

REFINITIV

DELTA REPORT

10-Q

IPI - INTREPID POTASH, INC.

10-Q - JUNE 30, 2024 COMPARED TO 10-Q - MARCH 31, 2024

The following comparison report has been automatically generated

TOTAL DELTAS 905

█ **CHANGES** 193

█ **DELETIONS** 276

█ **ADDITIONS** 436

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended March 31, June 30, 2024

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____

Commission File Number: 001-34025



INTREPID POTASH, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

26-1501877

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

707 17th Street, Suite 4200

Denver,

Colorado

80202

(Address of principal executive offices)

(Zip Code)

(303) 296-3006

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act

Title of each class	Trading symbol	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	IPI	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files.) Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>	Non-accelerated filer	<input type="checkbox"/>
Smaller reporting company	<input type="checkbox"/>	Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of April 30, 2024 July 31, 2024, the registrant had outstanding 13,269,062 13,281,455 shares of common stock, par value \$0.001 per share.

INTREPID POTASH, INC.

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PART I - FINANCIAL INFORMATION
ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
INTREPID POTASH, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share amounts)

	March 31,	December 31,			
			June 30,		
	2024	2024	2023		
ASSETS					
Cash and cash equivalents					
Cash and cash equivalents					
Cash and cash equivalents					
Short-term investments					
Accounts receivable:					
Trade, net					
Trade, net					
Trade, net					
Other receivables, net					
Inventory, net					
Inventory, net					
Inventory, net					
Prepaid expenses and other current assets					
Total current assets					
Property, plant, equipment, and mineral properties, net					
Property, plant, equipment, and mineral properties, net					

Property, plant, equipment, and mineral properties, net		
Water rights		
Water rights		
Water rights		
Long-term parts inventory, net		
Long-term investments		
Other assets, net		
Other assets, net		
Other assets, net		
Non-current deferred tax asset, net		
Total Assets		
LIABILITIES AND STOCKHOLDERS' EQUITY		
Accounts payable		
Accounts payable		
Accounts payable		
Accrued liabilities		
Accrued liabilities		
Accrued liabilities		
Accrued employee compensation and benefits		
Other current liabilities		
Other current liabilities		
Other current liabilities		
Total current liabilities		
Advances on credit facility		
Advances on credit facility		
Advances on credit facility		
Asset retirement obligation, net of current portion		
Asset retirement obligation, net of current portion		
Asset retirement obligation, net of current portion		
Operating lease liabilities		
Finance lease liabilities		
Deferred other income, long-term		
Other non-current liabilities		
Total Liabilities		
Commitments and Contingencies	Commitments and Contingencies	Commitments and Contingencies
Common stock, 0.001 par value; 40,000,000 shares authorized;		
12,875,520 and 12,807,316 shares outstanding		
12,875,520 and 12,807,316 shares outstanding		
12,875,520 and 12,807,316 shares outstanding		
at March 31, 2024, and December 31, 2023, respectively		
at March 31, 2024, and December 31, 2023, respectively		
at March 31, 2024, and December 31, 2023, respectively		
12,908,078 and 12,807,316 shares outstanding		
12,908,078 and 12,807,316 shares outstanding		
12,908,078 and 12,807,316 shares outstanding		
at June 30, 2024, and December 31, 2023, respectively		
at June 30, 2024, and December 31, 2023, respectively		
at June 30, 2024, and December 31, 2023, respectively		
Additional paid-in capital		
Retained earnings		
Retained earnings		
Retained earnings		

Less treasury stock, at cost

Total Stockholders' Equity

Total Liabilities and Stockholders' Equity

See accompanying notes to these condensed consolidated financial statements.

INTREPID POTASH, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share amounts)

	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	Three Months Ended June 30, 2024	Six Months Ended June 30, 2024	2023	2024	2023
Sales							
Sales							
Sales							
Less:							
Less:							
Less:							
Freight costs							
Freight costs							
Freight costs							
Warehousing and handling costs							
Warehousing and handling costs							
Warehousing and handling costs							
Cost of goods sold							
Cost of goods sold							
Cost of goods sold							
Lower of cost or net realizable value inventory adjustments							
Lower of cost or net realizable value inventory adjustments							
Lower of cost or net realizable value inventory adjustments							
Gross Margin							
Gross Margin							
Gross Margin							
Selling and administrative							
Selling and administrative							
Selling and administrative							
Accretion of asset retirement obligation							
Accretion of asset retirement obligation							
Accretion of asset retirement obligation							
Impairment of long-lived assets							
Impairment of long-lived assets							
Impairment of long-lived assets							
Impairment of long-lived assets							

Loss on sale of assets
Loss on sale of assets
Loss on sale of assets
Other operating income
Other operating income
Loss (gain) on sale of assets
Other operating income
Other operating expense
Other operating expense
Other operating expense
Operating (Loss) Income
Operating (Loss) Income
Operating (Loss) Income
Other Income
Other Income
Other Income
Other Income
Equity in (loss) earnings of unconsolidated entities
Equity in earnings of unconsolidated entities
Equity in (loss) earnings of unconsolidated entities
Equity in earnings of unconsolidated entities
Equity in (loss) earnings of unconsolidated entities
Interest income
Interest income
Interest income
Other income
Other income
Other income
(Loss) Income Before Income Taxes
(Loss) Income Before Income Taxes
(Loss) Income Before Income Taxes
Income Tax Benefit (Expense)
Income Tax Benefit (Expense)
Income Tax Benefit (Expense)
Net (Loss) Income
Net (Loss) Income
Net (Loss) Income
Weighted Average Shares Outstanding:
Weighted Average Shares Outstanding:
Weighted Average Shares Outstanding:
Basic
Basic
Basic
Diluted
Diluted
Diluted
(Loss) Earnings Per Share:
(Loss) Earnings Per Share:
(Loss) Earnings Per Share:
Basic

Basic
Basic
Diluted
Diluted
Diluted

See accompanying notes to these condensed consolidated financial statements.

INTREPID POTASH, INC. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (In thousands, except share amounts)										
Three-Month Period Ended March 31, 2024				Three-Month Period Ended March 31, 2024				Six-Month Period Ended June 30, 2024		
Common Stock Shares	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity
Balance, December 31, 2023										
Balance, December 31, 2023										
Balance, December 31, 2023										
Net loss										
Net loss										
Net loss										
Stock-based compensation										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Balance, June 30, 2024										
Three-Month Period Ended June 30, 2024				Three-Month Period Ended June 30, 2024				Three-Month Period Ended June 30, 2024		
Common Stock Shares	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity

Common Stock Shares	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity
Balance, March 31, 2024										
Balance, March 31, 2024										
Balance, March 31, 2024										
Net loss										
Net loss										
Net loss										
Stock-based compensation										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Balance, June 30, 2024										
	Three-Month Period Ended March 31, 2023									
	Three-Month Period Ended March 31, 2023									
	Three-Month Period Ended March 31, 2023									
	Six-Month Period Ended June 30, 2023									
	Six-Month Period Ended June 30, 2023									
	Six-Month Period Ended June 30, 2023									
Balance, December 31, 2022										
Balance, December 31, 2022										
Balance, December 31, 2022										
Net income										
Net income										
Net income										
Stock-based compensation										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting										
Balance, June 30, 2023										
	Three-Month Period Ended June 30, 2023									
	Three-Month Period Ended June 30, 2023									
	Three-Month Period Ended June 30, 2023									

	Common Stock Shares	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity
Balance, March 31, 2023					
Balance, March 31, 2023					
Balance, March 31, 2023					
Net income					
Net income					
Net income					
Stock-based compensation					
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting					
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting					
Vesting of restricted common stock, net of common stock used to fund employee income tax withholding due upon vesting					
Balance, June 30, 2023					

See accompanying notes to these condensed consolidated financial statements.

INTREPID POTASH, INC.

INTREPID POTASH, INC.

INTREPID POTASH, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(In thousands)

(In thousands)

Three Months Ended March 31,

Three Months Ended March 31,

Three Months Ended March 31,

Six Months Ended June 30,

Six Months Ended June 30,

Six Months Ended June 30,

2024

2024

2024

Cash Flows from Operating Activities:

Cash Flows from Operating Activities:

Cash Flows from Operating Activities:

Net (loss) income

Net (loss) income

Net (loss) income

Adjustments to reconcile net (loss) income to net cash provided by operating activities:

Adjustments to reconcile net (loss) income to net cash provided by operating activities:

Adjustments to reconcile net (loss) income to net cash provided by operating activities:

Depreciation, depletion and amortization	
Depreciation, depletion and amortization	
Depreciation, depletion and amortization	
Accretion of asset retirement obligation	
Accretion of asset retirement obligation	
Accretion of asset retirement obligation	
Amortization of deferred financing costs	
Amortization of deferred financing costs	
Amortization of deferred financing costs	
Amortization of intangible assets	
Amortization of intangible assets	
Amortization of intangible assets	
Stock-based compensation	
Stock-based compensation	
Stock-based compensation	
Lower of cost or net realizable value inventory adjustments	
Lower of cost or net realizable value inventory adjustments	
Lower of cost or net realizable value inventory adjustments	
Impairment of long-lived assets	
Impairment of long-lived assets	
Impairment of long-lived assets	
Loss on disposal of assets	
Loss on disposal of assets	
Loss on disposal of assets	
Allowance for parts inventory obsolescence	
Allowance for parts inventory obsolescence	
Allowance for parts inventory obsolescence	
Equity in earnings of unconsolidated entities	
Equity in earnings of unconsolidated entities	
Equity in earnings of unconsolidated entities	
Equity in (earnings) loss of unconsolidated entities	
Equity in (earnings) loss of unconsolidated entities	
Equity in (earnings) loss of unconsolidated entities	
Distribution of earnings from unconsolidated entities	
Distribution of earnings from unconsolidated entities	
Distribution of earnings from unconsolidated entities	
Changes in operating assets and liabilities:	
Changes in operating assets and liabilities:	
Changes in operating assets and liabilities:	
Trade accounts receivable, net	
Trade accounts receivable, net	
Trade accounts receivable, net	
Other receivables, net	
Other receivables, net	
Other receivables, net	
Inventory, net	
Inventory, net	
Inventory, net	
Prepaid expenses and other current assets	
Prepaid expenses and other current assets	
Prepaid expenses and other current assets	

Deferred tax assets, net

Deferred tax assets, net

Deferred tax assets, net

Accounts payable, accrued liabilities, and accrued employee compensation and benefits

Accounts payable, accrued liabilities, and accrued employee compensation and benefits

Accounts payable, accrued liabilities, and accrued employee compensation and benefits

Operating lease liabilities

Operating lease liabilities

Operating lease liabilities

Deferred other income

Deferred other income

Deferred other income

Other liabilities

Other liabilities

Other liabilities

Net cash provided by operating activities

Net cash provided by operating activities

Net cash provided by operating activities

Cash Flows from Investing Activities:

Cash Flows from Investing Activities:

Cash Flows from Investing Activities:

Additions to property, plant, equipment, mineral properties and other assets

Additions to property, plant, equipment, mineral properties and other assets

Additions to property, plant, equipment, mineral properties and other assets

Purchase of investments

Purchase of investments

Purchase of investments

Proceeds from sale of assets

Proceeds from sale of assets

Proceeds from sale of assets

Proceeds from redemptions/maturities of investments

Proceeds from redemptions/maturities of investments

Proceeds from redemptions/maturities of investments

Other investing, net

Other investing, net

Other investing, net

Net cash used in investing activities

Net cash used in investing activities

Net cash used in investing activities

Cash Flows from Financing Activities:

Cash Flows from Financing Activities:

Cash Flows from Financing Activities:

Proceeds from short-term borrowings on credit facility

Proceeds from short-term borrowings on credit facility

Proceeds from short-term borrowings on credit facility

Repayments of short-term borrowings on credit facility

Repayments of short-term borrowings on credit facility

Repayments of short-term borrowings on credit facility

Payments of financing lease

Payments of financing lease
Payments of financing lease
Employee tax withholding paid for restricted stock upon vesting
Employee tax withholding paid for restricted stock upon vesting
Employee tax withholding paid for restricted stock upon vesting
Net cash (used in) provided by financing activities
Net cash used in financing activities
Net cash (used in) provided by financing activities
Net cash used in financing activities
Net cash (used in) provided by financing activities
Net cash used in financing activities
Net Change in Cash, Cash Equivalents and Restricted Cash
Net Change in Cash, Cash Equivalents and Restricted Cash
Net Change in Cash, Cash Equivalents and Restricted Cash
Cash, Cash Equivalents and Restricted Cash, beginning of period
Cash, Cash Equivalents and Restricted Cash, beginning of period
Cash, Cash Equivalents and Restricted Cash, beginning of period
Cash, Cash Equivalents and Restricted Cash, end of period
Cash, Cash Equivalents and Restricted Cash, end of period
Cash, Cash Equivalents and Restricted Cash, end of period

INTREPID POTASH, INC.
INTREPID POTASH, INC.
INTREPID POTASH, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(In thousands)
(In thousands)
Three Months Ended March 31,
Three Months Ended March 31,
Three Months Ended March 31,
Six Months Ended June 30,
Six Months Ended June 30,
Six Months Ended June 30,
2024
2024
2024
Cash, Cash Equivalents and Restricted Cash, end of period
Cash, Cash Equivalents and Restricted Cash, end of period
Cash, Cash Equivalents and Restricted Cash, end of period
Supplemental disclosure of cash flow information
Supplemental disclosure of cash flow information
Supplemental disclosure of cash flow information
Net cash paid (received) during the period for:
Net cash paid (received) during the period for:
Net cash paid (received) during the period for:

Net cash paid during the period for:
Net cash paid during the period for:
Net cash paid during the period for:
Interest
Interest
Interest
Income taxes
Income taxes
Income taxes
Amounts included in the measurement of operating lease liabilities
Amounts included in the measurement of operating lease liabilities
Amounts included in the measurement of operating lease liabilities
Accrued purchases for property, plant, equipment, and mineral properties
Accrued purchases for property, plant, equipment, and mineral properties
Accrued purchases for property, plant, equipment, and mineral properties
Right-of-use assets exchanged for operating lease liabilities
Right-of-use assets exchanged for operating lease liabilities
Right-of-use assets exchanged for operating lease liabilities
Right-of-use assets exchanged for financing lease liabilities
Right-of-use assets exchanged for financing lease liabilities
Right-of-use assets exchanged for financing lease liabilities

See accompanying notes to these condensed consolidated financial statements.

INTREPID POTASH, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1 — COMPANY BACKGROUND

We are a diversified mineral company that delivers potassium, magnesium, sulfur, salt, and water products essential for customer success in agriculture, animal feed, and the oil and gas industry. We are the only U.S. producer of muriate of potash (sometimes referred to as potassium chloride or potash), which is applied as an essential nutrient for healthy crop development, utilized in several industrial applications, and used as an ingredient in animal feed. In addition, we produce a specialty fertilizer, Trio®, which delivers three key nutrients, potassium, magnesium, and sulfate, in a single particle. We also provide water, salt, magnesium chloride, brine, and various oilfield products and services.

Our extraction and production operations are conducted entirely in the continental U.S. We produce potash from three solution mining facilities: our HB solution mine in Carlsbad, New Mexico, our solution mine in Moab, Utah, and our brine recovery mine in Wendover, Utah. We also operate the North compaction facility in Carlsbad, New Mexico, which compacts and granulates product from the HB mine. We produce Trio® from our conventional underground East mine in Carlsbad, New Mexico.

We have permitted, licensed, declared, and partially adjudicated water rights in New Mexico that support our mining and industrial operations. Water that is not used to support our mining and industrial operations is primarily sold to support oil and gas development in the Permian Basin in New Mexico near our Carlsbad facilities. We continue to work to expand our water business. See Note 15—Commitments and Contingencies below for further information regarding our water rights.

We also operate certain land, water rights, grazing leases, and other related assets in southeast New Mexico. We refer to these assets and operations as "Intrepid South." Due to the strategic location of Intrepid South, part of our long-term operating strategy is selling small parcels of land, including restricted use agreements of surface or subsurface rights, to customers where such sales provide a solution to such customer's operations in the oil and gas industry.

We have three segments: potash, Trio®, and oilfield solutions. We account for sales of byproducts as revenue in the potash or Trio® segment based on which segment generates the byproduct. Intersegment sales prices are market based and are eliminated.

