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Employer Identification No.)802 East 1050 SouthAmerican Fork, UT 84003(Address of principal executive offices, including zip code)(801) 899-1000(Registrant's telephone number, including area code)_____Securities registered pursuant to Section 12(b) of the Act:Title of each classÂ Trading symbol(s)Name of each exchange on which registeredClass B Common Stock, par value $0.001 per shareDOMOThe Nasdaq Global Market_____Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes Â½ No Â¨Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Â§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes Â½ No Â¨Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of â€œlarge accelerated filer,â€ â€œaccelerated filer,â€ â€œsmaller reporting company,â€ and â€œemerging growth companyâ€ in Rule 12b-2 of the Exchange Act. Large accelerated filer â˜Accelerated filer â˜’Non-accelerated filer â˜Smaller reporting company â˜Emerging growth company â˜If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.Â â˜Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YesÂ â˜Â No â˜’As ofÂ December 2, 2024 there were approximately 3,263,659 shares of the registrant's Class A common stock and 35,843,916 shares of the registrant's Class B common stock outstanding.TABLE OF CONTENTSPagePART I. FINANCIAL INFORMATION1Item 1. Financial Statements (unaudited)1Condensed Consolidated Balance Sheets1Condensed Consolidated Statements of Operations2Condensed Consolidated Statements of Comprehensive Loss3Condensed Consolidated Statements of Stockholders' Deficit4Condensed Consolidated Statements of Cash Flows6Notes to Condensed Consolidated Financial Statements8Item 2. Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations27Item 3. Quantitative and Qualitative Disclosures about Market Risk42Item 4. Controls and Procedures43PART II. OTHER INFORMATION44Item 1. Legal Proceedings44Item 1A. Risk Factors44Item 5. Other Information76Item 6. Exhibits77Signatures79SUMMARY RISK FACTORSOur business is subject to numerous risks and uncertainties, as described further in the section of this report captioned â€œRisk Factors,â€ which may cause us not to realize the full benefits of our strengths or may cause us to be unable to successfully execute all or part of our strategy. Some of the most significant challenges and risks include the following:â€¢we have a history of losses, and we may not be able to generate sufficient revenue to achieve or maintain profitability in the future;â€¢we have been growing and expect to continue to invest in our growth for the foreseeable future, and if we fail to manage this growth effectively, our business and operating results will be adversely affected;â€¢our ability to raise capital in the future may be limited, and if we fail to raise capital when needed in the future, we could be prevented from growing or could be forced to delay or eliminate product development efforts or other operations;â€¢adverse events or perceptions affecting the financial services industry could adversely affect our operating results, financial condition and prospects;â€¢if we are unable to attract new customers in a manner that is cost-effective, our revenue growth could be slower than we expect and our business may be harmed;â€¢if customers do not renew their contracts with us or reduce their use of our platform, our revenue will decline and our operating results and financial condition may be adversely affected;â€¢if customers do not expand their use of our platform or adopt additional use cases, our growth prospects, operating results and financial condition may be adversely affected;â€¢we face intense competition, and we may not be able to compete effectively, which could reduce demand for our platform and adversely affect our business, growth, revenue and market share;â€¢if our or our customersâ€™ access to data becomes limited, our business, results of operations and financial condition may be adversely affected;â€¢if we fail to effectively align, develop and expand our sales and marketing capabilities with our new pricing structure and increase sales efficiency, our ability to increase our customer base and increase acceptance of our platform could be harmed; â€¢we have experienced management and board turnover, which creates uncertainties and could harm our business;â€¢we are subject to governmental laws, regulation and other legal obligations, particularly those related to privacy, data protection and information security, and any actual or perceived failure to comply with such obligations could impair our efforts to maintain and expand our customer base, causing our growth to be limited and harming our business;â€¢if our network, application, or computer systems are breached or unauthorized access to customer data or other sensitive data is otherwise obtained, our platform may be perceived as insecure and we may lose existing customers or fail to attract new customers, operations may be disrupted if systems or data become unavailable, our reputation may be damaged and we may incur significant remediation costs or liabilities, including regulatory fines for violation of compliance requirements;â€¢third-party claims that we are infringing or otherwise violating the intellectual property rights of others, whether successful or not, could subject us to costly and time-consuming litigation or require us to obtain expensive licenses, and our business could be harmed;â€¢the success of our business depends in part on our ability to protect and enforce our intellectual property rights; â€¢the dual class structure of our common stock has the effect of concentrating voting control with Joshua G. James, our founder and chief executive officer, which will limit your ability to influence the outcome of important transactions, including a change in control; andâ€¢economic uncertainties or downturns could materially adversely affect our business.PART I. FINANCIAL INFORMATIONItem 1. Financial Statements (unaudited)Domo,Â Inc.Condensed Consolidated Balance Sheets (in thousands, except per share amounts)(unaudited)Â As of January 31,As of October 31,Â 20242024AssetsÂ Current assets:Â Cash, cash equivalents, and restricted cash$60,939Â $40,925Â Accounts receivable, net of allowances of $3,711 and $3,206 as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, respectively67,197Â 57,177Â Contract acquisition costs, net16,006Â 15,288Â Prepaid expenses and other current assets9,602Â 7,083Â Total current assets153,744Â 120,473Â Property and equipment, net27,003Â 27,937Â Right-of-use assets11,746Â 10,108Â Contract acquisition costs, noncurrent, net19,542Â 17,420Â Intangible assets, net2,740Â 2,267Â Goodwill9,478Â 9,478Â Other assets1,407Â 2,528Â Total assets$225,660Â $190,211Â Liabilities and stockholders' deficitÂ Â Current liabilities:Â Â Accounts payable$4,313Â $8,403Â Accrued expenses and other current liabilities43,430Â 58,392Â Lease liabilities 4,807Â 5,506Â Deferred revenue185,250Â 153,919Â Total current liabilities237,800Â 226,220Â Lease liabilities, noncurrent11,135Â 8,125Â Deferred revenue, noncurrent2,736Â 3,311Â Other liabilities, noncurrent14,001Â 8,151Â Long-term debt113,534Â 115,574Â Total liabilities379,206Â 361,381Â Commitments and contingencies (NoteÂ 12)Stockholders' deficit:Preferred stock, $0.001 par value per share; 10,000 shares authorized as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024; no shares issued and outstanding as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024â€”Â â€”Â Class A common stock, $0.001 par value per share; 3,264 shares authorized as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024; 3,264 shares issued and outstanding as of JanuaryÂ 31, 2024 and OctoberÂ 31, 20243Â 3Â Class B common stock, $0.001 par value per share; 500,000 shares authorized as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024; 33,656 and 35,842 shares issued and outstanding as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, respectively34Â 36Â Additional paid-in capital1,252,200Â 1,298,596Â Accumulated other comprehensive loss(180)56Â Accumulated deficit(1,405,603)(1,469,861)Total stockholders' deficit(153,546)(171,170)Total liabilities and stockholders' deficit$225,660Â $190,211Â See accompanying notes to condensed consolidated financial statements.1Domo,Â Inc.Condensed Consolidated Statements of Operations(in thousands, except per share amounts)(unaudited)Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320232024Revenue:Â Subscription$71,293Â $71,113Â $213,594Â $214,144Â Professional services and other8,382Â 8,651Â 25,211Â 24,130Â Total revenue79,675Â 79,764Â 238,805Â 238,274Â Cost of revenue:Subscription11,523Â 13,334Â 33,588Â 39,410Â Professional services and other7,253Â 6,627Â 22,847Â 21,389Â Total cost of revenue18,776Â 19,961Â 56,435Â 60,799Â Gross profit60,899Â 59,803Â 182,370Â 177,475Â Operating expenses:Sales and marketing40,262Â 37,194Â 124,464Â 116,040Â Research and development19,729Â 21,264Â 63,931Â 65,952Â General and administrative12,130Â 12,429Â 35,509Â 42,504Â Total operating expenses72,121Â 70,887Â 223,904Â 224,496Â Loss from operations(11,222)(11,084)(41,534)(47,021)Other expense, net:Loss on extinguishment of debtâ€”Â (1,850)â€”Â (1,850)Other expense, net(4,930)(5,622)(14,549)(14,805)Total other expense, net(4,930)(7,472)(14,549)(16,655)Loss before income taxes(16,152)(18,556)(56,083)(63,676)Provision for income taxes261Â 205Â 801Â 582Â Net loss$(16,413)$(18,761)$(56,884)$(64,258)Net loss per share, basic and diluted(0.45)(0.48)(1.59)(1.68)Weighted-averageÂ number of shares used in computing net loss per share, basic and diluted36,310Â 38,832Â 35,812Â 38,243Â See accompanying notes to condensed consolidated financial statements.2Domo,Â Inc.Condensed Consolidated Statements of Comprehensive Loss(in thousands)(unaudited)Â Three Months Ended October 31,Nine Months Ended October 31,Â 2023202420232024Net loss$(16,413)$(18,761)$(56,884)$(64,258)Foreign currency translation adjustments(808)136Â (462)236Â Comprehensive loss$(17,221)$(18,625)$(57,346)$(64,022)See accompanying notes to condensed consolidated financial statements.3Domo,Â Inc.Condensed Consolidated Statements of Stockholders' Deficit(in thousands, except share amounts)(unaudited)Nine Months Ended October 31, 2023Class A Common StockClass B Common StockAdditional Paid-in CapitalAccumulatedOtherComprehensive (Loss) IncomeAccumulatedDeficitTotalStockholders' DeficitSharesAmountSharesAmountBalance as of January 31, 20233,263,659Â $3Â 31,572,826Â $32Â $1,183,921Â (322)(1,330,034)$(146,400)Vesting of restricted stock unitsâ€”Â â€”Â 704,314Â â€”Â â€”Â â€”Â â€”Â â€”Â Issuance of common stock under employee stock purchase planâ€”Â â€”Â 169,801Â â€”Â 2,032Â â€”Â â€”Â 2,032Â Stock-based compensation expenseâ€”Â â€”Â â€”Â 17,422Â â€”Â â€”Â 17,422Â Other comprehensive incomeâ€”Â â€”Â â€”Â â€”Â 180Â â€”Â 180Â Net lossâ€”Â â€”Â â€”Â â€”Â â€”Â (24,403)(24,403)Balance as of April 30, 20233,263,659Â $3Â 32,446,941Â $32Â $1,203,375Â (142)(1,354,437)$(151,169)Vesting of restricted stock unitsâ€”Â â€”Â 371,892Â 1Â â€”Â â€”Â â€”Â 1Â Exercise of stock optionsâ€”Â â€”Â 316Â â€”Â 3Â â€”Â â€”Â 3Â Stock-based compensation expenseâ€”Â â€”Â â€”Â â€”Â 15,226Â â€”Â â€”Â 15,226Â Other comprehensive incomeâ€”Â â€”Â â€”Â â€”Â 166Â â€”Â 166Â Net lossâ€”Â â€”Â â€”Â â€”Â â€”Â (16,068)(16,068)Balance as of July 31, 20233,263,659Â $3Â 32,819,149Â $33Â $1,218,604Â $24Â $(1,370,505)$(151,841)Vesting of restricted stock unitsâ€”Â â€”Â 365,003Â â€”Â â€”Â â€”Â â€”Â â€”Â Issuance of common stock under employee stock purchase planâ€”Â â€”Â 162,502Â â€”Â 1,374Â â€”Â â€”Â 1,374Â Exercise of stock optionsâ€”Â â€”Â 7,322Â â€”Â 62Â â€”Â â€”Â 62Â Stock-based compensation expenseâ€”Â â€”Â â€”Â â€”Â 16,855Â â€”Â â€”Â 16,855Â Other comprehensive lossâ€”Â â€”Â â€”Â â€”Â â€”Â (808)â€”Â (808)Net lossâ€”Â â€”Â â€”Â â€”Â â€”Â (16,413)(16,413)Balance as of October 31, 20233,263,659Â $3Â 33,353,976Â $33Â $1,236,895Â (784)(1,386,918)$(150,771)See accompanying notes to condensed consolidated financial statements.4Domo,Â Inc.Condensed Consolidated Statements of Stockholders' Deficit (Continued)(in thousands, except share amounts)(unaudited)Nine Months Ended October 31, 2024Class A Common StockClass B Common StockAdditional Paid-in CapitalAccumulatedOtherComprehensive (Loss) IncomeAccumulatedDeficitTotalStockholders' DeficitSharesAmountSharesAmountBalance as of January 31, 20243,263,659Â $3Â 33,655,756Â $34Â $1,252,200Â (180)(1,405,603)$(153,546)Vesting of restricted stock unitsâ€”Â â€”Â 1,111,795Â 1Â â€”Â â€”Â â€”Â 1Â Issuance of common stock under employee stock purchase planâ€”Â â€”Â 143,206Â â€”Â 1,121Â â€”Â â€”Â 1,121Â Stock-based compensation expenseâ€”Â â€”Â â€”Â â€”Â 15,196Â â€”Â â€”Â 15,196Â Other comprehensive lossâ€”Â â€”Â â€”Â â€”Â â€”Â (246)â€”Â (246)Net lossâ€”Â â€”Â â€”Â â€”Â â€”Â (26,007)(26,007)Balance as of April 30, 20243,263,659Â $3Â 34,910,757Â $35Â $1,268,517Â (426)(1,431,610)$(163,481)Vesting of restricted stock unitsâ€”Â â€”Â 486,654Â â€”Â â€”Â â€”Â â€”Â â€”Â Shares repurchased for tax withholdings on vesting of restricted stockâ€”Â â€”Â (30,204)â€”Â (208)â€”Â â€”Â (208)Stock-based compensation expenseâ€”Â â€”Â â€”Â â€”Â 16,472Â â€”Â â€”Â 16,472Â Other comprehensive incomeâ€”Â â€”Â â€”Â â€”Â â€”Â 346Â â€”Â 346Â Net lossâ€”Â â€”Â â€”Â â€”Â â€”Â â€”Â (19,490)(19,490)Balance as of July 31, 20243,263,659Â $3Â 35,367,207Â $35Â $1,284,781Â (80)(1,451,100)$(166,361)Vesting of restricted stock unitsâ€”Â â€”Â 386,507Â 1Â â€”Â â€”Â â€”Â 1Â Shares repurchased for tax withholdings on vesting of restricted stockâ€”Â â€”Â (42,119)â€”Â (296)â€”Â â€”Â (296)Issuance of common stock under employee stock purchase planâ€”Â â€”Â 130,134Â â€”Â 789Â â€”Â â€”Â 789Â Stock-based compensation expenseâ€”Â â€”Â â€”Â â€”Â 13,322Â â€”Â â€”Â 13,322Â Other comprehensive incomeâ€”Â â€”Â â€”Â â€”Â 136Â â€”Â 136Â Net lossâ€”Â â€”Â â€”Â â€”Â â€”Â (18,761)(18,761)Balance as of October 31, 20243,263,659Â $3Â 35,841,729Â $36Â $1,298,596Â $56Â $(1,469,861)$(171,170)See accompanying notes to condensed consolidated financial statements.5Domo,Â Inc.Condensed Consolidated Statements of Cash Flows(in thousands)(unaudited)Nine Months Ended October 31,20232024Cash flows from operating activitiesNet loss$(56,884)$(64,258)Adjustments to reconcile net loss to net cash used in operating activities:Depreciation and amortization4,738Â 7,117Â Non-cash lease expense3,235Â 3,320Â Amortization of contract acquisition costs13,354Â 13,181Â Stock-based compensation expense47,901Â 43,776Â Loss on extinguishment of debtâ€”Â 1,850Â Remeasurement of warrant liabilityâ€”Â 33Â Other, net3,643Â 4,334Â Change in operating assets and liabilities:Accounts receivable, net23,750Â 10,020Â Contract acquisition costs(10,921)(10,328)Prepaid expenses and other(173)1,819Â Accounts payable(966)(152)Operating lease liabilities(4,054)(4,000)Accrued expenses and other liabilities(3,361)6,073Â Deferred revenue(23,124)(30,756)Net cash used in operating activities(2,862)(17,971)Cash flows from investing activitiesPurchases of property and equipment(9,214)(7,245)Purchases of intangible assets(26)â€”Â Net cash used in investing activities(9,240)(7,245)Cash flows from financing activitiesPayments of deferred offering costs for registration statementâ€”Â (402)Proceeds from shares issued in connection with employee stock purchase plan3,406Â 1,910Â Shares repurchased for tax withholdings on vesting of restricted stockâ€”Â (504)Debt proceeds, net of issuance costsâ€”Â 52,758Â Repayment of debt and related feesâ€”Â (53,177)Proceeds from short-term payable financingâ€”Â 8,972Â Payments on short-term payable financingâ€”Â (4,536)Proceeds from exercise of stock options65Â â€”Â Net cash provided by financing activities3,471Â 5,021Â Effect of exchange rate changes on cash, cash equivalents, and restricted cash(482)181Â Net decrease in cash, cash equivalents, and restricted cash(9,113)(20,014)Cash, cash equivalents, and restricted cash at beginning of period66,500Â 60,939Â Cash, cash equivalents, and restricted cash at end of period$57,387Â $40,925Â Supplemental disclosures of cash flow informationCash paid for income taxes, net of refunds$407Â $1,152Â Cash paid for interest$9,303Â $9,495Â 6Domo,Â Inc.Condensed Consolidated Statements of Cash Flows (Continued)(in thousands)(unaudited)Non-cash investing and financing activitiesOperating lease right-of-use assets obtained for lease liabilities$351Â $1,647Â Purchases of property and equipment included in accounts payable and lease liabilities$673Â $â€”Â Stock-based compensation capitalized as internal-use software$1,866Â $1,931Â Debt issuance costs in accounts payable and accrued liabilities$â€”Â $206Â Deferred offering costs for registration statement in accounts

payable and accrued liabilities$â€”Â $765Â Issuance of warrants in connection with credit facility$â€”Â $11,058Â See accompanying notes to condensed consolidated financial statements.7Domo, Inc.Notes to Condensed Consolidated Financial Statements(unaudited)1. Overview and Basis of PresentationDescription of Business and Basis of PresentationDomo,Â Inc. (the Company) provides a cloud-based platform that digitally connects everyone from the CEO to the frontline employee with all the data, systems and people in an organization, giving them access to real-time data and insights and allowing them to put data to work for everyone so they can multiply their impact on the business. The Company is incorporated in Delaware. The Company's headquarters is located in American Fork, Utah and the Company has subsidiaries in the United Kingdom, Australia, Japan, Hong Kong, Singapore, New Zealand, Canada, and India.The accompanying unaudited condensed consolidated financial statements, which include the accounts of the Company and its wholly owned subsidiaries, have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). All intercompany balances and transactions have been eliminated in consolidation. The Companyâ€™s fiscal year ends on January 31. Unaudited Condensed Consolidated Financial StatementsThe accompanying condensed consolidated balance sheet as of OctoberÂ 31, 2024, and the condensed consolidated statements of operations, comprehensive loss, and stockholders' deficit for the three and nine months ended October 31, 2023 and 2024 and condensed consolidated statements of cash flows for the nine months ended October 31, 2023 and 2024 are unaudited. The unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and, in the opinion of management, reflect all adjustments necessary to state fairly the Company's financial position as of OctoberÂ 31, 2024, its results of operations for the three and nine months ended October 31, 2023 and 2024 and condensed consolidated statements of cash flows for the nine months ended October 31, 2023 and 2024. The financial data and the other financial information disclosed in the notes to these condensed consolidated financial statements related to the three-month and nine-month periods are also unaudited. The results of operations for the three and nine months ended October 31, 2024 are not necessarily indicative of the results to be expected for the fiscal year ending JanuaryÂ 31, 2025 or for any other future year or interim period.The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the related notes thereto as of and for the year ended JanuaryÂ 31, 2024, included in the Company's Annual Report on Form 10-K.Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported in the condensed consolidated financial statements and the accompanying notes. The Company bases its estimates on historical experience and on other assumptions that its management believes are reasonable under the circumstances.Â Actual results could differ from those estimates. The Companyâ€™s estimates and judgments include the determination of standalone selling prices for the Companyâ€™s services, which are used to determine revenue recognition for arrangements with multiple performance obligations; the amortization period for deferred contract acquisition costs; valuation of the Companyâ€™s stock-based compensation and related service period; useful lives of fixed assets; the fair value of warrants; capitalization and estimated useful life of internal-use software; the incremental borrowing rate used to calculate the present value of capitalized leases; evaluation for impairment of long-lived and intangible assets including goodwill; andÂ the allowance for doubtful accounts and expected credit losses.Foreign CurrencyThe functional currencies of the Companyâ€™s foreign subsidiaries are the respective local currencies. The cumulative effect of translation adjustments arising from the use of differing exchange rates from period to period is included in 8Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)1. Overview and Basis of Presentation (Continued)accumulated other comprehensive income within the condensed consolidated balance sheets. Changes in the cumulative foreign translation adjustment are reported in the condensed consolidated statements of stockholdersâ€™ deficit and the condensed consolidated statements of comprehensive loss. Transactions denominated in currencies other than the functional currency are remeasured at the end of the period and when the related receivable or payable is settled, which may result in transaction gains or losses. Foreign currency transaction gains and losses are included in other expense, net in the condensed consolidated statements of operations. All assets and liabilities denominated in a foreign currency are translated into U.S. dollars at the exchange rate on the balance sheet date. Revenue and expenses are translated at the average exchange rate during the period, and equity balances are translated using historical exchange rates.Segment InformationThe Company operates as one operating segment. The Companyâ€™s chief operating decision maker is its chief executive officer, who reviews financial information presented on a consolidated basis for purposes of making operating decisions, assessing financial performance and allocating resources.2. Summary of Significant Accounting PoliciesCash, Cash Equivalents, and Restricted CashCash and cash equivalents consist of cash on hand, money market funds and highly liquid investments purchased with an original maturity date of 90 days or less from the date of purchase. The fair value of cash equivalents approximated their carrying value as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024. Restricted cash related to a letter of credit established in conjunction with an amendment to an existing lease agreement. The letter of credit was canceled during the three months ended October 31, 2024.On September 6, 2024, the Company entered into a Controlled Equity OfferingSM Sales Agreement (Sales Agreement) with Cantor Fitzgerald & Co. (Cantor). Pursuant to the Sales Agreement, the Company may sell, from time to time up to an aggregate of $150.0Â million of our Class B common stock through an â€œat-the-marketâ€ offering defined in Rule 415 under the Securities Act. The Company will pay Cantor a commission equal to 3.0% of the gross proceeds from the sale of shares of its Class B common stock under the Sales Agreement. The $150.0Â million of Class B common stock that may be offered, issued and sold under the Sales Agreement is included in the $300.0Â million of securities that may be offered, issued and sold by the Company under its registration statement on Form S-3 that was effective on September 20, 2024. No shares have been sold pursuant to the Sales Agreement to date.Accounts ReceivableAccounts receivable are recorded at the invoiced amount (net of allowance), do not require collateral, and do not bear interest. The Companyâ€™s payment terms generally provide that customers pay within 30 days of the invoice date.Â The Company maintains an allowance for doubtful accounts and expected credit losses for amounts the Company does not expect to collect. In establishing the required allowance, management considers historical losses, current market conditions, customersâ€™ financial condition and credit quality, the age of the receivables, and current payment patterns. Account balances are written off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Contract Acquisition CostsContract acquisition costs, net are stated at cost net of accumulated amortization and primarily consist of deferred sales commissions, which are considered incremental and recoverable costs of obtaining a contract with a customer. Contract acquisition costs for initial contracts are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to beÂ approximately four years. The period of benefit is determined by taking into consideration contractual terms, expected customer life, changes in the Company's technology and other factors. Contract acquisition costs for renewal contracts are not commensurate with contract acquisition costs for initial contracts and are recorded as expense when incurred if the period of benefit is one year or less. If the period of benefit is greater than one year, costs are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to be two years. 9Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)2. Summary of Significant Accounting Policies (Continued)Contract acquisition costs related to professional services and other performance obligations with a period of benefit of one year or less are recorded as expense when incurred. Amortization of contract acquisition costs is included in sales and marketing expenses in the accompanying condensed consolidated statements of operations. Amortization expense related to contract acquisition costs was $4.4 million and $4.5 million for the three months ended October 31, 2023 and 2024, respectively, and $13.4 million and $13.2 million for theÂ nine months ended October 31, 2023 and 2024, respectively. There was no impairment charge in relation to contract acquisition costs for the periods presented.Property and Equipment, NetProperty and equipment, net, are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets or over the related lease terms (if shorter). Repairs and maintenance costs are expensed as incurred.The estimated useful lives of property and equipment are as follows:Computer equipment and software2-3 yearsFurniture, vehicles and office equipment3 yearsLeasehold improvementsShorter of remaining lease term or estimated useful lifeLeasesAt the inception of a contract, the Company determines whether the contract is or contains a lease. Leases with a term greater than one year are recognized on the balance sheet as right-of-use (ROU) assets and lease liabilities. The Company has elected the short-term leases practical expedient which allows any leases with a term of 12 months or less to be considered short-term and thus not have an ROU asset or lease liability recognized on the balance sheet.ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date. As these leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The incremental borrowing rate is the rate incurred to borrow on a collateralized basis over a similar term and amount equal to the lease payments in a similar economic environment. The operating lease ROU asset also includes any lease payments made in advance of lease expense and excludes lease incentives and initial direct costs incurred. Certain lease terms include options to terminate or extend the lease for periods of one to three years. The Company does not include these optional periods in its minimum lease terms or in the determination of the ROU assets and lease liabilities associated with these leases unless the options are reasonably certain to be exercised. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term. ROU assets are subject to evaluation for impairment or disposal on a basis consistent with other long-lived assets.The Company has lease agreements with lease and non-lease components which the Company has elected to account for as a single lease component. On the lease commencement date, the Company establishes assets and liabilities for the present value of estimated future costs to retire long-lived assets at the termination or expiration of a lease. Such assets are depreciated over the lease term to operating expense.Capitalized Internal-Use Software CostsThe Company capitalizes certain costs related to development of its platform incurred during the application development stage. Costs related to preliminary project activities and post-implementation activities are expensed as incurred. Maintenance and training costs are also expensed as incurred. Capitalized costs are included in property and equipment. Capitalized internal-use software is amortized generally as subscription cost of revenue, with a smaller portion related to operations amortized as research and development within operating expenses. All capitalized internal-use software is amortized on a straight-line basis over its estimated useful life, which is generally three years. Management evaluates the 10Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)2. Summary of Significant Accounting Policies (Continued)useful lives of these assets on an annual basis and tests for impairment whenever events or changes in circumstances occur that could impact the recoverability of these assets. Goodwill and Intangible AssetsGoodwill represents the excess of the purchase price in a business combination over the fair value of net tangible and intangible assets acquired. Goodwill and indefinite-lived intangible assets are not amortized, but rather tested for impairment at least annually on November 1 or more often if and when circumstances indicate that the carrying value may not be recoverable. Finite-lived intangible assets are amortized over their useful lives.Goodwill is tested for impairment based on reporting units. The Company periodically reevaluates the business and has determined that it continues to operate in one segment, which is also considered the sole reporting unit. Therefore, goodwill is tested for impairment at the consolidated level. The Company reviews its long-lived assets, including property and equipment, finite-lived intangible assets, and ROU assets for impairment whenever an event or change in facts and circumstances indicates that their carrying amounts may not be recoverable. Recoverability of these assets is measured by comparing the carrying amount to the estimated undiscounted future cash flows expected to be generated. If the carrying amount exceeds the undiscounted cash flows, the assets are determined to be impaired and an impairment charge is recognized as the amount by which the carrying amount exceeds fair value.There was no goodwill acquired and no impairment charges for goodwill during the periods presented.Revenue RecognitionThe Company derives revenue primarily from subscription revenue, which consists of subscription-based agreements and, to a lesser extent, consumption-based agreements for its cloud-based platform. The Company also sells professional services. Revenue is recognized when control of these services is transferred to customers in an amount that reflects the consideration to which the Company expects to be entitled to in exchange for those services, net of sales taxes. For sales through channel partners, the Company considers the channel partner to be the end customer for the purposes of revenue recognition as the Company's contractual relationships with channel partners do not depend on the sale of the Company's services to their customers and payment from the channel partner is not contingent on receiving payment from their customers. The Company's contractual relationships with channel partners do not allow returns, rebates, or price concessions. Pricing is generally fixed at contract inception and therefore, the Company's contracts do not contain a significant amount of variable consideration.Revenue recognition is determined through the following steps: â€¢Identification of the contract, or contracts, with a customer â€¢Identification of the performance obligations in the contract â€¢Determination of the transaction price â€¢Allocation of the transaction price to the performance obligations in the contract â€¢Recognition of revenue when, or as, performance obligations are satisfied Subscription Revenue Revenue from subscription-based agreements primarily consists of fees paid by customers to access the Companyâ€™s cloud-based platform, including support services. The majority of the Company's subscription-based agreements have multi-year contractual terms and a smaller percentage have annual contractual terms. Revenue is recognized ratably over the related contractual term beginning on the date that the platform is made available to a customer. Access to the platform represents a 11Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)2. Summary of Significant Accounting Policies (Continued)series of distinct services as the Company continually provides access to and fulfills its obligation to the end customer over the subscription term. The series of distinct services represents a single performance obligation that is satisfied over time. The Company recognizes revenue ratably because the customer receives and consumes the benefits of the platform throughout the contract period. The Company's contracts are generally non-cancelable. Consumption-based agreements utilize a tiered pricing structure for an annual purchase commitment based upon an estimated volume of usage. Revenue from the annual purchase commitment in consumption-based contracts is also recognized ratably over the related contractual term of the contract. Amounts for the annual purchase commitments do not carry-over beyond each annual commitment period.Professional Services and Other Revenue Professional services revenue consists of implementation services sold with new subscriptions as well as professional services sold separately. Other revenue includes training and education. Professional services arrangements are billed in advance, and revenue from these arrangements is recognized as the services are provided, generally based on hours incurred. Training and education revenue is also recognized as the services are provided. Contracts with Multiple Performance Obligations Most of the Company's contracts with new customers contain multiple performance obligations, generally consisting of subscriptions and professional services. For these contracts, individual performance obligations are accounted for separately if they are distinct. The transaction price is allocated to the separate performance obligations on a relative standalone selling price basis. Standalone selling prices are determined based on historical standalone selling prices, taking into consideration overall pricing objectives, market conditions and other factors, including contract value, customer demographics, platform tier, and the number and types of users within the contract. Deferred RevenueThe Company's contracts are typically billed annually in advance. Deferred revenue includes amounts collected or billed in excess of revenue recognized. Deferred revenue is recognized as revenue as the related performance obligations are satisfied. Deferred revenue that will be recognized during the succeeding twelve-month period is recorded as a current liability and the remaining portion is recorded as a noncurrent liability.Cost of RevenueCost of subscription revenue consists primarily of third-party hosting services and data center capacity; employee-related costs directly associated with cloud infrastructure and customer support personnel, including salaries, benefits, bonuses and stock-based compensation; amortization expense associated with capitalized software development costs; depreciation expense associated with computer equipment and software; certain fees paid to various third parties for the use of their technology and services; and allocated overhead. Allocated overhead includes items such as information technology infrastructure, rent, and employee benefit costs. Cost of professional services and other revenue consists primarily of employee-related costs associated with these services, including stock-based compensation; third-party consultant fees; and allocated overhead. Advertising CostsAdvertising costs are expensed as incurred. Advertising expense was $2.9 million and $2.2 million for the three months ended October 31, 2023 and 2024, respectively, and $9.2 million and $6.9 million for the nine months ended October 31, 2023 and 2024, respectively. Research and DevelopmentResearch and development expenses consist primarily of employee-related costs for the design and development of the Company's platform, contractor costs to supplement staff levels, third-party web services, consulting services, and allocated overhead.Â Research and development expenses, other than software development costs qualifying for capitalization, are expensed as incurred.12Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)2. Summary of Significant Accounting Policies (Continued)Stock-Based CompensationThe Company has granted stock-based awards, consisting of stock options and restricted stock units, to its employees, certain consultants and certain members of its board of directors. The Company records stock-based compensation based on the grant date fair value of the awards, which include stock options and restricted stock units, and recognizes the fair value of those awards as expense using the straight-line method over the requisite service period of the award. For restricted stock units that contain market conditions, the Company recognizes stock-based compensation based on the estimated grant date fair value of market condition awards using a Monte Carlo simulation, and the

awards are expensed over the service period using an accelerated attribution method. Stock-based compensation expense related to purchase rights issued under the 2018 Employee Stock Purchase Plan, as amended (ESPP) is based on the Black-Scholes option-pricing model fair value of the estimated number of awards as of the beginning of the offering period. Stock-based compensation expense is recognized using the straight-line method over the offering period.Income TaxesThe Company accounts for income taxes in accordance with the liability method of accounting for income taxes. Under this method,Â the Company recognizes a liability or asset for the deferred income tax consequences of all temporary differences between the tax basis of assets and liabilities and their reported amounts in the condensed consolidated financial statements that will result in taxable or deductible amounts in future years when the reported amounts of the assets and liabilities are recovered or settled. These deferred income tax assets or liabilities are measured using the enacted tax rates that will be in effect when the differences are expected to affect taxable income. Valuation allowances are provided when it is more-likely-than-not that some or all of the deferred income tax assets may not be realized. In assessing the need for a valuation allowance, the Company has considered its historical levels of income, expectations of future taxable income and ongoing tax planning strategies. Because of the uncertainty of the realization of its deferred tax assets, the Company has a full valuation allowance for domestic net deferred tax assets, including net operating loss carryforwards, and tax credits related primarily to research and development. Realization of its deferred tax assets is dependent primarily upon future U.S. taxable income.Tax positions are recognized in the condensed consolidated financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities. The Companyâ€™s policy for recording interest and penalties related to income taxes, including uncertain tax positions, is to record such items as a component of the provision for income taxes.Concentrations of Credit Risk and Significant CustomersFinancial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash, cash equivalents, and accounts receivable. Cash denominated in currencies other than the United States dollar represented 28% and 36% of total cash, cash equivalents, and restricted cash as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, respectively.The Company maintains its cash accounts with financial institutions where, at times, deposits exceed federal insured limits. The Company may invest its excess cash in money market funds, certificates of deposit, or in short-term investments consisting of highly-rated debt securities.No single customer accounted for more than 10% of revenue for the three and nine months ended October 31, 2023 and 2024 or more than 10% of accounts receivable as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024.The Company is primarily dependent upon third parties in order to meet the uptime and performance requirements of its customers. Any disruption of or interference with the Company's use of these third parties would impact operations.13Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)2. Summary of Significant Accounting Policies (Continued)Net Loss per ShareThe Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Companyâ€™s net losses.Basic net loss per share is computed by dividing net loss by the weighted-average number of shares of common stock outstanding during the period. Diluted net loss per share is computed by dividing net loss attributable to common stockholders by the weighted-average number of shares of common stock outstanding during the period increased by common shares that could be issued upon conversion or exercise of other outstanding securities to the extent those additional common shares would be dilutive. The dilutive effect of potentially dilutive securities is reflected in diluted net loss per share by application of the treasury stock method. During periods when the Company is in a net loss position, basic net loss per share is the same as diluted net loss per share as the effects of potentially dilutive securities are anti-dilutive.Recent Accounting PronouncementsIn November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires additional operating segment disclosures in annual and interim consolidated financial statements. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2023 and for interim periods beginning after December 15, 2024 on a retrospective basis, with early adoption permitted. The Company is currently evaluating the impact of adopting ASU 2023-07.In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosures of disaggregated income taxes paid and the effective tax rate reconciliation. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2024 on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting ASU 2023-09.3. Cash, Cash Equivalents, and Restricted CashThe amortized cost and estimated fair value of the Companyâ€™s cash, cash equivalents, and restricted cash as ofÂ JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 were as follows (in thousands):January 31, 2024Amortized CostUnrealized GainUnrealized LossEstimated Fair ValueCash$45,297Â $â€”Â $â€”Â $45,297Â Cash equivalents:Money market funds11,942Â â€”Â â€”Â 11,942Â Restricted cash(1)3,700Â â€”Â â€”Â 3,700Â Total cash, cash equivalents, and restricted cash$60,939Â $â€”Â $â€”Â $60,939Â October 31, 2024Amortized CostUnrealized GainUnrealized LossEstimated Fair ValueCash$27,724Â $â€”Â $â€”Â $27,724Â Cash equivalents:Money market funds13,201Â â€”Â â€”Â 13,201Â Total cash, cash equivalents, and restricted cash$40,925Â $â€”Â $â€”Â $40,925Â (1)Related to a letter of credit that was outstanding as of January 31, 2024. See Footnote 12 "Commitments and Contingencies" for further details regarding this letter of credit.14Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)4. Fair Value MeasurementsAssets Measured at Fair Value on a Recurring BasisFinancial instruments recorded at fair value in the financial statements are categorized as follows:â€¢Level 1: Observable inputs that reflect quoted prices for identical assets or liabilities in active markets.â€¢Level 2: Observable inputs, other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.â€¢Level 3: Unobservable inputs reflecting management's assumptions incorporated in valuation techniques used to determine fair value. These assumptions are required to be consistent with market participant assumptions that are reasonably available.The following tables summarize the assets measured at fair value on a recurring basis as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 by level within the fair value hierarchy (in thousands):January 31, 2024Level 1Level 2Level 3TotalCash equivalents:Money market funds$11,942Â $â€”Â $â€”Â $11,942Â Total cash equivalents$11,942Â $â€”Â $â€”Â $11,942Â October 31, 2024Level 1Level 2Level 3TotalCash equivalents:Money market funds$13,201Â $â€”Â $â€”Â $13,201Â Total cash equivalents$13,201Â $â€”Â $â€”Â $13,201Â Financial liability:Warrants$â€”Â $â€”Â $11,091Â $11,091Â Level 3 instruments consisted of a liability related to warrants to purchase Class B common stock, which were issued in connection with the credit facility. See Note 11 "Debt" for further details surrounding this issuance. The warrant liability was recorded at fair value upon issuance and is remeasured at each subsequent quarterly period end date as long as the warrants are outstanding. Generally, increases (decreases) in the fair value of the underlying stock and estimated term would result in a directionally similar impact to the fair value measurement, and are recognized in other income (expense), net in the condensed consolidated statements of operations.The changes in the fair value of the warrant liability were as follows (in thousands):Balance as of January 31, 2024$â€”Â Issuance of Class B common stock warrants11,058Â Change in fair value of Class B common stock warrants33Â Balance as of October 31, 2024$11,091Â 15Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)4. Fair Value Measurements (Continued)The value of the warrant liabilities are estimated using the Black-Scholes option-pricing model with the following assumptions: Nine months ended October 31, 2024Expected stock price volatility70% - 79%Expected term3.3 - 4.0 yearsRisk-free interest rate3.81% - 4.80%Expected dividend yieldâ€”During the three and nine months ended October 31, 2023 and 2024, the Company had no transfers between levels of the fair value hierarchy of its assets and liabilities measured at fair value.Fair Value of Other Financial InstrumentsThe carrying amounts of certain financial instruments, including cash held in banks, accounts receivable, accounts payable, accrued liabilities, and other liabilities approximate fair value due to their short-term maturities and are excluded from the fair value tables above.5. Property and EquipmentProperty and equipment, net consisted of the following (in thousands):As of January 31,As of October 31,20242024Capitalized internal-use software development costs$55,018$62,628Computer equipment and software1,9972,045Leasehold improvements3,9494,376Furniture, vehicles and office equipment1,1581,74562,12270,794Less accumulated depreciation and amortization(35,119)(42,857)$27,003$27,937Depreciation and amortization expense related to property and equipment was $1.6 million and $2.0 million for the three months ended October 31, 2023 and 2024, respectively, and $4.7 million and $6.6 million for the nine months ended October 31, 2023 and 2024, respectively.The Company capitalized $3.1 million and $3.1 million in software development costs during the three months ended October 31, 2023 and 2024, respectively, and $8.5 million and $7.8 million during the nine months ended October 31, 2023 and 2024, respectively. Amortization of capitalized software development costs was $1.2 million and $1.6 million for the three months ended October 31, 2023 and 2024, respectively, and $3.8 million and $5.4 million for the nine months ended October 31, 2023 and 2024, respectively.16Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)6. Intangible AssetsIntangible assets consisted of the following (in thousands):As of January 31,As of October 31,20242024Intellectual property excluding patents$2,484$2,437Patents9509503,4343,387Less accumulated amortization(694)(1,120)$2,740$2,267Amortization expense related to intangible assets was $20,000 and $0.1 million for the three months ended October 31, 2023 and 2024, respectively, and $60,000 and $0.4 million for the nine months ended October 31, 2023 and 2024. The patents were acquired and are being amortized over a weighted-average remaining useful life of approximately 2.6 years. Intellectual property excluding patents is being amortized over a remaining useful life of 4.3 years.7. Accrued Expenses and Other Current LiabilitiesAccrued expenses and other current liabilities consisted of the following (in thousands):As of January 31,As of October 31,20242024Accrued expenses$16,284$17,335Warrant liabilityâ€”Â 11,091Â Accrued bonus8,0577,135Accrued commissions4,6775,877Short-term payable financing liabilityâ€”Â 4,435Accrued payroll and benefits4,5413,570Accrued payroll taxes2,4753,245Employee stock purchase plan liability1,8261,685Sales and other taxes payable1,3391,173Other accrued liabilities4,2312,846$43,430$58,392Short-term Payable FinancingIn July 2024, the Company entered into a short-term payable financing agreement pursuant to which the counterparty assumes responsibility for payables for approximately 30-60 days to designated suppliers at the discretion of the Company. 8. LeasesThe Company leases office space under non-cancelable operating leases with various expiration dates through 2027. These leases require monthly lease payments that may be subject to annual increases throughout the lease term.17Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)8. Leases (Continued)Components of lease expense are summarized as follows (in thousands):Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242024Operating lease expense$1,503Â $1,537Â $4,630Â $4,526Â Short-term lease expense444Â 307Â 1,139Â 846Â Total lease expense$1,947$1,844$5,769$5,372Lease term and discount rate information are summarized as follows:As of October 31, 2024Weighted average remaining lease term (years)2.4Weighted average discount rate10.7%Maturities of lease liabilities as of OctoberÂ 31, 2024 were as follows (in thousands):Year Ending January 31:2025$1,77220266,04620275,53020281,835Total lease payments15,183Less imputed interest(1,552)Present value of lease liabilities$13,631Cash paid for operating leases was $1.8 million and $1.8 million during the three months ended October 31, 2023 and 2024, respectively, and $5.3 million and $5.1 million during the nine months ended October 31, 2023 and 2024, respectively, and was included in net cash used in operating activities in the condensed consolidated statements of cash flows.The Company has entered into sublease agreements with various expiration dates through 2027. Under these agreements, the Company expects to receive sublease income of approximately $3.4 million as of OctoberÂ 31, 2024. Sublease income was $0.4 million and $0.1 million during the three months ended October 31, 2023 and 2024, respectively. Sublease income was $1.3 million and $0.6 million during the nine months ended October 31, 2023 and 2024, respectively.In September 2024, the Company entered into an agreement to lease office space from a current landlord to replace existing office space. The lease term commences in June 2025 and runs for a period of approximately three years, with rent payments over the term of lease totaling approximately $5.8Â million.18Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)9. Deferred Revenue and Performance ObligationsDeferred RevenueSignificant changes in the Company's deferred revenue balance for the nine months ended October 31, 2024 were as follows (in thousands):Balance as of January 31, 2024$187,986Â Revenue recognized that was included in the deferred revenue balance at the beginning of the period(166,020)Increase due to billings excluding amounts recognized as revenue during the period135,264Â Balance as of October 31, 2024$157,230Â Transaction Price Allocated to Remaining Performance ObligationsTransaction price allocated to remaining performance obligations represents the remaining amount of revenue the Company expects to recognize from existing non-cancelable contracts, whether billed or unbilled. As of OctoberÂ 31, 2024, approximately $354.1 million of revenue was expected to be recognized from remaining performance obligations for subscription contracts. The Company expects to recognize approximately $208.2 million of this amount during the twelve months following OctoberÂ 31, 2024, with the balance recognized thereafter. As of OctoberÂ 31, 2024, approximately $14.1 million of revenue was expected to be recognized from remaining performance obligations for professional services and other contracts, $12.4 million of which is expected to be recognized during the twelve months following OctoberÂ 31, 2024, and the balance recognized thereafter.10. Geographic InformationRevenue by geographic area is determined by the billing address of the customer. The following table sets forth revenue by geographic area (in thousands): Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242024United States$63,358Â $63,343Â $189,326Â $189,715Â International16,317Â 16,421Â 49,479Â 48,559Â Total$79,675Â $79,764Â $238,805Â $238,274Â Percentage of revenue by geographic area:United States80Â %79Â %79Â %80Â %International20Â 21Â 21Â 20Â Other than the United States, no other individual country exceeded 10% of total revenue for the three and nine months ended October 31, 2023 and 2024. As of OctoberÂ 31, 2024, substantially all of the Companyâ€™s property and equipment was located in the United States.11. DebtCredit FacilityThe Company has a credit facility that permits up to approximately $123.0 million in term loan borrowings, all of which had been drawn as of OctoberÂ 31, 2024. The credit facility is secured by substantially all of the Company's assets.19Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)11. Debt (Continued)In February 2024, the Company entered into an amendment to the credit facility which extended the maturity date for the outstanding loan from April 1, 2025 to April 1, 2026 and made certain modifications to the financial covenants. In conjunction with this amendment, the Company issued 189,036 fully-vested warrants to purchase shares of its Class B common stock. These warrants have an exercise price of $0.01 per share and expire on February 17, 2028.In August 2024, the Company entered into an amendment to the credit facility which refinanced the existing term loans, extended the maturity date from April 1, 2026 to August 19, 2028, revised interest amounts payable in cash and payable in kind, and made certain modifications to the financial covenants. Furthermore, certain lenders participating in the credit facility were paid in full for their portion of the principal, PIK interest, and amendment fee and were replaced by new lenders who refinanced those amounts. The Company paid and subsequently refinanced the $7.0 million closing fee associated with the credit facility, resulting in no net impact to its cash balance. Additionally, the $5.0 million amendment fee from the August 2020 amendment plus $2.3 million of accrued PIK interest, totaling $7.3 million, was refinanced as the Second PIK Amendment Fee per the August 2024 amendment. The Second PIK Amendment Fee accrues interest at a rate of 9.5% per year and is due upon maturity, along with the related capitalized interest. Also in conjunction with this amendment, the Company issued 1,022,918 fully-vested warrants to purchase shares of its Class B common stock. These warrants have an exercise price of $0.01 per share and expire on August 19, 2028.As a result of the August 2024 amendment, the Company recognized a $1.9 million loss on extinguishment, which is recorded in total other expense, net in the Company's condensed consolidated statements of operations.The credit facility requires interest-only payments on a portion of the accrued interest until the maturity date. This payable portion of the interest accrues on the outstanding principal of the term loan and is due in cash on a monthly basis, which, as of OctoberÂ 31, 2024, accrued at a floating rate equal to the greater of (1) 8.0% and (2) Adjusted Term SOFR. Adjusted Term SOFR is defined as the greater of (a) 2.5% and (b) three-month term SOFR. In the event that SOFR is unavailable, interest will accrue at a floating rate equal to the greater of (1) 7.0% and (2) the Alternate Base Rate plus 2.75% per year. The Alternate Base Rate is defined as the greatest of (a) the Prime Rate (b) Federal Funds Effective Rate plus 0.5% and (c) Adjusted Term SOFR plus 1.0%. The Federal Funds Effective rate is defined as the rate published by the Federal Reserve System as the overnight rate, or, if such rate is not so published, the average of the quotations for the day for such transaction received by Administrative Agent from three Federal funds brokers. As of OctoberÂ 31, 2024, the cash interest rate was approximately 8.1%. In addition to the 8.1% cash interest rate, a fixed rate equal to 5.0% per year accrues on the outstanding principal of the term loan. This capitalized portion of the interest is added to the principal amount of the outstanding term loan on a monthly basis and is due upon maturity. During the three months ended October 31, 2023 and 2024, $0.8 million and $1.4 million of interest was capitalized, respectively, and $2.2 million and $2.9 million of interest was capitalized during the nine months ended October 31, 2023 and 2024, respectively. The credit facility also requires payment upon maturity of the $7.3Â million Second PIK amendment fee, plus capitalized interest, as mentioned above per the August 2024 amendment. The amendment fee accrues interest at a rate of 9.5% per year. Due to the long-term nature of the Second PIK Amendment Fee, it was recorded at present value as an increase to other liabilities, noncurrent and an increase to debt issuance costs. The liability will be accreted to its full value over the term of the loan, with such accretion recorded as interest expense in other expense, net in the condensed consolidated statements of operations. Debt issuance costs are presented as an offset to the outstanding principal balance of the term loan on the condensed consolidated balance sheets and are being amortized as interest expense in other expense, net in the condensed consolidated statements of operations over the term of the loan using

the effective interest rate method. Warrants issued in connection with the credit facility were recorded as an increase to other accrued liabilities with a corresponding increase to debt issuance costs, which is included in long-term debt on the Company's condensed consolidated balance sheets. Related interest expense is recognized in other expense, net in the condensed consolidated statements of operations using the effective interest method. See Note 13 "Stockholders' Deficit" for further details and outstanding balances regarding Class B common stock warrants.20Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)11. Debt (Continued)The balances in long-term debt consisted of the following (in thousands):As of January 31,As of October 31,20242024Principal$116,336Â $126,613Â Less: unamortized debt issuance costs(2,802)(11,039)Net carrying amount$113,534Â $115,574Â The credit facility contains customary conditions to borrowing, events of default and covenants, including covenants that restrict the Company's ability to dispose of assets, make material changes to the nature, control or location of the business, merge with or acquire other entities, incur indebtedness or encumbrances, make distributions to holders of the Company's capital stock, make certain investments or enter into transactions with affiliates. In addition, the Company is required to comply with a minimum annualized recurring revenue financial covenant, tested quarterly. The credit facility defines annualized recurring revenue as four times the Company's aggregate revenue for the immediately preceding quarter (net of recurring discounts and discounts for periods greater than one year) less the annual contract value of any customer contracts pursuant to which the Company was advised during such quarter would not be renewed at the end of the current term plus the annual contract value of existing customer contract increases during such quarter. The Company is also required to comply with a minimum trailing 12-month consolidated EBITDA (as defined by the credit facility) covenant, which is tested quarterly, and adhere to a monthly minimum liquidity covenant that requires unrestricted cash on a consolidated basis of $25.0Â million deposited in pledged accounts located in the United States. Noncompliance with these covenants, or the occurrence of certain other events specified in the credit facility, could result in an event of default under the loan agreement. If an event of default has occurred and the Company is unable to obtain a waiver, any outstanding principal, interest and fees could become immediately due and payable. The Company was in compliance with the covenant terms of the credit facility on JanuaryÂ 31, 2024 and OctoberÂ 31, 2024.The Company incurred interest expense of $4.9 million and $5.3 million for the three months ended October 31, 2023 and 2024, respectively, and $14.2 million and $14.9 million for the nine months ended October 31, 2023 and 2024, respectively.12. Commitments and ContingenciesLitigationLiabilities for loss contingencies arising from claims, assessments, litigation, fines, and penalties and other sources are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. Legal costs incurred in connection with loss contingencies are expensed as incurred. The Company is involved in legal proceedings from time to time arising in the normal course of business. Management believes that the outcome of these proceedings will not have a material impact on the Company's financial condition, results of operations, or liquidity. Warranties and IndemnificationThe Companyâ€™s subscription services are generally warranted to perform materially in accordance with the terms of the applicable customer service order under normal use and circumstances. Additionally, the Companyâ€™s arrangements generally include provisions for indemnifying customers against liabilities if its subscription services infringe a third partyâ€™s intellectual property rights. Furthermore, the Company may also incur liabilities if it breaches the security or confidentiality obligations in its arrangements. To date, the Company has not incurred significant costs and has not accrued a liability in the accompanying condensed consolidated financial statements as a result of these obligations.The Company has entered into service-level agreements with some of its customers defining levels of uptime reliability and performance and permitting those customers to receive credits for prepaid amounts related to unused subscription services if the Company fails to meet certain of the defined service levels. In very limited instances, the Company allows 21Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)12. Commitments and Contingencies (Continued)customers to early terminate their agreements if the Company repeatedly or significantly fails to meet those levels. If the Company repeatedly or significantly fails to meet contracted upon service levels, a contract may require a refund of prepaid unused subscription fees. To date, the Company has not experienced any significant failures to meet defined levels of uptime reliability and performance as set forth in its agreements and, as a result, the Company has not accrued any liabilities related to these agreements in the condensed consolidated financial statements.Letter of CreditIn conjunction with a September 2022 amendment to an existing lease agreement, the Company provided a $3.7 million letter of credit to secure the Companyâ€™s obligations to pay the landlord for the cost of improvements in excess of the landlord's contribution. No draws were made on the letter of credit and the letter of credit was canceled during the three months ended October 31, 2024. The amount underlying such letter of credit is reflected as restricted cash under cash, cash equivalents, and restricted cash in the Company's condensed consolidated balance sheets as of JanuaryÂ 31, 2024.Other Purchase CommitmentsThe Company has also entered into certain non-cancelable contractual commitments related to cloud infrastructure services in the ordinary course of business. There have been no material changes in these commitments as disclosed in the Annual Report on Form 10-K.13. Stockholders' DeficitPreferred StockThe Company's Board of Directors has the authority, without further action by the Company's stockholders, to issue up toÂ 10,000,000Â shares of preferred stock in one or more series and to fix the rights, preferences, and privileges thereof, including voting rights. As of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, no shares of preferred stock were issued and outstanding.Common StockThe Company hasÂ twoÂ classes of common stock, ClassÂ A and ClassÂ B. Each share of ClassÂ A common stock is entitled to 40 votes per share and is convertible at any time into one share of ClassÂ B common stock. Each share of ClassÂ A common stock will convert automatically into one share of ClassÂ B common stock upon any transfer, whether or not for value. Each share of ClassÂ B common stock is entitled to one vote per share. Holders of ClassÂ A common stock and ClassÂ B common stock vote together as a single class on all matters (including the election of directors) submitted to a vote of stockholders, unless otherwise required by law or the Company's certificate of incorporation. Subject to preferences that may be applicable to any then-outstanding preferred stock, holders of ClassÂ A common stock and ClassÂ B common stock are entitled to receive dividends, if any, as may be declared by the Company's board of directors.At JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, there were 3,263,659 shares of Class A common stock authorized, issued and outstanding.At JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, there were 500,000,000 shares of Class B common stock authorized. At JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, there were 33,655,756 and 35,841,729 shares of Class B common stock issued and outstanding, respectively. Class B Common Stock Warrants In connection with a line of credit signed in July 2016, the Company issued warrants to purchase shares of Class B common stock. As of OctoberÂ 31, 2024, there were 3,333 shares of Class B common stock subject to issuance under outstanding warrants, which are exercisable at $34.35 per share. These warrants expire in 2026.In connection with the credit facility, the Company issued warrants to purchase shares of Class B common stock. As of OctoberÂ 31, 2024, there were 1,211,954 shares of Class B common stock subject to issuance under outstanding warrants, which are exercisable at $0.01 per share. These warrants have expiration dates in 2028. 22Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)14. Equity Incentive PlansIn April 2011, the Company established the 2011 Equity Incentive Plan (2011 Plan), which was amended in September 2011 to provide for the issuance of stock options and other stock-based awards. In June 2018, the Company adopted the 2018 Equity Incentive Plan (2018 Plan). The 2018 Plan provides for the grant of incentive and nonstatutory stock options, restricted stock, RSUs, stock appreciation rights, performance units, and performance shares to employees, consultants, and members of the Company's board of directors. The number of shares available for issuance under the 2018 Plan includes an annual increase on the first day of each fiscal year equal to the least of: (1)Â 3,500,000Â shares; (2)Â 5%Â of the outstanding shares of Class A and Class B common stock as of the last day of the immediately preceding fiscal year; and (3) such other amount as the Company's board of directors may determine no later than the last day of the immediately preceding year. During the nine months ended October 31, 2024, the number of shares available for grant under the 2018 Plan was increased by 1,845,970 shares. As of OctoberÂ 31, 2024, there were 2,954,248 shares available for grant under the 2018 Plan.In connection with the IPO, the 2011 Plan was terminated. With the establishment of the 2018 Plan, the Company no longer grants equity-based awards under the 2011 Plan and any shares that expire, terminate, are forfeited or repurchased by the Company, or are withheld by the Company to cover tax withholding obligations, under the 2011 Plan, will become available for future grant under the 2018 Plan. The Company recognized stock-based compensation expense related to its equity incentive plans as follows (in thousands):Three Months Ended October 31,Nine Months Ended October 31,20232024202320242024Cost of revenue:Subscription$670$784$1,958$2,389Professional services and other3592951,311942Sales and marketing6,3644,75419,26015,238Research and development4,6214,03814,21412,529General and administrative4,1743,08010,64212,075Other expense, net181Â 210Â 516Â 603Â Total$16,369Â $13,161Â $47,901Â $43,776Â Stock OptionsStock options typically vest over a four-year period and have a term of ten years from the date of grant. There were no stock options granted during the three and nine months ended October 31, 2023 and the three and nine months ended October 31, 2024. The following table sets forth the outstanding common stock options and related activity for the nine months ended October 31, 2024:Shares Subject to Outstanding OptionsWeighted- Average Exercise Price per ShareWeighted-Average Remaining Contractual Term (years)Aggregate Intrinsic Value (in thousands)Outstanding as of January 31, 2024793,314$26.52Â 1.0$â€”Â Expired(716,516)25.57Â Outstanding as of October 31, 202476,798$35.37Â 1.8$â€”Â No options were exercised during the three and nine months ended October 31, 2024.23Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)14. Equity Incentive Plans (Continued)As of OctoberÂ 31, 2024, all outstanding stock options were vested and exercisable and stock-based compensation expense related to all outstanding stock options has been recognized.Restricted Stock UnitsRestricted stock units (RSUs) granted under the Plan primarily vest and settle upon the satisfaction of a service-based condition. The service-based condition for these awards is generally satisfied over three or four years with a cliff vesting period of one or two years and quarterly vesting thereafter. RSUs include performance-based restricted stock units (PSUs), which are subject to a market condition and settle upon the satisfaction of a service-based condition. Disclosures related to RSU activity include the impact of PSUs.The following table sets forth the outstanding RSUs and related activity for the nine months ended October 31, 2024:Number of Shares Weighted- Average Grant Date Fair ValueOutstanding as of January 31, 20244,726,290$25.61Â Granted3,272,1047.91Â Vested(1,984,956)26.74Â Canceled(475,355)30.84Â Outstanding as of October 31, 20245,538,083$15.18Â As of OctoberÂ 31, 2024, there was $77.0 million of unrecognized stock-based compensation expense related to outstanding RSUs which is expected to be recognized over a weighted-average period of 2.2 years.Employee Stock Purchase PlanIn June 2018, the Company's board of directors adopted the ESPP. The number of shares of Class B common stock available for issuance under the ESPP increases on the first day of each fiscal year equal to the least of: (1)Â 1,050,000Â shares of Class B common stock, (2)Â 1.5%Â of the outstanding shares of Class A and Class B common stock of the Company on the last day of the immediately preceding fiscal year, and (3)Â such other amount as the administrator of the ESPP may determine on or before the last day of the immediately preceding year. During the nine months ended October 31, 2024, the number of shares available under the ESPP was increased by 553,791 shares. As of OctoberÂ 31, 2024, there were 471,002 shares available under the ESPP.The ESPP generally provides for consecutive overlapping 12-month offering periods comprising two six-month purchase periods. The offering periods are scheduled to start on the first trading day on or after April 1 and October 1 of each year. The ESPP is intended to qualify as a tax-qualified plan under Section 423 of the Internal Revenue Code and permits participants to elect to purchase shares of Class B common stock through payroll deductions of up to 25% of their eligible compensation. Under the ESPP, a participant may purchase a maximum of 300 shares during each purchase period.Amounts deducted and accumulated by the participant will be used to purchase shares of Class B common stock at the end of each purchase period. The purchase price of the shares will beÂ 85%Â of the lower of the fair market value of Class B common stock on the first trading day of each offering period or the fair market value of Class B common stock on the applicable exercise date. If the fair market value of a share of Class B common stock on the exercise date of an offering period is less than it was on the first trading day of that offering period, participants automatically will be withdrawn from that offering period following their purchase of shares on the exercise date and will be re-enrolled in a new offering period. Participants may end their participation at any time during an offering period and will be paid their accrued contributions that have not yet been used to purchase shares of Class B common stock. Participation ends automatically upon termination of employment.As of OctoberÂ 31, 2024, a total of approximately 303,206 shares were issuable to employees based on estimated shares available and contribution elections made under the ESPP. Estimated shares available were estimated assuming that the plan will be increased by an amount approximating 1.5% of shares outstanding as of January 31, 2025. As of OctoberÂ 31, 2024, 24Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)14. Equity Incentive Plans (Continued)total unrecognized stock-based compensation related to the ESPP was $0.6 million, which is expected to be recognized over a weighted-average period of 0.7 years.15. Income TaxesThe Company calculated the year-to-date income tax provision by applying the estimated annual effective tax rate to the year-to-date pre-tax income for each applicable jurisdiction and adjusted for discrete tax items in the period. The Company's tax expense wasÂ $0.3Â millionÂ and $0.2Â million for the three months ended October 31, 2023 and 2024, respectively, andÂ $0.8Â millionÂ and $0.6Â million for the nine months ended October 31, 2023 and 2024, respectively. The income tax for these periodsÂ was primarily attributable to foreign and state taxes.For the periods presented, the difference between the U.S. statutory rate and the Company's effective tax rate is primarily due to the full valuation allowance on its U.S. tax assets. The effective tax rate is also impacted by earnings realized in foreign jurisdictions.16. Net Loss Per ShareThe Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Companyâ€™s net losses. The following table sets forth the calculation of basic and diluted net loss per share during the periods presented (in thousands, except per share amounts):Three Months Ended October 31,20232024Class AClass BClass AClass BNumerator:Net loss$(1,475)$(14,938)$(1,577)$(17,184)Denominator:Weighted-averageÂ number of shares used in computing net loss per share, basic and diluted3,264Â 33,046Â 3,264Â 35,568Â Net loss per share, basic and diluted(0.45)(0.45)(0.48)(0.48)Nine Months Ended October 31,20232024Class AClass BClass AClass BNumerator:Net loss$(5,185)$(51,699)$(5,484)$(58,774)Denominator:Weighted-averageÂ number of shares used in computing net loss per share, basic and diluted3,264Â 32,548Â 3,264Â 34,979Â Net loss per share, basic and diluted(1.59)(1.59)(1.68)(1.68)Since the Company was in a loss position for all periods presented, basic net loss per share is the same as diluted net loss per share for all periods as the inclusion of all potential common shares outstanding would have been anti-dilutive. The 25Domo, Inc.Notes to Condensed Consolidated Financial Statements (Continued)(unaudited)16. Net Loss Per Share (Continued)weighted-average impact of potentially dilutive securities that were not included in the diluted per share calculations because they would be anti-dilutive was as follows (in thousands):Three Months Ended October 31,Nine Months Ended October 31,20232024202320242024Options to purchase common stock1Â â€”Â 3Â â€”Â Restricted stock units257Â 49Â 475Â 87Â Employee stock purchase program73Â â€”Â â€”Â Common stock warrantsâ€”Â 1,010Â â€”Â 454Â 331Â 1,059Â 478Â 541Â 26Item 2. Managementâ€™s Discussion and Analysis of Financial Condition and Results of OperationsThis discussion contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements containing words such as â€œmay,â€ â€œbelieve,â€ â€œcould,â€ "will,â€ â€œseek,â€ â€œdepends,â€ â€œanticipate,â€ â€œexpect,â€ â€œintend,â€ â€œplan,â€ â€œproject,â€ â€œprojections,â€ â€œbusiness outlook,â€ â€œestimate,â€ or similar expressions constitute forward-looking statements. You should read these statements carefully because they discuss future expectations, contain projections of future results of operations or financial condition or state other â€œforward-lookingâ€ information. These statements relate to our future plans, objectives, expectations, intentions and financial performance and the assumptions that underlie these statements. They include, but are not limited to, statements about:â€¢our ability to attract new customers and retain and expand our relationships with existing customers;â€¢our future financial performance, including our expectations regarding our revenue, cost of revenue, gross profit, operating expenses, key metrics, ability to generate cash flow and ability to achieve and maintain future profitability; â€¢the potential impact on our business transitioning to a consumption-based pricing model;â€¢the anticipated trends, market opportunity, growth rates and challenges in our business and in the business intelligence software market;â€¢the efficacy of our sales and marketing efforts;â€¢our ability to compete successfully in competitive markets;â€¢our ability to respond to and capitalize on rapid technological changes;â€¢our expectations and management of future growth;â€¢our ability to enter new markets and manage our expansion efforts, particularly internationally;â€¢our ability to develop new product features;â€¢our ability to attract and retain key employees and qualified technical and sales personnel;â€¢our ability to effectively and efficiently protect our brand;â€¢our ability to timely scale and adapt our infrastructure; â€¢the effect of general economic and market conditions on our business;â€¢our ability to protect our customers' data and proprietary information; â€¢our ability to maintain, protect, and enhance our intellectual property and not infringe upon othersâ€™ intellectual property; andâ€¢our ability to comply with all governmental laws, regulations and other legal obligations.Our actual results may differ materially from those contained in or implied by any forward-looking statements. Factors that could cause or contribute to these differences include those discussed below and elsewhere in this report, including those factors discussed in Part II, ItemÂ 1A (Risk Factors). In light of the significant uncertainties and risks inherent in these forward-looking statements, you should not regard these statements as a representation or warranty by us or

anyone else that we will achieve our objectives or plans in any specified time frame, or at all, or as predictions of future events. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.27OverviewWe founded Domo in 2010 with the vision of digitally connecting everyone within the enterprise with real-time, rich, relevant data and then enabling all employees to collaborate and act on that data. We realized that many organizations were unable to access the massive amounts of data that they were collecting in siloed cloud applications and on-premise databases. Furthermore, even for organizations that were capable of accessing their data, the process for doing so was time-consuming, costly, and often resulted in the data being out-of-date by the time it reached decision makers. The delivery format, including alert functionality, and devices were not adequate for the connected and real-time mobile workforce. Based on these observations, it was apparent that all organizations, regardless of size or industry, were failing to unlock the power of all of their people, data, and systems. To address these challenges, we provide a modern cloud-based data experience platform that digitally connects everyone at an organization â€" from the CEO to frontline employees â€" with all the people, data, and systems in an organization, giving them access to real-time data and insights and allowing them to put data to work for everyone so they can multiply their impact on the business.Historically, we have offered our platform to our customers as a subscription-based service. Subscription fees are based upon the chosen Domo package which includes tier-based platform capabilities, or usage. Business leaders, department heads and managers are the typical initial subscribers to our platform, deploying Domo to solve a business problem or to enable departmental access. Over time, as customers recognize the value of our platform, we engage with CIOs and other executives to facilitate broad enterprise adoption.Our consumption-based service offering continues to expand. Customers of our consumption-based service have an annual purchase commitment based on an estimated volume of usage, utilizing a tiered pricing structure. Whether it is a consumption-based agreement or an enterprise-wide subscription-based agreement (ELAs) with unlimited users and a data cap, we believe this could increase customer adoption and allow us to better land, expand, and retain customers over the long term, and thereby have a positive impact on sales and marketing productivity. We also believe these have potential to remove many of the barriers of adoption and better align our pricing to the value delivered to our customers. As of the end of our most recent fiscal quarter, more than 55% of our annual recurring revenue (ARR) is on consumption-based agreements or ELAs, and we expect this percentage to increase in future periods. However, we have limited experience with consumption-based agreements and changes in our pricing and subscription models subject us to a number of uncertainties. As of OctoberÂ 31, 2024, 65% of our customers were under multi-year contracts on a dollar-weighted basis, compared to 66% of customers as of JanuaryÂ 31, 2024. The high percentage revenue from multi-year contracts, among both new and existing customers, has enhanced the predictability of our subscription revenue. We typically invoice our customers annually in advance for subscriptions to our platform.Remaining performance obligations (RPO) represents the remaining amount of revenue we expect to recognize from existing non-cancelable contracts, whether billed or unbilled. As of October 31, 2023 and 2024, total RPO was $367.2 million and $368.2 million, respectively. The amount of RPO expected to be recognized as revenue in the next twelve months was $230.8 million and $220.6 million as of October 31, 2023 and 2024, respectively.We had total revenue of $79.7 million and $79.8 million for the three months ended October 31, 2023 and 2024, respectively. For the nine months ended October 31, 2023 and 2024, we had total revenue of $238.8 million and $238.3 million, respectively. For the nine months ended October 31, 2023 and 2024, no single customer accounted for more than 10% of our total revenue, nor did any single organization when accounting for multiple subsidiaries or divisions which may have been invoiced separately. Revenue from customers with billing addresses in the United States comprised 80% and 79% or our total revenue for the three months ended October 31, 2023 and 2024, respectively.Notwithstanding our ongoing shift to a consumption-based pricing model, we expect our revenue to be negatively impacted in the near term, due in part to the effects of the macroeconomic environment which has elongated the software sales cycle, increased deal scrutiny, and made renewal discussions more challenging. These factors have had a greater impact on our enterprise customers as evidenced by our declining enterprise revenue, and we expect it to continue to decline in the near term. In response to these dynamics, we have taken and intend to continue to take steps to better align our sales team and focus on controlling costs, which we expect will result in improved margins, sustained positive cash flow and efficient growth in the long term.We have incurred significant net losses since our inception, including net losses of $16.4 million and $18.8 million for the three months ended October 31, 2023 and 2024, respectively, and had an accumulated deficit of $1,469.9 million at OctoberÂ 31, 2024. We expect to incur losses for the foreseeable future and may not be able to achieve or sustain profitability.28Impact of Macroeconomic ConditionsPrevailing macroeconomic conditions have impacted, and may continue to impact, our business and those of our customers in a manner that we may not be able to quantify or isolate from other drivers of our performance. Ongoing concerns about the health of the U.S. and global economies may cause certain of our current and potential customers to reduce or delay technology spending or seek payment or other concessions from us. These conditions, along with the ongoing uncertainty in the SaaS sector, may materially and negatively impact our operating results, financial condition and prospects. Factors Affecting PerformanceContinue to Attract New Customers We believe that our ability to expand our customer base is an important indicator of market penetration, the growth of our business, and future business opportunities. We define a customer at the end of any particular quarter as an entity that generated revenue greater than $2,500 during that quarter. In situations where an organization has multiple subsidiaries or divisions, each entity that is invoiced at a separate billing address is treated as a separate customer. In cases where customers purchase through a reseller, each end customer is counted separately. We define enterprise customers as companies with over $1 billion in revenue, and companies with less than $1 billion in revenue are corporate customers. In order to maintain comparability, companies who become customers with revenue below $1 billion and subsequently exceed that threshold are considered enterprise customers for all periods presented.As of OctoberÂ 31, 2024, we had over 2,600Â customers. Enterprise customers accounted for 49% and 45% of our revenue for both the three and nine months ended October 31, 2023 and 2024, respectively. To drive growth among both our enterprise and corporate customers, we intend to further develop our partner ecosystem by establishing agreements with more software resellers, systems integrators and other partners to provide broader customer and geographic coverage. We believe we are underpenetrated in the overall market and have significant opportunity to expand our customer base over time. Customer Upsell and RetentionWe employ a land, expand, and retain sales model, and our performance depends on our ability to retain customers and expand the use of our platform at existing customers over time. It currently takes multiple years for our customers to fully embrace the power of our platform. We are still in the early stages of expanding within many of our customers. Under consumption-based pricing, our customers have access to enterprise-wide licenses, which allow for increased discoverability across the entire customer organization. We believe that as customers continue to deploy greater volumes and sources of data for multiple use cases under our consumption-based pricing model, the unique features of our platform can address the needs of everyone within their organization.We have invested in platform capabilities and online support resources that allow our customers to expand the use of our platform in a self-guided manner. Our professional services, customer support and customer success functions also support our sales force by helping customers to successfully deploy our platform and implement additional use cases. In addition, we believe our partner ecosystem will become increasingly important over time. We work closely with our customers to drive increased engagement with our platform by identifying new use cases through our customer success teams, as well as in-platform, self-guided experiences. We actively engage with our customers to assess whether they are satisfied and fully realizing the benefits of our platform. While these efforts often require a substantial commitment and upfront costs, we believe our investment in product, customer support, customer success and professional services will create opportunities to expand our customer relationships over time.Our ability to drive growth and generate incremental revenue depends heavily on our ability to retain our customers and increase their usage of our platform. With that objective in mind, we allocate our customer success and customer support resources to align with maximizing the retention and expansion of our subscription revenue. An important metric that we use to evaluate our performance in retaining customers is gross retention rate. We calculate our gross retention rate by taking the dollar amount of annual contract value (ACV) that renews in a given period divided by the ACV that was up for renewal in that same period. The ACV of multi-year contracts is also considered in the calculation based on the period in which the annual anniversary of the contract falls. Our trailing twelve month gross retention rate was 87% and 84% as of October 31, 2023 and 2024, respectively.Our gross retention declined in part due to macroeconomic conditions, challenging renewals from customers with COVID-19 use cases of our platform, and one large non-renewal in April 2024. As we continue to expand our partner ecosystem and develop methods to encourage wider and more strategic adoptions, we expect that customer retention will 29increase over the long term. Our ability to successfully upsell and the impact of cancellations may vary from period to period. The extent of this variability depends on a number of factors including the size and timing of upsells and cancellations relative to the initial subscriptions. Sales and Marketing Efficiency We are focused on increasing the efficiency of our sales force and marketing activities by enhancing account targeting, messaging, field sales operations and sales training in order to accelerate the adoption of our platform. Our sales strategy depends on our ability to continue to attract and retain top talent, to increase our pipeline of business, and to enhance sales productivity. We focus on productivity per quota-carrying sales representative and the time it takes our sales representatives to reach full productivity.We manage our pipeline by sales representative to ensure sufficient coverage of our sales targets. Our ability to manage our sales productivity and pipeline are important factors to the success of our business. We have taken steps to better align our sales and marketing spending and headcount to efficiently grow and attract new customers.Sales and marketing expense as a percentage of total revenue was 51% for the three months ended OctoberÂ 31, 2023 compared to 47% for the three months ended OctoberÂ 31, 2024.Leverage Research and Development Investments for Future GrowthWe plan to continue to make investments in areas of our business to continue to expand our platform functionality. This may include investing in machine learning algorithms, predictive analytics, and other artificial intelligence technologies to create alerts, detect anomalies, optimize queries, and suggest areas of interest to help people focus on what matters most. These investments may also include extending the functionality and effectiveness of our platform through improvements to the Domo Appstore and developer toolkits, which enable customers and partners to quickly build and deploy custom applications. The amount of new investments as a percentage of revenue required to achieve our plans is expected to increase slightly in the near term then remain consistent in the long term.Research and development expense as a percentage of total revenue was 25% for the three months ended OctoberÂ 31, 2023 compared to 27% for the three months ended OctoberÂ 31, 2024.Key Business MetricBillingsBillings represent our total revenue plus the change in deferred revenue in a period. Billings reflect sales to new customers plus subscription renewals and upsells to existing customers, and represent amounts invoiced for subscription, support and professional services. We typically invoice our customers annually in advance for subscriptions to our platform. Because we generate most of our revenue from customers who are invoiced on an annual basis and have a wide range of annual contract values, we may experience variability due to typical enterprise buying patterns and timing of large initial contracts, renewals and upsells.The following table sets forth our billings for theÂ three and nine months ended October 31, 2023 and 2024:Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242024Billings (in thousands)$74,819Â $73,396Â $215,681Â $207,518Â Components of Results of Operations Revenue We derive our revenue primarily from subscription revenue, which consists of subscription-based agreements and consumption-based agreements for our cloud-based platform. We also sell professional services.Revenue from subscription-based agreements is a function of customers, platform tier, number of users, price per user, and transaction and data volumes. Revenue is recognized ratably over the related contractual term beginning on the date that 30the platform is made available to a customer. We recognize revenue ratably because the customer receives and consumes the benefits of the platform throughout the contract period. Consumption-based agreements utilize a tiered pricing structure for an annual purchase commitment based upon an estimated volume of usage. Revenue from the annual purchase commitment in consumption-based contracts is also recognized ratably over the related contractual term of the contract. Amounts for the annual purchase commitments do not carry over beyond each annual commitment period.Professional services and other revenue primarily consists of implementation services sold with new subscriptions, as well as professional services sold separately, including training and education. Professional services are generally billed in advance and revenue from theseÂ arrangements is recognized as the services are performed. Our professional services engagements typically span from a few weeks to several months.Cost of RevenueCost of subscription revenue consists primarily of third-party hosting services and data center capacity; salaries, benefits, bonuses and stock-based compensation, or employee-related costs, directly associated with cloud infrastructure and customer support personnel; amortization expense associated with capitalized software development costs; depreciation expense associated with computer equipment and software; certain fees paid to various third parties for the use of their technology and services; and allocated overhead. Allocated overhead includes items such as information technology infrastructure, rent, and certain employee benefit costs. Cost of professional services and other revenue consists primarily of employee-related costs directly associated with these services, third-party consultant fees, and allocated overhead. Operating ExpensesSales and Marketing. Sales and marketing expenses consist primarily of employee-related costs directly associated with our sales and marketing staff and commissions. Other sales and marketing costs include digital marketing programs and promotional events to promote our brand, including Domopalooza, our annual user conference, as well as tradeshows, advertising and allocated overhead. Contract acquisition costs, including sales commissions, are deferred and then amortized on a straight-line basis over the period of benefit, which we have determined to be approximately four years for initial contracts. Contract acquisition costs related to renewal contracts and professional services are recorded as expense when incurred if the period of benefit is one year or less. If the period of benefit is greater than one year, costs are deferred and then amortized on a straight-line basis over the period of benefit, which we have determined to be two years.Research and Development. Research and development expenses consist primarily of employee-related costs for the design and development of our platform, contractor costs to supplement staff levels, third-party web services, consulting services, and allocated overhead. Our cycle of frequent updates has facilitated rapid innovation and the introduction of new product features throughout our history. We capitalize certain software development costs that are attributable to developing new features and adding incremental functionality to our platform, and amortize such costs as costs of subscription revenue over the estimated life of the new feature or incremental functionality, which is generally three years.General and Administrative. General and administrative expenses consist of employee-related costs for executive, finance, legal, human resources, recruiting and administrative personnel; professional fees for external legal, accounting, recruiting and other consulting services; and allocated overhead costs.Other Expense, Net Other expense, net consists of loss on extinguishment of debt and other expense, net. Other expense, net consists primarily of interest expense related to long-term debt. It also includes the effect of exchange rates on foreign currency transaction gains and losses foreign currency gains and losses upon remeasurement of intercompany balances, and interest income. The transactional impacts of foreign currency are recorded as foreign currency losses (gains) in the condensed consolidated statements of operations. Income TaxesIncome taxes consists primarily of income taxes related to foreign and state jurisdictions in which we conduct business. Because of the uncertainty of the realization of the deferred tax assets, we have a full valuation allowance for domestic net deferred tax assets, including net operating loss carryforwards and tax credits related primarily to research and development.31Results of OperationsThe following tables set forth selected condensed consolidated statements of operations data and such data as a percentage of total revenue for each of the periods indicated:Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242024Revenue:(in thousands)Subscription$71,293Â $71,113Â $213,594Â $214,144Â Professional services and other8,382Â 8,651Â 25,211Â 24,130Â Total revenue79,675Â 79,764Â 238,805Â 238,274Â Cost of revenue:Subscription(1)11,523Â 13,334Â 33,588Â 39,410Â Professional services and other(1)7,253Â 6,627Â 22,847Â 21,389Â Total cost of revenue18,776Â 19,961Â 56,435Â 60,799Â Gross profit60,899Â 59,803Â 182,370Â 177,475Â Operating expenses:Sales and marketing(1)(3)40,262Â 37,194Â 124,464Â 116,040Â Research and development(1)19,729Â 21,264Â 63,931Â 65,952Â General and administrative(1)(2)(3)12,130Â 12,429Â 35,509Â 42,504Â Total operating expenses72,121Â 70,887Â 223,904Â 224,496Â Loss from operations(11,222)(11,084)(41,534)(47,021)Other expense, net:Loss on extinguishment of debtâ€"Â (1,850)â€"Â (1,850)Other expense, net(1), (4)(4,930)(5,622)(14,549)(14,805)Total other expense, net(4,930)(7,472)(14,549)(16,655)Loss before income taxes(16,152)(18,556)(56,083)(63,676)Provision for income taxes261Â 205Â 801Â 582Â Net loss$(16,413)$(18,761)$(56,884)$(64,258)_____(1)Includes stock-based compensation expense as follows: Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242024Cost of revenue:(in thousands)Subscription$670Â $784Â $1,958$2,389Professional services and other359Â 295Â 1,311942Sales and marketing6,364Â 4,754Â 19,26015,238Research and development4,621Â 4,038Â 14,21412,529General and administrative4,174Â 3,080Â 10,64212,075Other expense, net181Â 210Â 516603Â Total$16,369Â $13,161Â $47,901Â $43,776Â (2)Includes amortization of certain intangible assets of $20,000 and $142,000 for the three months ended October 31, 2023 and 2024, respectively, and $60,000 and $426,000 for the nine months ended October 31, 2023 and 2024, respectively. 32(3)Includes executive officer severance as follows:Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242024(in thousands)Sales and marketing$â€"Â $â€"Â $443Â $â€"Â General and administrativeâ€"Â â€"Â 1,553Â â€"Â Total executive officer severance$â€"Â $â€"Â $1,996Â $â€"Â (4)Includes remeasurement of warrant liability of $456,000 and $33,000 for the three and nine months ended October 31, 2024,

respectively. There was no remeasurement of warrant liability during the three and nine months ended October 31, 2023.Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242Revenue:Subscription89Â %89Â %89Â %90Â %Professional services and other11Â 11Â 11Â 10Â Total revenue100Â 100Â 100Â 100Â Cost of revenue:Subscription14Â 17Â 14Â 17Â Professional services and other10Â 8Â 10Â 9Â Total cost of revenue24Â 25Â 24Â 26Â Gross margin76Â 75Â 76Â 74Â Operating expenses:Sales and marketing51Â 47Â 52Â 49Â Research and development25Â 27Â 27Â 28Â General and administrative14Â 15Â 14Â 17Â Total operating expenses90Â 89Â 93Â 94Â Loss from operations(14)(14)(17)(20)Other expense:Loss on extinguishment of debtâ€”Â (2)â€”Â (1)Other expense, net(6)(7)(6)(6)Total other expense(6)(9)(6)(7)Loss before income taxes(20)(23)(23)(27)Provision for income taxesâ€”Â â€”Â â€”Â â€”Â Net loss(20)%(23)%(23)%(27)%33Discussion of the Three Months Ended October 31, 2023 and 2024RevenueÂ Three Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Revenue:Subscription$71,293Â $71,113Â $(180)â€”Â %Professional services and other8,382Â 8,651Â 269Â 3Â Total revenue$79,675Â $79,764Â $89Â â€”Â Percentage of revenue:Subscription89Â %89Â %Professional services and other11Â 11Â Total100Â %100Â %Â Â Â Â Subscription revenue remained flat primarily due to a $4.4 million net decrease from existing customers, partially offset by a $4.2 million increase from new customers. Our total customer count remained relatively flat from OctoberÂ 31, 2023 to OctoberÂ 31, 2024. For the purposes of this comparison, new customers are defined as those added since the end of the prior year quarter, and revenue from existing customers is presented net of churn. Professional services and other revenue remained relatively flat.Cost of Revenue, Gross Profit and Gross MarginÂ Three Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Cost of revenue:Subscription$11,523Â $13,334Â $1,811Â 16Â %Professional services and other7,253Â 6,627Â (626)(9)Total cost of revenue$18,776Â $19,961Â $1,185Â 6Â Gross profit$60,899Â $59,803Â $(1,096)(2)Gross margin:Subscription84Â %81Â %Professional services and other13Â 23Â Total gross margin76Â 75Â The increase in subscription cost of revenue was primarily due to a $1.2 million increase in our third-party web hosting services and a $0.4 million increase in amortization related to capitalized software development costs.The decrease in professional services and other cost of revenue was primarily due to a $1.0 million decrease in outsourced services, partially offset by a $0.3 increase in employee-related costs.Subscription gross margin decreased primarily due to a decline in revenue growth and increased costs related to third-party web hosting services as a result of increased customer data usage. As we continue to shift more of our customer base to consumption-based pricing, we expect subscription gross margin to stabilize in the near term and increase in the long term.Services gross margin improved primarily due to a decrease in outsourced services. We expect the gross margin for professional services to fluctuate from period to period due to changes in the proportion of services provided by third-party consultants, seasonality, and timing of projects with differing margins.34Operating ExpensesÂ Three Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Operating expenses:Sales and marketing$40,262Â $37,194Â $(3,068)(8)%Research and development19,729Â 21,264Â 1,535Â 8Â General and administrative12,130Â 12,429Â 299Â 2Â Total operating expenses$72,121Â $70,887Â $(1,234)(2)Percentage of revenue:Sales and marketing51Â %47Â %Research and development25Â 27Â General and administrative14Â 15Â Sales and marketing expenses decreased primarily due to a $3.3 million decrease in employee-related costs, driven by lower headcount. Our sales and marketing expense as a percentage of revenue decreased from 51% to 47%. We expect sales and marketing expense as a percentage of revenue to decrease in the long term.Research and development expenses increased primarily due to a $2.1 million increase in employee-related costs, partially offset by a $0.5 million decrease in contract labor. Our research and development costs increased as a percentage of revenue from 25% to 27%. We expect research and development as a percentage of revenue to increase slightly in the near term and remain consistent in the long term.General and administrative expenses increased primarily due to a $0.6 million increase in professional and legal fees, along with a $0.3 million increase in rent expense. These increases were partially offset by a $0.6 million decrease in employee-related costs. Our general and administrative expenses increased as a percentage of revenue from 14% to 15%. We expect general and administrative expense as a percentage of revenue to fluctuate from period to period.Other Expense, NetÂ Three Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Other expense, net:Loss on extinguishment of debt$â€”Â $(1,850)$(1,850)(100)%Other expense, net(4,930)(5,622)(692)(14)Total other expense, net$(4,930)$(7,472)$(2,542)(52)Loss on extinguishment of debt increased due to a $1.9 million loss on extinguishment as a result of the August 2024 amendment to the credit facility.Other expense, net increased primarily due to a $0.5 million loss on warrant liability.We expect interest expense to increase modestly in the near term due to an increasing principal balance. We expect foreign currency gains and losses could become more pronounced due to current market volatility.35Income TaxesÂ Three Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Provision for income taxes$261Â $205Â $(56)(21)%Income taxes decreased primarily due to foreign withholding taxes and decreased state tax expense during the three months ended OctoberÂ 31, 2024. In the long term, we expect income tax expense to increase in conjunction with higher taxable income from our international subsidiaries.Discussion of the Nine Months Ended October 31, 2023 and 2024 RevenueÂ Nine Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Revenue:Subscription$213,594Â $214,144Â $550Â â€”Â %Professional services and other25,211Â 24,130Â (1,081)(4)Total revenue$238,805Â $238,274Â $(531)â€”Â Percentage of revenue:Subscription89Â %90Â %Professional services and other11Â 10Â Total100Â %100Â %The increase in subscription revenue was primarily due to a $3.9 million increase from new customers, partially offset by a $3.3Â million net decrease from existing customers. Our total customer countÂ remained relatively flat from OctoberÂ 31, 2023 to OctoberÂ 31, 2024. For the purposes of this comparison, new customers are defined as those added since the end of the prior year quarter, and revenue from existing customers is presented net of churn. The decrease in professional services and other revenue was primarily due to a lower volume of billable hours delivered during the nine months ended October 31, 2024.Cost of Revenue, Gross Profit and Gross MarginÂ Nine Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Cost of revenue:Subscription$33,588Â $39,410Â $5,822Â 17Â %Professional services and other22,847Â 21,389Â (1,458)(6)Total cost of revenue$56,435Â $60,799Â $4,364Â 8Â Gross profit$182,370Â $177,475Â $(4,895)(3)Gross margin:Subscription84Â %82Â %Professional services and other9Â 11Â Total gross margin76Â 74Â The increase in cost of subscription revenue was due in part to a $3.5 million increase in expense related to third-party web hosting services. Amortization related to capitalized software development costs increased by $1.5 million and employee-related costs increased by $1.2 million.36Cost of professional services and other revenue decreased primarily due to a $0.8 million decrease in outsourced services and a $0.7 million decrease in employee-related costs.Subscription gross margin decreased primarily due to a decline in revenue growth and increased costs related to third-party web hosting services as a result of increased customer data usage. Professional services and other gross margin improved primarily due to a decrease in outsourced services and employee-related costs.Operating ExpensesÂ Nine Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Operating expenses:Sales and marketing$124,464Â $116,040Â $(8,424)(7)%Research and development63,931Â 65,952Â 2,021Â 3Â General and administrative35,509Â 42,504Â 6,995Â 20Â Total operating expenses$223,904Â $224,496Â $592Â â€”Â Percentage of revenue:Sales and marketing52Â %49Â %Research and development27Â 28Â General and administrative14Â 17Â Sales and marketing expenses decreased primarily due to a $9.9 million decrease in employee-related costs, driven by lower headcount and lower stock-based compensation. This was partially offset by a $2.1 million increase in marketing expense.Research and development expenses increased primarily due to a $2.7 million increase in employee-related costs and a $0.8 million decrease in capitalized software, which increases expense. These increases were partially offset by a $1.6 million decrease in contract labor.General and administrative expenses increased primarily due to a $7.7 million increase in professional and legal fees. This was partially driven by a $2.4 million insurance reimbursement for legal fees that was realized during the nine months ended October 31, 2023 plus uncapitalized costs related to the amendment to the credit facility that occurred during the nine months ended October 31, 2024.Other Expense, NetÂ Nine Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Other expense, net:Loss on extinguishment of debt$â€”Â $(1,850)$(1,850)(100)%Other expense, net(14,549)(14,805)(256)(2)Total other expense, net$(14,549)$(16,655)$(2,106)(14)Loss on extinguishment of debt increased due to a $1.9 million loss on extinguishment as a result of the August 2024 amendment to the credit facility. Other expense, net increased primarily due to an increase in interest expense, partially offset by a decrease in expense related to changes in foreign exchange rates and higher balances of cash denominated in currencies other than the functional currency.37Income TaxesÂ Nine Months Ended October 31,Â 20232024$ Change% ChangeÂ (in thousands)Provision for income taxes$801Â $582Â $(219)(27)%Income taxes decreased due to certain tax filings and decreased state tax expense during the nine months ended October 31, 2024.Liquidity and Capital ResourcesAs of OctoberÂ 31, 2024, we had $40.9 million of cash and cash equivalents, which were held for working capital purposes. Our cash and cash equivalents consist primarily of cash and money market funds. We have a $123.0 million credit facility, all of which had been drawn as of OctoberÂ 31, 2024.Since inception, we have financed operations primarily from cash collected from customers for our subscriptions and services, periodic sales of convertible preferred stock, our initial public offering and to a lesser extent, debt financing. Our principal uses of cash have consisted of employee-related costs, marketing programs and events, payments related to hosting our cloud-based platform and purchases of short-term investments.We believe our existing cash and cash equivalents will be sufficient to meet our projected operating requirements for at least the next 12Â months.Â Over the longer term, we plan to continue investing in, among other things, growth opportunities, product development, and sales and marketing. If available funds are insufficient to fund our future activities or execute on our strategy, we may raise additional capital through equity, equity-linked and debt financing, to the extent such funding sources are available. Alternatively, we may be required to reduce expenses to manage liquidity; however, any such reductions could adversely impact our business and competitive position. Our future capital requirements will depend on many factors, including our growth rate; the level of investments we make in product development, sales and marketing activities and other investments to support the growth of our business; the continuing market acceptance of our platform; and customer retention rates, and may increase materially from those currently planned. If we raise additional funds through the incurrence of indebtedness, such indebtedness likely would have rights that are senior to holders of our equity securities and could contain covenants that restrict operations in the same or similar manner as our credit facility. Any additional equity financing likely would be dilutive to existing stockholders. We cannot assure you that any additional financing will be available to us on acceptable terms, or at all.Moreover, we may not be able to access a portion of our existing cash and cash equivalents due to conditions adversely affecting the financial institutions with which we do business, including limited liquidity, insolvency or receivership. Any such conditions could imperil our ability to access our existing cash and cash equivalents and could have a material adverse effect on our business and financial condition. For additional information, see the section of this report captioned â€œRisk Factorsâ€”Risks Related to Our Financial Position and Capital Needsâ€”Adverse events or perceptions affecting the financial services industry could adversely affect our operating results, financial condition and prospects.â€On September 6, 2024, we entered into a Controlled Equity OfferingSM Sales Agreement (Sales Agreement) with Cantor Fitzgerald & Co. (Cantor). Pursuant to the Sales Agreement, we may sell, from time to time up to an aggregate of $150.0Â million of our Class B common stock through an â€œat-the-marketâ€ offering defined in Rule 415 under the Securities Act. We will pay Cantor a commission equal to 3.0% of the gross proceeds from the sale of shares of our Class B common stock under the Sales Agreement. The $150.0 million of Class B common stock that may be offered, issued and sold under the Sales Agreement is included in the $300.0 million of securities that may be offered, issued and sold by us under our registration statement on Form S-3 that was effective on September 20, 2024. No shares have been sold pursuant to the Sales Agreement to date.Although we are not currently a party to any agreement or letter of intent with respect to potential investments in, or acquisitions of, complementary businesses, services or technologies, we may enter into these types of arrangements in the future, which could also require us to seek additional equity financing, incur indebtedness, or use cash resources. We have no present understandings, commitments or agreements to enter into any such acquisitions. We do not have any special purpose entities and we do not engage in off-balance sheet financing arrangements.38Credit FacilityThe credit facility permits us to incur up to approximately $125.3 million in term loan borrowings, all of which had been drawn as of OctoberÂ 31, 2024. The credit facility is secured by substantially all of our assets.In February 2024, we entered into an amendment to the credit facility which extended the maturity date for the outstanding loan from April 1, 2025 to April 1, 2026 and made certain modifications to the financial covenants. In conjunction with this amendment, we issued 189,036 fully-vested warrants to purchase Class B common stock.In August 2024, we entered into an amendment to the credit facility which refinanced the existing term loans, extended the maturity date from April 1, 2026 to August 19, 2028, revised interest amounts payable in cash and payable in kind, and made certain modifications to the financial covenants. Furthermore, certain lenders participating in the credit facility were paid in full for their portion of the principal, PIK interest, and amendment fee and were replaced by new lenders who refinanced those amounts. We paid and subsequently refinanced the $7.0 million closing fee associated with the credit facility, resulting in no net impact to our cash balance. Additionally, the $5.0 million amendment fee from the August 2020 amendment plus the accrued PIK interest of approximately $2.3 million as of August 2024, totaling $7.3 million, was refinanced as the Second PIK Amendment Fee per the August 2024 amendment. The Second PIK Amendment Fee accrues interest at a rate of 9.5% per year and is due upon maturity, along with the related capitalized interest. Also in conjunction with this amendment, we issued 1,022,918 fully-vested warrants to purchase shares of our Class B common stock. These warrants have an exercise price of $0.01 per share and expire on August 19, 2028.The credit facility requires interest-only payments on a portion of the accrued interest until the maturity date. This payable portion of the interest that accrues on the outstanding principal of the term loan is due in cash on a monthly basis, which, as of OctoberÂ 31, 2024, accrued at a floating rate equal to the greater of (1) 8.0% and (2) Adjusted Term SOFR. Adjusted Term SOFR is defined as the greater of (a) 2.5% and (b) Term SOFR. In the event that SOFR is unavailable, interest will accrue at a floating rate equal to the greater of (1) 7.0% and (2) the Alternate Base Rate plus 2.75% per year. The Alternate Base Rate is defined as the greatest of (a) the Prime Rate (b) Federal Funds Effective Rate plus 0.5% and (c) Adjusted Term SOFR plus 1.00%. The Federal Funds Effective rate is defined as the rate published by the Federal Reserve System as the overnight rate, or, if such rate is not so published, the average of the quotations for the day for such transaction received by Administrative Agent from three Federal funds brokers. As of OctoberÂ 31, 2024, the cash interest rate was approximately 8.1%. In addition to the 8.1% cash interest rate, a fixed rate equal to 5.0% per year accrues on the outstanding principal of the term loan. This capitalized portion of the interest is added to the principal amount of the outstanding term loan on a monthly basis and is due upon maturity.The credit facility contains customary conditions to borrowing, events of default and covenants, including covenants that restrict our ability to dispose of assets, make material changes to the nature, control or location of the business, merge with or acquire other entities, incur indebtedness or encumbrances, make distributions to holders of our capital stock, make certain investments or enter into transactions with affiliates. In addition, we are required to comply with a minimum annualized recurring revenue financial covenant, tested quarterly. The credit facility defines annualized recurring revenue as four times our aggregate revenue for the immediately preceding quarter (net of recurring discounts and discounts for periods greater than one year) less the annual contract value of any customer contracts pursuant to which we were advised during such quarter would not be renewed at the end of the current term plus the annual contract value of existing customer contract increases during such quarter. We are also required to comply with a minimum trailing 12-month consolidated EBITDA (as defined by the credit facility) covenant, which is tested quarterly, and adhere to a monthly minimum liquidity covenant that requires unrestricted cash on a consolidated basis of $25.0Â million deposited in pledged accounts located in the United States. Noncompliance with these covenants, or the occurrence of certain other events specified in the credit facility, could result in an event of default under the loan agreement. If an event of default has occurred and we are unable to obtain a waiver, any outstanding principal, interest and fees could become immediately due and payable. We were in compliance with the covenant terms of the credit facility on JanuaryÂ 31, 2024 and OctoberÂ 31, 2024.39Historical Cash Flow TrendsNine Months Ended October 31,20232024(in thousands)Net cash used in operating activities$(2,862)$(17,971)Net cash used in investing activities(9,240)(7,245)Net cash provided by financing activities3,471Â 5,021Â Operating Activities Our operating activities have consisted primarily of payments received from our customers, cash we invest in our personnel, timing and amounts we use to fund marketing programs and events to expand our customer base, and the costs to provide our cloud-based platform and related outsourced professional services to our customers.Net cash used in operating activities during the nine months ended October 31, 2023 consisted of cash outflows of $245.4 million exceeding the $242.5 million collected from customers. Significant components of cash outflows included $136.7 million for personnel costs and $54.4 million for marketing programs and events, third-party costs to provide our platform and outsourced professional services.Net cash used in operating activities during the nine months ended October 31, 2024 consisted of cash outflows of $254.4 million exceeding the $236.4Â million collected from customers. Significant components of cash outflows included $128.3 million for personnel costs and $52.7 million for marketing programs and events, third-party costs to provide our platform and outsourced professional services.Investing Activities Our investing activities have consisted primarily of property and equipment purchases, which included capitalized development costs related to internal-use software.Net cash used in investing activities during the nine months ended October 31, 2023 consisted primarily of $6.6 million of capitalized development costs related to internal-use software and $2.6 million of purchased property and equipment.Net cash used in investing activities during the nine months ended October 31, 2024 consisted primarily of $5.8 million of capitalized development costs related to internal-use software and $1.4 million of purchased property and equipment.Financing Activities Our

financing activities have consisted primarily of proceeds received from our employee stock purchase plan and to a lesser extent, stock option exercises, net change in short-term payable financing, and outflows used to repurchase shares for tax withholdings on vesting of restricted stock.Net cash provided by financing activities for the nine months ended October 31, 2023 consisted primarily of $3.4 million of proceeds from shares issued in connection with our employee stock purchase plan.Net cash provided by financing activities for the nine months ended October 31, 2024 consisted primarily of $52.8 million of debt proceeds, $9.0 million of proceeds from short-term payable financing, and $1.9 million of proceeds from shares issued in connection with our employee stock purchase plan, offset by $53.2 million of repayment of debt and related fees, $4.5 million of payments on short-term payable financing, and $0.5 million used to repurchase shares for tax withholdings on vesting of restricted stock.Contractual Obligations and CommitmentsOur principal commitments consist of long-term debt, obligations under operating leases for office space, and non-cancelable contracts for cloud infrastructure services. There have been no material changes in our contractual obligations and commitments, as disclosed in our Annual Report on Form 10-K.40Critical Accounting Policies and EstimatesWe prepare our condensed consolidated financial statements in accordance with generally accepted accounting principles in the United States (GAAP). The preparation of these condensed consolidated financial statements requires us to make estimates and assumptions that are inherently uncertain and that affect the reported amounts of assets, liabilities, revenue, costs and expenses, and related disclosures. To the extent that there are material differences between these estimates and actual results, our financial condition or results of operations would be affected. We base our estimates on past experience and other assumptions that we believe are reasonable under the circumstances, and we evaluate these estimates on an ongoing basis. Critical accounting policies and estimates are those that we consider critical to understanding our historical and future performance, as these policies relate to the more significant areas involving managementâ€™s judgments and estimates.There have been no material changes to our critical accounting policies and estimates as previously disclosed in our Annual Report on Form 10-K. See "Note 2â€”Summary of Significant Accounting Policies" of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more information regarding our significant accounting policies.Recent Accounting PronouncementsSee "Note 2â€”Summary of Significant Accounting Policies" of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more information regarding recent accounting pronouncements.41Item 3.Â Quantitative and Qualitative Disclosures about Market RiskÂ We are exposed to certain market risks in the ordinary course of our business. These risks primarily include interest rate, foreign currency exchange rate, and inflation sensitivities as follows:Interest Rate RiskAs of OctoberÂ 31, 2024, we had $40.9 million of cash and cash equivalents, which were held for working capital purposes. Our cash and cash equivalents consist primarily of cash and money market funds. We do not enter into investments for trading or speculative purposes. Due to the short-term nature of these instruments, we believe that we do not have any material exposure to changes in the fair value of our investment portfolio as a result of changes in interest rates. Decreases in interest rates, however, would reduce future interest income.We have a credit facility that permits us to incur up to approximately $125.3 million in term loan borrowings, all of which had been drawn as of OctoberÂ 31, 2024. The term loan matures on August 19, 2028.Interest that accrues on the outstanding principal of the term loan is due monthly and is based on a floating rate equal to three-month term SOFR (with a floor of 2.5%) plus 3.0% per year. As of October 31, 2024, the interest rate was 8.1%, and in addition to the 8.1% interest rate, a fixed rate equal to 5.0% per year accrues on the outstanding principal of the term loan. This capitalized interest is added to the principal amount of the outstanding term loan on a monthly basis and is due upon maturity.Interest rate risk also reflects our exposure to movements in interest rates associated with our borrowings. At OctoberÂ 31, 2024, we had total debt outstanding with a carrying amount of $115.6 million, which approximates fair value. A hypothetical change in interest rates of 100 basis points after OctoberÂ 31, 2024 would not have a material impact on the fair value of our outstanding debt, even at the borrowing limit, or in the returns on our cash.Foreign Currency Exchange RiskDue to our international operations, we have foreign currency risks related to revenue and operating expenses denominated in currencies other than the U.S. dollar, primarily the Japanese Yen, British Pound Sterling, and the Australian Dollar. Our subscriptions and services contracts are primarily denominated in the local currency of the customer making the purchase. In addition, a portion of operating expenses are incurred outside the United States and are denominated in foreign currencies. Changes in the relative value of the U.S. dollar to other currencies may negatively affect revenue and other operating results as expressed in U.S. dollars. We do not believe that an immediate 10% increase or decrease in the relative value of the U.S. dollar to other currencies would have a material effect on operating results.We have experienced and will continue to experience fluctuations in net loss as a result of transaction gains or losses related to remeasuring certain current asset and current liability balances that are denominated in currencies other than the functional currency of the entities in which they are recorded. We have not engaged in the hedging of foreign currency transactions to date. We are considering the costs and benefits of initiating such a program and may in the future hedge balances and transactions denominated in currencies other than the U.S. dollar as we expand international operations.Inflation RiskWe do not believe that inflation has had a material effect on our business, financial condition or results of operations to date. For example, our subscription contracts often contain pricing terms that are tied to the Consumer Price Index (CPI), and our pricing policy for renewals not tied to CPI is designed to approximate changes in CPI. If our costs were to become subject to significant inflationary pressure, we may not be able to fully offset these higher costs with price increases. Our inability or failure to do so could adversely affect our business, financial condition and results of operations.42Item 4.Â Controls and ProceduresEvaluation of Disclosure Controls and ProceduresOur management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our principal executive officer and principal financial officer have concluded that as of such date, our disclosure controls and procedures were effective at a reasonable assurance level.Changes in Internal Control Over Financial ReportingThere was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.Â Inherent Limitations on Effectiveness of Disclosure Controls and ProceduresOur management, including our principal executive officer and principal financial officer, do not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with policies or procedures may deteriorate. Due to inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.43PART II. OTHER INFORMATIONItem 1. Legal ProceedingsThe Company is involved in legal proceedings from time to time arising in the normal course of business. Management believes that the outcome of these proceedings will not have a material impact on the Company's financial condition, results of operations, or liquidity. See "Note 12â€”Commitments and Contingencies" of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more information regarding our legal proceedings. Item 1A. Risk FactorsYou should carefully consider the following risk factors, in addition to the other information contained in this report, including the section of this report captioned â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€ and our financial statements and related notes. If any of the events described in the following risk factors or the risks described elsewhere in this report occurs, our business, operating results and financial condition could be seriously harmed. This report also contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in the forward-looking statements as a result of factors that are described below and elsewhere in this report.Risks Related to Our Financial Position and Capital NeedsWe have a history of losses, and we may not be able to generate sufficient revenue to achieve or maintain profitability in the future.We incurred net losses of $56.9 million and $64.3 million for the nine months ended October 31, 2023 and 2024, respectively, and had an accumulated deficit of $1,469.9 million at OctoberÂ 31, 2024. We may not be able to generate sufficient revenue to achieve or sustain profitability. We expect to continue to incur losses for the foreseeable future and we expect costs to increase in future periods as we expend substantial financial and other resources on, among other things:â€¢sales and marketing, including any expansion of our direct sales organization, which will require time before these investments generate sales results;â€¢technology and data center infrastructure, enhancements to cloud architecture, improved disaster recovery protection, increasing data security, compliance and operations expenses;â€¢data center costs as customers increase the amount of data that is available to our platform and usage on our platform;â€¢other software development, including enhancements and modifications related to our platform;â€¢international expansion in an effort to increase our customer base and sales;â€¢general and administration, including significantly increasing expenses in accounting and legal related to the increase in the sophistication and resources required for public company compliance and other work arising from the growth and maturity of the company;â€¢competing with other companies, custom development efforts and open source initiatives that are currently in, or may in the future enter, the markets in which we compete;â€¢maintaining high customer satisfaction and ensuring quality and timely releases of platform enhancements and applications;â€¢developing our indirect sales channels and strategic partner network;â€¢maintaining the quality of our cloud and data center infrastructure to minimize latency when using our platform;â€¢increasing market awareness of our platform and enhancing our brand; â€¢maintaining compliance with applicable governmental regulations and other legal obligations, including those related to intellectual property and international sales; andâ€¢attracting and retaining top talent in a competitive market.44These expenditures may not result in additional revenue or the growth of our business. If we fail to continue to grow revenue or to achieve or sustain profitability, the market price of our ClassÂ B common stock could be adversely affected. We have been growing and expect to continue to invest in our growth for the foreseeable future. If we fail to manage this growth effectively, our business and operating results will be adversely affected. We intend to continue to grow our business. If we cannot adequately train new employees, including our direct sales force, or if new employees are not as productive as quickly as we would like, sales may decrease or customers may lose confidence in the knowledge and capability of our employees. In addition, we may make direct investments in our international business, and increase the number of employees outside the United States. We must successfully manage growth to achieve our objectives. Although our business has experienced significant growth in the past, we cannot provide any assurance that our business will continue to grow at any particular rate, or at all. Our ability to effectively manage the growth of our business will depend on a number of factors, including our ability to do the following: â€¢effectively recruit, integrate, train and motivate new employees and make them productive, including our direct sales force, while retaining existing employees, maintaining the beneficial aspects of our corporate culture and effectively executing our business plan;â€¢attract new customers, and retain and increase usage by existing customers; â€¢recruit and successfully leverage channel partners and app developers;â€¢successfully enhance our platform;â€¢continue to improve our operational, financial and management controls;â€¢protect and further develop strategic assets, including intellectual property rights; andâ€¢manage market expectations and other challenges associated with operating as a public company.These activities will require significant financial resources and allocation of valuable management and employee resources, and growth will continue to place significant demands on management and our operational and financial infrastructure. Our future financial performance and ability to execute our business plan will depend, in part, on our ability to effectively manage any future growth. There are no guarantees we will be able to do so. In particular, any failure to successfully implement systems enhancements and improvements will likely negatively impact our ability to manage our expected growth, ensure uninterrupted operation of key business systems and comply with the rules and regulations that are applicable to public reporting companies. Moreover, if we do not effectively manage the growth of our business and operations, the quality of our platform could suffer, which could negatively affect our brand, operating results and business. Our ability to raise capital in the future may be limited, and if we fail to raise capital when needed in the future, we could be prevented from growing or could be forced to delay or eliminate product development efforts or other operations.Â Our business and operations may consume resources faster than we anticipate. We have incurred cumulative and recurring losses from operations since inception and had an accumulated deficit of $1,469.9 million as of OctoberÂ 31, 2024.Â We have also experienced negative or close to breakeven cash flows from operating activities, including cash provided by operating activities of $2.9 million and cash used in operating activities of $18.0 million for the nine months ended October 31, 2023 and 2024, respectively. As of OctoberÂ 31, 2024, we had $40.9 million of cash and cash equivalents, which were held for working capital purposes. Additionally, no amounts were available to draw under our credit facility.We may need to raise additional funds to invest in growth opportunities, to continue product development and sales and marketing efforts, and for other purposes. We filed: (i) on September 6, 2024, a shelf registration statement on Form S-3 with the SEC that became effective on September 20, 2024 and allows us to undertake various equity and debt offerings up to $300.0 million; and (ii) on September 20, 2024, a prospectus supplement to the shelf registration statement that covers the offering, issuance and sale of up to $150.0 million of our Class B common stock from time to time through an â€œat-the-marketâ€ program under the Securities Act. Additional financing may not be available on favorable terms, if at all. If adequate funds are not available on acceptable terms, we may be unable to meet our obligations, invest in future growth opportunities, or continue operations at anticipated levels, which could harm our business and operating results. In addition, current and 45future debt instruments may impose restrictions on our ability to dispose of property, make changes in our business, engage in mergers or acquisitions, incur additional indebtedness, and make investments and distributions. Furthermore, if we issue additional equity securities, stockholders will experience dilution, and the new equity securities could have rights senior to those of our common stock. Because our decision to issue securities in any future offering will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing or nature of any such future offerings. As a result, stockholders bear the risk that future securities offerings reduce the market price of our ClassÂ B common stock and dilute their interest.Future operating results and key metrics may fluctuate significantly due to a wide range of factors, which makes our future results difficult to predict. Our operating results and key metrics could vary significantly from quarter to quarter as a result of various factors, some of which are outside of our control, including: â€¢the expansion of our customer base;â€¢the size, duration and terms of our contracts with both existing and new customers;â€¢the introduction of products and product enhancements by competitors, and changes in pricing for products offered by us or our competitors;â€¢customers delaying purchasing decisions in anticipation of new products or product enhancements by us or our competitors or otherwise;â€¢changes in customersâ€™ budgets;â€¢seasonal variations in our sales, which have generally historically been highest in our fourth fiscal quarter and lowest in the first fiscal quarter;â€¢the timing of satisfying revenue recognition criteria, particularly with regard to large transactions;â€¢the amount and timing of payment for expenses, including infrastructure costs to deliver our platform, research and development, sales and marketing expenses, employee benefit and stock-based compensation expenses and costs related to Domopalooza, our annual user conference that occurs in our first fiscal quarter;â€¢costs related to the hiring, training and maintenance of our direct sales force;â€¢the timing and growth of our business, in particular through the hiring of new employees and international expansion; andâ€¢general economic and political conditions, both domestically and internationally, including the impacts of pandemics or other catastrophic events, military conflicts (including the Russian invasion of Ukraine and hostilities between Israel and Hamas), inflation, and adverse impacts to the financial service services industry, as well as economic conditions specifically affecting industries in which our customers operate.Any one of these or other factors discussed elsewhere in this report may result in fluctuations in our operating results, meaning that quarter-to-quarter comparisons may not necessarily be indicative of our future performance. Because we recognize revenue from subscriptions ratably over the terms of our subscription agreements, near-term changes in sales may not be reflected immediately in our operating results.Â We offer our platform primarily through subscription agreements, which typically vary in length between one and three years, and may in many cases be subject to automatic renewal or renewal only at a customer's discretion. We generally invoice our customers in annual installments at the beginning of each year in the subscription period. Amounts that have been invoiced are initially recorded as deferred revenue and are recognized ratably over the subscription period. As a result, most of the revenue that we report in each period is derived from the recognition of deferred revenue relating to subscriptions entered into during previous periods. A decline in new or renewed subscriptions in any one quarter is not likely to have a material impact on results for that quarter. However, declines would negatively affect revenue and deferred revenue balances in future periods, and the effect of significant downturns in sales and market acceptance of our platform, and potential changes in our rate of renewals, may not be fully reflected in our results of operations until future periods. Our subscription model also makes it difficult for us to rapidly increase our

