

REFINITIV

# DELTA REPORT

## 10-Q

TRST - TRUSTCO BANK CORP N Y  
10-Q - SEPTEMBER 30, 2023 COMPARED TO 10-Q - JUNE 30, 2023

The following comparison report has been automatically generated

TOTAL DELTAS	1593
CHANGES	567
DELETIONS	408
ADDITIONS	618

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2023** **September 30, 2023**  
OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-10592

**TRUSTCO BANK CORP NY**

(Exact name of registrant as specified in its charter)

**NEW YORK**

(State or other jurisdiction of incorporation or organization)

**14-1630287**

(I.R.S. Employer Identification No.)

**5 SARNOWSKI DRIVE, GLENVILLE, NEW YORK**

(Address of principal executive offices)

**12302**

(Zip Code)

**(518) 377-3311**

(Registrant's telephone number, including area code: code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol (s)	Name of each exchange on which registered
Common Stock, \$1.00 par value	TRST	Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐ Yes ☒ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock

\$**1.00** Par Value

Number of Shares Outstanding

as of **July 31, 2023** **October 31, 2023**

19,024,433

TrustCo Bank Corp NY

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## Forward-looking Statements

Statements included in this report and in future filings by TrustCo with the Securities and Exchange Commission, in TrustCo's press releases, and in oral statements made with the approval of an authorized executive officer that are not historical or current facts, are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. Forward-looking statements can be identified by the use of such words as may, will, should, could, would, estimate, project, believe, intend, anticipate, plan, seek, expect and similar expressions. TrustCo wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made.

In addition to factors described under Part II, Item 1A, Risk Factors, and under the Risk Factor discussion in TrustCo's Annual Report on Form 10-K for the year ended December 31, 2022, the factors listed below, among others, in some cases have affected and in the future could affect TrustCo's actual results and could cause TrustCo's actual financial performance to differ materially from that expressed in any forward-looking statement. Additionally, many of these risks and uncertainties are currently elevated by and may or will continue to be elevated by the effects of adverse developments in the financial services industry, such as the recent bank failures and any related impact on depositor behavior, macroeconomic or geopolitical concerns related to inflation, rising interest rates and the war in [Ukraine, Ukraine](#).

- changes in interest rates, including recent and possible future increases fueled by inflation, may significantly impact our financial condition and results of operations;
- inflationary pressures and rising prices may affect our results of operations and financial condition;
- [we face](#) exposure to credit risk in our lending activities;
- [Any any](#) downgrade in the credit rating of the U.S. government or default by the U.S. government as a result of political conflicts over legislation to raise the U.S. government's debt limit may have a material adverse effect on us;
- the soundness of other financial institutions could adversely affect us;
- [Any any](#) government shutdown could adversely affect the U.S. and global economy and our liquidity, financial condition and earnings;
- the allowance for credit losses on loans ("ACLL") is not sufficient to cover expected loan losses, resulting in a decrease in earnings;
- [our inability](#) [we may not be able to](#) to meet the cash flow requirements of our depositors or borrowers or meet our operating cash needs to fund corporate expansion and other activities;
- we are subject to claims and litigation pertaining to fiduciary responsibility and lender liability;
- [our dependency](#) [we are dependent](#) upon the services of the management team;

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- our disclosure controls and procedures may not prevent or detect all errors or acts of fraud;
- if the business continuity and disaster recovery plans that we have in place are not adequate to continue our operations in the event of a disaster, the business disruption can adversely impact its operations;
- our risk management framework may not be effective in mitigating risk and loss;
- a prolonged economic downturn, especially one affecting our geographic market area, will adversely affect our operations and financial results;
- instability in global economic conditions and geopolitical matters, as well as volatility in financial markets, could have a material adverse effect on our results of operations and financial condition;
- the trust wealth management fees we receive may decrease as a result of poor investment performance, in either relative or absolute terms, which could decrease our revenues and net earnings;
- regulatory capital rules could slow our growth, cause us to seek to raise additional capital, or both;
- changes in laws and regulations and the cost of regulatory compliance with new laws and regulations may adversely affect our operations and our income;
- non-compliance with the USA PATRIOT Act, Bank Secrecy Act, or other laws and regulations could result in fines or sanctions;
- changes in tax laws may adversely affect us, and the Internal Revenue Service or a court may disagree with our tax positions, which may result in adverse effects on our business, financial condition, results of operations or cash flows;
- our ability to pay dividends is subject to regulatory limitations and other limitations that may affect our ability to pay dividends to our stockholders or to repurchase our common stock;
- we may be subject to a higher effective tax rate if Trustco Realty Corp. ("Trustco Realty") fails to qualify as a real estate investment trust ("REIT");
- changes in accounting standards could impact reported earnings;
- strong competition within the Bank's market areas could hurt profits and slow growth;
- consumers and businesses are increasingly using non-banks to complete their financial transactions, which could adversely affect our business and results of operations;
- our business could be adversely affected by third-party service providers, data breaches, and cyber-attacks;
- a failure in or breach of our operational or security systems or infrastructure, or those of third parties, could disrupt our businesses, and adversely impact our results of operations, liquidity and financial condition, as well as cause reputational harm;
- unauthorized disclosure of sensitive or confidential client or customer information, whether through a breach of our computer systems or otherwise, could severely harm our business;

- we could suffer a material adverse impact from interruptions in the effective operation of, or security breaches affecting, our computer systems;
- new lines of business or new products and services may subject us to additional risks;
- provisions in our articles of incorporation and bylaws and New York law may discourage or prevent takeover attempts, and these provisions may have the effect of reducing the market price of our stock;
- we cannot guarantee that the allocation of capital to various alternatives, including stock repurchase plans, will enhance long-term stockholder value;
- we are exposed to climate risk;
- societal responses to climate change could adversely affect our business and performance, including indirectly through impacts on our customers; and
- other risks and uncertainties included under "Risk Factors" in our Form 10-K for the year ended December 31, 2022, as well as risks and uncertainties, if any, discussed elsewhere in this Form 10-Q and in our other filings made from time to time with the SEC, or in materials incorporated therein by reference.

You should not rely upon forward-looking statements as predictions of future events. Although TrustCo believes that the expectations reflected in the forward-looking statements are reasonable, it cannot guarantee that the future results, levels of activity, performance or events and circumstances reflected in the forward-looking statements will be achieved or occur. The foregoing list should not be construed as exhaustive, and the Company disclaims any obligation to subsequently revise any forward-looking statements to reflect events or circumstances after the date of such statements, or to reflect the occurrence of anticipated or unanticipated events, except to the extent required by law.

**TRUSTCO BANK CORP NY**  
**Consolidated Statements of Income (Unaudited)**  
(dollars in thousands, except per share data)

	Three months ended June 30,		Six months ended June 30,		Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022	2023	2022	2023	2022
Interest and dividend income:								
Interest and fees on loans	\$ 46,062	\$ 39,604	\$ 90,334	\$ 78,607	\$ 47,921	\$ 40,896	\$ 138,255	\$ 119,503
Interest and dividends on securities available for sale:								
U. S. government sponsored enterprises	691	147	1,383	233	672	479	2,055	712
State and political subdivisions	1	-	1	1	-	1	1	2
Mortgage-backed securities and collateralized mortgage obligations - residential	1,543	1,367	3,128	2,454	1,485	1,617	4,613	4,071
Corporate bonds	516	522	1,037	755	473	526	1,510	1,281
Small Business Administration-guaranteed participation securities	111	140	228	294	107	133	335	427
Other securities	3	2	5	4	2	3	7	7
Total interest and dividends on securities available for sale	2,865	2,178	5,782	3,741	2,739	2,759	8,521	6,500
Interest on held to maturity securities:								
Mortgage-backed securities and collateralized mortgage obligations-residential	75	87	153	177	73	85	226	262
Total interest on held to maturity securities	75	87	153	177	73	85	226	262
Federal Reserve Bank and Federal Home Loan Bank stock	110	65	220	127	131	80	351	207
Interest on federal funds sold and other short-term investments	6,970	2,253	13,525	2,825	6,688	5,221	20,213	8,046
Total interest income	56,082	44,187	110,014	85,477	57,552	49,041	167,566	134,518
Interest expense:								
Interest on deposits:								
Interest-bearing checking	49	42	115	86	102	43	217	129
Savings accounts	655	163	1,185	319	639	200	1,824	519
Money market deposit accounts	1,756	210	2,570	424	2,384	237	4,954	661
Time deposits	9,291	536	14,563	1,082	11,962	646	26,525	1,728
Interest on short-term borrowings	279	176	564	410	244	122	808	532
Total interest expense	12,030	1,127	18,997	2,321	15,331	1,248	34,328	3,569

Net interest income	44,052	43,060	91,017	83,156	42,221	47,793	133,238	130,949
Credit provision for credit losses	(500)	(491)	(200)	(691)				
Net interest income after credit provision for credit losses	44,552	43,551	91,217	83,847				
Provision (Credit) for credit losses					100	300	(100)	(391)
Net interest income after provision (credit) for credit losses					42,121	47,493	133,338	131,340
Noninterest income:								
Trustco financial services income	1,412	1,996	3,186	3,829	1,627	1,435	4,813	5,264
Fees for services to customers	2,847	2,658	5,495	5,459	2,590	2,705	8,085	8,164
Other	339	262	586	811	357	246	943	1,057
Total noninterest income	4,598	4,916	9,267	10,099	4,574	4,386	13,841	14,485
Noninterest expenses:								
Salaries and employee benefits	13,122	11,464	26,405	20,703	12,393	12,134	38,798	32,837
Net occupancy expense	4,262	4,254	8,860	8,783	4,358	4,483	13,218	13,266
Equipment expense	1,873	1,667	3,835	3,255	1,923	1,532	5,758	4,787
Professional services	1,360	1,484	2,967	2,951	1,717	1,375	4,684	4,326
Outsourced services	2,491	2,500	4,787	4,780	2,720	2,328	7,507	7,108
Advertising expense	518	389	908	1,006	586	508	1,494	1,514
FDIC and other insurance	1,085	804	2,137	1,616	1,078	773	3,215	2,389
Other real estate expense, net	148	74	373	85	163	124	536	209
Other	2,468	2,369	4,734	4,591	2,522	2,887	7,256	7,478
Total noninterest expenses	27,327	25,005	55,006	47,770	27,460	26,144	82,466	73,914
Income before taxes	21,823	23,462	45,478	46,176	19,235	25,735	64,713	71,911
Income taxes	5,451	5,591	11,360	11,216	4,555	6,371	15,915	17,587
Net income	\$ 16,372	\$ 17,871	\$ 34,118	\$ 34,960	\$ 14,680	\$ 19,364	\$ 48,798	\$ 54,324
Net income per share:								
- Basic	\$ 0.86	\$ 0.93	\$ 1.79	\$ 1.82	\$ 0.77	\$ 1.01	\$ 2.57	\$ 2.84
- Diluted	\$ 0.86	\$ 0.93	\$ 1.79	\$ 1.82	\$ 0.77	\$ 1.01	\$ 2.57	\$ 2.84

See accompanying notes to unaudited consolidated interim financial statements.

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**TRUSTCO BANK CORP NY**  
**Consolidated Statements of Comprehensive Income (Unaudited)**  
(dollars in thousands)

	Three months ended June 30,		Six months ended June 30,		Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022	2023	2022	2023	2022
Net income	\$ 16,372	\$ 17,871	\$ 34,118	\$ 34,960	\$ 14,680	\$ 19,364	\$ 48,798	\$ 54,324
Net unrealized holding (loss) gain on securities available for sale	(3,718)	(9,211)	1,533	(28,436)				
Net unrealized holding loss on securities available for sale					(7,063)	(20,943)	(5,530)	(49,379)
Tax effect	963	2,382	(387)	7,356	1,851	5,421	1,464	12,777
Net unrealized (loss) gain on securities available for sale, net of tax	(2,755)	(6,829)	1,146	(21,080)				
Net unrealized loss on securities available for sale, net of tax					(5,212)	(15,522)	(4,066)	(36,602)

Amortization of net actuarial gain	(114)	(426)	(228)	(504)	(115)	(280)	(343)	(784)
Amortization of prior service cost (credit)	3	123	6	(157)	4	(78)	10	(235)
Tax effect	29	79	58	172	29	93	87	265
Amortization of net actuarial gain and prior service cost (credit) on pension and postretirement plans, net of tax	(82)	(224)	(164)	(489)	(82)	(265)	(246)	(754)
Other comprehensive (loss) gain, net of tax	(2,837)	(7,053)	982	(21,569)				
Other comprehensive loss, net of tax					(5,294)	(15,787)	(4,312)	(37,356)
Comprehensive income	\$ 13,535	\$ 10,818	\$ 35,100	\$ 13,391	\$ 9,386	\$ 3,577	\$ 44,486	\$ 16,968

See accompanying notes to unaudited consolidated interim financial statements.

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**TRUSTCO BANK CORP NY**  
**Consolidated Statements of Financial Condition (Unaudited)**  
(dollars in thousands, except **share** and per share data)

	June 30, 2023	December 31, 2022	September 30, 2023	December 31, 2022
<b>ASSETS:</b>				
Cash and due from banks	\$ 55,662	\$ 43,429	\$ 45,940	\$ 43,429
Federal funds sold and other short term investments	547,695	607,170	461,321	607,170
Total cash and cash equivalents	603,357	650,599	507,261	650,599
Securities available for sale	452,704	481,513	450,135	481,513
Held to maturity securities (\$6,926 and \$7,580 fair value at June 30, 2023 and December 31, 2022, respectively)	7,043	7,707		
Held to maturity securities (\$6,444 and \$7,580 fair value at September 30, 2023 and December 31, 2022, respectively)			6,724	7,707
Federal Reserve Bank and Federal Home Loan Bank stock	6,203	5,797		
Federal Home Loan Bank stock			6,203	5,797
Loans, net of deferred net costs	4,886,811	4,733,201	4,960,281	4,733,201
Less:				
Allowance for credit losses on loans	46,914	46,032	47,226	46,032
Net loans	4,839,897	4,687,169	4,913,055	4,687,169
Bank premises and equipment, net	32,351	32,556	32,135	32,556
Operating lease right-of-use assets	43,113	44,727	41,475	44,727
Other assets	90,957	89,984	97,310	89,984
Total assets	\$ 6,075,625	\$ 6,000,052	\$ 6,054,298	\$ 6,000,052
<b>LIABILITIES:</b>				
Deposits:				
Demand	\$ 791,353	\$ 838,147	\$ 773,293	\$ 838,147
Interest-bearing checking	1,082,989	1,183,321	1,033,898	1,183,321
Savings accounts	1,315,893	1,521,473	1,235,658	1,521,473
Money market deposit accounts	625,253	621,106	610,012	621,106
Time deposits	1,442,959	1,028,763	1,581,504	1,028,763
Total deposits	5,258,447	5,192,810	5,234,365	5,192,810
Short-term borrowings	113,765	122,700	103,110	122,700
Operating lease liabilities	47,172	48,980	45,418	48,980
Accrued expenses and other liabilities	34,852	35,575	47,479	35,575
Total liabilities	5,454,236	5,400,065	5,430,372	5,400,065

**SHAREHOLDERS' EQUITY:**

Capital stock par value \$1.00; 30,000,000 shares authorized; 20,058,142 shares issued at June 30, 2023 and December 31, 2022, and 19,024,433 shares outstanding at June 30, 2023 and December 31, 2022	20,058	20,058		
Capital stock par value \$1.00; 30,000,000 shares authorized; 20,058,142 shares issued at September 30, 2023 and December 31, 2022, and 19,024,433 shares outstanding at September 30, 2023 and December 31, 2022, respectively			20,058	20,058
Surplus	257,078	257,078	257,078	257,078
Undivided profits	414,251	393,831	422,082	393,831
Accumulated other comprehensive loss, net of tax	(26,212)	(27,194)	(31,506)	(27,194)
Treasury stock at cost - 1,033,709 shares at June 30, 2023 and December 31, 2022, respectively	(43,786)	(43,786)		
Treasury stock at cost - 1,033,709 shares at September 30, 2023 and December 31, 2022, respectively			(43,786)	(43,786)
Total shareholders' equity	621,389	599,987	623,926	599,987
Total liabilities and shareholders' equity	\$ 6,075,625	\$ 6,000,052	\$ 6,054,298	\$ 6,000,052

See accompanying notes to unaudited consolidated interim financial statements.

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**TRUSTCO BANK CORP NY**  
**Consolidated Statements of Changes in Shareholders' Equity (Unaudited)**  
(dollars in thousands, except per share data)

	Capital Stock	Surplus	Undivided Profits	Accumulated Other Comprehensive Loss	Treasury Stock	Total	Capital Stock	Surplus	Undivided Profits	Accumulated Other Comprehensive Income	Treasury Stock	Total
Beginning balance, January 1, 2022	\$ 20,046	\$ 256,661	\$ 349,056	\$ 12,147	\$ (36,782)	\$ 601,128	\$ 20,046	256,661	349,056	12,147	(36,782)	601,128
Cumulative impact of adoption of ASU 2016-13	-	-	(3,470)	-	-	(3,470)	-	-	(3,470)	-	-	(3,470)
Balance, January 1, 2022 as adjusted												
For impact of adoption of ASU 2016-13	20,046	256,661	345,586	12,147	(36,782)	597,658	20,046	256,661	345,586	12,147	(36,782)	597,658
Net income	-	-	17,089	-	-	17,089	-	-	17,089	-	-	17,089
Other comprehensive loss, net of tax	-	-	-	(14,516)	-	(14,516)	-	-	-	(14,516)	-	(14,516)
Cash dividend declared, \$0.35 per share	-	-	(6,727)	-	-	(6,727)	-	-	(6,727)	-	-	(6,727)
Purchase of treasury stock 18,114 shares	-	-	-	-	(609)	(609)	-	-	-	-	(609)	(609)
Ending balance, March 31, 2022	\$ 20,046	\$ 256,661	\$ 355,948	\$ (2,369)	\$ (37,391)	\$ 592,895	\$ 20,046	256,661	355,948	(2,369)	(37,391)	592,895
Net income	-	-	17,871	-	-	17,871	-	-	17,871	-	-	17,871



Other comprehensive loss, net of tax	-	-	-	(7,053)	-	(7,053)	-	-	-	(7,053)	-	(7,053)
Cash dividend declared, \$0.35 per share	-	-	(6,719)	-	-	(6,719)	-	-	(6,719)	-	-	(6,719)
Purchase of treasury stock 75,000 shares	-	-	-	-	(2,362)	(2,362)	-	-	-	-	(2,362)	(2,362)
Ending balance, June 30, 2022	\$ 20,046	\$ 256,661	\$ 367,100	\$ (9,422)	\$ (39,753)	\$ 594,632	\$ 20,046	256,661	367,100	(9,422)	(39,753)	594,632
Net income							-	-	19,364	-	-	19,364
Other comprehensive loss, net of tax							-	-	-	(15,787)	-	(15,787)
Cash dividend declared, \$0.35 per share							-	-	(6,695)	-	-	(6,695)
Purchase of treasury stock 75,100 shares							-	-	-	-	(2,508)	(2,508)
Ending balance, September 30, 2022							\$ 20,046	256,661	379,769	(25,209)	(42,261)	589,006
Beginning balance, January 1, 2023	\$ 20,058	\$ 257,078	\$ 393,831	\$ (27,194)	\$ (43,786)	\$ 599,987	\$ 20,058	\$ 257,078	\$ 393,831	\$ (27,194)	\$ (43,786)	\$ 599,987
Net income	-	-	17,746	-	-	17,746	-	-	17,746	-	-	17,746
Other comprehensive (loss) income, net of tax	-	-	-	3,819	-	3,819						
Other comprehensive income, net of tax							-	-	-	3,819	-	3,819
Cash dividend declared, \$0.36 per share	-	-	(6,849)	-	-	(6,849)	-	-	(6,849)	-	-	(6,849)
Ending balance, March 31, 2023	\$ 20,058	\$ 257,078	\$ 404,728	\$ (23,375)	\$ (43,786)	\$ 614,703	\$ 20,058	\$ 257,078	\$ 404,728	\$ (23,375)	\$ (43,786)	\$ 614,703
Net income	-	-	16,372	-	-	16,372	-	-	16,372	-	-	16,372
Other comprehensive (loss) income, net of tax	-	-	-	(2,837)	-	(2,837)						
Other comprehensive loss, net of tax							-	-	-	(2,837)	-	(2,837)
Cash dividend declared, \$0.36 per share							-	-	(6,849)	-	-	(6,849)
Ending balance, June 30, 2023							\$ 20,058	\$ 257,078	\$ 414,251	\$ (26,212)	\$ (43,786)	\$ 621,389

Net income	-	-	14,680	-	-	14,680
Other comprehensive loss, net of tax	-	-	-	(5,294)	-	(5,294)
Cash dividend declared, \$0.36 per share	-	-	(6,849)	-	-	(6,849)
<b>Ending balance, June 30, 2023</b>	<b>\$ 20,058</b>	<b>\$ 257,078</b>	<b>\$ 414,251</b>	<b>\$ (26,212)</b>	<b>\$ (43,786)</b>	<b>\$ 621,389</b>
<b>Ending balance, September 30, 2023</b>	<b>\$ 20,058</b>	<b>\$ 257,078</b>	<b>\$ 422,082</b>	<b>\$ (31,506)</b>	<b>\$ (43,786)</b>	<b>\$ 623,926</b>

See accompanying notes to unaudited consolidated interim financial statements.

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**TRUSTCO BANK CORP NY**  
**Consolidated Statements of Cash Flows (Unaudited)**  
(dollars in thousands)

	Six months ended June 30,		Nine months ended September 30,	
	2023	2022	2023	2022
<b>Cash flows from operating activities:</b>				
Net income	\$ 34,118	34,960	\$ 48,798	\$ 54,324
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>				
Depreciation	2,021	2,057	3,052	3,091
Amortization of right-of-use asset	3,267	3,231	4,905	4,841
Net gain on sale of other real estate owned	(175)	(73)	(181)	(99)
Writedown of other real estate owned	107	-	143	-
(Credit) provision for credit losses	(200)	(691)		
Deferred tax expense (benefit)	1,965	1,281		
Credit provision for credit losses			(100)	(391)
Deferred tax expense			2,112	1,523
Net amortization of securities	900	1,289	1,332	1,802
Net gain on sale of bank premises and equipment	-	(314)	-	(314)
Decrease in taxes receivable	1,394	3,077	1,341	4,062
Increase in interest receivable	(270)	(1,627)	(1,937)	(1,837)
Increase (decrease) in interest payable	1,444	(21)	1,878	(1)
Increase in other assets	(3,884)	(3,378)	(7,196)	(4,406)
Decrease in operating lease liabilities	(3,461)	(3,427)	(5,215)	(5,127)
Decrease in accrued expenses and other liabilities	(2,779)	(3,371)	(2,619)	(1,652)
Total adjustments	329	(1,967)	(2,485)	1,492
<b>Net cash provided by operating activities</b>	<b>34,447</b>	<b>32,993</b>	<b>46,313</b>	<b>55,816</b>
<b>Cash flows from investing activities:</b>				
Proceeds from sales, paydowns and calls of securities available for sale	29,469	43,338	39,346	57,714
Proceeds from paydowns of held to maturity securities	637	1,335	944	1,772
Purchases of securities available for sale	(5,000)	(172,771)	(7,485)	(184,391)
Proceeds from maturities of securities available for sale	5,000	10,050	5,000	15,050
Purchases of Federal Home Loan Bank stock	(406)	(193)	(406)	(193)
Net increase in loans	(153,328)	(101,990)	(226,980)	(191,052)
Proceeds from dispositions of other real estate owned	718	166	1,108	416
Proceeds from dispositions of bank premises and equipment	-	469	-	469
Purchases of bank premises and equipment	(1,816)	(1,566)	(2,631)	(2,150)

Net cash used in investing activities	(124,726)	(221,162)	(191,104)	(302,365)
Cash flows from financing activities:				
Net increase in deposits	65,637	128,712	41,555	13,725
Net increase in short-term borrowings	(8,935)	(97,404)		
Net change in short-term borrowings			(19,590)	(119,754)
Purchases of treasury stock	-	(2,971)	-	(5,479)
Dividends paid	(13,665)	(13,454)	(20,512)	(20,149)
Net cash provided by financing activities	43,037	14,883		
Net decrease in cash and cash equivalents	(47,242)	(173,286)		
Net cash provided by (used in) financing activities			1,453	(131,657)
Net increase in cash and cash equivalents			(143,338)	(378,206)
Cash and cash equivalents at beginning of period	650,599	1,219,470	650,599	1,219,470
Cash and cash equivalents at end of period	\$ 603,357	1,046,184	\$ 507,261	\$ 841,264
<b>Supplemental Disclosure of Cash Flow Information:</b>				
Cash paid during the year for:				
Interest paid	\$ 10,586	2,342	\$ 13,453	\$ 3,570
Income taxes paid	9,981	8,303	14,611	13,687
Other non cash items:				
Transfer of loans to other real estate owned	-	375	194	637
Increase (Decrease) in dividends payable	33	(8)		
Change in unrealized gain (loss) on securities available for sale-gross of deferred taxes	1,533	(28,436)		
Change in deferred tax effect on unrealized (gain) loss on securities available for sale	(387)	7,356		
Increase (decrease) in dividends payable			35	(8)
Change in unrealized (loss) gain on securities available for sale-gross of deferred taxes			(5,530)	(49,379)
Change in deferred tax effect on unrealized loss (gain) on securities available for sale			1,464	12,777
Amortization of net actuarial gain and prior service cost (credit) on pension and postretirement plans	(222)	(661)	(333)	(1,019)
Change in deferred tax effect of amortization of net actuarial gain postretirement benefit plans	58	172	87	265
Security purchase settled in subsequent period	-	(5,000)		
Securities purchased settled in subsequent period			(12,306)	-
Impact to retained earnings from adoption of ASC 326, net of tax	-	(3,470)	-	(3,470)

See accompanying notes to unaudited consolidated interim financial statements.