"Intrepid," "our," "we," or "us" means Intrepid Potash, Inc. and its consolidated subsidiaries.

Note 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statement Presentation—Our unaudited condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and note disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") have been condensed or omitted pursuant to those rules and regulations. In the opinion of management, all adjustments,

consisting of normal recurring accruals considered necessary for a fair presentation of interim financial information, have been included. These unaudited condensed consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2023.

Pronouncements Issued But Not Yet Adopted—In December 2023, the **FASB** Financial Accounting Standards Board (the "FASB") issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" ("ASU 2023-09"). ASU 2023-09 requires that an entity disclose specific categories in the effective tax rate reconciliation as well as provide additional information for reconciling items that meet a quantitative threshold, certain disclosures of state versus federal income tax expenses and taxes paid. ASC 2023-09 is effective for fiscal years beginning after December 15, 2024. We are currently evaluating the guidance and expect it to only impact disclosures with no impact to results of operations, cash flows and financial condition.

In November 2023, the FASB issued ASU 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" ("ASU 2023-07"). This new guidance: (i) introduces a requirement to disclose significant segment expenses regularly provided to the chief operating decision maker ("CODM"), (ii) extends certain annual disclosures to interim periods, (iii) clarifies disclosure requirements for single reportable segment entities, (iv) permits more than one measure of segment profit or loss to be reported under certain conditions, and (v) requires disclosure of the title and position of the CODM. The standard is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The guidance applies retrospectively to all periods presented in the financial statements. We are currently evaluating the guidance and expect it to only impact disclosures with no impact to results of operations, cash flows, and financial condition.

Reclassifications of Prior Period Presentation—Certain prior period amounts have been reclassified in order to conform to the current period presentation. These reclassifications had no effect on the reported results of operations.

Note 3 — EARNINGS PER SHARE

Basic earnings per share is computed by dividing net income by the weighted-average number of shares of common stock outstanding during the period. For purposes of determining diluted earnings per share, basic weighted-average common shares outstanding is adjusted to include potentially dilutive securities, including restricted stock, stock options, and performance units. The treasury-stock method is used to measure the dilutive impact of potentially dilutive shares. Potentially dilutive shares are excluded from the diluted weighted-average shares outstanding computation in periods in which they have an anti-dilutive effect. The following table shows the calculation of basic and diluted earnings per share (in thousands, except per share amounts):

	Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended June 30,	Six Months Ended June 30,
	2024	2024	2024	2024	2023
Net (loss) income					
Net (loss) income					
Net (loss) income					
Basic weighted-average common shares outstanding					
Basic weighted-average common shares outstanding					
Basic weighted-average common shares outstanding					
Add: Dilutive effect of restricted stock					
Add: Dilutive effect of restricted stock					
Add: Dilutive effect of restricted stock					
Add: Dilutive effect of stock options					
Add: Dilutive effect of stock options					
Add: Dilutive effect of stock options					
Diluted weighted-average common shares outstanding					
Diluted weighted-average common shares outstanding					
Diluted weighted-average common shares outstanding					
Basic					
Basic					
Basic					
Diluted					
Diluted					
Diluted					

The following table shows the shares that have an anti-dilutive effect and are excluded from the diluted weighted-average shares outstanding computations (in thousands):

	Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended June 30,	Six Months Ended June 30,	2024	2023	2024	2023
Anti-dilutive effect of restricted stock				2024		2024		2024	
Anti-dilutive effect of restricted stock				2024		2024		2024	
Anti-dilutive effect of restricted stock				2024		2024		2024	
Anti-dilutive effect of stock options outstanding									
Anti-dilutive effect of stock options outstanding									
Anti-dilutive effect of stock options outstanding									

Note 4 — CASH, CASH EQUIVALENTS AND RESTRICTED CASH

We consider financial instruments with original maturities of three months or less to be cash equivalents. Total cash, cash equivalents and restricted cash, as shown on the condensed consolidated statements of cash flows are included in the following accounts at **March 31, 2024** **June 30, 2024**, and 2023 (in thousands):

	March 31, 2024	March 31, 2023
	June 30, 2024	June 30, 2023
Cash and cash equivalents		
Restricted cash included in other current assets		
Restricted cash included in other long-term assets		
Total cash, cash equivalents, and restricted cash as shown in the statement of cash flows		

Restricted cash included in other current and long-term assets on the condensed consolidated balance sheets represents amounts for which use is restricted by contractual agreements with various entities, principally the Bureau of Land Management or the **State** **States** of Utah and New Mexico, as security to fund future reclamation obligations at our sites.

Note 5 — INVENTORY AND LONG-TERM PARTS INVENTORY

The following summarizes our inventory, recorded at the lower of weighted-average cost or estimated net realizable value, as of **March 31, 2024** **June 30, 2024**, and December 31, 2023 (in thousands):

	March 31, 2024	December 31, 2023
	June 30, 2024	December 31, 2023
Finished goods product inventory		
In-process inventory		
Total product inventory		
Current parts inventory, net		
Total current inventory, net		
Long-term parts inventory, net		
Total inventory, net		

Parts inventory is shown net of estimated allowances for obsolescence of **\$1.0 million** **\$0.3 million** and \$0.9 million as of **March 31, 2024** **June 30, 2024**, and December 31, 2023, respectively.

Note 6 — PROPERTY, PLANT, EQUIPMENT, AND MINERAL PROPERTIES

Property, plant, equipment, and mineral properties were comprised of the following (in thousands):

	March 31, 2024	December 31, 2023
	June 30, 2024	December 31, 2023
Land		
Ponds and land improvements		
Mineral properties and development costs		
Buildings and plant		
Machinery and equipment		
Vehicles		
Office equipment and improvements		
Operating lease ROU assets		
Breeding stock		
Construction in progress		
Total property, plant, equipment, and mineral properties, gross		
Less: accumulated depreciation, depletion, and amortization		
Total property, plant, equipment, and mineral properties, net		

During the year ended December 31, 2023, we recorded an impairment related to our Trio® segment assets because the estimated fair net book value of the assets exceeded the net book estimated fair value of the assets. The fair value of the Trio® segment assets was primarily determined using the expected proceeds received in an orderly sale of the individual assets. For any Trio® segment capital spending during the first quarter of 2024, six months ended June 30, 2024, we also estimated the fair value of those assets using the expected proceeds received in an orderly sale of those new assets. As a result, we recorded an additional impairment of \$1.4 million \$2.2 million in the first quarter of 2024, six months ended June 30, 2024.

We incurred the following expenses for depreciation, depletion, and amortization, including expenses capitalized into inventory, for the following periods (in thousands):

	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	Three Months Ended June 30, 2024	Six Months Ended June 30, 2023	2024	2023
Depreciation							
Depreciation							
Depreciation							
Depletion							
Depletion							
Depletion							
Amortization of right of use assets							
Amortization of right of use assets							
Amortization of right of use assets							
Total incurred							
Total incurred							
Total incurred							

Note 7 — OTHER LONG-TERM DEFERRED INCOME

Cooperative Development Agreement—In December 2023, we entered into the Third Amendment of Cooperative Development Agreement (the "Amendment") with XTO Holdings, LLC ("XTO Holdings") and XTO Delaware Basin LLC, as successors in interest to BOPCO, L.P. ("XTO Delaware Basin," and together with XTO Holdings, "XTO"). The Amendment had, with an effective date of January 1, 2024 ("Amendment Date"). The Amendment further amends that certain Cooperative Development Agreement, by and between us, BOPCO, L.P. and the other parties thereto, effective as of February 28, 2011 (as amended, including by the Amendment, the "CDA"), which was executed for the purpose of pursuing the cooperative development of potassium and oil and gas on certain lands. The Cooperative Development Agreement CDA restricts and limits the rights of us Intrepid and XTO, as successors in interest to BOPCO, L.P., to explore and develop their respective interests, including limitations on the locations of wells. Intrepid and XTO entered into the Amendment in an effort to further the cooperation, remove the restrictions and limitations, and allow for the efficient co-development of resources within the Designated Potash Area ("DPA") consistent with the United States Secretary of the Interior Order 3324.

Pursuant to the Amendment, among other things, we agreed to provide support to XTO's for development and operation of XTO's oil and gas interests within the DPA. As consideration under the Amendment, XTO agreed to pay us an initial fee of \$50.0 million (the "Initial Fee"). We received a partial payment of \$5.0 million of the Initial Fee in December 2023, and we received payment of the remaining \$45.0 million from XTO in January 2024.

The Amendment further provides that we shall receive an additional one-time payment equal to \$50.0 million (the "Access Fee"), which XTO will pay within 90 days upon the earlier occurrence of (i) the approval of the first new or expanded drilling island within a specific area to be used by XTO or (ii) within seven years of the anniversary of the Amendment Date. XTO is also required to pay additional amounts to Intrepid as an "Access Realization Fee," up to a maximum of \$100.0 million, (the "Access Realization Fee") in the event of certain additional drilling activities by XTO.

Because the cooperative development support we are providing under the Amendment CDA is not an output of our ordinary business activities, ASC Topic 606, *Revenue from Contracts with Customers* ("ASC 606") does not apply to the Amendment CDA. However, we apply the principles in ASC 606 by analogy to determine amounts of other income to recognize.

Under ASC 606, we are required to identify the performance obligations in the Amendment CDA and to determine the transaction price. The transaction price may include fixed consideration, variable consideration, or both. Variable consideration may only be included in the transaction price if it is probable that a significant reversal of amounts recognized will not occur (referred to as the variable consideration constraint). The Access Realization Fee is considered variable consideration.

Our performance obligation under the Amendment is to "stand-ready" to provide support to XTO, when and as needed, during the term of the Amendment. We estimate the transaction price to be \$100.0 million, which is comprised of the \$50.0 million Initial Fee and the \$50.0 million Access Fee. We are not including any amounts of the Access Realization Fee in the transaction price because of the variable consideration constraint. Since our performance obligation is a "stand-ready" obligation, we are recognizing the transaction price on a straight-line basis over the term of the Amendment which ends on February 28, 2046.

For the three and six months ended March 31, 2024 June 30, 2024, we recorded other operating income of \$1.1 million and \$2.3 million, respectively, from the Amendment. Because we have not yet been paid the Access Fee included in the transaction price, we recorded a long-term receivable for the amount of the Access Fee that we earned during the three six months ended March 31, 2024 June 30, 2024 of \$0.6 million \$1.1 million, which is included in "Other Assets" on the Condensed Consolidated Balance Sheets. For the amount of the Initial Fee we earned during the three and six months ended March 31, 2024 June 30, 2024, we reduced the "Deferred other income, long-term" liability recorded on our Condensed Consolidated Balance Sheets. condensed consolidated balance sheets.

As of March 31, 2024 June 30, 2024, we had \$2.3 million recorded in "Other current liabilities," and \$47.2 million \$46.6 million recorded in "Deferred other income, long-term" on the Condensed Consolidated Balance Sheets condensed consolidated balance sheets for the unearned portion of the Initial Fee. As of December 31, 2023, we had \$5.0 million recorded in "Other current liabilities," and zero recorded in "Deferred other income, long-term" on the Condensed Consolidated Balance Sheets. condensed consolidated balance sheets.

Note 8 — DEBT

Revolving Credit Facility—We maintain a \$150 million revolving credit facility with a syndicate of lenders with Bank of Montreal as administrative agent. The revolving credit facility has a maturity date to August 4, 2027. As of March 31, 2024 June 30, 2024, borrowings under the credit facility bear interest at the Secured Overnight Financing Rate ("SOFR") plus an applicable margin of 1.50% to 2.25% per annum, based on our leverage ratio as calculated in accordance with the amended agreement governing the revolving credit facility. Borrowings under the revolving credit facility are secured by substantially all of our current and non-current assets, and the obligations under the credit facility are unconditionally guaranteed by several of our subsidiaries.

We occasionally borrow and repay amounts under the revolving credit facility for near-term working capital needs or other purposes and may do so in the future. During the three months ended March 31, 2024 June 30, 2024, we made no borrowings and made \$4.0 million no repayments under the revolving credit facility. During the six months ended June 30, 2024, we made no borrowings and made \$4.0 million in repayments under the revolving credit facility. During the three months ended March 31, 2023 June 30, 2023, we made no borrowings and made \$5.0 million in repayments under the revolving credit facility. During the six months ended June 30, 2023, we made \$5.0 million in borrowings and we made no repayments made \$5.0 million in repayments under the revolving credit facility. As of March 31, 2024 June 30, 2024, we had no borrowings outstanding and no outstanding letters of credit under this facility. As of December 31, 2023, we had \$4.0 million in borrowings outstanding and no outstanding letters of credit under this facility.

As of March 31, 2024 June 30, 2024, we were in compliance with all applicable covenants under the revolving credit facility.

Interest Expense—Interest expense is recorded net of any capitalized interest associated with investments in capital projects. We incurred gross interest expense of \$0.2 million and \$0.3 million for the three and six months ended March 31, 2024 June 30, 2024, respectively, and \$0.2 million and \$0.3 million for the three and six months ended June 30, 2023, respectively.

Amounts included in interest expense, net for the three and six months ended March 31, 2024 June 30, 2024, and 2023 were as follows (in thousands):

Three Months Ended
March 31

	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	Three Months Ended June 30, 2024	Six Months Ended June 30, 2023	2024	2023
	2024		2024	2023	2024	2023
Interest expense on borrowings						
Interest expense on borrowings						
Interest expense on borrowings						
Commitment fee on unused credit facility						
Commitment fee on unused credit facility						
Commitment fee on unused credit facility						
Amortization of deferred financing costs						
Amortization of deferred financing costs						
Amortization of deferred financing costs						
Gross interest expense						
Gross interest expense						
Gross interest expense						
Less capitalized interest						
Less capitalized interest						
Less capitalized interest						
Interest expense, net						
Interest expense, net						
Interest expense, net						

Note 9 — INTANGIBLE ASSETS

We have water rights, recorded at \$19.2 million at **March 31, 2024** **June 30, 2024**, and December 31, 2023. Our water rights have indefinite lives and are not amortized. We evaluate our water rights at least annually as of October 1 for impairment, or more frequently if circumstances require.

We account for other intangible assets as finite-lived intangible assets and amortize those intangible assets over the period of estimated benefit, using the straight-line method. As of **March 31, 2024** **June 30, 2024**, the weighted average amortization period for the other intangible assets was approximately **15.0** **15.1** years. At **March 31, 2024** **June 30, 2024**, and December 31, 2023, these intangible assets had a net book value of **\$4.8 million** **\$5.0 million** and \$4.9 million, respectively, and are included in "Other assets, net" on the Condensed Consolidated Balance Sheets.

Note 10 — FINANCIAL INFORMATION FOR SUBSIDIARY GUARANTORS OF POSSIBLE FUTURE PUBLIC DEBT

Intrepid Potash, Inc., as the parent company, has no independent assets or operations, and operations are conducted solely through its subsidiaries. Cash generated from operations is held at the parent-company level as cash on hand and cash equivalents and totaled **\$34.1 million** **\$51.7 million** and \$4.1 million at **March 31, 2024** **June 30, 2024**, and December 31, 2023, respectively. If one or more of our wholly-owned operating subsidiaries guarantee public debt securities in the future, those guarantees will be full and unconditional and will constitute the joint and several obligations of the subsidiary guarantors. The assets and liabilities of our other subsidiaries are immaterial. There are no restrictions on our ability to obtain cash dividends or other distributions of funds from the subsidiary guarantors, except those imposed by applicable law.

Note 11 — ASSET RETIREMENT OBLIGATION

We recognize an estimated liability for future costs associated with the abandonment and reclamation of our mining properties. A liability for the fair value of an asset retirement obligation and a corresponding increase to the carrying value of the related long-lived asset are recorded as the mining operations occur or the assets are acquired.

Our asset retirement obligation is based on the estimated cost to close and reclaim the mining operations, the economic life of the properties, and federal and state regulatory requirements. The liability is discounted using credit adjusted risk-free rate estimates at the time the liability is incurred or when there are upward revisions to estimated costs. The credit adjusted risk-free rates used to discount our reclamation liabilities range from 6.9% to 12.0%. Revisions to the liability occur due to construction of new or expanded facilities, changes in estimated closure costs or economic lives, or to reflect new federal or state rules, regulations, or requirements regarding the closure or reclamation of mines.

