

# Second Quarter 2025

## RESULTS

August 2025



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# 2Q25 Highlights: Executing Amid a Transitional Macro Backdrop

## Outperforming Loan Growth



- Loan book +14% QoQ vs. 11.2% industry growth
- Loans performance driven by 23% Corporate loan growth
- Moderating retail loans



## Asset Quality & Capital Ratios

- NPL ratio of 2.7% following industry trend of higher delinquency in retail loans. In line with industry dynamics and consistent with credit normalization after strong retail loan growth
- CET 1 ratio at 13.9%

## Deposit Growth



- Total deposit base +6% QoQ and +42% YoY
- US\$ deposits at record levels up 16% QoQ and 154% YoY gaining +110 bps in share and 30 bps QoQ
- Remunerated account in AR\$ and US\$ showing positive results



## Profitability

- ROE of 6% in real terms, and Net Income at Ps.14 Bn up 62% QoQ
- Solid NIM at 21%
- Net fee income +19% YTD
- Cost reduction of 13% YTD

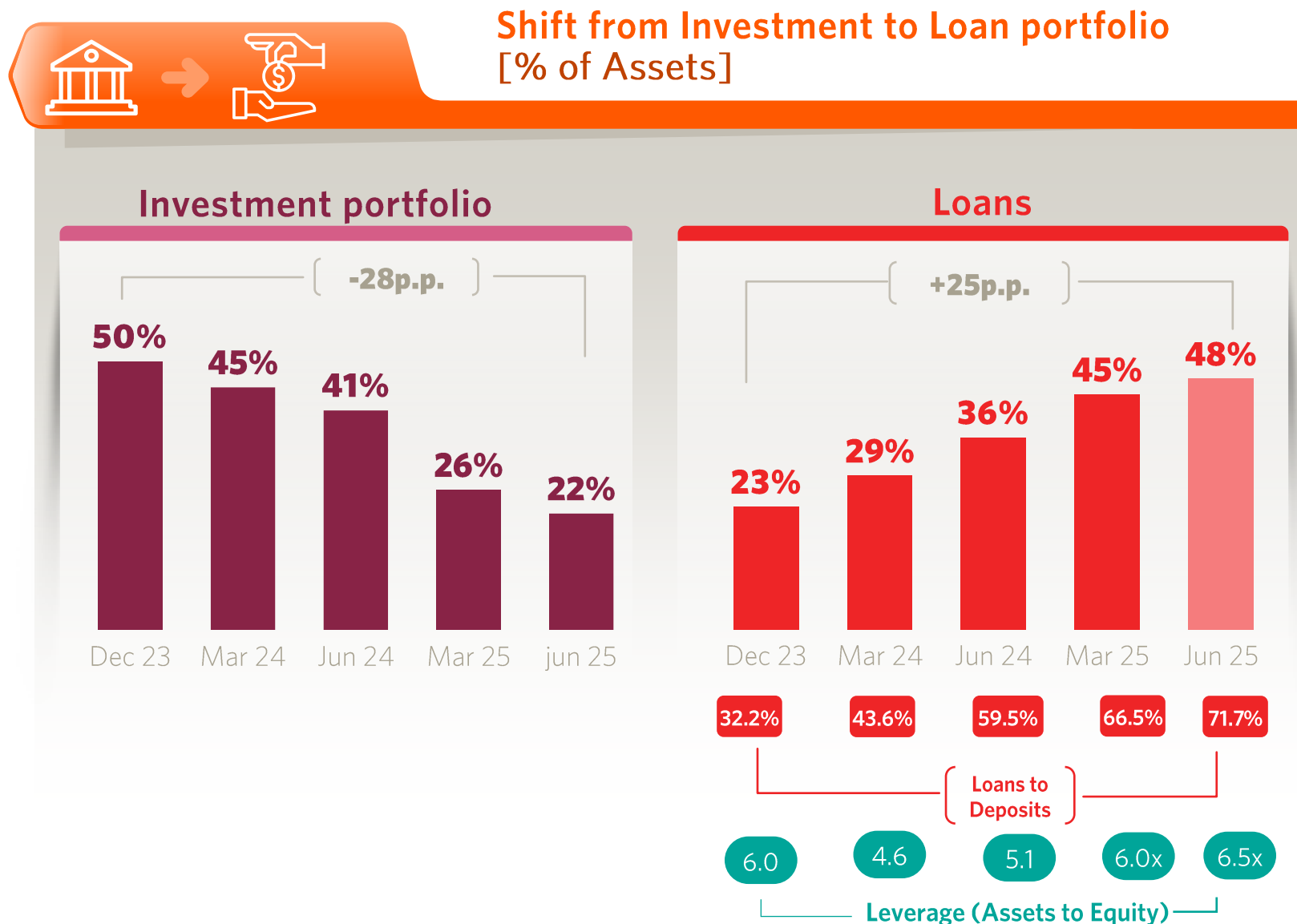
## 2Q25 Macro Environment

- Successful lifting of FX restrictions for individuals
- Inflation continued to decelerate
- Environment impacted by pre-electoral uncertainty and restrictive monetary policy
- Limited peso liquidity across the system