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**TRUSTCO BANK CORP NY**  
**Notes to Consolidated Interim Financial Statements**  
**(Unaudited)**

**(1) Financial Statement Presentation**

The unaudited Consolidated Interim Financial Statements of TrustCo Bank Corp NY (the "Company" or "TrustCo") include the accounts of the Company's subsidiary, Trustco Bank (also referred to as the "Bank") and other subsidiaries after elimination of all significant intercompany accounts and transactions. Prior period amounts are reclassified when necessary to conform to the current period presentation. The net income reported for the three and six nine months ended June 30, 2023 September 30, 2023 is not necessarily indicative of the results that may be expected for the year ending December 31, 2023, or any interim periods. These financial statements consider events that occurred through the date of filing.

In the opinion of the management of the Company, the accompanying unaudited Consolidated Interim Financial Statements contain all recurring adjustments necessary to present fairly the financial position as of June 30, 2023 September 30, 2023, the results of operations for the three and six nine months ended June 30, 2023 September 30, 2023 and 2022, and the cash flows for the six nine months ended June 30, 2023 September 30, 2023 and 2022. The accompanying unaudited Consolidated Interim Financial Statements should be read in conjunction with the Company's year-end audited Consolidated Financial Statements, including notes thereto, which are included in the Company's Company's Annual Report on Form 10-K for the year ended December 31, 2022. The accompanying unaudited Consolidated Interim Financial Statements have been prepared in accordance with the applicable rules of the Securities and Exchange Commission (the "SEC" ("SEC") and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with accounting principles generally accepted in the United States. Results of operations for the three and six nine months ended June 30, 2023 September 30, 2023 are not necessarily indicative of the results that may be expected for the year ending December 31, 2023.

The accounting policies of the Company, as applied in the Consolidated Interim Financial Statements presented herein, are substantially the same as those followed on an annual basis in the Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on March 1, 2023.

**Risks and Uncertainties:** During the first quarter of in early 2023 certain banks were placed into receivership by the FDIC and one bank began to voluntarily dissolve. While the U.S. government intervened to cover depositors, even those with balances exceeding FDIC insurance coverage, there can be no guarantee that the same coverage will be applied if there are future bank failures. Management believes that the conditions impacting these banks do not present a significant risk to the Company, and the Company has not been directly impacted by the bank failures. Present economic conditions have caused disruption to the banking system and any additional implications are uncertain. The Company believes that it has sufficient liquid assets and borrowing sources should there be a liquidity need.

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## (2) Earnings Per Share

The Company computes earnings per share in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 260, *Earnings Per Share* ("ASC 260"). A reconciliation of the component parts of earnings per share for the three and six nine months ended June 30, 2023 September 30, 2023 and 2022 is as follows:

(in thousands, except per share data)

	For the three months ended June 30,		For the six months ended June 30,		For the three months ended September 30,		For the nine months ended September 30,	
	2023	2022	2023	2022	2023	2022	2023	2022
Net income	\$ 16,372	\$ 17,871	\$ 34,118	\$ 34,960	\$ 14,680	\$ 19,364	\$ 48,798	\$ 54,324
Weighted average common shares	19,024	19,153	19,024	19,185	19,024	19,111	19,024	19,159
Stock Options	-	-	1	-	-	1	-	1
Weighted average common shares including potential dilutive shares	19,024	19,153	19,025	19,185	19,024	19,112	19,024	19,160
Basic EPS	\$ 0.86	\$ 0.93	\$ 1.79	\$ 1.82	\$ 0.77	\$ 1.01	\$ 2.57	\$ 2.84
Diluted EPS	\$ 0.86	\$ 0.93	\$ 1.79	\$ 1.82	\$ 0.77	\$ 1.01	\$ 2.57	\$ 2.84

For both the three and six nine months ended June 30, 2023 September 30, 2023 there were 77 thousand shares and approximately 52 thousand shares, respectively, of weighted average antidilutive stock options excluded from dilutive earnings. For both the three and six nine months ended June 30, 2022 September 30, 2022 there were approximately 89 thousand shares and 60 thousand shares, respectively, of weighted average antidilutive stock options excluded from dilutive earnings, earnings. The stock options are antidilutive because the strike price is greater than the average fair value of the Company's common stock for the periods presented presented.

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## (3) Benefit Plans

The table below outlines the components of the Company's net periodic benefit recognized during the three and six nine months ended June 30, 2023 September 30, 2023 and 2022 for its pension and other postretirement benefit plans plans:

(dollars in thousands)	Three months ended June 30,				Three months ended September 30,			
	Pension Benefits		Other Postretirement Benefits		Pension Benefits		Other Postretirement Benefits	
	2023	2022	2023	2022	2023	2022	2023	2022
Service cost	\$ -	\$ -	\$ 3	\$ (9)	\$ -	\$ -	\$ 2	\$ 4
Interest cost	304	221	66	51	304	222	65	52
Expected return on plan assets	(661)	(796)	(290)	(333)	(672)	(807)	(288)	(333)
Amortization of net gain	-	-	(114)	(426)	-	-	(115)	(280)
Amortization of prior service cost	-	-	3	123	-	-	-	-
Amortization of prior service cost (credit)	-	-	-	-	-	-	4	(78)
Net periodic benefit	\$ (357)	\$ (575)	\$ (332)	\$ (594)	\$ (368)	\$ (585)	\$ (332)	\$ (635)

  

(dollars in thousands)	Six months ended June 30,				Nine months ended September 30,			
	Pension Benefits		Other Postretirement Benefits		Pension Benefits		Other Postretirement Benefits	
	2023	2022	2023	2022	2023	2022	2023	2022
Service cost	\$ -	\$ -	\$ 5	\$ 9	\$ -	\$ -	\$ 7	\$ 13
Interest cost	606	444	132	103	910	666	197	155
Expected return on plan assets	(1,341)	(1,613)	(579)	(666)	(2,013)	(2,420)	(867)	(999)

Amortization of net gain	-	-	(228)	(504)	-	-	(343)	(784)
Amortization of prior service cost (credit)	-	-	6	(157)	-	-	10	(235)
Net periodic benefit	\$ (735)	\$ (1,169)	\$ (664)	\$ (1,215)	\$ (1,103)	\$ (1,754)	\$ (996)	\$ (1,850)

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The Company does not expect to contribute to its pension and postretirement benefit plans in 2023. As of **June 30, 2023** **September 30, 2023**, no contributions have been made, however, this decision is reviewed each quarter and is subject to change based upon market conditions.

Since 2003, the Company has not subsidized retiree medical insurance premiums. However, it continues to provide medical benefits and postretirement medical benefits to a limited number of current and retired executives in accordance with the terms of their employment contracts.

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#### (4) Investment Securities

##### (a) Securities available for sale

The amortized cost and fair value of the securities available for sale are as follows:

	June 30, 2023				September 30, 2023			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
(dollars in thousands)								
U.S. government sponsored enterprises	\$ 119,175	-	5,605	113,570	\$ 126,702	\$ 1	\$ 5,229	\$ 121,474
State and political subdivisions	34	-	-	34	34	-	-	34
Mortgage backed securities and collateralized mortgage obligations - residential	273,955	13	30,524	243,444	272,012	1	38,294	233,719
Corporate bonds	80,394	-	3,776	76,618	80,270	-	3,335	76,935
Small Business Administration - guaranteed participation securities	20,444	-	2,062	18,382	19,477	-	2,161	17,316
Other	686	-	30	656	687	-	30	657
Total Securities Available for Sale	\$ 494,688	13	41,997	452,704	\$ 499,182	\$ 2	\$ 49,049	\$ 450,135

	December 31, 2022				December 31, 2022			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
(dollars in thousands)								
U.S. government sponsored enterprises	\$ 124,123	1	5,937	118,187	\$ 124,123	\$ 1	\$ 5,937	\$ 118,187
State and political subdivisions	34	-	-	34	34	-	-	34
Mortgage backed securities and collateralized mortgage obligations - residential	291,431	34	31,149	260,316	291,431	34	31,149	260,316
Corporate bonds	85,641	-	4,295	81,346	85,641	-	4,295	81,346
Small Business Administration - guaranteed participation securities	23,115	-	2,138	20,977	23,115	-	2,138	20,977
Other	686	-	33	653	686	-	33	653
Total Securities Available for Sale	\$ 525,030	35	43,552	481,513	\$ 525,030	\$ 35	\$ 43,552	\$ 481,513

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The following table categorizes the debt securities included in the available for sale portfolio as of **June 30, 2023** **September 30, 2023**, based on the securities' final maturity. Actual maturities may differ because of securities prepayments and the right of certain issuers to call or prepay their obligations without penalty. Securities not due at a single maturity date are presented separately:

(dollars in thousands)	Amortized Cost	Fair Value	Amortized Cost	Fair Value
------------------------	----------------	------------	----------------	------------

Due in one year or less	\$	55,284	53,461	\$	60,187	\$	58,959
Due after one year through five years		145,005	137,417		142,506		135,144
Due after five years through ten years					5,000		4,997
Mortgage backed securities and collateralized mortgage obligations - residential		273,955	243,444		272,012		233,719
Small Business Administration - guaranteed participation securities		20,444	18,382		19,477		17,316
	\$	494,688	452,704	\$	499,182	\$	450,135

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Gross unrealized losses on securities available for sale and the related fair values aggregated by the length of time that individual securities have been in an unrealized loss position, were as follows:

(dollars in thousands)	June 30, 2023						September 30, 2023					
	Less than 12 months		12 months or more		Total		Less than 12 months		12 months or more		Total	
	Gross		Gross		Gross		Gross		Gross		Gross	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unreal.	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unreal.
U.S. government sponsored enterprises	\$ 52,728	\$ 1,459	\$ 60,841	\$ 4,146	\$ 113,569	\$ 5,605	\$ 14,890	110	104,083	5,119	118,973	5,229
Mortgage backed securities and collateralized mortgage obligations - residential	40,282	2,477	200,666	28,047	240,948	30,524	6,283	214	222,483	38,080	228,766	38,294
Corporate bonds	9,721	293	66,897	3,483	76,618	3,776	-	-	76,935	3,335	76,935	3,335
Small Business Administration - guaranteed participation securities	-	-	18,382	2,062	18,382	2,062	-	-	17,316	2,161	17,316	2,161
Other	-	-	619	30	619	30	34	3	623	27	657	30
Total	\$ 102,731	\$ 4,229	\$ 347,405	\$ 37,768	\$ 450,136	\$ 41,997	\$ 21,207	327	421,440	48,722	442,647	49,049

(dollars in thousands)	December 31, 2022						December 31, 2022					
	Less than 12 months		12 months or more		Total		Less than 12 months		12 months or more		Total	
	Gross		Gross		Gross		Gross		Gross		Gross	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unreal.	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unreal.
U.S. government sponsored enterprises	\$ 57,849	1,290	55,337	4,647	113,186	5,937	\$ 49,279	697	9,900	100	59,179	797
Mortgage backed securities and collateralized mortgage obligations - residential	164,772	13,010	93,009	18,139	257,781	31,149	93,447	1,888	22,098	588	115,545	2,476
Corporate bonds	52,805	2,395	28,542	1,900	81,347	4,295	15,670	171	14,546	454	30,216	625
Small Business Administration - guaranteed participation securities	802	71	20,175	2,067	20,977	2,138						
Other	49	1	568	32	617	33	648	1	-	-	648	1
Total	\$ 276,277	\$ 16,767	\$ 197,631	\$ 26,785	\$ 473,908	\$ 43,552	\$ 159,044	2,757	46,544	1,142	205,588	3,899

There were no allowance for credit losses recorded for securities available for sale during the three and six or nine months ended June 30, 2023 September 30, 2023.

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The proceeds from sales and calls and maturities of securities available for sale, gross realized gains and gross realized losses from sales and calls during the three and six nine months ended June 30, 2023 September 30, 2023 and 2022 are as follows:

(dollars in thousands)	Three months ended June 30,		Three months ended September 30,	
	2023	2022	2023	2022
Proceeds from sales	\$ -	-	\$ -	-
Proceeds from calls/paydowns	14,811	25,415	9,877	14,376
Proceeds from maturities	5,000	5,050	-	5,000
Gross realized gains	-	-	-	-
Gross realized losses	-	-	-	-

(dollars in thousands)	Six months ended June 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Proceeds from sales	\$ -	-	\$ -	-
Proceeds from calls/paydowns	29,469	43,338	39,346	57,714
Proceeds from maturities	5,000	10,050	5,000	15,050
Gross realized gains	-	-	-	-
Gross realized losses	-	-	-	-

There were no transfers of securities available for sale during the three and six nine months ended June 30, 2023 September 30, 2023 and 2022.

(b) Held to maturity securities

The amortized cost and fair value of the held to maturity securities are as follows:

(dollars in thousands)	June 30, 2023				September 30, 2023			
	Amortized Cost	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value	Amortized Cost	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
Mortgage backed securities and collateralized mortgage obligations - residential	\$ 7,043	57	174	6,926	\$ 6,724	21	301	6,444
Total held to maturity	\$ 7,043	57	174	6,926	\$ 6,724	21	301	6,444

(dollars in thousands)	December 31, 2022			
	Amortized Cost	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
Mortgage backed securities and collateralized mortgage obligations - residential	\$ 7,707	90	217	7,580
Total held to maturity	\$ 7,707	90	217	7,580

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The following table categorizes the debt securities included in the held to maturity portfolio as of June 30, 2023 September 30, 2023, based on the securities' final maturity. Actual maturities may differ because of securities prepayments and the right of certain issuers to call or prepay their obligations without penalty. Securities not due at a single maturity date are presented separately:

(dollars in thousands)	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Mortgage backed securities and collateralized mortgage obligations - residential	\$ 7,043	6,926	\$ 6,724	6,444
	\$ 7,043	6,926	\$ 6,724	6,444

Gross unrecognized losses on held to maturity securities and the related fair values aggregated by the length of time that individual securities have been in an unrealized loss position, were as follows:

(dollars in thousands)	June 30, 2023						September 30, 2023					
	Less than 12 months		12 months or more		Total		Less than 12 months		12 months or more		Total	
	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss
Mortgage backed securities and collateralized mortgage obligations - residential	\$ 349	8	2,900	166	3,249	174	\$ 1,449	34	2,733	267	4,182	301
Total	\$ 349	8	2,900	166	3,249	174	\$ 1,449	34	2,733	267	4,182	301

(dollars in thousands)	December 31, 2022											
	Less than 12 months				12 months or more				Total			
	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss	Fair Value	Gross Unrec. Loss
Mortgage backed securities and collateralized mortgage obligations - residential	\$ 3,327		206		258	11			3,585		217	
Total	\$ 3,327		206		258	11			3,585		217	

There were no sales or transfers of held to maturity securities during the three and six nine months ended June 30, 2023September 30, 2023 and 2022.

There were no allowance for credit losses recorded for held to maturity securities during the three and six nine months ended June 30, 2023. ThereSeptember 30, 2023. As of September 30, 2023, there were no securities on non-accrual status and all securities were performing in accordance with contractual terms.

#### (c) Other-Than-Temporary Impairment

##### Debt Securities

Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio by type and applying the appropriate OTTI model.

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In determining OTTI for debt securities, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or it is more likely than not it will be required to sell the debt security before its anticipated recovery. The assessment of whether any other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

When OTTI occurs, the amount of the OTTI recognized in earnings depends on whether management intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis. If management intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If management does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis, the OTTI on debt securities shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings through the provision for credit losses. The amount of the total OTTI related to other factors is recognized in other comprehensive income, net of applicable taxes.

The Company does not intend to sell nor does it anticipate that it will be required to sell any of its securities in an unrealized loss position as of June 30, 2023September 30, 2023. The Company's ability and intent to hold these securities until recovery is supported by the Company's strong capital and liquidity positions as well as its historically low turnover in the portfolio.

As of June 30, 2023September 30, 2023, the Company's security portfolio included certain securities which were in an unrealized loss position, and are discussed below.

U.S. government sponsored enterprises: In the case of unrealized losses on U.S. government sponsored enterprises, because the decline in fair value is attributable to changes in interest rates, and not credit quality, and because the Company does not have the intent to sell these securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired as of June 30, 2023, at September 30, 2023.



**Mortgage backed securities and collateralized mortgage obligations – residential:** As of June 30, 2023, At September 30, 2023, all mortgage backed securities and collateralized mortgage obligations held by the Company were issued by U.S. government sponsored entities and agencies, primarily Ginnie Mae, Fannie Mae and Freddie Mac, institutions which the government has affirmed its commitment to support. Because the decline in fair value is attributable to changes in interest rates, and not credit quality, and because the Company does not have the intent to sell these securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired as of June 30, 2023, at September 30, 2023.

**Small Business Administration (SBA) - guaranteed participation securities:** As of June 30, 2023 At September 30, 2023, all of the SBA securities held by the Company were issued and guaranteed by U.S. Small Business Administration. Because the decline in fair value is attributable to changes in interest rates, and not credit quality, and because the Company does not have the intent to sell these securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired as of June 30, 2023 at September 30, 2023.

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**Corporate Bonds & Other:** As of June 30, 2023 At September 30, 2023, corporate bonds held by the Company are investment grade quality. Because the decline in fair value is attributable to changes in interest rates, and not credit quality, and because the Company does not have the intent to sell these securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired as of June 30, 2023 at September 30, 2023.

## (5) Loan Portfolio and Allowance for Credit Losses

The following table presents loans by portfolio segment:

(dollars in thousands)	June 30, 2023			September 30, 2023		
	New York and other states*	Florida	Total	New York and other states*	Florida	Total
Commercial:						
Commercial real estate	\$ 190,361	\$ 39,187	\$ 229,548	\$ 208,394	\$ 38,933	\$ 247,327
Other	21,566	320	21,886	20,947	368	21,315
Real estate mortgage - 1 to 4 family:						
First mortgages	2,755,040	1,497,104	4,252,144	2,753,008	1,531,821	4,284,829
Home equity loans	44,841	13,020	57,861	44,873	13,304	58,177
Home equity lines of credit	198,067	110,909	308,976	206,806	125,222	332,028
Installment	12,035	4,361	16,396	12,217	4,388	16,605
Total loans, net	\$ 3,221,910	\$ 1,664,901	4,886,811	\$ 3,246,245	\$ 1,714,036	4,960,281
Less: Allowance for credit losses			46,914			47,226
Net loans			\$ 4,839,897			\$ 4,913,055

\*Includes New York, New Jersey, Vermont and Massachusetts.

(dollars in thousands)	December 31, 2022		
	New York and other states*	Florida	Total
Commercial:			
Commercial real estate	\$ 177,371	\$ 32,551	\$ 209,922
Other	20,221	868	21,089
Real estate mortgage - 1 to 4 family:			
First mortgages	2,776,989	1,369,913	4,146,902
Home equity loans	43,999	12,550	56,549
Home equity lines of credit	191,926	94,506	286,432
Installment	9,408	2,899	12,307
Total loans, net	\$ 3,219,914	\$ 1,513,287	4,733,201
Less: Allowance for credit losses			46,032
Net loans			\$ 4,687,169

\*Includes New York, New Jersey, Vermont and Massachusetts.

Included in commercial loans above are Paycheck Protection Program ("PPP") loans totaling \$760,688 thousand and \$1.0 Million as of September 30, 2023 and December 31, 2022, respectively.

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At June September 30, 2023 and December 31, 2022, the Company had approximately \$27.0 million \$29.3 million and \$36.4 million, respectively, of real estate construction loans, respectively. Of the \$27.0 \$29.3 million in real estate construction loans at June September 30, 2023, approximately \$6.3 7.8 million are secured by first mortgages to residential borrowers while approximately \$20.7 million \$21.5 million were to commercial borrowers for residential construction projects. Of the \$36.4 million in real estate construction loans at December 31, 2022, approximately \$14.1 million are secured by first mortgages to residential borrowers while approximately \$22.3 million were to commercial borrowers for residential construction projects. The vast majority of construction loans were in the Company's New York market.

#### Allowance for credit losses on loans

The level of the ACLL is based on factors that influence management's current estimate of expected credit losses, including past events and current conditions. There were no changes in the Company's methodology for the allowance for credit losses on loans for the period ended September 30, 2023. Consistent with the Company's economic modeling as of adoption date, the Company has determined the stagflation Stagflation forecast scenario to be appropriate for the June 30, 2023 September 30, 2023 ACLL calculation. The Company selected the stagflation Stagflation economic forecast for credit losses as management expects that markets will experience a slight decline in economic conditions and a slight increase in the unemployment rate over the next two years.

The Company recorded a benefit provision for credit losses of \$500 \$100 thousand for the three months ended June 30, 2023 September 30, 2023, which is the result a provision for credit losses on loans of \$300 thousand, and a benefit for credit losses on unfunded commitments of \$500 \$200 thousand. There was no provision for credit losses on loans during the three months ended June 30, 2023. The Company recorded a benefit for credit losses of \$200 \$100 thousand for the six nine months ended June 30, 2023 September 30, 2023, which is the result of a provision for credit losses on loans of \$900 thousand, offset by a benefit for credit losses on unfunded commitments of \$800 \$1.0 million.

The Company recorded a provision for credit losses of \$300 thousand for the three months ended September 30, 2022, which includes a provision for credit losses on loans of \$100 thousand, and a provision for credit losses on loans unfunded commitments of \$600 \$200 thousand.

The Company recorded a benefit for credit losses of \$491 \$391 thousand for the three nine months ended June 30, 2022 September 30, 2022, which includes a credit to provision for credit losses on loans of \$1.0 million \$1.4 million, offset by a provision for credit losses on unfunded commitments of \$509 thousand. The Company recorded a benefit for credit losses of \$691 thousand for the six months ended June 30, 2022, which includes a credit to provision for credit losses on loans of \$1.5 million, offset by a provision for credit losses on unfunded commitments of \$809 thousand. \$1.0 million.

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Activity in the allowance for credit losses on loans by portfolio segment for the three months ended June 30, 2023 and 2022 September 30, 2023 is summarized as follows:

(dollars in thousands)	For the three months ended June 30, 2023				For the three months ended September 30, 2023			
	Real Estate Mortgage-				Real Estate Mortgage-			
	Commercial	1 to 4 Family	Installment	Total	Commercial	1 to 4 Family	Installment	Total
Balance at beginning of period	\$ 2,708	\$ 43,766	\$ 211	\$ 46,685	\$ 2,610	\$ 44,067	\$ 237	\$ 46,914
Loans charged off:								
New York and other states*	-	22	29	51	-	27	23	50
Florida	-	-	40	40	-	-	-	-
Total loan chargeoffs	-	22	69	91	-	27	23	50
Recoveries of loans previously charged off:								
New York and other states*	129	183	8	320	-	53	9	62
Florida	-	-	-	-	-	-	-	-
Total recoveries	129	183	8	320	-	53	9	62
Net loans (recoveries) charged off	(129)	(161)	61	(229)	-	(26)	14	(12)
(Credit) provision for credit losses	(227)	140	87	-	103	192	5	300
Balance at end of period	\$ 2,610	\$ 44,067	\$ 237	\$ 46,914	\$ 2,713	\$ 44,285	\$ 228	\$ 47,226

\* Includes New York, New Jersey, Vermont and Massachusetts.

17 Activity in the allowance for loan losses by portfolio segment for the three months ended September 30, 2022 is summarized as follows:

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(dollars in thousands)	For the three months ended June 30, 2022				For the three months ended September 30, 2022			
	Real Estate Mortgage-				Real Estate Mortgage-			
	Commercial	1 to 4 Family	Installment	Total	Commercial	1 to 4 Family	Installment	Total

Balance at beginning of period	\$	2,177	43,931	70	46,178	\$	2,274	42,880	131	45,285
Loans charged off:										
New York and other states*		4	12	14	30		-	13	34	47
Florida		-	-	-	-		-	-	-	-
Total loan chargeoffs		4	12	14	30		-	13	34	47
Recoveries of loans previously charged off:										
New York and other states*		4	131	2	137		-	177	-	177
Florida		-	-	-	-		-	-	2	2
Total recoveries		4	131	2	137		-	177	2	179
Net loan recoveries		-	(119)	12	(107)		-	(164)	32	(132)
(Credit) provision for credit losses		97	(1,170)	73	(1,000)		155	(100)	45	100
Balance at end of period	\$	2,274	42,880	131	45,285	\$	2,429	42,944	144	45,517

\* Includes New York, New Jersey, Vermont and Massachusetts.

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Activity in the allowance for credit losses on loans by portfolio segment for the **six** nine months ended **June 30, 2023 and 2022** **September 30, 2023** is summarized as follows:

(dollars in thousands)	For the six months ended June 30, 2023				For the nine months ended September 30, 2023			
	Real Estate Mortgage-				Real Estate Mortgage-			
	Commercial	1 to 4 Family	Installment	Total	Commercial	1 to 4 Family	Installment	Total
Balance at beginning of period	\$ 2,596	\$ 43,271	\$ 165	\$ 46,032	\$ 2,596	\$ 43,271	\$ 165	\$ 46,032
Loans charged off:								
New York and other states*	-	22	46	68	-	49	69	118
Florida	-	-	71	71	-	-	71	71
Total loan chargeoffs	-	22	117	139	-	49	140	189
Recoveries of loans previously charged off:								
New York and other states*	129	236	31	396	129	289	40	458
Florida	-	25	-	25	-	25	-	25
Total recoveries	129	261	31	421	129	314	40	483
Net loans (recoveries) charged off	(129)	(239)	86	(282)	(129)	(265)	100	(294)
(Credit) provision for credit losses	(115)	557	158	600	(12)	749	163	900
Balance at end of period	\$ 2,610	\$ 44,067	\$ 237	\$ 46,914	\$ 2,713	\$ 44,285	\$ 228	\$ 47,226

\* Includes New York, New Jersey, Vermont and Massachusetts.

