). Our equity earnings or losses related to minority-owned joint ventures such as Guaranteed Rate Affinity and the title insurance underwriter joint venture are included in the financial results of Title Group but are not reported as revenue to Title Group.

Our title agency business provides title search, examination, clearance and policy issuance services and conducts the closing process and funds disbursement for lenders, real estate agents, attorneys and homebuilders and their customers on purchase transactions and lenders and their customers on refinance transactions.

We intend to grow our title, escrow and settlement services business by recruiting successful title and escrow sales personnel in existing markets. We will also seek to increase our capture rate of title business from Owned Brokerage Group homesale sides.

Operations

Title Agency Services: Title, Escrow and Settlement Services. We are licensed as a title agent in 43 states and Washington, D.C., and have physical locations in 25 states and Washington, D.C. We operate mostly in major metropolitan areas. As of **December 31, 2023** **December 31, 2024**, we had approximately **361** **350** offices, approximately **140** **126** of which are co-located within one of our company owned brokerage offices. In addition to our own title, escrow and settlement services, we also coordinate a nationwide network of attorneys, title agents and notaries to service financial institution clients on a national basis.

Our title, escrow and settlement services business provides full-service title, escrow and settlement (i.e., closing and escrow) services to consumers, real estate companies, corporations and financial institutions with many of these services provided in connection with the Company's real estate brokerage and relocation services businesses. We provide closing and escrow services relating to the closing of home purchases and refinancing of home loans. For refinance transactions, we generate title and escrow revenues from financial institutions and loan officers throughout the mortgage lending industry.

Our company owned brokerage operations are the principal source of our title, escrow and settlement services business for homesale transactions. Many of our offices have subleased space from and are co-located within our company owned brokerage offices. In **2023, 2024**, our title, escrow and settlement services business was involved in approximately **40,000** **39,000** transactions related to Owned Brokerage Group. The capture rate of our title, escrow and settlement services business from buyers or sellers represented by our company owned brokerages was approximately 31% in **2023, 2024**. Other sources of our title, escrow and settlement services homesale business include Franchise Group, Leads Group, home builders and unaffiliated brokerage operations.

Virtually all lenders require their borrowers to obtain title insurance policies at the time mortgage loans are made on real property. The terms and conditions upon which the real property will be insured are determined in accordance with the

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standard policies and procedures of the title underwriter. When our title agencies sell title insurance, the title search (searching for and retrieving all public records concerning the property and its owners) may be performed by the title agent, an underwriter or contracted to a third party while the examination function (inspecting all such public records for any defects in the chain of title) is always performed by the agent. The title agent and underwriter split the premium. The amount of such premium "split" is generally determined by agreement between the agency and underwriter and, in some states, is promulgated by state law. We derive revenue through fees charged in real estate transactions for rendering the services described above, fees charged for escrow and closing services, and a percentage of the title premium on each title insurance policy sold.

We have entered into underwriting agreements with various underwriters, which state the conditions under which we may issue a title insurance policy on their behalf. For policies issued through our agency operations, assuming no negligence on our part, we are not typically liable for losses under those policies; rather the title insurer is typically liable for such losses.

Other Revenue. Other revenue generated by our title agency business includes closing protection letters, title searches, survey business, tax search, wire fees, and other fees ancillary to their services.

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Joint Ventures

Mortgage Origination. Guaranteed Rate Affinity, our mortgage origination joint venture with Guaranteed Rate, Inc. ("Guaranteed Rate"), began doing business in August 2017. Guaranteed Rate Affinity originates mortgage loans, including both purchase and refinancing transactions, to be sold in the secondary market. Guaranteed Rate Affinity originates and markets its mortgage lending services to real estate agents across the country (including to independent sales agents affiliated with our company owned and franchised brokerages) and relocation companies (including our relocation operations) as well as a broad consumer audience.

Many of Guaranteed Rate Affinity's offices have subleased space from and are co-located within our company owned brokerage offices. Our company owned brokerage operations represented approximately half of Guaranteed Rate Affinity's purchase transactions, as well as approximately half of Guaranteed Rate Affinity's mortgage origination business for the year ended **December 31, 2023** **December 31, 2024**.

Under the Operating Agreement (the "GRA Agreement") between a subsidiary of Title Group and a subsidiary of Guaranteed Rate (the "GRA Member"), we own 49.9% of the home mortgage joint venture and Guaranteed Rate indirectly owns the remaining 50.1%. Under the GRA Agreement, Guaranteed Rate Affinity is to distribute to each of the Company and Guaranteed Rate the distributable net income based on each member's ownership interest percentage following the close of each quarter. While we have certain governance rights, we do not have a controlling financial or operating interest in the joint venture. Guaranteed Rate Affinity is licensed to conduct mortgage operations in 50 states and Washington, D.C.

The GRA Agreement is for an initial 10-year term (ending August 2027) and automatically renews for additional 5-year terms, unless either party provides advance notice to terminate, provided that if certain performance metrics are achieved after the fifth year of the agreement, the first 5-year extension is not subject to termination upon advance notice.

Either party can terminate the GRA Agreement upon the occurrence of certain events including, but not limited to, a change in control of the other member, subject to certain exceptions, or upon material breach by the other member not remediated within the cure period. We have certain additional performance-based termination rights.

The GRA Agreement does not prohibit Guaranteed Rate, directly or indirectly through joint ventures with other parties, from operating its separate mortgage origination business and does not limit the Company, Guaranteed Rate, or either of their subsidiaries from operating non-mortgage origination lines of business in locations where Guaranteed Rate Affinity operates. In addition, the Company is permitted to have ventures with other mortgage loan originators, but Guaranteed Rate has a 30-day right-of-first-refusal to acquire any mortgage origination business that we intend to acquire.

Title Insurance Underwriter Joint Venture. In March 2022, the Company sold its title insurance underwriter, Title Resources Guaranty Company (the "Title Underwriter") (previously reported in the Title Group reportable segment) in exchange for cash and a minority equity stake in the form of common units in a title insurance underwriter joint venture that owns the Title Underwriter (the "Title Insurance Underwriter Joint Venture"). The Company owns a 25% 22% equity interest and other joint venture partners own a majority equity stake in the joint venture in the form of preferred units that carry liquidation preference rights. While we have certain governance rights, we do not have a controlling financial or operating interest in the joint venture.

During the fourth quarter of 2024, the Company entered into a binding term sheet with a subsidiary of the Title Insurance Underwriter Joint Venture related to the sale of 10% of the preferred equity in entities containing the assets of certain of the Company's title and escrow entities for \$18.8 million, with a right to purchase 100% of those entities at the same valuation

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used for the initial purchase. The transaction includes customary minority protections, is contingent on certain conditions, and remains subject to termination provisions outlined in the term sheet.

Products, Technology and Marketing

Products and Technology—Agents. Core to our integrated business strategy is our ability to provide independent sales agents at company owned and franchised brokerages with compelling data and technology-powered products and services to make them more productive and their businesses more profitable.

The marketing and technology services and support provided by independent sales agents to their customers are an important element of the value offered by an agent in the home purchase and sale process. Our commitment to continuously develop and improve our marketing and technology-powered products and services is part of our value proposition to company owned and franchised real estate brokerages, affiliated independent sales agents and their customers as well as to our other businesses. Increasingly, these products and services are desired as an integrated set of tools, rather than stand-alone products and services.

We continue to develop product and marketing capabilities designed to support the continuous creation and delivery of both our proprietary tools and third-party products to affiliated independent sales agents in order to deliver a more comprehensive platform experience. Our technology platform is designed to offer affiliated independent sales agents and brokers seamless access to both proprietary tools and third-party products, enabling choice among such agents and brokers

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to leverage the mix of tools that best serve their needs. In 2021 we began rolling out the MoxiWorks® product suite to company owned and franchised brokerages and their affiliated independent sales agents. The MoxiWorks® product suite includes solutions for business productivity, marketing, recruiting and agent and broker websites and leverages our technology platform to provide an integrated experience leveraging our proprietary tools, including Leads Engine, a product that enables lead routing to affiliated independent sales agents.

We have invested, and expect to continue to invest, substantial time, capital, and other resources to identify the needs of company owned brokerages, franchisees, independent sales agents and their customers and to develop or procure marketing, technology and service offerings to meet the needs of affiliated independent sales agents.

Our Anywhere-provided platform is designed to increase the value proposition to our independent sales agents, franchisees (and their independent sales agents) and consumers by:

- aiding in lead generation and obtaining additional homesale transactions;
- connecting affiliated agents and brokers to a CRM tool that allows for the cultivation of productive relationships with consumers at all stages of the transaction;
- enhancing access to listing distributions through mobile applications and websites;
- informing affiliated agents of valuable client insight to help those agents increase their productivity;
- providing consumers with a streamlined yet comprehensive user experience to facilitate the necessary steps for researching homes, communities and independent sales agents;

- providing key back-office processes, including listing and transaction management, reporting, marketing, and agent profiles; and
- delivering business planning tools that enable our franchisees to track their progress against key business objectives in real time.

The need for, and adoption of, digital and virtual products and services that facilitate a remote home buying and selling experience continues to accelerate. Our brands and businesses have access to a range of tools to assist consumers with virtual staging, virtual open houses, and remote online notarization for title, escrow and settlement closings.

Products and Technology—Consumers. **Technology** In 2022, we announced our intention **—Consumers.** We continue to focus on the consumer experience as well, seeking to improve the experience of buying and selling a home by creating an easier and integrated experience for all parts of a consumer's transaction. We expect to continue to invest in the development and/or procurement of products and technology designed to deliver valuable capabilities via digital channels throughout the lifecycle of home ownership.

Marketing. Each of our brands manages a comprehensive system of marketing tools that can be accessed through freestanding brand intranet sites to assist our company owned brokerages and affiliated franchisees and their respective independent sales agents in becoming the best marketer of their listings. Advertising is primarily used by the brands to drive leads to affiliated agents, increase brand awareness and perception, promote our network and offerings to the real estate industry and engage our customer base.

Each of our franchise brands operates a marketing fund that is funded principally by our franchisees (including company owned offices), although we may make discretionary contributions to any of the marketing funds and in certain instances are required to make contributions to certain marketing funds.

Likewise, our company owned brokerages sponsor a wide array of marketing programs, materials and opportunities to complement the sales work of our affiliated independent sales agents and increase brand awareness. The effectiveness and quality of marketing programs play a significant role in attracting and retaining independent sales agents.

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Our marketing programs, tools and initiatives primarily focus on attracting potential new home buyers and sellers to our company owned brokerages and affiliated franchisees and their respective affiliated independent sales agents by:

- showcasing the inventory of our real estate listings and the affiliated independent sales agents who are the listing agents of these properties;
- building and maintaining brand awareness and preference for the brand; and
- increasing the local recognition of affiliated agents and brokerages.

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Marketing programs are executed using a variety of media including, but not limited to, social media, advertising, direct marketing and internet advertising.

Listings and Websites. The internet is the primary advertising channel in our industry and we have sought to become a leader among full-service residential real estate brokerage firms in the use and application of marketing technology. We transmit listings to various platforms and services, place our property listings on hundreds of real estate websites, and operate a variety of our own websites. We place significant emphasis on distributing our real estate listings with third-party websites to expand a homebuyer's access to such listings, at times enhancing the presentation of the listings on third-party websites to make the listings more attractive to consumers.

Our brand websites contain listing information on a regional and national market basis, independent sales agent information, community profiles, home buying and selling advice, relocation tips and mortgage financing information and unique property and neighborhood insights from local agents. Additionally, each brand website allows independent sales agents to market themselves to consumers.

Education

Each real estate brand provides franchisees access to learning, development, and continuing education materials for use in connection with their real estate sales businesses. Use of such materials by affiliated brokers and independent sales agents is voluntary and discretionary. Independent sales agents affiliated with a company owned brokerage must complete onboarding training and compliance training related to fair housing (in addition to their state licensing fair housing obligations).

Human Capital Resources

Employees. **Employees.** Our employees are critical to the success of our business strategy. Our team includes a broad range of professionals, given the breadth of services offered by our three business segments and Corporate. The wide array of skills, experience and industry knowledge of our key employees significantly benefits our operations and performance.

At December 31, 2023 December 31, 2024, we had approximately 7,965 approximately 7,805 full-time employees and 125 part-time 100 part-time employees. At December 31, 2023 December 31, 2024, approximately 600 approximately 575 of our employees were located outside of the U.S., almost all of whom were employed by Cartus (a part of Anywhere Brands) Brands).

At December 31, 2024, approximately half of our employees continued to work remotely on a full-time basis. Certain employees, in particular consumer-facing employees at our company-owned brokerages, operated in an office-based environment, while other employees worked in a hybrid model.

None of our employees are represented by a union. Employment relationships in Brazil (where we had fewer than 10 employees at December 31, 2023) are governed by rules set forth under collective bargaining agreements.

Engagement. To assess and improve employee retention and engagement, we annually survey employees with the assistance of third-party consultants and implement actions to address areas of employee feedback. In 2023, 2024, we achieved an 88% 86% engagement score and an 84% 87% response rate.

Training. All employees are required to participate in annual training programs designed to address subjects of key importance to our business, including the Company's Code of Ethics, Ethics. Nearly 100% of active employees in each of the past three years have completed our annual Code of Ethics training. Code of Ethics training in 2023, 2024 covered topics such as promoting an ethical culture, reporting conflicts of interest, and compliance with RESPA. Other mandatory training in 2023, 2024 included Global Information Security, global information security and Dignity and Respect in the Workplace. In 2022, employees were provided training on valuing diversity, given the critical nature of this topic to our business. In 2022, employees were also required to complete a training module focused on the U.S. Fair Housing Act. The U.S. Fair Housing Act online module, as well as in-person training sessions related to local fair housing laws, are also made available to independent sales agents affiliated with our company owned and franchise brokerages. We have also made our Fair Housing training available on a customized basis to diversity industry partners, including the National Association of Hispanic Real Estate Professionals, Asian Real Estate Association of America, National Association of Minority Mortgage Professionals, and LGBTQ+ Real Estate Alliance. data governance. Biennial anti-harassment training is delivered delivered to all U.S.-based employees and more frequently based on position or where required by law. Select groups of Certain employees also receive Preventing Global Modern Slavery training on topics such as preventing global modern slavery, insider trading, California workplace violence, and Unfair, Deceptive, unfair, deceptive, or Abusive Acts abusive acts or Practices practices training, and additional mandatory training courses are delivered based upon the employee position or local requirements. Our learning and development platform offers employees additional resources to continue to grow professionally, including access to on-demand training through LinkedIn Learning and tools for career management.

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Health & Safety. The protection of the health and safety of our employees is a Company priority. Throughout the COVID-19 crisis we worked to comply with state and local regulators to ensure safe working conditions for our employees. In 2022, we completed the transformation of our corporate headquarters to an open-plan innovation hub, which streamlined our headquarters footprint to a single floor designed to welcome approximately 200 employees each day, instead of the approximately 1,000 employees designated to static spaces as in a traditional office. At December 31, 2023, approximately half of our employees worked remotely on a full-time basis; other employees, in particular consumer-facing employees at our company-owned brokerages, were operating in an office-based environment; while other employees remained on a hybrid model.

Culture. Since our inception, Anywhere has focused on creating a workplace that attracts and retains diverse talent and fostering inclusion through employee and business resource groups across the enterprise. Employee Resource Groups ("ERGs") promote an inclusive culture throughout the organization. At December 31, 2023, we had eight active ERGs—Asian and Pacific Islander Alliance, ACE (African American and Caribbean), ONEVOZ (Hispanic & Latino), NextGen, REALDisabilities, RealPride, SERVICE (Veterans) and Women's—across the Company.

Independent Sales Agents. Agents. As noted elsewhere in this Annual Report, the successful recruitment and retention of independent sales agents and independent sales agent teams are critical to the business and financial results of our company owned brokerage operations. Additional information about the base of independent sales agents affiliated with company owned brokerages as well as franchisees is located in this Item 1. under "Anywhere Brands—Franchise Group—Overview—Franchise Business."

Competition

Real Estate Brokerage Industry. Industry. The ability of our real estate brokerage franchisees and our company-owned brokerage businesses to successfully compete is important to our prospects for growth. Their ability to compete may be affected by the recruitment, retention and performance of independent sales agents, the economic relationship between the broker and the agent (including the share of commission income retained by the agent and fees charged to or paid by the agent for services provided by the broker), consumer preferences, the location of offices and target markets, the services provided to independent sales agents, affiliation with a recognized brand name, community reputation, technology and other factors, including macro-economic factors such as national, regional and local economic conditions. In addition, the legal and regulatory environment as well as the rules of NAR, industry associations and MLSs can impact competition. See "Government and Other Regulations" below.

We and affiliated franchisees compete for consumer business as well as for independent sales agents with national and regional independent real estate brokerages and franchisors, discount and limited service brokerages, non-traditional market participants, and with franchisees of our brands. Our largest national competitors in this industry include, but are not limited to, HomeServices of America (a Berkshire Hathaway affiliate), Howard Hanna Holdings, Compass, Inc. (which recently acquired @properties), Redfin Corporation, EXP Realty (a subsidiary of eXp World Holdings, Inc.), Compass, Inc., Redfin Corporation, Weichert Realtors and @properties as well as several large franchisors, including RE/MAX International, Inc., Keller Williams Realty, Inc. and HSF Affiliates LLC (operates Berkshire Hathaway HomeServices and Real Living Real Estate). We and affiliated franchisees also compete with leading listing aggregators, such as Zillow, Inc. and Realtor.com® (a listing aggregator held by News Corp.) as well as Homes.com (a listing aggregator held by CoStar Group, Inc.). In addition, we and affiliated franchisees compete for consumer business with several iBuyers, including Opendoor and Offerpad.

Competition for Independent Sales Agents. The successful recruitment and retention of independent sales agents and independent sales agent teams is critical to the business and financial results of traditional brokerages—whether or not they are affiliated with a franchisor. Competition for productive independent sales agents in our industry is high and competition is most intense for highly productive independent sales agents with strong reputations in their respective communities.

Most of a brokerage's real estate listings are sourced through the sphere of influence of its independent sales agents, notwithstanding the growing influence of internet-generated and other company-generated leads. Many factors impact recruitment and retention efforts, including remuneration (such as sales commission percentage and other financial incentives paid to independent sales agents), other expenses borne by independent sales agents, leads or business opportunities generated for independent sales agents from the brokerage, independent sales agents' perception of the value of the broker's brand affiliation, technology and data offerings as well as marketing and advertising efforts by the brokerage or franchisor, the quality of the office manager, staff and fellow independent sales agents with whom they collaborate daily, the location and quality of office space, as well as continuing professional education, and other services provided by the brokerage or franchisor.

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We believe that a variety of factors in recent years have negatively impacted the recruitment and retention of independent sales agents in the industry generally and have increasingly impacted our recruitment and retention of top producing agents and put upward pressure on the average share of commissions paid to affiliated independent sales agents. Such factors include increasing competition, increasing levels of commissions paid to agents (including up-front payments and equity), changes in the spending patterns of independent sales agents (as more agents purchase services from third parties outside of their affiliated broker), a heightening focus on leads or business opportunities generated for the independent sales agent from the brokerage, differentiation in the bundling of agent services or industry offerings (including virtual brokerages or other brokerages that offer the sales agent fewer services, but a higher percentage of commission income, or other compensation, such as marketing funds and sign-on or equity awards), and the growth in independent sales agent teams. Competition comes from newer models as well, including brokerages that provide certain services to agents and agent teams, but with branding focused on the name of the agent or agent team, rather than the brokerage brand.

Commission Plan Competition Among Real Estate Brokerages. Some of the firms competing for sales agents use different commission plans, which may be appealing to certain sales agents. There are several different commission plan variations that have been historically utilized by real estate brokerages to compensate their independent sales agents. One of the most common variations has been the traditional graduated commission model where the independent sales agent receives a

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percentage of the brokerage commission that increases as the independent sales agent increases his or her volume of homesale transactions, and the brokerage frequently provides independent sales agents with a broad set of support offerings and promotion of properties. Other common plans include a desk rental (sometimes referred to as a 100% commission plan), a fixed transaction fee commission plan, and a capped commission plan. A capped commission plan generally blends aspects of the traditional graduated commission model with the 100% commission plan. Although less common, some real estate brokerages employ their sales agents, and in such instances, employee agents may earn smaller brokerage commissions in exchange for other employee benefits or bonuses. Most brokerages focus primarily on one type of commission plan, though some may offer one or more commission plan variations to their sales agents.

In many of their markets, Owned Brokerage Group offers a traditional graduated commission model, which emphasizes our value proposition. The traditional graduated commission model has experienced declines in market share over the past several years. Increasingly, independent sales agents have affiliated with brokerages that offer a different mix of services to the agent, allowing the independent sales agent to select the services that they believe allow them to retain a greater percentage of the commission and purchase services from other vendors as needed.

Low Barriers to Entry. The real estate brokerage industry has minimal barriers to entry for new participants, including participants utilizing historical real estate brokerage models and those pursuing alternative variations of those models (including virtual brokerages and brokerages that offer the sales agent fewer services, but a higher percentage of commission income) as well as non-traditional methods of marketing real estate (such as iBuyers). There are also market participants who differentiate themselves by offering consumers flat fees, rebates or lower commission rates on transactions (often coupled with fewer services). The significant size of the U.S. real estate market has continued to attract outside capital investment in disruptive and traditional competitors that seek to access a portion of this market. These competitors and their investors may pursue increases in market share over profitability, further complicating the competitive landscape.

Non-Traditional Competition and Industry Disruption. While real estate brokers using historical real estate brokerage models typically compete for business primarily on the basis of services offered, brokerage commission, reputation, utilization of technology and personal contacts, participants pursuing non-traditional methods of marketing real estate may compete in other ways, including companies that employ technologies intended to disrupt historical real estate brokerage models or minimize or eliminate the role brokers and sales agents perform in the homesale transaction process and/or shift the nature of the residential real estate transaction from the historic consumer-to-consumer model to a corporate-to-consumer model.

A growing number of companies are competing in non-traditional ways for a portion of the gross commission income generated by homesale transactions. For example, virtual brokerage and other brokerages that offer the sales agent fewer services, but a higher percentage of commission income, known in the industry as a higher "split" (or other compensation, such as sign-on or equity awards), directly compete with traditional brokerage models and may dilute the relationship between the brokerage and the agent and add additional competitive pressure for independent sales agent talent. We believe Likewise, certain alternative transaction models such as iBuying and home swap models (and related models that help buyers compete as cash buyers), charge significant fees to purchase homes and are less reliant on brokerages and sales agents which could have a negative impact on such brokerages and agents as well as on the average homesale broker commission rate. These models also look to capture ancillary other real estate services such as title and mortgage services and referral fees. Changes to

industry rules and/or the introduction of disruptive products and services may also result in an increase in the number of transactions that do not utilize the services of independent sales agents, including for sale by owner transactions.

In addition, the concentration and market power of the top listing aggregators allow them to monetize their platforms by a variety of actions including, but not limited to, setting up competing brokerages and/or expanding their offerings to include products (such as agent tools) and services that are a part of or ancillary related to the real estate transaction, such as title, escrow and mortgage origination services, that compete with services offered by us, charging significant referral, listing and display fees, diluting the relationship between agents and brokers and between agents and the consumer, tying referrals to use of their products, consolidating and leveraging data, and engaging in preferential or exclusionary practices to favor or disfavor other industry participants. These actions divert and reduce the earnings of other industry participants, including our company owned and franchised brokerages. Aggregators could intensify their current business tactics or introduce new programs that could be materially disadvantageous to our business and other brokerage participants in the industry. Such tactics could further increase pressures on the profitability of our company owned and franchised brokerages and affiliated independent sales agents, reduce our franchisor service revenue and dilute our relationships with affiliated franchisees and such franchisees' relationships with affiliated independent sales agents and buyers and sellers of homes.

Franchise Competition. According to NAR, approximately 89% 40% of individual brokers and independent sales agents are affiliated with a franchisor. Competition among the national real estate brokerage brand franchisors to grow their franchise systems is intense. We believe that competition for the sale of franchises in the real estate brokerage industry is based principally upon the perceived value that the franchisor provides to enhance the franchisee's ability to grow its business and

improve the recruitment, retention and productivity of its independent sales agents. The value provided by a franchisor encompasses many different aspects including the quality of the brand, tools, technology, marketing and other services, the availability of financing provided to the franchisees, and the fees the franchisees must pay. Franchisee fees can be structured in numerous ways and can include volume and other incentives, flat royalty and marketing fees, capped royalty fees, and discounted royalty and marketing fees. Taking into account competitive factors, we have and may continue, from time to time, to introduce pilot programs or restructure or revise the model used at one or more franchised brands, including with respect to fee structures, minimum production requirements or other terms.

Relocation Operations. Competition in our corporate relocation operations is based on capabilities, price and quality. We compete primarily with global outsourced and regional relocation service providers in the corporate relocation operations. The larger outsourced relocation service providers that we compete with include SIRVA BGRS Worldwide, Inc., Weichert Relocation Resources, Inc., Aires and Graebel Companies, Inc. Competition is expected to continue to intensify as an increasingly higher percentage of relocation clients reduce their global relocation benefits and related spend.

Lead Generation Business Business. The ability of a brokerage, whether company owned or franchised, to provide its independent sales agents with high-quality leads is increasingly important to the recruitment and retention of independent sales agents and sales agent teams and the attraction and retention of franchisees. Numerous companies that market and sell residential real estate leads to independent sales agents, including listing aggregators, compete with our real estate benefit programs and other lead generation programs.

Title Agency Business Business. The title, escrow and settlement services business is highly competitive and fragmented. The number and size of competing companies vary in the different areas in which we conduct business. In certain parts of the country our title agency business competes with small title agents and attorneys while in other parts of the country our competition is the larger title underwriters and national vendor management companies.

Integrated Services and Ancillary Services. Increasingly residential real estate market participants have sought to establish more integrated business models that include the provision of ancillary additional services to the consumer, such as title agency, mortgage origination and underwriting, homeowner's insurance. Similarly, certain mortgage origination providers seek to broaden their access to the profit pools surrounding the residential real estate transaction, including real estate brokerage commissions. Some mortgage companies have created their own agent networks and may expand further into real estate. These factors have resulted in additional competitive pressure to our individual business units as well as the Company as a whole.

For additional information on the competitive risks facing our businesses, see "Item 1A.—Risk Factors—Strategic & Operational Risks", in particular under the caption "The businesses in which we, our joint ventures, and our franchisees operate are intensely competitive. competitive and we may not be able to effectively compete."

Government and Other Regulations

See Note 15, "Commitments and Contingencies", to the Consolidated Financial Statements included elsewhere in this Annual Report for additional information on the Company's legal proceedings. For additional information with respect to related risks facing our business, see "Item 1A. Risk Factors," in particular under the heading "Regulatory and Legal Risks", in this Annual Report.

Legal and Regulatory Environment. All of our businesses, as well as the businesses of our joint ventures (such as mortgage origination, title insurance underwriting, and real estate auction) and the businesses of our franchisees are highly regulated and subject to shifts in public policy, statutory interpretation and enforcement priorities of regulators and other government authorities as well as amendments to existing regulations and regulatory guidance. Likewise, litigation, investigations, claims and regulatory proceedings against us or other participants in the residential real estate industry or relocation industry—or against companies in other industries—may impact the Company and its affiliated franchisees when the rulings or settlements in those cases cover practices common to the broader industry or business community and may generate litigation or investigations for the Company. In addition, through our subsidiaries, employees and/or affiliated agents, we are a participant in many multiple listing services ("MLSs") and a member-owner of certain non-NAR controlled MLSs. Our affiliated agents may be members of the National Association of Realtors ("NAR") and respective state and local realtor associations. The rules and policies for these organizations are also subject to change due to shifts in internal policy, regulatory developments, litigation or other legal action. Changes in the rules and policies of NAR and/or any MLSs can also be driven by changes in membership, including the entry of new industry participants, and other industry forces.

From time to time, certain industry practices have come under federal or state scrutiny or have been the subject of litigation. The industry is currently experiencing increased scrutiny by regulators and other government offices, both on a federal and state level. Four of the more active areas in our industry have been antitrust and competition, compliance with RESPA (and similar state statutes), compliance with the Telephone Consumer Protection Act ("TCPA") and (and similar state statutes) and worker classification. Other examples

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include, but are not limited to, consumer protection, mortgage lending and debt collection laws, federal and state fair housing laws, various broker fiduciary duties, false or fraudulent claims laws, and state laws limiting or prohibiting inducements, cash rebates, environmental regulation and gifts to consumers.

Antitrust, Competition and Bribery Laws. Our business is subject to antitrust and competition laws in the various jurisdictions where we operate, including the Sherman Antitrust Act, the Federal Trade Commission Act and the Clayton Act and related federal and state antitrust and competition laws in the U.S. The penalties for violating antitrust and competition laws can be severe. These laws and regulations generally prohibit competitors from fixing prices, boycotting competitors, dividing markets, or engaging in other conduct that unreasonably restrains competition. For additional discussion, see "Item 7.—Management's Discussion and Analysis—Current Business and Industry Trends" and "Item 1A.—Risk Factors—Regulatory and Legal Risks".

In July 2021, the Department of Justice ("DOJ") filed a notice of withdrawal of consent to its November 2020 proposed consent decree with NAR to settle a civil lawsuit in which the DOJ alleged that NAR established and enforced illegal restraints on competition in the real estate industry. The DOJ also filed to voluntarily dismiss the civil lawsuit without prejudice in July 2021, stating in a concurrently filed press release that "[t]he department determined that the [November 2020] settlement will not adequately protect the department's rights to investigate other conduct by NAR that could impact competition in the real estate market..." The DOJ further noted in its press release that it "is taking this action to permit a broader investigation of NAR's rules and conduct to proceed without restriction." In connection with the foregoing, the DOJ issued a new and comprehensive civil investigative demand, or CID, that renewed demands related to the prior investigation, and also sought new categories of materials. In January 2023, the U.S. District Court for the D.C. District granted NAR's petition to set aside the new CID. DOJ appealed, and after the appeal was fully briefed by the parties, oral argument on the appeal was held before the D.C. Circuit Court of Appeals in December 2023. On February 15, 2024, the DOJ filed, in the *Nosalek* action described in Note 15, "Commitments and Contingencies—Litigation" to our Consolidated Financial Statements included elsewhere in this Annual Report, a statement of interest with its position on the proposed amended settlement, including its potential continuing anti-competitive effects. To the extent that the courts permit DOJ to resume or commence new investigations, we would expect DOJ would continue to focus on the manner in which broker commissions are communicated, negotiated and paid, including potentially significant restrictions or bans on offers of compensation by the seller or listing agent to the buy-side agent, and other rules, such as the clear cooperation policy, which is a NAR-mandated policy that requires a listing broker to submit a listing to the MLS for cooperation with other MLS participants within one business day of marketing a property to the public. Similarly, there have been and there may be other litigation and investigations concerning industry rules and practices.

In addition to the announcements by the DOJ, statements and actions by the Federal Trade Commission ("FTC") and the executive branch have been focused on increasing competition enforcement across industries. For example, an Executive

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Order issued by the White House in July 2021 identified areas of interest for further investigation—including real estate brokerage and listings. In January 2023, the FTC proposed a rule that, if enacted, would prohibit employers from entering into non-compete clauses with workers and require employers to rescind existing non-complete clauses. Additional action has been taken by the FTC, including its rescission of its generally applicable 2015 antitrust enforcement principles policy statement in July 2021 and its withdrawal of the

2020 Vertical Merger Guidelines in September 2021. In December 2023, DOJ and FTC announced the substantially revised merger guidelines, which are much broader and will result in more potential transactions being subject to regulatory review.

In 2018, the DOJ and FTC held a joint public workshop to explore competition issues in the residential real estate services industry at which a variety of issues, beyond those alleged in the DOJ's November 2020 civil lawsuit against NAR, were raised that could be alleged or determined in the future to be anti-competitive.

Our international business activities, and in particular our relocation operations, must comply with applicable laws and regulations that impose sanctions on improper payments, including the U.S. Foreign Corrupt Practices Act, U.K. Bribery Act and similar laws of other countries.

Multiple Listing Services Rules. MLSs, NAR and respective state and local realtor associations each maintain rules, policies, data licenses, and terms of service, that specify, among other things, how MLS data and listings may be accessed, used, and displayed on websites and mobile applications. The rules of each MLS can vary widely and are complex and also include provisions on the display, offer and negotiation of commissions. Changes in the rules and policies of NAR and the MLSs can also be driven by changes in membership, including the entry of new industry participants, as well as other industry forces including those discussed under the "Legal and Regulatory Environment" heading in this section. complex.

RESPA. RESPA, state real estate brokerage laws, state title insurance laws, and similar laws in countries in which we do business restrict payments which real estate brokers, title agencies, mortgage bankers, mortgage brokers and other settlement service providers may receive or pay in connection with the sales of residences and referral of settlement services (e.g., mortgages, homeowners insurance, home warranty and title insurance). Such laws may to some extent impose limitations on arrangements involving our real estate franchise, real estate brokerage, title agency, lead generation, and relocation operations or the businesses of our joint ventures (including mortgage origination, title underwriting and real estate auction/auction). In addition, with respect to many of our businesses as well as the businesses of certain of our joint ventures, RESPA and similar state laws generally require timely disclosure of certain relationships or financial interests with providers of real estate settlement services. Some state authorities have also asserted RESPA enforcement rights.

RESPA and related regulations do, however, contain a number of provisions that allow for payments or fee splits between providers, including fee splits between title underwriters and their agents, among real estate brokers, real estate brokers and agents, and market-based fees for the provision of goods or services, including marketing services. In addition, RESPA allows for the operation of affiliated business arrangements, including joint ventures, when specific requirements have been met. We rely on these provisions in conducting our business activities and believe our arrangements comply with RESPA. However, RESPA compliance may become a greater challenge under certain administrations, including the current administration, for most industry participants offering settlement services, including mortgage companies, title companies and brokerages, because of expansive interpretations or aggressive enforcement of RESPA or similar state statutes by regulators and/or certain courts and regulators. can raise compliance challenges. Permissible activities under state statutes similar to RESPA may be interpreted more narrowly, and enforcement proceedings of those statutes by state regulatory authorities may also be aggressively pursued. RESPA RESPA also has been invoked by plaintiffs in private litigation for various purposes. Some regulators and other parties have advanced novel and stringent interpretations of RESPA including assertions that any provision of a thing of value in a separate but contemporaneous transaction with a referral constitutes a breach of RESPA on the basis that all things of value exchanged should be deemed in exchange for the referral. Violations of RESPA or similar state statutes can lead to claims of substantial damages, which may include (but are not limited to) fines, treble damages and attorneys' fees.

We are also subject to state laws limiting or prohibiting inducements, cash rebates and gifts to consumers, which impacts our lead generation business.

Worker Classification. Although the legal relationship between residential real estate brokers and licensed sales agents throughout most of the real estate industry historically has been that of independent contractor, newer rules and interpretations of state and federal employment laws and regulations, including those governing employee classification and wage and hour regulations in our and other industries, may impact industry practices, our company owned brokerage operations and our affiliated franchisees by seeking to reclassify licensed sales agents as employees.

Real estate laws generally permit brokers to engage sales agents as independent contractors. Federal and state agencies have their own rules and tests for classification of independent contractors as well as to determine whether employees meet exemptions from minimum wages and overtime laws. These tests consider many factors that also vary from state to state. The tests continue to evolve based on state case law decisions, regulations and legislative changes.

For example, in worker classification litigation involving real estate agents at a competing brokerage, the New Jersey Supreme Court recently remanded a case that had applied a strict classification test to a wage and hour case. The New Jersey Supreme Court recognized that a 2022 New Jersey legislative amendment clarified that an earlier 2018 amendment to the Brokerage Act affecting worker classification claims related to real estate agents should be applied retroactively. On remand, the New Jersey Appellate Division held that the strict test did not apply when determining classification of real estate agents, and that such determination applied retroactively based on the 2022 legislative amendment. The ruling notwithstanding, the Appellate Division did not dismiss the case due to remaining factual determinations to be made and declined to opine on the appropriate test to be applied when determining classification of real estate agents. Both parties filed appeals to the New Jersey Supreme Court on the grounds that the Appellate Division's decision did not provide an answer as to how to determine the classification of real estate agents. The plaintiff in that case argued that a strict ABC test applies, while the competing brokerage argued that the 2022 New Jersey legislative amendment clarifying the earlier 2018 amendment is dispositive. The case was argued before the New Jersey Supreme Court in November 2023 and a decision is pending. Also, there have been several challenges to the constitutionality and enforceability of a California worker classification statute adopted in 2019 as it applies to other industries, which if found unconstitutional, could have the effect of eliminating that statute's less restrictive test applicable to real estate professionals in California. We continue to monitor these matters as well as related federal and state developments.

Cybersecurity and Data Privacy Regulations. To run our business, it is essential for us to collect, store and transmit sensitive personal information about our customers, prospects, employees, independent agents, and relocation transferees in

our systems and networks. At the same time, we are subject to numerous laws, regulations, and other requirements, domestically and globally, that require businesses like ours to protect the security of personal information, notify customers and other individuals about our privacy practices, and limit the use, disclosure, sale, or transfer of personal data. Regulators in the U.S. and abroad continue to enact comprehensive new laws or legislative reforms imposing significant privacy and cybersecurity restrictions. The result is that we are subject to increased regulatory scrutiny, additional contractual requirements from corporate customers, and heightened compliance costs. For example, in the U.S., we are required to comply with the Gramm-Leach-Bliley Act, which governs the disclosure and safeguarding of consumer financial information, as well as state statutes governing privacy and cybersecurity matters like the California Consumer Privacy Act ("CCPA") and the New York Department of Financial Services ("NYDFS") Cybersecurity Regulation.

The CCPA imposes comprehensive requirements on organizations that collect, sell and disclose personal information about California residents and employees. In November 2020, California passed Proposition 24, establishing the California Privacy Rights Act ("CPRA"), which took effect January 1, 2023. The CPRA provides further requirements that will impact our businesses' compliance efforts and operational risks as the CPRA differentiates "personal information" and "sensitive information," expands the term "sale" to include sharing of personal information, and imposes data minimization and data retention requirements. The CPRA also established a new the California Privacy Protection Agency, which is intended to take a more active role in enforcement of the law. In 2023, a number As of additional January 2025, 19 states enacted their own privacy legislation which is effective or will become effective over the next 18-24 months, within a year, more than doubling the number of states requiring businesses to comply with privacy obligations and the number of individuals who will have privacy rights with respect to their personal information.

Under the NYDFS cybersecurity regulation, regulated financial institutions, including Title Group, are required to establish and attest to a detailed cybersecurity program. Other state regulatory agencies have or are expected to enact similar requirements following the adoption of the Insurance Data Security Model Law by the National Association of Insurance Commissioners that is consistent with the New York regulation.

Internationally, the European Union's General Data Protection Regulation ("GDPR") has conferred significant privacy rights on individuals (including employees and independent agents) and materially increased penalties for violations. In 2020, the Court of Justice of the European Union invalidated the E.U.-U.S. Privacy Shield, one of the methods for transfers of personal data into the U.S. As a result, companies may have to rely on standard contractual clauses, or binding corporate rules for the transfer of personal data while awaiting further guidance or regulation. In 2021, the European Commission issued an implementing decision regarding the use of Standard Contractual Clauses. In 2023, the European Commission

adopted its adequacy decision for the EU-US Data Privacy Framework. Other countries have also recently expanded on their data privacy laws and regulations.

For additional information with respect to our cybersecurity risk management strategy and governance framework, see "Item 1C.—Cybersecurity." for additional information with respect to the cybersecurity-related risks facing our business, see "Item 1A. Risk Factors" in this Annual Report, in particular under the caption "Cybersecurity." Cybersecurity incidents could disrupt business operations and result in the loss of critical and confidential information or litigation or claims arising from such incidents, any of which could have a material adverse effect on our reputation and results of operations."

The Telephone Consumer Protection Act. The TCPA restricts certain types of telemarketing calls and text messaging, and the use of automatic telephone dialing systems and artificial or prerecorded voice messages. The TCPA also established a national Do-Not-Call registry. The TCPA defines autodialing broadly and requires express written consent for certain communications to cellphones. Certain states have also adopted, or may in the future adopt, state equivalents of the TCPA. We are vulnerable to claims made by class action consumers alleging that we are liable for contacts made by franchisees and/or independent contractor real estate agents.

Franchise Regulation. In the U.S., the sale of franchises is regulated by various state laws, as well as by federal law under the jurisdiction of the FTC. The FTC requires that franchisors make extensive disclosure to prospective franchisees but does not require registration. A number of states require registration and/or disclosure in connection with franchise offers and sales. In addition, multiple states and U.S. territories have "franchise relationship laws" or "business opportunity laws" that limit the ability of franchisors to terminate franchise agreements (including mandated notice or cure periods), to discriminate unfairly among franchisees, or to withhold consent to the renewal or transfer of these agreements. Failure to comply with these laws could result in civil liability to the franchisors. While our franchising operations have not been materially adversely affected by such existing regulation, we cannot predict the effect of any future federal or state legislation or regulation. Internationally, many countries have similar laws affecting franchising.

State Brokerage Laws. Our company owned real estate brokerage business is also subject to numerous federal, state and local laws and regulations that contain general standards for and limitations on the conduct of real estate brokers and sales

agents, including those relating to the licensing of brokers and sales agents, fiduciary, and agency and statutory duties, consumer disclosure obligations, administration of trust funds, collection of commissions, restrictions on information sharing with affiliates, fair housing standards and advertising and consumer disclosures. Under state law, our company owned real estate brokers have certain duties to supervise affiliated sales agents and are responsible for the conduct of their brokerage businesses.

Our company owned and franchised brokerages (and independent sales agents affiliated with such brokerages) are also required to comply with state and local laws related to dual agency (such as where the same brokerage represents both the buyer and seller of a home), and increased regulation of dual agency representation may restrict or reduce the ability of impacted brokerages to participate in certain real estate transactions.

Anti-Discrimination Laws. Our company owned and franchised brokerages, and agents affiliated with such brokerages, as well as our other businesses are subject to federal and state housing laws that generally make it illegal to discriminate against protected classes of individuals in housing or brokerage services. For example, the Fair Housing Act, its state and local law counterparts, and the regulations promulgated by the U.S. Department of Housing and Urban Development and various state agencies, all prohibit discrimination in housing on the basis of race or color, national origin, religion, sex, familial status, disability, and, in some states or locales, financial capability, sexual orientation, gender identity, military status, or source of income. The DOJ, U.S. Department of Justice (the "DOJ"), through the Fair Housing Testing Program, utilizes individuals who, without any bona fide intent to rent or purchase housing or enter into a mortgage loan, pose as prospective renters, buyers or borrower for the purpose of determining whether businesses are engaging in potentially unlawful housing discrimination under the Fair Housing Act. Certain states or locales, such as New York, have or are in the process of expanding their laws.

Regulation of Title Insurance and Settlement Services. Nearly all states license and regulate title agencies, escrow companies and underwriters through their Departments of Insurance or other regulatory body. In many states, title insurance rates are either promulgated by the state or are required to be filed with each state by the agent and/or underwriter, and some states promulgate the split of title insurance premiums between the agent and underwriter. States may periodically lower the insurance rates relative to loss experience and other relevant factors. States may also require title agencies, escrow companies and title underwriters to meet certain minimum financial requirements for net worth and working capital.

Certain states in which we operate have "controlled business" statutes which impose limitations on the level percentage of business our title and escrow companies can receive from its affiliated real estate brokers, mortgage lenders and other real estate service providers. We are aware of the states imposing such limits and monitor the others to ensure that if they implement

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such a limit, we will be prepared to comply with any such rule. "Controlled business" typically is defined as sources controlled by, or which control, directly or indirectly, or are under common control with, the title agent. Pursuant to regulations in New York, title agents with affiliated businesses must make a good faith effort to obtain and be open for title insurance business from all sources and not business only from affiliated persons, including actively competing in the marketplace. The Company's failure to comply with such statutes could result in the payment of fines and penalties or the non-renewal of the Company's license to provide title, escrow and settlement services. We provide our services not only to our affiliates but also to third-party businesses in the geographic areas in which we operate. Accordingly, we manage our business in a manner to comply with any applicable "controlled business" statutes by ensuring that we generate sufficient business from sources we do not control.

Regulation of the Mortgage Industry. We participate in the mortgage origination business through our 49.9% ownership of Guaranteed Rate Affinity. Private mortgage lenders operating in the U.S. are subject to comprehensive state and federal regulation and to significant oversight by government sponsored entities.

Environmental Regulation. As we do not own any real property of significance, we are not currently materially impacted by environmental regulations. However, in recent years, an increasing number of state and federal laws and regulations have been enacted or proposed that require certain new climate/environmental-related disclosures, related to climate change, including, for example, the Climate Corporate Data Accountability Act (CCDAA) and the Climate-Related Financial Risk Act (CRFRA)—together, the California Climate Accountability Package—enacted by California in the fourth quarter of 2023, which would require us to disclose greenhouse gas emissions and climate-related risks by 2026.

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Item 1A. Risk Factors.

You should carefully consider each of the following risk factors and all of the other information set forth in this Annual Report. Based on the information currently known to us, we believe that the following information identifies the material risk factors affecting our Company and our common stock. The events and consequences discussed in these risk factors could, in circumstances we may not be able to accurately predict, recognize, or control, have a material adverse effect on our business, growth, reputation, prospects, financial condition, operating results, cash flows, liquidity, and stock price. Please be advised that past financial performance may not be a reliable indicator of future performance and historical trends should not be used to anticipate results or trends in the future.

Risks Related to Macroeconomic Conditions

The residential real estate market is cyclical and we are negatively impacted by downturns and disruptions in this market.

The residential real estate market tends to be cyclical and typically is affected by changes in general economic and residential real estate conditions which are beyond our control. The significant declines experienced in the U.S. residential real estate market since mid-2022 have materially negatively impacted our financial results. If the residential real estate market does not improve or worsens, our business, financial condition and liquidity may be materially adversely affected, including our ability to access capital and grow our business, invest in strategic initiatives, reduce indebtedness, return capital to stockholders and motivate, attract and retain our employees.

Any of the following factors related to the real estate industry could negatively impact the housing market and have a material adverse effect on our business by causing a lack of sustained improvement or a decline in the number of homesales and/or stagnant or declining home prices, which in turn, could adversely affect our revenues and profitability:

- prolonged periods of a high mortgage rate environment; environment;
- high rates of inflation; inflation;
- a reduction continued or accelerated reductions in housing affordability;
- continued or accelerated increases in the affordability costs of homes, home ownership, including but not limited to rising or high mortgage rates, insurance costs and/or challenges in securing homeowners insurance, especially in areas affected by the impact increasing frequency and severity of increasing home prices weather events and wage natural disasters, and increases not keeping pace with inflation;
 - declines in consumer demand;
 - homeowners retaining their homes for longer periods of time as a result of the high mortgage rate environment, resulting in inventory shortages in new other expenses, fees and existing housing; taxes, including maintenance and association fees;
- insufficient or excessive home inventory levels by market or price point;
- the failure of wages to keep pace with inflation;
- decreasing consumer confidence in the economy and/or the residential real estate market;
- an increase in potential homebuyers with low credit ratings or inability to afford down payments;
- stringent mortgage standards, reduced availability of mortgage financing or increasing down payment requirements or other mortgage challenges;
- an increase in foreclosure activity;
- legislative or regulatory changes (including changes in regulatory interpretations or enforcement practices) - or industry changes driven by other market participants - that would adversely impact the residential real estate market, including changes relating to the brokerage commission structure and RESPA; market;
- federal, state and/or local income tax changes and other tax reform affecting real estate and/or real estate transactions;
- decelerated or lack of building of new housing for homesales or increased building of new rental properties;
- irregular timing of new development closings leading to lower unit sales at Owned Brokerage Group; and
- a decline changes in consumer preferences in the U.S., including declines in consumer demand, declines in home ownership levels, in the U.S., including as a result of: and homeowners retaining their homes for longer periods of time.
- lack We are negatively impacted by adverse developments or the absence of affordability; sustained improvement in macroeconomic conditions (such as business, economic or political conditions) on a global, domestic or local basis.
- increased expenses associated with home ownership, including rising insurance costs that may result from more frequent and severe natural disasters and inclement weather;
 - changing attitudes towards home ownership, particularly among potential first-time homebuyers who may delay, or decide not to, purchase a home;
 - limits on the proclivity of home owners to purchase an alternative home; or
 - changes in preferences to rent versus purchase a home.

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Adverse developments in general business and economic conditions could have a material adverse effect on our financial condition and our results of operations.

Our business and operations and those of our franchisees are sensitive to general business and economic conditions in the U.S. and worldwide. Contraction Contraction in the U.S. economy, including the impact of recessions, slow economic growth, or a deterioration in other economic factors such as potential consumer, business or governmental defaults or delinquencies, could have a material adverse impact on our business, financial condition and results of operations. A deterioration in economic factors that particularly impact the residential real estate market and the business segments in which we operate,

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whether broadly or by geography and price segments, have and could continue to have an adverse effect on our results of operations and financial results, which may be material. These factors include, but are not limited to: short-term and long-term interest rates, inflation, fluctuations in debt and equity capital markets, levels of unemployment, rate of wage growth, consumer confidence, rate of economic growth or contraction, **uncertainty in the U.S. economy (including with respect to rising U.S. government debt levels)**, U.S. fiscal policy (including government spending and tax reform) and related matters (such as debt ceiling **negotiations**) **negotiations and the potential or actual shutdown of the U.S. government due to a failure to enact debt ceiling legislation**), and the general condition of the U.S. and the world economy.

The residential real estate market also depends upon the strength of financial institutions, which are sensitive to changes in the general macroeconomic environment. **Weak** **Weak** capital, credit and financial markets, instability of financial institutions, and/or the **lack** **lack** of available credit or lack of confidence in the financial sector could materially and **adversely** **adversely** affect our business, financial condition and results of operations.

A host of factors beyond our control could cause fluctuations in these conditions **or otherwise result in economic instability, supply chain disruptions and affect the global or US economy**, including the political environment, U.S. immigration policies, disruptions in a major geoeconomic region (such as Russia's invasion of Ukraine and the conflict in the Middle **East**) **East**), changes in equity or commodity markets, acts or threats of war or terrorism or sustained pervasive civil unrest, other geopolitical or economic instability, **or** pandemics, **and material** natural disasters, **(such as the COVID-19 crisis) which could result in market instability, supply chain disruptions and affect the global or US economy, tariffs,** and any of the factors above could have a material adverse effect on our business, financial condition and results of **operations**. **operations**. **For example, new government policies on tariffs and immigration could raise the costs of and reduce construction of new housing, thereby further aggravating existing inventory shortages and affordability concerns.**

Increasing or sustained high mortgage rates have resulted, and may continue to result, in declines in homesale transactions as well as declines in title, mortgage and refinancing activity.

Our business is significantly affected by the monetary policies of the federal government and its agencies. We are particularly affected by the policies of the **U.S. Federal Reserve Board**. **Reserve**. These policies regulate the supply of money and credit in the U.S. and impact the real estate market through their effect on interest rates (and mortgage rates) as well as the cost of our interest-bearing liabilities. The **U.S. Federal Reserve Board** took aggressive action intended to control inflation in 2022 and 2023, including raising the target federal funds rate and reducing its holdings of mortgage-backed securities. **While the Federal Reserve lowered the federal funds rate by a total of 100 basis points in 2024, mortgage rates have remained relatively high.** Rising **or high** interest rates generally contribute to rising **or high** mortgage rates, which can lead to declines in residential real estate homesale transaction volume (as evidenced by the significant volume declines in the past two years), or to homebuilders discontinuing or delaying new projects, which could further contribute to inventory constraints and to inventory shortages as homeowners retain their homes for longer periods due to high mortgage rates.

The **rising high** interest rate environment has negatively impacted and, until the interest rate environment **meaningfully** improves, is expected to continue to negatively impact multiple aspects of our business, as increases in mortgage rates (as well as prolonged periods of high mortgage rates) generally have an adverse impact on homesale transaction volume, housing affordability, and title, mortgage and refinancing volumes. We believe the high mortgage rate environment is a key contributor to declines in residential real estate homesale transaction volume, as potential home sellers choose to stay with their lower mortgage rate rather than sell their home and pay a higher mortgage rate with the purchase of another home and potential home buyers choose to rent rather than pay higher mortgage rates. If existing homesale transactions continue to be at depressed levels or decline further (due to the high mortgage rate environment or otherwise), we would also expect to continue to experience decreased title, mortgage origination and refinancing activity.

The imposition of more stringent mortgage underwriting standards (due to changes in policy or otherwise) or a reduction in the availability of alternative mortgage products could also reduce homebuyers' ability to access the credit markets on reasonable terms and **adversely** affect the ability and willingness of prospective buyers to finance home purchases or to sell their existing homes.

Changes in **the the** Federal Reserve Board's **Reserve's** policies, the interest rate environment, and the mortgage market are beyond our control, are difficult to predict, and could have a material adverse effect on our business, results of operations and financial condition. A significant decline in the number of homesale transactions or title, mortgage and refinancing activity due to any of the foregoing would **adversely** affect our financial and operating results, which may be material.

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Meaningful decreases in average homesale brokerage commission rate, including as a result of industry structure changes, rates have and could continue to negatively affect, or could increasingly negatively affect, our financial results.

Industry structure There are a variety of factors that could contribute to declines in the average homesale broker commission rate, including changes to industry rules or practices that disrupt the **historical** functioning of the residential real estate market **particularly** (including with respect to the manner in which broker commissions are communicated, negotiated and paid, **could materially adversely affect our operations and financial results. In connection with pending litigation, and in particular, injunctive relief that may result from such litigation, there may be significant changes in current practices, such as significant restrictions or bans on offers of compensation by those resulting from the seller or listing agent to the buy-side agent, could result in meaningful decreases in the average broker commission rate, in the average buy-side commission rate or in the share of commission income received by us NAR Settlement discussed under "Item 7.—Management's Discussion and our franchisees. Analysis—Current Business and Industry structure changes could also include a reduction in the percentage of home buyers or home sellers using an agent or broker in their homesale transactions. Such industry changes could materially adversely impact the financial results of the Company as well as other industry participants, including meaningful decreases in the average broker commission rate, the average buy-side commission rate or the share of commission income received by us and our franchisees. Such industry structure changes could arise from litigation and injunctive relief, regulatory or governmental actions, market forces, changing competitive dynamics or consumer preferences, locally or industry-wide. Other industry structure changes could include, among others, the manner in which listings are displayed, how homes for sale are shown to potential buyers, how leads are shared with independent sales agents, how homesale transactions are packaged or bundled with financing or other products or services, and a reduction in the reliance on traditional brokers and agents, for example, with homeowners increasingly listing and selling, or buyers increasingly buying searching and purchasing homes, without contracting with traditional real estate brokerages for services. In addition, through our subsidiaries, employees and/or affiliated agents, we are a participant in many MLSs and a member-owner of certain non-NAR controlled MLSs. Our affiliated**

agents may be members of NAR and respective state realtor associations. Changes to the rules and policies of these organizations may arise due to shifts in internal policy, including as a result of membership changes and the entry of new industry participants, regulatory developments, or litigation or other legal or governmental enforcement action, and such changes may also impact industry structure (see the risk factor captioned “—Industry structure changes that prohibit, restrict or adversely alter policies, practices, rules or regulations governing the functioning of the residential real estate market could materially adversely affect our operations and financial results” Trends”).

There are a variety of other factors that could contribute to declines in the average homesale broker commission rate, including the rise of certain competitive brokerage or non-traditional competitor models, an increase in the popularity of discount brokers or other utilization of flat fees, rebates or lower commission rates on transactions as well as other competitive factors. Average homesale price and geographic mix have and could continue to contribute to declines in the average homesale broker commission rate, as higher priced homes tend to have a lower broker commission rate.

The average homesale broker commission rate for a homesale transaction is a key determinant of our profitability in our Owned Brokerage Group and Franchise Group. Meaningful reductions in the average broker commission rate, including the average buy-side commission rate, have and could materially adversely continue to negatively affect, or could increasingly negatively affect, our revenues, earnings and financial results.

See also the below risk factor captioned “Changes to industry rules or practices that prohibit, restrict or adversely alter policies, practices, rules or regulations governing the functioning of the residential real estate market could materially adversely affect our operations and financial results”.

Continued erosion of our share of homesale brokerage commissions has and could continue to negatively affect, or could increasingly negatively affect, our financial results.

In addition to decreases in average homesale broker commission rates, continued erosion of our share of such homesale brokerage commission income (commonly referred to as our ‘split’ as homesale brokerage commissions are split between the broker (Owned Brokerage Group) and the independent sales agent in accordance with their applicable independent contractor agreement), as a result of changes to industry structure changes rules or practices, or otherwise, could continue to negatively affect our profitability.

Intense industry competition for agents combined with our strategic emphasis on the recruitment and retention of independent sales agents has placed and is expected to continue to place upward pressure on our agent commission expense. This trend has negatively impacted and could continue to negatively impact our profitability. Other market factors, including, but not limited to, competitors with access to outside capital that pursue increases in market share over profitability, models that operate at lower margins, including virtual brokerages and brokerages that operate in a more virtual fashion or reduced cost platforms, and listing aggregator concentration, market power and expansion into new ancillary products and services and leveraging their market power to channel consumers into those products and services, are expected to further erode our share of homesale brokerage commission income.

If independent sales agents affiliated with our company owned brokerages are paid a higher proportion of the commissions earned on a homesale transaction or the level of commission income we receive from a homesale transaction is

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otherwise reduced, the operating margins of our company owned residential brokerages could continue to be adversely affected.

Our franchisees face similar risks and continued downward pressure on the share of homesale brokerage commission income retained by our franchisees (and not split with the independent sales agents) could negatively impact our franchisees’ view of our value proposition. As a result, we may fail to attract new franchisees, expiring franchisees may not renew their agreements with us, or we may be required to offer reduced royalty fee or increased incentive arrangements to new and existing franchisees, all of which have occurred from time to time, and any of which could result in a further reduction in royalty or other fees paid to us.

Continued or accelerated declines in insufficient inventory may result in insufficient supply, which could continue to have a negative impact on homesale transaction sides and ancillary other homesale services, including title and mortgage.

Overall housing inventory levels have been a persistent industry-wide concern for years, in particular in certain highly sought-after geographies and at lower price points. Insufficient inventory levels generally have a negative impact on homesale transaction sides and can contribute to a reduction in housing affordability, which could result in some potential home buyers deferring entry into the residential real estate market. Declines in homesale sides have also had a negative impact on ancillary other homesale services, including title and mortgage. Additional inventory pressure arises from potential home sellers choosing to stay with their lower mortgage rate rather than sell their home, periods of slow or decelerated new housing construction, real estate models that purchase homes for rental use (rather than resale), and alternative competitors.

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Potential changes to industry rules and practices could further complicate inventory constraints. For example, changes to the Clear Cooperation Policy could, among other things, reduce the availability of broadly listed properties, leading to more unlisted inventory and potentially limiting access to comprehensive housing market data.

We believe constraints in home inventory levels have contributed to a decline in homesale transaction sides and this factor may continue to have an adverse impact on the number of homesale transaction sides closed by Franchise Group and Owned Brokerage Groups Group (and on ancillary other homesale services, including title and mortgage), which could materially adversely affect our revenues, earnings and financial results.

Strategic and Operational Risks

Our ability to generate revenue and grow earnings is significantly dependent upon our and our franchisees' ability to attract and retain productive independent sales agents and on our ability to attract and retain franchisees.

If we and our franchisees, as applicable, are unable to successfully maintain and grow the base of productive independent sales agents, independent sales agent teams, and other agent-facing talent at our company owned and franchisee brokerages (or if we or they fail to replace departing successful sales agents with similarly productive sales agents) or if we are unable to grow our base of franchisees, we may be unable to maintain or grow revenues or earnings and our results of operations may be materially adversely affected.

A variety of factors impact our ability to attract and retain independent sales agents and franchisees, including but not limited to, intense competition from other brokerages as well as companies employing technologies or alternative models intended to disrupt historical real estate brokerage **models, such as home swap models and other corporate-to-consumer models that minimize the role of agents; models;** our ability to develop and deliver compelling products and services to independent sales agents and franchisees; our ability to generate high-quality leads to independent sales agents and franchisees; and our ability to adopt and implement commission plans (or pricing model structures) that are attractive to such agents (or such franchisees). **Industry structure changes** **Changes to industry rules or practices** that reduce the percentage of home buyers or home sellers using an agent or broker in their homesale transactions or change the broker commission structure, which could arise from litigation and injunctive relief, regulatory or governmental actions, market forces, changing competitive dynamics or consumer preferences, locally or industry-wide, could also reduce the overall number of independent sales agents in the industry and further increase competition for productive independent sales agents.

Our franchisees face the same challenges with respect to productive sales agent recruitment and retention as well as other market pressures generally facing the industry (such as margin compression). When a franchisee is unable to maintain or grow their affiliated sales agent base, the homesale transaction volume generated by such franchisee is more likely to decline. Such declines have and could continue to result in a decline in our royalty revenues, which could be material. In addition, franchisees have and may continue to seek lower royalty rates or higher incentives from us to moderate market pressures. Such pressures also induce certain franchisees to exit our franchisee system from time to time. If franchisees, in particular multiple larger franchisees, fail to renew their franchise agreements (or otherwise leave our franchise system), or if we induce franchisees to renew these agreements through lower royalty rates or higher incentives (as we have done from time to time), then our royalty revenues may decrease, and profitability may be lower than in the past.

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If we fail to successfully enhance our value proposition, we may fail to attract new or retain productive independent sales agents or franchisees, resulting in a reduction in commission income and royalty fees paid to us, which would have a material adverse effect on our results of operations. Even if we are successful in our recruitment and retention efforts, any additional revenue generated may not offset the related expenses we incur.

We may not **successfully successfully** develop or procure products, services and technology that support our strategic initiatives, which could have a material adverse effect on our results of operations.

Our future success depends on our ability to continuously develop and improve, or procure, products, services, and technologies that are compelling to independent sales agents, franchisees and **consumers (including consumers of our ancillary services businesses); consumers.** We have expended and expect to continue to expend substantial time, capital, and other resources to identify the needs of our company owned brokerages, franchisees, independent sales agents and their customers and to develop product, service and technology offerings to meet their needs as well as those that will further complement our businesses. We will continue to prioritize certain offerings over others and our resource allocation decisions may cause us to fail to capitalize on opportunities that could later prove to have greater commercial potential.

We may incur unforeseen expenses in the development or procurement of, or enhancements to, products, services and technology, or may experience competitive delays in introducing new offerings as quickly as we would like. We also rely on third parties for the provision or development of certain key products that we offer to affiliated independent sales agents and

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brokers. Delays or other issues with such products could have a negative impact on our recruitment and retention efforts, which may be material. In addition, the increasingly competitive industry for technology talent may impact our ability to attract and retain employees involved in developing our technology products and **services.services.**

Furthermore, the investment and pace of technology development continue to accelerate across the industry, creating risk in the relative timing and attractiveness of our technology products and services, and **there there** can be no assurance that the targeted end user will choose to use the products, services or technologies we may develop or that they will find such products, services and technologies compelling. We may be unable to maintain and scale the technology underlying our offerings, which could negatively impact the security and availability of our services and technologies. In addition, our competitors may develop or make available products, services or technologies that are preferred by agents, franchisees and/or consumers. Further, third parties utilizing our platform may not create tools that meet the needs of agents and franchisees in a timely or effective manner, or at all.

In addition, we have made and may continue to make strategic investments in companies and joint ventures developing products, services and technologies that we believe will support our strategy and we may not realize the anticipated benefits from these investments or be able to recover our investments in such companies and joint ventures and such offerings may not become available to us or may become available to our competitors.

Any of the foregoing could adversely affect our value proposition to affiliated agents and franchisees, the productivity of independent sales agents, our appeal to consumers, or our ability to capture increased economics associated with homesale transactions, which in turn could adversely affect our competitive position, business, financial condition and results of operations.

We may not be able to generate a meaningful number of high-quality leads for affiliated independent sales agents and franchisees, which could materially adversely impact our revenues and profitability.

A key component of our long-term strategy is focused on providing affiliated independent sales agents and franchisees with high-quality leads. We expect that significant time and effort and meaningful investment will be required to increase awareness of, and consumer participation in, partner programs or products and services that are intended to aid in lead generation. Even if we are successful in these efforts, such partner programs or products may not generate a meaningful number of high-quality leads, which could negatively impact our ability to recruit and retain independent sales agents and attract and retain new franchisees and could materially adversely affect our revenues and profitability, including as a result of the loss of downstream revenues at our franchise, brokerage and title businesses as well as our minority-owned mortgage origination and title insurance underwriter joint ventures. In addition, our lead generation business is highly regulated, subject to complex federal and state laws (including RESPA and similar state laws as well as state laws limiting or prohibiting inducements, cash rebates and gifts to consumers), and subject to changing economic and political influences as well as changing industry structure changes, rules and practices. A change in such laws, a more restrictive interpretations of such laws by administrative, legislative or other governmental bodies, or changes to industry structure changes rules or practices that may result in leads being less valuable could have a material adverse effect on this business.

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We may be unable to achieve or maintain cost savings and other benefits from our cost-saving initiatives, including simplifying and modernizing our business.

We continue to engage in business optimization and cost-saving initiatives that focus on maximizing the efficiency and effectiveness of the cost structure of each of the Company's businesses. These actions are designed to improve client service levels across each of the business units while enhancing the Company's profitability and incremental margins. We may not be able to achieve these improvements in the efficiency and effectiveness of our operations or cost structure and, even if achieved, any cost-savings realized may not be sufficient to offset ongoing inflationary pressures, including those related to employees and leases, or to offset continued pressure from the increasing share of homesale brokerage commission income paid to affiliated independent sales agents or other actual or potential changes in industry structure, rules or practices. In connection with our implementation of cost-savings, simplification and modernization initiatives we may experience disruptions in our business, including with respect to agent and franchisee recruitment and retention efforts and the diversion of a significant amount of management and employee time and focus. We also may incur greater costs than currently anticipated to achieve these savings and we may not be able to maintain these cost savings and other benefits in the future. Failure to improve the efficiency and effectiveness of our cost structure could have a material adverse effect on our competitive position (including with respect to the recruitment and retention of franchisees and production independent sales agents), business, financial condition, results of operations and cash flows.

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Our company-owned brokerage operations are subject to geographic and high-end real estate market risks, which could adversely affect our revenues and profitability.

Owned Brokerage Group operates real estate brokerage offices located in and around large U.S. metropolitan areas where competition for independent sales agents and independent sales agent teams is particularly intense. Local and regional economic conditions in these locations at times differ materially from prevailing conditions in other parts of the country. For the year ended December 31, 2023 December 31, 2024, Owned Brokerage Group realized approximately 22% 23% of its revenues from California, 21% from the New York metropolitan area and 14% 13% from Florida, which in the aggregate totals approximately 57% of its revenues. Downturns in the residential real estate market or economic conditions that are concentrated in these regions (including as a result of severe weather events or natural disasters, such as the wildfires recently impacting California), or in other geographic concentration areas for us, result in declines in Owned Brokerage Group's Group's total gross commission income and profitability that are disproportionate to the downturn experienced throughout the U.S. In addition, given the significant geographic overlap of our title, escrow and settlement services business with our company owned brokerage offices, such regional declines affecting our company owned brokerage operations generally have a disproportionate adverse effect on our title, escrow and settlement services business and mortgage origination joint venture as well. These factors have negatively impacted, and could continue to negatively impact, our financial results and such impact could have a material adverse effect on our financial position.

Owned Brokerage Group also has a significant concentration of transactions at the higher end of the U.S. real estate market and in high-tax states. Accordingly, the effects of certain state and local tax reform may have a deeper impact on our business. business. A shift in transactions from high-tax to low-tax states or in Owned Brokerage Group's Group's mix of property transactions from high range to lower and middle range homes would adversely affect the average price of Owned Brokerage Group's Group's closed homesales. Such a shift, absent an increase in transactions, would have an adverse effect on our operating results. Due to Owned Brokerage Group's Group's concentration in high-end real estate, its business may also be adversely impacted by capital controls imposed by foreign governments that restrict the amount of capital individual citizens may legally transfer out of their countries. In addition, Owned Brokerage Group continues to face heightened competition for both homesale transactions and high performing independent sales agents because of its prominent position in the higher end housing markets.

Moreover, Owned Brokerage Group also has relationships with developers in select major cities (in particular, New York City) to provide marketing and brokerage services in new developments. The irregular volume and timing of new development closings may contribute to uneven financial results and deceleration in the building of new housing may result in

lower unit sales in the new development market, which has had and could continue to have a material adverse effect on the revenue generated by Owned Brokerage Group and our profitability.

The businesses in which we, our joint ventures, and our franchisees operate are intensely competitive and we may not be able to effectively compete.

We face intense competition in the residential real estate services business, in particular with respect to productive independent sales agent recruitment and retention. Aggressive competition for the affiliation of independent sales agents continues to make recruitment and retention efforts at both Franchise Group and Owned Brokerage Group and Franchise Group challenging, in

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particular with respect to more productive sales agents and in the densely populated metropolitan areas in which we operate. The competitive environment has had, and may continue to have, a negative impact on our market share and may continue to put pressure on our and our franchisees' operating margins and financial results.

Competitive pressures for independent sales agents come from a variety of sources, including traditional brokerages as well as newer brokerage models, including discount brokerages, virtual brokerages (and other brokerages that offer the sales agent fewer services, but a higher percentage of commission income) as well as brokerages that provide certain services to agents and agent teams, but with branding focused on the name of the agent or agent team, rather than the brokerage brand.

Increasingly, independent sales agents have affiliated with brokerages that offer a different mix of services to the agent, allowing the independent sales agent to select the services that they believe allow them to retain a greater percentage of the commission and purchase services from other vendors as needed. In addition, certain types of compensation that may be appealing to independent sales agents, such as equity awards, may not be available to us at a reasonable cost or at all.

These competitive market factors also impact our franchisees and such franchisees have and may continue to seek reduced royalty fee arrangements or other incentives from us to offset the continued business pressures on such franchisees, which has and could continue to result in a reduction in royalty fees paid to us or other associated costs.

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We expect this highly competitive environment to continue and, accordingly, we and our affiliated franchisees may fail to attract and retain independent sales agents if we are unable to compete in a profitable and effective manner with a combination of continuously improved value propositions and/or commission plans that appeal to a broad base of independent sales agents.

If we or our franchisees fail to attract and retain productive independent sales agents or we or they fail to replace departing successful independent sales agents with similarly productive independent sales agents, the gross commission income generated by our company owned brokerages and franchises may decrease, which may have a material adverse impact on our business and financial results.

Our franchise business is also highly competitive. Upon the expiration of a franchise agreement, a franchisee may choose to franchise with one of our competitors or operate as an independent broker. Competitors may offer franchisees whose franchise agreements are expiring or prospective franchisees products and services similar to ours at rates that are lower than we charge or a combination of products and services that are more attractive to the franchisee. We also face the risk that brokers may not enter into or renew franchise agreements with us for a variety of reasons, including because they believe they can compete effectively in the market without the need to license a brand of a franchisor and receive services offered by a franchisor, because competitive costs associated with agent recruitment makes affiliation with a brand economically challenging, or because they may believe that their business will be more attractive to a prospective purchaser without the existence of a franchise relationship. Additional competitive pressure is provided by regional and local franchisors as well as franchisors offering different franchise models or services.

We expect that the trend of increasing incentives will continue in the future in order to attract, retain, and help grow certain franchisees. For example, to remain competitive in the sale of franchises and to retain our existing franchisees, we have taken and may continue to take actions that result in increased costs to us (such as increased sales incentives to franchisees) or decreased royalty payments to us (such as a reduction in or cap on the fees we charge our franchisees, including lower royalty rates). Taking into account competitive factors, from time to time, we have and may continue to introduce pilot programs or restructure or revise the model used at one or more franchised brands, including with respect to fee structures, minimum production requirements or other terms. If we fail to successfully offer franchisees compelling value propositions, we may fail to attract new franchisees and expiring franchisees may not renew their agreements with us, resulting in a reduction in royalty fees paid to us. Any of the foregoing may have a material adverse effect on our earnings and growth opportunities.

As noted in the following risk factor, we We and our franchisees also face substantial competition from non-traditional market participants.

Competition in our related businesses and the businesses of our joint ventures is also intense. See "Item 1.—Business—Competition" in this Annual Report for additional information.

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Consumer preferences for the home buying and selling experience may change more quickly than we can adapt our businesses, which may have a material adverse effect on our results of operations and financial condition.

The real estate brokerage industry has minimal barriers to entry for new participants and a growing number of companies are competing in non-traditional ways for a portion of the gross commission income generated by homesale transactions, including new entrants that employ technologies intended to disrupt historical real estate brokerage models, minimize or eliminate the role brokers and sales agents perform in the homesale transaction process, and/or shift the nature of the residential real estate transaction from the historic consumer-to-consumer model to a corporate-to-consumer model.

Some of these models may have less exposure to risks related to the continued rise of the sales agent's share of commission income generated by homesale transactions, as they are less reliant on agent services, or may operate under a lower cost structure, such as virtual or discount brokerages. Changes to industry rules or policies and/or the introduction of disruptive products and services may also result in an increase in the number of transactions that do not utilize the services of sales agents, including for sale by owner transactions.

The significant size of the U.S. real estate market has continued to attract outside capital investment in disruptive competitors that seek to access a portion of this market, which has and is likely to continue to contribute to the competitive environment. Meaningful gains in market share by these alternative models and/or the introduction of other industry-disruptive competitors may adversely impact our market share and reduce homesale and ancillary transaction volume for homesales as well as for other Company services if we are unable to introduce competing products and services that are more attractive to consumers in a timely manner. A loss of market share or reduction in such transaction volume may have a material adverse effect on our operations and financial performance.

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Listing aggregator concentration and market power creates, and is expected to continue to create, disruption in the residential real estate brokerage industry, which may have a material adverse effect on our results of operations and financial condition.

The concentration and market power of the top listing aggregators allow them to monetize their platforms by a variety of actions, including expanding into the brokerage business, charging significant referral fees, charging listing and display fees, diluting the relationship between agents and brokers and between agents and the consumer, tying referrals to use of their products, consolidating and leveraging data, and engaging in preferential or exclusionary practices to favor or disfavor other industry participants. These actions divert and reduce the earnings of other industry participants, including our company owned and franchised brokerages.

Aggregators could expand their current business tactics or introduce new programs that could be materially disadvantageous to our business and other brokerage participants in the industry including, but not limited to:

- setting up competing brokerages and/or businesses, which could include the capture of property listings, directing referrals to agents and brokers that share revenue with them, or the recruitment of agents or franchisees; franchisees;
- continuing to expand their offerings to include products (including agent tools) and services that are a part of or ancillary related to the real estate transaction, such as title, escrow and mortgage origination services, that compete with services offered by us;
- bundling their listing services with such ancillary other offerings;
- broadening and/or increasing fees for their programs that charge brokerages and/or their affiliated sales agents fees including, referral, listing, display, advertising and related fees or introducing new fees for new or existing services;
- not including our or our franchisees' listings on their websites;
- controlling significant inventory and agent referrals, tying referrals to use of their products, and/or engaging in preferential or exclusionary practices to favor or disfavor other industry participants;
- leveraging their position to compel the use of their platforms exclusively, which may include requiring disclosure of competitively sensitive information;
- aggregating consumer data from their listing sites and ancillary services for competitive advantage;
- establishing oppressive contract terms, including with respect to data sharing requirements;
- disintermediating our relationship with affiliated franchisees and independent sales agents; and/or
- disintermediating the relationship between the sales agent and the buyers and sellers of homes, including through the promotion of products or services designed to replace the role of the sales agent in both buy side and sell side transactions.

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Such tactics could further increase pressures on the profitability of our company owned and franchised brokerages and affiliated independent sales agents, reduce our market share, reduce our franchisor service revenue and dilute our relationships with franchisees, independent sales agents and consumers and our **franchisees' franchisees'** relationships with affiliated independent sales agents and consumers.

Our financial results are affected by the operating results of our franchisees.

Franchise Group receives revenue in the form of royalties, which are based on a percentage of gross commission income earned by our franchisees. Accordingly, the financial results of Franchise Group are dependent upon the operational and financial success of our franchisees, in particular with respect to our largest franchisees. If industry trends or economic conditions worsen or do not improve or if one or more of our top performing franchisees become less competitive or leave our franchise system, Franchise Group's financial results may worsen and our royalty revenues may decline, which could have a material adverse effect on our revenues and profitability. In addition, from time to time, we have had to increase our bad debt and note reserves, including with respect to the conversion notes or other note-backed funding we extend to eligible franchisees, which are forgiven ratably generally over the term of the franchise agreement upon satisfaction of certain revenue performance-based thresholds. We may also have to terminate franchisees due to non-payment. Moreover, the ownership model for some larger franchisees has shifted to control by private investor groups that are more likely to have a higher proportion of debt and may have different priorities than historic franchisee owners, which increases franchisee liquidity, termination and non-renewal risks and the risk that we may have to impair some or all of the conversion notes we have extended or may extend to these franchisees, which could materially adversely affect our financial results.

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Consolidation among our top 250 franchisees puts pressure on our ability to renew or negotiate franchise agreements with favorable terms, which has had, and may cause continue to have, an adverse impact on our royalty revenue to grow at a slower pace than homesale transaction volume, revenue.

A significant majority of revenue at Franchise Group is generated from our top 250 franchisees, which have grown faster than our other franchisees through organic growth and market consolidation in recent years. The growing concentration in our top 250 franchisees puts pressure on our ability to renew or negotiate franchise agreements with favorable terms, including with respect to contractual royalty rates, sales incentives and covered geographies. In addition, such concentration increases risks related to the financial health of our franchisees as well as with respect to franchisee non-renewal or termination. **Operational or liquidity issues that cause any of the largest franchisees to reduce or delay royalty payments or result in notes we have advanced to such franchisee to become impaired can have a significant adverse impact on the applicable brand as well as our business results.** If the amount of gross commission income generated by our top 250 franchisees continues to grow at a quicker pace relative to our other franchisees, we would expect to **continue to experience pressure on our royalty revenue which we would expect to continue to increase, but at a slower pace than homesale transaction volume** due to increased volume incentives, lower negotiated rates, and other incentives earned by such franchisees, all of which directly impact our royalty revenue.

Negligence or intentional actions of our franchisees and their independent sales agents could harm our business.

Our franchisees **other (other** than our company owned brokerages) are independent business operators and we do not exercise control over their day-to-day operations. Our franchisees may not successfully operate a real estate brokerage business in a manner consistent with industry standards or may not affiliate with effective independent sales agents or employees. If our franchisees or their independent sales agents were to engage in negligent or intentional misconduct or provide diminished quality of service to customers, our image and reputation may suffer materially, which could adversely affect our results of operations. Negligent or improper actions involving our franchisees or master franchisees, including regarding their relationships with independent sales agents, clients and employees, have led, and may in the future also lead to direct claims against us based on theories of vicarious liability, negligence, joint operations and joint employer liability which, if determined adversely, could increase costs, negatively impact the business prospects of our franchisees and subject us to incremental liability for their actions.

Additionally, franchisees and their independent sales agents (including those handling properties for our relocation **operations) operations)** may engage or be accused of engaging in unlawful or tortious acts or failing to make necessary disclosures under federal and state law. Such acts or the accusation of such acts could harm our brands' image, reputation and goodwill or compromise our relocation operations' relationships with clients. In addition, for certain types of claims, such as claims under antitrust laws, the sales of our franchisees are included in the calculation of liability and can materially increase the magnitude of the potential liability we may face in such actions.

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Negligence or intentional actions of independent sales agents engaged by our company owned brokerages could materially and adversely affect our reputation and subject us to liability.

Our company-owned brokerage operations rely on the performance of independent sales agents. If the independent sales agents were to provide lower quality services to our customers or engage in negligent or intentional misconduct, our image and reputation could be materially adversely affected. In addition, we could also be subject to litigation and regulatory claims arising out of their performance of brokerage or ancillary services, which if adversely determined, could materially and adversely affect us.

We do not own two of our brands and difficulties in the business or changes in the licensing strategy of, or disagreements or complications in our relationship with, the brand owners could disrupt our business and/or negatively reflect on the brand and the brand value.

