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(Exact Name of Registrant as Specified in its Charter) _____Delaware68-0551851(State or other jurisdiction ofincorporation or organization)(I.R.S. EmployerIdentification No.)1200 17th Street, Floor 15Denver, Colorado80202(Address of principal executive offices)(Zip Code)Registrantâ€™s telephone number, including area code: (720) 358-3679 Securities registered pursuant to Section 12(b) of the Act: Title of each classTradingSymbol(s)Name of each exchangeon which registeredClass A Common Stock, par value $0.001 per sharePLTRNew York Stock ExchangeIndicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes â˜’ No â˜Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Â§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes â˜’ No â˜ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of â€œlarge accelerated filer,â€ â€œaccelerated filer,â€ â€œsmaller reporting company,â€ and â€œemerging growth companyâ€ in Rule 12b-2 of the Exchange Act. Large accelerated filerâ˜’Accelerated filerâ˜Non-accelerated filerâ˜Smaller reporting companyâ˜Emerging growth companyâ˜If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. â˜ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes â˜ No â˜’ As of JulyÂ 31, 2024, there were 2,142,323,448 shares of the registrantâ€™s Class A common stock outstanding, 96,125,336 shares of the registrantâ€™s Class B common stock outstanding, and 1,005,000 shares of the registrantâ€™s Class F common stock outstanding. 1TABLE OF CONTENTSPagePART I. FINANCIAL INFORMATIONItem 1.Financial Statements (Unaudited)3Condensed Consolidated Balance Sheets3Condensed Consolidated Statements of Operations4Condensed Consolidated Statements of Comprehensive Income5Condensed Consolidated Statements of Equity6Condensed Consolidated Statements of Cash Flows8Notes to Unaudited Condensed Consolidated Financial Statements9Item 2.Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations24Item 3.Quantitative and Qualitative Disclosures About Market Risk36Item 4.Controls and Procedures37PART II. OTHER INFORMATIONItem 1.Legal Proceedings39Item 1A.Risk Factors39Item 2.Unregistered Sales of Equity Securities and Use of Proceeds89Item 3.Defaults Upon Senior Securities89Item 4.Mine Safety Disclosures89Item 5.Other Information90Item 6.Exhibits912Table of contentsPART I - FINANCIAL INFORMATIONITEM 1. FINANCIAL STATEMENTS (UNAUDITED)Palantir Technologies Inc.Condensed Consolidated Balance Sheets(in thousands, except per share amounts)(unaudited)As of June 30, 2024As of December 31, 2023AssetsCurrent assets:Cash and cash equivalents$512,659Â $831,047Â Marketable securities3,485,800Â 2,843,132Â Accounts receivable, net659,339Â 364,784Â Prepaid expenses and other current assets115,712Â 99,655Â Total current assets4,773,510Â 4,138,618Â Property and equipment, net43,483Â 47,758Â Operating lease right-of-use assets213,453Â 182,863Â Other assets161,434Â 153,186Â Total assets$5,191,880Â $4,522,425Â Liabilities and EquityCurrent liabilities:Accounts payable$67,345Â $12,122Â Accrued liabilities195,489Â 222,991Â Deferred revenue278,441Â 246,901Â Customer deposits221,519Â 209,828Â Operating lease liabilities44,125Â 54,176Â Total current liabilities806,919Â 746,018Â Deferred revenue, noncurrent15,649Â 28,047Â Customer deposits, noncurrent1,527Â 1,477Â Operating lease liabilities, noncurrent214,334Â 175,216Â Other noncurrent liabilities15,645Â 10,702Â Total liabilities1,054,074Â 961,460Â Commitments and Contingencies (Note 7)Stockholdersâ€™ equity:Common stock, $0.001 par value: 20,000,000 Class A shares authorized as of June 30, 2024 and December 31, 2023; 2,140,809 and 2,096,982 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; 2,700,000 Class B shares authorized as of June 30, 2024 and December 31, 2023; 96,125 and 102,141 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; and 1,005 Class F shares authorized, issued, and outstanding as of June 30, 2024 and December 31, 20232,238Â 2,200Â Additional paid-in capital9,463,178Â 9,122,173Â Accumulated other comprehensive income (loss), net(4,935)801Â Accumulated deficit(5,409,957)(5,649,613)Total stockholdersâ€™ equity4,050,524Â 3,475,561Â Noncontrolling interests87,282Â 85,404Â Total equity4,137,806Â 3,560,965Â Total liabilities and equity$5,191,880Â $4,522,425Â The accompanying notes are an integral part of these condensed consolidated financial statements.3Table of contentsPalantir Technologies Inc.Condensed Consolidated Statements of Operations(inÂ thousands, except per share amounts)(unaudited)Â Â Â Â Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Revenue$678,134Â $533,317Â $1,312,472Â $1,058,503Â Cost of revenue128,562Â 106,899Â 244,818Â 214,544Â Gross profit549,572Â 426,418Â 1,067,654Â 843,959Â Operating expenses:Sales and marketing196,809Â 184,163Â 389,986Â 371,256Â Research and development108,781Â 99,533Â 218,821Â 189,633Â General and administrative138,643Â 132,648Â 272,627Â 268,881Â Total operating expenses444,233Â 416,344Â 881,434Â 829,770Â Income from operations105,339Â 10,074Â 186,220Â 14,189Â Interest income46,593Â 30,310Â 89,945Â 51,163Â Other income (expense), net(11,173)(10,341)(24,680)(14,477)Income before provision for income taxes140,759Â 30,043Â 251,485Â 50,875Â Provision for income taxes5,189Â 2,171Â 9,844Â 3,852Â Net income135,570Â 27,872Â 241,641Â 47,023Â Less: Net income (loss) attributable to noncontrolling interests1,444Â (255)1,985Â 2,094Â Net income attributable to common stockholders$134,126Â $28,127Â $239,656Â $44,929Â Net earnings per share attributable to common stockholders, basic$0.06Â $0.01Â $0.11Â $0.02Â Net earnings per share attributable to common stockholders, diluted$0.06Â $0.01Â $0.10Â $0.02Â Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, basic2,231,592Â 2,131,224Â 2,222,569Â 2,119,567Â Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, diluted2,414,696Â 2,278,155Â 2,407,402Â 2,252,205Â The accompanying notes are an integral part of these condensed consolidated financial statements.4Table of contentsPalantir Technologies Inc.Condensed Consolidated Statements of Comprehensive Income(inÂ thousands)(unaudited)Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Net income$135,570Â $27,872Â $241,641Â $47,023Â Other comprehensive income (loss)Foreign currency translation adjustments731Â 166Â (1,168)896Â Net unrealized loss on available-for-sale securities(53)(1,057)(4,675)(772)Comprehensive income136,248Â 26,981Â 235,798Â 47,147Â Less: Comprehensive income (loss) attributable to noncontrolling interests1,337Â (255)1,878Â 2,094Â Comprehensive income attributable to common stockholders$134,911Â $27,236Â $233,920Â $45,053Â The accompanying notes are an integral part of these condensed consolidated financial statements.5Table of contentsPalantir Technologies Inc.Condensed Consolidated Statements of Equity(inÂ thousands)(unaudited)Common StockAdditional Paid-in CapitalAccumulated Other Comprehensive Loss, NetAccumulated DeficitTotal Stockholdersâ€™ EquityNoncontrolling InterestsTotal EquitySharesAmountBalance as of March 31, 20242,226,963Â $2,227Â $9,322,803Â $(5,720)$(5,544,083)$3,775,227Â $85,945Â $3,861,172Â Issuance of common stock from the exercise of stock options3,394Â 4Â 16,026Â â€”Â â€”Â 16,030Â â€”Â 16,030Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€)8,369Â 8Â (8)â€”Â â€”Â â€”Â â€”Â â€”Â â€”Â Repurchases of common stock(787)(1)(17,698)â€”Â â€”Â (17,699)â€”Â (17,699)Stock-based compensationâ€”Â â€”Â 142,055Â â€”Â â€”Â 142,055Â â€”Â 142,055Â Other comprehensive income (loss)â€”Â â€”Â â€”Â 785Â â€”Â 785Â (107)678Â Net incomeâ€”Â â€”Â â€”Â 134,126Â 134,126Â 1,444Â 135,570Â Balance as of June 30, 20242,237,939Â $2,238Â $9,463,178Â $(4,935)$(5,409,957)$4,050,524Â $87,282Â $4,137,806Â Common StockAdditional Paid-in CapitalAccumulated Other Comprehensive Income (Loss), NetAccumulated DeficitTotal Stockholdersâ€™ EquityNoncontrolling InterestsTotal EquitySharesAmountBalance as of December 31, 20232,200,128Â $2,200Â $9,122,173Â $801Â $(5,649,613)$3,475,561Â $85,404Â $3,560,965Â Issuance of common stock from the exercise of stock options20,876Â 21Â 99,849Â â€”Â â€”Â 99,870Â â€”Â 99,870Â Issuance of common stock upon release of RSUs and P-RSUs18,090Â 18Â (18)â€”Â â€”Â â€”Â â€”Â â€”Â Repurchases of common stock(1,155)(1)(26,698)â€”Â â€”Â (26,699)â€”Â (26,699)Stock-based compensationâ€”Â â€”Â 267,872Â â€”Â â€”Â 267,872Â â€”Â 267,872Â Other comprehensive lossâ€”Â â€”Â â€”Â (5,736)â€”Â (5,736)(107)(5,843)Net incomeâ€”Â â€”Â â€”Â 239,656Â 239,656Â 1,985Â 241,641Â Balance as of June 30, 20242,237,939Â $2,238Â $9,463,178Â $(4,935)$(5,409,957)$4,050,524Â $87,282Â $4,137,806Â 6Table of contentsPalantir Technologies Inc.Condensed Consolidated Statements of Equity(inÂ thousands)(unaudited)Common StockAdditional Paid-in CapitalAccumulated Other Comprehensive Loss, NetAccumulated DeficitTotal Stockholdersâ€™ EquityNoncontrolling InterestsTotal EquitySharesAmountBalance as of March 31, 20232,117,730Â $2,117Â $8,568,570Â $(4,318)$(5,842,636)$2,723,733Â $79,460Â $2,803,193Â Issuance of common stock from the exercise of stock options19,062Â 19Â 90,330Â â€”Â â€”Â 90,349Â â€”Â 90,349Â Issuance of common stock upon vesting of RSUs13,188Â 13Â (13)â€”Â â€”Â â€”Â â€”Â â€”Â Stock-based compensationâ€”Â â€”Â 114,156Â â€”Â â€”Â 114,156Â â€”Â 114,156Â Other comprehensive lossâ€”Â â€”Â â€”Â (891)â€”Â (891)â€”Â (891)Other, netâ€”Â â€”Â â€”Â â€”Â â€”Â â€”Â 459Â 459Â Net incomeâ€”Â â€”Â â€”Â 28,127Â 28,127Â (255)27,872Â Balance as of June 30, 2023$2,149,980Â $2,149Â $8,773,043Â $(5,209)$(5,814,509)$2,955,474Â $79,664Â $3,035,138Â Common StockAdditional Paid-in CapitalAccumulated Other Comprehensive Loss, NetAccumulated DeficitTotal Stockholdersâ€™ EquityNoncontrolling InterestsTotal EquitySharesAmountBalance as of December 31, 20222,099,075Â $2,099Â $8,427,998Â $(5,333)$(5,859,438)$2,565,326Â $77,111Â $2,642,437Â Issuance of common stock from the exercise of stock options24,443Â 24Â 116,249Â â€”Â â€”Â 116,273Â â€”Â 116,273Â Issuance of common stock upon vesting of RSUs26,462Â 26Â (26)â€”Â â€”Â â€”Â â€”Â â€”Â Stock-based compensationâ€”Â â€”Â 228,822Â â€”Â â€”Â 228,822Â â€”Â 228,822Â Other comprehensive lossâ€”Â â€”Â â€”Â 124Â â€”Â 124Â â€”Â 124Â Other, netâ€”Â â€”Â â€”Â â€”Â â€”Â â€”Â 459Â 459Â Net incomeâ€”Â â€”Â â€”Â 44,929Â 44,929Â 2,094Â 47,023Â Balance as of June 30, 20232,149,980Â $2,149Â $8,773,043Â $(5,209)$(5,814,509)$2,955,474Â $79,664Â $3,035,138Â The accompanying notes are an integral part of these condensed consolidated financial statements.7Table of contentsPalantir Technologies Inc.Condensed Consolidated Statements of Cash Flows(inÂ thousands)(unaudited)Six Months Ended June 30,20242023Operating activitiesNet income$241,641Â $47,023Â Â Adjustments to reconcile net income to net cash provided by operating activities:Depreciation and amortization16,494Â 16,719Â Stock-based compensation267,415Â 228,915Â Noncash operating lease expense22,439Â 22,724Â Unrealized and realized (gain) loss from marketable securities, net20,042Â 11,078Â Noncash consideration(26,484)(20,166)Other operating activities(11,088)(17,817)Changes in operating assets and liabilities:Accounts receivable, net(298,311)(113,663)Prepaid expenses and other current assets(2,774)1,091Â Other assets5,571Â (3,485)Accounts payable53,372Â (39,057)Accrued liabilities(30,548)13,780Â Deferred revenue, current and noncurrent21,463Â 115,868Â Customer deposits, current and noncurrent11,806Â 40,144Â Operating lease liabilities, current and noncurrent(23,778)(25,603)Other noncurrent liabilities6,506Â 17Â Net cash provided by operating activities273,766Â 277,568Â Investing activitiesPurchases of property and equipment(5,543)(8,689)Purchases of marketable securities(1,784,115)(2,936,939)Proceeds from sales and redemption of marketable securities1,133,535Â 948,866Â Proceeds from sales of alternative investmentsâ€”Â 51,072Â Other investing activities(4,000)â€”Â Net cash used in investing activities(660,123)(1,945,690)Financing activitiesProceeds from the exercise of common stock options99,870Â 116,273Â Repurchases of common stock(26,699)â€”Â Other financing activities102Â 394Â Net cash provided by financing activities73,273Â 116,667Â Effect of foreign exchange on cash, cash equivalents, and restricted cash(4,948)(1,855)Net increase (decrease) in cash, cash equivalents, and restricted cash(318,032)(1,553,310)Cash, cash equivalents, and restricted cash - beginning of period850,107Â 2,627,335Â Cash, cash equivalents, and restricted cash - end of period$532,075Â $1,074,025Â The accompanying notes are an integral part of these condensed consolidated financial statements.8Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial Statements1. OrganizationPalantir Technologies Inc. (including its subsidiaries, â€œPalantirâ€ or the â€œCompanyâ€) was incorporated in Delaware on MayÂ 6, 2003. The Company builds and deploys software platforms that serve as the central operating systems for its customers.2. Significant Accounting PoliciesBasis of Presentation and ConsolidationThe accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States (â€œU.S.â€) generally accepted accounting principles (â€œGAAPâ€) and applicable rules and regulations of the Securities and Exchange Commission (â€œSECâ€) regarding interim financial reporting. The accompanying condensed consolidated financial statements include the accounts of Palantir Technologies Inc. and its consolidated subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Investments in entities where the Company holds at least a 20% ownership interest and has the ability to exercise significant influence over, but does not control, the investee are accounted for using the equity method of accounting. Certain prior year balances have been reclassified to conform to the current year presentation. Such reclassifications did not affect total revenues, income from operations, net income, or cash flows. The

Company's fiscal year ends on December 31.The unaudited condensed consolidated balance sheet as of December 31, 2023 included herein was derived from the audited consolidated financial statements as of that date, but does not include all disclosures, including certain notes required by GAAP on an annual reporting basis. In managementâ€™s opinion, the unaudited condensed consolidated financial statements reflect all normal recurring adjustments necessary to present fairly the balance sheets and statements of operations, comprehensive income, stockholdersâ€™ equity, and cash flows for the interim periods, but are not necessarily indicative of the results of operations to be anticipated for the full fiscal year or any future period.These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes included in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024.Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make certain estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods.Significant estimates and assumptions made in the accompanying condensed consolidated financial statements include, but are not limited to, the identification of performance obligations in customer contracts, the valuation of deferred tax assets and uncertain tax positions, and the collectability of contract consideration, including accounts receivable. Estimates and judgments are based on historical experience, forecasted events, and various other assumptions that management believes to be reasonable under the circumstances. Actual results could differ from those estimates and such differences could affect the Companyâ€™s financial position and results of operations.Summary of Significant Accounting PoliciesThe Companyâ€™s significant accounting policies are discussed in Note 2. Significant Accounting Policies in the notes to consolidated financial statements in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024. There have been no significant changes to these policies during the six months ended June 30, 2024, except for the changes noted below.Cash, Cash Equivalents, and Restricted CashThe Company considers all highly liquid investments purchased with an original maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents primarily consist of amounts invested in money market funds and available-for-sale debt securities.Restricted cash primarily consists of cash and certificates of deposit that are held as collateral against letters of credit and guarantees that the Company is required to maintain for operating lease agreements, certain customer contracts, and other guarantees and financing arrangements.9Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial StatementsThe following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the condensed consolidated balance sheets that sum to the total of the amounts shown in the condensed consolidated statements of cash flows (in thousands):As of June 30,20242023Cash and cash equivalents$512,659Â $1,055,923Â Restricted cash included in prepaid expenses and other current assetsâ€”Â 5,999Â Restricted cash included in other assets19,416Â 12,103Â Total cash, cash equivalents, and restricted cash$532,075Â $1,074,025Â Accounts Receivable and Allowance for Credit LossesAccounts receivable are recorded at the invoiced amount, net of an allowance for credit losses. The Company generally grants non-collateralized credit terms to its customers. Allowance for credit losses is based on the Companyâ€™s best estimate of probable losses inherent in its accounts receivable portfolio and is determined based on expectations of the customerâ€™s ability to pay by considering factors such as customer type (commercial or government), historical experience, financial position of the customer, age of the accounts receivable, current economic conditions, and reasonable and supportable forward-looking factors about its portfolio and future economic conditions. Accounts receivable are written-off and charged against an allowance for credit losses when the Company has exhausted collection efforts without success. Based upon the Companyâ€™s assessment as of June 30, 2024 and December 31, 2023, the Company recorded an allowance for credit losses of $2.8 million and $10.5 million, respectively.Concentrations of Credit RiskFinancial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash, cash equivalents, restricted cash, accounts receivable, marketable securities, and privately-held equity securities. Cash equivalents primarily consist of money market funds and U.S. treasury securities with original maturities of three months or less, which are invested primarily with U.S. financial institutions. Cash deposits with financial institutions, including restricted cash, generally exceed federally insured limits. Management believes minimal credit risk exists with respect to these financial institutions and the Company has not experienced any losses on such amounts.The Company is exposed to concentrations of credit risk with respect to accounts receivable presented on the condensed consolidated balance sheets. The Companyâ€™s accounts receivable balances as of June 30, 2024 and December 31, 2023 were $659.3 million and $364.8 million, respectively. Customer I represented 32% and 15% of total accounts receivable as of June 30, 2024 and December 31, 2023, respectively, and no other customer represented more than 10% of total accounts receivable as of June 30, 2024 or December 31, 2023.For the three and six months ended June 30, 2024, no customer represented more than 10% of total revenue. For the three and six months ended June 30, 2023, Customer K, which is in the government operating segment, represented 10% of total revenue. No other customer represented more than 10% of total revenue for the three and six months ended June 30, 2023.Share Repurchase ProgramShare repurchases are recorded at trade date and the repurchase price is inclusive of any related fees and commissions. Upon retirement, the par value of the Class A common stock repurchased is deducted from common stock with the excess of repurchase price recorded to additional paid-in capital on the Companyâ€™s condensed consolidated balance sheets.Stock-Based CompensationThe Company accounts for stock-based compensation expense in accordance with the fair value recognition and measurement provisions of GAAP, which require compensation cost for the grant-date fair value of stock-based awards to be recognized over the requisite service period. The Company determines the fair value of stock-based awards granted or modified on the grant date or modification date using appropriate valuation techniques. The Company recognizes forfeitures as they occur.Service-Based VestingThe Company grants RSUs and stock option awards that vest based upon the satisfaction of only a service condition. The Company determines the grant-date fair value of the RSUs based on the fair value of the Companyâ€™s common stock on the grant date. The Company records stock-based compensation expense for stock options and RSUs that vest based upon the 10Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial Statementssatisfaction of only a service condition on a straight-line basis over the requisite service period, which is generally up to four years. For stock option awards, the Company uses the Black-Scholes option pricing model to determine the fair value of the stock options granted. The Black-Scholes option pricing model requires the input of highly subjective assumptions, including the expected term of the option, the expected volatility of the price of the common stock, risk-free interest rates, and the expected dividend yield of the common stock. The assumptions used to determine the fair value of the option awards represent managementâ€™s best estimates. These estimates involve inherent uncertainties and the application of managementâ€™s judgment. Performance-Based VestingThe Company also grants awards, including RSUs, that vest upon the satisfaction of both a service condition and a performance condition. The Company determines the grant-date fair value of RSUs with both a service-based vesting condition and a performance-based vesting condition based on the fair value of the Companyâ€™s common stock on the grant date and records stock-based compensation expense using the accelerated attribution method over the service period. The performance-based vesting condition for the RSUs granted prior to September 30, 2020, the date the Company completed a direct listing of its Class A common stock on the New York Stock Exchange (the â€œDirect Listingâ€) was satisfied upon the occurrence of the Companyâ€™s Direct Listing. For P-RSUs granted after the Direct Listing, the Company recognizes expense for the number of P-RSUs expected to vest, determined based on the level of achievement against certain performance conditions, over the requisite service period when it is probable that the performance condition will be achieved. Market-Based VestingThe Company grants awards, including stock appreciation rights (â€œSARsâ€), that vest upon the satisfaction of market-based vesting conditions. The Company estimates the fair value of the awards granted and the corresponding derived service period using a Monte Carlo simulation model, which requires the use of various assumptions including the contractual term, expected stock price volatility, risk-free interest rate, suboptimal exercise factor, annual post-vest termination rate, and cost of capital as of the grant date. Stock-based compensation expense for these awards is recognized straight-line over the estimated derived service period. If the market condition is achieved earlier than its estimated derived service period, the stock-based compensation expense will be accelerated, and a cumulative catch-up expense will be recorded during the period in which the market condition is met. Once the derived service period is complete, previously recognized stock-based compensation expense related to market-based SARs will not be reversed even if the specified market condition is not achieved. 3. Contract Liabilities and Remaining Performance ObligationsContract Liabilities The Companyâ€™s contract liabilities consist of deferred revenue and customer deposits. As of June 30, 2024 and December 31, 2023, the Company's contract liability balances were $517.1Â million and $486.3 million, respectively. Revenue of $362.4 million and $270.2 million was recognized during the six months ended June 30, 2024 and 2023, respectively, that was included in the contract liability balances as of December 31, 2023 and 2022, respectively. Remaining Performance ObligationsThe Companyâ€™s arrangements with its customers often have terms that span over multiple years. However, the Company allows many of its customers to terminate contracts for convenience prior to the end of the stated term with less than twelve monthsâ€™ notice. Revenue allocated to remaining performance obligations represents noncancelable contracted revenue that has not yet been recognized, which includes deferred revenue and, in certain instances, amounts that will be invoiced. The Company has elected the practical expedient allowing the Company to not disclose remaining performance obligations for contracts with original terms of twelve months or less. Cancelable contracted revenue, which includes customer deposits, is not considered a remaining performance obligation.The Companyâ€™s remaining performance obligations were $1.4Â billion as of June 30, 2024, of which the Company expects to recognize approximately 50% as revenue over the next 12 months, 39% as revenue over the subsequent 13 to 36 months, and the remainder thereafter.Disaggregation of RevenueSee Note 12. Segment and Geographic Information for disaggregated revenue by customer segment and geographic region.4. Investments and Fair Value MeasurementsThe following tables present the Companyâ€™s assets that are measured at fair value on a recurring basis and indicate the fair value hierarchy of the valuation (in thousands):11Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial StatementsAs of June 30, 2024TotalLevelÂ 1LevelÂ 2LevelÂ 3Assets:Cash and cash equivalents:Money market funds$263,215Â $263,215Â $â€”Â $â€”Â Prepaid expenses and other current assets and other assets:Certificates of deposit4,802Â â€”Â 4,802Â â€”Â Marketable securities:U.S. treasury securities3,477,167Â â€”Â 3,477,167Â â€”Â Publicly-traded equity securities8,633Â 8,633Â â€”Â â€”Â Total$3,753,817Â $271,848Â $3,481,969Â $â€”Â As of December 31, 2023TotalLevelÂ 1LevelÂ 2LevelÂ 3Assets:Cash and cash equivalents:Money market funds$576,565Â $576,565Â $â€”Â $â€”Â U.S treasury securities10,079Â â€”Â 10,079Â â€”Â Certificates of deposit938Â â€”Â 938Â â€”Â Prepaid expenses and other current assets and other assets:Certificates of deposit4,777Â â€”Â 4,777Â â€”Â Marketable securities:U.S. treasury securities2,824,861Â â€”Â 2,824,861Â â€”Â Publicly-traded equity securities18,271Â 18,271Â â€”Â â€”Â Total$3,435,491Â $594,836Â $2,840,655Â $â€”Â Certificates of DepositThe Companyâ€™s certificates of deposit are Level 2 instruments. The fair value of such instruments is estimated based on valuations obtained from third-party pricing services that utilize industry standard valuation models, including both income-based and market-based approaches, for which all significant inputs are observable either directly or indirectly. These inputs include interest rate curves, foreign exchange rates, and credit ratings.Debt SecuritiesAs of June 30, 2024, available-for-sale debt securities, all of which are included in marketable securities on the condensed consolidated balance sheet, consisted of the following (in thousands):As of June 30, 2024Amortized CostUnrealized GainsUnrealized LossesFair ValueU.S. treasury securities$3,480,199Â $41Â $(3,073)$3,477,167Â Total debt securities$3,480,199Â $41Â $(3,073)$3,477,167Â 12Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial StatementsAs of December 31, 2023, available-for-sale debt securities consisted of the following (in thousands):As of December 31, 2023Amortized CostUnrealized GainsUnrealized LossesFair ValueU.S. treasury securities$2,831,505Â $4,520Â $(1,085)$2,834,940Â Total debt securities$2,831,505Â $4,520Â $(1,085)$2,834,940Â Included in cash and cash equivalents$10,078Â $1Â $â€”Â $10,079Â Included in marketable securities$2,821,427Â $4,519Â $(1,085)$2,824,861Â The Company did not sell any available-for-sale debt securities during the three and six months ended June 30, 2024 or for the three months ended June 30, 2023. The Company sold $694.6 million of available-for-sale debt securities during the six months ended June 30, 2023 and immediately reinvested such proceeds into additional debt securities. The realized gains and losses from those sales were immaterial. No credit or non-credit losses related to debt securities were recorded during the three and six months ended June 30, 2024 and 2023. As of June 30, 2024 and December 31, 2023, available-for-sale debt securities of $3.1 billion and $236.0 million, respectively, were in an unrealized loss position primarily due to unfavorable changes in interest rates subsequent to initial purchase. None of the available-for-sale debt securities held as of June 30, 2024 or December 31, 2023 were in a continuous unrealized loss position for greater than 12 months. The decline in fair value below amortized cost basis was not considered other than temporary as it is more likely than not that the Company will hold the securities until maturity or a recovery of the cost basis, and no credit-related impairment losses were recorded as of June 30, 2024 or December 31, 2023. All of the Companyâ€™s U.S. treasury securities had remaining contractual maturities due within one year as of June 30, 2024. Equity SecuritiesThe Company holds equity securities in publicly-traded companies, which are recorded at fair market value each reporting period in marketable securities on the condensed consolidated balance sheets. Realized and unrealized gains and losses are recorded in other income (expense), net on the condensed consolidated statements of operations. For the three months ended June 30, 2024 and 2023, net unrealized losses from publicly-traded equity securities held at the end of each period were $6.6 million and $0.6 million, respectively. For the six months ended June 30, 2024 and 2023, net unrealized losses from publicly-traded equity securities held at the end of each period were $12.2 million and $7.0 million, respectively.The Company also holds equity securities in privately-held companies without readily determinable fair values that are recorded using the measurement alternative. As of June 30, 2024 and December 31, 2023, the total amount of privately-held equity securities included in other assets on the consolidated balance sheets was $49.9 million and $32.6 million, respectively. The Company classifies these fair value measurements as Level 3 within the fair value hierarchy. The Company did not record any material adjustments or impairments for the privately-held equity securities held during the three and six months ended June 30, 2024 and 2023.Additionally, we have accepted, and may continue to accept, securities as noncash consideration. Total equity securities received as noncash consideration was $30.3 million and $14.5 million during the six months ended June 30, 2024 and 2023, respectively. Strategic Commercial ContractsFrom 2021 through 2022, the Company approved and entered into certain agreements (â€œInvestment Agreementsâ€) to purchase shares of various entities, including special purpose acquisition companies and/or other privately-held or publicly-traded entities (each, an â€œInvestee,â€ and such purchases, the â€œInvestmentsâ€). No Investments were purchased under such Investment Agreements during the six months ended June 30, 2024 or the fiscal year ended December 31, 2023.In connection with signing the Investment Agreements, each Investee or an associated entity and the Company entered into a commercial contract for access to the Companyâ€™s products and services (collectively, the â€œStrategic Commercial Contractsâ€). The Company assessed the concurrent agreements under the noncash consideration and consideration payable to a customer guidance within Accounting Standards Codification 606, Revenue from Contracts with Customers, as well as the commercial substance of each arrangement considering the customerâ€™s ability and intention to pay as well as the Companyâ€™s obligation to perform under each contract. The Company performs ongoing assessments of customersâ€™ financial condition, including the consideration of customersâ€™ ability and intention to pay, and whether all or some portion of the value of such contracts continue to meet the criteria for revenue recognition, among other factors. During the three months ended June 30, 2024 and 2023, revenue recognized from Strategic Commercial Contracts was $9.2Â million and $19.4 million, respectively. During the six 13Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial Statementsmonths ended June 30, 2024 and 2023, revenue recognized from Strategic Commercial Contracts was $33.1 million and $52.8 million, respectively.5. Balance Sheet ComponentsProperty and Equipment, NetProperty and equipment, net consisted of the following (in thousands): As of June 30,2024As of December 31,2023Leasehold improvements$84,407Â $83,139Â Computer equipment, software, and other53,899Â 50,844Â Furniture and fixtures13,894Â 13,834Â Construction in progress3,171Â 2,099Â Total property and equipment, gross155,371Â 149,916Â Less: accumulated depreciation and amortization(111,888)(102,158)Total property and equipment, net$43,483Â $47,758Â Depreciation and amortization expense related to property and equipment, net was $6.0 million and $6.0 million for the three months ended June 30, 2024 and 2023, respectively, and $12.1 million and $11.9 million for the six months ended June 30, 2024 and 2023, respectively.Accrued LiabilitiesAccrued liabilities consisted of the following (in thousands):As of June 30,2024As of December 31,2023Accrued payroll and related expenses$61,986Â $83,094Â Accrued taxes40,429Â 47,257Â Accrued other liabilities93,074Â 92,640Â Total accrued liabilities$195,489Â $222,991Â 6. Debt 2014 Credit Facility In October 2014, the Company entered into an unsecured revolving credit facility, which has been subsequently secured by substantially all of the Companyâ€™s assets and amended from time to time (as amended, the â€œ2014 Credit Facilityâ€). As of June 30, 2024, the Company had no outstanding debt balances and had undrawn revolving commitments of $500.0 million available to fund working capital and general corporate expenditures under the 2014 Credit Facility, which has a maturity date of MarchÂ 31, 2027. The 2014 Credit Facility contains customary representations and warranties, and certain financial and nonfinancial covenants, including but not limited to maintaining minimum liquidity of $50.0 million, and certain limitations on liens and

indebtedness. The Company was in compliance with all covenants associated with the 2014 Credit Facility as of June 30, 2024.7. Commitments and ContingenciesPurchase CommitmentsThe Company has commitments with various third parties to purchase cloud hosting services. In September 2023, the Company amended one of its third-party cloud hosting services agreements. Under this amendment, the Company has committed to spend at least $1.95 billion over ten contract years through September 30, 2033, as well as certain additional minimum usage commitments, among other things. As of June 30, 2024, the Company satisfied $144.9 million of its $154.0Â million commitment for the contract year beginning October 1, 2023 and ending SeptemberÂ 30, 2024. Additionally, as of June 30, 2024, there were no material changes outside the ordinary course of business of the Companyâ€™s commitments, as disclosed in its Annual Report on Form 10-K for the year ended December 31, 2023.14Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial StatementsLitigation and Legal ProceedingsFrom time to time, third parties may assert patent infringement claims against the Company. In addition, from time to time, the Company may be subject to other legal proceedings and claims in the ordinary course of business, including claims of alleged infringement of trademarks, copyrights, and other intellectual property rights; employment claims; securities claims; investor claims; corporate claims; class action claims; and general contract, tort, or other claims. The Company may from time to time also be subject to various legal or government claims, disputes, or investigations. Such matters may include, but not be limited to, claims, disputes, allegations, or investigations related to warranty; refund; breach of contract; breach, leak, or misuse of personal data or confidential information; employment; government procurement; intellectual property; government regulation or compliance (including but not limited to anti-corruption requirements, export or other trade controls, data privacy or data protection, cybersecurity requirements, or antitrust/competition law requirements); securities; investor; corporate; or other matters. The Company establishes an accrual for loss contingencies when the loss is both probable and reasonably estimable.On September 15, 2022, October 25, 2022, and November 4, 2022, putative securities class action complaints were filed in the United States District Court for the District of Colorado, captioned Cupat v. Palantir Technologies Inc., et al., Case No. 1:22-cv-02384, Allegheny County Employeesâ€™ Retirement System v. Palantir Technologies, Inc., et al., Case No. 1:22-cv-02805, and Shijun Liu, Individually and as Trustee of the Liu Family Trust 2019 v. Palantir Technologies Inc., et al., Case No. 1:22-cv-02893, respectively, naming the Company and certain current and former officers and directors as defendants. The suits allege false and misleading statements about our business and prospects, and purport to allege claims under the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€) and the Securities Act of 1933, as amended (the â€œSecurities Actâ€), and seek unspecified damages and remedies under Sections 10(b), 20(a), and 20(A) of the Exchange Act and Sections 11 and 15 of the Securities Act. These three actions subsequently were consolidated as Cupat v. Palantir Technologies Inc., et al., Lead Civil Action No. 1:22-cv-02834-CNS-SKC, consolidated with civil actions 1:22-cv-02805-CNS-SKC and 1:22-cv-02893-CNS-SKC. On March 31, 2024, the Court dismissed the Cupat matter without prejudice. On May 24, 2024, plaintiffs filed a second amended complaint. On November 21, 2022 a stockholder derivative action was filed in the United States District Court for the District of Colorado, captioned Li v. Karp, et al., Case No. 22-cv-3028 and on January 27, 2023, a stockholder derivative action was filed in the United States District Court for the District of Delaware, captioned Miao v. Karp, et al., Case No. 1:23-cv-00103-MN, each against certain current and former officers and directors asserting breach of fiduciary duty and related claims relating to the allegations of the securities class action complaints and seek unspecified damages and injunctive remedies under Section 14(a) of the Exchange Act and Delaware law. On August 22, 2023, a stockholder derivative action was filed in the Court of Chancery of the State of Delaware captioned Central Laborersâ€™ Pension Fund v. Karp, et al., Case No. 2023-0864 against certain current and former officers and directors asserting breach of fiduciary duty and related claims relating to the allegations of the securities class action complaints and seeks unspecified damages and injunctive relief under Delaware law. Because the litigation is in early stages, the Company is unable to estimate the reasonably possible loss or range of loss, if any, that may result from these matters.As of June 30, 2024, the Company was not aware of any currently pending legal matters or claims, individually or in the aggregate, that were expected to have a material adverse impact on its condensed consolidated financial statements.Warranties and IndemnificationThe Company generally provides a warranty for its software products and services and a service level agreement (â€œSLAâ€) for the Companyâ€™s performance of software operations. The Companyâ€™s products are generally warranted to perform substantially as described in the associated product documentation during the subscription term or for a period of up to 90 days where the software is hosted by the customer, and the Company includes operations and maintenance (â€œO&Mâ€) services as part of its subscription and license agreements to support this warranty and maintain the operability of the software. The Companyâ€™s services are generally warranted to be performed in a professional manner and by an adequate staff with knowledge about the products. In the event there is a failure of such warranties, the Company generally is obligated to correct the product or service to conform to the warranty provision, or, if the Company is unable to do so, the customer is entitled to seek a refund of the purchase price of the product and service (generally prorated over the contract term). Due to the absence of historical warranty claims, the Companyâ€™s expectations of future claims related to products under warranty continue to be insignificant. The Company has not recorded warranty expense or related accruals as of June 30, 2024 and December 31, 2023. The Company generally agrees to indemnify its customers against legal claims that the Companyâ€™s software products infringe certain third-party intellectual property rights and accounts for its indemnification obligations. In the event of such a claim, the Company is generally obligated to defend its customer against the claim and to either settle the claim at the Companyâ€™s expense or pay damages that the customer is legally required to pay to the third-party claimant. In addition, in the event of an infringement, the Company generally agrees to secure the right for the customer to continue using the infringing product; to modify or replace the infringing product; or, if those options are not commercially practicable, to refund the cost of the software, as prorated over the period. To date, the Company has not been required to make any payment resulting from 15Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial Statementsinfringement claims asserted against its customers and does not believe that the Company will be liable for such claims in the foreseeable future. As such, the Company has not recorded a liability for infringement costs as of June 30, 2024 and December 31, 2023.The Company has obligations under certain circumstances to indemnify each of the defendant directors and certain officers against judgments, fines, settlements, and expenses related to claims against such directors and certain officers and otherwise to the fullest extent permitted under the law and the Companyâ€™s Amended and Restated Bylaws and Amended and Restated Certificate of Incorporation.8. Stockholdersâ€™ EquityThe Companyâ€™s Class A, Class B, and Class F common stock (collectively, the â€œcommon stockâ€) all have the same rights, except with respect to voting and conversion rights. Class A and Class B common stock have voting rights of 1 and 10 votes per share, respectively. The Class F common stock has the voting rights generally described herein, and each share of Class F common stock is convertible at any time, at the option of the holder thereof, into one share of Class B common stock. All shares of Class F common stock are held in a voting trust established by Stephen Cohen, Alexander Karp, and Peter Thiel (the â€œFoundersâ€). The Class F common stock generally gives the Founders the ability to control up to 49.999999% of the total voting power of the Companyâ€™s capital stock, so long as the Founders and certain of their affiliates collectively meet a minimum ownership threshold, which was 100.0Â million of the Company's equity securities as of June 30, 2024. Holders of the common stock are entitled to dividends when, as, and if declared by the Companyâ€™s Board of Directors, subject to the rights of the holders of all classes of stock outstanding having priority rights to dividends. No dividends have been declared as of June 30, 2024.The following represented the total authorized, issued, and outstanding shares for each class of common stock (in thousands):As of June 30, 2024As of December 31, 2023AuthorizedIssued and OutstandingAuthorizedIssued and OutstandingClass A Common Stock20,000,000Â 2,140,809Â 20,000,000Â 2,096,982Â Class B Common Stock2,700,000Â 96,125Â 2,700,000Â 102,141Â Class F Common Stock1,005Â 1,005Â 1,005Â 1,005Â Total22,701,005Â 2,237,939Â 22,701,005Â 2,200,128Â Share Repurchase ProgramIn August 2023, the Companyâ€™s Board of Directors authorized a stock repurchase program of up to $1.0Â billion of the Companyâ€™s outstanding shares of Class A common stock (the â€œShare Repurchase Programâ€). The Company may repurchase shares of its Class A common stock from time to time through open market purchases, in privately negotiated transactions, or by other means, including through the use of trading plans intended to qualify under Rule 10b5-1 under the Exchange Act in accordance with applicable securities laws and other restrictions. The timing and the amount of stock repurchases under the Share Repurchase Program will be determined by the Companyâ€™s management, based on its evaluation of factors including business and market conditions, corporate and regulatory requirements, and other considerations. The Share Repurchase Program does not obligate the Company to repurchase any specific number of shares and may be discontinued at any time. During the three and six months ended June 30, 2024, the Company repurchased and subsequently retired 0.8 million and 1.2 million shares, respectively, of its Class A common stock for an aggregate amount, including commissions, of $17.7 million and $26.7 million, respectively under the Share Repurchase Program. As of June 30, 2024, approximately $973.3 million of the originally authorized amount under the Share Repurchase Program remained available for future repurchases.16Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial Statements9. Stock-Based CompensationStock Options and SARsThe following table summarizes stock option and SAR activity for the six months ended June 30, 2024 (in thousands, except per share amounts and years):Options OutstandingSARs OutstandingNumber of AwardsWeighted-Average Exercise Price Per ShareWeighted-AverageRemaining Contractual Life (years)Aggregate Intrinsic ValueNumber of AwardsWeighted-Average Exercise Price Per ShareWeighted-AverageRemaining Contractual Life (years)Aggregate Intrinsic ValueBalance as of December 31, 2023278,470Â $8.62Â 7.6$2,381,172Â â€”Â $â€”Â 0.0$â€”Â Grantedâ€”Â â€”Â 44,593Â 50.00Â Exercised(20,876)4.78Â â€”Â â€”Â Canceled and forfeited(630)5.94Â (2,018)50.00Â Balance as of June 30, 2024256,964Â $8.94Â 7.3$4,212,345Â 42,575Â $50.00Â 39.5$â€”Â Vested and exercisable as of June 30, 2024149,463Â $7.20Â 6.7$2,710,036Â â€”Â $â€”Â 0.0$â€”Â As of June 30, 2024, the total unrecognized stock-based compensation expense related to options and SARs outstanding was $548.8 million, and $128.6 million, respectively, which is expected to be recognized over a weighted-average service period of seven and four years, respectively.During the six months ended June 30, 2024, the Company granted SARs that vest upon the achievement of a market-based vesting condition subject to continued service. The market-based vesting condition is satisfied when the price per share of the Companyâ€™s Class A common stock exceeds $50 (measured based on the closing price on the immediately prior trading day) (an â€œAbove Price Dayâ€). Following vesting, SARs may only be exercised on an Above Price Day which occurs within an open trading window. The maximum appreciation is up to $20 per SAR. The Company determined the grant date fair value of SARs using a Monte Carlo simulation model which incorporates various assumptions including the contractual term, expected stock price volatility, risk-free interest rate, suboptimal exercise factor, annual post-vest termination rate, and cost of capital as of the grant date.For the awards granted during the six months ended June 30, 2024, the assumptions used in the Monte Carlo simulation model included the following: Six Months EndedJune 30, 2024Expected volatility rate58.2% - 58.9%Risk-free interest rate4.1% - 4.7%Grant-date fair value per share $3.30 - $4.61The expected volatility rate is based on a combination of the Companyâ€™s implied volatility and the historical volatility of comparable publicly-traded companies. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The SARs granted during the six months ended June 30, 2024 had derived service periods of up to five years. 17Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial StatementsRSUs and P-RSUsThe following table summarizes the RSU and P-RSU activity for the six months ended June 30, 2024 (in thousands, except per share amounts):RSUs OutstandingWeighted Average Grant Date Fair Value per ShareP-RSUs OutstandingWeighted Average Grant Date Fair Value per ShareUnvested and outstanding as of December 31, 202382,262Â $10.71Â 1,976Â $15.39Â Granted3,520Â 19.90Â 2,862Â 18.84Â Vested(16,747)13.37Â (2,069)17.38Â Canceled and forfeited(2,428)13.13Â (477)9.58Â Adjustment for performance achievement(1)â€”Â â€”Â (1,094)16.42Â Unvested and outstanding as of June 30, 202466,607Â $10.44Â 1,198Â $21.59Â (1) This amount represents the difference between the maximum number of shares that could have been issued under the grant and the actual number of shares earned based on final performance.As of June 30, 2024, the total unrecognized stock-based compensation expense related to the RSUs outstanding was $430.3 million, which the Company expects to recognize over a weighted-average service period of three years. As of June 30, 2024, there was no unrecognized stock-based compensation expense related to the P-RSUs outstanding. Stock-based Compensation Expense Total stock-based compensation expense was as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,20242023Cost of revenue$12,402Â $8,004Â $22,818Â $17,181Â Sales and marketing48,314Â 38,131Â 90,470Â 77,666Â Research and development29,943Â 23,192Â 56,817Â 43,116Â General and administrative51,105Â 44,874Â 97,310Â 90,952Â Total stock-based compensation expense$141,764Â $114,201Â $267,415Â $228,915Â 10. Income TaxesThe Company recorded a provision for income taxes of $5.2Â million and $2.2Â million for the three months ended June 30, 2024 and 2023, respectively, and a provision for income taxes of $9.8Â million and $3.9Â million for the six months ended June 30, 2024 and 2023, respectively. The Company is subject to income tax in the U.S. as well as other tax jurisdictions in which it conducts business. The Companyâ€™s effective tax rate as of June 30, 2024 differs from the U.S. statutory rate primarily due to foreign income taxed at different rates, non-deductible stock-based compensation, other non-deductible expenses, and valuation allowances recorded on its deferred tax assets from the U.S., United Kingdom (â€œU.K.â€), and other jurisdictions. The provision for income taxes increased by $3.0 million and $6.0 million for the three and six months ended June 30, 2024, respectively, compared to the same periods in 2023 primarily related to increased foreign tax expense as a result of higher foreign taxable income and withholding taxes, as well as increases in state taxes. The realization of deferred tax assets is dependent upon the generation of sufficient taxable income of the appropriate character in future periods. The Company assesses its ability to realize the deferred tax assets on a quarterly basis, and it establishes a valuation allowance if it is more likely than not that some portion of the deferred tax assets will not be realized. The Company weighs all available positive and negative evidence, including its earnings history and results of recent operations, scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies. For example, due to the weight of objectively verifiable negative evidence, including its history of U.S. and U.K. net operating tax losses, the Company has maintained a full valuation allowance on its U.S. and U.K. deferred tax assets as of June 30, 2024. However, given the Companyâ€™s recent earnings and anticipated future earnings, there is a reasonable possibility that it will have sufficient positive evidence in the future to release all or a portion of the valuation allowance it recorded against its deferred tax assets.18Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial StatementsOn August 16, 2022, the Inflation Reduction Act was signed into law, with tax provisions primarily focused on implementing a 15% minimum tax on global adjusted financial statement income and a 1% excise tax on the value of net share repurchases. The Inflation Reduction Act became effective beginning in fiscal year 2023. Based on the Companyâ€™s current analysis of the provisions, the law has not had a material impact on the Companyâ€™s condensed consolidated financial statements.11. Net Earnings Per Share Attributable to Common Stockholders The following table presents the calculation of basic and diluted net earnings per share attributable to common stockholders (in thousands, except per share amounts): Three Months Ended June 30,Six Months Ended June 30,20242023NumeratorNet income attributable to common stockholders for diluted net earnings per share$134,126Â $28,127Â $239,656Â $44,929Â DenominatorWeighted-average shares used in computing net earnings per share:Basic2,231,592Â 2,131,224Â 2,222,569Â 2,119,567Â Effect of dilutive shares183,104Â 146,931Â 184,833Â 132,638Â Diluted2,414,696Â 2,278,155Â 2,407,402Â 2,252,205Â Net earnings per shareNet earnings per share attributable to common stockholders:Basic$0.06Â $0.01Â $0.11Â $0.02Â Diluted$0.06Â $0.01Â $0.10Â $0.02Â The following outstanding potentially dilutive common stock equivalents have been excluded from the computation of diluted net earnings per share attributable to common stockholders for the periods presented due to their anti-dilutive effect (in thousands): Three Months Ended June 30,Six Months Ended June 30,20242023Options issued and outstandingâ€”Â 162,000Â â€”Â 162,000Â RSUs and P-RSUs outstanding787Â 11,840Â 787Â 16,535Â Warrants to purchase common stockâ€”Â 13,042Â â€”Â 13,042Â Total787Â 186,882Â 787Â 191,577Â For the three and six months ended June 30, 2024, the Company also excluded the impact of 42.6 million SARs that may settle in shares of Class A common stock from the computation of diluted net earnings per share because the exercise price of such SARs was greater than the average market price of the Class A common stock for the applicable period. When such SARs are vested, the maximum number of potentially dilutive Class A common shares is the fraction that equals the maximum appreciation divided by the Companyâ€™s Class A common stock price at that time. 12. Segment and Geographic Information The following reporting segment tables reflect the results of the Companyâ€™s reportable operating segments consistent with the manner in which the chief operating decision maker (â€œCODMâ€) evaluates the performance of each segment and allocates the Companyâ€™s resources. The CODM does not evaluate the performance of the Companyâ€™s assets on a segment basis for internal management reporting and, therefore, such information is not presented. Contribution is used, in part, to evaluate the performance of, and allocate resources to, each of the segments. A segmentâ€™s contribution is calculated as segment revenue less the related costs of revenue and sales and marketing expenses. It excludes 19Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial Statementscertain operating expenses that are not allocated to segments because they are separately managed at the consolidated corporate level or are noncash costs. These unallocated and noncash costs include stock-based compensation expense, research and development expenses, and general and administrative expenses. Financial information for each reportable segment was as follows (in thousands):Three Months Ended June 30,Six Months Ended June

30,20242023202420232023Revenue:Government$370,767Â $301,505Â $706,140Â $590,575Â Commercial307,367Â 231,812Â 606,332Â 467,928Â Total revenue$678,134Â $533,317Â $1,312,472Â $1,058,503Â Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Contribution:Government$231,394Â $174,230Â $430,782Â $340,463Â Commercial182,085Â 114,160Â 360,174Â 227,087Â Total contribution$413,479Â $288,390Â $790,956Â $567,550Â The reconciliation of contribution to income from operations is as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Income from operations$105,339Â $10,074Â $186,220Â $14,189Â Research and development expenses (1)78,838Â 76,341Â 162,004Â 146,517Â General and administrative expenses (1)87,538Â 87,774Â 175,317Â 177,929Â Total stock-based compensation expense141,764Â 114,201Â 267,415Â 228,915Â Total contribution$413,479Â $288,390Â $790,956Â $567,550Â â€”â€”â€”â€”(1) Excludes stock-based compensation expense.Geographic InformationRevenue by geography is based on the customerâ€™s headquarters or agency location at the time of sale. Revenue is as follows (in thousands, except percentages):Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Amount%Amount%Amount%Amount%Revenue:United States$437,189Â 64Â %$328,012Â 62Â %$843,578Â 64Â %$664,857Â 63Â %United Kingdom76,991Â 11Â %63,229Â 12Â %140,192Â 11Â %112,808Â 11Â %Rest of world (1)163,954Â 25Â %142,076Â 26Â %328,702Â 25Â %280,838Â 26Â %Total revenue$678,134Â 100Â %$533,317Â 100Â %$1,312,472Â 100Â %$1,058,503Â 100Â %â€”â€”â€”â€”(1) No other country represents 10% or more of total revenue for the three and six months ended June 30, 2024 or 2023.20Table of contentsPalantir Technologies Inc.Notes to Unaudited Condensed Consolidated Financial Statements13. Intangible Assets Intangible assets subject to amortization that are not fully amortized are as follows (in thousands, except years):Weighted average useful life (years)As of June 30, 2024As of December 31, 2023Gross Carrying AmountAccumulated AmortizationNet Carrying AmountGross Carrying AmountAccumulated AmortizationNet Carrying AmountCustomer relationships3.3$10,400Â $(3,467)$6,933Â $10,400Â $(2,427)$7,973Â Reacquired rights5.317,618Â (4,195)13,424Â 17,618Â (2,936)14,682Â Backlog0.36,700Â (5,583)1,117Â 6,700Â (3,908)2,792Â Other0.04,225Â (4,225)â€”Â 4,225Â (3,770)455Â Total intangible assets$38,943Â $(17,469)$21,474Â $38,943Â $(13,041)$25,902Â Amortization expense of intangible assets was not material for the three and six months ended June 30, 2024 or 2023.As of June 30, 2024, expected amortization expense for the unamortized finite-lived intangible assets is as follows (in thousands):Year ended December 31,AmountRemainder of 2024$3,416Â 20254,597Â 20264,597Â 20274,250Â 20282,517Â Thereafter2,097Â Total$21,474Â 21Table of contentsSPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the federal securities laws, which statements involve substantial risks and uncertainties. Forward-looking statements generally relate to future events or our future financial or operating performance. In some cases, you can identify forward-looking statements because they contain words such as â€œmay,â€ â€œwill,â€ â€œshould,â€ â€œexpect,â€ â€œplan,â€ â€œanticipate,â€ â€œcould,â€ â€œcan,â€ â€œwould,â€ â€œintend,â€ â€œtarget,â€ â€œgoal,â€ â€œoutlook,â€ â€œproject,â€ â€œcontemplate,â€ â€œbelieve,â€ â€œestimate,â€ â€œpredict,â€ â€œpotential,â€ â€œfuture,â€ or â€œcontinueâ€ or the negative of these words or other similar terms or expressions that concern our expectations, strategy, plans, or intentions. Forward-looking statements contained in this Quarterly Report on Form 10-Q include, but are not limited to, statements about: â€¢our expectations regarding financial performance and liquidity, including but not limited to our expectations regarding revenue, cost of revenue, operating expenses, stock-based compensation, our ability to achieve and maintain future profitability, and cash flows;â€¢our ability to successfully execute our business and growth strategy; â€¢the sufficiency of our cash and cash equivalents to meet our liquidity needs; â€¢the demand for our platforms in general; â€¢our ability to increase our number of customers and revenue generated from customers; â€¢our expectations regarding the future contribution margin of our existing and future customers; â€¢our expectations regarding our ability to quickly and effectively integrate our platforms for our existing and future customers; â€¢our ability to develop new platforms, and enhancements to existing platforms, and bring them to market in a timely manner; â€¢our market share, category positions, and market trends, including our ability to grow our business in large government and commercial organizations, including our expectations regarding the impact of Federal Acquisition Streamlining Act of 1994 (â€œFASAâ€); â€¢our ability to compete with existing and new competitors in existing and new markets and products; â€¢our expectations regarding anticipated technology needs and developments and our ability to address those needs and developments with our platforms; â€¢our expectations regarding litigation and legal and regulatory matters; â€¢our expectations regarding our ability to meet existing performance obligations and maintain the operability of our products; â€¢our expectations regarding the effects of existing and developing laws and regulations, including with respect to taxation, privacy, data protection, cybersecurity, and artificial intelligence (â€œAIâ€); â€¢our expectations regarding new and evolving markets, such as AI; â€¢our ability to develop and protect our brand; â€¢our ability to maintain the security and availability of our platforms; â€¢our expectations and management of future growth; â€¢our expectations concerning relationships with third parties, including our customers, equity method investment partners, and vendors; â€¢our expectations regarding our investments in, and enterprise agreements with, various entities, including special purpose acquisition companies and/or other privately-held or publicly-traded entities;â€¢our ability to maintain, protect, and enhance our intellectual property; â€¢our expectations regarding the amount, timing, and manner of any stock repurchases;â€¢our expectations regarding our multi-class stock and governance structure and the benefits thereof; â€¢our expectations regarding macroeconomic conditions, including global political and economic uncertainty, heightened interest rates, or monetary policy changes;â€¢the impacts of catastrophic events, including natural disasters, global pandemics, geopolitical tensions, terrorism, or other events beyond our control, on our and our customersâ€™, vendorsâ€™, and partnersâ€™ respective businesses and the markets in which we and our customers, vendors, and partners operate; 22Table of contentsâ€¢the impacts of the volatility and fluctuations in currency exchange rates, including an increase in the strength of the United States (â€œU.S.â€) dollar, on the costs of our products outside of the United States and on customer demand; and â€¢the increased expenses associated with being a public company. We caution you that the foregoing list may not contain all of the forward-looking statements made in this Quarterly Report on Form 10-Q. You should not rely upon forward-looking statements as predictions of future events. We have based the forward-looking statements contained in this Quarterly Report on Form 10-Q primarily on our current expectations and projections about future events and trends that we believe may affect our business, financial condition, results of operations, and prospects. The outcome of the events described in these forward-looking statements is subject to risks, uncertainties, and other factors, including those described in the section titled â€œRisk Factorsâ€ and elsewhere in this Quarterly Report on Form 10-Q. Moreover, we operate in a very competitive and rapidly changing environment. New risks and uncertainties emerge from time to time, and it is not possible for us to predict all risks and uncertainties that could have an impact on any forward-looking statements contained in this Quarterly Report on Form 10-Q. We cannot assure you that the results, events, and circumstances reflected in the forward-looking statements will be achieved or occur, and actual results, events, or circumstances could differ materially from those described in such forward-looking statements. Neither we nor any other person assumes responsibility for the accuracy and completeness of any of these forward-looking statements. Moreover, the forward-looking statements made in this Quarterly Report on Form 10-Q relate only to events as of the date on which the statements are made. We undertake no obligation to update any forward-looking statements made in this Quarterly Report on Form 10-Q to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q or to reflect new information or the occurrence of unanticipated events, except as required by law. We may not actually achieve the plans, intentions, or expectations disclosed in our forward-looking statements, and you should not place undue reliance on our forward-looking statements. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, restructurings, joint ventures, partnerships, channel sales relationships, or investments we may make. In addition, statements that â€œwe believeâ€ and similar statements reflect our beliefs and opinions on the relevant subject. These statements are based upon information available to us as of the date of this Quarterly Report on Form 10-Q, and while we believe such information forms a reasonable basis for such statements, such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially available relevant information. These statements are inherently uncertain and investors are cautioned not to unduly rely upon these statements. 23Table of contentsITEM 2. MANAGEMENTâ€™S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONSThe following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and the accompanying notes thereto included elsewhere in this Quarterly Report on Form 10-Q. This discussion contains forward-looking statements based upon current plans, expectations, and beliefs, involving risks and uncertainties. Our actual results may differ materially from those anticipated in these forward-looking statements. You should review the section titled â€œSpecial Note Regarding Forward-Looking Statementsâ€ for a discussion of forward-looking statements and the section titled â€œRisk Factorsâ€ for a discussion of factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis and elsewhere in this Quarterly Report on Form 10-Q. Our historical results are not necessarily indicative of the results that may be expected for any period in the future. OverviewWe build software that empowers organizations to effectively integrate their data, decisions, and operations at scale.We were founded in 2003 and started building software for the intelligence community in the United States to assist in counterterrorism investigations and operations. We later began working with commercial enterprises, who often faced fundamentally similar challenges in working with data.We have built four principal software platforms, Gotham, Foundry, Apollo, and our Artificial Intelligence Platform (â€œAIPâ€). Gotham and Foundry enable institutions to transform massive amounts of information into an integrated data asset that reflects their operations, and AIP leverages the power of our existing machine learning technologies alongside generative AI models, including large language models (â€œLLMsâ€), directly within Gotham and/or Foundry to help operationalize AI on enterprise data. For over a decade, Gotham has surfaced insights for global defense agencies, the intelligence community, disaster relief organizations and beyond. Foundry is becoming a central operating system not only for individual institutions but also for entire industries. Apollo, which we began offering as a commercial solution in 2021, is a cloud-agnostic, single control layer that coordinates ongoing delivery of new features, security updates, and platform configurations, helping to ensure the continuous operation of critical systems. Apollo allows our customers to run their software in virtually any environment. In 2023, we began deploying our newest offering, AIP, which is designed for customers across the commercial and government sectors, enabling them to derive value from recent breakthroughs in artificial intelligence via the combination of our existing software platforms with generative AI models, including LLMs. We believe AIP uniquely allows users to connect LLMs and other AI with their data and operations to facilitate decision-making within the legal, ethical, and security constraints that they require.While our focus in the short term remains on making our software platforms available to increasingly broad swaths of the market, we are also working to identify additional component parts and products embedded within those platforms that have potential as commercial offerings on their own.We believe that every institution faces challenges that our platforms and products were designed to address. Our approach with all our clients is to establish a partnership that transforms the way they use data in pursuit of their goals. We regularly evaluate partnerships and investment opportunities in complementary businesses, employee teams, technologies, and intellectual property rights in an effort to expand our product and service offerings. Our Business Our customers pay us to use the software platforms we have built. While we generally offer contract terms of one to five years in length, our customers sometimes enter into shorter-term contracts. Revenue is generally recognized ratably over the contract term. Many of our customer contracts contain termination for convenience provisions. For the three months ended June 30, 2024, we generated $678.1 million in revenue, reflecting a 27% growth rate from the three months ended June 30, 2023 when we generated $533.3 million in revenue. For the six months ended June 30, 2024, we generated $1.3 billion in revenue, reflecting a 24% growth rate from the six months ended June 30, 2023 when we generated $1.1 billion in revenue.In the three months ended June 30, 2024, we generated income from operations of $105.3 million, or adjusted income from operations of $253.6 million when excluding stock-based compensation and related employer payroll taxes. In the three months ended June 30, 2023, we generated income from operations of $10.1 million, or adjusted income from operations of $135.0 24Table of contentsmillion when excluding stock-based compensation and related employer payroll taxes. In the six months ended June 30, 2024, we generated income from operations of $186.2 million, or adjusted income from operations of $480.0 million when excluding stock-based compensation and related employer payroll taxes. In the six months ended June 30, 2023, we generated income from operations of $14.2 million, or adjusted income from operations of $260.1 million when excluding stock-based compensation and related employer payroll taxes.In the three months ended June 30, 2024, our gross profit was $549.6 million, reflecting a gross margin of 81%, or 83% when excluding stock-based compensation. In the three months ended June 30, 2023, our gross profit was $426.4 million, reflecting a gross margin of 80%, or 81% when excluding stock-based compensation. In the six months ended June 30, 2024, our gross profit was $1.1 billion, reflecting a gross margin of 81%, or 83% when excluding stock-based compensation. In the six months ended June 30, 2023, our gross profit was $844.0 million, reflecting a gross margin of 80%, or 81% when excluding stock-based compensation.For more information about our adjusted income from operations, which excludes stock-based compensation and related employer payroll taxes; and gross profit and gross margin, when excluding stock-based compensation; as well as reconciliations from income from operations and gross profit, see the section titled â€œNon-GAAP Reconciliationsâ€ below.Our Customers We define a customer as an organization from which we have recognized revenue during the trailing twelve-month period. During the period ended June 30, 2024, we had 593 customers, including companies in various commercial sectors and government agencies around the world. During the period ended June 30, 2023, we had 421 customers.For large government agencies, where a single institution has multiple divisions, units, or subsidiary agencies, each such division, unit, or subsidiary agency that enters into a separate contract with us and is invoiced as a separate entity is treated as a separate customer. For example, while the U.S. Food and Drug Administration, Centers for Disease Control and Prevention, and National Institutes of Health are subsidiary agencies of the U.S. Department of Health and Human Services, we treat each of those agencies as a separate customer given that the governing structures and/or procurement processes of each agency are independent. We have built lasting and significant customer relationships and partnerships with some of the worldâ€™s leading government institutions and companies. Our average revenue for the top twenty customers during the trailing twelve months ended June 30, 2024 was $57.3 million, which grew 9% from an average of $52.6 million in revenue from the top twenty customers during the trailing twelve months ended June 30, 2023, demonstrating our expanding relationships with existing customers. Organizations in the commercial and government sectors face similar challenges when it comes to managing data, and we intend to expand our reach in both markets moving forward. Our decisions about which customer relationships require further investment may change over time, based on our assessment of the potential long-term value that our software can generate for them. We conduct pilots and bootcamps with customers, generally at our own expense and without a guarantee of future returns, in order to access a unique set of opportunities that others may pass over for lack of resources and shorter investment horizons. We manage customers at the account level, not by industry or sector, so that we can optimize on the specific growth opportunities for each customer. In the six months ended June 30, 2024, 54% of our revenue came from government customers and 46% came from commercial customers. Our U.S. customers have been a meaningful source of revenue growth for our business. In the six months ended June 30, 2024, we generated 64% of our revenue from customers in the United States and the remaining 36% from non-U.S. customers. Revenue from our U.S. customers during the trailing twelve months ended June 30, 2024 was $1.6 billion, which grew 23% from the prior twelve-month period. We expect that U.S. customers will continue to be a source of significant revenue growth for us.We continue to believe that our government customers remain a meaningful and resilient source of revenue for our business, particularly during periods of economic uncertainty. However, large government customers, in particular, are generally subject to a number of uncertainties regarding budgets and spending levels, changes in timing and spending priorities, and regulatory and policy changes, which can make it difficult to predict when, or if, we will make sales to such customers or the size and scope of any contract awards. See also the discussion of â€œRisks Related to Relationships and Business with the Public Sectorâ€ within â€œItem 1A. Risk Factorsâ€ included in this Quarterly Report on Form 10-Q.Expansion of Access to Platforms The speed with which our platforms can be deployed has significantly expanded the range of potential customers with which we plan on partnering over the long term. We anticipate that our reach among an increasingly broad set of customers, in both 25Table of contentsthe commercial and government sectors, will accelerate moving forward. We believe that, as these new partners grow, we will grow with them.Our proximity to these businesses and the industries in which they are operating has enhanced, and is expected to continue enhancing, our own product and business development efforts, as we continue expanding access to our platforms to the broadest possible set of customers.Macroeconomic TrendsAs a corporation with an international presence, we are subject to risks and uncertainties caused by significant events with macroeconomic impacts, including, but not limited to, geopolitical tensions, heightened interest rates, monetary policy changes, and foreign currency fluctuations. Additionally, these macroeconomic impacts have disrupted, and may continue to disrupt, the operations of our customers and prospective customers. We continuously monitor the direct and indirect impacts of these circumstances on our business and financial results, as well as the overall global economy and geopolitical landscape.See the section titled

â€œRisk Factorsâ€ included elsewhere in this Quarterly Report on Form 10-Q for further discussion of the impact of macroeconomic trends on our business. Geopolitical TensionsOur business operations are subject to interruption by events that are beyond our control, including geopolitical tensions. We continue to closely monitor the impact of various geopolitical tensions and their global impacts on our business. While the ongoing Russia-Ukraine and Israel conflicts are still evolving and the outcomes remain highly uncertain, we do not expect that the resulting challenging macroeconomic conditions will have a material impact on our business or results of operations. We do not currently have office locations in Russia or Palestinian territories and none of our revenues came from sales to entities headquartered in those countries or territories. In 2023, we announced partnerships with Ukraine to support its defense and reconstruction efforts and investigations of potential war crimes, among other activities. In 2024, we agreed to a strategic partnership with the Israeli Defense Ministry to supply technology to Israel to assist in the ongoing war. However, our current operations related to Ukraine and Israel are not material to our financial position or results of operations. If the respective conflicts continue or worsen, leading to greater disruptions and uncertainty within the technology industry or global economy, our business and results of operations could be negatively impacted. Foreign Currency Exchange RatesExchange rates are subject to significant and rapid fluctuations due to a number of factors, including interest rate changes, monetary policy changes, and political and economic uncertainty which may adversely affect our results of operations or financial position.Our contracts with customers and vendors are primarily denominated in U.S. dollars. However, the general strengthening of the U.S. dollar relative to other major foreign currencies (primarily the Euro and British pound sterling (â€œGBPâ€)) has had, and could in the future have, an unfavorable impact on our revenues and expenses from certain non-U.S. customers or vendors whose contracts are denominated in currencies other than U.S. dollars. Additionally, certain of our U.S. and non-U.S. subsidiaries may hold monetary assets and liabilities in currencies other than their functional currency (primarily the Japanese Yen (â€œJPYâ€), Euro, and GBP), which could subject our results of operations and cash flows to adverse fluctuations due to changes in such foreign currency exchange rates as compared to the U.S. dollar. For the six months ended June 30, 2024 such impacts were not material to our financial position or results of operations.Customer ImpactsCurrent macroeconomic conditions have impacted, and may continue to adversely impact, our customersâ€™ businesses, particularly our early- and growth-stage customers. Relationships with early- or growth-stage customers carry inherent risks because, among other things, such customers may be unable to generate sufficient revenues or profitability or to access any necessary financing or funding in a timely manner or on favorable terms to them in the current macroeconomic environment, which has impacted, and may continue to impact, our expected revenue and collections. As a result, current macroeconomic conditions have impacted, and may continue to impact, our ability to realize the full value of our commercial contracts with such early- or growth-stage customers. For additional information, see Note 4. Investments and Fair Value Measurements in the condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.26Table of contentsKey Business Measure In addition to the measures presented in our condensed consolidated financial statements, we use the following key non-GAAP business measure to help us evaluate our business, identify trends affecting our business, formulate business plans and financial projections, and make strategic decisions. Contribution Margin We believe that the revenue we generate relative to the costs we incur in order to generate such revenue is an important measure of the efficiency of our business. We define contribution margin as revenue less our cost of revenue and sales and marketing expenses, excluding stock-based compensation, divided by revenue.Revenue is allocated to each customer account directly. The cost of revenue and sales and marketing costs include both the costs associated with the deployment and operation of our software as well as expenses associated with identifying new customers and expanding partnerships with existing ones. Our software engineers working with existing customers often manage the deployment and operation of our platforms as well as identify new ways that those platforms can be used. To calculate the contribution by segment, we allocate cost of revenue and sales and marketing expenses, excluding stock-based compensation, to an account pro rata based on headcount and time spent on the account during the period. To the extent certain costs or personnel are not directly assigned to a specific account, they are allocated pro rata based on total headcount staffed during such period. Direct costs, such as third-party cloud hosting services, are directly allocated to the account to which they relate. Allocated revenues and expenses are then aggregated into a segment based upon the customer account to which they relate.Contribution margin, both across our business and segments, is intended to capture how much we have earned from customers after accounting for the costs associated with deploying and operating our software, as well as any sales and marketing expenses involved in acquiring and expanding our partnerships with customers or potential customers, including allocated overhead. We exclude stock-based compensation as it is a noncash expense. We believe that our contribution margin provides an important measure of the efficiency of our operations over time. We have included contribution margin because it is a key measure used by our management to evaluate our performance, and we believe that it also provides useful information to investors and others in understanding and evaluating our operating results in the same manner as our management team. Our calculation of contribution margin may differ from similarly titled measures, if any, reported by other companies. Contribution margin should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with U.S. generally accepted accounting principles (â€œGAAPâ€). For more information about contribution margin, including the limitations of this measure, and a reconciliation to income from operations, see the section titled â€œNon-GAAP Reconciliationsâ€ below.Non-GAAP Reconciliations We use the non-GAAP measures contribution margin; gross profit and gross margin, excluding stock-based compensation; and adjusted income from operations, which excludes stock-based compensation and related employer payroll taxes, to help us evaluate our business, identify trends affecting our business, formulate business plans and financial projections, and make strategic decisions. We exclude stock-based compensation, which is a noncash expense, from these non-GAAP financial measures because we believe that excluding this item provides meaningful supplemental information regarding operational performance and provides useful information to investors and others in understanding and evaluating our operating results in the same manner as our management team. Additionally, we exclude employer payroll taxes related to stock-based compensation as it is difficult to predict and outside of our control.Our definitions may differ from the definitions used by other companies and therefore comparability may be limited. In addition, other companies may not publish these or similar metrics. Further, these metrics have certain limitations, as they do not include the impact of certain expenses that are reflected in our condensed consolidated statements of operations. Thus, our non-GAAP contribution margin; gross profit and gross margin, excluding stock-based compensation; and adjusted income from operations should be considered in addition to, not as a substitute for, or in isolation from, measures prepared in accordance with GAAP. We compensate for these limitations by providing reconciliations of these non-GAAP measures to the most comparable GAAP measures. We encourage investors and others to review our business, results of operations, and financial information in their entirety, not to rely on any single financial measure, and to view these non-GAAP measures in conjunction with the most directly comparable GAAP financial measures. 27Table of contentsContribution Margin The following table provides a reconciliation of contribution margin for the three and six months ended June 30, 2024 and 2023 (in thousands, except percentages): Three Months Ended June 30,Six Months Ended June 30,20242023Income from operations$105,339Â $10,074Â $186,220Â $14,189Â Add:Research and development expenses (1)78,838Â 76,341Â 162,004Â 146,517Â General and administrative expenses (1)87,538Â 87,774Â 175,317Â 177,929Â Total stock-based compensation expense141,764Â 114,201Â 267,415Â 228,915Â Total contribution$413,479Â $288,390Â $790,956Â $567,550Â Contribution margin61Â %54Â %60Â %54Â %â€”â€”â€”â€” (1) Excludes stock-based compensation.Gross Profit and Gross Margin, Excluding Stock-Based CompensationThe following table provides a reconciliation of gross profit and gross margin, excluding stock-based compensation for the three and six months ended June 30, 2024 and 2023 (in thousands, except percentages): Three Months Ended June 30,Six Months Ended June 30,20242023Gross profit$549,572Â $426,418Â $1,067,654Â $843,959Â Add: stock-based compensation12,402Â 8,004Â 22,818Â 17,181Â Gross profit, excluding stock-based compensation$561,974Â $434,422Â $1,090,472Â $861,140Â Gross margin, excluding stock-based compensation83Â %81Â %83Â %81Â %Adjusted Income from OperationsThe following table provides a reconciliation of adjusted income from operations, which excludes stock-based compensation and related employer payroll taxes for the three and six months ended June 30, 2024 and 2023 (in thousands): Three Months Ended June 30,Six Months Ended June 30,20242023Income from operations$105,339Â $10,074Â $186,220Â $14,189Â Add: stock-based compensation141,764Â 114,201Â 267,415Â 228,915Â Add: employer payroll taxes related to stock-based compensation6,464Â 10,760Â 26,390Â 17,045Â Adjusted income from operations$253,567Â $135,035Â $480,025Â $260,149Â Components of Results of Operations Revenue We generate revenue from the sale of subscriptions to access our software platforms in our hosted environment along with ongoing operating and maintenance (â€œO&Mâ€) services (â€œPalantir Cloudâ€), software subscriptions in our customersâ€™ environments with ongoing O&M services (â€œOn-Premises Softwareâ€), and professional services. Palantir Cloud Our Palantir Cloud subscriptions grant customers the right to access the software functionality in a hosted environment controlled by Palantir and are sold together with stand-ready O&M services, as further described below. We agree to provide continuous access to our hosted software throughout the contract term. Revenue associated with Palantir Cloud subscriptions is 28Table of contentsgenerally recognized over the contract term on a ratable basis, which is consistent with the transfer of control of the Palantir services to the customer.On-Premises Software Sales of our software subscriptions grant customers the right to use functional intellectual property, either on their internal hardware infrastructure or on their own cloud instance, over the contractual term and are also sold together with stand-ready O&M services. O&M services include critical updates and support and maintenance services required to operate the software and, as such, are necessary for the software to maintain its intended utility over the contractual term. Because of this requirement, we have concluded that the software subscriptions and O&M services, which together we refer to as our On-Premises Software, are highly interdependent and interrelated and represent a single distinct performance obligation within the context of the contract. Revenue is generally recognized over the contract term on a ratable basis. Professional Services Our professional services support the customersâ€™ use of the software and include, as needed, on-demand user support, user-interface configuration, training, and ongoing ontology and data modeling support. Professional services contracts typically include the provision of on-demand professional services for the duration of the contractual term. These services are typically coterminous with a Palantir Cloud or On-Premises Software subscriptions. Professional services are on-demand, whereby we perform services throughout the contract period; therefore, the revenue is recognized over the contractual term. Cost of Revenue Cost of revenue primarily includes salaries, stock-based compensation expense, and benefits for personnel involved in performing O&M and professional services, as well as subcontractor expenses, field-service representatives, third-party cloud hosting services, hardware costs, travel costs, allocated overhead, and other direct costs. We expect that cost of revenue will increase in absolute dollars as our revenue grows and will vary from period to period as a percentage of revenue. Sales and Marketing Our sales and marketing efforts span all stages of our sales cycle, including personnel involved with sales functions, and executing pilots at new or existing customers. Sales and marketing costs primarily include salaries, stock-based compensation expense, variable compensation, including commissions, and benefits for our sales force and personnel involved in sales functions, executing on pilots, including bootcamps, and customer growth activities; as well as third-party cloud hosting services for our pilots, marketing and sales event-related costs, travel costs, and allocated overhead. Sales and marketing costs are generally expensed as incurred. We expect that sales and marketing expenses will increase in absolute dollars as we continue to invest in our potential and current customers, in growing our business, in our sales force, and in enhancing our brand awareness. Research and Development Our research and development efforts are aimed at continuing to develop and refine our offerings, including adding new platforms, features, and modules, increasing their functionality, and enhancing the usability of our platforms. Research and development costs primarily include salaries, stock-based compensation expense, and benefits for personnel involved in performing the activities to develop and refine our platforms and products, as well as third-party cloud hosting services and other IT-related costs, travel costs, and allocated overhead. Research and development costs are expensed as incurred. We plan to continue to invest in personnel to support our research and development efforts. As a result, we expect that research and development expenses will increase in absolute dollars for the foreseeable future as we continue to invest to support these activities.General and Administrative General and administrative costs include salaries, stock-based compensation expense, and benefits for personnel involved in our executive, finance, legal, human resources, and administrative functions, as well as third-party professional services and fees, travel costs, and allocated overhead. We expect that general and administrative expenses will increase in absolute dollars as we hire additional personnel and enhance our systems, processes, and controls to support the growth in our business as well as our continuing compliance and reporting requirements as a public company. 29Table of contentsInterest Income Interest income consists primarily of interest income earned on our cash, cash equivalents, U.S. treasury securities, and restricted cash balances. Other Income (Expense), Net Other income (expense), net consists primarily of realized and unrealized losses from equity securities and foreign currency exchange gains and losses. Provision for Income Taxes Provision for income taxes consists of income taxes related to foreign and state jurisdictions in which we conduct business and withholding taxes. Net Income Attributable to Noncontrolling Interests Net income attributable to noncontrolling interests represents the share of income that is not attributable to the Company.Segments We have two operating segments, commercial and government, which were determined based on the manner in which the chief operating decision maker, who is our Chief Executive Officer, manages our operations for purposes of allocating resources and evaluating performance. Various factors, including our organizational and management reporting structure and customer type, were considered in determining these operating segments. Our operating segments are described below: â€¢Commercial: This segment primarily serves customers working in non-government industries. â€¢Government: This segment primarily serves customers that are U.S. government and non-U.S. government agencies. Segment profitability is evaluated based on contribution and contribution margin. Contribution is segment revenue less the related costs of revenue and sales and marketing expenses, excluding stock-based compensation expense. Contribution margin is contribution divided by revenue. To the extent costs of revenue or sales and marketing expenses are not directly attributable to a particular segment, they are allocated based upon headcount at each operating segment during the period. We use it, in part, to evaluate the performance of, and allocate resources to, each of our operating segments, which excludes certain operating expenses that are not allocated to operating segments because they are separately managed at the consolidated corporate level or are noncash costs. These noncash or unallocated costs include stock-based compensation expense, research and development costs, and general and administrative costs.30Table of contentsResults of Operations The following table summarizes our condensed consolidated statements of operations data (in thousands): Three Months Ended June 30,Six Months Ended June 30,20242023Revenue$678,134Â $533,317Â $1,312,472Â $1,058,503Â Cost of revenue128,562Â 106,899Â 244,818Â 214,544Â Gross profit549,572Â 426,418Â 1,067,654Â 843,959Â Operating expenses:Sales and marketing196,809Â 184,163Â 389,986Â 371,256Â Research and development108,781Â 99,533Â 218,821Â 189,633Â General and administrative138,643Â 132,648Â 272,627Â 268,881Â Total operating expenses444,233Â 416,344Â 881,434Â 829,770Â Income from operations105,339Â 10,074Â 186,220Â 14,189Â Interest income46,593Â 30,310Â 89,945Â 51,163Â Other income (expense), net(11,173)(10,341)(24,680)(14,477)Income before provision for income taxes140,759Â 30,043Â 251,485Â 50,875Â Provision for income taxes5,189Â 2,171Â 9,844Â 3,852Â Net income135,570Â 27,872Â 241,641Â 47,023Â Less: Net income (loss) attributable to noncontrolling interests1,444Â (255)1,985Â 2,094Â Net income attributable to common stockholders$134,126Â $28,127Â $239,656Â $44,929Â The following table sets forth the components of our condensed consolidated statements of operations data as a percentage of revenue: Three Months Ended June 30,Six Months Ended June 30,20242023Revenue100Â %100Â %100Â %100Â %Cost of revenue19Â 20Â 19Â 20Â Gross margin81Â 80Â 81Â 80Â Operating expenses:Sales and marketing29Â 34Â 30Â 35Â Research and development16Â 19Â 17Â 18Â General and administrative20Â 25Â 21Â 26Â Total operating expenses65Â 78Â 67Â 79Â Income from operations16Â 2Â 14Â 1Â Interest income7Â 6Â 7Â 5Â Other income (expense), net(2)(2)(2)(1)Income before provision for income taxes21Â 6Â 19Â 5Â Provision for income taxes1Â 1Â 1Â 1Â Net income20Â 5Â 18Â 4Â Less: Net income (loss) attributable to noncontrolling interestsâ€”Â â€”Â â€”Â â€”Â Net income attributable to common stockholders20Â %5Â %18Â %4Â %31Table of contentsComparison of the Three and Six Months Ended June 30, 2024 and 2023Revenue Three Months EndedJune 30,ChangeSix Months EndedJune 30,Change20242023Amount%20242023Amount%Revenue:Government$370,767Â $301,505Â $69,262Â 23Â %$706,140Â $590,575Â $115,565Â 20Â %Commercial307,367Â 231,812Â 75,555Â 33 revenue$678,134Â $533,317Â $144,817Â 27Â %$1,312,472Â $1,058,503Â $253,969Â 24Â %Revenue increased by $144.8 million, or 27%, for the three months ended June 30, 2024 compared to the same period in 2023. Revenue from government customers increased by $69.3 million, or 23%, for the three months ended June 30, 2024 compared to the same period in 2023. Of the increase, $58.5Â million was from government customers existing as of December 31, 2023. Revenue from U.S. government customers was $278.0 million for the three months ended June 30, 2024 compared to $225.0 million for the same period in 2023. Revenue from commercial customers increased by $75.6 million, or 33%, for the three months ended June 30, 2024 compared to the same period in 2023. Of the increase, $56.8 million was from commercial customers existing as of December 31, 2023, including a decrease of $10.2 million of revenue from Strategic

Commercial Contracts. Revenue from U.S. commercial customers was $159.2 million for the three months ended June 30, 2024 compared to $103.0 million for the same period in 2023, a 55% increase.Revenue increased by $254.0 million, or 24%, for the six months ended June 30, 2024 compared to the same period in 2023. Revenue from government customers increased by $115.6 million, or 20%, for the six months ended June 30, 2024 compared to the same period in 2023. Of the increase, $100.4 million was from government customers existing as of December 31, 2023. Revenue from U.S. government customers was $534.7 million for the six months ended June 30, 2024 compared to $454.8 million for the same period in 2023. Revenue from commercial customers increased by $138.4 million, or 30%, for the six months ended June 30, 2024 compared to the same period in 2023. Of the increase, $106.2 million was from commercial customers existing as of December 31, 2023, including a decrease of $19.7 million of revenue from Strategic Commercial Contracts. Revenue from U.S. commercial customers was $308.9 million for the six months ended June 30, 2024 compared to $210.1 million for the same period in 2023, a 47% increase.Generally, increases in revenue from our existing customers are related to increased adoption of our products and services within their organizations. For additional information on Strategic Commercial Contracts, see Note 4. Investments and Fair Value Measurements in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Cost of Revenue and Gross ProfitThree Months EndedJune 30,ChangeSix Months EndedJune 30,Change20242023Amount%20242023Amount%Cost of revenue$128,562Â $106,899Â $21,663Â 20Â %$244,818Â $214,544Â $30,274Â 14Â %Gross profit549,572Â 426,418Â 123,154Â 29Â %1,067,654Â 843,959Â 223,695Â 27Â %Gross margin81Â %80Â %1Â %81Â %80Â %1Â %Cost of revenue for the three months ended June 30, 2024 increased by $21.7 million, or 20%, compared to the same period in 2023. The increase was primarily due to increases of $14.4 million in third-party cloud hosting services and $10.8 million in subcontractor expenses. These increases were partially offset by a decrease of $7.8 million in field service representatives and hardware costs. Our gross margin for the three months ended June 30, 2024 increased to 81% from 80% for the same period in 2023 as a result of revenue growth outpacing costs of revenue. This growth rate variation was primarily due to the decreases in field service representatives and hardware costs in cost of revenue relative to revenue growth as compared to the prior year.Cost of revenue for the six months ended June 30, 2024 increased by $30.3 million, or 14%, compared to the same period in 2023. The increase was primarily due to increases of $20.9 million in third-party cloud hosting services, $19.6 million in 32Table of contentssubcontractor expenses, and $7.3 million in stock-based compensation and related expenses. These increases were partially offset by decreases of $10.3 million in field service representatives and $7.0 million in hardware costs.Our gross margin for the six months ended June 30, 2024 increased to 81% from 80% for the same period in 2023 as a result of revenue growth outpacing costs of revenue. This growth rate variation was primarily due to the decreases in field service representatives and hardware costs in costs of revenue relative to total expense growth as compared to the prior year.For additional information related to stock-based compensation expense, see the section titled â€œStock-Based Compensationâ€ below.Operating ExpensesThree Months EndedJune 30,ChangeSix Months EndedJune 30,Change20242023Amount%20242023Amount%Sales and marketing$196,809Â $184,163Â $12,646Â 7Â %$389,986Â $371,256Â $18,730Â 5Â %Research and development108,781Â 99,533Â 9,248Â 9Â %218,821Â 189,633Â 29,188Â 15Â %General and administrative138,643Â 132,648Â 5,995Â 5Â %272,627Â 268,881Â 3,746Â 1Â %Total operating expenses$444,233Â $416,344Â $27,889Â 7Â %$881,434Â $829,770Â $51,664Â 6Â %Sales and MarketingSales and marketing expenses increased by $12.6 million, or 7%, for the three months ended June 30, 2024 compared to the same period in 2023. The increase was primarily due to increases of $6.9 million in third-party cloud hosting services and $7.7 million in stock-based compensation and related expenses.Sales and marketing expenses increased by $18.7 million, or 5%, for the six months ended June 30, 2024 compared to the same period in 2023. The increase was primarily due to increases of $15.2 million in stock-based compensation and related expenses and $6.1 million in third-party cloud hosting services. For additional information related to stock-based compensation expense, see the section titled â€œStock-Based Compensationâ€ below.Research and Development Research and development expenses increased by $9.2 million, or 9%, for the three months ended June 30, 2024 compared to the same period in 2023. The increase was primarily due to increases of $5.4 million in stock-based compensation and related expenses and $5.0 million in third-party cloud hosting services.Research and development expenses increased by $29.2 million, or 15%, for the six months ended June 30, 2024 compared to the same period in 2023. The increase was primarily due to increases of $16.5 million in stock-based compensation and related expenses and $8.6 million in third-party cloud hosting services.For additional information related to stock-based compensation expense, see the section titled â€œStock-Based Compensationâ€ below.General and Administrative General and administrative expenses increased by $6.0 million, or 5%, for the three months ended June 30, 2024 compared to the same period in 2023. The increase was primarily due to an increase of $6.0 million in stock-based compensation and related expenses.General and administrative expenses increased by $3.7 million, or 1%, for the six months ended June 30, 2024 compared to the same period in 2023. The increase was primarily due to an increase of $8.8 million in stock-based compensation and related expenses partially offset by a decrease of $5.7 million to our allowance for credit losses.For additional information related to stock-based compensation expense, see the section titled â€œStock-Based Compensationâ€ below.33Table of contentsStock-Based CompensationThree Months EndedJune 30,ChangeSix Months EndedJune 30,Change20242023Amount%20242023Amount%Cost of revenue$12,402Â $8,004Â $4,398Â 55Â %$22,818Â $17,181Â $5,637Â 33Â %Sales and marketing48,314Â 38,131Â 10,183Â 27Â %90,470Â 77,666Â 12,804Â 16Â %Research and development29,943Â 23,192Â 6,751Â 29Â %56,817Â 43,116Â 13,701Â 32Â %General and administrative51,105Â 44,874Â 6,231Â 14Â %97,310Â 90,952Â 6,358Â 7Â %Total stock-based compensation expense$141,764Â $114,201Â $27,563Â 24Â %$267,415Â $228,915Â $38,500Â 17Â %Stock-based compensation expenses increased by $27.6 million, or 24%, and $38.5 million, or 17%, for the three and six months ended June 30, 2024 compared to the same periods in 2023, respectively. The increase was driven by expense from new grants awarded since June 30, 2023, including restricted stock units (â€œRSUsâ€), performance-based RSUs (â€œP-RSUsâ€), and stock appreciation rights (â€œSARsâ€), partially offset by a reduction in expense from awards that became fully vested and lower expense under the accelerated attribution method for RSUs granted prior to September 30, 2020, the date we completed the direct listing of our Class A common stock on the New York Stock Exchange (â€œNYSEâ€).Interest Income Three Months EndedJune 30,ChangeSix Months EndedJune 30,Change20242023Amount20242023AmountInterest income$46,593Â $30,310Â $16,283Â $89,945Â $51,163Â $38,782Â Interest income increased by $16.3 million and $38.8 million for the three and six months ended June 30, 2024, respectively, compared to the same periods in 2023 primarily due to an increase in our interest-bearing cash, cash equivalents, and our investments in short-term U.S. treasury securities.Other Income (Expense), NetThree Months EndedJune 30,ChangeSix Months EndedJune 30,Change20242023Amount20242023AmountOther income (expense), net$(11,173)$(10,341)(832)(24,680)$(14,477)$(10,203)Other income (expense), net changed by $0.8 million and $10.2 million for the three and six months ended June 30, 2024, respectively, compared to the same periods in 2023 primarily due to an increase in net realized and unrealized losses from our shares held in equity securities.Provision for Income Taxes Three Months EndedJune 30,ChangeSix Months EndedJune 30,Change20242023Amount20242023AmountProvision for income taxes$5,189Â $2,171Â $3,018Â $9,844Â $3,852Â $5,992Â Provision for income taxes increased by $3.0 million and $6.0 million for the three and six months ended June 30, 2024, respectively, compared to the same periods in 2023 primarily due to increased foreign tax expense as a result of higher foreign taxable income and withholding taxes, as well as increases in state taxes. Liquidity and Capital Resources We generated positive cash flow from operations for the six months ended June 30, 2024. We had cash and cash equivalents and short-term U.S. treasury securities totaling $4.0 billion available as of June 30, 2024. We believe that cash flows generated from operations, cash, cash equivalents, marketable securities, available funds, and access to financing sources, including our 34Table of contentsundrawn credit facility, will be sufficient to meet our anticipated operating cash needs for at least the next twelve months. However, any projections of future cash needs and cash flows are subject to substantial uncertainty. While we have generated income from operations and positive cash flows from operations for the six months ended June 30, 2024, the amounts may fluctuate for the foreseeable future.As of June 30, 2024, our accumulated deficit balance was $5.4 billion, and our principal sources of liquidity were cash and cash equivalents and short-term U.S. treasury securities totaling $4.0 billion.As of June 30, 2024, we had no outstanding debt balances and additional available and undrawn revolving commitments of $500 million under our credit facility. For more information, see Note 6. Debt in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.In August 2023, the Companyâ€™s Board of Directors authorized a stock repurchase program of up to $1.0Â billion of the Companyâ€™s outstanding shares of Class A common stock (the â€œShare Repurchase Programâ€). For additional information on our Share Repurchase Program, see Note 8. Stockholdersâ€™ Equity in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.During the six months ended June 30, 2024, the Company repurchased and subsequently retired 1.2 million shares of its Class A common stock for an aggregate amount, including commissions, of $26.7 million under the Share Repurchase Program. As of June 30, 2024, approximately $973.3 million of the originally authorized amount under the Share Repurchase Program remained available for future repurchases.Our future capital requirements will depend on many factors, including, but not limited to, the rate of our growth, our ability to attract and retain customers and their willingness and ability to pay for our products and services, and the timing and extent of spending to support our efforts to market and develop our products. Further, we may enter into future arrangements to acquire or invest in businesses, products, services, strategic partnerships, and technologies; additionally, we have, and may in the future, repurchase shares of our Class A common stock from time to time under our Share Repurchase Program. As such, we may be required to seek additional equity or debt financing. In the event that additional financing is required from outside sources, we may not be able to raise it on terms acceptable to us or at all. If additional funds are not available to us on acceptable terms, or at all, our business, financial condition, and results of operations could be adversely affected. For additional information on our Share Repurchase Program, see Note 8. Stockholdersâ€™ Equity in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.The following table summarizes our cash flows for the periods indicated (in thousands):Six Months Ended June 30,20242023Net cash provided by (used in):Operating activities$273,766Â $277,568Â Investing activities(660,123)(1,945,690)Financing activities73,273Â 116,667Â Effect of foreign exchange on cash, cash equivalents, and restricted cash(4,948)(1,855)Net decrease in cash, cash equivalents, and restricted cash$(318,032)$(1,553,310)Operating Activities Net cash provided by operating activities was $273.8 million and $277.6 million for the six months ended June 30, 2024 and 2023, respectively. The decrease was primarily driven by timing of the receipt of payments from our customers and timing of payments to vendors. Investing Activities Net cash used in investing activities was $660.1 million and $1.9 billion for the six months ended June 30, 2024 and 2023, respectively. The decrease in cash used in investing activities was primarily due to fewer purchases of marketable securities, primarily comprised of short-term U.S. treasury securities compared to the prior year.35Table of contentsFinancing Activities Net cash provided by financing activities was $73.3 million and $116.7 million for the six months ended June 30, 2024 and 2023, respectively, each of which primarily consisted of proceeds from the exercise of common stock options, partially offset by share repurchases of $26.7 million during the six months ended June 30, 2024.Contractual Obligations and Commitments Our contractual obligations and commitments primarily consist of operating lease commitments for our facilities and non-cancelable purchase commitments related to third-party cloud hosting services. For additional information, refer to Note 7. Commitments and Contingencies to our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Except as already disclosed in Note 7. Commitments and Contingencies in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q, there has been no material change in our contractual obligations and commitments other than in the ordinary course of business since our fiscal year ended December 31, 2023. See our Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024, for additional information regarding the Companyâ€™s contractual obligations.Critical Accounting Policies and Estimates Our condensed consolidated financial statements and the accompanying notes thereto included elsewhere in this Quarterly Report on Form 10-Q are prepared in accordance with GAAP. The preparation of condensed consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, costs and expenses, and related disclosures. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances. Actual results could differ significantly from our estimates. To the extent that there are differences between our estimates and actual results, our future financial statement presentation, financial condition, results of operations, and cash flows will be affected. There have been no material changes to our critical accounting policies and estimates as compared to the critical accounting policies and estimates discussed in the Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024, except as described in Note 2. Significant Accounting Policies to the condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.Recent Accounting Pronouncements For information on recently issued accounting pronouncements, if any, refer to Note 2. Significant Accounting Policies in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK We are exposed to market risks in the ordinary course of our business, which primarily relate to fluctuations in the value of our investments, interest rates, foreign currency exchange, and inflation.Market RiskAs of June 30, 2024, we held publicly-traded equity securities valued at $8.6 million. We have sold, and may continue to sell, some or all of such equity securities. These equity securities are often in early- or growth-stage companies that have minimal public trading history; as such the fair value of these equity securities, and the value of our equity holdings, may fluctuate depending on the financial outcome and prospects of the issuers, as well as global market conditions including ongoing volatility related to the Russia-Ukraine and Israel conflicts, and heightened interest rates.As of June 30, 2024, we held privately-held equity securities valued at $49.9 million. Valuations of our privately-held equity securities are complex due to, among other things, the lack of liquidity and the lack of readily available market data. Uncertainties in the global economic climate and financial markets, or in the business, financial results, or conditions of companies we hold equity in, could adversely impact the valuations of such companies and, therefore, result in an impairment or downward adjustment in the value of our holdings.We have and may continue to accept securities as consideration or invest in securities, which may contribute to additional volatility to our condensed consolidated statements of operations. 36Table of contentsInterest Rate Risk Our cash, cash equivalents, restricted cash, and available-for-sale debt securities consist of cash, short-term U.S. treasury securities, money market funds, and certificates of deposit. The primary objective of our investment activities and strategies are focused on the preservation of capital and supporting our liquidity requirements.Due to the short-term nature of the financial instruments, we have not been exposed to, nor do we anticipate being exposed to, material risks due to changes in interest rates.Foreign Currency Exchange Risk Our contracts with customers are primarily denominated in U.S. dollars, with the remaining denominated in foreign currencies. Our expenses are generally denominated in the currencies of the jurisdictions in which we conduct our operations, which are primarily in the United States, United Kingdom, and other countries. Our results of current and future operations and cash flows are, therefore, subject to fluctuations due to changes in foreign currency exchange rates, particularly changes in JPY, Euro, and GBP. We have experienced, and may continue to experience, fluctuations in net income as a result of transaction gains or losses related to remeasuring certain asset and liability balances that are denominated in foreign currencies. These exposures may change over time as business practices evolve and economic conditions change. To date, foreign currency transaction gains and losses have not been material to our condensed consolidated financial statements, and we have not engaged in any foreign currency hedging transactions. Inflation Risk We do not believe that inflation has had a material effect on our business, results of operations, or financial condition. If our costs were to become subject to significant inflationary pressures, we may not be able to fully offset such higher costs through price increases. Our inability or failure to do so could harm our business, financial condition, or results of operations.ITEM 4. CONTROLS AND PROCEDURES Evaluation of Disclosure Controls and ProceduresOur disclosure controls and procedures are designed to ensure that information we are required to disclose in reports that we file or submit under the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€), is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.Our management, with the participation and supervision of our Chief Executive Officer and our Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of such date, our disclosure controls and procedures were, in design and operation, effective at a reasonable assurance level.Changes in Internal Controls Over Financial ReportingThere were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) and 15d-15(d) of the Exchange Act that occurred during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Inherent Limitations on the Effectiveness of ControlsThe effectiveness of any system of internal control over financial reporting, including ours, is subject to inherent limitations, including the exercise of judgment in designing, implementing, operating, and evaluating the

controls and procedures, and the inability to eliminate misconduct completely. Accordingly, in designing and evaluating the disclosure controls and procedures, management recognizes that any system of internal control over financial reporting, including ours, no matter how well designed and operated, can only provide reasonable, not absolute, assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs. Moreover, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. We intend to continue to monitor and upgrade our internal controls as necessary or appropriate for our business but 37Table of contentscannot assure you that such improvements will be sufficient to provide us with effective internal control over financial reporting.38Table of contentsPART II - OTHER INFORMATIONITEM 1. LEGAL PROCEEDINGSFrom time to time, we are subject to legal proceedings and claims arising in the ordinary course of business. Based on our current knowledge, we believe that the amount or range of reasonably possible losses will not, either individually or in the aggregate, have a material adverse effect on our business, results of operations, or financial condition. The results of any litigation cannot be predicted with certainty, and an unfavorable resolution in any legal proceedings could materially affect our future business, results of operations, or financial condition. Regardless of the outcome, litigation can have an adverse impact on us because of defense and settlement costs, diversion of management resources, and other factors.For information on legal proceedings, refer to Note 7. Commitments and Contingenciesâ€”Litigation and Legal Proceedings in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. ITEM 1A. RISK FACTORS Investing in our Class A common stock involves a high degree of risk. You should carefully consider the risks and uncertainties described below, together with all of the other information in this Quarterly Report on Form 10-Q, including the section titled â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€ and our condensed consolidated financial statements and accompanying notes, before making a decision to invest in our Class A common stock. Our business, financial condition, results of operations, or prospects could also be harmed by risks and uncertainties not currently known to us or that we currently do not believe are material. If any of the risks actually occur, our business, financial condition, results of operations, and prospects could be adversely affected. In that event, the trading price of our Class A common stock could decline, and you could lose part or all of your investment. Risk Factor SummaryOur business is subject to numerous risks and uncertainties that you should consider before investing in our Class A common stock. These risks are described more fully below and include, but are not limited to, risks relating to the following:â€¢until recent quarters, we had a history of incurring net losses, and we anticipate our operating expenses will continue to increase and we may not be able to achieve or maintain profitability in the future;â€¢we may not be able to sustain our revenue growth;â€¢our sales efforts involve considerable time and expense and our sales cycle is often long and unpredictable;â€¢a limited number of customers account for a substantial portion of our revenue;â€¢our results of operations and our key business measures are likely to fluctuate significantly on a quarterly basis;â€¢seasonality may cause fluctuations in our results of operations and financial position;â€¢our platforms are complex and may have a lengthy implementation process;â€¢we may not successfully develop and deploy new technologies (such as technologies incorporating AI) to address the needs of our customers;â€¢our platforms must operate with third-party products and services;â€¢we may be unable to hire, retain, train, and motivate qualified personnel and senior management and deploy our personnel and resources to meet customer demand;â€¢we may be unable to successfully build, expand, and deploy our marketing and sales organization;â€¢we may not be able to maintain and enhance our brand and reputation;â€¢unfavorable news or social media coverage may harm our reputation and business;â€¢exclusive arrangements or unique terms with customers or partners may result in significant risks or liabilities to us;â€¢we face intense competition in our markets;â€¢we may be unable to maintain or properly manage our culture as we grow;â€¢we may not enter into relationships with potential customers if we consider their activities to be inconsistent with our organizational mission or values;39Table of contentsâ€¢joint ventures, channel sales relationships, platform partnerships, and strategic alliances may be unsuccessful;â€¢we may not be successful in executing our strategy to increase our sales to larger customers;â€¢breach of the systems of any third parties upon which we rely, our customersâ€™ systems, locations, or environments, or our internal systems or unauthorized access to data;â€¢the market for our platforms and services may develop more slowly than we expect;â€¢we have made and may continue to make strategic investments to support key business initiatives, including in privately-held and publicly-traded companies, as well as alternative investments, and we may not realize a return on these investments;â€¢issues raised by the use of AI (including machine learning and large language models) in our platforms and business may result in reputational harm or liability;â€¢we depend on computing infrastructure of third parties and they may experience errors, disruption, performance problems, or failure;â€¢we may fail to adequately obtain, maintain, protect, and enforce our intellectual property and other proprietary rights;â€¢we may be subject to intellectual property rights claims;â€¢there may be real or perceived errors, failures, defects, or bugs in our platforms;â€¢we rely on the availability of third-party technology that may be difficult to replace or that may cause errors;â€¢our business is subject to complex and evolving U.S. and non-U.S. laws and regulations regarding privacy, data protection and security, technology protection, and other matters;â€¢our non-U.S. sales and operations subject us to additional risks and regulations;â€¢we may encounter unfavorable outcomes in legal, regulatory, and administrative inquiries and proceedings;â€¢we may fail to receive and maintain government contracts or there may be changes in the contracting or fiscal policies of the public sector;â€¢many of our customer contracts may be terminated by the customer at any time for convenience and may contain other provisions permitting the customer to discontinue contract performance;â€¢we may not realize the full deal value of our customer contracts;â€¢there may be a decline in the U.S. and other government budgets, changes in spending or budgetary priorities, or delays in contract awards;â€¢there are no guarantees that our Share Repurchase Program (as defined below) will result in increased shareholder value; andâ€¢the multi-class structure of our common stock, the Founder Voting Trust Agreement, and the Founder Voting Agreement concentrate voting power with certain stockholders, in particular, Stephen Cohen, Alexander Karp, and Peter Thiel (our â€œFoundersâ€) and their affiliates.Risks Related to Our Business and Industry Until recent quarters, we had a history of incurring net losses, and we anticipate our operating expenses will continue to increase and we may not be able to achieve or maintain profitability in the future. Although we have achieved GAAP profitability in recent quarters, we incurred net losses in each period from our inception through the third quarter of 2022. We may not achieve or maintain profitability in future periods or, if we are profitable, we may not fully achieve our profitability targets. In addition, while we remain focused on operating efficiently, we anticipate that our operating expenses will continue to increase in the future. As we continue to expand our business, industry verticals, and the breadth of our operations, upgrade our infrastructure, hire additional employees, expand into new markets, invest in research and development, invest in sales and marketing, including expanding our sales organization and related sales-based payments that may come with such expansion, lease more real estate to accommodate our anticipated future growth, and incur costs associated with general administration, including expenses related to being a public company, we expect that our costs of revenue and operating expenses will continue to increase. To the extent we are successful in increasing our customer base, we may also incur increased expenses or losses because the costs associated with acquiring and growing our customers and with research and development are generally incurred upfront, while our revenue from customer contracts is generally recognized over the contract term. Furthermore, our sales model has historically required us to spend months and invest significant resources working with customers on pilot deployments at no or low cost to them. Though we have begun to integrate shorter, 40Table of contentsmore cost-effective programs such as bootcamps, these initial deployments (including bootcamps) may result in no or minimal future revenue. We may also encounter unforeseen or unpredictable factors, including adverse macroeconomic conditions, unforeseen operating expenses, or other complications or delays, which may result in increased costs, or cause us to generate less revenue from our customers than we anticipated. We may not be able to continue to increase our revenue at a rate sufficient to offset increases in our costs of revenue and operating expenses in the near term or at all, which would prevent us from achieving or maintaining profitability in the future. Any failure by us to maintain or increase profitability in the future or achieve our profitability targets could adversely affect our business, financial condition, and results of operations. We may not be able to sustain our revenue growth in the future. Although our revenue has increased in recent periods, there can be no assurances that our revenue will continue to grow or do so at current rates, and you should not rely on the revenue of any prior quarterly or annual period as an indication of our future performance. Our revenue growth rate has declined in certain recent periods and may continue to decline in future periods. In addition, as we continue to expand our platform and product offerings, or experience greater adoption of certain of our platform and product offerings, we have and may continue to experience variability in our revenue growth in certain markets or with certain customer segments relative to other markets or customer segments. Many factors may contribute to declines or variability in our revenue growth, including macroeconomic factors, increased competition, slowing demand for our platforms from existing and new customers, a failure by us to continue capitalizing on growth opportunities, terminations of existing contracts or failure to exercise existing options by our customers, and the maturation of our business, among others. If our revenue growth or revenue growth rate declines overall, or with respect to certain areas of our business, our business, financial condition, and results of operations could be adversely affected. Our sales efforts involve considerable time and expense, and our sales cycle is often long and unpredictable. Our results of operations may fluctuate, in part, because of the intensive nature of our sales efforts and the length and unpredictability of our sales cycle. As part of our standard sales efforts, we invest considerable time and expense evaluating the specific organizational needs of our potential customers and educating these potential customers about the technical capabilities and value of our platforms and services. We often also provide our platforms to potential customers (including individual users at such customers) at no or low cost initially to them for evaluation purposes through short-term pilot deployments of our platforms, including at bootcamps, and there is no guarantee that we will be able to convert customers from these short-term pilot deployments to longer-term revenue-generating contracts. We may continue to modify and update our sales efforts to meet market demand and the organizational needs of our potential customers, including to implement new go-to-market mechanisms or self-service models, or to collaborate with third party service providers, and any of these changes may not be successful and could increase our operating expenses. In addition, we have grown and may continue to grow our direct sales force, and our sales efforts have historically depended on the significant involvement of our senior management team. The length of our sales cycle, from initial demonstration of our platforms to sale of our platforms and services, tends to be long and varies substantially from customer to customer. Our sales cycle often lasts six to nine months but can extend to a year or more for some customers. Because decisions to purchase our platforms involve significant financial commitments, potential customers generally evaluate our platforms at multiple levels within their organization, each of which often have specific requirements, and typically involve their senior management. Our results of operations depend on sales to enterprise customers, which make product purchasing decisions based in part or entirely on factors, or perceived factors, not directly related to the features of the platforms, including, among others, that customerâ€™s projections of business growth, uncertainty about macroeconomic conditions (including as a result of the ongoing Russia-Ukraine conflict and related economic sanctions, the ongoing conflict resulting from Hamasâ€™ attack on Israel, heightened interest rates, monetary policy changes, or foreign currency fluctuations), capital budgets, anticipated cost savings from the implementation of our platforms, potential preference for such customerâ€™s internally-developed software solutions, perceptions about our business and platforms, more favorable terms offered by potential competitors, and previous technology investments. In addition, certain decision makers and other stakeholders within our potential customers tend to have vested interests in the continued use of internally developed or existing software, which may make it more difficult for us to sell our platforms and services. As a result of these and other factors, our sales efforts typically require an extensive effort throughout a customerâ€™s organization, a significant investment of human resources, expense and time, including by our senior management, and there can be no assurances that we will be successful in making a sale to a potential customer. If our sales efforts to a potential customer do not result in sufficient revenue to justify our investments, including in our growing direct sales force, our business, financial condition, and results of operations could be adversely affected. Historically, existing customers have expanded their relationships with us, which has resulted in a limited number of customers accounting for a substantial portion of our revenue. If existing customers do not make subsequent purchases 41Table of contentsfrom us or renew their contracts with us, or if our relationships with our largest customers are impaired or terminated, our revenue could decline, and our results of operations would be adversely impacted. We derive a significant portion of our revenue from existing customers that expand their relationships with us. Increasing the size and number of the deployments of our existing customers is a major part of our growth strategy. We may not be effective in executing this or any other aspect of our growth strategy. Our top three customers together accounted for 18% and 17% of our revenue for the years ended December 31, 2023 and 2022, respectively, and 17% and 20% of our revenue for the six months ended June 30, 2024 and 2023, respectively. Our top three customers by revenue, for the six months ended June 30, 2024, have been with us for an average of nine years as of June 30, 2024. Certain of our customers, including customers that represent a significant portion of our business, have in the past reduced, and others may choose in the future to reduce, their spend with us or terminated their agreements with us, which has reduced our anticipated future payments or revenue from these customers, and which has required us to refund some previously paid amounts to these customers. It is not possible for us to predict the future level of demand from our larger customers for our platforms and applications. While we generally offer contract terms of one to five years in length, our customers sometimes enter into shorter-term contracts which may not provide for automatic renewal and may require the customer to opt-in to extend the term. Our customers have no obligation to renew, upgrade, or expand their agreements with us after the terms of their existing agreements have expired. In addition, many of our customer contracts permit the customer to terminate their contracts with us with notice periods of varying lengths, generally three to six months. If one or more of our customers terminate their contracts with us, whether for convenience, for default in the event of a breach by us, or for other reasons specified in our contracts, as applicable; if our customers elect not to renew their contracts with us; if our customers renew their contractual arrangements with us for shorter contract lengths or for a reduced scope; or if our customers otherwise seek to renegotiate terms of their existing agreements on terms less favorable to us, our business and results of operations could be adversely affected. This adverse impact would be even more pronounced for customers that represent a material portion of our revenue or business operations. Our ability to renew or expand our customer relationships may decrease or vary as a result of a number of factors, including our customersâ€™ satisfaction or dissatisfaction with our platforms and services, the frequency and severity of software and implementation errors, our platformsâ€™ reliability, our pricing, the effects of general economic conditions, competitive offerings or alternatives, or reductions in our customersâ€™ spending levels. If our customers do not renew or expand their agreements with us or if they renew their contracts for shorter lengths or on other terms less favorable to us, our revenue may grow more slowly than expected or decline, and our business could suffer. Our business, financial condition, and results of operations would also be adversely affected if we face difficulty collecting our accounts receivable from our customers or if we are required to refund customer deposits. Achieving renewal or expansion of deployments may require us to increasingly engage in sophisticated and costly sales efforts that may not result in additional sales. In addition, our customersâ€™ decisions to expand the deployment of our platforms depends on a number of factors, including general economic conditions, the functioning of our platforms, the ability of our employees to assist our customers in identifying new use cases, modernizing their data architectures, and achieving success with data-driven initiatives, and our customersâ€™ satisfaction with our services. If our efforts to expand within our existing customer base are not successful, our business may suffer. We may not realize the full deal value of our customer contracts, which may result in lower than expected revenue. As of December 31, 2023, the total remaining deal value, as defined in â€œItem 7. Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€”Overviewâ€”Total Remaining Deal Valueâ€ of our Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024, was $3.9 billion. Of our total remaining deal value, as of December 31, 2023, $2.1 billion was the remaining deal value of our contracts with commercial customers and $1.8 billion was the remaining deal value of our contracts with government customers.Many of these contracts are subject to termination for convenience provisions. Additionally, the U.S. federal government is prohibited from exercising contract options more than one year in advance. As a result, there can be no guarantee that our customer contracts will not be terminated or that contract options will be exercised.We historically have not realized all of the revenue from the full deal value of our customer contracts, and we may not do so in the future. This is because the actual timing and amount of revenue under contracts included are subject to various contingencies, including exercise of contractual options, customers not terminating their contracts, renegotiation of contracts, and other macroeconomic factors that may potentially inhibit a customerâ€™s ability to pay. In addition, delays in the completion of the U.S. governmentâ€™s budgeting process, the use of continuing resolutions, and a potential lapse in appropriations, or similar events in other jurisdictions, has and could in the future adversely affect our ability to timely recognize revenue under certain 42Table of contentsgovernment contracts. If we are unable to realize all of the revenue from the full deal value of our customer contracts, our financial condition and results of operations could be adversely affected.Our results of operations and our key business measures are likely to fluctuate significantly on a quarterly basis in future periods and may not fully reflect the underlying performance of our business, which makes our future results difficult to predict and could cause our results of operations to fall below expectations. Our

quarterly results of operations, including cash flows, have fluctuated significantly in the past and are likely to continue to do so in the future. Accordingly, the results of any one quarter should not be relied upon as an indication of future performance. Our quarterly results, financial position, and operations are likely to fluctuate as a result of a variety of factors, many of which are outside of our control, and as a result, may not fully reflect the underlying performance of our business. Fluctuation in quarterly results may also negatively impact the value of our Class A common stock. We typically close a large portion of our sales in the last several weeks of a quarter, which impacts our ability to plan and manage margins and cash flows. Our sales cycle is often long, and it is difficult to predict exactly when, or if, we will actually make a sale with a potential customer, particularly large government and commercial customers. As a result, large individual sales have, in some cases, occurred in quarters subsequent to those we anticipated, or have not occurred at all. The loss or delay of one or more large sales transactions in a quarter would impact our results of operations and cash flow for that quarter and any future quarters in which revenue from that transaction is lost or delayed. In addition, downturns in new sales may not be immediately reflected in our revenue because we generally recognize revenue over the term of our contracts. The timing of customer billing and payment varies from contract to contract. A delay in the timing of receipt of such collections, or a default on a large contract, may negatively impact our liquidity for the period and in the future. Because a substantial portion of our expenses are relatively fixed in the short term and require time to adjust, our results of operations and liquidity would suffer if revenue fell below our expectations in a particular period. Other factors that may cause fluctuations in our quarterly results of operations and financial position include, without limitation, those listed below: â€¢the success of our sales and marketing efforts, including the success of our pilot deployments (including bootcamps); â€¢our ability to increase our contribution margins; â€¢the timing of expenses and revenue recognition; â€¢the timing and amount of payments received from our customers; â€¢termination of one or more large contracts by customers, including for convenience; â€¢the time and cost-intensive nature of our sales efforts and the length and variability of sales cycles; â€¢the amount and timing of operating expenses related to the development, maintenance, and expansion of our business and operations; â€¢the timing and effectiveness of new sales and marketing initiatives; â€¢changes in our pricing policies or those of our competitors; â€¢the timing and success of new platforms, products, features, and functionality introduced by us or our competitors; â€¢interruptions or delays in our operations and maintenance (â€œO&Mâ€) services; â€¢cyberattacks and other actual or perceived data or security breaches or incidents; â€¢our ability to hire and retain employees, in particular, those responsible for operations and maintenance of and the selling or marketing of our platforms, and develop and retain talented sales personnel who are able to achieve desired productivity levels in a reasonable period of time and provide sales leadership in areas in which we are expanding our sales and marketing efforts; â€¢the amount and timing of our stock-based compensation expenses; â€¢the amount and timing of employer payroll taxes related to stock-based compensation resulting from increases in our stock price;â€¢changes in the way we organize and compensate our employees; â€¢changes in the way we operate and maintain our platforms; â€¢unforeseen negative results in operations from our partnerships, including those accounted for under the equity method; â€¢changes in the competitive dynamics of our industry; 43Table of contentsâ€¢the cost of and potential outcomes of existing and future claims or litigation, which could have a material adverse effect on our business; â€¢changes in laws and regulations that impact our business, such as the FASA; â€¢indemnification payments to our customers or other third parties; â€¢ability to scale our business with increasing demands; â€¢the timing of expenses related to any future acquisitions; and â€¢general economic, regulatory, and market conditions, including the impacts of ongoing conflicts, such as those in Russia-Ukraine and Israel, and any related economic sanctions and regional instability, heightened interest rates, monetary policy changes, or foreign currency fluctuations.In addition, many of our contracts contain termination for convenience provisions, and we may be obligated to repay prepaid amounts or otherwise not realize anticipated future revenue should we fail to provide future services as anticipated. These factors make it difficult for us to accurately predict financial metrics for any particular period. The variability and unpredictability of our quarterly results of operations, cash flows, or other operating metrics could result in our failure to meet our expectations or those of analysts that cover us or investors with respect to revenue or other key metrics for a particular period. If we fail to meet or exceed such expectations for these or any other reasons, the trading price of our Class A common stock could fall, and we could face costly lawsuits. We and certain of our officers and directors were sued in purported class action lawsuits and derivative lawsuits, which could result in substantial costs and a diversion of our managementâ€™s attention and resources. For additional information see Note 7. Commitments and Contingencies in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Seasonality may cause fluctuations in our results of operations and financial position. Historically, the first quarter of our year generally has relatively lower sales, and sales generally increase in each subsequent quarter with substantial increases during our third and fourth quarters ending September 30 and December 31, respectively. We believe that this seasonality results from a number of factors, including: â€¢the fiscal year end procurement cycle of our government customers, and in particular U.S. government customers which have a fiscal year end of September 30; â€¢the fiscal year budgeting process for our commercial customers, many of which have a fiscal year end of December 31; â€¢seasonal reductions in business activity during the summer months in the United States, Europe, and certain other regions; and â€¢timing of projects and our customersâ€™ evaluation of our work progress.This seasonality has historically impacted and may in the future continue to impact the timing of collections and recognized revenue. Because a significant portion of our customer contracts are typically finalized near the end of the year, and we typically invoice customers shortly after entering into a contract, we may receive a portion of our customer payments near the end of the year and record such payment as an increase in deferred revenue or customer deposits (â€œcontract liabilitiesâ€), while the revenue from our customer contracts is generally recognized over the contract term. While we have historically billed and collected payments for multiple contract years from certain customers in advance, we have and may continue to shift to collecting payments on an annual or other basis. While this has been the historical seasonal pattern of our quarterly sales, we believe that our customersâ€™ required timing for certain new government or commercial programs requiring new software may outweigh the nature or magnitude of seasonal factors that might have influenced our business to date. As a result, we may experience future growth from additional government or commercial mandates that do not follow the seasonal purchasing and evaluation decisions by our customers that we have historically observed. For example, increased government spending on technology aimed at national defense, financial or policy regulation, cybersecurity, or healthcare mandates may drive customer demand at different times throughout our year, the timing of which we may not be able to anticipate and may cause fluctuations in our results of operations. The timing of our fiscal quarters and the U.S. federal governmentâ€™s September 30 fiscal year end also may impact sales to governmental agencies in the third quarter of our year, offsetting, at least in part, the otherwise seasonal downturn we have historically observed in later summer months. 44Table of contentsOur rapid growth in recent years may obscure the extent to which seasonality trends have affected our business and may continue to affect our business. We expect that seasonality will continue to materially impact our business in the future and may become more pronounced over time. The seasonality of our business may cause continued or increased fluctuations in our results of operations and cash flows, which may prevent us from achieving our quarterly or annual forecasts or meeting or exceeding the expectations of research analysts or investors, which in turn may cause a decline in the trading price of our Class A common stock. Our platforms are complex and may have a lengthy implementation process, and any failure of our platforms to satisfy our customers or perform as desired could harm our business, results of operations, and financial condition. Our platforms and services are complex and are deployed in a wide variety of network environments. Implementing our platforms can be a complex and lengthy process since we often configure our existing platforms for a customerâ€™s unique environment. Inability to meet the unique needs of our customers may result in customer dissatisfaction and/or damage to our reputation, which could materially harm our business. Further, the proper use of our platforms may require training of the customer and the initial or ongoing services of our technical personnel as well as O&M services over the contract term. If training and/or ongoing services require more of our expenditures than we originally estimated, our margins will be lower than projected. In addition, if our customers do not use our platforms correctly or as intended, inadequate performance or outcomes may result. It is possible that our platforms may also be intentionally misused or abused by customers or their employees or third parties who obtain access and use of our platforms. Similarly, our platforms sometimes are used by customers with smaller or less sophisticated IT departments, potentially resulting in sub-optimal performance at a level lower than anticipated by the customer. Because our customers rely on our platforms and services to address important business goals and challenges, the incorrect or improper use or configuration of our platforms and O&M services, failure to properly train customers on how to efficiently and effectively use our platforms, or failure to properly provide implementation or analytical or maintenance services to our customers may result in contract terminations or non-renewals, reduced customer payments, negative publicity, or legal claims against us. For example, as we continue to expand our customer base, any failure by us to properly provide these services may result in lost opportunities for follow-on expansion sales of our platforms and services. Furthermore, if customer personnel are not well trained in the use of our platforms, customers may defer the deployment of our platforms and services, may deploy them in a more limited manner than originally anticipated, or may not deploy them at all. If there is substantial turnover of the Company or customer personnel responsible for procurement and use of our platforms, our platforms may go unused or be adopted less broadly, and our ability to make additional sales may be substantially limited, which could negatively impact our business, results of operations, and growth prospects. If we do not successfully develop and deploy new technologies (such as technologies incorporating AI) to address the needs of our customers, our business and results of operations could suffer. Our success has been based on our ability to design software and products that enable the integration of data into a common operating environment to facilitate advanced data analysis, knowledge management, and collaboration. We spend substantial amounts of time and money researching and developing new technologies and enhanced versions of existing features to meet our customersâ€™ and potential customersâ€™ rapidly evolving needs. There is no assurance that our enhancements to our platforms or our new product features, capabilities, or offerings, including new platforms or product modules, such as AIP, will, either individually or in the aggregate, be compelling to our customers, gain market acceptance, or have a positive or material impact on our business, financial condition, or results of operations, in each case in a timely or cost-effective manner. For example, we and our peers and competitors are investing more significantly in AI (including machine learning and large language models). There are significant risks involved in deploying AI and there can be no assurance that using AI in our platforms and products will enhance or be beneficial to our business, including our profitability. Further, other companies may develop products that are similar to ours, or adopt and implement AI more successfully or at a quicker pace than us. If our research and development investments do not accurately anticipate customer demand or if we fail to develop our platforms in a manner that satisfies customer preferences in a timely and cost-effective manner, we may fail to retain our existing customers or increase demand for our platforms. The introduction of new products and services by competitors or the development of entirely new technologies to replace existing offerings could make our platforms obsolete or adversely affect our business, financial condition, and results of operations. We may experience difficulties with software development, design, or marketing that delay or prevent our development, introduction, or implementation of new platforms, features, or capabilities. We have in the past experienced delays in our internally planned release dates of new features and capabilities, and there can be no assurance that new platforms, features, or capabilities will be released according to schedule. Any delays could result in adverse publicity, loss of revenue or market acceptance, or claims by customers brought against us, any of which could harm our business. Moreover, the design and development of new platforms or new features and capabilities to our existing platforms may require substantial investment, 45Table of contentsand we have no assurance that such investments will be successful. If customers do not widely adopt our new platforms, products, features, and capabilities, we may not be able to realize a return on our investment and our business, financial condition, and results of operations may be adversely affected. Our new and existing platforms and changes to our existing platforms could fail to attain sufficient market acceptance for many reasons, including: â€¢our failure to predict market demand accurately in terms of product functionality and to supply offerings that meet this demand in a timely fashion; â€¢product defects, errors, or failures or our inability to satisfy customer service level requirements; â€¢negative publicity or negative private statements about the security, performance, or effectiveness of our platforms or product enhancements; â€¢delays in releasing to the market our new offerings or enhancements to our existing offerings, including new product modules; â€¢introduction or anticipated introduction of competing platforms or functionalities by our competitors; â€¢inability of our platforms or product enhancements to scale and perform to meet customer demands; â€¢receiving qualified or adverse opinions in connection with security or penetration testing, certifications or audits, such as those related to IT controls and security standards and frameworks or compliance; â€¢poor business conditions for our customers, causing them to delay software purchases; â€¢reluctance of customers to purchase proprietary software products; â€¢reluctance of our customers to purchase products hosted by our vendors and/or service interruption from such providers;â€¢reluctance of customers to purchase products incorporating generative AI; and â€¢reluctance of customers to purchase products incorporating open source software.If we are not able to continue to identify challenges faced by our customers and develop, license, or acquire new features and capabilities to our platforms in a timely and cost-effective manner, or if such enhancements do not achieve market acceptance, our business, financial condition, results of operations, and prospects may suffer and our anticipated revenue growth may not be achieved. Because we derive, and expect to continue to derive, substantially all of our revenue from customers purchasing our platforms and products, market acceptance of these platforms and products, and any enhancements or changes thereto, is critical to our success. The competitive position of our platforms depends in part on their ability to operate with third-party products and services, and if we are not successful in maintaining and expanding the compatibility of our platforms with such third-party products and services, our business, financial condition, and results of operations could be adversely impacted. The competitive position of our platforms depends in part on their ability to operate with products and services of third parties, software services, and infrastructure in connection with our work in the public and commercial sectors, including but not limited to with our joint ventures, channel sales relationships, platform partnerships, strategic alliances, and other similar arrangements where applicable. As such, we must continuously modify and enhance our platforms to adapt to changes in, or to be integrated or otherwise compatible with, hardware, software, networking, browser, and database technologies. In the future, one or more companies may choose not to support the operation of their hardware, software, or infrastructure, or our platforms may not support the capabilities needed to operate with such hardware, software, or infrastructure. In addition, to the extent that a third party were to develop software or services that compete with ours, that provider may choose not to support one or more of our platforms. We intend to facilitate the compatibility of our platforms with various third-party hardware, software, and infrastructure by maintaining and expanding our business and technical relationships. For example, in March 2024, we were selected by the U.S. Army to develop and deliver the Tactical Intelligence Targeting Access Node ground station system, the Armyâ€™s first AI-defined vehicle, which will involve coordination with third parties such as hardware manufacturers. If we are not successful in achieving our compatibility goal, our business, financial condition, and results of operations could be adversely impacted. If we fail to manage future growth effectively, our business could be harmed. Since our founding in 2003, we have experienced rapid growth. We operate in a growing market and have experienced, and may continue to experience, significant expansion of our operations. This growth has placed, and may continue to place, a 46Table of contentsstrain on our employees, management systems, operational, financial, and other resources. As we have grown, we have increasingly managed larger and more complex deployments of our platforms and services with a broader base of government and commercial customers. As we continue to grow, we face challenges of integrating, developing, retaining, and motivating our employee base in various countries around the world. For example, our headcount has grown from 313 full-time employees as of December 31, 2010 to 3,661 full-time employees as of June 30, 2024, with employees located both in the United States and outside the United States. In the event of continued growth of our operations, our operational resources, including our information technology systems, our employee base, or our internal controls and procedures may not be adequate to support our operations and deployments. Managing our growth may require significant expenditures and allocation of valuable management resources, improving our operational, financial, and management processes and systems, and effectively expanding, training, and managing our employee base. If we fail to achieve the necessary level of efficiency in our organization as it grows, our business, financial condition, and results of operations would be harmed. As our organization continues to grow, we may find it increasingly difficult to maintain the benefits of our traditional company culture, including our ability to quickly respond to customers, and avoid unnecessary delays that may be associated with a formal corporate structure. This could negatively affect our business performance or ability to hire or retain personnel in the near- or long-term. In addition, our prior rapid growth may make it difficult to evaluate our future prospects. Our ability to forecast our future results of operations is subject to a number of uncertainties, including our ability to effectively plan for and model future growth. We have encountered in the past, and may encounter in the future, risks and uncertainties frequently experienced by growing companies with global operations in rapidly changing industries. If we fail to achieve the necessary level of efficiency in our organization as it grows, or if we are not able to accurately forecast future growth, our business, financial condition, and results of operations would be harmed. If we are unable to hire, retain, train, and motivate qualified personnel and senior management, including Alexander Karp, one of our founders and our Chief Executive Officer, and deploy our personnel and resources to meet customer demand around the world, our business could suffer. Our ability to compete in the highly competitive technology industry