Following is a table of the changes to our asset retirement obligation for the following periods (in thousands):

	Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended March 31,	2024	2024	Three Months Ended June 30,	Six Months Ended June 30,	2024	2023
						2024	2024		
Asset retirement obligation, at beginning of period									
Asset retirement obligation, at beginning of period									
Asset retirement obligation, at beginning of period									
Liabilities settled									
Liabilities settled									
Liabilities settled									
Liabilities incurred									
Liabilities incurred									
Liabilities incurred									
Accretion of discount									
Accretion of discount									
Accretion of discount									
Total asset retirement obligation, at end of period									
Total asset retirement obligation, at end of period									
Total asset retirement obligation, at end of period									
Less current portion of asset retirement obligation									
Less current portion of asset retirement obligation									
Less current portion of asset retirement obligation									
Long-term portion of asset retirement obligation									
Long-term portion of asset retirement obligation									
Long-term portion of asset retirement obligation									

The current portion of the asset retirement obligation is included in "Other current liabilities" on the [Condensed Consolidated Balance Sheet](#) condensed consolidated balance sheet as of March 31, 2024 June 30, 2024.

Note 12 — REVENUE

Revenue Recognition—We account for revenue in accordance with ASC 606. Under ASC 606, we recognize revenue when control of the promised goods or services is transferred to customers in an amount that reflects the consideration we expect in exchange for those goods or services. The timing of revenue recognition, billings, and cash collection may result in contract assets or contract liabilities.

Contract Balances: As of March 31, 2024 June 30, 2024, and December 31, 2023, we had a total of \$2.6 million \$2.9 million and \$2.3 million of contract liabilities, respectively, of which \$1.4 million \$1.3 million and \$1.0 million were current as of March 31, 2024 June 30, 2024, and December 31, 2023, respectively, and included in "Other current liabilities" on the [Condensed Consolidated Balance Sheets](#) condensed consolidated balance sheets. Customer advances received before we have satisfied our performance obligations are accounted for as a contract liability (sometimes referred to in practice as deferred revenue).

Our deferred revenue activity for the three and six months ended March 31, 2024 June 30, 2024, and 2023 is shown below (in thousands):

Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended March 31,

	2024		Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2024	2024	2024	2023	2024
Beginning balance						
Beginning balance						
Beginning balance						
Additions						
Additions						
Additions						
Recognized as revenue during period						
Recognized as revenue during period						
Recognized as revenue during period						
Ending Balance						
Ending Balance						
Ending Balance						

Disaggregation of Revenue: The tables below show the disaggregation of revenue by product and reconciles disaggregated revenue to segment revenue for the three and six months ended March 31, 2024, June 30, 2024, and 2023. We believe the disaggregation of revenue by products best depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic conditions (in thousands):

Product	Three Months Ended March 31, 2024					Three Months Ended June 30, 2024					
	Product	Potash Segment	Trio® Segment	Oilfield Solutions Segment	Intersegment Eliminations	Total	Product	Potash Segment	Trio® Segment	Oilfield Solutions Segment	Intersegment Eliminations
Potash											
Trio®											
Water											
Salt											
Magnesium Chloride											
Brine Water											
Other											
Total Revenue											
Six Months Ended June 30, 2024											
Six Months Ended June 30, 2024											
Six Months Ended June 30, 2024											
Product	Potash Segment	Trio® Segment	Oilfield Solutions Segment	Intersegment Eliminations	Total						
Potash											
Trio®											
Water											
Salt											
Magnesium Chloride											
Brine Water											
Other											
Total Revenue											
Three Months Ended March 31, 2023											
Product	Potash Segment	Trio® Segment	Oilfield Solutions Segment	Intersegment Eliminations	Total						
Potash	\$ 47,155	\$ —	\$ —	\$ (101)	\$ 47,054						
Trio®	—	29,053	—	—	29,053						
Water	80	1,048	1,619	—	2,747						

Salt	3,043	173	—	—	—	3,216
Magnesium Chloride	1,137	—	—	—	—	1,137
Brine Water	1,082	—	822	—	—	1,904
Other	—	—	1,809	—	—	1,809
Total Revenue	\$ 52,497	\$ 30,274	\$ 4,250	\$ (101)	\$ 86,920	

Product	Three Months Ended June 30, 2023					Total
	Potash Segment	Trio® Segment	Oilfield Solutions Segment	Intersegment Eliminations		
Potash	\$ 41,106	\$ —	\$ —	\$ (88)	\$ —	41,018
Trio®	—	27,228	—	—	—	27,228
Water	100	1,474	2,568	—	—	4,142
Salt	3,278	46	—	—	—	3,324
Magnesium Chloride	1,667	—	—	—	—	1,667
Brine Water	1,113	—	1,001	—	—	2,114
Other	—	—	1,542	—	—	1,542
Total Revenue	\$ 47,264	\$ 28,748	\$ 5,111	\$ (88)	\$ 81,035	

Product	Six Months Ended June 30, 2023					Total
	Potash Segment	Trio® Segment	Oilfield Solutions Segment	Intersegment Eliminations		
Potash	\$ 88,261	\$ —	\$ —	\$ (189)	\$ —	88,072
Trio®	—	56,282	—	—	—	56,282
Water	180	2,522	4,187	—	—	6,889
Salt	6,321	218	—	—	—	6,539
Magnesium Chloride	2,804	—	—	—	—	2,804
Brine Water	2,195	—	1,823	—	—	4,018
Other	—	—	3,351	—	—	3,351
Total Revenue	\$ 99,761	\$ 59,022	\$ 9,361	\$ (189)	\$ 167,955	

Note 13 — COMPENSATION PLANS

Equity Incentive Compensation Plan—Our Board of Directors and stockholders adopted a long-term incentive compensation plan called the Intrepid Potash, Inc. Amended and Restated Equity Incentive Plan (the "Plan"). The Plan was most recently amended and restated in May 2022. We have issued common stock, restricted stock, performance units, and non-qualified stock option awards under the Plan. At March 31, 2024 As of June 30, 2024, approximately 0.9 million 0.8 million shares remained available for issuance under the Plan.

In March 2024, During the six months ended June 30, 2024, the Compensation Committee granted an aggregate of 143,730 165,216 shares of restricted stock to executive officers and other key employees. These awards vest over three years, and in some cases, contain a market condition. In March 2023, May 2024, the Compensation Committee granted an aggregate of 20,739 shares of restricted stock to members of our Board of Directors, which vest over one year.

During the six months ended June 30, 2023, the Compensation Committee granted an aggregate of 225,117 restricted shares to executive officers and other key employees. These awards vest over three years, and in some cases, contain a market condition. In May 2023, the Compensation Committee granted an aggregate of 22,226 restricted shares to members of our Board of Directors, which vest over one year.

As of March 31, 2024 June 30, 2024, the following awards were outstanding under the Plan (in thousands):

	Outstanding as of March 31, June 30, 2024
Restricted Shares	377,373
Non-qualified Stock Options	273

Total share-based compensation expense was \$1.3 million expenses were \$1.2 million and \$1.7 million \$1.8 million for the three months ended March 31, 2024 June 30, 2024, and 2023, respectively, and \$2.6 million and \$3.5 million for the six months ended June 30, 2024, and 2023, respectively. As of March 31, 2024 June 30, 2024, we had \$6.8 million \$6.3 million of total remaining unrecognized compensation expense related to awards that is expected to be recognized over a weighted-average period of 1.5 1.4 years.

Note 14 — INCOME TAXES

Our anticipated annual tax rate is impacted primarily by the amount of taxable income associated with each jurisdiction in which our income is subject to income tax, permanent differences between the financial statement carrying amounts and tax bases of assets and liabilities, and the benefit associated with the estimated effect of the percentage depletion deduction.

A summary of our provision for income taxes is as follows (in thousands):

	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	Three Months Ended June 30, 2024	Six Months Ended June 30, 2023	2024	2023
Current portion of income tax expense						
Current portion of income tax expense						
Current portion of income tax expense						
Deferred portion of income tax (benefit) expense						
Deferred portion of income tax (benefit) expense						
Deferred portion of income tax (benefit) expense						
Total income tax (benefit) expense						
Total income tax (benefit) expense						
Total income tax (benefit) expense						

Our effective tax rate for the three months ended March 31, 2024 June 30, 2024 was 19.8% 26.7%, while our effective tax rate for the six months ended June 30, 2024 was 21.4%. Our effective tax rate differed from the statutory rate during this period primarily from the permanent difference between book and tax income for the first three months percentage depletion deduction and the effect of 2024 for the deduction for stock compensation, state tax law changes. Our effective tax rate for the three and six months ended March 31, 2023 June 30, 2023 was 28.4% which 32.0% and 30.2%, respectively. Our effective tax rate differed from the statutory rate during this period primarily from the estimated permanent difference between book and tax income for the first half of 2023 for the percentage depletion deduction and the officers' compensation deduction.

Note 15 — COMMITMENTS AND CONTINGENCIES

Reclamation Deposits and Surety Bonds—As of March 31, 2024 June 30, 2024, and December 31, 2023, we had \$26.9 million \$27.1 million and \$26.8 million, respectively, of security placed principally with the State of Utah and the Bureau of Land Management ("BLM") and the States of Utah and New Mexico for eventual reclamation of our various facilities. As of March 31, 2024 June 30, 2024, \$0.5 million consisted of long-term restricted cash deposits and \$26.4 million \$26.6 million was secured by surety bonds issued by an insurer. As of December 31, 2023, \$0.5 million consisted of long-term restricted cash deposits and \$26.3 million was secured by surety bonds issued by an insurer. The restricted cash deposits are included in "Other assets, net" on the condensed consolidated balance sheets and the surety bonds are held in place by an annual fee paid to the issuer.

We may be required to post additional security to fund future reclamation obligations as reclamation plans are updated or as statutory, and regulatory, or other agency requirements change.

Legal—We are subject to claims and legal actions in the ordinary course of business. We expense legal costs as they are incurred. While there are uncertainties in predicting the outcome of any claim or legal action, except as noted below, we believe the ultimate resolution of these claims or actions is not reasonably likely to have a material adverse effect on our financial condition, results of operations, or cash flows.

Water Rights and Other Legal Contingencies

On March 17, 2022, following an expedited inter se proceeding, a court entered a subfile order and partial final judgment and decree ("Order") determining the validity of our claim to 20,000 acre feet of Pecos River surface water rights. The Order found that our predecessors in interest had forfeited all but approximately 5,800 acre feet of water per year, and that of the remaining 5,800 acre feet of water that had not been forfeited, all but 150 acre feet of water had been abandoned prior to 2017. The Order limited our right to 150 acre feet per annum of water for industrial-salt processing use. We appealed the Order to the New Mexico Court of Appeals ("NMCA"), which, on July 7, 2023, affirmed the Order. On November 17, 2023, we filed a request for the New Mexico Supreme Court ("NMSC") to reconsider and review the NMCA's decision to affirm the Order's abandonment determination. The NMSC agreed to review the NMCA's abandonment determination on February 7, 2024, where it is still currently being briefed for before the court's determination.

In 2017 and 2018 the New Mexico Office of the State Engineer ("OSE") granted us preliminary and emergency authorizations to sell approximately 5,700 acre-feet of water per year from our Pecos River Water rights. The preliminary and emergency authorizations allowed for water sales to begin immediately, subject to repayment if the underlying water rights were ultimately found to be invalid. If the New Mexico Court of Appeals' NMCA's decision is ultimately affirmed, we may have to repay for the water we sold under the preliminary and emergency authorizations. Repayment of this water can be up to two times the amount of water removed from the river. Repayment is customarily made in-kind over a period of time but can take other forms including cash repayment. If we are not able to repay in-kind due to the lack of remaining water rights or logistical constraints, we may need to purchase water to meet this repayment or be subject to a cash repayment. We cannot reasonably estimate the potential volume, timing, or form of repayment, if any, and have not recorded a loss contingency in our Condensed Consolidated Statement of Operations related to this legal matter.

We have estimated contingent liabilities recorded in "Other current liabilities" on the condensed consolidated balance sheets of \$2.5 million as of March 31, 2024 June 30, 2024, mainly related to the potential underpayment of royalties from 2012 to 2016, and a potential fine related to a violation of one of our air quality permits at our New Mexico facility. As of December 31, 2023, we had \$3.4 million in contingent liabilities mainly related to the potential underpayment of royalties from 2012 to 2016 and potential royalties on water revenues in 2019 to 2022. During the three six months ended March 31, 2024 June 30, 2024, we paid \$1.9 million to the New Mexico State Land Office to resolve the matter related to potential royalties on water revenues from 2019 to 2022.

Note 16 — FAIR VALUE

We measure our financial assets and liabilities in accordance with ASC Topic 820, *Fair Value Measurements and Disclosures*. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Assets and liabilities measured at fair value are classified using the following hierarchy, which is based upon the transparency of inputs to the valuation at the measurement date:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Inputs, other than Level 1, that are either directly or indirectly observable.

Level 3 - Unobservable inputs developed using estimates and assumptions which reflect those that market participants would use.

The classification of fair value measurement within the hierarchy is based upon the lowest level of input that is significant to the measurement.

Other financial instruments consist primarily of cash equivalents, accounts receivable, refundable income taxes, investment securities, accounts payable, accrued liabilities, and, if any, advances under our credit facility. With the exception of investment securities, we believe cost approximates fair value for our financial instruments because of the short-term nature of these instruments.

Cash Equivalents—As of March 31, 2024 June 30, 2024, we had no cash equivalents, equivalents of \$1.0 million. As of December 31, 2023, we had cash equivalents of \$0.5 million.

Held-to-Maturity Investments—As of March 31, 2024 June 30, 2024, and December 31, 2023, we owned debt investment securities classified as held-to-maturity because we have the intent and ability to hold these investments to maturity. Our held-to-maturity debt investment securities consist of investment grade corporate bonds and U.S. government issued bonds. These debt securities are carried at amortized cost and consist of the following (amounts in thousands):

As of March 31, 2024					As of June 30, 2024			
Amortized Cost	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Short-term								

Corporate bonds
Corporate bonds
Corporate bonds
Government bonds
Total
Long-term
Corporate bonds
Corporate bonds
Corporate bonds
Corporate bonds
Government bonds
Total

	As of December 31, 2023				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	
Short-term					
Corporate bonds	\$ 991	\$ —	\$ (9)	\$ 982	
Government bonds	1,979	—	(13)	1,966	
Total	\$ 2,970	\$ —	\$ (22)	\$ 2,948	
Long-term					
Corporate bonds	\$ —	\$ —	\$ —	\$ —	—
Government bonds	954	1	(4)	951	
Total	\$ 954	\$ 1	\$ (4)	\$ 951	

Our long-term held to maturity investments are recorded in "Long-term investments" on the Condensed Consolidated Balance Sheets. As of **March 31, 2024** **June 30, 2024** and December 31, 2023, we had **\$3.4 million** **\$2.5 million** and **\$3.9 million** in held-to-maturity debt investment securities, respectively. As of **March 31, 2024** **June 30, 2024**, our long-term held-to-maturity investments mature in less than **2 years**, **one year**.

Equity Investments without a Readily Determinable Fair Value—In May 2020, we acquired a non-controlling equity investment in W.D. Von Gonten Laboratories ("WDVGL") for \$3.5 million. We account initially accounted for this investment as an equity investment without a readily determinable fair value and elected to measure our investment, as permitted by GAAP, at cost plus or minus any adjustments for observable changes in prices resulting from orderly transactions for the identical or a similar investment of the same issuer or impairment.

In July 2022, WDVGL entered into an agreement (the "Purchase Agreement") with National Energy Services Reunited Corporation ("NESR"), a British Virgin Islands corporation headquartered in Houston, Texas. Under the terms of the Purchase Agreement, WDVGL was combined with the consulting business owned by W.D. Von Gonten ("Consulting") to form a new entity, W.D. Von Gonten Engineering, LLC ("Engineering"), and NESR purchased Engineering in a majority stock transaction at an agreed upon selling price. NESR stock received from the sale of Engineering will be distributed to investors in WDVGL and Consulting.