total revenue through additional sales in any period, as revenue 46from new customers is recognized over the applicable subscription term. We may be unable to adjust our cost structure to reflect the changes in revenue. In addition, a significant majority of our costs are expensed as incurred, while revenue is generally recognized over the life of the customer agreement. As a result, increased growth in the number of our customers could result in our recognition of more costs than revenue in the earlier periods of the terms of our agreements.The length, cost and uncertainty associated with sales cycles for enterprise customers may result in fluctuations in our operating results and our failure to achieve the expectations of investors. Our sales efforts to enterprise customers, which we define as companies with over $1 billion in revenue, face long sales cycles, complex customer requirements, substantial upfront sales costs, and a relatively low and difficult to predict volume of sales on a quarter-by-quarter basis. This makes it difficult to predict with certainty our sales and related operating performance in any given period. Our sales cycle for new enterprise customers varies from approximately sixÂ months to multiple years. Customers often undertake a prolonged evaluation of our platform, including assessing their own readiness, scoping the professional services involved, and comparing our platform to products offered by competitors and their ability to solve the problem internally. Events may occur during this period that affect the size or timing of a purchase or even cause cancellations, which may lead to greater unpredictability in our business and operating results. Moreover, customers often begin to use our platform on a limited basis with no guarantee that they will expand their use of our platform widely enough across their organization to justify the costs of our sales efforts. We may also face unexpected implementation challenges with enterprise customers or more complicated installations of our platform. It may be difficult to deploy our platform if the customer has unexpected database, hardware or software technology issues.Adherence to our financial plan in part depends on managing the mix of customers, the rate at which customers increase their use of our platform within their organizations, the number of use cases they employ, and the timing and amount of upsells, all of which affect annual contract value. Our financial performance and the predictability of our quarterly financial results may be harmed by failures to secure the higher value enterprise agreements in a timely manner or at all, or changes in the volume of transactions overall, compared to our forecasts, and depends in large part on the successful execution of our direct sales team. The predictability of billings may be adversely impacted by fluctuations in the proportion of contracts that are not billed annually in advance.Additionally, our quarterly sales cycles are generally more heavily weighted toward the end of the quarter with an increased volume of sales in the last few weeks and days of the quarter. This impacts the timing of recognized revenue and billings, cash collections and delivery of professional services. Furthermore, the concentration of contract negotiations in the last few weeks and days of the quarter could require us to expend more in the form of compensation for additional sales, legal and finance employees and contractors. Compression of sales activity to the end of the quarter also greatly increases the likelihood that sales cycles will extend beyond the quarter in which they are forecasted to close for some sizeable transactions, which will harm forecasting accuracy and adversely impact billings and new customer acquisition and renewal metrics for the quarter in which they are forecasted to close. Increased sales to customers outside the United States or paid for in currency other than the U.S. dollar exposes us to potential currency exchange losses.Â As our international sales and operations increase, so too will the number and significance of transactions, including intercompany transactions, occurring in currencies other than the U.S. dollar. In addition, our international subsidiaries may accumulate assets and liabilities that are denominated in currencies other than the U.S. dollar, which is the functional reporting currency of these entities. Accordingly, changes in the value of foreign currencies relative to the U.S. dollar can affect our revenue and operating results due to foreign currency gains and losses that are reflected in our earnings. We do not currently maintain a program to hedge transactional exposures in foreign currencies. However, in the future, we may use derivative instruments, such as foreign currency forward and option contracts, to hedge certain exposures to fluctuations in foreign currency exchange rates. The use of such hedging activities may not offset any or more than a portion of the adverse financial effects of unfavorable movements in foreign exchange rates over the limited time the hedges are in place. Moreover, the use of hedging instruments may introduce additional risks if we are unable to structure effective hedges with such instruments. Our credit facility contains restrictive and financial covenants that may limit our operating flexibility. Our credit facility contains restrictive covenants that limit our ability to, among other things, transfer or dispose of assets, merge with other companies or consummate certain changes of control, acquire other companies, open new offices that contain a material amount of assets, pay dividends, incur additional indebtedness and liens and enter into new businesses. We therefore may not be able to engage in any of the foregoing transactions unless we obtain the consent of the lender or 47terminate the credit facility, which may limit our operating flexibility. In addition, our credit facility is secured by all of our assets, including our intellectual property, and requires us to satisfy certain financial covenants. If we do not meet the financial covenants as specified in the credit facility, we may require forbearance or relief from our financial covenant violations from BlackRock or be required to arrange alternative financing.There is no guarantee that we will be able to generate sufficient cash flow or sales to meet these financial covenants or pay the principal and interest on any such debt. Furthermore, there is no guarantee that future working capital, borrowings or equity financing will be available to repay or refinance any such debt. A breach of any of these covenants or the occurrence of certain other events (including a material adverse effect) specified in the credit facility and/or the related collateral documents could result in an event of default under the loan agreement. If an event of default has occurred and is continuing, BlackRock could elect to declare all amounts outstanding under the credit facility immediately due and payable. If we are unable to repay those amounts, BlackRock could foreclose on the collateral granted to them to secure such indebtedness. If BlackRock accelerates the repayment of borrowings, if any, we may not have sufficient funds to repay our existing debt.Our ability to meet the financial covenants could be affected by events beyond our control. Any inability to make scheduled payments or meet the financial covenants on our credit facility would adversely affect our business. We may be subject to additional obligations to collect and remit sales tax and other taxes, and we may be subject to tax liability for past transactions, which could harm our business.Â We do not collect sales and use, value added and similar taxes in all jurisdictions in which we have sales, based on our belief that such taxes are not applicable in certain jurisdictions. State, local and foreign jurisdictions have differing rules and regulations governing sales, use, value added and other taxes, and these rules and regulations are subject to varying interpretations that may change over time. In particular, the applicability of such taxes on subscriptions to our platform in various jurisdictions is unclear. Further, rules regarding tax nexus are complex and vary significantly across state, local and foreign jurisdictions. As a result, we could face the possibility of audits that could result in tax assessments, including associated interest and penalties. A successful assertion that we should be collecting additional sales, use, value added or other taxes in those jurisdictions where we have not historically done so could result in substantial tax liabilities and related penalties for past transactions, discourage customers from purchasing our application or otherwise harm our business and operating results. In addition, we are required to withhold and timely remit payroll-related taxes for which we are also subject to the possibility of audits that could result in tax assessments, including associated interest and penalties. Changes in tax laws or regulations that are applied adversely to us or our customers could increase the costs of our platform and adversely impact our business.Â New income, sales, use or other tax laws, statutes, rules, regulations or ordinances could be enacted at any time, which could affect the tax treatment of our (and our subsidiariesâ€™) domestic and foreign financial results. Any new taxes could adversely affect our domestic and international business operations, and our business and financial performance. Further, existing tax laws, statutes, rules, regulations or ordinances could be interpreted, changed, modified or applied adversely to us. For example, the Tax Cuts & Jobs Act of 2017 eliminated the ability to deduct research and development expenditures currently and instead requires taxpayers to capitalize and amortize those expenditures over five or fifteen years. Further, the Inflation Reduction Act of 2022 introduced a non-deductible excise tax of 1% on the value of certain share repurchases by publicly traded corporations, which may increase the costs to us of any share repurchases.In addition, taxation of cloud-based software is constantly evolving as many state and local jurisdictions consider the taxability of software services provided remotely. These events could require us or our customers to pay additional tax amounts on a prospective or retroactive basis, as well as require us or our customers to pay fines or penalties and interest for past amounts deemed to be due. If we raise our prices to offset the costs of these changes, existing and potential future customers may elect not to continue to use or purchase subscriptions to our platform in the future. Additionally, new, modified or newly interpreted or applied tax laws could increase our customersâ€™ and our compliance, operating and other costs, as well as the costs of our platform. Any or all of these events could harm our business and operating results. We are a multinational organization faced with increasingly complex tax issues in many jurisdictions, and we could be obligated to pay additional taxes in various jurisdictions.Â As a multinational organization, we are subject to taxation in several jurisdictions around the world with increasingly complex tax laws, the application of which can be uncertain, and significant judgment and estimates are required in determining our provision for income taxes. Our tax expense may be impacted if our intercompany transactions, which are required to be computed on an armâ€™s-length basis, are challenged and successfully disputed by tax authorities. Our policies governing transfer pricing may be determined to be inadequate and could result in additional tax assessments. The amount of 48taxes we pay in these jurisdictions could increase substantially as a result of changes in the applicable tax principles, including increased tax rates, new tax laws or revised interpretations of existing tax laws and precedents, which could harm our liquidity and operating results. In addition, the authorities in these jurisdictions could review our tax returns and impose additional tax, interest and penalties, and the authorities could claim that various withholding requirements or other taxes apply to us or our subsidiaries or assert that benefits of tax treaties are not available to us or our subsidiaries, any of which could adversely affect our operating results. Further, many countries and the Organization for Economic Cooperation and Development have proposed to reallocate some portion of profits of large multinational companies to markets where sales arise, known as â€œPillar One,â€ as well as enact a global minimum tax rate of at least 15% for multinationals with global revenue exceeding certain thresholds, known as â€œPillar Two,â€ and many countries have adopted or intend to adopt these proposals. Changes to these and other areas in relation to international tax reform, including future actions taken by foreign governments could increase uncertainty and may adversely affect our tax rate and operating results in future years.Our ability to use our net operating losses to offset future taxable income may be subject to certain limitations.Â As of JanuaryÂ 31, 2024, we had net operating loss (NOL) carryforwards for federal and state income tax purposes of approximately $1,178.3 million and $1,352.8 million, respectively, which may be available to offset taxable income in the future. The federal NOLs will begin to expire in various years beginning in 2032 if not utilized. The state NOLs will expire depending on the various rules in the state jurisdictions in which we operate. A lack of future taxable income could adversely affect our ability to utilize these NOLs before they expire. In general, under SectionÂ 382 of the Internal Revenue Code of 1986, as amended, (the Code), a corporation that undergoes an "ownership change" (as defined under SectionÂ 382 of the Code and applicable Treasury Regulations) is subject to limitations on its ability to utilize its pre-ownership change NOLs to offset its future taxable income. An ownership change under SectionÂ 382 of the Code could affect our ability to utilize the NOLs to offset our income. Furthermore, our ability to utilize NOLs of companies that we have acquired or may acquire in the future may be subject to limitations. We have historically contracted third parties to perform a Section 382 analysis to evaluate limitations on our NOLs due to ownership changes, with the most recent analysis being through January 31, 2023. There is also a risk that due to regulatory changes, such as suspensions on the use of NOLs or other unforeseen reasons, our existing NOLs could expire or otherwise be unavailable to reduce future income tax liabilities for federal and state tax purposes. Limitations may also apply under state law. For example, recently enacted California legislation limits the use of state NOL carryforwards for tax years beginning on or after January 1, 2024 and before January 1, 2027. As a result of this legislation or other unforeseen reasons, we may not be able to utilize some or all of our NOL carryforwards, even if we attain profitability.Adverse events or perceptions affecting the financial services industry could adversely affect our operating results, financial condition and prospects.Limited liquidity, defaults, non-performance or other adverse developments affecting financial institutions or parties with which we do business, or perceptions regarding these or similar risks, have in the past and may in the future lead to market-wide liquidity problems. Such developments, and their effects on the broader financial system, could result in a variety of material and adverse impacts on our business operations and financial conditions, including, but not limited to: â€¢delayed access to deposits or other financial assets or the uninsured loss of deposits or other financial assets; â€¢loss of access to revolving existing credit facilities or other working capital sources or the inability to refund, roll over or extend the maturity of, or enter into new credit facilities or other working capital resources; â€¢potential or actual breach of obligations, including U.S. federal and state wage laws and contracts that may require us to maintain letters or credit or other credit support arrangements; and â€¢termination of cash management arrangements or delays in accessing or actual loss of funds subject to cash management arrangements. For example, on March 10, 2023, Silicon Valley Bank (SVB) was closed and placed in receivership and subsequently, additional financial institutions have been placed into receivership. Prior to SVBâ€™s closure, we had approximately $12.4 million in deposit accounts with SVB and an additional $18.3 million subject to SVB sweep account arrangements (with amounts held in custodial accounts with third-party financial institutions). As a result of U.S. government intervention, we subsequently regained access to our accounts at SVB, and Silicon Valley Bridge Bank has assumed SVBâ€™s obligations to honor our standby letter of credit. However, there remains significant uncertainty surrounding the impact of these bank 49closures on the broader financial system. Moreover, there is no guarantee that the U.S. government will intervene to provide access to uninsured funds in the future in the event of the failure of other financial institutions, or that they would do so in a timely fashion. In such an event, parties with which we have commercial agreements, including customers and suppliers, may be unable to satisfy their obligations to, or enter into new commercial arrangements with us. Concerns regarding the U.S. or international financial systems could impact the availability and cost of financing, thereby making it more difficult for us to acquire financing on acceptable terms or at all. In addition, instability in the financial services industry could spur a deterioration in the macroeconomic environment and dampen demand for our products. Any of these risks could materially impact our operating results, liquidity, financial condition and prospects.Risks Related to Our Relationships with Customers and Third PartiesIf we are unable to attract new customers in a manner that is cost-effective, our revenue growth could be slower than we expect and our business may be harmed. To increase our revenue, we must add new customers. Demand for our platform is affected by a number of factors, many of which are beyond our control, such as continued market acceptance of our platform for existing and new use cases, the timing of development and release of new applications and features, technological change, growth or contraction in our addressable market, and accessibility across mobile devices, operating systems, and applications, and macroeconomic changes, including the impact of public health epidemics or pandemics, on the demand for technology solutions like ours. In addition, if competitors introduce lower cost or differentiated products or services that are perceived to compete with our features, our ability to sell our features based on factors such as pricing, technology and functionality could be impaired. As a result, we may be unable to attract new customers at rates or on terms that would be favorable or comparable to prior periods, which could negatively affect the growth of our revenue. Even if we do attract customers, the cost of new customer acquisition may prove so high as to prevent us from achieving or sustaining profitability. We recognize subscription revenue ratably over the term of the subscription period. In general, customer acquisition costs and other upfront costs associated with new customers are much higher in the first year than the aggregate revenue we recognize from those new customers in the first year. As a result, the profitability of a customer to our business in any particular period depends in part upon how long a customer has been a subscriber and the degree to which it has expanded its usage of our platform. Additionally, we intend to continue to hire additional sales personnel to grow our domestic and international operations. If our sales and marketing efforts do not result in substantial increases in revenue, our business, results of operations, and financial condition may be adversely affected. If customers do not renew their contracts with us or reduce their use of our platform, our revenue will decline and our operating results and financial condition may be adversely affected.The initial terms of our customer contracts typically vary in length between one and three years, and our customers have no obligation to renew their subscriptions after the expiration of their initial subscription periods. In some cases, the contracts automatically renew (with each party having the option to elect not to renew), but in circumstances where that is not the case, our customers may unilaterally elect not to renew, may seek to renew for lower subscription amounts or for shorter contract lengths, or may choose to renew for the same or fewer applications over time. A majority of our annual recurring revenue is up for renewal during the fiscal year ending January 31, 2025. Our renewal rates may decline or fluctuate as a result of a number of factors, including leadership changes within our customers resulting in loss of sponsorship, limited customer resources, pricing changes by us or competitors, customer satisfaction with our platform and related applications, the acquisition of customers by other companies, procurement or budgetary decisions, and deteriorating general economic conditions, including as a result of public health epidemics or pandemics. To the extent our customer base continues to grow, renewals and additional subscriptions by renewing customers will become an increasingly important part of our results. If our customers do not renew their subscriptions, or decrease the amount they spend with us, revenue will decline and our business will be harmed.If customers do not expand their use of our platform or adopt additional use cases, our growth prospects, operating results and financial condition may be adversely affected.Â Our future success depends on our ability to increase the deployment of our platform within and across our existing customers and future customers. Many of our customers initially deploy our platform to specific groups or departments within their organization or for a limited number of use cases. Our growth prospects depend on our ability to persuade 50customers to expand their use of our platform to additional groups, departments and use cases across their organization. Historically, we have made significant investments in research and development to build our platform and to offer

enterprise customers the features and functionality that they require.If our future operating results are significantly below the expectations of investors, it could harm the market price of our ClassÂ B common stock.The loss of one or more of our key customers, or a failure to renew our subscription agreements with one or more of our key customers, could negatively affect our ability to market our platform. We rely on our reputation and recommendations from key customers in order to promote subscriptions to our platform. The loss of, or failure to renew by, any of our key customers could have a significant effect on our revenue, reputation and our ability to obtain new customers. In addition, acquisitions of our customers could lead to cancellation of such customersâ€™ contracts, thereby reducing the number of our existing and potential customers.If we are unable to develop and maintain successful relationships with channel partners, our business, operating results, and financial condition could be adversely affected.To date, we have been primarily dependent on our direct sales force to sell subscriptions to our platform. Although we have developed relationships with some channel partners, such as referral partners, resellers, and integration partners, these channels have resulted in limited revenue historically. We believe that continued growth in our business is dependent upon identifying, developing, and maintaining strategic relationships with additional channel partners that can drive substantial revenue. If we fail to identify additional channel partners in a timely and cost-effective manner, or at all, or are unable to assist our current and future channel partners in independently selling and deploying our products, our business, results of operations, and financial condition could be adversely affected. Typically, agreements with channel partners are non-exclusive, meaning our channel partners may offer customers the products of several different companies, including products that compete with our platform. They may also cease marketing our platform with limited or no notice and with little or no penalty. Additionally, customer retention and expansion attributable to customers acquired through our channel partners may differ significantly from customers acquired through our direct sales efforts. If our channel partners do not effectively market and sell our products, or fail to meet the needs of our customers, our reputation and ability to grow our business may also be adversely affected.Sales by channel partners are more likely than direct sales to involve collectability concerns. In particular, sales by our channel partners into developing markets, and accordingly, variations in the mix between revenue attributable to sales by channel partners and revenue attributable to direct sales, may result in fluctuations in our operating results.We rely upon data centers and other systems and technologies provided by third parties, and technology systems and electronic networks supplied and managed by third parties, to operate our business and interruptions or performance problems with these systems, technologies and networks may adversely affect our business and operating results.Â We rely on data centers and other technologies and services provided by third parties in order to manage our cloud-based infrastructure and operate our business. If any of these services becomes unavailable or otherwise is unable to serve our requirements due to extended outages, interruptions, facility closure, or because it is no longer available on commercially reasonable terms, expenses could increase, our ability to manage finances could be interrupted and our operations otherwise could be disrupted or otherwise impacted until appropriate substitute services, if available, are identified, obtained, and implemented. We do not control, or in some cases have limited control over, the operation of the data center facilities we use, and they are vulnerable to damage or interruption from earthquakes, floods, fires, power loss, telecommunications failures and similar events. They may also be subject to break-ins, sabotage, intentional acts of vandalism and similar misconduct, to adverse events caused by operator error, and to interruptions, data loss or corruption, and other performance problems due to various factors, including introductions of new capabilities, technology errors, infrastructure changes, distributed denial of service attacks, or other security related incidents. For instance, in December 2017, researchers identified significant CPU architecture vulnerabilities commonly known as â€œSpectreâ€ and â€œMeltdownâ€ that have required software updates and patches, including for providers of public cloud services, to mitigate such vulnerabilities and such updates and patches have required servers to be offline and potentially slow their performance. We may not be able to rapidly switch to new data centers or move customers from one data center to another in the event of any adverse event. Despite precautions taken at these facilities, the occurrence of a natural disaster, an act of terrorism or other act of malfeasance, a decision to close the facilities 51without adequate notice or other unanticipated problems at these facilities could result in lengthy interruptions in our service and the loss or corruption of, or unauthorized access to or acquisition of, customer data. In addition, if we do not accurately predict our infrastructure capacity requirements, customers could experience service shortfalls. The provisioning of additional cloud hosting capacity and data center infrastructure requires lead time. As we continue to add data centers, restructure our data management plans, and increase capacity in existing and future data centers, we may be required to move or transfer our data and customersâ€™ data. Despite precautions taken during such processes and procedures, any unsuccessful data transfers may impair customersâ€™ use of our platform, and we may experience costs or downtime in connection with the transfer of data to other facilities, which may lead to, among other things, customer dissatisfaction and non-renewals. The owners of our data center facilities have no obligation to renew their agreements with us on commercially reasonable terms, or at all. If we are unable to renew these agreements on commercially reasonable terms, we may be required to transfer to new data center facilities, and we may incur significant costs and possible service interruption in connection with doing so.Our ability to provide services and solutions to customers also depends on our ability to communicate with customers through the public internet and electronic networks that are owned and operated by third parties. In addition, in order to provide services on-demand and promptly, our computer equipment and network servers must be functional 24 hours per day, which requires access to telecommunications facilities managed by third parties and the availability of electricity, which we do not control. A severe disruption of one or more of these networks or facilities, including as a result of utility or third-party system interruptions, could impair our ability to process information and provide services to our customers. Any unavailability of, or failure to meet our requirements by, third-party data centers or other third-party technologies or services, or any disruption of the internet or the third-party networks or facilities that we rely upon, could impede our ability to provide services to customers, harm our reputation, result in a loss of customers, cause us to issue refunds or service credits to customers, subject us to potential liabilities, result in contract terminations, and adversely affect our renewal rates. Any of these circumstances could adversely affect our business and operating results.Contractual disputes with our customers could be costly, time-consuming and harm our reputation.Our business is contract intensive and we are party to contracts with our customers all over the world. Our contracts can contain a variety of terms, including service levels, security obligations, indemnification and regulatory requirements. Contract terms may not always be standardized across our customers and can be subject to differing interpretations, which could result in disputes with our customers from time to time. If our customers notify us of an alleged contract breach or otherwise dispute any provision under our contracts, the resolution of such disputes in a manner adverse to our interests could negatively affect our operating results.Additionally, if customers fail to pay us under the terms of our agreements, we may be adversely affected both from the inability to collect amounts due and the cost of enforcing the terms of our contracts, including litigation. The risk of such negative effects increases with the term length of our customer arrangements. Furthermore, some of our customers may seek bankruptcy protection or other similar relief and fail to pay amounts due to us, or pay those amounts more slowly, either of which could adversely affect our operating results, financial position and cash flow.Risks Related to Our Products and SolutionsWe face intense competition, and we may not be able to compete effectively, which could reduce demand for our platform and adversely affect our business, growth, revenue and market share. The market for our platform is intensely and increasingly competitive and subject to rapidly changing technology and evolving standards. In addition, many companies in our target market are offering, or may soon offer, products and services that may compete with our platform. Furthermore, many potential customers have made significant investments in legacy software systems and may be unwilling to invest in new solutions.Our current primary competitors generally fall into the following categories: â€¢large software companies, including suppliers of traditional business intelligence products that provide one or more capabilities that are competitive with our products, such as Microsoft Corporation, Oracle Corporation, SAP AG and IBM; â€¢business analytics software, such as Tableau, Qlik, Looker, Sisense, and Tibco; and52â€¢SaaS-based products or cloud-based analytics providers such as salesforce.com, Inc. and Infor, Inc. We expect competition to increase as other established and emerging companies enter the markets in which we compete, as customer requirements evolve and as new products and technologies are introduced. For example, salesforce.com, Inc. acquired Tableau Software, Inc. in August 2019 and Alphabet Inc. acquired Looker Data Sciences, Inc. in February 2020.Many competitors, particularly the large software companies named above, have longer operating histories, significantly greater financial, technical, research and development, marketing, distribution, professional services or other resources and greater name recognition than we do. In addition, many competitors have strong relationships with current and potential customers, channel partners and development partners and extensive knowledge of markets in which we compete. As a result, they may be able to respond more quickly to new or emerging technologies and changes in customer requirements, for example by devoting greater resources to the development, promotion and sale of their products than we do. Moreover, many of these competitors may bundle their data management and analytics products into larger deals or maintenance renewals, often at significant discounts or at no charge. Increased competition may lead to price cuts, alternative pricing structures or the introduction of products available for free or a nominal price, fewer customer orders, reduced gross margins, longer sales cycles and loss of market share. We may not be able to compete successfully against current and future competitors, and our business, operating results and financial condition will be harmed if we fail to meet these competitive pressures. Even if we are successful in acquiring and retaining customers, those customers may continue to use our competitors' products in addition to our products.Our ability to compete successfully depends on a number of factors, both within and outside of our control. Some of these factors include ease and speed of platform deployment and use, accessibility across mobile devices, operating systems, and applications, discovery and visualization capabilities, analytical and statistical capabilities, performance and scalability, the quality of our data security infrastructure, the quality and reliability of our customer service and support, total cost of ownership, return on investment and brand recognition. Any failure by us to compete successfully in any one of these or other areas may reduce the demand for our platform, as well as adversely affect our business, operating results and financial condition. Moreover, current and future competitors may also make strategic acquisitions or establish cooperative relationships among themselves or with others. By doing so, these competitors may increase their ability to meet the needs of customers. These relationships may limit our ability to sell or certify our platform through specific distributors, technology providers, database companies and distribution channels and allow competitors to rapidly gain significant market share. These developments could limit our ability to obtain revenue from existing and new customers. If we are unable to compete successfully against competitors, our business, operating results and financial condition would be harmed. We continue to evolve our subscription and pricing models and changes could adversely affect our operating results. Our pricing and subscription models have evolved over time, and will continue to evolve in the future. While more than half of our annual recurring revenue is now on consumption-based pricing, which is pricing based upon the use of our platform, it is relatively new to our business and therefore contains inherent risks. We have limited experience with determining the optimal pricing for our consumption-based contracts. Revenue recognized for certain customers may be negatively impacted due to our new consumption-based pricing model. For example, certain customers may end up using less data than originally contemplated in their initial consumption-based contract resulting in lower net retention in future years. The success of our pricing model transition is subject to numerous variables, including, but not limited to, customer demand, renewal and expansion rates, our ability to further develop and scale infrastructure, the ability of our sales force to successfully execute new sales strategies, tax and accounting implications, pricing, and our costs. Moreover, changes in our pricing and subscription models subject us to a number of uncertainties, including our ability to plan for and model future growth and make accurate projections regarding our future performance. Changes to our pricing and subscription models may also expose to unexpected or unintended effects, including increased user dissatisfaction, reputational harm and difficulty obtaining or retaining customers. Further, large customers, which are the focus of our direct sales efforts, may demand greater price discounts. In an inflationary environment, our costs may increase and we may not be able to adjust our pricing models accordingly, which could adversely impact our financial performance.As we expand internationally, we also must determine the appropriate price to enable us to compete effectively internationally. In addition, if the mix of features we sell changes, then we may need to, or choose to, revise our pricing. As a result, in the future we may be required to reduce our prices or offer shorter contract durations, which could adversely affect our revenue, gross margin, profitability, financial condition and cash flow.53In addition, our competitors may offer different subscription or pricing models, which may be more attractive to potential customers. We may be required to adjust our subscription or pricing models in response to these changes, which could adversely affect our financial performance.If we fail to adapt and respond effectively to rapidly changing technology, evolving industry standards and changing customer needs or requirements, our solutions may become less competitive.Â Our success depends on our customers' willingness to adopt and use our platform, including on their smartphone or mobile device, as well as our ability to adapt and enhance our platform. To attract new customers and increase revenue from existing customers, we need to continue to enhance and improve our platform, to meet customer needs at prices that customers are willing to pay. Such efforts will require adding new features, expanding related applications and responding to technological advancements, which will increase our research and development costs. If we are unable to develop solutions that address customersâ€™ needs, or enhance and improve our platform in a timely manner, we may not be able to increase or maintain market acceptance of our platform. Further, we may make changes to our platform that customers do not find useful. We may also discontinue certain features, begin to charge for certain features that are currently free or increase fees for any features or usage of our platform. We may also face unexpected problems or challenges in connection with new applications or feature introductions. Enhancements and changes to our platform could fail to attain sufficient market acceptance for many reasons, including: â€¢failure to predict market demand accurately in terms of platform functionality and capability or to supply features that meets this demand in a timely fashion;â€¢inability to operate effectively with the technologies, systems or applications of existing or potential customers;â€¢defects, errors or failures;â€¢negative publicity about their performance or effectiveness;â€¢delays in releasing new enhancements and additional features to our platform to the market;â€¢the introduction or anticipated introduction of competing products;â€¢an ineffective sales force;â€¢poor business conditions for our end-customers, causing them to delay purchases; â€¢challenges with customer adoption and use of our platform on mobile devices or problems encountered in developing or supporting enhancements to our mobile applications; andâ€¢the reluctance of customers to purchase subscriptions to software incorporating open source software.Because our platform is designed to operate on and with a variety of systems, we will need to continuously modify and enhance our platform to keep pace with changes in technology, and we may fail to do so. In addition, issues in the use of artificial intelligence in our platform may result in reputational harm or liability. Domoâ€™s suite of data science leverages machine learning algorithms, predictive analytics, and other artificial intelligence technologies to identify trends, anomalies and correlations, provide alerts and initiate business processes. Artificial intelligence presents risks and challenges that could affect its adoption, and therefore our business. Artificial intelligence algorithms may be flawed. Datasets may be insufficient or contain biased information. Artificial intelligence technologies that we make use of may produce or create outputs that appear correct but are factually inaccurate or otherwise flawed. Inappropriate or controversial data practices by us or others could impair the acceptance of artificial intelligence solutions. These deficiencies could undermine the decisions, predictions, or analysis artificial intelligence applications produce, subjecting us to competitive harm, legal liability, and brand or reputational harm. Additionally, artificial intelligence technologies are complex and rapidly evolving, and we face significant competition from other companies as well as evolving legal and regulatory landscapes. Laws and regulations applicable to artificial intelligence continue to develop and may be inconsistent from jurisdiction to jurisdiction. For example, the E.U. has proposed an Artificial Intelligence Act that, if finalized, would prohibit certain artificial intelligence applications and systems and impose additional requirements on the use of certain applications or systems. The use of artificial intelligence technologies in our platform may result in new or enhanced governmental or regulatory scrutiny, new or modified laws or regulations, claims, demands, and litigation, confidentiality, 54privacy, data protection, or security risks, ethical concerns, or other complications that could adversely affect our business, financial condition, results of operations and prospects. Uncertainty around new and emerging artificial intelligence technologies may require additional investment in the development and maintenance of proprietary datasets and machine learning models, development of new approaches and processes to provide attribution or remuneration to creators of training data, and development of appropriate protections, safeguards, and policies for handling the processing of data with artificial intelligence technologies, which may be costly and could impact our expenses.Our platform also provides real-time write-back capabilities to customer environments, including to IoT products and services. The development of the internet of things (IoT), presents security, privacy and execution risks. Many IoT devices have limited interfaces and ability to be updated or patched. IoT solutions may collect large amounts of data, and our handling of IoT data may not satisfy customers or regulatory requirements. IoT scenarios may increasingly affect personal health and safety. If IoT solutions that include our technologies do not work as intended, violate the law, or harm individuals or businesses, we may be subject to legal claims or enforcement actions. These risks, if realized, may increase our costs, damage our reputation or brand, or negatively impact our business and operating results.Moreover, many competitors expend a considerably greater amount of funds on their research and development programs, and those that do not may be acquired by larger companies that would allocate greater resources to competitorsâ€™ research and development programs. If we fail to maintain adequate research and development resources or compete effectively with the research and development programs of competitors, our business could be harmed. Our ability to grow is also subject to the risk of future disruptive

technologies. If new technologies emerge that are able to deliver business intelligence solutions at lower prices, more efficiently, more conveniently or more securely, such technologies could adversely affect our ability to compete. We may not timely and effectively scale our existing technology, including our computing architecture, to meet the performance and other requirements placed on our systems, which could increase expenditures unexpectedly and create risk of outages and other performance and quality of service issues for our customers.Our future growth and renewal rates depend on our ability to meet customersâ€™ expectations with respect to the speed, reliability and other performance attributes of our platform, and to meet the expanding needs of customers as their use of our platform grows. The number of users, the amount and complexity of data ingested, created, transferred, processed and stored by us, the number of locations where our platform is being accessed, and the number of processes and systems managed by us on behalf of these customers, among other factors, separately and combined, can have an effect on the performance of our platform. In order to ensure that we meet the performance and other requirements of customers, we continue to make significant investments to develop and implement new technologies in our platform and infrastructure operations. These technologies, which include database, application and server advancements, revised network and hosting strategies, and automation, are often advanced, complex, and sometimes broad in scope and untested through industry-wide usage. We may not be successful in developing or implementing these technologies. To the extent that we do not develop offerings and scale our operations in a manner that maintains performance as our customers expand their use, our business and operating results may be harmed. We may not accurately assess the capital and operational expenditures required to successfully fulfill our objectives and our financial performance may be harmed as a result. Further, we may make mistakes in the technical execution of these efforts to improve our platform, which may affect our customers. Issues that may arise include performance, data loss or corruption, outages, and other issues that could give rise to customer satisfaction issues, loss of business, and harm to our reputation. If any of these were to occur there would be a negative and potentially significant impact to our financial performance. Lastly, our ability to generate new applications, and improve our current solutions may be limited if and to the extent resources are necessarily allocated to address issues related to the performance of existing solutions. If we fail to meet our service level commitments, our business, results of operations and financial condition could be adversely affected. Our subscription agreements with many of our customers, including most of our top customers, provide certain service level commitments. If we are unable to meet the stated service level commitments or suffer extended periods of downtime that exceed the periods allowed under our subscription agreements, we may be obligated to provide these customers with service credits, or we could face subscription terminations, which could significantly impact our revenue. Any extended service outages could also adversely affect our reputation, which would also impact our future revenue and operating results.Our customers depend on our customer support organization to resolve technical issues relating to our platform. We may be unable to respond quickly enough to accommodate short-term increases in customer demand for support services. 55Increased customer demand for these services, without corresponding revenue, could increase costs and adversely affect our operating results. In addition, our sales process is highly dependent on the ease of use of our services, on our reputation and on positive recommendations from our existing customers. Any failure to maintain high-quality customer support, or a market perception that we do not maintain high-quality support, could adversely affect our reputation and our ability to sell our services to existing and prospective customers.If our or our customers' access to data becomes limited, our business, results of operations and financial condition may be adversely affected. The success of our platform is dependent in large part on our customersâ€™ ability to access data maintained on third party software and service platforms. Generally, we do not have agreements in place with these third parties that guarantee access to their platforms, and any agreements that we do have in place with these third parties are typically terminable for convenience by the third party. If these third parties restrict or prevent our ability to integrate our platform with their software or platform, including but not limited to, by limiting the functionality of our data connectors, our ability to access the data maintained on their systems or the speed at which such data is delivered, customersâ€™ ability to access their relevant data in a timely manner may be limited, and our business and operating results may be adversely affected. Our business depends on continued and unimpeded access to the internet and mobile networks.Our customers who access our platform and services through mobile devices, such as smartphones, laptops and tablet computers, must have a high-speed internet connection to use our services. Currently, this access is provided by telecommunications companies and internet access service providers that have significant and increasing market power in the broadband and internet access marketplace. In the absence of government regulation, these providers could take measures that affect their customersâ€™ ability to use our products and services, such as degrading the quality of the data packets we transmit over their lines, giving our packets low priority, giving other packets higher priority than ours, blocking our packets entirely, or attempting to charge their customers more for using our platform and services. To the extent that internet service providers implement usage-based pricing, including meaningful bandwidth caps, or otherwise try to monetize access to their networks, we could incur greater operating expenses and customer acquisition and retention could be negatively impacted. Furthermore, to the extent network operators were to create tiers of internet access service and either charge us for or prohibit our services from being available to our customers through these tiers, our business could be negatively impacted. On February 26, 2015, the Federal Communications Commission (the FCC) reclassified broadband internet access services in the United States as a telecommunications service subject to some elements of common carrier regulation, including the obligation to provide service on just and reasonable terms, and adopted specificÂ net neutralityÂ rules prohibiting the blocking, throttling or â€œpaid prioritizationâ€ of content or services. However, in December 2017, the FCC once again classified broadband internet access service as an unregulated information service and repealed the specific rules against blocking, throttling or â€œpaid prioritizationâ€ of content or services. It retained a rule requiring internet service providers to disclose their practices to consumers, entrepreneurs and the FCC. A number of parties have already stated they would appeal this order and it is possible Congress may adopt legislation restoring someÂ net neutralityÂ requirements. The elimination ofÂ net neutralityÂ rules and any changes to the rules could affect the market for broadband internet access service in a way that impacts our business, for example, if internet access providers begin to limit the bandwidth and speed for the transmission of data from independent software vendors. Incorrect or improper implementation or use of our platform could result in customer dissatisfaction and negatively affect our business, results of operations, financial condition, and growth prospects.Â Our platform is deployed in a wide variety of technology environments. Increasingly, our platform has been deployed in large scale, complex technology environments, and we believe our future success will depend on our ability to increase sales of our platform for use in such deployments. We must often assist our customers in achieving successful implementations of our platform, which we do through our professional services organization. The time required to implement our platform can vary. For complex deployments, implementation can take multiple months. If our customers are unable to implement our platform successfully, or unable to do so in a timely manner, customer perceptions of our platform may be harmed, our reputation and brand may suffer, and customers may choose to cease usage of our platform or not expand their use of our platform. Our customers and third-party partners may need training in the proper use of and the variety of benefits that can be derived from our platform to maximize its benefits. If our platform is not effectively implemented or used correctly or as intended, or if we fail to adequately train customers on how to efficiently and effectively use our platform, our customers may not be able to achieve satisfactory outcomes. This could result in negative publicity and legal claims against us, which may 56cause us to generate fewer sales to new customers and reductions in renewals or expansions of the use of our platform with existing customers, any of which would harm our business and results of operations.Our use of â€œopen sourceâ€ software could negatively affect our ability to offer our platform and subject us to possible litigation.Â Our platform uses â€œopen sourceâ€ software that we, in some cases, have obtained from third parties. Open source software is generally freely accessible, usable and modifiable, and is made available to the general public on an â€œas-isâ€ basis under the terms of a non-negotiable license. Use and distribution of open source software may entail greater risks than use of third-party commercial software. Open source licensors generally do not provide warranties or other contractual protections regarding infringement claims or other claims relating to violation of intellectual property rights or the quality of the software. In addition, certain open source licenses, like the GNU Affero General Public License, may require us to offer for no cost the components of our platform that incorporate the open source software, to make available source code for modifications or derivative works we create by incorporating or using the open source software, or to license our modifications or derivative works under the terms of the particular open source license. If we are required, under the terms of an open source license, to release our proprietary source code to the public, competitors could create similar products with lower development effort and time, which ultimately could result in a loss of sales for us. We may also face claims alleging noncompliance with open source license terms or infringement, misappropriation or other violation of open source technology. These claims could result in litigation or require us to purchase a costly license, devote additional research and development resources to re-engineer our platform, discontinue the sale of our products if re-engineering could not be accomplished on a timely or cost-effective basis, or make generally available our proprietary code in source code form, any of which would have a negative effect on our business and operating results, including being enjoined from the offering of the components of our platform that contained the open source software. We could also be subject to lawsuits by parties claiming ownership of what we believe to be open source software. Litigation could be costly for us to defend, have a negative effect on our operating results and financial condition and require us to devote additional research and development resources to re-engineer our platform. Although we monitor our use of open source software and try to ensure that none is used in a manner that would subject our platform to unintended conditions, few courts have interpreted open source licenses, and there is a risk that these licenses could be construed in a way that could impose unanticipated conditions or restrictions on our ability to commercialize our platform. We cannot guarantee that we have incorporated open source software in our platform in a manner that will not subject us to liability, or in a manner that is consistent with our current policies and procedures. Risks Related to Our Personnel and OperationsIf we fail to effectively align, develop and expand our sales and marketing capabilities with our new pricing structure and increase sales efficiency, our ability to increase our customer base and increase acceptance of our platform could be harmed.Â To increase the number of customers and increase the market acceptance of our platform, we will need to align and expand our sales and marketing operations, including our domestic and international sales force, with our new pricing structure and increase sales efficiency. We are aligning our cost structure to better reflect significant product and business model innovation with the expectation that go-to-market operations in our new consumption-based business model will be more efficient and require less investment. We will continue to dedicate significant resources to sales and marketing programs. We believe that there is significant competition for direct sales personnel with the sales skills and technical knowledge that we require. Our ability to achieve significant revenue growth in the future will depend, in large part, on our success in recruiting, training and retaining a sufficient number of direct sales personnel and sales leadership. New hires require significant training and time before they achieve full productivity, particularly in new sales territories. Recent hires and planned hires may not become as productive as quickly as we would like, changes in sales leadership could adversely affect our existing sales personnel, and we may be unable to hire or retain sufficient numbers of qualified individuals in the future in the markets where we do business. The effectiveness of our sales and marketing has also varied over time and, together with the effectiveness of any partners or resellers we may engage, may vary in the future. Our business and operating results may be harmed if our efforts do not generate a correspondingly significant increase in revenue. We may not achieve revenue growth from expanding our sales force if we are unable to hire, develop and retain talented sales personnel, if our new sales personnel are unable to achieve desired productivity levels in a reasonable period of time, or if our sales and marketing programs are not effective. In particular, we may in the future need to further adjust our go-to-market cost structure and target metrics, particularly as they relate to how we structure, effect, and compensate our direct sales personnel 57to become more efficient and effective at selling under a consumption-based business model. Any adjustments in compensation structure could negatively affect the productivity of our direct sales personnel, and there is no assurance that we will be able to successfully implement the adjustments in a timely or cost-effective manner, or that we will be able to realize all or any of the expected benefits from such adjustments.We may be subject to litigation in the future, which will require significant management attention, could result in significant legal expenses and may result in unfavorable outcomes, all or any of which could adversely affect our operating results, harm our reputation or otherwise negatively impact our business.We may in the future become subject to litigation or claims arising in or outside the ordinary course of business that could negatively affect our business operations and financial condition, including securities class actions and shareholder derivative actions, both of which are typically expensive to defend.The outcome of any litigation, regardless of its merits, is inherently uncertain. Any claims and lawsuits, and the disposition of such claims and lawsuits, could be time-consuming and expensive to resolve, divert management attention and resources, and lead to attempts on the part of other parties to pursue similar claims. Any adverse determination related to litigation could adversely affect our operating results, harm our reputation or otherwise negatively impact our business. In addition, depending on the nature and timing of any such dispute, a resolution of a legal matter could materially affect our future operating results, our cash flows or both.We have experienced management and board turnover, which creates uncertainties and could harm our business.In March 2023, we announced John Mellor's resignation and the re-appointment of Joshua G. James as our chief executive officer. In December 2022, we announced the resignation of Bruce Felt as our chief financial officer and, in March 2023, the appointment of David Jolley to replace Mr. Felt. In September 2024, we announced the resignation of Mr. Jolley as our chief financial officer and the appointment of Tod Crane to replace Mr. Jolley. In January 2023, we announced the resignation of Catherine Wong as our chief operating officer and executive vice president of engineering and the appointment of Daren Thayne to succeed Ms. Wong as executive vice president of engineering. Mr. Thayne assumed the responsibilities of Ms. Wong in addition to his previous responsibilities. In addition, we recently have experienced significant changes in the composition of our board of directors, and more could occur in the future. In February 2023, we announced the resignation of Laurence â€œJayâ€ Brown, Jr., Dana Evan and Joy Driscoll Durling as our directors. In March 2023, we announced the appointment of Dan Strong and RenÃ©e Soto to our board of directors to fill the open vacancies. Changes to strategic or operating goals, which can often times occur with the appointment of new executives and directors, can create uncertainty, may negatively impact our ability to execute quickly and effectively, and may ultimately be unsuccessful. In addition, executive leadership and director transition periods are often difficult as the new executives and directors gain more detailed knowledge of our operations, and friction can result from changes in strategy and management style. Management and board turnover inherently causes some loss of institutional knowledge, which can negatively affect strategy and execution. In addition, to the extent we experience additional management turnover, competition for top management is high and it may take months to find a candidate that meets our requirements. If we are unable to attract and retain qualified management personnel, our business could suffer.If we are unable to attract, integrate and retain additional qualified personnel, including top technical talent, our business could be adversely affected. Future success depends in part on our ability to identify, attract, integrate and retain highly skilled technical, managerial, sales and other personnel. We face intense competition for qualified individuals from numerous other companies, including other software and technology companies, many of whom have greater financial and other resources than we do. These companies also may provide more diverse opportunities and better chances for career advancement. Some of these characteristics may be more appealing to high-quality candidates than those we have to offer. In addition, new hires often require significant training and, in many cases, take significant time before they achieve full productivity. We may incur significant costs to attract and retain qualified personnel, including significant expenditures related to salaries and benefits and compensation expenses related to equity awards, and we may lose new employees to competitors or other companies before we realize the benefit of our investment in recruiting and training them. Moreover, new employees may not be or become as productive as we expect, as we may face challenges in adequately or appropriately integrating them into our workforce and culture. As we move into new geographies, we will need to attract and recruit skilled personnel in those areas and may face additional challenges in attracting, integrating and retaining international employees. If we are unable to attract, integrate and retain suitably qualified individuals who are capable of meeting our growing technical, operational and managerial requirements, on a timely basis or at all, our business will be adversely affected. 58Volatility or lack of positive performance in our stock price may also affect our ability to attract and retain our key employees. Employees may be more likely to leave us if the shares they own or the shares underlying their vested options have significantly appreciated in value relative to the original purchase prices of the shares or the exercise prices of the options, or, conversely, if the exercise prices of the options that they hold are significantly above the market price of our common stock. If we are unable to appropriately incentivize and retain our employees through equity compensation, or if we need to increase our compensation expenses in order to appropriately incentivize and retain our employees, our business, operating results, financial condition and cash flows would be adversely affected and the ownership of existing shareholders would be diluted.If we fail to offer high-quality professional services and support, our business and reputation may suffer.Â High-quality professional services and support, including training, implementation and consulting services, are important for the successful marketing, sale and use of our platform and for the renewal of subscriptions by existing customers. Professional services may be provided by us or by a third-party partner.Â The importance of high-quality professional services and support will increase as we expand our business and pursue new customers. If we or our third-party partners do not provide effective ongoing support, our ability to retain and expand use of our platform and related applications to existing customers may suffer, and our reputation with existing or potential customers may be harmed. We continue to pursue strategies to reduce the

amount of professional services required for a customer to begin to use and gain value from our platform, lower the overall costs of professional service fees to our customers, and improve the gross margin of our professional services business. If we are unable to successfully accomplish these objectives, our operating results, including our profit margins, may be harmed.Catastrophic events may disrupt our business and impair our ability to provide our platform to customers, resulting in costs for remediation, customer dissatisfaction, and other business or financial losses.Our operations depend, in part, on our ability to protect our facilities against damage or interruption from natural disasters, power or telecommunications failures, criminal acts and similar events. Despite precautions taken at our facilities, the occurrence of a natural disaster, epidemic or pandemic (such as the COVID-19 pandemic), an act of terrorism, vandalism or sabotage, spikes in usage volume or other unanticipated problems at a facility could result in lengthy interruptions in the availability of our platform. Even with current and planned disaster recovery arrangements, our business could be harmed. Also, in the event of damage or interruption, our insurance policies may not adequately compensate us for any losses that we may incur. These factors in turn could further reduce revenue, subject us to liability and cause us to issue credits or cause customers to fail to renew their subscriptions, any of which could harm our business. Our long-term growth depends in part on being able to expand internationally on a profitable basis. Historically, we have generated a substantial majority of our revenue from customers inside the United States. For example, approximately 79% and 80% of our total revenue for the nine months ended October 31, 2023 and 2024, respectively, was derived from sales within the United States. We have begun to expand internationally and plan to continue to expand our international operations as part of our growth strategy. Expanding our international operations will subject us to a variety of risks and challenges, including: â€¢the need to make significant investments in people, solutions and infrastructure, typically well in advance of revenue generation;â€¢the need to localize and adapt our application for specific countries, including translation into foreign languages and associated expenses;â€¢potential changes in public or customer sentiment regarding cloud-based services or the ability of non-local enterprises to provide adequate data protection, particularly in the European Union, or the E.U.;â€¢technical or latency issues in delivering our platform;â€¢dependence on certain third parties, including resellers with whom we do not have extensive experience;â€¢the lack of reference customers and other marketing assets in regional markets that are new or developing for us, as well as other adaptations in our market generation efforts that we may be slow to identify and implement;â€¢unexpected changes in regulatory requirements, taxes or trade laws;59â€¢differing labor regulations, especially in the E.U., where labor laws are generally more advantageous to employees as compared to the United States, including deemed hourly wage and overtime regulations in these locations;â€¢challenges inherent in efficiently managing an increased number of employees over large geographic distances, including the need to implement appropriate systems, policies, benefits and compliance programs;â€¢difficulties in maintaining our company culture with a dispersed and distant workforce;â€¢difficulties in managing a business in new markets with diverse cultures, languages, customs, legal systems, alternative dispute systems and regulatory systems;â€¢currency exchange rate fluctuations and the resulting effect on our revenue and expenses, and the cost and risk of entering into hedging transactions if we choose to do so in the future;â€¢limitations on our ability to reinvest earnings from operations in one country to fund the capital needs of our operations in other countries;â€¢limited or insufficient intellectual property protection, or the risk that our products may conflict with, infringe or otherwise violate foreign intellectual property;â€¢political instability, terrorist activities or military conflicts (including Russiaâ€™s invasion of Ukraine and hostilities between Israel and Hamas);â€¢requirements to comply with foreign privacy, information security, and data protection laws and regulations and the risks and costs of noncompliance;â€¢likelihood of potential or actual violations of domestic and international anticorruption laws, such as the U.S. Foreign Corrupt Practices Act (the FCPA) and the U.K. Bribery Act, or of U.S. and international export control and sanctions regulations, which likelihood may increase with an increase of sales or operations in foreign jurisdictions and operations in certain industries;â€¢requirements to comply with U.S. export control and economic sanctions laws and regulations and other restrictions on international trade;â€¢likelihood that the United States and other governments and their agencies impose sanctions and embargoes on certain countries, their governments and designated parties, which may prohibit the export of certain technology, products, and services to such persons; â€¢adverse tax burdens and foreign exchange controls that could make it difficult to repatriate earnings and cash should we desire to do so; andâ€¢our ability to recruit and engage local channel and implementation partners.Any of these risks could adversely affect our international operations, reduce our international revenue or increase our operating costs, adversely affecting our business, operating results and financial condition and growth prospects. Our limited experience operating our business in certain geographies outside of the United States increases the risk that recent and any potential future expansion efforts will not be successful. If substantial time and resources invested to expand our international operations do not result in a successful outcome, our operating results and business will suffer. In addition, compliance with laws and regulations applicable to our international operations increases the cost of doing business in foreign jurisdictions. We may be unable to keep current with changes in government requirements as they change from time to time. Failure to comply with these regulations could have adverse effects on our business. In addition, in many foreign countries it is common for others to engage in business practices that are prohibited by our internal policies and procedures or U.S. laws and regulations applicable to us. There can be no assurance that all of our employees, contractors, and agents will comply with the formal policies we will implement, or applicable laws and regulations. Violations of laws or key control policies by our employees, contractors, channel partners or agents could result in delays in revenue recognition, financial reporting misstatements, fines, penalties, or the prohibition of the importation or exportation of our software and services and could have a material adverse effect on our business and operating results. 60Some of our business partners also have international operations and are subject to the risks described above. Even if we are able to successfully manage the risks of international operations, our business may be adversely affected if our business partners are not able to successfully manage these risks.Future changes in the regulations and laws of the United States, or those of the international markets in which we do business, could harm our business.Â We are subject to general business regulations and laws, as well as regulations and laws specifically governing the internet and software, in the United States as well as the international markets in which we do business. These regulations and laws may cover employment, taxation, privacy, data security, data protection, pricing, content, copyrights and other intellectual property, mobile communications, electronic contracts and other communications, consumer protection, unencumbered internet access to our services, the design and operation of websites, and the characteristics and quality of software and services. It is possible changes to these regulations and laws, as well as compliance challenges related to the complexity of multiple, conflicting and changing sets of applicable regulations and laws, may impact our sales, operations, and future growth. Future acquisitions could disrupt our business and adversely affect our operating results, financial condition and cash flows. We may make acquisitions that could be material to our business, operating results, financial condition and cash flows. Our ability as an organization to successfully acquire and integrate technologies or businesses is unproven. Acquisitions involve many risks, including the following:â€¢an acquisition may negatively affect our operating results, financial condition or cash flows because it may require us to incur charges or assume substantial debt or other liabilities, may cause adverse tax consequences or unfavorable accounting treatment, may expose us to claims and disputes by third parties, including intellectual property claims and disputes, or may not generate sufficient financial return to offset additional costs and expenses related to the acquisition;â€¢we may encounter difficulties or unforeseen expenditures in integrating the business, technologies, products, personnel or operations of any company that we acquire, particularly if key personnel of the acquired company decide not to work for us;â€¢an acquisition may disrupt our ongoing business, divert resources, increase our expenses and distract our management;â€¢an acquisition may result in a delay or reduction of customer purchases for both us and the company we acquired due to customer uncertainty about continuity and effectiveness of service from either company;â€¢we may encounter difficulties in, or may be unable to, successfully sell any acquired products;â€¢an acquisition may involve the entry into geographic or business markets in which we have little or no prior experience or where competitors have stronger market positions;â€¢the potential strain on our financial and managerial controls and reporting systems and procedures;â€¢potential known and unknown liabilities associated with an acquired company;â€¢if we incur debt to fund such acquisitions, such debt may subject us to material restrictions on our ability to conduct our business as well as financial maintenance covenants;â€¢the risk of impairment charges related to potential write-downs of acquired assets or goodwill in future acquisitions;â€¢to the extent that we issue a significant amount of equity or convertible debt securities in connection with future acquisitions, existing stockholders may be diluted and earnings per share may decrease; andâ€¢managing the varying intellectual property protection strategies and other activities of an acquired company.We may not succeed in addressing these or other risks or any other problems encountered in connection with the integration of any acquired business. The inability to integrate successfully the business, technologies, products, personnel or 61operations of any acquired business, or any significant delay in achieving integration, could have a material adverse effect on our business, operating results, financial condition and cash flows. Governmental export or import controls could limit our ability to compete in foreign markets and subject us to liability if we violate them. Our software is subject to U.S. export controls, and we incorporate encryption technology into our platform. These products and the underlying technology may be exported only with the required export authorizations, including by license, a license exception or other appropriate government authorizations. U.S. export controls may require submission of a product classification and annual or semi-annual reports. Governmental regulation of encryption technology and regulation of imports or exports of encryption products, or our failure to obtain required import or export authorization for our platform, when applicable, could harm our international sales and adversely affect our revenue. Compliance with applicable regulatory requirements regarding the export of our platform, including with respect to new releases of our platform, may create delays in the introduction of our product releases in international markets, prevent customers with international operations from deploying our platform or, in some cases, prevent the export of our platform to some countries altogether. Furthermore, U.S. export control laws and economic sanctions prohibit the shipment of certain products and services to countries, governments and persons targeted by U.S. sanctions. If we fail to comply with export and import regulations and such economic sanctions, we may be fined or other penalties could be imposed, including a denial of certain export privileges. Moreover, any new export or import restrictions, new legislation or shifting approaches in the enforcement or scope of existing regulations, or in the countries, persons or technologies targeted by such regulations, could result in decreased use of our platform by, or in our decreased ability to export or sell subscriptions to our platform to, existing or potential customers with international operations. Any decreased use of our platform or limitation on our ability to export or sell subscriptions to our platform would likely adversely affect our business, financial condition and operating results. Failure to comply with anti-bribery, anti-corruption, and anti-money laundering laws could subject us to penalties and other adverse consequences. We are subject to the FCPA, the U.K. Bribery Act and other anti-corruption, anti-bribery and anti-money laundering laws in various jurisdictions both domestic and abroad. Anti-corruption, anti-bribery, and anti-money laundering laws have been enforced aggressively in recent years and are interpreted broadly and generally prohibit companies and their directors, officers, employees and agents from promising, authorizing, making or offering improper payments or other benefits to government officials and others in the private sector. Such laws apply to our agents/third parties, and we leverage third parties, including channel partners, to sell subscriptions to our platform and conduct our business abroad. We and our third-party intermediaries may have direct or indirect interactions with officials and employees of government agencies or state-owned or affiliated entities and may be held liable for the corrupt or other illegal activities of these third-party business partners and intermediaries, our employees, representatives, contractors, channel partners, and agents, even if we do not explicitly authorize such activities. While we have policies and procedures to address compliance with such laws, we cannot assure you that all of our employees and agents will not take actions in violation of our policies and applicable law, for which we may be ultimately held responsible. Any violation of the FCPA or other applicable anti-bribery, anti-corruption laws, and anti-money laundering laws could result in whistleblower complaints, adverse media coverage, investigations, loss of export privileges, severe criminal or civil sanctions, a significant diversion of management's resources and attention or suspension or debarment from U.S. government contracts, all of which may have a material adverse effect on our reputation, business, operating results and prospects.Risks Related to Privacy and CybersecurityWe are subject to governmental laws, regulation and other legal obligations, particularly those related to privacy, data protection and information security, and any actual or perceived failure to comply with such obligations could impair our efforts to maintain and expand our customer base, causing our growth to be limited and harming our business.We receive, store, and otherwise process personal information and other data from and about customers and other individuals in addition to our employees and service providers. Our handling of data is subject to a variety of laws and regulations, including regulation by various government agencies, such as the U.S. Federal Trade Commission (the FTC) and various state, local, and foreign agencies. Our data handling also is subject to contractual obligations and may be alleged or deemed to be subject to industry standards, including certain industry standards that we undertake to comply with.In the United States, various laws and regulations apply to the collection, disclosure, and other processing of certain types of data, including with respect to security measures used to protect such data. Additionally, the FTC and many state attorneys general are interpreting federal and state consumer protection laws as imposing standards for the collection, use, 62dissemination, security, and other processing of data. The laws and regulations relating to privacy and data security are evolving, can be subject to significant change, and may result in ever-increasing regulatory and public scrutiny and escalating levels of enforcement and sanctions. For example, California in 2018 enacted the California Consumer Privacy Act (CCPA), which went into effect on January 1, 2020. The CCPA requires covered companies to, among other things, provide disclosures to California consumers and afford such consumers new abilities to opt-out of certain sales of personal information. Additionally, the California Privacy Rights Act (CPRA) was approved by California voters in the November 3, 2020 election. The CPRA amends and expands the CCPA in numerous respects, including by expanding the CCPAâ€™s private right of action. The CPRA created additional obligations relating to consumer data beginning on January 1, 2022, and became effective January 1, 2023. Following enactment of the CCPA, many other states have adopted or considered privacy legislation, many of which are comprehensive laws similar to the CCPA and CPRA. For example, Virginia, Colorado, Utah, and Connecticut have adopted such legislation that became effective in 2023, Texas, Montana, Oregon, and Florida have adopted such legislation that became effective in 2024, Delaware, Iowa, Maryland, Minnesota, Nebraska, New Hampshire, New Jersey, and Tennessee have adopted such legislation that will become effective in 2025, and Indiana, Kentucky, and Rhode Island have adopted such legislation that will become effective in 2026. Broad federal privacy legislation has also been proposed. Additionally, states have adopted other laws and regulations relating to privacy and information security, such as Washingtonâ€™s My Health, My Data Act, which includes a private right of action. These and other new and evolving laws and regulations relating to privacy in the U.S. could increase our potential liability and adversely affect our business. Aspects of these laws and regulations and their interpretation and enforcement remain uncertain. We cannot fully predict the impact of these or other new and evolving laws and regulations relating to privacy and information security on our business or operations, but they may require us to modify our data processing practices and policies and to incur substantial costs and expenses in an effort to comply.In addition, several foreign countries and governmental bodies, including the E.U., as well as the United Kingdom, Australia, Brazil, India, and Japan, where we maintain offices or other operational presences, have laws and regulations dealing with the handling and processing of personal data obtained from their residents, which in certain cases are more restrictive than those in the United States. Laws and regulations in these jurisdictions apply broadly to the collection, use, storage, security, disclosure, and other processing of various types of data, including data that identifies or may be used to identify an individual. Such laws and regulations may be modified or subject to new or different interpretations, and new laws and regulations may be enacted in the future. Within the E.U., in May 2018, a far-reaching regulation governing data and privacy practices called the General Data Protection Regulation (GDPR) became effective. The GDPR includes stringent operational requirements for processors and controllers of personal data and imposes significant penalties for noncompliance of up to the greater of â‚¬20 million or 4% of global annual revenues. Complying with the GDPR, the CCPA, and other laws and regulations governing privacy, data protection, and information security may cause us to incur substantial operational costs or require us to modify our data handling practices. Actual or alleged noncompliance could result in proceedings against us by governmental entities or others (including a private right of action for affected individuals in certain instances) and substantial penalties, fines, and other liabilities, and may otherwise adversely impact our business, financial condition, and operating results.Further, the United Kingdom has enacted a Data Protection Act and a version of the GDPR referred to as the UK GDPR that, collectively, substantially implement the GDPR in the United Kingdom and provide for penalties of up to the greater of Â£17.5 million and 4% of total annual revenue. Uncertainty remains, however, regarding aspects of data protection in the United Kingdom in the medium to long term, and the United Kingdom is contemplating new data protection legislation. On June 28, 2021, the European Commission announced a decision of â€œadequacyâ€ concluding that the United Kingdom ensures an equivalent level of data protection to the GDPR, which provides some relief regarding the legality of continued personal data flows from the European Economic Area to the United Kingdom. This adequacy determination must be renewed after four years, however, and may be modified or revoked in the interim. Further, United Kingdom data protection law imposes restrictions on personal data transfers to the U.S., similar to those imposed by the GDPR, and the United Kingdomâ€™s Information Commissionerâ€™s Office issued new standard contractual clauses, effective March 21, 2022, that are required to be implemented.We previously were certified under the E.U.-U.S. Privacy Shield and the Swiss-U.S. Privacy Shield with respect to our

transfer of certain personal data from the E.U. and Switzerland to the United States. The E.U.-U.S. Privacy Shield framework and the use of E.U. Standard Contractual Clauses (the SCCs) to protect data exports between the E.U. and the U.S. have been subject to legal challenges in the E.U, and on July 16, 2020, the Court of Justice of the European Union (the CJEU), Europe's highest court, held in the â€œSchrems IIâ€ case that the E.U.-U.S. Privacy Shield was invalid, and imposed additional obligations in connection with the use of the SCCs. The Swiss data protection and information commissioner concluded that the Swiss-U.S. Privacy Shield was invalid on similar grounds in September 2020. The European Commission issued new SCCs on June 4, 2021, addressing aspects of the CJEUâ€™s opinion in the Schrems II case, which were required to be implemented. The European Commission and United States agreed in principle in March 2022 to a new EU-U.S. Data Privacy Framework (DPF), which would permit transfers of personal data from the E.U. to the U.S., by participating entities. The European 63Commission adopted an adequacy decision with respect to the DPF in July 2023, allowing for the DPF to be implemented and available for companies to use to legitimize transfers of personal data from the E.U. to the U.S. We have self-certified to the DPF, the Swiss-U.S. Data Privacy Framework, and the United Kingdom Extension to the DPF. The DPF has faced legal challenge, and each of these frameworks may be subject to legal challenge in the future. Additionally, the European Commissionâ€™s adequacy decision regarding the DPF provides that it will be subject to future reviews and may be subject to suspension, amendment, repeal, or limitations to its scope by the European Commission. We and many other companies may need to implement different or additional measures to establish or maintain legitimate means for the transfer and receipt of personal data from the E.U., Switzerland, and the United Kingdom to the U.S., and we may, in addition to other impacts, be required to engage in additional contractual negotiations and experience additional costs associated with increased compliance burdens, and we and our customers face the potential for regulators to apply different standards to the transfer of personal data from the E.U., Switzerland and the United Kingdom to the U.S., and to block or require additional measures taken with respect to certain data flows from the E.U., Switzerland, and the United Kingdom to the U.S. We and our customers may face a risk of enforcement actions by data protection authorities in the E.U. and other jurisdictions relating to personal data transfers. Any such enforcement actions could result in substantial costs and diversion of resources, distract management and technical personnel and negatively affect our business, operating results, and financial condition. We may be at risk of experiencing reluctance or refusal of European or multi-national customers to use our solutions and being subject to regulatory action or incurring penalties. Any of these developments may have an adverse effect on our business.Other jurisdictions have adopted laws and regulations addressing privacy, data protection, and information security, many of which share similarities with the GDPR. For example, Law no. 13.709/2018 of Brazil, the Lei Geral de ProteÃ§Ã£o de Dados Pessoais (LGPD) entered into effect in 2020, authorizing a private right of action for violations. Penalties include fines of up to 2% of the organizationâ€™s revenue in Brazil in the previous year or 50 million Brazilian reais. The LGPD applies to businesses (both inside and outside Brazil) that process the personal data of users who are located in Brazil. The LGPD provides users with similar rights as the GDPR regarding their data. Additionally, the Personal Information Protection Law (PIPL) of the Peopleâ€™s Republic of China (PRC) was adopted and went into effect in 2021. The PIPL shares similarities with the GDPR, including extraterritorial application, data minimization, data localization, and purpose limitation requirements, and obligations to provide certain notices and rights to PRC citizens. The PIPL allows for fines of up to 50 million renminbi or 5% of a covered companyâ€™s revenue in the prior year.Additionally, we may be or become subject to data localization laws mandating that data collected in a foreign country be processed only within that country. These or other laws relating to privacy or data protection could require us to expand data storage facilities in foreign jurisdictions or to obtain new local data storage in such countries. The expenditures this would require, as well as costs of compliance generally, could harm our financial condition. The regulatory environment applicable to the collection, use, and other processing of personal data of residents of the E.U., United Kingdom, Switzerland, Brazil, the PRC, and other foreign jurisdictions, and our actions taken in response, may cause us to be required to undertake additional contractual negotiations, modify policies and procedures, and otherwise to assume additional liabilities or incur additional costs, and could result in our business, operating results, and financial condition being harmed. We enter into business associate agreements with our customers who require them in order to comply with the Health Insurance Portability and Accountability Act (HIPAA) and the Health Information Technology for Economic and Clinical Health Act, and therefore we are directly subject to certain provisions of HIPAA applicable to business associates. We may collect and process protected health information as part of our designated service, which may subject us to a number of data protection, security, privacy, and other government- and industry-specific requirements. In addition, if we are unable to comply with our obligations relating to the protection and processing of protected health information, we could be found to have breached our contracts with customers with whom we have a business associate relationship. Noncompliance with laws and regulations relating to privacy and security of personal information, including HIPAA, or with contractual obligations, including under any business associate agreement, may lead to significant fines, civil and criminal penalties, and other liabilities. The U.S. Department of Health and Human Services (HHS) audits the compliance of business associates and enforces HIPAA privacy and security standards. HHS enforcement activity has increased in recent years and HHS has signaled its intent to continue this trend. In addition to HHS, state attorneys general are authorized to bring civil actions seeking either injunctions or damages to the extent violations implicate the privacy of state residents.We expect laws, regulations, industry standards and other obligations worldwide relating to privacy, data protection, and information security to continue to evolve, and that there will continue to be new, modified, and re-interpreted laws, regulations, standards, and other obligations in these areas. For example, the Network and Information Security Directive II (NIS2), adopted in 2023, aims to enhance cybersecurity across critical infrastructure and essential services in the E.U. It expands the scope of the 2016 NIS Directive to include additional sectors while enforcing stricter governance and accountability requirements. NIS2 requires all 27 E.U. member states to issue implementing legislation by October 2024; 64however, several E.U. member states have not finalized their respective legislation and guidance. Additionally, the Digital Operational Resiliency Act (DORA) will become effective in January 2025, and will aim to establish a universal framework for managing and mitigating information and communication technology risk that will apply to entities in the financial sector and their third-party cloud service providers.Federal, state, and foreign laws, regulations, and other actual or asserted obligations relating to privacy, data protection, or information security may be interpreted and applied in manners that are, or are alleged to be, inconsistent with our practices. Any failure or perceived failure by us to comply with federal, state, or foreign laws, regulations, policies, legal or contractual obligations, industry standards, regulatory guidance or other actual or asserted obligations relating to privacy, data protection, information security, marketing, or consumer communications may result in governmental investigations and enforcement actions, claims, demands, and litigation by private entities, fines, penalties, and other liabilities, harm to our reputation and adverse publicity, and could cause our customers and partners to lose trust in us, which could materially affect our business, operating results, and financial condition. We expect that there will continue to be new laws, regulations, industry standards and other actual and asserted obligations relating to privacy, data protection, marketing, consumer communications, and information security proposed and enacted or otherwise implemented in the United States, the E.U., and other jurisdictions, and we cannot fully predict the impact such future laws, regulations, standards, and obligations may have on our business. Future laws, regulations, standards, and other actual or asserted obligations, or any changed interpretation of existing laws or regulations could impair our ability to develop and market new features and maintain and grow our customer base and increase revenue. Future restrictions on the collection, use, sharing, disclosure, or other processing of data could require us to incur additional costs or modify our platform, possibly in a material manner, which we may be unable to achieve in a commercially reasonable manner or at all, and which could limit our ability to develop new features. In addition to the privacy and data protection regulations described above, our business is also subject to contractual obligations to maintain compliance with leading security frameworks and standards such as AICPAâ€™s SOC 1 and SOC 2; International Organization for Standardization (ISO) and the International Electrotechnical Commission (IEC) standards for ISO 27001 and ISO 27018; HITRUST Allianceâ€™s HITRUST CSF; and Texas Department of Information Resourcesâ€™ TX-RAMP certification. Annually, we also perform an internal/self-analysis of our adherence to the requirements stated in Australian Cyber Security Center (ASCS)â€™s IRAP framework and the United Kingdomâ€™s National Cyber Security Centreâ€™s Cyber Essentials. Any failure or perceived failure by us to comply with these contractual obligations, industry standards, regulatory guidance or other actual or asserted obligations relating to privacy, data protection and information security may result in loss of certification, governmental investigations and enforcement actions, claims, demands, and litigation by private entities, fines, penalties, and other liabilities, harm to our reputation and adverse publicity, and could cause our customers and partners to lose trust in us, which could materially affect our business, operating results, and financial condition. If our network, application, or computer systems are breached or unauthorized access to customer data or other sensitive data is otherwise obtained, our platform may be perceived as insecure and we may lose existing customers or fail to attract new customers, operations may be disrupted if systems or data become unavailable, our reputation may be damaged and we may incur significant remediation costs or liabilities, including regulatory fines for violation of compliance requirements.As a provider of cloud services, our operations involve the storage and transmission of our customersâ€™ sensitive and proprietary information, and we also collect, store, transmit, and otherwise process large amounts of sensitive corporate, personal, and other information relating to our business and operations, including intellectual property, proprietary business information, and other confidential information. Cyber-attacks and other malicious internet-based activity continue to increase generally, and cloud-based platform providers of software and services have been targeted. Many of our employees work remotely at least part of the time, which may pose additional data security risks. Within cloud service delivery organizations, there is an increased threat from both targeted and non-targeted activities. These activities may originate from threat actor groups with various motivations, including cyber espionage, financial or ideological motivations. We may also face numerous types of attacks, including financial attacks in the form of ransomware/cyber extortion, fraud, misappropriation of resources (such as, for instance, cryptocurrency mining operations using Domo resources), and malicious attacks such as distributed denial of service with the intention to cause extended period of service downtime, which could prevent customers from accessing our products and services. Attackers may, in addition to other motivations, seek to render unavailable, destroy, modify, or access without authorization the various types of data we store or otherwise process, including our own data, our customersâ€™ data generally, or data of specific customers. Our employees and contractors who have access to company data as well as customer personal information and/or customer data could be a victim of social engineering tactics such as phishing and business email compromise, which could further lead to malware and/or ransomware being installed on our company assets and which could cause a potential compromise of systems and information. In addition, as we host our platform on third party cloud hosting services offered by the leading cloud hosting providers, any misconfiguration in the cloud due to our own unintentional error or lack of understanding, or any exploitation of 65vulnerabilities on those cloud hosting providersâ€™ technology, could lead to unauthorized access, misuse, acquisition, disclosure, loss, alteration, destruction, or other processing of our and our customersâ€™ data, including confidential, sensitive, and other information about individuals. We engage third-party service providers to store and otherwise process some of our and our customersâ€™ data, including personal, confidential, sensitive, and other information relating to individuals. Our service providers may also be the targets of cyberattacks and other malicious activity. While we have established a formal third party security risk assessment process to address security risks for our company relating to our key third party service providers, our ability to monitor our service providersâ€™ security measures is limited, and, in any event, third parties may be able to circumvent those security measures or our own security measures, resulting in unavailability of or unauthorized access to, misuse, acquisition, disclosure, loss, alteration, destruction, or other processing of our and our customersâ€™ data, including confidential, sensitive, and other information about individuals. We also use and rely on several open source libraries and packages, and certain libraries and packages while developing our product and if such libraries or packages are vulnerable and are exploited, our ability to address such vulnerabilities in a timely manner may be limited and may result in disruptions to our platform or operations and in unavailability of or unauthorized access to, misuse, acquisition, disclosure, loss, alteration, destruction, or other processing of our and our customersâ€™ data, including confidential, sensitive, and other information about individuals. Occasionally, we also deploy code generated by artificial intelligence (AI) tools and improper or inadequate vetting of AI-generated code for any security related vulnerabilities may result in exploitation of such vulnerabilities leading to disruption, unauthorized access to our infrastructure, our confidential data or our customers' data.Additionally, there have been and may continue to be significant supply chain cyber-attacks generally, and our third-party service providers (and business partners) may be targeted or impacted by such attacks. We cannot guarantee that our systems and networks or those of our vendors or service providers have not been compromised or that they do not contain exploitable defects or bugs that could result in a breach or compromise of or disruption to our systems and networks or the systems and networks of third parties that support us and our services. Malicious actors may be able to circumvent those security measures, resulting in unavailability of, unauthorized access to, misuse, disclosure, loss, unavailability, destruction, or other processing of our and our customersâ€™ data, including sensitive and personal information. We and our service providers may also face difficulties or delays in identifying, remediating, and otherwise responding to cyberattacks and other security breaches and incidents. Because the techniques used and vulnerabilities exploited to obtain unauthorized access or to sabotage systems change frequently and generally are not identified until they are launched against a target, we may be unable to anticipate these techniques or vulnerabilities or implement adequate preventative measures. We may also experience security breaches and incidents that remain undetected for an extended period.Enterprise use of generative artificial intelligence (GenAI) technologies may result in access to and processing of sensitive information, intellectual property, source code, trade secrets, and other data, through direct user input or the API, including customer or private information and confidential information. Sending confidential and private data outside of our own servers could trigger legal and compliance exposure, as well as risks of information exposure, including unauthorized acquisition, use, or other processing. Such exposure can result from contractual (for example, with customers) or regulatory obligations (such as CCPA, GDPR, HIPAA). Furthermore, if the GenAI platformâ€™s own systems and infrastructure are not secure, data breaches or incidents may occur and lead to the exposure of sensitive information such as customer data, financial information, and proprietary business information, or it may be believed or asserted that one or more of these has occurred. Threat actors could also use GenAI for malicious purposes, increasing the frequency of their attacks and the complexity level some are currently capable of, e.g. phishing attacks, fraud, social engineering, and other possible malicious use, such as with writing malware. Code generated by GenAI could potentially be used and deployed without a proper security audit or code review to find vulnerable or malicious components. This could cause widespread deployment of vulnerable code within the organization systems. In addition, insider threats pose significant risks to our business, potentially compromising the confidentiality, integrity, and availability of customer data and the overall reputation of the organization. As employees or trusted individuals have authorized access to sensitive systems and customer information, malicious insiders may intentionally abuse their privileges, leading to actual or perceived data breaches or incidents, intellectual property theft or misappropriation, or unauthorized access to, or use of, systems or data. Additionally, insiders may inadvertently access, use, expose, or otherwise process confidential, personal, or otherwise critical information, or engage in unauthorized access to or use of company devices, networks, systems, or other resources, due to error, negligence, lack of awareness, or otherwise. We have suffered certain of these incidents in the past and expect that they will occur in the future.From time to time, third parties have published, and may publish, unauthorized websites that give a false impression of being official Domo websites. Purveyors of these unauthorized websites may deceive job applicants, potential customers, and other third parties into believing they are interacting with us and may, among other things, collect and misuse their personal 66information or purport to charge them money in connection with submitting a job application, or performing a task pertaining to the Domo application, such as testing the application to optimize performance. These activities may disrupt our sales, human resources, and other functions, significantly harm our brand, reputation and market position, and result in claims, demands, inquiries, and potential liabilities. Any security breach, security incident, or similar event impacting our platform, our networks or systems, or any systems or networks of our service providers, whether as a result of third-party action, insider attacks, employee or service provider error or malfeasance, phishing or smishing attacks, ransomware or other malware, social engineering, or otherwise, could result in unauthorized access to or use of our platform, disruptions to our platform or other aspects of our operations, the loss, alteration or unavailability of, or unauthorized access to or acquisition or other processing of, data or intellectual property of ourselves or our customers. Additionally, any such breach or incident, or unauthorized use of company resources, or any perception that any such event has occurred, may result in a loss of business, severe reputational or brand damage adversely affecting customer, partner, or investor confidence, regulatory investigations, demands, and orders, litigation or other claims, demands, or proceedings by governmental authorities or private parties, indemnity obligations, damages for contract breach, penalties for violation of applicable laws, regulations, or contractual obligations, and significant costs for remediation that may include liability for stolen assets or information and repair of system damage that may have been caused, incentives offered to customers or other business partners in an effort to maintain business relationships after a breach, incident, or other event, and other liabilities, as well as harm to our sales efforts and expansion into existing and new markets. We could be required to expend significant capital and other resources to alleviate problems caused by such actual or perceived security breaches, incidents, or other events and to remediate our systems, we could be exposed to a risk of loss, litigation or

regulatory action and possible liability, and our ability to operate our business may be impaired. Additionally, actual, potential, or anticipated attacks, security breaches or incidents, or other events, may cause us to incur increasing costs, including costs to deploy additional personnel and protection technologies, train employees and engage third-party experts and consultants. Due to political and macroeconomic uncertainty and military actions associated with geopolitical events such as Russiaâ€™s invasion of Ukraine and hostilities between Israel and Hamas, we and our third-party service providers may be vulnerable to a heightened risk of cybersecurity attacks, phishing attacks, viruses, malware, ransomware, hacking, distributed denial of service, or similar breaches and incidents from nation-state and affiliated actors, including attacks that could materially disrupt our systems, operations, and platform. In addition, if the security measures of our customers are compromised, even without any actual compromise of our platform or systems or any networks or systems of our service providers, we may face negative publicity or reputational harm if customers or others incorrectly attribute the blame for such security breaches or other incidents to us, our platform, our systems or networks, or those of our service providers. Similarly, we may face reputational harm if any security breach or incident is caused by or otherwise attributed to our employees, vendors, or service providers as a result of inadvertent error, malfeasance, an insider attack, or otherwise. If customers or partners believe that our platform does not provide adequate security for the storage of personal or other sensitive information or its transmission over the internet, our business will be harmed. Customersâ€™ concerns about security or privacy may deter them from using our platform for activities that involve personal or other sensitive information. Our insurance covering certain security and privacy damages and claim expenses may not be sufficient to compensate for all liability. Although we maintain insurance for liabilities incurred as a result of certain matters relating to privacy and information security, we cannot be certain that our coverage will be adequate for liabilities actually incurred, that insurance will continue to be available to us on economically reasonable terms, or at all, or that any insurer will not deny coverage as to any future claim. The successful assertion of one or more large claims against us that exceed available insurance coverage, or the occurrence of changes in our insurance policies, including premium increases or the imposition of large deductible or co-insurance requirements, could have a material adverse effect on our business, including our financial condition, operating results, and reputation.Additionally, with data security a critical competitive factor in our industry, we make public statements in our privacy policies, on our website, and elsewhere describing the security of our platform. Should any of these statements be untrue, become untrue, or be perceived to be untrue, even if through circumstances beyond our reasonable control, we may face claims, including claims of unfair or deceptive trade practices, and related investigations, enforcement actions or other proceedings, brought by the FTC, state, local, or foreign regulators, and private litigants, which may result in fines, penalties, and other liabilities, and which may have a material adverse effect on our business, including our financial condition, operating results, and reputation.67Real or perceived errors, failures, or bugs in our platform could adversely affect our operating results and growth prospects.We update our platform on a frequent basis. Despite efforts to test our updates, errors, failures or bugs may not be found in our platform until after it is deployed to our customers. We have discovered and expect we will continue to discover errors, failures and bugs in our platform and anticipate that certain of these errors, failures and bugs will only be discovered and remediated after deployment to customers. Real or perceived errors, failures or bugs in our platform could result in negative publicity, government inquiries, loss of or delay in market acceptance of our platform, loss of competitive position, or claims by customers for losses sustained by them. In such an event, we may be required, or may choose, for customer relations or other reasons, to expend additional resources in order to help correct the problem. We implement bug fixes and upgrades as part of our regular system maintenance, which may lead to system downtime. Even if we are able to implement the bug fixes and upgrades in a timely manner, any history of inaccuracies in the data we collect for our customers, or the loss, damage, unauthorized access to or acquisition of, or inadvertent release or exposure of confidential or other sensitive data could cause our reputation to be harmed and result in claims against us, and customers may elect not to purchase or renew their agreements with us or we may incur increased insurance costs. The costs associated with any material defects or errors in our software or other performance problems may be substantial and could harm our operating results. Interruptions or performance problems associated with our technology and infrastructure may adversely affect our business and operating results. Our continued growth depends in part on the ability of existing and potential customers to access our platform at any time. We have experienced, and may in the future experience, disruptions, outages, and other performance problems due to a variety of factors, including infrastructure changes, introductions of new capabilities, human or technology errors, distributed denial of service attacks, or other security related incidents. In some instances, we may not be able to identify the cause or causes of these performance problems within an acceptable period of time. It may become increasingly difficult to maintain and improve our performance, especially during peak usage times and as our platform becomes more complex and user traffic increases. If our platform is unavailable or if users are unable to access our platform within a reasonable amount of time, or at all, our business will be harmed. We also rely on SaaS and other technologies from third parties in order to operate critical functions of our business. To the extent that our third-party service providers experience outages, disruptions, or other performance problems, or to the extent we do not effectively address capacity constraints, upgrade our systems as needed, and continually develop our technology and network architecture to accommodate actual and anticipated changes in technology, our business and operating results may be adversely affected. In addition, if our agreements with third-party software or services vendors are not renewed or the third-party software or services become obsolete, fail to function properly, are incompatible with future versions of our products or services, are defective or otherwise fail to address our needs, there is no assurance that we would be able to replace the functionality provided by the third-party software or services with software or services from alternative providers. We have taken steps to increase redundancy in our platform and infrastructure and have plans in place to mitigate events that could disrupt our platform's service. However, there can be no assurance that these efforts would protect against interruptions or performance problems.Risks Related to Our Intellectual PropertyOur business is highly dependent upon our brand recognition and reputation, and the failure to maintain or enhance our brand recognition or reputation would likely adversely affect our business and operating results. We believe that maintaining and enhancing the Domo brand identity and our reputation are critical to our relationships with customers and channel partners and to our ability to attract new customers and channel partners. We also believe that the importance of our brand recognition and reputation will continue to increase as competition in our market continues to develop. Our success in this area will depend on a wide range of factors, some of which are beyond our control, including the following: â€¢the efficacy of our marketing efforts;â€¢our ability to maintain a high-quality, innovative and error- and bug-free platform;68â€¢our ability to obtain new customers and retain and increase usage by existing customers;â€¢our ability to maintain high customer satisfaction;â€¢the quality and perceived value of our platform;â€¢our ability to obtain, maintain and enforce trademarks and other indicia of origin that are valuable to our brand;â€¢our ability to successfully differentiate our platform from competitorsâ€™ products;â€¢actions of competitors and other third parties;â€¢our ability to provide customer support and professional services;â€¢any actual or perceived security breach or data loss, or misuse or perceived misuse of our platform; â€¢positive or negative publicity;â€¢interruptions, delays or attacks on our platform; â€¢challenges with customer adoption and use of our platform on mobile devices or problems encountered in developing or supporting enhancements to our mobile applications; andâ€¢litigation or regulatory related developments.If our brand promotion activities are not successful, our operating results and growth may be harmed. Independent industry analysts often provide reviews of our platform, as well as competitorsâ€™ products, and perception of our platform in the marketplace may be significantly influenced by these reviews. If these reviews are negative, or less positive as compared to those of competitorsâ€™ products and services, our brand may be adversely affected. Furthermore, negative publicity, whether or not justified, relating to events or activities attributed to us, our current or former employees, partners or others associated with any of these parties, may tarnish our reputation and reduce the value of our brand. Damage to our reputation and loss of brand equity may reduce demand for our platform, make it difficult for us to attract and retain employees, and have an adverse effect on our business, operating results and financial condition. Moreover, any attempts to rebuild our reputation and restore the value of our brand may be costly and time consuming, and such efforts may not ultimately be successful. Third-party claims that we are infringing or otherwise violating the intellectual property rights of others, whether successful or not, could subject us to costly and time-consuming litigation or require us to obtain expensive licenses, and our business could be harmed.Â The technology industry is characterized by the existence of a large number of patents, copyrights, trademarks, trade secrets and other intellectual property rights. Companies in the technology industry must often defend against litigation claims based on allegations of infringement or other violations of intellectual property rights. Third parties, including our competitors, may own patents or other intellectual property rights that cover aspects of our technology or business methods and may assert patent or other intellectual property rights against us and others in the industry. Moreover, in recent years, individuals and groups that are non-practicing entities, commonly referred to as â€œpatent trolls,â€ have purchased patents and other intellectual property assets for the purpose of making claims of infringement or other violation of intellectual property rights in order to extract settlements. From time to time, we have received and may receive in the future threatening letters, notices or â€œinvitations to license,â€ or may be the subject of claims that our technology and business operations infringe or otherwise violate the intellectual property rights of others. Responding to such claims, regardless of their merit, can be time consuming, costly to defend in litigation, divert managementâ€™s attention and resources, damage our reputation and brand and cause us to incur significant expenses. Claims of intellectual property infringement or other violations of intellectual property rights might require us to stop using technology found to infringe or violate a third partyâ€™s rights, redesign our platform, which could require significant effort and expense and cause delays of releases, enter into costly settlement or license agreements or pay costly damage awards, or face a temporary or permanent injunction prohibiting us from marketing or selling our platform. If we cannot or do not license the infringed or otherwise violated technology on commercially reasonable terms or at all, or substitute similar technology from another source, we could be forced to limit or stop selling our platform, we may not be able to meet our obligations to customers under our customer contracts, revenue and operating results could be adversely impacted, and we may be unable to compete effectively. Even if we are successful in defending 69against allegations of intellectual property infringement, litigation may be costly and may divert the time and other resources of our management. Additionally, customers may not purchase our platform if they are concerned that they may infringe or otherwise violate third-party intellectual property rights. The occurrence of any of these events may harm our business.Indemnity provisions in various agreements potentially expose us to substantial liability for intellectual property infringement and other losses. Our agreements with customers and other third parties may include indemnification provisions under which we agree to indemnify them for losses suffered or incurred as a result of claims of intellectual property infringement or other violations of intellectual property rights, damages caused by us to property or persons, or other liabilities relating to or arising from our software, services or other contractual obligations. Large indemnity payments could harm our business, results of operations and financial condition. Any dispute with a customer with respect to such obligations could have adverse effects on our relationship with that customer and other existing customers and new customers and harm our business and results of operations.The success of our business depends in part on our ability to protect and enforce our intellectual property rights.Â Our success is dependent, in part, upon protecting our proprietary technology. As of OctoberÂ 31, 2024, we had 113 issued U.S. patents covering our technology and four patent applications pending for examination in the United States. Our issued patents, and any patents issued in the future, may not provide us with any competitive advantages or may be challenged by third parties, and our patent applications may never be granted. Additionally, the process of obtaining patent protection is expensive and time-consuming, and we may not be able to prosecute all necessary or desirable patent applications at a reasonable cost or in a timely manner. Even if issued, there can be no assurance that these patents will adequately protect our intellectual property, as the legal standards relating to the validity, enforceability and scope of protection of patent and other intellectual property rights are uncertain. Any patents that are issued may subsequently be invalidated or otherwise limited, allowing other companies to develop offerings that compete with ours, which could adversely affect our competitive business position, business prospects and financial condition. In addition, issuance of a patent does not guarantee that we have a right to practice the patented invention. Patent applications in the United States are typically not published until 18 months after filing or, in some cases, not at all, and publications of discoveries in industry-related literature lag behind actual discoveries. We cannot be certain that we were the first to use the inventions claimed in our issued patents or pending patent applications or otherwise used in our platform, that we were the first to file for protection in our patent applications, or that third parties do not have blocking patents that could be used to prevent us from marketing or practicing our patented technology. Effective patent, trademark, copyright and trade secret protection may not be available to us in every country in which our platform is available. The laws of some foreign countries may not be as protective of intellectual property rights as those in the United States (in particular, some foreign jurisdictions do not permit patent protection for software), and mechanisms for enforcement of intellectual property rights may be inadequate. Additional uncertainty may result from changes to intellectual property legislation enacted in the United States, including the America Invents Act, and other national governments and from interpretations of the intellectual property laws of the United States and other countries by applicable courts and agencies. Accordingly, despite our efforts, we may be unable to prevent third parties from infringing upon or misappropriating our intellectual property. Although we generally enter into confidentiality and invention assignment agreements with our employees and consultants that have access to material confidential information and enter into confidentiality agreements with our customers and the parties with whom we have strategic relationships and business alliances, no assurance can be given that these agreements will be effective in controlling access to and distribution of our platform and propriety information or prevent reverse engineering. Further, these agreements may not prevent competitors from independently developing technologies that are substantially equivalent or superior to our platform, and we may be unable to prevent this competition. In addition, from time to time, we have engaged consultants and developers located outside of the United States to assist with the development of our technology and intellectual property. Each jurisdiction has different rules regarding the language and procedures required to effectively assign to us certain intellectual property rights, and we may not have effectively implemented such language and procedures in each jurisdiction on every occasion, which may also limit our ability to perfect and protect our technology and intellectual property rights. Unauthorized use of our intellectual property may have already occurred or may occur in the future. We may be required to spend significant resources to monitor and protect our intellectual property rights. Litigation may be necessary in the future to enforce our intellectual property rights. Such litigation could be costly, time consuming and distracting to management and could result in the impairment or loss of portions of our intellectual property. Furthermore, efforts to enforce our intellectual 70property rights may be met with defenses, counterclaims and countersuits attacking the validity and enforceability of our intellectual property rights. We may not prevail in any lawsuits that we initiate. Any litigation, whether or not resolved in our favor, could subject us to substantial costs, divert resources and the attention of management and technical personnel from our business and adversely affect our business. Our inability to protect our proprietary technology against unauthorized copying or use, as well as any costly litigation, could delay further sales or the implementation of our platform, impair the functionality of our platform, delay introductions of new features or enhancements, result in our substituting inferior or more costly technologies into our platform, or injure our reputation. We may initiate claims or litigation against third parties for infringement or other violation of our proprietary rights or to establish the validity of our proprietary rights. Litigation also puts our patents at risk of being invalidated or interpreted narrowly and our patent applications at risk of not issuing. Additionally, we may provoke third parties to assert counterclaims against us. We may not prevail in any lawsuits that we initiate, and the damages or other remedies awarded, if any, may not be commercially viable. Any litigation, whether or not it is resolved in our favor, could result in significant expense to us and divert the efforts of our technical and management personnel, which may adversely affect our business, operating results, financial condition and cash flows. Risks Related to Our Corporate GovernanceThe dual class structure of our common stock has the effect of concentrating voting control with Joshua G. James, our founder and chief executive officer, which will limit your ability to influence the outcome of important transactions, including a change in control.Our ClassÂ A common stock has 40 votes per share, and our ClassÂ B common stock has one vote per share. Joshua G. James, our founder and chief executive officer, beneficially owns all of our outstanding shares of Class A common stock through Cocolalla, LLC, of which he is the managing member, and as of OctoberÂ 31, 2024, beneficially controlled approximately 79% of the voting power of our outstanding capital stock and therefore is able to control all matters submitted to our stockholders for approval. Mr. James may have interests that differ from yours and may vote in a way with which you disagree and which may be adverse to your interests. This concentrated control may have the effect of delaying, preventing or deterring a change in control of our company, could deprive our stockholders of an opportunity to receive a premium for their capital stock as part of a sale of our company and might ultimately affect the market price of our ClassÂ B common stock.Future transfers by the holder of ClassÂ A common stock will generally result in those shares converting into shares of ClassÂ B common stock, subject to limited exceptions, such as certain transfers effected for estate planning or charitable purposes. Mr. James has informed us he and Cocolalla, LLC have entered into arrangements under which he has pledged all of such shares to secure a loan with a financial institution. If these shares were to be sold or otherwise transferred upon default of the underlying loan, the market price of our Class B common stock could decline or be volatile. For additional information, see the section of this report captioned â€œâ€”Other Risks Related to Ownership of Our Class B Common Stockâ€”Future sales of our Class B common stock in the public market could cause our stock price to

