

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: June 28, 2024

Or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 0-11634

STAAR Surgical Company

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of
Incorporation or Organization)

25510 Commercentre Drive
Lake Forest, California

(Address of Principal Executive Offices)

95-3797439

(I.R.S. Employer
Identification No.)

92630

(Zip Code)

(626) 303-7902

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class
Common

Trading Symbol(s)
STAA

Name of each exchange on which registered
NASDAQ

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒
Non-accelerated filer ☐
Emerging growth company ☐

Accelerated filer ☐
Smaller reporting company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The registrant has 49,188,211 shares of common stock, par value \$0.01 per share, issued and outstanding as of August 1, 2024.

STAAR SURGICAL COMPANY

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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

STAAR SURGICAL COMPANY
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except par value amounts)
(Unaudited)

	June 28, 2024	December 29, 2023
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 192,776	\$ 183,038
Investments available for sale	42,424	37,688
Accounts receivable trade, net of allowance for credit losses of \$184 and \$191, respectively	93,800	94,704
Inventories, net	39,282	35,130
Prepayments, deposits and other current assets	15,535	14,709
Total current assets	383,817	365,269
Investments available for sale	265	11,703
Property, plant and equipment, net	77,500	66,835
Finance lease right-of-use assets, net	109	183
Operating lease right-of-use assets, net	34,971	34,387
Goodwill	1,786	1,786
Deferred income taxes	5,078	5,190
Other assets	9,219	3,339
Total assets	<u>\$ 512,745</u>	<u>\$ 488,692</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 19,059	\$ 13,557
Obligations under finance leases	125	165
Obligations under operating leases	4,648	4,202
Allowance for sales returns	7,225	6,174
Other current liabilities	35,113	40,938
Total current liabilities	66,170	65,036
Obligations under finance leases	—	42
Obligations under operating leases	31,499	31,425
Deferred income taxes	1,056	1,077
Asset retirement obligations	109	103
Pension liability	4,808	5,055
Total liabilities	103,642	102,738
Commitments and contingencies		
Stockholders' equity:		
Common stock, \$0.01 par value; 60,000 shares authorized: 49,161 and 48,839 shares issued and outstanding at June 28, 2024 and December 29, 2023, respectively	492	488
Additional paid-in capital	457,402	436,947
Accumulated other comprehensive income (loss)	(5,463)	(4,113)
Accumulated deficit	(43,328)	(47,368)
Total stockholders' equity	409,103	385,954
Total liabilities and stockholders' equity	<u>\$ 512,745</u>	<u>\$ 488,692</u>

See accompanying notes to the condensed consolidated financial statements.

STAAR SURGICAL COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share amounts)
(Unaudited)

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Net sales	\$ 99,005	\$ 92,306	\$ 176,361	\$ 165,834
Cost of sales	20,593	21,580	36,914	37,546
Gross profit	78,412	70,726	139,447	128,288
Selling, general and administrative expenses:				
General and administrative	23,641	18,097	46,869	36,195
Selling and marketing	28,819	32,277	55,527	58,631
Research and development	14,054	11,755	27,434	22,065
Total selling, general and administrative expenses	66,514	62,129	129,830	116,891
Operating income	11,898	8,597	9,617	11,397
Other income (expense), net:				
Interest income, net	1,422	1,775	2,951	3,597
Loss on foreign currency transactions	(3,049)	(1,890)	(5,346)	(1,856)
Royalty income	—	—	508	—
Other income, net	63	10	393	73
Total other income (expense), net	(1,564)	(105)	(1,494)	1,814
Income before income taxes	10,334	8,492	8,123	13,211
Provision for income taxes	2,955	2,428	4,083	4,437
Net income	<u>\$ 7,379</u>	<u>\$ 6,064</u>	<u>\$ 4,040</u>	<u>\$ 8,774</u>
Net income per share:				
Basic	<u>\$ 0.15</u>	<u>\$ 0.13</u>	<u>\$ 0.08</u>	<u>\$ 0.18</u>
Diluted	<u>\$ 0.15</u>	<u>\$ 0.12</u>	<u>\$ 0.08</u>	<u>\$ 0.18</u>
Weighted average shares outstanding:				
Basic	49,127	48,418	49,018	48,333
Diluted	49,811	49,516	49,529	49,524

See accompanying notes to the condensed consolidated financial statements.

STAAR SURGICAL COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)
(Unaudited)

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Net income	\$ 7,379	\$ 6,064	\$ 4,040	\$ 8,774
Other comprehensive income (loss):				
Defined benefit plans:				
Net change in plan assets	(97)	(547)	135	(1,724)
Reclassification into other income (expense), net	(17)	(51)	(34)	(103)
Investments available for sale:				
Change in unrealized gain (loss)	3	(142)	(33)	(26)
Reclassification into other income (expense), net	(1)	—	2	(2)
Foreign currency translation loss	(938)	(1,342)	(2,038)	(1,471)
Tax effect	299	498	618	649
Other comprehensive loss, net of tax	(751)	(1,584)	(1,350)	(2,677)
Comprehensive income	<u>\$ 6,628</u>	<u>\$ 4,480</u>	<u>\$ 2,690</u>	<u>\$ 6,097</u>

See accompanying notes to the condensed consolidated financial statements.

STAAR SURGICAL COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(In thousands)
(Unaudited)

	Three Months Ended					
	Common Stock Shares	Common Stock Par Value	Additional Paid-In Capital	Accumulat ed Other Compre- hensive Income (Loss)	Accumulat ed Deficit	Total
Balance, at March 29, 2024	49,120	\$ 491	\$ 447,716	\$ (4,712)	\$ (50,707)	\$ 392,788
Net income	—	—	—	—	7,379	7,379
Other comprehensive loss	—	—	—	(751)	—	(751)
Common stock issued upon exercise of options	18	—	371	—	—	371
Stock-based compensation	—	—	9,482	—	—	9,482
Repurchase of employee common stock for taxes withheld	(4)	—	(167)	—	—	(167)
Unvested restricted stock	16	—	—	—	—	—
Forfeited restricted stock	(1)	—	—	—	—	—
Vested restricted and performance stock units	12	1	—	—	—	1
Balance, at June 28, 2024	<u>49,161</u>	<u>\$ 492</u>	<u>\$ 457,402</u>	<u>\$ (5,463)</u>	<u>\$ (43,328)</u>	<u>\$ 409,103</u>
Balance at March 31, 2023	48,331	\$ 483	\$ 409,303	\$ (937)	\$ (66,005)	\$ 342,844
Net income	—	—	—	—	6,064	6,064
Other comprehensive loss	—	—	—	(1,584)	—	(1,584)
Common stock issued upon exercise of options	155	2	1,475	—	—	1,477
Stock-based compensation	—	—	8,951	—	—	8,951
Repurchase of employee common stock for taxes withheld	(3)	—	(135)	—	—	(135)
Unvested restricted stock	10	—	—	—	—	—
Vested restricted and performance stock units	6	—	—	—	—	—
Balance at June 30, 2023	<u>48,499</u>	<u>\$ 485</u>	<u>\$ 419,594</u>	<u>\$ (2,521)</u>	<u>\$ (59,941)</u>	<u>\$ 357,617</u>

See accompanying notes to the condensed consolidated financial statements.