In February 2023, we received \$0.2 million in cash for our investment in WDVG. We recorded that cash received as a liability because we were required to return the cash to WDVGL if the sale of Engineering to NESR was not finalized. The sale of Engineering to NESR has since been finalized and we reduced our investment in WDVG by the amount of cash received.

NESR trades on the over-the-counter "Pink Market." We are valuing our investment in WDVGL primarily based upon the quoted closing share price of NESR on June 30, 2024 and the estimated number of shares of NESR stock we expect to receive for our investment in WDVG. The value of NESR stock is considered a level two input in the fair value hierarchy.

As of **March 31, 2024** **June 30, 2024**, and December 31, 2023, we had not recorded any adjustments to the carrying value of this investment since the purchase in May 2020. We include this investment in "Long-term investments" on the Condensed Consolidated Balance Sheets.

In July 2022, WDVGL entered into a purchase agreement with another company ("Acquiror"), a foreign issuer whose shares are traded on the Nasdaq Capital Market ("Nasdaq"). Under the terms of the purchase agreement, WDVGL would be combined with the consulting business owned by W.D. Von Gonten ("Consulting") to form a new entity,

W.D. Von Gonten Engineering, LLC ("Engineering"), and Acquiror would then purchase Engineering in a majority stock transaction at an agreed upon selling price. Stock received from the sale of Engineering would be distributed to investors in WDVGL and Consulting.

Acquiror delivered equity shares and a nominal amount of cash to WDVGL for purchase of Engineering in July 2022, with the number of shares equal to the selling price divided by an assumed \$10 share price. At the time the purchase agreement was signed, the Acquiror was working to file restated financial statements for the fiscal years ending December 31, 2018, 2019 and 2020. On April 27, 2023, Acquiror disclosed it had not been able to file its Annual Report on Form 20-F for the fiscal year ended December 31, 2021 with the SEC by April 25, 2023, which was the deadline set by the Nasdaq Hearings Panel in connection with a delisting proceeding, and Acquiror's shares were subsequently delisted from Nasdaq. Acquiror also disclosed on April 27, 2023 that it has shifted its focus to filing audited financial statements with the SEC for the fiscal years ended December 31, 2020, 2021 and 2022 to regain compliance with Nasdaq listing standards before the end of 2023.

Pursuant to the purchase agreement with Engineering, if the Acquiror did not file current financial statements with the SEC by June 30, 2023, Engineering had the option to terminate the purchase agreement, beginning on July 1, 2023. Although Acquiror did not file current financial statements by June 30, 2023, Engineering agreed to proceed with the purchase agreement to allow Acquiror additional time to file updated financial statements.

On December 29, 2023, Acquiror disclosed it had filed its audited financial statements for the years ended December 31, 2022, 2021, and 2020, with the SEC.

We have not impaired our investment in WDVGL because our share of the estimated selling price exceeds the carrying value of our investment in WDVGL.

Equity Method Investments—We are a limited partner with a 16% interest in PEP Ovation, LP ("Ovation") as of **March 31, 2024** **June 30, 2024**, and December 31, 2023. This investment is accounted for under the equity method whereby we recognize our proportional share of the income or loss from our investment in Ovation on a one-quarter lag. This investment is included in "Long-term investments" on the Condensed Consolidated Balance Sheets. For the three months ended **March 31, 2024** **June 30, 2024**, and **March 31, 2023** our proportional share of Ovation's net loss was \$0.1 million. For the six months ended **June 30, 2024**, our proportional share of Ovation's net income was **\$0.1 million** immaterial. For the three and **\$0.8 million**, six months ended **June 30, 2023**, our proportional share of Ovation's net loss was **\$1.1 million** and **\$0.2 million**, respectively.

Note 17 — BUSINESS SEGMENTS

Our operations are organized into three segments: potash, Trio®, and oilfield solutions. We determine reportable segments based on several factors including the types of products and services sold, production processes, markets served and the financial information available for our CODM. We evaluate performance based on the gross margins of the respective business segments and do not allocate corporate selling and administrative expenses, among others, to the respective segments.

Intersegment sales prices are market-based and are eliminated in the "Other" column. Information for each segment is provided in the tables that follow (in thousands).

Three Months Ended March 31, 2024	Potash	Trio®	Oilfield Solutions	Other	Consolidated
Three Months Ended June 30, 2024	Potash	Trio®	Oilfield Solutions	Other	Consolidated
Sales					
Less: Freight costs					
Warehousing and handling costs					
Cost of goods sold					
Lower of cost or net realizable value inventory adjustments					
Gross Margin (Deficit)					
Gross Margin (Deficit)					
Gross Margin (Deficit)					
Gross Margin					
Gross Margin					
Gross Margin					
Depreciation, depletion, and amortization incurred ¹					
Three Months Ended March 31, 2023					

Three Months Ended March 31, 2023	Potash	Trio®	Oilfield Solutions	Other	Consolidated
Six Months Ended June 30, 2024					
Six Months Ended June 30, 2024					
Six Months Ended June 30, 2024	Potash	Trio®	Oilfield Solutions	Other	Consolidated
Sales					
Less: Freight costs					
Warehousing and handling costs					
Cost of goods sold					
Lower of cost or net realizable value inventory adjustments					
Gross Margin					
Gross Margin					
Gross Margin					
Depreciation, depletion, and amortization incurred: ¹					

Three Months Ended June 30, 2023	Potash	Trio®	Oilfield Solutions	Other	Consolidated
Sales	\$ 47,264	\$ 28,748	\$ 5,111	\$ (88)	\$ 81,035
Less: Freight costs	4,338	6,266	—	(88)	10,516
Warehousing and handling costs	1,609	1,192	—	—	2,801
Cost of goods sold	28,441	20,068	3,827	—	52,336
Gross Margin	\$ 12,876	\$ 1,222	\$ 1,284	\$ —	\$ 15,382
Depreciation, depletion, and amortization incurred:	\$ 6,429	\$ 1,405	\$ 915	\$ 223	\$ 8,972
Six Months Ended June 30, 2023	Potash	Trio®	Oilfield Solutions	Other	Consolidated
Sales	\$ 99,761	\$ 59,022	\$ 9,361	\$ (189)	\$ 167,955
Less: Freight costs	9,343	12,952	—	(189)	22,106
Warehousing and handling costs	3,089	2,445	—	—	5,534
Cost of goods sold	60,025	40,951	7,605	—	108,581
Gross Margin	\$ 27,304	\$ 2,674	\$ 1,756	\$ —	\$ 31,734
Depreciation, depletion and amortization incurred: ¹	\$ 13,482	\$ 2,611	\$ 1,822	\$ 429	\$ 18,344

¹ Depreciation, depletion, and amortization incurred for potash and Trio® excludes depreciation, depletion and amortization amounts absorbed in or relieved from inventory.

The following table shows the reconciliation of reportable segment sales to consolidated sales and the reconciliation of segment gross margins to consolidated income before taxes (in thousands):

Three Months Ended March 31,

	Three Months Ended March 31, Three Months Ended March 31,			
	2024	2024	Three Months Ended June 30,	Six Months Ended June 30,
	2024	2024	2024	2023
Total sales for reportable segments				
Total sales for reportable segments				
Total sales for reportable segments				
Elimination of intersegment sales				
Elimination of intersegment sales				
Elimination of intersegment sales				
Total consolidated sales				
Total consolidated sales				
Total consolidated sales				
Total gross margin for reportable segments				
Total gross margin for reportable segments				
Total gross margin for reportable segments				
Elimination of intersegment sales				
Elimination of intersegment sales				
Elimination of intersegment sales				
Elimination of intersegment expenses				
Elimination of intersegment expenses				
Elimination of intersegment expenses				
Unallocated amounts:				
Unallocated amounts:				
Selling and administrative				
Selling and administrative				
Selling and administrative				
Impairment of long-lived assets				
Impairment of long-lived assets				
Impairment of long-lived assets				
Loss on disposal of assets				
Loss on disposal of assets				
Loss on disposal of assets				
Accretion of asset retirement obligation				
Accretion of asset retirement obligation				
Loss (gain) on disposal of assets				
Accretion of asset retirement obligation				
Other operating income				
Other operating income				
Other operating income				
Other operating expense				
Other operating expense				
Other operating expense				
Equity in earnings of unconsolidated entities				
Equity in earnings of unconsolidated entities				
Equity in earnings of unconsolidated entities				
Equity in loss (earnings) of unconsolidated entities				
Interest income				

Interest income
Interest income
Other non-operating income
Other non-operating income
Other non-operating income
(Loss) income before income taxes
(Loss) income before income taxes
(Loss) income before income taxes

Total assets are not presented for each reportable segment as they are not reviewed by, nor otherwise regularly provided to, the CODM.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Quarterly Report on Form 10-Q (this "Quarterly Report") contains forward-looking statements within the meaning of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the Securities Act of 1933, as amended. These forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements in this Quarterly Report other than statements of historical fact are forward-looking statements. Forward-looking statements include statements about, among other things, our future results of operations and financial position, our business strategy and plans, our expected capital investments and our objectives for future operations. In some cases, you can identify these statements by forward-looking words, such as "estimate," "expect," "anticipate," "project," "plan," "intend," "believe," "forecast," "foresee," "likely," "may," "should," "goal," "target," "might," "will," "could," "predict," and "continue." Forward-looking statements are only predictions based on our current knowledge, expectations, and projections about future events.

These forward-looking statements are subject to a number of risks, uncertainties, and assumptions, including the following:

- changes in the price, demand, or supply of our products and services;
- challenges and legal proceedings related to our water rights;
- our ability to successfully identify and implement any opportunities to grow our business whether through expanded sales of water, Trio®, byproducts, and other non-potassium related products or other revenue diversification activities;
- the costs of, and our ability to successfully execute, any strategic projects;
- declines or changes in agricultural production or fertilizer application rates;
- declines in the use of potassium-related products or water by oil and gas companies in their drilling operations;
- our ability to prevail in outstanding legal proceedings against us;
- our ability to comply with the terms of our revolving credit facility, including the underlying covenants;
- further write-downs of the carrying value of assets, including inventories;
- circumstances that disrupt or limit production, including operational difficulties or variances, geological or geotechnical variances, equipment failures, environmental hazards, and other unexpected events or problems;
- changes in reserve estimates;
- currency fluctuations;
- adverse changes in economic conditions or credit markets;
- the impact of governmental regulations, including environmental and mining regulations, the enforcement of those regulations, and governmental policy changes;
- adverse weather events, including events affecting precipitation and evaporation rates at our solar solution mines;
- increased labor costs or difficulties in hiring and retaining qualified employees and contractors, including workers with mining, mineral processing, or construction expertise;
- changes in management and the board of directors, and our reliance on key personnel, including our ability to identify, recruit, and retain key personnel;
- changes in the prices of raw materials, including chemicals, natural gas, and power;
- our ability to obtain and maintain any necessary governmental permits or leases relating to current or future operations;
- interruptions in rail or truck transportation services, or fluctuations in the costs of these services;
- our inability to fund necessary capital investments;
- global inflationary pressures and supply chain challenges;
- the impact of global health issues, such as the COVID-19 pandemic, and other global disruptions on our business, operations, liquidity, financial condition and results of operations; and

- the other risks, uncertainties, and assumptions described in Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2023, this Quarterly Report and in other reports we file with the SEC.

In addition, new risks emerge from time to time. It is not possible for our management to predict all risks that may cause actual results to differ materially from those contained in any forward-looking statements we may make.

In light of these risks, uncertainties, and assumptions, the future events and trends discussed in this Quarterly Report may not occur and actual results could differ materially and adversely from those anticipated or implied in these forward-looking statements. As a result, you should not place undue reliance on these forward-looking statements. We undertake no obligation to update or revise publicly any forward-looking statements to conform those statements to actual results or to reflect new information or future events.

Throughout this Quarterly Report, we refer to average net realized sales price per ton, which is a non-GAAP financial measure. More information about this measure, including a reconciliation of this measure to the most directly comparable GAAP financial measure, is below under the heading "Non-GAAP Financial Measure."

Company Overview

We are a diversified mineral company that delivers potassium, magnesium, sulfur, salt, and water products essential for customer success in agriculture, animal feed and the oil and gas industry. We are the only U.S. producer of muriate of potash (sometimes referred to as potassium chloride, KCl or potash), which is applied as an essential nutrient for healthy crop development, utilized in several industrial applications, and used as an ingredient in animal feed. In addition, we produce a specialty fertilizer, Trio®, which delivers three key nutrients, potassium, magnesium, and sulfate, in a single particle. We also provide water, magnesium chloride, brine, and various oilfield products and services.

Our extraction and production operations are conducted entirely in the continental U.S. We produce potash from three solution mining facilities: our HB solution mine in Carlsbad, New Mexico, our solution mine in Moab, Utah, and our brine recovery mine in Wendover, Utah. We also operate our North compaction facility in Carlsbad, New Mexico, which compacts and granulates product from the HB mine. We produce Trio® from our conventional underground East mine **in Carlsbad, New Mexico. Until mid-2016, we also produced potash from our East and West mines** in Carlsbad, New Mexico.

We have permitted, licensed, declared, and partially adjudicated water rights in New Mexico under which we sell water primarily to support oil and gas development in the Permian Basin near our Carlsbad facilities. In May 2019, we acquired certain land, water rights, grazing leases, and other related assets from Dinwiddie Cattle Company. We refer to these assets and operations as "Intrepid South." Due to the strategic location of Intrepid South, part of our long-term operating strategy is selling small parcels of land, including restricted use agreements of surface or subsurface rights to customers, where such sales provide a solution to customers' operations in the oil and gas industry.

We have three segments: potash, Trio®, and oilfield solutions. We account for the sale of byproducts as revenue in the potash or Trio® segment based on which segment generated the byproduct. Intersegment sales prices are market based and are eliminated.

Significant Business Trends and Activities

Our financial results have been, or are expected to be, impacted by several significant trends and activities, which are described below. We expect that the trends described below may continue to impact our results of operations, cash flows, and financial position.

• **Potash pricing and demand.** Our potash average net realized sales price per ton⁽¹⁾ decreased to \$395 \$405 and \$399 for the three and six months ended **March 31, 2024** June 30, 2024, respectively, compared to \$479 and \$485, respectively, for the same period periods in 2023. Sales volume declined 17% 30% and 23% in the first quarter of 2024 three and six months ended June 30, 2024, respectively, compared to the same period periods in 2023 as we had less inventory to sell because of lower production at our HB and Wendover facilities. In **January** June 2024, a **winter-fill** summer-fill agricultural potash program was announced decreasing the **list** corn belt reference price to \$385 \$335 per ton in **January** 2024 during a ten-day order window **before** for delivery during the third quarter of 2024. After the ten-day order window closed, the list price increased by \$30 \$20 per ton. We saw a good response to the program and captured a portion of the price increase as customers placed additional orders towards the end of the first quarter. ton for spot orders.

As a small producer, domestic pricing of our potash is influenced principally by the price established by our competitors. The interaction of global potash supply and demand, ocean, land, and barge freight rates, currency fluctuations, and crop commodity values and outlook, also influence pricing. Our price expectations could be affected by, among other things, weather, planting decisions, rail car availability, commodity price decreases and the price and availability of other potassium products.

Various factors affect potash sales and shipments, which increases the volatility of sales volumes from quarter to quarter and season to season. We experience seasonality in potash demand, with more purchases historically occurring in February through May and September through November when purchasers are looking to have product on hand for the spring and fall application seasons in the U.S. Various factors affect potash sales and shipments, thereby increasing volatility of sales volumes from quarter to quarter and season to season. The specific timing of when farmers apply potash remains highly weather dependent and varies across the numerous growing regions within the U.S. The timing of potash sales is also significantly influenced by the marketing programs of potash producers, as well as storage volumes closer to the farm gate.

• **Trio® pricing and demand.** Our Trio® average net realized sales price per ton⁽¹⁾ decreased to \$300 \$314 and \$306 for the three and six months ended **March 31, 2024** June 30, 2024, respectively, compared to \$344 \$333 and \$339, respectively, for the same periods in 2023. Sales volumes increased 40% in the first quarter of 2024 six months ended June 30, 2024 increased 20% compared to the same period in 2023 as stable potash price levels and improving on supportive sulfate values led to strong and better than expected late

season demand from historical customers, into row crop markets. In response to the strong demand during the first quarter, recent price decreases in potash and sulfate products, in late July, we increased our announced a Trio® pricing summer-fill program which reduced the Carlsbad posted price by \$25 per ton and expect to capture during a one week order window for delivery during the majority third quarter of that increase in 2024. After the second quarter order window closes, the Carlsbad posted price increased by \$15 per ton for spot orders.