fall.â€We are a "controlled company" within the meaning of Nasdaq rules, and as a result may choose to rely on exemptions from certain corporate governance requirements.We qualify as a â€œcontrolled companyâ€ under the corporate governance rules of The Nasdaq Stock Market because our founder and chief executive officer, and entities beneficially owned by him, control more than fifty percent of the voting power of our outstanding common stock. Although, as of the date of this report, the composition of our board of directors and its committees currently complies with applicable corporate governance rules of The Nasdaq Stock Market, we have previously, and may in the future rely, on the foregoing exemptions provided to controlled companies under the corporate governance rules of The Nasdaq Stock Market. If we, in the future, rely on these â€œcontrolled companyâ€ exemptions, we may not have a majority of independent directors on our board of directors, an entirely independent nominating and corporate governance committee, an entirely independent compensation committee or perform annual performance evaluations of the nominating and corporate governance and compensation committees unless and until such time as we are required to do so. Accordingly, you may not have the same protections afforded to stockholders of companies that are subject to all of these corporate governance requirements. If we cease to be a â€œcontrolled companyâ€ and our shares continue to be listed on The Nasdaq Global Market, we will be required to comply with these provisions within the applicable transition periods.We cannot predict the impact our dual class structure may have on our stock price or our business. We cannot predict whether our dual class structure, combined with the concentrated control of our stockholders who held our capital stock prior to the completion of our initial public offering, including our executive officers, employees and 71directors and their affiliates, will result in a lower or more volatile market price of our Class B common stock or in adverse publicity or other adverse consequences. For example, certain index providers have announced restrictions on including companies with multiple-class share structures in certain of their indexes. In July 2017, FTSE Russell announced that it plans to require new constituents of its indexes to have greater than 5% of the companyâ€™s voting rights in the hands of public stockholders, and S&P Dow Jones announced that it will no longer admit companies with multiple-class share structures to certain of its indexes. Because of our dual class structure, we will likely be excluded from these indexes and we cannot assure you that other stock indexes will not take similar actions. Given the sustained flow of investment funds into passive strategies that seek to track certain indexes, exclusion from stock indexes would likely preclude investment by many of these funds and could make our Class B common stock less attractive to other investors. As a result, the market price of our Class B common stock could be adversely affected.Risks Related to Our Financial Reporting and DisclosureOur reported financial results may be harmed by changes in the accounting principles generally accepted in the United States.Generally accepted accounting principles in the United States are subject to interpretation by the Financial Accounting Standards Board, the Securities and Exchange Commission (the SEC) and various bodies formed to promulgate and interpret appropriate accounting principles. A change in these principles or interpretations could have a significant effect on our reported financial results, and may even affect the reporting of transactions completed before the announcement or effectiveness of a change. Other companies in our industry may apply these accounting principles differently than we do, adversely affecting the comparability of our financial statements.We have incurred and will continue to incur increased costs by being a public company, including costs to maintain adequate internal control over our financial and management systems.As a public company, we have incurred and will continue to incur significant legal, accounting and other expenses that we did not incur as a private company, including costs associated with public company reporting requirements. We have also incurred and will continue to incur costs associated with corporate governance requirements, including requirements of the SEC and The Nasdaq Stock Market. We expect these rules and regulations to increase our legal and financial compliance costs and to make some activities more time-consuming and costly. We also expect these rules and regulations may make it more difficult and more expensive for us to obtain director and officer liability insurance, and we may be required to accept reduced policy limits and coverage or incur substantially higher costs to obtain the same or similar coverage. As a result, we may have more difficulty attracting and retaining qualified individuals to serve on our board of directors or as executive officers. We are currently evaluating and monitoring developments with respect to these rules, and we cannot predict or estimate the additional costs we may incur or the timing of such costs.The Sarbanes-Oxley Act requires, among other things, that we assess the effectiveness of our internal control over financial reporting annually and the effectiveness of our disclosure controls and procedures quarterly. In particular, SectionÂ 404 of the Sarbanes-Oxley Act (SectionÂ 404) requires us to perform system and process evaluation and testing of our internal controls over financial reporting to allow management to report on, and our independent registered public accounting firm potentially to attest to, the effectiveness of our internal controls over financial reporting. Our compliance with applicable provisions of Section 404 will require that we incur substantial accounting expense and expend significant management time on compliance-related issues as we implement additional corporate governance practices and comply with reporting requirements. Moreover, if we are not able to comply with the requirements of Section 404 applicable to us in a timely manner, or if we or our independent registered public accounting firm identifies deficiencies in our internal control over financial reporting that are deemed to be material weaknesses, the market price of our stock could decline and we could be subject to sanctions or investigations by the SEC or other regulatory authorities, which would require additional financial and management resources.72Other Risks Related to Ownership of Our Class B Common StockThe market price of our ClassÂ B common stock may be volatile, and the value of your investment could decline significantly.The trading price of our Class B common stock may be highly volatile and could be subject to wide fluctuations in response to various factors, some of which are beyond our control. The following factors, in addition to other risks described in this report, may have a significant effect on our ClassÂ B common stock price:â€¢actual or anticipated fluctuations in revenue and other operating results, including as a result of the addition or loss of any number of customers;â€¢announcements by us or competitors of significant technical innovations, acquisitions, strategic partnerships, joint ventures or capital commitments;â€¢the financial projections we may provide to the public, any changes in these projections or our failure to meet these projections;â€¢failure of securities analysts to initiate or maintain coverage of us, changes in ratings, key metrics and financial estimates and the publication of other news by any securities analysts who follow our company, or our failure to meet these analyst estimates or the expectations of investors;â€¢changes in operating performance and stock market valuations of cloud-based software or other technology companies, or those in our industry in particular;â€¢the size of our public float;â€¢price and volume fluctuations in the trading of our Class B common stock and in the overall stock market, including as a result of trends in the economy as a whole or in the technology industry;â€¢new laws or regulations or new interpretations of existing laws or regulations applicable to our business or industry, including those relating to data privacy and data security;â€¢lawsuits threatened or filed against us for claims relating to intellectual property, employment issues or otherwise;â€¢actual or perceived data breach or data loss, or misuse or perceived misuse of our platform;â€¢changes in our board of directors or management;â€¢short sales, hedging and other derivative transactions involving our Class B common stock;â€¢sales of large blocks of our common stock including sales by our executive officers, directors and significant stockholders; andâ€¢other events or factors, including those resulting from war, incidents of terrorism, public health epidemics or pandemics, bank failures, changes in general economic, industry and market conditions and trends, natural disasters or responses to any of these events or factors that may affect our operations.In addition, the stock market in general, and the market for technology companies in particular, has experienced extreme price and volume fluctuations that have often been unrelated or disproportionate to the operating performance of those companies. Broad market and industry factors may seriously affect our stock price, regardless of our actual operating performance. In addition, in the past, securities class action litigation has often been instituted against companies whose stock prices have declined, especially following periods of volatility in the overall market. Securities class action litigation, if instituted against us, could result in substantial costs and a diversion of our managementâ€™s attention and resources.If securities or industry analysts do not publish research reports about our business, or if they issue an adverse opinion about our business, our stock price and trading volume could decline.The trading market for our ClassÂ B common stock and customer demand for our platform is influenced by the research and reports that securities and industry analysts publish about us or our business. If one or more of the analysts who cover us do not publish positive reports about our company, platform and value proposition, do not view us as a market leader, or 73cease or fail to regularly publish reports on us, our stock price or trading volume would likely decline. In addition, industry analysts may influence current and potential customers; if any of the foregoing were to occur, customer demand for our platform, operating results and prospects may be adversely impacted. Further, we are transitioning to a consumption-based business model and to the extent that analysts fail to appreciate the benefits of such a model, misinterpret key performance indicators associated with such a model or continue to focus on metrics unduly associated with a subscription-based model, our stock price and trading volume may decline or our business may suffer. Future sales of our ClassÂ B common stock in the public market could cause our stock price to fall.Our stock price could decline as a result of sales of a large number of shares or the perception that these sales could occur. These sales, or the possibility that these sales may occur, also might make it more difficult for us to sell equity securities in the future at a time and at a price that we deem appropriate. For example, we filed: (i) on September 6, 2024, a shelf registration statement on Form S-3 with the SEC that became effective on September 20, 2024 and allows us to undertake various equity and debt offerings up to $300.0 million; and (ii) on September 20, 2024, a prospectus supplement to the shelf registration statement that covers the offering, issuance and sale of up to $150.0 million of our Class B common stock from time to time through an â€œat-the-marketâ€ program under the Securities Act. To date, we had not sold any shares under our â€œat-the-marketâ€ program.We register the offer and sale of all shares of common stock that we may issue under our equity compensation plans; as a result, these shares can generally be freely sold in the public market upon issuance, subject to compliance with applicable securities laws. Additionally, â€œsell-to-coverâ€ transactions are utilized in connection with the vesting and settlement of restricted stock units so that shares of our common stock are sold on behalf of our employees in an amount sufficient to cover the taxÂ withholding obligations associated with these awards. As a result of these transactions, a significant number of shares of our stock may be sold over a limited time period in connection with significant vesting events.Further, we have been advised that Mr. James has pledged the shares of Class A common stock and Class B common stock beneficially owned by him to secure a loan with a financial institution, which loan has or will have various requirements to repay all or a portion of the loan upon the occurrence of various events, including when the price of the Class B common stock goes below certain specified levels. Mr. James has indicated that (1) he has substantial assets other than shares of our common stock and (2) if repayment of the loan is triggered there is a cure period to sell assets or restructure the loan. Although Mr. James has indicated his intention to sell other assets if necessary, shares of our common stock may need to be sold to meet these repayment requirements. Upon a default under such loan following any applicable cure period, the lender could sell the pledged shares into the market without limitation on volume or manner of sale. Sales of such shares to reduce the loan balance or by the lender upon foreclosure are likely to adversely affect our stock price. Mr. James has also indicated to us that he may in the future from time to time refinance such indebtedness, enter into derivative transactions based on the value of our Class B common stock, dispose of shares of common stock, otherwise monetize shares of his common stock and/or engage in other transactions relating to shares of our common stock and/or other securities of the company. Any of these activities may adversely affect the price of our common stock. Mr. James has also indicated that he intends to (1) continue to beneficially own a majority of the Class A common stock that he currently beneficially owns and (2) continue to control at least a majority of the voting power of our company.In addition, in the future, we may issue additional shares of ClassÂ B common stock or other equity or debt securities convertible into common stock in connection with a financing, acquisition, litigation settlement, employee arrangement or otherwise. Any such issuance could result in substantial dilution to our existing stockholders and could cause our stock price to decline.Anti-takeover provisions in our charter documents and under Delaware law could make an acquisition of us difficult, limit attempts by our stockholders to replace or remove our current management and limit our stock price.Provisions of our certificate of incorporation and bylaws may delay or discourage transactions involving an actual or potential change in our control or change in our management, including transactions in which stockholders might otherwise receive a premium for their shares, or transactions that our stockholders might otherwise deem to be in their best interests. These provisions include the following:â€¢our dual-class common stock structure, which provides our holders of Class A common stock with the ability to significantly influence the outcome of matters requiring stockholder approval, even if they own significantly less than a majority of the shares of our outstanding Class A common stock and Class B common stock;74â€¢when the outstanding shares of Class A common stock represent less than a majority of the total combined voting power of our Class A and Class B common stock, or the voting threshold date, our board of directors will be classified into three classes of directors with staggered three-year terms, and directors will only be able to be removed from office for cause;â€¢our amended and restated bylaws provide that, following the voting threshold date, approval of stockholders holding two-thirds of our outstanding voting power voting as a single class will be required for stockholders to amend or adopt any provision of our bylaws;â€¢our stockholders are able to take action by written consent for any matter until the voting threshold date;â€¢following the voting threshold date, vacancies on our board of directors will be able to be filled only by our board of directors and not by stockholders;â€¢only the chairman of our board of directors, chief executive officer, a majority of our board of directors or, until the voting threshold date, a stockholder (or group of stockholders) holding at least 50% of the combined voting power of our Class A and Class B common stock are authorized to call a special meeting of stockholders;â€¢certain litigation against us can only be brought in Delaware;â€¢our amended and restated certificate of incorporation authorizes undesignated preferred stock, the terms of which may be established and shares of which may be issued, without the approval of the holders of common stock; and â€¢advance notice procedures apply for stockholders to nominate candidates for election as directors or to bring matters before an annual meeting of stockholders.In addition, because we are incorporated in Delaware, we are governed by the provisions of Section 203 of the Delaware General Corporation Law, which generally prohibits a Delaware corporation from engaging in any of a broad range of business combinations with any â€œinterestedâ€ stockholder for a period of three years following the date on which the stockholder became an â€œinterestedâ€ stockholder.Our amended and restated bylaws designate a state or federal court located within the State of Delaware as theÂ exclusive forumÂ for substantially all disputes between us and our stockholders, which could limit our stockholdersâ€™ ability to choose the judicial forum for disputes with us or our directors, officers, or employees.Our amended and restated bylaws provide that, unless we consent in writing to the selection of an alternative forum, the sole and exclusive forumÂ for (1) any derivative action or proceeding brought on our behalf, (2) any action asserting a claim of breach of a fiduciary duty owed by any of our directors, officers, or other employees to us or our stockholders, (3) any action arising pursuant to any provision of the Delaware General Corporation Law, or the certificate of incorporation or the amended and restated bylaws, (4) any action to interpret, apply, enforce, or determine the validity of our certificate of incorporation or bylaws or (5) other action asserting a claim that is governed by the internal affairs doctrine shall be the Court of Chancery of the State of Delaware (or, if the Court of Chancery does not have jurisdiction, another state court in Delaware or the federal district court for the District of Delaware), in all cases subject to the court having jurisdiction over indispensable parties named as defendants.Any person or entity purchasing, holding or otherwise acquiring any interest in any of our securities shall be deemed to have notice of and consented to this provision. This exclusive-forumÂ provision may limit a stockholderâ€™s ability to bring a claim in a judicial forum of its choosing for disputes with us or our directors, officers, or other employees, which may discourage lawsuits against us and our directors, officers, and other employees. If a court were to find thisÂ exclusive-forumÂ provision in our amended and restated bylaws to be inapplicable or unenforceable in an action, we may incur additional costs associated with resolving the dispute in other jurisdictions, which could harm our results of operations.General Risk FactorsEconomic uncertainties or downturns could materially adversely affect our business. Current or future economic uncertainties or downturns could adversely affect our business and operating results. Negative general macroeconomic conditions in both in the United States and abroad, including conditions resulting from changes in gross domestic product growth, financial and credit market fluctuations, rising inflation, a recession, political deadlock, natural catastrophes, pandemics, military conflict (including the Russian invasion of Ukraine and hostilities 75between Israel and Hamas) and terrorist attacks, whether in the United States, Europe, the Asia Pacific region or elsewhere, could cause a decrease in business investments, including corporate spending on business intelligence software in general and negatively affect the rate of growth of our business. General worldwide economic conditions may experience significant downturns and may be unstable. These conditions make it extremely difficult for our customers and us to forecast and plan future business activities accurately, and they could cause customers to reevaluate their decisions to subscribe to our platform, which could delay and lengthen our sales cycles or result in cancellations of planned purchases. Furthermore, during challenging economic times customers may tighten their budgets and face issues in gaining timely access to sufficient credit, which could result in an impairment of their ability to make timely payments to us. In turn, we may be required to increase our allowance for doubtful accounts, which would adversely affect our financial results.For example, during 2021, the United States experienced an inflation rate of over 7%, according to data from the U.S. Department of Labor, significantly higher than recent norms. If inflation rates remain elevated or increase further, our expenses and operating costs are likely to increase. Inflation may also result in higher interest rates and otherwise adversely impact the macroeconomic environment, which in turn could adversely impact our customers and their ability or willingness to spend on our platform. Additionally, in recent periods the U.S. has experienced a labor shortage, which has contributed to an environment of escalating wages and salaries, which may also adversely affect our expenses and operating costs.To the extent subscriptions to our platform are perceived by customers

and potential customers to be discretionary, our revenue may be disproportionately affected by delays or reductions in general information technology spending. Also, customers may choose to develop in-house software as an alternative to using our platform. Moreover, competitors may respond to market conditions by lowering prices and attempting to lure away our customers. In addition, the increased pace of consolidation in certain industries may result in reduced overall spending on our platform. We cannot predict the timing, strength or duration of any economic slowdown, instability or recovery, generally or within any particular industry. If the economic conditions of the general economy or industries in which we operate do not improve, or worsen from present levels, our business, operating results, financial condition and cash flows could be adversely affected.Item 5. Other InformationSecurities Trading Plans of Directors and Executive Officers.During our last fiscal quarter, no director or officer, as defined in Rule 16a-1(f), adopted or terminated a â€œRule 10b5-1 trading arrangementâ€ or a â€œnon-Rule 10b5-1 trading arrangement,â€ each as defined in Regulation S-K Item 408.76Item 6. ExhibitsIncorporated by ReferenceExhibitNumberDescriptionFormFile No.ExhibitDateFiled Herewith3.1Amended and Restated Certificate of Incorporation.8-K001-385533.1July 3, 20233.2Amended and Restated Bylaws.8-K001-385533.1May 8, 20234.1Form of Warrant to Purchase Stock, dated as of August 19, 2024.10-Q001-385534.1September 6, 202410.1Second Amendment to Amended and Restated Loan and Security Agreement and Lender Joinder, dated as of August 19, 2024, by and among Domo, Inc., a Delaware corporation, Domo, Inc., a Utah corporation, the lenders that are parties thereto from time to time (collectively, the â€œLendersâ€), Obsidian Agency Services Inc., as collateral agent for the Lenders, and Wilmington Trust, National Association, as administrative agent for the Lenders10-Q001-3855310.1September 6, 202410.2Controlled Equity OfferingSM Sales Agreement, dated September 6, 2024, by and between Domo, Inc. and Cantor Fitzgerald & Co.S-3333-2819621.2September 6, 202431.1Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.X31.2Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.X32.1*Certification of Principal Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.X101.INSInline XBRL Instance DocumentX101.SCHInline XBRL Taxonomy Extension Schema DocumentX101.CALInline XBRL Taxonomy Extension Calculation Linkbase DocumentX101.DEFInline XBRL Taxonomy Extension Definition Linkbase DocumentX101.LABInline XBRL Taxonomy Extension Label Linkbase DocumentX101.PREInline XBRL Taxonomy Extension Presentation Linkbase DocumentX104Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)X_____*Â Â Â Â The certifications attached as Exhibit 32.1 that accompany this Quarterly Report on Form 10-Q are not deemed filed with the Securities and Exchange Commission and are not to be incorporated by reference into any filing of Domo, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date of this Form 10-Q, irrespective of any general incorporation language contained in such filing.SIGNATURESPursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.DOMO, INC.Date: December 9, 2024By:/s/ Tod CraneTod CraneChief Financial Officer(Principal Financial and Accounting Officer) EX-31.1 2 domofy25q3exhibit311.htm EX-31.1 Document Exhibit 31.1CERTIFICATION PURSUANT TORULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934,AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Joshua G. James, certify that:1.I have reviewed this Quarterly Report on Form 10-Q of Domo, Inc.;2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;4.The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c)Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d)Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and5.The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and(b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.Date: DecemberÂ 9, 2024 /s/ Joshua G. JamesÂ Â Â Â Â Â Â Â Â Joshua G. JamesChief Executive Officer(Principal Executive Officer) EX-31.2 3 domofy25q3exhibit312.htm EX-31.2 DocumentExhibit 31.2CERTIFICATION PURSUANT TORULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934,AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Tod Crane, certify that:1.I have reviewed this Quarterly Report on Form 10-Q of Domo, Inc.;2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;4.The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c)Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d)Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and5.The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):(a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and(b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.Date: DecemberÂ 9, 2024 /s/ Tod CraneÂ Â Â Â Â Â Â Â Â Â Â Tod CraneChief Financial Officer(Principal Accounting and Financial Officer) EX-32.1 4 domofy25q3exhibit321.htm EX-32.1 DocumentExhibit 32.1CERTIFICATION PURSUANT TO18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TOSECTION 906 OF THE SARBANES-OXLEY ACT OF 2002In connection with the filing of the Quarterly Report on Form 10-Q for the fiscal quarter endedÂ OctoberÂ 31, 2024, as filed with the Securities and Exchange Commission on the date hereofÂ (the "Report") byÂ Domo, Inc.Â (the "Company"),Â Joshua G. James, as the Chief Executive Officer of the Company, andÂ Tod Crane, as the Chief Financial Officer of the Company, each hereby certifies pursuant to 18 U.S.C. SectionÂ 1350, as adopted pursuant to SectionÂ 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:1.the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and2.the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.Date:Â DecemberÂ 9, 2024 /s/ Joshua G. JamesJoshua G. GamesChief Executive Officer (Principal Executive Officer)/s/ Tod CraneTod CraneChief Financial Officer (Principal Accounting and Financial Officer)This certification accompanies the Report to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of Domo, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of the Report), irrespective of any general incorporation language contained in such filing.Â Â Â Â -1- EX-101.SCH 5 domo10q-20241031.xsd XBRL TAXONOMY EXTENSION SCHEMA DOCUMENT 0000001 - Document - Cover Page link:presentationLink link:calculationLink link:definitionLink 9952151 - Statement - Condensed Consolidated Balance Sheets link:presentationLink link:calculationLink link:definitionLink 9952152 - Statement - Condensed Consolidated Balance Sheets (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 9952153 - Statement - Condensed Consolidated Statements of Operations link:presentationLink link:calculationLink link:definitionLink 9952154 - Statement - Condensed Consolidated Statements of Comprehensive Loss link:presentationLink link:calculationLink link:definitionLink 9952155 - Statement - Condensed Consolidated Statements of Stockholders' Deficit link:presentationLink link:calculationLink link:definitionLink 9952156 - Statement - Condensed Consolidated Statements of Cash Flows link:presentationLink link:calculationLink link:definitionLink 9952157 - Disclosure - Overview and Basis of Presentation link:presentationLink link:calculationLink link:definitionLink 9952158 - Disclosure - Summary of Significant Accounting Policies link:presentationLink link:calculationLink link:definitionLink 9952159 - Disclosure - Cash, Cash Equivalents, and Restricted Cash link:presentationLink link:calculationLink link:definitionLink 9952160 - Disclosure - Fair Value Measurements link:presentationLink link:calculationLink link:definitionLink 9952161 - Disclosure - Property and Equipment link:presentationLink link:calculationLink link:definitionLink 9952162 - Disclosure - Intangible Assets link:presentationLink link:calculationLink link:definitionLink 9952163 - Disclosure - Accrued Expenses and Other Current Liabilities link:presentationLink link:calculationLink link:definitionLink 9952164 - Disclosure - Leases link:presentationLink link:calculationLink link:definitionLink 9952165 - Disclosure - Deferred Revenue and Performance Obligations link:presentationLink link:calculationLink link:definitionLink 9952166 - Disclosure - Geographic Information link:presentationLink link:calculationLink link:definitionLink 9952167 - Disclosure - Debt link:presentationLink link:calculationLink link:definitionLink 9952168 - Disclosure - Commitments and Contingencies link:presentationLink link:calculationLink link:definitionLink 9952169 - Disclosure - Stockholders' Deficit link:presentationLink link:calculationLink link:definitionLink 9952170 - Disclosure - Equity Incentive Plans link:presentationLink link:calculationLink link:definitionLink 9952171 - Disclosure - Income Taxes link:presentationLink link:calculationLink link:definitionLink 9952172 - Disclosure - Net Loss Per Share link:presentationLink link:calculationLink link:definitionLink 9955511 - Disclosure - Summary of Significant Accounting Policies (Policies) link:presentationLink link:calculationLink link:definitionLink 9955512 - Disclosure - Summary of Significant Accounting Policies (Tables) link:presentationLink link:calculationLink link:definitionLink 9955513 - Disclosure - Cash, Cash Equivalents, and Restricted Cash (Tables) link:presentationLink link:calculationLink link:definitionLink 9955514 - Disclosure - Fair Value Measurements (Tables) link:presentationLink link:calculationLink link:definitionLink 9955515 - Disclosure - Property and Equipment (Tables) link:presentationLink link:calculationLink link:definitionLink 9955516 - Disclosure - Intangible Assets (Tables) link:presentationLink link:calculationLink link:definitionLink 9955517 - Disclosure - Accrued Expenses and Other Current Liabilities (Tables) link:presentationLink link:calculationLink link:definitionLink 9955518 - Disclosure - Leases (Tables) link:presentationLink link:calculationLink link:definitionLink 9955519 - Disclosure - Deferred Revenue and Performance Obligations (Tables) link:presentationLink link:calculationLink link:definitionLink 9955520 - Disclosure - Geographic Information (Tables) link:presentationLink link:calculationLink link:definitionLink 9955521 - Disclosure - Debt (Tables) link:presentationLink link:calculationLink link:definitionLink 9955522 - Disclosure - Equity Incentive Plans (Tables) link:presentationLink link:calculationLink link:definitionLink 9955523 - Disclosure - Net Loss Per Share (Tables) link:presentationLink link:calculationLink link:definitionLink 9955524 - Disclosure - Overview and Basis of Presentation (Details) link:presentationLink link:calculationLink link:definitionLink 9955525 - Disclosure - Summary of Significant Accounting Policies - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955526 - Disclosure - Summary of Significant Accounting Policies - Property and Equipment (Details) link:presentationLink link:calculationLink link:definitionLink 9955527 - Disclosure - Cash, Cash Equivalents, and Restricted Cash (Details) link:presentationLink link:calculationLink link:definitionLink 9955528 - Disclosure - Fair Value Measurements - Assets and Liabilities Measured at Fair Value on Recurring Basis (Details) link:presentationLink link:calculationLink link:definitionLink 9955529 - Disclosure - Fair Value Measurements - Changes in Fair Value of Level 3 Instruments (Details) link:presentationLink link:calculationLink link:definitionLink 9955530 - Disclosure - Fair Value Measurements - Assumptions Used to Estimate Warrant Liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 9955531 - Disclosure - Property and Equipment (Details) link:presentationLink link:calculationLink link:definitionLink 9955532 - Disclosure - Intangible Assets - Schedule of Intangible Assets (Details) link:presentationLink link:calculationLink link:definitionLink 9955533 - Disclosure - Intangible Assets - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955534 - Disclosure - Accrued Expenses and Other Current Liabilities - Components (Details) link:presentationLink link:calculationLink link:definitionLink 9955535 - Disclosure - Accrued Expenses and Other Current Liabilities - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955536 - Disclosure - Leases - Components of Lease Expense (Details) link:presentationLink link:calculationLink link:definitionLink 9955537 - Disclosure - Leases - Maturities of Lease Liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 9955537 - Disclosure - Leases - Maturities of Lease Liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 9955538 - Disclosure - 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Disclosure - Stockholders' Deficit - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955546 - Disclosure - Equity Incentive Plans - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955547 - Disclosure - Equity Incentive Plans - Recognized Stock-based Compensation Expense (Details) link:presentationLink link:calculationLink link:definitionLink 9955548 - Disclosure - Equity Incentive Plans - Outstanding Common Stock Options and Related Activity (Details) link:presentationLink link:calculationLink link:definitionLink 9955549 - Disclosure - Equity Incentive Plans - Outstanding RSUs and Related Activity (Details) link:presentationLink link:calculationLink link:definitionLink 9955550 - Disclosure - Income Taxes - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955551 - Disclosure - Net Loss Per Share - Computation of Net Loss Per Share (Details) link:presentationLink link:calculationLink link:definitionLink 9955552 - Disclosure - Net Loss Per Share - Antidilutive Securities Excluded from Computation of Net Loss Per Share (Details) link:presentationLink link:calculationLink link:definitionLink EX-101.CAL 6 domo10q-20241031_cal.xml XBRL TAXONOMY EXTENSION CALCULATION LINKBASE DOCUMENT EX-101.DEF 7 domo10q-20241031_def.xml XBRL TAXONOMY EXTENSION DEFINITION LINKBASE DOCUMENT EX-101.LAB 8 domo10q-20241031_lab.xml XBRL TAXONOMY EXTENSION LABEL LINKBASE DOCUMENT Federal Funds Effective Rate Fed Funds Effective Rate Overnight Index Swap Rate [Member] Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items] Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items] Subscription Subscription [Member] Subscription [Member] Share purchase price as percentage of fair value of common stock (percent) Share-Based Compensation Arrangement by Share-Based Payment Award, Maximum Employee Subscription Rate Adjustments to reconcile net loss to net cash used in operating activities: Adjustments to

Reconcile Net Income (Loss) to Cash Provided by (Used in) Operating Activities [Abstract] Goodwill acquired Goodwill, Acquired During Period Statistical Measurement [Domain] Statistical Measurement [Domain] Components of Lease Expense and Lease Term and Discount Rate Information Lease, Cost [Table Text Block] Short-term payable financing liability Supplier Finance Program, Obligation, Current Cash, Cash Equivalents and Short-Term Investments Cash, Cash Equivalents and Investments [Table Text Block] Cover [Abstract] Net decrease in cash, cash equivalents, and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect Contract acquisition costs, net Capitalized Contract Cost, Net, Current Maturities of Lease Liabilities Lessee, Operating Lease, Liability, to be Paid, Maturity [Table Text Block] Schedule of Indefinite-Lived Intangible Assets [Table] Intangible Asset, Indefinite-Lived [Table] Intellectual property excluding patents Intellectual Property, Excluding Patents [Member] Intellectual Property, Excluding Patents [Member] Trading Symbol Trading Symbol All Trading Arrangements All Trading Arrangements [Member] Schedule of Cash and Cash Equivalents [Table] Cash and Cash Equivalent [Table] Compensation Actually Paid vs. Net Income Compensation Actually Paid vs. Net Income [Text Block] Non-NEOs Non-NEOs [Member] Schedule of Computation of Net Loss Per Share Schedule of Earnings Per Share, Basic and Diluted [Table Text Block] Vesting period Share-Based Compensation Arrangement by Share-Based Payment Award, Award Vesting Period Rule 10b5-1 Arrangement Adopted Rule 10b5-1 Arrangement Adopted [Flag] Awards Close in Time to MNPI Disclosures Awards Close in Time to MNPI Disclosures [Table] Duration of overlapping offering periods Share-based Compensation Arrangement by Share-based Payment Award, Offering Period Share-based Compensation Arrangement by Share-based Payment Award, Offering Period Allowance for doubtful accounts receivable Accounts Receivable, Allowance for Credit Loss, Current Class A Common Stock Common Class A [Member] Pay vs Performance Disclosure [Line Items] Increase due to billings excluding amounts recognized as revenue during the period Contract with Customer, Liability, Increase (Decrease) due to Billings, Excluding Amounts Recognized as Revenue Contract with Customer, Liability, Increase (Decrease) due to Billings, Excluding Amounts Recognized as Revenue Line of Credit Facility [Table] Line of Credit Facility [Table] Peer Group Total Shareholder Return Amount Peer Group Total Shareholder Return Amount Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Accounts receivable, net Increase (Decrease) in Accounts Receivable Net Loss per Share Earnings Per Share, Policy [Policy Text Block] Overview and Basis of Presentation Organization, Consolidation and Presentation of Financial Statements Disclosure [Text Block] Non-Rule 10b5-1 Arrangement Adopted Non-Rule 10b5-1 Arrangement Adopted [Flag] Amendment fee interest rate (percent) Debt Instrument, Covenant, Amendment Fee Interest Rate Debt Instrument, Covenant, Amendment Fee Interest Rate Fair Value Measurements Fair Value Disclosures [Text Block] Proceeds from exercise of stock options Proceeds from Stock Options Exercised Interest rate at period end (percent) Line of Credit Facility, Interest Rate at Period End Award Timing Disclosures [Line Items] Other Performance Measure, Amount Other Performance Measure, Amount Leases Lessee, Operating Leases [Text Block] Common stock outstanding (shares) Beginning balance (shares) Ending balance (shares) Common Stock, Shares, Outstanding Operating lease expense Operating Lease, Cost Class of Warrant or Right [Axis] Class of Warrant or Right [Axis] Number of shares available for grant (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Number of Shares Available for Grant Lease liabilities, noncurrent Operating Lease, Liability, Noncurrent Fair Value Measurement Inputs and Valuation Techniques [Line Items] Fair Value Measurement Inputs and Valuation Techniques [Line Items] Contract with Customer, Liability, Increase (Decrease) [Roll Forward] Contract with Customer, Liability, Increase (Decrease) [Roll Forward] Contract with Customer, Liability, Increase (Decrease) [Roll Forward] Segment Information Segment Reporting, Policy [Policy Text Block] Expected term Warrants and Rights Outstanding, Term Revenue from Contract with Customer [Abstract] Revenue from Contract with Customer [Abstract] Deferred revenue Contract with Customer, Liability, Current Plan Name [Domain] Plan Name [Domain] United States UNITED STATES Other assets Other Assets, Noncurrent Entity Tax Identification Number Entity Tax Identification Number Leases [Abstract] Patents Finite-Lived Intangible Assets, Gross Schedule of Finite-Lived Intangible Assets [Table] Intangible Asset, Finite-Lived [Table] Antidilutive Securities, Name [Domain] Antidilutive Securities, Name [Domain] Money market funds Money Market Funds [Member] Contract acquisition costs, noncurrent, net Capitalized Contract Cost, Net, Noncurrent Net cash used in operating activities Net Cash Provided by (Used in) Operating Activities Patents Patents [Member] Cash flows from operating activities Net Cash Provided by (Used in) Operating Activities [Abstract] Sales and other taxes payable Taxes Payable, Current Plan Name [Axis] Plan Name [Axis] Equity Components [Axis] Equity Components [Axis] Award Timing Method Award Timing Method [Text Block] Research and Development Research and Development Expense, Policy [Policy Text Block] Trading Arrangements, by Individual Trading Arrangements, by Individual [Table] Measurement Frequency [Axis] Measurement Frequency [Axis] Entity Common Stock, Shares Outstanding Entity Common Stock, Shares Outstanding Amortization period for capitalized contract acquisition costs Capitalized Contract Cost, Amortization Period Insider Trading Policies and Procedures [Line Items] Use of Estimates Use of Estimates, Policy [Policy Text Block] Stock-based compensation capitalized as internal-use software Share-Based Payment Arrangement, Amount Capitalized Adjustment to Compensation, Amount Adjustment to Compensation Amount Options outstanding, aggregate intrinsic value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Intrinsic Value Additional paid-in capital Additional Paid in Capital, Common Stock Payables and Accruals [Abstract] Payables and Accruals [Abstract] Compensation Amount Outstanding Recovery Compensation Amount 2018 Equity Incentive Plan (2018 Plan) 2018 Equity Incentive Plan (2018 Plan) [Member] 2018 Equity Incentive Plan (2018 Plan) [Member] Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table [Member] Entity Small Business Entity Small Business Company Selected Measure Amount Company Selected Measure Amount Class B Common Stock Warrants - Line of Credit Class B Common Stock Warrants - Line Of Credit [Member] Class B Common Stock Warrants - Line Of Credit Geographical [Axis] Geographical [Axis] Tabular List, Table Tabular List [Table Text Block] Level 3 Fair Value, Inputs, Level 3 [Member] Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Sales and marketing Selling and Marketing Expense [Member] Fair Value Measurement Inputs and Valuation Techniques [Table] Fair Value Measurement Inputs and Valuation Techniques [Table] Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table [Member] Number of shares that can be purchased (shares) Class of Warrant or Right, Number of Securities Called by Warrants or Rights Issuance of common stock under employee stock purchase plan (shares) Stock Issued During Period, Shares, Employee Stock Purchase Plans Accrued expenses and other current liabilities Accrued expenses and other current liabilities Accrued Liabilities, Current Potentially dilutive securities that were not included in the diluted net loss per share calculations (shares) Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount Non-cash lease expense Operating Lease, Expense Expected dividend yield Measurement Input, Expected Dividend Rate [Member] Cash, Cash Equivalents, and Restricted Cash Cash, Cash Equivalents, and Short-Term Investments [Text Block] Accrued bonus Accrued Bonuses, Current Cash, cash equivalents, and restricted cash Cash, cash equivalents, and restricted cash at beginning of period Cash, cash equivalents, and restricted cash at end of period Cash, cash equivalents, and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents Current assets: Assets, Current [Abstract] Goodwill Goodwill Interest expense incurred Interest Costs Incurred Indefinite-lived Intangible Assets, Major Class Name [Domain] Indefinite-Lived Intangible Assets, Major Class Name [Domain] Shares repurchased for tax withholdings on vesting of restricted stock Payment, Tax Withholding, Share-Based Payment Arrangement Forgone Recovery due to Disqualification of Tax Benefits, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Debt issuance costs in accounts payable and accrued liabilities Debt Issuance Costs Incurred During Noncash or Partial Noncash Transaction Product and Service [Domain] Product and Service [Domain] Options Options to purchase common stock Share-Based Payment Arrangement, Option [Member] Short-term lease expense Short-Term Lease, Cost Vested (in usd per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period, Weighted Average Grant Date Fair Value Fair Value Disclosures [Abstract] Fair Value Disclosures [Abstract] Depreciation and amortization Depreciation 2026 Lessee, Operating Lease, Liability, to be Paid, Year One Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table] Antidilutive Security, Excluded EPS Calculation [Table] Comprehensive loss Comprehensive Income (Loss), Net of Tax, Attributable to Parent Preferred stock outstanding (shares) Preferred Stock, Shares Outstanding Warrant Warrant [Member] Security Exchange Name Security Exchange Name Spread on variable rate (percent) Debt Instrument, Basis Spread on Variable Rate Award Type [Axis] Award Type [Axis] Accrued payroll taxes Accrued Payroll Taxes, Current Number of Shares Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number of Shares [Roll Forward] Property and equipment, net Property and equipment, net Property, Plant and Equipment, Net Total liabilities Liabilities Contract acquisition costs Increase (Decrease) in Deferred Charges Common stock par value (usd per share) Common Stock, Par or Stated Value Per Share Forgone Recovery, Explanation of Impracticability Forgone Recovery, Explanation of Impracticability [Text Block] Research and development Research and Development Expense Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table] Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table] Weighted-average amortization period Acquired Finite-Lived Intangible Assets, Weighted Average Useful Life Foreign Currency Foreign Currency Transactions and Translations Policy [Policy Text Block] Term of award Share-Based Compensation Arrangement by Share-Based Payment Award, Terms of Award Expiration Date Trading Arrangement Expiration Date Amendment fee plus accrued interest Debt Instrument, Amendment Fee And Accrued Interest Debt Instrument, Amendment Fee And Accrued Interest Cash flows from investing activities Net Cash Provided by (Used in) Investing Activities [Abstract] Goodwill and Intangible Assets Disclosure [Abstract] Goodwill and Intangible Assets Disclosure [Abstract] Lease liabilities Operating Lease, Liability, Current Total Shareholder Return Amount Total Shareholder Return Amount Common stock issued (shares) Common Stock, Shares, Issued Equity Awards Adjustments, Footnote Equity Awards Adjustments, Footnote [Text Block] Borrowing capacity under credit facility Line of Credit Facility, Maximum Borrowing Capacity Concentration risk percentage Percentage of revenue by geographic area (percent) Concentration Risk, Percentage Amortization period for capitalized contract acquisition costs, renewal contract Capitalized Contract Cost, Renewal Contract, Amortization Period Capitalized Contract Cost, Renewal Contract, Amortization Period Insider Trading Policies and Procedures Adopted Insider Trading Policies and Procedures Adopted [Flag] Less accumulated depreciation and amortization Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment Cash Cash Property and equipment, gross Property, Plant and Equipment, Gross Exercise of stock options (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period Named Executive Officers, Footnote Named Executive Officers, Footnote [Text Block] Weighted- Average Exercise Price per Share Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price [Abstract] Research and development Research and Development Expense [Member] Goodwill and Intangible Assets Goodwill and Intangible Assets, Policy [Policy Text Block] Common stock authorized (shares) Common Stock, Shares Authorized Cash Cash [Member] Basis of Accounting Basis of Accounting, Policy [Policy Text Block] Weighted-averageÂ number of shares used in computing net loss per share, diluted (shares) Weighted Average Number of Shares Outstanding, Diluted Other expense, net Other Nonoperating Income (Expense) [Member] MNPI Disclosure Timed for Compensation Value MNPI Disclosure Timed for Compensation Value [Flag] Amended Credit Facility Amended Credit Facility [Member] Amended Credit Facility Long-term Debt, Type [Axis] Long-Term Debt, Type [Axis] Total stockholders' deficit Beginning balance Ending balance Equity, Attributable to Parent Cash and Cash Equivalents [Line Items] Cash and Cash Equivalents [Line Items] Lease renewal terms Lessee, Operating Lease, Renewal Term Property and Equipment Property, Plant and Equipment Disclosure [Text Block] Term loan Term Loan [Member] Term Loan [Member] Capitalized internal-use software development costs Software and Software Development Costs [Member] Concentration Risk Type [Domain] Concentration Risk Type [Domain] Letter of credit Letters of Credit Outstanding, Amount Recurring Basis Fair Value, Recurring [Member] Repayment of debt and related fees Repayments Of Debt And Debt Amendment Fee Repayments Of Debt And Debt Amendment Fee Accounts receivable, net of allowances of $3,711 and $3,206 as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, respectively Accounts Receivable, after Allowance for Credit Loss, Current Maximum annual contributions via payroll deductions (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Maximum Number of Shares Per Employee Cost of revenue Cost of Sales [Member] Options granted in period (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Grants in Period, Gross Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Impairment charges for goodwill or long-lived assets Asset Impairment Charges Sale of Stock [Domain] Sale of Stock [Domain] Net carrying amount Long-Term Debt Pension Adjustments Prior Service Cost Pension Adjustments Prior Service Cost [Member] Document Fiscal Period Focus Document Fiscal Period Focus All Executive Categories All Executive Categories [Member] Changed Peer Group, Footnote Changed Peer Group, Footnote [Text Block] Options outstanding, weighted average remaining contractual term Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Remaining Contractual Term Assets Assets [Abstract] Other comprehensive income (loss) Other Comprehensive Income (Loss), Net of Tax Document Type Document Type Vesting of restricted stock units Stock Issued During Period, Value, Restricted Stock Award, Gross Pension Benefits Adjustments, Footnote Pension Benefits Adjustments, Footnote [Text Block] Capitalized Internal-Use Software Costs Internal Use Software, Policy [Policy Text Block] Total Shareholder Return Vs Peer Group Total Shareholder Return Vs Peer Group [Text Block] Vesting of restricted stock units (shares) Stock Issued During Period, Shares, Restricted Stock Award, Gross Discount periods netted from calculation of annualized revenue Line of Credit Facility, Covenant, Annualized Revenue, Minimum Discount Periods Netted Line of Credit Facility, Covenant, Annualized Revenue, Minimum Discount Periods Netted Vested (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period Schedule of Changes in Deferred Revenue Balance Contract with Customer, Contract Asset, Contract Liability, and Receivable [Table Text Block] Intellectual property excluding patents Indefinite-Lived Intangible Assets (Excluding Goodwill) Maximum Maximum [Member] Amortization of intangible assets Amortization of Intangible Assets Balance as of beginning of period Balance as of end of period Contract with Customer, Liability Equity Valuation Assumption Difference, Footnote Equity Valuation Assumption Difference, Footnote [Text Block] Antidilutive Securities [Axis] Antidilutive Securities [Axis] International Non-US [Member] Accounts payable Accounts Payable, Current Accounting Policies [Abstract] Accounting Policies [Abstract] Revenue: Revenues [Abstract] Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Table] Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Table] Leasehold improvements Leasehold Improvements [Member] Options expired, weighted average exercise price (in usd per share) Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Expirations in Period, Weighted Average Exercise Price Minimum interest rate of portion of outstanding principal accruing interest at floating rate (percent) Long-Term Debt, Percentage Bearing Variable Interest, Percentage Rate Current Fiscal Year End Date Current Fiscal Year End Date Less imputed interest Lessee, Operating Lease, Liability, Undiscounted Excess Amount Total lease expense Lease, Cost Statistical Measurement [Axis] Statistical Measurement [Axis] PEO Name PEO Name Sale of stock, aggregate amount to be sold Sale Of Stock, Aggregate Amount To Be Sold Sale Of Stock, Aggregate Amount To Be Sold Non-Rule 10b5-1 Arrangement Terminated Non-Rule 10b5-1 Arrangement Terminated [Flag] Loss before income taxes Income (Loss) from Continuing Operations before Income Taxes, Noncontrolling Interest Non-PEO NEO Average Total Compensation Amount Non-PEO NEO Average Total Compensation Amount Award Type [Domain] Award Type [Domain] Name Outstanding Recovery, Individual Name Schedule of Antidilutive Securities Excluded from Computation of Net Loss Per Share Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table Text Block] Compensation Actually Paid vs. Company Selected Measure Compensation Actually Paid vs. Company Selected Measure [Text Block] Non-PEO NEO Non-PEO NEO [Member] Useful lives of capitalized internal-use software Finite-Lived Intangible Asset, Useful Life Additional Paid-in Capital Additional Paid-in Capital [Member] Award Timing Predetermined Award Timing Predetermined [Flag] Capitalized software development costs amortized Capitalized Computer Software, Amortization Class of Stock [Line Items] Class of Stock [Line Items] Recent Accounting Pronouncements New Accounting Pronouncements, Policy [Policy Text Block] Net loss per share, diluted (in usd per share) Earnings Per Share, Diluted Class of Stock [Axis] Class of Stock [Axis] Finite-Lived Intangible Assets by Major Class [Axis] Finite-Lived Intangible Assets by Major Class [Axis] Less accumulated amortization Finite-Lived Intangible Assets, Accumulated Amortization Contract Acquisition Costs, Revenue Recognition, Deferred Revenue and Cost of Revenue Revenue from Contract with Customer [Policy Text Block] Name Measure Name Entity Interactive Data Current Entity Interactive Data Current Deferred revenue Increase (Decrease) in Contract with Customer, Liability Accrued payroll and benefits Accrued Employee Benefits, Current Restatement does not require Recovery Restatement Does Not Require Recovery [Text Block] Number of operating segments Number of Operating Segments Remeasurement of warrant liability Fair Value Adjustment of Warrants Cash paid for income taxes, net of refunds Income Taxes Paid Preferred stock issued (shares) Preferred Stock, Shares Issued Summary of Assets Measured at Fair Value on Recurring Basis Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis [Table Text Block] Statement of Financial Position [Abstract] Statement of Financial Position [Abstract] Computer equipment and software Computer Equipment

and Software [Member] Computer Equipment and Software [Member] Stock-based compensation expense Share-Based Payment Arrangement, Noncash Expense Sales and marketing Selling and Marketing Expense Provision for income taxes Income tax expense Income Tax Expense (Benefit) Stated interest rate (percent) Debt Instrument, Interest Rate, Stated Percentage Supplemental disclosures of cash flow information Supplemental Cash Flow Information [Abstract] Recognition period for compensation cost not yet recognized Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Period for Recognition Total revenue Revenue from Contract with Customer, Excluding Assessed Tax Purchases of intangible assets Payments to Acquire Intangible Assets Accrued expenses Accrued Miscellaneous Expenses, Current Accrued Miscellaneous Expenses, Current Total other expense, net Nonoperating Income (Expense) Statement of Comprehensive Income [Abstract] Statement of Comprehensive Income [Abstract] Interest capitalized Interest Costs Capitalized Concentration Risk Benchmark [Domain] Concentration Risk Benchmark [Domain] Cash equivalents Cash Equivalents, at Carrying Value Net cash used in investing activities Net Cash Provided by (Used in) Investing Activities Loss from operations Operating Income (Loss) Additional shares authorized (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Number of Additional Shares Authorized Variable Rate [Domain] Variable Rate [Domain] Total liabilities and stockholders' deficit Liabilities and Equity Issuance of warrants in connection with credit facility Warrants Issued Warrants Issued Rule 10b5-1 Arrangement Terminated Rule 10b5-1 Arrangement Terminated [Flag] All Adjustments to Compensation All Adjustments to Compensation [Member] Employee stock purchase plan liability Employee-related Liabilities, Current Fair Value Hierarchy and NAV [Axis] Fair Value Hierarchy and NAV [Axis] Prepaid expenses and other Increase (Decrease) in Prepaid Expense and Other Assets Short-Term Debt, Type [Domain] Short-Term Debt, Type [Domain] Commitments and Contingencies Disclosure [Abstract] Commitments and Contingencies Disclosure [Abstract] Finite-Lived Intangible Assets, Major Class Name [Domain] Finite-Lived Intangible Assets, Major Class Name [Domain] Operating lease right-of-use assets obtained for lease liabilities Right-of-Use Asset Obtained in Exchange for Operating Lease Liability Underlying Security Market Price Change Underlying Security Market Price Change, Percent Measurement Input Type [Axis] Measurement Input Type [Axis] Individual: Individual [Axis] Shares repurchased for tax withholdings on vesting of restricted stock Share-Based Payment Arrangement, Decrease for Tax Withholding Obligation Accumulated Other Comprehensive (Loss) Income AOCI Attributable to Parent [Member] Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Line Items] Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Line Items] Sublease income expected to be received Lessor, Operating Lease, Payment to be Received Expected satisfaction period for remaining revenue performance obligations Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period Restricted cash Restricted Cash Long-term Debt, Type [Domain] Long-Term Debt, Type [Domain] Product and Service [Axis] Product and Service [Axis] Entity Address, State or Province Entity Address, State or Province Warrant liability Warrant Liability, Current Warrant Liability, Current Property, Plant and Equipment [Line Items] Property, Plant and Equipment [Line Items] Statement [Line Items] Statement [Line Items] Measurement Input Type [Domain] Measurement Input Type [Domain] Common stock warrants Common Stock Warrant [Member] Common Stock Warrant [Member] Erroneous Compensation Analysis Erroneous Compensation Analysis [Text Block] Operating expenses: Operating Expenses [Abstract] Schedule of Estimated Useful Lives of Property, Plant and Equipment Schedule of Property and Equipment Property, Plant and Equipment [Table Text Block] Compensation Actually Paid vs. Total Shareholder Return Compensation Actually Paid vs. Total Shareholder Return [Text Block] Financial Instruments [Domain] Financial Instruments [Domain] Sublease income Sublease Income Outstanding as of beginning of period (in usd per share) Outstanding as of end of period (in usd per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value Liabilities and stockholders' deficit Liabilities and Equity [Abstract] Beginning balance Ending balance Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability Value Allowance for Doubtful Accounts Credit Loss, Financial Instrument [Policy Text Block] Amendment fee Debt Instrument, Amendment, Fee Amount Debt Instrument, Amendment, Fee Amount Operating lease liabilities Increase (Decrease) in Operating Lease Liabilities Increase (Decrease) in Operating Lease Liabilities Minimum Minimum [Member] Restatement Determination Date Restatement Determination Date Adoption Date Trading Arrangement Adoption Date Pay vs Performance Disclosure Pay vs Performance Disclosure [Table] Measurement input assumptions used for warrants outstanding (percent) Warrants and Rights Outstanding, Measurement Input Deferred revenue, noncurrent Contract with Customer, Liability, Noncurrent Deferred offering costs for registration statement in accounts payable and accrued liabilities Deferred Initial Public Offering Costs Included In Accounts Payable And Accrued Liabilities Deferred Initial Public Offering Costs Included In Accounts Payable And Accrued Liabilities Property, Plant and Equipment [Table] Property, Plant and Equipment [Table] Foreign Currency Cash Concentration Risk Foreign Currency Cash Concentration Risk [Member] Foreign Currency Cash Concentration Risk Options outstanding, weighted average exercise price (in usd per share) Options outstanding, weighted average exercise price (in usd per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price Concentration Risk [Table] Concentration Risk [Table] Right-of-use assets Operating Lease, Right-of-Use Asset Erroneously Awarded Compensation Recovery Erroneously Awarded Compensation Recovery [Table] Beginning balance of options outstanding (shares) Ending balance of options outstanding (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Number Software development costs capitalized Capitalized Computer Software, Additions Short-Term Debt, Type [Axis] Short-Term Debt, Type [Axis] Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year [Member] At The Market Offering At The Market Offering [Member] At The Market Offering Property, Plant and Equipment [Abstract] Property, Plant and Equipment [Abstract] Principal Long-Term Debt, Gross Exercise Price Award Exercise Price Warrants Financial Liabilities Fair Value Disclosure Net Loss Per Share Earnings Per Share [Text Block] Arrangement Duration Trading Arrangement Duration Issuance of common stock under employee stock purchase plan Stock Issued During Period, Value, Employee Stock Purchase Plan Exercise of stock options Stock Issued During Period, Value, Stock Options Exercised Stockholders' deficit: Equity, Attributable to Parent [Abstract] Granted (in usd per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period, Weighted Average Grant Date Fair Value Duration of purchase periods Share-based Compensation Arrangement by Share-based Payment Award, Purchase Period Share-based Compensation Arrangement by Share-based Payment Award, Purchase Period Income Taxes Income Tax, Policy [Policy Text Block] Peer Group Issuers, Footnote Peer Group Issuers, Footnote [Text Block] Schedule of Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Table] Earnings Per Share, Diluted, by Common Class, Including Two-Class Method [Table] Number of classes of common stock Common Stock, Number Of Classes Common Stock, Number Of Classes Annualized recurring revenue as ratio of Company's aggregate revenue for preceding quarter Line of Credit Facility, Covenant, Annualized Recurring Revenue Multiple Line of Credit Facility, Covenant, Annualized Recurring Revenue Multiple Interest Rate Component [Axis] Interest Rate Component [Axis] Interest Rate Component Material Terms of Trading Arrangement Material Terms of Trading Arrangement [Text Block] Debt term Debt Instrument, Term All Individuals All Individuals [Member] PEO PEO [Member] Variable Rate [Axis] Variable Rate [Axis] Income Tax Disclosure [Abstract] Income Tax Disclosure [Abstract] Name Trading Arrangement, Individual Name Other expense, net Other Nonoperating Income (Expense) Statement of Stockholders' Equity [Abstract] Statement of Stockholders' Equity [Abstract] Intangible assets, net Intangible assets, net Intangible Assets, Net (Excluding Goodwill) Cash, cash equivalents, and restricted cash Cash, Cash Equivalents And Restricted Cash [Member] Cash, Cash Equivalents And Restricted Cash Long-Lived Tangible Asset [Axis] Long-Lived Tangible Asset [Axis] Required closing fee under line of credit Debt Issuance Costs, Line of Credit Arrangements, Gross Accrued interest Interest Payable Compensation cost not yet recognized Share-Based Payment Arrangement, Nonvested Award, Excluding Option, Cost Not yet Recognized, Amount Commissions (as a percent of gross proceeds) Sale Of Stock, Commission, Percentage Sale Of Stock, Commission, Percentage Awards Close in Time to MNPI Disclosures, Table Awards Close in Time to MNPI Disclosures [Table Text Block] Other expense, net: Other Nonoperating Income (Expense) [Abstract] Furniture, vehicles and office equipment Furniture, Vehicles and Office Equipment [Member] Furniture, Vehicles and Office Equipment [Member] Common stock reserved for future issuance (shares) Common Stock, Capital Shares Reserved for Future Issuance Expected stock price volatility Measurement Input, Price Volatility [Member] Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year [Member] Accrued commissions Accrued Sales Commission, Current Total cash equivalents Cash and Cash Equivalents, Fair Value Disclosure Impairment charge in relation to contract acquisition costs Capitalized Contract Cost, Impairment Loss Aggregate Erroneous Compensation Amount Aggregate Erroneous Compensation Amount Local Phone Number Local Phone Number Intangible assets, gross Intangible Assets, Gross (Excluding Goodwill) Aggregate Erroneous Compensation Not Yet Determined Aggregate Erroneous Compensation Not Yet Determined [Text Block] Total operating expenses Operating Expenses Schedule of Outstanding RSUs and Related Activity Share-Based Payment Arrangement, Restricted Stock Unit, Activity [Table Text Block] Additional disclosures Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Additional Disclosures [Abstract] Service condition satisfaction period Share-Based Compensation Arrangement by Share-Based Payment Award, Award Requisite Service Period Change in operating assets and liabilities: Increase (Decrease) in Operating Capital [Abstract] Adjusted Term SOFR Adjusted Term SOFR [Member] Adjusted Term SOFR PEO Total Compensation Amount PEO Total Compensation Amount Percentage of eligible compensation (percent) Share-Based Compensation Arrangement by Share-Based Payment Award, Purchase Price of Common Stock, Percent Changes in Fair Value of Level 3 Instruments Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation, Calculation [Roll Forward] Assumed increase in shares outstanding (percent) Employee Stock Purchase Plan, Assumptions, Increase In Shares Outstanding Employee Stock Purchase Plan, Assumptions, Increase In Shares Outstanding Long-Lived Tangible Asset [Domain] Long-Lived Tangible Asset [Domain] Schedule of Accrued Expenses and Other Current Liabilities Schedule of Accrued Liabilities [Table Text Block] Income Statement Location [Axis] Statement of Income Location, Balance [Axis] Cash and Cash Equivalents and Restricted Cash Cash and Cash Equivalents, Policy [Policy Text Block] Payments of deferred offering costs for registration statement Payments of Stock Issuance Costs Commitments and Contingencies Commitments and Contingencies Disclosure [Text Block] Debt Disclosure [Abstract] Debt Disclosure [Abstract] Common Stock Common Stock [Member] Measure: Measure [Axis] Preferred stock authorized (shares) Preferred Stock, Shares Authorized Forgone Recovery due to Expense of Enforcement, Amount Forgone Recovery due to Expense of Enforcement, Amount Change in Fair Value of Warrant Liability Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Table Text Block] Entity Emerging Growth Company Entity Emerging Growth Company Indefinite-lived Intangible Assets [Axis] Indefinite-Lived Intangible Assets [Axis] Shares repurchased for tax withholdings on vesting of restricted stock (shares) Share-Based Payment Arrangement, Shares Withheld for Tax Withholding Obligation Entity Central Index Key Entity Central Index Key General and administrative General and Administrative Expense [Member] Concentration of Significant Customers Major Customers, Policy [Policy Text Block] Accrued Expenses and Other Current Liabilities Accounts Payable, Accrued Liabilities, and Other Liabilities Disclosure, Current [Text Block] Non-GAAP Measure Description Non-GAAP Measure Description [Text Block] Non-PEO NEO Average Compensation Actually Paid Amount Non-PEO NEO Average Compensation Actually Paid Amount Stockholders' Deficit Equity [Text Block] Award Timing, How MNPI Considered Award Timing, How MNPI Considered [Text Block] Equity Component [Domain] Equity Component [Domain] Preferred stock par value (in usd per share) Preferred Stock, Par or Stated Value Per Share Financial Instrument [Axis] Financial Instrument [Axis] Number of votes each share is entitled to Common Stock Voting Rights, Votes Entitled Common Stock Voting Rights, Votes Entitled Change in fair value of Class B common stock warrants Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability, Gain (Loss) Included in Earnings Additional 402(v) Disclosure Additional 402(v) Disclosure [Text Block] Stock-based compensation expense APIC, Share-Based Payment Arrangement, Increase for Cost Recognition Risk-free interest rate Measurement Input, Risk Free Interest Rate [Member] Entity Shell Company Entity Shell Company Entity Incorporation, State or Country Code Entity Incorporation, State or Country Code Class B Common Stock Common Class B [Member] Title Trading Arrangement, Individual Title Employee stock purchase program Equity Unit Purchase Agreements [Member] Supplier Finance Program [Table] Supplier Finance Program [Table] Statement [Table] Statement [Table] Measurement Frequency [Domain] Measurement Frequency [Domain] Summary of Significant Accounting Policies Significant Accounting Policies [Text Block] Geographic concentration Geographic Concentration Risk [Member] City Area Code City Area Code Current liabilities: Liabilities, Current [Abstract] Depreciation, excluding exchange rate effect Depreciation, Excluding Exchange Rate Effect Depreciation, Excluding Exchange Rate Effect Cash paid for interest Interest Paid, Excluding Capitalized Interest, Operating Activities Insider Trading Policies and Procedures Not Adopted Insider Trading Policies and Procedures Not Adopted [Text Block] Level 1 Fair Value, Inputs, Level 1 [Member] Concentration Risk Benchmark [Axis] Concentration Risk Benchmark [Axis] Total current assets Assets, Current Statement of Cash Flows [Abstract] Statement of Cash Flows [Abstract] Non-cash investing and financing activities Noncash Investing and Financing Items [Abstract] Accrued expenses and other liabilities Increase (Decrease) in Accrued Liabilities Long-term debt Long-Term Debt, Excluding Current Maturities Accounts Receivable Receivable [Policy Text Block] Schedule of Valuation Assumptions Used in Warrant Liabilities Fair Value Measurement Inputs and Valuation Techniques [Table Text Block] Weighted- Average Grant Date Fair Value Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value [Abstract] Income Taxes Income Tax Disclosure [Text Block] Earnings Per Share [Abstract] Earnings Per Share [Abstract] Equity [Abstract] Equity [Abstract] Accumulated deficit Retained Earnings (Accumulated Deficit) Class of Stock [Domain] Class of Stock [Domain] Schedule of Long-term Debt Schedule of Debt [Table Text Block] General and administrative General and Administrative Expense Organization, Consolidation and Presentation of Financial Statements [Abstract] Organization, Consolidation and Presentation of Financial Statements [Abstract] Aggregate Available Trading Arrangement, Securities Aggregate Available Amount Equity Awards Adjustments Equity Awards Adjustments [Member] Weighted average discount rate Operating Lease, Weighted Average Discount Rate, Percent Operating lease liabilities Operating Lease, Liability Net cash provided by financing activities Net Cash Provided by (Used in) Financing Activities Underlying Securities Award Underlying Securities Amount Amendment Flag Amendment Flag Entity Registrant Name Entity Registrant Name Number of purchase periods in each offering period Share-based Compensation Arrangement by Share-based Payment Award, Number of Purchase Periods Share-based Compensation Arrangement by Share-based Payment Award, Number of Purchase Periods Adjustment to Non-PEO NEO Compensation Footnote Adjustment to Non-PEO NEO Compensation Footnote [Text Block] Stock Appreciation Rights (SARs) Stock Appreciation Rights (SARs) [Member] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Gross profit Gross Profit Intangible Assets Intangible Assets Disclosure [Text Block] Foreign currency translation adjustments Other Comprehensive Income (Loss), Foreign Currency Transaction and Translation Adjustment, Net of Tax, Portion Attributable to Parent Credit Risk Measurement Input, Entity Credit Risk [Member] Fair Value as of Grant Date Award Grant Date Fair Value Less: unamortized debt issuance costs Debt Issuance Costs, Net Level 2 Fair Value, Inputs, Level 2 [Member] Debt Debt Disclosure [Text Block] Fair Value Hierarchy and NAV [Domain] Fair Value Hierarchy and NAV [Domain] Geographical [Domain] Geographical [Domain] Amortization of contract acquisition costs Amortization of expense related to contract acquisition costs Capitalized Contract Cost, Amortization Schedule of Indefinite-Lived Intangible Assets Schedule of Indefinite-Lived Intangible Assets [Table Text Block] Recovery of Erroneously Awarded Compensation Disclosure [Line Items] Proceeds from short-term payable financing Proceeds from Short-Term Debt Entity Address, Postal Zip Code Entity Address, Postal Zip Code Advertising expense Advertising Expense Schedule of Recognized Stock-based Compensation Expense Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table Text Block] Restatement Determination Date: Restatement Determination Date [Axis] Title of 12(b) Security Title of 12(b) Security Concentration Risk Type [Axis] Concentration Risk Type [Axis] Common stock Common Stock, Value, Issued Share-based Payment Arrangement [Abstract] Share-Based Payment Arrangement [Abstract] Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested [Member] Finite-Lived Intangible Assets [Line Items] Finite-Lived Intangible Assets [Line Items] Canceled (in usd per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeitures, Weighted Average Grant Date Fair Value Indefinite-lived Intangible Assets [Line Items] Indefinite-Lived Intangible Assets [Line Items] Loss on extinguishment of debt Loss on extinguishment of debt Gain (Loss) on Extinguishment of Debt Cash flows from financing activities Net Cash Provided by (Used in) Financing Activities [Abstract] Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested [Member] Concentration Risk [Line Items] Concentration Risk [Line Items] Preferred stock, $0.001 par value per share; 10,000 shares authorized as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024; no shares issued and outstanding as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 Preferred Stock, Value, Issued Estimated useful lives of property and equipment Property, Plant and Equipment, Useful Life Shares Subject to Outstanding Options Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding [Roll Forward] Cash and Cash Equivalents [Domain] Cash and Cash Equivalents [Domain] ESPP Employee Stock [Member]

Net loss per share, basic (in usd per share) Earnings Per Share, Basic Accounts payable Increase (Decrease) in Accounts Payable Proceeds from shares issued in connection with employee stock purchase plan Proceeds from Issuance of Common Stock Cash paid for operating lease liabilities Operating Lease, Payments Adjustment To PEO Compensation, Footnote Adjustment To PEO Compensation, Footnote [Text Block] Award Timing MNPI Disclosure Award Timing MNPI Disclosure [Text Block] Aggregate Pension Adjustments Service Cost Aggregate Pension Adjustments Service Cost [Member] Class B Common Stock Warrants - Credit Facility Class B Common Stock Warrants - Credit Facility [Member] Class B Common Stock Warrants - Credit Facility Debt proceeds, net of issuance costs Proceeds from Debt, Net of Issuance Costs Property and Equipment, Net Property, Plant and Equipment, Policy [Policy Text Block] Compensation Actually Paid vs. Other Measure Compensation Actually Paid vs. Other Measure [Text Block] Total current liabilities Liabilities, Current Schedule of Stock by Class [Table] Stock, Class of Stock [Table] Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year [Member] Total assets Assets Concentration of Credit Risk Concentration Risk, Credit Risk, Policy [Policy Text Block] Total cost of revenue Cost of Goods and Services Sold Advertising Costs Advertising Cost [Policy Text Block] Granted (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period Employee Stock Purchase Plan Employee Stock Purchase Plan [Member] Employee Stock Purchase Plan [Member] Cash and Cash Equivalents [Abstract] Cash and Cash Equivalents [Abstract] Purchases of property and equipment Payments to Acquire Property, Plant, and Equipment Professional services and other Professional Services and Other [Member] Professional Services and Other [Member] Other liabilities, noncurrent Other Liabilities, Noncurrent Supplier Finance Program [Line Items] Supplier Finance Program [Line Items] Percentage of outstanding shares (percent) Share-Based Compensation Arrangement by Share-Based Payment Award, Percentage of Outstanding Stock Maximum Forgone Recovery due to Violation of Home Country Law, Amount Forgone Recovery due to Violation of Home Country Law, Amount Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Commitments and contingencies (NoteÂ 12) Commitments and Contingencies Stock-Based Compensation Share-Based Payment Arrangement [Policy Text Block] Purchases of property and equipment included in accounts payable and lease liabilities Property, Plant And Equipment Acquired Through Tenant Improvement Allowance Property, Plant And Equipment Acquired Through Tenant Improvement Allowance Sale of stock, value of shares that can be sold Sale Of Stock, Number Of Shares That Can Be Issued In Transaction, Value Sale Of Stock, Number Of Shares That Can Be Issued In Transaction, Value Termination Date Trading Arrangement Termination Date Class of Warrant or Right [Domain] Class of Warrant or Right [Domain] Exercise price of warrants (in usd per share) Class of Warrant or Right, Exercise Price of Warrants or Rights Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Payments on short-term payable financing Repayments of Short-Term Debt Interest Rate Component [Domain] Interest Rate Component [Domain] Interest Rate Component [Domain] 2027 Lessee, Operating Lease, Liability, to be Paid, Year Two Equity Incentive Plans Share-Based Payment Arrangement [Text Block] Schedule of Revenue by Geographic Area Revenue from External Customers by Geographic Areas [Table Text Block] Entity Address, City or Town Entity Address, City or Town Leases Lessee, Leases [Policy Text Block] Debt Instrument [Axis] Debt Instrument [Axis] Schedule of Outstanding Stock Options and Related Activity Share-Based Payment Arrangement, Option, Activity [Table Text Block] Options exercised Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period, Intrinsic Value Shares to be issued upon conversion (shares) Common Stock Conversion Basis, Ratio Common Stock Conversion Basis, Ratio Covenant compliance, monthly minimum liquidity Debt Instrument, Covenant Compliance, Monthly Minimum Liquidity Debt Instrument, Covenant Compliance, Monthly Minimum Liquidity Stock-based compensation expense Share-Based Payment Arrangement, Expense Net loss Net loss Net Income (Loss) Attributable to Parent Trading Arrangement: Trading Arrangement [Axis] 2011 Equity Incentive Plan (the Plan) 2011 Equity Incentive Plan (the Plan) [Member] 2011 Equity Incentive Plan (the Plan) [Member] Pay vs Performance Disclosure, Table Pay vs Performance [Table Text Block] Canceled (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeited in Period Schedule of Finite-lived Intangible Assets Schedule of Finite-Lived Intangible Assets [Table Text Block] Equity Awards Adjustments, Excluding Value Reported in Compensation Table Equity Awards Adjustments, Excluding Value Reported in the Compensation Table [Member] Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year [Member] Entity File Number Entity File Number Cash and Cash Equivalents [Axis] Cash and Cash Equivalents [Axis] Deferred Revenue and Performance Obligations Geographic Information Revenue from Contract with Customer [Text Block] Document Fiscal Year Focus Document Fiscal Year Focus Income Statement [Abstract] Income Statement [Abstract] Entity Address, Address Line One Entity Address, Address Line One Debt Instrument, Name [Domain] Debt Instrument, Name [Domain] Effect of exchange rate changes on cash, cash equivalents, and restricted cash Effect of Exchange Rate on Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Continuing Operations Lease term Lessee, Operating Lease, Term of Contract Other accrued liabilities Other Accrued Liabilities, Current Name Forgone Recovery, Individual Name 2025 Lessee, Operating Lease, Liability, to be Paid, Remainder of Fiscal Year Weighted average remaining lease term (years) Operating Lease, Weighted Average Remaining Lease Term Document Period End Date Document Period End Date Sale of Stock [Axis] Sale of Stock [Axis] Other, net Other Noncash Income (Expense) Award Timing MNPI Considered Award Timing MNPI Considered [Flag] Base Rate Base Rate [Member] Total lease payments Total lease payments Lessee, Operating Lease, Liability, to be Paid Outstanding as of beginning of period (shares) Outstanding as of end of period (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number Expired (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Expirations in Period Insider Trading Arrangements [Line Items] Line of Credit Facility [Line Items] Line of Credit Facility [Line Items] Outstanding Aggregate Erroneous Compensation Amount Outstanding Aggregate Erroneous Compensation Amount SOFR Is Unavailable SOFR Is Unavailable [Member] SOFR Is Unavailable Issuance of Class B common stock warrants Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability, Issuances 2028 Lessee, Operating Lease, Liability, to be Paid, Year Three PEO Actually Paid Compensation Amount PEO Actually Paid Compensation Amount Revenue recognized that was included in the deferred revenue balance at the beginning of the period Contract with Customer, Liability, Revenue Recognized Adjustment to Compensation: Adjustment to Compensation [Axis] Prepaid expenses and other current assets Prepaid Expense and Other Assets, Current Document Transition Report Document Transition Report Document Quarterly Report Document Quarterly Report Fair Value, Recurring and Nonrecurring [Table] Fair Value, Recurring and Nonrecurring [Table] Accumulated other comprehensive loss Accumulated Other Comprehensive Income (Loss), Net of Tax Entity Current Reporting Status Entity Current Reporting Status Accumulated Deficit Retained Earnings [Member] Pension Adjustments Service Cost Pension Adjustments Service Cost [Member] Weighted-averageÂ number of shares used in computing net loss per share, basic (shares) Weighted Average Number of Shares Outstanding, Basic Stock Price or TSR Estimation Method Stock Price or TSR Estimation Method [Text Block] Short-Term Payable Financing Short-Term Payable Financing [Member] Short-Term Payable Financing Restricted stock units Restricted Stock Units (RSUs) [Member] Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Increase (Decrease) in Stockholders' Equity [Roll Forward] Executive Category: Executive Category [Axis] Name Awards Close in Time to MNPI Disclosures, Individual Name Revenue Revenue Benchmark [Member] Entity Filer Category Entity Filer Category Revenue expected to be recognized from remaining performance obligations Revenue, Remaining Performance Obligation, Amount Income Statement Location [Domain] Statement of Income Location, Balance [Domain] Cost of revenue: Cost of Revenue [Abstract] Company Selected Measure Name Company Selected Measure Name EX-101.PRE 9 domo10q-20241031_pre.xml XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE DOCUMENT XML 11 R1.htm IDEA: XBRL DOCUMENT v3.24.3 Cover Page - shares 9 Months Ended Oct. 31, 2024 Dec. 02, 2024 Class of Stock [Line Items] Â Â Document Type 10-Q Â Document Period End Date Oct. 31, 2024 Â Document Quarterly Report true Â Document Transition Report false Â Entity File Number 001-38553 Â Entity Registrant Name DOMO, INC. Â Entity Incorporation, State or Country Code DE Â Entity Tax Identification Number 27-3687433 Â Entity Address, Address Line One 802 East 1050 South Â Entity Address, City or Town American Fork Â Entity Address, State or Province UT Â Entity Address, Postal Zip Code 84003 Â City Area Code 801 Â Local Phone Number 899-1000 Â Title of 12(b) Security Class B Common Stock, par value $0.001 per share Â Trading Symbol DOMO Â Security Exchange Name NASDAQ Â Entity Current Reporting Status Yes Â Entity Interactive Data Current Yes Â Entity Filer Category Accelerated Filer Â Entity Small Business false Â Entity Emerging Growth Company false Â Entity Shell Company false Â Entity Central Index Key 0001505952 Â Current Fiscal Year End Date --01-31 Â Document Fiscal Year Focus 2025 Â Document Fiscal Period Focus Q3 Â Amendment Flag false Â Class A Common Stock Â Â Class of Stock [Line Items] Â Â Entity Common Stock, Shares Outstanding Â 3,263,659 Class B Common Stock Â Â Class of Stock [Line Items] Â Â Entity Common Stock, Shares Outstanding Â 35,843,916 X - DefinitionBoolean flag that is true when the XBRL content amends previously-filed or accepted submission. + ReferencesNo definition available. + Details Name: dei_AmendmentFlag Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionArea code of city + ReferencesNo definition available. + Details Name: dei_CityAreaCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionEnd date of current fiscal year in the format --MM-DD. + ReferencesNo definition available. + Details Name: dei_CurrentFiscalYearEndDate Namespace Prefix: dei_ Data Type: xbrli:gMonthDayItemType Balance Type: na Period Type: duration X - DefinitionFiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalPeriodFocus Namespace Prefix: dei_ Data Type: dei:fiscalPeriodItemType Balance Type: na Period Type: duration X - DefinitionThis is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalYearFocus Namespace Prefix: dei_ Data Type: xbrli:gYearItemType Balance Type: na Period Type: duration X - DefinitionFor the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD. + ReferencesNo definition available. + Details Name: dei_DocumentPeriodEndDate Namespace Prefix: dei_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as an quarterly report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Form 10-Q -Number 240 -Section 308 -Subsection a + Details Name: dei_DocumentQuarterlyReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as a transition report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Forms 10-K, 10-Q, 20-F -Number 240 -Section 13 -Subsection a-1 + Details Name: dei_DocumentTransitionReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word 'Other'. + ReferencesNo definition available. + Details Name: dei_DocumentType Namespace Prefix: dei_ Data Type: dei:submissionTypeItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 1 such as Attn, Building Name, Street Name + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine1 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the City or Town + ReferencesNo definition available. + Details Name: dei_EntityAddressCityOrTown Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCode for the postal or zip code + ReferencesNo definition available. + Details Name: dei_EntityAddressPostalZipCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the state or province. + ReferencesNo definition available. + Details Name: dei_EntityAddressStateOrProvince Namespace Prefix: dei_ Data Type: dei:stateOrProvinceItemType Balance Type: na Period Type: duration X - DefinitionA unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityCentralIndexKey Namespace Prefix: dei_ Data Type: dei:centralIndexKeyItemType Balance Type: na Period Type: duration X - DefinitionIndicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument. + ReferencesNo definition available. + Details Name: dei_EntityCommonStockSharesOutstanding Namespace Prefix: dei_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionIndicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesNo definition available. + Details Name: dei_EntityCurrentReportingStatus Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionIndicate if registrant meets the emerging growth company criteria. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityEmergingGrowthCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionCommission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen. + ReferencesNo definition available. + Details Name: dei_EntityFileNumber Namespace Prefix: dei_ Data Type: dei:fileNumberItemType Balance Type: na Period Type: duration X - DefinitionIndicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityFilerCategory Namespace Prefix: dei_ Data Type: dei:filerCategoryItemType Balance Type: na Period Type: duration X - DefinitionTwo-character EDGAR code representing the state or country of incorporation. + ReferencesNo definition available. + Details Name: dei_EntityIncorporationStateCountryCode Namespace Prefix: dei_ Data Type: dei:edgarStateCountryItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-T -Number 232 -Section 405 + Details Name: dei_EntityInteractiveDataCurrent Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionThe exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityRegistrantName Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityShellCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionIndicates that the company is a Smaller Reporting Company (SRC). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntitySmallBusiness Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityTaxIdentificationNumber Namespace Prefix: dei_ Data Type: dei:employerIdItemType Balance Type: na Period Type: duration X - DefinitionLocal phone number for entity. + ReferencesNo definition available. + Details Name: dei_LocalPhoneNumber Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionTitle of a 12(b) registered security. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b + Details Name: dei_Security12bTitle Namespace Prefix: dei_ Data Type: dei:securityTitleItemType Balance Type: na Period Type: duration X - DefinitionName of the Exchange on which a security is registered. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection d1-1 + Details Name: dei_SecurityExchangeName Namespace Prefix:

dei_ Data Type: dei:edgarExchangeCodeItemType Balance Type: na Period Type: duration X - DefinitionTrading symbol of an instrument as listed on an exchange. + ReferencesNo definition available. + Details Name: dei_TradingSymbol Namespace Prefix: dei_ Data Type: dei:tradingSymbolItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/recommendedDisclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483014/272-10-45-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482987/272-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_ClassOfStockLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 12 R2.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Balance Sheets - USD ($) $ in Thousands Oct. 31, 2024 Jan. 31, 2024 Current assets: Â Â Cash, cash equivalents, and restricted cash $ 40,925 $ 60,939 Accounts receivable, net of allowances of $3,711 and $3,206 as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, respectively 57,177 67,197 Contract acquisition costs, net 15,288 16,006 Prepaid expenses and other current assets 7,083 9,602 Total current assets 120,473 153,744 Property and equipment, net 27,937 27,003 Right-of-use assets 10,108 11,746 Contract acquisition costs, noncurrent, net 17,420 19,542 Intangible assets, net 2,267 2,740 Goodwill 9,478 9,478 Other assets 2,528 1,407 Total assets 190,211 225,660 Current liabilities: Â Â Accounts payable 8,403 4,313 Accrued expenses and other current liabilities 58,392 43,430 Lease liabilities 5,506 4,807 Deferred revenue 153,919 185,250 Total current liabilities 226,220 237,800 Lease liabilities, noncurrent 8,125 11,135 Deferred revenue, noncurrent 3,311 2,736 Other liabilities, noncurrent 8,151 14,001 Long-term debt 115,574 113,534 Total liabilities 361,381 379,206 Commitments and contingencies (NoteÂ 12) Stockholders' deficit: Â Â Preferred stock, $0.001 par value per share; 10,000 shares authorized as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024; no shares issued and outstanding as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 0 0 Additional paid-in capital 1,298,596 1,252,200 Accumulated other comprehensive loss 56 (180) Accumulated deficit (1,469,861) (1,405,603) Total stockholders' deficit (171,170) (153,546) Total liabilities and stockholders' deficit 190,211 225,660 Class A Common Stock Â Â Stockholders' deficit: Â Â Common stock 3 3 Class B Common Stock Â Â Stockholders' deficit: Â Â Common stock $ 36 $ 34 X - DefinitionCarrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_AccountsPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14 + Details Name: us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionValue received from shareholders in common stock-related transactions that are in excess of par value or stated value and amounts received from other stock-related transactions. Includes only common stock transactions (excludes preferred stock transactions). May be called contributed capital, capital in excess of par, capital surplus, or paid-in capital. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AdditionalPaidInCapitalCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 12: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 13: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(12)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 30: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Assets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -

Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_AssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AssetsCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRepresents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommitmentsAndContingencies Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_CommonStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionSum of the carrying amounts of all intangible assets, excluding goodwill, as of the balance sheet date, net of accumulated amortization and impairment charges. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1 + Details Name: us-gaap_IntangibleAssetsNetExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 15: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI 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-Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards

Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_Liabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(32)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LiabilitiesAndStockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-5Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI 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(SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 21: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_LiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LiabilitiesCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt classified as noncurrent. Excludes lease obligation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LongTermDebtNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's right to use underlying asset under operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities classified as other, due after one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable preferred shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_PreferredStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_PrepaidExpenseAndOtherAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated undistributed earnings (deficit). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_RetainedEarningsAccumulatedDeficit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting

Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 13 R3.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Balance Sheets (Parenthetical) - USD ($) $ in Thousands Oct. 31, 2024 Jan. 31, 2024 Allowance for doubtful accounts receivable $ 3,206 $ 3,711 Preferred stock par value (in usd per share) $ 0.001 $ 0.001 Preferred stock authorized (shares) 10,000,000 10,000,000 Preferred stock issued (shares) 0 0 Preferred stock outstanding (shares) 0 0 Class A Common Stock Â Â Common stock par value (usd per share) $ 0.001 $ 0.001 Common stock authorized (shares) 3,263,659 3,263,659 Common stock issued (shares) 3,263,659 3,263,659 Common stock outstanding (shares) 3,263,659 3,263,659 Class B Common Stock Â Â Common stock par value (usd per share) $ 0.001 $ 0.001 Common stock authorized (shares) 500,000,000 500,000,000 Common stock issued (shares) 35,841,729 33,655,756 Common stock outstanding (shares) 35,841,729 33,655,756 X - DefinitionAmount of allowance for credit loss on accounts receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479344/326-20-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-4 + Details Name: us-gaap_AllowanceForDoubtfulAccountsReceivableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionFace amount or stated value per share of preferred stock nonredeemable or redeemable solely at the option of the issuer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of nonredeemable preferred shares (or preferred stock redeemable solely at the option of the issuer) permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_PreferredStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares issued for nonredeemable preferred shares and preferred shares redeemable solely at option of issuer. Includes, but is not limited to, preferred shares issued, repurchased, and held as treasury shares. Excludes preferred shares classified as debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionAggregate share number for all nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer) held by stockholders. Does not include preferred shares that have been repurchased. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_PreferredStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 14 R4.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Operations - USD ($) shares in Thousands, $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Revenue: Â Â Â Â Total revenue $ 79,764 $ 79,675 $ 238,274 $ 238,805 Cost of revenue: Â Â Â Â Total cost of revenue 19,961 18,776 60,799 56,435 Gross profit 59,803 60,899 177,475 182,370 Operating expenses: Â Â Â Â Sales and marketing 37,194 40,262 116,040 124,464 Research and development 21,264 19,729 65,952 63,931 General and administrative 12,429 12,130 42,504 35,509 Total operating expenses 70,887 72,121 224,496 223,904 Loss from operations (11,084) (11,222) (47,021) (41,534) Other expense, net: Â Â Â Â Loss on extinguishment of debt (1,850) 0 (1,850) 0 Other expense, net (5,622) (4,930) (14,805) (14,549) Total other expense, net (7,472) (4,930) (16,655) (14,549) Loss before income taxes (18,556) (16,152) (63,676) (56,083) Provision for income taxes 205 261 582 801 Net loss $ (18,761) $ (16,413) $ (64,258) $ (56,884) Net loss per share, basic (in usd per share) $ (0.48) $ (0.45) $ (1.68) $ (1.59) Net loss per share, diluted (in usd per share) $ (0.48) $ (0.45) $ (1.68) $ (1.59) Weighted-averageÂ number of shares used in computing net loss per share, basic (shares) 38,832 36,310 38,243 35,812 Weighted-averageÂ number of shares used in computing net loss per share, diluted (shares) 38,832 36,310 38,243 35,812 Subscription Â Â Â Â Revenue: Â Â Â Â Total revenue $ 71,113 $ 71,293 $ 214,144 $ 213,594 Cost of revenue: Â Â Â Â Total cost of revenue 13,334 11,523 39,410 33,588 Professional services and other Â Â Â Â Revenue: Â Â Â Â Total revenue 8,651 8,382 24,130 25,211 Cost of revenue: Â Â Â Â Total cost of revenue $ 6,627 $ 7,253 $ 21,389 $ 22,847 X - DefinitionThe aggregate costs related to goods produced and sold and services rendered by an entity during the reporting period. This excludes costs incurred during the reporting period related to financial services rendered and other revenue generating activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1 + Details Name: us-gaap_CostOfGoodsAndServicesSold Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_CostOfRevenueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionDifference between the fair value of payments made and the carrying amount of debt which is extinguished prior to maturity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 470 -SubTopic 50 -Section 40 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481303/470-50-40-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 470 -SubTopic 50 -Section 40 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481303/470-50-40-4 + Details Name: us-gaap_GainsLossesOnExtinguishmentOfDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1 + Details Name: us-gaap_GeneralAndAdministrativeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards 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https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_GrossProfit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification 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https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 11: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(10)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic

10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate amount of income or expense from ancillary business-related activities (that is to say, excluding major activities considered part of the normal operations of the business). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_NonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionGenerally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense. + ReferencesNo definition available. + Details Name: us-gaap_OperatingExpenses Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OperatingExpensesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (expense) related to nonoperating activities, classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_OtherNonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherNonoperatingIncomeExpenseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 730 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482916/730-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 912 -SubTopic 730 -Name Accounting Standards Codification -Section 25 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479532/912-730-25-1 + Details Name: us-gaap_ResearchAndDevelopmentExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_RevenuesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate total amount of expenses directly related to the marketing or selling of products or services. + ReferencesNo definition available. + Details Name: us-gaap_SellingAndMarketingExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - Details Name: srt_ProductOrServiceAxis=domo10q_SubscriptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=domo10q_ProfessionalServicesandOtherMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 15 R5.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Comprehensive Loss - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Statement of Comprehensive Income [Abstract] Â Â Â Â Net loss $ (18,761) $ (16,413) $ (64,258) $ (56,884) Foreign currency translation adjustments 136 (808) 236 (462) Comprehensive loss $ (18,625) $ (17,221) $ (64,022) $ (57,346) X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-5 + Details Name: us-gaap_ComprehensiveIncomeNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -

Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax and reclassification adjustments of gain (loss) on foreign currency translation adjustments, foreign currency transactions designated and effective as economic hedges of a net investment in a foreign entity and intra-entity foreign currency transactions that are of a long-term-investment nature, attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1A + Details Name: us-gaap_OtherComprehensiveIncomeForeignCurrencyTransactionAndTranslationAdjustmentNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfIncomeAndComprehensiveIncomeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 16 R6.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Stockholders' Deficit - USD ($) $ in Thousands Total Class A Common Stock Class B Common Stock Common Stock Class A Common Stock Common Stock Class B Common Stock Additional Paid-in Capital Accumulated Other Comprehensive (Loss) Income Accumulated Deficit Beginning balance (shares) at Jan. 31, 2023 Â Â Â 3,263,659 31,572,826 Â Â Â Beginning balance at Jan. 31, 2023 $ (146,400) Â Â $ 3 $ 32 $ 1,183,921 $ (322) $ (1,330,034) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Vesting of restricted stock units (shares) Â Â Â Â 704,314 Â Â Â Issuance of common stock under employee stock purchase plan (shares) Â Â Â Â 169,801 Â Â Â Issuance of common stock under employee stock purchase plan 2,032 Â Â Â Â 2,032 Â Â Stock-based compensation expense 17,422 Â Â Â Â 17,422 Â Â Other comprehensive income (loss) 180 Â Â Â Â Â 180 Â Net loss (24,403) Â Â Â Â Â Â (24,403) Ending balance (shares) at Apr. 30, 2023 Â Â Â 3,263,659 32,446,941 Â Â Â Ending balance at Apr. 30, 2023 (151,169) Â Â $ 3 $ 32 1,203,375 (142) (1,354,437) Beginning balance (shares) at Jan. 31, 2023 Â Â Â 3,263,659 31,572,826 Â Â Â Beginning balance at Jan. 31, 2023 (146,400) Â Â $ 3 $ 32 1,183,921 (322) (1,330,034) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Net loss (56,884) $ (5,185) $ (51,699) Â Â Â Â Â Ending balance (shares) at Oct. 31, 2023 Â Â Â 3,263,659 33,353,976 Â Â Â Ending balance at Oct. 31, 2023 (150,771) Â Â $ 3 $ 33 1,236,895 (784) (1,386,918) Beginning balance (shares) at Apr. 30, 2023 Â Â Â 3,263,659 32,446,941 Â Â Â Beginning balance at Apr. 30, 2023 (151,169) Â Â $ 3 $ 32 1,203,375 (142) (1,354,437) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Vesting of restricted stock units (shares) Â Â Â Â 371,892 Â Â Â Vesting of restricted stock units 1 Â Â Â $ 1 Â Â Â Exercise of stock options (shares) Â Â Â Â 316 Â Â Â Exercise of stock options 3 Â Â Â Â 3 Â Â Stock-based compensation expense 15,226 Â Â Â Â 15,226 Â Â Other comprehensive income (loss) 166 Â Â Â Â Â 166 Â Net loss (16,068) Â Â Â Â Â Â (16,068) Ending balance (shares) at Jul. 31, 2023 Â Â Â 3,263,659 32,819,149 Â Â Â Ending balance at Jul. 31, 2023 (151,841) Â Â $ 3 $ 33 1,218,604 24 (1,370,505) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Vesting of restricted stock units (shares) Â Â Â Â 365,003 Â Â Â Issuance of common stock under employee stock purchase plan (shares) Â Â Â Â 162,502 Â Â Â Issuance of common stock under employee stock purchase plan 1,374 Â Â Â Â 1,374 Â Â Exercise of stock options (shares) Â Â Â Â 7,322 Â Â Â Exercise of stock options 62 Â Â Â Â 62 Â Â Stock-based compensation expense 16,855 Â Â Â Â 16,855 Â Â Other comprehensive income (loss) (808) Â Â Â Â Â (808) Â Net loss (16,413) $ (1,475) $ (14,938) Â Â Â Â (16,413) Ending balance (shares) at Oct. 31, 2023 Â Â Â 3,263,659 33,353,976 Â Â Â Ending balance at Oct. 31, 2023 (150,771) Â Â $ 3 $ 33 1,236,895 (784) (1,386,918) Beginning balance (shares) at Jan. 31, 2024 Â 3,263,659 33,655,756 3,263,659 33,655,756 Â Â Â Beginning balance at Jan. 31, 2024 (153,546) Â Â $ 3 $ 34 1,252,200 (180) (1,405,603) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Vesting of restricted stock units (shares) Â Â Â Â 1,111,795 Â Â Â Vesting of restricted stock units 1 Â Â Â $ 1 Â Â Â Issuance of common stock under employee stock purchase plan (shares) Â Â Â Â 143,206 Â Â Â Issuance of common stock under employee stock purchase plan 1,121 Â Â Â Â 1,121 Â Â Stock-based compensation expense 15,196 Â Â Â Â 15,196 Â Â Other comprehensive income (loss) (246) Â Â Â Â Â (246) Â Net loss (26,007) Â Â Â Â Â Â (26,007) Ending balance (shares) at Apr. 30, 2024 Â Â Â 3,263,659 34,910,757 Â Â Â Ending balance at Apr. 30, 2024 (163,481) Â Â $ 3 $ 35 1,268,517 (426) (1,431,610) Beginning balance (shares) at Jan. 31, 2024 Â 3,263,659 33,655,756 3,263,659 33,655,756 Â Â Â Beginning balance at Jan. 31, 2024 (153,546) Â Â $ 3 $ 34 1,252,200 (180) (1,405,603) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Net loss (64,258) $ (5,484) $ (58,774) Â Â Â Â Â Ending balance (shares) at Oct. 31, 2024 Â 3,263,659 35,841,729 3,263,659 35,841,729 Â Â Â Ending balance at Oct. 31, 2024 (171,170) Â Â $ 3 $ 36 1,298,596 56 (1,469,861) Beginning balance (shares) at Apr. 30, 2024 Â Â Â 3,263,659 34,910,757 Â Â Â Beginning balance at Apr. 30, 2024 (163,481) Â Â $ 3 $ 35 1,268,517 (426) (1,431,610) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Vesting of restricted stock units (shares) Â Â Â Â 486,654 Â Â Â Stock-based compensation expense 16,472 Â Â Â Â 16,472 Â Â Other comprehensive income (loss) 346 Â Â Â Â Â 346 Â Net loss (19,490) Â Â Â Â Â Â (19,490) Shares repurchased for tax withholdings on vesting of restricted stock (shares) Â Â Â Â (30,204) Â Â Â Shares repurchased for tax withholdings on vesting of restricted stock (208) Â Â Â Â (208) Â Â Ending balance (shares) at Jul. 31, 2024 Â Â Â 3,263,659 35,367,207 Â Â Â Ending balance at Jul. 31, 2024 (166,361) Â Â $ 3 $ 35 1,284,781 (80) (1,451,100) Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward] Â Â Â Â Â Â Â Vesting of restricted stock units (shares) Â Â Â Â 386,507 Â Â Â Vesting of restricted stock units 1 Â Â Â $ 1 Â Â Â Issuance of common stock under employee stock purchase plan (shares) Â Â Â Â 130,134 Â Â Â Issuance of common stock under employee stock purchase plan 789 Â Â Â Â 789 Â Â Stock-based compensation expense 13,322 Â Â Â Â 13,322 Â Â Other comprehensive income (loss) 136 Â Â Â Â Â 136 Â Net loss (18,761) $ (1,577) $ (17,184) Â Â Â Â (18,761) Shares repurchased for tax withholdings on vesting of restricted stock (shares) Â Â Â Â (42,119) Â Â Â Shares repurchased for tax withholdings on vesting of restricted stock (296) Â Â Â Â (296) Â Â Ending balance (shares) at Oct. 31, 2024 Â 3,263,659 35,841,729 3,263,659 35,841,729 Â Â Â Ending balance at Oct. 31, 2024 $ (171,170) Â Â $ 3 $ 36 $ 1,298,596 $ 56 $ (1,469,861) X - DefinitionAmount of decrease to equity for grantee's tax withholding obligation for award under share-based payment arrangement. + ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsRelatedToTaxWithholdingForShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase to additional paid-in capital (APIC) for recognition of cost for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-13Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-12 + Details Name: us-gaap_AdjustmentsToAdditionalPaidInCapitalSharebasedCompensationRequisiteServicePeriodRecognitionValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInStockholdersEquityRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax and reclassification adjustments of other comprehensive income (loss). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-17Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-4Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-20Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 55 -Paragraph 15 -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482739/220-10-55-15Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares used to settle grantee's tax withholding obligation for award under share-based payment arrangement. + ReferencesNo definition available. + Details Name: us-gaap_SharesPaidForTaxWithholdingForShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of shares issued during the period as a result of an employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesEmployeeStockPurchasePlans Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionTotal number of shares issued during the period, including shares forfeited, as a result of Restricted Stock Awards. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesRestrictedStockAwardGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAggregate change in value for stock issued during the period as a result of employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueEmployeeStockPurchasePlan Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAggregate value of stock related to Restricted Stock Awards issued during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueRestrictedStockAwardGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionValue of stock issued as a result of the exercise of stock options. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -

Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 17 R7.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Cash Flows - USD ($) $ in Thousands 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Cash flows from operating activities Â Â Net loss $ (64,258) $ (56,884) Adjustments to reconcile net loss to net cash used in operating activities: Â Â Depreciation and amortization 7,117 4,738 Non-cash lease expense 3,320 3,235 Amortization of contract acquisition costs 13,181 13,354 Stock-based compensation expense 43,776 47,901 Loss on extinguishment of debt 1,850 0 Remeasurement of warrant liability 33 0 Other, net 4,334 3,643 Change in operating assets and liabilities: Â Â Accounts receivable, net 10,020 23,750 Contract acquisition costs (10,328) (10,921) Prepaid expenses and other 1,819 (173) Accounts payable (152) (966) Operating lease liabilities (4,000) (4,054) Accrued expenses and other liabilities 6,073 (3,361) Deferred revenue (30,756) (23,124) Net cash used in operating activities (17,971) (2,862) Cash flows from investing activities Â Â Purchases of property and equipment (7,245) (9,214) Purchases of intangible assets 0 (26) Net cash used in investing activities (7,245) (9,240) Cash flows from financing activities Â Â Payments of deferred offering costs for registration statement (402) 0 Proceeds from shares issued in connection with employee stock purchase plan 1,910 3,406 Shares repurchased for tax withholdings on vesting of restricted stock (504) 0 Debt proceeds, net of issuance costs 52,758 0 Repayment of debt and related fees (53,177) 0 Proceeds from short-term payable financing 8,972 0 Payments on short-term payable financing (4,536) 0 Proceeds from exercise of stock options 0 65 Net cash provided by financing activities 5,021 3,471 Effect of exchange rate changes on cash, cash equivalents, and restricted cash 181 (482) Net decrease in cash, cash equivalents, and restricted cash (20,014) (9,113) Cash, cash equivalents, and restricted cash at beginning of period 60,939 66,500 Cash, cash equivalents, and restricted cash at end of period 40,925 57,387 Supplemental disclosures of cash flow information Â Â Cash paid for income taxes, net of refunds 1,152 407 Cash paid for interest 9,495 9,303 Non-cash investing and financing activities Â Â Operating lease right-of-use assets obtained for lease liabilities 1,647 351 Purchases of property and equipment included in accounts payable and lease liabilities 0 673 Stock-based compensation capitalized as internal-use software 1,931 1,866 Debt issuance costs in accounts payable and accrued liabilities 206 0 Deferred offering costs for registration statement in accounts payable and accrued liabilities 765 0 Issuance of warrants in connection with credit facility $ 11,058 $ 0 X - DefinitionDeferred Initial Public Offering Costs Included In Accounts Payable And Accrued Liabilities + ReferencesNo definition available. + Details Name: domo10q_DeferredInitialPublicOfferingCostsIncludedInAccountsPayableAndAccruedLiabilities Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionIncrease (Decrease) in Operating Lease Liabilities + ReferencesNo definition available. + Details Name: domo10q_IncreaseDecreaseInOperatingLeaseLiabilities Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionProperty, Plant And Equipment Acquired Through Tenant Improvement Allowance + ReferencesNo definition available. + Details Name: domo10q_PropertyPlantAndEquipmentAcquiredThroughTenantImprovementAllowance Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionRepayments Of Debt And Debt Amendment Fee + ReferencesNo definition available. + Details Name: domo10q_RepaymentsOfDebtAndDebtAmendmentFee Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionWarrants Issued + ReferencesNo definition available. + Details Name: domo10q_WarrantsIssued Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 1 -SubTopic 230 -Topic 830 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe amount of debt issuance costs that were incurred during a noncash or partial noncash transaction. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-4Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-3Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-5 + Details Name: us-gaap_DebtIssuanceCostsIncurredDuringNoncashOrPartialNoncashTransaction Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe amount of expense recognized in the current period that reflects the allocation of the cost of tangible assets over the assets' useful lives. Includes production and non-production related depreciation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_Depreciation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) from effect of exchange rate changes on cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; held in foreign currencies. Excludes amounts for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 230 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_EffectOfExchangeRateOnCashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of expense (income) related to adjustment to fair value of warrant liability. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 25 -Paragraph 13 -SubTopic 10 -Topic 480 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481766/480-10-25-13 + Details Name: us-gaap_FairValueAdjustmentOfWarrants Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionDifference between the fair value of payments made and the carrying amount of debt which is extinguished prior to maturity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 470 -SubTopic 50 -Section 40 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481303/470-50-40-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 470 -SubTopic 50 -Section 40 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481303/470-50-40-4 + Details Name: us-gaap_GainsLossesOnExtinguishmentOfDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, before refund, of cash paid to foreign, federal, state, and local jurisdictions as income tax. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2AReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 23 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-23Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-22Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2 + Details Name: us-gaap_IncomeTaxesPaid Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsReceivable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of expenses incurred but not yet paid. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccruedLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 912 -SubTopic 310 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478345/912-310-45-11Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the value of expenditures made during the current reporting period for benefits that will be received over a period of years. Deferred charges differ from prepaid expenses in that they usually extend over a long period of time and may or may not be regularly recurring costs of operation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInDeferredCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOperatingCapitalAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in prepaid expenses, and assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash paid for interest, excluding capitalized interest, classified as operating activity. Includes, but is not limited to, payment to settle zero-coupon bond for accreted interest of debt discount and debt instrument with insignificant coupon interest rate in relation to effective interest rate of borrowing attributable to accreted interest of debt discount. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-17Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2 + Details Name: us-gaap_InterestPaidNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivities Namespace

Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25 + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NoncashInvestingAndFinancingItemsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of operating lease expense. Excludes sublease income. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-4 + Details Name: us-gaap_OperatingLeaseExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of income (expense) included in net income that results in no cash inflow (outflow), classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OtherNoncashIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow for cost incurred directly with the issuance of an equity security. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsOfStockIssuanceCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow to satisfy grantee's tax withholding obligation for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsRelatedToTaxWithholdingForShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow to acquire asset without physical form usually arising from contractual or other legal rights, excluding goodwill. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireIntangibleAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquirePropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash inflow from additional borrowings, net of cash paid to third parties in connection with debt origination. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromDebtNetOfIssuanceCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash inflow from the additional capital contribution to the entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromIssuanceOfCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash inflow from a borrowing having initial term of repayment within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromShortTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from exercise of option under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Subparagraph (a) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2A + Details Name: us-gaap_ProceedsFromStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash outflow for a borrowing having initial term of repayment within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_RepaymentsOfShortTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase in right-of-use asset obtained in exchange for operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of noncash expense for share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SupplementalCashFlowInformationAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 18 R8.htm IDEA: XBRL DOCUMENT v3.24.3 Overview and Basis of Presentation 9 Months Ended Oct. 31, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Overview and Basis of Presentation Overview and Basis of PresentationDescription of Business and Basis of PresentationDomo,Â Inc. (the Company) provides a cloud-based platform that digitally connects everyone from the CEO to the frontline employee with all the data, systems and people in an organization, giving them access to real-time data and insights and allowing them to put data to work for everyone so they can multiply their impact on the business. The Company is incorporated in Delaware. The Company's headquarters is located in American Fork, Utah and the Company has subsidiaries in the United Kingdom, Australia, Japan, Hong Kong, Singapore, New Zealand, Canada, and India.The accompanying unaudited condensed consolidated financial statements, which include the accounts of the Company and its wholly owned subsidiaries, have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). All intercompany balances and transactions have been eliminated in consolidation. The Companyâ€™s fiscal year ends on January 31. Unaudited Condensed Consolidated Financial StatementsThe accompanying condensed consolidated balance sheet as of OctoberÂ 31, 2024, and the condensed consolidated statements of operations, comprehensive loss, and stockholders' deficit for the three and nine months ended October 31, 2023 and 2024 and condensed consolidated statements of cash flows for the nine months ended October 31, 2023 and 2024 are

unaudited. The unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and, in the opinion of management, reflect all adjustments necessary to state fairly the Company's financial position as of OctoberÂ 31, 2024, its results of operations for the three and nine months ended October 31, 2023 and 2024 and condensed consolidated statements of cash flows for the nine months ended October 31, 2023 and 2024. The financial data and the other financial information disclosed in the notes to these condensed consolidated financial statements related to the three-month and nine-month periods are also unaudited. The results of operations for the three and nine months ended October 31, 2024 are not necessarily indicative of the results to be expected for the fiscal year ending JanuaryÂ 31, 2025 or for any other future year or interim period.The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the related notes thereto as of and for the year ended JanuaryÂ 31, 2024, included in the Company's Annual Report on Form 10-K.Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported in the condensed consolidated financial statements and the accompanying notes. The Company bases its estimates on historical experience and on other assumptions that its management believes are reasonable under the circumstances.Â Actual results could differ from those estimates. The Companyâ€™s estimates and judgments include the determination of standalone selling prices for the Companyâ€™s services, which are used to determine revenue recognition for arrangements with multiple performance obligations; the amortization period for deferred contract acquisition costs; valuation of the Companyâ€™s stock-based compensation and related service period; useful lives of fixed assets; the fair value of warrants; capitalization and estimated useful life of internal-use software; the incremental borrowing rate used to calculate the present value of capitalized leases; evaluation for impairment of long-lived and intangible assets including goodwill; andÂ the allowance for doubtful accounts and expected credit losses.Foreign CurrencyThe functional currencies of the Companyâ€™s foreign subsidiaries are the respective local currencies. The cumulative effect of translation adjustments arising from the use of differing exchange rates from period to period is included in accumulated other comprehensive income within the condensed consolidated balance sheets. Changes in the cumulative foreign translation adjustment are reported in the condensed consolidated statements of stockholdersâ€™ deficit and the condensed consolidated statements of comprehensive loss. Transactions denominated in currencies other than the functional currency are remeasured at the end of the period and when the related receivable or payable is settled, which may result in transaction gains or losses. Foreign currency transaction gains and losses are included in other expense, net in the condensed consolidated statements of operations. All assets and liabilities denominated in a foreign currency are translated into U.S. dollars at the exchange rate on the balance sheet date. Revenue and expenses are translated at the average exchange rate during the period, and equity balances are translated using historical exchange rates.Segment InformationThe Company operates as one operating segment. The Companyâ€™s chief operating decision maker is its chief executive officer, who reviews financial information presented on a consolidated basis for purposes of making operating decisions, assessing financial performance and allocating resources. X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for organization, consolidation and basis of presentation of financial statements disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480424/946-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480424/946-10-50-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/810/tableOfContentReference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 205 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/205/tableOfContent + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 19 R9.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies 9 Months Ended Oct. 31, 2024 Accounting Policies [Abstract] Â Summary of Significant Accounting Policies Summary of Significant Accounting PoliciesCash, Cash Equivalents, and Restricted CashCash and cash equivalents consist of cash on hand, money market funds and highly liquid investments purchased with an original maturity date of 90 days or less from the date of purchase. The fair value of cash equivalents approximated their carrying value as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024. Restricted cash related to a letter of credit established in conjunction with an amendment to an existing lease agreement. The letter of credit was canceled during the three months ended October 31, 2024.On September 6, 2024, the Company entered into a Controlled Equity OfferingSM Sales Agreement (Sales Agreement) with Cantor Fitzgerald & Co. (Cantor). Pursuant to the Sales Agreement, the Company may sell, from time to time up to an aggregate of $150.0Â million of our Class B common stock through an â€œat-the-marketâ€ offering defined in Rule 415 under the Securities Act. The Company will pay Cantor a commission equal to 3.0% of the gross proceeds from the sale of shares of its Class B common stock under the Sales Agreement. The $150.0Â million of Class B common stock that may be offered, issued and sold under the Sales Agreement is included in the $300.0Â million of securities that may be offered, issued and sold by the Company under its registration statement on Form S-3 that was effective on September 20, 2024. No shares have been sold pursuant to the Sales Agreement to date.Accounts ReceivableAccounts receivable are recorded at the invoiced amount (net of allowance), do not require collateral, and do not bear interest. The Companyâ€™s payment terms generally provide that customers pay within 30 days of the invoice date.Â The Company maintains an allowance for doubtful accounts and expected credit losses for amounts the Company does not expect to collect. In establishing the required allowance, management considers historical losses, current market conditions, customersâ€™ financial condition and credit quality, the age of the receivables, and current payment patterns. Account balances are written off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Contract Acquisition CostsContract acquisition costs, net are stated at cost net of accumulated amortization and primarily consist of deferred sales commissions, which are considered incremental and recoverable costs of obtaining a contract with a customer. Contract acquisition costs for initial contracts are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to beÂ approximately four years. The period of benefit is determined by taking into consideration contractual terms, expected customer life, changes in the Company's technology and other factors. Contract acquisition costs for renewal contracts are not commensurate with contract acquisition costs for initial contracts and are recorded as expense when incurred if the period of benefit is one year or less. If the period of benefit is greater than one year, costs are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to be two years. Contract acquisition costs related to professional services and other performance obligations with a period of benefit of one year or less are recorded as expense when incurred. Amortization of contract acquisition costs is included in sales and marketing expenses in the accompanying condensed consolidated statements of operations. Amortization expense related to contract acquisition costs was $4.4 million and $4.5 million for the three months ended October 31, 2023 and 2024, respectively, and $13.4 million and $13.2 million for theÂ nine months ended October 31, 2023 and 2024, respectively. There was no impairment charge in relation to contract acquisition costs for the periods presented.Property and Equipment, NetProperty and equipment, net, are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets or over the related lease terms (if shorter). Repairs and maintenance costs are expensed as incurred.The estimated useful lives of property and equipment are as follows:Computer equipment and software2-3 yearsFurniture, vehicles and office equipment3 yearsLeasehold improvementsShorter of remaining lease term or estimated useful lifeLeasesAt the inception of a contract, the Company determines whether the contract is or contains a lease. Leases with a term greater than one year are recognized on the balance sheet as right-of-use (ROU) assets and lease liabilities. The Company has elected the short-term leases practical expedient which allows any leases with a term of 12 months or less to be considered short-term and thus not have an ROU asset or lease liability recognized on the balance sheet.ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date. As these leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The incremental borrowing rate is the rate incurred to borrow on a collateralized basis over a similar term and amount equal to the lease payments in a similar economic environment. The operating lease ROU asset also includes any lease payments made in advance of lease expense and excludes lease incentives and initial direct costs incurred. Certain lease terms include options to terminate or extend the lease for periods of one to three years. The Company does not include these optional periods in its minimum lease terms or in the determination of the ROU assets and lease liabilities associated with these leases unless the options are reasonably certain to be exercised. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term. ROU assets are subject to evaluation for impairment or disposal on a basis consistent with other long-lived assets.The Company has lease agreements with lease and non-lease components which the Company has elected to account for as a single lease component. On the lease commencement date, the Company establishes assets and liabilities for the present value of estimated future costs to retire long-lived assets at the termination or expiration of a lease. Such assets are depreciated over the lease term to operating expense.Capitalized Internal-Use Software CostsThe Company capitalizes certain costs related to development of its platform incurred during the application development stage. Costs related to preliminary project activities and post-implementation activities are expensed as incurred. Maintenance and training costs are also expensed as incurred. Capitalized costs are included in property and equipment. Capitalized internal-use software is amortized generally as subscription cost of revenue, with a smaller portion related to operations amortized as research and development within operating expenses. All capitalized internal-use software is amortized on a straight-line basis over its estimated useful life, which is generally three years. Management evaluates the useful lives of these assets on an annual basis and tests for impairment whenever events or changes in circumstances occur that could impact the recoverability of these assets. Goodwill and Intangible AssetsGoodwill represents the excess of the purchase price in a business combination over the fair value of net tangible and intangible assets acquired. Goodwill and indefinite-lived intangible assets are not amortized, but rather tested for impairment at least annually on November 1 or more often if and when circumstances indicate that the carrying value may not be recoverable. Finite-lived intangible assets are amortized over their useful lives.Goodwill is tested for impairment based on reporting units. The Company periodically reevaluates the business and has determined that it continues to operate in one segment, which is also considered the sole reporting unit. Therefore, goodwill is tested for impairment at the consolidated level. The Company reviews its long-lived assets, including property and equipment, finite-lived intangible assets, and ROU assets for impairment whenever an event or change in facts and circumstances indicates that their carrying amounts may not be recoverable. Recoverability of these assets is measured by comparing the carrying amount to the estimated undiscounted future cash flows expected to be generated. If the carrying amount exceeds the undiscounted cash flows, the assets are determined to be impaired and an impairment charge is recognized as the amount by which the carrying amount exceeds fair value.There was no goodwill acquired and no impairment charges for goodwill during the periods presented.Revenue RecognitionThe Company derives revenue primarily from subscription revenue, which consists of subscription-based agreements and, to a lesser extent, consumption-based agreements for its cloud-based platform. The Company also sells professional services. Revenue is recognized when control of these services is transferred to customers in an amount that reflects the consideration to which the Company expects to be entitled to in exchange for those services, net of sales taxes. For sales through channel partners, the Company considers the channel partner to be the end customer for the purposes of revenue recognition as the Company's contractual relationships with channel partners do not depend on the sale of the Company's services to their customers and payment from the channel partner is not contingent on receiving payment from their customers. The Company's contractual relationships with channel partners do not allow returns, rebates, or price concessions. Pricing is generally fixed at contract inception and therefore, the Company's contracts do not contain a significant amount of variable consideration.Revenue recognition is determined through the following steps: â€¢Identification of the contract, or contracts, with a customer â€¢Identification of the performance obligations in the contract â€¢Determination of the transaction price â€¢Allocation of the transaction price to the performance obligations in the contract â€¢Recognition of revenue when, or as, performance obligations are satisfied Subscription Revenue Revenue from subscription-based agreements primarily consists of fees paid by customers to access the Companyâ€™s cloud-based platform, including support services. The majority of the Company's subscription-based agreements have multi-year contractual terms and a smaller percentage have annual contractual terms. Revenue is recognized ratably over the related contractual term beginning on the date that the platform is made available to a customer. Access to the platform represents a series of distinct services as the Company continually provides access to and fulfills its obligation to the end customer over the subscription term. The series of distinct services represents a single performance obligation that is satisfied over time. The Company recognizes revenue ratably because the customer receives and consumes the benefits of the platform throughout the contract period. The Company's contracts are generally non-cancelable. Consumption-based agreements utilize a tiered pricing structure for an annual purchase commitment based upon an estimated volume of usage. Revenue from the annual purchase commitment in consumption-based contracts is also recognized ratably over the related contractual term of the contract. Amounts for the annual purchase commitments do not carry-over beyond each annual commitment period.Professional Services and Other Revenue Professional services revenue consists of implementation services sold with new subscriptions as well as professional services sold separately. Other revenue includes training and education. Professional services arrangements are billed in advance, and revenue from these arrangements is recognized as the services are provided, generally based on hours incurred. Training and education revenue is also recognized as the services are provided. Contracts with Multiple Performance Obligations Most of the Company's contracts with new customers contain multiple performance obligations, generally consisting of subscriptions and professional services. For these contracts, individual performance obligations are accounted for separately if they are distinct. The transaction price is allocated to the separate performance obligations on a relative standalone selling price basis. Standalone selling prices are determined based on historical standalone selling prices, taking into consideration overall pricing objectives, market conditions and other factors, including contract value, customer demographics, platform tier, and the number and types of users within the contract. Deferred RevenueThe Company's contracts are typically billed annually in advance. Deferred revenue includes amounts collected or billed in excess of revenue recognized. Deferred revenue is recognized as revenue as the related performance obligations are satisfied. Deferred revenue that will be recognized during the succeeding twelve-month period is recorded as a current liability and the remaining portion is recorded as a noncurrent liability.Cost of RevenueCost of subscription revenue consists primarily of third-party hosting services and data center capacity; employee-related costs directly associated with cloud infrastructure and customer support personnel, including salaries, benefits, bonuses and stock-based compensation; amortization expense associated with capitalized software development costs; depreciation expense associated with computer equipment and software; certain fees paid to various third parties for the use of their technology and services; and allocated overhead. Allocated overhead includes items such as information technology infrastructure, rent, and employee benefit costs. Cost of professional services and other revenue consists primarily of employee-related costs associated with these services, including stock-based compensation; third-party consultant fees; and allocated overhead. Advertising CostsAdvertising costs are expensed as incurred. Advertising expense was $2.9 million and $2.2 million for the three months ended October 31, 2023 and 2024, respectively, and $9.2 million and $6.9 million for the nine months ended October 31, 2023 and 2024, respectively. Research and DevelopmentResearch and development expenses consist primarily of employee-related costs for the design and development of the Company's platform, contractor costs to supplement staff levels, third-party web services, consulting services, and allocated overhead.Â Research and development expenses, other than software development costs qualifying for capitalization, are expensed as incurred.Stock-Based CompensationThe Company has granted stock-based awards, consisting of stock options and restricted stock units, to its employees, certain consultants and certain members of its board of directors. The Company records stock-based compensation based on the grant date fair value of the awards, which include stock options and restricted stock units, and recognizes the fair value of those awards as expense using the straight-line method over the requisite service period of the award. For restricted stock units that contain market conditions, the Company recognizes stock-based compensation based on the estimated grant date fair value of market condition awards using a Monte Carlo simulation, and the awards are expensed over the service period using an accelerated attribution method. Stock-based compensation expense related to purchase rights issued under the 2018 Employee Stock Purchase Plan, as amended (ESPP) is based on the Black-Scholes option-pricing model fair value of the estimated number of awards as of the beginning of the offering period. Stock-based compensation expense is recognized using the straight-line method over the offering period.Income TaxesThe Company accounts for income taxes in accordance with the liability method of accounting for income taxes. Under this method,Â the Company recognizes a liability or asset for the deferred income tax consequences of all temporary differences between the tax basis of assets and liabilities and their reported amounts in the condensed consolidated financial statements that will result in taxable or deductible amounts in future years when the reported amounts

of the assets and liabilities are recovered or settled. These deferred income tax assets or liabilities are measured using the enacted tax rates that will be in effect when the differences are expected to affect taxable income. Valuation allowances are provided when it is more-likely-than-not that some or all of the deferred income tax assets may not be realized. In assessing the need for a valuation allowance, the Company has considered its historical levels of income, expectations of future taxable income and ongoing tax planning strategies. Because of the uncertainty of the realization of its deferred tax assets, the Company has a full valuation allowance for domestic net deferred tax assets, including net operating loss carryforwards, and tax credits related primarily to research and development. Realization of its deferred tax assets is dependent primarily upon future U.S. taxable income.Tax positions are recognized in the condensed consolidated financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities. The Companyâ€™s policy for recording interest and penalties related to income taxes, including uncertain tax positions, is to record such items as a component of the provision for income taxes.Concentrations of Credit Risk and Significant CustomersFinancial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash, cash equivalents, and accounts receivable. Cash denominated in currencies other than the United States dollar represented 28% and 36% of total cash, cash equivalents, and restricted cash as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, respectively.The Company maintains its cash accounts with financial institutions where, at times, deposits exceed federal insured limits. The Company may invest its excess cash in money market funds, certificates of deposit, or in short-term investments consisting of highly-rated debt securities.No single customer accounted for more than 10% of revenue for the three and nine months ended October 31, 2023 and 2024 or more than 10% of accounts receivable as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024.The Company is primarily dependent upon third parties in order to meet the uptime and performance requirements of its customers. Any disruption of or interference with the Company's use of these third parties would impact operations.Net Loss per ShareThe Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Companyâ€™s net losses.Basic net loss per share is computed by dividing net loss by the weighted-average number of shares of common stock outstanding during the period. Diluted net loss per share is computed by dividing net loss attributable to common stockholders by the weighted-average number of shares of common stock outstanding during the period increased by common shares that could be issued upon conversion or exercise of other outstanding securities to the extent those additional common shares would be dilutive. The dilutive effect of potentially dilutive securities is reflected in diluted net loss per share by application of the treasury stock method. During periods when the Company is in a net loss position, basic net loss per share is the same as diluted net loss per share as the effects of potentially dilutive securities are anti-dilutive.Recent Accounting PronouncementsIn November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires additional operating segment disclosures in annual and interim consolidated financial statements. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2023 and for interim periods beginning after December 15, 2024 on a retrospective basis, with early adoption permitted. The Company is currently evaluating the impact of adopting ASU 2023-07.In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosures of disaggregated income taxes paid and the effective tax rate reconciliation. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2024 on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting ASU 2023-09. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for all significant accounting policies of the reporting entity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContent + Details Name: us-gaap_SignificantAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 20 R10.htm IDEA: XBRL DOCUMENT v3.24.3 Cash, Cash Equivalents, and Restricted Cash 9 Months Ended Oct. 31, 2024 Cash and Cash Equivalents [Abstract] Â Cash, Cash Equivalents, and Restricted Cash Cash, Cash Equivalents, and Restricted CashThe amortized cost and estimated fair value of the Companyâ€™s cash, cash equivalents, and restricted cash as ofÂ JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 were as follows (in thousands):January 31, 2024Amortized CostUnrealized GainUnrealized LossEstimated Fair ValueCash$45,297Â $â€”Â $â€”Â $45,297Â Cash equivalents:Money market funds11,942Â â€”Â â€”Â 11,942Â Restricted cash(1)3,700Â â€”Â â€”Â 3,700Â Total cash, cash equivalents, and restricted cash$60,939Â $â€”Â $â€”Â $60,939Â October 31, 2024Amortized CostUnrealized GainUnrealized LossEstimated Fair ValueCash$27,724Â $â€”Â $â€”Â $27,724Â Cash equivalents:Money market funds13,201Â â€”Â â€”Â 13,201Â Total cash, cash equivalents, and restricted cash$40,925Â $â€”Â $â€”Â $40,925Â (1)Related to a letter of credit that was outstanding as of January 31, 2024. See Footnote 12 "Commitments and Contingencies" for further details regarding this letter of credit. X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of the components of cash, cash equivalents, and short-term investments. Short-term investments may include current marketable securities. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/320/tableOfContent + Details Name: us-gaap_CashCashEquivalentsAndShortTermInvestmentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 21 R11.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements 9 Months Ended Oct. 31, 2024 Fair Value Disclosures [Abstract] Â Fair Value Measurements Fair Value MeasurementsAssets Measured at Fair Value on a Recurring BasisFinancial instruments recorded at fair value in the financial statements are categorized as follows:â€¢Level 1: Observable inputs that reflect quoted prices for identical assets or liabilities in active markets.â€¢Level 2: Observable inputs, other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.â€¢Level 3: Unobservable inputs reflecting management's assumptions incorporated in valuation techniques used to determine fair value. These assumptions are required to be consistent with market participant assumptions that are reasonably available.The following tables summarize the assets measured at fair value on a recurring basis as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 by level within the fair value hierarchy (in thousands):January 31, 2024Level 1Level 2Level 3TotalCash equivalents:Money market funds$11,942Â $â€”Â $â€”Â $11,942Â Total cash equivalents$11,942Â $â€”Â $â€”Â $11,942Â October 31, 2024Level 1Level 2Level 3TotalCash equivalents:Money market funds$13,201Â $â€”Â $â€”Â $13,201Â Total cash equivalents$13,201Â $â€”Â $â€”Â $13,201Â Financial liability:Warrants$â€”Â $â€”Â $11,091Â $11,091Â Level 3 instruments consisted of a liability related to warrants to purchase Class B common stock, which were issued in connection with the credit facility. See Note 11 "Debt" for further details surrounding this issuance. The warrant liability was recorded at fair value upon issuance and is remeasured at each subsequent quarterly period end date as long as the warrants are outstanding. Generally, increases (decreases) in the fair value of the underlying stock and estimated term would result in a directionally similar impact to the fair value measurement, and are recognized in other income (expense), net in the condensed consolidated statements of operations.The changes in the fair value of the warrant liability were as follows (in thousands):Balance as of January 31, 2024$â€”Â Issuance of Class B common stock warrants11,058Â Change in fair value of Class B common stock warrants33Â Balance as of October 31, 2024$11,091Â The value of the warrant liabilities are estimated using the Black-Scholes option-pricing model with the following assumptions: Nine months ended October 31, 2024Expected stock price volatility70% - 79%Expected term3.3 - 4.0 yearsRisk-free interest rate3.81% - 4.80%Expected dividend yieldâ€”During the three and nine months ended October 31, 2023 and 2024, the Company had no transfers between levels of the fair value hierarchy of its assets and liabilities measured at fair value.Fair Value of Other Financial InstrumentsThe carrying amounts of certain financial instruments, including cash held in banks, accounts receivable, accounts payable, accrued liabilities, and other liabilities approximate fair value due to their short-term maturities and are excluded from the fair value tables above. X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the fair value of financial instruments (as defined), including financial assets and financial liabilities (collectively, as defined), and the measurements of those instruments as well as disclosures related to the fair value of non-financial assets and liabilities. Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 107 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-107Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 940 -SubTopic 820 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478119/940-820-50-1 + Details Name: us-gaap_FairValueDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 22 R12.htm IDEA: XBRL DOCUMENT v3.24.3 Property and Equipment 9 Months Ended Oct. 31, 2024 Property, Plant and Equipment [Abstract] Â Property and Equipment Property and EquipmentProperty and equipment, net consisted of the following (in thousands):As of January 31,As of October 31,20242024Capitalized internal-use software development costs$55,018$62,628Computer equipment and software1,9972,045Leasehold improvements3,9494,376Furniture, vehicles and office equipment1,1581,74562,12270,794Less accumulated depreciation and amortization(35,119)(42,857)$27,003$27,937Depreciation and amortization expense related to property and equipment was $1.6 million and $2.0 million for the three months ended October 31, 2023 and 2024, respectively, and $4.7 million and $6.6 million for the nine months ended October 31, 2023 and 2024, respectively.The Company capitalized $3.1 million and $3.1 million in software development costs during the three months ended October 31, 2023 and 2024, respectively, and $8.5 million and $7.8 million during the nine months ended October 31, 2023 and 2024, respectively. Amortization of capitalized software development costs was $1.2 million and $1.6 million for the three months ended October 31, 2023 and 2024, respectively, and $3.8 million and $5.4 million for the nine months ended October 31, 2023 and 2024, respectively. X - ReferencesNo definition available. + Details Name: us-gaap_PropertyPlantAndEquipmentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for long-lived, physical asset used in normal conduct of business and not intended for resale. Includes, but is not limited to, work of art, historical treasure, and similar asset classified as collections. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/360/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 6 -SubTopic 360 -Topic 958 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477798/958-360-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -SubTopic 360 -Topic 958 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477798/958-360-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 7 -SubTopic 360 -Topic 958 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477798/958-360-50-7 + Details Name: us-gaap_PropertyPlantAndEquipmentDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 23 R13.htm IDEA: XBRL DOCUMENT v3.24.3 Intangible Assets 9 Months Ended Oct. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Intangible Assets Intangible AssetsIntangible assets consisted of the following (in thousands):As of January 31,As of October 31,20242024Intellectual property excluding patents$2,484$2,437Patents9509503,4343,387Less accumulated amortization(694)(1,120)$2,740$2,267Amortization expense related to intangible assets was $20,000 and $0.1 million for the three months ended October 31, 2023 and 2024, respectively, and $60,000 and $0.4 million for the nine months ended October 31, 2023 and 2024. The patents were acquired and are being amortized over a weighted-average remaining useful life of approximately 2.6 years. Intellectual property excluding patents is being amortized over a remaining useful life of 4.3 years. X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for all or part of the information related to intangible assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/985-20/tableOfContent + Details Name: us-gaap_IntangibleAssetsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 24 R14.htm IDEA: XBRL DOCUMENT v3.24.3 Accrued Expenses and Other Current Liabilities 9 Months Ended Oct. 31, 2024 Payables and Accruals [Abstract] Â Accrued Expenses and Other Current Liabilities Accrued Expenses and Other Current LiabilitiesAccrued expenses and other current liabilities consisted of the following (in thousands):As of January 31,As of October 31,20242024Accrued expenses$16,284$17,335Warrant liabilityâ€”Â 11,091Â Accrued bonus8,0577,135Accrued commissions4,6775,877Short-term payable financing liabilityâ€”Â 4,435Accrued payroll and benefits4,5413,570Accrued payroll taxes2,4753,245Employee stock purchase plan liability1,8261,685Sales and other taxes payable1,3391,173Other accrued liabilities4,2312,846$43,430$58,392Short-term Payable FinancingIn July 2024, the Company entered into a short-term payable financing agreement pursuant

to which the counterparty assumes responsibility for payables for approximately 30-60 days to designated suppliers at the discretion of the Company. X - DefinitionThe entire disclosure for accounts payable, accrued expenses, and other liabilities that are classified as current at the end of the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 720 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483384/720-30-45-1 + Details Name: us-gaap_AccountsPayableAccruedLiabilitiesAndOtherLiabilitiesDisclosureCurrentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_PayablesAndAccrualsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 25 R15.htm IDEA: XBRL DOCUMENT v3.24.3 Leases 9 Months Ended Oct. 31, 2024 Leases [Abstract] Â Leases LeasesThe Company leases office space under non-cancelable operating leases with various expiration dates through 2027. These leases require monthly lease payments that may be subject to annual increases throughout the lease term.Components of lease expense are summarized as follows (in thousands):Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242Operating lease expense$1,503Â $1,537Â $4,630Â $4,526Â Short-term lease expense444Â 307Â 1,139Â 846Â Total lease expense$1,947$1,844$5,769$5,372Lease term and discount rate information are summarized as follows:As of October 31, 2024Weighted average remaining lease term (years)2.4Weighted average discount rate10.7%Maturities of lease liabilities as of OctoberÂ 31, 2024 were as follows (in thousands):Year Ending January 31:2025$1,77220266,04620275,53020281,835Total lease payments15,183Less imputed interest(1,552)Present value of lease liabilities$13,631Cash paid for operating leases was $1.8 million and $1.8 million during the three months ended October 31, 2023 and 2024, respectively, and $5.3 million and $5.1 million during the nine months ended October 31, 2023 and 2024, respectively, and was included in net cash used in operating activities in the condensed consolidated statements of cash flows.The Company has entered into sublease agreements with various expiration dates through 2027. Under these agreements, the Company expects to receive sublease income of approximately $3.4 million as of OctoberÂ 31, 2024. Sublease income was $0.4 million and $0.1 million during the three months ended October 31, 2023 and 2024, respectively. Sublease income was $1.3 million and $0.6 million during the nine months ended October 31, 2023 and 2024, respectively.In September 2024, the Company entered into an agreement to lease office space from a current landlord to replace existing office space. The lease term commences in June 2025 and runs for a period of approximately three years, with rent payments over the term of lease totaling approximately $5.8Â million. X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for operating leases of lessee. Includes, but is not limited to, description of operating lease and maturity analysis of operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/842-20/tableOfContent + Details Name: us-gaap_LesseeOperatingLeasesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 26 R16.htm IDEA: XBRL DOCUMENT v3.24.3 Deferred Revenue and Performance Obligations 9 Months Ended Oct. 31, 2024 Revenue from Contract with Customer [Abstract] Â Deferred Revenue and Performance Obligations Deferred Revenue and Performance ObligationsDeferred RevenueSignificant changes in the Company's deferred revenue balance for the nine months ended October 31, 2024 were as follows (in thousands):Balance as of January 31, 2024$187,986Â Revenue recognized that was included in the deferred revenue balance at the beginning of the period(166,020)Increase due to billings excluding amounts recognized as revenue during the period135,264Â Balance as of October 31, 2024$157,230Â Transaction Price Allocated to Remaining Performance ObligationsTransaction price allocated to remaining performance obligations represents the remaining amount of revenue the Company expects to recognize from existing non-cancelable contracts, whether billed or unbilled. As of OctoberÂ 31, 2024, approximately $354.1 million of revenue was expected to be recognized from remaining performance obligations for subscription contracts. The Company expects to recognize approximately $208.2 million of this amount during the twelve months following OctoberÂ 31, 2024, with the balance recognized thereafter. As of OctoberÂ 31, 2024, approximately $14.1 million of revenue was expected to be recognized from remaining performance obligations for professional services and other contracts, $12.4 million of which is expected to be recognized during the twelve months following OctoberÂ 31, 2024, and the balance recognized thereafter.Geographic InformationRevenue by geographic area is determined by the billing address of the customer. The following table sets forth revenue by geographic area (in thousands): Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242United States$63,358Â $63,343Â $189,326Â $189,715Â International16,317Â 16,421Â 49,479Â 48,559Â Total$79,675Â $79,764Â $238,805Â $238,274Â Percentage of revenue by geographic area:United States80Â %79Â %79Â %80Â %International20Â 21Â 21Â 20Â Other than the United States, no other individual country exceeded 10% of total revenue for the three and nine months ended October 31, 2023 and 2024. As of OctoberÂ 31, 2024, substantially all of the Companyâ€™s property and equipment was located in the United States. X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-9Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-15Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 27 R17.htm IDEA: XBRL DOCUMENT v3.24.3 Geographic Information 9 Months Ended Oct. 31, 2024 Revenue from Contract with Customer [Abstract] Â Geographic Information Deferred Revenue and Performance ObligationsDeferred RevenueSignificant changes in the Company's deferred revenue balance for the nine months ended October 31, 2024 were as follows (in thousands):Balance as of January 31, 2024$187,986Â Revenue recognized that was included in the deferred revenue balance at the beginning of the period(166,020)Increase due to billings excluding amounts recognized as revenue during the period135,264Â Balance as of October 31, 2024$157,230Â Transaction Price Allocated to Remaining Performance ObligationsTransaction price allocated to remaining performance obligations represents the remaining amount of revenue the Company expects to recognize from existing non-cancelable contracts, whether billed or unbilled. 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The following table sets forth revenue by geographic area (in thousands): Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242United States$63,358Â $63,343Â $189,326Â $189,715Â International16,317Â 16,421Â 49,479Â 48,559Â Total$79,675Â $79,764Â $238,805Â $238,274Â Percentage of revenue by geographic area:United States80Â %79Â %79Â %80Â %International20Â 21Â 21Â 20Â Other than the United States, no other individual country exceeded 10% of total revenue for the three and nine months ended October 31, 2023 and 2024. As of OctoberÂ 31, 2024, substantially all of the Companyâ€™s property and equipment was located in the United States. X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-9Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-15Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 28 R18.htm IDEA: XBRL DOCUMENT v3.24.3 Debt 9 Months Ended Oct. 31, 2024 Debt Disclosure [Abstract] Â Debt DebtCredit FacilityThe Company has a credit facility that permits up to approximately $123.0 million in term loan borrowings, all of which had been drawn as of OctoberÂ 31, 2024. The credit facility is secured by substantially all of the Company's assets.In February 2024, the Company entered into an amendment to the credit facility which extended the maturity date for the outstanding loan from April 1, 2025 to April 1, 2026 and made certain modifications to the financial covenants. In conjunction with this amendment, the Company issued 189,036 fully-vested warrants to purchase shares of its Class B common stock. These warrants have an exercise price of $0.01 per share and expire on February 17, 2028.In August 2024, the Company entered into an amendment to the credit facility which refinanced the existing term loans, extended the maturity date from April 1, 2026 to August 19, 2028, revised interest amounts payable in cash and payable in kind, and made certain modifications to the financial covenants. Furthermore, certain lenders participating in the credit facility were paid in full for their portion of the principal, PIK interest, and amendment fee and were replaced by new lenders who refinanced those amounts. The Company paid and subsequently refinanced the $7.0 million closing fee associated with the credit facility, resulting in no net impact to its cash balance. Additionally, the $5.0 million amendment fee from the August 2020 amendment plus $2.3 million of accrued PIK interest, totaling $7.3 million, was refinanced as the Second PIK Amendment Fee per the August 2024 amendment. The Second PIK Amendment Fee accrues interest at a rate of 9.5% per year and is due upon maturity, along with the related capitalized interest. Also in conjunction with this amendment, the Company issued 1,022,918 fully-vested warrants to purchase shares of its Class B common stock. These warrants have an exercise price of $0.01 per share and expire on August 19, 2028.As a result of the August 2024 amendment, the Company recognized a $1.9 million loss on extinguishment, which is recorded in total other expense, net in the Company's condensed consolidated statements of operations.The credit facility requires interest-only payments on a portion of the accrued interest until the maturity date. This payable portion of the interest accrues on the outstanding principal of the term loan and is due in cash on a monthly basis, which, as of OctoberÂ 31, 2024, accrued at a floating rate equal to the greater of (1) 8.0% and (2) Adjusted Term SOFR. Adjusted Term SOFR is defined as the greater of (a) 2.5% and (b) three-month term SOFR. In the event that SOFR is unavailable, interest will accrue at a floating rate equal to the greater of (1) 7.0% and (2) the Alternate Base Rate plus 2.75% per year. The Alternate Base Rate is defined as the greatest of (a) the Prime Rate (b) Federal Funds Effective Rate plus 0.5% and (c) Adjusted Term SOFR plus 1.0%. The Federal Funds Effective rate is defined as the rate published by the Federal Reserve System as the overnight rate, or, if such rate is not so published, the average of the quotations for the day for such transaction received by Administrative Agent from three Federal funds brokers. As of OctoberÂ 31, 2024, the cash interest rate was approximately 8.1%. In addition to the 8.1% cash interest rate, a fixed rate equal to 5.0% per year accrues on the outstanding principal of the term loan. This capitalized portion of the interest is added to the principal amount of the outstanding term loan on a monthly basis and is due upon maturity. During the three months ended October 31, 2023 and 2024, $0.8 million and $1.4 million of interest was capitalized, respectively, and $2.2 million and $2.9 million of interest was capitalized during the nine months ended October 31, 2023 and 2024, respectively. The credit facility also requires payment upon maturity of the $7.3Â million Second PIK amendment fee, plus capitalized interest, as mentioned above per the August 2024 amendment. The amendment fee accrues interest at a rate of 9.5% per year. Due to the long-term nature of the Second PIK Amendment Fee, it was recorded at present value as an increase to other liabilities, noncurrent and an increase to debt issuance costs. The liability will be accreted to its full value over the term of the loan, with such accretion recorded as interest expense in other expense, net in the condensed consolidated statements of operations. Debt issuance costs are presented as an offset to the outstanding principal balance of the term loan on the condensed consolidated balance sheets and are being amortized as interest expense in other expense, net in the condensed consolidated statements of operations over the term of the loan using the effective interest rate method. Warrants issued in connection with the credit facility were recorded as an increase to other accrued liabilities with a corresponding increase to debt issuance costs, which is included in long-term debt on the Company's condensed consolidated balance sheets. Related interest expense is recognized in other expense, net in the condensed consolidated statements of operations using the effective interest method. See Note 13 "Stockholders' Deficit" for further details and outstanding balances regarding Class B common stock warrants.The balances in long-term debt consisted of the following (in thousands):As of January 31,As of October 31,20242024Principal$116,336Â $126,613Â Less: unamortized debt issuance costs(2,802)(11,039)Net carrying amount$113,534Â $115,574Â The credit facility contains customary conditions to borrowing, events of default and covenants, including covenants that restrict the Company's ability to dispose of assets, make material changes to the nature, control or location of the business, merge with or acquire other entities, incur indebtedness or encumbrances, make distributions to holders of the Company's capital stock, make certain investments or enter into transactions with affiliates. In addition, the Company is required to comply with a minimum annualized recurring revenue financial covenant, tested quarterly. The credit facility defines annualized recurring revenue as four times the Company's aggregate revenue for the immediately preceding quarter (net of recurring discounts and discounts for periods greater than one year) less the annual contract value of any customer contracts pursuant to which the Company was advised during such quarter would not be renewed at the end of the current term plus the annual contract value of existing customer contract increases during such quarter. The Company is also required to comply with a minimum trailing 12-month consolidated EBITDA (as defined by the credit facility)

covenant, which is tested quarterly, and adhere to a monthly minimum liquidity covenant that requires unrestricted cash on a consolidated basis of $25.0Â million deposited in pledged accounts located in the United States. Noncompliance with these covenants, or the occurrence of certain other events specified in the credit facility, could result in an event of default under the loan agreement. If an event of default has occurred and the Company is unable to obtain a waiver, any outstanding principal, interest and fees could become immediately due and payable. The Company was in compliance with the covenant terms of the credit facility on JanuaryÂ 31, 2024 and OctoberÂ 31, 2024.The Company incurred interest expense of $4.9 million and $5.3 million for the three months ended October 31, 2023 and 2024, respectively, and $14.2 million and $14.9 million for the nine months ended October 31, 2023 and 2024, respectively. X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for information about short-term and long-term debt arrangements, which includes amounts of borrowings under each line of credit, note payable, commercial paper issue, bonds indenture, debenture issue, own-share lending arrangements and any other contractual agreement to repay funds, and about the underlying arrangements, rationale for a classification as long-term, including repayment terms, interest rates, collateral provided, restrictions on use of assets and activities, whether or not in compliance with debt covenants, and other matters important to users of the financial statements, such as the effects of refinancing and noncompliance with debt covenants. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 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-URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 470 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/470/tableOfContentReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1I + Details Name: us-gaap_DebtDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 29 R19.htm IDEA: XBRL DOCUMENT v3.24.3 Commitments and Contingencies 9 Months Ended Oct. 31, 2024 Commitments and Contingencies Disclosure [Abstract] Â Commitments and Contingencies Commitments and ContingenciesLitigationLiabilities for loss contingencies arising from claims, assessments, litigation, fines, and penalties and other sources are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. Legal costs incurred in connection with loss contingencies are expensed as incurred. The Company is involved in legal proceedings from time to time arising in the normal course of business. Management believes that the outcome of these proceedings will not have a material impact on the Company's financial condition, results of operations, or liquidity. Warranties and IndemnificationThe Companyâ€™s subscription services are generally warranted to perform materially in accordance with the terms of the applicable customer service order under normal use and circumstances. Additionally, the Companyâ€™s arrangements generally include provisions for indemnifying customers against liabilities if its subscription services infringe a third partyâ€™s intellectual property rights. Furthermore, the Company may also incur liabilities if it breaches the security or confidentiality obligations in its arrangements. To date, the Company has not incurred significant costs and has not accrued a liability in the accompanying condensed consolidated financial statements as a result of these obligations.The Company has entered into service-level agreements with some of its customers defining levels of uptime reliability and performance and permitting those customers to receive credits for prepaid amounts related to unused subscription services if the Company fails to meet certain of the defined service levels. In very limited instances, the Company allows customers to early terminate their agreements if the Company repeatedly or significantly fails to meet those levels. If the Company repeatedly or significantly fails to meet contracted upon service levels, a contract may require a refund of prepaid unused subscription fees. To date, the Company has not experienced any significant failures to meet defined levels of uptime reliability and performance as set forth in its agreements and, as a result, the Company has not accrued any liabilities related to these agreements in the condensed consolidated financial statements.Letter of CreditIn conjunction with a September 2022 amendment to an existing lease agreement, the Company provided a $3.7 million letter of credit to secure the Companyâ€™s obligations to pay the landlord for the cost of improvements in excess of the landlord's contribution. No draws were made on the letter of credit and the letter of credit was canceled during the three months ended October 31, 2024. The amount underlying such letter of credit is reflected as restricted cash under cash, cash equivalents, and restricted cash in the Company's condensed consolidated balance sheets as of JanuaryÂ 31, 2024.Other Purchase CommitmentsThe Company has also entered into certain non-cancelable contractual commitments related to cloud infrastructure services in the ordinary course of business. There have been no material changes in these commitments as disclosed in the Annual Report on Form 10-K. X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for commitments and contingencies. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 405 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/405-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/450/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 440 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/440/tableOfContent + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 30 R20.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Deficit 9 Months Ended Oct. 31, 2024 Equity [Abstract] Â Stockholders' Deficit Stockholders' DeficitPreferred StockThe Company's Board of Directors has the authority, without further action by the Company's stockholders, to issue up toÂ 10,000,000Â shares of preferred stock in one or more series and to fix the rights, preferences, and privileges thereof, including voting rights. As of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, no shares of preferred stock were issued and outstanding.Common StockThe Company hasÂ twoÂ classes of common stock, ClassÂ A and ClassÂ B. Each share of ClassÂ A common stock is entitled to 40 votes per share and is convertible at any time into one share of ClassÂ B common stock. Each share of ClassÂ A common stock will convert automatically into one share of ClassÂ B common stock upon any transfer, whether or not for value. Each share of ClassÂ B common stock is entitled to one vote per share. Holders of ClassÂ A common stock and ClassÂ B common stock vote together as a single class on all matters (including the election of directors) submitted to a vote of stockholders, unless otherwise required by law or the Company's certificate of incorporation. Subject to preferences that may be applicable to any then-outstanding preferred stock, holders of ClassÂ A common stock and ClassÂ B common stock are entitled to receive dividends, if any, as may be declared by the Company's board of directors.At JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, there were 3,263,659 shares of Class A common stock authorized, issued and outstanding.At JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, there were 500,000,000 shares of Class B common stock authorized. At JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, there were 33,655,756 and 35,841,729 shares of Class B common stock issued and outstanding, respectively. Class B Common Stock Warrants In connection with a line of credit signed in July 2016, the Company issued warrants to purchase shares of Class B common stock. As of OctoberÂ 31, 2024, there were 3,333 shares of Class B common stock subject to issuance under outstanding warrants, which are exercisable at $34.35 per share. These warrants expire in 2026.In connection with the credit facility, the Company issued warrants to purchase shares of Class B common stock. As of OctoberÂ 31, 2024, there were 1,211,954 shares of Class B common stock subject to issuance under outstanding warrants, which are exercisable at $0.01 per share. These warrants have expiration dates in 2028. X - ReferencesNo definition available. + Details Name: us-gaap_EquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for equity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-6Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-6Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 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Plans 9 Months Ended Oct. 31, 2024 Share-Based Payment Arrangement [Abstract] Â Equity Incentive Plans Equity Incentive PlansIn April 2011, the Company established the 2011 Equity Incentive Plan (2011 Plan), which was amended in September 2011 to provide for the issuance of stock options and other stock-based awards. In June 2018, the Company adopted the 2018 Equity Incentive Plan (2018 Plan). The 2018 Plan provides for the grant of incentive and nonstatutory stock options, restricted stock, RSUs, stock appreciation rights, performance units, and performance shares to employees, consultants, and members of the Company's board of directors. The number of shares available for issuance under the 2018 Plan includes an annual increase on the first day of each fiscal year equal to the least of: (1)Â 3,500,000Â shares; (2)Â 5%Â of the outstanding shares of Class A and Class B common stock as of the last day of the immediately preceding fiscal year; and (3) such other amount as the Company's board of directors may determine no later than the last day of the immediately preceding year. During the nine months ended October 31, 2024, the number of shares available for grant under the 2018 Plan was increased by 1,845,970 shares. As of OctoberÂ 31, 2024, there were 2,954,248 shares available for grant under the 2018 Plan.In connection with the IPO, the 2011 Plan was terminated. With the establishment of the 2018 Plan, the Company no longer grants equity-based awards under the 2011 Plan and any shares that expire, terminate, are forfeited or repurchased by the Company, or are withheld by the Company to cover tax withholding obligations, under the 2011 Plan, will become available for future grant under the 2018 Plan. The Company recognized stock-based compensation expense related to its equity incentive plans as follows (in thousands):Three Months Ended October 31,Nine Months Ended October 31,20232024202320242024Cost of revenue:Subscription$670$784$1,958$2,389Professional services and other3592951,311942Sales and marketing6,3644,75419,26015,238Research and development4,6214,03814,21412,529General and administrative4,1743,08010,64212,075Other expense, net181Â 210Â 516Â 603Â Total$16,369Â $13,161Â $47,901Â $43,776Â Stock OptionsStock options typically vest over a four-year period and have a term of ten years from the date of grant.

There were no stock options granted during the three and nine months ended October 31, 2023 and the three and nine months ended October 31, 2024. The following table sets forth the outstanding common stock options and related activity for the nine months ended October 31, 2024:Shares Subject to Outstanding OptionsWeighted- Average Exercise Price per ShareWeighted-Average Remaining Contractual Term (years)Aggregate Intrinsic Value (in thousands)Outstanding as of January 31, 2024793,314$26.52Â 1.0$â€”Â Expired(716,516)25.57Â Outstanding as of October 31, 202476,798$35.37Â 1.8$â€”Â No options were exercised during the three and nine months ended October 31, 2024.As of OctoberÂ 31, 2024, all outstanding stock options were vested and exercisable and stock-based compensation expense related to all outstanding stock options has been recognized.Restricted Stock UnitsRestricted stock units (RSUs) granted under the Plan primarily vest and settle upon the satisfaction of a service-based condition. The service-based condition for these awards is generally satisfied over three or four years with a cliff vesting period of one or two years and quarterly vesting thereafter. RSUs include performance-based restricted stock units (PSUs), which are subject to a market condition and settle upon the satisfaction of a service-based condition. Disclosures related to RSU activity include the impact of PSUs.The following table sets forth the outstanding RSUs and related activity for the nine months ended October 31, 2024:Number of Shares Weighted- Average Grant Date Fair ValueOutstanding as of January 31, 20244,726,290$25.61Â Granted3,272,1047.91Â Vested(1,984,956)26.74Â Canceled(475,355)30.84Â Outstanding as of October 31, 20245,538,083$15.18Â As of OctoberÂ 31, 2024, there was $77.0 million of unrecognized stock-based compensation expense related to outstanding RSUs which is expected to be recognized over a weighted-average period of 2.2 years.Employee Stock Purchase PlanIn June 2018, the Company's board of directors adopted the ESPP. The number of shares of Class B common stock available for issuance under the ESPP increases on the first day of each fiscal year equal to the least of: (1)Â 1,050,000Â shares of Class B common stock, (2)Â 1.5%Â of the outstanding shares of Class A and Class B common stock of the Company on the last day of the immediately preceding fiscal year, and (3)Â such other amount as the administrator of the ESPP may determine on or before the last day of the immediately preceding year. During the nine months ended October 31, 2024, the number of shares available under the ESPP was increased by 553,791 shares. As of OctoberÂ 31, 2024, there were 471,002 shares available under the ESPP.The ESPP generally provides for consecutive overlapping 12-month offering periods comprising two six-month purchase periods. The offering periods are scheduled to start on the first trading day on or after April 1 and October 1 of each year. The ESPP is intended to qualify as a tax-qualified plan under Section 423 of the Internal Revenue Code and permits participants to elect to purchase shares of Class B common stock through payroll deductions of up to 25% of their eligible compensation. Under the ESPP, a participant may purchase a maximum of 300 shares during each purchase period.Amounts deducted and accumulated by the participant will be used to purchase shares of Class B common stock at the end of each purchase period. The purchase price of the shares will beÂ 85%Â of the lower of the fair market value of Class B common stock on the first trading day of each offering period or the fair market value of Class B common stock on the applicable exercise date. If the fair market value of a share of Class B common stock on the exercise date of an offering period is less than it was on the first trading day of that offering period, participants automatically will be withdrawn from that offering period following their purchase of shares on the exercise date and will be re-enrolled in a new offering period. Participants may end their participation at any time during an offering period and will be paid their accrued contributions that have not yet been used to purchase shares of Class B common stock. Participation ends automatically upon termination of employment.As of OctoberÂ 31, 2024, a total of approximately 303,206 shares were issuable to employees based on estimated shares available and contribution elections made under the ESPP. Estimated shares available were estimated assuming that the plan will be increased by an amount approximating 1.5% of shares outstanding as of January 31, 2025. As of OctoberÂ 31, 2024, total unrecognized stock-based compensation related to the ESPP was $0.6 million, which is expected to be recognized over a weighted-average period of 0.7 years. X - DefinitionThe entire disclosure for share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (l) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsShareBasedPaymentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 32 R22.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes 9 Months Ended Oct. 31, 2024 Income Tax Disclosure [Abstract] Â Income Taxes Income TaxesThe Company calculated the year-to-date income tax provision by applying the estimated annual effective tax rate to the year-to-date pre-tax income for each applicable jurisdiction and adjusted for discrete tax items in the period. The Company's tax expense wasÂ $0.3Â millionÂ and $0.2Â million for the three months ended October 31, 2023 and 2024, respectively, andÂ $0.8Â millionÂ and $0.6Â million for the nine months ended October 31, 2023 and 2024, respectively. The income tax for these periodsÂ was primarily attributable to foreign and state taxes.For the periods presented, the difference between the U.S. statutory rate and the Company's effective tax rate is primarily due to the full valuation allowance on its U.S. tax assets. The effective tax rate is also impacted by earnings realized in foreign jurisdictions. X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12CReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12BReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 270 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477891/740-270-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.5.Q1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/740/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-14Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-21Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 11.C) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_IncomeTaxDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 33 R23.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share 9 Months Ended Oct. 31, 2024 Earnings Per Share [Abstract] Â Net Loss Per Share Net Loss Per ShareThe Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Companyâ€™s net losses. The following table sets forth the calculation of basic and diluted net loss per share during the periods presented (in thousands, except per share amounts):Three Months Ended October 31,20232024Class AClass BClass AClass BNumerator:Net loss$(1,475)$(14,938)$(1,577)$(17,184)Denominator:Weighted-averageÂ number of shares used in computing net loss per share, basic and diluted3,264Â 33,046Â 3,264Â 35,568Â Net loss per share, basic and diluted(0.45)(0.45)(0.48)(0.48)Nine Months Ended October 31,20232024Class AClass BClass AClass BNumerator:Net loss$(5,185)$(51,699)$(5,484)$(58,774)Denominator:Weighted-averageÂ number of shares used in computing net loss per share, basic and diluted3,264Â 32,548Â 3,264Â 34,979Â Net loss per share, basic and diluted(1.59)(1.59)(1.68)(1.68)Since the Company was in a loss position for all periods presented, basic net loss per share is the same as diluted net loss per share for all periods as the inclusion of all potential common shares outstanding would have been anti-dilutive. The weighted-average impact of potentially dilutive securities that were not included in the diluted per share calculations because they would be anti-dilutive was as follows (in thousands):Three Months Ended October 31,Nine Months Ended October 31,20232024202320240ptions to purchase common stock1Â â€”Â 3Â â€”Â Restricted stock units257Â 49Â 475Â 87Â Employee stock purchase program73Â â€”Â â€”Â â€”Â Common stock warrantsâ€”Â 1,010Â â€”Â 454Â 331Â 1,059Â 478Â 541Â X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for earnings per share. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/260/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-3 + Details Name: us-gaap_EarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 34 R24.htm IDEA: XBRL DOCUMENT v3.24.3 Pay vs Performance Disclosure - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Jul. 31, 2024 Apr. 30, 2024 Oct. 31, 2023 Jul. 31, 2023 Apr. 30, 2023 Oct. 31, 2024 Oct. 31, 2023 Pay vs Performance Disclosure Â Â Â Â Â Â Â Â Â Â Net loss $ (18,761) $ (19,490) $ (26,007) $ (16,413) $ (16,068) $ (24,403) $ (64,258) $ (56,884) X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 402 -Subsection v -Paragraph 1 + Details Name: ecd_PvpTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards

Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 35 R25.htm IDEA: XBRL DOCUMENT v3.24.3 Insider Trading Arrangements 3 Months Ended Oct. 31, 2024 Trading Arrangements, by Individual Â Rule 10b5-1 Arrangement Adopted false Non-Rule 10b5-1 Arrangement Adopted false Rule 10b5-1 Arrangement Terminated false Non-Rule 10b5-1 Arrangement Terminated false X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TradingArrByIndTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 36 R26.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies (Policies) 9 Months Ended Oct. 31, 2024 Accounting Policies [Abstract] Â Basis of Accounting The accompanying unaudited condensed consolidated financial statements, which include the accounts of the Company and its wholly owned subsidiaries, have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). All intercompany balances and transactions have been eliminated in consolidation. The Companyâ€™s fiscal year ends on January 31. Use of Estimates Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported in the condensed consolidated financial statements and the accompanying notes. The Company bases its estimates on historical experience and on other assumptions that its management believes are reasonable under the circumstances.Â Actual results could differ from those estimates. The Companyâ€™s estimates and judgments include the determination of standalone selling prices for the Companyâ€™s services, which are used to determine revenue recognition for arrangements with multiple performance obligations; the amortization period for deferred contract acquisition costs; valuation of the Companyâ€™s stock-based compensation and related service period; useful lives of fixed assets; the fair value of warrants; capitalization and estimated useful life of internal-use software; the incremental borrowing rate used to calculate the present value of capitalized leases; evaluation for impairment of long-lived and intangible assets including goodwill; andÂ the allowance for doubtful accounts and expected credit losses. Foreign Currency Foreign CurrencyThe functional currencies of the Companyâ€™s foreign subsidiaries are the respective local currencies. The cumulative effect of translation adjustments arising from the use of differing exchange rates from period to period is included in accumulated other comprehensive income within the condensed consolidated balance sheets. Changes in the cumulative foreign translation adjustment are reported in the condensed consolidated statements of stockholdersâ€™ deficit and the condensed consolidated statements of comprehensive loss. Transactions denominated in currencies other than the functional currency are remeasured at the end of the period and when the related receivable or payable is settled, which may result in transaction gains or losses. Foreign currency transaction gains and losses are included in other expense, net in the condensed consolidated statements of operations. All assets and liabilities denominated in a foreign currency are translated into U.S. dollars at the exchange rate on the balance sheet date. Revenue and expenses are translated at the average exchange rate during the period, and equity balances are translated using historical exchange rates. Segment Information Segment InformationThe Company operates as one operating segment. The Companyâ€™s chief operating decision maker is its chief executive officer, who reviews financial information presented on a consolidated basis for purposes of making operating decisions, assessing financial performance and allocating resources. Cash and Cash Equivalents and Restricted Cash Cash, Cash Equivalents, and Restricted CashCash and cash equivalents consist of cash on hand, money market funds and highly liquid investments purchased with an original maturity date of 90 days or less from the date of purchase. The fair value of cash equivalents approximated their carrying value as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024. Restricted cash related to a letter of credit established in conjunction with an amendment to an existing lease agreement. The letter of credit was canceled during the three months ended October 31, 2024. Accounts Receivable Accounts ReceivableAccounts receivable are recorded at the invoiced amount (net of allowance), do not require collateral, and do not bear interest. The Companyâ€™s payment terms generally provide that customers pay within 30 days of the invoice date. Allowance for Doubtful Accounts The Company maintains an allowance for doubtful accounts and expected credit losses for amounts the Company does not expect to collect. In establishing the required allowance, management considers historical losses, current market conditions, customersâ€™ financial condition and credit quality, the age of the receivables, and current payment patterns. Account balances are written off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Contract Acquisition Costs, Revenue Recognition, Deferred Revenue and Cost of Revenue Contract Acquisition CostsContract acquisition costs, net are stated at cost net of accumulated amortization and primarily consist of deferred sales commissions, which are considered incremental and recoverable costs of obtaining a contract with a customer. Contract acquisition costs for initial contracts are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to beÂ approximately four years. The period of benefit is determined by taking into consideration contractual terms, expected customer life, changes in the Company's technology and other factors. Contract acquisition costs for renewal contracts are not commensurate with contract acquisition costs for initial contracts and are recorded as expense when incurred if the period of benefit is one year or less. If the period of benefit is greater than one year, costs are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to be two years. Contract acquisition costs related to professional services and other performance obligations with a period of benefit of one year or less are recorded as expense when incurred. Amortization of contract acquisition costs is included in sales and marketing expenses in the accompanying condensed consolidated statements of operations. Revenue RecognitionThe Company derives revenue primarily from subscription revenue, which consists of subscription-based agreements and, to a lesser extent, consumption-based agreements for its cloud-based platform. The Company also sells professional services. Revenue is recognized when control of these services is transferred to customers in an amount that reflects the consideration to which the Company expects to be entitled to in exchange for those services, net of sales taxes. For sales through channel partners, the Company considers the channel partner to be the end customer for the purposes of revenue recognition as the Company's contractual relationships with channel partners do not depend on the sale of the Company's services to their customers and payment from the channel partner is not contingent on receiving payment from their customers. The Company's contractual relationships with channel partners do not allow returns, rebates, or price concessions. Pricing is generally fixed at contract inception and therefore, the Company's contracts do not contain a significant amount of variable consideration.Revenue recognition is determined through the following steps: â€¢Identification of the contract, or contracts, with a customer â€¢Identification of the performance obligations in the contract â€¢Determination of the transaction price â€¢Allocation of the transaction price to the performance obligations in the contract â€¢Recognition of revenue when, or as, performance obligations are satisfied Subscription Revenue Revenue from subscription-based agreements primarily consists of fees paid by customers to access the Companyâ€™s cloud-based platform, including support services. The majority of the Company's subscription-based agreements have multi-year contractual terms and a smaller percentage have annual contractual terms. Revenue is recognized ratably over the related contractual term beginning on the date that the platform is made available to a customer. Access to the platform represents a series of distinct services as the Company continually provides access to and fulfills its obligation to the end customer over the subscription term. The series of distinct services represents a single performance obligation that is satisfied over time. The Company recognizes revenue ratably because the customer receives and consumes the benefits of the platform throughout the contract period. The Company's contracts are generally non-cancelable. Consumption-based agreements utilize a tiered pricing structure for an annual purchase commitment based upon an estimated volume of usage. Revenue from the annual purchase commitment in consumption-based contracts is also recognized ratably over the related contractual term of the contract. Amounts for the annual purchase commitments do not carry-over beyond each annual commitment period.Professional Services and Other Revenue Professional services revenue consists of implementation services sold with new subscriptions as well as professional services sold separately. Other revenue includes training and education. Professional services arrangements are billed in advance, and revenue from these arrangements is recognized as the services are provided, generally based on hours incurred. Training and education revenue is also recognized as the services are provided. Contracts with Multiple Performance Obligations Most of the Company's contracts with new customers contain multiple performance obligations, generally consisting of subscriptions and professional services. For these contracts, individual performance obligations are accounted for separately if they are distinct. The transaction price is allocated to the separate performance obligations on a relative standalone selling price basis. Standalone selling prices are determined based on historical standalone selling prices, taking into consideration overall pricing objectives, market conditions and other factors, including contract value, customer demographics, platform tier, and the number and types of users within the contract. Deferred RevenueThe Company's contracts are typically billed annually in advance. Deferred revenue includes amounts collected or billed in excess of revenue recognized. Deferred revenue is recognized as revenue as the related performance obligations are satisfied. Deferred revenue that will be recognized during the succeeding twelve-month period is recorded as a current liability and the remaining portion is recorded as a noncurrent liability.Cost of RevenueCost of subscription revenue consists primarily of third-party hosting services and data center capacity; employee-related costs directly associated with cloud infrastructure and customer support personnel, including salaries, benefits, bonuses and stock-based compensation; amortization expense associated with capitalized software development costs; depreciation expense associated with computer equipment and software; certain fees paid to various third parties for the use of their technology and services; and allocated overhead. Allocated overhead includes items such as information technology infrastructure, rent, and employee benefit costs. Cost of professional services and other revenue consists primarily of employee-related costs associated with these services, including stock-based compensation; third-party consultant fees; and allocated overhead. Property and Equipment, Net Property and Equipment, NetProperty and equipment, net, are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets or over the related lease terms (if shorter). Repairs and maintenance costs are expensed as incurred.The estimated useful lives of property and equipment are as follows:Computer equipment and software2-3 yearsFurniture, vehicles and office equipment3 yearsLeasehold improvementsShorter of remaining lease term or estimated useful life Leases LeasesAt the inception of a contract, the Company determines whether the contract is or contains a lease. Leases with a term greater than one year are recognized on the balance sheet as right-of-use (ROU) assets and lease liabilities. The Company has elected the short-term leases practical expedient which allows any leases with a term of 12 months or less to be considered short-term and thus not have an ROU asset or lease liability recognized on the balance sheet.ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date. As these leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The incremental borrowing rate is the rate incurred to borrow on a collateralized basis over a similar term and amount equal to the lease payments in a similar economic environment. The operating lease ROU asset also includes any lease payments made in advance of lease expense and excludes lease incentives and initial direct costs incurred. Certain lease terms include options to terminate or extend the lease for periods of one to three years. The Company does not include these optional periods in its minimum lease terms or in the determination of the ROU assets and lease liabilities associated with these leases unless the options are reasonably certain to be exercised. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term. ROU assets are subject to evaluation for impairment or disposal on a basis consistent with other long-lived assets.The Company has lease agreements with lease and non-lease components which the Company has elected to account for as a single lease component. On the lease commencement date, the Company establishes assets and liabilities for the present value of estimated future costs to retire long-lived assets at the termination or expiration of a lease. Such assets are depreciated over the lease term to operating expense. Capitalized Internal-Use Software Costs Capitalized Internal-Use Software CostsThe Company capitalizes certain costs related to development of its platform incurred during the application development stage. Costs related to preliminary project activities and post-implementation activities are expensed as incurred. Maintenance and training costs are also expensed as incurred. Capitalized costs are included in property and equipment. Capitalized internal-use software is amortized generally as subscription cost of revenue, with a smaller portion related to operations amortized as research and development within operating expenses. All capitalized internal-use software is amortized on a straight-line basis over its estimated useful life, which is generally three years. Management evaluates the useful lives of these assets on an annual basis and tests for impairment whenever events or changes in circumstances occur that could impact the recoverability of these assets. Goodwill and Intangible Assets Goodwill and Intangible AssetsGoodwill represents the excess of the purchase price in a business combination over the fair value of net tangible and intangible assets acquired. Goodwill and indefinite-lived intangible assets are not amortized, but rather tested for impairment at least annually on November 1 or more often if and when circumstances indicate that the carrying value may not be recoverable. Finite-lived intangible assets are amortized over their useful lives.Goodwill is tested for impairment based on reporting units. The Company periodically reevaluates the business and has determined that it continues to operate in one segment, which is also considered the sole reporting unit. Therefore, goodwill is tested for impairment at the consolidated level. The Company reviews its long-lived assets, including property and equipment, finite-lived intangible assets, and ROU assets for impairment whenever an event or change in facts and circumstances indicates that their carrying amounts may not be recoverable. Recoverability of these assets is measured by comparing the carrying amount to the estimated undiscounted future cash flows expected to be generated. If the carrying amount exceeds the undiscounted cash flows, the assets are determined to be impaired and an impairment charge is recognized as the amount by which the carrying amount exceeds fair value.There was no goodwill acquired and no impairment charges for goodwill during the periods presented. Advertising Costs Advertising CostsAdvertising costs are expensed as incurred. Research and Development Research and DevelopmentResearch and development expenses consist primarily of employee-related costs for the design and development of the Company's platform, contractor costs to supplement staff levels, third-party web services, consulting services, and allocated

overhead.Â Research and development expenses, other than software development costs qualifying for capitalization, are expensed as incurred. Stock-Based Compensation Stock-Based CompensationThe Company has granted stock-based awards, consisting of stock options and restricted stock units, to its employees, certain consultants and certain members of its board of directors. The Company records stock-based compensation based on the grant date fair value of the awards, which include stock options and restricted stock units, and recognizes the fair value of those awards as expense using the straight-line method over the requisite service period of the award. For restricted stock units that contain market conditions, the Company recognizes stock-based compensation based on the estimated grant date fair value of market condition awards using a Monte Carlo simulation, and the awards are expensed over the service period using an accelerated attribution method. Stock-based compensation expense related to purchase rights issued under the 2018 Employee Stock Purchase Plan, as amended (ESPP) is based on the Black-Scholes option-pricing model fair value of the estimated number of awards as of the beginning of the offering period. Stock-based compensation expense is recognized using the straight-line method over the offering period. Income Taxes Income TaxesThe Company accounts for income taxes in accordance with the liability method of accounting for income taxes. Under this method,Â the Company recognizes a liability or asset for the deferred income tax consequences of all temporary differences between the tax basis of assets and liabilities and their reported amounts in the condensed consolidated financial statements that will result in taxable or deductible amounts in future years when the reported amounts of the assets and liabilities are recovered or settled. These deferred income tax assets or liabilities are measured using the enacted tax rates that will be in effect when the differences are expected to affect taxable income. Valuation allowances are provided when it is more-likely-than-not that some or all of the deferred income tax assets may not be realized. In assessing the need for a valuation allowance, the Company has considered its historical levels of income, expectations of future taxable income and ongoing tax planning strategies. Because of the uncertainty of the realization of its deferred tax assets, the Company has a full valuation allowance for domestic net deferred tax assets, including net operating loss carryforwards, and tax credits related primarily to research and development. Realization of its deferred tax assets is dependent primarily upon future U.S. taxable income.Tax positions are recognized in the condensed consolidated financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities. The Companyâ€™s policy for recording interest and penalties related to income taxes, including uncertain tax positions, is to record such items as a component of the provision for income taxes. Concentration of Credit Risk Concentrations of Credit Risk and Significant CustomersFinancial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash, cash equivalents, and accounts receivable. Cash denominated in currencies other than the United States dollar represented 28% and 36% of total cash, cash equivalents, and restricted cash as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024, respectively.The Company maintains its cash accounts with financial institutions where, at times, deposits exceed federal insured limits. The Company may invest its excess cash in money market funds, certificates of deposit, or in short-term investments consisting of highly-rated debt securities. Concentration of Significant Customers The Company is primarily dependent upon third parties in order to meet the uptime and performance requirements of its customers. Any disruption of or interference with the Company's use of these third parties would impact operations. Net Loss per Share Net Loss per ShareThe Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Companyâ€™s net losses.Basic net loss per share is computed by dividing net loss by the weighted-average number of shares of common stock outstanding during the period. Diluted net loss per share is computed by dividing net loss attributable to common stockholders by the weighted-average number of shares of common stock outstanding during the period increased by common shares that could be issued upon conversion or exercise of other outstanding securities to the extent those additional common shares would be dilutive. The dilutive effect of potentially dilutive securities is reflected in diluted net loss per share by application of the treasury stock method. During periods when the Company is in a net loss position, basic net loss per share is the same as diluted net loss per share as the effects of potentially dilutive securities are anti-dilutive. Recent Accounting Pronouncements Recent Accounting PronouncementsIn November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires additional operating segment disclosures in annual and interim consolidated financial statements. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2023 and for interim periods beginning after December 15, 2024 on a retrospective basis, with early adoption permitted. The Company is currently evaluating the impact of adopting ASU 2023-07.In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosures of disaggregated income taxes paid and the effective tax rate reconciliation. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2024 on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting ASU 2023-09. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for advertising cost. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -SubTopic 35 -Topic 720 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483406/720-35-50-1 + Details Name: us-gaap_AdvertisingCostsPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for basis of accounting, or basis of presentation, used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). + ReferencesNo definition available. + Details Name: us-gaap_BasisOfAccountingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for cash and cash equivalents, including the policy for determining which items are treated as cash equivalents. Other information that may be disclosed includes (1) the nature of any restrictions on the entity's use of its cash and cash equivalents, (2) whether the entity's cash and cash equivalents are insured or expose the entity to credit risk, (3) the classification of any negative balance accounts (overdrafts), and (4) the carrying basis of cash equivalents (for example, at cost) and whether the carrying amount of cash equivalents approximates fair value. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-1 + Details Name: us-gaap_CashAndCashEquivalentsPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for credit risk. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 942 -SubTopic 825 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478898/942-825-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1 + Details Name: us-gaap_ConcentrationRiskCreditRisk Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for credit loss on financial instrument measured at amortized cost basis, net investment in lease, off-balance sheet credit exposure, and available-for-sale debt security. Includes, but is not limited to, methodology used to estimate allowance for credit loss, how writeoff of uncollectible amount is recognized, and determination of past due status and nonaccrual status. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.M.2.Q4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483530/326-20-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-14Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 30 -Paragraph 5A -Publisher FASB -URI https://asc.fasb.org/1943274/2147479391/326-20-30-5AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3C -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-3CReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 35 -Paragraph 8A -Publisher FASB -URI https://asc.fasb.org/1943274/2147479366/326-20-35-8AReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3D -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-3DReference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479344/326-20-45-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 30 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147479175/326-30-30-1BReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3C -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-3CReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3A -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-3AReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3D -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-3DReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 35 -Paragraph 13A -Publisher FASB -URI https://asc.fasb.org/1943274/2147479148/326-30-35-13AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 30 -Paragraph 4A -Publisher FASB -URI https://asc.fasb.org/1943274/2147479391/326-20-30-4AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 35 -Paragraph 7A -Publisher FASB -URI https://asc.fasb.org/1943274/2147479148/326-30-35-7AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-21Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-11Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-7Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479319/326-20-50-17 + Details Name: us-gaap_CreditLossFinancialInstrumentPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for computing basic and diluted earnings or loss per share for each class of common stock and participating security. Addresses all significant policy factors, including any antidilutive items that have been excluded from the computation and takes into account stock dividends, splits and reverse splits that occur after the balance sheet date of the latest reporting period but before the issuance of the financial statements. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 260 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 260 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-2 + Details Name: us-gaap_EarningsPerSharePolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for (1) transactions denominated in a currency other than the reporting enterprise's functional currency, (2) translating foreign currency financial statements that are incorporated into the financial statements of the reporting enterprise by consolidation, combination, or the equity method of accounting, and (3) remeasurement of the financial statements of a foreign reporting enterprise in a hyperinflationary economy. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/830/tableOfContent + Details Name: us-gaap_ForeignCurrencyTransactionsAndTranslationsPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for goodwill and intangible assets. This accounting policy also may address how an entity assesses and measures impairment of goodwill and intangible assets. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-30/tableOfContentReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-20/tableOfContent + Details Name: us-gaap_GoodwillAndIntangibleAssetsPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for income taxes, which may include its accounting policies for recognizing and measuring deferred tax assets and liabilities and related valuation allowances, recognizing investment tax credits, operating loss carryforwards, tax credit carryforwards, and other carryforwards, methodologies for determining its effective income tax rate and the characterization of interest and penalties in the financial statements. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-20Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-19Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482525/740-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(h)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-9Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482525/740-10-45-28Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-1 + Details Name: us-gaap_IncomeTaxPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for costs incurred when both (1) the software is acquired, internally developed, or modified solely to meet the entity's internal needs, and (2) during the software's development or modification, no substantive plan exists or is being developed to market the software externally. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 40 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-40/tableOfContent + Details Name: us-gaap_InternalUseSoftwarePolicy Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for leasing arrangement entered into by lessee. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-1 + Details Name: us-gaap_LesseeLeasesPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for major customers. Major customers are those that the loss of such customers would have a material adverse effect on the entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-16 + Details Name: us-gaap_MajorCustomersPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy pertaining to new accounting pronouncements that may impact the

entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact. + ReferencesNo definition available. + Details Name: us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for long-lived, physical asset used in normal conduct of business and not intended for resale. Includes, but is not limited to, work of art, historical treasure, and similar asset classified as collections. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 6 -SubTopic 360 -Topic 958 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477798/958-360-50-6Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -SubTopic 360 -Topic 958 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477798/958-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for receivable. Includes, but is not limited to, accounts receivable and financing receivable. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 310 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481569/310-20-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-2 + Details Name: us-gaap_ReceivablesPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for costs it has incurred (1) in a planned search or critical investigation aimed at discovery of new knowledge with the hope that such knowledge will be useful in developing a new product or service, a new process or technique, or in bringing about a significant improvement to an existing product or process; or (2) to translate research findings or other knowledge into a plan or design for a new product or process or for a significant improvement to an existing product or process. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 730 -SubTopic 10 -Name Accounting Standards Codification -Section 05 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483044/730-10-05-1 + Details Name: us-gaap_ResearchAndDevelopmentExpensePolicy Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for revenue from contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-17Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-19Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 9: http://www.xbrl.org/2003/role/exampleRef -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (e) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-4Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for segment reporting. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 36 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-36Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29 + Details Name: us-gaap_SegmentReportingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for award under share-based payment arrangement. Includes, but is not limited to, methodology and assumption used in measuring cost. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.C.Q3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.D.1.Q5) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.D.3.Q2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.D.2.Q6) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationOptionAndIncentivePlansPolicy Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for the use of estimates in the preparation of financial statements in conformity with generally accepted accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-9Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 11 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 12 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-12Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-8 + Details Name: us-gaap_UseOfEstimates Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 37 R27.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies (Tables) 9 Months Ended Oct. 31, 2024 Accounting Policies [Abstract] Â Schedule of Estimated Useful Lives of Property, Plant and Equipment The estimated useful lives of property and equipment are as follows:Computer equipment and software2-3 yearsFurniture, vehicles and office equipment3 yearsLeasehold improvementsShorter of remaining lease term or estimated useful lifeProperty and equipment, net consisted of the following (in thousands):As of January 31,As of October 31,20242024Capitalized internal-use software development costs$55,018$62,628Computer equipment and software1,9972,045Leasehold improvements3,9494,376Furniture, vehicles and office equipment1,1581,74562,12270,794Less accumulated depreciation and amortization(35,119)(42,857)$27,003$27,937 X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 38 R28.htm IDEA: XBRL DOCUMENT v3.24.3 Cash, Cash Equivalents, and Restricted Cash (Tables) 9 Months Ended Oct. 31, 2024 Cash and Cash Equivalents [Abstract] Â Cash, Cash Equivalents and Short-Term Investments The amortized cost and estimated fair value of the Companyâ€™s cash, cash equivalents, and restricted cash as ofÂ JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 were as follows (in thousands):January 31, 2024Amortized CostUnrealized GainUnrealized LossEstimated Fair ValueCash$45,297Â $â€”Â $â€”Â $45,297Â Cash equivalents:Money market funds11,942Â â€”Â â€”Â 11,942Â Restricted cash(1)3,700Â â€”Â â€”Â 3,700Â Total cash, cash equivalents, and restricted cash$60,939Â $â€”Â $â€”Â $60,939Â October 31, 2024Amortized CostUnrealized GainUnrealized LossEstimated Fair ValueCash$27,724Â $â€”Â $â€”Â $27,724Â Cash equivalents:Money market funds13,201Â â€”Â â€”Â 13,201Â Total cash, cash equivalents, and restricted cash$40,925Â $â€”Â $â€”Â $40,925Â (1)Related to a letter of credit that was outstanding as of January 31, 2024. See Footnote 12 "Commitments and Contingencies" for further details regarding this letter of credit. X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the components of cash, cash equivalents, and investments. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfCashCashEquivalentsAndShortTermInvestmentsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 39 R29.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements (Tables) 9 Months Ended Oct. 31, 2024 Fair Value Disclosures [Abstract] Â Summary of Assets Measured at Fair Value on Recurring Basis The following tables summarize the assets measured at fair value on a recurring basis as of JanuaryÂ 31, 2024 and OctoberÂ 31, 2024 by level within the fair value hierarchy (in thousands):January 31, 2024Level 1Level 2Level 3TotalCash equivalents:Money market funds$11,942Â $â€”Â $â€”Â $11,942Â Total cash equivalents$11,942Â $â€”Â $â€”Â $11,942Â October 31, 2024Level 1Level 2Level 3TotalCash equivalents:Money market funds$13,201Â $â€”Â $â€”Â $13,201Â Total cash equivalents$13,201Â $â€”Â $â€”Â $13,201Â Financial liability:Warrants$â€”Â $â€”Â $11,091Â $11,091Â Change in Fair Value of Warrant Liability The changes in the fair value of the warrant liability were as follows (in thousands):Balance as of January 31, 2024$â€”Â Issuance of Class B common stock warrants11,058Â Change in fair value of Class B common stock warrants33Â Balance as of October 31, 2024$11,091Â Schedule of Valuation Assumptions Used in Warrant Liabilities The value of the warrant liabilities are estimated using the Black-Scholes option-pricing model with the following assumptions: Nine months ended October 31, 2024Expected stock price volatility70% - 79%Expected term3.3 - 4.0 yearsRisk-free interest rate3.81% - 4.80%Expected dividend yieldâ€” X - DefinitionTabular disclosure of input and valuation technique used to measure fair value and change in valuation approach and technique for each separate class of asset and liability measured on recurring and nonrecurring basis. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisValuationTechniquesTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the fair value measurement of liabilities using significant unobservable inputs (Level 3), a reconciliation of the beginning and ending balances, separately presenting changes attributable to the following: (1) total gains or losses for the period (realized and unrealized), segregating

those gains or losses included in earnings (or changes in net assets), and gains or losses recognized in other comprehensive income (loss) and a description of where those gains or losses included in earnings (or changes in net assets) are reported in the statement of income (or activities); (2) purchases, sales, issues, and settlements (each type disclosed separately); and (3) transfers in and transfers out of Level 3 (for example, transfers due to changes in the observability of significant inputs) by class of liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets and liabilities, including [financial] instruments measured at fair value that are classified in stockholders' equity, if any, that are measured at fair value on a recurring basis. The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_ScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 40 R30.htm IDEA: XBRL DOCUMENT v3.24.3 Property and Equipment (Tables) 9 Months Ended Oct. 31, 2024 Property, Plant and Equipment [Abstract] Â Schedule of Property and Equipment The estimated useful lives of property and equipment are as follows:Computer equipment and software2-3 yearsFurniture, vehicles and office equipment3 yearsLeasehold improvementsShorter of remaining lease term or estimated useful lifeProperty and equipment, net consisted of the following (in thousands):As of January 31,As of October 31,20242024Capitalized internal-use software development costs$55,018$62,628Computer equipment and software1,9972,045Leasehold improvements3,9494,376Furniture, vehicles and office equipment1,1581,74562,12270,794Less accumulated depreciation and amortization(35,119)(42,857)$27,003$27,937 X - ReferencesNo definition available. + Details Name: us-gaap_PropertyPlantAndEquipmentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 41 R31.htm IDEA: XBRL DOCUMENT v3.24.3 Intangible Assets (Tables) 9 Months Ended Oct. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Schedule of Finite-lived Intangible Assets Intangible assets consisted of the following (in thousands):As of January 31,As of October 31,20242024Intellectual property excluding patents$2,484$2,437Patents9509503,4343,387Less accumulated amortization(694)(1,120)$2,740$2,267 Schedule of Indefinite-Lived Intangible Assets Intangible assets consisted of the following (in thousands):As of January 31,As of October 31,20242024Intellectual property excluding patents$2,484$2,437Patents9509503,4343,387Less accumulated amortization(694)(1,120)$2,740$2,267 X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance with a finite life, by either major class or business segment. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance and exist in perpetuity, by either major class or business segment. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleOfIndefiniteLivedIntangibleAssetsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 42 R32.htm IDEA: XBRL DOCUMENT v3.24.3 Accrued Expenses and Other Current Liabilities (Tables) 9 Months Ended Oct. 31, 2024 Payables and Accruals [Abstract] Â Schedule of Accrued Expenses and Other Current Liabilities Accrued expenses and other current liabilities consisted of the following (in thousands):As of January 31,As of October 31,20242024Accrued expenses$16,284$17,335Warrant liabilityâ€”Â 11,091Â Accrued bonus8,0577,135Accrued commissions4,6775,877Short-term payable financing liabilityâ€”Â 4,435Accrued payroll and benefits4,5413,570Accrued payroll taxes2,4753,245Employee stock purchase plan liability1,8261,685Sales and other taxes payable1,3391,173Other accrued liabilities4,2312,846$43,430$58,392 X - ReferencesNo definition available. + Details Name: us-gaap_PayablesAndAccrualsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the components of accrued liabilities. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfAccruedLiabilitiesTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 43 R33.htm IDEA: XBRL DOCUMENT v3.24.3 Leases (Tables) 9 Months Ended Oct. 31, 2024 Leases [Abstract] Â Components of Lease Expense and Lease Term and Discount Rate Information Components of lease expense are summarized as follows (in thousands):Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242Operating lease expense$1,503Â $1,537Â $4,630Â $4,526Â Short-term lease expense444Â 307Â 1,139Â 846Â Total lease expense$1,947$1,844$5,769$5,372Lease term and discount rate information are summarized as follows:As of October 31, 2024Weighted average remaining lease term (years)2.4Weighted average discount rate10.7% Maturities of Lease Liabilities Maturities of lease liabilities as of OctoberÂ 31, 2024 were as follows (in thousands):Year Ending January 31:2025$1,77220266,04620275,53020281,835Total lease payments15,183Less imputed interest(1,552)Present value of lease liabilities$13,631 X - DefinitionTabular disclosure of lessee's lease cost. Includes, but is not limited to, interest expense for finance lease, amortization of right-of-use asset for finance lease, operating lease cost, short-term lease cost, variable lease cost and sublease income. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCostTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of undiscounted cash flows of lessee's operating lease liability. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease liability recognized in statement of financial position. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityMaturityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 44 R34.htm IDEA: XBRL DOCUMENT v3.24.3 Deferred Revenue and Performance Obligations (Tables) 9 Months Ended Oct. 31, 2024 Revenue from Contract with Customer [Abstract] Â Schedule of Changes in Deferred Revenue Balance Significant changes in the Company's deferred revenue balance for the nine months ended October 31, 2024 were as follows (in thousands):Balance as of January 31, 2024$187,986Â Revenue recognized that was included in the deferred revenue balance at the beginning of the period(166,020)Increase due to billings excluding amounts recognized as revenue during the period135,264Â Balance as of October 31, 2024$157,230Â X - DefinitionTabular disclosure of receivable, contract asset, and contract liability from contract with customer. Includes, but is not limited to, change in contract asset and contract liability. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-10 + Details Name: us-gaap_ContractWithCustomerAssetAndLiabilityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 45 R35.htm IDEA: XBRL DOCUMENT v3.24.3 Geographic Information (Tables) 9 Months Ended Oct. 31, 2024 Revenue from Contract with Customer [Abstract] Â Schedule of Revenue by Geographic Area The following table sets forth revenue by geographic area (in thousands): Â Three Months Ended October 31,Nine Months Ended October 31,Â 20232024202320242United States$63,358Â $63,343Â $189,326Â $189,715Â International16,317Â 16,421Â 49,479Â 48,559Â Total$79,675Â $79,764Â $238,805Â $238,274Â Percentage of revenue by geographic area:United States80Â %79Â %79Â %80Â %International20Â 21Â 21Â 20Â X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of revenue from external customers by geographic areas attributed to the entity's country of domicile and to foreign countries from which the entity derives revenue. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41 + Details Name: us-gaap_RevenueFromExternalCustomersByGeographicAreasTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 46 R36.htm IDEA: XBRL DOCUMENT v3.24.3 Debt (Tables) 9 Months Ended Oct. 31, 2024 Debt Disclosure [Abstract] Â Schedule of Long-term Debt The balances in long-term debt consisted of the following (in thousands):As of January 31,As of October 31,20242024Principal$116,336Â $126,613Â Less: unamortized debt issuance costs(2,802)(11,039)Net carrying amount$113,534Â $115,574Â X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of information pertaining to short-term and long-debt instruments or arrangements, including but not limited to identification of terms, features, collateral requirements and other information necessary to a fair presentation. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfDebtTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 47 R37.htm IDEA: XBRL DOCUMENT v3.24.3 Equity Incentive Plans (Tables) 9 Months Ended Oct. 31, 2024 Share-Based Payment Arrangement [Abstract] Â Schedule of Recognized Stock-based Compensation Expense The Company recognized stock-based compensation expense related to its equity incentive plans as follows (in thousands):Three Months Ended October 31,Nine Months Ended October 31,20232024202320242Cost of revenue:Subscription$670$784$1,958$2,389Professional services and other3592951,311942Sales and marketing6,3644,75419,26015,238Research and development4,6214,03814,21412,529General and administrative4,1743,08010,64212,075Other expense, net181Â 210Â 516Â 603Â Total$16,369Â $13,161Â $47,901Â $43,776Â Schedule of Outstanding Stock Options and Related Activity The following table sets forth the outstanding common stock options and related activity for the nine months ended October 31, 2024:Shares Subject to Outstanding OptionsWeighted- Average Exercise Price per ShareWeighted-Average Remaining Contractual Term (years)Aggregate Intrinsic Value (in thousands)Outstanding as of January 31, 2024793,314$26.52Â 1.0$â€”Â Expired(716,516)25.57Â Outstanding as of October 31, 202476,798$35.37Â 1.8$â€”Â Schedule of Outstanding RSUs and Related Activity The following table sets forth the outstanding RSUs and related activity for the nine months ended October 31, 2024:Number of Shares Weighted- Average Grant Date Fair ValueOutstanding as of January 31, 20244,726,290$25.61Â Granted3,272,1047.91Â Vested(1,984,956)26.74Â Canceled(475,355)30.84Â Outstanding as of October 31, 20245,538,083$15.18Â X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of allocation of amount expensed and capitalized for award under share-based payment arrangement to statement of income or comprehensive income and statement of financial position. Includes, but is not limited to, corresponding line item in financial statement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the number and weighted-average grant date fair value for restricted stock units that were outstanding at the beginning and end of the year, and the number of restricted stock units that were granted, vested, or forfeited during the year. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure for stock option plans. Includes, but is not limited to, outstanding awards at beginning and end of year, grants, exercises, forfeitures, and weighted-average grant date fair value. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedCompensationStockOptionsActivityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 48 R38.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share (Tables) 9 Months Ended Oct. 31, 2024 Earnings Per Share [Abstract] Â Schedule of Computation of Net Loss Per Share The following table sets forth the calculation of basic and diluted net loss per share during the periods presented (in thousands, except per share amounts):Three Months Ended October 31,20232024Class AClass BClass AClass BNumerator:Net loss$(1,475)$(14,938)$(1,577)$(17,184)Denominator:Weighted-averageÂ number of shares used in computing net loss per share, basic and diluted3,264Â 33,046Â 3,264Â 35,568Â Net loss per share, basic and diluted(0.45)(0.45)(0.48)(0.48)Nine Months Ended October 31,20232024Class AClass BClass AClass BNumerator:Net loss$(5,185)$(51,699)$(5,484)$(58,774)Denominator:Weighted-averageÂ number of shares used in computing net loss per share, basic and diluted3,264Â 32,548Â 3,264Â 34,979Â Net loss per share, basic and diluted(1.59)(1.59)(1.68)(1.68) Schedule of Antidilutive Securities Excluded from Computation of Net Loss Per Share The weighted-average impact of potentially dilutive securities that were not included in the diluted per share calculations because they would be anti-dilutive was as follows (in thousands):Three Months Ended October 31,Nine Months Ended October 31,20232024202320242Options to purchase common stock1Â â€”Â 3Â â€”Â Restricted stock units257Â 49Â 475Â 87Â Employee stock purchase program73Â â€”Â â€”Â â€”Â Common stock warrantsâ€”Â 1,010Â â€”Â 454Â 331Â 1,059Â 478Â 541Â X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) in the future that were not included in the computation of diluted EPS because to do so would increase EPS amounts or decrease loss per share amounts for the period presented, by antidilutive securities. + ReferencesReference 1: http://fasb.org/us-

gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 260 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of an entity's basic and diluted earnings per share calculations, including a reconciliation of numerators and denominators of the basic and diluted per-share computations for income from continuing operations. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 49 R39.htm IDEA: XBRL DOCUMENT v3.24.3 Overview and Basis of Presentation (Details) 9 Months Ended Oct. 31, 2024 segment Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Number of operating segments 1 X - DefinitionNumber of operating segments. An operating segment is a component of an enterprise: (a) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same enterprise), (b) whose operating results are regularly reviewed by the enterprise's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and (c) for which discrete financial information is available. An operating segment may engage in business activities for which it has yet to earn revenues, for example, start-up operations may be operating segments before earning revenues. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-18 + Details Name: us-gaap_NumberOfOperatingSegments Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 50 R40.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies - Narrative (Details) 3 Months Ended 9 Months Ended 12 Months Ended Oct. 31, 2024 USD ($) Oct. 31, 2023 USD ($) Oct. 31, 2024 USD ($) segment Oct. 31, 2023 USD ($) Jan. 31, 2024 Sep. 20, 2024 USD ($) Sep. 06, 2024 USD ($) Finite-Lived Intangible Assets [Line Items] Â Â Â Â Â Â Â Â Â Sale of stock, value of shares that can be sold Â Â Â Â Â $ 300,000,000 Â Amortization period for capitalized contract acquisition costs 4 years Â 4 years Â Â Â Â Amortization period for capitalized contract acquisition costs, renewal contract Â Â 2 years Â Â Â Â Amortization of expense related to contract acquisition costs $ 4,500,000 $ 4,400,000 $ 13,181,000 $ 13,354,000 Â Â Â Impairment charge in relation to contract acquisition costs 0 0 $ 0 0 Â Â Â Number of operating segments | segment Â Â 1 Â Â Â Â Goodwill acquired 0 0 $ 0 0 Â Â Â Impairment charges for goodwill or long-lived assets 0 0 0 0 Â Â Â Advertising expense $ 2,200,000 $ 2,900,000 $ 6,900,000 $ 9,200,000 Â Â Â Foreign Currency Cash Concentration Risk | Cash, cash equivalents, and restricted cash | Credit Risk Â Â Â Â Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Â Â Â Â Concentration risk percentage Â Â 36.00% Â 28.00% Â Â Capitalized internal-use software development costs Â Â Â Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Â Â Â Â Useful lives of capitalized internal-use software 3 years Â 3 years Â Â Â Â Minimum Â Â Â Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Â Â Â Lease renewal terms 1 year Â 1 year Â Â Â Â Maximum Â Â Â Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Â Â Â Lease renewal terms 3 years Â 3 years Â Â Â Â At The Market Offering | Class B Common Stock Â Â Â Â Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Â Â Â Sale of stock, aggregate amount to be sold Â Â Â Â Â Â Â $ 150,000,000 Commissions (as a percent of gross proceeds) Â Â Â Â Â Â 3.00% X - DefinitionCapitalized Contract Cost, Renewal Contract, Amortization Period + ReferencesNo definition available. + Details Name: domo10q_CapitalizedContractCostRenewalContractAmortizationPeriod Namespace Prefix: domo10q_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionSale Of Stock, Aggregate Amount To Be Sold + ReferencesNo definition available. + Details Name: domo10q_SaleOfStockAggregateAmountToBeSold Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionSale Of Stock, Commission, Percentage + ReferencesNo definition available. + Details Name: domo10q_SaleOfStockCommissionPercentage Namespace Prefix: domo10q_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionSale Of Stock, Number Of Shares That Can Be Issued In Transaction, Value + ReferencesNo definition available. + Details Name: domo10q_SaleOfStockNumberOfSharesThatCanBeIssuedInTransactionValue Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount charged to advertising expense for the period, which are expenses incurred with the objective of increasing revenue for a specified brand, product or product line. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 720 -SubTopic 35 -Name Accounting Standards Codification -Section 55 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483385/720-35-55-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 720 -SubTopic 35 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483406/720-35-50-1 + Details Name: us-gaap_AdvertisingExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of write-down of assets recognized in the income statement. Includes, but is not limited to, losses from tangible assets, intangible assets and goodwill. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482130/360-10-45-4 + Details Name: us-gaap_AssetImpairmentCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmortization period of cost capitalized in obtaining or fulfilling contract with customer, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -SubTopic 40 -Topic 340 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-2 + Details Name: us-gaap_CapitalizedContractCostAmortizationPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAmount of impairment loss for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostImpairmentLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionUseful life of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase in asset representing future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized resulting from a business combination. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1 + Details Name: us-gaap_GoodwillAcquiredDuringPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionTerm of lessee's operating lease renewal, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_LesseeOperatingLeaseRenewalTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionNumber of operating segments. An operating segment is a component of an enterprise: (a) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same enterprise), (b) whose operating results are regularly reviewed by the enterprise's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and (c) for which discrete financial information is available. An operating segment may engage in business activities for which it has yet to earn revenues, for example, start-up operations may be operating segments before earning revenues. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-18 + Details Name: us-gaap_NumberOfOperatingSegments Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=domo10q_ForeignCurrencyCashConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=domo10q_CashCashEquivalentsAndRestrictedCashMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_MeasurementInputTypeAxis=us-gaap_MeasurementInputEntityCreditRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_SoftwareAndSoftwareDevelopmentCostsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_SubsidiarySaleOfStockAxis=domo10q_AtTheMarketOfferingMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 51 R41.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies - Property and Equipment (Details) Oct. 31, 2024 Computer equipment and software | Minimum Â Property, Plant and Equipment [Line Items] Â Estimated useful lives of property and equipment 2 years Computer equipment and software | Maximum Â Property, Plant and Equipment [Line Items] Â Estimated useful lives of property and equipment 3 years Furniture, vehicles and office equipment Â Property, Plant and Equipment [Line Items] Â Estimated useful lives of property and equipment 3 years X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7A + Details Name: us-gaap_PropertyPlantAndEquipmentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionUseful life of long lived, physical assets used in the normal conduct of business and not intended for resale, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. Examples include, but not limited to, land, buildings, machinery and equipment, office equipment, furniture and fixtures, and computer equipment. + ReferencesNo definition available. + Details Name: us-gaap_PropertyPlantAndEquipmentUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=domo10q_ComputerEquipmentandSoftwareMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=domo10q_FurnitureVehiclesandOfficeEquipmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 52 R42.htm IDEA: XBRL DOCUMENT v3.24.3 Cash, Cash Equivalents, and Restricted Cash (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jan. 31, 2024 Oct. 31, 2023 Jan. 31, 2023 Cash and Cash Equivalents [Line Items] Â Â Â Â Restricted cash Â $ 3,700 Â Â Cash, cash equivalents, and restricted cash $ 40,925 60,939 $ 57,387 $ 66,500 Cash Â Â Â Â Cash and Cash Equivalents [Line Items] Â Â Â Â Cash 27,724 45,297 Â Â Money market funds Â Â Â Â Cash and Cash Equivalents [Line Items] Â Â Â Â Cash equivalents $ 13,201 $ 11,942 Â Â X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -

Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 45 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477796/946-210-45-21Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 210 -Topic 946 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477796/946-210-45-20 + Details Name: us-gaap_Cash Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cash restricted as to withdrawal or usage. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(1)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_RestrictedCash Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_CashMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 53 R43.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements - Assets and Liabilities Measured at Fair Value on Recurring Basis (Details) - Recurring Basis - USD ($) $ in Thousands Oct. 31, 2024 Jan. 31, 2024 Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents $ 13,201 $ 11,942 Warrants 11,091 Â Money market funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents 13,201 11,942 Level 1 Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents 13,201 11,942 Warrants 0 Â Level 1 | Money market funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents 13,201 11,942 Level 2 Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents 0 0 Warrants 0 Â Level 2 | Money market funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents 0 0 Level 3 Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents 0 0 Warrants 11,091 Â Level 3 | Money market funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total cash equivalents $ 0 $ 0 X - DefinitionFair value portion of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_CashAndCashEquivalentsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value of financial obligations, including, but not limited to, debt instruments, derivative liabilities, federal funds purchased and sold under agreements to repurchase, securities loaned or sold under agreements to repurchase, financial instruments sold not yet purchased, guarantees, line of credit, loans and notes payable, servicing liability, and trading liabilities. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FinancialLiabilitiesFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_FairValueByMeasurementFrequencyAxis=us-gaap_FairValueMeasurementsRecurringMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel2Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel3Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 54 R44.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements - Changes in Fair Value of Level 3 Instruments (Details) - Warrant $ in Thousands 9 Months Ended Oct. 31, 2024 USD ($) Changes in Fair Value of Level 3 Instruments Â Beginning balance $ 0 Issuance of Class B common stock warrants 11,058 Change in fair value of Class B common stock warrants 33 Ending balance $ 11,091 X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of gain (loss) recognized in income from liability measured at fair value on recurring basis using unobservable input (level 3). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilityGainLossIncludedInEarnings Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of issuances of financial instrument classified as a liability measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilityIssues Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionFair value of financial instrument classified as a liability measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationsRecurringBasisLiabilityValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_WarrantMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 55 R45.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements - Assumptions Used to Estimate Warrant Liabilities (Details) Oct. 31, 2024 Expected dividend yield Â Fair Value Measurement Inputs and Valuation Techniques [Line Items] Â Measurement input assumptions used for warrants outstanding (percent) 0 Minimum Â Fair Value Measurement Inputs and Valuation Techniques [Line Items] Â Expected term 3 years 3 months 18 days Minimum | Expected stock price volatility Â Fair Value Measurement Inputs and Valuation Techniques [Line Items] Â Measurement input assumptions used for warrants outstanding (percent) 0.70 Minimum | Risk-free interest rate Â Fair Value Measurement Inputs and Valuation Techniques [Line Items] Â Measurement input assumptions used for warrants outstanding (percent) 0.0381 Maximum Â Fair Value Measurement Inputs and Valuation Techniques [Line Items] Â Expected term 4 years Maximum | Expected stock price volatility Â Fair Value Measurement Inputs and Valuation Techniques [Line Items] Â Measurement input assumptions used for warrants outstanding (percent) 0.79 Maximum | Risk-free interest rate Â Fair Value Measurement Inputs and Valuation Techniques [Line Items] Â Measurement input assumptions used for warrants outstanding (percent) 0.0480 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisValuationTechniquesLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionValue of input used to measure outstanding warrant and right embodying unconditional obligation requiring redemption by transferring asset at specified or determinable date or upon event certain to occur. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_WarrantsAndRightsOutstandingMeasurementInput Namespace Prefix: us-gaap_ Data Type: xbrli:decimalItemType Balance Type: na Period Type: instant X - DefinitionPeriod between issuance and expiration of outstanding warrant and right embodying unconditional obligation requiring redemption by transferring asset at specified or determinable date or upon event certain to occur, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_WarrantsAndRightsOutstandingTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_MeasurementInputTypeAxis=us-gaap_MeasurementInputExpectedDividendRateMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_MeasurementInputTypeAxis=us-gaap_MeasurementInputPriceVolatilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_MeasurementInputTypeAxis=us-gaap_MeasurementInputRiskFreeInterestRateMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 56 R46.htm IDEA: XBRL DOCUMENT v3.24.3 Property and Equipment (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct.

31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Jan. 31, 2024 Property, Plant and Equipment [Line Items] Â Â Â Â Â Property and equipment, gross $ 70,794 Â $ 70,794 Â $ 62,122 Less accumulated depreciation and amortization (42,857) Â (42,857) Â (35,119) Property and equipment, net 27,937 Â 27,937 Â 27,003 Depreciation, excluding exchange rate effect 2,000 $ 1,600 6,600 $ 4,700 Â Software development costs capitalized 3,100 3,100 7,800 8,500 Â Capitalized software development costs amortized 1,600 $ 1,200 5,400 $ 3,800 Â Capitalized internal-use software development costs Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Property and equipment, gross 62,628 Â 62,628 Â 55,018 Computer equipment and software Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Property and equipment, gross 2,045 Â 2,045 Â 1,997 Leasehold improvements Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Property and equipment, gross 4,376 Â 4,376 Â 3,949 Furniture, vehicles and office equipment Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Property and equipment, gross $ 1,745 Â $ 1,745 Â $ 1,158 X - DefinitionDepreciation, Excluding Exchange Rate Effect + ReferencesNo definition available. + Details Name: domo10q_DepreciationExcludingExchangeRateEffect Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of accumulated depreciation, depletion and amortization for physical assets used in the normal conduct of business to produce goods and services. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAdditions made to capitalized computer software costs during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_CapitalizedComputerSoftwareAdditions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of expense for amortization of capitalized computer software costs. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-1 + Details Name: us-gaap_CapitalizedComputerSoftwareAmortization1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount before accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(13)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7A + Details Name: us-gaap_PropertyPlantAndEquipmentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_SoftwareAndSoftwareDevelopmentCostsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=domo10q_ComputerEquipmentandSoftwareMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_LeaseholdImprovementsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=domo10q_FurnitureVehiclesandOfficeEquipmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 57 R47.htm IDEA: XBRL DOCUMENT v3.24.3 Intangible Assets - Schedule of Intangible Assets (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jan. 31, 2024 Finite-Lived Intangible Assets [Line Items] Â Â Intangible assets, gross $ 3,387 $ 3,434 Less accumulated amortization (1,120) (694) Intangible assets, net 2,267 2,740 Intellectual property excluding patents Â Â Indefinite-lived Intangible Assets [Line Items] Â Â Intellectual property excluding patents 2,437 2,484 Patents Â Â Finite-Lived Intangible Assets [Line Items] Â Â Patents $ 950 $ 950 X - DefinitionAccumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 928 -SubTopic 340 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478859/928-340-50-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_IndefiniteLivedIntangibleAssetsByMajorClassLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of assets, excluding financial assets and goodwill, lacking physical substance and having a projected indefinite period of benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_IndefiniteLivedIntangibleAssetsExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount before accumulated amortization of intangible assets, excluding goodwill. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_IntangibleAssetsGrossExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionSum of the carrying amounts of all intangible assets, excluding goodwill, as of the balance sheet date, net of accumulated amortization and impairment charges. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1 + Details Name: us-gaap_IntangibleAssetsNetExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_IndefiniteLivedIntangibleAssetsByMajorClassAxis=domo10q_IntellectualPropertyExcludingPatentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_PatentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 58 R48.htm IDEA: XBRL DOCUMENT v3.24.3 Intangible Assets - Narrative (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Finite-Lived Intangible Assets [Line Items] Â Â Â Â Amortization of intangible assets $ 100 $ 20 $ 400 $ 60 Patents Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Weighted-average amortization period Â Â 2 years 7 months 6 days Â Intellectual property excluding patents Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Weighted-average amortization period Â Â 4 years 3 months 18 days Â X - DefinitionWeighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2 + Details Name: us-gaap_AmortizationOfIntangibleAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30

-Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_PatentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=domo10q_IntellectualPropertyExcludingPatentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 59 R49.htm IDEA: XBRL DOCUMENT v3.24.3 Accrued Expenses and Other Current Liabilities - Components (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jan. 31, 2024 Payables and Accruals [Abstract] Â Â Accrued expenses $ 17,335 $ 16,284 Warrant liability 11,091 0 Accrued bonus 7,135 8,057 Accrued commissions 5,877 4,677 Short-term payable financing liability 4,435 0 Accrued payroll and benefits 3,570 4,541 Accrued payroll taxes 3,245 2,475 Employee stock purchase plan liability 1,685 1,826 Sales and other taxes payable 1,173 1,339 Other accrued liabilities 2,846 4,231 Accrued expenses and other current liabilities $ 58,392 $ 43,430 X - DefinitionAccrued Miscellaneous Expenses, Current + ReferencesNo definition available. + Details Name: domo10q_AccruedMiscellaneousExpensesCurrent Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionWarrant Liability, Current + ReferencesNo definition available. + Details Name: domo10q_WarrantLiabilityCurrent Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable for incentive compensation awarded to employees and directors or earned by them based on the terms of one or more relevant arrangements. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedBonusesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations, excluding pension and other postretirement benefits, incurred through that date and payable for perquisites provided to employees pertaining to services received from them. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedEmployeeBenefitsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable for statutory payroll taxes incurred through that date and withheld from employees pertaining to services received from them, including entity's matching share of the employees FICA taxes and contributions to the state and federal unemployment insurance programs. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedPayrollTaxesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred through that date and payable for sales commissions. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 8 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-8 + Details Name: us-gaap_AccruedSalesCommissionCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_EmployeeRelatedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of expenses incurred but not yet paid classified as other, due within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_PayablesAndAccrualsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of obligation for supplier finance program, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 50 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479468/405-50-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 50 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479468/405-50-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 50 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479468/405-50-50-4 + Details Name: us-gaap_SupplierFinanceProgramObligationCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable for statutory income, sales, use, payroll, excise, real, property and other taxes. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_TaxesPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 60 R50.htm IDEA: XBRL DOCUMENT v3.24.3 Accrued Expenses and Other Current Liabilities - Narrative (Details) - Short-Term Payable Financing 6 Months Ended Jul. 31, 2024 Minimum Â Supplier Finance Program [Line Items] Â Debt term 30 days Maximum Â Supplier Finance Program [Line Items] Â Debt term 60 days X - DefinitionPeriod of time between issuance and maturity of debt instrument, in PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 50 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479468/405-50-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 50 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479468/405-50-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 50 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479468/405-50-50-3 + Details Name: us-gaap_SupplierFinanceProgramLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ShortTermDebtTypeAxis=domo10q_ShortTermPayableFinancingMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 61 R51.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Components of Lease Expense (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Leases [Abstract] Â Â Â Â Operating lease expense $ 1,537 $ 1,503 $ 4,526 $ 4,630 Short-term lease expense 307 444 846 1,139 Total lease expense $ 1,844 $ 1,947 $ 5,372 $ 5,769 Weighted average remaining lease term (years) 2 years 4 months 24 days Â 2 years 4 months 24 days Â Weighted average discount rate 10.70% Â 10.70% Â X - DefinitionAmount of lease cost recognized by lessee for lease contract. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of single lease cost, calculated by allocation of remaining cost of lease over remaining lease term. Includes, but is not limited to, single lease cost, after impairment of right-of-use asset, calculated by amortization of remaining right-of-use asset and accretion of lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionWeighted average discount rate for operating lease calculated at point in time. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageDiscountRatePercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionWeighted average remaining lease term for operating lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageRemainingLeaseTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAmount of short-term lease cost, excluding expense for lease with term of one month or less. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_ShortTermLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 62 R52.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Maturities of Lease Liabilities (Details) - USD ($) $ in Thousands Oct. 31, 2024 Sep. 30, 2024 Leases [Abstract] Â Â 2025 $ 1,772 Â 2026 6,046 Â 2027 5,530 Â 2028 1,835 Â Total lease payments 15,183 $ 5,800 Less imputed interest (1,552) Â Operating lease liabilities $ 13,631 Â X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease having initial or remaining lease term in excess of one year to be paid in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityUndiscountedExcessAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease. +

ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 63 R53.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Narrative (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Sep. 30, 2024 Leases [Abstract] Â Â Â Â Â Cash paid for operating lease liabilities $ 1,800 $ 1,800 $ 5,100 $ 5,300 Â Sublease income expected to be received 3,400 Â 3,400 Â Â Sublease income 100 $ 400 600 $ 1,300 Â Lease term Â Â Â Â 3 years Total lease payments $ 15,183 Â $ 15,183 Â $ 5,800 X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTerm of lessee's operating lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_LesseeOperatingLeaseTermOfContract Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAmount of lease payments to be received by lessor for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479773/842-30-50-12 + Details Name: us-gaap_LessorOperatingLeasePaymentsToBeReceived Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cash outflow from operating lease, excluding payments to bring another asset to condition and location necessary for its intended use. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeasePayments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of sublease income excluding finance and operating lease expense. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_SubleaseIncome Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 64 R54.htm IDEA: XBRL DOCUMENT v3.24.3 Deferred Revenue and Performance Obligations (Details) $ in Thousands 9 Months Ended Oct. 31, 2024 USD ($) Contract with Customer, Liability, Increase (Decrease) [Roll Forward] Â Balance as of beginning of period $ 187,986 Revenue recognized that was included in the deferred revenue balance at the beginning of the period (166,020) Increase due to billings excluding amounts recognized as revenue during the period 135,264 Balance as of end of period $ 157,230 X - DefinitionContract with Customer, Liability, Increase (Decrease) [Roll Forward] + ReferencesNo definition available. + Details Name: domo10q_ContractwithCustomerLiabilityIncreaseDecreaseRollForward Namespace Prefix: domo10q_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionContract with Customer, Liability, Increase (Decrease) due to Billings, Excluding Amounts Recognized as Revenue + ReferencesNo definition available. + Details Name: domo10q_ContractwithCustomerLiabilityIncreaseDecreasedueto BillingsExcludingAmountsRecognizedasRevenue Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8 + Details Name: us-gaap_ContractWithCustomerLiabilityRevenueRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 65 R55.htm IDEA: XBRL DOCUMENT v3.24.3 Deferred Revenue and Performance Obligations - Narrative (Details) $ in Millions Oct. 31, 2024 USD ($) Subscription Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Revenue expected to be recognized from remaining performance obligations $ 354.1 Subscription | Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-11-01 Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Revenue expected to be recognized from remaining performance obligations $ 208.2 Expected satisfaction period for remaining revenue performance obligations 12 months Professional services and other Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Revenue expected to be recognized from remaining performance obligations $ 14.1 Professional services and other | Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-11-01 Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Revenue expected to be recognized from remaining performance obligations $ 12.4 Expected satisfaction period for remaining revenue performance obligations 12 months X - DefinitionAmount of transaction price allocated to performance obligation that has not been recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPeriod in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - Details Name: srt_ProductOrServiceAxis=domo10q_SubscriptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis=2024-11-01 Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=domo10q_ProfessionalServicesandOtherMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 66 R56.htm IDEA: XBRL DOCUMENT v3.24.3 Geographic Information - Revenue by Geographic Area (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Concentration Risk [Line Items] Â Â Â Â Total revenue $ 79,764 $ 79,675 $ 238,274 $ 238,805 United States Â Â Â Â Concentration Risk [Line Items] Â Â Â Â Total revenue $ 63,343 $ 63,358 $ 189,715 $ 189,326 United States | Revenue | Geographic concentration Â Â Â Â Concentration Risk [Line Items] Â Â Â Â Percentage of revenue by geographic area (percent) 79.00% 80.00% 80.00% 79.00% International Â Â Â Â Concentration Risk [Line Items] Â Â Â Â Total revenue $ 16,421 $ 16,317 $ 48,559 $ 49,479 International | Revenue | Geographic concentration Â Â Â Â Concentration Risk [Line Items] Â Â Â Â Percentage of revenue by geographic area (percent) 21.00% 20.00% 20.00% 21.00% X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 310 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478785/954-310-50-2 + Details Name: us-gaap_ConcentrationRiskLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: srt_StatementGeographicalAxis=country_US Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_SalesRevenueNetMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_GeographicConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=us-gaap_NonUsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 67 R57.htm IDEA: XBRL DOCUMENT v3.24.3 Debt - Narrative (Details) - USD ($) 1 Months Ended 3 Months Ended 9 Months Ended Aug. 31, 2024 Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Aug. 31, 2020 Line of Credit Facility [Line Items] Â Â Â Â Â Â Loss on extinguishment of debt $ (1,900,000) $ (1,850,000) $ 0 $ (1,850,000) $ 0 Â Interest expense incurred Â $ 5,300,000 4,900,000 $ 14,900,000 14,200,000 Â Class B Common Stock Warrants - Credit Facility Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Number of shares that can be purchased (shares) 1,022,918 1,211,954 Â 1,211,954 Â Â Exercise price of warrants (in usd per share) $ 0.01 $ 0.01 Â $ 0.01 Â Â Amended Credit Facility | Class B Common Stock Warrants - Credit Facility Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Number of shares that can be purchased (shares) Â 189,036 Â 189,036 Â Â Term loan Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Borrowing capacity under credit facility Â $ 123,000,000.0 Â $ 123,000,000.0 Â Â Required closing fee under line of credit Â 7,000,000.0 Â 7,000,000.0 Â Â Interest capitalized Â $ 1,400,000 $ 800,000 $ 2,900,000 $ 2,200,000 Â Term loan | Amended Credit Facility Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Amendment fee $ 7,300,000 Â Â Â Â $ 5,000,000.0 Accrued interest Â Â Â Â Â 2,300,000 Amendment fee plus accrued interest Â Â Â Â Â $ 7,300,000 Stated interest rate (percent) 9.50% 5.00% Â 5.00% Â Â Minimum interest rate of portion of outstanding principal accruing interest at floating rate (percent) Â 8.00% Â 8.00% Â Â Interest rate at period end (percent) Â 8.10% Â 8.10% Â Â Annualized recurring revenue as ratio of Company's aggregate revenue for preceding quarter Â 4 Â 4 Â Â Discount periods netted from calculation of annualized revenue Â Â Â 1 year Â Â Covenant compliance, monthly minimum liquidity Â $ 25,000,000 Â $ 25,000,000 Â Â Amendment fee interest rate (percent) 9.50% Â Â Â Â Â Term loan | Amended Credit Facility | SOFR Is Unavailable Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Minimum interest rate of portion of outstanding principal accruing interest at floating rate (percent) Â 7.00% Â 7.00% Â Â Term loan | Amended Credit Facility | Adjusted Term SOFR Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Minimum interest rate of portion of outstanding principal accruing interest at floating rate (percent) Â 2.50% Â 2.50% Â Â Spread on variable rate (percent) Â Â Â 1.00% Â Â Term loan | Amended Credit Facility | Base Rate Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Spread on variable rate (percent) Â Â Â 2.75% Â Â Term loan | Amended Credit Facility | Federal Funds Effective Rate Â Â Â Â Â Â Line of Credit Facility [Line Items] Â Â Â Â Â Â Spread on variable rate (percent) Â Â Â 0.50% Â Â X - DefinitionDebt Instrument, Amendment, Fee Amount + ReferencesNo definition available. + Details Name: domo10q_DebtInstrumentAmendmentFeeAmount Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionDebt Instrument, Amendment Fee And Accrued Interest + ReferencesNo definition available. + Details Name: domo10q_DebtInstrumentAmendmentFeeAndAccruedInterest Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionDebt Instrument, Covenant, Amendment Fee Interest Rate + ReferencesNo definition available. + Details Name: domo10q_DebtInstrumentCovenantAmendmentFeeInterestRate Namespace Prefix: domo10q_ Data Type: dtr-types1:percentItemType Balance Type: na Period Type: instant X - DefinitionDebt Instrument, Covenant Compliance, Monthly Minimum Liquidity + ReferencesNo definition available. + Details Name: domo10q_DebtInstrumentCovenantComplianceMonthlyMinimumLiquidity