**18** Activity in the allowance for loan losses by portfolio segment for the nine months ended September 30, 2022 is summarized as follows:

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(dollars in thousands)	For the six months ended June 30, 2022				For the nine months ended September 30, 2022			
	Real Estate Mortgage-				Real Estate Mortgage-			
	Commercial	1 to 4 Family	Installment	Total	Commercial	1 to 4 Family	Installment	Total
Balance at beginning of period	\$ 3,135	40,689	443	44,267	\$ 3,135	40,689	443	44,267
Impact of ASU 2016-13, Current Expected Credit Loss (CECL)	\$ (986)	3,717	(378)	2,353	(986)	3,717	(378)	2,353
Balance as of January 1, 2022 as adjusted for ASU 2016-13	\$ 2,149	44,406	65	46,620	\$ 2,149	44,406	65	46,620
Loans charged off:								
New York and other states*	40	12	25	77	40	25	53	118
Florida	-	-	-	-	-	-	-	-
Total loan chargeoffs	40	12	25	77	40	25	53	118
Recoveries of loans previously charged off:								
New York and other states*	4	228	10	242	4	405	4	413

Florida	-	-	-	-	-	-	2	2
Total recoveries	4	228	10	242	4	405	6	415
Net loan recoveries	36	(216)	15	(165)	36	(380)	47	(297)
(Credit) provision for loan losses	161	(1,742)	81	(1,500)	316	(1,842)	126	(1,400)
Balance at end of period	\$ 2,274	42,880	131	45,285	\$ 2,429	42,944	144	45,517

\* Includes New York, New Jersey, Vermont and Massachusetts.

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The following tables present the balance in the allowance for credit losses on loans by portfolio segment and based on impairment evaluation as of **June 30, 2023** September 30, 2023 and December 31, 2022:

(dollars in thousands)	As of June 30, 2023				As of September 30, 2023			
	1-to-4 Family				1-to-4 Family			
	Commercial Loans	Residential Real Estate	Installment Loans	Total	Commercial Loans	Residential Real Estate	Installment Loans	Total
Allowance for credit losses on loans:								
Ending allowance balance attributable to loans:								
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collectively evaluated for impairment	2,610	44,067	237	46,914	2,713	44,285	228	47,226
Total ending allowance balance	\$ 2,610	\$ 44,067	\$ 237	\$ 46,914	\$ 2,713	\$ 44,285	\$ 228	\$ 47,226
Loans:								
Individually evaluated for impairment	\$ 970	\$ 25,546	\$ 112	\$ 26,628	\$ 962	\$ 24,521	\$ 106	\$ 25,589
Collectively evaluated for impairment	250,464	4,593,435	16,284	4,860,183	267,680	4,650,513	16,499	4,934,692
Total ending loans balance	\$ 251,434	\$ 4,618,981	\$ 16,396	\$ 4,886,811	\$ 268,642	\$ 4,675,034	\$ 16,605	\$ 4,960,281

(dollars in thousands)	December 31, 2022				As of December 31, 2022			
	1-to-4 Family				1-to-4 Family			
	Commercial Loans	Residential Real Estate	Installment Loans	Total	Commercial Loans	Residential Real Estate	Installment Loans	Total
Allowance for credit losses on loans:								
Ending allowance balance attributable to loans:								
Individually evaluated for impairment	\$ -	-	-	-	\$ -	-	-	-
Collectively evaluated for impairment	2,596	43,271	165	46,032	2,596	43,271	165	46,032
Total ending allowance balance	\$ 2,596	43,271	165	46,032	\$ 2,596	43,271	165	46,032
Loans:								
Individually evaluated for impairment	\$ 646	24,967	82	25,695	\$ 646	24,967	82	25,695
Collectively evaluated for impairment	230,365	4,464,916	12,225	4,707,506	230,365	4,464,916	12,225	4,707,506
Total ending loans balance	\$ 231,011	4,489,883	12,307	4,733,201	\$ 231,011	4,489,883	12,307	4,733,201

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The Company's allowance for credit losses on unfunded commitments is recognized as a liability (accrued expenses and other liabilities) with adjustments to the reserve recognized in (credit) provision for credit losses in the consolidated income statement.

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The Company's activity in the allowance for credit losses on unfunded commitments for the three and **six nine** months ended **June 30, 2023** September 30, 2023 and 2022 **were** was as follows:

(In thousands)	For the three months ended June 30, 2023	For the three months ended September 30, 2023
Balance at March 31, 2023	\$ 2,612	
Credit provision for credit losses	(500)	
Balance at June 30, 2023	\$ 2,112	\$ 2,112
(Credit) provision for credit losses		(200)
Balance at September 30, 2023		\$ 1,912

(In thousands)	For the six months ended June 30, 2023	For the nine months ended September 30, 2023
Balance at January 1, 2023	\$ 2,912	\$ 2,912
Credit provision for credit losses	(800)	
Balance at June 30, 2023	\$ 2,112	
(Credit) provision for credit losses		(1,000)
Balance at September 30, 2023		\$ 1,912

(In thousands)	For the three months ended June 30, 2022	For the three months ended September 30, 2022
Balance at March 31, 2022	\$ 2,653	
Balance at June 30, 2022		\$ 3,162
Provision for credit losses	509	200
Balance at June 30, 2022	\$ 3,162	
Balance at September 30, 2022		\$ 3,362

(In thousands)	For the six months ended June 30, 2022	For the nine months ended September 30, 2022
Balance at January 1, 2022	\$ 18	\$ 18
Impact of Adopting CECL	2,335	2,335
Adjusted Balance at January 1, 2022	\$ 2,353	\$ 2,353
Provision for credit losses	809	1,009
Balance at June 30, 2022	\$ 3,162	
Balance at September 30, 2022		\$ 3,362

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## Loan Credit Quality

The Company categorizes commercial loans into risk categories based on relevant information about the ability of borrowers to service their debt, such as current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. On at least an annual basis, the Company's loan grading process analyzes non-homogeneous loans, such as commercial loans and commercial real estate loans, individually by grading the loans based on credit risk. The loan grades assigned to all loan types are tested by the Company's internal loan review department in accordance with the Company's internal loan review policy.

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The Company uses the following definitions for classified loans:

**Special Mention:** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Company's credit position at some future date.

**Substandard:** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as such have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

**Doubtful:** Loans classified as doubtful have all the weaknesses inherent in those loans classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be "pass" rated loans.

For homogeneous loan pools, such as residential mortgages, home equity lines of credit, and installment loans, the Company uses payment status to identify the credit risk in these loan portfolios. Payment status is reviewed on a daily basis by the Bank's collection area and on a monthly basis with respect to determining the adequacy of the allowance for credit losses on loans. The payment status of these homogeneous pools as of **June 30, 2023**, **September 30, 2023** and December 31, 2022 is also included in the aging of the past due loans table. Nonperforming loans shown in the table below were loans on **nonaccrual** **non-accrual** status and loans over 90 days past due and accruing.

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As of **June 30, 2023**, **September 30, 2023**, and December 31, 2022 and based on the most recent analysis performed, the risk category of loans by class of loans, and gross charge-offs year to date for each loan type by origination year was as follows:

(in thousands)		As of <span>June 30, 2023</span> <span>September 30, 2023</span>													
Term Loans Amortized Cost Basis by Origination Year															
	2023	2022	2021	2020	2019	Prior	Revolving Loans Amortized Cost Basis	Revolving Loans Converted to Term							
Commercial :															
Risk rating															
Pass	\$ 30,169	51,541	\$ 82,912	83,437	\$ 25,662	24,249	\$ 17,642	16,926	\$ 20,990	20,322	\$ 43,174	42,634	\$ 7,171	6,464	\$
Special Mention	-	-	-	-	53	47	-	-	234	230	-	-	-	-	-
Substandard	-	-	-	-	110	108	-	-	1,431	1,369	-	-	-	-	-
Total															
Commercial Loans	\$ 30,169	51,541	\$ 82,912	83,437	\$ 25,662	24,249	\$ 17,805	17,081	\$ 20,990	20,322	\$ 44,839	44,233	\$ 7,171	6,464	\$
Commercial Loans:															
Current-period Gross writeoffs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
Commercial Other:															
Risk rating															
Pass	\$ 3,062	6,052	\$ 4,085	2,968	\$ 2,394	2,077	\$ 1,783	1,569	\$ 510	430	\$ 2,692	2,536	\$ 6,931	5,255	\$
Special mention	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	331	330	-	-	-	-	-	98	-	-	-	-
Total															
Commercial Real Estate Loans	\$ 3,062	6,052	\$ 4,085	2,968	\$ 2,725	2,407	\$ 1,783	1,569	\$ 510	430	\$ 2,790	2,634	\$ 6,931	5,255	\$
Other Commercial Loans:															
Current-period Gross writeoffs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
Residential First Mortgage:															

Risk rating

Performing	\$ 229,280,332,209	\$ 574,375,571,064	\$ 905,759,890,093	\$ 757,908,744,547	\$ 354,492,349,235	\$ 1,412,169,138,747	\$ 2,446,281,818	\$
Nonperforming	64	210	391,389	603,230	1,294,1123	13,427,12,100	-	
Total First Mortgage:	\$ 229,280,332,273	\$ 574,375,571,274	\$ 906,150,890,482	\$ 758,511,744,777	\$ 355,786,350,358	\$ 1,425,596,1,392,847	\$ 2,446,281,818	\$

Residential First Mortgage Loans:

Current-period

Gross writeoffs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 27	\$ 22	\$ -	\$
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 27	\$ 22	\$ -	\$

Home Equity

Lines: Loans:

Risk rating

Performing	\$ 5,673,8,095	\$ 6,384,6,112	\$ 8,452,8,136	\$ 6,028,5,757	\$ 7,059,6,667	\$ 23,979,23,127	\$ -	\$
Nonperforming	-	-	-	-	-	286,283	-	
Total Home Equity								
Lines: Loans:	\$ 5,673,8,095	\$ 6,384,6,112	\$ 8,452,8,136	\$ 6,028,5,757	\$ 7,059,6,667	\$ 24,265,23,410	\$ -	\$

Home Equity Loans:

Current-period

Gross writeoffs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$

Home Equity Lines of Credit:

Risk rating

Performing	\$ 781,766	\$ 770,824	\$ 409,365	\$ 529,126	\$ 42,30	\$ 16,861,16,765	\$ 287,155,310,690	\$
Nonperforming	-	-	-	-	-	2,121,2,096	308,366	
Total Home Equity Credit								
Lines:	\$ 781,766	\$ 770,824	\$ 409,365	\$ 529,126	\$ 42,30	\$ 18,982,18,861	\$ 287,463,311,056	\$

Home Equity Lines of Credit:

Current-period

Gross writeoffs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$

Installments:

Risk rating

Performing	\$ 5,970,7,330	\$ 5,683,5,137	\$ 1,888,1,667	\$ 550,452	\$ 404,277	\$ 745,594	\$ 1,032,990	\$
Nonperforming	1-	32	51	-	48,68	2	5	
Total								
Installments	\$ 5,971,7,330	\$ 5,683,5,169	\$ 1,936,1,718	\$ 550,452	\$ 477,345	\$ 747,596	\$ 1,032,995	\$

Installments Loans:

Current-period

Gross writeoffs	\$ -	\$ 57,58	\$ 37,49	\$ 6	\$ -10	\$ 17	\$ -	\$
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(in thousands)

		As of December 31, 2022		
		Term Loans Amortized Cost Basis by Origination Year	Term Loans Amortized Cost Basis by Origination Year	
		2022	2021	2020
Commercial :				
Risk rating				
Pass	\$	79,430	\$ 29,991	\$ 18,708
Special Mention		-	-	62
Substandard		-	-	113
Total Commercial Loans	\$	79,430	\$ 29,991	\$ 18,883
Commercial Loans:				
Current-period Gross writeoffs	\$	-	\$ -	\$ -
	\$	-	\$ -	\$ -
Commercial Other:				
Risk rating				
Pass	\$	2,972	\$ 2,848	\$ 2,273
Special mention		-	-	-
Substandard		-	339	-
Total Commercial Real Estate Loans	\$	2,972	\$ 3,187	\$ 2,273
Other Commercial Loans:				
Current-period Gross writeoffs	\$	-	\$ -	\$ -
	\$	-	\$ -	\$ -
Residential First Mortgage:				
Risk rating				
Performing	\$	557,981	\$ 933,754	\$ 784,511
Nonperforming		-	496	81
Total First Mortgage:	\$	557,981	\$ 934,250	\$ 784,592
Residential First Mortgage Loans:				
Current-period Gross writeoffs	\$	-	\$ -	\$ -
	\$	-	\$ -	\$ -
Home Equity Lines:				
Home Equity Loans:				
Risk rating				
Performing	\$	6,863	\$ 9,124	\$ 6,322
Nonperforming		-	-	-
Total Home Equity Lines:	\$	6,863	\$ 9,124	\$ 6,322
Total Home Equity Loans:				
Home Equity Lines Loans:				
Current-period Gross writeoffs	\$	-	\$ -	\$ -
	\$	-	\$ -	\$ -
Home Equity Credit Lines:				
Risk rating				
Performing	\$	1,369	\$ 1,246	\$ 740



Nonperforming		-	7	-
Total Home Equity Credit Lines:	\$	1,369	\$ 1,253	\$ 740
Home Equity Credit Lines Loans:				
Current-period Gross writeoffs	\$	-	\$ -	\$ -
	\$	-	\$ -	\$ -
Installments:				
Risk rating				
Performing	\$	6,385	\$ 2,495	\$ 805
Nonperforming		20	17	-
Total Installments	\$	6,405	\$ 2,512	\$ 805
Installments Loans:				
Current-period Gross writeoffs	\$	1	\$ 47	\$ 22
	\$	1	\$ 47	\$ 22

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The following tables present the aging of the amortized cost in past due loans by loan class and by region as of **June 30, 2023**, **September 30, 2023** and **December 31, 2022**:

							As of September 30, 2023					
New York and other states*:	As of June 30, 2023											
	30-59	60-89	90 +	Total			30-59	60-89	90 +	Total		
	Days	Days	Days	30+ days			Days	Days	Days	30+ days		
	Past Due	Past Due	Past Due	Past Due	Current	Loans	Past Due	Past Due	Past Due	Past Due	Current	Loans
Commercial:												
Commercial real estate	\$ -	-	525	525	189,836	190,361	\$ -	\$ -	\$ 522	\$ 522	\$ 207,872	\$ 208,394
Other	33	8	-	41	21,525	21,566	-	-	-	-	20,947	20,947
Real estate mortgage - 1 to 4 family:												
First mortgages	2,681	227	8,352	11,260	2,743,780	2,755,040	2,501	824	6,699	10,024	2,742,984	2,753,008
Home equity loans	65	96	158	319	44,522	44,841	129	2	158	289	44,584	44,873
Home equity lines of credit	574	25	656	1,255	196,812	198,067	726	171	781	1,678	205,128	206,806
Installment	37	45	66	148	11,887	12,035	12	56	59	127	12,090	12,217
Total	\$ 3,390	401	9,757	13,548	3,208,362	3,221,910	\$ 3,368	\$ 1,053	\$ 8,219	\$ 12,640	\$ 3,233,605	\$ 3,246,245
Florida:	30-59	60-89	90 +	Total			30-59	60-89	90 +	Total		
	Days	Days	Days	30+ days			Days	Days	Days	30+ days		
	Past Due	Past Due	Past Due	Past Due	Current	Loans	Past Due	Past Due	Past Due	Past Due	Current	Loans
	Past Due	Past Due	Past Due	Past Due	Current	Loans	Past Due	Past Due	Past Due	Past Due	Current	Loans
Commercial:												
Commercial real estate	\$ -	-	-	-	39,187	39,187	\$ -	\$ -	\$ -	\$ -	\$ 38,933	\$ 38,933
Other	-	-	314	314	6	320	-	-	314	314	54	368
Real estate mortgage - 1 to 4 family:												
First mortgages	506	35	1,307	1,848	1,495,256	1,497,104	876	-	1,400	2,276	1,529,545	1,531,821
Home equity loans	-	-	-	-	13,020	13,020	49	-	-	49	13,255	13,304
Home equity lines of credit	95	19	-	114	110,795	110,909	258	-	-	258	124,964	125,222

Installment	15	-	46	61	4,300	4,361	48	5	60	113	4,275	4,388
Total	\$ 616	54	1,667	2,337	1,662,564	1,664,901	\$ 1,231	\$ 5	\$ 1,774	\$ 3,010	\$ 1,711,026	\$ 1,714,036
Total:							30-59	60-89	90 +	Total		
	30-59	60-89	90 +	Total			Days	Days	Days	30+ days		
(dollars in thousands)	Past Due	Past Due	Past Due	Past Due	Current	Total Loans	Past Due	Past Due	Past Due	Past Due	Current	Total Loans
Commercial:												
Commercial real estate	\$ -	-	525	525	229,023	229,548	\$ -	\$ -	\$ 522	\$ 522	\$ 246,805	\$ 247,327
Other	33	8	314	355	21,531	21,886	-	-	314	314	21,001	21,315
Real estate mortgage - 1 to 4 family:												
First mortgages	3,187	262	9,659	13,108	4,239,036	4,252,144	3,377	824	8,099	12,300	4,272,529	4,284,829
Home equity loans	65	96	158	319	57,542	57,861	178	2	158	338	57,839	58,177
Home equity lines of credit	669	44	656	1,369	307,607	308,976	984	171	781	1,936	330,092	332,028
Installment	52	45	112	209	16,187	16,396	60	61	119	240	16,365	16,605
Total	\$ 4,006	455	11,424	15,885	4,870,926	4,886,811	\$ 4,599	\$ 1,058	\$ 9,993	\$ 15,650	\$ 4,944,631	\$ 4,960,281

\* Includes New York, New Jersey, Vermont and Massachusetts.

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The following tables present the aging of the recorded investment in past due loans by loan class and by region as of December 31, 2022:

As of December 31, 2022

New York and other states*:	30-59	60-89	90 +	Total		
	Days	Days	Days	30+ days		
(dollars in thousands)	Past Due	Past Due	Past Due	Past Due	Current	Total Loans
Commercial:						
Commercial real estate	\$ -	-	161	161	177,210	177,371
Other	18	-	20	38	20,183	20,221
Real estate mortgage - 1 to 4 family:						
First mortgages	4,262	921	7,203	12,386	2,764,603	2,776,989
Home equity loans	283	-	67	350	43,649	43,999
Home equity lines of credit	978	-	591	1,569	190,357	191,926
Installment	78	4	23	105	9,303	9,408
Total	\$ 5,619	925	8,065	14,609	3,205,305	3,219,914

Florida:	30-59	60-89	90 +	Total		
	Days	Days	Days	30+ days		
(dollars in thousands)	Past Due	Past Due	Past Due	Past Due	Current	Total Loans
Commercial:						
Commercial real estate	\$ -	-	-	-	32,551	32,551
Other	-	-	314	314	554	868
Real estate mortgage - 1 to 4 family:						
First mortgages	1,183	243	1,404	2,830	1,367,083	1,369,913
Home equity loans	51	-	-	51	12,499	12,550
Home equity lines of credit	224	-	-	224	94,282	94,506

Installment	6	-	83	89	2,810	2,899
Total	\$ 1,464	243	1,801	3,508	1,509,779	1,513,287
Total:	30-59 Days Past Due	60-89 Days Past Due	90 + Days Past Due	Total 30+ days Past Due	Current	Total Loans
(dollars in thousands)						
Commercial:						
Commercial real estate	\$ -	-	161	161	209,761	209,922
Other	18	-	334	352	20,737	21,089
Real estate mortgage - 1 to 4 family:						
First mortgages	5,445	1,164	8,607	15,216	4,131,686	4,146,902
Home equity loans	334	-	67	401	56,148	56,549
Home equity lines of credit	1,202	-	591	1,793	284,639	286,432
Installment	84	4	106	194	12,113	12,307
Total	\$ 7,083	1,168	9,866	18,117	4,715,084	4,733,201

\* Includes New York, New Jersey, Vermont and Massachusetts.

At **June 30, 2023** **September 30, 2023** and December 31, 2022, there were no loans that were 90 days past due and still accruing interest. As a result, non-accrual loans include all loans 90 days or more past due, as well as certain loans less than 90 days past due that were placed on non-accrual status for reasons other than delinquent status. There are no commitments to extend further credit on non-accrual or restructured loans.

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The Company transfers loans to other real estate owned, at fair value less cost to sell, in the period the Company obtains physical possession of the property (through foreclosure or through a deed in lieu). Other real estate owned is included in other assets on the Balance Sheet. As of **June** **September 30, 2023** other real estate owned included \$**1.4** **1.2** million of residential foreclosed properties. In addition, non-accrual residential mortgage loans that are in the process of foreclosure had an amortized cost of \$**6.9 million** **\$6.3 million** as of **June 30, 2023** **September 30, 2023**. As of December 31, 2022, other real estate owned included \$2.1 million of residential foreclosed properties. In addition, non-accrual residential mortgage loans that are in the process of foreclosure had a recorded investment of \$7.4 million as of December 31, 2022.

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Loans individually evaluated for impairment include non-accrual commercial loans, as well as all loan modifications. As of **June 30, 2023** **September 30, 2023**, there was no allowance for credit losses based on the loan individually evaluated for impairment.

Residential and installment non-accrual loans which are not loan modifications are collectively evaluated to determine the allowance for credit loss.

The following table presents the amortized cost basis in non-accrual loans by portfolio segment:

(dollars in thousands)	As of June 30, 2023			As of September 30, 2023		
	New York and other states*	Florida	Total	New York and other states*	Florida	Total
Loans in non-accrual status:						
Commercial:						
Commercial real estate	\$ 545	\$ -	\$ 545	\$ 540	\$ -	\$ 540
Other	-	314	314	-	314	314
Real estate mortgage - 1 to 4 family:						
First mortgages	13,680	2,035	15,715	12,128	1,988	14,116
Home equity loans	240	46	286	238	45	283
Home equity lines of credit	2,252	177	2,429	2,267	195	2,462
Installment	124	-	124	93	65	158
Total non-accrual loans	16,841	2,572	19,413	15,266	2,607	17,873
Restructured real estate mortgages - 1 to 4 family	7	-	7	5	-	5

Total nonperforming loans	\$	16,848	\$	2,572	\$	19,420	\$	15,271	\$	2,607	\$	17,878
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\* Includes New York, New Jersey, Vermont and Massachusetts.

(dollars in thousands)	As of December 31, 2022					
	New York and other states*		Florida		Total	
Loans in non-accrual status:						
Commercial:						
Commercial real estate	\$	199	\$	-	\$	199
Other		20		314		334
Real estate mortgage - 1 to 4 family:						
First mortgages		12,609		1,736		14,345
Home equity loans		153		42		195
Home equity lines of credit		2,187		117		2,304
Installment		23		83		106
Total non-accrual loans		15,191		2,292		17,483
Restructured real estate mortgages - 1 to 4 family		10		-		10
Total nonperforming loans	\$	15,201	\$	2,292	\$	17,493

\* Includes New York, New Jersey, Vermont and Massachusetts.

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The following tables present the amortized cost basis of loans on non-accrual status and loans past due over 89 days still accruing as of **June 30, 2023**, September 30, 2023 and December 31, 2022:

(dollars in thousands)	As of June 30, 2023			As of September 30, 2023		
	Non-accrual With No Allowance for Credit Loss	Non-accrual With Allowance for Credit Loss	Loans Past Due Over 89 Days Still Accruing	Non-accrual With No Allowance for Credit Loss	Non-accrual With Allowance for Credit Loss	Loans Past Due Over 89 Days Still Accruing
Commercial:						
Commercial real estate	\$	545	\$	-	\$	540
Other		314		-		314
Real estate mortgage - 1 to 4 family:						
First mortgages		14,406		1,309		13,470
Home equity loans		195		91		646
Home equity lines of credit		2,349		80		277
Installment		112		12		6
Total loans, net	\$	17,921	\$	1,492	\$	2,345

(dollars in thousands)	As of December 31, 2022									
	Non-accrual With No Allowance for Credit Loss				Non-accrual With Allowance for Credit Loss				Loans Past Due Over 89 Days Still Accruing	
Commercial:										
Commercial real estate	\$		160		\$		39			-
Other			20				314			-
Real estate mortgage - 1 to 4 family:										
First mortgages			13,502				843			-
Home equity loans			129				66			-
Home equity lines of credit			2,257				47			-
Installment			82				24			-
Total loans, net	\$		16,150		\$		1,333			-

The non-accrual balance of \$1.5 million \$821 thousand and \$1.3 million was collectively evaluated and the associated allowance for credit losses on loans was determined not to be material as of June 30, 2023 September 30, 2023 and December 31, 2022, respectively.

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A financial asset is considered collateral-dependent when the debtor is experiencing financial difficulty and repayment is expected to be provided substantially through the sale or operation of the collateral. Expected credit losses for the collateral dependent loans are based on the fair value of the collateral at the reporting date, adjusted for selling costs as appropriate.

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The following table presents tables present the amortized cost basis of individually analyzed collateral dependent loans by portfolio segment as of June 30, 2023 September 30, 2023 and December 31, 2022:

(dollars in thousands)	As of June 30, 2023			As of September 30, 2023		
	Type of Collateral			Type of Collateral		
	Real Estate	Investment Securities/Cash	Other	Real Estate	Investment Securities/Cash	Other
Commercial:						
Commercial real estate	\$ 656	-	-	\$ 648	-	-
Other	314	-	-	314	-	-
Real estate mortgage - 1 to 4 family:						
First mortgages	21,934	-	-	20,854	-	-
Home equity loans	299	-	-	378	-	-
Home equity lines of credit	3,313	-	-	3,289	-	-
Installment	112	-	-	106	-	-
Total	\$ 26,628	-	-	\$ 25,589	-	-

(dollars in thousands)	As of December 31, 2022		
	Type of Collateral		
	Real Estate	Investment Securities/Cash	Other
Commercial:			
Commercial real estate	\$ 312	-	-
Other	334	-	-
Real estate mortgage - 1 to 4 family:			
First mortgages	21,467	-	-
Home equity loans	236	-	-
Home equity lines of credit	3,264	-	-
Installment	82	-	-
Total	\$ 25,695	-	-

The Company has not committed to lend additional amounts to customers with outstanding loans that are modified. Interest income recognized on loans that are individually evaluated was not material during the three and or six nine months ended June September 30, 2023 and 2022.

As of June September 30, 2023 and 2022 loans individually evaluated included approximately \$8.7 million \$8.5 and \$9.5 million \$9.3 million, respectively, of loans in accruing status that were identified as loan modifications in accordance with regulatory guidance related to Chapter 7 bankruptcy loans.