STAAR SURGICAL COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(In thousands)
(Unaudited)

	Six Months Ended					
	Common Stock Shares	Common Stock Par Value	Additional Paid-In Capital	Accumulat ed Other Compre- hensive Income (Loss)	Accumulat ed Deficit	Total
Balance, at December 29, 2023	48,839	\$ 488	\$ 436,947	\$ (4,113)	\$ (47,368)	\$ 385,954
Net income	—	—	—	—	4,040	4,040
Other comprehensive loss	—	—	—	(1,350)	—	(1,350)
Common stock issued upon exercise of options	205	2	5,693	—	—	5,695
Stock-based compensation	—	—	16,158	—	—	16,158
Repurchase of employee common stock for taxes withheld	(40)	—	(1,396)	—	—	(1,396)
Unvested restricted stock	16	—	—	—	—	—
Forfeited restricted stock	(5)	—	—	—	—	—
Vested restricted and performance stock units	146	2	—	—	—	2
Balance, at June 28, 2024	<u>49,161</u>	<u>\$ 492</u>	<u>\$ 457,402</u>	<u>\$ (5,463)</u>	<u>\$ (43,328)</u>	<u>\$ 409,103</u>
Balance, at December 30, 2022	48,212	\$ 482	\$ 404,189	\$ 156	\$ (68,715)	\$ 336,112
Net income	—	—	—	—	8,774	8,774
Other comprehensive loss	—	—	—	(2,677)	—	(2,677)
Common stock issued upon exercise of options	195	2	2,004	—	—	2,006
Stock-based compensation	—	—	15,385	—	—	15,385
Repurchase of employee common stock for taxes withheld	(34)	—	(1,984)	—	—	(1,984)
Unvested restricted stock	10	—	—	—	—	—
Vested restricted and performance stock units	116	1	—	—	—	1
Balance at June 30, 2023	<u>48,499</u>	<u>\$ 485</u>	<u>\$ 419,594</u>	<u>\$ (2,521)</u>	<u>\$ (59,941)</u>	<u>\$ 357,617</u>

See accompanying notes to the condensed consolidated financial statements.

STAAR SURGICAL COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

	Six Months Ended	
	June 28, 2024	June 30, 2023
Cash flows from operating activities:		
Net income	\$ 4,040	\$ 8,774
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation of property, plant, and equipment	2,759	2,398
Amortization of intangibles	—	171
Accretion/Amortization of investments available for sale	(286)	(1,824)
Deferred income taxes	60	75
Change in net pension liability	(146)	(627)
Loss on disposal of property and equipment	26	24
Stock-based compensation expense	15,381	14,488
Change in asset retirement obligation	20	(107)
Provision for sales returns and bad debts	1,079	1,004
Inventory provision	1,024	3,630
Changes in working capital:		
Accounts receivable	436	(32,344)
Inventories	(4,871)	(4,382)
Prepayments, deposits, and other assets	(7,085)	(2,665)
Accounts payable	3,618	(1,447)
Other current liabilities	(4,788)	1,432
Net cash provided by (used in) operating activities	11,267	(11,400)
Cash flows from investing activities:		
Acquisition of property and equipment	(11,438)	(5,915)
Purchase of investments available for sale	(20,249)	(42,602)
Proceeds from sale or maturity of investments available for sale	27,206	68,622
Net cash provided by (used in) investing activities	(4,481)	20,105
Cash flows from financing activities:		
Repayment of finance lease obligations	(82)	(82)
Repurchase of employee common stock for taxes withheld	(1,396)	(1,984)
Proceeds from the exercise of stock options	5,695	2,006
Proceeds from vested restricted and performance stock units	2	1
Net cash provided by (used in) financing activities	4,219	(59)
Effect of exchange rate changes on cash and cash equivalents	(1,267)	(431)
Increase in cash and cash equivalents	9,738	8,215
Cash and cash equivalents, at beginning of the period	183,038	86,480
Cash and cash equivalents, at end of the period	<u>\$ 192,776</u>	<u>\$ 94,695</u>

See accompanying notes to the condensed consolidated financial statements.

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1 — Basis of Presentation and Significant Accounting Policies

STAAR Surgical Company, a Delaware corporation, was first incorporated in 1982, and together with its subsidiaries designs, develops, manufactures, and sells implantable lenses for the eye and accessory delivery systems used to deliver the lenses into the eye. The accompanying Condensed Consolidated Financial Statements present the financial position, results of operations, and cash flows of STAAR Surgical Company and its wholly owned subsidiaries (the "Company"). All significant intercompany accounts and transactions have been eliminated. The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Commission. In accordance with those rules and regulations certain information and footnote disclosures normally included in the Comprehensive Financial Statements have been condensed or omitted pursuant to such rules and regulations. The Consolidated Balance Sheet as of December 29, 2023 was derived from the audited financial statements at that date, but does not include all the information and footnotes required by GAAP. These financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 29, 2023.

The Condensed Consolidated Financial Statements for the three and six months ended June 28, 2024 and June 30, 2023, in the opinion of management, include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the Company's financial condition and results of operations. The results of operations for the three and six months ended June 28, 2024 and June 30, 2023, are not necessarily indicative of the results to be expected for any other interim period or for the entire year.

Each of the Company's fiscal reporting periods ends on the Friday nearest to the quarter ending date and generally consists of 13 weeks. Unless the context indicates otherwise "we," "us," the "Company," and "STAAR" refer to STAAR Surgical Company and its consolidated subsidiaries.

Cloud-Based Software

As of June 28, 2024 and December 29, 2023, the Company recognized \$8,103,000 and \$2,406,000, respectively, of net capitalized cloud-based software implementation costs related to several systems, including enterprise resource planning and customer relationship management systems, recorded within Other assets on the Condensed Consolidated Balance Sheets. As of June 28, 2024, these assets are not currently placed into service. These assets are expected to be placed into service through the first quarter of 2025. No amortization of capitalized cloud-based software implementation costs were recognized during the three and six months ended June 28, 2024 and June 30, 2023.

Vendor Concentration

There was one vendor that accounted for approximately 28% of the Company's consolidated accounts payable as of June 28, 2024. There was one vendor that accounted for approximately 11% of the Company's consolidated purchases as of the three months ended June 28, 2024.

Recent Accounting Pronouncements Not Yet Adopted

In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-07, "Segment Reporting (Topic 280)." ASU 2023-07 improves reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. The amendments (a) disclose significant segment expenses regularly provided to the chief operating decision maker ("CODM"), (b) disclose an amount for other segment items by reportable segment and description of its composition, (c) extend certain annual disclosures to interim periods, (d) clarify single reportable segment entities must apply Topic 280 in its entirety, (e) permit more than one measure of segment profit or loss to be reported under certain conditions and (f) require disclosure of the title and position of the CODM. ASU 2023-07 is effective for fiscal years beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company will adopt the annual disclosure requirements of ASU 2023-07 as of beginning of fiscal year 2024 and will adopt the interim disclosure requirements beginning fiscal year 2025. The Company is currently evaluating the disclosure requirements and its effect on the Condensed Consolidated Financial Statements.

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 1 — Basis of Presentation and Significant Accounting Policies (Continued)

Recent Accounting Pronouncements Not Yet Adopted (Continued)

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740)." ASU 2023-09 improves the transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid information. It also includes certain other amendments to improve the effectiveness of income tax disclosures regarding (a) income or loss from continuing operations disaggregated between domestic and foreign and (b) income tax expense or benefit from continuing operations disaggregated by federal, state and foreign. ASU 2023-09 is effective for annual periods beginning after December 15, 2024. The Company will adopt ASU 2023-09 at the beginning of fiscal year 2025. The Company is currently evaluating the disclosure requirements and its effect on the Condensed Consolidated Financial Statements.