## Structural macro and political conditions remain supportive despite a transitional macro backdrop

- Public government support remains at nearly 50%
- Fiscal consolidation continued with +0.36% in Jan-Jun 2025
- Inflation is expected to continue trending down
- Volatility ahead of legislative elections with higher Fx & interest rates
- Structural reforms expected to start post-4Q25 elections
- Economic growth and credit expansion expected to resume after October 26 election

# Continued Shift to Private-sector Loans from Treasury Notes, with LDR and Leverage Well-below Historical Levels



# Scaling Innovation: Early results across our four strategic initiatives



## 1Q25 strategic initiatives results

### Innovative Remunerated Account



- AR\$ Savings Accounts\* **+13%**, **3.5%** above market. Payroll-linked balances **+27%**
- US\$ savings accounts\* **+6.2%**, **10%** above market; payroll-linked **+18%**
- SME checking accounts **+14%** in AR\$; **+43%** in US\$ (30 p.p. above market)
- Payroll: **+53%** in new openings, 1H25 vs. 1H24



### First bank to have an official online store hosted on



- **Strengthening** customer engagement, with 175K customers actively using our credit cards on the Meli platform
- **Increasing** primary relationships
- Over **+500k** sessions since launch

### Integrated Gen AI-powered interactions via



- Reaching **over 150K interactions** in July, showing exponential growth
- Launched new **transactional products**:
  - Credit Card purchase authorizations
  - Transportation and mobile top-ups

### Investment transactions powered by IOL through the Bank's app.



- **+4,700** clients placed **US\$ 28 M** in time deposits via IOL; **30%** >180 days
- Investment activity among bank customers increased
- We are launching a **new value proposition** for IOL customers to drive cross-sell



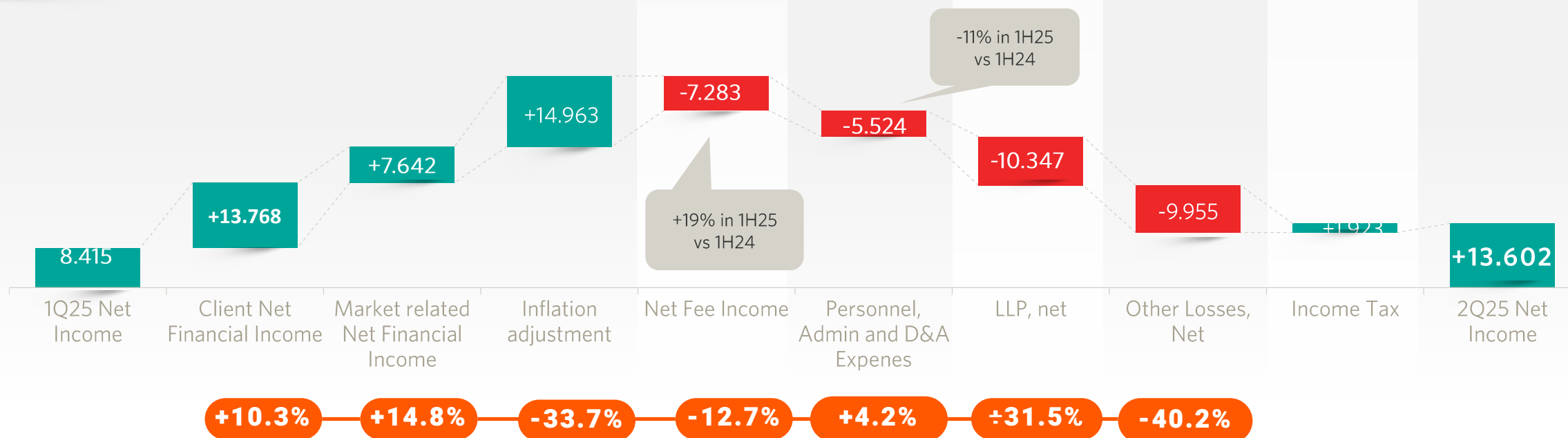
\* Retail savings Accounts below AR\$20 million. Average balances