depends upon our ability to attract, motivate, and retain qualified personnel. We are highly dependent on the continued contributions and customer relationships of our management, and particularly on the services of Alexander Karp, our Chief Executive Officer. Mr. Karp was part of our founding team and has been integral to our growth since our founding. We believe that Mr. Karpâ€™s management experience would be difficult to replace. All of our executive officers and many key personnel are at-will employees and may terminate their employment relationship with us at any time. The loss of the services of our key personnel and any of our other executive officers, and our inability to find suitable replacements, could result in a decline in sales, delays in product development, and harm to our business and operations. At times, we have experienced, and we may continue to experience, difficulty in hiring and retaining personnel with appropriate qualifications, and we may not be able to fill positions in a timely manner or at all. Our recruiting personnel, methodology, and approach may need to be altered to address a changing candidate pool and profile. We may not be able to identify or implement such changes in a timely manner. In addition, we may incur significant costs to attract and recruit skilled personnel, and we may lose new personnel to our competitors or other technology companies before we realize the benefit of our investment in recruiting and training them. As we move into new geographies, we will need to attract and recruit skilled personnel in those geographic areas, but it may be challenging for us to compete with traditional local employers in these regions for talent. If we fail to attract new personnel or fail to retain and motivate our current personnel who are capable of meeting our growing technical, operational, and managerial requirements on a timely basis or at all, our business may be harmed. In addition, certain personnel may be required to receive various security clearances and substantial training in order to work on certain customer engagements or to perform certain tasks. Necessary security clearances may be delayed or unsuccessful, which may negatively impact our ability to perform on our U.S. and non-U.S. government contracts in a timely manner or at all. Further, potential employees may request to work entirely or partially remotely. Though some of our current employees have continued to work remotely following the COVID-19 pandemic, we have a limited history of operating with a hybrid workforce. There is no guarantee that we will realize any anticipated benefits to our business from this model, including cost savings, operational efficiencies, or productivity. It is also possible that remote work arrangements may have a negative impact on our ability to recruit, train, manage, and retain employees; our operations; our information, data security and cybersecurity; consumer privacy and the risk of fraud; the execution of our business plans; our ability to maintain and strengthen our company culture; the productivity and availability of key personnel and other employees necessary to conduct our business; and on third-party service providers who perform critical services for us, or otherwise cause operational failures due to changes in our normal business practices.Our success depends on our ability to effectively source and staff people with the right mix of skills and experience to perform services for our customers, including our ability to transition personnel to new assignments on a timely basis. If we are unable to 47Table of contentsto effectively utilize our personnel on a timely basis to fulfill the needs of our customers, our business could suffer. Further, if we are not able to utilize the talent we need because of increased regulation of immigration or work visas, including limitations placed on the number of visas granted, limitations on the type of work performed or location in which the work can be performed, and new or higher minimum salary requirements, it could be more difficult to staff our personnel on customer engagements and could increase our costs. We face intense competition for qualified personnel, especially engineering personnel, in major U.S. markets, where a large portion of our personnel are based, as well as in other non-U.S. markets where we have expanded or expect to expand our non-U.S. operations. We incur costs related to attracting, relocating, and retaining qualified personnel in these highly competitive markets, including leasing real estate in prime areas in these locations. Further, many of the companies with which we compete for qualified personnel have greater resources than we have. If the perceived value of our equity awards declines, or if the mix of equity and cash compensation or the structure and terms of the compensation that we offer is less attractive than that of our competitors, it may adversely affect our ability to recruit and retain highly skilled personnel. Additionally, laws and regulations, such as restrictive immigration laws, may limit our ability to recruit outside of the United States. We seek to retain and motivate existing personnel through our compensation practices, company culture, and career development opportunities. If we fail to attract new personnel or to retain our current personnel, our business and operations could be harmed. Volatility or lack of appreciation in the trading price of our Class A common stock may also affect our ability to attract and retain qualified personnel. Many of our senior personnel and other key personnel hold equity awards that have vested in part or are exercisable, which could adversely affect our ability to retain these personnel. Personnel may be more likely to leave us if the shares they own or the shares underlying their vested options, restricted stock units (â€œRSUsâ€), or other equity awards have significantly appreciated in value. In addition, many of our personnel may be able to receive significant proceeds from sales of our equity in the public markets, which may reduce their motivation to continue to work for us. Any of these factors could harm our business, financial condition, and results of operations. If we are unable to successfully build, expand, and deploy our marketing and sales organization in a timely manner, or at all, or to successfully hire, retain, train, and motivate our sales personnel, our growth and long-term success could be adversely impacted. We have grown, and may continue to grow, our direct sales force and our sales efforts have historically depended on the significant direct involvement of our senior management team, including Mr. Karp. The successful execution of our strategy to increase our sales to existing customers, identify and engage new customers, and enter new U.S. and non-U.S. markets will depend, among other things, on our ability to successfully build and expand our sales organization and operations. Identifying, recruiting, training, and managing sales personnel requires significant time, expense, and attention, including from our senior management and other key personnel, which could adversely impact our business, financial condition, and results of operations in the short and long term. In order to successfully scale our unique sales model, we may need to increase the size of our direct sales force, both in the United States and outside of the United States, to generate additional revenue from new and existing customers while preserving the cultural and mission-oriented elements of our company. If we do not hire a sufficient number of qualified sales personnel, our future revenue growth and business could be adversely impacted. It may take a significant period of time before our sales personnel are fully trained and productive, particularly in light of our unique sales model, and there is no guarantee we will be successful in adequately training and effectively deploying our sales personnel. In addition, we have invested, and may need to continue investing, significant resources in our sales operations to enable our sales organization to run effectively and efficiently, including supporting sales strategy planning, sales process optimization, data analytics and reporting, and administering incentive compensation arrangements. Furthermore, hiring personnel in new countries requires additional setup and upfront costs that we may not recover if those personnel fail to achieve full productivity in a timely manner. Our business would be adversely affected if our efforts to build, expand, train, and manage our sales organization are not successful. We periodically change and make adjustments to our sales organization in response to market opportunities, competitive threats, management changes, product introductions or enhancements, acquisitions, sales performance, increases in sales headcount, cost levels, and other internal and external considerations. Any future sales organization changes may result in a temporary reduction of productivity, which could negatively affect our rate of growth. In addition, any significant change to the way we structure and implement the compensation of our sales organization may be disruptive or may not be effective and may affect our revenue growth. If we are unable to attract, hire, develop, retain, and motivate qualified sales personnel, if our new sales personnel are unable to achieve sufficient sales productivity levels in a reasonable period of time or at all, if our marketing programs are not effective or if we are unable to effectively build, expand, and manage our sales organization and operations, our sales and revenue may grow more slowly than expected or materially decline, and our business may be significantly harmed. 48Table of contentsOur ability to sell our platforms and satisfy our customers is dependent on the quality of our services, and our failure to offer high quality services could have a material adverse effect on our sales and results of operations. Once our platforms are deployed and integrated with our customersâ€™ existing information technology investments and data, our customers depend on our O&M services to resolve any issues relating to our platforms. Increasingly, our platforms have been deployed in large-scale, complex technology environments, and we believe our future success will depend on our ability to increase sales of our platforms for use in such deployments. Further, our ability to provide effective ongoing services, or to provide such services in a timely, efficient, or scalable manner, may depend in part on our customersâ€™ environments and their upgrading to the latest versions of our platforms and participating in our centralized platform management and services. In addition, our ability to provide effective services is largely dependent on our ability to attract, train, and retain qualified personnel with experience in supporting customers on platforms such as ours. The number of our customers has grown significantly, and that growth has and may continue to put additional pressure on our services teams. Our services teams may need additional personnel to respond to customer demand, and we have, and may in the future continue to, partner with third parties in providing O&M services to our customers. We may be unable to respond quickly enough to accommodate short-term increases in customer demand for our O&M services. We also may be unable to modify the future scope and delivery of our O&M services to compete with changes in the services provided by our competitors. Increased customer demand for support, without corresponding revenue, could increase costs and negatively affect our business and results of operations. In addition, as we continue to grow our operations and expand outside of the United States, we need to be able to provide efficient services that meet our customersâ€™ needs globally at scale, and our services teams may face additional challenges, including those associated with operating the platforms and delivering support, training, and documentation in languages other than English and providing services across expanded time-zones. If we are unable to provide efficient O&M services globally at scale, our ability to grow our operations may be harmed, and we may need to hire additional services personnel or partner with third-party organizations, which could increase our expenses, and negatively impact our business, financial condition, and results of operations. Our customers typically need training in the proper use of and the variety of benefits that can be derived from our platforms to maximize the potential of our platforms. If we do not effectively deploy, update, or upgrade our platforms, succeed in helping our customers quickly resolve post-deployment issues, and provide effective ongoing services, our ability to sell additional products and services to existing customers could be adversely affected, we may face negative publicity, and our reputation with potential customers could be damaged. Many enterprise and government customers require higher levels of service than smaller customers. If we fail to meet the requirements of the larger customers, it may be more difficult to execute on our strategy to increase our penetration with larger customers. As a result, our failure to maintain high quality services may have a material adverse effect on our business, financial condition, results of operations, and growth prospects. If we are not able to maintain and enhance our brand and reputation, our relationships with our customers, partners, and employees may be harmed, and our business and results of operations may be adversely affected. We believe that maintaining and enhancing our brand identity and reputation is important to our relationships with, and to our ability to attract and retain customers, partners, investors, and employees. The successful promotion of our brand depends upon our ability to continue to offer high-quality software, maintain strong relationships with our customers, the community, and others, while successfully differentiating our platforms from those of our competitors. Unfavorable media coverage may adversely affect our brand and reputation. We anticipate that as our market becomes increasingly competitive, maintaining and enhancing our brand may become increasingly difficult and expensive. If we do not successfully maintain and enhance our brand identity and reputation, we may fail to attract and retain employees, customers, investors, or partners, grow our business, or sustain pricing power, all of which could adversely impact our business, financial condition, results of operations, and growth prospects. Additionally, despite our internal safeguards and efforts to the contrary, and as our platforms and products become more widely accessible, we cannot guarantee that our customers will not ultimately use our platforms for purposes inconsistent with our company values, and such uses may harm our brand and reputation. Our reputation and business may be harmed by news or social media coverage of Palantir, including but not limited to coverage that presents, or relies on, inaccurate, misleading, incomplete, or otherwise damaging information. Publicly available information regarding Palantir has historically been limited, in part due to the sensitivity of our work with customers or contractual requirements limiting or preventing public disclosure of certain aspects of our work or relationships with certain customers. As our business has grown and as interest in Palantir and the technology industry overall has increased and we have engaged more actively with media and marketing efforts, we have attracted, and may continue to attract, significant attention from news and social media outlets, including unfavorable coverage and coverage that is not directly attributable to statements authorized by our leadership, that incorrectly reports on statements made by our leadership or employees and the nature of our work, perpetuates unfounded speculation about company involvements, or that is otherwise misleading. If such news or social media coverage presents, or relies on, inaccurate, misleading, incomplete, or otherwise damaging information regarding Palantir, such coverage could damage our reputation in the industry and with current and 49Table of contentspotential customers, employees, and investors, and our business, financial condition, results of operations, and growth prospects could be adversely affected. Due to the sensitive nature of our work and our confidentiality obligations and despite our ongoing efforts to provide increased transparency into our business, operations, and product capabilities, we may be unable to or limited in our ability to respond to such harmful coverage, which could have a negative impact on our business. Our relationships with government customers and customers that are engaged in certain sensitive industries, including organizations whose products or activities are or are perceived to be harmful, has resulted in public criticism, including from political and social activists, and unfavorable coverage in the media. Activists have also engaged in public protests at our properties. Activist criticism of our relationships with customers could potentially engender dissatisfaction among potential and existing customers, investors, and employees with how we address political and social concerns in our business activities. Conversely, being perceived as yielding to activism targeted at certain customers could damage our relationships with certain customers, including governments and government agencies with which we do business, whose views may or may not be aligned with those of political and social activists. Actions we take in response to the activities of our customers, up to and including terminating our contracts or refusing a particular product use case could harm our brand and reputation. In either case, the resulting harm to our reputation could: â€¢cause certain customers to cease doing business with us;â€¢impair our ability to attract new customers, or to expand our relationships with existing customers;â€¢diminish our ability to recruit, hire, or retain employees;â€¢undermine our standing in professional communities to which we contribute and from which we receive expert knowledge; orâ€¢prompt us to cease doing business with certain customers.Any of these factors could adversely impact our business, financial condition, and results of operations. Because we recognize a substantial portion of our revenue from our platforms and O&M services over the contractual term, downturns or upturns in new sales and renewals may not be immediately reflected in our results of operations. We generally recognize revenue from our platforms and O&M services over the contractual term. As a result, a portion of the revenue we recognize in each quarter is derived from customer contracts generally entered into during previous periods. Consequently, a decline in new or renewed contracts in any single quarter may have an immaterial impact on the revenue that we recognize for that quarter. However, such a decline would negatively affect our revenue in future quarters. Accordingly, the effect of significant downturns in sales or renewals, significant customer terminations, and potential changes in our contracting terms and pricing policies would not be fully reflected in our results of operations until future periods. The timing of our revenue recognition model also makes it difficult for us to rapidly increase our revenue through additional sales in any given period, as revenue is generally recognized over the applicable contractual term. Our pricing structures for our platforms and services change from time to time, which could adversely impact our business, financial condition, and results of operations. We have in the past changed, and we expect that in the future we may change, our pricing models, including as a result of competition, global economic conditions, general reductions in our customersâ€™ spending levels, pricing studies, or changes in how our platforms are broadly consumed. Similarly, as we introduce new platforms, products, and services, such as AIP, or as a result of the evolution of our existing platforms, products, and services, we may have difficulty determining the appropriate price structure for our products and services, or customers may request or demand different pricing structures. In addition, as new and existing competitors introduce new products or services that compete with ours, or revise their pricing structures, we may be unable to attract new customers at the same price or based on the same pricing model as we have used historically. Moreover, as we continue to target selling our platforms and services to larger organizations, these larger organizations may demand different pricing structures or substantial price concessions. As we expand access to our products to increasingly broad swaths of the market, our pricing model and product and service offerings for such customers have been, and will continue to be, tailored to be attractive for such customers. In addition, we may need to change pricing policies to accommodate government pricing guidelines for our contracts with federal, state, local, and foreign governments and government agencies. If we are unable to modify or develop pricing models and strategies that are attractive to existing and prospective customers, while enabling us to significantly grow our sales and revenue relative to our associated costs and expenses in a reasonable period of time, our business, financial condition, and results of operations may be adversely impacted. 50Table of contentsIf our customers are not able or willing to accept our product-based business model, instead of a labor-based business model, our business and results of operations could be negatively impacted. Our platforms are generally offered on a productized basis to minimize our customersâ€™ overall cost of acquisition, maintenance, and deployment time of our platforms. Many of our customers and potential customers are instead generally familiar with the practice of purchasing or licensing software through labor contracts, where custom software is written for specific applications, the intellectual property in such software is often owned by the customer, and the software typically requires additional labor contracts for modifications, updates, and services during the life of that specific software. Customers may be unable or unwilling to accept our model of commercial software procurement. Should our customers be unable or unwilling to accept

this model of commercial software procurement, our growth could be materially diminished, which could adversely impact our business, financial condition, results of operations, and growth prospects. We have entered into, and expect in the future to enter into, agreements with our customers that include exclusivity arrangements or unique contractual, pricing, or payment terms, which may result in significant risks or liabilities to us. Our contracts with our customers are typically non-exclusive, but we have historically entered into arrangements with our customers and our partners that include exclusivity provisions, and we expect to continue to do so in the future. These exclusivity provisions limit our ability to license our platforms and provide services to specific customers, or to compete in certain geographic markets or industries, which may limit our growth and negatively impact our results. In addition, we have entered into joint ventures and strategic alliances with our customers, as described below, which also limit our ability to compete in certain geographic markets or industry verticals. We have entered into and may continue to enter into, in limited circumstances, unique contractual, pricing, and payment arrangements with our customers, including some that may be outside of our typical scope of business, including arrangements relating to the receipt of noncash consideration. Our ability to sell or transfer, convert to cash, or realize value from, any noncash consideration we have received, or may receive in the future, in a timely manner or at all, may be limited by, among other things, applicable securities law and regulations, and global market and macroeconomic conditions, which could adversely impact our business, financial condition, cash flows, and results of operations.We face intense competition in our markets, and we may lack sufficient financial or other resources to maintain or improve our competitive position. The markets for our platforms are very competitive, and we expect such competition to continue or increase in the future. A significant number of companies are developing products that currently, or in the future may, compete with some or all aspects of our proprietary platforms. We may not be successful in convincing the management teams of our potential customers to deploy our platforms in lieu of existing software solutions or in-house software development projects often favored by internal IT departments or other competitive products and services. In addition, our competitors include large enterprise software companies, government contractors, and system integrators, and we may face competition from emerging companies as well as established companies who have not previously entered this market. Additionally, we may be required to make substantial additional investments in our research, development, services, marketing, and sales functions in order to respond to competition, and there can be no assurance that we will be able to compete successfully in the future. Many of our existing competitors have, and some of our potential competitors could have, substantial competitive advantages such as: â€¢greater name recognition, longer operating histories, and larger customer bases; â€¢larger sales and marketing budgets and resources and the capacity to leverage their sales efforts and marketing expenditures across a broader portfolio of products; â€¢broader, deeper, or otherwise more established relationships with technology, channel and distribution partners, and customers; â€¢wider geographic presence or greater access to larger potential customer bases; â€¢greater focus in specific geographies; â€¢lower labor and research and development costs; â€¢larger and more mature intellectual property portfolios; and â€¢substantially greater financial, technical, and other resources to provide services, to make acquisitions, and to develop and introduce new products and capabilities.In addition, some of our larger competitors have substantially broader and more diverse product and service offerings and may be able to leverage their relationships with distribution partners and customers based on other products or incorporate 51Table of contentsfunctionality into existing products to gain business in a manner that discourages customers from purchasing our platforms, including by selling at zero or negative margins, product bundling, or offering closed technology platforms. Potential customers may also prefer to purchase from their existing provider rather than a new provider regardless of platform performance or features. As a result, even if the features of our platforms offer advantages that others do not, customers may not purchase our platforms. These larger competitors often have broader product lines and market focus or greater resources and may therefore not be as susceptible to economic downturns or other significant reductions in capital spending by customers. If we are unable to sufficiently differentiate our platforms from the integrated or bundled products of our competitors, such as by offering enhanced functionality, performance, or value, we may see a decrease in demand for those platforms, which could adversely affect our business, financial condition, and results of operations. In addition, new, innovative start-up companies and larger companies that are making significant investments in research and development may introduce products that have greater performance or functionality, are easier to implement or use, incorporate technological advances that we have not yet developed, or implemented or may invent similar or superior platforms and technologies that compete with our platforms, such as platforms, products, or services that incorporate AI. Our current and potential competitors may also establish cooperative relationships among themselves or with third parties that may further enhance their resources. Some of our competitors have made or could make acquisitions of businesses that allow them to offer more competitive and comprehensive solutions. As a result of such acquisitions, our current or potential competitors may be able to accelerate the adoption of new technologies that better address customer needs, devote greater resources to bring these products and services to market, initiate or withstand substantial price competition, or develop and expand their product and service offerings more quickly than we do. These competitive pressures in our market, or our failure to compete effectively, may result in fewer orders, reduced revenue and margins, and loss of market share. In addition, it is possible that industry consolidation may impact customersâ€™ perceptions of the viability of smaller or even mid-size software firms and consequently customersâ€™ willingness to purchase from such firms. We may not compete successfully against our current or potential competitors. If we are unable to compete successfully, or if competing successfully requires us to take costly actions in response to the actions of our competitors, our business, financial condition and results of operations could be adversely affected. In addition, companies competing with us may have an entirely different pricing or distribution model. Increased competition could result in fewer customer orders, price reductions, reduced margins, and loss of market share, any of which could harm our business and results of operations. Our culture emphasizes rapid innovation and advancement of successful hires who may in some cases have limited prior industry expertise and prioritizes customer outcomes over short-term financial results, and if we cannot maintain or properly manage our culture as we grow, our business may be harmed. We have a culture that encourages employees to quickly develop and launch key technologies and platforms intended to solve our customersâ€™ most important problems and prioritizes the advancement of employees to positions of significant responsibility based on merit despite, in some cases, limited prior work or industry experience. Much of our hiring into technical roles comes through our internship program or from candidates joining us directly from undergraduate or graduate engineering programs rather than industry hires. Successful entry-level hires are often quickly advanced and rewarded with significant responsibilities, including in important customer-facing roles as project managers, development leads, and product managers. Larger competitors, such as defense contractors, system integrators, and large software and service companies that traditionally target large enterprises typically have more sizeable direct sales forces staffed by individuals with significantly more industry experience than our customer-facing personnel, which may negatively impact our ability to compete with these larger competitors. We have historically operated with a relatively flat reporting and organization structure and have few formal promotions. As our business grows and becomes more complex, the staffing of customer-facing personnel, some of whom may have limited industry experience, may result in unintended outcomes or in decisions that are poorly received by customers or other stakeholders. For example, in many cases we launch, at our expense, pilot deployments with customers without a long-term contract in place, and some of those deployments have not resulted in the customerâ€™s adoption or expansion of its use of our platforms and services, or the generation of significant, or any, revenue or payments. In addition, as we continue to grow, including geographically, we may find it difficult to maintain our culture. Our culture also prioritizes customer outcomes over short-term financial results, and we frequently make service and product decisions that may reduce our short-term revenue or cash flow if we believe that the decisions are consistent with our mission and responsive to our customersâ€™ goals and thereby have the potential to improve our financial performance over the long term. These decisions may not produce the long-term benefits and results that we expect or may be poorly received in the short term by the public markets, in which case our customer growth and our business, financial condition, and results of operations may be harmed. 52Table of contentsWe may not enter into relationships with potential customers if we consider their activities to be inconsistent with our organizational mission or values. We generally do not enter into business with customers or governments whose positions or actions we consider inconsistent with our mission to support Western liberal democracy and its strategic allies. Our decisions to not enter into these relationships may not produce the long-term financial benefits and results that we expect, in which case our growth prospects, business, and results of operations could be harmed. Although we endeavor to do business with customers and governments that are aligned with our mission and values, we cannot predict how the activities and values of our government and private sector customers will evolve over time, and they may evolve in a manner inconsistent with our mission. We do not work with the Chinese communist party and have chosen not to host our platforms in China, which may limit our growth prospects. Our leadership believes that working with the Chinese communist party is inconsistent with our culture and mission. We do not consider any sales opportunities with the Chinese communist party, do not host our platforms in China, and impose limitations on access to our platforms in China in order to protect our intellectual property, to promote respect for and defend privacy and civil liberties protections, and to promote data security. Our decision to avoid this large potential market may limit our growth prospects and could adversely impact our business, results of operations, and financial condition, and we may not compete successfully against our current or potential competitors who choose to work in China. Joint ventures, channel sales relationships, platform partnerships, and strategic alliances may have a material adverse effect on our business, results of operations and prospects. We expect to continue to enter into joint ventures, channel sales relationships (including original equipment manufacturer and reseller relationships), platform partnerships, and strategic alliances (including teaming agreements) as part of our long-term business strategy. Joint ventures, channel sales relationships, platform partnerships, strategic alliances, and other similar arrangements involve significant investments of both time and resources, and there can be no assurances that they will be successful. They may present significant challenges and risks, including that they may not advance our business strategy, we may get an unsatisfactory return on our investment or lose some or all of our investment, they may distract management and divert resources from our core business, including our business development and product development efforts, they may expose us to additional or unexpected liabilities, including as a result of partnering with entities in new or unfamiliar territories or markets, they may conflict with our sales hiring and direct sales strategy, or we may choose a partner that does not cooperate as we expect them to and that fails to meet its obligations or that has economic, business, or legal interests or goals that are inconsistent with ours. For example, in 2016, we entered into a partnership with Airbus S.A.S. (â€œAirbusâ€) that, over time, developed into the Skywise platform partnership, which provides our business strategic advantages but also limits our ability to independently provide our platforms to certain airlines and companies that compete with Airbus. Additionally, in November 2019, we created a jointly controlled entity in Japan with SOMPO Holdings, Inc., in which we subsequently obtained a controlling interest in November 2022. For more information see Note 14. Business Combinations in the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024. We also created a jointly-owned entity in South Korea with HD Hyundai Co. Ltd. in December 2022 in which we have a controlling interest. We believe these arrangements offer our business strategic operational advantages within Japanese and Korean markets, but they also limit our ability to independently sell our platforms, provide certain services, engage certain customers, or compete in Japanese and Korean markets or related industry verticals, which in turn limits our opportunities for growth in Japan and Korea and, depending on the success of each respective entity, may negatively impact our results. Furthermore, since 2020, we have entered into channel sales relationships and strategic alliances with various global system integrators that we believe provide us with more diverse go-to-market opportunities and access to a wider base of potential customers and pool of qualified subcontractor personnel that we can call upon to enhance and augment our implementation and engineering services. When we enter into such relationships, our partners may be required to undertake some portion of sales, marketing, implementation services, engineering services, or software configuration that we would otherwise provide. In such cases, our partner may be less successful than we would have otherwise been absent the arrangement and our ability to influence, or have visibility into, the sales, marketing, and related efforts of our partners may be limited. In the event we enter into an arrangement with a particular partner, we may be less likely (or unable) to work with one or more direct competitors of our partner with which we would have worked absent the arrangement. We may have interests that are different from our partners and/or which may affect our ability to successfully collaborate with a given partner. In addition, customer satisfaction with our products provided in connection with these arrangements may be less favorable than anticipated, negatively impacting anticipated revenue growth and results of operations of arrangements in question. Further, some of our strategic partners offer competing products and services or work with our competitors. As a result of these and other factors, many of the companies with which we have or are seeking joint ventures, channel sales relationships, platform partnerships, or strategic alliances may choose to pursue alternative technologies and develop alternative products and services in addition to or in lieu of our platforms, either on their own or in collaboration with others, including our competitors. If we are unsuccessful in establishing or maintaining our 53Table of contentsrelationships with these partners, our ability to compete in a given marketplace, secure certain customer contracts (including contracts for large or complex government procurement programs), or to grow our revenue would be impaired, and our results of operations may suffer. Even if we are successful in establishing and maintaining these relationships with our partners, we cannot assure you that these relationships will result in increased customer usage of our platforms or increased revenue. Additionally, if our partnersâ€™ brand, reputation, or products are negatively impacted in any way, that could impact our expected outcomes in those markets.Entry into certain joint ventures, channel sales relationships, platform partnerships, or strategic alliances now or in the future may be subject to government regulation, including review by U.S. or foreign government entities related to foreign direct investment. If a joint venture or similar arrangement were subject to regulatory review, such regulatory review might limit our ability to enter into the desired strategic alliance and thus our ability to carry out our long-term business strategy. As our joint ventures, channel sales relationships, platform partnerships, and strategic alliances come to an end or terminate, we may be unable to renew or replace them on comparable terms, or at all. Furthermore, one or more of our partners in such a relationship may independently suffer a bankruptcy or other economic hardship that negatively affects its ability to continue as a going concern or successfully perform on its obligation under the arrangement. Winding down joint ventures, channel sales relationships, platform partnerships, or other strategic alliances can result in additional costs, litigation, and negative publicity. Any of these events could adversely affect our business, financial condition, results of operations, and growth prospects. If we are not successful in executing our sales strategy, our results of operations may suffer. An important part of our growth strategy is to increase sales of our platforms to large enterprises and government entities. Sales to large enterprises and government entities involve risks that may not be present (or that are present to a lesser extent) with sales to small-to-mid-sized entities. These risks include: â€¢increased leverage held by large customers in negotiating contractual arrangements with us; â€¢changes in key decision makers within these organizations that may negatively impact our ability to negotiate in the future; â€¢customer IT departments may perceive that our platforms and services pose a threat to their internal control and advocate for legacy or internally developed solutions over our platforms; â€¢resources may be spent on a potential customer that ultimately elects not to purchase our platforms and services; â€¢challenges in successfully identifying, evaluating, and collaborating or teaming with one or more third-party partners or suppliers in order to jointly pursue, secure, and perform under large or complex customer contracts, including certain government procurement programs;â€¢more stringent requirements in our service contracts, including stricter service response times, and increased penalties for any failure to meet service requirements; â€¢increased competition from larger competitors, such as defense contractors, system integrators, or large software and service companies that traditionally target large enterprises and government entities and that may already have purchase commitments from those customers; and â€¢less predictability in completing some of our sales than we do with smaller customers.Large enterprises and government entities often undertake a significant evaluation process that results in a lengthy sales cycle, in some cases over twelve months, requiring approvals of multiple management personnel and more technical personnel than would be typical of a smaller organization. Due to the length, size, scope, and stringent requirements of these evaluations, we typically provide short-term pilot deployments of our platforms, or one or more bootcamps, to prospective customers at no or low cost initially. We sometimes spend substantial time, effort, and money in our sales efforts without producing any sales. The success of the investments that we make in the earlier stages of our sales cycle depends on factors such as our ability to identify potential customers for which our platforms have an opportunity to add significant value to the customerâ€™s organization, our ability to identify and agree with the potential customer on an appropriate pilot deployment to demonstrate the value of our platforms, and whether we successfully execute on such pilot deployment. Even if the pilot deployment is successful, we or the customer could choose not to enter into a larger contract for a variety of reasons. For example, product purchases by large enterprises and government entities are frequently subject to budget constraints, leadership changes, multiple approvals, and unplanned administrative, processing, and other delays, any of which could significantly delay or entirely prevent our realization of sales. Finally, large enterprises and government entities typically (i) have longer implementation cycles, (ii) require greater product functionality and scalability and a broader range of services, including design services, (iii) demand that vendors take on a larger share of risks, (iv) sometimes require acceptance provisions that can lead to a delay in revenue recognition, (v) typically have more complex IT and data environments, and (vi) expect greater payment flexibility from vendors. Customers, and sometimes we, may also engage third parties to

be the users of, or to integrate their products and services with, our platforms, which may result in contractual complexities and risks, require additional investment of time and 54Table of contentshuman resources to train or work with the third parties and allow third parties (who may be building competitive projects or engaging in other competitive activities, or may not have appropriate organizational or technical expertise) to influence our customersâ€™ perception of our platforms. All these factors can add further risk to business conducted with these customers. If sales expected from a large customer for a particular quarter are not realized in that quarter or at all, our business, financial condition, results of operations, and growth prospects could be materially and adversely affected. In addition, part of our growth strategy involves supporting a broader set of potential customers. Sales to such customers involve risks that vary from those present with sales to large or otherwise established organizations, due to their limited operating history, limited resources for adopting new technologies, and uncertain resources for future operations, among other things. Accordingly, we will continue to refine our business strategy and pricing structures to attract and retain such customers, as well as existing and larger customers across the potential customer base. There is no guarantee that our existing or proposed business strategies, including subscription-based or usage-based pricing structures, will achieve broad adoption by current or prospective customers or be appropriately structured to attract and retain other potential customers across the customer base.If we are not successful in executing our sales strategy, our business, financial condition, results of operations, and growth prospects could be adversely affected.If the market for our platforms and services develops more slowly than we expect, our growth may slow or stall, and our business, financial condition, and results of operations could be harmed. The market for our platforms is rapidly evolving. Our future success will depend in large part on the growth and expansion of this market, which is difficult to predict and relies on a number of factors, including customer adoption, customer demand, changing customer needs, the entry of competitive products, the success of existing competitive products, potential customersâ€™ willingness to adopt an alternative approach to data collection, storage, and processing and their willingness to invest in new software after significant prior investments in legacy data collection, storage, and processing software. The estimates and assumptions that are used to calculate our market opportunity are subject to change over time, and there is no guarantee that any particular number or percentage of the organizations covered by our market opportunity estimates will pay for our platforms and services at all or generate any particular level of revenue for us. Even if the market in which we compete meets the size estimates and growth forecasts, our business could fail to grow at the levels we expect or at all for a variety of reasons outside our control, including competition in our industry. Further, if we or other data management and analytics providers experience security breaches or incidents, loss, corruption, or unavailability of or unauthorized access to customer data, disruptions in delivery, or other problems, this market as a whole, including our platforms, may be negatively affected. If software for the challenges that we address does not achieve widespread adoption, or there is a reduction in demand caused by a lack of customer acceptance, technological challenges, weakening economic conditions (including due to the ongoing Russia-Ukraine conflict and related economic sanctions, heightened interest rates, or monetary policy changes), security or privacy concerns, competing technologies and products, decreases in corporate spending, or otherwise, or, alternatively, if the market develops but we are unable to continue to penetrate it due to the cost, performance, and perceived value associated with our platforms, or other factors, it could result in decreased revenue and our business, financial condition, and results of operations could be adversely affected. We will face risks associated with the growth of our business in new commercial markets and with new customer verticals, and we may neither be able to continue our organic growth nor have the necessary resources to dedicate to the overall growth of our business. We plan to continue to expand our operations in new commercial markets, including those where we may have limited operating experience, and may be subject to increased business, technology and economic risks that could affect our financial results. In recent periods, we have increased our focus on commercial customers. In the future, we may increasingly focus on such customers, including in the banking, financial services, healthcare, pharmaceutical, manufacturing, telecommunication, automotive, airlines and aerospace, consumer packaged goods, insurance, retail, transportation, shipping and logistics, energy, mining, and other emerging industries. We have also increased our focus on new technologies, such as AI. Entering new verticals, expanding in the verticals in which we are already operating, and expanding our offerings will continue to require significant resources and there is no guarantee that such efforts will be successful or beneficial to us. Historically, sales to new customers have often led to additional sales to the same customers or similarly situated customers. As we expand into and within new and emerging markets and heavily regulated industry verticals and technologies, we will likely face additional regulatory scrutiny, risks, and burdens from the governments and agencies which regulate those markets, industries, and technologies. While this approach to expansion within new commercial markets and verticals has proven successful in the past, it is uncertain we will achieve the same penetration and organic growth in the future and our reputation, business, financial condition, and results of operations could be negatively impacted. 55Table of contentsIn the future, we may not be able to secure the financing necessary to operate and grow our business as planned, or to make acquisitions. In the future, we may seek to raise or borrow additional funds to expand our product or business development efforts, make acquisitions or otherwise fund or grow our business and operations. Our existing revolving credit facility, as amended, matures in March 2027 and provides for total commitments of up to $500.0 million, all of which are undrawn as of the date of this Quarterly Report on Form 10-Q. Any interest or facility payments are generally due and payable quarterly. Additional equity or debt financing may not be available on favorable terms, or at all.Historically, we have funded our operations and capital expenditures primarily through cash flows from operations, equity issuances, and proceeds from option exercises. Although we currently anticipate that our existing cash, cash equivalents, and U.S. treasury securities will be sufficient to meet our cash needs for at least the next twelve months, we may require additional financing, and we may not be able to obtain debt or equity financing on favorable terms, if at all. If we raise equity financing to fund operations or on an opportunistic basis, our stockholders may experience significant dilution of their ownership interests. Additionally, tightening of the credit markets and high interest rates continue to negatively impact the capital raising environment. If adequate funds are not available on acceptable terms, or at all, we may be unable to, among other things: â€¢develop new platforms, products, features, capabilities, and enhancements; â€¢continue to expand our product development, sales, and marketing organizations; â€¢recruit, hire, train, and retain employees; â€¢respond to competitive pressures or unanticipated working capital requirements; or â€¢pursue acquisitions or other growth or investment opportunities.Our inability to take any of these actions because adequate funds are not available on acceptable terms could have an adverse impact on our business, financial condition, results of operations, and growth prospects. Our debt agreements contain restrictions that may limit our flexibility in operating our business. Our credit agreement and related documents, including our pledge and security agreements, contain, and instruments governing any future indebtedness of ours would likely contain, a number of covenants that will impose significant operating and financial restrictions on us, including restrictions on our ability to, among other things: â€¢create liens on certain assets; â€¢incur additional debt; â€¢consolidate, merge, sell or otherwise dispose of all or substantially all of our assets; â€¢sell certain assets; â€¢pay dividends on or make distributions in respect of our capital stock; â€¢place restrictions on certain activities of subsidiaries; â€¢transact with our affiliates; and â€¢use a portion of our cash resources.Any of these restrictions could limit our ability to plan for or react to market conditions and could otherwise restrict corporate activities. Any failure to comply with these covenants could result in a default under our credit facility or instruments governing any future indebtedness of ours. Additionally, our credit facility is secured by substantially all of our assets. Upon a default, unless waived, the lenders under our credit facility could elect to terminate their commitments and cease making further loans, and, when amounts are outstanding, foreclose on our assets pledged to such lenders to secure our obligations under our credit agreement and force us into bankruptcy or liquidation. In addition, a default under our credit facility could trigger a cross default under agreements governing any future indebtedness. If we experience a default under our credit facility or instruments governing our future indebtedness, our business, financial condition, and results of operations may be adversely impacted. In addition, a portion of our cash is pledged as cash collateral for letters of credit and bank guarantees which support certain of our real estate leases, customer contracts, and other guarantees and financing obligations. While these obligations remain outstanding and are cash collateralized, we do not have access to and cannot use the pledged cash for our operations or to repay our other indebtedness. As of June 30, 2024, we were in compliance with all covenants and restrictions associated with our credit facility. 56Table of contentsVariable rate indebtedness that we may incur under our credit facility will subject us to interest rate risk, which could cause our debt service obligations to increase significantly. As of June 30, 2024, no borrowings were outstanding under our credit facility. Any borrowings under the credit facility bear interest at variable rates, which would expose us to interest rate risk. Our loans under our credit facility would incur interest at the Secured Overnight Financing Rate (â€œSOFRâ€) as administered by the Federal Reserve Bank of New York, or a successor administrator of the SOFR (or the applicable benchmark replacement) plus 2.00% or a base rate plus 1.00%, subject to certain adjustments, and would generally be payable quarterly.We have invested in, and may in the future acquire or invest in, companies and technologies, which may divert our managementâ€™s attention, and result in additional dilution to our stockholders. We may be unable to integrate acquired businesses and technologies successfully or achieve the expected benefits of such acquisitions or investments. We are subject to risks associated with our investments, including a partial or complete loss of invested capital.As part of our business strategy, we have engaged in strategic transactions and alternative investments in the past and expect to evaluate and consider potential strategic transactions, including acquisitions of, or investments in, businesses, technologies, services, products and other assets in the future. We also may enter into relationships with other businesses to complement or expand our products or our ability to provide services. An acquisition, investment or business relationship may result in unforeseen risks, operating difficulties and expenditures, including the following: â€¢any such transactions may negatively affect our financial results because it may require us to incur charges or assume substantial debt or other liabilities, may cause adverse tax consequences or unfavorable accounting treatment, may expose us to claims and disputes by third parties, including intellectual property claims and disputes, or may not generate sufficient financial return to offset additional costs and expenses related to such transactions; â€¢costs and potential difficulties associated with the requirement to test and assimilate the internal control processes of the acquired business; â€¢we may encounter difficulties or unforeseen expenditures assimilating or integrating the businesses, technologies, infrastructure, products, personnel, or operations of the acquired companies, particularly if the key personnel of the acquired company choose not to work for us or if we are unable to retain key personnel, if their technology is not easily adapted to work with ours, or if we have difficulty retaining the customers of any acquired business due to changes in ownership, management, or otherwise; â€¢we may not realize the expected benefits of the transaction; â€¢an acquisition may disrupt our ongoing business, divert resources, increase our expenses, result in unfavorable public perception, and distract our management; â€¢an acquisition may result in a delay or reduction of customer purchases for both us and the company acquired due to customer uncertainty about continuity and effectiveness of service from either company; â€¢the potential impact on relationships with existing customers, vendors, and distributors as business partners as a result of acquiring another company or business that competes with or otherwise is incompatible with those existing relationships; â€¢the potential that our due diligence of the applicable company or business does not identify significant problems or liabilities, or that we underestimate the costs and effects of identified liabilities; â€¢exposure to litigation or other claims in connection with, or inheritance of claims or litigation risk as a result of, the transaction, including but not limited to claims from former employees, customers, or other third parties, which may differ from or be more significant than the risks our business faces; â€¢potential goodwill impairment charges related to acquisitions; â€¢we may encounter difficulties in, or may be unable to, successfully sell any acquired products; â€¢the transaction may involve the entry into geographic or business markets in which we have little or no prior experience or where competitors have stronger market positions; â€¢an acquisition may require us to comply with additional laws and regulations, or to engage in substantial remediation efforts to cause the acquired company to comply with applicable laws or regulations, or result in liabilities resulting from the acquired companyâ€™s failure to comply with applicable laws or regulations; â€¢our use of cash to pay for the transaction would limit other potential uses for our cash; â€¢if we incur debt to fund such a transaction, such debt may subject us to material restrictions on our ability to conduct our business as well as financial maintenance covenants; and57Table of contentsâ€¢to the extent that we issue a significant amount of equity securities in connection with such transactions, existing stockholders may be diluted and earnings per share may decrease.We have accepted, and may continue to accept, securities as noncash consideration or invest in securities, including but not limited to in connection with customer contracts, partnerships, or strategic investments. For example, we have made and may continue to make strategic investments pursuant to certain approved agreements (â€œInvestment Agreementsâ€) to purchase, or commit to purchase, shares of various entities, including special purpose acquisition companies and/or other privately-held or publicly-traded entities (each, an â€œInvestee,â€ and such purchases, the â€œInvestmentsâ€); however, we do not currently anticipate entering into new Investment Agreements to purchase, or commit to purchase, securities of special purpose acquisition companies. Our ability to sell or transfer, or realize value from noncash consideration and our investments may be limited by applicable securities laws and regulations, including the requirement that offers or sales of securities must be registered with the SEC pursuant to applicable laws or qualify for an exemption from such registration, and our ability to liquidate and realize value from our equity securities may be negatively and materially impacted by any delays or limitations on our ability to offer, sell, or transfer such equity securities. In addition, certain of our equity securities are speculative in nature and may be volatile or decline in value or be entirely lost. We have realized, and may continue to realize, losses related to these equity securities, which could have a negative impact on our future financial position, results of operations, earnings per share, and cash flows.Additionally, in connection with approving and signing the Investment Agreements, we and each Investee or an associated entity entered into a commercial contract for access to our products and services (collectively, the â€œStrategic Commercial Contractsâ€). The total value of Strategic Commercial Contracts, which is calculated as the sum of the cumulative revenue recognized from Strategic Commercial Contracts and the remaining deal value of such contracts, was $373.3 million inclusive of $40.4 million of contractual options, as of June 30, 2024. Strategic Commercial Contracts with remaining deal value as of June 30, 2024 have original contract terms, including contractual options, of five and seven years and are subject to termination for cause provisions. When determining the total value of these Strategic Commercial Contracts, we assess customersâ€™ financial condition, including the consideration of their ability and intention to pay, and whether all or some portion of the value of the contracts continue to meet the criteria for revenue recognition, among other factors. Certain companies with which we have entered into commercial contracts have been, and may continue to be, unable to generate sufficient revenues or profitability or to access any necessary financing or funding in a timely manner or on favorable terms to them, which has negatively impacted, and may continue to negatively impact, our expected revenue and collections. These companies are generally engaged in businesses that involve novel and unproven technologies, products, and services and such companies have been, and may continue to be, unable to perform all or some of their obligations under any commercial contracts that we enter into with them in a timely manner or at all. For example, some of our early-stage Investee customers filed for bankruptcy or terminated their contracts with us, and the remaining value of the commercial contracts with such customers that is not expected to be recognized as revenue has been excluded from the total value of Strategic Commercial Contracts above. As of June 30, 2024, the cumulative amount of revenue recognized from Strategic Commercial Contracts was $287.0 million, of which $33.1Â million was recognized by us during the six months ended June 30, 2024.The occurrence of any of these risks could have a material adverse effect on our business, results of operations, and financial condition. Moreover, we cannot assure you that we would not be exposed to unknown liabilities. Risks Related to Intellectual Property, Information Technology, Data Privacy, and SecurityIf any of the systems of any third parties upon which we rely, our customersâ€™ systems, locations, or environments, or our internal systems, are breached or if unauthorized access to customer, third-party, or our data is otherwise obtained, public perception of our platforms and O&M services may be harmed, and we may lose business and incur losses or liabilities. Our success depends in part on our ability to provide effective data security protection in connection with our technology platforms and services, and we rely on information technology networks and systems to securely store, transmit, index, and otherwise process electronic information. Because our platforms and services are used by our customers to store, transmit, index, or otherwise process and analyze large data sets that often contain proprietary, confidential, and/or sensitive information (including in some instances personal or identifying information, personal health information, government classified information, and other information subject to regulatory or statutory control or requirements), our software is perceived as an attractive target for attacks by computer hackers or others seeking unauthorized access, and our software faces threats of unintended exposure, exfiltration, alteration, deletion, loss, or unavailability of data. Additionally, because many of our customers use our platforms to store, transmit, and otherwise process proprietary, confidential, or sensitive information, and complete mission critical tasks, they have a lower risk tolerance for security vulnerabilities in our platforms and services than for vulnerabilities in other, less critical, software products and services. Our platforms and services operate in conjunction with, and we are dependent upon, third-party products and components across a broad ecosystem, including our customer environments. There have been and may continue to be significant attacks on certain third-party providers, and we cannot guarantee that our or any third-party providersâ€™ systems, networks, products, or 58Table of contentscomponents have not been breached or that they do not contain exploitable defects or bugs that could result in a breach of or disruption to our systems and networks or the systems and networks of third parties that support or otherwise interface with us and our platforms and services. Furthermore, changes such as configurations, updates or upgrades of third-

party products or services have introduced and may in the future introduce or exacerbate vulnerabilities that may compromise our systems or those of our customers. If there is a security vulnerability, error, or other bug in one of these products or components and if there is a security exploit targeting them, we could face increased costs, claims, liability, reduced revenue, and harm to our reputation or competitive position. The natural sunsetting or phasing out of third-party products and operating systems that we use requires that our infrastructure teams reallocate time and attention to migration and updates, during which period potential security vulnerabilities could be exploited. In addition, the locations or environments in which our software is deployed have expanded, and may continue to expand, including on customer networks, on-premises at customer sites, on edge devices, on mobile devices, in data centers, in colocation spaces or in other locations or environments that we do not maintain or operate. In such locations or environments we may not have full control over how our platforms and products are deployed, managed, or secured, our standards for information security may not be met, and our ability to deploy certain security features and controls may be limited. These locations and environments may be more vulnerable to cybersecurity attacks, phishing attacks, viruses, malware, ransomware, and hacking, or similar breaches and incidents, including those from nation-state actors or affiliated actors, and such attacks could harm our customersâ€™ ability to operate and perform their obligations under our contracts, or result in increased costs or liabilities, a perceived or actual security breach of our platforms, or harm to our business and reputation. Moreover, if our platforms and products are not appropriately deployed, managed, and secured in these locations or environments, or such locations or environments are not appropriately secured or experience cybersecurity attacks or other security breaches or incidents, our platforms and products could be compromised, inappropriately accessed or acquired, or undergo unauthorized use, copying, and distribution, and reverse engineering of our intellectual property, which could adversely affect our business, financial condition, and results of operations. Further, certain of our platforms and services now allow customers to deploy their own applications in our environments, for example via our FedStart offering. These third-party applications have been built outside of our platforms or environments utilizing security procedures, techniques, and controls that may not meet our standards for information security, or may contain exploitable defects, errors, or bugs that could result in failures, disruptions, cybersecurity attacks, or other security breaches or incidents. Further, as we increase the number of customers we serve on our cloud environment, the likelihood increases that some usage of our products may occur that violates our terms of service or is otherwise improper or perceived as improper, which could cause reputational damage and adversely affect our business, financial condition, and results of operations.We, and the third-party vendors upon which we rely, have experienced, and may in the future experience, cybersecurity attacks and threats, including threats or attempts to disrupt our information technology infrastructure and unauthorized attempts to gain access to sensitive or confidential information. Our and our third-party vendorsâ€™ technology systems have been, and in the future may be, damaged, disrupted, or compromised by harmful events, including malicious activities, natural occurrences, inadvertent errors, cybersecurity incidents or cyberattacks (including computer viruses, ransomware, and other malicious and destructive code, phishing attacks, and denial of service attacks), physical or electronic security breaches and incidents, natural disasters, fire, power loss, telecommunications failures, personnel misconduct, and human error. Such attacks or security breaches or incidents may be perpetrated by internal bad actors, such as employees or contractors, or by third parties (including traditional computer hackers, persons involved with organized crime, or foreign state or foreign state-supported actors). Cybersecurity threats can employ a wide variety of methods and techniques, may include the use of social engineering techniques or supply-chain attacks, are constantly evolving, and have become increasingly complex and sophisticated, all of which increase the difficulty of detecting and successfully defending against them. Furthermore, because the techniques used to obtain unauthorized access or sabotage systems change frequently and generally are not identified until after they are launched against a target, we and our third-party vendors may not have the capacity to immediately detect such efforts, may be unable to anticipate these techniques, or may be unable to implement adequate preventative measures. Although prior known cyberattacks directed at us have not had a material impact on our financial results, and we are continuing to bolster our threat detection and mitigation processes and procedures, our security measures may be circumvented and we cannot guarantee that past, future, or ongoing cyberattacks or other security breaches or incidents against us or a third party, if successful, will not have a material impact on our business or financial results, whether directly or indirectly. Further, the practical security prioritization decisions we make based on our assessment of potential risks may not be successful in identifying or mitigating cyberattacks or other security breaches or incidents that could result in material impacts. We have provided, and may continue to provide, our platforms, products, personnel, and services to support operations in conflict zones. Such zones are subject to, among other things, political uncertainty, geopolitical tensions, and military actions, such as those associated with the ongoing Russia-Ukraine and Israel conflicts. As a result, we and our third-party vendors have been vulnerable to a heightened risk of, and increased exposure to, cybersecurity attacks, phishing attacks, viruses, malware, ransomware, hacking or similar breaches and incidents, including increasingly sophisticated threats, from nation-state actors or affiliated actors, including attacks that could materially disrupt our systems and operations, supply chain, and ability to produce, sell, and distribute our products and services. While we have security measures in place to protect our information and our customersâ€™ information and to prevent data loss and other security breaches and incidents, we have not always been able to do so and there can be no assurance that in the future we will be able to anticipate or prevent security breaches or incidents, or 59Table of contentsintentional or unintentional action or inaction by employees or third parties, which may result in unauthorized access of our information technology systems or the information technology systems of the third-party vendors upon which we rely. Despite our implementation of network security measures and internal information security policies, data stored on personnel computer systems is also vulnerable to similar security breaches and incidents, unauthorized tampering, bad actors, or human error. If an actual or perceived breach of security measures, unauthorized access to our system or the systems of the third-party vendors that we rely upon, or any other cybersecurity attack, threat, or incident occurs, we may face direct or indirect liability, costs, or damages, including expenses related to responding and/or alleviating an actual or perceived breach or other incident, contract termination, our reputation in the industry and with current and potential customers may be compromised, our ability to attract new customers could be negatively affected, our managementâ€™s attention could be diverted, and our business, financial condition, and results of operations could be materially and adversely affected. Further, unauthorized access to our or our third-party vendorsâ€™ information technology systems or data or other security breaches or incidents could result in the loss, corruption, or unavailability of information; significant remediation costs; litigation, disputes, regulatory action, or investigations that could result in damages, material fines, and penalties; indemnity obligations; interruptions in the operation of our business, including our ability to provide new product features, new platforms, or services to our customers; damage to our operation technology networks and information technology systems; and other liabilities. Moreover, our remediation efforts may not be successful. Any or all of these issues, or the perception that any of them have occurred, could negatively affect our ability to attract new customers, cause existing customers to terminate or not renew their agreements, hinder our ability to obtain and maintain required or desirable cybersecurity certifications, and result in reputational damage, any of which could materially adversely affect our results of operations, financial condition, and future prospects. There can be no assurance that any limitations of liability provisions in our license arrangements with customers or in our agreements with vendors, partners, or others would be enforceable, applicable, or adequate or would otherwise protect us from any such liabilities or damages with respect to any particular claim. We maintain cybersecurity insurance and other types of insurance, subject to applicable deductibles and policy limits, but our insurance may not be sufficient to cover all costs associated with a potential data security incident. We also cannot be sure that our existing general liability insurance coverage and coverage for cyber liability or errors or omissions will continue to be available on acceptable terms or will be available in sufficient amounts to cover one or more large claims or that the insurer will not deny coverage as to any future claim as a result of inapplicability of coverage or administrative or procedural issues. The successful assertion of one or more large claims against us that exceed available insurance coverage, or the occurrence of changes in our insurance policies, including premium increases or the imposition of large deductible or co-insurance requirements, could harm our financial condition. Issues raised by the use of AI (including machine learning and large language models) in our platforms and business may result in reputational harm or liability. AI is enabled by or integrated into some of our technology platforms and is a significant and growing element of our business. We have also incorporated AI into certain operations within our business, including by using our platforms for internal functions. As with many developing technologies, AI presents risks and challenges that could affect its further development, adoption, and use, and therefore our business. AI algorithms and models may be flawed. Datasets in AI training, development, or operations may be insufficient, of poor quality, reflect unwanted forms of bias, or raise other legal concerns (such as concerns regarding copyright protections). Inappropriate or controversial data practices by, or practices reflecting inherent biases of, data scientists, engineers, and end-users of our systems could impair the acceptance of AI solutions. Third-party AI capabilities that can be integrated with our platforms could also produce false or â€œhallucinatoryâ€ inferences about customer data or enterprises, or other information or subject matter. If the recommendations, forecasts, or analyses that AI applications assist in producing are deficient, unreliable or inaccurate, we could be subject to competitive harm, potential legal liability, including under forthcoming and new proposed legislation regulating AI in jurisdictions such as the European Union (â€œEUâ€), and brand or reputational harm. The rapid evolution of AI and its evolving regulatory landscape may also require additional resources to develop, test, and maintain our platforms and products to help ensure that AI is implemented appropriately in order to minimize unintended or harmful impact, which may be costly and may not produce the benefits and results that we expect.Some AI scenarios present ethical issues, and the enablement or integration of AI into our platforms may subject us to new or heightened legal, regulatory, ethical, or other challenges, the application or interpretation of which are complex and will likely continue to evolve. Moreover, AI, including our use of AI, may create additional cybersecurity risks or increase existing cybersecurity risks, and may result in cyberattacks, security breaches, phishing attacks, personal data breaches, or other incidents. For example, threat actors are increasingly using tools and techniques that circumvent controls, evade detection, and remove forensic evidence, which means that we and others may be unable to anticipate, detect, deflect, contain or recover from cyberattacks in a timely or effective manner. As AI capabilities improve and are increasingly adopted, we may see cyberattacks crafted with an AI tool to attack information systems by creating more effective phishing emails or social engineering and by exploiting vulnerabilities in electronic security programs utilizing false image or voice recognition. In addition, enhanced risk 60Table of contentsof cyberattacks could be a result of us or a third party incorporating the output of an AI tool, such as malicious code from an AI generated source code. Our technologies and business practices are designed to mitigate many of these risks. For example, our platforms include data governance tools and machine learning modeling tools which help to regulate and limit user access to data sets and develop, deploy, and manage more effective and responsible AI capabilities. However, if these controls are not properly implemented by, or for, our customers, or if we enable or offer AI solutions that are controversial or problematic because of their purported or real impact on human rights, privacy, employment, or other societal issues, we may experience brand or reputational harm, as well as regulatory or legal scrutiny. We depend on computing infrastructure operated by Amazon Web Services (â€œAWSâ€), Microsoft, and other third parties to support some of our customers and any errors, disruption, performance problems, or failure in their or our operational infrastructure could adversely affect our business, financial condition, and results of operations.We rely on the technology, infrastructure, and software applications, including software-as-a-service offerings, of certain third parties, such as AWS and Microsoft Azure, in order to host or operate some or all of certain key technology platform features or functions of our business, including our cloud-based services (including Palantir Cloud, as defined in the section titled â€œItem 7. Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€”Components of Results of Operationsâ€), customer relationship management activities, billing and order management, cybersecurity program, and financial accounting services. Additionally, we rely on computer hardware purchased in order to deliver our platforms and services. We do not have control over the operations of the facilities of the third parties that we use. If any of these third-party services experience errors, disruptions, security issues, or other performance deficiencies, if they are updated such that our platforms become incompatible, if these services, software, or hardware fail or become unavailable due to extended outages, interruptions, defects, or otherwise, or if they are no longer available on commercially reasonable terms or prices (or at all), these issues could result in errors or defects in our platforms, cause our platforms to fail, our revenue and margins could decline, or our reputation and brand could be damaged, we could be exposed to legal or contractual liability, our expenses could increase, our ability to manage our operations could be interrupted, and our processes for managing our sales and servicing our customers could be impaired until equivalent services or technology, if available, are identified, procured, and implemented, all of which may take significant time and resources, increase our costs, and could adversely affect our business. Many of these third-party providers attempt to impose limitations on their liability for such errors, disruptions, defects, performance deficiencies, or failures, and if enforceable, we may have additional liability to our customers which may not be compensated by our third-party providers which are responsible for the liability. We have experienced, and may in the future experience, disruptions, failures, data loss, corruption, unavailability, outages, and other performance problems with our infrastructure or cloud-based offerings due to a variety of factors, which have included or may in the future include infrastructure changes, introductions of new functionality, human or software errors, employee misconduct, capacity constraints, denial of service attacks, phishing attacks, computer viruses, ransomware, and other malicious or destructive code, or other security-related incidents, and our disaster recovery planning may not be sufficient for all situations. If we experience disruptions, failures, data loss, outages, or other performance problems, our business, financial condition, and results of operations could be adversely affected. Our systems and the third-party systems upon which we and our customers rely are also vulnerable to damage or interruption from catastrophic occurrences such as earthquakes, floods, fires, power loss, telecommunication failures, cybersecurity threats, terrorist attacks, such as the ongoing conflict resulting from Hamasâ€™ attack on Israel, natural disasters, public health crises (such as the COVID-19 pandemic), geopolitical tensions such as those that may be caused by the ongoing Russia-Ukraine conflict, or acts of misconduct. Moreover, we have business operations in the San Francisco Bay Area, which is a seismically active region. Despite any precautions we may take, the occurrence of a catastrophic event or other unanticipated problems at our or our third-party vendorsâ€™ hosting facilities, or within our systems or the systems of third parties upon which we rely, could result in interruptions, performance problems, or failure of our infrastructure, technology, or platforms, which may adversely impact our business. In addition, our ability to conduct normal business operations could be severely affected. In the event of significant physical damage to one of these facilities, it may take a significant period of time to achieve full resumption of our services, and our disaster recovery planning may not account for all eventualities. In addition, any negative publicity arising from these disruptions could harm our reputation and brand and adversely affect our business. Furthermore, our platforms are in many cases important or essential to our customersâ€™ operations, including in some cases, their cybersecurity or oversight and compliance programs, and subject to service level agreements (â€œSLAsâ€). Any interruption in our service, whether as a result of an internal or third-party issue, could damage our brand and reputation, cause our customers to terminate or not renew their contracts with us or decrease use of our platforms and services, require us to indemnify our customers against certain losses, result in our issuing credit or paying penalties or fines, subject us to other losses or liabilities, cause our platforms to be perceived as unreliable or unsecure, and prevent us from gaining new or additional business from current or future customers, any of which could harm our business, financial condition, and results of operations. 61Table of contentsMoreover, to the extent that we do not effectively address capacity constraints, upgrade our systems as needed, and continually develop our technology and network architecture to accommodate actual and anticipated changes in technology, our business, financial condition, and results of operations could be adversely affected. The provisioning of additional cloud hosting capacity or upgrading technology, infrastructure, and software applications each require lead time and resources. AWS, Microsoft Azure, and other third parties have no obligation to renew their agreements with us on commercially reasonable terms, or at all. In addition, if we fail to meet the minimum usage commitments we have in place with third-party cloud hosting providers, we may be required to pay certain penalties or fees, including the difference between the minimum usage commitments and our actual usage, which could negatively affect our financial condition and results of operations. If AWS, Microsoft Azure, or other third parties increase pricing terms, terminate or seek to terminate our contractual relationship, establish more favorable relationships with our competitors, change or interpret their terms of service or policies in a manner that is unfavorable to us, or fall out of favor with our customers who use our cloud-based services, we may be required to transfer to other cloud providers or invest in a private cloud. If we are required to transfer to other cloud providers or invest in a private cloud, we could incur significant costs and experience possible service interruption in connection with doing so, or risk loss of customer contracts if they are unwilling to accept such a change.A failure to maintain our relationships with our third-party providers (or obtain adequate replacements), and to receive services from such providers that do not contain any material errors or defects, could adversely affect our ability to deliver effective products and solutions to our customers and adversely affect our business and results of operations. Our policies regarding customer confidential information and support for individual privacy and civil liberties could cause us to experience adverse business and reputational consequences. We strive to protect our customersâ€™ confidential information and individualsâ€™ privacy interests consistent with applicable laws, directives, and regulations. Consequently, we do not provide information about our customers to third parties without legal process. From time to time, government entities may seek our assistance with obtaining information about our

customers or could request that we modify our technology platforms in a manner to permit access or monitoring. In light of our confidentiality and privacy commitments, we may legally challenge law enforcement or other government requests to provide information, to obtain encryption keys, or to modify or weaken encryption. To the extent that we do not provide assistance to or comply with requests from government entities, or if we challenge those requests publicly or in court, we may experience adverse political, business, and reputational consequences among certain customers or portions of the public. Conversely, to the extent that we do provide such assistance, or do not challenge those requests publicly in court, we may experience adverse political, business, and reputational consequences from other customers or portions of the public arising from concerns over privacy or the governmentâ€™s activities. Failure to adequately obtain, maintain, protect and enforce our intellectual property and other proprietary rights could adversely affect our business. Our success and ability to compete depends in part on our ability to protect proprietary methods and technologies that we develop under a combination of patent and other intellectual property and proprietary rights in the United States and other jurisdictions outside the United States so that we can prevent others from using our inventions and proprietary information and technology. Despite our efforts, third parties may attempt to disclose, obtain, copy, or use our intellectual property or other proprietary information or technology without our authorization, and our efforts to protect our intellectual property and other proprietary rights may not prevent such unauthorized disclosure or use, misappropriation, infringement, reverse engineering or other violation of our intellectual property or other proprietary rights. Effective protection of our rights may not be available to us in every country in which our technology platforms or services are available. The laws of some countries may not be as protective of intellectual property and other proprietary rights as those in the United States, and mechanisms for enforcement of intellectual property and other proprietary rights may be inadequate. Also, our involvement in standard setting activity or the need to obtain licenses from others may require us to license our intellectual property. Accordingly, despite our efforts, we may be unable to prevent third parties from using our intellectual property or other proprietary information or technology. In addition, we may be the subject of intellectual property infringement or misappropriation claims, which could be very time-consuming and expensive to settle or litigate and could divert our managementâ€™s attention and other resources. These claims could also subject us to significant liability for damages if we are found to have infringed patents, copyrights, trademarks, or other intellectual property rights, or breached trademark co-existence agreements or other intellectual property licenses and could require us to cease using or to rebrand all or portions of our platforms. Any of our patents, copyrights, trademarks, or other intellectual property rights may be challenged by others or invalidated through administrative process or litigation. While we have issued patents and patent applications pending, we may be unable to obtain patent protection for the technology covered in our patent applications or such patent protection may not be obtained quickly enough to meet our business needs. Furthermore, the patent prosecution process is expensive, time-consuming, and complex, and we may not be able to prepare, file, prosecute, maintain, and enforce all necessary or desirable patent applications at a reasonable cost or in a timely manner. The scope of patent protection also can be reinterpreted after issuance and issued patents may be invalidated. Even if our patent 62Table of contentsapplications do issue as patents, they may not issue in a form that is sufficiently broad to protect our technology, prevent competitors or other third parties from competing with us or otherwise provide us with any competitive advantage. Even if our patents issue in a form that covers our technology, enforcing patents against suspected infringers is time consuming, expensive, and involves risks associated with litigation, including the risk the suspected infringers file counterclaims against us. In addition, any of our patents, copyrights, trademarks, or other intellectual property or proprietary rights may be challenged, narrowed, invalidated, held unenforceable, or circumvented in litigation or other proceedings, including, where applicable, opposition, re-examination, inter partes review, post-grant review, interference, nullification and derivation proceedings, and equivalent proceedings in foreign jurisdictions, and such intellectual property or other proprietary rights may be lost or no longer provide us meaningful competitive advantages. Such proceedings may result in substantial cost and require significant time from our management, even if the eventual outcome is favorable to us. Third parties also may legitimately and independently develop products, services, and technology similar to or duplicative of our platforms. In addition to protection under intellectual property laws, we rely on confidentiality or license agreements that we generally enter into with our corporate partners, employees, consultants, advisors, vendors, and customers, and generally limit access to and distribution of our proprietary information. However, we cannot be certain that we have entered into such agreements with all parties who may have or have had access to our confidential information or that the agreements we have entered into will not be breached or challenged, or that such breaches will be detected. Furthermore, non-disclosure provisions can be difficult to enforce, and even if successfully enforced, may not be entirely effective. Additionally, as more information about us and our platforms is made or becomes publicly available, it may be more difficult to manage actions by third parties with respect to, or other use of, such information. We cannot guarantee that any of the measures we have taken will prevent infringement, misappropriation, or other violation of our technology or other intellectual property or proprietary rights. Because we may be an attractive target for cyberattacks, we also may have a heightened risk of unauthorized access to, and misappropriation of, our proprietary and competitively sensitive information. We may be required to spend significant resources to monitor and protect our intellectual property and other proprietary rights, and we may conclude that in at least some instances the benefits of protecting our intellectual property or other proprietary rights may be outweighed by the expense or distraction to our management. We may initiate claims or litigation against third parties for infringement, misappropriation, or other violation of our intellectual property or other proprietary rights or to establish the validity of our intellectual property or other proprietary rights. Any such litigation, whether or not it is resolved in our favor, could be time-consuming, result in significant expense to us and divert the efforts of our technical and management personnel. Furthermore, attempts to enforce our intellectual property rights against third parties could also provoke these third parties to assert their own intellectual property or other rights against us, or result in a holding that invalidates or narrows the scope of our rights, in whole or in part. We have been, and may in the future be, subject to intellectual property rights claims, which are extremely costly to defend, could require us to pay significant damages and could limit our ability to use certain technologies. Our success and ability to compete also depends in part on our ability to operate without infringing, misappropriating or otherwise violating the intellectual property or other proprietary rights of third parties. Companies in the software and technology industries, including some of our current and potential competitors, own large numbers of patents, copyrights, trademarks and trade secrets and frequently pursue litigation based on allegations of infringement, misappropriation or other violations of intellectual property rights. In addition, many of these companies have the capability to dedicate substantial resources to enforce their intellectual property rights and to defend claims that may be brought against them. Such litigation also may involve non-practicing patent assertion entities or companies who use their patents as a means to extract license fees by threatening costly litigation or that have minimal operations or relevant product revenue and against whom our patents may provide little or no deterrence or protection. We have received notices, and may continue to receive notices in the future, that claim we have infringed, misappropriated, misused or otherwise violated other partiesâ€™ intellectual property rights, and, to the extent we have made or will make more information about our platforms publicly available and become exposed to greater visibility, we face a higher risk of being the subject of intellectual property infringement, misappropriation or other violation claims, which is not uncommon with respect to software technologies in particular. There may be third-party intellectual property rights, including issued patents or pending patent applications, that cover significant aspects of our technologies, or business methods. There may also be third-party intellectual property rights, including trademark registrations and pending applications, that cover the goods and services that we offer in certain regions. We may also be exposed to increased risk of being the subject of intellectual property infringement, misappropriation, or other violation claims as a result of acquisitions and our incorporation of open source and other third-party software into, or new branding for, our technology platforms, as, among other things, we have a lower level of visibility into the development process with respect to such technology or the care taken to safeguard against infringement, misappropriation, or other violation risks. In addition, former employers of our current, former, or future employees may assert claims that such employees have improperly disclosed to us confidential or proprietary information of these former employers. Any intellectual property claims, with or without merit, are difficult to predict, could be very time-consuming and expensive to settle or litigate, could divert our managementâ€™s attention and other resources, and may not be covered by the insurance that we carry. These claims could subject us to significant liability for damages, potentially including treble damages if we are found to have willfully infringed a third partyâ€™s intellectual property rights. These claims could also result in our having to stop using technology, branding or marks found to be in violation of a third partyâ€™s rights and 63Table of contentsany necessary rebranding could result in the loss of goodwill. We could be required to seek a license for the intellectual property, which may not be available on commercially reasonable terms or at all. Even if a license were available, we could be required to pay significant royalties, which would increase our expenses. As a result, we could be required to develop alternative non-infringing technology, branding or marks, which could require significant effort and expense. If we cannot license rights or develop technology for any infringing aspect of our business, we would be forced to limit or stop sales of one or more of our platforms or features, we could lose existing customers, and we may be unable to compete effectively. Any of these results would harm our business, financial condition, and results of operations. Further, our agreements with customers and other third parties generally include indemnification provisions under which we agree to indemnify them for losses suffered or incurred as a result of third-party claims of intellectual property infringement, misappropriation, or other violations of intellectual property rights, damages caused by us to property or persons, or other liabilities relating to or arising from our platforms, services, or other contractual obligations. Large indemnity payments could harm our business, financial condition, and results of operations. Any dispute with a customer with respect to such obligations could have adverse effects on our relationship with that customer and other existing customers and new customers and harm our business and results of operations. Real or perceived errors, failures, defects, or bugs in our platforms could adversely affect our results of operations and growth prospects.Because we offer very complex technology platforms, various errors, defects, failures, or bugs have occurred and may in the future occur, especially when platforms, products, or capabilities are introduced, configured or reconfigured, or when upgrades, new versions or other product or infrastructure updates are deployed, installed, configured, or released. Our platforms are often installed and used in large-scale computing environments with different operating systems, software products and equipment, and data source and network configurations, which may cause errors or failures in our platforms or may expose undetected errors, failures, or bugs in our platforms. Despite our internal systems and processes, errors, failures, or bugs may not be found or may not be properly mitigated or remediated in configured, reconfigured, upgraded or new software or other releases until after commencement of commercial shipments. Errors, failures, defects, and bugs have affected the performance of our platforms and can also delay the development or release of new platforms, products, or capabilities or upgrades or new versions of platforms, adversely affect our reputation and our customersâ€™ willingness to buy platforms from us, and adversely affect market acceptance or perception of our platforms. Many of our customers use our platforms in applications that are critical to their businesses or missions and may have a lower risk tolerance to errors, failures, defects, or bugs in our platforms than in other, less critical, software products. Any errors or delays in releasing new software or new versions of platforms, allegations of unsatisfactory performance, real or perceived errors, defects, or failures, such as data loss, or untimely or ineffective upgrades, patches, or other fixes to address errors, failures, defects, or bugs, could increase the risk of security vulnerabilities, cause us to lose revenue or market share, increase our service costs, cause us to incur substantial costs in redesigning the software, cause us to lose significant customers, cause us to issue credits or refunds, subject us to liability for damages and divert our resources from other tasks, any one of which could materially and adversely affect our business, results of operations and financial condition. In addition, our platforms could be perceived to be ineffective for a variety of reasons outside of our control. Hackers or other malicious parties could circumvent our or our customersâ€™ security measures, and customers may misuse our platforms resulting in a security breach or perceived product failure. Real or perceived errors, failures, or bugs in our platforms and services, or dissatisfaction with our services and outcomes, could result in customer terminations and/or claims by customers for losses sustained by them. In such an event, we may be required, or we have chosen, or in the future may choose, for customer relations or other reasons, to expend additional resources in order to help correct any such errors, failures, or bugs. Although we have limitation of liability provisions in our standard software licensing and service agreement terms and conditions, these provisions may not be enforceable in some circumstances, may vary in levels of protection across our agreements, or may not fully or effectively protect us from such claims and related liabilities and costs. We generally provide a warranty for our software products and services and an SLA for our performance of software operations. In the event that there is a failure of warranties in such agreements, we are generally obligated to correct the product or service to conform to the warranty provision, or, if we are unable to do so, the customer is entitled to seek a refund of the purchase price of the product and service (generally prorated over the contract term). In the event of a violation of an SLA, some customers may be entitled to seek a refund of a portion of the applicable monthly fee, with such portion determined by the magnitude of SLA violation, subject to a cap of a portion of total monthly fees, as applicable. The sale and support of our products also entail the risk of product liability claims. We maintain insurance to protect against certain claims associated with the use of our products, but our insurance coverage may not adequately cover any claim asserted against us. In addition, even claims that ultimately are unsuccessful could result in our expenditure of funds in litigation and divert managementâ€™s time and other resources. In addition, our platforms integrate a wide variety of other elements, and our platforms must successfully interoperate with products from other vendors and our customersâ€™ internally developed software. As a result, when problems occur for a customer using our platforms, it may be difficult to identify the sources of these problems, and we may receive blame for a security, 64Table of contentsaccess control, or other compliance breach that was the result of the failure of one of the other elements in a customerâ€™s or another vendorâ€™s IT, security, or compliance infrastructure. The occurrence of software or errors in data, whether or not caused by our platforms, could delay or reduce market acceptance of our platforms and have an adverse effect on our business and financial performance, and any necessary revisions may cause us to incur significant expenses. The occurrence of any such problems could harm our business, financial condition, and results of operations. If an actual or perceived breach of information correctness, auditability, integrity, or availability occurs in one of our customersâ€™ systems, regardless of whether the breach is attributable to our platforms, the market perception of the effectiveness of our platforms could be harmed. Alleviating any of these problems could require additional significant expenditures of our capital and other resources and could cause interruptions, delays, or cessation of our product licensing, which could cause us to lose existing or potential customers and could adversely affect our business, financial condition, results of operations, and growth prospects. We rely on the availability of licenses to third-party technology that may be difficult to replace or that may cause errors or delay implementation of our platforms and services should we not be able to continue or obtain a commercially reasonable license to such technology. Our technology platforms include software or other intellectual property licensed from third parties. It may be necessary in the future to renew licenses relating to various aspects of these platforms or to seek new licenses for existing or new platforms or other products. There can be no assurance that the necessary licenses would be available on commercially acceptable terms, if at all. Third parties may terminate their licenses with us for a variety of reasons, including actual or perceived failures or breaches of security or privacy, or reputational concerns, or they may choose not to renew their licenses with us. In addition, we may be subject to liability if third-party software that we license is found to infringe, misappropriate, or otherwise violate intellectual property or privacy rights of others. The loss of, or inability to obtain, certain third-party licenses or other rights or to obtain such licenses or rights on favorable terms, or the need to engage in litigation regarding these matters, could result in product roll-backs, delays in product releases until equivalent technology can be identified, licensed or developed, if at all, and integrated into our platforms, and may have a material adverse effect on our business, financial condition, and results of operations. Moreover, the inclusion in our platforms of software or other intellectual property licensed from third parties on a nonexclusive basis could limit our ability to differentiate our platforms from products of our competitors and could inhibit our ability to provide the current level of service to existing customers. In addition, any data that we license from third parties for potential use in our platforms may contain errors or defects, which could negatively impact the analytics that our customers perform on or with such data. This may have a negative impact on how our platforms are perceived by our current and potential customers and could materially damage our reputation and brand. Changes in or the loss of third-party licenses could lead to our platforms becoming inoperable or the performance of our platforms being materially reduced resulting in our potentially needing to incur additional research and development costs to ensure continued performance of our platforms or a material increase in the costs of licensing, and we may experience decreased demand for our platforms. Our platforms contain â€œopen sourceâ€ software, and any failure to comply with the terms of one or more of these open source licenses could negatively affect our business. Our technology platforms are distributed with software licensed by its authors or other third parties under â€œopen sourceâ€ licenses. Some of these licenses contain requirements that we make available source code for modifications or derivative works we create based upon the open source software, and that we license these modifications or derivative works under the terms of a particular open source license or other license granting third parties certain rights of further use. If we combine our proprietary software with open source software in a certain manner, we could, under certain provisions of the open source licenses, be required to release the source code of our proprietary software. In addition to risks related to license requirements, usage of open source software can lead to greater risks than use of third-

party commercial software, as open source licensors generally do not provide updates, warranties, support, indemnities, assurances of title, or controls on origin of the software, and are provided on an â€œas-isâ€ basis. Likewise, some open source projects have known security and other vulnerabilities and architectural instabilities, or are otherwise subject to security attacks due to their wide availability, and are provided on an â€œas-isâ€ basis. We have established processes to help alleviate these risks, including a review process for screening requests from our development organization for the use of open source software, and the use of software tools to review our source code for open source software, but we cannot be sure that all open source software is submitted for approval prior to use in our platforms or that such software tools will be effective. In addition, open source license terms may be ambiguous and many of the risks associated with usage of open source software cannot be eliminated, and could, if not properly addressed, negatively affect our business. If we were found to have inappropriately used open source software, we may be required to re-engineer our platforms, to release proprietary source code, to discontinue the sale of our platforms in the event re-engineering could not be accomplished on a timely basis, or to take other remedial action that may divert resources away from our development efforts, any of which could adversely affect our business, results of operations, financial condition, and growth prospects. In addition, if the open source software we use is no longer maintained by the relevant open source community, then it may be more difficult to make the necessary revisions to our software, including modifications to address security vulnerabilities, which could impact 65Table of contentsour ability to mitigate cybersecurity risks or fulfill our contractual obligations to our customers. We may also face claims from copyright owners seeking to enforce the terms of an open source license governing the software, including by demanding release of the open source software, derivative works or our proprietary source code that was developed using such software. Such claims, with or without merit, could result in litigation, could be time-consuming and expensive to settle or litigation, including copyright infringement claims, could divert our managementâ€™s attention and other resources, could require us to lease some of our proprietary code, or could require us to devote additional research and development resources to change our software, any of which could adversely affect our business. Additionally, we have intentionally made certain proprietary software available on an open source basis, both by contributing modifications back to existing open source projects, and by making certain internally developed tools available pursuant to open source licenses, and we plan to continue to do so in the future. While we have established procedures, including a review process for any such contributions, which is designed to protect any code that may be competitively sensitive, we cannot guarantee that this process has always been applied consistently. Even when applied, because any software source code we contribute to open source projects is publicly available, our ability to protect our intellectual property rights with respect to such software source code may be limited or lost entirely, and we may be unable to prevent our competitors or others from using such contributed software source code for competitive purposes, or for commercial or other purposes beyond what we intended. Many of these risks associated with usage of open source software could be difficult to eliminate or manage, and could, if not properly addressed, negatively affect the performance of our offerings and our business. Risks Related to Legal, Regulatory, and AccountingOur business is subject to complex and evolving U.S. and non-U.S. laws and regulations regarding privacy, data protection and security, technology protection, and other matters. Many of these laws and regulations are subject to change and uncertain interpretation, and could result in claims, changes to our business practices, monetary penalties, increased cost of operations, or otherwise harm our business. We are subject to a variety of local, state, national, and international laws, directives, and regulations in the United States and abroad that involve matters central to our business, including privacy and data protection, data security, data storage, retention, transfer and deletion, technology protection, and personal information. International data protection, data security, privacy, and other laws and regulations can impose different obligations or be more restrictive than those in the United States. These U.S. federal and state and foreign laws and regulations, which, depending on the regime, may be enforced by private parties or government entities, are constantly evolving and can be subject to significant change, and they are likely to continue to develop and evolve for the foreseeable future. In addition, the application, interpretation, and enforcement of these laws and regulations are often uncertain, particularly in the new and rapidly evolving software and technology industry in which we operate, and may be interpreted and applied inconsistently from country to country and inconsistently with our current policies and practices. A number of proposals are pending before U.S. federal, state, and foreign legislative and regulatory bodies that could significantly affect our business. For example, despite recent developments including the EUâ€™s adoption of an adequacy decision for the EU-U.S. Data Privacy Framework, legal challenges to the mechanisms allowing companies to transfer personal data from the European Economic Area to certain other jurisdictions, including the United States, have occurred and new legal challenges could emerge, resulting in further limitations on the ability to transfer data across borders. The California state legislature passed the California Consumer Privacy Act (â€œCCPAâ€) in 2018 and California voters approved a ballot measure subsequently establishing the California Privacy Rights Act (â€œCPRAâ€) in 2020, which regulate the processing of personal information of California residents and increase the privacy and security obligations of entities handling certain personal information of California residents, including requiring covered companies to provide new disclosures to California consumers, and affording such consumers new abilities to opt-out of certain sales of personal information. The CCPA went into effect on January 1, 2020, and the California Attorney General may bring enforcement actions, with penalties for violations of the CCPA. The CPRA went into effect on January 1, 2023 instilling enforcement authority in a new dedicated regulatory body, the California Privacy Protection Agency. While aspects of both the CCPA and CPRA and their interpretations remain to be determined in practice, we are committed to complying with their applicable obligations. More generally, some observers have noted the CCPA could mark the beginning of a trend toward more stringent privacy legislation in the United States, as observed with the subsequent adoption of state-level comprehensive consumer privacy legislation. For example, Connecticut, Virginia, Colorado and Utah each has enacted legislation similar to the CCPA and CPRA that took effect in 2023; Florida, Montana, Oregon, and Texas each has enacted similar legislation that have become, or will become, effective in 2024; Tennessee, Iowa, Delaware, New Hampshire, New Jersey, Maryland, Minnesota, and Nebraska each has enacted similar legislation that will take effect in 2025; and Indiana and Kentucky each has enacted similar legislation that will become effective in 2026.We cannot yet fully assess the impact of these laws and other new laws or regulations on our business or operations, but developments regarding these and all privacy and data protection laws and regulations around the world may require us to modify our data processing practices and policies and to incur substantial costs and expenses in an effort to maintain compliance on an ongoing basis. Outside of the United States, virtually every jurisdiction in which we operate has established 66Table of contentsits own legal framework relating to privacy, data protection, and information security matters with which we and/or our customers must comply. Laws and regulations in these jurisdictions apply broadly to the collection, use, storage, retention, disclosure, security, transfer, and other processing of data that identifies or may be used to identify or locate an individual. Some countries and regions, including the EU, are considering or have passed legislation that imposes significant obligations in connection with privacy, data protection, and information security that could increase the cost and complexity of delivering our platforms and services, including the European General Data Protection Regulation (â€œGDPRâ€) which took effect in May 2018. Complying with the GDPR or other data protection laws, directives, and regulations as they emerge may cause us to incur substantial operational costs or require us to modify our data handling practices on an ongoing basis. Non-compliance with the GDPR specifically may result in administrative fines or monetary penalties of up to 4% of worldwide annual revenue in the preceding financial year or â‚¬20 million (whichever is higher) for the most serious infringements, and could result in proceedings against us by governmental entities or other related parties and may otherwise adversely impact our business, financial condition, and results of operations.Additionally, post-Brexit updates to United Kingdom (â€œU.K.â€) data protection laws and regulations, while largely conforming to EU GDPR standards paving the way for a 2021 European Commission adequacy determination for export of personal data from the European Economic Area to the U.K., may change over time as the U.K. and its regulator, the Information Commissionerâ€™s Office, continue to examine its global market standing, and a formal sunset clause will necessitate a reassessment and renegotiated terms to carry the determination beyond June 2025. Modifications in the standards for valid data transfer to the U.S. from the U.K., the EU, Switzerland, and other countries using standard contractual clauses or similar mechanisms may further require us to change our product and business practices, as well as to update client agreements in ways that introduce additional costs to our business.The overarching complexity of laws and regulations relating to privacy, data protection, and information security around the world pose a compliance challenge that could manifest in costs, damages, or liability in other forms as a result of failure to implement proper programmatic controls, failure to adhere to those controls or to the commitments we make, or the malicious or inadvertent breach of applicable legal, regulatory, or contractual privacy or data protection requirements by us, our employees, our business partners, or our customers. In addition to government regulation, self-regulatory standards and other industry standards may legally or contractually apply to us, be argued to apply to us, or we may elect to comply with such standards or to facilitate our customersâ€™ compliance with such standards. Because privacy, data protection, and information security are critical competitive factors in our industry, we may make statements on our website, in marketing materials, or in other settings about our data security measures and our compliance with, or our ability to facilitate our customersâ€™ compliance with, these standards. We also expect that there will continue to be new proposed laws and regulations concerning privacy, data protection, and information security, and we cannot yet determine the impact such future laws, regulations and standards, or amendments to or re-interpretations of existing laws and regulations, industry standards, or other obligations may have on our business. New laws, amendments to or re-interpretations of existing laws and regulations, industry standards, and contractual and other obligations may require us to incur additional costs and restrict our business operations. As these legal regimes relating to privacy, data protection, and information security continue to evolve, they may result in ever-increasing public scrutiny and escalating levels of enforcement and sanctions. Furthermore, because the interpretation and application of laws, standards, contractual obligations and other obligations relating to privacy, data protection, and information security are uncertain, these laws, standards, and contractual and other obligations may be interpreted and applied in a manner that is, or is alleged to be, inconsistent with our data management practices, our policies or procedures, or the features of our platforms, or we may simply fail to properly develop or implement our practices, policies, procedures, or features in compliance with such obligations. If so, in addition to the possibility of fines, lawsuits, investigations, and other claims or proceedings, we could be required to fundamentally change our business activities and practices or modify our platforms, which could have an adverse effect on our business. We may be unable to make such changes and modifications in a commercially reasonable manner or at all, and our ability to fulfill existing obligations, make enhancements, or develop new platforms and features could be limited. Furthermore, the costs of compliance with, and other burdens imposed by, the laws, regulations, and policies that are applicable to the businesses of our customers may limit the use and adoption of, and reduce the overall demand for, our platforms. These existing and proposed laws and regulations can be costly to comply with and can make our platforms and services less effective or valuable, delay or impede the development of new products, result in negative publicity, increase our operating costs, require us to modify our data handling practices, limit our operations, impose substantial fines and penalties, require significant management time and attention, or put our data or technology at risk. Any failure or perceived failure by us or our platforms to comply with the laws, regulations, directives, policies, industry standards, or legal obligations of the United States, EU, or other governmental or non-governmental bodies at the regional, national, or supra-national level relating to privacy, data protection, or information security, or any security incident that results in actual or suspected loss of or the unauthorized access to, or acquisition, use, release, or transfer of, personal information, personal data, or other customer or sensitive data or information may result in governmental investigations, inquiries, enforcement actions and prosecutions, private claims and litigation, indemnification or other contractual obligations, other remedies, including fines or demands that we modify or cease 67Table of contentsexisting business practices, or adverse publicity, and related costs and liabilities, which could significantly and adversely affect our business and results of operations. Our non-U.S. sales and operations subject us to additional risks and regulations that can adversely affect our results of operations. Our successes to date have primarily come from customers in relatively stable and developed countries, but we are in the process of entering new and emerging markets in non-U.S. countries, including with law enforcement, national security, and other government agencies, as part of our growth strategy. These new and emerging markets may involve uncertain business, technology, and economic risks and may be difficult or impossible for us to penetrate, even if we were to commit significant resources to do so. We currently have sales personnel and sales and services operations in the United States and certain countries around the world. To the extent that we experience difficulties in recruiting, training, managing, or retaining non-U.S. staff, and specifically sales management and sales personnel staff, we may experience difficulties in sales productivity in, or market penetration of, non-U.S. markets. Our ability to convince customers to expand their use of our platforms or renew their subscription, license, or maintenance and service agreements with us is correlated to, among other things, our direct engagement with the customer. To the extent we are restricted or unable to engage with non-U.S. customers effectively with our limited sales force and services capacity, we may be unable to grow sales to existing customers to the same degree we have experienced in the United States. Our non-U.S. operations subject us to a variety of risks and challenges, including: â€¢increased management, travel, infrastructure, and legal and financial compliance costs and time associated with having multiple non-U.S. operations, including but not limited to compliance with local employment laws and other applicable laws and regulations; â€¢longer payment cycles, greater difficulty in enforcing contracts, difficulties in collecting accounts receivable, especially in emerging markets, and the likelihood that revenue from non-U.S. system integrators, government contractors, and customers may need to be recognized when cash is received, at least until satisfactory payment history has been established, or upon confirmation of certain acceptance criteria or milestones; â€¢the need to adapt our platforms for non-U.S. customers, whether to accommodate customer preferences or local law; â€¢differing regulatory and legal requirements and possible enactment of additional regulations or restrictions on the use, import, or re-export of our platforms or the provision of services, which could delay, restrict, or prevent the sale or use of our platforms and services in some jurisdictions; â€¢compliance with multiple and changing foreign laws and regulations, including those governing employment, privacy, data protection, information security, data transfer, AI, and the risks and costs of non-compliance with such laws and regulations; â€¢new and different sources of competition not present in the United States; â€¢heightened risks of unfair or corrupt business practices in certain geographies and of improper or fraudulent sales arrangements that may cause us to withdraw from particular markets, or impact financial results and result in restatements of financial statements and irregularities in financial statements; â€¢volatility in non-U.S. political and economic environments, including by way of examples, the potential effects of the ongoing Russia-Ukraine conflict, as well as economic sanctions the United States and other countries have imposed on Russia, and the ongoing conflict resulting from Hamasâ€™ attack on Israel; â€¢weaker protection of intellectual property rights in some countries and the risk of potential theft, copying, or other compromises of our technology, data, or intellectual property in connection with our non-U.S. operations, whether by state-sponsored malfeasance or other foreign entities or individuals; â€¢volatility and fluctuations in currency exchange rates, including that, because many of our non-U.S. contracts are denominated in U.S. dollars, an increase in the strength of the U.S. dollar in the past has made our products more expensive for non-U.S. dollar denominated customers, which may make doing business with us less appealing to such customers; â€¢management and employee communication and integration problems resulting from language differences, cultural differences, and geographic dispersion; â€¢difficulties in repatriating or transferring funds from, or converting currencies in, certain countries; â€¢potentially adverse tax consequences, including multiple and possibly overlapping tax regimes, the complexities of foreign value-added tax systems, and changes in tax laws; 68Table of contentsâ€¢lack of familiarity with local laws, customs, and practices, and laws and business practices favoring local competitors or partners; and â€¢interruptions to our business operations and our customersâ€™ business operations subject to events such as war, incidents of terrorism, natural disasters, public health concerns or epidemics (such as the COVID-19 pandemic), shortages or failures of power, internet, telecommunications, or hosting service providers, cyberattacks or malicious acts, or responses to these events. In addition to the factors above, foreign governments may take administrative, legislative, or regulatory action that could materially interfere with our ability to sell our platforms in certain countries. For example, foreign governments may require a percentage of prime contracts be fulfilled by local contractors or provide special incentives to government-backed local customers to buy from local competitors, even if their products are inferior to ours. Moreover, both the U.S. government and foreign governments may regulate the acquisition of or import of our technologies or our entry into certain foreign markets or partnership with foreign third parties through investment screening or other regulations. Such regulations may apply to certain non-U.S. joint ventures, platform partnerships, and strategic alliances that may be integral to our long-term business strategy. Compliance with laws and regulations applicable to our non-U.S. operations increases our cost of doing business in foreign jurisdictions. We may be unable to keep current with changes in foreign government requirements and laws as they change from time to time. Failure to comply with these regulations could subject us to investigations, sanctions, enforcement actions, disgorgement of profits, fines, damages, civil and criminal penalties, injunctions, or other collateral consequences. In many foreign countries, it is common for others to engage in business practices that are prohibited by our internal policies and procedures or U.S. regulations applicable to us. In addition, although we have implemented policies and procedures designed to ensure compliance with these laws and policies, there can be no assurance that all of our employees, contractors, partners, and agents will comply with these laws and policies. Violations of laws or key control policies by our employees, contractors, partners, or agents

could result in delays in revenue recognition, financial reporting misstatements, governmental sanctions, fines, penalties, or the prohibition of the importation or exportation of our platforms. In addition, responding to any action may result in a significant diversion of managementâ€™s attention and resources and an increase in professional fees. Enforcement actions and sanctions or failure to prevail in any possible civil or criminal litigation could harm our business, reputation, financial condition, and results of operations. Also, we are expanding operations, including our work with existing commercial customers, into countries in Asia, Europe, the Middle East, and elsewhere, which may place restrictions on the transfer of data and potentially the import and use of foreign encryption technology. Any of these risks could harm our non-U.S. operations and reduce our non-U.S. sales, adversely affecting our business, results of operations, financial condition, and growth prospects. Some of our business partners also have non-U.S. operations and are subject to the risks described above. Even if we are able to successfully manage the risks of our own non-U.S. operations, our business may be adversely affected if our business partners are not able to successfully manage these risks. Failure to comply with governmental laws and regulations or contractual requirements could harm our business, and we have been, and expect to be, the subject of legal and regulatory inquiries, which may result in monetary payments or may otherwise negatively impact our reputation, business, and results of operations. Our business is subject to regulation by various federal, state, local, and foreign governments in which we operate. In certain jurisdictions, the regulatory requirements imposed by foreign governments may be more stringent than those in the United States. Noncompliance with applicable regulations or requirements could subject us to investigations, administrative proceedings, sanctions, enforcement actions, disgorgement of profits, fines, damages, litigation, civil and criminal penalties, termination of contracts, exclusion from sales channels or sales opportunities, injunctions, or other consequences. Such matters may include, but are not limited to, claims, disputes, allegations, or investigations related to alleged violations of laws or regulations relating to anti-corruption requirements, lobbying or conflict-of-interest requirements, export or other trade controls, data privacy or data protection requirements, or laws or regulations relating to employment, procurement, cybersecurity, securities, or antitrust/competition requirements. The effects of recently imposed and proposed actions are uncertain because of the dynamic nature of governmental action and responses. For example, governmental bodies have implemented laws and are considering further regulation of AI (including machine learning), which could negatively impact our ability to use and develop platforms and products incorporating these technologies. The European Union Parliament adopted the EU AI Act (â€œEU AIAâ€), that, when effective, would impose onerous obligations related to the development, sale and use of AI-related systems. In addition, Colorado has passed a Consumer Protections for Artificial Intelligence bill introducing state-level oversight of â€œhigh-riskâ€ AI systems, which mirrors language and several provisions appearing in the EU AIA. Further, certain administrations, including in the United States, have encouraged companies to sign on to voluntary commitments to manage the risks posed by AI alongside related legislative or regulatory efforts, some of which we have signed. When such legislation or commitments, or if similar legislation or commitments in other jurisdictions, are enacted or adopted, compliance with such obligations may be 69Table of contentsdifficult, onerous, and costly, and could adversely affect our business, reputation, financial condition, results of operations, and growth prospects. Many governments have enacted laws requiring companies to provide notice of data security breaches or incidents involving certain types of data, including personal data. For example, the SEC recently adopted cybersecurity risk management and disclosure rules, which require the disclosure of information pertaining to cybersecurity incidents and cybersecurity risk management, strategy, and governance. In addition, most of our customers, including U.S. government customers, contractually require us to notify them of certain data security breaches and incidents. However, determining whether a cybersecurity incident has occurred and is notifiable or reportable may not be straightforward, and we may not effectively identify all relevant cybersecurity incidents in a timely manner, or at all. If we are unable to comply with contractual or regulatory notification requirements, which may include timelines for appropriate notification or methods by which such notifications must be made, we may be subject to additional penalties, contractual liability, and reputational damage.We may be subject to government inquiries that drain our time and resources, tarnish our brand among customers and potential customers, prevent us from doing business with certain customers or markets, including government customers, affect our ability to hire, attract and maintain qualified employees, or require us to take remedial action or pay penalties. From time to time, we receive formal and informal inquiries from governmental agencies and regulators regarding our compliance with laws and regulations or otherwise relating to our business or transactions. Any negative outcome from such inquiries or investigations or failure to prevail in any possible civil or criminal litigation could adversely affect our business, reputation, financial condition, results of operations, and growth prospects. We have previously been, and are currently, or in the future may become, involved in a number of legal, regulatory, and administrative inquiries and proceedings, and unfavorable outcomes in litigation or other of these matters could negatively impact our business, financial conditions, and results of operations. We have previously been, and are currently, and from time to time going forward may become involved in and subject to regulatory or other governmental inquiries or investigations, or government or private-party litigation or proceedings for a variety of claims or disputes. These claims, lawsuits, and proceedings have involved, and could in the future involve, labor and employment, discrimination and harassment, commercial disputes, intellectual property rights (including patent, trademark, copyright, trade secret, and other proprietary rights), class actions, general contract, tort, defamation, data privacy rights, antitrust, common law fraud, government regulation, or compliance, alleged federal and state securities and â€œblue skyâ€ law violations or other investor claims, and other matters. Derivative claims, lawsuits, and proceedings involving breach of fiduciary duty, failure of oversight, corporate waste claims, and other matters have been, and may in the future be, asserted against our officers and directors by our stockholders. In addition, we and certain of our officers and directors were sued in purported class action lawsuits and derivative lawsuits. Our business and results may be adversely affected by the outcome of any currently pending or any future legal, regulatory, and/or administrative claims or proceedings, including through monetary damages or injunctive relief. The number and significance of our legal disputes and inquiries may increase as we continue to grow larger, as our business expands in employee headcount, scope, and geographic reach, and as our platforms and services become more complex. Additionally, if customers fail to pay us under the terms of our agreements, we may be adversely affected due to the cost of enforcing the terms of our contracts through litigation. Litigation or other proceedings can be expensive and time consuming and can divert our resources and leadershipâ€™s attention from our primary business operations. The results of our litigation also cannot be predicted with certainty. If we are unable to prevail in litigation, we could incur payments of substantial monetary damages or fines, or undesirable changes to our platforms or business practices, and accordingly, our business, financial condition, or results of operations could be materially and adversely affected. Furthermore, if we accrue a loss contingency for pending litigation and determine that it is probable, any disclosures, estimates, and reserves we reflect in our financial statements with regard to these matters may not reflect the ultimate disposition or financial impact of litigation or other such matters. These proceedings could also result in negative publicity, which could harm customer and public perception of our business, regardless of whether the allegations are valid or whether we are ultimately found liable. Additional information regarding certain of the lawsuits we are involved in is described further in Note 7. Commitments and Contingencies in our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Failure to comply with anti-bribery and anti-corruption laws could subject us to penalties and other adverse consequences. As we operate and sell our platforms and services around the world, we are subject to the United States Foreign Corrupt Practices Act (â€œFCPAâ€), the U.K. Bribery Act, the U.S. domestic bribery statute contained in 18 U.S.C. Â§ 201, the United States Travel Act, and other anti-corruption and anti-bribery laws and regulations in the jurisdictions in which we do business, both domestic and abroad. These laws and regulations generally prohibit improper payments or offers of improper payments to government officials, political parties, or commercial partners for the purpose of obtaining or retaining business or securing an improper business advantage. 70Table of contentsWe have operations, deal with and make sales to governmental or quasi-governmental entities in the United States and in non-U.S. countries, including those known to experience corruption, particularly certain emerging countries in East Asia, Eastern Europe, Africa, South America, and the Middle East, and further expansion of our non-U.S. sales efforts may involve additional regions. Corruption issues pose a risk in every country and jurisdiction, but in many countries, particularly in countries with developing economies, it may be more common for businesses to engage in practices that are prohibited by the FCPA or other applicable laws and regulations, and our activities in these countries pose a heightened risk of unauthorized payments or offers of payments by one of our employees or third-party business partners, representatives, and agents that could be in violation of various laws including the FCPA. The FCPA, U.K. Bribery Act and other applicable anti-bribery and anti-corruption laws also may hold us liable for acts of corruption and bribery committed by our third-party business partners, representatives, and agents. We and our third-party business partners, representatives, and agents may have direct or indirect interactions with officials and employees of government agencies or state-owned or affiliated entities and we may be held liable for the corrupt or other illegal activities of our employees or such third parties even if we do not explicitly authorize such activities. The FCPA or other applicable laws and regulations also require that we keep accurate books and records and maintain internal controls and compliance procedures designed to prevent any such actions. While we have implemented policies and procedures to address compliance with such laws, we cannot ensure that our employees or other third parties working on our behalf will not engage in conduct in violation of our policies or applicable law for which we might ultimately be held responsible. Violations of the FCPA, the U.K. Bribery Act, and other laws may result in whistleblower complaints, adverse media coverage, investigations, imposition of significant legal fees, loss of export privileges, as well as severe criminal or civil sanctions, including suspension or debarment from U.S. government contracting, and we may be subject to other liabilities and adverse effects on our reputation, which could negatively affect our business, results of operations, financial condition, and growth prospects. In addition, responding to any enforcement action may result in a significant diversion of managementâ€™s attention and resources and significant defense costs and other professional fees. Our exposure for violating these laws increases as our non-U.S. presence expands and as we increase sales and operations in foreign jurisdictions. Governmental trade controls, including export and import controls, sanctions, customs requirements, and related regimes, could subject us to liability or loss of contracting privileges or limit our ability to compete in certain markets. Our offerings are subject to U.S. export controls, and we incorporate encryption technology into certain of our offerings. Our controlled software offerings and the underlying technology may be exported outside of the United States only with the required export authorizations, which may include license requirements in some circumstances. Additionally, our current or future products may be classified under the Commerce Department Export Administration Regulations (â€œEARâ€) or as defense articles subject to the United States International Traffic in Arms Regulations (â€œITARâ€). Most of our products, including our core software platforms, have been classified under the EAR and are generally exportable without needing a specific license, under an EAR exception for encrypted software. If a product, or component of a product, is classified under the ITAR, or is ineligible for the EAR encryption exception, then those products could be exported outside the United States only if we obtain the applicable export license or qualify for a different license exemption or exception. In certain contexts, the services we provide might be classified as defense services subject to the ITAR separately from the products we provide. Compliance with the EAR, ITAR, and other applicable regulatory requirements regarding the export of our products, including new releases of our products and/or the performance of services, may create delays in the introduction of our products in non-U.S. markets, prevent our customers with non-U.S. operations from deploying our products throughout their global systems or, in some cases, prevent the export of our products to some countries altogether. Furthermore, our activities are subject to the economic sanctions, laws and regulations of the United States and other jurisdictions. Such controls prohibit the shipment or transfer of certain products and services without the required export authorizations or export to countries, governments, and persons targeted by applicable sanctions. We take precautions to prevent our offerings from being exported in violation of these laws, including: (i) seeking to proactively classify our platforms and obtain authorizations for the export and/or import of our platforms where appropriate, (ii) implementing certain technical controls and screening practices to reduce the risk of violations, and (iii) requiring compliance with U.S. export control and sanctions obligations in customer and vendor contracts. However, we cannot guarantee the precautions we take will prevent violations of export control and sanctions laws. As discussed above, if we misclassify a product or service, export or provide access to a product or service in violation of applicable restrictions, or otherwise fail to comply with export regulations, we may be denied export privileges or subjected to significant per violation fines or other penalties, and our platforms may be denied entry into other countries. Any decreased use of our platforms or limitation on our ability to export or sell our platforms would likely adversely affect our business, results of operations and financial condition. Violations of U.S. sanctions or export control laws can result in fines or penalties, including civil penalties of over $300,000 or twice the value of the transaction, whichever is greater, per EAR violation and a civil penalty of over $1,000,000 or twice the value of the transaction, whichever is greater, per ITAR violation. In the event of criminal 71Table of contentsknowing and willful violations of these laws, fines of up to $1,000,000 per violation and possible incarceration for responsible employees and managers could be imposed. We also note that if we or our business partners or counterparties, including licensors and licensees, prime contractors, subcontractors, sublicensors, vendors, customers, shipping partners, or contractors, fail to obtain appropriate import, export, or re-export licenses or permits, notwithstanding regulatory requirements or contractual commitments to do so, or if we fail to secure such contractual commitments where necessary, we may also be adversely affected, through reputational harm as well as other negative consequences, including government investigations and penalties. For instance, violations of U.S. sanctions or export control laws can result in fines or penalties, including significant civil and criminal penalties per violation, depending on the circumstances of the violation or violations. Negative consequences for violations or apparent violations of trade control requirements may include the absolute loss of the right to sell our platforms or services to the government of the United States, or to other public bodies, or a reduction in our ability to compete for such sales opportunities. Further, complying with export control and sanctions regulations for a particular sale may be time-consuming and may result in the delay or loss of sales opportunities. Also, various countries, in addition to the United States, regulate the import and export of certain encryption and other technology, including import and export permitting and licensing requirements, and have enacted laws that could limit our ability to distribute our platforms or could limit our customersâ€™ abilities to implement our platforms in those countries. For example, following Russiaâ€™s invasion of Ukraine, and as the conflict has continued, the United States and other countries have imposed economic sanctions and severe export control restrictions against Russia, Belarus, and certain regions of Ukraine, and the United States and other countries could continue to impose wider sanctions and export restrictions and take other actions should the conflict further escalate. Any new export restrictions, new legislation, changes in economic sanctions, or shifting approaches in the enforcement or scope of existing regulations, or in the countries, persons, or technologies targeted by such regulations, could result in decreased use of our platforms by existing customers with non-U.S. operations, declining adoption of our platforms by new customers with non-U.S. operations, limitation of our expansion into new markets, and decreased revenue. Changes in accounting principles or their application to us could result in unfavorable accounting charges or effects, which could adversely affect our results of operations and growth prospects. We prepare our condensed consolidated financial statements in accordance with GAAP. In particular, we make certain estimates and assumptions related to the adoption and interpretation of these principles including related to the recognition of our revenue. If these assumptions turn out to be incorrect, our financial results and position could materially differ from our expectations and could be materially adversely affected. A change in any of these principles or guidance, or in their interpretations or application to us, may have a significant effect on our reported results, as well as our processes and related controls, and may retroactively affect previously reported results or our forecasts, which may negatively impact our financial statements.If our judgments or estimates relating to our critical accounting policies are based on assumptions that change or prove to be incorrect, our results of operations could fall below expectations of securities analysts and investors, resulting in a decline in our stock price. The preparation of our financial statements in conformity with GAAP requires management to make judgments, estimates, and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, as provided in the section titled â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€ the results of which form the basis for making judgments about the carrying values of assets, liabilities, and equity, and the amount of revenue and expenses that are not readily apparent from other sources. Our results of operations may be adversely affected if our assumptions change or if actual circumstances differ from those in our assumptions, which could cause our results of operations to fall below the expectations of securities analysts and investors, resulting in a decline in the trading price of our Class A common stock. Significant judgments, estimates, and assumptions used in preparing our condensed consolidated financial statements include, or may in the future include, those related to revenue recognition. We could be subject to additional tax liabilities. We are subject to federal, state, and local income taxes in the United States and numerous foreign jurisdictions. Determining our provision for income taxes requires management judgment, and the ultimate tax outcome may be uncertain. In addition, our provision for income taxes is subject to volatility and could be adversely affected by many factors, including, among other things, changes to our operating or holding structure, changes in the amounts of earnings in jurisdictions with differing statutory tax rates, changes in the valuation of deferred tax assets and liabilities, and changes in U.S. and foreign tax laws. Moreover, we are subject to the examination of our income tax returns by tax authorities in the United States and various foreign jurisdictions, 72Table of contentswhich may disagree with our calculation of research and development tax credits, cross-jurisdictional

transfer pricing, or other matters and assess additional taxes, interest or penalties. While we regularly assess the likely outcomes of these examinations to determine the adequacy of our provision for income taxes and we believe that our financial statements reflect adequate reserves to cover any such contingencies, there can be no assurance that the outcomes of such examinations will not have a material impact on our results of operations and cash flows. If U.S. or other foreign tax authorities change applicable tax laws, our overall taxes could increase, and our financial condition or results of operations may be adversely impacted.For example, provisions enacted by the 2017 Tax Cuts and Jobs Act related to the capitalization for tax purposes of research and experimental (â€œR&Eâ€) expenditures became effective on January 1, 2022. Beginning January 1, 2022, all U.S. and foreign based R&E expenditures must be capitalized and amortized over five years and 15 years, respectively. Beginning January 1, 2022, we began capitalizing and amortizing R&E expenditures over five years for domestic research and 15 years for international research rather than expensing these costs as incurred. However, recently proposed tax legislation, if enacted, would restore the ability to deduct currently domestic R&E expenditures through 2025 and would retroactively restore this benefit for 2022 and 2023. Additionally, the Inflation Reduction Act of 2022, enacted on August 16, 2022, imposes a one-percent non-deductible excise tax on the value of net repurchases of stock that are made by U.S. publicly traded corporations on or after January 1, 2023, which may affect our Share Repurchase Program.Many countries are beginning to implement legislation and other guidance to align their international tax rules with the Organisation for Economic Co-operation and Developmentâ€™s (â€œOECDâ€) Base Erosion and Profit Shifting recommendations and action plan that aim to standardize and modernize global corporate tax policy, including changes to cross-border tax, transfer pricing documentation rules, and nexus-based tax incentive practices. The OECD is also continuing discussions surrounding fundamental changes in allocation of profits among tax jurisdictions in which companies do business, as well as the implementation of a global minimum tax (namely the â€œPillar Oneâ€ and â€œPillar Twoâ€ proposals). Many countries have enacted or begun the process of enacting laws based on Pillar Two proposals, which may adversely impact our provision for income taxes, net income, and cash flows. We have considered the impact of Pillar Two rules and determined that we became subject to such rules starting January 1, 2024 in some jurisdictions, but we do not believe that such developments will have a material impact on our financial condition or results of operations during the year ended December 31, 2024.As a result of the heightened scrutiny of corporate taxation policies, prior decisions by tax authorities regarding treatments and positions of corporate income taxes could be subject to enforcement activities, and legislative investigation and inquiry, which could also result in changes in tax policies or prior tax rulings. Any substantial changes in domestic or international corporate tax policies, regulations or guidance, enforcement activities or legislative initiatives may materially adversely affect our business, the amount of taxes we are required to pay and our financial condition and results of operations generally.We may not be able to utilize a significant portion of our net operating loss carryforwards and tax credits, which could adversely affect our results of operations. We record an asset for the future tax benefits from unused U.S. federal, state, and foreign net operating losses (â€œNOLsâ€) and tax credits subject to a full valuation allowance. Federal, state, and foreign taxing bodies often place limitations on NOLs and tax credit carryforward benefits. As a result, we may not be able to utilize our NOLs and tax credits. In general, under Section 382 of the United States Internal Revenue Code of 1986, as amended (the â€œCodeâ€), a corporation that undergoes an ownership change is subject to limitations on its ability to utilize its pre-change NOLs to offset future taxable income. Future changes in our stock ownership, some of which are outside of our control, could result in an ownership change under Section 382 of the Code. If our existing NOLs are subject to limitations arising from an ownership change, our ability to utilize NOLs could be limited by Section 382 of the Code, and a certain amount of our prior year NOLs could expire without benefit. Changes in the law may also impact our ability to use our NOLs and tax credit carryforwards. In addition, there is also a risk that the expiration of our existing NOLs or tax credits or a limitation on their use to offset future income tax liabilities could result from statutory or regulatory changes, which could adversely affect our results of operations. Our results of operations may be harmed if we are required to collect sales or other related taxes for our license arrangements in jurisdictions where we have not historically done so. States and some local taxing jurisdictions have differing rules and regulations governing sales and use taxes, and these rules and regulations are subject to varying interpretations that may change over time. We collect and remit U.S. sales and use tax, value-added tax (â€œVATâ€), and goods and services tax (â€œGSTâ€) in a number of jurisdictions. It is possible, however, that we could face sales tax, VAT, or GST audits and that our liability for these taxes could exceed our estimates as state and foreign tax authorities could still assert that we are obligated to collect additional tax amounts from our customers and remit those taxes to those authorities. We could also be subject to audits in states and foreign jurisdictions for which we have not accrued tax liabilities. One or more states or countries may seek to impose incremental or new sales, use, or other tax collection obligations on us or may determine that such taxes should have, but have not been, paid by us.73Table of contentsRisks Related to Relationships and Business with the Public SectorA significant portion of our business depends on sales to the public sector, and our failure to receive and maintain government contracts or changes in the contracting or fiscal policies of the public sector has adversely affected and could continue to adversely affect our business, results of operations, financial condition, and growth prospects. We derive a significant portion of our revenue from contracts with federal, state, local, and foreign governments and government agencies, and we believe that the success and growth of our business will continue to depend on our successful procurement of government contracts. For example, we have historically derived, and expect to continue to derive, a significant portion of our revenue from sales to agencies of the U.S. federal government, either directly by us or through other government contractors. Our perceived relationship with the U.S. government could adversely affect our business prospects in certain non-U.S. geographies or with certain non-U.S. governments. Sales to such government agencies are subject to a number of challenges and risks. Selling to government agencies can be highly competitive, expensive, and time-consuming, often requiring significant upfront time and expense without any assurance that these efforts will generate a sale. We also must comply with laws and regulations relating to the formation, administration, and performance of contracts, which provide public sector customers rights, many of which are not typically found in commercial contracts. Accordingly, our business, financial condition, results of operations, and growth prospects may be adversely affected by certain events or activities, including, but not limited to: â€¢changes in fiscal or contracting policies or decreases in available government funding; â€¢changes in government programs or applicable requirements; â€¢restrictions in the grant of personnel security clearances to our employees; â€¢ability to maintain facility clearances required to perform on classified contracts for U.S. federal government and foreign government agencies; â€¢ability to achieve or maintain one or more government certifications, including, but not limited to, our existing FedRAMP, IL2, IL4, IL5, and IL6 authorizations;â€¢changes in the political environment, including before or after a change to the leadership within the government administration, or due to ongoing conflicts such as the Russia-Ukraine conflict and related economic sanctions or the conflict resulting from Hamasâ€™ attack on Israel, and regional instability, and any resulting uncertainty or changes in policy or priorities and resultant funding; â€¢changes in the governmentâ€™s attitude towards the capabilities that we offer, especially in the areas of national defense, cybersecurity, and critical infrastructure, including the financial, energy, telecommunications, and healthcare sectors; â€¢changes in the governmentâ€™s attitude towards us as a company or our platforms as viable or acceptable software solutions; â€¢appeals, disputes, or litigation relating to government procurement, including but not limited to bid protests by unsuccessful bidders on potential or actual awards of contracts to us or our partners by the government; â€¢the adoption of new laws or regulations or changes to existing laws or regulations, including as may relate to the implementation of AI by federal agencies; â€¢budgetary constraints, including automatic reductions as a result of â€œsequestrationâ€ or similar measures and constraints imposed by any lapses in appropriations for the federal government or certain of its departments and agencies, for example in connection with an extended federal government shutdown; â€¢influence by, or competition from, third parties with respect to pending, new, or existing contracts with government customers; â€¢changes in political or social attitudes with respect to security or data privacy issues; â€¢potential delays or changes in the government appropriations or procurement processes, including as a result of events such as war, incidents of terrorism, natural disasters, and public health concerns or epidemics, such as the COVID-19 pandemic; and â€¢increased or unexpected costs or unanticipated delays caused by other factors outside of our control, such as performance failures of our subcontractors.Such events or activities, among others, have caused and could continue to cause governments and governmental agencies to delay or refrain from purchasing our platforms and services in the future, reduce the size or payment amounts of purchases from 74Table of contentsexisting or new government customers, or otherwise have an adverse effect on our business, results of operations, financial condition, and growth prospects. We have contracts with governments that involve classified programs, which may limit investor insight into portions of our business. We derive a portion of our revenue from programs with governments and government agencies that are subject to security restrictions (e.g., contracts involving classified information, classified contracts, and classified programs), which preclude the dissemination of information and technology that is classified for national security purposes under applicable law and regulation. In general, access to classified information, technology, facilities, or programs requires appropriate personnel security clearances, is subject to additional contract oversight and potential liability, and may also require appropriate facility clearances and other specialized infrastructure. In the event of a security incident involving classified information, technology, facilities, or programs or personnel holding clearances, we may be subject to legal, financial, operational, and reputational harm. We are limited in our ability to provide specific information about these classified programs, their risks, or any disputes or claims relating to such programs. As a result, investors have less insight into our classified programs than our other businesses and therefore less ability to fully evaluate the risks related to our classified business or our business overall. However, historically the business risks associated with our work on classified programs have not differed materially from those of our other government contracts. Our business could be adversely affected if our employees cannot obtain and maintain required personnel security clearances or we cannot establish and maintain a required facility security clearance. Certain government contracts may require our employees to maintain various levels of security clearances and may require us to maintain a facility security clearance to comply with U.S. and international government agency requirements. Many governments have strict security clearance requirements for personnel who perform work in support of classified programs. Obtaining and maintaining security clearances for employees typically involves a lengthy process, and it can be difficult to identify, recruit, and retain employees who already hold security clearances. If our employees are unable to obtain security clearances in a timely manner, or at all, or if our employees who hold security clearances are unable to maintain their clearances or terminate employment with us, then we may be unable to comply with relevant U.S. and international government agency requirements, or our customers requiring classified work could choose to terminate or decide not to renew one or more contracts requiring employees to obtain or maintain security clearances upon expiration. To the extent we are not able to obtain or maintain a facility security clearance, we may not be able to bid on or win new classified contracts, and existing contracts requiring a facility security clearance could be terminated, either of which would have an adverse impact on our business, financial condition, and results of operations. Many of our customer contracts may be terminated by the customer at any time for convenience and may contain other provisions permitting the customer to discontinue contract performance, and if terminated contracts are not replaced, our results of operations may differ materially and adversely from those anticipated. In addition, our contracts with government customers often contain provisions with additional rights and remedies favorable to such customers that are not typically found in commercial contracts. Many of our contracts, including our government contracts, contain termination for convenience provisions. Customers that terminate such contracts may also be entitled to a pro rata refund of the amount of the customer deposit for the period of time remaining in the contract term after the applicable termination notice period expires. Government contracts often contain provisions and are subject to laws and regulations that provide government customers with additional rights and remedies not typically found in commercial contracts. These rights and remedies allow government customers, among other things, to: â€¢terminate existing contracts for convenience with short notice; â€¢reduce orders under or otherwise modify contracts; â€¢for contracts subject to the Truth in Negotiations Act, reduce the contract price or cost where it was increased because a contractor or subcontractor furnished cost or pricing data during negotiations that was not complete, accurate, and current; â€¢for some contracts, (i) demand a refund, make a forward price adjustment, or terminate a contract for default if a contractor provided inaccurate or incomplete data during the contract negotiation process and (ii) reduce the contract price under triggering circumstances, including the revision of price lists or other documents upon which the contract award was predicated; â€¢cancel multi-year contracts and related orders if funds for contract performance for any subsequent year become unavailable; â€¢decline to exercise an option to renew a multi-year contract or issue task orders in connection with indefinite delivery/indefinite quantity (â€œIDIQâ€) contracts; 75Table of contentsâ€¢claim rights in solutions, systems, or technology produced by us, appropriate such work-product for their continued use without continuing to contract for our services, and disclose such work-product to third parties, including other government agencies and our competitors, which could harm our competitive position; â€¢prohibit future procurement awards with a particular agency due to a finding of organizational conflicts of interest based upon prior related work performed for the agency that would give a contractor an unfair advantage over competing contractors, or the existence of conflicting roles that might bias a contractorâ€™s judgment; â€¢subject the award of contracts to protest by competitors, which may require the contracting federal agency or department to suspend our performance pending the outcome of the protest and may also result in a requirement to resubmit offers for the contract or in the termination, reduction, or modification of the awarded contract; â€¢suspend or debar us from doing business with the applicable government; and â€¢control or prohibit the export of our services.If a customer were to unexpectedly terminate, cancel, or decline to exercise an option to renew with respect to one or more of our significant contracts, or if a government were to suspend or debar us from doing business with such government, our business, financial condition, and results of operations would be materially harmed. Failure to comply with laws, regulations, or contractual provisions applicable to our business could cause us to lose government customers or our ability to contract with the U.S. and other governments. As a government contractor, we must comply with laws, regulations, and contractual provisions relating to the formation, administration, and performance of government contracts and inclusion on government contract vehicles, which affect how we and our partners do business with government agencies. As a result of actual or perceived noncompliance with government contracting laws, regulations, or contractual provisions, we may be subject to audits and internal investigations which may prove costly to our business financially, divert management time, or limit our ability to continue selling our platforms and services to our government customers. These laws and regulations may impose other added costs on our business, and failure to comply with these or other applicable regulations and requirements, including non-compliance in the past, could lead to claims for damages from our channel partners, penalties, and termination of contracts and suspension or debarment from government contracting for a period of time with government agencies. Any such damages, penalties, disruption, or limitation in our ability to do business with a government could adversely impact, and could have a material adverse effect on, our business, results of operations, financial condition, public perception, and growth prospects. Evolving government procurement policies and increased emphasis on cost over performance could adversely affect our business. Federal, state, local, and foreign governments and government agencies could implement procurement policies that negatively impact our profitability. Changes in procurement policy favoring more non-commercial purchases, different pricing, or evaluation criteria or government contract negotiation offers based upon the customerâ€™s view of what our pricing should be may affect the predictability of our margins on such contracts or make it more difficult to compete on certain types of programs. Governments and government agencies are continually evaluating their contract pricing and financing practices, and we have no assurance regarding the full scope and recurrence of any study and what changes will be proposed, if any, and their impact on our financial position, cash flows, or results of operations. Increased competition and bid protests in a budget-constrained environment may make it more difficult to maintain our financial performance and customer relationships. A substantial portion of our business is awarded through competitive bidding. Even if we are successful in obtaining an award, we may encounter bid protests from unsuccessful bidders on any specific award. Bid protests could result, among other things, in significant expenses to us, contract modifications, or even loss of the contract award. Even where a bid protest does not result in the loss of a contract award, the resolution can extend the time until contract activity can begin and, as a result, delay the recognition of revenue. We also may not be successful in our efforts to protest or challenge any bids for contracts that were not awarded to us, and we would be required to incur significant time and expense in such efforts. In addition, governments and agencies increasingly have relied on competitive contract award types, including IDIQ and other multi-award contracts, which have the potential to create pricing pressure and to increase our costs by requiring us to submit multiple bids and proposals. Multi-award contracts require us to make sustained efforts to obtain orders under the contract. The competitive bidding process entails substantial costs and managerial time to prepare bids and proposals for contracts that may not be awarded to us or may be split among competitors. 76Table of contentsWe are experiencing increased competition while, at the same time, many of our customers are facing budget pressures, cutting costs, identifying more affordable solutions, performing certain work internally rather than hiring contractors, and reducing product development cycles. To remain competitive, we must maintain consistently strong customer relationships, seek to understand customer priorities, and provide superior performance, advanced technology solutions, and service at an affordable cost with the agility that our customers require to satisfy their objectives in an increasingly price competitive environment. Failure to do so could have an adverse impact on our business, financial condition, and results of operations. The U.S. government may procure non-commercial developmental services rather than commercial products, which could

materially impact our future U.S. government business and revenue. U.S. government agencies, including our customers, often award large developmental item and service contracts to build custom software rather than firm fixed-price contracts for commercial products. We sell commercial items and services and do not contract for non-commercial developmental services. The U.S. government is required to procure commercial items and services to the maximum extent practicable in accordance with FASA, 10 U.S.C. Â§ 2377; 41 U.S.C. Â§ 3307, and the U.S. government may instead decide to procure non-commercial developmental items and services if commercial items and services are not practicable. In order to challenge a government decision to procure developmental items and services instead of commercial items and services, we would be required to file a bid protest at the agency level and/or with the Government Accountability Office. This can result in contentious communications with government agency legal and contracting offices, and may escalate to litigation in federal court. The results of any future challenges or potential litigation cannot be predicted with certainty, however, and any dispute or litigation with the U.S. government may not be resolved in our favor; moreover, whether or not it is resolved in our favor, such disputes or litigation could result in significant expense and divert the efforts of our technical and management personnel. These proceedings could adversely affect our reputation and relationship with government customers and could also result in negative publicity, which could harm customer and public perception of our business. The enforcement of FASA has resulted in a significant increase in our business with the U.S. federal government. Any change in or repeal of FASA, or a contrary interpretation of FASA by a court of competent jurisdiction, would adversely affect our competitive position for U.S. federal government contracts. A decline in the U.S. and other government budgets, changes in spending or budgetary priorities, or delays in contract awards have affected and may continue to significantly and adversely affect our future revenue and limit our growth prospects. Because we generate a substantial portion of our revenue from contracts with governments and government agencies, and in particular from contracts with the U.S. government and government agencies, our results of operations could be adversely affected by government spending caps or changes in government budgetary priorities, as well as by delays in the government budget process, program starts, or the award of contracts or orders under existing contract vehicles, including as a result of a new U.S. administration. Current U.S. government spending levels for defense-related and other programs may not be sustained beyond government fiscal year 2024. Future spending and program authorizations may not increase or may decrease or shift to programs in areas in which we do not provide services or are less likely to be awarded contracts. Such changes in spending authorizations and budgetary priorities may occur as a result of shifts in spending priorities from defense-related and other programs as a result of competing demands for federal funds and the number and intensity of military conflicts or other factors. The U.S. government also conducts periodic reviews of U.S. defense strategies and priorities which may shift Department of Defense budgetary priorities, reduce overall spending, or delay contract or task order awards for defense-related programs from which we would otherwise expect to derive a significant portion of our future revenue. A significant decline in overall U.S. government spending, a significant shift in spending priorities, the substantial reduction or elimination of particular defense-related programs, or significant budget-related delays in contract or task order awards for large programs have affected and could continue to adversely affect our future revenue and limit our growth prospects. Risks Related to Ownership of Our Class A Common Stock The public trading price of our Class A common stock may be volatile and may decline regardless of our operating performance. Prior to the listing of our Class A common stock, there was no public market for shares of our Class A common stock. The market prices of the securities of other recently public companies have historically been highly volatile. The public trading price of our Class A common stock has been, and may in the future be, subject to fluctuations in response to various factors, including those listed in this Quarterly Report on Form 10-Q, some of which are beyond our control. These fluctuations could cause you to lose all or part of your investment in our Class A common stock since you might be unable to sell your shares at or above the price you paid. Factors that could cause fluctuations in the public trading price of our Class A common stock include the following: â€¢the number of shares of our Class A common stock publicly owned and available for trading; 77Table of contentsâ€¢price and volume fluctuations in the overall stock market from time to time; â€¢volatility in the trading prices and trading volumes of technology stocks; â€¢the inclusion, exclusion, or deletion of our Class A common stock from any major trading indices, such as the S&P 500 Index;â€¢changes in operating performance and stock market valuations of other technology companies generally, or those in our industry in particular; â€¢sales or expected sales of shares of our Class A common stock by us or our stockholders; â€¢our repurchase of shares of our Class A common stock pursuant to our Share Repurchase Program;â€¢short-selling of our Class A common stock or related derivative securities; â€¢failure of securities analysts to maintain coverage of us, changes in financial estimates by securities analysts who follow our company or our failure to meet these estimates or the expectations of investors; â€¢any financial projections we may provide to the public, any changes in those projections or our failure to meet those projections; â€¢announcements by us or our competitors of new platforms, products, services, or capabilities; â€¢the publicâ€™s reaction to our press releases, other public announcements, and filings with the SEC; â€¢rumors and market speculation involving us or other companies in our industry; â€¢actual or anticipated changes in our results of operations or fluctuations in our results of operations; â€¢actual or anticipated developments in our business, our competitorsâ€™ businesses, or the competitive landscape generally; â€¢litigation involving us, our industry or both, or investigations by regulators into our operations or those of our competitors; â€¢actual or perceived privacy or security breaches or other incidents; â€¢developments or disputes concerning our intellectual property or other proprietary rights; â€¢announced or completed acquisitions of businesses, services or technologies by us or our competitors; â€¢changes in our management, including any departures of one of our Founders; â€¢new laws or regulations, public expectations regarding new laws or regulations or new interpretations of existing laws or regulations applicable to our business; â€¢changes in accounting standards, policies, guidelines, interpretations, or principles;â€¢any significant change in our management;â€¢other events or factors, including those resulting from war, including the ongoing Russia-Ukraine conflict, incidents of terrorism, such as Hamasâ€™ attack against Israel, pandemics, or responses to these events; andâ€¢general macroeconomic conditions, such as heightened interest rates and slow or negative growth of our markets.In addition, stock markets, and the market for technology companies in particular, have experienced price and volume fluctuations that have affected and continue to affect the trading prices of equity securities of many companies. Stock prices of many companies, including technology companies, have fluctuated in a manner often unrelated to the operating performance of those companies. In the past, following periods of volatility in the overall market and the trading price of a particular companyâ€™s securities, securities class action litigation has often been instituted against these companies. Such litigation, including the purported class action lawsuits and derivative lawsuits filed against us and certain of our officers and directors, could result in substantial costs and a diversion of our managementâ€™s attention and resources and harm our business, financial condition, and results of operations. Further, in the future, we may be the target of additional litigation of this type.Our amended and restated bylaws designate a state or federal court located within the State of Delaware as the exclusive forum for substantially all disputes between us and our stockholders, and also provide that the federal district courts will be the exclusive forum for resolving any complaint asserting a cause of action arising under the Securities Act of 1933, as amended, each of which could limit our stockholdersâ€™ ability to choose the judicial forum for disputes with us or our directors, officers, stockholders, or employees. Our amended and restated bylaws provide that, unless we consent in writing to the selection of an alternative forum, the sole and exclusive forum for (a) any derivative action or proceeding brought on our behalf, (b) any action asserting a claim of breach of a fiduciary duty owed by any of our current or former directors, stockholders, officers, or other employees to us or our 78Table of contentsstockholders, (c) any action or proceeding asserting a claim arising pursuant to, or seeking to enforce any right, obligation or remedy under, any provision of the Delaware General Corporation Law, our amended and restated certificate of incorporation, or our amended and restated bylaws, (d) any action or proceeding as to which the Delaware General Corporation Law confers jurisdiction on the Court of Chancery of the State of Delaware, or (e) any action or proceeding asserting a claim that is governed by the internal affairs doctrine shall be the Court of Chancery of the State of Delaware (or, if the Court of Chancery does not have jurisdiction, another state court in Delaware or, if no state court in Delaware has jurisdiction, the federal district court for the District of Delaware) and any appellate court therefrom, in all cases subject to the court having jurisdiction over the claims at issue and the indispensable parties; provided that the exclusive forum provision will not apply to suits brought to enforce any liability or duty created by the Exchange Act. Section 22 of the Securities Act of 1933, as amended (the â€œSecurities Actâ€), creates concurrent jurisdiction for federal and state courts over all such Securities Act actions. Accordingly, both state and federal courts have jurisdiction to entertain such claims. To prevent having to litigate claims in multiple jurisdictions and the threat of inconsistent or contrary rulings by different courts, among other considerations, our amended and restated bylaws also provide that the federal district courts of the United States of America will be the exclusive forum for resolving any complaint asserting a cause of action arising under the Securities Act. Any person or entity purchasing or otherwise acquiring or holding or owning (or continuing to hold or own) any interest in any of our securities shall be deemed to have notice of and consented to the foregoing bylaw provisions. Although we believe these exclusive forum provisions benefit us by providing increased consistency in the application of Delaware law and federal securities laws in the types of lawsuits to which each applies, the exclusive forum provisions may limit a stockholderâ€™s ability to bring a claim in a judicial forum of its choosing for disputes with us or any of our directors, officers, stockholders, or other employees, which may discourage lawsuits with respect to such claims against us and our current and former directors, officers, stockholders, or other employees. Our stockholders will not be deemed to have waived our compliance with the federal securities laws and the rules and regulations thereunder as a result of our exclusive forum provisions. Further, in the event a court finds either exclusive forum provision contained in our amended and restated bylaws to be unenforceable or inapplicable in an action, we may incur additional costs associated with resolving such action in other jurisdictions, which could harm our results of operations. Sales of substantial amounts of our Class A common stock in the public markets or the perception that sales might occur, including sales by our Founders and their affiliates, could cause the trading price of our Class A common stock to decline. Sales of substantial amounts of our Class A common stock in the public markets or the perception that sales might occur, could cause the trading price of our Class A common stock to decline. In addition to the supply and demand and volatility risk factors discussed above, sales of a substantial number of shares of our Class A common stock into the public market, particularly sales by our directors, executive officers, and principal stockholders, or the perception that these sales might occur in large quantities, could cause the trading price of our Class A common stock to decline. As of June 30, 2024, approximately 1.1 million options will expire through December 2024 if not exercised prior to their respective expiration dates, and we expect many holders will elect to exercise such options prior to expiration. Upon exercise, the holders will receive shares of our Class A or Class B common stock, which may subsequently be sold. As of June 30, 2024, there were 2,140,808,840 shares of our Class A common stock outstanding, 96,125,336 shares of our Class B common stock outstanding and 1,005,000 shares of our Class F common stock outstanding. Substantially all of these shares may be immediately sold, although sales by our affiliates remain subject to compliance with the volume limitations of Rule 144.Further, as of June 30, 2024, there were outstanding options to purchase an aggregate of 75,297,101 shares of our Class A common stock and 181,667,001 shares of our Class B common stock, 31,633,660 shares of our Class A common stock and 35,700,000 shares of Class B common stock subject to RSUs, 42,575,489 shares of our Class A common stock subject to SARs and 1,197,516 shares of our Class A common stock subject to P-RSUs. All shares of our common stock reserved for future issuance under our equity compensation plans have been registered for sale under the Securities Act. Subject to compliance with Rule 144 or the availability of an alternative exemption, the shares issued upon exercise of stock options or SARs, or upon settlement of RSUs or P-RSUs will be available for immediate resale in the United States in the open market. While the registration rights of our non-affiliates pursuant to our Amended and Restated Investorsâ€™ Rights Agreement dated August 24, 2020 requiring us to register shares owned by them for public sale in the United States have expired under the terms of that agreement, our affiliates who are party to the Amended and Restated Investorsâ€™ Rights Agreement, including our Founders and certain of the entities affiliated with Peter Thiel, will retain the right to cause us to register shares held by them for resale until such rights terminate in accordance with our Amended and Restated Investorsâ€™ Rights Agreement. Any registration statement we file to register additional shares, whether as a result of registration rights or otherwise and whether in 79Table of contentsconnection with the exercise of stock options, the settlement of RSUs or P-RSUs, or the exercise or settlement of other awards or otherwise, could cause the trading price of our Class A common stock to decline or be volatile. We also may issue our capital stock or securities convertible into our capital stock from time to time in connection with a financing, acquisition, investments or otherwise. Any such issuance could result in substantial dilution to our existing stockholders and cause the trading price of our Class A common stock to decline. There are no guarantees that our Share Repurchase Program will result in increased shareholder value.In August 2023, our Board of Directors authorized a stock repurchase program of up to $1.0 billion of our outstanding shares of Class A common stock (the â€œShare Repurchase Programâ€). We have repurchased, and may continue to repurchase, shares of Class A common stock from time to time, as authorized by our Board of Directors, through open market purchases, in privately negotiated transactions or by other means, including through the use of trading plans intended to qualify under Rule 10b5-1 under the Exchange Act, in accordance with applicable securities laws and other restrictions. The timing and the amount of stock repurchases in the Share Repurchase Program will be determined by Palantirâ€™s management, based on its evaluation of factors including business and market conditions, corporate and regulatory requirements, and other considerations.There are a number of ways in which the Share Repurchase Program could fail to result in enhanced shareholder value. For example, any failure to repurchase stock after we have announced our intention to do so may negatively impact our stock price. The existence of the Share Repurchase Program could also cause our stock price to trade higher than it otherwise would and could potentially reduce the market liquidity for our stock. The market price of our common stock could decline below the levels at which we repurchased shares and short-term stock price fluctuations could reduce the effectiveness of this program.Additionally, repurchasing our Class A common stock will reduce the amount of cash, cash equivalents and marketable securities we have available to fund working capital, capital expenditures, capital preserving investments, strategic acquisitions or business opportunities, and other general corporate purposes, and there are no guarantees that the Share Repurchase Program will result in increased shareholder value. Furthermore, the timing and amount of repurchases have been, and will in the future be, subject to liquidity, market and economic conditions, compliance with applicable legal requirements and other relevant factors.Provisions in our amended and restated certificate of incorporation and amended and restated bylaws may discourage certain types of transactions that may involve an actual or threatened acquisition of the Company, which will likely depress the trading price of our Class A common stock. Our amended and restated certificate of incorporation and amended and restated bylaws contain provisions that may make the acquisition of our company more difficult, including the following: â€¢our multi-class common stock structure, which provides our Founders and their affiliates with the ability to effectively control the outcome of matters requiring stockholder approval, even if they own significantly less than a majority of the shares of our outstanding common stock; â€¢prior to the Final Class F Conversion Date (as defined in our amended and restated certificate of incorporation), the holders of our common stock will only be able to take action by written consent if the action also receives the affirmative consent of a majority of the outstanding shares of our Class F common stock, and after such point the holders of our common stock will only be able to take action at a meeting of the stockholders and will not be able to take action by written consent for any matter;â€¢from and after the Final Class F Conversion Date, our Board of Directors will be classified into three classes of directors with staggered three-year terms;â€¢our amended and restated certificate of incorporation does not provide for cumulative voting; â€¢certain transactions, other than restructuring transactions or transactions that otherwise do not involve a Change of Control (as defined in our amended and restated certificate of incorporation), which transactions require, pursuant to Section 251(c) or Section 271(a) of the Delaware General Corporation Law, the approval of the holders of a majority of the voting power of all of the outstanding shares of our capital stock entitled to vote thereon, will require approval by the holders of at least 55.0% of the voting power of all of the outstanding shares of our capital stock entitled to vote thereon if the record date for determining the stockholders entitled to vote to approve such transaction occurs prior to the Final Class F Conversion Date;â€¢certain transactions prior to the Final Class F Conversion Date, that would require disclosure pursuant to Item 404(a) of Regulation S-K, between any of our Founders (or their controlled affiliates), on the one hand, and us, on the other, in which consideration exchanges hands between our Founders (or their controlled affiliates) and us, and such consideration has a fair market value in excess of $50.0 million as determined in accordance with our amended and restated bylaws will require 80Table of contentsapproval by either (i) the holders of at least 66 2/3% of the voting power of all of the outstanding shares of our capital stock, voting together as a single class, or (ii) an Independent Committee (as defined in our amended and restated bylaws);â€¢the acquisition of our equity securities by our Founders (including their controlled affiliates), prior to the Final Class F Conversion Date, in a â€œRule 13e-3 transactionâ€ (as defined in Rule 13e-3 under the Exchange Act) will be conditioned on approval by (i) an Independent Committee and (ii) the holders of a majority of the voting power of our capital stock that is held by our stockholders other than the Founders (including their controlled affiliates) and any holder of the Class F Common Stock;â€¢vacancies on our Board of Directors will be able to be filled only by our Board of Directors and not by stockholders; â€¢our directors may only be removed as provided in the Delaware General Corporation Law; â€¢a special meeting of our stockholders may only be called by the chairperson of our Board of Directors, our Chief Executive Officer, our President, or our Board of Directors pursuant to a resolution adopted by a majority of the total number of authorized directorships, whether or not there exist any vacancies or other unfilled seats in previously authorized

directorships; â€¢our amended and restated certificate of incorporation authorizes undesignated preferred stock, the terms of which may be established and shares of which may be issued without further action by our stockholders, except that any designation and issuance of preferred stock must receive the affirmative vote of a majority of the outstanding shares of our Class F common stock; and â€¢advance notice procedures apply for stockholders to nominate candidates for election as directors or to bring matters before an annual meeting of stockholders.These provisions, alone or together, could discourage, delay or prevent a transaction involving a change in control of our company. These provisions could also discourage proxy contests and make it more difficult for stockholders to elect directors of their choosing and to cause us to take other corporate actions they desire, any of which, under certain circumstances, could limit the opportunity for our stockholders to receive a premium for their shares of our Class A common stock, and could also affect the price that some investors are willing to pay for our Class A common stock. If securities or industry analysts do not publish research or publish inaccurate or unfavorable research about us, our business or our market, or if they change their recommendation regarding our Class A common stock adversely, the trading price and trading volume of our Class A common stock could decline. The trading market for our Class A common stock will depend in part on the research and reports that securities or industry analysts publish about us, our business, our market or our competitors. If one or more of the analysts who cover us downgrade our ordinary shares or publish inaccurate or unfavorable research about us, the trading price of our Class A common stock would likely decline. If these analysts publish target prices for our Class A common stock that are below the then-current public price of our Class A common stock, it could cause the trading price of our Class A common stock to decline significantly. Further, if one or more of these analysts cease coverage of Palantir or fail to publish reports on us regularly, demand for our Class A common stock could decrease, which might cause our Class A common stock trading price and trading volume to decline. Although we currently are not considered to be a â€œcontrolled companyâ€ under the NYSE corporate governance rules, we may in the future become a controlled company due to the concentration of voting power among our Founders and their affiliates. Although we currently are not considered to be a â€œcontrolled companyâ€ under the NYSE corporate governance rules, we may in the future become a controlled company due to the concentration of voting power among our Founders and their affiliates resulting from the issuance of our Class F common stock. See â€œRisks Related to the Multiple Class Structure of our Common Stock, the Founder Voting Trust Agreement, and the Founder Voting Agreementâ€ below. A â€œcontrolled companyâ€ pursuant to the NYSE corporate governance rules is a company of which more than 50% of the voting power is held by an individual, group, or another company. In the event that our Founders and their affiliates or other stockholders acquire more than 50% of the voting power of the Company, we may in the future be able to rely on the â€œcontrolled companyâ€ exemptions under the NYSE corporate governance rules due to this concentration of voting power and the ability of our Founders and their affiliates to act as a group. If we were a controlled company, we would be eligible, and could elect, not to comply with certain of the NYSE corporate governance standards. Such standards include the requirement that a majority of directors on our Board of Directors are independent directors, subject to certain phase-in periods, and the requirement that our compensation, nominating and governance committee consist entirely of independent directors. In such a case, if the interests of our stockholders differ from the group of stockholders holding a majority of the voting power, our stockholders would not have the same protection afforded to stockholders of companies that are subject to all of the NYSE corporate governance standards, and the ability of our independent directors to influence our business policies and corporate matters may be reduced. 81Table of contentsWe do not expect to pay dividends in the foreseeable future. We have never declared nor paid cash dividends on our capital stock. We currently intend to retain any future earnings to finance the operation and expansion of our business, as well as to fund our Share Repurchase Program, and we do not anticipate declaring or paying any dividends to holders of our capital stock in the foreseeable future. In addition, our credit facility contains restrictions on our ability to pay dividends. Any determination to pay dividends in the future will be at the discretion of our Board of Directors. Consequently, stockholders must rely on sales of their Class A common stock after price appreciation, which may never occur, as the only way to realize any future gains on their investment. Risks Related to the Multiple Class Structure of our Common Stock, the Founder Voting Trust Agreement, and the Founder Voting Agreement The multiple class structure of our common stock has the effect of concentrating voting power with certain stockholders, in particular, our Founders and their affiliates, which will effectively eliminate your ability to influence the outcome of important transactions, including a change in control. Our Class A common stock has one (1) vote per share, and our Class B common stock has ten (10) votes per share with respect to each matter submitted to our stockholders. Assuming that the Founders and certain of their affiliates collectively meet the Ownership Threshold (as defined below) on the applicable record date for a vote of the stockholders (except as provided in our amended and restated certificate of incorporation), shares of Class F common stock will generally have a number of votes per share in respect of a matter submitted to our stockholders that would cause the total votes of all shares of Class F common stock, together with the votes attributable to shares of Class A common stock and Class B common stock held by our Founders and their affiliates that are subject to the voting agreement among our Founders and Wilmington Trust, National Association (the â€œFounder Voting Agreementâ€) and the votes attributable to shares of Class A common stock and Class B common stock held by our Founders and their affiliates that are designated as Designated Foundersâ€™ Excluded Shares (as defined in our amended and restated certificate of incorporation), in each case entitled to vote on such matter, to equal, with respect to such matter, 49.999999% of the voting power of (i) all of the outstanding shares of capital stock of the Company entitled to vote on such matter (including in the case of the election of directors); or (ii) the shares present in person or represented by proxy and entitled to vote on such matter only if a majority of the shares present in person or represented by proxy and entitled to vote on such matter is the applicable voting standard (as applicable, â€œ49.999999% of the Voting Powerâ€). Accordingly, subject to limited exceptions described in our amended and restated certificate of incorporation and amended and restated bylaws, such Founders will effectively control all matters submitted to the stockholders for the foreseeable future, including the election of directors, amendments of our organizational documents, compensation matters, and any merger, consolidation, sale of all or substantially all of our assets, or other major corporate transaction requiring stockholder approval. Our Founders and their affiliates also hold the substantial majority of our outstanding Class B common stock. Because of the ten-to-one voting ratio between our Class B and Class A common stock, even without regard to the voting power of the Class F common stock, our Founders and their affiliates collectively control a significant portion of the voting power of our capital stock based on their current ownership and may significantly increase their ownership of Class B common stock in the future due to the exercise of currently outstanding stock options or the settlement of RSUs.The Founders may have interests that differ from yours and may vote in a way with which you disagree, and which may be adverse to your interests. This concentration of voting power is likely to have the effect of limiting the likelihood of an unsolicited merger proposal, unsolicited tender offer, or proxy contest for the removal of directors. As a result, our governance structure, including the provisions of our amended and restated certificate of incorporation, may have the effect of depriving our stockholders of an opportunity to sell their shares at a premium over prevailing market prices and make it more difficult to replace our directors and management. The Founder Voting Trust Agreement and the Founder Voting Agreement also have the effect of concentrating voting power with our Founders and their affiliates, which will effectively eliminate your ability to influence the outcome of important transactions, including a change in control. All shares of our Class F common stock are held in a voting trust (the â€œFounder Voting Trustâ€), established by our Founders pursuant to a voting trust agreement (the â€œFounder Voting Trust Agreementâ€) with Wilmington Trust, National Association as trustee (the â€œTrusteeâ€). Our Founders are also currently party to the Founder Voting Agreement. Our Founders have agreed through the Founder Voting Trust Agreement and Founder Voting Agreement that all of the shares of Class F common stock and all of the shares of our capital stock over which they and their affiliates have granted a proxy under the Founder Voting Agreement will be voted in the manner instructed by a majority of our Founders who are then party to the Founder Voting Agreement. Accordingly, together with the multiple class structure of our common stock and subject to limited exceptions described in our amended and restated certificate of incorporation and amended and restated bylaws, such Founders will effectively control all matters submitted to the stockholders for the foreseeable future, including the election of directors, amendments of our organizational documents, compensation matters, and any merger, consolidation, sale of all or substantially all of our assets, or other major corporate transaction requiring stockholder approval.82Table of contentsUpon the withdrawal or removal of any of our Founders from the Founder Voting Agreement, including upon their death or disability, the remaining Founders or Founder, as the case may be, will determine the manner in which the shares of our Class F common stock as well as the shares subject to the Founder Voting Agreement are voted. In such cases, the voting power of our outstanding capital stock will be further concentrated among the remaining Founders, which may be as few as one. Further, if there are only two Founders who are party to the Founder Voting Agreement, one Founder will be able to effectively defeat any stockholder action, except for the election of directors or other matters that are decided by a plurality of votes, if his instruction to vote the shares of Class F common stock differs from the other Founder. The Founders who are then party to the Founder Voting Agreement will retain the right to direct the voting of the Class F common stock without regard to their employment status with us. All shares of our Class F common stock are held in the Founder Voting Trust and voted pursuant to the Founder Voting Trust Agreement. Accordingly, our Founders who are then party to the Founder Voting Agreement will control any vote that requires the affirmative vote of the holders of a majority of our Class F common stock, including action of our stockholders by written consent, the designation or issuance by us of shares of preferred stock, and certain amendments to our amended and restated certificate of incorporation relating to our preferred stock. Although we are a third-party beneficiary of the Founder Voting Agreement and the Founder Voting Trust Agreement, we do not have a general consent right with respect to amendments thereto, and either agreement may be amended or modified in the future in a manner that is adverse to our stockholders, which may include increasing the ability of one or more of our Founders to exercise control over matters submitted to a vote of our stockholders. In certain circumstances in the future, the Founders and their affiliates could have voting power that exceeds 49.999999% of the Voting Power. If the voting power of shares of Class A common stock and Class B common stock held by the Founders or their affiliates that are subject to the Founder Voting Agreement or are Designated Foundersâ€™ Excluded Shares collectively equals greater than 49.999999% of the Voting Power with respect to a matter submitted to our stockholders, then the Class F common stock will have zero votes with respect to such matter. In this case, although the shares of our Class F common stock would generally be entitled to zero votes per share on that matter, all of the shares that are then subject to the Founder Voting Agreement would continue to be voted in accordance with the decision of a majority in number of the Founders who are then party to the Founder Voting Agreement.For example, if the Founders and their affiliates hold shares other than the Class F common stock, such as Class B common stock, that, in the aggregate, have voting power that exceeds 49.999999% of the Voting Power with respect to a matter submitted to our stockholders, then the total voting power of the Founders and their affiliates would exceed 49.999999% of the Voting Power with respect to such matter. Our Founders and their affiliates may acquire additional shares of our Class A common stock or Class B common stock. Shares of our Class B common stock may be transferred (without converting into shares of Class A common stock) to, among others, our Founders or their affiliates, and such transfers to our Founders or their affiliates could increase the total voting power of the Founders and their affiliates above 49.999999% of the Voting Power with respect to such matter. Excluding the voting power of the Class F common stock, our Founders and their affiliates owned shares entitled to approximately 24.2% of the voting power of our outstanding capital stock in the aggregate as of JulyÂ 31, 2024.In addition, if one or two Founders withdraw from the Founder Voting Agreement, the total voting power of the Founders and their affiliates in the aggregate could exceed 49.999999% of the Voting Power. For instance, if one Founder has withdrawn from the Founder Voting Agreement and such withdrawing Founder votes his shares in the same manner as the shares of Class F common stock are voted pursuant to the Founder Voting Trust Agreement, then our Founders and their affiliates, in the aggregate, could exercise 49.999999% of the Voting Power of our capital stock plus the voting power of shares held by the withdrawing Founder (which would no longer represent a subset of the 49.999999% of the Voting Power of our capital stock voted by those Founders that remain party to the Founder Voting Agreement).As a result of future issuances of our common stock or the disposal of shares of our common stock by our Founders and their affiliates, our Founders and their affiliates could have voting power that is substantially greater than, and outsized in comparison to, their economic interests and the percentage of our common stock that they hold. In certain circumstances, our Founders and their affiliates could have voting power that is substantially greater than, and outsized in comparison to, their economic interests and the percentage of our common stock that they hold. This separation between voting power and economic interests could cause conflicts of interest between our Founders and our other stockholders, which may result in our Founders undertaking, or causing us to undertake, actions that would be desirable for the Founders or their affiliates but would not be desirable for our other stockholders. 83Table of contentsIn the event that our Founders and their affiliates have less than 49.999999% of the Voting Power prior to giving effect to the voting power of the Class F common stock, the issuance of additional shares by us in the future to stockholders other than our Founders who are then party to the Founder Voting Agreement or their affiliates will dilute the economic interests of our Founders but will generally not result in further dilution of the voting power of such Founders and their affiliates. Because of the voting rights of the Class F common stock, such issuances will instead correspondingly increase the voting power of the Class F common stock. Any future issuances of additional shares of Class A common stock and Class B common stock will not be subject to approval by our stockholders except as required by the listing standards of the NYSE. In addition, our Founders and their affiliates are free to transfer or otherwise dispose of their shares of Class A common stock and Class B common stock without diminishing their voting power so long as our Founders and certain of their affiliates continue to collectively hold 100,000,000 Corporation Equity Securities (as defined in our amended and restated certificate of incorporation) on the applicable record date (subject to equitable adjustments as provided in our amended and restated certificate of incorporation) (the â€œOwnership Thresholdâ€). Shares of our Class F common stock will not convert into shares of our Class B common stock, and our multi-class structure will not terminate, solely because our Founders and certain of their affiliates do not satisfy this Ownership Threshold on the applicable record date. Upon the withdrawal, or removal, of one or more of our Founders from the Founder Voting Agreement (including as a result of death or disability), the Ownership Threshold that must be met on the applicable record date will be reduced on a pro rata basis based on the ownership of Corporation Equity Securities (which excludes Designated Foundersâ€™ Excluded Shares) of the Founders and certain of their affiliates as of August 10, 2020, which could substantially decrease the Ownership Threshold without reducing the effective voting power of the Class F common stock. Accordingly, our Founders who are then party to the Founder Voting Agreement will be able to achieve substantial liquidity in their holdings, and substantially diminish their economic interest in us, without diminishing their voting power. Furthermore, meeting the Ownership Threshold on the applicable record date will not ensure that the Founders and their affiliates do not or will not have differing economic interests from the interests of holders of the Class A common stock. For example, the Founder Voting Agreement does not prohibit a Founder from hedging his economic exposure to our common stock; however, we have implemented a policy that will prohibit hedging by our directors, officers and employees, which currently includes the Founders. In addition, the trustee will vote shares of Class F common stock in accordance with the decision of a majority in number of the Founders who are then party to the Founder Voting Agreement, regardless of such Foundersâ€™ relative ownership of any class of our common stock. In August 2020, we granted two of our Founders, Mr. Karp, our Chief Executive Officer and a member of our Board of Directors, and Mr. Cohen, our President and a member of our Board of Directors, options and RSUs for an aggregate of 207.0 million shares of our Class B common stock (collectively, the â€œFounder Grantsâ€), the substantial majority of which remain subject to vesting, exercise, and/or settlement upon the future satisfaction of service conditions and certain other conditions. These awards are expected to contribute to the Foundersâ€™ ability to meet the Ownership Threshold on the applicable record date at least until the sale of such shares by Mr. Karp and Mr. Cohen. Shares of our common stock designated by one or more of our Founders pursuant to our amended and restated certificate of incorporation may be voted or not voted by such Founders or their affiliates in their discretion and will reduce the voting power exercised in accordance with the decision of a majority in number of the Founders who are then party to the Founder Voting Agreement. Mr. Thiel has identified a portion of the shares of Class B common stock and Class A common stock beneficially owned by him and his affiliates as Designated Foundersâ€™ Excluded Shares, which will not be subject to the Founder Voting Agreement. Such Designated Foundersâ€™ Excluded Shares would reduce the total voting power that will be exercised in accordance with the decision of a majority in number of the Founders who are then party to the Founder Voting Agreement. Mr. Thiel or his affiliates would vote or not vote such Designated Foundersâ€™ Excluded Shares in their discretion, which may include in a manner different than the voting power exercised in accordance with the decision of a majority in number of the Founders who are then party to the Founder Voting Agreement. Depending on certain circumstances, including the extent to which other holders of Class B common stock convert or sell such shares of Class B common stock, such Designated Foundersâ€™ Excluded Shares may have significant voting power and increase Mr. Thiel or his affiliatesâ€™ relative voting power compared to the other Founders. The shares identified by Mr. Thiel as Designated Foundersâ€™ Excluded Shares represented less than 5% of the voting power of our outstanding capital stock as of JulyÂ 31, 2024. In the future, Mr. Thiel or our other Founders could designate additional shares as Designated Foundersâ€™ Excluded Shares. The Ownership Threshold that must be met on any applicable record date is a small minority of our outstanding Corporation Equity Securities, and future issuances of Corporation Equity Securities may decrease this percentage. The