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Pursuant to the adoption of ASU 2022-02 - Financial Instruments - Credit Losses (Topic 326) Troubled Debt Restructuring and Vintage Disclosures ("ASU 2022-02"), a borrower that is experiencing financial difficulty and receives a modification in the form of principal forgiveness, an interest rate reduction, an other-than-insignificant payment delay or a term extension in the current period needs to be disclosed.

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The following table presents the amortized cost basis of loans at **June 30, 2023** **September 30, 2023** that were both experiencing financial difficulty and modified during the three and **six** **nine** months ended **June 30, 2023** **September 30, 2023**, by class and by type of modification. The percentage of the amortized cost basis of loans that were modified to borrowers in financial distress as compared to the amortized cost basis of each class of financing receivable is also presented below:

For the three months ended June 30, 2023				
For the three months ended September 30, 2023			For the three months ended September 30, 2023	
New York and other states*:				
(dollars in thousands)				
	<b>Payment Delay</b>	<b>% of Total Class of Loans</b>	<b>Payment Delay</b>	<b>% of Total Class of Loans</b>
Commercial:				
Commercial real estate	\$ -	-	\$ -	-
Other	-	-	-	-
Real estate mortgage - 1 to 4 family:	-	-	-	-
First mortgages	238	0.01 %	255	0.01 %
Home equity loans	-	-	-	-
Home equity lines of credit	50	0.03 %	-	-
Installment	-	-	-	-
Total	<u>\$ 288</u>	<u>0.01 %</u>	<u>\$ 255</u>	<u>0.01 %</u>

Florida:				
(dollars in thousands)				
			<b>Payment Delay</b>	<b>% of Total Class of Loans</b>
Commercial:				
Commercial real estate		\$ -	-	-
Other		-	-	-
Real estate mortgage - 1 to 4 family:				
First mortgages		342	0.02 %	
Home equity loans		-	-	-
Home equity lines of credit		-	-	-
Installment		-	-	-
Total		<u>\$ 342</u>	<u>0.02 %</u>	

Florida:				
(dollars in thousands)				
			<b>Payment Delay</b>	<b>% of Total Class of Loans</b>
Commercial:				
Commercial real estate	\$	-	-	-
Other		-	-	-
Real estate mortgage - 1 to 4 family:				
First mortgages		-	-	-
Home equity loans		-	-	-
Home equity lines of credit		-	-	-
Installment		-	-	-
Total	<u>\$</u>	<u>-</u>	<u>-</u>	<u>-</u>

Total				
	<b>Payment</b>	<b>% of Total Class</b>	<b>Payment</b>	<b>% of Total Class</b>

(dollars in thousands)	<u>Delay</u>	<u>of Loans</u>	<u>Delay</u>	<u>of Loans</u>
Commercial:				
Commercial real estate	\$ -	-	\$ -	-
Other	-	-	-	-
Real estate mortgage - 1 to 4 family:				
First mortgages	580	0.01%	255	0.01%
Home equity loans	-	-	-	-
Home equity lines of credit	50	0.02%	-	-
Installment	-	-	-	-
<b>Total</b>	<b>\$ 630</b>	<b>0.01%</b>	<b>\$ 255</b>	<b>0.01%</b>

\* Includes New York, New Jersey, Vermont and Massachusetts.

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#### For the nine months ended September 30, 2023

New York and other states*:		
(dollars in thousands)	<u>Payment Delay</u>	<u>% of Total Class of Loans</u>
Commercial:		
Commercial real estate	\$ -	-
Other	-	-
Real estate mortgage - 1 to 4 family:		
First mortgages	490	0.02 %
Home equity loans	-	-
Home equity lines of credit	50	0.02 %
Installment	-	-
<b>Total</b>	<b>\$ 540</b>	<b>0.02 %</b>

Florida:		
(dollars in thousands)	<u>Payment Delay</u>	<u>% of Total Class of Loans</u>
Commercial:		
Commercial real estate	\$ -	-
Other	-	-
Real estate mortgage - 1 to 4 family:		
First mortgages	340	0.02 %
Home equity loans	-	-
Home equity lines of credit	-	-
Installment	-	-
<b>Total</b>	<b>\$ 340</b>	<b>0.02 %</b>

Total		
(dollars in thousands)	<u>Payment Delay</u>	<u>% of Total Class of Loans</u>
Commercial:		
Commercial real estate	\$ -	-

Other	-	-
Real estate mortgage - 1 to 4 family:		
First mortgages	830	0.02 %
Home equity loans	-	-
Home equity lines of credit	50	0.02 %
Installment	-	-
	<u>-</u>	<u>-</u>
Total	<u>\$ 880</u>	<u>0.02 %</u>

\* Includes New York, New Jersey, Vermont and Massachusetts.

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**For the six months ended June 30, 2023**

New York and other states\*:

(dollars in thousands)	<u>Payment Delay</u>	<u>% of Total Class of Loans</u>
Commercial:		
Commercial real estate	\$ -	-
Other	-	-
Real estate mortgage - 1 to 4 family:	-	-
First mortgages	238	0.01 %
Home equity loans	-	-
Home equity lines of credit	50	0.03 %
Installment	-	-
	<u>-</u>	<u>-</u>
Total	<u>\$ 288</u>	<u>0.01 %</u>

Florida:

(dollars in thousands)	<u>Payment Delay</u>	<u>% of Total Class of Loans</u>
Commercial:		
Commercial real estate	\$ -	-
Other	-	-
Real estate mortgage - 1 to 4 family:	-	-
First mortgages	342	0.02 %
Home equity loans	-	-
Home equity lines of credit	-	-
Installment	-	-
	<u>-</u>	<u>-</u>
Total	<u>\$ 342</u>	<u>0.02 %</u>

(dollars in thousands)	<u>Payment Delay</u>	<u>% of Total Class of Loans</u>
Commercial:		
Commercial real estate	\$ -	-
Other	-	-
Real estate mortgage - 1 to 4 family:	-	-
First mortgages	580	0.01 %
Home equity loans	-	-



Home equity lines of credit	50	0.02 %
Installment	-	-
Total	\$ 630	0.01 %

\* Includes New York, New Jersey, Vermont and Massachusetts.

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The Bank monitors the performance of loans modified to borrowers experiencing financial difficulty to understand the effectiveness of its modification efforts. The following table describes the performance of loans that have been modified during the six months ended June 30, 2023 as of September 30, 2023:

						As of September 30, 2023				
As of June 30, 2023										
New York and other states*:						30-59	60-89	90+		
						Days	Days	Days		
(dollars in thousands)	Current	Past Due	Past Due	Past Due	Total	Past Due	Past Due	Past Due	Total	Total
Commercial:										
Commercial real estate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	-	-	-	-	-	-	-	-	-	-
Real estate mortgage - 1 to 4 family:										
First mortgages	238	-	-	-	238	351	139	-	-	490
Home equity loans	-	-	-	-	-	-	-	-	-	-
Home equity lines of credit	50	-	-	-	50	50	-	-	-	50
Installment	-	-	-	-	-	-	-	-	-	-
Total	\$ 288	\$ -	\$ -	\$ -	\$ 288	\$ 401	\$ 139	\$ -	\$ -	\$ 540
Florida:										
(dollars in thousands)	Current	Past Due	Past Due	Past Due	Total	Past Due	Past Due	Past Due	Total	Total
Commercial:										
Commercial real estate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	-	-	-	-	-	-	-	-	-	-
Real estate mortgage - 1 to 4 family:										
First mortgages	342	-	-	-	342	340	-	-	-	340
Home equity loans	-	-	-	-	-	-	-	-	-	-
Home equity lines of credit	-	-	-	-	-	-	-	-	-	-
Installment	-	-	-	-	-	-	-	-	-	-
Total	\$ 342	\$ -	\$ -	\$ -	\$ 342	\$ 340	\$ -	\$ -	\$ -	\$ 340
Total										
(dollars in thousands)	Current	Past Due	Past Due	Past Due	Total	Past Due	Past Due	Past Due	Total	Total
Commercial:										

Commercial real estate	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real estate mortgage - 1 to 4 family:														
First mortgages	580	-	-	-	-	580	691	139	-	-	-	-	830	
Home equity loans	-	-	-	-	-	-	-	-	-	-	-	-	-	
Home equity lines of credit	50	-	-	-	-	50	50	-	-	-	-	-	50	
Installment	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total	\$ 630	\$ -	\$ -	\$ -	\$ -	\$ 630	\$ 741	\$ 139	\$ -	\$ -	\$ -	\$ -	\$ 880	

\* Includes New York, New Jersey, Vermont and Massachusetts.

\* Includes New York, New Jersey, Vermont and Massachusetts.

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The following tables describes the financial effect of the modifications made to borrowers experiencing financial difficulty:

For the three months ended June 30, 2023	
	Weighted Average Payment Delay (Months)
New York and other states*:	
(dollars in thousands)	
Commercial:	
Commercial real estate	\$ -
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	22
Home equity loans	-
Home equity lines of credit	18
Installment	-
Total	\$ 40

	Weighted Average Payment Delay (Months)
Florida:	
(dollars in thousands)	
Commercial:	
Commercial real estate	\$ -
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	24
Home equity loans	-
Home equity lines of credit	-
Installment	-
Total	\$ 24

	Weighted Average Payment Delay (Months)
(dollars in thousands)	

Commercial:		
Commercial real estate	\$	-
Other		-
Real estate mortgage - 1 to 4 family:		
First mortgages		46
Home equity loans		-
Home equity lines of credit		18
Installment		-
Total	\$	64

For the three months ended September 30, 2023

New York and other states*:	Weighted Average Payment Delay (Months)
(dollars in thousands)	
Commercial:	
Commercial real estate	-
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	18
Home equity loans	-
Home equity lines of credit	-
Installment	-
Total	18

Includes New York, New Jersey, Vermont and Massachusetts.	Weighted Average Payment Delay (Months)
Florida:	
(dollars in thousands)	
Commercial:	
Commercial real estate	-
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	-
Home equity loans	-
Home equity lines of credit	-
Installment	-
Total	-

(dollars in thousands)	Weighted Average Payment Delay (Months)
Commercial:	
Commercial real estate	-
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	18
Home equity loans	-
Home equity lines of credit	-

Installment			-
Total			18

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\* Includes New York, New Jersey, Vermont and Massachusetts.

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For the six months ended June 30, 2023			
		Weighted Average Payment Delay (Months)	
New York and other states*:			
(dollars in thousands)			
Commercial:			
Commercial real estate	\$	-	
Other		-	
Real estate mortgage - 1 to 4 family:			
First mortgages		22	
Home equity loans		-	
Home equity lines of credit		18	
Installment		-	
Total	\$	40	

For the nine months ended September 30, 2023			
		Weighted Average Payment Delay (Months)	
New York and other states*:			
(dollars in thousands)			
Commercial:			
Commercial real estate		-	
Other		-	
Real estate mortgage - 1 to 4 family:			
First mortgages		20	
Home equity loans		-	
Home equity lines of credit		18	
Installment		-	
Total		38	

		Weighted Average Payment Delay (Months)	
Florida:			
(dollars in thousands)			
Commercial:			
Commercial real estate	\$	-	
Other		-	
Real estate mortgage - 1 to 4 family:			
First mortgages		24	
Home equity loans		-	
Home equity lines of credit		-	
Installment		-	
Total	\$	24	

	Weighted Average Payment Delay (Months)
(dollars in thousands)	
Commercial:	
Commercial real estate	\$ -
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	46
Home equity loans	-
Home equity lines of credit	18
Installment	-
Total	\$ 64

	Weighted Average Payment Delay (Months)
Florida:	
(dollars in thousands)	
Commercial:	
Commercial real estate	-
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	24
Home equity loans	-
Home equity lines of credit	-
Installment	-
Total	24

	Weighted Average Payment Delay (Months)
(dollars in thousands)	
Commercial:	
Commercial real estate	-
Other	-
Real estate mortgage - 1 to 4 family:	
First mortgages	44
Home equity loans	-
Home equity lines of credit	18
Installment	-
Total	62

\* Includes New York, New Jersey, Vermont and Massachusetts.

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As of **June 30, 2023** **September 30, 2023**, all loans both experiencing financial difficulty and modified during the **six** **nine** months ended **June 30, 2023** **September 30, 2023** were current under the terms of the agreements. There were no commitments to lend additional funds to the borrowers and there were no charge-offs recorded against the loans. The Company had no allowance for credit losses recorded against these loans as of **June 30, 2023** **September 30, 2023**. The Company did not have any loan modifications that had a payment default during the **six** **nine** months ended **June 30, 2023** **September 30, 2023**.

Prior to the adoption of ASU 2022-02, the company accounted for loan modifications as Troubled Debt Restructurings (TDRs) and the following table presents, by class, loans that were modified as TDR's for the three and **six** **nine** months ended **June 30, 2022** **September 30, 2022**:

	Three months ended June 30, 2022			Three months ended September 30, 2022		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
New York and other states*:						
(dollars in thousands)						
Commercial:						
Commercial real estate	-	\$ -	-	-	\$ -	-
Real estate mortgage - 1 to 4 family:						
First mortgages	1	73	73	3	282	282
Home equity loans	-	-	-	-	-	-
Home equity lines of credit	-	-	-	-	-	-
Total	1	\$ 73	73	3	\$ 282	282

	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Florida:			
(dollars in thousands)			
Commercial:			
Commercial real estate	-	\$ -	-
Real estate mortgage - 1 to 4 family:			
First mortgages	-	-	-
Home equity loans	-	-	-
Home equity lines of credit	-	-	-
Total	-	\$ -	-

\* Includes New York, New Jersey, Vermont and Massachusetts.

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	Six months ended June 30, 2022			Nine months ended September 30, 2022		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
New York and other states*:						
(dollars in thousands)						
Commercial:						
Commercial real estate	-	\$ -	-	-	\$ -	-
Real estate mortgage - 1 to 4 family:						
First mortgages	4	443	443	7	719	719
Home equity loans	-	-	-	-	-	-
Home equity lines of credit	-	-	-	-	-	-
Total	4	\$ 443	443	7	\$ 719	719

Florida:	Pre-Modification Outstanding	Post-Modification Outstanding
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(dollars in thousands)	Number of Contracts	Recorded Investment	Recorded Investment
Commercial:			
Commercial real estate	-	\$ -	-
Real estate mortgage - 1 to 4 family:			
First mortgages	-	-	-
Home equity loans	-	-	-
Home equity lines of credit	-	-	-
<b>Total</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>

\* \* Includes New York, New Jersey, Vermont and Massachusetts.

The addition of these TDR's TDRs did not have a significant impact on the allowance for credit losses on loans. The nature of the modifications that resulted in them being classified as a TDR was the borrower filing for bankruptcy protection. There were no loans that defaulted during the three and six nine months ended June September 30, 2023 and 2022 which had been classified as a loan modification within the prior twelve months.

In situations where the Bank considers a loan modification, management determines whether the borrower is experiencing financial difficulty by performing an evaluation of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company's underwriting policy.

Generally, the modification of the terms of loans was the result of the borrower filing for bankruptcy protection. Chapter 13 bankruptcies generally include the deferral of all past due amounts for a period of generally 60 months in accordance with the bankruptcy court order. In the case of Chapter 7 bankruptcies, even though there is no modification of terms, the borrowers' debt to the Company was discharged and they did not reaffirm the debt.

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A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms. In situations involving a borrower filing for Chapter 13 bankruptcy protection, however, a loan is considered to be in payment default once it is 30 days contractually past due, consistent with the treatment by the bankruptcy court.

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## (6) Fair Value of Financial Instruments

IASB Topic 820, *Fair Value Measurements* ("ASC 820") defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity can access as of the measurement date.

Level 2 – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Significant unobservable inputs that reflect a company's own assumptions about the value that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of assets and liabilities:

**Securities Available for Sale:** The fair value of securities available for sale is determined utilizing an independent pricing service for identical assets or significantly similar securities. The pricing service uses a variety of techniques to arrive at fair value including market maker bids, quotes and pricing models. Inputs to the pricing models include recent trades, benchmark interest rates, spreads and actual and projected cash flows. This results in a Level 1 or Level 2 classification of the inputs for determining fair value. Interest and dividend income is recorded on the accrual method and is included in the Consolidated Statements of Income in the respective investment class under total interest and dividend income. The Company does not have any securities that would be designated as Level 3.

**Other Real Estate Owned:** Assets acquired through loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process to adjust for differences between the comparable sales and income data available. This results in a Level 3 classification of the inputs for determining fair value.

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**Individually evaluated loans:** Periodically the Company records non-recurring adjustments to the carrying value of loans based on fair value measurements for partial charge-offs of the uncollectible portions of those loans. Non-recurring adjustments can also include certain adjustments for collateral-dependent loans to adjust balances to fair value and generally have had a charge-off through the allowance for credit losses. For collateral dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process to adjust for differences between the comparable sales and income data available. Such adjustments may be significant and typically result in a Level 3 classification of the inputs for determining fair value. When obtained, non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Loans individually evaluated are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

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Indications of value for both collateral-dependent loans and other real estate owned are obtained from third party providers or the Company's internal Appraisal Department. All indications of value are reviewed for reasonableness by a member of the Appraisal Department for the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value via comparison with independent data sources such as recent market data or industry-wide statistics.

There were no transfers between Level 1 and Level 2 during the three and **six** **nine** months ended **June 30, 2023** **September 30, 2023** and 2022.

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Assets and liabilities measured at fair value under ASC 820 on a recurring basis are summarized below:

	Fair Value Measurements at June 30, 2023 Using:				Fair Value Measurements at September 30, 2023 Using:			
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(dollars in thousands)								
U.S. government sponsored enterprises	\$ 113,570	\$ -	\$ 113,570	\$ -	\$ 121,474	\$ -	\$ 121,474	\$ -
State and political subdivisions	34	-	34	-	34	-	34	-
Mortgage backed securities and collateralized mortgage obligations - residential	243,444	-	243,444	-	233,719	-	233,719	-
Corporate bonds	76,618	-	76,618	-	76,935	-	76,935	-
Small Business Administration-guaranteed participation securities	18,382	-	18,382	-	17,316	-	17,316	-
Other securities	656	25	631	-	657	-	657	-
Total securities available for sale	\$ 452,704	\$ 25	\$ 452,679	\$ -	\$ 450,135	\$ -	\$ 450,135	\$ -

	Fair Value Measurements at December 31, 2022 Using:			
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(dollars in thousands)				

Securities available for sale:

U.S. government sponsored enterprises	\$ 118,187	\$ -	\$ 118,187	\$ -
State and political subdivisions	34	-	34	-
Mortgage backed securities and collateralized mortgage obligations - residential	260,316	-	260,316	-
Corporate bonds	81,346	-	81,346	-
Small Business Administration- guaranteed participation securities	20,977	-	20,977	-
Other securities	653	-	653	-



Total securities available for sale	\$	481,513	\$	-	\$	481,513	\$	-
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Assets measured at fair value on a non-recurring basis are summarized below:

(dollars in thousands)	Fair Value Measurements at June 30, 2023 Using:							Fair Value
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Valuation technique	Unobservable inputs	Range (Weighted Average)	
Other real estate owned	\$ 1,412	\$ -	\$ -	\$ 1,412	Sales comparison approach	Adjustments for differences between comparable sales	1% - 80% (28%)	\$ 1,185
Loans individually evaluated								-

(dollars in thousands)	Fair Value Measurements at December 31, 2022 Using:							Fair Value
	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Valuation technique	Unobservable inputs	Range (Weighted Average)	
Other real estate owned	\$ 2,061	\$ -	\$ -	\$ 2,061	Sales comparison approach	Adjustments for differences between comparable sales	2% - 47% (18%)	\$ 2,061
Real estate mortgage -1 to 4 family								

Other real estate owned, that is carried at fair value less costs to sell was approximately \$1.4 million at June 30, 2023 and consisted of residential real estate properties. There were no commercial real estate properties. A valuation charge of \$107 thousand is included in earnings for the six months ended June 30, 2023.

Of the total individually evaluated loans of \$23.8 million at June 30, 2023, there are no loans that are collateral dependent and are carried at fair value measured on a non-recurring basis. Due to the sufficiency of charge-offs taken on these loans and the adequacy of the underlying collateral, there were no specific valuation allowances for these loans at June 30, 2023. There were no gross charge-offs related to residential individually evaluated loans included in the table above for the three and six months ended June 30, 2023.

Other real estate owned, which is carried at fair value less costs to sell, was approximately \$2.1 million at December 31, 2022, and consisted of only residential real estate properties. A valuation charge of \$68 thousand is included in earnings for the year ended December 31, 2022.

Of the total individually evaluated loans of \$25.7 million at December 31, 2022, there are no loans that were collateral dependent and are carried at fair value measured on a non-recurring basis. Due to the sufficiency of charge-offs taken on these loans and the adequacy of the underlying collateral, there were no specific valuation allowances for these loans at December 31, 2022.

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In accordance with FASB Topic 825, *Financial Instruments* ("ASC 825"), the carrying amounts and estimated fair values of financial instruments, at June 30, 2023 and December 31, 2022 are as follows:

(dollars in thousands)	Fair Value Measurements at June 30, 2023 Using:					Fair Value Measurements at September 30, 2023 Using:				
	Carrying Value	Level 1	Level 2	Level 3	Total	Carrying Value	Level 1	Level 2	Level 3	Total

Financial assets:												
Cash and cash equivalents	\$	603,357	603,357	-	-	603,357	\$	507,261	507,261	-	-	507,261
Securities available for sale		452,704	25	452,679	-	452,704		450,135	22	450,113	-	450,135
Held to maturity securities		7,043	-	6,926	-	6,926		6,724	-	6,444	-	6,444
Federal Home Loan Bank stock		6,203	N/A	N/A	N/A	N/A		6,203	N/A	N/A	N/A	N/A
Net loans		4,839,897	-	-	4,428,975	4,428,975		4,913,055	-	-	4,366,535	4,366,535
Accrued interest receivable		11,762	100	1,734	9,928	11,762		13,429	590	1,873	10,966	13,429
Financial liabilities:												
Demand deposits		791,353	791,353	-	-	791,353		773,293	773,293	-	-	773,293
Interest bearing deposits		4,467,094	3,024,135	1,418,561	-	4,442,696		4,461,072	2,879,568	1,556,686	-	4,436,254
Short-term borrowings		113,765	-	113,765	-	113,765		103,110	-	103,110	-	103,110
Accrued interest payable		2,046	208	1,838	-	2,046		2,480	237	2,243	-	2,480

(dollars in thousands)

	Carrying Value	Fair Value Measurements at December 31, 2022 Using:				
		Level 1	Level 2	Level 3	Total	
Financial assets:						
Cash and cash equivalents	\$ 650,599	650,599	-	-	650,599	
Securities available for sale	481,513	-	481,513	-	481,513	
Held to maturity securities	7,707	-	7,580	-	7,580	
Federal Reserve Bank and Federal Home Loan Bank stock	5,797	N/A	N/A	N/A	N/A	
Net loans	4,687,169	-	-	4,328,508	4,328,508	
Accrued interest receivable	11,492	189	1,866	9,437	11,492	
Financial liabilities:						
Demand deposits	838,147	838,147	-	-	838,147	
Interest bearing deposits	4,354,663	3,325,900	1,012,528	-	4,338,428	
Short-term borrowings	122,700	-	122,700	-	122,700	
Accrued interest payable	602	60	542	-	602	

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## (7) Accumulated Other Comprehensive Income (Loss)

The following is a summary of the accumulated other comprehensive (loss) income balances, net of tax:

	Three months ended June 30, 2023					Three months ended September 30, 2023				
	Balance at 4/1/2023	Other Comprehensive Loss-Before Reclassifications	Amount reclassified from Accumulated Other Comprehensive Loss	Other Comprehensive Loss-Three months ended 6/30/2023	Balance at 6/30/2023	Balance at 7/1/2023	Other Comprehensive loss-Before Reclassifications	Amount reclassified from Accumulated Other Comprehensive Income	Other Comprehensive loss-Three months ended 9/30/2023	Balance at 9/30/2023
(dollars in thousands)										
Net unrealized holding loss on securities available for sale, net of tax	\$ (28,370)	\$ (2,755)	\$ -	\$ (2,755)	\$ (31,125)	\$ (31,125)	(5,212)	-	-	-
Net change in overfunded position in pension and postretirement plans arising during the year, net of tax	7,588	-	-	-	7,588	7,588	-	-	-	-

Net change in net actuarial gain and prior service cost on pension and postretirement benefit plans, net of tax	(2,593)	-	(82)	(82)	(2,675)			
Net change in net actuarial gain and prior service credit on pension and postretirement benefit plans, net of tax						(2,675)	-	(82)
Accumulated other comprehensive loss, net of tax	\$ (23,375)	\$ (2,755)	\$ (82)	\$ (2,837)	\$ (26,212)	\$ (26,212)	(5,212)	(82)

(dollars in thousands)	Three months ended June 30, 2022					Three months ended September 30, 2022			
	Other Comprehensive Loss- Before		Amount reclassified from Accumulated Other Comprehensive Loss	Other Comprehensive Loss- Three months ended	Balance at	Other Comprehensive loss- Before		Amount reclassified from Accumulated Other Comprehensive Income	Balance at
	Balance at 4/1/2022	Reclassifications		6/30/2022	6/30/2022	Balance at 7/1/2022	Reclassifications		9/30/2022
Net unrealized holding loss on securities available for sale, net of tax	\$ (14,277)	\$ (6,829)	\$ -	\$ (6,829)	\$ (21,106)				
Net unrealized holding gain on securities available for sale, net of tax						\$ (21,106)	(15,522)	-	
Net change in overfunded position in pension and postretirement plans arising during the year, net of tax	13,706	-	-	-	13,706	13,706	-	-	
Net change in net actuarial gain and prior service cost on pension and postretirement benefit plans, net of tax	(1,798)	-	(224)	(224)	(2,022)	(2,022)	-	(265)	
Accumulated other comprehensive loss, net of tax	\$ (2,369)	\$ (6,829)	\$ (224)	\$ (7,053)	\$ (9,422)	\$ (9,422)	(15,522)	(265)	