# 2Q25 Net Income Up 62% QoQ to AR\$13.6 billion with ROAE at 6%; NFI Growth & Structural Cost Savings, Partially Offset Higher LLPs and Lower Fees

## 2Q25 EARNINGS

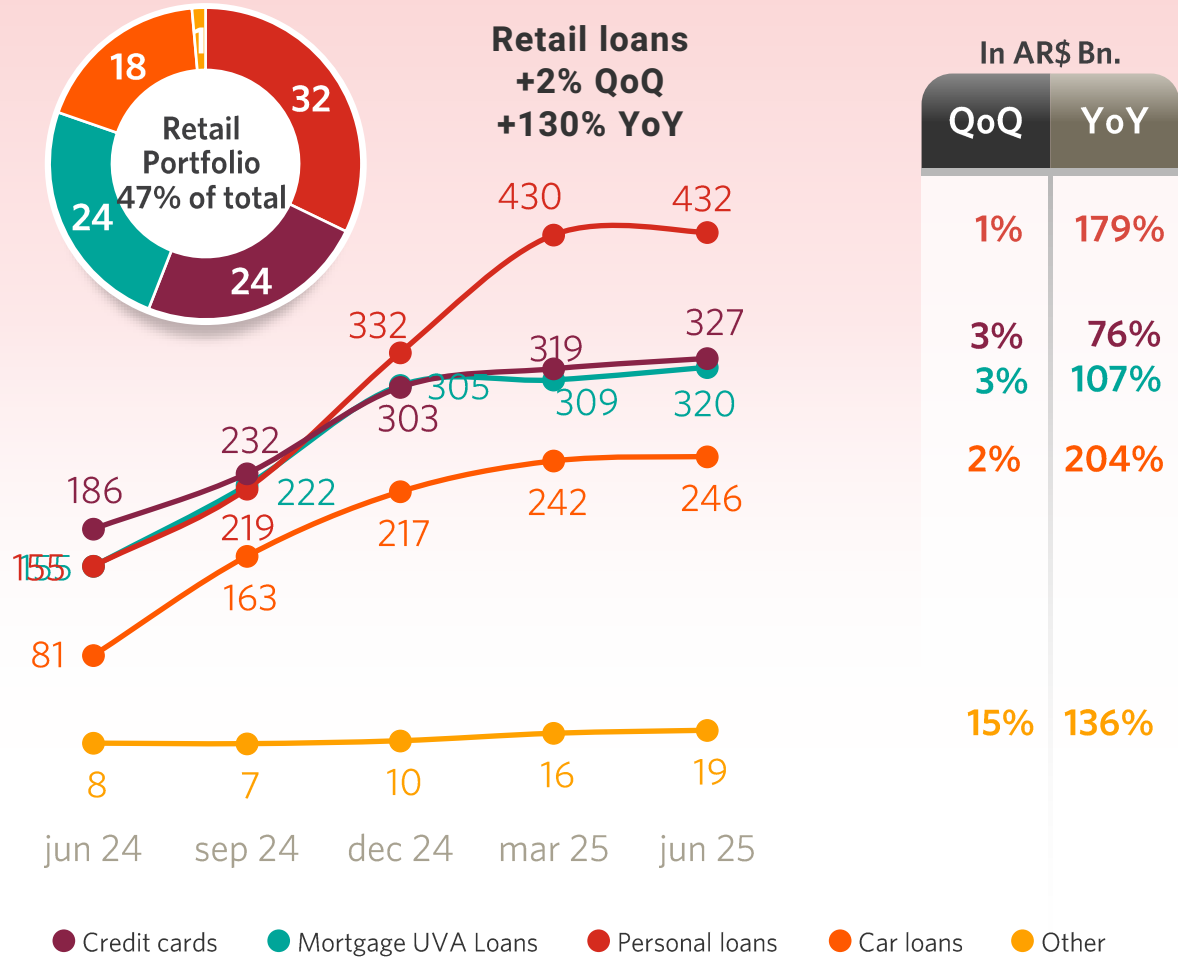
### KEY MESSAGE

- Higher spreads on higher loan volumes
- Treasury bond spreads improved
- Lower impact from declining inflation
- Fees declined, reflecting lower brokerage fees and no repricing in banking fees
- Solid underlying op. efficiency, reflects seasonally lower expenses in 1Q and severance
- LLPs rise reflecting higher delinquency industry wide and loan growth
- 2Q25 impacted by the sale of non-core properties
- Tax efficiency