Note 2 — Investments Available for Sale

Investments available for sale ("AFS") and the related fair value measurement consisted of the following (dollars in thousands):

June 28, 2024							
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	Fair Value Measurements		
					Level 1	Level 2	
Commercial paper	\$ 3,565	\$ 1	\$ —	\$ 3,566	\$ —	\$ 3,566	
Certificates of deposit	1,762	1	—	1,763	—	1,763	
U.S. Treasury securities	13,943	—	(66)	13,877	13,877	—	
U.S. agency securities	989	—	(2)	987	—	987	
Corporate debt securities	22,503	3	(10)	22,496	—	22,496	
Total investments AFS	<u>\$ 42,762</u>	<u>\$ 5</u>	<u>\$ (78)</u>	<u>\$ 42,689</u>	<u>\$ 13,877</u>	<u>\$ 28,812</u>	

December 29, 2023							
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	Fair Value Measurements		
					Level 1	Level 2	
Commercial paper	\$ 7,720	\$ 9	\$ —	\$ 7,729	\$ —	\$ 7,729	
Certificates of deposit	3,716	4	—	3,720	—	3,720	
U.S. Treasury securities	23,036	3	(56)	22,983	22,983	—	
U.S. agency securities	3,423	—	(4)	3,419	—	3,419	
Corporate debt securities	11,538	12	(10)	11,540	—	11,540	
Total investments AFS	<u>\$ 49,433</u>	<u>\$ 28</u>	<u>\$ (70)</u>	<u>\$ 49,391</u>	<u>\$ 22,983</u>	<u>\$ 26,408</u>	

The Company obtains the fair value from third-party pricing services. The pricing services utilize industry standard valuation models, including both income and market-based approaches and observable market inputs to determine value. These observable market inputs include reportable trades, benchmark yields, credit spreads, broker/dealer quotes, bids, offers and other industry and economic events.

The Company assessed each debt security with gross unrealized losses for impairment. As part of that assessment, the Company concluded that it does not intend to sell and it is more-likely-than-not that the Company will not be required to sell, prior to the recovery of the amortized cost basis. The Company did not recognize impairment for the three and six months ended June 28, 2024.

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 2 — Investments Available for Sale (Continued)

The following table shows the fair value of investments AFS by contractual maturity (dollars in thousands):

		As of June 28, 2024 After one year through five years	
	Within one year		Total
Commercial paper	\$ 3,566	\$ —	\$ 3,566
Certificates of deposit	1,763	—	1,763
U.S. Treasury securities	13,877	—	13,877
U.S. agency securities	987	—	987
Corporate debt securities	22,231	265	22,496
Total investments AFS	<u>\$ 42,424</u>	<u>\$ 265</u>	<u>\$ 42,689</u>

During the six months ended June 28, 2024, two of the Company's investments AFS of \$850,000, were subject to early redemption. The Company recognized a gain upon redemption of \$3,000 during the six months ended June 28, 2024. During the six months ended June 30, 2023, one of the Company's investments AFS was the subject of a downgraded credit rating. The Company sold its investments of \$600,000 following the downgrade. The Company recognized a realized gain upon sale of \$2,000 during the six months ended June 30, 2023.

Note 3 — Inventories

Inventories, net are stated at the lower of cost and net realizable value, determined on a first-in, first-out basis and consisted of the following (in thousands):

	June 28, 2024	December 29, 2023
Raw materials and purchased parts	\$ 9,453	\$ 9,766
Work in process	7,293	5,722
Finished goods	25,033	23,150
Total inventories, gross	41,779	38,638
Less inventory reserves	(2,497)	(3,508)
Total inventories, net	<u>\$ 39,282</u>	<u>\$ 35,130</u>

Note 4 — Prepayments, Deposits, and Other Current Assets

Prepayments, deposits, and other current assets consisted of the following (in thousands):

	June 28, 2024	December 29, 2023
Prepayments and deposits	\$ 6,901	\$ 5,924
Prepaid rent	3,137	292
Prepaid insurance	1,149	2,314
Prepaid marketing costs	1,024	2,141
Consumption tax receivable	—	820
Value added tax (VAT) receivable	1,904	2,456
BVG (Swiss Pension) prepayment	946	23
Other ⁽¹⁾	474	739
Total prepayments, deposits and other current assets	<u>\$ 15,535</u>	<u>\$ 14,709</u>

⁽¹⁾No individual category in "other current assets" exceeds 5% of the total prepayments, deposits and other current assets.

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 5 — Property, Plant and Equipment

Property, plant and equipment, net consisted of the following (in thousands):

	June 28, 2024	December 29, 2023
Machinery and equipment	\$ 34,794	\$ 30,874
Computer equipment and software	12,754	8,495
Furniture and fixtures	6,371	4,122
Leasehold improvements	12,995	10,780
Construction in process	41,458	40,364
Total property, plant and equipment, gross	108,372	94,635
Less accumulated depreciation	(30,872)	(27,800)
Total property, plant and equipment, net	<u>\$ 77,500</u>	<u>\$ 66,835</u>

Note 6 – Other Current Liabilities

Other current liabilities consisted of the following (in thousands):

	June 28, 2024	December 29, 2023
Accrued salaries and wages	\$ 13,717	\$ 12,519
Accrued bonuses	4,054	3,456
Accrued insurance	589	2,315
Income taxes payable	5,270	10,848
Marketing obligations	2,282	1,874
Other ⁽¹⁾	9,201	9,926
Total other current liabilities	<u>\$ 35,113</u>	<u>\$ 40,938</u>

⁽¹⁾No individual category in "Other" exceeds 5% of the other current liabilities.

Note 7 – Leases

Finance Leases

The Company entered into finance leases primarily related to purchases of equipment used for manufacturing, computer-related equipment or furniture and fixtures. These finance leases are two to five years in length and have fixed payment amounts for the term of the contract and have options to purchase the assets at the end of the lease term. Supplemental balance sheet information related to finance leases consisted of the following (dollars in thousands):

	June 28, 2024	December 29, 2023
Computer equipment and software	\$ 6	\$ 6
Furniture and fixtures	475	475
Finance lease right-of-use assets, gross	481	481
Less accumulated depreciation	(372)	(298)
Finance lease right-of-use assets, net	<u>\$ 109</u>	<u>\$ 183</u>
Current finance lease obligations	\$ 125	\$ 165
Long-term finance lease obligations	—	42
Total finance lease liability	<u>\$ 125</u>	<u>\$ 207</u>
Weighted-average remaining lease term (in years)	0.8	1.3
Weighted-average discount rate	4.25 %	4.24 %

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 7 – Leases (Continued)

Finance Leases (Continued)

Supplemental cash flow information related to finance leases consisted of the following (dollars in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Amortization of finance lease right-of-use asset	\$ 37	\$ 38	\$ 74	\$ 77
Interest on finance lease liabilities	2	3	4	7
Cash paid for amounts included in the measurement of finance lease liabilities:				
Operating cash flows	2	3	4	7
Financing cash flows	42	40	82	82

Operating Leases

The Company entered into operating leases primarily related to real property (office, manufacturing and warehouse facilities), automobiles and copiers. These operating leases are two to ten years in length with options to extend. The Company does not include any lease extensions in the initial valuation unless the Company was reasonably certain to extend the lease. Depending on the lease, there are those with fixed payment amounts for the entire length of the contract or payments which increase periodically as noted in the contract or increased at an inflation rate indicator. For operating leases that increase using an inflation rate indicator, the Company used the inflation rate at the time the lease was entered into for the length of the lease term. Supplemental balance sheet information related to operating leases consisted of the following (dollars in thousands):