(dollars in thousands)	Six months ended June 30, 2023								
	Other Comprehensive Income- Before		Amount reclassified from Accumulated Other Comprehensive Income	Other Comprehensive Income- Six months ended	Balance at				Balance at
	Balance at 1/1/2023	Reclassifications		6/30/2023	6/30/2023	Balance at 1/1/2023	Reclassifications		6/30/2023
Net unrealized holding gain on securities available for sale, net of tax	\$ (32,271)	\$ 1,146	\$ -	\$ 1,146	\$ (31,125)				
Net change in overfunded position in pension and postretirement plans arising during the year, net of tax	7,588	-	-	-	7,588				

Net change in net actuarial gain and prior service credit on pension and postretirement benefit plans, net of tax	(2,511 )	-	(164 )	(164 )	(2,675 )
Accumulated other comprehensive income (loss), net of tax	<u>\$ (27,194 )</u>	<u>\$ 1,146</u>	<u>\$ (164 )</u>	<u>\$ 982</u>	<u>\$ (26,212 )</u>

(dollars in thousands)	Nine months ended September 30, 2023				
	Balance at	Other Comprehensive loss-Before	Amount reclassified from Accumulated Other Comprehensive Income	Other Comprehensive loss-Nine months ended	Balance at
	1/1/2023	Reclassifications		9/30/2023	9/30/2023
Net unrealized holding loss on securities available for sale, net of tax	\$ (32,271 )	(4,066 )	-	(4,066 )	(36,337 )
Net change in overfunded position in pension and postretirement plans arising during the year, net of tax	7,588	-	-	-	7,588
Net change in net actuarial gain and prior service cost on pension and postretirement benefit plans, net of tax	(2,511 )	-	(246 )	(246 )	(2,757 )
Accumulated other comprehensive loss, net of tax	<u>\$ (27,194 )</u>	<u>(4,066 )</u>	<u>(246 )</u>	<u>(4,312 )</u>	<u>(31,506 )</u>

(dollars in thousands)	Six months ended June 30, 2022					Nine months ended September 30, 2022				
	Balance at	Other Comprehensive Loss-Before	Amount reclassified from Accumulated Other Comprehensive Loss	Other Comprehensive Loss-Six months ended	Balance at	Balance at	Other Comprehensive loss-Before	Amount reclassified from Accumulated Other Comprehensive Income	Other Comprehensive loss-Nine month	Balance at
	1/1/2022	Reclassifications		6/30/2022	6/30/2022	1/1/2022	Reclassifications		9/30/2022	9/30/2022
Net unrealized holding loss on securities available for sale, net of tax	\$ (26)	\$ (21,080)	\$ -	\$ (21,080)	\$ (21,106)					
Net unrealized holding gain on securities available for sale, net of tax						\$ (26)	(36,602)	-		
Net change in overfunded position in pension and postretirement plans arising during the year, net of tax	13,706	-	-	-	13,706	13,706	-		-	
Net change in net actuarial gain and prior service cost on pension and postretirement benefit plans, net of tax	(1,533)	-	(489)	(489)	(2,022)					
Net change in net actuarial gain and prior service credit on pension and postretirement benefit plans, net of tax						(1,533)	-		(754)	

Accumulated other comprehensive income (loss), net of tax	\$ 12,147	\$ (21,080)	\$ (489)	\$ (21,569)	\$ (9,422)	\$ 12,147	(36,602)	(754)
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The following represents the reclassifications out of accumulated other comprehensive income (loss) for the three and **six nine** months ended **June 30, 2023** **September 30, 2023** and 2022:

(dollars in thousands)	Three months ended June 30,				Affected Line Item in Financial Statements	Three months ended September 30,		Nine months ended September 30,		Affected Line Item in Financial Statements
	2023		2022			2023	2022	2023	2022	
	2023	2022	2023	2022		2023	2022	2023	2022	
Amortization of pension and postretirement benefit items:										
Amortization of net actuarial gain	\$ 114	\$ 426	\$ 228	\$ 504	Salaries and employee benefits	\$ 115	280	\$ 343	784	Salaries and employee benefits
Amortization of prior service (cost) credit	(3)	(123)	(6)	157	Salaries and employee benefits					
Income tax benefit	(29)	(79)	(58)	(172)	Income taxes					
Amortization of prior service credit (cost)						(4)	78	(10)	235	Salaries and employee benefits
Income tax (benefit) expense						(29)	(93)	(87)	(265)	Income taxes
Net of tax	82	224	164	489		82	265	246	754	
Total reclassifications, net of tax	\$ 82	\$ 224	\$ 164	\$ 489		\$ 82	265	\$ 246	754	

#### (8) Revenue from Contracts with Customers

All of the Company's revenue from contracts with customers in the scope of ASC 606 is recognized within **Non-Interest Income**, **non-interest income**. The following table presents the Company's sources of **Non-Interest** **non-Interest** Income for the three months and **six nine** months ended **June 30, 2023** **September 30, 2023** and 2022. Items outside the scope of ASC 606 are noted as such.

(dollars in thousands)	Three months ended June 30,		Six months ended June 30,		Three months ended September 30,		Nine months ended September 30,	
	2023		2022		2023		2022	
	2023	2022	2023	2022	2023	2022	2023	2022
Non-interest income								
Service Charges on Deposits								
Overdraft fees	\$ 723	647	\$ 1,403	1,293	\$ 766	714	\$ 2,169	2,007
Other	554	495	1,086	972	515	494	1,601	1,466
Interchange Income	1,628	1,544	3,107	3,246	1,376	1,546	4,483	4,792
Wealth management fees	1,412	1,996	3,186	3,829	1,627	1,435	4,813	5,264
Other (a)	281	234	485	759	290	197	775	956
Total non-interest income	\$ 4,598	4,916	\$ 9,267	10,099	\$ 4,574	\$ 4,386	\$ 13,841	\$ 14,485

(a) Not within the scope of ASC 606.

A description of **how** the Company's revenue streams accounted **for** **in accordance with** ASC 606 **is set forth below**, **as follows**:

**Service charges on Deposit Accounts:** The Company earns fees from its deposit customers for transaction-based, account maintenance and overdraft services. Transaction-based fees, which include services such as stop payment charges, statement rendering and ACH fees, are recognized at the time the transaction is executed, as that is the point in time the Company fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

**Interchange Income:** Interchange revenue primarily consists of interchange fees, volume-related incentives and ATM charges. As the card-issuing bank, interchange fees represent our portion of discount fees paid by merchants for credit/debit card transactions processed through the interchange network. The levels and structure of interchange rates are set by the card processing companies and are based on cardholder purchase volumes. The Company earns interchange income as cardholder transactions occur and interchange fees are settled on a daily basis concurrent with the transaction processing services provided to the cardholder.

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**Wealth Management fees:** Trustco Financial Services provides a comprehensive suite of trust and wealth management products and services, including financial and estate planning, trustee and custodial services, investment management, corporate retirement plan recordkeeping and administration of which a fee is charged to manage assets for investment or transact on accounts. These fees are earned over time as the Company provides the contracted monthly or quarterly services and are generally assessed over the period in which services are performed based on a percentage of the fair value of assets under management or administration. Other services are based on a fixed fee for certain account types, or based on transaction activity and are recognized when services are rendered. Fees are withdrawn from the customer's account balance.

## (9) Operating Leases

The Company has committed to rent premises used in business operations under non-cancelable operating leases and determines if an arrangement meets the definition of a lease upon inception. Operating leases are included in operating lease right-of-use ("ROU") assets and operating lease liabilities on the Company's balance sheets.

Operating lease ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the Company's obligation to make lease payments arising from the lease. Operating lease ROU assets and lease liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. The Company's leases do not provide an implicit rate, therefore the Company used its incremental collateralized borrowing rates commensurate with the underlying lease terms to determine present value of operating lease liabilities. Additionally, the Company does allocate the consideration between lease and non-lease components. The Company's lease terms may include options to extend when it is reasonably certain that the Company will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. Variable lease components, such as fair market value adjustments, are expensed as incurred and not included in ROU assets and operating lease liabilities. Leases with an initial term of 12 months or less are not recorded on the balance sheet; we recognize lease expense for these leases on a straight-line basis over the lease term. As of **June 30, 2023** **September 30, 2023**, the Company did not have any leases with terms of twelve months or less.

As of **September** **June** 30, 2023 the Company did not have any leases for which **the any related** construction had not yet started. At **June** **September** 30, 2023 lease expiration dates ranged from **four three** months to **21.3 21.0** years and have a weighted average remaining lease term of **8.7 8.6** years. Certain leases provide for increases in future minimum annual rental payments as defined in the lease agreements. As mentioned above the leases generally also include variable lease components which include real estate taxes, insurance, and common area maintenance ("CAM") charges in the annual rental payments.

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Other information related to leases was as follows:

(dollars in thousands)

	Three months ended June 30,		Three months ended September 30,	
	2023	2022	2023	2022
Operating lease cost	\$ 2,037	2,071	\$ 2,045	2,062
Variable lease cost	619	545	527	565
Total Lease costs	\$ 2,656	2,616	\$ 2,572	2,627

(dollars in thousands)

	Six months ended June 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Operating lease cost	\$ 4,087	4,123	\$ 6,132	6,185
Variable lease cost	1,204	1,141	1,731	1,706
Total Lease costs	\$ 5,291	5,264	\$ 7,863	7,891

(dollars in thousands)

	Six months ended June 30,	Nine months ended September 30,
--	------------------------------	------------------------------------

	2023	2022	2023	2022
Supplemental cash flows information:				
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows from operating leases	\$ 4,165	4,186	\$ 6,268	6,262
Right-of-use assets obtained in exchange for lease obligations:	1,653	2,484	1,653	2,484
Weighted average remaining lease term	8.7 years	9.2 years	8.6 years	9.0 years
Weighted average discount rate	3.05 %	2.97 %	3.05 %	2.96 %

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Future minimum lease payments under non-cancellable leases as of **June 30, 2023** **September 30, 2023** were as follows:

(dollars in thousands)

	Year ending December 31,	(dollars in thousands)	
2023 <sup>(a)</sup>		\$ 4,212	\$ 2,108
2024		8,379	8,379
2025		7,978	7,978
2026		7,004	7,004
2027		5,767	5,767
Thereafter		20,522	20,522
Total lease payments		\$ 53,862	\$ 51,758
Less: Interest		6,690	6,340
Present value of lease liabilities		\$ 47,172	\$ 45,418

(a) Excluding the **six nine** months ended **June 30, 2023** **September 30, 2023**.

A member of the Board of Directors has an ownership interest in five entities that own commercial real estate leased by the Company for use as branch locations. Total lease payments from the Company to those entities, which are included in the table above, owed at **June 30, 2023** **September 30, 2023**, were **\$3.0** **2.9** million, which includes interest **in the amount of \$354** **333** thousand.

#### (10) Regulatory Capital Requirements

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy regulations and, additionally for banks, the prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can result in regulatory action. As of **June 30, 2023** **September 30, 2023**, the Company and the Bank **meet met** all capital adequacy requirements to which they are subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If a bank is not classified as well capitalized, regulatory approval is required to accept brokered deposits. If a bank is undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. The federal banking agencies are required to take certain supervisory actions (and may take additional discretionary actions) with respect to an undercapitalized institution or its holding company. Such actions could have a direct material effect on an institution's or its holding company's financial statements. As of **June, 2023** **September 30, 2023** and December 31, 2022, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

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The Bank and the Company reported the following capital ratios as of **June** **September 30, 2023** and December 31, 2022:

(Bank Only)

	Minimum for Capital Adequacy plus Capital Conservation				Minimum for Capital Adequacy plus Capital Conservation			
	As of June 30, 2023		Well Capitalized <sup>(1)</sup>		As of September 30, 2023		Well Capitalized <sup>(1)</sup>	
(dollars in thousands)	Amount	Ratio	Capitalized <sup>(1)</sup>	Buffer <sup>(1)(2)</sup>	Amount	Ratio	Capitalized <sup>(1)</sup>	Buffer <sup>(1)(2)</sup>
<b>Tier 1 leverage ratio</b>	\$ 627,958	10.370 %	5.000 %	4.000 %	\$ 634,460	10.452 %	5.000 %	4.000 %

Common equity tier 1 capital	627,958	18.477	6.500	7.000	634,460	18.395	6.500	7.000
Tier 1 risk-based capital	627,958	18.477	8.000	8.500	634,460	18.395	8.000	8.500
Total risk-based capital	670,522	19.730	10.000	10.500	677,649	19.647	10.000	10.500

(dollars in thousands)	As of December 31, 2022		Well Capitalized <sup>(1)</sup>		Minimum for Capital Adequacy plus Capital Conservation Buffer <sup>(1)(2)</sup>	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Tier 1 leverage ratio	\$ 609,998	10.116 %	5.000 %		4.000 %	
Common equity tier 1 capital	609,998	18.431	6.500		7.000	
Tier 1 risk-based capital	609,998	18.431	8.000		8.500	
Total risk-based capital	651,462	19.684	10.000		10.500	

(Consolidated)	Minimum for Capital Adequacy plus			Minimum for Capital Conservation			Buffer <sup>(1)(2)</sup>		
	As of June 30, 2023	(dollars in thousands)		As of September 30, 2023	Amount	Ratio	Amount	Ratio	Amount
Tier 1 leverage ratio	\$ 647,048	10.682 %	4.000 %	\$ 654,879	10.785 %	4.000 %			
Common equity tier 1 capital	647,048	19.034	7.000	654,879	18.982	7.000			
Tier 1 risk-based capital	647,048	19.034	8.500	654,879	18.982	8.500			
Total risk-based capital	689,629	20.286	10.500	698,079	20.234	10.500			

(dollars in thousands)	As of December 31, 2022		Minimum for Capital Adequacy plus Capital Conservation Buffer <sup>(1)(2)</sup>	
	Amount	Ratio	Amount	Ratio
Tier 1 leverage ratio	\$ 626,628	10.390 %	4.000 %	
Common equity Tier 1 capital	626,628	18.929	7.000	
Tier 1 risk-based capital	626,628	18.929	8.500	
Total risk-based capital	668,102	20.182	10.500	

- (1) Federal regulatory minimum requirements to be considered to be Well Capitalized and Adequately Capitalized
- (2) The **June 30, 2023** **September 30, 2023** and December 31, 2022 common equity tier 1, tier 1 risk-based, and total risk-based capital ratios include a capital conservation buffer of 2.50 percent

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## (11) New Accounting Pronouncements

Staff Accounting Bulletin ("SAB") No. 121 - In March 2022, the SEC issued SAB No. 121. This SAB adds interpretive guidance for entities to consider when they have obligations to safeguard crypto-assets held for their platform users. Specifically, this SAB provides interpretive guidance on the accounting and disclosure of obligations to safeguard crypto-assets held for platform users. This guidance was applicable no later than the financial statement covering the first interim or annual period ending after June 15, 2022. The Company reviewed its business activities as of the date of adoption, June 30, 2022, and determined that SAB 121 is not materially impactful to the financial statements. Management has continued to monitor it on a quarterly basis and has determined that SAB 121 is not materially impactful to the financial statements as of **June 30, 2023** **September 30, 2023**.

ASU 2022-02 - Financial Instruments - Credit Losses (Topic 326) Troubled Debt Restructurings and Vintage Disclosures: In March 2022, FASB issued ASU 2022-02 - Financial Instruments - Credit Losses (Topic 326) Troubled Debt Restructuring and Vintage Disclosures. ASU 2022-02 eliminates the accounting guidance for TDRs by creditors in Subtopic



310-40, Receivables - Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan refinancing and restructurings by creditors when a borrower is experiencing financial difficulty. Additionally, the amendments in this ASU require that public business entities disclose current-period gross write-offs by year of origination for financing receivables and net investments in leases within the scope of Subtopic 326-20, Financial Instruments - Credit Losses - Measured at Amortized Cost. For entities, like TrustCo, that have adopted the amendments in ASU 2016-13, the amendments in this ASU are effective for fiscal years beginning after December 15, 2022, including interim periods within those years. Early adoption was permitted, including adoption in an interim period. An entity may have elected to adopt the loan modification guidance and related disclosure enhancements separately from the amendments related to vintage disclosures. The Company adopted the ASU on January 1, 2023 using the prospective approach and the adoption did not have a material impact to the Company, however, disclosures were modified for the new guidance.

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Crowe LLP  
Independent Member Crowe Global

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and the Board of Directors of TrustCo Bank Corp NY  
Glenville, New York

### Results of Review of Interim Financial Information

We have reviewed the consolidated statement of financial condition of TrustCo Bank Corp NY (the "Company") as of **June 30, 2023** **September 30, 2023**, and the related consolidated statements of income and comprehensive income for the three and **six-month** **nine-month** periods ended **June 30, 2023** **September 30, 2023** and **June 30, 2022** **September 30, 2022** and the related changes in shareholders' equity and cash flows for the **six-month** **nine-month** periods ended **June 30, 2023** **September 30, 2023** and **June 30, 2022** **September 30, 2022**, and the related notes (collectively referred to as the "interim financial information or statements"). Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated statement of financial condition of the Company as of December 31, 2022, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated March 1, 2023, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated statement of financial condition as of December 31, 2022, is fairly stated, in all material respects, in relation to the consolidated statement of condition from which it has been derived.

### Basis for Review Results

These financial statements are the responsibility of the Company's management. We conducted our review in accordance with the standards of the PCAOB. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Crowe LLP

New York, New York  
August New York, New York  
November 8, 2023

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## Item 2. **Management's** **Management's** Discussion and Analysis of Financial Condition and Results of Operations

### Introduction

The review that follows focuses on the factors affecting the financial condition and results of operations of TrustCo during the three month and **six** **nine** month periods ended **June 30, 2023** **September 30, 2023**, with comparisons to the corresponding period in 2022, as applicable. Net interest margin is presented on a fully taxable equivalent basis in this discussion. The consolidated interim financial statements and related notes, as well as the 2022 Annual Report on Form 10-K, which was filed with the SEC on March 1, 2023, should also be read in conjunction with this review. Amounts in prior period consolidated interim financial statements are reclassified whenever necessary to conform to the current **period's** **period's** presentation.

### Economic Overview

During the **second** **third** quarter of 2023, financial markets **demonstrated resilience despite rising inflation, interest rate hikes, and debt ceiling concerns. did not carry the momentum of the first two quarters.** For the **second** **third** quarter of 2023, the S&P 500 Index was **up 8.3%** **down 3.65%**, Nasdaq was **up 12.8%** **down 4.12%**, and the Dow Jones Industrial

Average was **up 3.4%** **down 2.62%** compared to the prior quarter. The 10-year Treasury bond averaged **3.60%** **4.15%** during **Q2 Q3** 2023 compared to **3.65%** **3.60%** in **Q1 Q2** 2023, **a decrease an increase** of **55** basis points. The 2-year Treasury bond average rate **decreased 9** **increased 66** basis points to **4.26%** **4.92%**, which **slightly eased increased** the inverted yield curve over the prior quarter. Consequently, the spread between the 10-year and the 2-year Treasury bonds **increased widened** from **-0.70%** **-0.67%** on average in **Q1 Q2** to **-0.67%** **-0.77%** in **Q2, Q3**. Generally, steeper yield curves are favorable for portfolio mortgage lenders like TrustCo, and the table below illustrates the range of rate movements for both short term and longer term rates. Commencing in March 2022, the Federal Open Market Committee ("FOMC") increased the target range for the Federal Funds rate seven times in 2022 and **three four** times in **the first half of 2023** by a total of **500 basis points**, to a range of **5.00%** to **5.25%** as of June 30, 2023. **In July 2023, the FOMC increased the target range again by 25 525** basis points, to a range of **5.25%** to **5.50%** **as of September 30, 2023**. All of these increases were expressly made in response to inflationary pressures, which are currently expected to continue. Spreads of most asset classes to the comparative treasury yield, including agency securities, corporates, municipals and mortgage-backed securities, continue to be down as compared to the levels seen before the pandemic. Accordingly, changes in rates and spreads continue to be effected by global economic concerns.

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		3 Month Yield (%)	2 Year Yield (%)	5 Year Yield (%)	10 Year Yield (%)	10 - 2 Year Spread (%)		3 Month Yield (%)	2 Year Yield (%)	5 Year Yield (%)	10 Year Yield (%)	10 - 2 Year Spread (%)
Q2/22	Beg of Q2	0.52	2.28	2.42	2.32	0.04						
	Peak	1.83	3.45	3.61	3.49	0.44						
	Trough	0.53	2.37	2.55	2.39	-0.05						
	End of Q2	1.72	2.92	3.01	2.98	0.06						
	Average in Q2	1.10	2.72	2.95	2.93	0.21						
Q3/22	Beg of Q3	1.72	2.92	3.01	2.98	0.06	Beg of Q3	1.72	2.92	3.01	2.98	0.06
	Peak	3.40	4.30	4.21	3.97	0.04	Peak	3.40	4.30	4.21	3.97	0.04
	Trough	1.73	2.82	2.66	2.60	-0.51	Trough	1.73	2.82	2.66	2.60	-0.51
	End of Q3	3.33	4.22	4.06	3.83	-0.39	End of Q3	3.33	4.22	4.06	3.83	-0.39
	Average in Q3	2.75	3.38	3.23	3.10	-0.28	Average in Q3	2.75	3.38	3.23	3.10	-0.28
Q4/22	Beg of Q4	3.33	4.22	4.06	3.83	-0.39	Beg of Q4	3.33	4.22	4.06	3.83	-0.39
	Peak	4.46	4.72	4.45	4.25	-0.25	Peak	4.46	4.72	4.45	4.25	-0.25
	Trough	3.45	4.10	3.61	3.42	-0.84	Trough	3.45	4.10	3.61	3.42	-0.84
	End of Q4	4.42	4.41	3.99	3.88	-0.53	End of Q4	4.42	4.41	3.99	3.88	-0.53
	Average in Q4	4.19	4.39	4.00	3.83	-0.56	Average in Q4	4.19	4.39	4.00	3.83	-0.56
Q1/23	Beg of Q1	4.42	4.41	3.99	3.88	-0.53	Beg of Q1	4.42	4.41	3.99	3.88	-0.53
	Peak	5.06	5.05	4.34	4.08	-0.38	Peak	5.06	5.05	4.34	4.08	-0.38
	Trough	4.52	3.76	3.39	3.37	-1.07	Trough	4.52	3.76	3.39	3.37	-1.07
	End of Q1	4.97	4.10	3.66	3.55	-0.55	End of Q1	4.97	4.10	3.66	3.55	-0.55
	Average in Q1	4.78	4.35	3.80	3.65	-0.70	Average in Q1	4.78	4.35	3.80	3.65	-0.70
Q2/23	Beg of Q2	4.97	4.10	3.66	3.55	-0.55	Beg of Q2	4.97	4.10	3.66	3.55	-0.55
	Peak	5.55	4.87	4.14	3.85	-0.38	Peak	5.55	4.87	4.14	3.85	-0.38
	Trough	4.86	3.75	3.29	3.30	-1.06	Trough	4.86	3.75	3.29	3.30	-1.06
	End of Q2	5.43	4.87	4.13	3.81	-1.06	End of Q2	5.43	4.87	4.13	3.81	-1.06
	Average in Q2	5.27	4.26	3.69	3.60	-0.67	Average in Q2	5.27	4.26	3.69	3.60	-0.67
Q3/23							Beg of Q3	5.43	4.87	4.13	3.81	-1.06
							Peak	5.61	5.12	4.67	4.61	-0.44
							Trough	5.44	4.59	3.93	3.75	-1.08
							End of Q3	5.55	5.03	4.60	4.59	-0.44
							Average in Q3	5.54	4.92	4.31	4.15	-0.77

The United States economy experienced several areas of concern throughout 2022 continuing into 2023. Economic conditions can vary significantly over geographic areas, with strength concentrated in and around major population centers on the coasts and in certain areas where economic activity has been driven by specific regional factors.

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Recently, on **On** March 10, 2023, Silicon Valley Bank ("SVB") was closed by the California Department of Financial Protection and Innovation, which appointed the Federal Deposit Insurance Corporation ("FDIC") as receiver. Similarly, on March 12, 2023, Signature Bank and Silvergate Capital Corp. were each placed into receivership. Additionally, following the rapid withdrawal of deposits and large losses reported by Credit Suisse in Switzerland, Swiss **bank Bank** UBS Group AG acquired Credit Suisse in an emergency arrangement

brokered by the Swiss government. Additionally, Lastly, due to the destabilization of First Republic, the FDIC assisted in arranging a sale of First Republic to JPMorgan Chase on May 1, 2023. In response to the U.S. bank failures in the spring of 2023, the Federal Reserve established a Bank Term Funding Program ("BTFP") to offer emergency loans of up to one year to eligible depository institutions pledging qualifying assets as collateral. Nevertheless, the closures of those banks and adverse developments affecting other banks over recent months the course of 2023 have resulted in heightened levels of market activity and volatility. For instance, the share price of a number of regional banks continues to be adversely affected given continuing concerns regarding the liquidity of these banks and the stability of the banking system in general. The impact of market volatility from the adverse developments in the banking industry along with continued high inflation and rising interest rates on our business and related financial results, will depend on future developments, which are highly uncertain and difficult to predict. Our businesses and financial results may be impacted by a variety of other factors as well, such as a government shutdown, a failure by the federal government to raise the federal debt ceiling, and/or an economic slowdown or recession.

Additionally, in May 2023, the FDIC issued a Notice of Proposed Rulemaking which would implement a special assessment on banks with total assets greater than \$5.0 billion to recover the cost associated with protecting uninsured depositors following the closures of Silicon Valley Bank and Signature Bank. The FDIC is proposing has proposed to collect a special assessment at an annual rate of approximately 12.5 basis points over eight quarterly assessment periods, which it estimates will result in total revenue of \$15.8 billion. Because the estimated loss pursuant to the systemic risk determination will be periodically adjusted, the FDIC would retain the ability to cease collection early, extend the special assessment collection period one or more quarters beyond the initial eight-quarter collection period to collect the difference between actual or estimated losses and the amounts collected, or impose a final shortfall special assessment on a one-time basis after the receiverships for SVB and Signature Bank terminate. The FDIC is proposing an estimated eight consecutive quarters effective date of January 1, 2024, with special assessments collected beginning with the first quarter 2024. A quarterly assessment period of 2024 (i.e., January 1 through March 31, 2024, with an invoice payment date of June 28, 2024). The special assessment is expected to be recognized, in full, in the reporting period in which the final rule is not expected until later in 2023 after a public comment period and the FDIC's final deliberations have concluded, published.