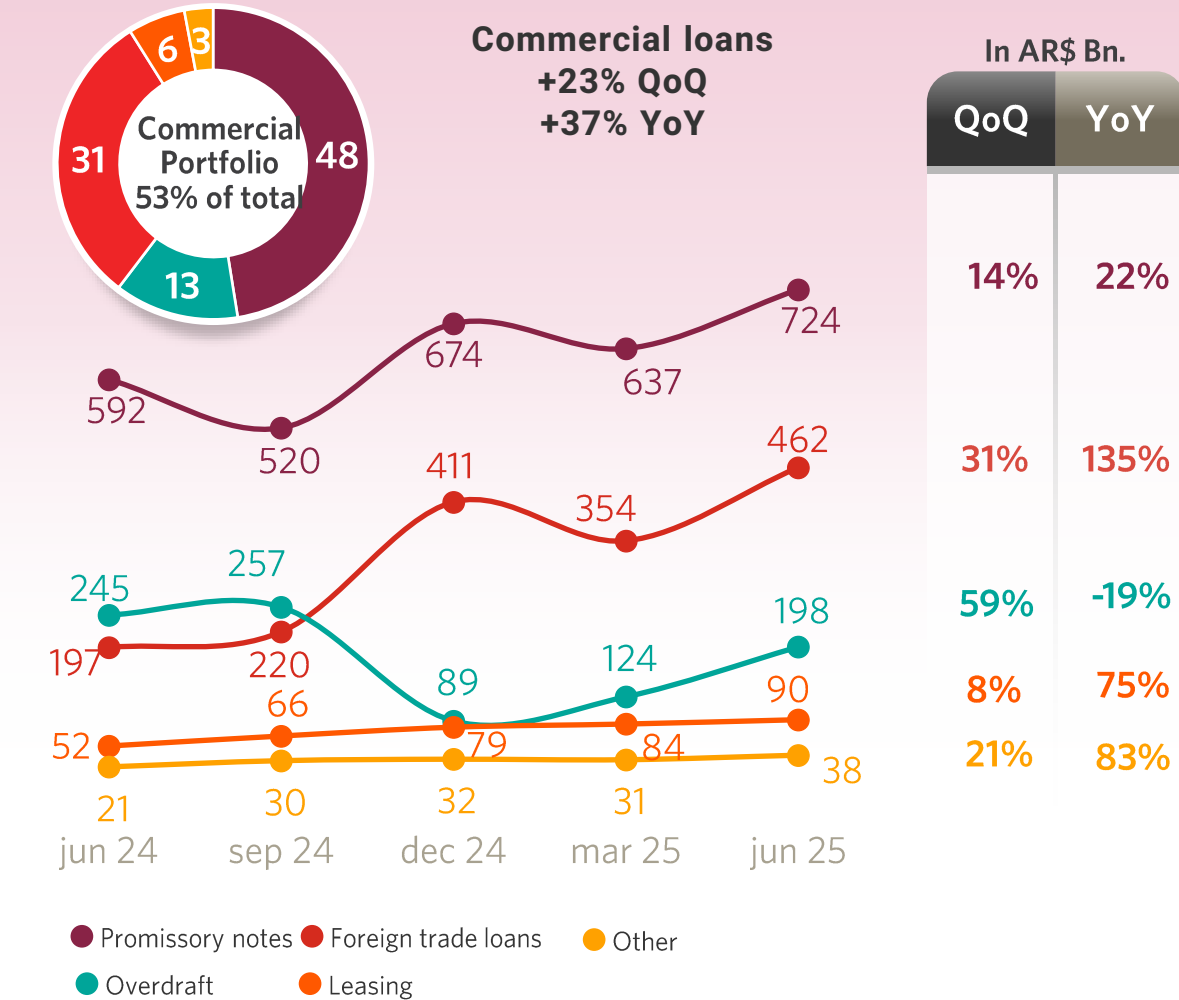


# Commercial Lending Outpaces Retail as Personal Loan Origination Slows in 2Q Under Stricter Underwriting Criteria

## 01 > Retail Loans: 47% of total from 35% as of Jun 24

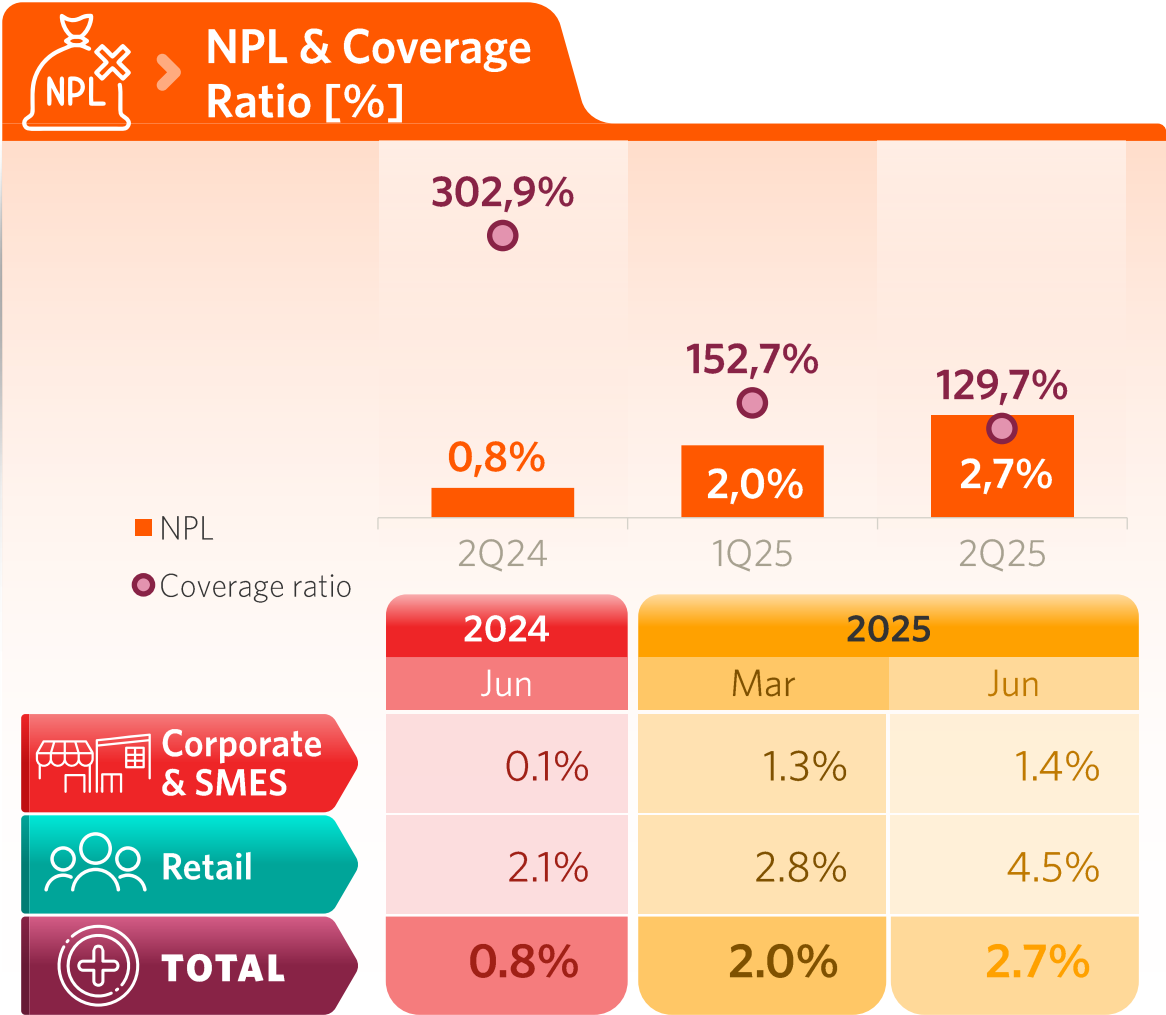