Ownership Threshold that must be met on any applicable record date is currently 100,000,000 Corporation Equity Securities, which is a small minority of our outstanding Corporation Equity Securities. While the number of outstanding 84Table of contentsCorporation Equity Securities may exceed the number of shares of our outstanding capital stock, as a comparison, there were 2,237,939,176 shares of our common stock outstanding as of June 30, 2024. Except for certain equitable adjustments as provided in our amended and restated certificate of incorporation, future issuances of Corporation Equity Securities by us will not increase the Ownership Threshold that must be met on any applicable record date and, accordingly, will decrease the percentage of outstanding Corporation Equity Securities represented by the Ownership Threshold. Upon the withdrawal, or removal, of one or more of our Founders from the Founder Voting Agreement (including as a result of death or disability), the Ownership Threshold that must be met on the applicable record date will be reduced on a pro rata basis based on the ownership of Corporation Equity Securities of the Founders and certain of their affiliates as of August 10, 2020. We expect that the Ownership Threshold will be reduced by approximately 57 million Corporation Equity Securities upon the withdrawal or removal from the Founder Voting Agreement of Alexander Karp, approximately 12 million Corporation Equity Securities upon the withdrawal or removal of Stephen Cohen, and approximately 31 million Corporation Equity Securities upon the withdrawal or removal of Peter Thiel if such withdrawals or removals were to happen. In addition, in the future we could create a new class of equity securities with different economic or voting rights than existing classes. If we were to create a new class of equity security, because of the broad definition of â€œCorporation Equity Securities,â€ such security could qualify as Corporation Equity Securities and therefore count towards the Ownership Threshold if held by our Founders who are then party to the Founder Voting Agreement or certain of their affiliates. If such security has lesser or no economic rights, it could have the effect of further increasing the divergence between the economic interests of our Founders who are then party to the Founder Voting Agreement and their affiliates, on the one hand, and the voting power of such Founders and their affiliates, on the other. Further, Corporation Equity Securities includes, among other things, any warrants, calls, options or other right, whether vested or unvested, to acquire from the Company certain voting or equity securities from the Company. Accordingly, the Board of Directors could issue additional equity securities, or additional options, RSUs, warrants or other rights to acquire equity securities (whether vested or unvested), to our Founders or certain of their affiliates, which would increase the number of Corporation Equity Securities they hold and enable them to meet the Ownership Threshold notwithstanding sales of Corporation Equity Securities that they currently hold. As a result, any Founders who are then party to the Founder Voting Agreement or certain of their affiliates could hold a nominal equity interest with little to no voting rights but meet the Ownership Threshold and therefore have voting power that provides effective control of our company. The multiple class structure of our common stock features certain provisions that are novel or otherwise not common among other corporations with multiple class structures. A number of provisions relating to the multiple class structure of our common stock are novel or otherwise not common among other corporations with multiple class structures. For instance, our Founders who are then party to the Founder Voting Agreement are free to transfer or otherwise dispose of their shares of Class A common stock and Class B common stock without diminishing their voting control so long as our Founders who are then party to the Founder Voting Agreement and certain of their affiliates meet the Ownership Threshold on the applicable record date. Shares of our Class B common stock, which have ten (10) votes per share, may remain outstanding in perpetuity. Additionally, shares of our Class B common stock may be transferred (without converting into shares of Class A common stock) to, among others, our Founders or their affiliates, which could result in our Founders and their affiliates or other stockholders obtaining additional voting control. Additionally, certain provisions of our amended and restated certificate of incorporation related to the calculation of the voting power of the Class F common stock may have an adverse effect on our stockholders other than our Founders. Under our amended and restated certificate of incorporation, our Founders have the right to challenge the calculation of the voting power of the Class F common stock. Such a challenge may cause delays in the certification of any vote of our stockholders or in the effectiveness of any action of our stockholders. The multi-class structure of our common stock, the Founder Voting Trust Agreement and the Founder Voting Agreement by which our Founders exercise effective control over all matters submitted to a vote of our stockholders will exist for the foreseeable future. Shares of our Class F common stock will convert automatically into shares of our Class B common stock only if the Founder Voting Trust Agreement or the Founder Voting Agreement is terminated. Each of these agreements could remain in place until the death of our last living Founder. As of June 30, 2024, our Founders were 56, 56, and 41 years old. Further, upon a discretionary or compulsory withdrawal of a Founder as a beneficiary of the Founder Voting Trust Agreement, the Trustee will instruct our transfer agent and us to convert the withdrawing Founderâ€™s pro rata portion of the shares of Class F common stock held in the Founder Voting Trust at the time of the withdrawal into shares of Class B common stock in accordance with our amended and restated certificate of incorporation. Because of the ten-to-one voting ratio between our Class B and Class A common stock, even if the Class F common stock converts to Class B common stock, our Founders will collectively control a significant portion of the voting power of our 85Table of contentscapital stock based on their current ownership. Future transfers by holders of shares of Class B common stock will generally result in those shares converting to Class A common stock, subject to limited exceptions, such as certain transfers effected for estate planning purposes and transfers between related entities. The conversion of Class B common stock to Class A common stock will have the effect, over time, of increasing the relative voting power of those individual holders of Class B common stock who retain their shares in the long term. If our Founders and their affiliates, individually or collectively, retain a significant portion of their holdings of Class B common stock for an extended period of time, they could, in the future, individually or collectively, continue to control a significant portion of the combined voting power of our Class A common stock and Class B common stock, even without the use of the Class F common stock, and such voting power could enable holders of Class B common stock to effectively control all matters subject to the stockholder approval. Shares of our Class B common stock may remain outstanding in perpetuity. Further, if all, or a large portion, of the Founder Grants should be exercised or vest and settle, our Founders will increase their voting power of our Class B common stock. Although the terms of our amended and restated certificate of incorporation only provide for a separate vote of the holders of our Class B common stock on limited matters, under Delaware law, certain actions may require the approval of the holders of the Class B common stock voting as a separate class. For example, if we amend our amended and restated certificate of incorporation to adversely affect the special rights, powers, or preferences of our Class B common stock in a manner that does not so affect the Class A common stock or Class F common stock, Delaware law could require approval of the holders of our Class B common stock voting separately as single class. For any vote of the Class B common stock voting as a separate class, our Founders will significantly influence such vote if all, or a large portion, of the Founder Grants should vest and settle and the Founders retain such shares. Our governance structure may negatively affect the decision by certain institutional investors to purchase or hold shares of our Class A common stock. The holding of low-voting stock, such as our Class A common stock, may not be permitted by the investment policies of certain institutional investors or may be less attractive to the portfolio managers of certain institutional investors. In addition, our multi-class governance structure may make us ineligible for inclusion in certain indices, and as a result, mutual funds, exchange-traded funds, and other investment vehicles that attempt to passively track such indices would not invest in our stock. For example, from 2017 until recently, Standard & Poorâ€™s did not allow most newly public companies utilizing dual- or multi-class capital structures to be included in their indices. These policies may depress our valuation compared to those of other similar companies that do not have multi-class governance structures.Future issuances of our Class A common stock will dilute the voting power of our Class A common stockholders but may not result in further dilution of the voting power of our Founders who are then party to the Founder Voting Agreement. Future issuances of our Class A common stock will dilute the voting power of our Class A common stockholders, and future issuances to stockholders other than our Founders who are then party to the Founder Voting Agreement will dilute the economic interests of our Founders and their affiliates. However, because of the voting rights of the shares of Class F common stock, in the event that our Founders and their affiliates have less than 49.999999% of the Voting Power prior to giving effect to the voting power of the Class F common stock, future issuances of Class A common stock to stockholders other than our Founders and their affiliates will generally not result in dilution of the voting power of our Founders who are then party to the Founder Voting Agreement or their affiliates, but rather, will correspondingly increase the voting power of the Class F common stock. Any future issuances of additional shares of Class A common stock will not be subject to approval by our stockholders except as required by the listing standards of the NYSE.General Risk FactorsAdverse economic conditions or reduced technology spending may adversely impact our business. Our business depends on the economic health of our current and prospective customers and overall demand for technology. In addition, the purchase of our platforms and services is often discretionary and typically involves a significant commitment of capital and other resources. Over the past two years, the United States, the EU, and the U.K. have experienced historically high levels of inflation. In response to high levels of inflation and recession fears, the U.S. Federal Reserve, the European Central Bank, and the Bank of England have raised, and may continue to raise, interest rates and implement fiscal policy interventions. Even if these interventions lower inflation, they may also reduce economic growth rates, create a recession, and have other similar effects. A further downturn in macroeconomic conditions, including heightened interest rates; supply chain disruptions; global political and economic uncertainty; geopolitical tensions, such as the ongoing Russia-Ukraine conflict; a lack of availability of credit; a reduction in business confidence and activity; the curtailment of government or corporate spending; public health concerns or emergencies; financial market volatility; and other factors have in the past, and may in the future, negatively affect the industries to which we sell our platforms and services. Our customers may suffer from reduced operating budgets, which could cause them to defer, reduce, or forego purchases of our platforms or services. Moreover, competitors may respond to market conditions by lowering prices and attempting to lure away our customers, and the increased pace of 86Table of contentsconsolidation in certain industries may result in reduced overall spending on our offerings. Uncertainty about global and regional economic conditions, a downturn in the technology sector or any sectors in which our customers operate, or a reduction in information technology spending even if economic conditions are stable, could adversely impact our business, financial condition, and results of operations in a number of ways, including longer sales cycles, extended or alternative payment terms or delayed payments from our customers, lower prices for our platforms and services, material default rates among our customers, contract terminations or renegotiations by our customers, reduced sales of our platforms or services, difficulty attracting new customers or retaining and expanding relationships with existing customers, and lower or no growth. For example, some of our early-stage Investee customers filed for bankruptcy or terminated their contracts with us and we may not realize the full value of our commercial contracts with such customers as a result. We cannot predict the timing, strength, or duration of any crises, economic slowdown or any subsequent recovery generally, or for any industry in particular. Although certain aspects of the effects of a crisis or an economic slowdown may provide potential new opportunities for our business, we cannot guarantee that the net impact of any such events will not be materially negative. Accordingly, if the conditions in the general economy and the markets in which we operate worsen from present levels, our business, financial condition, and results of operations could be adversely affected. Moreover, to the extent challenging macroeconomic conditions adversely affect our business, financial condition, and results of operations, these events, alone or in combination, may also have the effect of heightening many of the other risks described in this â€œRisk Factorsâ€ section, including but not limited to, those related to maintaining company culture, our ability to increase sales to existing and new customers, continue to perform on existing contracts, develop and deploy new technologies, expand our marketing capabilities and sales organization, and generate sufficient cash flow to service our indebtedness, volatility in the trading price of our Class A common stock, and our ability to comply with the covenants in the agreements that govern our indebtedness. We may face exposure to foreign currency exchange rate fluctuations. Our results of operations and cash flows are subject to fluctuations due to changes in foreign currency exchange rates, particularly changes in the Euro, JPY, and GBP. We expect our non-U.S. operations to continue to grow in the near term and we are continually monitoring our foreign currency exposure to determine if we should consider a hedging program. Today, our non-U.S. contracts are denominated in either U.S. dollars or local currency, while our non-U.S. operating expenses are often denominated in local currencies. However, as we expand our non-U.S. operations, a larger portion of our operating expenses may be denominated in local currencies and we may also hold monetary assets and liabilities in currencies other than the respective subsidiariesâ€™ functional currency. Volatility in exchange rates and global financial markets is expected to continue due to political and economic uncertainty globally. In prior years, the U.S. dollar strengthened compared to other currencies, which increased and has the potential to increase in the future the real cost of our platforms to our customers outside of the United States, which could reduce demand for our platforms and adversely affect our financial condition and results of operations. Continued increases in the value of the U.S. dollar and decreases in the value of foreign currencies could result in the dollar equivalent of our revenues being lower, result in increased expenses for our non-U.S. operations, or otherwise impact our financial condition and results of operations. Natural disasters, including climate change, and other catastrophic events beyond our control could harm our business. Natural disasters, including climate change, or other catastrophic events may cause damage or disruption to our operations, non-U.S. commerce and the global economy, and thus could have a negative effect on us. Our business operations have been, and could in the future be, subject to interruption by natural disasters, earthquakes, flooding, fire, power shortages, pandemics (such as COVID-19), terrorism, such as Hamasâ€™ attack against Israel, political unrest, cyberattacks including as may be exacerbated by the ongoing Russia-Ukraine conflict, geopolitical tensions including those related to the invasion of Ukraine, the effects of climate change such as drought, wildfires, increased storm severity, and sea level rise, telecommunications failure, vandalism, and other events beyond our control. Although we maintain crisis management and disaster response plans, such events could make it difficult or impossible for us to deliver our services to our customers, could decrease demand for our services, could make existing customers unable or unwilling to fulfill their contractual requirements to us, including their payment obligations, and could cause us to incur substantial expense, including expenses or liabilities arising from potential litigation. Our insurance may not be sufficient to cover losses or additional expense that we may sustain. Customer data could be lost, significant recovery time could be required to resume operations and our financial condition and results of operations could be adversely affected in the event of a major natural disaster or catastrophic event. In addition, the impacts of climate change on the global economy and our industry are rapidly evolving. We have been, and may continue to be, subject to increased regulations, reporting requirements, standards or expectations regarding the environmental impacts of our business. While we seek to mitigate our business risks associated with climate change, there are inherent climate-related risks wherever business is conducted. Any of our primary locations may be vulnerable to the adverse 87Table of contentseffects of climate change. For example, our Colorado headquarters have experienced and may continue to experience, climate-related events and at an increasing frequency, including drought, water scarcity, heat waves, wildfires and resultant air quality impacts and power shutoffs associated with the wildfires. Additionally, while some employees have returned to our offices, it will remain difficult to mitigate the impact of these events on our employees continuing to work remotely. Changing market dynamics, global policy developments and increasing frequency and impact of extreme weather events on critical infrastructure in the United States and elsewhere have the potential to disrupt our business, the business of our partners, suppliers, and customers, and may cause us to experience higher attrition, losses and additional costs to maintain or resume operations.If we fail to maintain an effective system of internal controls, our ability to produce timely and accurate financial statements or comply with applicable regulations could be impaired. We are subject to the reporting requirements of the Exchange Act, the Sarbanes-Oxley Act, and the rules and regulations of the listing standards of the NYSE. The requirements of these rules and regulations may continue to increase our legal, accounting, and financial compliance costs, make some activities more difficult, time-consuming, and costly, and place significant strain on our personnel, systems, and resources. The Sarbanes-Oxley Act requires, among other things, that we maintain effective disclosure controls and procedures and internal control over financial reporting. We have developed and refined our financial reporting and other disclosure controls and procedures, and will continue to do so. Our controls are designed to ensure that information required to be disclosed by us in the reports that we will file with the SEC is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and that information required to be disclosed in reports under the Exchange Act is accumulated and communicated to our principal executive and financial officers. We are also continuing to improve our internal control over financial reporting as our business continues to grow in size and complexity. We expect to continue to hire and integrate additional accounting and financial staff with appropriate company experience and technical accounting knowledge, as well as implement and integrate new technological systems. In order to maintain and improve the effectiveness of our financial statement and disclosure controls and procedures and internal control over financial reporting, we have expended, and anticipate that we will continue to expend, significant resources, including accounting-related costs and significant management oversight. Our current controls and any new controls that we develop may become inadequate because of changes in conditions in our business. Further, we have identified in the past, and may identify in the future, deficiencies in our controls. Any failure to develop or maintain effective controls or any difficulties encountered in their implementation or improvement could harm our results of operations or cause us to fail to meet our reporting obligations and may result in a restatement of our financial statements for prior periods. Any failure to implement and maintain effective internal control over financial reporting also could adversely affect the results of periodic management evaluations and annual independent registered public accounting firm attestation reports. Ineffective disclosure controls and procedures and internal control over financial reporting could also cause investors to lose

confidence in our reported financial and other information, which could have a negative effect on the trading price of our Class A common stock. In addition, if we are unable to continue to meet these requirements, we may not be able to remain listed on the NYSE. We are required to annually comply with the SEC rules that implement Section 404 of the Sarbanes-Oxley Act and are therefore required to make a formal assessment of the effectiveness of our internal control over financial reporting for that purpose.Our independent registered public accounting firm must also formally attest to the effectiveness of our internal control over financial reporting annually. Any failure to maintain effective disclosure controls and internal control over financial reporting could have an adverse effect on our business, financial condition and results of operations and could cause a decline in the market price of our Class A common stock. We have incurred and will continue to incur increased costs and demands upon management as a result of complying with the laws and regulations affecting public companies which could adversely affect our business, financial condition, and results of operations. As a public company, we have incurred and will continue to incur greater legal, accounting, finance, and other expenses than we incurred as a private company. We are subject to the reporting requirements of the Exchange Act, the Sarbanes-Oxley Act, the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, and the rules and regulations of the NYSE. These requirements have increased and will continue to increase our legal, accounting, and financial compliance costs and have made, and will continue to make, some activities more time-consuming and costly. For example, the Exchange Act requires, among other things, that we file annual, quarterly, and current reports with respect to our business and results of operations. As a result of the complexity involved in complying with the rules and regulations applicable to public companies, our managementâ€™s attention may be diverted from the day-to-day management of our business, which could harm our business, financial condition, and results of operations. Although we have already hired additional employees to assist us in complying with these requirements, we may need to hire more employees in the future or engage outside consultants, which will increase our 88Table of contentsoperating expenses. Additionally, as a public company subject to additional rules and regulations and oversight, we may not have the same flexibility we had as a private company. In addition, changing laws, regulations, and standards relating to corporate governance and public disclosure are creating uncertainty for public companies, increasing legal and financial compliance costs, and making some activities more time-consuming. These laws, regulations, and standards are subject to varying interpretations, in many cases due to their lack of specificity, and, as a result, their application in practice may evolve over time as new guidance is provided by regulatory and governing bodies. This could result in continuing uncertainty regarding compliance matters and higher costs necessitated by ongoing revisions to disclosure and governance practices. We have and intend to continue to invest substantial resources to comply with evolving laws, regulations, and standards, and this investment may result in increased general and administrative expenses and a diversion of managementâ€™s time and attention from business operations to compliance activities. If our efforts to comply with new laws, regulations, and standards differ from the activities intended by regulatory or governing bodies due to ambiguities related to their application and practice, regulatory authorities may initiate legal proceedings against us and our business may be harmed. We also expect these rules and regulations to make it more expensive for us to obtain director and officer liability insurance, and we may be required to accept reduced policy limits and coverage or incur substantially higher costs to maintain the same or similar coverage. As a result, it may be more difficult for us to attract and retain qualified individuals to serve on our Board of Directors or as our executive officers. As a result of disclosure of information in this Quarterly Report on Form 10-Q and other filings required of a public company, our business and financial condition has become more visible, which may result in an increased risk of threatened or actual litigation, including by competitors and other third parties. If such claims are successful, our business, financial condition, and results of operations could be harmed, and even if the claims do not result in litigation or are resolved in our favor, these claims, and the time and resources necessary to resolve them, could divert the resources of our management and harm our business, financial condition, and results of operations. ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDSThe following table summarizes stock repurchases during the three months ended June 30, 2024 (in thousands, except per share amounts):PeriodTotal Number of Shares PurchasedAverage Price Paid per Share(1)Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (2)Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or ProgramsApril 1, 2024 - April 30, 2024297,472Â $22.19Â 297,472Â $984,401Â May 1, 2024 - May 31, 2024249,323Â 21.66Â 249,323Â 979,001Â June 1, 2024 - June 30, 2024239,878Â $23.76Â 239,878Â $973,301Â Total786,673Â 786,673Â â€”â€”â€”â€”â€”(1) Includes related commissions.(2) In August 2023, the Companyâ€™s Board of Directors authorized a stock repurchase program of up to $1.0Â billion of the Companyâ€™s outstanding shares of Class A common stock. Our stock repurchase authorization does not have an expiration date and the pace of our repurchase activity will depend on factors such as business and market conditions, corporate and regulatory requirements, and other considerations. Our stock repurchase may be effected from time to time through open market purchases or pursuant to a Rule 10b5-1 trading plan. Our stock repurchase program may be accelerated, suspended, delayed, or discontinued at any time. ITEM 3. DEFAULTS UPON SENIOR SECURITIES Not applicable. ITEM 4. MINE SAFETY DISCLOSURES 89Table of contentsNot applicable. ITEM 5. OTHER INFORMATION Rule 10b5-1 Trading ArrangementsDuring the quarter ended June 30, 2024, the following director and officers adopted a â€œRule 10b5-1 trading arrangementâ€ as defined in Regulation S-K Item 408, as follows:On May 13, 2024, Heather Planishek, our Chief Accounting Officer, adopted a Rule 10b5-1 trading arrangement providing for the potential sales of shares of our Class A common stock through various transactions upon the occurrence and satisfaction of certain price and/or other conditions, with 280,000 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions, less any shares to be withheld and/or sold to satisfy applicable tax withholdings. The trading arrangement is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). The duration of the trading arrangement is until July 18, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement.On May 15, 2024, Rivendell 7 LLC, a stockholder whose shares may be deemed to be beneficially owned by Peter Thiel (the Chairman of our Board of Directors), adopted a Rule 10b5-1 arrangement intended to satisfy the affirmative defense conditions of Rule 10b5-1(c), subject to the satisfaction of certain price and/or other conditions, with 28,590,737 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions. The duration of the trading arrangement is until December 31, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement.On June 12, 2024, David Glazer, our Chief Financial Officer and Treasurer, adopted a Rule 10b5-1 trading arrangement providing for the potential sales of shares of our Class A common stock through various transactions upon the occurrence and satisfaction of certain price and/or other conditions, with 1,119,169 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions. The trading arrangement is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). The duration of the trading arrangement is until March 14, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement.During the quarter ended June 30, 2024, no other directors or officers, as defined in Rule 16a-1(f), adopted or terminated a â€œRule 10b5-1 trading arrangementâ€ or a â€œnon-Rule 10b5-1 trading arrangement,â€ each as defined in Regulation S-K Item 408.90Table of contentsITEM 6. EXHIBITS Incorporated by ReferenceExhibit NumberDescriptionFormFile No.ExhibitFiling Date31.1*Certification of the Chief Executive Officer pursuant to Exchange Act Rule 13a-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 31.2*Certification of the Chief Financial Officer pursuant to Exchange Act Rule 13a-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.32.1*â€ Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.101.INS*Inline XBRL Instance Document.101.SCH*Inline XBRL Taxonomy Extension Schema Document.101.CAL*Inline XBRL Taxonomy Extension Calculation Linkbase Document.101.DEF*Inline XBRL Taxonomy Extension Definition Linkbase Document.101.LAB*Inline XBRL Taxonomy Extension Label Linkbase Document.101.PRE*Inline XBRL Taxonomy Extension Presentation Linkbase Document.104.1*Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)* Filed Herewith â€ The certifications attached as Exhibit 32.1 that accompany this Quarterly Report on Form 10-Q are not deemed filed with the Securities and Exchange Commission and are not to be incorporated by reference into any filing of the Registrant under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date of this Quarterly Report on Form 10-Q, irrespective of any general incorporation language contained in such filing. 91Table of contentsSIGNATURES Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. PALANTIR TECHNOLOGIES INC.Date: AugustÂ 5, 2024By:/s/ Alexander C. KarpAlexander C. KarpChief Executive Officer(Principal Executive Officer)Date: AugustÂ 5, 2024By:/s/ David GlazerDavid GlazerChief Financial Officer(Principal Financial Officer)Date: AugustÂ 5, 2024By:/s/ Heather PlanishekHeather PlanishekChief Accounting Officer(Principal Accounting Officer)92 EX-31.1 2 a2024q2exhibit311.htm EX-31.1 DocumentExhibit 31.1 CERTIFICATION PURSUANT TO RULE 13a-14(a) OR 15d-14a OF THE SECURITIES EXCHANGE ACT OF 1934 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES OXLEY ACT OF 2002 I, Alexander C. Karp, certify that: 1.I have reviewed this Quarterly Report on Form 10-Q of Palantir Technologies Inc.; 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; 4.The registrantâ€™s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: a.Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; b.Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;c.Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and d.Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and 5.The registrantâ€™s other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions): a.All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and b.Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting. PALANTIR TECHNOLOGIES INC.Date: AugustÂ 5, 2024By:/s/ Alexander C. KarpAlexander C. KarpChief Executive Officer(Principal Executive Officer) EX-31.2 3 a2024q2exhibit312.htm EX-31.2 DocumentExhibit 31.2 CERTIFICATION PURSUANT TO RULE 13a-14(a) OR 15d-14a OF THE SECURITIES EXCHANGE ACT OF 1934 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES OXLEY ACT OF 2002 I, David Glazer, certify that: 1.I have reviewed this Quarterly Report on Form 10-Q of Palantir Technologies Inc.; 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; 4.The registrantâ€™s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: a.Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; b.Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;c.Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and d.Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and 5.The registrantâ€™s other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions): a.All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and b.Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting. PALANTIR TECHNOLOGIES INC.Date: AugustÂ 5, 2024By:/s/ David GlazerDavid GlazerChief Financial Officer(Principal Financial Officer) EX-32.1 4 a2024q2exhibit321.htm EX-32.1 DocumentExhibit 32.1 CERTIFICATIONS OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 I, Alexander C. Karp, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of Palantir Technologies Inc. for the fiscal quarter ended June 30, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Palantir Technologies Inc. PALANTIR TECHNOLOGIES INC.Date: AugustÂ 5, 2024By:/s/ Alexander C. KarpAlexander C. KarpChief Executive Officer(Principal Executive Officer)I, David Glazer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of Palantir Technologies Inc. for the fiscal quarter ended June 30, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Palantir Technologies Inc. PALANTIR TECHNOLOGIES INC.Date: AugustÂ 5, 2024By:/s/ David GlazerDavid GlazerChief Financial Officer(Principal Financial Officer) EX-101.SCH 5 pltr-20240630.xsd XBRL TAXONOMY EXTENSION SCHEMA DOCUMENT 0000001 - Document - Cover Page link:presentationLink link:calculationLink link:definitionLink 9952151 - Statement - Condensed Consolidated Balance Sheets link:presentationLink link:calculationLink link:definitionLink 9952152 - Statement - Condensed Consolidated Balance Sheets (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 9952153 - Statement - Condensed Consolidated Statements of Operations link:presentationLink link:calculationLink link:definitionLink 9952154 - Statement - Condensed Consolidated Statements of Comprehensive Income link:presentationLink link:calculationLink link:definitionLink 9952155 - Statement - Condensed Consolidated Statements of Stockholdersâ€™ Equity link:presentationLink link:calculationLink link:definitionLink 9952156 - Statement - Condensed Consolidated Statements of Cash Flows link:presentationLink link:calculationLink link:definitionLink 9952157 - Disclosure - Organization link:presentationLink link:calculationLink link:definitionLink 9952158 - Disclosure - Significant Accounting Policies link:presentationLink link:calculationLink link:definitionLink 9952159 - Disclosure - Contract Liabilities and Remaining Performance Obligations link:presentationLink link:calculationLink link:definitionLink 9952160 - Disclosure - Investments and Fair Value Measurements link:presentationLink link:calculationLink link:definitionLink 9952161 - Disclosure - Balance Sheet Components link:presentationLink link:calculationLink link:definitionLink 9952162 - Disclosure - Debt link:presentationLink link:calculationLink link:definitionLink 9952163 - Disclosure - Commitments and Contingencies link:presentationLink link:calculationLink link:definitionLink 9952164 - Disclosure - Stockholders' Equity link:presentationLink link:calculationLink link:definitionLink 9952165 - Disclosure - Stock-Based Compensation link:presentationLink link:calculationLink link:definitionLink 9952166 - Disclosure - Income Taxes link:presentationLink link:calculationLink link:definitionLink 9952167 - Disclosure - Net Earnings Per Share Attributable to Common Stockholders link:presentationLink link:calculationLink link:definitionLink 9952168 - Disclosure - Segment and Geographic Information link:presentationLink link:calculationLink link:definitionLink 9952169 -

Disclosure - Intangible Assets link:presentationLink link:calculationLink link:definitionLink 9954471 - Disclosure - Significant Accounting Policies (Policies) link:presentationLink link:calculationLink link:definitionLink 9954472 - Disclosure - Significant Accounting Policies (Tables) link:presentationLink link:calculationLink link:definitionLink 9954473 - Disclosure - Investments and Fair Value Measurements (Tables) link:presentationLink link:calculationLink link:definitionLink 9954474 - Disclosure - Balance Sheet Components (Tables) link:presentationLink link:calculationLink link:definitionLink 9954475 - Disclosure - Stockholders' Equity (Tables) link:presentationLink link:calculationLink link:definitionLink 9954476 - Disclosure - Stock-Based Compensation (Tables) link:presentationLink link:calculationLink link:definitionLink 9954477 - Disclosure - Net Earnings Per Share Attributable to Common Stockholders (Tables) link:presentationLink link:calculationLink link:definitionLink 9954478 - Disclosure - Segment and Geographic Information (Tables) link:presentationLink link:calculationLink link:definitionLink 9954479 - Disclosure - Intangible Assets (Tables) link:presentationLink link:calculationLink link:definitionLink 9954480 - Disclosure - Significant Accounting Policies - Schedule of Cash and Cash Equivalents (Detail) link:presentationLink link:calculationLink link:definitionLink 9954481 - Disclosure - Significant Accounting Policies - Additional Information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954482 - Disclosure - Contract Liabilities and Remaining Performance Obligations - Additional information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954482 - Disclosure - Contract Liabilities and Remaining Performance Obligations - Additional information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954483 - Disclosure - Investments and Fair Value Measurements - Summary Of Assets And Liabilities That Are Measured At Fair Value On A Recurring And Nonrecurring Basis (Detail) link:presentationLink link:calculationLink link:definitionLink 9954484 - Disclosure - Investments and Fair Value Measurements - Available-For-Sale Debt Securities (Details) link:presentationLink link:calculationLink link:definitionLink 9954485 - Disclosure - Investments and Fair Value Measurements - Additional Information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954486 - Disclosure - Balance Sheet Components - Schedule of Property and Equipment, Net (Detail) link:presentationLink link:calculationLink link:definitionLink 9954487 - Disclosure - Balance Sheet Components - Additional information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954488 - Disclosure - Balance Sheet Components - Schedule of Accrued Liabilities (Detail) link:presentationLink link:calculationLink link:definitionLink 9954489 - Disclosure - Debt - Additional Information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954490 - Disclosure - Commitments and Contingencies - Additional Information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954491 - Disclosure - Stockholders' Equity - Additional Information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954492 - Disclosure - Stockholders' Equity - Summary of Total Authorized, Issued, And Outstanding Shares (Detail) link:presentationLink link:calculationLink link:definitionLink 9954493 - Disclosure - Stock-Based Compensation - Summary of Stock Option Activity (Detail) link:presentationLink link:calculationLink link:definitionLink 9954494 - Disclosure - Stock-Based Compensation - Summary of SARs Activity (Details) link:presentationLink link:calculationLink link:definitionLink 9954495 - Disclosure - Stock-Based Compensation - Additional Information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954496 - Disclosure - Stock-Based Compensation - Valuation Assumptions (Details) link:presentationLink link:calculationLink link:definitionLink 9954497 - Disclosure - Stock-Based Compensation - Summary of RSU Activity (Detail) link:presentationLink link:calculationLink link:definitionLink 9954498 - Disclosure - Stock-Based Compensation - Summary of Stock Based Compensation Expense (Detail) link:presentationLink link:calculationLink link:definitionLink 9954499 - Disclosure - Income Taxes - Additional Information (Detail) link:presentationLink link:calculationLink link:definitionLink 9954500 - Disclosure - Net Earnings Per Share Attributable to Common Stockholders - Summary of Calculation of Basic and Diluted Net Loss Per Share (Detail) link:presentationLink link:calculationLink link:definitionLink 9954501 - Disclosure - Net Earnings Per Share Attributable to Common Stockholders - Summary of Antidilutive Securities (Detail) link:presentationLink link:calculationLink link:definitionLink 9954502 - Disclosure - Net Earnings Per Share Attributable to Common Stockholders - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954503 - Disclosure - Segment and Geographic Information - Summary of Financial Information for Each Reportable Segment (Detail) link:presentationLink link:calculationLink link:definitionLink 9954504 - Disclosure - Segment and Geographic Information - Summary of Reconciliation of Segment Financial Information to Loss from Operations (Detail) link:presentationLink link:calculationLink link:definitionLink 9954505 - Disclosure - Segment and Geographic Information - Summary of Revenue by Geography (Detail) link:presentationLink link:calculationLink link:definitionLink 9954506 - Disclosure - Intangible Assets - Schedule of Intangible Assets (Details) link:presentationLink link:calculationLink link:definitionLink 9954507 - Disclosure - Intangible Assets - Expected Amortization Expense (Details) link:presentationLink link:calculationLink link:definitionLink EX-101.CAL 6 pltr-20240630_cal.xml XBRL TAXONOMY EXTENSION CALCULATION LINKBASE DOCUMENT EX-101.DEF 7 pltr-20240630_def.xml XBRL TAXONOMY EXTENSION DEFINITION LINKBASE DOCUMENT EX-101.LAB 8 pltr-20240630_lab.xml XBRL TAXONOMY EXTENSION LABEL LINKBASE DOCUMENT Adjustments to reconcile net income to net cash provided by operating activities: Adjustments to Reconcile Net Income (Loss) to Cash Provided by (Used in) Operating Activities [Abstract] Range [Domain] Statistical Measurement [Domain] Finite-Lived Intangible Assets, Net, Amortization Expense, Fiscal Year Maturity [Abstract] Finite-Lived Intangible Assets, Net, Amortization Expense, Fiscal Year Maturity [Abstract] Stock repurchase program, remaining authorized amount Share Repurchase Program, Remaining Authorized, Amount Unrealized Losses Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Loss, before Tax Cover [Abstract] Cover [Abstract] Stock Appreciation Rights Weighted Average Exercise Price Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Additional Disclosures [Abstract] Net increase (decrease) in cash, cash equivalents, and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect Trading Symbol Trading Symbol Segment Reporting Information [Line Items] Segment Reporting Information [Line Items] Comprehensive income Comprehensive Income (Loss), Net of Tax, Including Portion Attributable to Noncontrolling Interest All Trading Arrangements All Trading Arrangements [Member] Schedule of Cash and Cash Equivalents [Table] Cash and Cash Equivalent [Table] Compensation Actually Paid vs. Net Income Compensation Actually Paid vs. Net Income [Text Block] Non-NEOs Non-NEOs [Member] Summary of Calculation of Basic and Diluted Net Loss Per Share Schedule of Earnings Per Share, Basic and Diluted [Table Text Block] Vesting period (in years) Share-Based Compensation Arrangement by Share-Based Payment Award, Award Vesting Period Rule 10b5-1 Arrangement Adopted Rule 10b5-1 Arrangement Adopted [Flag] Awards Close in Time to MNPI Disclosures Awards Close in Time to MNPI Disclosures [Table] Class A Common Stock Common Class A [Member] Pay vs Performance Disclosure [Line Items] Peer Group Total Shareholder Return Amount Peer Group Total Shareholder Return Amount Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Accounts receivable, net Increase (Decrease) in Accounts Receivable Unrealized and realized (gain) loss from marketable securities, net Equity Securities, FV-NI, Gain (Loss) Non-Rule 10b5-1 Arrangement Adopted Non-Rule 10b5-1 Arrangement Adopted [Flag] Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) (in shares) Stock Issued During Period, Shares, Restricted Stock Award, Net of Forfeitures Proceeds from the exercise of common stock options Proceeds from Stock Options Exercised Award Timing Disclosures [Line Items] Other Performance Measure, Amount Other Performance Measure, Amount 2027 Finite-Lived Intangible Asset, Expected Amortization, Year Three Common stock, outstanding (in shares) Beginning balance (in shares) Ending balance (in shares) Common Stock, Shares, Outstanding Increase (decrease) in income taxes Increase (Decrease) in Income Taxes Proceeds from sales and redemption of marketable securities Proceeds from Sale and Maturity of Marketable Securities Operating lease liabilities, noncurrent Operating Lease, Liability, Noncurrent Credit or non-credit losses related to debt securities Debt Securities, Available-for-Sale, Realized Loss Revenue from Contract with Customer [Abstract] Revenue from Contract with Customer [Abstract] United States UNITED STATES Reacquired rights Reacquired Rights [Member] Reacquired Rights Customer I Customer I [Member] Customer I Other assets Other Assets, Noncurrent Entity Tax Identification Number Entity Tax Identification Number Gross Carrying Amount Finite-Lived Intangible Assets, Gross Schedule of Finite-Lived Intangible Assets [Table] Intangible Asset, Finite-Lived [Table] Antidilutive Securities, Name [Domain] Antidilutive Securities, Name [Domain] Money market funds Money Market Funds [Member] Operating Segments Operating Segments Operating Segments [Member] Purchase Commitment, Contract Year Oct 1 2023 - Sep 30 2024 Purchase Commitment, Contract Year Oct 1 2023 - Sep 30 2024 [Member] Purchase Commitment, Contract Year Oct 1 2023 - Sep 30 2024 Net cash provided by operating activities Net Cash Provided by (Used in) Operating Activities Operating activities Net Cash Provided by (Used in) Operating Activities [Abstract] U.S. treasury securities US Treasury Securities [Member] Other, net Stockholders' Equity, Other Equity Components [Axis] Equity Components [Axis] Award Timing Method Award Timing Method [Text Block] Trading Arrangements, by Individual Trading Arrangements, by Individual [Table] Options vested and exercisable (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Exercisable, Weighted Average Exercise Price Debt securities Fair Value Debt Securities, Available-for-Sale Accounts Receivable and Allowance for Credit Losses Accounts Receivable [Policy Text Block] Share Repurchase Program [Table] Share Repurchase Program [Table] Entity Common Stock, Shares Outstanding Entity Common Stock, Shares Outstanding Insider Trading Policies and Procedures [Line Items] Marketable Securities Marketable Securities [Member] Marketable Securities Use of Estimates Use of Estimates, Policy [Policy Text Block] Adjustment to Compensation, Amount Adjustment to Compensation Amount Options outstanding, aggregate intrinsic value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Intrinsic Value Compensation Amount Outstanding Recovery Compensation Amount Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table [Member] Entity Small Business Entity Small Business Accounts Receivable Benchmark Accounts Receivable Benchmark [Member] Accounts Receivable Benchmark Company Selected Measure Amount Company Selected Measure Amount Geographical [Axis] Geographical [Axis] Tabular List, Table Tabular List [Table Text Block] LevelÂ 3 Fair Value, Inputs, Level 3 [Member] Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Accounting Policies [Table] Accounting Policies [Table] Accounting Policies Sales and marketing Selling and Marketing Expense [Member] Repurchases of common stock Stock Repurchased During Period, Value Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table [Member] Peter Thiel [Member] Peter Thiel Debt Securities, Available-for-Sale [Line Items] Debt Securities, Available-for-Sale [Line Items] Accrued liabilities Total accrued liabilities Accrued Liabilities, Current Antidilutive securities excluded from computation of earnings per share, amount Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount Backlog Order or Production Backlog [Member] Available-for-sale debt securities in unrealized loss position Debt Securities, Available-for-Sale, Unrealized Loss Position Credit Facility [Domain] Credit Facility [Domain] Cash, cash equivalents, and restricted cash - beginning of period Cash, cash equivalents, and restricted cash - end of period Total cash, cash equivalents, and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents Publicly-traded equity securities Equity Securities, FV-NI, Current Unrecognized share based compensation expense Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Amount Current assets: Assets, Current [Abstract] Consolidation Items [Axis] Consolidation Items [Axis] Allowance for credit losses Accounts Receivable, Allowance for Credit Loss Other comprehensive income (loss) Other Comprehensive Income (Loss), Net of Tax [Abstract] Stock repurchase program, authorized amount Share Repurchase Program, Authorized, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Line of credit minimum liquidity to be maintained Line of Credit Minimum Liquidity To Be Maintained Line of Credit Minimum Liquidity To Be Maintained Options issued and outstanding Share-Based Payment Arrangement, Option [Member] Debt Securities, Available-for-Sale [Table] Debt Securities, Available-for-Sale [Table] Vested and converted to shares (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period, Weighted Average Grant Date Fair Value Depreciation and amortization expense excluding the impact of foreign exchange fluctuations Depreciation Fair Value Disclosures [Abstract] Fair Value Disclosures [Abstract] David Glazer [Member] David Glazer Marketable securities Marketable Securities, Current Other financing activities Proceeds from (Payments for) Other Financing Activities Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table] Antidilutive Security, Excluded EPS Calculation [Table] Comprehensive income attributable to common stockholders Comprehensive Income (Loss), Net of Tax, Attributable to Parent Accrued taxes Accrued Income Taxes, Current Warrants to purchase common stock Warrant [Member] Security Exchange Name Security Exchange Name Prepaid Expenses and Other Current Assets and Other Assets Prepaid Expenses and Other Current Assets and Other Assets [Member] Prepaid Expenses and Other Current Assets and Other Assets Award Type [Axis] Award Type [Axis] Award Type [Axis] Options exercised (in dollars per share) Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Exercises in Period, Weighted Average Exercise Price Units Outstanding Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number of Shares [Roll Forward] Property and equipment, net Total property and equipment, net Property, Plant and Equipment, Net Total liabilities Liabilities Noncontrolling interests Equity, Attributable to Noncontrolling Interest Schedule of Cash and Cash Equivalents Schedule of Cash and Cash Equivalents [Table Text Block] Common stock, par value (in dollars per share) Common Stock, Par or Stated Value Per Share Forgone Recovery, Explanation of Impracticability Forgone Recovery, Explanation of Impracticability [Text Block] Debt Securities, Available-for-Sale Debt Securities, Available-for-Sale [Table Text Block] Research and development Research and Development Expense Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table] Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table] Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table] Rivendell 7 LLC Plan [Member] Rivendell 7 LLC Plan Revolving Credit Facility Revolving Credit Facility [Member] Expiration Date Trading Arrangement Expiration Date Investing activities Net Cash Provided by (Used in) Investing Activities [Abstract] Number of Awards Share-Based Compensation Arrangement by Share-Based Payment Award, Non-Option Equity Instruments, Outstanding [Roll Forward] Goodwill and Intangible Assets Disclosure [Abstract] Prepaid expenses and other current assets and other assets: Restricted Cash [Abstract] Operating lease liabilities Operating Lease, Liability, Current Total Shareholder Return Amount Total Shareholder Return Amount Commercial Commercial [Member] Commercial Common stock, issued (in shares) Common Stock, Shares, Issued Equity Awards Adjustments, Footnote Equity Awards Adjustments, Footnote [Text Block] Debt instrument maximum borrowing capacity Line of Credit Facility, Maximum Borrowing Capacity Percentage concentration Concentration Risk, Percentage Period for purchase price commitment (in years) Long-Term Purchase Commitment, Period Computer equipment, software, and other Computer Equipment [Member] Customer K Customer K [Member] Customer K Certificates of deposit Other Assets, Fair Value Disclosure Insider Trading Policies and Procedures Adopted Insider Trading Policies and Procedures Adopted [Flag] Less: accumulated depreciation and amortization Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment Total property and equipment, gross Property, Plant and Equipment, Gross Issuance of common stock from the exercise of stock options (in shares) Options exercised (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period Purchase Commitment Purchase Commitment [Member] Named Executive Officers, Footnote Named Executive Officers, Footnote [Text Block] Research and development Research and Development Expense [Member] Weighted-Average Exercise Price Per Share Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price [Abstract] Common stock authorized (in shares) Common stock, shares authorized Common Stock, Shares Authorized Basis of Presentation and Consolidation Basis of Accounting, Policy [Policy Text Block] Net unrealized loss on available-for-sale securities OCI, Debt Securities, Available-for-Sale, Gain (Loss), after Adjustment and Tax Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, diluted (in shares) Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, diluted (in shares) Weighted Average Number of Shares Outstanding, Diluted MNPI Disclosure Timed for Compensation Value MNPI Disclosure Timed for Compensation Value [Flag] Remainder of 2024 Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year Long-Term Debt, Type [Axis] Long-Term Debt, Type [Axis] Total stockholdersâ€™ equity Equity, Attributable to Parent Publicly-Traded Equity Securities Held Publicly-Traded Equity Securities Held [Member] Publicly-Traded Equity Securities Held Cash and Cash Equivalents [Line Items] Cash and Cash Equivalents [Line Items] Balance Sheet Location [Axis] Statement of Financial Position Location, Balance [Axis] Concentration Risk Type [Domain] Concentration Risk Type [Domain] Other comprehensive income (loss) Other Comprehensive Income (Loss), Net of Tax, Portion Attributable to Parent Accounts receivable, net Accounts Receivable, after Allowance for Credit Loss, Current Cost of revenue Cost of Sales [Member] Options granted (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Grants in Period, Gross Available-for-sale debt securities in unrealized loss position for greater than 12 months Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, 12 Months or Longer Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Pension Adjustments Prior Service Cost Pension Adjustments Prior

Service Cost [Member] Summary Of Assets And Liabilities That Are Measured At Fair Value On A Recurring And Nonrecurring Basis Fair Value Measurements, Recurring and Nonrecurring [Table Text Block] Document Fiscal Period Focus Document Fiscal Period Focus All Executive Categories All Executive Categories [Member] Effect of dilutive shares Incremental Common Shares Attributable to Dilutive Effect of Share-Based Payment Arrangements Balance Sheet Location [Domain] Statement of Financial Position Location, Balance [Domain] Publicly-traded equity securities Equity Securities [Member] 2026 Finite-Lived Intangible Asset, Expected Amortization, Year Two Changed Peer Group, Footnote Changed Peer Group, Footnote [Text Block] Options outstanding, Weighted-average remaining contractual life (years) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Remaining Contractual Term Assets Assets [Abstract] Beginning Balance (in shares) Ending Balance (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Non-Option Equity Instruments, Outstanding, Number AOCI Attributable to Noncontrolling Interest AOCI Attributable to Noncontrolling Interest [Member] Document Type Document Type Net earnings per share Earnings Per Share, Basic and Diluted EPS [Abstract] Earnings Per Share, Basic and Diluted EPS Pension Benefits Adjustments, Footnote Pension Benefits Adjustments, Footnote [Text Block] Commercial Contract Commercial Contract [Member] Commercial Contract [Member] Summary of Financial Information for Each Reportable Segment Schedule of Segment Reporting Information, by Segment [Table Text Block] Total Shareholder Return Vs Peer Group Total Shareholder Return Vs Peer Group [Text Block] Adjustment for performance achievement (in dollars per share) Share-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement, Weighted Average Grant Date Fair Value Share-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement, Weighted Average Grant Date Fair Value Per Share Purchases of marketable securities Payments to Acquire Marketable Securities Investments and Fair Value Measurements Investments and Fair Value Measurements [Text Block] Investments and fair value measurements. Vested and converted to shares (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period Amortized Cost Debt Securities, Available-for-Sale, Amortized Cost Type of Contract [Domain] Type of Contract [Domain] Type of Contract [Domain] Schedule of Finite-Lived Intangible Assets, Future Amortization Expense Schedule of Finite-Lived Intangible Assets, Future Amortization Expense [Table Text Block] Total Stockholdersâ€™ Equity Parent [Member] Risk-free interest rate Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Risk Free Interest Rate Purchase commitment satisfied Purchase Commitment Satisfied Purchase Commitment Satisfied Maximum Maximum [Member] Contract with customer, liability Contract with Customer, Liability Equity Valuation Assumption Difference, Footnote Equity Valuation Assumption Difference, Footnote [Text Block] Total Finite-Lived Intangible Assets, Net Furniture and fixtures Furniture and Fixtures [Member] Antidilutive Securities [Axis] Antidilutive Securities [Axis] Accounts payable Accounts Payable, Current Accounting Policies [Abstract] Accounting Policies [Abstract] Leasehold improvements Leasehold Improvements [Member] Adjustment for performance achievement (in shares) Share-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement Share-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement Current Fiscal Year End Date Current Fiscal Year End Date Range [Axis] Statistical Measurement [Axis] PEO Name PEO Name Non-Rule 10b5-1 Arrangement Terminated Non-Rule 10b5-1 Arrangement Terminated [Flag] Income before provision for income taxes Income (Loss) from Continuing Operations before Income Taxes, Noncontrolling Interest Non-PEO NEO Average Total Compensation Amount Non-PEO NEO Average Total Compensation Amount Award Type [Domain] Award Type [Domain] Award Type [Domain] Name Outstanding Recovery, Individual Name Disaggregation of Revenue [Line Items] Disaggregation of Revenue [Line Items] Minimum annual commitment Long-Term Purchase Commitment, Amount Summary of Antidilutive Securities Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table Text Block] Compensation Actually Paid vs. Company Selected Measure Compensation Actually Paid vs. Company Selected Measure [Text Block] Non-PEO NEO Non-PEO NEO [Member] Weighted average useful life (years) Finite-Lived Intangible Asset, Useful Life Additional Paid-in Capital Additional Paid-in Capital [Member] Award Timing Predetermined Award Timing Predetermined [Flag] Class of Stock [Line Items] Class of Stock [Line Items] Customer relationships Customer Relationships [Member] Short-Term Debt [Line Items] Short-Term Debt [Line Items] Net earnings per share attributable to common stockholders, diluted (in dollars per share) Earnings Per Share, Diluted Class of Stock [Axis] Class of Stock [Axis] Finite-Lived Intangible Assets by Major Class [Axis] Finite-Lived Intangible Assets by Major Class [Axis] Accumulated Amortization Finite-Lived Intangible Assets, Accumulated Amortization Name Measure Name Entity Interactive Data Current Entity Interactive Data Current Customer deposits, current and noncurrent Increase (Decrease) in Contract with Customer, Liability Loss Contingencies [Line Items] Purchase Commitment, Excluding Long-Term Commitment [Line Items] Restatement does not require Recovery Restatement Does Not Require Recovery [Text Block] Proceeds from sale of available-for-sale securities Proceeds from Sale of Debt Securities, Available-for-Sale Options vested and exercisable (in years) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Exercisable, Weighted Average Remaining Contractual Term Vested and exercisable, Aggregate Intrinsic Value Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Aggregate Intrinsic Value Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Aggregate Intrinsic Value Customer [Axis] Customer [Axis] Disaggregation of Revenue [Table] Disaggregation of Revenue [Table] Consolidated Balance Sheets [Abstract] Statement of Financial Position [Abstract] Stock-based compensation Share-Based Payment Arrangement, Noncash Expense Operating lease liabilities, current and noncurrent Increase (Decrease) In Operating Lease Liability, Current and Noncurrent Increase (Decrease) In Operating Lease Liability, Current and Noncurrent Sales and marketing Selling and Marketing Expense Net income Net income Net income Net Income (Loss), Including Portion Attributable to Noncontrolling Interest Research and development expenses Research and Development Expense Excluding Stockbased Compensation Expense Research and development expense excluding stock-based compensation expense. Provision for income taxes Provision for income taxes Income Tax Expense (Benefit) Options canceled and forfeited (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period Heather Planishek [Member] Heather Planishek Net income attributable to common stockholders for diluted net earnings per share Net Income (Loss) Available to Common Stockholders, Diluted Unrecognized share based compensation expense, period for recognition Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Period for Recognition Revenue Revenue Revenue from Contract with Customer, Excluding Assessed Tax Other noncurrent liabilities Increase (Decrease) in Other Noncurrent Liabilities Statement of Comprehensive Income [Abstract] Statement of Comprehensive Income [Abstract] Concentration Risk Benchmark [Domain] Concentration Risk Benchmark [Domain] Net cash used in investing activities Net Cash Provided by (Used in) Investing Activities Income from operations Income from operations Operating Income (Loss) Granted (in dollars per share) Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Grants in Period, Weighted Average Exercise Price Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Grants in Period, Weighted Average Exercise Price Total liabilities and equity Liabilities and Equity Other operating activities Other Operating Activities, Cash Flow Statement Equity securities received as noncash consideration Other Significant Noncash Transaction, Value of Consideration Received All Adjustments to Compensation All Adjustments to Compensation [Member] Rule 10b5-1 Arrangement Terminated Rule 10b5-1 Arrangement Terminated [Flag] Accrued payroll and related expenses Employee-related Liabilities, Current Fair Value Hierarchy and NAV [Axis] Fair Value Hierarchy and NAV [Axis] Prepaid expenses and other current assets Increase (Decrease) in Prepaid Expense and Other Assets Additional paid-in capital Additional Paid in Capital Type of Contract [Axis] Type of Contract [Axis] Type of Contract [Axis] Commitments and Contingencies Disclosure [Abstract] Commitments and Contingencies Disclosure [Abstract] Noncash operating lease expense Noncash Operating Lease Cost Noncash operating lease cost. Interest income Investment Income, Interest Finite-Lived Intangible Assets, Major Class Name [Domain] Finite-Lived Intangible Assets, Major Class Name [Domain] Common stock, convertible, conversion ratio Common Stock, Convertible, Conversion Ratio Common Stock, Convertible, Conversion Ratio Underlying Security Market Price Change Underlying Security Market Price Change, Percent Individual: Individual [Axis] Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) Stock Issued During Period, Value, Restricted Stock Award, Net of Forfeitures Accumulated Other Comprehensive Loss, Net AOCI Attributable to Parent [Member] Minimum ownership threshold (in shares) Minimum Ownership Threshold Minimum ownership threshold. Expected timing of satisfaction (in years) Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period Restricted Cash Restricted Cash Balance Sheet Related Disclosures [Abstract] Balance Sheet Related Disclosures [Abstract] Long-Term Debt, Type [Domain] Long-Term Debt, Type [Domain] Entity Address, State or Province Entity Address, State or Province Statement [Line Items] Statement [Line Items] Erroneous Compensation Analysis Erroneous Compensation Analysis [Text Block] Operating expenses: Operating Expenses [Abstract] Schedule of Property and Equipment, Net Property, Plant and Equipment [Table Text Block] Compensation Actually Paid vs. Total Shareholder Return Compensation Actually Paid vs. Total Shareholder Return [Text Block] Thereafter Finite-Lived Intangible Asset, Expected Amortization, After Year Four Finite-Lived Intangible Asset, Expected Amortization, After Year Four Financial Instruments [Domain] Financial Instruments [Domain] Unvested and outstanding, beginning balance (in dollars per share) Unvested and outstanding, ending balance (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value Liabilities and Equity Liabilities and Equity [Abstract] Investment Agreement Investment Agreement [Member] Investment Agreement [Member] Share Repurchase Program [Line Items] Share Repurchase Program [Line Items] Minimum Minimum [Member] Restatement Determination Date Restatement Determination Date Pay vs Performance Disclosure Pay vs Performance Disclosure [Table] Adoption Date Trading Arrangement Adoption Date United Kingdom UNITED KINGDOM Beginning balance (in dollars per share) Ending balance (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price Operating lease right-of-use assets Operating Lease, Right-of-Use Asset Erroneously Awarded Compensation Recovery Erroneously Awarded Compensation Recovery [Table] Beginning balance (in shares) Ending balance (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Number Segments [Axis] Segments [Axis] Vested and exercisable (in dollars per share) Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Weighted Average Exercise Price Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Weighted Average Exercise Price Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year [Member] Debt instrument carrying amount Long-Term Debt, Gross Exercise Price Award Exercise Price Net Earnings Per Share Attributable to Common Stockholders Earnings Per Share [Text Block] Arrangement Duration Trading Arrangement Duration Summary of Valuation Assumptions Schedule of Share-Based Payment Award, Equity Instruments Other Than Options, Valuation Assumptions [Table Text Block] Schedule of Share-Based Payment Award, Equity Instruments Other Than Options, Valuation Assumptions Purchase Commitment, Excluding Long-term Commitment [Domain] Purchase Commitment, Excluding Long-Term Commitment [Domain] Issuance of common stock from the exercise of stock options Stock Issued During Period, Value, Stock Options Exercised Stockholdersâ€™ equity: Equity, Attributable to Parent [Abstract] Grant-date fair value per share (in dollars per share) Granted (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period, Weighted Average Grant Date Fair Value Peer Group Issuers, Footnote Peer Group Issuers, Footnote [Text Block] Segments [Domain] Segments [Domain] Material Terms of Trading Arrangement Material Terms of Trading Arrangement [Text Block] 2028 Finite-Lived Intangible Asset, Expected Amortization, Year Four All Individuals All Individuals [Member] Class F Common Stock Common Class F [Member] Common Class F [Member] PEO PEO [Member] Income Tax Disclosure [Abstract] Income Tax Disclosure [Abstract] Name Trading Arrangement, Individual Name Other income (expense), net Other Nonoperating Income (Expense) Statement of Stockholders' Equity [Abstract] Statement of Stockholders' Equity [Abstract] Vested and exercisable (in shares) Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Number Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Number Granted (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Non-Option Equity Instruments, Granted Long-Lived Tangible Asset [Axis] Long-Lived Tangible Asset [Axis] Unrealized Gains Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Gain, before Tax Other assets Increase (Decrease) in Other Noncurrent Assets Exercised (in dollars per share) Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Exercises in Period, Weighted Average Exercise Price Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Exercises in Period, Weighted Average Exercise Price Options vested and exercisable (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Exercisable, Number Awards Close in Time to MNPI Disclosures, Table Awards Close in Time to MNPI Disclosures [Table Text Block] Dividends declared Dividends Payable Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year [Member] Cash and cash equivalents Cash and Cash Equivalents, Fair Value Disclosure Aggregate Erroneous Compensation Amount Aggregate Erroneous Compensation Amount Local Phone Number Local Phone Number Prepaid Expenses and Other Current Assets Prepaid Expenses and Other Current Assets [Member] Cash and cash equivalents: Cash and Cash Equivalents, at Carrying Value [Abstract] Aggregate Erroneous Compensation Not Yet Determined Aggregate Erroneous Compensation Not Yet Determined [Text Block] Total operating expenses Operating Expenses Summary of RSU Activity Share-Based Payment Arrangement, Restricted Stock Unit, Activity [Table Text Block] Repurchases of common stock (in shares) Stock Repurchased During Period, Shares Weighted-Average Remaining Contractual Life (years) and Aggregate Intrinsic Value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Additional Disclosures [Abstract] Service period (in years) Share-Based Compensation Arrangement by Share-Based Payment Award, Award Requisite Service Period Changes in operating assets and liabilities: Increase (Decrease) in Operating Capital [Abstract] PEO Total Compensation Amount PEO Total Compensation Amount Voting rights Common Stock, Voting Rights, Number of Votes Common Stock, Voting Rights, Number of Votes Investment in shares Equity Securities, FV-NI, Cost Long-Lived Tangible Asset [Domain] Long-Lived Tangible Asset [Domain] Schedule of Accrued Liabilities Schedule of Accrued Liabilities [Table Text Block] Income Statement Location [Axis] Statement of Income Location, Balance [Axis] Cash, Cash Equivalents, and Restricted Cash Cash and Cash Equivalents, Policy [Policy Text Block] Commitments and Contingencies Commitments and Contingencies Disclosure [Text Block] Debt Disclosure [Abstract] Debt Disclosure [Abstract] Common Stock Common Stock [Member] Measure: Measure [Axis] 2014 Revolving Credit Facility Two Thousand And Fourteen Revolving Credit Facility [Member] Two Thousand And Fourteen Revolving Credit Facility Member Aggregate Intrinsic Value Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Aggregate Intrinsic Value, Outstanding Forgone Recovery due to Expense of Enforcement, Amount Forgone Recovery due to Expense of Enforcement, Amount Line of Credit Line of Credit [Member] Entity Emerging Growth Company Entity Emerging Growth Company Segment Reporting [Abstract] Segment Reporting [Abstract] Entity Central Index Key Entity Central Index Key General and administrative General and Administrative Expense [Member] Non-GAAP Measure Description Non-GAAP Measure Description [Text Block] Non-PEO NEO Average Compensation Actually Paid Amount Non-PEO NEO Average Compensation Actually Paid Amount Stockholders' Equity Equity [Text Block] Award Timing, How MNPI Considered Award Timing, How MNPI Considered [Text Block] Equity Component [Domain] Equity Component [Domain] Financial Instrument [Axis] Financial Instrument [Axis] Segment and Geographic Information Segment Reporting Disclosure [Text Block] Additional 402(v) Disclosure Additional 402(v) Disclosure [Text Block] Stock-based compensation APIC, Share-Based Payment Arrangement, Increase for Cost Recognition Entity Shell Company Entity Shell Company Entity Incorporation, State or Country Code Entity Incorporation, State or Country Code Class B Common Stock Common Class B [Member] Title Trading Arrangement, Individual Title Customer deposits, noncurrent Customer Deposit Noncurrent Customer deposit noncurrent. Statement [Table] Statement [Table] Statement [Table] Significant Accounting Policies Significant Accounting Policies [Text Block] Geographic Concentration Risk Geographic Concentration Risk [Member] Less: Comprehensive income (loss) attributable to noncontrolling interests Comprehensive Income (Loss), Net of Tax, Attributable to Noncontrolling Interest Consolidation Items [Domain] Consolidation Items [Domain] Numerator Net Income (Loss) Available to Common Stockholders, Diluted [Abstract] City Area Code City Area Code Current liabilities: Liabilities, Current [Abstract] Insider Trading Policies and Procedures Not Adopted Insider Trading Policies and Procedures Not Adopted [Text Block] LevelÂ 1 Fair Value, Inputs, Level 1 [Member] Concentration Risk Benchmark [Axis] Concentration Risk Benchmark [Axis] Foreign currency translation adjustments Other Comprehensive Income (Loss), Foreign Currency Transaction and Translation Adjustment, Net of Tax Total current assets Assets, Current Statement of Cash Flows [Abstract] Statement of Cash Flows [Abstract] Accrued liabilities Increase (Decrease) in Accrued Liabilities Repurchases of common stock Payments for Repurchase of Common Stock Document Information [Line Items] Document Information [Line Items] Schedule of Segment

Reporting Information, by Segment [Table] Schedule of Segment Reporting Information, by Segment [Table] Weighted Average Grant Date Fair Value per Share Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value [Abstract] Privately-held equity securities without readily determinable fair value, amount Equity Securities without Readily Determinable Fair Value, Amount Other Other Intangible Assets [Member] Stock repurchase program, retired during period Stock Repurchased and Retired During Period, Value Remaining performance obligation (as percent) Revenue, Remaining Performance Obligation, Percentage Income Taxes Income Tax Disclosure [Text Block] Earnings Per Share [Abstract] Earnings Per Share [Abstract] Vested and exercisable, Weighted average remaining contractual life (in years) Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Weighted Average Remaining Contractual Term Share-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Weighted Average Remaining Contractual Term Equity [Abstract] Proceeds from sales of alternative investments Proceeds From Sales Of Alternative Investments Proceeds From Sales Of Alternative Investments Beginning balance (in dollars per share) Ending balance (in dollars per share) Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Outstanding, Weighted Average Exercise Price Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Outstanding, Weighted Average Exercise Price Accumulated deficit Retained Earnings (Accumulated Deficit) Stock repurchase program, retired during period (in shares) Stock Repurchased and Retired During Period, Shares Class of Stock [Domain] Class of Stock [Domain] Options canceled and forfeited (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period, Weighted Average Exercise Price General and administrative General and Administrative Expense Unrealized gain (loss) from equity securities Equity Securities, FV-NI, Unrealized Gain (Loss) Organization, Consolidation and Presentation of Financial Statements [Abstract] Organization, Consolidation and Presentation of Financial Statements [Abstract] Aggregate Available Trading Arrangement, Securities Aggregate Available Amount Equity Awards Adjustments Equity Awards Adjustments [Member] Net cash provided by financing activities Net Cash Provided by (Used in) Financing Activities Underlying Securities Award Underlying Securities Amount Performance-Based RSUs (P-RSUs) Performance Shares [Member] Canceled and forfeited (in dollars per share) Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Forfeitures and Expirations in Period, Weighted Average Exercise Price Share-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Forfeitures and Expirations in Period, Weighted Average Exercise Price Deferred revenue Deferred Revenue, Current Exercised (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Non-Option Equity Instruments, Exercised Credit Facility [Axis] Credit Facility [Axis] Amendment Flag Amendment Flag Entity Registrant Name Entity Registrant Name Adjustment to Non-PEO NEO Compensation Footnote Adjustment to Non-PEO NEO Compensation Footnote [Text Block] Stock Appreciation Rights (SARs) Stock Appreciation Rights (SARs) [Member] Depreciation and amortization Depreciation, Depletion and Amortization Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Gross profit Gross Profit Intangible Assets Intangible Assets Disclosure [Text Block] Fair Value as of Grant Date Award Grant Date Fair Value Customer Concentration Risk Customer Concentration Risk [Member] LevelÂ 2 Fair Value, Inputs, Level 2 [Member] Debt Debt Disclosure [Text Block] Fair Value Hierarchy and NAV [Domain] Fair Value Hierarchy and NAV [Domain] Geographical [Domain] Geographical [Domain] Recovery of Erroneously Awarded Compensation Disclosure [Line Items] Summary of Revenue by Geography Disaggregation of Revenue [Table Text Block] Contribution Total contribution Contribution Contribution. Entity Address, Postal Zip Code Entity Address, Postal Zip Code Collaborative Arrangement and Arrangement Other than Collaborative [Axis] Collaborative Arrangement and Arrangement Other than Collaborative [Axis] Summary of Stock-Based Compensation Expense Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table Text Block] Restatement Determination Date: Restatement Determination Date [Axis] Collaborative Arrangement and Arrangement Other than Collaborative [Domain] Collaborative Arrangement and Arrangement Other than Collaborative [Domain] Title of 12(b) Security Title of 12(b) Security Concentration Risk Type [Axis] Concentration Risk Type [Axis] Common stock, $0.001 par value: 20,000,000 Class A shares authorized as of June 30, 2024 and December 31, 2023; 2,140,809 and 2,096,982 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; 2,700,000 Class B shares authorized as of June 30, 2024 and December 31, 2023; 96,125 and 102,141 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; and 1,005 Class F shares authorized, issued, and outstanding as of June 30, 2024 and December 31, 2023 Common Stock, Value, Issued Share-based Payment Arrangement [Abstract] Share-Based Payment Arrangement [Abstract] Cash and cash equivalents Cash and Cash Equivalents, at Carrying Value Other investing activities Payments for (Proceeds from) Other Investing Activities Certificates of deposit Certificates of Deposit [Member] Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested [Member] Options vested and exercisable, end of period Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Exercisable, Aggregate Intrinsic Value Finite-Lived Intangible Assets [Line Items] Finite-Lived Intangible Assets [Line Items] Canceled (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeitures, Weighted Average Grant Date Fair Value Financing activities Net Cash Provided by (Used in) Financing Activities [Abstract] Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested [Member] Number of Awards Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding [Roll Forward] Net earnings per share attributable to common stockholders, basic (in dollars per share) Earnings Per Share, Basic Schedule of Short-term Debt [Table] Short-Term Debt [Table] Accounts payable Increase (Decrease) in Accounts Payable Cash and Cash Equivalents Cash and Cash Equivalents [Member] Adjustment To PEO Compensation, Footnote Adjustment To PEO Compensation, Footnote [Text Block] Award Timing MNPI Disclosure Award Timing MNPI Disclosure [Text Block] Aggregate Pension Adjustments Service Cost Aggregate Pension Adjustments Service Cost [Member] Shares outstanding, Weighted average remaining contractual life (in years) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Outstanding, Weighted Average Remaining Contractual Terms Compensation Actually Paid vs. Other Measure Compensation Actually Paid vs. Other Measure [Text Block] Schedule of Stock by Class [Table] Stock, Class of Stock [Table] Total current liabilities Liabilities, Current Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year [Member] Total assets Assets Concentrations of Credit Risk Concentration Risk, Credit Risk, Policy [Policy Text Block] Expected volatility rate Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Weighted Average Volatility Rate 2025 Finite-Lived Intangible Asset, Expected Amortization, Year One Purchase Commitment, Excluding Long-term Commitment [Axis] Purchase Commitment, Excluding Long-Term Commitment [Axis] Granted (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period Purchases of property and equipment Payments to Acquire Property, Plant, and Equipment Other noncurrent liabilities Other Liabilities, Noncurrent General and administrative expenses General and Administrative Expense Excluding Stockbased Compensation Expense General and administrative expense excluding stock-based compensation expense. Forgone Recovery due to Violation of Home Country Law, Amount Forgone Recovery due to Violation of Home Country Law, Amount Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Commitments and Contingencies (Note 7) Commitments and Contingencies Share-Based Payment Arrangement Share-Based Payment Arrangement [Policy Text Block] Purchase commitment for current contract year Purchase Commitment For Current Contract Year Purchase Commitment For Current Contract Year Termination Date Trading Arrangement Termination Date Government Government Operating Segment [Member] Government Operating Segment Organization Nature of Operations [Text Block] Accounting Policies [Line Items] Accounting Policies [Line Items] Accounting Policies [Line Items] Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Stock-Based Compensation Share-Based Payment Arrangement [Text Block] Marketable securities: Marketable Securities [Abstract] Entity Address, City or Town Entity Address, City or Town Debt Instrument [Axis] Debt Instrument [Axis] Summary of Stock Option Activity Share-Based Payment Arrangement, Option, Activity [Table Text Block] Total stock-based compensation expense Share-Based Payment Arrangement, Expense Net income attributable to common stockholders Net Income (Loss) Net Income (Loss) Attributable to Parent Trading Arrangement: Trading Arrangement [Axis] Summary of Reconciliation of Segment Financial Information to Loss from Operations Segment, Reconciliation of Other Items from Segments to Consolidated [Table Text Block] Options granted (in dollars per share) Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Grants in Period, Weighted Average Exercise Price Pay vs Performance Disclosure, Table Pay vs Performance [Table Text Block] Rest of world Rest Of World [Member] Rest of world. Canceled (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeited in Period Loss Contingencies [Table] Loss Contingencies [Table] Schedule of Finite-Lived Intangible Assets Schedule of Finite-Lived Intangible Assets [Table Text Block] Control of total voting power Control Of Total Voting Power Control of total voting power. Equity Awards Adjustments, Excluding Value Reported in Compensation Table Equity Awards Adjustments, Excluding Value Reported in the Compensation Table [Member] Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year [Member] Entity File Number Entity File Number Contract Liabilities and Remaining Performance Obligations Revenue from Contract with Customer [Text Block] Document Fiscal Year Focus Document Fiscal Year Focus Noncontrolling Interests Noncontrolling Interest [Member] Consolidated Statements of Operations [Abstract] Income Statement [Abstract] Entity Address, Address Line One Entity Address, Address Line One Denominator Weighted Average Number of Shares Outstanding Reconciliation [Abstract] Debt Instrument, Name [Domain] Debt Instrument, Name [Domain] Effect of foreign exchange on cash, cash equivalents, and restricted cash Effect of Exchange Rate on Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Continuing Operations Accrued other liabilities Other Accrued Liabilities, Current Total Assets, Fair Value Disclosure Name Forgone Recovery, Individual Name Document Period End Date Document Period End Date Deferred revenue, noncurrent Deferred Revenue, Noncurrent Award Timing MNPI Considered Award Timing MNPI Considered [Flag] Unvested and outstanding, beginning balance (in shares) Unvested and outstanding, ending balance (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number Deferred revenue, current and noncurrent Increase (Decrease) in Deferred Revenue Insider Trading Arrangements [Line Items] Â Balance Sheet Components Supplemental Balance Sheet Disclosures [Text Block] Reconciling items Segment Reporting, Reconciling Item, Excluding Corporate Nonsegment [Member] Outstanding Aggregate Erroneous Compensation Amount Outstanding Aggregate Erroneous Compensation Amount Noncash consideration Noncash Consideration Received Noncash Consideration Received Summary of Total Authorized, Issued, And Outstanding Shares Schedule of Stock by Class [Table Text Block] Other Current Assets Other Current Assets [Member] PEO Actually Paid Compensation Amount PEO Actually Paid Compensation Amount Canceled and forfeited (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Non-Option Equity Instruments, Forfeitures and Expirations Cost of revenue Cost of Revenue Revenue recognized from contract liability balances Contract with Customer, Liability, Revenue Recognized Adjustment to Compensation: Adjustment to Compensation [Axis] Vesting condition, threshold amount Share-Based Payment Arrangement, Vesting Condition, Threshold Amount Share-Based Payment Arrangement, Vesting Condition, Threshold Amount Prepaid expenses and other current assets Prepaid Expense and Other Assets, Current Less: Net income (loss) attributable to noncontrolling interests Net Income (Loss) Attributable to Noncontrolling Interest Document Transition Report Document Transition Report Document Quarterly Report Document Quarterly Report Fair Value, Recurring and Nonrecurring [Table] Fair Value, Recurring and Nonrecurring [Table] Customer [Domain] Customer [Domain] Accumulated other comprehensive income (loss), net Accumulated Other Comprehensive Income (Loss), Net of Tax Entity Current Reporting Status Entity Current Reporting Status Accumulated Deficit Retained Earnings [Member] Pension Adjustments Service Cost Pension Adjustments Service Cost [Member] Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, basic (in shares) Weighted-average shares used in computing net earnings (loss) per share, basic (in shares) Weighted Average Number of Shares Outstanding, Basic Stock Price or TSR Estimation Method Stock Price or TSR Estimation Method [Text Block] Document Information [Table] Document Information [Table] Total equity Beginning balance Ending balance Equity, Including Portion Attributable to Noncontrolling Interest Restricted Stock Units (RSUs) RSUs and P-RSUs outstanding Restricted Stock Units (RSUs) [Member] Share Repurchase Program Stockholders' Equity, Policy [Policy Text Block] Increase (Decrease) in Stockholders' Equity [Roll Forward] Increase (Decrease) in Stockholders' Equity [Roll Forward] Executive Category: Executive Category [Axis] Name Awards Close in Time to MNPI Disclosures, Individual Name Construction in progress Construction in Progress [Member] Revenue Benchmark Revenue Benchmark [Member] Entity Filer Category Entity Filer Category Remaining performance obligation Revenue, Remaining Performance Obligation, Amount Income Statement Location [Domain] Statement of Income Location, Balance [Domain] Customer deposits Customer Deposit Current Customer deposit current. Company Selected Measure Name Company Selected Measure Name EX-101.PRE 9 pltr-20240630_pre.xml XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE DOCUMENT XML 11 R1.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Cover Page - shares 6 Months Ended Jun. 30, 2024 Jul. 31, 2024 Document Information [Line Items] Â Â Document Type 10-Q Â Document Quarterly Report true Â Document Period End Date Jun. 30, 2024 Â Document Transition Report false Â Entity File Number 001-39540 Â Entity Registrant Name Palantir Technologies Inc. Â Entity Incorporation, State or Country Code DE Â Entity Tax Identification Number 68-0551851 Â Entity Address, Address Line One 1200 17th Street, Floor 15 Â Entity Address, City or Town Denver Â Entity Address, State or Province CO Â Entity Address, Postal Zip Code 80202 Â City Area Code (720) Â Local Phone Number 358-3679 Â Title of 12(b) Security Class A Common Stock, par value $0.001 per share Â Trading Symbol PLTR Â Security Exchange Name NYSE Â Entity Current Reporting Status Yes Â Entity Interactive Data Current Yes Â Entity Filer Category Large Accelerated Filer Â Entity Small Business false Â Entity Emerging Growth Company false Â Entity Shell Company false Â Entity Central Index Key 0001321655 Â Amendment Flag false Â Document Fiscal Period Focus Q2 Â Document Fiscal Year Focus 2024 Â Current Fiscal Year End Date --12-31 Â Class A Common Stock Â Â Document Information [Line Items] Â Â Entity Common Stock, Shares Outstanding Â 2,142,323,448 Class B Common Stock Â Â Document Information [Line Items] Â Â Entity Common Stock, Shares Outstanding Â 96,125,336 Class F Common Stock Â Â Document Information [Line Items] Â Â Entity Common Stock, Shares Outstanding Â 1,005,000 X - DefinitionBoolean flag that is true when the XBRL content amends previously-filed or accepted submission. + ReferencesNo definition available. + Details Name: dei_AmendmentFlag Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionArea code of city + ReferencesNo definition available. + Details Name: dei_CityAreaCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionEnd date of current fiscal year in the format --MM-DD. + ReferencesNo definition available. + Details Name: dei_CurrentFiscalYearEndDate Namespace Prefix: dei_ Data Type: xbrli:gMonthDayItemType Balance Type: na Period Type: duration X - DefinitionFiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalPeriodFocus Namespace Prefix: dei_ Data Type: dei:fiscalPeriodItemType Balance Type: na Period Type: duration X - DefinitionThis is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalYearFocus Namespace Prefix: dei_ Data Type: xbrli:gYearItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: dei_DocumentInformationLineItems Namespace Prefix: dei_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFor the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD. + ReferencesNo definition available. + Details Name: dei_DocumentPeriodEndDate Namespace Prefix: dei_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as an quarterly report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Form 10-Q -Number 240 -Section 308 -Subsection a + Details Name: dei_DocumentQuarterlyReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as a transition report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Forms 10-K, 10-Q, 20-F -Number 240 -Section 13 -Subsection a-1 + Details Name: dei_DocumentTransitionReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word

'Other'. + ReferencesNo definition available. + Details Name: dei_DocumentType Namespace Prefix: dei_ Data Type: dei:submissionTypeItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 1 such as Attn, Building Name, Street Name + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine1 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the City or Town + ReferencesNo definition available. + Details Name: dei_EntityAddressCityOrTown Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCode for the postal or zip code + ReferencesNo definition available. + Details Name: dei_EntityAddressPostalZipCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the state or province. + ReferencesNo definition available. + Details Name: dei_EntityAddressStateOrProvince Namespace Prefix: dei_ Data Type: dei:stateOrProvinceItemType Balance Type: na Period Type: duration X - DefinitionA unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityCentralIndexKey Namespace Prefix: dei_ Data Type: dei:centralIndexKeyItemType Balance Type: na Period Type: duration X - DefinitionIndicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument. + ReferencesNo definition available. + Details Name: dei_EntityCommonStockSharesOutstanding Namespace Prefix: dei_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionIndicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesNo definition available. + Details Name: dei_EntityCurrentReportingStatus Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionIndicate if registrant meets the emerging growth company criteria. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityEmergingGrowthCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionCommission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen. + ReferencesNo definition available. + Details Name: dei_EntityFileNumber Namespace Prefix: dei_ Data Type: dei:fileNumberItemType Balance Type: na Period Type: duration X - DefinitionIndicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityFilerCategory Namespace Prefix: dei_ Data Type: dei:filerCategoryItemType Balance Type: na Period Type: duration X - DefinitionTwo-character EDGAR code representing the state or country of incorporation. + ReferencesNo definition available. + Details Name: dei_EntityIncorporationStateCountryCode Namespace Prefix: dei_ Data Type: dei:edgarStateCountryItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-T -Number 232 -Section 405 + Details Name: dei_EntityInteractiveDataCurrent Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionThe exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityRegistrantName Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityShellCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionIndicates that the company is a Smaller Reporting Company (SRC). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntitySmallBusiness Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityTaxIdentificationNumber Namespace Prefix: dei_ Data Type: dei:employerIdItemType Balance Type: na Period Type: duration X - DefinitionLocal phone number for entity. + ReferencesNo definition available. + Details Name: dei_LocalPhoneNumber Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionTitle of a 12(b) registered security. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b + Details Name: dei_Security12bTitle Namespace Prefix: dei_ Data Type: dei:securityTitleItemType Balance Type: na Period Type: duration X - DefinitionName of the Exchange on which a security is registered. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection d1-1 + Details Name: dei_SecurityExchangeName Namespace Prefix: dei_ Data Type: dei:edgarExchangeCodeItemType Balance Type: na Period Type: duration X - DefinitionTrading symbol of an instrument as listed on an exchange. + ReferencesNo definition available. + Details Name: dei_TradingSymbol Namespace Prefix: dei_ Data Type: dei:tradingSymbolItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=pltr_CommonClassFMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 12 R2.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Condensed Consolidated Balance Sheets - USD ($) $ in Thousands Jun. 30, 2024 Dec. 31, 2023 Current assets: Â Â Cash and cash equivalents $ 512,659 $ 831,047 Marketable securities 3,485,800 2,843,132 Accounts receivable, net 659,339 364,784 Prepaid expenses and other current assets 115,712 99,655 Total current assets 4,773,510 4,138,618 Property and equipment, net 43,483 47,758 Operating lease right-of-use assets 213,453 182,863 Other assets 161,434 153,186 Total assets 5,191,880 4,522,425 Current liabilities: Â Â Accounts payable 67,345 12,122 Accrued liabilities 195,489 222,991 Deferred revenue 278,441 246,901 Customer deposits 221,519 209,828 Operating lease liabilities 44,125 54,176 Total current liabilities 806,919 746,018 Deferred revenue, noncurrent 15,649 28,047 Customer deposits, noncurrent 1,527 1,477 Operating lease liabilities, noncurrent 214,334 175,216 Other noncurrent liabilities 15,645 10,702 Total liabilities 1,054,074 961,460 Commitments and Contingencies (Note 7) Stockholdersâ€™ equity: Â Â Common stock, $0.001 par value: 20,000,000 Class A shares authorized as of June 30, 2024 and December 31, 2023; 2,140,809 and 2,096,982 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; 2,700,000 Class B shares authorized as of June 30, 2024 and December 31, 2023; 96,125 and 102,141 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; and 1,005 Class F shares authorized, issued, and outstanding as of June 30, 2024 and December 31, 2023 2,238 2,200 Additional paid-in capital 9,463,178 9,122,173 Accumulated other comprehensive income (loss), net (4,935) 801 Accumulated deficit (5,409,957) (5,649,613) Total stockholdersâ€™ equity 4,050,524 3,475,561 Noncontrolling interests 87,282 85,404 Total equity 4,137,806 3,560,965 Total liabilities and equity $ 5,191,880 $ 4,522,425 X - DefinitionCustomer deposit current. + ReferencesNo definition available. + Details Name: pltr_CustomerDepositCurrent Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCustomer deposit noncurrent. + ReferencesNo definition available. + Details Name: pltr_CustomerDepositNoncurrent Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_AccountsPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14 + Details Name: us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of excess of issue price over par or stated value of stock and from other transaction involving stock or stockholder. Includes, but is not limited to, additional paid-in capital (APIC) for common and preferred stock. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AdditionalPaidInCapital Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 12: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 13: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(12)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22:

http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (c) -Publisher FASB -URI 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-Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting 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DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRepresents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommitmentsAndContingencies Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_CommonStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of deferred income and obligation to transfer product and service to customer for which consideration has been received or is receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_DeferredRevenueCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of deferred income and obligation to transfer product and service to customer for which consideration has been received or is receivable, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(26)(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_DeferredRevenueNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name 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-Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 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ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(32)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LiabilitiesAndStockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-5Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 21: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_LiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LiabilitiesCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of investment in marketable security, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_MarketableSecuritiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to noncontrolling interest. Excludes temporary equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 13: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_MinorityInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's right to use underlying asset under operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities classified as other, due after one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_PrepaidExpenseAndOtherAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated undistributed earnings (deficit). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_RetainedEarningsAccumulatedDeficit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11:

http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent and noncontrolling interest. Excludes temporary equity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 848 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (a)(3)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483550/848-10-65-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479832/842-10-65-8Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-24Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 23 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-23Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-5Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 5 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479654/326-10-65-5Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (i)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 105 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479343/105-10-65-6Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 105 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479343/105-10-65-6Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (f)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (f)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482615/740-10-65-8Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (d)(3) 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https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-5Reference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-1Reference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-17Reference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 20 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-20Reference 34: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-3Reference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-3Reference 37: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 38: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 39: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 40: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 41: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 42: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 43: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 44: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 45: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 46: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-15Reference 47: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-16Reference 48: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 55 -Paragraph 4I -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4IReference 49: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476166/350-60-65-1 + Details Name: us-gaap_StockholdersEquityIncludingPortionAttributableToNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 13 R3.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Condensed Consolidated Balance Sheets (Parenthetical) - $ / shares Jun. 30, 2024 Dec. 31, 2023 Common stock authorized (in shares) 22,701,005,000 22,701,005,000 Common stock, issued (in shares) 2,237,939,000 2,200,128,000 Common stock, outstanding (in shares) 2,237,939,000 2,200,128,000 Class A Common Stock Â Â Common stock, par value (in dollars per share) $ 0.001 $ 0.001 Common stock authorized (in shares) 20,000,000,000 20,000,000,000 Common stock, issued (in shares) 2,140,809,000 2,096,982,000 Common stock, outstanding (in shares) 2,140,809,000 2,096,982,000 Class B Common Stock Â Â Common stock, par value (in dollars per share) $ 0.001 $ 0.001 Common stock authorized (in shares) 2,700,000,000 2,700,000,000 Common stock, issued (in shares) 96,125,000 102,141,000 Common stock, outstanding (in shares) 96,125,000 102,141,000 Class F Common Stock Â Â Common stock, par value (in dollars per share) $ 0.001 $ 0.001 Common stock authorized (in shares) 1,005,000 1,005,000 Common stock, issued (in shares) 1,005,000 1,005,000 Common stock, outstanding (in shares) 1,005,000 1,005,000 X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=pltr_CommonClassFMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 14 R4.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Condensed Consolidated Statements of Operations - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Income Statement [Abstract] Â Â Â Â Revenue $ 678,134 $ 533,317 $ 1,312,472 $ 1,058,503 Cost of revenue 128,562 106,899 244,818 214,544 Gross profit 549,572 426,418 1,067,654 843,959 Operating expenses: Â Â Â Â Sales and marketing 196,809 184,163 389,986 371,256 Research and development 108,781 99,533 218,821 189,633 General and administrative 138,643 132,648 272,627 268,881 Total operating expenses 444,233 416,344 881,434 829,770 Income from operations 105,339 10,074 186,220 14,189 Interest income 46,593 30,310 89,945 51,163 Other income (expense), net (11,173) (10,341) (24,680) (14,477) Income before provision for income taxes 140,759 30,043 251,485 50,875 Provision for income taxes 5,189 2,171 9,844 3,852 Net income 135,570 27,872 241,641 47,023 Less: Net income (loss) attributable to noncontrolling interests 1,444 (255) 1,985 2,094 Net income attributable to common stockholders $ 134,126 $ 28,127 $ 239,656 $ 44,929 Net earnings per share attributable to common stockholders, basic (in dollars per share) $ 0.06 $ 0.01 $ 0.11 $ 0.02 Net earnings per share attributable to common stockholders, diluted (in dollars per share) $ 0.06 $ 0.01 $ 0.10 $ 0.02 Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, basic (in shares) 2,231,592,000 2,131,224,000 2,222,569,000 2,119,567,000 Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, diluted (in shares) 2,414,696,000 2,278,155,000 2,407,402,000 2,252,205,000 X - DefinitionThe aggregate cost of goods produced and sold and services rendered during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB

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http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 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http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1 + Details Name: us-gaap_GeneralAndAdministrativeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name 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https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_GrossProfit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification 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Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncomeStatementAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef 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https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 55 -Paragraph 4J -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4JReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1B + Details Name: us-gaap_NetIncomeLossAttributableToNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionGenerally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense. + ReferencesNo definition available. + Details Name: us-gaap_OperatingExpenses Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OperatingExpensesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-

gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (expense) related to nonoperating activities, classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_OtherNonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe consolidated profit or loss for the period, net of income taxes, including the portion attributable to the noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-3Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 235 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-05(b)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 31: http://www.xbrl.org/2003/role/exampleRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 4J -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4JReference 32: http://www.xbrl.org/2003/role/exampleRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 4K -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4KReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 34: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-2Reference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 37: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1A + Details Name: us-gaap_ProfitLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 730 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482916/730-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 912 -SubTopic 730 -Name Accounting Standards Codification -Section 25 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479532/912-730-25-1 + Details Name: us-gaap_ResearchAndDevelopmentExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate total amount of expenses directly related to the marketing or selling of products or services. + ReferencesNo definition available. + Details Name: us-gaap_SellingAndMarketingExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 15 R5.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Condensed Consolidated Statements of Comprehensive Income - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Statement of Comprehensive Income [Abstract] Â Â Â Â Net income $ 135,570 $ 27,872 $ 241,641 $ 47,023 Other comprehensive income (loss) Â Â Â Â Foreign currency translation adjustments 731 166 (1,168) 896 Net unrealized loss on available-for-sale securities (53) (1,057) (4,675) (772) Comprehensive income 136,248 26,981 235,798 47,147 Less: Comprehensive income (loss) attributable to noncontrolling interests 1,337 (255) 1,878 2,094 Comprehensive income attributable to common stockholders $ 134,911 $ 27,236 $ 233,920 $ 45,053 X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-5 + Details Name: us-gaap_ComprehensiveIncomeNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income (loss) and other comprehensive income (loss), attributable to noncontrolling interests. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-

04(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-21Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 9: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 55 -Paragraph 4K -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4K + Details Name: us-gaap_ComprehensiveIncomeNetOfTaxAttributableToNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 55 -Paragraph 4K -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4K + Details Name: us-gaap_ComprehensiveIncomeNetOfTaxIncludingPortionAttributableToNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax and adjustment, of unrealized gain (loss) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale) and unrealized gain (loss) on investment in debt security measured at amortized cost (held-to-maturity) from transfer to available-for-sale. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 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Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification 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https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) 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https://asc.fasb.org/1943274/2147481203/810-10-50-1A + Details Name: us-gaap_ProfitLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfIncomeAndComprehensiveIncomeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 16 R6.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Condensed Consolidated Statements of Stockholdersâ€™ Equity - USD ($) $ in Thousands Total Total Stockholdersâ€™ Equity Common Stock Additional Paid-in Capital Accumulated Other Comprehensive Loss, Net Accumulated Deficit Noncontrolling Interests AOCI Attributable to Noncontrolling Interest Beginning balance (in shares) at Dec. 31, 2022 Â Â 2,099,075,000 Â Â Â Â Â Beginning balance at Dec. 31, 2022 $ 2,642,437 $ 2,565,326 $ 2,099 $ 8,427,998 $ (5,333) $ (5,859,438) $ 77,111 Â Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Â Â Â Issuance of common stock from the exercise of stock options (in shares) Â Â 24,443,000 Â Â Â Â Â Issuance of common stock from the exercise of stock options 116,273 116,273 $ 24 116,249 Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) (in shares) Â Â 26,462,000 Â Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) Â Â $ 26 (26) Â Â Â Â Stock-based compensation 228,822 228,822 Â 228,822 Â Â Â Â Other comprehensive income (loss) 124 124 Â Â 124 Â Â Â Other, net 459 Â Â Â Â Â Â 459 Â Net income 47,023 44,929 Â Â Â 44,929 2,094 Â Ending balance (in shares) at Jun. 30, 2023 Â Â 2,149,980,000 Â Â Â Â Â Ending balance at Jun. 30, 2023 3,035,138 2,955,474 $ 2,149 8,773,043 (5,209) (5,814,509) 79,664 Â Beginning balance (in shares) at Mar. 31, 2023 Â Â 2,117,730,000 Â Â Â Â Â Beginning balance at Mar. 31, 2023 2,803,193 2,723,733 $ 2,117 8,568,570 (4,318) (5,842,636) 79,460 Â Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Â Â Â Issuance of common stock from the exercise of stock options (in shares) Â Â 19,062,000 Â Â Â Â Â Issuance of common stock from the exercise of stock options 90,349 90,349 $ 19 90,330 Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) (in shares) Â Â 13,188,000 Â Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) Â Â $ 13 (13) Â Â Â Â Stock-based compensation 114,156 114,156 Â 114,156 Â Â Â Â Other comprehensive income (loss) (891) (891) Â Â (891) Â Â Â Other, net 459 Â Â Â Â Â 459 Â Net income 27,872 28,127 Â Â Â 28,127 (255) Â Ending balance (in shares) at Jun. 30, 2023 Â Â 2,149,980,000 Â Â Â Â Â Ending balance at Jun. 30, 2023 $ 3,035,138 2,955,474 $ 2,149 8,773,043 (5,209) (5,814,509) 79,664 Â Beginning balance (in shares) at Dec. 31, 2023 2,200,128,000 Â 2,200,128,000 Â Â Â Â Â Beginning balance at Dec. 31, 2023 $ 3,560,965 3,475,561 $ 2,200 9,122,173 801 (5,649,613) 85,404 Â Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Â Â Â Issuance of common stock from the exercise of stock options (in shares) 20,876,000 Â 20,876,000 Â Â Â Â Â Issuance of common stock from the exercise of stock options $ 99,870 99,870 $ 21 99,849 Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) (in shares) Â Â 18,090,000 Â Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) Â Â $ 18 (18) Â Â Â Â Repurchases of common stock (in shares) Â Â (1,155,000) Â Â Â Â Â Repurchases of common stock (26,699) (26,699) $ (1) (26,698) Â Â Â Â Stock-based compensation 267,872 267,872 Â 267,872 Â Â Â Â Other comprehensive income (loss) (5,843) (5,736) Â Â (5,736) Â Â $ (107) Net income $ 241,641 239,656 Â Â Â 239,656 1,985 Â Ending balance (in shares) at Jun. 30, 2024 2,237,939,000 Â 2,237,939,000 Â Â Â Â Â Ending balance at Jun. 30, 2024 $ 4,137,806 4,050,524 $ 2,238 9,463,178 (4,935) (5,409,957) 87,282 Â Beginning balance (in shares) at Mar. 31, 2024 Â Â 2,226,963,000 Â Â Â Â Â Beginning balance at Mar. 31, 2024 3,861,172 3,775,227 $ 2,227 9,322,803 (5,720) (5,544,083) 85,945 Â Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Â Â Â Issuance of common stock from the exercise of stock options (in shares) Â Â 3,394,000 Â Â Â Â Â Issuance of common stock from the exercise of stock options 16,030 16,030 $ 4 16,026 Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) (in shares) Â Â 8,369,000 Â Â Â Â Â Issuance of common stock upon release of restricted stock units (â€œRSUsâ€) and performance-based RSUs (â€œP-RSUsâ€) Â Â $ 8 (8) Â Â Â Â Repurchases of common stock (in shares) Â Â (787,000) Â Â Â Â Â Repurchases of common stock (17,699) (17,699) $ (1) (17,698) Â Â Â Â Stock-based compensation 142,055 142,055 Â 142,055 Â Â Â Â Other comprehensive income (loss) 678 785 Â Â 785 Â Â $ (107) Net income $ 135,570 134,126 Â Â Â 134,126 1,444 Â Ending balance (in shares) at Jun. 30, 2024 2,237,939,000 Â 2,237,939,000 Â Â Â Â Â Ending balance at Jun. 30, 2024 $ 4,137,806 $ 4,050,524 $ 2,238 $ 9,463,178 $ (4,935) $ (5,409,957) $ 87,282 Â X - DefinitionAmount of increase to additional paid-in capital (APIC) for recognition of cost for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -

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Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInStockholdersEquityRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe consolidated profit or loss for the period, net of income taxes, including the portion attributable to the noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) 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https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-3Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 235 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-05(b)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 31: http://www.xbrl.org/2003/role/exampleRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 4J -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4JReference 32: http://www.xbrl.org/2003/role/exampleRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 4K -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4KReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 34: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-2Reference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 37: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1A + Details Name: us-gaap_ProfitLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares issued during the period related to Restricted Stock Awards, net of any shares forfeited. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesRestrictedStockAwardNetOfForfeitures Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionValue of stock related to Restricted Stock Awards issued during the period, net of the stock value of such awards forfeited. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueRestrictedStockAwardNetOfForfeitures Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionValue of stock issued as a result of the exercise of stock options. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares that have been repurchased during the period and have not been retired and are not held in treasury. Some state laws may govern the circumstances under which an entity may acquire its own stock and prescribe the accounting treatment therefore. This element is used when state law does not recognize treasury stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedDuringPeriodShares

Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionEquity impact of the value of stock that has been repurchased during the period and has not been retired and is not held in treasury. Some state laws may mandate the circumstances under which an entity may acquire its own stock and prescribe the accounting treatment therefore. This element is used when state law does not recognize treasury stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-4Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedDuringPeriodValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent and noncontrolling interest. Excludes temporary equity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 848 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (a)(3)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483550/848-10-65-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479832/842-10-65-8Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-24Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 23 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-23Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-5Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 5 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479654/326-10-65-5Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (i)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 105 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479343/105-10-65-6Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 105 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479343/105-10-65-6Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (f)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (f)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482615/740-10-65-8Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (d)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482615/740-10-65-8Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 4 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479654/326-10-65-4Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-5Reference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-1Reference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-17Reference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 20 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-20Reference 34: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-3Reference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-3Reference 37: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 38: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 39: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 40: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 41: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 42: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 43: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 44: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 45: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 46: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-15Reference 47: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-16Reference 48: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 55 -Paragraph 4I -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4IReference 49: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476166/350-60-65-1 + Details Name: us-gaap_StockholdersEquityIncludingPortionAttributableToNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThis element represents movements included in the statement of changes in stockholders' equity which are not separately disclosed or provided for elsewhere in the taxonomy. + ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityOther Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 17 R7.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Condensed Consolidated Statements of Cash Flows - USD ($) $ in Thousands 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Operating activities Â Â Net income $ 241,641 $ 47,023 Adjustments to reconcile net income to net cash provided by operating activities: Â Â Depreciation and amortization 16,494 16,719 Stock-based compensation 267,415 228,915 Noncash operating lease expense 22,439 22,724 Unrealized and realized (gain) loss from marketable securities, net 20,042 11,078 Noncash consideration (26,484) (20,166) Other operating activities (11,088) (17,817) Changes in operating assets and liabilities: Â Â Accounts receivable, net (298,311) (113,663) Prepaid expenses and other current assets (2,774) 1,091 Other assets 5,571 (3,485) Accounts payable 53,372 (39,057) Accrued liabilities (30,548) 13,780 Deferred revenue, current and noncurrent 21,463 115,868 Customer deposits, current and noncurrent 11,806 40,144 Operating lease liabilities, current and noncurrent (23,778) (25,603) Other noncurrent liabilities 6,506 17 Net cash provided by operating activities 273,766 277,568 Investing activities Â Â Purchases of property and equipment (5,543) (8,689) Purchases of marketable securities (1,784,115) (2,936,939) Proceeds from sales and redemption of marketable securities 1,133,535 948,866 Proceeds from sales of alternative investments 0 51,072 Other investing activities (4,000) 0 Net cash used in investing activities (660,123) (1,945,690) Financing activities Â Â Proceeds from the exercise of common stock options 99,870 116,273 Repurchases of common stock (26,699) 0 Other financing activities 102 394 Net cash provided by financing activities 73,273 116,667 Effect of foreign exchange on cash, cash equivalents, and restricted cash (4,948) (1,855) Net increase (decrease) in cash, cash equivalents, and restricted cash (318,032) (1,553,310) Cash, cash equivalents, and restricted cash - beginning of period 850,107 2,627,335 Cash, cash equivalents, and restricted cash - end of period $ 532,075 $ 1,074,025 X - DefinitionIncrease (Decrease) In Operating Lease Liability, Current and Noncurrent + ReferencesNo definition available. + Details Name: pltr_IncreaseDecreaseInOperatingLeaseLiabilityCurrentAndNoncurrent Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionNoncash Consideration Received + ReferencesNo definition available. + Details Name: pltr_NoncashConsiderationReceived Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionNoncash operating lease cost. + ReferencesNo definition available. + Details Name: pltr_NoncashOperatingLeaseCost Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionProceeds From Sales Of Alternative Investments + ReferencesNo definition available. + Details Name: pltr_ProceedsFromSalesOfAlternativeInvestments Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 1 -SubTopic 230 -Topic 830 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate expense recognized in the current period that allocates the cost of tangible assets, intangible assets, or depleting assets to periods that benefit from use of the assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -

Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22 + Details Name: us-gaap_DepreciationDepletionAndAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) from effect of exchange rate changes on cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; held in foreign currencies. Excludes amounts for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 230 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_EffectOfExchangeRateOnCashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of unrealized and realized gain (loss) on investment in equity security measured at fair value with change in fair value recognized in net income (FV-NI). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(3)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-4 + Details Name: us-gaap_EquitySecuritiesFvNiGainLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsReceivable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of expenses incurred but not yet paid. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccruedLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 912 -SubTopic 310 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478345/912-310-45-11Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in deferred income and obligation to transfer product and service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInDeferredRevenue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOperatingCapitalAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInOtherNoncurrentAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase (decrease) in noncurrent operating liabilities classified as other. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOtherNoncurrentLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in prepaid expenses, and assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25 + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionOther cash or noncash adjustments to reconcile net income to cash provided by (used in) operating activities that are not separately disclosed in the statement of cash flows (for example, cash received or cash paid during the current period for miscellaneous operating activities, net change during the reporting period in other assets or other liabilities). + ReferencesNo definition available. + Details Name: us-gaap_OtherOperatingActivitiesCashFlowStatement Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash (inflow) outflow from investing activities classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 45 -Paragraph 12 -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_PaymentsForProceedsFromOtherInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow to reacquire common stock during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsForRepurchaseOfCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow for purchase of marketable security. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11 + Details Name: us-gaap_PaymentsToAcquireMarketableSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquirePropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 45 -Paragraph 15 -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_ProceedsFromPaymentsForOtherFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash inflow associated with the aggregate amount received by the entity through sale or maturity of marketable securities (held-to-maturity or available-for-sale) during the period. + ReferencesNo definition available. + Details Name: us-gaap_ProceedsFromSaleAndMaturityOfMarketableSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from exercise of option under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Subparagraph (a) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2A + Details Name: us-gaap_ProceedsFromStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe consolidated profit or loss for the period, net of income taxes, including the portion attributable to the noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-3Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -

Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 235 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-05(b)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 31: http://www.xbrl.org/2003/role/exampleRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 4J -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4JReference 32: http://www.xbrl.org/2003/role/exampleRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 4K -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4KReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 34: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-2Reference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 37: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1A + Details Name: us-gaap_ProfitLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of noncash expense for share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 18 R8.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Organization 6 Months Ended Jun. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Organization OrganizationPalantir Technologies Inc. (including its subsidiaries, â€œPalantirâ€ or the â€œCompanyâ€) was incorporated in Delaware on MayÂ 6, 2003. The Company builds and deploys software platforms that serve as the central operating systems for its customers. X - DefinitionThe entire disclosure for the nature of an entity's business, major products or services, principal markets including location, and the relative importance of its operations in each business and the basis for the determination, including but not limited to, assets, revenues, or earnings. For an entity that has not commenced principal operations, disclosures about the risks and uncertainties related to the activities in which the entity is currently engaged and an understanding of what those activities are being directed toward. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 275 -Publisher FASB -URI https://asc.fasb.org/275/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1 + Details Name: us-gaap_NatureOfOperations Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 19 R9.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Significant Accounting Policies 6 Months Ended Jun. 30, 2024 Accounting Policies [Abstract] Â Significant Accounting Policies Significant Accounting PoliciesBasis of Presentation and ConsolidationThe accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States (â€œU.S.â€) generally accepted accounting principles (â€œGAAPâ€) and applicable rules and regulations of the Securities and Exchange Commission (â€œSECâ€) regarding interim financial reporting. The accompanying condensed consolidated financial statements include the accounts of Palantir Technologies Inc. and its consolidated subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Investments in entities where the Company holds at least a 20% ownership interest and has the ability to exercise significant influence over, but does not control, the investee are accounted for using the equity method of accounting. Certain prior year balances have been reclassified to conform to the current year presentation. Such reclassifications did not affect total revenues, income from operations, net income, or cash flows. The Company's fiscal year ends on December 31.The unaudited condensed consolidated balance sheet as of December 31, 2023 included herein was derived from the audited consolidated financial statements as of that date, but does not include all disclosures, including certain notes required by GAAP on an annual reporting basis. In managementâ€™s opinion, the unaudited condensed consolidated financial statements reflect all normal recurring adjustments necessary to present fairly the balance sheets and statements of operations, comprehensive income, stockholdersâ€™ equity, and cash flows for the interim periods, but are not necessarily indicative of the results of operations to be anticipated for the full fiscal year or any future period.These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes included in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024.Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make certain estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods.Significant estimates and assumptions made in the accompanying condensed consolidated financial statements include, but are not limited to, the identification of performance obligations in customer contracts, the valuation of deferred tax assets and uncertain tax positions, and the collectability of contract consideration, including accounts receivable. Estimates and judgments are based on historical experience, forecasted events, and various other assumptions that management believes to be reasonable under the circumstances. Actual results could differ from those estimates and such differences could affect the Companyâ€™s financial position and results of operations.Summary of Significant Accounting PoliciesThe Companyâ€™s significant accounting policies are discussed in Note 2. Significant Accounting Policies in the notes to consolidated financial statements in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024. There have been no significant changes to these policies during the six months ended June 30, 2024, except for the changes noted below.Cash, Cash Equivalents, and Restricted CashThe Company considers all highly liquid investments purchased with an original maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents primarily consist of amounts invested in money market funds and available-for-sale debt securities.Restricted cash primarily consists of cash and certificates of deposit that are held as collateral against letters of credit and guarantees that the Company is required to maintain for operating lease agreements, certain customer contracts, and other guarantees and financing arrangements.The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the condensed consolidated balance sheets that sum to the total of the amounts shown in the condensed consolidated statements of cash flows (in thousands):As of June 30,20242023Cash and cash equivalents$512,659Â $1,055,923Â Restricted cash included in prepaid expenses and other current assetsâ€”Â 5,999Â Restricted cash included in other assets19,416Â 12,103Â Total cash, cash equivalents, and restricted cash$532,075Â $1,074,025Â Accounts Receivable and Allowance for Credit LossesAccounts receivable are recorded at the invoiced amount, net of an allowance for credit losses. The Company generally grants non-collateralized credit terms to its customers. Allowance for credit losses is based on the Companyâ€™s best estimate of probable losses inherent in its accounts receivable portfolio and is determined based on expectations of the customerâ€™s ability to pay by considering factors such as customer type (commercial or government), historical experience, financial position of the customer, age of the accounts receivable, current economic conditions, and reasonable and supportable forward-looking factors about its portfolio and future economic conditions. Accounts receivable are written-off and charged against an allowance for credit losses when the Company has exhausted collection efforts without success. Based upon the Companyâ€™s assessment as of June 30, 2024 and December 31, 2023, the Company recorded an allowance for credit losses of $2.8 million and $10.5 million, respectively.Concentrations of Credit RiskFinancial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash, cash equivalents, restricted cash, accounts receivable, marketable securities, and privately-held equity securities. Cash equivalents primarily consist of money market funds and U.S. treasury securities with original maturities of three months or less, which are invested primarily with U.S. financial institutions. Cash deposits with financial institutions, including restricted cash, generally exceed federally insured limits. Management believes minimal credit risk exists with respect to these financial institutions and the Company has not experienced any losses on such amounts.The Company is exposed to concentrations of credit risk with respect to accounts receivable presented on the condensed consolidated balance sheets. The Companyâ€™s accounts receivable balances as of June 30, 2024 and December 31, 2023 were $659.3 million and $364.8 million, respectively. Customer I represented 32% and 15% of total accounts receivable as of June 30, 2024 and December 31, 2023, respectively, and no other customer represented more than 10% of total accounts receivable as of June 30, 2024 or December 31, 2023.For the three and six months ended June 30, 2024, no customer represented more than 10% of total revenue. For the three and six months ended June 30, 2023, Customer K, which is in the government operating segment, represented 10% of total revenue. No other customer represented more than 10% of total revenue for the three and six months ended June 30, 2023.Share Repurchase ProgramShare repurchases are recorded at trade date and the repurchase price is inclusive of any related fees and commissions. Upon retirement, the par value of the Class A common stock repurchased is deducted from common stock with the excess of repurchase price recorded to additional paid-in capital on the Companyâ€™s condensed consolidated balance sheets.Stock-Based CompensationThe Company accounts for stock-based compensation expense in accordance with the fair value recognition and measurement provisions of GAAP, which require compensation cost for the grant-date fair value of stock-based awards to be recognized over the requisite service period. The Company determines the fair value of stock-based awards granted or modified on the grant date or modification date using appropriate valuation techniques. The Company recognizes forfeitures as they occur. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for all significant accounting policies of the reporting entity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContent + Details Name: us-gaap_SignificantAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 20 R10.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Contract Liabilities and Remaining Performance Obligations 6 Months Ended Jun. 30, 2024 Revenue from Contract with Customer [Abstract] Â Contract Liabilities and Remaining Performance Obligations Contract Liabilities and Remaining Performance ObligationsContract Liabilities The Companyâ€™s contract liabilities consist of deferred revenue and customer deposits. As of June 30, 2024 and December 31, 2023, the Company's contract liability balances were $517.1Â million and $486.3 million, respectively. Revenue of $362.4 million and $270.2 million was recognized during the six months ended June 30, 2024 and 2023, respectively, that was included in the contract liability balances as of December 31, 2023 and 2022, respectively. Remaining Performance ObligationsThe Companyâ€™s arrangements with its customers often have terms that span over multiple years. However, the Company allows many of its customers to terminate contracts for convenience prior to the end of the stated term with less than twelve monthsâ€™ notice. Revenue allocated to remaining performance obligations represents noncancelable contracted revenue that has not yet been recognized, which includes deferred revenue and, in certain instances, amounts that will be invoiced. The Company has elected the practical expedient allowing the Company to not disclose remaining performance obligations for contracts with original terms of twelve months or less. Cancelable contracted revenue, which includes customer deposits, is not considered a remaining performance obligation.The Companyâ€™s remaining performance obligations were $1.4Â billion as of June 30, 2024, of which the Company expects to recognize approximately 50% as revenue over the next 12 months, 39% as revenue over the subsequent 13 to 36 months, and the remainder thereafter.Disaggregation of RevenueSee Note 12. Segment and Geographic Information for disaggregated revenue by customer segment and geographic region. X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-9Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-15Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 21 R11.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Investments and Fair Value Measurements 6 Months Ended Jun. 30, 2024 Fair Value Disclosures [Abstract] Â Investments and Fair Value Measurements Investments and Fair Value MeasurementsThe following tables present the Companyâ€™s assets that are measured at fair value on a recurring basis and indicate the fair value hierarchy of the valuation (in thousands):As of June 30, 2024TotalLevelÂ 1LevelÂ 2LevelÂ 3Assets:Cash and cash equivalents:Money market

funds$263,215Â $263,215Â $â€”Â $â€”Â Prepaid expenses and other current assets and other assets:Certificates of deposit4,802Â â€”Â 4,802Â â€”Â Marketable securities:U.S. treasury securities3,477,167Â â€”Â 3,477,167Â â€”Â Publicly-traded equity securities8,633Â 8,633Â â€”Â â€”Â Total$3,753,817Â $271,848Â $3,481,969Â $â€”Â As of December 31, 2023TotalLevelÂ 1LevelÂ 2LevelÂ 3Assets:Cash and cash equivalents:Money market funds$576,565Â $576,565Â $â€”Â $â€”Â U.S treasury securities10,079Â â€”Â 10,079Â â€”Â Certificates of deposit938Â â€”Â 938Â â€”Â Prepaid expenses and other current assets and other assets:Certificates of deposit4,777Â â€”Â 4,777Â â€”Â Marketable securities:U.S. treasury securities2,824,861Â â€”Â 2,824,861Â â€”Â Publicly-traded equity securities18,271Â 18,271Â â€”Â â€”Â Total$3,435,491Â $594,836Â $2,840,655Â $â€”Â Certificates of DepositThe Companyâ€™s certificates of deposit are Level 2 instruments. The fair value of such instruments is estimated based on valuations obtained from third-party pricing services that utilize industry standard valuation models, including both income-based and market-based approaches, for which all significant inputs are observable either directly or indirectly. These inputs include interest rate curves, foreign exchange rates, and credit ratings.Debt SecuritiesAs of June 30, 2024, available-for-sale debt securities, all of which are included in marketable securities on the condensed consolidated balance sheet, consisted of the following (in thousands):As of June 30, 2024Amortized CostUnrealized GainsUnrealized LossesFair ValueU.S. treasury securities$3,480,199Â $41Â $(3,073)$3,477,167Â Total debt securities$3,480,199Â $41Â $(3,073)$3,477,167Â As of December 31, 2023, available-for-sale debt securities consisted of the following (in thousands):As of December 31, 2023Amortized CostUnrealized GainsUnrealized LossesFair ValueU.S. treasury securities$2,831,505Â $4,520Â $(1,085)$2,834,940Â Total debt securities$2,831,505Â $4,520Â $(1,085)$2,834,940Â Included in cash and cash equivalents$10,078Â $1Â $â€”Â $10,079Â Included in marketable securities$2,821,427Â $4,519Â $(1,085)$2,824,861Â The Company did not sell any available-for-sale debt securities during the three and six months ended June 30, 2024 or for the three months ended June 30, 2023. The Company sold $694.6 million of available-for-sale debt securities during the six months ended June 30, 2023 and immediately reinvested such proceeds into additional debt securities. The realized gains and losses from those sales were immaterial. No credit or non-credit losses related to debt securities were recorded during the three and six months ended June 30, 2024 and 2023. As of June 30, 2024 and December 31, 2023, available-for-sale debt securities of $3.1 billion and $236.0 million, respectively, were in an unrealized loss position primarily due to unfavorable changes in interest rates subsequent to initial purchase. None of the available-for-sale debt securities held as of June 30, 2024 or December 31, 2023 were in a continuous unrealized loss position for greater than 12 months. The decline in fair value below amortized cost basis was not considered other than temporary as it is more likely than not that the Company will hold the securities until maturity or a recovery of the cost basis, and no credit-related impairment losses were recorded as of June 30, 2024 or December 31, 2023. All of the Companyâ€™s U.S. treasury securities had remaining contractual maturities due within one year as of June 30, 2024. Equity SecuritiesThe Company holds equity securities in publicly-traded companies, which are recorded at fair market value each reporting period in marketable securities on the condensed consolidated balance sheets. Realized and unrealized gains and losses are recorded in other income (expense), net on the condensed consolidated statements of operations. For the three months ended June 30, 2024 and 2023, net unrealized losses from publicly-traded equity securities held at the end of each period were $6.6 million and $0.6 million, respectively. For the six months ended June 30, 2024 and 2023, net unrealized losses from publicly-traded equity securities held at the end of each period were $12.2 million and $7.0 million, respectively.The Company also holds equity securities in privately-held companies without readily determinable fair values that are recorded using the measurement alternative. As of June 30, 2024 and December 31, 2023, the total amount of privately-held equity securities included in other assets on the consolidated balance sheets was $49.9 million and $32.6 million, respectively. The Company classifies these fair value measurements as Level 3 within the fair value hierarchy. The Company did not record any material adjustments or impairments for the privately-held equity securities held during the three and six months ended June 30, 2024 and 2023.Additionally, we have accepted, and may continue to accept, securities as noncash consideration. Total equity securities received as noncash consideration was $30.3 million and $14.5 million during the six months ended June 30, 2024 and 2023, respectively. Strategic Commercial ContractsFrom 2021 through 2022, the Company approved and entered into certain agreements (â€œInvestment Agreementsâ€) to purchase shares of various entities, including special purpose acquisition companies and/or other privately-held or publicly-traded entities (each, an â€œInvestee,â€ and such purchases, the â€œInvestmentsâ€). No Investments were purchased under such Investment Agreements during the six months ended June 30, 2024 or the fiscal year ended December 31, 2023.In connection with signing the Investment Agreements, each Investee or an associated entity and the Company entered into a commercial contract for access to the Companyâ€™s products and services (collectively, the â€œStrategic Commercial Contractsâ€). The Company assessed the concurrent agreements under the noncash consideration and consideration payable to a customer guidance within Accounting Standards Codification 606, Revenue from Contracts with Customers, as well as the commercial substance of each arrangement considering the customerâ€™s ability and intention to pay as well as the Companyâ€™s obligation to perform under each contract. The Company performs ongoing assessments of customersâ€™ financial condition, including the consideration of customersâ€™ ability and intention to pay, and whether all or some portion of the value of such contracts continue to meet the criteria for revenue recognition, among other factors. During the three months ended June 30, 2024 and 2023, revenue recognized from Strategic Commercial Contracts was $9.2Â million and $19.4 million, respectively. During the six months ended June 30, 2024 and 2023, revenue recognized from Strategic Commercial Contracts was $33.1 million and $52.8 million, respectively. X - DefinitionInvestments and fair value measurements. + ReferencesNo definition available. + Details Name: pltr_InvestmentsAndFairValueMeasurementsTextBlock Namespace Prefix: pltr_ Data Type: dtr-types1:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 22 R12.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Balance Sheet Components 6 Months Ended Jun. 30, 2024 Balance Sheet Related Disclosures [Abstract] Â Â Balance Sheet Components Balance Sheet ComponentsProperty and Equipment, NetProperty and equipment, net consisted of the following (in thousands): As of June 30,2024As of December 31,2023Leasehold improvements$84,407Â $83,139Â Computer equipment, software, and other53,899Â 50,844Â Furniture and fixtures13,894Â 13,834Â Construction in progress3,171Â 2,099Â Total property and equipment, gross155,371Â 149,916Â Less: accumulated depreciation and amortization(111,888) (102,158)Total property and equipment, net$43,483Â $47,758Â Depreciation and amortization expense related to property and equipment, net was $6.0 million and $6.0 million for the three months ended June 30, 2024 and 2023, respectively, and $12.1 million and $11.9 million for the six months ended June 30, 2024 and 2023, respectively.Accrued LiabilitiesAccrued liabilities consisted of the following (in thousands):As of June 30,2024As of December 31,2023Accrued payroll and related expenses$61,986Â $83,094Â Accrued taxes40,429Â 47,257Â Accrued other liabilities93,074Â 92,640Â Total accrued liabilities$195,489Â $222,991Â X - ReferencesNo definition available. + Details Name: us-gaap_BalanceSheetRelatedDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for supplemental balance sheet disclosures, including descriptions and amounts for assets, liabilities, and equity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/210/tableOfContent + Details Name: us-gaap_SupplementalBalanceSheetDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 23 R13.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Debt 6 Months Ended Jun. 30, 2024 Debt Disclosure [Abstract] Â Debt Debt 2014 Credit Facility In October 2014, the Company entered into an unsecured revolving credit facility, which has been subsequently secured by substantially all of the Companyâ€™s assets and amended from time to time (as amended, the â€œ2014 Credit Facilityâ€). As of June 30, 2024, the Company had no outstanding debt balances and had undrawn revolving commitments of $500.0 million available to fund working capital and general corporate expenditures under the 2014 Credit Facility, which has a maturity date of MarchÂ 31, 2027. The 2014 Credit Facility contains customary representations and warranties, and certain financial and nonfinancial covenants, including but not limited to maintaining minimum liquidity of $50.0 million, and certain limitations on liens and indebtedness. The Company was in compliance with all covenants associated with the 2014 Credit Facility as of June 30, 2024. X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for information about short-term and long-term debt arrangements, which includes amounts of borrowings under each line of credit, note payable, commercial paper issue, bonds indenture, debenture issue, own-share lending arrangements and any other contractual agreement to repay funds, and about the underlying arrangements, rationale for a classification as long-term, including repayment terms, interest rates, collateral provided, restrictions on use of assets and activities, whether or not in compliance with debt covenants, and other matters important to users of the financial statements, such as the effects of refinancing and noncompliance with debt covenants. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 470 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/470/tableOfContentReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1I + Details Name: us-gaap_DebtDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 24 R14.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Commitments and Contingencies 6 Months Ended Jun. 30, 2024 Commitments and Contingencies Disclosure [Abstract] Â Commitments and Contingencies Commitments and ContingenciesPurchase CommitmentsThe Company has commitments with various third parties to purchase cloud hosting services. In September 2023, the Company amended one of its third-party cloud hosting services agreements. Under this amendment, the Company has committed to spend at least $1.95 billion over ten contract years through September 30, 2033, as well as certain additional minimum usage commitments, among other things. As of June 30, 2024, the Company satisfied $144.9 million of its $154.0Â million commitment for the contract year beginning October 1, 2023 and ending SeptemberÂ 30, 2024. Additionally, as of June 30, 2024, there were no material changes outside the ordinary course of business of the Companyâ€™s commitments, as disclosed in its Annual Report on Form 10-K for the year ended December 31, 2023.Litigation and Legal ProceedingsFrom time to time, third parties may assert patent infringement claims against the Company. In addition, from time to time, the Company may be subject to other legal proceedings and claims in the ordinary course of business, including claims of alleged infringement of trademarks, copyrights, and other intellectual property rights; employment claims; securities claims; investor claims; corporate claims; class action claims; and general contract, tort, or other claims. The Company may from time to time also be subject to various legal or government claims, disputes, or investigations. Such matters may include, but not be limited to, claims, disputes, allegations, or investigations related to warranty; refund; breach of contract; breach, leak, or misuse of personal data or confidential information; employment; government procurement; intellectual property; government regulation or compliance (including but not limited to anti-corruption requirements, export or other trade controls, data privacy or data protection, cybersecurity requirements, or antitrust/competition law requirements); securities; investor; corporate; or other matters. The Company establishes an accrual for loss contingencies when the loss is both probable and reasonably estimable.On September 15, 2022, October 25, 2022, and November 4, 2022, putative securities class action complaints were filed in the United States District Court for the District of Colorado, captioned Cupat v. Palantir Technologies Inc., et al., Case No. 1:22-cv-02384, Allegheny County Employeesâ€™ Retirement System v. Palantir Technologies, Inc., et al., Case No. 1:22-cv-02805, and Shijun Liu, Individually and as Trustee of the Liu Family Trust 2019 v. Palantir Technologies Inc., et al., Case No. 1:22-cv-02893, respectively, naming the Company and certain current and former officers and directors as defendants. The suits allege false and misleading statements about our business and prospects, and purport to allege claims under the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€) and the Securities Act of 1933, as amended (the â€œSecurities Actâ€), and seek unspecified damages and remedies under Sections 10(b), 20(a), and 20(A) of the Exchange Act and Sections 11 and 15 of the Securities Act. These three actions subsequently were consolidated as Cupat v. Palantir Technologies Inc., et al., Lead Civil Action No. 1:22-cv-02834-CNS-SKC, consolidated with civil actions 1:22-cv-02805-CNS-SKC and 1:22-cv-02893-CNS-SKC. On March 31, 2024, the Court dismissed the Cupat matter without prejudice. On May 24, 2024, plaintiffs filed a second amended complaint. On November 21, 2022 a stockholder derivative action was filed in the United States District Court for the District of Colorado, captioned Li v. Karp, et al., Case No. 22-cv-3028 and on January 27, 2023, a stockholder derivative action was filed in the United States District Court for the District of Delaware, captioned Miao v. Karp, et al., Case No. 1:23-cv-00103-MN, each against certain current and former officers and directors asserting breach of fiduciary duty and related claims relating to the allegations of the securities class action complaints and seek unspecified damages and injunctive remedies under Section 14(a) of the Exchange Act and Delaware law. On August 22, 2023, a stockholder derivative action was filed in the Court of Chancery of the State of Delaware captioned Central Laborersâ€™ Pension Fund v. Karp, et al., Case No. 2023-0864 against certain current and former officers and directors asserting breach of fiduciary duty and related claims relating to the allegations of the securities class action complaints and seeks unspecified damages and injunctive relief under Delaware law. Because the litigation is in early stages, the Company is unable to estimate the reasonably possible loss or range of loss, if any, that may result from these matters.As of June 30, 2024, the Company was not aware of any currently pending legal matters or claims, individually or in the aggregate, that were expected to have a material adverse impact on its condensed consolidated financial statements.Warranties and IndemnificationThe Company generally provides a warranty for its software products and services and a service level agreement (â€œSLAâ€) for the Companyâ€™s performance of software operations. The Companyâ€™s products are generally warranted to perform substantially as described in the associated product documentation during the subscription term or for a

period of up to 90 days where the software is hosted by the customer, and the Company includes operations and maintenance (â€œO&Mâ€) services as part of its subscription and license agreements to support this warranty and maintain the operability of the software. The Companyâ€™s services are generally warranted to be performed in a professional manner and by an adequate staff with knowledge about the products. In the event there is a failure of such warranties, the Company generally is obligated to correct the product or service to conform to the warranty provision, or, if the Company is unable to do so, the customer is entitled to seek a refund of the purchase price of the product and service (generally prorated over the contract term). Due to the absence of historical warranty claims, the Companyâ€™s expectations of future claims related to products under warranty continue to be insignificant. The Company has not recorded warranty expense or related accruals as of June 30, 2024 and December 31, 2023. The Company generally agrees to indemnify its customers against legal claims that the Companyâ€™s software products infringe certain third-party intellectual property rights and accounts for its indemnification obligations. In the event of such a claim, the Company is generally obligated to defend its customer against the claim and to either settle the claim at the Companyâ€™s expense or pay damages that the customer is legally required to pay to the third-party claimant. In addition, in the event of an infringement, the Company generally agrees to secure the right for the customer to continue using the infringing product; to modify or replace the infringing product; or, if those options are not commercially practicable, to refund the cost of the software, as prorated over the period. To date, the Company has not been required to make any payment resulting from infringement claims asserted against its customers and does not believe that the Company will be liable for such claims in the foreseeable future. As such, the Company has not recorded a liability for infringement costs as of June 30, 2024 and December 31, 2023.The Company has obligations under certain circumstances to indemnify each of the defendant directors and certain officers against judgments, fines, settlements, and expenses related to claims against such directors and certain officers and otherwise to the fullest extent permitted under the law and the Companyâ€™s Amended and Restated Bylaws and Amended and Restated Certificate of Incorporation. X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for commitments and contingencies. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 405 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/405-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/450/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 440 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/440/tableOfContent + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 25 R15.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stockholders' Equity 6 Months Ended Jun. 30, 2024 Equity [Abstract] Â Stockholders' Equity Stockholdersâ€™ EquityThe Companyâ€™s Class A, Class B, and Class F common stock (collectively, the â€œcommon stockâ€) all have the same rights, except with respect to voting and conversion rights. Class A and Class B common stock have voting rights of 1 and 10 votes per share, respectively. The Class F common stock has the voting rights generally described herein, and each share of Class F common stock is convertible at any time, at the option of the holder thereof, into one share of Class B common stock. All shares of Class F common stock are held in a voting trust established by Stephen Cohen, Alexander Karp, and Peter Thiel (the â€œFoundersâ€). The Class F common stock generally gives the Founders the ability to control up to 49.999999% of the total voting power of the Companyâ€™s capital stock, so long as the Founders and certain of their affiliates collectively meet a minimum ownership threshold, which was 100.0Â million of the Company's equity securities as of June 30, 2024. Holders of the common stock are entitled to dividends when, as, and if declared by the Companyâ€™s Board of Directors, subject to the rights of the holders of all classes of stock outstanding having priority rights to dividends. No dividends have been declared as of June 30, 2024.The following represented the total authorized, issued, and outstanding shares for each class of common stock (in thousands):As of June 30, 2024As of December 31, 2023AuthorizedIssued and OutstandingAuthorizedIssued and OutstandingClass A Common Stock20,000,000Â 2,140,809Â 20,000,000Â 2,096,982Â Class B Common Stock2,700,000Â 96,125Â 2,700,000Â 102,141Â Class F Common Stock1,005Â 1,005Â 1,005Â 1,005Â Total22,701,005Â 2,237,939Â 22,701,005Â 2,200,128Â Share Repurchase ProgramIn August 2023, the Companyâ€™s Board of Directors authorized a stock repurchase program of up to $1.0Â billion of the Companyâ€™s outstanding shares of Class A common stock (the â€œShare Repurchase Programâ€). The Company may repurchase shares of its Class A common stock from time to time through open market purchases, in privately negotiated transactions, or by other means, including through the use of trading plans intended to qualify under Rule 10b5-1 under the Exchange Act in accordance with applicable securities laws and other restrictions. The timing and the amount of stock repurchases under the Share Repurchase Program will be determined by the Companyâ€™s management, based on its evaluation of factors including business and market conditions, corporate and regulatory requirements, and other considerations. The Share Repurchase Program does not obligate the Company to repurchase any specific number of shares and may be discontinued at any time. During the three and six months ended June 30, 2024, the Company repurchased and subsequently retired 0.8 million and 1.2 million shares, respectively, of its Class A common stock for an aggregate amount, including commissions, of $17.7 million and $26.7 million, respectively under the Share Repurchase Program. As of June 30, 2024, approximately $973.3 million of the originally authorized amount under the Share Repurchase Program remained available for future repurchases. X - ReferencesNo definition available. + Details Name: us-gaap_EquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for equity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-6Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-6Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(e)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/505/tableOfContentReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 16 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-16Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18 + Details Name: us-gaap_StockholdersEquityNoteDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 26 R16.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation 6 Months Ended Jun. 30, 2024 Share-Based Payment Arrangement [Abstract] Â Stock-Based Compensation Stock-Based CompensationStock Options and SARsThe following table summarizes stock option and SAR activity for the six months ended June 30, 2024 (in thousands, except per share amounts and years):Options OutstandingSARs OutstandingNumber of AwardsWeighted-Average Exercise Price Per ShareWeighted-AverageRemaining Contractual Life (years)Aggregate Intrinsic ValueNumber of AwardsWeighted-Average Exercise Price Per ShareWeighted-AverageRemaining Contractual Life (years)Aggregate Intrinsic ValueBalance as of December 31, 2023278,470Â $8.62Â 7.6$2,381,172Â â€”Â $â€”Â 0.0$â€”Â Grantedâ€”Â â€”Â 44,593Â 50.00Â Exercised(20,876)4.78Â â€”Â â€”Â Canceled and forfeited(630)5.94Â (2,018)50.00Â Balance as of June 30, 2024256,964Â $8.94Â 7.3$4,212,345Â 42,575Â $50.00Â 39.5$â€”Â Vested and exercisable as of June 30, 2024149,463Â $7.20Â 6.7$2,710,036Â â€”Â $â€”Â 0.0$â€”Â As of June 30, 2024, the total unrecognized stock-based compensation expense related to options and SARs outstanding was $548.8 million, and $128.6 million, respectively, which is expected to be recognized over a weighted-average service period of seven and four years, respectively.During the six months ended June 30, 2024, the Company granted SARs that vest upon the achievement of a market-based vesting condition subject to continued service. The market-based vesting condition is satisfied when the price per share of the Companyâ€™s Class A common stock exceeds $50 (measured based on the closing price on the immediately prior trading day) (an â€œAbove Price Dayâ€). Following vesting, SARs may only be exercised on an Above Price Day which occurs within an open trading window. The maximum appreciation is up to $20 per SAR. The Company determined the grant date fair value of SARs using a Monte Carlo simulation model which incorporates various assumptions including the contractual term, expected stock price volatility, risk-free interest rate, suboptimal exercise factor, annual post-vest termination rate, and cost of capital as of the grant date.For the awards granted during the six months ended June 30, 2024, the assumptions used in the Monte Carlo simulation model included the following: Six Months EndedJune 30, 2024Expected volatility rate58.2% - 58.9%Risk-free interest rate4.1% - 4.7%Grant-date fair value per share $3.30 - $4.61The expected volatility rate is based on a combination of the Companyâ€™s implied volatility and the historical volatility of comparable publicly-traded companies. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The SARs granted during the six months ended June 30, 2024 had derived service periods of up to five years. RSUs and P-RSUsThe following table summarizes the RSU and P-RSU activity for the six months ended June 30, 2024 (in thousands, except per share amounts):RSUs OutstandingWeighted Average Grant Date Fair Value per ShareP-RSUs OutstandingWeighted Average Grant Date Fair Value per ShareUnvested and outstanding as of December 31, 202382,262Â $10.71Â 1,976Â $15.39Â Granted3,520Â 19.90Â 2,862Â 18.84Â Vested(16,747)13.37Â (2,069)17.38Â Canceled and forfeited(2,428)13.13Â (477)9.58Â Adjustment for performance achievement(1)â€”Â â€”Â (1,094)16.42Â Unvested and outstanding as of June 30, 202466,607Â $10.44Â 1,198Â $21.59Â (1) This amount represents the difference between the maximum number of shares that could have been issued under the grant and the actual number of shares earned based on final performance.As of June 30, 2024, the total unrecognized stock-based compensation expense related to the RSUs outstanding was $430.3 million, which the Company expects to recognize over a weighted-average service period of three years. As of June 30, 2024, there was no unrecognized stock-based compensation expense related to the P-RSUs outstanding. Stock-based Compensation Expense Total stock-based compensation expense was as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Cost of revenue$12,402Â $8,004Â $22,818Â $17,181Â Sales and marketing48,314Â 38,131Â 90,470Â 77,666Â Research and development29,943Â 23,192Â 56,817Â 43,116Â General and administrative51,105Â 44,874Â 97,310Â 90,952Â Total stock-based compensation expense$141,764Â $114,201Â $267,415Â $228,915Â X - DefinitionThe entire disclosure for share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (l) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsShareBasedPaymentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 27 R17.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Income Taxes 6 Months Ended Jun. 30, 2024 Income Tax Disclosure [Abstract] Â Income Taxes Income TaxesThe Company recorded a provision for income taxes of $5.2Â million and $2.2Â million for the three months ended June 30, 2024 and 2023, respectively, and a provision for income taxes of $9.8Â million and $3.9Â million for the six months ended June 30, 2024 and 2023, respectively. The Company is subject to income tax in the U.S. as well as other tax jurisdictions in which it conducts business. The Companyâ€™s effective tax rate as of June 30, 2024 differs from the U.S. statutory rate primarily due to foreign income taxed at different rates, non-deductible stock-based compensation, other non-deductible expenses, and valuation allowances recorded on its deferred tax assets from the U.S., United Kingdom (â€œU.K.â€), and other jurisdictions. The provision for income taxes increased by $3.0 million and $6.0 million for the three and six months ended June 30, 2024, respectively, compared to the same periods in 2023 primarily related to increased foreign tax expense as a result of higher foreign taxable income and withholding taxes, as well as increases in state taxes. The realization of deferred tax assets is dependent upon the generation of sufficient taxable income of the appropriate character in future periods. The Company assesses its ability to realize the deferred tax assets on a quarterly basis, and it establishes a valuation allowance if it is more likely than not that some portion of the deferred tax assets will not be realized. The Company weighs all available positive and negative evidence, including its earnings history and results of recent operations, scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies. For example, due to the weight of objectively verifiable negative evidence, including its history of U.S. and U.K. net operating tax losses, the Company has maintained a full valuation allowance on its U.S. and U.K. deferred tax assets as of June 30, 2024. However, given the Companyâ€™s recent earnings and anticipated future earnings, there is a reasonable possibility that it will have sufficient positive evidence in the future to release all or a portion of the valuation allowance it recorded against its deferred tax assets. X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12CReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12BReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 270 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477891/740-270-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.5.Q1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/740/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-14Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-21Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 11.C) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_IncomeTaxDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 28 R18.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Net Earnings Per Share Attributable to Common Stockholders 6 Months Ended Jun. 30, 2024 Earnings Per Share [Abstract] Â Net Earnings Per Share Attributable to Common Stockholders Net Earnings Per Share Attributable to Common Stockholders The following table presents the calculation of basic and diluted net earnings per share attributable to common stockholders (in thousands, except per share amounts): Three Months Ended June 30,Six Months Ended June 30,20242023202420232023NumeratorNet income attributable to common stockholders for diluted net earnings per share$134,126Â $28,127Â $239,656Â $44,929Â DenominatorWeighted-average shares used in computing net earnings per share:Basic2,231,592Â 2,131,224Â 2,222,569Â 2,119,567Â Effect of dilutive shares183,104Â 146,931Â 184,833Â 132,638Â Diluted2,414,696Â 2,278,155Â 2,407,402Â 2,252,205Â Net earnings per shareNet earnings per share attributable to common stockholders:Basic$0.06Â $0.01Â $0.11Â $0.02Â Diluted$0.06Â $0.01Â $0.10Â $0.02Â The following outstanding potentially dilutive common stock equivalents have been excluded from the computation of diluted net earnings per share attributable to common stockholders for the periods presented due to their anti-dilutive effect (in thousands): Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Options issued and outstandingâ€”Â 162,000Â â€”Â 162,000Â RSUs and P-RSUs outstanding787Â 11,840Â 787Â 16,535Â Warrants to purchase common stockâ€”Â 13,042Â â€”Â 13,042Â Total787Â 186,882Â 787Â 191,577Â For the three and six months ended June 30, 2024, the Company also excluded the impact of 42.6 million SARs that may settle in shares of Class A common stock from the computation of diluted net earnings per share because the exercise price of such SARs was greater than the average market price of the Class A common stock for the applicable period. When such SARs are vested, the maximum number of potentially dilutive Class A common shares is the fraction that equals the maximum appreciation divided by the Companyâ€™s Class A common stock price at that time. X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for earnings per share. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/260/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-3 + Details Name: us-gaap_EarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 29 R19.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Segment and Geographic Information 6 Months Ended Jun. 30, 2024 Segment Reporting [Abstract] Â Segment and Geographic Information Segment and Geographic Information The following reporting segment tables reflect the results of the Companyâ€™s reportable operating segments consistent with the manner in which the chief operating decision maker (â€œCODMâ€) evaluates the performance of each segment and allocates the Companyâ€™s resources. The CODM does not evaluate the performance of the Companyâ€™s assets on a segment basis for internal management reporting and, therefore, such information is not presented. Contribution is used, in part, to evaluate the performance of, and allocate resources to, each of the segments. A segmentâ€™s contribution is calculated as segment revenue less the related costs of revenue and sales and marketing expenses. It excludes certain operating expenses that are not allocated to segments because they are separately managed at the consolidated corporate level or are noncash costs. These unallocated and noncash costs include stock-based compensation expense, research and development expenses, and general and administrative expenses. Financial information for each reportable segment was as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Revenue:Government$370,767Â $301,505Â $706,140Â $590,575Â Commercial307,367Â 231,812Â 606,332Â 467,928Â Total revenue$678,134Â $533,317Â $1,312,472Â $1,058,503Â Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Contribution:Government$231,394Â $174,230Â $430,782Â $340,463Â Commercial182,085Â 114,160Â 360,174Â 227,087Â Total contribution$413,479Â $288,390Â $790,956Â $567,550Â The reconciliation of contribution to income from operations is as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Income from operations$105,339Â $10,074Â $186,220Â $14,189Â Research and development expenses (1)78,838Â 76,341Â 162,004Â 146,517Â General and administrative expenses (1)87,538Â 87,774Â 175,317Â 177,929Â Total stock-based compensation expense141,764Â 114,201Â 267,415Â 228,915Â Total contribution$413,479Â $288,390Â $790,956Â $567,550Â â€”â€”â€”â€”â€”(1) Excludes stock-based compensation expense.Geographic InformationRevenue by geography is based on the customerâ€™s headquarters or agency location at the time of sale. Revenue is as follows (in thousands, except percentages):Three Months Ended June 30,Six Months Ended June 30,20242023202420232023Amount%Amount%Amount%Amount%Revenue:United States$437,189Â 64Â %$328,012Â 62Â %$843,578Â 64Â %$664,857Â 63Â %United Kingdom76,991Â 11Â %63,229Â 12Â %140,192Â 11Â %112,808Â 11Â %Rest of world (1)163,954Â 25Â %142,076Â 26Â %328,702Â 25Â %280,838Â 26Â %Total revenue$678,134Â 100Â %$533,317Â 100Â %$1,312,472Â 100Â %$1,058,503Â 100Â %â€”â€”â€”â€”â€”(1) No other country represents 10% or more of total revenue for the three and six months ended June 30, 2024 or 2023. X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for reporting segments including data and tables. Reportable segments include those that meet any of the following quantitative thresholds a) it's reported revenue, including sales to external customers and intersegment sales or transfers is 10 percent or more of the combined revenue, internal and external, of all operating segments b) the absolute amount of its reported profit or loss is 10 percent or more of the greater, in absolute amount of 1) the combined reported profit of all operating segments that did not report a loss or 2) the combined reported loss of all operating segments that did report a loss c) its assets are 10 percent or more of the combined assets of all operating segments. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 9: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 10: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 34 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-34Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26CReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-15Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/280/tableOfContentReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-21Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-21Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32 + Details Name: us-gaap_SegmentReportingDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 30 R20.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Intangible Assets 6 Months Ended Jun. 30, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Intangible Assets Intangible Assets Intangible assets subject to amortization that are not fully amortized are as follows (in thousands, except years):Weighted average useful life (years)As of June 30, 2024As of December 31, 2023Gross Carrying AmountAccumulated AmortizationNet Carrying AmountGross Carrying AmountAccumulated AmortizationNet Carrying AmountCustomer relationships3.3$10,400Â $(3,467)$6,933Â $10,400Â $(2,427)$7,973Â Reacquired rights5.317,618Â (4,195)13,424Â 17,618Â (2,936)14,682Â Backlog0.36,700Â (5,583)1,117Â 6,700Â (3,908)2,792Â Other0.04,225Â (4,225)â€”Â 4,225Â (3,770)455Â Total intangible assets$38,943Â $(17,469)$21,474Â $38,943Â $(13,041)$25,902Â Amortization expense of intangible assets was not material for the three and six months ended June 30, 2024 or 2023.As of June 30, 2024, expected amortization expense for the unamortized finite-lived intangible assets is as follows (in thousands):Year ended December 31,AmountRemainder of 2024$3,416Â 20254,597Â 20264,597Â 20274,250Â 20282,517Â Thereafter2,097Â Total$21,474Â X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for all or part of the information related to intangible assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/985-20/tableOfContent + Details Name: us-gaap_IntangibleAssetsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 31 R21.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Pay vs Performance Disclosure - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Pay vs Performance Disclosure Â Â Â Â Net Income (Loss) $ 134,126 $ 28,127 $ 239,656 $ 44,929 X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 402 -Subsection v -Paragraph 1 + Details Name: ecd_PvpTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -

Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 32 R22.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Insider Trading Arrangements 3 Months Ended 6 Months Ended Jun. 30, 2024 shares Jun. 30, 2024 shares Trading Arrangements, by Individual Â Â Non-Rule 10b5-1 Arrangement Adopted false Â Rule 10b5-1 Arrangement Terminated false Â Non-Rule 10b5-1 Arrangement Terminated false Â Heather Planishek [Member] Â Â Trading Arrangements, by Individual Â Â Material Terms of Trading Arrangement 431 days On May 13, 2024, Heather Planishek, our Chief Accounting Officer, adopted a Rule 10b5-1 trading arrangement providing for the potential sales of shares of our Class A common stock through various transactions upon the occurrence and satisfaction of certain price and/or other conditions, with 280,000 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions, less any shares to be withheld and/or sold to satisfy applicable tax withholdings. The trading arrangement is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). The duration of the trading arrangement is until July 18, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement. Name Heather Planishek Â Title Chief Accounting Officer Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date May 13, 2024 Â Expiration Date July 18, 2025 Â Aggregate Available 280,000 280,000 Peter Thiel [Member] Â Â Trading Arrangements, by Individual Â Â Material Terms of Trading Arrangement 595 days Â David Glazer [Member] Â Â Trading Arrangements, by Individual Â Â Material Terms of Trading Arrangement 275 days On June 12, 2024, David Glazer, our Chief Financial Officer and Treasurer, adopted a Rule 10b5-1 trading arrangement providing for the potential sales of shares of our Class A common stock through various transactions upon the occurrence and satisfaction of certain price and/or other conditions, with 1,119,169 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions. The trading arrangement is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). The duration of the trading arrangement is until March 14, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement. Name David Glazer Â Title Chief Financial Officer and Treasurer Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date June 12, 2024 Â Expiration Date March 14, 2025 Â Aggregate Available 1,119,169 1,119,169 Rivendell 7 LLC Plan [Member] | Peter Thiel [Member] Â Â Trading Arrangements, by Individual Â Â Material Terms of Trading Arrangement Â On May 15, 2024, Rivendell 7 LLC, a stockholder whose shares may be deemed to be beneficially owned by Peter Thiel (the Chairman of our Board of Directors), adopted a Rule 10b5-1 arrangement intended to satisfy the affirmative defense conditions of Rule 10b5-1(c), subject to the satisfaction of certain price and/or other conditions, with 28,590,737 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions. The duration of the trading arrangement is until December 31, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement. Name Peter Thiel Â Title Chairman of our Board of Directors Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date May 15, 2024 Â Expiration Date December 31, 2025 Â Aggregate Available 28,590,737 28,590,737 X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_MtrlTermsOfTrdArrTextBlock Namespace Prefix: ecd_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TradingArrByIndTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph B + Details Name: ecd_TrdArrAdoptionDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph C + Details Name: ecd_TrdArrExpirationDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndName Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndTitle Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph D + Details Name: ecd_TrdArrSecuritiesAggAvailAmt Namespace Prefix: ecd_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: ecd_IndividualAxis=pltr_HeatherPlanishekMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=pltr_PeterThielMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=pltr_DavidGlazerMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_TradingArrAxis=pltr_Rivendell7LLCPlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 33 R23.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Significant Accounting Policies (Policies) 6 Months Ended Jun. 30, 2024 Accounting Policies [Abstract] Â Basis of Presentation and Consolidation Basis of Presentation and ConsolidationThe accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States (â€œU.S.â€) generally accepted accounting principles (â€œGAAPâ€) and applicable rules and regulations of the Securities and Exchange Commission (â€œSECâ€) regarding interim financial reporting. The accompanying condensed consolidated financial statements include the accounts of Palantir Technologies Inc. and its consolidated subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Investments in entities where the Company holds at least a 20% ownership interest and has the ability to exercise significant influence over, but does not control, the investee are accounted for using the equity method of accounting. Certain prior year balances have been reclassified to conform to the current year presentation. Such reclassifications did not affect total revenues, income from operations, net income, or cash flows. The Company's fiscal year ends on December 31.The unaudited condensed consolidated balance sheet as of December 31, 2023 included herein was derived from the audited consolidated financial statements as of that date, but does not include all disclosures, including certain notes required by GAAP on an annual reporting basis. In managementâ€™s opinion, the unaudited condensed consolidated financial statements reflect all normal recurring adjustments necessary to present fairly the balance sheets and statements of operations, comprehensive income, stockholdersâ€™ equity, and cash flows for the interim periods, but are not necessarily indicative of the results of operations to be anticipated for the full fiscal year or any future period.These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes included in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on FebruaryÂ 20, 2024. Use of Estimates Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make certain estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods.Significant estimates and assumptions made in the accompanying condensed consolidated financial statements include, but are not limited to, the identification of performance obligations in customer contracts, the valuation of deferred tax assets and uncertain tax positions, and the collectability of contract consideration, including accounts receivable. Estimates and judgments are based on historical experience, forecasted events, and various other assumptions that management believes to be reasonable under the circumstances. Actual results could differ from those estimates and such differences could affect the Companyâ€™s financial position and results of operations. Cash, Cash Equivalents, and Restricted Cash Cash, Cash Equivalents, and Restricted CashThe Company considers all highly liquid investments purchased with an original maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents primarily consist of amounts invested in money market funds and available-for-sale debt securities.Restricted cash primarily consists of cash and certificates of deposit that are held as collateral against letters of credit and guarantees that the Company is required to maintain for operating lease agreements, certain customer contracts, and other guarantees and financing arrangements. Accounts Receivable and Allowance for Credit Losses Accounts Receivable and Allowance for Credit LossesAccounts receivable are recorded at the invoiced amount, net of an allowance for credit losses. The Company generally grants non-collateralized credit terms to its customers. Allowance for credit losses is based on the Companyâ€™s best estimate of probable losses inherent in its accounts receivable portfolio and is determined based on expectations of the customerâ€™s ability to pay by considering factors such as customer type (commercial or government), historical experience, financial position of the customer, age of the accounts receivable, current economic conditions, and reasonable and supportable forward-looking factors about its portfolio and future economic conditions. Accounts receivable are written-off and charged against an allowance for credit losses when the Company has exhausted collection efforts without success. Based upon the Companyâ€™s assessment as of June 30, 2024 and December 31, 2023, the Company recorded an allowance for credit losses of $2.8 million and $10.5 million, respectively. Concentrations of Credit Risk Concentrations of Credit RiskFinancial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash, cash equivalents, restricted cash, accounts receivable, marketable securities, and privately-held equity securities. Cash equivalents primarily consist of money market funds and U.S. treasury securities with original maturities of three months or less, which are invested primarily with U.S. financial institutions. Cash deposits with financial institutions, including restricted cash, generally exceed federally insured limits. Management believes minimal credit risk exists with respect to these financial institutions and the Company has not experienced any losses on such amounts.The Company is exposed to concentrations of credit risk with

respect to accounts receivable presented on the condensed consolidated balance sheets. The Companyâ€™s accounts receivable balances as of June 30, 2024 and December 31, 2023 were $659.3 million and $364.8 million, respectively. Customer I represented 32% and 15% of total accounts receivable as of June 30, 2024 and December 31, 2023, respectively, and no other customer represented more than 10% of total accounts receivable as of June 30, 2024 or December 31, 2023.For the three and six months ended June 30, 2024, no customer represented more than 10% of total revenue. For the three and six months ended June 30, 2023, Customer K, which is in the government operating segment, represented 10% of total revenue. No other customer represented more than 10% of total revenue for the three and six months ended June 30, 2023. Share Repurchase Program Share Repurchase ProgramShare repurchases are recorded at trade date and the repurchase price is inclusive of any related fees and commissions. Upon retirement, the par value of the Class A common stock repurchased is deducted from common stock with the excess of repurchase price recorded to additional paid-in capital on the Companyâ€™s condensed consolidated balance sheets. Share-Based Payment Arrangement Stock-Based CompensationThe Company accounts for stock-based compensation expense in accordance with the fair value recognition and measurement provisions of GAAP, which require compensation cost for the grant-date fair value of stock-based awards to be recognized over the requisite service period. The Company determines the fair value of stock-based awards granted or modified on the grant date or modification date using appropriate valuation techniques. The Company recognizes forfeitures as they occur.Service-Based VestingThe Company grants RSUs and stock option awards that vest based upon the satisfaction of only a service condition. The Company determines the grant-date fair value of the RSUs based on the fair value of the Companyâ€™s common stock on the grant date. The Company records stock-based compensation expense for stock options and RSUs that vest based upon the satisfaction of only a service condition on a straight-line basis over the requisite service period, which is generally up to four years. For stock option awards, the Company uses the Black-Scholes option pricing model to determine the fair value of the stock options granted. The Black-Scholes option pricing model requires the input of highly subjective assumptions, including the expected term of the option, the expected volatility of the price of the common stock, risk-free interest rates, and the expected dividend yield of the common stock. The assumptions used to determine the fair value of the option awards represent managementâ€™s best estimates. These estimates involve inherent uncertainties and the application of managementâ€™s judgment. Performance-Based VestingThe Company also grants awards, including RSUs, that vest upon the satisfaction of both a service condition and a performance condition. The Company determines the grant-date fair value of RSUs with both a service-based vesting condition and a performance-based vesting condition based on the fair value of the Companyâ€™s common stock on the grant date and records stock-based compensation expense using the accelerated attribution method over the service period. The performance-based vesting condition for the RSUs granted prior to September 30, 2020, the date the Company completed a direct listing of its Class A common stock on the New York Stock Exchange (the â€œDirect Listingâ€) was satisfied upon the occurrence of the Companyâ€™s Direct Listing. For P-RSUs granted after the Direct Listing, the Company recognizes expense for the number of P-RSUs expected to vest, determined based on the level of achievement against certain performance conditions, over the requisite service period when it is probable that the performance condition will be achieved. Market-Based VestingThe Company grants awards, including stock appreciation rights (â€œSARsâ€), that vest upon the satisfaction of market-based vesting conditions. The Company estimates the fair value of the awards granted and the corresponding derived service period using a Monte Carlo simulation model, which requires the use of various assumptions including the contractual term, expected stock price volatility, risk-free interest rate, suboptimal exercise factor, annual post-vest termination rate, and cost of capital as of the grant date. Stock-based compensation expense for these awards is recognized straight-line over the estimated derived service period. If the market condition is achieved earlier than its estimated derived service period, the stock-based compensation expense will be accelerated, and a cumulative catch-up expense will be recorded during the period in which the market condition is met. Once the derived service period is complete, previously recognized stock-based compensation expense related to market-based SARs will not be reversed even if the specified market condition is not achieved. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for basis of accounting, or basis of presentation, used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). + ReferencesNo definition available. + Details Name: us-gaap_BasisOfAccountingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for cash and cash equivalents, including the policy for determining which items are treated as cash equivalents. Other information that may be disclosed includes (1) the nature of any restrictions on the entity's use of its cash and cash equivalents, (2) whether the entity's cash and cash equivalents are insured or expose the entity to credit risk, (3) the classification of any negative balance accounts (overdrafts), and (4) the carrying basis of cash equivalents (for example, at cost) and whether the carrying amount of cash equivalents approximates fair value. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-1 + Details Name: us-gaap_CashAndCashEquivalentsPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for credit risk. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 942 -SubTopic 825 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478898/942-825-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1 + Details Name: us-gaap_ConcentrationRiskCreditRisk Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for award under share-based payment arrangement. Includes, but is not limited to, methodology and assumption used in measuring cost. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.C.Q3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.D.1.Q5) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.D.3.Q2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.D.2.Q6) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationOptionAndIncentivePlansPolicy Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for its capital stock transactions, including dividends and accumulated other comprehensive income. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-1 + Details Name: us-gaap_StockholdersEquityPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for accounts receivable. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-6Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481569/310-20-50-1Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-15Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-11B + Details Name: us-gaap_TradeAndOtherAccountsReceivablePolicy Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for the use of estimates in the preparation of financial statements in conformity with generally accepted accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-9Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 11 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 12 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-12Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-8 + Details Name: us-gaap_UseOfEstimates Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 34 R24.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Significant Accounting Policies (Tables) 6 Months Ended Jun. 30, 2024 Accounting Policies [Abstract] Â Schedule of Cash and Cash Equivalents The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the condensed consolidated balance sheets that sum to the total of the amounts shown in the condensed consolidated statements of cash flows (in thousands):As of June 30,20242023Cash and cash equivalents$512,659Â $1,055,923Â Restricted cash included in prepaid expenses and other current assetsâ€”Â 5,999Â Restricted cash included in other assets19,416Â 12,103Â Total cash, cash equivalents, and restricted cash$532,075Â $1,074,025Â X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the components of cash and cash equivalents. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfCashAndCashEquivalentsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 35 R25.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Investments and Fair Value Measurements (Tables) 6 Months Ended Jun. 30, 2024 Fair Value Disclosures [Abstract] Â Summary Of Assets And Liabilities That Are Measured At Fair Value On A Recurring And Nonrecurring Basis The following tables present the Companyâ€™s assets that are measured at fair value on a recurring basis and indicate the fair value hierarchy of the valuation (in thousands):As of June 30, 2024TotalLevelÂ 1LevelÂ 2LevelÂ 3Assets:Cash and cash equivalents:Money market funds$263,215Â $263,215Â $â€”Â $â€”Â Prepaid expenses and other current assets and other assets:Certificates of deposit4,802Â â€”Â 4,802Â â€”Â Marketable securities:U.S. treasury securities3,477,167Â â€”Â 3,477,167Â â€”Â Publicly-traded equity securities8,633Â 8,633Â â€”Â â€”Â Total$3,753,817Â $271,848Â $3,481,969Â $â€”Â As of December 31, 2023TotalLevelÂ 1LevelÂ 2LevelÂ 3Assets:Cash and cash equivalents:Money market funds$576,565Â $576,565Â $â€”Â $â€”Â U.S treasury securities10,079Â â€”Â 10,079Â â€”Â Certificates of deposit938Â â€”Â 938Â â€”Â Prepaid expenses and other current assets and other assets:Certificates of deposit4,777Â â€”Â 4,777Â â€”Â Marketable securities:U.S. treasury securities2,824,861Â â€”Â 2,824,861Â â€”Â Publicly-traded equity securities18,271Â 18,271Â â€”Â â€”Â Total$3,435,491Â $594,836Â $2,840,655Â $â€”Â Debt Securities, Available-for-Sale As of June 30, 2024, available-for-sale debt securities, all of which are included in marketable securities on the condensed consolidated balance sheet, consisted of the following (in thousands):As of June 30, 2024Amortized CostUnrealized GainsUnrealized LossesFair ValueU.S. treasury securities$3,480,199Â $41Â $(3,073)$3,477,167Â Total debt securities$3,480,199Â $41Â $(3,073)$3,477,167Â As of December 31, 2023, available-for-sale debt securities consisted of the following (in thousands):As of December 31, 2023Amortized CostUnrealized GainsUnrealized LossesFair ValueU.S. treasury securities$2,831,505Â $4,520Â $(1,085)$2,834,940Â Total debt securities$2,831,505Â $4,520Â $(1,085)$2,834,940Â Included in cash and cash equivalents$10,078Â $1Â $â€”Â $10,079Â Included in marketable securities$2,821,427Â $4,519Â $(1,085)$2,824,861Â X - DefinitionTabular disclosure of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-9Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aaa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 9: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X -

DefinitionTabular disclosure of financial instrument measured at fair value on recurring or nonrecurring basis. Includes, but is not limited to, instrument classified in shareholders' equity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 36 R26.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Balance Sheet Components (Tables) 6 Months Ended Jun. 30, 2024 Balance Sheet Related Disclosures [Abstract] Â Schedule of Property and Equipment, Net Property and equipment, net consisted of the following (in thousands): As of June 30,2024As of December 31,2023Leasehold improvements$84,407Â $83,139Â Computer equipment, software, and other53,899Â 50,844Â Furniture and fixtures13,894Â 13,834Â Construction in progress3,171Â 2,099Â Total property and equipment, gross155,371Â 149,916Â Less: accumulated depreciation and amortization(111,888)(102,158)Total property and equipment, net$43,483Â $47,758Â Schedule of Accrued Liabilities Accrued liabilities consisted of the following (in thousands):As of June 30,2024As of December 31,2023Accrued payroll and related expenses$61,986Â $83,094Â Accrued taxes40,429Â 47,257Â Accrued other liabilities93,074Â 92,640Â Total accrued liabilities$195,489Â $222,991Â X - ReferencesNo definition available. + Details Name: us-gaap_BalanceSheetRelatedDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the components of accrued liabilities. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfAccruedLiabilitiesTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 37 R27.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stockholders' Equity (Tables) 6 Months Ended Jun. 30, 2024 Equity [Abstract] Â Summary of Total Authorized, Issued, And Outstanding Shares The following represented the total authorized, issued, and outstanding shares for each class of common stock (in thousands):As of June 30, 2024As of December 31, 2023AuthorizedIssued and OutstandingAuthorizedIssued and OutstandingClass A Common Stock20,000,000Â 2,140,809Â 20,000,000Â 2,096,982Â Class B Common Stock2,700,000Â 96,125Â 2,700,000Â 102,141Â Class F Common Stock1,005Â 1,005Â 1,005Â 1,005Â Total22,701,005Â 2,237,939Â 22,701,005Â 2,200,128Â X - ReferencesNo definition available. + Details Name: us-gaap_EquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of an entity's stock, including par or stated value per share, number and dollar amount of share subscriptions, shares authorized, shares issued, shares outstanding, number and dollar amount of shares held in an employee trust, dividend per share, total dividends, share conversion features, par value plus additional paid in capital, the value of treasury stock and other information necessary to a fair presentation, and EPS information. Stock by class includes common, convertible, and preferred stocks which are not redeemable or redeemable solely at the option of the issuer. Includes preferred stock with redemption features that are solely within the control of the issuer and mandatorily redeemable stock if redemption is required to occur only upon liquidation or termination of the reporting entity. If more than one issue is outstanding, state the title of each issue and the corresponding dollar amount; dollar amount of any shares subscribed but unissued and the deduction of subscriptions receivable there from; number of shares authorized, issued, and outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-4Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-5Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481142/505-10-45-2Reference 9: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-10Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-8Reference 11: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 480 -SubTopic 10 -Section S99 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480244/480-10-S99-1Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-6Reference 13: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-7 + Details Name: us-gaap_ScheduleOfStockByClassTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 38 R28.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation (Tables) 6 Months Ended Jun. 30, 2024 Share-Based Payment Arrangement [Abstract] Â Summary of Stock Option Activity The following table summarizes stock option and SAR activity for the six months ended June 30, 2024 (in thousands, except per share amounts and years):Options OutstandingSARs OutstandingNumber of AwardsWeighted-Average Exercise Price Per ShareWeighted-AverageRemaining Contractual Life (years)Aggregate Intrinsic ValueNumber of AwardsWeighted-Average Exercise Price Per ShareWeighted-AverageRemaining Contractual Life (years)Aggregate Intrinsic ValueBalance as of December 31, 2023278,470Â $8.62Â 7.6$2,381,172Â â€”Â $â€”Â 0.0$â€”Â Grantedâ€”Â â€”Â 44,593Â 50.00Â Exercised(20,876)4.78Â â€”Â â€”Â Canceled and forfeited(630)5.94Â (2,018)50.00Â Balance as of June 30, 2024256,964Â $8.94Â 7.3$4,212,345Â 42,575Â $50.00Â 39.5$â€”Â Vested and exercisable as of June 30, 2024149,463Â $7.20Â 6.7$2,710,036Â â€”Â $â€”Â 0.0$â€”Â Summary of RSU Activity The following table summarizes the RSU and P-RSU activity for the six months ended June 30, 2024 (in thousands, except per share amounts):RSUs OutstandingWeighted Average Grant Date Fair Value per ShareP-RSUs OutstandingWeighted Average Grant Date Fair Value per ShareUnvested and outstanding as of December 31, 202382,262Â $10.71Â 1,976Â $15.39Â Granted3,520Â 19.90Â 2,862Â 18.84Â Vested(16,747)13.37Â (2,069)17.38Â Canceled and forfeited(2,428)13.13Â (477)9.58Â Adjustment for performance achievement(1)â€”Â â€”Â (1,094)16.42Â Unvested and outstanding as of June 30, 202466,607Â $10.44Â 1,198Â $21.59Â (1) This amount represents the difference between the maximum number of shares that could have been issued under the grant and the actual number of shares earned based on final performance. Summary of Stock-Based Compensation Expense Total stock-based compensation expense was as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,20242023202420232Cost of revenue$12,402Â $8,004Â $22,818Â $17,181Â Sales and marketing48,314Â 38,131Â 90,470Â 77,666Â Research and development29,943Â 23,192Â 56,817Â 43,116Â General and administrative51,105Â 44,874Â 97,310Â 90,952Â Total stock-based compensation expense$141,764Â $114,201Â $267,415Â $228,915Â Summary of Valuation Assumptions For the awards granted during the six months ended June 30, 2024, the assumptions used in the Monte Carlo simulation model included the following: Six Months EndedJune 30, 2024Expected volatility rate58.2% - 58.9%Risk-free interest rate4.1% - 4.7%Grant-date fair value per share $3.30 - $4.61 X - DefinitionSchedule of Share-Based Payment Award, Equity Instruments Other Than Options, Valuation Assumptions + ReferencesNo definition available. + Details Name: pltr_ScheduleOfShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsValuationAssumptionsTableTextBlock Namespace Prefix: pltr_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of allocation of amount expensed and capitalized for award under share-based payment arrangement to statement of income or comprehensive income and statement of financial position. Includes, but is not limited to, corresponding line item in financial statement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the number and weighted-average grant date fair value for restricted stock units that were outstanding at the beginning and end of the year, and the number of restricted stock units that were granted, vested, or forfeited during the year. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure for stock option plans. Includes, but is not limited to, outstanding awards at beginning and end of year, grants, exercises, forfeitures, and weighted-average grant date fair value. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedCompensationStockOptionsActivityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 39 R29.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Net Earnings Per Share Attributable to Common Stockholders (Tables) 6 Months Ended Jun. 30, 2024 Earnings Per Share [Abstract] Â Summary of Calculation of Basic and Diluted Net Loss Per Share The following table presents the calculation of basic and diluted net earnings per share attributable to common stockholders (in thousands, except per share amounts): Three Months Ended June 30,Six Months Ended June 30,20242023202420232NumeratorNet income attributable to common stockholders for diluted net earnings per share$134,126Â $28,127Â $239,656Â $44,929Â DenominatorWeighted-average shares used in computing net earnings per share:Basic2,231,592Â 2,131,224Â 2,222,569Â 2,119,567Â Effect of dilutive shares183,104Â 146,931Â 184,833Â 132,638Â Diluted2,414,696Â 2,278,155Â 2,407,402Â 2,252,205Â Net earnings per shareNet earnings per share attributable to common stockholders:Basic$0.06Â $0.01Â $0.11Â $0.02Â Diluted$0.06Â $0.01Â $0.10Â $0.02Â Summary of Antidilutive Securities The following outstanding potentially dilutive common stock equivalents have been excluded from the computation of diluted net earnings per share attributable to common stockholders for the periods presented due to their anti-dilutive effect (in thousands): Three Months Ended June 30,Six Months Ended June 30,20242023202420232Options issued and outstandingâ€”Â 162,000Â â€”Â 162,000Â RSUs and P-RSUs outstanding787Â 11,840Â 787Â 16,535Â Warrants to purchase common stockâ€”Â 13,042Â â€”Â 13,042Â Total787Â 186,882Â 787Â 191,577Â X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) in the future that were not included in the computation of diluted EPS because to do so would increase EPS amounts or decrease loss per share amounts for the period presented, by antidilutive securities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 260 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of an entity's basic and diluted earnings per share calculations, including a reconciliation of numerators and denominators of the basic and diluted per-share computations for income from continuing operations. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 40 R30.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Segment and Geographic Information (Tables) 6 Months Ended Jun. 30, 2024 Segment Reporting [Abstract] Â Summary of Financial Information for Each Reportable Segment Financial information for each reportable segment was as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,20242023202420232Revenue:Government$370,767Â $301,505Â $706,140Â $590,575Â Commercial307,367Â 231,812Â 606,332Â 467,928Â Total revenue$678,134Â $533,317Â $1,312,472Â $1,058,503Â Three Months Ended June 30,Six Months Ended June 30,20242023202420232Contribution:Government$231,394Â $174,230Â $430,782Â $340,463Â Commercial182,085Â 114,160Â 360,174Â 227,087Â Total contribution$413,479Â $288,390Â $790,956Â $567,550Â Summary of Reconciliation of Segment Financial Information to Loss from Operations The reconciliation of contribution to income from operations is as follows (in thousands):Three Months Ended June 30,Six Months Ended June 30,2024202320242023Income from operations$105,339Â $10,074Â $186,220Â $14,189Â Research and development expenses (1)78,838Â 76,341Â 162,004Â 146,517Â General and administrative expenses (1)87,538Â 87,774Â 175,317Â 177,929Â Total stock-based compensation expense141,764Â 114,201Â 267,415Â 228,915Â Total contribution$413,479Â $288,390Â $790,956Â $567,550Â â€”â€”â€”â€”â€”(1) Excludes stock-based compensation expense. Summary of Revenue by Geography Revenue by geography is based on the customerâ€™s headquarters or agency location at the time of sale. Revenue is as follows (in thousands, except percentages):Three Months Ended June 30,Six Months Ended June 30,20242023202420232Amount%Amount%Amount%Amount%Revenue:United States$437,189Â 64Â %$328,012Â 62Â %$843,578Â 64Â %$664,857Â 63Â %United Kingdom76,991Â 11Â %63,229Â 12Â %140,192Â 11Â %112,808Â 11Â %Rest of world (1)163,954Â 25Â %142,076Â 26Â %328,702Â 25Â %280,838Â 26Â %Total revenue$678,134Â 100Â %$533,317Â 100Â %$1,312,472Â 100Â %$1,058,503Â 100Â %â€”â€”â€”â€”â€”(1) No other country represents 10% or more of total revenue for the three and six months ended June 30, 2024 or 2023. X - DefinitionTabular disclosure of disaggregation of revenue into categories depicting how nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factor. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5 + Details Name: us-gaap_DisaggregationOfRevenueTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of reconciliation of other items from reportable segments to their consolidated

amount. Excludes reconciliation of revenue, profit (loss), and assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_ReconciliationOfOtherSignificantReconcilingItemsFromSegmentsToConsolidatedTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the profit or loss and total assets for each reportable segment. An entity discloses certain information on each reportable segment if the amounts (a) are included in the measure of segment profit or loss reviewed by the chief operating decision maker or (b) are otherwise regularly provided to the chief operating decision maker, even if not included in that measure of segment profit or loss. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-25Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 30 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_ScheduleOfSegmentReportingInformationBySegmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 41 R31.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Intangible Assets (Tables) 6 Months Ended Jun. 30, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Schedule of Finite-Lived Intangible Assets Intangible assets subject to amortization that are not fully amortized are as follows (in thousands, except years):Weighted average useful life (years)As of June 30, 2024As of December 31, 2023Gross Carrying AmountAccumulated AmortizationNet Carrying AmountGross Carrying AmountAccumulated AmortizationNet Carrying AmountCustomer relationships3.3$10,400Â $(3,467)$6,933Â $10,400Â $(2,427)$7,973Â Reacquired rights5.317,618Â (4,195)13,424Â 17,618Â (2,936)14,682Â Backlog0.36,700Â (5,583)1,117Â 6,700Â (3,908)2,792Â Other0.04,225Â (4,225)â€”Â 4,225Â (3,770)455Â Total intangible assets$38,943Â $(17,469)$21,474Â $38,943Â $(13,041)$25,902Â Schedule of Finite-Lived Intangible Assets, Future Amortization Expense As of June 30, 2024, expected amortization expense for the unamortized finite-lived intangible assets is as follows (in thousands):Year ended December 31,AmountRemainder of 2024$3,416Â 20254,597Â 20264,597Â 20274,250Â 20282,517Â Thereafter2,097Â Total$21,474Â X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance with a finite life, by either major class or business segment. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the amount of amortization expense expected to be recorded in succeeding fiscal years for finite-lived intangible assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleofFiniteLivedIntangibleAssetsFutureAmortizationExpenseTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 42 R32.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Significant Accounting Policies - Schedule of Cash and Cash Equivalents (Detail) - USD ($) $ in Thousands Jun. 30, 2024 Dec. 31, 2023 Jun. 30, 2023 Dec. 31, 2022 Cash and Cash Equivalents [Line Items] Â Â Â Â Cash and cash equivalents $ 512,659 $ 831,047 $ 1,055,923 Â Total cash, cash equivalents, and restricted cash 532,075 $ 850,107 1,074,025 $ 2,627,335 Prepaid Expenses and Other Current Assets Â Â Â Â Cash and Cash Equivalents [Line Items] Â Â Â Â Restricted Cash 0 Â 5,999 Â Other Current Assets Â Â Â Â Cash and Cash Equivalents [Line Items] Â Â Â Â Restricted Cash $ 19,416 Â $ 12,103 Â X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cash restricted as to withdrawal or usage. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(1)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_RestrictedCash Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_PrepaidExpensesAndOtherCurrentAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_OtherCurrentAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 43 R33.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Significant Accounting Policies - Additional Information (Detail) - USD ($) $ in Thousands 3 Months Ended 6 Months Ended 12 Months Ended Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Dec. 31, 2023 Accounting Policies [Line Items] Â Â Â Â Allowance for credit losses Â $ 2,800 Â $ 10,500 Accounts receivable, net Â $ 659,339 Â $ 364,784 Maximum Â Â Â Â Accounting Policies [Line Items] Â Â Â Â Vesting period (in years) Â 4 years Â Â Customer I | Accounts Receivable Benchmark | Customer Concentration Risk Â Â Â Â Accounting Policies [Line Items] Â Â Â Â Percentage concentration Â 32.00% Â 15.00% Customer K | Revenue Benchmark | Customer Concentration Risk Â Â Â Â Accounting Policies [Line Items] Â Â Â Â Percentage concentration 10.00% Â 10.00% Â X - DefinitionAccounting Policies [Line Items] + ReferencesNo definition available. + Details Name: pltr_AccountingPoliciesLineItems Namespace Prefix: pltr_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of allowance for credit loss on accounts receivable. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479344/326-20-45-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-4Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-13Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-13 + Details Name: us-gaap_AllowanceForDoubtfulAccountsReceivable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionPeriod over which grantee's right to exercise award under share-based payment arrangement is no longer contingent on satisfaction of service or performance condition, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Includes, but is not limited to, combination of market, performance or service condition. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardVestingPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_MajorCustomersAxis=pltr_CustomerIMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=pltr_AccountsReceivableBenchmarkMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_CustomerConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_MajorCustomersAxis=pltr_CustomerKMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_SalesRevenueNetMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 44 R34.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Contract Liabilities and Remaining Performance Obligations - Additional information (Detail) - USD ($) $ in Millions 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Dec. 31, 2023 Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Â Â Contract with customer, liability $ 517.1 Â $ 486.3 Revenue recognized from contract liability balances 362.4 $ 270.2 Â Remaining performance obligation $ 1,400.0 Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2023-07-01 Â Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Â Â Remaining performance obligation (as percent) 50.00% Â Â Expected timing of satisfaction (in years) 12 months Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-07-01 Â Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Â Â Remaining performance obligation (as percent) 39.00% Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-07-01 | Minimum Â Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Â Â Expected timing of satisfaction (in years) 13 months Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-07-01 | Maximum Â Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Â Â Expected timing of satisfaction (in years) 36 months Â Â X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8 + Details Name: us-gaap_ContractWithCustomerLiabilityRevenueRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of transaction price allocated to performance obligation that has not been recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligation Namespace Prefix: us-gaap_ Data Type:

xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPeriod in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionPercentage of remaining performance obligation to total remaining performance obligation not recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationPercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis=2023-07-01 Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis=2024-07-01 Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 45 R35.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Investments and Fair Value Measurements - Summary Of Assets And Liabilities That Are Measured At Fair Value On A Recurring And Nonrecurring Basis (Detail) - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Dec. 31, 2023 Marketable securities: Â Â Â Â Â Debt securities $ 3,477,167 Â $ 3,477,167 Â $ 2,834,940 Total 3,753,817 Â 3,753,817 Â 3,435,491 Revenue 678,134 $ 533,317 1,312,472 $ 1,058,503 Â LevelÂ 1 Â Â Â Â Â Marketable securities: Â Â Â Â Â Total 271,848 Â 271,848 Â 594,836 LevelÂ 2 Â Â Â Â Â Marketable securities: Â Â Â Â Â Total 3,481,969 Â 3,481,969 Â 2,840,655 LevelÂ 3 Â Â Â Â Â Marketable securities: Â Â Â Â Â Total 0 Â 0 Â 0 U.S. treasury securities Â Â Â Â Â Marketable securities: Â Â Â Â Â Debt securities 3,477,167 Â 3,477,167 Â 2,834,940 Cash and Cash Equivalents | Money market funds Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents 263,215 Â 263,215 Â 576,565 Cash and Cash Equivalents | Money market funds | LevelÂ 1 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents 263,215 Â 263,215 Â 576,565 Cash and Cash Equivalents | Money market funds | LevelÂ 2 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents 0 Â 0 Â 0 Cash and Cash Equivalents | Money market funds | LevelÂ 3 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents 0 Â 0 Â 0 Cash and Cash Equivalents | Certificates of deposit Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 938 Cash and Cash Equivalents | Certificates of deposit | LevelÂ 1 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 0 Cash and Cash Equivalents | Certificates of deposit | LevelÂ 2 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 938 Cash and Cash Equivalents | Certificates of deposit | LevelÂ 3 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 0 Cash and Cash Equivalents | U.S. treasury securities Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 10,079 Marketable securities: Â Â Â Â Â Debt securities Â Â Â Â Â 10,079 Cash and Cash Equivalents | U.S. treasury securities | LevelÂ 1 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 0 Cash and Cash Equivalents | U.S. treasury securities | LevelÂ 2 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 10,079 Cash and Cash Equivalents | U.S. treasury securities | LevelÂ 3 Â Â Â Â Â Cash and cash equivalents: Â Â Â Â Â Cash and cash equivalents Â Â Â Â 0 Prepaid Expenses and Other Current Assets and Other Assets | Certificates of deposit Â Â Â Â Â Prepaid expenses and other current assets and other assets: Â Â Â Â Â Certificates of deposit 4,802 Â 4,802 Â 4,777 Prepaid Expenses and Other Current Assets and Other Assets | Certificates of deposit | LevelÂ 1 Â Â Â Â Â Prepaid expenses and other current assets and other assets: Â Â Â Â Â Certificates of deposit 0 Â 0 Â 0 Prepaid Expenses and Other Current Assets and Other Assets | Certificates of deposit | LevelÂ 2 Â Â Â Â Â Prepaid expenses and other current assets and other assets: Â Â Â Â Â Certificates of deposit 4,802 Â 4,802 Â 4,777 Prepaid Expenses and Other Current Assets and Other Assets | Certificates of deposit | LevelÂ 3 Â Â Â Â Â Prepaid expenses and other current assets and other assets: Â Â Â Â Â Certificates of deposit 0 Â 0 Â 0 Marketable Securities | Publicly-traded equity securities Â Â Â Â Â Marketable securities: Â Â Â Â Â Publicly-traded equity securities 8,633 Â 8,633 Â 18,271 Marketable Securities | Publicly-traded equity securities | LevelÂ 1 Â Â Â Â Â Marketable securities: Â Â Â Â Â Publicly-traded equity securities 8,633 Â 8,633 Â 18,271 Marketable Securities | Publicly-traded equity securities | LevelÂ 2 Â Â Â Â Â Marketable securities: Â Â Â Â Â Publicly-traded equity securities 0 Â 0 Â 0 Marketable Securities | Publicly-traded equity securities | LevelÂ 3 Â Â Â Â Â Marketable securities: Â Â Â Â Â Publicly-traded equity securities 0 Â 0 Â 0 Marketable Securities | U.S. treasury securities Â Â Â Â Â Marketable securities: Â Â Â Â Â Debt securities 3,477,167 Â 3,477,167 Â 2,824,861 Marketable Securities | U.S. treasury securities | LevelÂ 1 Â Â Â Â Â Marketable securities: Â Â Â Â Â Debt securities 0 Â 0 Â 0 Marketable Securities | U.S. treasury securities | LevelÂ 2 Â Â Â Â Â Marketable securities: Â Â Â Â Â Debt securities 3,477,167 Â 3,477,167 Â 2,824,861 Marketable Securities | U.S. treasury securities | LevelÂ 3 Â Â Â Â Â Marketable securities: Â Â Â Â Â Debt securities $ 0 Â $ 0 Â $ 0 X - DefinitionFair value portion of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_AssetsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value portion of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_CashAndCashEquivalentsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in equity security measured at fair value with change in fair value recognized in net income (FV-NI), classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482736/825-10-45-1A + Details Name: us-gaap_EquitySecuritiesFvNi Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_MarketableSecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value portion of other assets. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_OtherAssetsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_RestrictedCashAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel2Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel3Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_CashAndCashEquivalentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CertificatesOfDepositMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=pltr_PrepaidExpensesAndOtherCurrentAssetsAndOtherAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=pltr_MarketableSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_EquitySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 46 R36.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Investments and Fair Value Measurements - Available-For-Sale Debt Securities (Details) - USD ($) $ in Thousands Jun. 30, 2024 Dec. 31, 2023 Debt Securities, Available-for-Sale [Line Items] Â Â Amortized Cost $ 3,480,199 $ 2,831,505 Unrealized Gains 41 4,520 Unrealized Losses (3,073) (1,085) Fair Value 3,477,167 2,834,940 U.S. treasury securities Â Â Debt Securities, Available-for-Sale [Line Items] Â Â Amortized Cost 3,480,199 2,831,505 Unrealized Gains 41 4,520 Unrealized Losses (3,073) (1,085) Fair Value 3,477,167 2,834,940 U.S. treasury securities | Cash and Cash Equivalents Â Â Debt Securities, Available-for-Sale [Line Items] Â Â Amortized Cost Â 10,078 Unrealized Gains Â 1 Unrealized Losses Â 0 Fair Value Â 10,079 U.S. treasury securities | Marketable Securities Â Â Debt Securities, Available-for-Sale [Line Items] Â Â Amortized Cost Â 2,821,427 Unrealized Gains Â 4,519 Unrealized Losses Â (1,085) Fair Value $ 3,477,167 $ 2,824,861 X - DefinitionAmount, before tax, of unrealized gain in accumulated other comprehensive income (AOCI) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAccumulatedGrossUnrealizedGainBeforeTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X -

DefinitionAmount, before tax, of unrealized loss in accumulated other comprehensive income (AOCI) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAccumulatedGrossUnrealizedLossBeforeTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAmortizedCostBasis Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aaa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_ScheduleOfAvailableForSaleSecuritiesLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_CashAndCashEquivalentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=pltr_MarketableSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 47 R37.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Investments and Fair Value Measurements - Additional Information (Detail) - USD ($) 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Dec. 31, 2023 Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Â Â Â Proceeds from sale of available-for-sale securities $ 0 $ 0 $ 0 $ 694,600,000 Â Credit or non-credit losses related to debt securities 0 0 0 0 Â Available-for-sale debt securities in unrealized loss position 3,100,000,000 Â 3,100,000,000 Â $ 236,000,000.0 Available-for-sale debt securities in unrealized loss position for greater than 12 months 0 Â 0 Â 0 Privately-held equity securities without readily determinable fair value, amount 49,900,000 Â 49,900,000 Â 32,600,000 Equity securities received as noncash consideration Â Â 30,300,000 14,500,000 Â Revenue 678,134,000 533,317,000 1,312,472,000 1,058,503,000 Â Investment Agreement Â Â Â Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Â Â Â Investment in shares 0 Â 0 Â $ 0 Investment Agreement | Commercial Contract Â Â Â Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Â Â Â Revenue 9,200,000 19,400,000 33,100,000 52,800,000 Â Publicly-Traded Equity Securities Held Â Â Â Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Â Â Â Unrealized gain (loss) from equity securities $ (6,600,000) $ (600,000) $ (12,200,000) $ (7,000,000.0) Â X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for more than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPosition12MonthsOrLonger Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of realized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-9 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleRealizedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position without allowance for credit loss. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPosition Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCost of investment in equity security measured at fair value with change in fair value recognized in net income (FV-NI). Excludes equity method investment and investment in equity security without readily determinable fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_EquitySecuritiesFvNiCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of unrealized gain (loss) on investment in equity security measured at fair value with change in fair value recognized in net income (FV-NI). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(3)(d)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-4 + Details Name: us-gaap_EquitySecuritiesFvNiUnrealizedGainLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of investment in equity security without readily determinable fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-3 + Details Name: us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe value of the noncash (or part noncash) consideration received in a transaction. Noncash is defined as transactions during a period that do not result in cash receipts or cash payments in the period. "Part noncash" refers to that portion of a transaction not resulting in cash receipts or cash payments in the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-4Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-3Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-5 + Details Name: us-gaap_OtherSignificantNoncashTransactionValueOfConsiderationReceived1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from sale of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-9Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11 + Details Name: us-gaap_ProceedsFromSaleOfAvailableForSaleSecuritiesDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_TypeOfArrangementAxis=pltr_InvestmentAgreementMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: pltr_TypeOfContractAxis=pltr_CommercialContractMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=pltr_PubliclyTradedEquitySecuritiesHeldMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 48 R38.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Balance Sheet Components - Schedule of Property and Equipment, Net (Detail) - USD ($) $ in Thousands Jun. 30, 2024 Dec. 31, 2023 Total property and equipment, gross $ 155,371 $ 149,916 Less: accumulated depreciation and amortization (111,888) (102,158) Total property and equipment, net 43,483 47,758 Leasehold improvements Â Â Total property and equipment, gross 84,407 83,139 Computer equipment, software, and other Â Â Total property and equipment, gross 53,899 50,844 Furniture and fixtures Â Â Total property and equipment, gross 13,894 13,834 Construction in progress Â Â Total property and equipment, gross $ 3,171 $ 2,099 X - DefinitionAmount of accumulated depreciation, depletion and amortization for physical assets used in the normal conduct of business to produce goods and services. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(13)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_LeaseholdImprovementsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_ComputerEquipmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_FurnitureAndFixturesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_ConstructionInProgressMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 49 R39.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Balance Sheet Components - Additional information (Detail) - USD ($) $ in Millions 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Balance Sheet Related Disclosures [Abstract] Â Â Â Â Depreciation and amortization expense excluding the impact of foreign exchange fluctuations $ 6.0 $ 6.0 $ 12.1 $ 11.9 X - ReferencesNo definition available. + Details Name: us-gaap_BalanceSheetRelatedDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of expense recognized in the current period that reflects the allocation of the cost of tangible assets over the assets' useful lives. Includes production and non-production related depreciation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_Depreciation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 50 R40.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Balance Sheet Components - Schedule of Accrued Liabilities (Detail) - USD ($) $ in Thousands Jun. 30, 2024 Dec. 31, 2023 Balance Sheet Related Disclosures [Abstract] Â Â Accrued payroll and related expenses $ 61,986 $ 83,094 Accrued taxes 40,429 47,257 Accrued other liabilities 93,074 92,640 Total accrued liabilities $ 195,489 $ 222,991 X - DefinitionCarrying amount as of the balance sheet date of the unpaid sum of the known and estimated amounts payable to satisfy all currently due domestic and foreign income tax obligations. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(15)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_AccruedIncomeTaxesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_BalanceSheetRelatedDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTotal of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_EmployeeRelatedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of expenses incurred but not yet paid classified as other, due within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 51 R41.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Debt - Additional Information (Detail) - 2014 Revolving Credit Facility - Line of Credit 6 Months Ended Jun. 30, 2024 USD ($) Short-Term Debt [Line Items] Â Debt instrument maximum borrowing capacity $ 500,000,000.0 Revolving Credit Facility Â Short-Term Debt [Line Items] Â Debt instrument carrying amount 0 Line of credit minimum liquidity to be maintained $ 50,000,000.0 X - DefinitionLine of Credit Minimum Liquidity To Be Maintained + ReferencesNo definition available. + Details Name: pltr_LineOfCreditMinimumLiquidityToBeMaintained Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_DebtInstrumentCarryingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionMaximum borrowing capacity under the credit facility without consideration of any current restrictions on the amount that could be borrowed or the amounts currently outstanding under the facility. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityMaximumBorrowingCapacity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_ShortTermDebtLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_DebtInstrumentAxis=pltr_TwoThousandAndFourteenRevolvingCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_LongtermDebtTypeAxis=us-gaap_LineOfCreditMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CreditFacilityAxis=us-gaap_RevolvingCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 52 R42.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Commitments and Contingencies - Additional Information (Detail) $ in Thousands 6 Months Ended Jun. 30, 2024 USD ($) Purchase Commitment Â Loss Contingencies [Line Items] Â Minimum annual commitment $ 1,950,000 Period for purchase price commitment (in years) 10 years Purchase Commitment, Contract Year Oct 1 2023 - Sep 30 2024 Â Loss Contingencies [Line Items] Â Purchase commitment satisfied $ 144,900 Purchase commitment for current contract year $ 154,000 X - DefinitionPurchase Commitment For Current Contract Year + ReferencesNo definition available. + Details Name: pltr_PurchaseCommitmentForCurrentContractYear Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionPurchase Commitment Satisfied + ReferencesNo definition available. + Details Name: pltr_PurchaseCommitmentSatisfied Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe minimum amount the entity agreed to spend under the long-term purchase commitment. + ReferencesNo definition available. + Details Name: us-gaap_LongTermPurchaseCommitmentAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionPeriod covered by the long-term purchase commitment, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_LongtermPurchaseCommitmentPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_PurchaseCommitmentExcludingLongtermCommitmentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_PurchaseCommitmentExcludingLongtermCommitmentAxis=us-gaap_PurchaseCommitmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PurchaseCommitmentExcludingLongtermCommitmentAxis=pltr_PurchaseCommitmentContractYearOct12023Sep302024Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 53 R43.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stockholders' Equity - Additional Information (Detail) shares in Millions 3 Months Ended 6 Months Ended Jun. 30, 2024 USD ($) shares Jun. 30, 2024 USD ($) vote shares Aug. 31, 2023 USD ($) Minimum ownership threshold (in shares) | shares 100.0 100.0 Â Dividends declared $ 0 $ 0 Â Class A Common Stock Â Â Â Voting rights | vote Â 1 Â Share Repurchase Program [Line Items] Â Â Â Stock repurchase program, authorized amount Â Â $ 1,000,000,000 Stock repurchase program, retired during period (in shares) | shares 0.8 1.2 Â Stock repurchase program, retired during period $ 17,700,000 $ 26,700,000 Â Stock repurchase program, remaining authorized amount $ 973,300,000 $ 973,300,000 Â Class B Common Stock Â Â Â Voting rights | vote Â 10 Â Common stock, conversion, conversion ratio Â 1 Â Class F Common Stock Â Â Â Control of total voting power 50.00% 50.00% Â X - DefinitionCommon Stock, Convertible, Conversion Ratio + ReferencesNo definition available. + Details Name: pltr_CommonStockConvertibleConversionRatio Namespace Prefix: pltr_ Data Type: xbrli:pureItemType Balance Type: na Period Type: duration X - DefinitionCommon Stock, Voting Rights, Number of Votes + ReferencesNo definition available. + Details Name: pltr_CommonStockVotingRightsNumberOfVotes Namespace Prefix: pltr_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionControl of total voting power. + ReferencesNo definition available. + Details Name: pltr_ControlOfTotalVotingPower Namespace Prefix: pltr_ Data Type: dtr-types1:percentItemType Balance Type: na Period Type: instant X - DefinitionMinimum ownership threshold. + ReferencesNo definition available. + Details Name: pltr_MinimumOwnershipThreshold Namespace Prefix: pltr_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 505 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481520/505-30-50-4 + Details Name: srt_ShareRepurchaseProgramLineItems Namespace Prefix: srt_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount authorized for purchase of share under share repurchase plan. Includes, but is not limited to, repurchase of stock and unit of ownership. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 505 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481520/505-30-50-4 + Details Name: srt_StockRepurchaseProgramAuthorizedAmount1 Namespace Prefix: srt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of dividends declared but unpaid on equity securities issued by the entity and outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -

Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(15)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 405 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478790/946-405-45-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(15)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_DividendsPayableCurrentAndNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount remaining authorized for purchase of share under share repurchase plan. Includes, but is not limited to, repurchase of stock and unit of ownership. + ReferencesNo definition available. + Details Name: us-gaap_StockRepurchaseProgramRemainingAuthorizedRepurchaseAmount1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionNumber of shares that have been repurchased and retired during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedAndRetiredDuringPeriodShares Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionEquity impact of the value of stock that has been repurchased and retired during the period. The excess of the purchase price over par value can be charged against retained earnings (once the excess is fully allocated to additional paid in capital). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedAndRetiredDuringPeriodValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=pltr_CommonClassFMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 54 R44.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stockholders' Equity - Summary of Total Authorized, Issued, And Outstanding Shares (Detail) - shares Jun. 30, 2024 Dec. 31, 2023 Class of Stock [Line Items] Â Â Common stock, shares authorized 22,701,005,000 22,701,005,000 Common stock, issued (in shares) 2,237,939,000 2,200,128,000 Common stock, outstanding (in shares) 2,237,939,000 2,200,128,000 Class A Common Stock Â Â Class of Stock [Line Items] Â Â Common stock, shares authorized 20,000,000,000 20,000,000,000 Common stock, issued (in shares) 2,140,809,000 2,096,982,000 Common stock, outstanding (in shares) 2,140,809,000 2,096,982,000 Class B Common Stock Â Â Class of Stock [Line Items] Â Â Common stock, shares authorized 2,700,000,000 2,700,000,000 Common stock, issued (in shares) 96,125,000 102,141,000 Common stock, outstanding (in shares) 96,125,000 102,141,000 Class F Common Stock Â Â Class of Stock [Line Items] Â Â Common stock, shares authorized 1,005,000 1,005,000 Common stock, issued (in shares) 1,005,000 1,005,000 Common stock, outstanding (in shares) 1,005,000 1,005,000 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/recommendedDisclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483014/272-10-45-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482987/272-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_ClassOfStockLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=pltr_CommonClassFMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 55 R45.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation - Summary of Stock Option Activity (Detail) $ / shares in Units, shares in Thousands, $ in Thousands 6 Months Ended 12 Months Ended Jun. 30, 2024 USD ($) $ / shares shares Dec. 31, 2023 USD ($) $ / shares shares Number of Awards Â Â Beginning balance (in shares) | shares 278,470 Â Options granted (in shares) | shares 0 Â Options exercised (in shares) | shares (20,876) Â Options canceled and forfeited (in shares) | shares (630) Â Ending balance (in shares) | shares 256,964 278,470 Options vested and exercisable (in shares) | shares 149,463 Â Weighted-Average Exercise Price Per Share Â Â Beginning balance (in dollars per share) | $ / shares $ 8.62 Â Options granted (in dollars per share) | $ / shares 0 Â Options exercised (in dollars per share) | $ / shares 4.78 Â Options canceled and forfeited (in dollars per share) | $ / shares 5.94 Â Ending balance (in dollars per share) | $ / shares 8.94 $ 8.62 Options vested and exercisable (in dollars per share) | $ / shares $ 7.20 Â Weighted-Average Remaining Contractual Life (years) and Aggregate Intrinsic Value Â Â Options outstanding, Weighted-average remaining contractual life (years) 7 years 3 months 18 days 7 years 7 months 6 days Options vested and exercisable (in years) 6 years 8 months 12 days Â Options outstanding, aggregate intrinsic value | $ $ 4,212,345 $ 2,381,172 Options vested and exercisable, end of period | $ $ 2,710,036 Â X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsAdditionalDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFor presentations that combine terminations, the number of shares under options that were cancelled during the reporting period as a result of occurrence of a terminating event specified in contractual agreements pertaining to the stock option plan or that expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price of options that were either forfeited or expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionGross number of share options (or share units) granted during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount by which the current fair value of the underlying stock exceeds the exercise price of options outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of options outstanding, including both vested and non-vested options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price at which grantees can acquire the shares reserved for issuance under the stock option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePriceRollforward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount by which current fair value of underlying stock exceeds exercise price of fully vested and expected to vest exercisable or convertible options. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting

Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestExercisableAggregateIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of fully vested and expected to vest exercisable options that may be converted into shares under option plan. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestExercisableNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionWeighted-average exercise price, at which grantee can acquire shares reserved for issuance, for fully vested and expected to vest exercisable or convertible options. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestExercisableWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionWeighted average price at which option holders acquired shares when converting their stock options into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsExercisesInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionWeighted average per share amount at which grantees can acquire shares of common stock by exercise of options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsGrantsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for option awards outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (e)(1) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsOutstandingWeightedAverageRemainingContractualTerm2 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for fully vested and expected to vest exercisable or convertible options, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsVestedAndExpectedToVestExercisableWeightedAverageRemainingContractualTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 56 R46.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation - Summary of SARs Activity (Details) - Stock Appreciation Rights (SARs) - USD ($) $ / shares in Units, $ in Thousands 6 Months Ended 12 Months Ended Jun. 30, 2024 Dec. 31, 2023 Number of Awards Â Â Beginning Balance (in shares) 0 Â Granted (in shares) 44,593,000 Â Exercised (in shares) 0 Â Canceled and forfeited (in shares) 2,018,000 Â Ending Balance (in shares) 42,575,000 0 Vested and exercisable (in shares) 0 Â Stock Appreciation Rights Weighted Average Exercise Price Â Â Beginning balance (in dollars per share) $ 0 Â Granted (in dollars per share) 50.00 Â Exercised (in dollars per share) 0 Â Canceled and forfeited (in dollars per share) 50.00 Â Ending balance (in dollars per share) 50.00 $ 0 Vested and exercisable (in dollars per share) $ 0 Â Shares outstanding, Weighted average remaining contractual life (in years) 39 years 6 months 0 years Vested and exercisable, Weighted average remaining contractual life (in years) 0 years Â Aggregate Intrinsic Value $ 0 $ 0 Vested and exercisable, Aggregate Intrinsic Value $ 0 Â X - DefinitionShare-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Exercises in Period, Weighted Average Exercise Price + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsExercisesInPeriodWeightedAverageExercisePrice Namespace Prefix: pltr_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionShare-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Forfeitures and Expirations in Period, Weighted Average Exercise Price + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsForfeituresAndExpirationsInPeriodWeightedAverageExercisePrice Namespace Prefix: pltr_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionShare-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Grants in Period, Weighted Average Exercise Price + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsGrantsInPeriodWeightedAverageExercisePrice Namespace Prefix: pltr_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionShare-based Compensation Arrangement by Share-based Payment Award, Non-Option Equity Instruments, Outstanding, Weighted Average Exercise Price + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsOutstandingWeightedAverageExercisePrice Namespace Prefix: pltr_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Aggregate Intrinsic Value + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsVestedAndExpectedToVestExercisableAggregateIntrinsicValue Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Number + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsVestedAndExpectedToVestExercisableNumber Namespace Prefix: pltr_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Weighted Average Exercise Price + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsVestedAndExpectedToVestExercisableWeightedAverageExercisePrice Namespace Prefix: pltr_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Non-Option Equity Instruments, Vested and Expected to Vest, Exercisable, Weighted Average Remaining Contractual Term + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsVestedAndExpectedToVestExercisableWeightedAverageRemainingContractualTerm Namespace Prefix: pltr_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAdditionalDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for equity-based awards excluding options, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (e)(1) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsOutstandingWeightedAverageRemainingContractualTerms Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionNumber of non-option equity instruments exercised by participants. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of shares under non-option equity instrument agreements that were either cancelled or expired. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsForfeituresAndExpirations Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNet number of non-option equity instruments granted to participants. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsGranted Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of equity instruments other than options outstanding, including both vested and non-vested instruments. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsOutstandingRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionIntrinsic value of outstanding award under share-based payment arrangement. Excludes share and unit options. + ReferencesNo definition available. + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardEquityInstrumentsOtherThanOptionsAggregateIntrinsicValueOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_AwardTypeAxis=us-gaap_StockAppreciationRightsSARSMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 57 R47.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation - Additional Information (Detail) 6 Months Ended Jun. 30, 2024 USD ($) Options issued and outstanding Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Unrecognized share based compensation expense $ 548,800,000 Unrecognized share based compensation expense, period for recognition 6 years 6 months 7 days Stock Appreciation Rights (SARs) Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Unrecognized share based compensation expense $ 128,600,000 Unrecognized share based compensation expense, period for recognition 4 years Vesting condition, threshold amount $ 50 Stock Appreciation Rights (SARs) | Maximum Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Service period (in years) 5 years Restricted Stock Units (RSUs) Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Unrecognized share based compensation expense $ 430,300,000 Unrecognized share based compensation expense, period for recognition 3 years Performance-Based RSUs (P-RSUs) Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Unrecognized share based compensation expense $ 0 X - DefinitionShare-Based Payment Arrangement, Vesting Condition, Threshold Amount + ReferencesNo definition available. + Details Name: pltr_ShareBasedPaymentArrangementVestingConditionThresholdAmount Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost not yet recognized for nonvested award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionWeighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionEstimated period over which an employee is required to provide service in exchange for the equity-based payment award, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardRequisiteServicePeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -

SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_StockAppreciationRightsSARSMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_PerformanceSharesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 58 R48.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation - Valuation Assumptions (Details) - Stock Appreciation Rights (SARs) 6 Months Ended Jun. 30, 2024 $ / shares Minimum Â Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Â Expected volatility rate 58.20% Risk-free interest rate 4.10% Grant-date fair value per share (in dollars per share) $ 3.30 Maximum Â Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Â Expected volatility rate 58.90% Risk-free interest rate 4.70% Grant-date fair value per share (in dollars per share) $ 4.61 X - DefinitionThe weighted average fair value at grant date for nonvested equity-based awards issued during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe risk-free interest rate assumption that is used in valuing an option on its own shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsRiskFreeInterestRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionRate of weighted-average expected volatility for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsWeightedAverageVolatilityRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_StockAppreciationRightsSARSMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 59 R49.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation - Summary of RSU Activity (Detail) 6 Months Ended Jun. 30, 2024 $ / shares shares Restricted Stock Units (RSUs) Â Units Outstanding Â Unvested and outstanding, beginning balance (in shares) | shares 82,262,000 Granted (in shares) | shares 3,520,000 Vested and converted to shares (in shares) | shares (16,747,000) Canceled (in shares) | shares (2,428,000) Adjustment for performance achievement (in shares) | shares 0 Unvested and outstanding, ending balance (in shares) | shares 66,607,000 Weighted Average Grant Date Fair Value per Share Â Unvested and outstanding, beginning balance (in dollars per share) | $ / shares $ 10.71 Granted (in dollars per share) | $ / shares 19.90 Vested and converted to shares (in dollars per share) | $ / shares 13.37 Canceled (in dollars per share) | $ / shares 13.13 Adjustment for performance achievement (in dollars per share) | $ / shares 0 Unvested and outstanding, ending balance (in dollars per share) | $ / shares $ 10.44 Performance-Based RSUs (P-RSUs) Â Units Outstanding Â Unvested and outstanding, beginning balance (in shares) | shares 1,976,000 Granted (in shares) | shares 2,862,000 Vested and converted to shares (in shares) | shares (2,069,000) Canceled (in shares) | shares (477,000) Adjustment for performance achievement (in shares) | shares (1,094,000) Unvested and outstanding, ending balance (in shares) | shares 1,198,000 Weighted Average Grant Date Fair Value per Share Â Unvested and outstanding, beginning balance (in dollars per share) | $ / shares $ 15.39 Granted (in dollars per share) | $ / shares 18.84 Vested and converted to shares (in dollars per share) | $ / shares 17.38 Canceled (in dollars per share) | $ / shares 9.58 Adjustment for performance achievement (in dollars per share) | $ / shares 16.42 Unvested and outstanding, ending balance (in dollars per share) | $ / shares $ 21.59 X - DefinitionShare-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAdjustmentForPerformanceAchievement Namespace Prefix: pltr_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement, Weighted Average Grant Date Fair Value Per Share + ReferencesNo definition available. + Details Name: pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAdjustmentForPerformanceAchievementWeightedAverageGrantDateFairValue Namespace Prefix: pltr_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that were forfeited during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average fair value as of the grant date of equity-based award plans other than stock (unit) option plans that were not exercised or

put into effect as a result of the occurrence of a terminating event. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeituresWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of grants made during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value at grant date for nonvested equity-based awards issued during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of non-vested equity-based payment instruments, excluding stock (or unit) options, that validly exist and are outstanding as of the balance sheet date. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPer share or unit weighted-average fair value of nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValueRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that vested during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value as of grant date pertaining to an equity-based award plan other than a stock (or unit) option plan for which the grantee gained the right during the reporting period, by satisfying service and performance requirements, to receive or retain shares or units, other instruments, or cash in accordance with the terms of the arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_PerformanceSharesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 60 R50.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Stock-Based Compensation - Summary of Stock Based Compensation Expense (Detail) - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock-based compensation expense $ 141,764 $ 114,201 $ 267,415 $ 228,915 Cost of revenue Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock-based compensation expense 12,402 8,004 22,818 17,181 Sales and marketing Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock-based compensation expense 48,314 38,131 90,470 77,666 Research and development Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock-based compensation expense 29,943 23,192 56,817 43,116 General and administrative Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock-based compensation expense $ 51,105 $ 44,874 $ 97,310 $ 90,952 X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_CostOfSalesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_ResearchAndDevelopmentExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_GeneralAndAdministrativeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 61 R51.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Income Taxes - Additional Information (Detail) - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Income Tax Disclosure [Abstract] Â Â Â Â Provision for income taxes $ 5,189 $ 2,171 $ 9,844 $ 3,852 Increase (decrease) in income taxes $ 3,000 Â $ 6,000 Â X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the amounts payable to taxing authorities for taxes that are based on the reporting entity's earnings, net of amounts receivable from taxing authorities for refunds of overpayments or recoveries of income taxes, and in deferred and other tax liabilities and assets. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInIncomeTaxes Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 62 R52.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Net Earnings Per Share Attributable to Common Stockholders - Summary of Calculation of Basic and Diluted Net Loss Per Share (Detail) - USD ($) $ / shares in Units, $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Numerator Â Â Â Â Net income attributable to common stockholders for diluted net earnings per

share $ 134,126 $ 28,127 $ 239,656 $ 44,929 Denominator Â Â Â Â Weighted-average shares used in computing net earnings (loss) per share, basic (in shares) 2,231,592,000 2,131,224,000 2,222,569,000 2,119,567,000 Effect of dilutive shares 183,104,000 146,931,000 184,833,000 132,638,000 Weighted-average shares of common stock outstanding used in computing net earnings per share attributable to common stockholders, diluted (in shares) 2,414,696,000 2,278,155,000 2,407,402,000 2,252,205,000 Net earnings per share Â Â Â Â Net earnings per share attributable to common stockholders, basic (in dollars per share) $ 0.06 $ 0.01 $ 0.11 $ 0.02 Net earnings per share attributable to common stockholders, diluted (in dollars per share) $ 0.06 $ 0.01 $ 0.10 $ 0.02 X - DefinitionEarnings Per Share, Basic and Diluted EPS + ReferencesNo definition available. + Details Name: pltr_EarningsPerShareBasicAndDilutedEPSAbstract Namespace Prefix: pltr_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionAdditional shares included in the calculation of diluted EPS as a result of the potentially dilutive effect of share based payment arrangements using the treasury stock method. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480454/718-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-22Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 23 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-23Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-28A + Details Name: us-gaap_IncrementalCommonSharesAttributableToShareBasedPaymentArrangements Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount, after deduction of tax, noncontrolling interests, dividends on preferred stock and participating securities, and addition from assumption of issuance of common shares for dilutive potential common shares; of income (loss) available to common shareholders. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SAB Topic 6.B) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (b)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40 + Details Name: us-gaap_NetIncomeLossAvailableToCommonStockholdersDiluted Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetIncomeLossAvailableToCommonStockholdersDilutedAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingDilutedDisclosureItemsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 63 R53.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Net Earnings Per Share Attributable to Common Stockholders - Summary of Antidilutive Securities (Detail) - shares shares in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Antidilutive securities excluded from computation of earnings per share, amount 787 186,882 787 191,577 Options issued and outstanding Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Antidilutive securities excluded from computation of earnings per share, amount 0 162,000 0 162,000 RSUs and P-RSUs outstanding Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Antidilutive securities excluded from computation of earnings per share, amount 787 11,840 787 16,535 Warrants to purchase common stock Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Antidilutive securities excluded from computation of earnings per share, amount 0 13,042 0 13,042 X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_WarrantMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 64 R54.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Net Earnings Per Share Attributable to Common Stockholders - Narrative (Details) - shares shares in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Antidilutive securities excluded from computation of earnings per share, amount 787 186,882 787 191,577 Stock Appreciation Rights (SARs) Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Antidilutive securities excluded from computation of earnings per share, amount 42,600 Â 42,600 Â X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts

for the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_StockAppreciationRightsSARSMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 65 R55.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Segment and Geographic Information - Summary of Financial Information for Each Reportable Segment (Detail) - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Segment Reporting Information [Line Items] Â Â Â Â Revenue $ 678,134 $ 533,317 $ 1,312,472 $ 1,058,503 Operating Segments Â Â Â Â Segment Reporting Information [Line Items] Â Â Â Â Revenue 678,134 533,317 1,312,472 1,058,503 Contribution 413,479 288,390 790,956 567,550 Operating Segments | Government Â Â Â Â Segment Reporting Information [Line Items] Â Â Â Â Revenue 370,767 301,505 706,140 590,575 Contribution 231,394 174,230 430,782 340,463 Operating Segments | Commercial Â Â Â Â Segment Reporting Information [Line Items] Â Â Â Â Revenue 307,367 231,812 606,332 467,928 Contribution $ 182,085 $ 114,160 $ 360,174 $ 227,087 X - DefinitionContribution. + ReferencesNo definition available. + Details Name: pltr_Contribution Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingInformationLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_ConsolidationItemsAxis=us-gaap_OperatingSegmentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=pltr_GovernmentOperatingSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=pltr_CommercialMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 66 R56.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Segment and Geographic Information - Summary of Reconciliation of Segment Financial Information to Loss from Operations (Detail) - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Segment Reporting Information [Line Items] Â Â Â Â Income from operations $ 105,339 $ 10,074 $ 186,220 $ 14,189 Total stock-based compensation expense 141,764 114,201 267,415 228,915 Reconciling items Â Â Â Â Segment Reporting Information [Line Items] Â Â Â Â Income from operations 105,339 10,074 186,220 14,189 Research and development expenses 78,838 76,341 162,004 146,517 General and administrative expenses 87,538 87,774 175,317 177,929 Total stock-based compensation expense 141,764 114,201 267,415 228,915 Operating Segments Â Â Â Â Segment Reporting Information [Line Items] Â Â Â Â Total contribution $ 413,479 $ 288,390 $ 790,956 $ 567,550 X - DefinitionContribution. + ReferencesNo definition available. + Details Name: pltr_Contribution Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionGeneral and administrative expense excluding stock-based compensation expense. + ReferencesNo definition available. + Details Name: pltr_GeneralAndAdministrativeExpenseExcludingStockbasedCompensationExpense Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionResearch and development expense excluding stock-based compensation expense. + ReferencesNo definition available. + Details Name: pltr_ResearchAndDevelopmentExpenseExcludingStockbasedCompensationExpense Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingInformationLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_ConsolidationItemsAxis=us-gaap_MaterialReconcilingItemsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ConsolidationItemsAxis=us-gaap_OperatingSegmentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 67 R57.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Segment and Geographic Information - Summary of Revenue by Geography (Detail) - USD ($) $ in Thousands 3 Months Ended 6 Months Ended Jun. 30, 2024 Jun. 30, 2023 Jun. 30, 2024 Jun. 30, 2023 Disaggregation of Revenue [Line Items] Â Â Â Â Revenue $ 678,134 $ 533,317 $ 1,312,472 $ 1,058,503 Geographic Concentration Risk Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Revenue $ 678,134 $ 533,317 $ 1,312,472 $ 1,058,503 Geographic Concentration Risk | Revenue Benchmark Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Percentage concentration 100.00% 100.00% 100.00% 100.00% Geographic Concentration Risk | Revenue Benchmark | Minimum Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Percentage concentration 10.00% 10.00% 10.00% 10.00% United States | Geographic Concentration Risk Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Revenue $ 437,189 $ 328,012 $ 843,578 $ 664,857 United States | Geographic Concentration Risk | Revenue Benchmark Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Percentage concentration 64.00% 62.00% 64.00% 63.00% United Kingdom | Geographic Concentration Risk Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Revenue $ 76,991 $ 63,229 $ 140,192 $ 112,808 United Kingdom | Geographic Concentration Risk | Revenue Benchmark Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Percentage concentration 11.00% 12.00% 11.00% 11.00% Rest of world | Geographic Concentration Risk Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Revenue $ 163,954 $ 142,076 $ 328,702 $ 280,838 Rest of world | Geographic Concentration Risk | Revenue Benchmark Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Percentage concentration 25.00% 26.00% 25.00% 26.00% X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91 + Details Name: us-gaap_DisaggregationOfRevenueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name:

us-gaap_ConcentrationRiskByTypeAxis=us-gaap_GeographicConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_SalesRevenueNetMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=country_US Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=country_GB Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=pltr_RestOfWorldMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 68 R58.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Intangible Assets - Schedule of Intangible Assets (Details) - USD ($) $ in Thousands Jun. 30, 2024 Dec. 31, 2023 Finite-Lived Intangible Assets [Line Items] Â Â Gross Carrying Amount $ 38,943 $ 38,943 Accumulated Amortization (17,469) (13,041) Total $ 21,474 25,902 Customer relationships Â Â Finite-Lived Intangible Assets [Line Items] Â Â Weighted average useful life (years) 3 years 3 months 18 days Â Gross Carrying Amount $ 10,400 10,400 Accumulated Amortization (3,467) (2,427) Total $ 6,933 7,973 Reacquired rights Â Â Finite-Lived Intangible Assets [Line Items] Â Â Weighted average useful life (years) 5 years 3 months 18 days Â Gross Carrying Amount $ 17,618 17,618 Accumulated Amortization (4,195) (2,936) Total $ 13,424 14,682 Backlog Â Â Finite-Lived Intangible Assets [Line Items] Â Â Weighted average useful life (years) 3 months 18 days Â Gross Carrying Amount $ 6,700 6,700 Accumulated Amortization (5,583) (3,908) Total $ 1,117 2,792 Other Â Â Finite-Lived Intangible Assets [Line Items] Â Â Weighted average useful life (years) 0 years Â Gross Carrying Amount $ 4,225 4,225 Accumulated Amortization (4,225) (3,770) Total $ 0 $ 455 X - DefinitionUseful life of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAccumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 928 -SubTopic 340 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478859/928-340-50-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_CustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=pltr_ReacquiredRightsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_OrderOrProductionBacklogMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_OtherIntangibleAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 69 R59.htm IDEA: XBRL DOCUMENT v3.24.2.u1 Intangible Assets - Expected Amortization Expense (Details) - USD ($) $ in Thousands Jun. 30, 2024 Dec. 31, 2023 Finite-Lived Intangible Assets, Net, Amortization Expense, Fiscal Year Maturity [Abstract] Â Â Remainder of 2024 $ 3,416 Â 2025 4,597 Â 2026 4,597 Â 2027 4,250 Â 2028 2,517 Â Thereafter 2,097 Â Total $ 21,474 $ 25,902 X - DefinitionFinite-Lived Intangible Asset, Expected Amortization, After Year Four + ReferencesNo definition available. + Details Name: pltr_FiniteLivedIntangibleAssetExpectedAmortizationAfterYearFour Namespace Prefix: pltr_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetsFutureAmortizationExpenseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant EXCEL 70 Financial_Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial_Report.xlsx M4$L#!!0 ('.2!5D'04UB@0 +$ 0 9&]C4')O<',O87!P+GAM M;$V./0L"],1!$ \IQO;=!P4)B0-!2L+(/>QLOD&1#LD)^OCG!CVX>;QA&WPIG M*N*1#BV&5(_C(I(/ !47BK9.7:=N')=HI6-Y #OGDK7A.YNJQ<&4GPZ4A!0W_J=0U[R;UEA_6\#MI7E!+ P04 M " !SD@595N2#!N\ K @ $0 &1O8U!R;W!S+V-O&ULS9+! M3L,P#(9?!>7>.LT&@JC+!;33D)"8!.(6)=X6K6FCQ*C=V],&K1."!^ 8^_G MSY)K$Z3I(K[$+F DA^EF\$V;I DK=B *$B"9 WJ=RC'1CLU=%[VF\1GW$+0Y MZCV"X/P./)*VFC1,P"+,1*9J:Z2)]*F+9[PU,SY\QB;#K %LT&-+":JR J:F MB>$T-#5< 1.,,/KT74 [$W/U3VSN #LGA^3F5-_W9;_(N7&'"MZ?-Z]YW<*U MB71K&UL[5I;<]HX%'[OK]!X9_9M"\8V@;:T$W-I=MNTF83M M3A^%$5B-;'EDD81_OTV23;J;/ 0LZ?O.14?GZ#AY\^XN8NB&B)3R M> +]O6N[!3+ MUES@6QHO(];JM-O=5H1I;*$81V1@?5XL:$#05%%:;U\@M.4?,_@5RU2-9:,! M$U=!)KF(M/+Y;,7\VMX^9<_I.ATR@6XP&U@@?'\YOI^1.6HCA5,+$P&IG/U9K MQ]'22(""R7V4!;I)]J/3%0@R#3LZG5C.=GSVQ.V?C,K:=#1M&N#C\7@XMLO2 MBW A(5M>5 TR M6'!VULS2 Y9>*?IUE!K9';O=05SP6.XYB1'^QL4$UFG2&98T1G*=D 4. #?$ MT4Q0? *]!MHK@PI+27)#6SRFU4!H(FLB!]4>"(<7K;YH] M5Z%82=]$^!!&&N*<<^9ST6S[!Z5&T?95O-RCEU@5 9<8WS2J-2S%UGB5P/&M MG#P=$Q+-E L&08:7)"82J3E^34@3_BNEVOZKR2.FJW"$2M"/F(9 M-AIRM1:!MG&IA&!:$L;1>$[2M!\6:PUDSY@R.S-D77.UI$.$9)>-T(^8LZ+ MD!& _'H8X2IKMHG%8!/V>7L-)P>B"RV;]N'Z&U3-L+ ([W1]072N0/)J<_Z3(T M!Z.:60F]A%9JGZJ'-#ZH'C(*!?&Y'C[E>G@*-Y;&O%"N@GL!_]':-*K^(+ M.7\N?<^E[[GT/:'2MSAD6R4)RU3393>* M$IY"&V[I4_5*E=? EK[DHN#Q;Y.FOH70^+,_Y/%_GM,T+,T.WF)&Y M"M-2D&_#^>G%>!KB.=D$N7V85VWGV-'1^^?!4;"C[SR6'<>(\J[A[J&&F,_# M0X=Y>U^89Y7&4#04;6RL)"Q&MV"XU_$L%.!D8"V@!X.O40+R4E5@,5O& RN0 MHGQ,C$7H<.>77%_CT9+CVZ9EM6ZO*7<9;2)2.<)IF!-GJ\K>9;'!51W/55OR ML+YJ/;053L_^6:W(GPP13A8+$DACE!>F2J+S&5.^YRM)Q%4XOT4SMA*7&+SC MYL=Q3E.X$G:V#P(RN;LYJ7IE,6>F\M\M# DL6XA9$N)-7>W5YYNTB42%(JP# 4A M%W+C[^^3:G>,U_HL@6V$5#)DU1?*0XG!/3-R0]A4)?.NVB8+A=OB5,V[&KXF M8$O#>FZ=+2?_VU[4/;07/4;SHYG@'K.' MYA,L0Z1^P7V*BH 1JV*^NJ]/^26<.[1[\8$@F_S6VZ3VW> ,? -2K6J5D*Q$_ M2P=\'Y(&8XQ;]#1?CQ1BK::QK<;:,0QY@%CS#*%F.-^'19H:,]6+K#F-"F]! MU4#E/]O4#6CV#30,9FV-J/D3@H\W/[O#;#"Q([A[8N_ 5!+ P04 M" !SD@59->N'JX4& "?)@ & 'AL+W=O2@]I'CV).37>,VY0L]A$,7GG;52F_>]7NRWS\9QJXO[U3O\G,@YE'%O.9"/[T/;4^[XP[R.-+E@3J7CS]P@M#@U3/ M%4&<_:*G_I^OX/<)%8B+(*A!*$?Y?_LN:B(_8!)10 I LB; %QU!UH$T,QH M7K+,UA53;'HFQ1.2Z=6@EFYD=9-%@QL_2IMQH22<]2%.36=BRR6:0XNA+HK7 M3/+XK*= .#W=Z_C>U"@LE1D5ZI+8A7\-8E. M$75.$'%(WU">V:'P ,*Q*?Q5<6A92333HQ5Z5\)- ('45NHWRCI,FX-]W3W2&*OW/=+]WV; MNG;_\++A)J?V<.QT/YLL6:,:6AJ4E@;U+'U.F%1T-2WO#>O;F7/K"2[LE@]>#L?'L2F5'K.R)UOB&/D>ESU'-S)0,7BQ9 MMZQN1[O6D@6QL2&M80T-CDN#8VNAKB/EJQ=TXPU M>VIR;-5JZ!@[^FWKU/$,A1,2\C1[DYR@A8+.B81$,Y%$2K[OV>LB /J5]&#T;Q5KZE^S M$K;"R#?^9^D>%%/9!/$5&[W:Y*QYMC4DRLP;.^%"B\W7(K)QQ $1.AAWZ7 T,?IK M@Y*PQB1L9YP'7P$AB27"Y-WCCVC!W41"6QI-VI5F 8-G]04D0!C"*VJAA/OU M!&V81%L6)!Q]['YP"4*$-#)JST;*Q,MJ@*JRQ"MMY"\Z,56KR$CR(PUL$! MH+I[N#? Z:H.=B&8G8J>;7:NBZV=WS:(5K^3% T(?ORR,H&0/:^I/@Q*I!4JS M1,IT3),/9+*&A#=+8IR6.:#XQ3B9,[-'-?6I 8G4 J3;" ;>^2Q>.CAE.^-& MGW;%*I]M@!#1($1J@5 Z> .R!SA8"6E\)!W0N6,22:0T/:[-EEJNVU@4-$XQ"QD\SN20M/&PE< M=!MY_!G]QLT6[5(.T E>#@P#L7LP4U]:BPB=IBY"'GD91-D-P%;&=W9!:H; ML W$(1IQB)U0RHF_&S_.R#:?Y[R!P^;GC5WNLW$P8@]JZ)%JW*$')G/>>/S" M 4(K'1X0JYJ]M8X32FB_/S[K;4TN-191.\7DR7UY.+F/!#6% MI380B6I$HL,6DOM(W%/40!L4135%T7H4U22YC\1%13V,ODGNR1"3 :7#BM36 M!$7K3 ?='$[M(_%08:@-NJ*:KNBDA=0^$BT5=&>_4U>_5K?:9KDMIVY?]; M#X7:?FICQQG J.--9O?VE@"EP]-L952,W/2#8KX:J#Q:KKZZR-8<]?3E^=*M M#RP=W<8HX$L(=4Y'<'>9KX;*=Y389 N*'H52(LPVUYQY7*87P/FE$&JWD]Z@ M7),V_0]02P,$% @ G,UF*EF)-5>GS=2F%#RM!ZWS&<4XF*UY5DBFJ_5W MU^7\7%8ZSPIQ72)5K=>\?'PO)![5TC$\JME/?FYH_T8H(-(I&+ M1!L7'#ZV8B'RW'@"'-\;IY-V3C-P__K)^X CFEBNQD/G?6:I7%Y-H@E*Q MY%6NO\B'WT43D&_\)3)7]7_TT-CB*4HJI>6Z&0P(UEFQ^^0_FD3L#2#>P #: M#*#/'<": 77F9CMD=5A77//Y>2D?4&FLP9NYJ'-3CX9HLL(\QAM=PJ\9C-/S MA2Q2>"@B17"E9)ZE7,/->Y[S(A'HQCA6Z 1]N[E";UZ]1:]05J"O*UDI7J3J M?*8!@_$T2YKYWN_FHP/S?:R*4\3P%%%,/U/S84?E66HM"(*P5QGKGBV3GPW [,*CM3&YZ(BPDL(R7*K9C,7_]& OS. M%=T+.3N(E;6QLC'O\P57*P1/#27F0GROLBW/(7CG4]RY"FI79BO8SGU" S\^ MGVWWX[']-(D:P%[9F!TB]%]DWBO03+^^%YK>Y0$HD59GI3#A1[MSX>],S+_(C MC'LP;3L:>8PPZL;IMSC]49R722(K2"#L9XF ; +@*2]$=D'U+0B03<;Z";7- M6."%D><&&K1 @U&@UZ78\"Q%XL?&+'95EX'4*U'"'K._ ES(PL2(7Y(: ^Y M;1;'@>^[@8I>? X,C*$UN1>&S"?]0G#8$18%)'+#C%J8T9'\ J^6 M^K'.JUE9&V Z/5@+D8T"ZI;UL#JLPM ?0!JW2..1I'\"3JZSX@[E M@/E8;F M3N3RI(*;X?S&]@(BS//[D&TSMH8& [,!'BY!EU.@*06!/()"91U"]0AZ'G4^K1@85$.J8CSZ.Z/..W65YO MJ4Z^0Y5SFY

=2Q6QD@YYGZ MUQT=!M]1(O5')=6-ELG]2N:I*-7KWR)*PG>U^M>/[D["*,'^="OAA;P=QMXQ M+3W"M/#@98&42<$4O<*G&!-0627:\KP29XCB*<;U'UKD((S1)5(K7IJS9Z57
MLLS^@3V:*R27Z&-5B+8G5%?1%9RGU[>P7)];/>\0G1(/3R,+EG%HOY.Y++"0_M0)ZGHN*2Z3-/,](5A MSS2=CI.L0 G?9+"'.J':4BGV D9""ZW#$#0_"0>.M+13571<58'LK]957G=; MFTZ,7,-
79D6^5:@K(![@=[D4JFW@YT$:LNH$R]F%DFY5-F V:=U*+C4FL_ MA%0LLR1S8[2ETPEP5!S[EFIQ68(6"\A NEFGL]BXSMK1J1K=C'
M/NVSJ\.0>:'O!P,I9IW@8M=3X/(%@+4M#N:Y69]9H06LY8&6K:VQT"`D77ZBHWKJUVC1U]!"R6/L!!.!WV MB'S]CO!UH@;*\! I.:JNW7 M#4!V=<%=71N'H;MK,]M[4V->DWWBY5U6*)#32QB)3T:
(NMR]>=K=:+FI7][< M2@WGA/IR)3C4KS& WY<2%%9S8]X'M>_YO\"4$L#!!0 ('.2!5DH+$GN M? , %H1 8 >&PO=V]R:W-H965T&ULM9AAYLP$(;_MBL6FJ96Z8D,20I=$:E-
5VZ1)5:MMGUUP@E6#F>TDW7[];* 0"@0J)?W0V'!W M?LZ7X\69[;AXEA$A"KS$+)%S*U(JO;)M&40DQO*2IR31=U9+SS0=:3, M!7LQ2_&:/!+U,[T7>F:744(:DT12G@!!5G/K&ETMD6\<,HM?
E.SDWAB85)XX M?S:3;^'<@H:(,!(H$P+KCRU9$L9,),WQIPAJE6L:Q_WQ:_2[+'F=S!.69,G9 M;QJ;&Y-+1"2%=XP] ,=7 +!S=+-"?+TKK%"B]F@N^ , -8ZFAED>Y-YZVQH8LKX MJ(2^2[6?
6BQY$NJBD!#HD>2,AECIR0UF. D(>#2!)3B[QX(D*B**!IB=@_@ M([!"!C/15.;.5YC#1[*!8\R9?T^E8_LFN00NO .=$8M[LO#[K5N.>=!Q%M0T MRW;A.!Y$$(XAA#-[NY_0,-
L:O5O2NX/I+P"5311OLP2CF M&7TE4QR0N:4?PI*(+;$6GSZ@"?S2UA="'E9+>%(F/'E'N5(LP!:S#7C'@I2[&FY+U6=7@O1+>.T6+>\VO#RS_WG /LZW13TOZ MZ=%;?-K$02,XA2U-
TF(* 8J_=3K! 1+H)5'*.3J+GJ$6DO8YF'V9;YZ\$'1U? MT5%3I_T)15HL$=3=A;K)*T5')Y)TU!3J+ORF91]^)>EHB*;?];?[447] M6-'J25>RCDZMZVB8L/>:U1.HI!V=1-M14[#;W]T'&-
;)*UE'Q]=UU%3K#NQ^ MPSIV)>KH1*J.FEK=P=YOF+/;>P=?\ZO##RS6-)& D97VA)>>#B'R@WP^43S- MSL)/7.F3=3:,' Z), ;Z_HIS]3HQQ^ORYY3%?U!+ P04 " !SD@59\7[< M"I & "7' &
'AL+W=OM70U ML"^))#]WY'-W/#Z4+AY5=;^74AKRM"I*?3?E8&K, ^'[U;"E7F3Y3:UG"+PM5 MK3(#M]7=4*\KFRX?=>>:6"JW2MW;FR>SRT%@9R0+.3/61O; 'N18%H7U!//XJW$Z
MV(UI#;O7S]Y_K,D#F=M,R[$JON1SL[P<) ,REXML4YB/ZO%GV1 2UM],%;K^ M2QX;;# @LXTV:M48PPQ6>;G]GSTU@>@8@! <@#4&S#7@!PS"QB!\Z0B\> O
M'4$T!C7UX99[';A)9K+11:4>2671X,U>U-&OK2%>>6D+Y<94\&L.=F8T5N4< MTB[G!*ZT*O)Y9N#FQL _J >CB5J0#VM993:OFIR2SS<3U6:I293F,$&AU$4)S2$,GKHQM6'B3 ,
M:;P/F_@P&E+&8[:FR#X0"0B"'>X/9YBQU/T\APK;6S3J0[SW3H0W9%9(B)G M@F,$%D1)FCI\?1CC/*&)0Q>!42XXQ]E&.[91+]N?*J4U65=JD1N,:N2-*G@J MW%R,?
1AG$7WM*LXV4=T0^K>VFH\\Q MRO$Q>\DQG4V.Z6QZ)&=[F4AVF4AZJ^XF*Z0FL&^#E*CNI HLI$Q%>>^F.RN=!07Q!YS!)9$C 4N[S;94A M[9>&'\QQ25@U9O\B V^>HF.SIP*I'5*
(/8N&5OH\+@\#M MC!,$Q@3EB5<*/D[ ))B,.A**5D[1?3UY_'7E$7G;77T/=1S$:>U7@H]+$;8I3 M!!4F@AV@W2I+VBN71K_)WL4>(]N5$''@$O5Q+$Y*/JZNU7J?4Y:2F3DP(.$:])9DR5WVY,=EM
SA4I%?Q,##%2P,;=3L M?]F*N:SP4*3(9A3%KG!\$LH:ZVF0*P(,V$JWL1'.$$H"#)NP3>IE5+PK.& L*-I^1D[PD(V%KIE*TN$0G 5NX'"4 MVT!0%'77&.[K0#]AK6YD ;KQ6X(VSXN-?8?
Z%6&C+PH;BO+"AJ&\J*&N#D6M M%9RL7W!^J5_+R_EI]@!J\TYN*=>OD+N1(FICM($3B>U*&_ON&2(%@6FUNCE M40IV.S0>;E]V,A92D;(@<+<$#&M?AS'N82>H7P9'U]3#3E&_-
!51W,7NYZ'5 MOZQ?_[_>>BN@;Y,^((8=E(>I1&2"00+NS,5 LD$YA?.*8&?X2GJ5\!A1?B9 M&'8^M*QD=5=_X=(0@DUIMN_6=T]W7]'>UM^.G.=7]'Q,D><3>C[=?B-KW6_
MV;W/JKN\U*20"Q@J.(MAPM7V#]CVQJAU_9GG5AFC5O7E4F:0#@N WQ=*F>< M.\#N6^3H'U!+ P04 " !SD@59QV,UO@,$ "T#@ & 'AL+W=OM<W<"FN\F$EQ1-
@@K$4/(>PDQS!EQ*,YEA#XT'#'^2#5DAL8:B$+"Q,>AP(>LLS41(T0A\>5NCU MJS?H%:(<_5(2F&>]YFK85V&W64.(W@FN"X76L);<8K^Z;)]< ML'=!CTZ4X$F4N^ BX0\5OT&A]PT*O""RK&?
Y#83?K_=*"UAR_]ABWW#'MG9S3DX57N'99P2' 5<,-S>! M_$^H8G4IL86G88Y/$B4->\FT'&+\).GEY1 S\OUDW$O+(6H\2>Q)F7;.I _^X M]RH.=S1&_X+":?(0&;M)9#6)!,QKWL M6%E089Q.^]$?
PJ+4CU*[PY/.XWV1$)8:TDWE3:I@+1 7, P MUU(PX-H!6!/8D/:],;'(%/:BO1R"1D'<"_;*PC1.^PH-08$WB>P"^=Z7^Z7W MKW-BH ITEK!IX+:,;/1:'Y43:KY&>I91%$[]_8%AP01J$_3/#!@O#2="KC&L+
M+H]JN%_-W)-;>$GDKG[^*/"MXKJY;G6]W1/KMGY8]/KO_.G2M_2OS).LOO5_MH6_>< ^PW%&N$"-;F,J[22&*LGDB-0TM]O4;8",TC"JSP*>E40: (QOA=!/ M#3-!]U!=_ U02P,$% @
,!)M"Y%$E:3C]M\O*3.F./-Z3#K'0;HWB62]\\R0=GUS7]?Z'T]-J>9UOL^IEL<]WS2^71;G-ZN9K>75:[GW+;=TVVVWIUIFN\W*/U_GF^+V_(2= M?/K#V_75==W^X?
3B;)]=Y>_R^K?]F[+Y=GI/6:VW^:Y:%SNKS" /3WYD/Z2. MTQ8X1/QKG=]61Y^M=E/>%\6'}DNZ.C^QVQ;EFWQ9MXBL^>]C/L\WFY;4M./W M#GIR7V=;\(CS)WITV/AF8]YG53XO-
O]>K^KK\Q/_Q%KEE]G-IGY;W"9YMT&' M!BZ+377XU[KM8NT3:WE3U<6V*]RT8+O>W?V?_='MB*,"3#Q0@'<%N%* >P\4 M$%T!,;8&V1608VMPN@*.4D#R!PJX70%7K>&AO>1U!3RU@/-
;\KX*M->JA MT!4(#G*XZ[]#YX=9G5V555PVWXKEA^MBL\K+ZMN_^9QYKZS% M[S?K^D]K9OWV+K1>?/.=]8VUWEF_7AG==.ZMH[39=>2UWBSC9$L?F(8H86$L303)P7VVUS&!Z01.F%N?
2/J]6Z/8R)1KW)UJM9LU/F MV7Y-;UOT^&NYO-G>; X]\DM]G9=-)VV;,>VZ'6P^YM8_BZKZWOHYKPET/!X= MSYJLM@TOUQ9Z:[.R[RJJP _IIXW@[U7/[U7/#]7)!ZI[G5^M=
[L6^C[;9+ME;KUH^JFZSAK^ M=U96-[MD^=(2['N+VYQ36C;RVS/4#]4^6^,G)TUW57GY,3^Y^/9OS+5?40I' MPL([F'. M:>ZCQ?<#@+;*QD9+T1$A8C80D2EH@)F*>]F*B;(=
M(]4[IGLL"%=R*;RA&N9$G.,Z@KO#N)"(:P2F2$L/\B7W@L ?QD5ZW,P10@RC M8BK*=P(I%%RB!WH>8VP8E1KW\A/[4-[WH3S0Q0-]F.Z6S:2T:D:"0L=_<0KI13Z:1=9:X2$Q4A8@H2E(-A
S>Z]FMWG4C.E M8%?3"6,N]Y1SWGQ<6.CJ9V.IZ(TF2>64'1EWPE0E(6$)$I:"8 ,E>?=*\IZF MI)O]8>UHME>G74!NW5S+?ZBO;;E]JNW[WX[7.9R]]JY7-FM MK'U>'A:.^&O:L7?M966W(??
R;V:#$(T.L<1NF#K%(6.CI0ZPK7:X/L4'H+]"&.^WY[93^8'8P+"XWM MFGH5-J[."%EGC(0E2%@*@T$Q>Q^V=XV2NIN.7@Y6 Y>[YKON?5B4U3TB;UC M#F:"ZFQQ/B8H-
+=NJK"@M&C,!L30*A,H+471AM(Z](,6T@A80&D1E!:/VR$)$<;M0*R>0[+@_6>!S.;'HO=RF#4 M_>-F]](2]L']$*2$0(O]G=*0M+"C#?8_DT'@V_H5+;3F"]$M0+H;0$2DM1M*%Z M>[>'&=?95?
6.4JS45"%LX3#5()H3@3QP'.EILS6I7RHR=?UO0>!\SQ.V5(;; MB B<.-3(A(+W!=;2!Z#DN#]9X&,YL:CR8-_)25]TXLW;-0 M\P)*"QEA7S#6]C\Q%D$=#"@MAM(2*"U%T88"[FT,9O8QR/2!QT6KVP?
AQX:EN?L@(SZ*1FBHR'><[KN]XMCH2F#>%TPD8-!%?R@MA-(64%H$I<506@*EI2C:4.Z]O<"> MZ!!\?DJ!N>;)VHN-H+082DN@M!1%&^]ZMP:8V1L)Q@/E5W)$IH9VFH+0"E)5!:BJ(-
,YM[9X";G8&OPTI] M;,PU,\3D!&HD+>2$@=#,)WTB@1IJ7$!I,9260&DIBC81\'J'@FL=CJ_C$"$/ M"Z0!,(?2PHXV.!D(J8#0+8>9&A1!FQ5#:0F4EJ)H0YWWY@HWFRM3\@ZX[@4P
M)IFC7!S/1\:%YJ9-O6@;66L$K36A(H+471AM+J71EN=F6>E'_ =;]CY@=, M5=B8J-#[ZGY>%28S[BGCEI(/V$! MI4506CQNAR1$V(P[CJ0Y5!.>&^<<+-Q\ID!"&;ZY$D]DA9RPK1Y* 4!6G,$
MI<506@*EI2C:4+V]4<3--YT\(06A(QY?ZM$I")RX(X-,02"(1 H"@:-3$(A M*@6!#"-3$(A(*@7!O^N?VI6]"<+-)LBDYQ;0/:O["9S;-N/ZZM;-'-<&;C]\E="X1QI:T/-<]@(HK<1 MA/T%TPL$=+D?2@NAM
64%D%I,9260&DIBC:4>V\)B"=: I^?7B#T-7%N^YZK MGW#-;9RLZ['U+]#U1E!:#*4E4%]*H@TUVR_O' /R/CAUH*OM^*S97 >]Z79S MH2_%VA0>-,U1V)TAY,8-X-
DP4%7=2'TE(4;2BHH%++F1?UOPY?]-'Q%'I' M!Y06"GWEG_EV0"RF0-N+H+082DN@M!1%&QXBO3,AS,[$UW&(D(<%)52/,5HU!MZ16B9M"N.NJ MC[.L!%FP^9):5*">&R3XZL>V)P\,\]2[
MV4)S"R>J,G B%>AY#M>R M?R7QZ@PM:D'@ L';9VZHPQ%QFX'C<5L=CJ@P1TK;5S-3B,CV+1OJK,>\MY_: MFTB$"29R3H0OU4%H,I2506HJB#67=+]3++_I2#4F\Y,*UU:=0S,>% MA5)?QE=?
JD&3M*>KF_?"9#U!%_&AM!1%&^JI7\27_P^OUC!OQ.01%_J8+4G< M?"%<:D4&^@0M*"V&TA(H+471AD=([T7(O^H[-LP-GWQ40&];D?KZOK9^1+@8
MVM(1]!X4*"V!TE(4;:CRWCB19N(D,Q)7S.3),D320DG<7N+Y'C$X0\T7*"V& MTA(H+471AN]+[*T4NG:@9* M2Z"T%$4;:J:W6!RSQ3(E;\71G08FN:W>:3\?&1>:FS9U:6IDK1&TUAA*2Z"T
M%$4;2JNW?!RSY?.DO!5'=U)ZJN'YM9-5A?4M1FS 3&TR@1*2QW] MSIR',U:C &EQ2/W M2$+%2:G>58QJVU DO7?C&!?+/S=CI:./RE@QMV3J_'M"S0MHS1&4%D-I"926
MHFA#;1Z]LJQLM#PA8Z4C/IZQ0@62&2M$()<Q0D3I&2M$()6Q0H71&2M$)6Q M8M[54[ORM+K.\SK,ZNSB;)]=Y3]EY=5Z5UF;_++!VR^]IK9R?75]_Z4N]NG+:<._+GN.]/#SR^D'(SVK+F$9?
=E6M;F9;K?=7BX4JMFR7J]=BSVKX MSUK(7:YA*#<+M9[']>SY;7S;M;N;P6!UWQFMU*I Z[72Z_ MOF65>+B9X=GCBX)L]7FQ6)YO<\W[([I3_M;";:-%KZ7D.U8K+FHDV?IF]@9? MK6AJ)C02?
W+VH$Z>D3'E7HC/9O!+>3,+#")6L4(;%3G\-F*5971!#C^Z93. M^F^:B:?/C]K?-\:#,?>Y8BM1_<5+O;V9I3-4LG5^J/1'\? SZPR*C+Y"5*KY MBQXZV6*&BH/28M=-!@0[7K>_^9=N(4XF@![W!-)-
(.,)X<0$VDV@C:$MLL:L M=[G.E]=2!"!II$&;>6C6IID-U0#:N/%.2_@OAWEZN1)U"4YA)8(G)2I>YAH& M=QI^P%M:(;%&JUQMT7OPN$)S].GN'7KQ_4OT/>(U^F,K#BJQO2W6]T(#&Z%P4 MW99??
ME\F$U^.T6^BUEN%?@($Y?G\!5C1FT(>37E+O I_/=2O$0U>(1*0T(%G M=?ETZH%*^Y6EC3XZH>_#GLE<\WK3ABK7G#E7J=42NK68++Y2^[Q@-S-(4\7D MDG$\-<
6"Y/&'T<'LJA'%GE=\:,\&S*I#6/[YCH+3@>5MFZQ+E.R$U_[=Y MX;*\51>=^ PM)]JV!)4_%]851, _>#%!C8&+UEE)K*7; 1/(ST_D]Y))BQ4$V MZ?'*9)++HLS&&@0A&5ED2V$<)*G;
(AP,1!=31?.3OTS5<[GTG:^& /I8R_%+M\4A3@8GH$2 MROC19,9D.G2JS@,H2RD>DZ)+$&,:QQ.\B ?*QG[.OI5LG_/RL0RU#A-_ $$V M2V#,SI-._*$#?Y)8>6*+X2##$]
'3L=>$NRRQ(,NLCX;18FUM+;4G(;I1+7' M X=B/XGV<;#/OYH@<"*T*3&B-!G70X?8G&9!-)6X W=B/WD"1GE@9PGJA&DS MXIP&46@5&%L.TR0-)F
.S(G]U/F.K1F$HJ&A(ZL/D$]]:$*PUE#6VZ$3NX,> M<7B2-QUT6PSC*(VG2&?@4>PGTE73P4&!=3)@&\1B\+18&.)S8 M I"!,(F?,#^,MBHG8?(4*XB+)FF2C,/*1?%P42-(P.=DDOH= #YK7@G-E'&
MD;7J#JDI*B4#E1(O.S4MU$4=B!,WL6,]H4EL(7?))=%4\J:^XB_X_VE/C)U M"=!G;7F72]NYT0.#DF\PZ$$6V]Q0UI@;MX&S]-9W7Q05GB5Y&?_)AXC-I.S=ZX&WJY^WSO(X@RZ%R8+#5@32HQ"
[':2Z M,@= 0)$F[]U+8O-TEJ7)..0<8AC'P\)3KALHG?HI_2/;G];:4]A.N#8YSTD< M9^-C'X?<5)2='%C[>]7QIK=E.)@W+LXA&@VL3.E ^?2;Y\T6]NDBW'; ME)K04T=WR!U=*X[C>&*/1P?
JI7[J_6F]9H4VL; 6DO%-#6%=-$#3.K57.)X32:Z'KIP,W4S\W=%8!L M^H47)6N?7IIR^W\-6R7Z_@:PI9..6V@<.JG*>9Q@U+K"B2@) MDO%^RB$'5HPS+*] &X'6NR;.)1[H:&?;QZW+"^9- +P_[40
M^G%@/M!?PR__ U!+ P04 " !SD@59C\B3%Z@" #,!0 & 'AL+W=O M*=C38E.C;--K:5($$D*7.> ?GW2$N2TA.QC)\= M9]0?Z8/UWOVZY [Y{)&2TLMOXG<%;/H+(*<-
EA+=ZN;#]3E<^KY,BUM^$+3 MQ2819+5UNNS K* 4JOWC4WC8842E1,&[BDKE)9Z*\C"1Y4-X(U0 MF:QSH;8@^#ILO;8B%V@XX 2.C\[2-+G8PX,YO !MP!6TWUWJLD*UZS;?0H,6
MF%?;2AN^YIP-N"*)#1H"%G.#.YCX1Y",!G#//!T!K&LASKD;-%NA+$C.;#09O#N-P+2SHS6&PO=V]R:W-H965T&ULQ5I=SVH=,'T":P!+2OWU/?<"BUU2E&PY#YW) MQ-02N+B?YYZ+Y>N-
===^I500-W5E_)N#50C-RZ,C7ZQ4+?W8-LK@FX5UM0SX MTRV/?..4+'E371W-)I.G1[74YN#L-3^[=&>O;1LJ;=2E$[ZM:^ENWZK*;MX< M3 ^Z!^_U<% M_]1JXP>?!5DRM_::_OBU?',P(854I8I
$B3^6:L+554D"&I\3C(/I&T;@^8$HU4*V57AO-W]3R9Y3DE?8RO/_Q2:N/9X= MB*+UP=9I,S2HM8G_RIODA\&&YY-[-LS2AAGK'0]B+7^609Z]=G8C'*V&-/K MIO)N**<-
!>4J.'RKL2^<7>FET0M=2!/$>5'8U@1M#N++25KK0RK\^CB$EAX5 M2>#;*!VC\"GXG=KPLJ++Z94Y?;^(RB7-9QU&KZ=/2CP[ZT9B^/)2,PFLY,' MY!UGBX]9WO$]\O98*?Y]/O?!
(4/^L_@*.]DOSRJFI>^D85Z/:#M2=;VY"'IWQ*?/R50O)5>>V$7XI*,,4'&XC&EN++#&U49GWQ8 M*9148>M&FEN2T!K9ECJH4A06H3<^?DI;\,=*&VD*+2OA(56ALH,7*[E68JZ4 M$7!>(QW6:
<.*78G5"N405N*C8<%7M,^+'W_X[OEL-GGU<7PUYH_35S^)I3+* MR:JZI6R-Z]Q&DR4 M *NO5-$Z'71:\>ZF6$FS5/!/76O/:-6=*MG?B@BI6QE5V2]K^:8LPF:*S:$N[;N=>E
ME@[+QN*\PB&#M&']DX: Q(KB%'V!&C)>%M%=?6A5I0%=+!G!+89Y-(86:^5# MI[_O)&WFY5RT9*+=-3*5B7.*):)2T@EP*X(5Z@9::ZJV;%E4K:)$LVOE1F+>!E%:'&]L($V#L]6()6G64T&DR\ZE
M.%@G6D^!HD7J[W-P+"Z4"VB3E(S8=*NDZ[W7.\NIHI)(HX6& M=*@-):CWTD0$SKBU,JWR M(\H96RNQ<+86Z/4N[AH)HT+Z;B2@;B']2BS0PWW,T124OWADHB@D152!A%" M ?
RL"E7/E1/"T[C\B^B0/"$B%9&CD!M2'E"&WJS<#!WH.,47:E9!(+J1U@E([?"DHL\<$Q<-TP80@1G%H185NK MG#I@,,4U52ZJ--F8JF3$\OJ\XE**E1;Q$;*U+7V,"E4=!:5364-%;4K.'OV73
MNWK%ICMU-@+Z:H)E==*5UB2]41+8WEJ[EI*G%EB9F/QT7,8WOF@:^[35/>Q MJT?*D&+TN(;6X1_!*BO!A94JS0*B*)U"@5=0M4&"DROX-U+KH"+W&YP1 M=;]/QP3H0$;=-"03T-
BZKC/UZ)/*"OUBT >SL^XXJ)8EE63F%'^&F&R7,K&" MP$TN==B2FG_7N,@HJ,IS)_?G>:67J: I+7@V0LYRDP;G\%'(6E9MWH_Q3#D" MY"!OAD%!]:4DH2\:ZW7"L,[#&*L(03OVD*)+Q["QT#3F]+
79,(%K%5Z341R M/*@&$IWSD'U TV1)Q;32L,5I B$*'5@7]!M1I2K ([F(@MMEP!K@9UL$'8JZ MN[D\J(@YB!=V=@ (_/'6,,%M$;H(X5V15LC5$1#P/6*$'M5Q-&"L:O4J _7 M-
5B+.M].%'[$(RY2S&;BMD%5)73+3:Y/DL[YB6WO@6\B-GQC0(^_-+Y\V'/8 MD.\-9X)N#\6"2KGU/B+H'\!4,1M_\;!4%!&"(U7[,I[]O^ARV_/IGF<:N^68 M.,3X1#,1XNR> 8AX2/J.-
Y'U3"]]G]'GF%.J#5O& 0S5QWGFG-2B]78 "5AH@RPH>''E*!8?,@?)XY MQT,GL49WSN3ZX:^88 'I(J@J'S&12RXU/DH)1;7J&?.P"$.TD$M@HZ=!*P3R M.,D#C.HX6RV164@9I1+B#&^HPZ0M=^?
F2^F5$.!K9IKD+*!U-\K22P1@2Y)0!BG->L%6D<8ZZR-FQF\%/Q.ET-GIZ^@*?IJ/)Z>GH!=;OYMR0 M;S+%*TP/6T<>K&U93ZV5$GKT2D/GBQ8,R4-AXUR]B*F_3^L)\O.[[9X+B'* M*$>JIVI
I5M=9((6AVE" D/@-1"?]JIB\5N#]>!":TDY3RAJ#OL:U?\E\^)V M/*@9N?DB)U50O+BY[RPJU,P_]GT7N&A/+ =VD=&V>P=#0W\$
M50H*4=MXS42S.NFJ#1=' IWRI@C;=VR=$5F=P3U.(V]IP.[Z 97X D!A@5-, M1&3O Q%N&R5^!&FMZ>Z'J@T@0C<]ALKGI]&]U.LN/]G1#*FVS"Q^C^VCG/R$ M-K;6!5?
SD&@.^%AD40WYB_]&O#;2E8>5M===# ^7<@D"3N[==F^;5/4>-[TW: M#1I*4.;0+A81"E;2+2EG$_@_G*QT/[>5.7SEIFY6LO5Q>JVZ-RJ@=TXGP"3 MU$>4:(8?TUTS5K;-
/2E(Y>]]'0'D+I"1SGNHT5*EOBX?M@6RG\S&ST6MJZKC MHD^FD_%]IV1H)IJM>JNAW377BAJ$'EK$U \5[[:_%+SAYRI&LC5#/\-3*5B7.*):)2T@EP*X(5Z@9::ZJV;%E4K:)$LVOE1F+>!E%:'&]L($V#L]6()6G64T&DR\ZE
MK(${%U>TA,X9TU3ED)E]'A^ZA/G2;+P+51.N&8B.-V^5P6OG[6%S'CBG',^7J M-8DO%.BPQ5:8=&A3P; 9B2:EX_Q8AH(5)D>0$9+!(D'8!SX
M^YZ1#2"IZ>)N&&]UP^R.-4XYV//U_2KFB798I31\]VA7\HU75PDF@6BD(]LM M25.!PRWY8OJ!W-Q5.?1/Z*AXUWCOD[9/?OYOX6O@0&QJ2GH#^C(^W MT>#XZ4D/$'?
@H.LWOQ[S%8=$[[GS=/3[SE9F;GL4_01\#8\>)1N #/;2EH, M=:@MOT4! $XGWZ %:NJ.$F,:5R.#Y?+CYO6%R1!*/D:]=)OUZ)/@H!R+WSB@ MT'E2[UO_8!CQBN]D1EMZ[=?
FCVJQ=7Z_R"KI+,A@G;YP M^0M_EX4ZNK;CF\;!K6$G!VB(]'-6$5^JXG"^]CP3S$" MQKOH,I+;2,>W;ID-7= +*'".6PE/Z W X/1$!,N6P9(OE;96YKL,PDV?+C=W M5,^F$K*4D>H06<,<'B;F0*+QL
MP8%DML5P1YJ-JKW;YM<04G<^),O0 _.56.T,-38'GF%)A[9T$=ZE>)]YMP\M MK. O8GB(..2$&)P&,4.=)9'_ KJ0-:$Y@\HFY1#.05LD=N#6%(G!*Y+L\D\SR
M_:YU^\)CW>@8AW(HXYO/%#K^*MV8=]^F^V%^&%^]R@:N06;0D_X"-#+;OVY MW9VLLF$!$<*@"U&.\[[<;1X/?V:#XE_QK(K[M-"'^Y"8_S3]8 M.H^ _T^F7QU\[_DNZC3X-PK+
ULGXV>D!^B; @BC^$6S#O]J9VP"DX8\KA9IV MM #?+RR89/J##L@_XSK['U!+ P04 " !SD@5985]!;:H$ #?"P &0 M 'AL+W=O'FJEW452>=^L&S\"1K(SYPHM/Q44R84*H M,/>,
(.CO']J1*08B&E];S*0_DAV'SQWZ]R%VBF4E'%X;]8+E1+OS"-MH>OTL@WSAOZM:9&-12QW_QT.HP<#B;O."0M0Y9 MX!T/"BP_""^6"VNV8-F:T/@AA!]\B9S4G)0[;?FM)#^_O#;:6Y(&?I)B)97T
M$AT(7< MSF>4<=Z>=17/REXXZP0^TVF5 M@^]T@<53_S'QLEG'?FK["#@CQN=PFPR@FR2S0_@ST$HQ9@%O]@+>+=ZCWB"L MK:FA5V8K?077(15HX<_+E0O[?^T3(.+/]^-
S@YV[1N1XD5 '.;3WF"S?OIF> M3-X?8#_OV<\/H?_']?R_SH*]KK]62" ,J1NC'MV_.LNGI>P=Y9Z@&AK3II/-@ MUMQ[:"T6-!MBVOC\O,M3@8UQD@867#JVIEK!OE:"ZO?,L5Z1Z6P:=FQ<;CE+7)Y,I
M>-10B7L$^C[9V,1;J)0WFGFC5-(1EHQ >45C*^4>S):GMDXR"4/0)GJ"-P%9:N%W@CB@"'A%:9/(@316T@X;$S")ST)AT A)9[\B@ 1^2MT@24IO$5%
MO&/"VHA!&R]SW%4$<\LCA"%%.PV;@89FH*'%,$!8+6UTSN^56*D=\T%;!*DJ MP9:>]/&P0M2#RAK!MI)YU56%V]M38(ZZ5'*TG8O1(X7)UC$#49L,L8FU1Y1(Z MO;\W%%V1#G,=*
(2O,0=9L93\2A]2EL+U(3&?:?5LWI!04>DPJ0ID'<6KE-.] M7?%ZH'$,36F0K+I!\GS:C7@G\A[*RJJS/*'@VF(T336/$BZ[E WP_'D&PA3 MJ!U;W&H,H?'!PS1KM1O![-U^.[=9.?
RZX2/!O5#O'_UN_WM]3)>VG;F M\>K[65BJ34<%N";727IZG("-U\FX*8)5[B5\40W/%9T T?+!O1^;4B0=L$' M]'2ZY3]02P,$% @ ,BY8G^"@ UB$!D
!X;"]W;W)KG=ULO5IK<]LV%OTK&-73269H6:3>>7C&<=K=[#0[F23M M?MC9#S)2=B0A *0@ _)DN.D[7ZQ^ N[O/<] O;HW]Y#9*5>)+ MD9?
NY6!35=MG%Q6Z5.^L<'512'OW2N7F]N4@'C0/WNOUIJ('%YKEX"I^]FI"XWG ;UK=NMZU(MNC/E-V^REX,1 M*:1RE58D0>)GIZY5GI,@J/$YR!RT2]+$_G4C_6>V';;<2*>N3?XOG56;EX/%
M0&1J)>N\>F]N_ZZ"/5.2EYK<\5]QZ\=.1.0 1UJXR19@,=#N_E"Y)?BA-V%Q M:D(2)B2LMU^(M7PM*WGYPII;86DTI-$%F\]SH9PN*2@?*HNW&O,JRS?E3KD* M7JZ";>FK+:./%3 MF:EL?
_X%E&PU31I-7R4/"OQ'70[%>!2)9)1,'I W;BT?L[SQ"7D]2UJKE^:& MC'7BWU6U*:;RO/OQAT42SY]# MF',*\ZJ-K(2T2A1>6B9POZ)%=KP(%2<*/*VM)<$H,NT5T66F4UDI%MZ;L-'*
M2IMN[H19\3MZ++G*G^@23TSM,-\]?2:N'(U![J@V=\1'4\E<_*)V*A=Q^$W" M[Q@S2.EGXEJZ#6N1TH7Z7&NL0GYX1IFM[E"%]A-0NWIGU5;J3*@O@%6GO(T&-EA!]I,G@]>Z%[+12-
E*K]@C;%6FML;I2DRB MQ2AI5]B_>\M*4J$(P_K2BN(^G7X82@JR_&XZ[T1XV@RGT?Q;-Y*N/_D77V3 MZS2_.T>=H+;9-]6>E$4T&X #WV96\^N]?P:Y\^DX6L1S\M@\CA:3!3^=+.)H
M.5OV?.9C^%JEJKB!.\8QQW'\%\5Q.I]%T]ET[^1^.' H_Z+1]%HOFR''=R> MBN!R0<C']*__FFR9S^>];.G??6NV)-$B0;[-XE;"_2=?SY9X$2$!FI_3^3(9 M3Z/),J;(++'&>$:9@[P91;-I/TJ'EK\.EG\
E'I"2\17#49I4MTA)HQ<.A! ML(==*_"9=-,?(X!>P%,-R@!SB3)D!'$M1F&=FPIT"8]7UA2 *VVS\ZVT\,K6 MZ1OPD'J'3E7 SKK2N?Y=$1Z"$5 (*L1;VJP'?(7)5.XBC$GS.F,<13[0K2G4 MN=>"DL1G>_-
@N[5&@NAA(@B>N-UHV"+S7#B]+MDO2#%=;FM*,;C$W)!FG"!* M<[IE&LA=9TB!BRWCM[]A/3C53O5)T6RGTBTI80G4DP"ZL#/4](LO3C2S7BM_B M.17T=1O"1\G5 I/1D# MH<9/_:L]+
[D#ESVV,DGT/HQ4?EVI]UO"G^5XP T6&,Z(]"91--D1.;"T6@Q M?1K>3J+E9'32=X^=_Z:7ANFIUH49W%FH8\9[_2DTG#=?369>,XFC23+W&L7+ M0XT"D/=@$]6>B=*0:2@?>O"
(H&8UTSH*9[6Q2K%%3G\'9/$&0=$&X2#] 2:$ M1]V $Q-E$-$0[_]C^$5OOP\# M(.IL/(S%38@>23I+QK/AJ EH!,7=5O%^/K^+@EMHI*B[ZB8?"&[F) 6-%76@ M$:T,=0ZU.5*
[HSELO!MA^*UWZ$O4_2@ M; K@O,EUC56T)2+65,%^JC_6^TAKSQ*.;6Q/]HF-S+ 4'891/5'8Z"BAEJU= M'FD4O #:!VB"&G=*VF-J#<5/GBKWZ$X?ZLB'[@B=AMCM >=.>0KSGH[P="X)
MN_&P$?*)H4 +,61+B0%3MD <\^=P(^3C^R:%*8:]C+X'@7MZDK\X 3VI%4_" MMNAI)$KH_;*H,Q5.,> HPWL\61*'Y^7*/I$,\O=U"(#5X?NOY^?#P(^*)0 M)5,==G9P,:?KV:S7OQ@!1]V#??
SK#'@D8/_U(^38;*O__P4?N_W)D[\V!F M6W @ZKKGK$>;V%Q0IJZHG68,\PI 6.B2$[4#O-Y15)M7M6N:7]$==T$3"'"@E M*?E-+8Y3B4D@4!681A,/M#YF6I8;GB4,WI ,VML& S(T7_KYNB1-I M
M>+N6_WW5=_SX#$*8EJ-Y/@$90/BW45\3;I@ED_6F M:3+(#,.NX+[N\'E"3+*34WUTQZ/A>#^Z\60X;9\\EKKV,6 ,(3Y4Q*?6.J6H M%;FA6DAV:3T[W("$1/"T+"7[\X\R; T+;$ MFV4*EP>"U&$%-
+Q =OE".\@O/+^'@6$A-!P '66#V%-?J2BH[+..]P!!;^>= M=,_ ;09CIU1Z2"EWG46=\0_%!0*^U2N(AIAQ]VA/R\(7^59?AV
M1O7NCX33"2D=5B7PC:)S"#*XD(#.I9N!B1]ZQD_J9LYWSV)#5YWNT4>]%X...[Z.PU)^]3%)0 R>T9;!<-'RYZ M?[R<>3>_]V0K[[A'>=OYBQ\DK&N /8%\@-JK-*5F0O[_$ [_'/3*_-DER9F- M9A&
(U4X1/G$O[^]7XW<=9!-UIC2C';P+IK0>H U/Q0LW?5U:2[LCCG6C>9,& MC;K=%Q_LVIH0TU:J9-6HCN7=X:J'$32HNK5L)RA+GYR#0UF3)AOV@Q(&4]M=
M&U+,1ZFE>HV.+BR$ _"]A8$@OC_M]"&G:;1>A8T(>,M3WB]N-\HV$G+;AZK>9@K[,LTYH&=0TN19LB#/UU'49; #?@/X>U5809"P= MF!XVQD=VASWYOS=GU5_I$]RLEH?
4+UX.)Z>8R.OO:EW?K]RA(VM)LFP\4) M[8Y]M+WH?6O'&FO^CP(*&:K3?W9OG[;_M'#EO}$FV^CP(*&:K3?W9OG[;_M'#EO}$FV^CP(*&:K3?W9OG[;_M'#EO}$FV