TrustCo believes that its long-term focus on traditional banking services and practices historically has enabled the Company to avoid significant impact from asset quality problems, and that the Company's strong liquidity and solid capital positions have allowed the Company to continue to conduct business in a manner consistent with its past practice. Management believes that TrustCo has not engaged in the types of high risk loans and investments that led to the widely reported problems in the industry during the 2007-2009 financial crisis. Nevertheless, the Company may experience increases in nonperforming loans ("NPLs") relative to the historical levels that followed the financial crisis from time to time.

Should general housing prices and other economic measures, such as unemployment in the Company's market areas, deteriorate as a result of higher interest rates, financial sector instability, a potential or actual default on the federal debt or other reasons, the Company may experience an increase in the level of credit risk and in the amount of its classified and nonperforming loans.

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## Financial Overview

TrustCo recorded net income of \$16.4 million \$14.7 million, or \$0.86 \$0.77 of diluted earnings per share, for the three months ended June 30, 2023 September 30, 2023, compared to net income of \$17.9 million \$19.4 million, or \$0.93 \$1.01 of diluted earnings per share, in the same period in 2022. Return on average assets was 1.09% 0.96% and 1.15% 1.24%, respectively, for the three-months three months ended June 30, 2023 September 30, 2023 and 2022. Return on average equity was 10.61% 9.32% and 12.08% 12.78%, respectively, for the three-months three months ended June 30, 2023 September 30, 2023 and 2022.

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The primary factors accounting for the change in net income for the three months ended June 30, 2023 September 30, 2023 compared to the same period of the prior year were:

- An increase in income interest expense of \$14.1 million from interest earning assets of \$11.9 million, partially bearing liabilities, offset by an increase in expense interest income of \$8.5 million from interest bearing liabilities of \$10.9 million, resulted earning assets, resulting in an increase a decrease in taxable equivalent net interest income in the second third quarter of 2023 compared to the second third quarter of 2022 of \$1.0 million \$5.6 million.
- A decrease An increase of \$318 thousand \$1.3 million in noninterest income expense for the second third quarter of 2023 compared to the second quarter 2022. The decrease is primarily driven by a decrease of \$584 thousand in financial services income, partially offset by increases in fees for services to customers.
- An increase of \$2.3 million in noninterest expense for the second quarter of 2023 compared to the second third quarter 2022, primarily as a result of an increase in salaries and employee benefits, benefits, equipment expense, professional services, outsourced services, advertising expense, FDIC and other insurance expense, partially offset by decreases in net occupancy expense and other expenses.

TrustCo recorded net income of \$34.1 million \$48.8 million, or \$1.79 \$2.57 of diluted earnings per share, for the six- nine months ended June 30, 2023 September 30, 2023, compared to net income of \$35.0 million \$54.3 million, or \$1.82 \$2.84 of diluted earnings per share, in the same period in 2022. Return on average assets was 1.14% 1.08% and 1.13% 1.17%, respectively, for the six-months nine months ended June 30, 2023 September 30, 2023 and 2022. Return on average equity was 11.22% 10.57% and 11.84% 12.16%, respectively, for the six-months nine months ended June 30, 2023 September 30, 2023 and 2022.

## Asset/Liability Management

The Company strives to generate its earnings capabilities through a mix of core deposits funding a prudent mix of earning assets. Additionally, TrustCo attempts to maintain adequate liquidity and reduce the sensitivity of net interest income to changes in interest rates to an acceptable level while enhancing profitability both on a short-term and long-term basis.

TrustCo's results are affected by a variety of factors including competitive and economic conditions in the specific markets in which the Company operates and, more generally, in the national economy, financial markets and the regulatory environment. Each of these factors is dynamic, and changes in any area can have an impact on TrustCo's results.

Included in the Annual Report on Form 10-K for the year ended December 31, 2022 is a description of the effect interest rates had on the results for the year 2022 compared to 2021. Many of the same market factors discussed in the 2022 Annual Report, including instability in the financial services sector and heightened global economic concerns, continued to have a significant impact on results through the **second third** quarter of 2023.

TrustCo competes with other financial service providers based upon many factors including quality of service, convenience of operations and rates paid on deposits and charged on loans.

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In the experience of management, the absolute level of interest rates, changes in interest rates and customers' expectations with respect to the direction of interest rates have a significant impact on the volume of loan and deposit originations in any particular period.

Interest rates have a significant impact on the operations and financial results of all financial services companies. One of the most important interest rates used to control national economic policy is the "Federal Funds" rate. This is the interest rate utilized within the banking system for overnight borrowings for institutions with the highest credit rating. Beginning in the second half of 2019, the Federal Reserve Board began lowering the rate in response to a slowing economy. During the first quarter of 2020, the target range for the Federal Funds rate was significantly decreased to 0.00% to 0.25% as a result of the COVID-19 pandemic. However, as discussed above, the FOMC increased the target range for the federal funds rate seven times in 2022 and four times in 2023 by a total of 525 basis points, to a range of 5.25% to 5.50% as of **July September** 2023.

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The interest rate on the 10-year Treasury bond and other long-term interest rates have significant influence on the rates for new residential real estate loans. These changes in interest rates have an effect on the Company relative to the interest income on loans, securities, and Federal Funds sold and other short-term instruments as well as the interest expense on deposits and borrowings. Residential real estate loans and **longer- longer** term investments are most affected by the changes in longer term market interest rates such as the 10-year Treasury. The Federal Funds sold portfolio and other short-term investments are affected primarily by changes in the Federal Funds target rate. Deposit interest rates are most affected by **short-term short term** market interest rates. Also, changes in interest rates have an effect on the recorded balance of the securities available for sale portfolio, which are recorded at fair value. Generally, as market interest rates increase, the fair value of the securities will decrease and the reverse is also generally applicable. Interest rates on new residential real estate loan originations are also influenced by the rates established by secondary market participants such as Freddie Mac and Fannie Mae. The Company establishes rates that management determines are appropriate in light of the long-term nature of residential real estate loans while remaining competitive. Higher market interest rates also generally increase the value of retail deposits.

TrustCo's principal loan products are residential real estate loans. As noted above, residential real estate loans and longer-term investments are most affected by the changes in longer term market interest rates such as the 10-year Treasury. The 10-year Treasury yield **decreased only 5 increased 0.55** basis points, on average, during the **second third** quarter of 2023 compared to the **first second** quarter of 2023 and increased **67 105** basis points as compared to the **second third** quarter of 2022.

While TrustCo has been affected by changes in financial markets over time, management believes that the impacts have been mitigated by the Company's generally conservative approach to banking. The Company utilizes a traditional underwriting process in evaluating loan applications, and since originated loans are retained in the portfolio, there is a strong incentive to be conservative in making credit decisions. For additional information concerning TrustCo's loan portfolio and nonperforming loans, please refer to the discussions under "Loans" and "Nonperforming Assets," respectively. Further, the Company does not rely on borrowed funds to support its assets and maintains a significant level of liquidity on the asset side of the balance sheet. Management believes that these characteristics provide the Company with increased flexibility and stability during periods of market disruption and interest rate volatility.

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A fundamental component of TrustCo's strategy has been to grow customer relationships and the deposits and loans that are part of those relationships. The Company has significant capacity to grow its balance sheet given its extensive branch network. The Company expects that growth to be profitable. The current interest rate environment, however, has narrowed the margin on incremental balance sheet expansion. While the Company has not changed its fundamental long term strategy in regard to utilizing its excess capacity, management continually evaluates changing conditions and may seek to limit growth or reduce the size of the balance sheet if its analysis indicates that doing so would be beneficial.

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For the **second third** quarter of 2023, the net interest margin was **2.98% 2.85%**, **up 15 down 31** basis points versus the prior year's **second** quarter. The quarterly results reflect the following significant factors:

- The **average balance of** Federal Funds sold and other short-term investments **decreased by \$424.3 million while the average yield increased 425 312** basis points in the **second third** quarter of 2023 compared to the same period in 2022 and the average balance decreased \$550.4 million over the same period. **2022**. The increase in the yield was enough to offset the decrease in the average **balance. balance resulting in an increase in interest income of \$1.5 million.**
- The average balance of securities available for sale **increased decreased by \$35.8 million while \$31.0 million and the average yield increased 42 12** basis points to **2.27% 2.24%**. The increase in the average yield was a result of higher yields on investments purchased during **2022, 2022 and 2023.**

- The average loan portfolio grew by **\$336.0 million** **\$337.6 million** to **\$4.84 billion** **\$4.92 billion** and the average yield increased **29** **32** basis points to **3.81%** **3.89%** in the **second third** quarter of 2023 compared to the same period in 2022. The average yield increased primarily as a result of higher rates on loan originations as a result of the current interest rate environment.
- The average balance of interest bearing liabilities decreased **\$173.2 million** **\$77.2 million** and the average rate paid increased **96** **122** basis points to **1.06%** **1.33%** in the **second third** quarter of 2023 compared to the same period in 2022.

During the **second third** quarter of 2023, the Company continued to focus on its strategy to expand **its** **the** loan portfolio by offering competitive interest rates. Management believes the TrustCo residential real estate loan product is very competitive compared to local and national competitors. Competition remains strong in the Company's market areas.

The strategy on the funding side of the balance sheet was to offer competitive shorter term rates which **allowed** **provided** the Bank **the opportunity** to maintain our existing deposits. This strategy **drove growth that** management believes should sustain TrustCo's strong liquidity position and continue to allow us to cross sell to these new relationships and take advantage of opportunities as they arise.

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### Earning Assets

Total average interest earning assets decreased from **\$6.09 billion** **\$6.04 billion** in the **second third** quarter of 2022 to **\$5.91 billion** **\$5.92 billion** in the same period of 2023 with an average yield of **3.80%** **3.88%** in the **second third** quarter of 2023 and **2.90%** **3.24%** in the **second third** quarter of 2022. **There was a continued shift in the** **The** mix of assets **towards a lower proportion of invested in** Federal Funds sold and other short-term investments **to and** securities available for sale **and loans**, decreased while loans increased over the prior year period. Interest income on average earning assets increased from **\$44.2 million** **\$49.0 million** in the **second third** quarter of 2022 to **\$56.1 million** **\$57.6 million** in the **second third** quarter of 2023, on a tax equivalent basis. This increase was primarily driven by the higher interest rates on Federal Funds sold and other short-term investments and securities available for sale, which resulted from the increases in the Federal Funds target rate throughout 2022 and 2023, and also from interest income on loans due to an increased volume of originations year over year at higher interest rates.

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### Loans

The average balance of loans was **\$4.84 billion** **\$4.92 billion** in the **second third** quarter of 2023 and **\$4.50 billion** **\$4.59 billion** in the comparable period in 2022. The 2022, and the yield on loans was up **29** **32** basis points to **3.81%** **3.89%**. Interest income on loans was **\$46.1 million** **\$47.9 million** in the **second third** quarter of 2023 up **\$6.5 million** **\$7.0 million** from the same period in 2022. **The increase in the yield on loans is a result of the current interest rate environment.**

Compared to the **second third** quarter of 2022, the average balance of residential mortgage loans, home equity lines of credit, commercial loans, and installment loans all increased. The average balance of residential mortgage loans was **\$4.27 billion** **\$4.33 billion** in the **second third** quarter of 2023 compared to **\$4.05 billion** **\$4.11 billion** in 2022, an increase of **5.4%** **5.3%**. The average yield on residential mortgage loans increased by **13** **20** basis points to **3.56%** **3.64%** in the **second third** quarter of 2023 compared to 2022.

TrustCo actively markets the residential loan products within its market territories. Mortgage loan rates are affected by a number of factors including rates on Treasury securities, the Federal Funds target rate and rates set by competitors and secondary market participants. TrustCo aggressively markets the unique aspects of its loan products thereby attempting to create a differentiation from other lenders. These unique aspects include low closing costs, fast turn-around time on loan approvals, and no escrow or mortgage insurance requirements for qualified borrowers. Assuming a continued rise in long-term interest rates, the Company would anticipate that the unique features of its loan products will continue to attract customers in the residential mortgage loan area.

Commercial loans, which consist primarily of loans secured by commercial real estate, increased **\$50.1 million** **\$53.6 million** to an average balance of **\$249.0 million** **\$261.1 million** in the **second third** quarter of 2023 compared to the same period in the prior year. The average yield on this portfolio was up **46** **42** basis points to **5.29%** **5.21%** compared to the prior year period. **The** Company remains selective in underwriting commercial loans seeking a favorable risk/reward balance.

The average yield on home equity credit lines increased **226** **173** basis points to **6.00%** **6.12%** during the **second third** quarter of 2023 compared to the year earlier period. The average balances of home equity credit lines increased **24.4%** **22.5%** to **\$303.1 million** **\$320.4 million** in the **second third** quarter of 2023 as compared to the prior year.

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### Securities Available for Sale

The average balance of the securities available for sale portfolio for the **second third** quarter of 2023 was **\$505.8 million** **\$489.8 million** compared to **\$470.0 million** **\$520.7 million** for the comparable period in 2022. The **increase in the** **decreasing** balance reflects **new investment purchases partially offset by** routine paydowns, calls and maturities. **maturities, partially offset by new investment purchases.** The average yield was **2.27%** **2.24%** for the **second third** quarter of 2023 compared to **1.85%** **2.12%** for the **second third** quarter of 2022. The increase in average yield is a result of higher yields on bonds purchased in 2022 **and 2023** as a result of the current interest rate environment. This portfolio is primarily comprised of agency issued residential mortgage backed securities, bonds issued by government sponsored enterprises (such as Fannie Mae, the Federal Home Loan Bank, and Freddie Mac), Small Business Administration participation certificates, corporate bonds and municipal bonds. These securities are recorded at fair value with any adjustment in fair value included in other comprehensive income, net of tax.

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The net unrealized loss in the available for sale securities portfolio was **\$42.0 million** **\$49.0 million** as of **June 30, 2023** **September 30, 2023** compared to a net unrealized loss of **\$43.5 million** as of December 31, 2022. The net unrealized losses in the portfolio is the result of changes in market interest rate levels.

### Held to Maturity Securities

The average balance of held to maturity securities was \$7.2 million \$6.9 million for the second third quarter of 2023 compared to \$8.9 million \$8.3 million in the second third quarter of 2022. The decrease in balances reflects routine paydowns, paydowns and calls. No new securities were added to this portfolio during the period. The average yield was 4.17% 4.22% for the second third quarter of 2023 compared to 3.93% up from 4.08% for the year earlier period. TrustCo expects to hold the securities in this portfolio until they mature or are called.

The net unrecognized loss in the held to maturity securities portfolio was \$174 \$280 thousand as of June 30, 2023 September 30, 2023 compared to a net unrealized unrecognized loss of \$217 \$127 thousand as of December 31, 2022. The decrease in the net unrealized unrecognized losses in the portfolio is the result of changes in market interest rate levels.

As of June 30, 2023 September 30, 2023, this portfolio consisted solely of agency issued residential mortgage-backed securities and collateralized mortgage obligations. The balances for these securities are recorded at amortized cost.

### Federal Funds Sold and Other Short-term Investments

The 2023 second quarter average balance of Federal Funds sold and other short-term short-term investments was \$551.1 million, a \$550.4 million decrease from the \$1.10 billion average \$494.6 million for the same period third quarter of 2023 compared to \$918.9 million in the third quarter of 2022. The yield was 5.07% 5.37% for the second third quarter of 2023 and 0.82% 2.25% for the comparable period in 2022. Interest income from this portfolio increased \$4.7 million \$1.5 million from \$2.3 million \$5.2 million in 2022 to \$7.0 million \$6.7 million in 2023. While the average balances balance decreased year over year, the increase in the Federal Funds target rate throughout 2022 and into 2023 resulted in an increase in interest income over the same period in the prior year.

The Federal Funds sold and other short-term investments portfolio is utilized to generate additional interest income and liquidity as funds are waiting to be deployed into the loan and securities portfolios.

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### Funding Opportunities

TrustCo utilizes various funding sources to support its earning asset portfolio. The vast majority of the Company's funding comes from traditional deposit vehicles such as savings, demand deposits, interest-bearing checking, money market and time deposit accounts.

Total average interest bearing deposit accounts (which includes interest bearing checking, money market accounts, savings and time deposits) decreased \$100.0 million \$49.1 million to \$4.42 billion \$4.45 billion for the second third quarter of 2023 versus the second third quarter in the prior year, and the average rate paid increased from 0.08% 0.10% for 2022 to 1.07% 1.34% for 2023. Total interest expense on these deposits increased from \$951 thousand \$1.1 million to \$11.8 million \$15.1 million in the second third quarter of 2023 compared to the year earlier period. From the second third quarter of 2022 to the second third quarter of 2023, interest bearing demand checking account average balances were down 10.5% 12.1%, certificates of deposit average balances were up 41.7% 52.2%, non-interest demand average balances were down 6.4% 9.6%, average savings balances decreased 13.6% 18.8% and money market balances were down 21.2% 16.1%. While average balances are down from a year ago, we have grown more deposits as compared to December 2022, and we continue to encourage customers to retain these funds in the expanded product offerings of the Bank through aggressive marketing and product differentiation.

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At June 30, 2023 September 30, 2023, the maturity of total time deposits is as follows:

(dollars in thousands)

Under 1 year	\$ 1,296,358	\$ 1,465,833
1 to 2 years	51,733	21,163
2 to 3 years	2,475	1,935
3 to 4 years	90,704	91,183
4 to 5 years	1,084	1,357
Over 5 years	605	33
	<u>\$ 1,442,959</u>	<u>\$ 1,581,504</u>

As of June 30, 2023 September 30, 2023 and December 31, 2022, approximately \$953.0 million \$956.7 million and \$968.6 million, respectively, of our deposit portfolio were uninsured. The uninsured amounts are estimates based on the methodologies and assumptions used for the Bank's Bank's regulatory reporting requirements.

Average short-term borrowings for the second third quarter were \$124.1 million \$110.0 million in 2023 compared to \$197.3 million \$138.1 million in 2022. The average rate increased during this time period from 0.36% 0.35% in 2022 to 0.90% 0.88% in 2023. The short-term borrowings of the Company are cash management accounts, which represent retail accounts with customers for which the Bank has pledged certain assets as collateral.

The Company has a number of contingent funding alternatives available in addition to the large cash and cash equivalents position and the investment securities positions it maintains on its balance sheet. The Bank is a member of the Federal Home Loan Bank of New York ("FHLBNY") and is an eligible borrower at the Federal Reserve Bank of New York ("FRBNY") and has the ability to borrow up to the amount pledged less any collateral reserve utilizing securities and/or loans as collateral at either loans. The Bank does not utilize brokered deposits as a part of its funding strategy, but does incorporate them as a potential contingent funding source within its Asset/Liability Management Policy. Like other contingent funding sources, brokered deposits may be tested from time to time to ensure operational and market readiness.



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#### Net Interest Income

Taxable equivalent net interest income increased by \$992 thousand \$5.6 million to \$44.1 million \$42.2 million in the second third quarter of 2023 compared to the same period in 2022. The net interest spread was down 6 58 basis points to 2.74% 2.55% in the second third quarter of 2023 compared to the same period in 2022. As previously noted, the net interest margin was up 15 also down 31 basis points to 2.98% 2.85% for the second third quarter of 2023 compared to the same period in 2022. The decrease in both the spread and margin was driven by the increase in deposit costs primarily time deposits outpacing the increase in yield on interest earning assets.

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Taxable equivalent net interest income increased by \$7.9 million \$2.3 million to \$91.0 million \$133.2 million in the first six-months nine months of 2023 compared to the same period in 2022. The net interest spread was up 18 down 8 basis points to 2.90% 2.78% in the first six-months nine months of 2023 compared to the same period in 2022. Net interest margin increased 36 was up 13 basis points to 3.10% 3.01% for the first six- nine months of 2023 compared to the same period in 2022.

#### Nonperforming Assets

Nonperforming assets include nonperforming loans ("NPLs"), which are those loans in a non-accrual status and loans past due three payments or more and still accruing interest. Also included in the total of nonperforming assets are foreclosed real estate properties, which are included in other assets and categorized as other real estate owned.

The following describes the nonperforming assets of TrustCo as of June 30, 2023 September 30, 2023:

**Nonperforming loans and foreclosed real estate:** Total NPLs and non-accrual loans were \$19.4 million \$17.9 million at June 30, 2023 September 30, 2023, compared to \$17.5 million at December 31, 2022 and \$18.7 million at June 30, 2022 September 30, 2022. There were no loans as of June 30, 2023 at September 30, 2023 and 2022 and December 31, 2022 that were past due 90 days or more and still accruing interest. The coverage ratio, or allowance for credit losses on loans to NPLs, was 241.6% as of June 30, 2023 264.2% at September 30, 2023, compared to 263.1% as of December 31, 2022 243.6% at September 30, 2022.

At June 30, 2023 September 30, 2023, nonperforming loans primarily include a mix of commercial and residential loans. Of total nonperforming loans of \$19.4 million \$17.9 million at June 30, 2023 September 30, 2023, \$18.4 million \$16.9 million were residential real estate loans, \$859 \$854 thousand were commercial loans and mortgages and \$124 \$158 thousand were installment loans, compared to \$16.8 million, \$533 thousand and \$106 thousand, respectively, at December 31, 2022.

A significant percentage of nonperforming loans are residential real estate loans, which are historically lower-risk than most other types of loans. Net recoveries were \$161 \$26 thousand on residential real estate loans (including home equity lines of credit) for the second third quarter of 2023 compared to net recoveries \$119 of \$164 thousand for the second third quarter of 2022. Management believes that these loans have been appropriately written down where required.

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Ongoing portfolio management is intended to result in early identification and disengagement from deteriorating credits. TrustCo has a diversified loan portfolio that includes a significant balance of residential mortgage loans to borrowers in the Capital Region of New York and Central Florida, and avoids concentrations to any one borrower or any single industry. TrustCo has no advances to borrowers or projects located outside the United States. TrustCo continues to identify delinquent loans as quickly as possible and to move promptly to resolve problem loans. Efforts to resolve delinquencies begin immediately after the payment grace period expires, with repeated, automatically generated notices, as well as personalized phone calls and letters. Loans are placed in nonaccrual status once they are 90 days past due, or earlier if management has determined that such classification is appropriate. Once in nonaccrual status, loans are either brought current and maintained current, at which point they may be returned to accrual status, or they proceed through the foreclosure process. The collateral on nonaccrual loans is evaluated periodically, and the loan value balance is written down if the collateral value is insufficient.

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The Company originates loans throughout its branch franchise area. At June 30, 2023 September 30, 2023, 65.9% 65.4% of its gross loan portfolio balances were in New York State and the immediately surrounding areas (including New Jersey, Vermont and Massachusetts), and 34.1% 34.6% were in Florida. Those figures compare to 68.0% and 32.0%, respectively, at December 31, 2022.

Economic conditions vary widely by geographic location. As a percentage of the total nonperforming loans as of June 30, 2023 September 30, 2023, 13.2% 14.6% were to Florida borrowers, compared to 86.8% 85.4% to borrowers in New York and surrounding areas. For the three months ended June 30, 2023 September 30, 2023, New York and surrounding areas experienced net recoveries of approximately \$269 \$12 thousand and there were Florida experienced no net charge-offs of \$40 thousand in Florida recoveries for the second third quarter of 2023.

Other than loans currently identified as nonperforming, management is aware of no other loans in the Bank's portfolio that pose material risk of the eventual non-collection of principal and interest. Also as of June 30, 2023 September 30, 2023, there were no other loans classified for regulatory purposes that management reasonably expects will materially impact future operating results, liquidity, or capital resources.

TrustCo has identified nonaccrual commercial and commercial real estate loans, as well as all loan modifications, as individually evaluated loans. There were \$970 \$962 thousand of commercial mortgages and commercial loans classified as individually evaluated as of June 30, 2023 September 30, 2023 compared to \$646 thousand classified as individually

evaluated at December 31, 2022. There were \$25.5 million \$24.5 million of individually evaluated residential loans at June 30, 2023 September 30, 2023 compared to \$25.0 million classified as individually evaluated at December 31, 2022.

As of June 30, 2023 September 30, 2023 and December 31, 2022, the Company's loan portfolio did not include any subprime mortgages or loans acquired with deteriorated credit quality.

At June 30, 2023 September 30, 2023 there was \$1.4 million \$1.2 million of foreclosed real estate compared to \$2.1 million at December 31, 2022.

**Allowance for credit losses on loans:** The Company adopted CECL on January 1, 2022. Under this standard, allowances have been established for loans and commitments to lend. The allowance for credit losses on loans ("ACLL") replaced the previous allowance for loan losses ("ALL"). The Company recorded a net decrease to undivided profits of \$3.5 million, net of \$1.2 million in deferred tax balances as of January 1, 2022 for the cumulative effect of adopting CECL.

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In the second third quarter of 2023, the Company recorded a credit to provision for credit losses of \$500 \$100 thousand, which was includes a provision for credit losses on loans of \$300 thousand as a result of continued growth in the loan portfolio partially offset by a decrease in sustained low level of NPLs and charge-offs, and a benefit for credit losses on unfunded commitments of \$200 thousand as a result of a corresponding decrease in unfunded loans. There was no provision for credit losses on loans in the second quarter of 2023 due to the continued low levels of non-performing loans and lack of charge-offs experienced within the loan portfolio, commitments. In the second third quarter of 2022, the Company recorded a credit to provision for credit losses of \$491 \$300 thousand, which includes a credit to provision for credit losses on loans of \$1.0 million \$100 thousand as a result of improving unemployment continued growth in the loan portfolio partially offset by a sustained low level of NPLs and housing price forecasts, offset by charge-offs, and a provision for credit losses on unfunded commitments of \$509 \$200 thousand as a result of a corresponding increase in unfunded loans, loan commitments.