The Sotheby's International Realty® and Better Homes and Gardens® Real Estate brands are owned by the companies that founded these brands. Under separate long-term license agreements, we are the exclusive party licensed to run brokerage services in residential real estate under those brands, whether through our franchisees or our company owned

operations. Our future operations and performance with respect to these brands requires the successful protection of those brands. Any disagreements or complications in our relationship with, or difficulties in the business or changes in the licensing strategy of, the brand owners could disrupt our business and/or negatively reflect on the brand and the brand value. For additional information see "Item 1.—~~Business—Business—Franchise Group—Group—Intellectual Property~~".

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Continued reductions in the global spending on relocation services including the amount that employers are willing to allocate for employee relocation, as well as or a cessation or reduction in the volume of business generated from multiple significant relocation clients, or a the loss of our largest real estate benefit program client could adversely affect our revenues and profitability.

Many of the general residential housing trends impacting our businesses that derive revenue from homesales also impact our relocation services business. Additionally, global corporate spending on relocation services has continued to shift to lower cost relocation benefits as corporate clients engage in cost reduction initiatives and/or restructuring programs, benefits. Even if general residential housing trends begin to improve, spending on relocation services may not return to former levels, which would negatively impact the revenue and employment relocation trends shift, including an increasing trend of flat rate moving allowances. As a result of a shift in the mix of services and number of services being delivered per move as well as volume declines, our relocation operations have been subject to an increasingly competitive pricing environment and lower average revenue per relocation, which negatively impacts the operating results of our relocation operations. In addition, the greater acceptance of remote work arrangements and shifts toward flat rate moving allowances could negatively impact relocation volumes. operations.

Contracts with our real estate benefit program clients and relocation clients are generally terminable at any time at the option of the client, do not require such client to maintain any level of business with us and are non-exclusive. non-exclusive. Our real estate benefit program revenues are highly concentrated. If our largest real estate benefit program client or multiple significant relocation clients cease ceased or reduce materially reduced volume under their contracts contract with us, whether as a result of market shifts, public controversies which negatively impact such clients, or otherwise, our revenues revenue (including downstream revenue at Franchise, Owned Brokerage and Title Groups) and profitability have been and may in the future be materially adversely affected.

Cybersecurity incidents could disrupt business operations and result in the loss of critical and confidential information or litigation or claims arising from such incidents, any of which could have a material adverse effect on our reputation and results of operations.

We face growing risks and costs related to cybersecurity threats to our operations, our data and customer, franchisee, employee and independent sales agent data, including but not limited to:

- the failure or significant disruption of our operations from various causes, including human error, computer malware, ransomware, insecure software, zero-day threats, threats to or disruption of joint venture partners or of third-party vendors who provide critical services, or other events related to our critical information technologies and systems;
- the increasing level and sophistication of cybersecurity attacks, including distributed denial of service attacks, data theft, fraud or malicious or negligent acts on the part of trusted insiders, social engineering, or other unlawful tactics aimed at compromising the systems and data of our businesses, officers, employees, franchisees and company owned brokerage independent sales agents and their customers (including via systems not directly controlled by us, such as those maintained by our franchisees, affiliated independent sales agents, joint venture partners and third party service providers, including our third-party relocation service providers); and

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- the reputational, business continuity and financial risks associated with a loss of data or material data breach (including unauthorized access to, or destruction or corruption of, our proprietary business information or personal information of our customers, employees and independent sales agents), the transmission of computer malware, cyberattacks, or the diversion of homesale transaction closing funds.

In the ordinary course of our business, we and our third-party service providers, our franchisee and company owned brokerage independent sales agents and our relocation operations collect, store and transmit sensitive data, including our proprietary business information and intellectual property and that of our clients as well as personal information, sensitive financial information and other confidential information of our employees, customers and the customers of our franchisee and company owned brokerage sales agents.

Third parties, including vendors or suppliers that provide essential services for our global operations, could also be a source of security risk to us if they experience a failure of their own security systems and infrastructure. We increasingly rely on third-party data processing, storage providers, and critical infrastructure services, including but not limited to cloud solution providers. The secure processing, maintenance and transmission of this information is critical to our operations and with respect to information collected and stored by our third-party service providers, we are reliant upon their security procedures, which may not be as robust substantial as our own procedures. A breach or attack affecting one of our third-party service providers or partners could harm our business even if we do not control the service that is attacked.

Moreover, the real estate industry is actively targeted by cyber-attacker attempts to conduct electronic fraudulent activity directed at participants in real estate services transactions. These attacks, when successful, can result in fraud, including wire fraud related to the diversion of home sale transaction funds, or other harm, which could result in significant claims and reputational damage to us, our brands, franchisees, and independent sales agents and could also result in material increases in our operational costs. Further, these threats to our business may be wholly or partially beyond our control as our franchisees as well as our customers, franchisee and company owned brokerage independent sales

agents and their customers, joint venture partners and third-party service providers may use e-mail, computers, smartphones and other devices and systems that are outside of our security control environment. In addition, real estate transactions involve the transmission of funds by the buyers and sellers of real estate, and consumers or other service providers selected by the

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consumer may be the subject of direct cyber-attacks that result in the fraudulent diversion of funds, notwithstanding efforts we have taken to educate consumers with respect to these risks.

Cybersecurity incidents, depending on their nature and scope, could result in, among other things, the misappropriation, destruction, corruption or unavailability of critical systems, data and confidential or proprietary information (our own or that of third parties, including personal information and financial information) and the disruption of business operations. The potential consequences of a material cybersecurity incident include regulatory violations of applicable U.S. and international privacy and other laws, reputational damage, loss of market value, litigation with third parties (which could result in our exposure to material civil or criminal liability), diminution in the value of the services we provide to our customers, and increased cybersecurity protection and remediation costs (that may include liability for stolen assets or information), which in turn could have a material adverse effect on our competitiveness and results of operations.

Our security systems and IT infrastructure may not adequately protect against all potential security breaches, cyber-attacks, or other unauthorized access to personal information, including ransomware incidents. We, our third-party service providers, franchisees, franchisee and company owned brokerage independent sales agents, and joint venture partners have experienced and expect to continue to experience these types of threats and incidents. Cyberattacks have led and will likely continue to lead to increased costs to us with respect to preventing, investigating, mitigating, insuring against and remediating these incidents and risks, as well as any related attempted or actual fraud. Our corporate errors and omissions and cybersecurity breach insurance, or that of applicable third parties, may be insufficient to compensate us for losses that may occur.

Moreover, we are required to comply with growing laws and regulations both in the United States and in other countries where we do business that regulate cybersecurity, privacy and related matters. With an increased percentage of our business occurring virtually, there is an increased risk of a potential violation of these expanding laws and regulations. Any significant violations of such laws and regulations could result in the loss of new or existing business, litigation, regulatory investigations, the payment of fines and/or penalties (which may not be covered by cybersecurity breach insurance) and damage to our reputation. Any of the foregoing could have a material adverse effect on our business, financial condition, and results of operations.

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The failure of third-party vendors or partners could result in harm to our reputation and have a material adverse effect on our business and results of operations.

We engage with third-party vendors and partners in a variety of ways, ranging from strategic collaborations and joint ventures and product development to running key internal operational processes and critical client systems. In many instances, these third parties are in direct contact with our customers, independent sales agents and franchisees in order to deliver services on our behalf or to fulfill their role in the applicable collaboration. In some instances, these third parties may be in possession of personal information of our customers or employees. In other instances, these third parties may play a critical role in developing products and services central to our business strategy. For example, we have partnered with a strategic third party to provide our product suite to affiliated agents, brokerages and franchisees, and these products form an important part of our value proposition to such parties. In addition, we have engaged with another strategic third-party partner on key software development projects and have other strategic projects in place with other third parties. Our third-party vendors and partners may encounter difficulties in the provision of required deliverables or may fail to provide us with timely services, which may delay our projects, and also may make decisions that may harm us or that are contrary to our best interests, including by pursuing opportunities outside of the applicable Company project or program, to the detriment of such project or program.

If our third-party partners or vendors were to fail to perform as we expect, fail to appropriately manage risks, provide diminished or delayed services to our customers, experience operational or liquidity concerns (whether related to market downturns or other factors), or face cybersecurity breaches of their information technology systems, or if we fail to adequately monitor their performance, our operations and reputation could be materially adversely affected, in particular with respect to any such failures related to the provision or development of key products. Depending on the function involved, vendor or third-party application failure or error may lead to increased costs, business disruption, distraction to management, processing inefficiencies, the loss of or damage to intellectual property or sensitive data through security breaches or otherwise, effects on financial reporting, loss of customers, damage to our reputation, or litigation, regulatory claims and/or remediation costs (including claims based on theories of breach of contract, vicarious liability, negligence or failure to comply with laws and regulations). Third-party vendors and partners may also fail to maintain or keep adequate levels of insurance, which could result in a loss to us or expose us to litigation. In addition, although we have a Vendor Code of Conduct, we may be subject to the consequences of fraud, bribery, or misconduct by employees of our vendors, which could result in significant financial or reputational harm. The actions of our third-party vendors and unaffiliated third-party

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developers are beyond our control. We face the same risks with respect to subcontractors that might be engaged by our third-party vendors and partners.

We are reliant upon information technology to operate our business and maintain our competitiveness.

Our ability to leverage our technology and data scale is critical to our long-term strategy. Our business, including our ability to attract employees and independent sales agents, increasingly depends upon the use of sophisticated information technologies and systems, including technology and systems (cloud solutions, mobile and otherwise) utilized for communications, marketing, productivity tools, training, lead generation, records of transactions, business records (employment, accounting, tax, etc.), procurement, call center operations and administrative systems. The operation of these technologies and systems is dependent upon third-party technologies, systems and services for which there are no assurances of continued or uninterrupted availability and support by the applicable third-party vendors on commercially reasonable terms. We also cannot assure that we will be able to continue to effectively operate and maintain our information technologies and systems. In addition, our information technologies and systems are expected to require refinements and enhancements on an ongoing basis, and we expect that advanced new technologies and systems will continue to be introduced. We may not be able to obtain such new technologies and systems, or to replace or introduce new technologies and systems as quickly as our competitors or in a cost-effective manner. Also, we may not achieve the benefits anticipated or required from any new technology or system, and we may not be able to devote financial resources to new technologies and systems in the future.

We may not be successful in our artificial intelligence initiatives, which could adversely affect our business and operating results.

In an effort to increase efficiency, improve quality, improve agent and customer experience and decrease risk, we are utilizing innovative technologies, processes and techniques, including AI, in internal business processes and in our products and services.

Our future success depends, in part, on our ability to develop products and services that anticipate and respond effectively to the threat and opportunity presented by developments in technology, including technologies based on AI,

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machine learning, generative AI and large language models. If we are unable to effectively utilize these technologies in our products and services, it could adversely affect our value proposition to affiliated agents and franchisees, the productivity of independent sales agents, our appeal to consumers, or our ability to capture increased economics associated with homesale transactions, which in turn could adversely affect our competitive position, business, financial condition and results of operations.

We must also develop and implement technology solutions and technical expertise among our employees that anticipate and keep pace with rapid and continuing changes in technology, industry standards, applicable law, client preferences and internal control standards. We may not be successful in anticipating or responding to these developments on a timely and cost-effective basis, which could negatively impact our cost saving initiatives, including streamlining and modernizing our business. Failure to improve the efficiency and effectiveness of our cost structure could have a material adverse effect on our competitive position (including with respect to the recruitment and retention of production productive independent sales agents and franchisees), business, financial condition, results of operations and cash flows.

Finally, AI technologies are complex and rapidly evolving, and we face an evolving regulatory landscape. These initiatives may result in new or enhanced governmental or regulatory scrutiny, litigation, ethical concerns, industry self-regulation standards or other complications, including those associated with potential defects in the design and development of the technologies used to automate processes; misapplication of technologies; the reliance on data, rules or assumptions that may prove inadequate; information security vulnerabilities; and failure to meet customer expectations, among others. Moreover, AI may give rise to litigation risk, including potential bias, intellectual property or privacy liability. Similar risks arise in connection with the use of AI by our third-party vendors or partners. Any of these factors may cause us to experience brand or reputational harm, competitive harm, legal liability, new or enhanced governmental or regulatory scrutiny, and to incur additional costs to resolve such issues.

We may not realize the expected benefits from our existing or future joint ventures or strategic partnerships.

We have entered into several important strategic joint ventures with third party partners. In some of these joint ventures, such as Guaranteed Rate Affinity and our Title Insurance Underwriter Joint Venture, we hold a minority stake and, while we have certain governance rights, we do not have a controlling financial or operating interest.interest.

There are inherent risks to joint ventures, including execution risks that could arise if our strategic priorities do not align with those of our partners. There There can be no assurance that such ventures (or products offered by such ventures) will be

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successful or will operate as intended.intended. Our current or future joint venture partners may make decisions which may harm the joint venture or are contrary to our best interests, including by pursuing opportunities outside of the joint venture. Our joint ventures generally are not exclusive and our joint venture partners could expand existing relationships with competitors or pursue relationships with other competitors to our detriment.

Additionally, even when we hold a minority interest in a joint venture, improper actions by the joint venture or our joint venture partners may also lead to direct claims against us based on theories of vicarious liability, negligence, joint operations and joint employer liability, which, if determined adversely, could increase costs, negatively impact our reputation and subject us to liability for their actions.

Each of our existing joint ventures faces risks **specific specific** to their business as well, including regulatory changes, **litigation** consumer trends and preferences and other market conditions. For example, our mortgage origination joint venture has been materially adversely affected by **increases in high** mortgage interest rates, high levels of competition, decreases in operating margins and lower gain-on-sale margins.

In addition, our joint ventures or our joint venture partners could face operational or liquidity risks due to market downturns or other factors **such as litigation or regulatory legal** investigations that may arise. Any of the foregoing could have an adverse impact, which may be material, on our earnings and dividends from the applicable joint venture or our results of **operations.operations.**

Failure to successfully complete or integrate acquisitions and joint ventures into our existing operations, or to complete or effectively manage divestitures or refranchisings, could adversely affect our business, financial condition or results of operations.

We regularly review our portfolio of businesses and evaluate potential acquisitions, joint ventures, divestitures, refranchisings and other strategic transactions. Potential issues associated with these activities could include, among other things: our ability to complete or effectively manage such transactions on terms commercially favorable to us or at all; our ability to realize the full extent of the expected returns, benefits, cost savings or synergies as a result of a transaction, within

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the anticipated time frame, or at all; and diversion of management's attention from day-to-day operations. In addition, the success of any future acquisition strategy we may pursue will depend upon our ability to fund such acquisitions given our total outstanding indebtedness, find suitable acquisition candidates on favorable terms and for target companies to find our acquisition proposals more favorable than those made by other competitors. If an acquisition or majority-held joint venture is not successfully completed or integrated into our existing operations (including our internal controls and compliance environment), or if a divestiture or refranchising is not successfully completed or managed or does not result in the benefits or cost savings we expect, our business, financial condition or results of operations may be adversely affected.

Risks Related to Our Indebtedness

Our liquidity has been, and is expected to continue to be, negatively impacted by the substantial interest expense on our debt obligations.

We are significantly encumbered by our debt obligations. As of **December 31, 2023** **December 31, 2024**, our total debt, excluding our securitization obligations, was **\$2,567 million \$2,540 million** (without giving effect to outstanding letters of credit). As a result, a substantial portion of our cash flows from operations must be dedicated to the payment of interest on our indebtedness **and mandatory debt amortization** and is therefore not available for other purposes, including our operations, capital expenditures, technology, discretionary principal debt repayment or open market debt repurchases, share repurchases, dividends or future business opportunities. Our liquidity position has been, and is expected to continue to be, negatively impacted by the substantial interest expense on our debt obligations. In addition, a portion of our interest expense arises from variable interest rate debt, and such expenses may significantly increase if interest rates increase. Risks associated with our debt obligations are heightened during industry downturns or broader recessions that decrease our revenues, earnings and cash flows from operations.

Our significant indebtedness and interest obligations could prevent us from meeting our obligations under our debt instruments and could adversely affect our ability to fund our operations, invest in our business or pursue growth opportunities, react to changes in the economy or our industry, or incur additional borrowings under our existing facilities.

Our leverage could have important consequences, including the following:

- it could cause us to be unable to comply with the senior secured leverage ratio covenant under our Senior Secured Credit **Facility and Term Loan A Facility**;

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- it could cause us to be unable to meet our debt service requirements under our debt agreements or meet our other financial obligations;
- it may limit our ability to incur additional borrowings under our existing facilities, including our Revolving Credit Facility, to refinance or restructure our indebtedness, or to obtain additional debt or equity financing for working capital, capital expenditures, business development, debt service requirements, acquisitions or general corporate or other purposes;
- it may limit our ability to adjust to changing market conditions and place us at a competitive disadvantage compared to our competitors that have no or less debt;
- it may cause a downgrade of our debt and long-term corporate ratings;
- it may limit our ability to repurchase shares or declare dividends;
- it may limit our ability to attract acquisition candidates or to complete future acquisitions;
- it may cause us to be more vulnerable to periods of negative or slow **growth growth** in the general economy or in our business, or may cause us to be unable to invest in strategic initiatives that are important to our growth; and
- it may limit our ability to motivate, attract and retain key personnel.

A material decline in our ability to generate EBITDA calculated on a Pro Forma Basis, as defined in the Senior Secured Credit Agreement governing the Senior Secured Credit Facility, could result in our failure to comply with the senior secured leverage ratio covenant under our Senior Secured Credit Facility (including the Revolving Credit Facility) and Term Loan A Facility, which would result in an event of default if we fail to remedy or avoid a default as permitted under the applicable debt arrangement.

Our debt risk may also be increased as a result of competitive pressures or changes to industry structure changes rules or practices that reduce margins and free cash flow. If our EBITDA calculated on a Pro Forma Basis were to decline and/or we were to incur additional first lien senior secured debt (including borrowings under the Revolving Credit Facility), our ability to borrow the

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full capacity under the Revolving Credit Facility (without refinancing secured debt into unsecured debt) could be limited as we must maintain compliance with the senior secured leverage ratio under the Senior Secured Credit Agreement. Any inability to borrow sufficient funds to operate our business could have a material adverse impact on our business, results of operations and liquidity.

Restrictive covenants under our Senior Secured Credit Facility Term Loan A Facility, and indentures governing the Unsecured Notes and 7.00% Senior Secured Second Lien Notes may limit the manner in which we operate.

Our Senior Secured Credit Facility, Term Loan A Facility and the indentures governing the Unsecured Notes and 7.00% Senior Secured Second Lien Notes contain, and any future indebtedness we may incur may contain, various negative covenants that restrict our ability to, among other things:

- incur or guarantee additional indebtedness, or issue disqualified stock or preferred stock;
- pay dividends or make distributions to our stockholders;
- repurchase or redeem capital stock;
- make loans, investments or acquisitions;
- receive dividends or other payment from certain of our subsidiaries;
- enter into transactions with affiliates;
- create liens;
- merge or consolidate with other companies or transfer all or substantially all of our assets;
- transfer or sell assets, including capital stock of subsidiaries; and
- prepay, redeem or repurchase certain indebtedness.

As a result of these covenants, we are limited in the manner in which we conduct our business and we may be unable to engage in favorable business activities or finance future operations or capital needs.

An event of default under our Senior Secured Credit Facility the Term Loan A Facility or the indentures indentures governing our other material indebtedness would adversely affect our operations and our ability to satisfy obligations under our indebtedness.

If we are unable to comply with the senior secured leverage ratio covenant under the Senior Secured Credit Facility or Term Loan A Facility due to a material decline in our ability to generate EBITDA calculated on a Pro Forma Basis (as defined in the Senior Secured Credit Agreement) or otherwise or if we are unable to comply with other restrictive covenants under those agreements or the indentures

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indentures governing our Unsecured Notes and 7.00% Senior Secured Second Lien Notes and we fail to remedy or avoid a default as permitted under the applicable debt arrangement, there would be an "event of default" under such arrangement.

Other events of default include, without limitation, nonpayment of principal or interest, material misrepresentations, insolvency, bankruptcy, certain material judgments, change of control, and cross-events of default on material indebtedness as well as, under the Senior Secured Credit Facility, and Term Loan A Facility, failure to obtain an unqualified audit opinion by 90 days after the end of any fiscal year. Upon the occurrence of any event of default under the Senior Secured Credit Facility and Term Loan A Facility, the lenders:

- will not be required to lend any additional amounts to us;
- could elect to declare all borrowings outstanding, together with accrued interest and fees, to be immediately due and payable;
- could require us to apply all of our available cash to repay these borrowings; or
- could prevent us from making payments on the Unsecured Notes, any of which could result in an event of default under the indentures governing such notes or our Apple Ridge Funding LLC securitization program.

If we were unable to repay the amounts outstanding under our Senior Secured Credit Facility, or Term Loan A Facility, the lenders and holders of such debt could proceed against the collateral granted to secure those debt arrangements. We have pledged a significant portion of our assets as collateral to secure such indebtedness. If the lenders under those debt arrangements accelerate the repayment of borrowings, we may not have sufficient assets to repay the Senior Secured Credit Facility or Term Loan A Facility and our other indebtedness or be able to borrow sufficient funds to refinance or restructure such indebtedness. Upon the occurrence of an event of default under the indentures governing our Unsecured Notes, the

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trustee or holders of 25% of the outstanding applicable notes could elect to declare the principal of, premium, if any, and accrued but unpaid interest on such notes to be due and payable. Any of the foregoing would have a material adverse effect on our business, financial condition and results of operations.

We have substantial indebtedness that will mature (or may spring forward) in 2026 and we may not be able to refinance or restructure any such debt on terms as favorable as those of currently outstanding debt, or at all.

At December 31, 2024, we had \$403 million of outstanding indebtedness that will mature in 2026 (excluding our securitization obligations) and an additional \$490 million of outstanding indebtedness under the Revolving Credit Facility due in 2027, which may be subject to earlier springing maturity in 2026.

We consistently evaluate potential refinancing and financing transactions with respect to our debt, including restructuring our debt or repaying or refinancing certain tranches of our indebtedness and extending maturities, among other potential alternatives. There can be no assurance as to which, if any, of these alternatives we may pursue as the choice of any alternative will depend upon numerous factors such as market conditions, our financial performance and the limitations and 'most favored nation' provisions applicable to such transactions under our existing financing agreements and the consents we may need to obtain under the relevant documents. The high-yield market may not be accessible to companies with our debt profile, and such or other financing alternatives may not be available to us on commercially reasonable terms, terms that are acceptable to us, or at all. Any future indebtedness may impose various additional restrictions and covenants on us which could limit our ability to respond to market conditions, to make capital investments or to take advantage of business opportunities. Refinancing or restructuring debt at a higher cost would affect our operating results. We could also issue public or private placements of our common stock or preferred stock or convertible notes, any of which could, among other things, dilute our current stockholders and materially and adversely affect the market price of our common stock.

The exchangeable note hedge and warrant transactions may affect the value of our common stock.

Concurrent with the offering of the Exchangeable Senior Notes, we entered into exchangeable note hedge transactions and warrant transactions with certain counterparties (the "Option Counterparties"). The exchangeable note hedge transactions are expected generally to reduce the potential dilution upon exchange of the notes and/or offset any cash payments we are required to make in excess of the principal amount of exchanged notes, as the case may be. However, the warrant transactions could separately have a dilutive effect on our common stock to the extent that the market price per share of common stock exceeds the strike price of the warrants.

The Option Counterparties or their respective affiliates may modify their hedge positions by entering into or unwinding various derivatives with respect to our common stock and/or purchasing or selling the common stock or other securities of ours in secondary market transactions prior to the maturity of the Exchangeable Senior Notes (and are likely to do so during any observation period related to an exchange of the notes). This activity could cause or avoid an increase or a decrease in the market price of our common stock.

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We are subject to counterparty risk with respect to the exchangeable note hedge transactions.

The Option Counterparties are financial institutions or affiliates of financial institutions, and we are subject to the risk that one or more of such Option Counterparties may default under the exchangeable note hedge transactions. Our exposure to the credit risk of the Option Counterparties is not secured by any collateral. If any Option Counterparty becomes subject to insolvency proceedings, we will become an unsecured creditor in those proceedings with a claim equal to our exposure at that time under the exchangeable note hedge transaction. Our exposure will depend on many factors but, generally, the increase in our exposure will be correlated to the increase in our common stock market price and in the volatility of the market price of our common stock. In addition, upon a default by the Option Counterparty, we may suffer adverse tax consequences and dilution with respect to our common stock. We can provide no assurance as to the financial stability or viability of any Option Counterparty.

We have substantial indebtedness and we may not be able to refinance or restructure any such debt on terms as favorable as those of currently outstanding debt, or at all.

We consistently evaluate potential refinancing and financing transactions with respect to our debt, including restructuring our debt or repaying or refinancing certain tranches of our indebtedness and extending maturities, among other potential alternatives. There can be no assurance as to which, if any, of these alternatives we may pursue as the choice of any alternative will depend upon numerous factors such as market conditions, our financial performance and the limitations and 'most favored nation' provisions applicable to such transactions under our existing financing agreements and the consents we may need to obtain under the relevant documents. The high-yield market may not be accessible to companies with our debt profile, and such or other financing alternatives may not be available to us on commercially reasonable terms, terms that are acceptable to us, or at all. Any future indebtedness may impose various additional restrictions and covenants on us which could limit our ability to respond to market conditions, to make capital investments or to

take advantage of business opportunities. Refinancing or restructuring debt at a higher cost would affect our operating results. We could also issue public or private placements of our common stock or preferred stock or convertible notes, any of which could, among other things, dilute our current stockholders and materially and adversely affect the market price of our common stock.

A downgrade, suspension or withdrawal of the rating assigned by a rating agency to us or our indebtedness could make it more difficult for us to refinance or restructure our debt or obtain additional debt financing in the future.

Our indebtedness has been rated by nationally recognized rating agencies and may in the future be rated by additional rating agencies. We cannot assure you that any rating assigned to us or our indebtedness will remain for any given period of time or that a rating will not be lowered or withdrawn entirely by a rating agency if, in that rating agency's judgment, circumstances relating to the basis of the rating, such as adverse changes in our business, so warrant. Any downgrade (including downgrades in 2023), suspension or withdrawal of a rating by a rating agency (or any anticipated downgrade, suspension or withdrawal) as well as any actual or anticipated placement on negative outlook by a rating agency could make it more difficult or more expensive for us to refinance or restructure our debt or obtain additional debt financing in the future.

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Variable rate indebtedness subjects us to interest rate risk, which could cause our debt service obligations to increase.

At December 31, 2023 December 31, 2024, \$491 million \$490 million of our borrowings under our Revolving Credit Facility and Term Loan A Facility was at variable rates of interest thereby exposing us to interest rate risk. If interest rates increase, our debt service obligations on the variable rate indebtedness would increase even if the amount borrowed remained the same, and our net income would decrease.

We may be unable to continue to securitize certain of the relocation assets of Cartus, which may adversely impact our liquidity.

At December 31, 2023 December 31, 2024, \$115 million \$140 million of securitization obligations were outstanding through special purpose entities monetizing certain assets of Cartus under one lending facility. We have provided a performance guaranty which guarantees the obligations of Cartus and its subsidiaries, as originator and servicer under the Apple Ridge securitization program. Our significant debt obligations may limit our ability to incur additional borrowings under our existing securitization facilities. The securitization markets have experienced, and may again experience, significant disruptions, which may have the effect of increasing our cost of funding or reducing our access to these markets in the future.

In addition, the Apple Ridge securitization facility contains terms which if triggered may result in a termination or limitation of new or existing funding under the facility and/or may result in a requirement that all collections on the assets be used to pay down the amounts outstanding under such facility. If securitization financing is not available to us for any reason, we could be required to borrow under the Revolving Credit Facility, which would adversely impact our liquidity, or we may be required to find additional sources of funding which may be on less favorable terms or may not be available at all.

Regulatory and Legal Risks

Adverse developments or resolutions in litigation filed against us or against affiliated agents, franchisees or our joint ventures, may materially harm our business, results of operations and financial condition.

As described in Note 15, "Commitments and Contingencies—Litigation" to our Consolidated Financial Statements included elsewhere in this Annual Report ("Note 15"), we are a party to material litigation (including certified and putative class actions) in the areas of antitrust and TCPA. While we have received the final court approval of a nationwide settlement of sell-side antitrust class action litigation it has been appealed by several parties. Our settlement agreement with respect to our TCPA litigation remains subject to preliminary and worker classification final approval of the court. In addition, the buy-side antitrust case filed against us remains outstanding as do other antitrust cases. We cannot provide any assurances that results in this litigation or other litigation in which we are or may be named will not have a material adverse effect on our business, results of operations or financial condition, either individually or in the aggregate.

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Litigation and other disputes are inherently unpredictable and subject to substantial uncertainties, unfavorable developments and resolutions could occur and even uncertainties. Even cases brought by us can involve counterclaims asserted against us and even in matters in which we are not a named party, regulatory investigations and other litigation can have significant implications for us, particularly to the extent that changes in industry rules and practices can directly impact us. In addition, litigation and other legal matters, including class action lawsuits, multi-party litigation and regulatory proceedings challenging practices that have broad impact, can be costly to defend and, depending on the class size and claims, could be costly to settle.

Insurance coverage may be unavailable for certain types of claims (including antitrust and TCPA litigation) and even where available, insurance carriers may dispute coverage for various reasons (including the cost of defense). Additionally, there is a deductible for each such case and such insurance may not be sufficient to cover the losses the Company incurs.

Likewise, we cannot predict with certainty the cost of defense, the cost of prosecution, insurance coverage or the ultimate outcome of other litigation and proceedings that have been or may be filed by or against us or against affiliated independent sales agents or franchisees or our joint ventures, and adverse developments and outcomes may materially harm our business and financial condition. Such litigation and other proceedings may include, but are not limited to:

- antitrust and anti-competition claims;
- TCPA claims;
- claims alleging violations of RESPA, state consumer fraud statutes, federal consumer protection statutes or other state real estate law violations;
- employment law claims, including claims challenging the classification of independent sales agents as independent contractors as well as joint employer, wage and hour claims, retaliation claims and claims regarding non-competition, non-solicitation and restrictive covenants;
- information security claims, including claims under new and emerging data privacy laws related to, the protection types of customer, employee or third-party information;

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- cyber-crime claims, including claims related to the diversion of homesale transaction closing funds;
- vicarious or joint liability claims based upon the conduct of individuals or entities traditionally outside of our control, including franchisees and independent sales agents, matters described under joint employer claims or other theories of actual or apparent agency;
- claims by current or former franchisees that franchise agreements were breached, including improper terminations;
- claims generally against the company owned brokerage operations for negligence, misrepresentation or breach of fiduciary duty in connection with the performance of real estate brokerage or other professional services as well as other brokerage claims associated with listing information and property history;
- claims related to intellectual property or copyright law, including infringement actions alleging improper use of copyrighted photographs on websites or in marketing materials without consent of the copyright holder or claims challenging our trademarks;
- claims concerning breach of obligations to make websites and other services accessible for consumers with disabilities;
- claims against the title agent contending that the agent knew or should have known that a transaction was fraudulent or that the agent was negligent in addressing title defects or conducting settlement;
- claims related to disclosure or securities law violations as well as derivative suits; and
- fraud, defalcation or misconduct claims.

As further described in Note 15, Anywhere and other industry participants are also currently named in class actions and other legal actions that challenge residential real estate industry rules and practices for seller payment of buyer-broker commissions. While we have entered into, and received preliminary court approval of, a nationwide settlement of sell-side antitrust class action litigation, there can be no assurance we will receive final approval of such settlement. In addition, the buy-side antitrust case filed against us remains outstanding and there can be no assurance we will reach a satisfactory outcome or settlement in that action. 15.

Adverse decisions in litigation or regulatory actions against companies unrelated to us or the real estate industry at large could impact our business practices and those of our franchisees in a manner that adversely impacts our financial condition and results of operations.

In general, we and other industry participants have seen an overall increase in significant litigation and regulatory scrutiny, and adverse outcomes and injunctive relief against industry participants, including industry associations and trade groups, could have a material adverse impact on us. Litigation, investigations, claims and regulatory proceedings against other participants in the residential real estate or relocation industry may impact the Company and its affiliated franchisees when the rulings or settlements in those cases cover practices common to the broader industry or business community and may generate litigation or investigations for the Company. Examples may include RESPA, worker classification, or antitrust and anti-competition claims, among others. For example, as further described in Note 15, we have entered into a nationwide settlement in under the *Burnett* antitrust class action litigation (which settlement remains subject NAR Settlement, NAR agreed to final court approval). While that action is currently stayed with respect to Anywhere, judgment was entered against the non-settling defendants on November 1, 2023, certain practice changes including those discussed under "Item 7.—Management's Discussion and Analysis—Current Business and NAR), the judge may also order injunctive relief that is broader than the Anywhere Settlement, but which could adversely affect Anywhere to the extent the broader injunctive relief prohibits, restricts or alters existing industry policies, practices or conduct. There are also many other pending actions challenging the same practices, the outcomes of which could also adversely affect the manner in which the industry functions. Industry Trends". Similarly, the Company may be impacted by litigation and other claims against companies in other industries, including litigation involving worker classification. To the extent plaintiffs are successful in these types of litigation matters, and we or our franchisees cannot distinguish our or their practices (or our industry's practices), we and our franchisees could face significant liability and could be required to modify certain business relationships and/or practices, either of which could materially and adversely impact our financial condition and results of operations.

Industry structure changes Changes to industry rules or practices that prohibit, restrict or adversely alter policies, practices, rules or regulations governing the functioning of the residential real estate market could materially adversely affect our operations and financial results.

As described more fully below and "Item 1.—Business—Government and Other Regulations", we operate in a highly regulated industry. In addition, from time to time, certain industry practices have come changed for a variety of reasons and may continue to evolve. For example, NAR recently agreed to certain practice changes, including among other things, prohibiting offers of compensation to buyer brokers from being made on listings on an MLS pursuant to the NAR Settlement discussed under federal or state scrutiny or have been the subject of litigation. We cannot assure you that changes in legislation, regulations, interpretations or "Item 7.—Management's Discussion and Analysis—Current Business and Industry Trends".

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regulatory guidance, enforcement priorities, litigation or the industry rules and policies of NAR and/or any MLSs will not result in additional limitations or restrictions on our business or otherwise adversely affect us.

The practices, particularly those that mandate behavior by industry is currently experiencing increased participants, have drawn increasing scrutiny by and criticism, including from various industry participants as well as regulators and other government offices, both on a federal and state level, with particular focus on antitrust and competition. There can be no assurance that policy, regulatory or governmental actions, or any resulting changes to competitive dynamics or consumer preferences, either alone or in combination with pending litigation, will not materially adversely impact the structure of the industry, including by changing the broker commission structure including potentially significant restrictions on the offer, negotiation or payment of compensation by the seller or listing agents to buy-side agents, and further, there can be no assurance that such changes will not materially adversely impact the financial results of the Company and/or other industry participants, including through meaningful decreases in the average broker commission rate, the average buy-side commission rate or the share of commission income received by us and our franchisees.

There can be no assurances as to whether the DOJ or FTC, their state counterparts, state or federal courts, or other federal, state or local governmental body will determine that any industry practices or developments have an anti-competitive effect on the industry or are otherwise proscribed. Any such determination could result in industry investigations, enforcement actions, changes in legislation, regulations, interpretations or regulatory guidance or other legislative or regulatory action or other actions, any of which could have the potential to result in additional limitations or restrictions on our business, cause material disruption to our business, result in judgments, settlements, penalties or fines (which may be material), or otherwise adversely affect us.

Moreover, For example, we believe certain that based on public statements made by the DOJ in filings, the DOJ has continued to focus on the manner in which broker commissions are communicated, negotiated and paid, including how MLSs and state associations are implementing the changes required by the NAR Settlement and potentially on broader restrictions or bans on offers of compensation. The scope of the DOJ's scrutiny may also expand to other industry rules or practices.

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Rules and practices that may be subject to future change (whether instigated by industry participants or otherwise) include, but are not limited to, the Clear Cooperation Policy, the rules mandating participation in state and national Realtor associations in order to post on the local MLS, the rules limiting access to lock-boxes used to facilitate property showings, the rules that limit display of co-mingled MLS and non-MLS listings and rules related to the communication or display of transaction terms, including listing aggregators with respect to commissions.

The consequences of future industry changes are unknown and participants pursuing non-traditional methods of marketing real estate, are pursuing may be varied. For example, changes to the Clear Cooperation Policy could, among other things, reduce the availability of broadly listed properties, leading to more unlisted inventory and potentially limiting access to comprehensive housing market data. Concurrently, evolving rules may reduce MLS or other participant obligations, further fragmenting the inventory of homes available for sale and NAR disrupting the industry's collaborative model. There is no recent industry experience with widespread use of offline exclusives and it is difficult to predict how consumers, brokerages, agents and franchisees will respond. Among other possibilities, it could result in increased competition for productive independent sales agents, increased industry consolidation due to a need for greater listing scale, and changes in consumer marketing. All of these impacts could adversely impact our operations, revenues, earnings and financial results.

We cannot assure you that changes in legislation, regulations, interpretations or regulatory guidance, enforcement priorities, litigation or the rules and legal regulations that are intended to benefit their competitive position to the disadvantage policies of traditional real estate brokerage models. Such NAR, any MLSs and/or any state or local realtor association (or any resulting changes to MLS competitive dynamics or NAR rules and regulations consumer preferences, either alone or in combination with any of the foregoing), will not materially adversely impact the structure of the industry or the financial results of the Company, affiliated franchisees and/or other industry participants. Such impacts could reduce the barriers include, but are not limited to, entry for alternative solutions available to homebuyers, home sellers, and real estate agents, which could increase the overall pace of innovation in homesale transactions (for example, home auctions which are more common in certain markets outside the U.S.).

Meaningful changes in industry operations or structure (including meaningful decreases in the average broker homesale commission rate, the average buy-side commission rate, or the share of commission income received by us and our franchisees, or potentially significant restrictions on the offer, negotiation share of royalties we receive from our franchisees, or payment of compensation by the seller or listing agents to buy-side agents) as a result of any of the foregoing or as the result of other governmental pressures, changes to competitive dynamics or consumer preferences (including changes that result in a reduction in the percentage of home buyers or home sellers using an agent or broker in their homesale transactions), transactions. Additionally, such changes could result in the introduction or growth of certain competitive models, or otherwise could have a material adverse effect on our operations, revenues, earnings and financial results.

Our businesses and the businesses of our joint ventures and affiliated franchisees are highly regulated and any failure to comply with such regulations or any changes in such regulations or in the interpretations or enforcement of such regulations could adversely affect our business.

All of our businesses and the businesses of our joint ventures as well as the businesses of our franchisees are highly regulated and subject to shifts in public policy, statutory interpretation and enforcement priorities of regulators and other government authorities as well as amendments to existing regulations and regulatory guidance and change to MLS and/or NAR rules and policies. We must comply with numerous laws and regulations both domestically and abroad. See "Item 1.—Business—Government and Other Regulations" in this Annual Report for additional information concerning laws and regulations impacting our business, including antitrust, competition and bribery laws, RESPA, worker classification and the TCPA, among others.

Each of our businesses could be adversely affected by current laws, regulations or interpretations, and more restrictive laws, regulations or interpretations could increase responsibilities and duties to customers and franchisees and other parties and make compliance more difficult or expensive. A change in current laws could adversely affect our business. In addition, any adverse changes in regulatory interpretations, rules and laws that would place additional limitations or restrictions on affiliated transactions could have the

effect of limiting or restricting collaboration among our businesses. We cannot assure you that future changes in legislation, regulations or interpretations will not adversely affect our business operations.

Regulatory authorities also have relatively broad discretion to grant, renew and revoke licenses and approvals and to implement regulations. Accordingly, such regulatory authorities could prevent or temporarily suspend us from carrying on some or all of our activities or otherwise penalize us if our financial condition or our practices were found not to comply

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with the then current regulatory or licensing requirements or any interpretation of such requirements by the regulatory authority. Our failure to comply with any of these requirements or interpretations could limit our ability to renew current franchisees or sign new franchisees or otherwise have a material adverse effect on our operations.

Our compliance efforts may result in increased expenses, diversion of management's time or changes to the manner in which we conduct our business. Our failure to comply with laws and regulations may subject us to fines, penalties, injunctions and/or potential criminal violations. Any changes to these laws, regulations or interpretations or any new laws or regulations may make it more difficult for us to operate our business. Likewise, all of the foregoing could adversely affect the businesses of our joint ventures or franchisees. Any of the foregoing may have a material adverse effect on our operations.

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There may be adverse financial and operational consequences to us and our franchisees if independent sales agents are reclassified as employees.

Although the legal relationship between residential real estate brokers and licensed sales agents throughout most of the real estate industry historically has been that of independent contractor, newer rules and interpretations of state and federal employment laws and regulations, including those governing employee classification and wage and hour regulations in our and other industries, may impact industry practices, our company owned brokerage operations, and our affiliated franchisees by seeking to reclassify licensed sales agents as employees. For example, in January 2024, the Department of Labor released its final rule revising its interpretation of who qualifies as an independent contractor under the Fair Labor Standards Act. Certain jurisdictions have adopted or are considering adopting standards that are significantly more restrictive than those historically used in wage and hour cases, which could have a material adverse effect on our business and results of operations. See "Item 1.—Business—Government and Other Regulations" in this Annual Report for additional information.

Significant determinations to reclassify sales agents as employees in the absence of available exemptions from minimum wage or overtime laws, including damages and penalties for prior periods (if assessed), could be disruptive to our business, constrain our operations in certain jurisdictions and could have a material adverse effect on the operational and financial performance of the Company.

If we fail to protect the privacy and personal information of our customers or employees, we may be subject to legal claims, government action and damage to our reputation.

Regulators in the U.S. and abroad continue to enact comprehensive new laws or legislative reforms imposing significant privacy and cybersecurity restrictions. The result is that we are subject to increased regulatory scrutiny, additional contractual requirements from corporate customers, and heightened compliance costs as a result of numerous laws, regulations, and other requirements, domestically and globally, that require businesses like ours to protect the security of personal information, notify customers and other individuals about our privacy practices, and limit the use, disclosure, sale, or transfer of personal data. These ongoing changes to privacy and cybersecurity laws also may make it more difficult for us to operate our business and may have a material adverse effect on our operations. For example, we are required to comply with the European Union's GDPR and in the U.S. we are required to comply with numerous federal and state statutes laws governing privacy and cybersecurity matters such as the CCPA, CPRA and the NYDFS Cybersecurity Regulation. Additional states have enacted their own privacy laws and many other states are likely to implement their own privacy statutes in the near term. matters. See "Item 1.—Business—Government and Other Regulations—Cybersecurity and Data Privacy Regulations" in this Annual Report for additional information.

We could also be adversely affected if legislation or regulations are expanded to require changes in our business practices or if governing jurisdictions interpret or implement their legislation or regulations in ways that negatively affect our business, results of operations or financial condition. These ongoing changes to privacy and cybersecurity laws also may make it more difficult for us to operate our business and may have a material adverse effect on our operations.

Any significant violations of privacy and cybersecurity laws and regulations (including those involving joint ventures or our third-party vendors or partners) could result in the loss of new or existing business (including potential home buyers or sellers, our corporate relocation or real estate benefit program clients, their employees or members, franchisees, independent sales agents and lender channel clients), litigation, regulatory investigations, the payment of fines, damages, and penalties and damage to our reputation, any of which could have a material adverse effect on our business, financial condition, and results of operations. With an increased percentage of our business occurring virtually, there is an enhanced risk of a potential violation of the expanding privacy and cybersecurity laws and regulations.

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In addition, while we disclose our information collection and dissemination practices in a published privacy statement on our websites, which we may modify from time to time, we may be subject to legal claims, government action and damage to our reputation if we act or are perceived to be acting inconsistently with the terms of our privacy statement, customer expectations or state, national and international regulations.

The occurrence of a significant claim in excess of our insurance coverage in any given period could have a material adverse effect on our financial condition and results of operations during the period.

The weakening or unavailability of our intellectual property rights could adversely impact our business, including through the loss of intellectual property we license.

Our trademarks, trade names, domain names and other intellectual property rights are fundamental to our brands and our franchising business. The steps we take to obtain, maintain and protect our intellectual property rights may not be adequate and, in particular, we may not own all necessary registrations for our intellectual property. Applications we have filed to register our intellectual property may not be approved by the appropriate regulatory authorities. Our intellectual property rights may not be successfully asserted in the future or may be invalidated, circumvented or challenged. We may be unable to prevent third parties from using our intellectual property rights without our authorization or independently developing

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technology that is similar to ours. Also, third parties may own rights in similar trademarks. Any unauthorized or improper use of our intellectual property by third parties, including current or formerly affiliated franchisees or independent sales agents, could reduce our competitive advantages or otherwise harm our business and brands. If we had to litigate to protect these rights, any proceedings could be costly, and we may not prevail. Our intellectual property rights, including our trademarks, may fail to provide us with significant competitive advantages in the U.S. and in foreign jurisdictions that do not have or do not enforce strong intellectual property rights. From time to time, we may update intellectual property used in our business, (such as our name change to Anywhere Real Estate Inc. in 2022), which creates transition and increased expense.

We cannot be certain that our intellectual property does not and will not infringe issued intellectual property rights of others. We may be subject to legal proceedings and claims in the ordinary course of our business, including claims of alleged infringement of the patents, trademarks and other intellectual property rights of third parties. Any such claims, whether or not meritorious, could result in costly litigation. Adverse outcomes in intellectual property litigation and proceedings could include the cancellation, invalidation or other loss of material intellectual property rights used in our business and injunctions prohibiting our use of intellectual property that is subject to third-party patents or other third-party intellectual property rights. We may be required to enter into licensing or consent agreements (if available on acceptable terms or at all), or to pay damages or royalties or cease using certain service marks, trademarks, technology or other intellectual property.

We franchise our brands to franchisees. While we try to ensure that the quality of our brands is maintained by all of our franchisees, we cannot assure that these franchisees will not take actions that hurt the value of our brands or our reputation. In addition, our license agreements for the use of the Sotheby's International Realty® and Better Homes and Gardens® Real Estate brands are terminable by the respective licensor prior to the end of the license term if certain conditions occur and the loss of either of these licenses could have a material adverse effect on our business and results of operations.

Other Business Risks

Our goodwill and other long-lived assets are subject to potential impairment which could negatively impact our earnings.

A significant portion of our assets consists of goodwill and other long-lived assets, the carrying value of which may be reduced if we determine that those assets are impaired. If actual results differ from the assumptions and estimates used in the goodwill and long-lived asset valuation calculations (due to the risks reflected in this Annual Report or otherwise), we could incur impairment charges in the past (including as related to management's estimates with respect to the potential impact of the ongoing housing market downturn on our business), which would negatively impact our earnings. We have recognized significant non-cash impairment charges and we may be required to take additional such charges in the future, which may be material.

We could be subject to significant losses if banks do not honor our escrow and trust deposits.

Our company owned brokerage business and our title, escrow and settlement services business act as escrow agents for numerous customers. As an escrow agent, we receive money from customers to hold until certain conditions are satisfied. Upon the satisfaction of those conditions, we release the money to the appropriate party. We deposit this money with various banks and while these deposits are not assets of the Company (and therefore excluded from our consolidated balance

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sheet), we remain contingently liable for the disposition of these deposits. These escrow and trust deposits totaled \$564 million \$518 million at December 31, 2023 December 31, 2024. The banks may hold a significant amount of these deposits in excess of the federal deposit insurance limit. If any of our depository banks were to become unable to honor any

portion of our deposits, customers could seek to hold us responsible for such amounts and, if the customers prevailed in their claims, we could be subject to significant losses.

Changes in accounting standards, subjective assumptions and estimates used by management related to complex accounting matters could have an adverse effect on results of operations.

Generally accepted accounting principles in the United States and related accounting pronouncements, implementation guidance and interpretations with regard to a wide range of matters, such as revenue recognition, lease accounting, stock-based compensation, asset impairments, valuation reserves, income taxes and fair value accounting, are highly complex and involve many subjective assumptions, estimates and judgments made by management. Changes in these rules or their interpretations or changes in underlying assumptions, estimates or judgments made by management could significantly change our reported results.

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Our international operations are subject to risks not generally experienced by our U.S. operations.

Our relocation services business operates worldwide and we have other international operations and relationships, including but not limited to international franchisees and master franchisees. Such operations and relationships are subject to risks that are not generally experienced by our U.S. operations and could result in losses against which we are not insured and have a negative impact on our profitability. Such risks include, but are not limited to, heightened exposure to local economic conditions and local laws and regulations (including those related to employees, privacy and data storage, and other compliance issues, including sanction programs), fluctuations in foreign currency exchange rates, and potential adverse changes in the political stability of foreign countries or in their diplomatic relations with the U.S. In addition, the activities of franchisees and master franchisees outside of the U.S. are more difficult and more expensive to monitor and improper activities or mismanagement may be more difficult to detect.

Loss or attrition among our senior executives or other key employees and our inability to develop our existing workforce and to recruit top talent could adversely affect our financial performance.

Our success is largely dependent on the efforts and abilities of our executive officers and other key employees, our ability to develop the skills and talent of our workforce and our ability to recruit, retain and motivate top talent. Talent management has been and continues to be a strategic priority and our ability to recruit and retain our executive officers and key employees, including those with significant experience expertise in the residential real estate market, enterprise-wide transformation and relevant product and technology capabilities, is subject to numerous factors, including the compensation and benefits we pay. Our recruitment and retention efforts may be hindered by present or future restructurings or cost savings initiatives. The ongoing downturn in the real estate market and the uncertainties surrounding changes to how the industry structure may evolve due to litigation and/or regulatory action may restrict our ability to offer competitive compensation which, in addition to the broader uncertainty and potential downsides in the broader real estate market, could hinder our recruitment and retention efforts or make it more difficult to motivate our existing employees. The increasing prevalence of virtual and remote-work arrangements adds additional competition for critical talent. Additionally, recent actions by various states as well as the FTC that, if enacted, would advancement of federal or state laws or regulations seeking to prohibit employers from entering into or limit the use of non-compete clauses with workers and require employers to rescind existing non-compete clauses, could have an adverse impact on our business. If we are unable to internally develop or hire skilled executives and other critical positions, successfully plan for succession of employees holding key management positions, or if we encounter challenges associated with change management or the competitiveness of compensation actually realized by our executive officers and other key employees, our ability to continue to execute or evolve our strategy may be impaired and our business may be adversely affected.

Severe weather events or natural or man-made disasters, including increasing severity or frequency of such events, due to climate change or otherwise, or other catastrophic events (including public health crises) may disrupt our business and have an unfavorable impact on homesale activity, activity and the activity levels of other Company services.

Owned Brokerage Group has a significant concentration of offices and transactions in geographic regions where home prices are at the higher end of the U.S. real estate market, particularly the east and west coasts. Coastal areas, including California and Florida, are particularly subject to severe weather events (including hurricanes and flooding) and natural disasters. Increasingly, wildfires in the west have been difficult to contain and cover large areas. For example, in early 2025, California experienced significant wildfires. We are monitoring potential effects on the impacted markets and will continue to support our independent sales agents, franchisees and consumers.

The occurrence of a severe weather event or natural or man-made disaster can reduce the level and quality of home inventory and negatively impact the demand for homes in affected areas, which can disrupt local or regional real estate

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markets, delay the closing of homesale transactions and have an unfavorable impact on home prices, homesale transaction volume, relocation transactions, and title closing units. These effects may be compounded when the taxes or insurance costs associated with homeownership in the affected area are higher than average or the cost of such insurance materially increases in connect with the increasing frequency and severity of weather events or other disasters. Movements away from the use of title insurance in connection with rising affordability concerns could lead to declines in certain services offered by the Company or its joint venture operations.

In addition, we could incur damage, which may be significant, to our office locations as a result of severe weather events or natural disasters, and our insurance may not be adequate to cover such losses. The impact of climate change, such as more frequent and/or severe weather events and/or long-term shifts in climate patterns

exacerbates exacerbate these risks. Likewise, our business and operating results could suffer as the result of other catastrophic events, including public health crises, such as pandemics and epidemics. For example, the COVID-19 crisis contributed to material reductions in relocation volume and significant homesale transaction volume volatility in 2021. 2021.

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Increasing governmental regulation and scrutiny from investors, customers and regulators with respect to corporate sustainability practices and reporting may impose additional costs on us or expose us to reputational or other risks.

There is an In recent years, there has been increasing focus from certain investors, regulators and other stakeholders concerning corporate responsibility, specifically related to environmental, social and governance (ESG) factors. In recent years, an increasing number of state State and federal laws and regulations have been enacted or proposed that deal with the effect of climate change on the environment, including expanding expand mandatory and voluntary reporting, diligence, and disclosure on topics such as climate change, emissions and environmental/climate-related topics, human capital, labor and risk oversight, which could expand the nature, scope, and complexity of matters that we are required to control, assess and report. For example, in the fourth quarter of 2023, California enacted the Climate Corporate Data Accountability Act (CCDAA), and the Climate-Related Financial Risk Act (CRFRA) – together, the California Climate Accountability Package, which is the first U.S. law to require certain companies with California operations to disclose greenhouse gas emissions and climate-related risks. Existing and proposed ESG-related regulations may increase the ongoing costs of compliance and adversely impact our results of operations and cash flows. If we are unable to adequately address such ESG matters or fail to comply with all laws, regulations, policies and related interpretations, it could negatively impact our reputation and our business results.

In addition, we publish certain information about our ESG initiatives and we may face increased scrutiny related to these activities, including if we fail to achieve progress in these areas on a timely basis, if at all. We could also be criticized for the scope of such initiatives or goals.

Some investors may use ESG factors to guide their investment strategies and, in some cases, may choose not to invest in us if they believe our related policies are inadequate. In addition, certain relocation clients may require have required that we implement certain additional ESG procedures or standards in order to continue to do business with us. us and additional clients may impose such requirements in the future. Meeting these evolving expectations could be costly and failure (or perceived failure) to satisfy investor, client, consumer or other stakeholder expectations and standards, could also cause reputational harm to our business and brands.

In addition, we may face increased scrutiny related to any actions or positions we could be viewed as taking in this space. We could be subjected to negative responses (such as boycotts or negative publicity campaigns) by either proponents or detractors of any particular ESG-related topic, including activists and consumers, which could adversely affect our reputation and business.

Market forecasts and estimates, including our internal estimates, may prove to be inaccurate and, even if achieved, our business could fail to grow at similar rates.

We use forecasts and data from a wide variety of industry sources (including NAR, Fannie Mae and other independent sources) in addition to good faith estimates derived from management's knowledge of the industry to inform our own forecasts and estimates for key market trends. Forecasts regarding rates of home ownership, median sales price, volume of homesales, and other housing industry metrics are inherently uncertain or speculative in nature and actual results for any period could materially differ. Even if the markets in which we compete achieve the growth forecasted by an industry source like NAR or Fannie Mae, our business could fail to grow at similar rates, if at all.

We may incur substantial and unexpected liabilities arising out of our legacy pension plan.

We have a defined benefit pension plan for which participation was frozen as of July 1, 1997; however, the plan is subject to minimum funding requirements. Although the Company to date has met its minimum funding requirements, the pension plan represents a liability on our balance sheet and will continue to require cash contributions from us, which may increase beyond our expectations in future years based on changing market conditions. In addition, changes in interest rates, mortality rates, health care costs, early retirement rates, investment returns and the market value of plan assets can affect the funded status of our pension plan and cause volatility in the future funding requirements of the plan.

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We are responsible for certain of Cendant's contingent and other corporate liabilities.

Although we have resolved various Cendant contingent and other corporate liabilities and have established reserves for most of the remaining unresolved claims of which we have knowledge, adverse outcomes from the unresolved Cendant liabilities for which Anywhere Group has assumed partial liability under the Separation and Distribution Agreement dated as of July 27, 2006 among Cendant, Anywhere Group, Wyndham Worldwide and Travelport could be material with respect to our earnings or cash flows in any given reporting period.

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Risks Related to an Investment in Our Common Stock

The price of our common stock may fluctuate significantly.

The market price for our common stock could fluctuate significantly for various reasons, many of which are outside our control, including, but not limited to, those described above and the following:

- our quarterly or annual earnings or those of other companies in our industry;
- our business and/or financial guidance, any revisions to such guidance and/or failure to achieve results consistent with such guidance;
- our operating and financial performance and prospects;
- future sales of substantial amounts of our common stock in the public market;
- the incurrence of additional indebtedness or other adverse changes relating to our debt;
- commencement of new, or adverse resolution of or developments in, legal or regulatory proceedings against the Company or the industry;
- the public's reaction to announcements concerning our business or our competitors' businesses;
- changes in earnings estimates by securities analysts covering our stock or if securities analysts cease publishing or publish unfavorable research about our business;
- ratings changes or commentary by rating agencies on our debt;
- press releases or other commentary by industry forecasters or other housing market participants;
- market and industry perception of our success, or lack thereof, in pursuing our business strategy;
- actual or potential changes in laws, regulations and legal and regulatory interpretations;
- changes to industry rules or practices that actually or may potentially adversely alter policies, practices, rules or regulations governing the functioning of the residential real estate market;
- changes in housing or mortgage finance markets or other housing fundamentals, including changes in interest and mortgage rates;
- changes in accounting standards, policies, guidance, interpretations or principles;
- arrival and departure of key personnel;
- actions of current or prospective stockholders (including activists or several top stockholders acting alone or together) that may cause temporary or speculative market perceptions, including market rumors and short selling activity in our stock; and
- changes in general market, economic and political conditions in the United States and global economies or financial markets.

If any of the foregoing occurs, it could cause our stock price to fall or experience volatility and may expose us to litigation, including class action lawsuits that, even if unsuccessful, could be costly to defend and a distraction to management.

Share repurchase programs could affect the price of our common stock and could be suspended or terminated at any time.

Under the share repurchase program authorized by our Board of Directors in the first quarter of 2022, we are authorized to repurchase our common stock. Such program does not have an expiration date and we are not obligated to repurchase a specified number or dollar value of shares. The actual timing, number and value of shares repurchased will be determined by us and may fluctuate based on a number of factors, including, but not limited to, our priorities for the use of cash, price, market and economic conditions, and legal requirements and contractual requirements (including compliance with the terms of our debt agreements). The share repurchase program may be suspended or terminated at any time.

Repurchases pursuant to a share repurchase program could affect our stock price and increase its volatility. The existence of a share repurchase program could also cause our stock price to be higher than it would be in the absence of such a program and could diminish our cash reserves. Even if such a share repurchase program was to be fully implemented, it may not enhance long-term stockholder value. We can provide no assurance that we will repurchase shares at favorable prices, if at all.

Delaware law and our organizational documents may impede or discourage a takeover, which could deprive our investors of the opportunity to receive a premium for their shares.

We are a Delaware corporation, and the anti-takeover provisions of Delaware law impose various impediments to the ability of a third party to acquire control of us, even if a change of control would be beneficial to our existing stockholders. In addition, provisions of our amended and restated certificate of incorporation and amended and restated bylaws may make it more difficult for, or prevent a third party from, acquiring control of us without the approval of our Board of Directors. Among other things, these provisions:

- do not permit cumulative voting in the election of directors, which would otherwise allow less than a majority of stockholders to elect director candidates;
- delegate the sole power to a majority of the Board of Directors to fix the number of directors;
- provide the power to our Board of Directors to fill any vacancy on our Board of Directors, whether such vacancy occurs as a result of an increase in the number of directors or otherwise;

- authorize the issuance of "blank check" preferred stock without any need for action by stockholders;
- eliminate the ability of stockholders to call special meetings of stockholders;
- prohibit stockholders from acting by written consent; and

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- establish advance notice requirements for nominations for election to our Board of Directors or for proposing matters that can be acted on by stockholders at stockholder meetings.

The foregoing factors could impede a merger, takeover or other business combination or discourage a potential investor from making a tender offer for our common stock which, under certain circumstances, could reduce the market value of our common stock and our investors' ability to realize any potential change-in-control premium.

We may issue shares of preferred stock in the future, which could make it difficult for another company to acquire us or could otherwise adversely affect holders of our common stock, which could depress the price of our common stock.

Our amended and restated certificate of incorporation authorizes us to issue one or more series of preferred stock. Our Board of Directors will have the authority to determine the preferences, limitations and relative rights of shares of preferred stock and to fix the number of shares constituting any series and the designation of such series, without any further vote or action by our stockholders. Our preferred stock could be issued with voting, liquidation, dividend and other rights superior to the rights of our common stock. The potential issuance of preferred stock may delay or prevent a change in control of us, discouraging bids for our common stock at a premium to the market price, and materially and adversely affect the market price and the voting and other rights of the holders of our common stock.

Item 1C. Cybersecurity Cybersecurity.

The Board of Directors ("Board") and management believe that cybersecurity is vital to protecting proprietary and confidential information, company operations and maintaining the trust of our customers, agents, franchisees, and employees. The Company has a cybersecurity risk management strategy and a governance framework to assess, identify and manage material risks from cybersecurity threats. As discussed below, the Company utilizes both internal and external resources as part of its cybersecurity program.

Risk Management and Strategy

Anywhere views its cybersecurity strategy through a multi-pronged lens encompassing prevention, detection and response to ensure holistic coverage of the program and our environments.

Prevention. Our cybersecurity program starts with prevention, which includes risk assessment and identification and utilizing that information to design an effective layer of controls as a baseline.

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Our cybersecurity program includes robust risk assessment and identification processes that are aligned with our overall enterprise risk management (ERM) ("ERM") program. As part of the annual integrated risk assessment process, the cybersecurity team works with our ERM, internal audit and our legal compliance function functions to assess and identify cybersecurity and related risks to our business. These risks are then included, as appropriate, in the updated ERM profile, and with top risks being addressed in the cybersecurity yearly plan. As part of that process, we utilize both internal and third-party resources to identify risks. In addition, Internal Audit regularly conducts operational audits of the cybersecurity processes.

In evaluating the risks posed by third parties, our cybersecurity program also includes a dedicated function for Third Party Risk Management, that oversees the identification and mitigation of risk associated with outsourcing to third party vendors and service providers, particularly focused on vendors who process personal information, intellectual property, or other sensitive information.

Finally, with regard to compliance risk, we utilize third party firms to help us determine compliance with industry standards and regulations. We also maintain a Data Privacy Steering Committee, which is a group of internal legal, risk and IT professionals, to assist management with fulfilling applicable data privacy regulations.

In order to protect our assets, we utilize a multi-layer defense strategy to control who logs on to our network and uses our computers and other devices. We have enforced multi-factor authentication, implemented firewalls, and deployed a VPN alternative solution that delivers a zero trust model for access to our network and resources. We also protect our data through our use of security software, which is regularly updated, encryption of sensitive data, both at rest and in transit, and by conducting regular data backups. We have formal policies for safely disposing of electronic files and old devices and we train all employees annually on cybersecurity and their crucial role in protecting the Company's assets.

Detection. Our cybersecurity program includes robust tools and processes designed to detect breaches and other cybersecurity incidents as well as unauthorized access and unusual network activity. We utilize a security operations program with 24/7 monitoring by both internal and third parties that includes a variety of detection tools. We also utilize bastion detection and preventative measures, like malware detection.

Response. Response. Our Cyber Security Incident Response Plan (the "Response Plan") provides the methodology used by the Company to identify and respond to cyber security incidents. The Response Plan serves as a guide to facilitate a consistent and systematic response to cyber security incidents and is designed to (a) prevent or minimize disruption of critical information systems; (b) minimize loss or theft of sensitive information and/or funds; (c) quickly and efficiently remediate, report (including any public or internal company communications or required reporting) and recover from cyber security incidents; and (d) provide a centralized enterprise investigations process. The Response Plan also provides for incorporating lessons learned after an event to prevent future breaches of the same nature.

We utilize internal and external resources to evaluate the effectiveness and maturity of our cybersecurity program. We conduct regular penetration and vulnerability testing. We conduct annual tabletop exercises to test and iterate our Response Plan, while also providing training for the Response Plan working group. In addition, we conduct compliance training and regular phishing assessments for our employees.

To date, we have not experienced any As of December 31, 2024, no known cybersecurity incidents that threats have materially affected, or are reasonably likely to materially affect, our business strategy, results of operations or financial condition. The cybersecurity risks that could materially affect Anywhere, including our business strategy, results of operations, or financial condition, are set forth in "Item 1A.—Risk Factors".

Governance

Effective risk management is critical to Anywhere's ability to achieve its strategy. The Board oversees management in exercising its responsibility for managing risk, considering our framework of policies, procedures, and processes to anticipate, identify, assess, prioritize, and mitigate risks across the Company.

Our Audit Committee shares oversight responsibility with the full Board for our information security and technology risks, including cybersecurity. Anywhere's Chief Information Security Officer (CISO) reports to the Audit Committee on a quarterly basis and once a year to the full Board on the cybersecurity program, including the Company's cyber risks and threats, the status of projects to strengthen the Company's information security systems, assessments of the Company's security program and the emerging threat landscape. Two Audit Committee members have significant business experience with respect to cybersecurity risks, namely the chair of the committee, who oversaw information security and data privacy as

an Enterprise Risk Officer of a Fortune 500 publicly-traded company and a member who, is the from June 2018 to March 2024, was Chief Product Data, Analytics and Technology Officer of a Fortune 500 publicly-traded company.

While the Board and the committees oversee our risk management, our CEO and other members of senior management (including the Risk Management Committee) are primarily responsible for day-to-day risk management analysis and mitigation and report to the full Board or the relevant committee regarding risk management. We believe this division of responsibility is the most effective approach for addressing our risk management.

Our CISO leads a dedicated internal Global Information Security ("GIS") team that is responsible for leading enterprise-wide information cybersecurity strategy, policy, standards, architecture, and processes, all of which are designed to prevent, detect and respond to information security threats, as further described in "~~Cybersecurity Strategy~~" "**Risk Management and Strategy**" above. The CISO's experience includes more than 20 years in the security and fraud profession in multiple high-risk industries, including the critical infrastructure sector, and encompasses various cybersecurity leadership roles and almost seven years as a CISO. She is a Certified Information Systems Security Professional (CISSP) and has a Master's Degree in Information Systems Management.

In support of the GIS team, the CISO leads the Information Security Steering Committee, a group of internal security leadership positions that ensure alignment between the company's information security program and company objectives.

Overseeing enterprise-wide risk management is our Risk Management Committee, chaired by our General Counsel and comprised of key members of our executive management team, including the CISO. The Risk Management Committee meets regularly and plays a core role in the identification, monitoring, mitigation, and management of the risks the Company faces and oversees our enterprise risk management framework, including cybersecurity and data protection/privacy.

Through this dynamic risk assessment and governance process, the Risk Management Committee and Board consistently evaluate the risk environment and adjust the Company's risk profile, including cybersecurity and data privacy risks, and focus as needed to respond to industry and macroeconomic changes and to protect the Company.

Item 2. Properties.

Substantially all of our properties are leased commercial space; we do not own any real property of significance. From **December 31, 2022** **December 31, 2023** to **December 31, 2023** **December 31, 2024**, we decreased our leased-office footprint from approximately **5 million** **4.3 million** square feet to approximately **4.3 million** **4.1 million** square feet, of which as of **December 31, 2023** **December 31, 2024**, approximately 0.5 million square feet are impaired or restructured.

Corporate headquarters; Franchise Group and Owned Brokerage Groups. Group. Our corporate headquarters is located in Madison, New Jersey with a lease term expiring in December 2029. This office also serves as the main operating space for Franchise Group and as corporate headquarters (and one regional headquarters) for Owned Brokerage Group. The space consists of approximately 270,000 square feet, of which our businesses currently utilize approximately 30%.

Other Owned Brokerage Group. As of **December 31, 2023** **December 31, 2024**, Owned Brokerage Group leased approximately **3.4 million** **3.2 million** square feet of domestic office space under approximately **835** **793** leases. As of **December 31, 2023** **December 31, 2024**, Owned Brokerage Group leased **89** **38** facilities serving as local administration, training facilities or storage, and approximately **620** **580** brokerage sales offices under **796** **755** leases. These sales offices are generally located in shopping centers and small office parks, typically with lease terms of one to five years. Included in the **3.4 million** **3.2 million** square feet is approximately 0.3 million square feet of vacant and/or subleased space,¹ principally relating to brokerage sales office consolidations.

Title Group. Our title agency business conducts its main operations at a leased facility in Mount Laurel, New Jersey, pursuant to a lease expiring in August 2026. As of **December 31, 2023** **December 31, 2024**, this business also had leased regional and branch offices in 25 states and Washington, D.C.

We believe that all of our properties and facilities are well maintained.

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Item 3. Legal Proceedings.

See Note 15, "Commitments and Contingencies—Litigation", to the Consolidated Financial Statements in this Annual Report for additional information on the Company's legal proceedings. The Company disputes the allegations against it in each of the captioned matters set forth in Note 15, believes it has substantial defenses against plaintiffs' claims and, **except as explicitly described in Note 15**, is vigorously defending these **actions (though the courts have stayed its defense in the Burnett and Moehrl cases as part of the settlement of those cases described in Note 15).actions.**

See "Item 1.—Business—Government and Other **Regulations**" **Regulations** in this Annual Report for additional information on important legal and regulatory matters that impact our business, including a summary of the current legal and regulatory environment.

Litigation, investigations, claims and regulatory proceedings against other participants in the residential real estate industry or relocation industry—or against companies in other industries—may impact the Company and its affiliated franchisees when the rulings or settlements in those cases cover practices common to the broader industry or business community (such as in the areas of worker classification and antitrust and competition, among others) and may generate litigation or investigations for the Company. See "Item 1A.—Risk Factors," and "Item 7.—Management's Discussion and Analysis of Financial Condition and Results of **Operations" **Operations—Current Business and Industry Trends,**" for additional **disclosure regarding information on litigation and regulatory matters as well as actual and potential changes to a number of industry structure changes, rules or practices that impact the functioning of the U.S. residential brokerage industry and our business.****

Item 4. Mine Safety Disclosures.

None.

Information about our Executive Officers

The following provides information regarding individuals who served as executive officers of Anywhere Group and Anywhere at **February 15, 2024** **February 21, 2025**. Our executive officers also serve as officers or directors of certain of our other subsidiaries or minority-owned joint ventures. The age of each individual indicated below is as of **February 15, 2024** **February 21, 2025**.

Ryan M. Schneider, **54** **55**, has served as our Chief Executive Officer and President since December 31, 2017,⁷ and as a director since October 20, 2017. From October 23, 2017,⁷ until his appointment as our CEO and President, Mr. Schneider served as the Company's President and Chief Operating Officer. Prior to joining the Company, Mr. Schneider served as President, Card of Capital One Financial Corporation ("Capital One"), a financial holding company, from December 2007 to November 2016 where he was responsible for all of Capital One's consumer and small business credit card lines of business in the United States, the United Kingdom and Canada. Mr. Schneider held a variety of other positions within Capital One from December 2001 to December 2007, including Executive Vice President and President, Auto Finance and Executive Vice President, U.S. Card. From November 2016 until April 2017, he served as Senior Advisor to Capital One. Under the terms of his employment agreement, Mr. Schneider serves as a member of the Board of Anywhere. He is also a member of the Board of Directors of Elevance Health, Inc.

Donald J. Casey, **62** **63**, has served as President and Chief Executive Officer of Anywhere Integrated Services LLC since April 2002. In December 2022, he assumed responsibility for certain operational, agent service delivery and consumer experience

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aspects of the Company's owned brokerage and title operations to the extent related to Coldwell Banker company owned brokerages and, in January 2023, he assumed leadership of Cartus. From 1995 until April 2002, he served as Senior Vice President, Brands of PHH Mortgage. From 1993 to 1995, Mr. Casey served as Vice President, Government Operations of Cendant Mortgage. From 1989 to 1993, Mr. Casey served as a secondary marketing analyst for PHH Mortgage Services (prior to its acquisition by Cendant).

Timothy B. Gustavson, 55, 56, has served as our Chief Accounting Officer, Controller and Senior Vice President since March 2015. In addition to this role, from November 2018 to March 2019, Mr. Gustavson served as our Interim Chief Financial Officer and Treasurer. From 2008 until March 2015, he served as our Assistant Corporate Controller and Vice President of Finance. Mr. Gustavson joined the Company in 2006 as Vice President of External Reporting and prior to joining the Company, Mr. Gustavson spent 16 years in public accounting with the KPMG audit practice. Mr. Gustavson is a certified public accountant.

Melissa K. McSherry, 51, has served as our Executive Vice President, Chief Operating Officer since February 2022. Prior to joining the Company, Ms. McSherry served as Senior Vice President, Global Head of Risk and Identity Solutions at Visa, Inc., a multinational financial services corporation, from 2016 to February 2022. While at Visa, Ms. McSherry led a

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cross functional team of approximately 500 persons that spanned product, engineering, sales, data science, client success, operations, and product marketing, among others. From 2014 to 2016, Ms. McSherry founded and served as the Chief Executive Officer of Firinne, advising CEOs, owners, and boards on strategy and execution. Ms. McSherry also served at Capital One Financial Corporation from 2002 until 2014, most recently in the role of Senior Vice President, Card Partnerships from 2010 until 2014. Ms. McSherry has announced her decision to step down from her role, effective February 26, 2024, and will serve as a strategic advisor to the Company until April 1, 2024.

Tanya Reu-Narvaez, 47, 48, has served as our Executive Vice President, Chief People Officer since January 2021, having previously served as our Senior Vice President, Human Resources since 2018, where she oversaw the team responsible for supporting Owned Brokerage Group and Franchise Group. From 2009 to 2018, she served as Senior Vice President of Human Resources for the Company's corporate and franchise group divisions. Ms. Reu-Narvaez joined Cendant Corporation in 2002, where she last held the role of Vice President of Human Resources before joining the Company in 2006 at the time of its spin-off from Cendant in the same role. She is a member and former Chair of the Corporate Board of Governors of the National Association of Hispanic Real Estate Professionals (NAHREP).

Charlotte Simonelli, 52, 53, has served as our Executive Vice President, Chief Financial Officer and Treasurer since March 2019. Immediately prior to joining the Company, Ms. Simonelli was employed by Johnson & Johnson as Vice President and Chief Financial Officer, Medical Devices from September 2017 and, prior thereto, as Vice President and Chief Financial Officer, Enterprise Supply Chain from January 2016. Previously, she held various finance roles in large multi-brand global organizations, including Reckitt Benckiser Inc. (a multinational consumer goods company), Kraft Foods Inc. (now Mondelez International Inc.), and PepsiCo, Inc. Ms. Simonelli served at Reckitt Benckiser from 2011 to 2015, including in the roles of Vice President, Finance, North America (from July 2014 to September 2015), Senior Vice President, Finance, ENA (a territory that included Europe and North America) from January 2012 to July 2014 and Senior Vice President, Finance, NAA (a territory that included North America, Australia and New Zealand) from April 2011 to December 2011. Ms. Simonelli began her career at Unilever US, Inc., focused on financial planning and analysis. She is also a member of the board of directors of NielsenIQ and serves as their Audit Committee Chair.

Marilyn J. Wasser, 68, 69, has served as our Executive Vice President, General Counsel and Corporate Secretary since May 2007. From May 2005 until May 2007, Ms. Wasser was Executive Vice President, General Counsel and Corporate Secretary for Telcordia Technologies, a provider of telecommunications software and services. From 1983 until 2005, Ms. Wasser served in several positions of increasing responsibility with AT&T Corporation and AT&T Wireless Services, ultimately serving as Executive Vice President, Associate General Counsel and Corporate Secretary of AT&T Wireless Services from September 2002 to February 2005 and immediately prior thereto, from 1995 until 2002, as Executive Vice President, Law, Corporate Secretary and Chief Compliance Officer of AT&T.

Rudy Wolfs, 56, 57, has been announced served as our Executive Vice President, Chief Technology Officer effective February 22, 2024. Most recently, since February 2024. From November 2023 until he become employed by the Company, Mr. Wolfs engaged in a short consulting agreement with the Company. Prior From January 2021 to that, he directed October 2023, Mr. Wolfs founded, led and supported then sold a leading digital startup company. company engaged in estate planning and management. From February 2012 to October 2020, Mr. Wolfs served in senior transformational technology roles, including as SVP, Chief Information Officer for Credit Cards and Small Business at Capital One. From 2000 until 2012, he worked at ING Direct USA in technology and marketing leadership positions, serving in his last role as Chief Marketing Officer and CIO. An avid technology innovator, Wolfs founded a business systems software company right out of school and over his career, has launched, invested in, and advised numerous start-ups.

Susan Yannaccone, 48, 49, has served as Executive Vice President, President and Chief Executive Officer of Anywhere Brands LLC since November 2020 and as President and Chief Executive Officer of Anywhere Advisors LLC since December 2022. She previously served as Regional Executive Vice President of Anywhere Advisors LLC, heading the Eastern Seaboard and Midwest regions for Coldwell Banker Realty, the brand's owned brokerage operations from March 2018 to November 2020. Ms. Yannaccone joined the Company in 2015, serving as Chief Operating Officer of ERA from July 2015 to September 2016 and as President and Chief Executive Officer of ERA from September 2016 to March 2018. Prior to that time, she served as Senior Vice President, Network Services for HSF Affiliates from 2013 to July 2015 and Vice President of Operations for Real Living from 2010 to 2012.

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PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Our common stock is listed on the New York Stock Exchange ("NYSE") under the symbol "HOUS". As of February 15, 2024 February 21, 2025, the number of stockholders of record was 49, 57.

Share Repurchase Program

The Company did not repurchase common stock during the quarter ended December 31, 2023 December 31, 2024.

Shares repurchased are retired and not displayed separately as treasury stock on the consolidated financial statements. The par value of the shares repurchased and retired is deducted from common stock and the excess of the purchase price over par value is first charged against any available additional paid-in-capital with the balance charged to retained earnings. Direct costs incurred to repurchase the shares are included in the total cost of the shares.

The Company's Board of Directors authorized a share repurchase program of up to \$300 million of the Company's common stock in February 2022. Although, as of December 31, 2023 December 31, 2024, \$203 million remained available for repurchase under the share repurchase program, the Company is prohibited from repurchasing shares under such programs under the indentures governing its Unsecured Notes and the 7.00% Senior Secured Second Lien Notes until the Company's consolidated leverage ratio falls below 4.00 to 1.00 and then only to the extent of available cumulative credit, as defined under the applicable indentures.

The share repurchase program has no time limit and may be suspended or discontinued at any time. Repurchases may be made at management's discretion from time to time on the open market, pursuant to Rule 10b5-1 trading plans or through privately negotiated transactions. The size and timing of any repurchases will depend on price, market and economic conditions, legal and contractual requirements (including compliance with the terms of our debt agreements) and other factors.

Stock Performance Graph

The stock performance graph set forth below is not deemed filed with the Securities and Exchange Commission and shall not be deemed incorporated by reference into any of our prior or future filings made with the Securities and Exchange Commission.

The following graph assumes a \$100 investment on December 31, 2018 December 31, 2019, and reinvestment of all dividends, in the S&P MidCap 400 index and the S&P Home Builders Select Industry index, or XHB Index (which includes a diversified group of holdings representing home building, building products, home furnishings and home appliances). A portion of our 2021, 2022 and 2023 long-term incentive compensation awards are tied to the relative performance of our total stockholder return as compared to the S&P MidCap 400 over the three-year periods ending December 31, 2023, 2024 and 2025.