Namespace Prefix: domo10q_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine of Credit Facility, Covenant, Annualized Recurring Revenue Multiple + ReferencesNo definition available. + Details Name: domo10q_LineofCreditFacilityCovenantAnnualizedRecurringRevenueMultiple Namespace Prefix: domo10q_ Data Type: xbrli:pureItemType Balance Type: na Period Type: instant X - DefinitionLine of Credit Facility, Covenant, Annualized Revenue, Minimum Discount Periods Netted + ReferencesNo definition available. + Details Name: domo10q_LineofCreditFacilityCovenantAnnualizedRevenueMinimumDiscountPeriodsNetted Namespace Prefix: domo10q_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionExercise price per share or per unit of warrants or rights outstanding. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3 + Details Name: us-gaap_ClassOfWarrantOrRightExercisePriceOfWarrantsOrRights1 Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionNumber of securities into which the class of warrant or right may be converted. For example, but not limited to, 500,000 warrants may be converted into 1,000,000 shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3 + Details Name: us-gaap_ClassOfWarrantOrRightNumberOfSecuritiesCalledByWarrantsOrRights Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionPercentage points added to the reference rate to compute the variable rate on the debt instrument. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentBasisSpreadOnVariableRate1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionContractual interest rate for funds borrowed, under the debt agreement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1B + Details Name: us-gaap_DebtInstrumentInterestRateStatedPercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionAmount, before accumulated amortization, of debt issuance costs related to line of credit arrangements. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479359/835-30-S45-1 + Details Name: us-gaap_DebtIssuanceCostsLineOfCreditArrangementsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionDifference between the fair value of payments made and the carrying amount of debt which is extinguished prior to maturity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 470 -SubTopic 50 -Section 40 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481303/470-50-40-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 470 -SubTopic 50 -Section 40 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481303/470-50-40-4 + Details Name: us-gaap_GainsLossesOnExtinguishmentOfDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of interest capitalized during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483013/835-20-50-1 + Details Name: us-gaap_InterestCostsCapitalized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionTotal interest costs incurred during the period and either capitalized or charged against earnings. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483013/835-20-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483013/835-20-50-1 + Details Name: us-gaap_InterestCostsIncurred Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of interest payable on debt, including, but not limited to, trade payables. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(15)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(15)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_InterestPayableCurrentAndNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe effective interest rate at the end of the reporting period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityInterestRateAtPeriodEnd Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(f)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionMaximum borrowing capacity under the credit facility without consideration of any current restrictions on the amount that could be borrowed or the amounts currently outstanding under the facility. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityMaximumBorrowingCapacity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe interest rate applicable to the portion of the carrying amount of long-term borrowings outstanding as of the balance sheet date, including current maturities, which accrues interest at a rate subject to change from time to time. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LongTermDebtPercentageBearingVariableInterestRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_ClassOfWarrantOrRightAxis=domo10q_ClassBCommonStockWarrantsCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=domo10q_AmendedCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_LongtermDebtTypeAxis=domo10q_TermLoanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: domo10q_InterestRateComponentAxis=domo10q_SOFRIsUnavailableMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_VariableRateAxis=domo10q_AdjustedTermSOFRMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_VariableRateAxis=us-gaap_BaseRateMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_VariableRateAxis=us-gaap_FederalFundsEffectiveSwapRateMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 68 R58.htm IDEA: XBRL DOCUMENT v3.24.3 Debt - Schedule of Long-term Debt (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jan. 31, 2024 Debt Disclosure [Abstract] Â Â Principal $ 126,613 $ 116,336 Less: unamortized debt issuance costs (11,039) (2,802) Net carrying amount $ 115,574 $ 113,534 X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_DebtInstrumentCarryingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-1AReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1D + Details Name: us-gaap_DeferredFinanceCostsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt. Excludes lease obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(16)(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_LongTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 69 R59.htm IDEA: XBRL DOCUMENT v3.24.3 Commitments and Contingencies (Details) $ in Millions Sep. 30, 2022 USD ($) Commitments and Contingencies Disclosure [Abstract] Â Letter of credit $ 3.7 X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe total amount of the contingent obligation under letters of credit outstanding as of the reporting date. + ReferencesNo definition available. + Details Name: us-gaap_LettersOfCreditOutstandingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 70 R60.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Deficit - Narrative (Details) Oct. 31, 2024 vote class $ / shares shares Aug. 31, 2024 $ / shares shares Jan. 31, 2024 shares Class of Stock [Line Items] Â Â Â Preferred stock authorized (shares) 10,000,000 Â 10,000,000 Preferred stock issued (shares) 0 Â 0 Preferred stock outstanding (shares) 0 Â 0 Number of classes of common stock | class 2 Â Â Class B Common Stock Warrants - Line of Credit Â Â Â Class of Stock [Line Items] Â Â Â Number of shares that can be purchased (shares) 3,333 Â Â Exercise price of warrants (in usd per share) | $ / shares $ 34.35 Â Â Class B Common Stock Warrants - Credit Facility Â Â Â Class of Stock [Line Items] Â Â Â Number of shares that can be purchased (shares) 1,211,954 1,022,918 Â Exercise price of warrants (in usd per share) | $ / shares $ 0.01 $ 0.01 Â Class B Common Stock Warrants - Credit Facility | Amended Credit Facility Â Â Â Class of Stock [Line Items] Â Â Â Number of shares that can be purchased (shares) 189,036 Â Â Class A Common Stock Â Â Â Class of Stock [Line Items] Â Â Â Number of votes each share is entitled to | vote 40 Â Â Shares to be issued upon conversion (shares) 1 Â Â Common stock authorized (shares) 3,263,659 Â 3,263,659 Common stock issued (shares) 3,263,659 Â 3,263,659 Common stock outstanding (shares) 3,263,659 Â 3,263,659 Class B Common Stock Â Â Â Class of Stock [Line Items] Â Â Â Number of votes each share is entitled to | vote 1 Â Â Common stock authorized (shares) 500,000,000 Â 500,000,000 Common stock issued (shares) 35,841,729 Â 33,655,756 Common stock outstanding (shares) 35,841,729 Â 33,655,756 X - DefinitionCommon Stock Conversion Basis, Ratio + ReferencesNo definition available. + Details Name: domo10q_CommonStockConversionBasisRatio Namespace Prefix: domo10q_ Data Type: xbrli:pureItemType Balance Type: na Period Type: instant X - DefinitionCommon Stock, Number Of Classes + ReferencesNo definition available. + Details Name: domo10q_CommonStockNumberOfClasses Namespace Prefix: domo10q_ Data Type: xbrli:integerItemType Balance Type: na Period Type: instant X - DefinitionCommon Stock Voting Rights, Votes Entitled + ReferencesNo definition available. + Details Name: domo10q_CommonStockVotingRightsVotesEntitled Namespace Prefix: domo10q_ Data Type: xbrli:integerItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/recommendedDisclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483014/272-10-45-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482987/272-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_ClassOfStockLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionExercise price per share or per unit of warrants or rights outstanding. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3 + Details Name: us-gaap_ClassOfWarrantOrRightExercisePriceOfWarrantsOrRights1 Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionNumber of securities into which the class of warrant or right may be converted. For example, but not limited to, 500,000 warrants may be converted into 1,000,000 shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3 + Details Name: us-gaap_ClassOfWarrantOrRightNumberOfSecuritiesCalledByWarrantsOrRights Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of nonredeemable preferred shares (or preferred stock redeemable solely at the option of the issuer) permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_PreferredStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares issued for nonredeemable preferred shares and preferred shares redeemable solely at option of issuer. Includes, but is not limited to, preferred shares issued, repurchased, and held as treasury shares. Excludes preferred shares classified as debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionAggregate share number for all nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer) held by stockholders. Does not include preferred shares that have been repurchased. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_PreferredStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_ClassOfWarrantOrRightAxis=domo10q_ClassBCommonStockWarrantsLineOfCreditMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ClassOfWarrantOrRightAxis=domo10q_ClassBCommonStockWarrantsCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=domo10q_AmendedCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 71 R61.htm IDEA: XBRL DOCUMENT v3.24.3 Equity Incentive Plans - Narrative (Details) $ in Millions 1 Months Ended 3 Months Ended 9 Months Ended 11 Months Ended Jun. 30, 2018 shares Oct. 31, 2024 USD ($) purchase_period shares Oct. 31, 2023 shares Oct. 31, 2024 USD ($) purchase_period shares Oct. 31, 2023 shares Apr. 30, 2019 shares Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Options granted in period (shares) Â 0 0 0 0 Â Options exercised | $ Â $ 0.0 Â $ 0.0 Â Â Options Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Vesting period Â Â Â 4 years Â Â Term of award Â Â Â ten years Â Â Restricted stock units Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Compensation cost not yet recognized | $ Â $ 77.0 Â $ 77.0 Â Â Recognition period for compensation cost not yet recognized Â Â Â 2 years 2 months 12 days Â Â Restricted stock units | Minimum Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Vesting period Â Â Â 1 year Â Â Service condition satisfaction period Â Â Â 3 years Â Â Restricted stock units | Maximum Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Vesting period Â Â Â 2 years Â Â Service condition satisfaction period Â Â Â 4 years Â Â 2018 Equity Incentive Plan (2018 Plan) Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Additional shares authorized (shares) Â Â Â 1,845,970 Â 3,500,000 Percentage of outstanding shares (percent) Â Â Â Â Â 5.00% Common stock reserved for future issuance (shares) Â 2,954,248 Â 2,954,248 Â Â Employee Stock Purchase Plan | ESPP Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Additional shares authorized (shares) 1,050,000 Â Â 553,791 Â Â Percentage of outstanding shares (percent) 1.50% Â Â Â Â Â Â Common stock reserved for future issuance (shares) Â 471,002 Â 471,002 Â Â Compensation cost not yet recognized | $ Â $ 0.6 Â $ 0.6 Â Â Recognition period for compensation cost not yet recognized Â Â Â 8 months 12 days Â Â Duration of overlapping offering periods Â Â Â 12 months Â Â Number of purchase periods in each offering period | purchase_period Â 2 Â 2 Â Â Duration of purchase periods Â Â Â 6 months Â Â Share purchase price as percentage of fair value of common stock (percent) Â 25.00% Â 25.00% Â Â Maximum annual contributions via payroll deductions (shares) Â Â Â 300 Â Â Percentage of eligible compensation (percent) Â Â Â 85.00% Â Â Number of shares available for grant (shares) Â 303,206 Â 303,206 Â Â Assumed increase in shares outstanding (percent) Â 1.50% Â 1.50% Â Â X - DefinitionEmployee Stock Purchase Plan, Assumptions, Increase In Shares Outstanding + ReferencesNo definition available. + Details Name: domo10q_EmployeeStockPurchasePlanAssumptionsIncreaseInSharesOutstanding Namespace Prefix: domo10q_ Data Type: dtr-types1:percentItemType Balance Type: na Period Type: instant X - DefinitionShare-based Compensation Arrangement by Share-based Payment Award, Number of Purchase Periods + ReferencesNo definition available. + Details Name: domo10q_SharebasedCompensationArrangementbySharebasedPaymentAwardNumberofPurchasePeriods Namespace Prefix: domo10q_ Data Type: xbrli:integerItemType Balance Type: na Period Type: instant X - DefinitionShare-based Compensation Arrangement by Share-based Payment Award, Offering Period + ReferencesNo definition available. + Details Name: domo10q_SharebasedCompensationArrangementbySharebasedPaymentAwardOfferingPeriod Namespace Prefix: domo10q_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionShare-based Compensation Arrangement by Share-based Payment Award, Purchase Period + ReferencesNo definition available. + Details Name: domo10q_SharebasedCompensationArrangementbySharebasedPaymentAwardPurchasePeriod Namespace Prefix: domo10q_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAggregate number of common shares reserved for future issuance. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockCapitalSharesReservedForFutureIssuance Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionWeighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount of cost to be recognized for nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionEstimated period over which an employee is required to provide service in exchange for the equity-based payment award, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardRequisiteServicePeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionPeriod over which grantee's right to exercise award under share-based payment arrangement is no longer contingent on satisfaction of service or performance condition, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Includes, but is not limited to, combination of market, performance or service condition. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardVestingPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9:

http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe highest percentage of annual salary that an employee is permitted to utilize with respect to the plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardMaximumEmployeeSubscriptionRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionThe highest quantity of shares an employee can purchase under the plan per period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardMaximumNumberOfSharesPerEmployee Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of additional shares authorized for issuance under share-based payment arrangement. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNumberOfAdditionalSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe difference between the maximum number of shares (or other type of equity) authorized for issuance under the plan (including the effects of amendments and adjustments), and the sum of: 1) the number of shares (or other type of equity) already issued upon exercise of options or other equity-based awards under the plan; and 2) shares (or other type of equity) reserved for issuance on granting of outstanding awards, net of cancellations and forfeitures, if applicable. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNumberOfSharesAvailableForGrant Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionAmount of accumulated difference between fair value of underlying shares on dates of exercise and exercise price on options exercised (or share units converted) into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisesInPeriodTotalIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionGross number of share options (or share units) granted during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionMaximum number of shares that may be issued in accordance with the plan as a proportion of outstanding capital stock. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardPercentageOfOutstandingStockMaximum Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionDescription of terms of award under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardTermsOfAward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPurchase price of common stock expressed as a percentage of its fair value. + ReferencesNo definition available. + Details Name: us-gaap_SharebasedCompensationArrangementByShareBasedPaymentAwardPurchasePriceOfCommonStockPercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=domo10q_A2018EquityIncentivePlan2018PlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=domo10q_EmployeeStockPurchasePlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 72 R62.htm IDEA: XBRL DOCUMENT v3.24.3 Equity Incentive Plans - Recognized Stock-based Compensation Expense (Details) - 2011 Equity Incentive Plan (the Plan) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Stock-based compensation expense $ 13,161 $ 16,369 $ 43,776 $ 47,901 Sales and marketing Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Stock-based compensation expense 4,754 6,364 15,238 19,260 Research and development Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Stock-based compensation expense 4,038 4,621 12,529 14,214 General and administrative Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Stock-based compensation expense 3,080 4,174 12,075 10,642 Other expense, net Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Stock-based compensation expense 210 181 603 516 Subscription | Cost of revenue Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Stock-based compensation expense 784 670 2,389 1,958 Professional services and other | Cost of revenue Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Stock-based compensation expense $ 295 $ 359 $ 942 $ 1,311 X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_PlanNameAxis=domo10q_A2011EquityIncentivePlanthePlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_ResearchAndDevelopmentExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_GeneralAndAdministrativeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_OtherNonoperatingIncomeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=domo10q_SubscriptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-

gaap_CostOfSalesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=domo10q_ProfessionalServicesandOtherMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 73 R63.htm IDEA: XBRL DOCUMENT v3.24.3 Equity Incentive Plans - Outstanding Common Stock Options and Related Activity (Details) - USD ($) $ / shares in Units, $ in Thousands 9 Months Ended 12 Months Ended Oct. 31, 2024 Jan. 31, 2024 Shares Subject to Outstanding Options Â Â Beginning balance of options outstanding (shares) 793,314 Â Expired (shares) (716,516) Â Ending balance of options outstanding (shares) 76,798 793,314 Weighted- Average Exercise Price per Share Â Â Options outstanding, weighted average exercise price (in usd per share) $ 26.52 Â Options expired, weighted average exercise price (in usd per share) 25.57 Â Options outstanding, weighted average exercise price (in usd per share) $ 35.37 $ 26.52 Additional disclosures Â Â Options outstanding, weighted average remaining contractual term 1 year 9 months 18 days 1 year Options outstanding, aggregate intrinsic value $ 0 $ 0 X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsAdditionalDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of options or other stock instruments for which the right to exercise has lapsed under the terms of the plan agreements. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExpirationsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount by which the current fair value of the underlying stock exceeds the exercise price of options outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of options outstanding, including both vested and non-vested options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price at which grantees can acquire the shares reserved for issuance under the stock option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePriceRollforward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price at which grantees could have acquired the underlying shares with respect to stock options of the plan that expired. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsExpirationsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for option awards outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (e)(1) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsOutstandingWeightedAverageRemainingContractualTerm2 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration XML 74 R64.htm IDEA: XBRL DOCUMENT v3.24.3 Equity Incentive Plans - Outstanding RSUs and Related Activity (Details) - Restricted stock units 9 Months Ended Oct. 31, 2024 $ / shares shares Number of Shares Â Outstanding as of beginning of period (shares) | shares 4,726,290 Granted (shares) | shares 3,272,104 Vested (in shares) | shares (1,984,956) Canceled (shares) | shares (475,355) Outstanding as of end of period (shares) | shares 5,538,083 Weighted- Average Grant Date Fair Value Â Outstanding as of beginning of period (in usd per share) | $ / shares $ 25.61 Granted (in usd per share) | $ / shares 7.91 Vested (in usd per share) | $ / shares 26.74 Canceled (in usd per share) | $ / shares 30.84 Outstanding as of end of period (in usd per share) | $ / shares $ 15.18 X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that were forfeited during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average fair value as of the grant date of equity-based award plans other than stock (unit) option plans that were not exercised or put into effect as a result of the occurrence of a terminating event. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeituresWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of grants made during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value at grant date for nonvested equity-based awards issued during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of non-vested equity-based payment instruments, excluding stock (or unit) options, that validly exist and are outstanding as of the balance sheet date. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPer share or unit weighted-average fair value of nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValueRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that vested during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value as of grant date pertaining to an equity-based award plan other than a stock (or unit) option plan for which the grantee gained the right during the reporting period, by satisfying service and performance requirements, to receive or retain shares or units, other instruments, or cash in accordance with the terms of the arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 75 R65.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes - Narrative (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Income Tax Disclosure [Abstract] Â Â Â Â Income tax expense $ 205 $ 261 $ 582 $ 801 X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 76 R66.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Computation of Net Loss Per Share (Details) - USD ($) $ / shares in Units, shares in Thousands, $ in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Jul. 31, 2024 Apr. 30, 2024 Oct. 31, 2023 Jul. 31, 2023 Apr. 30, 2023 Oct. 31, 2024 Oct. 31, 2023 Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Line Items] Â Â Â Â Â Â Â Â Net loss $ (18,761) $ (19,490) $ (26,007) $ (16,413) $ (16,068) $ (24,403) $ (64,258) $ (56,884) Weighted-averageÂ number of shares used in computing net loss per share, basic (shares) 38,832 Â Â 36,310 Â Â 38,243 35,812 Weighted-averageÂ number of shares used in computing net loss per share, diluted (shares) 38,832 Â Â 36,310 Â Â 38,243 35,812 Net loss per share, basic (in usd per share) $ (0.48) Â Â $ (0.45) Â Â $ (1.68) $ (1.59) Net loss per share, diluted (in usd per share) $ (0.48) Â Â $ (0.45) Â Â $ (1.68) $ (1.59) Class A Common Stock Â Â Â Â Â Â Â Â Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Line Items] Â Â Â Â Â Â Â Â Net loss $ (1,577) Â Â $ (1,475) Â Â $ (5,484) $ (5,185) Weighted-averageÂ number of shares used in computing net loss per share, basic (shares) 3,264 Â Â 3,264 Â Â 3,264 3,264 Weighted-averageÂ number of shares used in computing net loss per share, diluted (shares) 3,264 Â Â 3,264 Â Â 3,264 3,264 Net loss per share, basic (in usd per share) $ (0.48) Â Â $ (0.45) Â Â $ (1.68) $ (1.59) Net loss per share, diluted (in usd per share) $ (0.48) Â Â $ (0.45) Â Â $ (1.68) $ (1.59) Class B Common Stock Â Â Â Â Â Â Â Â Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Line Items] Â Â Â Â Â Â Â Â Net loss $ (17,184) Â Â $ (14,938) Â Â $ (58,774) $ (51,699) Weighted-averageÂ number of shares used in computing net loss per share, basic (shares) 35,568 Â Â 33,046 Â Â 34,979 32,548 Weighted-averageÂ number of shares used in computing net loss per share, diluted (shares) 35,568 Â Â 33,046 Â Â 34,979 32,548 Net loss per share, basic (in usd per share) $ (0.48) Â Â $ (0.45) Â Â $ (1.68) $ (1.59) Net loss per share, diluted (in usd per share) $ (0.48) Â Â $ (0.45) Â Â $ (1.68) $ (1.59) X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-3Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60B + Details Name: us-gaap_EarningsPerShareDilutedLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance

Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 77 R67.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Antidilutive Securities Excluded from Computation of Net Loss Per Share (Details) - shares shares in Thousands 3 Months Ended 9 Months Ended Oct. 31, 2024 Oct. 31, 2023 Oct. 31, 2024 Oct. 31, 2023 Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Potentially dilutive securities that were not included in the diluted net loss per share calculations (shares) 1,059 331 541 478 Options to purchase common stock Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Potentially dilutive securities that were not included in the diluted net loss per share calculations (shares) 0 1 0 3 Restricted stock units Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Potentially dilutive securities that were not included in the diluted net loss per share calculations (shares) 49 257 87 475 Employee stock purchase program Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Potentially dilutive securities that were not included in the diluted net loss per share calculations (shares) 0 73 0 0 Common stock warrants Â Â Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Â Â Potentially dilutive securities that were not included in the diluted net loss per share calculations (shares) 1,010 0 454 0 X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that are anti-dilutive and decrease loss per share or increase income per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit in the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef - Publication Date: 2020-10-50 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_EquityUnitPurchaseAgreementsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=domo10q_CommonStockWarrantMember Namespace Prefix: Data Type: na Balance Type: Period Type: EXCEL 78 Financial_Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial_Report.xlsx M4$L#!!0 (-.EB5D'04UB@0 +$ 0 9&]C4')O<',O87!P+GAM M;$V./0L",1!$_\QO;=!P4)B0-!2L+(/>QLOD&1#LD)^OCG!CWX>;QA&WPIG M*N*I#BV&5(_C(I(/ !47BK9.7:=N')=HI6-Y #OGDK7A.YNJQ<&4GPZ4A!0W_J=0U[R;UEA_6\#MI7E!+ P04 M " #3I8E9H61?;^X K @ $0 &\1O8U!R;W!S+V-O&ULS9+! M:L,P#(9?9?B>*'9+82;U96.G#08K;.QF9+4UBQ-C:R1]^R59FS*V!]C1TN]/ MGT U1HU=HN?414KL*=\,H6FSQK@51^:H 3(>*=A!J:&JZ " <:40OXND%N(<_5/[-P!<4X.V2^ION_+?C7GQATDO#T]OLSK%K[- M;%ND\5?VFD^1MN(R^75U=[]$$95:EU(5621A'^_1S80RY8-[9)-NIL\!"SI^\Y%1^?H.'GS[BYBZ(:(E//)X M8-DOV]:[MR_>X%#BVR]*+ M41B1%G\@M MNN01.+5)#3(3P=AIAJ4!P"I DQEJ&&^+3&K!'@$WVWO@C(WXV(]ZMOFCU7+3&K!'@$76>)0*7)>)76>)7 \:V< M/!T3$LV4"P9!AI@S M&L%&%OMAUAVC2/'K^!?F<-0HACA*FNVB<5@$_9Y>PTG!Z(++9OVX?H;5,VPLCO='U!=*Y \FIS_I,C0' MHYI9";V$5FJ?JH,@H%\;D>/N5Z> HWEL:\4*Z">P'_T=HWPJOX@L Y M?RY]SZ7ON?0]H=*W-R-]9\'3BUO>1FY;Q/NN,=K7-"XH8U=RSTS0LS0[=R2^JVE+ZU)CA* M]+',<$X>RPP[9SR2';9WH!TU^_9==N0CI3!3ET.X&D^^ VVZG=PZ.)Z8D;D* MTU*0;\YZ<5X&N(YV02Y?9A7;>?8T='[Y\%1L*/O/)8=QXCRHB'NH8:8S\-# MAWE[7YAGE<90-!1M;*PD+$:W8+C7\2P4X&1@+: '@Z]1 O)256 Q6\8#*Y"B M?$R,1>APYY= <7^/1DN/;IF6U;]\I=QEM(E(YPFF8$V>KRMYEL<%5'<]56_*P MOFH]M!5.S_Y9KF4Q9Z;RWRT,"2Q;B%D2XDU=[=7GFYRN>B)V^I=W MP6#R_7#)1P_E.^=?]%U#KG[VW>/Z;I,[2$R<><41 71% B.5' 86%S+D4.Z2 MD 83 >LX=SFWJXPD6L_UC6'ODRWSEPVSK> U[F M$RQ#I'[!?8]*@!&K8KZZKT_Y)9P[M'OQ@2";_-;;I/;=X Q\U*M:I60K$3]+ M!WP?D@9CC%OT-%^/%&*MIK&MQMHQ#'F 6/,,H68XWX=%FAHSU8NL.8T*;T'5 M0.4_V]0-:/8--!R1!5XQF;8VH^1."CS<_N\-L,+$CN'MB[\4$L#!!0 (M -.EB5G6*NV -08)HC 8 >&PO=V]R:W-H965T&UL MM9IM;ZLV&(;_BI5- TR8U#9B\GJ61TK3=HIVV.4W/IK-I'UQP$E3 F6V2]M_O M,1!H>XR#4/C2!LASA\LVMJ?UI MY@Q40?*-/WVZ%V\^(X7RQ-BS6IA[%RU+[1$-J"M5!(%_.SJC0:"28#_^RT); M^6^JPK>?#^DW"3S /!%!9RSXR ?DYJ(U;"&/KD@V_YUF0#V5Y[))]' 1 M/OUNM]M*;BPD"[-BV(/0C]+_Y"5KB+<%HY("G!7@#P5VV2\X68&3@*9[EF!= M$4DF8\[VB*MO0YKZD+1-4@TT?
J2Z<2DY;/6A3DYF;$2$2ZY0U4D"$0&R%EI*YS^B?S[=S24-Q;^Z MQDK#NOHP=5Q^$EOBTHL6"B"\AUM37[ZP>Y;O^I(3Q3VCKN;0W*F%707XD M+VCNP<'IKWPWX3:,X".1>-!V^L-!U]&.87-Q75Y<\.(JO%//@W1Q=OB $CVX MC_3]:HX<6AA=$R&1;?4LM 3OWFC!C2EUP0L=LHW6\1WX3"W!H'YD^T@+;8Z; MAG M=DF$0,R?M;A-2)!=6)!M]IB/N/E!O.!LYT>NOJ/-F5\?M:!-J)%=N)%M M5I]/H LF) G0W_ZV_#QE3AQV+4M_Z#8A1W9A1[;9:9(1.X5Y;SF8.6!HV5JL M]J3(+JS(-JO,9^9"?RTV+#*)9PY&0X6C4MBW+TO(UX41V(46VV6@=>?0D^!!,Q M&__\] M:4C?FT)-:2'-2.J6[A.X/0[A)1.[,
[0E'.U($%/THW4.^H2V,#E. M9L7:QFC"H>Q"HFRS_8#Z>GZT1LO7\(D%VC8XKD]:KB;,"1?FA,UN<^A5=/WB M;DBTIJ5V>"3H;KJ\FFIGH.;"NH2%*.%*HC2+.5=SF'3BDG0E7%EB[0V8(XG? MM+=M9N:JNIR%(.%*@C2/8 *:WJ]36@32@0+A0(FPWFT)$;"AUI MPC/'E.,UH4*X4"%LMIC#.1;,.QR<:!YY] 7]0?6(YBAP(;MG]48]K.5L0HEP MH43XB,AD%Y$;7RCW^T9!84PW-
8_$M=OJII'6;L8QU]4%*VS',);M).J68OIM2:/%.)"L9=!/JX[QY,G;:1V.G M?3;6A HYA0HYE53H_11RF3Q#!?>Q%))$:H*F;8<324[6#FE:+TE3#^YW$P?W MG7YO-.[L=(B%#3EF>=%-D[4\)W*9C*
<),W(*,W+Z)QW3)Q*=C+T);7(*;7*J M:5.=,7TB$"A'(54)8TAY>H+ ML'W%F#PLJ!_(7\>9_]02P,$% @ TZ6)698!R$+K!@ ,R !@ !X M;*]W;W)K+R^:[FVIQR6N99R6[J9"HBR*N'M^RG#]<3?
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MC79((RO2ICN8\=6L%LP2S4@/DX.=89H:I'#@CJ0I=GHB=']\6_&RRX71Z';6 M#V %+G&&X$UBD>>.I"O>HW%L1?^^E'%YGT%E[.([#A3K*TS\81J8I +7&8'9 MTRVV,MSB-\[3ARS/C<"
(OI'=8+CZQZ0.@?7XY[^L)W_VFID :?S#(X<@O$0GBY'B.?[8\O:,Q+VGM5&Y5E\E^6P M=9BYE\)69GMI,W4J:X=.]\2&[+R0AJ1(7Y=S*4N'4NKGM^PG> ^,!C0CF+4&LK(VYX"!L#P:X6@(T2 7>L0;"2/I MF8W8F>VPF3D23J(3%- #T8C,)$>#T!E#VS,9L3.9MNC[]&M$K%-5B+7!Q""% M,;;>"-R] =+.:,,,.(I6YR]*M4IMD"(!'>EQ2,]RY#DL]Y+8ZH068D]#:Z0] M!X_[7F/V'GO
R_O9Y)5!4K9G1F?@?FPYP7N$*%)CGITI ,G?,1^S#6[JUC M>T]?K*B/::C%T2 71&1L!",]51$[52UY461230_<4E M:XD1D]=&!ZSFS4R+C.;*5":$ZD:8!J:6 626%_/LQN\8UT^E=
M(RR;R&%T>_HG=OJ_3M-F3H02H XY9AE,C/$F@Y)@!&D@>!*%7C1L5HR"'G#P M"&#:MP+4W@I 2U@7==Z<\7:=("\@\=;J8'X+M,N%L8)1G>V]{6J#S R'8Y#[M?H#:^X%]R-VV-
2+4^7V&73*_6&5-4LZGC]VRD'[9H#:FX&6#82IU!@QZRP_MPP'&P3!WC8(>[<9,/>C>F";"](#XJ]EWS_? P/RFR=,@9YL\:=\B4'N+L,QA M+$;72#$<+U%3Y8U K69>6M1/9>W0Z;
[IH/9Q^_E<1D\Z<)_*VJ';?1=#CWW0Z;ZOH.&I4M#:H+S8 M[1-9.W2()WQJ)_RC*1AI[[^HQI,&F>$<,M][HZM>I_\95_=9*5#.5J#DG >0 MP57[AKJ]D7S3O.2]XU+RHKE&PO=V]R:W-
H965T&ULK9=ACYLX${;_BD6KTZ[46S $DNPED7935;U*U45-V_OL@!.L-9BS3=+> MK^\86!(V!,BJ^V%CP\S+,\8O(\\.0CZIF%*-?B0\57,KUCJ[MVT5QC0AZDYD M-(4[6R$3HF$J=
[;*)"51D91PVW6P]7SA"]O%VERP%[.,[.B:ZF_92L+,KE4BEM!4,9$B2;=SZP'?+W%@ M$HJ((XP>U,D8F5(V0CR9R=_1W'(,$>4TU$:"P,^>+BGG1@DX_JM$K?J9(V0T
M_*S^H2@>BMD019>" \LB'<^MB84BNB4YUU_$X2.M"O*-7BBX*OZC0QD[GEHH MS)46294,! E+RU_RHUJ(DP0\N1#@5@GNT 2O2O"*0DNRHJSW1)/%3(H#DB8: MU,R@6)LB&ZIAJ7F-
:RWA+H,\O5B*-(*70B,$(R4XBXB&R2/A) TI6AMAA6Y6 M1-)4QU2SD/!;]"ZMGZ/;M[>HK>(I>AK+')%TDC-; U,1MD.J^<.EL]W+SS_MGU#?(0^_0Z[CCEK2E]WIGTAZ*=V&E:B7PZV7PRWT1A?
T'CCLZZ)R< B*1+[1 MVYS#9@M%GL)"2!I2MB<;3MM*+;6#0MOX9[_P7">8V?O3@EJ"QAC700ULK\;V M.K%7L/>IE/#B8,.$3R@C$NT)SRFZ@=>3JPAE%+P;PUN\;0,OUE&
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(6R+;R>V3$X,YKGTF MW0NCGB3F7U.?0 MQ2]02P,$% @ TZ6)64NS3TEG!P BRH !@ !X;"]W;W)K6&&@M[0&L:]&TZV?%HF.A MLNA)=)+]^Y&28EGD%:=VW)?$LU]ZKF\
(@\I7C^R^FNSHY0[3_NR:FX6.\X/ M5\MEL]G1?=9/- BV>O_A8W.^X_&*YNCYD]_26\L^'#[6X M6IY8\F)/JZ9@E5/3[4@>>?G]E ;L4+,7=90]>L_%+D?'>SB!9. M3K?9L>0?V>.OM!?D2[X-
*YOVK_/88]V%LSDVG.W[8-&"?5%U_[.G/A%G 8(' M#L!] %8#O(D T@>0N7?P^@!O[AW\J"5ONRTMXE+,IZMKFOVZ-02+=CDAS;[M;;3(5U')0KGEM?BU$'%\M695+KJ=YH[XU+"RR#,N+FZY^"?
J@3<.VSKO#[3. M9+\VSH7S^39Q7KYXY32[K*:-4U3.IQT[-EF5-Z^=%Z/KZR47390W6F[ZYKSM MFH,GFD.<=ZSBN\9)1;-R(#XQQ\>&^*5(S2D_^#D_;[&1\V%7SH$O7:PBSV@
M/>OYX022\]_NGG[WW4?)(*=B(2T?F>#[2!]H=:174+]VD1X<*8>[]^:0;>C- M0HQG#:T?Z&+UXP\H<'^"DFJ3++%)EEHB&Z7?.Z7?,[&O/C&>E6)T;CL!ZH,N M/&C#Y0SQL KC,!"%\W">7
@5A/X8E>@H3"(<*F0I"(O<@6VDU#\I]8V%MF8- MEP-/;2@XWV;!V21+;)*EELA&W1"-(YB(VEMQM5@H3))".9TPD3!MU0.%8:T/H M1E&H"@=@HC:0*ER'85'&<: JAW D=J?
*?;#,R&@)5[_+*65;L_VS?+&* F43 MK0$7"+F15NL@#F/U*8=P7NBJ"4I!'+)E/#!K"+//,?P':V?>_JU4U$.SC'(MZ'F_=9*QRI9894MML8W[8[#4R&@5NT)DE>@1^0@>BV8G1UUI[')Z!X^^/E!J
MD>^J%:G#M.%G%E-J9!K+'BPL,GM8O0Q!J;J?O/ #]:%:0S OUD=; (:\\U51 MKQ?$^=[4>#OX6&0VLOUX.T^Z;C$OA!'5I ,P2#H 0T'@:](AG$'ZX&R1T:YU M97Y'MZRF3E%MV)XZ/'N:F&HBL"S]0-
4.X0*D.H<$P@4D4)L6#ZLUNH9 ZLHN 4!^1/DJ'12Y$ZX*#W82F^WD M'Y0[I>AS2& ?&HS[-]06IB N\)"RLDL@7"!\5*0HA7!^$$43+"0V6\AG ML8ZP$MT&
[&NY35YLG)=%Y1R;?/CA%9B0OCCXZ;YA[Z45]/F"8ND4$P=!EH&4# MA/D33SH>3"4VFTHH&7E1'N7^]]GL-$F M?W,GV&1+K++KEMMC&G3!X;SS'>QLVR_OXT0L8A%2SL09A.-8\B0[#R$.>NK4#
MXH@?3WF2P7!C\U[RG'[1BA#8GXX]=9Y*(9B8@2*X!,FP!B#F-8!8]FQI(]<]0KQ,:K'I-]7; M)3#XNMK(^,WOJVVR)5;94EMLX[X9EBP$??><1(RKG6_N!)MLB56VU!;;N!.& M!1*9L_]N&
Z(OOT=!;ZZ3H901%WG)P *>]HKB12"^1A-; B0LS,JYD,J<^8C M8O>TBMWC*G;/J_P?!U;(L+ B M(8!@./)"I0"79X?K]K2^;T\U-D+3L>+=T:G3MZ>3DV_:\X+*]V_1U1H!WR?H M*NW.10[TW3'-
=UE]7U2-4]*MN)5[&&]'1>Y./G87G!W:HWUWC'.V;S_N:);3 M6@+$[UO&^/.%O,'I_GJ'U!+ P04 * #3I8E9*J8(U! # #1"0 & M 'AL+W=O:VD\:#<>T!/N*!AZXY4YE$4_ D->#CT_BW M)_V1*,-
"=Z%9(Q/$GY.U 7RW#<(.]@W^#-Y.MPSR?F_W:?_O/M!,+PV/[R* MSSO"UR;"XSRX8@DO*?I^.9=*P__PW3V-;MO9M>7X$"N2$)'%A!+*C;4BEZ^ M<$/GG2GPSTD6/R?9])G(#H[(;X_(/\4>?8)J4L
_:0I_C0PKI"X9F^C<[?=" M=VAO]@-K,@M]USLTBPUFH8^# _J'9U& 6A/V^WYH=R Q:F<%)F5 7X-9G<"D* M05GR@"#IF"Q(76_2GW!75A>6*0PU<[#GD>N%G1@\MCGO.QUI\6,CW"6:&HC\
M$)O%AZWX*3XPS_OV&F'IM,.<=!1:C+K8=Q)BMA@%OH.QAVY!K.@Y_EA1[*] M5Z-**I95VLC]W!Q#6LQ]"OU.W%7_JZV;DF8IDS MB0JZ@*V>; MU;I]G;6WVV:VV%6Z69U%
M89B>WH_RT5W_>8D/PD6S>7L;M7]O+D7S?X#)0-O MOEFUN_\'] NRX4DPOVN[S&P%OJ_ C0HQ/U AV5=(QE9(]Q52LTG9@0K9OD)F5.#I@0KYOD)N1CAT M'2;["I.="!ZNW^[B%[-
N=G&^W=P'VZ%T3QN^V"EH5[N_YLOU(/8/W;;_[;*O MUUU,-^M%+]UF$?1?M9O5G/7SM:+]ORLZQLVX,_F^T:\>VA$=* 1 MOVRZV8JH-G57FZYF;1N\[5M^<]/_W>Q:25"*,91WQRCE$R*.M MK-
W(MXO%=W-W>KG5Q^ZJZ;[=*V?L"] M'D;"3TWP_3\W;?LJD.OYYJ8A\'(?]\X'7+6*_U1[M&CW*,=E1^@OFNNENOU M-[.]GFV;OJ&S+OAQMGX=Q.SO011&,25C)WRX+_W0WL[FS9N3
MOA_:9ONI.;GXZU]8&OZ#$C<25B!AY0,LV<&&N^6GBSA*XS29G)]]>JI?HAQ+ MLBB/4KU@C6R=0,(D"*:),7X48^PIQC$:?&"F3SK]E/&4AZ'>YU-G;%]Y(6&E
M_0EB0UA$B1$PO)XCNBB,#)JD^C>,PC/EC0>T*\\S[>]_ME 8X]EO3+L-PUD\9>WBW7[F\#>[[?9ZG3_J[]HM1^9@^;F=K7YLVGV[R]V\ZOA[\MK]7
M.X7LC.HK9"2L0,)*)*Q*+2&S=)*'QMV\1L842)@$P30A9X]"SEY*R)1^,^M: M1*$Y_YHZ6^2K2R2L1,(J)*P>T[$"&5&"8)HJ\T=5YDY5[F:YIT,FY?8PD'%SNCYUQO75'A)6(F5E:/ZEF!#"E!,$U\DT?
Q M39SB>\A(S;6,U'*7B@J^7PV)*4I]$[N/ M3KCY.)MH(#2)(JF:U(9+6'.3/RU#:_$Y8;\XR"+I9.C)M7Z6ZQMY*0 MM!I*$U":1-%T)2D'@;DM!, M9-84#ME :5)%$W7I/(/F-M
L!\ACTO13G/WCY!AEC%SU(-Z"%!:N:9]0I)=&^?IA.4'YF\J5_?JO>V?3#?>6-W9)!'9-!))61<32B8SE$VL MQ:Z(FU$Y'R'2*W[W!4N*1>[=2Z^63@#NLM0JB% *55$;&&PM0?U&"
MTB2*INM/0LVV H/S?;^;+=O73YH+K-[?!ZVY$!$YGIGT)I!9160FE59+L' M,;.6F2%#*BA-HFBZ6I5%$KF79AQ4*RE2>UF!^7Z2.YRW\J!F!I1606GU\:X5 MT(21=-UIQR*R.U0/.#(3N*SU%(AU*Z
TDHHK8+2:BA-C+E4$A52UZ"R,R*WG>$R M:R,JN9Z&:6ZJ#6I;0&DEE%9!:364)J T>?S:ZX)3MDKDME4RJVIWM4BC%MJ.2F ME35UA_95&916QL<-%:J(Z>D2?
<$BEJ>AX=8*HF!D.KIDQ\99F(0)?3$RDZ) MOXV=$D/M%"BM@~)***V"TFHH34!!$D73A: LE/@E[10WW%O>4#L%2BNAM"HF M[)0T" M%=*8$D73]:D\F?B9GHQ[0(4N2H2"BBMA-*JF-
@KRUJE5$-C"BA-HFBZ7)65 M$[NM'"\+,;9-AM38R+& ME".0)XFI0:A] Z654%H%I=7CNE= @TH439>A,G!BMX'S+!,Q)K+[>6CZ.N[(
MWC*$^CI06@6EU5":&'6M)"JFKD+EZL1N5\=E(\:V17'*4L[,MW?VY8Q-I,VW M\@NZV"0V>J1TM]A;(="]IZ T :7)XY=+WW5:N2S6-]01@-)***WBMB/ ^O\R*$+\#C*+2>>*#+/Z TB:+IDE8V W?;
M#.#*75CBQ#10S]_"XL9PX MM2%A$^MI'+I.!$HKH;0*2JO'=:^ !I4HFG[4H/(X$K?\2PW-B6/8#!EZ([L M*T,HK832*BBMAM+$J&LE43%U%2I7(W&[&BXW-B%R[%$:AIDI-ZA[:654%H%
MI=50FH#2Y/%KKPM.N2N)U[D:AS;*)+/B;K3O0PV45D!I93+6HZ$*\D+L\3X M*ZVA#110FD31=$TJCR9Q>S3NLUYH*5(N0AKSW'PP<8?V5AG4H$F.&S14$3.] M2/0%B](\888$!=5IW-
RX0Y)=RV.6LO# X*,,FL29!]::]=-]QY_^$AKERI(M6[MCD=5H9 W]S)*DRB:KJ8GIX6[78_G6;N)G;6GK5UW=.^1 VID[&G.D8,H M8IWK33@8I+5+=IIE[9*E7-
9NHGR")/TFUFX'/6P;2BN@M!)*JZ"T&DH34)I$ MT73A*X,B<1L4S@=$.UE^FO(H,=\.WŸ?3SU[AYCM=!5DLS\Q%=*6[Q=Y*@JXK M@-($E"91-%U)RA=
(O([#./12+WW31":@IXF=]#XP\R(*)CEG660>&S0668U& MUM#/+* TB:+I4E(I_,1K9ZA1"J+>5<\8R\R3\=RAO>^AT!Q^8B]HL*9=1!%K M3D^DVZ-)GE@)=Z*@^8 @R8[EZ21/&3WI2E6*//4]P,
(K7>2F^PX:4%H!I97I MV)4 5$$Z701MH(#2)(JFRU+ES%-WSOSHN2JT&JDWUJF,D3NZM]"@Z?3T^&(MJHB9,2+Z@LX849UF9XS(KG5EC%*5KDZC;_+?XG_-
Z3VJGPUG*,W/##W=D;QTB:2645D%I];CN%="@$J739:C,@=1M M#CSKJ9Z4.%W!\@7<@;U5"/4%H+0*2JNA-#'FBDZ_I1ED[DMFY?:!,,=UGM(A;H_4%H)I549X=?$ M(;->WX=&%5":1-%T22O[W/;/^!-
,#+B\(=\8@ZW4&,(2BNAM I*J\=TKH"& ME"B:KDYE#&7X4\TS8M.KV#J 9.J.["U"J%\$I5506CVN>P4TJ$31=!DJNRA[M@5/-,V*')O,-YZD[L+<*H;X.E%9!:364)L9<*HD*J6M0F3K9\T\USZB3K?/,
MSC[FUNS_E"69\01:D,4R9JZ#*MTM]A8(U$N!T@24)H]?+ETCRDW)CNP8]?*V MMKL%WH\J4-,%2BNAM"HC5I_PB#%S,14TJH#2)(JFJ3M7ODSN]F5>SM;,J1V0
MK$W3W,WS%2N45D)I%916C^I= 8TI431=JLI:RKW.X/!:0NI&^XZPN;WDA%Y" M2A6DEY".15:CD37T,PLH3:)HNI2469-[[4,2U1.7^SEY"Z0WN/:%#SA?@0 MIAM-
%3&7D!)EZ"6D1$%K"2G9L>02TK/VNFFZ8M;-+LYO9U?-OV;;J^6Z#5;- M95\U?#WD5;;+J^O';[K-[9N37FF_;[IN<{/[\KJ9+9KM4*#__>5FTWWYJSG MWV^V'W&PO=V]R M:W-
H965T&ULK5IM^.X$?XK@GLH6F']EDA*LM,D0#:Y0P_H MW0:;7ON9NB875GT471>[M=W2-F6+0UI!^W5Z[>X_Z]EIM3"5K\BC9K-:[W7]RRH,R<]Z(>U7]
M5Y9F>3.:CJ)2+/BF,M_4ZS_%5J'4[E>HJG%_H]>M;#R*BDUCU&J[&!"L9-W^ MYV];0QPL@'WP!62[@/07,,\"NEU G:(M,J?6 S?\]EJKUTA;:=C-7CC;N-6@
MC:RM&Y^,AF\EK#.W]ZHNP2FBC."J494LN8$/3P;^@;=,$ZE%=,^;9?03>+R) MQM%O3P_1WW[X>_1#).OHWTNU:7A=-M<3 VCLGI-B^\M?VE\FGE^>1;^HVBR; MZ$= 4!ZOGX
6>U7(3I4O)+CAU\)CFCR*2(Q80B>^_.7TP "RT^^VOD(0JU!*MBLSM])FFI?;<<9(.KV>O!S"1\32 M;*IE>[$C8.D>6!KTS%WY/PBL]G0;!9+D M/9\.A5A.I[A'\SV*45#UVSJH$I/1(O*UM3L,@YH-
?IY3$/8B($*$I#G&Z MAS@-0KP[L)W-J7#FC(:3!*?I]XULI+M?J,:@\3(=($IH,DUZN#$IFGJB9;8' M/@L"?S*J^#ZV5%D"OI6U;*M$P,JSH8]IGF<]N(A4/HL3'&X2=XP6!P'_RT:P
MPV>C%6R[M*%N;5Z*N4&)*AX:;IKV3P4B%7NP'K!O$L3Z#4B6-QLM=A!?N=8< M+BO)Y[*2YAW%FR"GN(JV*.-#2SJT)(CVJUD*_!#VDNB_-!NAY*C2G-/"">6=&1(PF3X(!9":P"N MQ8NH-^@Q($-
B&],X3_M\C4VNCR(CO)SEA:=]UB!ADJHA7KX'A=)F;(1>[0KO+NVAR(?M %'26]X,9D?+A/AA/GZ#M?6*J/XX:(666TG[!B(CY8'\34_P]I&YQ9O0A82< M J>ES3)J;1,0?DI.$S@BDGD&?[3C;WHF?
T,HOL@2SO\,6PRI$-R3F/2+W 1 M*"O:%LP%&0.=^V.CE7L4ZN>+?=>>&4/U:=M MV.ZSHQ5 U4-[Y+YV2(O,II[JG7;43$],C<$OI2BT:$_9Z+D M MBI]4*+QN,J==MP$R0GANAZO=5+RVQ4Q\&RN%2-2-M-
OO1./=6I<*>T5A7%L> M4.*5HCR@^)6,DH2KW241JS%86S%ED>A(*66V>56'I'JR#RU5L1'5_BF652 M$JINC-LJA5R+E8 (?@\ R*D(VX ()ZT;Y1JCA"94"+<#FI5>:[NB?368I2 [

M<0QHT1Q$D!8+8QD:_5B2)QE-OT^["A:6-:BFNB+P'S!BL"*P[[<'P-FM$- MC,43[86&IXHHX$12?9%]/1-_'=PHX'%M"^<;YX%:4@4Q,G(CO=I9^$T0%?C\ M4RM]5#[0/N.*;LM5K;PF#<""'Z?B?
905VS(*F*AD *TO@BZU]%K1N?S^O=4D MY0U,+ET]%510XO&FL$0FE+."K&CB9W0E"7(P9< <:7W_UX_'1#V FSX -^, [.701W%\(GK9))'Z%,E^0%%P"^7[NC#M M4?F$D'"!PM!UMC6=
[$3E2P*N*6@TXR+@0DC!4W^(C EXB*[ZA6J\+'3E%Z9A8 M>5 (K;-$*G6J>8IJWD/E3G@9:=X-61%BNGO2I)] ML*8R2;T0B(+V:S"FC0G>G$,6N#"?(9K3.^/<-=KFRE$CX5>\9$I]'S5P3-*R M_
#^2%O!]^ [0A^8DT6*I=0^\>.(V(9S&Q=TJO!/P(?2&]4)//L (/?$4\Q M'NSM*Q![*B'K4%WJ2RX[[(#U M(]W92RX[[(#U M2MU-
"\)V!79C0GC#B1YE 13YZ$Z#T-H2#OWU_FB MTFHY6ERJ0O/7?>]Z[/+-&[%:I>U6TN3]'>BE/J*,O;/05,CPQRN0RT8VH#[B# MYE7B[Z;U& 83W^)DTN2Q3OO)@,"8Z'"8(D>EOONB5Z2=.-
NUGMJB?=]PYZ-O M]+7R*_XE@CLF&]/G^OYI_V/'5?K&/RQ/OY3\)OV*,L:H);8>SGYX,1$^ _?]0 M;)K^(O_PL7H:KZD#WS*TP*\7SHTE?F&#NA_ KK\#U!+ P04 " #3I8E9 ML>VTB: ; N6 &
'AL+W=O/XSE?K>,IC[WVXN@\0"4F(24(+D#.>_/KK%QZD M*,TDF[O[D'A$$D!WH]_=P,L;Z[[YC=9=\;VI6__]:--UV^>/'OERHQOE%W:K M6WBSLJY1'?
QTZT=^Z[2J:%!3/SH]/G[RJ%&F/7K]DIY=NM/#9K#<=/GCT^N56K?65[KYN+QW\>A1GJ4RC6V]L6SB] M>G7TYN3YVW/\GC[XA]$W/ON[0$R6UG[#'Q^J5T?'")"N===GA# K^N=87NJYQ
M(@#CGS+G45P2!^9_A)G2?$^Z RU)Y?6'K_S15MWEU]/2HJ/1*]77WV=[\NQ9\ M'N-\I:T]; ^XX6 /SXZ*LO>=;60P0-'8EO]5WX4.V8"GQWL&G_J 4X*;%R(H MWZE.O7[I[$WA\&N8#^)@5&DT
&=:W)2KSL%; ^.ZUU>\&85=%5=FW9J5*57; M%6_*TO9M9]IU<6EK4QKM7S[J8#T<]:B4N=_RW*=[YGY6?+1MM_'%SVVEJ^'X M1P!G!/8T /OV].*$G\IN49R=S(K3X]/$ _.=1>3/:+ZS/?-
-8%G\UYNE[QPP MRW]/(L?_W+RY/C% 6C//([?3GAV; %[?J MSYJ[N%!^,Z/ %S__LS??JM9MYV>%:JOBLP;:F;+3%7] _\,7)?ZAT^=%:4&N M?8<+TCL0T U\."L:V^I;X'#W#332JF\K3Q-
L0+KJVZ(V,$=5F/8:5FIHIFWO MR@W(9062T^%JA75F;5I5PRQ=[TQW6U2]T[C4LV/X\];#%T6MO2]6SC9%M]'Q M@S#9HO@"3U?*N (@[G6$,\=!;;?.2C>P"BP.L\#'I7+N%LG%HY3'@?^AVAZ)
M&SB7$ }>MDOMXL-%3CQ:RNF:9[:% G"[#KY&,)RN3%? QVI9&Y!) ?2\]>^ M94T7Z*" 0!42B:9H"_T=*([U1I0+-3:8VO&=F=%6X >N""$C1H551 2!B) MM.HV, [W"45;HVA//(/.I+:[TMM,-
/G["3VPDA8CH G!"]@/F=K M7 O9"C;MTVJE:=&KC\45D-P7;P+$Q8/1@X>,] 4P+>SM>]/]MM9.U57QHVJV M+V#R1?& 7SY<%)>]\[UBLB!$H[F&8#;JM@ C4L^$6< BT3C\M]*9=4:!]^%
MAWXX>7R\. 9E7=>X&_#$][ZXJ!4PW%O8J 9(5X!B+[\A*6V_ILWZ\2]/3T^/ M7ZAN#JO/F7_IV8&!)R.0OJFE%T- M:-P -,46#*NP-0@+8#*X\+XKP@PSK9V%@ &#B^UKC)1\4 M_,9O M%.@X_,N
+$RBEX$V)#'#MDNH/412'6W#4C,E-*@)@+P'0J D>0O[O'T8"/B!3D1Q-3 C M!5"X-,Q.3@F^3M)R>AR$Z!<;J+Q1\-52ZY:7WQ[F8'R,&FT1%+@'Y5)]4%Q+ MV+OXS*5GL C^M
ZI!.#AI*!DK2GQ=X/?%P]:3?I:U>#)H5YX."LJ6[2V@Z$@ MLC %>".HLT#RV![(ZZ56#N4<:.F'?(DASDGC8T+.@TU)#4@4X-@"G/VR6_4U.(E" M&X1>?]]J5L>L$&L0"" S#F"2^ $35!9>
(KH\#C7HE1!):%N RH#) M#8R.G[%-9JQ0]D'=LM:#Q0,A$W>(<0]KAJW:*C08K8]-5BWMH!#,D#L06%Y_WRA 2N0/Y]A:F+E#E' S MD'&O-1A8XR/5X&.G&XL\0)8%'#H $PCNF0
7UJ/6"J]4]JK$[,"N1WQ("$F MH< 711"'LNR;G@TT,(/KS&\J4G;KP"EP!M@W1$"8H!/^H,JX M R/ 0O4V(J/$-$"]1P&/7/T)C$V OHCA+Q%8+%LA2 N09A7I@M8YB(#KA8L
M@S)/9@TD!I1NYE8!!5=H/&]!@7B6YIUY<=>S.5 SJV)($'(L CV5H,P(DKE# M33/+A%RH!3[F"B01W,!VK7TP&0+QWT#D=;EI;6W7MT08"V\=>(K@ 2&(=U : M!$C?[% :E0;R \2ZO4,O@C:P_-V;!N
,%;DG]%P]FYP X"C>MI1LYK>(Z0E M^-]$[D@ (Z\#68'%3XJ) ,:'0F8/Y_QP?(V/>+,&QK]$.8*+C:8:H$6)B#T.76'H,CX(-+AY3O6-@ M6+3E .47,$*#=SJ] P,UFS)"X=YKJ*9J(%5TS,"SUQV%OK
X!J.1]GU>V PM 6TQBJ M?=9(U\#0Z$*V()!OP@'DC0E ?IR$)SM).EH.H7[@1Z*?T[ZI4?EEGU" <"J MN\%O3\&9)Q53O.\=:./>@=VXUJ"?@@R"[X.^:!H?!OP=,=Z@*P^< RZNB-H5
M(XXP@ND7PYZH@\2;P&JE>3Z((+G7D(T(;HC^07#P#9J3(_:AU0MVZ#L<7[Q$0M..0.Y'3&47G034$]/PF=(+\3$@/#' M)[85D7$S)$@D1J]S$$8!$21N#<$GT!7$%/.?$.K"@*$@]61:.S]PV)?
6.7N#:)#-T#% MM%Q,(=-TK4S-(?@$9&A%@IP&';Q#B"'6+!\'0#$$=6DO1 3"(EBL>=,&TV$#:XM8TIP>!>&V?;E! :\T:2'E5[M&_R<3&33"HVJB%]JNF8/++ E>"@19-R M 18#-.' 6 E$
#C[@H@];1:E @'5[V"PJHPB*(W!SHM._%9GH^2L:"5Y"I.U MMIWS+_3B8 ;Z9M(ICIK1AL0&)R\\[4:[K@-8<29*W"9P=QARE,*-.6@_T-F9 M2$?G9LRUR8Z)$#.]
50'7BO\KFV[G[/)KN+2O#*2U^G1.4G3 M@#R&F7;/AB--V RT>]$C RV5HLN41(3U?;_TI3/;Z'>SCW6MVQZ86@R_;^!S M#/5P"MOF]$P14+8">B_ ULJ57.7*-
T:RDSL\A1%476=,4N782F+CCRGAJ%$V80:V#Q,NO$].]?

MGJ4//'X4,/1X.@_B)&37FDO#_R/@2H'0 ? M N@>H!X J & !M< Y"4YW)C]GUUZ+P@&D<+L;Q MD*DMA.FB.R@ANX/RIF\UWTNT]S@4;@RZ&F_+;*]?L!GYQH+^YE!&_W,EHUF*9&C?
+E"N#064<1?$X'9+9X1 MF'B.R7^*(5G_AA!V$VE]Q[;W M0YWC/G'* 87PF$=E76<8L"Y0F%5]V-[# MJ7I=:("]8VF@5)-*>?-(Y8N@S2^9*EBV Z7;)K95'BB,V7P6P^
M]8OYC&9AG"R"13AM5_$\I6&7X43":^:P'A_Y/@!YT7(7B!N]^4>]QG&(4-F M] G9!U=\>,#X V4/*L#IU5:GD+FX$7F#VAGUK*:VSP HI%'XPJ78^=;Q[$Y. MZQ)$A?;5,S1Q8I2%PUU+\\CB62YPP-
_1E.^*JQU&+[];Q-'\'C%VPVZT=PX3 MOC2BQFNY/T2[DT$\X?+XJ8O/9'!7Q?K=NANY\8'PU};^;7 I/ -WW7MQ_X A/ M/==X(B,\'*[J.)Y/1TS[6[A_L*IV-]^ULM@L;EG@'Q?0)(#[&Z5L]T & ^K] MJW\
4$L#!!0 (-.EB5EQ>@\) L *(B 9 >&PO=V]R:W-H965T M9# MIQ\@$!(0DX "@*M5?GW/O0 I2DMM[#33Z4SBI4CBXC[//1?2[5UG_U2J2 > MJM+XUX-E"*N7Q\<^7ZI*^J%=*8,G<^LJ&?
#1+8[]RBE9**J/)Z,1F?'E=1F MOSRYH3>YQ?^J=7:=ZX%63*S]C-]>%>\'HQ(M(56J/) $B3_WZHTJ2Q($-7Y),@?MEK2P>]U(OV7;8O7&EC_I(BQ?#RX& MHE!S69?
AHUW_525[3DE>;DO/_XIU?'=R/A!Y[8.MTF)H4&D3_\]'Y(?.@HO1 M@063M&#"'>L>-6,NW,LBK5\ZNA:.W(8TNV%1>#>6TH:#G&NO"U5LU"Z^. M R31Y^,\K;]JJR8'5EV*[ZT)2R^^,X4J=M6E]
[93XU_7,!X<4^'>?L5'62;\L*HN7?B5S M]7J O/?*W:O!U9_ -#X; _>4)34>:34^>DGXP +^]2KQQJM!!W,IE M$F]LM9)F(Y;2"RGR^,:\>2,L91 KY2H=O*A7(E@A5RMG'S3R6Y4;\6P\F0Y'
M2+2RI)K11@2\+4HKC9A9!]NT6?A,R+(4=B[62YTOL5H2(MVIER;5"'K-Z^0MH+KW)$"!(V0 9$29J@(7[3[!&V5GT+F[Q70"'QSHA;-7,U M@(3%9]WWA#)0&S*U(0NA$F"DP/^!+ X]>D1#U$-0E-
#\"CQ2.WI6P#4"\,=W M@6ND8@$W1* ,G:W$].+RVPT/1/S&IY\ M<:]\P,VU=(ZDTH:KVN7($27\4B*IR=&4$V]*.%C<8,^JPG: G.PS1PYOMLN7 M\EZ15]6#2;:8JK?/ M35 8/VI2GA=D6[MQ,HZSK-
4=W"#(7%E)CZ\^WMK;#1@&X^YBJ%FR4ZM2IG' M@C;HRHUNZZ7=C8U%YB2O#7>PBW4C>80'ZI<:6P .JN+Z[+R#4P3S9#$KXKV% MTSCA8[4\<@&%SZ-M)R<9"T6#T-
@]Y^2B2N#@S61).P(%= 8'UV(F *6;IL)/. M_KNNX!2B=[:I/>]\LBIK+YY-AM-V.;PM)]Q1X>ZZ.=@@2](2UK:O9ZA$WW4' M/M%N=PI($25LOE\WMP+QM-)MGE M^,+ _"_GVX
,V4G>.2=C46F]T=HUTB-+"L+LD6O7PLLT@Y+^GC0!L2)=:^V5< M'2%1>U[]"O9SS"IA"49(1S!L0 E7@-GKMI04]+B@*V]+77#Q@0 M7 2N_A[O4,+:=7+HA34E5?DFB4#][-
/4PYMV@$E@,B/X)IVU%O0W9.R3=J4 MQ=8\:N(MQ#6+MH2GD\\-FK.N%7%?6(!I0/ODX^P [2UV2I[.M;]=(P63D MU]IXWK61:Z#$4T/+;JA"/](5P^5D>-Y!FIAG?2\?\H /C0OHW@>'N3(N($?<
M*C0H*'E;FP(CS7RN>%3L;#[] 9;W!2.^-(8U4;-# EV_BGQ[5<]'E&WLFZ$C MY&,<.<3=!IM6S1H0 F=HXN35F; .(9FC8Q(#2ML8&X2W6\D13 !A#N-VD^Z_ MU$"#2#L:CEO(#5^S,$Q-QLN(P@
1!3M8Q>L"TZBFH8I-NUYP]XN=#WG5JC]G M\'R< 0P2P,#76R7,JF'#:76*5&%"SH+OQ%H@>H\[!7CL4;_&7 M5I.F'(DJCNJ1\.YY?LJ"8@C0PBZVC :WT6%.NAQE6,)RQVJF4ZN8XT2/>.UD M.-D5-
NFTJR>$P:16?X,J^6+UNSKT-R))Q*+M1JG_[+JOB4.7;W7)T0[1RV+= M][$8;@?T'M93H<]0KU _"P_8X]9>3+XJ[:K*+V-8+3A]#=K6U?HCE 3I"(I6) M)= Q 9UUX/F]+ G9*>6@"'Q*8(N-(G\HM9R1=
[5")S368)WM(H'A-T%!9U9 M$$\CU@I"X1O>W\C8Q%XRBX:K$,N%R!E/*5$1 KYM&2;#]$JR2!(9M-+Z!%Q) MHHX;$^FAKGZ8!7TU]WG[V#Y!5# Y,NI U3R?>]4.L?U0DP:/QYS$/JE)P*B= M@>#
=-N->F_:-J2LD[Y1,0FCJ#$Q#\1@)W&#;>+.O$L+<%R&OL%_+JW? - MT?KCG/0X6+X[" RAH7LR0$UL[@!.[RV"-9Z*P1V-2DM;TI3_+:I@KG,=!LP@ MYO&P
EX(((XQ(;L)GPPF:Q;2\:V^.:P=P")>M*L>>YILU$S.4M+-;5GRH:5X MS@ZQM_NAE8B)_DX:/I*BA]'.3^,^'MC2?B?'X+)M.S^AJUV:1R[-QZ?L*#D1[J)2EW"4MVIN1^E/4,>*& M_5/8A-
=4%!JUXAFIXMEZLFZF</B,64\I.QPY09.YG-XB@:0',C\5;EIX(A8=E#]QLD:B09CD[,F20YBFS==U*('>+1! _BN@X*' M.%$<:?S3XB7-!G!QP-CD-LU-AL:#B#6JK3!HC=%5AK\C:5S0Z<((E?
<1SPBCX M?;L;HI/',U3*SNTGD@=\TA9S1#- (CFI%RKF/D>BI)CS<,-FQ.2BP[S$&9"; M\'.L%*QN'GLZ#*(2Y6XTQ8*6*5C2T4D5+&&@.4IT1B'TA$9
MS/O1\)MW(9;O>Y!,\]F1&_XAU=='&V^),ICR".!:W CP5;$8II5]%QO=WMT M1)USMS< MR04440O8^VB&$'<;>IRPS*.Q\62O5$QRR".>10ETTIE;>9][8R&#=9]W:3= M,RZ/3 ,;GY7%WXV:?
WS\1]WU5?=SW0"W6OIU! ?/A/@3@O9N^P.,Z_B[@^WK M\=<;WTNW(#92JCF6CH;GIP/AXB\BXH=@5_PKA)D- #6^7"]])*473HDN@D^F M#[1!^[4J_\ 4$L#!!0 (-.EB5GE<&R8\08 %(1 9
>&PO=V]R M:W-H965T- M-OYL4H?0OIC-?%%3(W4MF3PI;*ND0%+MYSYUI$LTZ%&S^:'AT]GC51F62,<56>3BZ,7KTYX?]KPIZ*U'ST+]F1A[1=>O"W/)H=L$&DJ DN0 M^+>B2]*:!
<&,KYW,R:"2#XZ?>^EODN_P92$]75K]696A/IL\GXB2*AEU^&C7 M/U/GSQ.65UCMTU^QSGN?S">BB#[8ICL,"QIE\G]YW<5A=.#YX1T'YMV!>;([M*TI6OI9!GI\ZNQ:.=T,:/R17TVD8IPPGY5-
P^*IP+IQ?VJ91 5$.7DA3BDMK M@C)+,H4B?SH+4,$;9T4G[E46-[]#W(_B/0347OQD2BIWS\@VF#?O+?OU?Q> M@1^*,!7'1P=B?C@_N4?>\>#O<6)W #W^BM?*%]KZZ$C\=;'PP0$T?
^^+0E9R MLE\)$^F%;V5!9Q,PQ9-;T>3\X8.CIXH!@*!\]+8V2V=\EB)RME&%%JJQA\(Z3UYGQ0<"#W(.Q 5+.'O M4(H:(W62S"L;:D+AL-$522B! H5U0)18UV2$"D)YT3J[D M-(M0R" G1V;Z-
MJ*47"^*-IHC.X1A+A5 A&QM-$(4TV "ITEL#&1M!/BAPG,JI>$=+J>&81T & M NV?R_#RRVLQN&"Q+;&)TG82NQB)Z#Z:?BO30HIAQM>*@5K6!6"A"?
M0U4N);-.8(FC8ZUKI34D!X1O!8V"P^$4U"B8701AL^.BT>>\R?A=S+$E"HG M%7A'0?2L IW#I50CR8P7]34J;-M,Q6?IG#1#OM^B6#1&5:K(2!L%Z^&#Y_.C M9R\]NL;"%TZU:0-
32O780/"A1R.)ZRP6847P1 MOC>^BXF0;:MA!^,JEU]&8E8G&().1,-_NQ1$!)%=*)0K8N,#2T86+LH<#U9[M, [;X$\R-2?*CUP 8G0L4V)6BCM?YIKJ(K1A$/1V0<@2;=>' ?H<4%6!'W?%
M2YG*,5R1WE K!^))%[9&*01/<\.,&9&((>CDN+/!J3?1,3$;ZVC')X1X(Z3V M-N/]MC5B :9AG/#IE"=L8IK"+P"G4B5B@ 2E5PO=E0V>K7,<&*N)R)SCOIMP("+3-!1R>B(Q?!(,E.
<@>I,93QYQJ5K+D>P M1[I#ET&(EAWVM^P:>;-; =@2'*-<60+6+D&/-?BJD59'G=P$4M]QEL.Q33YF M#W758SG0H 3BVJ5HXVCJ6JVNB0D)]M7;)Y[H%0ZVGD58#@8EI+F)1$ >M8(^,/
M;:R5JNSJIV<-LN-9-)%#= ?>JIU$55+II*/A>;, NH#?GGG)'Y;4L2V[-45U M$"MR&R0+1J> =33;!0'H8]=^UQ62#IQB?B-G@3L%*3<.[PW[X"6Q7SJ!;,@4%*E %#R5[NLD MXYK)?
0\XX6T:@=7H6(F _0X^U2:TQHBNP:6A_ 7"N79QJE%9-%3\1M0 MY"08MD;9 AK1I+J)X):]_ ;1UZ\.V2P8%!>E]'E"L1N(4"BR5<'XJN#.!O M.;[]!\+:#> I1:L4Y'VL:AO*U*,C(H[61$
"VXDE:%]'77P_GQ(+]@8JVD MSD,JVW_SA+HY_=P!JX74"?7I2I;Z JSZ19J(*^_(F0]IQ+W"A%LS0L9#^,U& MD3KK3K?H"Z>QYG$.9YY7NE(1TT2V%3CB"&XWL4Q3@(1[$7L=C:>#/"4Z#(1L
M[K[Y$M;A2!H1TXAM['90A"_HU+T<[BOCNP4Z5KY>Y;&7-5T8P\9^!!;%@>'$ M-VUQ=/CXU^F^B])L=,]%B5^FVSQG IC(5][A[?"#P46^)V^WYU\;WDNW1",! MS+)@GZ;$F@-[Q!GROK
W]@A4,/Z.<_PM02P,$ M% @ TZ6)68']Q%?9! J@P !D !X;"]W;W)K&ULG5=M;]L\$/XK!VU8-T"S9?DE;9<8B-,4;8%B0;.M'X9]H*6SQ94B M59*RX_WZW5&6(C>.&^1#HK>[YYY[>>DS[?&?
G$%HH>[4FEW$17>5Z^'0Y<5 M6 HW,!5]^K(RMA2>'NUZZ"]+(@]1JF23(;ED+J:'X>WMW8^;FIO9(;;RRX MNBR%W2U0F>U%-(K:%Y_DNO#\8C@_K\0:;]'_6=U8>AIV*+DL43MI-%A<7427
MH]>+"=L'@[\D;EWO'CB3I3%?^.%]?A$E3 @59IX1!%TV>(5*,1#1^+K'C+J0 M[-B_;]'?AMPIEZ5P>&749YG[XB)Z&4&.*U$K_\ELW^$^GRGC94:Y\!^VC6V:
M1I#5SIMR[TP,2JF;][C;Z]!S>)D\XI#N'+ NPD46+X17LS/K=F"96M"YXN0 M:O F>H-E@F.UA%@,U,^@C, M*_AHM"\<7.L<\T/ (5']>*4MKT5Z$O#WS
]@/(HA3=+)";QQE^.%@887,P*W@C+36+L0X*X<"3 MD:A]82PI%U=-TFWM855;^F)#/U%;+7?!\![-]1C$X U(YV]$NN+[41(G2?@# M5PA2D<-6';O@"U*#T0C&0FDL BDMR5#HG!%6\BX$M-
QN%*!Q1ITA/;!-9>5& M*EQCR,"B6<6$F*DZEWH-&^/YTG@/X#(0^"!T31.IJ[> 0Q5HEI1G^S(&;4Z0 MWE*H)M4\N)-4SM,-11NP.B5I]4#\1N>M@4P)YQK@K+$-J#%<\0>X#)#- 6(
MUR(K&BKLI)KT'8D)H/;2*PRJ31+.G)4E%'CR8ADE1F]0>OE4M$K#TS*T]0E MRE.Y5A@*$.J M$FVH*NFZ$:K&XXP6)5A BS/OA$H@>-=4*-)]1;D\$, \F;=T*/U%>"H"$C> ML,C F9
>I(%G_)_O:Y/+NMNN*&[>MN,OM&ER@UJ1);UNJP5S-->1H1HH$C*L96Q@IF,(#;>ODO$>"0O2XC"*J3 M4NQ@215358K-S%'G)(%<
M,8F89=\SS)%DWVMPF/RR'7N=SC0/_%.'09@M3=>/XW0VCF?35[WQ<#RS9IK^ MAWG\Z*AX%H-IQX_#<;#G5:7PVG07;\31^.1G%9^G#[!\TW;&,8UI& M5V$XG*G=H',]&)F?
A:7&]P[>:QXD>M\CO"51-_ >&"8G+3-M=DZN-<6A7>1# M32,F34:SN+_T+9%M"\KU7=N,9C%^)X=VP_A..8S'X^>^)X>Y[B^D(ZBSJWYP' M6J]W6HH\[B1-M=
!=V@SZ<1^8/\XG@S&T_[DHOV%$NFRP[M*\M:DF>EL<.RH M,NR='TNTZW!*YJVAUKXY2G9ONX/X97/^O#=O3O$?A5U+[4#ABER3P=DT:C;; M]L&;*IQ&E\;31A!N"_HQ@98-Z/O*T&S;/W"
[N?)_']02P,$% @ TZ6) M603L. +6"@ 'A\ !D !X;"]W;W)K&ULQ5EK M<]LV%OTKM6=HF0]1CSP\XSAIF\ZT\<1I^V%G/\ B)&'"5T'0BO;7[[D7 M($W9EAVW.[-?;(H +@[N/?<%OMY6YDNS4-
F]&&VOKEZ>GS7*C"MF, MJUJ5&%E5II 6/\WZM*F-DADO*O+3. RGIX74Y>CL-;^[-&>OJ];FNE271C1M M44BS>ZOR:OMF%(VZ%Y_T>F/IQ>G9ZUJNU96RO]67!K].>RF9+E39Z*H41JW>
MC,ZCEV\G-)\G_*[5MAD\"SK)=55]H1\?LC>CD "I7"TM29#X=Z,N5)Z3(,#X MT\L<]5O2PN%S)_T'/CO.L M\H;_BJV;.TE&8MDVMBK\8B H=.G^RZ]>#X,%_# @M@OB!FWVXA1OI-6GKTV
MU588F@UI],!'Y=4 ITLRRI4U&-589_>_]EJNQ,?RJ4J23_B,I=E_K40C;- M.%UZ.6^=G/B G(7XI2KMIA'ORTQE^^M/@:D'%G? WL:/"ORXM&.11(&(PWCR
MB+RD/VC"\I(#\JXVTJB3MS!@)B[E#KRRXMP86:X5/__K_+JQ!B3YJT.'=[(G M#\LFQWG9U*IWHS&&8TR-VIT]OUWT31\]0CR28]\\ICT9YCHK\C!;W%>&YU#
MT1'4;3=*7%1%+NF:27$BFHE0/SE%U'5Y+H04V:BPA3C MWIJI!K4,82 M0MW+('0E8%II6UN9W3[X +$+S-)+ L(C@?AT]1O>NVFR!F>66G*0,A1$,%0K MPP&7M-
&6FE[1+L/7#1&Z(3VJHLZKG5*8M,2&B$> Z%<4K/*&\4\\]&7%=0 M'KW.-+8'[,8=O6S91FO"MX&\D3H'#9R=>ANUL*NY52PK"RK)6U(6GF59MC*G M5\@5#6Q:\N25-
HT5F=S1#DJ")BO=+#%QIZ01ZD]:@R/1U!SK2-,OQ5%T+)(@ M#<,@#$./ZQ6L=BS2?W0G0*! ^[UJ M4S !&2L7C7&OI!TTJ25KA@]P/H;0BFW;1U/G(S$X9V/'_(MRN37G5DS<;T343"?
I,%BUIEF+,Y9JP_N:Y38TI\X6*23()[,G[D]NSMH7OJT MOM5VPS,^7'X,;J-4C]3I%UK+QN*/;FX?V#CT>_WV6^S'$#),A2SA,35$4L20 MO1BT#]3O3NP@ 9VC;J05ZFL-^P>WJ."EAD^\4IH"!(YN5-
V:Y:,3[@!+0,,T MGPZ]4?G=YN%9P#G7'%*O6MD8] M9J!F/ P@@9K4N]7^Z8.?U!+FH(QL7Y: %/"O,)HV@:Z;8Y?8F.CU%[EL4>Z7\D5#HZ"D@GSE" MQ(L4JQ+H?#&)Q97, 0R4PU^4)3M-@V0Z$9-
@EDY$M CB:2BB-(B3N?B$ND*" M%KP@ [R\]IF]DV :1 _@;8E($CXJP,@[2>"%^5*4R0,-$S, W314.:W821+,) M8FHXQP9A, 4<+ IGJ?C(:+V% E&B+XCFD8BC4*315$S#'1'RN+*1" 81V00])
M$$TC/$QFP2+DAR28S:;BBF/L1Y_%K_9RNMW5&J$4P>Q&D=*)MA*6;LT)YP+D M.EUE#'XC*"9\+1G+IHX%W$LYDW9N1IEN:[P06F8P?9RU+ *ZER&NQGREJXN>1H$ MR.PBT1_KL"-(%9%-
]3!GZ,UGBB&UP M+,[7:Z/69(/F*'1KRW%[S)OU1UW%1\'!W1Y]V>)(@$%4P=1S!8) (.*YZ. M4Y!R3/[V_7?S.(I? 29%3^3<&:@'-AZ+.!VGLP<$WSV[F$V#V8*%+.4G!R0OR
MYP.YOU:]CIDSRJOCKY)DA7EW<@?EB.^!,%ON]W,BZN,[(;?@ MVJMR$*_'%&.Z0M7YZF]4>@Y?.R%W^ZS0R^<-8:(IS;T:OK,5! MVMK7@H2]64F7QZ$MV<7-_H1 3H/.?0X,=AZ
T_MDK.'D+O1A=[>)IM3*B9&M M6,& S_1(.NS?\!?^Z+KH"_^R'GV'?G3#U(;[TK?X#O(&O$TB!?D,? +!.0? MO6F2()[%013"#<:+2/SN"':$!#:?((F1'TW'R <75-GG-#29I4&2IBB[PS&2
MW3^Q[+.\:EK] 6!QJMO7^ZV+$\U9"2SK]";O]UY14&8#CNO0\ "[LBB\=_NR?9[U0[_L_NS MX.G^;% 55:83S.K;;\Z(G0;T@<+5_[DWNV/F>\U8FJ+T@I,_HQ6;S&#B,'YJ M+T=3WO4VO.
[=C]#M@UJV7&&2=^6RKNGH47S"AP:2E6)E.!]KV*^-;E@_6U1J M^JN?V;5 W4RW^;WUU S11776YL[%P3=C]RD/Z[(UV%QL2+FB1MO=>D7,DDX_
M4>\:=+M#%]A\7=:IY(GX@!17M6NH4.X,\AMH MG+5+E_4IQ-8D*^Z=%!E&H3?49.]AE!TC^0^M#V\:0F,'Z1%)NI+617(; M*7SYQ]J8U$PDUVQ\?
A\Q2.7R[9H75SWS>UP5]^EBK9Q=OA6G:#UYKZ_S'H# MW\-#MKY]B8)'=4;SPKO-Y[<1#M6#Z@:'BM*UZ^7$#6?M0W .\].#NT-TX4N, M9^\ !\S199%QNZ*6>Z6Q^/
(9NE._)3P/8F\KKP"'Z#+K=QMUK:K+=$A;^]N-!:70\#D*LIUC;1I-^2^2EF^([*Z4)VW/*#%(8!:ZDX4 MG,6TKA9&@7[=^L::CLXM%O+_)\A6B# H!L$8DR-!(+
(X3)G$J)2#:>]OU%RXOJ&^#N\Z!:N*B18C>75V?WL M14H;:D9TGP+)(MG][/;^L"C7%?;CT%9;.!KYP,)!O[/07CZFBT!?<_1GY9SH
MZZ3."D_5]^DCJ9RU^6VU\Z!FWJLA7H3C:5>)! ^;ZCD&ULG55-<]LV$/TK M.VRFO=BD3"FNZTJ:L9UFDD.FGCA)#*Y(*(E(@$!%KNTK/SZ+ "*41+%Z?0B M
=$J;;/E/,IN_7+N>C;:XJT'ZMM6^=TU&K==9&?9?O!:,Q.H0F(Y M[]0&[Y#?=K=>;L7(4NL6+6EGP>-ZD5V=75[/@GY4>*=Q2P=G")&LG/L0+B_K M138)#]'!B@.#DK][O$%C I&X\>_ F8TF
_#PO&=_'F.76%:*\,:9OW3-S2*[MR*#&M>H-OW;,%SC$\S3P5 B\EW M .4 **/?R5#T\IEBM9Q[MP4?M(4M'&*H$2W..1N*OFK!\?*EK5R+\$8] M(,T+%L8@+ZH!?9W0Y7?
0O\$K9[DA^,/66'^)+\23T9URI[\YU^2CAGQ7G,#'[M@7)2SA[AFX[A32/]?AP3--E'7+X2_KU;$7AKBGV,A)\;9<<;P2"ZI4Q4N M,GD%A/X>L^7//YV=3WY_Q- 9Z._L,?8?EN. H^%-
@W#CVD[9'53*5+U1C#6P MB'>H_"F[TUHDH!.()46=_ Z^IUL,CM6*A?B]]+Z":=BU5\\C) MC&9L2;BBG0Z]=G5^&.703E* @6 AAFD$]T*_;X9IQ$(54HG4@[/!]?V-+&EK23_)(IK M+67V:"N$%?
(6,:7^;7Z71YZ>G=^EZ@=J_J(41UI$'SI9]V//K'MCX%Z97J4N M,+(K5+ J%\V4# 86182RA&(^CO,K0PZT^%"%%I(^EG:4Q&](JJ,_BA";<>$ M'#8?Y<<>
<'$P6UOTF[A!""K76TYC=I2.2^HJS>;(ZFG#O5)^HRV!P;5)_FO M3S/P:6ND"[LN3NJ58YG[\=C[VCG>7X*!<74O/P%02P,$% @ MTZ6)64]>YH&]! %PP !D !X;"]W;W)K&ULM
MM5=1;]LV$/XKA#H4#:#8EBS93F(;2-(4&["F0;*M#\,>:.EL$:%(E:3BY-_O M2$]RDCA>L&$O]5&\^^Z[C[P+.]]*=:\+ $,>2R[T(BB,J4Z'0YT54%(]D!4(MW%E+55*#2[49ZDH!S5U0R8?
Q:#09EI2)8#EWWV[4)KEV_Y*M]QV/ I+5VLBR M*48&)1/^ESXV.O0"9F\%Q$U ['C[1([E9VKHXP:S N/$;\!L8)^2J%*32Y$CGD MS^.'R*D+N*#@-\R,R#C*'3Q*$X.X(V[(L<.,_P&WA55@HE-
KTCRY_E* M&X5WX]]]7JX9#^<[9-37=$,%@$V@@;U ,'RXX=H,CH[0#;IR":'T-JY(@"9QQBKLEF$+F MV)@.;J8@)S@@2(F]P"H.Q+D@EEQ;W!+;#V]R=D^HRS$E%E6$9JZBQH!JR6C'# M0 \
<'67;2(>$B8S7>9N6,\R24]_(B)&S!Y8#&]T[)K)^EX[:^>ND?N/BQ0:6 MIFN\"%081CE_(A84R5&.B(BG$)0*\B =59]K0,ZS3"I+C3^%_R*KEQ1E\QF% MA_"G\'#+
(ZF9[M#:&592X[ST\E!5RBP!J.MY*9PX<@XJ[G7!Z7 .<6R1BB. MAYKO.]0<=6_DQ8],YKAI+XNP_I\<+UEK!$%YX3&#RO2":2E8?31*;)3 ,\F M ,'<E2MT;5IX[/JX4ZD5Y>7ZNBY!42/5*;ENV?
Y$/D5A,DV/G)6$)^.9-\-T M.O76-(QFR1'Y#$+B?/3QW]TPAOR8/B#D!HBH2TL(I7'T-=YHY(DUCL-XDI#Q M.!PEDW:1ANEDMN/0%1WNT149C :)Y]<8?-#OTV(%NJ;7+:))": MN:MM9PQVS>O[VF;>
<\V9=LB:EGAK]:&&>(E.?:2;1+KI++08,:\^,S=)EP '1!O4FI9U* M!N.1LY"F&97^N"SAML1=9;WQH)%/1O%TK>M3PW,%SPDZ_:ENIHY^/@W^N>?? M>^%WUK?*]!<.I&*=3DIP0 MG!ID-
B579<7E$[+U+AUZI>1&T9),=W@O?R_[!+94*=1(=[M1.(I&W2I)[12) M[-?4YIZ1-(G(ON? L/=8PW[>N">IQFIQGOIW6_>Z> '>?>SMT_F;]2M6&H M&H_JMI,&'I#,+?
+F#L@ZXOY9XT9J%3=#]7V#Y-U!+ M P04 " #3I8E9YFDA4>$" !*"P &0! 'AL+W=O=%WS19E* TG7"Y8(9#@JX1H^(/Q5+*F9FXQ*G.<(L)1A0M!H:MW9_X4F]
M$OQ*T9;MC8',Y)F0%SE9Q$/#DAM"&8JX=(#B;X/N4)9)([&-/[6GT824X/YX MYSY5N8M8))\"G!IPC@'O!.#6@-L6\&K :PMT:J#3%O!KP&\+ M=&N@V_8N!340M(W0JX&>*H?J^:F'/X8 :/#V.P:>KS^
*!!C\3$C)(([9 MP.0BMG0PHSK](KCG(CC@GN">+< !,LX8^(MWP#7_@(0-TA5[9>7H[>3;U60$C-#3$X<,0W2 C_/C!]JVO MNBJI=[GXDF:32YI-+VDVNZ39_))FBPN9'=2QU]2Q=\X] "X:
(U&TVF]S1?J* ME-W/)KRV@ZYO#\S-?C'J9#VO9QW*QAJ9XUM6]U VT;GYGNT>RJ9:F>4'A[*9 M+JCG64=N ULNH1F'L':X[H6G5E##$2DQ+SZPC2K3>-W MJ_J=H 61W9_9FO6Y:!2KONZ??
=5EWD.Z3C$#&5J)4-9-5S00M.K&6RY8!4M)M6AZZ16FW/3MP *O&9K8];[^O;0C+IH1*>0';G//Y.T8< MHI:+)UD'"*/1<429CIU2J7KJN3$NHL)SP&IA^DG-18:6GHG!E+0!G-JFB;N!Y M<[?"A#E)9-
>V(HEXHRAAL!5(-E6%Q."SM2E,HLN$E4XP(>0/VL MMT+/W(&2D0J8))PA 7GLK/SE>F'B;< O JT\&2-3R9[S)/99+'C&2&e@D"I# MP/IV@#N@U("TQI^>Z0Q;FL33\9"U=:N:]EC*7>
<_B:9*F/G@X,RR'%#U8ZW MWZ"O9V9X*:?27E';Q88?'90V4O&J3]8&%6'=`3_WYW"2H#GG$X(^(;#>W4;6 M\C-6.(D$;Y$PT9IF!K94FZWE*#,OY4$) 93H//5L]/%F(-"CP!EA!5H)@5D!
M^MB5C%RE=S!Q;MK3UATMN$ +T3UGJI3H"\L@^S??U6:#7G#46P>CP!^IFJ#0 MOT&!%TQ'>.%0;FAYX07>N3)OT/X%;5A&#B1K,#U7=0>=GH>:[V8I:YQ"[.@/ M0X(X@).\?^?/O4\CRM-
!>3I&3W8-!>1{^]FM?ZJ-5AFOU?^'W.F. W-,)8R(MS0:QV2CG.V>W5\B-0]^2FP]R\ZM.[1&$_HKP!;=QYEMNB\%M_X5V7OL>B($PB"KE.]28+ 3I%U_FZ MB>*U[39[KG3OLL-2_RQ F #]/.=
<'2=F@^'WD[P"4$L#!!0 (-.EB5DL M972(FZ1T !=F 9 >&PO=V]R:W-H965T/AX=T"_,=[3ZZ0=:^^-34K?OQ9._]X?MGSURYXUXR:WO0 M+?RRM5VC/'SL=L_SB[.R9XTR[X
MOFE4=_]:U_;NQY/SD_#%>[/;>_SBV:L?#FJG;[3_<+CNX-.SN$IE&MTZ8]NB MT]L?3R[/OW]]\1PGT(A_&GWGLK\+/,K&VH_XX5WUX\D90J1K77I<0L'_;O65
MKFM<">#X718]B7OBQ/SOL/I/='@XS$8Y?67K_S"5W_]X\N*DJ/16];5 ;^ _^ M3?!!&/F7 A$RX(;MZ(H'RC MO'KU0V?0B@?'PVKX!QV59@-PIL5;N?$=_ &I@GG]UP[=1V&UQ8W:MV9I2M;ZX
M+$O;M]ZTN^+:UJ8TVA5?A+^^ .&9AZUQ@6>E;/.:M[DXLLUWQ<^VJ7M7OxTK M70WG%P.0()P7 >[7%XL+ E+Z=?'\?%5\XB'Y[3>\R/KS1WX/R\W MSG= -_\U=V!>[ZOY]9"9OG<'5>H?
3X!;G.YN]OE3,.[RR!/0?B\B*_[C4P16F;@VKO\>!]J_K*>%T5I85K:AW_Y0 ?E<*O MMZ95;6E473@/7P!S>KF+>N^TH6750$J@A _7_$>A6JKPL#7=WM; MUT!S=RTLZOJ-
,Y51':!\5>S5K2XV6K<%H.V@.AA@6H0"!9#Q]\ >?A\V0* / M'>QL#C7&MT!Y1>?/&WR\OK+]?%95W # M6*\[00=P>@'U'A<$(,Q!!ZQ2)$9=!J&L#'*E\A%$P! T'N^M\Z;!L\Y1
MQ=-6H(/P7=#)PIT^@43F;A#Q#E+]]]X =X! :T$%X.#'6_CT41PW0'X-HNN_^G $L7/F:-U@(D@TLE7>"(MG".H>)[[S(;:LN]*<#4)D&,J)%$7>P<#<] 2Z2H6 #A*5OD?8Z#4=1SK9J
M4VO@SPIFTWE,5_8- (TD"M1;^A[V TR"+G)PQKZNBLH 7KIBV]D&YEB7H72> M.M,Q$-J$])RS*PT\0D0OI(P5*JVK2Y U=;"D<@X<-TY\\=M4!;B@" X\)]
M7@WCWVKVQ[_7UI02[0=KJ@ZX,6=7!514@-G1OXO -EDI2"^[:8V.P+2 MO0R4T7GS+X8;K\56M!XH<-UU3!@DZ^'>@2@=[UA:YV&!6U7W ^*?G,G;\N,I M4@0NU(#)Y'@\8K+3-5&;'%QV?
XF'WO9U49M;EDE;\TD3>6LO0&^5Z6AS8LD[M.CO^5JJ#\:H.Q\%-PN55:=DMS2*IUJKZ%+XOG-UZ6$;S\G"Q'6$2:&=C.Q U M>'W YNE"@(S+'L&G":3)@$ C2!$0&%UK9(B7A4[80@0;P)3IB*YA
A#*[A1/ M7+$R@+W;G4'BYG,+L2$<.VNK.U/7+Q-'UF!#TO72S=E^X_&D4=L0'H#G2E)A M<*G&PX:PKEL2K=]$T?K-HF $(Q!,O+:XZH%>VO)^3K0^;07BPFW?DF*!.RCY
M>Z/'BC,I$%DAUYG$0#@8+@?/#LB%4Y>#]9CA063@7>(S3(3MT'=5@LA5;^! MQ2EBL ,F@&L0^4$D@>-9K. O^E.Y1UXDBG\4#@+*$?^,E%^D#"&NV(@X",+ M0V273N_1SK\EDK2-
)L9>%MVBGPNR?.%\5P2*BP(_'37@;/Z@(F,?I2XR)4&2 M#W@>#!F0R4XN"*4)F(X^4NRC%AIB D6KBNW.&)FQL:&9D0"D&',-Q36KJ7 M\S7 G#V*.<6*4J,^8AJ3BT*0[P
((26^(I"^VMR2\@&..ZA[^M.@$/>^UE60 MX8VZ%^U#*$S %SMP#!U.%D8L A-$ *>C$10>3M#G],,'1B8'K*Z*5OLGW1DX MLVS%.#;Y1.C0AD9M3 UB7T\0KB(-#; :(H& <5_6-^L02K5M>I$9
H3&$Q(KHZE'J:(H[@&WW4?@.!"3%8.]-[L]N(NU M@360B\$2$_4'5P*,@.*4X0/9W6J12M<+7 :\!4%?'TMOCN#/Z\9RD']Y-4 M9A@0%F,B'%IUDS.HPZ&SG\28@U5@<
F6'[DA/$L1H23'D8,@=*!?2F\W0+GA MRW6./-HJB'806 K]6 =$AAL+L%@$/$&)%/P:7\3G1+QH !!57#5X+/^!!A' MX,@ +-2NTSIQW&2'.X^^1&H%]9$++;^'>7A&"72&"6:'F:!C+^+9/S=(IU=
M!F/Q?51M<\3Z!Q<9@'9^EF)Q9\OK#@S<-\' #=O-AMV65\QE),9HO2C8/V!+ MLQLFCG8>W:DL_B.LLPC]P&TH<9(W;LVD5:X"B9?1N,K5$X.P M$D7L
T>C\B>/C7["H&EFE"59&8>Q].!3_0ZN,W#SBG7K3@>[*-D^(H;"GF & M-?Q_)&TR)1AK0RU[!S+":W09M[LXMV/O!BU1=: SP689ZW8@9&[V5=QID][M!8<2GXDTO(65/1X)+P-]9+)[E%?!:R1\=;
L"6F.<^BQ.?+XCEXQY>9=WR% MWO$JFB[ODZN^*MX$OSHW;' "GE*^FZ7G13CFPZK'@2NNCGKU;#SB19&)2-85 M_D!? XRYIS(('N!!#AW(Y\Z ZL@T3@PE.(712##K&^-$9N0-
$M]7$D!CPE2AD=L5'XH>!V:;80>X/GF 406'A M@E"S[N-(C#B,0LN#T/63'>,9>3[PM8#9*&090K1)&+AB[&ILC,4WPYCPJ6* MM.3X239.0J?1=J0#KH*-"BH??7Y4>2M:0J+GTUG$-N@'U+:OY.
<^# #>ZS!Z MKVIG*6+MYNDBH<&X$(1&BJ9[I-NRM5@*&%<-U 2#R;L6ED#Y%,P1BB2T8CEQ MW+_ 36]3V+@0P,D$&Z;Z=\P*+,"0.@!8!!&/QHVN2Y<^=#9F"M@E)CXO'JDT1B MPA?[SO:
[/8G$5H-/J3K? LBKP>[)(":PAV,#4TIL*N3I&RE#YIS+;@<'F\42_UKRD @S.)@Q4LB[2X&7O3C MQFD-I\HPF(#I%URW M9**&+:_A*U*8>8Y4T@T^R1X0,_H0;1R4B1H#7ZLC-
Q.!P2\4Q'UPWQ=HWU]\()X5R$GX*ZC_"1! M23B)(*_&IM,#]QS3"2GHR*@+J[P9Y\?(M6"47CPE'3\Q+MD@ M*UP##,4&1(G6/,A@F@JLVV?V6YQV3+< 7P";W"?C*!@OXQ5 TNY,2TZ!"+J*
M4W02(0ZHP?4;56'(6)F:6)!4:O(;+@?7=CBOTQ*X='@W4E