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The Company evaluated several external forecasts in choosing the forecast element for the economic components of the allowance for credit losses on loans. The Company selected the stagflation forecast and there have been no changes in the economic forecast modeling since its CECL adoption on January 1, 2022.

From March 31, 2023 June 30, 2023 to June 30, 2023 September 30, 2023 the actual performance was in line with the forecasted performance pertaining to key variables such as unemployment rates, consumer price indices, and Gross Metro Product.

See Note 5 of the consolidated interim financial statements for additional discussion related the process for determining the allowance and provision for credit losses.

The allocation of the allowance for credit losses on loans is as follows:

(dollars in thousands)	As of June 30, 2023		As of December 31, 2022		As of September 30, 2023		As of December 31, 2022	
					Percent of Loans to Total		Percent of Loans to Total	
	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans	Amount	Loans	Amount	Loans
Commercial	\$ 2,393	4.72 %	\$ 2,343	4.41 %	\$ 2,490	4.98 %	\$ 2,343	4.41 %
Real estate - construction	277	0.55 %	385	0.77 %	294	0.59 %	385	0.77 %
Real estate mortgage - 1 to 4 family	39,694	88.07 %	38,859	88.51 %	39,581	87.40 %	38,859	88.51 %
Home equity lines of credit	4,313	6.32 %	4,280	6.05 %	4,633	6.69 %	4,280	6.05 %
Installment Loans	237	0.34 %	165	0.26 %	228	0.34 %	165	0.26 %
	\$ 46,914	100.00 %	\$ 46,032	100.00 %	\$ 47,226	100.00 %	\$ 46,032	100.00 %

At June 30, 2023 September 30, 2023, the allowance for credit loan losses on loans was \$46.9 million \$47.2 million, compared to \$45.3 million \$45.5 million at June 30, 2022 September 30, 2022 and \$46.0 million at December 31, 2022. The allowance represents 0.96% 0.95% of the loan portfolio at both June 30, 2023 as of September 30, 2023, 0.97% at December 31, 2022, and 1.00% 0.98% at June 30, 2022 September 30, 2022.

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During the second third quarter of 2023, there were no commercial loan charge-offs, \$22 \$27 thousand of residential loan charge-offs, and \$69 \$23 thousand of consumer loan charge-offs, compared with \$4 thousand of to no commercial loan charge-offs, \$12 \$13 thousand of gross residential mortgage loan charge-offs, and \$14 \$34 thousand of consumer loan charge-offs in the second third quarter of 2022. During the second third quarter of 2023 there were \$129 thousand of no commercial loan recoveries, \$183 \$53 thousand of residential mortgage recoveries, and \$8 \$9 thousand for consumer loan recoveries, compared to \$4 thousand



of no commercial loan recoveries, \$131 \$177 thousand of residential mortgage recoveries, and \$2 thousand of for consumer loan recoveries in the second third quarter of 2022.

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### Liquidity and Interest Rate Sensitivity

TrustCo seeks to obtain favorable sources of funding and to maintain prudent levels of liquid assets in order to satisfy varied liquidity demands. Management believes that TrustCo's earnings performance and strong capital position enable the Company to easily secure new sources of liquidity. The Company actively manages its liquidity through target ratios established under its liquidity policies. Continual monitoring of both historical and prospective ratios allows TrustCo to employ strategies necessary to maintain adequate liquidity. Management has also defined various degrees of adverse liquidity situations which could potentially occur and has prepared appropriate contingency plans should such a situation arise. As noted, the Company has a number of contingent funding alternatives available in addition to the large cash and cash equivalents position and the investment securities positions it maintains on its balance sheet. As previously stated, the Bank is a member of the FHLBNY and is an eligible borrower at the FRBNY and has the ability to borrow utilizing securities and/or loans as collateral at either institution. The Bank does not utilize brokered deposits as a part of its funding strategy, but does incorporate them as a contingent funding source within its Asset/Liability Management Policy. Like other contingent funding sources, brokered certificates of deposits may be tested from time to time to ensure operational and market readiness. Management believes that the Company has adequate sources of liquidity to cover its contractual obligations and commitments over the next twelve months and beyond.

The Company uses an industry standard external model as the primary tool to identify, quantify and project changes in interest rates and prepayment speeds taken both from industry sources and internally generated data based upon historical trends in the Bank's balance sheet. Assumptions based on the historical behavior of deposit rates and balances in relation to changes in market interest rates are also incorporated into the model. This model calculates an economic or fair value amount with respect to non-time deposit categories since these deposits are part of the core deposit products of the Company. The assumptions used are inherently uncertain and, as a result, the model cannot precisely measure the fair value of capital or precisely predict the impact of fluctuations in interest rates on the fair value of capital.

Using this model, the fair value of capital projections as of June 30, 2023 September 30, 2023 are referenced below. The base case (current rates) scenario shows the present estimate of the fair value of capital assuming no change in the operating environment or operating strategies and no change in interest rates from those existing in the marketplace as of June 30, 2023 September 30, 2023.

The following table indicates the impact on the fair value of capital assuming interest rates were to instantaneously increase by 100 bp, 200 bp, 300 bp and 400 bp or to decrease by 100 bp, 200bp, 300bp, 200 bp, 300 bp and 400bp, 400 bp.

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As of June 30, 2023	Estimated Percentage of Fair value of Capital to Fair value of Assets	
As of September 30, 2023		
+400 BP	24.20	22.10 %
+300 BP	24.50	22.60
+200 BP	25.80	24.10
+100 BP	26.50	25.60
Current rates	26.30	25.90
-100 BP	25.20	25.50
-200 BP	22.90	23.90
-300 BP	20.00	21.40
-400 BP	16.30	18.50

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### Noninterest Income

Total noninterest income for the second third quarter of 2023 was \$4.6 million compared to \$4.9 million for the same period \$4.4 million in the prior year, third quarter of 2022. Financial services Services income was down \$584 up \$192 thousand to \$1.6 million in the second third quarter of 2023 as compared to the year-ago period, primarily as a result of higher market values of assets under management. The fair value of assets under management was \$902 million at September 30, 2023, \$918 million as of December 31, 2022, and \$865 million at September 30, 2022. Fees for services to customers were down \$115 thousand over the same period in the prior year, primarily as a result of a lower average market value of assets under management in the prior year quarter

versus the current year quarter. This was partially offset by fees for services to customers increasing \$189 thousand over the same period in the prior year. The fair value of assets under management was \$940 million at June 30, 2023, \$918 million at December 31, 2022, and \$910 million at June 30, 2022, less interchange income.

For the six nine months ended June 30, 2023 September 30, 2023 total noninterest income was \$9.3 million \$13.8 million, down \$832 \$644 thousand compared to the prior year period. The decrease is primarily the result of a decrease in financial services less interchange income, also as a result of a lower average market value of assets under management in the prior year versus the current year, less Financial Services income and a decrease in less other income.

#### Noninterest Expenses

Total noninterest expenses were \$27.3 million \$27.5 million for the three-months three months ended June 30, 2023 September 30, 2023, compared to \$25.0 million \$26.1 million for the three-months three months ended June 30, 2022 September 30, 2022. Significant changes included a \$1.7 million \$259 thousand increase in salaries and employee benefits, primarily as a result of increases in salaries in order to remain competitive, and a decrease in the benefit from returns on plan assets from the pension and post retirement plan. Additionally, we had a \$206 \$391 thousand increase in equipment expense, a \$129 \$342 thousand increase in advertising expense, professional services, a \$392 increase in outsourced services, and a \$281 \$305 thousand increase in FDIC and other insurance, partially offset by a \$125 thousand decrease of \$124 in net occupancy expense, and a \$365 thousand decrease in professional services, other expenses. Full time equivalent headcount was 793 753 as of June 30, 2022 September 30, 2022, 750 as of December 31, 2022, and 791 764 as of June 30, 2023 September 30, 2023. Changes in headcount represent normal fluctuations.

Total noninterest expenses were \$55.0 million \$82.5 million for the six-months nine months ended June 30, 2023 September 30, 2023, compared to \$47.8 million \$73.9 million for the six-months nine-months ended June 30, 2022 September 30, 2022. Significant changes included an increase of \$5.7 million \$6.0 million in salaries and employee benefits primarily as a result of a \$2 million favorable true-up to the incentive compensation accrual upon payout in the first quarter of 2022, and as described above, increases in salaries in order to remain competitive, and a decrease in the benefit from returns on plan assets from the pension and post retirement plan. Other significant changes were increases an increase in equipment expense of \$971 thousand, an increase in professional services of \$358 thousand, an increase in outsourced services of \$399 thousand, an increase in FDIC and other insurance of \$826 thousand, and an increase in other real estate expense, net, and of \$327 thousand partially offset by a decrease in other expenses, expenses of \$222 thousand.

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#### Income Taxes

In the second third quarter of 2023, TrustCo recognized income tax expense of \$5.5 million \$4.6 million compared to \$5.6 million \$6.4 million for the second third quarter of 2022. The effective tax rates were 25.0% 23.7% and 23.8% 24.8% for the second third quarters of 2023 and 2022, respectively. For the first six months, nine months, income taxes were \$11.4 million \$15.9 million and \$11.2 million \$17.6 million in 2023 and 2022, respectively. The effective tax rates were 25.0% rate was 24.6% and 24.3% in 24.5% for 2023 and 2022, respectively.

#### Capital Resources

Consistent with its long-term goal of operating a sound and profitable financial organization, TrustCo strives to maintain strong capital ratios.

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Banking regulators have moved towards higher required capital requirements due to the standards included in the "Basel III" banking capital reform measures and the Dodd-Frank Wall Street Reform and Consumer Protection Act, as well as a general trend towards reducing risk in the banking system by providing a greater capital margin.

Total shareholders' equity at June 30, 2023 September 30, 2023 was \$621.4 million \$623.9 million compared to \$594.6 million \$589.0 million at June 30, 2022 September 30, 2022. TrustCo declared a dividend of \$0.36 per share in the second third quarter of 2023. This results in a dividend payout ratio of 41.83% 46.65% based on second third quarter 2023 earnings of \$16.4 million \$14.7 million.

The capital rules, which are generally applicable to both the Company and the Bank, include several measures; specifically, a Tier 1 leverage ratio, a common equity tier 1 ("CET1") capital ratio, a tier 1 risk-based capital ratio and a total risk-based capital ratio. The rules also impose a capital conservation buffer that requires the Company and the Bank to maintain additional levels of Tier 1 common equity over the minimum risk-based capital levels before they may pay dividends, repurchase shares or pay discretionary bonuses.

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The Bank and the Company reported the following capital ratios as of June 30, 2023 September 30, 2023 and December 31, 2022:

(Bank Only)	As of June 30, 2023		Well	Minimum for Capital Adequacy plus Capital Conservation			
(dollars in thousands)	Amount	Ratio	Capitalized(1)	Buffer (1)(2)			
(Bank Only)					As of September 30, 2023		Minimum for Capital Adequacy plus Capital Conservation
(dollars in thousands)	Amount	Ratio	Capitalized(1)	Buffer (1)(2)	Amount	Ratio	Buffer (1)(2)
Tier 1 leverage ratio	\$ 627,958	10.370 %	5.000 %	4.000 %	\$ 634,460	10.452 %	5.000 %
Common equity tier 1 capital	627,958	18.477	6.500	7.000	634,460	18.395	6.500
Tier 1 risk-based capital	627,958	18.477	8.000	8.500	634,460	18.395	8.000
Total risk-based capital	670,522	19.730	10.000	10.500	677,649	19.647	10.000

(dollars in thousands)	As of December 31, 2022		Well	Minimum for Capital Adequacy plus Capital Conservation			
(dollars in thousands)	Amount	Ratio	Capitalized(1)	Buffer (1)(2)	Amount	Ratio	Buffer (1)(2)
Tier 1 leverage ratio	\$ 609,998	10.116 %	5.000 %	4.000 %	\$ 609,998	10.116 %	5.000 %
Common equity tier 1 capital	609,998	18.431	6.500	7.000	609,998	18.431	6.500
Tier 1 risk-based capital	609,998	18.431	8.000	8.500	609,998	18.431	8.000
Total risk-based capital	651,462	19.684	10.000	10.500	651,462	19.684	10.000

(Consolidated)	As of June 30, 2023		Well	Minimum for Capital Adequacy plus Capital Conservation			
(dollars in thousands)	Amount	Ratio	Capitalized(1)	Buffer (1)(2)	Amount	Ratio	Buffer (1)(2)
Tier 1 leverage ratio	\$ 647,048	10.682 %	5.000 %	4.000 %	\$ 654,879	10.785 %	4.000 %
Common equity tier 1 capital	647,048	19.034	6.500	7.000	654,879	18.982	7.000
Tier 1 risk-based capital	647,048	19.034	8.000	8.500	654,879	18.982	8.500
Total risk-based capital	689,629	20.286	10.000	10.500	698,079	20.234	10.500

(dollars in thousands)	As of December 31, 2022		Well	Minimum for Capital Adequacy plus Capital Conservation			
(dollars in thousands)	Amount	Ratio	Capitalized(1)	Buffer (1)(2)	Amount	Ratio	Buffer (1)(2)
Tier 1 leverage ratio	\$ 626,628	10.390 %	5.000 %	4.000 %	\$ 626,628	10.390 %	4.000 %
Common equity Tier 1 capital	626,628	18.929	6.500	7.000	626,628	18.929	7.000
Tier 1 risk-based capital	626,628	18.929	8.000	8.500	626,628	18.929	8.500
Total risk-based capital	668,102	20.182	10.000	10.500	668,102	20.182	10.500

(1) Federal regulatory minimum requirements to be considered to be Well Capitalized and Adequately Capitalized

(2) The June 30, 2023

(1) Federal regulatory minimum requirements to be considered to be Well Capitalized and Adequately Capitalized

(2) The September 30, 2023 and December 31, 2022 common equity tier 1, tier 1 risk-based, and total risk-based capital ratios include a capital conservation buffer of 2.50 percent

In addition, at June 30, 2023 September 30, 2023, the consolidated equity to total assets ratio was 10.23% 10.31%, compared to 10.00% at December 31, 2022 December 31, 2022 and 9.55% 9.69% at June 30, 2022 September 30, 2022.

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As of June 30, 2023 September 30, 2023, the capital levels of both TrustCo and the Bank exceeded the minimum standards, including with the fully phased-in capital conservation buffer is taken into account.

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Under the Office of the Comptroller of the Currency's ("OCC") "prompt corrective action" regulations, a bank is deemed to be "well capitalized" when its CET1, Tier 1, total risk-based and leverage capital ratios are at least 7%, 8.5%, 10.5% and 5%, respectively. A bank is deemed to be "adequately capitalized" or better if its capital ratios meet or exceed the minimum federal regulatory capital requirements, and "undercapitalized" if it fails to meet these minimal capital requirements. A bank is "significantly undercapitalized" if its CET1, Tier 1, total risk-based and leverage capital ratios fall below 3%, 4%, 6% and 3%, respectively and "critically undercapitalized" if the institution has a ratio of tangible equity to total assets that is equal to or less than 2%. At June 30, 2023 September 30, 2023 and 2022, Trustco Bank met the definition of "well capitalized." "well-capitalized."

As noted, the Company's dividend payout ratio was 41.83% 46.65% of net income for the second third quarter of 2023 and 37.46% 34.57% of net income for the second third quarter of 2022. The per-share dividend paid in the second third quarter of 2023 and 2022 was \$0.36 and \$0.35, respectively. The Company's ability to pay dividends to its shareholders is dependent upon the ability of the Bank to pay dividends to the Company. The payment of dividends by the Bank to the Company is subject to continued compliance with minimum regulatory capital requirements. The OCC may disapprove a dividend if the Bank would be undercapitalized following the distribution; the proposed capital distribution raises safety and soundness concerns; or the capital distribution would violate a prohibition contained in any statute, regulation or agreement.

TrustCo maintains a dividend reinvestment plan ("DRP") with approximately 6,872 6,771 participants. The DRP allows participants to reinvest dividends in shares of the Company. The DRP also allows for additional purchases by participants and has a discount feature (up to a 5% for safe harbor provisions) that can be activated by management as a tool to raise capital. To date, the discount feature has not been utilized.

#### Share Repurchase Program

On March 17, 2023 the Company's Board of Directors authorized, and the Company announced, another share repurchase program of up to 200,000 shares, or approximately 1% of its currently outstanding common stock. There were no repurchases during the three and six nine months ended June 30, 2023 September 30, 2023.

#### Critical Accounting Policies and Estimates

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States. The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, costs and expenses, income taxes and related disclosures. On an ongoing basis, we evaluate our estimates and assumptions. Our actual results may differ from these estimates under different assumptions or conditions.

During the three nine months ended June 30, 2023 September 30, 2023, there were no significant changes to our critical accounting policies and estimates as described compared to the critical accounting policies disclosed in the financial statements contained in the 2022 our annual report on Form 10-K other than what for the year ended December 31, 2022. Reference is set forth immediately below. made to the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Exhibit 13 to our Annual Report on Form 10-K for the year ended December 31, 2022.

Management considers the accounting policy relating to the allowance for credit losses to be a critical accounting policy given the measurement uncertainty and subjective judgement necessary in evaluating the levels of the allowance required to cover the life-time losses in the loan portfolio and the material effect that such judgments can have on the results of operations.

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### TrustCo Bank Corp NY Management's Management's Discussion and Analysis

## STATISTICAL DISCLOSURE

### I. DISTRIBUTION OF ASSETS, LIABILITIES AND SHAREHOLDERS' EQUITY: INTEREST RATES AND INTEREST DIFFERENTIAL

The following table summarizes the component distribution of the average balance sheet, related interest income and expense and the average annualized yields on interest earning assets and annualized rates on interest bearing liabilities of TrustCo (adjusted for tax equivalency) for each of the reported periods. Nonaccrual loans are included in loans for this analysis. The average balances of securities available for sale and held to maturity are calculated using amortized costs for these securities. Included in the average balance of shareholders' equity is the unrealized loss, net of tax, in the available for sale portfolio of \$30.0 million \$33.1 million in 2023 and \$19.5 million \$25.4 million in 2022. The subtotals contained in the following table are the arithmetic totals of the items contained in that category. Increases and decreases in interest income and expense due to both rate and volume have been allocated to the categories of variances (volume and rate) based on the percentage relationship of such variances to each other.

Relationship of such variances to each other:									
(dollars in thousands)	Three months ended September 30, 2023			Three months ended September 30, 2022			Change in Interest Income/ Expense	Variance Balance Change	Variance Rate Change
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate			
Assets									
Securities available for sale:									
U. S. government sponsored enterprises	\$ 119,406	\$ 672	2.25 %	\$ 104,633	\$ 479	1.83 %	\$ 193	\$ 73	\$ 120
Mortgage backed securities and collateralized mortgage obligations residential	269,535	1,485	2.19 %	302,886	1,617	2.13 %	(132 )	(408 )	276
State and political subdivisions	34	-	6.74 %	41	1	8.12 %	(1 )	(1 )	-
Corporate bonds	80,331	473	2.36 %	86,965	526	2.42 %	(53 )	(40 )	(13 )
Small Business Administration- guaranteed participation securities	19,801	107	2.15 %	25,533	133	2.08 %	(26 )	(57 )	31
Other	686	2	1.17 %	686	3	1.75 %	(1 )	-	(1 )
Total securities available for sale	489,793	2,739	2.24 %	520,744	2,759	2.12 %	(20 )	(433 )	413
Federal funds sold and other short-term Investments	494,597	6,688	5.37 %	918,909	5,221	2.25 %	1,467	(13,966 )	15,433
Held to maturity securities:									
Mortgage backed securities and collateralized mortgage obligations- residential	6,877	73	4.22 %	8,306	85	4.08 %	(12 )	(30 )	18
Total held to maturity securities	6,877	73	4.22 %	8,306	85	4.08 %	(12 )	(30 )	18
Federal Reserve Bank and Federal Home Loan Bank stock	6,203	131	8.45 %	5,797	80	5.52 %	51	6	45
Commercial loans	261,061	3,398	5.21 %	207,477	2,484	4.79 %	914	684	230
Residential mortgage loans	4,325,219	39,321	3.64 %	4,105,859	35,342	3.44 %	3,979	1,940	2,039
Home equity lines of credit	320,446	4,946	6.12 %	261,575	2,896	4.39 %	2,050	745	1,305
Installment loans	15,959	256	6.37 %	10,213	174	6.75 %	82	145	(63 )
Loans, net of unearned income	4,922,685	47,921	3.89 %	4,585,124	40,896	3.57 %	7,025	3,514	3,511
Total interest earning assets	5,920,155	57,552	3.88 %	6,038,880	49,041	3.24 %	8,511	(10,909 )	19,420
Allowance for credit losses on loans	(47,077 )			(45,519 )					
Cash & non-interest earning assets	172,523			188,672					

Total assets	<u>\$ 6,045,601</u>			<u>\$ 6,182,033</u>					
Liabilities and shareholders' equity									
Deposits:									
Interest bearing checking accounts	1,050,313	102	0.04 %	\$ 1,195,370	\$ 43	0.01 %	59	(35 )	94
Money market accounts	625,031	2,384	1.51 %	744,868	237	0.13 %	2,147	(267 )	2,414
Savings	1,282,641	639	0.20 %	1,579,513	200	0.05 %	439	(253 )	692
Time deposits	1,494,402	11,962	3.18 %	981,704	646	0.26 %	11,316	505	10,811
Total interest bearing deposits	4,452,387	15,087	1.34 %	4,501,455	1,126	0.10 %	13,961	(50 )	14,011
Short-term borrowings	110,018	244	0.88 %	138,105	122	0.35 %	122	(158 )	280
Total interest bearing liabilities	4,562,405	15,331	1.33 %	4,639,560	1,248	0.11 %	14,083	(208 )	14,291
Demand deposits	776,885			859,122					
Other liabilities	81,411			82,290					
Shareholders' equity	624,900			601,061					
Total liabilities and shareholders' equity	<u>\$ 6,045,601</u>			<u>\$ 6,182,033</u>					
Net interest income, tax equivalent		42,221			47,793		<u>\$ (5,572 )</u>	<u>\$ (10,701 )</u>	<u>\$ 5,129</u>
Net interest spread			2.55 %			3.13 %			
Net interest margin (net interest income to total interest earning assets)			2.85 %			3.16 %			
Tax equivalent adjustment		<u>-</u>			<u>-</u>				
Net interest income		<u>\$ 42,221</u>			<u>\$ 47,793</u>				

(dollars in thousands)	Three months ended June 30, 2023			Three months ended June 30, 2022			Change in Interest Income/ Expense	Variance Balance Change	Variance Rate Change
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate			
Assets									
Securities available for sale:									
U. S. government sponsored enterprises	\$ 120,646	\$ 691	2.29 %	\$ 71,409	\$ 147	0.83 %	\$ 544	152	392
Mortgage backed securities and collateralized mortgage obligations- residential	278,367	1,543	2.20 %	282,800	1,367	1.92 %	176	(137 )	313
State and political subdivisions	34	1	6.74 %	41	-	- %	1	-	1
Corporate bonds	85,344	516	2.42 %	87,556	522	2.38 %	(6 )	(44 )	38
Small Business Administration- guaranteed									
participation securities	20,724	111	2.15 %	27,512	140	2.04 %	(29 )	(75 )	46
Other	686	3	1.75 %	686	2	1.17 %	1	-	1
Total securities available for sale	505,801	2,865	2.27 %	470,004	2,178	1.85 %	687	(104 )	791

Federal funds sold and other short-term Investments	551,087	6,970	5.07 %	1,101,489	2,253	0.82 %	4,717	(503 )	5,220
Held to maturity securities:									
Mortgage backed securities and collateralized mortgage obligations-residential	7,204	75	4.17 %	8,859	87	3.93 %	(12 )	(41 )	29
Total held to maturity securities	7,204	75	4.17 %	8,859	87	3.93 %	(12 )	(41 )	29
Federal Reserve Bank and Federal Home Loan Bank stock	5,868	110	7.50 %	5,797	65	4.49 %	45	1	44
Commercial loans	249,040	3,295	5.29 %	198,972	2,402	4.83 %	893	647	246
Residential mortgage loans	4,269,295	37,992	3.56 %	4,049,271	34,771	3.43 %	3,221	1,931	1,290
Home equity lines of credit	303,134	4,533	6.00 %	243,648	2,269	3.74 %	2,264	650	1,614
Installment loans	15,734	242	6.16 %	9,321	162	6.98 %	80	198	(118 )
Loans, net of unearned income	4,837,203	46,062	3.81 %	4,501,212	39,604	3.52 %	6,458	3,426	3,032
Total interest earning assets	5,907,163	56,082	3.80 %	6,087,361	44,187	2.90 %	11,895	2,779	9,116
Allowance for credit losses on loans	(47,060 )			(46,411 )					
Cash & non-interest earning assets	172,821			193,099					
Total assets	<u>\$ 6,032,924</u>			<u>6,234,049</u>					
Liabilities and shareholders' equity									
Deposits:									
Interest bearing checking accounts	\$ 1,083,795	49	0.02 %	\$ 1,210,554	\$ 42	0.01 %	7	(24 )	31
Money market accounts	613,204	1,756	1.15 %	777,860	210	0.11 %	1,546	(316 )	1,862
Savings	1,352,181	655	0.19 %	1,564,454	163	0.04 %	492	(154 )	646
Time deposits	1,372,248	9,291	2.72 %	968,560	536	0.22 %	8,755	314	8,441
Total interest bearing deposits	4,421,428	11,751	1.07 %	4,521,428	951	0.08 %	10,800	(180 )	10,980
Short-term borrowings	124,089	279	0.90 %	197,259	176	0.36 %	103	(402 )	505
Total interest bearing liabilities	4,545,517	12,030	1.06 %	4,718,687	1,127	0.10 %	10,903	(582 )	11,485
Demand deposits	788,654			842,487					
Other liabilities	79,839			79,431					
Shareholders' equity	618,914			593,444					
Total liabilities and shareholders' equity	<u>\$ 6,032,924</u>			<u>\$ 6,234,049</u>					
Net interest income, tax equivalent		44,052			43,060		\$ 992	3,361	(2,369 )
Net interest spread			2.74 %			2.80 %			
Net interest margin (net interest income to total interest earning assets)			2.98 %			2.83 %			
Tax equivalent adjustment		-			-				
Net interest income		<u>44,052</u>			<u>43,060</u>				

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TrustCo Bank Corp NY

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**Management's Discussion and Analysis**  
**STATISTICAL DISCLOSURE**

**I. DISTRIBUTION OF ASSETS, LIABILITIES AND SHAREHOLDERS' EQUITY:**  
**INTEREST RATES AND INTEREST DIFFERENTIAL**

The following table summarizes the component distribution of the average balance sheet, related interest income and expense and the average annualized yields on interest earning assets and annualized rates on interest bearing liabilities of TrustCo (adjusted for tax equivalency) for each of the reported periods. Nonaccrual loans are included in loans for this analysis. The average balances of securities available for sale and held to maturity are calculated using amortized costs for these securities. Included in the average balance of shareholders' equity is the unrealized loss, net of tax, in the available for sale portfolio of \$29.8 million \$30.9 million in 2023 and \$14.2 million \$17.9 million in 2022. The subtotals contained in the following table are the arithmetic totals of the items contained in that category. Increases and decreases in interest income and expense due to both rate and volume have been allocated to the categories of variances (volume and rate) based on the percentage relationship of such variances to each other.