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| Cumulative Total Return | | | | | | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| December 31, | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
| Anywhere Real Estate Inc. | \$ 100.00 | \$ 135.54 | \$ 173.66 | \$ 66.00 | \$ 83.76 | \$ 34.08 |
| SPDR S&P Homebuilders ETF (XHB) index | \$ 100.00 | \$ 124.48 | \$ 187.16 | \$ 151.13 | \$ 263.07 | \$ 261.28 |
| S&P MidCap 400 index | \$ 100.00 | \$ 113.66 | \$ 141.80 | \$ 123.28 | \$ 143.54 | \$ 163.54 |

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| Cumulative Total Return | | | | | | |
|---------------------------------------|--------------|-----------|-----------|-----------|-----------|-----------|
| December 31, | December 31, | | | | | |
| | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Anywhere Real Estate Inc. | \$ 100.00 | \$ 68.14 | \$ 92.36 | \$ 118.33 | \$ 44.98 | \$ 57.08 |
| SPDR S&P Homebuilders ETF (XHB) index | \$ 100.00 | \$ 150.80 | \$ 187.72 | \$ 282.25 | \$ 227.91 | \$ 396.71 |
| S&P MidCap 400 index | \$ 100.00 | \$ 126.2 | \$ 143.44 | \$ 178.95 | \$ 155.58 | \$ 181.15 |

Item 6. [Reserved]

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis should be read in conjunction with our consolidated financial statements and accompanying notes thereto included elsewhere herein. Unless otherwise noted, all dollar amounts in tables are in millions. This Management's Discussion and Analysis of Financial Condition and Results of Operations contain forward-looking statements. See "Forward-Looking Statements" and "Item 1A.—Risk Factors" for a discussion of the uncertainties, risks and assumptions associated with these statements. Actual results may differ materially from those contained in any forward-looking statements.

The following section generally discusses our financial condition and results of operations for the year ended **December 31, 2023** **December 31, 2024** compared to the year ended **December 31, 2022** **December 31, 2023**. Discussion regarding our financial condition and results of operations for the year ended **December 31, 2022** **December 31, 2023** compared to **December 31, 2021** **December 31, 2022** is included in Item 7 of our Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023** (2023 Form 10-K), filed with the SEC on **February 24, 2023** **February 20, 2024**.

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Effective December 31, 2024, the Company updated its calculation of Operating EBITDA to include adjustments for non-cash stock-based compensation and legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits to conform with similar adjustments and measures disclosed by industry competitors. We believe this updated Operating EBITDA better facilitates comparisons of operating performance across companies. These changes have been applied retrospectively to prior periods to enhance comparability. The inclusion of these adjustments does not materially affect segment-level trends or conclusions previously disclosed. Reconciliations of Operating EBITDA to the most directly comparable GAAP measure are provided for all periods presented. See below under the header "Financial Condition, Liquidity and Capital Resources—Non-GAAP Financial Measures" for additional information.

RECENT DEVELOPMENTS


Litigation Update Reimagine25: Strategic Transformation Initiative

In **general**, 2025, we launched Reimagine25 to transform how we operate as a Company, seizing new opportunities unlocked by generative AI and other **industry participants**, emerging technologies to deliver better experiences for our customers faster and at lower cost. These efforts position us for long-term success and a stronger competitive edge in an ever-evolving industry. As part of Reimagine25, we expect to incur restructuring costs to implement these changes, including **industry associations** investments in technology, process optimization, and **trade groups**, have seen an overall increase in significant litigation and regulatory scrutiny, with a particular focus on antitrust and competition and the broker commission structure and practices. For example, as further described in Note 15, "Commitments and Contingencies", to the Consolidated Financial Statements, we have entered into a nationwide settlement in the *Burnett* antitrust sell-side class action litigation (which settlement remains subject to final court approval with a court hearing scheduled for May 9, 2024). While that action is currently stayed with respect to Anywhere, judgment was entered against the non-settling defendants on November 1, 2023, and, in addition any potential injunctive relief to be ordered by the court, significant monetary damages were awarded to the plaintiffs from the non-settling defendants (including several corporate defendants and NAR) on a joint and several basis. Since late October 2023, approximately twenty additional sell side antitrust lawsuits have been filed against various real estate brokerages, NAR, MLSs, and/or state and local Realtor Associations, about half of which name Anywhere, its subsidiaries or franchisees; in those cases, plaintiffs have generally either agreed to dismiss or stay the actions against Anywhere, its subsidiaries or franchisees. In addition, the buy-side class action antitrust case filed against us remains outstanding and there can be no assurance we will reach a satisfactory outcome or settlement in that action. **workforce realignment**.

CURRENT BUSINESS AND INDUSTRY TRENDS

In 2022, the **The** residential real estate market saw a notable downturn, intensifying in the latter half of the year. The combined homesale transaction volume of Franchise Group and Owned Brokerage Group, calculated by multiplying closed homesale transaction sides **is at historic lows**, with the average homesale price, experienced a 14% decrease in 2022 compared to the previous year. The weak market persisted into 2023, with a year-over-year decline of 19% in homesale transaction volume for both Franchise and Owned Brokerage groups, driven by a reduction in homesale transactions.

According to data from NAR, **existing** homesale transactions in **2024 and 2023** totaled 4.09 million compared to 5.03 million transactions in 2022, marking the lowest **annual** transaction amount since 1995. 1995, according to NAR data. Furthermore, a significant decline in existing homesale transactions of 34% occurred from 2021 to 2024. For **2024**, 2025, as of their most recently released forecast, Fannie Mae is forecasting existing homesale transactions to increase 3% to **4.24 million** **4.18 million**.

Several market factors contributed to  2199023338035

In 2024, Franchise Group saw a 5% increase in volume, calculated as the **substantial declines in homesale transactions as well as reduced activity in purchase and refinancing units** and mortgage origination volume. These factors include the rapid escalation **number** of mortgage rates starting in March 2022, persistent high inflation over the past two years, **reduced housing affordability, low housing inventory, and broader macroeconomic concerns**. The low housing inventory environment not only led to a decrease in closed homesale sides **but also contributed to an elevation in multiplied by the average homesale price, over the past two years**.

The table below sets forth changes in homesale transaction volume, closed homesale sides (homesale transactions) and average homesale price at Franchise Group and Owned Brokerage Group **both on experienced a combined and individual basis, for the year ended December 31, 2023** **4% increase in volume, both as compared to 2022**.

| | Year Ended December 31, 2023 |
|--|---------------------------------|
| Anywhere Combined | |
| Homesale transaction volume* | (19)% |
| Closed homesale sides | (20)% |
| Average homesale price | 1% |
| Anywhere Brands - Franchise Group | |
| Homesale transaction volume* | (20)% |
| Closed homesale sides | (21)% |
| Average homesale price | 2% |
| Anywhere Advisors - Owned Brokerage Group | |
| Homesale transaction volume* | (19)% |
| Closed homesale sides | (19)% |
| Average homesale price | —% |

* Homesale transaction volume is measured by multiplying closed homesale sides by average homesale price, prior year.

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The graphic below shows number of closed homesale sides for Franchise Group decreased by 3% in 2024 compared to 2023, while the moderation average homesale price increased by 8%. Similarly, Owned Brokerage Group reported a 4% decrease in the decline of closed homesale transaction volume on a combined basis for the Company by quarter sides in 2022 and 2023 2024 as compared with to prior year, while the same period in the prior year:

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Furthermore, refinancing title and closing units declined 52% and purchase title and closing units declined 23% at Title Group during the year ended December 31, 2023 compared to 2022 as a result of the high interest rate environment and a reduction in volume related to a pullback in home purchasing by an institutional homebuyer with which we have a joint venture relationship. average homesale price increased 7%.

Cost Savings and Operational Efficiencies. Beginning in the third quarter of 2022 and continuing throughout the end of 2023, we took additional cost savings actions to offset, in part, expected declines in homesale transaction volume, including reductions in the near term on spending on certain variable and semi-variable expenses and streamlining our administrative support cost structure. Savings. During 2023, 2024, the Company realized cost savings of approximately \$220 million of which approximately half related to specific restructuring activities. \$125 million.

We believe that industry dynamics and customer demands require simplified and more integrated and digitized offerings, systems and support. Delivering the Company's business model more digitally is an increasing part of improving the consumer experience and our ongoing cost focus. The Company expects to continue to prioritize investments in efforts to support our independent sales agents, franchisees and consumers. This includes investments in technology and innovative products, lead generation and franchisee support.

Mortgage Rates. According to Freddie Mac, Mac's data shows that the average mortgage rates on commitments for a 30-year conventional fixed-rate mortgage more than doubled in 2022 and reaching a peak of 7.79% in the fourth quarter of 2023, reached 7.79% the highest since 2000. In the ten years preceding the commencement of actions by the Federal Reserve in March 2022 (which were intended to control inflation) the average mortgage rate was 3.78%, ranging from a high of 4.94% to a low of 2.65%. In comparison, mortgage rates remained above 6% throughout 2024. As of February 20, 2025, the highest level since 2000. Rates increased from an U.S. weekly mortgage rate average of 6.36% in December 2022 to 6.82% in December 2023, which is approximately 260 basis points higher than the 10-year average of 4.23%. In early 2024 mortgage rates have started to decline. For the week ending February 15, 2024, mortgage rates was 6.85% on a 30-year fixed-rate mortgage averaged 6.77%, according to Freddie Mac, mortgage.

A wide variety Mortgage rates are influenced by a multitude of factors, can contribute to mortgage rates, including federal interest rates, Treasury note yields, inflation, demand, consumer income, unemployment levels, foreclosure rates, and fiscal and monetary policies, to name a few. Since policies. Between March 2022 and July 2023, the U.S. Federal Reserve Board (the "Federal Reserve") has taken aggressive took action intended to try to control inflation, including raising the target federal funds rate by over 400 basis points during in 2022 and by an additional 100 basis points during in 2023. Although these actions have had mixed results on the economy, From September 2024 to December 2024, the Federal Reserve has maintained unchanged rates since July 2023. In their most recent press release in lowered the target federal funds rate by total of 100 basis points but took no further action at its January 2024, they conveyed their

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anticipation that inflation will gradually align with their target, prompting a reduction in rates, likely no earlier than the second quarter of 2024, 2025 meeting. It is uncertain when additional rate cuts may occur. Yields on the 10-year Treasury note were 4.58% as of December 31, 2024 compared to 3.88% as of both December 31, 2023 and 2022.

The rising interest rate environment has negatively impacted multiple adversely affected various aspects of our business. Increases in Higher mortgage rates typically correlate with diminished lead to reduced homesale transaction volume, reduced decreased housing affordability, and lower activity in both purchase and refinancing units and mortgage origination. We expect anticipate that our business will continue to be adversely negatively impacted by the current high mortgage rate environment until there is an improvement in the interest rate environment improves, environment. For example, we believe the high mortgage rate environment is contributing to decreased homesale transaction volume, as potential home sellers choose to stay with their lower mortgage rate rather than sell their home and pay a higher mortgage rate with the purchase of another home and potential home buyers choose to rent rather than pay higher mortgage rates.

Inflation. The prevailing inflationary environment has affected U.S. consumers and the repercussions may persist. As evidenced by the Consumer Price Index for All Urban Consumers (CPI), a gauge employed by the U.S. Bureau of Labor Statistics, there was a 3.4% 2.9% (not seasonally adjusted) increase for the 12-month period ending December 31, 2023 December 31, 2024. The CPI serves as a metric for capturing the average fluctuations in prices paid by urban consumers across a diverse array of consumer goods and services. The macroeconomic landscape, including disruptions related to Russia's invasion of Ukraine and ongoing conflicts around the ongoing conflict in the Middle East, introduce world, introduces an additional layer of complexity to the inflationary dynamics. These geopolitical disruptions have the potential to intensify inflationary pressures, contributing to the volatility witnessed in the broader economic context. As consumers navigate this challenging landscape, the potential for continued impact on their purchasing power remains a significant consideration.

Affordability Affordability. The combination of higher mortgage rates and inflation rates highlighted above have negatively affected housing affordability, has substantially increased the cost of homeownership. This impact situation is further compounded exacerbated by the substantial escalation significant rise in home prices, driven by inventory constraints and the "lock-in effect" where current homeowners are reluctant to sell due to inventory constraints. Housing their existing low mortgage rates.

Future periods may see further negative impacts on housing affordability may be further negatively impacted in future periods by due to persistent inflationary pressures, inflation and potential additional increases in mortgage rates, increased rates. Rising homesale prices, coupled with the cost escalating costs of homeowners and flood flood/other types of disaster insurance, are expected to continue straining affordability. Additionally, further declines in housing inventory, stagnant or declining wages and other economic challenges, challenges such as labor market fluctuations and policy uncertainties, could exacerbate the situation.

Inventory & Turnover. Turnover. Continued or accelerated declines in inventory have and may continue to result in insufficient supply to meet demand. Overall housing Housing inventory levels have been a persistent industry-wide concern for years, in particular particularly in certain highly sought-after geographies and at lower price points. Additional inventory pressure arises from periods of slow or decelerated new housing construction, potential home sellers choosing to stay with their lower mortgage rate rather than sell their home, periods of slow new housing construction, real estate investment firms that purchase homes for rental use, (rather than resale), and alternative competitors, such as iBuying models, competitors. These pressures have resulted led to a significant increase in the average sales price increasing significantly over the past two years, which we believe has contributed to further deterioration of inventory at lower price points, years.

Recruitment and Retention of Independent Sales Agents; Commission Income. Recruitment and retention of independent sales agents and independent sales agent teams are critical to the business and financial results of a brokerage, including our company owned brokerages and those operated by affiliated franchisees. As of December 31, 2023 compared to 2022, On a year-over-year basis, independent sales agents affiliated with our company owned brokerages, declined 5% and, based on information from such franchisees, as well as independent sales agents affiliated with our U.S. franchisees, also declined 3%. We experienced modest net declines in 2024 and 2023, which we believe these declines are is consistent with a broader market industry trend of less productive agents leaving the industry and more than half of the decline in independent sales agents affiliated with our company owned brokerages was attributed profession due to agents with at most one homesale transaction in 2023, challenging market conditions.

Aggressive

The aggressive competition for the affiliation of independent sales agents in this industry continues to make recruitment and retention efforts at both Franchise Group and Owned Brokerage Group challenging, in particular particularly with respect to more productive sales agents, and had and may continue to have a negative impact on our market share, agents. These competitive market factors along with other trends (such as changes in the spending patterns of independent sales agents, as more agents purchase services from third parties outside of their affiliated broker) are expected to continue to put upward pressure on the average share of commissions earned by independent sales agents. If independent sales agents affiliated with our company owned brokerages are paid a higher proportion of the commissions earned on a homesale transaction or the level of commission income we receive from a homesale transaction is otherwise reduced, the operating margins of our company owned brokerages could continue to be adversely affected. Similarly, franchisees have and may continue to seek reduced royalty fee arrangements or other incentives from us to offset the continued business pressures on such franchisees, which would result in a reduction in royalty fees paid to us.

Competition and Industry Disruption. See Part I., "Item 1.—Business—Competition" of this Annual Report for a discussion of the current competitive environment, including with respect to competition for independent sales agents and franchisees as well as non-traditional competition and industry disruption.

Legal & Regulatory Environment. Matters that Impact the Functioning of the U.S. Residential Brokerage Industry and our Business. For a discussion of material litigation involving the Company see Part I., "Item 3.—Legal Proceedings" and As further described in Note 15, "Commitments and Contingencies—Litigation", Contingencies" to the Consolidated Financial Statements, the final court approval of our nationwide settlement in this Annual Report. the Burnett, Moehrl and Nosalek antitrust sell-side class action litigation (the "Anywhere Settlement") has been appealed, which delays our final payment of the remaining \$53.5 million due under the Anywhere Settlement until 21 business days after all appellate rights are exhausted (we previously paid the first \$30 million due), the timing of which is uncertain. We currently expect the payment to occur no earlier than mid-2025.

Industry changes that have recently been (or could in the near-term be) implemented by NAR, state or local realtor associations or MLSs will (or have the potential to) impact the entire industry, including our owned brokerages and those of our franchisees. Specifically, in 2024, NAR entered into a nationwide class action settlement (the "NAR Settlement"), which received final court approval in November 2024, although several objectors have since filed appeals of the final approval. Under the NAR Settlement, NAR agreed to certain practice changes including, but not limited to, prohibiting offers of compensation to buyer brokers from being made on listings on an MLS, requiring Realtors® representing a buyer to enter into a written agreement with a buyer, setting forth the buyer broker's fee and obligations before showing the buyer a property, and prohibiting Realtors® from representing their services as free, or collecting greater compensation than set forth in the written agreement with the buyer.

The NAR Settlement allowed for participation by non-NAR MLSs, but a number of those MLSs have elected not to participate in the NAR Settlement, and as such, they will continue to operate on their own rules regarding broker compensation and will not be restricted by the constraints in the NAR Settlement.

In January 2025, the U.S. Supreme Court upheld a 2024 appeals court decision that resolved a dispute regarding whether the DOJ could investigate certain real estate industry practices. Additional antitrust litigation and investigations related to other industry practices may be possible. While direction may change with the current administration, we believe that based on public statements made by the DOJ in filings, the DOJ has continued to focus on the manner in which broker commissions are communicated, negotiated and paid, including how MLSs and state associations are implementing the changes required by the NAR Settlement and potentially on broader restrictions or bans on offers of compensation. The scope of the DOJ's scrutiny may also expand to include the Clear Cooperation Policy or other industry rules or practices.

Industry rules and practices, particularly those that mandate behavior by industry participants, have drawn increasing scrutiny and criticism, including from various industry participants as well as regulators, as an outgrowth of the industry antitrust litigation. These rules and practices include the Clear Cooperation Policy, the rules mandating participation in state and national Realtor associations in order to post on the local MLS, the rules limiting access to lock-boxes used to facilitate property showings and the rules that limit display of co-mingled MLS and non-MLS listings.

The growing rules debate over the Clear Cooperation Policy could lead to material consequences for industry participants however it is addressed. Given the decades of industry practice that have led to the current system of broad public distribution of listings, it is difficult to understand the full range of impacts that might result from any particular resolution of the current rules debate. The withdrawal or significant minimization of the Clear Cooperation Policy obligations leading to increased privatization of listing content could benefit those brokerages and franchise systems with the largest listing inventory. Conversely, a failure by the industry to address the existing concerns with the rule's restrictions could result in increased industry litigation and regulatory scrutiny.

In addition, individual or cumulative impacts of ongoing industry change may cause more industry participants to evaluate their options and could lead to higher levels of industry consolidation than has been customary.

The ultimate impact to us of changes to industry rules and practices and/or the decision to maintain those practices, will depend on future developments, which are highly uncertain and difficult to predict, as well as the actions that we have taken, or will take, to minimize any current and future impact on our revenue, profitability, or liquidity.

For a discussion of the current legal and regulatory environment and how such environment could potentially impact us, see Part I., "Item 1.—Business—Government and Other Regulations" and Part I., "Item 1A.—Risk Factors" in this Annual Report.

Pending Litigation. For a discussion of material litigation involving the Company see Part I., "Item 3.—Legal Proceedings" and Note 15, "Commitments and Contingencies—Litigation", to the Consolidated Financial Statements included elsewhere in this Annual Report. Adverse outcomes in these matters, individually or in the aggregate, including delays or a failure to receive court approval of any related settlements, could have a material adverse effect on our business, results of operations and financial condition, including with respect to our liquidity.

KEY DRIVERS OF OUR BUSINESSES

Within Franchise Group and Owned Brokerage Group, our assessment of operating performance relies on the following key operating metrics:

- Closed Homesale Sides: This metric captures the number of transactions representing either the "buy" or "sell" side of a homesale transaction.
- Average Homesale Price: This metric reflects the average selling price of closed homesale transactions.
- Average Homesale Broker Commission Rate: This metric indicates the average commission rate earned on either the "buy" or "sell" side of a homesale transaction.

For Franchise Group, an additional metric, Net Royalty Per Side, is utilized. This metric represents the royalty payment to the Franchise Group for each homesale transaction side factoring in royalty rates, homesale prices, average homesale broker commission rates, volume incentives and other incentives. Net royalty per side is a comprehensive measure that accounts for changes in average homesale prices and all incentives and represents the royalty revenue impact of each incremental side.

For Owned Brokerage Group, we also gauge performance using Gross Commission Income Per Side. This metric is derived by dividing gross commission income (comprising commissions from homesale transactions and other activities, primarily leasing transactions) by closed homesale sides. Owned Brokerage Group, as a franchisee of Franchise

Group, pays a royalty fee of approximately 6% per transaction to Franchise Group. The remaining gross commission income is distributed between the broker (Owned Brokerage Group) and independent sales agents based on their respective independent contractor agreements, specifying the agents' share of the broker commission.

For Title Group, our assessment of operating performance centers on key metrics related to title and closing units differentiating between Purchase Title and Closing Units (resulting from home purchases), and Refinance Title and Closing Units (stemming from homeowners refinancing their home loans). The Average Fee Per Closing Unit metric represents the average fee earned on both purchase and refinancing title sides.

The following table presents our drivers for the years ended December 31, 2023, December 31, 2024, 2022, 2023 and 2021, 2022. See "Results of Operations" below for a discussion as to how these drivers affected our business for the periods presented.

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| | | Year Ended December 31, | | Year Ended December 31, | | % | | Year Ended December 31, | | % | | Year Ended December 31, | | % | | Year Ended December 31, | | % | |
|--|--|-------------------------|--|-------------------------|--|--------|--|-------------------------|--|------|--|-------------------------|--|------|--|-------------------------|--|--------|--|
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
| | | 2023 | | 2024 | | Change | | 2023 | | 2022 | | Change | | 2023 | | 2022 | | Change | |
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|---|----------------------------------|-----------|---------|-----------|-------|---------|-----------|---------|-----------|-------|---------|-----------------------------------|-----------|
| Gross commission income per side | Gross commission income per side | \$ 17,668 | \$ | \$ 17,435 | 1 | 1 % | \$ 17,435 | \$ | \$ 16,486 | 6 | 6 % | Gross commission income per side | \$ 18,557 |
| Anywhere Integrated Services - Title Group | | | | | | | | | | | | | |
| Purchase title and closing units | | | | | | | | | | | | | |
| Purchase title and closing units | | | | | | | | | | | | | |
| Purchase title and closing units | 102,967 | 133,055 | 133,055 | (23) | (23)% | 133,055 | 163,187 | 163,187 | (18) | (18)% | 103,612 | | |
| Refinance title and closing units | 8,850 | 18,470 | 18,470 | (52) | (52)% | 18,470 | 56,675 | 56,675 | (67) | (67)% | 103,612 | Refinance title and closing units | 103,612 |
| Average fee per closing unit | Average fee per closing unit | \$ 3,185 | \$ | \$ 3,146 | 1 | 1 % | \$ 3,146 | \$ | \$ 2,709 | 16 | 16 % | Average fee per closing unit | \$ 3,341 |

(a) Includes all franchisees except for Owned Brokerage Group.

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Declines in the number of closed homesale sides and/or declines in average homesale price adversely affect our results of operations by: (i) reducing the royalties we receive from our franchisees, (ii) reducing the commissions our company owned brokerage operations earn, and (iii) reducing the demand for services offered through Title Group, including title, escrow and settlement services or the services of our mortgage origination, title underwriter insurance, or other joint ventures. Additionally, declining closed homesale sides and/or declines in average homesale price increase the risk of franchisee default due to lower homesale volume. Further, our results have been and may continue to be negatively affected by a decline in commission rates charged by brokers, greater commission payments to independent sales agents, lower royalty rates from franchisees or an increase in other incentives paid to franchisees, among other factors.

Royalty fees are charged to all franchisees pursuant to the terms of the relevant franchise agreements and franchisees may receive volume incentives described in each of the real estate brands' franchise disclosure documents. Other incentives may also be used as consideration to attract new franchisees, grow franchisees (including through independent sales agent recruitment) or extend existing franchise agreements, although in contrast to volume incentives, the majority of other incentives are not homesale transaction based. See Part I., "Item 1.—Business—Anywhere Brands—Franchise Group—Operations—Franchising" for additional information.

Over the past several years, our top 250 franchisees have grown faster than our other franchisees through organic growth and market consolidation, which has, had, and may continue to, put pressure on our ability to renew or negotiate franchise agreements with favorable terms due to their size and scale, and that has had, and could adversely continue to have, an adverse impact on our royalty revenue. The gross commission income earned by our top 250 franchisees as a percentage of total gross commission income generated by all of our franchisees was 76% in 2024 compared to 67% in 2019.

We face significant competition from other national real estate brokerage brand franchisors for franchisees and we expect that the trend of increasing incentives will continue in the future in order to attract, retain, and help grow certain franchisees. Taking into account competitive factors, from time to time, we have and may continue to introduce pilot programs or restructure or revise the model used at one or more franchised brands, including with respect to fee structures, minimum production requirements or other terms. We expect to experience pressures on net royalty per side, largely due to the impact of competitive market factors noted above and continued concentration among our top 250 franchisees.

Owned Brokerage Group has a significant concentration of real estate brokerage offices and transactions in geographic regions where home prices are at the higher end of the U.S. real estate market, particularly the east and west coasts, while Franchise Group has franchised offices that are more widely dispersed across the United States. Accordingly, operating results and homesale statistics may differ between Owned Brokerage Group and Franchise Group based upon geographic presence and the corresponding homesale activity in each geographic region. In addition, the share of commissions earned by independent sales agents directly impacts the margin earned by Owned Brokerage Group. Such share of commissions earned by independent sales agents varies by region and commission schedules are generally progressive to incentivize sales agents to achieve higher levels of production.

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RESULTS OF OPERATIONS

Discussed below are our consolidated results of operations and the results of operations for each of our reportable segments, segments and Corporate and Other. The reportable segments presented represent those for which we maintain separate financial information regularly employed provided to and reviewed by our chief operating decision maker for performance assessment and resource allocation. The classification of reportable segments also considers the distinctive nature of services offered by each segment. Management's evaluation of individual reportable segment performance centers on two key metrics: revenue and Operating EBITDA.

Operating EBITDA is a non-GAAP financial measure and is defined as net income (loss) adjusted for depreciation and amortization, interest expense, net (excluding relocation services interest for securitization assets and securitization obligations), income taxes, and certain non-core items. Non-core items include non-cash stock-based compensation, restructuring charges, impairments, former parent legacy items, legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits, gains or losses on the early extinguishment of debt, impairments, and gains or losses on discontinued operations or the sale of businesses, investments, or other assets. Operating EBITDA Margin is defined as Operating EBITDA as a percentage of revenues.

Our presentation of Operating EBITDA may not fully align with similar measures employed by other entities. Variations may arise due to differences in the inclusion or exclusion of specific items and the interpretation of non-core elements within the calculation. See below under the header "Financial Condition, Liquidity and Capital Resources—Non-GAAP Financial Measures" for additional information.

Year Ended December 31, 2023 December 31, 2024 vs. Year Ended December 31, 2022 December 31, 2023

Our consolidated results comprised the following:

| | Year Ended December 31, | | |
|--|-------------------------|----------|------------|
| | 2023 | 2022 | Change |
| Net revenues | \$ 5,636 | \$ 6,908 | \$ (1,272) |
| Total expenses | 5,758 | 7,231 | (1,473) |
| Loss before income taxes, equity in (earnings) losses and noncontrolling interests | (122) | (323) | 201 |
| Income tax benefit | (15) | (68) | 53 |
| Equity in (earnings) losses of unconsolidated entities | (9) | 28 | (37) |
| Net loss | (98) | (283) | 185 |
| Less: Net loss (income) attributable to noncontrolling interests | 1 | (4) | 5 |
| Net loss attributable to Anywhere and Anywhere Group | \$ (97) | \$ (287) | \$ 190 |

| | Year Ended December 31, | | |
|---|-------------------------|----------|---------|
| | 2024 | 2023 | Change |
| Net revenues | \$ 5,692 | \$ 5,636 | \$ 56 |
| Total expenses | 5,828 | 5,758 | 70 |
| Loss before income taxes, equity in earnings and noncontrolling interests | (136) | (122) | (14) |
| Income tax benefit | (2) | (15) | 13 |
| Equity in earnings of unconsolidated entities | (7) | (9) | 2 |
| Net loss | (127) | (98) | (29) |
| Less: Net (income) loss attributable to noncontrolling interests | (1) | 1 | (2) |
| Net loss attributable to Anywhere and Anywhere Group | \$ (128) | \$ (97) | \$ (31) |

Net revenues decreased \$1,272 million increased \$56 million or 18% 1% for the year ended December 31, 2023 December 31, 2024 compared with the year ended December 31, 2022 December 31, 2023 primarily driven primarily by lower homesale transaction volume an increase in revenues at Owned Brokerage Group and Franchise Group primarily due to a decline in homesale transactions. In addition, net revenues decreased \$80 million due to the absence of revenue at Title Group as a result of the sale of the Title Insurance Underwriter late in the first quarter of 2022. Group.

Total expenses decreased \$1,473 million increased \$70 million or 20% 1% for the year ended December 31, 2023 December 31, 2024 compared to 2022 2023 primarily driven by gains on the early extinguishment of debt which were \$7 million during the year ended December 31, 2024 compared to \$169 million during the year ended December 31, 2023.

Total expenses, excluding the impact of gains on the early extinguishment of debt, decreased \$92 million or 2% primarily due to:

- a \$751 million decrease in commission and other sales agent-related costs primarily due to lower homesale transaction volume;
 - \$65 million of impairment expense during 2023, which included impairment charges of \$25 million at Franchise Group to reduce goodwill related to Cartus, \$25 million related to franchise trademarks and \$15 million related to leases and other assets, compared to \$483 million of impairment expense during 2022, which included impairment charges of \$280 million and \$114 million related to goodwill at Owned Brokerage Group and Franchise Group, respectively, \$76 million related to franchise trademarks and \$13 million related to leases and other assets including an investment;
 - a \$169 million gain on the early extinguishment of debt as a result of the debt exchange transactions and open market repurchases that occurred during the third quarter of 2023 compared to a \$96 million loss on the early extinguishment of debt as a result of the refinancing transactions during 2022;
 - a \$196 million \$52 million decrease in operating and general and administrative expenses primarily attributable to higher expense in 2023 related to accruals for legal matters, as well as a decrease in employee-related, occupancy and other operating costs due to cost savings initiatives, partially offset by higher employee incentive accruals, and a \$74 million decrease in underwriter costs as a result of the sale of the Title Underwriter late in the first quarter of 2022; and initiatives;
- a \$37 million \$45 million decrease in impairment expense primarily due to the absence in 2024 of goodwill and intangible asset impairment charges;

- a \$20 million decrease in marketing costs as a result of cost savings initiatives;

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partially offset by:

- a \$140 million decrease in other income primarily due to the absence in 2023 of the gain recorded at Title Group related to the sale of the Title Underwriter during 2022; initiatives;
- a \$38 million net increase in interest expense primarily \$16 million decrease of former parent legacy costs due to the absence during 2023 of \$40 million of gains recognized during 2022 related to the fair value adjustment expense for mark-to-market adjustments for interest rate swaps (which expired a legacy tax matter recorded during the fourth first quarter of 2022);
- a \$17 million increase in restructuring costs during 2023 compared to 2022 primarily related to additional cost savings initiatives; 2023; and
- an increase in former parent legacy cost \$17 million of \$17 million primarily related to first quarter 2023 developments in a legacy tax matter.

Equity in earnings were \$9 million for the year ended December 31, 2023 compared to losses of \$28 million during the same period of 2022. Equity in earnings for the year ended December 31, 2023 consisted of \$4 million of earnings for the Title Insurance Underwriter Joint Venture, \$3 million of earnings for the operations of our other title related equity method investments and \$2 million of earnings for the operations of our brokerage related equity method investments. Equity in losses for the year ended December 31, 2022 consisted of \$22 million of losses for Guaranteed Rate Affinity and \$17 million of losses for the operations of our brokerage related equity method investments, partially offset by \$6 million of earnings for the Title Insurance Underwriter Joint Venture and \$5 million of earnings for the operations of our other title related equity method investments.

In 2022, we began to take additional cost savings actions to offset, in part, expected declines in homesale transaction volume, including reductions in the near term on spending on certain variable and semi-variable expenses and streamlining our administrative support cost structure. As a result, we implemented a restructure plan ("Operational Efficiencies Plan") under which we incurred \$43 million of costs including \$22 million of facility related costs and \$21 million of personnel related costs primarily at Owned Brokerage Group during the year ended December 31, 2023, compared to \$20 million of costs during 2022. Total expected lower restructuring costs, under the Operational Efficiencies Plan are currently anticipated from \$49 million in 2023 to be \$89 million with \$63 million incurred to date through December 31, 2023. During 2023, the \$32 million in 2024. The Company realized cost savings of approximately \$220 million \$125 million during the year of which approximately half related to specific restructuring activities. Furthermore, in connection with prior restructuring programs, we incurred \$6 million of costs during the year ended December 31, 2023 compared to \$12 million during 2022 primarily related to the transformation of our corporate headquarters. See activities (see Note 14, "Restructuring Costs", in the Consolidated Financial Statements for additional information, information).

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The expense decreases were partially offset by a \$54 million increase in commission and other sales agent-related costs at Owned Brokerage Group primarily due to a slight increase in homesale transaction volume.

Equity in earnings were \$7 million for the year ended December 31, 2024 compared to earnings of \$9 million during the same period of 2023.

The provision for income taxes was a benefit of \$2 million for the year ended December 31, 2024 compared to a benefit of \$15 million for the year ended December 31, 2023 compared. The 2024 tax benefit was partially offset by a higher valuation allowance on certain deferred tax assets. Given our recent history of losses, we increased the valuation allowance, primarily on foreign tax credits and state net operating losses, contributing to a benefit of \$68 million for the year ended December 31, 2022. this year's tax expense. Our effective tax rate was 13% 2% and 19% 13% for the years ended December 31, 2023 December 31, 2024 and 2022, 2023, respectively. See Note 12, "Income Taxes", to the Consolidated Financial Statements for additional information and a reconciliation of the Company's effective income tax rate.

The following table reflects a non-GAAP reconciliation of Net loss attributable to Anywhere and Anywhere Group to Operating EBITDA and the results of each of our reportable segments during the years ended December 31, 2023 December 31, 2024 and 2022; 2023:

| | Year Ended December 31, | |
|--|-------------------------|----------|
| | 2023 | 2022 |
| Net loss attributable to Anywhere and Anywhere Group | \$ (97) | \$ (287) |
| Income tax benefit | (15) | (68) |
| Loss before income taxes | (112) | (355) |
| Add: Depreciation and amortization | 196 | 214 |
| Interest expense, net | 151 | 113 |
| Restructuring costs, net (a) | 49 | 32 |
| Impairments (b) | 65 | 483 |
| Former parent legacy cost, net (c) | 18 | 1 |

| | | |
|---|--------|--------|
| (Gain) loss on the early extinguishment of debt (c) | (169) | 96 |
| Loss (gain) on the sale of businesses, investments or other assets, net (d) | 2 | (135) |
| Operating EBITDA | \$ 200 | \$ 449 |

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| | Revenues (e) | | | % | Operating EBITDA | | | | Operating EBITDA Margin | | |
|-----------------------|--------------|----------|------------|-------|------------------|--------|-----------|----------|-------------------------|------|--------|
| | 2023 | 2022 | \$ Change | | 2023 | 2022 | \$ Change | % Change | 2023 | 2022 | Change |
| Franchise Group | \$ 983 | \$ 1,145 | \$ (162) | (14)% | \$ 527 | \$ 670 | \$ (143) | (21)% | 54 % | 59% | (5) |
| Owned Brokerage Group | 4,628 | 5,606 | (978) | (17) | (144) | (86) | (58) | (67) | (3) | (2) | (1) |
| Title Group | 340 | 530 | (190) | (36) | (17) | 9 | (26) | (289) | (5) | 2 | (7) |
| Corporate and Other | (315) | (373) | 58 | (e) | (166) | (144) | (22) | (15) | | | |
| Total Company | \$ 5,636 | \$ 6,908 | \$ (1,272) | (18)% | \$ 200 | \$ 449 | \$ (249) | (55)% | 4 % | 6% | (2) |

| | Year Ended December 31, | |
|--|-------------------------|---------|
| | 2024 | 2023 |
| Net loss attributable to Anywhere and Anywhere Group | \$ (128) | \$ (97) |
| Income tax benefit | (2) | (15) |
| Loss before income taxes | (130) | (112) |
| Add: Depreciation and amortization | 198 | 196 |
| Interest expense, net | 153 | 151 |
| Stock-based compensation (a) | 17 | 12 |
| Restructuring costs, net (b) | 32 | 49 |
| Impairments (c) | 20 | 65 |
| Former parent legacy cost, net (d) | 2 | 18 |
| Legal contingencies (e) | 2 | 43 |
| Gain on the early extinguishment of debt (f) | (7) | (169) |
| Loss on the sale of businesses, investments or other assets, net | 3 | 2 |
| Operating EBITDA | \$ 290 | \$ 255 |

- (a) Stock-based compensation is a non-cash expense that is based on grant date fair value, which is influenced by the Company's stock price, and recognized over the requisite service period. This expense is primarily related to Corporate and Other.
- (b) Restructuring costs are approximately half personnel-related, including severance costs primarily to streamline finance and other administrative functions, and half facility-related, including costs incurred to reduce our brokerage operating model to align with the industry as well as our Corporate headquarters footprint. Restructuring charges incurred for the year ended December 31, 2024 include \$4 million at Franchise Group, \$15 million at Owned Brokerage Group, \$1 million at Title Group and \$12 million in Corporate and Other. Restructuring charges incurred for the year ended December 31, 2023 include \$11 million at Franchise Group, \$25 million at Owned Brokerage Group, \$4 million at Title Group and \$9 million at Corporate and Other. Restructuring charges incurred See Note 14, "Restructuring Costs", to the Consolidated Financial Statements for additional information.
- (c) Non-cash impairments for the year ended December 31, 2022 include \$1 million at Franchise Group, \$19 million at Owned Brokerage Group December 31, 2024 primarily related to leases and \$12 million at Corporate and Other.
- (b) other assets. Non-cash impairments for the year ended December 31, 2023 include \$25 million at Franchise Group to reduce goodwill related to Cartus, \$25 million related to franchise trademarks and \$15 million related to leases and other assets. Non-cash impairments for the year ended December 31, 2022 include \$280 million and \$114 million related to goodwill at Owned Brokerage Group and Franchise Group, respectively, \$76 million related to franchise trademarks and \$13 million related to leases and other assets including an investment.
- (c) (d) Former parent legacy items and (Gain) loss on the early extinguishment of debt are recorded in Corporate and Other. Former parent legacy cost in 2023 relates Other and relate to developments in a legacy tax matter matter.
- (e) Represents changes in legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits and includes \$2 million in Corporate and Other for the year ended December 31, 2024 and \$34 million and \$9 million in Corporate and Other and Brokerage Group, respectively, for the year ended December 31, 2023. Legal contingencies do not include cases that are part of our normal operating activities or legal expenses incurred in the first quarter ordinary course of 2023, business.
- (f) Gain on the early extinguishment of debt is recorded in 2023 Corporate and Other. The gain on the early extinguishment of debt relates to the repurchases of Unsecured Notes that occurred during the third quarter of 2024, as well as the debt exchange transactions and open market repurchases that occurred during the third quarter of 2023. Loss on

The following table reflects the early extinguishment results of debt in 2022 primarily relates to the refinancing transactions that occurred each of our reportable segments and Corporate and Other during the first quarter of 2022, years ended December 31, 2024 and 2023:

| | Revenues (b) | | | % | Operating EBITDA | | | | Operating EBITDA Margin | | |
|-------------------------|--------------|----------|-----------|------|------------------|--------|-----------|----------|-------------------------|------|--------|
| | 2024 | 2023 | \$ Change | | 2024 | 2023 | \$ Change | % Change | 2024 | 2023 | Change |
| Franchise Group | \$ 961 | \$ 983 | \$ (22) | (2)% | \$ 521 | \$ 527 | \$ (6) | (1)% | 54% | 54% | — |
| Owned Brokerage Group | 4,688 | 4,628 | 60 | 1 | (93) | (135) | 42 | 31 | (2) | (3) | 1 |
| Title Group | 362 | 340 | 22 | 6 | (13) | (16) | 3 | 19 | (4) | (5) | 1 |
| Corporate and Other (a) | (319) | (315) | (4) | (b) | (125) | (121) | (4) | (3) | | | |
| Total Company | \$ 5,692 | \$ 5,636 | \$ 56 | 1% | \$ 290 | \$ 255 | \$ 35 | 14% | 5% | 5% | — |

(d) (a) Loss (gain) on the sale of businesses, investments or other assets, net in 2022 is recorded in Title Group Corporate and is related to the sale of the Title Underwriter and subsequent sales of a portion of Other includes the Company's ownership in the Title Insurance Underwriter Joint Venture, intersegment revenues which are eliminated and various unallocated corporate expenses.

(e) (b) Revenues include the elimination of transactions between segments, which consists of intercompany royalties and marketing fees paid by Owned Brokerage Group of \$315 million \$319 million and \$373 million \$315 million during the years ended December 31, 2023 December 31, 2024 and 2022, 2023, respectively, and are eliminated through in the Corporate and Other line.

As described in the aforementioned table, Operating EBITDA margin for "Total Company" expressed as a percentage of revenues decreased 2 percentage points remained flat for the year ended December 31, 2023 December 31, 2024 compared to the same period in 2022, 2023. Franchise Group's margin decreased 5 percentage points remained flat primarily due to a decrease in royalty lower revenue, and higher employee incentive accruals, partially offset by cost saving initiatives. Owned Brokerage Group's margin decreased 1 percentage point primarily due to declines in revenue, higher employee incentive accruals and an increase in the portion of sales commissions received by independent sales agents, partially offset by cost saving initiatives. Title Group's margin decreased 7 percentage points, with 10 percentage points related to the decline in purchase and refinance revenue, partially offset by a decrease in lower employee-related and other operating costs as a result of cost savings initiatives. Owned Brokerage Group's margin increased 1 percentage point primarily due to cost savings initiatives. Title Group's margin increased 1 percentage point primarily due to an increase in revenue as a result of an increase in the average fee per closing unit, offset by lower equity in earnings and higher employee-related and other operating costs.

The Company updated its calculation of Operating EBITDA to include adjustments for non-cash stock-based compensation and legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits to conform with similar adjustments and measures disclosed by industry competitors. We believe this updated Operating EBITDA better facilitates comparisons of operating performance across companies. These changes have been applied retrospectively to prior periods to ensure consistency and comparability. While these adjustments do not materially impact segment-level trends or previously reported trends, they have a more significant effect on Corporate and Other, as outlined in the table below:

| For the Year Ended | Corporate and Other Operating EBITDA | | | |
|--------------------|---|-------|--------------------------|---------------------|
| | (as previously disclosed in the 2023 Form 10-K) | | Non-cash | |
| | | | Stock-based Compensation | Legal Contingencies |
| December 31, 2023 | \$ | (166) | \$ 11 | \$ 34 |
| December 31, 2022 | | (144) | 13 | 53 |

Corporate and Other Operating EBITDA declined \$4 million to a loss of \$125 million for the year ended December 31, 2024 compared to 2023 and declined \$43 million to a loss of \$121 million for the year ended December 31, 2023 declined \$22 million compared to a loss of \$166 million 2022 primarily due to higher employee incentive accruals, partially offset by less expense related to legal accruals and cost savings initiatives, accruals.

Anywhere Brands—Franchise Group

Revenues decreased \$162 million \$22 million to \$983 million \$961 million and Operating EBITDA decreased \$143 million \$6 million to \$527 million \$521 million for the year ended December 31, 2023 December 31, 2024 compared with 2022, 2023.

Revenues decreased \$162 million \$22 million primarily as due to a result of a \$64 million \$21 million decrease in third-party domestic franchisee royalty revenue driven by a 20% decrease in homesale transaction volume at Franchise Group which consisted of a 21% decrease in existing homesale transactions, partially offset by a 2% increase in average homesale price, and a \$57 million decrease in intercompany royalties received from Owned Brokerage Group. Furthermore, revenue from our relocation operations and lead generation leads business decreased \$34 million as a result of lower volume. In addition, Furthermore, brand marketing fund revenue and related expense decreased \$7 million primarily due to lower advertising costs during 2023 2024 as compared to 2022.

2023. These decreases in revenue were partially offset by a \$3 million increase in intercompany royalties received from Owned Brokerage Group, a \$2 million increase in international and other franchise revenue and a \$1 million increase in third-party domestic franchisee royalty revenue driven by an 8% increase in average homesale price, partially offset by a 3% decrease in existing homesale transactions and a decline in the average homesale broker commission rate.

Franchise Group's revenue includes intercompany royalties received from Owned Brokerage Group of \$301 million \$304 million and \$358 million \$301 million during the years ended December 31, 2023 December 31, 2024 and 2022, 2023, respectively, which are eliminated in consolidation against the expense reflected in Owned Brokerage Group's results.

Operating EBITDA decreased \$143 million \$6 million primarily due to the \$162 million \$22 million decrease in revenues discussed above and a \$4 million unfavorable foreign exchange rate impact related to our relocation operations, partially offset by the a \$13 million decrease in employee-related and other operating costs primarily as a result of cost savings initiatives and a \$7 million decrease in brand marketing fund expense discussed above and a \$6 million decrease in other marketing expense primarily a result of cost savings initiatives. In addition, employee-related and other operating costs decreased \$6 million primarily due to cost savings initiatives, partially offset by higher employee incentive accruals, above.

Anywhere Advisors—Owned Brokerage Group

Revenues decreased \$978 million increased \$60 million to \$4,628 million \$4,688 million and Operating EBITDA decreased \$58 million increased \$42 million to a loss of \$144 million \$93 million for the year ended December 31, 2023 December 31, 2024 compared with 2022, 2023.

The revenue decrease increase of \$978 million \$60 million was primarily driven by a 19% decrease 4% increase in homesale transaction volume at Owned Brokerage Group which was primarily due to consisted of a 7% increase in average homesale price, partially offset by a 4% decrease in existing homesale transactions and a flat decline in the average homesale price, broker commission rate.

Operating EBITDA decreased \$58 million increased \$42 million primarily due to the \$978 million decrease in revenues discussed above, partially offset by: to:

- a \$751 million decrease \$60 million increase in commission expenses paid to independent sales agents primarily revenues as a result of lower homesale transaction volume; discussed above;
 - a \$66 million \$24 million decrease in other operating costs primarily related to lower employee headcount a decrease in occupancy costs and employee-related costs as a result of cost savings initiatives, partially offset by higher employee incentive accruals; initiatives;
 - a \$57 million decrease in royalties paid to Franchise Group associated with the homesale transaction volume declines described above;
 - a \$27 million \$12 million decrease in marketing expense as a result of cost savings initiatives; and
 - a \$19 million \$3 million improvement in equity in earnings,
- partially offset by:
- a \$54 million increase in commission expenses paid to earnings independent sales agents primarily as a result of \$2 million during 2023 from losses of \$17 million during the year ended December 31, 2022 primarily related higher homesale transaction volume as discussed above; and
 - a \$3 million increase in royalties paid to a former investment, Franchise Group.

Anywhere Integrated Services—Title Group

Revenues decreased \$190 million increased \$22 million to \$340 million \$362 million and Operating EBITDA decreased \$26 million increased \$3 million to a loss of \$17 million \$13 million for the year ended December 31, 2023 December 31, 2024 compared with 2022, 2023.

Revenues decreased \$190 million during the year ended December 31, 2023 compared with 2022 increased \$22 million primarily driven by a \$17 million increase in purchase revenue due to decreases increases in purchase units and refinance revenue and an \$80 million decrease in underwriter revenue the average fee per closing unit, as well as a result of \$4 million increase in refinance revenue.

Operating EBITDA from the sale of the Title Underwriter late in the first quarter of 2022. Purchase revenue decreased \$88 million as a result of a decrease in transactions primarily title agency business increased \$8 million due to the high interest rate environment and a reduction in volume related to a pullback in home purchasing by an institutional homebuyer with which we have a joint venture relationship. Furthermore, refinance revenue decreased \$19 million due to a decrease in activity as average mortgage rates increased significantly over the past 18 months.

Operating EBITDA decreased \$26 million primarily due to the \$107 million decrease \$22 million increase in purchase and refinance revenue discussed above, and a \$6 million net decline as a result of the sale of the Title Underwriter. The Operating EBITDA decreases discussed above were partially offset by a \$72 million decrease \$9 million increase in employee-related and other operating costs primarily as due to higher employee incentive compensation and staffing related to the transformation of the back-office operations and a result of cost savings initiatives and declines \$5 million increase in variable operating costs due related to lower volume and an \$18 million improvement in higher revenue. Operating EBITDA from equity in earnings from losses of \$11 million during decreased \$5 million primarily related to the year ended December 31, 2022 to earnings of \$7 million during 2023, Title Insurance Underwriter Joint Venture.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

Financial Condition

| | December 31, 2023 | December 31, 2022 | Change |
|-------------------|-------------------|-------------------|--------|
| | December 31, 2024 | December 31, 2023 | Change |
| Total assets | | | |
| Total liabilities | | | |
| Total equity | | | |

For the year ended December 31, 2023 December 31, 2024, total assets decreased \$544 million \$203 million primarily due to:

- a \$168 million net decrease in trade and relocation receivables primarily due to timing;
 - a \$108 million decrease in cash and cash equivalents as discussed below under the header "Cash Flows";
 - a \$90 million an \$89 million net decrease in franchise agreements and other amortizable intangible assets primarily due to amortization;
- a \$59 million \$49 million net decrease in operating lease assets primarily due to asset depreciation;
- a \$45 million net decrease in other current and non-current assets primarily due to prepaid contracts and independent sales agent incentives incentives; and prepaid contracts;
- a \$42 million net decrease in operating lease assets;
 - a \$37 million \$33 million net decrease in property and equipment;
 - a \$25 million decrease in trademarks as a result of the impairment recognized during fourth quarter of 2023 related to franchise tradenames; and
 - a \$24 million net decrease in goodwill equipment primarily due to the \$25 million impairment charge at Franchise Group to reduce goodwill related to Cartus recognized during fourth quarter of 2023. asset depreciation.

Total liabilities decreased \$458 million \$92 million primarily due to:

- a \$307 million \$57 million decrease in operating lease liabilities;
- a \$21 million decrease in other non-current liabilities primarily due to payment of long-term contracts;
- a \$21 million net decrease in corporate debt primarily related to the debt exchange transactions repayment of Term Loan A Facility and open market repurchases of Unsecured Notes that occurred during the third quarter of 2023 and lower 2024, partially offset by additional borrowings under the Revolving Credit Facility as of December 31, 2023 December 31, 2024 (see Note 9, "Short and Long-Term Debt", to the Consolidated Financial Statements for further details);
 - a \$48 million decrease in securitization obligations;
 - a \$47 million decrease in operating lease liabilities;
 - a \$42 million decrease in other non-current liabilities primarily due to payment of long-term contracts; and
- a \$32 million \$20 million decrease in deferred tax liabilities, partially offset by an \$18 million net increase in accounts payable and accrued expenses and other current liabilities. liabilities, primarily due to payments of previously accrued legal matters, partially offset by a \$25 million increase in securitization obligations.

Total equity decreased \$86 million \$111 million primarily due to a net loss of \$97 million \$128 million, partially offset by an \$8 million a \$14 million increase in additional paid-in capital related to the Company's stock-based compensation activity for the year ended December 31, 2023 December 31, 2024.

Liquidity and Capital Resources

Cash flows from operations, and distributions from our unconsolidated joint ventures, supplemented by funds available under our Revolving Credit Facility and Apple Ridge securitization facility are our primary sources of liquidity. liquidity, along with, from time to time, distributions from our unconsolidated joint ventures.

Our primary uses of liquidity include working capital, business investment and capital expenditures, as well as debt service. service (including interest payments). We have used and may also use future cash flows to repurchase or redeem outstanding indebtedness and to acquire stock under our share repurchase program.

Business investments may include investments in strategic initiatives, including our existing or future joint ventures, products and services that are designed to simplify the home sale and purchase transaction, independent sales agent recruitment and retention, and franchisee system growth and acquisitions.

Debt service includes contractual amortization and interest payments. We believe that we will continue to meet our cash flow needs during the next twelve months through the sources outlined above. In the event that our liquidity assumptions change, or we seek to provide incremental liquidity, we may explore additional debt financing, debt exchanges, private or public offerings of debt or common stock or consider asset disposals.

From time to time, we seek to repay, refinance or restructure all or a portion of our debt or to repurchase our outstanding debt through, as applicable, tender offers, exchange offers, open market purchases, privately negotiated transactions or otherwise. Such transactions, if any, will depend on a number of factors, including prevailing market

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conditions, our liquidity requirements and contractual requirements (including compliance with the terms of our debt agreements), among other factors.

Management continued to focus on improving On August 30, 2024 we repaid the Company's debt profile in 2023, reducing the entire outstanding principal amount of debt by \$308 million through approximately \$196 million along with accrued interest under the Term Loan A Facility with a combination of debt exchange transactions, open market repurchases cash on hand and reduction in our outstanding revolver balance. The debt exchange transactions reduced borrowings from the Revolving Credit Facility. In addition, during the third quarter of 2024, we repurchased a total principal amount of debt by approximately \$160 million while incurring minimal incremental interest expense and retaining our flexibility and long-dated maturities. Our opportunistic open market repurchases of Senior Notes due 2029 and Senior Notes due 2030 allowed us to capture approximately \$20 million of discount, further reducing the principal amount \$26 million of our debt Unsecured Notes, including \$24 million held by approximately \$70 million. We also reduced funds managed by Angelo Gordon & Co., L.P., at an aggregate purchase price of \$19 million, plus accrued interest to the amount outstanding under our revolving credit facility by \$65 million. These achievements were in addition to our debt profile improvements between 2020 and 2022, when we reduced the principal amount of our debt by \$600 million, extended our maturities, shifted our debt from mostly secured debt to unsecured debt and reduced our interest expense, respective repurchase dates. See Note 9, "Short and Long-Term Debt", to the Consolidated Financial Statements. Statements for additional information on these transactions.

On October 6, 2023 May 9, 2024, we announced the terms received final court approval of a nationwide settlement agreement the Company has entered into to settle all claims asserted against it or that could have been asserted against it in the *Burnett, Moehrl and Moehrl/Nosalek* antitrust class action litigation. The final approval has been appealed by several parties. Under the terms of the proposed nationwide settlement, which is subject to final court approval, we agreed to provide injunctive relief as well as monetary relief of \$83.5 million, of which \$10 million was \$30 million has been paid and the remaining \$53.5 million will be due within 21 business days after all appellate rights are exhausted, the timing of which is uncertain. We currently expect the payment to occur no earlier than mid-2025. In addition, in December 2023, as well as injunctive relief. The January 2025, the Company entered into a settlement received of its Bumpus (TCPA) litigation pursuant to which it will pay \$20 million, subject to preliminary court approval in November 2023, with and final approval anticipated in mid-2024, of the court. See Note 15, "Commitments and Contingencies", to the Consolidated Financial Statements for more information.

As further described in Note 15, "Commitments and Contingencies—Litigation—Cendant Corporate Liabilities and Legacy Tax Matter", the California Office of Tax Appeals has declined the Company's petition for a rehearing of its legacy tax matter, and the tax assessment, which as of December 31, 2024 is accrued at \$40 million, is anticipated to become payable

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when Avis Budget Group receives notice from California which could be as early as first quarter of 2025, even if the Company seeks further judicial relief.

Our material cash requirements from known contractual and other obligations as of December 31, 2023 December 31, 2024, were as follows:

Debt Obligations (including Interest Payments). As of December 31, 2023 December 31, 2024, the principal amount of our total short-term and long-term debt was \$2,567 million \$2,540 million, which includes:

- \$2,076 2,050 million of fixed interest rate debt with a weighted average interest rate of 4.96% 4.95%;
 - \$206 million of variable interest rate debt under our Term Loan A Facility; and
- \$285 490 million of variable interest rate debt under our Revolving Credit Facility.

At December 31, 2023 December 31, 2024, the interest rate on the outstanding amounts under both our Revolving Credit Facility and Term Loan A Facility was 7.21%. The interest rate with respect to the Revolving Credit Facility and Term Loan A Facility 6.18%, which is based on Term SOFR Secured Overnight Financing Rate ("SOFR") plus a 10 basis point credit spread adjustment plus an additional margin subject to adjustment based on our current senior secured leverage ratio. From time to time, the Company may utilize interest rate swap arrangements to manage our exposure to changes in interest rates associated with our variable interest rate debt, but no such arrangements were in place as of December 31, 2023 December 31, 2024.

Based on our debt profile as of December 31, 2023 December 31, 2024, we expect to pay approximately \$140 million \$130 million in cash interest payments in 2024 2025 to service our fixed and variable rate debt which will fluctuate based on the then-applicable interest rate and amounts outstanding. Amortization payments on the Extended Term Loan A of \$22 million are due in 2024 with the balance of the Extended Term Loan A due at maturity on February 8, 2025 — the nearest term maturity of our outstanding indebtedness. The maturity date of the Revolving Credit Facility is July 27, 2027 and; however, may spring forward to an earlier date as follows: (i) March 16, 2026 if on or before March 16, 2026, the 0.25% Exchangeable Senior Notes have not been extended, refinanced or replaced to have a maturity date after October 26, 2027 (or are not otherwise discharged, defeased or repaid by March 16, 2026), the maturity date of the Revolving Credit Facility will be March 16, 2026 and (ii) if on or before November 9, 2024, the "term A loans" under the Term Loan A Agreement have not been extended, refinanced or replaced to have a maturity date after October 26, 2027 (or are not otherwise repaid by November 9, 2024), the maturity date of the Revolving Credit Facility will be November 9, 2024. As of December 31, 2023 December 31, 2024, no principal payments on our debt are due in 2024 other than the

Extended Term Loan A amortization payment described above: 2025. See Note 9, "Short and Long-Term Debt", to the Consolidated Financial Statements for additional information regarding our debt.

Leases: As of December 31, 2023 December 31, 2024, we had approximately \$523 million \$453 million of future lease payments with \$135 million \$126 million of payments due in 2024, 2025. See Note 6, "Leases", to the Consolidated Financial Statements for additional information regarding our lease obligations.

Purchase Commitments: As of December 31, 2023 December 31, 2024, we had \$55 million \$61 million related to purchase commitments due in 2024 2025 and \$238 million \$247 million thereafter, approximately 90% 85% of which relates to the minimum licensing fees we are required to pay to the

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owners of the two brands we do not own under 50-year license agreements. See Note 15, "Commitments and Contingencies", to the Consolidated Financial Statements for additional information regarding our purchase obligations.

Minority-Owned Joint Ventures: We have multiple unconsolidated joint ventures and equity in earnings or losses related to the financial results of unconsolidated joint ventures are recorded on the Equity "Equity in (earnings) losses of unconsolidated entities entities" line in the accompanying Consolidated Statements of Operations (and accordingly impact Operating EBITDA) but are not reported as revenue. We may, from time to time, elect or commit to make investments in existing and future unconsolidated joint ventures. See Note 4, "Equity Method Investments", to the Consolidated Financial Statements for additional information regarding our unconsolidated joint ventures.

Other material factors that may impact our liquidity, include, but are not limited to, the following:

Market and Macroeconomic Conditions: Our earnings have significantly decreased over the past twelve months, since mid-2022. This decline has been driven by the rapid downturn in the residential real estate market and has resulted in a substantial increase in our net debt leverage ratio. If the residential real estate market or the economy as a whole does not improve or further weakens, our business, financial condition and liquidity are likely to continue to be adversely affected. In particular, we may experience higher leverage as a result of lower earnings and/or increased borrowing under our Revolving Credit Facility, and our ability to access capital, grow our business and return capital to stockholders may be adversely impacted.

Material Litigation: We are a party to certain material litigation as described in Note 15, "Commitments and Contingencies—Litigation", to the Consolidated Financial Statements. We dispute the allegations against the Company in each of these matters, believe we have substantial defenses against plaintiffs' claims and are vigorously defending these actions, however it is not feasible to predict the ultimate outcome of litigation. From time to time, even if the Company believes it has substantial defenses, it may consider litigation settlements based on a variety of circumstances, including in the instances noted on the prior page with respect to the Burnett, Moehrl and Nosalek antitrust class action litigation and Bumpus (TCPA) litigation. Adverse outcomes in these matters, or the failure to obtain final approval of the legal settlement discussed in Note 15, "Commitments and Contingencies—Litigation", to the Consolidated Financial Statements, material litigation could have a material adverse affect, effect, individually or in the aggregate, on our business, results of operations and financial condition, in particular with respect to liquidity.

Seasonality: Historically, operating results and revenues for all of our businesses have been strongest in the second and third quarters of the calendar year. A significant portion of the expenses we incur in our real estate brokerage operations are related to marketing activities and commissions and therefore, are variable. However, many of our other expenses, such as

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interest payments, facilities costs and certain personnel-related costs, are fixed and cannot be reduced during the seasonal fluctuations in the business. Consequently, our need to borrow under the Revolving Credit Facility and corresponding debt balances are generally at their highest levels at or around the end of the first quarter of every year but a continued downturn in the residential real estate market or other factors impacting our liquidity could require us to incur additional borrowings under the Revolving Credit Facility.

We believe that we will continue to meet our cash flow needs during the next twelve months through the sources outlined above. In the event that our liquidity assumptions change, we may explore additional debt financing, private or public offerings of debt or common stock or consider asset disposals.

Cash Flows

Year ended December 31, 2023 December 31, 2024 vs. Year ended December 31, 2022 December 31, 2023

At December 31, 2023 December 31, 2024, we had \$119 million \$124 million of cash, cash equivalents and restricted cash, a decrease an increase of \$99 million \$5 million compared to the balance of \$218 million \$119 million at December 31, 2022 December 31, 2023. The following table summarizes our cash flows for the years ended December 31, 2023 December 31, 2024 and 2022; 2023:

| | Year Ended December 31, |
|--|-------------------------|
|--|-------------------------|

| | 2023 | 2022 | Change |
|---|---------|----------|--------|
| Cash provided by (used in): | | | |
| Operating activities | \$ 187 | \$ (92) | \$ 279 |
| Investing activities | (59) | (55) | (4) |
| Financing activities | (227) | (376) | 149 |
| Effects of change in exchange rates on cash, cash equivalents and restricted cash | — | (2) | 2 |
| Net change in cash, cash equivalents and restricted cash | \$ (99) | \$ (525) | \$ 426 |

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| | Year Ended December 31, | | |
|---|-------------------------|---------|---------|
| | 2024 | 2023 | Change |
| Cash provided by (used in): | | | |
| Operating activities | \$ 104 | \$ 187 | \$ (83) |
| Investing activities | (77) | (59) | (18) |
| Financing activities | (21) | (227) | 206 |
| Effects of change in exchange rates on cash, cash equivalents and restricted cash | (1) | — | (1) |
| Net change in cash, cash equivalents and restricted cash | \$ 5 | \$ (99) | \$ 104 |

For the year ended December 31, 2023 December 31, 2024, \$279 million more \$83 million less cash was provided by operating activities compared to the same period in 2022 2023 principally due to:

- \$320 177 million more less cash provided by the net change in relocation and trade receivables due to timing;
- \$148 18 million less more cash used for accounts payable, accrued expenses and other liabilities primarily related to the payment payments of lower employee incentive compensation in the first quarter of 2023; previously accrued legal matters; and
- \$118 12 million less cash used for other assets primarily due to independent sales agent recruitment and retention and franchise system growth incentives in 2022 and the amortization of prepaid contracts; and
 - \$11 million less cash used for other operating activities, contracts,

partially offset by \$323 million \$133 million more cash used in provided by operating results.

For the year ended December 31, 2023 December 31, 2024, \$4 million more \$18 million less cash was used in provided by investing activities compared to the same period in 2022 2023 primarily due to:

- \$55 million less cash to the absence in 2024 of \$8 million of proceeds from the sale of business primarily related to the sale of the Title Underwriter in the first quarter of 2022;
 - \$16 million less cash from other investing activities primarily related to the absence in 2023 and \$6 million of the \$12 million dividend received from the Title Insurance Underwriter Joint Venture during the first quarter of 2022; and
 - \$7 million less cash proceeds received from investments
- partially offset by:
- \$37 million in 2023, as well as \$6 million less cash used for property and equipment additions;
 - \$21 million less cash used for investments; and
 - \$16 million less cash used for acquisitions.additions.

For the year ended December 31, 2023 December 31, 2024, \$227 million \$21 million of cash was used in financing activities compared to \$376 million \$227 million of cash used in financing activities during the same period in 2022. 2023. For the year ended December 31, 2024, \$21 million of cash was used in financing activities primarily due to:

- \$213 million of net cash paid related to the repayment of Term Loan A Facility and repurchases of Unsecured Notes in the third quarter of 2024;
- \$23 million of other financing payments primarily related to contracts and finance leases; and
- \$12 million of quarterly amortization payments on the term loan facilities;

partially offset by:

- \$205 million of additional borrowings under the Revolving Credit Facility; and
- \$25 million net increase in securitization borrowings.

For the year ended December 31, 2023, \$227 million of cash was used in financing activities as follows:

- \$65 million repayment of borrowings under the Revolving Credit Facility;
- \$63 million of net cash paid related to the debt exchange transactions and open market purchases in the third quarter of 2023;

- For the year ended December 31, 2022, \$376 million of cash was used in financing activities as follows:

| | Years Ended December 31, 2023 vs December 31, 2022 | | | | | | | | | |
|---|--|----------|-----------------------|----------|-------------|--------|---------------------|----------|---------------|----------|
| | Franchise Group | | Owned Brokerage Group | | Title Group | | Corporate and Other | | Total Company | |
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| <ul style="list-style-type: none"> \$97 million for the repurchase of our common stock; \$36 million of other financing payments primarily related to finance leases and contracts; \$16 million of tax payments related to net share settlement for stock-based compensation; and \$10 million of quarterly amortization payments on the term loan facilities, | | | | | | | | | | |
| Gross commission income (a) | \$ — | \$ — | \$ 4,570 | \$ 5,538 | \$ — | \$ — | \$ — | \$ — | \$ 4,570 | \$ 5,538 |
| Service revenue (b) | 223 | 260 | 21 | 22 | 325 | 511 | — | — | 569 | 793 |
| Franchise fees (c) | 652 | 775 | — | — | — | — | (301) | (358) | 351 | 417 |
| Other (d) | 108 | 110 | 37 | 46 | 15 | 19 | (14) | (15) | 146 | 160 |
| Net revenues | \$ 983 | \$ 1,145 | \$ 4,628 | \$ 5,606 | \$ 340 | \$ 530 | \$ (315) | \$ (373) | \$ 5,636 | \$ 6,908 |

The Company's revenue streams are discussed further below by business segment:

Franchise Group

Domestic Franchisees

Pursuant to the July 2022 Amendment to the Senior Secured Credit Facility and the May 2023 amendment to the Term Loan A Agreement, we replaced LIBOR with a Term SOFR plus a 10 basis point credit spread adjustment as the applicable benchmark for the Revolving Credit Facility and Term Loan A Facility, respectively. SOFR will likely not be as volatile as LIBOR, and we may experience a decrease in our interest expense. The Company also earns marketing fees from its franchisees and utilizes such fees to fund marketing campaigns on behalf of its franchisees. As such, brand marketing fund fees are recorded as deferred revenue when received and recognized over time. Any decrease in our interest expense may have an adverse effect on our financial condition and results of operations.

Our primary interest rate exposure is interest rate fluctuations due to the impact on our variable rate borrowings under the Senior Secured Credit Facility (for our Revolving Credit Facility) and the Term Loan A Facility.

Covenants under the Senior Secured Credit Facility, Term Loan A Facility and Indentures; Events of Default

- incur or guarantee additional debt or issue disqualified stock or preferred stock;
- pay dividends or make distributions to Anywhere Group's stockholders, including Anywhere;
- use revenue as earned when these funds are spent on marketing activities. The balance for deferred brand marketing fund fees decreased from **\$26 million at January 1, 2023 to \$19 million at December 31, 2023**. **January 1, 2024 to \$15 million at December 31, 2024** primarily due to amounts recognized into revenue matching expenses for marketing activities, brand marketing fees received from franchisees during the year ended **December 31, 2023** **December 31, 2024**.

- incur restrictions on the ability of certain of Anywhere Group's subsidiaries to pay dividends or to make other payments to Anywhere Group;
- enter into transactions with affiliates;
- create liens;
- ~~merge or consolidate with other companies or transfer all or substantially all of Anywhere Group's and its material subsidiaries' assets;~~
- transfer or sell assets, including capital stock of subsidiaries; and
- prepay, redeem or repurchase subordinated indebtedness.

As a result of the covenants to which we remain subject, we are limited in the manner in which we conduct our business and we may be unable to engage in favorable business activities or finance future operations or capital needs. In addition, the Senior Secured Credit Agreement and Term Loan A Agreement require requires us to maintain a senior

We believe Operating EBITDA facilitates company-to-company operating performance comparisons by backing out potential differences caused by variations in capital structures (affecting net interest expense), taxation, the age and book depreciation of facilities (affecting relative depreciation expense) and the amortization of intangibles, as well as other items that are not core to the operating activities of the Company, such as restructuring charges, gains or losses on the early extinguishment of debt, former parent legacy items, impairments, gains or losses on discontinued operations and gains or losses on the sale of businesses, investments or other assets, which may vary for different companies for

| | | | |
|---|----|--------|--------|
| Owned Brokerage Group equity method investments (4) | | 26 | 27 |
| Total equity method investments | 73 | \$ 178 | \$ 184 |

| | December 31, | |
|---|--------------|--------|
| | 2024 | 2023 |
| Guaranteed Rate Affinity (a) | \$ 65 | \$ 67 |
| Title Insurance Underwriter Joint Venture (b) | 73 | 74 |
| Other equity method investments (c) | 44 | 37 |
| Income taxes | \$ 182 | \$ 178 |

Deferred tax assets and liabilities are determined based on the difference between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Our provision for income taxes is based on domestic and international statutory income tax rates in the jurisdictions in which we operate. Significant judgment is required in determining income tax provisions F-21 ell as deferred tax asset and liability balances, including the estimation of valuation allowances and the evaluation of tax positions.

(1) (a) **Guaranteed Rate Affinity** is Represents the Company's 49.9% minority-owned mortgage origination joint venture with Guaranteed Rate, Inc at Title Group which originates and markets its mortgage lending services to the Company's real estate brokerage as well as other real estate brokerage companies across the country. The Company received \$5 million in cash dividends from Guaranteed Rate Affinity during the year ended December 31, 2023.

Net deferred tax assets and liabilities are primarily comprised of temporary differences, net operating loss carryforwards and tax credit carryforwards that are available to reduce taxable income in future periods. The determination of the amount of valuation allowance to be provided on deferred tax assets involves estimates regarding (1) the timing and amount of the reversal of taxable temporary differences, (2) expected future taxable income, and (3) the impact of tax planning strategies.

Sales of a portion of the Company's ownership in the Title header "Title Insurance Underwriter Joint Venture, Venture" for further discussion).

Significant judgment is required in determining income tax provisions and in evaluating tax positions. We establish additional reserves for income taxes when, despite the belief that (3) (c) Includes Title Group's the Company's various other equity method investments. The Company invested an additional \$1 million investments at Title Group and received \$3 million in cash dividends related to these investments during the year ended December 31, 2023.

positions is deemed by the authoritative guidance and this guidance determines when a tax position is more likely than not to be sustained upon examination by the applicable taxing (4) the Includes Brokerage Group, including nes, the Company and its subsidiaries are examined by various federal, State and foreign tax authorities. We regularly assess the potential outc Auctions, a global luxury real estate auction marketplace that partners with real estate agents to host luxury online auctions for clients, the Company's former 49% investment in RealSure ss the likelihood (operations were ceased in the fourth quarter of 2022), and other brokerage related investments: Auctions. The Company recorded a received \$5 million loss on the sale of a brokerage in cash revision become know dividends related investment to these investments during the year ended December 31, 2023 December 31, 2024.

Recently Issued Accounting Pronouncements from its equity method investments as follows:

See Note 2, "Summary of Significant Accounting Policies", to the Consolidated Financial Statements for a discussion of recent Issued FASB accounting pronouncements.

Item 7A. Quantitative and Qualitative Disclosures about Market Risks.

| | 2023 | 2022 | 2021 | 2024 | 2023 | 2022 |
|--|------|------|------|------|------|------|
|--|------|------|------|------|------|------|

Guaranteed Rate Affinity

We are exposed to market risk from changes in interest rates primarily through our senior secured debt. At December 31, 2023 December 31, 2024, our primary interest rate exposure was to interest rate fluctuations, specifically SOFR, due to its impact on our borrowings under the Revolving Credit Facility and Term Loan A Facility. We do not have Other Title Group equity method investments significant exposure to foreign currency risk, nor do we expect to have significant exposure to foreign currency risk in the foreseeable future.

Owned Brokerage Group equity method investments

We assess our market risk based on changes in interest rates utilizing a sensitivity analysis. The sensitivity analysis measures the potential impact on earnings, fair values and cash flows based on a hypothetical change (increase and decrease) in interest rates. We exclude the fair values of relocation receivables and advances and securitization borrowings from Equity (savings) as these are consolidated and the interest rate risk on these assets and liabilities is mitigated as the rate we earn on relocation receivables and advances and the rate we incur on our securitization borrowings are based on similar variable indices.

In May 2023, we entered into an amendment to the Term Loan Agreement with SOFR plus a 10 basis point credit spread adjustment as the applicable benchmark for the Term Loan A Facility (the applicable margin for the Term Loan A Facility remained the same).

F-22 In 2022, the Company sold its title insurance underwriter, Title Resources Guaranty Company, for \$210 million and a 30% equity interest in a joint venture that owns the title insurance underwriter (the "Title Insurance Underwriter Joint Venture"). The sale resulted in a net gain of \$131 million recorded in the Other income, net line on the Consolidated Statements of Operations. During the second quarter of 2022, the Company sold a portion of its interest in the Title Insurance Underwriter Joint Venture, reducing its equity interest from 30% to 26% and resulting in a gain of \$4 million. In 2023, the Company sold another portion, further reducing its equity interest from 26% to 25% and resulting in a gain of \$1 million. In 2024, the Company's equity interest was further diluted to 22%, argin was 1.75%. At December 31, 2023 December 31, 2024, the one-month SOFR was 5.36% 4.33%; therefore, we have estimated that a 0.25% increase in SOFR would have an approximately \$1 million impact on our annual interest expense.

During the fourth quarter of 2024, the Company entered into a binding term sheet with a subsidiary of the Title Insurance Underwriter Joint Venture related to the sale of 10% of the preferred equity in entities containing the assets of certain of the Company's title and escrow entities for \$18.8 million, with a right to purchase 100% of those entities at the same valuation used for the initial purchase. The transaction includes customary minority protections, is contingent on certain conditions, and remains subject to termination provisions outlined in the term sheet. atements" on page F-1.

5. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consisted of:

| Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure. | December 31, | |
|---|--------------|------|
| | 2023 | 2022 |

| | | | |
|--|----|-------|--------|
| Not applicable | | | |
| Furniture and equipment | \$ | 146 | \$ 174 |
| Capitalized software | | 530 | 492 |
| Finance lease assets | | 81 | 85 |
| Controls and Procedures for Anywhere Real Estate Inc. | | | |
| Building and leasehold improvements | | 285 | 290 |
| (a) Anywhere Real Estate Inc. ("Anywhere") maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its filings under 3 | | | |
| the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the periods specified in the rules and forms of | | 2,044 | 1,941 |
| the Securities and Exchange Commission and that such information is accumulated and communicated to its management, including its Chief Executive Officer and Chief | | (768) | (727) |
| Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Anywhere's management, including the Chief Executive Officer and the Chief | | | |
| Property and equipment, net | \$ | 280 | \$ 317 |

| | | | |
|---|----|--------------|--------|
| 66 | | December 31, | |
| | | 2024 | 2023 |
| Furniture, fixtures and equipment | \$ | 87 | \$ 146 |
| Capitalized software | | 488 | 530 |
| Finance lease assets | | 72 | 81 |
| Building and leasehold improvements | | 268 | 285 |
| Land | | 1 | 2 |
| Financial Officer, recognizes that any set of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the | | | |
| Gross property and equipment | | 916 | 1,044 |
| Less: accumulated depreciation | | (669) | (764) |
| Property and equipment, net | | 247 | 280 |

upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that Anywhere's disclosure controls and procedures are effective at the "reasonable assurance" level ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively.

(c) There has not been any change in Anywhere's internal control over financial reporting during the period covered by this Annual Report on Form 10-K that has materially affected, or is reasonably likely to materially affect, its internal control over financial reporting.

Management's Report on Internal Control Over Financial Reporting for Anywhere Real Estate Inc.

Anywhere's management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Anywhere's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Anywhere's internal control over financial reporting includes those policies and procedures that:

- i. (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of Anywhere's assets;
 - 6. LEASES
 - ii. (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that the Company's financial statements are not materially misstated.
 - iii. (iii) provide reasonable assurance regarding prevention of timely detection of unauthorized acquisition, use or disposition of Anywhere's assets that could have a material effect on the financial statements.
- Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.
- Management's assessment of the effectiveness of Anywhere's internal control over financial reporting as of December 31, 2023 is based on the criteria set forth in the Internal Control over Financial Reporting framework issued by the American Institute of Certified Public Accountants (AICPA). Management's assessment of the effectiveness of Anywhere's internal control over financial reporting as of December 31, 2023 is based on the criteria set forth in the Internal Control over Financial Reporting framework issued by the American Institute of Certified Public Accountants (AICPA).
- Company has lease agreements that contain both lease and non-lease components, such as common area maintenance fees, and has made a policy election to combine both fixed and non-fixed components in total gross rent for all of its leases. Expense for operating leases is recognized on a straight-line basis over the lease term. Finance lease assets are recognized on the balance sheet at the time of lease commencement and are amortized over the term of the lease using the straight-line method. The financial statements included in this Annual Report have been audited by PricewaterhouseCoopers LLP, the independent member firm affiliated with the member firm that has issued a statement of opinion on the effectiveness of Anywhere's internal control over financial reporting, which is included within their audit opinion on page F-2.

The Furthermore, the Company recognizes impairment charges related to the exit and sublease of certain real estate operating leases. As part of the Company's plan to reduce its office footprint costs and centralize certain aspects of its operational support structure as discussed in Note 14, "Restructuring Costs," the Company will incur right-of-use asset impairments.

| | |
|------|--|
| F-23 | |
|------|--|

Controls and Procedures for Anywhere Real Estate Group LLC

- (a) Anywhere Real Estate Group LLC ("Anywhere Group") maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its Supplemental balance sheet information related to the Company's leases was as follows:
- | | | | |
|---|------------|------------------------------|------------------------------|
| filings under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the periods specified in the rules | | | |
| and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to its management, including its Chief Executive Officer | | | |
| and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Anywhere Group's management, including the Chief Executive Officer and | | | |
| Lease Type | Lease Type | Balance Sheet Classification | 2023 |
| | | | 2022 Lease Type |
| | | | Balance Sheet Classification |
| | | | 2024 |
| | | | 2023 |

the Chief Financial Officer, recognizes that any set of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

(b) As of the end of the period covered by this Annual Report on Form 10-K, Anywhere Group has carried out an evaluation, under the supervision and with the participation of its operating lease assets, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that Anywhere Group's disclosure controls and procedures are effective at the "reasonable assurance" level.

| | |
|-----------------------------|----|
| Liabilities: | |
| Current: | 67 |
| Current: | |
| Current: | |
| Operating lease liabilities | |
| Operating lease liabilities | |
| Operating lease liabilities | |

(c) There has been no change in Anywhere Group's internal control over financial reporting during the period covered by this Annual Report on Form 10-K that has materially affected, or is reasonably likely to materially affect, its internal control over financial reporting.

Management's Report on Internal Control Over Financial Reporting for Anywhere Real Estate Group LLC

Anywhere Group's management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Anywhere Group's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Anywhere Group's internal control over financial reporting includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of Anywhere Group's assets;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles; and that receipts and expenditures of the Company are being made only in accordance with authorizations of Anywhere Group's management and directors; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of Anywhere Group's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of Anywhere Group's internal control over financial reporting as of December 31, 2023 and December 31, 2024. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadwell Commission (COSO) in its 2013 Internal Control-Integrated Framework. Based on this assessment, management determined that Anywhere Group maintained effective internal control over financial reporting as of December 31, 2023 and December 31, 2024.

Audit Report on the Effectiveness of Anywhere Real Estate Group LLC's Internal Control Over Financial Reporting

Pratt & Cooper LLP, the independent registered public accounting firm that audited the financial statements included in this Annual Report, has issued an attestation report on the effectiveness of Anywhere Group's internal control over financial reporting, which is included within their audit opinion on page F-5.

| | | | | |
|------------------------|-------|-------|-------|-------|
| Operating lease assets | 4.6 % | 4.3 % | 4.9 % | 4.6 % |
| Finance leases | 4.8 % | 3.9 % | 5.2 % | 4.8 % |

On February 16, 2024, the Compensation and Talent Management Committee of the Board of Directors (the "Committee") of the Company granted a special \$1 million exceptional achievements award to Ms. Wasser, EVP, General Counsel and Corporate Secretary, in recognition of her trailblazing leadership in the nationwide settlement of the sell side

(a) Finance lease assets are recorded net of accumulated amortization of \$51 million and \$52 million at December 31, 2024 and \$50 million at December 31, 2023, and 2022, respectively.