	June 28, 2024	December 29, 2023
Machinery and equipment	\$ 696	\$ 735
Computer equipment and software	445	446
Real property	43,302	40,869
Operating lease right-of-use assets, gross	44,443	42,050
Less accumulated depreciation	(9,472)	(7,663)
Operating lease right-of-use assets, net	<u>\$ 34,971</u>	<u>\$ 34,387</u>
Current operating lease obligations	\$ 4,648	\$ 4,202
Long-term operating lease obligations	31,499	31,425
Total operating lease liability	<u>\$ 36,147</u>	<u>\$ 35,627</u>
Weighted-average remaining lease term (in years)	7.1	7.3
Weighted-average discount rate	5.52 %	5.48 %

Supplemental cash flow information related to operating leases was as follows (dollars in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Operating lease cost	\$ 2,089	\$ 1,357	\$ 4,312	\$ 2,464
Cash paid for amounts included in the measurement of operating lease liabilities:				
Operating cash flows	1,481	1,152	2,865	2,325
Right-of-use assets obtained in exchange for new operating lease liabilities	1,991	1,511	3,486	3,420

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 7 – Leases (Continued)

Future Maturities of Lease Liabilities

Estimated future maturities of lease liabilities under operating and finance leases having initial or remaining non-cancelable lease terms more than one year as of June 28, 2024 is as follows (in thousands):

As of June 28, 2024		Operating		Finance Leases
12 Months Ended		Leases		
June 2025	\$	6,776	\$	127
June 2026		5,579		—
June 2027		5,884		—
June 2028		5,707		—
June 2029		5,773		—
Thereafter		16,535		—
Total future minimum lease payments	\$	46,254	\$	127
Less amounts representing interest		(10,107)		(2)
Total lease liability	\$	<u>36,147</u>	\$	<u>125</u>

Note 8 — Income Taxes

The Company recorded an income tax provision as follows (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Provision for income taxes	\$ 2,955	\$ 2,428	\$ 4,083	\$ 4,437

The effective tax rates for the three months ended June 28, 2024 and June 30, 2023 were 28.6% and 28.6%, respectively, and were 50.3% and 33.6% for the six months ended June 28, 2024 and June 30, 2023, respectively. The Company's effective tax rates differ from the U.S. federal statutory rate of 21% for the three and six months ended June 28, 2024 and June 30, 2023, respectively, primarily due to the income tax expense generated in foreign jurisdictions.

Note 9 – Defined Benefit Pension Plans

The Company has defined benefit plans covering employees of its Switzerland and Japan operations. The following table summarizes the components of net periodic pension cost recorded for the Company's defined benefit pension plans (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Service cost ⁽¹⁾	\$ 313	\$ 254	\$ 638	\$ 503
Interest cost ⁽²⁾	87	90	171	177
Expected return on plan assets ⁽²⁾	(136)	(91)	(268)	(178)
Prior service credit ^{(2),(3)}	(45)	(45)	(90)	(90)
Actuarial loss recognized in current period ^{(2),(3)}	28	(6)	56	(13)
Net periodic pension cost	\$ <u>247</u>	\$ <u>202</u>	\$ <u>507</u>	\$ <u>399</u>

(1) Recognized in selling general and administrative expenses on the Condensed Consolidated Statements of Income.

(2) Recognized in other expense, net on the Condensed Consolidated Statements of Income.

(3) Amounts reclassified from accumulated other comprehensive income (loss).

The Company currently is not required to and does not make contributions to its Japan pension plan. The Company's contributions to its Swiss pension plan are as follows (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Employer contribution	\$ <u>272</u>	\$ <u>245</u>	\$ <u>539</u>	\$ <u>462</u>

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 10 — Stockholders' Equity

Incentive Plan

The Company maintains an Amended and Restated Omnibus Equity Incentive Plan (the "Equity Plan"). The Equity Plan allows for awards of stock options, stock appreciation rights, restricted stock, restricted stock units ("RSUs") and performance stock units ("PSUs") and other stock- and cash-based awards, including awards that are subject to service-based and performance-based vesting conditions. As of June 28, 2024, the Company had outstanding grants of stock options, restricted stock awards, RSUs and PSUs.

Stock option awards granted under the Equity Plan are granted at fair market value on the date of grant, become exercisable generally over a three-year period, or as determined by the Board of Directors, and expire over periods not exceeding 10 years from the date of grant. Certain stock options and stock-based awards provide for accelerated vesting if there is a change in control and pre-established financial metrics are met (as defined in the Equity Plan). Grants of restricted stock outstanding under the Equity Plan generally vest over periods of one to three years. Grants of RSUs and PSUs outstanding under the Equity Plan generally vest based on service, performance, or a combination of both. On June 20, 2024, stockholders approved a proposal to increase the number of shares under the Equity Plan by 2,600,000 shares, for a total of 22,805,000 shares. As of June 28, 2024, there were 3,487,255 shares available for grant under the Equity Plan.

Stock-Based Compensation

The cost that has been charged against income for stock-based compensation is set forth below (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Employee stock options	\$ 3,518	\$ 3,479	\$ 6,691	\$ 6,456
Restricted stock	170	79	198	146
RSUs	3,084	2,148	5,396	3,749
PSUs	2,119	2,403	2,804	3,509
Nonemployee stock options	151	314	292	628
Total stock-based compensation expense	<u>\$ 9,042</u>	<u>\$ 8,423</u>	<u>\$ 15,381</u>	<u>\$ 14,488</u>

The Company recorded stock-based compensation costs in the following categories (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Cost of sales	\$ 363	\$ 223	\$ 661	\$ 372
General and administrative	4,981	3,695	8,056	7,058
Selling and marketing	1,319	2,492	2,529	3,349
Research and development	2,379	2,013	4,135	3,709
Total stock-based compensation expense, net	9,042	8,423	15,381	14,488
Amounts capitalized as part of inventory	440	528	777	897
Total stock-based compensation expense, gross	<u>\$ 9,482</u>	<u>\$ 8,951</u>	<u>\$ 16,158</u>	<u>\$ 15,385</u>

As of June 28, 2024, total unrecognized compensation cost related to non-vested stock-based compensation arrangements were as follows (in thousands):

	June 28, 2024
Stock options	\$ 25,633
Restricted stock, RSUs and PSUs	38,796
Total unrecognized stock-based compensation cost	<u>\$ 64,429</u>

The cost is expected to be recognized over a weighted-average period of approximately two years.

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 10 — Stockholders' Equity (Continued)

Assumptions

The fair value of each stock option award is estimated on the date of grant using a Black-Scholes option valuation model applying the weighted-average assumptions noted in the following table. Expected volatilities are based on historical volatility of the Company's stock. The expected term of stock options granted is derived from the historical exercises and post-vesting cancellations and represents the period of time that stock options granted are expected to be outstanding. The Company has calculated a 8% estimated forfeiture rate based on historical forfeiture experience. The risk-free rate is based on the U.S. Treasury yield curve corresponding to the expected term at the time of the grant.