(dollars in thousands)	Six months ended June 30, 2023			Six months ended June 30, 2022						Average Balance
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Change in Interest Income Expense/	Variance Balance Change	Variance Rate Change	
<b>Assets</b>										
<b>Securities available for sale:</b>										
U. S. government sponsored enterprises	\$ 120,669	1,383	2.29 %	\$ 66,609	233	0.70 %	\$ 1,150	303	847	\$ 1
Mortgage backed securities and collateralized mortgage obligations-residential	282,683	3,128	2.21 %	272,022	2,454	1.80 %	674	99	575	2
State and political subdivisions	34	1	6.74 %	41	1	6.73 %	-	-	-	
Corporate bonds	85,460	1,037	2.43 %	70,362	755	2.15 %	282	175	107	
Small Business Administration-guaranteed participation securities	21,423	228	2.13 %	28,685	294	2.05 %	(66)	(97)	31	
Other	686	5	0.73 %	686	4	1.17 %	1	-	1	
<b>Total securities available for sale</b>	<b>510,955</b>	<b>5,782</b>	<b>1.13 %</b>	<b>438,405</b>	<b>3,741</b>	<b>1.71 %</b>	<b>2,041</b>	<b>480</b>	<b>1,561</b>	<b>5</b>
<b>Federal funds sold and other short-term Investments</b>	<b>563,938</b>	<b>13,525</b>	<b>4.84 %</b>	<b>1,144,108</b>	<b>2,825</b>	<b>0.50 %</b>	<b>10,700</b>	<b>(4,891)</b>	<b>15,591</b>	<b>5</b>
<b>Held to maturity securities:</b>										
Mortgage backed securities and collateralized mortgage obligations-residential	7,372	153	4.16 %	9,198	177	3.86 %	(24)	(57)	33	
<b>Total held to maturity securities</b>	<b>7,372</b>	<b>153</b>	<b>4.16 %</b>	<b>9,198</b>	<b>177</b>	<b>3.86 %</b>	<b>(24)</b>	<b>(57)</b>	<b>33</b>	
<b>Federal Reserve Bank and Federal Home Loan Bank stock</b>	<b>5,833</b>	<b>220</b>	<b>3.77 %</b>	<b>5,701</b>	<b>127</b>	<b>4.46 %</b>	<b>93</b>	<b>22</b>	<b>71</b>	
<b>Commercial loans</b>	<b>243,983</b>	<b>6,319</b>	<b>5.18 %</b>	<b>196,991</b>	<b>4,928</b>	<b>5.00 %</b>	<b>1,391</b>	<b>1,209</b>	<b>182</b>	<b>2</b>
<b>Residential mortgage loans</b>	<b>4,241,207</b>	<b>74,906</b>	<b>3.54 %</b>	<b>4,028,667</b>	<b>68,968</b>	<b>3.43 %</b>	<b>5,938</b>	<b>3,693</b>	<b>2,245</b>	<b>4,2</b>
<b>Home equity lines of credit</b>	<b>297,262</b>	<b>8,652</b>	<b>5.87 %</b>	<b>238,122</b>	<b>4,393</b>	<b>3.72 %</b>	<b>4,259</b>	<b>1,280</b>	<b>2,979</b>	<b>3</b>
<b>Installment loans</b>	<b>14,535</b>	<b>457</b>	<b>6.35 %</b>	<b>9,148</b>	<b>318</b>	<b>7.00 %</b>	<b>139</b>	<b>223</b>	<b>(84)</b>	



Loans, net of unearned income	4,796,987	90,334	3.77 %	4,472,928	78,607	3.52 %	11,727	6,405	5,322	4,8
Total interest earning assets	5,885,085	110,014	3.75 %	6,070,340	85,477	2.82 %	24,537	1,959	22,578	5,8
Allowance for credit losses on loans	(46,677)			(46,584)						
Cash & non-interest earning assets	173,990			200,193						1
Total assets	\$ 6,012,398			\$ 6,223,949						\$ 6,0
Liabilities and shareholders' equity										
Liabilities and shareholders' equity										
Deposits:										
Interest bearing checking accounts	\$ 1,108,452	115	0.02 %	\$ 1,201,078	86	0.01 %	29	(15)	44	\$ 1,0
Money market accounts	607,064	2,570	0.85 %	784,737	424	0.11 %	2,146	(308)	2,454	6
Savings	1,403,924	1,185	0.17 %	1,546,316	319	0.04 %	866	(87)	953	1,3
Time deposits	1,267,193	14,563	2.32 %	966,372	1,082	0.23 %	13,481	447	13,034	1,3
Total interest bearing deposits	4,386,633	18,433	0.85 %	4,498,503	1,911	0.09 %	16,522	37	16,485	4,4
Short-term borrowings	127,957	564	0.89 %	222,755	410	0.37 %	154	(503)	657	1
Total interest bearing liabilities	4,514,590	18,997	0.85 %	4,721,258	2,321	0.10 %	16,676	(466)	17,142	4,5
Demand deposits	802,533			825,685						7
Other liabilities	81,954			81,520						
Shareholders' equity	613,321			595,486						
Total liabilities and shareholders' equity	\$ 6,012,398			\$ 6,223,949						\$ 6,0
Shareholders' equity										6
Net interest income, tax equivalent		91,017			83,156		\$ 7,861	2,425	5,436	
Total liabilities and shareholders' equity										\$ 6,0
Net interest income , tax equivalent										
Net interest spread			2.90 %			2.72 %				
Net interest margin (net interest income to total interest earning assets)			3.10 %			2.74 %				
Tax equivalent adjustment		-			-					
Net interest income		91,017			83,156					

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## Item 3. Quantitative and Qualitative Disclosures about Market Risk

The information presented in the "Liquidity "Liquidity and Interest Rate Sensitivity" Sensitivity" section of Part I, Item 2 of this Quarterly Report on Form 10-Q is incorporated herein by reference.

As detailed in the Annual Report to Shareholders as of December 31, 2022, the Company is subject to interest rate risk as its principal market risk. As noted in the Management's Discussion and Analysis for the three-month and **six-month nine-month** month periods ended **June 30, 2023 September 30, 2023** and 2022, the Company continues to respond to changes in interest rates in such a way that positions the Company to meet short term earning goals and also allows the Company to respond to changes in interest rates in the future. Consequently, for the **second third** quarter of 2023, **and 2022**, the Company had an average balance of Federal Funds sold and other short-term investments of **\$551 million and \$1.1 billion, respectively. \$494.6 million compared to \$918.9 million in the third quarter of 2022.** As investment opportunities present themselves, management plans to invest funds from the Federal Funds sold and other short-term investment portfolio into the securities available for sale, securities held to maturity and loan portfolios. TrustCo does not engage in activities involving interest rate swaps, forward placement contracts, or any other instruments commonly referred to as "derivatives." Additional disclosure of interest rate risk can be found under "Liquidity and Interest Rate Sensitivity" and "Asset/Liability Management" in the Management's Discussion and Analysis section of this document.

#### Item 4. Controls and Procedures

##### *Disclosure Controls and Procedures*

The Company maintains disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. An evaluation was carried out under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based upon this evaluation of those disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer of the Company concluded, as of the end of the period covered by this report, that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports the Company files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required.

In designing and evaluating the Company's disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Further, no evaluation of a cost-effective system of controls can provide absolute assurance that all control issues and instances of fraud, if any, will be detected.

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##### *Changes in Internal Control over Financial Reporting*

There have been no changes in internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act) during the quarter to which this report relates that have materially affected or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **PART II OTHER INFORMATION**

#### Item 1. Legal Proceedings

**None.** The nature of TrustCo's business generates a certain amount of litigation against TrustCo and its subsidiaries involving matters arising in the ordinary course of business. In the opinion of management of TrustCo, there are no proceedings pending to which TrustCo or any of its subsidiaries is a party, or of which its property is the subject which, if determined adversely to TrustCo or such subsidiaries, would be material in relation to TrustCo's consolidated shareholders' equity and financial condition.

#### Item 1A. Risk Factors

An investment in the Company involves risks, including the risks discussed in Item 1A. "Risk Factors" of the Company's 2022 Form 10-K, which risk factors have not materially changed except as set forth below. The risk factors below supersede the similarly captioned risk factors set forth in the 2022 Form 10-K and supplement the other risk factors in the 2022 Form 10-K. The risk factors below reflect modifications to the nature of the risks that have developed since the date on which the 2022 Form 10-K was filed.

**Instability in global economic conditions and geopolitical matters, as well as volatility in financial markets, could have a material adverse effect on our results of operations and financial condition.**

Instability in global economic conditions and geopolitical matters, as well as volatility in financial markets, could have a material adverse effect on our results of operations and financial condition. The macroeconomic environment in the United States is susceptible to global events and volatility in financial markets. The stock and credit markets have been experiencing significant variations in volatility levels in recent years. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers' underlying financial strength. Current volatility levels have diminished significantly from the peak, but a return to higher levels could cause the Company to experience an adverse effect, which may be material, on our ability to access capital and on our business, financial condition, and results of operations.

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Additionally, ongoing military conflicts (such as the conflicts in Ukraine and in Israel and its surrounding areas) has lead, and could continue to lead, to significant market and other disruptions, including significant volatility in commodity prices and supply of energy resources, instability in financial markets, supply chain interruptions, political and social instability, changes in consumer or purchaser preferences as well as increase in cyberattacks and espionage. In addition, global demand for products continues to exceed supply during the economic recovery from the COVID-19 pandemic, creating inflationary pressures which, in turn, may adversely impact consumer and business confidence, and adversely affect the economy as well as our financial condition and results. Furthermore, trade negotiations between the U.S. and other nations remain uncertain and could adversely impact economic and market conditions for the Company, our customers, and counterparties.

Actions taken by the Federal Reserve Board, including changes in its target funds rate, balance sheet management and lending facilities are beyond our control and difficult to predict. These actions can affect interest rates and the value of financial instruments and other assets and liabilities and can impact our borrowers. Sudden changes in monetary policy, for example, in response to high inflation, have led and may in the future lead to financial market volatility, increases in market interest rates and a continued flattening or inversion of the yield curve. Higher inflation, or volatility and uncertainty related to inflation, could reduce demand for our products, adversely affect the creditworthiness of our borrowers or result in lower values for our investment securities and other interest-earning assets.

Any downgrade in the credit rating of the U.S. government or default by the U.S. government as a result of political conflicts over legislation to raise the U.S. government's debt limit may have a material adverse effect on us.

Recent federal budget deficit concerns and political conflict over legislation to raise the U.S. government's debt limit have increased the possibility of a default by the U.S. government on its debt obligations, related credit-rating downgrades, or an economic recession in the United States. Many of our investment securities are issued by the U.S. government, including certain government agencies and sponsored entities. As a result of uncertain domestic political conditions, including the possibility of the federal government defaulting on its obligations for a period of time due to debt ceiling limitations or other unresolved political issues, investments in financial instruments issued or guaranteed by the federal government may pose liquidity risks. In connection with prior political disputes over U.S. fiscal and budgetary issues leading to the U.S. government shutdown in 2011, Standard & Poor's lowered its long-term sovereign credit rating on the U.S. from AAA to AA+. On August 1, 2023, Fitch Ratings also downgraded its U.S. long-term sovereign credit rating from AAA to AA+. A downgrade, or a similar action by other rating agencies, in response to current political dynamics, as well as sovereign debt issues facing the governments of other countries, could generally have a material adverse impact on financial markets and economic conditions in the U.S. and worldwide and, therefore, materially adversely affect our business, financial condition and results of operations.

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The soundness of other financial institutions could adversely affect us.

Recent events relating to the failures of certain banking entities in March and April 2023, including Silicon Valley Bank, Signature Bank, Silvergate Capital Corp., First Republic Bank, and Credit Suisse, has caused general uncertainty and concern regarding the liquidity adequacy of the banking sector as a whole. Our ability to engage in routine funding transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. We have exposure to many different counterparties, and we routinely execute transactions with counterparties in the financial services industry, including brokers and dealers, banks, investment banks, mutual funds, and other institutional entities. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and could lead to losses or defaults by us or by other institutions. Many of these transactions expose us to credit risk in the event of default of our counterparty or client. Any such losses could be material and could materially and adversely affect our business, financial condition and results of operations. In addition, in May 2023, the FDIC issued a Notice of Proposed Rulemaking which would implement a special assessment on banks with total assets greater than \$5.0 billion to recover the cost associated with protecting uninsured depositors following the closures of Silicon Valley Bank and Signature Bank. We anticipate increased regulatory scrutiny and new regulations directed towards regional banks similar in size to us, designed to address the recent negative developments in the banking industry, all of which may increase our costs of doing business and reduce our profitability.

Any government shutdown could adversely affect the U.S. and global economy and our liquidity, financial condition and earnings.

Disagreement over the federal budget has previously caused the U.S. federal government to shut down for periods of time. An extended period of shutdown of portions of the U.S. federal government could negatively impact the financial performance of certain customers and could negatively impact customers' future access to certain loan and guaranty programs. Continued adverse political and economic conditions could have a material adverse effect on our business, financial condition and results of operations.

Changes in interest rates, including recent and possible future increases fueled by inflation, may significantly impact our financial condition and results of operations

Like other financial institutions, we are subject to interest rate risk. Our primary source of income is net interest income, which is the difference between interest earned on loans and investments, and interest paid on deposits and borrowings. The level of net interest income is primarily a function of the average balance of our interest-earning assets, the average balance of our interest-bearing liabilities, and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by both the pricing and mix of our interest-earning assets and our interest-bearing liabilities which, in turn, are impacted by such external factors as the local economy, competition for loans and deposits, the monetary policy of the Federal Open Market Committee of the FRB (the "FOMC"), and market interest rates.

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Over any specific period of time, our interest-earning assets may be more sensitive to changes in market interest rates than our interest-bearing liabilities, or vice-versa. In addition, the individual market interest rates underlying our loan and deposit products may not change to the same degree over a given time period. In any event, if market interest rates should move contrary to our position, earnings may be negatively affected. Commencing in March 2022, the FOMC increased the target range for the Federal Funds rate seven times in 2022 and three four times in 2023 by a total of 500 basis points, to a range of 5.00% to 5.25% as of June 30, 2023. In July 2023, the FOMC increased the target range again by 25 525 basis points, to a range of 5.25% to 5.50% as of September 30, 2023. All of these increases were expressly made in response to inflationary pressures, which are currently expected to continue. In its July September and October 2023 "Beige Book" Books, the FRB noted that overall economic growth was modest during July and August and that there has been little to no change in overall economic activity increased slightly since May, then. Regional banks continued to report ongoing declines in loan demand, tighter credit conditions, and narrowing loan spreads. Furthermore, while most banks reported higher deposit rates, delinquency rates edged up. In addition, inflationary pressures moderated somewhat but remained widespread while conditions in the broad finance sector deteriorated sharply coinciding with recent stress in weakened slightly during the banking sector. last reporting period.

There can be no assurances as to any future FOMC conduct. If the FOMC further increases the targeted Federal Funds rates, overall interest rates likely will rise, which will positively impact our interest income but may further negatively impact the entire national economy, including the housing industry in the markets we serve, by reducing refinancing activity and new home purchases. In addition, deflationary pressures, while possibly lowering our operational costs, could have a significant negative effect on our borrowers and the values of collateral securing loans, which could negatively affect our financial performance. A significant portion of our loans have fixed interest rates (or, if adjustable, are initially fixed for periods of five to 10 years) and longer terms than our deposits and borrowings. Our net interest income could be adversely affected if the rates we pay on deposits and borrowings increase more rapidly than the rates we earn on loans.

We also are subject to reinvestment risk associated with changes in interest rates. Changes in interest rates may affect the average life of loans and mortgage-related securities. Increases in interest rates may decrease loan demand and/or may make it more difficult for borrowers to repay adjustable rate loans. Decreases in interest rates often result in increased prepayments of loans and mortgage-related securities, as borrowers refinance their loans to reduce borrowing costs. Under these circumstances, we are subject to reinvestment risk to the extent that we are unable to reinvest the cash received from such prepayments in loans or other investments that have interest rates that are comparable to the interest rates on existing loans and securities. Conversely, increases in interest rates often result in slowed prepayments of loans and mortgage-related securities, reducing cash flows and reinvestment opportunities.

Changes in interest rates also affect the value of the Bank's interest-earning assets, and in particular the Bank's securities portfolio. Generally, the value of fixed-rate securities fluctuates inversely with changes in interest rates. Unrealized gains and losses on securities available for sale are reported as a separate component of equity, net of tax. Decreases in the fair value of securities available for sale resulting from increases in interest rates could have an adverse effect on shareholders' equity.

Inflationary pressures and rising prices may affect our results of operations and financial condition.

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Inflation rose sharply at the end of 2021 and has continued rising in remained at an elevated level through 2022 and 2023 at levels not seen for over 40 years. Inflationary pressures are currently expected to remain elevated throughout 2023. Small to medium-sized businesses may be impacted

more during periods of high inflation as they are not able to leverage economics of scale to mitigate cost pressures compared to larger businesses. Consequently, the ability of our business customers to repay their loans may deteriorate, and in some cases this deterioration may occur quickly, which would adversely impact our results of operations and financial condition. Furthermore, a prolonged period of inflation could cause wages and other costs to the Company to increase, which could adversely affect our results of operations and financial condition.

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## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

### Share Repurchase Program

The following table provides certain information with respect to the Company's purchases of its common shares during the three months ended **June 30, 2023** **September 30, 2023**:

Period	Total numbers of shares purchased	Average price paid per share	Issuer Purchases:	
			Total number of shares purchased as part of publicly announced	
<b>April</b> July 1, 2023 through <b>April 30, 2023</b> July 31, 2023	-	\$ -		
<b>May</b> August 1, 2023 through <b>May 31, 2023</b> August 31, 2023	-	-		
<b>June</b> September 1, 2023 through <b>June 30, 2023</b> September 30, 2023	-	-		
<b>Total</b>	-	\$ -		

- (1) On March 17, 2023 the Company's Board of Directors authorized, and the Company announced, another share repurchase program of up to 200,000 shares, or approximately 1% of its currently outstanding common stock. There were no repurchases during the three months ended **June 30, 2023** **September 30, 2023**.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Mine Safety Disclosures

None.

## Item 5. Other Information

- (a) None.

(a) As previously disclosed, the Board of Directors (the "Board") of TrustCo Bank Corp NY (the "Company") approved an amendment and restatement of the TrustCo Bank Corp NY 2019 Equity Incentive Plan (as amended and restated, the "Amended and Restated Plan") on February 21, 2023, and submitted the Amended and Restated Plan for shareholder approval at the 2023 Annual Meeting of Shareholders of the Company on May 18, 2023 (the "2023 Annual Meeting"). The Company's shareholders approved the Amended and Restated Plan at the 2023 Annual Meeting. Among other things, the Amended and Restated Plan increased the number of shares of the Company's common stock available for issuance under the 2019 Equity Incentive Plan by 300,000 shares.

- (b) None.

- (c) During the period covered by this report, none of the Company's directors or executive officers adopted or terminated a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement (each as defined in Item 408 of Regulation S-K under the Securities Exchange Act of 1934, as amended).

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A description of the terms of the Amended and Restated Plan can be found under the heading "Proposal 2 – Approval of the Amended and Restated 2019 Equity Incentive Plan" in the Company's Definitive Proxy Statement on Schedule 14A filed with the Securities and Exchange Commission (the "Commission") on April 3, 2023, which description is incorporated by reference herein. Such description is only a summary and does not purport to be complete and is qualified in its entirety by reference to the Amended and Restated Plan, which is set forth in the additional definitive proxy soliciting material filed with the Commission on April 26, 2023 and incorporated by reference herein.

(b) None.

(c) During the period covered by this report, none of the Company's directors or executive officers adopted or terminated a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement (each as defined in Item 408 of Regulation S-K under the Securities Exchange Act of 1934, as amended).

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## Item 6. Exhibits

### Reg S-K (Item 601)

Exhibit No.	Description
<a href="#">3(a)</a>	Amended and Restated Certificate of Incorporation of TrustCo Bank Corp NY, as amended, incorporated by reference to Exhibit 3.1 to TrustCo Bank Corp NY's Quarterly Report on Form 10-Q, filed August 5, 2021.
<a href="#">3(b)</a>	Amended and Restated Bylaws of TrustCo Bank Corp NY, dated May 23, 2019 effective October 17, 2023, incorporated by reference to Exhibit <a href="#">3.2</a> <a href="#">3.1</a> to TrustCo Bank Corp NY's <a href="#">Quarterly Current</a> Report on Form <a href="#">10-Q</a> , 8-K, filed August 8, 2019.
<a href="#">10*</a>	TrustCo Bank Corp NY Amended and Restated 2019 Equity Incentive Plan, incorporated by reference to additional definitive proxy soliciting material on Schedule 14A filed by TrustCo Bank Corp NY on April 26, 2023 <a href="#">October 17, 2023</a> .
<a href="#">15</a>	Crowe LLP Letter Regarding Unaudited Interim Financial Information
<a href="#">31(a)</a>	Rule 13a-15(e)/15d-15(e) Certification of Robert J. McCormick, principal executive officer.
<a href="#">31(b)</a>	Rule 13a-15(e)/15d-15(e) Certification of Michael M. Ozimek, principal financial officer.
<a href="#">32</a>	Section 1350 Certifications of Robert J. McCormick, principal executive officer and Michael M. Ozimek, principal financial officer.
101	Sections of the Quarterly Report on Form 10-Q for the quarter ended <a href="#">June 30, 2023</a> <a href="#">September 30, 2023</a> , formatted in Inline XBRL (eXtensible Business Reporting Language), submitted in the following files:
101.INS	<a href="#">Inline XBRL</a> Instance Document
101.SCH	<a href="#">Inline XBRL</a> Taxonomy Extension Schema Document
101.CAL	<a href="#">Inline XBRL</a> Taxonomy Extension Calculation Linkbase Document
101.DEF	<a href="#">Inline XBRL</a> Taxonomy Extension Definition Linkbase Document
101.LAB	<a href="#">Inline XBRL</a> Taxonomy Extension Label Linkbase Document
101.PRE	<a href="#">XBRL Taxonomy</a> <a href="#">Inline XBRL Taxonomy</a> Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* Management contract or compensatory plan or arrangement.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TrustCo Bank Corp NY

By: /s/ Robert J. McCormick

Robert J. McCormick  
Chairman, President and Chief Executive Officer

By: /s/ Michael M. Ozimek

Michael M. Ozimek  
Executive Vice President and Chief Financial Officer

Date: August 8, 2023 November 8, 2023

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## Exhibit 15

August November 8, 2023

Securities and Exchange Commission  
450 Fifth Street, NW  
Washington, DC 20549

RE: FILING OF THE JUNE SEPTEMBER 30, 2023 FORM 10-Q FOR TRUSTCO BANK CORP NY

Commissioners:

We are aware that our report dated August 8, 2023 November 8, 2023, on our reviews of the interim financial information of TrustCo Bank Corp NY as of June 30, 2023 September 30, 2023 and for the three and six-month nine-month periods ended June 30, 2023 September 30, 2023 and 2022, included in the Company's Company's quarterly report on Form 10-Q for the quarter ended June 30, 2023 September 30, 2023, is incorporated by reference in its Registration Statements, Form S-8 (No. 333-175868), Form S-8 (No. 333-233122), Form S-8 (No. 333-175867), Form S-8 (No. 333-206685), Form S-8 (333-272169), Form S-3 (No. 333-238208) and Form S-3 (333-272184).

Yours very truly,

/s/ Crowe LLP

## Exhibit 31(a)

### Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Robert J. McCormick, certify that:

1. I have reviewed this Form 10-Q of TrustCo Bank Corp NY;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

- 
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2023

November  
8, 2023

/s/ Robert J. McCormick

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Robert J. McCormick  
Chairman, President and  
Chief Executive Officer

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#### Exhibit 31(b)

#### Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Michael M. Ozimek, certify that:

- 1. I have reviewed this Form 10-Q of TrustCo Bank Corp NY;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and



- 
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2023

November  
8, 2023

/s/ Michael M. Ozimek

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Michael M. Ozimek  
Executive Vice President and  
Chief Financial Officer

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## Exhibit 32

### Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 Of The Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of TrustCo Bank Corp NY (the "Company") on Form 10-Q for the period ending June 30, 2023 September 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company for the periods described therein.

/s/ Robert J. McCormick

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Robert J. McCormick  
Chairman, President and  
Chief Executive Officer

/s/ Michael M. Ozimek

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Michael M. Ozimek  
Executive Vice President and  
Chief Financial Officer

Date: August 8, 2023 November 8, 2023

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#### DISCLAIMER

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