As of December 31, 2023 and December 31, 2024, entities of lease liabilities and total management as follows:

| Maturity of Lease Liabilities | Maturity of Lease Liabilities | Operating Leases | Finance Leases | Total Maturity of Lease Liabilities | Operating Leases | Finance Leases | Total |
|---|-------------------------------|------------------|----------------|-------------------------------------|------------------|----------------|-------|
| 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 |
| On February 16, 2024, the Committee also approved a special performance and retention award (the "Award") for Ms. Simonelli, EVP, Chief Financial Officer and Treasurer, comprised of two award vehicles under the Company's Second Amended and Restated 2018 Long-Term Incentive Plan, a \$275,000 cash-based award and \$275,000 cash-settled restricted stock unit award, each of which will be granted on the third trading day following the filing of this Annual Report in accordance with the Committee's general practice. In 2024, during the Award, the Committee considered the criticality of Ms. Simonelli's continuing leadership in managing the Company's balance sheet and capital structure and in achieving of the Company's 2024 cost savings goals. | | | | | | | |

The Award includes a service requirement pursuant to which Ms. Simonelli must remain employed with the Company through February 28, 2026 (the "Service Term") as well as a performance requirement to achieve (i) a pre-established level of realized cost savings for the year ending December 31, 2024; and (ii) the successful extension, refinancing,

replaceme
highly after

Company (other
press interest

Present value of lease liabilities

Supplemental income statement information related to the Company

During the three months ended Dec 31, 2013, the Company's net income was \$1.1 million, or 0.10 cents per share, compared to net income of \$0.8 million, or 0.08 cents per share, for the same period in 2012.

| | | | | | | | |
|-------------------------------|----------|----|-----|----|-----|----|-----|
| Operating lease costs | | \$ | 132 | \$ | 140 | \$ | 141 |
| Finance lease costs: | 7768 | | | | | | |
| Amortization of leased assets | | | 12 | | 12 | | 12 |
| Interest on lease liabilities | | | 1 | | 1 | | 1 |
| Other lease costs (a) | | | 23 | | 23 | | 24 |
| Impairment (b) | | | 11 | | 6 | | 2 |
| Less: Sublease income, gross | | | 2 | | 2 | | 2 |
| Net lease cost | PART III | \$ | 177 | \$ | 180 | \$ | 178 |

Item 10. Directors, Executive Officers and Corporate Governance.

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Identification of Directors

The information required by this item is included in the Proxy Statement under the caption "Proposal 1: Election of Directors" and is incorporated by reference to this Annual Report.

Identification of Executive Officers

The information relating to executive officers required by this item is included herein in Part I under the caption “Information about our Executive Officers.”

| Code of Ethics | Year Ended December 31, | | |
|---|-------------------------|--------|--------|
| | 2024 | 2023 | 2022 |
| Lease Costs | | | |
| The information required by this item is included in the Proxy Statement under the caption "Code of Business Conduct and Ethics" and is incorporated by reference to this Annual Report. | | | |
| Reporting lease costs | \$ 122 | \$ 132 | \$ 140 |
| Finance lease costs: | | | |
| Amortization of leased assets | 11 | 12 | 12 |
| The information required by this item is included in the Proxy Statement under the caption "Corporate Governance" and is incorporated by reference to this Annual Report. | | | |
| Interest on lease liabilities | 1 | 1 | 1 |
| Insider Trading Policy | 23 | 23 | 23 |
| The information required by this item is included in the Proxy Statement under the caption "Insider Trading Policies and Processes" and is incorporated by reference to this Annual Report. | | | |
| Residual income, gross | 2 | 2 | 2 |
| Net lease cost | \$ 163 | \$ 177 | \$ 180 |
| Executive Compensation. | | | |

The information required by this item is included in the Proxy Statement under the captions "Corporate Governance—Compensation Governance—Committees of the Board" and "Executive Compensation" and is incorporated by reference to this Annual Report.

Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

Supplemental cash flow information related to leases was as follows:

The following table provides information about shares of our common stock that may be issued upon the exercise of options, that may vest pursuant to awards of restricted stock units, performance stock units or that may be issued under deferred stock units, under all of our existing equity securities authorized for issuance as of December 31, 2023, 2022 and 2021.

| Supplemental Cash Flow Information, 2023. | | | | 2024 | | |
|---|-----------------------------------|-----|-----------------------------------|------|--------------------------------|------|
| | | | Number of Securities to be Issued | 2024 | 2023 | 2022 |
| | | | Upon Exercise or Vesting of | | Number of Securities Remaining | |
| | | | Weighted Average Exercise Price | | Available for Future Issuance | |
| | | | of Outstanding Options, Warrants | | Under Equity Compensation | |
| | | | Plans | | Plans | |
| Operating cash flows from operating leases | Outstanding Options, Warrants and | | of Outstanding Options, Warrants | | | |
| Operating cash flows from operating leases | Rights | | and Rights | | | |
| Equity compensation plan approved by stockholders | 9,432,462 | (1) | \$21.49 | (2) | 5,072,568 | (3) |
| Equity compensation flows from approved by stockholders | 261,234 | (4) | \$32.80 | | — | |

Financing cash flows from finance leases

Supplemental non-cash information

Supplemental non-cash information: (1) Consists of 1,437,063 outstanding options, 2,407,288 stock-settled restricted stock units, 5,225,788 performance stock units and 361,721 deferred stock units issuable. The amount set forth is

Supplemental theme-based information

Supplemental Incentive Compensation: Pursuant to unvested performance stock unit awards will be determined based upon the extent to which the performance goals are achieved.

Supplemental non-cash information

(2) The weighted average remaining term of outstanding options is 3.5 years. The other outstanding awards do not have exercise prices and are accordingly excluded from this column.

(3) easements, shares available for future grant

| | |
|---|----|
| (4) Lease assets obtained in exchange for lease obligations | 78 |
| Operating leases | |
| Operating leases | |
| Operating leases | |
| Finance leases | |

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expire ten years from the grant date Plan" and vest over a four-year period, in equal annual installments on each anniversary date of the grant date.

See Note 13, "Stock-Based Compensation", in the Consolidated Financial Statements for additional information on the Second Amended and Restated 2018 Long-Term Incentive Plan. is incorporated by reference to this Annual Report.

The remaining information required by this item is included in the Proxy Statement under the caption "Corporate Governance—Ownership of Our Common Stock" and is incorporated by reference to this Annual Report.

7. GOODWILL AND INTANGIBLE ASSETS

Item 13. Certain Relationships and Related Transactions, and Director Independence.

Goodwill The information required by this item is included in the Proxy Statement under the captions "Director Independence and —Related Person Transactions" Changes in the carrying amount of Goodwill and Accumulated impairment losses by reportable segment is as follows: and is incorporated by reference to this Annual Report.

Item 14. Principal Accounting Fees and Services.

| | Franchise Group | Owned Brokerage Group | Title Group | Total Company |
|--|-----------------|-----------------------|---------------|-----------------|
| Goodwill (gross) at December 31, 2023 | 3,953 | 1,089 | 455 | 5,497 |
| Goodwill acquired (a) | — | — | — | — |
| Goodwill reduction | — | — | — | — |
| Goodwill (gross) at December 31, 2023 | 3,953 | 1,089 | 455 | 5,497 |
| Accumulated impairment losses at December 31, 2022 | (1,561) | (1,088) | (324) | (2,973) |
| Goodwill impairment | (25) | — | — | (25) |
| Accumulated impairment losses at December 31, 2023 | (1,586) | (1,088) | (324) | (2,998) |
| Goodwill (net) at December 31, 2023 | \$ 2,367 | \$ 1 | \$ 131 | \$ 2,499 |

| | | | | |
|--|-----------------|-------------|---------------|-----------------|
| Goodwill (gross) at December 31, 2023 | 3,953 | 1,089 | 455 | 5,497 |
| Goodwill acquired | — | — | — | — |
| Goodwill reduction | — | — | — | — |
| Goodwill (gross) at December 31, 2023 | 3,953 | 1,089 | 455 | 5,497 |
| Accumulated impairment losses at December 31, 2022 | (1,561) | (1,088) | (324) | (2,973) |
| Goodwill impairment | (25) | — | — | (25) |
| Accumulated impairment losses at December 31, 2023 | (1,586) | (1,088) | (324) | (2,998) |
| Goodwill (net) at December 31, 2024 | \$ 2,367 | \$ 1 | \$ 131 | \$ 2,499 |

Item 15. Exhibits, Financial Statements and Schedules.

(A)(4) and (2) Financial Statements

| | | | | |
|--|-----------------|-------------|---------------|-----------------|
| Goodwill (gross) at December 31, 2023 | 3,953 | 1,089 | 455 | 5,497 |
| Goodwill acquired | — | — | — | — |
| Goodwill reduction | — | — | — | — |
| Goodwill (gross) at December 31, 2023 | 3,953 | 1,089 | 455 | 5,497 |
| Accumulated impairment losses at December 31, 2022 | (1,561) | (1,088) | (324) | (2,973) |
| Goodwill impairment | (25) | — | — | (25) |
| Accumulated impairment losses at December 31, 2023 | (1,586) | (1,088) | (324) | (2,998) |
| Goodwill (net) at December 31, 2024 | \$ 2,367 | \$ 1 | \$ 131 | \$ 2,499 |

See Index to Exhibits.

The agreements included or incorporated by reference as exhibits to this Annual Report contain representations and warranties by each of the parties to the applicable agreement.

(a) Goodwill acquired during the year ended December 31, 2023 relates to the acquisition of one real estate brokerage operation. It and (i) were not intended to be treated as categorical statements of fact, but rather as a way of allocating the risk to one of the parties if those statements prove to be inaccurate; (ii) may have been qualified in such agreement by disclosures that were made to the other party in connection with the negotiation of the applicable agreement; (iii) may apply contract standards of "materiality" that are different from "materiality" under the applicable securities laws; and (iv) were made only as of the date of the applicable agreement or such other date or dates as may be specified in the

knowledge that, notwithstanding the inclusion of the foregoing cautionary statements, we are responsible for considering whether additional specific disclosures of material information regarding material contractual provisions are required to make the statements in this Annual Report not misleading.

Intangible assets are as follows:

(A)(4) Consolidated Financial Statement Schedules

| | As of December 31, 2024 | | | | As of December 31, 2023 | | | |
|--|-------------------------|--------------------------|-----------------|--------|-------------------------|--------------------------|-----------------|--------|
| Schedule II—Valuation and Qualifying Accounts for the years ended December 31, 2023, December 31, 2024, 2023 and 2021: | Gross | | | | Gross | | | |
| (in millions) | Carrying Amount | Accumulated Amortization | Carrying Amount | Net | Carrying Amount | Accumulated Amortization | Carrying Amount | Net |
| Amortizable—Franchise agreements (a) | \$ 2,010 | \$ 1,189 | \$ 821 | \$ 887 | \$ 2,010 | \$ 1,123 | \$ 887 | \$ 887 |
| Indefinite life—Trademarks (b) | \$ 584 | — | \$ 584 | \$ 584 | \$ 584 | — | \$ 584 | \$ 584 |
| Allowance for doubtful accounts (a) | — | — | — | — | — | — | — | — |
| Other Intangibles | — | — | — | — | — | — | — | — |
| Year ended December 31, 2023 | \$ 45 | \$ 12 | \$ 8 | \$ 28 | \$ 45 | \$ (2) | \$ 43 | \$ 43 |
| Amortizable—License agreements (c) | — | — | — | — | — | — | — | — |
| Year ended December 31, 2022 | — | — | — | — | — | — | — | — |
| Amortizable—Customer relationships (d) | 449 | 11 | 401 | 48 | 454 | (1) | 453 | 69 |
| Year ended December 31, 2021 | — | 13 | 2 | — | — | (4) | — | 11 |

| | | | | | | |
|---|--------|--------|--------|--------|--------|--------|
| Indefinite life—Title plant shares (e) | 30 | | 30 | 28 | | 28 |
| Deferred tax asset valuation allowance | | | | | | |
| Amortizable—Other (f) | 4 | 4 | — | 7 | 6 | 1 |
| Year ended December 31, 2023 | \$ 528 | \$ 422 | \$ 106 | \$ 534 | \$ 407 | \$ 127 |
| Total Other Intangibles | | | | | | |
| Year ended December 31, 2022 | | 20 | — | — | — | 20 |
| Year ended December 31, 2021 | | 21 | (1) | — | — | 20 |

(a) Generally amortized over a period of 30 years.

(b) Primarily related to real estate franchise, title and relocation trademarks which are expected to generate future cash flows for an indefinite period of time. The year ended December 31, 2024 includes \$2 million reduction for the sale of a business.

| | Balance at Beginning of Period | Charged to Costs and Expenses | Charged to Other Accounts | Deuctions | Balance at End of Period |
|---|--------------------------------|-------------------------------|---------------------------|-----------|--------------------------|
| (c) Relates to the Sotheby's International Realty® and Better Homes and Gardens® Real Estate agreements which are being amortized over 50 years (the contractual term of the license agreements). | | | | | |
| (d) Relates to the customer relationships which are being amortized over a period of 10 to 20 years. | | | | | |
| Year ended December 31, 2024 | 18 | 4 | — | (5) | 17 |
| Year ended December 31, 2023 | F-25 12 | 8 | — | (2) | 18 |
| Year ended December 31, 2022 | 11 | 2 | — | (1) | 12 |

Deferred tax asset valuation allowance

| | | | | | |
|------------------------------|-------|-------|------|------|-------|
| Year ended December 31, 2024 | \$ 25 | \$ 26 | \$ — | \$ — | \$ 51 |
| Year ended December 31, 2023 | 20 | 5 | — | — | 25 |
| Year ended December 31, 2022 | 20 | — | — | — | 20 |

(e) Ownership in a title plant is required to transact title insurance in certain states. The Company expects to generate future cash flows for an indefinite period of time.

(f)—Consists of covenants not to compete which are amortized over their contract lives and other intangibles which are generally amortized over periods ranging from 3 to 5 years.

(g) The deduction expense represents uncollectible accounts written off, net of recoveries from Trade Receivables, receivables, in the Consolidated Balance Sheets.

Intangible asset amortization expense is as follows:

Item 16. Form 10-K Summary.

| | For the Year Ended December 31, | | |
|------------------------|---------------------------------|-------|-------|
| | 2024 | 2023 | 2022 |
| None. | | | |
| Franchise agreements | \$ 66 | \$ 67 | \$ 67 |
| License agreements | 80 70 1 | 1 | 1 |
| Customer relationships | 21 | 21 | 21 |
| Other | 1 | 1 | 7 |
| Total | \$ 89 | \$ 90 | \$ 96 |

Based on the Company's amortizable intangible assets as of December 31, 2024, the Company expects related amortization expense to be approximately \$89 million, \$89 million, \$74 million, \$68 million, \$68 million and \$509 million in 2025, 2026, 2027, 2028, 2029 and thereafter, respectively.

Impairment Intangible Assets

SIGNATURES

Intangible assets are as follows: Section 15(d) of the Securities Exchange Act of 1934, the registrants have duly caused this Annual Report on Form 10-K to be signed on their behalf by the undersigned, thereunto duly authorized, on February 20, 2024 February 25, 2025.

| | | As of December 31, 2023 | | | | | |
|--|--|-------------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
| | ANYWHERE REAL ESTATE INC. Gross | Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Amortizable—Franchise agreements (a) | (Registrants) | \$ 2,010 | \$ 1,189 | \$ 821 | \$ 2,010 | \$ 1,123 | \$ 887 |
| Indefinite life—Trademarks (b) | | \$ 584 | | \$ 584 | \$ 586 | | \$ 586 |
| Other Intangibles | | | | | | | |
| Amortizable—License agreements (c) | By: /s/ RYAN M. SCHNEIDER | 45 | \$ 17 | \$ 28 | \$ 45 | \$ 16 | \$ 29 |
| Amortizable—Customer relationships (d) | Name: Ryan M. Schneider | 449 | 401 | 48 | 454 | 385 | 69 |
| Indefinite life—Title plant shares (e) | Title: Chief Executive Officer and President | 30 | | 30 | 28 | | 28 |
| Amortizable—Other (f) | | 4 | 4 | — | 7 | 6 | 1 |
| Total Other Intangibles | | \$ 528 | \$ 422 | \$ 106 | \$ 534 | \$ 407 | \$ 127 |

POWER OF ATTORNEY

(a) Generally amortized over a period of 30 years. Each person whose signature appears below constitutes and appoints Ryan M. Schneider, Charlotte C. Simonelli and Marilyn J. Wessner and each of them severally, his or her true and lawful attorney-in-fact with power of substitution and resubstitution to sign in his or her name, place and stead, in any and all capacities, to do any and all things and execute any and all instruments that such attorney may deem necessary or advisable under the Securities Exchange Act of 1934 and any rules, regulations and requirements of the U.S. Securities and Exchange Commission in connection with this Annual Report on Form 10-K and any and all amendments during the fourth quarter of 2023, the Company performed its impairment assessment of goodwill Sotheby's International Realty and other indefinite-lived intangible assets. As a result, Better Homes and Gardens® Real Estate agreements which are being amortized over 50 years (the contractual term of the assessment, license agreements).

(d) goodwill at Franchise Group related to the Cartus reporting unit was impaired by \$25 million and franchise trademarks were impaired by \$25 million. The results of the Company's annual impairment assessment indicated no impairment charges were required for the other reporting

units or other indefinite-lived intangibles. See Note 2, "Summary of Significant Accounting Policies—Impairment of Goodwill, Intangible Assets and Other Long-Lived Assets", for additional information. 10 to 20 years.

Goodwill /s/ RYAN M. SCHNEIDER Chief Executive Officer, President and Director
(Principal Executive Officer) February 20, 2024 25, 2025

Changes in the carrying amount of Goodwill and Accumulated impairment losses by reportable segment is as follows:

| | Executive Vice President, Chief Financial Officer and anywhere Real Estate Group | Office Brokerage Group | Title Group | Total Company |
|--|---|---------------------------|----------------------------|---------------|
| Goodwill (gross) at December 31, 2021 | (Principal Financial Officer) \$ 3,953 | \$ 1,067 | February 20, 2024 25, 2025 | \$ 5,020 |
| Goodwill acquired (a) | Charlotte C. Simonelli — | 21 | 5 | 26 |
| Goodwill reduction (b) | Senior Vice President, Chief Accounting Officer — | — | (32) | (32) |
| Goodwill (gross) at December 31, 2022 | and Controller 3,953 | 1,088 | 455 | 5,496 |
| Accumulated impairment losses at December 31, 2021 | (Principal Accounting Officer) (1,447) | (808) | (324) | (2,579) |
| Goodwill impairment | Timothy B. Gustavson (114) | (280) | — | (394) |
| Accumulated impairment losses at December 31, 2022 | Chairman of the Board of Directors of Anywhere Real Estate Inc. and Manager of (1,561) | (1,088) | (324) | (2,973) |
| Goodwill (net) at December 31, 2022 | Anywhere Real Estate Group LLC \$ 2,392 | \$ — | \$ 131 | \$ 2,523 |
| Goodwill (gross) at December 31, 2022 | Director of Anywhere Real Estate Inc. and 1,088 | \$ 1,088 | \$ 455 | \$ 5,496 |
| Goodwill acquired (c) | Manager of Anywhere Real Estate Group LLC 1 | 1 | February 20, 2024 25, 2025 | 1 |
| Goodwill reduction | Fiona P. Dias — | — | — | — |
| Goodwill (gross) at December 31, 2023 | 3,953 | 1,089 | 455 | 5,497 |
| Accumulated impairment losses at December 31, 2022 | 81 71 (1,561) | (1,088) | (324) | (2,973) |
| Goodwill impairment | (25) | — | — | (25) |
| Accumulated impairment losses at December 31, 2023 (d) | (1,586) | (1,088) | (324) | (2,998) |
| Goodwill (net) at December 31, 2023 | \$ 2,367 | \$ 1 | \$ 131 | \$ 2,499 |

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- (a) (e) Goodwill acquired during the year ended December 31, 2022 relates Ownership in a title plant is required to the acquisition transact title insurance in certain states. The Company expects to generate future cash flows for an indefinite period of four real estate brokerage operations and two title and settlement operations. time.
- (b) (f) Goodwill reduction during the year ended December 31, 2022 relates Consists of covenants not to the sale of the Title Underwriter during the first quarter of 2022 (see Note 1, "Basis of Presentation", for a description of the transaction), compete which are amortized over their contract lives and other intangibles which are generally amortized over periods ranging from 3 to 5 years.
- (c) Goodwill acquired during the year ended December 31, 2023 relates to the acquisition of one real estate brokerage operation. Intangible asset amortization expense is as follows:
- (d) Includes impairment charges which reduced goodwill by \$25 million during 2023, \$394 million during 2022, \$540 million during 2020, \$253 million during 2019, \$1,279 million during 2008 and \$507 million during 2007.

| | For the Year Ended December 31, | | |
|------------------------|---------------------------------|-------|-------|
| | 2024 | 2023 | 2022 |
| Franchise agreements | \$ 66 | \$ 67 | \$ 67 |
| License agreements | 1 | 1 | 1 |
| Customer relationships | 21 | 21 | 21 |
| Other | 1 | 1 | 7 |
| Total | \$ 89 | \$ 90 | \$ 96 |

Brokerage Acquisitions

None of the acquisitions were significant to Based on the Company's results amortizable intangible assets as of operations, financial position or cash flows individually or in the aggregate.

During the year ended December 31, 2022 December 31, 2024, the Company acquired four real estate brokerage operations through its wholly owned subsidiary, Owned Brokerage Group, for aggregate cash consideration of \$16 million expects related amortization expense to be approximately \$89 million, \$89 million, \$74 million, \$68 million, \$68 million and established \$11 million of contingent consideration. These acquisitions resulted \$509 million of goodwill of \$21 million, other intangibles of \$6 million, other assets of \$26 million 2025, 2026, 2027, 2028, 2029 and other liabilities of \$26 million, thereafter, respectively.

Intangible Assets

| | | | | | | | | |
|---|-----------------------|---------------------|--|-----------------------|---------------------|----------------------------|-----------------------|---------------------|
| Intangible assets are as follows: | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| V. Ann Hailey | | | As of December 31, 2023 | | | As of December 31, 2023 | | |
| /s/ BRYSON KOEHLER | Gross Carrying Amount | Net Carrying Amount | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | Gross Carrying Amount | Net Carrying Amount | February 20, 2024 25, 2025 | Gross Carrying Amount | Net Carrying Amount |
| | Amortization | Amortization | | Amortization | Amortization | | Amortization | Amortization |
| Bryson Koehler | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Amortizable—Franchise agreements (a) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Indefinite life—Trademarks (b) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Other Intangibles | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Joseph Lenz | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Amortizable—License agreements (c) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Amortizable—License agreements (c) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Amortizable—License agreements (c) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Amortizable—Customer relationships (d) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Indefinite life—Title plant shares (e) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Amortizable—Other (f) | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Total Other Intangibles | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| (a) Generally amortized over a period of 30 years. | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| (b) Primarily related to real estate franchise, title and relocation trademarks which are expected to generate future cash flows for an indefinite period of time. | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| (c) Relates to the Sotheby's International Realty® and Better Homes and Gardens® Real Estate agreements which are being amortized over 50 years (the contractual term of the license agreements). | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| (d) Relates to the customer relationships which are being amortized over a period of 10 to 20 years. | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| /s/ CHRISTOPHER S. TERRILL | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Christopher S. Terrill | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| /s/ FELICIA WILLIAMS | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |
| Felicia Williams | | | Director of Anywhere Real Estate Inc. and Manager of Anywhere Real Estate Group LLC | | | February 20, 2024 25, 2025 | | |

- (e) Ownership in a title plant is required to transact title insurance in certain states. The Company expects to generate future cash flows for an indefinite period of time.
- (f) Consists of covenants not to compete which are amortized over their contract lives and other intangibles which are generally amortized over periods ranging from 3 to 5 years.

Intangible asset amortization expense is as follows:

| | For the Year Ended December 31, | | |
|------------------------|---------------------------------|-------|-------|
| | 2023 | 2022 | 2021 |
| Franchise agreements | \$ 67 | \$ 67 | \$ 67 |
| License agreements | 1 | 1 | 1 |
| Customer relationships | 21 | 21 | 22 |
| Other | 1 | 7 | 4 |
| Total | \$ 90 | \$ 96 | \$ 94 |

Report of Independent Registered Public Accounting Firm for Anywhere Real Estate Inc. F-2

Report of Independent Registered Public Accounting Firm for Anywhere Real Estate Group LLC F-5

Consolidated Statements of Operations for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 F-8

Consolidated Statements of Comprehensive (Loss) Income Loss for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 F-9

Consolidated Balance Sheets as of December 31, 2023 December 31, 2024 and 2022 2023 F-10

Consolidated Statements of Cash Flows for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 F-11

Consolidated Statements of Equity for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 F-12

Notes to Consolidated Financial Statements F-14

| | For the Year Ended December 31, | | |
|----------------------|---------------------------------|-------|-------|
| | 2024 | 2023 | 2022 |
| Franchise agreements | \$ 66 | \$ 67 | \$ 67 |
| License agreements | 1 | 1 | 1 |

| | | | |
|------------------------|-----|-------|-------|
| Customer relationships | 21 | 21 | 21 |
| Other | F-1 | 1 | 7 |
| Total | | \$ 89 | \$ 90 |
| | | \$ 96 | |

Based on the Company's amortizable intangible assets as of December 31, 2023 December 31, 2024, the Company expects related amortization expense to be approximately \$89 million, \$89 million, \$89 million \$74 million, \$74 million \$68 million, \$68 million and \$577 million \$509 million in 2024, 2025, 2026, 2027, 2028, 2029 and thereafter, respectively.

Impairment of Goodwill and Other Indefinite-lived Intangibles

Based upon the impairment analysis performed in the fourth quarter of 2024, there was no impairment of goodwill or other indefinite-lived intangible assets for the year ended December 31, 2024. As a result of the 2023 annual impairment assessment, goodwill at Franchise Group related to the Cartus reporting unit was impaired by \$25 million and In the Board of Directors and Stockholders of Anywhere Real Estate Inc franchise trademarks were impaired by \$25 million. See Note 2, "Summary of Significant Accounting Policies—Impairment of Goodwill, Intangible Assets and Other Long-Lived Assets", for additional information.

Internal Control over Financial Reporting

We have audited the consolidated financial statements of the Company and its subsidiaries (the "Company") as of December 31, 2023 December 31, 2024 and 2022, 2023, and the related consolidated statements of operations and of comprehensive (loss) income, loss, and the consolidated statements of equity and of cash flows for each of the three years in the period ended December 31, 2023 December 31, 2024, including the related notes and schedule of valuation and qualifying accounts for each of the three years in the period ended December 31, 2023 December 31, 2024 appearing under Item 15(A)(4) (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2023 December 31, 2024, based on criteria established in Internal Control—Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

| | | |
|--|--------|--------|
| Prepaid contracts and other prepaid expenses | \$ 78 | \$ 81 |
| Prepaid agent incentives | 55 | 55 |
| Franchisee sales incentives | 30 | 30 |
| Other | 61 | 39 |
| Total other current assets | \$ 218 | \$ 205 |

Basis for Opinions

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Over Financial Reporting for Anywhere Real Estate Inc. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

| | | |
|-----------------------------|--------|--------|
| Prepaid agent incentives | 49 | 49 |
| Franchisee sales incentives | 29 | 30 |
| Income tax receivables | 35 | 27 |
| Other | 34 | 34 |
| Total other current assets | \$ 206 | \$ 218 |

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our 15 opinions.

| | | |
|--|--------|--------|
| Accrued volume incentives | 28 | 39 |
| Deferred income | 34 | 44 |
| Restructuring accruals | 14 | 14 |
| A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide a reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements. | 11 | 26 |
| Other | 176 | 115 |
| Total accrued expenses and other current liabilities | \$ 573 | \$ 470 |

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9. SHORT AND LONG-TERM DEBT

Total indebtedness is as follows:

| | December 31, | |
|--|--------------|------|
| | 2023 | 2022 |
| Revolving Credit Facility | 285 | 350 |
| Term Loan A Facility | 206 | 221 |
| 7.00% Senior Secured Second Lien Notes | 627 | — |
| 5.75% Senior Notes | 576 | 899 |

The critical audit matters communicated below are matters arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that (i) relate to accounts or disclosures that are material to the consolidated financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, or the accounts or disclosures to which they relate.

Securitization Obligations:

| | | | | |
|---|----|-----|----|-----|
| Annual Goodwill Impairment Assessments—Assessment—Cartus Reporting Unit | \$ | 115 | \$ | 163 |
|---|----|-----|----|-----|

As described in Notes 2 and 7 to the consolidated financial statements, the Company's consolidated goodwill balance was \$2,499 million as of December 31, 2023, a portion of which related to the Cartus reporting unit within the Franchise Group segment. Management conducts an impairment assessment annually as of October 1, or whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable. This assessment compares the carrying value of each reporting unit to their respective fair values and, when appropriate, the carrying value is reduced to fair value. The fair value of each reporting unit is estimated using the discounted cash flow method under the income approach. The fair value of the Company's reporting units is determined utilizing the best estimate of future revenues, operating expenses, market and general economic conditions, trends in the industry, as well as assumptions that management believes marketplace participants would utilize including discount rates, cost of capital, and long-term growth rates. Beginning in the fourth quarter of 2023, the Company reorganized its internal reporting structure within the Franchise Group segment. As a result of this reorganization, the Company reassigned assets and liabilities to the applicable reporting units and allocated goodwill using the relative fair value approach. Management performed an annual impairment assessment on the affected reporting units on both a pre- and post-reorganization basis. The post-reorganization assessment resulted in the recognition of an impairment of goodwill at the Franchise Group segment related to the Cartus reporting unit of \$25 million. Restructuring accruals

The principal considerations for our determination that performing procedures relating to the annual goodwill impairment assessments assessment of the Cartus reporting unit is a critical audit matter are (i) the significant judgment by management when developing the fair value estimates estimate of the reporting unit; (ii) a high degree of auditor judgment, subjectivity, and effort in performing procedures and evaluating management's significant assumptions related to future revenues, certain operating expenses, and discount rates; and (iii) the audit effort involved the use of professionals with specialized skill and knowledge.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to management's annual goodwill impairment assessments, assessment, including controls over the valuation of the Cartus reporting unit. These procedures also included, among others (i) testing management's process for developing the fair value estimates estimate of the Cartus reporting unit, (ii) evaluating the appropriateness of the discounted cash flow method used by management; (iii) testing the completeness and accuracy of the underlying data used by management in the discounted cash flow method; and (iv) evaluating the significant assumptions used by management related to future revenues, certain operating expenses, and discount rates. Evaluating management's assumptions related to future revenues and certain operating expenses involved evaluating whether the assumptions used by management were reasonable considering (i) the current and past performance of the reporting unit; (ii) the consistency with external market and industry data; and (iii) the consistency with evidence obtained in other areas of the audit. Professionals with specialized skill and knowledge were used to assist in evaluating (i) the appropriateness of the discounted cash flow method and (ii) the reasonableness of the discount rates rate assumption.

Annual Indefinite-Lived Asset Impairment Assessment—Franchise Trademarks Intangible Asset

As described in Notes 2 and 7 to the consolidated financial statements, the Company's consolidated indefinite-lived intangible assets balance was \$614 million as of December 31, 2023, including trademark intangible assets of \$586 million, a significant portion of which relates to the franchise trademarks intangible asset. Management conducts an impairment assessment annually as of October 1, or whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable. This assessment compares the carrying values of each of the other indefinite lived intangible assets to their respective fair values and, when appropriate, the carrying value is reduced to fair value. The fair value of each

9. SHORT AND LONG-TERM DEBT

Total indebtedness is as follows:

| | December 31, | |
|---|--------------|----------|
| | 2024 | 2023 |
| Revolving Credit Facility | \$ 490 | \$ 285 |
| Term Loan A Facility | — | 206 |
| 7.00% Senior Secured Second Lien Notes | 630 | 627 |
| 5.75% Senior Notes | 558 | 576 |
| indefinite-lived intangible asset is estimated using the relief from royalty method. The fair value of the Company's indefinite lived intangible assets are determined utilizing the best estimate of future revenues, market and general economic conditions, trends in the industry, as well as assumptions that management believes marketplace participants would utilize including discount rates, cost of capital, trademark royalty rates, and long-term growth rates. During the fourth quarter of 2023, the Company performed its annual impairment assessment of indefinite-lived intangible assets. This assessment resulted in the recognition of an impairment of the franchise trademarks intangible asset of \$25 million. | 444 | 451 |
| Total Short-Term & Long-Term Debt | \$ 2,321 | \$ 2,542 |

The principal considerations for our determination that performing procedures relating to the impairment assessment of the franchise trademarks intangible asset is a critical audit matter are (i) the significant judgment by management when developing the fair value estimate of the franchise trademarks intangible asset; (ii) a high degree of auditor judgment, subjectivity, and effort in performing procedures and evaluating management's significant assumptions related to future revenues and discount rate; and (iii) the audit effort involved the use of professionals with specialized skill and knowledge.

Indebtedness Table

As of December 31, 2023 December 31, 2024, the Company's borrowing arrangements were as follows:

| | Interest Rate | Expiration Date | Principal Amount | Unamortized Premium and Debt Issuance Costs | Net Amount |
|--------------------------------------|---------------|-----------------|------------------|---|------------|
| Revolving Credit Facility (1) | (2) | July 2027 (2) | \$ 285 | \$ * | \$ 285 |
| Term Loan A Facility | (2) | February 2025 | 206 | — | 206 |
| Senior Secured Second Lien Notes (3) | 7.00% | April 2030 | 640 | 13 | 627 |
| Senior Notes (3)(4) | 5.75% | January 2029 | 576 | — | 576 |
| Senior Notes (3)(4) | 5.25% | April 2030 | 457 | 6 | 451 |
| Exchangeable Senior Notes (5) | 0.25% | June 2026 | 403 | 6 | 397 |

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to management's annual trademarks intangible asset impairment assessment, including controls over the valuation

| | | | | | |
|---|---------------|-----------------|------------------|---------------------|------------|
| of the franchise trademarks and intangible asset. These procedures also included, among others (i) testing management's process for developing the fair value estimate of the franchise trademarks intangible asset; (ii) evaluating the appropriateness of the relief from royalty method used by management; (iii) testing the completeness and accuracy of the underlying data used by management in the relief from royalty method; and (iv) evaluating the significant assumptions used by management related to future revenues and discount rate. | | | | | |
| Evaluating management's assumption related to future revenues involved evaluating whether the assumption used by management was reasonable considering (i) the current and past performance of the business associated with the trademark; (ii) the consistency with external market and industry data; and (iii) the consistency with evidence obtained in other areas of the audit. Professionals with specialized skill and knowledge were used to assist in evaluating (i) the appropriateness of the relief from royalty method and (ii) the reasonableness of the discount rate assumption. | Interest Rate | Expiration Date | Principal Amount | Debt Issuance Costs | Net Amount |
| Revolving Credit Facility (a) | (b) | July 2027 (b) | \$ 490 | \$ * | \$ 490 |
| Secured Senior Notes (c) | 7.00% | April 2030 | 640 | 10 | 630 |
| Senior Notes (d) New Jersey | 5.75% | January 2029 | 558 | — | 558 |
| February 20, 2024 Senior Notes (d) | 5.25% | April 2030 | 449 | 5 | 444 |
| Exchangeable Senior Notes (e) | 0.25% | June 2026 | 403 | 4 | 399 |
| Total Short-Term & Long-Term Debt | | | \$ 2,540 | \$ 19 | \$ 2,521 |
| We have served as the Company's auditor since 2009. | | | | | |
| Apple Ridge Funding LLC | | May 2025 | \$ 140 | \$ * | \$ 140 |

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* The debt issuance costs related to our Revolving Credit Facility and securitization obligations are classified as a deferred financing asset within other assets.

(1) (a) As of December 31, 2023 December 31, 2024, the Company had \$1,100 million of borrowing capacity under its Revolving Credit Facility. As of December 31, 2023 December 31, 2024, there were \$285 million \$490 million outstanding borrowings under the Revolving Credit Facility and \$33 million of outstanding undrawn letters of credit. On February 14, 2024 February 21, 2025, the Company had \$383 million \$585 million outstanding borrowings under the Revolving Credit Facility and \$33 million of outstanding undrawn letters of credit.

(2)(b) See below under the header "Senior Secured Credit Agreement and Term Loan A" for additional information.

(3) (c) See below under the headers "Debt Exchange Transactions" and header "7.00% Senior Secured Second Lien Notes" for additional information with respect to the debt exchange transactions, to the Board of Directors and Stockholder of Anywhere Real Estate Group LLC as well as, under the header "Open Market Repurchases of 5.75% and 5.25% Senior Notes" for additional information with respect to open market repurchases in the third quarter of 2023. **Opinion on Financial Statements and Internal Control over Financial Reporting**

(4)(d) See below under the header "Unsecured Notes" for additional information, detail and repurchases information in the third quarter of 2024, (company) as of December 31, 2023 December 31,

(6) We also have audited under the heading "Securitization Obligations" for additional information, the consolidated statements of cash flows for each of the three years in the period ended December 31, 2023, December 31, 2024, including the related notes and schedule of valuation and qualifying accounts for each of the three years in the period ended December 31, 2024 appearing under Item 15(A)(4) (collectively referred to as the "consolidated financial statements"). We also have audited

Management's Report on Internal Control over Financial Reporting as of **December 31, 2023** and **December 31, 2024**, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

As of December 31, 2023 December 31, 2024, the combined aggregate amount of maturities for long-term borrowings for each of the next five years is as follows:

As of December 31, 2023, December 31, 2024, the combined aggregate amount of maturities for long-term borrowings for each of the next five years is as follows:

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2023, December 31, 2024, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2023, December 31, 2024 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, December 31, 2024, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the COSO.

2025(a) Basis for Opinions

2026
The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of
2027 the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting for Anywhere Real Estate Group LLC
2028 appearing under Item 9A. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial
2029 reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be
independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission
and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB and in accordance with standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating

ation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included determining such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinion.

of December 31, 2023 and four quarters of 2024 amortization payments totaling \$22 million for the Term Loan A Facility. Outstanding borrowings under the Revolving Credit Facility expire in July

2027 (subject to earlier springing maturity) but are classified on the balance sheet as current due to the revolving nature of borrowings and terms and conditions of the facilities. facility.

Definition and Limitations of Internal Control over Financial Reporting
Senior Secured Credit Agreement and Term Loan A Agreement

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the company's financial statements. The company's internal control over financial reporting is a process that includes policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; and, until its repayment in full in September 2021, its term loan B facility (the "Term Loan B Facility"), and collectively with the Revolving Credit Facility, the "Senior Secured Credit Facility") (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles; and the company's Term Loan A Agreement dated as of October 23, 2015 (as amended, amended and restated, management and directors of the company; and (iii) provide

| | | | |
|--|-----|-------|-------|
| Greater than 3.50 to 1.00 | F-6 | 2.50% | 1.50% |
| | | 2.25% | 1.25% |
| Less than 2.50 to 1.00 but greater than or equal to 2.00 to 1.00 | | 2.00% | 1.00% |
| Less than 2.00 to 1.00 | | 1.75% | 0.75% |

Based on the previous quarter's senior secured leverage ratio, the SOFR margin was 1.75% and the ABR margin was 0.75% for the three months ended December 31, 2023.

The Term Loan A Agreement contains covenants that are substantially similar to those in the Senior Secured Credit Agreement.

Debt Exchange Transactions

On August 24, 2023, the Company completed debt exchange transactions under Section 4(a)(2) of the Securities Act, pursuant to which the Company issued \$640 million of 7.00% Senior Secured Second Lien Notes due 2030 in exchange for \$298 million of the 5.75% Senior Notes due 2029 and \$503 million of the 5.25% Senior Notes due 2030, which included:

- \$218 million of 7.00% Senior Secured Second Lien Notes due 2030 issued to funds managed by Angelo, Gordon & Co., L.P. ("Angelo Gordon"), a Delaware limited partnership (the "Significant Noteholder Exchange"), in exchange for \$273 million of Senior Notes due 2029 and Senior Notes due 2030 (consisting of \$55 million of the 5.75% Senior Notes due 2029 and \$218 million of the 5.25% Senior Notes due 2030) pursuant to an exchange agreement dated July 25, 2023, between Anywhere and Angelo Gordon; and
- \$422 million of 7.00% Senior Secured Second Lien Notes due 2030 in exchange for \$243 million of the 5.75% Senior Notes due 2029 and \$285 million of the 5.25% Senior Notes due 2030, pursuant to exchange offers (the "Exchange Offers") on substantially similar terms to the Significant Noteholder Exchange.

Open Market Repurchases of 5.75% and 5.25% Senior Notes

Following expiration of the Exchange Offers in late August 2023 and on September 1, 2023, the Company repurchased \$26 million of the 5.75% Senior Notes and \$40 million of the 5.25% Senior Notes in open market purchases at an aggregate purchase price of \$48 million, plus accrued interest to the respective repurchase dates.

7.00% Senior Secured Second Lien Notes

The 7.00% Senior Secured Second Lien Notes mature on April 15, 2030 and interest is payable semiannually on April 15 and October 15 of each year which commenced October 15, 2023.

We have served as the Company's auditor since 2009.

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The 7.00% Senior Secured Second Lien Notes are guaranteed on a senior secured second priority basis by Anywhere Intermediate and each domestic direct or indirect restricted subsidiary of Anywhere, other than certain excluded subsidiaries, on a senior secured second priority basis by the Anywhere Real Estate Fund, L.P. ("Anywhere Real Estate Fund") and certain of its outstanding debt securities. The 7.00% Senior Secured Second Lien Notes are also secured on a senior secured second priority basis by the Anywhere Real Estate Fund, L.P. and certain of its outstanding debt securities. The 7.00% Senior Secured Second Lien Notes are secured by substantially the same collateral as Anywhere Group's existing first lien obligations under its Senior Secured Credit Facility and Term Loan A Facility on a second priority basis.

The indentures governing the 7.00% Senior Secured Second Lien Notes contain various covenants that limit the ability of Anywhere Intermediate, Anywhere Group and Anywhere Group's restricted subsidiaries to take certain actions, which covenants are subject to a number of important exceptions and qualifications. These covenants are substantially similar to the covenants in the indenture governing the 5.75% Senior Notes due 2029 and 5.25% Senior Notes due 2030, as described below under the header "Unsecured Notes".

| | Year Ended December 31, | | Year Ended December 31, | |
|-------------------------|-------------------------|------|-------------------------|------|
| | 2023 | 2022 | 2021 | 2020 |
| Gross commission income | | | | |
| Gross commission income | | | | |
| Gross commission income | | | | |
| Service revenue | | | | |
| Franchise fees | | | | |
| Other | | | | |
| Net revenues | | | | |

Unsecured Notes

Commission and other agent-related costs

The 5.75% Senior Notes and 5.25% Senior Notes (collectively the "Unsecured Notes") are unsecured senior obligations of Anywhere Group. The 5.75% Senior Notes mature on January 15, 2029 with interest on such notes payable each year semiannually on January 15 and July 15. The 5.25% Senior Notes mature on April 15, 2030 with interest on such notes payable each year semiannually on April 15 and October 15 which commenced April 15, 2022.

During the third quarter of 2024, the Company repurchased a total of \$26 million of its Unsecured Notes, including \$24 million held by funds managed by Angelo, Gordon & Co., L.P., a Delaware limited partnership, at an aggregate purchase price of \$19 million, plus accrued interest to the respective repurchase dates.

The Company may redeem for a portion of the 5.75% Senior Notes or 5.25% Senior Notes, as applicable, at the redemption price set forth in the applicable indenture governing such notes, commencing on January 15, 2024 and April 15, 2025, respectively. Prior to those dates, the Company may redeem the applicable notes at its option, in whole or in part, Former parent legacy cost, net

at a redemption price equal to 100% of the principal amount of such notes redeemed plus a "make-whole" premium as set forth in the applicable indenture governing such notes. In addition, prior to the dates noted above, the Company may redeem up to 40% of the notes from the proceeds of certain equity offerings as set forth in the applicable indenture governing such notes.

The Unsecured Notes are guaranteed on an unsecured senior basis by each domestic subsidiary of Anywhere Group that is a guarantor under the Senior Secured Credit Facility, Term Loan A Facility and Anywhere Group's outstanding debt securities and are guaranteed by Anywhere Holdings on an unsecured senior subordinated basis.

The indentures governing the Unsecured Notes contain various negative covenants that limit Anywhere Group's and its restricted subsidiaries' ability to take certain actions, which cover a number of important exceptions and qualifications. These covenants include limitations on Anywhere Group's and its restricted subsidiaries' ability to (a) incur additional indebtedness, or issue disqualified stock or preferred stock, (b) pay dividends or make distributions to their stockholders, (c) repurchase or redeem capital stock, (d) make investments or acquisitions, (e) incur restrictions on the ability of certain of their subsidiaries to pay dividends or to make other payments to Anywhere Group, (f) enter into transactions with affiliates, (g) create liens, (h) merge or consolidate with other companies or transfer all or substantially all of their assets, (i) transfer or sell assets, including capital stock of subsidiaries and (j) prepay, redeem or repurchase debt that is subordinated in right of payment to the Unsecured Notes.

(Loss) income before income taxes, equity in (earnings) losses and noncontrolling interests
Income tax (benefit) expense

Loss before income taxes, equity in (earnings) losses and noncontrolling interests
In particular, under the Unsecured Notes:
Income tax benefit

- the cumulative credit basket is not available to repurchase shares to the extent the consolidated leverage ratio is equal to or greater than 4.0 to 1.0 on a pro forma basis giving effect to such repurchase;
- the consolidated leverage ratio must be less than 3.0 to 1.0 to use the unlimited general restricted payment basket; and
- less: Net loss (income) attributable to noncontrolling interests

Net (loss) income attributable to Anywhere and Anywhere Group
Net (loss) income attributable to Anywhere and Anywhere Group

Net loss
The consolidated leverage ratio is measured by dividing Anywhere Group's total net debt (excluding securitizations) by the trailing twelve-month EBITDA. EBITDA, as defined in the applicable indentures governing the Unsecured Notes, is substantially similar to EBITDA calculated on a Pro Forma Basis, as those terms are defined in the Senior Secured Credit Agreement. Net debt under the indenture indentures governing the Unsecured Notes is Anywhere Group's total indebtedness (excluding securitizations) less (i) its cash and cash equivalents in excess of restricted cash and (ii) a \$200 million seasonality adjustment permitted when measuring the ratio on a date during the period of March 1 to May 31.

Net loss attributable to Anywhere and Anywhere Group
(Loss) earnings per share attributable to Anywhere shareholders:

(Loss) earnings per share attributable to Anywhere shareholders:

(Loss) earnings per share attributable to Anywhere shareholders:

Basic (loss) earnings per share

Basic (loss) earnings per share

Basic (loss) earnings per share

Diluted (loss) earnings per share

Loss per share attributable to Anywhere shareholders:

Exchangeable Senior Notes
Loss per share attributable to Anywhere shareholders:

Loss per share attributable to Anywhere shareholders
The Exchangeable Senior Notes are guaranteed on an unsecured senior basis by each domestic subsidiary of Anywhere Group that is a guarantor under the Senior Secured Credit Facility, Term Loan A Facility and Anywhere Group's outstanding debt securities and are guaranteed by Anywhere on an unsecured senior subordinated basis.

Loss per share attributable to Anywhere shareholders
The Exchangeable Senior Notes are guaranteed on an unsecured senior basis by each domestic subsidiary of Anywhere Group that is a guarantor under the Senior Secured Credit Facility, Term Loan A Facility and Anywhere Group's outstanding debt securities and are guaranteed by Anywhere on an unsecured senior subordinated basis.

Weighted average common and common equivalent shares of Anywhere outstanding
Notes to be redeemed plus accrued and unpaid interest. In addition, calling any Exchangeable Senior Notes for redemption will constitute a Make-Whole Fundamental Change which may increase the exchange rate of 57.1755 shares of the Company's common stock per \$1,000 principal amount of notes, which is subject to customary anti-dilution adjustment provisions.

Basic
Diluted

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See Notes to Consolidated Financial Statements.

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Company's common stock or a combination of both at the Company's election for the portion of the exchange obligation in excess of the aggregate principal amount being exchanged.

ANYWHERE REAL ESTATE INC. AND ANYWHERE REAL ESTATE GROUP LLC
CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME LOSS
The initial exchange rate for Exchangeable Senior Notes is 57.1755 shares of the Company's common stock per \$1,000 principal amount of notes (which represents an initial exchange price of approximately \$24.49 per share). The exchange rate and exchange price are subject to customary adjustments upon the occurrence of certain events and may be increased for a specified period of time if a "Make-Whole Fundamental Change" (as defined in the indenture governing the Exchangeable Senior Notes) occurs. Initially, a maximum of approximately 23,013,139 shares of the Company's common stock may be issued upon the exchange of the Exchangeable Senior Notes, based on the initial maximum exchange rate of 57.1755 shares of the Company's common stock per \$1,000 principal amount of notes, which is subject to customary anti-dilution adjustment provisions.

Net (loss) income
The Exchangeable Senior Notes are redeemable, in whole or in part, at the Company's option between June 20, 2024 and maturity, if the Company's common stock exceeds 130% of the exchange price for at least 20 trading days, at a cash redemption price equal to the principal amount of the Exchangeable Senior Notes to be redeemed plus accrued and unpaid interest. In addition, calling any Exchangeable Senior Notes for redemption will constitute a Make-Whole Fundamental Change which may increase the exchange rate of 57.1755 shares of the Company's common stock per \$1,000 principal amount of notes, which is subject to customary anti-dilution adjustment provisions.

Notes to be redeemed plus accrued and unpaid interest
Notes to be redeemed plus accrued and unpaid interest. In addition, calling any Exchangeable Senior Notes for redemption will constitute a Make-Whole Fundamental Change which may increase the exchange rate of 57.1755 shares of the Company's common stock per \$1,000 principal amount of notes, which is subject to customary anti-dilution adjustment provisions.

Notes to be redeemed plus accrued and unpaid interest
Notes to be redeemed plus accrued and unpaid interest. In addition, calling any Exchangeable Senior Notes for redemption will constitute a Make-Whole Fundamental Change which may increase the exchange rate of 57.1755 shares of the Company's common stock per \$1,000 principal amount of notes, which is subject to customary anti-dilution adjustment provisions.

Notes to be redeemed plus accrued and unpaid interest
Notes to be redeemed plus accrued and unpaid interest. In addition, calling any Exchangeable Senior Notes for redemption will constitute a Make-Whole Fundamental Change which may increase the exchange rate of 57.1755 shares of the Company's common stock per \$1,000 principal amount of notes, which is subject to customary anti-dilution adjustment provisions.

At issuance in June 2021 and under accounting guidance applicable, the Company allocated \$319 million to the debt liability and \$53 million to additional paid in capital. The difference between the principal amount of the Exchangeable Senior Notes and the liability component, inclusive of issuance costs, represented the debt discount, which the Company amortized to interest expense over the term of the Exchangeable Senior Notes using an effective interest rate of 4.375%. As a result, the Company recognized non-cash interest expense of \$8 million related to the Exchangeable Senior Notes during 2021. Upon the adoption of ASU 2020-06 on January 1, 2022, the Company derecognized the unamortized debt discount and related equity component associated with its Exchangeable Senior Notes resulting in an increase to Long-term debt of \$65 million, a reduction to Additional paid-in capital of \$53 million, net of taxes, and a reduction to Deferred tax liabilities of \$17 million. The Company recorded a cumulative effect of adoption adjustment of \$5 million, net of taxes, as a reduction to Accumulated deficit on January 1, 2022 related to the reversal of cumulative interest expense recognized for the amortization of the debt discount on its Exchangeable Senior Notes since issuance.

Income tax expense related to items of other comprehensive income

Other comprehensive income and, where applicable, transactions

Comprehensive (loss) income exchangeable Senior Notes and the exercise by the initial purchasers to buy more notes, the Company engaged in exchangeable note hedge transactions with certain counterparties (the "Option Counterparties"). These transactions, which cost a total of \$67 million, protect against potential dilution in the Company's common stock underlying the Notes, with adjustments similar to those applicable to the Exchangeable Senior Notes.

Comprehensive (loss) income attributable to Anywhere and Anywhere Group

Simultaneously, as part of these transactions, the Company entered into warrant transactions with the Option Counterparties selling warrants to purchase, subject to customary adjustments, up to the same number of shares of the Company's common stock. The initial strike price for the warrants was \$30.6075 per share, and the Company received \$46 million in cash from these transactions.

Comprehensive loss

Comprehensive loss attributable to Anywhere and Anywhere Group

The combined effect of acquiring exchangeable note hedges and selling warrants is aimed at mitigating potential dilution and/or cash payments upon the exchange of the

Exchangeable Senior Notes, effectively raising the overall exchange price from \$24.49 to \$30.6075 per share.

See Notes to Consolidated Financial Statements

Upon issuance, the Company recorded a deferred tax liability of \$20 million related to the Exchangeable Senior Notes debt discount and a deferred tax asset of \$18 million related to the exchangeable note hedge transactions. These were netted and recorded within deferred income taxes in the Consolidated Balance Sheets. The deferred tax liability related to the Exchangeable Senior Notes debt discount was reversed on January 1, 2022, following the adoption of ASU 2020-06 as discussed above.

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ANYWHERE REAL ESTATE INC. AND ANYWHERE REAL ESTATE GROUP LLC
CONSOLIDATED BALANCE SHEETS
(In millions, except share data)

| | December 31, | |
|---|--------------|----------|
| | 2023 | 2022 |
| Securitization Obligations | | |
| ASSETS | | |
| Anywhere Group has secured obligations through Apple Ridge Funding LLC under a securitization program which expires in May 2024. The securitization program included a seasonal increase provision which allowed for a temporary increase to \$215 million of borrowing capacity from July 17 to October 15 of 2023, at which time it reverted back to \$200 million of borrowing capacity. 2025. As of December 31, 2023 December 31, 2024, the Company had \$200 million of borrowing capacity under the Apple Ridge Funding LLC securitization program with \$115 million \$140 million being utilized leaving \$85 million \$60 million of available capacity subject to maintaining sufficient relocation related assets to collateralize the securitization obligation. | | |
| Restricted cash | 13 | 4 |
| Trade receivables (net of allowance for doubtful accounts of \$18 and \$12) | 105 | 201 |
| Relocation receivables | 138 | 210 |
| Other current assets | 218 | 205 |
| Total current assets | 580 | 834 |
| Property and equipment, net | 280 | 317 |
| Operating lease assets, net | 380 | 422 |
| Goodwill | 2,499 | 2,523 |
| Trade receivables | 586 | 611 |
| Securitization obligations | 887 | 954 |
| Other intangibles, net | 127 | 150 |
| Other non-current assets | 500 | 572 |
| Total assets | \$ 5,839 | \$ 6,383 |
| LIABILITIES AND EQUITY | | |
| The Apple Ridge securitization program has restrictive covenants and trigger events, the occurrence of which could restrict our ability to access new or existing funding under this facility, either of which would adversely affect the operation of the Company's relocation services. | | |
| Current liabilities | | |
| Accounts payable | | |
| Securitization obligations | | |
| Current portion of long-term debt | | |
| Interest incurred in connection with borrowings under the facility amounted to \$12 million \$10 million and \$7 million \$12 million for the years ended December 31, 2023 December 31, 2024 and 2022, 2023, respectively. Interest payable is recorded within net revenues in the accompanying Consolidated Statements of Operations as related borrowings are utilized to fund Anywhere Group's operations. | | |
| Weighted average interest rate was 7.5% 7.9% and 4.2% 7.5% for the years ended December 31, 2023 December 31, 2024 and 2022, 2023, respectively. | | |
| Total current liabilities | 1,207 | 1,305 |
| Long-term debt | 2,235 | 2,483 |

Gain/Loss on the Early Extinguishment of Debt and Write-Off

| | | | | |
|--|------|--------------------|--------|----------|
| During the year ended December 31, 2024, the Company recorded gains on the early extinguishment of Financing Costs debt totaling \$7 million as a result of the repurchases of | | | | 71 |
| Unsecured Notes occurring in the third quarter of 2024. | | | | |
| Deferred income taxes | | 207 | | 239 |
| During the year ended December 31, 2023, the Company recorded gains on the early extinguishment of debt totaling \$169 million which consisted of \$151 million as a result of the | | | | |
| Other non-current liabilities | | 176 | | 218 |
| debt exchange transactions and \$18 million as a result of the open market repurchases occurring in the third quarter of 2023 as discussed above. | | | | 2023. |
| Total liabilities | | 4,158 | | 4,616 |
| During the year ended December 31, 2022, the Company recorded a loss on the early extinguishment of debt of \$96 million, as a result of the refinancing transactions during 2022, | | | | |
| Commitments and contingencies (Note 15) | | | | |
| which included \$80 million related to the make-whole premiums paid in connection with the early redemption of the 7.625% Senior Secured Second Lien Notes due 2025 and | | | | |
| Equity | | | | |
| 9.375% Senior Notes. | | | | |
| Anywhere preferred stock: \$0.01 par value; 50,000,000 shares authorized, none issued and outstanding at December 31, 2023 and | | | | |
| During the year ended December 31, 2021, the Company recorded losses on the early extinguishment of debt of \$21 million and wrote off certain financing costs of \$1 million to | | | | |
| interest expense as a result of the refinancing transactions in January and February 2021, the pay down of \$150 million of outstanding borrowings under the Term Loan B Facility in | | | | |
| April 2021 and the pay downs of the Non-extended Term Loan A and the Term Loan B Facility in September 2021. | | 1 | | 1 |
| Additional paid-in capital | | 4,813 | | 4,805 |
| Accumulated deficit | F-33 | (3,091) | | (2,994) |
| Notes due 2027. | | | | |
| Accumulated other comprehensive loss | | (44) | | (48) |
| Total stockholders' equity | | 1,679 | | 1,764 |
| Noncontrolling interests | | 2 | | 3 |
| Total equity | | 1,681 | | 1,767 |
| FINANCISING AND MARKETING ACTIVITIES | | | | |
| Total liabilities and equity | | \$ 5,839 | | \$ 6,383 |
| Domestic franchisee agreements generally require the franchisee to pay the Company an initial franchise fee for the franchisee's principal office plus a royalty fee that is a | | | | |
| percentage of gross commission income, if any, earned by the franchisee. Franchisee fees can be structured in numerous ways. The Company utilizes multiple franchise fee | | | | |
| models, including: (i) volume-based incentive (under which royalty fee rate is subject to reduction based on volume incentives); (ii) flat percentage royalty fee (under which the | | | | |
| franchisee pays a fixed percentage of their commission income); (iii) capped fee (under which the franchisee pays a royalty fee capped at a set amount per independent sales | | | | |
| agents per year); and (iv) tiered royalty fee (under which the franchisee pays a percentage of their gross commission income as a royalty fee). The volume incentives currently in | | | | |
| effect vary for each eligible franchisee for which the Company provides a detailed table that describes the gross revenue thresholds required to achieve a volume incentive and the | | | | |
| corresponding incentive amounts and are subject to change. | | | | |
| Current assets: | | | | |
| Domestic initial franchise fees and international area development fees were \$5 million, \$4 million \$5 million and \$5 million \$4 million for each of the years ended December 31, | | | | |
| 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively. Franchise royalty revenue is recorded net of annual volume incentives provided to real estate franchisees of | | | | |
| \$43 million \$46 million \$61 million \$43 million and \$87 million \$61 million for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively. | | | | |
| Trade receivables (net of allowance for doubtful accounts of \$17 and \$18) | | 101 | | 105 |
| The Company's wholly-owned real estate brokerage services segment, Owned Brokerage Group, pays royalties to the Company's franchise business; however, such amounts are | | | | |
| eliminated in consolidation. Owned Brokerage Group paid royalties to Franchise Group of \$301 million \$304 million, \$358 million \$301 million and \$393 million \$358 million for the | | | | |
| years ended December 31, 2023 December 31, 2024, 2023 and 2022, and 2021, respectively. | | | | |
| Other current assets | | 206 | | 218 |
| Total current assets | | 581 | | 580 |
| Property and equipment, net | F-31 | 247 | | 280 |
| Operating lease assets, net | | 331 | | 380 |
| Goodwill | | 2,499 | | 2,499 |
| Trademarks | | 584 | | 586 |
| Franchise agreements, net | | 821 | | 887 |
| Other intangibles, net | | 106 | | 127 |
| Marketing fees are generally paid by the Company's real estate franchisees and are generally calculated based on a specified percentage of gross closed commissions earned on | | | | |
| real estate transactions, and may be subject to certain minimum and maximum payments. Brand marketing fund revenue was \$82 million \$75 million, \$89 million \$82 million and \$92 | | | | |
| million \$89 million for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively, which included marketing fees paid to Franchise Group of | | | | |
| \$14 million \$15 million, \$15 million \$14 million and \$14 million \$15 million for the years ended December 31, 2023 December 31, 2024, 2022 2023 | | | | |
| and 2021, 2022, respectively. As provided for in the franchise agreements and generally at the Company's discretion, all of these fees are to be expended for marketing purposes. | | | | |
| Current liabilities: | | | | |
| The number of franchised and company owned offices in operation are as follows: | | | | |
| Accounts payable | | \$ 101 | | \$ 99 |
| Securitization obligations | | (Unaudited) | | |
| Current portion of long-term debt | | As of December 31, | | |
| Current portion of operating lease liabilities | | 2023 | 2022 | 2021 |
| Franchise (commission and other) liabilities | | 105 | | 113 |
| Accrued expenses and other current liabilities | | 11,972 | 13,561 | 14,570 |
| ERA® Total current liabilities | | 2,395 | 12,657 | 1,803 |
| Long-term debt | | 2,140 | 2,080 | 2,035 |
| Long-term operating lease liabilities | | 189 | 281 | 384 |
| Deferred income taxes | | 1,071 | 1,205 | 906 |
| Other non-current liabilities | | 440 | 158 | 470 |
| Total liabilities | | 96 | 4,062 | 4,158 |
| Commitments and contingencies (Note 15) | | 18,303 | 19,824 | 20,355 |
| Equity | | | | |
| Company owned: | | | | |

Investing Activities

| |
|----------------------------------|
| Property and equipment additions |
| Property and equipment additions |
| Property and equipment additions |

franchise agreements, terms of franchisee may be required to repay a portion of the outstanding notes. The amount of such franchisee conversion notes or other note-backed funding was \$164 million and \$174 million at December 31, 2024 and \$182 million at December 31, 2023 and 2022, 2023, respectively. These notes are principally classified within Net proceeds from the sale of businesses other non-current assets in the Company's Consolidated Balance Sheets. The Company recorded a contra-revenue in the statement of operations related to the forgiveness and impairment of these notes and other sales incentives of \$34 million \$35 million, \$45 million \$34 million and \$32 million \$45 million for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively.

Other, net
11. EMPLOYEE BENEFIT PLANS
Net cash used in investing activities
DEFINED BENEFIT PENSION PLAN

See Notes to Consolidated Financial Statements.

The Company's defined benefit pension plan was closed to new entrants as of July 1, 1997 and existing participants do not accrue any additional benefits. The net periodic pension cost for 2024 was \$2 million and was comprised of interest cost of approximately \$5 million and the amortization of the actuarial net loss of \$2 million, offset by a benefit of \$5 million for the expected return on assets. The net periodic pension cost for 2023 was \$3 million and was comprised of interest cost of approximately \$5 million and the amortization of the actuarial net loss of \$3 million, offset by a benefit of \$5 million for the expected return on assets. The net periodic pension benefit for 2022 was \$1 million and was comprised of interest cost of approximately \$4 million and the amortization of the actuarial net loss of \$2 million, offset by a benefit of \$7 million for the expected return on assets.

At December 31, 2023 December 31, 2024 and 2022, 2023, the accumulated benefit obligation of this plan was \$100 million \$92 million and \$107 million \$100 million, respectively, and the fair value of the plan assets were \$86 million \$80 million and \$90 million \$86 million, respectively, resulting in an unfunded accumulated benefit obligation of \$14 million \$12 million and \$17 million \$14 million, respectively, which is recorded in Other current and non-current liabilities in the Consolidated Balance Sheets.

| F-35 | Year Ended December 31, | | Year Ended December 31, | | | |
|------|-------------------------|------|-------------------------|------|------|------|
| | 2023 | 2022 | 2021 | 2024 | 2023 | 2022 |

Financing Activities

| |
|---|
| Net change in Revolving Credit Facility |
| Net change in Revolving Credit Facility |
| Net change in Revolving Credit Facility |

Estimated future benefit payments from the plan as of December 31, 2023 December 31, 2024 are as follows:

| Year | Amount | Year | Amount |
|--|--------|------|--------|
| Repayment of Term Loan A Facility | | | |
| 2024 | | | |
| Proceeds from issuance of Senior Secured Second Lien Notes | | | |
| 2025 | | | |
| Proceeds from issuance of Senior Notes | | | |
| 2026 | | | |
| Redemption of Senior Secured Second Lien Notes | | | |
| 2027 | | | |
| Redemption and repurchases of Senior Notes | | | |
| 2028 | | | |
| Proceeds from issuance of Exchangeable Senior Notes | | | |
| 2029 through 2033 | | | |
| Payments for purchase of Exchangeable Senior Notes hedge transactions | | | |
| 2029 | | | |
| Proceeds from issuance of Exchangeable Senior Notes warrant transactions | | | |
| 2030 through 2034 | | | |
| Repurchases and redemption of Senior Notes | | | |

The minimum payment on term loan from 2024-2025 is estimated to be \$3 million \$2 million.

Net change in securitization obligations
The following table presents the fair values of plan assets by category as of December 31, 2023 December 31, 2024:

| | | | | | | | | | | |
|--|----------|-----------------------------|-------------------|--------------|-------|----------|-----------------------------|-------------------|--------------|-------|
| Debt issuance costs | | | | Significant | | | | | Significant | |
| Cash paid for fees associated with early extinguishment of debt | | Quoted Price in Active | Significant Other | Unobservable | | | Quoted Price in Active | Significant Other | Unobservable | |
| Repurchase of common stock | Asset | Market for Identical Assets | Observable Inputs | Inputs | | Asset | Market for Identical Assets | Observable Inputs | Inputs | |
| Asset Category | Category | (Level I) | (Level II) | (Level III) | Total | Category | (Level I) | (Level II) | (Level III) | Total |
| Interest payments related to net share settlement for stock-based compensation | | | | | | | | | | |
| Cash and cash equivalents | | | | | | | | | | |

Net cash used in financing activities

| |
|---|
| Effect of changes in exchange rates on cash, cash equivalents and restricted cash |
| Total (decrease) increase in cash, cash equivalents and restricted cash |
| Net increase (decrease) in cash, cash equivalents and restricted cash |
| Asset Value ("NAV") (1) (a) |
| Cash, cash equivalents and restricted cash, beginning of period |
| Total plan assets |
| Cash, cash equivalents and restricted cash, end of period |

Supplemental Disclosure of Cash Flow Information
(1) (a) The fair values of these plan assets were determined using the NAV as a practical expedient and therefore have not been classified in the fair value hierarchy.

| |
|---|
| Supplemental Disclosure of Cash Flow Information |
| Interest payments (including securitization interest of \$12, \$7 and \$4 respectively) |
| Interest payments (including securitization interest of \$12, \$7 and \$4 respectively) |
| Interest payments (including securitization interest of \$12, \$7 and \$4 respectively) |

Interest payments (including securitization interest of \$10, \$12 and \$7 respectively)
Interest payments (including securitization interest of \$10, \$12 and \$7 respectively)
Interest payments (including securitization interest of \$10, \$12 and \$7 respectively)

Income tax payments, net
The following table presents the fair values of plan assets by category as of December 31, 2022 December 31, 2023:

| Asset Category | Asset Category | Quoted Price in Active Market for Identical Assets (Level I) | See Notes to Consolidated Financial Statements. | | | Asset Category | Quoted Price in Active Market for Identical Assets (Level I) | Significant Other Observable Inputs (Level II) | Significant Unobservable Inputs (Level III) | Total |
|---------------------------------|----------------|--|---|---|-------|----------------|--|--|---|-------|
| | | | Significant Other Observable Inputs (Level II) | Significant Unobservable Inputs (Level III) | Total | | | | | |
| Cash and cash equivalents | | | | | | | | | | |
| Equity securities | | | | | | | | | | |
| Fixed income securities | | | | | | | | | | |
| Total | | | | | | | | | | |
| Plan assets measured at NAV (a) | | | | | | | | | | |
| Total plan assets | | | | | | | | | | |

(a) The fair values of these plan assets were determined using the NAV as a practical expedient and therefore have not been classified in the fair value hierarchy.

OTHER EMPLOYEE BENEFIT PLANS

The Company also maintains post-retirement health and welfare plans for certain subsidiaries and a non-qualified pension plan for certain individuals. The related projected benefit obligation for these plans accrued on the Company's Consolidated Balance Sheets (primarily within other non-current liabilities) was \$3 million at both December 31, 2023 December 31, 2024 and 2022, 2023.

DEFINED CONTRIBUTION SAVINGS PLAN

The Company sponsors a defined contribution savings plan that provides certain of its eligible employees an opportunity to accumulate funds for retirement and has a Company match for a portion of the contributions made by participating employees. The Company's cost for contributions to this plan was \$21 million, \$22 million \$21 million and \$20 million \$22 million for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively.

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12. INCOME TAXES

The components of pretax (loss) income loss for domestic and foreign operations consisted of the following:

| | Shares | Year Ended December 31, | | Year Ended December 31, | | 2023 | 2022 |
|----------------------|--------|-------------------------|------|-------------------------|------|------|------|
| | | 2023 | 2022 | 2021 | 2024 | | |
| Domestic | Shares | | | | | | |
| Foreign | Shares | | | | | | |
| Pretax (loss) income | Shares | | | | | | |
| Pretax loss | Shares | | | | | | |

The components of income tax (benefit) expense benefit consisted of the following:

| | Shares | Year Ended December 31, | | Year Ended December 31, | | 2023 | 2022 |
|----------|--------|-------------------------|------|-------------------------|------|------|------|
| | | 2023 | 2022 | 2021 | 2024 | | |
| Current: | Shares | | | | | | |
| Federal | Shares | | | | | | |
| Federal | Shares | | | | | | |
| Federal | Shares | | | | | | |
| State | Shares | | | | | | |
| Foreign | Shares | | | | | | |

| | |
|------------------------------|--------|
| Total current | Shares |
| Deferred: | Shares |
| Federal | Shares |
| Federal | Shares |
| Federal | Shares |
| State | Shares |
| Foreign | Shares |
| Total deferred | Shares |
| Income tax (benefit) expense | Shares |
| Income tax benefit | Shares |

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Purchase price of the Game Series Note is not reduced by the U.S. federal statutory rate of 21% to the actual expense was as follows:

Issuance of Exchangeable Senior Notes warrant
State and local income taxes, net of federal tax benefits
transactions

Goodwill impairment

Uncertain tax positions 2000

Balance at January 1, 2022

Normative evaluation statement

Net (loss) income

Other comprehensive income

Exercise of stock options

Exercise of stock options

Stock-based compensation
(b) As a result of the Comp

Shares withheld for taxes on equity awards

Balance at December 31, 2022

Stock-based compensation.
Deferred income tax assets.

Net operating loss carryforwards
Shares withheld for taxes on equity awards

Net operating loss carryforwards

Balance at December 31, 2023

| | | |
|--|--|---|
| Net (loss) income | | |
| Other comprehensive income | | |
| Interest expense limitation carryforward | | |
| Stock-based compensation | | |
| Operating leases | | |
| Issuance of shares for vesting of equity awards | | |
| Minimum pension obligations | | |
| Shares withheld for taxes on equity awards | | |
| Provision for doubtful accounts | | |
| Dividends | | |
| Liability for unrecognized tax benefits | | |
| Contributions from non-controlling interests | | |
| Other | | |
| Balance at December 31, 2024 | | |
| Total deferred tax assets | | |
| Total deferred tax assets | | See Notes to Consolidated Financial Statements. |
| Total deferred tax assets | | F-13 |
| Less: valuation allowance | | |
| Total deferred income tax assets after valuation allowance | | |

1. BASIS OF PRESENTATION

Anywhere Real Estate Inc. ("Anywhere" or the "Company") is a holding company for its consolidated subsidiaries including Anywhere Intermediate Holdings LLC ("Anywhere Intermediate") and Anywhere Real Estate Group LLC ("Anywhere Group") and its consolidated subsidiaries. Anywhere, through its subsidiaries, is a global provider of residential real estate services. Neither Anywhere, the indirect parent of Anywhere Group, nor Anywhere Intermediate, the direct parent company of Anywhere Group, conducts any operations other than those that respect tax liabilities of Anywhere Group. As a result, the consolidated financial positions, results of operations, comprehensive income, less, and cash flows of Anywhere, Anywhere Intermediate and Anywhere Group are the same.

Business Description

The Company reports its operations in the following three business segments (the number of offices and agents are unaudited):

- **Anywhere Brands ("Franchise Group")**—franchises a portfolio of well-known, industry-leading franchise brokerage brands, including Better Homes and Gardens® Real Estate, Century 21®, Coldwell Banker®, Coldwell Banker Commercial®, Corcoran®, ERA® and Sotheby's International Realty®. As of December 31, 2023, December 31, 2024, the Company's real estate franchise systems and proprietary brands had approximately 322,500 311,900 independent sales agents worldwide, including approximately 188,300 179,200 independent sales agents operating in the U.S. (which included approximately 56,700 52,900 company owned brokerage independent sales agents). As of December 31, 2023, December 31, 2024, the Company's real estate franchise systems and proprietary brands had approximately 18,900 17,800 offices worldwide in 119 countries and territories, including approximately 5,600 5,300 office locations in the U.S., which included approximately 600 590 company owned brokerage offices. This segment also includes the Company's Global Personal Services operated through Castle & Cooke The Services ("Castle & Cooke"), handles general liability activities through its wholly owned subsidiary Castle & Cooke Consolidated Statements of Operations. As of December 31, 2023, December 31, 2024, the Company's gross liability for unrecognized tax benefits was \$20 million, of which \$18 million would affect the Company's effective tax rate, if recognized. The Company does not expect that its unrecognized tax benefits will significantly change over the next twelve months.
- **Brokerage Group**)—operates a full-service real estate brokerage business with approximately 620 550 owned and operated brokerage offices with approximately 56,700 52,900 independent sales agents under the Coldwell Banker®, Corcoran® and Sotheby's International Realty® brand names in many of the United States states at the end of 2023 through the regions includes the Company's prior equity investments of 10 sets from the 2006 through 2023 2024, are presently subject to examination by federal and certain state tax authorities. In significant foreign jurisdictions, tax returns for the 2017 2018 through 2023 2024 tax years generally remain subject to examination by their respective tax authorities. The Company believes that it is reasonably possible that the total amount of its unrecognized tax benefits could decrease by \$1 million \$12 million.
- **Integrated Services ("Title Group")**—the provider of services to its customers, real estate companies, corporations and financial institutions primarily in support of residential real estate transactions. This segment also includes the Company's share of equity earnings or losses from Guaranteed Rate. The Company recognizes accrued interest and penalties related to unrecognized tax benefits in interest expense and operating expenses, respectively. The Company recognized an increase in interest expense of \$1 million for each of the year years ended December 31, 2023, December 31, 2024, an increase of interest expense of \$1 million for the year ended December 31, 2022 2023 and no change of interest expense for the year ended December 31, 2021.

2022.

Sale of the Title Insurance Underwriter

| | | |
|---|----|-----|
| Unrecognized tax benefits—January 1, 2021 | \$ | 19 |
| Settlements | | (1) |
| Reduction due to lapse of statute of limitations | | (1) |
| Unrecognized tax benefits—December 31, 2021 | 17 | |
| Gross increases - tax positions in prior periods | | 3 |
| Gross decreases - tax positions in prior periods | | (1) |
| Gross increases - tax positions in current period | | 1 |
| Unrecognized tax benefits—December 31, 2022 | | 20 |
| Gross decreases - tax positions in prior periods | | (1) |
| Gross increases - tax positions in current period | | 1 |
| Unrecognized tax benefits—December 31, 2023 | | 20 |
| Gross decreases - tax positions in prior periods | | (1) |
| Gross increases - tax positions in current period | | 1 |
| Unrecognized tax benefits—December 31, 2024 | \$ | 20 |

The Company considers its operations in the United States and other jurisdictions to be significant and judgments are required in determining the Company's provision for income taxes. The Company's provision for income taxes is based on its understanding of the tax laws and regulations in the jurisdictions in which it operates. The Company's provision for income taxes is based on its understanding of the tax laws and regulations in the jurisdictions in which it operates. The Company's provision for income taxes is based on its understanding of the tax laws and regulations in the jurisdictions in which it operates.

REVENUE RECOGNITION

Tax Sharing Agreement

See Note 3, "Revenue Recognition", for discussion.

Under the Tax Sharing Agreement with Candant, Wyndham Worldwide and Travelport, the Company is generally responsible for 62.5% of payments made to settle claims with respect to tax periods ending on or prior to December 31, 2006 that relate to income taxes imposed on Candant and certain of its subsidiaries, the operations (or former operations) of which were determined by Candant not to relate specifically to the respective businesses of anywhere a Wyndham Worldwide, Avis Budget or Travelport. With respect to any remaining residual legacy Candant tax liabilities, the Company and its former parent believe there is appropriate support for the positions taken on Candant's tax returns. However, the Company considers highly liquid investments with remaining maturities not exceeding three months at the date of purchase to be cash equivalents.

RESTRICTED CASH Restricted litigation, including disputes or litigation on the allocation of tax liabilities between parties under the Tax Sharing Agreement, could result in outcomes for the Company that are different from those reflected in the Company's historical financial statements. Restricted cash primarily relates to amounts specifically designated as collateral for the repayment of outstanding borrowings under the Company's securitization facilities. Such amounts approximated \$6 million and \$13 million at December 31, 2024 and \$4 million at December 31, 2023 and 2022, respectively.

ALLOWANCE FOR DOUBTFUL ACCOUNTS

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The Company estimates the allowance necessary to provide for uncollectible accounts receivable. The estimate is based on historical experience, combined with a review of current conditions and forecasts of future losses, and includes specific accounts for which payment has become unlikely. The process by which the Company calculates the allowance begins in the individual business units where specific problem accounts are identified and reserved primarily based upon the age profile of the receivables and specific payment issues, combined with reasonable and supportable forecasts of future losses.

13. STOCK-BASED COMPENSATION

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The Company grants stock-based compensation awards to certain senior management members, employees and directors including directors. These awards include non-qualified stock options, restricted stock units unit ("RSUs" "RSU") awards, and performance share units unit ("PSUs" "PSU") awards.

Equity Based Awards

2018 Long-Term Incentive Plan

DEBT FINANCING COSTS

The Company's stockholders approved the Second Amended and Restated 2018 Long-Term Incentive Plan (the "2018 Plan") at the 2023 Annual Meeting of Stockholders held on May 3, 2023. Under the 2018 Plan, a total of 14 million shares were authorized for issuance and as of December 31, 2023 December 31, 2024, there are approximately 5.1 million 1.8 million shares remain available for future grants. The Company's debt financing costs are presented in the balance sheet as a direct deduction from the carrying value of the associated debt liability, consistent with the presentation of a debt discount, with the exception of the debt issuance costs related to the Equity Grant Provisions and securitization obligations which are classified as a deferred financing asset within other assets. The debt issuance costs are amortized via the effective interest method and the amortization period is the life of the related debt.