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Expected dividend yield	0%	0%	0%	0%
Expected volatility	59%	58%	59%	59%
Risk-free interest rate	4.45%	3.41%	4.19%	3.87%
Expected term (in years)	5.29	4.87	5.29	5.02

Stock Options

A summary of stock option activity under the Equity Plan for six months ended June 28, 2024 is presented below:

	Stock Options (in 000's)	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (in 000's)
Outstanding at December 29, 2023	2,630	\$ 46.38		
Granted	597	38.14		
Exercised	(205)	27.83		
Forfeited or expired	(114)	69.44		
Outstanding at June 28, 2024	<u>2,908</u>	\$ 45.08	6.81	\$ 31,731
Exercisable at June 28, 2024	<u>1,760</u>	\$ 44.45	5.29	\$ 24,251

Restricted Stock, Restricted Stock Units and Performance Stock Units

A summary of restricted stock, RSU and PSU activity under the Equity Plan for the six months ended June 28, 2024 is presented below (shares in thousands):

	Restricted Stock	RSUs	PSUs
Unvested at December 29, 2023	14	401	56
Granted	17	443	390
Vested	(10)	(122)	(24)
Forfeited or expired	(5)	(18)	(16)
Unvested at June 28, 2024	<u>16</u>	<u>704</u>	<u>406</u>

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 11 - Commitments and Contingencies

Litigation and Claims

From time to time, the Company is involved in various legal proceedings and other matters arising in the normal course of business. These legal proceedings and other matters may relate to, among other things, contractual rights and obligations, employment matters, or claims of product liability. The Company maintains insurance coverage for various matters, including product liability and certain securities claims. While the Company does not believe that any of the claims known is likely to have a material adverse effect on the Company's financial condition or results of operations, new claims or unexpected results of existing claims could lead to significant financial harm.

Note 12 — Basic and Diluted Net Income (Loss) Per Share

The following table sets forth the computation of basic and diluted net income per share (in thousands except per share amounts):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Numerator:				
Net income	\$ 7,379	\$ 6,064	\$ 4,040	\$ 8,774
Denominator:				
Weighted average common shares:				
Common shares outstanding	49,127	48,428	49,018	48,343
Less: Unvested restricted stock	—	(10)	—	(10)
Denominator for basic calculation	49,127	48,418	49,018	48,333
Weighted average effects of potentially diluted common stock:				
Stock options	468	986	407	1,050
Unvested restricted stock	7	3	6	3
RSUs	109	46	57	77
PSUs	100	63	41	61
Denominator for diluted calculation	<u>49,811</u>	<u>49,516</u>	<u>49,529</u>	<u>49,524</u>
Net income per share:				
Basic	<u>\$ 0.15</u>	<u>\$ 0.13</u>	<u>\$ 0.08</u>	<u>\$ 0.18</u>
Diluted	<u>\$ 0.15</u>	<u>\$ 0.12</u>	<u>\$ 0.08</u>	<u>\$ 0.18</u>

The following table sets forth (in thousands) the weighted average number of options to purchase shares of common stock, restricted stock, RSUs and PSUs with either exercise prices or unrecognized compensation cost per share greater than the average market price per share of the Company's common stock, which were not included in the calculation of diluted per share amounts because the effects would be anti-dilutive.

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Stock options	3,031	1,874	3,275	1,625
Restricted stock, RSUs and PSUs	180	127	63	24
Total	<u>3,211</u>	<u>2,001</u>	<u>3,338</u>	<u>1,649</u>

STAAR SURGICAL COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

Note 13 — Disaggregation of Sales, Geographic Sales and Product Sales

In the following tables, sales are disaggregated by category, sales by geographic market and sales by product data. The following breaks down sales into the following categories (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Non-consignment sales	\$ 94,775	\$ 88,068	\$ 166,539	\$ 155,231
Consignment sales	4,230	4,238	9,822	10,603
Total net sales	<u>\$ 99,005</u>	<u>\$ 92,306</u>	<u>\$ 176,361</u>	<u>\$ 165,834</u>

The Company markets and sells its products in over 75 countries and conducts its manufacturing in the United States. Other than China and Japan, the Company does not conduct business in any country in which its sales exceed 10% of worldwide consolidated net sales. Sales are attributed to countries based on location of customers. The composition of the Company's net sales to unaffiliated customers was as follows (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Domestic	\$ 5,399	\$ 4,346	\$ 10,334	\$ 8,897
Foreign:				
China	63,395	61,339	101,944	96,429
Japan	9,885	8,415	20,341	19,351
Other ⁽¹⁾	20,326	18,206	43,742	41,157
Total foreign sales	93,606	87,960	166,027	156,937
Total net sales	<u>\$ 99,005</u>	<u>\$ 92,306</u>	<u>\$ 176,361</u>	<u>\$ 165,834</u>

⁽¹⁾No other location individually exceeds 10% of the total sales.

100% of the Company's sales are generated from the ophthalmic surgical product segment and the chief operating decision maker makes operating decisions and allocates resources based upon the consolidated operating results, and therefore the Company operates as one operating segment for financial reporting purposes. The Company's principal products are implantable Collamer lenses ("ICLs") used in refractive surgery. Historically the Company marketed and sold cataract intraocular lenses ("IOLs") and related injectors and injector parts. The Company phased out sales of such products in fiscal 2023, and does not expect to sell any such products in fiscal 2024 or thereafter. The composition of the Company's net sales by product line was as follows (in thousands):

	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
ICLs	\$ 99,365	\$ 93,112	\$ 176,516	\$ 163,737
Other product sales:				
Cataract IOLs	—	40	—	1,516
Other surgical products ⁽¹⁾	(360)	(846)	(155)	581
Total other product sales	(360)	(806)	(155)	2,097
Total net sales	<u>\$ 99,005</u>	<u>\$ 92,306</u>	<u>\$ 176,361</u>	<u>\$ 165,834</u>

⁽¹⁾ Other surgical products include delivery systems and normal recurring sales adjustments such as sales return allowances.

The Company's China distributors accounted for 64% and 66% of net sales for the three months ended June 28, 2024 and June 30, 2023, respectively and accounted for 58% and 58% of net sales for the six months ended June 28, 2024 and June 30, 2023, respectively. As of June 28, 2024 and December 29, 2023, the Company's China distributors accounted for 70% and 70%, respectively, of consolidated trade receivables.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The matters addressed in this Item 2 that are not historical information constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation Reform Act of 1995, and is subject to the safe harbor created therein. In some cases readers can recognize forward-looking statements by the use of words like "anticipate," "estimate," "expect," "project," "intend," "may," "plan," "believe," "will," "should," "could," "forecast," "potential," "continue," "ongoing" (or the negative of those words and similar words or expressions), although not all forward-looking statements contain these words. In particular, these include statements regarding the intent, belief or current expectations of the Company and its management regarding any of the following: any projections of or guidance as to future earnings, revenue, sales, profit margins, expense rate, cash, effective tax rate, product mix, capital expense or any other financial items; the expected impact of the COVID-19 pandemic and related public health measures (including but not limited to their impact on sales, operations or clinical trials globally); the plans, strategies, and objectives of management for future operations or prospects for achieving such plans; statements regarding new, existing, or improved products, including but not limited to, expectations for success of new, existing, and improved products in the U.S. or international markets or government approval of a new or improved products; commercialization of new or improved products; future economic conditions or size of market opportunities; expected costs of operations; statements of belief, including as to achieving business plans for 2024 and beyond; expected regulatory activities and approvals, product launches, and any statements of assumptions underlying any of the foregoing.