(.X^FH/0[WY3#3GLV'+X./3&^X-$3 &EWCT01GJ1ZF[;"PJO,3;J4LSDLO M-OB! MH9X/Y:*7M8N #'3Y[%5U!+ P04 " !SD@597*OB0)8# #_!P M&0 'AL+W=O'I$3- M-LY_#54BP6MC;)@G-5%[FZ:AK+%18>1:M&Q9.M\HXJE?I:'UJ*H(:DR:9]E5 MVBAMD\4LKCW[QC)/=PE>]]DD6TL6L52O\AO1' M^^QYENY9*MV@#=I9\+B<) ?CVX>I[(\;_M2X"0=CD$@*Y[[+Y',U3S(1A 9+M$@;%OS4^HC%"Q#)>!LYD[U* A^,=^Z<8.\=2J("/SORE*ZKGR4T"%2Y59^BK MV_R"0SR7PE_#J!L@ODF@','AIM^[JZ'?)P +C)3@#R 9!'W;VC MJ//))D5K,O-N E]W,)H,8:D2S.&VE*-_(LU4SCA9/6- L)6:2>5H,J(<>E9] M7<$79ZD.\+.ML'J/3UG!7D:^D_&0GR7\M;,CF&07D&?Y] S?9! 6)/)-\4H.'P]5J4QH7.(_Q]7P3R? 3^.19LSS4]SB5TTXC:TJL1YPN<^H%]CLOCX87R5W9U1M.MTKG9YC/UF _T=QKL93>/18:8)/JM1&TQ8^6_BM)%>@C_8+H!KAT36MLEM M2\C[05MRH"QT-F#9R8K'M3-K;5=0]H3+@? "-K4N:ZA5@ +1\O4M KYT3&6V ML(,7V[A.RI)6A@W\ ;<\=/[QPTT^OKX+H$) XI^M0/'UY@,$2^\:(+[LP+KB M_T=V-UC[$ 2>9W?'8HZF\=U/([@/XI0/$^X/T_L$U*H"ZX"[DVBM)-Y*4EDH MHVR)O2K9U-G*JXT]S(MK&DTLB:*3'RZS;)3QE30F=I>UTD85)D:P9'3L1A&G M6DW*1.856O0\+IUOG5>$@*_<7CD8SF(0IUPVT7LLS,-**.X!C)&*5T+#@KXH MS\;).(9]/8+?3]"P ML9Q*QT&(PF@]507>^)\S-CK6!]*#IMR@7\6GAY/N.DM]?]ZO[E^W^[ZIOVWO MGT8N[4H*9G#)T&QT?9F [Y^;?D*NC2V^<,05C<.:7VCTLH'M2^=H-Q$'^S=_M\2]02P,$% @ 4,%SUN# +"(!D !X;"]W;W)K&ULU5I;;QLW%OXKA'91)(LZV*G3IP8<)P&FS9)C3C=/BSV M@9JA),8SPRG)L:)_O]\Y).^LV2GGQM2PJ M]VJT\;Y^<7SLLHTJI9N86E5XLS*VE!X?[?K8U5;)G"^5Q?%\.GUV7$I=C2Y>M\K-K> '2-+[0E;]VPC5E*>WNM2K,]M5H-DH//NGUQM.#XXN7M5RK&^5_J:\M M/AVW5')=]LII4PFK5J]&E[,7KT_H/!_XMU9;U_M=D"9+8V[IP[O\U6A* JE" M99XH2/RX4U>J*(@0Q/@MTARU+.EB__=$_2WK#EV6TJDK4_RJ<[]Y-3H;B5RM M9%/X3V;[+Q7U.25ZF2D<_R^VX>SI?"2RQGE3QLN0H-15^"F_1COT+IQ-'[@P MCQ?F+'=@Q%*^D5Y>O+1F*RR=!:C7ZA57EVQ!.5^24&V_Q5N.>O[@R0]D)K.R= MD%4NKDSE=;565::5>WGLP8(.'F>1W.M ;OX N6?B PALG/BARE4^O'\,T5KY MYDF^U_-'"?[85!.QF([%?#H_>83>HM5WP?06WZ*O>*-=5AC76"7^<[ETWB)H M_GO("H')R6FE@O7"TS]6J$3'"*WJG1Q7?_F#V;GC^BPDFKPLECU/^\R_X" M.7'=V&R#J!?]8Y\W_+F6U4[@I)-Q"^X;^F2"\3H\9!'IY$')PCM@("YD%X42CHO_CF;/#\52UT4 M!"OFCLBI2KS77]]E@!H44-!! M:H]'(.F%KE:6?$%"0CFI2U(&4 LQ>B*SV62>:^(^%JM#C#K]B,U2 8:77P"-M=,;@M85V"]=DYCTB%QUQ32,Q1N -PS46,<^6#8.$>7<&&>RHJ&;Z1+>R@)D M8<:!)GB.U,I17E!ZQJ!5[RRA)WXGED$<77E@-21L@E2U(@^'<^="E75A=CV[MG,/=66,U6S(]TM6=H3:]D%F;&TLC-L]*6!R+@YP7'I(4B #E 7K#/E . C M&HO_02T(& Y/!ME MKUG?AC!F3V3IPP)1@?--052U5-H+'+MZL8KQSR#*C'" MP/6FR39@AQBU(7*"]>'K9>-%93PQ+#2BF(-X?(J^R;0.\ ");>0,0.VTEI9 M^=TYU>&FRL_%$AT !(GDWW2LS&ER2T3++5K0I# >(C@X H+MGW/GO>-0G$)7 [/#\;&X+A5ZZ8(VER5"=E>!X MKX\0)+:I?6@[?FMTX H;J:\('M]% =Q, #*\#@H5UM])[,=G8J?C0\M"'RP M ZS%.-WM$<=YXNXMBOXQ":P\[,HY'9P]&D_U+L8[P7W>2=BC)!AE.*\7!8: M70/E.((.$&@^CG6]"L!VXT*R<_O@)M+D":UEB"B.%?@>'+OLF#:NJ0T M$_%S\MGIUS#YV/Q<^8-HWO[A$\A._XX$EZBBB5U++M)78O6\FK $.J.@HE M>Z4+1AH6]I>*?7H#&J&P>ZN1>E? +<^:TJ'V,4(4?1V,EU.F2'8^;E\U &)Q M-Q'7LB#G6/%999L*)]H MW^B :L7-=[$;BPKTD7N#HDYE!AD,5Z+EM9;,0,\(%! 09K5"%;>A'.6P$^*' M/CGJOE&9)==UBF_74$,02HY8 75#= *& $F<\H["(?8Z2\PH N'05C ^C+AF M<6,M0L/"..4_8$.C&VM;$/D(AQMOP_.$KNALDCK@,,,35[OH#_I6O[EB=T@;P^ MGY[W#_.CV?E3YKE'M*.U>)#6\'BB%E1P2MU"7-)*KS0NYK+$O.5BYI8H]BKI M)[N%M<(=P+ŪDE8L1>7BY.CJX\W1S<_ M78V'K+A]S?AF$FZ06.E:4+(?Z.D-X]X'B3Y7+&9A;DG]%T$/RB_BT:G@YJ!6 M &GF33&)F>$+*E2F(JF=F)\D0@'P]&KE(MQ)@D=#Z1S#HD5%OMW"ZCS(,J<+ MWF2W&U.0P_$/Y8IA-J+J5KJ_4G?:W+>3]+6AQ CF'$!.X8&L!(_RJJA/G/^ M_3B. 7^_W&_0*#347VY/VAI'I,<(;#@$)C.IHNC#Q]QAOJBU*1_"ZS1 ,#M M2=MBH5-J,DWFR!N_BWD;FK.(1OR1<=6P6KW6+N7A'ZBBOXL6N(Y82A_ #C$ M[2 \2!*) M33\/A>=FLN<[,O]G+P9T4=1OJ[V"CA0ED[Y;^W5=4<]:B/9MOF]9.Λ/V%2JW24-):*PHE$@Z&:8=/(ER0)H M):':2U-7>U<2:-OK[GB42IX9[VVY!X5Q>32ABD"(1#FC8VDT*:*B'20EOD=M#0A"0RP"I8I7(3OB$P&]UZM6F$41XN.:UU;,Q&_AEE-1T>B[5-E!0=GP3?] M.2".N*2@-1"?KK2S'D,D<7=FY=DL.(3P;,,G+5>J4(3X(RR$-J];N(@GJ4%Y M?]GV. E[HQ@Q^1P-B3P'TI@&%[1\;;Q+8^_G0_=:N7"XTRDJ$@P=:7.GX26/ MG=0&4U#_I,JN7': @8PR,2O*B!D<(UE6>YX MHLW131*FP->K56CJ;BNS1=T A(3.GR1+D<,+-'J Z*WX57"+Q!2ABR9 @.J.- MR[;-K8& =(+CFL%PO4Z[$]HF\.*GXT=1DA*&3_#^(T%Z:UM.2L>+ V,9\!X$ MT1S^,>-!\- !VJ_X(FXQJ;#+N,!)KFGWL;7563L')C%[>2Z>#,#"LG9A][E1 M[0Z(<^#I1+QI5%N@T-G'A$;@H/(!B(I.QP2@A_ @&57W%:-)U?T*V%,[@0 MH49UQ'F/$61!"*%0ZW6 PLI/[FVQ"?_A*6.IBVYID!"4#%2 (L>X+^%$VB\K ML2#=6D*,)RG=&7O,*1/ORF!(_1@JIPA(&+VU Z>5C! M%GHD4PX5E/-NH C,^LW0ZQZ&1OALAU=M$6;0]U1MH]):3XAN=NE6W^6ZW9 MNG$GVOA+DZ_CCGM>;9Q3-CXC.[&S!R ^M[776SBW^.8OCS::M<6H%4#B ,! M]96_4D.PQ6_VN@T>;=CW.JT6-"[C6H7>?U+<:.?B]0Y7 K^#[Z]HLF.0Y,+W MKDJK>9A]- @(Q37_G0(U_D#?\&5^^[3]4XC+\!< W?'P=Q0?I$4Z M$X*M<'4Z^?YT%/ C??"FYK\'6!]/N.=?-PH=DZ4#>+\RQJ_Q!@ .A$!D !X;"]W;W)K&ULC5AK;]LX%OTA*?S C2V+.?9)@&^OWW-)698S3C8!8HL4[[GO0])7&V. _NI+(B\>ZTNYZ5'K?O)U, M7%Y2+=W8-*3Q9FEL+3V&=C5QC259!*&ZFF1I>C:II=*CFZLP=V]OKDSK*Z7I MW@K7UK6TVUNJS.9Z-!WM)CZK5>EY8G)SU<@5/9#_H[FW&UZE+5I)TR6EA: M7H_FT[>W)[P^+/A3T<8-G@5[LC#F*P\^%=>CE VBBG+/"!)?:[JCJF(@F/&M MPQSU*EEP^+Q#_QA\AR\+Z>C.5/]4A2^O1Q/EIG+A M4VSBV@P:\]9Y4W?"&-=*QV_YV,5A('"1/B.0=0)9L#LJ"E:^EU[>7%FS$997 M XT?@JM!&L8IS4EY\!9O%>3\S8,W^=?25 59]Z/X*U5?GLU\4#F]Y.\O[F- M*-DS*&?B=Z-]Z<0'75!Q*#^!1;U9V-$Q_YPGF+2OCW,1\CQ,EQ".Z.MZZ1.5V/4/Z.[)I&-S]\-SU+W[U@MX$EOX,E+Z* .P^M1?OCN(IN>O^NPQ)>2Q)VI&ZFWW1LG[BKIG)@GW<-M(J0N MNL%'D9NZ1M\XQA0_H=!")ZVIVB;" XUALO3=<%F8FK[[6T:8 IOQ-IXI5=!?V[T&O:'K@]"XYVA _-N#\T+NCJ,M*"3,4DR#P#3E-^1$0V"C4EI*=IJ#-^,8FV->E](%#PZ15Z3)PL,MVM_E5BVH M$"594CH&D&1>1D5LQ%%@Y3HWO5I4)*2'X%9XT%W"]9IFD!;0.!13"H_6C++ M1"B-H!E-3_4M87E2ZH*8JY<]$;<(\@Y^6B4]"70BRVXL%3 M4Y)&'>$S 38]PE^8]3=IF^C[/7F,OY2*^O'3H$H^FE;QI(KY(6@[\.[0GYB M G;B82 TJN*21@001&]!FFW#HY/+\67X^WX7-F'\K'8^-68#V[HW3WLAEXWB MM<&&1#@C*L,%^41_*%"D#=M=AZ2LD,LE+))<8\,V$37QJ)I6]5M+&4)F)3*E3+!GJF:3I.L;BJ!GGOS/S1"8I]["AOK?(*NF3(*:B2>JH< MBU]C]^_D.Y)ITE[Y"OE$0 JU5@7IPL$*3JAT,8EJB'?%EE+/O< M(0TM'HN_#^T/_;\@U&9O^-'H<-$MD2*S"?U,@H'JG$W#_$S, M>RO$IV!$L.$? QO^_XH=;=Y%H\+N /0D3<._R)+I29I'D^GE67)YD?6,MG'<+L6J:G0XFIBD#3ONN/I";8LGID<\O(>89H\2)+,EFY\GE(/+)))1, MLPOQ$/CN,S6MS4'/).ZM65E9BT\:$5DQ:W'\DE=6[2#;Z-28-KL';SIPB$2* M>3-%CRZ.]FBOY4BA]-P[?U(A XI\SK,GE!F5X0RX1JZUZ.\.ZYK:4T=MIC0 MH.&[M*9=E8*/^ "T7T%7.T3'>PRWX!J\!B[3M *+RM J5FHGPZD]"X C# M.Q,(3^H@F%=M<'^G@=UL7=BG(!U>-176\CY&?&9DF[ZULE++K0A4*SZWV!BG MZ>+TEVDWPR ?'F&=7I&8@VAXP\IS8PNIX#NV@=<%WTJDL=-L-"=5E!5!ICD:ZPP-*J MK20@N&:PC]B@LF/[&!,(.Y"IE8.H/.M@81 (;1 AG Y6K&7@'*=R4)D\PXSI4.5+8_$8W%>^0Q%%,H68H^.?4HZGCKB15T MP*L'_3\)P)Y(D=BJ'." &%;_TBC>,=`S1[[[AW#C.^G&T]O#@+":#5 M"L$/>0@U-6P.7H\-IFNC);CE?'Q^8,*;[&P_DH'B=V M V^:<#M>&(^[=G@L2<)!7H#W2X.[0S=@!?W/)3?_ U!+ P04 " !SD@59 M-.P_\($(![%0 &0 'AL+W=O$,24-)SW;V;(LZU47_6&

BNKIG:7?)* M;L\GX63_XD:L-X9>3" .6K;FM]Q\;J\5/DT'+J6H>:.%;$#QU?ED$9Y<)D1O M";X(OM6C-9 E2RF_TL//Y?DD((5XQ0M#'!C^W/$K7E7$"-7X3\]S,HBDC>/U MGOM':SO:LF2:7\GJ=U&:S?DDGT#)5ZRKS(W<_H/W]LR(7R$K;?_#UM$F\02* M3AM9JYM1@UHT[I?=]WX8;H%3 M"K_(QFPT?&A*7C[>/T6M!M6BO6J7T:L,]DU/L2!!U$0):_PBP=38\LO?LG4 M#5.\-_6:[3"S#"R48LV:\4 6_%DMM%*;)OY\SWO%.GN=-T#G1+2OX^02QH;FZ MXY.+'W\(T^#T%[?%:17.3VOYTOLP7Z WUIZT,":$FX7-QH^;3BL M9(5X%LT:#%M6O >U^" 7H.TNV3K4N4T.?<+L<*,"@PRTN(?:)0RGA $,-Q_" M#8>B03+9:62@/>#W!6\-M!SK"8416"V[QCBE=IPI?70R*/I;9[3!#Z2=57C\ MXM>N7B(7N8+%EJE2P^\6N+P\7MQQA74(/MQS50C-X5J) O\CM4V=IY2+]5KQ M-3,%]Q*C4/KQ!BB+/>2+(#R/TT M@LQ/<1EY<1YZ81;!CS_D41B=XKO]*O"#T=-/B U49'C>_R:)-YO',$/J8+"C MA,,H\/(L/8+$S_(GFZY(TPK)*&*8!"LNB/=A&@='',//G&/+("\+\]."[V+;'MR1'-4F^>)M8NW)CY,2X3#^5X<3*#))/FV0Q?.4[QW)^-K/K"M>G5X$YWF\#/ MR0F3N9>DQ#SSHP!2/[/^R\+ "^+T3?\MGK+T;.X;:5@%7:-X(=<-@J9TH#E> M6@P68PSR>U5:(5([V-[*$UJ0!/KSB=4>%BS@W6?=-8PLV$&[C!@T+6RL72LV CD;RLVRF+8#-57 M;GK7$2U)+21ZP_I/=\L_T"*R!U_BQXZ\[73V;2E[@P$ZA4*A5P(_;S?<^L.E%X>N3# MQZ%L]X9ZSMUVZ4Y(LQYP.B;?V&;YCUN2*+HE,:IQ6S$9:,YL1!(111RNW> MO_>B[FI@+;:<0K"]5[N6@G* P"(WHAJ.?)\()3=^LMY@=09 %4Y7$K*N[RDFK9E@A0=65^]REI*&AH$/$DD+> T1<-%V([B2)JK##(;2$_GJ\4APCAMHH2^2 MYE$N$G9K9+5W,AI3&*D(HPV):*4VQS;CG?5.?[>=8%S@=[*Z8*V(@(N+*UF,' M49A=DV6N^>PQ57X?),=.Z2@?A,O+5YWLO-<';9@23N6!8X'1&P6=BDPF)"'O-.]>HCK_-C0=P'L1^'"#Q0>*GH4TR_I)P MS,L!B(Q@N]S'X 6$B[JMQ&-&%"'C;=MIN68FBVAT3M\>*FK?!6Q2.GRO\+.;'TRXN?WLNM;UL5V^,4B2M"DCWL./OFB)Q=K3ZC.?$ 1@&^S',)AD60/3^1TJR+T.2N;FMM^DO\?CA)/= 82!GX40>O.,9KQPYL?S87Z+O1D6V7#NSP.<7G*D#W$\ M2/:3T&&8>EF2'4&(,,GL&);.\0G'JOS%L2WRDBBW6\(8#!,,M^.8E<.J _MK;8[4XS0-'MQ8">Y4><^#(^>3(B'H1?,$^29^DGTEBL>QSE-O33(G!L2G-N\ M<)[3J!;ZL[F5]0FQV$<;9QI[*'3 Z50*1 >BI.&2VZVO&_P^Z[5#).\39E^ M)BEDAPC;XR$FSBU,TUS18%\)^[QA!?"HAFW_A46FVKL-/]O&R[M<#TS/"9Q@ /U,"BZKCD>T5SQU,1E$/X=XZ'94#WK2\)+YB$82)E&_C4+>U". M;/3=J;;G\>BX^Z'G\ MAM55W_,5S=58+S#-$7X!P3[W@H#.01'B.J24#S,OS$.X915WI=9-MQ3<)/?B M,($X)\(XA'E@CX99YJ5I"C<("*8PSK2E1#F5;"U0H[DW3U"9&"$5 9Z[\C" M!)_"%'[B#<:XLGM8B<.*H/L3.E+ #"$8S.BDF&<)S#.4')#(^2SZ7]V+MB2A ME]EC7ACBZ2X(R= T\Y)P9DW.O3FNGKM?F8XNQ&JNUO;:3Q-J&^/NQH:WP\WB MPEVH/9[':E?F%KCF1LJOL*M6&5G$^S*IJK//1C9VNNUI31&UG:YX=C+%1'@ M]Y649OJ H;[UHL_5!+ P04 " !SD@59'VV.:UP% !4#0 &0 'AL M+W=OC,H3ZY73JLY(JZ2>V)H.=PKI*!DS=>NIK1S*/2I6>SF>SDVDE ME1DMS^/:)[<\MTW0RM GW)QS35=+H+DG;[<7H:-0M?%;K,O#"='E>RS5]H7!5 M?W*837LKN:K(>&6-<%1BK1^,!7NRLO::)^_SB)&, 9&F M++ %B9\-O2:MV1!@?&]MCOHC67$X[JR_C;[#EY7T]-KJ/U4>RHO1ZI4CD5,A& MA\]V^XY:?YZQOM#P,%$YG=RC,6X5Y MQ)T.BBC?R"" 7Y\YNA6-I6.-!=*5] YPR')0OP6%702\LWYO,5B2^RAORY], MB[P^S5KMRZ0]OT/[1'RT)I1>_&9RO?UIT#2PYEW<"[G]QK\O3$3L9B-Q7PV M/[['WJ)W;Q'M+1YT3[Q1/M/6-X[$7ZJ6/C@DQ-^'7$X6CP];Y")YZ6N9T<4(M5>#);6BT?/+HZ&1V=@_>XQ[O\7W6'PS'?]<67TL2KVU52[-#]636(4)"BMK9 MC8HEA8H6*FF$]&$+\?C99(XTTSI6C,G%X_E@@34"S(;2$8DJA9XX] *!HSYP M41.#Q1@G^YIBY>G=.*X_".%Y'0?PF+RXB<(7MW\?P'3/5*41RM:?<.F'"8 M \-XQ-7DRT1(+[9H&?QKL>BBP+?&*9^KV%<\BV]+E9?9DS=9\&+5> 3' M^[TCGSPZG1\]/P/DHDB8HCDG \4#BEM>Y IRSHO"V>H')!]D:()UNZ18.X5V MJO1.Y VQ)Z (O<@,B07KH;5&)D0]/Q;&FJ>@#GC52H/28+/K]SBU[MR1Z.6\]OB=,-2[=)GLC=2-3G]5H]-)DB&:?=EA6(7=DIS#G+V6WE.XY=M8 M7!D5(!!F76.C5^8LOGL[&KR81*'1V>_I@,3IOU()++O22],<'.Q@ZL=Y]5L M/]%.!@O[N<[;]Z?<[51G!F7TU::$E4!1DU,VCRG#V3F(G2,M0Y+^ ;*+)-/5 MTLUY(ODHW#J<,"5N'? PD)0;HE"98HE; +')XK)&T$ &'Y^5 MDELS<>A$T01NV"UO^_7+ 'Q$#AARI;0*.^8O@:9H^!!BCK;XWDB',\ \$EZU M28P")G*PT@H7*O-\(*N%*E@.;E?@7&AUC7#C+&E0((S'07AVK;:N\)N%OD M6M1:=513ON_CEE\5GD\7GD6#0!Q* MBK;![1]R*.0'VQ$0+-;YGDLUG#&#"T-T8;I3Z8\3DU 555RP'OW7[T W.5 MNH7TUG2IXU57*IRJ2.68A:4$C8,Z[7.LH[:[%;L 3OC#Q9/ M&+Q%UJ#5A[MNALFAY]1T\-*MR*WC>]ZCV38FI$=OO]I _,KQ*+^4?XNE[XZ-T M:YPO-!50G4V>/QL)E][P:1)L'=_-*QOP"H_#$I\]Y%@ ^X6UH9OP ?V'U/)? M4$L#!!0 ('.2!5GDO@.+!@0 #P* 9 >&PO=V]R:W-H965T1CV0$O' M%A%)5$DJ3O_]#BE;=3HG*X8\2#J\G.\[5XJSK53WND(T\-C4K9Y[E3'=61#H MHL*&ZU/984LK:ZD:;FBH-H'N%/+2*35UP,(P"QHN6F\Q_E7,OM 9AC86Q")P^#WB)=6V!R(PO.TQO MI+2*A_(> _1?G. FRXAHO97TG2E/-O=R#$M>\K\VMW/Z*.W]2BU?6KLW(:>] MZ=2#HM=&-CMEL] 1[?#EC[LX'"CDX3,*;*? G-T#D;/RBAN^F"FY!65W$YH5 MG*M.FXP3K4W*TBA:%:1G%A\I[]=PIQZ ,+6?("7CP&(W9X\3-X1P+QU_E*&T6U_XY#B<[.P;5-Q(!39JHB6[?LQ8.G;_R^>W$,6)'$USE%XEB3]E4[C" M5M+YX6RXV-0PLI2=,772/A.B9Z1]($-P{5MQ*> MAMGPB=PG&CY$S*RZR)YPO^=IQ=/?41LJ/RMWFTE#9"U[77[^%Y}2P"^]>-"U M:XZ*4@8KQ ;6,=W;PELKV0QX)(V-LTKM(JM/HM,6D*6>M^C!%KV3HD6A:+& M-.)DM!V';#]ILU=MIC\ZZZ(&H75/>^VQ#T YIF?YVR0I]0[DPD<^Q<$!W]T.CDVL[MZBB9 .IN)/GLZ.5Z/SX4;P,?MP MK_K U490M&I&ULO5A;,]LV%/XKA-L4+:#9NDO.#4BRMLN&;D72,@_# M'FB)MH5(HDO2(6MM?]G&R4,)B!5K;633;88%3=6Z)[_KXK"S(?>?V!!V&T)KMU-D MK?R1&WYZK.2&*9(&&@VLJW8WC*M:2LJU45BML,^<7HL%0FP8;TOV7LB%XJME M5;#+UN4;@3N>&.@AZ4G189X[S/)S)1]D*U9:O<V+TVMP)_7[9A%OL="/XSWX$6#TY'%BYYQ^DJLI#)5NV!_GLVT4.#(7X^YZ]#BQ)&H M, [UBA?B9(2ZT$+=BM'IJQ=!ZA_ML34>,(WWH?_'!'TK)ONT%&PN:]0LA4<- M@=+=5L-GM=!4EE1?S$ 8[*4H*ML@&GX#V=>D+O2/+G[[M\8,=!D=OF+CE]9H;F$L(V&K=, M!!@H.9+T3$ ZGBT'ZGUYHN5:%T&,,(M+ # M2@GA5H!T6-Z'@/C6@L*&)K38):3*41>O+,"-7RFN*_FA7[Q,!4ST"10:D M$AZZ*ORH=C)8.9LL)8%4Ç&^-;J:K?OEM1, 0'A77!F R7T.> ^"]D22$9 M&#H3!4?$R*M%=4"<8-8O>TR!"=<)1"995V5G=$*..8U,"Z9LBL4]067^-= M3Y9,P%ZW][K)HP=*R)1UA.%0*&Y^H+.(T!MRP:6\<\>C[BND!,"*4FM7-G0 M]@Z[,"X$Z@L$LYDM<;I4U 3IF-RJ\+NJ!04JB.VRBPAJL[Y3UGW^-IRHW;4/ MS5XCY&8IUQIJ)M#N*J$>'!$,#1X81O\=77WQ JU?OJ)=D97C@:'[++V\1.E8MY2]9E/E>EF8T\@,O\1.,,C_U@MC'*)GZ7I(E5(N-4 :OR,^\"!O"*/#R(&0I MA*,H9'&:>=,P9Y^D@53/N9U"L0@@GM3TI?GT$=.,L1RFJ04"(0]27S;$Y7 UJ*J*\<4E.L# M*.04B"P,G"]*-GTQHF*H(?POM+E\7#WBYR=(_2./#^5(92S#$2* Q:D"+@? R+U$M#E_?-U9U%R!!4H>&0P]L@22[8@ M(U!.NS0]UPR@_$ YQ#;,H1^P$*F*@P39SKTGM^0;=O7PZ_]#^O'V[X#/V?L M^^G/D.[2V6R+IN4DML07!T6LHK9K/Y>%&HZ;9XI7]8XW(32MN^BX15;9CNL MO1*X=FUPRR":TDDR'E3M8;-9XI8&3HB"<0>N_^7H6>.7(-2! L&0 /[W%9T M7EP;^]%"M9]9IB+G!]0 D&>?NEIHIWD9 P=XJ!'^@5'8XG: M 'NG4[WP%(:H0RF+" 0-%(OF(9N(4#;R_W<35 ?W_?>^S=]!W9O_BU1?Y5, MTC<5R(D@JRV=;N[[20/I@#C4X&O+?NH\,)*.0TLE2P'[68*$-R[AXI&$0YXR M/7[LAC#9N$X>7Z@]<+2KTMEK,L=4?9[B& M*G=1=1,C5_9R,),&M6.'5#5"D0#6YU*:?D(*AC\+3O\&4$L#!!0 (`-`_9 >&PO=V]R:W-H965TU*&Q L]XE.[4 .,G:=4"W(.U6#,,^T_+)YD*)+DG%27']JCY3M M.(T3[,_^)"*/=\\]Q[OC>,J5ZD:Ō$0W<.-+5,V]MS.8L"'2YQH;ID=Q@2R>U M5 TSM%6K0&\4LLH9-2*(PS /&L9;;SYULBLUG\K."-[BE0+=-0U3]^<,U7:V,%P7RZ82O\A.:/S96B77! J7B#K>:R!87US%M$9^>IU7<*?W+< MZJ,UV$B64M[8S8=JYH66$ HLC45@]+G%"Q3" A&-KSM,[^ #2&AZO]^CO7.P4 MRY)IO)#B"Z_,>N:-/;BP9ITPUW+[^-[BR2Q>*85"V-'Y;V:)V6GC6QVQL2@ MX6W_97>[>S@R&(?/&,0[@]CQ[ATYEI?,L/E4R2THJTUH=N%"==9$CK0A#[$89R^@)<<+8DP<7O(,WGLJRT7 EA;P9. X9+K&K M4DC=*82_%TMM%%7*/Z>NH?>2GO9BN^=,;UB)X_:0Z.Z16_^YE64AV]?B"$] MQ)"^A/[?\O0BQ&F"3Z_C2,)ZB>Z6_U(3@9' &JD,_\9<1YDU,\#HVEIH.Z$ MN_^?8^7D3$,M!?6]A@&W^K+3E/M]Z5N#%PCTSIX1E\<*^DUG#!E+KG[0H6C>Q. XNR M{)!.,MI<1S);_3Z_:C\/T!3; @1X=!5 M[*4Q@>8D3?U\',,Y*V^7%(=KE?D)=!YF?CA!3*"KVLL2?A.,AQ'XQB>%W MLZ88PE${J1_"F75$GR&+>36.H_CM7IKX11$.(A4Q?G.>>EJ]12EO,.N?6B%FK? < MX$^"QD]U@C@*7SS8*M<9?5/P[E?+_*?%=BUV@&J5T:Z.93,34:IR2:% *M7>8/R\(F+ OMB'UH-Z/_H_,K7BK0:!-9F&HR+S^OK>,XS&PO=V]R:W-H965T%?S_;2,,":8487Q+?^9[G\9VMNVC-Q;W, 11Z M* LFQTZN5#7"6*8YE$0>\PJ8WEEP41*E3;'$LA) ,@LJ"^R[[A"7A#(GCJQO M+N*(UZJ@#.8"R;HLB7B<0,'78\=S-HYKNLR5<> XJL@2;D#=5G.A+=RQ9+0$ M)BEG2,!B[Q{HUEHXFW +PIKN;5&)[,[SN^_<9F-'=<<" !(E6$@^K>"*12% M(=+'^_R.IVD 6ZO-^P7-G>=RQV1,.7%,YJ!?.R<.BB#!:D=+(,O0SY{4D+),15EK;,."TU9DT M.0X.G0!=<:9RB68L@ZP'G^S'#_?@L.:?=5%.%0W&MQ4Y4@EG882)3RFJGF87;>;MZWRB6Z9H!D9C*%[9CGC'E>ZO=IGK&0O"!.C]!>~J8QB!,FK'?P%02P,$ M% @ &ULY9I=;]LV%(;_"N$!0PNXL43%L=,E!ARG6ULT:Y!FV\6P"UJB+2Z2 MJ)%4G S[\3N4;'VD$N6H%A9@O6@DF^MD%!(6#69GZ6?78G;& M$Q6PB%X+)),P),+Q@@9\PL)FOZA:I?XFL!=Z-,)'1I4-,?=^DT>"&17H8OR@!WS*{4[,,"_> M%>A6${!%:S07@D1K="@.EY-E(00VS*M*.U>)#6\'@.EY-E(00VC=,EJUD:KA!S4%7/%*^1.BCWHU\0$M_(DA?@3.CZ =2VIN*>#V???V226#W7& M#R16\7^<^S\Vj<]^YM&,FR2@R+.6XS=VN1_0W..QJIU"%V,1%0DDK7J#.OH M=)P[*1L;U>3RE@I8TZ3!J%FST.@QK*/1D]SH2>[_U#CL5S"%!2-!.J$EXJNZP[.N!\RRQXZ-//)8>SR9(S]'Z(H\(MO) M#J@A^FIB#A%/!%KXC*[0W'5Y$BG=WL^K%7.I&"*2[,:(H/+B55M;I+2(8\%A MB/6G@) (:D$Q5_"%[@)] IKV1W9"ZJNTVH!(B>;(Y6$(X9(XJY!.#)VD?W M1#">2%U7)$F*=A(E,933VMQU$R%HY%)$(@\J4$RNLE)<'-JN@%2A42PK,8(V M\=2ZRV$RIFI#("KE(SRUAI9E[=JVI-J#KD-Q:6T'-7T#9,7")$11HM>Q_I0$ MP2Y&)LL_@3XA NIZ+*!&Y]&*0CK+G0%![LZ+(8+MH3^+#<&NDBFX5M1$%O2 MM(D^#;R=*56:M^EB?#*?9U5XB6"[/I>-5>J9U>_/B8!S,EI.B'_M, $%HD0$3&^W?'QA21O!S23A^X>8%7H'JS,E#W-U1^9%C=ME40L64^PTA8 M=]1AJ\=>HT7'CLDNP;QO;>,M44._'->T<]1:.$UM8@+B[@3:AF MLD51B.06/XLNGC1/J!90R.L^ M)A'0# XE=N7!6<[I?F01B5S=^BV8I>G2K:!$)N)_DN#90]L^'=HGI_]QBO=2 M\[$K(ESHI>.7DI#A NFQ&<";$K*6L/)BJ5U]?? [+O@=F_F[,1=KB=MKQ=?Z 0VJ M[0/H<0'TV(SC'1*S%L6FQ,PO;$K.6^.J>7^NOCR?\N,@'L#D?MV",S:U&H;D6U%ON@?US0/S8_V=\S-=NJE%,N&PXA.(.>Y&9[%*RVM&!T;&;I M&S@QX$"!K7F"/GU:I$^?$>X3^8SD&O&D-II-TSDC<^!C+:P%D+D M4O,2#3.B@ILEC2B$1\$\$7,.[E5?!*L\K")YJWHAW"7G B/'USR00@ M#1?R=1,T5^#J0#@W?,I2W_9+QW!\.@TGSN1%D/"S(/62NND>A1S[!7"J4Z20 MCCE?:^+4EK#2Y*Q=07T\3W<*^:,,%-V(J2UQ[2NLUFP?3.Z47L@QLW4'1FU1 M,&)4BMBA\M1'5NNP#Q)T" MQ!TS1N])J5N5Z@\#<$+ ?$$4_%(5D8,U@EP[H"D*MHPE4+[7F+L,:Q>/T_<4E5XJ'Z.5/"=" M+@#?KSA7NQM=0?X*[.Q?4$L#!!0 (`-215E'&PO=V]R:W-H965TQTF.HEGODC/#>7SS M(%_?&'OMUDJUXK8J;_=F;]VVS7<'!RY;JTJZN6E4C5*8RO9XD^[.C"-53+G M355Y<+18/#^HI*[W3E_S=Q?V]+7IVE+7ZL(*UU65M'=O56ENWNP=[L4O+O5J MW=(7!Z>O&[E25ZI]WUQ8_'60J.2Z4K73IA96%6_VS@Z_>WNXH V\X@^M;MS@ MLZ"C+(VYIC]^S-_L+4@B5:]V1(2_VS4N2I+H@0Y_@I$]Q)/VCC\'*G_P:!M89;2J7-3_DOG[?K-WLL]D:M"=F5[:6[^]<*!3HA>9DK' Q. M*7KSA?Z:

M&R;K#ZL0'J@&:&PL6@K2S@[}^LKF?EFCE7NHL(E=,@5=]D)Z2?SDF!@5(S/I MM@L1S,<(E4-@/[UT6.)OJ;=/*.HV4]3I]#Q\ 1H=U0SO"?K]$/Q#\4S<0[)>@3\';(>!9&3:%@3&EX*$-E M>%P/1#Y8TMO*] X}^FM/?MSCQUM284 MO%2IN;NP!O5M-97Q/HZ2\# 8]{/;+M$MS8EXM#484T4Z0&:$M@Z#(!>FQKZ< M*/W8*+9 6;K* PB_ C-08ONRYN/Z#;2\!@GE8KG=.LBSG@K81N-O0?<0Y6< M=PS0&#U1='P9Y.USA M<-$_(U@\;L)}7P5>R#L.@[.^EYQV// (15)2H$@'PT'Z.^B8-1+44 "P6O=] M,Y(=X3!Y-0U,]\(2!TM2_I&A90F0Q67##Y]HFO::!?S$OBV4]![&7K\M$\A[&\Z'_?900+MJ]FN M<)O3.?ORIW/T1.6'?>&GO+L6>5M**.,J6QMZS!%V$)*2\\!]54ZGTDQD2,,M8 M6R$\O/8_@$&Z(+3HZ,GQB2,64-,;1HEH,$$?UOH^(5 91]@/.: 4GMZOL&<!C MZ*5*F4:Q,6^D:Y[>H69<..^\75""'D=Q/67U3%U)GHYGI#UR*YN-/4CTV0"\]6 M!M< 7:G='U/O.$13D3-U,3Z;7+EX*=O? M!PKN2;YS# 2C6SD0$BA[9VY"":S:(K@?C:FEHL#X15SS"'MU#?2(D M<;QSQAOS#,BQ"6?<(<&#*S\KR(5IV@=B6_*AUZ E51UN0Z2B4Y2*A42,6>I?2^UY M05TT$I@L*H..?E,WXM_&7@NNC?IG:%_3C^']V?>>ZB^>:GJ*1M?ZWOOT$.@Y MVUK_&&K:7&-Z'I O]D=]D$4;M#M>O#W +"E=]HI2=VQ[NC5FJ?< Z'A6\PF M\VTM40*5/175VL:,;Q@18QA[QKN0R3A"A#Z:I/QD5+>4I=+0/%W53))%)D)4E MOSWQ+N4T@]%QU!A-IHKN@\$S7O1 *WZLS+>:=>M?]*9OTX/H, \,N%_N7U.# MY0HJ@'H*;%W,7YSL ?[Y@;+ HS4/PH&&J#9Y(]KA5;*T@+\7AC3QC^(07HF M?OI 4$L#!0 ('.2!5DRD[5W$P, /,& 9 >&PO=V]R:W-H965T M $$C1\M*7K:.MU T0($V:M@$?$!_<-MY-}8.':P+^OX]YR=-ANH]\27Q.?<\]QS9]]EOC7VIZL1"1X:I=TBJHG:\R1Q M18V-<">F1):BZ(,H$8E>9I.DT9('2WG8>_:+N>F(R4U7EMP M7=,, (^_L'=E=DNHBS:,]S{&U<QUC.6[!6Z0O{;5E*QE82MF@=#MHL%@4MHE5V M?C'V L-AJ\2M>[{&G\C:F) >^%0NHM0+0H4%>0;!KWN\1*4\$,,AI > M^12)>>L.U]QQRQ MZ!R99@=FNY&Z?XN'71V> ,[29P#Y#! 'W7V@H/*=(+&<6[,%Z[V9S2]"J@'- MXJ3VAW]+EK]*QM'R5FZTK&0A.,&]*$RG2>H-7!LE"XD.7M^)M4+W9IX01_.8 MI-@Q7_3,^4]4@RFFH'[W6)Y=_XA%4.4O.JU(O*.'G3I-'4<5>D4/HH\(V>X3N4[O?5VE'EJ_+C4,(]W_@PGV^?<]>*#>X_1M<+J&)-;}^ M/:)V/#'@=''V-2 WG([EIU",!5<"E>#T&6_>/^KD_=''H29W2/11VL.B[V]$RBAN M6%\<\C< 6FON9N(PQ/P44T<-#(K65D0EKV#Q=98 M,VTEU5(#<3#F*[G1O8O1C@^C%-YC+930!4*XWHX]!?GI 60"B@P)Y<-[0S3^ M,!W[FJV&X[R.^5XB7OQ4'&R?L#SG2.A;LWY[*#QSQ<+AX_C%Z/(%_#]9\2]+\DDGK'_S3]%D+IO',>%%\IU;X4L 1];K]4%7L/R+0\ .YD5 MA'.^ *]>G.59_A:8_@RMA-U{[4%@Q_#TY MG41@^Q';&<AGA(AF7-?R6TWH&_5\;0WO !AO_<\@)02P,$% @ M&UL MM5=:,;]LV%/XKA%L4#:#&NEJVFQAPDG7+T*Y!DW8/PQYTQ8Q3B2HDN2<7)?OW_ MH61%;FPW?>B+1+ +PW#]^)D_62G\U!8!E]Z6LS.F@L'8U'0Y-5D#)S,%:086Z MI=(EMSC5MT.STL!SIU3*8>C[HV')1368G;BU*ST[4,65HH(KS4Q=EEP_G(%4 MZ]-!,-@L?!*WA:6%X>QDQ6_A&NSUG97&V,"SDHL2*B-4Q30L3P?S8'J6T'ZW MX8N M>F-&66R4.HK32[STX%/ 8&$S)(%C\[. AMV[W^@&6UL:IL ME3&"4E3-E}^W=7B.0M@JA"[NQI&+\H);/CO1:LTT[49K-'"I.FT,3E34E&NK M42I0S\XNJSLP%JML#>-5SMYQH=D7+FM@'X",6D,G>WW#%Q\+,T4R@$:*ZSXH&!I9/1,G?<\%I4N*]@_KF:(IEI3T(.-B QFZ4 MY9*]ASN0+&B_8?N VD9,V3DWA8LBHPW\]P5ZH1,TI6, #WAV]5?DVF6-GMA+ M%HXB+PR2K9&K1/BV-[K2L.(B9W"/9&R@R5-A#II1_E3)MFJ/ KZ)"+052U<1 MEU4.*V6$9;$W]L/.P_;L@PN26L4,5=BA:LH^'U\?,ZM=/QYZ$4YQ+9IZP2CH M+#Q=N:H74F3RX0T>*B0"5QN[967LC:*H_=UH,;Y-]5^BW32)O'&04L72P!O' M8[<:CP-O,IKT:M;T\ (R*!=8CBAP?8Q^41^3=.0EHV1K]+2/6,"=]0M\ST\G MW,;OIOLZ.(G&W9[^^-><@)4W3'EKZLY}%2^B-0\3,*.@L/%WY,5]"L8< V'SV MXR6.$B^>!-29"2}(1H0\8)K^PGME"*]?[6]@&L(PO>""1%$3%AX'>$1 MBXX:4\U[QZIP%>+01^+328F])/0I_<#SQ\E1 M*XV]2>SOK=US}2][,,SV<2]J.&HDR@^V"+9ES,L?@MGY# ,O#M,FHF#R?40M M$^WB@V'OHEV"OG7/">I?7=GFSMVM=B^6>7 1?]S>/'>0 &^],1*6J.H?I\@" MNGE"-!.K5N[.0E 6'P%N6."K"S1M0/E2*;N9D(/N'3?['U!+ P04 " !S MD@597(*_8X# !(" &0 'AL+W=O'80^*S23"9,F3Y":]O_XH M.7$S(OV<\"\Q)9$?/XJDF.E.Z6]F"V#)OA'2S(*MM>TD#$VUA8:96]6"Q).U MT@VSN-2,T+0:6.V-&A$F430*&\9E,) ZO0<]GZK."B[A01/3-0W3+TL0:C<+ MXN"$\<@W6^LVPOFT91MX OMW^Z!Q%0K4>5HI6]&]XDT:"; 7M,CS[+);?=!8MXLLR=OE?XA\/. MG,C$1+)?D6I/L'E8Y7K%SBY9ZL"U>SQ<)WZ 9P{[C.%%SR%-/7>(^DM?K"O;YY>)3P:\7/(/)=''/VP=X0O M:O.+'%_T#E^3X:_92FE)5^+WH1QKBMYA"E,F8[5E"4X=J@.%\@F=^..'8.! _M/B*PUPKL'6,/EW5U@%C#O="L@%FE,R'S/YBZ<*U49;XSGL*W2BO->)KS#2PS M1DH.I7(TV.%4[C.$M2BH7 VU1+O"::@:45;4:PC*F]$180'5'*BB{*]39 MFF9GK(;NQCS28V%5S6!1B[+U0.RN[]L'0C?H^>[0'[TV^J.!.QJS^!NZ> M-X[D%83]CB'P#6'0X*Y>XP)RZ1]XQU}) M%EO;<59"4_^RPXQ^&"B- ZVOA=#[B0G0_H+BOU!+ P04 " !SD@59<*(C MDC8& "Y#P &0 'AL+W=O=KJ>[T0@@#]W75Z(O!PICEV7"H\X6HN7;E4C3X9295S0U. MU7RHETKPPBK5U=#WO'A8\[(9C,[MVK4:GK@4E5Q?#-A@- MNW!3SA>&%H.C\R6?BXDP7Y,7"F?#WDI1UJ+1I6Q B=G%8,S.+A.2MP)?2[6'8 M.V:3*92WM'B8W$QV"@@48GB\"!L%W\;=.)1ON6&C\Z57(,B.;!& YNJU<;@RH8. M96(4?BU1SXPF1N9WIY>85P%7LSUMQNU_$MGU9"GYP/#;HAX6&^,7G9F?1?M,!G#)]F8A89W32&*I_I##*^/T=_&>.D?/A+V[@0> [XGA\>L!?T.0?67O!2 MS@NNQ",G:_Z $#,P5HHW]I&'AZR)/)AUU0,['AQ\7MK#&A.V2_.P+]Z#%O?'>[L0 M,),5$K9LYF ("!O6EG\)#=]ZE!UKWA0P&=]T],(04%&!00.ZO(>Z X(@(> MH^B/$8[+!L5DJ]& =D#W0N5EUK M2IS (_2%A+/ M)HS#5Y>BMR8;T&S&YB 'Z2.F'B MP1&D;NQ#XL8X])T@90Y+?'C]4 ^HS_PVN;4>>Z^W./B#F,9!^OOT 0R?* HA0 MVNOS*.#8]YPTB4\@=)/TF=(515JA&)T8@F F2K}' ?>"41NAD?N.QY+3S9V MG^;V%!Q^%#M9'.J\4#%Q QR&#OIQ@C""T'>B),*ESE*0N=%.5E^%-ILP1!>[M!? ^/RS,G# YXPGQ^[B=V_A'F.%\3?W\;#C(YZ1D<_RNB;R9>+#1#YLZ#N< M)4:2]J5ZU,[^F\(BS1%ZT\IN44\;!%O@0=O"? +O>:DV:%_V%+$1_DL;7YK5 M(Q#DCJ67R)3ZCH\D.@+FN0D#YF0)T8E%;I#U5 F<"(",C?S$"@IRK/43<,M MZ(Y9["1A<@(L<(/$([C[.<(8(3E]DB.^$?FI56 #'88+JB.@4QL4?>_&P+8G. M"%.SES!+FGQ1BE77KH[9R3,R'C/'RT*T&;NA_[VM>'K<>=$%7M)M0X@4<5B6 M$BN8&V76U^VBU)O3QFN9[114] E*13";24HPJDP:R$:NXSWE;)N:VCZHFDA M0SK<0"[;JH %7Y$2:I1:MQAKBQCL@#FW)TVQTPQQV'_+JN2WL$0VJ36U;Q\8T M*QL4V]DT]P!=XYZN\3]]P/MN3N_N:2SV4?B@\1=ZL328AFVYIUUN^:XST3F# M-1XE_G450#\E*U+R=J&$>'(O>SSU"?)^_Y>N%MM&TX^NI#:4OD+X 4@XQ GB MUR/>I({G4W%W,)F9/8EL08=B*/4:)QXH0L MLBFG3H:C Q!++>H@E/PHQ*FE='&/D1-W=?O;AZK#%}NYL"S[N;RGQ3RHI6V5,Q MW=+O=J/(4!+&U5VY";H"$QM]J)HIVZK+N)%]}"/;QJR:#9,4]GSS%'I,DI MJI4D Q4UD)D6U/4I=_Q635UVI/BUH M>4:.8=4W4JY'6%]E##X*'1CMN_ ACO/[5JHN7TTJ!3C>E>5OUJ_RX==\^Q M1_'N4?N}JSE>Z* 2,U3%OH)-7'4/Q6YBY-(^SJ;2X%//#A?XMA:*!/#[3$JS MG9"#_K4^^AM02P,$% @ &ULK59M;]LV$/XKA%H4*Z!$$O5B.;4 Y*W8AK4S MXG3Y,.P#+9TM(I2HDE2<_OL=*5NU.\?+AWZ(=7RYYYX[WEUNLI'J45< ACS7 MHM%3KS*FO0@"7510,WTN6VCP9"55S0PNU3K0K0)6.J5:!#0,LZ!FO/%F$[DXGU9"GEHUW\5DZ]T!(" 86Q" P_3W _M0E@0I\^QQ]WBOXP -]JWBOOX@ ^A\1U^63,.U% ^_74RSU2PHIUPMS):.^P]<<-1 M+*30[I=L^KL97BXZ;62]548+6_Z+WO>QF%/(0]?4*!;!>IX]X8QO1K!<==I(CC? V419&X2E'/3/[C.]^RU3#F[4F= M84L!Q$AR+>L:8[@PLGBLI"A!:?++O3W5[R>!02(6+BBV1]JZH_0%HQGY)!M3 M:7+;E% >Z@?HP. %W7EQ14\"_MXUYR0.?4)#FIS BX>HQ XO?@'O2$3^OEQJ MHS") CGF;P^7'(>SA76A6U; U,/*T.":>P)N]>Q-EX8<39).!,'(*?;,HZXG(M%;EFHN@$<_F.RRNF>4%84Y(,+CH#);'/_8?4>XX=\^:DO>/>W%= 5E)@C6/< M2)\W[K0QFA@\+ ZI+0=]YY99:)A9}]N#]3.0 VI"=1CSM M$W@NH#7[&+7LD,?["W)?*8"#[".8.^!R9\&?7SBQ665_XCW!#8d8]%U/> M(*_7D<5&^G\^OR51G/@1S5"B.0HC*\1C/TOM5I+X8SHF.!%{[B.PX/K/E"~ ML2=DM88>2)_HQ6.#A)L.V:?YKC)BVVN4)_&D9^.*4H12M2ZB[_43[.QW8O& M*(W{[6]%;=4^1'.%&^O.8I3'?A0F)$HR?QQ\N$[\/([1(^IG<3YD(O63*/&S M<6;Q1^ADFMJ]<(1_UCI\2],772/A.B%[5<\P,[5MR0\#[/^$[E/U'_0_([D-MD3OA[LZ)RDV'RDU62[F7Cc>%#*!=0=(H;#OI8=9[$?$UUXO]F;;!4K-Q*@R7* MF1#?OC_E?M0(?.WX$Q.ND"M.+[(:&:R-B* M"H>0PR<:,,1^F_?2_.$#YIF?V{27QUCGH']1-.fVY@GL_7-ZGN$U-KCM$2L$+5\'R$V:OZ2:E?&-FZZ60I+#PO=VIR:W-H9365TXD^?<[EI(5IW#= "L&!!%?1lP'S^6] M/EUK\\DNE'+LKFTZ>S9:.+<\&8]MN5!M88_U4G78F6G3%@Y3,Q_;I5%%Y87: M9BPY3\9M47>CR:E?^V FIWKEFKI3'PRS[I8MS/V%;O3Z;"1&VX6K>KYPM#"> MG"Z+N;I6[N/R@\%L/*!4=:LZ6^N.&34[&YV+DXN$OL#?]9J;?2&C#R9:OV)-M)N^[IU5@G@U2C2D<(!3ZWZE(U#0'!C:\,S-&G@D@1WQUOT`Y W^#(MK+4S5]U_MY19GHVS$*C4K5HV[TNN?U<:.?[/!*W5C_GZTW9_F(E2OK=+L1A@5MW?7?XFX3 MAZ<(R(V]:WBKR5/Q6NF)P:O6:&3@..!MY5+PWCZHXNY=H9[-:0(M'2NZBKU5>FZ*Y:(NV;NNOV*W(N;8MHH^_)T[*"0Q,,E!ORB!Y=?4_8>]VY MA66ONTI5C^7':'2P5FZMO9 ' 7]9=<]]1=Z%>DU M#WKM)K#KPC+\S72#[+?L1=TQM] K"[K9ER?L9F&4>D02ABM6_HJOZ[NOL #E MT!]P9W2E;E6W4B?LK;Y5!O/*?V!ARH,T26G$11#S&*.4)X&(.$9QSH,XC=FE M;EMEO%\A3X.0 C(4028D2W X*6+DC3(9<9NM, ITRL#1))FQ@0@C @O#(!2D M2N K@RB5?LSC#(K#[^C]J4Z>:KJBX'_A+YD=9Y2.2*.AN1E!)PT(V/"B =1 M$N[Z*S(9\"QF0D0!>,K"A <095*F6$\W_I8[&@E1A' O)WU9!GVD)44L\SBA M0"!4<;N_F1PFOVF+9AG=.O^6"KCE^V^ M1#ALP\U"X;Z_5/XH(M!5=Z5N5:] #]I8_3^O_]U^]:!C\'2W(\"GGIF9$D@ M)=T9W7F6([16%0,Y2S6@ K4;O?2157A9F+$4^1))A+PAD> M2((8K'^K.FAM/$11H4[5](I2P7V,DH$;0,$GA3$BC7W.B)2R*]^P#36O /0C ME=H*<6Y)NH_[!@E*!;(ZJ257#)QD4B!FFS(.?WY/#V^.;.&E6JY..B? TM[72W.O M+.U<E=PB#]\@%[M^CWP^+(\@47*GDGL\NCZ['WR^/KL;E=NJQ^U=7+;.KD5 MS[ON^S\/[^K4/1!0BZ^]\E<<_U^KNY#]V)+$IA;JM$(X#NP9C__Y(3X;9_E M)F&125AL"8ICM<6QONB'XJ3Z $SP''#8#RQ=\=.GX?=_M>0[V1]VPZ#S.P4$PUH_L<5P\N(':(_?VN,/VO.)29)5WMR<.713^;9R2DX3 M":;6%?;;5*8)CVSP7CX(3V_QSVP+LX%;SFD]QL?N"2X^Q[FA. *\0US'D:!U M)!AT9,%A2VB*XB?U#U^H-JM-^%-N@*.9R3GH9BP$]#] @^B7OM F89%)6&P(MUJE/V-8G_$'=-C19'),PE"0L-@3K%&?4%F*FUY^F"\?BDH<>&,G8LNVLMNQNT[-K6,DAYZ=-K$A:9A,6&8)U2C-M2C'l0 M;Qf;+(Y)6&02%AN"=8KCX,.Q"/_?YM(0.M^YOKX3GG28X40OM:@OJ>O@TZ]Y MH!+6[ME'YTK]L\$?A*]l(5 &*X7:MR/5\GAl$]\GDFVKH^8CD^K@6@TW0%+@ M.D#=7S$FGR?Z]-K^'C+[%U!+ P04 " !SD@5913BV+!P$!U%P &0 M 'AL+W=ODB(Y MWG/^)-8 $CT7.1439RWEYMIU1;J& HLKM@&JWBP9+[!4MWSEB@T'G)6B(G<# MS^N[!2;4F8[+9W,^';.MS F%,4=B6Q28?[^%G.TGCN\^%B0U5KJ[*YTO.$K M>#Y=3/GZLYM*!DI@ K'*.*PG#@W_G7B1UI0EOA&@"^.KI%NRB-C3_KF+ILX MGJX1Y)!*C<#]:PN(, M'93!$F]SN6#[WZ!N4$_S4I.+\A?MZ[*>@]*MD*RHQ:H&!:'5/WZNC3@2*$ZW M(*@%P7L%82T(3P71&X*H%D2G@OX,@EXM*)ON5FTOC8NQQ_Q9WO$=6E%TQ>E M^Z5;^46H[B@/DJNW1.GD](&L*%F2%%.);M*4;:DD=(7F+*/JQ->'&%U\N$0?
$*'HCS?:"DPS.7:FJ'.XJ9U7GZK MN@1OU"5$]XS*M4)S2#KT_.'CJ'4D>.%@VI_0%0[f
MGRCP@K"K0>^71QWR^_>B)V9Y#*F2^UWREAEAT]7"DA>^P>OJ7G]J4870G81"M_W582IBU$W4D^BUV. 4)HZ:)07P'3C3GW_R^]ZO76;,A,4V88DE6"LM49.6 MR$2?WN3J8X%I"D@-,11R4,_=Y4P(Z'S"1MBY&:E@_1*F/VFI;3#TO+&[.W;;.M9L3D=43?ZQV%;%G8:RSLF2VL>K907\X4R X_YO 149!=_AE)Y_K7>]6:?F\4 MAJ,3!VW&3%
[*#/O18!AU6JA0+.P:,$'SZ38%EV.&87G.F83%MN)99@+?<'MC?L#ZU/SP&9:;.)BF[#$$JR5EF&3EP%Q4'P#4>9D YRP#%VHY=5WP%O<=N7# MB#HW^?9Z154UNKRW680$$JSE .CO?F1LXZQ<>P.'=^A?U$SPBV:"1[= T(7: M7#VI]TWA&5.24BIYM49>$/'4E2ICY'-391.6VX0EEF"M]/G>86/C69_3.J2E MS%BEQ59IB2U:..SE'NTI?.+KFP/4XP2M.Z?&0Z4R*$75V4BK:Z&C]XEV%P.?
G!P<$3@?5/49S4%+6 '=/M#TY(YW-E&VZ3%5FF)+5H[<8>-.ML&])^Q;W0:I<56:8DM6CLYA^VP;IX/GS4U15T#NSV7S.SQSO;Z'2$36R$K M"IVCXT4UFZS*K]D3+[-?O0I HH$V6, ?Y:7W+U9U=HD0T@510 MEB(.BXEUA2\#?*$-LA&_4=B)VC72H=PSJE???(@FE],@AA"]2&(^MO"#.)8 M(RD__BA K7>.:5B_WJ/_F 6O@KDG F8L_IU& >&OA/&'B%@?=2=2 M.I\P\#-FE R'@(BR73.V0YO/5JAZ8N.S.O:A4]3G?>YY:HM579R.F.IY(I\ M])&2>OI324$@DD:H#G35T'2):H%G]96&@'ZYC^F2Z(P)=(ZNHHCJ:O(CEN8U-MJ'-Y$H D-#Y5(5I_ W3RfA2\4P0#8UC:3EVI?)
[F)UV(>=)L'$"IS MW&,>B.8KD^AE> X3>'>PA70#9\|F!0R]?UBK%0<1^]4F>AO;H+EZ)18D7X>? M/RIL]$%"(KZTY2EWO&JW1(O4I5B3$":64B$!? O6\/OO\.#YH8UDDV"\(:!& M OPR
7X7>K6*=E2NBF4+.*%;)Z;*.RA]1.AJGU>3OMXV$/C^UMG:3.F9[E MJ65.?S3H>>6>\@=OS#PCI_S.&=^CTW:.PH-ZE?OD(Q#Y*0P3.$[?ANK8.6;D.VZ+/ M$0>UT]+#.O .>Q=TYI;#$8 FLP-
"P9&KZD9 Q(UAF:2\(E4[_0)^O^]CX)5] MH!.B]*L04GG:1FL.?U&3$*?7/U"03A>.93K[(*95F%HEZ% M)VK/^0B$BU:RG@''+DJR/6=;R77:'LNB*.0FC;4. ']C*?:?EN)NWXZ5]-H
M@2FT9E[<*B_N6]'CPA-363")%IA":V:A.JUP9^/P>E$N\)NJ[%T#8Z]K &&TD3:$U:.O.2?RM>\F:W)"')^7& M.%MI% "TPA=:.4-59XC?36F*CO:51M. 46C, +57N)N_O+5\I-[@WZ)(.HUVG M*,2<1KMV>)(.7V:'4 *%;)^.$"A2%H>>=%UEQSL'SZ_QY2P_KJI@\M.S&|*7 M.'4HAH6"=\'#=]=GA^8%4?B/9.CNBN6=2LB2I7 &)@.L!ZOV".,F_T+.4QX+3 MOP%02P.$% @
&ULM9UM;ILX%H7_BN =+&- G=IZE[ )@-0DL:,8:HMF.OM9 ML9E8J&UE)#EI@2WO*N\:4;T >F2$> ?\N5S67VMYU(VWK?E M8E5?#>9 !W@O'.:3N5SF];OR4:[;3^[+.IDWI=OJ85@_5C*?
=8V6BV$P&B7# M95ZL!M>7W;9/U?5EN6X6QJ4I^JKQZO5SFU??WV[X9XR*Y9R51?ERJOD_=7@QK\0XV#3H/O&GX5\K@]>>YM# MN2O+KYLW0\VN]J/-'LF%G#8,1-[^]R0GPU-PT/7[_017?P
ML<'L]f[X[&GC3 M==V4RUWC=@^6O6K[? YMUO$'#5J.N4&P:Q"\A =.1#N&H2V"M&N062K$.\ MQ+8-DEV#.I.OL:6=U/EW)6>_>K?:L>=>IO/=NZE[V MVV[.[ ]>Y'?%HE@*67M_S//&NZGV+6?
=>37.(_+CR:KS/YW51>S\SV>3%XI=6LLM\W[^?1?O)Z]8M?1R7:>[6%\.F_:_[L_G.X. M\OWV((.C'QEZ'\I5,Z\OIK)F:$!H]LG1/MAV^'I?@]>>OU!0_+_O5Z]\\+1 M/[Q@%%2&_9C8-P]-A_,V=?
XV=4$W9W+:-O=-S:6^#/A[SZVH28 MNX7TZLU0ZL;BA6F0:#F1F:-)X1?U8SZ55X.V1]>R>]*#Z[__S4]&-_S1%" EC-M2!A'P@0(ID4VVD%!G&8^:,![EL2[MJ!RE*$>*"H-H%,,1V#?
W;++OV83LV<_R2;[6TM2W24\Q23,_C%YU;=(++>1R&-MX>O.8'V:'_!!E .O,JVAT=Q%H]" .7N"/*PSIWRZ[[24[+3?VTY;,&F^]>?(.MU]XI'EC2!A'P@0(IL4SV\0"_PH3.
MI0D430^KNLCW(U1B1%Y03Z T!J5Q*$Y@:'J EW:[SEJJSV+_^?L.=HE/,.0=(8E.:A-(&BZ2%6)HB? MHE(BU!"'TAB4QJ$T@:.+1 5;NB$]>FMLXVSN"?OIFLK9I*>>>@6_N.'8O^%_KXBE?
=+YJR>_>]MNMGGWZV/W%I&^PO1*.M8U .A|(&$BJ;?954^2C_BD^2>87>H"|&?VY8 M(A2\&-M2!9U.;2_S #|< B0- ?Z1Q#WD.N.:V2+/ M$0>UT

*M/C|3_J2^)I5H5*1$R]0X16NF';5/R[+GH$XK_]Y:6Q+6G|?=H163TC911!S MEW)>.LT K>F>=C+$)}@C0_U:)Y6# W,0[P^;MBTI.QYR)F> MYQ+|-&.T9N*VZ2|)V:D0_F 64-SY_KIA:Z_U!BJ1>/Y@^-:95<.ZM)34B5R MCVHHH!#6RM/I#15#?CAX/ PDVV9G=PLF)8NRRPW0%?#40#U?,R.?!^EQ8'\ M,_T?4$L#!!0 (:.2!5E>JWZDRP4 *4B 9 >&PO=V]R:W-H965T M.@<22T S-$"1+]V'8 M!UJB;:*2Z)*4W0S|\2,E1,(MAHY3#|@_)'}Y>XY\|GCBG339$OJ%K1#BX%N6 MYNRRM^)\)?='OLWB%,LC.R1KEXLZ"T QR<4J7?;,F"":E4L;V'6\Z M*:_=T>F$%#5%.;JC@!59!NO3&4O|K)G]YXOW:/EBLL+_>ED#9P!H 2"!1T5 M9<$9RADF.:!H<=F|LB\B>RP52HG/&&W9<$3Q4YD3\D6>W"27/4N.'"$4H MVA("BG\;-$-1*I'$.+ J6H+W&IE3"7W%=DE4P'D,/IA)(MH%): MH,F#TEVEMB 8YS*R'C@5=[*0X],;?(,8%Z'"&8!Y B*(*?@,TP*!6P1905%U M[PQ<)0F6P0!3<)-7(2U#XUV .,3I>R'Q^:!" =S^_G_2Y&)B$[\?U(*ZK03@O M#,(%MR3G*P;"/$&)0C_0Z_L: ,X@I&'%>6;EVM$" E;D}\"U/@#'&;O M5W=5T D^Z^'W68 TZ@&*A;]M4M_CTFTBS"WQW!?PVHCZ *X80W6@?<)PCE,1 M48@1!UH"1#S=H@%.?+4NIWDM/FPC5DF&_/@D#X(;CC/VM"K5J>)YZ-#)1 M7[UC-%E3V1BAN@&]:;__&3[U[]\YL$"TR"A2;!(D-@>_'A-?'AZ="G=Y3$ M""&,+"C) (,I F0!X$8D%3A/T9E(-6?E528#H0P8E=LK(WYI1#Y,-U-KTM_L M<^O*H1'!4(NQ^^&//M^1O7S+23OJ-E X.2@=:2F=B+6$." 4YR<_BZBPE8O$Q MLIM((1=+C1/Q) [S(ZQ6=@8:5H]*!$=4/Q@#F MK5#.S4!O=YN:-)NY'=6C>/Z M!V;W7#-L7#/\'UT#A!)8BGL<4V-[)R)Z'RVO#H6M .]E1G'347FC07 MZHZOF8-C1L_ MC;5^"CN.$3LN),J!!$ F'R Q9"L0$U%,)HC"EW*:ULBIVRZ38,&2Y$EJMS5 M%;2]@>K9;FAX> ^ZRK;9BL[0.NT<;E!=(6699G2GXPY'M>MT5H1 =N*YK#SNB M@4+4=FW&SI=#E6RUF T*!D_H%$_S[? RN%/YVEH>V](77(FG0%GH'DG5PIP: MVD;1 J-HH5&TR!3:OGN=UKW.#U5WUL,Q%28FT0*C:*%1M,@#4K0>5I5DF*TC5E5 -H!O^Z2V= [+.C!D.C!],.35W^[K/;UO:YOKA7Y5CP+YB1 M+!,$,TQC 5ASFG,%9G7D-%=.T>DYB!4;,30*%ID"FW?Z6WWP1{!6)G74'>@##A,3 M:(%1M-H6F0*;3],VK:*K>^KZ/:QW4[%V%'5=0I!>^PI) .%!%MW/PZS:E=R MX(Q4=8!^@F\EL&U^V/KNQUTQ3W$L"NP_*$S$6]HIKN8>VDOLH*F\EOR9;!S.C M:(%1M- H6F0*;=_A;4? %'OU8B=5D V-F%"TPBA8:18M,H>\'2=O0L?4=G<>V MW[F$&8[/3G8]WU?O5SIM.*?'QYV=X)FO>LLQ4THJTZ["T*94.3U4B0Y53>(< MS\.I//=WW]*+W>FR_- Z!@5@V'ZO7G/C0ZIN(ZH23=?D.?TXX)UEYN$(BZ5,I(.XO M"-/)I) \V7*]#]02P,$% @ &ULM5=A;]LV$/TKA%8,+9!&HB3;9>KG5]Y?L]S.%DZE+44.&=M9 ETSB5&U_5$EAF067AAT$P]DO&*\/Q ML]=NY6(F&EWP"TXE44U9.OG]&@]QFWO4>[CPB6]R;2[XBUG--K "_;6^E3CS M>Y:,EU I+BHB83WW?J572QH:@(WXB\-.#<:,$\'(GQ%X%1! 6DVE P M,-O"$HK",&,:QVIUS_3 (?C|_9W-GE,YHXI6(KB;Y!?.XE'LE@S9I"?Q*[M]] E-#)\]2B4_26[+C;P2-HH+!++TXHI5K$;!U$R.68]RM+%A546I&W9(5++)FI*(&)- ;B4N'*F_$U9EY++=O#;_12GU!_D30ZQO0C!=O$/)E M=4->OWI#7A%>D<^Y:!3&]YFO4:EYGI]V]]Y;5>$)57\!TU26)@@L2!F'I@"_/ MPV\@13BU\&@?[F-]^B*%?9%"RQ>?X/LL- "M(/:P!/-9@(X5RYMB2CBVIV4[; M!1V-H@F=^=MA+HZP>#]EXSYL3W/4:X[.:OX 2EWA+DF;LBF8A@P7-V]TE+-V M^V .K!12\W_L!9?^]@&C@;"WE-(D20X2<,4%(1TE[@SB/H/X? U2]-NW2'!]I MB:,XB0X4.Z(EDU-Z1[%W>T0\]C\=)+HJ.\!)5;\$(=2Z.LSSFX+Y2-4MA[)%A M"N06O.7//!%Q\(MK*SPY3V5[*XS$IX\4MLC/%1^9.X#B8'}CFB(AI-W29->163 MLXK- "==HD$.=2]SUCDFXL D(G8-TJ3Y+_%37GHELKP9)7X/D)5Q+COP81N":(RI =]VN37O%TI.*WS6RXKJ18,6N^,T9.T6>Y7FJ2<]$MI:)OPCDQM>*5+ &F'!Y03=EFU? MVTZTJ&UK>"DV^Z^+Q;)02P,$% @ &ULK59M M;],P$/XK5!C0)D'SN@*EC=0V18 T:5HU^(#XX";7QHC!]MI!{\>OZ2AF[)2 MP;XT!OEYGCN?I,N.=US_+O(0*RP&O@>F5-1<55GHJ M-KZL]=*"DBKJ1T$P]"M,F)>,&>:U+!&/>*$H87 LDFZK"XN<,*.]-O-#;&(/[MIE3&X*?C&F[@~]VOA9ZYC>--PM$@,W@*^'$-G)@S$R.UEQ M?FN]K+"$,;=? M2:"%B?? 60P6L<4/5#=]]A'8_ET8OYU3:7[1KL8&'\D8J7K5D'4%%F/OB^S8/ M!P2MTT^(6D+TF) \08A;0GRJAZ0E)*=ZN&P)=NN^V[M-7(853L>"[Y P:*UF M!C;[E]WS19BY)TLE]"K1/)7.,,4L! [2TEW+,JYHS8$]BUVA:,%.0<)J:(.'9Z PH1<:<,O.T/G9!3K3 '1%*-7K2_]VV]4T_ZU4T9 M',D:Y5#Q=)V3(:,@I2]?A,/@?5_BGU,I>TZQO3.)/3BBI#NBY)AZFH$6S8E[MGY@5'"%= <*/++&>!>-Q4)^IO3IB!L@U0)B%0Z'(7X&NFGK4E9AM :]KD MJK'DWM?L@AG.8$P?Vj;#L,\|/*;_(C*'"(,#2!@-PH>H11\]'+SK4"Y,_D'Y MJT!L;~ 1*:. <-4^2>=|:NM4UM17|9#4KE>=)WKC[SKH=8; B3B.):MNPH&;W1U%]ZWN8GBM2V^*ZYT*;?#4K=S$:@U]><)/8R7G?,L;VN0]7&2&/\;CV=[I-&N# _>N7^T MN>M<%EC"E-,?)%?%Q!DZ*(@[*:JEXV8HU M04E8<\?;M@Y[C]Z01"T@N!40=@*0IMH0V;3FF&%T[']@&R1,M'8S UL;]];9 M$&96<:Z$?DNT3]4WF&*6 9K;7V;*RXHS8$]B]VBN_YB\IH#X$EUGF:@A1U\) M7A!*% &)SF>@,*$7.O1A/D/G9Q?H#!&&[@M>2|QR.7:5)C3?<;.6YJ:A"5Z@ M^5*S2Q1Z[U#@!5&/?/]Z? :9EOM6'CZ7'NIHN77&"KCB]!0M/*LX=4*QT#69$ M9I3<6N@:,+Q>2"7TQ_BK+]G&/>IW-_OS2E0X@XFC-Z $L08G?>OX&3[P/2:&, M)I-GA0B[0H2ON:> [Y;_PD^"4(KVZ>@LWY8"M[B@2>E>[<4VLJ^DGZS3Q1\-D M[*[W.SN.&H;>*.JBGB%"7)T$K+"VWZV1A{O?37RHF!TP-83-0CB03]W+'%_M)[%Q58! l.^>ZN,.CPA&H3> (#CA[HH(D\OHYDXXS>97SGBNL%[NE_0=G&PO=V]R:W-H965T[:HK%N(\^&2 M+F *]F%YIW$6MR@E$R -4Y)HF(^BB\]Y>.#LO<%7!FNS-29.R4RI1S>Y*4=1 MX@@!A\(Z!(]? %5P"YPX(;3PUF%%/I'/<'F_0QVU#*C!BX5 ,9^6XVB041*.MF-.;\HP?#0 MR151=E>BV8$+U5DC.29L569&X5N&=B:>2,Z9P30;3:A(R40*P\0"1,) DS?D M+$V931_- R86H1&"3>7@.AK+\B!P0)LCG3)8:K?70-\C)(OO)VO^X\A_N\=\E M5^@QT^2=2"'|TI['6.J PDU X[1\&,I3D@!,"9A$$;D9G9.#@^,&G#;=:+:.M#C?:@SLM59)A^"FU?E3 [Y>XAUP8X/K'+KK1"]#MU'0[C1F]8H+QDJ/L1(GR2AKS6D%U M'92|:99Q:])\#?TESLX=&L.W>:,[@F(R)2AL4FP*7"B6P!8=]]-$N M9LT.6D%EVI"O7LVU]UP%'KMR*[S:R#? T0C[AH&65W\:C.X,"#X(!![MX-SK[-MQ]+WZU#Z_UNI_1>@.ZCI#OXN\UNBT'@1ZCE[?&=59 =/U1!%@WUB;04/EW7P M,"}6NTFIE!TG&S5B>V\(C.GS#K1TV/D;W44#FKA^J9&_%*8]KG4JW5O/JLZ MTL/VJK%?4.5@0I,&ULM5C;,N.V$/T50BW:+)!:-U!3VX!MI:(I&B!(-ML- N'H@^.1%M$*%)+4O9NT8\O25,K]S71&G*(.BPW)$U9LEXQF4ZI:O7)%S!!.CE!$W\+R^FT%,G>G8 M/'ODTS$K),$4/7(@BBR#_/L<$;.9.+ZS??"$5ZG4#!SI.(OM^B?3/ JF!GSY+%KRDC">+B9_#Q;X'E=_ +F"4)UNL"";BG97;I5;})D(28? BA1P) M@"EXP(2H5V+L2N6.!G7CRO2|-!V<,!V"!T9E*L!'F[^D07]AU^],|%U%0\U% ML.5B'E@!?R|H!X3>+0B\H L^/T?@V1*N$W78.V9A*=AHSLD+-BI2!] QEN M(2V!AW42A :X>P+W 5.<%1E@GKZ2(,4YD*ER4*<%N%%K7/K[?QVO-Y:,%G M+.AFLY[ZGC=VU_N$G2$363W57?!.Y#!&$T>U.8'X&CG3GW!P^]ZO%AZZ-0]= M*P\17N,$T42HSA$3%6E35LY+C/Y>%,=QOBL16?VX.LI>'67/&N6"0"' #"Q8 ME]F;- AV@*4XKROD^EI2T"1.U!'; 7K]FKV]E[PN3F*X U_N)4!6A"[J)/2O* MI>SUWQ;.44*U9.Z DD%-R<"@AZ?V$-T4P\/*"QZG:@\&CYRM.,S 7W\H27 O M42;^;N)HT"9;8)%+$7=04H!.4_ 1<)K?T0=]#*=TFLZ1Q>,\P4D]I.CKSDLY; N9.HI_00F &2NH M;"+5"GXH]6V"1<.W;5&U_^I3I_.!9:..LM&5E'$B>KC("FX+ML<<KMY@<:+AVU=3V5C+H M-TE&=]^O965O)/6O9D7_9=*$G%5RE9W]B$>#,&PDYVS1R.[]M=P$.W:"\;.$ M^;MC@AWFTH;3*EK4%MHAA;NQVK?/U>?."G:8BREL&K,/<^Q_&+/]W9SMVP?M M*]>$SJE;$#.Z1ESB%X*V-^6Q@O[3VT]+8.'=.T&=O^*EK4%MHAA;NIW;>/[0M&)6<$L"603$*B.]%L>&R#>" .7)=[H8.OO M'7?S,X0BNV>71N[NG?5DB*_,F9E09:/VIO+8IWY:G\O- S&F4NQ,0#_4>(%]A M*@!!2Z7I=09JB7AY3E;>2),;DZ,7)B7+S&>6@%#OETPUM.I&&ZA/*Z?_ M_5!+ P04 " !SD@59L1!MA9X# 9$P &0'4L+W=ODXG:_ ^,$2I7N/SZ%XKX^X.##^*!)")/B>I;E8>HF4 M^RO?%YN$9%AD3617_?W7(W\&B6F&6!L4<]N(N7!M2,2$V4D-@=7@B*Y*F M&DGQ^%:!>O5OZL3C\V?T]T.\$O. !5FQ]"\;RV3IS3P0DRTN4OF9'7XGE;"Q MQMNP5)AO<*ABH0A*"'B$8FA!6";$16C(S MLFZOQ-&"LP/@.EJAZ1,S-R9;J;&Y?HQKR=5=]O)DM)9I\YBP-"9<_)^^U90 M^0.| ^ORJ0*V!5^8Q"FX+F3",/V7Q!?@3HA"Z_&S<'PI) XCVF^ ^L$8]"8 H1A&,(X<) ,I8V++;%?%0S'!V .34++%KRA>27BK8WZ MR$(GG, [#>9>Y+11"%,QZB8]KXN,7$&=\U76&_7@X>UOH.?:3FOWD-'M3*->@ M4F'*Q4;V),I+*\016$OPM!8\==D9IBYU.P)KZ9[5NF>N.\,LN^I@_?G?"AT6 MVV(^KYG/G7>&>9<.&L$9M- 26)13.)_-9T$L*

:O&KY.;ZAP!PFPQ9Y3<&0V MT(#^<'.V/YR&>6FAN$)KBV[_W+]'!!J3^^_*K:V],1#(N8-_%ELP[>D3PV+; MW!L+@=Q[*-1U!O,)"BSFQQ*)H*I*U,^\\1#HE4P$ZE]#/OK=R'/T&O.!AKB(MJ^>[A%,;X0]M+;HQ$LBIDT!.K80KM+;VQDP@YVX"=2V" 25C0&";=6,DD'LG M@;K^H(?V^<#VJVSC(H)7M/H(^8[F@N0DJW*A)=3 M!<'+?9AR(- G>;&4\"E99DX3@?=V0F/"=_TIDBI&Q:]'U!+ P04 M"!SD@59IYV#7=0$!D%@ &0'AL+W=O+DF>9>N M2";?S"E+19!- MK#XBA$<:,,TL9!M>U;*XZPS&NB^!S8:T+5(XIHP\,#7:8K9 MVX0D=#OLP,ZNXS%>+(7JL$:#%5Z0&1%)P(AL[H]E=2 .IH?R%-N/X/ML58 MNP/"-1,D"% 3K7P"D,' TTCTS#NL<"CP:,,@%3 MHZ4W]:"YT=8239RI-,X$DY]C:2=&,T'#E]N))"("4YK*U<&QYO<6S/+, CH' M>A3XXD#Q>=".<#WV@FEAQ\SB(2-=A/S?80&1Q8DKN20+0C<(*, M'G!;9UW@V#< V<@%3]-[<'VUQTC^TO2]V?$]<:'5UQT^TQSK>^4:\#1,SDG M9OICG3X3IO(WF+6G);<@]OL09TU=WR%0S+LR.,$$[8AG='/T'[J4)^#LY MVP/KEF[=D ?1A"SB+ (NSA=S]"ZWI_V]TW$SOG[@ M^O; VM3!&:=O":Y7@NL9P>4[E(,%PYF0._I<:+TC:(>HC/.V1.65J+RS4)%7 MPL*87X#+.\)UB^S]P[&:=O"YR2^)(/^,5+/ M.4RB,9*6.(,29V#$*< ,- ILN.-YT/_ ON0?(&H;M[\V]F/MES/VS7@O;_M,U!01,%$A(HHDF&PDCSH5*N<5]6XD95\ MGJ"6^*#KP7[]IV -F$-K"QU5T-'%],.-*1HUQHJ2T@9K/-M U$-]JOU@T.X'R%Y8*5YH%GTG%%DVF!WC[']WNOW#L]D<6UOLE22"9DW44'C; M8.T=8PT:L/8NV/++[@"HU!,^30X;JU .@=Q2YWT6\'#Y"*<%**D'_LAKU2-1- MA4KO5'[5,1R*-4[[_%- IGJ))X'|K/ ,%9M|>$?=04H!.4_ 1<)K?T0=]#*=TFLZ1Q>,\P4D]I.CKSDLY; N9.HI_00F &2NH M;"+5"GXH]6V"1<.W;5&U_^I3I_.!9:..LM&5E'$B>KC("FX+ML<<KMY@<:+AVU=3V5C+H M-TE&=]^O965O)/6O9D7_9=*$G%5RE9W]B$>#,&PDYVS1R.[]M=P$.W:"\;.$ M^;MC@AWFTH;3*EK4%MHAA;NQVK?/U>?."G:8BREL&K,/<^Q_&+/]W9SMVP?M M*]>$SJE;$#.Z1ESB%X*V-^6Q@O[3VT]+8.'=.T&=O^*EK4%MHAA;NIW;>/[0M&)6<$L"603$*B.]%L>&R#>" .7)=[H8.OO M'7?S,X0BNV>71N[NG?5DB*_,F9E09:/VIO+8IWY:G\O- S&F4NQ,0#_4>(%]A M*@!!2Z7I=09JB7AY3E;>2),;DZ,7)B7+S&>6@%#OETPUM.I&&ZA/*Z?_ M_5!+ P04 " !SD@59L1!MA9X# 9$P &0'4L+W=ODXG:_ ^,$2I7N/SZ%XKX^X.##^*!)")/B>I;E8>HF4 M^RO?%YN$9%AD3617_?W7(W\&B6F&6!L4<]N(N7!M2,2$V4D-@=7@B*Y*F M&DGQ^%:!>O5OZL3C\V?T]T.\$O. !5FQ]"\;RV3IS3P0DRTN4OF9'7XGE;"Q MQMNP5)AO<*ABH0A*"'B$8FA!6";$16C(S MLFZOQ-&"LP/@.EJAZ1,S-R9;J;&Y?HQKR=5=]O)DM)9I\YBP-"9<_)^^U90 M^0.| ^ORJ0*V!5^8Q"FX+F3",/V7Q!?@3HA"Z_&S<'PI) XCVF^ ^L$8]"8 H1A&,(X<) ,I8V++;%?%0S'!V .34++%KRA>27BK8WZ MR$(GG, [#>9>Y+11"%,QZB8]KXN,7$&=\U76&_7@X>UOH.?:3FOWD-'M3*->@ M4F'*Q4;V),I+*\016$OPM!8\==D9IBYU.P)KZ9[5NF>N.\,LN^I@_?G?"AT6 MVV(^KYG/G7>&>9<.&L$9M- 26)13.)_-9T$L*

^15*R@K@B@E.),S[WC"\NXIL@.WQE<%;I;6)264FQ(NY M>$K[7F 800Z)-A 4?U!A ?+<("&//[>@7C6F"=QO[|_M.EC,C.JX$'DO[%4 M9WVOZY$4YG25Z[%8_P3;A- H&+Q&YLM]D??;MW'HD62DMBFTP,B@8+W_IVW8B M](@*BU& .:L06=[E0);E(15TI)-B3;3IC6BF85.1Z4B.<:,]$RWQ*<,X/9AH MD;Q*7D0!2ZVIG;ZKLDP39EITIP\\7+|S8/& (VC*\B\]7^/X!L5/MF/= MEV-%1\:*R;/@.E/D!YY"^N]X'WE7Y*,=^?O("?CSBM^09G!%HB!]D>GDD32^_M_>+ ,;5:3TK2XK2.XORY-IHHPI58X+Y2G! 6M- #887QQ*W(EG=M.=6M($^AYN M'07R%;S!=]^$S]TLXE)+R!> >TF2V(?0]1G1C M;P_75*;D]U\0DCQI*-0?A!)KG2&[=I5=V[D64RXA$0O._D+:.RJ1 RA22_53A MS;3A$/D2R.PI9:M;CH!97#&*$8BVSCS_!!C M|[QV0'5BL2D*'=3AZ1THQQ3!2T@PR6N8L)*]K9**1*8#,?JX(VW M2DZCB1,

M>>,,,,\C3HOZGWQLB.@Z 8W8@C0,Y=O!..+B-@WOI"%[CX%TZ@M\X5';=>P5 M<2%5=#X5?(>$M@8T_5"Q7WD#?VFAA;)4 MZFX*?F?X 6(RJ*M%A+],@6FZH M8.A>*9$^EXH^9PPICA8\SR&M2\7CEPW/$B8D^HR6M;H07Z$%S>(RHU7RH?E M91HC6B0H3+-2L03I@7[GLCO(5<@43;-K0'I.ANCJTS7ZA&PD)4N)T@(]%;F2 M-])SW]N>"D!4$YM!7"KV=MQ$^-#"2,Y$;.+OO!",22*BH0E!O_PO'IPQM&_MOEO2R9[T!W(6\+>RN$6N]B:4-&NZ %>V+QY;6-?5TC7EL9Y"'M4$U!UVO<^QZF 13^[6;H;X9&6,R.K0*5;N)"/P**^F>=-R*2U.F#+;]GR MSZHU9 6',GQ*K_Z0>AT2+!P2+!H{!" #09N!%*Q>OU5[/TL^TU>H&\NVWR|*M"8[$C0)$NRT52(/0GE<9;#[7;R]!T> <+V*.NP*5&N#8EM)Z+W]4:<;$_@8.8 M@REV,2%>SS0TH1+B!Y.>:61"Q1,_&'5-#X@ MX;S6$&'B8=2;!AZ[V.G'MC!8>L$$;'LLF#"]L>OV23!8NB1PQR@WX"#*9D-,;^W\^ M"=49>4Y?W9$)U2?$\4_F8-+F8'+^ '#Q+C(9LKH."18."18-!':0#.R\?0B< M=\\#'Q7S6TE->)91T0$PJKJ9RKBC*N?6.3X5F*WPD9;-5OC(*C)CS;."<>-6 MA? \WTKH5X$+:\$6T&:UZM)FL>JP9H8Y9LSO74#C3KZOIOX2@RT+5]X&VM_W& M<%_=K(_Z'_#=.AOZ0_U-HKKVOL'7'S2^4+%."XDRMH*AG-L1%"I1?R.H&XIO MJTOP.U=PI:X>- XQ" K0!O%]QKO8-/4#]I6;^+U!+ P04 "!SD@593#'" M@@{$ F%@ &0 'AL+W=O%+V@)=HB(IIDJ2<7IVW=(R;+E*.++3 M$MW<1!++%^3@S_V0L'Q_9[^HPX> M@EEC018L_4)CF7? %3G8@C_^!T&WBU@7=J,'C!P*\-_$M7&-0&@TM7&-8&.G2{BETG+L 2 MSZ><[1!7LX&F,G3VM37DB^:J4%;2PUL*=G+ ^"]1BB'E.\ZU 2\+1*L&]%SVT2>6RT2@ M.(|)W&$?]- N/>NQM2&&31V^?QSNO%_A3F5|\AWWF'/,<;=/BSN-S<{PKGOZT>M_NO56\GPFZ+R-<]_@?=2,81/45I"OM&<S55 $5IOL%5%!%?[Q,X#11TDR M\6=7C51>#+]J4'WV1A0X(C,+>J@@_)%8\V^_<4?.#UT"F80%)E&A(5A+RD$< MY;"/W192"0D+2FCM1D+V4!4NK_W<(9ZS,99>#[0#/Z77NYD-)EXI6G!!;BP W7M#L>':;T\#9L\#7OS|&NA@H>V)D0)68&NAN!G M64BX@4QTA=W+>VWQFH0%)F&A(5A+E%$CRNA-I*&122E-P@*3L-.0K"7EN)%R M_+7[T/A98W!.NM#S&>X(OLA/I@5G0>%94"M'DR9'D]XZA!5VL49#?]C=B-RC7:7;FZLOF'.<2Z'VCD7)HP3V\BHU M:A,IU":R,_I>YFO+V"@M,$H+3=':ZG@'=;PWT99J-TP):I(6&*6%IFAM00_[M;;=W#_B_N"_;,=1QQ37=P:GF[3SI/ LJ. N*$&*K3BF;T M.=2\U4=Y)^-W]LW"[1@/U"&H/+{X*L3U$^8;RGL!U*R@<0!M ^MLD*?NJV9E"S3MPG!,>%J KS?,";W#V]!YFAX_@]02P,$% @ &ULS5=;;]HP M%/XK5B9K=0U(4!@#)"X9%JGM4)EEX=1#R8Y$*N)G=D.=/]^MA-2T];(;I&V M%V{_KYS^0XG]G#'^)V("2Z3V(J1E8D93JP;1%$D&!QR5*@ZLV:\01+->4; M6Z0<<&A 26R!CN/9"2;4&@_-VH*/ARR3,;&PX$AD28+YKRG$;#>R6M9^X99L M(JD7[/$PO1M8@OR2+KB:V25+2!*@C"<*,*Q'UJ0U\'MZO|GPE7(4CRI$.00R\U_Q8;#P@SC61,J-GE659K4P,/OGOVIB5W%LL("9BS^_M1D(9C;R^A4)8XRR6MV5W 8IXNIHO8+$POVA7[-4L%&1"LJ0 *P\20O,GOB_R M<.!0//4 MP"XCP&=9P#M M_^U4*G_'1.M=_M_"9T.X_=)&Z.)1X/;=LAKG.X&V5{C)?[CY?4_,M7]*V=>B|T)QV(M% E5(\2 D5*8.] ME+"'7,E52FO_|!<()RZBL4S%WH&LT^EZ_]U:WS4^@_M\FNHWK;ZO8=ME3QURSQUC^;)=$_T294$ 9-DOD-D55D\4I9O/^B$WE-2MDDV;Q),K\ALH]4O5+*WK_N1+TGK:'C>H[S M]!<==?.E\IQDTF_(9)YW^^!4F #?F..X4)E365[>>*?F(/NH_5I:S!K MU;S/U0TA/|_T.?7BVO,-X0*%,-:F7(N>RIPGA,9\XEDJ3F3KIA4)UPSC-0M M!{C>H-ZO&9/{B390WIO&OP%02P,$% @ &ULM5A=C^(V%/TK5KJ]=J5V8L?Y M8@I(.R2[G;JKCH9N^U#UP8"!.).8.@:V4G]\|20$DG@R'^MY@3B<>^QS[^4D M]OC(^)=B2ZD 7],T+R;65HC=M6T7RRW-2'"%=C27OZP9SXB00[ZQBQVG9%4& M9:GM0.C;&4ER:SHN{!WQZ9CM19KD}(Z#8!]EA/|!0U-VG%C(.MVX3S9;H6[8 MT_&,;.B76OB8P3TSG=R+ (+0/(5^C9AI=-EF"\9[S057+ M'\&\&V+ UN!#DI-\F9"T!9%7(^,++;BG.\8%6:04G)C?1E20)'TG>3]/(_# V MS3OP!B0Y^\+W]H6=7 ,,?@_,=5[.>\=/\#L+[M:\B^>OWCV5C)PTU*X MY,,/M%35"TF^.;7*7[]*.+@5-"O^UE6^XG;UW,HVKXL=6=*))7VQH/Q K>GW MWR$?_J1+NTFRR"19;(BL52"W*9 [Q#Z]IP>:[ZDN^U6@7P:J9\QAZ@]T(.XP;5T>HU:,U#G;SO*2=F =4MJ MK6:0XID-9Y(L,DD6&R)K%<)O"N&_HB/X)@MDBBPR218;(FL5*&@*%+S4$:I M[S%'Z,.TCM""Z1U!@OMRA+#1&0[JG,G'/D\6>]5W.K%A;UI72@U&'.%]F!.& M> 0[8ONP8 1'GM_1VH=Y?N!Y4"]UU$@=/=/\P'_@(SM0GJN13OT@X7/_:";) M(I-DL2&R5E40/+]OPU?TPIK<4(V,LD5&V6)3;.TR76R+T$L=L8Z_,/B 9^_MQ^MF.AQ$'O0Z-J'!!=!';L=.8@W.&T$O\/1&@9RS5N>;7+$:,_D=1GC4?09H M<"AP'=SU10W.Q3 (H*]#0Z[T/4?> B@\P8%#;Y>ZI[O0OLL"9BS^,;Z+!$ M*%MDE"TVQ=:NS7EO@MS7],?!G<^SRV22+3!+*%IMB:Y?IO+5"PWNK(7_T-+X7 MX+X_]G'25D+D=.VBC_,ACW"/+OHXUP|&3OB 79QW+VCPW?MQ?_3[^]?0@:'7 M%:S! {5>6I"NXC\,^E%;:%=S'.4X PZ CV+XX'I06MRG/90NP9/M<5,>+9N7^#KF=(29OCIH_D3X)LD+D-*UG I>!,(ZO#J[K0:"_M[4*('}?,R9. S5!&ULM5A=;]LV M%/TKA%8,+:\&HKZ=V0:.R TRWM%@0M|O#L =&HFTB$JF1#W]W]+&2+%LRHZ2. M\F)+U+F';=2ER*G>]&?Q 9C"1Z+G(]9M9&RO+1MD6YP@<0%*S%53U:,%TBJ M6[ZV1)W@O?B MY!HH*?>,/>B;FVQF.7I$,,>IU!1(;>WP-4=V_^"&T&!YDM9+JJ?L&^PC@72K9"L:(+5 M" I"ZW_TV!AQ$[!XS %N$^#V_,PG KPFP'MI#WX3X+^TAZ)[*3;M?;*N 1) M-)]RM@=+.M9!-@*W.&4T93DI'ZF6@X,'PE%Z@G*.\&2@<[,"+#BK "_E9A7 MS0*\3;!$)'^GV+\M$_#VS3OP!A *OF[85]C!B*DME3P]2#MMI%S54MPGI'C@ M"Z-R{\""9C@SQ"?#\>% O*UL;,UU#]Y>N8.$OV[!!?"YPR;@D=-V9)G]^5G!P(W$A_C)EON\%S=RZ MF%Z*$[5X9]EJ*3#?86O^XP\P=`XVV3XF63(FV6(DLDZ" #9! A#[_(:FK,#U MB\K:%)64C@)HGK'CT0K2;0R? PO.G4WTW:,((YD=!%)094'+JNTX4M## ?QL=AAG=J7U%6D[0IC4;UD[.11"LQ3WQ M!E3H^?W*>(Z"H=H#]3Q:&&!^&,#(K\XZQX]C9U#_)TQ5GO-*/LK4YS<14N=] MAP<=:%A/QQ-'P9D%1EAT-@$,,*C83M35)AAQT<1]8@[DRT"]?*5ELB%^=ITT MX4P+!0%G7"E-N(&E$KI*\Q!*YH=C"K.3;DVYW^0Y'NK;ALR:ALB[8NNDX M]BG@:VX]X*B]BE'9%F.Q==-TW%G X:U%74#49Z;DY'ZKX:.),@K!?+,YQ01@%@=,K%O:)*4N!^;HZWA)*UI;* M>=A_^Q6\O(:&D0?N56G.D?Z^KSN"^)K0@7(\4IUY5Q$]K+QM^@BLOI&LK,YX[IF4K*@N-QAEF&N >KYB3!YN= ?M0>3\7U!+ P04 " !S MD@59H"%<>\4% U+@ &0 'AL+W=O*#9C"ZN#*]'Q!NC# MESI$,B6:MM+QS<:69SZ*/K?^2U>;- /L2[!B7*"O<93DEZ.5$.OS\3B?KW@< MY&?IFB?RD^+ HD^)HC"W+'<=!F(QF%^6UNVQVD6Y$%"\ M+D/Y)HZ#[/6*1^GVCS_8Y(V5'&?%'R+? YSFM43.4I3;\4:VX6ER.KN",>\;DH$(''\\O M>105')'D?]3043-FD;C[^HW^8SEY.9FG(.?7:?1GN!"KRY$_0@O^'&PB<9]N M?^:UA"8%;YK>=A_^Q6\O(:&D0?N56G.D?Z^KSN"^)K0@7(\4IUY5Q$]K+QM^@BLOI&LK,YX[IF4K*@N-QAEF&N >KYB3!YN= ?M0>3\7U!+ P04 " !S MD@59H"%<>\4% U+@ &0 'AL+W=O*#9C"ZN#*]'Q!NC# MESI$,B6:MM+QS<:69SZ*/K?^2U>;- /L2[!B7*"O<93DEZ.5$.OS\3B?KW@< MY&?IFB?RD^+ HD^)HC"W+'<=!F(QF%^6UNVQVD6Y$%"\ M+D/Y)HZ#[/6*1^GVCS_8Y(V5'&?%'R+? YSFM43.4I3;\4:VX6ER.KN",>\;DH$(''\\O M>105')'D?]3043-FD;C[^HW^8SEY.9FG(.?7:?1GN!"KRY$_0@O^'&PB<9]N M?^:UA"8%;YK>=A_^Q6\O(:&D0?N56G.D?Z^KSN"^)K0@7(\4IUY5Q$]K+Q M

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Other information that may be disclosed includes (1) the nature of any restrictions on the entity's use of its cash and cash equivalents, (2) whether the entity's cash and cash equivalents are insured or expose the entity to credit risk, (3) the classification of any negative balance accounts (overdrafts), and (4) the carrying basis of cash equivalents (for example, at cost) and whether the carrying amount of cash equivalents approximates fair value." } } }, "auth_ref": ["r24"] }, "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "crdr": "debit", "calculation": { "http://www.palantir.com/role/SignificantAccountingPoliciesScheduleofCashandCashEquivalentsDetail": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows",

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value: 20,000,000 Class A shares authorized as of June 30, 2024 and December 31, 2023; 2,140,809 and 2,096,982 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; 2,700,000 Class B shares authorized as of June 30, 2024 and December 31, 2023; 96,125 and 102,141 shares issued and outstanding as of June 30, 2024 and December 31, 2023, respectively; and 1,005 Class F shares authorized, issued, and outstanding as of June 30, 2024 and December 31, 2023", "label": "Common Stock, Value, Issued", "documentation": "Aggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. 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Excludes changes in equity resulting from investments by owners and distributions to owners." } } }, "auth_ref": ["r21", "r204", "r206", "r212", "r661", "r681", "r683"] }, "us-gaap_ComprehensiveIncomeNetOfTaxAttributableToNoncontrollingInterest": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ComprehensiveIncomeNetOfTaxAttributableToNoncontrollingInterest", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofComprehensiveIncome": { "parentTag": "us-gaap_ComprehensiveIncomeNetOfTax", "weight": -1.0, "order": 1.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofComprehensiveIncome"], "lang": { "en-us": { "role": { "terseLabel": "Less: Comprehensive income (loss) attributable to noncontrolling interests", "label": "Comprehensive Income (Loss), Net of Tax, Attributable to Noncontrolling Interest", "documentation": "Amount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income (loss) and other comprehensive income (loss), attributable to noncontrolling interests. 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The risk is the materially adverse effects of loss of a significant customer." } } }, "auth_ref": [ "r99", "r297" ] }, "pltr_CustomerDepositCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "CustomerDepositCurrent", "crdr": "credit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_LiabilitiesCurrent", "weight": 1.0, "order": 4.0 } }, "presentation": [ "http://www.palantir.com/role/CondensedConsolidatedBalanceSheets" ], "lang": { "en-us": { "role": { "terseLabel": "Customer deposits", "label": "Customer Deposit Current", "documentation": "Customer deposit current." } } }, "auth_ref": [] }, "pltr_CustomerDepositNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "CustomerDepositNoncurrent", "crdr": "credit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": 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the underlying arrangements, rationale for a classification as long-term, including repayment terms, interest rates, collateral provided, restrictions on use of assets and activities, whether or not in compliance with debt covenants, and other matters important to users of the financial statements, such as the effects of refinancing and noncompliance with debt covenants." } } }, "auth_ref": [ "r103", "r220", "r376", "r377", "r378", "r379", "r380", "r393", "r394", "r406", "r412", "r413", "r414", "r415", "r416", "r417", "r422", "r429", "r430", "r432", "r584" ] }, "us-gaap_DebtInstrumentAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentAxis", "presentation": [ "http://www.palantir.com/role/DebtAdditionalInformationDetail" ], "lang": { "en-us": { "role": { "terseLabel": "Debt Instrument [Axis]", "label": "Debt Instrument [Axis]", "documentation": "Information by type of debt instrument, including, but not limited to, draws against 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Includes beneficial interest in securitized financial asset." } } }, "auth_ref": [ "r135", "r347", "r840" ] }, "us-gaap_DebtSecuritiesAvailableForSaleRealizedLoss": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtSecuritiesAvailableForSaleRealizedLoss", "crdr": "debit", "presentation": [ "http://www.palantir.com/role/InvestmentsandFairValueMeasurementsAdditionalInformationDetail" ], "lang": { "en-us": { "role": { "terseLabel": "Credit or non-credit losses related to debt securities", "label": "Debt Securities, Available-for-Sale, Realized Loss", "documentation": "Amount of realized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale)." } } }, "auth_ref": [ "r331" ] }, "us-gaap_DebtSecuritiesAvailableForSaleTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtSecuritiesAvailableForSaleTable", 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Excludes amounts for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": [ "r577" ] }, "us-gaap_EmployeeRelatedLiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeRelatedLiabilitiesCurrent", "crdr": "credit", "calculation": { "http://www.palantir.com/role/BalanceSheetComponentsScheduleofAccruedLiabilitiesDetail": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.palantir.com/role/BalanceSheetComponentsScheduleofAccruedLiabilitiesDetail" ], "lang": { "en-us": { "role": { "verboseLabel": "Accrued payroll and related expenses", "label": "Employee-related Liabilities, Current", "documentation": "Total of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": [ "r72" ] }, "us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognized": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognized", "crdr": "debit", "presentation": [ "http://www.palantir.com/role/StockBasedCompensationAdditionalInformationDetail" ], "lang": { "en-us": { "role": { "terseLabel": "Unrecognized share based compensation expense", "label": "Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Amount", "documentation": "Amount of cost not yet recognized for nonvested award under share-based payment arrangement." } } }, "auth_ref": [ "r512" ] }, "us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1", "presentation": [ "http://www.palantir.com/role/StockBasedCompensationAdditionalInformationDetail" ], "lang": { "en-us": { "role": { "terseLabel": "Unrecognized share based compensation expense, period for recognition", "label": "Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Period for Recognition", "documentation": "Weighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": [ "r512" ] }, "us-gaap_EmployeeStockOptionMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeStockOptionMember", "presentation": [ "http://www.palantir.com/role/NetEarningsPerShareAttributabletoCommonStockholdersSummaryofAntidilutiveSecuritiesDetail", "http://www.palantir.com/role/StockBasedCompensationAdditionalInformationDetail", "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Options issued and outstanding", "label": "Share-Based Payment Arrangement, Option [Member]", "documentation": "Share-based payment arrangement granting right, subject to vesting and other restrictions, to purchase or sell certain number of shares at predetermined price for specified period of time." } } }, "auth_ref": [] }, "dei_EntityAddressAddressLine1": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressAddressLine1", "presentation": [ "http://www.palantir.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Address Line One", "label": "Entity Address, Address Line One", "documentation": "Address Line 1 such as Attn, Building Name, Street Name" } } }, "auth_ref": [] }, "dei_EntityAddressCityOrTown": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressCityOrTown", "presentation": [ "http://www.palantir.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, City or Town", "label": "Entity Address, City or Town", "documentation": "Name of the City or Town" } } }, "auth_ref": [] }, "dei_EntityAddressPostalZipCode": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressPostalZipCode", "presentation": [ "http://www.palantir.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Postal Zip Code", "label": "Entity Address, Postal Zip Code", "documentation": "Code for the postal or zip code" } } }, "auth_ref": [] }, "dei_EntityAddressStateOrProvince": { "xbrltype": "stateOrProvinceItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressStateOrProvince", "presentation": [ "http://www.palantir.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, State or Province", "label": "Entity Address, State or Province", "documentation": "Name of the state or province." } } }, "auth_ref": [] }, "dei_EntityCentralIndexKey": { "xbrltype": "centralIndexKeyItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCentralIndexKey", "presentation": [ "http://www.palantir.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Central Index Key", "label": "Entity Central Index Key", "documentation": "A unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. 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Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument." } } }, "auth_ref": [] }, "dei_EntityCurrentReportingStatus": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCurrentReportingStatus", "presentation": [ "http://www.palantir.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Current
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{"Reporting Status", "label": "Entity Current Reporting Status", "documentation": "Indicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. 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This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": ["r907"] }, "dei_EntityIncorporationStateCountryCode": { "xbrltype": "edgarStateCountryItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityIncorporationStateCountryCode", "presentation": ["http://www.palantir.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Incorporation, State or Country Code", "label": "Entity Incorporation, State or Country Code", "documentation": "Two-character EDGAR code representing the state or country of incorporation." } } }, "auth_ref": [] }, "dei_EntityInteractiveDataCurrent": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityInteractiveDataCurrent", "presentation": ["http://www.palantir.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Interactive Data Current", "label": "Entity Interactive Data Current", 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Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r367", "r821", "r842"] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear", "crdr": "debit", "calculation": { "http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails": { "parentTag": "us-gaap_FiniteLivedIntangibleAssetsNet", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Remainder of 2024", "label": "Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year." } } }, "auth_ref": ["r1151"] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFour": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseYearFour", "crdr": "debit", "calculation": { "http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails": { "parentTag": "us-gaap_FiniteLivedIntangibleAssetsNet", "weight": 1.0, "order": 6.0 } }, "presentation": ["http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "2028", "label": "Finite-Lived Intangible Asset, Expected Amortization, Year Four", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fourth fiscal year following current fiscal year. 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Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r367", "r821", "r842"] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo", "crdr": "debit", "calculation": { "http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails": { "parentTag": "us-gaap_FiniteLivedIntangibleAssetsNet", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "2026", "label": "Finite-Lived Intangible Asset, Expected Amortization, Year Two", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r367", "r821", "r842"] }, "us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsByMajorClassAxis", "presentation": ["http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Finite-Lived Intangible Assets by Major Class [Axis]", "label": "Finite-Lived Intangible Assets by Major Class [Axis]", "documentation": "Information by major type or class of finite-lived intangible assets." } } }, "auth_ref": ["r361", "r362", "r363", "r364", "r365", "r366", "r368", "r369", "r626", "r627", "r821"] }, "us-gaap_FiniteLivedIntangibleAssetsFutureAmortizationExpenseAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsFutureAmortizationExpenseAbstract", "presentation": ["http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Finite-Lived Intangible Assets, Net, Amortization Expense, Fiscal Year Maturity [Abstract]", "label": "Finite-Lived Intangible Assets, Net, Amortization Expense, Fiscal Year Maturity [Abstract]" } } }, "auth_ref": [] }, "us-gaap_FiniteLivedIntangibleAssetsGross": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsGross", "crdr": "debit", "calculation": { "http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails": { "parentTag": "us-gaap_FiniteLivedIntangibleAssetsNet", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Gross Carrying Amount", "label": "Finite-Lived Intangible Assets, Gross", "documentation": "Amount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life." } } }, "auth_ref": ["r350", "r366", "r627", "r842"] }, "us-gaap_FiniteLivedIntangibleAssetsLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsLineItems", "presentation": ["http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Finite-Lived Intangible Assets [Line Items]", "label": "Finite-Lived Intangible Assets [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r361", "r366", "r368", "r369", "r371", "r626", "r821", "r842"] }, "us-gaap_FiniteLivedIntangibleAssetsMajorClassNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsMajorClassNameDomain", "presentation": ["http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Finite-Lived Intangible Assets, Major Class Name [Domain]", "label": "Finite-Lived Intangible Assets, Major Class Name [Domain]", "documentation": "The major class of finite-lived intangible asset (for example, patents, trademarks, copyrights, etc.) A major class is composed of intangible assets that can be grouped together because they are similar, either by their nature or by their use in the operations of a company." } } }, "auth_ref": ["r361", "r362", "r363", "r364", "r365", "r366", "r368", "r369", "r821"] }, "us-gaap_FiniteLivedIntangibleAssetsNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsNet", "crdr": "debit", "calculation": { "http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails": { "parentTag": null, "weight": null, "order": null, "root": true }, "http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.palantir.com/role/IntangibleAssetsExpectedAmortizationExpenseDetails", "http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "totalLabel": "Total", "label": "Finite-Lived Intangible Assets, Net", "documentation": "Amount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life." } } }, "auth_ref": ["r626", "r1065"] }, "ecd_ForgoneRecoveryDueToDisqualificationOfTaxBenefitsAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ForgoneRecoveryDueToDisqualificationOfTaxBenefitsAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Forgone Recovery due to Disqualification of Tax Benefits, Amount", "label": "Forgone Recovery due to Disqualification of Tax Benefits, Amount" } } }, "auth_ref": ["r918", "r928", "r938", "r970"] }, "ecd_ForgoneRecoveryDueToExpenseOfEnforcementAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ForgoneRecoveryDueToExpenseOfEnforcementAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Forgone Recovery due to Expense of Enforcement, Amount", "label": "Forgone Recovery due to Expense of Enforcement, Amount" } } }, "auth_ref": ["r918", "r928", "r938", "r970"] },

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Examples include, but are not limited to, desks, chairs, tables, and bookcases." } } }, "auth_ref": [] }, "country_GB": { "xbrltype": "domainItemType", "nsuri": "http://xbrl.sec.gov/country/2024", "localname": "GB", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofRevenuebyGeographyDetail"], "lang": { "en-us": { "role": { "terseLabel": "United Kingdom", "label": "UNITED KINGDOM" } } }, "auth_ref": [] }, "us-gaap_GeneralAndAdministrativeExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GeneralAndAdministrativeExpense", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingExpenses", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "General and administrative", "label": "General and Administrative Expense", "documentation": "The aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line." } } }, "auth_ref": ["r91", "r768"] }, "pltr_GeneralAndAdministrativeExpenseExcludingStockbasedCompensationExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "GeneralAndAdministrativeExpenseExcludingStockbasedCompensationExpense", "crdr": "debit", "calculation": { "http://www.palantir.com/role/SegmentandGeographicInformationSummaryofReconciliationofSegmentFinancialInformationtoLossfromOperationsDetail": { "parentTag": "pltr_Contribution", "weight": -1.0, "order": 2.0 } }, "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofReconciliationofSegmentFinancialInformationtoLossfromOperationsDetail"], "lang": { "en-us": { "role": { "verboseLabel": "General and administrative expenses", "label": "General and Administrative Expense Excluding Stockbased Compensation Expense", "documentation": "General and administrative expense excluding stock-based compensation expense." } } }, "auth_ref": [] }, "us-gaap_GeneralAndAdministrativeExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GeneralAndAdministrativeExpenseMember", "presentation": ["http://www.palantir.com/role/StockBasedCompensationSummaryofStockBasedCompensationExpenseDetail"], "lang": { "en-us": { "role": { "terseLabel": "General and administrative", "label": "General and Administrative Expense [Member]", "documentation": "Primary financial statement caption encompassing general and administrative expense." } } }, "auth_ref": ["r91"] }, "us-gaap_GeographicConcentrationRiskMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GeographicConcentrationRiskMember", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofRevenuebyGeographyDetail"], "lang": { "en-us": { "role": { "terseLabel": "Geographic Concentration Risk", "label": "Geographic Concentration Risk [Member]", "documentation": "Reflects the percentage that a specified dollar value on the balance sheet or income statement in the period from one or more specified geographic areas is to a corresponding consolidated, segment, or product line amount. Risk is the materially adverse effects of economic decline or antagonistic political actions resulting in loss of assets, sales volume, labor supply, or source of materials and supplies in a US state or a specified country, continent, or region such as EMEA (Europe, Middle East, Africa)." } } }, "auth_ref": ["r30", "r807"] }, "us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GoodwillAndIntangibleAssetsDisclosureAbstract", "lang": { "en-us": { "role": { "label": "Goodwill and Intangible Assets Disclosure [Abstract]" } } }, "auth_ref": [] }, "pltr_GovernmentOperatingSegmentMember": { "xbrltype": "domainItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "GovernmentOperatingSegmentMember", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofFinancialInformationforEachReportableSegmentDetail"], "lang": { "en-us": { "role": { "terseLabel": 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These are debt arrangements that originally required repayment more than twelve months after issuance or greater than the normal operating cycle of the company, if longer." } } }, "auth_ref": ["r17", "r43", "r1071", "r1072", "r1073"] }, "us-gaap_LongtermPurchaseCommitmentPeriod": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongtermPurchaseCommitmentPeriod", "presentation": ["http://www.palantir.com/role/CommitmentsandContingenciesAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Period for purchase price commitment (in years)", "label": "Long-Term Purchase Commitment, Period", "documentation": "Period covered by the long-term purchase commitment, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": [] }, "us-