DERIVATIVE INSTRUMENTS The form of equity award agreements includes a retirement provision for equity grants, which provide allowing for continued vesting of awards once an employee has attained the age or older plus at least ten years of tenure with the Company, provided they have the employee has been employed or provided services to the Company for at least one year following the grant date of grant or start of the performance period. The Company recorded records derivatives and hedging activities on the balance sheet at their respective fair values. The Historically, the Company historically used interest rate swaps to manage its exposure to interest rate volatility associated with its debt. Historically, equity awards granted annually generally included a mix of RSUs, PSUs RSU awards, PSU awards, and options. However, in 2020 the Company shifted away from equity awards to a limited equity awards to a small group of executives and granting other key employees cash-based awards, including cash-based RSUs awards. Fair Value of Financial Instruments The Company did not elect to utilize hedge accounting for further discussion of these interest rate swaps held swaps; therefore, any change in prior Restricted Stock Units (RSUs) years fair value was recorded in the Consolidated Statements of Operations. For the year ended December 31, 2022, the Company recognized a gain of \$40 million from interest RSUs granted RSU awards was recorded in years, with a net loss of \$39 million in the accompanying Consolidated Statements of Operations. During 2023, 2024, the Company granted

The following table shows the total costs currently expected to be incurred by type of cost related to the Plan:

RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

SEC Rule on Climate-Related Disclosures

Litigation and other disputes are inherently unpredictable and subject to substantial uncertainties. Even cases brought by us can involve counterclaims asserted against us and even in matters in which we are not a named party, regulatory investigations and other litigation can have significant implications for the Company, particularly to the extent that changes in industry rules and practices can directly impact us. In addition, litigation and other legal matters, including class action lawsuits, multi-party litigation and regulatory proceedings challenging practices that have broad impact, can be costly to defend and, depending on the class size and claims, could be costly to settle. Certain types of claims, such as RESPA and antitrust laws, generally provide for joint and several liability and treble damages. Insurance coverage may be unavailable

3. REVENUE RECOGNITION

Revenue is recognized upon the transfer of control of promised services to customers in an amount that reflects the consideration the Company expects to receive in exchange for those services in accordance with the revenue accounting standard. The Company's revenue is disaggregated by major revenue categories on our Consolidated Statements of Operations and further disaggregated by business segment as follows:

| Years Ended December 31, 2023 vs December 31, 2022 | | | | | | | | | | |
|--|------|-----------------------|-------|-------------|------|---------------------|-------|---------------|-------|-------------------------------|
| Franchise Group | | Owned Brokerage Group | | Title Group | | Corporate and Other | | Total Company | | |
| | | | | | | | | | | |
| 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | |
| License commission income (a) | — | 4,570 | 5,538 | — | — | — | — | 4,570 | 5,538 | License commission income (a) |
| Service revenue (b) | 223 | 260 | 21 | 22 | 325 | 511 | — | 569 | 793 | Service revenue (b) |
| Franchise fees (c) | 652 | 775 | — | — | — | (301) | (358) | 351 | 417 | Franchise fees (c) |
| Other (d) | 108 | 110 | 87 | 146 | — | (44) | (45) | — | 160 | Other (d) |
| | 983 | 1,145 | 5,626 | 1,170 | 325 | 166 | (403) | 6,036 | 6,908 | |

for certain types of claims (including antitrust and Telephone Consumer Protection Act ("TCPA") litigation), insurance carriers may dispute coverage, and even where coverage is provided, it may not cover the full amount of losses the Company incurs.

The Company believes that it has adequately accrued for legal matters as appropriate. The Company records litigation accruals for legal matters when it is both probable that a liability will be incurred, and the amount of the loss can be reasonably estimated. Where the reasonable estimate of the probable loss is a range, the Company records as an accrual in its financial statements the most likely estimate of the loss, or the low end of the range if there is no one best "most likely" estimate. For other litigation, for which a loss is reasonably possible, the Company management is unable to provide a meaningful estimate of the possible loss or range of reasonably possible losses. losses that could potentially result from such litigation.

Years Ended December 31, 2022 vs December 31, 2021

Years Ended December 31, 2024 vs December 31, 2023

Litigation The captioned matters described herein cover evolving, complex litigation and other disputes are inherently unpredictable and subject to substantial uncertainties and unfavorable developments and resolutions could occur and even cases brought by us can involve counterclaims asserted against us. Even in matters in which we are not a named party, regulatory investigations and other litigation can have significant implications for the Company particularly, assesses its accruals on an ongoing basis taking into account the procedural stage and developments in litigation involving trade associations or MLSs, as changes to their rules and practices can directly impact us. In addition, litigation and other legal matters, including class action lawsuits, multi-party litigation and regulatory proceedings challenging practices that have broad impact, can be costly to defend and, depending on the class size and claims, could be costly to settle. Insurance coverage may be unavailable for certain types of claims (including antitrust and Telephone Consumer Protection Act ("TCPA") litigation) and even where available, insurance carriers may dispute coverage for various reasons, including the cost of defense, there is a deductible for each such case, and such insurance may not be sufficient to cover the losses the Company incurs.

From time to time, even if the Company believes it has substantial defenses, it may consider litigation settlements based on a variety of circumstances.

Due to the foregoing factors as well as the factors set forth below, the litigation. The Company could incur charges or judgments or enter into settlements of claims, based upon future events or developments, with liabilities that are materially in excess of amounts accrued and these judgments or settlements could have a material adverse effect on the Company's financial condition, results of operations or cash flows in any particular period. As such, an increase in accruals for one or more of these matters in any reporting period may have a material adverse effect on the Company's results of operations and cash flows for that period.

The below captioned matters address certain current litigation involving From time to time, even if the Company. The captioned matters described herein involve evolving, complex litigation and the Company assesses its accruals on an ongoing basis taking into account the procedural stage and developments in the litigation.

The Company disputes the allegations against it in each of these matters, believes it has substantial defenses, against plaintiffs' claims it may consider litigation settlements based on a variety of circumstances.

Litigation contingencies incurred in connection with industry-wide antitrust lawsuits and is vigorously defending these actions (though class action lawsuits were: \$2 million for the courts have stayed its defense in year ended December 31, 2024; \$43 million for the Burnett year ended December 31, 2023; and Moehri cases as part of \$63 million for the recent settlement of those cases described below) year ended December 31, 2022.

All of these matters are presented as currently captioned, but as noted elsewhere in this Annual Report, Realty Holdings Corp. has been renamed Anywhere Real Estate Inc.

Antitrust Litigation

The three bulleted cases included under this header, Antitrust Litigation, directly below are class actions covering sellers of homes utilizing a broker during the class period that challenge residential real estate industry rules and practices for that require an offer of compensation and payment of buyer-broker commissions and certain alleged associated practices. The issues raised by these cases are pending in multiple jurisdictions, are at various stages of litigation, claim to cover lengthy periods, involve different assertions with respect to liability and damages, include federal and certain state law claims, involve numerous and differing parties, and—given that antitrust laws generally provide for joint and several liability and treble damages—could result in a broad range of outcomes, making it difficult to predict possible damages or how legal, factual and damages issues will be resolved.

Although the Company has settled certain of these cases (but such cases remain ongoing for non-settling defendants), because these cases are in various stages and will involve injunctive relief yet to be determined by the relevant courts (including against the industry trade association), we may be impacted by broader changes to industry practices, and rules.

Since late October 2023, approximately twenty lawsuits have been filed against various real estate brokerages, NAR, MLSs, and/or state and local Realtor Associations, about half of which name Anywhere, its subsidiaries or franchisees; in those cases, plaintiffs have generally either agreed to dismiss or stay the actions against Anywhere, its subsidiaries or franchisees. On December 27, 2023, a motion to designate these various seller antitrust lawsuits as multidistrict litigation and consolidate them for administration purposes before a single court was filed by the plaintiffs' counsel including in the Moehrl litigation, and the Nosalek litigation has been stayed pending the outcome of that motion. Oral argument has

been set for March 28, 2024 and a ruling is expected in May 2024. The Company believes that additional antitrust litigation may be possible beyond what has already been filed. following cases:

- *Burnett, Hendrickson, Breit, Trupiano, and Keel v. The National Association of Realtors, Realty Holdings Corp., Homeservices of America, Inc., BHH Affiliates LLC, HSF Affiliates, LLC, RE/MAX LLC, and Keller Williams Realty, Inc.* (U.S. District Court for the Western District of Missouri). This is a now-certified class action complaint, which was filed on April 29, 2019 and amended on June 21, 2019, June 30, 2021 and May 6, 2022 and tried with a jury verdict on October 31, 2023 (formerly captioned as *Sitzer*);
- *Moehrl, Cole, Darnell, Ramey, Umpa and Ruh v. The National Association of Realtors, Realty Holdings Corp., Homeservices of America, Inc., BHH Affiliates, LLC, The Long & Foster Companies, Inc., RE/MAX LLC, and Keller Williams Realty, Inc.* (U.S. District Court for the Northern District of Illinois); and
- *Nosalek, Hirschorn and Hirschorn v. MLS Property Information Network, Inc., Realty Holdings Corp., Homeservices of America, Inc., BHH Affiliates, LLC, HSF Affiliates, LLC, RE/MAX LLC, and Keller Williams Realty, Inc.* (U.S. District Court for the District of Massachusetts).

The plaintiffs allege that the defendants engaged in a continuing contract, combination, or conspiracy to unreasonably restrain trade and commerce in violation of Section 1 of the Sherman Act because defendant NAR allegedly established mandatory anticompetitive policies and rules for the multiple listing services and its members that require an offer of buyer-broker compensation when listing a property. The plaintiffs' experts argue that "but for" the challenged NAR policies and rules, these offers of buyer-broker compensation would not be made and plaintiffs seek the recovery of full commissions paid to buyers' brokers as to both brokerage and franchised operations in the relevant geographic area.

The plaintiffs further allege that commission sharing, which provides for the broker representing the seller sharing or paying a portion of its commission to the broker representing the buyer, is anticompetitive and violates the Sherman Act, and that the brokerage/franchisor defendants conspired with NAR by requiring their respective brokerages/franchisees to comply with NAR's policies, rules, and Code of Ethics, and engaged in other allegedly anticompetitive conduct including, but not limited to, steering and agent education that allegedly promotes the practice of paying buyer-broker compensation and discourages commission negotiation. Plaintiffs' experts dispute defendants' contention that the practice of offering and paying buyer-broker compensation is based on natural and legitimate economic incentives and benefits that exist irrespective of the challenged NAR policies and rules and plaintiffs also contend that international practices are comparable benchmarks.

The antitrust claims in the *Burnett* litigation are limited both in allegations and relief sought to home sellers who from April 29, 2015, to the present used a listing broker affiliated with one of the brokerage/franchisor defendants in four multiple listing services ("MLSs") that primarily serve the State of Missouri, purportedly in violation of federal and Missouri antitrust laws. The plaintiffs also seek injunctive relief enjoining the defendants from requiring home sellers to pay buyer-broker commissions or from otherwise restricting competition among brokers, an award of damages and/or restitution for the class period, attorneys' fees and costs of suit. Plaintiffs allege joint and several liability and seek treble damages.

In addition, the plaintiffs had included a cause of action for alleged violations of the Missouri Merchandising Practices Act, or MMPA, on behalf of Missouri residents only, with a class period that commences April 29, 2014, but in October 2023, the court granted plaintiffs' motion to dismiss that cause of action and the Missouri antitrust claims.

In September 2019, the Department of Justice ("DOJ") filed a statement of interest and appearances for this matter and, in July 2020 and July 2021, requested the Company provide it with all materials produced in this matter.

The Court granted class certification on April 22, 2022 and as certified, includes, according to plaintiffs, over 250,000 transactions for which the plaintiffs are seeking a full refund of the buyer-broker commissions. The Company and the plaintiffs engaged in several mediation sessions, the most recent of which was held at the end of August 2023 and resulted in a settlement of the litigation as against Anywhere (with one other corporate defendant entering into a separate settlement in September 2023).

On September 5, 2023, the Company notified the court that it had entered into nationwide settlement with the *Burnett* and *Moehrl* plaintiffs and obtained a stay of all proceedings as to the Company while the parties finalized a long form written settlement agreement ("Anywhere Settlement"). On October 5, 2023, Plaintiffs filed the motion for preliminary

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approval of both the Anywhere Settlement and the settlement with another corporate defendant. The court granted preliminary approval of the Anywhere Settlement on November 21, 2023. Notice to the class was issued on February 1, 2024. On February 1, 2024, a third corporate defendant entered into a settlement agreement, which was preliminarily approved by the court on the same day. A hearing for final approval of all three settlements is scheduled for May 9, 2024.

Under the terms of the proposed nationwide Anywhere Settlement, which remains subject to final court approval, Anywhere has agreed to provide monetary relief of \$83.5 million as well as injunctive relief. The proposed settlement resolves, on a nationwide basis, of all claims asserted or that could have been asserted against Anywhere in the *Burnett*, *Moehrl* and *Moehrl* cases. Specifically, Nosalek cases, including claims asserted on behalf of home sellers in similar matters (the "Anywhere Settlement") and the court granted final approval of the Anywhere Settlement on May 9, 2024. The final approval has been appealed by several parties, including a plaintiff class member from the Batton buy-side case (described below), specifically claiming that the release in the Anywhere Settlement should not release any buy-side claims that sellers may also have.

The Anywhere Settlement releases the Company, all subsidiaries, brands, affiliated agents, and franchisees from all claims that were or could have been asserted by all persons who sold a home that was listed on a multiple listing service anywhere in the United States where a commission was paid to any brokerage in connection with the sale of the home in the relevant class period. The proposed settlement Anywhere Settlement is not an admission of liability, nor does it concede or validate any of the claims asserted against Anywhere.

Under the terms of the proposed settlement, nationwide Anywhere Settlement, Anywhere has agreed to deposit into the settlement fund (i) \$10 million within 14 business days after preliminary court approval is granted (which was injunctive relief as well as monetary relief of \$83.5 million, of which \$30 million has been paid in December 2023) ; (ii) \$20 million

within 14 business days after the court approval of fees and costs, which is typically granted with final approval; and (iii) the remaining balance \$53.5 million will be due within 21 business days

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after final court approval and all appellate rights are exhausted, exhausted, the timing of which is uncertain. The Company currently expects the payment to occur no earlier than mid-2025.

The proposed Anywhere Settlement includes injunctive relief for a period of five years, following final court approval, requiring practice changes in the Company owned brokerage operations and that the Company recommend and encourage these same practice changes to its independently owned and operated franchise network. The injunctive relief, includes but is not limited to, reminding Company owned brokerages, franchisees and their respective agents that Anywhere has no rule requiring offers of compensation to buyer brokers; prohibiting Company-owned brokerages (and recommending to franchisees) and agents from using technology (or manually) to sort listings by offers of compensation, unless requested by the client; eliminating any minimum client commission for Company-owned brokerages; and refraining from adopting any requirement that Company-owned brokerages, franchisees or their respective agents belong to NAR or follow NAR's Code of Ethics or MLS handbook.

On November 1, 2023, following a several week trial, judgment was entered against the non-settling defendants and awarded damages. The practice changes are to the plaintiffs from the non-settling defendants in the amount of \$1.785 billion, before trebling. While the jury found that all named defendants violated Section 1 of the Sherman Act, the judgment does not alter take place no later than six months after the Anywhere Settlement receives final court approval and all appellate rights are exhausted.

In addition, since late October 2023, dozens of copycat additional lawsuits with similar or related claims have been filed against various real estate brokerages, NAR, MLSS, and/or state and local Realtor associations, about a third of which name Anywhere, its subsidiaries or franchisees. In those cases, plaintiffs have generally either agreed to dismiss or stay the settlement actions against Anywhere, its subsidiaries or franchisees pending the conclusion of the other corporate defendant. The court has yet to determine injunctive relief in this action.

Moehrl, Cole, Darnell, Ramey, Umpa and Ruh v. The National Association of Realtors, Realty Holdings Corp., Homeservices of America, Inc., BHH Affiliates, LLC, The Long & Foster Companies, Inc., RE/MAX LLC, and Keller Williams Realty, Inc. (U.S. District Court for the Northern District of Illinois). The complaint, which was filed on March 6, 2019, contains allegations and requests relief substantially similar to the *Burnett* litigation. The *Moehrl* plaintiffs seek both damages and injunctive relief. In contrast to the *Burnett* plaintiffs, the *Moehrl* plaintiffs acknowledge that there are economic reasons why a seller would offer buyer compensation (and accordingly, do not seek recovery of all commissions paid to buyers' brokers), although plaintiffs allege that buyer brokers are overpaid due to the mandatory nature appeals of the applicable NAR policies and rules.

On March 29, 2023, the Court certified two classes in this litigation—a damages class and an injunctive class. The damages class covers sellers trial court's grant of residential real estate (with certain exceptions) who paid a commission to a brokerage affiliated with a corporate defendant beginning from March 6, 2015 through December 31, 2020 in 20 MLSS in various parts of the country that do not overlap with the *Burnett* MLSSs and that include approximately five of the country's ten largest MLSSs. The injunctive class covers current and future sellers of residential real estate (with certain exceptions) who are presently listing or will in the future list their home for sale in one of the 20 MLSSs. The *Moehrl* damages class covers an estimated 3.5 million transactions, substantially larger than the class certified in *Burnett* (which, as further described above, includes over 250,000 transactions), though as noted above, in contrast to the *Burnett* plaintiffs, the *Moehrl* plaintiffs do not seek to recover all commissions paid to buyers' brokers.

On April 12, 2023, the Company and the other defendants filed a petition with the United States Court of Appeals for the Seventh Circuit (the "Seventh Circuit") to pursue an interlocutory appeal of the decision on class certification; which the Seventh Circuit denied on May 24, 2023. Merit expert discovery in the case is ongoing.

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As described above under the *Burnett* matter, the Company has entered into a settlement of the *Moehrl* litigation and on September 12, 2023, the court stayed all proceedings against the Company. If final approval of the Anywhere Settlement is granted by the *Burnett* court, that will resolve the *Moehrl* matter with respect to the Company Settlement.

Separately, a putative nationwide class action on behalf of home buyers (instead of sellers) captioned *Batton, Bolton, Brace, Kim, James, Mullis, Bisbicos and Parsons v. The National Association of Realtors, Realty Holdings Corp., Homeservices of America, Inc., BHH Affiliates, LLC, HSF Affiliates, LLC, The Long & Foster Companies, Inc., RE/MAX LLC, and Keller Williams Realty, Inc.* (U.S. District Court for the Northern District of Illinois Eastern Division). In this putative nationwide class action was filed on January 25, 2021 (formerly ("Batton", formerly captioned as *Leeder* *Leeder*), in which the plaintiffs take issue with certain NAR policies, including those related to buyer-broker compensation at issue in the *Moehrl*, *Burnett* and *BurnettNosalek* matters, as well as those at issue in the 2020 settlement between the DOJ and NAR, but claim the alleged conspiracy has harmed buyers (instead of sellers). The plaintiffs allege that the defendants made agreements and engaged in a conspiracy in restraint of trade in violation of the Sherman Act and were unjustly enriched, and seek a permanent injunction enjoining NAR from establishing in the future the same or similar rules, policies, or practices as those challenged in the action as well as an award of damages and/or restitution, interest, and reasonable attorneys' fees and expenses.

On July 6, 2022, plaintiffs filed an amended complaint substituting in eight new named plaintiffs and containing allegations substantially similar to the original complaint but also adding certain The only claims under remaining outstanding are state antitrust statutes and consumer protection statutes. Motions law claims. The Company's motion to dismiss remain pending and discovery has not commenced.

been denied. The Company disputes the allegations against it in this case, believes it has substantial defenses to plaintiffs' claims, and is vigorously defending this litigation. In addition to these substantial defenses, the final approval of the Anywhere Settlement has limited the size of the *Batton* case because the settling plaintiffs are releasing claims of the type alleged in *Batton*. As noted above, the named plaintiffs in the *Batton* case have filed an appeal of the final approval of the Anywhere Settlement, objecting to the release of buy-side claims in that settlement.

Nosalek, Hirschorn and Hirschorn Homie Technology v. MLS Property Information Network, Inc., Realty Holdings Corp., Homeservices National Association of America, Inc., BHH Affiliates, LLC, HSF Affiliates, LLC, RE/MAX LLC, and Keller Williams Realty, Inc. Realtors, et al. (U.S. District Court for the District of Massachusetts) Utah). This is On August 22, 2024, Homie Technology filed a complaint against NAR, the Company, several other real estate brokerages and franchisors and a MLS, seeking damages and injunctive relief, alleging that the defendants had conspired to exclude Homie and other new market entrants from the market for real estate brokerage services. The alleged conspiracy includes creating a market structure that facilitates boycotts of new entrants, including through the implementation and enforcement of NAR rules governing the operation of MLSs, which Homie claims to be exclusionary. Homie asserts violations of federal and state antitrust laws along with a common law claim of economic harm. The Company filed a motion to dismiss on October 18, 2024, which was heard by the court on February 20, 2025.

McFall v. Canadian Real Estate Association, et al., Federal Court, Canada, Court File No. T-119-24. In this putative class action, filed on December 17, 2020 (formerly captioned as *Bauman*) January 18, 2024, wherein plaintiff alleges that Coldwell Banker Canada, amongst other brokers, franchisors, Regional Real Estate Boards and the plaintiffs take issue with policies and rules similar Canadian Real Estate Board conspired to those at issue in fix the *Moehrl* and *Burnett* matters, but rather than objecting to the national policies and rules published by NAR, this lawsuit specifically objects to the alleged policies and rules price of a multiple listing service (MLS Property Information Network, Inc.) that is owned by realtors, including in part by one of the Company's company-owned brokerages. The plaintiffs allege that the defendants made agreements and engaged in a conspiracy in restraint of trade buyer brokerage services in violation of the Sherman Act civil and seek a permanent injunction, enjoining the defendants from continuing conduct determined to be unlawful, as well as an award of damages and/or restitution, interest, and reasonable attorneys' fees and expenses. criminal statutes. On December 10, 2021 March 14, 2024, the Court denied entered an order functionally staying the motion to dismiss filed in March 2021 by matter pending further order of the Company (together with the other defendants named in the complaint) and in January 2022, the plaintiffs filed a second amended complaint which, among other things, redefined the covered area as limited to home sales in Massachusetts (removing New Hampshire and Rhode Island). The lawsuit seeks to represent a class of sellers who paid a broker commission in connection with the sale of a property listed in the MLS Property Information Network, Inc. On January 23, 2023, MLS Property Information Network, Inc., HomeServices of America, Inc., BHH Affiliates, LLC, HSF Affiliates, LLC, RE/MAX LLC, and Keller Williams Realty, Inc. filed their answer to the second amended complaint. The Anywhere defendants filed their answer to the second amended complaint on February 21, 2023. Discovery in the case has commenced.

On September 5, 2023, following its initial motion seeking preliminary approval of a settlement that had been filed on June 30, 2023 and a court hearing held on August 9, 2023, the MLS Property Information Network, Inc. filed a motion for preliminary approval of an amended settlement covering sellers who paid, and/or on whose behalf sellers' brokers paid, buyer-broker commissions during the settlement class period in connection with the sale of residential real estate listed on the centralized listing database of MLS Property Information Network, Inc. The corporate defendants, including Anywhere, are not a party to the motion or settlement. The settlement, if finally approved by the Court, requires MLS Property Information Network, Inc to eliminate the requirement that a seller must offer compensation to a buyer-broker and to change various other rules to give sellers various notices and rules relating to negotiation of buyer-broker compensation. In addition to the foregoing injunctive relief, MLS Property Information Network, Inc. has agreed to pay \$3 million into a settlement fund. On September 7, 2023, court. We believe the court granted preliminary approval will reexamine this order upon conclusion of the settlement and set appeal in a hearing date of January 4, 2024 for final approval, which the court subsequently moved to March 7, 2024, in response to a statement of interest and motion to extend previously filed by the DOJ so that it could evaluate the proposed settlement and its competitive effects. On February 14, 2024, the court stayed the case pending the outcome of a motion which was filed on December 27, 2023 by the plaintiffs' counsel in the *Moehrl* litigation to designate the various seller antitrust lawsuits that have been filed since the judgment was entered in the *Burnett* litigation as multidistrict litigation and consolidate them for administration purposes before a single court. matter involving similar allegations but different parties.

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Given that no class has yet been certified in the *Nosalek* litigation, it is expected that the purported class members of the *Nosalek* litigation will be included in the nationwide class certified by the court for settlement purposes under the Anywhere Settlement, and final approval of the Anywhere Settlement would accordingly resolve the *Nosalek* litigation as to the Company. Relatedly, on October 27, 2023, the *Nosalek* court granted the joint motion filed by the plaintiffs and Anywhere to stay the *Nosalek* litigation against the Company for 30 days (subject to extension as necessary).

Telephone Consumer Protection Act Litigation

Bumpus, et al. v. Realty Holdings Corp., et al. (U.S. District Court for the Northern District of California, San Francisco Division). In this class action filed on June 11, 2019, against Anywhere Real Estate Inc. (f/k/a Realty Holdings Corp.), Anywhere Intermediate Holdings LLC (f/k/a Realty Intermediate Holdings LLC), Anywhere Real Estate Group LLC (f/k/a Realty Group LLC), Anywhere Real Estate Services Group LLC (f/k/a Realty Services Group LLC), and Anywhere Advisors LLC (f/k/a Realty Brokerage Group LLC and NRT LLC), and Mojo Dialing Solutions, LLC, plaintiffs allege that independent sales agents affiliated with Anywhere Advisors LLC violated the Telephone Consumer Protection Act of 1991 (TCPA) using dialers provided by Mojo Dialing Solutions, LLC and others. Plaintiffs seek relief on behalf of a National Do Not Call Registry class, an Internal Do Not Call class, and an Artificial or Prerecorded Message class.

In March 2022, January 2025, the Court granted plaintiffs' motion for class certification. Company entered into a settlement of the case, which remains subject to preliminary and final approval of the court, pursuant to which it will pay \$20 million. The court's preliminary approval hearing for the foregoing classes as to the Anywhere defendants but not as to co-defendant Mojo and dismissed Mojo from the case. Plaintiffs and the Anywhere defendants' cross-motions for summary judgment were denied without prejudice on May 11, 2022. The Company's petition for permission to appeal the class certification filed with the 9th Circuit Court of Appeals was denied and the plaintiffs' class notice plan was approved on May 26, 2022.

Plaintiffs had claimed that approximately 1.2 million Do Not Call calls and approximately 265,000 Pre-Recorded Messages qualified for inclusion in the classes, but on March 29, 2023, filed a motion to narrow the classes to approximately 321,000 Do Not Call calls and approximately 165,000 Pre-Recorded Messages. On April 12, 2023, the Company opposed Plaintiffs' motion to modify the classes and sought to decertify them. The Court vacated the January 29, 2024 jury trial date (which had previously been rescheduled several times) and a status hearing settlement is currently set scheduled for May 23, 2024 February 27, 2025. Plaintiffs' motion to narrow the classes, the Company's opposition seeking to decertify the classes, as well as other pre-trial motions, are pending.

The Company disputes the allegations against it in this case, believes it has substantial defenses to both plaintiffs' liability claims and damage assertions, and is vigorously defending this action.

Other

Examples of other legal matters involving the Company may include but are not limited to:

- antitrust and anti-competition claims; claims, including claims alleging exclusionary conduct or boycotts, among others;
- TCPA claims;
- claims alleging violations of RESPA, state consumer fraud statutes, federal consumer protection statutes or other state real estate law violations;
- employment law claims, including claims that independent residential real estate sales agents engaged by our company owned brokerages or by affiliated franchisees—under certain state or federal laws—are potentially employees instead of independent contractors, and they or regulators therefore may bring claims against our Owned Brokerage Group for breach of contract, wage and hour classification claims, wrongful discharge, unemployment and workers' compensation and could seek benefits, back wages, overtime, indemnification, penalties related to classification practices and expense reimbursement available to employees or make similar claims against Franchise Group as an alleged joint employer of an affiliated franchisee's independent sales agents;
- other employment law matters, including other types of worker classification claims as well as wage and hour claims and retaliation claims;
- claims alleging violations of consumer protection laws;
- claims regarding non-competition, non-solicitation and restrictive covenants together with claims of tortious interference and other improper recruiting conduct;
- information privacy and security claims, including claims under new and emerging data privacy laws related to the protection of customer, employee or third-party information; information, claims related to the implementation of various consumer opt-out rights, and claims under biometric data laws such as the Illinois Biometric Information Privacy Act;
- cyber-crime claims, including claims related to the diversion of homesale transaction closing funds;

- vicarious or joint liability claims based upon the conduct of individuals or entities traditionally outside of our control, including franchisees and independent sales agents, under joint employer claims or other theories of actual or apparent agency;
- claims by current or former franchisees that franchise agreements were breached, including improper terminations;
- claims generally against the company owned brokerage operations for negligence, misrepresentation or breach of fiduciary duty in connection with the performance of real estate brokerage or other professional services as well as other brokerage claims associated with listing information and property history;
- claims related to intellectual property or copyright law, including infringement actions alleging improper use of copyrighted photographs on websites or in marketing materials without consent of the copyright holder or claims challenging our trademarks;
- claims concerning breach of obligations to make websites and other services accessible for consumers with disabilities;
- claims against the title agent contending that the agent knew or should have known that a transaction was fraudulent or that the agent was negligent in addressing title defects or conducting the settlement;

- claims related to disclosure or securities law violations as well as derivative suits; and
- fraud, defalcation or misconduct claims.

Other ordinary course legal proceedings that may arise from time to time include those related to commercial arrangements, indemnification (under contract or common law), franchising arrangements, the fiduciary duties of brokers, standard brokerage disputes like the failure to disclose accurate square footage or hidden defects in the property such as mold, claims under the False Claims Act (or similar state laws), consumer lending and debt collection law claims, state auction law, and violations of similar laws in countries where we operate around the world with respect to any of the foregoing. In addition, with the increasing requirements resulting from government laws and regulations concerning data breach notifications and data privacy and protection obligations, claims associated with these laws may become more common. While most litigation

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involves claims against the Company, from time to time the Company commences litigation, including litigation against former employees, franchisees and competitors when it alleges that such persons or entities have breached agreements or engaged in other wrongful conduct.

Cendant Corporate Liabilities and Guarantees to Cendant and Affiliates Legacy Tax Matter

Anywhere Group (then Realogy Corporation) separated from Cendant on July 31, 2006 (the "Separation"), pursuant to a plan by Cendant (now known as Avis Budget Group, Inc.) to separate into four independent companies—one for each of Cendant's business units—real estate services (Anywhere Group, formerly referred to as Realogy Group), travel distribution services ("Travelport"), hospitality services, including timeshare resorts ("Wyndham Worldwide"), and vehicle rental ("Avis Budget Group"). Pursuant to the Separation and Distribution Agreement dated as of July 27, 2006 among Cendant, Anywhere Group, Wyndham Worldwide and Travelport (the "Separation and Distribution Agreement"), each of Anywhere Group, Wyndham Worldwide and Travelport have assumed certain contingent and other corporate liabilities (and related costs and expenses), which are primarily related to each of their respective businesses. In addition, Anywhere Group has assumed 62.5% and Wyndham Worldwide has assumed 37.5% of certain contingent and other corporate liabilities (and related costs and expenses) of Cendant. The due to former parent balance was \$40 million and \$38 million at December 31, 2024 and \$20 million at December 31, 2023 and 2022, 2023, respectively. The due to former parent balance was comprised of the Company's portion of the following: (i) Cendant's remaining contingent tax liabilities, (ii) potential liabilities related to Cendant's terminated or divested businesses, and (iii) potential liabilities related to the residual portion of accruals for Cendant operations.

In December 2022, a hearing was held with the California Office of Tax Appeals ("OTA") on a Cendant legacy tax matter involving Avis Budget Group that related to a 1999 transaction. The case presented two issues: (i) whether the notices of proposed assessment issued by the California Franchise Tax Board were barred by the statute of limitations; and (ii) whether a transaction undertaken by Avis Budget Group in tax year 1999 constituted a tax-free reorganization under the Internal Revenue Code. In March 2023, the OTA decided in favor of the California Franchise Tax Board on both issues. As a result, the Company increased its accrual for this legacy tax matter in the first quarter of 2023 and as of December 31, 2023 December 31, 2024 the accrual is \$38 million \$40 million. The OTA's opinion is not final, and On April 10, 2024, the Company has filed a Company's petition for rehearing and continues to vigorously pursue this matter. If was denied by the rehearing is denied, OTA, and the tax assessment will is anticipated to become payable as early as first quarter of 2025, even if judicial relief is sought.

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Tax Matters

The Company is subject to income taxes in the United States and several foreign jurisdictions. Significant judgment is required in determining the worldwide provision for income taxes and recording related assets and liabilities. In the ordinary course of business, there are many transactions and calculations where the ultimate tax determination is uncertain. The Company is regularly under audit by tax authorities whereby the outcome of the audits is uncertain. The Company believes there is appropriate support for positions taken on its tax returns. The liabilities that have been recorded represent the best estimates of the probable loss on certain positions and are adequate for all open years based on an assessment of many factors including past experience and interpretations of tax law applied to the facts of each matter. However, the outcomes of tax audits are inherently uncertain.

Escrow and Trust Deposits

As a service to its customers, the Company administers escrow and trust deposits which represent undisbursed amounts received for the settlement of real estate transactions. Deposits at FDIC-insured institutions are insured up to \$250,000. These escrow and trust deposits totaled approximately \$564 million \$518 million at December 31, 2023 December 31, 2024 and while these deposits are not assets of the Company (and, therefore, are excluded from the accompanying Consolidated Balance Sheets), the Company remains contingently liable for the disposition of these deposits.

Purchase Commitments and Minimum Licensing Fees

In the normal course of business, the Company makes various commitments to purchase goods or services from specific suppliers, including those related to capital expenditures. The purchase commitments made by the Company as of December 31, 2023 December 31, 2024 are approximately \$76 million \$98 million.

The Company is required to pay a minimum licensing fee to Sotheby's which began in 2009 and continues through 2054. The annual minimum licensing fee is approximately \$2 million per year. The Company is also required to pay a minimum licensing fee to Meredith Operations Corporation from 2009 through 2058 for the licensing of the Better Homes and

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Gardens® Real Estate brand. The annual minimum fee was approximately \$4 million in 2023 2024 and will generally remain the same thereafter.
Future minimum payments for these purchase commitments and minimum licensing fees as of December 31, 2023 December 31, 2024 are as follows:

| Year | Year | Amount | Year | Amount |
|------------|------|--------|------|--------|
| 2024 | | | | |
| 2025 | | | | |
| 2026 | | | | |
| 2027 | | | | |
| 2028 | | | | |
| 2029 | | | | |
| Thereafter | | | | |
| Total | | | | |

Standard Guarantees/Indemnifications

In the ordinary course of business, the Company enters into numerous agreements that contain standard guarantees and indemnities whereby the Company indemnifies another party for breaches of representations and warranties. In addition, many of these parties are also indemnified against any third-party claim resulting from the transaction that is contemplated in the underlying agreement. Such guarantees or indemnifications are granted under various agreements, including those governing: (i) purchases, sales or outsourcing of assets or businesses, (ii) leases and sales of real estate, (iii) licensing of trademarks, (iv) use of derivatives, and (v) issuances of debt securities. The guarantees or indemnifications issued are for the benefit of the: (i) buyers in sale agreements and sellers in purchase agreements, (ii) landlords in lease contracts, (iii) franchisees in licensing agreements, (iv) financial institutions in derivative contracts, and (v) underwriters in issuances of securities. While some of these guarantees extend only for the duration of the underlying agreement, many survive the expiration of the term of the agreement or extend into perpetuity (unless subject to a legal statute of limitations). There are no specific limitations on the maximum potential amount of future payments that the Company could be required to make under these guarantees, nor is the Company able to develop an estimate of the maximum potential amount of future

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payments to be made under these guarantees as the triggering events are not subject to predictability. With respect to certain of the aforementioned guarantees, such as indemnifications of landlords against third-party claims for the use of real estate property leased by the Company, the Company maintains insurance coverage that mitigates any potential payments to be made.

Other Guarantees/Indemnifications

In the normal course of business, the Company coordinates numerous events for its franchisees and thus reserves a number of venues with certain minimum guarantees, such as room rentals at hotels local to the conference center. However, such room rentals are paid by each individual franchisee. If the franchisees do not meet the minimum guarantees, the Company is obligated to fulfill the minimum guaranteed fees. The maximum potential amount of future payments that the Company would be required to make under such guarantees is approximately \$5 million \$6 million. The Company would only be required to pay this maximum amount if none of the franchisees attended the planned events at the reserved venues. Historically, the Company has not been required to make material payments under these guarantees.

Insurance and Self-Insurance

The Consolidated Balance Sheets include liabilities relating to: (i) self-insured risks for errors and omissions and other legal matters incurred in the ordinary course of business within Owned Brokerage Group and (ii) premium and claim reserves for the Company's title underwriting business. The Company may also be subject to legal claims arising from the handling of escrow transactions and closings. Owned Brokerage Group carries errors and omissions insurance for errors made during the real estate settlement process of \$15 million in the aggregate, subject to a deductible of \$1.5 million per occurrence. In addition, the Company carries an additional errors and omissions insurance policy for Anywhere Real Estate Inc. and its subsidiaries for errors made for real estate related services up to \$45 million in the aggregate, subject to a deductible of \$2.5 million per occurrence. This policy also provides excess coverage to Owned Brokerage Group creating an aggregate limit of \$60 million, subject to Owned Brokerage Group's deductible of \$1.5 million per occurrence.

The Company, through its appropriately licensed subsidiaries within Title Group, acts as a title agent in real estate transactions and helps to provide coverage for real property to mortgage lenders and buyers of real property. When a

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subsidiary within Title Group is acting as a title agent issuing a policy on behalf of an underwriter, assuming no negligence on the part of the title agent, such subsidiary is not liable for losses under those policies but rather the title insurer is typically liable for such losses.

Fraud, defalcation and misconduct by employees are also risks inherent in the business. The Company is the custodian of cash deposited by customers with specific instructions as to its disbursement from escrow, trust and account servicing files. The Company maintains fidelity insurance covering the loss or theft of funds of up to \$30 million per occurrence, subject to a deductible of \$1 million per occurrence.

The Company also maintains self-insurance arrangements relating to health and welfare, workers' compensation, auto and general liability in addition to other benefits provided to the Company's employees. The accruals for these self-insurance arrangements totaled approximately \$13 million and \$12 million for December 31, 2024 and \$13 million for December 31, 2023 and 2022, 2023, respectively.

16. EQUITY

Changes in Accumulated Other Comprehensive Loss

The components of accumulated other comprehensive losses are as follows:

| | Currency Translation Adjustments (1) | Minimum Pension Liability Adjustment | Accumulated Other Comprehensive Loss (2) |
|--|---|---|---|
| Balance at January 1, 2021 | \$ (8) | \$ (51) | \$ (59) |
| Other comprehensive (loss) income before reclassifications | (1) | 10 | 9 |
| Amounts reclassified from accumulated other comprehensive loss | — | 3 (3) | 3 |
| Income tax expense | — | (3) | (3) |
| Current period change | (1) | 10 | 9 |
| Balance at December 31, 2021 | (9) | (41) | (50) |

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| | Currency Translation Adjustments (1) (a) | Currency Translation Adjustments (1) (a) | Minimum Pension Liability Adjustment | Accumulated Other Comprehensive Loss (2) | Currency Translation Adjustments (1) (a) | Minimum Pension Liability Adjustment | Accumulated Other Comprehensive Loss (b) |
|--|---|---|---|---|---|---|---|
| Balance at January 1, 2022 | | | | | | | |
| Other comprehensive income before reclassifications | | | | | | | |
| Amounts reclassified from accumulated other comprehensive loss | | | | | | | |
| Income tax expense | | | | | | | |
| Current period change | | | | | | | |
| Balance at December 31, 2022 | | | | | | | |
| Other comprehensive income before reclassifications | | | | | | | |
| Amounts reclassified from accumulated other comprehensive loss | | | | | | | |
| Income tax expense | | | | | | | |
| Current period change | | | | | | | |
| Balance at December 31, 2023 | | | | | | | |

Other comprehensive (loss) income before reclassifications

Amounts reclassified from accumulated other comprehensive loss

Income tax expense

Current period change

Balance at December 31, 2024

- (1) (a) Assets and liabilities of foreign subsidiaries having non-U.S. dollar functional currencies are translated at exchange rates at the balance sheet dates and equity accounts are translated at historical spot rates. Revenues and expenses are translated at average exchange rates during the periods presented. The gains or losses resulting from translating foreign currency financial statements into U.S. dollars are included in accumulated other comprehensive income (loss). Gains or losses resulting from foreign currency transactions are included in the Consolidated Statements of Operations.
- (2) (b) As of December 31, 2023 December 31, 2024, the Company does not have any after-tax components of accumulated other comprehensive loss attributable to noncontrolling interests.
- (3) (c) These amounts represent the amortization of actuarial gain (loss) to periodic pension cost and were reclassified from accumulated other comprehensive loss to the general and administrative expenses line on the Consolidated Statement of Operations.

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Anywhere Group Statements of Equity for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022

Total equity for Anywhere Group equals that of Anywhere, but the components, common stock and additional paid-in capital are different. The table below presents information regarding the balances and changes in common stock and additional paid-in capital of Anywhere Group for each of the three years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022.

| | Anywhere Group Stockholder's Equity | | | | | | Non-controlling Interests | Total Equity |
|---|-------------------------------------|--------|----------------------------|---------------------|--------------------------------------|------|---------------------------|--------------|
| | Common Stock | | Additional Paid-In Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | | | |
| | Shares | Amount | | | | | | |
| | | | | | | | | |
| Balance at January 1, 2021 | — | \$ — | \$ 4,877 | \$ (3,055) | \$ (59) | \$ 4 | \$ 1,767 | |
| Net income | — | — | — | 343 | — | 7 | 350 | |
| Other comprehensive income | — | — | — | — | 9 | — | 9 | |
| Contributions from Anywhere | — | — | 51 | — | — | — | 51 | |
| Stock-based compensation | — | — | 20 | — | — | — | 20 | |
| Dividends | — | — | — | — | — | (5) | (5) | |
| Balance at December 31, 2021 | — | \$ — | \$ 4,948 | \$ (2,712) | \$ (50) | \$ 6 | \$ 2,192 | |
| Cumulative effect adjustment due to the adoption of ASU 2020-06 | — | — | (53) | 5 | — | — | (48) | |
| Net (loss) income | — | — | — | (287) | — | 4 | (283) | |
| Other comprehensive income | — | — | — | — | 2 | — | 2 | |
| Repurchase of common stock | — | — | (97) | — | — | — | (97) | |
| Contributions from Anywhere | — | — | 2 | — | — | — | 2 | |
| Stock-based compensation | — | — | 6 | — | — | — | 6 | |
| Dividends | — | — | — | — | — | (8) | (8) | |
| Contributions from non-controlling interests | — | — | — | — | — | 1 | 1 | |
| Balance at December 31, 2022 | — | \$ — | \$ 4,806 | \$ (2,994) | \$ (48) | \$ 3 | \$ 1,767 | |

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| | Anywhere Group Stockholder's Equity | | | | Anywhere Group Stockholder's Equity | | | | | | | | |
|---|--|-----------------|----------------------------------|------------------------|---|----------------------------------|-----------------|-----------------|----------------------------------|------------------------|---|----------------------------------|-----------------|
| | Common Stock | Common Stock | Additional Paid-In Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Non- controlling Interests | Total Equity | Common Stock | Additional Paid-In Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Non- controlling Interests | Total Equity |
| | Shares | | | | | | | | | | | | |
| Balance at January 1, 2022 | | | | | | | | | | | | | |
| Balance at January 1, 2022 | | | | | | | | | | | | | |
| Balance at January 1, 2022 | | | | | | | | | | | | | |
| Cumulative effect adjustment due to the adoption of ASU 2020-06 | | | | | | | | | | | | | |
| Net (loss) income | | | | | | | | | | | | | |
| Other comprehensive income | | | | | | | | | | | | | |
| Repurchase of common stock | | | | | | | | | | | | | |
| Contributions from Anywhere | | | | | | | | | | | | | |
| Stock-based compensation | | | | | | | | | | | | | |
| Dividends | | | | | | | | | | | | | |
| Contributions from non-controlling interests | | | | | | | | | | | | | |
| Balance at December 31, 2022 | | | | | | | | | | | | | |
| Net loss | | | | | | | | | | | | | |
| Net loss | | | | | | | | | | | | | |
| Net loss | | | | | | | | | | | | | |
| Other comprehensive income | | | | | | | | | | | | | |
| Stock-based compensation | | | | | | | | | | | | | |
| Stock-based compensation | | | | | | | | | | | | | |
| Stock-based compensation | | | | | | | | | | | | | |
| Dividends | | | | | | | | | | | | | |
| Contributions from non-controlling interests | | | | | | | | | | | | | |
| Balance at December 31, 2023 | | | | | | | | | | | | | |
| Net (loss) income | | | | | | | | | | | | | |
| Other comprehensive income | | | | | | | | | | | | | |
| Stock-based compensation | | | | | | | | | | | | | |
| Stock-based compensation | | | | | | | | | | | | | |
| Stock-based compensation | | | | | | | | | | | | | |
| Dividends | | | | | | | | | | | | | |
| Contributions from non-controlling interests | | | | | | | | | | | | | |
| Balance at December 31, 2023 | | | | | | | | | | | | | |
| Balance at December 31, 2024 | | | | | | | | | | | | | |

17. EARNINGS (LOSS) PER SHARE

Earnings (loss) per share attributable to Anywhere

Basic earnings (loss) per common share is computed based on net income (loss) attributable to Anywhere stockholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per common share is computed consistently with the basic computation plus the effect of dilutive potential common shares outstanding during the period. Dilutive potential common shares include shares that the Company could be obligated to issue from its Exchangeable Senior Notes and warrants if dilutive (see Note 9, "Short and Long-Term Debt", for further discussion) and outstanding stock-based compensation awards (see Note 13, "Stock-Based Compensation", for further discussion). For purposes of computing diluted earnings (loss) per common share, weighted average common shares do not include potentially dilutive common shares if their effect is anti-dilutive. As such, the shares that the Company could be obligated to issue from its stock options, warrants and Exchangeable Senior Notes are excluded from the earnings (loss) per share calculation if the exercise or exchangeable price exceeds the average market price of common shares.

The Company uses the treasury stock method to calculate the dilutive effect of outstanding stock-based compensation. If dilutive, the Company uses the if converted method to calculate the dilutive effect of its Exchangeable Senior Notes. These

notes will have a dilutive impact when the average market price of the Company's common stock exceeds the initial exchange price of \$24.49 per share. The Exchangeable Senior Notes were not dilutive as of **December 31, 2023** **December 31, 2024** as the closing price of the Company's common stock as of **December 31, 2023** **December 31, 2024** was less than the initial exchange price.

The following table sets forth the computation of basic and diluted (loss) earnings per share:

| (in millions, except per share data) | Year Ended December 31, | | |
|--|-------------------------|-----------|---------|
| | 2023 | 2022 | 2021 |
| Numerator: | | | |
| Net (loss) income attributable to Anywhere shareholders | \$ (97) | \$ (287) | \$ 343 |
| Denominator: | | | |
| Weighted average common shares outstanding (denominator for basic (loss) earnings per share calculation) | 110.3 | 113.8 | 116.4 |
| Dilutive effect of stock-based compensation awards (a) | — | — | 3.8 |
| Dilutive effect of Exchangeable Senior Notes and warrants (b) | — | — | — |
| Weighted average common shares outstanding (denominator for diluted (loss) earnings per share calculation) | 110.3 | 113.8 | 120.2 |
| (Loss) earnings per share attributable to Anywhere shareholders: | | | |
| Basic (loss) earnings per share | \$ (0.88) | \$ (2.52) | \$ 2.95 |
| Diluted (loss) earnings per share | \$ (0.88) | \$ (2.52) | \$ 2.85 |

- (a) The Company was in a net loss position for the years ended **December 31, 2023** **December 31, 2024**, **2023** and **2022**, and therefore **2022**. Therefore, the impact of incentive equity awards was excluded from the computation of dilutive loss per share as the inclusion of such amounts would be anti-dilutive. The year ended December 31, 2021 excluded 3.7 million shares of common stock issuable for incentive equity awards, which

included performance share units based on the achievement of target amounts, that were anti-dilutive to the diluted earnings per share computation.

- (b) Shares to be provided to the Company from the exchangeable note hedge transactions purchased concurrently with its issuance of Exchangeable Senior Notes are anti-dilutive and therefore they are not treated as a reduction to its diluted shares. **Stock Repurchases**

The Company may repurchase shares of its common stock under authorizations from its Board of Directors. Shares repurchased are retired and not displayed separately as treasury stock on the consolidated financial statements. The par value of the shares repurchased and retired is deducted from common stock and the excess of the purchase price over par value is first charged against any available additional paid-in capital with the balance charged to retained earnings. Direct costs incurred to repurchase the shares are included in the total cost of the shares.

The Company's Board of Directors authorized a share repurchase program of up to \$300 million of the Company's common stock in February 2022. From the date of authorization through **December 31, 2023** **December 31, 2024**, the Company repurchased and retired 8.8 million shares of common stock for \$97 million. The Company has not repurchased any shares under the share repurchase **programs program** since 2022. As of **December 31, 2023** **December 31, 2024**, \$203 million remained available for repurchase under the share repurchase program. The purchase of shares under this plan reduces the weighted-average number of shares outstanding in the basic earnings per share calculation. The Company is subject to limitations on share repurchases, which include compliance with the terms of our debt agreements.

18. RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS

RISKMANAGEMENT

The following is a description of the Company's risk management policies.

Interest Rate Risk

The Company is exposed to market risk from changes in interest rates primarily through senior secured debt. At **December 31, 2023** **December 31, 2024**, the Company's primary interest rate exposure was to interest rate fluctuations, specifically SOFR, due to its impact on our borrowings under the Revolving Credit Facility and Term Loan A Facility. In connection with the May 2023 Amendment to the Term Loan Agreement, LIBOR was replaced with a Term SOFR plus a 10 basis point credit spread adjustment as the applicable benchmark for the Term Loan A Facility (the applicable margin for the Term Loan A Facility remained the same).

As of **December 31, 2023** **December 31, 2024**, the Company had variable interest rate long-term debt from outstanding amounts under the Term Loan A Facility of \$206 million and Revolving Credit Facility of **\$285 million** **\$490 million**, both of which were based on Term SOFR, excluding **\$115 million** **\$140 million** of securitization obligations.

Credit Risk and Exposure

The Company is exposed to counterparty credit risk in the event of nonperformance by counterparties to various agreements and sales transactions. The Company manages such risk by evaluating the financial position and creditworthiness of such counterparties and by requiring collateral in instances in which financing is provided. The Company mitigates counterparty credit risk associated with its derivative contracts by monitoring the amounts at risk with each counterparty to such contracts, periodically evaluating counterparty creditworthiness and financial position, and where possible, dispersing its risk among multiple counterparties.

As of December 31, 2023 December 31, 2024, there were no significant concentrations of credit risk with any individual counterparty or a group of counterparties. The Company actively monitors the credit risk associated with the Company's receivables.

Market Risk Exposure

Owned Brokerage Group operates real estate brokerage offices located in and around large metropolitan areas in the U.S. Owned Brokerage Group has more offices and realizes more of its revenues in California, Florida and the New York metropolitan area than any other regions of the country. For the year ended December 31, 2024, Owned Brokerage Group generated approximately 23% of its revenues from California, 21% from the New York metropolitan area and 13% from Florida. For the year ended December 31, 2023, Owned Brokerage Group generated approximately 22% of its revenues from California, 21% from the New York metropolitan area and 14% from Florida. For the year ended December 31, 2022, Owned Brokerage Group generated approximately 23% of its revenues from California, 21% from the New York metropolitan area and 13% from Florida. For the year ended December 31, 2021, Owned Brokerage Group generated approximately 25% of its revenues from California, 21% from the New York metropolitan area and 13% from Florida.

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Derivative Instruments

The Company records derivatives and hedging activities on the balance sheet at their respective fair values. The Company's remaining interest rate swaps expired in 2022 and, as of December 31, 2023, the Company had no interest rate swaps. The swaps helped to protect the Company's outstanding variable rate borrowings from future interest rate volatility. The Company had not elected to utilize hedge accounting for these interest rate swaps; therefore, any change in fair value was recorded in the Consolidated Statements of Operations. The gain recognized for interest rate swap contracts was \$40 million and \$14 million for the years ended December 31, 2022 and 2021, respectively, which was recorded in "Interest expense, net" line in the accompanying Consolidated Statements of Operations.

Fair Value Measurements

The following tables present the Company's assets and liabilities that are measured at fair value on a recurring basis and are categorized using the fair value hierarchy. The fair value hierarchy has three levels based on the reliability of the inputs used to determine fair value.

| Level Input: | Input Definitions: |
|--------------|--|
| Level I | Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets at the measurement date. |
| Level II | Inputs other than quoted prices included in Level I that are observable for the asset or liability through corroboration with market data at the measurement date. |
| Level III | Unobservable inputs that reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. |

The availability of observable inputs can vary from asset to asset and is affected by a wide variety of factors including, for example, the type of asset, whether the asset is new and not yet established in the marketplace, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level III. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

The fair value of financial instruments is generally determined by reference to quoted market values. In cases where quoted market prices are not available, fair value is based on estimates using present value or other valuation techniques, as appropriate. The fair value of interest rate swaps is determined based upon a discounted cash flow approach.

The Company measures financial instruments at fair value on a recurring basis and recognizes transfers within the fair value hierarchy at the end of the fiscal quarter in which the change in circumstances that caused the transfer occurred.

The following table summarizes fair value measurements by level at December 31, 2024 for assets and liabilities measured at fair value on a recurring basis:

| | Level I | Level II | Level III | Total |
|--|---------|----------|-----------|-------|
| Deferred compensation plan assets (included in other non-current assets) | \$ 1 | \$ — | \$ — | \$ 1 |
| Contingent consideration for acquisitions (included in accrued expenses and other current liabilities and other non-current liabilities) | — | — | 2 | 2 |

The following table summarizes fair value measurements by level at December 31, 2023 for assets and liabilities measured at fair value on a recurring basis:

| Level I | Level II | Level III | Total |
|---------|----------|-----------|-------|
|---------|----------|-----------|-------|

| | | | | | | | | |
|--|----|---|----|---|----|---|----|---|
| Deferred compensation plan assets (included in other non-current assets) | \$ | 1 | \$ | — | \$ | — | \$ | 1 |
| Contingent consideration for acquisitions (included in accrued expenses and other current liabilities and other non-current liabilities) | | — | | — | | 4 | | 4 |

The following table summarizes fair value measurements by level at December 31, 2022 for assets and liabilities measured at fair value on a recurring basis:

| | Level I | Level II | Level III | Total |
|--|---------|----------|-----------|-------|
| Deferred compensation plan assets (included in other non-current assets) | \$ 1 | \$ — | \$ — | \$ 1 |
| Contingent consideration for acquisitions (included in accrued expenses and other current liabilities and other non-current liabilities) | — | — | 12 | 12 |

The fair value of the Company's contingent consideration for acquisitions is measured using a probability weighted-average discount rate to estimate future cash flows based upon the likelihood of achieving future operating results for

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individual acquisitions. These assumptions are deemed to be unobservable inputs and as such the Company's contingent consideration is classified within Level III of the valuation hierarchy. The Company reassesses the fair value of the contingent consideration liabilities on a quarterly basis.

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The following table presents changes in Level III financial liabilities measured at fair value on a recurring basis:

| | Level III |
|---|-----------|
| Fair value of contingent consideration at December 31, 2022 | \$ 12 |
| December 31, 2023 | 4 |
| Additions: contingent consideration related to acquisitions completed during the period | — |
| Reductions: payments of contingent consideration | (4) |
| Changes in fair value (reflected in general and administrative expenses) | (4) |
| Fair value of contingent consideration at December 31, 2023 | \$ 4 |
| December 31, 2024 | 2 |

The following table summarizes the principal amount of the Company's indebtedness compared to the estimated fair value, primarily determined by quoted market values, at:

| | December 31, 2023 | | December 31, 2022 | | December 31, 2024 | | December 31, 2023 | | December 31, 2023 | |
|--|-------------------|------------------|--------------------------|------------------|--------------------------|------|-------------------|--------------------------|-------------------|--------------------------|
| | Debt | Principal Amount | Estimated Fair Value (a) | Principal Amount | Estimated Fair Value (a) | Debt | Principal Amount | Estimated Fair Value (a) | Principal Amount | Estimated Fair Value (a) |
| Revolving Credit Facility | | | | | | | | | | |
| Term Loan A Facility | | | | | | | | | | |
| 7.00% Senior Secured Second Lien Notes | | | | | | | | | | |
| 5.75% Senior Notes | | | | | | | | | | |
| 5.25% Senior Notes | | | | | | | | | | |
| 0.25% Exchangeable Senior Notes | | | | | | | | | | |

(a) The fair value of the Company's indebtedness is categorized as Level II.

19. SEGMENT INFORMATION

The reportable segments presented represent those for which the Company maintains separate financial information regularly employed provided to and reviewed by its chief operating decision maker ("CODM") for performance assessment and resource allocation. The Company's CODM is the Company's Chief Executive Officer and President. The classification of reportable segments also considers the distinctive nature of services offered by each segment. segment as follows:

Management's evaluation • Franchise Group is comprised of individual the Company's franchise business which franchises a portfolio of well-known, industry-leading franchise brokerage brands and also includes the Company's global relocation services operation and lead generation activities.

- Owned Brokerage Group operates a full-service real estate brokerage business and also includes the Company's share of equity earnings or losses from its minority-owned real estate auction joint venture.
- Title Group provides full-service title, escrow and settlement services to consumers, real estate companies, corporations and financial institutions primarily in support of residential real estate transactions. This segment also includes the Company's share of equity earnings or losses from Guaranteed Rate Affinity, its minority-owned mortgage origination joint venture, and from its minority-owned title insurance underwriter joint venture.

The CODM evaluates the performance of the Company's reportable segments primarily through two measures: revenue and operating EBITDA. The CODM focuses on revenue and operating EBITDA by reportable segment in evaluating period over period performance, centers on two key metrics: revenue including budget-to-actual variances, while also taking into consideration current market conditions. This approach provides greater transparency into the operating results of each reportable segment and Operating EBITDA, facilitates effective resource allocation.

Operating EBITDA is defined as net income (loss) adjusted for depreciation and amortization, interest expense, net (excluding relocation services interest for securitization assets and securitization obligations), income taxes, and certain non-core items. Non-core items include non-cash stock-based compensation, restructuring charges, impairments, former parent legacy items, legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits, gains or losses on the early extinguishment of debt, impairments, and gains or losses on discontinued operations or the sale of businesses, investments, or other assets.

The Company's presentation Effective December 31, 2024, the definition of Operating EBITDA may not align was updated to include adjustments for non-cash stock-based compensation and legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits to conform with similar adjustments and measures employed disclosed by other entities. Variations may arise due to differences in the inclusion or exclusion of specific items and the interpretation of non-core elements within the calculation. This disclosure provides insight into the Company's approach to segment reporting and the metrics pivotal to its strategic decision-making processes.

| | Revenues (a) | | |
|-------------------------|-------------------------|----------|----------|
| | Year Ended December 31, | | |
| | 2023 | 2022 | 2021 |
| Franchise Group | \$ 983 | \$ 1,145 | \$ 1,249 |
| Owned Brokerage Group | 4,628 | 5,606 | 6,189 |
| Title Group | 340 | 530 | 952 |
| Corporate and Other (b) | (315) | (373) | (407) |
| Total Company | \$ 5,636 | \$ 6,908 | \$ 7,983 |

industry competitors. These updates primarily impact total company Operating

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EBITDA. For consistency and to align with how the CODM evaluates performance, prior periods have been recast to align with the updated definition. The changes have an immaterial impact on segment profitability and do not materially alter trends or comparability across reporting periods.

Set forth in the tables below are Segment net revenues and a reconciliation to Total consolidated net revenues and Segment operating EBITDA and a reconciliation to Net loss attributable to Anywhere and Anywhere Group before income taxes for the years ended December 31, 2024, 2023 and 2022.

| | Year Ended December 31, 2024 | | | |
|--|------------------------------|--------------|-------------|--------------|
| | Owned Brokerage | | | Totals |
| | Franchise Group | Group | Title Group | |
| Net revenues from external customers | \$ 642 | \$ 4,688 | \$ 362 | \$ 5,692 |
| Intersegment revenues (a) | 319 | — | — | 319 |
| Segment net revenues | 961 | 4,688 | 362 | 6,011 |
| <i>Reconciliation of Segment net revenues to Total consolidated net revenues</i> | | | | |
| Elimination of intersegment revenues (a) | | | | (319) |
| Total consolidated net revenues | | | | 5,692 |
| Less (b): | | | | |
| Commission and other agent-related costs | — | 3,718 | — | 3,718 |
| Operating | 248 | 882 | 299 | 1,429 |
| Marketing | 89 | 102 | 18 | 209 |
| General and administrative (c) | 103 | 85 | 59 | 247 |
| Equity in earnings | — | (5) | (2) | (7) |

| | | | | |
|---|------------|-------------|-------------|-----------------|
| Other segment items (d) | — | (1) | 1 | — |
| Segment operating EBITDA | 521 | (93) | (13) | 415 |
| <i>Reconciliation of Segment operating EBITDA to Net loss attributable to Anywhere and Anywhere Group before income taxes</i> | | | | |
| Unallocated amounts: | | | | |
| Former parent legacy cost, net | | | | 2 |
| Gain on the early extinguishment of debt | | | | (7) |
| Other corporate expenses | | | | 125 |
| Depreciation and amortization | | | | 198 |
| Interest expense, net | | | | 153 |
| Stock-based compensation | | | | 17 |
| Restructuring costs, net | | | | 32 |
| Impairments | | | | 20 |
| Legal contingencies | | | | 2 |
| Loss on the sale of businesses, investments or other assets, net | | | | 3 |
| Net loss attributable to Anywhere and Anywhere Group before income taxes | | | | \$ (130) |

(a) Transactions between segments are eliminated in consolidation. Revenues for Franchise Group Intersegment revenues include intercompany royalties and marketing fees paid by Owned Brokerage Group of \$315 million, \$373 million to Franchise Group and \$407 million for the years ended December 31, 2023, 2022 and 2021, respectively. Such amounts are eliminated through the Corporate and Other line.

(b) Includes the elimination of transactions between segments.

Set forth in the table below is Operating EBITDA presented by reportable segment and a reconciliation to Net (loss) income attributable to Anywhere and Anywhere Group for the years ended December 31, 2023, 2022 and 2021:

| | Operating EBITDA | | |
|---|-------------------------|----------|--------|
| | Year Ended December 31, | | |
| | 2023 | 2022 | 2021 |
| Franchise Group | \$ 527 | \$ 670 | \$ 751 |
| Owned Brokerage Group | (144) | (86) | 109 |
| Title Group | (17) | 9 | 200 |
| Corporate and Other (a)(d) | (166) | (144) | (158) |
| Total Company | 200 | 449 | 902 |
| Less: Depreciation and amortization | 196 | 214 | 204 |
| Interest expense, net | 151 | 113 | 190 |
| Income tax (benefit) expense | (15) | (68) | 133 |
| Restructuring costs, net (b) | 49 | 32 | 17 |
| Impairments (c) | 65 | 483 | 4 |
| Former parent legacy cost, net (d) | 18 | 1 | 1 |
| (Gain) loss on the early extinguishment of debt (d) | (169) | 96 | 21 |
| Loss (gain) on the sale of businesses, investments or other assets, net (e) | 2 | (135) | (11) |
| Net (loss) income attributable to Anywhere and Anywhere Group | \$ (97) | \$ (287) | \$ 343 |

(a) Includes the elimination of transactions between segments, consolidation.

(b) The year ended December 31, 2023 includes restructuring charges of \$11 million at Franchise Group, \$25 million at Owned Brokerage Group, \$4 million at Title Group significant expense categories and \$9 million at Corporate and Other, amounts align with the segment-level information that is regularly provided to the chief operating decision maker. Intersegment expenses are included within the amounts shown.

The year ended December 31, 2022 includes restructuring charges of \$1 million at Franchise Group, \$19 million at Owned Brokerage Group and \$12 million at Corporate and Other.

The year ended December 31, 2021 includes restructuring charges of \$5 million at Franchise Group, \$7 million at Owned Brokerage Group and \$5 million at Corporate and Other.

(c) Non-cash impairments for the year ended December 31, 2023 include \$25 million at Franchise Group General and administrative expenses exclude non-cash stock-based compensation and legal contingencies unrelated to reduce goodwill related to Cartus, \$25 million related to franchise trademarks normal operations which currently includes industry-wide antitrust lawsuits and \$15 million related to leases and other assets, class action lawsuits.

Non-cash impairments for the year ended December 31, 2022 include \$280 million and \$114 million related to goodwill at Owned Brokerage Group and Franchise Group, respectively, \$76 million related to franchise trademarks and \$13 million related to leases and other assets including an investment.

Non-cash impairments for the year ended December 31, 2021 primarily related to leases and other assets.

- (d) Former parent legacy Other segment items include Net income (loss) attributable to noncontrolling interests and (Gain) loss on the early extinguishment of debt other non-operating items. Amounts are recorded in Corporate and Other. Former parent legacy cost in 2023 relates immaterial to developments in a legacy tax matter in the first quarter of 2023. Gain on the early extinguishment of debt in 2023 relates to the debt exchange transactions and open market repurchases that occurred during the third quarter of 2023. Loss on the early extinguishment of debt in 2022 primarily relates to the refinancing transactions that occurred during the first quarter of 2022.
- (e) Loss (gain) on the sale of businesses, investments or other assets, net in 2022 is recorded in Title Group and is related to the sale of the Title Underwriter and subsequent sales of a portion of the Company's ownership in the Title Insurance Underwriter Joint Venture, each segment.

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| | Year Ended December 31, 2023 | | | |
|---|------------------------------|--------------|-------------|-----------------|
| | Owned Brokerage | | Title Group | Totals |
| | Franchise Group | Group | | |
| Net revenues from external customers | \$ 668 | \$ 4,628 | \$ 340 | \$ 5,636 |
| Intersegment revenues (a) | 315 | — | — | 315 |
| Segment net revenues | 983 | 4,628 | 340 | 5,951 |
| <i>Reconciliation of Segment net revenues to Total consolidated net revenues</i> | | | | |
| Elimination of intersegment revenues (a) | | | | (315) |
| Total consolidated net revenues | | | | 5,636 |
| Less (b): | | | | |
| Commission and other agent-related costs | — | 3,664 | — | 3,664 |
| Operating | 259 | 893 | 294 | 1,446 |
| Marketing | 95 | 114 | 19 | 228 |
| General and administrative (c) | 102 | 93 | 52 | 247 |
| Equity in earnings | — | (2) | (7) | (9) |
| Other segment items (d) | — | 1 | (2) | (1) |
| Segment operating EBITDA | 527 | (135) | (16) | 376 |
| <i>Reconciliation of Segment operating EBITDA to Net loss attributable to Anywhere and Anywhere Group before income taxes</i> | | | | |
| Unallocated amounts: | | | | |
| Former parent legacy cost, net | | | | 18 |
| Gain on the early extinguishment of debt | | | | (169) |
| Other corporate expenses | | | | 121 |
| Depreciation and amortization | | | | 196 |
| Interest expense, net | | | | 151 |
| Stock-based compensation | | | | 12 |
| Restructuring costs, net | | | | 49 |
| Impairments | | | | 65 |
| Legal contingencies | | | | 43 |
| Loss on the sale of businesses, investments or other assets, net | | | | 2 |
| Net loss attributable to Anywhere and Anywhere Group before income taxes | | | | \$ (112) |

Depreciation (a) Intersegment revenues include intercompany royalties and Amortization marketing fees paid by Owned Brokerage Group to Franchise Group and are eliminated in consolidation.

| | Year Ended December 31, | | |
|-----------------------|-------------------------|--------|--------|
| | 2023 | 2022 | 2021 |
| Franchise Group | \$ 114 | \$ 119 | \$ 112 |
| Owned Brokerage Group | 52 | 63 | 56 |
| Title Group | 12 | 11 | 11 |
| Corporate and Other | 18 | 21 | 25 |

| | | | |
|---------------|--------|--------|--------|
| Total Company | \$ 196 | \$ 214 | \$ 204 |
|---------------|--------|--------|--------|

Segment Assets (b)

| | As of December 31, | |
|-----------------------|--------------------|----------|
| | 2023 | 2022 |
| Franchise Group | \$ 4,430 | \$ 4,730 |
| Owned Brokerage Group | 630 | 741 |
| Title Group | 531 | 562 |
| Corporate and Other | 248 | 350 |
| Total Company | \$ 5,839 | \$ 6,383 |

The significant expense categories and amounts align with the segment-level information that is regularly provided to the chief operating decision maker. Intersegment expenses are included within the amounts shown.

Capital Expenditures (c)

| | Year Ended December 31, | | |
|-----------------------|-------------------------|--------|--------|
| | 2023 | 2022 | 2021 |
| Franchise Group | \$ 28 | \$ 42 | \$ 29 |
| Owned Brokerage Group | 24 | 40 | 43 |
| Title Group | 7 | 11 | 13 |
| Corporate and Other | 13 | 16 | 16 |
| Total Company | \$ 72 | \$ 109 | \$ 101 |

General and administrative expenses exclude non-cash stock-based compensation and legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits.

(d) Other segment items include Net income (loss) attributable to noncontrolling interests and other non-operating items. Amounts are immaterial to each segment.

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| | Year Ended December 31, 2022 | | | |
|---|------------------------------|--------------|-------------|--------------|
| | Owned Brokerage | | | Totals |
| | Franchise Group | Group | Title Group | |
| Net revenues from external customers | \$ 772 | \$ 5,606 | \$ 530 | \$ 6,908 |
| Intersegment revenues (a) | 373 | — | — | 373 |
| Segment net revenues | 1,145 | 5,606 | 530 | 7,281 |
| <i>Reconciliation of Segment net revenues to Total consolidated net revenues</i> | | | | |
| Elimination of intersegment revenues (a) | | | | (373) |
| Total consolidated net revenues | | | | 6,908 |
| Less (b): | | | | |
| Commission and other agent-related costs | — | 4,415 | — | 4,415 |
| Operating | 272 | 1,034 | 428 | 1,734 |
| Marketing | 106 | 141 | 20 | 267 |
| General and administrative (c) | 94 | 71 | 59 | 224 |
| Equity in losses | — | 17 | 11 | 28 |
| Other segment items (d) | — | — | 1 | 1 |
| Segment operating EBITDA | 673 | (72) | 11 | 612 |
| <i>Reconciliation of Segment operating EBITDA to Net loss attributable to Anywhere and Anywhere Group before income taxes</i> | | | | |
| Unallocated amounts: | | | | |
| Former parent legacy cost, net | | | | 1 |

| | |
|---|-----------------|
| Loss on the early extinguishment of debt | 96 |
| Other corporate expenses | 78 |
| Depreciation and amortization | 214 |
| Interest expense, net | 113 |
| Stock-based compensation | 22 |
| Restructuring costs, net | 32 |
| Impairments | 483 |
| Legal contingencies | 63 |
| Gain on the sale of businesses, investments or other assets, net | (135) |
| Net loss attributable to Anywhere and Anywhere Group before income taxes | \$ (355) |

- (a) Intersegment revenues include intercompany royalties and marketing fees paid by Owned Brokerage Group to Franchise Group and are eliminated in consolidation.
- (b) The significant expense categories and amounts align with the segment-level information that is regularly provided to the chief operating decision maker. Intersegment expenses are included within the amounts shown.
- (c) General and administrative expenses exclude non-cash stock-based compensation and legal contingencies unrelated to normal operations which currently includes industry-wide antitrust lawsuits and class action lawsuits.
- (d) Other segment items include Net income (loss) attributable to noncontrolling interests and other non-operating items. Amounts are immaterial to each segment.