We also experience seasonality in domestic Trio® demand, with more purchases coming in the first and second quarters in advance of the spring application season in the U.S. In turn, we generally have increased inventory levels in the third and fourth quarters in anticipation of expected demand for the following year.

- **Water sales.** In the first quarter of 2024, three and six months ended June 30, 2024, total water sales were \$2.2 million \$2.6 million and \$4.7 million, respectively, compared to \$2.7 million \$4.1 million and \$6.9 million during the same period periods of 2023. Water sales decreased compared to the prior year due to less water sold from our Caprock water rights, rights as we maximize injection rates at our HB mine and less water sold on our South ranch due to timing of fracs and increased demand for our brine water.

See Note 14 15 of our unaudited condensed consolidated financial statements included in "Item 1. Condensed Consolidated Financial Statements (Unaudited)" of this Quarterly Report on Form 10-Q regarding legal proceedings related to our water rights.

- **Byproduct sales.** We sell byproducts such as salt, magnesium chloride, brines, and water that are derived from our potash and Trio® operations. Byproduct sales were \$5.4 million \$6.0 million during the first second quarter of 2024, compared to \$6.6 million \$7.7 million for the same period of 2023. Byproduct sales were \$11.4 million during the first half of 2024, compared to \$14.2 million for the same period of 2023 as increased brine sales were offset by decreased sales of magnesium chloride and water. We expect minimal, if any, byproduct sales of water in the second half of 2024 as we continue to maximize injection rates at our HB mine.

- **Strategic Focus on our Solar Solution Mining Facilities.** Key current and future projects include:

- We substantially completed the replacement commissioned a new extraction well at our HB Solar Solution Mine, IP30B, in April 2024 and expect the well will be commissioned in the second quarter of June 2024. This new extraction well is designed to have a long-term operational life and will initially target approximately 330 million gallons of high-grade brine from the Eddy Cavern at the HB mine, with this additional brine being at lower depths than the Eddy Shaft project can access.
- Phase Two of the HB Injection Pipeline Project is the installation of an in-line pigging system to clean the pipeline and remove scaling to help ensure more consistent flow rates. We have received all permits All pipeline was installed and started construction in April 2024 with commissioning expected tanks were set, and we expect to commission the project in the third quarter of 2024. Upon Phase Two commissioning, we expect our brine injection rates to be the highest in company history, which is key for maximizing brine availability and residence time. 2023.
- We continue to progress on completed the construction of a new primary pond in Wendover to increase in June 2024 and are in the brine evaporative area, which will result in two primary ponds when complete. process of filling the pond with brine. Similar to our caverns at the Moab and HB mines, the primary ponds at Wendover

serve as the brine storage area, and adding another primary pond will help us meet our goals of maximizing brine availability, increasing brine grade, and improving production. We expect this project to be commissioned see the production benefits of the new primary pond beginning in the second quarter fall of 2024. 2025.

- **Diversification of products and services.** In addition to the products discussed above, Intrepid generates we generate revenue from right-of-way agreements, surface damages and easements, caliche sales, a produced water royalty, and sales of cattle.

We continue to progress on a sand mine opportunity at Intrepid South and have received all necessary permits to begin construction and full operation. We are currently evaluating the market and our options, including the potential to add a strategic partner.

(1) Average net realized sales price per ton is a non-GAAP financial measure. More information about this non-GAAP financial measure is below under the heading "Non-GAAP Financial Measure."

Consolidated Results

(in thousands, except per ton amounts)	(in thousands, except per ton amounts)	Three Months Ended June 30,	Six Months Ended June 30,
(in thousands, except per ton amounts)			
(in thousands, except per ton amounts)			
		2024	2024
		2024	2023
		2024	2023
Sales ₁			
Sales ₁			

Sales1
Cost of goods sold
Cost of goods sold
Cost of goods sold
Gross Margin
Gross Margin
Gross Margin
Selling and administrative
Selling and administrative
Selling and administrative
Net (Loss) Income
Net (Loss) Income
Net (Loss) Income
Average net realized sales price per ton ²
Average net realized sales price per ton ²
Average net realized sales price per ton ²
Potash
Potash
Potash
Trio®
Trio®
Trio®

¹Sales include sales of byproducts which were \$5.4 million \$6.0 million and \$6.6 million \$7.7 million for the three months ended March 31, 2024 June 30, 2024, and 2023, respectively, and \$11.4 million and \$14.2 million for the six months ended June 30, 2024, and 2023, respectively.

²Average net realized sales price per ton is a non-GAAP financial measure. More information about this non-GAAP financial measure is below under the heading "Non-GAAP Financial Measure."

Consolidated Results for the Three Months Ended March 31, 2024 June 30, 2024, and 2023

Sales

Our total sales for the first quarter of 2024 three months ended June 30, 2024 decreased \$7.6 million \$19.0 million, or 9% 23%, compared to the first quarter of same period in 2023, as potash segment sales decreased \$14.9 million \$17.2 million, or 28% 36%, partially offset by a \$6.2 million, or 21%, increase in Trio® segment sales and a \$1.1 million decreased by \$2.2 million, or 25% 8%, partially offset by a \$0.4 million, or 8%, increase in oilfield solutions segment sales.

Our total potash segment sales decreased \$14.9 million \$17.2 million for the first quarter of 2024 three months ended June 30, 2024 compared to the first quarter of same period in 2023, as potash sales decreased \$14.7 million \$16.9 million and potash segment byproduct revenues sales decreased \$0.2 million \$0.3 million. Our average net realized sales price per potash ton decreased 19% 15%, and we sold 17% 30% fewer tons. We saw good potash demand Potash prices declined during the first quarter of 2024, compared to 2023, as farmers look to maximize crop yields to capitalize on continued supportive crop commodity prices. However, potash global production rates and available inventory have improved. Potash tons sold decreased compared to the prior year because we had fewer tons of potash available to sell due to decreased potash reduced production from rates at our HB and Wendover facilities.

Our Trio® segment sales increased \$6.2 million decreased \$2.2 million in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023, as Trio® sales increased \$7.2 million decreased \$0.8 million, or 25% 3%, partially offset by a \$1.0 million decrease in and Trio® segment byproduct water sales. We sold 40% more tons of Trio® in the first quarter of 2024, compared to the first quarter of 2023, partially offset by a 13% decrease in our sales decreased \$1.5 million. Our Trio® average net realized sales price per ton. Our ton decreased 6% in the three months ended June 30, 2024, compared to the same period in 2023, while Trio® tons sold increased during the first quarter of 2024, compared to the first quarter of 2023, as we sold more were unchanged. Trio® tons domestically and internationally, prices fell as potash prices declined. We sold less Trio® segment byproduct water as we increased the volume of water used for injection at our HB plant and had fewer overall sales of water from our Caprock water rights.

Our oilfield solutions segment sales, which includes sales of water, brine water, and surface use agreements and easements, increased \$1.1 million \$0.4 million, or 25% 8%, in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023, mainly driven by a \$0.6 million increase in water sales, a \$0.3 million increase in brine water sales, other oilfield products and services and a \$0.2 million increase in other products and services, brine water sales. Continued robust oil and gas activity near Intrepid South has driven strong demand for products and services offered through our oilfield solutions segment.

Our total byproduct sales, which are recorded in either our potash segment or Trio® segment, decreased \$1.2 million \$1.7 million in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023, due to a decrease in byproduct water sales. We did not sell any byproduct water as we increased the volume of water used for injection at our HB plant and had fewer overall sales of water from our Caprock water rights.

Cost of Goods Sold

Our total cost of goods sold increased \$0.2 million decreased \$11.3 million during the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter same period in 2023. Our potash cost of 2023. Our goods sold decreased \$7.2 million combined with a \$3.6 million decrease in Trio® cost of goods sold increased \$6.4 million, partially offset by a decrease of \$5.8 million in our potash cost of goods sold and a \$0.5 million \$0.4 million decrease in our oilfield solutions cost of goods sold.

Our potash segment cost of goods sold decreased \$5.8 million \$7.2 million, or 18% 25%, mainly due to selling 17% 30% fewer tons in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter same period in 2023.

Our Trio® segment cost of 2023. goods sold decreased \$3.6 million, or 18%, during the three months ended June 30, 2024, compared to the same period in 2023, although tons sold were flat. Our Trio® cost of goods sold was positively impacted by decreases in certain production costs, such as production labor and benefits expense, as we stopped operating an additional underground shift in early 2024 at our East facility and restarted our fine langbeinite recovery process in March 2024. In addition, we produced 17% more tons of Trio® in the three months ended June 30, 2024, compared to the same period in 2023, which lowered our beginning 2024 weighted average carrying cost per ton was reduced production costs. A significant portion of our Trio® production costs are fixed and an increase in tons produced decreases our per ton production costs.

Our oilfield solutions cost of goods sold decreased \$0.4 million, or 11%, during the three months ended June 30, 2024, compared to the same period in 2023, due to a decrease in labor expenses, partially offset by an increase in royalty expense due to an increase in sales revenue.

Lower of Cost or Net Realizable Value Inventory Adjustments

In the three months ended June 30, 2024, we incurred \$1.4 million of lower of cost or net realizable value inventory adjustment that was recorded adjustments in our potash segment, as our weighted average carrying costs for certain potash products exceeded our expected average net realized sales price for those products. We did not incur any lower of cost or net realizable value inventory adjustments in the three months ended June 30, 2023.

Gross Margin

During the three months ended June 30, 2024, we generated gross margin of \$7.6 million compared to gross margin of \$15.4 million during the fourth same period in 2023. As discussed above, our gross margin decreased due to the lower average net realized sales price per ton for potash and Trio® products. In addition, we sold fewer tons of potash in the second quarter of 2024, compared to the second quarter of 2023. Also, we recorded \$1.4 million of lower of cost or net realizable value inventory adjustments for potash during the three months ended June 30, 2024.

Impairment Expense

During the year ended December 31, 2023, we recorded an impairment related to our Trio® segment assets because the net book value exceeded the estimated fair value of the assets. The fair value of the Trio® segment assets was primarily determined using the expected proceeds received in an orderly sale of the individual assets. For any Trio® segment capital spending during the three months ended June 30, 2024, we also estimated the fair value of those assets using the expected proceeds received in an orderly sale of those new assets and recorded an impairment of \$0.8 million in the three months ended June 30, 2024.

Other Operating Income

Other operating income increased \$0.8 million in the second quarter of 2024, compared to the second quarter of 2023, due to other operating income recorded related to the Third Amendment to the Cooperative Development Agreement (the "Amendment") we signed with XTO in December 2023, that became effective as of January 1, 2024. As discussed in further detail in Footnote 7 - Other Long-term Deferred Income to the Condensed Consolidated Financial Statements, we are recognizing as other operating income the estimated transaction price associated with the Amendment on a straight-line basis over the term of the Amendment.

Income Tax Expense

During the three months ended June 30, 2024, we incurred income tax benefit of \$0.3 million, compared to income tax expense of \$2.0 million during the same period in 2023, as we incurred a net loss during the three months ended June 30, 2024, compared to net income in the same period in 2023.

Net Income

We generated a net loss of \$0.8 million during the three months ended June 30, 2024, compared to net income of \$4.3 million in the same period 2023, due to the factors discussed above.

Consolidated Results for the Six Months Ended June 30, 2024, and 2023

Sales

Our total sales for the six months ended June 30, 2024 decreased \$26.6 million, or 16%, compared to the same period in 2023, as potash segment sales decreased \$32.2 million, or 32%, partially offset by a \$4.0 million, or 7%, increase in Trio® segment sales and a \$1.5 million, or 16%, increase in oilfield solutions segment sales.

Our total potash segment sales decreased \$32.2 million for the six months ended June 30, 2024, compared to the same period in 2023, as potash sales decreased \$31.7 million and potash segment byproduct revenues decreased \$0.4 million. Our average net realized sales price per potash ton decreased 18% and we sold 23% fewer tons. Potash sales prices have been pressured during 2024 by increased global potash inventory levels. Potash tons sold decreased compared to the prior year because we began 2024 with fewer tons of potash available to sell due to decreased potash production from our HB and Wendover facilities in the second half of 2023.

Our Trio® segment sales increased \$4.0 million in the six months ended June 30, 2024, compared to the same period in 2023, as Trio® sales increased \$6.4 million, or 11%, partially offset by a \$2.5 million decrease in Trio® segment byproduct water sales. We sold 20% more tons of Trio® in the six months ended June 30, 2024, compared to the same period in 2023, partially offset by a 10% decrease in our Trio® average net realized sales price per ton. Our Trio® tons sold increased during the six months ended June 30, 2024, compared to the same period in 2023, as we sold more Trio® tons into row crop markets, particularly driven by the sulfate value of Trio®. During the first half of 2024, Trio® prices have declined as potash prices also declined. We sold less Trio® segment byproduct water as we increased the volume of water used for injection at our HB plant and had fewer overall sales of water from our Caprock water rights.

Our oilfield solutions segment sales, which includes sales of water, brine water, and surface use agreements and easements, increased \$1.5 million, or 16%, in the six months ended June 30, 2024, compared to the same period in 2023, driven by a \$0.6 million increase in water sales, a \$0.5 million increase in brine water sales, and a \$0.5 million increase in other products and services. Continued robust oil and gas activity near Intrepid South has driven strong demand for products and services offered through our oilfield solutions segment.

Our total byproduct sales, which are recorded in either our potash segment or Trio® segment, decreased \$2.9 million in the six months ended June 30, 2024, compared to the same period in 2023, due mainly to a decrease in byproduct water sales. We did not sell any byproduct water as we increased the volume of water used for injection at our HB plant and had fewer overall sales of water from our Caprock water rights.

Cost of Goods Sold

Our total cost of goods sold decreased \$11.1 million during the first half of 2024, compared to the first half of 2023. Our potash cost of goods sold decreased \$13.0 million, our oilfield solutions cost of goods sold decreased by \$0.9 million, partially offset by a \$2.8 million increase in our Trio® cost of goods sold.

Our potash segment cost of goods sold decreased \$13.0 million, or 22%, mainly due to selling 23% fewer tons in the first half of 2024, compared to the first half of 2023.

Our Trio® segment cost of goods sold increased \$6.4 million \$2.8 million, or 31% 7%, during the first quarter half of 2024, compared to the first quarter half of 2023, mainly due to selling 40% more tons a 20% increase in sales volumes of Trio®. Our cost of goods sold was positively impacted by decreases in certain production costs, such as production labor and benefits expense, as we stopped operating an additional underground shift in early 2024 at our East facility and restarted our fine langbeinite recovery process in March 2024. In addition, the beginning 2024 weighted average carrying cost per ton of our finished goods was reduced by the lower of cost or net realizable value inventory adjustment recorded in the fourth quarter of 2023. Finally, we produced more tons of Trio® in the first quarter half of 2024, compared to the first quarter of 2023, which lowered our per ton production costs. A significant portion of our production costs are fixed and an increase in tons produced decreases our per ton production costs.

Our oilfield solutions cost of goods sold decreased \$0.5 million \$0.9 million, or 12% 11%, during the first quarter half of 2024, compared to the first quarter half of 2023, mainly due to a decrease in contract labor expenses.

Lower of Cost or Net Realizable Value Inventory Adjustments

In the first quarter half of 2024, we incurred \$0.5 million \$1.9 million of lower of cost or net realizable value inventory adjustments in our potash segment, as our weighted average carrying costs for certain potash products exceeded our expected selling average net realized sales price for those products. We did not incur any lower of cost or net realizable value inventory adjustments in the first quarter half of 2023.

Gross Margin

During the first quarter of 2024, six months ended June 30, 2024, we generated gross margin of \$6.4 million \$14.1 million compared to gross margin of \$16.4 million \$31.7 million during the first quarter of same period in 2023. As discussed above, our gross margin decreased mainly due to the lower average net realized sales price per ton for potash and Trio® products. In addition, products and we sold fewer tons of potash in the first quarter of 2024, six months June 30, 2024, compared to the first quarter same period in 2023. In addition, we recorded lower of 2023 cost or net realizable value inventory adjustments of \$1.9 million during the six months ended June 30, 2024.