## 02 > Commercial Loans: 53% of total from 65% as of Jun 24

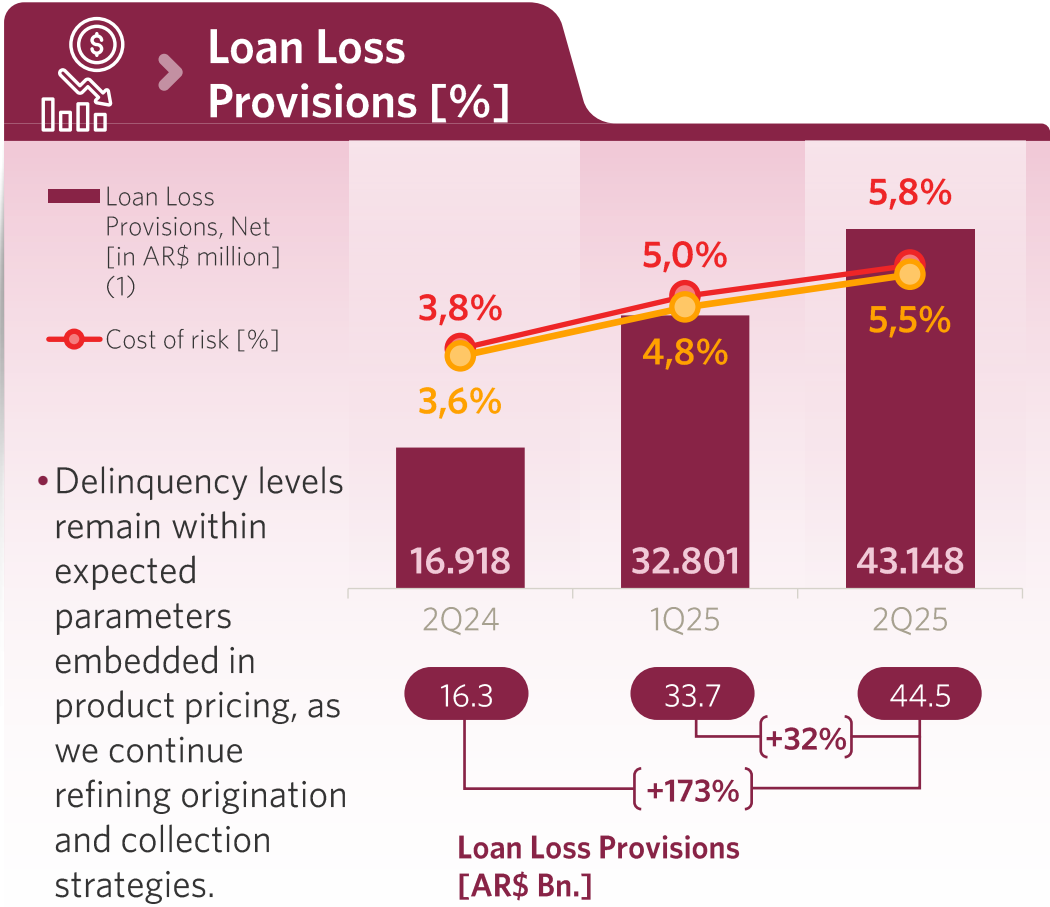




# NPL Ratio at 2.7%, Consistent with Industry & Historical Levels, Reflecting Credit Normalization after Strong Growth in Retail Loans in Previous Quarters



Note: NPL ratio includes off balance sheet guarantees granted to customers.