Although we believe that the expectations reflected in these forward-looking statements are reasonable, we caution investors and prospective investors that any such forward-looking statements are not guarantees of future performance and involve risks, uncertainties, assumptions and other factors, which if they do not materialize or prove correct, could cause actual results to differ materially from those expressed or implied by such forward-looking statements. We caution you not to place undue reliance on these forward-looking statements and to note they speak only as of the date hereof. Factors that could cause actual results to differ materially from those set forth in the forward-looking statements include, without limitation, those described in our Annual Report on Form 10-K in "Item 1A. Risk Factors" filed on February 27, 2024. We disclaim any intention or obligation to update or review these financial projections or forward-looking statements due to new information or other events except as required by law.

The following discussion should be read in conjunction with the Company's unaudited Condensed Consolidated Financial Statements, including the related notes, provided in this report.

We intend to use our website as a means of disclosing material non-public information and for complying with our disclosure obligations under Regulation FD. Such disclosures will be included on our website in the 'Investor Relations' sections. Accordingly, investors should monitor such portions of our website, in addition to following our press releases, SEC filings and public conference calls and webcasts.

Overview

STAAR Surgical Company designs, develops, manufactures, and sells implantable lenses for the eye and accessory delivery systems used to deliver the lenses into the eye. We are the leading manufacturer of phakic implantable lenses used worldwide in corrective or "refractive" surgery. We have been dedicated solely to ophthalmic surgery for over 40 years. Our goal is to position our refractive lenses throughout the world as primary and premium solutions for patients seeking visual freedom from wearing eyeglasses or contact lenses while achieving excellent visual acuity through refractive vision correction. We generate worldwide revenue almost exclusively from sales of our implantable Collamer® lenses, or "ICLs." Our ICLs are made from Collamer, which is a proprietary collagen copolymer material created and exclusively used by STAAR to make our lenses soft, flexible and biocompatible with the eye. Our ICLs are phakic lenses, meaning that they are implanted into the eye without removing the eye's natural crystalline lens. This distinguishes an ICL procedure from other refractive procedures, as it does not involve the removal of corneal eye tissue. All of our ICLs are foldable, which allows the surgeon to insert them into the eye through a small incision during minimally invasive surgery. Further, while ICLs are intended to be permanent, our ICLs are reversible lens implants, meaning they can be removed by a doctor if desired.

STAAR employs a commercialization strategy that strives for sustainable profitable growth. Our growth strategy includes making our complete ICL product line available in our existing geographic markets and expanding into attractive markets where we do not sell our products today. In addition, we are focused on driving awareness of the ICL procedure and the clinical benefits of our ICLs, and providing surgeon training, support and education, particularly in our newer markets.

Critical Accounting Estimates

This Management's Discussion and Analysis of Financial Condition and Results of Operations discusses and analyzes data in our unaudited Condensed Consolidated Financial Statements provided in this report, which we have prepared in accordance with U.S. generally accepted accounting principles. Preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. Management bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Senior management has discussed the development, selection and disclosure of these estimates with the Audit Committee of our Board of Directors. Actual conditions may differ from our assumptions and actual results may differ from our estimates.

Management believes that there have been no significant changes during the six months ended June 28, 2024 to the items that we disclosed as our critical accounting estimates in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended December 29, 2023.

Results of Operations

The following table shows the percentage of our total sales represented by certain items reflected in our Condensed Consolidated Statements of Income for the periods indicated.

	Percentage of Net Sales for			
	Three Months Ended		Six Months Ended	
	June 28, 2024	June 30, 2023	June 28, 2024	June 30, 2023
Net sales	100.0%	100.0%	100.0%	100.0%
Cost of sales	20.8%	23.4%	20.9%	22.6%
Gross profit	79.2%	76.6%	79.1%	77.4%
General and administrative	23.9%	19.6%	26.6%	21.8%
Selling and marketing	29.1%	35.0%	31.5%	35.4%
Research and development	14.2%	12.7%	15.6%	13.3%
Total selling, general and administrative	67.2%	67.3%	73.7%	70.5%
Operating income	12.0%	9.3%	5.4%	6.9%
Total other income (expense), net	(1.6)%	(0.1)%	(0.8)%	1.1%
Income before income taxes	10.4%	9.2%	4.6%	8.0%
Provision for income taxes	3.0%	2.6%	2.3%	2.7%
Net income	7.4%	6.6%	2.3%	5.3%

Net Sales

The following table presents our net sales, by product (dollars in thousands):

	Three Months Ended		Percentage Change	Six Months Ended		Percentage Change
	June 28, 2024	June 30, 2023		June 28, 2024	June 30, 2023	
ICLs	\$ 99,365	\$ 93,112	6.7%	\$ 176,516	\$ 163,737	7.8%
Other product sales:						
Cataract IOLs	—	40	(100.0)%	—	1,516	(100.0)%
Other surgical products	(360)	(846)	(57.5)%	(155)	581	—*
Total other product sales	(360)	(806)	(55.3)%	(155)	2,097	—*
Net sales	<u>\$ 99,005</u>	<u>\$ 92,306</u>	7.3%	<u>\$ 176,361</u>	<u>\$ 165,834</u>	6.3%

* Denotes change is greater than $\pm 100\%$.

Net sales for the three months ended June 28, 2024 increased 7% from the same period of 2023. The increase in net sales was primarily due to increased ICL sales of \$6.3 million. Changes in foreign currency unfavorably impacted net sales by \$1.4 million.

Net sales for the six months ended June 28, 2024 increased 6% from the same period of 2023. The increase in net sales was primarily due to increased ICL sales of \$12.8 million, slightly offset by decreased other product sales of \$2.3 million. Changes in foreign currency unfavorably impacted net sales by \$2.3 million.

Total ICL sales for the three months ended June 28, 2024 increased 7% from the same period of 2023, with unit increase of 3%. The APAC region sales increased by 6%, with unit increase of 2%, due to sales growth in China, Japan, Korea and other APAC distributors. The EMEA region sales increased 10% with unit growth up 17%, due primarily to sales increases in our distributor markets. The Americas region sales increased 14%, with unit growth up 14%, primarily due to sales growth in the U.S. Changes in foreign currency unfavorably impacted ICL sales by \$1.3 million for the three months ended June 28, 2024.

Total ICL sales for the six months ended June 28, 2024 increased 8% from the same period of 2023, with unit increase of 3%. The APAC region sales increased by 7%, with unit increase of 1%, due to sales growth in China, Japan, Korea and other APAC distributors. The EMEA region sales increased 10% with unit growth up 20%, due primarily to sales increases in our distributor markets. The Americas region sales increased 13%, with unit growth up 13%, primarily due to sales growth in the U.S. Changes in foreign currency unfavorably impacted ICL sales by \$2.2 million for the six months ended June 28, 2024.

Other product sales, includes cataract intraocular lenses ("IOLs"), delivery systems and normal recurring sales adjustments such as sales return allowances. As a result of third-party materials and supply chain challenges that affected our cataract IOLs and associated delivery devices, we have phased out sales of our cataract IOLs as we focus on growing our ICL business. During 2023, we stopped manufacturing cataract IOLs, and we do not plan to sell cataract IOLs in 2024. Other product sales for the three months ended June 28, 2024 decreased 55% from the same period of 2023, due primarily to changes in sales return allowances. Other product sales for the six months ended June 28, 2024 decreased 107% from 2023 due primarily to a reduction in cataract IOL sales and decreased sales of cataract IOL injector parts.