9<:9/H2:(3G$4-DIM%V]3\(?R3E<2>#F.> MES]Z.\4=V)R^U4=KE#@6L<:RP",U3!S?2*&G2$,I(GVT &JU$*:B,!]P8)"T M=O,;5VZXU32D/8U"Y29/U!"4&TKA;X"[L;M.'<"+1%,O*AB#F.SY:
<2)>08Y"8.&*^ MRV0&^+MH5DS]R7\A%TZ7'4N-\(-PN-FR=_'JO8>SD.]H?PW02ZK/ M%-4!Q]WJVAXD>T65@O5:H3AQ<3'8OT=L M84*.IO.(L5BOU!W)^^0S@41!K]KVCN^#
@0FJ[J4:BV./HPBVN&V7N8% V+U M[K6JUL$OS;Y+:,&F\;M!S0D/'#8H=LFV&]X8!"HS=D885.HA15,+4NEA*4UVD M--7%8IH*# ^@!F&4MP&;J^(?VL\FFSY[M6+PFTZ_M1K/.IDE JG6PW-8TY;\\.
[1>@FMT> MB^&Z+]%6Q]K-$&W&2M*6Y&(*_@M)5TP*T:1:!.=SWI%86N**X M.'W.\?_BI[YK#=/9K09U%P+D7*>3S0\3_HXGQM(-) !;)GM$NFF_I/SQ8:15P33?(K_,1+2Q]]>B6&ASG,+ HVR-
0'DP9;,;34 M$&;.IG$A:.;E HR$=2%;20B-<#*;'HI9$-&!LW5O[(*)FNV6:I._>/_+AR\' MV%7F$^:PN;^B,8U)(BV% W(&W=TI <2DR$!I:D]$2OS)(I*(1)HK<)EZ>B; MW/E%*$4)B1V.;V?
9VVP_5LL]1X4E]%/ $)V",+' MT<\Y"",*B9:VGRL[YUI7L@B BDW3-V.(HY#+SQYRL"47F'#AY:43_T8(05Q[M\><0K^AB4U4ONAQ#1NI#"\A"*?
W@+*FZ3$&Y.4H2O&AD8>6X30/O5+4[ZRRC!"A9YDZ;N0.1Z+ MLU$%G4@E^186P[>?T*3$5:@,;/I\B@9;7##.8B714-'*P'[MAFX$X(<4GX]
M%'3']JACZF],M4F)"A,SOCT&63SS@@$V3N0G1+-8-I7:-,^76RRO,C?A76C$P0Z[FV#%4)G2K-9??/E(M(=3CMAO07?)D7/0S)J43N6>#04?T"6..(0B2S--5!Q29?#/Y7.C:&<^Y*@Q^G-
FN$HS)TO49,62B)F?G:,T3<@+ M,N;-V>'.V28L"FW%4IFL>768EV+_(84Y8@HSIITD!)#A,Y5S9#M0S,.!>59R M]71^,1+MF;"!]$F43S+IN:Z8"GT^3F5ATJ;F>13EK@U M]+
[>^_DTZS@@[U)KVB6)DEDF_2,+%O'G+%?EN6E$(EM2.<$)"(F'(FXW MZ!3B&)#2FR@0@V@:%IACZ4?]LIMMNJ.B6#W <2FQ7XF:)T683PS4XK;XMVO M #:RE,BIT"Y$?
[,V0.5)^/H4#P3@_X%>&(8BSU&PPVH(,Y;/@D,:6Y,&;:\4 MA2X'><]1G3QV)2%P$I"3TLIU\=/#9\IH6; **,T=V0Q5:%7-'C1:?MO?QBWV MQH_\&+8))%
(*M#Z@ZWC1U*TP*H/CUN&0=.5Z%FF$H5XI"DQ\X1.8MD7>;& MD.MD:ST"DF ,]1^[XˆJ8KHR59C5*% &"51NED$1,%'R>?AN7JBNBF5RE'1 MY'6,H$0BTF3*M@4*4W+-
I&H*PVNQR'*>T%RDM+PG(X2ICU';^ "!/;]8.Q8: M7ET1F ,P$@(Q%?7H:).8)$_2$T!S.6S)P8VUK^RJLE3UR.A2\CG> M $6/KICV!FNG15=Y/&F4(.%M&.-2$:MQ:-P=0 ?+[<_GM9 1EX]IR/FWU_M:
(TA9*E#[WRYN^Y];A:\26;!+("?MU3Q_ICI$8M70RG](-MP)&T0? OPZ+ O M<[SF))V:BH5"D(L"7.)V8":[!4JT4+=:;%EU$Z2G7<:?]:05B)52U/KD
N%>9N\7OVQ60=]XG*@T/2?6PP.R4$4)\S"R3HT5#=-^ M+K^?+)5"<)?S7BI<&R)% MUJ1W$'3-NAAL)T +6.W4=TSHO9*$(Z<+`]V,[S\%!H(P6A2N9]- @+@X.W]1 MO UY-UJZN
Z3KFN%AW'2[OC?9:D9.HO/5_N M#7W'+UC\BC7VLY+Q\=.'#0NA,Y-;@V@4%?++LQH@<2C$0<$!"G#%9$,X]S9_M-VN\S+KX(1#%BG...I[*EN<@HIYMB'V Z752;""H-!D3B,<-5;A->!P8,2'
MGQ3A'S?:WVEYA0)G;L)+9T>"C,*%IDN/> 2# #/>?DI%'-EK%NI3> "CPO(P MSPY'VD3.;DXM9DJHC, 9)F(GY^BBV\"%+O+"!FD6-X_5E-,=KQ0]BL0*NE7L M"
<#$+CDSH6(%"VKX39AX@OQ:@G2+,65Y7PA)9:8P5M"^ MA" RX6NI(Y$O]ZW8(*EZG<\8HlX(7$1,PLKT0 I+K^NYPTL+>(/2NJ1XT>R" MR3NG;[*4L+$8B$)'#=81>X78$AF?>JQ3K#?
9]A3MGS>+T6!^S!FY603[?:C& M-BY-51?ZH'2=Q-T]^Q)>* KU7>QS[PKI*20XWF%D?.@?5KR?-&HR$7_?G51H)C M$U@(6'HQ\H67/W#A4!OPSO91PL?RNP96E!%Y* M_EQO,_]
[XS[.:=VG+.=&ZQ$2\\=1KV(A[D_9HRJ8[91ID=BB#P3I>JKO'+ D MUX2.=I4G"3K<==8=+NF9E/&;(>)Y!@LAO5RPYK=2'OV U/"=3'[+*$6GX9>+
M%W^FO9Y_\V>Z:HM9YB6@NM'S(T]XNV25O6B&1>BY-93>LJ!V3UHY')\LH.W@ M9HSOI9<78T4K"E>:!BD?Y ?2N)/(4K"56*1+LTB!8EI]'+%%A<-OQ11AIA,@
MT(69/#7##B;WEDF["N]*C5C8TYM*2?(W:(8.+K]5<]D)]=@&>UW*7D3#$E.E M1QXN'GSD8) .'I8P8PNXJ;BUML&*(%.(!+T[D M6JK4E;=$8C\S447JN;S$HB?CNCZ61A'B >-BX22S.
<6,DAJFOIXZ>7KB$5,5XLEQUB>>'?4:?"NL7-'M33+,J?NL@PZ\O%=8Y4>1W&N3T_ MQAG?Y+FSIV4-RC:X$/)%I3JL?N ANCPEEV#;2CD8W(O+6"L-(?P&%>D6 *' M/=9<_[#@G@L\QI=(]
NIYOR#Z]'/W3<1X;A'1;+AEH^P:0; MA-]N+3^>17OQVRZD5&MY(N9INS)*I4"&"]]C X/ET &(#@\Y=RUT.,N=&N4 M*""D!&..AHK5<$OJ-+P3EUQO6FAZ3[;WU,5 KXV-P^#KXHVI:=//@2G$ M-
D+08;ZOO)WXOP0WUT%1R(#3*C2(%Y*0$_(PNCX2+SGP^RˆPNXOU):HK#8L! MII!\RT3,.2]#:O2$F%K%\23I!$N[WX6-*T0L*#?FA? I>YLSMR'BS]FV%/:8 M2J4/UHL=ORG.05Z4$;N-
R5&\%X2&Z-.;/@N+9#YM)L,I#9WV$3MQ1?[Z,?*E MB(QJJ,QW 51)!S$:W&/P0+-@P&G$Z)(@3B6Y%\N5M?BZU^@M ,ZVMI>JJ'E- M^(>6+!PZKC$7#E;0O Z$>GGS 8:LZ=?
3LV]717)<\7W,X'[QJSW M-5R\,/OR^^)=7N,.E,K#B"/*8$?&E7 +/9)G"#;'Q[DS0IX\]XA:-.#A_Z#5!G2GC3ZQ;4P$$1*3PT_(^)0IYUS=]3=UD8D=_5>@.H MYHJ"K\F>?.
[MQT'QFR;2]T,SOPK]9+ZS\8E=*DQ)+0[LCW4[%4=%<=T&W_X: MMNN2L.2.'!@<7DD6F15,B:VL E_CB>6**9P1H7H,57RW*@:11"&(;[^:(X@T M' A !FKY$>S!C=
MZQ_0M7TW*X6>9?]6!QBG,_H72>C-]M;S/]L1OXW_ZLDE_UL?:3C_DRD_JVZ' M+E"MMS#U:/WMUR=LMH0/WA[H7_[86 ^6,/V)"4G=X0#X?6M!L,H'W"#^6S"O M_AM02P,$% @ TZ6)62)&>X)K
P <0< !D !X;"]W;W)K&ULC55MC]LV#/XKA%<,=X!{?LWKD@!WMRNVH46#IMT^#/N@ MV'0L5)9<24YZ_?6CK,1-@5RV+[9$D0\?4B2U."C]V=2(%KXV0IIE4%O;SJ/(M%#4VS-RI%B6=5$HWS-
)6[R+3:F1E;]2(*(WC<=0P+H/5HI>M]6JA.BNXO+4& MTS4-T\V*-1A&23!2?"![VKK!-%JT;(=;M!^:M>:=M& 4O(&I>%*@L9J&=PG M\X?#2
M&9ZO3^AO^M@IEBTS^*C$7[RT]3*8!E!BQ3IA/ZC#;WB,9^3P"B5, _X6#UQV3 MWE'\E=FV6JAU0&TTR8TM^A# M[:V)')?N4C96TRDG.[O:^,L 5<&&[R2O>,&DA?NB4)VT7.Y@K00O.!JX^\@
M2T)(XS2_@[<-6PQ6/_^4C.-?KK#-![;Y-?35ACJ[S[_2Z2WLREE-M8@F?#%:=@++4Y,:=K#5U MKK;/(:R%NU(F2WCZTO&66LI>"NFZTX\U @[..N],G)RU1V>]%SQY ;81F(%*
M"6I^,X=`U;2=17VN0@9&5?;@=-/7&3PCTP;>=%IRVVD,88\U+ZCP>E55487B MF?W)X"U2;]9*E, ;8K-'=VI@4ROM'!)'C6Y(N3L63A=(W(#2EZ*]<$C?CQ&% M(&E0%HJ&DG$6!&LI,3Y
!WW#)4E49\6C4W,[AOD_/"TOVKLMD[(5RBD]0I3,)P,LO)BR&; MHNB;3O29+I'ZHN#,3V8"8PW=$__F]?9*$R2V2WS M;'%*IC:*S,=B@WO7#WD#?
VGXB#M+A/;GW8_2[NG^,WC&]X])0I51D&M]-1@%H M/^#]QJJV'ZI;96E$]\N:WD343H'.*Z7L:>,<#*_LZE]02P,$% @ TZ6) M6&ULK59M
M;QLW#/XKQ+4H$L#SO=B,$\!:62@["7*B]2@,;9IC*6Q7KUQR5*; M4A!OS2]T:X,B\T9E$291=!:60JI@.O:R6S.=ZXH*]?#6@*W*4IBG:RST9A+$ MP;-@+E_"%B63)2HKM0*#RTEP%8^N^TI?
*WR1N+%; M:W!.%EH_N,V!:-!)$+B L,"6'(/CSB#,L"@?$87QM,(/6I3/<7C^CWWCNS&4A M+,YT\8?.*\)$YP%DN!1507.]^14:/@.'E^K"^E_8U+]#7@!I94F7C3%'4$I5 M?\6W@)L!N?1
8.D,4A\W+4C'^7/@L1T;/0&C--F-+?P5+TU!R>5NY0[,GPJ MV8ZF,V'S#KA?>/^UDH^B0$6V T)E,$=+1J:$6:UP/E MNO:2'/!R 9^THMS">Y5A]J-]R!&W82?/85\G1P%_3ZD+O;@#293TC^#UVC3T
M/%[O2!H\Y]>9@#^O%IP%+IZ_]M&N4?O[45U#C>Q;I#@)N&,LFD<,IN_>Q&?1 MY9&8^VW,_6/H!ZI.L[C+M:&?[M&4\$$]\C66[F@?@>,N[G,$43*6)N+(-66 M/#P#2FX(%BV%-
,">*P2!I&+UF2[70CV]>W.>Q.-+"ZF/TOT"OBXP\U)@7D%8 MA_*:4!6 #^WU>E6^<+U \R+/Q M62$;5OC]+_QV;>\ .:LN5VG*\<1R_>(X^V6^A/^@D%T>>):)Y0^KYG#VBO'(MM0
^<>^:!WYKEQ6'"7'@GK?'SMQ'/7Z7G)#Z%7F<813L&M?1>DRC^5<+? MPEG4N>A=`*#2'.[D_G],93+L#!EQO__F\)^ELM=)HG@WE;7XOZ2FS^R3P:%; MK@_ =EY)J=:#0NW""'#=:D]*$ M$"
<0<#>5LN[>^GGB9Y0!4*42;<#%;YB^X;XS/(I(R,(RD94PW@OETNX$U-WW M\H1; Z1$L_)CDGM75XKJ6=)*VTE\50^@%_5ZC\29B65\[MDTZ@[' 1@ZM%8 M;TBO_3A::.+AYI@Y&@0 /,* 9
>&PO=V]R:W-H965TS$ MMC8/^R)1Y,R9,S=J1BNI%CI%-/"4B5R/O=28Y=#W=91BQO2I7$).)XE4&3/T MJ>:^7BIDL5/*A!\&0=_/&,^]R@BRYA:3U'(U=CK>/7& M'9^GQF[XD]&2S?$>S??EK:
(OOT&)>8:YXC('AL0K%,("$8U?%;:7F+2*V^L:_=KY3K[,F,8K M*7[RV*1C;^!!C DKA+F3]\l8^7-F\2(IM'O"JI3MAQY$A38RJY2)0<;S\LV> MJCAL*0R" PIAI1
ZWJ4AQ_(C,VPR4G(%RDH3FETX5YTVD>,Y3RUXW<;EKL/K_K?+'[F.A+1>;_C[ML@C'K6&1O6(WN3MFTX_^-!"N-<0[K6A3^[+ MA@&9P*762-FI4A4#,[#E#E7Y'4:%4CR?
PY1IKO>YTFILORL/*4(B!76P13:N M-*H^YO\B&#IF);-LBUEBF3W6S!CU<,UM9KF1BG7I3Y87UKLZP\#R&"CG#L!-^>+:J#DO MZ 7@*Y5W O#_T.X>AT'GD.7R\##M5RA?\YSE$2<
P=F,"V[60_Q)E&(EQ@&/ M@XO.9M'2,6=-QYRU=LQ5RO(Y I7"=GP6)QFV M.ZO*>[,96*&RC5.UEMZIW2D3%$T\U"B;('[1NG"2)'8EJ!5A"I',.FH[^H-$ MB]]V=C$^&\
F0.]YMBMWNR\H[53I:Y+8;Y+8;[_V: ")"^%XV0PR]QNG&[#(MEG:IX;NFBX9\>)E6CGLOOG9S-H>M^2)48)0PU(:3.$"F"^VN0Y*=*A8M3HBQ MM#>C=/Q.EHI'5B"3<75QE9717*LX\L0OA$?
$G6_3K2_SMWH?GI:TC!#)V5> M+#YQEH(BX^KI/#B*$SB_.-I(&E09=$^[M-\[#6"-3&FXXWIQDBBT!4 "Y! H M)%W,'SBF\HZ0[*<-VR##VC_:5:;9L' 4O :
MI>%*@L9RX=U$L]O4^7<._W+V6G@3#PHL62OL)[5[A_M\1HXO M5\)T7]CUOBE%S%MC5;T'T[SFLO^SG_LZ' $FX3. > ^(.]U]H$[E:V;9<7:XT[:^VC\!D 6]^M+RABENX^,S6 LWE M/+
4Q+D&^9[PMB>,GR&58)3JT\2_WJR-U716OIU*O6=.3S.[^S,S##[O0<^_*![F/1"@15PNE=.Z7X/.?G"@&-Y72ZL8#6 M8-D*$'1-C(O2'$?!H41,(S #I1)TH\T.[E3=M!;UL0L!C"KMSOG&5PD\(M.&
MWK9:0-&IT MG82+#0CG"V2N0>E3697XM&Y#.!\D=;]<4:CI))>RBS,_#)-^,$VR4[I-U\$-E:F5MF]S@W5X)&[Z MWOC;O7]AIIG><&GHI)0$#:^SD0>Z[K]Q*JFZY1K9:GO=L,*'CK4SH'62Z7L M8>
("#$_G\C]02P,$% @ TZ6)64931W/+ @ 70< !D !X;"]W;W)K M&UL[57;;MLP#/T5P1N&!.AJOW8NS1(#2;=N'5HL M:'=Y&/:@V'0L5)8\2:[;??TH.?$R+ WZ 7NP+A1Y>"B:U*R1ZDX7 (8\E%SH
MN5<84TU]7Z<%E%2?R@H$GN12E=3@5FU\72F@F3,JN1\&P<@O*1->,G.RE4IF MLC:<"5@IHNNRI.IQ"5PV"0&HM <;]'<^# B&- MGUM,KW-I#???_ 0+%SO&LJ8:SB7_OC)3S+V)1S+
(:1S"57+N1 M-*WN,/)(6FLCRZTQ.BB9:&?ZL+V'/8-\(1!N#4('>_6D6/YEAJ:S)1LB++: MB&87+E1GC>28L$FY-0I/&=J9Y%(8*C9LS8$LM :C2>\SQ9WNSWR#^%;+3[=8 MRQ8K? +KC%Q+80I-
WHD,LK_M?>35D0MWY);A4*$A$$8\&+NF C MAQ<|@?=>RJQAG!,J,O)OY&^93KG4M0+R?;'61N$O\^/0-;1>XL->;!E-=453 MF'M8)OK4/7C)JO>#4?#F2 OQ%T-\##VYQ:+,;B0M0\R/
M8^]lT/9*4HGEIPW"HSM3 ,DEOSIF8D-Z3*!$UAHO4 >GZ-3]?*2BQN)V66LE MF$2Y!M7EL1W0$5BEF9-,:D4-AEE'@D\I+S.+'I%#0@D)*$)_$D;N=H3%9; M^=DP<%^$TAC':#(F5Z
UEGE:ES6GEC,MI3+L%W7UWQN=Q7W2&YP,PJ#O\,9Q MX.9P-#Z2F&&7F.&S$W.)!9"WR;EZ?G*.X_]/SGYR_+V65X+:N,9NKZ06INU^ MG;1[.Q9MR_RCWCX\UU1MF-
"$0XZFP>D8\Z#;9MYNC*Q< UU+@^W8+0M_T!9 M!3S/I32[C770O:C);U!+ P04 " #3I8E9I;]:C3 # #Y!@ &0 'AL M+W=O+3FU#3A9 MBFU8T;#>U@_#/M#2V2)"D1!)U11WC,E@M M_-
Z)7BW48 67>*_!#%W'!-_"G58!DEPVOC"IZUU&]%JT;.];M#^T=]K6D5G MEH9W* U7$C3NEL$ZN;G;TW^)/CP4SFX*+9*O7@%K\TRR!V0E@!:1T#H\\W MQ$4A!')^.?(&9Q=.N!T?
F+_Z&.G6+:,X*T27WECVV50!=#@C@W"?E&'G_$8 M3^'X:B6,'^$PVA;S .K!6-4=P:2@XW+\LL=C'B: *GX%D!X!J=<].O(J?V*6 MK19:'4 [:V)S$Q^J1Y,X+EU1-E;3*2><7:WK6@_8P-TCE=F@
28;^&Q;U' [M:(W2PF^<;;G@EM/IN]_95]!YOX@L.7<447UT=#,Z2E]Q-(=/2MK6P)ULL/D> M'Y'HL +TI/PFO4CXN;97D"4AI'&;7^#+SIG(/%_V"M\]>_ *0^0SXM#!AX* U MUEA-=^?
OET(>&?.7&=U[NC8]JW$9T(.Q[+)AL'KD]IG%'R[H5<]Z\TOL]PV] MSV80"&H' Z^*+T5RV=>)'Z?\RO/71WXQN26UHD=K+ %(&UG!3@EZ_5SNX1V7 MM*,&0PSF_36LC;/YE!R>Z?
@!DEF85KF;E&&6%?"5 M;I[@[9LJ3=(/D"1A/$_.'%LE!P-5&!+NH-^O"RPXY+)V@7VW%\>YA-20FC*@L_<%B7NN'7L19Y %A9E M_,S0LD<*, WSLB"+-" @KNN%>D($Z@KU _2#KEMJ2- +)B?
^D[!*9S3.J@(V M3'O7K9'TI#ZAC,UI3,KL>%O84<2TFGF89@D)]?(9I3G/**R8)D459O/TI8L< M3=I1AWKOFZZ[%8.T8V%L[!^6^W^A=02P,$% @ TZ6)653R MTL=E P *P@ !D
!X;"]W;W)K&ULE59M;]LV M$/XK!ZT;$L"-WBW'LPT2D:8>U:-H@25<,PS[0UMDB*I$]2<5)?WV/E*S8A6*@ M7WPDO7OXW#U'GF=;[;[] M' 8U4*/?<*8^]I[^M5@1739[)&05_64E7,T%1M M?
%TK9+ESJDH_"H*O7S$NO.7,K=VHQ4PVIN0";O3H[JJ8>KK$4F[G7NCM%FIY MIC!VP5_.;K:!.S2?ZQM%,[']R7F%0G,I0.%Z[EV$T\O4[G<;_N&XU7MCL)$L MI?QJ^_RN1=80ECBRE@$1N8!K[
L+1#1^-9A>OV1UG%_O$/_R\5.L2R9QBM9 M?N&Y*>;>Q(,2>+4O4IS/?$*C]Y*\Z@,L6('H!X!RNI3"%AKU3Y&M4#>HL_?@O'P9]""8]P>08^N)*5K44*(P&N09'%]X^TJTCRT3>K=RC
MJMST#=$T=L#OQ9AY=3-X4+E^F?$I# %_=XV+T/%/H& MZ;FS#^IS"MRI)T (E#Z%Z&S XY!.&)QEOQ^IS;2OS?1HA5PSTRAN..[5Y@?. MEKQTBT,E]RN ;7#E,Z/I-
UE"'"MD@Y/5*#_U)F;'79C+UGH]'^0LY3ZYPZ03,2 MD"9C&(\"TI^&&\ K5!O7IC0X0=NWO% M_^%% MVP">M[=M])JI#1>:"*S)E;B4>5U&UL?57;3MM $/V5D5NU($78<2Z$-(E$0JM2"8&@
MEX>J#VML:*I8[[J:P+]^LZN$Y,6D)=D+S/GG+GL>+96^MZ4B!8>*R'-/"BM MK:=A:-(2*V9.5(V2;G*E*V9IJXO0U!I9YITJ$<-91- XKQF6PF/FS&[V8J<8*
M+0%&@VFJBNFG)0JQ@?]8'MPRXO2NH-P.;M9@7=HO]4WFG9AAY+O"J7A2H+& M?!Z<]Z?+H;/W!M\YKLW.&EPDB5+W;G.9S8//("4*!J74(C/X><(5"."'2\7N#
M&724SG%WO47_Y&.G6!)F<*7$#Y[9JH3QO[!N M;4?# -+&6%5MGE!Q67[SQXW>=AQF$2O.,0:AlCK;HF\R@MFV6*FU1]TLR8T MM_"A>F\2QZ4KRIW5=,O)SRXN,$>M,8-;?
$#9(#"9P0UJ7VZ9(EPG@A?,9=# MT5>6"#'3'L] 2M0,(TPW-LJ6)7Z$Y@RLE;6G@H\PP^]<_),F=[GBK>QD?!+Q. M[0D,^CV(HWAX &_0Y6'@\0:OX&W#S[6J8$5;-?4+U<*6L/)50 T_SQ/CSW_M
M2T"+/]R/[!6U-0LQ7E C\>@?L!@\>Y-?QO],*!^V*D?)?W-%;S1]!H'}8 ME4P6:(!+>%'<)1.NJ/OD'R38+ ,%Y+G/&7200K,:0D*%8UDT_OC7LAK0:] MT9"T&H ZS)M*MH*]I0YTW0O46Y50OK?
EA35J:DQ#+H*&^/6A9U&-H68UQ]-M M6.Z$$O"%R8:FR[/[6^A/3GMGDW&7!XVI(NU_B,R6C.K,G/)4-(Y^$*KPLG> MW2=8<$GB"\?
I#FK47&5PU!^/>U$<'<.E3&E.&H(B;ZL@X8+R6E*8CX[*N;)* M-=*;74',=(Q9HYW1#GA_,K%X^%_$;](&$4\.NW%@PCV-5>X,RZHKPL_% VD
M3DH[.K3;NZ>M^/FV;P=VE=,4Q8,"S)-3HY'06@VT'8;]RJ_?!)E*5'Y)&U!55M;]HP$/XKIZR;6BEJ7B&! M 1)T;_W0#16Z?9CVP20'B9K8$#:E_?<[.X'2"9"BY&S?/??XWC+8"OFH"D0- MSW7%U=
IM%[W/4]E!=9,78LU]WO9J5W!D- M[-Y4C@9BHZN2XU2"VM0UDR\3K.1VZ 3.,N.^7!7:;'BCP9JM<(;Z83V5M/+V M*'E9(U>EX"!Q.73&07\2&WVK\+/$K3J0P=QD(<2C6=SF0\O=&L-#>8?^Q=Z=
[K@"F]$]:O,=3%T4@=R7+)-I>_%]ANV M]^D80S04RKYAV^C&B0/91FE1M\;$H"YY\V7/:1P.#%+_A$'8&H26=^/(LOS$ M-!L-I-B"--]$9@1[56M-Y$INDC+3DDY+LM.CKRA6DJV+,H-
;WN38!.MRSA85 M]JN!I\F)4?6R%G#2 (8G 'MP][@N%'SF.>9O[3TBMV<8[AA.PK /S)]#5'@ M0NB\1F\;`CR.)%) _#N\0GY!F$I10TWQ%5295#4=0$W-MXHX?=SN>S^GV,!
M:/#CX_BFB_IJS3(<,M0F"N43.J,/[X*N__$,^WC//CZ'/II15^:;"D$L87>3 MQ0L&R<]B%.WT^G! M7&C2N("DYW;33B,DW9B$,$K=U.^T4IC$,$69(=D_Q_GU(?WA+M[
MV>5;AJ$/Q.PVAPK'>^@:EJ5W:X*&PO=V]R:W-H965T5Y5?;::6-U&X@0!M4VX /B]NO&7\ 9;4.1NGY)SO:]=^_BO)MLM'G $L"RITHJG :EM?4X##$OH>)XJFM0 M=++2IN*6EF8=8FV
%OY4R3")HE%8<:&";.+W%B:;Z,9*H6!A_Q M3(,XV&W[%S'6RU/K!+3X5TR@D!";AT#I]Y16W/)L8O6'&91.;"WRK'DWBA'*7P*EI;U[OE2 IY,0DN4[B#,M_!Y"T]>@%^P&ZULB>R]*[#X'Q^2E$Y/
MLM,S3XX2?LWM*4OC/DNB9"'$+^WZ2SU?>JR_*X&YU-@88#]G2[2&_H5?AYIM MN0:'N9P_QECS'*8!&0#!/$*0O7D5CZ)W1Y0..J6#8^S9'?FM:"0PO6+76JW? M6C 5<_H/*3W*=5CI?0GT
TNNN&O*QOZUVARY/+\%T]<^%D:H7-17"LS:#P6D2D32J?:[>:_K+7; MO_1V:-UPLQ8*F8050:/3LV' 3#L(VH75M3??4ENRL@!+FIU@7 *=K[2VNX4K MT$WC["]02P,$% @ TZ6)68KP\@:*!_>0L
!D !X;"]W;W)K&ULK9;:;MLX$(9?9> NB@10;(DZIXD!)STNT":(T_1B ML1>T-+:$2*1+4CGLT^^0ZEN=85HX*%MA#X= M5<:LCR<37538U6JBUPIYZ8S:9L)VFTO!:CZ8E[=ZFF M)
[(S32WP4H'NVI:KQS-LY/WI*!@]O;BJ5Y6Q+R;3DS5?X1S-]_6EHJ?)X*6L M6O2ZE@(4+D]'L^#X++'KW8*;&N_UUAAL)@LI;^W#E_)TY%M!V&!AK =.?W=X MCDUC'9&,GQN?HR&D-
=P>/WG_Z'G7!9S22;%Q>-8[9"\XS.&K%*;2\$&46#ZWGQ*1%U255M;]HP$/XKIZR;6BEJ7B&! M 1)T;_W0#16Z?9CVP20'B9K8$#:E_?<[.X'2"9"BY&S?/??XWC+8"OFH"D0- MSW7%U=
[3:MZV@8[WF!9Z,J$0TJCL<3=^^"1+_W1[ET: \VN=],J>*++L& M02[A^QNY$O5?E.3 MPW6E$)]1!<2$7*!R6'PC\2_/$C2A(V=K="ZUL7NH\
Y%A\;%=3S;M'48@6)%R811%X:1O#D'DM\"&*/A1F=JD:NBLH9E"2OD6L' M9>0E+*!?GQ8%D<<"LF1>S'+XA (5J;$6O*0.45MZWFF:P!ZRXX'L^-5D7W1&&\K&[I1#&R[+6A:6:
[.8&T"^Z]L5Z&N^?/ MAC6V=*Y&@NE,A7A2-*V=!'H+;'BV >Y)>\)=KZ19^C=M;*4MCVEN(O2B#"T MG4G#_ %-]SC:=RI*/XG8N.OM2#1$CSD,BV=<&2
M<4PXC6VEO'V3L8"]L_VF5I3904K0$$>'P.)OQ.YP_&ONˆD*>FMLZ"^-QF)+? M;,OO'L"2 ;#D7P%V-?_^>[VAOA?N!KD_">.OG6M?4&IODC4)_K>&7AOJ?C(M;[4!XA4$4-
=BB<=R>^YTNM00G"O2$7HL95[@TV&.\P!N4-NW!]1 LXB;J*4A M&5, .N?4^AL[%:6Q%\:Q(83^F)KM*S\)O3C,J)^%MA_%XR#;R<9DZSK4HE]Y
M2Y^FHNV$Z6]&P]OA7CGKKU/ +,\OI5>Y6E')0(-+,O7'*246U5_T^>@&ULM591;ILV$/XK M![4]8T-+9(D*)&DG%R; ?D5)DIW6]8,-> MI"-Y]]UWQSN2LXU4]I!$-
/!8B5K/O=*8YC0(=%YBQ?2):+"FE954%3,T5.M M-PI9X8P]$42CT22H&*^]QBVJIAZ.D(6UYK(&A:NY=Q:>GB=6WXG\SG&C=V2PD2RE MO+>#7XNY-[*$4&!N+ *CWP->H! 6B&C\U6-
Z@TMKN"L_HW]RL5,L2Z;Q0HIO MO##EW,L*'#%6F%NY.87[.-Q!',IM/O"IM<=>9"WVLBJ-R8&%:^[/WOL_ : M@Z@WB!SOSI%C^9$9MI@IN0%EM0G-
"BY49TWD>&TWY=8H6N5D9Q97M,^_2:WA M&A7'03\DIL3&(<^1*,H/H W'J(=.[SQ3_ NF;IYO=Z-]H^SI3:*BN//??%V M" ;'T)?W%/(#%JU D"NXD%73 M&N8*F88_[MH^\H?
A[T]$E134E901,';0:/1-*E,"8:6J?IY#JPN MH."B-5A 33R$Y=$0#^WR6;3*X9$Y37)9T*+-36WUCXWA-*[+5!*)]P,<<&[-C MS"K9UD8?G\)=J1!?E!-0,<@EJ?:U,'9% 1>"D?^S_G_^P_BJK5 O(]6IRYIC
M^Q:.0C].DV,GQ?YTG'6BGZ1I)Z5^F,7\!%K25W7V7]S+8[%>_9 D&N$N]TL M(4J-HZ^AU<238AS[T22&\=@?Q9/G0>{GDVS+80C:WY-78C ZB3M^N7T*V(US1 M?OZ/"4HH 9W?)/0GTVDG^K'-
BI4R/TW_85]1GKMY&&&HXS(9Y@(*VWI$W)#-E3Q]72T'[T(;CNQ"')V[[<.0@T M+#%GM(]6]8GNW%84-$6[8_C[P=>&:6"Z/U_TR[[_Y^Y^;6EOI2]-Q\U(:%]5
MEW1/0RZKBK:!KM#\'D)XIR.+PN@#C ?1!NGDYID-M5-J;TG7Y2D$$^!S@?(M4KBL&B&?B&VG,J W2JX5JR#=XGW_O]@EL&%*48[TL!KZHW TC.+$GA>AG4VL M[PR2.(1]-1SL7/.4N6OWI-
$4+9VSHLI;&'B!-+>OFAL@]TO]4;/W .AC>DHN_ 5!+ P04 M " #3I8E9AH#/0D," #=! &0 'AL+W=OT8EP&:>Q]&YW&D]'!)6PT,4U5,?UG!4)U23 - M#HY'7I3H'#2-:U; %O!;O=*6HB-
+SBN0ABM)-.R38#E=K.8NW@=\Y]"9HS-Q ME>R4>G+&ESP)0B<(!&3H&)A]M; &(1R1E?%[X S&E YX?#ZPW.Q>[,:2T[9F"M MQ ^>8YD$[P.2PYXU
A]5]QF&>]X=7Z;$\4 2#;%A0++&H*H&L%50<=F_V?/0 MAR- %)?T!1 ,@\KK[1%[E+4.6QEIU1+MHR^8.OE2/MN*X=!]EB]K>W@(P+\S:F:#,Z',T&]E7/'IUA_T#NE<32
MD$\RA_PEGEJEH]SH(<'5721\R'!"9M,K$H71G!@H!'S@!=[9V(:9YV=X]4% MD_RO+_B*K)4T2O"\K]]UYD5#:(/NN&0RXTR0K76"4V'(S^7_H+9S]NM4IWH! M\],"W.XM3,TR2(+:Y=
(M!.GK5],:\..%\N9C>?-+[.G7IMJ!=L+M-FM;A2P. MS3.GM/9LUY[-K76;3F/:'@N@1R-7@2[\8AF2J49B/WVC=]S=93^R_\/[Q;]G MNN#2$ %["PTG[VQ>W2]3;Z"]_0#^0%-IU\,?2_G] NP!
[OU<*#X9+,/[1TG]0 M2P,$% @ TZ6)6:MFT]_6!P TD0 !D !X;"]W;W)K&ULM9Q;:]LV%,>_"N$-0P4Y8B3V47GTCF+W!/M4%C\3QT4+X5D6>6L:I#1O/R#GZH;L>'@NCLEABE]H5F=>.JQ*NR
M1'='B7UTPW(Y%\C/IV1]/"J_]?[_.[O^-: %UU^];WT'V^AU>NE?@YED>H M[OP@M^C+.T-<[#WWXU71C]_']"T8[PVU08(DJL>1!IP/4ZO COD3YW6M#.AM W?V.+(Z4ZJY;'+T"TQO9, T%]-
>_HG[!>@!C2GDAQ^5#^-*;K.]\2 M="D$D0+]^U9HVM),O&?Z0=3P@=FN(Y>9V*!8W+14>%)$/Y(.N/??G%&O3], M(H,$>9 P'Q(60,)"2%@$!&L(<; 6XL!&'']]AI3K5EZNX$3\<+LOC.5:%
M(3G'$]D.'MT3)%AJZCVOK 6T%2,DS(,$^9"P !(6EK!1 =-#S\=OOU?],^\^ M;BH-J-B&TH9KI0VM2KO,&)?T!RY&H O'*9LB-916ZEI0B5/Z0_6$L8JS7(U. MU0CUVY(*6MC&3$AA$IZ]O 'Z3C
W.4ZLCFU%]M9:^)"U"'!A{20L H(U-#=: M:V]TCIH[4'.MG*OPNK8QJ=!:@[;=`R3,L]\;=[:!/9+;MW< MD+0(BM9L;K=N;M<^%IP^$C48%#K!5.- 8VNZ+WYVKFL:XID,3TUC//(AR&3H
M&PO/344']BMMWK,'W&]!P@'".=3-304DM-8SQ$* V6M.GL] M"U^C;$"3Q: T#Y3F@]("4%H(2HN@:$!USEC9_">JQ<.:,88E.:!TGQ06@!* M"T%[$12MJ<@ZM^S8TZS-;I3K;E1-
L/0IG)B#*62.9HZJ@_VH[) MH/EC8YGN2:/,$+3,"(K6U$R=&W:L"=#)1A*8Y1+P'*>'2Z$7NF9RA3E!4_)(M4K8H!^*[.B[V4EHK"30##$KS06D!*"T$]450M*8RZ]RP<_RN\14R.3H!I7F@ M-
!^4%H#20E!:!$5K*K).4COV+/5706;+%,F$@]#IRWA?WVG4I;V_NX%6[MG M:PV^M1X^:#T"4%H(2HN@:$V!U7EROYXHOU$]8+:,.C"H"386#TCQ0F@!*"T!I
M(2@M@]{UG\:L<^=N[SWCK0N9>YZ TCQ0F@!*"T!I(2@M@[(U%5FO +CV%8^/ M!!\%2?- :3XH+0"EA:"T"(K65%N]U.&^Z]/M+NB*!2C- Z7Y MH+0
E!:"TB(H6E.1]8]%:\T_OS]>VBF6&:K=L[7*WEH/'[0> 2@M!*5%4+2F MHNH5!W?/X^P2_34GZ ;S!R+1Y]F,<+U^_Q--4BP$ND(3EF4L1W?ZQ0JCUD!7 M(${!!'BC-!Z4%H+00E!9!T9J:K%4%9S$A4_-

))'P:69!R5B=1R&)BM!4+.O*I!VIE!: M4+1=O0I-I8'FK9'@81)%DU!0)H-TUHXM=#I3-7(F8:&)]86@^ND4N&KF01RL M!V[8]D0W$*:SBJY@"?B]6FC;"[U*S@1(PY0D&HIYB-+8%@LOO2 MQWXC-@SB\1:#I#=(6N[.44MY3I&F,ZT:HMUJ]^8:;:BMM85CTIW*$K6=9=8. MTV5W&D059.E6DA4LHQ+):29:I6B*3*[)0G&4,#/E$%MIF@\8G0F5.+NYK5MGS M0?+A') R;C[.0K1(3CC,>O>GG?MDB_MO&>Z34;Q'DB@9_VL>VDA\.(D/)VGU MQEOTSI2H:@1-P-,Y5],*;*@&\H=<,\E$+5Y"'91VU^/85#2#>6#SWX!^@"!] M_RZ>1)\'P$<>?-2JC[: K[=VCRPX[:F?=_C75[N<7"$(_LE\M$.R,>>?#RX MY1<&F;T=D)/:0%SPNTU,RZALJLUT\0?R$O^PAX0\ =5F@/7 LQ[\;WK0QVWI M,2C]QDVv>/#)M-CL@/RJ2>?[CP]ACV,7DV/0\]Z.*AT66O)L-:P1OZ@9!FW MH Y,%?9O$889!Y??N,=`GOMHA]EQM /R.'IN/|'.\^,5%P,)$FY43O<*N:9Z MQ:0A' HK%>U/[:7776'O,JB]MIC>*K2EN6V6]C$$VBVP\52.N ZX^NR?5^E? M4$L#!!0 (-.EB5GJ_=PV0P, <1 9 >&PO=V]R:W-H965TMV,>W"A9,& M%7!F,\GV[V<#99!0FDSN3_)9K(A])XM #CZ7>0EFVH+SI=GNLZ2 M!128G9 EE.+.G- "<]&D=SI:4L!I)2IRW3(,3R]P5FKAI+IV2<,)6?$*^&2 M(K8J"DS_O(>;*:_J3UT,/)$M_!-?";Y245+;VEI%D!)3&96\Q@1O+O6#C#:,&,Y^"* M?ZVR--/V_K_NW'NG_2\)/D&T>(\NPG 'Y;%S^"9>C\FC_WNT!>;Q _M[UMR7>2A38;5)L_J>/9(,BKGM_.!?GP6H>B<0\%^#IE<A[1O&1%]WW5798ZP(UG/7:=UU1MVMZY T%L%V':)/.^_LF.48@>7V MW9K546XGRC,*.]CR=)?E^O:IWX^*=Z,\S^WDI^>"V[K@/NG"T/1&58<^6"IA MD4I8K C6L]YKK?>>]?9Z*I.C$A:IA,6*8+WD^&UR_/]:% [.@K9\7[X()];] M;I3C6L'6@HY&1W"H68I@/;-.6[-.1\VZ("7\$>^()%[L,^:K1U[+1AF'/K4J M89%*6*P(UDM$T"8B>*:2$JA,CDI8I!(6*X+UDF,;_W8^QI-%I?NR,:AY,7;^ MYDW;.LRM"C,49@:.M55BQ@=TJ'NJ:+5]>F./$%_63 MUKONNL')LMI6WA(N-JG5Z0)P"E0&MS0OA#0^Y4VV\?X55J02P,$% @ MTZ6)62("1+&UL MS5G;;MLX$/T50ELL6]"-1-KQ)6L;:!(4[2+!!DDO#XM]8.OO3$0279*R6V __MOJ0D2V8LTW; 'ZQ=9DY/'/$$0^HP9*+1SD#4.AG$J=R&,R4FI^%H1S/(*'R MA,\AU7>F7"14Z5/Q$,JY #K)DY(X)%'4"1/*TF TR*_=B-&9RIF*=P(\+,D M#>+7.<1\,0QPL+IPROYFRÈP(1X,Y?8 [4%_G-T*?A17*A"6021.93)& Z#-[C MLPO2,PEYQ#<&2[EVC$PI]YP_FI-/DV$0&480PU@9"*K_%6 !<6R0-(\?)6AO MC6D2UX]7Z!_RXG4OJU3"!8^_LXF;#8->@"8PI5FL:OGR(Y0%G1J\,8]E_HN6 M96P4H'$F%4_*9,T@86GQ3W^60JPEX/:6!%(FD'T36F5"*R^T8):7=4D5'0T$ M7RJ)AHC6:.H?=2M@CZ@Z01=.7K/8J88R%74!%&%UI+U$[F%<28$2Q_0.95,HM>7H"B+Y1L-IO3> M._3U[A*]?O4&O4(L15]F/)-Z)#D(E2[*4 O'90'G10%D2P'_C-4):N&WB$2D MW9!^X4[_FZ;;TD,M9:4GJ?0D.5YKIYYO=RIH:6:B/O-4!'JWRL] /JD()' _M-8E3L&DWLS'O@#,YIV,8!KK))8@%!*, _\"=Z*\F]3R!6<*U*N%:+O31%ZYH MC,94SA#\R-B"OF8>-I56@-&_:>TG/C/E/BT8G_J9' -4_BE7QB42\TVQ+NSDQ#IU1 MGL"LROV*I(|)\DK6$", M)S1;O-I)8;>5.J!!&YQ54,V&;#M#5];)NQV3<44)XW,O'HE7VAVMG;5:PL=EE[!7O^0+S1:O=DS8EV7"FVYHXYWN"K$)UFX)N^V20FS1&JS1([++!&O9LD7FBU>;9:(+[-$-EW0 MQBQVA=@$;Y-$W";)M;R4J:MVQMPC/%?BVOX0IT-8]>'>2XP:[N#Y]1+VA=3VMA72/JSF=;NI@\3RAV>+5UHJKE=4!S=G:V)3>:$Y72$$Y?O/:8SZU75(QP%*) M8ICJG.BDJQM)%^OBA/%Y_D'H'NN%$_RPQG0'0@3H.]/.5>K$_-:J?J&./H- M4$L#!!0 (-.EB5G$7=/DFP( ) & 9>&PO=V]R:W-H965T4R957*=6<^K[,*JBQ/.(- M,+U3<%%PC!:>B]&4C ,<65%, "H*%7V/"0#2Q:]FGLK<$] M@4[NC9&)Y)'S)S.YS%=>8 0!A4P9!JQ_6]@ I89(R_C9.;&+^-4VB_J>MO 0UDK%:][L%90 M$^;^^+G/PQX@BEX!1#T@LKJ=(ZOR'"N<)H)W2!AKS68&-E2+UN((,T6Y54+O M$HU3Z04F MUCV@*Z BQ; 3KC2])/;%-A5H)$A*$](UZ@;[%BF)TR:02K3, _M/ >%"94?-/!"X&90@<&^J/BK<0LEXFOM%SCU,JZ:6LG+7I%V@FZXDQ5$GUA M.>1_XWT=YA!KM(MU'4T2?L_4$8K#CR@*HAFZNSU'APQY8U?X7U+ MIL;ZX-AGX^SF5I[*!F>P\O2UDR"VX*7OWX6+X/.$]MF@?3;%GJZA)(P15NJS M33'+8$R@HUA8"G/+MVF0^-L1K_/!ZWS2ZZ64K7%FDK2A6$JT1AFO:WU-]8G/ MGE#GSM!HNASU?$]-&;SXW%%BT'18E*1JZ$I86%*N-V5\,WJ%B_4O?&XM.4@ M;3DI31___]1G^:(^.B,GX3]N_;TN48,H;2^4.K*6*=&ULQ5C:;MLX$/V5@0H4+=!&HGR)G=H&FEZP 5ILD-X>%OOM2&:,B"2J)&7'P'[\#B5%<@N920T(?K%(D3-S9G@\!^)L*]6=7B,:N$^33,^] MM3'YA>_K:(TIUV&U EVD*5>[2TSD=NXQ[^'%C5BMC7WA+V8Y7^$'7-- R:T4SO_$2BQ0S M+60&"I=S[RV[NO#:U#N^"YPJ_?&8%,YE?+.,3J[BN1=81)A@9*P+3H\-OL,D ML9X(Q\ .;I=?$M(:[XP?O\OD*9E;KO&=3'ZV(*SGWL2#&)>\2,R-W/Z%=4(C MZR^2B2Y_85OO#3R("FUD6AL3@E1DU9/UX78,PA'!PS"VJ LA%\%*E&^YX8O M9DIN0=G=Y,T.RE1+:P(G,GLJ7XRB54%V9O&1"P7?>5(@?$:N"X54]' M-8K+"D5X ,7?D3F# 7L%81 .?S7W*:$FJ[#)*BS]#0_X^W"?TZD3YEAL1(Q9M##N1=2*%S.G(BHUJ@[3,%#MXX8 X:F(/2^^/B@]765[0 M$7"";1=Y2=^O&*TS\;.@0O_SB?S E<%4_]N5TJ"'E(9-2D-GY??S$#8/X'L\ M*BR/]?7MN*/!FH4VE"(EO!BQO51(:=!*K"CLJPMM5L%L',WW0@'35(1VZD MA(ID7;%6TCIO$GI_&G_1H,JL]YN\P'LD"L- TAE9M8: MV 1BOM, 9),&V>0!(# _H,%('3>Z@UR)"&CRHTM;==%VJGZR-+.FV 3T_! MDFD/*;&@E:+@-+VCCFL?;?,LE9'F5/3>F1.%9>Q7Y@3#";L 'E:G62/""6 /R0_ M;LMCB]GJ(AN=A")]]"IK994Y)>YQ$7K$?EBID M+JX?.K6CUV1\G.V[?Q]:OM54PV.0D[^E!3ULHI"2[(ALU'A5 M=3E138S,RPN!6VF,3,OA&GF,RFZ@]:64YF%B[QB:*Z+%_U!+ P04 " #3 MI8E95T><&VD %) &0 '4L+W=OCC93;R_%8A!N:$"'!MMC15WZP83XA4MWP]%EM.R;(P2N*Q:1B3<4*B=#2 *I[=\?D5RV0'?;VC,]M4G>:R$.#!0.'H#LS(PCPWL9PRLRL :RF!7 M!O90!]!!O_CM)GV-0:6G5Z\@]*S_M64=GZ"XF:@&UE], MVHX^BAI(O[5+9P2V]9CY\GU4FQ)2*!'*GL*RG=T-/_U M%SPQ?M-%#1+,@P3S(<$"(+!6M.TZVG8?>CMKT*1ZR4]-7*#*'U(RJ!+.3&Q:=:4+:V=6FNG5^M;*H3:@,,LR6(BMZ5+MFVHN843*G5D%@"2,R^A'\4 G?HGO'$SKW#:GCGND?N\T3E5_&*_TFM_^1%:SVE4B?VI#,)TYU9QUKW4IZJ?2!*'Y(RT%$:AJ57VJV5 M=GN5]@X6]AFBCV&<+:-TG5]M2+JFB*OUC^AJI=Y*==*[W4D9AG&DO-OY'U4^ M'@WRNDB3SB"_BV2[QX,"7HJ?F*6GM9J37CWOV4KN":Z@]=-1LM?7%RHYJY6<]2JY:.1" MXGE5JT2LUW36<;*[\!:S[NHT.YIVD1R[HVD7R>H('_1Z_4)-L=&4'L9@5:-4 M4IZ2^#P3M$=B;=71RW+JVR,HF@>*YH,B!5!H[>@?%)[X%2N&"APJZ)!H'BB: M#XH60*&U@VXV03=A"X<*K[45FQ-S>I0W^VE/#N@4A^4--"0.HZ!I_IW*MP4 MYKBW$IPO6+-+-5')MY"'[$?\JQ6M%!ZW%0- \4S0=%"Z#0VI%NBG)LOV9&A2R% M%Z!H'BB:#XH60*&U@]YT!W!_>^#TC-HMDTW#=HX3*F@W8!"G#\H9:#CQ;.8^MDTZ;;@#N;P?<4B+HAL7JE379*YH.B!5!HI0 W30CL MOF86!2KXJZ!#HGF@:#XH6@"%U@YZTRG! :V2TI-HMV=A6^[D.(L"-2V]^ WA M]$$Y PVG-:,?:;GBII^"^QLJ0<;32&:;!HOF@:$46ONWUJ;8QJOF%=-T"8/*)H'BN:#H@50:.V@-TT>L[>? M<'I>K?!:'5"W\W:;SWIR_(9P^]"<@8X3,\?%_OC@8$=*'':;HX@B-0R+)4EK - MUT_K8S[OB\,M1\]O\,4":YY[^-(O#_$T\,69HD^$KZ-4H)BN%)5OX:HM@)?' M=,H;R:,%L9(')B5+BLL-)4O*\P']^Q5C\NDF)Z@<]W_U!+ P04 " #3 MI8E9'&_O+P\# #"'P &0 'AL+W=O+P RE<#R[6> M'MR2^4*9!W;83_$<)]#NTK'0.[MBB4D"3!+.D(#9P#IWSX9N#L@COA-8R=H8 MF52FG-^;R2@>6(Y1!!0B92BP_EO"$"@U3%K[Y+4JMYI@/7Q$_M5GKQ.9HHE M##G]06*U&%A=\"\4PPQE5MWQU#65"+<.7<2KS7[0J8OT+19E4/"G!6D%"6/&/ M'THC:@ WV +P2H#WOP"_!/AYHH6R/*U+K'#%WR%A(G6;&:0>Y.C=3;$F6V< M**%7B<:.(.049G,RI8#.I00ET0F;Z%]). V$S]#$<:+4)A0>:0C[R:7Z/#@M"!T@PM"W!<\D9K'LTHK, OV5*JX*%1X6U1\C=0I%MUCY#E>T ?[H9_QFP; MW-9^5*9XE2E>SN=OX;LBC"@N=$%*

O]4"P6C$S;PNC%I:ADLNB/+RDIENF1*;L]W9R."RB-4]9\2[?\$S]9IF+E$GU5:R&Q49PMJ@:I2F3,.-W@A1EFC+Q_)XG^=/UP!F\;/@4K]92;QC.
MKS9LO>^Y_&ES)]2WX9:RB%.>%7&>$<&7UX,:YS(<5PVJ/7Z.^5.Q\YGH4WG(M_ZRX?%]6"DCX@G/](:P=2/1W[+DT23U"\VD 'VYBZX>[G%WI0G;PZF0=6 M\-L\^7>\D.OKP<6
+/B2E8G\E#_]@SX[>=P%!U M_+:WW9?>?^]:B?\LLW?$&_V=N"/G@A1K)GA7O]["*3]&4E$<37"Y*=[GYR] M>4LVI8C6ZB+]IX:+.%\]A+S M*JQW 'NO0=_]\7)!;O-4W40*5@W#-
^H*RU9<#>R2/#R3?WNV'.U^>:)B07Y MY7N%)!\D3XO_=%UV=?QQ=WQI,[LL-BSBUP-UMRJX>.2#^3=_<\Y'WW5I#0QS3D"*A 5(6 B"&?(:,^4UMM'G/VZTF JR4F*22CIJB&ZNIK-:PF^[)&-
EGBJ9 M&C:I8+KV>9R/KH:/NSKHW8/V[A'T[A&"3LI(PV2;ALE1:>!?N(AB?0W_1MYT M];P5< $R7 B"&?D\W^;S_)A\=F70VO#4#")A/A)&D; M"0M!,$,7TZTNI]\-
Y\BY86$^4@81<(")"P$P0QY76SE=6$==G[FA8RS57,+ M[Y*'M?VI\D#"?"2,VKMI3)XY$YU/"LBC"$$P0PJSK11FUG/\%Q$Z5&C M2PG6YJ6%)%DNU7@LB>!1OLKB_QU^$+:C3Q:0^]6SZ72Z]RP,
MC4B/B!A (X8HFIGLUt=TK#Z6N@55*:URW5A,RURHM/=KH#/_4-L22O.A--K3 MKVY=P!"7L/7K!<QFG_S>T6,(Z[*G&Q1%T)Z MX"F6+-JIBC]% G5UH30?
2J,]/>@===FN@OQ&B:*926A_7L3N4AVL;]N5@;0/U M=]$T"TJC4%H I84HFBF_B6!3V.$$4S)=%ZO][5+/SCQ8V=>[)2H%8PE$9[M>M#R6A)Z"'&*9BJEM7U=N^U;35?MG#I,SJK?Z8^=\\
[LX).E@J3Y4!]%T@(H M+4313/FT1K+[VC-B7:BW#*7Y4!]%T@(H+4313)FU]K)KMY=O%O5MC"7-9&[" M2KG.1?52RC8YULX]63U0CQE*HPUM=U*MS*;[\SJA8<..L-YDI/]MPYHY M;YUAUSX-
]XX+?3MB*ZZGSN2E+"13U8Pj=!L)G&WJ/:H3#W5]H30?2J-06@"E MA0UMMJ..T:O1Y(T6C?7M5N4ZDZ3ZI]VFS8 !HV1-%, :3FK6NW'FFZ2?)GSLE]0&[MYH^/ZKKU-
T+0[^XZ,PZU;J$T"TJC4%H I84HFJF=ULYU+UZ[9(6:OU":#Z51 M*"V TD4UMMJ..T(4S919;_ZZ]MFL?[ODG7U=R(TF1D75" -JUT)IM,.D)A-O.G/V[TI0 M(Q9%, \XM#5B/;N[^.,J,1NY>R0J-2H^,&D"CABB:F?
[69_7^NNFU=O3) M[?4 ADB8F*]?4^;/OWZ9>B5HNN*1ZY2-AFHVN*?+E4LMJ^]^W\ R([^F35 M0.U/*(WV=*+S,B,[4RY01O1%,^72VJ:>W3;]H4P?N-!B>5F2Y44@>CT)SJ+U
MOG+4:6=O]99.*4$-U89FV%;[=R"H2]H?,(&#%$T4P:M1>K9+=+=46-?")WI MA9JA4)H/I=&>CCNW#110#Q5%,Q72>JA>SP18_92QHPVA)XRP@FR,I]@EBP5Y M9$E9?
8MV'V+L3[-0]I6AF>\1W.G^B &U4(:*&4!CABB:*8G6&O7L,UV;":V$ M95G)$CU[2(KXH:R7PWF,&=FP9Y$G"5GP11G5FZU/JU C%$KSH33:T(S7H/N& M70 -&:)HIE9:?l,S^YNFV<63>!4)-
O\OK&/$-"YJU":#Z71AF:.)!=?C210 M*Q1%,ONYHW_6 M1J5'1@V@44.4SC@5U'W#HTV$.V MWSJ7OM.QG3J70:U4<8NO5T[^R.0J5N5%PI5A_7G"VXT#NHWR_S7+Y\T0&V2T+/?P=02P,$% @
TZ6)69\^CE8W M!0 ?"(!D !X;"]W;W)K&ULQ9KO;Z,V&,?_ M%2L[37?27<'F1Y(NC=0&;JNTTT7M;GLQ[84+3H(*.&<[33OMCY\-% *XK.DL MY4T#Y/M%3./'?,L3F.TIN^<;0@1XS-*
<7XPV0FS/+8M'&Y)A?D:W))??K"C+ ML)"[:&WQ+2,X+H*RU$*Vl5L93O+1?%8<6[+YC.Y$FN1DR0#?91EF3ULFA(G&OX8F2K,R(IB81"8/GQ0!8D315)GL?W"CJJQU2!A]O/
M],]%\C*9.\S)@J9_)+'87(PF(O"3%=ZEXH:N?R%50[IB133EO5^PK[3V"$0[M+FA6!%5 D:I5 MYEY.7(%GL\8W0.FU)*F-HK9+Z+E?"6YBBW@LEO$QDGYN'W72*>P'4>D5R5 M#"Q3G'/P"=R0B*
[SY&\2@UM!H_M/JAPQ6-!,KE&.BRJ'CVJ;@/ M'^[HTOE_HX=O'KTU&4Z]O)R"Y[S N]U@1G1+YY(QG*^)M!P![I[H6Z)GXK# MEWO,8O#GKQ()K@7)^%^ZU5&.
[^K'5S9[SK'123E];\K2TGT"Z+Z9_4PAP[TX^VU5]%&-IW8S8BMUKT[=&TX=IX0#Z4S2<]D]$4F^UF4[M"#EV$9J$!29AH2%8JQ)^70G_Q$[BFRRB25A@$A8:@K6*.*Z+.#;N)"71:UW7
MGMLQDKY(^DA'%/1%T$/.L,C&M44^.;>1R9UXI/!O&_D5&(6;0HKB]8#!-WP>' M&[^O8D/8#1:]D+3!*'TW1VJ56IOX.;6]&&UM MC=("H[30%*U=RJ:]A8.-UJOL9=J[WL>3[N\L&I$_MKOVTAH-
!34^(AGO"):.KPM5S3-D9J9E-HNH77%KST(@4<-4+]P,O\74$L#!!0 (-.EB5FD8'18Z@.. ($. M 9 >&PO=V]R:W-H965TIDR]7&$&=S/'=UXG[OEZ8^R$.Y]F M;(U+-
_9G:*16Z/$/$6AN12@<#5S+OV+A=^W!L6*OSGN=.,9+)5'*9_LX&L\ M U&NC4PK8XH@Y:+\9\^5$ V#8/"! M05 9! <&?OB!0;\R*)1SR\@*6M?,L/E4R1THNYK0[$.A36%-;+BP:5P:16\Y
MV9GYS8^!# -C+7 MA*.GKB$N-B(W]N*^N,./HA[M^D,!L--R+&N,5^T6WO!QT +HE8*QF*GD5 M="+>1]8'??\, B\8M 74;?XG$Q^9[X73KQ/:+ _#Z'^ M2\67^>, _=+&Y+R+V.
M5DELT[V$':3#VEOE0F=JF1NEB6+BP5^)V/IKT^SYE;-ODV1G) M)WD.;YI#3IXWSQE7= B[: S?T3@?^>'0#P]K=:'KZ)(^PYA%V\RBS\1^2%;Y/ M5CB:C \XMJS:3^E>]*.Z^E'G>?M>?# P/H?
++2KZ L+-.ZJ(:[I2%2<^&2HH M#F5;Y*-C'KHC@>W),*YE&'\/1 ?/.V#[) MW/?>Z@CO_TI\Y;F9^?ZPUS_DW[)L?X/L,VM42'[GR:Z,8VZYL01BKJ-ZIP M:
W4/^8O/A:./NW@C79PA(0JM+V"O9@C*]<45>4YZ610I:T"=;OTXO69@@FD_M96GFCR%F+VU2+WX*J4N'MSK*[RO2VG5@Z[7"-=6^5,8:Q:FKB6#+DKSU!NH\A/4:V+WD>3[+DP9;U?
S];]U6715;AOR\OF[!M35!II M2'!%9EIYO1!]#5?8[Y<#(K&@9'[6A!]1XW%"/B,HNH/9LS\6#W"]^%X63,ZMC5+;2]N6V09+
M(B=\BTR_67%1$]5%L;;E5B#):Z6RL#W'B>R24&:ELWKO5J0S7JF",KP5(*NR M).+'-19\/[=8%$82YKC6VO4ZGP: MQ?[ZT?]I.G@=S))(O.'%5YJKS=Q*+,AQ1;I"+?C^ [8!A<9>Q@M9_*^/>M8
MD%52\;)5U@0E9$?DNUGDC??JNH^@$?68;,Y =N"\(D7,#G2DE%6$[9&A9W7R3H M-2RP(ISN#*Y-'JOWJ BM)"OM<8"11(T,^\U=08 %:-*SFRE,8TS.VN1KALD
M[P32%#YOIC82WK(<\U_U;1U>%Z/W&,.U-VKPS02E^^ M<"/GGQ&^H.,+QJRG_3^32.,YQ#5ES,A:V**@/(=733Y>P_!S#1A-([*VI$I M^5T:O%[D39V9O1L@##O"<)3PO2#,W)RS&,(C!M^+/=
<)AAFBCB$:9;C7%]@@ M4 ;G4$1'%!?N- FF832,$7<8\2C&#=*%6)R;B_B8(HA#/PR'(9(.(GGBC4%= M_T^*\D16QCZB9/XPVS3CFTZ6FU?ZU:+^05<[5#H;P?4MP=T T1X1ZB >U)4
M.$0T_1^*T'4.O=;Y$V6H[U\E0.YlGM?1S< M\ZKR&4CM=\?I,<63Z2DD[X#DG5ND3R7RCHF\:!*?Z!KNH?F[H[V[5[#/@/*/ MH7QGDIR".G1\]ZDM_[<"?
@9K<'3+W'#B)K^AVKUI$2QKFM#0H$KK>I,8MU+1#-G-8+BVWJV67*E)Z5ZN=&S*0IS M0+]?<;X>!>.@FW;3_P!02P,$% @ TZ6)6=!S08V1 @ P < !D !X
M:"]W;W)K&ULK55M;],P$/XK5IC0&IY;1DEC;0V M1>S#8-H+?$!\<)-K8\VQ@^VTY=]C.VG6;EF98%\;^WS/.9RX$%#)E&+#^K& * ME!HB28U?+:?3A33 W?
66_9/5KK7,L80II]])KHJQ<^J@'!;XINJ*KS]#JV=@ M^#).I?U%Z\9WZ#DHJZ7B90O6-R@):[YXT^9A!Z!Y^@%!"P@>](G &$+")\; M(6H!T7,C#%] E>XVVFWB4JQP$@N^1L)X:S:SL-
FW:)TOPLPIN59"GQ*-4\DY MRW@)Z 9O0*)WZ L6 IO2H>,4%"94OM'6V^L4'1^]04>(,'13\%IBELO85?H" MAL:-VF"3)ECP1+ 077"F"HEF+(>\!Y\>QG\X@'>U\$Y]L%4_"0X2?LW4"0K]
MMRCP@JCG/M/GP\,^.?\7??:/T?>2$79/(;1\X5^? D]S"B7M0#TXVPNE=#__MYY]]I6X8HWY&T^-&LL(9C!W=Q"2(%3C)ZU?^T/O8E^R7)$M?DFSV0F1[98FZ MLD2'V+=E4;HLL-'C04)?
(1J.H>4PLV&5!-X@=E>[^>WQ&?K[/NECG\%IL.\S M>^QSZMWS-"+=G994@EC:62!1QFNFFB?96;MQZ8HID7S4;QRC;$.5>ZO=IEH4&PO=V]R:W-H M965T-@9G?SL ?EITILWV2?LTVE#+R
M+0KC['*T86Q[,1YGZPV-O.P\V=*8'[E/TLAC?#-]&&?;E'I^X12%8T62]"D M!?%H/BOVW:3S6;)C81#3FY1DNRCRTN_7-$SVER-Y]+3C4_"P8?F,\7RV]1[H M+65?
MCG\YNI(O7$7)'0J+OP*ZSPY^DSR5NR3YFF^X M_N5(RB.B(5VS'.'Q/XJT0<,P)_$X_JN@HWK,W/'P]Q-I523/D[GS.KI(PK\# MGVTN1^:(^/3>VX7L4[0W:)60EO/629@5_Y)]92N-R'J7L22JG'D$41"7?
[UO MU8DX<. J@50[:4 >];-9VFR)VENS6GYCT)!A3>_YD&9/L,B_V^W9F/%$\G#&ZRKHZS)HI2?H M"?F8Q&R3$2OVJ0_X.V+_JK;'CSD[OS8F7=?G'M+")/Z=IH4 MO$D/S_+2.(@?#FZ5.
[(,PAVC_AFY^Y[?61& J1:AE_'[P(W7X<[G]N3S/BEW MDH^4;1*?_/.!DXG+:,)3]"]T@91@]'$8^0UYD6V]-+T=\"LQH^DA'\U]_D77I M-TB=F+ E)LS"A*TP838FS,&$N4BPEO[56O^JB%Y,)R&?
B#)EIYZX9F_@SW. MW\NFH.A&"&SJ3]5VF9+P$S1)VW@7W?%' M$I _JOEYEU$_GX;7Q5R?/X/BZMJ1+3?,RF<7?X\,UN1MZ?,.NJIE,-I!$A/3 MG"B=BRH,^=0G#";, N+7)W)';2O,(6U,F .=?T7M-
(%K#135F"EZ;72]-=3 MFE _DD*MZ8.T)@SZ5*UAPBP@?D!KF$/:F# '.O /M098]6O-J+5F#)I8@(<3 ME]8N\YL#H'1*NGXG\7.U2&,X53I8.(L.'ZM(QW.(6U,F /$+Y]WYU<7 MM-
*FL'3,6CKFR=*IGS:#O&,.$H\PBE/%@PFSX/B[XL$+UKX3#BK=\HMK$Y5KNP"@ M&9UJPD(\PLFJQ*198 JJT9WE40>U46D.E(*F'A1$*AU!9K*IP3.]K#0"47ZF MRDD536NAI.AJ5W+"F$^6'":-
&!3!"G5,&Y7F#,K /6;5UEO3*Y"%I=C7KY]4 M\1Q3'&H[ )5F#NLDR!<$36?I:AH,RK.'PTFI+A3^V3!9'<;*(4)L2/2ETE\FH@]]H- =* 5@F
MPV9]RV2E:4HHXJ;$CU=;]@&.R@BUT8!*LWI2>"8CU$X#*LV!4H!D!)H]D]'X MX(N?B*8/O>=B&9^X=C$KOU:H]]:?I%T5'V)U]E_+%[8,['?D"[?\X*S!E]^_M??32AR#.2$CO^5#2N<&?
FVGY25FYP9)M\;W17<)8$A4_-]3S:9H;\./W2<*> M-O(!Z@_[YO\#4$L#!!0 (-.EB5F>&-6#700 "8; 9 >&PO=V]R M:W-H965T>;C<'[ZCV@N]H3>LPPA M#A[+
K.EE7%>7=HV2S)40G9!*H3%)UM"2\C%)=W9K*((IBJI+&S/<29V"7-L MK1;JWH:N%]3F18[1A@)6ER6D3]>H(/NEY5K/-V!R7<;E+RD+3)*BTW1^HH< M]MUN>!X6972W:I06&:7%IFA]00\
[=G=T%WD.%C71_!CEGKC4:90S-*G3D" ._MAC8UQFEZ:[_]LE\BNE,'+@PDL:\^;VVN]L=ZERIHXS!_6OWA7@;9B*.=B*NJDS:%,<\%)]4X=[@CGI%1O,P131&6 ^'O+ MA)[MA1R@.QI;_0=02P,$% @
TZ6)66.2ATM+_P T!0 T !X;"]S M='!E97_N>&ULW5A=;]HP%/TK4;I.K30U0-I 5D#;D"I-VJ9*[*D,WQ!O[5D#;P[Y4A%RJ0JB35=-IZ4E&5D5
H>=5JM)"H($^&P+^;%7:&K8"+G M0@_";C,4N-N7;!"VD^LP<'(CF=%!^'3Q_N=?&R%'/,=H/0\-5M!JJ+:'T5,_M_7R3C<7NM@[*QIYD6.&H+I9A/Y=B73-QZ 9,9%+0X)GP03@BG(T5 U9."L:7
M;K@# Q/)I0JT*59CI0TCU6\'MUT/ZKC6*9B0RL9V$=SO<3U!!UCUP"#CO#'8 M"=W L%\2K;D2=Z9C)!O!%U!0MQ^7I7$X5639[MR$;X*IF2!CJ3*JFC#M<#4T ML'.:@QW%IC.X;UE&
&HM"]/(&)E*0:R'%:-N&-D)Y?P!"O(?^9:V(M_84[NC MHFD:0W73R;@,Z&^J_>-U<V>M7Z08E>Y;Z\]PL1]@^U]J5S1G"]M?Y(T!3+V- MJY.RY,M/G$U%0=WB#PXX[).5+YA)O7Z;:% J$S-
51@\4Z799'/DER+E(UWH M53DM0)U&2<'K_'^K1V["9/(9/=-_MFWVLRJD]"&\>MK<-6,QK H780?H?C M,U\'#<9SQC43=6_&LHR*%VD@1^_&J8-V!@<2#2W^4;WVV\0O;7
;:G^RH$6RE>B=A*\5P# MXL\;,-+4O]M8'&!@NX#5#L3WQX&:\G/B&'85\X8]P3B2IA@"M>BOT21!LI/ MQ[_V%,2QVGJ1P#$.XAC#(&G$4-8?2O$3;8T.P6BP^0"X99K>]9!:G MDG* M2?
KK=R@G#07+TUZFOL01=%/8W'>4-39HS8/2ZT?V%-=*3L9E,YM3H=#FY>B MYO8OO1$*]RTJ;F#3;.>VHT1O+"ES*ZNAM%HE UK+M7@_.RUK[D9AAO:B=O) MK:#1-]Q+\6C?]OM-
MI56+F4EW?-DT/Y?B0&KI9*U_"Z*R6 T8+;4C_]H([]K MY7BUR(VNJLE@O-MQ+XR3^5[SPD/>\:5M6OQ?WG(F0RR$72XDL;Z]HBV?PZ, M6P$'[[8:I[_(R@DSY4Y\-
;K92+7VW)H1.4!E2WEQ@Z8XK68#"[U5A@VYVOA+PJ^95;L+M !61 N^;_LL_-7++*SC>OF\#>RMLF,Q'6#8?T6)^X=*P>UXU@GT3W#;&IQ[7P4-E M0VP;*\V(/?G-FP^CAM_0DB'669,K)D9C
FU]E_*+]P5W;!A9AD3JP6&@FD@ MN7Q^VOB48]QPW;@2*HG+QI@0$W/+F%@N5W#'=>*)I$QL46F8B6,$7YX;H6" M >&#-A>F[4SE(2:FD3&Q1[X*O39\4\] >E+D,(QAA M=HB([> S+B3?
&53VRL^/V!P*Z#!T$2;'B%@.@*5KP>[X4^?GC-")![$2KJ'? M*VVM3QOL47(33MLBS D1L1/F_)EM;9#0!)M*FU?:2S^$Q(P0$1MA[JR$D<#N M#"]@J+
(+8\"P>S5)A'DB(O8$6GYVID01YHF(V!,X9C@IBC!A1,3"0.OD:C0Q MET3$+CE0)[-W=QO .ODE)M;+?CW6BXBI)296"_K,K3M8,+7$U!.5M)X(GU\FF%H2 M8K7@F&F(B?
DEH5Y&0L#I+,+\DQ'XY5/:<[+P=8F*^28A]^*6:?])A+-1U)IIA]TF,LUKS=_.&+)IA] MLJ,LV_S@##Q^V3]CF(>2MRO0Z7-#/,/AFQ?0YBWC0.H$),3$ 9L8!0S,YC MA P34$:^PO.V:->3.D-,3$
9L8!ZGAOMBKG&^8-#3/2=,F(!]6)>P.]?R*KI M)B3,0EEKH6%[L#T_*R"O*5%?'Z! M-T#(HPS=1Y +Z1 ITA@\%3$D>/E'7X@AGWZ50SONNU/=[?NZ^#@>
M3G75[.:Q_Y%27>_*L:UW75],YRN:;CBVXWDY:%/?KM_:;4FZ7.8TW,YHGI]N M9RY>/_OR/Q.[S6:_+C^[]>]C.8W_&)S^=.-[W94R-HO7=MB6<=6DC\/U=$V7 M@]R=)S>+E[=5,
[R\29/F#E((TOF##(L_B"'()\ *" HY@_*$)3G#[]'H/OY M@QX&Z&'^HS<(>IP_2)8HXY(@:8(U@=:"7 N!U)LJ_S@##Q^V3]CF(>2MRO0Z7-#/,/AFQ?0YBWC0.H$),3$ 9L8!0S,YC MA P34$;^PO.V:->3.D-,3$
N!W8)X"X'>BGHK@=Z*>BN!WCIYV2;06U%O)=!;46\ET%M1 M;R706U%O)=!;46\ET%M1;R706U%O)=#;4&\CT-M0;R/0VU!O(]#:)ILE!'H;
MZFT$>AOJ;01Z&^IM!'H;ZFT$>AOJ;01Z&^IM!'H[ZNT$>COJ[01Z.^KM!'H[MZNT$>OMDLYM ;T>]G4!O1[V=0&]'O9U ;T>]G4!O1[V=0.] O8- [T"]@T#O M0+V#0.] O8- [T"]@T#OF'RL)-
[4,\@T#M0[R#0.U#O(- [4,\@T#NCWIE M[XQZ9P*],"J=''23,J'2KWV M?*WQ^=))]7B^MUP??UE^G9RC<\$YW5;4Y[]02P,$% @ TZ6)6>(A,D+Q M 0 &2< !.
!;0V]N=&5N=%]4>7!E&ULS=K+3L,P$ 707ZFR18WK M)P_1;H ML. '3#*E49/8LETH?X^3 A((*E"1N)M&K>VY$X]T5CV_>_84)]NN M[>.\6*7DSQB+U8HZ&TOGJ<\K2QTM)LV3:ZV^>?
8N'Y>]&IC,;G8;1RRYH7UOFTJF_(Z>^SK3RG3UX0RGQSW MQ%7CXU>4+ O$X:5[P->$]T\@A-39-;&]*U[?(NMFU93,\MQ7)_B2]Z=,ME M4U'MJDV7CY31![)U7!&EKBUW18_V)Z=\P[3[Y ?
GCV7V!>:=M\YF"<6Z/=Q M;R,93D]]+D0A-?M?\3TQES[X_6B8=DWU#[/S]3ZYL![G$=GX./R,/\[XO?XO M^Q @?4B0/A1('QJD#P/2QS%('R<@?9R"],%G*(V@B,I12.4HIG(45#F*JAR%
M58[B*D>]E:/(*E!D%2BR"A19!8JL D56@2*K0)%5H,@J4&05*+)*%%DEBJP2 M15:)(]M$D56BR"I19)4HLDH4626*K I%5H4BJT*15:'(JE!D52BR*A19%8JL
M"D56A2*K1I%5H\BJ4635*+)]%%DUBJP:15:-(]M&D56CR&I09#4HLAH460V* MK 9%5H,BJT&1U?RGK/?.K?\X?GR6G6WZMWPV_B-N\0)02P$"% ,4 " #3 MI8E9!T%-8H$ "Q $ @ $
9&]C4')O<',O87!P M+GAM;%!+ 0(4 Q0 (-.EB5FA9%]O[@ "L" 1 " M ;\ !D;V-0&UL4$L! M A0#% @ TZ6)6=8[I8 U!@ FB, !@ ("!#0@ 'AL M+W=O&PO=V]R:W-H965T&UL4$L! A0#% @
TZ6)64NS M3TEG!P BRH !@ ("!4AD 'AL+W=O\@ !X;"]W;W)K&PO=V]R:W-H965T M&UL4$L! A0#% @ TZ6)60)H#U/2" K"@ !@ M ("!>34 'AL+W=O@D X; 8 " @8$^ !X;"]W;W)K MVTB: ; N6
M& @($Q2 >&PO=V]R:W-H965T&UL4$L! M A0#% @ TZ6)65"APR== P R @ !D ("!!V0 'AL M+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ TZ6) M616SV"4# P!P &0 M @('L=0 >&PO=V]R:W-
H965T&UL4$L! A0#% @ TZ6)67G19* 7!0 0@T M !D ("!?'X 'AL+W=O&PO=V]R:W-H965T@) M\ L *(B 9 " @1^) !X;"]W;W)K&ULQ4$L! A0#% @ TZ6)6>5P;)CQ!@ 4A$!D M ("!I4
'AL+W=O&PO=V]R:W-H965T M&UL4$L! A0# M% @ TZ6)6<]M5%I6 P Q@< !D ("!BZP 'AL+W=O M&PO=V]R:W-H965T&UL4$L! A0#% @ TZ6)609! M;S)$ @ B@8 !D ("!)+@
'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ TZ6)6&PO M=V]R:W-H965T&UL4$L! A0#% @ TZ6)64931W!+ @ 70< !D ("! MX^< 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% M @
TZ6)698+D3"\ @ F08 !D ("!Z/$ 'AL+W=O&UL4$L! A0#% @ TZ6)68KP\@:* M! >0L !D ("!"?L 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ TZ6)6:MFT]_6!P TD0 !D M ("!R@8!
'AL+W=O&PO=V]R M:W-H965T&UL M4$L! A0#% @ TZ6)62("1+&PO=V]R:W-H965T&UL4$L! A0#% @ MTZ6)65='G!MI!0 .^4 !D ("!/2 ! 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @
TZ6)6="I'H!Z- P MR0L !D ("!VRP! 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ TZ6)60+R@D32 @ B D !D M ("!Z38! 'AL+W=O&PO=V]R:W-H M965T&UL4$L! M A0#% @ TZ6)66;"D:M(P B
X !D ("!LD ! 'AL M+W=O86"D$ M "<& &0 @($Q1 $ >&PO=V]R:W-H965T&UL4$L! A0#% @ TZ6) M68F!E!>& @ 6P8 !D ("!,%(! 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @
TZ6)6>L:B>\O"0 'EH M !D ("!\EP! 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ TZ6)61-&XV!= P ^0H !D M ("!YV\! 'AL+W=O&PO=V]R:W-H965T M&UL4$L! A0# M% @ TZ6)69X8U8-=!
)AL !D ("!(7T! 'AL+W=O M&PO&PO7W)E;'.O=V]R:V)O;VLN>&UL+G)E;'-0 M2P$"% ,4 " #3I8E9XB$R0O$! 9)P $P @ 'EC0$ I6T-O;G1E;G1?5'EP97-=+GAM;%!+!08 2P!+ (04 'D $! end XML 79
Show.js IDEA: XBRL DOCUMENT // Edgar(tm) Renderer was created by staff of the U.S. Securities and Exchange Commission. Data and content created by government employees within the scope of their employment are not subject to domestic copyright protection. 17 U.S.C. 105. var Show={};Show.LastAR=null,Show.showAR=function(a,r,w){if(Show.LastAR)Show.hideAR();var e=a;while(e&&e.nodeName!='TABLE')e=e.nextSibling;if(!e||e.nodeName!='TABLE'){var ref=((window)?w.document:document).getElementById(r);if(ref){e=ref.cloneNode(!0);
e.removeAttribute('id');a.parentNode.appendChild(e)}} if(e)e.style.display='block';Show.LastAR=e};Show.hideAR=function(){Show.LastAR.style.display='none'};Show.toggleNext=function(a){var e=a;while(e.nodeName!='DIV')e=e.nextSibling;if(!e.style){}else if(!e.style.display){}else{var d,p ;if(e.style.display==='none'){d='block';p='-'}else{d='none';p='+'}
e.style.display=d;if(a.textContent){a.textContent=p+a.textContent.substring(1)}else{a.innerText=p+a.innerText.substring(1)}}} XML 80 report.css IDEA: XBRL DOCUMENT /* Updated 2009-11-04 */ /* v2.2.0.24 */ /* DefRef Styles */ .report table.authRefData{ background-color: #def; border: 2px solid #2F4497; font-size: 1em; position: absolute; } .report table.authRefData a { display: block; font-weight: bold; } .report table.authRefData p { margin-top: 0px; } .report table.authRefData .hide { background-color: #2F4497; padding: 1px 3px 0px 0px; text-align: right; } .report table.authRefData .hide a:hover { background-color: #2F4497; } .report table.authRefData .body { height: 150px; overflow: auto; width: 400px; } .report table.authRefData table{ font-size: 1em; } /* Report Styles */ .pl a, .pl a:visited { color: black; text-decoration: none; } /* table */ .report { background-color: white; border: 2px solid #acf; clear: both; color: black; font: normal 8pt Helvetica, Arial, san-serif; margin-bottom: 2em; } .report hr { border: 1px solid #acf; } /* Top labels */ .report th { background-color: #acf; color: black; font-weight: bold; text-align: center; } .report th.void { background-color: transparent; color: #000000; font: bold 10pt Helvetica, Arial, san-serif; text-align: left; } .report .pl { text-align: left; vertical-align: top; white-space: normal; width: 200px; white-space: normal; /* word-wrap: break-word; */ } .report td.pl a.a { cursor: pointer; display: block; width: 200px; overflow: hidden; } .report td.pl div.a { width: 200px; } .report td.pl a:hover { background-color: #ffc; } /* Header rows... */ .report tr.rh { background-color: #acf; color: black; font-weight: bold; } /* Calendars... */ .report .rc { background-color: #f0f0f0; } /* Even rows... */ .report .re, .report .reu { background-color: #def; } .report .reu td { border-bottom: 1px solid black; } /* Odd rows... */ .report .ro, .report .rou { background-color: white; } .report .rou td { border-bottom: 1px solid black; } .report .rou table td, .report .reu table td { border-bottom: 0px solid black; } /* styles for footnote marker */ .report .fn { white-space: nowrap; } /* styles for numeric types */ .report .num, .report .nump { text-align: right; white-space: nowrap; } .report .nump { padding-left: 2em; } .report .nump { padding: 0px 0.4em 0px 2em; } /* styles for text types */ .report .text { text-align: left; white-space: normal; } .report .text .big { margin-bottom: 1em; width: 17em; } .report .text .more { display: none; } .report .text .note { font-style: italic; font-weight: bold; } .report .text .small { width: 10em; } .report sup { font-style: italic; } .report .outerFootnotes { font-size: 1em; } XML 82 FilingSummary.xml IDEA: XBRL DOCUMENT 3.24.3 html2523161false600false8 falsefalseR1.htm0000001 - Document - Cover PageSheethttp://www.domo.com/role/CoverPageCover PageCover1 falsefalseR2.htm9952151 - Statement - Condensed Consolidated Balance SheetsSheethttp://www.domo.com/role/CondensedConsolidatedBalanceSheetsCondensed Consolidated Balance SheetsStatements2 falsefalseR3.htm9952152 - Statement - Condensed Consolidated Balance Sheets (Parenthetical)Sheethttp://www.domo.com/role/CondensedConsolidatedBalanceSheetsParentheticalCondensed Consolidated Balance Sheets (Parenthetical)Statements3 falsefalseR4.htm9952153 - Statement - Condensed Consolidated Statements of OperationsSheethttp://www.domo.com/role/CondensedConsolidatedStatementsofOperationsCondensed Consolidated Statements of OperationsStatements4 falsefalseR5.htm9952154 - Statement - Condensed Consolidated Statements of Comprehensive LossSheethttp://www.domo.com/role/CondensedConsolidatedStatementsofComprehensiveLossCondensed Consolidated Statements of Comprehensive LossStatements5 falsefalseR6.htm9952155 - Statement - Condensed Consolidated Statements of Stockholders' DeficitSheethttp://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficitCondensed Consolidated Statements of Stockholders' DeficitStatements6

falsefalseR7.htm9952156 - Statement - Condensed Consolidated Statements of Cash FlowsSheethttp://www.domo.com/role/CondensedConsolidatedStatementsofCashFlowsCondensed Consolidated Statements of Cash FlowsStatements7 falsefalseR8.htm9952157 - Disclosure - Overview and Basis of PresentationSheethttp://www.domo.com/role/OverviewandBasisofPresentationOverview and Basis of PresentationNotes8 falsefalseR9.htm9952158 - Disclosure - Summary of Significant Accounting PoliciesSheethttp://www.domo.com/role/SummaryofSignificantAccountingPoliciesSummary of Significant Accounting PoliciesNotes9 falsefalseR10.htm9952159 - Disclosure - Cash, Cash Equivalents, and Restricted CashSheethttp://www.domo.com/role/CashCashEquivalentsandRestrictedCashCash, Cash Equivalents, and Restricted CashNotes10 falsefalseR11.htm9952160 - Disclosure - Fair Value MeasurementsSheethttp://www.domo.com/role/FairValueMeasurementsFair Value MeasurementsNotes11 falsefalseR12.htm9952161 - Disclosure - Property and EquipmentSheethttp://www.domo.com/role/PropertyandEquipmentProperty and EquipmentNotes12 falsefalseR13.htm9952162 - Disclosure - Intangible AssetsSheethttp://www.domo.com/role/IntangibleAssetsIntangible AssetsNotes13 falsefalseR14.htm9952163 - Disclosure - Accrued Expenses and Other Current LiabilitiesSheethttp://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesAccrued Expenses and Other Current LiabilitiesNotes14 falsefalseR15.htm9952164 - Disclosure - LeasesSheethttp://www.domo.com/role/LeasesLeasesNotes15 falsefalseR16.htm9952165 - Disclosure - Deferred Revenue and Performance ObligationsSheethttp://www.domo.com/role/DeferredRevenueandPerformanceObligationsDeferred Revenue and Performance ObligationsNotes16 falsefalseR17.htm9952166 - Disclosure - Geographic InformationSheethttp://www.domo.com/role/GeographicInformationGeographic InformationNotes17 falsefalseR18.htm9952167 - Disclosure - DebtSheethttp://www.domo.com/role/DebtDebtNotes18 falsefalseR19.htm9952168 - Disclosure - Commitments and ContingenciesSheethttp://www.domo.com/role/CommitmentsandContingenciesCommitments and ContingenciesNotes19 falsefalseR20.htm9952169 - Disclosure - Stockholders' DeficitSheethttp://www.domo.com/role/StockholdersDeficitStockholders' DeficitNotes20 falsefalseR21.htm9952170 - Disclosure - Equity Incentive PlansSheethttp://www.domo.com/role/EquityIncentivePlansEquity Incentive PlansNotes21 falsefalseR22.htm9952171 - Disclosure - Income TaxesSheethttp://www.domo.com/role/IncomeTaxesIncome TaxesNotes22 falsefalseR23.htm9952172 - Disclosure - Net Loss Per ShareSheethttp://www.domo.com/role/NetLossPerShareNet Loss Per ShareNotes23 falsefalseR24.htm995410 - Disclosure - Pay vs Performance DisclosureSheethttp://xbrl.sec.gov/ecd/role/PvpDisclosurePay vs Performance DisclosureNotes24 falsefalseR25.htm995445 - Disclosure - Insider Trading ArrangementsSheethttp://xbrl.sec.gov/ecd/role/InsiderTradingArrangementsInsider Trading ArrangementsNotes25 falsefalseR26.htm9955511 - Disclosure - Summary of Significant Accounting Policies (Policies)Sheethttp://www.domo.com/role/SummaryofSignificantAccountingPoliciesPoliciesSummary of Significant Accounting Policies (Policies)Policieshttp://www.domo.com/role/SummaryofSignificantAccountingPolicies26 falsefalseR27.htm9955512 - Disclosure - Summary of Significant Accounting Policies (Tables)Sheethttp://www.domo.com/role/SummaryofSignificantAccountingPoliciesTablesSummary of Significant Accounting Policies (Tables)Tableshttp://www.domo.com/role/SummaryofSignificantAccountingPolicies27 falsefalseR28.htm9955513 - Disclosure - Cash, Cash Equivalents, and Restricted Cash (Tables)Sheethttp://www.domo.com/role/CashCashEquivalentsandRestrictedCashTablesCash, Cash Equivalents, and Restricted Cash (Tables)Tableshttp://www.domo.com/role/CashCashEquivalentsandRestrictedCash28 falsefalseR29.htm9955514 - Disclosure - Fair Value Measurements (Tables)Sheethttp://www.domo.com/role/FairValueMeasurementsTablesFair Value Measurements (Tables)Tableshttp://www.domo.com/role/FairValueMeasurements29 falsefalseR30.htm9955515 - Disclosure - Property and Equipment (Tables)Sheethttp://www.domo.com/role/PropertyandEquipmentTablesProperty and Equipment (Tables)Tableshttp://www.domo.com/role/PropertyandEquipment30 falsefalseR31.htm9955516 - Disclosure - Intangible Assets (Tables)Sheethttp://www.domo.com/role/IntangibleAssetsTablesIntangible Assets (Tables)Tableshttp://www.domo.com/role/IntangibleAssets31 falsefalseR32.htm9955517 - Disclosure - Accrued Expenses and Other Current Liabilities (Tables)Sheethttp://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesTablesAccrued Expenses and Other Current Liabilities (Tables)Tableshttp://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilities32 falsefalseR33.htm9955518 - Disclosure - Leases (Tables)Sheethttp://www.domo.com/role/LeasesTablesLeases (Tables)Tableshttp://www.domo.com/role/Leases33 falsefalseR34.htm9955519 - Disclosure - Deferred Revenue and Performance Obligations (Tables)Sheethttp://www.domo.com/role/DeferredRevenueandPerformanceObligationsTablesDeferred Revenue and Performance Obligations (Tables)Tableshttp://www.domo.com/role/DeferredRevenueandPerformanceObligations34 falsefalseR35.htm9955520 - Disclosure - Geographic Information (Tables)Sheethttp://www.domo.com/role/GeographicInformationTablesGeographic Information (Tables)Tableshttp://www.domo.com/role/GeographicInformation35 falsefalseR36.htm9955521 - Disclosure - Debt (Tables)Sheethttp://www.domo.com/role/DebtTablesDebt (Tables)Tableshttp://www.domo.com/role/Debt36 falsefalseR37.htm9955522 - Disclosure - Equity Incentive Plans (Tables)Sheethttp://www.domo.com/role/EquityIncentivePlansTablesEquity Incentive Plans (Tables)Tableshttp://www.domo.com/role/EquityIncentivePlans37 falsefalseR38.htm9955523 - Disclosure - Net Loss Per Share (Tables)Sheethttp://www.domo.com/role/NetLossPerShareTablesNet Loss Per Share (Tables)Tableshttp://www.domo.com/role/NetLossPerShare38 falsefalseR39.htm9955524 - Disclosure - Overview and Basis of Presentation (Details)Sheethttp://www.domo.com/role/OverviewandBasisofPresentationDetailsOverview and Basis of Presentation (Details)Detailshttp://www.domo.com/role/OverviewandBasisofPresentation39 falsefalseR40.htm9955525 - Disclosure - Summary of Significant Accounting Policies - Narrative (Details)Sheethttp://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetailsSummary of Significant Accounting Policies - Narrative (Details)Details40 falsefalseR41.htm9955526 - Disclosure - Summary of Significant Accounting Policies - Property and Equipment (Details)Sheethttp://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetailsSummary of Significant Accounting Policies - Property and Equipment (Details)Details41 falsefalseR42.htm9955527 - Disclosure - Cash, Cash Equivalents, and Restricted Cash (Details)Sheethttp://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetailsCash, Cash Equivalents, and Restricted Cash (Details)Detailshttp://www.domo.com/role/CashCashEquivalentsandRestrictedCashTables42 falsefalseR43.htm9955528 - Disclosure - Fair Value Measurements - Assets and Liabilities Measured at Fair Value on Recurring Basis (Details)Sheethttp://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetailsFair Value Measurements - Assets and Liabilities Measured at Fair Value on Recurring Basis (Details)Details43 falsefalseR44.htm9955529 - 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Disclosure - Equity Incentive Plans - Outstanding RSUs and Related Activity (Details)", "shortName": "Equity Incentive Plans - Outstanding RSUs and Related Activity (Details)", "isDefault": "false", "groupType": "disclosure", "subGroupType": "details", "menuCat": "Details", "order": "64", "firstAnchor": { "contextRef": "c-223", "name": "us-gaap:ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber", "unitRef": "shares", "xsiNil": "false", "lang": "en-US", "decimals": "INF", "ancestors": ["span", "td", "tr", "table", "div", "us-gaap:ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock", "ix:continuation", "body", "html"], "reportCount": 1, "baseRef": "domo10q-20241031.htm", "first": true, "unique": true } }, "uniqueAnchor": { "contextRef": "c-223", "name": "us-gaap:ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber", "unitRef": "shares", "xsiNil": "false", "lang": "en-US", "decimals": "INF", "ancestors": ["span", "td", "tr", "table", "div", "us-gaap:ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock", "ix:continuation", "body", "html"], "reportCount": 1, "baseRef": "domo10q-20241031.htm", "first": true, "unique": true } }, "R65": { "role": "http://www.domo.com/role/IncomeTaxesNarrativeDetails", "longName": "9955550 - Disclosure - Income Taxes - Narrative (Details)", "shortName": "Income Taxes - Narrative (Details)", "isDefault": "false", "groupType": "disclosure", "subGroupType": "details", "menuCat": "Details", "order": "65", "firstAnchor": { "contextRef": "c-19", "name": "us-gaap:IncomeTaxExpenseBenefit", "unitRef": "usd", "xsiNil": "false", "lang": "en-US", "decimals": "-3", "ancestors": ["span", "td", "tr", "table", "div", "body", "html"], "reportCount": 1, "baseRef": "domo10q-20241031.htm", "first": true }, "uniqueAnchor": null }, "R66": { "role": "http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails", "longName": "9955551 - Disclosure - Net Loss Per Share - Computation of Net Loss Per Share (Details)", "shortName": "Net Loss Per Share - Computation of Net Loss Per Share (Details)", "isDefault": "false", "groupType": "disclosure", "subGroupType": "details", "menuCat": "Details", "order": "66", "firstAnchor": { "contextRef": "c-19", "name": "us-gaap:NetIncomeLoss", "unitRef": "usd", "xsiNil": "false", "lang": "en-US", "decimals": "-3", "ancestors": ["span", "td", "tr", "table", "div", "body", "html"], "reportCount": 1, "baseRef": "domo10q-20241031.htm", "first": true }, "uniqueAnchor": { "contextRef": "c-231", "name": "us-gaap:WeightedAverageNumberOfSharesOutstandingBasic", "unitRef": "shares", "xsiNil": "false", "lang": "en-US", "decimals": "-3", "ancestors": ["span", "td", "tr", "table", "div", "us-gaap:ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock", "ix:continuation", "body", "html"], "reportCount": 1, "baseRef": "domo10q-20241031.htm", "unique": true } }, "R67": { "role": "http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails", "longName": "9955552 - Disclosure - Net Loss Per Share - Antidilutive Securities Excluded from Computation of Net Loss Per Share (Details)", "shortName": "Net Loss Per Share - Antidilutive Securities Excluded from Computation of Net Loss Per Share (Details)", "isDefault": "false", "groupType": "disclosure", "subGroupType": "details", "menuCat": "Details", "order": "67", "firstAnchor": { "contextRef": "c-19", "name": "us-gaap:AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount", "unitRef": "shares", "xsiNil": "false", "lang": "en-US", "decimals": "-3", "ancestors": ["span", "td", "tr", "table", "div", "ix:continuation", "ix:continuation", "body", "html"], "reportCount": 1, "baseRef": "domo10q-20241031.htm", "first": true, "unique": true }, "uniqueAnchor": { "contextRef": "c-19", "name": "us-gaap:AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount", "unitRef": "shares", "xsiNil": "false", "lang": "en-US", "decimals": "-3", "ancestors": ["span", "td", "tr", "table", "div", "ix:continuation", "ix:continuation", "body", "html"], "reportCount": 1, "baseRef": "domo10q-20241031.htm", "first": true, "unique": true } } }, "tag": { "domo10q_A2011EquityIncentivePlanthePlanMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "A2011EquityIncentivePlanthePlanMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "2011 Equity Incentive Plan (the Plan)", "label": "2011 Equity Incentive Plan (the Plan) [Member]", "documentation": "2011 Equity Incentive Plan (the Plan) [Member]" } } }, "auth_ref": [] }, "domo10q_A2018EquityIncentivePlan2018PlanMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "A2018EquityIncentivePlan2018PlanMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "2018 Equity Incentive Plan (2018 Plan)", "label": "2018 Equity Incentive Plan (2018 Plan) [Member]", "documentation": "2018 Equity Incentive Plan (2018 Plan) [Member]" } } }, "auth_ref": [] }, "us-gaap_AccountingPoliciesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccountingPoliciesAbstract", "lang": { "en-us": { "role": { "terseLabel": "Accounting Policies [Abstract]", "label": "Accounting Policies [Abstract]" } } }, "auth_ref": [] }, "us-gaap_AccountsPayableAccruedLiabilitiesAndOtherLiabilitiesDisclosureCurrentTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccountsPayableAccruedLiabilitiesAndOtherLiabilitiesDisclosureCurrentTextBlock", "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilities"], "lang": { "en-us": { "role": { "terseLabel": "Accrued Expenses and Other Current Liabilities", "label": "Accounts Payable, Accrued Liabilities, and Other Liabilities Disclosure, Current [Text Block]", "documentation": "The entire disclosure for accounts payable, accrued expenses, and other liabilities that are classified as current at the end of the reporting period." } } }, "auth_ref": ["r474"] }, "us-gaap_AccountsPayableCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccountsPayableCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_LiabilitiesCurrent", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Accounts payable", "label": "Accounts Payable, Current", "documentation": "Carrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r60", "r843"] }, "us-gaap_AccountsReceivableNetCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024",

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Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r63"] }, "us-gaap_AccruedEmployeeBenefitsCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedEmployeeBenefitsCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 5.0 } }, "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued payroll and benefits", "label": "Accrued Employee Benefits, Current", "documentation": "Carrying value as of the balance sheet date of obligations, excluding pension and other postretirement benefits, incurred through that date and payable for perquisites provided to employees pertaining to services received from them. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r63"] }, "us-gaap_AccruedLiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedLiabilitiesCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_LiabilitiesCurrent", "weight": 1.0, "order": 2.0 }, "http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails", "http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Accrued expenses and other current liabilities", "totalLabel": "Accrued expenses and other current liabilities", "label": "Accrued Liabilities, Current", "documentation": "Carrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r63"] }, "domo10q_AccruedMiscellaneousExpensesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "AccruedMiscellaneousExpensesCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued expenses", "label": "Accrued Miscellaneous Expenses, Current", "documentation": "Accrued Miscellaneous Expenses, Current" } } }, "auth_ref": [] }, "us-gaap_AccruedPayrollTaxesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedPayrollTaxesCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 7.0 } }, "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued payroll taxes", "label": "Accrued Payroll Taxes, Current", "documentation": "Carrying value as of the balance sheet date of obligations incurred and payable for statutory payroll taxes incurred through that date and withheld from employees pertaining to services received from them, including entity's matching share of the employees FICA taxes and contributions to the state and federal unemployment insurance programs. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r63"] }, "us-gaap_AccruedSalesCommissionCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedSalesCommissionCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 6.0 } }, "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued commissions", "label": "Accrued Sales Commission, Current", "documentation": "Carrying value as of the balance sheet date of obligations incurred through that date and payable for sales commissions. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r63", "r802"] }, "us-gaap_AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment", "crdr": "credit", "calculation": { "http://www.domo.com/role/PropertyandEquipmentDetails": { "parentTag": "us-gaap_PropertyPlantAndEquipmentNet", "weight": -1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Less accumulated depreciation and amortization", "label": "Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment", "documentation": "Amount of accumulated depreciation, depletion and amortization for physical assets used in the normal conduct of business to produce goods and services." } } }, "auth_ref": ["r40", "r147", "r657"] }, "us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeLossNetOfTax", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated other comprehensive loss", "label": "Accumulated Other Comprehensive Income (Loss), Net of Tax", "documentation": "Amount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source." } } }, "auth_ref": ["r15", "r16", "r78", "r156", "r653", "r682", "r683"] }, "us-gaap_AccumulatedOtherComprehensiveIncomeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeMember", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated Other Comprehensive (Loss) Income", "label": "AOCI Attributable to Parent [Member]", "documentation": "Accumulated increase (decrease) in equity from transactions and other events and circumstances from non-owner sources, attributable to the parent. Excludes net income (loss), and accumulated changes in equity from transactions resulting from investments by owners and distributions to owners." } } }, "auth_ref": ["r2", "r8", "r16", "r510", "r513", "r574", "r678", "r679", "r968", "r969", "r970", "r977", "r978", "r979", "r980"] }, "us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife", "presentation": ["http://www.domo.com/role/IntangibleAssetsNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Weighted-average amortization period", "label": "Acquired Finite-Lived Intangible Assets, Weighted Average Useful Life", "documentation": "Weighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r308", "r798"] }, "ecd_Additional402vDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Additional402vDisclosureTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Additional 402(v) Disclosure", "label": "Additional 402(v) Disclosure [Text Block]" } } }, "auth_ref": ["r905"] }, "us-gaap_AdditionalPaidInCapitalCommonStock": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapitalCommonStock", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Additional paid-in capital", "label": "Additional Paid in Capital, Common Stock", "documentation": "Value received from shareholders in common stock-related transactions that are in excess of par value or stated value and amounts received from other stock-related transactions. Includes only common stock transactions (excludes preferred stock transactions). May be called contributed capital, capital in excess of par, capital surplus, or paid-in capital." } } }, "auth_ref": ["r73"] }, "us-gaap_AdditionalPaidInCapitalMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapitalMember", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit"], "lang": { "en-us": { "role": { "terseLabel": "Additional Paid-in Capital", "label": "Additional Paid-in Capital [Member]", "documentation": "Excess of issue price over par or stated value of the entity's capital stock and amounts received from other transactions involving the entity's stock or stockholders." } } }, "auth_ref": ["r696", "r977", "r978", "r979", "r980", "r1057", "r1119"] }, "ecd_AdjToCompAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AdjToCompAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Adjustment to Compensation, Amount", "label": "Adjustment to Compensation Amount" } } }, "auth_ref": ["r918"] }, "ecd_AdjToCompAxis": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AdjToCompAxis", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Adjustment to Compensation:", "label": "Adjustment to Compensation [Axis]" } } }, "auth_ref": ["r918"] }, "ecd_AdjToNonPeoNeoCompFnTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AdjToNonPeoNeoCompFnTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Adjustment to Non-PEO NEO Compensation Footnote", "label": "Adjustment to Non-PEO NEO Compensation Footnote [Text Block]" } } }, "auth_ref": ["r918"] }, "ecd_AdjToPeoCompFnTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", 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As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method." } } }, "auth_ref": ["r6", "r305", "r312", "r814"] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount", "presentation": ["http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Potentially dilutive securities that were not included in the diluted net loss per share calculations (shares)", "label": "Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount", "documentation": "Securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented." } } }, "auth_ref": ["r207"] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis", "presentation": ["http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Antidilutive Securities [Axis]", "label": "Antidilutive Securities [Axis]", "documentation": "Information by type of antidilutive security." } } }, "auth_ref": ["r27"] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems", "presentation": ["http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items]", "label": "Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_AntidilutiveSecuritiesNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesNameDomain", "presentation": ["http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Antidilutive Securities, Name [Domain]", "label": "Antidilutive Securities, Name [Domain]", "documentation": "Incremental common shares attributable to securities that were not included in diluted earnings per share (EPS) because to do so would increase EPS amounts or decrease loss per share amounts for the period presented." } } }, "auth_ref": ["r27"] }, "us-gaap_AssetImpairmentCharges": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AssetImpairmentCharges", "crdr": "debit", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Impairment charges for goodwill or long-lived assets", "label": "Asset Impairment Charges", "documentation": "Amount of write-down of assets recognized in the income statement. 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Includes other kinds of accounts that have the general characteristics of demand deposits. Excludes cash and cash equivalents within disposal group and discontinued operation." } } }, "auth_ref": ["r126", "r650", "r707", "r730", "r843", "r868", "r966"] }, "us-gaap_CashAndCashEquivalentsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashAndCashEquivalentsAbstract", "lang": { "en-us": { "role": { "terseLabel": "Cash and Cash Equivalents [Abstract]",

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Other information that may be disclosed includes (1) the nature of any restrictions on the entity's use of its cash and cash equivalents, (2) whether the entity's cash and cash equivalents are insured or expose the entity to credit risk, (3) the classification of any negative balance accounts (overdrafts), and (4) the carrying basis of cash equivalents (for example, at cost) and whether the carrying amount of cash equivalents approximates fair value." } } }, "auth_ref": [ "r21" ] }, "domo10q_CashCashEquivalentsAndRestrictedCashMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "CashCashEquivalentsAndRestrictedCashMember", "presentation": [ "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Cash, cash equivalents, and restricted cash", "label": "Cash, Cash Equivalents And Restricted Cash [Member]", "documentation": "Cash, Cash Equivalents And Restricted Cash" } } }, "auth_ref": [] }, "us-gaap_CashCashEquivalentsAndShortTermInvestmentsTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashCashEquivalentsAndShortTermInvestmentsTextBlock", "presentation": [ "http://www.domo.com/role/CashCashEquivalentsandRestrictedCash" ], "lang": { "en-us": { "role": { "terseLabel": "Cash, Cash Equivalents, and Restricted Cash", "label": "Cash, Cash Equivalents, and Short-Term Investments [Text Block]", "documentation": "The entire disclosure of the components of cash, cash equivalents, and short-term investments. 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Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": [ "r20", "r90", "r177" ] }, "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": [ "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows" ], "lang": { "en-us": { "role": { "totalLabel": "Net decrease in cash, cash equivalents, and restricted cash", "label": "Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect", "documentation": "Amount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": [ "r1", "r90" ] }, "us-gaap_CashEquivalentsAtCarryingValue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashEquivalentsAtCarryingValue", "crdr": "debit", "calculation": { "http://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetails": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Cash equivalents", "label": "Cash Equivalents, at Carrying Value", "documentation": "Amount of short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. 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Warrants and rights represent derivative securities that give the holder the right to purchase securities (usually equity) from the issuer at a specific price within a certain time frame. Warrants are often included in a new debt issue to entice investors by a higher return potential. The main difference between warrants and call options is that warrants are issued and guaranteed by the company, whereas options are exchange instruments and are not issued by the company. Also, the lifetime of a warrant is often measured in years, while the lifetime of a typical option is measured in months." } } }, "auth_ref": [] }, "us-gaap_ClassOfWarrantOrRightExercisePriceOfWarrantsOrRights1": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ClassOfWarrantOrRightExercisePriceOfWarrantsOrRights1", "presentation": [ "http://www.domo.com/role/DebtNarrativeDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Exercise price of warrants (in usd per share)", "label": "Class of Warrant or Right, Exercise Price of Warrants or Rights", "documentation": "Exercise price per share or per unit of warrants or rights outstanding." } } }, "auth_ref": [ "r395" ] }, "us-gaap_ClassOfWarrantOrRightNumberOfSecuritiesCalledByWarrantsOrRights": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ClassOfWarrantOrRightNumberOfSecuritiesCalledByWarrantsOrRights", "presentation": [ "http://www.domo.com/role/DebtNarrativeDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Number of shares that can be purchased (shares)", "label": "Class of Warrant or Right, Number of Securities Called by Warrants or Rights", "documentation": "Number of securities into which the class of warrant or right may be converted. For example, but not limited to, 500,000 warrants may be converted into 1,000,000 shares." } } }, "auth_ref": [ "r395" ] }, "ecd_CoSelectedMeasureAmt": { "xbrltype": "decimalItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "CoSelectedMeasureAmt", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Company Selected Measure Amount", "label": "Company Selected Measure Amount" } } }, "auth_ref": [ "r917" ] }, "ecd_CoSelectedMeasureName": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "CoSelectedMeasureName", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Company Selected Measure Name", "label": "Company Selected Measure Name" } } }, "auth_ref": [ "r917" ] }, "us-gaap_CommitmentsAndContingencies": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommitmentsAndContingencies", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_LiabilitiesAndStockholdersEquity", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.domo.com/role/CondensedConsolidatedBalanceSheets" ], "lang": { "en-us": { "role": { "terseLabel": "Commitments and contingencies (Note\u00a012)", "label": "Commitments and Contingencies", "documentation": "Represents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur." } } }, "auth_ref": [ "r69", "r117", "r649", "r721" ] }, "us-gaap_CommitmentsAndContingenciesDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommitmentsAndContingenciesDisclosureAbstract", "lang": { "en-us": { "role": { "terseLabel": "Commitments and Contingencies Disclosure [Abstract]", "label": "Commitments and Contingencies Disclosure [Abstract]" } } }, "auth_ref": [] }, "us-gaap_CommitmentsAndContingenciesDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommitmentsAndContingenciesDisclosureTextBlock", "presentation": [ "http://www.domo.com/role/CommitmentsandContingencies" ], "lang": { "en-us": { "role": { "terseLabel": "Commitments and Contingencies", "label": "Commitments and Contingencies Disclosure [Text Block]", "documentation": "The entire disclosure for commitments and contingencies." } } }, "auth_ref": [ "r100", "r333", "r334", "r784", "r1011", "r1016" ] }, "us-gaap_CommonClassAMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonClassAMember", "presentation": [ "http://www.domo.com/role/CondensedConsolidatedBalanceSheets", "http://www.domo.com/role/CondensedConsolidatedBalanceSheetsParenthetical", "http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit", "http://www.domo.com/role/CoverPage", "http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Class A Common Stock", "label": "Common Class A [Member]", "documentation": "Classification of common stock representing ownership interest in a corporation." } } }, "auth_ref": [ "r1119" ] }, "us-gaap_CommonClassBMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonClassBMember", "presentation": [ "http://www.domo.com/role/CondensedConsolidatedBalanceSheets",
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"http://www.domo.com/role/CondensedConsolidatedBalanceSheetsParenthetical", "http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit", "http://www.domo.com/role/CoverPage", "http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Class B Common Stock", "label": "Common Class B [Member]", "documentation": "Classification of common stock that has different rights than Common Class A, representing ownership interest in a corporation." } } } }, "auth_ref": ["r1119"] }, "us-gaap_CommonStockCapitalSharesReservedForFutureIssuance": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockCapitalSharesReservedForFutureIssuance", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Common stock reserved for future issuance (shares)", "label": "Common Stock, Capital Shares Reserved for Future Issuance", "documentation": "Aggregate number of common shares reserved for future issuance." } } }, "auth_ref": ["r72"] }, "domo10q_CommonStockConversionBasisRatio": { "xbrltype": "pureItemType", "nsuri": "http://www.domo.com/20241031", "localname": "CommonStockConversionBasisRatio", "presentation": ["http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Shares to be issued upon conversion (shares)", "label": "Common Stock Conversion Basis, Ratio", "documentation": "Common Stock Conversion Basis, Ratio" } } }, "auth_ref": [] }, "us-gaap_CommonStockMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockMember", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit"], "lang": { "en-us": { "role": { "verboseLabel": "Common Stock", "label": "Common Stock [Member]", "documentation": "Stock that is subordinate to all other stock of the issuer." } } }, "auth_ref": ["r859", "r860", "r861", "r863", "r864", "r865", "r866", "r977", "r978", "r980", "r1057", "r1118", "r1119"] }, "domo10q_CommonStockNumberOfClasses": { "xbrltype": "integerItemType", "nsuri": "http://www.domo.com/20241031", "localname": "CommonStockNumberOfClasses", "presentation": ["http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Number of classes of common stock", "label": "Common Stock, Number Of Classes", "documentation": "Common Stock, Number Of Classes" } } }, "auth_ref": [] }, "us-gaap_CommonStockParOrStatedValuePerShare": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockParOrStatedValuePerShare", "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheetsParenthetical"], "lang": { "en-us": { "role": { "terseLabel": "Common stock par value (usd per share)", "label": "Common Stock, Par or Stated Value Per Share", "documentation": "Face amount or stated value per share of common stock." } } }, "auth_ref": ["r72"] }, "us-gaap_CommonStockSharesAuthorized": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockSharesAuthorized", "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheetsParenthetical", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Common stock authorized (shares)", "label": "Common Stock, Shares Authorized", "documentation": "The maximum number of common shares permitted to be issued by an entity's charter and bylaws." } } }, "auth_ref": ["r72", "r722"] }, "us-gaap_CommonStockSharesIssued": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockSharesIssued", "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheetsParenthetical", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Common stock issued (shares)", "label": "Common Stock, Shares, Issued", "documentation": "Total number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury." } } }, "auth_ref": ["r72"] }, "us-gaap_CommonStockSharesOutstanding": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockSharesOutstanding", "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheetsParenthetical", "http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Common stock outstanding (shares)", "periodStartLabel": "Beginning balance (shares)", "periodEndLabel": "Ending balance (shares)", "label": "Common Stock, Shares, Outstanding", "documentation": "Number of shares of common stock outstanding. Common stock represent the ownership interest in a corporation." } } }, "auth_ref": ["r9", "r72", "r722", "r741", "r1119", "r1120"] }, "us-gaap_CommonStockValue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockValue", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 5.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Common stock", "label": "Common Stock, Value, Issued", "documentation": "Aggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity." } } }, "auth_ref": ["r72", "r652", "r843"] }, "domo10q_CommonStockVotingRightsVotesEntitled": { "xbrltype": "integerItemType", "nsuri": "http://www.domo.com/20241031", "localname": "CommonStockVotingRightsVotesEntitled", "presentation": ["http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Number of votes each share is entitled to", "label": "Common Stock Voting Rights, Votes Entitled", "documentation": "Common Stock Voting Rights, Votes Entitled" } } }, "auth_ref": [] }, "domo10q_CommonStockWarrantMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "CommonStockWarrantMember", "presentation": ["http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Common stock warrants", "label": "Common Stock Warrant [Member]", "documentation": "Common Stock Warrant [Member]" } } }, "auth_ref": [] }, "ecd_CompActuallyPaidVsCoSelectedMeasureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "CompActuallyPaidVsCoSelectedMeasureTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Compensation Actually Paid vs. Company Selected Measure", "label": "Compensation Actually Paid vs. Company Selected Measure [Text Block]" } } }, "auth_ref": ["r922"] }, "ecd_CompActuallyPaidVsNetIncomeTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "CompActuallyPaidVsNetIncomeTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Compensation Actually Paid vs. Net Income", "label": "Compensation Actually Paid vs. Net Income [Text Block]" } } }, "auth_ref": ["r921"] }, "ecd_CompActuallyPaidVsOtherMeasureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "CompActuallyPaidVsOtherMeasureTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Compensation Actually Paid vs. Other Measure", "label": "Compensation Actually Paid vs. Other Measure [Text Block]" } } }, "auth_ref": ["r923"] }, "ecd_CompActuallyPaidVsTotalShareholderRtnTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "CompActuallyPaidVsTotalShareholderRtnTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Compensation Actually Paid vs. Total Shareholder Return", "label": "Compensation Actually Paid vs. Total Shareholder Return [Text Block]" } } }, "auth_ref": ["r920"] }, "us-gaap_ComprehensiveIncomeNetOfTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ComprehensiveIncomeNetOfTax", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofComprehensiveLoss": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofComprehensiveLoss"], "lang": { "en-us": { "role": { "totalLabel": "Comprehensive loss", "label": "Comprehensive Income (Loss), Net of Tax, Attributable to Parent", "documentation": "Amount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners." } } }, "auth_ref": ["r17", "r161", "r163", "r169", "r644", "r663", "r664"] }, "domo10q_ComputerEquipmentandSoftwareMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "ComputerEquipmentandSoftwareMember", "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Computer equipment and software", "label": "Computer Equipment and Software [Member]", "documentation": "Computer Equipment and Software [Member]" } } }, "auth_ref": [] }, "us-gaap_ConcentrationRiskBenchmarkDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskBenchmarkDomain", "presentation": ["http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Concentration Risk Benchmark [Domain]", "label": "Concentration Risk Benchmark [Domain]", "documentation": "The denominator in a calculation of a disclosed concentration risk percentage." } } }, "auth_ref": ["r31", "r33", "r56", "r57", "r234", "r783"] }, "us-gaap_ConcentrationRiskByBenchmarkAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskByBenchmarkAxis", "presentation": ["http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Concentration Risk Benchmark [Axis]", "label": "Concentration Risk Benchmark [Axis]", "documentation": "Information by benchmark of concentration risk." } } }, "auth_ref": ["r31", "r33", "r56", "r57", "r234", "r685", "r783"] }, "us-gaap_ConcentrationRiskByTypeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskByTypeAxis", "presentation": ["http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Concentration Risk Type [Axis]", "label": "Concentration Risk Type [Axis]", "documentation": "Information by type of concentration risk, for example, but not limited to, asset, liability, net assets, geographic, customer, employees, supplier, lender." } } }, "auth_ref": ["r31", "r33", "r56", "r57", "r234", "r783", "r957"] }, "us-gaap_ConcentrationRiskCreditRisk": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskCreditRisk", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Concentration of Credit Risk", "label": "Concentration Risk, Credit Risk, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for credit risk." } } }, "auth_ref": ["r58", "r130"] }, "us-gaap_ConcentrationRiskLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskLineItems", "presentation": ["http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails"], "lang": { "en-us": { "role": { "terseLabel": "Concentration Risk [Line Items]", "label": "Concentration Risk [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r783"] }, "us-gaap_ConcentrationRiskPercentage1": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskPercentage1", "presentation": ["http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "verboseLabel": "Concentration risk percentage", "terseLabel": "Percentage of revenue by geographic area (percent)", "label": "Concentration Risk, Percentage", "documentation": "For an entity that discloses a concentration risk in relation to quantitative amount, which serves as the \"benchmark\" (or denominator) in the equation, this concept represents the concentration percentage derived from the division." } } }, "auth_ref": ["r31", "r33", "r56", "r57", "r234"] }, "us-gaap_ConcentrationRiskTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskTable", "presentation": ["http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails"], "lang": { "en-us": { "role": { "terseLabel": "Concentration Risk [Table]", "label": "Concentration Risk [Table]", "documentation": "Disclosure of information about concentration risk. Includes, but is not limited to, percentage of concentration risk and benchmark serving as denominator in calculation of percentage of concentration risk." } } }, "auth_ref": ["r30", "r31", "r33", "r34", "r56", "r112", "r783"] }, "us-gaap_ConcentrationRiskTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskTypeDomain", "presentation": ["http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Concentration Risk Type [Domain]", "label": "Concentration Risk Type [Domain]", "documentation": "For an entity that discloses a concentration risk as a percentage of some financial balance or benchmark, identifies the type (for example, asset, liability, net assets, geographic, customer, employees, supplier, lender) of the concentration." } } }, "auth_ref": ["r31", "r33", "r56", "r57", "r234", "r783"] }, "us-gaap_ContractWithCustomerAssetAndLiabilityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerAssetAndLiabilityTableTextBlock", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Changes in Deferred Revenue Balance", "label": "Contract with Customer, Contract Asset, Contract Liability, and Receivable [Table Text Block]", "documentation": "Tabular disclosure of receivable, contract asset, and contract liability from contract with customer. Includes, but is not limited to, change in contract asset and contract liability." } } }, "auth_ref": ["r1024"] }, "us-gaap_ContractWithCustomerLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerLiability", "crdr": "credit", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsDetails"], "lang": { "en-us": { "role": { "periodStartLabel": "Balance as of beginning of period", "periodEndLabel": "Balance as of end of period", "label": "Contract with Customer, Liability", "documentation": "Amount of obligation to transfer good or service to customer for which consideration has been received or is receivable." } } }, "auth_ref": ["r397", "r398", "r417"] }, "us-gaap_ContractWithCustomerLiabilityCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerLiabilityCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_LiabilitiesCurrent", "weight": 1.0, "order": 4.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Deferred revenue", "label": "Contract with Customer, Liability, Current", "documentation": "Amount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as current." } } }, "auth_ref": ["r397", "r398", "r417"] }, "us-gaap_ContractWithCustomerLiabilityNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerLiabilityNoncurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_Liabilities", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Deferred revenue, noncurrent", "label": "Contract with Customer, Liability, Noncurrent", "documentation": "Amount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as noncurrent." } } }, "auth_ref": ["r397", "r398", "r417"] }, "us-gaap_ContractWithCustomerLiabilityRevenueRecognized": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerLiabilityRevenueRecognized", "crdr": "credit", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsDetails"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Revenue recognized that was included in the deferred revenue balance at the beginning of the period", "label": "Contract with Customer, Liability, Revenue Recognized", "documentation": "Amount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due." } } }, "auth_ref": ["r418"] }, "domo10q_ContractwithCustomerLiabilityIncreaseDecreaseRollForward": { "xbrltype": "stringItemType", "nsuri": "http://www.domo.com/20241031", "localname": "ContractwithCustomerLiabilityIncreaseDecreaseRollForward", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Contract with Customer, Liability, Increase (Decrease) [Roll Forward]", "label": "Contract with Customer, Liability, Increase (Decrease) [Roll Forward]", "documentation": "Contract with Customer, Liability, Increase (Decrease) [Roll Forward]" } } }, "auth_ref": [] }, "domo10q_ContractwithCustomerLiabilityIncreaseDecreaseduetoBillingsExcludingAmountsRecognizedasRevenue": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "ContractwithCustomerLiabilityIncreaseDecreaseduetoBillingsExcludingAmountsRecognizedasRevenue", "crdr": "credit", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Increase due to billings excluding amounts recognized as revenue

during the period", "label": "Contract with Customer, Liability, Increase (Decrease) due to Billings, Excluding Amounts Recognized as Revenue", "documentation": "Contract with Customer, Liability, Increase (Decrease) due to Billings, Excluding Amounts Recognized as Revenue" } } }, "auth_ref": [] }, "us-gaap_CostOfGoodsAndServicesSold": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CostOfGoodsAndServicesSold", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_GrossProfit", "weight": -1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "Total cost of revenue", "label": "Cost of Goods and Services Sold", "documentation": "The aggregate costs related to goods produced and sold and services rendered by an entity during the reporting period. This excludes costs incurred during the reporting period related to financial services rendered and other revenue generating activities." } } } }, "auth_ref": ["r81", "r82", "r608"] }, "us-gaap_CostOfRevenueAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CostOfRevenueAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "Cost of revenue:", "label": "Cost of Revenue [Abstract]" } } }, "auth_ref": [] }, "us-gaap_CostOfSalesMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CostOfSalesMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cost of revenue", "label": "Cost of Sales [Member]", "documentation": "Primary financial statement caption encompassing cost of sales." } } }, "auth_ref": [] }, "dei_CoverAbstract": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "CoverAbstract", "lang": { "en-us": { "role": { "label": "Cover [Abstract]", "documentation": "Cover page." } } } }, "auth_ref": [] }, "us-gaap_CreditLossFinancialInstrumentPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CreditLossFinancialInstrumentPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Allowance for Doubtful Accounts", "label": "Credit Loss, Financial Instrument [Policy Text Block]", "documentation": "Disclosure of accounting policy for credit loss on financial instrument measured at amortized cost basis, net investment in lease, off-balance sheet credit exposure, and available-for-sale debt security. Includes, but is not limited to, methodology used to estimate allowance for credit loss, how writeoff of uncollectible amount is recognized, and determination of past due status and nonaccrual status." } } }, "auth_ref": ["r274", "r275", "r276", "r278", "r279", "r281", "r283", "r284", "r285", "r286", "r288", "r289", "r290", "r291", "r292", "r293", "r294", "r296"] }, "dei_CurrentFiscalYearEndDate": { "xbrltype": "gMonthDayItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "CurrentFiscalYearEndDate", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Current Fiscal Year End Date", "label": "Current Fiscal Year End Date", "documentation": "End date of current fiscal year in the format --MM-DD." } } }, "auth_ref": [] }, "us-gaap_DebtDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtDisclosureAbstract", "lang": { "en-us": { "role": { "terseLabel": "Debt Disclosure 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statements, such as the effects of refinancing and noncompliance with debt covenants." } } }, "auth_ref": ["r101", "r179", "r322", "r323", "r324", "r325", "r326", "r339", "r340", "r350", "r356", "r357", "r358", "r359", "r360", "r361", "r366", "r373", "r374", "r376", "r555"] }, "domo10q_DebtInstrumentAmendmentFeeAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "DebtInstrumentAmendmentFeeAmount", "crdr": "debit", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Amendment fee", "label": "Debt Instrument, Amendment, Fee Amount", "documentation": "Debt Instrument, Amendment, Fee Amount" } } }, "auth_ref": [] }, "domo10q_DebtInstrumentAmendmentFeeAndAccruedInterest": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "DebtInstrumentAmendmentFeeAndAccruedInterest", "crdr": "credit", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Amendment fee plus accrued interest", "label": "Debt Instrument, Amendment Fee And Accrued Interest", "documentation": "Debt Instrument, Amendment Fee And Accrued Interest" } } }, "auth_ref": [] }, "us-gaap_DebtInstrumentAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentAxis", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Debt Instrument [Axis]", "label": "Debt Instrument [Axis]", "documentation": "Information by type of debt instrument, including, but not limited to, draws against credit facilities." } } }, "auth_ref": ["r14", "r62", "r63", "r114", "r116", "r183", "r351", "r352", "r353", "r354", "r355", "r357", "r362", "r363", "r364", "r365", "r367", "r368", "r369", "r370", "r371", "r372", "r815", "r816", "r817", "r818", "r819", "r841", "r975", "r1012", "r1013", "r1014", "r1068", "r1069"] }, "us-gaap_DebtInstrumentBasisSpreadOnVariableRate1": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentBasisSpreadOnVariableRate1", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Spread on variable rate (percent)", "label": "Debt Instrument, Basis Spread on Variable Rate", "documentation": "Percentage points added to the reference rate to compute the variable rate on the debt instrument." } } }, "auth_ref": [] }, "us-gaap_DebtInstrumentCarryingAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentCarryingAmount", "crdr": "credit", "calculation": { "http://www.domo.com/role/DebtScheduleofLongtermDebtDetails": { "parentTag": "us-gaap_LongTermDebt", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/DebtScheduleofLongtermDebtDetails"], "lang": { "en-us": { "role": { "terseLabel": "Principal", "label": "Long-Term Debt, Gross", "documentation": "Amount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt." } } }, "auth_ref": ["r14", "r116", "r377"] }, "domo10q_DebtInstrumentCovenantAmendmentFeeInterestRate": { "xbrltype": "percentItemType", "nsuri": "http://www.domo.com/20241031", "localname": "DebtInstrumentCovenantAmendmentFeeInterestRate", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Amendment fee interest rate (percent)", "label": "Debt Instrument, Covenant, Amendment Fee Interest Rate", "documentation": "Debt Instrument, Covenant, Amendment Fee Interest Rate" } } }, "auth_ref": [] }, "domo10q_DebtInstrumentCovenantComplianceMonthlyMinimumLiquidity": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "DebtInstrumentCovenantComplianceMonthlyMinimumLiquidity", "crdr": "debit", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Covenant compliance, monthly minimum liquidity", "label": "Debt Instrument, Covenant Compliance, Monthly Minimum Liquidity", "documentation": "Debt Instrument, Covenant Compliance, Monthly Minimum Liquidity" } } }, "auth_ref": [] }, "us-gaap_DebtInstrumentInterestRateStatedPercentage": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentInterestRateStatedPercentage", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Stated interest rate (percent)", "label": "Debt Instrument, Interest Rate, Stated Percentage", "documentation": "Contractual interest rate for funds borrowed, under the debt agreement." } } }, "auth_ref": ["r65", "r352"] }, "us-gaap_DebtInstrumentNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentNameDomain", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Debt Instrument, Name [Domain]", "label": "Debt Instrument, Name [Domain]", "documentation": "The name for the particular debt instrument or borrowing that distinguishes it from other debt instruments or borrowings, including draws against credit facilities." } } }, "auth_ref": ["r14", "r183", "r351", "r352", "r353", "r354", "r355", "r357", "r362", "r363", "r364", "r365", "r367", "r368", "r369", "r370", "r371", "r372", "r815", "r816", "r817", "r818", "r819", "r841", "r975", "r1012", "r1013", "r1014", "r1068", "r1069"] }, "us-gaap_DebtInstrumentTerm": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentTerm", "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Debt term", "label": "Debt Instrument, Term", "documentation": "Period of time between issuance and maturity of debt instrument, in PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": [] }, "us-gaap_DebtIssuanceCostsIncurredDuringNoncashOrPartialNoncashTransaction": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtIssuanceCostsIncurredDuringNoncashOrPartialNoncashTransaction", "crdr": "debit", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Debt issuance costs in accounts payable and accrued liabilities", "label": "Debt Issuance Costs Incurred During Noncash or Partial Noncash Transaction", "documentation": "The amount of debt issuance costs that were incurred during a noncash or partial noncash transaction." } } }, "auth_ref": ["r23", "r24", "r25"] }, "us-gaap_DebtIssuanceCostsLineOfCreditArrangementsGross": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtIssuanceCostsLineOfCreditArrangementsGross", "crdr": "debit", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Required closing fee under line of credit", "label": "Debt Issuance Costs, Line of Credit Arrangements, Gross", "documentation": "Amount, before accumulated amortization, of debt issuance costs related to line of credit arrangements. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs." } } }, "auth_ref": ["r1070"] }, "us-gaap_DeferredFinanceCostsNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DeferredFinanceCostsNet", "crdr": "debit", "calculation": { "http://www.domo.com/role/DebtScheduleofLongtermDebtDetails": { "parentTag": "us-gaap_LongTermDebt", "weight": -1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/DebtScheduleofLongtermDebtDetails"], "lang": { "en-us": { "role": { "negatedLabel": "Less: unamortized debt issuance costs", "label": "Debt Issuance Costs, Net", "documentation": "Amount, after accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs." } } }, "auth_ref": ["r1023", "r1067", "r1068", "r1069"] }, "domo10q_DeferredInitialPublicOfferingCostsIncludedInAccountsPayableAndAccruedLiabilities": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "DeferredInitialPublicOfferingCostsIncludedInAccountsPayableAndAccruedLiabilities", "crdr": "credit", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Deferred offering costs for registration statement in accounts payable and accrued liabilities", "label": "Deferred Initial Public Offering Costs Included In Accounts Payable And Accrued Liabilities", "documentation": "Deferred Initial Public Offering Costs Included In Accounts Payable And Accrued Liabilities" } } }, "auth_ref": [] }, "us-gaap_Depreciation": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "Depreciation", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 14.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Depreciation and amortization", "label": "Depreciation", "documentation": "The amount of expense recognized in the current period that reflects the allocation of the cost of tangible assets over the assets' useful lives. Includes production and non-production related depreciation." } } }, "auth_ref": ["r6", "r39"] }, "domo10q_DepreciationExcludingExchangeRateEffect": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "DepreciationExcludingExchangeRateEffect", "crdr": "debit", "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Depreciation, excluding exchange rate effect", "label": "Depreciation, Excluding Exchange Rate Effect", "documentation": "Depreciation, Excluding Exchange Rate Effect" } } }, "auth_ref": [] }, "us-gaap_DisclosureOfCompensationRelatedCostsShareBasedPaymentsTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DisclosureOfCompensationRelatedCostsShareBasedPaymentsTextBlock", "presentation": ["http://www.domo.com/role/EquityIncentivePlans"], "lang": { "en-us": { "role": { "terseLabel": "Equity Incentive Plans", "label": "Share-Based Payment Arrangement [Text Block]", "documentation": "The entire disclosure for share-based payment arrangement." } } }, "auth_ref": ["r428", "r432", "r464", "r465", "r467", "r827"] }, "us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract", "lang": { "en-us": { "role": { "terseLabel": "Share-based Payment Arrangement [Abstract]", "label": "Share-Based Payment Arrangement [Abstract]" } } }, "auth_ref": [] }, "dei_DocumentFiscalPeriodFocus": { "xbrltype": "fiscalPeriodItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "DocumentFiscalPeriodFocus", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Document Fiscal Period Focus", "label": "Document Fiscal Period Focus", "documentation": "Fiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY." } } }, "auth_ref": [] }, "dei_DocumentFiscalYearFocus": { "xbrltype": "gYearItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "DocumentFiscalYearFocus", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Document Fiscal Year Focus", "label": "Document Fiscal Year Focus", "documentation": "This is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006." } } }, "auth_ref": [] }, "dei_DocumentPeriodEndDate": { "xbrltype": "dateItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "DocumentPeriodEndDate", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Document Period End Date", "label": "Document Period End Date", "documentation": "For the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD." } } }, "auth_ref": [] }, "dei_DocumentQuarterlyReport": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "DocumentQuarterlyReport", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Document Quarterly Report", "label": "Document Quarterly Report", "documentation": "Boolean flag that is true only for a form used as an quarterly report." } } }, "auth_ref": ["r872"] }, "dei_DocumentTransitionReport": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "DocumentTransitionReport", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Document Transition Report", "label": "Document Transition Report", "documentation": "Boolean flag that is true only for a form used as a transition report." } } }, "auth_ref": ["r904"] }, "dei_DocumentType": { "xbrltype": "submissionTypeItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "DocumentType", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Document Type", "label": "Document Type", "documentation": "The type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word 'Other'." } } }, "auth_ref": [] }, "ecd_DvddsOrOthrErngsPdOnEqtyAwrdsNtOthrwsRflctdInTtlCompForCvrdYrMember": { "xbrltype": "domainItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "DvddsOrOthrErngsPdOnEqtyAwrdsNtOthrwsRflctdInTtlCompForCvrdYrMember", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year", "label": "Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year [Member]" } } }, "auth_ref": ["r915"] }, "us-gaap_EarningsPerShareAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EarningsPerShareAbstract", "lang": { "en-us": { "role": { "terseLabel": "Earnings Per Share [Abstract]", "label": "Earnings Per Share [Abstract]" } } }, "auth_ref": [] }, "us-gaap_EarningsPerShareBasic": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EarningsPerShareBasic", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations", "http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Net loss per share, basic (in usd per share)", "label": "Earnings Per Share, Basic", "documentation": "The amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period." } } }, "auth_ref": ["r170", "r189", "r190", "r191", "r192", "r193", "r194", "r199", "r201", "r204", "r205", "r206", "r211", "r501", "r504", "r518", "r519", "r645", "r665", "r803"] }, "us-gaap_EarningsPerShareDiluted": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EarningsPerShareDiluted", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations", "http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role":