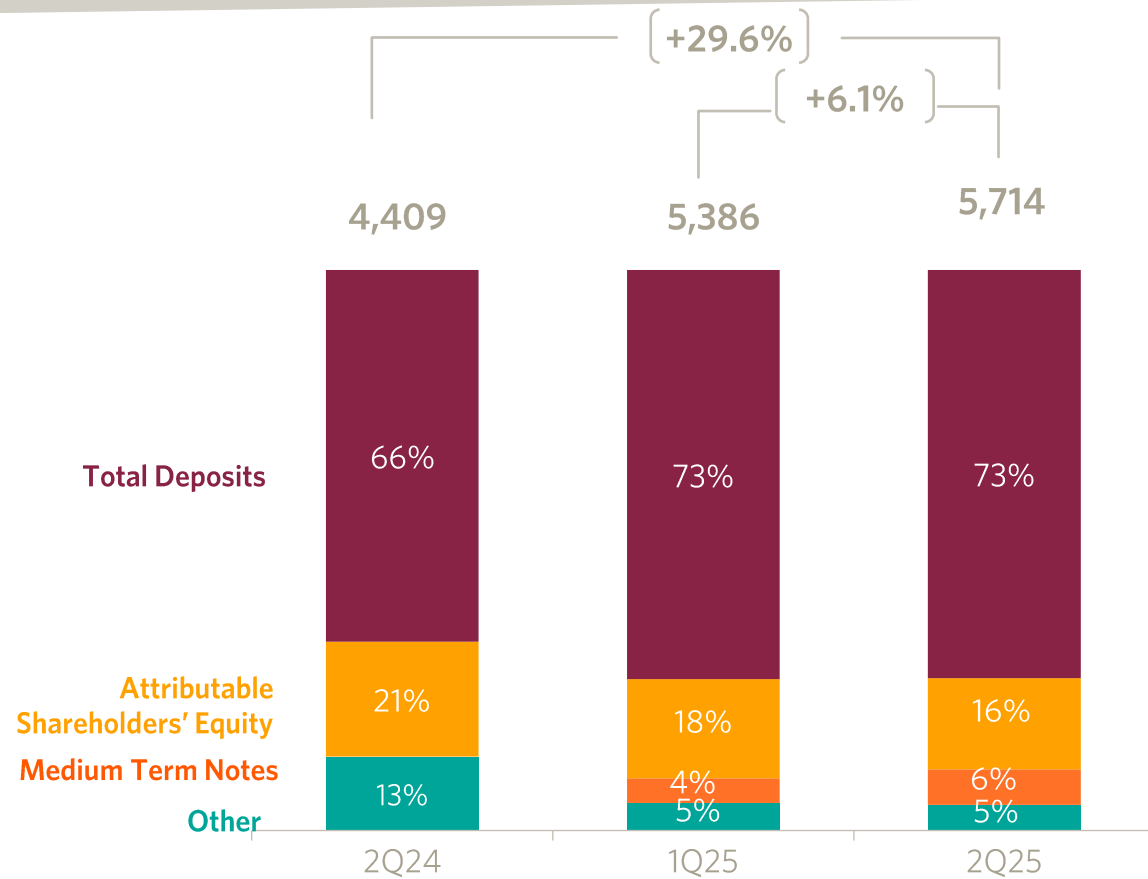


1) LLP, net: Includes loan loss provisions net of recovered charged-off loans and reversed allowances

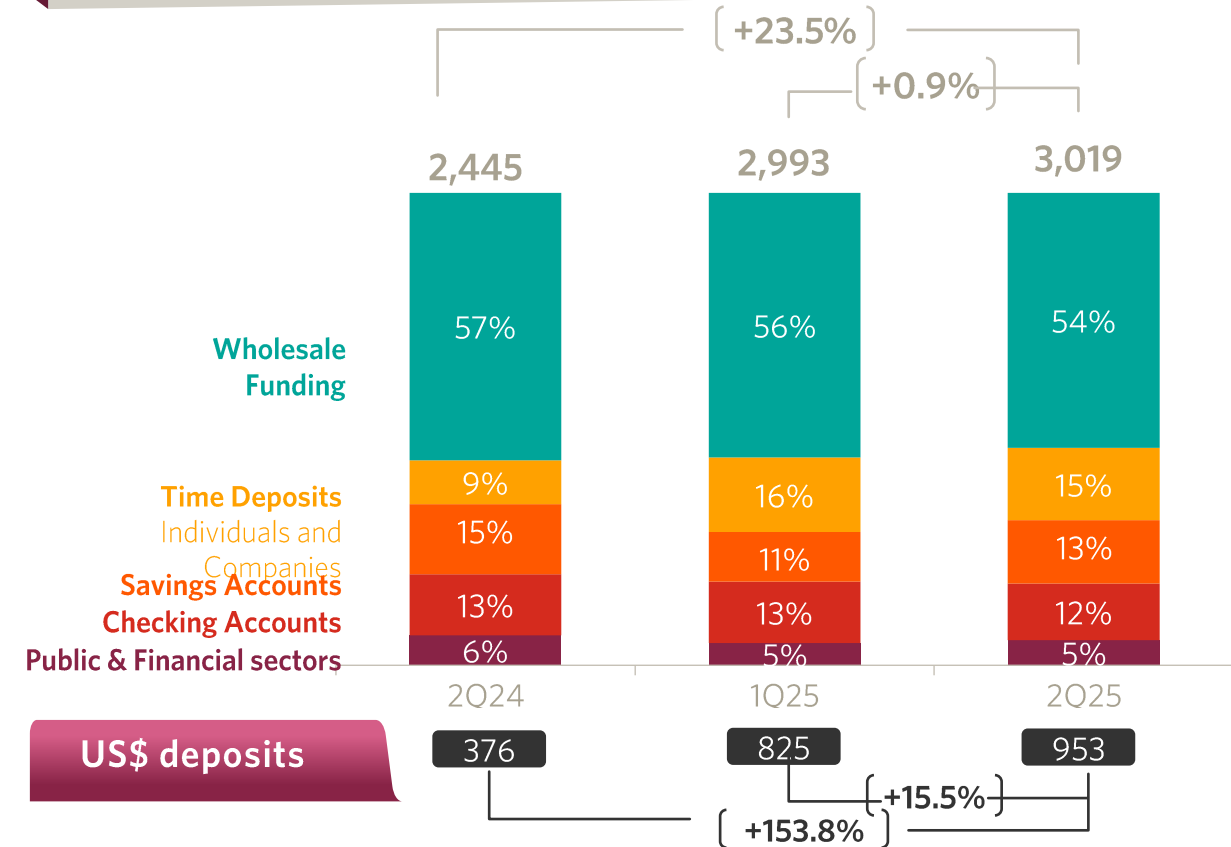


# Total Funding +30% YoY, Driven by Deposits and Growing Contribution from Corporate Notes which Reached 6% of total funding

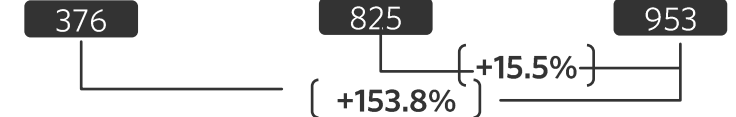
Funding  
[AR\$ Bn.]