Selling and Administrative Impairment Expense

During the first quarter year ended December 31, 2023, we recorded an impairment related to our Trio® segment assets because the net book value exceeded the estimated fair value of 2024, selling the assets. The fair value of the Trio® segment assets was primarily determined using the expected proceeds received in an orderly sale of the individual assets. For any Trio® segment capital spending during the six months ended June 30, 2024, we also estimated the fair value of those assets using the expected proceeds received in an orderly sale of those new assets and administrative expenses decreased 6% recorded an impairment of \$2.2 million.

Other Operating Income

Other operating income increased \$1.9 million in the six months ended June 30, 2024, compared to the first quarter of same period in 2023, mainly due to other operating income recorded related to the Third Amendment to the Cooperative Development we signed with XTO in December 2023, that became effective as of January 1, 2024. As discussed in further detail in Footnote 7 - Other Long-term Deferred Income to the Condensed Consolidated Financial Statements, we are recognizing as other operating income the estimated transaction price associated with the Amendment on a decrease in share-based compensation expense straight-line basis over the term of the Amendment.

Income Tax Expense

During the first quarter of 2024, six months ended June 30, 2024, we incurred income tax benefit of \$0.8 million \$1.1 million, compared to income tax expense of \$1.8 million \$3.8 million during the first quarter of same period in 2023, as we incurred a net loss during the first quarter of 2024, six months ended June 30, 2024, compared to net income in the first quarter of same period in 2023.

Net Income

We generated a net loss of \$3.1 million \$4.0 million during the first quarter of 2024, six months ended June 30, 2024, compared to net income of \$4.5 million \$8.8 million for the first quarter of same period in 2023, due to the factors discussed above.

Potash Segment

Three Months Ended March 31,
Three Months Ended March 31,

		Three Months Ended March 31,					
(in thousands, except per ton amounts)							
(in thousands, except per ton amounts)				Three Months Ended June 30, 2024		Six Months Ended June 30, 2024	
(in thousands, except per ton amounts)	(in thousands, except per ton amounts)			2024	2023	2024	2023
Sales ¹							
Sales ¹							
Sales ¹							
Less: Freight costs							
Less: Freight costs							
Less: Freight costs							
Warehousing and handling costs							
Warehousing and handling costs							
Warehousing and handling costs							
Cost of goods sold							
Cost of goods sold							
Cost of goods sold							
Lower of cost or net realizable value inventory adjustments							
Lower of cost or net realizable value inventory adjustments							
Lower of cost or net realizable value inventory adjustments							
Gross Margin							
Gross Margin							
Gross Margin							
Depreciation, depletion, and amortization incurred ²							
Depreciation, depletion, and amortization incurred ²							
Depreciation, depletion, and amortization incurred ²							
Potash sales volumes (in tons)							
Potash sales volumes (in tons)							
Potash sales volumes (in tons)							
Potash production volumes (in tons)							
Potash production volumes (in tons)							
Potash production volumes (in tons)							
Average potash net realized sales price per ton ³							
Average potash net realized sales price per ton ³							
Average potash net realized sales price per ton ³							

¹ Sales include sales of byproducts which were \$5.2 million \$5.9 million and \$5.3 million \$6.2 million for the three months ended March 31, 2024 June 30, 2024, and 2023, respectively, and \$11.1 million and \$11.5 million for the six months ended June 30, 2024, and 2023, respectively.

² Depreciation, depletion, and amortization incurred excludes depreciation, depletion, and amortization amounts absorbed in or (relieved from) inventory.

³Average net realized sales price per ton is a non-GAAP financial measure. More information about this measure is below under the heading "Non-GAAP Financial Measure."

Three Months Ended March 31, 2024 June 30, 2024, and 2023

Our total sales in the potash segment decreased \$14.9 million \$17.2 million in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023, as potash sales recorded in the potash segment decreased \$14.7 million \$16.9 million, or 31% 41%, and potash segment byproduct sales decreased \$0.2 million \$0.3 million. Our potash sales decreased in the first second quarter of 2024, compared to the first second quarter of 2023, as our average net realized sales price per ton decreased 19% 15%, and we sold 17% 30% fewer tons. Potash prices have declined as available global inventory has increased compared to 2023. We sold fewer tons of potash in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter same period in of 2023, as we had fewer tons of potash to sell due to lower

potash decreased production from volumes at our HB and Wendover facilities. Byproduct sales were similar decreased \$0.3 million in the second quarter of 2024, compared to the prior year period as second quarter of 2023, due to a \$0.7 million decrease in magnesium chloride sales, was mostly partially offset by a \$0.5 million increase in brine sales. Magnesium chloride sales declined due to mild winter weather which decreased demand for our de-icing product from the dedust market. Brine sales increased as we sold more barrels at a higher average price compared to the prior year due to continued robust oilfield activity near our mines.

Potash segment freight expense decreased 21% 35% in the first second quarter of 2024, compared to the first second quarter of 2023, as we sold 17% 30% fewer tons of potash. Our potash freight expense is further impacted by the geographic distribution of our potash and byproduct sales and by the proportion of customers arranging for and paying their own freight costs.

Our potash segment cost of goods sold decreased 18% 25% in the first second quarter of 2024, compared to the first second quarter of 2023, as we sold 17% 30% fewer tons of potash. In addition, our beginning 2024 weighted average carrying cost per ton was reduced by the lower of cost or net realizable value inventory adjustment that was recorded during the fourth quarter of 2023.

During the first second quarter of 2024, we recorded lower of cost or net realizable value inventory adjustments of \$0.5 million \$1.4 million as our weighted average carrying cost per ton for inventoried potash products at our HB and Wendover facilities was higher than our expected average net realizable sales price per ton for those products. Because potash production at our HB and Wendover facilities was below historical production levels in 2023, our weighted average production costs at those facilities increased which increased our weighted average carrying costs. A significant portion of our potash production costs are fixed and a decrease in potash tons produced increases our potash production costs per ton. We did not record any lower of cost or net realized value inventory adjustments in the second quarter of 2023.

Our potash segment gross margin decreased \$9.6 million in the second quarter of 2024, compared to the second quarter of 2023, due to the factors discussed above.

Six Months Ended June 30, 2024, and 2023

Our total sales in the potash segment decreased \$32.2 million in the six months ended June 30, 2024, compared to the same period in 2023, as potash sales recorded in the potash segment decreased \$31.7 million, or 36%, and potash segment byproduct sales decreased \$0.4 million. Our potash sales decreased in the six months ended June 30, 2024, compared to the same period in 2023, as our average net realized sales price per ton decreased 18%, and we sold 23% fewer tons. We sold fewer tons of potash in the six months ended June 30, 2024, compared to the same period in 2023, as we had fewer tons of potash to sell due to lower potash production from our HB and Wendover facilities during the second half of 2023. Our average net realized sales price per potash ton decreased during the six months ended June 30, 2024, compared to the same period in 2023, as the available supply of potash has increased. Byproduct sales recorded in our potash segment decreased \$0.4 million as a \$1.5 million decrease in magnesium chloride sales was partially offset by a \$1.0 million increase in brine sales. Magnesium chloride sales declined due to mild winter weather which decreased demand for our deicing product in the first quarter of 2024, and a slow start to the dust control season in the second quarter of 2024. Brine sales increased as we sold more barrels at a higher average price compared to the prior year due to continued oilfield activity near our mines.

Potash segment freight expense decreased 28% in the six months ended June 30, 2024, compared to the same period in 2023, as we sold 23% fewer tons of potash. Our potash freight expense is further impacted by the geographic distribution of our potash and byproduct sales and by the proportion of customers arranging for and paying their own freight costs.

Our potash segment cost of goods sold decreased 22% in the first half of 2024, compared to the first half of 2023, mainly due to selling 23% fewer tons of potash.

During the first half of 2024, we recorded lower of cost or net realizable value inventory adjustments of \$1.9 million as our weighted average carrying cost per ton for certain inventoried potash products at our HB and Wendover facilities was higher than our expected selling average net realized sales price per ton for those products. Because potash production at our HB and Wendover facilities was below historical production levels during the second half of 2023, our weighted average production costs at those facilities increased. As mentioned, a significant portion of our potash production costs are fixed and a decrease in potash tons produced increases our potash production costs per ton. We did not record any lower of cost or net realized value inventory adjustments in the first quarter half of 2023.

Our potash segment gross margin decreased \$8.9 million \$18.4 million in the first quarter half of 2024, compared to the first quarter half of 2023, due to the factors discussed above.

Additional Information Relating to Potash

The table below shows our potash sales mix for the three and six months ended March 31, 2024 June 30, 2024, and 2023:

		Three Months Ended March 31,			Six Months Ended June 30,				
		Three Months Ended March 31,			Six Months Ended June 30,				
		Three Months Ended March 31,			Six Months Ended June 30,				
		2024	2024	2024	2024	2023	2023	2024	2023
		2024	2024	2024	2024	2023	2023	2024	2023
Agricultural	Agricultural		71%		78%		76%	80%	
Agricultural									
Agricultural									
Industrial									
Industrial	Industrial		4%		2%		3%	2%	
Feed	Feed		25%		20%		21%	18%	

Trio® Segment

		Three Months Ended March 31, Three Months Ended March 31, Three Months Ended March 31,	Three Months Ended June 30, 2024	Three Months Ended June 30, 2023	Six Months Ended June 30, 2024	Six Months Ended June 30, 2023
(in thousands, except per ton amounts)	(in thousands, except per ton amounts)					
(in thousands, except per ton amounts)	(in thousands, except per ton amounts)					
Sales ¹						
Sales ¹						
Sales ¹						
Less: Freight costs						
Less: Freight costs						
Less: Freight costs						
Warehousing and handling costs						
Warehousing and handling costs						
Warehousing and handling costs						
Cost of goods sold						
Cost of goods sold						
Cost of goods sold						
Gross (Deficit) Margin						
Gross Margin						
Gross Margin						
Gross (Deficit) Margin						
Gross (Deficit) Margin						
Depreciation, depletion, and amortization incurred ²						
Depreciation, depletion, and amortization incurred ²						
Gross Margin						
Depreciation, depletion, and amortization incurred ²						
Sales volumes (in tons)						
Sales volumes (in tons)						
Sales volumes (in tons)						
Production volumes (in tons)						
Production volumes (in tons)						
Production volumes (in tons)						
Average Trio® net realized sales price per ton ³						
Average Trio® net realized sales price per ton ³						
Average Trio® net realized sales price per ton ³						

¹ Sales include sales of byproducts which were \$0.2 million \$0.1 million and \$1.2 million \$1.5 million for the three months ended March 31, 2024 June 30, 2024, and 2023, respectively, and \$0.3 million and \$2.7 million for the six months ended June 30, 2024, and 2023, respectively.

² Depreciation, depletion, and amortization incurred excludes depreciation, depletion, and amortization amounts absorbed in or (relieved from) inventory.

³Average net realized sales price per ton is a non-GAAP financial measure. More information about this measure is below under the heading "Non-GAAP Financial Measure."

Three Months Ended March 31, 2024 June 30, 2024, and 2023

Trio® segment sales increased 21% decreased 8% during the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023. Trio® sales increased \$7.2 million decreased \$0.8 million, partially offset by a decrease of \$1.0 million in our Trio® segment byproduct sales. Sales decreased \$1.4 million. Trio® sales increased decreased primarily due to a 40% increase in Trio® tons sold, partially offset by a 13% 6% decrease in our average net realized sales price per ton. Sales volumes increased during the first quarter of 2024, compared to the first quarter of 2023 as customers saw good value for Trio® relative to current crop prices. ton while tons sold was unchanged. Similar to potash prices discussed above, our Trio® average net realized sales price per ton has decreased since the peak prices realized during the second quarter of 2022, as potassium fertilizer supplies improved.

Our Trio® segment byproduct sales decreased \$1.0 million \$1.4 million in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023, due to a decrease in Trio® segment byproduct water sales. We sold less byproduct water as we increased the volume of water used for injection at our HB plant and had fewer overall sales of water from our Caprock water rights. Generally, we source our water sales closer to the location where the customer needs the water to minimize water transfer costs.

Trio® freight costs increased 34% 6%, as we sold 40% more Trio® tons in the first second quarter of 2024, compared to the first second quarter of 2023. 2023, while sales volumes were unchanged. Our Trio® freight expense is impacted by the geographic distribution of our Trio® sales and by the proportion of customers arranging for and paying their own freight costs.

Our Trio® cost of goods sold increased 31% decreased 18% in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023, mainly due to selling 40% more even though our sales tons of Trio® were unchanged. Our cost of goods sold was positively impacted by decreases in certain production costs, such as production labor and benefits expense, as we moved to a reduced operating schedule at our East facility and restarted our fine langbeinite recovery process in March 2024. In addition, the beginning 2024 weighted average carrying cost per ton of our finished goods was reduced by the lower of cost or net realizable value inventory adjustment recorded in the fourth quarter of 2023. Finally, we produced more tons of Trio® in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter of same period in 2023, which lowered our per ton production costs. A significant portion of our production costs is fixed and an increase in tons produced decreases our per ton production costs.

Our Trio® segment experienced a gross deficit margin of \$1.1 million \$2.2 million in the first quarter of 2024, three months ended June 30, 2024, compared to gross margin of \$1.5 million \$1.2 million in the first quarter of 2023, three months ended June 30, 2023, mainly due to the decrease in average net realized sales price per our Trio® ton, cost of goods sold.

During the year ended December 31, 2023, we recorded an impairment related to our Trio® segment assets because the estimated fair net book value of the assets exceeded the net book estimated fair value of the assets. The fair value of the Trio® segment assets was primarily determined using the expected proceeds received in an orderly sale of the individual assets. For any new Trio® segment capital spending during the first quarter, three months ended June 30, 2024, we also estimated the fair value of those assets using the expected proceeds received in an orderly sale of those new assets, and we recorded an additional impairment of \$1.4 million \$0.8 million. Although we have reduced capital spending at our East facility compared to prior years, we expect to incur additional capital expenditures in the first future periods for our Trio® segment assets that we will likely have to impair.

Six Months Ended June 30, 2024, and 2023

Trio® segment sales increased 7% during the six months ended June 30, 2024, compared to the same period in 2023. Trio® sales increased \$6.4 million, partially offset by a decrease of \$2.4 million in our Trio® segment byproduct sales. Trio® sales increased primarily due to a 20% increase in Trio® tons sold, partially offset by a 10% decrease in our average net realized sales price per ton. Sales volumes increased during the six months ended June 30, 2024, compared to the same period in 2023 as we sold more Trio® tons into row crop markets, particularly driven by the sulfate value of Trio®. Similar to potash prices discussed above, our Trio® average net realized sales price per ton has decreased as potassium fertilizer supplies improved.

Our Trio® segment byproduct sales decreased \$2.4 million in the three months ended June 30, 2024, compared to the same period in 2023, due mainly to a decrease in Trio® segment byproduct water sales. We sold less byproduct water as we increased the volume of water used for injection at our HB plant and had fewer overall sales of water from our Caprock water rights. Generally, we source our water sales closer to the location where the customer needs the water to minimize water transfer costs.

Trio® freight costs increased 21%, as we sold 20% more Trio® tons in the six months ended June 30, 2024, compared to the same period in 2023. Our Trio® freight expense is impacted by the geographic distribution of our Trio® sales and by the proportion of customers arranging for and paying their own freight costs.

Our Trio® cost of goods sold increased 7% in the six months ended June 30, 2024, compared to the same period in 2023, due to selling 20% more tons of Trio®, partially offset by decreases in certain production costs, such as production labor and benefits expense, as we moved to a reduced operating schedule at our East facility and restarted our fine langbeinite recovery process in March 2024. In addition, the beginning 2024 weighted average carrying cost per ton of our finished goods was reduced by the lower of cost or net realizable value inventory adjustment recorded in the fourth quarter of 2023. Finally, we produced more tons of Trio® in the six months ended June 30, 2024, compared to the same period in 2023, which lowered our per ton production costs. A significant portion of our production costs is fixed and an increase in tons produced decreases our per ton production costs.