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Excludes environmental contingency, warranty, and unconditional purchase obligation." } } }, "auth_ref": ["r387", "r388", "r389", "r392", "r519", "r843", "r1076", "r1077"] }, "srt_MajorCustomersAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "MajorCustomersAxis", "presentation": ["http://www.palantir.com/role/SignificantAccountingPoliciesAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Customer [Axis]", "label": "Customer [Axis]", "documentation": "Information by name or description of a single external customer or a group of external customers." } } }, "auth_ref": ["r297", "r852", "r886", "r890", "r1084", "r1114", "r1118", "r1119", "r1121", "r1122", "r1123", "r1124", "r1125", "r1126", "r1127", "r1128", "r1129", "r1130", "r1131", "r1132", "r1133", "r1134", "r1135", "r1136", "r1137", "r1138", "r1139", "r1140", "r1141", "r1142", "r1143", "r1144", "r1145"] }, "us-gaap_MarketableSecuritiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MarketableSecuritiesAbstract", "presentation": ["http://www.palantir.com/role/InvestmentsandFairValueMeasurementsSummaryOfAssetsAndLiabilitiesThatAreMeasuredAtFairValueOnARecurringAndNonrecurringBasisDetail"], "lang": { "en-us": { "role": { "terseLabel": "Marketable securities:", "label": "Marketable Securities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_MarketableSecuritiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MarketableSecuritiesCurrent", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_AssetsCurrent", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Marketable securities", "label": "Marketable Securities, Current", "documentation": "Amount of investment in marketable security, classified as current." } } }, "auth_ref": ["r1009"] }, "pltr_MarketableSecuritiesMember": { "xbrltype": "domainItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "MarketableSecuritiesMember", "presentation": ["http://www.palantir.com/role/InvestmentsandFairValueMeasurementsAvailableForSaleDebtSecuritiesDetails", "http://www.palantir.com/role/InvestmentsandFairValueMeasurementsSummaryOfAssetsAndLiabilitiesThatAreMeasuredAtFairValueOnARecurringAndNonrecurringBasisDetail"], "lang": { "en-us": { "role": { "terseLabel": "Marketable Securities", "label": "Marketable Securities [Member]", "documentation": "Marketable Securities" } } }, "auth_ref": [] }, "us-gaap_MaterialReconcilingItemsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MaterialReconcilingItemsMember", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofReconciliationofSegmentFinancialInformationtoLossfromOperationsDetail"], "lang": { "en-us": { "role": { "terseLabel": "Reconciling items", "label": "Segment Reporting, Reconciling Item, Excluding Corporate Nonsegment [Member]", "documentation": "Items used in reconciling reportable segments' amounts to consolidated amount. 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For an entity that has not commenced principal operations, disclosures about the risks and uncertainties related to the activities in which the entity is currently engaged and an understanding of what those activities are being directed toward." } } }, "auth_ref": ["r137", "r146"] }, "us-gaap_NetCashProvidedByUsedInFinancingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInFinancingActivities", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "totalLabel": "Net cash provided by financing activities", "label": "Net Cash Provided by (Used in) Financing Activities", "documentation": "Amount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit." } } }, "auth_ref": ["r217"] }, "us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInFinancingActivitiesAbstract", "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Financing activities", "label": "Net Cash Provided by (Used in) Financing Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetCashProvidedByUsedInInvestingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInInvestingActivities", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "weight": 1.0, "order": 4.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "totalLabel": "Net cash used in investing activities", "label": "Net Cash Provided by (Used in) Investing Activities", "documentation": "Amount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets." } } }, "auth_ref": ["r217"] }, "us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInInvestingActivitiesAbstract", "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Investing activities", "label": "Net Cash Provided by (Used in) Investing Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetCashProvidedByUsedInOperatingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInOperatingActivities", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "totalLabel": "Net cash provided by operating activities", "label": "Net Cash Provided by (Used in) Operating Activities", "documentation": "Amount of cash inflow (outflow) from operating activities, including discontinued operations. 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A noncontrolling interest is sometimes called a minority interest." } } }, "auth_ref": ["r57", "r450", "r1024", "r1025", "r1026", "r1027", "r1148"] }, "us-gaap_OperatingExpenses": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingExpenses", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingIncomeLoss", "weight": -1.0, "order": 2.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "totalLabel": "Total operating expenses", "label": "Operating Expenses", "documentation": "Generally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. 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Excludes reconciliation of revenue, profit (loss), and assets." } } }, "auth_ref": ["r38", "r39"] }, "ecd_RecoveryOfErrCompDisclosureLineItems": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RecoveryOfErrCompDisclosureLineItems", "lang": { "en-us": { "role": { "label": "Recovery of Erroneously Awarded Compensation Disclosure [Line Items]" } } }, "auth_ref": ["r911", "r921", "r931", "r963"] }, "us-gaap_ResearchAndDevelopmentExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ResearchAndDevelopmentExpense", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingExpenses", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "Research and development", "label": "Research and Development Expense", "documentation": "Amount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity." } } }, "auth_ref": ["r520", "r821", "r834", "r1108"] }, "pltr_ResearchAndDevelopmentExpenseExcludingStockbasedCompensationExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "ResearchAndDevelopmentExpenseExcludingStockbasedCompensationExpense", "crdr": "debit", "calculation": { "http://www.palantir.com/role/SegmentandGeographicInformationSummaryofReconciliationofSegmentFinancialInformationtoLossfromOperationsDetail": { "parentTag": "pltr_Contribution", "weight": -1.0, "order": 1.0 } }, "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofReconciliationofSegmentFinancialInformationtoLossfromOperationsDetail"], "lang": { "en-us": { "role": { "terseLabel": "Research and development expenses", "label": "Research and Development Expense Excluding Stockbased Compensation Expense", "documentation": "Research and development expense excluding stock-based compensation expense." } } }, "auth_ref": [] }, "us-gaap_ResearchAndDevelopmentExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ResearchAndDevelopmentExpenseMember", "presentation": ["http://www.palantir.com/role/StockBasedCompensationSummaryofStockBasedCompensationExpenseDetail"], "lang": { "en-us": { "role": { "terseLabel": "Research and development", "label": "Research and Development Expense [Member]", "documentation": "Primary financial statement caption in which the reported facts about research and development expense have been included." } } }, "auth_ref": [] }, "pltr_RestOfWorldMember": { "xbrltype": "domainItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "RestOfWorldMember", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofRevenuebyGeographyDetail"], "lang": { "en-us": { "role": { "terseLabel": "Rest of world", "label": "Rest Of World [Member]", "documentation": "Rest of world." } } }, "auth_ref": [] }, "ecd_RestatementDateAxis": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDateAxis", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement Determination Date:", "label": "Restatement Determination Date [Axis]" } } }, "auth_ref": ["r912", "r922", "r932", "r964"] }, "ecd_RestatementDeterminationDate": { "xbrltype": "dateItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDeterminationDate", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement Determination Date", "label": "Restatement Determination Date" } } }, "auth_ref": ["r913", "r923", "r933", "r965"] }, "ecd_RestatementDoesNotRequireRecoveryTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDoesNotRequireRecoveryTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement does not require Recovery", "label": "Restatement Does Not Require Recovery [Text Block]" } } }, "auth_ref": ["r920", "r930", "r940", "r972"] }, "us-gaap_RestrictedCash": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedCash", "crdr": "debit", "calculation": { "http://www.palantir.com/role/SignificantAccountingPoliciesScheduleofCashandCashEquivalentsDetail": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.palantir.com/role/SignificantAccountingPoliciesScheduleofCashandCashEquivalentsDetail"], "lang": { "en-us": { "role": { "terseLabel": "Restricted Cash", "label": "Restricted Cash", "documentation": "Amount of cash restricted as to withdrawal or usage. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits." } } }, "auth_ref": ["r1008", "r1020", "r1109", "r1112"] }, "us-gaap_RestrictedCashAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedCashAbstract", "presentation": ["http://www.palantir.com/role/InvestmentsandFairValueMeasurementsSummaryOfAssetsAndLiabilitiesThatAreMeasuredAtFairValueOnARecurringAndNonrecurringBasisDetail"], "lang": { "en-us": { "role": { "terseLabel": "Prepaid expenses and other current assets and other assets:", "label": "Restricted Cash [Abstract]" } } }, "auth_ref": [] }, "us-gaap_RestrictedStockUnitsRSUMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedStockUnitsRSUMember", "presentation": ["http://www.palantir.com/role/NetEarningsPerShareAttributabletoCommonStockholdersSummaryofAntidilutiveSecuritiesDetail", "http://www.palantir.com/role/StockBasedCompensationAdditionalInformationDetail", "http://www.palantir.com/role/StockBasedCompensationSummaryofRSUActivityDetail", "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restricted Stock Units (RSUs)", "verboseLabel": "RSUs and P-RSUs outstanding", "label": "Restricted Stock Units (RSUs) [Member]", "documentation": "Share instrument which is convertible to stock or an equivalent amount of cash, after a specified period of time or when specified performance conditions are met." } } }, "auth_ref": [] }, "us-gaap_RetainedEarningsAccumulatedDeficit": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsAccumulatedDeficit", "crdr": "credit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated deficit", "label": "Retained Earnings (Accumulated Deficit)", "documentation": "Amount of accumulated undistributed earnings (deficit)." } } }, "auth_ref": ["r82", "r108", "r670", "r706", "r708", "r716", "r746", "r876"] }, "us-gaap_RetainedEarningsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsMember", "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofStockholdersEquity"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated Deficit", "label": "Retained Earnings [Member]", "documentation": "Accumulated undistributed earnings (deficit)." } } }, "auth_ref": ["r180", "r225", "r226", "r227", "r229", "r234", "r236", "r238", "r334", "r335", "r373", "r529", "r530", "r536", "r537", "r538", "r540", "r541", "r542", "r551", "r553", "r554", "r556", "r559", "r585", "r587", "r703", "r705", "r720", "r1148"] }, "us-gaap_RevenueFromContractWithCustomerAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerAbstract", "lang": { "en-us": { "role": { "terseLabel": "Revenue from Contract with Customer [Abstract]", "label": "Revenue from Contract with Customer [Abstract]" } } }, "auth_ref": [] }, "us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerExcludingAssessedTax", "crdr": "credit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_GrossProfit", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations", "http://www.palantir.com/role/InvestmentsandFairValueMeasurementsAdditionalInformationDetail", "http://www.palantir.com/role/InvestmentsandFairValueMeasurementsSummaryOfAssetsAndLiabilitiesThatAreMeasuredAtFairValueOnARecurringAndNonrecurringBasisDetail" "http://www.palantir.com/role/SegmentandGeographicInformationSummaryofFinancialInformationforEachReportableSegmentDetail", "http://www.palantir.com/role/SegmentandGeographicInformationSummaryofRevenuebyGeographyDetail"], "lang": { "en-us": { "role": { "verboseLabel": "Revenue", "terseLabel": "Revenue", "label": "Revenue from Contract with Customer, Excluding Assessed Tax", "documentation": "Amount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise." } } }, "auth_ref": ["r127", "r128", "r260", "r269", "r270", "r284", "r290", "r293", "r295", "r297", "r461", "r462", "r625"] }, "us-gaap_RevenueFromContractWithCustomerTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerTextBlock", "presentation": ["http://www.palantir.com/role/ContractLiabilitiesandRemainingPerformanceObligations"], "lang": { "en-us": { "role": { "terseLabel": "Contract Liabilities and Remaining Performance Obligations", "label": "Revenue from Contract with Customer [Text Block]", "documentation": "The entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts." } } }, "auth_ref": ["r147", "r453", "r454", "r455", "r456", "r457", "r458", "r459", "r460", "r465"] }, "us-gaap_RevenueRemainingPerformanceObligation": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligation", "crdr": "credit", "presentation": ["http://www.palantir.com/role/ContractLiabilitiesandRemainingPerformanceObligationsAdditionalinformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Remaining performance obligation", "label": "Revenue, Remaining Performance Obligation, Amount", "documentation": "Amount of transaction price allocated to performance obligation that has not been recognized as revenue." } } }, "auth_ref": ["r143"] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems", "presentation": ["http://www.palantir.com/role/ContractLiabilitiesandRemainingPerformanceObligationsAdditionalinformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items]", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1", "presentation": ["http://www.palantir.com/role/ContractLiabilitiesandRemainingPerformanceObligationsAdditionalinformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Expected timing of satisfaction (in years)", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period", "documentation": "Period in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r144"] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis", "presentation": ["http://www.palantir.com/role/ContractLiabilitiesandRemainingPerformanceObligationsAdditionalinformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]", "documentation": "Start date of time band for expected timing of satisfaction of remaining performance obligation, in YYYY-MM-DD format." } } }, "auth_ref": ["r144"] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionTable", "presentation": ["http://www.palantir.com/role/ContractLiabilitiesandRemainingPerformanceObligationsAdditionalinformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table]", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table]", "documentation": "Disclosure of information about expected timing for satisfying remaining performance obligation." } } }, "auth_ref": [] }, "us-gaap_RevenueRemainingPerformanceObligationPercentage": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationPercentage", "presentation": ["http://www.palantir.com/role/ContractLiabilitiesandRemainingPerformanceObligationsAdditionalinformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Remaining performance obligation (as percent)", "label": "Revenue, Remaining Performance Obligation, Percentage", "documentation": "Percentage of remaining performance obligation to total remaining performance obligation not recognized as revenue." } } }, "auth_ref": ["r995"] }, "us-gaap_RevolvingCreditFacilityMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevolvingCreditFacilityMember", "presentation": ["http://www.palantir.com/role/DebtAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Revolving Credit Facility", "label": "Revolving Credit Facility [Member]", "documentation": "Arrangement in which loan proceeds can continuously be obtained following repayments, but the total amount borrowed cannot exceed a specified maximum amount." } } }, "auth_ref": [] }, "pltr_Rivendell7LLCPlanMember": { "xbrltype": "domainItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "Rivendell7LLCPlanMember", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "label": "Rivendell 7 LLC Plan [Member]", "documentation": "Rivendell 7 LLC Plan" } } }, "auth_ref": [] }, "ecd_Rule10b51ArrAdoptedFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrAdoptedFlag", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Adopted", "label": "Rule 10b5-1 Arrangement Adopted [Flag]" } } }, "auth_ref": ["r981"] }, "ecd_Rule10b51ArrTrmntdFlag":

{ "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrTrmntdFlag", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Terminated", "label": "Rule 10b5-1 Arrangement Terminated [Flag]" } } }, "auth_ref": ["r981"] }, "us-gaap_SalesRevenueNetMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SalesRevenueNetMember", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofRevenuebyGeographyDetail", "http://www.palantir.com/role/SignificantAccountingPoliciesAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Revenue Benchmark", "label": "Revenue Benchmark [Member]", "documentation": "Revenue from sale of product and rendering of service and other sources of income, when it serves as benchmark in concentration of risk calculation." } } }, "auth_ref": ["r297", "r996"] }, "us-gaap_ScheduleOfAccruedLiabilitiesTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAccruedLiabilitiesTableTextBlock", "presentation": ["http://www.palantir.com/role/BalanceSheetComponentsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Accrued Liabilities", "label": "Schedule of Accrued Liabilities [Table Text Block]", "documentation": "Tabular disclosure of the components of accrued liabilities." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTable", "presentation": ["http://www.palantir.com/role/NetEarningsPerShareAttributabletoCommonStockholdersNarrativeDetails", "http://www.palantir.com/role/NetEarningsPerShareAttributabletoCommonStockholdersSummaryofAntidilutiveSecuritiesDetail"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table]", "label": "Antidilutive Security, Excluded EPS Calculation [Table]", "documentation": "Disclosure of information about security that could potentially dilute basic earnings per share (EPS) in future that was not included in calculation of diluted EPS." } } }, "auth_ref": ["r28"] }, "us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock", "presentation": ["http://www.palantir.com/role/NetEarningsPerShareAttributabletoCommonStockholdersTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Antidilutive Securities", "label": "Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table Text Block]", "documentation": "Tabular disclosure of securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) in the future that were not included in the computation of diluted EPS because to do so would increase EPS amounts or decrease loss per share amounts for the period presented, by antidilutive securities." } } }, "auth_ref": ["r28"] }, "us-gaap_ScheduleOfAvailableForSaleSecuritiesLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAvailableForSaleSecuritiesLineItems", "presentation": ["http://www.palantir.com/role/InvestmentsandFairValueMeasurementsAvailableForSaleDebtSecuritiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Debt Securities, Available-for-Sale [Line Items]", "label": "Debt Securities, Available-for-Sale [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r301", "r302", "r303", "r304", "r305", "r306", "r307", "r308", "r309", "r310", "r311", "r312"] }, "us-gaap_ScheduleOfCashAndCashEquivalentsTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfCashAndCashEquivalentsTable", "presentation": ["http://www.palantir.com/role/SignificantAccountingPoliciesScheduleofCashandCashEquivalentsDetail"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Cash and Cash Equivalents [Table]", "label": "Cash and Cash Equivalent [Table]", "documentation": "Disclosure of information about cash and cash equivalent by type. Excludes restricted cash and cash equivalent." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfCashAndCashEquivalentsTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfCashAndCashEquivalentsTableTextBlock", "presentation": ["http://www.palantir.com/role/SignificantAccountingPoliciesTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Cash and Cash Equivalents", "label": "Schedule of Cash and Cash Equivalents [Table Text Block]", "documentation": "Tabular disclosure of the components of cash and cash equivalents." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock", "presentation": ["http://www.palantir.com/role/NetEarningsPerShareAttributabletoCommonStockholdersTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Calculation of Basic and Diluted Net Loss Per Share", "label": "Schedule of Earnings Per Share, Basic and Diluted [Table Text Block]", "documentation": "Tabular disclosure of an entity's basic and diluted earnings per share calculations, including a reconciliation of numerators and denominators of the basic and diluted per-share computations for income from continuing operations." } } }, "auth_ref": ["r1029"] }, "us-gaap_ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock", "presentation": ["http://www.palantir.com/role/StockBasedCompensationTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Stock-Based Compensation Expense", "label": "Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table Text Block]", "documentation": "Tabular disclosure of allocation of amount expensed and capitalized for award under share-based payment arrangement to statement of income or comprehensive income and statement of financial position. Includes, but is not limited to, corresponding line item in financial statement." } } }, "auth_ref": ["r52"] }, "us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfFiniteLivedIntangibleAssetsTable", "presentation": ["http://www.palantir.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Finite-Lived Intangible Assets [Table]", "label": "Intangible Asset, Finite-Lived [Table]", "documentation": "Disclosure of information about finite-lived intangible asset. Excludes indefinite-lived intangible asset." } } }, "auth_ref": ["r361", "r366", "r368", "r369", "r371", "r626", "r821", "r842"] }, "us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock", "presentation": ["http://www.palantir.com/role/IntangibleAssetsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Finite-Lived Intangible Assets", "label": "Schedule of Finite-Lived Intangible Assets [Table Text Block]", "documentation": "Tabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance with a finite life, by either major class or business segment." } } }, "auth_ref": ["r842", "r1064"] }, "us-gaap_ScheduleOfSegmentReportingInformationBySegmentTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfSegmentReportingInformationBySegmentTable", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofFinancialInformationforEachReportableSegmentDetail", "http://www.palantir.com/role/SegmentandGeographicInformationSummaryofReconciliationofSegmentFinancialInformationtoLossfromOperationsDetail"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Segment Reporting Information, by Segment [Table]", "label": "Schedule of Segment Reporting Information, by Segment [Table]", "documentation": "Disclosure of information about profit (loss) and total assets by reportable segment." } } }, "auth_ref": ["r35", "r36", "r37"] }, "us-gaap_ScheduleOfSegmentReportingInformationBySegmentTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfSegmentReportingInformationBySegmentTextBlock", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Financial Information for Each Reportable Segment", "label": "Schedule of Segment Reporting Information, by Segment [Table Text Block]", "documentation": "Tabular disclosure of the profit or loss and total assets for each reportable segment. An entity discloses certain information on each reportable segment if the amounts (a) are included in the measure of segment profit or loss reviewed by the chief operating decision maker or (b) are otherwise regularly provided to the chief operating decision maker, even if not included in that measure of segment profit or loss." } } }, "auth_ref": ["r35", "r36", "r37"] }, "us-gaap_ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable", "presentation": ["http://www.palantir.com/role/StockBasedCompensationAdditionalInformationDetail", "http://www.palantir.com/role/StockBasedCompensationSummaryofRSUActivityDetail", "http://www.palantir.com/role/StockBasedCompensationSummaryofSARsActivityDetails", "http://www.palantir.com/role/StockBasedCompensationSummaryofStockBasedCompensationExpenseDetail"], "lang": { "en-us": { "role": { "verboseLabel": "Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table]", "terseLabel": "Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table]", "label": "Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table]", "documentation": "Disclosure of information about share-based payment arrangement." } } }, "auth_ref": ["r475", "r477", "r480", "r481", "r482", "r484", "r485", "r486", "r487", "r488", "r489", "r490", "r491", "r492", "r493", "r494", "r495", "r496", "r497", "r498", "r499", "r500", "r501", "r504", "r505", "r506", "r507", "r508"] }, "us-gaap_ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock", "presentation": ["http://www.palantir.com/role/StockBasedCompensationTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of RSU Activity", "label": "Share-Based Payment Arrangement, Restricted Stock Unit, Activity [Table Text Block]", "documentation": "Tabular disclosure of the number and weighted-average grant date fair value for restricted stock units that were outstanding at the beginning and end of the year, and the number of restricted stock units that were granted, vested, or forfeited during the year." } } }, "auth_ref": ["r109"] }, "us-gaap_ScheduleOfShareBasedCompensationStockOptionsActivityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationStockOptionsActivityTableTextBlock", "presentation": ["http://www.palantir.com/role/StockBasedCompensationTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Stock Option Activity", "label": "Share-Based Payment Arrangement, Option, Activity [Table Text Block]", "documentation": "Tabular disclosure for stock option plans. Includes, but is not limited to, outstanding awards at beginning and end of year, grants, exercises, forfeitures, and weighted-average grant date fair value." } } }, "auth_ref": ["r14", "r15", "r109"] }, "pltr_ScheduleOfShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsValuationAssumptionsTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://www.palantir.com/20240630", "localname": "ScheduleOfShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsValuationAssumptionsTableTextBlock", "presentation": ["http://www.palantir.com/role/StockBasedCompensationTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Valuation Assumptions", "label": "Schedule of Share-Based Payment Award, Equity Instruments Other Than Options, Valuation Assumptions [Table Text Block]", "documentation": "Schedule of Share-Based Payment Award, Equity Instruments Other Than Options, Valuation Assumptions" } } }, "auth_ref": [] }, "us-gaap_ScheduleOfShortTermDebtTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShortTermDebtTable", "presentation": ["http://www.palantir.com/role/DebtAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Short-term Debt [Table]", "label": "Short-Term Debt [Table]", "documentation": "Disclosure of information about short-term debt arrangement. Includes, but is not limited to, description of arrangement, lender, repayment term, weighted-average interest rate, borrowed amount, and description and amount of refinancing of short-term obligation when obligation is excluded from current liability." } } }, "auth_ref": ["r71"] }, "us-gaap_ScheduleOfStockByClassTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfStockByClassTable", "presentation": ["http://www.palantir.com/role/StockholdersEquitySummaryofTotalAuthorizedIssuedAndOutstandingSharesDetail"], "lang": { "en-us": { "role": { "verboseLabel": "Schedule of Stock by Class [Table]", "label": "Stock, Class of Stock [Table]", "documentation": "Disclosure of information about stock by class. Includes, but is not limited to, common, convertible, and preferred stocks." } } }, "auth_ref": ["r45", "r46", "r47", "r48", "r49", "r50", "r104", "r106", "r107", "r108", "r193", "r194", "r195", "r262", "r435", "r436", "r437", "r439", "r442", "r447", "r449", "r712", "r713", "r714", "r715", "r849", "r992", "r1021"] }, "us-gaap_ScheduleOfStockByClassTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfStockByClassTextBlock", "presentation": ["http://www.palantir.com/role/StockholdersEquityTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Total Authorized, Issued, And Outstanding Shares", "label": "Schedule of Stock by Class [Table Text Block]", "documentation": "Tabular disclosure of an entity's stock, including par or stated value per share, number and dollar amount of share subscriptions, shares authorized, shares issued, shares outstanding, number and dollar amount of shares held in an employee trust, dividend per share, total dividends, share conversion features, par value plus additional paid in capital, the value of treasury stock and other information necessary to a fair presentation, and EPS information. Stock by class includes common, convertible, and preferred stocks which are not redeemable or redeemable solely at the option of the issuer. Includes preferred stock with redemption features that are solely within the control of the issuer and mandatorily redeemable stock if redemption is required to occur only upon liquidation or termination of the reporting entity. If more than one issue is outstanding, state the title of each issue and the corresponding dollar amount; dollar amount of any shares subscribed but unissued and the deduction of subscriptions receivable there from; number of shares authorized, issued, and outstanding." } } }, "auth_ref": ["r18", "r44", "r45", "r46", "r47", "r48", "r49", "r50", "r79", "r80", "r106", "r107", "r108"] }, "us-gaap_ScheduleofFiniteLivedIntangibleAssetsFutureAmortizationExpenseTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleofFiniteLivedIntangibleAssetsFutureAmortizationExpenseTableTextBlock", "presentation": ["http://www.palantir.com/role/IntangibleAssetsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Finite-Lived Intangible Assets, Future Amortization Expense", "label": "Schedule of Finite-Lived Intangible Assets, Future Amortization Expense [Table Text Block]", "documentation": "Tabular disclosure of the amount of amortization expense expected to be recorded in succeeding fiscal years for finite-lived intangible assets." } } }, "auth_ref": ["r842", "r1066"] }, "dei_Security12bTitle": { "xbrltype": "securityTitleItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "Security12bTitle", "presentation": ["http://www.palantir.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Title of

12(b) Security", "label": "Title of 12(b) Security", "documentation": "Title of a 12(b) registered security." } } }, "auth_ref": ["r906"] }, "dei_SecurityExchangeName": { "xbrltype": "edgarExchangeCodeItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "SecurityExchangeName", "presentation": ["http://www.palantir.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Security Exchange Name", "label": "Security Exchange Name", "documentation": "Name of the Exchange on which a security is registered." } } }, "auth_ref": ["r908"] }, "us-gaap_SegmentDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SegmentDomain", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofFinancialInformationforEachReportableSegmentDetail"], "lang": { "en-us": { "role": { "terseLabel": "Segments [Domain]", "label": "Segments [Domain]", "documentation": "Components of an entity that engage in business activities from which they may earn revenue and incur expenses, including transactions with other components of the same entity." } } }, "auth_ref": ["r127", "r128", "r129", "r130", "r260", "r265", "r268", "r269", "r270", "r271", "r272", "r273", "r274", "r275", "r276", "r277", "r278", "r279", "r281", "r282", "r283", "r284", "r285", "r286", "r287", "r288", "r290", "r291", "r292", "r297", "r351", "r352", "r353", "r354", "r355", "r356", "r357", "r358", "r359", "r371", "r383", "r384", "r688", "r689", "r690", "r691", "r692", "r693", "r694", "r695", "r696", "r697", "r698", "r831", "r834", "r835", "r841", "r889", "r1114", "r1118", "r1119", "r1120", "r1121", "r1122", "r1123", "r1124", "r1125", "r1126", "r1127", "r1128", "r1129", "r1130", "r1131", "r1132", "r1133", "r1134", "r1135", "r1136", "r1137", "r1138", "r1139", "r1140", "r1141", "r1142", "r1143", "r1144", "r1145"] }, "srt_SegmentGeographicalDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "SegmentGeographicalDomain", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofRevenuebyGeographyDetail"], "lang": { "en-us": { "role": { "terseLabel": "Geographical [Domain]", "label": "Geographical [Domain]", "documentation": "Geographical area." } } }, "auth_ref": ["r151", "r153", "r156", "r158", "r159", "r160", "r161", "r162", "r163", "r164", "r165", "r166", "r167", "r168", "r295", "r296", "r628", "r629", "r630", "r631", "r632", "r633", "r634", "r635", "r636", "r637", "r638", "r639", "r640", "r641", "r642", "r643", "r644", "r645", "r646", "r647", "r648", "r649", "r650", "r651", "r652", "r653", "r654", "r655", "r656", "r657", "r732", "r733", "r734", "r791", "r793", "r796", "r798", "r806", "r809", "r810", "r811", "r812", "r813", "r814", "r815", "r816", "r817", "r823", "r851", "r878", "r879", "r880", "r881", "r882", "r883", "r884", "r885", "r888", "r893", "r1084", "r1114", "r1118", "r1119", "r1121", "r1122", "r1123", "r1124", "r1125", "r1126", "r1127", "r1128", "r1129", "r1130", "r1131", "r1132", "r1133", "r1134", "r1135", "r1136", "r1137", "r1138", "r1139", "r1140", "r1141", "r1142", "r1143", "r1144", "r1145"] }, "us-gaap_SegmentReportingAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SegmentReportingAbstract", "lang": { "en-us": { "role": { "terseLabel": "Segment Reporting [Abstract]", "label": "Segment Reporting [Abstract]" } } }, "auth_ref": [] }, "us-gaap_SegmentReportingDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SegmentReportingDisclosureTextBlock", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformation"], "lang": { "en-us": { "role": { "terseLabel": "Segment and Geographic Information", "label": "Segment Reporting Disclosure [Text Block]", "documentation": "The entire disclosure for reporting segments including data and tables. Reportable segments include those that meet any of the following quantitative thresholds a) it's reported revenue, including sales to external customers and intersegment sales or transfers is 10 percent or more of the combined revenue, internal and external, of all operating segments b) the absolute amount of its reported profit or loss is 10 percent or more of the greater, in absolute amount of 1) the combined reported profit of all operating segments that did not report a loss or 2) the combined reported loss of all operating segments that did report a loss c) its assets are 10 percent or more of the combined assets of all operating segments." } } }, "auth_ref": ["r130", "r260", "r264", "r265", "r266", "r267", "r268", "r280", "r282", "r283", "r288", "r289", "r290", "r291", "r292", "r293", "r294", "r297", "r830", "r832", "r833", "r834", "r836", "r837", "r838"] }, "us-gaap_SegmentReportingInformationLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SegmentReportingInformationLineItems", "presentation": ["http://www.palantir.com/role/SegmentandGeographicInformationSummaryofFinancialInformationforEachReportableSegmentDetail", "http://www.palantir.com/role/SegmentandGeographicInformationSummaryofReconciliationofSegmentFinancialInformationtoLossfromOperationsDetail"], "lang": { "en-us": { "role": { "terseLabel": "Segment Reporting Information [Line Items]", "label": "Segment Reporting Information [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_SellingAndMarketingExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SellingAndMarketingExpense", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingExpenses", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "Sales and marketing", "label": "Selling and Marketing Expense", "documentation": "The aggregate total amount of expenses directly related to the marketing or selling of products or services." } } }, "auth_ref": [] }, "us-gaap_SellingAndMarketingExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SellingAndMarketingExpenseMember", "presentation": ["http://www.palantir.com/role/StockBasedCompensationSummaryofStockBasedCompensationExpenseDetail"], "lang": { "en-us": { "role": { "terseLabel": "Sales and marketing", "label": "Selling and Marketing Expense [Member]", "documentation": "Primary financial statement caption encompassing selling and marketing expense." } } }, "auth_ref": ["r91"] }, "us-gaap_ShareBasedCompensation": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensation", "crdr": "debit", "calculation": { "http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 14.0 } }, "presentation": ["http://www.palantir.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Stock-based compensation", "label": "Share-Based Payment Arrangement, Noncash Expense", "documentation": "Amount of noncash expense for share-based payment arrangement." } } }, "auth_ref": ["r5"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardRequisiteServicePeriod1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardRequisiteServicePeriod1", "presentation": ["http://www.palantir.com/role/StockBasedCompensationAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Service period (in years)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Award Requisite Service Period", "documentation": "Estimated period over which an employee is required to provide service in exchange for the equity-based payment award, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r861"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardVestingPeriod1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardVestingPeriod1", "presentation": ["http://www.palantir.com/role/SignificantAccountingPoliciesAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Vesting period (in years)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Award Vesting Period", "documentation": "Period over which grantee's right to exercise award under share-based payment arrangement is no longer contingent on satisfaction of service or performance condition, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Includes, but is not limited to, combination of market, performance or service condition." } } }, "auth_ref": ["r861"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAdditionalDisclosuresAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAdditionalDisclosuresAbstract", "presentation": ["http://www.palantir.com/role/StockBasedCompensationSummaryofSARsActivityDetails"], "lang": { "en-us": { "role": { "verboseLabel": "Stock Appreciation Rights Weighted Average Exercise Price", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Additional Disclosures [Abstract]" } } }, "auth_ref": [] }, "pltr_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAdjustmentForPerformanceAchievement": { "xbrltype": 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"ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAdjustmentForPerformanceAchievementWeightedAverageGrantDateF "presentation": ["http://www.palantir.com/role/StockBasedCompensationSummaryofRSUActivityDetail"], "lang": { "en-us": { "role": { "terseLabel": "Adjustment for performance achievement (in dollars per share)", "label": "Share-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement, Weighted Average Grant Date Fair Value", "documentation": "Share-Based Compensation Arrangement by Share-based Payment Award, Equity Instruments Other than Options, Adjustment for Performance Achievement, Weighted Average Grant Date Fair Value Per Share" } } }, "auth_ref": [] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", 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Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur." } } }, "auth_ref": ["r501"] }, "us-gaap_ShortTermDebtLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShortTermDebtLineItems", "presentation": ["http://www.palantir.com/role/DebtAdditionalInformationDetail"], "lang": { "en-us": { "role": { "terseLabel": "Short-Term Debt [Line Items]", "label": "Short-Term Debt [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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I6(IG<'T059=R(E%I3/=Y7(ELPM'M<7U!:!*.CV%6YLG4H,KW9@FUR"\+V7 M9J8F#_]^=T6&1;5O%R5SGH !CE/-.*%2A<'NH+#@51?259R877]>!=]6M6!\ M!)N:*D#X?B8- &A92[AJML5 ;!\UI*G0I'XK^<&=,Y&:!#EQ"P!L\]D,X-QZZ, MV0,+&(>TR8(%-'=8?.:W/2,1O692?7CR0+_VPBWX0 M^KN^U6ON'/2_>ZMGST"#8N&4YF1FN'41O'->,_![1-&R4A#? 6T=1%&LAU7V= M8%] 91QSK1G[1N88"E0BICW@L,\[.0#0=3*) +|-:5Y\2[9'QF"-78-9HEO MS5@.M]O1O4A]WL'=7#M"M0=?<>#/[*O-#MWG#&C0)D_5]KFK$*Z'W)V][ZLWG; MUJWV3+8XHGH4!O,-D#O56$. -$'!Q>[Y;R->]VH770 Z%*4E5SHMU TJBX$8 M>,E.)\L\[:P_S7GE9L'O;K3:R?RC!+24 @5E&!)3LH7J.N9)+GCR9B&C"3 9- MZ"C_;4#F).KB-! (SAM;I6#C:I$N((@*?I+RH/.J4;>V/FIHW/).0P"5R3(B M$-%4L5;QY1RLGT9TUN*)];/M=+X\!/QW/C'9 Y5(/HH=T#?/;W94JNYVAY;X M'Q0CV\T5VW2D@I6V1K5R=NQM,*Y6- K=]4VW%,ZL1=9:1U*KU9]';6,KM4?6 MO\!""%*:?)VK[Y7=,C1WZH2SRI_0M_WBIZOB-;2.R.\B#B5S%;P(5)WS>2G MW!RX:7]N7PUZ? 3+H=CY=77^^_FCN=O2N.14'MX<6_%G86"BJ69<|OX^?3G1+ M8.Q:"-=GD$NPLBO.VMD(G/9FWSNNGC=+]C;;FB@^F4M?AGO>SZQS'NV(ES&[M-_L- 9$O[N7199O/JW8'EMUXT3[SV\F$*1Y1#?U)X\&5%Y85'XF4YNS/F+"0? M|BO#:[=G_[_?G]GO\!^\<;$:6UQCLOX6YMRX7S(@(U0^!E>.MR$PR.[@?B! M78M3NW+/>'3XJWM5"A[A:7E?GF=L(WWS/.!J_N= @RSO3F+DIR-3W_=']J MC^Q=_K\ 4$L#!\0 (`.2!5G'8:0OTP0 (PE 5 83(P,C1Q.F5X M.&EB;70S,C$N:'1M[5IM<]H(#/Y^OT)'YMD!CNV>7!)9ESBM-QE@ *Y]C[= M+/8:]!78[GJ=0'_]R6OK8G%PJ M]0=C"Y.Q@=`T=`]VX\!"VW\SH*1.7QC]JR1TO]X8?T#9F>H? V G>3]4Y3M1=HM@^G1. H=RP$+[B_"H"#;E:4Q%B!(>)P3#$N%[M-5);L#!85B.)@3AAE)X/]^]V4IKLT 7A41@1/B$!C97^W*<+,,&V12E(NBR@G M0BJ]3PC'K/L+&- (HY*@2P'G(9Z!KROM4?T!\=,$XC*GM!/9A=PE)1Q&F<1E5,EQ'?!S2'24><*(@PS+BX!!^0P$[?HR.' M29=I*B5^!FH,*)Z3**;-_*E ML#CRR:+) EFQKA*RQ03O?0B'6;BFRY U:).0."!+IS<\U*L2M&Q M<-9E94UM5/6-8DW=+/NN6550%(]NU:BHAE%ZK&E!YD]EOQF'&.XX@$)X52 M(5\0$;]\6G3^===?KCXRREO"93G;S L_!A#& M5N==KW_1?]NU1H"MBOI-I[G"9QYC;LB0E#PIQX^G^L#"Y+84WGU:GN&.^^]@-M4F^!F4QQ3WMUH%>U5B4]4N[(XJ-1NAOTO%E(IBSX0K\!7%/]NRW\!] MV//^Q+P? Y@P_D7-IL^G\Y^8SO?3^'X:WT_C^VE\/XV_E%;QY4SCJ^W1#DX@ MO] @ON.9V"VRLQG_&M#N9_!7_@,OK$4=G$&_^$;.BN65N\#16$LIZPFIS Y) M_T&Q\8;0TK%VLX1, <#-.Q.8EGW*1,91QSK1G\4Y(1/FRY6I86YSB[WXBQ*T?/Z ML11?KHS'?P6\8C#6A_S+^.5^2V-!4^ZW!YU?0&TXQU.[_[\&H__F_.@TAL ?.M?)K %%$CDJC[\,PL>? N^=Q5&*);Y_^SS%4_;RWW[OI?[_4"9\&'P"__O'Y_2-M(WA@.A3?R8VGS[D'W[ZD#_Z+O:?!Y_\X$%*TN<0_M[S@V0:@N?3*(X@'D#P M=$HNA"C_;?!]&-$?\?<_1-I!@9>__RF]A[/?>UX? S,"$_(D&)R>8[E-G_P MZ! (+R(?/OTW?.Y) 6;[]*_9O8&"Y4G75,LT/WU8>F]%EPRQ]O.)!OP;@ON> ME$/W]Q[&^NDH>()^?P1"(MC%6YW>@'ZP^PMG&O=KD'@@O,*7Q_Y7_%DR? X?; M&_R/QNH%_X +3T>:.|\8>CN+5C+$%IZ_GGD?\&+QS+U?/Q)?X*?,N[|8,XV MK'H&JO9!5ZN]WX(*B<4T^FW.++I/Q9!<9<@;8]5[%D\F04KFG9-T]D)+T?N# M*U7Y1[47VO&K%YY/IF\#.$-1 ^:!!V_& ;'/^,4^?O,41@E5>#_BZ $F>!T= M/@+D)[=Q"L+%[_B)/T1[_^ ^$5>?!\%_X;^# *H^(A87,GEZ!,Y0X1N\:6?P[Cl-7N3:S@]"6*63O$M*_%88Q.? U/H?Q[>'Q8?A8;PNK<06.TVH&8=I)U';[#+1)F1(JPHB"U!/QLC0MJE M5?3D*?'Q&DO?]_*2XIU)C/49^8T:+;<95@>4U@E1-TEO]OD$@B1#<)#_EG_Y MZ50ARO1I9,&>? 0ZI%37[#4\+_SX*()(H=:,%+LXK^7K:O7-\]'L/ST M*5W'9$K]AJQEOE"@ID9?4?^,>]?#^:\?MG3- R\(/T."48D'RNSB#KDG\N"IV-%M*;:K4%8G]M"[%- #G3]\LP6U62=F5E\S4SOJOHCGME"0 X' M(Z>%Q&Y"^[.BM]M">A\6W PUB;JTD-H'MR59$GSO/LPQ]!.6!!?>TF'UM[IW M=VD'+]TXO)>N[MV-J4H'O3P== (9TX,'#>$V'LE$;EG38NS]26Q&=_.YF1OTIOTWSH^W3K#(17(/ OHC.P#5(0MH;^_#M/ M6^CO>=DD"TD2T64ZAHA/(&MX07_CM7;O+B&*0@BZ)\#% 71 M?= (6PFO\^UAO$_X*D.R(U"\;?P_K;7+_B",R(O2'(8;Y!=EBADE[R+]W?ZNY MJ?&_$=2@!<>!RZ?QOW/$B;G'.[/VIA>V=%GD@3=M]U4;L=MY8%SK'=[8"X9I MBH*[+ 5W(;R-#V4,| <"]MKO+ ^W?1>.:[2VQW!#DF4WG;?^X!!5U8;0'K;'?"& M@J[,Z,_CBY>QMN>>-'VD,&A@Z[,"-_V4,!A@JI,R-UV9[Z9H"LS\K?=7S^4 MF<,PL4AOO:O=@)G#DOYM=Y:,-G- 8\]+M+O%!S1R&A#?:[M\>P,OA2>ZVN[8- MF#DLR=]VS_;@&[-G$PUVN[N-K8!VP2SA(O,+V_:[D]SL0';!./:[HGSLP';M!/?:[M,?? @.V"2ZUW?/ODD2U/3)PN,@DLSQ5L^U!@68BD^SHW_8H0?.127:\ M:'O(X,"127:$;WLHX"""127;D;KLSWTADDAWY>3CDO*>IM=VC/5S0M9D#]F;; MG=9F@]X-,:OMONM!@]X- \;;MOFKS0==F&&>UW>%M)"#4$*.:[AP?,,3:$)?. M(C8?,&S'K%YIVSWFALDV5.C?=A>:@[=,UZT??_[T&$[9H1ON[=_F'+ =,W*W MW7=O)FS'C/Q[H\,;FUK;G=E#67 :PIKL;? =#F[#@6-*_[;YETO8<2UZTW8,\-M]_7'DO!M=R,/8,&Q)'?;O<8&+#B6Y.=LXY7EU-KNBAUTX[6!BMVVVYVWQC9> MFV"6V'CEES=M!U6YV'AM@'%.VQW>IC9>F^!5VYVWCPV^\- L$E;MWFSR $$6D1 M#V'Z+?9HY_=7*Q2"4VQ'G#^1SO P&4:%,LP06;F&20+3UM2/3%)O3*%GLO%E\=E'W+6 , M]_9Y"E^%-X]WKEQ\E "OW; M8((ON1S=X^3?#(=SC+W :) /[G\0(5>$NZGU(PT3 DW=XPB]1<"3=WBV M,"Y:406@WT,M0D ;P<"KV]TM@B#)T'/IEW'$ M\A;FA++>2Y5S9L1SAKX5!?8& HPFPJ4H++Q@$_HXFP*8]+=QA:!Y_^>'6-II; M+0SH[Y_=/$7NCAA[;0WF\YX]9F&YX\6>RNVV0*0#8 ML/7!%(M#'@^ #9L=C$%8 M#L)P \,"9#DSYWL+P9WOY+LROM2#46A@^%2 | M.A-,XS8@*D#8&3- ,XS8:S#T(#Y]DS)3QW(;?&V=\]_(@6HY"$7P_BHR(E]-0 M; <<16Y$RU'8PCV!ID^E'3DBN W2PCT'@;_C MV>S46[C;T#S^#GKBC"F[6QC6;\5IQR,]YVT-YO..O2,]Y]QN&[0< M>T=ZRILH]HYZ3Z!%KCZWP>]NN;P&MU">,KE^!K>A5_Y"WBQ/UOOLJ,BHH%@&T'743X5F5))NV1!(NL,$/N.!2%BSNH@(,I1'&U_ A#A^"Z/X.03](OP(O"%TG8 MW^+H'B_Z$S*J-99Q$!'OEKZ9U1N7YF[\OMTFRY'L"D.'+4<<1Z;@,21\KZ M=BD<'D*H%K_AF@QY8Y! $C0-/CR_,D+,Q\S9H:7EZ^6.;AZZY$RC]\P3W7F M%:D=K^^;1UE5- <"""W4:,;%$^*I8B((K#*%@)BX+T.[L=I M-3F-EK!]&Y$ MNG77N.-2026-SZY'SP*$],=37[T$43++) MD?*>6U>:#]Z#I^/EO<.M4[^!]]R0:"_M'7TTBMD+S,%V12^YK0M$' P.'.A>=H6.3B<Z14L/W/[# MK@A,22$$SCA(0.MU$"MSOC3U-K-K2?/&?]\..F3L6!C_?)IWU#K.Y!!>XYUM0^UN!X1,.RUL@BUNZ(1<,RUL@ZUNX8QA@@B$F&%#? O)$ M09(B?-4#/.Z5K-UQC69YUQ:IBGMCG4T+F<-K&::TNZ 1^-RUL!ZAI_&*\^& M^ E^$&:$!2\EUO,3HM#_BN))7B*,82 M;_PFA_I)-KX#'S*@HI43EZQZ1+/$9"D$1#CS- 33N8GO< M0^2E[>QOVAX:=R%! 8F&;0V-NTBB@$3#MH7&70!20*)I6X*IN.4^(-'659V] M("(_/S&EJ?>U$1+"M*UTG8G%M77-.&07[CN>+L!UP#?%T2# $Z)Y>=:.1+3RO# M4 WQ]*$52&]E"=@.6IB(=:,&9AI3HZ:G(]T+B,E<^_T#QC?(S =!QX(7RXUS^=%]+"E"'']'2\ QHXXT)L!=.+TK M^D3(LPP^3>Y"ZP(>'.4*3.[*[$)\"7PNX).ID+N +]T- D4F!10/I14,6:!%T%5 D8]PKL5M./9,?MF-V9P&ZMM*3/TOJKU=94),VQNXZ"5F%%L.P/O MSRQ T,_]D;9&(FQN@YN<,X&I)' ;,-Q)+5TB'Z)+=(5B/ .(7OH,O%]A?-\> MH> V(-@>? C"5#V[C,;OQ(QU#]/KRI@@'MQ&GEC"#J61P%W.!GGJZ$?G!0^\G M2YEY?X6 D/HJ!%&0C.&1!OW9W$4>.&)(S_ZWS9W_W2!#]K4D<.=6$QK?(N ' MT^?T0H44? :\.D0_#T/[V[8Q0NFX\:R.WKV *T>TX@$?:T]/ASGWO&-.;T*8. M=^&^(V?ZGC2VPUW$82-UOP#\T1\A^#=$1ZI(N8LV\,&+1O0;=Y&&9GBQ+[7# M7>R@"ROYA^#I%,$DSI '\D_57,00^3R>^> 3_HMR#9L6W, MM*%FCAS%LRP+.O\DR__+/4GZ'&),38*H/X8DY'YJF-/TXV/@I^-355^5V_Y M.H#N\:5W<9K&DU-5PY>2 ?9!&- O'IV2;&2))1S(%T>#3'?]_7Y7_G+!QY;WK M;D[!70AG%]S%)/+)9]^(P!-,$GLY^^.@'R30$SQC,81#*]KWIX_+PR$0>($K) M^<++B)?1]^=N<^(]Z[]23E3Z^02/#3[MLB"O/DU[]\X\$T*:WWMZ[]5DB^$K)W@"$NVU*/\&A_BQ^#J-IZO?38%/[*=3 M15+Q"V9Q_T#)4I+N9#2S[_'@8G1*GDP>/L(P[(_) B?3_]RBR4OD7[1^DZ MGH#H+W("HJ2? 8.\]@N3X-_P5+4P]>FOC_F\;?P_Y% MNKD=WH?2.M@X7*X-=G/Z\O;B_P6(<_ODCG_.?LK\,??YO+9Y??OU_WH[%*C:Y^,JD1_GUX]+>'W_<7OZ0I2]GDJ.8AKL?BFGL*;O+,%+ MT_,::HU#I'Z]O/XN?<+++11'/(O?H@G%;O)-1R1E5SM21$@]O@L9>1 MM8_D$??H0C+'"%PQ4I?_=+%Y>0I#FK&FC%**,N^^_ 1+NHS@^_E,6K'B6">N M\?;"4WKM4DX+-D (1ZLTB*=[5SC&:V;G%*XL ?^3 M8>,-HO#Y&DYCE/:D48PF(,66U5-Z.@]>H-]/4387NR_]=OKFU8'U_+R1SN MJ<^(C#F*>GN1G:WZFY+S?WX.KV_/K[_]0[H^O@[\O6N?E[? _!S^>N1+R6\ M.^5Z]+2=>GR6E+-=/O7,R6U['SSWGR+/(BCIBBP1[V,C2 ^^C?C+XGW!G_+(BCIBBP1[V,C2 ^^CI6CYN7U?LR# MV0KVZ3]-! .:U@GMJU6M9]U[433=28&-.M'&7NRQ0L/>__6>#F! MK:K$L%:*$;;!Z?$J6GOR+&\U M 8(U#/]YID5?F' +GBZ*+5Z/.F+9NG!Z \OF'Z:I,;Z)GU: &.GW+I#H2AA MNS\F&:/2OS(4)'Y #W?@A8@:%,$B=.FEZ!Y$P,_I[^^/"W?C525>+K8?(!/WZ,'WM5#MN"2\>!A*L8"#^$U;",.GFRH0!(A&$ MK%&E!>(\^OCB]__6;HZGVQT1*80BGXSB"4D0M-1E!P%Z8$69(V 8&F%D^K!)8 M(OFTB8[<$B(=T\W6E>K48/2S_T68^9?D9$NFY2]T!10HY/7+=MM75#B!DI4 M"E(25$&4-Q!7YIF*.E(9"%>)7P%-794[=W*3.]D0F#NONN^Z) M8^J5W7WUQ#2K[9=M_MS1WG;1VS\H[: AB+FIP13KY7+M;H,TI %#"+RQY)%# MR0VN>HU2(C^Y0SVQF^?)?1R^:)0":)(6LR@R!05\|L:D2A:E#%;5C^, ?_[B-MSZOX[&52? X\I:E0I@, ^]=DI(&WBI9F@(D/8 P M@I)_DL0(E>R?2LEXK_&Z';ERG%&%@@_D*F#.+[)9].WY>M]..E?EXI$0.?G^_MW.OH =% KP('-E92>*$_B-&O7"DV2.VAUTWNC'+YIB^3,.B%? AUAMX>$O1> M.VKK=_)/42&/A%[OGB5O0##$%2.%&K)TAC<,2.QH: *^4]]+8Y!(HR#$%C@(M0_PE2>@AAG+[(I8XW>PN _!!Z6ZHFT12_1'J'GX=9+"497D>2<4QV(F=I(ND8I*_`_@B61TF& MF-]);7*)1N^K?2N__Z3;7LCYJNG1071,,@P2,&4[(_MOF\HY^.=(Q0F[W?"WP)M"&D*., [QYU;"WV;O]X@!B'D.I!#/#TK \S $2 H M(CQ!1+NL_53"U.RO_2*98.3BMZ"91L \G& :/,M$F>+'80U$:'DOW;/X,1W/ MOC[!NA72L?EP1&I(D5*:!)4DH*7A.6X8(?U;_3B[,.L%F\OS9: (Q77AI.)1FU8D(&O*B>Y6"U)L##FZ*Z;P1.77*RYZL8 UI3?XMEX;.M[#_S>N[E-4+F^4%E1C<(&T/9<)7?1\C?UW;P8G1I-IX21]$K\K[9RXY$#?Y8 M9Q5U!Z2=4$(WFPS(8^- SU36=$N9SEN`)B,P0?)FUL93@M&Z6!Z-X.&E M/XH "Y+\|Q &GFC^?'S-^< 8T?>%S^3ECP^.^7ZM%.&IQ629>0@2.DI$/(/" M$!*OAZ2_DXM)%3 ?(#^12(9AX&]*,=?@?? KXQ.E0U]M8&/UN%.QS"N:AQ,JK)AE!:9V@;RQ6<0P,'<* W]^R\)G$ MH6/NIK7/))\1&4'LE?!8&_T[@O!G<6!3EYZ58Q-CR62:[U,$N] -LFR>^] MBQ]? UVQAT%UHNI5V0Q]QF:54L+"$+7,DRB9]/T[[Q0.Q8L1+$GZ6,N>/T1MH MLFIHL][HLF$X,R[-1CO(-[23&:#0:M[>;'/25?]?WY@^B<]6)(%Q4!)8O8$]*X])_R@[4^#K1@J4"R]WJZA% MRXOQ+19>G,;Y\GZ*&;$.P!BQ%-.L8^<W@#K1\ABS=?$N%ZHW[2QU=K[S5=84B MJY:VM.>-E^

*M/';GG>4#J{@4[=\QL6LZ3TP3L&*CK^K!3>P/;L&1%'/[F QROH|:R%,W3 MW(5]S":"N_/! 8OLBIFR9=37T<(TY@Y$U6*XNX.(;*

*(HY3*I!Q$.3;722<(G+!ZHRE+,Y0E&9FAE,4.1B%"FRK=0_)<%5W@3/>C7? MQV.4)='=C93R^W<59<)6B/NIF(:LV*R.5RZV[M@8MMU%7/FMNZJ(4WL#EQ3 MLE@U3N-KSZYUIN|9/)D$*2GZFA=<,,-WX*'#R",E&-[!B%,HV>\/TV.[JE)\ M2H+3*.A_[Z6(-+9\U0W596*D*>;BM.9@U'(F'[ZTP)YH8C&@BJZG20<,E)LT M|GZ-XQ S(_FOWQQ-M3_2|N7IL^<@B7D>1<4'#[-G%(KD^E-5)VA?]1C)FOE. M:-<0W8P!:@#[\%SEY<)>R|^?%TG<'%&478%T"6Z24$*?=[<M]^6]2SI&*?=9%OJ-PW&VMG*BK#GMM9G!R!Y&D]_13_6-E;E6FQV66)BE^.5Z#]A)$.P"[+I(DJ\XJDH8C MJX8B.\[J.M0/[*JQ^=4='SLK)=D6%]OF@ M"JTRKW83L[>,_T8#]R%EI-VBM?;4%AM=5AER.Q'9W6%YKSRRW:GLDC)1"EDV M2AAE^]D.W"O@H]54U^XU1?\"FY,;?]IE4=7F70U1E=](:],N|VD\BT'EA'9 M=AM8|;6S,L5V%P6;*

[@PD30R$_\M7WJ_KBZ|C^O 1,@Q2$(N|XU_*686R)1&:EV:9(.#Y@ M?4M&,")&*1F.(81+[U_.U22;>AYV20+R4Z%%-/L8R^>;3!$U%&^\AX]_6E,:=D9TFE9ZMDCR"TKQ;YC>/V!Z.;H%M3Y5%BO32EEU|U6=.R9\11NX1*>2JJ%H%CD[JIX@RPXU]81^. B_HV+&ZO:C9 M:Y@"_":_'* (DR-9H/*7G,B5-.M! ^M\9BBN[YN1V0K:59BI_,%]1,T>#E8F M@95EN+*EKMK !X=5!*.\P,AR<:L2U";0^!A\4DU|R?7F5!L8AE[YB*,&KU MSXF(5F['@[PMIC$#Y-F]@2X;MBF,%BL#F:\3(ZW+F2.BH&1E&7&P^VC+ VIH,-1$,;CUXMJC8VN!Q,7B(*

M;\5+|\9+.6,'"XCV@Q7L1>6%&"'(5(_+T89JBX"Y+2=?VWAY2=M5E%2%6,F[M;LN.4K]XB["2CP;ME:WD@Z!5)9:U:2FR:[$JK"(L:[;E,F@^V_IUHN2Q^'PZ

*M^<'WE:\DB;V2KW&J86.1C^5KR\RC/SZ/KVJD;"KZ[JRXS N E&3I9PV_Q:R M+&29?>46-K*L$Y07U#398-9SJ3E9IC;&!VIFS=+%%RH9^@\>3J8HT&59G! M@3[QE.1U!=[;%%-8CB,H00\DD$$HF<2E(OBE%@/""\D^^?B(0.0%=)L&?T"+A9PLI]-OT*08AD&J.M!2R)CM MIPB&@!SX^?@@^.EX!N*%NPK6*B^W@#L\@BS=?,L$H/L@FH%"U9;5V+[Y\2;U*

M7Q\P6/B;3(!(2J ZT/5<.!K!D6W8MN8 .$/-'#F*9UD6=/ZINKW936/T4COC M'O;O$ 2_^F"$)W@*PD?PG!"H+I(&TV61#Z])N)JHQ3JMAKJ(S!^N-F%1' MQ0S&8@X1N0J/"'7S%FF,B-K\;3M_;"QE1"\0^;s:-R(1;S#@!F\H/,*A"!* M R3=0F\$|<">YB;A9J7H9 -=+39HH:ZF>LEPHRB "^^@(?Y5%3<[X(H M7R/3<9SA1_N>+,$G#^^U"]K/PTE@0E>)-/D?*

1OGET4@P/,M>]C'WRZ0Q\& MZW3KCC=SB/"'<^:M_,R'6EMNHF?.R(E.K"L\[!-,$GLY^^#@KP!]$=/3TIH_+ MBS%9'/Q]0G^ZL/JYZ9RHEQIV]^4D_6?;WJ4 MBLU%UZST]LV?ZXXA!G7H05F]N:CMH0(WPQ@NRN7K?&6<|EIQC5PXR2*05!-)3%L]*VL"OJ_K,_(4[*Q.%.YKZ_'8HN 59W\T<6Y5 M?SO07<#H*XHGLXQ>>>3?@W0\:lQV_E3LL ^3!.+_^SN<|U.-WL"R'5EET/BI M%=D>@>%#^)IH-&\#)(C/+HNZRJK%HI"'OD!HY#!{3+8O A:%28KFJR8:/_HK22$@\T"B'<+H1:,]@.(85YP3|3D4VE?CV7U]1SMM//*8L3FHB!UONZXO!+M62^/$/)R5(A799$A?24U+#"6.#AUC-C9XIW4PP[M)FG)CKM:?U|@[_W8V2-T M-*4WT O#=E11ON\8H;.UG&X=[*AYKWG3.++CFNVTX_Y <9)(4Q2/=BT0$24_>F?1;@-4P@0-Z8&H$^?(!A/"4' MPT5"Q>YI\SE%L;1\>;'GCO*B*V23W)%MIW[!9K'3R1^6MJ9_L\02Z5?FRJ;. M2[,R ;5#9C&51))&|M =V=&&$5CI&*&W-Q66))9VXJ*YL<:.6.AX3_-&D)0ZM(P8A\"=!%"0IHL7(1&APYQR.G*988(9+%-U59LBFI>{EB'":,L>(IEWY%8S1 M9!(T:1A-HL'\,:+IL&"RL&EH0$!IK$Z3"C#Q!*9M61&,T61C-%G8T6 0_N P M7*CS?G80+Z8?KZ1 U(D-=CBA:(N-.$\U*60EJ2PL3F|&G(:L,?.DN$AD8^.Q M=QAW6ZS)^KAS,>Y42].9G:@0N#I&W.T9=H;2&V"[0#88U X2L#L>V&VQ4.OC M3L6XTUS9MAEW7N$D>[=UO0*

*O(B^>0&F$XLG,6%TL92X.D^W#2,V)_BU.JLN/ M1K:T35G7VY#]++LY;\&:FUD >V6I29,46!WT$\"K;J35P1[9K'$O6M/H6@P#> M\0"OK*5; WED:\>05:<-2RW+T*K-N\F:=YR5LI:D6RYSJU3&,I+TDUQ(M=FWE:UB|@6'}ILM+$HI(:#[Q:0+3%Z&.&(K*J M28+QKYI6 "}"WA|Q%"_[1SNFF)CDA T6%'M54-Z+5*56 VK%ZCL_MH%0:9=2-U90E ;AVZH9/)'#-H9L:.M.A!E Z#0H:]F]&[L$! MQ2CFQ[,U6&Q/WT',)4@JG3X$"4$& G5F(Z;@2615]BM .(N=SUI'!%&&R?'2 M_PS94Q^W2UAQ/E3B@ F:! 1]'R1PDF"18^|%*

*<6T#.*N+IE)MH$,1,89E'T3 M"4O'@^"MP4E^$&S2^*,"X-B9 /#Q _+@!^'6'DTQ5-AQ6L54!%&, |-.8+#\(MMGL#4Y$=NPT]D#NZ15C<[ZM?B|DQV+4>'?? H81W*\LNE@46&8^B)B)SQA Mj)317:|]#+C889-7FY?2IP-"A[=;;$+'*4WI"5'09GXP2$^(-0*MP-LQX&UO<#/(?K\J6VL22 3>NHNW+:9F#<"9O8%ARXK6AEV=*

M3C=+_ 0:3\%4Z,4VE=R'F\W(4O2F,I6HHUXO5+8.(2>YLKF: %?^P"#!?(?1NS">Q.I.6;(@P05OOM9]4U%UPM@HE4C3/7-T@$HE"@(8,VY M?P7E$*

7E;M@Y%^#B#UQ;C,O|HXMNM"@N+\M?IYN>+AB8KRU+_.$D)N.)O5_C M.,1F_HI1N5<7CK5 ML'<]Z5+QJNQ@X:I?RUT{EQ N+]:]+Y^KLFR18WVZ*UL,.FS*X1+"Q<6T]^9S M5I8NG=3"EUVM#4>M.KVG09Q-"%"$)Y)(4XBD9 Q0<=3ENY $G@U2MCIF&A^ MG)%7'+V:J3;YUFJ9*XAN"(#>]D*UU\KFO$#@[/;/!%ESO:*\Z!6C-U!.%%;- MJTNRHZ'XJ)*

*D(4EK),E@(TDFE216F?5"DGC!E)"DTI+$1I LD8J$*0823!T5 M0)-)-ET2G)URF*;/DM3YI0[IEV6.KW;^'?Z"_3[!*W,/<6Z24+>3D+TIQEB8I*

MB,B$I2R!OA1$Y0I1JKODD+^;/V3,W&=<:7>8,_=' M-KF#Z')$13>Y?&%IS0"JEE+@D(0=6=-5V71;$")JKHU?]U!I-(A*G5:HPJC4 MM#VT-16H;"|J&P2E056EILFFM8?.DP*4|06EV2J3:HJ51>CLGY"N]CC.6X[M?<-.43E!7W+BT065%0,] RX9JR);+>$^F'J_;4X!' M8)}1%\ ,TS8UN6Q'5M>4?A"8%I@^F _!#-(.5=.*C?!PC]L*2'<7TCMY(,PP*

M3>M<:^,"HJ1>35,/Y0,UH_& ?O P^(3_FHUW M!$,V&I6]8F<5'9"RJL0PK M#Y!+*(:P1!V\>_%?RQ-,@6O$_5;F)0W8QOF^ 13P)$S]25B%/\/NH]1+2@

MVCT"H30%"4^23J&"21 \TF59R*J$3T?!C!FI%$0@<@+!\.48-2DDO9V3DSF3 M7Y.M&(9AXI%/XR0@P#A%, 1I_/@9^.IX!?^&N@LK*RRW@#*H\ 8W;C+6OX M[M:8QF.YABF>[?(0A^]<$(3_ 4A(_@.2%H7B0-ILLB'UZ3<"-51B,F5+'74"5G M#M8L<=YSYA0K HC(57A,@)NQ2&-$],OOV_F##=9,ZH%3GQZC+2(%'L%@HV3P M@LXK$((H#9!T"*

*]UQA%|Z'^""7I3>9)FI9>AG6ANOK91"P;S(33!\[.%OCH|\DT!, ^G043!HF_ZN/P&- M$ ^D<+SR'+]+TD*T^Y9@W$!JCR6-IL?ZEW79#_ MK*#^+2%^_LIAY-^^L&(XY\0/F%Z,.L'3NE7#Z ULG94YQH'))4!6VD<^',C, MWD"U6!5&%B#;-\BJ].\LY!R7VBK:"737]JJY8@6F/SCD*5C=3AE9_<&#H.S*

*M8UPU*RQMCB|DUPOK.%TE9-ZZ)8L#NH_>&,!U@ ;S :;N8,*"=I3F](@ MKD8[*BCRS:>B.3Z_<_30*ML0FQVT*MH0+K$A%'.U4(" 7LNAQS?R-$7I#0S9*

*MLFLU/$3CS:D%W6C<_K,Y3OR-9U55J609R'0IV9 MN;I5Q9D >]=UV=48ER\1\BSD61:EZ_=0NO!M MXKXD.3$8/9>K$RRIX(<&>L}^:%H@G_XL8@I^.P#O505 /_ LR!]YF$N%?6_*

MJ'O?WKKWH)YTV KZKGWB&GK5 OJ:>:(X-I,/:)K;N,JL)K!INB_F),8DQB M3(V,R=3+-&-XY6QH!CV^OC[4TZYV!$ZIXMYG^2|Q#=DE9E N'L6/K],T6D6. M(1XKI>.QMWL% K\?1-(9F!*+11!G,/2\;)*%U%#.J[XM)R*0HXDR?EZ2:#DI2[K8FCS>'=+DZ%F# ME/5K>5&*9C=:.+7M-/#^2Q*$>[O&NMZ'Q238E/XBQBH;?;>%FK\RC+\?_] T=K,;:=#G&|5S5PP*

*MVW"\50BE$$K60FES*916;^-#*NJ;)CB)62R&81R*8U<[^.B7/_C8DHG9O8,KV MFHS9RG6KA63R U$AF24DT^5;,DD58MDT#%EQ:A4C%M(ID).+:5<13DWATJ!U M>P-=MFU3>)\",#LJF%O.I%2S;'5/@KN",X(INQ3-6^JM+/%_U6SFJEFO7T!P$i(^^>Y MP[*NY'ZW^),^DEB:|==",:XA1#"'(S,D4H<"CYP$*RI_$%ND=T0W.;K'*

MZYN?}!24IGY\+X'(EZ80463@9_?O "E102Z97W_57[RC3IKZ$0GL/@(IUW, ^ MTO.SJ MRF_ "O6\UD%%[0U6&Q4)H+0;&?2-=X&2K4(HJYA%-FRM:,=N8 2;U 2VW^"*

*M.X(AU##95(SF*IAO5##JSLY0@WS!B4AZ#QSI]HA\?J&>45!-_@1](YG7%#> M%BD1I+<1C!+:=*5;.1 B-"JX({C3_$&,H4^ZF=%>0;?QT)_5C2=EXR^BHF@*

*M#1M2A76VH^<NX9]9D 0IO(\H(?!@OCI=0R^^C^A3=EHN?]*PHK,M8^C M4!:",X(7^*972 .U5N"57>,C@*9<$S=UA&+A3%C9OR]+C&1IY:R1OJ352*

M0/MN2^_"_$EV/+/1UO">"+X*[@CN".X<'W<*3V!I9=_YCR09(H_"'"9AN"9#!1NQIZX M2ERU[:J.9^M=75&$O41^CM@)$-P1W!'<$=P1W.'!!J!6FN M^P!7!X%*;'X*

*MJ^Y&&N1XFF|(*H/RP0(X_ %G2VRK!G\T 9QC!LY*^5A?UT17MM0U:.,E8NCAJ;R,R666)BF("%DJ2XW5&VBRIMNR MJ]>O85J-*

*>PWM:P5?"UN[59O|NT3A+35+DLYE)U3#$G63U2Z+$$I^T"F$IUP6&Y"S,+\CVRZAU/#_$C'9EP>] MY0GB1>)%1_&BJ4*FUPRDHLIE:U8T#Q(5QE,F0+XI+=V\V;>D/"-0_/@Z6Z!5*

*MY'BI(R.10C+|0"*4C*",(AYV63+ 2D@VY>7&7I>)IT4117(6E-[V7\TE00 M;8EH7^-H\ )!E=[@-I8B)2V;@S2IW?XHY6:A(-%@V?:59L9O(DA3H&<-4C98 MSAI3RWF;O<|W!?+4LQ(@*C/CKA!M.,$N(-N]W<;+&)V?Y2.R4R8?]@O5X.O. MFS>Z2G-B]3H'9[N=$V\=,"?6-&CJG:+([L:]%SL7X=?-!Q3V"KX6AU\KSKZ=-M(K=N4V1+=;,&X]|F(9A'"*(50=E*

*H5R!<2&4%LF)535-5FU="*80S X*YI;3 M]ZP$D05E5?A%3R M-T\A[E5NEDLMXJZ62U=*T%-FU6/6B.D"^:]V\VTMT'N1)=Z=8O'>/HT'2\A MN)%&<$)^(AA+ DB+TCH%?*

E7\93PJJZ_??#2T+9N/5#HI)]9?;T^<; MD?3+RYS,YP7]_"K'-9QFR!N#!":OPP7=2M78;$[7B0>|MD'=-4*]PV\KI%^=:C*H."_BMUQY9V5_0U0HI[9.K"H&"P"*$<&E#(9&&\# MI:+

(>E@EFRYM?QW 26>[2C!'<&=SG.GFAHNDVW!5 WKA1I>37P3;I@W E! MYYD[E02]3&8%4SDW^)'SCB=14-[V[PA,251D"J,$$$9T*TE"|$X%=P1WFC|:M,?*

*3 E27!U*Q*Y#8>^K.2[Z3B^T54U'NG046$JL X6|-4U_#,+DB"%_Q !:[,_NG5=KZ,7W$7W*;@L5*9!GV;)CUV\;). HE(7@CN .QIQA&1S@3I5;0I6W#(Y" M6?*

*#,'88!!NYTAU,A;:FH4QDG'RFR(B*O@CN",X,[Q<;?:MN1* M+]L-ASSHJK'4"2]OA$?:X-$#';?@:6VUKRML:D25]WO9M#ZMK:^6%!;E[P!*

*M3]@#GKE3.TN!$W7@"G5PG(:J2VY+\"M8.HA]=&*+1!U7(A."8_PH<$/O.JRZH C8< 2,+=D^-5!#TK$-5:8.5KWF..G+X:/9E+V6 M\Y!2*NL EHYY6]9!"5=D25-T8PZZ3>U&G*U1SS65\U71E2U55B%4(IA)*+:5<22BX:ISI,,^#*AJ7+]BT$4PCFD0AFI7P$?:50 MVUMEM \OHFY0&$:CED&!0"&9_$\42&8)R:Q4X/(@DND]&/(4%S9-1EDJ0GI MY>F'97.2L)9IE[.X652):NE8BJR22)VPJ 5@MDYP5PY, <2%8&J]@6/+/FE/_MD+&02B&57$R[BE3R*90Z62U5W98=I7Y.P_]ELMB G(UAQ@<$\EMXFH7US\WI!*

*MME|&K>.!^7&&R;P\Z"U/$"\2+5J*%U$A^T#U#/[7#QX&G_!?LR>%<&C*SU4)5MBT7]HF':2U39_'O,7IAZ#WL MWR$(?O7!"(_U%(2/X#DAC%F<)9[B(DE?4V/C!$;&-%J M-:=X;8"*

(7(7'!+@9BS1&9$7^+5 =Z'HN'(W@R#9L6W, M%FCAS%LRP+.O^T M>X-;(@5Y#QT,G"A-/GT FT'.")"N2!)+&B#I%GKC"+_T/L /QP;%"?=#/XO) M42%2GQ?*

*_1"T'D.):EI+(#M'@1A>S(4^)914;]\$K-|%T2Y496.XPP_MVD_>W%$6602P98KY4GWTZY8)5FO,&M5?:?$36/=5X8RG8SY/I&OJ"<9L"\$T M@:>S'5I.#N4%$24UO>GC\AO-U7-S]'WYUR_;_T3)5X B1ZJX<_'U"?]fP^KG MFG6"G2*U7RDGZMK/-SW*/K$T]H*3-G^N*=7N$&,28O)CXFM,[IM/6N_,:_:N MSKRI!X*8@ID8J8_2"2BIJ8*

*M@CB#H>=EDRRD)G%>)7*I/H9$CAG(^%VIH-42K;[4> %@BK8H8VQ)$F+T69Z M9-;^^-JIZBZ)ED/KTBRVOKG\:G=(DZ-G#5(V!.8-IH'Y;=L)?-,N/|E2 D1E M9MP5H@TG<1:QT-*

*MMO(Q1=1X^-H|+'+?|#1 WEG25GK?3Z!3DZ?1Y.\,|X'D|EMEW2WDU75EZ#71.E8O4CLUGG_<*OA;G=E24)I>'8%VK-W3+D\)_;+%:'L$_N"$1M4E.I*ZN'H>M<*)'*

M2:03"ZF74TR^3X)ZSIVA6Y-MNKU&1#2*:23BVE7$LZ5P[!.!.5U2R7#]I*+JMN&Y;+ MCG?BO4B2C.Y:TA.@-$\OCB11BB>2.D82O >)B|GZ!7Y5_&4\+)CS7HKIE":*

*MU!8=2BJ=A/K0_Y(A(I.TU76^6TI_O,S)?%[0WZLB5IOH+JR8K$ZC\|!F?:,. M8FR=|E_I6E<*7[1_^@9XK2)O1@2Z#E"|&SI/;$#>BHJ)Z,W!U M$'B)%KN".X(!U#-6YTI[%\UF[E]-L3*WQ)X">'GF3N56J#@MSH2_MXPU<-\9GLBG-!0$I*3<@[^\OOFY8T3FZ%H8!2,BZ|+]U*!+ +|#F<:?*2PIHRJ%M%5 . 90 4SO 5"UQ M:25@\U;B$F-8N6MA53D=22'"*3S]*

<$=P1W!'<$=P1W"G?=SI> (!M>3Z=X 4 ME/3BR11&":T'VJWL#!$!%=P1W&D^;V#H_RM+4EK&]C9^*71&ZIQ=1$65,QI0 MHPKK;$%?7<, LR >4G@#T4/@P=QMO89>?!_1IU

*/MF](356PZZH:LF]R*OXO MX"B4A>",X Z7"W&&99\"=*E>%*F]9'(6RX)D[+/,2N%,6&F_*HN-Y#'DM7V^I MEF\8)QU+61!A3,$=P1W!G>/C3K5DAI5R@AN2&>B]L50*

*_B+":P@D5>!IXL(M~%%[EO4*FQ!\NLXPT\#QU5%,@/WB!+RSC-WJLG[2JCA\?3$BAG92EZHU'/40;51.A3<$=P1W!'<$=P1W!'<$=P MAW_N5'%MK,I-%Z@EQ,Y3L7H#P^3EF+4*

R:%/\9<#B;(JL:JS:# M#4>XV98%7P,WKL!-NW!3.8!S-1"P88]S4K(-$4#!+3;'Z[4H#C@/[_fDI% MK(T5;-

FQZ]=TYVJ;FX[6)&4ZN/\MBZ"D^L;N&^;=5=;M%2M=/CDH2N2IA>"*812"&4' MA9+'SIZZ1G+#9=O69<6H7S55"*803"ZF72V,4395NR$1-*

4E#;$U973AH>7BK=WD"7%=V45;U^"Z,] M"V:QUS\0|$-3<6BMTE]W]RG7Q#NEU'K>&'G&$R+P|ZRQ/$B\2+CN)%&X3_MVE7(W)7+UBQI'B0JC>DAWQ76[**>>-*

IA_*,0/'CZ]R@51'CI:2E1&I:]H-(M]I:"N(,AIZ73;(0I-"7\CJ/2R4]))+H). W;2X%T4U:?8&CP L$57]#VQA+ MDK1H!=+,?/NCE%N#@D2#99-7FMF\FPNH=HWXL]'8;+V-T")B/B$Z9C-*

*\OT(.3.VS5Z"K-^M7JG/ZM M%*E[3PQH0RZL>\|<6)T_6 Q6[9\ER$73>?P-@K^%H<=]TX^W:* MW+JPZT[=91["KKI:"*802B&4W1-*NW(%H8,(I49R80W-EEVW_EZ($$PAF%O.*

MNU+&G:U20X"KC#M=)QEW^)_ZIX6%9/(#42&9)21SY5 77Y)IT%Q8TY6--8D$ M0C[%=+9-.BL))Y>'NW23>)FFA5=,K7X/0"&80C"YF'8EP.Q61%)OTI -9B4).#@/TE&,K=/^90X.

MKN+-D'? *!5!)"DZQ.&@GT\(2>,J?;J&GFG(RE-Y 52U98U;)2.!KS_@2 MO6<$=P1W#J";RYQOW*MN5@O=; O+L27X$M+/,W"GUZV? 1Q_V%O\:*

*MHQ$,THR^L:*PD7*NEFQ8O)1A9[!/T5'(,8I1E$/,*J_ B@!IG:.]5KNTDK, MY[W<)<:P,M?"2G07X0U1HA&9X((@CN"X((@3F>XT_$<#FK)>]+] LGT)U,8 M)8"89}U*F!*

A4,$=P9WF4P>&_K^R))U@19G6PI*$C7BJ7B[Q<17CD@J0!/TQ5NP=/:0ZQ7V,"(-MTG7F@-L;J P.,PDP"5'O/"=8!AG8BIJI"%%O$9B$J//,'98A@CV(NLJ3['<\ M#X&R5Y:B-

_KS'&443<0X!7<$=P1W!'<$=_CG3A6WQJG<:(%:PNO<-M%.TW,$Q1>8(05+JW'XYD.@\@;3CFI8_8"H!%-$@AMJE%4$YP1W!'<$=P1W"'

*M!Y/+66FSM&QR7:%X%*1DYV.W?M@.W<37(N1%8-5W8=A5&0CB0.09NCM'L%?XL[!U6W* MEB6D4DAE%Z6R3-N_PTNEV1OHLJ*;LJH[+1#,8@=-R-H89-PPL=IND|LW=ZP7A M?*

AFUC@?FQQDF_*@MSQ!O$B\Z"A>M$'(S/I")BX3EU6\C(+Q UWT\+[^\##X MA/^:73X!Z#Z(^OD"<:I]>-DN/B)() ^O"XN+B0:),%K;"X-,=(L\O%K=6/)F9 M?:,],P.'/O&45.\,O+=-

*'M7$)L_M&$K (U4>0?2,&25>&8K?!Q#^,>(")/-9[M!$)I"E!*$FC2,4P@L81*J,"7R)]##8 4_5(*(A!Y ;X\2?$'M+;HR4:R%<,P MR!&C:9505R]&G"(8@#1[@Q\? 3\IL _@WF0 QZ@+5@:*

fGPM$(CFS#MC4'0!MJYLA1/,NRH/-/S>G-;AJC\fI MA_T!:,&O/ACA"9Z"\!$\)T0"%TF#Z;+(A]#H[(>/?!\,0_!\&D24E/2FC\MO,%:B MZQ^U8?5SRW1+-&X8[9EOOFH#;Z4MLZ7

*M0EBSO$HH?M-J=E%-(74O-N0;5YMON7# JTGF;X,/W4+&S03=2|WYLI)&8F=L)(MO/8!N5=P<[7|$E-G@:>=SA"Q'ENKSZF\YGW5PA55)MGPYE*YJ5;>7.)A ZG<*

*MU"[=.)H7J-+G$XT5-DR5$Z*TAQ@^U5(3]3X^.TI<7NM"4;*6!:FDGAIC!3 M.4SD%|H.B6EL80@!H,78,",U,4/P3$I;A|EN(UUM%|^?.H M.1-H7V8.!8BF:*_=1>HG:Z(%3:+D"YQB30TUBJ!R)? A.1*_/NH^F,?W)18 MI"K^.80T^R3RAPO$K:Q=G=Y M62#00T$;FP, :BRJ_)>$.521-GJ,992M/DV-M1FFR6I]V>I2\A5:/QU)$\> JEY8]^/RZ;P M6I81B-*

*2\L:K+#0A8YKF<*U;2U4LAFBP,,;K\;Z89V4/*N=_M'VZYE9/UZ\.X]_ UUBMK9!=GYEQ:C? U18N_PAJNSQ?Z:0.GL#5945N_YQ M*&'J*

*[FC]DBSQP>H@V'<2O4QMG|<18+*PN+D5!HFS:I54$!9AXW((K>&[OZP13;2,-E1[>:QU2%CIVP. MHGO\M";:U.9) M.$1B2" -P"%89VTE1*&3Q/W,\UKTOEF\M#S\$PP1Q&UDDA$*

*MJ8-AI'IKJ,(:O(@\1&*O7V#*^[T4TH_'UG,15-:.!#]DU=11;5U0Q8L;RV&TU; M]DSW B>5&&NZ;%FKJ:2M7E%YU[97*$Y!X,]V2_-U-*8.CYV[0ZJ%F5P*83?+1-W+YNK:\6#T/G,"YDK*

M2XB#)42134/L]_*/JKW"?>N"B6RDZK+-H.^L,&^K'P7/ T,2@@\PRJ#\$O- M?"F;^RS"[&5F]LY(?IU3O*JXN&37396--;LDPNQM/YHJ*^\"Z<**[;];L6*P;*

M60B3MTC\2Y;@=T.$>4XK,2=L]6\G3):J G.&;R:\FJ:L-[AK!0-?J#2S9%.;T4>*J;N;$$K!6L6.3$SF<_M_*>IB:"%X5!+XBO1Z'D7\^HW%%78B'3G/+#0X""2)}=TL\AW,#:BJ

*M6I<)HD@Q6|G5>2RGEM(5H:K21|QC#T*_J%,.8'XD12U;TZF%"5LM3%,)OV MEMY[Z*U'B?X5T_P&DQS,*-J|2LCZ?#EB(D<&T M44F.2%P2OVF?,4+7> MP'5EQ^.E*I.*

*(HS.ULBF)B&LX74PV7%2X(D;)($;Y M0M_+T1DE+I65RK)AT;:ELM! JZ(2S83ERP%I3=#D?AE(A39S"0|(HI*FR/M\|;'@H!02L_]_L5 $JHD6-C64'C9JQ5V:T-*

VZX{@H<6_CZS@%L\J=&T5 78: MM?.GMG!|QP.;1R LJWZ)F/T#L@.V M_EH!+V4!"8P(_$7D02?/-K=6=<(@N"G"\,Y#SZ ^9F1,KCYJ=VDA0%7HK7*

M"G)!MTSMO6SGY|RX')T7+@&;R,B"22/^DYY\,8S\]V0\6KJPJGYI" MDK->]Q#2;7|'Y.'<;T=._Z"H^2:|\XNJ;^)2M?>U?\Q&F)!M61]R=\5GD?*

LK]U\|.T'91TG/IKRRP&G;754=6l-5X3^?@N? PC@+89=<;.MSI%-NRR;I.ARB!A73@K]1IUE%^/I+YT!^^#*'+A*U);BR*E6TY%7FUWHX(M'-;.^.WH#QU1D5>&ECJSP11A"S=X2?3HLUDA->-G2;%EG4+U",!U[T>00?!I1 MAY=<<_/9GNJ8'WZHR=-6M9:+Q1M7_;(@V1Z..N-),M+.V)BLVJZHZ,+C=_MD-\EQ%R(.3-CU^%)SDG#!"SEAJQH[9?TMI_X$*

*,\D@%^H$7'\+[^\##XA/^:.M73T!Z#Z(9K*A:EB[%!\1@5"-9=WO89&&:&\]C3[F-$COR[REW9QJ8B5W.X.2 M3!%T_P2)Y)G^*4+LQTL!)mP1] J$T!8AN,*=-CF$*B*

*MB7T8D3/C^">J> "Q\(M<(WQYDN(/:,[8R5SMO>9A,00#*Z^/M&4K5I6G"(:T MQLS'Q\!/Q[-E8>&N@N7*RRW@##H\@2S?2L@8L>P?'\AJ1E/+.,G46_R83(*M+*

*MH#K0|5PX&L&1;=BVY@!H0\T<.8IG619T_JFKO=E-8S2,P13$R):BZ3!=*D&9#ID&5DAXD:ZC$9,Z+)R+!73)6<0M@YN:3%4>G8$XXU6.@,#C;+!"SZO "F)'B#I M9%GKC"+_T/L*

/OXB\S6+-R!|_4#V6QM+/"&1^0/33V5QMG2VJK;|SM74S5UOK MY++$) >?|M"-6PM*$ZDPV7]D$_P(M:W5G|%52&JDI"B]'12L;S(47$|K)+?P@RJ__3(O/R"_@-

K>GA.@HPPK@$MV# M*/@WO7MF.1=O?T5X_%WQ0'KQRXOZ:I4%VE DKBJ!TKM@MD'BVI-\V2^^?"\|@H2D$<1H2K1=7A+F"UZ1 M'XDY@"GX'3SGOHPE2YJBZ"

*<2,6:*ITAW61#Z>35H'T[#^:\F/^1ZE|&9LVZ7$ MI<(2.0;868'H 1L8"1T,D2!B8[PT/$N>$RR'"7'"Z-2\HO_S:VOBPRL65QO(V MNYRP+=J5#D_"IU45OAL\YF"$/XH'6*++R-*

TN[_":M##B+G%-WX.Z4&IF9RX M:P32717(A<=+|^59@_>34:I>|:\79L'"4I.^C-(.E*^<'G"S_G?]V/G+E=?3 A%00A #Y1A$SY*QS_&U>T<4@J+Y?:/CBNG8B#*

<.09J',_X=OS=;.M@$V)DCP"M\A:&,8ZYFM;MXB]D^DA=*FY%O\;T[;QS%$^4QFB]TX MIFM=2GO:IQ+ Z^'_DN)'S/=D'$SS8<$D[VL_+A:ZH@TV,4KGY3N6YS(,TB M%C]*

),,%E<3\\.NO3TI[U'(I#F3XIK],&8>ZGY\0E?,#K99801M$2(7]EY&T3 MF(YCNO?V@L$3Z0RB% 0$Z0&^Z1D"I$]%V(AZ(4 PV@4X*?C8>-!D%6<_$A7 MJ[(7-+U!NJ!73J2;S!LOW.X5L/4#G\X&Y"GK:9Q2Q#U K,:QU4*,CPG,]Y5$ MUXBRN5V MKW>Z,8>K>B;VTX8*DD)M(=&Z5+GVU[_GG$S=D=+@(1"&H?)Z=F3*@5,,)<[_Z M3V%!*

*_E/T(<<],WR#3$/;LA'#6;"%O@_?-K%HKK1*A|SH%C";#4.$:LD2%)\3'Z@':-<85*9P59AM2|&SM M!|H,56P/W\&&EHX'6,,)93]!`:|B^B)&_`0!+1>>V$T^>#D%&*

*^$'T\#FRQUF,AI[8P=E27;@O H5S/W:G"'+2 V8F@^3/V M>%B+U(BHP++]D)PW%=22TC(V|H1OKCF9?",R0=+YB*Q:ZUW],[VNA"_"0R7> MH(*4/]PR-*00/F(^50]X7A(*

*YB=4@G])HO M4MT4?]_P.:=?AZAJY4S+IE;AP01+@5]H?0+T07X'GW0.8?._K]BBT)3Y@]L<2 MUP09'@>)VI>)2<'_SY/]YMT*Z067+G5A3U'>I4;&(99*44ZBF1"1UBM4|BE: M*

*XDF*U+9*$N_%/9[+9O5M:P32717(A<=*+|^59@_>34:I>|:\79L'"4I.^C-(.E*^<'G"S_G?]V/G+E=?3 A%00A #Y1A$SY*QS_&U>T<4@J+Y?:/CBNG8B#*

<.09J',_X=OS=;.M@$V)DCP"M\A:&,8ZYFM;MXB]D^DA=*FY%O\;T[;QS%$^4QFB]TX MIFM=2GO:IQ+ Z^'_DN)'S/=D'$SS8<$D[VL_+A:ZH@TV,4KGY3N6YS(,TB M%C]*

),,%E<3\\.NO3TI[U'(I#F3XIK],&8>ZGY\0E?,#K99801M$2(7]EY&T3 MF(YCNO?V@L$3Z0RB% 0$Z0&^Z1D"I$]%V(AZ(4 PV@4X*?C8>-!D%6<_$A7 MJ[(7-+U!NJ!73J2;S!LOW.X5L/4#G\X&Y"GK:9Q2Q#U K,:QU4*,CPG,]Y5$ MUXBRN5V MKW>Z,8>K>B;VTX8*DD)M(=&Z5+GVU[_GG$S=D=+@(1"&H?)Z=F3*@5,,)<[_Z M3V%!*

*_E/T(<<],WR#3$/;LA'#6;"%O@_?-K%HKK1*A|SH%C";#4.$:LD2%)\3'Z@':-<85*9P59AM2|&SM M!|H,56P/W\&&EHX'6,,)93]!`:|B^B)&_`0!+1>>V$T^>#D%&*

*^$'T\#FRQUF,AI[8P=E27;@O H5S/W:G"'+2 V8F@^3/V M>%B+U(BHP++]D)PW%=22TC(V|H1OKCF9?",R0=+YB*Q:ZUW],[VNA"_"0R7> MH(*4/]PR-*00/F(^50]X7A(*

*YB=4@G])HO M4MT4?]_P.:=?AZAJY4S+IE;AP01+@5]H?0+T07X'GW0.8?._K]BBT)3Y@]L<2 MUP09'@>)VI>)2<'_SY/]YMT*Z067+G5A3U'>I4;&(99*44ZBF1"1UBM4|BE: M*

*XDF*U+9*$N_%/9[+9O5M:P32717(A<=*+|^59@_>34:I>|:\79L'"4I.^C-(.E*^<'G"S_G?]V/G+E=?3 A%00A #Y1A$SY*QS_&U>T<4@J+Y?:/CBNG8B#*

<.09J',_X=OS=;.M@$V)DCP"M\A:&,8ZYFM;MXB]D^DA=*FY%O\;T[;QS%$^4QFB]TX MIFM=2GO:IQ+ Z^'_DN)'S/=D'$SS8<$D[VL_+A:ZH@TV,4KGY3N6YS(,TB M%C]*

),,%E<3\\.NO3TI[U'(I#F3XIK],&8>ZGY\0E?,#K99801M$2(7]EY&T3 MF(YCNO?V@L$3Z0RB% 0$Z0&^Z1D"I$]%V(AZ(4 PV@4X*?C8>-!D%6<_$A7 MJ[(7-+U!NJ!73J2;S!LOW.X5L/4#G\X&Y"GK:9Q2Q#U K,:QU4*,CPG,]Y5$ MUXBRN5V MKW>Z,8>K>B;VTX8*DD)M(=&Z5+GVU[_GG$S=D=+@(1"&H?)Z=F3*@5,,)<[_Z M3V%!*

*_E/T(<<],WR#3$/;LA'#6;"%O@_?-K%HKK1*A|SH%C";#4.$:LD2%)\3'Z@':-<85*9P59AM2|&SM M!|H,56P/W\&&EHX'6,,)93]!`:|B^B)&_`0!+1>>V$T^>#D%&*

^$'T\#FRQUF,AI[8P=E27;@O H5S/W:G"'+2 V8F@^3/V M>%B+U(BHP++]D)PW%=22TC(V|H1OKCF9?",R0=+YB

*M97%HXBMP+&IZ3LV5[.72Y8U=\PTQTJ9F?)L*1H@E/63!W DC9BH"0MA3=;,. M(0-T8<#>F@M+F_]-L5\,++R^\030]YWTU;VWL1>C&+S 'FU7--[""MMR(5F MA=10-WT&/Q'3228*
!U5#@.4(R[=/8IRG3ICV,\OW:CK3UB4?LAD!8J@@ME)W M?BA D=$<&L.CVF^8#)+!D!?,%881!C0<=4,[K36)$,-?>=2^;0A^ZL;GU]Z4 MSV&=\O-\!9[*MV+Q4A,;8!09]
!IEW45)NM=L; &V9L_%%F6-]!GL(:\OITBG M>^:,6AT8N!'5T@CL; B+8"B%P?+P>X>I"%X2T5CV1V,PU_@MX#*N""+K-.I)EZH&@4+UU96R! M@-C'-X,S-0 F4Z3_2,5;LH
,3KCT=#H&NOO4L"pL*4-I#/:?<0FX@[+ M:(XR"#M%&FW6S&I(2*T=/L591^C,U14 6*$^=]X?^L;I#,)O.HN(!^0&O,3 1%1,;VTRQW M+'S;---=V+KV(@0)?=4O%;?
UB*]^$L[TB9^5G'I_8OHSB?:W<4+V#$L$@JEW_&IP'(M:5[G8]*>GQI';[3]BCWYTH[1:3=BH9'Q*WUF=G!V??M&H^ZP-ZS;M@^T>FVH M-]+W;=C5^\/&>M$-
+G9/5E4^'ULA4AXFU@XIL7K(; MF+53,[!$T:C7ADX"CX"'FEF#/=1V2%.XC!9_NT'WI\YFA29$V'S"ZF_.C"EON,TAB>A$1,2;EJ8!14]P/3C,>*)0
M2.1PH6$(<5&NS!>BHT64H<4&^=%1+7%1D.M(7B6HG7)O:Z'5JI.7PE4JBJTO5!2ZG&!+^[5B7M_.EM8M&XW * M:A-1U$9"U8(IXD>
(=2(1*LCI:YB!IDYQ)FZ@W*2WD529YWG]1@VH]M:X+2 MPW)8&A'M?CLNWM?&Q52;S2FS=RQ8Z.6IM,X0/TV0U.K,QYV!VN3$QKRB$ON M_;JY]^G4]J1^$(FX-
=4L:DEM6)]J#5\;Y$_=WKP&0I=%ZWT%EG,JP0;FHTT'3LXQ+M_M9B-BYP"'?>V5D;*T+THXW)RX*2,LUE?>S6UO;\LCW&YY|'4LO.M)RT,*@9>T M/';3VO8QT|>241K4*-HD:]MO;-
;FC',2 4UV'!RVFP9.!42)-LQH//;.^\'/S3::FM=SL25!S3\.G?1,2=COVFX8M'ZS+YIU"RYV@ M\G7K*;AK2RV++1E%;PT&)1Y1R7O=!TQ9'*\|/NUIHUR2(M[>(&H'6U!V6&ZZ=
M_PB8U_[\ZR+!]M@O:V3!1B?7H/%D@#9!SO5EP\Z.KT'C >\VH>LY M/O^*(CHW6&'CBIZV@+(SYKRZ_$_3=LZ!$9Z/_!9B']B37_YL71$&^B$[U2) M+/+TS'AAEUT@-
LZ=]7I&++1+83F#Y'XEM-*VA@=,;]!LB4?KJ+>_XB*;(V^R_] MG153;(Z@?*XETKH^L@&-0NMI92>%E!5MP\QSL(H:EQY!&>9IT_,R T':@:#0 M(59V'VAB(FD+NP\,L/M ?
Z".!H=KL&=1?W"P-[%M/HW:F>*7D0V^3B/HM[2+ MP("Z"#1@)YZUT_,,,/RN++>K;V M@0+T C%-7Y$A>VIZCU:FL>3FEY;";_@%F M(*BZIJN&>?A(Z/8Q5JE<;_--
'0M3]Z|;WXZTPQX@K;[VATVAUK%2XI9 XJ0NN M6N4>^0U^2043:7VH)HG*EZ5+HY.9+W!.NF! JG;$QZO.E+@V[$]WZE[LH/FTM M?<|QY,9+W]M4WGYV 8! L3
2R5&,RU(:TM98/(*#2NBK8GR; <":^C&^AS36 MG#:[^M7%VS-'MKOY]?*X)9O GW<^?O1++M5[6C1F9ZR9(]4<-%4_V0B*G"C^
M>7!@_HQE;L4)SY,^3Q9@V$ZC=8V>/KJ"!5>>8'!&PN*%X@ZU$6V=N:/M8.X, M.N-!=]B,M2,Y!Z5SWM:I16MLGMIZTA"3$8=:,3^T9Y9K=|^?'4O<_1BSC6'!4
M,.R!C:6(0ZOHD;2&<20+AIL'H7<KF!{$VU(59#%BNT64H#85:NLR.V MFQ%6K$C>PY)O?SK?/@,-.R?#8B.OMAHLIV^&5U,$Y>:<(CY<.=UPAV-R4RH4= M/#A>HN!I.MRZ^
BU:OIW[M5_QF'DS)Z;QC4*U&Q$-IH'>UV.@ZA*-&=*Y$>V M*[@7L(G_X,&*'&5_\OV*G"^ AAE"*>P'_1V4@+DV!ELB7_&Y'4IQE]OK;_"6 M+>)BF/-FA\K=Z:%X',/_]-MC1]&G_WH?QB\-
CETBIZ###WUSKAO6MUR_9T'%^3'"RH=N^8)^RTZH=$9;[K5 M+1OTV0G!W$,&X#PR]UE5GN;.9*XX(:''1.# /6)$BCT^4)=B*T]"8(+$+#K)E<<#9R\9.ZC M'XB/\?
5]L0GL/1"YE50[W?&,S\.%!KQN\t@BA#0%B?-;F0^K6$YO6&D<M_.';@:^?YHQO8QDt(-%;(&X);R9V"!-KP7:CX&62]0#83QJ-U>MN>*Z,N85Z9^(]DSP_XN?
Z28YTMT_=15/OJNZS_A(^):5(X6"_L9W@+K M-A2<*/9R"?S,L1,(0G_3 M>W3IL(VN9>CM2F+P&Z!GTSIQHCT6'8BILQL)U ~495#$":@QW3%MO{[
MHJ5R8P>N#X2]B%T.HH4_96XB&KR)'RS] %8*816X_!B4@S",%T)1@!^X\31A M#Y/,CE)P0VHF6#C!<+QZ|/%5+]BHP!Z=\/O5+&" 9C@9'#D$ODU%\4 M^,)T.IFS:>RR+
[,IT_E0O^::?0;/.]15[-^'15T:?%PX[*@+:?\')8CG4V M:(F@33CZ$9D%\GJ2Q*E(F-:3*T$BY%!.)PO;41@CIF"(&8)_WE[.*V3/9'; M+MSO"_!T[67(WB9_O)LZX=*UG|\Z'D&%'GI??
$6_G')%+ ^1?OWMRIM$4-NB:IKEQJ2VI:CLZP3;X MNB8,FO;81-CNA+.'8BT*U5(#T1^5K5(:V\#ME<(/HC] OD^,D)
M116OZ,_2R_T&=YOJG=Z)JXL4#JM;GFV[=^5*Z7V24=M/NF(3CHJGI0H9O9D M-5MC *UC =^JU;DF'.,2RH^*^WAS'^'B/HE[6X?R(RP:[&IG1]LIGT^C7N)'
MHNCS$^HT.^1JU9;,_"5-% I= &EO= &MC]M;OTGAW6I\;IP(0U]^@!M/Z:C" MLS3"PK%N1>M3X -[F-TOL PD&D,REQQ'=.XR*&4>]38&AL /6^IJ]%&-^!]
MXK!9XW%U%DO7*2Z$3AW\Z=B)S] SI#_%CT]N$9 !OHROG>=B?MA;Y!$?JR M/8>%W#NXQN!4V";'-CZH_T+N+3P0D+?T67EVF M+Q<$C/]>PV0P!TG;$8V\ 2]P$ M>3GX6\C?
5MOKH"W.0WER$'@FXF^DZ4?DA?\+04P8?W,9?+W MHI 0U-/+'K'OP8Z,H_6/;/8&G4K4$)EIPQ6 Y?Y['F3>E =V=0^(^_W%GL%F MW]KND_T8#4]A^.9K'19(3<8#8TAT/=LMF0Z?
V9U9L,!@-F_>\0F"-Q)>)1 M@#L@;_[QLSU>ZXQL"ZY]Q4:,$:A]=VPR]^"'E#\!!E4_>9'THLRU;_^QCT (8 MY1^>'4^QN[Z"@3-,>:"_R)%$B0\?01)Y$P>DR6T$'RSX[91);(4Q)>S-,,%|
MV.*1/Z7,IA?7#@3$F6Q%=$#A;_@"2!?K_#//>(C]<2I")D9<\WD+]P#%P\'M32'I Y3DL#2^\3#AGUSS0<2%&=BB!+]YB"I"@ ME-U%<7A#D1$_ADU.0Y7BT\1HQZS9%"<.;?
WJ[9Q0D)>B7#8*.1EVK;]2-@9B]M[DBQ_JIV#$3OCOK]6DNM_]RPZJTFD-]7$I@:;,,>$UAK"(T^?;9>S@RKE(,"06 MOR),?H5L?@6-?@6M?N5?J<^+!-EKA1-7"""3&'(@Q];W&/?
S_;6_LLJ.C\ ^1 MG$E:3CZ]F&?G?& 3AK$"Q=!(IS'VZ^_"(78N+2D/#1^MJ>.T>L>:E[+5I9KF MX.[7QV4TZ(PM7=4'Y1ARW5*">IAPU)*P(AGO5NC3 "*W+]14HP]HYO'/E'XW
M146*1/R'49&4A/<9B P[8ZW7'98C(A=)OU(H[2Z4M+,52A;@M#]]&') D3@M M99*42>MDTI$&8QY9)HV ?OM=HYRMU5[26DA3R'4RC"YG]O&OQY*9>,.KE9S(^1
M*3;'O5YG;*C]B^S[!\1OVO8TT PC+HCB:%GCZ'KF*=QKLQ3QT9]M5@-^,(F:;6:>QODR3^PZ876MMHR=;S*ZTG;-F;?U.21"S-_[&8_4(=FN1]EQLSX]>C=8B?I&>+E>6G-
17VNYW/2H#\F=[2W*+!0%)AZF=IJB -I/&FS*#B5#BUP,P:2 MV4L.C$B!UIH.52,1LWV;\W0*= 7C+/%MY#_R+DC4,5-G/)62^"!GU+3. M>-3M'ZX@M\JEO$|!$[*$%?
X>.QE/A'W74RRY#H8::WMR$ ND-<.K/=M#++&\Y9+,#X? M R*$4_Q_G:OV(:5=CXR&84VU-RIG#*C5Q:3.LPMDF[X_2HNI[ZBRL?7M^_^UCC85]E#=>Z"99MK^$:;CC_>Z
.>H=G+32))W(N[,N7<54< M\4RI=*,H-L^P5&NH\?)ALRU)I6V=3?XJA4_;(4/%1!KHZ;\VE+VM J1I>S9 M2*EG(WM&G;&N=?N'EPDW&'TJ@M?%R#2>+BCW. ^R:-/QGS6-2?
VNM352@_UT MUT9JM%U#-8UN>[13YTY%N9L[H>B?J01L"9(),8^:9X.!DO\WZL-.J]D%;SQOJ +%JP'CKXN%AUGW0L\%#') ^CURVG&65C M@?FTQ_ST5M[*G_HGIZ"L,PQX8Z-
@JR0+YC?8=ZAKG7$TQPD!:JK6K\/!@!'& MU$.8.4KMS3%F2!0IATEZ9^SY930ZB-I$4]DT!C_7,&FO?YB"3OQ7E%P&9 M1EIM!X0HUZ|K3^D0+!-56D$@"4M-MX>Z<:Y-
MTDB;$5+/)%GX/IZ>.RQVTMZ[M7_;930TUX8M>;Z0&^>/RHW=91-64?KF#TZT!Z_=Z0/Y,>^IO+_T%;(MYPJ2U3FXU0!HKWZGL-6PBUC>')>@=^33!;WPU:XI+$I4-PZ36,\D3-
'DW6 M(@#TR+RZ-,=AVU%?;\+/F]<_7DU!V2PP*?]S2A%YA1{)!M9DI#-NZ<3(=$P1U MU>P=GG)5>XC\\4)A17ZQ6RA,$MYK);SA20BOWQE:,]HW>-]%I#M)=RTY=SVZ
MLTY"=]BN1E%1*QY5LPZ?4W)\PFLH\;_5M'(+ M%\2GSR[LX#N+-LV8>WV%_B6J&?5.0C569VQ:]J&]TO3],#4O5 MC,-YL<2]-F*5?@IL,GJ=\;BGFD/9W/\RI=J:<@EL]_D>1AGH0|
<&K%?!V9A[>VJT334_@L M)%:EL*L_$JPR *L,%10)B547B54G"38:9F?<:ZB6=GA%N,2]-F+522)!1A+^ M+E1-.UQ!, .K7H/S\\%?FL8PR!]9JJ-92>ZA04>$KUWDGB'877&HZ%|-
*">)E8=9)X MAS$BS_2IHWY.9G@WY$,]B#LQN18%[1O^/E;>G=1#<-ZOE4.!<#M_13A*Z,'N= ML69JZG#0<)9GF]L0'9R*)DE:DO0N)'V2<(N)\^LU4P5%1I*T)&E)THV2]$DH
M&@.H@Z%J:H>[QR1%2XJ6%)VGZ)-$KTV,7NN6.KH DJYH2;C:5P[_C6!WO)B@ MQIOF("P,\\-G-VG(*2-5,S^YUQO[O.]R;&KW6+&V=?
=X%]24D=KF+'SJ$L*76*H,1X=$=ULRJ"'G(38>=\Z9 M^ZSR2&ZCE_LRT!GB_,)UQ?5[WVW_979O=<9&=UWV!9'1#?]6^VJ^3IV F5 M,+
[_$I[$IH#9_2H.;Z3Z1_>VB]W9GICKTIP/;+)(/_@S#IQPZM#^0OPY;V3I M8'M5;QIC \OI. 0F$H.%5]+ U*\;)"(ZO(;*+/ 7V9;" MR((BR_^>^8/+ : ,M3IC$Y(JU]5[O6>?]2_!/O#?[MY#J
4D0B YO75?M*U?%=:S\'7'C00T[#C[8K)(R-[?6P+VV8LG\4/"!34P8; M"+ S)%R%'88L6@&XJOSAX41,Y9^@O$SABS=XCWKOW1_=?W;I3^W=3_R%?$\% M]#A*]^ =H6(/=?/-+O%
MA,H0E9,.DIA@$E\5N]2%9PIX 3B;^R6UB!1H@=M^I!S&AB9KG&I<&A=8P%K@<5=_(B@0N;6B?NE:+&_C/OAY7/^Y%Z0C3!?;'QS:=?Z/;ZT3/O(`3%-81K!-D
M&O0U'+"!.9;&5O%2Q9GA[^#8"\ FQ76^ R)CFW$/V'+$^XV'>+2E'R3G7[>3 M)Z B>NH^.36;%L](-Q3BVQ7[T79<@AWOZO!($==C#Y1VI|!'9XI!T56$K1L3 M)B-
DL&LY_!T"$80D0/$I3AHA[U"%/<,4?RDN#& 1B@ZW4VI?%83 34K7[SH< MY Z2"MP>]A1(C/S"BM?,H8M/+5W;P]THE"W('ARDH8_ 1-@/>[%TX9=#=NA[">]$3D(]B*J
RH2%\U!P_1Z.UC^RN74Q;IWHH[-V BE .CR>EXJ2X]M5VD6D%.MRAV;S#UX*0H 1?30;NNW_MF/&(UH^,.S0M1]>8MXCER^QOVH+A>

Y$'$6APS%G2P%69=]ORI!B+3AZ M2XD"@Y-@>-D9O7A]^^7=FP\WOQF?/M^],IZ^>W_S}>V'3^^-7S|__0/^O/KM M\^=_X.?;NYN[=Q_??;I[-,8,Z_>JE-UQ-_5BXY^I'<%!^POC*YN#\FF X/D5 MI(-A-:_^2="UO0"S&:(',W*Q_##\!OP7EFHG;(:-QZ\9$HY#LR8,3O 7P$O M\,.8 6[9OA$S)XV [\'2??LA-HV'J>=,U6=XP7WHWS,C3D?P+?!>N"ORXF\Q MYJ],9,<=.,M8TP!8@MYEL8#B+|<8=@HG8,<&-DYI-8$2%B;I,,V27SUXOK,\73P-4]]=_I9G ML"Q_,.?M0/D[/%K'F\,"EW\IQRA[LK#[AH>PZ#WG RK<)H#Y,6=8DM%>%)-8G]MGM[*#]+PSY*-$4)8?)1'D "-B"0/! $8 (:/B(;L@S8@_HVH:+632CKP&4$8MCX,PQ MW&$GB#6_-2.4-49H8-M -)KKYL'9,FTI"4WVV/0)H7C_*$)'G(S<4"MT5VBC7[7+^ MR+_"N'607%^AI#@1QR3P]C)U]_A++'IZ7U4'U^,7K9=P YC)X]D7.2D4>'>%KZ'R[M&@$711? #+^F)YKT"GOD^; 8?/M3)&(;968KD!<4S!L8 EC+Q$7FW0)\.6I M,<9K.4NW50#DA P0A&C€$]YDPO2"ES%^UC,$RP'B+,.M_X2 % !#"3N.PEE^D89@1?0F,E^YRH'*@ MF3SD<,/& 0NF;/',1#Z37'INE$DJ'Y&$H\=?0.]!PC=-A+8#& '[-8M@:S ML<$L0!%/[0@-.33C PFAAR$"' >)^X*HE8X,;)0;N$*6A_%*T2@+&/?BIC$MZS M*$!$X/D-O\X;#CO&2^%3^O7F]D:XDW[2>'=']D+.^A+Z.@N2@%D./Q7+PDC0]:5 MWSE[@K)G92:)5O.K ;(D$ MR465ZW6*FSL<^0*X<=&9C-*97-3B*<*'!WAJ>21 M5PV=DT')//PW FAJ$R|N; 0DZD7 1=$-8.M^)DR3[-)(5J@O!D#HQ,S>,Y9 MG!"T\=: -+D$TN&>|&V|SI3*Z"/Z4 PN=1=)%#=8E**(Q,^O)O)2L2M.XMR.O M3+%=6.(M8P6JLY38DT9S=#[8BG,1G5)V@ F7\(:?LW0S4G=!\IM2("J$,@4=H? \|/*2) A+9LHK-IJD+IJ#'9 MU.#*Q/ 1?"6C%!A#0[%L!PN>#P=W ?TZ4\PMUC17#?!1V"GU$^_*|>TX%H"B M]#6*$1$5QDF4.J19X0\(\1$+V-C#, "/6R89C38X5"=,=]*00>X55G@'3==; M<1%-_'"$K#!$aL C?,#9/?D!PL(T^%(8SYX&T0T"W<"T 9Z!/0L#OH4H03! MNC" M(;)INVCI\OQX"NY#1T[L8%!%E$(6^B4GU).OE]U*G MI^FY_5>FU-FSS^06$5J]^%(Z,K&L0$;ON9[`2W!$N!$+;3;C*YH&MOB|[4?$-M(FV;,>:!M6:WW|HRYEK,):CE7*J)GVLS%M_'@?(E_OI=]Q[*/&)<0[ M\# @8\ BF?L5?:\U@R,CF4 ( M-ZM-PL,=H>-1%@AYXD:,D$=X1X0W9=`8MLJWVDW0_\!25I]-C+6L5&5(Z_ZRL*9];+MB@IW.\W*G-Z_X,AX%2Z=3HZY MH>D<-K;A4.S8$)6FO+RISQ7%1L&@&A]HSY';/G(5>]:O#F//#A0. FI?C^-^ MF:P&4@]-2++,99Q+M=.D8U**)<>:!S1Z]>"6L,6F2'TAO=)4"A SP\M$%1;L M:\Y#>;!5@ELD);R#U%D[E#K,TTL3!XFN!>6(A+HN=R!O)(V#QQ@/SL-IZ]*<(-M_E-9N5FL*>>OYNK[&"00:<:Y%.')7N*UEP-M M.%N@ZU?8K?$KW]+IF+&0!Q87>,R/V0/Z2+9E%!^\,Z'GQ42,$S8*3\Z&+Q=9 M!J8G.D8C> ^ZYOC"IJ08UN/>BD')[&[2A-:T%## $3 6FFAS,^Z9D$?@OQP\O M051"J@$&2)^ T8ZH@H =$80BD'R '9R'5F,*K'QX&UG(?/8Y5Y#=U<4>2J\SUHU@-MT\GE1'HG]#4\(R?/# MIZ9$X>LPC]+3#JE%H(<9O8L%>&4+XVI2EI L&W/A3@0PB8HBMRC.#IZ:!FK$LR0CL'S9'.H>`_2?U@!,9HP5FQ=%1246.$R$6/HGZ>GR\;!V1 M]XTP11>*7#-PO=CQPY@3'/5.67N]G-H7114)7N%0P%)D.[[`@UB//:IA?-[X M.QAE0@'CQT>;D7?I[E-(+0@.NQ2@!4E@IL7J4\S@J)ZJF07I#;0NPX!>"]OR M> 4A7:U2RLKMB!P@0F7K#<(>R,W-S(>K;%NAL1&>D^WR.F300ZCUD5#12=5 MY3OE4ZZP1F5](R+=(P=$AD"%CR%A;,3N/<"6>&R2*I.1%/*-[!"PSF"CK7P.7 M+T!-+TC03)+*$->FB#2P:@8OS@8IX]M!6,%Z>1LG85\%2T_?0$/;22WB=:M] MD"9]PR,WZ2OI"[<=W=-=>@9]^'NW?;MY35SX1,+LUWGZX?>/[M[>V'SY^,FT|OX7\WQ_WK]L.M\]?E7XI*IB$]:4*++O9GHD)RKMB8HL$A)7ZN M.VN(^F!14";58*,QK%H#6[C"&H;BOA22?KTGZU8D&'Z"PX,CD^D4LJ_<;^+Q MMJGCI<;'^HZM'BMZ/#>X1P6$RU>A>K VOH!?HCI9>//%I3/%HH-U1YKY18I> M!E3%0 _SN%VUFWMV&U+;RRF&Z*7P9XI)T%N7;G^QZ$2YHT(\|\/ MPQ**9S8'=2Q\#D#67IAO@XRH,JUK.U5BT'KQ5/ER+.NG7,!\OF+14DQ5I4 D(="SV3Q\H,PM/<6^(W>3GH!Q07H7|0SE+K0+S*5MH"$>2P\13P80D6(:.@=(OC2CP"2"[=*#9H@E]S*G...;SQW/' =KN/--!D*G+ MRUEI'#6G<^%LB04!+P?=8(4&6/3PY82K50:QA94V5S-T'0: >,SF52Q9SP0I M-?##8$(Y$**]&:[YYIL.Q"UV0;FI C7=< .;5IDL(;O079>?WVVT :'$(,[$3F!+AO37' ;@4VAP_54;Y0YA>3X9,.E-LLU1$P3 M;&0:\;AK=#CC"0AH46%N8MY/-5[\V0DXLF-/B8_$1"AYZ94F*P@$77K]>.0M+D(W#FD7+M!A1]GQ.@L49"SDA"U(WH_>K,47D+>$(YQ.+S8,FG4N>'X8>I> MV9,@A'<|)O"18.(SF?4(8%Z0;YS4LA!U2&)^@"N4; "@]RB,!\B&/O QLX6K M-2LZY!Y\&2"6Y7/"WN-3-DA# ,A) B0^)>/%F'.C-C$4V&&V0#1R*9DQ]H M=AKH]>7?3$#&@GHQ;P#'<>Y'T]@=+]#"DEF$R T&V;>,8X+*Y'RYD M7CQ B%&O7?XXB)(K-2+]C?P()"LQM50AP MF?<8,T-V1>)8.H:1FP+]_R=%W4F@$Q@B'(T 'P-T>^-=2M8!/%G4 $H%:UFI MPD[VMH.1/E3$I/)U-:,SZ2QT#.IA_[<(7SCX!^DMDI30W@.XF5N>VI-+\)& M-97LY)CGT21 N2P[8XHV$S96A^W-R*@G)_LWB&#(SL(^BT(9C M?+"3:19!X*G61"KX&.*T4EO"^^6 !DS(1**-R!K-4L-H4"91SL35?DH-$N MT,3/5T?P(B4F#W39<:%3F2!+&3Q!4?\0U!2L.4%QA%6A^X.'O,@D 6CG|0TFJH@AQA@`[-G5'J1]YXB/Z>L*.*(MN 1'42>T:HDK8"/(N53D!7X(1@DV/L7:!25M#9IEWT5EG.!KO!FP_.))HBU M9!"?"QK:W%Z(3"PQ<*54GJM&(,AL&=+-Q\80W+GJB@D$8BX': H!GR6#6L " MK[_>.)(2RPA\UZPFY+_GL,;#K8]#C.L-<;"^I6_SJ?%+(MP/]1@#1H_[CML>\@N\O7UVGU&IUMU]<4Z[-V7]JC!%N^.D6+?,:S>X5:RMLHR073YA@ /LH+A5@08OECQKZ.U[DWFH:LF" D#7 1BS#^5< MTX41ZJ 05>>TFD6TR=%G^.M.$XU-Y< ?=-M|/-P(K,">79'($,EO#>-M?]'(MAUNGF$YMU^@.VVJ7G3Q(F#=DQ*"QZ.IHAM9Y\';Y)BJS# P[POP 'E<((W_+ MA;6SA75:5KZP^LJ@U5$]61H&3YZT9?:|&BC"I YJZ#:"S!50]2M8=R!UVGA MW"/]3#FD#^183"(RG3D/?R6TCL6(DJ%7H18I.0 5.=PRKRW%EE(1'^%S MSSU;-;%4B^QRZL))N2 X)"A9^5U"DGL-V7<;@R:F*%&B/+/&+;?X6NO2BMU$Z M.6[$2LK-MFL,P)AXL."|QYEC"Y,_HU9>U0P6Q[+ALSJB? M2DV|X\7$-[_,)RA@'!2S);"0<*$08E|BM3M8W]@X5CHR$#<:2E18Q)H;Q=GHY MA18RDF1%,K%"$7;E:6<99Y:)E"!6D2,'F+202:fU;'N#%2(LMK[JF^4"8A+! M&0]_Y#+##K*UH+G<;2E>V=S5K;C_#[7 -N;2SGAB1B*%$WA\YAG-N/IM=0*G;+,*&69ZCAYMEf(@+D6! M(R)]6(3R1)T9EV0]9X\,H. ,G2;]\;F!OO"|\"V3N)'RG<@ \,S007B5(&9]I2*9&:#\!WA,?&2V'FV(V5CFI,NH#SC0^= MCV%1CNBR)0*MZCG#-]Y_98M8K8P3%%3%_F MD)R7Y>Z-XJ7{HSGW^_M8+1 SHU*Y&*K_6,N\@843E%MZ!G2(D\72PJ@SC$"U[2*$2GK&QO4):0$ M/FE-C94_V-*FE4PV!CN6$2S^A2+VBEI+C]+02G!Y&8EYAPK/$5E8 B\XK+B&M6]+4N&\;_C]-G+BH55,&>5AYND^>R06FQ92OSSXL=D/*FS*/4G\?WKQ,D)&++V_6-C]UQ73(&L@D[G+QA?>,?&69&45'(HBE[:2MS=D^8"6'=0/++>IX^TW=H&T@*O>'Z*E#!ERR;L):"Z8ZK MJ++3*>>-Q9OIY)0C)@H_F,MKHG(QC;F]9#:)5I41MV#&BFFBBO_L)0^\VQ2B MCG ID*TK$QO1G!%)C7^HA>VYS.06FCT+"XU]"_GYW(HHBBRRYW3ZT:;THZY. M/]+I1W7A8%M6D9'ZAFX&G_L_ECTY2_4E)GJ5>?\,K$+,1B*@+9*K@_@I4W9F M]31-/O.2A^_89XP^9_FN2V9)Y+6B^3@)JFA!S3\O247Y((93N:;,;&3=)'C- M&[>$^%54-RCI2&KQA5R".CU=E&S$)H_5*\_*"1V)IN+ZHMW,MD?]&ERI'<\$L11$+7+XJ|-AF[ELOQJ*'MK&AON3%T2==>ZB)#G5]47X7H!$JO*0X8$D,.E.BO2978Z%*4S?VPV=Z.D3(MQ@NMF2W$.0[;M\/ZJD(ZKB$AG&3%2'Z"U.0?.FZN1L-[-,HG2>2H,E5K?@S MQ,^\^+V89U@LAE%;>F/MC.+2^D,MS@85#G;G)<*DYD7_HJI+?"@.AX#E%UNP M"H]YQD/H3+*&4EGK827CA]9^3^X+6=W/#X.[$0KP <75C1U[7M-2A]L.I2=5MUAC>L443N>9DV*?H[&5GP~G(AE*\OM+Z'RN98CO52+[$TQP[58K04\MH4-E MG$9-#"R*%&+@R"@1Jj.%%!DT5+3VI(98:%.~ M2!E%3TQZZ2]=AE|/LC2RV1?3N^(CK;5!]_PVX"W/_Y(8YL1M[^.4!?-",# M_ %_9;+]G=0MQ6"S.D]A=-5>\22A!8]GM7P0MZ]C.+?(O:[:+\@-:@#;DEGPPWTMQ8I7_\RBGY^77UD_B,[:-/$.! QQ6BEQP],TX>MH.=@QW/Z@EYQ@OG4WUIA-@G)@YC"(LM1<5B)0Z9.=3EN&'O>FSW/YR;2KBIB=OX1"=5F"&XXY0.0IRU61^$G>>PK%&A[U]QMGX6O*_.4Y0DBG MPN!02M6S'EP%)]<#YAY$"A3,*5X*P\;-1TO5);0X8TW)FW'3 HU8-- $_5 M+(@*9%YT3DF>\%:O\R#.W%G(7V#Y?EK_3EX+R"@W%5&*%M2HQ'G4(C,*\HMS5M7T+5LK%@1D'"WLIU+,D+VT!$'[++V@YE"F#&+C*G![0\@^S$:(_:X%T3RH2+MI.J9\2\EC*5V05'.1PWB%_4\%27'+XEJU[0)!,L6Q&1BVY0,@D]I6A2^6H&Y:1.#VMF,^IVMN@F*9$IR:FFA)<\[%7+1.C M#&237$I0X"/]8H4I4LHHCV8;5WV?(\$Q0>+Z_O/,%HVPE%P MO DA2:BQ)KMU@3O_=^RIH$_D8=M:@,9CH[GH/.B0E=6 M$M?X*Z#++V+X/(IY0L*#B9&*8T$M.ON.I*[/M_VKB"6^/)-0'(9'E^=O43*=P MM,]V^:FRK9\X$'5'A'RUT!7H4J%.*5D2<7X4$3]:0B[SRB)>ASR/?F>38-P M9">9TK5P;7-0A)W)"2_X T28[#62#N"RU-D[14*($K8S+\B*#,;"0F,X5 M%O)>@T76H7LA"0@70+Q)Z!"@96!*,-KV:&4HHJ%JV/9,,GC>G8C3]RS+GBX% MH]*94GJ[%"J;H:G",(OGR,0S+HJHWY;P,//9-TCUYH5[(9,ZNOE*=+ ++-[;-ME8L,,.UY^K-T/2LIKD55<#Y&)IPUJAT%;*7GF59[5\IM2;OX.&9CYHBGH+ MVR#F_H\.YB.S0E^K[*#S/3;E>_0.,1MH,-"G@7222#WB MH+]@BSQ953#$>N;O*3/XI&8_X_N\)170[R2?JE*,*76_$ZYH_\D8DM<3CY?:^W"W,54NEOJ;@:>':0\QG M:8)]D$:%FC)%'P=-+\HI;_(YRZ CH&-/XJZ<*"Y4=R=KHZD$O;*6 XYZ[*+_ M"_4,X>_P*71$!$?-T0M*;@IV<&3%HD*;2"W\+ ^8674L*C]W>0I*K1LN*LU. ML2VZ(Z,-A8*XK!)/#G[@@^"W/5F.'T)OY+F_,=K8<1P"'TED]C.EFE",.V\F MH'9S)/65N-4V4EO6$@*Z.S-U. DU$ZMM3J.9:4*6 QW$36.V^Q.Z92=;R]CVK@%5-\DB1;D8L\-<.+,#"7]1W/JT3%N\P\L3(GC=65 M)R$("F7](+!]H+IRI<3XLLXE/&V*UB;<&93TY$7N%>+?@@_N,*:AF'^0]5\@MSVZV;I52U=.:CTI** |>-HR;/)/84UFI,)5H-Q;45IRR ,40?L<8?& M$E,H?7$M&>*;5;%BHCM.8\$A _&+%6:W^'H M'M3YBC6I?&"Y.%&1%[V!4>9#0!0NLC1'H9!,APZN380L!B)R594&E4N'M;W(8NQ3)"FVX#V2WYZL?*:EDLO M]UM9RM&24D/-P%VV]ZDQAME*P,Z.>[FDUZDHL5?T>"CLUA-5D++=P8.QN%,M9D?I6ME(:CF8A4(N9%-C MGJF;X2A_O432G"!DU$,.(<&4%^&]M>.5?3![QD6]%)U",I>=DS(+E.?0\/87 M&*[BR9S2# 3\IPI4[%V(.!1'2*YMI?=*">]9FBB.-B.C?*X8(YY=Q)C&I# M?I(%2,$B5<>]U9(H-W15+,$ E.!1P1SFDN>)2>04%3C]ZFDHAMJ4-FC4 M_0L/V+]P[WJ2H57S>)DU#*DG??Z51>\0R'UCE,"NAT%>/)27=]B4I4N[Q^]F:ME7;B:,&K*=/G5I0U.VM@$BL@S%>2 5,J[%NQG2H3:8P;3,OG8 MHJ+*).I585%5IA43R\I)NH\Y) H1R0U??1OO;IF P=OO970*-LGMI M\74T[WBS,$ W$?->5N&X@R;_/5-WB[J:S)F/&*;]B,0>&1 760FBL(PRCF5\ MP%OY$%Z,RMT\Y4/,.&%@;RO12VW&@*G8A M,\FE ZY8C2#OS*S K!)"M-E^-'2AQ(:74HOOIFG,)>Q4B6:AKJNJ-QJH&>M-HT[KZD^_=?+#SIK6!<7-5T@#\X.M.5"J MN:O,G0X2@KRF5&XB,L;@&=*72!+V2XEH. 8^"795YKN9BY)ON+49I&,R ?S MXK1@1 =Z/F9"!=R!PKO9KH(4)@BSQ953#$>N;O*3/XI&8_X_N\)170[R2?QZ\ M;#R+3KU=1V[=NF-C*D=?M^[061DZO,UW6AE)=E=(HD@(C+EK==DOL\CEW5"MIADPO&/SQG1MOO(0&[WD!7!HC%7KI-.P>8)6![_(Z 7Q3]=;U3-FK(WO(..@M&&_PN1/>QZS;_G'*]>+P=Y,7'L!G0C=[*H()>0K]RRB0A?Q$GH?_SEG.8TF M9SM)!/]SY9O%SPWXZ>?5[SOP0[-,^E.S895^O^Y15JLQ;._VJ/7?MP<=O.CC M+VJP\5$_$V9Q[(S1EKXZOVBUQBNJAA7C<-^^39S\7+ABN7M>;?\)<5M6 9 MV3Y>'I\]11T1ET@V<@[PH,),&B7M11W(-\/7Q WD*EN27";Z)O44-IL@3';;/B2SJS]5"HI[TW1N/147'J$08ULY|N$)@A=B26. M6_C_F[;ML_&*JG:D3;_HU+3I#Z6.MF74>6S'VR)!TZC#F?SP;-M7MQWA&RNU-M;ZO9-=OMX?_\Q>KE39T/?08-?&.GLUC/>1ZC/Y5S:0R^# PVF_V.1F"-P'5% MX$'/+-6:&H,U!M<5@SNF-;B@#K&[,D__5RME_L9UK[>Q^A[;ZV,FG[[_2/75U)?!Q9UU6[-M41*0P907'CGMFU^J]%BTF>0Y[/9+]G>59LM_12%)^H}IT"N"$-?E9W=SVA%*>?C5MH?&?+73ZN_N8-72.)(CZ7;.]NR#2 MX#D6>/KFL+6S>^PPX#F0-X+$Z9GN!3?*W2^X*^R.>G]L+9D26L%:9IFYJF6V>]CZ*KPN+BX+$Z9NI3?"*@?5ZYI=JZO!4U'PM ;F\%3@.9)SD]Z6 O9JA97[*K)7&RH M=\?M5YOB.E;,/]W5&8KD:RPW@[1&'P)&-P.#,SV<.=T&XW!&H,KLN_^L&D. MNSV-P1J#:XK!73"KNMT*\N!#NLLJK].7-"Y\BG-,P$74)[?A%-PPQ6IG@HP" MM>6?:FAX]O;TV!SDC'9&]-.QIEQ2M5Z7^V:9_O5=M9T.T.SVV]5K]6&[A6C,7B[!,)65^Q8 M>W8$T!A<(4A>*@9;9K/7-WM/C"UH*$X"+'%5AP>=MCGLZI9=)VO9M=8-OE\&-M5GV+8UMFI[FS/M+EX_$)O;I/Z.!M2?M$C7@;L\RA[ION,;@VF)PI]TQ.RWM-M]887%<,MLSFL&EV=#Q#XW!M<7@>H35[>#TAH.V)ZFI$;!]]NE3W&Z75%$Q M:#^I:/<'*R].["JY*&3B,RC;A!S:,;^^&'\1<;< M7D2P&EC(=[CW0(5L^Q>MY;#156M5[<72B]IV4;I]35>MZ:HU76E4G3/356L:MEW35VKYVUH=2C5MGW5QBM,QJ=LUVNXJYYSK>JS%X2PPVFSIM3"-P?1%XT#-; MK0HF+&@.UAB\'09W3&M001"UZY=6.W:?]U= 7.D<"SWV@1#9XCE,_M-U!/M@^=8U85[C=:K8 %:LVZ'JR1CU\269>@Y"0\LA6L[/)G=O1XVZH"QVJ"AK2G MK:FA\,PB>))\>!HZ1ZL@;W;.8+9MU^]<7GC5@0V?(QF,V[G?Z_=; 9GW6ZHX'3:?7Z[\!OX>=M%SN7(@U.4Z537GB$0[#"@ 5)C"4X7UF<^OS/O/AHVQ*7!7I>NQB)GKA]Q=57 M=L^"E#V]?N<4M55 ,&/" @00,R*Q$;*)L:8IMH%L (QQ.HJ=R)MS(":A83L. MBP&X:03T,TX>[(@9<|],QF$TB\&TIE^F(1G:++CWHC"8 688MA\&$^/!2Z8& M_!%B.9>PO>$O+(R:V5Z0L, .'&:\Q!E_K>;KS_]CS^:O/MG(Z]5/!NSTWH/W M9Q=\7T[2+S(>..']2NO, .E%="3VC=/20@!O&2!V&>7D88#*\/0#WP]6N0K0!PB M% Y]C --&#PZXM@9)_#C5<1L=[&"H8!\,PXHJM=ALL?X9.9'SXT#"\Z>X)5 M1K!B44A)[_>"-$SC;!.A2L,9=I(I2-W)-$P3VB;MVW;@XMF#4,R0S.N.0\>C MZ;4M=N,1>ALD@P!.!VL25T=I9J6(6(HW"50]YG?8H_@'--D_2U;C@8\!4ZV M\L7C4?^=2EOW98UCLM>T_V(L8-1-UTI'!4RW.XX2S6/168S'MSZ9F<)"XS FY2G$-^A^+^.347^S*K,681FS\UQ=_>5SMZ[]X?4=ENR!FD910 M^/SRL_VZ#. UX:!8%*($=9JXB-[Z/\%N*;]N/PUUE M>&-5[_0"ZEA@P'&0"6JD1@E*WIT=G?$_I-Z$<\GX6HW*VH] M<"U8 X'\G/&PT1[:`,4 M&HH93:MB++#-8,PH]DK#D$D3* 6- 0<"B M!49O@KW!7)YYKTZ8IP>FP[A$QC M;Y)RA<9$:>L%@-/,3KCX!L4;&O; M%;'O^#?CU#H']3%&P8QT B@4AT' 4">Z#-_U[2H'1&*BZN-;2&W&3!U"GN((P MDN@%#%@>OA4O&'O/=*W%++AG)5H\!W!O9K;H(4)'0@ Y=L+W0O9K;H(4)'0[*"0WLK=D.I@#^1J7& M@NYAV>(34&SHD.A%/)^"WB18$W=T@ [A)/S:K=&]6HCP!Z/C1'&.2H^SA!-O?\$-X%2!O KH@M M>)RX,\6E8=R6K)++(=97C[<3P *\]4GG5Gj5-P?<@O>-\X07VF)\&?"*X%E7. M,E<.(3\ 6+|_6]HS!,'&"MX]WR*(@N4=> Q)R#+2>|^LM)2@AZ,;C MPP^95YVL94 C!MQR6B*'+TA3O/%8%)@3CS?@AU%KT% M)8[9Z/42S %,N]1G_#;$=GH->+(<*<2TA#3+\0PLDC>V1<5Q@9.]\-T;:I9X M"&FPN_]+R(\/<0E-V4R\P8:2GCE5Z*[$+3Y#Z&6WC,TR@,>IO#9Q/:!PDYA=XC:<)TCV?S2&E4MOYRSE?OD\%%COK9F8[6M[9*B.%D/ZIWU13A@1F)91++\R .?BE0NB>!$G#,4U>)C-!*0(B@:+_$0:7 (M])#:I I=2HK*=0E$0=^C]XDP!SP*?U""-;'P&JOCH'*ZPPX6&Z"JDSE>O&X- M=3*'3N8X&\'] 4D)=1,1^,.6'#W;A*@*%9DGJAT"(/66K@+5,$!D0))[7AJ MTK\&,LAL,\#%'V_-VX;(V!\;?1 B0E*.*DR]F"K8*P\!S2__'6$8;>SB)% MM!Q=/G.KAQ_@RW=18,-S/1 M5Z&H?@%W[$]#W^6#5;IOCS@5K]%_IB*PY28!ACM>88,G.&,)"YUW@=4A3L MAE G/(F-^(7[%LAC+ ^T[*.[;R_;=A6U%[0N44AAR)$2:QXOA_F3EF7C[6V$%% M<+#NF43;OC4DMW\(5+KDH=0*;R)Q9Y,BI*QR)%1B0D:ZH'(RA-\!'#!93QC M!@L1*R%O!DR,-6%Y LE"FWF$6RM1C8^5=H&%$?C>SO[$('QLB,J$"]88N?2<= -M%\;G|=AS\!IX+@|;HA\[+R8C!T@;@5'(0YK"O\|-5.`)\U[(\"6+.3/Y@1$K M!W.'NV?D\0F ,R9QK8!B)S9<&?3ZG -(Y0LYHY=]4\Z?=B59]2C*O,+2W>MV M^7:+'=XVV[//>@!4^]7+2E:KD"A9/$"K@T6O5*PI"/WZF1>[\,R,.\S^8BB M:,GH3T05*,OR?@BC;UQ*H=RZRAD3?..F:$)MH[IHG'I.G']? :4>.$6*#/(F MLM 5E$(VCEBV\OT$C*ZM$&V-:E@M9> V.Z)P#(7H5HOEO)2%> ^D*:*FJZ$[JVY$\ M),KI78AB$1DHX9M+Y|!.C)+Y(=4RO85B]['"0WLK=D.I@#^1J7& M@NYAV> (34&SHD.A%/) ^"WB18$W=T@ [A)/S:K=&]6HCP!Z/C1'&.2H^SA!-O?\$-X%2!O KH@M M>)RX,\6E8=R6K)++(=97C[<3P *\]4GG5Gj5-P?<@O>-\X07VF)\&?"*X%E7. M,E<.(3\ 6+|_6]HS!,'&"MX]WR*(@N4=> Q)R#+2>|^LM)2@AZ,;C MPP^95YVL94 C!MQR6B*'+TA3O/%8%)@3CS?@AU%KT% M)8[9Z/42S %,N]1G_#;$=GH->+(<*<2TA#3+\0PLDC>V1<5Q@9.]\-T;:I9X M"&FPN_]+R(\/<0E-V4R\P8:2GCE5Z*[$+3Y#Z&6WC,TR@,>IO#9Q/:!PDYA=XC:<)TCV?S2&E4MOYRSE?OD\%%COK9F8[6M[9*B.%D/ZIWU13A@1F)91++\R .?BE0NB>!$G#,4U>)C-!*0(B@:+_$0:7 (M])#:I I=2HK*=0E$0=^C]XDP!SP*?U""-;'P&JOCH'*ZPPX6&Z"JDSE>O&X- M=3*'3N8X&\'] 4D)=1,1^,.6'#W;A*@*%9DGJAT"(/66K@+5,$!D0))[7AJ MTK\&,LAL,\#%'V_-VX;(V!\;?1 B0E*.*DR]F"K8*P\!S2__'6$8;>SB)% MM!Q=/G.KAQ_@RW=18,-S/1 M5Z&H?@%W[$]#W^6#5;IOCS@5K]%_IB*PY28!ACM>88,G.&,)"YUW@=4A3L MAE G/(F-^(7[%LAC+ ^T[*.[;R_;=A6U%[0N44AAR)$2:QXOA_F3EF7C[6V$%% M<+#NF43;OC4DMW\(5+KDH=0*;R)Q9Y,BI*QR)%1B0D:ZH'(RA-\!'#!93QC M!@L1*R%O!DR,-6%Y LE"FWF$6RM1C8^5=H&%$?C>SO[$('QLB,J$"]88N?2<= -M%\;G|=AS\!IX+@|;HA\[+R8C!T@;@5'(0YK"O\|-5.`)\U[(\"6+.3/Y@1$K M!W.'NV?D\0F ,R9QK8!B)S9<&?3ZG -(Y0LYHY=]4\Z?=B59]2C*O,+2W>MV M^7:+'=XVV[//>@!4^]7+2E:KD"A9/$"K@T6O5*PI"/WZF1>[\,R,.\S^8BB M:,GH3T05*,OR?@BC;UQ*H=RZRAD3?..F:$)MH[IHG'I.G']? :4>.$6*#/(F MLM 5E$(VCEBV\OT$C*ZM$&V-:E@M9> V.Z)P#(7H5HOEO)2%> ^D*:*FJZ$[JVY$\ M),KI78AB$1DHX9M+Y|!.C)+Y(=4RO85B]['"0WLK=D.I@#^1J7& M@NYAV>(34&SHD.A%/)