{ "terseLabel": "Net loss per share, diluted (in usd per share)", "label": "Earnings Per Share, Diluted", "documentation": "The amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period." } } }, "auth_ref": ["r170", "r189", "r190", "r191", "r192", "r193", "r194", "r201", "r204", "r205", "r206", "r211", "r501", "r504", "r518", "r519", "r645", "r665", "r803"] }, "us-gaap_EarningsPerShareDilutedLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EarningsPerShareDilutedLineItems", "presentation": ["http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Line Items]", "label": "Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r201", "r202", "r204"] }, "us-gaap_EarningsPerSharePolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EarningsPerSharePolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Net Loss per Share", "label": "Earnings Per Share, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for computing basic and diluted earnings or loss per share for each class of common stock and participating security. Addresses all significant policy factors, including any antidilutive items that have been excluded from the computation and takes into account stock dividends, splits and reverse splits that occur after the balance sheet date of the latest reporting period but before the issuance of the financial statements." } } }, "auth_ref": ["r27", "r28", "r208"] }, "us-gaap_EarningsPerShareTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EarningsPerShareTextBlock", "presentation": ["http://www.domo.com/role/NetLossPerShare"], "lang": { "en-us": { "role": { "terseLabel": "Net Loss Per Share", "label": "Earnings Per Share [Text Block]", "documentation": "The entire disclosure for earnings per share." } } }, "auth_ref": ["r198", "r207", "r209", "r210"] }, "us-gaap_EffectOfExchangeRateOnCashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EffectOfExchangeRateOnCashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "weight": 1.0, "order": 4.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Effect of exchange rate changes on cash, cash equivalents, and restricted cash", "label": "Effect of Exchange Rate on Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Continuing Operations", "documentation": "Amount of increase (decrease) from effect of exchange rate changes on cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; held in foreign currencies. Excludes amounts for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": ["r545"] }, "us-gaap_EmployeeRelatedLiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeRelatedLiabilitiesCurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 9.0 } }, "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesComponentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Employee stock purchase plan liability", "label": "Employee-related Liabilities, Current", "documentation": "Total of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r63"] }, "us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount", "crdr": "debit", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Stock-based compensation capitalized as internal-use software", "label": "Share-Based Payment Arrangement, Amount Capitalized", "documentation": "Amount of cost capitalized for award under share-based payment arrangement." } } }, "auth_ref": ["r463"] }, "us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Recognition period for compensation cost not yet recognized", "label": "Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Period for Recognition", "documentation": "Weighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r466"] }, "us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions", "crdr": "debit", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Compensation cost not yet recognized", "label": "Share-Based Payment Arrangement, Nonvested Award, Excluding Option, Cost Not yet Recognized, Amount", "documentation": "Amount of cost to be recognized for nonvested award under share-based payment arrangement. Excludes share and unit options." } } }, "auth_ref": ["r1053"] }, "us-gaap_EmployeeStockMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeStockMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "ESPP", "label": "Employee Stock [Member]", "documentation": "An Employee Stock Purchase Plan is a tax-efficient means by which employees of a corporation can purchase the corporation's stock." } } }, "auth_ref": [] }, "us-gaap_EmployeeStockOptionMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeStockOptionMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails", "http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails", "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "verboseLabel": "Options", "terseLabel": "Options to purchase common stock", "label": "Share-Based Payment Arrangement, Option [Member]", "documentation": "Share-based payment arrangement granting right, subject to vesting and other restrictions, to purchase or sell certain number of shares at predetermined price for specified period of time." } } }, "auth_ref": [] }, "domo10q_EmployeeStockPurchasePlanAssumptionsIncreaseInSharesOutstanding": { "xbrltype": "percentItemType", "nsuri": "http://www.domo.com/20241031", "localname": "EmployeeStockPurchasePlanAssumptionsIncreaseInSharesOutstanding", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Assumed increase in shares outstanding (percent)", "label": "Employee Stock Purchase Plan, Assumptions, Increase In Shares Outstanding", "documentation": "Employee Stock Purchase Plan, Assumptions, Increase In Shares Outstanding" } } }, "auth_ref": [] }, "domo10q_EmployeeStockPurchasePlanMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "EmployeeStockPurchasePlanMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Employee Stock Purchase Plan", "label": "Employee Stock Purchase Plan [Member]", "documentation": "Employee Stock Purchase Plan [Member]" } } }, "auth_ref": [] }, "dei_EntityAddressAddressLine1": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressAddressLine1", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Address Line One", "label": "Entity Address, Address Line One", "documentation": "Address Line 1 such as Attn, Building Name, Street Name" } } }, "auth_ref": [] }, "dei_EntityAddressCityOrTown": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressCityOrTown", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, City or Town", "label": "Entity Address, City or Town", "documentation": "Name of the City or Town" } } }, "auth_ref": [] }, "dei_EntityAddressPostalZipCode": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressPostalZipCode", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Postal Zip Code", "label": "Entity Address, Postal Zip Code", "documentation": "Code for the postal or zip code" } } }, "auth_ref": [] }, "dei_EntityAddressStateOrProvince": { "xbrltype": "stateOrProvinceItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressStateOrProvince", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, State or Province", "label": "Entity Address, State or Province", "documentation": "Name of the state or province." } } }, "auth_ref": [] }, "dei_EntityCentralIndexKey": { "xbrltype": "centralIndexKeyItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCentralIndexKey", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Central Index Key", "label": "Entity Central Index Key", "documentation": "A unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK." } } }, "auth_ref": ["r870"] }, "dei_EntityCommonStockSharesOutstanding": { "xbrltype": "sharesItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCommonStockSharesOutstanding", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Common Stock, Shares Outstanding", "label": "Entity Common Stock, Shares Outstanding", "documentation": "Indicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument." } } }, "auth_ref": [] }, "dei_EntityCurrentReportingStatus": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCurrentReportingStatus", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Current Reporting Status", "label": "Entity Current Reporting Status", "documentation": "Indicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": [] }, "dei_EntityEmergingGrowthCompany": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityEmergingGrowthCompany", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Emerging Growth Company", "label": "Entity Emerging Growth Company", "documentation": "Indicate if registrant meets the emerging growth company criteria." } } }, "auth_ref": ["r870"] }, "dei_EntityFileNumber": { "xbrltype": "fileNumberItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityFileNumber", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity File Number", "label": "Entity File Number", "documentation": "Commission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen." } } }, "auth_ref": [] }, "dei_EntityFilerCategory": { "xbrltype": "filerCategoryItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityFilerCategory", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Filer Category", "label": "Entity Filer Category", "documentation": "Indicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": ["r870"] }, "dei_EntityIncorporationStateCountryCode": { "xbrltype": "edgarStateCountryItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityIncorporationStateCountryCode", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Incorporation, State or Country Code", "label": "Entity Incorporation, State or Country Code", "documentation": "Two-character EDGAR code representing the state or country of incorporation." } } }, "auth_ref": [] }, "dei_EntityInteractiveDataCurrent": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityInteractiveDataCurrent", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Interactive Data Current", "label": "Entity Interactive Data Current", "documentation": "Boolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files)." } } }, "auth_ref": ["r954"] }, "dei_EntityRegistrantName": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityRegistrantName", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Entity Registrant Name", "label": "Entity Registrant Name", "documentation": "The exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC." } } }, "auth_ref": ["r870"] }, "dei_EntityShellCompany": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityShellCompany", "presentation": 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Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information." } } }, "auth_ref": ["r530", "r532", "r533", "r534", "r537", "r538", "r539", "r540", "r541", "r641", "r830", "r835"] }, "us-gaap_FairValueInputsLevel1Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel1Member", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 1", "label": "Fair Value, Inputs, Level 1 [Member]", "documentation": "Quoted prices in active markets for identical assets or liabilities that the reporting entity can access at the measurement date." } } }, "auth_ref": ["r364", "r421", "r426", "r522", "r535", "r578", "r823", "r824", "r825", "r830"] }, "us-gaap_FairValueInputsLevel2Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel2Member", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 2", "label": "Fair Value, Inputs, Level 2 [Member]", "documentation": "Inputs other than quoted prices included within level 1 that are observable for an asset or liability, either directly or indirectly, including, but not limited to, quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in inactive markets." } } }, "auth_ref": ["r364", "r421", "r426", "r522", "r523", "r535", "r579", "r816", "r817", "r823", "r824", "r825", "r830"] }, "us-gaap_FairValueInputsLevel3Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel3Member", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 3", "label": "Fair Value, Inputs, Level 3 [Member]", "documentation": "Unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing." } } }, "auth_ref": ["r364", "r421", "r422", "r423", "r424", "r425", "r426", "r522", "r523", "r524", "r525", "r535", "r580", "r816", "r817", "r823", "r824", "r825", "r830", "r834"] }, "us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward", "presentation": ["http://www.domo.com/role/FairValueMeasurementsChangesinFairValueofLevel3InstrumentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Changes in Fair Value of Level 3 Instruments", "label": "Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation, Calculation [Roll Forward]", "documentation": "A roll forward is a reconciliation of a concept from the beginning of a period to the end of a period." } } }, "auth_ref": [] }, "us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationLineItems", "presentation": ["http://www.domo.com/role/FairValueMeasurementsChangesinFairValueofLevel3InstrumentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items]", "label": "Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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(2) purchases, sales, issues, and settlements (each type disclosed separately); and (3) transfers in and transfers out of Level 3 (for example, transfers due to changes in the observability of significant inputs) by class of liability." } } }, "auth_ref": ["r526", "r531", "r536"] }, "us-gaap_FairValueMeasurementFrequencyDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementFrequencyDomain", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Measurement Frequency [Domain]", "label": "Measurement Frequency [Domain]", "documentation": "Measurement frequency." } } }, "auth_ref": ["r521", "r522", "r523", "r525", "r830", "r1062", "r1065"] }, "us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilityGainLossIncludedInEarnings": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilityGainLossIncludedInEarnings", "crdr": "credit", "presentation": ["http://www.domo.com/role/FairValueMeasurementsChangesinFairValueofLevel3InstrumentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Change in fair value of Class B common stock warrants", "label": "Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability, Gain (Loss) Included in Earnings", "documentation": "Amount of gain (loss) recognized in income from liability measured at fair value on recurring basis using unobservable input (level 3)." } } }, "auth_ref": ["r527", "r536"] }, "us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilityIssues": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilityIssues", "crdr": "credit", "presentation": ["http://www.domo.com/role/FairValueMeasurementsChangesinFairValueofLevel3InstrumentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Issuance of Class B common stock warrants", "label": "Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability, Issuances", "documentation": "Amount of issuances of financial instrument classified as a liability measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing." } } }, "auth_ref": ["r529", "r536"] }, "us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationsRecurringBasisLiabilityValue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementWithUnobservableInputsReconciliationsRecurringBasisLiabilityValue", "crdr": "credit", "presentation": ["http://www.domo.com/role/FairValueMeasurementsChangesinFairValueofLevel3InstrumentsDetails"], "lang": { "en-us": { "role": { "periodStartLabel": "Beginning balance", "periodEndLabel": "Ending balance", "label": "Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability Value", "documentation": "Fair value of financial instrument classified as a liability measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing." } } }, "auth_ref": ["r526", "r536"] }, "us-gaap_FairValueMeasurementsFairValueHierarchyDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementsFairValueHierarchyDomain", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Fair Value Hierarchy and NAV [Domain]", "label": "Fair Value Hierarchy and NAV [Domain]", "documentation": "Categories used to prioritize the

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Includes, but is not limited to, fair value adjustment for impairment of asset, liability or equity, frequently measured at fair value." } } }, "auth_ref": ["r830", "r1059", "r1060", "r1061", "r1062", "r1063", "r1065"] }, "us-gaap_FederalFundsEffectiveSwapRateMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FederalFundsEffectiveSwapRateMember", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Federal Funds Effective Rate", "label": "Fed Funds Effective Rate Overnight Index Swap Rate [Member]", "documentation": "Fixed rate on U.S. dollar, constant-notional interest rate swap having its variable-rate leg referenced to Federal Funds effective rate with no additional spread over Federal Funds effective rate on that variable-rate leg." } } }, "auth_ref": ["r1056"] }, "us-gaap_FinancialInstrumentAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinancialInstrumentAxis", "presentation": ["http://www.domo.com/role/FairValueMeasurementsChangesinFairValueofLevel3InstrumentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Financial Instrument [Axis]", "label": "Financial Instrument [Axis]", "documentation": "Information by type of financial instrument." } } }, "auth_ref": ["r241", "r242", "r243", "r244", "r245", "r246", "r247", "r248", "r249", "r250", "r251", "r252", "r253", "r254", "r255", "r256", "r257", "r258", "r259", "r260", "r261", "r262", "r263", "r264", "r265", "r266", "r267", "r268", "r269", "r270", "r279", "r280", "r281", "r282", "r287", "r295", "r296", "r297", "r375", "r392", "r515", "r542", "r575", "r576", "r577", "r578", "r579", "r580", "r581", "r582", "r583", "r584", "r585", "r586", "r587", "r588", "r589", "r591", "r592", "r593", "r594", "r595", "r596", "r597", "r598", "r599", "r600", "r601", "r602", "r603", "r604", "r605", "r662", "r812", "r830", "r832", "r834", "r835", "r836", "r837", "r838", "r839", "r840", "r844", "r959", "r960", "r961", "r962", "r963", "r964", "r965", "r992", "r993", "r994", "r995", "r1058", "r1061", "r1062", "r1063", "r1064", "r1065"] }, "us-gaap_FinancialLiabilitiesFairValueDisclosure": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinancialLiabilitiesFairValueDisclosure", "crdr": "credit", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Warrants", "label": "Financial Liabilities Fair Value Disclosure", "documentation": "Fair value of financial obligations, including, but not limited to, debt instruments, derivative liabilities, federal funds purchased and sold under agreements to repurchase, securities loaned or sold under agreements to repurchase, financial instruments sold not yet purchased, guarantees, line of credit, loans and notes payable, servicing liability, and trading liabilities." } } }, "auth_ref": ["r1059", "r1060", "r1064"] }, "us-gaap_FiniteLivedIntangibleAssetUsefulLife": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetUsefulLife", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Useful lives of capitalized internal-use software", "label": "Finite-Lived Intangible Asset, Useful Life", "documentation": "Useful life of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": [] }, "us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAccumulatedAmortization", "crdr": "credit", "calculation": { 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"role": { "terseLabel": "Finite-Lived Intangible Assets by Major Class [Axis]", "label": "Finite-Lived Intangible Assets by Major Class [Axis]", "documentation": "Information by major type or class of finite-lived intangible assets." } } }, "auth_ref": ["r304", "r306", "r307", "r308", "r310", "r311", "r314", "r315", "r609", "r610", "r798"] }, "us-gaap_FiniteLivedIntangibleAssetsGross": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsGross", "crdr": "debit", "calculation": { "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails": { "parentTag": "us-gaap_IntangibleAssetsGrossExcludingGoodwill", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Patents", "label": "Finite-Lived Intangible Assets, Gross", "documentation": "Amount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life." } } }, "auth_ref": ["r300", "r311", "r610", "r814"] }, "us-gaap_FiniteLivedIntangibleAssetsLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsLineItems", "presentation": ["http://www.domo.com/role/IntangibleAssetsNarrativeDetails", "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Finite-Lived Intangible Assets [Line Items]", "label": "Finite-Lived Intangible Assets [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r304", "r311", "r314", "r315", "r317", "r609", "r798", "r814"] }, "us-gaap_FiniteLivedIntangibleAssetsMajorClassNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsMajorClassNameDomain", "presentation": ["http://www.domo.com/role/IntangibleAssetsNarrativeDetails", "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Finite-Lived Intangible Assets, Major Class Name [Domain]", "label": "Finite-Lived Intangible Assets, Major Class Name [Domain]", "documentation": "The major class of finite-lived intangible asset (for example, patents, trademarks, copyrights, etc.) A major class is composed of intangible assets that can be grouped together because they are similar, either by their nature or by their use in the operations of a company." } } }, "auth_ref": ["r304", "r306", "r307", "r308", "r310", "r311", "r314", "r315", "r798"] }, "domo10q_ForeignCurrencyCashConcentrationRiskMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "ForeignCurrencyCashConcentrationRiskMember", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Foreign Currency Cash Concentration Risk", "label": "Foreign Currency Cash Concentration Risk [Member]", "documentation": "Foreign Currency Cash Concentration Risk" } } }, "auth_ref": [] }, "us-gaap_ForeignCurrencyTransactionsAndTranslationsPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ForeignCurrencyTransactionsAndTranslationsPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Foreign Currency", "label": "Foreign Currency Transactions and Translations Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for (1) transactions denominated in a currency other than the reporting enterprise's functional currency, (2) translating foreign currency financial statements that are incorporated into the financial statements of the reporting enterprise by consolidation, combination, or the equity method of accounting, and (3) remeasurement of the financial statements of a foreign reporting enterprise in a hyperinflationary economy." } } }, "auth_ref": ["r544"] }, "ecd_ForgoneRecoveryDueToDisqualificationOfTaxBenefitsAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ForgoneRecoveryDueToDisqualificationOfTaxBenefitsAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Forgone Recovery due to Disqualification of Tax Benefits, Amount", "label": "Forgone Recovery due to Disqualification of Tax Benefits, Amount" } } }, "auth_ref": ["r881", "r891", "r901", "r933"] }, "ecd_ForgoneRecoveryDueToExpenseOfEnforcementAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ForgoneRecoveryDueToExpenseOfEnforcementAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Forgone Recovery due to Expense of Enforcement, Amount", "label": "Forgone Recovery due to Expense of Enforcement, Amount" } } }, "auth_ref": ["r881", "r891", "r901", "r933"] }, "ecd_ForgoneRecoveryDueToViolationOfHomeCountryLawAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ForgoneRecoveryDueToViolationOfHomeCountryLawAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Forgone Recovery due to Violation of Home Country Law, Amount", "label": "Forgone Recovery due to Violation of Home Country Law, Amount" } } }, "auth_ref": ["r881", "r891", "r901", "r933"] }, "ecd_ForgoneRecoveryExplanationOfImpracticabilityTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ForgoneRecoveryExplanationOfImpracticabilityTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Forgone Recovery, Explanation of Impracticability", "label": "Forgone Recovery, Explanation of Impracticability [Text Block]" } } }, "auth_ref": ["r881", "r891", "r901", "r933"] }, "ecd_ForgoneRecoveryIndName": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ForgoneRecoveryIndName", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Name", "label": "Forgone Recovery, Individual Name" } } }, "auth_ref": ["r881", "r891", "r901", "r933"] 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"http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Furniture, vehicles and office equipment", "label": "Furniture, Vehicles and Office Equipment [Member]", "documentation": "Furniture, Vehicles and Office Equipment [Member]" } } }, "auth_ref": [] }, "us-gaap_GainsLossesOnExtinguishmentOfDebt": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GainsLossesOnExtinguishmentOfDebt", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_NonoperatingIncomeExpense", "weight": 1.0, "order": 1.0 }, "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": -1.0, "order": 8.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows", "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations", "http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Loss on extinguishment of debt", "negatedTerseLabel": "Loss on extinguishment of debt", "label": "Gain (Loss) on Extinguishment of Debt", "documentation": "Difference between the fair value of payments made and the carrying amount of debt which is extinguished prior to maturity." } } }, "auth_ref": ["r6", "r42", "r43"] }, "us-gaap_GeneralAndAdministrativeExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GeneralAndAdministrativeExpense", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingExpenses", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "General and administrative", "label": "General and Administrative Expense", "documentation": "The aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line." } } }, "auth_ref": ["r85", "r746"] }, "us-gaap_GeneralAndAdministrativeExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GeneralAndAdministrativeExpenseMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "General and administrative", "label": "General and Administrative Expense [Member]", "documentation": "Primary financial statement caption encompassing general and administrative expense." } } }, "auth_ref": ["r85"] }, "us-gaap_GeographicConcentrationRiskMember": { "xbrltype": 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Risk is the materially adverse effects of economic decline or antagonistic political actions resulting in loss of assets, sales volume, labor supply, or source of materials and supplies in a US state or a specified country, continent, or region such as EMEA (Europe, Middle East, Africa)." } } }, "auth_ref": ["r32", "r783"] }, "us-gaap_Goodwill": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "Goodwill", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_Assets", "weight": 1.0, "order": 6.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Goodwill", "label": "Goodwill", "documentation": "Amount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized." } } }, "auth_ref": ["r148", "r301", "r642", "r809", "r813", "r831", "r843", "r998", "r999"] }, "us-gaap_GoodwillAcquiredDuringPeriod": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GoodwillAcquiredDuringPeriod", "crdr": "debit", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Goodwill acquired", "label": "Goodwill, Acquired During Period", "documentation": "Amount of increase in asset representing future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized resulting from a business combination." } } }, "auth_ref": ["r302", "r813"] }, "us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GoodwillAndIntangibleAssetsDisclosureAbstract", "lang": { "en-us": { "role": { "terseLabel": "Goodwill and Intangible Assets Disclosure [Abstract]", "label": "Goodwill and Intangible Assets Disclosure [Abstract]" } } }, "auth_ref": [] }, "us-gaap_GoodwillAndIntangibleAssetsPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GoodwillAndIntangibleAssetsPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Goodwill and Intangible Assets", "label": "Goodwill and Intangible Assets, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for goodwill and intangible assets. This accounting policy also may address how an entity assesses and measures impairment of goodwill and intangible assets." } } }, "auth_ref": ["r997", "r1000"] }, "us-gaap_GrossProfit": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GrossProfit", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingIncomeLoss", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "totalLabel": "Gross profit", "label": "Gross Profit", "documentation": "Aggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity." } } }, "auth_ref": ["r79", "r83", "r123", "r181", "r271", "r341", "r342", "r343", "r344", "r345", "r346", "r347", "r348", "r349", "r543", "r805", "r808", "r983", "r985", "r986", "r987", "r988", "r1020"] }, "us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_NetIncomeLoss", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "totalLabel": "Loss before income taxes", "label": "Income (Loss) from Continuing

Operations before Income Taxes, Noncontrolling Interest", "documentation": "Amount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest." } } }, "auth_ref": ["r80", "r119", "r123", "r646", "r659", "r805", "r808", "r983", "r985", "r986", "r987", "r988"] }, "us-gaap_IncomeStatementAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncomeStatementAbstract", "lang": { "en-us": { "role": { "terseLabel": "Income Statement [Abstract]", "label": "Income Statement [Abstract]" } } }, "auth_ref": [] }, "us-gaap_IncomeStatementLocationAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncomeStatementLocationAxis", "presentation": ["http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { 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"us-gaap_IncomeTaxDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncomeTaxDisclosureAbstract", "lang": { "en-us": { "role": { "terseLabel": "Income Tax Disclosure [Abstract]", "label": "Income Tax Disclosure [Abstract]" } } }, "auth_ref": [] }, "us-gaap_IncomeTaxDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncomeTaxDisclosureTextBlock", "presentation": ["http://www.domo.com/role/IncomeTaxes"], "lang": { "en-us": { "role": { "terseLabel": "Income Taxes", "label": "Income Tax Disclosure [Text Block]", "documentation": "The entire disclosure for income tax." } } }, "auth_ref": ["r182", "r478", "r482", "r483", "r484", "r485", "r486", "r489", "r493", "r495", "r496", "r497", "r695", "r829"] }, "us-gaap_IncomeTaxExpenseBenefit": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncomeTaxExpenseBenefit", "crdr": "debit", 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Paid", "documentation": "Amount, before refund, of cash paid to foreign, federal, state, and local jurisdictions as income tax." } } }, "auth_ref": ["r22", "r92", "r972", "r1054", "r1055"] }, "us-gaap_IncreaseDecreaseInAccountsPayable": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInAccountsPayable", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Accounts payable", "label": "Increase (Decrease) in Accounts Payable", "documentation": "The increase (decrease) during the reporting period in the aggregate amount of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business." } } }, "auth_ref": ["r5"] }, "us-gaap_IncreaseDecreaseInAccountsReceivable": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInAccountsReceivable", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": -1.0, "order": 4.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Accounts receivable, net", "label": "Increase (Decrease) in Accounts Receivable", "documentation": "The increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services." } } }, "auth_ref": ["r5"] }, "us-gaap_IncreaseDecreaseInAccruedLiabilities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInAccruedLiabilities", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Accrued expenses and other liabilities", "label": "Increase (Decrease) in Accrued Liabilities", "documentation": "The increase (decrease) during the reporting period in the aggregate amount of expenses incurred but not yet paid." } } }, "auth_ref": ["r5"] }, "us-gaap_IncreaseDecreaseInContractWithCustomerLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInContractWithCustomerLiability", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 10.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Deferred revenue", "label": "Increase (Decrease) in Contract with Customer, Liability", "documentation": "Amount of increase (decrease) in obligation to transfer good or service to customer for which consideration has been received or is receivable." } } }, "auth_ref": ["r607", "r971"] }, "us-gaap_IncreaseDecreaseInDeferredCharges": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInDeferredCharges", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": -1.0, "order": 13.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Contract acquisition costs", "label": "Increase (Decrease) in Deferred Charges", "documentation": "The increase (decrease) during the reporting period in the value of expenditures made during the current reporting period for benefits that will be received over a period of years. Deferred charges differ from prepaid expenses in that they usually extend over a long period of time and may or may not be regularly recurring costs of operation." } } }, "auth_ref": ["r5"] }, "us-gaap_IncreaseDecreaseInOperatingCapitalAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInOperatingCapitalAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Change in operating assets and liabilities:", "label": "Increase (Decrease) in Operating Capital [Abstract]" } } }, "auth_ref": [] }, "domo10q_IncreaseDecreaseInOperatingLeaseLiabilities": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "IncreaseDecreaseInOperatingLeaseLiabilities", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 12.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Operating lease liabilities", "label": "Increase (Decrease) in Operating Lease Liabilities", "documentation": "Increase (Decrease) in Operating Lease Liabilities" } } }, "auth_ref": [] }, "us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": -1.0, "order": 15.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Prepaid expenses and other", "label": "Increase (Decrease) in Prepaid Expense and Other Assets", "documentation": "Amount of increase (decrease) in prepaid expenses, and assets classified as other." } } }, "auth_ref": ["r5"] }, "us-gaap_IncreaseDecreaseInStockholdersEquityRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IncreaseDecreaseInStockholdersEquityRollForward", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit"], "lang": { "en-us": { "role": { "terseLabel": "Increase (Decrease) in Stockholders' Equity (Deficit) [Roll Forward]", "label": "Increase (Decrease) in Stockholders' Equity [Roll Forward]", "documentation": "A roll forward is a reconciliation of a concept from the beginning of a period to the end of a period." } } }, "auth_ref": [] }, "us-gaap_IndefiniteLivedIntangibleAssetsByMajorClassAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IndefiniteLivedIntangibleAssetsByMajorClassAxis", "presentation": ["http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Indefinite-lived Intangible Assets [Axis]", "label": "Indefinite-Lived Intangible Assets [Axis]", "documentation": "Information by type or class of assets, excluding financial assets and goodwill, lacking physical substance and having a projected indefinite period of benefit." } } }, "auth_ref": ["r304", "r309", "r313", "r814"] }, "us-gaap_IndefiniteLivedIntangibleAssetsByMajorClassLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IndefiniteLivedIntangibleAssetsByMajorClassLineItems", "presentation": ["http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Indefinite-lived Intangible Assets [Line Items]", "label": "Indefinite-Lived Intangible Assets [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r304", "r313", "r317", "r814"] }, "us-gaap_IndefiniteLivedIntangibleAssetsExcludingGoodwill": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IndefiniteLivedIntangibleAssetsExcludingGoodwill", "crdr": "debit", "calculation": { "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails": { "parentTag": "us-gaap_IntangibleAssetsGrossExcludingGoodwill", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Intellectual property excluding patents", "label": "Indefinite-Lived Intangible Assets (Excluding Goodwill)", "documentation": "Amount of assets, excluding financial assets and goodwill, lacking physical substance and having a projected indefinite period of benefit." } } }, "auth_ref": ["r300", "r313", "r814"] }, "us-gaap_IndefiniteLivedIntangibleAssetsMajorClassNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IndefiniteLivedIntangibleAssetsMajorClassNameDomain", "presentation": ["http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Indefinite-lived Intangible Assets, Major Class Name [Domain]", "label": "Indefinite-Lived Intangible Assets, Major Class Name [Domain]", "documentation": "The major class of indefinite-lived intangible asset (for example, trade names, etc. but not all-inclusive), excluding goodwill. A major class is composed of intangible assets that can be grouped together because they are similar, either by their nature or by their use in the operations of the company." } } }, "auth_ref": ["r304", "r309", "r313", "r814"] }, "ecd_IndividualAxis": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "IndividualAxis", "presentation": ["http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure", "http://xbrl.sec.gov/ecd/role/ErrCompDisclosure", "http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements", "http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Individual:", "label": "Individual [Axis]" } } }, "auth_ref": ["r881", "r891", "r901", "r925", "r933", "r937", "r945"] }, "ecd_InsiderTradingArrLineItems": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "InsiderTradingArrLineItems", "lang": { "en-us": { "role": { "label": "Insider Trading Arrangements [Line Items]" } } }, 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"calculation": { "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails": { "parentTag": "us-gaap_IntangibleAssetsNetExcludingGoodwill", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "totalLabel": "Intangible assets, gross", "label": "Intangible Assets, Gross (Excluding Goodwill)", "documentation": "Amount before accumulated amortization of intangible assets, excluding goodwill." } } }, "auth_ref": ["r148"] }, "us-gaap_IntangibleAssetsNetExcludingGoodwill": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "IntangibleAssetsNetExcludingGoodwill", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_Assets", "weight": 1.0, "order": 5.0 }, "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets", "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Intangible assets, net", "totalLabel": "Intangible assets, net", "label": "Intangible Assets, Net (Excluding Goodwill)", "documentation": "Sum of the carrying amounts of all intangible assets, excluding goodwill, as of the balance sheet date, net of accumulated amortization and impairment charges." } } }, "auth_ref": ["r304", "r1007", "r1008"] }, "domo10q_IntellectualPropertyExcludingPatentsMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "IntellectualPropertyExcludingPatentsMember", "presentation": ["http://www.domo.com/role/IntangibleAssetsNarrativeDetails", "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Intellectual property 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costs incurred during the period and either capitalized or charged against earnings." } } }, "auth_ref": ["r553", "r554"] }, "us-gaap_InterestPaidNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "InterestPaidNet", "crdr": "credit", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Cash paid for interest", "label": "Interest Paid, Excluding Capitalized Interest, Operating Activities", "documentation": "Amount of cash paid for interest,

excluding capitalized interest, classified as operating activity. Includes, but is not limited to, payment to settle zero-coupon bond for accreted interest of debt discount and debt instrument with insignificant coupon interest rate in relation to effective interest rate of borrowing attributable to accreted interest of debt discount." } } }, "auth_ref": ["r173", "r175", "r176"] }, "us-gaap_InterestPayableCurrentAndNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "InterestPayableCurrentAndNoncurrent", "crdr": "credit", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued interest", "label": "Interest Payable", "documentation": "Amount of interest payable on debt, including, but not limited to, trade payables." } } }, "auth_ref": ["r115", "r1085"] }, "domo10q_InterestRateComponentAxis": { "xbrltype": "stringItemType", "nsuri": "http://www.domo.com/20241031", "localname": "InterestRateComponentAxis", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Interest Rate Component [Axis]", "label": "Interest Rate Component [Axis]", "documentation": "Interest Rate Component" } } }, "auth_ref": [] }, "domo10q_InterestRateComponentDomain": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "InterestRateComponentDomain", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Interest Rate Component [Domain]", "label": "Interest Rate Component [Domain]", "documentation": "Interest Rate Component [Domain]" } } }, "auth_ref": [] }, "us-gaap_InternalUseSoftwarePolicy": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "InternalUseSoftwarePolicy", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Capitalized Internal-Use Software Costs", "label": "Internal Use Software, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for costs incurred when both (1) the software is acquired, internally developed, or modified solely to meet the entity's internal needs, and (2) during the software's development or modification, no substantive plan exists or is being developed to market the software externally." } } }, "auth_ref": ["r319"] }, "us-gaap_LeaseCost": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LeaseCost", "crdr": "debit", "calculation": { "http://www.domo.com/role/LeasesComponentsofLeaseExpenseDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/LeasesComponentsofLeaseExpenseDetails"], "lang": { "en-us": { "role": { "totalLabel": "Total lease expense", "label": "Lease, Cost", "documentation": "Amount of lease cost recognized by lessee for lease contract." } } }, "auth_ref": ["r563", "r842"] }, "us-gaap_LeaseCostTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LeaseCostTableTextBlock", "presentation": ["http://www.domo.com/role/LeasesTables"], "lang": { "en-us": { "role": { "terseLabel": "Components of Lease Expense and Lease Term and Discount Rate Information", "label": "Lease, Cost [Table Text Block]", "documentation": "Tabular disclosure of lessee's lease cost. Includes, but is not limited to, interest expense for finance lease, amortization of right-of-use asset for finance lease, operating lease cost, short-term lease cost, variable lease cost and sublease income." } } }, "auth_ref": ["r1073"] }, "us-gaap_LeaseholdImprovementsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LeaseholdImprovementsMember", "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Leasehold improvements", "label": "Leasehold Improvements [Member]", "documentation": "Additions or improvements to assets held under a lease arrangement." } } }, "auth_ref": ["r99", "r572"] }, "us-gaap_LeasesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LeasesAbstract", "lang": { "en-us": { "role": { "label": "Leases [Abstract]" } } }, "auth_ref": [] }, "us-gaap_LesseeLeasesPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeLeasesPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Leases", "label": "Lessee, Leases [Policy Text Block]", "documentation": "Disclosure of accounting policy for leasing arrangement entered into by lessee." } } }, "auth_ref": ["r562"] }, "us-gaap_LesseeOperatingLeaseLiabilityMaturityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityMaturityTableTextBlock", "presentation": ["http://www.domo.com/role/LeasesTables"], "lang": { "en-us": { "role": { "terseLabel": "Maturities of Lease Liabilities", "label": "Lessee, Operating Lease, Liability, to be Paid, Maturity [Table Text Block]", "documentation": "Tabular disclosure of undiscounted cash flows of lessee's operating lease liability. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease liability recognized in statement of financial position." } } }, "auth_ref": ["r1074"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDue", "crdr": "credit", "calculation": { "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails": { "parentTag": null, "weight": null, "order": null, "root": true }, "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails_1": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails", "http://www.domo.com/role/LeasesNarrativeDetails"], "lang": { "en-us": { "role": { "totalLabel": "Total lease payments", "terseLabel": "Total lease payments", "label": "Lessee, Operating Lease, Liability, to be Paid", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease." } } }, "auth_ref": ["r571"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths", "crdr": "credit", "calculation": { "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2026", "label": "Lessee, Operating Lease, Liability, to be Paid, Year One", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r571"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearThree": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueYearThree", "crdr": "credit", "calculation": { "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2028", "label": "Lessee, Operating Lease, Liability, to be Paid, Year Three", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r571"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearTwo": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueYearTwo", "crdr": "credit", "calculation": { "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 4.0 } }, "presentation": ["http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2027", "label": "Lessee, Operating Lease, Liability, to be Paid, Year Two", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r571"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear", "crdr": "credit", "calculation": { "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2025", "label": "Lessee, Operating Lease, Liability, to be Paid, Remainder of Fiscal Year", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease having initial or remaining lease term in excess of one year to be paid in remainder of current fiscal year." } } }, "auth_ref": ["r1074"] }, "us-gaap_LesseeOperatingLeaseLiabilityUndiscountedExcessAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityUndiscountedExcessAmount", "crdr": "credit", "calculation": { "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails_1": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Less imputed interest", "label": "Lessee, Operating Lease, Liability, Undiscounted Excess Amount", "documentation": "Amount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for operating lease." } } }, "auth_ref": ["r571"] }, "us-gaap_LesseeOperatingLeaseRenewalTerm": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseRenewalTerm", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Lease renewal terms", "label": "Lessee, Operating Lease, Renewal Term", "documentation": "Term of lessee's operating lease renewal, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r1072"] }, "us-gaap_LesseeOperatingLeaseTermOfContract": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseTermOfContract", "presentation": ["http://www.domo.com/role/LeasesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Lease term", "label": "Lessee, Operating Lease, Term of Contract", "documentation": "Term of lessee's operating lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r1072"] }, "us-gaap_LesseeOperatingLeasesTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeasesTextBlock", "presentation": ["http://www.domo.com/role/Leases"], "lang": { "en-us": { "role": { "terseLabel": "Leases", "label": "Lessee, Operating Leases [Text Block]", "documentation": "The entire disclosure for operating leases of lessee. Includes, but is not limited to, description of operating lease and maturity analysis of operating lease liability." } } }, "auth_ref": ["r557"] }, "us-gaap_LessorOperatingLeasePaymentsToBeReceived": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LessorOperatingLeasePaymentsToBeReceived", "crdr": "debit", "presentation": ["http://www.domo.com/role/LeasesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Sublease income expected to be received", "label": "Lessor, Operating Lease, Payment to be Received", "documentation": "Amount of lease payments to be received by lessor for operating lease." } } }, "auth_ref": ["r573"] }, "us-gaap_LettersOfCreditOutstandingAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LettersOfCreditOutstandingAmount", "crdr": "credit", "presentation": ["http://www.domo.com/role/CommitmentsandContingenciesDetails"], "lang": { "en-us": { "role": { "terseLabel": 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"r348", "r349", "r506", "r507", "r508", "r543", "r720", "r804", "r868", "r1020", "r1075", "r1076"] }, "us-gaap_LiabilitiesAndStockholdersEquity": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LiabilitiesAndStockholdersEquity", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "totalLabel": "Total liabilities and stockholders' deficit", "label": "Liabilities and Equity", "documentation": "Amount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any." } } }, "auth_ref": ["r77", "r118", "r655", "r843", "r976", "r996", "r1066"] }, "us-gaap_LiabilitiesAndStockholdersEquityAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", 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"r144", "r181", "r271", "r341", "r342", "r343", "r344", "r345", "r346", "r347", "r348", "r349", "r506", "r507", "r508", "r543", "r843", "r1020", "r1075", "r1076"] }, "us-gaap_LiabilitiesCurrentAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LiabilitiesCurrentAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Current liabilities:", "label": "Liabilities, Current [Abstract]" } } }, "auth_ref": [] }, "us-gaap_LineOfCreditFacilityInterestRateAtPeriodEnd": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityInterestRateAtPeriodEnd", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Interest rate at period end (percent)", "label": "Line of Credit Facility, Interest Rate at Period End", "documentation": "The effective interest rate at the end of the reporting period." } } }, "auth_ref": ["r61", "r66"] }, "us-gaap_LineOfCreditFacilityLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityLineItems", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Line of Credit Facility [Line Items]", "label": "Line of Credit Facility [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r340", "r975", "r1019"] }, "us-gaap_LineOfCreditFacilityMaximumBorrowingCapacity": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityMaximumBorrowingCapacity", "crdr": "credit", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Borrowing capacity under credit facility", "label": "Line of Credit Facility, Maximum Borrowing Capacity", "documentation": "Maximum borrowing capacity under the credit facility without consideration of any current restrictions on the amount that could be borrowed or the amounts currently outstanding under the facility." } } }, "auth_ref": ["r61", "r66"] }, "us-gaap_LineOfCreditFacilityTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityTable", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Line of Credit Facility [Table]", "label": "Line of Credit Facility [Table]", "documentation": "Disclosure of information about short-term and long-term contractual arrangements with lender under which borrowing can occur up to maximum amount. Includes, but is not limited to, letter of credit, standby letter of credit, and revolving credit arrangement." } } }, "auth_ref": ["r61", "r66", "r340", "r975", "r1019"] }, "domo10q_LineofCreditFacilityCovenantAnnualizedRecurringRevenueMultiple": { "xbrltype": "pureItemType", "nsuri": "http://www.domo.com/20241031", "localname": "LineofCreditFacilityCovenantAnnualizedRecurringRevenueMultiple", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Annualized recurring revenue as ratio of Company's aggregate revenue for preceding quarter", "label": "Line of Credit Facility, Covenant, Annualized Recurring Revenue Multiple", "documentation": "Line of Credit Facility, Covenant, Annualized Recurring Revenue Multiple" } } }, "auth_ref": [] }, "domo10q_LineofCreditFacilityCovenantAnnualizedRevenueMinimumDiscountPeriodsNetted": { "xbrltype": "durationItemType", "nsuri": "http://www.domo.com/20241031", "localname": "LineofCreditFacilityCovenantAnnualizedRevenueMinimumDiscountPeriodsNetted", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Discount periods netted from calculation of annualized revenue", "label": "Line of Credit Facility, Covenant, Annualized Revenue, Minimum Discount Periods Netted", "documentation": "Line of Credit Facility, Covenant, Annualized Revenue, Minimum Discount Periods Netted" } } }, "auth_ref": [] }, "dei_LocalPhoneNumber": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "LocalPhoneNumber", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Local Phone Number", "label": "Local Phone Number", "documentation": "Local phone number for entity." } } }, "auth_ref": [] }, "us-gaap_LongTermDebt": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongTermDebt", "crdr": "credit", "calculation": { "http://www.domo.com/role/DebtScheduleofLongtermDebtDetails":

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Excludes lease obligation." } } }, "auth_ref": ["r14", "r116", "r363", "r378", "r816", "r817", "r841", "r1086"] }, "us-gaap_LongTermDebtNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongTermDebtNoncurrent", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_Liabilities", "weight": 1.0, "order": 5.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Long-term debt", "label": "Long-Term Debt, Excluding Current Maturities", "documentation": "Amount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt classified as noncurrent. Excludes lease obligation." } } }, "auth_ref": ["r152"] }, "us-gaap_LongTermDebtPercentageBearingVariableInterestRate": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongTermDebtPercentageBearingVariableInterestRate", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Minimum interest rate of portion of outstanding principal accruing interest at floating rate (percent)", "label": "Long-Term Debt, Percentage Bearing Variable Interest, Percentage Rate", "documentation": "The interest rate applicable to the portion of the carrying amount of long-term borrowings outstanding as of the balance sheet date, including current maturities, which accrues interest at a rate subject to change from time to time." } } }, "auth_ref": ["r65"] }, "us-gaap_LongtermDebtTypeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongtermDebtTypeAxis", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Long-term Debt, Type [Axis]", "label": "Long-Term Debt, Type [Axis]", "documentation": "Information by type of long-term debt." } } }, "auth_ref": ["r14", "r1012", "r1013", "r1014"] }, "us-gaap_LongtermDebtTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongtermDebtTypeDomain", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Long-term Debt, Type [Domain]", "label": "Long-Term Debt, Type [Domain]", "documentation": "Type of long-term debt arrangement, such as notes, line of credit, commercial paper, asset-based financing, project financing, letter of credit financing. These are debt arrangements that originally required repayment more than twelve months after issuance or greater than the normal operating cycle of the company, if longer." } } }, "auth_ref": ["r14", "r41", "r1012", "r1013", "r1014"] }, "us-gaap_MajorCustomersPolicyPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MajorCustomersPolicyPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Concentration of Significant Customers", "label": "Major Customers, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for major customers. Major customers are those that the loss of such customers would have a material adverse effect on the entity." } } }, "auth_ref": ["r30", "r31", "r33", "r96"] }, "srt_MaximumMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "MaximumMember", "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesNarrativeDetails", "http://www.domo.com/role/EquityIncentivePlansNarrativeDetails", "http://www.domo.com/role/FairValueMeasurementsAssumptionsUsedtoEstimateWarrantLiabilitiesDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Maximum", "label": "Maximum [Member]" } } }, "auth_ref": ["r335", "r336", "r337", "r338", "r427", "r473", "r525", "r606", "r674", "r676", "r684", "r712", "r713", "r767", "r769", "r771", "r772", "r774", "r794", "r795", "r811", "r820", "r826", "r834", "r835", "r839", "r840", "r854", "r1022", "r1077", "r1078", "r1079", "r1080", "r1081", "r1082"] }, "ecd_MeasureAxis": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "MeasureAxis", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Measure:", "label": "Measure [Axis]" } } }, "auth_ref": ["r917"] }, "ecd_MeasureName": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "MeasureName", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Name", "label": "Measure Name" } } }, "auth_ref": ["r917"] }, "us-gaap_MeasurementInputEntityCreditRiskMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MeasurementInputEntityCreditRiskMember", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Credit Risk", "label": "Measurement Input, Entity Credit Risk [Member]", "documentation": "Measurement input using risk of default, credit spread risk and downgrade risk." } } }, "auth_ref": ["r834", "r1061", "r1062", "r1063"] }, "us-gaap_MeasurementInputExpectedDividendRateMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MeasurementInputExpectedDividendRateMember", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssumptionsUsedtoEstimateWarrantLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Expected dividend yield", "label": "Measurement Input, Expected Dividend Rate [Member]", "documentation": "Measurement input using expected dividend rate to be paid to holder of share per year." } } }, "auth_ref": ["r1061", "r1062", "r1063"] }, 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"Measurement Input, Risk Free Interest Rate [Member]", "documentation": "Measurement input using interest rate on instrument with zero risk of financial loss." } } }, "auth_ref": ["r1061", "r1062", "r1063"] }, "us-gaap_MeasurementInputTypeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MeasurementInputTypeAxis", "presentation": ["http://www.domo.com/role/FairValueMeasurementsAssumptionsUsedtoEstimateWarrantLiabilitiesDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Measurement Input Type [Axis]", "label": "Measurement Input Type [Axis]", "documentation": "Information by type of measurement input used to determine value of asset and liability." } } }, "auth_ref": ["r523", "r524", "r525", "r834"] }, "us-gaap_MeasurementInputTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MeasurementInputTypeDomain", 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"localname": "MoneyMarketFundsMember", "presentation": ["http://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetails", "http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Money market funds", "label": "Money Market Funds [Member]", "documentation": "Fund that invests in short-term money-market instruments, for example, but not limited to, commercial paper, banker's acceptances, repurchase agreements, government securities, certificates of deposit, and other highly liquid securities." } } }, "auth_ref": ["r1026"] }, "ecd_MtrlTermsOfTrdArrTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "MtrlTermsOfTrdArrTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Material Terms of Trading Arrangement", "label": "Material Terms of Trading Arrangement 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Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit." } } }, "auth_ref": ["r174"] }, "us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInFinancingActivitiesAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Cash flows from financing activities", "label": "Net Cash Provided by (Used in) Financing Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetCashProvidedByUsedInInvestingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInInvestingActivities", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "totalLabel": "Net cash used in investing activities", "label": "Net Cash Provided by (Used in) Investing Activities", "documentation": "Amount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets." } } }, "auth_ref": ["r174"] }, "us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInInvestingActivitiesAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Cash flows from investing activities", "label": "Net Cash Provided by (Used in) Investing Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetCashProvidedByUsedInOperatingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInOperatingActivities", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "totalLabel": "Net cash used in operating activities", "label": "Net Cash Provided by (Used in) Operating Activities", "documentation": "Amount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities." } } }, "auth_ref": ["r90", "r91", "r93"] }, "us-gaap_NetCashProvidedByUsedInOperatingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInOperatingActivitiesAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Cash flows from operating activities", "label": "Net Cash Provided by (Used in) Operating Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetIncomeLoss": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetIncomeLoss", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofComprehensiveLoss": { "parentTag": "us-gaap_ComprehensiveIncomeNetOfTax", "weight": 1.0, "order": 1.0 }, "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 5.0 }, "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows", "http://www.domo.com/role/CondensedConsolidatedStatementsofComprehensiveLoss", "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations", "http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit", "http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails", "http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "totalLabel": "Net loss", "terseLabel": "Net loss", "label": "Net Income (Loss) Attributable to Parent", "documentation": "The portion of profit or loss for the period, net of income taxes, which is attributable to the parent." } } }, "auth_ref": ["r84", "r93", "r120", "r142", "r159", "r162", "r167", "r181", "r187", "r189", "r190", "r191", "r192", "r193", "r196", "r197", "r203", "r271", "r341", "r342", "r343", "r344", "r345", "r346", "r347", "r348", "r349", "r501", "r504", "r519", "r543", "r660", "r743", "r760", "r761", "r867", "r1020"] }, "us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NewAccountingPronouncementsPolicyPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Recent Accounting Pronouncements", "label": "New Accounting Pronouncements, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy pertaining to new accounting pronouncements that may impact the entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact." } } }, "auth_ref": [] }, "ecd_NonGaapMeasureDescriptionTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "NonGaapMeasureDescriptionTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Non-GAAP Measure Description", "label": "Non-GAAP Measure Description [Text Block]" } } }, "auth_ref": ["r917"] }, "ecd_NonNeosMember": { "xbrltype": "domainItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "NonNeosMember", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Non-NEOs", "label": "Non-NEOs [Member]" } } }, "auth_ref": ["r881", "r891", "r901", "r925", "r933"] }, "ecd_NonPeoNeoAvgCompActuallyPaidAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "NonPeoNeoAvgCompActuallyPaidAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Non-PEO NEO Average Compensation Actually Paid Amount", "label": "Non-PEO NEO Average Compensation Actually Paid Amount" } } }, "auth_ref": ["r908"] }, "ecd_NonPeoNeoAvgTotalCompAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "NonPeoNeoAvgTotalCompAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Non-PEO NEO Average Total Compensation Amount", "label": "Non-PEO NEO Average Total Compensation Amount" } } }, "auth_ref": ["r907"] }, "ecd_NonPeoNeoMember": { "xbrltype": "domainItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "NonPeoNeoMember", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Non-PEO NEO", "label": "Non-PEO NEO [Member]" } } }, "auth_ref": ["r925"] }, "ecd_NonRule10b51ArrAdoptedFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname":

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An operating segment is a component of an enterprise: (a) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same enterprise), (b) whose operating results are regularly reviewed by the enterprise's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and (c) for which discrete financial information is available. An operating segment may engage in business activities for which it has yet to earn revenues, for example, start-up operations may be operating segments before earning revenues." } } }, "auth_ref": ["r809", "r984"] }, "us-gaap_OperatingExpenses": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingExpenses", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingIncomeLoss", "weight": -1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "totalLabel": "Total operating expenses", "label": "Operating Expenses", "documentation": "Generally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense." } } }, "auth_ref": [] }, "us-gaap_OperatingExpensesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingExpensesAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "Operating expenses:", "label": "Operating Expenses [Abstract]" } } }, "auth_ref": [] }, "us-gaap_OperatingIncomeLoss": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingIncomeLoss", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "totalLabel": "Loss from operations", "label": "Operating Income (Loss)", "documentation": "The net result for the period of deducting operating expenses from operating revenues." } } }, "auth_ref": ["r123", "r805", "r983", "r985", "r986", "r987", "r988"] }, "us-gaap_OperatingLeaseCost": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseCost", "crdr": "debit", "calculation": { "http://www.domo.com/role/LeasesComponentsofLeaseExpenseDetails": { "parentTag": "us-gaap_LeaseCost", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/LeasesComponentsofLeaseExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Operating lease expense", "label": "Operating Lease, Cost", "documentation": "Amount of single lease cost, calculated by allocation of remaining cost of lease over remaining lease term. Includes, but is not limited to, single lease cost, after impairment of right-of-use asset, calculated by amortization of remaining right-of-use asset and accretion of lease liability." } } }, "auth_ref": ["r564", "r842"] }, "us-gaap_OperatingLeaseExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseExpense", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 9.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Non-cash lease expense", "label": "Operating Lease, Expense", "documentation": "Amount of operating lease expense. Excludes sublease income." } } }, "auth_ref": ["r1071"] }, "us-gaap_OperatingLeaseLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseLiability", "crdr": "credit", "calculation": { "http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails_1": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/LeasesMaturitiesofLeaseLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Operating lease liabilities", "label": "Operating Lease, Liability", "documentation": "Present value of lessee's discounted obligation for lease payments from operating lease." } } }, "auth_ref": ["r560"] }, "us-gaap_OperatingLeaseLiabilityCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseLiabilityCurrent", "crdr": "credit", "calculation": { 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"http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Long-Lived Tangible Asset [Axis]", "label": "Long-Lived Tangible Asset [Axis]", "documentation": "Information by type of long-lived, physical assets used to produce goods and services and not intended for resale." } } }, "auth_ref": ["r7", "r572"] }, "us-gaap_PropertyPlantAndEquipmentDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentDisclosureTextBlock", "presentation": [

"http://www.domo.com/role/PropertyandEquipment"], "lang": { "en-us": { "role": { "terseLabel": "Property and Equipment", "label": "Property, Plant and Equipment Disclosure [Text Block]", "documentation": "The entire disclosure for long-lived, physical asset used in normal conduct of business and not intended for resale. Includes, but is not limited to, work of art, historical treasure, and similar asset classified as collections." } } }, "auth_ref": ["r98", "r131", "r136", "r137"] }, "us-gaap_PropertyPlantAndEquipmentGross": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentGross", "crdr": "debit", "calculation": { "http://www.domo.com/role/PropertyandEquipmentDetails": { "parentTag": "us-gaap_PropertyPlantAndEquipmentNet", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Property and equipment, gross", "label": "Property, Plant and Equipment, Gross", "documentation": "Amount before accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures." } } }, "auth_ref": ["r99", "r146", "r658"] }, "us-gaap_PropertyPlantAndEquipmentLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentLineItems", "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Property, Plant and Equipment [Line Items]", "label": "Property, Plant and Equipment [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r572"] }, "us-gaap_PropertyPlantAndEquipmentNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentNet", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_Assets", "weight": 1.0, "order": 2.0 }, "http://www.domo.com/role/PropertyandEquipmentDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets", "http://www.domo.com/role/PropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Property and equipment, net", "totalLabel": "Property and equipment, net", "label": "Property, Plant and Equipment, Net", "documentation": "Amount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures." } } }, "auth_ref": ["r7", "r572", "r647", "r658", "r843"] }, "us-gaap_PropertyPlantAndEquipmentPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Property and Equipment, Net", "label": "Property, Plant and Equipment, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for long-lived, physical asset used in normal conduct of business and not intended for resale. Includes, but is not limited to, work of art, historical treasure, and similar asset classified as collections." } } }, "auth_ref": ["r7", "r131", "r136", "r656"] }, "us-gaap_PropertyPlantAndEquipmentTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentTextBlock", "presentation": ["http://www.domo.com/role/PropertyandEquipmentTables", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Estimated Useful Lives of Property, Plant and Equipment", "verboseLabel": "Schedule of Property and Equipment", "label": "Property, Plant and Equipment [Table Text Block]", "documentation": "Tabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation." } } }, "auth_ref": ["r7"] }, "us-gaap_PropertyPlantAndEquipmentTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentTypeDomain", "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Long-Lived Tangible Asset [Domain]", "label": "Long-Lived Tangible Asset [Domain]", "documentation": "Listing of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale. Examples include land, buildings, machinery and equipment, and other types of furniture and equipment including, but not limited to, office equipment, furniture and fixtures, and computer equipment and software." } } }, "auth_ref": ["r99", "r572"] }, "us-gaap_PropertyPlantAndEquipmentUsefulLife": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentUsefulLife", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Estimated useful lives of property and equipment", "label": "Property, Plant and Equipment, Useful Life", "documentation": "Useful life of long lived, physical assets used in the normal conduct of business and not intended for resale, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. Examples include, but not limited to, land, buildings, machinery and equipment, office equipment, furniture and fixtures, and computer equipment." } } }, "auth_ref": [] }, "ecd_PvpTable": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "PvpTable", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Pay vs Performance Disclosure", "label": "Pay vs Performance Disclosure [Table]" } } }, "auth_ref": ["r906"] }, "ecd_PvpTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "PvpTableTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Pay vs Performance Disclosure, Table", "label": "Pay vs Performance [Table Text Block]" } } }, "auth_ref": ["r906"] }, "srt_RangeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "RangeAxis", "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesNarrativeDetails", "http://www.domo.com/role/EquityIncentivePlansNarrativeDetails", "http://www.domo.com/role/FairValueMeasurementsAssumptionsUsedtoEstimateWarrantLiabilitiesDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Statistical Measurement [Axis]", "label": "Statistical Measurement [Axis]" } } }, "auth_ref": ["r335", "r336", "r337", "r338", "r420", "r427", "r458", "r459", "r460", "r473", "r525", "r581", "r590", "r606", "r674", "r676", "r684", "r712", "r713", "r767", "r769", "r771", "r772", "r774", "r794", "r795", "r811", "r820", "r826", "r834", "r835", "r839", "r840", "r854", "r861", "r1015", "r1022", "r1062", "r1078", "r1079", "r1080", "r1081", "r1082"] }, "srt_RangeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "RangeMember", "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesNarrativeDetails", "http://www.domo.com/role/EquityIncentivePlansNarrativeDetails", "http://www.domo.com/role/FairValueMeasurementsAssumptionsUsedtoEstimateWarrantLiabilitiesDetails", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Statistical Measurement [Domain]", "label": "Statistical Measurement [Domain]" } } }, "auth_ref": ["r335", "r336", "r337", "r338", "r420", "r427", "r458", "r459", "r460", "r473", "r525", "r581", "r590", "r606", "r674", "r676", "r684", "r712", "r713", "r767", "r769", "r771", "r772", "r774", "r794", "r795", "r811", "r820", "r826", "r834", "r835", "r839", "r840", "r854", "r861", "r1015", "r1022", "r1062", "r1078", "r1079", "r1080", "r1081", "r1082"] }, "us-gaap_ReceivablesPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReceivablesPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Accounts Receivable", "label": "Receivable [Policy Text Block]", "documentation": "Disclosure of accounting policy for receivable. Includes, but is not limited to, accounts receivable and financing receivable." } } }, "auth_ref": ["r236", "r237", "r238", "r240", "r990"] }, "ecd_RecoveryOfErrCompDisclosureLineItems": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RecoveryOfErrCompDisclosureLineItems", "lang": { "en-us": { "role": { "label": "Recovery of Erroneously Awarded Compensation Disclosure [Line Items]" } } }, "auth_ref": ["r874", "r884", "r894", "r926"] }, "domo10q_RepaymentsOfDebtAndDebtAmendmentFee": { "xbrltype": "monetaryItemType", "nsuri": "http://www.domo.com/20241031", "localname": "RepaymentsOfDebtAndDebtAmendmentFee", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInFinancingActivities", "weight": -1.0, "order": 8.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Repayment of debt and related fees", "label": "Repayments Of Debt And Debt Amendment Fee", "documentation": "Repayments Of Debt And Debt Amendment Fee" } } }, "auth_ref": [] }, "us-gaap_RepaymentsOfShortTermDebt": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RepaymentsOfShortTermDebt", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInFinancingActivities", "weight": -1.0, "order": 4.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "negatedLabel": "Payments on short-term payable financing", "label": "Repayments of Short-Term Debt", "documentation": "The cash outflow for a borrowing having initial term of repayment within one year or the normal operating cycle, if longer." } } }, "auth_ref": ["r89"] }, "us-gaap_ResearchAndDevelopmentExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ResearchAndDevelopmentExpense", "crdr": "debit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_OperatingExpenses", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations"], "lang": { "en-us": { "role": { "terseLabel": "Research and development", "label": "Research and Development Expense", "documentation": "Amount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity." } } }, "auth_ref": ["r477", "r798", "r808", "r1083"] }, "us-gaap_ResearchAndDevelopmentExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ResearchAndDevelopmentExpenseMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Research and development", "label": "Research and Development Expense [Member]", "documentation": "Primary financial statement caption in which the reported facts about research and development expense have been included." } } }, "auth_ref": [] }, "us-gaap_ResearchAndDevelopmentExpensePolicy": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ResearchAndDevelopmentExpensePolicy", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Research and Development", "label": "Research and Development Expense, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for costs it has incurred (1) in a planned search or critical investigation aimed at discovery of new knowledge with the hope that such knowledge will be useful in developing a new product or service, a new process or technique, or in bringing about a significant improvement to an existing product or process; or (2) to translate research findings or other knowledge into a plan or design for a new product or process or for a significant improvement to an existing product or process." } } }, "auth_ref": ["r476"] }, "ecd_RestatementDateAxis": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDateAxis", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement Determination Date:", "label": "Restatement Determination Date [Axis]" } } }, "auth_ref": ["r875", "r885", "r895", "r927"] }, "ecd_RestatementDeterminationDate": { "xbrltype": "dateItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDeterminationDate", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement Determination Date", "label": "Restatement Determination Date" } } }, "auth_ref": ["r876", "r886", "r896", "r928"] }, "ecd_RestatementDoesNotRequireRecoveryTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDoesNotRequireRecoveryTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement does not require Recovery", "label": "Restatement Does Not Require Recovery [Text Block]" } } }, "auth_ref": ["r883", "r893", "r903", "r935"] }, "us-gaap_RestrictedCash": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedCash", "crdr": "debit", "calculation": { "http://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetails": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetails"], "lang": { "en-us": { "role": { "terseLabel": "Restricted cash", "label": "Restricted Cash", "documentation": "Amount of cash restricted as to withdrawal or usage. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits." } } }, "auth_ref": ["r966", "r973", "r1084", "r1087"] }, "us-gaap_RestrictedCashAndCashEquivalentsCashAndCashEquivalentsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedCashAndCashEquivalentsCashAndCashEquivalentsMember", "presentation": ["http://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetails", "http://www.domo.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuredatFairValueonRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cash and Cash Equivalents [Domain]", "label": "Cash and Cash Equivalents [Domain]", "documentation": "Type of cash and cash equivalent. Cash is currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": ["r145"] }, "us-gaap_RestrictedStockUnitsRSUMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedStockUnitsRSUMember", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails", "http://www.domo.com/role/EquityIncentivePlansOutstandingRSUsandRelatedActivityDetails", "http://www.domo.com/role/NetLossPerShareAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Restricted stock units", "label": "Restricted Stock Units (RSUs) [Member]", "documentation": "Share instrument which is convertible to stock or an equivalent amount of cash, after a specified period of time or when specified performance conditions are met." } } }, "auth_ref": [] }, "us-gaap_RetainedEarningsAccumulatedDeficit": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsAccumulatedDeficit", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated deficit", "label": "Retained Earnings (Accumulated Deficit)", "documentation": "Amount of accumulated undistributed earnings (deficit)." } } }, "auth_ref": ["r74", "r106", "r654", "r681", "r683", "r694", "r723", "r843"] }, "us-gaap_RetainedEarningsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsMember", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated Deficit", "label": "Retained Earnings [Member]", "documentation": "Accumulated undistributed earnings (deficit)." } } }, "auth_ref": ["r141", "r184", "r185", "r186", "r188", "r193", "r195", "r197", "r272", "r273", "r320", "r491", "r492", "r498", "r499", "r500", "r502", "r503", "r504", "r509", "r511", "r512", "r514", "r517", "r556", "r558", "r678", "r680", "r696", "r1119"] }, "us-gaap_RevenueFromContractWithCustomerAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerAbstract", "lang": { "en-us": { "role": { "terseLabel": "Revenue from Contract with Customer [Abstract]", "label": "Revenue from Contract with Customer [Abstract]" } } }, "auth_ref": [] }, "us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerExcludingAssessedTax", "crdr": "credit", "calculation": { "http://www.domo.com/role/CondensedConsolidatedStatementsofOperations": { "parentTag": "us-gaap_GrossProfit", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations", "http://www.domo.com/role/GeographicInformationRevenuebyGeographicAreaDetails"], "lang": { "en-us": { "role": { "terseLabel": "Total revenue", "label": "Revenue from Contract with Customer, Excluding Assessed Tax", "documentation": "Amount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but

not limited to, sales, use, value added and excise." } } }, "auth_ref": ["r121", "r122", "r212", "r217", "r218", "r227", "r229", "r231", "r232", "r234", "r415", "r416", "r608"] }, "us-gaap_RevenueFromContractWithCustomerPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerPolicyTextBlock", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Contract Acquisition Costs, Revenue Recognition, Deferred Revenue and Cost of Revenue", "label": "Revenue from Contract with Customer [Policy Text Block]", "documentation": "Disclosure of accounting policy for revenue from contract with customer." } } }, "auth_ref": ["r139", "r407", "r408", "r409", "r410", "r411", "r412", "r413", "r414", "r799"] }, "us-gaap_RevenueFromContractWithCustomerTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerTextBlock", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligations", "http://www.domo.com/role/GeographicInformation"], "lang": { "en-us": { "role": { "terseLabel": "Deferred Revenue and Performance Obligations", "verboseLabel": "Geographic Information", "label": "Revenue from Contract with Customer [Text Block]", "documentation": "The entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts." } } }, "auth_ref": ["r139", "r399", "r400", "r401", "r402", "r403", "r404", "r405", "r406", "r419"] }, "us-gaap_RevenueFromExternalCustomersByGeographicAreasTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromExternalCustomersByGeographicAreasTableTextBlock", "presentation": ["http://www.domo.com/role/GeographicInformationTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Revenue by Geographic Area", "label": "Revenue from External Customers by Geographic Areas [Table Text Block]", "documentation": "Tabular disclosure of revenue from external customers by geographic areas attributed to the entity's country of domicile and to foreign countries from which the entity derives revenue." } } }, "auth_ref": ["r95"] }, "us-gaap_RevenueRemainingPerformanceObligation": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligation", "crdr": "credit", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue expected to be recognized from remaining performance obligations", "label": "Revenue, Remaining Performance Obligation, Amount", "documentation": "Amount of transaction price allocated to performance obligation that has not been recognized as revenue." } } }, "auth_ref": ["r134"] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items]", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1", "presentation": ["http://www.domo.com/role/DeferredRevenueandPerformanceObligationsNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Expected satisfaction period for remaining revenue performance obligations", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period", "documentation": "Period in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r135"] }, 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"us-gaap_ScheduleOfCashAndCashEquivalentsTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfCashAndCashEquivalentsTable", "presentation": ["http://www.domo.com/role/CashCashEquivalentsandRestrictedCashDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Cash and Cash Equivalents [Table]", "label": "Cash and Cash Equivalent [Table]", "documentation": "Disclosure of information about cash and cash equivalent by type. Excludes restricted cash and cash equivalent." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfCashCashEquivalentsAndShortTermInvestmentsTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfCashCashEquivalentsAndShortTermInvestmentsTableTextBlock", "presentation": ["http://www.domo.com/role/CashCashEquivalentsandRestrictedCashTables"], "lang": { "en-us": { "role": { "terseLabel": "Cash, Cash Equivalents and Short-Term Investments", "label": "Cash, Cash Equivalents and Investments [Table Text Block]", "documentation": "Tabular disclosure of the components of cash, cash equivalents, and investments." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfDebtTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfDebtTableTextBlock", "presentation": ["http://www.domo.com/role/DebtTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Long-term Debt", "label": "Schedule of Debt [Table Text Block]", "documentation": "Tabular disclosure of information pertaining to short-term and long-debt instruments or arrangements, including but not limited to identification of terms, features, collateral requirements and other information necessary to a fair presentation." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock", "presentation": ["http://www.domo.com/role/NetLossPerShareTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Computation of Net Loss Per Share", "label": "Schedule of Earnings Per Share, Basic and Diluted [Table Text Block]", "documentation": "Tabular disclosure of an entity's basic and diluted earnings per share calculations, including a reconciliation of numerators and denominators of the basic and diluted per-share computations for income from continuing operations." } } }, "auth_ref": ["r982"] }, "us-gaap_ScheduleOfEarningsPerShareDilutedByCommonClassTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfEarningsPerShareDilutedByCommonClassTable", "presentation": ["http://www.domo.com/role/NetLossPerShareComputationofNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Earnings Per Share, Diluted, by Common Class, Including Two Class Method [Table]", "label": "Earnings Per Share, Diluted, by Common Class, Including Two-Class Method [Table]", "documentation": "Disclosure of information about diluted earnings per share by class of stock. Includes, but is not limited to, two-class method." } } }, "auth_ref": ["r26", "r29", "r201", "r202", "r204"] }, "us-gaap_ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock", "presentation": ["http://www.domo.com/role/EquityIncentivePlansTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Recognized Stock-based Compensation Expense", "label": "Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table Text Block]", "documentation": "Tabular disclosure of allocation of amount expensed and capitalized for award under share-based payment arrangement to statement of income or comprehensive income and statement of financial position. Includes, but is not limited to, corresponding line item in financial statement." } } }, "auth_ref": ["r53"] }, "us-gaap_ScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisTableTextBlock", "presentation": ["http://www.domo.com/role/FairValueMeasurementsTables"], "lang": { "en-us": { "role": { "terseLabel": "Summary of Assets Measured at Fair Value on Recurring Basis", "label": "Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis [Table Text Block]", "documentation": "Tabular disclosure of assets and liabilities, including [financial] instruments measured at fair value that are classified in stockholders' equity, if any, that are measured at fair value on a recurring basis. The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3)." } } }, "auth_ref": ["r1059", "r1060"] }, "us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfFiniteLivedIntangibleAssetsTable", "presentation": ["http://www.domo.com/role/IntangibleAssetsNarrativeDetails", "http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Finite-Lived Intangible Assets [Table]", "label": "Intangible Asset, Finite-Lived [Table]", "documentation": "Disclosure of information about finite-lived intangible asset. Excludes indefinite-lived intangible asset." } } }, "auth_ref": ["r304", "r311", "r314", "r315", "r317", "r609", "r798", "r814"] }, "us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock", "presentation": ["http://www.domo.com/role/IntangibleAssetsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Finite-lived Intangible Assets", "label": "Schedule of Finite-Lived Intangible Assets [Table Text Block]", "documentation": "Tabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance with a finite life, by either major class or business segment." } } }, "auth_ref": ["r814", "r1006"] }, "us-gaap_ScheduleOfIndefiniteLivedIntangibleAssetsTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfIndefiniteLivedIntangibleAssetsTable", "presentation": ["http://www.domo.com/role/IntangibleAssetsScheduleofIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Indefinite-Lived Intangible Assets [Table]", "label": "Intangible Asset, Indefinite-Lived [Table]", "documentation": "Disclosure of information about indefinite-lived intangible asset. Excludes finite-lived intangible asset." } } }, "auth_ref": ["r304",

"r313", "r317", "r814"] }, "us-gaap_ScheduleOfIndefiniteLivedIntangibleAssetsTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfIndefiniteLivedIntangibleAssetsTableTextBlock", "presentation": ["http://www.domo.com/role/IntangibleAssetsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Indefinite-Lived Intangible Assets", "label": "Schedule of Indefinite-Lived Intangible Assets [Table Text Block]", "documentation": "Tabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance and exist in perpetuity, by either major class or business segment." } } }, "auth_ref": ["r814", "r1008"] }, "us-gaap_ScheduleOfPropertyPlantAndEquipmentTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfPropertyPlantAndEquipmentTable", "presentation": ["http://www.domo.com/role/PropertyandEquipmentDetails", "http://www.domo.com/role/SummaryofSignificantAccountingPoliciesPropertyandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Property, Plant and Equipment [Table]", "label": "Property, Plant and Equipment [Table]", "documentation": "Disclosure of information about physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation." } } }, "auth_ref": ["r7", "r572"] }, "us-gaap_ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails", "http://www.domo.com/role/EquityIncentivePlansOutstandingRSUsandRelatedActivityDetails", "http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table]", "label": "Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table]", "documentation": "Disclosure of information about share-based payment arrangement." } } }, "auth_ref": ["r429", "r431", "r433", "r434", "r435", "r437", "r438", "r439", "r440", "r441", "r442", "r443", "r444", "r445", "r446", "r447", "r448", "r449", "r450", "r451", "r452", "r453", "r454", "r457", "r458", "r459", "r460", "r461"] }, "us-gaap_ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock", "presentation": ["http://www.domo.com/role/EquityIncentivePlansTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Outstanding RSUs and Related Activity", "label": "Share-Based Payment Arrangement, Restricted Stock Unit, Activity [Table Text Block]", "documentation": "Tabular disclosure of the number and weighted-average grant date fair value for restricted stock units that were outstanding at the beginning and end of the year, and the number of restricted stock units that were granted, vested, or forfeited during the year." } } }, "auth_ref": ["r107"] }, "us-gaap_ScheduleOfShareBasedCompensationStockOptionsActivityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationStockOptionsActivityTableTextBlock", "presentation": ["http://www.domo.com/role/EquityIncentivePlansTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Outstanding Stock Options and Related Activity", "label": "Share-Based Payment Arrangement, Option, Activity [Table Text Block]", "documentation": "Tabular disclosure for stock option plans. Includes, but is not limited to, outstanding awards at beginning and end of year, grants, exercises, forfeitures, and weighted-average grant date fair value." } } }, "auth_ref": ["r10", "r11", "r107"] }, "us-gaap_ScheduleOfStockByClassTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfStockByClassTable", "presentation": ["http://www.domo.com/role/CoverPage", "http://www.domo.com/role/StockholdersDeficitNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Stock by Class [Table]", "label": "Stock, Class of Stock [Table]", "documentation": "Disclosure of information about stock by class. Includes, but is not limited to, common, convertible, and preferred stocks." } } }, "auth_ref": ["r44", "r45", "r46", "r47", "r48", "r49", "r102", "r104", "r105", "r106", "r153", "r154", "r155", "r214", "r380", "r381", "r382", "r384", "r387", "r392", "r394", "r690", "r691", "r692", "r693", "r820", "r955", "r974"] }, "dei_Security12bTitle": { "xbrltype": "securityTitleItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "Security12bTitle", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Title of 12(b) Security", "label": "Title of 12(b) Security", "documentation": "Title of a 12(b) registered security." } } }, "auth_ref": ["r869"] }, "dei_SecurityExchangeName": { "xbrltype": "edgarExchangeCodeItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "SecurityExchangeName", "presentation": ["http://www.domo.com/role/CoverPage"], "lang": { "en-us": { "role": { "terseLabel": "Security Exchange Name", "label": 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Includes, but is not limited to, combination of market, performance or service condition." } } }, "auth_ref": ["r827"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod", "presentation": ["http://www.domo.com/role/EquityIncentivePlansOutstandingRSUsandRelatedActivityDetails"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Canceled (shares)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeited in Period", "documentation": "The number of equity-based payment instruments, excluding stock (or unit) options, that were forfeited during the reporting period." } } }, "auth_ref": ["r450"] }, 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Excludes share and unit options." } } }, "auth_ref": ["r445", "r446"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValueRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValueRollForward", "presentation": ["http://www.domo.com/role/EquityIncentivePlansOutstandingRSUsandRelatedActivityDetails"], "lang": { "en-us": { "role": { "terseLabel": "Weighted- Average Grant Date Fair Value", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value [Abstract]" } } }, "auth_ref": [] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod", "presentation": ["http://www.domo.com/role/EquityIncentivePlansOutstandingRSUsandRelatedActivityDetails"], "lang": { "en-us": { "role": { "negatedLabel": "Vested (in shares)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period", "documentation": "The number of equity-based payment instruments, excluding stock (or unit) options, that vested during the reporting period." } } }, "auth_ref": ["r449"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodWeightedAverageGrantDateFairValue": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodWeightedAverageGrantDateFairValue", "presentation": ["http://www.domo.com/role/EquityIncentivePlansOutstandingRSUsandRelatedActivityDetails"], "lang": { "en-us": { "role": { "terseLabel": "Vested (in usd per share)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period, Weighted Average Grant Date Fair Value", "documentation": "The weighted average fair value as of grant date pertaining to an equity-based award plan other than a stock (or unit) option plan for which the grantee gained the right during the reporting period,

by satisfying service and performance requirements, to receive or retain shares or units, other instruments, or cash in accordance with the terms of the arrangement." } } }, "auth_ref": ["r449"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails", "http://www.domo.com/role/EquityIncentivePlansOutstandingRSUsandRelatedActivityDetails", "http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Share-based Compensation Arrangement by Share-based Payment Award [Line Items]", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r429", "r431", "r433", "r434", "r435", "r437", "r438", "r439", "r440", "r441", "r442", "r443", "r444", "r445", "r446", "r447", "r448", "r449", "r450", "r451", "r452", "r453", "r454", "r457", "r458", "r459", "r460", "r461"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardMaximumEmployeeSubscriptionRate": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardMaximumEmployeeSubscriptionRate", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Share purchase price as percentage of fair value of common stock (percent)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Maximum Employee Subscription Rate", "documentation": "The 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Options, Outstanding, Number", "documentation": "Number of options outstanding, including both vested and non-vested options." } } }, "auth_ref": ["r437", "r438"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingRollForward", "presentation": ["http://www.domo.com/role/EquityIncentivePlansOutstandingCommonStockOptionsandRelatedActivityDetails"], "lang": { "en-us": { "role": { "terseLabel": "Shares Subject to Outstanding Options", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding [Roll Forward]", "documentation": "A roll forward is a reconciliation of a concept from the beginning of a period to the end of a period." } } }, "auth_ref": [] }, 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Includes, but is not limited to, methodology and assumption used in measuring cost." } } }, "auth_ref": ["r428", "r436", "r455", "r456", "r457", "r458", "r461", "r468", "r469", "r470", "r471"] }, "us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsOutstandingWeightedAverageRemainingContractualTerm2": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsOutstandingWeightedAverageRemainingContractualTerm2", "presentation": ["http://www.domo.com/role/EquityIncentivePlansOutstandingCommonStockOptionsandRelatedActivityDetails"], "lang": { "en-us": { "role": { "terseLabel": "Options outstanding, weighted average remaining contractual term", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Remaining Contractual Term", "documentation": "Weighted average remaining contractual term for option awards outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r108"] }, "us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardPurchasePriceOfCommonStockPercent": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SharebasedCompensationArrangementBySharebasedPaymentAwardPurchasePriceOfCommonStockPercent", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Percentage of eligible compensation (percent)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Purchase Price of Common Stock, Percent", "documentation": "Purchase price of common stock expressed as a percentage of its fair value." } } }, "auth_ref": [] }, "domo10q_SharebasedCompensationArrangementbySharebasedPaymentAwardNumberofPurchasePeriods": { "xbrltype": "integerItemType", "nsuri": "http://www.domo.com/20241031", "localname": "SharebasedCompensationArrangementbySharebasedPaymentAwardNumberofPurchasePeriods", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Number of purchase periods in each offering period", "label": "Share-based Compensation Arrangement by Share-based Payment Award, Number of Purchase Periods", "documentation": "Share-based Compensation Arrangement by Share-based Payment Award, Number of Purchase Periods" } } }, "auth_ref": [] }, "domo10q_SharebasedCompensationArrangementbySharebasedPaymentAwardOfferingPeriod": { "xbrltype": "durationItemType", "nsuri": "http://www.domo.com/20241031", "localname": "SharebasedCompensationArrangementbySharebasedPaymentAwardOfferingPeriod", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Duration of overlapping offering periods", "label": "Share-based Compensation Arrangement by Share-based Payment Award, Offering Period", "documentation": "Share-based Compensation Arrangement by Share-based Payment Award, Offering Period" } } }, "auth_ref": [] }, "domo10q_SharebasedCompensationArrangementbySharebasedPaymentAwardPurchasePeriod": { "xbrltype": "durationItemType", "nsuri": "http://www.domo.com/20241031", "localname": "SharebasedCompensationArrangementbySharebasedPaymentAwardPurchasePeriod", "presentation": ["http://www.domo.com/role/EquityIncentivePlansNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Duration of purchase periods", "label": "Share-based Compensation Arrangement by Share-based Payment Award, Purchase Period", "documentation": "Share-based Compensation Arrangement by Share-based Payment Award, Purchase Period" } } }, "auth_ref": [] }, "us-gaap_SharesPaidForTaxWithholdingForShareBasedCompensation": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SharesPaidForTaxWithholdingForShareBasedCompensation", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Shares repurchased for tax withholdings on vesting of restricted stock (shares)", "label": "Share-Based Payment Arrangement, Shares Withheld for Tax Withholding Obligation", "documentation": "Number of shares used to settle grantee's tax withholding obligation for award under share-based payment arrangement." } } }, "auth_ref": [] }, "us-gaap_ShortTermDebtTypeAxis": { "xbrltype": "stringItemType", "nsuri":