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Reconciliations of reportable segment assets and other significant items to consolidated totals:

| | As of and for the year ended December 31, 2024 | | | | | |
|---------------------------------------|--|--------|-------------|---------------|-------------------|--------------------|
| | Owned Brokerage | | | Unallocated | | |
| | Franchise Group | Group | Title Group | Segment Total | Corporate Amounts | Consolidated Total |
| Total assets | \$ 4,326 | \$ 561 | \$ 509 | \$ 5,396 | \$ 240 | \$ 5,636 |
| Capital expenditures | 26 | 28 | 7 | 61 | 17 | 78 |
| Investment in equity method investees | — | 31 | 151 | 182 | — | 182 |
| Depreciation and amortization | 117 | 46 | 18 | 181 | 17 | 198 |

| | As of and for the year ended December 31, 2023 | | | | | |
|---------------------------------------|--|--------|-------------|---------------|-------------------|--------------------|
| | Owned Brokerage | | | Unallocated | | |
| | Franchise Group | Group | Title Group | Segment Total | Corporate Amounts | Consolidated Total |
| Total assets | \$ 4,430 | \$ 630 | \$ 531 | \$ 5,591 | \$ 248 | \$ 5,839 |
| Capital expenditures | 28 | 24 | 7 | 59 | 13 | 72 |
| Investment in equity method investees | — | 26 | 152 | 178 | — | 178 |
| Depreciation and amortization | 114 | 52 | 12 | 178 | 18 | 196 |

| | As of and for the year ended December 31, 2022 | | | | | |
|-------------------------------|--|-------|-------------|---------------|-------------------|--------------------|
| | Owned Brokerage | | | Unallocated | | |
| | Franchise Group | Group | Title Group | Segment Total | Corporate Amounts | Consolidated Total |
| Capital expenditures | \$ 42 | \$ 40 | \$ 11 | \$ 93 | \$ 16 | \$ 109 |
| Depreciation and amortization | 119 | 63 | 11 | 193 | 21 | 214 |

The geographic segment information provided below is classified based on the geographic location of the Company's subsidiaries.

| | United States | United States | All Other Countries | Total | United States | All Other Countries | Total |
|---|---------------|---------------|---------------------|-------|---------------|---------------------|-------|
| On or for the year ended December 31, 2024 | | | | | | | |
| Net revenues | | | | | | | |
| Net revenues | | | | | | | |
| Net revenues | | | | | | | |

| |
|--|
| Total assets |
| Net property and equipment |
| On or for the year ended December 31, 2023 |
| Net revenues |
| Net revenues |
| Net revenues |
| Total assets |
| Net property and equipment |
| On or for the year ended December 31, 2022 |
| Net revenues |
| Net revenues |
| Net revenues |
| Total assets |
| Net property and equipment |
| On or for the year ended December 31, 2021 |
| Net revenues |
| Net revenues |
| Net revenues |
| Total assets |
| Net property and equipment |

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EXHIBIT INDEX

| Exhibit | Description |
|---------|---|
| 2.1 | Separation and Distribution Agreement by and among Cendant Corporation, Anywhere Real Estate Group LLC (f/k/a Realogy Corporation), Wyndham Worldwide Corporation and Travelport Inc. dated as of July 27, 2006 (Incorporated by reference to Exhibit 2.1 to Anywhere Real Estate Group LLC's Current Report on Form 8-K filed July 31, 2006). |
| 2.2 | Letter Agreement dated August 23, 2006 relating to the Separation and Distribution Agreement by and among Anywhere Real Estate Group LLC (f/k/a Realogy Corporation), Cendant Corporation, Wyndham Worldwide Corporation and Travelport Inc. dated as of July 27, 2006 (Incorporated by reference to Exhibit 2.1 to Anywhere Real Estate Group LLC's Current Report on Form 8-K filed August 23, 2006). |
| 3.1 | Seventh Amended and Restated Certificate of IncorporationIncorporation (Incorporated by reference to Exhibit 3.1 to Registrants' Current Report on Form 8-K filed on May 3, 2023). |
| 3.2 | Sixth Seventh Amended and Restated Bylaws of Anywhere Real Estate Inc., as adopted by the Board of Directors, effective June 9, 2022 July 30, 2024 (Incorporated by reference to Exhibit 3.2 3.1 to Registrants' Current Form 8-K filed on June 9, 2022) 10-Q for the period ended June 30, 2024). |
| 3.3 | Certificate of Amendment of Anywhere Real Estate Group LLC (Incorporated by reference to Exhibit 3.3 to Registrants' Current Report on Form 8-K filed on June 9, 2022). |
| 3.4 | Amended and Restated Limited Liability Company Agreement of Anywhere Real Estate Group LLC (Incorporated by reference to Exhibit 3.4 to Registrants' Current Report on Form 8-K filed on June 9, 2022). |
| 4.1 | Indenture, dated as of January 11, 2021, among Anywhere Real Estate Group LLC (f/k/a Realogy Group LLC), as Issuer, Anywhere Co-Issuer Corp. (f/k/a Realogy Co-Issuer Corp.), as Co-Issuer, Anywhere Real Estate Inc. (f/k/a Realogy Holdings Corp.), the Note Guarantors (as defined therein) and The Bank of New York Mellon Trust Company, N.A., as Trustee, governing the 5.75% Senior Notes due 2029 (the "5.75% Senior Note Indenture"), (incorporated by reference to Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on January 11, 2021). |
| 4.2 | Form of 5.75% Senior Notes due 2029 (included in the 5.75% Senior Note Indenture filed as Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on January 11, 2021). |
| 4.3 | Supplemental Indenture No. 1 dated as of February 4, 2021 to the 5.75% Senior Note Indenture (Incorporated by reference to Exhibit 4.2 to Registrants' Current Report on Form 8-K filed on February 4, 2021). |
| 4.4 | Supplemental Indenture No. 2 dated as of November 1, 2021 to the 5.75% Senior Note Indenture (Incorporated by reference to Exhibit 4.12 to Registrant's Form 10-K for the year ended December 31, 2021). |
| 4.5 | Supplemental Indenture No. 3 dated as of May 10, 2022 to the 5.75% Senior Note Indenture (Incorporated by reference to Exhibit 3.14.1 to Registrants' Quarterly Report on Form 10-Q filed on May 3, 2023), for the period ended March 31, 2023. |

- 4.6 [Indenture, dated as of June 2, 2021, among Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), as Issuer, Anywhere Co-Issuer Corp. \(f/k/a Realogy Co-Issuer Corp.\), as Co-Issuer, the Guarantors \(as defined therein\) and The Bank of New York Mellon Trust Company, N.A., as Trustee, governing the 0.25% Exchangeable Senior Notes due 2026 \(the "0.25% Exchangeable Senior Notes Indenture"\) \(Incorporated by reference to Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on June 3, 2021\).](#)
- 4.7 [Form of 0.25% Exchangeable Senior Note due 2026 \(included in the 0.25% Exchangeable Senior Note Indenture filed as Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on June 3, 2021\).](#)
- 4.8 [Supplemental Indenture No. 1 dated as of November 1, 2021 to the 0.25% Exchangeable Senior Note Indenture \(Incorporated by reference to Exhibit 4.14 to Registrant's Form 10-K for the year ended December 31, 2021\).](#)
- 4.9 [Supplemental Indenture No. 2 dated as of May 10, 2022 to the 0.25% Exchangeable Senior Note Indenture \(Incorporated by reference to Exhibit 3.14.3 to Registrants' Quarterly Report on Form 10-Q filed on May 3, 2023\) for the period ended March 31, 2023\).](#)
- 4.10 [Indenture, dated as of January 10, 2022, among Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), as Issuer, Anywhere Co-Issuer Corp. \(f/k/a Realogy Co-Issuer Corp.\), as Co-Issuer, Anywhere Real Estate Inc. \(f/k/a Realogy Holdings Corp.\), the Note Guarantors \(as defined therein\) and the Bank of New York Mellon Trust Company, N.A., as Trustee, governing the 5.250% Senior Notes due 2030 \(the "5.250% Senior Note Indenture"\) \(Incorporated by reference to Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on January 10, 2022\).](#)

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Exhibit Description

- 4.11 [Form of 5.250% Senior Notes due 2030 \(included in the 5.250% Senior Note Indenture filed as Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on January 10, 2022\).](#)
- 4.12 [Supplemental Indenture No. 1 dated as of May 10, 2022 to the 5.25% Senior Note Indenture \(Incorporated by reference to Exhibit 3.14.2 to Registrants' Quarterly Report on Form 10-Q filed on May 3, 2023\) for the period ended March 31, 2023\).](#)
- 4.13 [Specimen Common Stock Certificate \(Incorporated by reference to Exhibit 3.1 to Registrants' Quarterly Report on Form 10-Q filed on May 3, 2023\) for the period ended March 31, 2023\).](#)
- 4.14 [Indenture, dated as of August 24, 2023, by and among the Anywhere Real Estate Group LLC, Anywhere Co-Issuer Corp., Anywhere Real Estate Inc., Anywhere Intermediate Holdings LLC, the subsidiary guarantors party thereto and The Bank of New York Mellon Trust Company, N.A., as trustee and collateral agent, governing the 7.000% 7.000% Second Lien Senior Secured Note Notes due 2030 s due 2030 \(Incorporated by reference to Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on August 25, 2023\).](#)
- 4.15 [Form of 7.000% Second Lien Senior Secured Notes due 2030 2030 \(Included as Exhibit A to Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on August 25, 2023\).](#)
- 4.16 [Description of the Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934 \(Incorporated by reference to Exhibit 4.1 to Registrants' Current Report on Form 8-K filed on May 3, 2023\).](#)
- 10.1 [Tax Sharing Agreement by and among Anywhere Real Estate Group LLC \(f/k/a Realogy Corporation\), Candant Corporation, Wyndham Worldwide Corporation and Travelport Inc. dated as of July 28, 2006 \(the "Tax Sharing Agreement"\) \(Incorporated by reference to Exhibit 10.1 to Anywhere Real Estate Group LLC's Quarterly Report on Form 10-Q for the period ended June 30, 2009\).](#)
- 10.2 [Amendment executed July 8, 2008 and effective as of July 26, 2006 to the Tax Sharing Agreement \(Incorporated by reference to Exhibit 10.2 to Anywhere Real Estate Group LLC's Form 10-Q for the period ended June 30, 2008\).](#)
- 10.3 [Amended and Restated Credit Agreement, dated as of March 5, 2013, among Anywhere Intermediate Holdings LLC \(f/k/a Realogy Intermediate Holdings LLC\), Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), the lenders party thereto from time to time, JPMorgan Chase Bank, N.A., as administrative agent for the lenders, and the other financial institutions parties thereto \(the "Amended and Restated Credit Agreement"\) \(Incorporated by reference to Exhibit 10.4 to Registrants' Form 10-Q for the period ended March 31, 2013\).](#)
- 10.4 [First Amendment, dated as of March 10, 2014, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on March 10, 2014\).](#)
- 10.5 [Second Amendment, dated as of October 23, 2015, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on October 28, 2015\).](#)
- 10.6 [Third Amendment, dated as of July 20, 2016, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on July 22, 2016\).](#)
- 10.7 [Fourth Amendment, dated as of January 23, 2017, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on January 23, 2017\).](#)
- 10.8 [Fifth Amendment, dated as of February 8, 2018, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on February 8, 2018\).](#)
- 10.9 [Sixth Amendment, dated as of February 8, 2018, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on February 8, 2018\).](#)

- 10.10 [Eighth Amendment, dated as of August 2, 2019, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.2 to Registrants' Quarterly Report on Form 10-Q for the period ended June 30, 2019\).](#)
- 10.11 [Ninth Amendment, dated as of July 24, 2020, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on July 30, 2020\).](#)
- 10.12 [Tenth Amendment, dated as of January 27, 2021, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on January 27, 2021\).](#)
- 10.13 [Eleventh Amendment, dated as of July 27, 2022, to the Amended and Restated Credit Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on July 28, 2022\).](#)
- 10.14 [Incremental Assumption Agreement, dated as of January 23, 2017, among Anywhere Intermediate Holdings LLC \(f/k/a Realogy Intermediate Holdings LLC\), Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), the financial institutions party thereto, and JPMorgan Chase Bank, N.A., as administrative agent \(Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on January 23, 2017\).](#)

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ExhibitDescription

- 10.15 [2019 Incremental Assumption Agreement, dated as of March 27, 2019, among Anywhere Intermediate Holdings LLC \(f/k/a Realogy Intermediate Holdings LLC\), Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), the financial institution party thereto and JPMorgan Chase Bank, N.A., as administrative agent \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on March 29, 2019\).](#)
- 10.16 10.5 [Amended and Restated Guaranty and Collateral Agreement, dated as of March 5, 2013, among Anywhere Intermediate Holdings LLC \(f/k/a Realogy Intermediate Holdings LLC\), Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), the subsidiary loan parties thereto, and JPMorgan Chase Bank, N.A., as administrative and collateral agent \(Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on March 8, 2013\).](#)
- 10.17 [Term Loan A Agreement, dated as of October 23, 2015, among Anywhere Intermediate Holdings LLC \(f/k/a Realogy Intermediate Holdings LLC\), Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), the lenders party thereto from time to time and JPMorgan Chase Bank, N.A., as administrative agent for the lenders \(the "Term Loan A Agreement"\) \(Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on October 28, 2015\).](#)
- 10.18 [First Amendment, dated as of July 20, 2016, to the Term Loan A Agreement \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on July 22, 2016\).](#)
- 10.19 [Second Amendment, dated as of February 8, 2018, to the Term Loan A Agreement \(Incorporated by reference to Exhibit 10.3 to Registrants' Current Report on Form 8-K filed on February 8, 2018\).](#)
- 10.20 [Third Amendment, dated as of July 24, 2020, to the Term Loan A Agreement \(Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on July 30, 2020\).](#)
- 10.21 [Fourth Amendment, dated as of January 27, 2021, to the Term Loan A Agreement \(Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on January 27, 2021\).](#)
- 10.22 [Fifth Amendment, dated as of May 11, 2023, to the Term Loan Agreement, dated as of October 23, 2015 \(as amended, supplemented or otherwise modified from time to time\), among Anywhere Intermediate Holdings LLC \(f/k/a Realogy Intermediate Holdings LLC\), Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), the several lenders parties thereto from time to time, JPMorgan Chase Bank, N.A., as administrative agent for the lenders, and the other agents parties thereto \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on May 12, 2023\).](#)
- 10.23 [Term Loan A Guaranty and Collateral Agreement, dated as of October 23, 2015, among Anywhere Intermediate Holdings LLC \(f/k/a Realogy Intermediate Holdings LLC\), Anywhere Real Estate Group LLC \(f/k/a Realogy Group LLC\), the subsidiary loan parties thereto, and JPMorgan Chase Bank, N.A., as administrative and collateral agent \(Incorporated by reference to Exhibit 10.3 10.2 to Registrants' Current Report on Form 8-K filed on October 28, 2015 March 8, 2013\).](#)
- 10.24 10.6 [First Priority Intercreditor Agreement, dated as of February 2, 2012, among Anywhere Real Estate Group LLC \(f/k/a Realogy Corporation\), the other Grantors \(as defined therein\) from time to time party hereto, JPMorgan Chase Bank, N.A., as collateral agent for the Credit Agreement Secured Parties \(as defined therein\) and as Authorized Representative for the Credit Agreement Secured Parties, The Bank of New York Mellon Trust Company, N.A., as the collateral agent and Authorized Representative for the Initial Additional First Lien Priority Note Secured Parties \(as defined therein\) \(Incorporated by reference as Exhibit 10.13 to Registrants' Form 10-K for the year ended December 31, 2011\).](#)
- 10.25 10.7 [Joinder No. 1 dated as of October 23, 2015 to the First Lien Priority Intercreditor Agreement dated as of February 2, 2012, with JPMorgan Chase Bank, N.A. and the other parties thereto \(Incorporated by reference to Exhibit 10.4 to Registrants' Current Report on Form 8-K filed on October 28, 2015\).](#)
- 10.26 10.8 [Exchange Agreement dated as of July 25, 2023, by and among Anywhere Real Estate Group LLC, Anywhere Co-Issuer Corp., Anywhere Real Estate Inc., Anywhere Intermediate Holdings LLC, the subsidiary guarantors party thereto and funds managed by Angelo Gordon & Co., L.P. \(Incorporated incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K/ 8-K/A filed on July 26, 2023\).](#)
- 10.27 10.9 [First Lien/Second Lien Intercreditor Agreement, dated as of August 24, 2023, by and among the Issuer and each of the other loan parties from time to time party thereto, JPMorgan Chase Bank, N.A., as the Initial First Lien Priority Representative, the Collateral Agent, as the Initial Second Lien Priority Representative, and each additional First Lien Priority Representative and additional Second Lien Priority Representative from time to time party thereto \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on August 25, 2023\).](#)

| Exhibit | Description |
|---------|-------------|
|---------|-------------|

| | |
|-------|---|
| 10.28 | 10.10 Collateral Agreement, dated as of August 24, 2023, among the Issuers, Intermediate Holdings, and the Subsidiary Guarantors, as Grantors, and The Bank of New York Mellon Trust Company, N.A., as the Collateral |
|-------|---|

| Exhibit | Description |
|---------|-------------|
|---------|-------------|

| | |
|---------|---|
| | Agent (Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on August 25, 2023). |
| 10.29 | 10.11 Cooperation Agreement, dated February 8, 2024, between Anywhere Real Estate Inc. and Angelo Gordon & Co., L.P. and certain affiliated investors (Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on February 8, 2024). |
| 10.12 | Amendment No. 1 to Cooperation Agreement, dated February 8, 2024, between Anywhere Real Estate Inc. and Angelo Gordon & Co., L.P. and certain affiliated investors ((Incorporated by reference to Exhibit 10.1 to Registrants' Form 10-Q for the period ended March 31, 2024)). |
| 10.13 | Trademark License Agreement, dated as of February 17, 2004, among SPTC Delaware LLC (as assignee of SPTC, Inc.), Sotheby's (as successor to Sotheby's Holdings, Inc.), Cendant Corporation and Sotheby's International Realty Licensee Corporation (f/k/a Monticello Licensee Corporation) (the "Trademark License Agreement"). (Incorporated by reference to Exhibit 10.12 to Anywhere Real Estate Group LLC's (f/k/a Realty Corporation) Registration Statement on Form 10 (File No. 001-32852)). |
| 10.30 | 10.14 Amendment No. 1 to Trademark License Agreement, dated May 2, 2005 (Incorporated by reference to Exhibit 10.12(a) to Anywhere Real Estate Group LLC's (f/k/a Realty Corporation) Registration Statement on Form 10 (File No. 001-32852)). |
| 10.31 | 10.15 Amendment No. 2 to Trademark License Agreement, dated May 2, 2005 (Incorporated by reference to Exhibit 10.12(b) to Anywhere Real Estate Group LLC's (f/k/a Realty Corporation) Registration Statement on Form 10 (File No. 001-32852)). |
| 10.32 | 10.16 Consent of SPTC Delaware LLC, Sotheby's (as successor to Sotheby's Holdings, Inc.) and Sotheby's International Realty License Corporation (Incorporated by reference to Exhibit 10.12(c) to Amendment No. 5 to Anywhere Real Estate Group LLC's (f/k/a Realty Corporation) Registration Statement on Form 10 (File No. 001-32852)). |
| 10.33 | 10.17 Joinder Agreement dated as of January 1, 2005, between SPTC Delaware LLC, Sotheby's (as successor to Sotheby's Holdings, Inc.), and Cendant Corporation and Sotheby's International Realty Licensee Corporation (Incorporated by reference to Exhibit 10.11 to Anywhere Real Estate Group LLC's (f/k/a Realty Corporation) Quarterly Report on Form 10-Q for the period ended June 30, 2009). |
| 10.34 | 10.18 Amendment No. 3 to Trademark License Agreement dated January 14, 2011 (Incorporated by reference to Exhibit 10.49 to Anywhere Real Estate Group LLC's (f/k/a Realty Corporation's) Form 10-K for the year ended December 31, 2010). |
| 10.35 | 10.19 Lease Agreement dated November 23, 2011, between 175 Park Avenue, LLC and Anywhere Real Estate Operations LLC (f/k/a Realty Operations LLC) (Incorporated by reference to Exhibit 10.57 to Registrants' Form 10-K for the year ended December 31, 2011). |
| 10.36 | 10.20 First Amendment to Lease dated April 29, 2013, between 175 Park Avenue, LLC and Anywhere Real Estate Operations LLC (f/k/a Realty Operations LLC) amending Lease dated November 23, 2011 (Incorporated by reference to Exhibit 10.3 to Registrants' Form 10-Q for the period ended March 31, 2013). |
| 10.37 | 10.21 Guaranty dated November 23, 2011, by Anywhere Real Estate Group LLC (f/k/a Realty Corporation) to 175 Park Avenue, LLC (Incorporated by reference to Exhibit 10.58 to Registrants' Form 10-K for the year ended December 31, 2011). |
| 10.38 | 10.22 Form of Indemnification Agreement (Incorporated by reference to Exhibit 10.79 to Anywhere Real Estate Inc.'s (f/k/a Realty Holdings Corp.) Registration Statement on Form S-1 (File No. 333-181988). |
| 10.39 | 10.23 Form of Note Hedge Confirmation (incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on June 3, 2021). |
| 10.40 | 10.24 Form of Warrant Confirmation (incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on June 3, 2021). |
| 10.41* | 10.25 Binding Term Sheet, dated November 6, 2024, by and between RE Closing Buyer Corp. and Secured Land Transfers LLC (Incorporated by reference to Exhibit 10.1 to Registrants' Form 10-Q for the period ended September 30, 2024). |
| 10.26** | Amended and Restated Realty Holdings Corp. (now known as Anywhere Real Estate Inc.) 2012 2012 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.1 Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on May 5, 2016). A |
| 10.42** | Amendment to the Amended and Restated Realty Holdings Corp. (now known as Anywhere Real Estate Inc.) 2012 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.5 to Registrants' Registration Statement on Form 10-Q for the period ended September 30, 2017), S-8 filed on |
| 10.43** | Form of Stock Option Agreement under the Amended and Restated October 12, 2012 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.50 to Registrants' Form 10-K for the year ended December 31, 2016). |
| 10.44** | Form of Director Restricted Stock Unit Notice of Grant and Restricted Stock Unit Agreement under the Amended and Restated 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.2 to Registrants' Form 10-Q for the six month period ended June 30, 2021)). |

| Exhibit | Description |
|---------|-------------|
|---------|-------------|

| | | |
|-----------|-----------|---|
| 10.45* | 10.27** | Realogy Holdings Corp. (now known as Anywhere Real Estate Inc.) Amended and Restated 2012 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.1 to Anywhere Real Estate Inc.'s Current Report on Form 8-K filed on May 5, 2016). |
| 10.28** | | Realogy Holdings Corp. (now known as Anywhere Real Estate Inc.) 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.1 to Anywhere Real Estate Inc.'s Registration Statement on Form S-8 filed on May 2, 2018). |
| 10.29** | | Anywhere Real Estate Inc. Amended & Restated 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.1 to Anywhere Real Estate Inc.'s Current Report on Form 8-K filed on May 5, 2021). |
| 10.46* | 10.30** | Second Amended & Restated 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on May 3, 2023). |
| 10.31** | | Form of Notice of Grant and Stock Option Agreement under the 2012 Long-Term Incentive Plan (Incorporated by referenced to Exhibit 10.61 to Registrants' Form 10-K for the year ended December 31, 2013). |
| 10.32** | | Form of Notice of Grant and Stock Option Agreement under the Amended and Restated 2012 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.50 to Registrants' Form 10-K for the year ended December 31, 2016). |
| 10.33** | | Form of Notice of Grant and Stock Option Agreement under the 2018 Long-Term Incentive Plan (Incorporated by referenced to Exhibit 10.67 to Registrants' Form 10-K for the year ended December 31, 2018). |
| 10.47* | 10.34** | Form of Notice of Grant and Restricted Stock Unit Agreement under the Amended and Restated 2018 Long-Term Incentive Plan (Incorporated by referenced to Exhibit 10.1 to Registrants' Quarterly Report on Form 10-Q for the period ended March 31, 2022). |
| 10.48* | 10.35** | Form of Notice of Grant and Performance Share Unit Agreement under the Amended and Restated 2018 Long-Term Incentive Plan (Incorporated by referenced to Exhibit 10.2 to the Registrants' Quarterly Report on Form 10-Q for the period ended March 31, 2022). |
| 10.49* | 10.36** * | Form of Notice of Grant and Cash-Settled Restricted Stock Unit Agreement under the Amended and Restated 2018 Long-Term Incentive Plan. |
| 10.37** * | | Form of Notice of Grant and Cash Long-Term Performance Award Agreement under the Amended and Restated 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.71 to Registrants' Annual Report on Form 10-K for the year ended December 31, 2019). |
| 10.50* | 10.38** * | Form of Notice of Grant and Long-Term Performance Award Restricted Stock Unit Agreement under the Second Amended and Restated 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.72 to Registrants' Annual Report on Form 10-K for the year ended December 31, 2019). |
| 10.51* | 10.39** * | Form of Notice of Grant and Time-Vested Cash Award Performance Share Unit Agreement under the 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.73 to Registrants' Annual Report on Form 10-K for the year ended December 31, 2019). |
| 10.52** | | Second Amended & Restated 2018 Long-Term Incentive Plan (Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on May 3, 2023). |
| 10.53* | 10.40** * | Form of Notice of Grant and Cash-Settled Restricted Stock Unit Agreement under the Second Amended and Restated 2018 Long-Term Incentive Plan. |
| 10.41** * | | Form of Notice of Grant and Cash Long-Term Performance Award Agreement under the Second Amended and Restated 2018 Long-Term Incentive Plan. |
| 10.42** * | | Form of Director Restricted Stock Unit Notice of Grant and Restricted Stock Unit Agreement under the Second Amended and Restated 2018 Long-Term Incentive Plan. |
| 10.43** | | Special Performance Award Notice of Grant & Award Agreement dated November 20, 2023, between Anywhere Real Estate Inc. and Ryan M. Schneider (Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on November 22, 2023). |
| 10.54* | 10.44** | Special Performance and Retention Award and Retention and Cash-Settled Restricted Stock Unit Notice of Grant and Award Agreement dated February 22, 2024, between Anywhere Real Estate Inc. and Charlotte C. Simonelli (Incorporated by reference to Exhibit 10.2 to Registrants' Quarterly Report on Form 10-Q for the period ended March 31, 2024). |
| 10.45** | | Anywhere Real Estate Inc. (f/k/a Realogy Holdings Corp.) Severance Pay Plan for Executives (Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on November 6, 2018). |
| 10.55* | 10.46** | Anywhere Real Estate Inc. (f/k/a Realogy Holdings Corp.) First Amendment to Severance Pay Plan for Executives (Incorporated (Incorporated by reference to Exhibit 10.52 to Registrants' Form 10-K for the year ended December 31, 2022)). |
| 10.56* | 10.47** | Anywhere Real Estate Inc. (f/k/a Realogy Holdings Corp.) Change in Control Plan for Executives (Incorporated by reference to Exhibit 10.2 to Registrants' Current Report on Form 8-K filed on November 6, 2018). |

| 10.57* | Exhibit | Description |
|--------|---------|-------------|
|--------|---------|-------------|

- 10.48** [Anywhere Real Estate Inc. \(f/k/a Realogy Holdings Corp.\) Executive Restrictive Covenant Agreement \(Incorporated by reference to Exhibit 10.3 to Registrants' Current Report on Form 8-K filed on November 6, 2018\).](#)
- 10.58* 10.49** [Amended and Restated Realogy Group LLC \(now known as Anywhere Real Estate Group LLC\) Executive Deferred Compensation Plan \(the "Amended and Restated Executive Deferred Compensation Plan"\) \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on April 9, 2013\).](#)
- 10.59* 10.50** [Amendment No. 1 dated November 4, 2014 to the the Amended and Restated Executive Deferred Compensation Plan \(Incorporated by reference to Exhibit 10.26 to Registrants' Form 10-K for the year ended December 31, 2014\).](#)
- 10.60* 10.51** [Amendment No. 2 dated December 11, 2014 the Amended and Restated Executive Deferred Compensation Plan \(Incorporated by reference to Exhibit 10.27 to Registrants' Form 10-K for the year ended December 31, 2014\).](#)
- 10.61* 10.52** [Amendment No. 3 dated December 15, 2017 to the the Amended and Restated Executive Deferred Compensation Plan \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on December 15, 2017\).](#)
- 10.62* 10.53** [Anywhere Real Estate Inc. \(f/k/a Realogy Holdings Corp.\) Director Deferred Compensation Plan \(the "Director Deferred Compensation Plan"\) \(Incorporated by reference to Exhibit 10.2 to Registrants' Form 10-Q for the period ended March 31, 2013\).](#)
- 10.63* 10.54** [Amendment No. 1 dated November 4, 2014 to the the Director Deferred Compensation Plan \(Incorporated \(Incorporated by reference to Exhibit 10.29 to Registrants' Form 10-K for the year ended December 31, 2014\).](#)
- 10.64* 10.55** [Amendment No. 2 dated December 11, 2014 to the the Director Deferred Compensation Plan \(Incorporated by reference to Exhibit 10.30 to Registrants' Form 10-K for the year ended December 31, 2014\).](#)

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ExhibitDescription

- 10.65* 10.56** [Amended and Restated Employment Agreement, dated as of August 4, 2022, between Anywhere Real Estate Inc. and Ryan M. Schneider \(Incorporated by reference to Exhibit 10.2 to Registrants' Quarterly Report Form 10-Q for the period ended June 30, 2022, filed on August 5, 2022\).](#)
- 10.66* 10.57** [Letter Agreement dated February 28, 2019 between Anywhere Real Estate Inc. \(f/k/a Realogy Holdings Corp.\) and Charlotte Simonelli \(Incorporated by reference to Exhibit 10.1 to Registrants' Current Report on Form 8-K filed on March 11, 2019\).](#)
- 10.67* 10.58** [Letter Agreement dated February 26, 2019 between Anywhere Real Estate Inc. \(f/k/a Realogy Holdings Corp.\) and Marilyn J. Wasser \(Incorporated \(Incorporated by reference to Exhibit 10.4 to Registrants' Quarterly Report on Registrants' Form 10-Q for the period ended ended March 31, 2019\).](#)
- 10.68* 10.59** [Letter Agreement dated February 23, 2016 between Anywhere Real Estate Inc. \(f/k/a Realogy Holdings Corp.\) and Donald J. Casey \(Incorporated by reference to Exhibit 10.27 to Registrants' Form 10-K for the year ended December 31, 2018\).](#)
- 10.60** [Letter Agreement dated November 30, 2020, between Anywhere Real Estate Inc. \(f/k/a Realogy Holdings Corp.\) and Susan Yannaccone \(Incorporated by reference to Exhibit 10.1 to Registrants' Quarterly Report on Form 10-Q filed on May 3, 2023\).](#)
- 10.69* 10.61** * [Letter Agreement dated February February 11, 2022, 1, 2024, between Anywhere Anywhere Real Estate Inc. and Inc. \(f Rudy Wolf/k/a Realogy Holdings Corp.\) and Melissa McSherry's \(Incorporated .](#)
- 19.1* [Procedures and Guidelines Governing Securities Trades by reference to Exhibit 10.2 to Registrants' Quarterly Report on Form 10-Q filed on May 3, 2023\). Company Personnel.](#)
- 21.1* [Subsidiaries of Anywhere Real Estate Inc. and Anywhere Real Estate Group LLC.](#)
- 23.1* [Consent of PricewaterhouseCoopers LLP.](#)
- 24.1* [Power of Attorney of Directors and Officers of the Registrants \(included on signature pages to this Form 10-K\).](#)
- 31.1* [Certification of the Chief Executive Officer of Anywhere Real Estate Inc. pursuant to Rules 13\(a\)-14\(a\) and 15\(d\)-14\(a\) promulgated under the Securities Exchange Act of 1934, as amended.](#)
- 31.2* [Certification of the Chief Financial Officer of Anywhere Real Estate Inc. pursuant to Rules 13\(a\)-14\(a\) and 15\(d\)-14\(a\) promulgated under the Securities Exchange Act of 1934, as amended.](#)
- 31.3* [Certification of the Chief Executive Officer of Anywhere Real Estate Group LLC pursuant to Rules 13\(a\)-14\(a\) and 15\(d\)-14\(a\) promulgated under the Securities Exchange Act of 1934, as amended.](#)
- 31.4* [Certification of the Chief Financial Officer of Anywhere Real Estate Group LLC pursuant to Rules 13\(a\)-14\(a\) and 15\(d\)-14\(a\) promulgated under the Securities Exchange Act of 1934, as amended.](#)
- 32.1* [Certification for Anywhere Real Estate Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)

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ExhibitDescription

- 32.2* [Certification for Anywhere Real Estate Group LLC pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)
- 97.1** [Executive Officer Mandatory Compensation Clawback Policy\(Incorporated by reference to Exhibit 97.1 of the Registrants' Annual Report on Form 10-K for the year ended December 31, 2023\).](#)
- 101 The following information from Anywhere's Annual Report on Form 10-K for the fiscal year ended **December 31, 2023** December 31, 2024, formatted in iXBRL (Inline Extensible Business Reporting Language): (i) the Consolidated Balance Sheets as of **December 31, 2023** December 31, 2024 and **2022**; 2023; (ii) the Consolidated Statements of Operations for the years ended **December 31, 2023** December 31, 2024, **2022** 2023 and **2021**; 2022; (iii) the Consolidated Statements of Comprehensive **(Loss) Income** Loss for the years ended **December 31, 2023** December 31, 2024, **2022** 2023 and **2021**; 2022; (iv) the Consolidated Statements of Stockholders' Equity (Deficit) for the years ended **December 31, 2023** December 31, 2024, **2022** 2023 and **2021**; 2022; (v) the Consolidated Statements of Cash Flows for the years ended **December 31, 2023** December 31, 2024, **2022** 2023 and **2021**; 2022; and (vi) the Notes to the Consolidated Financial Statements.
- 104 Cover Page Interactive Data File (formatted in iXBRL and contained in Exhibit 101).
- * Filed herewith.
- ** Compensatory plan or arrangement.

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Exhibit 10.36

ANYWHERE REAL ESTATE INC.

AMENDED AND RESTATED 2018 LONG-TERM INCENTIVE PLAN

CASH-SETTLED RESTRICTED STOCK UNIT NOTICE OF GRANT &

CASH-SETTLED RESTRICTED STOCK UNIT AGREEMENT

Anywhere Real Estate Inc. (the "Company"), pursuant to Section 8.4 of the Company's Amended and Restated 2018 Long-Term Incentive Plan (the "Plan"), hereby grants to the individual listed below (the "Participant"), an Award of Cash-Settled Restricted Stock Units ("CRSUs"). The Award of CRSUs is subject to all of the terms and conditions set forth herein and in the CRSU agreement attached hereto as Exhibit A (the "Agreement") and the Plan, which are incorporated herein by reference. In addition, as a condition to receiving this Award of CRSUs, the Participant understands and agrees to be bound by and comply with the restrictive covenants and other provisions set forth in the agreement attached hereto as Exhibit B to this Agreement (the "Restrictive Covenants Agreement"), a copy of which the Participant acknowledges receipt. The Participant understands and agrees that the Restrictive Covenants Agreement shall survive the grant, vesting or termination of the CRSUs and any termination of employment of the Participant, and that full compliance with the Restrictive Covenants Agreement is an express condition precedent to (i) the receipt, delivery and vesting of any CRSUs and (ii) any rights to any payments with respect to the CRSUs.

Unless otherwise defined herein, the terms defined in the Plan shall have the same defined meanings in this Notice of Grant ("Notice") and the Agreement.

Participant: _____

Grant Date: _____

Total Number of CRSUs: _____

Vesting Dates: One-third of the CRSUs will vest on each of the first three grant anniversary dates: _____ (each, a "Vesting Date").

By accepting this CRSU Award, the Participant agrees to be bound by the terms and conditions of the Plan, the Agreement and this Notice, including the Restrictive Covenants Agreement. The Participant has reviewed the Agreement, the Plan and this Notice in their entirety, has had an opportunity to obtain the advice of counsel prior to executing this Notice and fully understands all provisions of this Notice, the Agreement and the Plan. The Participant hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Administrator upon any questions arising under the Plan or relating to the CRSU Award.

Participant's Consent Regarding Use of Personal Information. By accepting this CRSU Award, the Participant explicitly consents (i) to the use of the Participant's Personal Information (as defined in Section 6.15 of the Agreement and to the extent permitted by law) for the purpose of implementing, administering and managing the Participant's CRSU Award under the Plan and of being considered for participation in future equity, deferred cash or other award programs (to the extent he/she is eligible under the terms of such plan or program, and without any guarantee that any award will be made); and (ii) to the use, transfer, processing and storage, electronically or otherwise, of his/her Personal Information, as such use has occurred to date, and as such use may occur in the future, in connection with this or any equity or other award, as described above.

Note: Participants electing to accept this grant via the Fidelity Stock Plan Services Net Benefits OnLine Grant Award Acceptance Process are not required to print and sign this Agreement.

ANYWHERE REAL ESTATE INC.. PARTICIPANT

By: _____

Print Name: _____

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Exhibit 10.36

Exhibit A

CASH-SETTLED RESTRICTED STOCK UNIT AGREEMENT

Pursuant to the Cash-Settled Restricted Stock Unit Notice of Grant (the "Notice") to which this Cash-Settled Restricted Stock Unit Agreement (this "Agreement") is attached, Anywhere Real Estate Inc. (the "Company") has granted to the Participant the number of Cash-Settled Restricted Stock Units ("CRSUs") under Section 8.4 of the Company's Amended and Restated 2018 Long-Term Incentive Plan (the "Plan") as indicated in the Notice. Capitalized terms not specifically defined herein shall have the meanings specified in the Plan and Notice.

ARTICLE I GENERAL

1.1 Incorporation of Terms of Plan. The CRSU Award is subject to the terms and conditions of the Plan, which are incorporated herein by reference. In the event of any inconsistency between the Plan and this Agreement, the terms of the Plan shall control.

ARTICLE II GRANT OF CASH-SETTLED RESTRICTED STOCK UNITS

1.1 Grant of Cash-Settled Restricted Stock Units. In consideration of the Participant's past and/or continued employment with or Services to the Company or any Affiliate and for other good and valuable consideration, effective as of the Grant Date set forth in the Notice (the "Grant Date"), the Company grants to the Participant the number of CRSUs as set forth in the Notice, upon the terms and conditions set forth in the

Plan and this Agreement, and subject to the Participant's full compliance at all times with the restrictive covenants and other provisions set forth in the Restrictive Covenants Agreement (as defined in the Notice), which is an express condition precedent to (i) the receipt, delivery and vesting of any CRSUs and (ii) any rights to any payments with respect to the CRSUs.

1.2 Consideration to the Company. In consideration of the grant of the CRSUs by the Company, the Participant agrees to render Services to the Company or any Affiliate and to comply at all times with the Restrictive Covenants Agreement. Nothing in the Plan or this Agreement shall confer upon the Participant any right to continue in the employ or Service of the Company or any Affiliate or shall interfere with or restrict in any way the rights of the Company and its Affiliates, which rights are hereby expressly reserved, to discharge or terminate the Services of the Participant at any time for any reason whatsoever, with or without Cause, except to the extent expressly provided otherwise in a written agreement between the Company or an Affiliate and the Participant.

ARTICLE III

RESTRICTIONS AND RESTRICTION PERIOD

1.1 Restrictions. The CRSUs granted hereunder may not be sold, assigned, transferred, pledged, hypothecated or otherwise disposed of and shall be subject to a risk of forfeiture as described in Section 4.1 below until the CRSUs vests.

1.2 Restricted Period. Subject to Articles 4 and 5 of this Agreement, the CRSUs shall vest on each Vesting Date as set forth in the Notice.

1.3 Settlement of CRSUs. Except as set forth in Sections 4.2, 4.3 and 5.1 of this Agreement, within a reasonable period of time following vesting of the CRSUs (and in no event more than 60 days following such vesting), the Company shall pay and transfer to the Participant a cash payment equal in aggregate, to the 20-Day Average Fair Market Value of one share of the Common Stock multiplied by the number of whole CRSUs vesting on the Vesting Date, subject to the Participant's full compliance at all times with the Restrictive Covenants Agreement. The Company and its Affiliates shall have the authority and the right to deduct or withhold, or require a Participant to remit to the Company or an Affiliate, an amount sufficient to satisfy federal, state, local and foreign taxes (including the Participant's social security, Medicare and any other employment tax obligation) required by law to be withheld with respect to any taxable event concerning a Participant arising in connection with the CRSU Award.

1.4 No Rights as a Stockholder. The CRSU Award is not an equity interest in the Company and the Participant shall not be or have any of the rights or privileges of a stockholder of the Company with respect to the CRSUs.

1.5 No Dividend or Dividend Equivalents Rights. The CRSUs carry no dividend or dividend equivalent rights related to any cash or other dividend paid by the Company while the CRSU Award is outstanding.

ARTICLE IV

FORFEITURES

1.1 Termination of Employment. Except as provided in Sections 4.2, 4.3 and 5.1 of this Agreement, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate for any reason, then the CRSUs, to the extent not vested, shall be forfeited to the Company without payment of any consideration by the Company, and neither the Participant nor any of his or her successors, heirs, assigns or personal representatives shall thereafter have any further rights or interests in such CRSUs.

1.2 Retirement. In the case of a Participant's Retirement on or following the first anniversary of the Grant Date, the CRSUs, to the extent not vested, shall become fully vested upon such Retirement and the Company shall pay and transfer to the Participant cash payments in such amounts and at such times as are set forth in the Notice as if the Participant had remained employed with the Company, provided that the Participant fully complies at all times with the Restrictive Covenants Agreement. Notwithstanding anything to the contrary in this Section 4.2, the 20-Day Average Fair Market Value of one share of the Common Stock shall be calculated as of each of the Vesting Dates set forth in the Notice and not as of the date of the Participant's Retirement.

1.3 Death or Disability. If the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate on account of death or Disability, the CRSUs, to the extent not vested, shall become fully vested upon such termination of employment or Services and shall be paid in accordance with Section 3.3 above. The 20-Day Average Fair Market Value of one share of the Common Stock shall be calculated as of the date of the Participant's death or Disability.

ARTICLE V

CHANGE IN CONTROL

1.1 Change in Control. In the event of a Change in Control:

(a) With respect to each outstanding CRSU that is assumed or substituted in connection with a Change in Control, in the event that during the twenty-four (24) month period following such Change in Control a Participant's employment or Service is terminated without Cause by the Company or any Affiliate or the Participant resigns from employment or Service from the Company or any Affiliate with Good Reason, (i) the restrictions, payment conditions, and forfeiture conditions applicable to such CRSU shall lapse (but, the Participant's obligations under the Restrictive Covenants Agreement and this Agreement shall not lapse), and (ii) such CRSU shall become fully vested and payable within ten (10) days following such termination of employment or Services.

(b) With respect to each outstanding CRSU that is not assumed or substituted in connection with a Change in Control, except as would result in the imposition of additional taxes and penalties under Section 409A of the Code, immediately upon the occurrence of the Change in Control, (i) the restrictions, payment conditions, and forfeiture conditions applicable to such CRSU granted shall lapse (but, the Participant's obligations under the Restrictive Covenants Agreement and this Agreement shall not lapse), and (ii) such CRSU shall become fully vested and payable within ten (10) days following the Change in Control.

1.2 Assumption/Substitution. For purposes of Section 5.1, the CRSUs shall be considered assumed or substituted for if, following the Change in Control, the value of the CRSUs are (i) based on shares of common stock that are traded on an established U.S. securities market and (ii) of comparable value and remains subject to the same terms and conditions that were applicable to the CRSUs immediately prior to the Change in Control except that the CRSUs that relate to the 20-Day Average Fair Market Value of the Common Stock shall instead relate to the 20-Day Average Fair Market Value of the common stock of the acquiring or ultimate parent entity, determined in the same manner as set forth in this Agreement.

ARTICLE VI

MISCELLANEOUS

1.1 Administration. The Administrator shall have the power to interpret the Plan, the Restrictive Covenants Agreement and this Agreement and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to interpret, amend or revoke any such rules. All actions taken and all interpretations and determinations made by the Administrator in good faith shall be final and binding upon the Participant, the Company and all other interested persons. No member of the Administrator or the Board shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan, this Agreement or the CRSUs.

1.2 Restrictions on Transfer. CRSUs that have not vested may not be transferred or otherwise disposed of by the Participant, including by way of sale, assignment, transfer, pledge, hypothecation or otherwise, except as permitted by the Administrator, or by will or the laws of descent and distribution.

1.3 Invalid Transfers. No purported sale, assignment, mortgage, hypothecation, transfer, pledge, encumbrance, gift, transfer in trust (voting or other) or other

disposition of, or creation of a security interest in or lien on, any of the CRSUs by any holder thereof in violation of the provisions of this Agreement shall be valid, and the Company will not transfer any of said CRSUs on its books or otherwise, unless and until there has been full compliance with said provisions to the satisfaction of the Company. The foregoing restrictions are in addition to and not in lieu of any other remedies, legal or equitable, available to enforce said provisions.

1.4 Adjustments. The Participant acknowledges that the CRSUs are subject to modification and termination in certain events as provided in this Agreement and Article 3 of the Plan.

1.5 Termination of Employment or Service/Breach of the Restrictive Covenants Agreement. The Administrator, in its sole discretion, shall determine the effect of all matters and questions relating to termination of employment or Service, including without limitation, whether a termination has occurred, whether any termination resulted from a discharge for Cause and whether any particular leave of absence constitutes a termination, as well as whether the Participant has fully complied with the Restrictive Covenants Agreement for purposes of this Agreement.

1.6 Notices. Any notice to be given under the terms of this Agreement to the Company shall be addressed to the Company in care of the Chief People Officer at the Company's principal office, and any notice to be given to the Participant shall be addressed to the Participant's last address reflected on the Company's records.

1.7 Titles. Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of this Agreement.

1.8 Governing Law. The laws of the State of Delaware shall govern the interpretation, validity, administration, enforcement and performance of the terms of this Agreement regardless of the law that might be applied under principles of conflicts of laws.

1.9 Conformity to Securities Laws. The Participant acknowledges that the Plan and this Agreement are intended to conform to the extent necessary with all provisions of the Securities Act and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, and state securities laws and regulations. Notwithstanding anything herein to the contrary, the Plan shall be administered, and the CRSUs are granted, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and this Agreement shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

1.10 Amendments, Suspension and Termination. To the extent permitted by the Plan, this Agreement may be wholly or partially amended or otherwise modified, suspended or terminated at any time or from time to time by the Administrator or the Board; provided, however, that, except as may otherwise be provided by the Plan, no amendment, modification, suspension or termination of this Agreement shall adversely affect the CRSUs in any material way without the prior written consent of the Participant.

1.11 Successors and Assigns. The Company may assign any of its rights under this Agreement to single or multiple assignees, and this Agreement shall inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer herein set forth in this Article 6, this Agreement shall be binding upon the Participant and his or her heirs, executors, administrators, successors and assigns.

1.12 Unfunded Status of Awards. With respect to any payments not yet made to the Participant pursuant to the Plan, including this Award of CRSUs, nothing contained in the Plan, the Notice, the Restrictive Covenants Agreement or this Agreement shall give the Participant any rights that are greater than those of a general creditor of the Company or any Affiliate.

1.13 Entire Agreement. The Plan, the Notice, the Restrictive Covenants Agreement and this Agreement (including all Exhibits thereto, if any) constitute the entire agreement of the parties and supersede in their entirety all prior undertakings and agreements of the Company and the Participant with respect to the subject matter hereof, with the exception any other restrictive covenant agreement, including any non-compete, non-solicit or confidentiality agreement between Participant and the Company, which agreement shall survive in accordance with its own terms.

1.14 Section 409A. The intent of the parties is that payments and benefits under this Agreement and the Award be exempt from, or comply with, Section 409A of the Internal Revenue Code (the "Code"), and accordingly, to the maximum extent permitted, this Agreement and the Award shall be interpreted and administered to be in accordance therewith. Notwithstanding anything contained herein to the contrary, the Participant shall not be considered to have terminated employment with the Company for purposes of any payments under this Agreement and the Award which are subject to Section 409A of the Code until the Participant would be considered to have incurred a "separation from service" from the Company within the meaning of Section 409A of the Code. Each amount to be paid or benefit to be provided under this Agreement and the Award shall be construed as a separate identified payment for purposes of Section 409A of the Code, and any payments described in this Agreement and the Award that are due within the "short term deferral period" as defined in Section 409A of the Code shall not be treated as deferred compensation unless applicable law requires otherwise. Without limiting the foregoing and notwithstanding anything contained herein to the contrary, to the extent required in order to avoid accelerated taxation and/or tax penalties under Section 409A of the Code, amounts that would otherwise be payable and benefits that would otherwise be provided pursuant to this Agreement and the Award during the six-month period immediately following the Participant's separation from service shall instead be paid on the first business day after the date that is six months following the Participant's separation from service (or, if earlier, the Participant's death). The Company makes no representation that any or all of the payments described in this Agreement and the Award will be exempt from or comply with Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment. The Participant understands and agrees that he or she shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A.

1.15 Disclosure Regarding Use of Personal Information.

(a) **Definition and Use of "Personal Information."** In connection with the grant of the CRSU Award, and any other award under other incentive award programs, and the implementation and administration of any such program, including, without limitation, the Participant's actual participation, or consideration by the Company for potential future participation, in any program at any time, it is or may become necessary for the Company to collect, transfer, use, and hold certain personal information regarding Participant in and/or outside of Participant's country of employment. The "Personal Information" the Company may collect, process, store and transfer for the purposes outlined above may include the Participant's name, nationality, citizenship, tax or other residency status, work authorization, date of birth, age, government/tax identification number, passport number, brokerage account information, GEID or other internal identifying information, home address, work address, job and location history, compensation and incentive award information and history, business unit, employing entity, and the Participant's beneficiaries and contact information. The Participant may obtain more details regarding the access and use of his or her personal information, and may correct or update such information, by contacting his or her human resources representative or local equity coordinator.

(b) **Use, Transfer, Storage and Processing of Personal Information.** The use, transfer, storage and processing of Personal Information electronically or otherwise,

may be in connection with the Company's internal administration of its incentive award programs, or in connection with tax or other governmental and regulatory compliance activities directly or indirectly related to an incentive award program. To the extent permitted by law, Personal Information may be used by third parties retained by the Company to assist with the administration and compliance activities of its incentive award programs, and may be transferred by the entity that employs (or any entity that has employed) the Participant from the Participant's country of employment to the Company (or its Affiliates or Subsidiaries) and third parties located in the U.S. and in other countries. Specifically, those parties that may have access to the Participant's Personal Information for the purposes described herein include, but are not limited to: (i) human resources personnel responsible for administering the award programs, including local and regional equity award coordinators, and global coordinators located in the U.S.; (ii) Participant's U.S. broker and equity account administrator and trade facilitator; (iii) Participant's U.S., regional and local employing entity and business unit management, including Participant's supervisor and his or her superiors; (iv) the Administrator; (v) the Company's technology systems support team (but only to the extent necessary to maintain the proper operation of electronic information systems that support the incentive award programs); and (vi) internal and external legal, tax and accounting advisors (but only to the extent necessary for them to advise the Company on compliance and other issues affecting the incentive award programs in their respective fields of expertise). At all times, Company personnel and third parties will be obligated to maintain the confidentiality of the Participant's Personal Information except to the extent the Company is required to provide such information to governmental agencies or other parties. Such action will always be undertaken only in accordance with applicable law.

ARTICLE VII DEFINITIONS

Wherever the following terms are used in the Agreement they shall have the meanings specified below, unless the context clearly indicates otherwise. The singular pronoun shall include the plural where the context so indicates.

1.1 "20-Day Average Fair Market Value" shall mean the average Fair Market Value of a share of Common Stock calculated using the Fair Market Value on the Vesting Date and each of the immediately preceding nineteen (19) trading days.

1.2 "Disability" shall mean a condition such that an individual would be considered disabled for the purposes of Section 409(A) of the Code.

1.3 "Retirement" shall mean a "separation from service" (within the meaning of Section 409A of the Code) with the Company and all Affiliates (other than for Cause) after attaining eligibility for Retirement. A Participant attains eligibility for Retirement upon the earlier of (a) age 65 or (b) age 55 with at least ten (10) whole years of consecutive Service starting from the Participant's most recent hire date with the Company and all Affiliates. For the avoidance of doubt, the phrase "consecutive Service" in the preceding sentence shall not include time spent by the Participant:

(a) as a consultant or advisor to the Company or its Affiliates following a "separation from service" within the meaning of Section 409A of the Code;

(b) engaged as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands; or

(c) employed with or providing services to any business acquired by the Company or any Affiliate prior to the time such business was acquired by the Company or any Affiliate or employed with or providing services to any business after the time such business was divested by the Company or any Affiliate.

1.4 "Service" or "Services" shall mean services performed by the Participant for the Company or its Affiliates as an Employee, consultant or advisor, provided that services performed by a Participant in the capacity as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands shall not constitute Service.

Exhibit 10.37

ANYWHERE REAL ESTATE INC. AMENDED AND RESTATED 2018 LONG-TERM INCENTIVE PLAN LONG-TERM PERFORMANCE AWARD NOTICE OF GRANT & LONG-TERM PERFORMANCE AWARD AGREEMENT

Anywhere Real Estate Inc. (the "Company"), pursuant to Section 8.1 of the Amended and Restated 2018 Long-Term Incentive Plan (the "Plan"), hereby grants to the individual listed below (the "Participant"), a Long-Term Performance Award. The Long-Term Performance Award is subject to all of the terms and conditions set forth herein and in the Long-Term Performance Award Agreement attached hereto as Exhibit A (the "Agreement") and the Plan, which are incorporated herein by reference. In addition, as a condition to receiving this Long-Term Performance Award, the Participant

understands and agrees to be bound by and comply with the restrictive covenants and other provisions set forth in the Restrictive Covenant Agreement attached hereto as Exhibit B (the "Restrictive Covenant Agreement"), a copy of which the Participant acknowledges receipt. The Participant understands and agrees that the Restrictive Covenant Agreement shall survive the grant, payment, vesting or termination of the Long-Term Performance Award and any termination of employment of the Participant, and that full compliance with the Restrictive Covenant Agreement is an express condition precedent to (i) the receipt, delivery and vesting of the Long-Term Performance Award and (ii) any rights to any payments with respect to the Long-Term Performance Award.

Unless otherwise defined herein, the terms defined in the Plan shall have the same defined meanings in this Notice of Grant ("Notice") and the Agreement.

Participant:

Grant Date:

Target Grant:

Performance Period:

Performance Criteria:

By accepting this Long-Term Performance Award, the Participant agrees to be bound by the terms and conditions of the Plan, the Agreement and this Notice, including the Restrictive Covenants Agreement. The Participant has reviewed the Agreement, the Plan and this Notice in their entirety, has had an opportunity to obtain the advice of counsel prior to executing this Notice and fully understands all provisions of this Notice, the Agreement and the Plan. The Participant hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Administrator upon any questions arising under the Plan or relating to the Long-Term Performance Award.

Participant's Consent Regarding Use of Personal Information. By accepting this Long-Term Performance Award, the Participant explicitly consents (i) to the use of the Participant's Personal Information (as defined in Section 6.14 of the Agreement and to the extent permitted by law) for the purpose of implementing, administering and managing the Participant's Long-Term Performance Award under the Plan and of being considered for participation in future equity, deferred cash or other award programs (to the extent he/she is eligible under the terms of such plan or program, and without any guarantee that any award will be made); and (ii) to the use, transfer, processing and storage, electronically or otherwise, of his/her Personal Information, as such use has occurred to date, and as such use may occur in the future, in connection with this or any equity or other award, as described above.

Note: Participants electing to accept this grant via the Fidelity Stock Plan Services Net Benefits OnLine Grant Award Acceptance Process are not required to print and sign this Agreement.

ANYWHERE REAL ESTATE INC. PARTICIPANT

By: By: _____

Exhibit A

LONG-TERM PERFORMANCE AWARD AGREEMENT

Pursuant to the Long-Term Performance Award Notice of Grant (the "Notice") to which this Long-Term Performance Award Agreement (this "Agreement") is attached, Anywhere Real Estate Inc. (the "Company") has granted under Section 8.1 of the Company's Amended and Restated 2018 Long-Term Incentive Plan (the "Plan") the Long-Term Performance Award indicated in the Notice, subject to the terms and conditions set forth in this Agreement, the Notice and the Plan, including the performance conditions set forth in Schedule 1 hereto. Capitalized terms not specifically defined herein shall have the meanings specified in the Plan and Notice.

ARTICLE I GENERAL

1.1 Incorporation of Terms of Plan. The Long-Term Performance Award is subject to the terms and conditions of the Plan, which are incorporated herein by reference. In the event of any inconsistency between the Plan and this Agreement, the terms of the Plan shall control.

ARTICLE II

GRANT OF LONG-TERM PERFORMANCE AWARD

1.1 Grant of Long-Term Performance Award. In consideration of the Participant's past and/or continued employment with or Service to the Company or any Affiliate and for other good and valuable consideration, effective as of the Grant Date set forth in the Notice (the "Grant Date"), the Company grants to the Participant the Long-Term Performance Award set forth in the Notice (the "Target Grant"), subject to the terms and conditions set forth in the Plan and this Agreement, including Schedule 1 attached hereto, and subject to the Participant's full compliance at all times with the restrictive covenants and other provisions set forth in the Restrictive Covenants Agreement (as defined in the Notice), which is an express condition precedent to (i) the receipt, delivery and vesting of any Long-Term Performance Award and (ii) any rights to any payments with respect to the Long-Term Performance Award.

1.2 Consideration to the Company. In consideration of the grant of the Long-Term Performance Award by the Company, the Participant agrees to render Services to the Company or any Affiliate and to comply at all times with the Restrictive Covenants Agreement. Nothing in the Plan or this Agreement shall confer upon the Participant any right to continue in the employ or Service of the Company or any Affiliate or shall interfere with or restrict in any way the rights of the Company and its Affiliates, which rights are hereby expressly reserved, to discharge or terminate the Services of the Participant at any time for any reason whatsoever, with or without Cause, except to the extent expressly provided otherwise in a written agreement between the Company or an Affiliate and the Participant.

ARTICLE III

PERFORMANCE CRITERIA AND PERFORMANCE PERIOD

1.1 Performance Period. Subject to the remaining terms of this Agreement, after completion of the Performance Period as set forth on the Grant Notice, the amount

ultimately earned under the Long-Term Performance Award pursuant to this Agreement will be based on the Company's performance against certain criteria (the "Performance Criteria") as set forth on Schedule 1 hereto.

1.2 Settlement of Long-Term Performance Award. The Participant shall be entitled to receive a cash payment equal to a multiple of the Target Grant, as determined in accordance with Schedule 1 hereto and subject to the terms and conditions described herein (subject to any reductions for tax withholding or otherwise to the extent permitted under the Plan or this Agreement), including the Participant's full compliance at all times with the Restrictive Covenants Agreement. Except as provided in Article V below, any payment earned under this Agreement shall be delivered

as soon as reasonably practicable following approval of the amount earned under the Long-Term Performance Award, but in no event later than two and half months following the end of the Performance Period, provided that the Participant fully complies at all times with the Restrictive Covenants Agreement. Any portion of the Long-Term Performance Award that could have been earned in accordance with the provisions of Schedule 1 that is not earned as of the end of the Performance Period shall be immediately forfeited at the end of the Performance Period.

1.3 No Rights as a Stockholder. The Long-Term Performance Award is a cash award and is not an equity interest in the Company and the Participant shall not be, or have any of the rights or privileges of a stockholder of the Company with respect to, the Long-Term Performance Award.

1.4 No Dividend or Dividend Equivalents Rights. The Long-Term Performance Award carries no dividend or dividend equivalent rights related to any cash or other dividend paid by the Company while the Long-Term Performance Award is outstanding.

ARTICLE IV FORFEITURES

1.1 Termination of Employment. Except as otherwise specifically set forth in this Article IV or Article V, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior to the date on which the Performance Period ends, this Agreement will terminate and be of no further force or effect on the date that the Participant is no longer actively employed by or providing Services to the Company or any of its Affiliates and the Long-Term Performance Award shall be forfeited on such date. The Participant will, however, be entitled to receive his or her earned cash payment based upon actual performance under this Agreement if the Participant's employment terminates or Services cease after the Performance Period but before the Participant's receipt of such payment.

1.2 Death or Disability. Except as set forth in Section 5.1 below, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior the end of the Performance Period on account of death or Disability, the Participant will be entitled to receive his or her earned cash payment based upon actual performance under this Agreement had the Participant's employment or Services not terminated, with such payment pro-rated for the number of full months of the Performance Period during which the Participant was employed by or was providing Services to the Company or any Affiliate.

1.3 Termination other than for Cause or for Good Reason. Except as set forth in Section 5.1 below, in the case where the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior to the end of the Performance Period other than for Cause or the Participant resigns from employment from the Company or any Affiliate with Good Reason, the Participant will be entitled to receive his or her earned cash payment based upon actual performance under this Agreement had the Participant's employment or Services not terminated, with such payment pro-rated for the number of full months of the

Performance Period during which the Participant was employed by or was providing Services to the Company or any Affiliate.

1.4 Retirement. In the case of a Participant's Retirement on or following the first anniversary of the commencement of the Performance Period, the Participant will be entitled to receive his or her earned cash payment based upon actual performance under this Agreement had the Participant's employment or Services not terminated, without pro-ration.

1.5 Timing of Payment. Without limiting the foregoing, in the event the Participant's employment or Services terminate before the end of the Performance Period on account of death, Disability, Retirement or termination by the Company other than for Cause or a resignation for Good Reason, any amount that becomes payable in accordance with any of Sections 4.2, 4.3 or 4.4 above shall be payable at the time and in the manner set forth in Section 3.2 following the end of the Performance Period, provided that the Participant fully complies at all times with the Restrictive Covenants Agreement.

1.6 Clawback of Award. The Long-Term Performance Award is subject to any clawback or recoupment policies of the Company, as in effect from time to time (including the Company's Clawback Policy), or as otherwise required by law. In addition, in the event that the Administrator determines in its sole discretion that the Participant has violated the Restrictive Covenant Agreement, the Company may require reimbursement or forfeiture of all or a portion of any proceeds, gains or other economic benefit realized or realizable by the Participant under the Long-Term Performance Award. Upon such determination any such proceeds, gains or other economic benefit must be paid by the Participant to the Company and any unvested portion of the Long-Term Performance Award shall immediately terminate and shall be forfeited.

ARTICLE V

CHANGE IN CONTROL

1.1 Change in Control. In the event that Change in Control occurs during the Performance Period, the Long-Term Performance Award shall, immediately prior to the Change in Control, (a) be converted to a time-based cash award equal to the Target Grant, (b) cease to be subject to the achievement of the Performance Criteria and (c) be payable in full at the end of the Performance Period provided the Participant is employed by or is providing Services to the Company or any Affiliate on such date and fully complies at all times with the Restrictive Covenants Agreement, subject to the following:

(a) If the Long-Term Performance Award is assumed or substituted in connection with the Change in Control, in the event that during the Performance Period,

(i) a Participant's employment or Service is terminated other than for Cause by the Company or any Affiliate or the Participant resigns from employment from the Company or any Affiliate with Good Reason, (1) the Long-Term Performance Award shall become fully payable and (2) the Long-Term Performance Award shall be settled in a cash payment as soon as practicable, but in no event later than ten (10) days following such termination, provided that the Participant fully complies at all times with the Restrictive Covenants Agreement; or

(ii) a Participant's employment or Service is terminated on account of death or Disability, (1) the Long-Term Performance Award shall become fully payable and (2) the Long-Term Performance Award shall be settled in a cash payment as soon as practicable, but in no event later than ten (10) days following such termination, provided that the Participant fully complies at all times with the Restrictive Covenants Agreement.

(b) If the Long-Term Performance Award is not assumed or substituted in connection with a Change in Control, immediately upon the occurrence of the Change in Control, (i) the Long-Term Performance Award shall become fully payable and (ii) the Participant shall receive a cash payment equal to the Target Grant, provided that the Participant fully complies at all times with the Restrictive Covenants Agreement. As soon as practicable, but in no event later than ten (10) days, following the Change in Control, the Company or its successor shall deliver to the Participant (or, if applicable, the Participant's estate) the cash payment as calculated pursuant to the preceding sentence.

1.2 Assumption/Substitution. For purposes of Section 5.1, the Long-Term Performance Award shall be considered assumed or substituted for if, following the Change in Control, the Long-Term Performance Award remains subject to the same terms and conditions that were applicable to the Long-Term Performance Award immediately prior to the Change in Control except that the Long-Term Performance Award shall no longer be subject to the achievement of the Performance Criteria.

ARTICLE VI

MISCELLANEOUS

1.1 Administration. The Administrator shall have the power to interpret the Plan, the Restrictive Covenants Agreement and this Agreement and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to interpret, amend or revoke any such rules. All actions taken and all interpretations and determinations made by the Administrator in good faith shall be final and binding upon the Participant, the Company and all other interested persons. No member of the Administrator or the Board shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan, this Agreement or the Long-Term Performance Award.

1.2 Restrictions on Transfer. The Long-Term Performance Award may not be transferred or otherwise disposed of by the Participant, including by way of sale, assignment, transfer, pledge, hypothecation or otherwise, except as permitted by the Administrator, or by will or the laws of descent and distribution.

1.3 Invalid Transfers. No purported sale, assignment, mortgage, hypothecation, transfer, pledge, encumbrance, gift, transfer in trust (voting or other) or other disposition of, or creation of a security interest in or lien on, the Long-Term Performance Award by any holder thereof in violation of the provisions of this Agreement shall be valid, and the Company will not transfer any Long-Term Performance Award on its books or otherwise. The foregoing restrictions are in addition to and not in lieu of any other remedies, legal or equitable, available to enforce said provisions.

1.4 Termination of Employment or Service/Breach of the Restrictive Covenants Agreement. The Administrator, in its sole discretion, shall determine the effect of all matters and questions relating to termination of employment or Service, including without limitation, whether a termination has occurred, whether any termination resulted from a discharge for Cause and whether any particular leave of absence constitutes a termination, as well as whether the Participant has fully complied with the Restrictive Covenants Agreement for purposes of this Agreement.

1.5 Notices. Any notice to be given under the terms of this Agreement to the Company shall be addressed to the Company in care of the Chief People Officer at the Company's principal office, and any notice to be given to the Participant shall be addressed to the Participant's last address reflected on the Company's records.

1.6 Titles. Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of this Agreement.

1.7 Governing Law. The laws of the State of Delaware shall govern the interpretation, validity, administration, enforcement and performance of the terms of this Agreement regardless of the law that might be applied under principles of conflicts of laws.

1.8 Conformity to Securities Laws. The Participant acknowledges that the Plan and this Agreement are intended to conform to the extent necessary with all provisions of the Securities Act and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, and state securities laws and regulations. Notwithstanding anything herein to the contrary, the Plan shall be administered, and the Long-Term Performance Award is granted, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and this Agreement shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

1.9 Amendments, Suspension and Termination. To the extent permitted by the Plan, this Agreement may be wholly or partially amended or otherwise modified, suspended or terminated at any time or from time to time by the Administrator or the Board; provided, however, that, except as may otherwise be provided by the Plan, no amendment, modification, suspension or termination of this Agreement shall adversely affect the Long-Term Performance Award in any material way without the prior written consent of the Participant.

1.10 Successors and Assigns. The Company may assign any of its rights under this Agreement to single or multiple assignees, and this Agreement shall inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer herein set forth in this Article 6, this Agreement shall be binding upon the Participant and his or her heirs, executors, administrators, successors and assigns.

1.11 Unfunded Status of Long-Term Performance Award. With respect to any payments not yet made to the Participant pursuant to the Plan, including this Long-Term Performance Award, nothing contained in the Plan, the Notice, the Restrictive Covenants Agreement or this Agreement shall give the Participant any rights that are greater than those of a general creditor of the Company or any Affiliate.

1.12 Entire Agreement. The Plan, the Notice, the Restrictive Covenants Agreement and this Agreement (including all Exhibits and Schedules thereto) constitute the entire agreement of the parties and supersede in their entirety all prior undertakings and agreements of the Company and the Participant with respect to the subject matter hereof, with the exception any other restrictive covenant agreement, including any non-compete, non-solicit or confidentiality agreement between Participant and the Company, which agreement shall survive in accordance with its own terms.

1.13 Section 409A. The intent of the parties is that payments and benefits under this Agreement and the Long-Term Performance Award be exempt from, or comply with, Section 409A of the Internal Revenue Code (the "Code"), and accordingly, to the maximum extent permitted, this Agreement and the Long-Term Performance Award shall be interpreted and administered to be in accordance therewith. Notwithstanding anything contained herein to the contrary, the Participant shall not be considered to have terminated employment with the Company for purposes of any payments under this Agreement and the Long-Term Performance Award which are subject to Section 409A of the Code until the Participant would be considered to have incurred a "separation from service" from the Company within the meaning of Section 409A of the Code. Each amount to be paid or benefit to be provided under this Agreement and the Long-Term Performance Award shall be construed as a separate identified payment for purposes of Section 409A of the Code, and any payments described in this Agreement and the Long-Term Performance Award that are due within the "short term deferral period" as defined in Section 409A of the Code shall not be treated as deferred compensation unless applicable law requires otherwise. Without limiting the foregoing and notwithstanding anything contained herein to the contrary, to the extent required in order to avoid accelerated taxation and/or tax penalties under Section 409A of the Code, amounts that would otherwise be payable and benefits

that would otherwise be provided pursuant to this Agreement and the Long-Term Performance Award during the six-month period immediately following the Participant's separation from service shall instead be paid on the first business day after the date that is six months following the Participant's separation from service (or, if earlier, the Participant's death). The Company makes no representation that any or all of the payments described in this Agreement and the Long-Term Performance Award will be exempt from or comply with Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment. The Participant understands and agrees that he or she shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A.

1.14 Disclosure Regarding Use of Personal Information.

(a) Definition and Use of "Personal Information". In connection with the grant of the Long-Term Performance Award, and any other award under other incentive award programs, and the implementation and administration of any such program, including, without limitation, the Participant's actual participation, or consideration by the Company for potential future participation, in any program at any time, it is or may become necessary for the Company to collect, transfer, use, and hold certain personal information regarding Participant in and/or outside of Participant's country of employment. The "Personal Information" the Company may collect, process, store and transfer for the purposes outlined above may include the Participant's name, nationality, citizenship, tax or other residency status, work authorization, date of birth, age, government/tax identification number, passport number, brokerage account information, GEID or other internal identifying information, home address, work address, job and location history, compensation and incentive award information and history, business unit, employing entity, and the Participant's beneficiaries and contact information. The Participant may obtain more details regarding the access and use of his or her personal information, and may correct or update such information, by contacting his or her human resources representative or local equity coordinator.

(b) Use, Transfer, Storage and Processing of Personal Information. The use, transfer, storage and processing of Personal Information electronically or otherwise, may be in connection with the Company's internal administration of its incentive award programs, or in connection with tax or other governmental and regulatory compliance activities directly or indirectly related to an incentive award program. To the extent permitted by law, Personal Information may be used by third parties retained by the Company to assist with the administration and compliance activities of its incentive award programs, and may be transferred by the entity that employs (or any entity that has employed) the Participant from the Participant's country of employment to the Company (or its Affiliates or Subsidiaries) and third parties located in the U.S. and in other countries. Specifically, those parties that may have access to the Participant's Personal Information for the purposes described herein include, but are not limited to: (i) human resources personnel responsible for administering the award programs, including local and regional equity award coordinators, and global coordinators located in the U.S.; (ii) Participant's U.S. broker and equity account administrator and trade facilitator; (iii) Participant's U.S., regional and local employing entity and business unit management, including Participant's supervisor and his or her superiors; (iv) the Administrator; (v) the Company's technology systems support team (but only to the extent necessary to maintain the proper operation of electronic information systems that support the incentive award programs); and (vi) internal and external legal, tax and accounting advisors (but only to the extent necessary for them to advise the Company on compliance and other issues affecting the incentive award programs in their respective fields of expertise). At all times, Company personnel and third parties will be obligated to maintain the confidentiality of the Participant's Personal Information except to the extent the Company is required to provide such information to governmental agencies or other parties. Such action will always be undertaken only in accordance with applicable law.

ARTICLE VII DEFINITIONS

Wherever the following terms are used in the Agreement they shall have the meanings specified below, unless the context clearly indicates otherwise. The singular pronoun shall include the plural where the context so indicates.

1.1 "Disability" shall mean a condition such that an individual would be considered disabled for the purposes of Section 409(A) of the Code.

1.2 "Retirement" shall mean a "separation from service" (within the meaning of Section 409A of the Code) with the Company and all Affiliates (other than for Cause) after attaining eligibility for Retirement. A Participant attains eligibility for Retirement upon the earlier of (a) age 65 or (b) age 55 with at least ten (10) whole years of consecutive Service starting from the Participant's most recent hire date with the Company and all Affiliates. For the avoidance of doubt, the phrase "consecutive Service" in the preceding sentence shall not include time spent by the Participant:

(a) as a consultant or advisor to the Company or its Affiliates following a "separation from service" within the meaning of Section 409A of the Code;

(b) engaged as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands; or

(c) employed with or providing services to any business acquired by the Company or any Affiliate prior to the time such business was acquired by the Company or any Affiliate or employed with or providing services to any business after the time such business was divested by the Company or any Affiliate.

1.3 "Service" or "Services" shall mean services performed by the Participant for the Company or its Affiliates as an Employee, consultant or adviser, provided that services performed by a Participant in the capacity as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands shall not constitute Service.

Exhibit 10.38

ANYWHERE REAL ESTATE INC.

SECOND AMENDED AND RESTATED 2018 LONG-TERM INCENTIVE PLAN

RESTRICTED STOCK UNIT NOTICE OF GRANT & RESTRICTED STOCK UNIT AGREEMENT

Anywhere Real Estate Inc. (the "Company"), pursuant to its Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan"), hereby grants to the individual listed below (the "Participant"), an Award of Restricted Stock Units. The Award of Restricted Stock Units is subject to all of the terms and conditions set forth herein and in the Restricted Stock Unit agreement attached hereto as Exhibit A (the "Agreement") and the Plan, which are incorporated herein by reference. In addition, as a condition to receiving this Award of Restricted Stock Units, the Participant understands and agrees to continue to be bound by and comply with the restrictive covenants and other provisions set forth in the Participant's Executive Restrictive Covenant Agreement with the Company (the "Restrictive Covenant Agreement"), a copy of which the Participant acknowledges receipt. The Participant understands and agrees that the Restrictive Covenant Agreement (and any side letter thereto) shall survive the grant, vesting or termination of the Restricted Stock Units, sale of the Shares with respect to the Restricted Stock Units and any termination of employment of the Participant, and that full compliance with the Restrictive Covenant Agreement is an express condition precedent to (i) the receipt, delivery and vesting of any Restricted Stock Units and (ii) any rights to any payments with respect to the Restricted Stock Units.

Unless otherwise defined herein, the terms defined in the Plan shall have the same defined meanings in this Notice of Grant ("Notice") and the Agreement.

Participant:

Grant Date:

Total Number of Restricted Stock Units:

Vesting Dates: One-third of the Restricted Stock Units will vest on each of the first three grant anniversary dates:

By accepting this grant, the Participant agrees to be bound by the terms and conditions of the Plan, the Agreement and this Notice, including the Restrictive Covenant Agreement. The Participant has reviewed the Agreement, the Plan and this Notice in their entirety, has had an opportunity to obtain the advice of counsel prior to executing this Notice and fully understands all provisions of this Notice, the Agreement and the Plan. The Participant hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Administrator upon any questions arising under the Plan or relating to the Restricted Stock Units Award.

Participant's Consent Regarding Use of Personal Information. By accepting this Award, the Participant explicitly consents (i) to the use of the Participant's Personal Information (as defined in Section 6.15 of the Agreement and to the extent permitted by law) for the purpose of implementing, administering and managing the Participant's Award under the Plan and of being considered for participation in future equity, deferred cash or other award programs (to the extent he/she is eligible under the terms of such plan or program, and without any guarantee that any award will be made); and (ii) to the use, transfer, processing and storage, electronically or otherwise, of his/her Personal Information, as such use has occurred to date, and as such use may occur in the future, in connection with this or any equity or other award, as described above.

Note: Participants electing to accept this grant via the Fidelity Stock Plan Services Net Benefits OnLine Grant Award Acceptance Process are not required to print and sign this Agreement.

ANYWHERE REAL ESTATE INC. PARTICIPANT

By: By: _____

Print Name: Print Name:

Title: _____

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Exhibit 10.38

Exhibit A

RESTRICTED STOCK UNIT AGREEMENT

Pursuant to the Restricted Stock Unit Notice of Grant (the "Notice") to which this Restricted Stock Unit Agreement (this "Agreement") is attached, Anywhere Real Estate Inc. (the "Company"), has granted to the Participant the number of Restricted Stock Units under the Company's Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan") as indicated in the Notice. Capitalized terms not specifically defined herein shall have the meanings specified in the Plan and Notice.

ARTICLE I GENERAL

1.1 Incorporation of Terms of Plan. The Restricted Stock Unit Award is subject to the terms and conditions of the Plan, which are incorporated herein by reference. In the event of any inconsistency between the Plan and this Agreement, the terms of the Plan shall control.

ARTICLE II

GRANT OF RESTRICTED STOCK UNITS

1.1 Grant of Restricted Stock Units. In consideration of the Participant's past and/or continued employment with or Services to the Company or any Affiliate and for other good and valuable consideration, effective as of the Grant Date set forth in the Notice (the "Grant Date"), the Company grants to the Participant the number of Restricted Stock Units as set forth in the Notice, upon the terms and conditions set forth in the Plan and this Agreement, and subject to the Participant's full compliance at all times with the restrictive covenants and other provisions set forth in the Restrictive Covenant Agreement (as defined in the Notice), which is an express condition precedent to (i) the receipt, delivery and vesting of any Restricted Stock Units and (ii) any rights to any payments with respect to the Restricted Stock Units.

1.2 Consideration to the Company. In consideration of the grant of the Restricted Stock Units by the Company, the Participant agrees to render Services to the Company or any Affiliate and to comply at all times with the Restrictive Covenant Agreement. Nothing in the Plan or this Agreement shall confer upon the Participant any right to continue in the employ or Service of the Company or any Affiliate or shall interfere with or restrict in any way the rights of the Company and its Affiliates, which rights are hereby expressly reserved, to discharge or terminate the Services of the Participant at any time for any reason whatsoever, with or without Cause, except to the extent expressly provided otherwise in a written agreement between the Company or an Affiliate and the Participant.

ARTICLE III

RESTRICTIONS AND RESTRICTION PERIOD

1.1 Restrictions. The Restricted Stock Units granted hereunder may not be sold, assigned, transferred, pledged, hypothecated or otherwise disposed of and shall be subject to a risk of forfeiture as described in Section 4.1 below until the Restricted Stock Units vests.

1.2 Restricted Period. Subject to Articles 4 and 5 of this Agreement, the Restricted Stock Units shall vest on each Vesting Date as set forth in the Notice.

1.3 Settlement of Restricted Stock Units. Except as set forth in Sections 4.2 and 5.1 of this Agreement, within a reasonable period of time following vesting of the Restricted Stock Units (and in no event more than 60 days following such vesting), the Company shall pay and transfer to the Participant a number of shares of Common Stock of Anywhere Real Estate Inc. (the "Shares") equal to the aggregate number of Restricted Stock Units that have vested, subject to the Participant's full compliance at all times with the Restrictive Covenant Agreement.

1.4 No Rights as a Stockholder. Unless and until a certificate or certificates representing the Shares shall have been issued by the Company to the Participant in connection with the payment of Shares in connection with vested Restricted Stock Units, the Participant shall not be, or have any of the rights or privileges of a stockholder of the Company with respect to, the Shares.

1.5 Dividend Equivalents Rights. The Restricted Stock Units will carry dividend equivalent rights related to any cash dividend paid by the Company while the Restricted Stock Units are outstanding. In the event the Company pays a cash dividend on its outstanding Shares following the grant of the Restricted Stock Units, the number of Restricted Stock Units will be increased by the number of units determined by dividing (i) the amount of the cash dividend on the number of Shares covered by the Restricted Stock Units at the time of the related dividend record date, by (ii) the closing price of a Share on the related dividend payment date. Any additional Restricted Stock Units credited as dividend equivalents will be subject to the same vesting requirements, settlement provisions, and other terms and conditions as the original Restricted Stock Units to which they relate. Any additional Restricted Stock Units credited as dividend equivalents that result in a fractional Share shall be carried forward on each of the first and second Vesting Date to the subsequent Vesting Date and shall be rounded up to the nearest whole Share on the third and final Vesting Date.

1.6 Deferral. Subject to Section 409A of the Code, the Participant may be permitted to elect to defer receipt of his or her Shares related to the Restricted Stock Units under a separate deferral program.

ARTICLE IV

FORFEITURES

1.1 Termination of Employment. Except as provided in Sections 4.2, 4.3 and 5.1 of this Agreement, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate for any reason, then the Restricted Stock Units, to the extent not vested, shall be forfeited to the Company without payment of any consideration by the Company, and neither the Participant nor any of his or her successors, heirs, assigns or personal representatives shall thereafter have any further rights or interests in such Restricted Stock Units.

1.2 Retirement. In the case of a Participant's Retirement on or following the first anniversary of the Grant Date, the Restricted Stock Units, to the extent not vested, shall become fully vested upon such Retirement and the Company shall pay and transfer to the Participant the Shares in such amounts and at such times as are set forth in the Notice as if the Participant had remained employed with the Company, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement.

1.3 Death or Disability. If the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate on account of death or Disability, the Restricted Stock Units, to the extent not vested, shall become fully vested upon such termination of employment or Services and shall be paid in accordance with Section 3.3 above.

1.4 Clawback of Award. The Award of Restricted Stock Units is subject to any clawback or recoupment policies of the Company, as in effect from time to time (including the Company's Clawback Policy), or as otherwise required by law. In addition, in the event that the Administrator determines in its sole discretion that the Participant has violated the Restrictive Covenant Agreement, the Company may require reimbursement or forfeiture of all or a portion of any proceeds, gains or other economic benefit realized or realizable by the Participant under the Award. Upon such determination any such proceeds, gains or other economic benefit must be paid by the Participant to the Company and any unvested portion of the Award shall immediately terminate and shall be forfeited.

ARTICLE V

CHANGE IN CONTROL

1.1 Change in Control. In the event of a Change in Control:

(a) With respect to each outstanding Restricted Stock Unit that is assumed or substituted in connection with a Change in Control, in the event that during the twenty-four (24) month period following such Change in Control a Participant's employment or Service is terminated without Cause by the Company or any Affiliate or the Participant resigns from employment or Service from the Company or any Affiliate with Good Reason, (i) the restrictions, payment conditions, and forfeiture conditions applicable to such Restricted Stock Unit shall lapse (but, the Participant's obligations under the Restrictive Covenant Agreement and this Agreement shall not lapse), and (ii) such Restricted Stock Unit shall become fully vested and payable within ten (10) days following such termination of employment or Services.

(b) With respect to each outstanding Restricted Stock Unit that is not assumed or substituted in connection with a Change in Control, except as would result in the imposition of additional taxes and penalties under Section 409A of the Code, immediately upon the occurrence of the Change in Control, (i) the restrictions, payment conditions, and forfeiture conditions applicable to such Restricted Stock Unit granted shall lapse (but, the Participant's obligations under the Restrictive Covenant Agreement and this Agreement shall not lapse), and (ii) such Restricted Stock Unit shall become fully vested and payable within ten (10) days following the Change in Control.

1.2 Assumption/Substitution. For purposes of Section 5.1, the Restricted Stock Units shall be considered assumed or substituted for if, following the Change in Control, the Restricted Stock Units are (i) based on shares of common stock that are traded on an established U.S. securities market and (ii) of comparable value and remains subject to the same terms and conditions that were applicable to the Restricted Stock Units immediately prior to the Change in Control except that the Restricted Stock Units that relate to Shares shall instead relate to the common stock of the acquiring or ultimate parent entity.

ARTICLE VI MISCELLANEOUS

1.1 Administration. The Administrator shall have the power to interpret the Plan, the Restrictive Covenant Agreement and this Agreement and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to interpret, amend or revoke any such rules. All actions taken and all interpretations and determinations made by the Administrator in good faith shall be final and binding upon the

Participant, the Company and all other interested persons. No member of the Administrator or the Board shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan, this Agreement or the Restricted Stock Units.

1.2 Restrictions on Transfer. Restricted Stock Units that have not vested may not be transferred or otherwise disposed of by the Participant, including by way of sale, assignment, transfer, pledge, hypothecation or otherwise, except as permitted by the Administrator, or by will or the laws of descent and distribution.

1.3 Invalid Transfers. No purported sale, assignment, mortgage, hypothecation, transfer, pledge, encumbrance, gift, transfer in trust (voting or other) or other disposition of, or creation of a security interest in or lien on, any of the Restricted Stock Units by any holder thereof in violation of the provisions of this Agreement shall be valid, and the Company will not transfer any of said Restricted Stock Units on its books or otherwise nor will any of said Restricted Stock Units be entitled to vote, nor will any dividends be paid thereon, unless and until there has been full compliance with said provisions to the satisfaction of the Company. The foregoing restrictions are in addition to and not in lieu of any other remedies, legal or equitable, available to enforce said provisions.

1.4 Adjustments. The Participant acknowledges that the Restricted Stock Units are subject to modification and termination in certain events as provided in this Agreement and Article 3 of the Plan.

1.5 Termination of Employment or Service/Breach of the Restrictive Covenant Agreement. The Administrator, in its sole discretion, shall determine the effect of all matters and questions relating to termination of employment or Service, including without limitation, whether a termination has occurred, whether any termination resulted from a discharge for Cause and whether any particular leave of absence constitutes a termination, as well as whether the Participant has fully complied with the Restrictive Covenant Agreement for purposes of this Agreement.

1.6 Notices. Any notice to be given under the terms of this Agreement to the Company shall be addressed to the Company in care of the Chief People Officer at the Company's principal office, and any notice to be given to the Participant shall be addressed to the Participant's last address reflected on the Company's records.

1.7 Titles. Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of this Agreement.

1.8 Governing Law. The laws of the State of Delaware shall govern the interpretation, validity, administration, enforcement and performance of the terms of this Agreement regardless of the law that might be applied under principles of conflicts of laws.

1.9 Conformity to Securities Laws. The Participant acknowledges that the Plan and this Agreement are intended to conform to the extent necessary with all provisions of the Securities Act and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, and state securities laws and regulations. Notwithstanding anything herein to the contrary, the Plan shall be administered, and the Restricted Stock Units are granted, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and this Agreement shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

1.10 Amendments, Suspension and Termination. To the extent permitted by the Plan, this Agreement may be wholly or partially amended or otherwise modified, suspended or terminated at any time or from time to time by the Administrator or the Board; provided, however, that, except as may otherwise be provided by the Plan, no amendment, modification, suspension or termination of this Agreement shall adversely affect the Restricted Stock Units in any material way without the prior written consent of the Participant.

1.11 Successors and Assigns. The Company may assign any of its rights under this Agreement to single or multiple assignees, and this Agreement shall inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer herein set forth in this Article 6, this Agreement shall be binding upon the Participant and his or her heirs, executors, administrators, successors and assigns.

1.12 Limitations Applicable to Section 16 Persons. Notwithstanding any other provision of the Plan or this Agreement, if the Participant is subject to Section 16 of the Exchange Act, then the Plan, the Restricted Stock Units and this Agreement shall be subject to any additional limitations set forth in any applicable exemptive rule under Section 16 of the Exchange Act (including any amendment to Rule 16b-3 of the Exchange Act) that are requirements for the application of such exemptive rule. To the extent permitted by applicable law, this Agreement shall be deemed amended to the extent necessary to conform to such applicable exemptive rule.

1.13 Entire Agreement. The Plan, the Notice, the Restrictive Covenant Agreement and this Agreement (including all Exhibits thereto, if any) constitute the entire agreement of the parties and supersede in their entirety all prior undertakings and agreements of the Company and the Participant with respect to the subject matter hereof, with the exception any other restrictive covenant agreement, including any non-compete, non-solicit or confidentiality agreement between Participant and the Company, which agreement shall survive in accordance with its own terms.