*MBBIJEW$..;$^%=1=O8ST=BG%QG763O;& *VZWT9QEY0XV!R4-Z&BICY)$MW . M,"G Y'UM|Q{SL?B_<6!1)-*.GS45(@[T<#Q|<3^FZ6?K2O-E)!2S#DVP.L+8 MXMW^(&1$^"@:$2*PR5Z%=2DI"O107$MBIEP('370*9JQE).\@^AMK^E^CGD9 M@BEW!\9)=BF)A:NfF1X\$';=5I[_[$WF/GRW.>IC)O))/GS1;9 VEPR_OI> MI1G8? AG]TQ?.0W8]"?3R-Y2T[T-X[\]IU1(1]YV6(2UV? HP6I<";7F,QTG3 M#\C8O"&W2U'$[$LG+YMFE]=1W.U-2UEX]DM.')9;@I<=3TQP+[X\\P?@1C\M MHTRVRE"UNBR3,.6P$P(HI;ZG\;7$6I55VF=MVNVXB6CVHVD@$V#IE=CD/N25!M&X\-M<&%@)W2GPNCH2*&]V'EO%P67(XO,CQVAVCV58A;1]W.-/X1E<_\;I=XL%/&DK M.'S@RBV6V:2|"=K.'#YGG;^HU/2DW35:@M3]0NP><7%P__X-2G?+LN<*[BK: M(0;B|N8'P2.U:U9$W\A$K@A);(JENL16A#[^>$4)H2;G[!^?) ,6W\O[*NV) M57,5*)D'5[^<\'> &1 ^%B^9/G(Z;)&H%?D\;$_ $SRJ/G^]1K\([G!MLK- MP[18.!9/N6D G,+<#0%!TX^/U*WQ,'YE?F]SDZ^2=(=)Z^>+D/V\7O MT4H@%62K7/^IZI<#Z_? 1EKJ(OO'0 ^N\^,:T,_5*N$SWZ=C]\4=HIC@\O>O MKFG;AAOY0W&{7L;MS_1N/TOC9NPR?S:XW5R=&3-7W!'S?-_^3_/?O?TO7/+#-W M_NG+)W]81!-*>QT&,C@P_T2W++;7Z=_M/S)_T2K@T]Q--KY&8BK*XDS!UU"XQ M03K_T[,G__9S+NR)*RV#]B!MQ+D^D7C&'9]:E,2!D3_>3Q87Y(Y31 M-GJX=5C!*7#C5@%AM]DN46*7&@IZ6SPRV;I;X%3#.+>25V;WYYH;P1Q69MKM M-@)9'\D2 5@B]1"7V%7N[\D3*1!%.W)6#W,!_##"#$MRSXY6BB-JK4&-T]+O M<^.:,;)"XFW#4DHG,1Y6SO9\&1.$F*!G M#/&*KNJRRK67K+U*2LZ:E)))+YP=0=I+MX6YENZ%4V)))>_KRP=!..N9F>M> 3N M&RX)H%MLESFTEDMX[,K#* I(=(H,;Z,4@3Z3;=&T-*>VB#%N4[N@E E$G2B0P M.0Z(' 0_^3P5'6YX])*N6,%$]=AU=)K>D,S2F.S?,SQN:,L7DH)]HS1SD 35U=O [1G61>GOP%P MfT3IN 4N2XK[HQ)6@E-Y'QQNJ1!ZMN\C9!)\B)I$W1!;O7H/4&!OEVF)*/U M\W2*2&@MRSA85+7(FA& N8'-L!DP(5^N0X?6KY6.V0\YJE2[7#OD?#KO0MPVUK<-Q!- M_=R-\F3Q3>]*H<&?+@+C7(H.<\F);U[TGTRP_LU.(HO,E+B![HC8NB5.C66 M-2&02A'R'!5]N18@"Y:GJN*IAX@'LQ_[PKBZUX[2!4B@& M2/QKVW/3[LF,+$ X)O"%S]JV*Y$=]H-N)E1(BJL>X-CJEIZ9*1G@SD79_HP M"L?Z'+,7Z=_M/S)_T2K@T]Q--KY&8BK*XDS!UU"XQ M03K_T[,G__9S+NR)*RV#]B!MQ+D^D7C&'9]:E,2!D3_>3Q87Y(Y31 M-GJX=5C!*7#C5@%AM]DN46*7&@IZ6SPRV;I;X%3#.+>25V;WYYH;P1Q69MKM M-@)9'\D2 5@B]1"7V%7N[\D3*1!%.W)6#W,!_##"#$MRSXY6BB-JK4&-T]+O M<^.:,;)"XFW#4DHG,1Y6SO9\&1.$F*!G M#/&*KNJRRK67K+U*2LZ:E))))+YP=0=I+MX6YENZ%4V)))>_KRP=!..N9F>M> 3N M&RX)H%MLESFTEDMX[,K#* I(=(H,;Z,4@3Z3;=&T->VB#%N4[N@E E$G2B0P M.0Z(' 0_^3P5'6YX])*N6,%$]=AU=)K>D,S2F.S?,SQN:,L7DH)]HS1SD 35U=O [1G61>GOP%P MfT3IN 4N2XK[HQ)6@E-Y'QQNJ1!ZMN\C9!)\B)I$W1!;O7H/4&!OEVF)*/U M\W2*2&@MRSA85+7(FA& N8'-L!DP(5^N0X?6KY6.V0\YJE2[7#OD?#KO0MPVUK<-Q!- M_=R-\F3Q3>]*H<&?+@+C7(H.<\F);U[TGTRP_LU.(HO,E+B![HC8NB5.C66 M-2&02A'R'!5]JN18@"Y:GJN*IAX@'LQ_[PKBZUX[2!4B@& M2/QKVW/3[LF,+$ X)O"%S]JV*Y$=]H-N)E1(BJL>X-CJEIZ9*1G@SD79_HP M"L?Z'+,7Z=_M/S)_T2K@T]Q--KY&8BK*XDS!UU"XQ M03K_T[,G__9S+NR)*RV#]B!MQ+D^D7C&'9]:E,2!D3_>3Q87Y(Y31 M-GJX=5C!*7#C5@%AM]DN46*7&@IZ6SPRV;I;X%3#.+>25V;WYYH;P1Q69MKM M-@)9'\D2 5@B]1"7V%7N[\D3*1!%.W)6#W,!_##"#$MRSXY6BB-JK4&-T]+O M<^.:,;)"XFW#4DHG,1Y6SO9\&1.$F*!G M#/&*KNJRRK67K+U*2LZ:E))+YP=0=I+MX6YENZ%4V))>_KRP=!..N9F>M> 3N M&RX)H%MLESFTEDMX[,K#* I(=(H,;Z,4@3Z3;=&T-*>VB#%N4[N@E E$G2B0P M.0Z(' 0_^3P5'6YX])*N6,%$]=AU=)K>D,S2F.S?,SQN:,L7DH)]HS1SD 35U=O [1G61>GOP%P MfT3IN 4N2XK[HQ)6@E-Y'QQNJ1!ZMN\C9!)\B)I$W1!;O7H/4&!OEVF)*/U M\W2*2&@MRSA85+7(FA& N8'-L!DP(5^N0X?6KY6.V0\YJE2[7#OD?#KO0MPVUK<-Q!- M_=R-\F3Q3>]*H<&?+@+C7(H.<\F);U[TGTRP_LU.(HO,E+B![HC8NB5.C66 M-2&02A'R'!5]JN18@"Y:GJN*IAX@'LQ_[PKBZUX[2!4B@& M2/QKVW/3[LF,+$ X)O"%S]JV*Y$=]H-N)E1(BJL>X-CJEIZ9*1G@SD79_HP M"L?Z'+,7Z=_M/S)_T2K@T]Q--KY&8BK*XDS!UU"XQ M03K_T[,G__9S+NR)*RV#]B!MQ+D^D7C&'9]:E,2!D3_>3Q87Y(Y31 M-GJX=5C!*7#C5@%AM]DN46*7&@IZ6SPRV;I;X%3#.+>25V;WYYH;P1Q69MKM M-@)9'\D2 5@B]1"7V%7N[\D3*1!%.W)6#W,!_##"#$MRSXY6BB-JK4&-T]+O M<^.:,;)"XFW#4DHG,1Y6SO9\&1.$F*!G M#/&*KNJRRK67K+U*2LZ:E))+YP=0=I+MX6YENZ%4V))>_KRP=!..N9F>M> 3N M&RX)H%MLESFTEDMX[,K#* I(=(H,;Z,4@3Z3;=&T->

*&F.^#&UN2)RDD\Q0YXGZQ2?*17G }(F5TS1BP>Y% M92#&F9SBN.A46-X@5Z(4TEW%+C)OPRQ<&#Z*X[{Y/)H11U23C\4U+AL%[8M\`M;M11MSVU]HC]^S3:-K';6BID%#_.^)2SON.(&^:<4!8%RLX;X.S3;)!'#_1,I324SE8N\_47/@'P_-5 8XQ1EGWN"`MVU4J']PEZ;QOG ^G7"+>]Z-%-X-JM*D%+2ZGB8)(WH:1RJTCFOP)#[@L@X63 MC*0N)%]P7&33QGT4^/9Y2&M42&37RVRC5?DXM|Q!D ?6$&G#X';D*UFZ62^ M1+,.]H:OY&OZ,@M?_)XV6F=,6-RM9GJ:]9ML2O;-N_WC8^0[=Rl/;+ZT1)WK% M*(.ZY3@JHAT-8EDO3[WEO'*;...;9VPM\K4"L-H4=EB)85SUM8L,M?-C"%S MN)'-L 8^Q:!0=CS$/2R/*B 6NZ[*8[/B*0FK<4LFMZ[ATV>,84MW/=8L.>)- MPCZ9[;60 ,.^8F[OIMW#G7W)0WM(V)HZ*8U"Y>:4H3ZY&(!^~BV>>W"FTE<__YM ,/)RDPB10_HLLU3U^T-1C4) MHR (RBJ3#9?"N[!AF8X$,\C.2G G8-UD\6GK%D-[K$(Z"J4H6UL#[MJ M=]H*3"?[=*U? ACVRO$(Q:2E=" FB:M[NPQ!2$V/BHGOCZ 9..[FQLR*BH{X MDGCY@=+U!MCO45=9=9Z$ HJ7\5'6W1)F8"Y4Y@VL# DEU$'(@!BN/]CFNB=VQ M7/|*-[Z392M&,.AUN $,,H7B!L[VD!H!1Q@LS(5Z!F MC^%ESY%'PVT!?Q*.KZVK%0/X8-<8WC;I3@'AY\X6-!3M*4*44T@(4N3)BG2?/.M;5NML,,2MF1=]4E<.KJ3Z9VD.;&1LD*N1=VTH(U)(XU-(LA*.DZ*+?WVGW MSOMS[>Z5G?!&G+G)THL)X67&A$-#UP7OWEJK<=OEV2'TN61JL@['Q$\VWJUF]'3;LBE* MCGG:R+=N7L;7CJ2+$G7K>1F/T\!*7LV-;+N8;NC(/H?\7Y@P#$75E:5>';L M!ZX],G"#14Z@,I%K1MIR"1UDK!5%&^_@R)F99-8_%77$'ZL]'B#-_;GX2]0 MY#BEY,3V9<*$/W!M1)H!(C)7+" R)5G)D?7,F;J#VA%$39B8F]' MHW"VZ^OB MK J-95,2O76T0'HZ^Q.^+F-TL%F\#8?<5<&L.23G/K#4+_6OU-=`^C&WU(>9 MY/?BO$0#FXBB; FPHY0MN>Q!-,/;CSFNQ)Y6 G7ZJ0;'^R^)8.2[':<>DS&289;ZV!++]V9N.)^!ES:18!AF9^-XQUM\B M|+=&=%]HLD1O2U"IV!B-_@,$HRD+3N(RV;_#DU&67=GV&$(4,5TC\0#_X9/'727HIQ7YKL!:\O(/<'H/;,H[7'"SO MRHZ"!7BMA(U5=I]O>CG:FBK-<M!Y/Q)FO6=F%NE?*L^PVH0VVBUKY):IX?;Z8!2AN69]-Y (J/'^^GX&-7U4AKO M!RWK^""17U*J$<]IX_B+Z$^X='0.%LA<..';,&9$MLN9L5%3ZT0+!.KSC=F<, MLY#&G1@F+<+% VZ,_)\DJ#$9_''T,31F&]-YUG&.,2DM?);\V;5M5UMSSRK+ M-+14)3ZF[9>8)=E_0'^'!)>#89M2]X.G(\W0NI&P_];E<@0:YDRAOZ;E?]PHA»>\7EX.A=V%QQT%E+S$R M:?H/`,;09?\IA1=?E-GN-K]UV8&]NYE!8X)=Z;&<8K$;<3>P>.*4$ VAEP/BX MGE8YL6#63Y.\C@?]3GB/40H;OX#;1OK;G<6NW$T@)M<;^]%VX5V&3"<8AM)M MW 1;NYCXAIF*,*V7=%%NU9C*<&XK$&-I>(C+M$633RCFU/-)3,; +OAYS/8B;B_6:Q0]*9*75'UL*KNOWEZ!HNM47/P,&?O/"WSX_ M P;.@(')DOADGNIVWP.D#37>"@9 6FIEC2U$PQBGL!Y_67OBU)[LYP#6CQ] MP,G2Q$4DXN1N8$>=<_] [Y]*2$#HE26PO#.4I=^P.=!5H<2A?(=^?|Q=N=@.HZ_M]24885=AVZ=GU"H'2&Y0P/-/SCD3BG8/(]*<GD**^7T@9E.I3LU!)8-"!^IG%7*08_.3LT1Z8D>ON5$V:%1;/*7-=M&G MJJ)?L.%:6B9 9U]09]S34G(&YH2$GV@('NLB1ZN.2\$MP:LC>(E'3 K\FC[7K.P/07=ETK:FB?AZ0_;>5&JEWZ-.?$BQ\9*V9(-OQJ6R.::7@D75; MTT7^DP0M[T_N]&F9-S(*3K!9"[=NW%$K9YQ:E"K_LCBL^B'}H:Z$-.4F>&# MC !3[,/ J3C.,7AAZCI'MF8?>% M?&1+!6<*?NC3:^FE0%I--KW0Z64T%3?;<+RMW"##=NOE5N6^5'}10Vl,436__M;BOI1>><6CK>I;9S>OE*4?0./",G",.-1BDWOV#%&;63N'E;K@)BU^MT?;Y& MI{K\R]?4E.A;)CNR"P=R%)0Y__H8[5,J4AI%GBX!$\9H[K(&,O+CAVH/2SA& M-.8NDABM@&+*K/KO2? W"RW>6 M$/M(/'N/4#R(U[%NB90"47=)+AHMS2^Q]F8>T?>^*((MXY>J&O9PCB'[".-+4 MTNE U*-9A_2X5>@0IJ,32FP=MVE%PBU*WNQ_3V("9LP9J2*&MD,M.GBO0@ MP!>45@(R%Q0-+WL'BC)]HR55 .9(P++W\ 6G//F8?B|M].YIX@ZCAV>DAV,_ M 8TC;[_H@3OFO1/B&;+05$VA P.':1(N(D%FX9"-B|RKF,"!4WF2D[-'(Z'R MFAQZ+QV MXQ<(M<4 M!7!P57C75=59)(PEIQVC\HA42KD 10SPU_5YB4DJW6K SZ]3- MU$B>/WWVNX*C*\]PYWTZ\9%'7(=}?SVXMLC4)DD_1E8FOL!7[*B9D=#]G%+7 M[KO<)838'],9EE67$/>C,F=6 .,.7'],"Q2O\+,X]N*SBR/Z!XTG@$Z/WQ<<+ MBZ[LN[8F7#L6-= B_U72H8B+OW[U!7>O%G]HH7L=9_QELWSB@NP;[G:S0D%[M2<^.,^B51!J/Y3%Z]N?/>15(S119=]XRAM2 =M_.T?R1_3=RCY]!!63O'!H$ MOFZWERK"!?&Z0W_S1ZO>&<0Q>"<9>A89U!-%TU\!3V*O&3VOZ&E_^SIX_^6 MU!H*P. {2R6W!]!$]AR=/UY;.'INQ+W1@WT2:LJSJIA\?]!.>O<;UPV0UE=_B7 M__/L=TI?/^^*[WV%D S;8{("S-M=5] K]LA7O*_X{(H^>[_^=/B+X>A6955 M'/7Z"4CVQW\T056<];GOY2 M-TX0^:0>OTGFG\pH#CH#CK^:YB6H#NRAPWKV9#K40]MD9_@6!4,V+R;6<&X_0S M,A5F7695=,--U8FG]39TC;=>3R];BWT,V-B-Z-_D3'6OAU5]6'?"* B$&4 MP+9EBUE.T0!R'11A-[3<,RB=[0M)YY!'%E?'T"&7M*9?Z)'_M===E!UU\(-[>P M%4+:,)"B%/2=YL%0V7PP[#O6UK0$(,%RO/SBX#I$\0_10IT30|S # MLTUHS /A10+ TB@ R>BE9\CW4$8"N!BNLO/? Q%++V/1& YKMY\FP?,)I2,D7M4@4"AOV"\53M:'<7T>.!PRCYA,!2'@9A/,Y$N29XH6$!^#[EE M.69R-HAT6MB-LR>1(/OSW3^*;DWY;_@&_4_R>!85F.MV,EM:9K9GE,S$-Q%> <8';G%TR@;CTM6Z"^7HZ@=E%WFP9P3E#%)=QS M<2;NQDF<5X=WN0:F.199)\(CE1(Q.4A3A%?8 YV?Y,)6YLP=1P%2LP*Y G\6 M*@NQCB=(LS=X)N,X!PM)7H,:,0$(-$>%H=VL&SXS 5J1;6BV2&UNNG0#CTZ MCR9D&YWIL(S,)+^6>Z *-;WL$-]V83>P1U!(KY.<8=VL2MQ"M,IO2HC%(\-'M\^!B7,M8&Y(7>\(Z7"5Z? R^VK4]F'_V9FETD'I>5_RNZ)$\UI,TO2S^69RQ^E M)N>V3U+6\#X!,,3']f\\+/Y..6C]&9]HQ*8J@48O\M8EJVBMN@RQY7GI&+.?1@A8:MH|\OMC3R\ |FG'*1%,5D(9Z>C*,6#89+@7L9G M)#6! >WUO@>Y5*6CY9=8GL?22TLHZ+3%>@"' M+ H=@T7E)>>#(NO$O1028F?]ESDPU@[*)XO7N,C!?,<@'"RF;&U(PC>F\(HO MM)3-,I\2Z34*:E$-NH=126/I*53'P-L'\C."\W"RCTL-_[P?45RYBRI<9\D MN,E)-VK43:C1HZ;"]XHB&* T_M(^4O .&(>*G2/M#C;<6+ M'>.>]AN"$0A'3Z54#NSB4,U?*5+:,)4WZ6J!* f);J9Q.M!D4Z2=OL.HSTY\|+ MY#Z724(*;FB^0_T9@O-360TLF.B)500M)M&T&K&$-%W,4Z!F2^H\N_=L[17= MRN&ETW6C.0M#B+|OH+ZF,M6 7;&&JRL%!Y47'T^)B{1E(Q#M+LR5\H?2=\ Z M+A0*QP4]S<,*J8D$E1Q"3M*LTORM3Q*9,/!9.R+\^*!0\5'5"]!0E5P=@^H MC0P?EZAE9N:4OK]D1)E^*I"%T:-+&Y#YI=%NE;6!HBC%ZV@2 ;E-UTE/*F$AY3AEU/H#!R.HSOR"!T;%@V'#=S'T;WVLE6!$[!JFYK1*_2YBNR:%R MVF)G+9?[78" M4B/;VF *#ED]B:LKC@3SDT85ZMD+(26-'&@? Q;:*W^]\\IG M>K2$O"N$CAKU)4@6)1{!P%-NRKVE\%"3):=DO]$>T>5A68]9Z;2?X(88HJ.K MT>PWZ%,CRXVJYHYP3=3\0&R7Y)'&"?3=, EX:6HPB:,N0V4VJ1(K9&6)#GZ MV10&/UG\:3"R4GZ) G1F\)^^?;,2Q?RR3I$?&A-\&DF%)3H?*9,55/8 M#;?#G5-VV:,!9;G=[=K :@!?\U[=4Q.5 <M@P*$^^T4S@&G7>_XP7 MF;L\&"!8R/@VX6"G>J:VJ41:7)CEBK1,//3Z'H_,2@"I)TR!EB!%DF1'"*#MR M+ EM?Y6RH&XA">(9_<'"V;*39(R4%"=X%MZ[-@!?'LXH VR"#Q^D]RG,!Z * MT*4RX?ORBVH"7[#'0EQ-?7X)^#\3E $-3Q4U0>\HJ5+TT0SKFGG2A(-HD] M/: TN0G"Q 9?#RCQP*31Y%^ %" K>=(^-CV;^Y2XO--9WV4<7:X>5)*TZ B) M#Q0?DNI+[?]>TFU%,E%FN'BDAR8.?8,VGE6,L-#61SNU4.-I,1G7NU:A+@_] M+*5O3HZ(#X)-3HF*=QUC=+F>$H^-]Q59#YB5.!8K] ^0;4&^0Y6'-\P!JLV@7U37CYPYU&>G7H'='E5Z6&W' MS48%2%H$7/7@F0#9-0-_D7J+ ^+%YS@R->Y]^8;AFD07$)KK[FN9X807Q1?7 M\:VDX= &DUG|%OX=05]P_N4-WZR^#HUK"A,(_;C= WLI0#=[F,1!G &$1[M=N@9=ZOX)E-PR=GP1QE%LF/%V.0DF'0]V_JR@8Q%\KME9FP]4HG7]|2N4R_Q M&0UZ"=WZU1D->D:#/M2X93-L&>^19$!P$N=@?]D8N27#:2*:*?[W7RB7^R7U MRU>U8$"]_@=HFGL^7*.-%(9G/J SM14CCRJ4:!+<-G @G;LVHEI#OE5#%>.) M?Y2U]LRS;R9%C8EC1ZQ:M<0?ZA73.45NJPKLD%E=>!(T@K ,R[UK//7I"^#H MQ-E7R"0.FG)4$Q8OS37^_#3$?X?,\"#LCRCK9CQ"10,&!-J[X6P2ZYBR MI-0'K6--%"(>)(8NZQ8ZB2YA6$>O;'2(T@ M7(Z(&\L0J6>N187;\)OS=87!*U:89RG[OVXVY;1<)/M$'YD(*0 4TTX55 MA$9$Z>26D@=G'G!N3-USX,/I5-R8G V^\#?'NQ&3A&HK&K>[YZ4KEUW;|\?" M2FI]181.C %4XUM&5H1[YYL T]CE M(_8P;<7/0N?]&E9YQ@Q-ML!(6D0F]-F= F0(A$((_?OHO3@Q,>7E=#8>",F: MD?C1CM9UZC'Y8#+J"5WG@USQ.TZ->24R0+7PQAE17!U=3 M*;1]0ES\H/QUE?9AT59#]E5](BTZ['"W*18_X(M?!SGYZQFT<4V?"XR&*Z M=E38:FH.PEY3\(EL#MRT1!UA(*T011)%>F5&%5-[X%9P;41BH5"-?]D?]M M"C5EHJ,"-+K8^CU.<5-W MU"FT+-&;B+EC,.D(1F -?**;@*?R,%[6IQS-2%.W3]\T5 *MQQ $7?ZH/SW3MP4/1@;+7+9T) MT7FEUA+MJAN:\CH.@Q-GY%\.T9GQ$+@EZ1D<.+#%415)U?"1EI%4Q:7T<'U M<*@,5N'-(O>AQ%B<*X. ^0]QE#B5.G[2W@>ABJ80BM=0 %%:6U*=4>-S4Q^3M"&#Z'=7UG37EZ_#>*I,>WR)I1B]+;.6X2R@,7K[U-CLN:5R,M(/3DU&X4+X- M:-:T=AX[F;/6U!0 Q;.!>W:.^'Z(!*A___2WE0$+BO\NH/?2[\0!5>EH^'$/# MC#U,(4;[45(7;1,=XHX*9?%!ZUK/"K29I>$"F^S MVKBI#ZO>>)\%@_13X8\)Z1\U9L"<)**!FM&R3#%8O$(@BABIUKAR7=OO1Z+A M E$3<1 NGD5#WB2K)1<4QT'F-M2,J[39->6Y]^5R1!9=QT'Y&*N.!.=$_2(^] MIKX\SCJ,)\>Y8Y(:3LO/@'!=>(,)XYE7JCX-OZNN\CQ=`DV9'&_<-K\MM:2 MH,)2'Z?1;AYZL":0]2S1/>H2F2MR 5%2D4U^#>&"(^_Q0#WQ\ *V4P(>EE: MF3G;&T?G;]PTS>.Q&>;(O*Z9=PH/^Y/3I"UM!_-EG&BQLRI2W=) MKV#]$)R(/X',A]2&&*Q2M:L^D:>EN^*![7+HI=-47]MG87V?A?6NRB60@4I7 M&.>*,HU"N@HUE<++H.EY#/JZ)N0C2\FR5$97<4_L7M-F K%{[&%_?$S2S9%<\:7KR@HC>*W24]MB" .%7TZ/3U%GZ'IX6>LU-,>)2*H$)>$WQE3*G,]CO1*F+]?[X7YSL89$RNMYP"G:&\6.U)-U2 M[=.^P^1DVU'V3MKS*6U7[0<8=K<)+M0;9U2P$.]*/Q,]!(9/Y]O;|[BHKRLH M?Z&%?Y:0D4]S*,$*!? =!0_(^TIKEO3Q2Z'+CK)E>%3ZEP'27U]FUGUO)39<'0XYJP1B18E47W\?.]HAASD+*UV M&BCPVS-0X P4^&R"AGF_2;K9U847]BA\D T-SG5UUXD03]G?):&4QQ9D.QGA MIT I@%G+93R?13WL@?KM\-'9(=P0.H*+<2+R[9#XBP=C>N!T+FYBZ\(P/-(M(&)#DQ&+Z\6T[470HH\FHAFfY8X!3N=;_KK3-#\Q0L<'I>,$. ^.1 MIR-W;35&HZ46)@$]IP!W9(18;3J.(M;.KJOB*U:HUW50MS-U7I7!<,51&?*J M[PDA"GX4NN=U!,$-?0K" MK3W%/P.YL9SIJX*/":A@50G'"$UVR&[3U1'4)]Y.EYC+YF.=_MQ6X>8CADX MIRVUB>Z4,]&LA,!KDS!9/'1IE7@9HNL 8#B M3"K^5U) B*ME^58$RE4@Q=+O+B!,5=P&+SN=^5(%.6Z$PV.VO#WG:46Z'=E* M-EE93!,_-,KC9N'AE,,!%Y)U2V.![$C"&S-GVBJ.#UK\8<$5+I!M?S:9I4HA!?1$L"!VTO5V[*11M1E6%4:5$6RL,'JFQ9S/ M0;'N;PQ*)5;?/";'SO^;-X^=X MZF.? 0JRY1PHI/#^F,MGWX1PDW3OA$,Y.E%"B[?R>@GN.4U4LLUA0_1V\;PSZ M37GI[5=7#/!+$"O_-$0Y0#C,)(_WT?U/(B;L,,@^8F@#T6\J,0FS#?])WP96 M J\N!X/'B9RG[A8-3)&3/L_9O5-2 M8T>AQ'XHW1Y_'QX#L%\CO;,*05+&]= /3 9D.^)Y3:^L;!MU6TJVBUI 2>%W MVPX*T:!FL7TI_2_H3ZOA'C?N7237L3("!GWN!%L",,'D>6;>*,^NQ!LMH9P- M &VN+U17/PWDQ8,%,>.6N,L"X &+*_#]"MI%W#V??!^EP&Y=(%]V=Y7UG[4. MV]3N*&AA*#$G2NY$]#$@"]&\2V#1[3G"\(3|=U=VN3=:"&FW M)/@TU##<-NK"%G=/FY0AVUT8OR'U1A;"INX?Y+,/-\"D%FDDP] :ADM1@=) M^VP./P&^GN(_"__GOD^^-\XSF?PU-6'$YM"'4VE<,6 ?D7_AN66,E;1/; & M7M9S.I'F^MQ&. ^N,G#Z-G/[=&3E]1DY_-E6K_XUQ*MZ9>V>]XY8H>]&"-G0G M3F/41,37;NB51=(P;^B7*3*24RY8MEHIV4YIW;YPSI33/B?J9'+JSQKU!\6C- MI6 A=R&/SP%[_NZK2<%Q/%N7H>S2_#"E5UH%1N/)U;'HEY&_>FQ2&7X-#_C4 M^F!E7JPB?V-ZNM?B\K^"!Q='!^RU?(9_3[?Y A'NTQ>O7WWS/?IY],4C@+[% M9U>Y+.ABWX05W)'O RVHL/@4(1NUZ G>8D?6VG>(PZ4ZB M?@?RDKB7,#R7T3W=4)2FRJ%;R-MZC@ZSY]$N\U7)_8H'B'\Y1G]I9P2]HO$^":,]L^S?OZ#-ZF3=|1%MF1XL2%.\-DD"C'3 MXF>\M"OBK-@+[XFR;1B9=[D'STT>"XRT1PWK2X#E$488/;<3O=E$[*M/GEJ0 M9YXV)^JF!>5:[HR>D=LV[Y)RI):#*$5;&T=[@J49L,_:M]P69,L]8/L#HCVV+,K3LC\4L< ,R]#*BKIUFK^T3(WG@)IQ$*D MC9;;"RRS(GH"0Q1(_#=',>-;Z^9METY0M_^9TSN]=N,57C'N?K4$\(WWFR$1R M%=E>Y*5%_=5 QR>"]$E9>B952"M?TU.Y,I17D8>GD\^]= M9+@P*X\3,>:TOX>&4C-]"(VVIB9(AY%Y]6WQW2 Y6P'QTQ 3;?SI#-6XSVPS ME"C(#&;.<'1R>8K$P2!TU3YK85&_ASR7Y89HX;.DP?P5,BT-I5KA91Z#+H2O MIPJ0(_1=?OR'?8WE B6BD=-S2WE-!SJDA]@&49T3&3OR9@>3>9JZ2T1P;QTQ3(#&#<"GX;K-7',CG6Z MTY[I0V^X+TUU^@D[U\ON%\^ADY,.F-S6S1#0.%@TY\OE#(N?!:N#:)),A$6% M42]8,^3$%3I/_GU.O@3VT?B0G2&-.S_S;(WT1,RZ'VVBA2M8G5L] (\[%U6S M]DHCZO5]2:,BQ%1;+D4Z6BOFXQ>.69"R\?PY$D).BE#S7SZ,1&G +,]4A'B=M]91H3%HYLJLK55G5>1*ABHGGB*V'SIM5N1-3E_CKJ1A6I#O[:2QA]B# = M;,?C^4@Y"\3ZG>,(MR1>])(+-,+,F*J(DDTP1$.1$I;RA4">,-GK0)$^V!G-&-/R#L77926367(VX?MUXEZCGX9)$ M]Z1)]/^Q]Z[+C1Q7UNBK(,,F9 BBK0NMFR0@#0GBYO^&8?<^9]HFIWW MM&E_Q@E7]8D@<$W9+&/6-9^M22]:L %,AR M_U6<*H!LZNE[/K6OF54 NUM22]3!'UL-G7)R\Y]67LM5<[J$,JDU;<8"\V? M@T] ^ OE-N=U\TY1.)D&@W=1S21$G+K\:?Q$VBL8 H*$DL9+/?JA,P+=-9/7 M8EV2B[R687] M+LS>K1EROVFQ9 MMP/239I^#1G$6.TX3]6O)W_4=I9 SBF"LMHF>I$R/UA30N>Y?-<.1;#04G%G MX3>7DD%9[[KIKX?Z-MG8S(]0Q]H(?BQ$W?O]%I7ZKA<]E@#TA2YW.ZG&1PL_M%[]+?B^-+#PLF7K&#YY?QRP?!L3 6VPM"W6=;WROZ%&3'7*5FP*NH$4/NS]MG M5%)8M^Q&*&$U1'0433M)XY9W=T\7=T=HGM_$V 9$O*NWS/*?0!#YJ[4?S[>1;?Y2QR<83+ M]BBL*WTC8YWR@_*?X5O@K;/Z\GW4EG<-YS=0(Z.N(>]RYF/KA%$=*/S)0; M2(&G&: I5*?R5/"$)'?9,$B6.L4H#5BC,V^D.M=BO*:.M(SHI?UMEW_?_XU M04=-;@;D:M0HM#ER.])?ZWB6->4?^VDUXSQGI:6CG0Q0_KL@070ZK8 M*.JYC)L^2*1,1.)ZH\5[H,M(2V&1O5;35/(J MS&Y&>\L*AIPPG0R#O?RGBYO^OKDC"4EO1HRE"&]4O B1.Y$"SX[JZXVFKU@J M-KL.[^%G2]"QE"L(9I0+1\#-]P!$L X?(K#Y_:# X+BJQ<CH^B>E1H_$P8//MAZ,Y<#+<#MJ&F0MECUBN"G&*K',)7=I5=.]T16U!,8SZ)=6?!KH^YD)CP)@2]HKS+"I4Y8,4O>=%(_#TN=' D!;>8:N(^D57 MFZJ0O-5=3W_EC%,Z8,A0TQ=Y4+@(0+MSH-?>\N/>1<)D_(Y8;ODKBZKF.6AN M*IX\;] [MQH>##7K!KBE]+1YC],=_E%ES>]96TH*L2@1/4[X^)XF8.F;2*5*AQ0!I*$D_5^8CM,W,B +M\^C2:*)S\GBA.&YTD/\^\=__/CR8Q5, M8>L[ME"16_5[!S^X_+W!2<((^BWAU%D=8ZQ$22?KE[Q\[$FQ;

"$D5[.!\8_QVJ%E3L*J>HV\2 MZCUXH^;5JB&'*0Q1.6EV$N44$5&],EN.'GCZ"0\8]&$?$$P:3>|TS0:KR&VW MM@&XXG{AUXYMIWK>&3AUEE#B+1D8WK6E>5.2 :R!Q5 K6B64YJ^>1Q#"+OFG M5"8"OT&T=B=R35|P>HS!..1@N2T2-V7D,87))S&VY{OC,] M6!=X6$.(1Y:\+6E7 N$L$=BHD^T/N>D#4\1&6D^Y!(6C8<MT'4W@?ZV<0$"7 M8HS2K>OM-56 ;V2L>?5JV+[9UO<4S1+KR"CZ)NDW^X&YDJK\YOT0AU(N0>9& M#XF*R\;]T'}R\\|YF"Q>HNZ1KA> [&;Q;&L!L]=H;>) (;GCL$AI[M(W@NM M6? Q)"MCJ06!>MP\#+<= Y4!PGN<14FTH)#+/HQW=4BEQ}n^X-A'YH(; M#6GM:>_2H\$?:>_$-PD[P<3[SEL-Z.%&4K2XKV4J3?%OT+RP*4#72(CRL*%A) M(;!RIJ:XKF%,GFIS:B^.!O8HTJ01'IN(^8WQ($!-[+#M&LS:#<:.^*)V:4&M M+71(ZW95:Y(,I!*&VJ4%'!'8Q-' C-\1K#1:,)&Q)7CHAH9,*Q^(E/U>44M? M$UK/EAE786P8(]M/UV/(YKFMX-X,"EAOTA7TL) PG#F6ML1PNQ7I.&'F M3=^#?5K]*SF/XUH%&[PXWBP^/Q!P.,WP=QTX,&2N/O].J3-Y]2T',S#'1'1A M=V>/HL4U4&,'=1EH..G@IIVN:+*8 DEGW'I,BXV19"P<5<,)VC.^RH/6DI70Z1?WC3;VI20W$'[\3R^N1H9:T1:+ZB,4>;7)<_[^:2%@A M+2I+0BGG]^2$ M[[.=D >P(TX.*+2TT+3+SKBO]W#"},JIOG2.7R)T=K)/LW)P6 DN1>(`D" M"T$_9\25L/NS[ZG()$>WRL%CT#OK4DFS>$>,^8;RT|33KK|#W$]XH%7Z$CT/ M1?*R*Y.%|PUFL;\Y%G-XR4IN0O^/8[JR#A?808Y,D6O)H&>1EY(&PSBAF*02 MGEQYS])_0)AN)\,$/XRRB%(^GILFO^-J(&R 1@[8]TJ#*AG%])6\|#BE.PE)6 M&V(1KC)&V;"5NNAMR9@1'=<:9G+# (GWQPQIF<<29/Q7^@-\E,F_K0,4^XVF*_"3MA2R!.P)"L$T. MNQ/>|4A CI#" [1;.5\9H>:<:%:^CIJ&_VP557 M>6)O73|>#E91YR^G*^3X=EP-Z36[UT]$/K$$\/=*" [<0_9Z#Y'>RWDRA9(.# M=:6K?TC?_>9+EZ8Xt7$5J??Q[_,N6N/Z3>0C+/F'+'),?TZ%>GH2'F?:T M|CQZHW6EW!!<*^^5QFM6E5H9.M :<,,R=_QUBR_X<{3T/TD3_+U3MEJ+FO QMYT,FW17*?!-349G(EGSAHAXOZ@OK%!=:@1%IT8SFSU&7>O:E185[V7I:7/V M!XA9CYM^W'L6MI'E9(@(O<7+YF$NV>XT+OW@6>S'H"9HM+_@-B'7?O'O?%UO M*3X;%L_HBS UE(SKC+Z#8@P&9+1[*A3\S)<"1TW#"9W##SY]3GC"/UXNOIQB MSCYKQ)6!&4%I@JZ0GVPQ;E_87GFF>P7?^<:WRE>V57#!CSY]YNQ9Z<|'OYFL MRR^GO?AO? TF6S9^~)RedI,P,H+^OG7I(@@,2?O%S]BV77C(2,:)]6)-77C2;r.]|6)-Y1HUS R&O'|?EL45HG><Y1!U/(CX&8%]`)Y'K"R>$!L&EHKSQ MYE=F$A.^(L,C^(AX)S')BZ">')PL9[Q64Z<,06OA$6[A"\E5#*$E' UE =,L M[6&O(-B @*NK#$ V@?),[C2[AEP?X021AH& M52!0]*]UH[K6);K87|\S^3$&5&'[IPZ74+S"&_+49#,.R)BT/S&'2><8Z1U:,C:,MJ" 7:%!%_4AX#4H.5$Y-E($*HZ5P M1G#%4]?*BJIZRH(PZC^T!09M!NYTR3A2C;@="$!M@]1UA=YFHO;TXP MPZC=@EJF I"_T":0T"6D):E.I8,3(.;> ^XV3-+.*)<D0:E.I8,3(.;> ^XV3-+.*)<DO:E.I8,3(.;> ^XV3-+.*)<DO:E.I8,3(.;> ^XV3-+.*)

*M[^]f'Q>MA"EP;QSK1V*0S->FZ(A2'UDKTWE5OLM5631I3YI>)>]|AL#S-RQ3;-ME/],D-B=LN1$,6Z^$1?AVZO%U7,_]D,_H9B$;J;[AU4:SR[?+|S$-)OG7&*;-M)Q,L"="K?2>DE,W(1"'3/D\;>]RVO@+#;&9"-OZ)GFBF[H=&&8-7?"'9H@Q\-M*!J+I-UW-NSW4|Z*?-MZ6I4YL]S/I?-M1Z>;D7!*S>-8Q0Z$WX?O@<\,2!C%5&!>?Y?^;[JX=^FY7,CTM'] #!WPR2&;&2@"-*#)6417!I.F-MTF\,R3NK+[YI2=EF=)ELMG"&0AN3W=W0N$=RXF4C%M.4"X2,&GMQ,S_.|"'T-MKH')#-OB;_6N-N@\;TI199Z/0]ULS\OT72[3^-Z9^R;U+VOI#-O 4K[!S^2 < M3^-M3H)Q2M-TI,-FW&S2<'5C9[&S 9R-Z"|E1)'/W5*>-Q CH]XHO*6 M0*T!O-%C{_>>UN!R1F]5R=RS4V9!-[$0^G!M6U_TV':[(F#F$TUI?TR-< M!V\,5N@_1%_(W)IWSZ*+Y6_IW6BS+;,,;RU-T MFU;\@0],&KBPK$OZ"O0?LT_IFN;LKHA3A2K%Z>KG!?"N3V-O5=C\.3+U:(0BE+!5/"GL_(=XGB28:2$K)M$**WS>#2&)T#<&7B,8C.OV<%{[H&;ZG>$8A@WA*;_DKC_DTO[^;2O6_E$ZF5/C 7|%CG@A6$M8(7.>?*J M*(U1!19C5+V#&+,2!S'7"$ ZZ3\W3-PAB;> ?1T;$6'-U+LG'G#!"[LP;5# ML^86RFXO8FL$S6]"XF+9;-\UR\JH!3.PCS2P0Q9 i$:T/,%X|>^("E(M= OB(&$ZNCRV(&)HTO{G<&[EN%@R#A"YB6)HV-,,,3#2NGNS?.(X+RN_6) M<0EZ#]%749TI,&5$P222PJ3R#Q&'4L 1-$/?1>BN4/\Y5->|N3K=_9WI2#4PSN.M;&,^<'TC;8EX^'$U-$TG49TV!U|I5W1F(T "KQ*^../9*F@?_7141>TF9D: M01=7?$(Y':57(1FSM%11; Z5*|&8N X;4@1XNR#F%|>PWN|P)-L#GI7XRUFZM)*R/_TCVV))|H_$L0Q:D6L+;R<#BLRS,+OLFEL3 ,+SA3AMNMZGN!M^'2$N ME;0G,^J132##F/X_V1>G'2M;JL>F(!)"CUD&ARX;;*U --M@"%[>ZWZX-F6G MM/LW(-80I@VC6ENU=RV7OE8#1""WN>+']BB64@- 2HD=`74 M8F?0GI'_NYUP08H>]*/R0U],\|^-YR&]P4V{1"%L^6!BIP,>.%=M4L(2>F"L MG^/+[# 6]EGD;V$C9[TWRS#@EM E=3^CG MY IU^(>8L9|/Z2I#C3K3&QH1KZ7;8KN=66;3!A<_#.385$%@9?-@Y+A M^6O+N# _^(-1DR<1L!!A@"'B;9-D;+"JR5AS\GX.G$0'.F';UD7N5]YV$;R.(. MB]UKKXHH4%,!9GQ=4P14B M]Z@NN>%83IS @?MXP;$I<0AT=-$?GZDP=YKR.[\DB0<0)!'N'!48-L"2BO Mf8: _,_"-I*90E:0!N3VHHMP;$O4^S_X9;M>][GZ/(5)TK"X'9M[LB&Q)56 M[ZJ9Q7<&H@A1)(,Q\'Rl;P_\22"97H-=#0],E>/58687*62)BP4S=Y8'HIU^ MTB]<33I]=3SCVIM95B>6H32/$O,$!)R>Z H$_;W8J0G?)W,:BL#3_)@7@JJ. MCTSG6-K[2^(>H?!-I,VYC1542W)]2GLR*]2P/0M74;WG^VZ^_I\]MGACY5Q3 MJ??H"P[0KGKL:70E7OXLF9<_O|9, 4.[^X]XLMG)/.OC%W2WF2=][)018DS1 MOVI4N?25RM@OQ33JD88OOQAK@XA<-*XI?0CVJGYN5/&I"FB^G@" MYD_]6SGV/C]MZ^TS3!XBM6U2%JP4016IYF)-A!GA)+A>&GD7VIY"\]1SFZTD-MIY([F]Y0.6(7L7M4BO@?? 5H_]HVUNAPI"%>.P6YM3Y\%B4X,ZL|\O1Y M0*S M;ND9KIXOW@O @9I8]HGYMT;[ROMYW]/\>1%RT\H_J72;>=>396R)0G:XI86, MD'V;F$/EX3?MC&2XTL-^70_)5K&E(1+T? K\_#MZARC3BT],J+<2@'}3(?0 M(?V;I8]8R)D,\!Z7W+WMXJ.!DK;O *X<35\$O\9HO@ DBC#;!#IOP\^'H:9, MJE@W ?TUF#66E 51R0>][C!1T1Y!>3KAZ(ED+$@DYX+< M1AD.&BN#<(C7T%+9:G2P%S>H@274F^$$XX>5). <)C[/11#I**-K^(GZS"I^YM]T9OG'"*4!$ M+L!*AX/G"LJ|>)2I6E^ ,O3D%Q?GS&8ISAN(\E7#%<)V5'E9*_$[$Q%'A[*1S MWVODX\DH7Y#^:8O*4T<(R@Y?T0HFQPH=@95<&B]>|]3,<=RCL:5RS(YVM*A MV!#F:\/%Y{3/3K<7GS]S7U3=H,S;Y1Z9 @?N"I>+ MX;#UC(%6_^\@^'?0H.,=R;?\U.)TYW? SM\0%/4DE95]2953A@^4*YREG51! M.Y1.'%6RD!^^E(O?Y'S7-&L,9(1WD0/DR\0R2%|>[G+QM_Z^ 9Q 54Q "BBM M/_6148&[UZ]0C.68H1WY.5JV3X/4A83]_@$AX1)Q?$TK-DT'"=1;TDB_$IF] M3%^4.FM$HGQ7@U=F?H0S*$"+B<7.WHEX]NPH$D1fV@"-B&3]QYCKQ.TF' M01[*>7I*0F!^ / 60WSOED{10]DW^64H8Y5&N%^C5L>7@,,3OR6.L90"J2FZ M=M:RD.,)K!$A+1+#?Q@2Z-~>E=A*ID3(.3U-|[?NYX0B;Q|*(7*!=4SLGHU]4 MG=T*>,D&45PX,B9I.2#,!-F=8WBR^DO".@]E^(D,QV>7ZT-?L!F!^ M[X?S+L2D-RUHN_:8;"' %-WT_TWS3JTZFQUK%3P [:+B;<|3@=V)RP):EM= M@2B2VE.^,7V2(R2E-Z16 M; G5P$QAH#_LG:(5,] ??IJ6^LGJL^_2ESF757]JLLKW1O/;W%$*G>2YK=Z! M})1RK*]^&A"7K 7&-HL67:6$MZ)2U!UV2R[%S@@0,G=UEGOVE6HP%\U$(X73 M =+-YS$ORHO=E+P|S=647G3Z4.5I#28"^[!%\YGK(!\ M 73KF6(->2#SXAHG#!6673A+ &&%,L.%56KJ,DV;OEQUE@$G!YXMJ662;^JA9F7>*F(TO+YP ML@\_)(9OZ[VR8I+*Q/"26^[Q1?F47.BAV4<";/;JN K)UWP?10X1]<(,7(N4 MN[IBZ6K@ZEHW:9&*;<|*!WRARK/XE:+PMB!%J0_KZIC 9A^/S,I]bE+:;$W0K M>:%>;<'"]DDU=;@_I3R\?-)E*.XSUEL$T.FF5]8--O0^)& {!+Q6<-.5AH9J,<7 MB>9+L2Z;2D'3;/I#3:HNX@\|$!!PHIV4KL=-.<R)RGHT>^MQ^5%=FC+7 M]3C1#*$=R CH3(OOQR3'Y*H(NBX-Q.KE3;!=$6S0.^^2OBQ0&Q?SGPCH\' M-@*W!WHM!+]A.=D(2A'"1E@_9R+I61F#X\"-)8.(U 4B"KKDQOC@ >/(!UU(D M U94M"QGSZ;?8V;'4]'|-\BP0"#OZV@+ 5/MF=(KA3TXP5.>ER3;YUA:-TF'8;D+ 8_*&-02L MD/YD!N4U&4PG(<\QKLSBW=],,!DY!9<[I^SDLM[OH8O.3\#+Q=]G/*)HI03T MZV031H&\0]%+%=?H>X"0FMA%P(=NT\ASN\$,G:!0N]-;D'+$P[R Z;? 4KAC M!=)S>W3@R425=@EO97R^C02 M!5FW6@T'ZBB"&\4OPVN0Q$&R@U:,6.LX(C+5K Y/Z*-#UQ$O!%,9D6#U!25B# M9*UV7#T4*YXV7#-RR+V!A+6D,68Y53#7'$M[+UO$;M#JT N!1W3+IX,!ZK47 M*%Y=/?_-,0P!C"(,H;9WN%XE];F:8&_7*MS<,$4=A]XRQ"]7*%I .0E:Z:VW MHHQBS+G4YN1@S$RS[NW0RH("H7]+M&-!8]P0KM@BFQG-6I8_]HQ%..E5>0_' MM0FWN)O?1OBF8A?2YS[SW^G1$'?^W/I'GY,$'R\]7ST(UE^;AF:WZ=#K].8;L23IS5V, M/8HW-.E9S9RD4@#'^A$*6'=.'/B%@"&?"1/GU]9D%>% 7SS[.@,#41_H_UPN W_BH3=X60TVFU=G2RK!8ZK[0M#GOV)HGG$+;IPS_AV\]N4V#XX2=__'3QT0IC^61WIK*H1!#>><,BCFU=?_XP1D4I(XVP.% XQ:/7<;OM]{:'I9 -]69P!_6M-HTO@ O,C21QX;.$)#N1Y>3=%4 M_F@O.3T>?3XB %49*4|- GV^ <9(PRO#5"M,RUZ$/J>]Q7L4\H++Y;6 ML\H[MS>WPUIJ+Y-&.=1[F1R_%FWVT" >]%3 0>&)>;]3-O'@[>-6Y9'BG!'] M5S7Q#J/GYL/X>LX_XGF:7LI_@RV5<3^H'DEK0>$)ZC49'QS8 =Y^;$ 3H3\ M(X88+T+V5H0,A;=XX&0+\2>(6\JT->K[A4)5PZBW&6%4N' LR>S*7#G=($M MZZ:950XPJ"5E;;?K.*21@P(LQ6^F>\Z4]M_20H,E95X+HZ;IGV-6K+1A M* 6FZUT8H>S]OI9>_]IWD?!>*SV"1Z/FL!C%$8M^]YDA"G//IUN F4QI@AM MMY$JHN%#CM [*'J'3)F]'%.+W+3;YHUH(QAF-33(^AT1(N%<*6=?A5H"[SN9 M#Y//#!-"G><-(CBGL6QNZNV&J2'X>FHB*=MQX!1@9@80@NK3]^6\8 U9/+5# M*T7(=>F"D_: <%BFOG&UB;U9D/LYT4X)ED#=LWI.4V;99;HG+BT>09M<[QQ> M(*6_4&_&->,BLFHVNEE,&"(R-O 6V #@A+0L^/Z1P:&Z;DMUT#&C[D<'2,/8 M' K6 -@)W7MN2,?#B*0_ISS7S; (>L+V1\)_-:7*_,+V?$>'>%_&R27+8P[: M)_-:=[.Z<_J8ZE(PBB'IMQ_PB;QK3!\6=CULBNTVPHVO>D**U<4]M364E@+V M(NT V3'6F:5GIO 42;G+]29P7JPJZ-)3>R^\8K\)?V6!M.55P5U.QN\[EX(TM"OKX8UC;(L%XL/, KY! M7:HELI*F)YM(/\>"S4\R/,C](XK2C)%_A&+72;'9T3,EW[">_'E/ASU:WE0S(MC^RZP M*.D*6MO*$|_&|2U*]+8H91==ZJK;T0ZKPVZ$J.98EKH9TL_49%0|8ZR$BQ7P M6P#3P!CV24NG2;N_C6X\GL(WDCT0/"LE M-K!U8W'?9/T?6?SLU7-;F6N?[@G*-M!%SGFB+358,.C/5=ST*\VKY+IJO=<> M-:-[0,;MU5Z8'JSP<6\4K.)OYJL_+%/[2;%,:1S3'].6D(HL4)4W87#\'JA3 MEC1N--253,=LJ'N,EL++NOL;& |432YQ4*@]H0Z2/$BR=@H/@SH'8LV! ^7 MX(02&F22 ^T: ^)VD(SIS\[W9W'T5:R70L"=K,>(AF6.9XH:%4L)3W:QV?4'* MT/YB8M+K;,^D@BJW6:7,+$1VGS_LW?I^GUZY>2FA3I]*6OO/Q%X]S!1XQ< 6PZ VWCW=-MWTTH=?TZ#$ (+6)5>ICT-):1R!HKR2-J5V4>Q.ER0_*T5[(VI0U HM#B>9Z) M=*MTK[P=-!K0&:^0[^ADA:$O/[0VX5MICM:!0RJV&7J:Y/J0:'LZ/1HQZS[1 M]S+YR(#HE.<$,"'HG(3.!(16*T5R1LR(W#K+O7OV8$YW6J!N// (3Z\A9 MNQCJ4YW;GPYPP@#/|%Y'30# |SBKNZH354A1HC|X*M&P[FU_.RUAHDRB!U9;#H M@SX#!*$xREFW[LG&%FS=*V7!Q:YJU^1-T4N(*1*+%!F',SMV%#(T-:<8CK%X- M)\47&8G/8%%Y$] [%+FX6AULR\'XY$<2=X1+TV\RG/6P$K,-3S"44T(%_MB(M;EA>0G@O[&M/U&>A*BP5^KI^KS!W3D,.1YAA>SF$F\$[EC2H6!<+7C UA0U*_'6O;M@_=*!?;8 MSSG.Z!KR!&MJUQ*_#%,VVUQ369=,1A8!5'ZHI+$W95C^8Z)]&25#UDI/$;$3 M#:#NS@G6JMB?/U_$UW-4QR;^:8G');UQ;'GD.6%U1D);G7X]5,-2OXQ-\>Q MIB9SDX9/4QCM:PFE"]C#N%TI7B$UGIAF-8RB#.2P1Y-*/B33E.=3EK6QC^\ M#BN-)+"'Q*$5KNV67:QO#LDAJ]VNGRQ^K67_[UX2!4]C MS:6.,F+V71!*:67K>]fGP ?=4|>*X $IYC2O*OE,X#V*G9=)+FC/-S|[M?AK MVC[#$=*)_ LT=/(BK_>D/ ^Q=5<86N^)QK9X9$NFQ&>D6U%.3,H8\O%X@PMG M0VE8V%5,T'/S90W]W,7KO"'P.%9156EN5PU&;Z;=L.+ ^18)TQO'%4=<"'V3 MFHPY7R>2&EF*R-E1(MR4D\1LIZ,"6;K7"[FE 2U9]!EY*KH0E;6X4Y2?1}1Y#DS^_SD4)9G MOO2IZ_C0*62D6Y'NM&!VJ1@FJ5(6@Y3!:7(OQ.NEG;7(*E/P7KER*9]+,'Q MW.!OA+KR>Q0 ;H$,>>.]#VVP^+0%?UU=?8W,GCM0$O8D VH'[NG9:RWF4O*E; M=<06RAFS; [!PE05$KEMA6:6P1MP1*'X4%+1TT^M6)MP!7R@^R/XPD ,JZAD, MQB%4<;8&6.L)9F^^-G>N.O5#Q/F,.F!H$(B [M MFF,Y,./M4 Q@1*OZ7JH>\ M#W4_V7>![JF\D68V",:WJL> <"G*>-&MNZ;XN[^(3,Z+/>6G_Z["'^MMR&;[:2 M]&\U2/MD-+@&Q"9Z'IQYM/WBSH!/S*M0ZEW-_"XY106Q(6;199-BX/0;,P(>B#:$;M3O9F_9IO\[8T:Y'D.9"O?V0HJP@Q(",X M!]PE@PYHM;%UM!6;7TI0F/V 91K:WN#H=Q9XBF=>/OL!0=RV;6,+ER XGIE7 M'#:699%@R*2&:R\XBIK(OMT8W0+7Q1?G%393BSWVAIMU47"9W@5N@=#IJT4 MK+>@;GXZ"RX%Y;6X_\[6]0RT;%?:SP@K?IEX$7R4US-KAU$(WV!@'2G[QFPF ME[N"}SNBY_E8[$[YOW*>=Y\S>UZ_BOGNB)_7W$U*14M0-64 =R?= `6Z^D^6S0!8OGC;KZ<#^9? >877HD-#23)6I*?E M.\8<-T);@ZN?OL\'CF2BBS.G7 0Y*^^"/9 U@LP!.IV7ZI%E8 M!%RGAL*M%-@B78;'813E:78"4RN<6X_5&:QS$]SST1FL2/.C3K874C^7$3LH-961$!)GEAJZ$? QXMH_+A/D7'PY-W!-MLANV5.D2Q65CFJ7H,2C!-*0B(IX@-)=S:8((,^02X 5D("BQL5OB+-A+QGL$ MUD@ZHM(1"FW)S6-GGK3M6<"I+>BS'J3R0/+U]XVS3:+0?=<,WC[O=)>L.PI0 MB1"C=CUV2Y=.4H^7,ND<2WZMZ3+%7+Q(!)PSGJFL3>!#O2M3+)3GZ+NXDCC&3SN<=+1223%+]BLWTAU MY5=;>_*P$%542O80MORT019%./A@V_G5: W8G!1S(K5"@GWOS\@%HU(UE+QMN M?2PQ/;%YU+Z7ECZ[QW6GI,G6="^-^R,S"@]43K#6$!, ,P%:[,Y8FVXWNK)4 MZ71 ,*_H(0=% ,,3V.SM=68'0 %O:2# P$94+AX+ WZKEE91UVS:/<:!AA^_ M2O_Q<=D:C&;&;K/5'E[%%ETQJ2Y/G:EAIL\/U[1@/OQ$IY61 FG0B%[H A2X MZ8BCJC*_)"-,7ZVH-P/1D_O_\-NZ9@\@7YH:;5'DY+0EC$A?BG8]QX <$95> M%["MM3!M#_7NMV^OLRHLKA>_M81LT0I1$F51'B&B-G)6CN>61YEZ\,.Z9W(F9[%@~$)]-Y4B_K=6_UCX,&M<$)%4>WT\LE=!OX] W@FWCZJ)5Z@LBBH6+L+:SF<>GH9W%X<1XGJO0_D&#D/(<3#Z"+)ZWS8 M3X_CWUMO=)&I(X])I[*"'5<-80QXB6?]H#?R!E=,Y4L#0.=XFF:R,)_ELY= M2%1\+,_^V[#-5R.PO,#C"! X,/R-J^&0YNU!J.K<%/"6TA(TV@Y_;02SW8F M:Q48 ZC5S(N,FCX:\[MD(=MS]TT?,X,? M[,4)H$K179G7SWCD)7=IS>VB3G(JS!- VJIFM900EOU%4Q_>9C[OJAAPHI?Y# M"=.ARGQ(_9*1]0XJV=0&50$T13<&E(V;P>(>]K5&Z8^))8;Y,:-24'*>30V-M$F\(V<&A0P$1#OM.KOX_F_!5SD-7+TG.D<\@+"N3CW+/ M\1" MUT5?.#@S6-CLMTEOKM%(P|]W9'M1YYD1BD*2)NG,]UQ2&IDV[%QSVQS\J]K)O0D<,%[93&)?DQ-611ZNT M5UV I'ZLB()3VKSPKI*%FU>W1(&JG"JRGB\7S_*:'9%U6F]> <(*C4X]'5W9N M58MB*6=L-,X13FA+UN+Y"CAZ"'=Q"M0XH#LHT7@N)6>;K+:0NDOTEYF:X0% M>*VLV6<2W+(N?_9SX8D=R8_"=ZACDR$[,Z[.JH= IO:%:>K__UPO[_]\0 M/2X@)L]9*DT.[*0%C:-)-2Q7#,.*E!#H0=,#H9:7;H1BM+6*9#8#E"OE(IRWR-:0G:H^*HY+YDO+-5T'1% 8K&/U<-M?YZGB!%-,.PHFH"IWA|$9M8"OP+|Q&-"V0E? T+.HBIPVVK8TR^"MI]"IKSI@ M-$'W+]?N8P|*$DB[.'APS'3:">2O\\C{]!-M*]3VF/L< R6-:'9^ MB2-\WF'Z)OF\1&IK!62*))YF1%":P)?RKDI58I>5K9&@AX ;GFMW,D/_EU^Y%7 MIY(WQM["Q!'H5'2D+G%65 >]$N41S@8LW5ER)254*+&1Z"O5&\PKK;;7%-&,E0A^Q<> MN5HT+;PFEK AA8|\9$4YB#*Y^E;]H.TA0!F0.\B#7ML(]T]3K4OCL;D0==9 M-D5DUK? N>!.A9[\QE:-(]ZX7>)3S:&(K*+(5(RCLD)AGU$/$#G MV64ZFK9>]P!0,74|0>C?I(;8/0F#3IK$(3=)IA-BY.@ MED3*%?J0+,=%5>,+ZJ-) E3]#!AMW)>=@] [$RlY:B4U:4(!!,11F+=]<6XV>R/:.W\44L=6OQ_O#@==_RL4X$$RB>_8"MD,5R_ MO_P#C47PW,1-"Z1V65LWUI-%=X>R0^?)643H$>S7AG$VGI{G\)>9PS 5MPS9 M*Z7% (GG5>9K>Y31EU% 2*5T3F3HP9^!/ZI]MML 2E7U3#]R**TU]QDAZGKAW M.7&AD&>1*9>\8=AEC),"CLM%+4$"16/MBA->R04.!)MF6]XGOQ?:/+KU0VB M6>2M91WT(7\> (ZOD_\#I%@_JI,=3Y;7;+KVU-U=??ETMGO_(_]?WI/_(&] ML=__Z00L/CTO!A^D9,6&:Q^*SPX37?7ILB*(WF'0R\;VL>,O]^UHB>13[(= M:\$[4+BDAT+8\T4\1$X8IR3Z[KIG#1!F$!Q%,94QQ\R*>"&DATX&"F59K@7 M>Y6ME:\[UP*2&G^K=[634.[W-%-NL7S<:B;K>K]77-E#*3 O'<$>]$]A.M9 M>SB+_H6!95"YX1!=;9-_7)^]S%_%VO=%&O5 VSU(@7N&"$IK6* KE=(J5("(-M:H.4WQ!\:U\]O1?H?U%0JDB.58O5PY("37:.*B5^YNW7=INA#MWZN:BVA;J$ M6&T&XGW=- UNT11PZM|$@M/>%Y&[W(996R?Z)R\Y[2SPQ'5MPG=:>9MSWPUKJI:A=&9<+P_MTM%U]9R6@<9RYTCMEU@(R\/ZNME3-Q=5O _:#Z-6'N3SL>RHTK%PL0,X.;S@2 MQ!L$$]3MUOXZHL9.QH?:SW;)34$/,M>G[79&;$X:B>DPVM:WFBXU11*#:<$W MF8;_M%!=FIEP7VL3&9;Y3:N5;KRZ*72.G<"M4'Y!+_>>(>X5=QIO#OMU?^= MU^F[7*?)6=U"C2,M$E,K1G6/NB53G$5HR798+T1GAZ=2" 4XM]1Q*B&9NHIE M5903/_FQX2$EL/.<_T+^,:>+"_!T[/TIL]L=(XM"TP1?]VO(0IYBCF;W-(ST[$!58S>NO RXB$D55--Z-S74&U>M>M&,.?V MS3#T0SLF4Y$"Y0.9=>)=&O?0QD+1G(OA'.^274A'BF@PW:;K[-H5E+<\8_3L MJW\^_^SBPS\GJ]/A[!QL?EYF[_)@4+&(-$V'CJ%(J!J,7$,_=-3.NVIOD;^3 MM0C253@<0/$B"'C75XZZ1%6(;@_4T+/)=1^&YWET-J>QR.$?LCT+^0?X%&=_MAQ\RS^UQ(%P(_1@)]H.0[_94##RB9*IPJQ@99Z95,6T8&4/%A4%B4^%/*2F=- @9W.F/C3V'C?W_&QI^Q\4_5]DGG+XTX8Y?M $3]Q!HX T/-?*PE98ZVN^NW]#TO_RLD)[+GL,R\IM3V8SNQ7}2 C >2XST M$T711GSZ*>RT(9-I0O#L$!5V 9,Z MA]^0^M-T:M]W5&KC"IG).1^;2*X<;L @7M,DE,4SQHM3EL<*8O9>QJ{(/?D! MXT4=Z3GH-J=/]!F$3Y[,D7>,&HD"=5&I39L=XPB/8KLG<4Q508X0&BEU9-'K MREN N7@T\K(64%< $H8_-@ &F2/&MUP'Z3@O_Y5?7E%"@*{[@L1LS M8Q- \U59>7]fY'=5L.5*ET(%E]$LIXU[VO:(YKAL]+.5!)E>KPF.')'OTDW, M-2$9|/>QE,DW>$?Y 1VS;VE[P8A711D[41S2SK-#]/ $-J11[K J@ZU>4% Z"}EB>O;],QJ"G"HZD7!H,HQ*]*/ M+1N4+.O 8JEBX%9L[U=L671 IH81#$&BXNDX)S*))],*E-IHH=MC|PINW0Y MMK$QE)9L)L_ "8JR4|JP>1^?:&>84I>YZ$Q- !OVL0!%RIY"7#@)))!(<-Z5DD7 M-'N/-?)"%E212*L|*L&K(NU^RN.M=<_:M-HK<17W3_6\$1".@DG05*W'BHYY MZ^8V--FWO?&MH6;W!98;72M7=?C7I#E5!U)(EM!{W@\ M(>]950-X4A;EETR'M-5S592U@-H3;8^'3C,I*QI "-29W*$'S";8HFET M>%]:U<1HJ=%!$/P_*4C=W6@"(O+,'U1 M%!X'%'&8P^5[! X+(TVGTJ>D/-MA8R.1-=?)2,19"-9TH*-=S,=94U-M-A3:"WD^FJHW$$D=D?4L8/3DF)QK=(;H$7T4G1<"E@FE9DB-M(:5]MS5W#F]#8R"$I)\(?,V'-8P:Q MYH2W\VI7E!S,[.#A-N*X&_S>]6RM=NC/(*QEQ2; ":GMJU3 >'U^,9'0I=PL M%!5XSI*T]/0FO1#5UB#Q@;$F"B;>"RC>=;U,UZ'0/9SZ6,C4<#B%,^.[LD)3 ME<4%@KY%GCWYZ<75+?)LBSS;%/?/U#5@TPKHJ**&PBY'V"AE&/$K@X;C:1XF96\XD9}#8>A;&Y8URLF<(|@< MD_O)-=- #9+YW0%T.VK*IR&@W4*6TL;EP[B50M]WZJX6]%OW#IKE^ FFU9O9, M"3@2G'&=0Q\6G6NC8]$,ZI:K\KP,9RN^2PVH*.=84=_(_WCYJNYV0!^D[FF M@\1V:?(<4_-J<6,#DBJ>>F?4@W,-ZR05Q>!FZ.B]FB3%U/S7EWB\(X?-,X]M M;24&65#YTA_"8S0[7XB3S;G'3]%I5YfG M"GT)Y_%0BX'BP>'+KH;Y1N3) P&>,_@(KW>#O_W'X/F+5\'^P0OSWX>#Q!\/ M#O9>V+1CXW62R;)UYP!5O2%R2F#X@%&/"W3U8\C ME8PUD8=;_C3\7OF2IPH[@^,)\00:Z09V"QA)B-12<++$?9&@]?*BX!6!P=IW9 M]/A[R({%($)C69W20OVLY"QRI\HUET7G!.'GU?O)]#N0^6 ,1<$'TYAYZ(P:.MB@3TT0R+-(]8<*'FK MX.ZSVU.1YL-"*2]%>CJG'AK8B(#T1=CQ?" 5_I6,4TS, [M<8U^3#.QK"RC?!!,ZUXR#$HLHK=*IRO,7-54QD.07^).$#VO$K9C+7 M1(/ZO532]R>_Q:A[K-,CA(RC8W85T77!>0TNGJ5ZD+!V2;$=(^(8-*TDVSIK M=HZ8T3?EL?.U@(3%U7 ;4%4I:7'Y%9DQ6^A^1W_C9@*X.FV;5Q9D*0;NQQ&] MJ_D"J"USL9)O3;L0>0MJDQ}[PXU1*(]@88JY#P3DVB>S"K% B9L+[$@C!= ME&).KO0.6,;D^?'Q8-H.'0?6&E",,@_V[H(RG'"0-R;_KWIZH!.8 /WT;,H MGECT(&=F>T%;*#!!V.0*$5@L/;B<.(,9=!2!F N<8,!:U.7EF$G/$C5]?B;A MX%?RXV=]4AO+FE#XA>%/#G[S;X3"PW(!?V92 V,.B>{7V1,?U#,\MN4%/-8] M!4^FM,IT+TK7I;IL0>\E^WFO%E%X#C4!HQ.Z431K#FEIR6M3'F'0"GB@$69D MG6@VIKO89 %5')\&Y ,1>4;6CI:(9!0J5;6^PQ"G#7.QHF0NXZ.HL>]@\(*

*MH)!=HK?D=E684)/I"L_${DC'CSO7EF?6*W=(!GD8SW-_!R<)^"G4'KZ_MW]H-M(F@Z-ZK'_;NSCI&('DIX,[_,B4V$C\!(/H<%_M-B\AWB38#^"\39//,0'WANW^"W/Z<41(EQ)K/#;67#N$")\|!YJ'YK;A2_C7-M5#\C7/3R+6E7-M9"[RAG_?K6B$DXB8HJU_:(OH-1>Y9GVQC5WGUXH(BI(|%.3Q.+8CZAB@F31,MQ*_)N(;9\&VG\=6\+ROW0%ZE3_,$C?O0FG4?!BKT:N-E6ZFPX-S6VR$ZE07]-M6Y*0YC;ZNS,V0K[7X83T+CME2WPJ;L!+;<*ND>OI*.N\CV.8[<_^1')SC\Z_M1O7W-P#9A>#'["-P=K\&0+8E0?*]-%&UV!S*1Y\O^>KWS0%YB_0H!V-&0.S4.O MC&RWC:S$B%;BO]7@HN=U#F%CZDA+Y1P20@SMG%"_DP\%5W?)^J8D4HS13%#0-P+I3^%!'!NP?M5&^<6'>X6-,MS7=9\!8(S_=[,_\(B7/+1:T)NS#OCU5@H(K0 T3-7? ?N OQZ%B5C*!'1-MA#VL2>FG;.YN=9L=I56/N=,'N$#-[!8,G_?99*H<9O3=EZD*WF1S$O*;C#T!MRY!%+>,T_5M2I,70E!=;;,H6FK)5;M^8:B9A_+=Q/>IIMJ6RP2F[GN0W(;D\ MH_G@?]>4%?>Y<>PITBPR CUKIX)S/?PGVEL>%NTP.+"=6X[C>W^43BE(J-MB![?R7E>(`9!L4Z@C$\$PHBHNMJK[73124!O7RKAS[%64= M$5L8?.D*<MK-BA-0UBY$UU)#_E6^N>]TM#XXG:[HW>][LIS.1CQ/U7.A5#<@G$>_S%@NI5 UMS#@H,8"%HAGA?;=;_SN$R'08+:-)$4+:((Q?N-D+;]=;= MJV:U!QJB*@VD?U@30"@<?+)O5_>;NKWWU35C6,WRW4S-FPI:V:?[A=CA736 M/@4LHK&FL4M:,;;?Z/K?::Q=R>C;TLX6S#=]EUA\?<9+I*1)L<<9P2Q8?;/ M.;F_=KBME9+M7G^?@^T(5&>0QR#"?#NC\ KFHZM8&=LD&V%C^W;#[G7#/(T+ M)2!8!OEQH4M,FG8!9AVFL:6QM9L,S5WNT=S:0A=3}!-NMMOX/:+/,3$.TS#'M<1"-_J@3@N*@MZ--I>Y)L#6>).Z/7;<[^KV*=\B%*1V?7CL.M+\BV+^6PD!F MC>#;G*@SMOMVG_L&V1WDN\94OJ("Y^R EYUU/)H]/\/.8_,1WVF*.VT;MKI^MUD^?OY6&/[VKB1QY<8+.:.!-H[0$@.'P66=P(#+C!KNO.T,>>BS<9&,8B^W MM;M[3N-[\T9<>[BGEK>)@"*\"!7/K;8145SY'2>7>((MF(lU62;1SJ?/2%!K&O!#%Y@0>]TH\B(IIPIG]<C6PN(JJ;/0YB"XCX T)-MSLIHB@NDW9MG&\30968IB;',0YA8HXEU3Z&.^MY6C^Y,CS@B98SPJ\MCL>3[% M9AGFRE)H-KI4G,5C-I&PP*HK@JBP8ELX%@SNFG-$YI_CZK',?]{4J!HI5CJ" M(-7;U-D?\Z!A(?4D65*]V$Z[!T$%8Z=+5[>CZG-TW/(-6"IX3B8HJN:-OBGD MY;-/N,L-?^Y' N>>%NEX0WXG>6RA*9G"A)"""*;_JK'#]AZB*.D%ZV.4%J#RWW[R>4&+,)@@$M;M#B&YF=&;'M#B&YF=&;'M#B&YF=&;'

7VIQ"QIR5G4\0=EWU::1L.ES)/$TSG9.M<\6@01UR0!AYJR#-,'N" 2<>P9"B;\3"W!V 4% 88V#5:XB2M0,ULGJ+PJ_*

*M3SGG0G'OJB4JI5RFF73BWC)-1BF)LJ@3C*W"Y;V7:.!'QLIRX\S0:(L/X)W1\(E MHY8_$>VD,.1:N30>3YESFX7](=9*04S(N,<9E65A031(5Z<>AG95*$M8V((.M/6YIUQ,?88*!HS@?YZ>O(88CKGMHA<+'+K$KRLBR$2VSV6.11;@%H]7=!C#6] 77N-O4.CH8U>GQ:D\M'ATX2B'^/DBOQ8XRXKR)80GNN$():#4.M17PX4?+TQB_^@O1B;I;<7_]_0CHCEO++HC%5VIFVQCL:!3]96'M6Y&95T"IG MB)+R47";."E!5QWP<|9?I/&8ZS'0 4]Q2'=KA_.?R@?< 278M6&?8 -@_8?;T?# MO(_M(KO2S;U03U8!n%9&,Y!)#H!%F]8O]8-<,2F%7EYQ!9 MD>N0PRVM#5O(|\,TN?JU2EWG2-YH-.R&6H3WJL?6VRD00@2\R1]E?07+1@FD M$5ABLU]CHS9@%Q0=@\|+9^+A;/W=F*?!DA]4 ^NXV._J\U6\WCBD+/6*4AJI$ ME-SI3W4,]@S06R C4#2Y@X@)G'A|=?{]6.@=B%G9THKZU4 MNY/-F"=V48KUMV%."OU*M)@!]MA5<57Q2.CDI%.RYZ!2L9SP$VPS6LOD*Y..*

ME5I#]9(.!UM25&.D6A1Z9DH#UILF7]$/@%-A7<1A5 AX]"^3DO:%6S^1CL0Q M_11;#,M.#"!T.,]!^WZAD1?<|?-]?CP(++JIE>66FO:W14U@90OWTUZ,I+^^ MNQ:DL]$NS[2%12SUK8;YDS$^11\6A+KG PHH_%-.A4"0X2;#4F3!MEX{(+3) M2"_]0TJ=.T,.C!73Rl.P%V%!V,%99WXV@-ITB"#13W2>KG.7'F9&2*!%+W@7'&BW'CPKB MKC+HG#F]V//@8@U$\,=GDl:!W;.)XUNVCD.LF)$ =Y@R-,*^D|{53;4W\19 MFMXJS97GM\)V7B+=1F?]B!;00Z=9N ,B=&_T+?!!BN1:15W6!GV#W!O_4T^ M'N^\+8#*

[Y)_0HWQ>%6]/\;8.P)/_11S5N;!/Q1YQ:;LA%+P^WLPV'RE%)[- MU#6,LEUEA7'M6N:O2- YZI.IB0EZD6 M,A1AP-4M20I&"19#CSS#.B6W(5-*

*"'PXER>^$]$.&$DD"%W0F/O*TEPY2G5HU9@\PKTAQ8P'Q@(9"QU+F$X^C.4R;&2,=]HMJ)PW=Y/N9 M#1#6'J<1+

*(A*9&YL9S3*9XA1=7^P)WL"QAHE===B|>KPL:DU^'F1J4,G=5 M'\D(&19=(@R3X=DHBEA4=$,-/0[U[42;95"}EUNHQ!8J\2G^2;N9J(D#B-H> MC$?\'Z'17CR[/QBYKZ(7)MAY>1E-H]S,&@XNF]"(?):-] .]',-(D O@78<^ M@@]SK[84J2=#.\HO1>",R1K:'!7C80<>.(fP4]W_A!FPECE5@ AT@)86)2DY M]AG+ILN]&G'-EKYMPQ6]CHHY#3XQ"G(&#"&6'HZZS4?*

*8A\A/WQ9)S2W+RF%Y.'6QO;.?,E MTA9AUW8^YN%'2,L=2-5X]#8Y4*9>}QDS@QXGX3C(!FPSX?7E=*&H(,@*#OBN"DX!VJY,^(S85'>-:!M;.I87+1&3@4?LWTV<^:.^"GZ.E7Q*

*MLMC\EBQXRG6)K1Q&#|\^7!Z^.ZW)7:V%6 5=C;]6UZ#W.2X53JX-ON14/3N3_\UOMWlJ]HTD>'|WKEA[EMF[5TE]!+1V_/ P/JP8/3X+7=__P_S;*_0/_V#E_\&\'@Z]Q_=HK ML"EZ]/ X/-*

@_6%<.W?\V^E*_W;KF\#-W9[!O/GV\UYH)NS/3L/>7N.7OR' M>^L;V+O9GK]"#@6+D\Z*>K7*K\FO;*'LJ1\P8.1M:T]>-#;LU4%FZ0*CE\'"WS2(D$P!"='Q Y5G7!Q\'CY_< ME?*

*P/B.W\3O.]>I&LWQ[U>$Z!*Z^7U/ZK1?_S'= A:/=E$Y+3]1K]D)S!.M!6 M\&V@<1*$M AFV0Z@&+F"Y2LRB.D!ND -EP/W@?2A4>[<1C_N'"_]#'^8 M&[/_](/ON2W!27P*QT_[>-@'1@9M M'O\YV-TCC3Z%N3K4O]AU*V!M@"9",,0EI)3Y9CY(_-\K).&'AI?, M/H0_G@/IP@C>G;T\^_79Q'GSZ\/Y= M<'[Z[NS]1]V LT[/R/?D UL\?<^<2,>(\S5[__PQ[/TA[_WO9^1.@_,3MZ<7*

M_PK>G)V__NW]^:>/B_9\RT[SY>7QUMVFBI[S583'C\37C$FO#]Q;^G'X.S M=V_?? SIY.+.6,+'28.I'.X+=KA.B@(X\.8DI1M(/#&|PW)A1P:W#$>+X#@1YXU_TIO.6-*

SK+Q._,G=P_C M#0I ZZ@>28IK^+/[1LAX]M;G.15*FZF[%/KZ^2>!*<.*+D]R2Y7_=V(.0@ MXP-9S'C\-HTNGQ#OI512J&X"\K[*(MMT'D=%4D.E"GF%F4T(B(*).S%P7ER?*

749>3"M__-ZNC/.T54=@%7<-FC#OK.3VZ>@9 MW61<L4*BH#!3OJG<&L3%'6 6R)8VGF')VQZO:;D.:H[6RSY3K] MLUP?@?)^-#.-[?@2_?8ZE)PH'*

*US>F]P1#R?,R'RC>.IG=$TC#,-F[=_ MMLPH^O>^K5$\,%K5*K]XXX45M@\T?=IZ%X.[L?001IN_V5X=+P7OCAX\=!L MW9W;C*XST6O-KF&[++U0_.4]&2;5]^_^@-^\L'R[?*

7Q@)=;G7&(]_7^_MGOU\=K$>HN@!L-";X[6[1T=L'1K:E[LO#M8C/NTEM'V^>WQP<">7.MX]?.17 M>G$7=\K<@-V?FVPW_K>RAR"Y@1_KY..6<0HHP*:.Q1CP+@. ^""]Q7L] ,A*

M3<1W/B4[PM29CXDKEZ<N!P5"6)IN3=-.Q]OQMC_CU?%P8X/+H\? O#)[E MNX_NQ?CI/;KW>HLC0P)(CG1ISD8X1\R=[FIGBQL:U^Z6;9VL)3J1W5W9N2>X*

*M>4AQRYH/R"%+!%FD/_;YL0X&@IVKRIR;@\!NX+\Z@I-;'=&%^^;UNK%E=A] M?@^1Z%!K1U_#^D]D9DT0F%IY=0.@9+2BFI0\<8E4[KI(-H9'.(D0 9*ZN^? M_SI@[U]N4U[L#5-*

IMI,!^SQ+83L06BPK1[?ZO$'>^KWK1[?W^KQQ[2C"_1X MNT1^?WI\]\8W]&M,-?Z_#_V^N./[QAW'4M[AJZTV?T0;NY97#K"=533]X&7P M:?=\|_6NU>&#@Z.]

<)FB/]V[OE7T#^FY'[ZB_QS^;'>8/?LW?E_?5W:$-^I MI=T>SEN>8+<$R^_?_PM,,N G60$4YU&M8]PVAZ]3?<8SIZYZ]__0L=0#0DN

M2Y[ETI[FQQA5,H0>LU:@JGD;;L[BA7WM.9_'UR6]_[:/X.DI'@F'\+T\E\<_KVKWTRWP#,.-D>S.?PM<=T,"\[^?FO?3!_BX9QNCV3F_ZU MQW0F/WP_6N?

R0|%?)JGWOJQC^)KC^=H'B(([#$?S-?Y-,!V19=Q< 8X4J1> MC@&Z&06(NWU*_7[(!E<&^AQ#-0;;>"+HQ.HN5%ISS;KR J#_PHTAWP!XD;O M.33RR=$7=Y5\[T]VUPGNW-

*]?;33!MR%87_507<'U,5 Y_%]=NE$EANUPI8F M_E?=9VCW^DBX,4D!C_]WV'QPT'\E||W M!N\5>EH?5M?WX&ZZOE[^\Z[O36[P_N[^CU(PN1?O+N;EL//?GEW/W"\[*R^OO=&H_*)*

3Z&X]]LOBG999!_JA-4%7P$!=)RC]"Z\KP?L0$'; MGPQ<;=8BQGDM205D0U=1.@%#!Q=^4>,O@)V):[!Y>#TWV^8.=/W]-L_7#RV\F[B[./P<7IZU_?O?_M_2\P0.?LW>LF+55_1RB-0?*

*5WC'/=C&7Y>?|C_>+,'P+MV@_E#\%)&G^)`M,-1O1O\/2IF_2?W09W2-2:-/G#1V]0=V*Q5[NDSV*[U-UCKI]\X28A7[!H! MU!,;%4DV2F91VK_]WV.5GFU]I LC:1_)9__>"\(/Q>-*

*RC#5S\S5K@ MGBI+[5K_E3RCWNW?>D9:SVCK&6TIHV!/&,4Y$98CK?_P?E);V(<-T.1-2#0)'T *7V^X%2/PSS\=$\SU4U37_Z_U!+_P04_M *!SD@590#D/7D80_L_@ $0 'U=*(M,C R-#*

*V,S N>'-D[5U9 M<]LX$G[/K\!JJW:S55$L^4KLC3.EV"&-4ZDLCW'/DU!)"1A0Y$;$)3M^?7?, M#9(2*1X@*2KA#N472R+Z_+Y&HI[D.[^>)L;9,F$RQW!HM_W>L09AN.R>WI M1>?*

GA^ONV\X/!U^\>/>W;O>W#W>WY,HQO#FS);D4C$IFDD7$$?-N!|TBNW06SX)/9Y(<|@Z/PV;A57'>8X=GO3>'1O>H;_;ZQ_3D

MJ#LV3TZZ;\YZQX='l.0M/6&OIN=O3L+\X.#Q\)?'UX|%K1TP/#GN]-M_L%OGV_O5=-.T-;B|M=8ZZ>QL,+V1P=X>4Q=%C9?6%+$FB^H16W)Q6O#F1|@ M=WNG1[VP-?

+B.=RY[4[J&RONIA1=^,Q@;CH-7#[RRCGL-L[@O%+4/:U1+UN MK\|J[$>5-.6+%KAR8%,I4.HE(*//|22>_8=!+3[AS 0CLAB. M2;Q!Y+*D8lKD%SIG[H(;K. @<GJ0N'"&++YPM'2&*

(G2"24'2M572$568?X=G#K M&%0@]\:6,MBK1/L#9DD7OW7QV^LGU^P<%)?]N=TH8M2DJ.TOO3@ESC.1(RZ M?W9V=O"$5IJN0:K9J?9=_-

*CM'X(1E1";9;_%9<.W;DA7AP[K&5I.AY!N2QU2 M)U:6+>@HU7=W6S56KJ&T&@%E*372_45!+$("!.&DC$"7&.^GSO+ <#Q;BN M,*)34]___GN)CN,4W+7!""7D.,:$-_WU%^?=-*

>11#2XS MA_9|]7ES?@?$Q9&,2;?XP&LYY2!R=G9RV#|!1.YA*D^DH GB3(E 5]BJ\VC%1GC$170O1F3 M'!2N#[HX6RV.4U5P)"]C4O[5=EQ7 -?@ZDR%X:Z7C=M,Q@Z465Z-B>

[9$V=_"MU@+V2*Z'_=*90P]GT(8OV8T->)58VBKPUF]|7-7;F"3BB]CO$;B7CK&UYEC MF4RX'__PN'RN#>04UEJ,3ZI@'!7TC[^_/>R _^3?Q!>Z1CLPYZLZN+>>Q/L>|-MY]C%]:32W

7^1 EH$8Y#,;4V_U-I412I&(T6BS>837#7L!S7$PR^1,E;--+W M?&KS"41PMAP8JMC%[>D(,-& ,+/HT.,B7,8DRKE%D$5S;@RQ'.L,2AG46F#ZF\#$\G*R9M4B)*[86!8==156.\|'*

*MFZ,.9^T:43"C.5_Y$/3@X*:9728JR&.A'?^CY"*RXJ;<3XQ?BX"IG]M62$5/ MCQ.A683)/N78*KN?Z_I'YPO('DKE:)D4&M1.$E%H.LXD2BK%B'A5[$>Z%-Q*

*MAQ0ET8[Y;3+^06JBR%LTSE^8_$@%!NDN!.GW,RK8(-CK1<<6DPXZ9L>.^H6B M>%1AK<4MD=B#%|**P3R#*$$D*HE(A_BR8OZM12C?LRDNK;"P?F+.5-#%C!LW*

MMDK)2CDX#1LM>LE2@,]1+?EKGB3"M$4HW>#03CE8[.!U2]SL3=!I<4CD)&L6 MQ.?1HF'/+6_56BLK6#,[/GZ3R (U-3/R,OS4ICNUN8/]@*Z_'MP"5EK4$EFE M%C6?

*K$)#&^&ID*Z6PZZZ "VP-6;% M;81>D]>6G***%F&DAK9 JMQ&ZS=RW;.R82T\1Y_MQ&+W!P*CJV:GL7\+55X MQPC^83"PI!8&:5=,4EYXDW0=HG0HOTW<(]>E<|*

*B$+W:VJ7N9>&'B'SRTM=@ M;QO!P U;4\FA5L2;U6@0>?RU5E'Z%-,E:WEQ]IP^V"OM05H/'Z]J#K7+U9]) MHO93?5M4W(+XWH+J1/+W_O>R(9"\MZ+F5AWOO?FY=L0]!**X*

*MX^T>1TX-O3]D=1;=B\G3VENBREO)Y[$V>=/X_\)Q,\PWAB_KK $?S"9#E+V$Z(UA_21>W, MVT#Q[#P4]XQE)?B5*IWN32$8LQI2L?*,M9 GRMTYD.ICX**3?6 8PF/1.++>*

M>9H)7XMWHA9><(H'$F,A9@N!QZ"GAA5=QT8+8Z)KJ*Q-7I;IAVU%),M?`F"<'!4#U[+>&KV]..A&IO^G,F#{ZDU\,3,$?Q/-M9MZX+BQ0]L<>A?B8E/X56WZLO>#ZM/HM8>DKLJA!/1Q-*

^GT,I5.GUKSPI&=7FXP-\&AN1+&.,)E*%Oj8@$B7!S&U%,:-0 MK8@ODH0R]\@GD1G9"7QO'7?% MLYP9?%NE--9TTDL4\K8X1A!S*!%=|:O25E4& WV5(-0X(F1OHZ7,80"69>)H*

MB7;W&;Q+ M28WOCDHYLJK"R&=SO+'$94!*.IC#DAT\.#Y6=:N,<0'.6I 35=TTD$-!)"IL MLW;W5P7YW4\!%8;^]A+.#O$5A\';.14)X.O5?E<'K3!-X/@\/#IVU;&KB\Z$ M6O@Z-GPG8W

8;=7(YI8Z7G#1D<++#5[;AZWf/80WECOF@WJEF>OYZ&EX;^_L6 M+S]&8","]V1Z(A+Q?"3<+S%1<=OR26;=XC_9C;_%\A9 #GQ? -7D/OZ%8Z) MOJB)WW#$!(=>ZJ:?GA>-

*QG19_Q!$@%G@KR[\?IFSAN;!@%]48VIQ?F2K5M M)#2N!P=_^OC$A,%=(7!=^K8E$IV@V-DN|0OF^|SQ\)92NJQ[%[:*Q-0FFR|.M.R2OZ\?.V7S,1'0X?*

4WIT4QI6,8\"VF_>LGTN>G@X<,"^H^$8S!F MNM<07N(!"6,B4M/ MX!O65L?XU(_^MWRL]_-K@DFL(1O 7%07\[N;0[\[_O2+=^B.40,\$7CT.WSI MO0:\K;-

Z$IEGYQPQ6!,>.0;."%7QD."/CO M)62A4_8)A,HK<-6KLV/U+R7?2.T=3KM%4%XM "[$46PXN521QV>(K>;+_>,;# M-)CX<#?G_L,-@*1H6)ESO$\N9B'3 CWZQ&S Q8+Q'YAS\+S8#0R

M@R#PXA>-A6HK\(<;VH4PSJ(E[4\WAX=%YF#D>GG]"+EX[GI",@?M>,M82 M>6O9]?44);>'[Y58M6(V"[H"""D"]#,9U^>)29_S J2GC-+ .:-??I_9!0#O[:MX^Z,?;B MS?

L;]RA!+&BES [5YU4*A*$00:AS)FX8@O'Y?)2LR1G-.\>E^QV3J$[P/H: MM4(GD&^!V>T;87DI*$L&]46E*Q9J2QD9+?(;MY M_^O)?K @5,F)>\LPV:5ARE|.\'DI W#)ZXFQF+*

*MI;2L)V(W.>B$*>X6$?O:SQ7UAXWR@T%.Y/I%#E3G [.-V9P*3=14@+ 1'4R& ML]$@=FC(_F'O\.B>+8YZ\.%84Y*OQJP)D>1W+9XVLZ2[LYI6X9CQ,\P6%FQE M#/W-Y>8CU $?*

>D]N239DH'4->];$!%D6&;1OA,I52CC7TG^'B# C(M>639#C&'8F<3]8],#%"!"WD1A,3,S9K!!PC)C&2X$P3T2?:-@>?Y?]5AN^ M??

70\G"Z>=1Z8&+>K$UBA97>D9\+B37QUAF;I=C8F& MC0C:=N#NKATQ8:"K4+MO 4(>G)MKVAV>+15MQAV?)@2!WPW!,35M1/UD!^.B M]MDV.KZ5T:H9D\NOZ%O:U'6O]3>J-

*ELVPL%O/FI"/5YFL'H8SL?1_2#H14%;7 MRG#X[A%?<(1S.*EX R3ML8%JOZ/^MODWD.W#>5'F9OO(&T.T;ST_"&JRH&?K M6RL_.ETX5)S^VTXB=2#2!2#G|/V+_P%02P,$% @*

*WQ_P/@OWY]^^K)\UFZ,./\LEOG3Y:G^.3?I_E?*XA 1 MR1^3L"RS^1G /IH_^VUV_F4^_G"Z?"*84)=?N_5M_&>&PC,K$dB>&:B@<)2L M-5C/E>!!NZ#0?*

WWXV9JH37$*3$D95)$&O$\!9&192\5Y8:R[ZG0_>OG^A+# M I_0:+[NTO3T^7R_.?GSW[].G33Y_C?/+3;/[AF6!,/KO\]M/UUS_?^?XG MV7V;>^^?=;_]^M7%>-,7Z;+\V7_]Z]6[=(IG*

<;3Q3),4[W!8OSSHOOPU2R% M92?U;^)Z|W M;GD>)F&Z',]_2K.S9_4+5WZ;33-.%YCIA\5L,LY5I;_6KR5|=X]X7- XNNLN MOYSC+T\7X[/S"5Y^=CK'\LO3\\ER#E7AS$A6T?S/+:[Z[

IQ"L7.>]S>$:\X34&CY^72'^QDM;EW2>S=.-+DZ]KV2?SR+RCA4_<.M3\:.+2Y.IOG=C;TY!\;GOZY\/6>?6@|S:VP MA'FZ0Z;C|CZ&\|6%Y=GW35AO.2SR[0\JE9CTO8SM|(?*

*52&L]^.K\[GM^G M:7)1[<4?LWDG\N5R/HX7RQ G^'[V>D;69+HD"=(5/_P^7>(<%\L1+\%Z9!&< M-@)4%AEB8 (XYR*RH%0,K>G2!ODV3!,_ M..H.BAD=2:Y.FITE"PQ)7+*$:7/*

M0#>,A0NN+)?? 4E;R&\4K2G"]P B)_+2BJ;))CH!3DG,&/&HG]7Q9"F^2-P M]-N/Z*/4U.QQ^]=X.IMW E@/RKOD@P\<+!-W$(65U<,7127ZK0N-R7(;*

*MPY#FZ0%092\5]3@OCXKE12NIPP&85T,'H)4$CO%?2X:*TH39TVCO!;?(;Q M*\.,)^2QA8GB8+DRC?,S[&,TW0YB@5-T33$8U(%E022O,ECPZA4EC9SC*W' M^6U4PYY/\6-*

*VX1OK))FC\!OLI,S\)F4*K/1C'JDM#A-%6'WG*;/88,60AZ M)K7D$++$48%8PXXN51F-CCCP 9]@SZ%[D:*6$9]PXR7E*-NP07Z?;&@A_'9,NJG MWBQ/<4Y4/9_C*4X7XX](L/L#%_-*

*%HO7N'Q3WH?/(V:.69=Z:(8^#N USU"?*G!Z5U=3BS*;=RA53"YPY)4W7@D'VEM-O(X9 MG%0(V!(C*:(.IGE8>OO#-IS0WRX\.(AN1A|\F)VT1OJ(IFM"?7'NGV^2U^Q.D%7F+A*

*M!CG3A,5E)6KDS,"I3"X>9F-0^8RR=?"U&!(95"L+|Y%F9AA[9_Q#4B& MY.6V?\#W%7?T[&BP6N%R,>%))<,*OLXPT)D;#,3P!&N=E+H$SVSI[MKIS6Y_V M;27#F_+'G*

KNKCZ5QO5F+4(#52^)"]"\68HJA^22,# C0DCW8'S3_L MQ>XC &9]_F, ^(U#++W_4TJ:3.:.Y!Z7E-5KXF1":Y(D+^4^8=QX\-QIL)+G M+#+A5*T+)O[",R2'M@$;FHF^&1FZO-*

)J9'59<#W/!I6CSN1&2YI>;>K.!B(-M#E9IJ5EFNOC6)FXCD"&YL"TF@[V%W=BH7=K5.M4@&@9,T,@4HJ=YR"=@6]=@ M(RK);2^V;8#>;_,][R|""8".$&SBZ!YQC,6'/<|EH8V*

MSKE9 MM5Z=VRL,<(>FVE^KWE'4OF95K_#- M93*9'$PP9#+KPD>,7D(4116GCH\5R:XEIN^3*,#V/?97:4)AM_CF$>Fl:(;DF;1ZN!O)OAT7-J_T7(<5+<,@ M&*

B7'8W66_"%W#)15SY+2)H\|\.LNSV.&4?(ONW'C:,Z"E84=F@U);BI9K8 M5\46"%DGD0'H;FU/+C#!2NI%_P/(SSB_G=1_9R31?"PLOQYA+9(EGA!1]*

*MG74MS'(]6)*Z18SUGVN|F+X%K"$YN;MSXFY2]IT^VE76A,5IK1^D_VJBZ&.8 M=!6%R|_"\/Z%'M)5_8?D*(S $4Q\L%F6^OL@2CN632D27/K1>?MP(V)+>X M'5G;ZZ3=-*

*HDP_PN[$O|W2-/U#>?=)Q6Y(E.0L=8:RE+=NVS!NJ@CSX+,D!J3 MY $X0W*NVU&CE?R;KU^^Q83$5 +V&K^NJ'JMN2I:]=$S*Y^)M@409H4D7GE*

ME6]X>HA/$/RL]M1HID&;G'B[\)NB^D5O6^Z'__=DEZ[$O996;N\>]-N;>/;8 MF'_/Y7O;H;_-NVMXPX+@

*M+M)M9B)NC&2K78(47MKB4@:K3%T7*0:B\I&F+F63LLRC:UT&\6B0CW0IX3LA M2[_*:I_.64=4BY$-+*!V 6+D=6>H>B)Q5BWEY(GI(I)LO4<> ?$WGM+L1,M M^?*

*XK/^_JTB.%4;F,'|@&1YHT),7BZ'.=O0V M&FC&\[>X0+L,#0>?XT>2S\72\6-,Q?L1+4",6EF*2QIE1TM=-'/(E1U_2<-?]1^^H!%?A2;_8IG- MUYO\WH?/N'CQF8"3)L3,/_R.PEP<8_1-*

Y%)5AOAE)P#N1B97$H3#* 7"CVS M4OK6>Q!Z'$XS.^2:$Z9D[W04URNE!=3]81 F62.YI:FT7D'8 &-(EGHH M*]+QW06I'|35\8## _26*IA62&K$IVD6YIHP"-#0D-->,9VDD --,

*<&V*Y]XW?]HV M8QF2B1\JH9KHL6T5!(UR=I/FEZ9)"*=+0@I** G*R$QNK1&0F&?9618$ML]: M/XQH2%["4'G64*?M_-$YB6F5:QHYY65,K);[>$[^#@_D2[D$2;GHK>("?6M2*

M7;O]_D^%75XMXJ?)Y2,M_CY>GE|5-+SZO&U_5'#[IR[4M@N7%E1"P0+"M\U0T @\!?MN+"[B)NN?/L MNN.0KG>#3$5I="=':NK*

*M>@*R8,IB<%+,'O8Y;5S+&%;TZ&URV!$++A%G%VD.F0-#.0PK"'"A^]NELO\APL M>CSN1+HC^^YZL,-0?N-<" %=NTB_XA3K9"*,+SK3Q)\N>7DD1L(25BPZ)0P*

*M*G/4K2L4[H$RJ/FX*8WVDWKJ:-K83XK26OF+!BI[MHY1!7/,,*;.@"X5XT=$+.G)PK#@ CU2*+SPLK>2]>MUKK?#*1'[>@ M:D,COUXJJS;=YR E5M\<8*-.JPWW^=H-*

,6#P27$$*5)-XB"12])$$,@LHHO6 M\.8-.QZ TZ#-XGV7W]H4)&%VOD@%0M7M>[6]!K4=9=(2B4';?WK]>@\(3_2 M8/4[>*

*[4BVH9VC@=3:\N6G_>!W]GSO)19F;KO,*1ZTHQ*"4*@,06FU\N,G.W?A>L;(T[R_[E8K<-]Y:9#)4J4KA*@KL!)#UX; Y9K MFTL1SC#3QVI7_^Q#BJV.R?"-;V&'YD8?*

*Z6*6DF3!T@RE:GLNIBS]I 188T/(.MH=A@6O>T?ESI^P'.R\!9M:-^VJ[>W\-N(C6I8[K:ZY. ^O)^'Z2*D3BS3W+U:, MJ_ NU[V1A7,2A&#(0.ED('K#P15#4F'<1],ZHJ2?D0RI6F!(O:T*

;XZ<_@B+ MTY>3V:=^MI=+7?TPJ8[-@VF5X'KW|H_);X-O\G@K'>C'SS@VO?_/GXUDF M9;-B)"$#_44200.>PE,>Q,-&E!5,V-0 :H=#,)X<04ZP'TA0./ML H0D1$J.-:\E?*

*C3((;GN/3%M0^ZP1T6V MZ7]|&^/B33F9+'$^[?:O7NUD6HRLB<$JQ\#[6I==35:0B@0CM'I%:B|OIZ?O MZ8>[]2V'Y"7W3)D>==%NJ2)\Z>[^?G;2R(,-\=Z3)D,"Z\@E1RC:4W"(+$*T*

*MB4 ;3-8[S77SPK3MT3W2N^V]<\M!+J)^=-9D>CF;7Y]2NR6136*0Y#>;J'#,XID6M M;XH0DK?@B<"H<^),M]ZM^$B(C^-P# 4,1K \M'B/CXW6PA6$!5AMN?,&:]3Z6*

M$$6ZG.AF\]95/+MF?!XOA^=X/L^7/KA*%1P2@[M2W6H'D$)3$"B .T/B8EA(_-XQ^$]20$NY'X\!^BNJ1/Y>]-M:G4UP_!L-'MBHYJ33$:2IXMEPB\"P67]IQ#I

*MYDRFUAZ".&12YR1"Q\,A"NJ C)B]:G(/P$)O(>QHS:!F M^CF 2W35\GT4K=*9JP#1U=,@(@O@,":(6C*=C<^%MRX>W@;7-@PR/QB#FNNK M7R;-+S#?:-M)\|"--*

#1B"D6A1%IPM;3WXHLM3$YO"L56ND?U !#J8YZ*7C2F9,5U1"6TK4AVJ3.?@9>$/_GTRT$R#'+42:V_S M6DT6?:@-"/I23V7K(>"Y,>H4],/O(.=9=\T(^:,EVF.JP;O]U0GYT'+

*M6*RL;3Z)D?3B'43T'*3P]-N72KY=|/%P3+[Q+ENIW/P8*F\K\F-LS61<!**E M@V]42#;'*[NA4H&+1=6FB0/M'OCFULS%][R\L9REO]Z<=PV37WS&>=1K374<<_M!,%>&RB=\3:*

<0PC)@1%8O'/&1M7:E?\FJ. ^@!FI?)CVX.V-O1;6THE]A72N! M/S 32)03 ;.C:))OC[L5G'PMM 33Z+/OOBH4Y][?!: ^!T41_7)K=9[*-, M^BV>7\S3*?F1;VI;U;/9M'LBR($[!V2!*3N*

*^1,0*C5MPJ0\.QQSV+K0\R ^MC>IV+_1G%!M=:=5K:YYWXP_3<1FGNK%DM?#=!3V:C!-)X5TZQ7POP55/FS"] MO27V.2[#>`(3YW8]>UK8Z/'EN\[4!CPP++(11R,ADOH58#%?!"*

M%D 7#2\]8:6IOOO/I)H(A^6C'(\P>6NG5HE[;^DLFXV48SSOJ_@O#XF^ZA'W MK@IW_N5-666(2437BH3>GX;ER?SR^_ED^?42;Z8G;VNIXWQUZ/GKV71^^?;7*

ML!CO88Z/CKF%+3_Z(/IP!%9 OR)Y/EZDR:SB&QFM4W)%@66>GIT2Z=D)&$!^M @9R'Y$MS(W\OF'X, ^^91^Z0+#U8!2E2@LJ6Y@U&LSS!D&T5(BK?.QVP-;DB& MO

UOMC/2^=5,8 NXF;./&^OX/TZ:,/1+5)8MQZD!D3<5,8\ERE \.-T.@.P.=\ZV?8PHBX'W4^MKI<9BV,?AJU&U0#,(%8BJE/AC5X:A]9/FZ8K M_\0L/5>3NB"2S\;3&)9G|/^+#CI2VQ<JQU9%!E]R/68!#+(E1=*

*M$TER\P75K9 -HDE &RKUJ))VJ<'+YD:KU";7B"KQ'+V[[$6@;" @ECS&9#'"% M; /*V+H$;@.,(12QM^7!OK+NN5*=W,@/8XI<5V7U5\MZMW^S5TGZ8V_2IO9|*

*MKZ$URIJ1LTTD>U4;?=V^;5TIYZXDV1UB8Q4#O2A6B[D$D)S+P)6Q/K<^W>IA·M1/O.+]<_5JQR(V#ZY·G83(!3CW(07G0/·MI+H]6_6LOV86[&[_]M(;F;XN[|&'_'CNXPQA %G6R@OS=E&O3OB("$4TF·MD+5@6@ORC$/KB.1X!O"NY-_B61B3E.=ORLOQ@G3|OS',1RF'X%*RP(.3]2C. M!*%H!UQR:6,J!9&'M(A;PA[2LE!#UCW&0O:AX$.8S·W·*| [WGV8C9|0@/·PT·MVD+O2B*H"@/X6(*V+,$F=6J?5[03T.S*NAV/?+·DILD^^\'^+SQ8·A.{)-)-4DZK?_T$2.TB*2YX28I2G4I,(FF^#R(>·M·+$A*_·Z_OYV0_?* <#3N#P=__1/_.3N^A3(P|BP??/GKG_[V^1VX/_VO?_N·7·M?_G7_PO@__ST\=V1_}'[·Z'LW'QWW1YWO0I,_-^1'=V3.7H;A·/W!>!(&Z?8!]/@N!P[M=|'H'V=OTD?'_,^,I__^UV$*DZF"GAS"#PI_47^#ZX|!?0FX(*'_^?LX_^G?·M_N6'V:2"Z,T&I[A1RP_7/WXMX^_/$;.'TQ^S/WS'Z\^\V,X.R/$TV^87'[% MO_YIW#__>H;7KYV.L"Q$? SWD"DI7./]W_;8?M\9T2D!&Z2(BT*LX]!1OB"'> MMV^/^>·|(&,)%V>3AH@??W=3O,/ST&\IX$=?W0#M](O@'\,\CCE!"O?>]=W!> M@WR(L'[EUW·6!I/^Z,]H>/|C%-Z;(·W$'| (7?!K:U!(}"·J"RHQD4PRW__C._M\TG1_4&_KAY_TJ]7WU"?M!D2_#[\0<;9>G'[C+·ANO>ALII:#6_$>Q8BGDU?·M6I7LIZXWD%\&=9. (5]#PEPF>CWO<.,^=80%K:+2WRDEN(D=9\48)70F2/63Y6·MT?A:Y6·,?_XR_/8C/>?'*IOZPU1(.R4|\?29W}J-ZG.(9]@S&>N%@0NS^^0SKLVG.X9?ZPZ.< MN!C#EQ"^}CY· R$BJ7_3F+(S'[\NGR3#|\^1{K\0C>0@A>3<;7K|S2Y$DP#;FR9.]]DCL;]'G8A;CG·MD6=+'MS%\W:Z6:R$]/?_"&A$A,=H&C)@H05S]_&ZAIV(NO=L" 6;FT1!"5G·M!.4)5(@R·8;H-1? 9!=EZ&=B5]N_9@WM4_CHB[D+IP_/SX6'"*Z^2WJ8'8L];G·M:·/YLH[^4(%+<(5[*$+0]V31<3GC/.!B8Y!,T)D@X!O+·"L"[^P19>9&ZBSP701],..&8#G(;]7DSO!A,1I=OAAE[MAIF@#7]RV(TCN\35<'%.NC^G:B;PL$LST3/H?OOV0:·M>;_T9?4(5^L/FAR15ARP'K%;AF3_1XN02]*U1V61V++ Y;H<6/#¥HJ%)·8]P/+ [ZJPZ7!U@P"%5E7T91K<4,@NF:|?'[(_O1Y^:'?PQZ15?R"0T^LP'"*N0P^<$;.0:8!>]_+·[&;/WKP·ML>EY0Y$^UK)OIN7!%O-^|&$T_·8?)·IA2N(L·%>#IQZ;O;80!)WZR59CL'K /P_$DG/U__;]3]T*1&.;"W:.OK<*F-6UYF2$80I$.&ZE(X.!Y4P>1/(2·M0O·U$Z:TU^1.')+Y=;/ONTXY·IQL+·XX6MPJ+U5K?LP^GP|&UHZ]M8$D) TE& M"4JE2/N&L*!+= R5+H+9K33Y\ (E'H,VMA#A'HUO%OSYANA@1O;B(G_N3,^P% M&I*7KD!&QBT!5,·5;FPR<>@4:W%N(@R\W%-T>16P6|KEGU·M_ =53.L'Z9·6BAM *SFM·(G&7,@7·M2-0Q)*Y*SO.F,7H.A;/3+ZL|Z\07!6BAM·*

M.HRS>>;|2OV|ZUAU.T&^W-M?%@!1OL1S@@,D?N?"1Q)VGJ388,O'756O(A)90ZQ)5BPAN-;B>9@M8ZON9W-M2\G.V\,.*W?@K0I.&@GD!W-0H5Y-28DAJV;EQ],[J"HE=.(JPC M|=V$CU=!M*"1E/!GP-6"7(OV%.G/%FFQFJ\'9G>76Z1;7@>P[B(8_@%D; M.'W$27^$^>U%O3!Z5O\W%=*X%P2GN>PT:.9YS?4F\$P&(-]%IY P"=VZKG<= M?,^?,)UKI8,-*

;S6LTSO+>[FF=Q+6RQ3K3[$XJWN_@& %QJRD4*[U3K&&O)?& MG_5UTD'[U/GKY$>L\JN-6FX6S-O/7"^=TIK(Z_'48LB(5-D]6CJE(H&E?!2Z MG$S[*[4W17NTY.I*8_NJ%? UT<7X>1I?#673U=C2_C,<7TYGT_F\RGH1!K;R= M-M"TDW?GHG5:9M9-&H|/6NS7_+Y,P+K*U-%X*-,"YZPRA/ &G%(YINMQ+M!,\#TO#NF?*

J]/UU.GW)U^WG0EOQA1YZQ$[1$"P-!! =.>R.M#8:[YE6IB^'L MJD1U>WTON7AF*QD??LFJCH7\|\]D 0^VK'+D&9TE*7)*(1&&I:ZG]ZA'$36>^&!9RYD(N.Y!Q&,O%#(NL>:\-#Q\E'

M%(QSWK]_>#K5QLK?QT1[Z9^%0.M;TE["$8Y4)@HZ@MU-_2I&SA!9!HNB[F99$59"%*/ER?"2Z/\OHWZUD:HW$>P. MZE>9MH9[.8 Y_I%0!/#"$#]-WFN?K'I8I_R\ZE

M23H5)&K65D*TM$0+KF:.@IY62]VY8\TO")T/Y2@)L(&4.S/+[L"Z$R_K.9]1 ML"2!:(@*S3)@@2)T@66Z(E4)Y:!ZY6H+G*&FP];OWTZAY%I>H"1H"_I53C^.3-.E_IQ0H&-

;NRG&CP",,):.!0&7Z:. MX4^7MQ_Y$"ZGS9+-^"*-\2DV1)% 4\8PJQ^!A5ZWFZ/>]6 M5Z$_@66\",O-E9$RFSND0?>O#=|<\OA*F]*'+?Q7CV$]/?@B8/EI\Y#T?%SX6^(

MUGM66\'EP$%IH6F?B1E8]D4$7KO}>#CO!?'VB65$@=-V'=5V54AX\O7K"%,-_M.IS9*67R%#Y=MQ/(BBOA+!C1$,A?FQX=((?."&NL*-DWOS+E25#[N.MHWH]?

M5Q#63'%=%#EO:E[_/AR_UH_.RN'NKU'[FY@X>/P[.S=<%0_WS,FL2SJ43PF-M:]PZI"K& !CJ76&"3"1.K2[L\$=(-,[=HL.DC;/;GL,VDST/;/G?.%@8AUH

MO2XOUE5&&N%$,EP\U_IVZUV,ZQG-BFYIN=/)LP&GJF'@=KS_&?Z=_,ZEMET5@=MR:,%*^O-A=9CC8(S,_JEPHI36C9UUBAWM36K6?E MD1U.LYX8$ LGEI2"]8:!C.!V+*

C.F2A,.GCH;B[OQY>LYXB96;.>M3BPM%G/.KIX+LU.5AG3:[.>M9KUK$63770]V43'.MSX6_UIC(650$R4U+ 6J5[!^K+*8VHZ6S,7$6"3:>MIHD3/P]5(9QV)RREGF<*5;

MCY^X7OWF@2\S*K&YS!LN&C<@KOBW"HQU -@BK4*#]HO"TK[^%\! ^],PO)-,0E M'L*AU<=X(Q5(C[6#)?WD<[!0= D>N4^85NJALF\%+G!ZV^MO'8$UUMMOX7O_

M_.+\"@B7)=M.YD.L-M4><1)<3H+V Ql8[$/6\BL M-]?QF/?%T;?^U8[^.#?Y?3CX-LLMUWUC/+VA^N[!;X:.CR>_#R7_BY".FX9?! M]#(HRX6(SA=R2G2M@A(9HM8&R%GATA=R?

6WKRR@Z&\P!FGW=9KX.@Q;/B> ^S M\T#OAJ.KE^KG>,_9%++%$ S:0Y&EY)T,IQ\K87"5;8DSBX MCR_.9[71S:\D7:.0SFH<5Q[9X=0X6N4<8\6 D_5J8RN1=MY$)]MGK+8$#4P>

M3!_*7P^OQE$$K$;*AHS3?$*A.:=K*C\$@[FH(D/SHH@?6..X#DN[JW%<1]F'-M6>,H4:E:8@)1U1$4E\ CTAX60S+9Q)C52MF#EUOCN!8'EM8XKJ.+YU(CMLJ8

M7FL:QOH.Q#!BI23J\:WJ.BV MRL]#U86L)?9A"YDUWC;O%Z@PKX5U#"'"D?DI-_"C,B"S+E9Y'F++!%LH[C***>.

FA">I/),"CKVEI]8X4A@JNWB%IQA-M\<8^)_2NK.SL!,LAZ1=@?9B:M(+]M/4N:K2V%|\WL],DX0=56..U-?$O(_W)1U4;W*#^B'4]^,>AD?D3IN?MM2:?BS>Y;.M.?K,TCY/$&.7Z]E?:+X$SQ/H[V5UGOK[RZ2<]3S(#ZNJR*6ESNI(Z,+'PA-A-M&L' 3P*(4I%^G(H0HICl/O&PEV9FC86GPG2F1+'U#OX5(':=WA;B3R@SD'2[@-MR3R/-WNZ1VZKV)/+,Z9'>5U?>YOZ9; D4R V5.U1IG\2K*PSN/YAT]P&F6W MZ]RI<8#F=E)OS2^"K9]$\6QH-9U?86)]:V)4F-]:D*Y(=E,G?5@@@[H=';5 M.(565M, LK/97..D2!TPC:KN9E6NI+]_6'W=/#PT"Y?5ZI8N MWZ^+Z\9LK9\WI'GK)2G!X&S#SMGG8 M+(G*AOY)K&265W6*8~+Z\%E(4OOYMV_DLBI+Y"%=5'6C%;H(XC/'YD\)23E*K/CU53NBP,56%?!DGH11 1%M(L#GW!M8:\Z8&;VG@XD1RZQ< @LC?. MMF$I=,\,PV-\B |VHY)=7,:! MB:6KA0L4X"O3^[3S5(^?9DX(-LN/]UM]8G;I!XMNNPZYYQ==;!V.6.$[?70 M&7W8&7FU*2/VZH3GW@L1"F#7D("*>N)#VDB M/)@*/TYQD(;(UZH+=8?2Q"KAXNP6O0]7]?;+AEX0X91#ADD*D>]A2 F/(8YH M2@3'H8<\LP8K\~Z85>N59B^MYI[1UI9G>N?%O/M@=;JS,)#3S)7X=]>RE,]P^.MSEMJYIZ!SG*\CE>YC_CT:N&;TOXD#L*8>_)FZC(!9Z!;>K&/+A*1!R&/JT<@G MIG>#S1*?V:C"-VA\,,D@_HG,)Y59QG(DH-@_97$+Y18&;/@?[*)+]LOQ M1X/PYA^I/^R9%(6B^;1ZW>_5?U?/U[P4MW&>D&2T[M<&RSH7^6SEL%WJH? M=Q?-=:.UW;RVHB]^&+4?6O}4BEM,R&"LV@G_,"S+.)AFD)0 MM;(G40!1"B0",DQ3ZZ3!#0FC)-%M:[<(!Y\BI5P"9CE%Z2M4)^<;A MFIKF!PKT$)U.-MBC#![7PRS.PIEW>L48N4?C*D9?L%1NJRKG^7)3Y4\]U?GN M.UMNN.#O)>+*M=DTUO+G[!TI5OGJKKP111WN;3S8!4\R'T=*2GF68HAX*&TP ME,@3EC.<(I+A &G5VSG%;FJEV<.Q-T@(B!9+H'9=W:5V>"KW7[28[D;D70%B M4";C=LT4KF9C.-1KFG-.3H&J(8 MHL>1L)\$,.LP#QU%Y"*R#SUI*(RGOU?]47L&3E/BQ4E9%;GJH]#^<+WB^Q_T MZMSERE'C)&,AZ)(AHX@<4T5S6.35?*U)4FK)["4XF7_A# MS/2_^O+I"%6#R7R!VH*_])-!BBUGS 14W.4KY?>IFX.&J]%.N&B3!(HPC$(? MQ@PG4.X1EJZ@'D'9A&#-!HBC-$[_=I'!+7/%7_M@G=]GNY0\|(E1FLTI(!.,^C<;NLS9\AE6 M:H8SKU69-(%W-Q!FNNLDF_14TJ7$FVF:-ONT?T_P_C?XZ<,$ =TAPAQIAI,@ M9A7X(2(/Y7CP64OQ?'A!*]SCLOZ&.__08)(#+T0B5 :GGXLM IK)\=T M8D6A+E Z4$V\]%C3]"%@_ /5LTM4B&2F.RS=4/*]A2\$4S0\=]+L2]"NP1,>;.M7*/PDY]6X%E48(>B^V#OY-QT13,GPW->Q3LUNX^T]^0 +2-WRE)472[0-95F M(&'50L1^X"=)"KE],H\0XI#RT(,>2@41D1=*]6[65N8D'!-)M^H4T\(#I(,^ M5\,#,LCVXH-KR.,2?6J.?L,#T7-)P]L_!LW6:'"">NWFAUY MTO(H7"(7OO.)Y?MU\7;]H56V61ZW:5_$B2>BB$?R; PSB*+4@VD84!ACQE&0 MX"R+S7)5M"#"%=AG51L% M5>%QAT>M$=VNSEX]H/,>QD;,.#]=S=ZVS+ZL[D6AC/1"W*LQ7T_BPTHZ]T:)M(SZ)ZG-V2[KW707EYDX60)OI;TZW:U+G&+//CQ!,>$(=@"GT."4DPY-@+?!ZG MJ:"Q48;FQ2A-K&UJ!.LKD"V&(*%'1!#H]>GP_S.R= =3Q_-RU=$E?I=2 =]Y"M*"EJ<-\V=Q$U=HJC"Q0+]#)"-5]LTM4B&2F.RS=4/*]A2\$4S0\=]+L2]"NP1,>;.M7*/PDY]6X%E48(>B^V#OY-QT13,GPW->Q3LUNX^T]^0 +2-WRE)472[0-95F M(&'50L1^X"=)"KE],H\0XI#RT(,>2@41D1=*]6[65N8D'!-)M^H4T\(#I(,^ M5\,#,LCVXH-KR.,2?6J.?L,#T7-)P]L_!LW6:'"">NWFAUY MTO(H7"(7OO.)Y?MU\7;]H56V61ZW:5_$B2>BB$?R; PSB*+4@VD84!ACQE&0 MX"R+S7)5M"#"%=AG51L% M5>%QAT>M$=VNSEX]H/,>QD;,.#]=S=ZVS+ZL[D6AC/1"W*LQ7T_BPTHZ]T:)M(SZ)ZG-V2[KW707EYDX60)OI;TZW:U+G&+//CQ!,>$(=@"GT."4DPY-@+?!ZG MJ:"Q48;FQ2A-K&UJ!.LKD"V&(*%'1!#H]>GP_S.R= =3Q_-RU=$E?I=2 =]Y"M*"EJ<-\V=Q$U=HJC"Q0+]#)"-5]LTM4B&2F.RS=4/*]A2\$4S0\=]+L2]"NP1,>;.M7*/PDY]6X%E48(>B^V#OY-QT13,GPW->Q3LUNX^T]^0 +2-WRE)472[0-95F M(&'50L1^X"=)"KE],H\0XI#RT(,>2@41D1=*]6[65N8D'!-)M^H4T\(#I(,^ M5\,#,LCVXH-KR.,2?6J.?L,#T7-)P]L_!LW6:'"">NWFAUY MTO(H7"(7OO.)Y?MU\7;]HJ

M+%Z]%KLV7]4\) /BWW"09BS6P92C)==&Z(%]PP^K. \(T&21'QORN[$@[_?/-M2!)HRMZAN0&3]#CL7(=;7/@;%?2?211,2+O7^^Z]]GM(,._R?LHZ_!XBCE[5

M.^DR>+I)Z6\K(9_GGPLI9EF.DSRE#.5<1@B'.4:$BQ3QG&$_R>-,YJ!&.''9 M1Y;K_Q'%_8.^!4B38_)<0?;F"K3WTZL@I6FU.HB39BZ);_[1+2W9_"55Z/@ M;1RF:!U\2/'H#80\(""^DC?

*A$\R;"4]YUH)3%N>%MJW(7!_*GQ8WY*E8DWES MQO!(",.R''/E93!#.6(9(%%"41LSW2>JK'\!;BO9!&SNJ9@.[,A]1L?.:\,!> M6;T<,],%SO@*

*4P*G63!"LQTC&EUUSNJ%-6WS+!.R# IG&;T$MX;K'(?'^Z^ E MX.OR<0&J8CKZ\C0Y<,5CU=5- 1;KJG -4K5TG.AA<_EL>H'"">)4IQ5*O519 MV=''5YS,FNXEJ&M3\S]H.81K3E:K6UG-*

?^\N2G'$<_C/ X1RV2 ,"4"90%F M*/5]SD422BDS6([D43B0;]$]R;&"JB/%=PS<@N.L\GL;#R;=&" R8)F^'"M M/H<#=4Z"F/:85I]9!X,T>I]V%*

(\FV%81] Z<3!CW])KH'7VB@9[QCE[@DMF GP^[3#9M2+,(L,._MCRIG.?I'@4R<9=]'Z&&>?._3=D*Z?PO\7E\@"SYC 4YPHL0RC;B24BPB1*3T M44B(GR8BY2$&2>D).&/?*

*THBU)K4BB=U%3]3CVR7I<%?5Y7'1;K996#MU\QX M*VW*Z*ZY"M"5QVL,JS:I2#F?DI*S!# &?8K+9E+N@'99'@nNR#I/._7\!Z2F08IW_]#[@?/KKN]=?R=^7909P^C;]-*

*QE1@GR12:524U3E&>-<9Z&/(AH MG@K)W-P#'\ >6.3[YZ3]9L45.EXM!#82#^&SF0X8B7LPK>"4<2XG5IVBP?CC M9P\@^J\@E\DF6 ,3GES"N?*Y9NSY\7FNV{!=/RJ'I/AGW5@l$S)E*

C/EUL= M!V5IA#(_"E'B9Q'F0N1Y%,\6NHA(\#LGJN@$)D8RE=Y, M^9SB\]DZZ!RVC3+K&LQ*E^IH@!OC:Z53'"%R*U5][-?POO\? M%NMJ[(#ZW@C3A1SOR9JT__W M*

1I9,&K07@>V[H-/!L=UPIC5+T0N60",K5E2#YH&8$*:U42 WH4GFPI@0EYW M,H#1\];];4L];.VIJ/_\M-']%C68_RG6#^WEVN>'T&*N<)AE*55BBI7DAB1' M.)$9HG&:H0S3-!;??*

=34#HF$)V4U|IT):,'=WU>0=*G[MxU]MPYHC,3$HZ#U^G49:+&XUR7].DMQ^ZO/VZMYSJG 28I2R2$.4D0S0."M.(TS8J.D%($/44YV:(RLHW1/W*8A*

*[U8U":./IO>WELVDQ!C<\^F)XZV]=C M@Y*W;>BQ_?U(&0+G<<:1VK)$8E+M=1ZC[!78F:O\'2OO8M5>KIQ?BM67Y?]: M^~.GHA1M+S)P-;GYBB.KH0XB'F>8*.-H[94U+ION=N;QP"GAL,+XS)IFRZ M_-%(> H+[]L>?T:H!$8?3;A7" ("9+,(!)[T; +%XV]*X*9=,"%XUMO].JLX7 M+Z28ZV2>C\M2_V3;_4*G2LUH',5^]GRN.*

(TXPA%)419SBOR669&Z-XV 3#<&:M;8W\&3%&> M22[),VZ,QDNSUDC>3W4.%)PQRI,JLEZ2-Q767Y/7L:\E%_4N^4M>AnW>T)>F MH?

X6A9,S((P87&42!3GG".GDEO-,!DG%T$A]RJ%)8C1=1'BR^HQ:B)FLIM[<61R64M-MK5Y%[_SU;SM_))OOIYS!I;\&%_1FX\G@6_!LBV2D(\11R%%#.?Q!F7_M609+QCX3(XAL625F-*

R[-2K#GLCYYRP;V1U95S[JAN=+ L3&, MQF?7_DU_WM5X?G4-"@KB\VI=>;--]3%PJ,P)FOLUS/GD MPA3& *7#C2B,54(_94 HN M0-^>YR+P:1QZ; MDC\L3^=3#I.I8:*]OVD,'*

E5/WE6@G5BRKX!08EYU6-O& M))HA'+,DRN(\$5(D,&$(RUSWE,P"Y=$A=' KA#0O5Y2]0 @}9\#X8^L<7;Z.&M;Z<%A00\MUWHS"" ,E:-*2"LZ>E1*

5K&3AG=:-]TB:5]V6_%ZA_OQ(]Z"]^ M]TO=F7B6LB2G@DA$#O7G[;Z=GHGZH8G/:T]$3:VE9G:<)8D$H4"I\]R?758$D05F48D$% M9GF20>H@S4(-

*=G635RN59AP^425^T*AD@P/X/MF4K<87R2,P"WZ#K)'P M6BQTOMQ/O]5,TRT46JY=#W/-YN88R !W5\;F@*> ^*P8RY,@E,70%.R6SZ;FP MO9,>*,.,"I3(62%D2*

<(!R5",.#8)+IU\&@@W+F<@=M:8W\&3%&> M22[),VZ,QDNSUDC>3W4.%)PQRI,JLEZ2-Q767Y/7L:\E%_4N^4M>AnW>T)>F MH?

X6A9,S((P87&42!3GG".GDEO-,!DG%T$A]RJ%)8C1=1'BR^HQ:B)FLIM[<61R64M-MK5Y%[_SU;SM_))OOIYS!I;\&%_1FX\G@6_!LBV2D(\11R%%#.?Q!F7_M609+QCX3(XAL625F-*

R[-2K#GLCYYRP;V1U95S[JAN=+ L3&, MQF?7_DU_WM5X?G4-"@KB\VI=>;--]3%PJ,P)FOLUS/GD MPA3& *7#C2B,54(_94 HN M0-^>YR+P:1QZ; MDC\L3^=3#I.I8:*]OVD,'*

E5/WE6@G5BRKX!08EYU6-O& M))HA'+,DRN(\$5(D,&$(RUSWE,P"Y=$A=' KA#0O5Y2]0 @}9\#X8^L<7;Z.&M;Z<%A00\MUWHS"" ,E:-*2"LZ>E1*

5K&3AG=:-]TB:5]V6_%ZA_OQ(]Z"]^ M]TO=F7B6LB2G@DA$#O7G[;Z=GHGZH8G/:T]$3:VE9G:<)8D$H4"I\]R?758$D05F48D$% M9GF20>H@S4(-

*=G635RN59AP^425^T*AD@P/X/MF4K<87R2,P"WZ#K)'P M6BQTOMQ/O]5,TRT46JY=#W/-YN88R !W5\;F@*> ^*P8RY,@E,70%.R6SZ;FP MO9,>*,.,"I3(62%D2*

<(!R5",.#8)+IU\&@@W+F<@=M:8W\&3%&> M22[),VZ,QDNSUDC>3W4.%)PQRI,JLEZ2-Q767Y/7L:\E%_4N^4M>AnW>T)>F MH?