Our Trio® segment recorded gross margin of \$1.0 million in the six months ended June 30, 2024, compared to gross margin of \$2.7 million in the same period in 2023, mainly due to the decrease in average net realized sales price per Trio® ton and the decrease in Trio® segment byproduct sales.

During the year ended December 31, 2023, we recorded an impairment related to our Trio® segment assets because the net book value exceeded the estimated fair value of the assets. The fair value of the Trio® segment assets was primarily determined using the expected proceeds received in an orderly sale of the individual assets. For any new Trio® segment capital spending during the six months ended June 30, 2024, we also estimated the fair value of those assets using the expected proceeds received in an orderly sale of those new assets, and we recorded an additional impairment of \$2.2 million. Although we have reduced capital spending at our East facility compared to prior years, we expect to incur additional capital expenditures in the future periods for our Trio® segment assets that we will likely have to impair.

Additional Information Relating to Trio®

The table below shows the percentage of Trio® tons sold into the domestic and export markets during the three and six months ended **March 31, 2024**, **June 30, 2024**, and 2023.

	United States	Export
For the Three Months Ended March 31, 2024	89%	11%
For the Three Months Ended March 31, 2023	90%	10%
	United States	Export
For the Three Months Ended June 30, 2024	88%	12%
For the Six Months Ended June 30, 2024	88%	12%
For the Three Months Ended June 30, 2023	89%	11%
For the Six Months Ended June 30, 2023	90%	10%

Oilfield Solutions Segment

	Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended March 31,	Three Months Ended June 30,	Three Months Ended June 30,	Six Months Ended June 30,	Six Months Ended June 30,
(in thousands)	(in thousands)			2024	2023	2024	2023
(in thousands)							
Sales							
Sales							
Sales							
Cost of goods sold							
Cost of goods sold							
Cost of goods sold							
Gross Margin							
Gross Margin							
Gross Margin							
Depreciation, depletion, and amortization incurred							
Depreciation, depletion, and amortization incurred							
Depreciation, depletion, and amortization incurred							

Three Months Ended **March 31, 2024**, **June 30, 2024**, and 2023

Our oilfield solutions segment sales increased **\$1.1 million** **\$0.4 million** in the first quarter of 2024, three months ended June 30, 2024, compared to the first quarter same period in 2023, due to a **\$0.3 million** increase in other oilfield solution products and services and a **\$0.2 million** increase in brine water sales.

Our cost of goods sold decreased **\$0.4 million**, or 11%, in the three months ended June 30, 2024, compared to the same period in 2023, due to using less contract labor. In the three months ended June 30, 2023, we used contract labor to complete various projects at Intrepid South.

Gross margin for the three months ended June 30, 2024, increased **\$0.8 million** compared to the same period in 2023, due to the factors discussed above.

Six Months Ended June 30, 2024, and 2023

Our oilfield solutions segment sales increased **\$1.5 million** in the six months ended June 30, 2024, compared to the same period in 2023, due to a **\$0.6 million** increase in water sales, a **\$0.3 million** **\$0.5 million** increase in brine water sales, and a **\$0.2 million** **\$0.5 million** increase in other oilfield solution products and services. Our oilfield solutions segment water sales increased compared to the prior year period due to increased as fewer sales of water were classified as byproduct sales in our South ranch, potash and Trio® segments. Our brine water sales and sales of other oilfield solutions segments products and services increased due to continued strong demand from oil and gas operators in the Permian Basin near Intrepid South.

Our cost of goods sold decreased **\$0.5 million** **\$0.9 million**, or **12% 11%**, in the **first quarter of 2024, six months ended June 30, 2024**, compared to the **first quarter of same period in 2023**, due to using less contract labor. In the **first quarter of 2023, six months ended June 30, 2023**, we used contract labor to complete various projects at Intrepid South.

Gross margin for the **first quarter of 2024** **three months ended June 30, 2024**, increased **\$1.5 million** **\$2.4 million** compared to the **first quarter of same period in 2023**, due to the factors discussed above.

Specific Factors Affecting Our Results

Sales

Our gross sales are derived from the sales of potash, Trio®, water, salt, magnesium chloride, brine water, and various other products and services offered to oil and gas producers. Total sales are determined by the quantities of products we sell and the sales prices we realize. For potash, Trio®, and salt, we quote prices to customers both on a delivered basis and on the basis of pick-up at our plants and warehouses. We incur freight costs on most of our potash, Trio® and salt sales, but some customers arrange and pay for their own freight directly. When we arrange and pay for freight, our quotes and billings are based on expected freight costs to the points of delivery. When we calculate our potash and Trio® average net realized sales price per ton, we deduct any freight costs included in sales before dividing by the number of tons sold. We believe the deduction of freight costs provides a more representative measure of our performance in the market due to variations caused by ongoing changes in the proportion of customers paying for their own freight, the geographic distribution of our products, and freight rates. Freight rates have been increasing, and if we are unable to pass the increased freight costs on to the customer, our average net realized sales price per ton is negatively affected. We manage our sales and marketing operations centrally and we work to achieve the

highest average net realized sales price per ton we can by evaluating the product needs of our customers and associated logistics and then determining which of our production facilities can best satisfy these needs.

The volume of products we sell is determined by demand for our products and by our production capabilities. We operate our potash and Trio® facilities at production levels that approximate expected demand and **take into account** **consider** current inventory levels and expect to continue to do so for the foreseeable future.

Our water sales and other products and services offered through our oilfield solutions segment are driven by demand from oil and gas exploration companies drilling in the Permian Basin. As such, demand for our water is generally stronger during a cyclical expansion of oil and gas drilling. Likewise, a cyclical contraction of oil and gas drilling may decrease demand for our water and the other products and services offered through our oilfield solutions segment.

Cost of Goods Sold

Our cost of goods sold reflects the costs to produce our products. Many of our production costs are largely fixed and, consequently, our cost of sales per ton on a facility-by-facility basis tends to move inversely with the number of tons we produce, within the context of normal production levels. Our principal production costs include labor and employee benefits, maintenance materials, contract labor, and materials for operating or maintenance projects, natural gas, electricity, operating supplies, chemicals, depreciation and depletion, royalties, and leasing costs. Certain elements of our cost structure associated with contract labor, consumable operating supplies, reagents, and royalties are variable, but these variable elements make up a smaller component of our total cost structure. Our costs often vary from period to period based on the fluctuation of inventory, sales, and production levels at our facilities.

Our production costs per ton are also impacted when our production levels change, due to factors such as changes in the grade of ore delivered to the plant, levels of mine development, plant operating performance, and downtime. Because all of our potash is produced from solution mining, weather has a significant impact on our potash production. We expect that our labor and contract labor costs in Carlsbad, New Mexico, will continue to be influenced most directly by the demand for labor in the local region where we compete for labor with another fertilizer company, companies in the oil and gas industry, and a nuclear waste processing and storage facility.

We pay royalties to federal, state, and private lessors under our mineral leases. These payments typically equal a percentage of sales (less freight) of minerals extracted and sold under the applicable lease. In some cases, federal royalties for potash are paid on a sliding scale that varies with the grade of ore extracted. **Our For the three and six months ended June 30, 2024, our average royalty rate was 4.9% for 4.7%.** For the three and six months ended **March 31, 2024** **June 30, 2023, and 2023**, our average royalty rate was 4.9%.

Income Taxes

We are subject to federal and state income taxes on our taxable income. Our effective tax rate for the **three six months ended March 31, 2024** **June 30, 2024** was **19.8% 21.4%**. Our effective tax rate differed from the statutory rate during this period primarily from the permanent difference between book and tax income for stock compensation, the percentage depletion deduction and the effect of state tax law changes. Our effective tax rate for the **three six months ended March 31, 2023** **June 30, 2023** was **28.4% 30.2%** which differed from the statutory rate primarily from the estimated permanent difference between book and tax income for the percentage depletion deduction and the officers' compensation deduction.

Our federal and state income tax returns are subject to examination by federal and state tax authorities.

For the **three six months ended March 31, 2024** **June 30, 2024**, we incurred approximately **\$0.8 million** **\$1.1 million** of deferred income tax benefit and a minimal amount of current income tax expense. **Our current income tax expense is less than the total tax benefit due to the utilization of net operating losses.** For the **three six months ended March 31, 2023** **June 30, 2023**, we incurred income tax expense of **\$1.8 million** **\$3.8 million**.

We evaluate our deferred tax assets and liabilities each reporting period using the enacted tax rates expected to apply to taxable income in the periods in which the deferred tax liability or asset is expected to be settled or realized. The estimated statutory income tax rates that are applied to our current and deferred income tax calculations are impacted most significantly by the states in which we conduct business. Changing business conditions for normal business transactions and operations, as well as changes to state tax rates and apportionment laws, potentially alter our apportionment of income among the states for income tax purposes. These changes in apportionment laws result in changes in the calculation of our current and deferred income taxes, including the valuation of our deferred tax assets and liabilities. The effects of any such changes are recorded in the period of

the adjustment. These adjustments can increase or decrease the net deferred tax asset on our condensed consolidated balance sheet, and thus increase or decrease the deferred tax benefit or deferred income tax expense on the income statement.

Capital Investments

During the **first quarter of 2024**, **three and six months ended June 30, 2024**, cash paid for property, plant, equipment, mineral properties, intangible and other assets was **\$11.7 million**, **\$11.3 million** and **\$23.0 million**, respectively.

We expect to make capital investments in 2024 of \$40 million to \$50 million. We anticipate spending approximately \$20 million to \$25 million on sustaining capital in 2024 with the remainder of our estimated spending on opportunity projects, which include the completion of phase two of our new HB injection pipeline project, a new extraction well at our HB mine, and a new primary pond at our Wendover facility. We may adjust our investment plans as our expectations for 2024 change. We anticipate our 2024 operating plans and capital programs will be funded out of operating cash flows and existing cash. We may also use our revolving credit facility, to the extent available, to fund capital investments.

Liquidity and Capital Resources

As of **March 31, 2024** **June 30, 2024**, we had cash and cash equivalents of **\$34.1 million**, **\$51.7 million**, compared to \$4.1 million at December 31, 2023. The increase in our cash balance during the first **three months** **half** of 2024 was driven mainly by a \$45 million cash payment received under the cooperative development agreement and **Amendment with XTO**, partially offset by **\$11.7 million** **\$23.0 million** in capital expenditures and a \$4.0 million repayment of borrowings under our revolving credit facility.

Our operations have primarily been funded from cash on hand, cash generated by operations, borrowings under our revolving credit facility, and proceeds from debt and equity offerings. We continue to monitor our future sources and uses of cash and anticipate that we may adjust our capital allocation strategies when, and as determined by our Board of Directors. We may, at any time we deem conditions favorable, attempt to improve our liquidity position by accessing debt or equity markets in accordance with our existing debt agreements. We also may attempt to raise capital in the future through the issuance of additional equity or debt securities, subject to prevailing market conditions. However, there is no assurance that we will be able to successfully raise additional capital on acceptable terms or at all. With our current cash on hand, the remaining availability under our credit facility, and the expected cash generated from operations, we believe we have sufficient liquidity to meet our obligations for the next twelve months.

The following summarizes our cash flow activity for the **three** **six** months ended **March 31, 2024** **June 30, 2024**, and 2023 (in thousands):

	Three Months Ended March 31,		Six Months Ended June 30,	
	2024	2024	2023	2024
Cash flows provided by operating activities				
Cash flows used in investing activities				
Cash flows (used in) provided by financing activities				
Cash flows used in financing activities				

Operating Activities

Net cash provided by operating activities through **March 31, 2024** **June 30, 2024**, was **\$41.5 million**, **\$69.3 million**, an increase of **\$33.1 million**, **\$30.3 million** compared with the first **three months** **half** of 2023, mainly due to a \$45 million cash payment received under the cooperative development agreement and **Amendment with XTO**, partially offset by the decrease in sales during the first **quarter** **half** of 2024, compared to the first **quarter** **half** of 2023.

Investing Activities

Net cash used in investing activities decreased by **\$13.9 million**, **\$22.3 million** in the first **three months** **half** of 2024, compared with the same period in 2023 due to a decrease in capital spending and proceeds received for the sale of water recycling equipment.

Financing Activities

Revolving Credit Facility—We maintain a \$150 million revolving credit facility with a syndicate of lenders with Bank of Montreal as administrative agent. The revolving credit facility has a maturity date to August 4, 2027. As of **March 31, 2024** **June 30, 2024**, borrowings under the credit facility bear interest at the SOFR plus an applicable margin of 1.50% to 2.25% per annum, based on our leverage ratio as calculated in accordance with the amended agreement governing the revolving credit facility. Borrowings under the revolving credit facility are secured by substantially all of our current and non-current assets, and the obligations under the credit facility are unconditionally guaranteed by several of our subsidiaries.

We occasionally borrow and repay amounts under the revolving credit facility for near-term working capital needs or other purposes and may do so in the future. During the three months ended **March 31, 2024** **June 30, 2024**, we made no borrowings and made no repayments under the revolving credit facility. During the six months ended **June 30, 2024**, we made no borrowings and made \$4.0 million in repayments under the revolving credit facility. During the three months ended **March 31, 2023** **June 30, 2023**, we made \$5.0 million in borrowings and made \$5.0 million in repayments under the revolving credit facility. During the six months ended **June 30, 2023**, we made \$5.0 million in borrowings and we made no repayments made \$5.0 million in repayments under the revolving credit facility. As of **March 31, 2024** **June 30, 2024**, we had no borrowings outstanding and no outstanding letters of credit under this facility. As of December 31, 2023, we had \$4.0 million in borrowings outstanding and no outstanding letters of credit under this facility.

As of **March 31, 2024** **June 30, 2024**, we were in compliance with all applicable covenants under the revolving credit facility.

As of **April 30, 2024** **July 31, 2024**, we had approximately **\$48.8 million** **\$51.1 million** in cash and cash equivalents and no borrowings under the revolving credit facility. We have \$150.0 million of remaining availability under the revolving credit facility as of **April 30, 2024** **July 31, 2024**.

Share Repurchase Program—In February 2022, our Board of Directors approved a \$35 million share repurchase program. Under the share repurchase program, we may repurchase shares from time to time in the open market or in privately negotiated transactions. The timing, volume and nature of share repurchases, if any, will be at our sole discretion and will be dependent on market conditions, liquidity, applicable securities laws, and other factors. We may suspend or discontinue the share repurchase program at any time. We repurchased 608,657 shares totaling \$22.0 million from August 2022 through December 2022, with approximately \$13 million remaining available under the repurchase program authorization. For the **three** **six** months ended **March 31, 2024** **June 30, 2024**, we did not repurchase any shares under the share repurchase program.

Critical Accounting Policies and Estimates

Our Annual Report on Form 10-K for the year ended December 31, 2023, describes the critical accounting policies that affect our more significant judgments and estimates used in the preparation of our consolidated financial statements. We have not made any significant changes to our critical accounting policies since December 31, 2023.

Non-GAAP Financial Measure

To supplement our consolidated financial statements, which are prepared and presented in accordance with GAAP, from time to time we use "average net realized sales price per ton," which is a non-GAAP financial measure. This non-GAAP financial measure should not be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. In addition, because the presentation of this non-GAAP financial measure varies among companies, our presentation of this non-GAAP financial measure may not be comparable to similarly titled measures used by other companies.

We believe average net realized sales price per ton, when used in conjunction with GAAP financial measures, provides useful information to investors for analysis of our business and operating results, enhances the overall understanding of past financial performance and future prospects, and allows for greater transparency with respect to the key metric we use in our financial and operational decision making. We use this non-GAAP financial measure as one of our tools in comparing period-over-period performance on a consistent basis and when planning, forecasting, and analyzing future periods. We believe this non-GAAP financial measure is used by professional research analysts and others in the valuation, comparison, and investment recommendations of companies in the potash mining industry. Many investors use the published research reports of these professional research analysts and others in making investment decisions.