AR\$ Deposits Breakdown  
[%]



US\$ deposits







- Since August 1, the Central Bank aligned the reserve requirements applicable to demand deposits, making them uniform for all depositors.
- Allowing banks to compete with money market funds in attracting customers

**GRUPO**  
**SUPERVIELLE**







Period	Spread	AR\$ interest earned / AR\$ Interest earning Assets	AR\$ interest paid / AR\$ Liabilities
2Q24	35,6	67,1	31,5
3Q24	25,5		
4Q24	27,2		
1Q25	21,1	39,6	18,5
2Q25	23,1	41,9	18,8

# Revised 2025 Perspectives in an Election Year; Transition Period Now Anticipated to Extend into 2026

<b>Loans</b> 	<b>2Q QoQ Var</b> \$ 11,2% US\$ 25,0%	<b>YoY Var</b> 71%	<b>2025e</b> 40-50%	<ul style="list-style-type: none"> <li>• Loans expected to grow between 40-50% in real terms contingent on monetary policy &amp; regulation</li> <li>• Balanced mix between retail and corporate loans</li> </ul>
<b>Deposits</b> 	<b>2Q QoQ Var</b> \$ 0,9% US\$ 15,5%	<b>YoY Var</b> 42%	<b>2025e</b> 20-30%	<ul style="list-style-type: none"> <li>• LDR to continue increasing</li> <li>• Evolution of Peso deposits contingent on monetary policy</li> <li>• Additional share gains in US\$ deposits</li> </ul>
<b>Asset Quality NPL Ratio</b> 	<b>1Q 2025</b> 2,0%	<b>2Q 2025</b> 2,7%	<b>2025e</b> 3.0-3.5%	<ul style="list-style-type: none"> <li>• NPL ratio at historical levels reflecting credit normalization and strong growth in retail loans YoY</li> <li>• Anticipate net COR to range between 5.0%-5.5% also on higher share of retail</li> </ul>
<b>NIM</b> 	<b>2Q 2025</b> 20,8%	<b>1H 2025</b> 19,9%	<b>2025e</b> 18-20%	<ul style="list-style-type: none"> <li>• NIM expected to decline compared to 2024, following further deceleration in inflation, restrictive monetary policies, increase in leverage and mix-shift towards dollar loans &amp; deposits</li> </ul>

Macro assumptions as of July 2025 (Central Bank Market Expectations Survey): Inflation of 27%, Fx eop at 1,405 and GDP of 5.0% in 2025.

# Revised 2025 Perspectives in an Election Year; Transition Period Now Anticipated to Extend into 2026

<b>Net Fee Income</b> 	<b>2Q25 YoY Var*</b> <b>8%</b>	<b>1H25 YoY Var*</b> <b>19%</b>	<b>2025e</b> Growth in real terms +10%	<ul style="list-style-type: none"> <li>• Bank net fees expected to grow on higher income and lower expenses</li> <li>• Asset Management fees anticipated to follow growth in AUMs</li> <li>• Insurance performance improving on higher customer penetration</li> <li>• Brokerage leveraging new business lines to offset lower revenues from dollar MEP transactions following lifting of FX controls</li> </ul>
<b>Operating Expenses</b> 	<b>2Q25 YoY Var</b> <b>-6%</b>	<b>1H25 YoY Var</b> <b>-11%</b>	<b>2025e</b> -5% to -8%	<ul style="list-style-type: none"> <li>• Expenses to continue declining in real terms, reflecting efficiencies in headcount and other expenses driving higher operating leverage</li> </ul>
<b>ROE</b> 	<b>2Q25</b> <b>5,8%</b>	<b>1H25</b> <b>4,7%</b>	<b>2025e</b> 5%-10%	<ul style="list-style-type: none"> <li>• ROE now expected to improve towards year-end impacted by higher volatility ahead of legislative election</li> <li>• Increased focus on cost efficiencies</li> </ul>
<b>Capital (CET1)</b> 	<b>Mar 2025</b> <b>15,3%</b>	<b>Jun 2025</b> <b>13,9%</b>	<b>Dec 2025e</b> 12%-13%	<ul style="list-style-type: none"> <li>• RWA increasing following loan growth and regulatory changes in 1Q25</li> <li>• Potential for upside from regulatory revision of operational risk capital requirements</li> </ul>

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\* Net Fee Income excluding Income from Insurance activities

*Thank You!*