1.14 Section 409A. The intent of the parties is that payments and benefits under this Agreement and the Award be exempt from, or comply with, Section 409A of the Internal Revenue Code (the "Code"), and accordingly, to the maximum extent permitted, this Agreement and the Award shall be interpreted and administered to be in accordance therewith. Notwithstanding anything contained herein to the contrary, the Participant shall not be considered to have terminated employment with the Company for purposes of any payments under this Agreement and the Award which are subject to Section 409A of the Code until the Participant would be considered to have incurred a "separation from service" from the Company within the meaning of Section 409A of the Code. Each amount to be paid or benefit to be provided under this Agreement and the Award shall be construed as a separate identified payment for purposes of Section 409A of the Code, and any payments described in this Agreement and the Award that are due within the "short term deferral period" as defined in Section 409A of the Code shall not be treated as deferred compensation unless applicable law requires otherwise. Without limiting the foregoing and notwithstanding anything contained herein to the contrary, to the extent required in order to avoid accelerated taxation and/or tax penalties under Section 409A of the Code, amounts that would otherwise be payable and benefits that would otherwise be provided pursuant to this Agreement and the Award during the six-month period immediately following the Participant's separation from service shall instead be paid on the first business day after the date that is six months following the Participant's separation from service (or, if earlier, the Participant's death). The Company makes no representation that any or all of the payments described in this Agreement and the Award will be exempt from or comply with Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment. The Participant understands and agrees that he or she shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A.

1.15 Disclosure Regarding Use of Personal Information.

1.16 (a) Definition and Use of "Personal Information". In connection with the grant of the Award, and any other award under other incentive award programs, and the implementation and administration of any such program, including, without limitation, the Participant's actual participation, or consideration by the Company for potential future

participation, in any program at any time, it is or may become necessary for the Company to collect, transfer, use, and hold certain personal information regarding Participant in and/or outside of Participant's country of employment. The "Personal Information" the Company may collect, process, store and transfer for the purposes outlined above may include the Participant's name, nationality, citizenship, tax or other residency status, work authorization, date of birth, age, government/tax identification number, passport number, brokerage account information, GEID or other internal

identifying information, home address, work address, job and location history, compensation and incentive award information and history, business unit, employing entity, and the Participant's beneficiaries and contact information. The Participant may obtain more details regarding the access and use of his or her personal information, and may correct or update such information, by contacting his or her human resources representative or local equity coordinator.

1.17 (b) Use, Transfer, Storage and Processing of Personal Information. The use, transfer, storage and processing of Personal Information electronically or otherwise, may be in connection with the Company's internal administration of its incentive award programs, or in connection with tax or other governmental and regulatory compliance activities directly or indirectly related to an incentive award program. To the extent permitted by law, Personal Information may be used by third parties retained by the Company to assist with the administration and compliance activities of its incentive award programs, and may be transferred by the entity that employs (or any entity that has employed) the Participant from the Participant's country of employment to the Company (or its Affiliates or Subsidiaries) and third parties located in the U.S. and in other countries. Specifically, those parties that may have access to the Participant's Personal Information for the purposes described herein include, but are not limited to: (i) human resources personnel responsible for administering the award programs, including local and regional equity award coordinators, and global coordinators located in the U.S.; (ii) Participant's U.S. broker and equity account administrator and trade facilitator; (iii) Participant's U.S., regional and local employing entity and business unit management, including Participant's supervisor and his or her superiors; (iv) the Administrator; (v) the Company's technology systems support team (but only to the extent necessary to maintain the proper operation of electronic information systems that support the incentive award programs); and (vi) internal and external legal, tax and accounting advisors (but only to the extent necessary for them to advise the Company on compliance and other issues affecting the incentive award programs in their respective fields of expertise). At all times, Company personnel and third parties will be obligated to maintain the confidentiality of the Participant's Personal Information except to the extent the Company is required to provide such information to governmental agencies or other parties. Such action will always be undertaken only in accordance with applicable law.

ARTICLE VII

DEFINITIONS

Wherever the following terms are used in the Agreement they shall have the meanings specified below, unless the context clearly indicates otherwise. The singular pronoun shall include the plural where the context so indicates.

1.1 "Disability" shall mean a condition such that an individual would be considered disabled for the purposes of Section 409(A) of the Code.

1.2 "Retirement" shall mean a "separation from service" (within the meaning of Section 409A of the Code) with the Company and all Affiliates (other than for Cause) after attaining eligibility for Retirement. A Participant attains eligibility for Retirement upon the earlier of (a) age 65 or (b) age 55 with at least ten (10) whole years of consecutive Service starting from the Participant's most recent hire date with the Company and all Affiliates. For the avoidance of doubt, the phrase "consecutive Service" in the preceding sentence shall not include time spent by the Participant:

(a) as a consultant or advisor to the Company or its Affiliates following a "separation from service" within the meaning of Section 409A of the Code;

(b) engaged as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands; or

(c) employed with or providing services to any business acquired by the Company or any Affiliate prior to the time such business was acquired by the Company or any Affiliate or employed with or providing services to any business after the time such business was divested by the Company or any Affiliate.

1.3 "Service" or "Services" shall mean services performed by the Participant for the Company or its Affiliates as an Employee, consultant or adviser, provided that services performed by a Participant in the capacity as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands shall not constitute Service.

**ANYWHERE REAL ESTATE INC.
SECOND AMENDED AND RESTATED 2018 LONG-TERM INCENTIVE PLAN**

**PERFORMANCE SHARE NOTICE OF GRANT
& PERFORMANCE SHARE AGREEMENT**

Anywhere Real Estate Inc. (the “Company”), pursuant to Section 8.4 of the Second Amended and Restated 2018 Long-Term Incentive Plan (the “Plan”), hereby grants to the individual listed below (the “Participant”), an Award of performance share units (a “Performance Share Award” or “Performance Shares”). The Performance Share Award is subject to all of the terms and conditions set forth herein and in the Performance Share Agreement attached hereto as Exhibit A (the “Agreement”) and the Plan, which are incorporated herein by reference. In addition, as a condition to receiving this Performance Share Award, the Participant understands and agrees to be bound by and comply with the restrictive Covenant and other provisions set forth in the Participant’s Executive Restrictive Covenant Agreement with the Company (the “Restrictive Covenant Agreement”), a copy of which the Participant acknowledges receipt. The Participant understands and agrees that the Restrictive Covenant Agreement shall survive the grant, vesting or termination of the Performance Shares, sale of the Shares with respect to the Performance Shares and any termination of employment of the Participant, and that full compliance with the Restrictive Covenant Agreement is an express condition precedent to (i) the receipt, delivery and vesting of any Performance Shares and (ii) any rights to any payments with respect to the Performance Shares.

Unless otherwise defined herein, the terms defined in the Plan shall have the same defined meanings in this Notice of Grant (“Notice”) and the Agreement.

Participant:

Grant Date:

Target Grant:

Performance Period:

Performance Criteria:

By accepting this grant, the Participant agrees to be bound by the terms and conditions of the Plan, the Agreement and this Notice, including the Restrictive Covenant Agreement. The Participant has reviewed the Agreement, the Plan and this Notice in their entirety, has had an opportunity to obtain the advice of counsel prior to executing this Notice and fully understands all provisions of this Notice, the Agreement and the Plan. The Participant hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Administrator upon any questions arising under the Plan or relating to the Performance Share Award.

Participant’s Consent Regarding Use of Personal Information. By accepting this Award, the Participant explicitly consents (i) to the use of the Participant’s Personal Information (as defined in Section 6.15 of the Agreement and to the extent permitted by law) for the purpose of implementing, administering and managing the Participant’s Award under the Plan and of being considered for participation in future equity, deferred cash or other award programs (to the extent he/she is eligible under the terms of such plan or program, and without any guarantee that any award will be made);

and (ii) to the use, transfer, processing and storage, electronically or otherwise, of his/her Personal Information, as such use has occurred to date, and as such use may occur in the future, in connection with this or any equity or other award, as described above.

Note: Participants electing to accept this grant via the Fidelity Stock Plan Services Net Benefits OnLine Grant Award Acceptance Process are not required to print and sign this Agreement.

ANYWHERE REAL ESTATE INC. PARTICIPANT

By: By: _____

Print Name:

Exhibit A

PERFORMANCE SHARE AGREEMENT

Pursuant to the Performance Share Notice of Grant (the "Notice") to which this Performance Share Agreement (this "Agreement") is attached, Anywhere Real Estate Inc. (the "Company"), has granted to the Participant the number of Performance Shares under the Company's Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan") as indicated in the Notice. Capitalized terms not specifically defined herein shall have the meanings specified in the Plan and Notice.

ARTICLE I

GENERAL

1.1 Incorporation of Terms of Plan. The Performance Share Award is subject to the terms and conditions of the Plan, which are incorporated herein by reference. In the event of any inconsistency between the Plan and this Agreement, the terms of the Plan shall control.

ARTICLE II

GRANT OF PERFORMANCE SHARES

1.1 Grant of Performance Shares. In consideration of the Participant's past and/or continued employment with or Service to the Company or any Affiliate and for other good and valuable consideration, effective as of the Grant Date set forth in the Notice (the "Grant Date"), the Company grants to the Participant the number of Performance Shares as set forth in the Notice (the "Target Grant"), upon the terms and conditions set forth in the Plan and this Agreement, including Schedule 1 attached hereto, and subject to the Participant's full compliance at all times with the restrictive covenants and other provisions set forth in the Restrictive Covenant Agreement (as defined in the Notice), which is an express condition precedent to (i) the receipt, delivery and vesting of any Performance Shares and (ii) any rights to any payments with respect to the Performance Shares.

1.2 Consideration to the Company. In consideration of the grant of the Performance Shares by the Company, the Participant agrees to render Services to the Company or any Affiliate and to comply at all times with the Restrictive Covenant Agreement. Nothing in the Plan or this Agreement shall confer upon the Participant any right to continue in the employ or Service of the Company or any Affiliate or shall interfere with or restrict in any way the rights of the Company and its Affiliates, which rights are hereby expressly reserved, to discharge or terminate the Services of the Participant at any time for any reason whatsoever, with or without Cause, except to the extent expressly provided otherwise in a written agreement between the Company or an Affiliate and the Participant.

ARTICLE III

PERFORMANCE CRITERIA AND PERFORMANCE PERIOD

1.1 Performance Period. Subject to the remaining terms of this Agreement, after completion of the Performance Period as set forth on the Notice (the "Performance Period"), the number of Performance Shares ultimately earned under this Agreement will be

based on the Company's performance against certain criteria (the "Performance Criteria") as set forth on Schedule 1 attached hereto.

1.2 Settlement of Performance Shares. Each Performance Share Award earned under this Agreement shall entitle the Participant to receive a number of shares of Common Stock of Anywhere Real Estate Inc. (the "Shares") equal to the product of (i) the Target Grant (plus any dividend equivalents credited under Section 3.4 below) and (ii) the Final Payout Percentage, as determined in accordance with Schedule 1 attached hereto and subject to the terms and conditions described herein (subject to any reductions for tax withholding or otherwise to the extent permitted under the Plan or this Agreement), including the Participant's full compliance at all times with the Restrictive Covenant Agreement. Fractional shares issuable upon settlement of the Performance Share Award shall be rounded up to the nearest whole share. The Company may, in its sole discretion, deliver such Shares (i) by issuing the Participant a certificate of Common Stock representing the appropriate number of Shares, (ii) through electronic delivery to a brokerage or similar securities-holding account in the name of the Participant, or (iii) through such other commercially reasonable means available for the delivery of securities. Except as provided in Article V below, Shares earned under this Agreement shall be delivered within two and a half (2.5) months following the end of the Performance Period, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement. Any portion of the Performance Share Award that could have been earned in accordance with the provisions of Schedule 1 attached hereto that is not earned as of the end of the Performance Period shall be immediately forfeited at the end of the Performance Period.

1.3 No Rights as a Stockholder. Unless and until a certificate or certificates representing the Shares shall have been issued by the Company to the Participant in connection with the payment of Shares related to the vested Performance Share Award, the Participant shall not be, or have any of the rights or privileges of a stockholder of the Company with respect to, the Performance Share Award or the Shares.

1.4 Dividend Equivalents Rights. The Performance Share Award will carry dividend equivalent rights related to any cash dividend paid by the Company while the Performance Share Award is outstanding. In the event the Company pays a cash dividend on its outstanding Shares following the grant of the Performance Share Award, the number of Performance Shares will be increased by the number of units determined by dividing (i) the amount of the cash dividend on the number of Shares covered by the Target Grant at the time of the related dividend record date, by (ii) the closing price of a Share on the related dividend payment date. Any additional Performance Shares credited as dividend equivalents will be subject to the same vesting requirements, performance conditions, settlement provisions, and other terms and conditions as the original Performance Shares to which they relate. Any additional Performance Shares credited as dividend equivalents that result in a fractional Share shall be carried forward to the end of the Performance Period.

1.5 Deferral. The Participant may be permitted to elect to defer receipt of his or her Shares related to the Performance Share Award, to the extent permitted by and in accordance with a separate deferral program.

ARTICLE IV

FORFEITURES

1.1 Termination of Employment. Except as otherwise specifically set forth in this Article IV or Article V, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior to the date on which the Performance Period ends, this Agreement will terminate and be of no further force or effect on the date that the Participant is no longer actively employed by or providing Services to the Company or any of its Affiliates

and the Performance Share Award shall be forfeited on such date. The Participant will, however, be entitled to receive any Shares payable under this Agreement if the Participant's employment terminates or Services cease after the Performance Period but before the Participant's receipt of such Shares.

1.2 Death or Disability. Except as set forth in Section 5.1 below, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior the end of the Performance Period on account of death or Disability, the Participant shall vest in a number of Performance Shares equal to the number of Performance Shares that would have vested based upon actual performance had the Participant's employment or Services not terminated, pro-rated for the number of full months of the Performance Period during which the Participant was employed by or was providing Services to the Company or any Affiliate.

1.3 Termination other than for Cause or for Good Reason. Except as set forth in Section 5.1 below, in the case where the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior to the end of the Performance Period other than for Cause or the Participant resigns from employment from the Company or any Affiliate with Good Reason, the Participant shall vest in a number of Performance Shares equal to the number of Performance Shares that would have vested based upon actual performance had the Participant's employment or Services not terminated, pro-rated for the number of full months of the Performance Period during which the Participant was employed by or was providing Services to the Company or any Affiliate.

1.4 Retirement. In the case of a Participant's Retirement on or following the first anniversary of the commencement of the Performance Period, the Participant shall vest in a number of Performance Shares equal to the number of Performance Shares that would have vested based upon actual performance had the Participant's employment or Services not terminated, without pro-ration.

1.5 Timing of Payment. Without limiting the foregoing, in the event the Participant's employment or Services terminate before the end of the Performance Period on account of death, Disability, Retirement or termination by the Company other than for Cause or a resignation for Good Reason, any portion of the Performance Share Award which vests in accordance with either Sections 4.2, 4.3 or 4.4 above shall be payable at the time and in the manner set forth in Section 3.2 following the end of the Performance Period, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement.

1.6 Clawback of Award. The Performance Share Award is subject to any clawback or recoupment policies of the Company, as in effect from time to time (including the Company's Clawback Policy), or as otherwise required by law. In addition, in the event that the Administrator determines in its sole discretion that the Participant has violated the Restrictive Covenant Agreement, the Company may require reimbursement or forfeiture of all or a portion of any proceeds, gains or other economic benefit realized or realizable by the Participant under the Award. Upon such determination any such proceeds, gains or other economic benefit must be paid by the Participant to the Company and any unvested portion of the Award shall immediately terminate and shall be forfeited.

ARTICLE V

CHANGE IN CONTROL

1.1 Change in Control. In the event that Change in Control occurs during the Performance Period, the Performance Share Award shall, immediately prior to the Change in Control, (a) be converted to a number of Performance Shares equal to the Target Grant, (b) cease

to be subject to the achievement of the Performance Criteria and (c) vest in full at the end of the Performance Period provided the Participant is employed by or is providing Services to the Company or any Affiliate on such date and fully complies at all times with the Restrictive Covenant Agreement, subject to the following:

(a) With respect to each outstanding Performance Share that is assumed or substituted in connection with the Change in Control, in the event that during the Performance Period,

(i) a Participant's employment or Service is terminated other than for Cause by the Company or any Affiliate or the Participant resigns from employment from the Company or any Affiliate with Good Reason, (1) the Performance Shares shall become fully vested and (2) the Performance Shares shall be settled in shares of stock underlying the Performance Shares as soon as practicable, but in no event later than ten (10) days following such termination, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement; or

(ii) a Participant's employment or Service is terminated on account of death or Disability, (1) the Performance Shares shall become fully vested and (2) the Performance Shares shall be settled in shares of stock underlying the Performance Shares as soon as practicable, but in no event later than ten (10) days following such termination, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement.

(b) With respect to each outstanding Performance Share that is not assumed or substituted in connection with a Change in Control, immediately upon the occurrence of the Change in Control, (i) the Performance Shares shall become fully vested and (ii) the Participant shall receive in cash the "Value" of one share of Common Stock multiplied by the Target Grant, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement. As soon as practicable, but in no event later than ten (10) days, following the Change in Control, the Company or its successor shall deliver to the Participant (or, if applicable, the Participant's estate) the cash payment as calculated pursuant to the preceding sentence. For purposes of this Agreement, the term "Value" means the Fair Market Value of one Share on the last trading day before the date of the Change in Control, or if greater, the value of one Share in connection with the Change in Control, but only if such value is determinable immediately prior to the date of the Change in Control.

1.2 Assumption/Substitution. For purposes of Section 5.1, the Performance Shares shall be considered assumed or substituted for if, following the Change in Control, the Performance Shares are (i) based on shares of common stock that are traded on an established U.S. securities market and (ii) of comparable value and remains subject to the same terms and conditions that were applicable to the Performance Shares immediately prior to the Change in Control except that the Performance Shares shall instead relate to the common stock of the acquiring or ultimate parent entity and the Performance Shares shall no longer be subject to the achievement of the Performance Criteria.

ARTICLE VI

MISCELLANEOUS

1.1 Administration. The Administrator shall have the power to interpret the Plan, the Restrictive Covenant Agreement and this Agreement and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to

interpret, amend or revoke any such rules. All actions taken and all interpretations and determinations made by the Administrator in good faith shall be final and binding upon the Participant, the Company and all other interested persons. No member of the Administrator or the Board shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan, this Agreement or the Performance Shares.

1.2 Restrictions on Transfer. Performance Shares that have not vested may not be transferred or otherwise disposed of by the Participant, including by way of sale, assignment, transfer, pledge, hypothecation or otherwise, except as permitted by the Administrator, or by will or the laws of descent and distribution.

1.3 Invalid Transfers. No purported sale, assignment, mortgage, hypothecation, transfer, pledge, encumbrance, gift, transfer in trust (voting or other) or other disposition of, or creation of a security interest in or lien on, any of the Performance Shares by any holder thereof in violation of the provisions of this Agreement shall be valid, and the Company will not transfer any of said Performance Shares on its books or otherwise nor will any of said Performance Shares be entitled to vote, nor will any dividends be paid thereon, unless and until there has been full compliance with said provisions to the satisfaction of the Company. The foregoing restrictions are in addition to and not in lieu of any other remedies, legal or equitable, available to enforce said provisions.

1.4 Adjustments. The Participant acknowledges that the Performance Shares are subject to modification and termination in certain events as provided in this Agreement and Article 3 of the Plan.

1.5 Termination of Employment or Service/Breach of the Restrictive Covenant Agreement. The Administrator, in its sole discretion, shall determine the effect of all matters and questions relating to termination of employment or Service, including without limitation, whether a termination has occurred, whether any termination resulted from a discharge for Cause and whether any particular leave of absence constitutes a termination, as well as whether the Participant has fully complied with the Restrictive Covenant Agreement for purposes of this Agreement.

1.6 Notices. Any notice to be given under the terms of this Agreement to the Company shall be addressed to the Company in care of the Chief People Officer at the Company's principal office, and any notice to be given to the Participant shall be addressed to the Participant's last address reflected on the Company's records.

1.7 Titles. Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of this Agreement.

1.8 Governing Law. The laws of the State of Delaware shall govern the interpretation, validity, administration, enforcement and performance of the terms of this Agreement regardless of the law that might be applied under principles of conflicts of laws.

1.9 Conformity to Securities Laws. The Participant acknowledges that the Plan and this Agreement are intended to conform to the extent necessary with all provisions of the Securities Act and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, and state securities laws and regulations. Notwithstanding anything herein to the contrary, the Plan shall be administered, and the Performance Shares are granted, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and this Agreement shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

1.10 Amendments, Suspension and Termination. To the extent permitted by the Plan, this Agreement may be wholly or partially amended or otherwise modified, suspended or terminated at any time or from time to time by the Administrator or the Board; provided, however, that, except as may otherwise be provided by the Plan, no amendment, modification,

suspension or termination of this Agreement shall adversely affect the Performance Shares in any material way without the prior written consent of the Participant.

1.11 Successors and Assigns. The Company may assign any of its rights under this Agreement to single or multiple assignees, and this Agreement shall inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer herein set forth in this Article 6, this Agreement shall be binding upon the Participant and his or her heirs, executors, administrators, successors and assigns.

1.12 Limitations Applicable to Section 16 Persons. Notwithstanding any other provision of the Plan or this Agreement, if the Participant is subject to Section 16 of the Exchange Act, then the Plan, the Performance Shares and this Agreement shall be subject to any additional limitations set forth in any applicable exemptive rule under Section 16 of the Exchange Act (including any amendment to Rule 16b-3 of the Exchange Act) that are requirements for the application of such exemptive rule. To the extent permitted by applicable law, this Agreement shall be deemed amended to the extent necessary to conform to such applicable exemptive rule.

1.13 Entire Agreement. The Plan, the Notice, the Restrictive Covenant Agreement and this Agreement (including all Exhibits and Schedules thereto, if any) constitute the entire agreement of the parties and supersede in their entirety all prior undertakings and agreements of the Company and the Participant with respect to the subject matter hereof, with the exception any other restrictive covenant agreement, including any non-compete, non-solicit or confidentiality agreement between Participant and the Company, which agreement shall survive in accordance with its own terms.

1.14 Section 409A. The intent of the parties is that payments and benefits under this Agreement and the Award be exempt from, or comply with, Section 409A of the Internal Revenue Code (the "Code"), and accordingly, to the maximum extent permitted, this Agreement and the Award shall be interpreted and administered to be in accordance therewith. Notwithstanding anything contained herein to the contrary, the Participant shall not be considered to have terminated employment with the Company for purposes of any payments under this Agreement and the Award which are subject to Section 409A of the Code until the Participant would be considered to have incurred a "separation from service" from the Company within the meaning of Section 409A of the Code. Each amount to be paid or benefit to be provided under this Agreement and the Award shall be construed as a separate identified payment for purposes of Section 409A of the Code, and any payments described in this Agreement and the Award that are due within the "short term deferral period" as defined in Section 409A of the Code shall not be treated as deferred compensation unless

applicable law requires otherwise. Without limiting the foregoing and notwithstanding anything contained herein to the contrary, to the extent required in order to avoid accelerated taxation and/or tax penalties under Section 409A of the Code, amounts that would otherwise be payable and benefits that would otherwise be provided pursuant to this Agreement and the Award during the six-month period immediately following the Participant's separation from service shall instead be paid on the first business day after the date that is six months following the Participant's separation from service (or, if earlier, the Participant's death). The Company makes no representation that any or all of the payments described in this Agreement and the Award will be exempt from or comply with Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment. The Participant understands and agrees that he or she shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A.

1.15 Disclosure Regarding Use of Personal Information.

1.16 (a) Definition and Use of "Personal Information". In connection with the grant of the Award, and any other award under other incentive award programs, and the

implementation and administration of any such program, including, without limitation, the Participant's actual participation, or consideration by the Company for potential future participation, in any program at any time, it is or may become necessary for the Company to collect, transfer, use, and hold certain personal information regarding Participant in and/or outside of Participant's country of employment. The "Personal Information" the Company may collect, process, store and transfer for the purposes outlined above may include the Participant's name, nationality, citizenship, tax or other residency status, work authorization, date of birth, age, government/tax identification number, passport number, brokerage account information, GEID or other internal identifying information, home address, work address, job and location history, compensation and incentive award information and history, business unit, employing entity, and the Participant's beneficiaries and contact information. The Participant may obtain more details regarding the access and use of his or her personal information, and may correct or update such information, by contacting his or her human resources representative or local equity coordinator.

1.17 (b) Use, Transfer, Storage and Processing of Personal Information. The use, transfer, storage and processing of Personal Information electronically or otherwise, may be in connection with the Company's internal administration of its incentive award programs, or in connection with tax or other governmental and regulatory compliance activities directly or indirectly related to an incentive award program. To the extent permitted by law, Personal Information may be used by third parties retained by the Company to assist with the administration and compliance activities of its incentive award programs, and may be transferred by the entity that employs (or any entity that has employed) the Participant from the Participant's country of employment to the Company (or its Affiliates or Subsidiaries) and third parties located in the U.S. and in other countries. Specifically, those parties that may have access to the Participant's Personal Information for the purposes described herein include, but are not limited to: (i) human resources personnel responsible for administering the award programs, including local and regional equity award coordinators, and global coordinators located in the U.S.; (ii) Participant's U.S. broker and equity account administrator and trade facilitator; (iii) Participant's U.S., regional and local employing entity and business unit management, including Participant's supervisor and his or her superiors; (iv) the Administrator; (v) the Company's technology systems support team (but only to the extent necessary to maintain the proper operation of electronic information systems that support the incentive award programs); and (vi) internal and external legal, tax and accounting advisors (but only to the extent necessary for them to advise the Company on compliance and other issues affecting the incentive award programs in their respective fields of expertise). At all times, Company personnel and third parties will be obligated to maintain the confidentiality of the Participant's Personal Information except to the extent the Company is required to provide such information to governmental agencies or other parties. Such action will always be undertaken only in accordance with applicable law.

ARTICLE VII DEFINITIONS

Wherever the following terms are used in the Agreement they shall have the meanings specified below, unless the context clearly indicates otherwise. The singular pronoun shall include the plural where the context so indicates.

1.1 **"Disability."** shall mean a condition such that an individual would be considered disabled for the purposes of Section 409(A) of the Code.

1.2 **"Retirement"** shall mean a "separation from service" (within the meaning of Section 409A of the Code) with the Company and all Affiliates (other than for Cause) after attaining eligibility for Retirement. A Participant attains eligibility for Retirement upon the earlier of (a) age 65 or (b) age 55 with at least ten (10) whole years of consecutive Service starting from the Participant's most recent hire date with the Company and all Affiliates. For the avoidance of doubt, the phrase "consecutive Service" in the preceding sentence shall not include time spent by the Participant:

(a) as a consultant or advisor to the Company or its Affiliates following a "separation from service" within the meaning of Section 409A of the Code;

(b) engaged as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands; or

(c) employed with or providing services to any business acquired by the Company or any Affiliate prior to the time such business was acquired by the Company or any Affiliate or employed with or providing services to any business after the time such business was divested by the Company or any Affiliate.

1.3 **"Service" or "Services"** shall mean services performed by the Participant for the Company or its Affiliates as an Employee, consultant or adviser, provided that services performed by a Participant in the capacity as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands shall not constitute Service.

Exhibit 10.40

ANYWHERE REAL ESTATE INC. SECOND AMENDED AND RESTATED 2018 LONG-TERM INCENTIVE PLAN CASH-SETTLED RESTRICTED STOCK UNIT NOTICE OF GRANT & CASH-SETTLED RESTRICTED STOCK UNIT AGREEMENT

Anywhere Real Estate Inc. (the "Company"), pursuant to Section 8.4 of the Company's Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan"), hereby grants to the individual listed below (the "Participant"), an Award of Cash-Settled Restricted Stock Units ("CRSUs"). The Award of CRSUs is subject to all of the terms and conditions set forth herein and in the CRSU agreement attached hereto as Exhibit A (the "Agreement") and the Plan, which are incorporated herein by reference. In addition, as a condition to receiving this Award of CRSUs, the Participant understands and agrees to be bound by and comply with the restrictive covenants and other provisions set forth in the agreement attached hereto as Exhibit B to this Agreement (the "Restrictive Covenant Agreement"), a copy of which the Participant acknowledges receipt. The Participant understands and agrees that the Restrictive Covenant Agreement shall survive the grant, vesting or termination of the CRSUs and any termination of employment of the Participant, and that full compliance with the Restrictive Covenant Agreement is an express condition precedent to (i) the receipt, delivery and vesting of any CRSUs and (ii) any rights to any payments with respect to the CRSUs.

Unless otherwise defined herein, the terms defined in the Plan shall have the same defined meanings in this Notice of Grant ("Notice") and the Agreement.

Participant:

Grant Date:

Total Number of CRSUs:

Vesting Dates: One-third of the CRSUs will vest on each of the first three grant anniversary dates: (each, a "Vesting Date").

By accepting this CRSU Award, the Participant agrees to be bound by the terms and conditions of the Plan, the Agreement and this Notice, including the Restrictive Covenant Agreement. The Participant has reviewed the Agreement, the Plan and this Notice in their entirety, has had an opportunity to obtain the advice of counsel prior to executing this Notice and fully understands all provisions of this Notice, the Agreement and the Plan. The Participant hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Administrator upon any questions arising under the Plan or relating to the CRSU Award.

Participant's Consent Regarding Use of Personal Information. By accepting this CRSU Award, the Participant explicitly consents (i) to the use of the Participant's Personal Information (as defined in Section 6.15 of the Agreement and to the extent permitted by law) for the purpose of implementing, administering and managing the Participant's CRSU Award under the Plan and of being considered for participation in future equity, deferred cash or other award programs (to the extent he/she is eligible under the terms of such plan or program, and without any guarantee that any award will be made); and (ii) to the use, transfer, processing and storage, electronically or otherwise, of his/her Personal Information, as such use has occurred to date, and as such use may occur in the future, in connection with this or any equity or other award, as described above.

Note: Participants electing to accept this grant via the Fidelity Stock Plan Services Net Benefits OnLine Grant Award Acceptance Process are not required to print and sign this Agreement.

ANYWHERE REAL ESTATE INC.. PARTICIPANT

By: By: _____

Exhibit A

CASH-SETTLED RESTRICTED STOCK UNIT AGREEMENT

Pursuant to the Cash-Settled Restricted Stock Unit Notice of Grant (the "Notice") to which this Cash-Settled Restricted Stock Unit Agreement (this "Agreement") is attached, Anywhere Real Estate Inc. (the "Company") has granted to the Participant the number of Cash-Settled Restricted Stock Units ("CRSUs") under Section 8.4 of the Company's Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan") as indicated in the Notice. Capitalized terms not specifically defined herein shall have the meanings specified in the Plan and Notice.

ARTICLE I

GENERAL

1.1 Incorporation of Terms of Plan. The CRSU Award is subject to the terms and conditions of the Plan, which are incorporated herein by reference. In the event of any inconsistency between the Plan and this Agreement, the terms of the Plan shall control.

ARTICLE II

GRANT OF CASH-SETTLED RESTRICTED STOCK UNITS

2.1 Grant of Cash-Settled Restricted Stock Units. In consideration of the Participant's past and/or continued employment with or Services to the Company or any Affiliate and for other good and valuable consideration, effective as of the Grant Date set forth in the Notice (the "Grant Date"), the Company grants to the Participant the number of CRSUs as set forth in the Notice, upon the terms and conditions set forth in the Plan and this Agreement, and subject to the Participant's full compliance at all times with the restrictive covenants and other provisions set forth in the Restrictive Covenant Agreement (as defined in the Notice), which is an express condition precedent to (i) the receipt, delivery and vesting of any CRSUs and (ii) any rights to any payments with respect to the CRSUs.

2.2 Consideration to the Company. In consideration of the grant of the CRSUs by the Company, the Participant agrees to render Services to the Company or any Affiliate and to comply at all times with the Restrictive Covenant Agreement. Nothing in the Plan or this Agreement shall confer upon the Participant any right to continue in the employ or Service of the Company or any Affiliate or shall interfere with or restrict in any way the rights of the Company and its Affiliates, which rights are hereby expressly reserved, to discharge or terminate the Services of the Participant at any time for any reason whatsoever, with or without Cause, except to the extent expressly provided otherwise in a written agreement between the Company or an Affiliate and the Participant.

ARTICLE III

RESTRICTIONS AND RESTRICTION PERIOD

3.1 Restrictions. The CRSUs granted hereunder may not be sold, assigned, transferred, pledged, hypothecated or otherwise disposed of and shall be subject to a risk of forfeiture as described in Section 4.1 below until the CRSUs vests.

3.2 Restricted Period. Subject to Articles 4 and 5 of this Agreement, the CRSUs shall vest on each Vesting Date as set forth in the Notice.

3.3 Settlement of CRSUs. Except as set forth in Sections 4.2, 4.3 and 5.1 of this Agreement, within a reasonable period of time following vesting of the CRSUs (and in no event more than 60 days following such vesting), the Company shall pay and transfer to the Participant a cash payment equal in aggregate, to the 20-Day Average Fair Market Value of one share of the Common Stock multiplied by the number of whole CRSUs vesting on the Vesting Date, subject to the Participant's full compliance at all times with the Restrictive Covenant Agreement. The Company and its Affiliates shall have the authority and the right to deduct or withhold, or require a Participant to remit to the Company or an Affiliate, an amount sufficient to satisfy federal, state, local and foreign taxes (including the Participant's social security, Medicare and any other employment tax obligation) required by law to be withheld with respect to any taxable event concerning a Participant arising in connection with the CRSU Award.

3.4 No Rights as a Stockholder. The CRSU Award is not an equity interest in the Company and the Participant shall not be or have any of the rights or privileges of a stockholder of the Company with respect to the CRSUs.

3.5 No Dividend or Dividend Equivalents Rights. The CRSUs carry no dividend or dividend equivalent rights related to any cash or other dividend paid by the Company while the CRSU Award is outstanding.

ARTICLE IV

FORFEITURES

4.1 Termination of Employment. Except as provided in Sections 4.2, 4.3 and 5.1 of this Agreement, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate for any reason, then the CRSUs, to the extent not vested, shall be forfeited to the Company without payment of any consideration by the Company, and neither the Participant nor any of his or her successors, heirs, assigns or personal representatives shall thereafter have any further rights or interests in such CRSUs.

4.2 Retirement. In the case of a Participant's Retirement on or following the first anniversary of the Grant Date, the CRSUs, to the extent not vested, shall become fully vested upon such Retirement and the Company shall pay and transfer to the Participant cash payments in such amounts and at such times as are set forth in the Notice as if the Participant had remained employed with the Company, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement. Notwithstanding anything to the contrary in this Section 4.2, the 20-Day Average Fair Market Value of one share of the Common Stock shall be calculated as

of each of the Vesting Dates set forth in the Notice and not as of the date of the Participant's Retirement.

4.3 Death or Disability. If the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate on account of death or Disability, the CRSUs, to the extent not vested, shall become fully vested upon such termination of employment or Services and shall be paid in accordance with Section 3.3 above. The 20-Day Average Fair Market Value of one share of the Common Stock shall be calculated as of the date of the Participant's death or Disability.

ARTICLE V

CHANGE IN CONTROL

5.1 Change in Control. In the event of a Change in Control:

(a) With respect to each outstanding CRSU that is assumed or substituted in connection with a Change in Control, in the event that during the twenty-four (24) month period following such Change in Control a Participant's employment or Service is terminated without Cause by the Company or any Affiliate or the Participant resigns from employment or Service from the Company or any Affiliate with Good Reason, (i) the restrictions, payment conditions, and forfeiture conditions applicable to such CRSU shall lapse (but, the Participant's obligations under the Restrictive Covenant Agreement and this Agreement shall not lapse), and (ii) such CRSU shall become fully vested and payable within ten (10) days following such termination of employment or Services.

(b) With respect to each outstanding CRSU that is not assumed or substituted in connection with a Change in Control, except as would result in the imposition of additional taxes and penalties under Section 409A of the Code, immediately upon the occurrence of the Change in Control, (i) the restrictions, payment conditions, and forfeiture conditions applicable to such CRSU granted shall lapse (but, the Participant's obligations under the Restrictive Covenant Agreement and this Agreement shall not lapse), and (ii) such CRSU shall become fully vested and payable within ten (10) days following the Change in Control.

5.2 Assumption/Substitution. For purposes of Section 5.1, the CRSUs shall be considered assumed or substituted for if, following the Change in Control, the value of the CRSUs are (i) based on shares of common stock that are traded on an established U.S. securities market and (ii) of comparable value and remains subject to the same terms and conditions that were applicable to the CRSUs immediately prior to the Change in Control except that the CRSUs that relate to the 20-Day Average Fair Market Value of the Common Stock shall instead relate to the 20-Day Average Fair Market Value of the common stock of the acquiring or ultimate parent entity, determined in the same manner as set forth in this Agreement.

ARTICLE VI

MISCELLANEOUS

6.1 Administration. The Administrator shall have the power to interpret the Plan, the Restrictive Covenant Agreement and this Agreement and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to interpret, amend or revoke any such rules. All actions taken and all interpretations and determinations made by the Administrator in good faith shall be final and binding upon the Participant, the Company and all other interested persons. No member of the Administrator or the Board shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan, this Agreement or the CRSUs.

6.2 Restrictions on Transfer. CRSUs that have not vested may not be transferred or otherwise disposed of by the Participant, including by way of sale, assignment, transfer, pledge, hypothecation or otherwise, except as permitted by the Administrator, or by will or the laws of descent and distribution.

6.3 Invalid Transfers. No purported sale, assignment, mortgage, hypothecation, transfer, pledge, encumbrance, gift, transfer in trust (voting or other) or other disposition of, or creation of a security interest in or lien on, any of the CRSUs by any holder thereof in violation of the provisions of this Agreement shall be valid, and the Company will not transfer any of said CRSUs on its books or otherwise, unless and until there has been full compliance with said provisions to the satisfaction of the Company. The foregoing restrictions are in addition to and not in lieu of any other remedies, legal or equitable, available to enforce said provisions.

6.4 Adjustments. The Participant acknowledges that the CRSUs are subject to modification and termination in certain events as provided in this Agreement and Article 3 of the Plan.

6.5 Termination of Employment or Service/Breach of the Restrictive Covenant Agreement. The Administrator, in its sole discretion, shall determine the effect of all matters and questions relating to termination of employment or Service, including without limitation, whether a termination has occurred, whether any termination resulted from a discharge for Cause and whether any particular leave of absence constitutes a termination, as well as whether the Participant has fully complied with the Restrictive Covenant Agreement for purposes of this Agreement.

6.6 Notices. Any notice to be given under the terms of this Agreement to the Company shall be addressed to the Company in care of the Chief People Officer at the Company's principal office, and any notice to be given to the Participant shall be addressed to the Participant's last address reflected on the Company's records.

6.7 Titles. Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of this Agreement.

6.8 Governing Law. The laws of the State of Delaware shall govern the interpretation, validity, administration, enforcement and performance of the terms of this Agreement regardless of the law that might be applied under principles of conflicts of laws.

6.9 Conformity to Securities Laws. The Participant acknowledges that the Plan and this Agreement are intended to conform to the extent necessary with all provisions of the Securities Act and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, and state securities laws and regulations. Notwithstanding anything herein to the contrary, the Plan shall be administered, and the CRSUs are granted, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and this Agreement shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

6.10 Amendments, Suspension and Termination. To the extent permitted by the Plan, this Agreement may be wholly or partially amended or otherwise modified, suspended or terminated at any time or from time to time by the Administrator or the Board; provided, however, that, except as may otherwise be provided by the Plan, no amendment, modification, suspension or termination of this Agreement shall adversely affect the CRSUs in any material way without the prior written consent of the Participant.

6.11 Successors and Assigns. The Company may assign any of its rights under this Agreement to single or multiple assignees, and this Agreement shall inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer herein set forth in this Article 6, this Agreement shall be binding upon the Participant and his or her heirs, executors, administrators, successors and assigns.

6.12 Unfunded Status of Awards. With respect to any payments not yet made to the Participant pursuant to the Plan, including this Award of CRSUs, nothing contained in the Plan, the Notice, the Restrictive Covenant Agreement or this Agreement shall give the Participant any rights that are greater than those of a general creditor of the Company or any Affiliate.

6.13 Entire Agreement. The Plan, the Notice, the Restrictive Covenant Agreement and this Agreement (including all Exhibits thereto, if any) constitute the entire agreement of the parties and supersede in their entirety all prior undertakings and agreements of the Company and the

Participant with respect to the subject matter hereof, with the exception any other restrictive covenant agreement, including any non-compete, non-solicit or confidentiality agreement between Participant and the Company, which agreement shall survive in accordance with its own terms.

6.14 Section 409A. The intent of the parties is that payments and benefits under this Agreement and the Award be exempt from, or comply with, Section 409A of the Internal Revenue Code (the "Code"), and accordingly, to the maximum extent permitted, this Agreement and the Award shall be interpreted and administered to be in accordance therewith. Notwithstanding anything contained herein to the contrary, the Participant shall not be considered to have terminated employment with the Company for purposes of any payments under this Agreement and the Award which are subject to Section 409A of the Code until the Participant would be considered to have incurred a "separation from service" from the Company within the meaning of Section 409A of the Code. Each amount to be paid or benefit to be provided under this Agreement and the Award shall be construed as a separate identified payment for purposes of Section 409A of the Code, and any payments described in this Agreement and the Award that are due within the "short term deferral period" as defined in Section 409A of the Code shall not be treated as deferred compensation unless applicable law

requires otherwise. Without limiting the foregoing and notwithstanding anything contained herein to the contrary, to the extent required in order to avoid accelerated taxation and/or tax penalties under Section 409A of the Code, amounts that would otherwise be payable and benefits that would otherwise be provided pursuant to this Agreement and the Award during the six-month period immediately following the Participant's separation from service shall instead be paid on the first business day after the date that is six months following the Participant's separation from service (or, if earlier, the Participant's death). The Company makes no representation that any or all of the payments described in this Agreement and the Award will be exempt from or comply with Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment. The Participant understands and agrees that he or she shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A.

6.15 Disclosure Regarding Use of Personal Information.

(a) Definition and Use of "Personal Information". In connection with the grant of the CRSU Award, and any other award under other incentive award programs, and the implementation and administration of any such program, including, without limitation, the Participant's actual participation, or consideration by the Company for potential future participation, in any program at any time, it is or may become necessary for the Company to collect, transfer, use, and hold certain personal information regarding Participant in and/or outside of Participant's country of employment. The "Personal Information" the Company may collect, process, store and transfer for the purposes outlined above may include the Participant's name, nationality, citizenship, tax or other residency status, work authorization, date of birth, age, government/tax identification number, passport number, brokerage account information, GEID or other internal identifying information, home address, work address, job and location history, compensation and incentive award information and history, business unit, employing entity, and the Participant's beneficiaries and contact information. The Participant may obtain more details regarding the access and use of his or her personal information, and may correct or update such information, by contacting his or her human resources representative or local equity coordinator.

(b) Use, Transfer, Storage and Processing of Personal Information. The use, transfer, storage and processing of Personal Information electronically or otherwise, may be in connection with the Company's internal administration of its incentive award programs, or in connection with tax or other governmental and regulatory compliance activities directly or indirectly related to an incentive award program. To the extent permitted by law, Personal Information may be used by third parties retained by the Company to assist with the administration and compliance activities of its incentive award programs, and may be transferred by the entity that employs (or any entity that has employed) the Participant from the Participant's country of employment to the Company (or its Affiliates or Subsidiaries) and third parties located in the U.S. and in other countries. Specifically, those parties that may have access to the Participant's Personal Information for the purposes described herein include, but are not limited to: (i) human resources personnel responsible for administering the award programs, including local and regional equity award coordinators, and global coordinators located in the U.S.; (ii) Participant's U.S. broker and equity account administrator and trade facilitator; (iii) Participant's

U.S., regional and local employing entity and business unit management, including Participant's supervisor and his or her superiors; (iv) the Administrator; (v) the Company's technology systems support team (but only to the extent necessary to maintain the proper operation of electronic information systems that support the incentive award programs); and (vi) internal and external legal, tax and accounting advisors (but only to the extent necessary for them to advise the Company on compliance and other issues affecting the incentive award programs in their respective fields of expertise). At all times, Company personnel and third parties will be obligated to maintain the confidentiality of the Participant's Personal Information except to the extent the Company is required to provide such information to governmental agencies or other parties. Such action will always be undertaken only in accordance with applicable law.

ARTICLE VII

DEFINITIONS

Wherever the following terms are used in the Agreement they shall have the meanings specified below, unless the context clearly indicates otherwise. The singular pronoun shall include the plural where the context so indicates.

7.1 "20-Day Average Fair Market Value" shall mean the average Fair Market Value of a share of Common Stock calculated using the Fair Market Value on the Vesting Date and each of the immediately preceding nineteen (19) trading days.

7.2 "Disability" shall mean a condition such that an individual would be considered disabled for the purposes of Section 409(A) of the Code.

7.3 "Retirement" shall mean a "separation from service" (within the meaning of Section 409A of the Code) with the Company and all Affiliates (other than for Cause) after attaining eligibility for Retirement. A Participant attains eligibility for Retirement upon the earlier of (a) age 65 or (b) age 55 with at least ten (10) whole years of consecutive Service starting from the Participant's most recent hire date with the Company and all Affiliates. For the avoidance of doubt, the phrase "consecutive Service" in the preceding sentence shall not include time spent by the Participant:

(a) as a consultant or advisor to the Company or its Affiliates following a "separation from service" within the meaning of Section 409A of the Code;

(b) engaged as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands; or

(c) employed with or providing services to any business acquired by the Company or any Affiliate prior to the time such business was acquired by the Company or any Affiliate or employed with or providing services to any business after the time such business was divested by the Company or any Affiliate.

7.4 "Service" or "Services" shall mean services performed by the Participant for the Company or its Affiliates as an Employee, consultant or advisor, provided that services performed by a Participant in the capacity as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands shall not constitute Service.

Exhibit 10.41

ANYWHERE REAL ESTATE INC.

SECOND AMENDED AND RESTATED 2018 LONG-TERM INCENTIVE PLAN

LONG-TERM PERFORMANCE AWARD NOTICE OF GRANT & LONG-TERM PERFORMANCE AWARD AGREEMENT

Anywhere Real Estate Inc. (the "Company"), pursuant to Section 8.1 of the Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan"), hereby grants to the individual listed below (the "Participant"), a Long-Term Performance Award. The Long-Term Performance Award is subject to all of the terms and conditions set forth herein and in the Long-Term Performance Award Agreement attached hereto as Exhibit A (the "Agreement") and the Plan, which are incorporated herein by reference. In addition, as a condition to receiving this Long-Term Performance Award, the Participant understands and agrees to be bound by and comply with the restrictive covenants and other provisions set forth in the Restrictive Covenant Agreement attached hereto as Exhibit B (the "Restrictive Covenant Agreement"), a copy of which the Participant acknowledges receipt. The Participant understands and agrees that the Restrictive Covenant Agreement shall survive the grant, payment, vesting or termination of the Long-Term

Performance Award and any termination of employment of the Participant, and that full compliance with the Restrictive Covenant Agreement is an express condition precedent to (i) the receipt, delivery and vesting of the Long-Term Performance Award and (ii) any rights to any payments with respect to the Long-Term Performance Award.

Unless otherwise defined herein, the terms defined in the Plan shall have the same defined meanings in this Notice of Grant ("Notice") and the Agreement.

Participant:

Grant Date:

Target Grant:

Performance Period:

Performance Criteria:

By accepting this Long-Term Performance Award, the Participant agrees to be bound by the terms and conditions of the Plan, the Agreement and this Notice, including the Restrictive Covenant Agreement. The Participant has reviewed the Agreement, the Plan and this Notice in their entirety, has had an opportunity to obtain the advice of counsel prior to executing this Notice and fully understands all provisions of this Notice, the Agreement and the Plan. The Participant hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Administrator upon any questions arising under the Plan or relating to the Long-Term Performance Award.

Participant's Consent Regarding Use of Personal Information. By accepting this Long-Term Performance Award, the Participant explicitly consents (i) to the use of the Participant's Personal Information (as defined in Section 6.14 of the Agreement and to the extent permitted by law) for the purpose of implementing, administering and managing the Participant's Long-Term Performance Award under the Plan and of being considered for participation in future equity, deferred cash or other award programs (to the extent he/she is eligible under the terms of such plan or program, and without any guarantee that any award will be made); and (ii) to the use, transfer, processing and storage, electronically or otherwise, of his/her Personal Information, as such use has occurred to date, and as such use may occur in the future, in connection with this or any equity or other award, as described above.

Note: Participants electing to accept this grant via the Fidelity Stock Plan Services Net Benefits OnLine Grant Award Acceptance Process are not required to print and sign this Agreement.

ANYWHERE REAL ESTATE INC. PARTICIPANT

By: By: _____

Exhibit A

LONG-TERM PERFORMANCE AWARD AGREEMENT

Pursuant to the Long-Term Performance Award Notice of Grant (the "Notice") to which this Long-Term Performance Award Agreement (this "Agreement") is attached, Anywhere Real Estate Inc. (the "Company") has granted under Section 8.1 of the Company's Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan") the Long-Term Performance Award indicated in the Notice, subject to the terms and conditions set forth in this Agreement, the Notice and the Plan, including the performance conditions set forth in Schedule 1 hereto. Capitalized terms not specifically defined herein shall have the meanings specified in the Plan and Notice.

ARTICLE I

GENERAL

1.1 Incorporation of Terms of Plan. The Long-Term Performance Award is subject to the terms and conditions of the Plan, which are incorporated herein by reference. In the event of any inconsistency between the Plan and this Agreement, the terms of the Plan shall control.

ARTICLE II

GRANT OF LONG-TERM PERFORMANCE AWARD

1.1 Grant of Long-Term Performance Award. In consideration of the Participant's past and/or continued employment with or Service to the Company or any Affiliate and for other good and valuable consideration, effective as of the Grant Date set forth in the Notice (the "Grant Date"), the Company grants to the Participant the Long-Term Performance Award set forth in the Notice (the "Target Grant"), subject to the terms and conditions set forth in the Plan and this Agreement, including Schedule 1 attached hereto, and subject to the Participant's full compliance at all times with the restrictive covenants and other provisions set forth in the Restrictive Covenant Agreement (as defined in the Notice), which is an express condition precedent to (i) the receipt, delivery and vesting of any Long-Term Performance Award and (ii) any rights to any payments with respect to the Long-Term Performance Award.

1.2 Consideration to the Company. In consideration of the grant of the Long-Term Performance Award by the Company, the Participant agrees to render Services to the Company or any Affiliate and to comply at all times with the Restrictive Covenant Agreement. Nothing in the Plan or this Agreement shall confer upon the Participant any right to continue in the employ or Service of the Company or any Affiliate or shall interfere with or restrict in any way the rights of the Company and its Affiliates, which rights are hereby expressly reserved, to discharge or terminate the Services of the Participant at any time for any reason whatsoever, with or without Cause, except to the extent expressly provided otherwise in a written agreement between the Company or an Affiliate and the Participant.

ARTICLE III

PERFORMANCE CRITERIA AND PERFORMANCE PERIOD

1.1 Performance Period. Subject to the remaining terms of this Agreement, after completion of the Performance Period as set forth on the Notice, the amount ultimately earned under the Long-Term Performance Award pursuant to this Agreement will be based on the Company's performance against certain criteria (the "Performance Criteria") as set forth on Schedule 1 hereto.

1.2 Settlement of Long-Term Performance Award. The Participant shall be entitled to receive a cash payment equal to a multiple of the Target Grant, as determined in accordance with Schedule 1 hereto and subject to the terms and conditions described herein (subject to any reductions for tax withholding or otherwise to the extent permitted under the Plan or this Agreement), including the Participant's full compliance at all times with the Restrictive Covenant Agreement. Except as provided in Article V below, any payment earned under this Agreement shall be delivered as soon as reasonably practicable following approval of the amount earned under the Long-Term Performance Award, but in no event later than two and a half (2.5) months following the end of the Performance Period, provided that the Participant fully complies at all times with the Restrictive

Covenant Agreement. Any portion of the Long-Term Performance Award that could have been earned in accordance with the provisions of Schedule 1 that is not earned as of the end of the Performance Period shall be immediately forfeited at the end of the Performance Period.

1.3 No Rights as a Stockholder. The Long-Term Performance Award is a cash award and is not an equity interest in the Company and the Participant shall not be, or have any of the rights or privileges of a stockholder of the Company with respect to, the Long-Term Performance Award.

1.4 No Dividend or Dividend Equivalents Rights. The Long-Term Performance Award carries no dividend or dividend equivalent rights related to any cash or other dividend paid by the Company while the Long-Term Performance Award is outstanding.

ARTICLE IV FORFEITURES

1.1 Termination of Employment. Except as otherwise specifically set forth in this Article IV or Article V, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior to the date on which the Performance Period ends, this Agreement will terminate and be of no further force or effect on the date that the Participant is no longer actively employed by or providing Services to the Company or any of its Affiliates and the Long-Term Performance Award shall be forfeited on such date. The Participant will, however, be entitled to receive their earned cash payment based upon actual performance under this Agreement if the Participant's employment terminates or Services cease after the Performance Period but before the Participant's receipt of such payment.

1.2 Death or Disability. Except as set forth in Section 5.1 below, if the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior the end of the Performance Period on account of death or Disability, the Participant will be entitled to receive their earned cash payment based upon actual performance under this Agreement had the Participant's employment or Services not terminated, with such payment pro-rated for the number of full months of the Performance Period during which the Participant was employed by or was providing Services to the Company or any Affiliate.

1.3 Termination other than for Cause or for Good Reason. Except as set forth in Section 5.1 below, in the case where the Participant terminates employment with or ceases to provide Services to the Company or any Affiliate prior to the end of the Performance Period other than for Cause or the Participant resigns from employment from the Company or any Affiliate with Good Reason, the Participant will be entitled to receive their earned cash payment based upon actual performance under this Agreement had the Participant's employment or Services not terminated, with such payment pro-rated for the number of full months of the Performance Period during which the Participant was employed by or was providing Services to the Company or any Affiliate.

1.4 Retirement. In the case of a Participant's Retirement on or following the first anniversary of the commencement of the Performance Period, the Participant will be entitled to receive their earned cash payment based upon actual performance under this Agreement had the Participant's employment or Services not terminated, without pro-ration.

1.5 Timing of Payment. Without limiting the foregoing, in the event the Participant's employment or Services terminate before the end of the Performance Period on account of death, Disability, Retirement or termination by the Company other than for Cause or a resignation for Good Reason, any amount that becomes payable in accordance with any of Sections 4.2, 4.3 or 4.4 above shall be payable at the time and in the manner set forth in Section 3.2 following the end of the Performance Period, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement.

1.6 Clawback of Award. The Long-Term Performance Award is subject to any clawback or recoupment policies of the Company, as in effect from time to time (including the Company's Clawback Policy), or as otherwise required by law. In addition, in the event that the Administrator determines in its sole discretion that the Participant has violated the Restrictive Covenant Agreement, the Company may require reimbursement or forfeiture of all or a portion of any proceeds, gains or other economic benefit realized or realizable by the Participant under the Long-Term Performance Award. Upon such determination any such proceeds, gains or other economic benefit must be paid by the Participant to the Company and any unvested portion of the Long-Term Performance Award shall immediately terminate and shall be forfeited.

1.7

ARTICLE V

CHANGE IN CONTROL

1.1 Change in Control. In the event that Change in Control occurs during the Performance Period, the Long-Term Performance Award shall, immediately prior to the Change in Control, (a) be converted to a time-based cash award equal to the Target Grant, (b) cease to be subject to the achievement of the Performance Criteria and (c) be payable in full at the end of the Performance Period provided the Participant is employed by or is providing Services to the Company or any Affiliate on such date and fully complies at all times with the Restrictive Covenant Agreement, subject to the following:

(a) If the Long-Term Performance Award is assumed or substituted in connection with the Change in Control, in the event that during the Performance Period,

(i) a Participant's employment or Service is terminated other than for Cause by the Company or any Affiliate or the Participant resigns from employment from the Company or any Affiliate with Good Reason, (1) the Long-Term Performance Award shall become fully payable and (2) the Long-Term Performance Award shall be paid as soon as practicable, but in no event

later than ten (10) days following such termination, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement; or

(ii) a Participant's employment or Service is terminated on account of death or Disability, (1) the Long-Term Performance Award shall become fully payable and (2) the Long-Term Performance Award shall be paid as soon as practicable, but in no event later than ten (10) days following such termination, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement.

(b) If the Long-Term Performance Award is not assumed or substituted in connection with a Change in Control, immediately upon the occurrence of the Change in Control, (i) the Long-Term Performance Award shall become fully payable and (ii) the Participant shall receive a cash payment equal to the Target Grant, provided that the Participant fully complies at all times with the Restrictive Covenant Agreement. As soon as practicable, but in no event later than ten (10) days, following the Change in Control, the Company or its successor shall deliver to the Participant (or, if applicable, the Participant's estate) the cash payment as calculated pursuant to the preceding sentence.

1.2 Assumption/Substitution. For purposes of Section 5.1, the Long-Term Performance Award shall be considered assumed or substituted for if, following the Change in Control, the Long-Term Performance Award remains subject to the same terms and conditions that were applicable to the Long-Term Performance Award immediately prior to the Change in Control except that the Long-Term Performance Award shall no longer be subject to the achievement of the Performance Criteria.

ARTICLE VI

MISCELLANEOUS

1.1 Administration. The Administrator shall have the power to interpret the Plan, the Restrictive Covenant Agreement and this Agreement and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to interpret, amend or revoke any such rules. All actions taken and all interpretations and determinations made by the Administrator in good faith shall be final and binding upon the Participant, the Company and all other interested persons. No member of the Administrator or the Board shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan, this Agreement or the Long-Term Performance Award.

1.2 Restrictions on Transfer. The Long-Term Performance Award may not be transferred or otherwise disposed of by the Participant, including by way of sale, assignment, transfer, pledge, hypothecation or otherwise, except as permitted by the Administrator, or by will or the laws of descent and distribution.

1.3 Invalid Transfers. No purported sale, assignment, mortgage, hypothecation, transfer, pledge, encumbrance, gift, transfer in trust (voting or other) or other disposition of, or creation of a security interest in or lien on, the Long-Term Performance Award by any holder thereof in

violation of the provisions of this Agreement shall be valid, and the Company will not transfer any Long-Term Performance Award on its books or otherwise. The foregoing restrictions are in addition to and not in lieu of any other remedies, legal or equitable, available to enforce said provisions.

1.4 Termination of Employment or Service/Breach of the Restrictive Covenant Agreement. The Administrator, in its sole discretion, shall determine the effect of all matters and questions relating to termination of employment or Service, including without

limitation, whether a termination has occurred, whether any termination resulted from a discharge for Cause and whether any particular leave of absence constitutes a termination, as well as whether the Participant has fully complied with the Restrictive Covenant Agreement for purposes of this Agreement.

1.5 Notices. Any notice to be given under the terms of this Agreement to the Company shall be addressed to the Company in care of the Chief People Officer at the Company's principal office, and any notice to be given to the Participant shall be addressed to the Participant's last address reflected on the Company's records.

1.6 Titles. Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of this Agreement.

1.7 Governing Law. The laws of the State of Delaware shall govern the interpretation, validity, administration, enforcement and performance of the terms of this Agreement regardless of the law that might be applied under principles of conflicts of laws.

1.8 Conformity to Securities Laws. The Participant acknowledges that the Plan and this Agreement are intended to conform to the extent necessary with all provisions of the Securities Act and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, and state securities laws and regulations. Notwithstanding anything herein to the contrary, the Plan shall be administered, and the Long-Term Performance Award is granted, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and this Agreement shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

1.9 Amendments, Suspension and Termination. To the extent permitted by the Plan, this Agreement may be wholly or partially amended or otherwise modified, suspended or terminated at any time or from time to time by the Administrator or the Board; provided, however, that, except as may otherwise be provided by the Plan, no amendment, modification, suspension or termination of this Agreement shall adversely affect the Long-Term Performance Award in any material way without the prior written consent of the Participant.

1.10 Successors and Assigns. The Company may assign any of its rights under this Agreement to single or multiple assignees, and this Agreement shall inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer herein set forth in this Article 6, this Agreement shall be binding upon the Participant and his or her heirs, executors, administrators, successors and assigns.

1.11 Unfunded Status of Long-Term Performance Award. With respect to any payments not yet made to the Participant pursuant to the Plan, including this Long-Term Performance Award, nothing contained in the Plan, the Notice, the Restrictive Covenant Agreement or this Agreement shall give the Participant any rights that are greater than those of a general creditor of the Company or any Affiliate.

1.12 Entire Agreement. The Plan, the Notice, the Restrictive Covenant Agreement and this Agreement (including all Exhibits and Schedules thereto) constitute the entire agreement of the parties and supersede in their entirety all prior undertakings and agreements of the Company and the Participant with respect to the subject matter hereof, with the exception any other restrictive covenant agreement, including any non-compete, non-solicit or confidentiality agreement between Participant and the Company, which agreement shall survive in accordance with its own terms.

1.13 Section 409A. The intent of the parties is that payments and benefits under this Agreement and the Long-Term Performance Award be exempt from, or comply with, Section 409A of the Internal Revenue Code (the "Code"), and accordingly, to the maximum extent permitted, this Agreement and the Long-Term Performance Award shall be interpreted and administered to be in accordance therewith. Notwithstanding anything contained herein to

the contrary, the Participant shall not be considered to have terminated employment with the Company for purposes of any payments under this Agreement and the Long-Term Performance Award which are subject to Section 409A of the Code until the Participant would be considered to have incurred a "separation from service" from the Company within the meaning of Section 409A of the Code. Each amount to be paid or benefit to be provided under this Agreement and the Long-Term Performance Award shall be construed as a separate identified payment for purposes of Section 409A of the Code, and any payments described in this Agreement and the Long-Term Performance Award that are due within the "short term deferral period" as defined in Section 409A of the Code shall not be treated as deferred compensation unless applicable law requires otherwise. Without limiting the foregoing and notwithstanding anything contained herein to the contrary, to the extent required in order to avoid accelerated taxation and/or tax penalties under Section 409A of the Code, amounts that would otherwise be payable and benefits that would otherwise be provided pursuant to this Agreement and the Long-Term Performance Award during the six-month period immediately following the Participant's separation from service shall instead be paid on the first business day after the date that is six months following the Participant's separation from service (or, if earlier, the Participant's death). The Company makes no representation that any or all of the payments described in this Agreement and the Long-Term Performance Award will be exempt from or comply with Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment. The Participant understands and agrees that he or she shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A.

1.14 Disclosure Regarding Use of Personal Information.

(a) **Definition and Use of "Personal Information."** In connection with the grant of the Long-Term Performance Award, and any other award under other incentive award programs, and the implementation and administration of any such program, including, without limitation, the Participant's actual participation, or consideration by the Company for potential future participation, in any program at any time, it is or may become necessary for the Company to collect, transfer, use, and hold certain personal information regarding Participant in and/or outside of Participant's country of employment. The "Personal Information" the Company may collect, process, store and transfer for the purposes outlined above may include the Participant's name, nationality, citizenship, tax or other residency status, work authorization, date of birth, age, government/tax identification number, passport number, brokerage account information, GEID or other internal identifying information, home address, work address, job and location history, compensation and incentive award information and history, business unit, employing entity, and the Participant's beneficiaries and contact information. The Participant may obtain more details regarding the access and use of his or her personal information, and may correct or update such information, by contacting his or her human resources representative or local equity coordinator.

(b) **Use, Transfer, Storage and Processing of Personal Information.** The use, transfer, storage and processing of Personal Information electronically or otherwise, may be in connection with the Company's internal administration of its incentive award programs, or in connection with tax or other governmental and regulatory compliance activities directly or indirectly related to an incentive award program. To the extent permitted by law, Personal Information may be used by third parties retained by the Company to assist with the administration and compliance activities of its incentive award programs, and may be transferred by the entity that employs (or any entity that has employed) the Participant from the Participant's country of employment to the Company (or its Affiliates or Subsidiaries) and third parties located in the U.S. and in other countries. Specifically, those parties that may have access to the Participant's Personal Information for the purposes described herein include, but are not limited to: (i) human resources personnel responsible for administering the award programs, including local and regional equity award coordinators, and global coordinators located in the U.S.; (ii)

Participant's U.S. broker and equity account administrator and trade facilitator; (iii) Participant's U.S., regional and local employing entity and business unit management, including Participant's supervisor and his or her superiors; (iv) the Administrator; (v) the Company's technology systems support team (but only to the extent necessary to maintain the proper operation of electronic information systems that support the incentive award programs); and (vi) internal and external legal, tax and accounting advisors (but only to the extent necessary for them to advise the Company on compliance and

other issues affecting the incentive award programs in their respective fields of expertise). At all times, Company personnel and third parties will be obligated to maintain the confidentiality of the Participant's Personal Information except to the extent the Company is required to provide such information to governmental agencies or other parties. Such action will always be undertaken only in accordance with applicable law.

ARTICLE VII

DEFINITIONS

Wherever the following terms are used in the Agreement they shall have the meanings specified below, unless the context clearly indicates otherwise. The singular pronoun shall include the plural where the context so indicates.

1.1 "**Disability**," shall mean a condition such that an individual would be considered disabled for the purposes of Section 409(A) of the Code.

1.2 "**Retirement**" shall mean a "separation from service" (within the meaning of Section 409A of the Code) with the Company and all Affiliates (other than for Cause) after attaining eligibility for Retirement. A Participant attains eligibility for Retirement upon the earlier of (a) age 65 or (b) age 55 with at least ten (10) whole years of consecutive Service starting from the Participant's most recent hire date with the Company and all Affiliates. For the avoidance of doubt, the phrase "consecutive Service" in the preceding sentence shall not include time spent by the Participant:

(a) as a consultant or advisor to the Company or its Affiliates following a "separation from service" within the meaning of Section 409A of the Code;

(b) engaged as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands; or

(c) employed with or providing services to any business acquired by the Company or any Affiliate prior to the time such business was acquired by the Company or any Affiliate or employed with or providing services to any business after the time such business was divested by the Company or any Affiliate.

1.3 "**Service**" or "**Services**" shall mean services performed by the Participant for the Company or its Affiliates as an Employee, consultant or adviser, provided that services performed by a Participant in the capacity as an independent sales agent affiliated with one of the Company's or its Affiliates' real estate brands shall not constitute Service.

Exhibit 10.42

ANYWHERE REAL ESTATE INC. SECOND AMENDED AND RESTATED 2018 LONG-TERM INCENTIVE PLAN

RESTRICTED STOCK UNIT NOTICE OF GRANT & RESTRICTED STOCK UNIT AGREEMENT

Anywhere Real Estate Inc. (the "Company"), pursuant to its Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan"), hereby grants to the individual listed below (the "Participant"), an Award of Restricted Stock Units. The Award of Restricted Stock Units is subject to all of the terms and conditions set forth herein and in the Restricted Stock Unit agreement attached hereto as Exhibit A (the "Agreement") and the Plan, which are incorporated herein by reference.

Unless otherwise defined herein, the terms defined in the Plan shall have the same defined meanings in this Notice of Grant ("Notice") and the Agreement.

Participant:

Grant Date:

Total Number of Restricted Stock Units:

Vesting Date:

By accepting this grant, the Participant agrees to be bound by the terms and conditions of the Plan, the Agreement and this Notice. The Participant has reviewed the Agreement, the Plan and this Notice in their entirety, has had an opportunity to obtain the advice of counsel prior to executing this Notice and fully understands all provisions of this Notice, the Agreement and the Plan. The Participant hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Administrator upon any questions arising under the Plan or relating to the Restricted Stock Units Award.

Participant's Consent Regarding Use of Personal Information. By accepting this Restricted Stock Unit Award, the Participant explicitly consents (i) to the use of the Participant's Personal Information (as defined in Section 6.15 of the Agreement and to the extent permitted by law) for the purpose of implementing, administering and managing the Participant's Restricted Stock Unit Award under the Plan and of being considered for participation in future equity, deferred cash or other award programs (to the extent he/she is eligible under the terms of such plan or program, and without any guarantee that any award will be made); and (ii) to the use, transfer, processing and storage, electronically or otherwise, of his/her Personal Information, as such use has occurred to date, and as such use may occur in the future, in connection with this or any equity or other award, as described above.

Note: Participants electing to accept this grant via the Fidelity Stock Plan Services Net Benefits OnLine Grant Award Acceptance Process are not required to print and sign this Agreement.

ANYWHERE REAL ESTATE INC. PARTICIPANT

By: _____ By: _____

Print Name: _____ Print Name: _____

Title: _____

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Exhibit 10.42

Exhibit A

RESTRICTED STOCK UNIT AGREEMENT

Pursuant to the Restricted Stock Unit Notice of Grant (the "Notice") to which this Restricted Stock Unit Agreement (this "Agreement") is attached, Anywhere Real Estate Inc. (the "Company"), has granted to the Participant the number of Restricted Stock Units under the Company's Second Amended and Restated 2018 Long-Term Incentive Plan (the "Plan") as indicated in the Notice. Capitalized terms not specifically defined herein shall have the meanings specified in the Plan and Notice.

ARTICLE I

ARTICLE II GENERAL

2.1 Incorporation of Terms of Plan. The Restricted Stock Unit Award is subject to the terms and conditions of the Plan, which are incorporated herein by reference. In the event of any inconsistency between the Plan and this Agreement, the terms of the Plan shall control.

ARTICLE III

ARTICLE IV GRANT OF RESTRICTED STOCK UNITS

4.1 **Grant of Restricted Stock Units.** In consideration of the Participant's past and/or continued employment with or service to the Company or any Affiliate and for other good and valuable consideration, effective as of the Grant Date set forth in the Notice (the "Grant Date"), the Company irrevocably grants to the Participant the number of Restricted Stock Units as set forth in the Notice, upon the terms and conditions set forth in the Plan and this Agreement.

4.2 **Consideration to the Company.** In consideration of the grant of the Restricted Stock Units by the Company, the Participant agrees to render services to the Company or any Affiliate. Nothing in the Plan or this Agreement shall confer upon the Participant any right to continue in the employ or service of the Company or any Affiliate or shall interfere with or restrict in any way the rights of the Company and its Affiliates, which rights are hereby expressly reserved, to discharge or terminate the services of the Participant at any time for any reason whatsoever, except to the extent expressly provided otherwise in a written agreement between the Company or an Affiliate and the Participant.

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ARTICLE V

ARTICLE VI RESTRICTIONS AND RESTRICTION PERIOD

6.1 **Restrictions.** The Restricted Stock Units granted hereunder may not be sold, assigned, transferred, pledged, hypothecated or otherwise disposed of and shall be subject to a risk of forfeiture as described in Section 4.1 below until the Restricted Stock Units vests.

6.2 **Restricted Period.** Subject to Section 4.1 below, the Restricted Stock Units shall vest on each Vesting Date as set forth in the Notice.

6.3 **Settlement of Restricted Stock Units.** Within a reasonable period of time after each Vesting Date (and in no event later than the March 15th following the year in which the applicable Vesting Date occurs), the Company shall pay and transfer to the Participant a number of shares of Common Stock of Anywhere Real Estate Inc. (the "Shares") equal to the aggregate number of Restricted Stock Units that vested on each Vesting Date.

6.4 **No Rights as a Stockholder.** Unless and until a certificate or certificates representing the Shares shall have been issued by the Company to the Participant in connection with the payment of Shares in connection with vested Restricted Stock Units, the Participant shall not be, or have any of the rights or privileges of a stockholder of the Company with respect to, the Shares.

6.5 **Dividend Equivalents Rights.** The Restricted Stock Units will carry dividend equivalent rights related to any cash dividend paid by the Company while the Restricted Stock Units are outstanding. In the event the Company pays a cash dividend on its outstanding Shares following the grant of the Restricted Stock Units, the number of Restricted Stock Units will be increased by the number of units determined by dividing (i) the amount of the cash dividend on the number of Shares covered by the Restricted Stock Units at the time of the related dividend record date, by (ii) the closing price of a Share on the related dividend payment date. Any additional Restricted Stock Units credited as dividend equivalents will be subject to the same vesting requirements, settlement provisions, and other terms and conditions as the original Restricted Stock Units to which they relate. Any additional Restricted Stock Units credited as dividend equivalents that result in a fractional Share shall be carried forward on each of the first and second Vesting Date to the subsequent Vesting Date and shall be rounded up to the nearest whole Share on the third and final Vesting Date.

6.6 **Deferral.** Subject to Section 409A of the Code, the Participant may be permitted to elect to defer receipt of his or her Shares related to the Restricted Stock Units under a separate deferral program.

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ARTICLE VII

FORFEITURES

7.1 Termination of Service. Except as provided in Article 5, if the Participant's ceases to be a member of the Board of Directors of the Company for any reason, then the Restricted Stock Units, to the extent not vested, shall be forfeited to the Company without payment of any consideration by the Company, and neither the Participant nor any of his or her successors, heirs, assigns or personal representatives shall thereafter have any further rights or interests in such Restricted Stock Units.

ARTICLE VIII

8.1 CHANGE IN CONTROL

8.1 Change in Control. Upon the occurrence of the Change in Control, (i) such Restricted Stock Unit shall become fully vested, (ii) the restrictions, payment conditions, and forfeiture conditions applicable to such Restricted Stock Unit granted shall lapse, and (iii) and any performance conditions imposed with respect to such Restricted Stock Unit shall be deemed to be achieved at target performance levels.

ARTICLE IX

MISCELLANEOUS

9.1 Administration. The Administrator shall have the power to interpret the Plan and this Agreement and to adopt such rules for the administration, interpretation and application of the Plan as are consistent therewith and to interpret, amend or revoke any such rules. All actions taken and all interpretations and determinations made by the Administrator in good faith shall be final and binding upon the Participant, the Company and all other interested persons. No member of the Administrator or the Board shall be personally liable for any action, determination or interpretation made in good faith with respect to the Plan, this Agreement or the Restricted Stock Units.

9.2 Restrictions on Transfer. Restricted Stock Units that have not vested may not be transferred or otherwise disposed of by the Participant, including by way of sale, assignment, transfer, pledge, hypothecation or otherwise, except as permitted by the Administrator, or by will or the laws of descent and distribution.

9.3 Invalid Transfers. No purported sale, assignment, mortgage, hypothecation, transfer, pledge, encumbrance, gift, transfer in trust (voting or other) or other disposition of, or creation of a security interest in or lien on, any of the Restricted Stock Units by any holder thereof in violation of the provisions of this Agreement shall be valid, and the Company will not transfer any of said Restricted Stock Units on its books or otherwise nor will any of said Restricted Stock Units be entitled to vote, nor will any dividends be paid thereon, unless and until there has been full compliance with said provisions to the satisfaction of the Company. The foregoing restrictions are in addition to and not in lieu of any other remedies, legal or equitable, available to enforce said provisions.

9.4 Adjustments. The Participant acknowledges that the Restricted Stock Units are subject to modification and termination in certain events as provided in this Agreement and Article 3 of the Plan.

9.5 Termination of Employment or Service. The Administrator, in its sole discretion, shall determine the effect of all matters and questions relating to termination of

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employment or service, including without limitation, whether a termination has occurred, whether any particular leave of absence constitutes a termination.

9.6 **Notices.** Any notice to be given under the terms of this Agreement to the Company shall be addressed to the Company in care of the Executive Vice President and Chief People Officer at the Company's principal office, and any notice to be given to the Participant shall be addressed to the Participant's last address reflected on the Company's records.

9.7 **Titles.** Titles are provided herein for convenience only and are not to serve as a basis for interpretation or construction of this Agreement.

9.8 **Governing Law.** The laws of the State of Delaware shall govern the interpretation, validity, administration, enforcement and performance of the terms of this Agreement regardless of the law that might be applied under principles of conflicts of laws.

9.9 **Conformity to Securities Laws.** The Participant acknowledges that the Plan and this Agreement are intended to conform to the extent necessary with all provisions of the Securities Act and the Exchange Act and any and all regulations and rules promulgated by the Securities and Exchange Commission thereunder, and state securities laws and regulations. Notwithstanding anything herein to the contrary, the Plan shall be administered, and the Restricted Stock Units are granted, only in such a manner as to conform to such laws, rules and regulations. To the extent permitted by applicable law, the Plan and this Agreement shall be deemed amended to the extent necessary to conform to such laws, rules and regulations.

9.10 **Amendments, Suspension and Termination.** To the extent permitted by the Plan, this Agreement may be wholly or partially amended or otherwise modified, suspended or terminated at any time or from time to time by the Administrator or the Board; provided, however, that, except as may otherwise be provided by the Plan, no amendment, modification, suspension or termination of this Agreement shall adversely affect the Restricted Stock Units in any material way without the prior written consent of the Participant.

9.11 **Successors and Assigns.** The Company may assign any of its rights under this Agreement to single or multiple assignees, and this Agreement shall inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer herein set forth in this Article 6, this Agreement shall be binding upon the Participant and his or her heirs, executors, administrators, successors and assigns.

9.12 **Limitations Applicable to Section 16 Persons.** Notwithstanding any other provision of the Plan or this Agreement, if the Participant is subject to Section 16 of the Exchange Act, then the Plan, the Restricted Stock Units and this Agreement shall be subject to any additional limitations set forth in any applicable exemptive rule under Section 16 of the Exchange Act (including any amendment to Rule 16b-3 of the Exchange Act) that are requirements for the application of such exemptive rule. To the extent permitted by applicable law, this Agreement shall be deemed amended to the extent necessary to conform to such applicable exemptive rule.

9.13 **Entire Agreement.** The Plan, the Notice and this Agreement (including all Exhibits thereto, if any) constitute the entire agreement of the parties and supersede in their entirety all prior undertakings and agreements of the Company and the Participant with respect to the subject matter hereof.

9.14 **Section 409A.** The intent of the parties is that payments and benefits under this Agreement and the Award be exempt from, or comply with, Section 409A of the Internal Revenue Code (the "Code"), and accordingly, to the maximum extent permitted, this Agreement and the Award shall be interpreted and administered to be in accordance therewith. Notwithstanding anything contained herein to the contrary, the Participant shall not be considered to have terminated his or her services with the Company for purposes of any payments under this Agreement and the Award which are subject to Section 409A of the Code

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until the Participant would be considered to have incurred a "separation from service" from the Company within the meaning of Section 409A of the Code. Each amount to be paid or benefit to be provided under this Agreement and the Award shall be construed as a separate identified payment for purposes of Section 409A of the Code, and any payments described in this Agreement and the Award that are due within the "short term deferral period" as defined in Section 409A of the Code shall not be treated as deferred compensation unless applicable law requires otherwise. Without limiting the foregoing and notwithstanding anything contained herein to the contrary, to the extent required in order to avoid accelerated taxation and/or tax penalties under Section 409A of the Code, amounts that would otherwise be payable and benefits that would otherwise be provided pursuant to this Agreement and the Award during the six-month period immediately following the Participant's separation from service shall instead be paid on the first business day after the date that is six months following the Participant's separation from service (or, if earlier, the Participant's death). The Company makes no representation that any or all of the payments described in this Agreement and the Award will be exempt from or comply with

Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment. The Participant understands and agrees that he or she shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A.

9.15 Disclosure Regarding Use of Personal Information.

(a) **Definition and Use of "Personal Information".** In connection with the grant of the Restricted Stock Unit Award, and any other award under other incentive award programs, and the implementation and administration of any such program, including, without limitation, the Participant's actual participation, or consideration by the Company for potential future participation, in any program at any time, it is or may become necessary for the Company to collect, transfer, use, and hold certain personal information regarding Participant in and/or outside of Participant's country of employment. The "Personal Information" the Company may collect, process, store and transfer for the purposes outlined above may include the Participant's name, nationality, citizenship, tax or other residency status, work authorization, date of birth, age, government/tax identification number, passport number, brokerage account information, GEID or other internal identifying information, home address, work address, job and location history, compensation and incentive award information and history, business unit, employing entity, and the Participant's beneficiaries and contact information. The Participant may obtain more details regarding the access and use of his or her personal information, and may correct or update such information, by contacting his or her human resources representative or local equity coordinator.