Average Net Realized Sales Price per Ton

We calculate average net realized sales price per ton for each of potash and Trio®. Average net realized sales price per ton for potash is calculated as potash segment sales less potash segment byproduct sales and potash freight costs and then dividing that difference by the number of tons of potash sold in the period. Likewise, average net realized sales price per ton for Trio® is calculated as Trio® segment sales less Trio® segment byproduct sales and Trio® freight costs and then dividing that difference by Trio® tons sold. We consider average net realized sales price per ton to be useful, and believe it to be useful for investors, because it shows our potash and Trio® average per-ton pricing without the effect of certain transportation and delivery costs. When we arrange transportation and delivery for a customer, we include in revenue and in freight costs the costs associated with transportation and delivery. However, some of our customers arrange for and pay their own transportation and delivery costs, in which case these costs are not included in our revenue and freight costs. We use average net realized sales price per ton as a key performance indicator to analyze potash and Trio® sales and price trends.

Below is a reconciliation of average net realized sales price per ton to segment sales, the most directly comparable GAAP financial measure for the three **and six** months ended **March 31, 2024** **June 30, 2024** and 2023:

	Three Months Ended March 31,				Three Months Ended June 30,			
	2024		2023		2024		2023	
	Potash	Trio®	Potash	Trio®	Potash	Trio®	Potash	Trio®
(in thousands, except per ton amounts)	(in thousands, except per ton amounts)				(in thousands, except per ton amounts)			
Total Segment Sales								
Less: Segment byproduct sales								
Freight costs								
Subtotal								
Divided by:								
Divided by:								
Divided by:								
Tons sold								
Tons sold								
Tons sold								
Average net realized sales price per ton								

	Six Months Ended June 30,		Six Months Ended June 30,		Six Months Ended June 30,	
	2024		2023			
(in thousands, except per ton amounts)	Potash	Trio®	Potash	Trio®		
Total Segment Sales						
Less: Segment byproduct sales						
Freight costs						
Subtotal						
Divided by:						
Divided by:						
Divided by:						
Tons sold						
Tons sold						
Tons sold						
Average net realized sales price per ton						

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Part II, Item 7A., "Quantitative and Qualitative Disclosure About Market Risk," of our Annual Report on Form 10-K for the year ended December 31, 2023, describes our exposure to market risk. There have been no **significant** material changes to our market risk exposure since December 31, 2023.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures as defined in Rule 13a-15(e) of the Exchange Act. Our disclosure controls and procedures are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the **Securities and Exchange Commission's** **SECs** rules and forms. Our disclosure controls and procedures are also designed to ensure that this information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure. Under the supervision and with the participation of management, including our principal financial officer and acting principal executive officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of **March 31, 2024** **June 30, 2024**. Based on this evaluation, our principal financial officer and acting principal executive officer **have** concluded that our disclosure controls and procedures were effective as of **March 31, 2024** **June 30, 2024**, at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the three months ended **March 31, 2024** **June 30, 2024**, that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Our management, including our principal financial officer and acting principal executive officer, do not expect that our disclosure controls or our internal control over financial reporting will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within Intrepid have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

For information regarding litigation, other disputes and regulatory proceedings see Part I - Item 1. Financial Statements, Note 15 - Commitments and Contingencies.

ITEM 1A. RISK FACTORS

Our future performance is subject to a variety of risks and uncertainties that could materially and adversely affect our business, financial condition, results of operations, and the trading price of our common stock. These risks and uncertainties are described in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023. Except as set forth below, there have been no material changes to these risks and uncertainties described in our Annual Report on Form 10-K for the year ended December 31, 2023.

We rely on our management personnel (including our directors) for the development and execution of our business strategy, and the loss of one or more members of our management team could harm our business.

Our management personnel have significant relevant industry and company-specific experience. Our senior management team has developed and implemented first-of-their-kind processes and other innovative ideas that are important to our business. Our success depends, in part, upon the performance and continued services of our senior leadership team, including our directors. We do not currently maintain "key person" life insurance on any of our management personnel.

On April 16, 2024, our Board granted Robert P. Jornayvaz III, our Executive Chairman of the Board and Chief Executive Officer, a temporary medical leave of absence, effective immediately, as he recovers from an accident. In connection with Mr. Jornayvaz's medical leave, the Board temporarily delegated all responsibilities of the Chairman of the Board to Barth Whitham, Lead Director. In addition, the Board appointed Matthew D. Preston, the Company's Chief Financial Officer, as acting principal executive officer of the Company. The Board also appointed Hugh E. Harvey, our co-founder with Mr. Jornayvaz, to serve as a Class III director on the Board.

On July 10, 2024, our Board announced that Mr. Jornayvaz remains on extended medical leave of absence and it is unlikely that Mr. Jornayvaz will return to the Company in his Chief Executive Officer role. As such, our Board has initiated a search process to identify a successor to Mr. Jornayvaz in the Chief Executive Officer role. Mr. Preston will continue as acting principal executive officer of the Company during the search process. The Board also elected Mr. Whitham, formerly Lead Independent Director, as its Chair.

Disruption to our organization as a result of leadership changes could have a material adverse effect on our business, financial condition and results of operations. If our leadership team fails to perform effectively or if we fail to attract or retain key executives, senior management or other key employees, our business, financial condition or results of operations could be harmed. The loss or inability to retain these individuals could disrupt our operations, and we may be unable to achieve our business strategies and grow effectively. To execute our business plans and strategies, we must also continue to attract and retain highly qualified personnel and we may incur significant costs, including stock-based compensation expense, to do so.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities										
Period	Period Purchased ¹	(a) Total Number of Shares Purchased				(b) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs				(d) Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plan or Programs ²
		(a) Total Number of Shares	(b) Average Price Paid Per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plan or Programs ²	(a) Total Number of Shares	(b) Average Price Paid Per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plan or Programs ²	
January 1, 2023 through January 31, 2024										
February 1, 2024 through February 29, 2024										
March 1, 2024 through March 31, 2024										
April 1, 2024 through April 30, 2024										

May 1, 2024
through May
31, 2024
June 1, 2024
through June
30, 2024

Total

¹ Represents shares of common stock we withheld as a payment of withholding taxes due upon vesting of restricted stock held by our employees.

² Represents the remaining dollar amount available to repurchase shares of common stock under the \$35 million share repurchase program approved by the Board of Directors in February 2022. Under the share repurchase program, we may repurchase shares from time to time in the open market or in privately negotiated transactions. The timing, volume and nature of share repurchases, if any, will be at our sole discretion and will be dependent on market conditions, liquidity, applicable securities laws, and other factors. We did not repurchase any shares during the ~~first~~ second quarter of 2024, and we may suspend or discontinue the share repurchase program at any time.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

We are committed to providing a safe and healthy work environment. The objectives of our safety programs are to eliminate workplace accidents and incidents, preserve employee health, and comply with all safety- and health-based regulations. We seek to achieve these objectives by training employees in safe work practices; establishing, following, and improving safety standards; involving employees in safety processes; openly communicating with employees about safety matters; and recording, reporting, and investigating accidents, incidents, and losses to avoid recurrence. As part of our ongoing safety programs, we collaborate with the Mine Safety and Health Administration ("MSHA") and the New Mexico Bureau of Mine Safety to identify and implement accident prevention techniques and practices.

Our East, West, and North facilities in New Mexico are subject to regulation under the Federal Mine Safety and Health Act of 1977 and the New Mexico Bureau of Mine Safety. MSHA inspects these facilities on a regular basis and issues various citations and orders when it believes a violation has occurred under federal law. Exhibit 95.1 to this Quarterly Report on Form 10-Q provides the information concerning mine safety violations and other regulatory matters required by SEC rules. Our Utah and HB facilities are subject to regulation by the Occupational Health and Safety Administration and, therefore, are not required to be included in the information provided in Exhibit 95.1.

ITEM 5. OTHER INFORMATION

On March 25, 2024, Robert P. Jornayvaz III, our Chief Executive Officer and Chairman of the Board, entered into a pre-arranged stock trading plan (the "Jornayvaz 10b5-1 Trading Agreement"). The Jornayvaz 10b5-1 Trading Agreement provides for the sale of up to 315,000 shares of the Company's common stock between June 24, 2024 to June 24, 2025. Further, the Jornayvaz 10b5-1 Trading Agreement was entered into during an open insider trading window and is intended to satisfy the affirmative defense of Rule 10b5-1(c) under the Exchange Act.

Other than the above, during ~~During~~ the three months ended ~~March 31, 2024~~ June 30, 2024, no director or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or non-Rule "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

ITEM 6. EXHIBITS

Exhibit No.	Description
31.1	Certification of Principal Financial Officer and Acting Principal Executive Officer pursuant to Rule 13a-14(a) and 15d-14(a), as amended.*
32.1	Certification of Principal Financial Officer and Acting Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**
95.1	Mine Safety Disclosure Exhibit.*
101.INS	Inline XBRL Instance Document (Note that the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document).*
101.SCH	Inline XBRL Taxonomy Extension Schema Document.*
101.CAL	Inline XBRL Extension Calculation Linkbase Document.*
101.LAB	Inline XBRL Extension Label Linkbase Document.*
101.PRE	Inline XBRL Extension Presentation Linkbase Document.*
101.DEF	Inline XBRL Extension Definition Linkbase Document.*
104	Cover page Interactive Data File (formatted as Inline XBRL and contained in exhibit 101)

* Filed herewith.

** Furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTREPID POTASH, INC.

(Registrant)

Dated: **May 9, 2024** August 6, 2024

/s/ Matthew D. Preston

Matthew D. Preston - Chief Financial Officer and Acting Principal Executive Officer
(Principal Executive Officer and Principal Financial Officer)

Dated: **May 9, 2024** August 6, 2024

/s/ Cris Ingold

Cris Ingold - Chief Accounting Officer
(Principal Accounting Officer)

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Exhibit 31.1

CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER AND ACTING PRINCIPAL EXECUTIVE OFFICER

PURSUANT TO 15 U.S.C. SECTION 7241, AS

ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Matthew D. Preston, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Intrepid Potash, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: **May 9, 2024** August 6, 2024

/s/ MATTHEW D. PRESTON

Matthew D. Preston

Chief Financial Officer and Acting Principal Executive Officer

CERTIFICATION OF
PRINCIPAL FINANCIAL OFFICER AND ACTING PRINCIPAL EXECUTIVE OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the filing of the Quarterly Report on Form 10-Q for the quarter ended **March 31, 2024** **June 30 2024** (the "Report"), of Intrepid Potash, Inc. (the "Registrant") with the Securities and Exchange Commission and pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I, Matthew D. Preston, Chief Financial Officer of the Registrant, certify that to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Dated: **May 9, 2024** **August 6, 2024**

/s/ MATTHEW D. PRESTON

Matthew D. Preston
Chief Financial Officer and Acting Principal Executive Officer

This certification is furnished with this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and will not, except to the extent required by such Act, be deemed filed by the Registrant for purposes of Section 18 of the Exchange Act. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Registrant specifically incorporates it by reference.

The table below provides information for the quarter ended **March 31, 2024** **June 30, 2024**, about certain mine safety and health citations issued to Intrepid or its subsidiaries by the Mine Safety and Health Administration ("MSHA") under the Federal Mine Safety and Health Act of 1977 (the "Mine Act") and about certain other regulatory matters.

Mine Name and MSHA Identification Number	Mine Name and MSHA Identification Number	Section 104 S&S Citations	Section 104(b) Orders	Section 104(d) Citations and Orders	Section 110(b)(2) Violations	Section 107(a) Orders	Total Dollar Value of MSHA Assessments Proposed	Total Number of Mining-Related Fatalities	Received Notice of Pattern of Violations Under Section 104(e)	Received Notice of Potential to Have Pattern under Section 104(e) as of the End of the Period	Legal Actions Pending	Legal Actions Initiated During the Period	Legal Actions Resolved During the Period	Mine Name and MSHA Identification Number	Section 104 S&S Citations	Section 104(b) Orders	Section 104(d) Citations and Orders	Section 110(b)(2) Violations	Section 107(a) Orders
Intrepid Potash East (29-00170)	Intrepid Potash East (29-00170)	—	—	—	—	—	\$2,648	—	—	2	—	8	Intrepid Potash East (29-00170)	3	—	—	—	—	
Intrepid Potash West (29-00175)	Intrepid Potash West (29-00175)	—	—	—	—	—	1,029	—	—	2	—	—	Intrepid Potash West (29-00175)	—	—	—	—	—	
Intrepid Potash North (29-02028)	Intrepid Potash North (29-02028)	—	—	—	—	—	—	—	—	—	—	2	Intrepid Potash North (29-02028)	—	—	—	—	—	

Below are additional details about the information provided in the table above:

- **General** - In general, the number of citations and orders will vary depending on the size of the mine, the individual inspector assigned to the mine, and the specific mine characteristics. Citations and orders can be contested and appealed and, in that process, are often reduced in severity and amount and are sometimes vacated.
- **MSHA Identification Numbers** - MSHA assigns an identification number to each mine and may or may not assign separate identification numbers to related facilities. We provide the information in the table by MSHA identification number.
- **Section 104 Significant and Substantial ("S&S") Citations** - These citations are issued for alleged violations of a mining safety standard or regulation where there exists a reasonable likelihood that the hazard contributed to or will result in an injury or illness of a reasonably serious nature.
- **Section 104(b) Orders** - These orders are issued for alleged failure to totally abate the subject matter of a Section 104(a) citation within the period specified in the citation.

- **Section 104(d) Citations and Orders** - These citations and orders are issued for an alleged unwarrantable failure (i.e., aggravated conduct constituting more than ordinary negligence) to comply with a mining safety standard or regulation.
- **Section 110(b)(2) Violations** - These violations are issued, and penalties are assessed, for flagrant violations (i.e., a reckless or repeated failure to make reasonable efforts to eliminate a known violation that substantially and proximately caused, or reasonably could have been expected to cause, death or serious bodily injury).
- **Section 107(a) Orders** - These orders are issued for an imminent danger to immediately remove miners.
- **Total Dollar Value of MSHA Assessments Proposed** - Proposed assessments issued during the period do not necessarily relate to the citations or orders issued by MSHA during that period or to the pending legal actions reported in the table.
- **Notice of Pattern of Violations Under Section 104(e); Notice of Potential to Have Pattern under Section 104(e)** - These notices are issued for a pattern of violation of mandatory health or safety standards or for the potential to have such a pattern.
- **Legal Actions Pending, Initiated, and Resolved** - The Federal Mine Safety and Health Review Commission (the "Commission") is an independent adjudicative agency that provides administrative trial and appellate review of legal disputes arising under the Mine Act. Each legal action is assigned a docket number by the Commission and may have as its subject matter one or more citations, orders, penalties, or complaints.

The table below summarizes the types of legal actions that were pending as of **March 31, 2024** June 30, 2024:

Mine Name and MSHA Identification Number	Mine Name and MSHA Identification Number	Contests of Citations and Orders	Contests of Proposed Penalties	Complaints for Compensation	Complaints of Discharge, Discrimination or Interference	Applications for Temporary Relief	Appeals of Judges' Decisions or Orders	Total	Mine Name and MSHA Identification Number	Contests of Citations and Orders	Contests of Proposed Penalties	Complaints for Compensation	Complaints of Discharge, Discrimination or Interference	Applications for Temporary Relief	Appeals of Judges' Decisions or Orders	Total
Intrepid Potash East (29-00170)	Intrepid Potash East (29-00170)	2	—	—	—	—	—	2	Intrepid Potash East (29-00170)	4	—	—	—	—	—	4
Intrepid Potash West (29-00175)	Intrepid Potash West (29-00175)	2	—	—	—	—	—	2	Intrepid Potash West (29-00175)	—	—	—	—	—	—	—
Intrepid Potash North (29-02028)	Intrepid Potash North (29-02028)	—	—	—	—	—	—	—	Intrepid Potash North (29-02028)	—	—	—	—	—	—	—

- **Contests of Citations and Orders** relate to challenges by operators, miners or miners' representatives to the issuance of a citation or order issued by MSHA.
- **Contests of Proposed Penalties (Petitions for Assessment of Penalties)** are administrative proceedings challenging a civil penalty that MSHA has proposed for the violation contained in a citation or order.
- **Complaints for Compensation** are filed by miners entitled to compensation when a mine is closed by certain withdrawal orders issued by MSHA for the purpose of determining the amount of compensation, if any, due miners idled by the orders.
- **Complaints of Discharge, Discrimination or Interference** involve a miner's allegation that he or she has suffered a wrong by the operator because he or she engaged in some type of activity protected under the Mine Act, such as making a safety complaint, or that he or she has suffered discrimination and lost his or her position.

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