Gross Profit

The following table presents our gross profit and gross profit margin (dollars in thousands):

	Three Months Ended		Percentage	Six Months Ended		Percentage
	June 28, 2024	June 30, 2023	Change	June 28, 2024	June 30, 2023	Change
			2024 vs. 2023			2024 vs. 2023
Gross profit	\$ 78,412	\$ 70,726	10.9%	\$ 139,447	\$ 128,288	8.7%
Gross margin	79.2%	76.6%		79.1%	77.4%	

Gross profit for the three and six months ended June 28, 2024 increased 10.9% and 8.7%, respectively, from the same period of 2023. Gross profit margin increased to 79.2% of revenue for the three months ended June 28, 2024 compared to 76.6% of revenue for the three months ended June 30, 2023, due primarily to changes in reserves related to cataract IOLs recognized in the three months ended June 30, 2023. Gross profit margin increased to 79.1% of revenue for the six months ended June 28, 2024 compared to 77.4% of revenue for the six months ended June 30, 2023, due primarily changes in reserves related to cataract IOLs recognized in the six months ended June 30, 2023.

General and Administrative Expense

The following table presents our general and administrative expenses (dollars in thousands):

	Three Months Ended		Percentage	Six Months Ended		Percentage
	June 28, 2024	June 30, 2023	Change	June 28, 2024	June 30, 2023	Change
			2024 vs. 2023			2024 vs. 2023
General and administrative expense	\$ 23,641	\$ 18,097	30.6%	\$ 46,869	\$ 36,195	29.5%
Percentage of sales	23.9%	19.6%		26.6%	21.8%	

General and administrative expenses for the three months ended June 28, 2024 increased 30.6% from the same period of 2023 due to increased bonus and stock-based compensation expenses, salary-related and payroll tax expenses, facility costs and outside services. General and administrative expenses for the six months ended June 30, 2023 increased 29.5% from the same period of 2023 due to increased outside services, bonus and stock-based compensation expenses, salary-related and payroll tax expenses and facility costs.

Selling and Marketing Expense

The following table presents our selling and marketing expenses (dollars in thousands):

	Three Months Ended		Percentage Change	Six Months Ended		Percentage Change
	June 28, 2024	June 30, 2023	2024 vs. 2023	June 28, 2024	June 30, 2023	2024 vs. 2023
Selling and marketing expense	\$ 28,819	\$ 32,277	(10.7)%	\$ 55,527	\$ 58,631	(5.3)%
Percentage of sales	29.1%	35.0%		31.5%	35.4%	

Selling and marketing expenses for the three months ended June 28, 2024 decreased 10.7% from the same period of 2023 due to decreased advertising and promotional activities and bonus and stock-based compensation expenses, partially offset by increased salary-related and payroll tax expenses. Selling and marketing expenses for the six months ended June 28, 2024 decreased 5.3% from the same period of 2023 due to decreased advertising and promotional activities and bonus and stock-based compensation expenses, partially offset by increased salary-related and payroll tax expenses, trade shows and sales meetings expenses and travel and entertainment related expenses.

Research and Development Expense

The following table presents our research and development expenses (dollars in thousands):

	Three Months Ended		Percentage Change	Six Months Ended		Percentage Change
	June 28, 2024	June 30, 2023	2024 vs. 2023	June 28, 2024	June 30, 2023	2024 vs. 2023
Research and development expense	\$ 14,054	\$ 11,755	19.6%	\$ 27,434	\$ 22,065	24.3%
Percentage of sales	14.2%	12.7%		15.6%	13.3%	

Research and development expenses for the three and six months ended June 28, 2024 increased 19.6% and 24.3% from the three and six months ended June 30, 2023, respectively, due mainly to increased salary-related and payroll tax expenses and bonus and stock-based compensation expenses, partially offset by decreased clinical expenses associated with U.S. post-approval clinical activities.

Other Expense, Net

The following table presents our other expenses, net (dollars in thousands):

	Three Months Ended		Percentage Change	Six Months Ended		Percentage Change
	June 28, 2024	June 30, 2023	2024 vs. 2023	June 28, 2024	June 30, 2023	2024 vs. 2023
Other income (expense), net	\$ (1,564)	\$ (105)	—*	\$ (1,494)	\$ 1,814	—*
Percentage of sales	(1.6)%	(0.1)%		(0.8)%	1.1%	

* Denotes change is greater than $\pm 100\%$.

Other expense, net increased for the three and six months ended June 28, 2024 and June 30, 2023, primarily due to higher foreign exchange losses.

Income Taxes

The following table presents our income tax provision (dollars in thousands):

	Three Months Ended		Percentage Change	Six Months Ended		Percentage Change
	June 28, 2024	June 30, 2023	2024 vs. 2023	June 28, 2024	June 30, 2023	2024 vs. 2023
Income tax provision	\$ 2,955	\$ 2,428	21.7%	\$ 4,083	\$ 4,437	(8.0)%

The effective tax rates for the three months ended June 28, 2024 and June 30, 2023 were 28.6% and 28.6%, respectively. The effective tax rates for the six months ended June 28, 2024 and June 30, 2023 were 50.3% and 33.6%, respectively. Our

effective tax rates differ from the U.S. federal statutory rate of 21%, primarily due to the income tax expense generated in foreign jurisdictions.

Our future effective income tax rate depends on various factors, such as changes in tax laws, regulations, accounting principles, or interpretations thereof, and the geographic composition of our pre-tax income. We carefully monitor these factors and adjust our effective income tax rate accordingly.

Liquidity and Capital Resources

Our principal sources of liquidity are cash, cash equivalents, investments available for sale ("AFS") and cash flow from operating activities. We believe these sources of liquidity will be sufficient to meet our anticipated cash needs, including working capital needs, capital expenditures and contractual obligations for at least 12 months from the issuance date of the financial statements. We expect that cash flow from operating activities may fluctuate in future periods as a result of a number of factors, including fluctuations in our operating results, working capital needs, capital expenditures, and capital deployment decisions. In addition, future capital requirements will depend on many factors including our growth rate in net sales, the timing and extent of spending to support our growth strategy, the expansion of selling and marketing activities, the timing of introductions of new products, as well as global macroeconomic factors. Our financial condition at June 28, 2024 and December 29, 2023 included the following (in thousands):

	June 28, 2024	December 29, 2023	2024 vs. 2023
Cash and cash equivalents	\$ 192,776	\$ 183,038	\$ 9,738
Investments available for sale	42,689	49,391	(6,702)
Total	\$ 235,465	\$ 232,429	\$ 3,036
Current assets	\$ 383,817	\$ 365,269	\$ 18,548
Current liabilities	66,170	65,036	1,134
Working capital	\$ 317,647	\$ 300,233	\$ 17,414

Cash and cash equivalents include cash and balances in deposits and money market accounts held at banks and financial institutions. Our investment policy primary objective is capital preservation while maximizing our return on investment. Investments available for sale may include U.S. government and corporate debt securities, commercial paper, certain certificates deposit and related security types, that are rated by two nationally recognized statistical rating organizations with minimum investment grade ratings of AAA to A-/A-1+ to A-2, or the equivalent. The maturity of individual investments may not extend 24 months from the date of purchase. There are also limits to the amount of credit exposure in any given security type. We do not have any off-balance sheet arrangements.