(b) **Use, Transfer, Storage and Processing of Personal Information.** The use, transfer, storage and processing of Personal Information electronically or otherwise, may be in connection with the Company's internal administration of its incentive award programs, or in connection with tax or other governmental and regulatory compliance activities directly or indirectly related to an incentive award program. To the extent permitted by law, Personal Information may be used by third parties retained by the Company to assist with the administration and compliance activities of its incentive award programs, and may be transferred by the entity that employs (or any entity that has employed) the Participant from the Participant's country of employment to the Company (or its Affiliates or Subsidiaries) and third parties located in the U.S. and in other countries. Specifically, those parties that may have access to the Participant's Personal Information for the purposes described herein include, but are not limited to: (i) human resources personnel responsible for administering the award programs, including local and regional equity award coordinators, and global coordinators located in the U.S.; (ii) Participant's U.S. broker and equity account administrator and trade facilitator; (iii) Participant's U.S., regional and local employing entity and business unit management, including Participant's supervisor and his or her superiors; (iv) the Administrator; (v) the Company's technology

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systems support team (but only to the extent necessary to maintain the proper operation of electronic information systems that support the incentive award programs); and (vi) internal and external legal, tax and accounting advisors (but only to the extent necessary for them to advise the Company on compliance and other issues affecting the incentive award programs in their respective fields of expertise). At all times, Company personnel and third parties will be obligated to maintain the confidentiality of the Participant's Personal Information except to the extent the Company is required to provide such information to governmental agencies or other parties. Such action will always be undertaken only in accordance with applicable law.

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Exhibit 10.61

February 1, 2024 Rudy Wolfs
Via Email and DocuSign

Dear Rudy:

We are pleased to confirm your verbal offer of employment with Anywhere Real Estate Inc. (the "Company") as Chief Technology Officer reporting to Ryan Schneider, President and Chief Executive Officer of the Company, beginning on or about February 22, 2024. Your annual base salary during the term of your employment shall be \$650,000.00 per annum, or such increased amount as the Compensation Committee of the Board of Directors of Anywhere Real Estate Inc. may approve from time to time. Your base salary shall be payable in accordance with the Company's customary practices applicable to its executives, but no less frequently than monthly. You will be eligible for participation in the Company's health and welfare benefits plans on the first calendar day of the month following your date of hire. This offer is contingent upon satisfactory background verification, as well as compliance with federal immigration employment law requirements, and is further contingent upon approval of the Board of Directors and Compensation Committee of Anywhere Real Estate Inc.

Your position will be Anywhere Level 1 and is considered a participant on the Executive Leadership Committee (ELC) of the Company. This position is expected to be an executive officer of the Company, which is subject to a determination by the Anywhere Real Estate Inc. Board of Directors, which determination is expected to occur prior to your first day of employment. You shall be assigned the duties and responsibilities of Chief Technology Officer or as may reasonably be assigned to you from time to time by the Chief Executive Officer of the Company. You shall perform such duties, undertake the responsibilities, and exercise the authorities customarily performed, undertaken and exercised by persons in a similar executive capacity at a similar company. If, at any time, you are elected as a director of the Company or as a director or officer of any of the Company's affiliates, you will fulfill your duties as such director or officer without additional compensation.

You shall devote your full-time business attention to the business and affairs of the Company and its affiliates and shall use your best efforts to faithfully and diligently serve the business and affairs of the Company and its affiliates. Notwithstanding the foregoing, you may, subject to the Company's policy as in effect from time to time, (i) serve on civic, charitable or non-profit boards or committees, (ii) serve on for-profit boards or committees, subject to the approval of the Compensation Committee or with respect to service on public boards, the Board, which approval shall not be unreasonably withheld or delayed, and (iii) manage personal and family investments and affairs, participate in industry organizations and deliver lectures at educational institutions, in each case so long as such service and activity does not interfere, individually or in the aggregate, with the performance of your responsibilities hereunder and subject to the code of conduct and other applicable policies of the Company and its affiliates as in effect from time to time.

You shall also be subject to and shall abide by each of the personnel and compliance policies of the Company and its affiliates applicable and communicated in writing to senior executives, including, without limitation, the Company's Clawback Policy as in effect from time to time.

For each fiscal year of the Company ending during the term of your employment, you shall be eligible to receive annual cash incentive compensation. You shall be eligible to receive an individual target eligible funding under the annual cash bonus plan of 100% of your "eligible earnings" for the applicable bonus year, as may hereafter be increased, with the opportunity to receive a maximum annual cash bonus subject to and in accordance with the terms of the applicable annual cash bonus plan as in effect from time to time, which may include payments based upon Company performance measures and/or your relative individual performance. For purposes of this letter, "eligible earnings" in respect of such bonus year shall be calculated in accordance with the applicable annual cash bonus plan as in effect from time to time. Such annual cash bonus shall be paid in no event later than March 15th of the taxable year following the end of the taxable year to which the performance targets relate, provided that you are employed by the Company or one of its affiliates through the date specified in the annual cash bonus plan and any performance targets established by the Committee for the applicable fiscal year have been achieved. For calendar year 2024, any payment made pursuant to the annual cash bonus plan will not be pro-rated.

You are eligible to participate in the Company's future annual equity award cycles with a target annual equity award value equal to \$1,000,000.00 in accordance with Company's equity grant practices for similarly situated employees at the time of grant and may be comprised of various equity vehicles including but not limited to stock options, performance shares units, and restricted stock units. The 2024 equity awards are expected to be approved by the Anywhere Real Estate Inc. Compensation Committee, which is anticipated to be effective on or before the first week of March 2024. Your acceptance of any Anywhere Real Estate Inc. equity grants is subject to your agreement to be bound by certain restrictive covenants that will be set forth in the equity grant and Executive Restrictive Covenant Agreement.

In addition, you will receive a one-time grant of cash-settled restricted stock units (RSUs) with a grant date value equal to \$200,000 of which will be in the form of restricted stock units that will best in three equal installments on each of the first three grant anniversary dates, subject to the approval of the Anywhere Real Estate Inc. Compensation Committee. It is anticipated that the grant date will also be on or before the first week of March 2024, provided your employment has commenced by that time. As stated above, you must sign an Executive Restrictive Covenant Agreement and any other required agreements that are in effect when the grant is made.

During the term of your employment, you shall be entitled to participate in all employee benefit plans, practices and programs maintained by the Company or its affiliates and made available to employees of the Company generally, including, without limitation, all retirement, savings, medical, hospitalization, disability, dental, life or travel accident insurance benefit, and vacation/paid time-off plans and policies, to the extent you are eligible under the terms of such plans. Your participation in such plans, practices and programs shall be commensurate with your position at the Company. You shall also be entitled to participate in a death and dismemberment benefit plan that shall provide death and dismemberment insurance in the amount of two and a half times your base salary at the time of death or dismemberment up to \$2 million, subject to your eligibility of insurability. For the avoidance of doubt, you shall not be entitled to any excise tax gross-up under Section 280G or 4999 of the Internal Revenue Code of 1986, as amended (the "Code") (or any successor provision) or any other tax gross-up.

You will also be eligible to receive executive level severance benefits which are set forth in the Anywhere Real Estate Inc. Severance Pay Plan for Executives and executive level change in control benefits under the Anywhere Real Estate Inc. Change in Control Plan for Executives.

By accepting this position, you are representing that: (i) your assumption and performance of the duties with the Company or its affiliates contemplated by this offer letter and accompanying Executive Restrictive Covenant Agreement will not violate or conflict with any agreement, instrument, statute, rule or regulation, or any decree, judgment or order of any court or other governmental authority by which you are bound, and (ii) you are not a party to or bound by any agreement or instrument which would prevent you from performing in any way your duties contemplated by this offer letter, including without limitation any employment agreement, covenant not to compete, covenant not to solicit or hire, separation agreement or confidentiality agreement with any person or entity. You also agree that you shall not, during your employment with the Company, improperly use or disclose to the Company or its affiliates or any of the employees or agents (including sales associates) of the Company or its affiliates any proprietary information or trade secret belonging to any former employer of yours or any other person or entity to which you owe a duty of non-disclosure.

Upon submission of proper invoices in accordance with the Company's normal procedures, you shall be entitled to receive prompt reimbursement of all reasonable out-of-pocket business, entertainment and travel expenses incurred by you in connection with the performance of Executive's duties hereunder that have been incurred in accordance with the Company's business expense and travel and entertainment policies in effect from time to time. Such reimbursement shall be made as soon as practicable and in no event later than the end of the calendar year following the calendar year in which the expenses were incurred.

Per the Company's standard policy, this letter is not intended, nor should it be considered as an employment contract for a definite or indefinite period of time. Employment with the Company is at will, and either you or the Company may terminate employment at any time, for any reason, with or without cause or notice.

Any controversy, dispute or claim arising out of or relating to this letter, or its interpretation, application, implementation, breach or enforcement which the parties are unable to resolve by mutual agreement, shall be settled by submission by either party of the controversy, claim or dispute to binding arbitration in New York City, in the Borough of Manhattan (unless the parties agree in writing to a different location), before a single arbitrator in accordance with the Employment Dispute Resolution Rules of the American Arbitration Association then in effect. In any such arbitration proceeding the parties agree to provide all discovery deemed necessary by the arbitrator. The decision and award made by the arbitrator shall be final, binding and conclusive on all parties hereto for all purposes, and judgment may be entered thereon in any court having jurisdiction thereof. Each party shall bear its or her costs and expenses in any such arbitration, including, but not limited to, attorneys' fees; provided, however, if you prevail on substantially all material claims, the Company shall reimburse you for your reasonable attorneys' fees and costs. It is part of the essence of this letter that any claims hereunder shall be resolved expeditiously and as confidentially as possible. Accordingly, all proceedings in any arbitration shall be conducted under seal and kept strictly confidential. In that regard, no party shall use, disclose or permit the disclosure of any information, evidence or documents produced by any other party in the arbitration proceedings or about the existence, contents or results of the proceedings except as necessary and appropriate for the preparation and conduct of the arbitration proceedings, or as may be required by any legal process, or as required in an action in aid of arbitration or for enforcement of or appeal from an arbitral award. Before making any disclosure permitted by the preceding sentence, the party intending to make such disclosure shall give the other party reasonable written notice of the intended disclosure and afford such other party a reasonable opportunity to protect its interests.

You will be subject to the Anywhere Real Estate Inc. Director and Officer Indemnification Agreement and the Anywhere Real Estate Inc. Executive Restrictive Covenant Agreement, which are enclosed with this letter and must be signed and returned by you before any employment relationship will be effective.

Upon your acceptance, this letter will contain the entire agreement and understanding between you and the Company and supersedes any prior or contemporaneous agreements, understandings, term sheets, communications, offers, representations, warranties, or commitments by or on behalf of the Company (oral or written). The terms of your employment may in the future be amended, but only by writing and which is signed by both you and, on behalf of the Company, by a duly authorized executive officer. In making this offer, we are relying on the information you have provided us about your background and experience, including any information provided to us in any employment application that you may have submitted to us. The language in this letter will be

construed as to its fair meaning and not strictly for or against either of us. If any provision of this Agreement is held invalid, in whole or in part, such invalidity will not affect the remainder of such provision or the remaining provisions of this Agreement. This Agreement is governed by Delaware law (without regard to conflicts of law principles) and the Federal Arbitration Act ("FAA"), but in case of a conflict the FAA controls.

Please note that your employment and the terms set forth in this letter are subject to and conditioned on the approval of the Board of Directors of Anywhere Real Estate Inc.

Should you have any questions or concerns regarding your employment with Anywhere Real Estate, please feel free to contact me at (973) 477-XXXX.

Regards,

/s/ Tanya Reu-Narvaez

Tanya Reu-Narvaez Chief People Officer
Anywhere Real Estate Inc.

I agree that I have been given a reasonable opportunity to read this letter carefully. I have not been promised anything that is not described in this letter. The Company encourages me to discuss the letter with my legal advisor. I have read this letter, understand it, and I am signing it voluntarily. By signing this letter, I understand that the parties are agreeing to arbitration for any disputes as set forth above.

Agreed and Accepted:

Understood and accepted:

/s/ Rudy Wolfs

Date: 02/02/2024

cc: Ryan Schneider HR File

Enclosures

Exhibit 19.1

Anywhere Real Estate Inc.

PROCEDURES AND GUIDELINES GOVERNING SECURITIES TRADES BY COMPANY PERSONNEL

(Effective as of January 29, 2025)

I. PURPOSE

It is illegal and a violation of Company policy for any director, officer or employee of Anywhere Real Estate Inc. (the "**Company**") or any subsidiary of the Company to trade in the securities of the Company while in possession of material nonpublic information about the Company other than pursuant to a pre-existing Rule 10b5-1 Plan (as defined in Section VI.G. below) or in the securities of any other publicly traded company based on material nonpublic information concerning that company obtained in the course of service or employment with the Company. It is also illegal and a violation of Company policy for any director, officer or employee of the Company or any subsidiary of the Company to disclose material nonpublic information to others who may trade on the basis of that information (commonly known as "tipping"). In order to comply with federal and state securities laws governing (i) trading in Company securities while in possession of material nonpublic information concerning the Company and trading in securities of any other publicly traded company based on material nonpublic information concerning that company obtained in the course of service or employment with the Company and (ii) tipping or disclosing such material nonpublic information to others, and in order to prevent the appearance of improper trading or tipping, the Company has adopted this Policy for all of the Insiders (as defined in Section II.A below).

II. SCOPE

- A. The restrictions set forth in this Policy apply to all officers, directors and employees of the Company or any subsidiary of the Company, wherever located, as well as other persons, such as contractors or consultants, who may have access to material nonpublic information about the Company, whom the Company has notified (collectively, the “**Company Personnel**”), and to their spouses, minor children, adult family members or anyone else sharing the same household and any other person over whom the Company Personnel exercises substantial influence or control over his or her securities trading decisions (“**Family Members**”). This Policy also applies to any trusts, corporations and other entities controlled or managed by any Company Personnel or their Family Members, such as trusts as to which the person serves as trustee or in a similar fiduciary capacity: (“**Controlled Entities**” and, together with Company Personnel and Family Members, “**Insiders**”). It is the responsibility of the Company Personnel for ensuring their Family Members and Controlled Entities comply with the Policy.
- B. For purposes of this Policy, the term “securities” is defined very broadly by the securities laws and includes common stock, securities exchangeable for or convertible into common stock and options to purchase common stock, preferred

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stock, convertible debentures, warrants and options or other derivative securities, such as put or call options.

- C. For purposes of this Policy, the term “transaction,” “trading in” or “to trade in” means broadly any purchase, sale or other transaction to acquire, transfer or dispose of securities, including gifts and using securities to secure a loan, and shall include entering into any derivative transaction (including options, collars, forward contracts or swaps) in relation to Company securities, or buying or selling any investments (including credit-linked notes) which increase or decrease in value based on the price of the Company’s securities or voluntarily terminating any derivative transactions in relation to Company securities (including by voluntary exercise of an option); but shall not include certain transactions under employee benefit plans specified under Section V.E below or transactions in mutual funds or exchange traded funds that are invested in Company securities so long as (i) the Insider does not control the investment decisions on individual stocks within the fund and (ii) Company securities do not represent a substantial portion of the assets of the fund.

D. GIFTS OF SECURITIES

- A gift of Company securities will be considered “trading” for purposes of this Policy and may only occur when an Insider is not aware of material nonpublic information about the Company and, for Designated Persons (as defined in Section II.E below), only outside blackout periods. In addition, Section 16 Parties (as defined in Section III.A below) and Access Persons (as defined in Section III.B below) must also comply with the Procedures for Approval in Section VI.D of the Policy before making a gift of the Company securities.
- E. This Policy will be delivered to all Company Personnel upon its adoption by the Company, and to all new Company Personnel at the start of their employment or relationship with the Company or any subsidiary thereof. Upon first receiving a copy of this Policy, each Company Personnel must sign an acknowledgment that he or she has received a copy and agrees to comply with this Policy’s terms. Section 16 Parties, Access Persons and Additional Blackout Parties (as defined in Section III.C below) (collectively, “**Designated Persons**”) shall certify compliance with this Policy in the form annexed hereto. For persons subject to this Policy who are not Designated Persons, such acknowledgement may take the form of the certification of compliance with the Code of Ethics. All Designated Persons must re-certify compliance with this Policy on an annual basis.
- F. The Company may change these procedures or adopt such other procedures in the future as the Company considers appropriate in order to carry out the purposes of this Policy. This Policy will be administered by the Company’s Securities Trading Compliance Officer, who will be an employee attorney designated by the General Counsel. Any duties of the Securities Trading Compliance Officer described in this Policy, including approving proposed trades by any Designated Person, may

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be performed by the General Counsel or such other persons designated by the Securities Trading Compliance Officer or the General Counsel from time to time.

III. DESIGNATED PERSONS

- A. **Section 16 Parties.** All members of the Company's Board of Directors and officers (as defined in Rule 16a-1(f) of the Securities Exchange Act of 1934, as amended (the "**Exchange Act**") of the Company are referred to in this Policy as a "**Section 16 Party**." The current Section 16 Parties are listed on **Exhibit A**, and the Company will amend **Exhibit A** from time to time as necessary to update the list of Section 16 Parties. Section 16 Parties must obtain prior approval of all trades in Company securities from the Securities Trading Compliance Officer in accordance with the procedures set forth in Section V.D below.
- B. **Access Persons.** The Company has designated those persons listed on **Exhibit B** attached hereto as the persons who have regular access to material nonpublic information in the normal course of their duties for the Company (other than Section 16 Parties); each person listed on **Exhibit B** is referred to herein as an "**Access Person**." Access Persons must obtain prior approval of all trades in Company securities from the Securities Trading Compliance Officer in accordance with the procedures set forth in Section V.D below. The Company will amend **Exhibit B** from time to time as necessary to reflect the addition and the resignation or departure of Access Persons, or to reflect the addition of Access Persons on a temporary or a permanent basis during any of the quarterly blackout periods set forth in Section V.C below. The Securities Trading Compliance Officer will promptly notify any Access Person in writing if such Access Person will no longer be designated as an Access Person.
- C. **Additional Blackout Parties.** The Company has designated those persons listed on **Exhibit C** attached hereto as the persons who have periodic access to material nonpublic information in the normal course of their duties for the Company (other than Section 16 Parties and Access Persons) and who will be subject to quarterly blackout restrictions under this Policy; each person listed on **Exhibit C** is referred to herein as an "**Additional Blackout Party**." Additional Blackout Parties may not trade in Company securities during any quarterly blackout period set forth in Section V.C, except as otherwise approved by the Securities Trading Compliance Officer (which approval generally will be granted only for exigent circumstances constituting a hardship) in accordance with Section V.D.2. The Company will amend **Exhibit C** from time to time as necessary to reflect the addition and the resignation or departure of Additional Blackout Parties. The Securities Trading Compliance Officer will promptly notify any Additional Blackout Party in writing if the Company independently determines that such Additional Blackout Party will no longer be designated an Additional Blackout Party.

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IV. DEFINITION OF "MATERIAL NONPUBLIC INFORMATION"

A. "MATERIAL" INFORMATION

Information about the Company is "material" if a reasonable investor would consider it important in deciding whether to buy, sell, or hold a security, or if the information would significantly alter the total mix of the information available. In simple terms, material information is any type of information that could reasonably be expected to affect the market price of the Company's securities. Both positive and negative information may be material. Information may be material even if it relates to future, speculative or contingent events and even if it is significant only when considered in combination with publicly available information. While it is not possible to identify all information that would be deemed "material," the following types of information ordinarily would be considered material:

Significant changes in the Company's financial, operational or strategic plans or in the Company's performance or liquidity.

Earnings guidance or estimates (including changes of previously announced guidance or estimates).

Unpublished financial results.

Significant writedowns and additions to reserves for bad debts.

Potential material mergers, acquisitions, tender offers, joint ventures or material sales of Company assets or subsidiaries.

Financings and other events regarding the Company's debt instruments and securities (e.g., defaults, calls of securities for redemption, refinancings, share repurchase plans, stock splits, public or private securities/debt offerings, or changes in Company dividend policies or amounts).

Significant litigation, actual or threatened disputes or governmental investigations.

Significant changes in senior management.

Changes in analyst recommendations or debt ratings.

Changes in auditors or auditor notification that the Company may no longer rely on an audit report.

The gain or loss of a significant customer or supplier.

Significant cybersecurity incidents or events.

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In all cases, the responsibility for determining whether an individual is in possession of material nonpublic information rests with that individual, and any action on the part of the Company or any other employee pursuant to this Policy (or otherwise) does not in any way constitute legal advice or insulate the individual from liability under applicable securities laws.

B. "NONPUBLIC" INFORMATION

Material information is "nonpublic" if (i) it has not been widely disseminated by the Company to the public through major newswire services, national news services and financial news services, a publicly available filing with the SEC, and/or by means of a widely disseminated statement from a senior officer in compliance with Regulation FD and (ii) the securities market has not had sufficient time to digest the information. For the purposes of this Policy, information will not be considered public, i.e., no longer "nonpublic," until *two full trading days* have lapsed following the Company's widespread public release of the information. *By way of example, if the public release occurs before trading commences on a Monday morning, such information will be considered public at the commencement of trading on Wednesday morning. If, however, the public release occurs on Monday after the commencement of trading, the information will not be considered public until the commencement of trading on Thursday morning.*

C. CONSULT THE SECURITIES TRADING COMPLIANCE OFFICER FOR GUIDANCE

Any Company Personnel who is unsure whether the information that they possess is material or nonpublic should consult the Securities Trading Compliance Officer for guidance before trading in any Company securities.

V. STATEMENT OF COMPANY POLICY AND PROCEDURES

A. PROHIBITED ACTIVITIES

1. Other than pursuant to a pre-existing 10b5-1 Plan, no Insider may trade in Company securities while possessing material nonpublic information concerning the Company. It does not matter that there is an independent, justifiable reason for a purchase or sale; if the Insider has material nonpublic information, the prohibition still applies.
2. Other than pursuant to a pre-existing Rule 10b5-1 Plan:

- a. No Section 16 Party may trade in Company securities (i) during any quarterly blackout period set forth in Section V.C or (ii) outside of any blackout period set forth in Section V.C unless the trade to be conducted outside such blackout period has been approved by the Securities Trading Compliance Officer in accordance with the procedures set forth in Section V.D below.

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- b. No Access Person may trade in Company securities (i) during any quarterly blackout period set forth in Section V.C except as otherwise approved by the Securities Trading Compliance Officer (which approval referenced in this clause (i) generally will be granted only for exigent circumstances constituting a hardship) in accordance with Section V.D or (ii) outside of any quarterly blackout period set forth in Section V.C unless the trade to be conducted outside such blackout period has been approved by the Securities Trading Compliance Officer (or, where it is the Securities Trading Compliance Officer who seeks to make the trade, by the General Counsel) in accordance with the procedures set forth in Section V.D below.

These restrictions also apply to the Family Members and Controlled Entities of Section 16 Parties and Access Persons.

3. Other than pursuant to a pre-existing Rule 10b5-1 Plan, no Additional Blackout Party may trade in Company securities during any quarterly blackout period set forth in Section V.C unless the trade is approved by the Securities Trading Compliance Officer (which approval referenced in this paragraph 3 generally will be granted only for exigent circumstances constituting a hardship) in accordance with the procedures set forth in Section V.D below.
4. No Company Personnel may disclose material nonpublic information concerning the Company to any outside person (including family members, analysts, individual investors, or members of the investment community and news media), unless such disclosure is (i) required as part of that director's, officer's or employee's regular duties for the Company, (ii) authorized by the Securities Trading Compliance Officer or General Counsel or (iii) made in compliance with the Company's Policy Regarding Communications with Analysts, Securityholders and Others In Accordance with Regulation FD. In any instance in which such information is disclosed to outsiders, the Company will take such steps as are necessary to preserve the confidentiality of the information, including requiring the outsider to agree in writing to comply with the terms of this Policy and/or to sign a confidentiality agreement. All inquiries from outsiders regarding material nonpublic information about the Company must be forwarded to the Securities Trading Compliance Officer or General Counsel.
5. No Company Personnel may give trading advice of any kind about the Company to anyone while possessing material nonpublic information about the Company, except that Company Personnel should advise others not to trade if doing so might violate the law or this Policy.

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6. Company Personnel are prohibited from trading in any put or engaging in any short sale (including a short sale "against the box") or equity swap of Company securities, trading in any call or other derivative on Company securities (including trading in any residential housing futures or options index, such as trading in the S&P Chicago Mercantile Exchange Housing Futures and Options), engaging in hedging transactions, purchasing Company securities on margin, borrowing against Company securities, and pledging Company securities as collateral for a loan; provided, however, no Company Personnel shall be required to unwind any hedge or pledge that was already in existence as of the date of this Policy.

7. In addition to the matters set forth in Section V.A(6) above, Section 16 Parties, Access Persons and Additional Blackout Parties (i.e., all Designated Persons) shall be prohibited from placing standing or limit orders on Company securities.
8. In addition to the matters set forth in Sections V.A(6) and V.A(7) above, Section 16 Parties and Access Persons shall be prohibited from engaging in short-term trading (defined as the six months immediately following a purchase or sale of the Company's securities in the open market).
9. No Company Personnel may (a) trade in the securities of any other public company while possessing material nonpublic information concerning that company obtained in the course of the person's employment or service with the Company, (b) "tip" or disclose such material nonpublic information concerning such other public company to anyone who may trade based on such information, or (c) give trading advice of any kind to anyone concerning such other public company while possessing such material nonpublic information about that company. In certain situations, U.S. or other securities laws may also prohibit trading (or recommending or suggesting that anyone else trade) in the securities of any other company while the person has material nonpublic information obtained in the course of the person's employment or service with the Company that, even if not directly about the other company, could materially affect the market price for securities of that other company.

B. PROCEDURES FOR PROTECTING COMPANY INFORMATION

In addition to the items discussed above, directors, officers and employees are responsible for protecting the confidentiality of Company information, including,

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without limitation, in accordance with the Company's Code of Ethics, Information Management Policy and Information Security Policy.

C. BLACKOUT PERIODS APPLICABLE TO DESIGNATED PERSONS

1. Quarterly Blackout. Because the announcement of the Company's quarterly financial results may have the potential to have a material effect on the market for the Company's securities, no Designated Person may trade in the Company's securities during the period generally beginning after the close of the business day on the 10th day of the third month of each calendar quarter (March 10, June 10, September 10, and December 10) or if any such day is not a business day, then on the immediately following business day and ending after two full trading days have lapsed following the Company's widespread public release of its quarterly or year-end financial results (each such period, a "**Quarterly Blackout Period**"). By way of example, if the public release occurs before trading commences on a Monday morning, such information will be considered public at the commencement of trading on Wednesday morning. If, however, the public release occurs on Monday any time after the commencement of trading, the information will not be considered public until the commencement of trading on Thursday morning. Notwithstanding the foregoing, a Quarterly Blackout Period may from time to time begin or end at other times upon the determination of the Securities Trading Compliance Officer in consultation with the General Counsel. The Securities Trading Compliance Officer will always advise the Designated Persons of when the Quarterly Blackout Period begins and ends.
2. Special Blackout. From time to time, the Company may impose longer or additional blackout periods on any or all Company Personnel when there are significant developments or events that have not yet been made public. All affected persons will be notified by the Securities Trading Compliance Officer that such person is prohibited from trading until notified by the Securities Trading Compliance Officer that the special blackout period has been terminated. If a person whose trades are subject to pre-clearance requests permission to trade in the Company's securities during a special blackout, the Securities Trading Compliance Officer may inform the requesting person of the existence of a blackout period, without disclosing the reason for the blackout. Any person made aware of the existence of a special blackout may not disclose the existence of the blackout to any other person. The

failure of the Securities Trading Compliance Officer to notify any person, including Designated Persons, of a special blackout will not relieve such person of the obligation not to trade while in possession of material nonpublic information.

Section 16 Parties may also be subject to special blackouts pursuant to the SEC's Regulation Blackout Trading Restriction, which prohibits certain sales and other transfers by insiders during certain pension plan blackout periods.

D. PROCEDURES FOR APPROVING TRADES

1. Section 16 Parties and Access Persons. Other than pursuant to a pre-existing 10b5-1 Plan, no Section 16 Party or Access Person may trade in Company securities—until:

- a. The person trading has submitted a request for approval to trade at least three business days in advance of the proposed trade(s), notifying the Securities Trading Compliance Officer in writing of the amount and nature of the proposed trade(s),
- b. The requestor has certified to the Securities Trading Compliance Officer in writing prior to the proposed trade(s) that
 - (i) such person is not in possession of material nonpublic information concerning the Company, and
 - (ii) the proposed trade(s) do not violate the trading restrictions of Section 16 of the Exchange Act or Rule 144 of the Securities Act, in the case of a Section 16 Party and c. The Securities Trading Compliance Officer (or, where it is the Securities Trading Compliance Officer who seeks to make the trade, the General Counsel) has approved the trade(s) in writing.

For the purposes of this Section V.D, the request for approval (including the certification) may be submitted using the preclearance form available on the Company's intranet site. The completed preclearance form may also be sent via e-mail to the Securities Trading Compliance Officer. Approval by the Securities Trading Compliance Officer of any proposed trade(s) shall under no circumstances absolve any person of liability for trading on the basis of material, non-public information in violation of the securities laws.

These procedures also apply to the Family Members and Controlled Entities of Section 16 Parties and Access Persons.

2. Additional Blackout Parties. Any approval by the Securities Trading Compliance Officer of any proposed trade(s) by an Additional Blackout Party during a quarterly blackout period shall be conditioned upon such Additional Blackout Party providing the certification described above in Section V.D(1)(b) and any other information regarding such trade(s) reasonably requested by the Securities Trading Compliance Officer.

3. No Obligation to Approve Trades. The existence of the foregoing approval procedures does not in any way obligate the Securities Trading Compliance Officer to approve any trades requested by any Designated Person. The Securities Trading Compliance Officer may reject any trading requests at his or her sole reasonable discretion.

4. **No Investment Advice.** The Securities Trading Compliance Officer's approval or rejection of any trade will relate solely to the restraints imposed by law and will not constitute advice regarding the investment aspects of any transaction.
5. **Limited Time to Trade; Confidentiality of Rejection.** Clearance of a transaction is valid only until the end of the third full trading day following the date of clearance being granted. If the transaction order is not placed within that period, clearance of the transaction must be re-requested. If clearance is denied, the fact of such denial must be kept confidential by the person requesting such clearance. If the requestor becomes aware of material nonpublic information concerning the Company before the trade is executed, the clearance shall be void and the transaction must not be completed.

E. EMPLOYEE BENEFIT PLANS

1. **Stock Option Plans.** The trading restrictions in this Policy do not apply to exercises of stock options where no Company common stock is sold in the market to fund the option exercise price or related taxes (i.e. where cash is paid to exercise the option) or to the exercise of a tax withholding right pursuant to which a person has elected or is required to have the Company withhold shares subject to an option to satisfy tax withholding requirements. The trading restrictions do apply, however, to any market sales of Company common stock received upon the exercise of options, including sales, for the purpose of generating cash to fund the option exercise price (i.e., a cashless exercise of options) or related taxes.
2. **Other Employee Benefit Plans.** The trading prohibitions and restrictions set forth in this Policy apply to elections regarding contribution levels, investment directions and fund transfers under the Company's employee benefit plans to the extent they relate to Company securities. No officers or employees may make or change such elections while in possession of material nonpublic information relating to the Company or of any other public company that is an investment vehicle within such plan.
3. **Full Value Stock Awards.** The trading restrictions in this Policy do not apply to the vesting or settlement of full value stock awards (e.g., restricted stock, restricted stock units or performance share units), or the exercise of a tax withholding right pursuant to which you elect or are required to have the Company withhold shares of stock to satisfy tax

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withholding requirements upon the vesting of any such full value stock awards. The trading restrictions do apply, however, to any market sale of shares received upon the vesting of full value stock awards.

4. **Other Similar Transactions.** Any other purchase of Company securities directly from the Company or sales of Company securities directly to the Company are not subject to the trading restrictions of this Policy.

F. PRIORITY OF STATUTORY OR REGULATORY TRADING RESTRICTIONS

The trading prohibitions and restrictions set forth in this Policy will be superseded by any greater prohibitions or restrictions prescribed by federal or state securities laws and regulations, e.g., contractual restrictions on the sale of securities, short-swing trading by Section 16 Parties or restrictions on the sale of securities subject to Rule 144 under the Securities Act. Any director, officer or employee who is uncertain whether other prohibitions or restrictions apply should ask the Securities Trading Compliance Officer.

G. RULE 10b5-1 PLANS

Purchases and sales of the Company's stock by an Insider that satisfy the conditions specified under Rule 10b5-1 under the Exchange Act (each, a "**Rule 10b5-1 Plan**") and that are effected pursuant to the Company's Policy Regarding Approval of Rule 10b5-1 Trading Plans attached hereto as **Exhibit D** are exempt from this Policy. Rule 10b5-1 under the Exchange Act provides an affirmative defense from insider trading liability for trades executed pursuant to a compliant Rule 10b5-1 Plan, even if the trade occurs while the person is aware of material, nonpublic information at the time of the trade. Rule 10b5-1 Plans enable persons that trade pursuant to such plans to demonstrate that material, nonpublic information was not a factor in the person's trading decision.

Insiders who wish to enter into a Rule 10b5-1 Plan must adhere to the Company's Policy Regarding Approval of Rule 10b5-1 Trading Plans which provides, among other things, that such trading plans may be entered into only at a time when such person is unaware of any material, nonpublic information regarding the Company. Rule 10b5-1 Plans must be approved in advance by the Securities Trading Compliance Officer.

VI. POTENTIAL CIVIL, CRIMINAL AND DISCIPLINARY SANCTIONS

A. CIVIL AND CRIMINAL PENALTIES

The consequences of insider trading or tipping can be severe. In addition to injunctive relief, disgorgement, and other ancillary remedies, U.S. law empowers the government to seek significant civil penalties against persons found liable of insider trading, including as tipplers or tippers. Persons violating insider trading or tipping rules may be required to disgorge the profit made or the loss avoided by

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the trading, pay the loss suffered by the persons who purchased securities from or sold securities to the insider tippee, pay civil penalties of up to three times the profit made or loss avoided, pay a criminal penalty of up to \$5 million (\$25 million for entities) and serve a jail term of up to twenty years. The Company and/or the supervisors of the person violating the rules may also be required to pay major civil or criminal penalties and could under certain circumstances be subject to private lawsuits by contemporaneous traders for damages suffered as a result of illegal insider trading or tipping by persons under the Company's control. Civil penalties of the greater of \$1 million or three times the profits made, or losses avoided can be imposed on any person who controls a person who engages in illegal insider trading.

If you are located or engaged in dealings outside the U.S., be aware that laws regarding insider trading and similar offenses differ from country to country. Employees must abide by the laws in the country where located. However, employees are required to comply with this Policy even if local law is less restrictive. If a local law conflicts with this Policy, you must consult with the Securities Trading Compliance Officer.

B. COMPANY DISCIPLINE

Violation of this Policy or federal or state insider trading or tipping laws by any Company Personnel may subject the person to disciplinary action, up to and including termination of employment, even if a country or jurisdiction where the conduct took place does not regard it as illegal. A violation of this Policy is not necessarily the same as a violation of law. In fact, for the reasons indicated above, this Policy is intended to be broader than the law. The Company reserves the right to determine, in its own discretion and on the basis of the information available to it, whether this Policy has been violated. The Company may determine that specific conduct violates this Policy, whether or not the conduct also violates the law. It is not necessary for the Company to await the filing or conclusion of a civil or criminal action against the alleged violator before taking disciplinary action.

C. REPORTING OF VIOLATIONS

Any director, officer or employee who violates this Policy or any federal or state laws governing insider trading or tipping, or suspects or knows of any such violation by any Company Personnel, must report the violation immediately to the Securities Trading Compliance Officer by phone. Upon learning of any such violation, the Securities Trading Compliance Officer, in consultation with the Company's General Counsel, will determine whether the Company should release any material nonpublic information, or whether the Company should report the violation to the SEC or other appropriate governmental authority.

In addition, if any person subject to this Policy:

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receives material nonpublic information that he or she is not authorized to receive or that he or she does not legitimately need to know to perform his or her employment responsibilities; or

receives confidential information and is unsure if it is within the definition of material nonpublic information or whether its release might be contrary to a fiduciary or other duty or obligation,

he or she should not share it with anyone. To seek advice about what to do under those circumstances, he or she should contact the Securities Trading Compliance Officer by phone. Consulting his or her colleagues can have the effect of exacerbating the problem. Containment of the information, until the legal implications of possessing it are determined, is critical.

VII. POST-TERMINATION TRANSACTIONS

This Policy continues to apply to transactions in Company securities even after termination of service with the Company. If an individual is in possession of material nonpublic information when his or her service terminates, that individual may not trade in Company securities until that information has become public or is no longer material. The pre-clearance procedures, however, will cease to apply to transactions in Company securities upon the expiration of any blackout period applicable at the time of the termination of service.

VIII. COMPANY TRANSACTIONS

From time to time, the Company may engage in transactions in its own securities. It is the Company's policy to comply with all applicable securities and state laws (including appropriate approvals by the Board of Directors or appropriate committee, if required) when engaging in transactions in Company securities (and/or in compliance with the Company's equity plans and award agreements, if applicable).

IX. INQUIRIES

Please direct all inquiries regarding any of the provisions or procedures of this Policy to the Securities Trading Compliance Officer. The Securities Trading Compliance Officer's contact information is set forth on **Exhibit E** to this Policy.

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Anywhere Real Estate Inc.

CERTIFICATION

The undersigned certifies that the undersigned has read, understands and agrees to comply with the Procedures and Guidelines Governing Securities Trades by Company Personnel of Anywhere Real Estate Inc. (the "Company"). The undersigned agrees that the undersigned will be subject to sanctions, including, as to employees of the Company, termination of employment, that may be imposed by the Company, in its discretion, for violation of the Policy.

INDIVIDUAL:

(Signature)

Printed name:

Date signed:

Initial Certification

Anywhere Real Estate Inc.
POLICY REGARDING APPROVAL OF RULE 10b5-1 TRADING PLANS
(Effective as of January 29, 2025)

The Company's Procedures and Guidelines Governing Securities Trades By Company Personnel (the "Policy") permits persons subject to the Policy to enter into "trading plans" with a broker that meet certain conditions specified in Rule 10b5-1 under the Exchange Act (each, a "Rule 10b5-1 Plan"). Under this rule, a person has an affirmative defense against a claim of insider trading, even if he or she is aware of material, nonpublic information at the time of the trade, if he or she can demonstrate that the applicable trades were effected pursuant to Rule 10b5-1.

Persons subject to the Policy that wish to enter into a Rule 10b5-1 Plan must adhere to the following:

1. The Rule 10b5-1 Plan must be pre-approved by the Securities Trading Compliance Officer.
2. The Rule 10b5-1 Plan must be a written plan and must be filed with the Securities Trading Compliance Officer.
3. The Rule 10b5-1 Plan must be entered into in good faith and not as part of a plan or scheme to evade the prohibitions of Rule 10b5-1 and the person who entered into the Rule 10b5-1 Plan must act in good faith with respect to the Rule 10b5-1 Plan for the entirety of its duration.
4. The Rule 10b5-1 Plan may be entered into only at a time when a person is unaware of any material, nonpublic information regarding the Company. Additionally:
 - a. Designated Persons may only enter into a Rule 10b5-1 Plan at a time when there is an open window under the Policy.
 - b. Section 16 Parties must include a representation in any Rule 10b5-1 Plan certifying that, on the date of adoption of the plan, the Section 16 Party: (i) is not aware of any material nonpublic information about the Company or its securities; and (ii) is adopting the plan in good faith and not as part of a plan or scheme to evade the prohibitions of Rule 10b5-1.
5. The Rule 10b5-1 Plan must either (a) expressly specify the amount, price and date of the transactions to be undertaken or (b) provide a written formula, algorithm, or computer program for determining the amount of securities to sell (or purchase) and the price and dates of sale.
6. The Rule 10b5-1 Plan must provide for a "cooling off" period, as follows:
 - a. For Section 16 Parties (and their Family Members and Controlled Entities), the first trade under any Rule 10b5-1 Plan may not occur until the expiration of a cooling-off period consisting of the later of (i) 90 days after the adoption of the

Policy Regarding Approval of Rule 10b5-1 Trading Plans
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Rule 10b5-1 Plan and (ii) two business days following the disclosure of the Company's financial results in a Form 10-Q or Form 10-K for the completed fiscal quarter in which the plan was adopted (but, in any event, this required cooling-off period is subject to a maximum of 120 days after adoption of the Rule 10b5-1 Plan).

- b. For all other persons subject to the Policy, the first trade under any Rule 10b5-1 Plan may not occur until the expiration of a cooling-off period that is thirty (30) days after the date that the Rule 10b5-1 Plan was adopted.
7. In no way is the person entering the Rule 10b5-1 Plan permitted to have any subsequent influence over how, when, or whether to effect purchases or sales of securities subject to an approved and adopted Rule 10b5-1 Plan.
8. The person entering into the Rule 10b5-1 Plan cannot have another Rule 10b5-1 Plan outstanding (except in the limited circumstances provided for under Rule 10b5-1(c)(1)(ii)(D)).

9. Insiders may not enter into more than one Rule 10b5-1 Plan designed to effect the open-market purchase or sale of the total amount of securities subject to the plan as a single transaction during any rolling 12-month period (except in the limited circumstances provided for under Rule 10b5-1(c)(1)(ii)(E)).
10. The person entering into the Rule 10b5-1 Plan may not have entered into or altered a corresponding or hedging transaction or position with respect to the securities subject to the Rule 10b5-1 Plan and must agree not to enter into any such transaction while the Rule 10b5-1 Plan is in effect.
11. The Rule 10b5-1 Plan must provide that the Company is authorized to require the person entering into the Rule 10b5-1 Plan to instruct the broker to cease all sales under the Rule 10b5-1 Plan if the Board of Directors of the Company determines that sales under such trading plan(s) should be suspended in connection with certain events (for example, a public offering of the Company's securities).
12. The Rule 10b5-1 Plan may not be amended- as to the amount, price, or timing of the purchase or sale of the securities subject to the plan (referred to as a "material amendment"). If an Insider is considering administrative changes to his or her Rule 10b5-1 Trading Plan, such as changing the account information, the Insider should consult with the Securities Trading Compliance Officer in advance to confirm that any such change does not constitute a material amendment of the plan that is prohibited under the Policy.
13. The person entering into the Rule 10b5-1 Plan must provide notice to the Securities Trading Compliance Officer prior to terminating a Rule 10b5-1 Plan and any termination may occur only when such person is not aware of any material nonpublic information regarding the Company. Additionally, Designated Persons may terminate a Rule 10b5-1 Plan only during an open window under the Policy.

A new Rule 10b5-1 Plan may only be implemented in accordance with all of the provisions noted above.

Policy Regarding Approval of Rule 10b5-1 Trading Plans

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Anywhere Real Estate Inc.

APPLICATION AND APPROVAL FORM FOR TRADING

Name:

Title:

Proposed Trade Date:

Type of Security to be Traded:

Type of Trade (Purchase/Sale):

Number of Shares or Other Securities to be Traded:

EXAMPLES OF MATERIAL NONPUBLIC INFORMATION

While it is not possible to identify all information that would be deemed "material nonpublic information," the following types of information ordinarily would be included in the definition if not yet publicly released by the Company:

- Significant changes in the Company's financial, operational or strategic plans or in the Company's performance or liquidity.
- Earnings guidance or estimates (including changes of previously announced guidance or estimates).
- Unpublished financial results.
- Significant writedowns and additions to reserves for bad debts.
- Potential material mergers, acquisitions, tender offers, joint ventures or material sales of Company assets or subsidiaries.
- Financings and other events regarding the Company's debt instruments and securities (e.g., defaults, calls of securities for redemption, refinancings, share repurchase plans, stock splits, public or private securities/debt offerings, or changes in Company dividend policies or amounts).
- Significant litigation, actual or threatened disputes or governmental investigations.

- Significant changes in senior management.
- Changes in analyst recommendations or debt ratings.
- Changes in auditors or auditor notification that the Company may no longer rely on an audit report.
- The gain or loss of a significant customer or supplier.
- Significant cybersecurity incidents or events.

Anywhere Real Estate Inc.

PRE-CLEARANCE CERTIFICATION

I, (please print name) _____, hereby certify that (i) I am not in possession of any "material nonpublic information" concerning Anywhere Real Estate Inc. (the "Company"), as defined in the Company's "Procedures and Guidelines Governing Securities Trades by Company Personnel," and (ii) to the best of my knowledge, the proposed trade(s) listed above do not violate the trading restrictions of Section 16 of the Securities Exchange Act of 1934 or Rule 144 under the Securities Act of 1933. I understand that, if I trade while possessing such information or in violation of such trading restrictions, I may be subject to severe civil and/or criminal penalties and may be subject to discipline by the Company up to and including termination for cause.

I understand that clearance of a transaction is valid only until the end of the third full trading day following the date of the request, and that if the transaction order is not placed within that period, I must re-request clearance of the transaction. If clearance is denied, I agree to keep the fact of such denial confidential.

(Signature)

Date signed:

SECURITIES TRADING COMPLIANCE OFFICER REVIEW AND DECISION

The undersigned hereby certifies that the Securities Trading Compliance Officer of the Company has reviewed the foregoing application and (Securities Trading Compliance Officer to initial one of the following): _____ APPROVES the proposed trade(s).

_____ DENIES the proposed trade(s).

(Signature)

Securities Trading Compliance Officer (or Designee)

Date signed:

Procedures and Guidelines Governing Securities Trades by Company Personnel
Pre-Clearance Certification Form

Anywhere Real Estate Inc.

Securities Trading Compliance Program - Preclearance Checklist

Individual Proposing to Trade:

Securities Trading Compliance Officer:

Proposed Trade:

Date:

Blackout Period. Confirm that the trade will not be made during an applicable Company "blackout period."

Section 16 Compliance. Confirm, if the individual is an officer or director subject to Section 16, that the proposed trade will not give rise to any potential liability under Section 16 as a result of matched past (or intended future) transactions. Ensure that no matching purchase or sale has occurred in the past six months (or is likely to occur in the next six).

Also, ensure that a Form 4 has been or will be completed and will be timely filed, if required.

Prohibited Trades. Confirm that the proposed transaction is not a "short sale," put, call, equity swap, derivative or other prohibited transaction.

Rule 144 Compliance. Confirm that:

Current public information requirement has been met

Shares are not restricted or, if restricted, the required holding period has been met

Volume limitations are not exceeded (confirm the individual is not part of an aggregated group)

The manner of sale requirements have been met, if required

The Form 144 Notice of Proposed Sale of Securities has been completed and filed, if required

Rule 10b-5 Concerns. Confirm that (i) the individual has been reminded that trading is prohibited when in possession of any material information regarding the Company that has not been adequately disclosed to the public, and (ii) the Securities Trading Compliance Officer has discussed with the insider any information known to the individual or the Securities Trading Compliance Officer that might be considered material, so that the individual has made an informed judgment as to the inside information.

Signature of Securities Trading Compliance Officer

Procedures and Guidelines Governing Securities Trades by Company Personnel
Preclearance Checklist

ANYWHERE REAL ESTATE INC. SUBSIDIARIES Exhibit 21.1

Name _____

State _____

| | |
|---|----------------|
| Alpha Referral Network LLC | Texas |
| Anywhere Advisors LLC | Delaware |
| Anywhere Advisors Nevada LLC | Nevada |
| Anywhere Advisors Wyoming LLC | Delaware |
| Anywhere Brands LLC | Delaware |
| Anywhere Co-Issuer Corp. | Florida |
| Anywhere Insurance Agency, Inc. | Massachusetts |
| Anywhere Integrated Affiliates Holdings LLC | Delaware |
| Anywhere Integrated Holdings LLC | Delaware |
| Anywhere Integrated Services LLC | Delaware |
| Anywhere Integrated Venture Partner LLC | Delaware |
| Anywhere Intermediate Holdings LLC | Delaware |
| Anywhere Leads Inc. | Delaware |
| Anywhere Marketing LLC | Delaware |
| Anywhere Real Estate Group LLC | Delaware |
| Anywhere Real Estate Inc. | Delaware |
| Anywhere Real Estate Operations LLC | California |
| Anywhere Real Estate Services Group LLC | Delaware |
| Apple Ridge Funding LLC | Delaware |
| Apple Ridge Services Corporation | Delaware |
| Better Homes and Gardens Real Estate Licensee LLC | Delaware |
| Better Homes and Gardens Real Estate LLC | Delaware |
| Broker Technology Solutions LLC | Delaware |
| Bromac Title Services LLC | Delaware |
| Burgdorff LLC | Delaware |
| Burnet Realty LLC | Minnesota |
| Burnet Title of Indiana, LLC | Indiana |
| Career Development Center, LLC | Delaware |
| Carpenter Title Agency, CarpEnd LLC | Delaware |
| Cartus Brasil Serviços de Relocação Ltda. | Brazil |
| Cartus Business Answers No. 2 Plc | United Kingdom |
| Cartus Corporation | Delaware |
| Cartus Corporation Pte. Ltd. | Singapore |
| Cartus Financial Corporation | Delaware |
| Cartus Financing Limited | United Kingdom |
| Cartus Global Holdings Limited | Hong Kong |
| Cartus Holdings Limited | United Kingdom |
| Cartus India Private Limited | India |
| Cartus Limited | United Kingdom |
| Cartus Puerto Rico Corporation | Puerto Rico |
| Cartus Real Estate Consultancy (Shanghai) Co., Ltd. | China |
| Cartus Relocation Canada Limited | Canada |
| Cartus Relocation Corporation | Delaware |
| Cartus Relocation Hong Kong Limited | Hong Kong |
| Cartus Services II Limited | United Kingdom |
| Cartus UK Plc | United Kingdom |
| CB Commercial NRT Pennsylvania LLC | Delaware |
| CBHB, LLC | Delaware |
| CBWM Holdings, LLC | Delaware |
| CBWM, LLC | Delaware |

Name

State

| CBWM, LLC | Delaware |
|---|--------------|
| CDRE TM LLC | Delaware |
| Century 21 Real Estate LLC | Delaware |
| CGRN, Inc. | Delaware |
| Climb Franchise Systems LLC | Delaware |
| Climb Real Estate, Inc. | California |
| Climb Real Estate LLC | Delaware |
| Coldwell Banker Commercial Pacific Properties LLC | Hawaii |
| Coldwell Banker LLC | Delaware |
| Coldwell Banker NRT RealVitalize, Inc. | Delaware |
| Coldwell Banker Pacific Properties LLC | Hawaii |
| Coldwell Banker Real Estate LLC | California |
| Coldwell Banker Real Estate Services LLC | Delaware |
| Coldwell Banker Realty Network LLC | Delaware |
| Coldwell Banker Residential Brokerage Company | California |
| Coldwell Banker Residential Brokerage LLC | Delaware |
| Coldwell Banker Residential Real Estate LLC | California |
| Coldwell Banker Residential Referral Network | California |
| Coldwell Banker Residential Referral Network, Inc. | Pennsylvania |
| Colorado Commercial, LLC | Colorado |
| Corcoran BK LLC | Delaware |
| Corcoran Group LLC | Delaware |
| Corcoran MH LLC | Delaware |
| Cornerstone Title Company | California |
| Double Barrel Title LLC | Delaware |
| Equestrian Sotheby's International Realty LLC | Delaware |
| Equity Title Company | California |
| Equity Title Messenger Service Holding LLC | Delaware |
| ERA Franchise Systems LLC | Delaware |
| Estatefy, Inc. | Washington |
| Fairtide Insurance Ltd. | Bermuda |
| First Advantage Title, LLC | Delaware |
| First California Escrow Corporation | Delaware |
| Global Legacy Group, LLC | Washington |
| Guardian Holding Company | Delaware |
| HFS LLC | Delaware |
| HFS.com Connecticut Real Estate LLC | Delaware |
| HFS.com Real Estate Incorporated | Delaware |
| HFS.com Real Estate LLC | Delaware |
| Home Referral Network LLC | Minnesota |
| Hubbell Briarwood Realty Co. | Michigan |
| Jack Gaughen LLC | Delaware |
| Lakecrest Title, LLC | Tennessee |
| Land Title and Escrow, Inc. | Idaho |
| License Holding Co., LLC | Michigan |
| Martha Turner Properties, L.P. | Texas |
| Martha Turner Sotheby's International Realty Referral Company LLC | Texas |
| Mercury Title LLC | Arkansas |
| Metro Title, LLC | Delaware |
| MTPGP, LLC | Texas |

Name

State

| | |
|---|-----------------|
| MTPGP, LLC | Texas |
| NRT Arizona Commercial LLC | Delaware |
| NRT Arizona LLC | Delaware |
| NRT Arizona Referral LLC | Delaware |
| NRT California Incorporated | Delaware |
| NRT Carolinas LLC | Delaware |
| NRT Carolinas Referral Network LLC | Delaware |
| NRT Colorado LLC | Colorado |
| NRT Columbus LLC | Delaware |
| NRT Commercial LLC | Delaware |
| NRT Devonshire LLC | Delaware |
| NRT Devonshire West LLC | Delaware |
| NRT Hawaii Referral, LLC | Delaware |
| NRT Long Island City LLC | Delaware |
| NRT Mid-Atlantic LLC | Delaware |
| NRT Missouri LLC | Delaware |
| NRT Missouri Referral Network LLC | Delaware |
| NRT New England LLC | Delaware |
| NRT New York LLC | Delaware |
| NRT Northfork LLC | Delaware |
| NRT NY RP Holding LLC | Delaware |
| NRT Philadelphia LLC | Delaware |
| NRT Pittsburgh LLC | Delaware |
| NRT Queens LLC | Delaware |
| NRT Referral Network LLC (DE) | Delaware |
| NRT Referral Network LLC (Utah) | Utah |
| NRT Relocation LLC | Delaware |
| NRT REOExperts LLC | Delaware |
| NRT Sunshine Inc. | Delaware |
| NRT Texas LLC | Texas |
| NRT Utah LLC | Delaware |
| NRT Vacation Rentals Arizona LLC | Delaware |
| NRT Vacation Rentals California, Inc. | Delaware |
| NRT Vacation Rentals Delaware LLC | Delaware |
| NRT West Rents, Inc. | California |
| NRT West, Inc. | California |
| NRT ZipRealty LLC | Delaware |
| Oncor International LLC | Delaware |
| Over Under Title LLC | Delaware |
| Quality Choice Title LLC | Delaware |
| Real Estate Institute of Michigan, LLC | Michigan |
| Real Estate Referral LLC | Delaware |
| Real Estate Services LLC | Delaware |
| Realogy Cavalier Holdco LLC | Delaware |
| REALtech Title LLC | Delaware |
| RealVitalize Affiliates LLC | Delaware |
| RealVitalize Affiliates, Inc. | Delaware |
| RealVitalize LLC | Delaware |
| Referral Associates of New England LLC | Massachusetts |
| Referral Network LLC | Florida |
| Referral Network, LLC | Colorado |

| Name | State |
|--|---------------|
| Referral Network LLC | Florida |
| Referral Network, LLC | Colorado |
| Riverbend Title, LLC | Delaware |
| RT Title Agency, LLC | Delaware |
| SB Brokerage, LLC | Michigan |
| Secured Land Transfers LLC | Delaware |
| Sotheby's International Realty Affiliates LLC | Delaware |
| Sotheby's International Realty Global Development Advisors LLC | Delaware |
| Sotheby's International Realty Hamptons LLC | Delaware |
| Sotheby's International Realty Licensee LLC | Delaware |
| Sotheby's International Realty Referral Company Inc. | California |
| Sotheby's International Realty Referral Company, LLC | Delaware |
| Sotheby's International Realty, Inc. | Michigan |
| St. Mary's Title Services, LLC | New Hampshire |
| STB Brokerage LLC | Michigan |
| STB Brokerage West LLC | Michigan |
| Terra Coastal Escrow, Inc. | California |
| The Bain Associates Referral LLC | Washington |
| The Landover Corporation | Washington |
| The Sunshine Group, Ltd. | New York |
| Title Resource Group Settlement Services, LLC | Alabama |
| TRG Maryland Holdings LLC | Delaware |
| TRG Services, Escrow, Inc. | Delaware |
| TRG Settlement Services, LLP | Pennsylvania |
| True Line Technologies LLC | Ohio |
| Upward Settlement Services LLC | Delaware |
| Upward Title & Closing Agency LLC | Delaware |
| Upward Title & Closing Texas LLC | Delaware |
| Upward Title & Escrow Company | California |
| Upward Title Company | California |
| Upward Title I LLC | Delaware |
| Upward Title II LLC | Delaware |
| Upward Title III LLC | Delaware |
| Upward Title IV LLC | Delaware |
| Upward Title V LLC | Delaware |
| Upward Title VI LLC | Delaware |
| Upward Title VII | Delaware |
| Upward Title VIII | Delaware |
| Upward Title IX LLC | Delaware |
| Upward Title X LLC | Delaware |
| Upward Title XI LLC | Delaware |
| Warburg Realty Partnership, Ltd. | New York |
| West Coast Escrow Company | California |
| WRP91, LLC | New York |

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| ZapLabs LLC | | Delaware |
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ANYWHERE REAL ESTATE INC. DBA's

| Name | Assumed Name |
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|---|---|
| Alpha Referral Network LLC | Coldwell Banker Realty Referral Network Referral Network Realty Referral Company |
| Anywhere Advisors Wyoming LLC | Coldwell Banker Realty |
| Burgdorff LLC | Burgdorff ERA |
| Burnet Realty LLC | Coldwell Banker Commercial Realty Coldwell Banker Realty |
| Cartus Brasil Serviços de Relocação Ltda. | Cartus Brasil Relocation Services |
| CB Commercial NRT Pennsylvania LLC | Coldwell Banker Commercial Realty Coldwell Banker Commercial NRT |
| Coldwell Banker Commercial Pacific Properties LLC | Coldwell Banker Commercial Pacific Properties Coldwell Banker Commercial Realty |
| Coldwell Banker Pacific Properties LLC | Coldwell Banker Pacific Properties Coldwell Banker Pacific Properties Real Estate School Coldwell Banker Realty |
| Coldwell Banker Real Estate LLC | Coldwell Banker Commercial Affiliates |
| Coldwell Banker Real Estate Services LLC | Coldwell Banker Commercial Realty Coldwell Banker Country Properties Coldwell Banker Realty Coldwell Banker Success Academy National Homefinders |
| Coldwell Banker Residential Brokerage Company | Coldwell Banker Realty Coldwell Banker Commercial Realty |
| Coldwell Banker Residential Real Estate LLC | Chicago Apartment Finders Coldwell Banker Realty Coldwell Banker The Condo Store |
| Coldwell Banker Residential Referral Network | Referral Network Coldwell Banker Realty Referral Network |
| Colorado Commercial, LLC | Coldwell Banker Commercial Realty |
| Double Barrel Title LLC | Independence Title |
| Equestrian Sotheby's International Realty LLC | Equestrian Sotheby's International Realty |
| HFS.com Real Estate LLC | HFS.com Homesforsale.com |
| HFS.com Connecticut Real Estate LLC | HFS.com Homesforsale.com |
| HFS LLC | HFS |
| Home Referral Network LLC | Network Connect |
| Jack Gaughen LLC | Jack Gaughen ERA Jack Gaughen Realtor ERA R & L Appraisal Associates Coldwell Banker Realty |
| License Holding Co., L.L.C. | Coldwell Banker Realty Referral Network |
| Martha Turner Properties, L.P. | Martha Turner Sotheby's International Realty |
| Mercury Title LLC | TRG Closing Services |
| NRT Arizona Commercial LLC | Coldwell Banker Commercial Realty |
| NRT Arizona LLC | Coldwell Banker Realty |
| NRT California Incorporated | Corcoran The Corcoran Group |
| NRT Carolinas LLC | Coldwell Banker Realty Coldwell Banker Commercial Realty |
| NRT Colorado LLC | Coldwell Banker Realty |
| NRT Columbus LLC | Coldwell Banker King Thompson Coldwell Banker Realty |
| NRT Commercial LLC | Coldwell Banker Commercial Realty |

| Name | Assumed Name |
|-----------------------------------|--|
| NRT Columbus LLC | Coldwell Banker King Thompson Coldwell Banker Realty |
| NRT Commercial LLC | Coldwell Banker Commercial Realty Coldwell Banker Commercial |
| NRT Devonshire LLC | Coldwell Banker Realty Coldwell Banker Devonshire |
| NRT Devonshire West LLC | Coldwell Banker Devonshire West Coldwell Banker Realty |
| NRT Mid-Atlantic LLC | Coldwell Banker Commercial Realty Coldwell Banker Realty School of Real Estate Coldwell Banker Residential Brokerage |
| NRT Missouri LLC | Coldwell Banker Gundaker Coldwell Banker Realty - Gundaker Laura McCarthy Laura McCarthy RE Laura McCarthy Real Estate Laura McCarthy Realtors Coldwell Banker |
| NRT Missouri Referral Network LLC | Coldwell Banker Gundaker Referrals Coldwell Banker Realty - Gundaker Referral Network |
| NRT New England LLC | Coldwell Banker Commercial Realty Coldwell Banker Realty Coldwell Banker Commercial NRT Brookline Coldwell Banker NRT The Collaborative Companies |
| NRT New York LLC | aptsandlofts.com Corcoran Group Marketing Corcoran Group Real Estate Solofts The Corcoran Group The Corcoran Group Brooklyn |
| NRT Northfork LLC | Corcoran |
| NRT Philadelphia LLC | Coldwell Banker Commercial Realty Coldwell Banker Preferred Coldwell Banker Realty |
| NRT Pittsburgh LLC | Coldwell Banker Real Estate Services Coldwell Banker Realty Coldwell Banker NRT Coldwell Banker Residential Brokerage |
| NRT Referral Network LLC | Coldwell Banker Realty Referral Network |
| NRT Sunshine Inc. | The Sunshine Group |
| NRT Texas LLC | Coldwell Banker Commercial Realty Coldwell Banker Realty DFW Real Estate Academy The Real Estate School, D/FW The Real Estate School, Dallas/Fort Worth Coldwell Banker United, Realtors® Fine Properties Group Get There First Realty Get There First Realty Services GTF Realty |

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| | ZipRealty Residential Brokerage |
| NRT Utah LLC | Coldwell Banker Realty |
| NRT West, Inc. | CB Rents Coldwell Banker Coldwell Banker Commercial Coldwell Banker Commercial NRT West |

Name

Assumed Name

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| NRT West, Inc. | C&C Cashin Company CB Rents Coker & Cook Coker & Cook Real Estate Coker-Ewing Real Estate Company Coldwell Banker Coldwell Banker Bertrando & Associates Coldwell Banker Commercial Coldwell Banker Commercial NRT West Coldwell Banker Cornish & Carey Coldwell Banker Del Monte Coldwell Banker Fox & Carskadon Coldwell Banker Northern California Coldwell Banker Polley Polley Madsen Coldwell Banker PPM Coldwell Banker Property Management Coldwell Banker Residential Brokerage Coldwell Banker Residential Real Estate NRT West Coldwell Banker Residential Real Estate Services Coldwell Banker Residential Real Estate Services of Northern California Coldwell Banker TRI Coldwell Banker/Valley of California Cook & Cook Realtors Cornish & Carey Cornish and Carey Real Estate Cornish and Carey Residential Del Monte Del Monte Coldwell Banker Residential Real Estate Del Monte Realty Polley Polley Madsen Tri Coldwell Banker TRI Coldwell Banker Residential Real Estate Valley Valley of California |
| Over Under Title | Coldwell Banker Polley Polley Madsen Sun Valley Title Coldwell Banker NRT TitleOne TitleOne Exchange |
| NRT ZipRealty LLC | ZipRealty Residential Brokerage |
| Real Estate Referrals LLC | Real Estate Referral Network Real Estate |
| Referral Associates of New England LLC | Coldwell Banker Realty Referral Network |
| Referral Network LLC | Resource Settlement Group LLC Coldwell Banker Realty Referral Network |
| Riverbend Title, LLC | Riverbend Title Agency, LLC |
| RT Title Agency, LLC | Residential Title Residential Title Agency |

| Name | Assumed Name |
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|--|---|
| Secured Land Transfers LLC | <p>Accredited Real Estate Academy</p> <p>American Title Company of Houston</p> <p>Burnet Title</p> <p>Carpenter Title Agency</p> <p>Clear Title Group</p> <p>Experience Title & Closing</p> <p>Guardian Title Agency</p> <p>Guardian Transfer</p> <p>Homestead Title</p> <p>Horizon Settlement Services</p> <p>Independence Title</p> <p>Independence Title Company</p> <p>Keystone Closing Services LLC</p> <p>Keystone Title Services</p> <p>Keystone Transfer Services</p> <p>Lakecrest Relocation Services</p> <p>Landmark Title</p> <p>Landway Settlement Services</p> <p>Mardan Settlement Services</p> <p>Market Street Settlement Group</p> <p>MASettlement</p> <p>Mid-Atlantic Settlement Services</p> <p>National Coordination Alliance</p> <p>Processing Solutions, LLC</p> <p>Pro National Title Agency</p> <p>Quality Choice Title</p> <p>Real 1031</p> <p>Sandpoint Title</p> <p>Secured Land Title</p> <p>Short Trac</p> <p>Sun Valley Title</p> <p>Sunbelt Title Agency</p> <p>Texas American Title Company</p> <p>TitleOne</p> <p>TitleOne Exchange</p> <p>TRG Closing Services</p> <p>TRG Exchange</p> <p>TRG National Commercial</p> <p>TRG Settlement Services</p> <p>Tri-County Title</p> <p>U.S. Title</p> <p>U.S. Title Guaranty Company</p> <p>U.S. Title Guaranty Company of St. Charles</p> |
| Sotheby's International Realty Global Development Advisors LLC | Sotheby's International Realty Development Advisors |
| Sotheby's International Realty, Inc. | <p>Sotheby's International Realty</p> <p>Sotheby's Realty Wine County Offices</p> <p>Sotheby's Realty</p> |
| STB Brokerage, LLC | <p>Coldwell Banker Realty</p> <p>Coldwell Banker Commercial Realty</p> <p>Coldwell Banker Hubbell Briarwood</p> |
| STB Brokerage West, LLC | <p>Coldwell Banker Realty</p> <p>Coldwell Banker Commercial Realty</p> |
| The Bain Associates Referral LLC | Coldwell Banker Realty Referral Network |
| The Landover Corporation | <p>Coldwell Banker Bain</p> <p>Coldwell Banker Commercial Realty</p> <p>Coldwell Banker Bain Commercial</p> |

| Name | Assumed Name |
|---|---|
| Title Resource Group Settlement Services, LLC | Century 21 Settlement Services Coldwell Banker Settlement Services Equity Closing Equity Closing Service Group ERA Settlement Services Keystone Title Services Skyline TRG Title Agency |
| TRG Settlement Services, LLP | Southern Title Southern Title Services TRG National Title Services Convenient Closing Services |
| Upward Title & Closing Agency LLC | Upward Title & Closing |
| Upward Title & Closing Texas LLC | Upward Title & Closing |
| Upward Title I LLC | Upward Title & Closing |
| Upward Title V LLC | Upward Title & Closing |
| Upward Title IX LLC | Upward Title & Closing |
| Upward Title X LLC | Upward Title & Closing |
| Warburg Realty Partnership, Ltd. | Coldwell Banker Warburg |
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Exhibit 23.1

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (No. 333-184383, No. 333-211160, No. 333-221080, No. 333-224609, No. 333-255779 and No. 333-271615) of Anywhere Real Estate Inc. and its subsidiaries of our report dated February 20, 2024 February 25, 2025 relating to the financial statements, financial statement schedule and the effectiveness of internal control over financial reporting, which appears in this Form 10-K.

/s/ PricewaterhouseCoopers LLP
Florham Park, New Jersey
February 20, 2024 25, 2025

Exhibit 31.1

CERTIFICATION

I, Ryan M. Schneider, certify that:

1. I have reviewed this annual report on Form 10-K of Anywhere Real Estate Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2024 February 25, 2025

/s/ RYAN M. SCHNEIDER
CHIEF EXECUTIVE OFFICER

Exhibit 31.2

CERTIFICATION

I, Charlotte C. Simonelli, certify that:

1. I have reviewed this annual report on Form 10-K of Anywhere Real Estate Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2024 February 25, 2025

/s/ CHARLOTTE C. SIMONELLI
CHIEF FINANCIAL OFFICER

Exhibit 31.3

CERTIFICATION

I, Ryan M. Schneider, certify that:

- 1. I have reviewed this annual report on Form 10-K of Anywhere Real Estate Group LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2024 February 25, 2025

/s/ RYAN M. SCHNEIDER
CHIEF EXECUTIVE OFFICER

Exhibit 31.4

CERTIFICATION

I, Charlotte C. Simonelli, certify that:

1. I have reviewed this annual report on Form 10-K of Anywhere Real Estate Group LLC;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2024 February 25, 2025

/s/ CHARLOTTE C. SIMONELLI
CHIEF FINANCIAL OFFICER

Exhibit 32.1

**CERTIFICATION OF CEO AND CFO PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Anywhere Real Estate Inc. (the "Company") on Form 10-K for the period ended December 31, 2023 December 31, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Ryan M. Schneider, as Chief Executive Officer of the Company, and Charlotte C. Simonelli, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his or her knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002 be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

/s/ RYAN M. SCHNEIDER
RYAN M. SCHNEIDER
CHIEF EXECUTIVE OFFICER
February 20, 2024 25, 2025

/s/ CHARLOTTE C. SIMONELLI
CHARLOTTE C. SIMONELLI
EXECUTIVE VICE PRESIDENT AND
CHIEF FINANCIAL OFFICER
February 20, 2024 25, 2025

Exhibit 32.2

**CERTIFICATION OF CEO AND CFO PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Anywhere Real Estate Group LLC (the "Company") on Form 10-K for the period ended December 31, 2023 December 31, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Ryan M. Schneider, as Chief Executive Officer of the Company, and Charlotte C. Simonelli, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his or her knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002 be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

/s/ RYAN M. SCHNEIDER
RYAN M. SCHNEIDER
CHIEF EXECUTIVE OFFICER
February 20, 2024 25, 2025

/S/ CHARLOTTE C. SIMONELLI
CHARLOTTE C. SIMONELLI
EXECUTIVE VICE PRESIDENT AND
CHIEF FINANCIAL OFFICER
February 20, 2024 25, 2025

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Exhibit 97.1

Addendum A

Anywhere Real Estate Inc. Executive Officer Mandatory Clawback Policy

Recoupment of Incentive-Based Compensation

It is the policy of Anywhere Real Estate Inc. and its subsidiaries (the "Company") that, in the event the Company is required to prepare Restatement due to material non-compliance with any financial reporting requirement under the federal securities laws, the Company will recover on a reasonably prompt basis the amount of any Incentive-Based Compensation Received by a Covered Executive during the Recovery Period that exceeds the amount that otherwise would have been Received had it been determined based on the applicable Restatement.

Policy Administration and Definitions

This Executive Officer Mandatory Clawback Policy (the "Executive Policy") is administered by the Compensation Committee of the Company's Board of Directors (the "Committee") and is intended to comply with, and as applicable to be administered and interpreted consistent with, Listing Standard 303A.14 adopted by the New York Stock Exchange to implement Rule 10D-1 under the Securities Exchange Act of 1934, as amended (collectively, "Rule 10D-1").

For purposes of this Executive Policy:

"Covered Executive" means any officer of the Company as defined under Rule 16a-1(f) under the Securities Exchange Act of 1934, as amended, which shall be deemed to include any individuals identified by the Company as executive officers pursuant to Item 401(b) of Regulation S-K under the Exchange Act.

"Covered Compensation" means any Incentive-Based Compensation granted, vested or paid to a person who served as an Executive Officer at any time during the performance period for the Incentive-Based Compensation and that was Received (i) on or after the effective date of the NYSE listing standard, (ii) after the person became an Executive Officer and (iii) at a time that the Company had a class of securities listed on a national securities exchange or a national securities association.

"Erroneously Awarded Compensation" means the amount of Covered Compensation granted, vested or paid to a person during the fiscal period when the applicable Financial Reporting Measure relating to such Covered Compensation was attained that exceeds the amount of Covered Compensation that otherwise would have been granted, vested or paid to the person had such amount been determined based on the applicable Restatement, computed without regard to any taxes paid (i.e., on a pre-tax basis). For Covered Compensation based on stock price or total shareholder return, where the amount of Erroneously Awarded Compensation is not subject to mathematical recalculation directly from the information in a Restatement, the Committee will determine the amount of such Covered Compensation that constitutes Erroneously Awarded Compensation, if any, based on a reasonable estimate of the effect of the Restatement on the stock price or total shareholder return upon which the Covered Compensation was granted, vested or paid and the Committee shall maintain documentation of such determination and provide such documentation to the NYSE.

"Financial Reporting Measure" means (i) any measure that is determined and presented in accordance with the accounting principles used in preparing the Company's financial statements, and any measures derived in whole or in part on such measures and may consist of GAAP or non-GAAP financial measures (as defined under Regulation G of the Exchange Act and Item 10 of Regulation S-K under the Exchange Act), (ii) stock price or (iii) total shareholder return. Financial Reporting Measures may or may not be filed with the SEC and may be presented outside the Company's financial statements, such as in Managements' Discussion and Analysis of Financial Conditions and Result of Operations or in the performance graph required under Item 201(e) of Regulation S-K under the Exchange Act.

"Incentive-Based Compensation" means any compensation that is granted, vested or paid based in whole or in part on the attainment of a Financial Reporting Measure that, in each case, was Received by a person (i) on or after [October 2, 2023] and after the person began service as a Covered Executive, and (ii) who served as a Covered Executive at any time during the performance period for such Incentive-Based Compensation.

"Received" means the following: Incentive-Based Compensation is deemed to be "Received" in the fiscal period during which the relevant financial reporting measure is attained, even if the grant, vesting or payment of the Incentive-Based Compensation occurs after the end of that period.

"Recovery Period" means the three completed fiscal years (plus any transition period of less than nine months that is within or immediately following the three completed fiscal years and that results from a change in the Company's fiscal year) immediately preceding the date that the Company is required to prepare a Restatement for a given reporting period, with such date being the earlier of: (i) the date the Board, a committee of the Board, or the officer or officers of the Company authorized to take such action if Board action is not required, concludes, or reasonably should have concluded, that the Company is required to prepare a Restatement or (ii) the date a court, regulator or other legally authorized body directs the Company to prepare a Restatement. Recovery of any Erroneously Awarded Compensation under the Executive Policy is not dependent on if or when the Restatement is actually filed.

"Restatement" means a required accounting restatement of any Company financial statement due to the material noncompliance of the Company with any financial reporting requirement under the securities laws, including (i) to correct an error in previously issued financial statements that is material to the previously issued financial statements (commonly referred to as a "Big R" restatement) or (ii) to correct an error in previously issued financial statements that is not material to the previously issued financial statements but that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period (commonly referred to as a "little r" restatement). Changes to the Company's financial statements that do not represent error corrections under the then-current relevant accounting standards will not constitute Restatements. Recovery of any Erroneously Awarded Compensation under this Executive Policy is not dependent on fraud or misconduct by any person in connection with the Restatement.

In the event of a Restatement, any Erroneously Awarded Compensation Received during the Recovery Period prior to the Restatement (a) that is then-outstanding but has not yet been paid shall be automatically and immediately forfeited and (b) that has been paid to any person shall be subject to reasonably prompt repayment to the Company. The Committee must pursue (and shall not have the discretion to waive) the forfeiture and/or repayment of such Erroneously Awarded Compensation, except as provided below. In all cases, the calculation of the excess amount of

Incentive-Based Compensation to be recovered will be determined on a pre-tax basis. Any determinations made by the Committee under this Executive Policy shall be final and binding on all affected individuals.

The Company may effect any recovery pursuant to this Executive Policy by requiring payment of such amount(s) to the Company, by set-off, by reducing future compensation, or by such other means or combination of means as the Committee determines to be appropriate. The Company need not recover the excess amount of Incentive-Based Compensation if and to the extent that the Committee determines that such recovery is impracticable and not required under Rule 10D-1, including if the Committee determines that the direct expense paid to a third party to assist in

enforcing this Executive Policy would exceed the amount to be recovered (following reasonable attempts by the Company to recover such Erroneously Awarded Compensation, the documentation of such attempts, and the provision of such documentation to the NYSE) or if recovery would likely cause an otherwise tax-qualified retirement plan, under which benefits are broadly available to employees of the Company, to fail to meet the requirements of 26 U.S.C. 401(a)(13) or 26 U.S.C. 411(a) and regulations thereunder. The Company is authorized to take appropriate steps to implement this Executive Policy with respect to Incentive-Based Compensation arrangements with Covered Executives.

No person shall be indemnified, insured or reimbursed by the Company in respect of any loss of compensation by such person in accordance with this Executive Policy, nor shall any person receive any advancement of expenses for disputes related to any loss of compensation by such person in accordance with this Executive Policy, and no person shall be paid or reimbursed by the Company for any premiums paid by such person for any third-party insurance policy covering potential recovery obligations under this Executive Policy.¹ For this purpose, the term “indemnification” includes any modification to current compensation arrangements or other means that would amount to *de facto* indemnification (for example, providing the person a new cash award which would be cancelled to effect the recovery of any Incentive-Based Compensation subject to recoupment). In no event shall the Company be required to, although the Company may in its discretion, award any person an additional payment if any restatement would result in a higher incentive compensation payment.

Any right of recoupment or recovery pursuant to this Executive Policy is in addition to, and not in lieu of, any other remedies or rights of recoupment that may be available to the Company pursuant to the terms of any other policy, any employment agreement or plan or award terms, and any other legal remedies available to the Company.

Policy Fact Sheet

| | |
|----------------------------|--|
| Policy Sponsor | Corporate Legal |
| Policy Author | Senior Vice President and Assistant Secretary |
| Policy Reviewers | Compensation Committee |
| Policy Administrator | Corporate Legal (Securities Law & Employee Benefits) |
| Effective Date of Revision | August 3, 2023 |
| Date of Next Review | August 2026 |

¹ NTD: insurance policies covering this type of claim are specifically called out and discussed in the adopting release (see pages 116-121 of the Adopting Release).

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For (Non-Executive) Specified Employees

ANYWHERE REAL ESTATE INC.

COMPENSATION CLAWBACK POLICY

ACKNOWLEDGMENT, CONSENT AND AGREEMENT

I acknowledge that I have received and reviewed a copy of the Anywhere Real Estate Inc. Compensation Clawback Policy (as may be amended from time to time, the “**Policy**”) and I have had the opportunity to review the Policy with my counsel. I knowingly, voluntarily and irrevocably consent to an agree to be bound by and subject to the Policy’s terms and conditions, including that I will return any Covered Compensation that is required to be repaid in accordance with the Policy. I further acknowledge, understand and agree that (i) the compensation that I receive, have received or may become entitled to receive from the Company is subject to the Policy, and the Policy may affect such compensation and (ii) I have no right to indemnification, insurance payments or other reimbursement by or from the Company for any compensation that is subject to recoupment and/or forfeiture under the Policy. Capitalized terms not defined herein have the meanings set forth in the Policy.

Signed: _____

Print Name: _____

Date: _____

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For Executive Officers

ANYWHERE REAL ESTATE INC.

COMPENSATION CLAWBACK POLICY

AND

EXECUTIVE OFFICER MANDATORY CLAWBACK POLICY

ACKNOWLEDGMENT, CONSENT AND AGREEMENT

I acknowledge that I have received and reviewed a copy of the Anywhere Real Estate Inc. Compensation Clawback Policy and the Executive Officer Mandatory Clawback Policy (each, as may be amended from time to time, the "**Policies**") and I have been given an opportunity review the Policies with my counsel. I knowingly, voluntarily and irrevocably consent to and agree to be bound by and subject to the Policies' terms and conditions, including that I will return any Covered Compensation and/or Incentive-Based Compensation, as applicable, that is required to be repaid in accordance with the Policies. I further acknowledge, understand and agree that (i) the compensation that I receive, have received or may become entitled to receive from the Company is subject to the Policies, and the Policies may affect such compensation and (ii) I have no right to indemnification, insurance payments or other reimbursement by or from the Company for any compensation that is subject to recoupment and/or forfeiture under the Policies. Capitalized terms not defined herein have the meanings set forth in the Policies.

Signed: _____

Print Name: _____

Date: _____

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