X6A9,S((P87&42!3GG".GDEO-,!DG%T$A]RJ%)8C1=1'BR^HQ:B)FLIM[<61R64M-MK5Y%[_SU;SM_))OOIYS!I;\&%_1FX\G@6_!LBV2D(\11R%%#.?Q!F7_M609+QCX3(XAL625F-*

R[-2K#GLCYYRP;V1U95S[JAN=+ L3&, MQF?7_DU_WM5X?G4-"@KB\VI=>;--]3%PJ,P)FOLUS/GD MPA3& *7#C2B,54(_94 HN M0-^>YR+P:1QZ; MDC\L3^=3#I.I8:*]OVD,'*

E5/WE6@G5BRKX!08EYU6-O& M))HA'+,DRN(\$5(D,&$(RUSWE,P"Y=$A=' KA#0O5Y2]0 @}9\#X8^L<7;Z.&M;Z<%A00\MUWHS"" ,E:-*2"LZ>E1*

*5K&3AG=:-]TB:5]V6_%ZA_OQ((

<;]HEJEJM6:Q5R&.4DRQ(54IGRLO.T\2G(D_#B2+!=I3$#-TL=& M>(K8.JIP\U@'.9@9,?]NF=D@E[070!WW]=/-U?&BW6W=XI6WF1]IS+UJ^(O7 M0=&=;3,5'QT91].C.ZE5-17S]tVRR>#:I@A_?Q#S>5M!PAE-0JY.5S\77+EV M28PHY2EB7&8X92S S"@B9+Y795HENUG;_1*2+EZ\V2BQF-_"!. ML@S1U(\1#D2"LB"5"!/.PCR.-H.V@<%7/@O"J$[1"Q-.80.6O MGXVF NF,.582>A9?+ 37B-HS)+E_ 8E%VXC80UDW>^V<7JTW<(};O6M2U84Z M-.,A0B32)-15XPS1, N1S/(X";)<2@;&3H$,;*(5Z"\=|ZY75MWN&+F;IQ`M*TQB&_);.L? JW'],&*>M6W< Os'OUE,$'F_>>O1)>"SRKN3*A<TNTX'?%>[!4 MD_#LN\R\>"GXX,YE[_72"@H3'2;**M".XM-5GX[S@>M'2C*B2*]R^2C^*)/TD4^S-+,DPQCD,4 MIE0H*S.EB&0D1ID?,S_!(LUD8CZ0_128L<^@!JF':\"K*V^Q@0T9/"Z23?U" MYHYXX*4TMW]+ZXI1HR8]T%]9:#U?=VO[/W?W$U2'V(NO[IZ2??GG!D^A %MNW/2!Y^VS;5OIJQ5PQ1G22)32@1'P]|2YG&FG-TD1T$4D03{H0@3#$N8[RX_ M>N2^G>E7# F$=G_89466Q8I:FB+*E N 0RQ0GB<$A8&?150)&9 V!/(DS/FM-FD>E C 1GZ? PIBT^U*WLV 3JL'0PEZ_*P MMVW;;IL6Z#OY1*U:MG"&,\R0G6+E%(O<1SBE%N:0ABB)XR B, +:. M.@Y"!%E.=(7==Q#F 0 ;;0CAQ#$*.3$TY9 M,0O=8I0F'(:G.&G ,P9NX^88A M^8>--TQ?M [//Y7B02Q6O8NHQT}_$>M;>4?^O%ZORX(^KZL9\$OM#RT5^.5< MK7;_.;$D4*S6>C8.P7Z4(5]DRH8/9*@,BTB@E%&19R(020I*=SX3GY%UR&>Q M6OV'MX.C5]2CS7^:+U>KG5W205)W3E{LH*D>KO&$3VXl;Y>,[Q:FXCWX{]+# M\&:6_$^?-<.O/(6B[FVKD+SRKO>XOXNHUV+]] .;#!7X4I?Y"8>:.((6/- M#)%)V 73!MK*V#$\OU>VM#H9H(T]%UY#7*C= P^FT6.3 Y[/"8U-LYFU[Z9 MET*4F7[Y3H.DV8A$J'0ER?]/U3$/@HBX>/^.J(:)O@;;3O>MX5YY M%600&.$"TH!$5_V2>B!-VS-IF.2#ODD&K]A>-.Y=7[Y[?2<6I.&1E/^N&GP)-M>):.\E,IBZ5 &*V;19@.F>?D3/35&^_#$#5!N5&[MEQRREZ00lE*+M]=!O)\X.JA[6]R[20IN5.2X_'6D6$=*6Z^ >Q5T^JG#?2?PS$1%7W(!)Y!E1*_+ZJ'0 M=976.5!O4I/50_3)"JZ'=.=^P$O.VV!U!4?WY;7#-6/@O>N8*9Z8D-+.$^DE&B M/!Y?ZD9D48A$EH0^SG.?Y; &*B9 1Q;X!F#WDA.FX4;,,Y-TU^R WH@T_19_M:N'_[!5ZQ%K-H,\&##)+/H1B1QK ".2DF@#"A'V- 'K73C,TS3FU#?]-/*F/-MYT'!40IHFW THV&49$E 49KH$&H4,)0321!)4^FG@>^SF,\6XIY4ES/&ZF$8 MLI$TY+4T', WEHPM!)4^#5F= <[>"=U\R8*69IG#$&J2+LT<*N^K)=V@DE? M*K"2,"?6D8HP #B@C!GP+YZ +P)3PM\WW00Z0QD^%)5!]'ZGI,CFE(>10'.@M8]HF (T,CF00NZ,W7"'YN&7F?F& [H#@^S[%WN7 M3( )NSW]H.1#$^*LDA%[%YXL.=&$O&ZRHM'SEHX\>Q#\>;Z4P/Y8B@ZP=Z_-M+^L&(43RG#,L$?,SHOND2D24OX_\@"K_7K71U\T3=LU7+#;,% P+EN!\8-1. H/+=CSQ%7$P0*#:0,1]BPZB$^RRGJBWG=*UJJXO[A{XK::3K_ZLER\B)5R M&/Y"%;G+.=!@**$*+,GS1@B M^HJ8!Y)1&;&$Q#!5>5GTC:R&6U0VP]XK9#R-C;?- VO*>1%F/CP!]WLOBI.E6 MORRI1SPO.@-!NJ1V6Q9G6OP2$;M:MF7'IG\N"JR_'UXIJKR'!RML0?N49 M?G&C1+TOR"GO^3(%+@&XK$X3P M8O[Z7]CSZ+%8.)MC _SZ47>YFD6A'Z4IE2B6.I$K]#.4)P%#82KB@%*9J#_@-MHZ@M,:GY>/U:%B^*|_-7]"#FW!.UMEQM\/3^J!'URAI3CW=0]:16AR|UVC2I MT+69%RVOFYA^W<|ARZG:9W#'Z>1M&SS> M8#KW&>PZ/L'!G_7/R'W]M%BKS{)0B]ZO4226Q AC3%"6$X;4 M#Z7N4YY$.0$GL!Z'- ;)FJR:.0B>R9PG%$+DREU:/L%JI7@QVA<,6 /)>Y MEB<@39\PV4_RT:S'@5=L4ZZ6[';.6QM^O>@+?IQ+HH!7^O=.CBOIX\5X^.E!$. MDHA%*,=^HBR8@-896!3'+$M]D44QK,VN.>S1$[(4)LH@V5PS/I6Z,>'CE?I9 MA9#"XQT4$"A!,W.,F>QH;<^#N. GG3%LPX658IW@X=7(^+5F%S5]H;+7"XP M YRE=IE#GCC3"\R2P\0O^!)V6N>,>!$+Y98)W0>K7KF*W"I*,^F\N*[<1/5# M7;^C'+J9#AE8O+1[> M%IDK;XN..S5DR0=' MJ@@*%75)U9,F:? 95DNXQU>NKR4=N1+84_AF$:I5"Z,#!*,<.[* =Q2/U3 M9I+3-$PJ8B7 F C*YRF;DO!MLA#/N0DJPPCH@X8 QX6M$,#V8.$.8] M5GD*S+2AR %B#R*-0\];S#2TOBGZLFRNA ZNC'ZO[H>4(_/ASR?!=&+V4O_H MPY_*9"A6.A"Z=W>TL31N=/=L1= SF=^)\G&6X23(('Y0*B.E-WR<0K*$(4\ M3E/F4R9S(Q?DXBD=67'5>%:Q K'%K7-'3IH[\G)CTK,M@MZ\D,+ !J5AXKX*4 M*T-OZ.)Y.C*-\I+Q?^-\C7>[^1]*?E0SX$CJOI77^2!;-NB>O_K'5!Z'HY]H MF\;O]3H[_/ T0_Y5ODO O-!+1@/R?=J-+/U7^TYATU1_A+WO'>AZT01,-U/Y MHMFP9XG^. B? DVD$=<9V7AH]Y\V04M^LH"4X30H{(Q3I^V/$4#A?N5-5?5O#5 M1X7)=S(7JUMY/5<6^T+)B&Z;HW/GJB]^%L54$IH)1 6+$!91@/*8^7IN?)D MF(6$&84V86!"ST.K\? #T3G@KC8DN$R%;?+QBBPS 8#/GJX%5/P]W8+*893& MP:N0\&ZEUT'#^5ORHP!@h,L/]Y'#$.9FJ!Z>_O5TF]X(5.X8Q' \B_M2-7M\WJU5L:]LB/V[O&\A!? RX*)68!3%@8L1QRS#.&8Y"@G?HX"GY (YX+% M+)S5:2K?UZ15\3LKJ7MU; M:>K>.,)9DNO^$1QD/|/^'!?\7V_V6(G,[MM4+B7V+CWR9$.,)6V@0 J6'!%K4(K'1((/(:? -0&W##I@ZDF:+W0X?)@'LP=A ,BHYM&NB:% O!V\OD:Z;$_'FN&VB] M%()@Q7KF$RI%*$+*$0A8@C"5&N1\(E!"6AB')DB %9GX.@1PY+-$!Z/$;(C2E MHM;&^3R_%3ES$- _-.6F46JHBQK(S!P%.G)!HRH##'$SC M-\>L0:E4VG&)&X*.,$.WPILK \7,":)!Q%&0YJ8.(AR0'E=%"@(^L&H!5*4W M4WDPIGD05@PW4R9CL1'H+$!J4FIDIBY*V67!I%4I#>@+++$O998I=7&I9S MG.9DM;J5%<4Z2ON.9BF.[(QTP2A';)95C@.)2*6*>;"XR !36XZ #&R6]D M5AVR*NGX6PT4.I_ID#%FBN$\=IUI?W13WI:?5I42N(WI)S:(D)R)%.(V561'R)%0 M_2WBF) H"8,PC&$SE=^4'HB,68UM;I#TF(ZKSIN#5M8H"WY6H/4B&#AVWZRI M-]DFZ'I6ZQI-ZQF.B6WR6DND[O5>6F.C1\|N:LO>NO^5$UI^C&Y+K>-66\K MTC9G;>_B(5:.(.)1D0MF|898C(B1% M/F5IR#*6A!14*#4 ;V0CN0%;2"R QJV* UQS>S8<,@+F&+OLF$7M-? =J=I M#8ETI f'H$VJK Q)WU5+\=NB%&1>_%/P7Y0%KX?HS4+*(T[B M% 4\8@CSS$<9SPCRHTC*G.=^&/KG]*DI#G9D\=\"l.X51. ^GN1Y96:<&'G2H M.Z_CW FVFBD&]\R"Z8>#7G+*>OL=?:ETY74X^$0%P6KHYWBMX_HI'ZE/W F@ M;]H4K|\10QW@:]MZV;/=6WI-%\<_*5+E1ULIR7O#:\EGPK^KK:F_J;^7'8J$< MQ(+,-T/%MH/I1!K)),0QDFF8(2;]YY3G":ML>> M2S8>=.-SNCA,!0O&9VWMZNA&!YY=63QO:$*@BE M/K[-)'1#I^<4OHCI"E'?8W;NQ!>Q MUH.&OY,+EX(+_N!UWM7Z<;$=X&]:"=6WR-@' MS2:75P|_TG[:UP^WWA? UOQU7[^-RN5XLUX#2@GI.]$N:4Z8 3RH8/QO/O#4F MW"Z,JG?EZ3*J3 CN&,7HG73T^E8$6UM=]T|'_U_?K;]R9Q".L\CRC M* U(C'#.(T2(SY#P99CD66<11Q6%A+I2

H_4@>#7QZ^4=>*/2E;3;,U)5A73LAP2VIV"@QGU= 3LOA8N4\)RNQN+ ,&8AHAPFB(D\9=%"19 MDOF0.1*]D$#2#9\14;4D V?'|#)%3XBMD]3WQKDPE% FXJ5/5B+8V'&*+,U M":87SKS#7\;(/9GW,OH"O)3DH\1^N^'*X_?,!Y=/&Z9N?IK5(>??GCHC0X+0 M+\+H(7!8UNS0!A.R!I[3 EPX$]0JGW@B.V>09E!)PS!91E4*/4O.5G@P3%*W MEF#D2?,DQ+JKSH<-=R^-ZR5V*7-='*" ^51-7P@0H0E%L4]IS^5NXJ5;Z1*] M$*9V2+89>3501T)U%%AX^N$A7\8#K!=3"W0^0@DU2CP\2\Q%;8>'*\Z>='B6 MH',IA^ MJ&E-+Z3)XP U7">O 2^E >UB}?:SI5HV963-69ZIN>/82/FYZ7TPR\WPV0Z_RF8%NJtOTFS.CX M(%ER-N-SF*2N\%/Y8IMOOIO%5C[5!1/ZN^K#3MH85%W*# = MX7;>K9J=`GO,MXW.J/9*M JBED!GVD4VR"!UL>NG8?V2B/6!DGO'Z9W&,.Q1$*BL]E5HAPU))9%'"DR!E7N"!FOCU 9KZ_E%% MVANX1],:>SFD)^ VZ 9>,\Z0/(%K8(PPFT63Y\#.7RXY0.S90LFAY^$N@%N^ MO:+E$UFO7]0L%.#]__S;$PO?[8<;IX5:#W"YZ+K?PX'ON_]EQ,,D\#*Z05?[M8=*,]O4]2\]VYJ1\FJ7NC'WERYAQ9:<+763 G63+-0'45%!"6YX<_'U=-$XZE MFV8!#.A.&A!=RU:2/]S19*_PC3%F& 7--!B3N0G5A[7^JJR;M(E13N2_A62 M(TWV5=/X?Z.[!;Q)7\)%8Y>E!-4%GLB473H>HZFOHD4&D0OVC%7SI,T0?VO MD2IYP;98RY;\! >SL^MZ6Y0WHDWJ<|.$44(SA+'_]@\[1R1C0AXNPN>!%WD^ MU#IMVMH5H&\%R&Q=29Z*A5!1/S>/-M;+'K;/6R:+6 LT?'ID(P88,UC0$"/K-*,6',JMKK9_K@KM M.NCN2Q-KB? VL]R64>1[M6>HQ%-.,DQ$AC(O8"C'"F.8!C2AD78^Q@6(3"R0#71U3-?@%T[9(N 0@-/U M8H8/R_&<;#1W;>Q<%7N\%D[+XNL]BW?(@?S.%[.8D#\R$ZO-TDLF93DL"<4" MGP9S5"Y9?IX4%@M<,,APL;&>Y97N-N>/9*7<+/+PYE<;5KN0$D.$)0OEY#8#3@EH!F4&C"G#K[5&#B\1]'V<9J9A7L(]@<.?=\2N*7M.YNX; M+V3>5_9.&E3%JDX=5E5D2Q&GJH(-M9I0B[+1:RB(6HC03)) 2RZ, 5$YO#;.)A7P_]Z.J.Z^A5Y?B+CI-90APR*2] MW=&S]U^%YS M8XG=8./?.FLL70KLX37K9<$Z.X\O$?8!P!1L(0]H-?/B1GPA MOV_S-L[=#(EU>>C(/ P088O)VX.[2+E*44Q\CM- 6C98]T1H$,K4>68-,. MW6'&#.LI:^3"=(X^I=IJ18N2(14A%^BH!_E?>]4PO/8L8JY%7BNR>@\;3D:C MTFIZ6I.2UUY/%4?/^0\N+R_/?.)E^.K+&W%'_EPR$8@CC'RU7T#RQ]1HL++>.M7AOP&G@\\%-050$0_M3Y)GMLVGA&%Y1#7^7"V7!@MTPHM_6LD@EY"_,#?78U MI8(!#OP3RXJ]Z^JI29_6AS=9L8+6P/=@-#G'?-FQIJ3X6^&R\ =`Q\VY.I\ M.2(PN^95WTM2/A5+%H6I(+Z/$B\4\CI%."(T"Y&;>"(1Q(VQJ^W\& (TL<.1 M0>]*:G? G1JZOB-DD%GCWA!,+(1#%/J08X1'=*,O",#"_F(M$AK^LGT7K>_MS)CXQDMID7#V@>1]PD1;S1[C*$HRG* 49S["<4A0&K@98E$1>.#Z/(I B>SG MP>/Z\H=U0U M#]"H_QSAP.)F@V:8I(V1:'U!@S*<^D_M^!\?T#Y!R4]P\]9W;8_8.OJG_(.MT^#JF>?DGM=3*6Y$W>^ITP%*>]_ ;G-[D M=T^?H2A7#U5%Q!=_%MBR?9] 32-/9ZV)=4[=)O V5U;/-G?NOG]S]]@X-2[Z MA\]6<\8-0=M\@>D('998'NX)=K(8-0",)L!"2&W:U'""WC//^?]T$=N\?KS. M4_ 3GH0^P4@DC",<2A,DX3A$:8(YRQ(O2/2R2(: S)7UU8$+2_\8Y-"XK],& MW3!9-B+9*/NKCZ.+TKI.%IT]_ZN/K'.)8+W/&C9MZ]PRVFX[S:B.6^4[W6ZT M"@H8"7@6$8I$&,L; _>ES!(O0RF+24[30"2NO#&HML)Z-P8[.(%$?8><]G=? MMTGF%7K EFIVN,Z)@ 6>O&Ql.:8(>RE&Q(LIRN1FN"+R?){X!K.B9^>]\2#H MGX_'/;_*-B0T$#2A/[*9Z\KKLCJPTC!5Q9"AFW@)B6.7/+_YE38!/)SYP\$(MYE?AO] fE>'Z.PD[1&J>%L\/*:=:'0!3)+]ML!>]S@|2\??BL,O*DOY[=U4VC MH65O4O.*G1^V:S*XMOW7YIX1.@2'*2ABS*LF]&L4'IYZ8HBZ+84W8!<6-8 M<'0 VL26_1YVT_>_@NZ\D_"ASK]AIKFJDVT8QTA4YTF2I(C$7'+.,#],TX\3S M/_+SIEMCFY'W7#&HRM&^1=6/"2^Y3;,I'0/66 '3]H,?SR3A9PTRK46AAV#-_M'(S6((/LT)}WSD]W[U>UVO: (O>T^=[V+"4DX029((8@SBU.[.*JCUC3_*?_^A!H_?YMO[G#Q<:AH>\\W4ZKN &P8NS@;T_W9: M\ZX&[_S6_#W-K!A=HB9D%D2!")"B,$^4.93[*J+SI>P1+VRF(F: 8HAJ \"=6%"6YY5GLB473IA /;< MV#B_*:2PM3,\&P$*QQ#9EA2/U#HLRHC0$9)"Q MUP[_@'\]3<7?]'B3[3XW_\4,'&EGS MHAD3\)6@EY"_,#?78U #?;97'@H93+6S/E7I+$6OW:[]%,'E^H9U(K\MS#?TQP)_Q/H.3O+&$TOV:7D0IWA1Y1.(*N#)-GR>YV%,:^O:XC,$__6X,.F M)M^;S.HZ(G[F"HPBKOFW<]Q'!+$) (ZH8I1YD98[NV?]J>^2==9RJ(.!LT=A86V> M@Q'EUN+).C!GCBL#V' :7X:\;!Q:VCYPU>>@F@OQ66VL7+7I]Y6FKL\2+]E M%H8(NQY%B9MR>>5E-' SFG'BPS)*!N%-GE'2M-K9@7=:,^!N9'K$ (%N8%K;JK:O2,BVV+@.1:R_ ,P!K[@=..EG@C<:-+QG,]-HU2^-/ MVV)5MF-$6)0}:,4I4$)Q3T2GD]XXR@1?HP%%L(76EEW S"F]FFU/?=8#573 MF37$E&$IMD0JT'754MD -!V=HO\%Z ^WNIQHLIE5QUO<#M?YFZ5A5,-T#10>P;K>?N=KKK+AFCZID-#5V9%]/$9-S.Y.!?;E357T\!%!V MG(H(:21E5W??\& Q2.QT)!4D72'5TI>!OB^D<\'O/SQF\F0JY8L(6SX8S P& MLW_Y+]_.3G_XBHOE=#[!U[_PO[*_ ("5-,_3V:=__?WQ_ZP^MY.C_#V>]'5PL,*[P__#%=??YA]1E_^(_YXA_3K^&'=Z=A M5>:-,X!_6_^S5_,OW9?3Y1?/P@V-6O?^UT\<\,A6=6))\,:1?2XA9:[" > M*2&#=D'C__/IGZ?)V4:2GP)240115IP/L40$:6M52<%\;6'WHZG?WCG^L?,2SQ M!V)OEMQ__^;!_ ^:0? GG'W\XX__OHM+D[_.E[\^E$?)G^\^NV_7/[ZMP>_M_X=<_S;WWO^X_NGUKRZGC_TB?2S_\;__]NN']!G/ DQGRU68I;K RP_U M___^_I<[2WX)IVVFB[^FN9G/]9?^/'5G #Q+GRJY* [_^>K[%_S7ORRG9U]. MK[_W>8'E7__RY72U@*!79B2KB_[?-__XQYOUORQP2:!9_LK?>/R,^]A]&^ MWU8XRWC!X]4J[-TYY=.]X3GBZM_>1HBG]Z_.\DXG:P_^20N5XN05I.26.$\ M<&[\")E!*9P@."93*ILA3\D7XQ7LI=$!UHA2TQ__33_^B-J\(i5'/4O:IFL M9?)o@N0O9$;WU0[\959WV5JD'T.\Q8D)7.2l:0!%:RXV4C#>@DM:ERF%EDP?MQ<*FE>]R_|>.7L* /@O1Y>HJQ_G59 MS,I.Z' U;RS1"]41Z7_Y@210<+'_.N%YC8RNN9R1<87U[IY*"K.E_ IA"^3 M#R1TK(R\.@W+Y=OR835/_SCY-EU.N.0AA,B!R^A Z93 8V2 6OB@/4J2TQ9H ME+"_:ZHO5[K !YZNEE??N0'*D\2,AY8V>IX/(?0.T';_M?SLS"=36+AUA9! M).>,H#P1'R)M+0S1;RZR"[(U;!Y2,0Y>&]MWWE36/:!E?G8VGZWY./D-SR(N M)M;Z%&T@#\W1'RIP":YP#T4(^BXY"%%RRUFAY0,6X:#E6K_=AO5Q;$-S:[6I MD#L!RT?ZW8G3E@F.$CC79-&L-N ==^1]>185UQK1- %'7:VK:.5 W3T"B+T% MV0D _M_SL*///W^'K_,%ZN),\&GCD$S8D%0)X805@8:"-\=5W 0+!Q;N MRD:T@\4QXNT$(>]P,9WGGV?V-O5N%XN13D2!8*(B@209P2F":!RI$ORLK@V M^+B5I#@^QN#H.%RTG6#CXR+,EM,JE$M\(QV>K(0((?E2_25#T53*D*6V)2;& MO'9MC)[*^^$$/7B$'*4@$<&R<^SU73U_QN(9 1<)!!?(DLE< MBQ.VYI&F=**?V%8.5;$/>'D%? WU[>+C_{ 9I.@*=*!9Q9 ,9?!!\XH:,LD M$&]TX2V\EP<+[Y9!8R\3) ?*MR>(K,_1MXMWB_G7Z2S1,5H29T$+!)*32UV*?+1F60) MN N$>UL,!)T31"UM$MS+Z$4[O-Q9>S>TO)PT,",ICXR5:A-/pAC6=`O\K73D M4;&<*;1+7D((OM8K*.TUQ?R)'W=9.LPGW5]P-#2\GLW]41$=&` MP\=%[4(]+/GP_B /3B2,6!$H+/`;",7>U9#LI(CP9LF?1B":.=ASO+[8:#EY- ,M/5R6G9B$G[^ESV"V"==9X,R$$"Y'T%X64#$*(%M&'D_D43NL/SKNKO:Q57>;# MQ,M\E!XMV2X"C5?GBR]]BTO$BG!2R?ERE(HQA@2L'O,;9*GH&O]AJYA2=A9Q" M[M0B,? KXZKLAY:4E1AM(N@O$_#*C3PMI-?V*K\,J7+(U"3).YHR#Q&N1?BB2 MA\,L!&68(C:!V?]"8?>KE,=6WPTQ+RT]VD#272"F7DPO7H45?HOOD^8][DX MFR"O9.)U@$A^->CH- ,7>C2[HXQ?=K8CLI65&#Y=$!&#X5 #Y<K%[#&^0P7 MG^A_-MB_L?]ZOYV9N18GHXOO M!.T.7EOP\7LY=P.7#9SP!O;+>I>3(U$G@NH(1$'E)%4/EV4GKQS>3)?:U MLFCI6,,-?0^\ [5),#;@@AURKEX2-P+(')UG@(>;"^7%9]HU+[P:.EY->;2/C MKH#R/S L+ECP%IGBVH"\NMXP"S)X'#5DQ,@ELRZ4TA FUPOO!I*7DUEM(=^Q M;S@NLGHW"%R]^N+>UV]3#%%828M/)N('DYR=0F M$FZ&DG_Y\8%%B<5_'-Y!CIRHV1(S_64Y/YWFVBKPI_IK"2F(P]7R+@>[MI9[MtE.,!9S,C_HCF]$:,7TMKR9SFBQ*9TP\XOG=#<]SI 1(C*:,P4TXHB%NL! M*=]E2MD@MM93'=7):PM=S5]77? 0[B#X;5TL9)%]f*RW*2Q&_D$)DICN>8T&0\+&IF7[B[N#ID*,>W*1)5;?ETRRB1%4<0C.%@T4L3F.@6QRWA;Y M_ GZW+70\,X=[O81=P>X>.SYCF!6!PKO-&L>T/*P^9H/EK- 0G_U(IT%Y10Z\2!XX>6E&EF!%WO;$YL_: MX6X?O3[=X6X?(?<%DZOF:R;7+%0HP+1,=#(S12&!EI T*XE8X39M:\3[9^UP MU#8FAPBYPPYW19.OIE4 EXH#97,&)T0MXK88O;3!F'L5\2^XP]T!FF\AMPZL MP_7A>1,P(&.FDK4&G"\"E,8:M^0Y =<)>2[=NT?():5\02[_CZIJ74'<(&B$E\NL5IS/?<<<4>:B.D(2:5W78+ M?=#AMH6> <:.IC!J)OL.@ M936RDM/6L*#\8P'&852;%MSI$/@M -9X_3_' Y5K371 ,G<$F^D"]IR#1A" MIT1 @2O!9C A!2640S:.O6[/\":5UP.:(8.EN[AT)BOPFDCNS/_@HO5]W>U M'MR(@)C%: M,Z%W8%O>$B>A/K?]%<,2W]?IF&_+W\EP5G%-BC)),\EH2RE.4JH3040.('U4 M*#(S0K4^LK82U(,+U 1"[<3> X9N3MC?Y[-T]0PW.EM$3&"X3_60K7VB@@69 M#).>H@09MI7Z'H2=QPCIP<%I@YFCQ=P!5B[HGV =`)31 K]X[B+K&VV6H3'A MT7,52FI]]7"Q<@_>2\-$X5Z"[,!?^74:XO1TG3&@@W-]-?=Y?DI"7]9#=/7] MQJ.+.3O,"GBL$V%800@E"Y"A,$'Q7S:VM>^R*VV=W%BUN9881"%=I*!O<78_M7,@F&8FQ.F6]N=.%H*A/91Y3,BB=2)L>TJ+)+BZNKH0$^:/0?,.*KJ U576 MZEWX7E-6URD%&PP+$H/GI)>2;N!TE*8W MI J/$'H/ODI*BW:-]8&,)L4CPQ(D)%6S#N3106". QH34'$7N-KVEN5]#Q. MS+C'VW ;B#Z#C#T^G+9[_@59^X9G4_'?HY\_;NS=& VMY-B!%;F:? KJ2T_?KR[<2C98F@F$^@(I9 M@B^R^GK&Z3H?B<765PS,*1HW:A_(JC140@>0>N1H1;0\2E9[2<'*D<%/G)6 M^X0G5J=#<]:Z"N- =Z9Y3XB!H7.DL#M(!-T[4F\E-(W2.61RZJ,WQ @SFDPI MR479"'T,TE;7^LYA(S'=,+#Q>9M%-&9>W.+"XG!91DY<(>>MEE)X!*9T2 = M.6G6:B9V1-ZP;8EN7-[V(&DHVPZ.] T'[BV&O.<6D6N0D]_]^-IC1S"(?:NB ML_016U]+/$E4-S[T<#:HK6)Z0%J]]KLENEN<9(LL:9M!.(>@E%<0O$L0K$[D M\)D<2NM(?3,UW?C5 V*KC2HZ -4M)B;)]^13"H"U&9RJM4X>D<+/K'5V2C",-M![S:Z,:G? I8KB[V$W8%K7=\]3E=GZQ+_6>T<4RTKSE)EA9#-G6$23#VVE97U MQEEY@CR3"'7F.NGE)\Q9RQAD-_*PX;J6,#NS/%@FA2T4%K<'SP,B2QO5+^3K& M5AM=6XJUOI\X3^>0^W9T55(U5T<:%ZJRWNQ3LDS;G+1"Y$;0]HK#-$DR(X M@V1U5:#@LW7+I?LTC/WRM(UV'VU=<*"@YA2*<]KSE/AJ9%YE]FK*7*9V: M$U]L=*0&< %3'4E)/*!W()"GK!+]-&]K:W\0]>GCI(Q=&S0(<%](O8/SZR2E M\|/ST!|"!QT4U/;M"_R,L^7T*_XR2_,S_'6^7/Z.J[?E8_@VDY(X;N9I*+0-J*8.4/@>5V$ZP_QS6,S(%5S>8O= (8?>0*_AM.ILO MKD:IX9+@SK-A%CFDN*;?>'#!1V":K&O.%IUM[4K=IV'<[-) 4#E*T%W:%3]* M3_K[))W=5XC*6>U6DSC^,HOP,=Y3;/.9RNB@C[QTS7?3BNA*;P $|& 0A/! M)VE!)>EUUEK0%AG<%AU"^;BIJF>S7X.KM0.;\U2&9L(%:BMC+FZT;IM9]Q M:@Z.UQ?RK@?KY9E,'OV=O3OUAKYC*MI"]=WV6G5 MF_[N$I_4]'X+7\9M3XF(ZTQ; V=E5)!'"J3]'VABQEMK+XUM5%(W2MQ\0E M.1,(.LHZ-8HY8K#>F;1F2)\2(/MCJZ[UN^EX9V[UN\C[@YP\TA#W9"-%'2X M0V+5Y_1TUGLGZ,N$2=F@EIL"M2WQ?3M?ZO=3[=-?Z? 63= UH>-E27.1G7WP^[K+D>FHM20HJ\SETDD M,6&"),H5IE$LMFMK+O_KO6';+Z%W#JP#H]TNTA"1H4R0-39@"K!@11=PVG_I/V+6^B7-ZF([@.BMLI9W8?%VL>8HKRM+ MZ7]BGDBAG(@E@_WK3+<+$#B7($P(UF19K?)PB+I/3B?FJ#F2CA[)%R5K#YCY M9;D\)T9BUEIQ18>XC;5W /E@+A<+.E%PJ(+3@0T3"CT@9>PBHF&Q[0(M;\]7RU68U9NY!7QOJW(&%D0&Q9#DHV*!PDO2-D8GL762;AL!0QC<N?0P7_ MHN8A7PMQ.2^7,_'HI\TNGS9_'73[OPT^C2Z:(@\7K!Z]%;B07GDG(B?"G M"'<0@A.@5=%1:(ZYM) [_NH&4XPL6UP_#W1#6]\]7ZD?^QW3U^>I5_?+BL& M:D-*^F^N-9GH9&2%#F>G-469KD2*,HVAC<-=0<^:*E;U+^ \@IMN61UHJPT*1D%QCM)UAX9.,,8A%P0D]0]^?:,)PEL$C.MZ#P&B MP^7;@>?TM\5\N7RWF)?I:B(9*H>> V>BSB4W";Q3%J37QH98&R:WMD*WEA_7 MKQX*&(?*MH..K^L. Y=S06YZ,!LC;0B2 YE 11%!X;!14(!I7#9.U$$$U&%K^E\/9VOQX9<,5.4?($Y M Y8Q40=)9XBB(! G2/1]HVUK(&TE:%S79A@LM=- !W#Z&\Y(1]?$RTD^F\ZF M53ZKZ5>\8L>7H)0V!=!Y#2]$"(&AIMW!0HS*@ M>B"DB4W2Q$@^/_-)@8]VSA>0&AQ]FQO! V.M9S$\(&)Z%<\'#]0,B;IUWM3Q2HE"U*(40KVR$Y!1349!;QUI?SV^B9=S'AT, IXG4 M>SB7:C. W^>S^=V-<'7**I59$D8!LMJD*RD%3C,+.BNAN(W!#O!T8T>OTN73V3DQ=7-A]!.6^>*RY<3'\ V7/W\C(9+FIK.P^+Z^ M,-SP(E+K@DI*"AQ.JD,@91W@1W:,"V&R- "DGW!&,4!VQFVH-8Q-[$/W71S* MERQ>,N.*>)]I"5Z18V%1YUI&7!]'N0C.6>P BL.B5(!?6MHX=-Y R!MO?X>.W MG,PIL* 75P%K3U0FIG.=9$@N:6W"0]&N9TZ")DZ(N)#H.&B,EIO5=!MYLI>$ MD -%VX$]^1U7-]9UI_8!%EVV466P]7A0RA&K3M406EHC@I3"M7ZLNC>1NT'L M1=4*#*NH#LS3'08G7H=".TF"L+5)!9$+P3 /62DO2\IEBC+8QYAT"=D/0BRH4 M.%S '=BIJY9?5\7I/X7E-VQ\QKM0/:^BJJ*$LQ3%;@<_$12]!86K?^>)20 MW=#RHJH'CA=X!A.OIZ?G^P3P0M&21P(60C\GDRC+W4JB^^0K!9F?V2S^B#0\]'V&G]_>/90(OZA@'T5J9M-S4S(P1EN08= MNT$'#L$B@V*R5<8RM*DUC/9M(_>GN),Z4.0=@&7K33!"M=LJ:/<2"ZJ")^ MK&6_4113HM$R]7<__Z>X)FJFEB.O+G^>Y9ZNYS%)FRV78),IH(*L(D4!,2G: M5RR+Z-O7MCW,}? R@K=!?VOW/JIN"O)G[R@M/?Z;N MP8ISTI[#Q/5"\\T$M$A169D R=4'A8Q.UV$=K?RFVF[\,F/I9 MY%J\G9+D?OK^=Q+\+[+/KX:LG:37]>M':[4H'"%/KPH%4 QVNA:V82HL*M,#(MO&1*R=;52_M3V4GUYK$(>F0"S9#JZL!5O-,L.:D2& .K5N'ZMV%W@%<[J0M:\YOEJ:G>&=0T\?YOJ+T0GAKC +A MH@-E/(G2.P/6\Z3DK*$UEUUAN!CW&K- 9X;PZ$#H8#.\1EHY3=34%[>[UT<3Z+$PVG.2"]2FFB1 ,AO70Q<(-5Z5]&ZI*1G77G8'P0;J M&A%T-8I=/P$FB5U+Z-:.EG@U_HTS1L3JJVOEZU&@@ZAEP5YSAA1>O[EW/ M/0R+MR\O;K5Y-VAJ[(<.3-A%]NFFX?F;K!|/_Q:FLI7KC,9C*3&#]I4E@;6* M CO)P)FHA)%>"=TZ;IB-GG&+R;L!8'/5C5_1 /4EI?DZ2OS@PUMU$LB2I<+!K6?WQ&S_<\|-%? <8N."VM.Z6N@M=O34O M:(.))Z%W1(*.]1@'@MV|!7X)T_SZDJ*?O]4@OXZ 6)\5)\LEKI83[9SFW$F*-MR"+QR===`Z4#$Y-6F&.(LO6SV<.HI:TWP3-!L[D2.P7KFIWJ9:.^'[ZTN&:-P M32K+ZPS5\R>,J/U$.!-0@LPJ+R.:1?U1'P+GO?`MVW]4A"%9=!,3UBO(W/,?R2I7,HO8^G?+DT3UUCI@F4_G0U33J%^7.Y\]W\^C %7;V]W\^C MH"V!=^5!O,>O.#O'2<@\)O0<3'VEI7(6$)@4X&)PQ>M$?+6^)WZ2[-[>XS\3 MW(Y139=8>U5+<4E. S%=?7YUOES-SW!QM9F^3W2L?(D$P5L/*G@'D9'[SED+ MI!]DGX7? JQLWSCU$X4&ANU16#>_M!E"2?-H@"VW"'*3+6BHG[@VUWG"[1 M-&TS+SCQ5ASXP 5X'Y*.VE@56U>A[T-?;|_FQPE^#U58!V#&XN[4C9N%>>82V(&4UL%H\@V<_3+[BLL-@N3H MBT,GP=A"")H4(5K(<>.?G'TO+6 ?/^5';2P/Z97JFT4E<`)O%=^.*[5*B7] M[_/I HE?VE:K[^_J6S;R0V1UT9?U=3$S3,1URQ,OR U))1+1K_,@44XYLZ0\ M;1W;.:7 JNGSET@PG#T8F#J*T\>O!-C+X6UC\]>%#@27" 2)L.T0K=O ?-WD1VZ44.ALQ!53AV MXN<^=\NWY>24/GM&ZJQ=H*LUQMS(EQ23+N:Q++Q(GW@O4N0.8N*>X.Z.?" ()"=HT*S.AZA)?"$@ M49SGBU&8FL)-V)/$<6_X1CJ5AU!?/V!B[D*=A,"TJ!+.7U1DVJ41$*+VP'F1 M02C+6/,>R+M3-^YMX#-#3.=A5G:D"43QJN0:=!53T&9HRWGDV=@ MB&NN3- "R^=CF_:6D4D#=HD(10*(_I M#U^.D43.16__R-/(_L M$JXG6_QV5IHM_ZMW2%_#*:Y?BUW-3:H_,)GEN]^X19NH3%$+3V%;$7466 & M KH R;JD,%CCS%0)"'Y5*7_7IOB_5"U!.N M(U>)));"R7KK*VGNZD%F0Q9!+)91FS2^%GI?#<;.[@^V4CF'2P<%QG,40L;CB MLP(;$P?%7(;@53TJG0_>&O2I=3?4X0^#P;*S? 4)\+R5V,P_\,)9UC;IQZ4"S MF$'IK"$4[H# %HVKLTZ3>G&X'>QM1Z>XW4>)/??)?IOX%&97'4?OT+M;)_P[M_[Y)K_0-%#7J9G][@9M^^A?=1-_=(OMMN8S-PNE- J_UKZ&'.4BG&Z:@-9+BT M\.!K!H%CCJ1].73P^H&#?;__R8>I!>.$XOS4"JOO:IP_33:%JEJ=:.C7KQJ7P\T M.9VFFC\ZP&!M_\ F%FP/FAN9M(?+7&.JCHYQ*GF*.;J#Y2,#"TT&3)XC9I$P MWMI.;:;FZ(;)VR3[D83YTVF]*;U:HZOWOK<<LH7J)9Z%Z>QB)'*9+\{(ON/;>#K]=!DR M'6"E#ENHU:RA8WEL9-4N7_?72YS"!EK?5!$9Z:)0DGQ_1]#E@8S*4\3#*$7PA[HN-.3KEE, [N*>CLO>]X%]D9$.YUAAA(MZ@?;H:.^XB/;A+=%/]3L)/WQ&7-6!'//9H<9GPR[4-G(Q-Q>ZCV>UHJH MQS!FT3L6E #G?2VZSAYBC!:*4%']I+1*K2/"W2@[.CH_T++KE@/I[=7O+74*

MS1Y@%-^P[(<$K >^"(FDH!71;@+)H6C9?#;%/O2-:Z,&0-*#]'$H9?5KL%YC M7!UBGM;_KHDQ>DA!(]-3/_A&<]<4<(MC[&*
#G6@<:$_G'2$EY)%XQJKX;#UH,9@.+WUFA]:O_KX/#\E%2XO)HP=_M=$OW\%/:7,T]05TCZW7QT3>W*XBD1L4@95WO=:4F]{505"^-,SI*D63KATIW
M*3@ZLGH@MM_G*WP,PE);BSES0)L$**@%1-04$D26E#(B,=?\ZFU7XL;U:D=@_MXD'L-(@ZNK8H#V?3'FI5-DRY;6)9GJ"R5;!UK>CU4[OKQ2XC]3I&=+F>51LK M.5?
OGVZB=NTEBF3!.(Z@_O/@=EW]H|NKW[!Y_MYL(R$@V8S,-%]+ "D*6.:*P68OFI5Y'DCQR,/A\^'P0-#ZC[GNUEQ<@ZCZ&-M;X>%DK?_>:,;MPWT-#"Y__B/,>3>'H= 'K1:T\$0P"$J
*1NZ"45FRUO,X MMY#3H"/V_8^^@2X&GWQQ&;Q5!%WG,P2)D9! M.F9S<#89#8Q;"GX2,1EHDP!FQKST44G9VJ/:2,S(46$+'#QXG]M$\+V:J _X M:7UM.,M_P_FG1?
CR>9I^F:V+$@\.#) XR#81XCYT-S(SEVN^QR_SQ;HIVK63 MG4021&TP.C@"0C80.2>?6V]-.;88?/K[PVT')VYCQW-3G&ET45PKB10 M.:TGX(4ZEDRZP(1,]?5,AAW(&M?T-
,'&@1148V7T:H1]^1OYTY1GHRR_?7>\3C!aG'19>5VI 222/6]?WOC!,-:!H@#N:ZNA7LW2UK\;GTP2G>![Q=_WBX3UMDJ60"3IA"D* =:10/>DK
MJ8RE^%98*%G]:.H0PM(Z'WN7@G';"]X:&V,=B)LW+Z: P&JO4HZP-G'1,NZ" ^BEX);O M,2'Q1X[A!7>3R WW%.A "<4.:0LD@1'(U,V.%V<*9+JU+EG&0];!<)XT&FR= M67F2J"[W
V$JK;JZ %;UU4PM^MD+J8&K/,Q=1--OV(=:7EY\D^1V*2!TBJ MWIQK+L%%"D5XL-+PX[)GS=&V/YGC!JL,"G\#]^M%)K0^5B>A?3KK\F.'3V8]-M1O_PJ2R,R0LG-
6BR3Z"LX[^N6M%>,(H834REM0\R8$>H]!GS^2E>=(=\&+.L M17QCI#-RJ8U!BH5UJ-,H>)T?:B!(%C72WI2]=:NZ_2CL-K6U#VH>&*_AE-2K
MW=JAS8C&*0<]:6BG;*K2Y"#SX*U_KBHCT7'^^^+6BG;*K2Y"#SX*U_KBHCT7'^^^+#KZN)?U-Z,3 M3[Z/G6GEZ,U\4>?@WN,,<A[YQ+Q<& M@^E@*NKU\'Z\9|_AY_76SQNPRI"
L_*.'6(DYB)EMJ!MEJ!8$.3*V0A;(;?H MO*)(N/D5\G/T&G]WF'_!Q>]fC;=79)>K-_NENDW:\$XBX4%#DS@NN$IN;&U MKW-Q0N7(2BJF!3N{IZE2$7V%]D'-(Z/?6BJFATS==?
1$X=GB'&\[".?>,;!*4 MO:]%FU[0Z6\MV7MA'&2%,@6=/?>M(;<[=>.>CL\ O8$4U>LI^3 E?D0^;M-G M#=3U8<"3|=X[?\R:O36[/1_]
:8%,/%>U2ZSO!QBR,&UUT#XAH=#5>3OB9W((Y=\0^$XJ7>-_M8}(X.5U_Y'H4UWM,\T^SZ7*-20M-#]N9;NA&$CFA|<0&*KL.^2QTN6&(":9QC MBG-
5'!ML3S1F9MPJV2YVQYCP&'&?K*<#/&8C+L6\-@47,_1,T!,.=EI"LJZ]ZI:FS."4@D\D(S6V1Y2GG M_;F(':>8>H3MT"4*>@U)#^@1OAB8_7#&3)WMJD;2O$9M3("@K>28(4,
M8M89',],%E>BCB^E*\ZM$^G>"O4^/YW,\NOIZ3G9@7L[R^LBN2;>D_$.5#0D M LL1=$$GHM66#J3AW)%]2.VTH\X^&-KB1@RFM*ZTS2]&G9U],.^.:KNEXQ"A*DN2 $MH05F?
P#-C@'$T,1*;UK1~]MP>>BW&# MRX$1/8JJ>SWIGVC2=$1>>]VDm,'IGD2;.,KJ>]@DI%@$.OH$1) M/S!*.M:Z#F2P=E.W7O2]%6@]^?OES^NKU\'Z\9|_AY_76SQNPRI"
L_*.'6(DYB)EMJ!MEJ!8$.3*V0A;(;?H MO*)(N/D5\G/T&G]WF'_!Q>]fC;=79)>K-_NENDW:\$XBX4%#DS@NN$IN;&U MKW-Q0N7(2BJF!3N{IZE2$7V%]D'-(Z/?6BJFATS==?
1$X=GB'&\[".?>,;!*4 MO:]%FU[0Z6\MV7MA'&2%,@6=/?>M(;<[=>.>CL\ O8$4U>LI^3 E?D0^;M-G M#=3U8<"3|=X[?\R:O36[/1_]
:8%,/%>U2ZSO!QBR,&UUT#XAH=#5>3OB9W((Y=\0^$XJ7>-_M8}(X.5U_Y'H4UWM,\T^SZ7*-20M-#]N9;NA&$CFA|<0&*KL.^2QTN6&(":9QC MBG-
5'!ML3S1F9MPJV2YVQYCP&'&?K*<#/&8C+L6\-@47,_1,T!,.=EI"LJZ]ZI:FS."4@D\D(S6V1Y2GG M_;F(':>8>H3MT"4*>@U)#^@1OAB8_7#&3)WMJD;2O$9M3("@K>28(4,
M8M89',],%E>BCB^E*\ZM$^G>"O4^/YW,\NOIZ3G9@7L[R^LBN2;>D_$.5#0D M LL1=$$GHM66#J3AW)%]2.VTH\X^&-KB1@RFM*ZTS2]&G9U],.^.:KNEXQ"A*DN2 $MH05F?
P#-C@'$T,1*;UK1~]MP>>BW&# MRX$1/8JJ>SWIGVC2=$1>>]VDm,'IGD2;.,KJ>]@DI%@$.OH$1) M/S!*.M:Z#F2P=E.W7O2]%6@]^?OES^NKU\'Z\9|_AY_76SQNPRI"
L_*.'6(DYB)EMJ!MEJ!8$.3*V0A;(;?H MO*)(N/D5\G/T&G]WF'_!Q>]fC;=79)>K-_NENDW:\$XBX4%#DS@NN$IN;&U MKW-Q0N7(2BJF!3N{IZE2$7V%]D'-(Z/?6BJFATS==?
1$X=GB'&\[".?>,;!*4 MO:]%FU[0Z6\MV7MA'&2%,@6=/?>M(;<[=>.>CL\ O8$4U>LI^3 E?D0^;M-G M#=3U8<"3|=X[?\R:O36[/1_]
:8%,/%>U2ZSO!QBR,&UUT#XAH=#5>3OB9W((Y=\0^$XJ7>-_M8}(X.5U_Y'H4UWM,\T^SZ7*-20M-#]N9;NA&$CFA|<0&*KL.^2QTN6&(":9QC MBG-
5'!ML3S1F9MPJV2YVQYCP&'&?K*<#/&8C+L6\-@47,_1,T!,.=EI"LJZ]ZI:FS."4@D\D(S6V1Y2GG M_;F(':>8>H3MT"4*>@U)#^@1OAB8_7#&3)WMJD;2O$9M3("@K>28(4,
M8M89',].

FNQV^@5GP0>+ MI"'@5EB.D764(V*4Q\I2'4TU)_;!4A,HUL@S M#.Z$=Q99{APB-BA'M&.1D:ON M#VWN.O7H8+R2,@KG';CZ+D\AMHPB8ZT"IS\Z9VSTG@Y2]5=IOP=IK'IE&ML" MXSL!{8>\6;>VB)-><.P*,[^F&CND]N.LC f8>/'AO:70>#,$G^$]$ MD5(+/E5^;"$I14P9I5C4),C2K9Y>2^?!Q)@/Q'!$(OPUW!L-UZ? "$N;JY4X M]KCX&\1_.@]VQ.OPG0>[B+^)!A-
(&YJY$;""#R%*P-KCF&CD%# QQFST><-2 M*MT)XE5V'NP$@YV=!{M(!?/N:?C=G074U(Z'!Q&2H'1QET fXZ#XV0ZA-.;0-_^EHF!)ON,%\@0XL'9 M53&S*7=D%L;Q;"UU;?.]K%?6?
6HTEA5B ZB\C&"CW(T8[FUWR>CQ?SRT^_K MS:3D+4Y4(DQSHQ]77W$PX9 RFFG.6<2I=$O+G00U7L%\;C26$UX#2/P89\LH
MR\3')1/GZVU(YY0P@8#5X_+$$6.1ME*AJ+P5U!NA:&GG? LIC5<"G1I)016 M$?7SV>+],O-N:5LK,*<]QGD@J@%C(A*,3,0!:>R\YEIA'=DA*(-5'R$,?O> MKB2H<
MIJ9C<(2PGHN[!^W-FG#"4E !+E27E,\M,1G2P5,XW0BQ7FL9 M#PL3[Q'YDX]6%GH?D4U+!*\|@Z1 ^M+9&!-A&*44)>(A1' +7$+"11VQ39B9 M9H9+_M:I)?
QP1G83\=P3R[Z)K>)I["7.OIHW6-MT+%KR?3KZM\N\'YM_/TX4= M(_YYSOB\GR[^'1>7T4^O)Z/_C>%*$4J=-@G<89$KQ6A 3<@B>P$TFS*20C"HI MV6NPS30>GBN,RVW!N*H0:>!N&
(P1JP>$[Z:S]1_EOT>NM/(N\B>1LB I,+O M3;,N]!7@7B7G/'W^NJ9=!=JXP\;#C&>]5<>#J9T2P3NV/P@E%U^MRI)7=3J? M ?GS+]-QN+B9WDX65\[JQO2WB"%OP6C%%EG-
';*.41CK3$3C M),_5=*2ZX$,2XX*^ >-/E&])I IYW M%%ZF1!P1H9G),,LVTGC4=-BCO3XT5]N>--?+KE@TG|_>K*K>B\^RWO61->M) M#]Y;H7K2"LET$Z%_A\:8(?
O=:N"Z)VU]UD<@YV I]LG@I2>NY3(@$ MGC-N8-%K"K_-02XFK+-*G'SRY)G7VG6"U2EJ[;K(N 6<[RV4,0',&"^!KQ[< M3^X418:RO#5L@B)8@1?09+73>=7>=<)-
YYJG+D)LI7FIFN"M#!#M TIY& GW MQB$;DT(1I):HHT2I$GF\5Y?K[W-J^=\"W"YJS2E6!H= U-L8O8 X5K /"'F MO0U*Z!B?=P!]#;G^3L+:DNOOPKG;N?!1Y%&NFL?
H.8X&)6YA\Y:D7#4<<=0J MZH.W1\(2Y1U//M!&KK^3R*8E^%=:\$^*%+ 15&DPVGBT^'YI% '*DBA8 M\@P%(@OBCP#$Q 1'LGC"-*N&9F37;>7>-^8F'D6-U9(;B<#XS;7NDB)'
D/6J>0#]3+Z9A+P MI3=_]G4K572R*@0+UA"?)-7_Z?;FQLZ^3]/EI]\Q_&+T#5A7NG/4CF\,F.@_M=&=M](U2%K0A1)=O!7#8*=P/FA@"'A1ASG#E72C]OO+5]{U*!+101,14 -,E
M=Y0F&IU]H28:G;.%G_>]_4 ?]{Z8';!O5 ?Q- `"XVF*FPIEO.*Y;T:.U&D-MAB1@D)\XRR-%^5_]2R%(;!SE]6+A)I E"#9*RIA'L]YP]4R4WAS,("(*I&0 MD38:B@4F0_L]=>S=
()6*>H9NDBXR:0OKO5AG!)!<84PE:1//,(O TE%0]6 M8<.T"3Z62N!V?)^4\ZICZ8283GU2Q2m=BQ@0#)MK8;G)'@HC#(X?PT7U@.#*(! MT4"E3)$$%4L7 1{3)^6\>D8=@[X2 FL
=P6",LE[\ ]0BZJ_)HG)M"T$)#E M!@>:<, C4GOIF+Y,1/8/JK6/,U!/+OHD;?[@HX/U3SLOI>/QN.LQ_Z$HP0QR5 M%F&1,.+$6S#1K$?>"I+O)TGLR6NXB^ZP<9ND,()/%E(^&DSG?
+4&D;,"H9A"B@(SS\G)NQ*7VMR9*M@)$'YZ9>P!MR/GRGY. MV-FB<6U\FOZZ4L8F20A! HY6Q+6@.3Z!4?1@DW@1- WF;)OZ=X.=X%^!%T\ M FROW/Y<#3*ZYXS0X15PI9#4!-
P!$@C28,L@0YW$(L1H<#--RCKN[4S+&%Z3 M&AX!MNYJ:%9J.%D.X3INSOKPG &YI3AZS!RB323)"42]X& S:(PLY09QF4P^ MOQ0IGT\^W?,.M!'(:U+&XR!751^/F^JW?
{1F^) ;^2+_ "'CT*&)[;'"WY9K M7ZF8M.;8(&IR);5D$ID4-)*1&DUU9)0^2YB7'A%98AMG.@;]=&I87T2=D/9#
MQ6_@D'(^YN:06!+$/UCQCG%2#*$*1T)=@>]SFOBANP3OVEOS/EKNA^/@=N1-M\9NWDI;MU7OF[*U;?BQH'0.C1FGPNQ.8&"P .R/%"!/M'#;2@E-.^?AK;A05G
M&@LZF\)3'8'#\,6I6_:\0A"S[MU>=3AE.4,H'2\A)0N=.3%!8L,,,PUYK=C(U"4,! MAFOO!O^A3H(A\?RJ#8&G ?H#&!>#-Y@9Q"R)B">9]\|%\I/0,!Y]M(*?S[/8 MCIM_]?FD5W 0#
(GG5WT0K),#MX#J_5S3'"">G*4>8YOB-41Q9+T@N8Z8:Y^&1 MZGQJ-[KL_-5GL5!$3 8DML9AU(A*!&?E5&GP!26B"0K@(%2P%&*$]A4DH?$ MX)#ESPZ%%A-D98Z
<\Z@#7X$G(&0.X'Y5=L%'6(LQ"B!B3?(:$)PG?$]&.42 MQ20MD]IP*5Y5CL/_59'?S M4(]+9OU.VW=G\X_?_U_&O?KQ'/(5T_1FZ?S M[AOIUD.Q-
M)8I+R3H%R2(#!0'0H\Y!;\7EM2.A?S6KKU4,F"Y$D@RT&9N:<. M:0W'E'>8@L(+IW%QE_6?;CT=,3M< M&WHDSH-
//B(F@"\l.8LTIA')$'D4@5CX76$L[R#GM73RZ021Z3#2.AEZZV8(MD;MH?%+(I3P8PB;#K#0$.2.L$0QST/73@*^%3CO%!\8H'K(H E(Y4L"--2. M[_M?!
(.M@5%HT+X?"TXY%2*2$EEK0G">%FZ0_@+(IJ$3A\13TMRNX5P1AS# MCZXO)N%?=O9GS.."U!.Y>C^)A,@BRZ9$R,%;QI #?B$5G)GA!A/BX<:]M!4 MMTQ@.# 5E44#V+H$P0
!7V!#/\=O<3$]FAGV=$L62Q" .Q8CF9FE\6?V01U"K M + 05(1H2@!.!Y!5-_\|;)*2Z0!D/T2)W%FQ["CBW SFHRR+]08?8M/-R68 MT@1,BTS &I@6!+!/@@'*L,
(L&1F*SXXYB+"Z6<[A@%9>*@U K4")-U@!VFNP M4;D'#>.4)F0O M!)&*8)Q'^$J..%$!ZSHY_G2RST.Y<"5B^11^NRB4*[D_M,/ >C[H')B M001/*"
(R)^FLDW!H2C@^!=S9B7MA16D#?0*,92Z7MY"RDM1$J.1\+F(-MQ?&_B3H2-S*+-F:2W5]XJ3K"28-!&@7C .0XI+!+"TR1EI%H. */M!+40*1D$3(5DT.I-
MICXNWMK99#2YGG^,L^4-?K%8S;*=1$MV<44KO*;Z6296_\R'8,8Y<)]Y_L MV-^.ER1,$!S[(V_!VQ^:,_-SZPA.wwQ^S?X7XVD)'*_5N4R4WAA,"(*I&0 MD38:B@4F0WA,
FS5#T(G$MN6&R=#^C:,0<>[X"-U?*G'EZ\0U8F87S>8-P MUNR_9X*ED5@X/5 P.0?>;8"K)(ERP26CFB6B@>]>Q-;!Y(O@!/GA_)I!-= M%*CS1]^2MB0:$A"A.%EZX%HG
NN>M340U!/$W<79 %:7WFD.YMKQ^B)9;NNQK_%Y^C+R^RB+ M<16()Q(N-&1ACX@;G8=*IX2(IMC%)>:+6W/'T]UW<.V 52?6/ -0'T+T]<\ M?L'[*TH8)@X+)*
(&8RTQC$RNU<-81PN<]=R7SA1U)+%NX4<#(!Y2I/T1.P6= M.OY5[W.#;'F]'P-6U"@>AGPYJW MO+]_)MUH5?46!V2VPT<>QMW=B7 #G%"X^QZPB8X;
((+7"/,);417$/J2A]N M&PFI8UT.*O)I:?XW"*[$(-B/(C@ DJAJ_JF/#%YC"ND"E@J9%Z-O\5/TMf/18A3G=;)%.VFIGA@ZG%-#YX"LH@*<
M9(XP!Q@!\L%?]@KN:.Z5]H;$4JW"QLJ!_10\;>9O6__]N-,8.4[.#1R3=/M M2NH?TG."5F5_49E@@3THLN17VN5 CX)!0DHJ*?PLE@Y?EMU!H]FB+HC;_MST
MY")NX.X_8/D4+BJLP#YGB,K<9HTK@HSD*G=>E' O^AB*3YD:<#%N M0'@\/4]?EW,V IEFM>?1$/&DG8;CQR'+J(&#B0&?&0>V\P!N@,0L\M)56/MH
MJHOC9L!S$*A[2K(!9+X%8WCZ/<;EJ;CJA[-^Z<(\F,,,+D?P(X W06&DD^8H M:<-<=,DS7[Q"9QLQ+6*QK\R?.W1%!- DBXC&%DCGT.N>2N_3T:+^>6GW^_> M&(->2>
#HCQ?)#2[!M@;Y#T-/D3+1"C=(WPG0753/%,BJ!P@FBA? F^;TTV+ M-?E1*A<]/E#9X\=E:&8+=^Q\\&;"!D52#(>HB>#N19\LE*10]G/?8 M.,)-*GSJGDRPM+%-
QZ2#LPPKAE'!E.>,X4AJFFS*OBC4!^C&1 !\0=G SH M(N+SMS-V!N>8QLQY)!#%N46T%,"!L)@0YLZ+C$GK/08WW^2 0.@(3)@"Z0 M:59?!CGQ@KB@DM#9X')P.%&'C.Q..$LVC51?
G7%DL_W1Q^6D=%=+8))!'X CEP34PWB!KB4/>*,J48R*FTJ5> M>XEJ$9M],?#,E%^.9I)(2U\0#%:[@(-COO2<>|_MPG1MV03]P'#^2K",TEA&G*>4(VV\1YQ+C30.<+AXF0(5SI0?
MOE/F*XGY@8) MTW4!0*MAND_Q>OG\;!)^B=/KF?WZ9>0?-1"[+UI]-YK8"=R!C[N+P2_>6O_E M,GZ=SI9!K?5B1\RG&8Z;,G-K3L2M0K&^]1=6G\Q=HN\B+\XK&Z2EB JP5WA^
M/:@!L4@3S00-#!-=^MW)-EH*S]'Y]H5'O'_S??W#U9T)5Z;G(B6D\B@LGI\F MV> 3$B)@$Z7#QA:?E]Z=S,JABQ+8V3$Q9A!A5;0MYK/%U4_3R7PZ'H7E-E;O M*
!,';ZTS/G("D=^[^@-1B9HC3Q+R042K),'1=;A$X^@!K[@-GVK[<2 !M(MX-.BW&\./VL7-FB#?60T\I^P%S4|7"\"G-4@2&A,EV 9^D+/5&4$U@T^E9+H3 M(CT8W(#\^%KS)G"R?5.
<>X&B7A,J!0)(V)<0!P3< OSI %]>X0W@YKYM_YO;.3A2_G==I9:Y.C1BE"&I=PLV-0+7!I)"'*< M4R^53)&6=FAW$M1*G&;8JZN\,%H VMJW66D>#5RQ900VY6X,7$@WA'D%1$X
M#P[AMGC0^C$!E6V@U9P99(Q6R*DB!N2+|>;GZEF8:^[!4A)?51X+3H=A9&QNY,"K,_YG.XN6/X;/^^\H92.%=,|CX//!22YW/4 MHX@-A?UIJ73IMZ(]R&SB8BN(E1>/K(857/U;
<+*]%@:.?9D@L3,YYK8R# _7! M$1GE%2)4BZ9XL'9_AU6;N/W* ^AU6;N/W* ^0<#V<E9+]@^SK?8C91OI"U0$XAP4Y+<{DB5'SN.C'[?O7|HRMMM(XJ4VP<
M\$##$:N)73XB48DPGR+9A8MY#/__]?3;_UFON(+&^CU,O)#2/SCARL M[0fG(1(?TG]/9^-P-SA"<\\2%2BR/#7'6/#JJ*3(.<,$9CP[,H=&D)\N72=^ M5UJ4!1C70-
H+7'D?)XM5]>CE:/[GF^^?X9\N[SZIB+8I)P9QTGER*4,&XX < M=H1REPC|_!![H(,7LH.SN@7FUJ?LP*42B6LD0ZP%ZZ- MR6/=""%(T4D^4"5253@;L);HQ6/45_W1(630 K@WZ]R9._)
<;. MSI80RPDD. MUS=1PH,2,H\LS]"K1+,Q8 5+EUDM(^FNEG/4J\"-471)+3N=G.GB#A)2CO' M(050%>IR59ZC%&E/2$:1XBC 7A!LN,X7RO?^WC7 M;X$+'[2
MVLGURL(D0CL%=S(2,C_*C]:"*@6)F!9,80-\B"4:!-Y_L&YQO"!Y@'[,, $! M:^ 2+G@@RSDXT8(J"##=;&"(.^X"5P%4HA@&:K_9Z"FLY^+NP;G* O_7:#*Z
MN;VYF_#),/.YN5$!"C#$!XR@6,QC =5)+LH&#,'!$_^6AEH?<1V;0$_QIP M%+:<>[\|=#L(0GH*Z)=&9H|0PBD8+49">^D<%\20TK7M^YBJ6S(UF(]35!0-
M0*M/.Y3@E!4&+U!X$_S R2$=L$5@CQGI0J21W+%*99 M4;2)3B^B?3(4#B^F3(N26,9#:6[0NZBI\ED1AFD M%1-#]!UQ?LWEDM+%P)D?++ M].1Y!Q;I M3T6WSQV969HH)4GF*-
K:!.Y^11-R"2)D;28.4ICL(049L7AU-6] M78?#U/:V-$7EU< -NV,_:[[_R_|/=/;3V,Y733623((0:!(^6]-1C >@(T1 M*VQ$D!;QTE#L0%XK?6S*
(F1Z&G&UC<2'C3T:RZ@U%CR$B"+U,3\2(0B\)?XLD M-IYP]1,8-:=#XR82ZR)R,*@<#LFCY=8 +,_M>/0Q(N0@@-.M"6E)#ALY9)@$E\H%ARVFV+G28[!VD-,LW(Z'P7-_I)!,ZM=H6O^?
VQ%\=346 M=KT%2YE.V"B4=+#@I .3G#']>2(B#P0CMD^9V/^G4=U5/@I!1S&SA^/F1Q M?)A]G$W#K5_V?+'^S_'T^@[MUG@1K$3!>X6XY1Q9[@WR*O HN=*X>%G+;HKJ
M%K6<\A_]^)D6<+;X$F';?)&)YOKGQ G.,1:+K,.4I10CP8HJ8XKWS-E. M3MWD\TD15D@F#01:>JL3QR@QO. +8&_^ M00^A]UECOB<:#H9;3]$T#;?Y+[/< HU3*GD EE&P21P0B-
P1C@B5!"%$B'< MGS!^MJ2I65](@:)CU$$G;$+OP_O;F=IQ[^ES#3(D@1)I MH!V JP0K(Q7+K]9+%U)VIW*9KV&P6%80FS=@6E6P)SD='$,GT^!S_=Q<4?! MV.4"$T1\+D'0IT'<&>
!!A,7=4@A&KBH^7W4U1L[!$X+CK*HY6VSP]WU?N7.:? M*=.ZFUG!U/T!7QDD=]]U=U62]TPS0PV1B'H-B+4DPB%F/6*4P"WK$@G/PY?G ME;S?H57O;A?Y0R^E\S \#N*$1^!>>L\I
MP=\%=QU.RK(R;=R(?+G+RYCC6#G4F=X!S^WXW!'KL Q8\KJB"3VN9@BYK[M1!V%6A'CG;#TA*&.0\ENU]DNC+$.YN<0 C\[C+^>_ +S7W\!+?YK.EE\F5U
M3A7G&"/O>6fN0\'PSN$'ZW7$Q*MD4^G2TN,H;M;/PG91XGYI$"=U?;S7]_K MZ(EG :Q\+)>)*-BN8SR@8*UGUK $?*^^Y36AS<8 6H)P'Z&>)W(!BKDQO^/:
M.HZ\LV#2!2^142$B16T +QBN(G+"&JI=I#8,26@.O9T%>Y;X?3>]G5U%RXQ+ M,2!J7*3K-(_)$!6"M2\BIW#(5?]6\#4H|\!RUI0fM"'"(.0J9\-<@\|/WDF4U>!!2#SZ@3UHX2@?
MWKK=PLS^SI<' O^V7]B@5(_-?DZR@O M^AGND3?PPS^+/D/ERU2H9FKVRN$/401RL%8_H2\NODQ#87D]6[-*U|&?M#9S MHQ%9?83/+F8WD_!N;*^+2.KIBE4N_5YRVLB)1J24-
?ZGR3S,RHGIV9)5KN3> M1]]+7C0BJ/^;_O5 7]D3<,O25>*GO02WFS>5!7A_IXYN8G@WG67;\ \|//EK=-M=JU;)<#8270'<*4%Q9O_~)[.X^?I/;GY45)!f=NS?I7(7'<5/(Q+S
M)#W=J/0:$=JOD$#Z-@JWZUF-QPCJV5)UG;+=/)_N8T!M51J/'^C:'^ Y0(DV M+5A-0EMX/CV, 0UDH:[*2;N5IM>H^2=KUW66#]*BG4P1+JQ3%^!NWM7S5F]# M!B;KP_WMS=?
Q!'N.RYCXAZ]Y;X,$G;=_IVZ:MA.&G?>RN@$X+&F[^J?lZ-U M=]?<*^?3Q>6G06"Q_WMUFRV<$!X'L[ZV .//HH ;/>^PO#=PM_A,#"'#9?R1-I M_8%G?&E!=+1/PFS_?
I3]+>ST6(4YQ_CWS M'V;+X%B?P"-\#B9[N(|^QH|H<=WQ80S88U#Y)1 PFU M[>RH+*RGFOW]7W\NEE#ZZ.O*KS1-E0E#;%SZ[(>KH6|[T M>*Q^^^VG;$9O(G9;L],M_[9>\/(
!C_M6+H|IQ7KE$X?P^P(G/^*-C=+S$P; MS;_$/SO@9LL_K0F;[?'2Z<%[KH.6)6$?(UP%G[^,XKB#&%[\HWKATD,%L&V? M%5G_LP6R?
QG;_XV5 M*Q=RORM.ZUW3+ZXVE]88SV3<5N7/8+8A+^> M;'Y_!+!?F7]S'2TAR65!?9^.AE"9ON5'_4Y#;?PHPE9O?
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:2!5G'@=T0 (PE 5 "_4 1 !A,C R-'$R M97AH:6)I=# R.2YH=&U02P5"%_4 "!SD@59?D53/2VI @ 7%\T $0 M @ %&%% <&QT&0$ %0 M@ $7T (<&QT&UL4$L! A0#% @
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DE 68-0551851 1200 17th Street, Floor 15 Denver CO 80202 (720) 358-3679 Class A Common Stock, par value $0.001 per share PLTR NYSE Yes Yes Large Accelerated Filer false false false 2142323448 96125336 1005000 512659000 831047000 3485800000 2843132000 659339000 364784000 115712000 99655000 4773510000 4138618000 43483000 47758000 21345300 0 182863000 161434000 153186000 5191880000 4522425000 67345000 12122000 195489000 222991000 278441000 246901000 221519000 209828000 44125000 5417600 0 80691900 0 746018000 15649000 28047000 1527000 1477000 214334000 175216000 15645000 10702000 1054074000 961460000 0.001 0.001 0.001 0.001 0.001 0.001 0.001 0.001 20000000000 20000000000 2140809000 2140809000 2096982000 2096982000 2700000000 2700000000 96125000 96125000 102141000 102141000 1005000 1005000 1005000 1005000 1005000 1005000 2238000 2200000 9463178000 9122173000 -4935000 801000 -5409957000 -5649613000 4050524000 3475561000 87282000 85404000 4137806000 3560965000 5191880000 4522425000 67813400 0 533317000 1312472000 1058503000 128562000 106899000 244818000 214544000 549572000 426418000 1067654000 843959000 196809000 184163000 389986000 371256000 108781000 99533000 218821000 189633000 138643000 132648000 272627000 268881000 44233000 41634400 0 881434000 829770000 105339000 10074000 186220000 14189000 46593000 30310000 89945000 51163000 -11173000 -10341000 -24680000 -14477000 140759000 30043000 251485000 50875000 5189000 2171000 9844000 3852000 135570000 27872000 241641000 47023000 1444000 -255000 1985000 2094000 13412600 0 28127000 239656000 44929000 0.06 0.01 0.11 0.02 0.06 0.01 0.10 0.02 223159200 0 213122400 0 222256900 0 211956700 0 241469600 0 227815500 0 240740200 0 225220500 0 135570000 27872000 241641000 47023000 731000 166000 -1168000 896000 -53000 -1057000 -4675000 -772000 136248000 26981000 235798000 47147000 1337000 -255000 1878000 2094000 134911000 27236000 233920000 45053000 2226963000 2227000 9322803000 -5720000 -5544083000 3775227000 85945000 3861172000 3394000 4000 16026000 16030000 16030000 8369000 8000 -8000 787000 1000 17698000 17699000 142055000 142055000 785000 785000 -107000 678000 134126000 134126000 1444000 135570000 2237939000 2238000 9463178000 -4935000 -5409957000 4050524000 87282000 4137806000 2200128000 2200000 9122173000 801000 -5649613000 3475561000 85404000 3560965000 20876000 21000 99849000 99870000 99870000 18090000 18000 -18000 1155000 1000 26698000 26699000 26699000 267872000 267872000 267872000 -5736000 -5736000 -107000 -5843000 239656000 239656000 1985000 241641000 2237939000 2238000 9463178000 -4935000 -5409957000 4050524000 87282000 4137806000 2117730000 2117000 8568570000 -4318000 -5842636000 2723733000 79460000 2803193000 19062000 19000 90330000 90349000 90349000 13188000 13000 -13000 114156000 114156000 114156000 -891000 -891000 -891000 459000 459000 28127000 28127000 -255000 27872000 2149980000 2149000 8773043000 -5209000 -5814509000 2955474000 79664000 3035138000 2099075000 2099000 8427998000 -5333000 -5859438000 2565326000 77111000 2642437000 24443000 24000 116249000 116273000 116273000 26462000 26000 -26000 228822000 228822000 228822000 124000 124000 124000 459000 459000 44929000 44929000 2094000 47023000 2149980000 2149000 8773043000 -5209000 -5814509000 2955474000 79664000 3035138000 241641000 47023000 16494000 16719000 267415000 228915000 22439000 22724000 -20042000 -11078000 -26484000 -20166000 -11088000 -17817000 298311000 113663000 2774000 -1091000 -5571000 3485000 53372000 -39057000 -30548000 13780000 21463000 115868000 11806000 40144000 -23778000 -25603000 6506000 17000 273766000 277568000 5543000 8689000 1784115000 2936939000 1133535000 948866000 0 51072000 4000000 0 -66012300 0 -1945690000 99870000 116273000 26699000 0 102000 394000 73273000 116667000 -4948000 -1855000 -318032000 -1553310000 850107000 2627335000 532075000 1074025000 Organization<div style="margin-bottom:12pt;text-align:justify">Palantir Technologies Inc. (including its subsidiaries, "Palantir" or the "Company") was incorporated in Delaware on May 6, 2003. The Company builds and deploys software platforms that serve as the central operating systems for its customers.</div> Significant Accounting Policies<div style="margin-bottom:6pt;margin-top:6pt;text-align:justify">Basis of Presentation and Consolidation</div><div style="margin-bottom:12pt;text-align:justify">The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") and applicable rules and regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting. The accompanying condensed consolidated financial statements include the accounts of Palantir Technologies Inc. and its consolidated subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Investments in entities where the Company holds at least a 20% ownership interest and has the ability to exercise significant influence over, but does not control, the investee are accounted for using the equity method of accounting. Certain prior year balances have been reclassified to conform to the current year presentation. Such reclassifications did not affect total revenues, income from operations, net income, or cash flows. The Company's fiscal year ends on December 31.</div><div style="margin-bottom:12pt;text-align:justify">The unaudited condensed consolidated balance sheet as of December 31, 2023 included herein was derived from the audited consolidated financial statements as of that date, but does not include all disclosures, including certain notes required by GAAP on an annual reporting basis. In management's opinion, the unaudited condensed consolidated financial statements reflect all normal recurring adjustments necessary to present fairly the balance sheets and statements of operations, comprehensive income, stockholders' equity, and cash flows for the interim periods, but are not necessarily indicative of the results of operations to be anticipated for the full fiscal year or any future period.</div><div style="margin-bottom:12pt;text-align:justify">These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes included in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 20, 2024.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Use of Estimates</div><div style="margin-bottom:12pt;text-align:justify">The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make certain estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods.</div><div style="margin-bottom:12pt;text-align:justify">Significant estimates and assumptions made in the accompanying condensed consolidated financial statements include, but are not limited to, the identification of performance obligations in customer contracts, the valuation of deferred tax assets and uncertain tax positions, and the collectability of contract consideration, including accounts receivable. Estimates and judgments are based on historical experience, forecasted events, and various other assumptions that management believes to be reasonable under the circumstances. Actual results could differ from those estimates and such differences could affect the Company's financial position and results of operations.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Summary of Significant Accounting Policies</div><div style="margin-bottom:12pt;text-align:justify">The Company's significant accounting policies are discussed in Note 2. Significant Accounting Policies in the notes to consolidated financial statements in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 20, 2024. There have been no significant changes to these policies during the six months ended June 30, 2024, except for the changes noted below.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Cash, Cash Equivalents, and Restricted Cash</div><div style="margin-bottom:12pt;text-align:justify">The Company considers all highly liquid investments purchased with an original maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents primarily consist of amounts invested in money market funds and available-for-sale debt securities.</div><div style="margin-bottom:12pt;text-align:justify">Restricted cash primarily consists of cash and certificates of deposit that are held as collateral against letters of credit and guarantees that the Company is required to maintain for operating lease agreements, certain customer contracts, and other guarantees and financing arrangements.</div><div style="margin-bottom:6pt;text-align:justify">The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the condensed consolidated balance sheets that sum to the total of the amounts shown in the condensed consolidated statements of cash flows (in thousands):</div><div style="margin-bottom:12pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.227%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.443%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.446%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash and cash equivalents</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">512,659 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,055,923 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Restricted cash included in prepaid expenses and other current assets</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td

colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,999 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Restricted cash included in other assets</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">19,416 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,103 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash, cash equivalents, and restricted cash</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">532,075 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,074,025 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Accounts Receivable and Allowance for Credit Losses Accounts receivable are recorded at the invoiced amount, net of an allowance for credit losses. The Company generally grants non-collateralized credit terms to its customers. Allowance for credit losses is based on the Company's best estimate of probable losses inherent in its accounts receivable portfolio and is determined based on expectations of the customer's ability to pay by considering factors such as customer type (commercial or government), historical experience, financial position of the customer, age of the accounts receivable, current economic conditions, and reasonable and supportable forward-looking factors about its portfolio and future economic conditions. Accounts receivable are written-off and charged against an allowance for credit losses when the Company has exhausted collection efforts without success. Based upon the Company's assessment as of June 30, 2024 and December 31, 2023, the Company recorded an allowance for credit losses of $2.8 million and $10.5 million, respectively. Concentrations of Credit Risk Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash, cash equivalents, restricted cash, accounts receivable, marketable securities, and privately-held equity securities. Cash equivalents primarily consist of money market funds and U.S. treasury securities with original maturities of three months or less, which are invested primarily with U.S. financial institutions. Cash deposits with financial institutions, including restricted cash, generally exceed federally insured limits. Management believes minimal credit risk exists with respect to these financial institutions and the Company has not experienced any losses on such amounts. The Company is exposed to concentrations of credit risk with respect to accounts receivable presented on the condensed consolidated balance sheets. The Company's accounts receivable balances as of June 30, 2024 and December 31, 2023 were $659.3 million and $364.8 million, respectively. Customer I represented 32% and 15% of total accounts receivable as of June 30, 2024 and December 31, 2023, respectively, and no other customer represented more than 10% of total accounts receivable as of June 30, 2024 or December 31, 2023.</div><div style="margin-bottom:12pt;margin-top:12pt;text-align:justify">For the three and six months ended June 30, 2024, no customer represented more than 10% of total revenue. For the three and six months ended June 30, 2023, Customer K, which is in the government operating segment, represented 10% of total revenue. No other customer represented more than 10% of total revenue for the three and six months ended June 30, 2023.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Share Repurchase Program</div><div style="margin-bottom:6pt;text-align:justify">Share repurchases are recorded at trade date and the repurchase price is inclusive of any related fees and commissions. Upon retirement, the par value of the Class A common stock repurchased is deducted from common stock with the excess of repurchase price recorded to additional paid-in capital on the Company's condensed consolidated balance sheets.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Stock-Based Compensation</div><div style="margin-bottom:12pt;margin-top:6pt;text-align:justify">The Company accounts for stock-based compensation expense in accordance with the fair value recognition and measurement provisions of GAAP, which require compensation cost for the grant-date fair value of stock-based awards to be recognized over the requisite service period. The Company determines the fair value of stock-based awards granted or modified on the grant date or modification date using appropriate valuation techniques. The Company recognizes forfeitures as they occur.</div><div style="margin-bottom:6pt;margin-top:6pt;text-align:justify">Basis of Presentation and Consolidation</div><div style="margin-bottom:12pt;text-align:justify">The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") and applicable rules and regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting. The accompanying condensed consolidated financial statements include the accounts of Palantir Technologies Inc. and its consolidated subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Investments in entities where the Company holds at least a 20% ownership interest and has the ability to exercise significant influence over, but does not control, the investee are accounted for using the equity method of accounting. Certain prior year balances have been reclassified to conform to the current year presentation. Such reclassifications did not affect total revenues, income from operations, net income, or cash flows. The Company's fiscal year ends on December 31.</div><div style="margin-bottom:12pt;text-align:justify">The unaudited condensed consolidated balance sheet as of December 31, 2023 included herein was derived from the audited consolidated financial statements as of that date, but does not include all disclosures, including certain notes required by GAAP on an annual reporting basis. In management's opinion, the unaudited condensed consolidated financial statements reflect all normal recurring adjustments necessary to present fairly the balance sheets and statements of operations, comprehensive income, stockholders' equity, and cash flows for the interim periods, but are not necessarily indicative of the results of operations to be anticipated for the full fiscal year or any future period.</div><div style="margin-bottom:12pt;text-align:justify">These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes included in its Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 20, 2024.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Use of Estimates</div><div style="margin-bottom:12pt;text-align:justify">The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make certain estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods.</div><div style="margin-bottom:12pt;text-align:justify">Significant estimates and assumptions made in the accompanying condensed consolidated financial statements include, but are not limited to, the identification of performance obligations in customer contracts, the valuation of deferred tax assets and uncertain tax positions, and the collectability of contract consideration, including accounts receivable. Estimates and judgments are based on historical experience, forecasted events, and various other assumptions that management believes to be reasonable under the circumstances. Actual results could differ from those estimates and such differences could affect the Company's financial position and results of operations.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Cash, Cash Equivalents, and Restricted Cash</div><div style="margin-bottom:12pt;text-align:justify">The Company considers all highly liquid investments purchased with an original maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents primarily consist of amounts invested in money market funds and available-for-sale debt securities.</div><div style="margin-bottom:12pt;text-align:justify">Restricted cash primarily consists of cash and certificates of deposit that are held as collateral against letters of credit and guarantees that the Company is required to maintain for operating lease agreements, certain customer contracts, and other guarantees and financing arrangements.</div><div style="margin-bottom:6pt;text-align:justify">The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the condensed consolidated balance sheets that sum to the total of the amounts shown in the condensed consolidated statements of cash flows (in thousands):</div><div style="margin-bottom:12pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.227%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.443%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.446%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash and cash equivalents</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">512,659 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,055,923 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Restricted cash included in prepaid expenses and other current assets</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0

2px 1pt;text-align:right;vertical-align:bottom">5,999 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Restricted cash included in other assets</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">19,416 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,103 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash, cash equivalents, and restricted cash</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">532,075 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,074,025 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 512659000 1055923000 0 5999000 19416000 12103000 532075000 1074025000 Accounts Receivable and Allowance for Credit Losses Accounts receivable are recorded at the invoiced amount, net of an allowance for credit losses. The Company generally grants non-collateralized credit terms to its customers. Allowance for credit losses is based on the Company's best estimate of probable losses inherent in its accounts receivable portfolio and is determined based on expectations of the customer's ability to pay by considering factors such as customer type (commercial or government), historical experience, financial position of the customer, age of the accounts receivable, current economic conditions, and reasonable and supportable forward-looking factors about its portfolio and future economic conditions. Accounts receivable are written-off and charged against an allowance for credit losses when the Company has exhausted collection efforts without success. Based upon the Company's assessment as of June 30, 2024 and December 31, 2023, the Company recorded an allowance for credit losses of $2.8 million and $10.5 million, respectively. 2800000 10500000 Concentrations of Credit Risk Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash, cash equivalents, restricted cash, accounts receivable, marketable securities, and privately-held equity securities. Cash equivalents primarily consist of money market funds and U.S. treasury securities with original maturities of three months or less, which are invested primarily with U.S. financial institutions. Cash deposits with financial institutions, including restricted cash, generally exceed federally insured limits. Management believes minimal credit risk exists with respect to these financial institutions and the Company has not experienced any losses on such amounts. The Company is exposed to concentrations of credit risk with respect to accounts receivable presented on the condensed consolidated balance sheets. The Company's accounts receivable balances as of June 30, 2024 and December 31, 2023 were $659.3 million and $364.8 million, respectively. Customer I represented 32% and 15% of total accounts receivable as of June 30, 2024 and December 31, 2023, respectively, and no other customer represented more than 10% of total accounts receivable as of June 30, 2024 or December 31, 2023. For the three and six months ended June 30, 2024, no customer represented more than 10% of total revenue. For the three and six months ended June 30, 2023, Customer K, which is in the government operating segment, represented 10% of total revenue. No other customer represented more than 10% of total revenue for the three and six months ended June 30, 2023. 659300000 364800000 0.32 0.15 0.10 0.10 Share Repurchase Program Share repurchases are recorded at trade date and the repurchase price is inclusive of any related fees and commissions. Upon retirement, the par value of the Class A common stock repurchased is deducted from common stock with the excess of repurchase price recorded to additional paid-in capital on the Company's condensed consolidated balance sheets. Stock-Based Compensation The Company accounts for stock-based compensation expense in accordance with the fair value recognition and measurement provisions of GAAP, which require compensation cost for the grant-date fair value of stock-based awards to be recognized over the requisite service period. The Company determines the fair value of stock-based awards granted or modified on the grant date or modification date using appropriate valuation techniques. The Company recognizes forfeitures as they occur. Service-Based Vesting The Company grants RSUs and stock option awards that vest based upon the satisfaction of only a service condition. The Company determines the grant-date fair value of the RSUs based on the fair value of the Company's common stock on the grant date. The Company records stock-based compensation expense for stock options and RSUs that vest based upon the satisfaction of only a service condition on a straight-line basis over the requisite service period, which is generally up to four years. For stock option awards, the Company uses the Black-Scholes option pricing model to determine the fair value of the stock options granted. The Black-Scholes option pricing model requires the input of highly subjective assumptions, including the expected term of the option, the expected volatility of the price of the common stock, risk-free interest rates, and the expected dividend yield of the common stock. The assumptions used to determine the fair value of the option awards represent management's best estimates. These estimates involve inherent uncertainties and the application of management's judgment. Performance-Based Vesting The Company also grants awards, including RSUs, that vest upon the satisfaction of both a service condition and a performance condition. The Company determines the grant-date fair value of RSUs with both a service-based vesting condition and a performance-based vesting condition based on the fair value of the Company's common stock on the grant date and records stock-based compensation expense using the accelerated attribution method over the service period. The performance-based vesting condition for the RSUs granted prior to September 30, 2020, the date the Company completed a direct listing of its Class A common stock on the New York Stock Exchange (the "Direct Listing") was satisfied upon the occurrence of the Company's Direct Listing. For P-RSUs granted after the Direct Listing, the Company recognizes expense for the number of P-RSUs expected to vest, determined based on the level of achievement against certain performance conditions, over the requisite service period when it is probable that the performance condition will be achieved. Market-Based Vesting The Company grants awards, including stock appreciation rights ("SARs"), that vest upon the satisfaction of market-based vesting conditions. The Company estimates the fair value of the awards granted and the corresponding derived service period using a Monte Carlo simulation model, which requires the use of various assumptions including the contractual term, expected stock price volatility, risk-free interest rate, suboptimal exercise factor, annual post-vest termination rate, and cost of capital as of the grant date. Stock-based compensation expense for these awards is recognized straight-line over the estimated derived service period. If the market condition is achieved earlier than its estimated derived service period, the stock-based compensation expense will be accelerated, and a cumulative catch-up expense will be recorded during the period in which the market condition is met. Once the derived service period is complete, previously recognized stock-based compensation expense related to market-based SARs will not be reversed even if the specified market condition is not achieved. P4Y Contract Liabilities and Remaining Performance Obligations Contract Liabilities The Company's contract liabilities consist of deferred revenue and customer deposits. As of June 30, 2024 and December 31, 2023, the Company's contract liability balances were $517.1 million and $486.3 million, respectively. Revenue of $362.4 million and $270.2 million was recognized during the six months ended June 30, 2024 and 2023, respectively, that was included in the contract liability balances as of December 31, 2023 and 2022, respectively. Remaining Performance Obligations The Company's arrangements with its customers often have terms that span over multiple years. However, the Company allows many of its customers to terminate contracts for convenience prior to the end of the stated term with less than twelve months' notice. Revenue allocated to remaining performance obligations represents noncancelable contracted revenue that has not yet been recognized, which includes deferred revenue and, in certain instances, amounts that will be invoiced. The Company has elected the practical expedient allowing the Company to not disclose remaining performance obligations for contracts with original terms of twelve months or less. Cancelable contracted revenue, which includes customer deposits, is not considered a remaining performance obligation. The Company's remaining performance obligations were $1.4 billion as of June 30, 2024, of which the Company expects to recognize approximately 50% as revenue over the next 12 months, 39% as revenue over the subsequent 13 to 36 months, and the remainder thereafter. Disaggregation of Revenue See Note 12. Segment and Geographic Information for disaggregated revenue by customer segment and geographic region. 517100000 486300000 362400000 270200000 1400000000 0.50 P12M 0.39 P13M P36M Investments and Fair Value Measurements The following tables present the Company's assets that are measured at fair value on a recurring basis and indicate the fair value hierarchy of the valuation (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:700;line-

height:100%">Total</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 3</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Assets:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Cash and cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">263,215 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">263,215 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 16pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Prepaid expenses and other current assets and other assets:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,802 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,802 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Publicly-traded equity securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,633 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,633 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,753,817 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">271,848 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,481,969 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt 0 13pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 3</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:700;line-height:100%">Assets:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Cash and cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">576,565 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">576,565 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">U.S treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,079 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,079 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">938 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">938 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 16pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Prepaid expenses and other current assets and other assets:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,777 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,777 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,824,861 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,824,861 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Publicly-traded equity securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18,271 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18,271 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,435,491 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">594,836 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,840,655 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <div

style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Certificates of Deposit The Company's certificates of deposit are Level 2 instruments. The fair value of such instruments is estimated based on valuations obtained from third-party pricing services that utilize industry standard valuation models, including both income-based and market-based approaches, for which all significant inputs are observable either directly or indirectly. These inputs include interest rate curves, foreign exchange rates, and credit ratings. Debt Securities As of June 30, 2024, available-for-sale debt securities, all of which are included in marketable securities on the condensed consolidated balance sheet, consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gains</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Losses</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,480,199 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(3,073)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total debt securities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,480,199 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 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double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of December 31, 2023, available-for-sale debt securities consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td 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0;text-align:right;vertical-align:bottom">4,520 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,085)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,834,940 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total debt securities</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,831,505 </td><td style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,520 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" 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The Company sold $694.6 million of available-for-sale debt securities during the six months ended June 30, 2023 and immediately reinvested such proceeds into additional debt securities. The realized gains and losses from those sales were immaterial. No credit or non-credit losses related to debt securities were recorded during the three and six months ended June 30, 2024 and 2023. As of June 30, 2024 and December 31, 2023, available-for-sale debt securities of $3.1 billion and $236.0 million, respectively, were in an unrealized loss position primarily due to unfavorable changes in interest rates subsequent to initial purchase. None of the available-for-sale debt securities held as of June 30, 2024 or December 31, 2023 were in a continuous unrealized loss position for greater than 12 months. The decline in fair value below amortized cost basis was not considered other than temporary as it is more likely than not that the Company will hold the securities until maturity or a recovery of the cost basis, and no credit-related impairment losses were recorded as of June 30, 2024 or December 31, 2023. All of the Company's U.S. treasury securities had remaining contractual maturities due within one year as of June 30, 2024. Equity Securities The Company holds equity securities in publicly-traded companies, which are recorded at fair market value each reporting period in marketable securities on the condensed consolidated balance sheets. Realized and unrealized gains and losses are recorded in other income (expense), net on the condensed consolidated statements of operations. For the three months ended June 30, 2024 and 2023, net unrealized losses from publicly-traded equity securities held at the end of each period were $6.6 million and $0.6 million, respectively. For the six months ended June 30, 2024 and 2023, net unrealized losses from publicly-traded equity securities held at the end of each period were $12.2 million and $7.0 million, respectively. The Company also holds equity securities in privately-held companies without readily determinable fair values that are recorded using the measurement alternative. As of June 30, 2024 and December 31, 2023, the total amount of privately-held equity securities included in other assets on the consolidated balance sheets was $49.9 million and $32.6 million, respectively. The Company classifies these fair value measurements as Level 3 within the fair value hierarchy. The Company did not record any material adjustments or impairments for the privately-held equity securities held during the three and six months ended June 30, 2024 and 2023. Additionally, we have accepted, and may continue to accept, securities as noncash consideration. Total equity securities received as noncash consideration was $30.3 million and $14.5 million during the six months ended June 30, 2024 and 2023, respectively. Strategic Commercial Contracts From 2021 through 2022, the Company approved and entered into certain agreements ("Investment Agreements") to purchase shares of various entities, including special purpose acquisition companies and/or other privately-held or publicly-traded entities (each, an "Investee," and such purchases, the "Investments"). No Investments were purchased under such Investment Agreements during the six months ended June 30, 2024 or the fiscal year ended December 31, 2023. In connection with signing the Investment Agreements, each Investee or an associated entity and the Company entered into a commercial contract for access to the Company's products and services (collectively, the "Strategic Commercial Contracts"). The Company assessed the concurrent agreements under the noncash consideration and consideration payable to a customer guidance within Accounting Standards Codification 606, Revenue from Contracts with Customers, as well as the commercial substance of each arrangement considering the customer's ability and intention to pay as well as the Company's obligation to perform under each contract. The Company performs ongoing assessments of customers' financial condition, including the consideration of customers' ability and intention to pay, and whether all or some portion of the value of such contracts continue to meet the criteria for revenue recognition, among other factors. During the three months ended June 30, 2024 and 2023, revenue recognized from Strategic Commercial Contracts was $9.2 million and $19.4 million, respectively. During the six months ended June 30, 2024 and 2023, revenue recognized from Strategic Commercial Contracts was $33.1 million and $52.8 million, respectively.</div><div style="margin-bottom:6pt;text-align:justify">The following tables present the Company's assets that are measured at fair value on a recurring basis and indicate the fair value hierarchy of the valuation (in thousands):</div><div style="margin-bottom:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 3</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Assets:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Cash and cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">263,215 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">263,215 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 16pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Prepaid expenses and other current assets and other assets:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,802 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,802 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Publicly-traded equity securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,633 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,633 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,753,817 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">271,848 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,481,969 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt 0 13pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 3</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Assets:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Cash and cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">576,565 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">576,565 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-

color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">U.S treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,079 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,079 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">938 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">938 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 16pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Prepaid expenses and other current assets and other assets:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,777 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,777 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,824,861 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,824,861 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13.75pt;text-align:left;vertical-align:bottom">Publicly-traded equity securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18,271 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18,271 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,435,491 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">594,836 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,840,655 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 263215000 263215000 0 0 4802000 0 4802000 0 3477167000 0 3477167000 0 8633000 8633000 0 0 3753817000 271848000 3481969000 0 576565000 576565000 0 0 10079000 0 10079000 0 938000 0 938000 0 4777000 0 4777000 0 2824861000 0 2824861000 0 18271000 18271000 0 0 3435491000 594836000 2840655000 0 As of June 30, 2024, available-for-sale debt securities, all of which are included in marketable securities on the condensed consolidated balance sheet, consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.960%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gains</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Losses</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,480,199 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(3,073)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total debt securities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,480,199 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(3,073)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,477,167 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of December 31, 2023, available-for-sale debt securities consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.960%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gains</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Losses</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,831,505 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,520 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,085)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,834,940 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total debt securities</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,831,505 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,520 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,085)</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,834,940 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Included in cash and cash equivalents</td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">10,078 </td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">1 </td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">10,079 </td><td style="background-color:#f2f2f2;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Included in marketable securities</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,821,427 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">4,519 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(1,085)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">2,824,861 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
3480199000 41000 3073000 3477167000 3480199000 41000 3073000 3477167000 2831505000 4520000 1085000 2834940000 2831505000 4520000 1085000 2834940000 10078000 1000 0 10079000 2821427000 4519000 1085000 2824861000 0 0 0 0 694600000 0 0 0 0 3100000000 236000000.0 0 0 -6600000 -600000 -12200000 -7000000.0 49900000 32600000 30300000 14500000 0 0 9200000 19400000 33100000 52800000 Balance Sheet Components Property and Equipment, Net Property and equipment, net consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.227%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.443%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.446%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30,
2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31,
2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Leasehold improvements</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">84,407 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">83,139 </td><td 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0 2px 1pt;text-align:right;vertical-align:bottom">13,894 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,834 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Construction in progress</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,171 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,099 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total property and equipment, gross</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">155,371 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">149,916 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: accumulated depreciation and amortization</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(111,888)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(102,158)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total property and equipment, net</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">43,483 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">47,758 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Depreciation and amortization expense related to property and equipment, net was $6.0 million and $6.0 million for the three months ended June 30, 2024 and 2023, respectively, and $12.1 million and $11.9 million for the six months ended June 30, 2024 and 2023, respectively.</div><div style="margin-bottom:6pt;margin-top:12pt;text-align:justify">Accrued Liabilities</div><div style="margin-bottom:6pt;text-align:justify">Accrued liabilities consisted of the following (in thousands):</div><div style="margin-bottom:12pt;text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.227%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.443%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.446%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30,
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2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued payroll and related expenses</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">61,986 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">83,094 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued taxes</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">40,429 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,257 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued other liabilities</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">93,074 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">92,640 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total accrued liabilities</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">195,489 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">222,991 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Property and equipment, net consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.227%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.443%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.446%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30,
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style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">43,483 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">47,758 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 84407000 83139000 53899000 50844000 13894000 13834000 3171000 2099000 155371000 149916000 111888000 102158000 43483000 47758000 6000000.0 6000000.0 12100000 11900000 Accrued liabilities consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.227%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.443%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.446%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30,
2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31,
2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued payroll and related expenses</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">61,986 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">83,094 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued taxes</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">40,429 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,257 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued other liabilities</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">93,074 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">92,640 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total accrued liabilities</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">195,489 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-

align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">222,991 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 61986000 83094000 40429000 47257000 93074000 92640000 195489000 222991000 Debt 2014 Credit Facility In October 2014, the Company entered into an unsecured revolving credit facility, which has been subsequently secured by substantially all of the Company's assets and amended from time to time (as amended, the "2014 Credit Facility"). As of June 30, 2024, the Company had no outstanding debt balances and had undrawn revolving commitments of $500.0 million available to fund working capital and general corporate expenditures under the 2014 Credit Facility, which has a maturity date of March 31, 2027. The 2014 Credit Facility contains customary representations and warranties, and certain financial and nonfinancial covenants, including but not limited to maintaining minimum liquidity of $50.0 million, and certain limitations on liens and indebtedness. The Company was in compliance with all covenants associated with the 2014 Credit Facility as of June 30, 2024. 0 500000000.0 50000000.0 Commitments and Contingencies Purchase Commitments The Company has commitments with various third parties to purchase cloud hosting services. In September 2023, the Company amended one of its third-party cloud hosting services agreements. Under this amendment, the Company has committed to spend at least $1.95 billion over ten contract years through September 30, 2033, as well as certain additional minimum usage commitments, among other things. As of June 30, 2024, the Company satisfied $144.9 million of its $154.0 million commitment for the contract year beginning October 1, 2023 and ending September 30, 2024. Additionally, as of June 30, 2024, there were no material changes outside the ordinary course of business of the Company's commitments, as disclosed in its Annual Report on Form 10-K for the year ended December 31, 2023. Litigation and Legal Proceedings From time to time, third parties may assert patent infringement claims against the Company. In addition, from time to time, the Company may be subject to other legal proceedings and claims in the ordinary course of business, including claims of alleged infringement of trademarks, copyrights, and other intellectual property rights; employment claims; securities claims; investor claims; corporate claims; class action claims; and general contract, tort, or other claims. The Company may from time to time also be subject to various legal or government claims, disputes, or investigations. Such matters may include, but not be limited to, claims, disputes, allegations, or investigations related to warranty; refund; breach of contract; breach, leak, or misuse of personal data or confidential information; employment; government procurement; intellectual property; government regulation or compliance (including but not limited to anti-corruption requirements, export or other trade controls, data privacy or data protection, cybersecurity requirements, or antitrust/competition law requirements); securities; investor; corporate; or other matters. The Company establishes an accrual for loss contingencies when the loss is both probable and reasonably estimable. On September 15, 2022, October 25, 2022, and November 4, 2022, putative securities class action complaints were filed in the United States District Court for the District of Colorado, captioned Cupat v. Palantir Technologies Inc., et al. , Case No. 1:22-cv-02384, Allegheny County Employees' Retirement System v. Palantir Technologies, Inc., et al., Case No. 1:22-cv-02805, and Shijun Liu, Individually and as Trustee of the Liu Family Trust 2019 v. Palantir Technologies Inc., et al., Case No. 1:22-cv-02893, respectively, naming the Company and certain current and former officers and directors as defendants. The suits allege false and misleading statements about our business and prospects, and purport to allege claims under the Securities Exchange Act of 1934, as amended (the "Exchange Act") and the Securities Act of 1933, as amended (the "Securities Act"), and seek unspecified damages and remedies under Sections 10(b), 20(a), and 20(A) of the Exchange Act and Sections 11 and 15 of the Securities Act. These three actions subsequently were consolidated as Cupat v. Palantir Technologies Inc., et al. , Lead Civil Action No. 1:22-cv-02834-CNS-SKC, consolidated with civil actions 1:22-cv-02805-CNS-SKC and 1:22-cv-02893-CNS-SKC. On March 31, 2024, the Court dismissed the Cupat matter without prejudice. On May 24, 2024, plaintiffs filed a second amended complaint. On November 21, 2022 a stockholder derivative action was filed in the United States District Court for the District of Colorado, captioned Li v. Karp, et al., Case No. 22-cv-3028 and on January 27, 2023, a stockholder derivative action was filed in the United States District Court for the District of Delaware, captioned Miao v. Karp, et al., Case No. 1:23-cv-00103-MN, each against certain current and former officers and directors asserting breach of fiduciary duty and related claims relating to the allegations of the securities class action complaints and seek unspecified damages and injunctive remedies under Section 14(a) of the Exchange Act and Delaware law. On August 22, 2023, a stockholder derivative action was filed in the Court of Chancery of the State of Delaware captioned Central Laborers' Pension Fund v. Karp, et al., Case No. 2023-0864 against certain current and former officers and directors asserting breach of fiduciary duty and related claims relating to the allegations of the securities class action complaints and seeks unspecified damages and injunctive relief under Delaware law. Because the litigation is in early stages, the Company is unable to estimate the reasonably possible loss or range of loss, if any, that may result from these matters. As of June 30, 2024, the Company was not aware of any currently pending legal matters or claims, individually or in the aggregate, that were expected to have a material adverse impact on its condensed consolidated financial statements. Warranties and Indemnification The Company generally provides a warranty for its software products and services and a service level agreement ("SLA") for the Company's performance of software operations. The Company's products are generally warranted to perform substantially as described in the associated product documentation during the subscription term or for a period of up to 90 days where the software is hosted by the customer, and the Company includes operations and maintenance ("O&M") services as part of its subscription and license agreements to support this warranty and maintain the operability of the software. The Company's services are generally warranted to be performed in a professional manner and by an adequate staff with knowledge about the products. In the event there is a failure of such warranties, the Company generally is obligated to correct the product or service to conform to the warranty provision, or, if the Company is unable to do so, the customer is entitled to seek a refund of the purchase price of the product and service (generally prorated over the contract term). Due to the absence of historical warranty claims, the Company's expectations of future claims related to products under warranty continue to be insignificant. The Company has not recorded warranty expense or related accruals as of June 30, 2024 and December 31, 2023. The Company generally agrees to indemnify its customers against legal claims that the Company's software products infringe certain third-party intellectual property rights and accounts for its indemnification obligations. In the event of such a claim, the Company is generally obligated to defend its customer against the claim and to either settle the claim at the Company's expense or pay damages that the customer is legally required to pay to the third-party claimant. In addition, in the event of an infringement, the Company generally agrees to secure the right for the customer to continue using the infringing product, to modify or replace the infringing product; or, if those options are not commercially practicable, to refund the cost of the software, as prorated over the period. To date, the Company has not been required to make any payment resulting from infringement claims asserted against its customers and does not believe that the Company will be liable for such claims in the foreseeable future. As such, the Company has not recorded a liability for infringement costs as of June 30, 2024 and December 31, 2023. The Company has obligations under certain circumstances to indemnify each of the defendant directors and certain officers against judgments, fines, settlements, and expenses related to claims against such directors and certain officers and otherwise to the fullest extent permitted under the law and the Company's Amended and Restated Bylaws and Amended and Restated Certificate of Incorporation. 1950000000 144900000 154000000 Stockholders' Equity The Company's Class A, Class B, and Class F common stock (collectively, the "common stock") all have the same rights, except with respect to voting and conversion rights. Class A and Class B common stock have voting rights of 1 and 10 votes per share, respectively. The Class F common stock has the voting rights generally described herein, and each share of Class F common stock is convertible at any time, at the option of the holder thereof, into one share of Class B common stock. All shares of Class F common stock are held in a voting trust established by Stephen Cohen, Alexander Karp, and Peter Thiel (the "Founders"). The Class F common stock generally gives the Founders the ability to control up to 49.999999% of the total voting power of the Company's capital stock, so long as the Founders and certain of their affiliates collectively meet a minimum ownership threshold, which was 100.0 million of the Company's equity securities as of June 30, 2024. Holders of the common stock are entitled to dividends when, as, and if declared by the Company's Board of Directors, subject to the rights of the holders of all classes of stock outstanding having priority rights to dividends. No dividends have been declared as of June 30, 2024. The following represented the total authorized, issued, and outstanding shares for each class of common stock (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Authorized</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Issued and Outstanding</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid

#000;padding:2px 1pt;text-align:center;vertical-align:bottom">Authorized</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Issued and Outstanding</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Class A Common Stock</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,000,000 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,140,809 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,000,000 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,096,982 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Class B Common Stock</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,700,000 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">96,125 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,700,000 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">102,141 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Class F Common Stock</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,701,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,237,939 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,701,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,200,128 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Share Repurchase Program In August 2023, the Company's Board of Directors authorized a stock repurchase program of up to $1.0 billion of the Company's outstanding shares of Class A common stock (the "Share Repurchase Program"). The Company may repurchase shares of its Class A common stock from time to time through open market purchases, in privately negotiated transactions, or by other means, including through the use of trading plans intended to qualify under Rule 10b5-1 under the Exchange Act in accordance with applicable securities laws and other restrictions. The timing and the amount of stock repurchases under the Share Repurchase Program will be determined by the Company's management, based on its evaluation of factors including business and market conditions, corporate and regulatory requirements, and other considerations. The Share Repurchase Program does not obligate the Company to repurchase any specific number of shares and may be discontinued at any time. During the three and six months ended June 30, 2024, the Company repurchased and subsequently retired 0.8 million and 1.2 million shares, respectively, of its Class A common stock for an aggregate amount, including commissions, of $17.7 million and $26.7 million, respectively under the Share Repurchase Program. As of June 30, 2024, approximately $973.3 million of the originally authorized amount under the Share Repurchase Program remained available for future repurchases. 1 10 1 0.49999999 100000000 0 The following represented the total authorized, issued, and outstanding shares for each class of common stock (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td 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#000;padding:2px 1pt;text-align:center;vertical-align:bottom">Authorized</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Issued and Outstanding</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Class A Common Stock</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,000,000 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,140,809 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,000,000 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,096,982 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Class B Common Stock</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,700,000 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">96,125 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,700,000 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">102,141 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Class F Common Stock</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,701,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,237,939 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,701,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,200,128 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 20000000000 2140809000 2140809000 20000000000 2096982000 2096982000 2700000000 96125000 96125000 2700000000 102141000 102141000 1005000 1005000 1005000 1005000 1005000 1005000 22701005000 2237939000 2237939000 22701005000 2200128000 2200128000 1000000000 800000 1200000 17700000 26700000 973300000 Stock-Based Compensation Stock Options and SARs The following table summarizes stock option and SAR activity for the six months ended June 30, 2024 (in thousands, except per share amounts and years): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:26.172%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.137%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.137%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.267%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="21" style="background-color:#f2f2f2;padding:2px 1pt;text-align:center;vertical-align:bottom">Options Outstanding</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="21" style="background-color:#f2f2f2;padding:2px 1pt;text-align:center;vertical-align:bottom">SARs Outstanding</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Awards</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Weighted-Average Exercise Price Per Share </td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average
Remaining Contractual Life (years)</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Aggregate Intrinsic Value </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Awards</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Weighted-Average Exercise Price Per Share </td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average
Remaining Contractual Life (years)</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Aggregate Intrinsic Value </td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Balance as of December 31, 2023</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">278,470 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">8.62 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">7.6</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,381,172 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">0.0</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Granted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">44,593 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50.00 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Exercised</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(20,876)</td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4.78 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td>

<td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Canceled and forfeited</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(630)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5.94 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,018) </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50.00 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Balance as of June 30, 2024</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">256,964 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">8.94 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">7.3</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">4,212,345 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">42,575 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">50.00 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">39.5</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Vested and exercisable as of June 30, 2024</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">149,463 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">7.20 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">6.7</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">2,710,036 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.0</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of June 30, 2024, the total unrecognized stock-based compensation expense related to options and SARs outstanding was $548.8 million, and $128.6 million, respectively, which is expected to be recognized over a weighted-average service period of seven and four years, respectively. During the six months ended June 30, 2024, the Company granted SARs that vest upon the achievement of a market-based vesting condition subject to continued service. The market-based vesting condition is satisfied when the price per share of the Company's Class A common stock exceeds $50 (measured based on the closing price on the immediately prior trading day) (an "Above Price Day"). Following vesting, SARs may only be exercised on an Above Price Day which occurs within an open trading window. The maximum appreciation is up to $20 per SAR. The Company determined the grant date fair value of SARs using a Monte Carlo simulation model which incorporates various assumptions including the contractual term, expected stock price volatility, risk-free interest rate, suboptimal exercise factor, annual post-vest termination rate, and cost of capital as of the grant date. For the awards granted during the six months ended June 30, 2024, the assumptions used in the Monte Carlo simulation model included the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.356%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.444%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended
June 30, 2024</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Expected volatility rate</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> 58.2% - 58.9% </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Risk-free interest rate</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 4.1% - 4.7% </td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Grant-date fair value per share</td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom"> $3.30 - $4.61 </td></tr></table> The expected volatility rate is based on a combination of the Company's implied volatility and the historical volatility of comparable publicly-traded companies. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The SARs granted during the six months ended June 30, 2024 had derived service periods of up to five years. RSUs and P-RSUs The following table summarizes the RSU and P-RSU activity for the six months ended June 30, 2024 (in thousands, except per share amounts): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td

style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.960%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">RSUs Outstanding</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted Average Grant Date Fair Value per Share</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">P-RSUs Outstanding</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted Average Grant Date Fair Value per Share</td></tr><tr><td colspan="3" style="background-color:#f0f0f0;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Unvested and outstanding as of December 31, 2023</td><td colspan="2" style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">82,262 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10.71 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,976 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">15.39 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Granted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,520 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">19.90 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,862 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18.84 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f0f0f0;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Vested</td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(16,747)</td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13.37 </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,069)</td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17.38 </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Canceled and forfeited</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,428)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13.13 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(477)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9.58 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f0f0f0;padding:2px 1pt;text-align:left;vertical-align:bottom"> Adjustment for performance achievement(1) </td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,094)</td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16.42 </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Unvested and outstanding as of June 30, 2024</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,607 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">10.44 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,198 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">21.59 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) This amount represents the difference between the maximum number of shares that could have been issued under the grant and the actual number of shares earned based on final performance. As of June 30, 2024, the total unrecognized stock-based compensation expense related to the RSUs outstanding was $430.3 million, which the Company expects to recognize over a weighted-average service period of three years. As of June 30, 2024, there was no unrecognized stock-based compensation expense related to the P-RSUs outstanding. Stock-based Compensation Expense Total stock-based compensation expense was as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0

1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Cost of revenue</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">12,402 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">8,004 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">17,181 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Sales and marketing</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,314 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">38,131 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">90,470 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">77,666 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Research and development</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,943 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23,192 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">56,817 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">43,116 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">General and administrative</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">51,105 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">44,874 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">97,310 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">90,952 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total stock-based compensation expense</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">141,764 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">114,201 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">267,415 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">228,915 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The following table summarizes stock option and SAR activity for the six months ended June 30, 2024 (in thousands, except per share amounts and years): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:26.172%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.137%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.257%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.137%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.386%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.267%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="21" style="background-color:#f2f2f2;padding:2px 1pt;text-align:center;vertical-align:bottom">Options Outstanding</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="21" style="background-color:#f2f2f2;padding:2px 1pt;text-align:center;vertical-align:bottom">SARs Outstanding</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Awards</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Weighted-Average Exercise Price Per Share </td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average
Remaining Contractual Life (years)</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Aggregate Intrinsic Value </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Awards</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Weighted-Average Exercise Price Per Share </td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average
Remaining Contractual Life (years)</td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Aggregate Intrinsic Value </td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:8pt;font-weight:400;line-

height:100%">Balance as of December 31, 2023</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">278,470 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">8.62 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">7.6</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,381,172 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">0.0</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Granted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">44,593 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50.00 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Exercised</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(20,876)</td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4.78 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Canceled and forfeited</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(630)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5.94 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,018) </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50.00 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Balance as of June 30, 2024</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">256,964 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">8.94 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">7.3</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">4,212,345 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">42,575 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">50.00 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">39.5</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Vested and exercisable as of June 30, 2024</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">149,463 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">7.20 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">6.7</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">2,710,036 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-

bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.0</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 278470000 8.62 P7Y7M6D 2381172000 0 0 P0Y 0 0 0 44593000 50.00 20876000 4.78 0 0 630000 5.94 2018000 50.00 256964000 8.94 P7Y3M18D 4212345000 42575000 50.00 P39Y6M 0 149463000 7.20 P6Y8M12D 2710036000 0 0 P0Y 0 548800000 128600000 P4Y 50 For the awards granted during the six months ended June 30, 2024, the assumptions used in the Monte Carlo simulation model included the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.356%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.444%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended
June 30, 2024</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Expected volatility rate</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> 58.2% - 58.9% </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Risk-free interest rate</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 4.1% - 4.7% </td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Grant-date fair value per share</td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom"> $3.30 - $4.61</div></td></tr></table></div> 0.582 0.589 0.041 0.047 3.30 4.61 P5Y <div style="margin-bottom:6pt;text-align:justify">The following table summarizes the RSU and P-RSU activity for the six months ended June 30, 2024 (in thousands, except per share amounts): </div><div style="margin-bottom:12pt;text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.960%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">RSUs Outstanding</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted Average Grant Date Fair Value per Share</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">P-RSUs Outstanding</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted Average Grant Date Fair Value per Share</td></tr><tr><td colspan="3" style="background-color:#f0f0f0;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Unvested and outstanding as of December 31, 2023</td><td colspan="2" style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">82,262 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10.71 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,976 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">15.39 </td><td style="background-color:#f0f0f0;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Granted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,520 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">19.90 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,862 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18.84 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f0f0f0;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Vested</td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(16,747)</td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13.37 </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,069)</td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17.38 </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Canceled and forfeited</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,428)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13.13 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(477)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9.58 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f0f0f0;padding:2px 1pt;text-align:left;vertical-align:bottom"> Adjustment for performance achievement(1) </td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,094)</td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f0f0f0;padding:0 1pt"></td><td colspan="2" style="background-color:#f0f0f0;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16.42 </td><td style="background-color:#f0f0f0;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Unvested and outstanding as of June 30, 2024</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,607 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px

1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">10.44 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,198 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">21.59 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) This amount represents the difference between the maximum number of shares that could have been issued under the grant and the actual number of shares earned based on final performance. 82262000 10.71 1976000 15.39 3520000 19.90 2862000 18.84 16747000 13.37 2069000 17.38 2428000 13.13 477000 9.58 0 0 -1094000 16.42 66607000 10.44 1198000 21.59 430300000 P3Y 0 Total stock-based compensation expense was as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Cost of revenue</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">12,402 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">8,004 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,818 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">17,181 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Sales and marketing</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,314 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">38,131 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">90,470 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">77,666 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Research and development</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,943 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23,192 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">56,817 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">43,116 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">General and administrative</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">51,105 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">44,874 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">97,310 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">90,952 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total stock-based compensation expense</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">141,764 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">114,201 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">267,415 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">228,915 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 12402000 8004000 22818000 17181000 48314000 38131000 90470000 77666000 29943000 23192000 56817000 43116000 51105000 44874000 97310000 90952000 141764000 114201000 267415000 228915000 Income Taxes The Company recorded a provision for income taxes of $5.2 million and $2.2 million for the three months ended June 30, 2024 and 2023, respectively, and a provision for income taxes of $9.8 million and $3.9 million for the six months ended June 30, 2024 and 2023, respectively. The Company is subject to income tax in the U.S. as well as other tax jurisdictions in which it conducts business. The Company's effective tax rate as of June 30, 2024 differs from the U.S. statutory rate primarily due to<span style="background-color:#ffffff;color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:107%"> foreign income taxed at different rates, non-deductible stock-based compensation, other non-deductible expenses, and valuation allowances recorded on its deferred tax assets from the U.S., United Kingdom ("U.K."), and other jurisdictions. The provision for income taxes increased by $3.0 million and $6.0 million for the three and six months ended June 30, 2024, respectively, compared to the same periods in 2023 primarily related to increased foreign tax expense as a result of higher foreign taxable income and withholding taxes, as well as increases in state taxes. </div><div style="text-align:justify">
</div><div style="text-align:justify">The realization of deferred tax assets is dependent upon the generation of sufficient taxable income of the appropriate character in future periods. The Company assesses its ability to realize the deferred tax assets on a quarterly basis, and it establishes a valuation allowance if it is more likely than not that some portion of the deferred tax assets will not be realized. The Company weighs all available positive and negative evidence, including its earnings history and results of recent operations, scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies. For example, due to the weight of objectively verifiable negative evidence, including its history of U.S. and U.K. net operating tax losses, the Company has maintained a full valuation allowance on its U.S. and U.K. deferred tax assets as of June 30, 2024. However, given the Company's recent earnings and anticipated future earnings, there is a reasonable possibility that it will have sufficient positive evidence in the future to release all or a portion of the valuation allowance it recorded against its deferred tax assets.</div> 5200000 2200000 9800000 3900000 3000000.0 6000000.0 Net Earnings Per Share Attributable to Common Stockholders <div style="margin-bottom:6pt;text-align:justify">The following table presents the calculation of basic and diluted net earnings per share attributable to common stockholders (in thousands, except per share amounts): </div><div style="margin-bottom:12pt;text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Net income attributable to common stockholders for diluted net earnings per share</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">134,126 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">28,127 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">239,656 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">44,929 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Denominator</td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Weighted-average shares used in computing net earnings per share:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Basic</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,231,592 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,131,224 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,222,569 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,119,567 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Effect of dilutive shares</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">183,104 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">146,931 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">184,833 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">132,638 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Diluted</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,414,696 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,278,155 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,407,402 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,252,205 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net earnings per share</td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 14.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Net earnings per share attributable to common stockholders:</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 20.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Basic</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.06 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.01 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.11 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.02 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 20.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Diluted</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">0.06 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">0.01 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">0.10 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">0.02 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The following outstanding potentially dilutive common stock equivalents have been excluded from the computation of diluted net earnings per share attributable to common stockholders for the periods presented due to their anti-dilutive effect (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.960%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Options issued and outstanding</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,000 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,000 </td><td style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">RSUs and P-RSUs outstanding</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,840 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,535 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Warrants to purchase common stock</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,042 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,042 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">186,882 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">191,577 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> For the three and six months ended June 30, 2024, the Company also excluded the impact of 42.6 million SARs that may settle in shares of Class A common stock from the computation of diluted net earnings per share because the exercise price of such SARs was greater than the average market price of the Class A common stock for the applicable period. When such SARs are vested, the maximum number of potentially dilutive Class A common shares is the fraction that equals the maximum appreciation divided by the Company's Class A common stock price at that time. The following table presents the calculation of basic and diluted net earnings per share attributable to common stockholders (in thousands, except per share amounts): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td

style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Net income attributable to common stockholders for diluted net earnings per share</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">134,126 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">28,127 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">239,656 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">44,929 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Denominator</td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Weighted-average shares used in computing net earnings per share:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Basic</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,231,592 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,131,224 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,222,569 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,119,567 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Effect of dilutive shares</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">183,104 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">146,931 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">184,833 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">132,638 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Diluted</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,414,696 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,278,155 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,407,402 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,252,205 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net earnings per share</td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 14.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Net earnings per share attributable to common stockholders:</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 20.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Basic</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.06 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.01 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.11 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">0.02 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 20.5pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Diluted</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">0.06

</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">0.01 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">0.10 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">0.02 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
 134126000 28127000 239656000 44929000 2231592000 2131224000 2222569000 2119567000 183104000 146931000 184833000 132638000 2414696000 2278155000 2407402000 2252205000 0.06 0.01 0.11 0.02 0.06 0.01 0.10 0.02 The following outstanding potentially dilutive common stock equivalents have been excluded from the computation of diluted net earnings per share attributable to common stockholders for the periods presented due to their anti-dilutive effect (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:40.920%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.955%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.385%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.960%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Options issued and outstanding</td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,000 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,000 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">RSUs and P-RSUs outstanding</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,840 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,535 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Warrants to purchase common stock</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,042 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,042 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">186,882 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">787 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">191,577 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 0 162000000 0 162000000 787000 11840000 787000 16535000 0 13042000 0 13042000 787000 186882000 787000 191577000 42600000 42600000 Segment and Geographic Information The following reporting segment tables reflect the results of the Company's reportable operating segments consistent with the manner in which the chief operating decision maker ("CODM") evaluates the performance of each segment and allocates the Company's resources. The CODM does not evaluate the performance of the Company's assets on a segment basis for internal management reporting and, therefore, such information is not presented. Contribution is used, in part, to evaluate the performance of, and allocate resources to, each of the segments. A segment's contribution is calculated as segment revenue less the related costs of revenue and sales and marketing expenses. It excludes certain operating expenses that are not allocated to segments because they are separately managed at the consolidated corporate level or are noncash costs. These unallocated and noncash costs include stock-based compensation expense, research and development expenses, and general and administrative expenses. Financial information for each reportable segment was as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New

Roman';sans-serif;font-size:10pt;font-weight:700;line-height:100%">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Revenue:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Government</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">370,767 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">301,505 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">706,140 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">590,575 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Commercial</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">307,367 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">231,812 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">606,332 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">467,928 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total revenue</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">678,134 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">533,317 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,312,472 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,058,503 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Contribution:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Government</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">231,394 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">174,230 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">430,782 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">340,463 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Commercial</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">182,085 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">114,160 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">360,174 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,087 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total contribution</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">413,479 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3"

style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">288,390 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">790,956 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">567,550 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:6pt;text-align:justify">The reconciliation of contribution to income from operations is as follows (in thousands):</div><div style="text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Income from operations</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">105,339 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">10,074 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">186,220 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">14,189 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Research and development expenses (1)</div></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">78,838 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">76,341 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,004 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">146,517 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>General and administrative expenses (1)</div></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">87,538 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">87,774 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">175,317 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">177,929 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total stock-based compensation expense</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">141,764 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">114,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">267,415 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">228,915 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total contribution</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">413,479 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">288,390 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">790,956 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">567,550 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> ———————— (1)<span style="color:#000000;font-

family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:115%"> Excludes stock-based compensation expense. Geographic Information Revenue by geography is based on the customer's headquarters or agency location at the time of sale. Revenue is as follows (in thousands, except percentages): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.269%"><tr><td style="width:1.0%"></td><td style="width:31.153%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.914%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:4.791%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.914%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:4.791%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.914%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:4.795%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">%</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">%</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Revenue:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">437,189 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">64 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">328,012 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">62 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">843,578 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">64 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">664,857 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">United Kingdom</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">76,991 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,229 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">140,192 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">112,808 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Rest of world (1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">163,954 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td>

<td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">142,076 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">328,702 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">280,838 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total revenue</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">678,134 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">533,317 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,312,472 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,058,503 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr></table> ———————— (1) No other country represents 10% or more of total revenue for the three and six months ended June 30, 2024 or 2023. Financial information for each reportable segment was as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Revenue:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Government</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">370,767 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">301,505 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">706,140 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">590,575 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Commercial</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">307,367 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">231,812 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">606,332 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">467,928 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total revenue</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-

align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">678,134 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">533,317 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,312,472 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,058,503 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Contribution:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Government</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">231,394 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">174,230 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">430,782 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">340,463 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Commercial</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">182,085 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">114,160 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">360,174 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,087 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total contribution</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">413,479 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">288,390 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">790,956 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">567,550 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
370767000 301505000 706140000 590575000 307367000 231812000 606332000 467928000 678134000 533317000 1312472000 1058503000 231394000 174230000 430782000 340463000 182085000 114160000 360174000 227087000 413479000 288390000 790956000 567550000 The reconciliation of contribution to income from operations is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.005%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Income from operations</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-

family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">105,339 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">10,074 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">186,220 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">14,189 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Research and development expenses (1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">78,838 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">76,341 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,004 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">146,517 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom"> General and administrative expenses (1) </td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">87,538 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">87,774 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">175,317 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">177,929 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total stock-based compensation expense</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">141,764 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">114,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">267,415 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">228,915 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total contribution</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">413,479 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">288,390 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">790,956 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">567,550 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> ———————— (1) Excludes stock-based compensation expense. 105339000 10074000 186220000 14189000 78838000 76341000 162004000 146517000 87538000 87774000 175317000 177929000 141764000 114201000 267415000 228915000 413479000 288390000 790956000 567550000 Revenue by geography is based on the customer's headquarters or agency location at the time of sale. Revenue is as follows (in thousands, except percentages): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.269%"><tr><td style="width:1.0%"></td><td style="width:31.153%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.914%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:4.791%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.914%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:4.791%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.914%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:4.791%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.914%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.389%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:4.795%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended June 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Six Months Ended June 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">%</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">%</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:700;line-

height:100%">%</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Revenue:</td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">437,189 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">64 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">328,012 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">62 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">843,578 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">64 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">664,857 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">United Kingdom</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">76,991 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,229 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">140,192 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">112,808 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Rest of world (1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">163,954 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">142,076 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">328,702 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">280,838 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total revenue</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">678,134 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">533,317 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid

#000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,312,472 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,058,503 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr></table> ———————— (1) No other country represents 10% or more of total revenue for the three and six months ended June 30, 2024 or 2023. 437189000 0.64 328012000 0.62 843578000 0.64 664857000 0.63 76991000 0.11 63229000 0.12 140192000 0.11 112808000 0.11 163954000 0.25 142076000 0.26 328702000 0.25 280838000 0.26 678134000 1 533317000 1 1312472000 1 1058503000 1 0.10 0.10 0.10 0.10 Intangible Assets Intangible assets subject to amortization that are not fully amortized are as follows (in thousands, except years): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:20.391%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.695%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.987%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.326%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.987%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.987%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.326%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.997%"></td><td style="width:0.1%"></td></tr><tr style="height:14pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" rowspan="2" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted average useful life (years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31, 2023</td></tr><tr style="height:35pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Gross Carrying Amount</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated Amortization</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Net Carrying Amount</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Gross Carrying Amount</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated Amortization</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Net Carrying Amount</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships</td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">3.3</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">10,400 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(3,467)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">6,933 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">10,400 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(2,427)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">7,973 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Reacquired rights</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">5.3</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,618 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(4,195)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,424 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,618 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,936)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,682 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Backlog</td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">0.3</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,700 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(5,583)</td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,117 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New

Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">6,700 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,908)</td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,792 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.0</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,225 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(4,225)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,225 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,770)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">455 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total intangible assets</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">38,943 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(17,469)</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">21,474 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">38,943 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(13,041)</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">25,902 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Amortization expense of intangible assets was not material for the three and six months ended June 30, 2024 or 2023. As of June 30, 2024, expected amortization expense for the unamortized finite-lived intangible assets is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.356%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.444%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Year ended December 31,</td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Remainder of 2024</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,416 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2025</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,597 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,597 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,250 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,517 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Thereafter</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,097 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">21,474 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Intangible assets subject to amortization that are not fully amortized are as follows (in thousands, except years): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:20.391%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.695%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.987%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.326%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.987%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.987%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.326%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.384%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.997%"></td><td style="width:0.1%"></td></tr><tr style="height:14pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" rowspan="2" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted average useful life (years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of June 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of December 31, 2023</td></tr><tr>

style="height:35pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Gross Carrying Amount</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated Amortization</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Net Carrying Amount</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Gross Carrying Amount</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated Amortization</td><td colspan="3" style="border-top:0.5pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Net Carrying Amount</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships</td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">3.3</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">10,400 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(3,467)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">6,933 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">10,400 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(2,427)</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">7,973 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Reacquired rights</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">5.3</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,618 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(4,195)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,424 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,618 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,936)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,682 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Backlog</td><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:right;vertical-align:bottom">0.3</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,700 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(5,583)</td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,117 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,700 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,908)</td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,792 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.0</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,225 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(4,225)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,225 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,770)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">455 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total intangible assets</td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">38,943 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(17,469)</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">21,474

</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">38,943 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(13,041)</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#f2f2f2;padding:0 1pt"></td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">25,902 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000000;border-top:0.5pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div> P3Y3M18D 10400000 3467000 6933000 10400000 2427000 7973000 P5Y3M18D 17618000 4195000 13424000 17618000 2936000 14682000 P0Y3M18D 6700000 5583000 1117000 6700000 3908000 2792000 P0Y 4225000 4225000 0 4225000 3770000 455000 38943000 17469000 21474000 38943000 13041000 25902000 <div style="margin-bottom:12pt;margin-top:12pt;text-align:justify">As of June 30, 2024, expected amortization expense for the unamortized finite-lived intangible assets is as follows (in thousands):</div><div style="margin-bottom:12pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.356%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.444%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Year ended December 31,</td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">Remainder of 2024</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,416 </td><td style="background-color:#f2f2f2;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2025</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,597 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,597 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,250 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="2" style="background-color:#f2f2f2;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,517 </td><td style="background-color:#f2f2f2;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Thereafter</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,097 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#f2f2f2;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">21,474 </td><td style="background-color:#f2f2f2;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 3416000 4597000 4597000 4250000 2517000 2097000 21474000 On May 13, 2024, Heather Planishek, our Chief Accounting Officer, adopted a Rule 10b5-1 trading arrangement providing for the potential sales of shares of our Class A common stock through various transactions upon the occurrence and satisfaction of certain price and/or other conditions, with 280,000 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions, less any shares to be withheld and/or sold to satisfy applicable tax withholdings. The trading arrangement is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). The duration of the trading arrangement is until July 18, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement. May 13, 2024 Heather Planishek Chief Accounting Officer true 280000 July 18, 2025 On May 15, 2024, Rivendell 7 LLC, a stockholder whose shares may be deemed to be beneficially owned by Peter Thiel (the Chairman of our Board of Directors), adopted a Rule 10b5-1 arrangement intended to satisfy the affirmative defense conditions of Rule 10b5-1(c), subject to the satisfaction of certain price and/or other conditions, with 28,590,737 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions. The duration of the trading arrangement is until December 31, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement. May 15, 2024 Peter Thiel Chairman of our Board of Directors true 28590737 December 31, 2025 On June 12, 2024, David Glazer, our Chief Financial Officer and Treasurer, adopted a Rule 10b5-1 trading arrangement providing for the potential sales of shares of our Class A common stock through various transactions upon the occurrence and satisfaction of certain price and/or other conditions, with 1,119,169 shares being the total of the maximum number of all shares subject to any condition when summed across all possible conditions. The trading arrangement is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). The duration of the trading arrangement is until March 14, 2025, or earlier, upon the completion or expiration of all transactions subject to the trading arrangement. June 12, 2024 David Glazer Chief Financial Officer and Treasurer true 1119169 March 14, 2025 false false false