A summary of cash flows for the six months ended June 28, 2024 and June 30, 2023 was as follows (in thousands):

	June 28, 2024	June 30, 2023
Cash flows from:		
Operating activities	\$ 11,267	\$ (11,400)
Investing activities	(4,481)	20,105
Financing activities	4,219	(59)
Effect of exchange rate changes	(1,267)	(431)
Net increase in cash and cash equivalents	9,738	8,215
Cash and cash equivalents, at beginning of year	183,038	86,480
Cash and cash equivalents, at end of period	\$ 192,776	\$ 94,695

For the six months ended June 28, 2024 net cash provided by operating activities consisted of \$19.9 million in non-cash items and net income of \$4.0 million, partially offset by \$12.7 million in working-capital changes. For the six months ended June 30, 2023 net cash used in operating activities consisted of \$39.4 million in working-capital changes, partially offset by \$19.2 million in non-cash items and net income of \$8.8 million.

For the six months ended June 28, 2024, net cash used in investment activities was \$4.5 million which consisted of \$20.2 million in purchases of investments AFS and \$11.4 million in purchases of property, plant and equipment, partially offset by \$27.2 million of proceeds from the sale or maturity of investments AFS. For the six months ended June 30, 2023, net cash provided by investment activity was \$20.1 million which consisted of \$68.6 million of proceeds from the sale or maturity of

investments AFS, partially offset by \$42.6 million in purchases of investments AFS and \$5.9 million in purchases of property, plant and equipment.

Net cash provided by financing activities for the six months ended June 28, 2024 was \$4.2 million which consisted of \$5.7 million of proceeds from the exercise of stock options, partially offset by \$1.4 million to repurchase of employee common stock for taxes withheld. For the six months ended June 30, 2023, net cash used in financing activities was \$0.1 million which consisted of \$2.0 million of proceeds from the exercise of stock options, offset by \$2.0 million to repurchase of employee common stock for taxes withheld.

Commitments

Employment Agreements

The Company's Chief Executive Officer entered into an employment agreement with the Company, effective January 1, 2023. He and certain officers have as provisions of their agreements certain rights, including continuance of cash compensation and benefits, upon a "change in control," which may include an acquisition of substantially all of its assets, or termination "without cause or for good reason" as defined in the employment agreements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

During the six months ended June 28, 2024, there have been no material changes in the Company's qualitative and quantitative market risk since the disclosure in the Company's Annual Report on Form 10-K for the year ended December 29, 2023.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our CEO and CFO, of the effectiveness of the design and operation of the disclosure controls and procedures of the Company. Based on that evaluation, our CEO and CFO concluded, as of the end of the period covered by this quarterly report on Form 10-Q, that our disclosure controls and procedures were effective. For purposes of this statement, the term "disclosure controls and procedures" means controls and other procedures of the Company that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act (15 U.S.C. 78a et seq.) is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Our management, including the CEO and the CFO, do not expect that our disclosure controls and procedures or our internal control over financial reporting will necessarily prevent all fraud or material errors. An internal control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations on all internal control systems, our internal control system can provide only reasonable assurance of achieving its objectives and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of internal control is also based in part upon certain assumptions about the likelihood of future events, and can provide only reasonable, not absolute, assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in circumstances, or the degree of compliance with the policies and procedures may deteriorate.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended June 28, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

From time to time, the Company is involved in various legal proceedings and other matters arising in the normal course of business. These legal proceedings and other matters may relate to, among other things, contractual rights and obligations, employment matters, or claims of product liability. The Company maintains insurance coverage for various matters, including product liability and certain securities claims. While the Company does not believe that any of the claims known is likely to have a material adverse effect on the Company's financial condition or results of operations, new claims or unexpected results of existing claims could lead to significant financial harm.

ITEM 1A. RISK FACTORS

Our short and long-term success is subject to many factors that are beyond our control. Investors and prospective investors should consider carefully information contained in this report and the risks and uncertainties described in "Part I—Item 1A—Risk Factors" of the Company's Form 10-K for the fiscal year ended December 29, 2023. Such risks and uncertainties could materially adversely affect our business, financial condition or operating results.

ITEM 4. MINE SAFETY DISCLOSURES

Not Applicable.

ITEM 5. OTHER INFORMATION

(c) Trading Plans

During the quarter ended June 28, 2024, no director or officer adopted or terminated:

- (i) Any contract, instruction or written plan for the purchase or sale of securities of the Company intended to satisfy the affirmative defense conditions of Rule 10b5-1(c); and
- (ii) Any "non-Rule 10b5-1 trading arrangement" as defined in paragraph (c) of item 408(a) of Regulation S-K.

ITEM 6. EXHIBITS

Exhibit Number	Description
3.1	Amended and Restated Certificate of Incorporation (incorporated by reference to Appendix 2 of the Company's Proxy Statement on Form DEF 14A as filed with the Commission on April 26, 2018).
3.2	Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K as filed with the Commission on February 1, 2023).
4.1	Form of Certificate for Common Stock, par value \$0.01 per share (incorporated by reference to Exhibit 4.1 to Amendment No. 1 to the Company's Registration Statement on Form 8 A/A as filed with the Commission on April 18, 2003).
10.1#	STAAR Surgical Company Amended and Restated Omnibus Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K as filed with the Commission on June 21, 2024).
10.2#	Amendment No. 1 to the STAAR Surgical Company Amended and Restated Omnibus Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K as filed with the Commission on June 21, 2024).
31.1*	Certifications Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certifications Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification Pursuant to 18 U.S.C. Section 1350, Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. **
101*	Financial statements from the quarterly report on Form 10-Q of STAAR Surgical Company for the quarter ended June 28, 2024 formatted in Inline Extensible Business Reporting Language (iXBRL), are filed herewith and include: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Income, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Stockholders' Equity, (v) the Condensed Consolidated Statements of Cash Flows, and (vi) the Notes to Condensed Consolidated Financial Statements tagged as blocks of text.
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended June 28, 2024, has been formatted in Inline XBRL with applicable taxonomy extension information contained in Exhibit 101.
#	Indicates management contract or compensatory plan.
*	Filed herewith.
**	Certification furnished herewith solely to accompany this annual report pursuant to 18 U.S.C. Section 1350. Certification is not deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section. Such certification is not deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act except to the extent that the registrant specifically incorporates it by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STAAR SURGICAL COMPANY

Dated: August 7, 2024

By: /s/ PATRICK F. WILLIAMS
Patrick F. Williams
Chief Financial Officer
(on behalf of the Registrant and as its principal financial officer)

Certifications

I, Thomas G. Frinzi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of STAAR Surgical Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 7, 2024

/s/ THOMAS G. FRINZI

Thomas G. Frinzi

***President, Chief Executive Officer, and Chair
of the Board (principal executive officer)***

Certifications

I, Patrick F. Williams, certify that:

1. I have reviewed this quarterly report on Form 10-Q of STAAR Surgical Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 7, 2024

/s/ PATRICK F. WILLIAMS
Patrick F. Williams
Chief Financial Officer
(principal financial officer)

**Certification pursuant to 18 U.S.C. Section 1350,
As adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the filing of the Quarterly Report on Form 10-Q for the period ended June 28, 2024 (the "Report") by STAAR Surgical Company ("Registrant"), each of the undersigned hereby certifies that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Registrant as of and for the periods presented in the Report.

Dated: August 7, 2024

/s/ THOMAS G. FRINZI
Thomas G. Frinzi
***President, Chief Executive Officer, Chair
of the Board (principal executive officer)***

Dated: August 7, 2024

/s/ PATRICK F. WILLIAMS
Patrick F. Williams
***Chief Financial Officer
(principal financial officer)***

A signed original of this written statement required by 18 U.S.C. Section 1350 has been provided to STAAR Surgical Company and will be furnished to the Securities and Exchange Commission or its staff upon request.