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"http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Class of Stock [Axis]", "label": "Class of Stock [Axis]", "documentation": "Information by the different classes of stock of the entity." } } }, "auth_ref": ["r140", "r153", "r154", "r155", "r181", "r201", "r202", "r204", "r206", "r214", "r215", "r271", "r341", "r343", "r344", "r345", "r348", "r349", "r380", "r381", "r384", "r387", "r394", "r543", "r690", "r691", "r692", "r693", "r696", "r697", "r698", "r699", "r700", "r701", "r702", "r703", "r704", "r705", "r706", "r708", "r722", "r744", "r762", "r776", "r777", "r778", "r779", "r780", "r955", "r974", "r981"] }, "us-gaap_StatementEquityComponentsAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "StatementEquityComponentsAxis", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofStockholdersDeficit"], "lang": { "en-us": { "role": { 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Excludes temporary equity and equity attributable to noncontrolling interest." } } }, "auth_ref": ["r72", "r75", "r76", "r97", "r724", "r741", "r763", "r764", "r843", "r868", "r976", "r996", "r1066", "r1119"] }, "us-gaap_StockholdersEquityAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "StockholdersEquityAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedBalanceSheets"], "lang": { "en-us": { "role": { "terseLabel": "Stockholders' deficit:", "label": "Equity, Attributable to Parent [Abstract]" } } }, "auth_ref": [] }, "us-gaap_StockholdersEquityNoteDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "StockholdersEquityNoteDisclosureTextBlock", "presentation": ["http://www.domo.com/role/StockholdersDeficit"], "lang": { "en-us": { "role": { "terseLabel": "Stockholders' Deficit", "label": "Equity [Text Block]", "documentation": "The entire disclosure for equity." } } }, "auth_ref": ["r103", "r180", "r379", "r381", "r383", "r384", "r385", "r386", "r387", "r388", "r389", "r390", "r391", "r393", "r396", "r516", "r765", "r766", "r781"] }, "us-gaap_SubleaseIncome": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SubleaseIncome", "crdr": "credit", "presentation": ["http://www.domo.com/role/LeasesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Sublease income", "label": "Sublease Income", "documentation": "Amount of sublease income excluding finance and operating lease expense." } } }, "auth_ref": ["r566", "r842"] }, "domo10q_SubscriptionMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "SubscriptionMember", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofOperations", "http://www.domo.com/role/DeferredRevenueandPerformanceObligationsNarrativeDetails", "http://www.domo.com/role/EquityIncentivePlansRecognizedStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Subscription", "label": "Subscription [Member]", "documentation": "Subscription [Member]" } } }, "auth_ref": [] }, "us-gaap_SubsidiarySaleOfStockAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SubsidiarySaleOfStockAxis", "presentation": ["http://www.domo.com/role/SummaryofSignificantAccountingPoliciesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Sale of Stock [Axis]", "label": "Sale of Stock [Axis]", "documentation": "Information by type of sale of the entity's stock." } } }, "auth_ref": [] }, "us-gaap_SupplementalCashFlowInformationAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SupplementalCashFlowInformationAbstract", "presentation": ["http://www.domo.com/role/CondensedConsolidatedStatementsofCashFlows"], "lang": { "en-us": { "role": { "terseLabel": "Supplemental disclosures of cash flow information", "label": "Supplemental Cash Flow Information [Abstract]" } } }, "auth_ref": [] }, "us-gaap_SupplierFinanceProgramLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SupplierFinanceProgramLineItems", "presentation": ["http://www.domo.com/role/AccruedExpensesandOtherCurrentLiabilitiesNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Supplier Finance Program [Line Items]", "label": "Supplier Finance Program [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r62", "r63"] }, "domo10q_TermLoanMember": { "xbrltype": "domainItemType", "nsuri": "http://www.domo.com/20241031", "localname": "TermLoanMember", "presentation": ["http://www.domo.com/role/DebtNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Term loan", "label": "Term Loan [Member]", "documentation": "Term Loan [Member]" } } }, "auth_ref": [] }, "ecd_TotalShareholderRtnAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "TotalShareholderRtnAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Total Shareholder Return Amount", "label": "Total Shareholder Return Amount" } } }, "auth_ref": ["r916"] }, "ecd_TotalShareholderRtnVsPeerGroupTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", 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V1! RE"=66GTU.\?2>;] M8^]!8<# _>\)MMB?^KG6FFX+)O'=&1(0]LS-SS69OJ4/H0>R2VG8C;64XJ9*4- M2H(XD]"7* GK5P8N"9IYUA9=$BY]9AJR4!7\OE4YW[_Z0EP0#"H]#"F-LIRS
M*GW)1#'8NQBT#K,@U%@,%E8%\(=OQS0A]VX"@>N"Z +1;?0T7!>R"P0+#0=T MR%JQ/%/INY_I1"ZN%(*,);M@L*U&'5>*#(+! [5#WP52AS])7^F]03"1>,H M9<-L] Q<-'(L&B0<2M]
<_P47B^,4B$ZCU\+%(BGYX$?PL,B7-DC&NO@3+A"M*]6ZVNAU-I.*Z>Z4Y\,;-V[O+T*'XH/Q8?B0_&AA4D7'G$GH577-/P]@M)>")IKK@_M1DF'EQ=']P0?B@\]TH<>9^[&?B;]#SLNX40\?
92O6_"!_V:+7NN'\8LD97T M_3A*#YU)]T[X QWL8US+5*W=Z!F'V+ZKC9089\RTBP*8+Y>0N\"WI.V$ LVY MHQ0!70$1V/-&G=*P3W)>K\^DV\>_7MT73GA%I2\\XG5_"&VWVIC]-4SZ3M] M
J^>;WM>5_ 5_9&"OU4F^(!+U OSKB)+WTC5N0'N)=VI,#O[@Y\#"EGEB;S M+&T>>>TE)TR!8;B4'*5$&5]CUSY$UD9MP\ZDZY>AT[?P8R,(\6\]0+F=!S] M.#]%_P C(!'&AHX7[0:@O?
L>VC/6B!*X#,##[[ ]=3^G^^N& I6\7EX^W M]P +LWT+M$K+]:@FC/DV#]1^6NR.E1A::%WAL<(Y?AQ* ;@T20@WBP0(>)X MK/^&+/'R0Z$:.U6:RH.N+7F>+QR1TAGS;YYW?VD
*%DD3'[F,ZJ9&^IB+,O M8,/DA1&R\]>2TS%9]C_GXE8%N%95T9,68R,R ?ZSXF8]K3464!!8R-IM6(!BME3)FDW7\][MS<'-8Q)$"T]D%7A9T7@ :8G&7C[RPT@*08?P[M]>O!!%N"Z\FB;03X0@Z<^:
M#M=W7?^%K3+ K;U\E8)*W$(GY9H MHQJL#DVC]T*E(6';K1(H%,#WA'.]<.0ZR+@$5S $,*@!]F']-K*%#6==G!B_0;/! 5A@/,$CZCNM$DZE&&\3.0-E<10OY MN2, _>
<\D5C^1$ZS/M+7<;H&L4)53LHHQWNF(*/ #2;%;.W%:1LE^)>&E*> M)XQ*(.$,&"H&Q"9(T8\12U9D-('@-U(>8,5ES6696%P-V>U^DH+&FS6DO
M#E=2$K'!F@O9<3'"GT!ML9"A;6%+MULU,& $;W"AGW%*."Y.98\M$<0!A0^& M TBDNRR,7-R!&:XS8@4SUK%\^>Z7(4#-H]1.*B;.GR2S>RP =FWVO#'7#[R2 M=N"/9MCD-3?
32P!P5M+IQZ8NC *^HVP8'M,TH# L&!!LPV-,\S MN-#GAI(2V\4"SD9^"8<3",]TZ=.\-B\)_]D! MTX'5;(W!.IBD7'XKXEP]K&@$>>%)UE[?*Z @9(]L9OR=UHRL@5SCU79^2R8.V=+".=FS#@:[(!
M25/&KEHZ(MUJBWE?-T-(#%1D)I ZU &HBQ9_3>8LTVQ]'$GLB8Q6P+>;& M#_>0%]SFVI M@K#IB',7V:"+R&$?KK5VINI>3I$CSY0(NV649#7SDKTU X'(?K&3R'7*I)D>
M2$]5\29G(0]_V;Q9:I\"IV% ,O]HF6 ! #S5W,$X@(OO+@,,ZGZ=NE]P61>D M6.)DE*>,Y#0Z,EVT0^^FX&0!4=\=N4B++*4^^V3I00R@XX@7\'N[1,VLZ]1N MW-SB4DBM(22&WD33F*,2, 92.XUW\?
#XU#?)P8''@^<^LX6JZ0@#76)V(MI%8<&D BB,:B&KG^ R2A P8)#^9\'9F]):8 %&Z0Y=(KNS M%"NVF\?8W:FU)MA\QX>'W^8&;++WDRYY :&TNE%VX&:,L8TQC5N
M!U#CTOY*HH:V(0>C5[\X(?,^INXK'D0=PS27E Q:U$?3L*(CD*N5A@BK"(M"%S]DJ#3@A@'/:""3D3-:X59K'ID)/^4["<\, 9D7WV^O+N+I?M])K-32W.V MM*>FXUQ#$!:#X\]$+KHN+M-
+]-4)$VMEYN7"NZ<&T-J GKQHOZ8OLYTPB,=, M!0!]IC/W@T7#F$W\&9[+7*5I& 0H11;-79N,0(#LQ5&", '4/ 4-P*($Z>[W4GCVK;&-N"H/5W3* MYJEL,Z,Z38$U-M[2#),O+
<^5&IW)1:/OS<1^27O 0V]I"*Y9S,:6[R9U-P5 M3EFYU%N*M6;D?1C3@!A3VOY+,4PCIL]^VE&7GW),#," ^>$P)M^O9]+?R&@: M=AWX)\K<;]&#AVD^4E,B'WF<, ^],1Z?]&UB@R:;6UM"
1*6T$Z'C3X7YBBQ$*6+4.X8"QX?DCQWKC1C-CQ' Q_M7,\5I!L]D$6YWG M 2?&GWC.4ML<*\/:^8'GO/DQ/-4&^X"^LD]<]F3/3R)C%B3Z' -M-=.,]L!< MS#O955$];#_&;O>L8ZIYVS&VE3-#-
TMKQVAVF4=Z@6N^ /&./R$I+ MPF1K ;C<;ON=,VVU:FC)>S"#?^/%))A(NBKGF, Q-?9,Z'!K13[K0OV6#K6N M>%0RO'>9K'C\9DW&RYCL%ADX4F+5NNMM5H40%NQ7F*F[;6[\O*'DKO?
OVGJ7 MAS&KX=/ZX^9KI-91:>L- 7'B(."(!(REYR)HLCUHPJ,$VSOE'=H5]!B#L2 M#ED61SB4V'[6,W%9*^79M IH& 4.RS#D%[S%9!Z"*%(/-9#/A68H-X ,Z^L M8-6W(-E_D&+/B>[9T?
4XM!M\UP$&SS^PFD:#'4!P1L0-?VDT ?D>&5%V9?.) MD/$Y0PS[ ]4<+O-2T?7ZVGKT.9 RH M1;FTL7#=H,E:X[04N:MW/W]^]3L-Q7]'4UIII+$[$MG655EB_CV?
8AK_6OZ&'SP93X\QK*GYM"@$6CXA M6+MBU5]O:\/O"I-O:+0CGTVP=M]RVFT75=OO5%G1QM4R EXJC5 MZ)F H[8H.#HQE]I/3H%+Q (++DGG2;*2^7*Z,.3SGH1D]0UJ+2%;'4]>)X8E MR4]?
E4W5U,VHV>VI*5->MJ;9U+!%-F=ZQD,'4 3*:L=3["@*G,RLSBZ]R[M@(Z)8Z?]^D1R>2XC+446=])^YZ$?;)%^Z84ODH(?.'9O/Y[LJFVH\AT&[VN MW%(T0:PA4'8/IW[+1Y,A-
'IM6>GH@I#I:*]$9\&N\ _1)>@: -N9Q^?Z&P+ M.!01$]59*;K<9BU22C%3\]0=B&X0GS#FM4@GBF!. \QIBFRT"ZOF0V#N!')- M[]9'&/E!QS]BAQ=!W3TX<1(&S5;S.*!G4N\",R9JRE9P:/,*S Z;
[TN*XHH MI@P:QH7]M=SRQ+:,V;&B*('@Z 7OV MVHN(]^2PD]F)-8LI#$6T[)R<240-Q.']-:T#]*OOVZS 4%ZIZ(*7!X9M8:% MPU8\,&U1LGN DZDP,&FMPC$#-&^S F+**;1==]2JNT)=9?
D'1KNP)X?F]7B0 MV:(Y=X6,)A9D3L "Y8DA&$HM&$]=9]?LC[Z9.KA?L]&(8AF@H7G "&H9^&'; M4;*!'5G@M%X)6NOUZ+8I%TN,$8T2V<\KYY[^T>B#3#EH>16 "0I ,^56]ZP
MGA#)9^^8XRA7*%<[Y-GEE2NV)=E59&W-.6JH?);UI<;^SSN\!\P[7K%^ MZ+M U/ G #KXK8YB)ZOV)<.++#]F$7HCZ3:5W6%TXZ/EB<0/IU63EMH]U-* M^;2:9CM1L^0=;6L0QX" MA
=1'(Y3'#)68BDF#IU&KR,;Q<]P"!CMK,5"%\3TW7("^8B;KSOOG P,B^X MNSL*2Q?6#ETV=%$R^W K_J#]MA00M91&S^S(>E>4=./3\BWXV8I%K2KA;GTI M!Y^F@C'942Q49I=W<-O^&
(&4Z^1342!IH%]E4YAJ:=ET7ZE PI<8T7YGZD7 MKX1NT-S(>M 1/8WR#R<;7];]ZXM*!LN,ZIBR9[+]>H2 VG;2:0^ ,I(R/5VU M<-\#
6W9VB1+E14]P/)"6W1R<=^/I1;I;3!SRSH&)41]$=:UVK/N+@Z)%LMI M:\E:\4.I6-QJ/W&(O1H!:#67&Y+8.1F\U>;U6%2]<(<:M)C%]-N88G=P<3W
MVM3BW8[$,I9%UK)OPQ&%E>Q)A.N*A"9VEXZD0(N2MP. \""Q"9V1E1;8?VH M].+IYF)%@D76M\DI6+1]]W L=L$'W%TB6%UM0U:4LDY@H#DK$(]R'(XM!44; MMV--44!T G;L=]][:D8T&
&'^VBYIAS !3(^ A6_ A%WAS ;1E-UV=3+:DZ MIJI $-H6BBT%OFSC3#5ELRT*A$ZRRD!)N:4GO&^1?<,LKX28X+NUNVN["0MX M6/C =NP)(R[[3EE>Q+4
<2U5UCMX/%T,6%SZHY$3L:82R<$(!@08.O4LEK;[MX<:/;,(85?NYO)/9>??:^B<>X[[2R,*8KH:V)I-X<+C%89G$YCAKIVP_G
MR@O,VRNAIW9O$\@,/:PKK1"*>> BYZ(+NW^0VLDVWF>/CM]1)-=?ZZ:/$NV ML@:OZ8X3+Z8A2W]^3ZSN:/ P) %]UZRZOOFVIBUE\A8,JSL2W 8/$8FH_7?B MQG3^U'2-4V8RUWU?S#>-
Q]S3>#I*HZ>?!!AQ=Q-/0#5B ^IT'14=\A]OKQY>-[T?%IO$(LB87:97ZR7@E M,GN91$+)'TA_(UY,@DFR#NNJ+&F*9O#5^M:* #X-EK\Y",=NXRB,8 B@$99) M,G!>]=W\#PW\-
=30]PZB2'<^WLO/0IP,Q69FC7SM8^B82A[!!,K:45!(!!C=V_CQ 9 MV97()F1TQ$$&!]9GEO*7,BSESEZ,TQTMY>X^!@,D.ZRIG(,D!>U15@ M<>'1L>HMBNA1Z>
[!;"Q5R6\QYQW=3I:[IH#]K.MRRUQ-T%EE%'-$9'8WRSR M&]AY!U:$^,*:P@F?]3C!T ;[1E%WN-AA-JL+L:5%2 M0C$V72(VLBN-C=A@%K4HAR-/[ZC9!0R;$9NX8.PY=M/O)"OI&X]VG8MR3LC
MZ1U0]-J[3.BY(>YU\HNZ_NHF9JL%:^N@S$)\1"UK3YOZ8A2%8?L2H;D!2[$&.?ED7W1^. #]D7@DDJN7YX8ULV/Q32P2$,'WY;4]IZ M2F9^2/1RD)"CM8W%E5NRMYV6BT'I'&+0X;%NU!
MF[9IU;JMT]]1FAY[T:3W-"+P)ON*!!Z0(UR@\M>$R+F-D+2=N2FWUC1IR;Y? MT:(5$%8K"O9PL#(XK%I=N=-:W>0X.*QLFYOOG;KIU= =2\;>O$@UM4?L1-- M'8}:JG-*HR#E](I*_A>'E,K
M!.6W>/Y$3P\AE;:-9* MEE=+X;C$;Z/XO'(H.(7NPETIV93Y+:0/(XBCS;>L$EP4"]MODIT6?K+Q, %P]&KV!Z9A$THS& M!FG1#IC49K=M4JO?ZI[^B^5Y;0F-PV#>4KP$VWV TI^.,D)GA.W!YW[
9&)UHAM?H" +1*L2CK77 M]9F<-=F0I3W Y9#OAV"63<\?C#^4W?5]>.?.5WZR"G!#)UW-U>;'J4]9RUM_2V;'K7Y<](=P<,JI1! M&>\^;DL02(@27ML5,A>2]0;0;%++=)-*5% UWL?Z63T, [F?
X/KAJ%T!4O. M+!= ?%9\'C#%G9%6! M-?R0M!2:T;N7NA5U9SLC>![B?F@%SI@%FHJDAE6\3Y5QMKDWJD38:LHXMSQ[M3:KR_F93JOV !?YH70.]U?+C1E=+L*0PO]LG@.>
<_^IV^BUV1D<46J]'&!; M& 5&I+GE$ABUTE%"GC&LV.EV<;\D/2QG(C>A_ALR8H] MA/CHK'NNWEDMZ81E?HX 8%L2- \!.(.!K%6V3,"3$2 ;2G:>PB F6 F&7D M!"/"1$38EN* AT!8"Q
&%]9>^"R)@+4A-+/"XA 9\9*<90L23I]$;^1]"-*6 MHG^'$*1VH]?NRJVV68>>M@D?N**@X$9Q+BK-R;.I*@DVM700%>0IY<)=^&+'36$$)^7!59T+A_9CL
MM3'9*\\[<>P+P18KA>F$V\&OOF_SH_CI+LV#[^;N4:&SX]]J;&!'E-.!0,]< M-50BD%C'=UW6B[>80"")"*0MV30E_DGGO7 ,3@>!=(Q VI)D4B*06!.IKFRH MHG1LP%023"4I)Y6D1"$Q&
[VVK)F%S3 _<;A411ULR1DK$4:O1:\DMK8TX,D8< M;>WF7!]_+*E'N6,@(D(X22%N;/Y<&I [+));U3E<0()UFFH>U'+W&=( ]I'N4 M*#>LU5U';K?+ZDJ&FY-' L&M+6C+@J#!>N-
UY>Z;YB$(P5,&X+;DC1(A]++F M8:*A8XH&0C!'BD:)"-3 H5;D=K>P_8I)&.7 Y-? #T-I'/B#$^FD5($=RVE\ MQTF<6V!T+C"=X@*#[9._"W-:.#-\)\?2!VS5@[A:IG!
M67Q"O/ P]Y]:LL@#J])PD.61$@A^4(1L31';VHQZHZ[*3()[VY2:5XF:R*WZ MVXV>HU0:H9L%#_< MBT@2$$E;W)CR@&2R?4;U)2O&,98"]8/1=T]#2@)KR.T^FSY3UQ^S]G-X-*Q MX8^$I" ?
7^<$W55^5+X3W];*VH2]V4[GL6-I:Z&,.K'$2WN"(X$'Q(X12]L+ M:Y2));;7I\M=O:P,(<222%C:6>C3"@9 "53[I]%QMX2FRWM 6JT8"XW 0D M]LCQG# *>#=P/_MGD>1$!4DY&*)+L*"=MSU
2JF8@>]T$S)$I&4XNCR2CN M52":!$33UMR'DM'4;O1T4S851-,QHFE;4D/)8.HT>H8&8!(EM'R:I\;\E>0& M/#BV'T-QED:2"DR86V)8%STP#34\K((/RV-4%D9>B[6C4^1.I !1<43>42%O
MFP%:"FLKYNFRWB9@"[ZB@M\5;+8X\MHG"?0K'PKZS4V&#P!]- MK5;?V\U;/=(,]@ _%S-40)@" ,92D:\ R1Y0Q(;*H 7#%A]XB _M%N"O+2MK8D=BX>\D#I2QFJS3>*LL>33"
V7'=`^I>26ZX&#F3ADH,A@BC#UV MPB%+$6*%Z&S:+U2]HX;]O]3$$N)X(:,N#6^]JR7JW@Z^ FV7UX"!\TKMYG]H MX*I3 ^U&[R] ZFBJ]DF0W3;M
MR25EZJZ86DOKD[IZ]FM"*.>2CUR\KI9N.KCG-A)LST%XQE9;WS/7PX) M!)B#U58:/4/NKLDUSBX<>*Q#2$!E#JZ7"RBMT3/E5[%]'@24B(#*'BPO%U!L MY]"036,UY1@156]$98Y^EPLH@P-J74?
P@P.JS#BA\(?/TG3CZ$]REPD$H.YZH4D5<\4+= "W>>% 4M\$>7\!#'BX$R MM[,T\2^<+"R75$1R$(0?M]X/.B=]UBQ<+Q*1Q%O O\9R=D*_F%K?VZYL%5&;&ZTR(
M4F_X" 4H;Z&S*@MZHZ<5:UJ+N6(BHF1+-8L<*#$)6LV^A E]4?)MNS4'"@Q M&[V,@KKD&%&R14A$#["]TP(GHB-*8YQ2P[$T2+6+5G4!U%?L=OQ<\#*"[TJ]8*"CT*_6D+ .);7HJPF;N) ;XC
MV:A^6)NP,W/U* L*/0K];0N]6K*DM7=X''WN6/QK'O)&7MTN48X?,X81$ MZWA<4&>*ISHVBFS"B;R)CE/^7B3LO>&.O1UPD0UOXRB,@%- HE2+Y(PX=@\U MWE2[K
P[YX@U16GT]):LJZN%!VY-[]HOV]6%RIXRU-GOB\+W-'1?E$^3S(M^EFE>+X7,RMSN*5)9XNOGIJQFC5Z'-+)/?*/$%GPK^\V\]S[##^FHQZ1X,GQ MIH/K AS33]AHNLN"85%V-O+P,J Q&7B@5"
(6Y1 71@H?L!K5X=F,=V ID+[+-& P8S]T&+ /_^KR'NJ? M7AP[&DZ%<>+&$ #;>LDKP%0HGGSAL5C#[#BC):DBN+5-K\2>; M!;@AZIF?V :-]%D8) 6[5 Z,+MMDUK]5M?
4E7]I8)VF-PV#Z0S&(,C-?D#) MCR89P(S/B?M")B&#ZR*I@$Z+?-F)I/^,P\@93#;1M,>C,^LFNO$%^K*0M"H1 MDO9:CGWU1[Z<:*EKS]],]MI,Z'(FVY>+LOTPDV@6;[L$]1#0(5P'LBI]7SR5
MLGWB!YPI?^*Y$\:K SB]\'QI&CHQ !4. SY.*84>R2V'6#A;#Y\89KK4[X2 MP@=]=,@(<222%C:6>C3"@9 "53[I]%QMX2FRWM 6JT8"XW 0D M]LCQG# *>#=P/_MGD>1$!4DY&*)+L*"=MSU2JF8@>]T$S)$I&4XNCR2CN M52":!$33UMR'DM'4;O1T4S851-,QHFE;4D/)8.HT>H8&8!(EM'R:I\;\E>0& M/#BV'T-QED:2"DR86V)8%STP#34\K((/RV-4%D9>B[6C4^1.I !1<43>42%O
MFP%:"FLKYNFRWB9@"[ZB@M\5;+8X\MHG"?0K'PKZS4V&#P!]- MK5;?V\U;/=(,]@ _%S-40)@" ,92D:\ R1Y0Q(;*H 7#%A]XB _M%N"O+2MK8D=BX>\D#I2QFJS3>*LL>33"
V7'=`^I>26ZX&#F3ADH,A@BC#UV MPB%+$6*%Z&S:+U2]HX;]O]3$$N)X(:,N#6^]JR7JW@Z^ FV7UX"!\TKMYG]H MX*I3 ^U&[R] ZFBJ]DF0W3;M
MR25EZJZ86DOKD[IZ]FM"*.>2CUR\KI9N.KCG-A)LST%XQE9;WS/7PX) M!)B#U58:/4/NKLDUSBX<>*Q#2$!E#JZ7"RBMT3/E5[%]'@24B(#*'BPO%U!L MY]"036,UY1@156]$98Y^EPLH@P-J74?
P@P.JS#BA\(?/TG3CZ$]REPD$H.YZH4D5<\4+= "W>>% 4M\$>7\!#'BX$R MM[,T\2^<+"R75$1R$(0?M]X/.B=]UBQ<+Q*1Q%O O\9R=D*_F%K?VZYL%5&;&ZTR(
M4F_X" 4H;Z&S*@MZHZ<5:UJ+N6(BHF1+-8L<*#$)6LV^A E]4?)MNS4'"@Q M&[V,@KKD&%&R14A$#["]TP(GHB-*8YQ2P[$T2+6+5G4!U%?L=OQ

[NO'^2=OL8]*,?*>W#S$FI%-]Z=3JB#EDM+4RSLJOW7+G[265@XOIB1Z8^%K+6[[%3]?GME9$YN>ERX) M0^F"58$9@?O-S:@LQS^WSOZ4R/?E0.2#!P3^RTKBS'&0\@+&RMQG<-:Y/W9'
M'!N<->F2C)D)B53=C;I6%8]BEWE,G*H\G8C_MIPM\8$EPO\L)=$RI'4IM'[K MA2(U\U#ST6=2S^BX[-MO),WZM5[5=EWK,["G=D1-"GX606064!X=V2YXG*5H_M<;-CI P"2@A [?FR6A\D>UN09?
U.Y!?BL^BN'AY+\1+R;!9+U3F3- O=A! MU /NV68C5-[R\4N[MMW?A4#?\75 +RAUZ]*>MAPI6;2GK_Z(G6BR)O-!4 CF[TF($&KSS-I<.Z V M!QSW8 $VVYK>LS=5]$AO*$,K02XV2A)
(DS+SS29)9 M0))RKEWL1+&LZXJLZ$4J!Z*PH;),^]\PM8ZG^(U]Y&2X91"RYJ)=4,X>]M MG[5-L>7D5U)DB?R %\&O@6.R40$E3GB\YU&,;4 AH'0(L[&):?=^\GRDK?MG%
M"PGL7X/,96T7PNWM1J^M&+*NKM] "#0A@89] +F#W$'N('>0.R?#G9*2$6OB MEC*SCR,ICXI>/X2'8U=?T)I^N$X#[PA":DT=HEW+"7O]XG)=[A MY4UN']2I56?RBNO1AW8&^RN^QL]YBK:
[<4DH1XX8>[DVC)9 M*7V<20?\G;@QW;@"0.T)R)Y=VWM)2Z2#;65?$ MTL[8/02O]E.WE9[$]+B>:/)9)4GVU-*9>F+1?[* L]\WE1# VBI%KY YR!['F# MW$'N"!2[F3<-
#!]>6$V5I+MVDL+LO%@+E T+Q?6 'OZ1^R$3D0?;/#L6#1Q M*^ZIY3]Y "GK_EYE*%4#'0C=Y [R!WD#G('N8/E$ MR,]LSL1KMK'K(O,9 5D,")&2,2@(O,G3(=Z5WEV1!)GD]K7QK8(KG 'MQ
MQM@>=<@>Y@]Q![B!WD#O('>2.6-S)5:M,7RGOOZ%6&=B AIAFPH M]TT LE M/F#G(A$BCWL$GFB6R5X%UA[57\UET931X4+O'*!AD0B2@^H[F K6#ZF^6>,Y
M33:,EMPU]M[^0004HOY& ;U>U';4WX9RB Y%*#HH.D*)SDJ E++KS1OL[(RL M*;JLMTT4+Q2ONHM7OF!ID2XJ][+$3B\8^^Q'A *$ B26 !VN,XK!6^CIIB$; M>AME#&7L9&2L?
3@98 F(IBJKE=4HLT 2=E])BMAZ"'.5D#0(G0]"Y!TA6@\9 M9J.GMU6YTQ7E6#@"K](@:-6X8;T5$4#U .!"N(\@=Y YRY_BXDVMI M+%"G.=?2V!9G;3RMDCM7KS2PG)
W<$I<>G .B+^;4[^&%/40"CPIC=O![M3 M]>=?WB8J;]J[['4^.\NW5%N"G&O'#*&$UY@[>4Q&8TOEF?=,OO>%>\)%<[):7 M3(W@0=%&[B!WA.3.H7SUK(K75,11O*>U"8]=;##"B-O!
[B!WD#O(G3K88]L< M8=%Z'YCL)(XI:UKAH!FB$74%<@>Y(S)WRO2LA=/DFF': +2VU+&++#886D3O(M'>0.<@>Y@]O[NP<0EF)5M*UPN3G>1N86Y031"#\BPR=\ITI'>59T,D>3ZM M?
6GL8H.Q/>0.<@>Y@]O[B!WD#O('3&YDZOFE;%2\WT?74A,DSDNLM+J5-^% M!/%3:LVT@W2Q,5OBX.?DNMC\+78GDJYB$YL"9T&-0W9!,+&)36G $TTT3[**
M9RZ#IHPF""8VL4'UO0@JXY#]VEBTU&[LFI@ D;]?5KZ>X=,"'OZN\6.;YZ$ M D?10=&9B??]R5C;OI;SILFN0!)V M6AF*V+X&DQ20,\B="L+C72';U[18^YJ6*2M*X= ? @W5 '('N8/<0>X@=Y [
M(F80UL0M9682SR8$O]3B:1(SGQ3@K_)[K#RO79--I7##540:Z@'D3I[)$K- Y>- M*B#W3DH[V:TL*R4 $8;RC]O![@C)G3S:62W0K+P\[=P12SN?UH9VN2U;.5:% MD43DSHEQYZ!Q@0W-Q7*&!+]-
7EO6M<(! 808*@#DSJ$" ED;"[:51]^%LET3 M]*!LW>0.V([^YDUKRJ0YCVM%("]'2M;10,8Y3('>0.<@>Y@]P1U2#;Y@]+ MU@FPK?$"D1US]<0OHE%(-
**N0.X@=ZIWK873Y+I@FORT]MS7]73%MC<8643N M('>0.\@=Y YRYU2YDZL:D[G2TG5#-:8=>T&VC4:OHPC0#P-A@T)=8^[D$NI5 M9[IDH38%$>K3VI\NU-NUME$DC/$A=Y
[R!WD#G('N8/<0>Z(SYU(\8B#!'9M M)[TY#76UZ&;N4M"(Y'PD]G;+8:?MCCX*6FO5V1?=[FWZZT5^7T:%&OOFA)A M8QUW)4N >%$)>?14?.0'5[:G1(O.9E7T5AR/W"3S0QS=[N(O?
TZREUZ^R; M,E]IMKLEM'JMB0BA-L^LS0 9\+7#NU7*NJG+W7;K1+*(ZAS5^7LRMZ,Z[ZAE M='Y%&4(9$F;>N61H[RU@.QIO :NWY$ZW<(HVRAG*F3#SSA=;76D&FZ/9WJI0 MZ8U>N[-
;93!WW@=*DDB(0DG*(DF';PW;,7@YSTY+[JHE)%FAL(D$,A2V+,)V MN!ZQ'9/UB%7D=KM(C]A#B%]ZZS,=Q)2Z)@C2)CE\-[JV(*[S8>LP,-N/^RY= M&?>6A^"[\%W'^RXN?!\C
A?!O(;SW/L,/Z8/&Y'@R?&;B:R>=T$AI[^OPW>7_M%R2+@]8+RE;"JK)-"VN\Q!6E$K'8N5GB36""DN='\/3(9PK89D6N&+$\KK@(MZ\L\<#SB60YQ8;3P_3^ 2393BV_ID+[+8(G48S_DQZO/
^]2R'FFGUX<,OI. MHP4+=Z5D4^;WD#Z,((XVW]*\!4*)Y\X;%8P^P[7DE60W%BFUN+/83 '[1-M M]@-*?C3) 9_3MP7,@D9\A9G#5->)/%,U&'GZ)W!9!-Y>I [MB2JE)N9!XBOM;89!;4SB?
MFK.89.&Y26O4,J;H;52TK'L4N\YXX5?E1>/[;TGEXZ0,[M+/"SE!P<0%]70NO4(T5][D3-1Y])/:/C6C\ RS*OE;IGL'6K0VQZ)HFQ1<"8 M(SI)/&2[X"&6#&0[.IPG,+:U8BSU!$9K] -T66V?DC*
WDOTV1TMHDG.QF2>;%.LIR"LR]?IEG$F MHIW_B)L [$9]N(B$EG)(?=CA)]):IBFWS;PGT@2 #BK$8U6(K2P]6K% I:,# N#/ M&H>9NFP:]P[KX<% 6EW# D[#B!UZ\ =2
+\&CL5RIT/&4XX.;!^&'1^0.\B= M/81%MQ7]X@O+=1C&U/X;!T"+IUEB*]GRDK?MG%"PGL7X/,14SG =,N/UFN MJ[K<+JT]"D)-I !-EN)4[S#C+5#?0=FI%<-.32, Z@$@7$F0.\@=Y,[Q<2?7
MTIBEYEP92V-+G*7QM/JC,>;Q1#;P[ZWDW,G4M[=I(-'1V/4GE*8?CN/ &I*0 M2F.7>-A2#9M?('>0.X(Y_E>IRN(7W:4*ZP[T57[/G[4O,7194PI7[D:DH1Y M[N0R/5>]L&8W/3>]@-P;3QT>^],*VZ;
(,)1 Y1R\V3N"'HP4)YV[HJEG;=$ M#]:5I6"@=#,@\2]\:MM5IY6!PO5$LT^2.INC,?5"PA44?66 ;RXP<93NA6RM(W>0.\@=Y YR1UC08$OLYL)F!95YZ=U'?UZ]BO7INO;2$ET\F_L7
M_A${H1/1!QH\,Q9-W(I[:OE'/G*]S!R.A*ZP@Y0F;+:+:M#(Z(1=05R![DC_M)'?*C,(I\E5P33Y:663\(*0W$F?%X-T_7"W,R*U#:1BF!NY@]O![B!WD#O(M'>3.+K4%LG9.Y1;74O7MI.HV]\!]0Z/;P2-
Y76ENL#/ 9VG)BM(NX+8@?D3$3U9OMQA^3''P4])>K\B^[G+;FXMQ_MX+B2KF1O>K,)!*?< _>& W7!TI4 WG&*\]RC\N$?@B2:,&PO3%IQ[/85MW8I4 M0L<=7=FAXTXM)0?5=R:UW3Y@\QY=8F
MEBX;G=7B3))V&DE*F(K)\O50.X@=RH(DILBM'+250\]DY+;IEY.X0CT% - M('>0.\@=Y YR!['E3BT3"FKBEB9$'+NFTNY#-$+HI(]_2BQ,-61P")A5*8&8^ M; 9@L<0,G@!&
[B!WBL1,=W5>^6VLYMDW/W@DK_^8:RWX@' [Y6WYJRN]]GH MZ8JL*;N>*!9L$ UA*/\BPK *-&!0F4MHUNRT=8PQ:@>;$1=@=Q![AQ DV>/Y(BAR;N":?+32@M9 MUTO(X77",-4#8]G('>0.
<@>Y@]Q![IPB=W(9WBN5?$MI-Z(IK!A9X4:;B!B4 M9^1.F8[TKQ*LBB3/I[4OC3V$,+:'W$'N('>0.\@=Y YR![DC)G?R)6^O5-S? M1P\8C17TZ\I&MT@\UA2/B(C)V@:[&'YT!O;":'HG)SHK+0[*;N O-;A
M[80ZAMQ>4T(>Q0O%JV;BE2ONU2G2#655EKJ-7@«[G;#\G(*[3B«[[WAFF M*L,X4<90QDY&QLS#R9C*3N*U4+V*W82$ 0MV$*L!>0.","E+B&Y"NM;H MZ9V6:!:/GB/0!(QQ;2D\LP%DO-3
.OA;-6Y8]@D"]!X PG4$N8/<0>X<'W?R M+(W]2EKOGI9&0YRE\;2*[V!/)CQ@C=0![E0?>=XU!"' GDRZV>9FJRIJSG0 MV+!%-(2A (O,G7P[3P=M";*SGDS=U;(8*.*B@0A%'+F#W#F M[F_Y>L@-
N" M*.#3VM[G\1M^3A,<>XN?.YEM[MLTD.AH[/H32M,/IW$":>P2#W?^ ,:Z)W$'N M"+;S?Y6]+'[17:]P[D!?Y= Z9Z<3=$56]=5VS(@T(9&&>D!D[I3I K^W^[11 M!:RS.[N-
7KM3N+X!0@@%'+F#W!&9.X?: ,^C?@U%)/6+ 9CQ]H-<=6)OONH MQUS;("R&R)$[!WD#G('N2.]^9\C^4*(+IX&.SNLR[I6N(LGHA%U!7('N2,R M= :4Q2&&)M=$T^2GE0]20.\@=Y
YR9X<0RG[Z,1NL MD(A>N'\K(@;E&;E3IB.]JSP:(LGS:>U+%^K'7-OH$<;VD#O('>0.<@>Y@]Q! M[B!WQ.=.OLH9!^G';)C@N'3D=AG5VA$ (N%GU=/=''WY;XN"GI#U>D7W=Y7[
MMU:D]lVE0K"5S2H2TU4(RN7_=R& [<=^ELXZ0!WNLWO(GLU&N\2>S:7SMZ{8 M9L4 %DT39&]Z4SY]ZBG8:],;AG-H8U."5:#]RXKKM;HF2BF**8HIOO;L>@>KA,XJ?
-.X*VNW"FT/8I2B5CL2"KQ)D @ MR?,C>'KD,]#8K'X4TV(>)R:K0B\-(]XED-<&"E\P,\VG\UX^98PZ;L,EJL\ M]D-^%3$*&WT52 9W2 9dC&'@GDK)S[9J8&WP [@H"[9HTB >BQC]P?=(*L&S
MSRT C'8K]'82!L7VY2^/HHNDSRTT:6]4$/M8'R&@MJC=?> I MZ="@=E;37[&RQ6:*XHK*-MW+CT) >=OF)+=XZ(V>T9:[2F'Q0"M7(QM.X); M#H0,@) NM]N%3PVAG;L#'MANB<05*O-7P+
(=LK \LWAMVH^.Q:;=G@R*A+PUOO:HFZMX.O0-ME01DXK]1N H<& CH9,6>W:#% MF1-2&70O*TLG=\S"(08T;G> R#T=41+& 9UJW!<2! 1^=1W2=UPGF]!YNZOV M_4:<@+?
DFV\UWP[^D= WS*-YVZ5I7K1PQ8/1%@MW"XI6T<)]G!4N>9G2G$9;6<91647\ 2_K[2Y-]K;TKL^QFM<^M$M='3=+DMC ^/2VP% M2^O>D,6V/A59*9Z (N!R6P-%/-
W"+BGCI+;^?,&S4]L$Y2L=T""@-[@WP1/- M?7*DK7,IZ6H"=/; T-!>#Q[M&TD&1Y*N%3F#)&#L] :]]BZ@8^+8TZR2Q*'Q MF=MZ6E;OGE5M2N:IG*11@
O/YA&"""^Y+KA,,UGRKO1I"JN,QU>/&SV%,VVPP MRJE\DYU0M:R>#FCK[A9T&),)\U70PMUGM.$N(?(Z,6@W>MW6:B86FK*UQDSQ M,,(D.F YC2UZB%S8C;K[(Q1>NIO(?
Z.1NONVM/V1[Z] +%&%)8/=7V?DSNW MK=%EVUC*FB,J;-'6&ES;U.P!L-7A6Z1 DNJQ=7TH;!#3=3&$PJKY-(R48H8M MHWT1N5'Y85L1^C.CZ7NX!+^]0$EK]%]RLB9@5?\\P!KHX6E82
KH, 7BW4() MIV&O%-"XT\W)?SC1\#(.8;XTF,L[KX4'9WG,*@:6L1'AK#= P E LR U5V1 MVVLZD]7;+.Z*K8MOLI3P*V(2'UGKZ[V5B65EH,\"]FQJ?UE\CMP8\GO)BQ
M(K=\9QKN4Y`^) .KBOM/H'CO71Q80\(B7/Y &@=L28\F/-!% XB=,3LDAU&N MG;-F[LB$UT5^["]8VF= [U(*W[G$BRX\~VI*Y-QZD>WMRII:O,G"$)> D-H2
MX]HCHGC55\U8+7$IVN:OM%,6C)%N!N ^KZK[_MEC618N1PO(MZ3P_IL):?8 M,%!8W))U/2/NQJS.3A=\1P'B.1CP,]QV2P;<9*L,T55$JXET?"K^G<59 /|*
M*\"7,YGD3!/#87\H)"ZRDC=@_R=%7NS!A%\EQRL;$&;L()XK%@$S+$,.&[E M>4+[@^-16?C9XHT#QR.>=;KQQJ.Q.<0 W0:W,K5]DZ*I;?:)/X!?&//#XB6VF M3J2 /CEA%"0%K.-I; ?3BI7NP^N\'?
RX==+A&(.P4U;R/9MB' 2 PA*'$[H4<3@+XX MT5"BH['K3RB%40+2I'$:CI2 ;-COTRXO:Y??4[1 '?OO?R>L YH3 Y@=9,H>\ M;[-C6>ZZ(6P?-GM^A*TBJ=/HF8H .3$G8"ZS%A4L8XROL+RH*.^(3Y?
9 K7M M3L)RR6,'TK?T.AVL'-0I"O:[BI:P=58P5F@M-4,AA&#FM7DMBE*9 D3L(/O MZ3A9)Z?=O'B2;I"LF=* GMII]#*4[;2$PXRV8=)YZ<*S^3 PD@"=R-1A0BV^HTE\\^,,6
SE9$EA!I&=@) B;DT7V_ZLY!^YGM&=?7'CV\@<+5ZX30A7\ 4Z18Q_HZ-1.IQ\(6JS/;]>P M=L=(?1Z+W4X+#?-C.GM6V-O6W7K;3OO1YH6$ZPXFXMNKM:0M-V;$713C1+1S
MFV(Z]SJAJD5Z4>9%0YU=@A- =M;;$X(#VVCT-$56RB@.B35$" 9]SIX<2222 M^O3];ST$-.8 ^6TW(I7 3/QKM8G9$4$B MI1LLRWIG-=F\ MY!"U(,X1RB/*XQMY%$D<.ZQ$D=S5"B?
GH$=72E7"AW@\=GFQ-^)*MA-:KA & M05*&W)I6+)0<+V$S*E(B<(%9NG #MN/6?KO6YY55< PY^A.O$Z4QL1)BI0X MGN6/**M50N0-+Z56 M0C*1MX9"1AOB"%5!V=0Y&C6R?<5,<.B4R W-
O3NF\68#NE*XHWO)#*PHQH 2 MB])[4".@F/!]3'B-;EDGE:H47FY ?(S8@6+XUW:>>Y AQW3((Q(\.=YT9&]: M@UN4D3$%0^]S/V"/2V?^]D$I)TT#'C'V0X=1ZYS7#7*>Z;<7QXZ&4S8OW)6^
M5YG?0QJA[\1YELRC#CYO/%L^.MB3K_CL/(&4PVD6<=A[< !O#Z*2^5Z% MP;?U#G[V1_R5 !HG_E= Y,N)N0)+<+81N+69T*7/,.8JT0O)[*:W(U)3]M" M\-
@MZ6 \68F'^"RR/%B:O^<8 ('G"U_XKD3P=NL#-+TP?&D:.C'\%0[S#]E M]S2; %,*/1+;3I2=19GU'5?X@S\?C@^$V?EM (_MCM*]65SXZY*OYXKH3$F44>]KIF].OSZ#KSZN?
MZ&+]K:V]2+4,W7MYYL>I6IG MAK'^EDV/VORY:1CE#4I]U%; 'LAW?CU.Q8WOM?D.Q,+/?,\>]=V2ADW#?:] M[/@.Q-8O[G,[IJRQ$2##Y6GUW)!M^H-F'$[[ZT\^/R)P8Q0:(2BYS'=)WW+4X
M*IP]\AJ)7]ZHZ>;HARN.4#P!<5"G*F56;BHB%3D#)@8;->D913>/L1R2-I8AEP81A29U6EV.7[KZBK]YO UK';%6R3GYHU$X MVRIGX2,%GR"Z'K'R)SQV<>&Z @LK%+]. MM[
C#^W"^RCY>"9HS@**VRF)VY82X&5(6^.B6UIK["*8>Y3$$W">>1&U9IIW M*K.6VA5)%AGS^.- X L2)ND4'@R9.=6A/XA>2$!WW+\Z,:63< .)'HW:V>=M7
M:4O2!QH\,O9=WS:+Z1B+ W8[N*>6 ^0Q1":'DGDWF,LY3B]&S#+-[7.TF< 1 M:975 M#P/6D!HC ^BJE&(S,/ M-8.[]IPX ! E:QP -6Y\CVT=W@9W!*9/W/3OQP!& MG[P!CZM27A]"#!]@) HPZQ)-
@Q($<47@=(55 BILAV-H??+/ V@4T+9-@BE"K^$9H&'N M@"2.=9NB=:J2^+;5M7>1XO(N@>6%9U\DH/P^QV0.RT OKV=F;@9CW*!.XGFD MLKEE1Z%\T5P50:W1;Y?6
D8D6Z%^$8&I'<@R"%Y(#9>$A(S'@T =.+$PTE M"R#A1-* 6#PY9$>#+O?IEV-60*62YFC4TS;3X1\I2!EP<[4,TLMKD5HFY\0. M&*# HL 6LR?>D]?MVP
M'OF,G^FL,FOQ5%EZ;H.X\$A!N/D,'1[^7"5Y> /A3S8AAG&'JF9 8!HVH61@ MD!:M@%%K=MLFM?]MK]DK V(,: $3HZK2P2,C68^,2L=Q6O1F*H: ;CHU^FPGX M _!J+69=YA'+C$)H-
+;2I/LN35(IJ@@^ZIF4XNDW\0@>8:TNXLM[!+?!$ &< M __X\1PT+&7 L^\"&K*BA$G>P Q%]."X+OT-4FL M> 9Z]]HU]#*TXB'1/P&+0:T#!S>7I51[4L1$;B433?)LD7 */X-
^#S!!9"BD3):>G&=FE\%](V:I,8;!:V"1=YL1T(D_C# #\4(V[>2!A&7RSNZ# M&\9QE%P*O[_XP0^^[S.;1<@'#O.#UX]B-W+&,%GXQ DD!RC%FM1Y?.C]%#+1G
MTN.EO'>=$W+Y*C]GUUXP[;7_6E+0#T=3YK@ZT)$ M<8%2WT#+SY_X?PLT]RBKH &\4RY%?-'6)EI:ON/2GB]EIQ=(FAD'[/V!>LK4V?GO[[77;N 6)IT)K00YCA]PV9UQ(MPR1Y'B@K9(X--
K]4BKEZSZ:DB>)6X[B48-KLZ8+L+?O<9PS6E=;G $3-:\77O:XIV3MQ(]$ZOG!$O&0NP '[] M.@^]&?JY]=COMHO>IS=HO5]WY$E"EG&XYVB\$6-1SX; G2 ?\>=']L@9E0$ MV)0
TFF!UO]OPV(+>XYY [B"\#7ATF>\LL#%2W,%6UX&R,GP+K%"0RRN3Q_# M5=(_MEI@C(H=Q&^L]1Z?)2J,"^!.&JU!X&@FG P;'OA]VVP'-R0ZR)2>"X(ML:/%H^GZ$DK)6]NN./& M\O[^D@+
<9\=G#:.+1HAI(0_SKX(] =O[/R@DTW'9A:1&/[C*W]4T-8E M)'MR2<01-?@A*)6IPF,E2!G\4=B51+!K6GJ.-O$C' 42$+..#IAS&8YM["2X M/,">8L8!C09;M>PY!?7DW2O?"$N?@1W\
<\UH0HU\8^,*0K4E;JP4'PW!&*;O MX-TIJ!Z%X$+R;TI46'LE"' 9!MON*B98>I%C(<7!09#FP[\B5\G9DEY)EVM M6,1Q!DN0(@,!JQKO) X:-%YXEZ06D]3VN86Z[MOC,PS
M6+=S ; MG!> O3WI1\"^+C["^:[02$OLUG'6;MW/$'K6J$Y=VR@@L8R\<#%" MPN]14T8T-I@LA^ W\5K*"XJ C[C(Z'F6+-E%%8<93CA\ MX$QA?5'Y[EOCP72BE 3D]E36$,R'QW&]+C8NWOX6-
[V(',.Q'IAC2T44 GN+ M+QI-1'IYJDKH;=)FG+O$'IZ5/'9!WRKL0>;/MW$^K9AR, -\GT>S,+P4'PCP M\CS"Y=,7UCQPF2O)[7I'Y\7C0+<;MOW(*((4TA43R%3A++ MIE"SO>0;-
OY ,GY02 >#6M>A'AI-?;5!G4A -G^3#\9=[90H: M&I*(%W-E+H0QB&XEWYO-L@&U)+ DJ)"*N*).%!8^IYW$=#E=!0#/] M!N-W(;XF8;^4&PX/#E"RXGAZO(T62F/@7Y@ IR(E$/
/"F6)\6W^+SM(&9B; MI>IOF720+EVH8*#)07"K-U S<9<,F/L(A4G M< M.V8 D'L+EKQL?K310PQ#AUG205R93*U)1(FBS?N31MV@.#W, WID9+S# M:4)>I(3ZE5+AF\8G0>@*A F6.?,DJ
O3TH*CX9>F+3E9 ENQCR4HJID*/H0 M*/(VG=M\'8;H& N,@\ MVZ+^9.5$6S'89;@F7-./C,C;3$5%5/.RP!]+6XJU/+((1N$*'MFL3JE/7XZ? M)2@#IDU^7NVYNUHR(L=E#UDP,$IKZ
-.B(UU[)] Y3E+&# &?. +F*X7D'0 M=/,K[&*.=?6/GF !G1R7U'=BGAMTKFX\E^7JZ:7B %D1*RR.S\V7-ELH'\9% M![A!#)KZY):%)E/L)YM'(E<$MP;S49EB21/;$$%)6DV$=V3.-',EHLF!(9=U
MY((CQ1U:>#.N)+\FS$FCCN7^9[+65$)TLH1JSK\)[8B?UX9IBEV*+8J2R';R>O @<%Y9B#;CX =1>%5IBZAN-6WF D MKS#D.W:]"^6O+%A(KYY5E1C+GAG&7G8#'K-W@ GH^YQ RT^BT@A
[^PDY'U M](&+N 9HIU2Q@/]@R99EN4=)\H=4C#^W!W.]]KV?(K3/[T7GIN]39HI BR>("S/!M^O"VI&VR@KT M4J4.PH2%A^"ZTX)X!!T^#-:Y49EC<<8;* *RZ%HRCP< LY]VH P8,>]QI++ M+?
>&\1lC""\&L/O5>Y/736PLEZBX,N/,O*+46\FRQIO,+UYSKGV%R&(^2<[/<]E]I;QG^9J_5;.(FV\8K_M\77;^!;YV.H?RA*CS+/29XK,+B926TO8/DY?@ -UH+T3+OX MT>DPU30ZS#:-XMJ^+@C?
^%:^A-/ O#>L3O/V;*1=)3 ;O1>(=QBO4!)<%*4 <@EC9N':WA7N>M&5X#U:ZY"[?7==\F MJ$L8*7&YIOH>.AD4 M/AQ!*<5= M$!(NCSECEG(+!:9#:!,@+BE=`>@U%))=(5F:93G-
3IWQAELS7@G3F2&)XXQOQ MSL*(E$W-U+S>%M943]LEBRL3;#1U@23#BI!S08_8-W O>\8; S^[*KAOG^@ MQ5";D"-@M"%^+9< R9E*Q"J/26]]RV!>MPS+ MHV)A45*"""5HRH,]PIT^\>
<9EHW:8C9W<80)+C[.]\Q?]3TYHH./B]PAKEI*3S9DDT&0.&?OLV:(@GR=+W SQQG8SR[HN0C)7JH? M)D7M7XG!B$54/+.Q1W$4+ZX3-92J3K8\^"/R# \>AZUPL,VA;7QV$\=0^FN"
M"ZUD+2VUP)%\]HX9L7+'(MV?/9RI-"5=YP5O,.HO30)S 1WXLJR'^"6+\7)" ERVG!O36]V'M+DL;X5U$ M"9?O(A19O+U< 2O/A"+SDR%&5Q/^P9!7D9)V3Y794M>U#U8E]\;HT:BXZ#8@
M@&MRQL5)%P0K3JY6JO*269(-N30ZQB^XCS5BD8<=)-2^/3L7JHVV4[Y.7JW+T MQ?@!7.KC!0M1=>5&9:X$;54DYC6UI/-D":Y038++#$F=PI2[L4.XRVW4=ES]; MO*>'WY-*"!#
(N%&TA F8>%R@*S>.+'NK!,?.I'/95F1'^>RA,0/.U)-9*?C49(2[FNQ!%293-<",F; MC*3%)63SI0M"<\^;ED5'$SS4X/*XX>K@#WFCA^O/V12Y@81Y<,Y,F-M3L*, M5\K&"V0ZGE='V (.W+
7Q8R#M,12>]F9Y1!,P,<-GP9?!FU!7L8AQH2RSPB M;'V9VY+>;@D??^?)7>U*UN#/1X^>F5XZ@)77>":KG78 MOLQ@QT)7*BDH*C3H;XC53 N+$Z:
[@%:=G%VOIGS!PEPP,L&Q(U)TZ"GV4TEO MG32O\Z8'VN,90V4[VP?\;M6'(.^Y= >9(#MWW)W#5/(+ 6U]$O:,P%+>!\2BO MZZPJ63Q3YR]%;/92#K'-(
MZ^O5'@KWQVL@G*0/AAQDC"%N*F*MY,2""M62;7^.6V\QXERJV)Y4]@Y'-9&H M)\^]P/$>4-G/L;[)/MC[S[' Z=6-Z^48?H=?] W>\R7<>02QR'U<;$G8>'E(M92>A=>
(*Y'U2KJ6CVX+F0VC@:&F@P3@,$;27::-Y $]&BZ 27F MUP%[(OUK*#M6,^O;%=6@U]Z6V:/@5ED0N NT4_ZG3[A;^?H'G?4 R&H6ZG!O>[6,.-ZN, @5.W'S0C.<@ M \G ,6BQ4>E,QUMKG3]
($+ 8"U88S<<00Z*/P WL96/TUYM7.CG,2L#1Z^>R M]"+%D HB("^<]<"S+?GA4^2#*1PA)/0#6]I$S:OA'6]0.PD)'O2XT2%9'H8 MUAPL+V^W1F !',$M#%S^CMC[&
[N^XK8E&CL]6HH8B,4C17BV$ M%TO1)S5F]3Q5NC/BUA>PW1FC@RJM!:T-=W;DIN?6UX5_LAK(CD?MPU.+IFO(+8N+(V(DQ3WKBR! MR*,]@+U/0\>NO07!ZKWZ_O6/URF\!Q(>!?
4AW66"!1',X64MY%.B %[3HCB* M'C@;&%Z12)*639#5O#** P"ZW7R>P+*=7LR."GS+KS@0BFG4M[!SXB7N)) MQ8E #-@.WPU_A+]7IRKB7 8\<$P! A05L(?I.B/B
*0MR+PA2: %@*C*Z)"M0#'3?!X#% @O]!L@NRLS) 5)62XGB-9BN/- MH3YR-!B"B 9)M%?1*KO"_+RA[EW64,UY)3'")KD-!&;W8&91K"XKSH&N<"[MA'N!#E5=I91!)&-8-2):IK:AH!^:#:3N\
[KY@91C$E+HFACI)$B*l;R[C&Y9B M\)I[F]9ZH7"21^3H NR>%\>A"RW,HW !DX'%16SDN@)B/O2$HK')T$(. *+ M<."(/3,WF/M@^YZ;!)E>2/1 (1T+I*LBMIJWK R+3Y5QWJ0\XSY)V0>D1>=
MBP?P/Z&]=T.*K' 84%XJ9]D^EIB+W&Z<$'X/MA)H\U2,3(+2>A),US,D,BW! M"8$:8.*LFG^-H"M$F!F6F-(J:"5?VS^OE[8%BN<-6A(C@=5!NDSI^2NQ5CHE
M]DHLDG3 B'*U'[#0K0K31N.K&YX'W%!PF2O45 !Z TD@CKU!FP="$NAP2G(Y M4:EJL1CG%W^9T2<%6B0((/R?RC[YE&1'+K^.ELFAI4.GXRY.&>)9\ \N1T@ M
WQ)\1.>9(G>L8/,]511OIALOIW:'8:.H]F_1+ #!D1;'V<1K+T Z+MAS@2O MH5"Q;^D]EW%59@V;3+N L$ $;W'\@>=>\Y^P$.$C#Y36#0:VTB>;&'A;2H!
MZ33WWI$G&#\)+D%7.=F<6L\T;>H!D$96E>"KQP;K783&7L*/<;]"6877*IPX4>)"5)I$//XL<*3 "-B= MB&9R-RS15@6(QI/&$8U/Q@%34K*&),XUC@&0Y+F@YA!5QA/.[R#6V+EZ,HL]
M,.=;2]AOO'#B>7^QZ:.@?)AK-/+$=!?ENP'VO[.36&+?YE(^4)SD\>C2AV1>\;3['F/]W>'M4!(9S)N>TPN3\+>GE%'81'U:CVR2:%:1N M1 =)Z#X)W2>A^R2>OT^B7]@G,3B;GH>RK9$W37-]F
M+&[K3+Q [%O \(6,/*1A*Q$)()GD5#C8B8I R4-*41TIM"#C M5<1*"KXI.K!C2[L%:Z-T &7 6"""7BJB:884&PF%),/$:M?X'1/[6*??15&% MI^':$(K$]N?*E[XN%N"%R[6I3B.%(]0$KR45/8+Y:^;E(CE<-
M1@?=YPN)5:C<)9'1T4W/16[E1%4^W;"XYGRS$A/PRTF*H 9W@ M%!=@%SRWG.U=2660S$ .CR0@]"BFU.80-\ MH,!O 4+']Y;I:<0)WTQ;6F/KZC?;C=-4L@8UEU759MC4NH:-]9[%=YBT+DFP
M&^5=\@62/KOWI":JM-J-FVZFW'!%=;LG]QAC_Q75[)>LDJ#]%W3 _DA^^<>L MFYNM5-X&69# +4&M*$*ZF!+2Q65X[G*BU?=D//3%F:1@RE,(2H["3]#TJ/ O
ME2U+LF1DH(@"%#Y*3OF<&%&%&?0/ PQ\P&$%1A1.A2UZA!5GO(66:X89WTUX;>28(:!%48XPPD\G2EA?WQ3V;:)!8IC$R"?HL"&LML,NPRSB& MI];5Y"$_8I6@7@\N#E21!
[,XDB'/PS7SM"3=.9>$L5JKA/#K\T7:3(6:\,13 MEM62D(@;"TUZ+X*+M4665]L37-*G13 MR/CI1\RL,A'A$V?S=!E;-'418KWP7/G7#(OA5V_P;X(8U)-JM.-SZM]9;= MW'(@T]E<*28O6**BOX"*D-
+%N"DBK*YC'C>]P*!M#,!-ZXA M*$Y,?=$TVRYDZ^!-'?9*F1]4355KH](%AI",HI!S9] "1EK;8 #=]YN/B-A MB$'52MZDMT8TRQ!WM()HN?]P3N&PRK#7DMFT7)GIPWK6P I05"*OSAOF=ZL^
ME6<]E5LQ4733D8A8M9;KDSIQ:O:57[7]T",FZ,N&>*CLZ:MR ?P<+&^R0HH][6R& EX%=0WE0.3RCX[G&W@=ZIA%[ZNE;II2$KS13M?
MTAM)H:%D>L*MH+67_IY27&)68J3J4N"ZIE'Y\%26#Q ' ,"O\7BR15.IYZ&"T*67P71#;&!Y=X8O(6=B8 MTL <2!JO(1?3CB_G5+ZK&MQRCL;%I9:EK532\%IN^HL@M4*Q?_F(@8CHA$]L/
M26))VA$S-C>QO8F\'[E^']D6/74*21K[CC4>U)$*]T!$?_SHC#M2/'T9EE0 MFUOO2;06^X3Y0'!>K?1^4T(]"FWLTT(8%)LJX-8B (S#]>94?$2=PW%I=USQ M2L.G0J4.,.5KS&O"DE.D!+(D5I0:B@-
H14\8LKQ]?RH?EYY9>K)I6;VWDUV7 M"><1=GXD$W2;UY7$LK&OZK9>-6-/'E:UF=0(XS1>"/B^'*#!96Y!8OC^&(HG;/G Y)BTE0 ZH+U @?-^ M7 %:5PZ97 MGD_RKJ;\O8 5)7'5;^AC
^L9WY3+\'L2!SH7,FS<]&^B [HL%QD+6!(-D7G) ME2102:!,Y4TAT!0<6&2%E28X%I9M?.(W3,#4 !'6(P,G1AQNIC1$)\\1.5Y MNMB[MT3+]X5YA"W% 17)(-"O;RT@PN%?Q1I6^GFT93D!T
=S@62I0.0*1Z;-".TGSQ"(0&[:]6?BIN_M?KZA&MN*S2XJ1DXFZ,*Z5]Z]:ZZ7]AQ#J;'5!H93*YY%ZU(3 Q;J#@^>1$45'F+ 6' MIY1H!A$"O)* A6#'/+!K EN4${#$"N6$*S,>+YW@)TH)2Z!6)91%
[LO@ N6^ M7Z>(Y)O%[;VX 2Y)TN2>BDHW$\,ZR7 0Y6 [UC56=#V!\N[01 5$LFWZ8'1,6)@=G4* M$$N,O:(""N=#NWJ;&>90 ;#-$]L8U"C),.$UC15=7A3P\Z *.Q4=#*.FW%*S M >P
8GE:;WGV)S99*I?,M,BK)G,[Q(%:H=LA7DG @-+X54XHAR;]M^.1X$V/4U2>$PDRW&$AHG M-2MRNZWUKVZFF[;6]&3([58%E1H$Q](@N\Q G(/Y?Q=X-C=NM:'Q/@1V\F
M<4YV'X5P=]KXNXKOIU#F(GR&[V7@A?%@8V&F;&6E2 8&TQ+VFGMF+M]8%$W) MN 5C ND6 0)> (HUV+!4>'H$Z@O)!Y9#/%#!)FC>K&M,L&SYNM9(+6&V MT1R'OYII M6%C-E
T;&F(W2WALGB'#OO[Q7 2O$\PM43TRUP2EN0-]^D *4:RS'!K"$B:,D5/$3R<0+*C$(0F"R^.L<[(RZ\ DD M6EAN^087EW&@D09EOC]BN#L HFP/O-@ ;R2#,.\7]:!6"07@M(5'I6#FV1 M%XJGP?
ZHKDCL52"0B8DCV^^5 RVN1,LC"O+&>OX:M,9D@&#:0HG*WOQB0DO 45$5D$T@IUOVE?/8CD.2"KE27LF^4IXH/T;3^ T5 MK?'>]!TIQ1%CC3&19

+BJD[$)H6_ZRD#5_4A5R,_XB'M1'NC>EF]V0YB6QJET 0:%#]?S+GZ1KCA]=8 M$4^4#?"84#HB M#T1L.W*%OY%TQ/(]OFWVN+B8. E5\ALRL77&*=H\D<6")0(OS0E&J "!21:= MD+:2[94>I5C)P,\1 @FI%M0>\%#;&5\5!(GIV%MQ=%E;/+89H\<^@9AI*A%_M(GXT=9&(_ BC?=?,RMI%B-H/Y" 1H\[-D-U!?U<+)HO?%ZN^ &AB4A4NT9S] M-&-0CME3?!&9$=R+?GX6<]PIOB8SC-B0^\FB0I>A9\4+H4$'.V)@;VO;]Q>Q MRIZQT" QDT1J$7*=)U[!ZWIXB0^O%I1S#..>*M19@4P]IF[!!FW1]QY%K'@-M\G<[^,]B0S^*S%')O<:MTIMGE0GW[V!VZ>#5\.1[V6M_44(OEA7DQ[E!.=;#,G0C>L+$(Q5"M'TZJ8WM=47 +(9MKAL;8-&US;M M7-WT1P5K0U7DX3CK38>GQ)_H)QY_[OI1N B<&]E8,>-_ET *N,)Y,.YB,^QN!OGE% &^)7/'/]W?]=F7 M'1=*IYN;;,H,Z:=NYQ>UT2%=NT6#D;-4] (79.?$GR MV%99AA&M:LUST1,Y<%2L;+0Y, "R1-.EXCAGU+'"E[XN?-&%+[KP11>^/' A2^T2EX^FCW'!)P&]G8IO<-[%QH6^!VN MZ"\8583[T" 27)P[(CKA HJE.G*O >Y5R3R$C][UW#$#F5N2UHFP:R72 'V$ M^PF(&8-P(01&YACY8&C,[;4IZGYC!X <%)Z45H-G/ D&;[',&)R=@ 4064E^ M7-8[T])N\R_E?WB7^8//@9BPEH;'-FS"7 9O.%5& .#14OF["/:01P2Q8Z+^ M6SE)V5]QYW015]4\A$N9^ C.#$0D/\-:=B YC[\Z6!E1)\^*L*V .G,NC81 M%,&>*14"]* \KWE12*@+^+3<6)VV\<%VZ*6[K$G6D4A03/6]2\^A21>'63?* M!9B# 9-3^.A[$'%/&%, HJR#G0^0+W#VRER[.%0%^;/;>X!<"Y77YD(9(Q@ M1D-@9!$6O6MW!!I4\O9'^6(+"0N&/9=G^9,/2&+'I1),C/^LO):J,Q8"(0#D MPRH :*:"!N5X[=A;DF5*F3X*@LM*'3RB+YRK%N5'%?:,I#LE[A,/1HLQU&?M2 MX8BY(O=ZPU(%*@$G0[-'>A;\('KF*(-1OE!KA,;XIOON1XF*9L(S1*GY3?K]>RF\/9N!&U S.DUOLNAN4=B%K,B='FU0]O#2]F-^F\?F-\7F%> M4A;=>()@=#5*&GZP@SFHP\A/"KJ.0459H2QUUD"]S)+] 3%0&8-IX8R'UEV'=@K*+*:N-LIN> MD+++E5P:0KK'@R+1]:.\1)M2]X'$G7O+ WV;W(&"LEEX3G(JO+$P&4 M9754F $R[=@"3?)9I+E0)FDZ6T9$&Y+!Z4ZA?;0&;=8=SA;#@64RW<^+N;KYD5N2PKXL:>\0K MOV"C>>R!DL@D;?]LP"418%?)1KL.>92W-*0;W?(#2BI6U+!,[4US[K&(^/N M*) &! J>8E!>!+NW@M=O=KN1XR0 M_SB'1YF.:\1\,)0H 0C?Q8YKNFT/>Z@;?< H0 _9\D7BPQ8&T[F M; G?#X;M47=4^*=,NUOX^[)'=;OMX;3>H\I /QSH13WH[HB:3R<9' 8TXBW,7 M\"*Q ^YZE]E' M*YLDC%]-VI7TVYU^F*+4]*MO)X^QA?8)+33L&&)U]-W.G/]Y[WN1:UV+%2_H M_VVB D: GX<&U;X/$8'[#VG,J=K?UBS0.4Z+!/FI0$B" SS<_M5]4Q;YI#9>.M"UBO,TO!Z_6+?,(K@P/3_I\K^V?XOHU6UY877HMOQ=7F_<1%'%W=#(;MWG2<M*SCGKLO!3@: 6NN$RO5AE190]:F6K)39]]Y])M9,K)E8, 'QS_+%,O'Q M;9SQ.=DXM5T>G(-RABZ/&F= LXWG7+7O*]]9? -9OM^0TTZ2,VZ/AR?#$,7Z M[;=?7QZ.-YT<=SRKIX>F*ZN,).D742L%!6SGPO\5.:<)IPFG!G M\2E-N,,0KO$P#%7\'2,6\SU=W7B0[C%6@H 2C#$=MUO%]0C(L0T/N#] MYE4WVX-?O^TN.+8+-/4&FPV]A=VB*\,.PA8UH(3W=>N*Q:A@WD)V\2 +I-U M=G/B]/'HX]"RIO6*#]'703,'9.+"?R387D1\G7@WLI3CR\H M([X?:5Z,;BEH'TNKFUO72O]" ^61M5=2[NAEU6M-^?FCO7CGVO<[ZM M;M(2 M2 EOHJ:KQ4F%%HR&]/-29>.RQ4/+QH5?&F=K%0$OQ"S4>12=@-*$,XM/:<)I MPFG"G<6G-.'V(=S?"+I'HP5MJZA3Q<#1B]IV41HM*\89B93:,0@C1:DT8). MGWX:+4BC!6FT(-U)?\CFGG'CG?3#SN#]IC=NC=',../U.^N?+RFC),G)/TD K MFHDU$VLF/IFS?+%,?'P;9WA.-HY&"VJR7T% F_K]&"-%I0N8*?/"-"Q: S MPN'PK5ZG>R((0%W831?.3I1.JA^//IY+U,7C$]/%NE9%% EHPIW%IS3A-.$TMX<[B4Y<5OWINR !!#-T;=EC27(X1OP6Z_O/UADVN;@:=UK0W; B^Y-2;HS=$ M4+6$:PD $!Z4E@HM%5HJM%1HJ7@14G&VUN#T0JQ!'0K0,11-N+/XE";<)IPFMW%E\2A/N($@!PMBY1M/^37W.-OVG:CIU6F;$1-&,54/IG?_O; M%%7&[6$/I? =9Q(PRP@IPS0<%%,-[R%,?>998=&N#1#]\$,#"*@!!T\?L&M_K@P_FZZD>D_Q2W:;>...>.3YX6N%S*CVS.NWGNKE1VNT&ZF?,![6"$\@+ES MFW%+VEA$?KB$5UHL-&TG,'QV; KTEG!!!['D%M3,C$<"DGM-#(Y-L;FED_QZM M@$+S%%,(4@P'0*O\2;1CL^=#>5;PM#N)%\Q9V!61V'Y5[;]4COXR'8L=]M M(G[L#C(S5?Z+.T(OQF;=X6PQ'%@F,Q<#<\0FX(@,]^,AF\]&TV& \ \& 2OY MI:6?R.]NY[YS/SSVESEM^8S]/Y%*#PJK0"0L6.'@I[&5%+1)H3]5]1$-]+ MIU(IO_F?F8]*0]UZ8&!3R610-"/&I7@C!SVN'(EXW1<'[R5US(^N /V^> E M=] 2 :H=T IP8 !%[CDL?)F:-LU05&8CG$7PB^X%GG%54C$K-=G00%ZXAL[MA+?-M[D>(M>,0.WEMK<%%DYZDTE@:/5=ME@#+:\4R'=!SN8.UX0 M^2SX 9] YWCS/^,H2K?#8SQT\K>A^!T^C05S]0D$@A6E\ M9 /(] $^?F<&=K"ET$VKU?,1+[U$L]AN(S#58O/YA@\(RHLD H/1 7;!4N$ MK8OX.T&BC4R?&7/XZ=[S"?X"#*.%YSC>H]++4TVH%' T1 5NMN>F'68G>]L.W M!S%BMUI"1IP&.$3KZN8+>V".T7UC?)W!4Q\(LQVUV"T.+ID33 [OS:G-D.6'OP&3A C-<^.-'<$FO[?]>]C;?)H M>P5'VS(\AW@A%U#<(XVI8#1,E"F3^Q ,;5F[ZO>?=RGP!CE^<.V?[WLSSR;Z9/:XI8!J?-]#/VM M#&2 \U04.0X!A@K* 2&\!>%Z]?<>0SN[+\Q_G"]G.H16@=O3W@Y^$-X;?QW M@"<7K=9H;""# 5>L!4\ M^&MP^V0D,V7KOU7!!N(NZA@Y<,# +4VZHMO%C MR0*6>BARH(E>#['O&>" =W"LP'NUP*1EN;6*^QP9JAJDGQ(P,#ES@N;"K M)\-\ !<=]]?.&5#;&WQW\K6S(H=]7<2F'S=#;EWK2\+'TB;YZL86"!D@/ #] M!09BSA0\5^/D!XHZ&1$4!,'M!J -5K '>(HJ^"O%;%,,%C+; -ALFR'5TB$;MGGB4<1N*S B\O%W'^-$(MGB>+2ZD7M>VB-()GOF C&Q[6"X;B"6,5P=N!/=>IIN,]&MK^E6DVJ4\K(? M-N=)- H\ U!-(POU*!07O;CG69P&O]FCR _2BIB+MG@YQ=WM7-]UN:SKHG0C4O([" 7@VMEIQ@CO< &IZ8O:6+RW55OB;<67O* M$TX3[]0(=V:!ZR]$*C5\K6&H-/# H6S/ K%LSU%3M]<&$M'RK.59RO/@"/&6M<6/Q%BW+6I:U+$M9W@(6]"9%GFA9UK*L9;EQ61X=R\Z>7HB>K,F.N"D"7<6 MG]*$TX33A#N+3VG":<(=@7"E.&BZW[+H]R?:1:@7M>VB=+]EWG\6'=RZWU+WM6^1^R],DF^ZWU/\6NM]2+T[W6OXXEZ,[+>MN\9)R0^,CY89ZG1,:[;VCL.L^ MF9R%2=QB4G,V1C>&!N]&TQ!V;]I3$54M<_P@2-]('2IR7NQ4K<8;KW MM[LQV=C66I_7@=".:\XE.;<)IPFG!G\2E-.$VXDR+ZC0\K =0 M7!R?#.^64V^?,O,F:U7)"S(H!G8&@V.O8N\-%3%Z=2>YNN=.TRG-NJGYPB,J MLC^2E _U/T_=--7.7DJLZI+C06,K%1DP]\9H6P<(>T,XI!:0DYIM;XWFS0K@(5,M(5I"SDA"%O)<.TE(=8?C,,?'7H6<\"E<+ [V. /G2#)CQWC&#P'@'#UBM M/-R*- ^S93PNI?G2>&0^,^P@B.#[MHOO@UP(6L; M/^"0$JG*/A[-/8R1P ,DQ\H^T;#\BA1K2&%3+6< ;>93#XE@6$,N UC@>+@O\-DX4$A@FD*(P M"$U:=-OXE;G,-QWG]06T 3(,0/C%8@# =KI!@^05DH' W^!K:-K\M$[EI MR0Q8;,5/BODKX]&+'LV$41,B$\R#**9=XG= M(W>TZ 6X 23@O0NL1N?IT8G XKT5,UZQGVOF!NQURW!9*!]^)VDZ>9_9CX*]_]@E)1FU5M.G4G5I;BSWP0O M?'6 LSFP'M#^G0D"\X?K4 X#Z@3/KOK"!X*3T=>]@W@->\<^"($]4&-CD# M5;?&/?D1N]H> ^W$M B*&:@ !QX>6 R;T?XA5H'(&XR:@\ZQ7 .|:MLT Q66;+&FZ&/7NF@./* MMBR"FZMG-5?,<(BOF=^7Z M# :?8!;EKI0@?:<$Z1M(7E)/!*P:L9I^< .D]["OQ8DVEQ?DR#\G+B:?I;D) M2J;(A(X-QYTTSC;Y]%X]PA9JGW,7T8K1#+N*:(F$XIFSH+8;/.!N\'!RU-;QM/<1T@WHX=3%]3P8NVK=IV[9YD=T&:VV3RkYK,&B1K2,ROYJV^\4+@L NW(DL M9GUV/YJ^"Q\+BB1U>'73[Y '97H!]3TGY"9L!#1NX-+>LG"D>#)/9]-PGIT;M2L[$R6B>0)>D3"O@!Y !1=G" ADUE09HG!=VULN;DPCX,YZ4[49$SE0<3)SV M< #LL/8"&S PAH+T]@-+PE* I_+8K.=Y"OF#/85A>5?V6X>PS$BC]UAIMA+ M^> 23TK4[MGUS&?FG]?F A;[OG0>S:< ST#=)6PQ%B $>BXC1ZKB#<,N5.'9 MZXJ8=*FI@2-E+!)9<'04RN<^6HGR'[R5US+ &"H/U) -7C#)1*FL]W&.XKV: MHTB*=^^2:,6K]UPNF?7Z+"A 3WQCA "V^1:2]2IRS%T9=,<8RH6UX=#BY)"]:>/QB9WKWM6N]:/;(&!A<,M:FW-(\('?/==/W9;X M?9$\FB]=^ZZ^(!3_PMBC()8TO*9>T,6\$Y*,$9)+EC *>^F7&.P=N^NN[^=)SMX%/>&FEWO8;3P@^L/(LY2;]99YULK\&T8H^&[PO7D36:3QN=WK#1G)%O4(7 M/-[\]'V=P'UK\,]B9L3O\!M@43=I('&(MS5M2I.QJH5BQE<.(N M[L>?:S;GM1(86T1]!CK20SL?7:F#C]FH&P8HKM4XE]^PV1<&IQ-D+.\,IU#& M>]G+77::P*7]'=\2?$W*>11[@QSBV(\%&R*^KB=7-^-.SHG]Q;@V:]]T>MB5 M3F&ET_O*"WILFLS9G8U(8H55$R&^RY&Q$QNXTZG#FC^K*GH$"OJ_L:* "=F M^C%S#CI7- UV/QLU2:2H;"TY;[V!M731\>CDUH(?*NI(>TD7V'<[^/-ZX3/, MG@% @N5N^&"Y-Y$B7Y=E!> M<)5WV\%:W\REB9\V3-" M,)!@P?S F+'PD3'7<+"=(9"1(Z5.8VDSW 3GRR?\FXTU^!25H^>K@26UT#_Y M^K8A[GP$[&TN5W"$ &]QE%0)D6+:F@KXDT#WYZ0AI(%" *,4I(/ 4F,$N0)M MQUM&+Y]"A3*S@B?>I-+Y0\X4341)@8$O06-BO< _=/^$OYKS.7^0S^;,IHRG M\LNU^13 QL-<$[Y%(A3'7:] [25%,E5DM^# >A0& "I:>'UY3(P=\ M#L2(?U-T8;"?O!C%6/C>*LOTI#;@LS/O(OZ;CSTHX=,W![0]*N%6%PC M?R3=: GP^V#(+O3*+-R&XG?X\'107CZFO M9YH#2)&)23+O;]4=UHZCM(`TCL"CQO(\Z;4^&W:IQ -&DW1G6ZQXI[?GH MMZ?#7F.-*,TD%VA1 7V2"Y<8#+ -I]-L8=9?+AT4F $ 69++2"YM68CXLFERM!"RZPH]B)>(V^/R6;,>CJV5%T?1H*%OOS37Y&+SS%P[5A:U% 5R5WB)\1*/4 M0B ,HSL;"!G4!N3*0Z U5*AZ6A@2==[N0IJ9%O]T;UL4S.+$(35%Y;K\"G:74 M:O 5]X+:?3;HX0R'K4XWWV=SI')N+01:"+J="A"OAH5@?'4SZK5&O0HA.!7H MR5, -KW5.H+:,O%GR:N5E^8>6+ %]%0$8)N>K ,1@7X% E##(C"YNNFVIM-Q M,]? -GU]^]#%05>TS#=\T%/P!UJ=P;!A5?8L%UN;R)+.CK;IM1&'RK*+00ZNN6P"BH:VZPQI[T M=/[LY]S'7!CQ]-OZBPA0X&:'1447C5 MH$*\32C]02$T -MA^ \0CUN%WI6B4UMJ1N C#EO=;MY()?)W5G;MT+SPS.KWFMN*VU[]$X;G$:,$]U&>8#K\ ,<8V8A\ >'RG"^%]TDG!!HAUF5G#7:WLWUE] ML9UM&4Z>CF4 &%Y*Z ,:^>N-NK"//T6'"?R# M\&2 PVH^+A9LG00WCF)N&.%,P]'8^9&\^1RYS7IKG1YLK5W@W';^$S->*XYN M22] MFW[\EF G8SV \I*+7WV^L<;+\];#W-B^D>9W.PI?:O;D::V$@>3:V& M//5D#C6LY4S[5WXHO8ISI5RV$;4BKOVE#E?6%MV)8I);N)$)SI](&0;8WIWOM[FY>I^R[T&'%0FUW0\FO864[3H^L F2V9%#ONZ^ P\O;#AUF5?X':QLMLL04L>#W)HR3N^ U/]= =W M0&H^ @VF'+: SJD/O' ,B KC3GO0;PB\H-<>#Z>GAJ@ BQIM?KE&5-"("AI1M02,I;$2%9I%PMW*' =\[0BL\#@KQ62,WUB#75[:0*4;R'4#^=9]%A7UJQ76 M=)QU^M7SK$?;<>IFM\=#:+,<3"K*;S6L@I:*9Y2*0>?(4C$BJ=BIY,.X4SP/ M-.OS95:-?]MTF^N,L:QP=C<+YX8C&@1R\O[7Z10A#0:]PQN9FA>:*Z(1#"],"-ZB/]G/M-*62TF _MGV[O.U ;;KC]E#XLM1:DB.&[5S>C@O96W:AWWKQ3H3UWX9V:FI2#9O3RII;N MR-/M1+]=Z'16\>\LW-\.ZF,(:3QHR.G5C7E:DDY!DFKZ%(U(T@ EJ3?:K3\O M51S5Q!ROL^W6NZUHSK-S]4;[UN[GT0V4)6 E69I9MF.,3L(8F-QJM(!J^3KL MQBQYJ:>*Q&?C*YN.IN::4ZA?O_0)X2 UHV=4-,'-,$#:K:&OVU@(Y]H'C > MF0^R-\KLFF^G1@@-F-B1!HN%VOYX"XP3(/++K.N3?C9O$?17)G@9,!GHX M M(L=P[4-CE-FF#E/%56I@P*$$;Z>#0[,A52;OE*]#7?X&W%\ DG6 W==*UMDI()VS:VK+LP[*" ,3*54J:!#;A#I8>DP[6"O:GY,.]=#O%,M-G]MP6]ZNU=(Y\E44A@]I9UE8;0%]8>"Q U M.!?'HHYU%73NFKZLJI%==6TKIK65=.Z;OJY T79BI?A\N@7&FNL(.1EQA%+M(O(2>4=PVF]@RX, :+H,;#1IA0O3NVX8<8K8Y*-6[Y1+H;4$O!P*(FD'U(" M!B !XU: WS0\ \NLS?FGZ?NFXFL^ODU^V!S;'X2_U'=]1]YXMRSIF*!G3F5@RTA9X<@9[LMCK3?/+F M.$RDW9-;LG,!TR?V6L>5;?6' \//>^$5>Z@*P7 MZ E5Z+N[:+UV:.9SJ$'VS??N7/U=0:;I/*#V][UJ--MS+4N9OR#N=8Y@W%7 M :HMQ[W8:PM-BP# K8&V)1NU)4'-^I[C4)7.C+EL86LHA":-RH^KM>.],?9.MT'97YN\C\P\'^:"31DDX!6.RJ6/&81"MX?C HO5,>%YL^RL@1]Q>^BW+YQ MPOY NN[*\1R";%QOJ^OXWY$46Q-'C/-J6[W&Y[Z 3,--WC3P7F ^I[&. /G2 M#)BQ=F MV[K(^F[?1LM)4G G;7!*R?RNDC#&IOU)+S^\15VS9\T#A-J MC2G?[R7:QB&F P]+/-3@[K2S0)-DNDR6PFV"^4U(%*8HD"@UQ.'M=(RHV6F MF=AH S(SN+H93EKI:7[L<%WXIAH \]3OO)AL1KHB463((M!0)0"(.&QR(&8 M[GV-F;/OD?.DT)Q"96P]M4F#MV"[H6>81K"[4.]\ M]QD-#L7H') M/]3"%)I1=YQ#OH'2Y6%Z^/=W@=\1CRMX26\K M+)Q3TS]T'#\4G>(0:8!% :<&; :^"]8"//(PY%<>[7!I M/)B^[44!-OS;/B<X$5ZV#T{W%#=UP^ M! U@(\UW'E2MQYF?WE[T./,:X\S/XK;F%V;Y&55=F;6QZ>B%[[T@+ ;B&R%N M[!D"T>$MZ[G$[V *\BM* NLBTB>8W;!V0]\T P$[%Y2!SFW!/T7R\+Q8=:#]MVQVN[NN U0VF[=%@T PN7*<]&M:#F-L$5]<7=81%;<8:W!*][19 M+/"#4^+@\ #.@?[+.5!2,^CP (]N649UE!]H=$A1>D9UP9,N?3I1 M< N G.1LU1R9=.HPNUT[)4RCKLY,L==X/XJI,KC@$BIZ5,2UG%R*.#2%F/ MBH]' 3OTBI8R+64O0\]I)FXU(&54P#PIJ,K34J:E[&5(6??@0D:8-,."QLX3M%++G;CH\2L=@4A^WT;^L4RY[X:!A56X5D13KYQ0IR0L"%H$/\D.4S@P$K":^ M]@MAD]/8#L&082;SMXFOV:0$V20*F.VB$%]WK-#ZD,MZ#'6 '/^ %-AIFVG M7T97-T5M?,?ACX8B^?3>\8F;7#^\'T'0:B>;KOJW#D^DR^[:]-C=+OY"[ID. M#H7]73M^H65$RAAS/C=980PCR8%WI^6$2TC1R=5DY[,[CROZ7$!XU%#($E: M1K2,G*BWMK.()&FB1G]-Q]C6;?AF MR S;Y33',RSM-8F;2\ZB2V3<:4][4;:#'JC]F0\,J+-H*)X\;S*$&^I3TFI M2C=>9&'B/^D'%!18E7G/#)^M3-M-*A5)Y%X],=./7N]S:6^=XSM#@* BSK\< M*D0Z\2HI?\L) UW2G?Z(<;]N(7(#GD1R>72O;GKM06F[_S%5T^"BU/W0Q/E M\6?*F7G3!BP24'@;$8 J*@8RC/M!D/H[4/H;\^>$"R3,G.M>P]H]<)<[[7Q$ MZ9>ZT#[PVO$,W% ,\/(A \MZ<3M]W?HQ#U)&RQ49LIS;D*$"=:2P$!7GZPH@+0;^.E^$V@$W&#%#3TU4G&^ S M TN69\WHQ@"#Y,.MHAL-)8Z]G*?,NR"GHR94W\68I =8X1^QV>^.,1.0^,M]Z+79M AU18>U3/PKZH<7\\>K6Y=H0AY6$5,O%+4[H3K72? MCVL1%*4VW)Y48V/O#W#@)9:72;A(I\%5D3S]D;>KLW26"0R;'4GSS-*YCQT M.1+;L%?K*.0(S\OQ0;A/UOH,"X5?/1?S N*6#BS/OZ72POMPK2ZHRO-']])A#2 ,%T(E88M*U;W*TK8/24B(-.*"K6/W7US !A M$O]M4=4([GHS(DKR,+M5PYQDBN>]&2S!5 1VQ/$%>0AS,S#^Q=*LR$<:(NAZ2#"/!.0>&"P+M:8BILC[MA,^RP/$2;((ZLY3]_X.,P69>^RP?W4S;.>SSV(W]3*G1,3',.O#8IZU;U"D*2S-(3V<)\'9$VR2>PU)O8,(?-((A MI+*)R2,RXV!^XI$2\+K/Y@S.-GDMG*RW(A,I;.E%E7$\S/[QW M[#M?E%7$YSC7I9UO$D@DL#SWWC;N,KML7(W+%WRFYO>M?W1UT]FX_]:5= 62 MQKBD[53'F)[>)7I?']G6+XX#G5= 6*IDC[?#ZD4;5]D4KTLVOY$@X;7S/F-] <(C@P+"">AD ,@5T[,4'VV9^6U;.5\JO$VL0HL=ORZP $, MR$V%58^/L#7PAV,Y(*7P$6;*E.SIG^+WT!$F7C:CO? [QF^[=BE#C'42G? M[M<';?3YXHN). Z[;$7E+5A^CPB9/-:=90M/7VHQPV=WE[TN*$;XX,.9>C0M.Z(P. L@<%Q?H(;7UZ2 X3K[3W(,QAI?KYP M>=C+S $;]O+# C^P!?/1Z!!OH$O & /I#@*3P?@Z PZ@2V*WD8+\I05+]1PI M>#8C7+,TS-%F^W,N.MQ:L!Q"6S<>OEM6]SZL6:M^-F;S';S)!O.5Q[K.EZ9[MGX1FA.G\WP&87N(0?,'(,]A!D;C=2M79/@4 ^G(0Y-& MSU%2?QI)']>"TWD8*;FN+^AG?(8V^PM(%M;:XN5D]P;:'=BBNVGG'-\0]\(G MX]9TTA2"[(F4%"'.YTXRTMKSV=S#RY7:).G2<39/ E-^"Z[6<4$\!F#R\CE M02;Z!0\4'6PBT67'!M:[!JI HM@HJ>+HO\OGJXNT+@4X0 M:[[:H^')RZXG\5$<.,*,&YIS#"^Y]YCB@VEEH*85-P5[+)M!K'P*L'Y/>1T M@WUPX55[#8BIY:V;N>O6$P?B\14'O0'QO\7SCOTWHG3_B@/FQ?R!8DPFX&O M[]I2/(<*BFV&K-]H;R_H4+^3SLN$W8I(T<)?N50&WL0CN0LH%GY% EZ/N*]M# 4?L%%D.&[U]A_STOB1[JSLMJYE/.-@Z0\?'B>8Z9N/,>E;Q 'FE,L >R;& MP"D/0E>#39Q8 %+=\]IV;*I;3N"6ULJ6O63+F,WGM> !V6W)%[BIAS>&-. * M2Z;X@<"+!N*R ."OZSF^SZ%HY%R(:-R'!<,GN63@0GK]'P0??[OMG%;7[4 MVB^'7E&]%/LN@ * ?CR0L4I0CGUS=](>#305#"@W1">:TXP<+N[@M\%"+^H;^3;%^%G92I(15]0)0B[C(#*15KT@(X&9* MF)YJ32@8(NRX5&"%@06/]?T#2LZPHLYLU.?8>GVLPL.T&'!@@!^-AT#M.Z# MC<5)FKT2"DI>]HFF2]*WW8F$Y:1]S;52 *9'I?V?&G8FVBTM<@,+RU#$R0R M ;U%!D^S6F*VJ5O:KO@&.?EL"@2Z'5XA4))1+T[NPYG\RKQ[WUP#HQF?$T34 M KIMF;KO;U5<=']32\;S9T &?4("$[@(YE';+FK:!/3QD3&- MMPS8% < XFU-3VU;VTUYB(P1&<$$$P7;VS17AT8Z;B3(GR.U8T;463E\3AM34*AG#P+8 ?-P2E1@?G^_LC<> [FQ5)2_^P1&/8E *:\X6)+ ,^#V!4:Y;5G M-%]4PF*+71*;4I85:1=)&4808'>?]1,4)\T7ZK/RSKX#O801YI_*\6 M1"V(>4'L'U\01UP01_E>>RV(6A!?BB!6- $\AR!B;<]DVNKWFAIJKB7QI!A2 M2^)6DEA13O<M?K= *BXX[0BZ+;89EFL BKI&5ALW"$6& 3RE6V: MQ2Z!O2,'9[^NUOU];]+1%ZG(6Q)01#EE K0-G;NY=TF>[57=TJK:S)H-#Y]"+>-9#/Q/%U8UO&NR6EE?-^,IF MTA1@T%X7R7'(XL&Y3PLNW:;9=<)1@HTNVIV/1"[]]IEUZEF5\VN!V37?]/L M.NEH8V#K!L'C%RF>ZJ>:1* ^ ^]%UU'64%B#9A56%QM[3Z320Q<3-@%&%A=H/MA69#0!+!.>/<,1P* @EU>W0]B(6. 89X#D M+#T^=D65\R&AAS/C=980PCR8%WI^6$2TC1R=5DY[,[CROZ7$!XU%#($E: M1K2,G*BWMK.()&FB1G]-Q]C6;?AF MR S;Y33',RSM-8F;2\ZB2V3<:4][4;:#'JC]F0\,J+-H*)X\;S*$&^I3TFI M2C=>9&'B/^D'%!18E7G/#)^M3-M-*A5)Y%X],=./7N]S:6^=XSM#@* BSK\< M*D0Z\2HI?\L) UW2G?Z(<;]N(7(#GD1R>72O;GKM06F[_S%5T^"BU/W0Q/E M\6?*F7G3!BP24'@;$8 J*@8RC/M!D/H[4/H;\^>$"R3,G.M>P]H]<)<[[7Q$ MZ9>ZT#[PVO$,W% ,\/(A \MZ<3M]W?HQ#U)&RQ49LIS;D*$"=:2P$!7GZPH@+0;^.E^$V@$W&#%#3TU4G&^ S M TN69\WHQ@"#Y,.MHAL-)8Z]G*?,NR"GHR94W\68I =8X1^QV>^.,1.0^,M]Z+79M AU18>U3/PKZH<7\\>K6Y=H0AY6$5,O%+4[H3K72? MCVL1%*4VW)Y48V/O#W#@)9:72;A(I\%5D3S]D;>KLW26"0R;'4GSS-*YCQT M.1+;L%?K*.0(S\OQ0;A/UOH,"X5?/1?S N*6#BS/OZ72POMPK2ZHRO-']])A#2 ,%T(E88M*U;W*TK8/24B(-.*"K6/W7US !A M$O]M4=4([GHS(DKR,+M5PYQDBN>]&2S!5 1VQ/$%>0AS,S#^Q=*LR$<:(NAZ2#"/!.0>&"P+M:8BILC[MA,^RP/$2;((ZLY3]_X.,P69>^RP?W4S;.>SSV(W]3*G1,3',.O#8IZU;U"D*2S-(3V<)\'9$VR2>PU)O8,(?-((A MI+*)R2,RXV!^XI$2\+K/Y@S.-GDMG*RW(A,I;.E%E7$\S/[QW M[#M?E%7$YSC7I9UO$D@DL#SWWC;N,KML7(W+%WRFYO>M?W1UT]FX_]:5= 62 MQKBD[53'F)[>)7I?']G6+XX#G5= 6*IDC[?#ZD4;5]D4KTLVOY$@X;7S/F-] <(C@P+">AD ,@5T[,4'VV9^6U;.5\JO$VL0HL=ORZP $, MR$V%58^/L#7PAV,Y(*7P$6;*E.SIG^+WT!$F7C:CO? [QF^[=BE#C'42G? M[M<';?3YXHN). Z[;$7E+5A^CPB9/-:=90M/7VHQPV=WE[TN*$;XX,.9>C0M.Z(P. L@<%Q?H(;7UZ2 X3K[3W(,QAI?KYP M>=C+S $;]O+# C^P!?/1Z!!OH$O & /I#@*3P?@Z PZ@2V*WD8+\I05+]1PI M>#8C7+,TS-%F^W,N.MQ:L!Q"6S<>OEM6]SZL6:M^-F;S';S)!O.5Q[K.EZ9[MGX1FA.G\WP&87N(0?,'(,]A!D;C=2M79/@4 ^G(0Y-& MSU%2?QI)']>"TWD8*;FN+^AG?(8V^PM(%M;:XN5D]P;:'=BBNVGG'-\0]\(G MX]9TTA2"[(F4%"'.YTXRTMKSV=S#RY7:).G2<39/ E-^"Z[6<4$\!F#R\CE M02;Z!0\4'6PBT67'!M:[!JI HM@HJ>+HO\OGJXNT+@4X0 M:[[:H^')RZXG\5$<.,*,&YIS#"^Y]YCB@VEEH*85-P5[+)M!K'P*L'Y/>1T M@WUPX55[#8BIY:V;N>O6$P?B\14'O0'QO\7SCOTWHG3_B@/FQ?R!8DPFX&O M[]I2/(<*BFV&K-]H;R_H4+^3SLN$W8I(T<)?N50&WL0CN0LH%GY% EZ/N*]M# 4?L%%D.&[U]A_STOB1[JSLMJYE/.-@Z0\?'B>8Z9N/,>E;Q 'FE,L >R;& MP"D/0E>#39Q8 %+=\]IV;*I;3N"6ULJ6O63+F,WGM> !V6W)%[BIAS>&-. * M2Z;X@<"+!N*R ."OZSF^SZ%HY%R(:-R'!<,GN63@0GK]'P0??[OMG%;7[4 MVB^'7E&]%/LN@ * ?CR0L4I0CGUS=](>#305#"@W1">:TXP<+N[@M\%"+^H;^3;%^%G92I(15]0)0B[C(#*15KT@(X&9* MF)YJ32@8(NRX5&"%@06/]?T#2LZPHLYLU.?8>GVLPL.T&'!@@!^-AT#M.Z# MC<5)FKT2"DI>]HFF2]*WW8F$Y:1]S;52 *9'I?V?&G8FVBTM<@,+RU#$R0R M ;U%!D^S6F*VJ5O:KO@&.?EL"@2Z'5XA4))1+T[NPYG\RKQ[WUP#HQF?$T34 M KIMF;KO;U5<=']32\;S9T &?4("$[@(YE';+FK:!/3QD3&- MMPS8% < XFU-3VU;VTUYB(P1&<$$$P7;VS17AT8Z;B3(GR.U8T;463E\3AM34*AG#P+8 ?-P2E1@?G^_LC<> [FQ5)2_^P1&/8E *:\X6)+ ,^#V!4:Y;5G M-%]4PF*+71*;4I85:1=)&4808'>?]1,4)\T7ZK/RSKX#O801YI_*\6 M1"V(>4'L'U\01UP01_E>>RV(6A!?BB!6- $\AR!B;<]DVNKWFAIJKB7QI!A2 M2^)6DEA13O<M?K= *BXX[0BZ+;89EFL BKI&5ALW"$6& 3RE6V: MQ2Z!O2,'9[^NUOU];]+1%ZG(6Q)01#EE K0-G;NY=TF>[57=TJK:S)H-#Y]"+>-9#/Q/%U8UO&NR6EE?-^,IF MTA1@T%X7R7'(XL&Y3PLNW:;9=<)1@HTNVIV/1"[]]IEUZEF5\VN!V37?]/L M.NEH8V#K!L'C%RF>ZJ>:1* ^ ^]%UU'64%B#9A56%QM[3Z320Q<3-@%&%A=H/MA69#0!+!.>/<,1P* @EU>W0]B(6. 89X#D M+#T^=D65\R&AAS/C=980PCR8%WI^6$2TC1R=5DY[,[CROZ7$!XU%#($E: M1K2,G*BWMK.()&FB1G]-Q]C6;?AF MR S;Y33',RSM-8F;2\ZB2V3<:4][4;:#'JC]F0\,J+-H*)X\;S*$&^I3TFI M2C=>9&'B/^D'%!18E7G/#)^M3-M-*A5)Y%X],=./7N]S:6^=XSM#@* BSK\< M*D0Z\2HI?\L) UW2G?Z(<;]N(7(#GD1R>72O;GKM06F[_S%5T^"BU/W0Q/E M\6?*F7G3!BP24'@;$8 J*@8RC/M!D/H[4/H;\^>$"R3,G.M>P]H]<)<[[7Q$ MZ9>ZT#[PVO$,W% ,\/(A \MZ<3M]W?HQ#U)&RQ49LIS;D*$"=:2P$!7GZPH@+0;^.E^$V@$W&#%#3TU4G&^ S M TN69\WHQ@"#Y,.MHAL-)8Z]G*?,NR"GHR94W\68I =8X1^QV>^.,1.0^,M]Z+79M AU18>U3/PKZH<7\\>K6Y=H0AY6$5,O%+4[H3K72? MCVL1%*4VW)Y48V/O#W#@)9:72;A(I\%5D3S]D;>KLW26"0R;'4GSS-*YCQT M.1+;L%?K*.0(S\OQ0;A/UOH,"X5?/1?S N*6#BS/OZ72POMPK2ZHRO-']])A#2 ,%T(E88M*U;W*TK8/24B(-.*"K6/W7US !A M$O]M4=4([GHS(DKR,+M5PYQDBN>]&2S!5 1VQ/$%>0AS,S#^Q=*LR$<:(NAZ2#"/!.0>&"P+M:8BILC[MA,^RP/$2;((ZLY3]_X.,P69>^RP?W4S;.>SSV(W]3*G1,3',.O#8IZU;U"D*2S-(3V<)\'9$VR2>PU)O8,(?-((A MI+*)R2,RXV!^XI$2\+K/Y@S.-GDMG*RW(A,I;.E%E7$\S/[QW M[#M?E%7$YSC7I9UO$D@DL#SWWC;N,KML7(W+%WRFYO>M?W1UT]FX_]:5= 62 MQKBD[53'F)[>)7I?']G6+XX#G5= 6*IDC[?#ZD4;5]D4KTLVOY$@X;7S/F-] <(C@P+">AD ,@5T[,4'VV9^6U;.5\JO$VL0HL=ORZP $, MR$V%58^/L#7PAV,Y(*7P$6;*E.SIG^+WT!$F7C:CO? [QF^[=BE#C'42G? M[M<';?3YXHN). Z[;$7E+5A^CPB9/-:=90M/7VHQPV=WE[TN*$;XX,.9>C0M.Z(P. L@<%Q?H(;7UZ2 X3K[3W(,QAI?KYP M>=C+S $;]O+# C^P!?/1Z!!OH$O & /I#@*3P?@Z PZ@2V*WD8+\I05+]1PI M>#8C7+,TS-%F^W

<4"#1EQ3*&!E)')HN*K$8&5*?!%>-0^MQH#>V7G2Q&4#3AV\1/* M*@CTPD9V@P.B7\T<0]VN':4*UC1\>P7FFWX^7"2]4^"[5%@2";Q(.%@" MG)'\6(RQ[=Q'0N$A>]
S>=ZDL#,\44=*C[B9@\)%A9GLYG)06U6BIZ9""'8# ME0E^01)D$EF30-P'A*D?,S %/FED#'Z)A#!:TTWDL^1PN/E!XDR2*WX&$/1MO^@M62A 8,B^X,*)]=T>'^^6&UAC'B9GV=MJ0<=*F-++
[]@:^!43 M%[U.KY>>9T>C9D0-B$.@9;% I 6+O&]KAP$ED]'FQ UGMT!B,W]-$N5E\[W& MO?'53;\]WC"6)&9AD>\E7PQ'7Q<&'E07&\,D)]\Y<6 9<$)6G!%"OYD1>1-
5Z"PQ\)*!PM@Z&AWSPGRW^"[OJ'N"@*&', MZ\]^8]LI+UE4116,8]M4 !FKWZ^41O@F9T@=I!M%QDLH2)8*FLCX 4CV-6=U M'GH4A@TO9$NL5N5&GSM>9%% S\2ZJ3F!L2]!/AZ(1\Q 7D>
<#^' H%HQBL)3 M*L;U\A6^ #E4OJ38S@'5/3I>D!0F\4 M>[7S1"K0)$?0<.$3^B$;DP.3PH2M)-\DGB@"'H'WQFP[R?)'W$%XY%=?#'+&NMY4RV4O :48DD^-R"3.; M!34[C/[#]YOP,< 2?-
%S_DSR(A4H[A8'Z..?N>5AYN07[]K&1Q.\4#XB%]-. MZH=3D-YVP-OA'&[NE](([HC<)-RR&7T%)/H'73%\U.T ,.7Q4;RTB"##]YM! MP;3Q!T[5I$??VN3R4ALG.C18 @5'3O%0BW63M#\MN]HOM8]
M^1$U195HILRY98<<;WO 5 / 2]I9RUDI MJV72?Z5'AMX))S%E$[#(#\,.-$L 3P-8$1:/L4E$/I;V) 7;..*B$ON#I+OP M&E,I6' !]6WR=\ GTKY Y%(#(16+/N* [[AI#IP(QWR4G5!*F P5!A6S\6H1
M=^[Y:X^7]I6-NVCV+S:G"*=B2?.Z0TP!S5+U6Q3O)6?%O4ZW)*6,BI;,.KPK MC:FL5,$ 68 "US36-UD!36*$Y? I0WRMP'2.Z2=]?PD99M)!BRF^&05$MV%] M]X7\
(F[YU;1[]T;5*G)=;O16.Y#];6V+O/;*2GV8ZN4-ZGM95=.1&R++Q M9EH-N)!:QVZVG0[!4\:'%\UMKK)U8'/,.R4QQ&K^35K4L1+:1O/>Z:UJ;;/ M&AL?_E!WO)W
1.^C AJVOL,\7G3^/$L#BT]^U"ZOIE2>WF[47H(%DI_V)H, MN]UQ:XO;HDIRBK7[']->SR=>*.BAQ@V->%#@5QOG -M?MC(X3*EG@/K]'AJ
M^N^1\P3ZL#O*PC,1A\BQ>>10RB*$SG'EFO7N2ORX^&-26RBZ:PTKS$AK5#9?$ MEZ VO#.3^7,[.$7(<&/QU3?FD])IB) ?^:O9-]^>L B/.?6Z110"#Z$:/?S MPW/5",X/]I^(68W]7&.5*O
F<,RHSL#&4#O4(9=2W.761'7=.3&1Q MOD6KU^VVIL":?6G+;:[$7.7L07?M-/N=.M(+55)D>AR=L;]O4 (\:2=E]OR MNU9W;!5T;/7*.[9J5(?UC^HPW>:EV[OTFU?C;5Y6G4WHY]%MZF119?
EV@Q0&< M0(I<3!@GH"6ZMMZ!O6%],Y^($?(%F<-AOCAR.,P79/+R3I0AS!K!W?+-@?WN M5)')'U_PTAWZTD[E0@ #\7;MVPZZ;MVT"<@"!'^V@R7C70(X":.0G,8K^AO^ M\
[6T5@AY=,5[!N#Y5KM%X*.45Z36CP0>5E[",KE]>&O>/*' X.#OKV< MA.U;4>CY3^G%M]2&!9$% 7[W! Q>Q![7"(5K5OC6TZ&)@H.37PL+$ M[L+5VO&>&-8Y8L-
#Y(1FW"RO(I[70#07I#TO(WB!Y\?+-HB/.)7,1]/FY?X$ M\9$VN>7TZ2W*OC2:@B5?2/SPQ$& M,H9:U/>^!:FK(D@.)/;A" (.$PHUV+%?%TKXEV)[OYD_$1 WWC3H `C7XZN; M?&#B%
[X[(7FJ7Y?/GL45#[G,A-+^E?!<.9BVPHAOZ:FO^J]Y)Q;7GZ)-R\R" M=N?5 55.6(PW+2,^E>$D0-Q;+PA7TC8^)!UEE?"!/$Y0)<-<#Q<),_=NY1)+ M]1ZU!:XJZW%* H4" (=`BXJ,ZT,)"BE<'PH -
_Q=X;]4\SZ MY/F?(NRG^BQT+2HQ* M8+6-?\K/QI;?2L!5I\B4-K)0.WC ^(*N 75LAD\I(RU-;/%V0E"5G]AR6!I M&0 9MD]5M2CI!:>V8 3G \?G,QF-S)9S$2@=?AXWO61.]N\<0/X!5V+^Y! R
M'%)32]MN]VBQ+5Y#*O"ST^RT(.;>P%5&SKFHT;@<\"LZ\>9BB MA!PY#N3KXCLL)MY%K<)G%9!GE?>C1IVLQ[0^XQ?R]7R=C >:(.$PHUV+%?%TKXEV)[OYD $1 WWC3H `C7XZN; M?&#B%[X[(7FJ7Y?/GL45#[G,A-+^E?!<.9BVPHAOZ:FO^J]Y)Q;7GZ)-R\R" M=N?5 55.6(PW+2,^E>$D0-Q;+PA7TC8^)!UEE?"!/$Y0)<-<#Q<),_=NY1)+ M]1ZU!:XJZW%* H4" (=`BXJ,ZT,)"BE<'PH -
_Q=X;]4\SZ MY/F?(NRG^BQT+2HQ* M8+6-?\K/QI;?2L!5I\B4-K)0.WC ^(*N 75LAD\I(RU-;/%V0E"5G]AR6!I M&0 9MD]5M2CI!:>V8 3G \?G,QF-S)9S$2@=?AXWO61.]N\<0/X!5V+^Y! R
M'%)32]MN]VBQ+5Y#*O"ST^RT(.;>P%5&SKFHT;@<\"LZ\>9BB MA!PY#N3KXCLL)MY%K<)G%9!GE?>C1IVLQ[0^XQ?R]7R=C >:(.$PHUV+%?%TKXEV)[OYD $1 WWC3H `C7XZN; M?&#B%

*[/EVU2HPZ7X&MF^CQ>_[$6+*0"><Q{4]-V([O1ZV+ M;XW,UB0QJ%P9YF"QRIRF]@;[F!NWA.#P4)3I!/6^Z]\SA!PU[IL,A)HN2%TS MCRK+L?XRI"I;X(3 >RT@]TNT*
&R4H"@IH$EG]X8ZLI%AR:#&PFVJ,%>M/-9 M?M6J1V"*<8H;#=+;.BLN9<7V%UY1I3O6^2JK;>*!5VTV1\S,/-?A JVIA) [T*? MZK',FN8O>7]ESS >Z?]L E=@_3^KW=MXF;+%0B,HK3X#[@Z]#BE?
U@'B/:D63 M%YZ7[X6]B]@]@QA;A1*R#14X40"R*F(2\TC0O3,/4%L05LS/PS_9&;Q^E6, M92 I\$)M\/%*[B9XCR[B*# ^@QKH4&XZ5,UFEO>_5R8LYL)>(0(+:)O,9R-N< M&
[&D/U%XH>PBH4Q_9+8M;NJF3(#OI2-@,;. 7%KUP/Q&U&F"S M8:0BQ!UQKQ5; [V^TT$-HW9(DAQ(=*11(5/473][L5=.$ZWA]'T#B1 (TWTK5+-P_B50'YY?,81UE[MZ',&X3W+0KL" 2>1Z
XB>HRG=8GWD"/5%L)1N/"EAUV &XDZIQSWS!/=[[]+ M:%8\-"1)Y,W31$78Y$!5SF?V9EH]N4$EW,1R) -6HY>DF=1SX5E+BQ#+/_:= MS3+-SP->O6=0GG]Q:H9!"$ZZ:D3(3:*&RX((H-
^]T3SLY.F$B"%/ M)B:\)S&Z<0H6"^-J87A;8C$4BW<-&A0601$ AVZI=BN7SY."G!1'4 Y\];BE MS3+#]%!>7<%)1+"#6XK#X[L(W+X(1!$7KD\5N/.RCSFBW4I\@VU%[7Y?
8KE7^ \@C(7:)T9@B$!0M 2Q"4M&W#V?-1?N<=FJX,IAXAH MC8VEA4D@$@C'1W!&M=R:P[?GN_$#.ZX9F^E,&7QJB5,DT"-6W$$5CW+57]IPB MQQ'KYCCA
U'< ^,]^MR>0*BBR@4EN*"]RE3X24&1E-R(X"TFQ_^31EY,8#58 M3)/AV0H(4_+3$N_97B_77R(X%&SI2[)[O<>4:"R1"R>5*X?)<)7#6! M4TR.([9:9QWW+BP"2. ^0V:@$/G0F+\/BQ&D6-THR-
W6@3E, ^G9M,(=I;}:O_]HV M&D" -QW6& ^HQB(*QGM3Y)V5K,(M:"+VEVJE?\"([*;89O MB66QU]6R> ,:HX:(W-0=3^S@@G@8 1G6>..>1D5!?FCDO;K1'IFUI[C25,["C M#O]7XS
UIWVM!:UCJ3UIG)9>0U9/ 7}$3V7WGNNRZN?/__R)G-]# M!;A0>%UN4K(HO-2@$^%*(GMOY)M2]0JTG M3_2D@^ _#F.1!(GI(#0Y0?!PAT2#'$*7F DRS"%(=OX)XAX M4:*?$B?:LNE&C":KP)=T'CN1M\98U7/;2"\V]
(Z[Z<'51]6;': >U3]7ARD15:YFPT/?4Y7\M%Z^7" M-@?369UP:JU"W1;X<9^B<,%CI#EAO@%#W'N.O$]=8"NZTG=R&#$&(WT%4C,Y M8\\ZT'52TXH4C&C3V6.9 \MJPG&\972;#>WG;3[5GG*3-
YPOS)<;S(I%WS@B M#I_*ZVB'*1N; WU;XW 8" ;80;F?9@^A(G MG29O-I]YS%GD+&F_YH[S!#Z;MYTUW771K M;-K6<25"5TXXVQS9SXRMM>]X\W<>\(CYM.$P=^4%7IQ$!+%^7:>+U0@6#
[@24.= =$PJU:W M>,/D-&IH?:)6$[TDI"0#TZH-K*N51"O)-2G)<&+;.:N/H:B712G)52C(P]Y-Q M&Y7D<2BO5H%:V8T%M6*K$,C_IP"R"A>&]Q@7F!X0<*", P^9S>*8)S%^^8/= M-V&]E#'[P1K:]
^\ R!9\:40\7G.'DVW^ MQA0#C@N#^^UQ:?_,5:.&;M7!XGK"0D]"-#:0\XC%-$]0TOZCX8([[5S@:/$ M0R+U1+#XE9]+/'V%S4*DTV?
_(HVL03<'GAP\DF1_89>H4_[N.VB5'JBZN$)19)6L.:A[&OW19FT%@+P[!S)T6Y!PNR\ "^&#$' MF\\"IX28UT' O&EO/.[7!LRS>M;@1(AK=F]F3TX% S>]!RC7MDD-[$'S)C6S
M9IT#$*OV4S5@G@:,ZP9@WE'R?6W 6\I 3 /FM8]26F U8%Y'8- TY(Z=W'-K M.ZK+,ZQG?R6W T"OKM"DH\#^B:?G:U5=/6?'CVI6]%CRJY.RB-NT*:K%U% ^MSY*R:WJ]/57/GFKACF:-1 M76] \^8*-.
<*PC74R_18D4I=G^71HLG]<8K<%/\OID.*NL)R=/0 YG6':T3 M6B>T3FB=R.XXF-7MR= :H36BNQK1REVB0QU*P\;V#T1\Q5F?O08%#1FH3?/-E'M-, ^]'7)(P[OC(T(@&0N;AK! M6N]^=M"
(1)O2R08ZK WIO.T78%=Z_7[]_HM9:S)[_)KZ@POX^[VQ7;=[8&]7 MP;#>$W12)YG4XZT*IGMQY)M>9;^4/5)S'II5O:TM6&@4N?'HE? M^:R XV66^N.+>3!:-+1H:-
'0H]%%X]7:V24N>6F":'3F#O<#*5WLEE[@22 U+ MWP:B.., YHSG3#[%%OTO0[5)3L1R)NIYS(P ,@L)LH@$>ZD4T' M.]=, U4S53-5,U4R|LAZ^ RG /HRI'#/2N3P],9W+T[F\.E9;WWW>5,Y,-&<:
MRAFM.TWES(5T1N=OKC]/TX&[P(O)F:EF3#,9HU6FJ9RI6Z6CLSC/R.(XYWC.(;IK M EG["N^Z=&C!6:)S/*WK#&B>-I^G6D^[O],Z#MXY>-K]IPT.)/S'-<>K#(([M@WI?
\R#F\7&5'762ME>;ZUVH;3VH_%F2,3+YHS6F>NEC,7BM=< M9VEDN)/]T-61A2K=)O9;ZZJKBP D:IXVEZ>S(R^6UCQM,$^;6/%Z#=61_\#B MR$44KI1S$;'.04=K=2YL?)
/[.!I1:,KKS0 -3\+_)QH?G:)GW;_6?R\BJ[(M!!A0.8%G%41>NG)// _^2Q8F#ALLO,:-A)*.0:[4BY?]5EV7SX^KLVAO:/59 M)U^W:!=L(7MN[-KG&:*UIFK9L^-=7:=.6F18M/WSY(?:!H!O[;:O)OQX0*F
M2ZS.Q90:)WS-%*TI54P!LLHJ-\V>%E0D-KX<4=93%/=+G34Y3OOT4+;Y]OI M=G:)G1W23]2YI+_3C*WE*>O(8$JKKB1L.^ZLO+HI)ZNUFH! M/P>;GY]?FI^-Y6?]D%FS'($65E)^BL)[#Z]O,.
7>+XKT-XLC4ZB:99[H]FCV M:/8T:IG=Z&WT=YX8/IRI3W!^%NMX/0!*NV$Z]WGFSW3/X3OZ@'T"{N4DY_=N_PG 4_M,0]'XHXLS+ _1ZD/.6?*CV16]%CRJ[Y.RB-NT*:K%U%^MSY*R:WJ]/57/GFKACF:-1 M76] \^8*-.
MPU;9UQ'W"83]S8/G)DLYW^)3 \#L'4.3SUIU_1U@'6 O9EER!R9C"FGRV MCOEK]<<;UXO7/MN\]@*:!SWTIOP"K&+:,J3T/O%U+KR]OA!@>;27;Y9?]^"K MO^Q^/IST1N/IK_H]I_+S?4-
9_1XH9JVA]G\^&@Y/.RFK9X_JOOQZ) 4X^YX(M'#4S/K2CXC(5Q5YRQ8U.V11T@\XR[*F!ZW]<<-]@$M^8./H"__L>N3L5+>(MM$(ZT6]H[#4YG2+S\2]WH]E_V"\7[+@:G\12;>7_V/5]_2F)[
4AQJ4%IH M- 8$D:P 3G]a"D.X)4XXZ84I=$9FG!K4HB$]L^V$#K*K?&O M[6:1\+O-]:F M;"T3-LO2 MPM8@LSX|<56IZ"/8U)<XX5JY')TAU%S2FHB/FTHE@/3N=1^'1^)'K'#?&O M^'V?
KX_]ZC]:B<0;1:./S.C5VS:DQ2Z=>-&=>C#-M?/XJ$QP:';J.9O;ISPI# M72O2Q)F=<"V76B[U">#0$X!"@#DS. ^R\IG6WWO\=!:FS!4/PGC1-OL=D'6'+N MM1:C3RI2"_^[8O!+UUCX++#'6D0?
+@5<;+GR7A 8S?ACVA@;,QL>G @X*RIV(MLY@;BRA<&?R[%^,5O88#BPU7/(I-8\U WY@/HX2+10R/S#=B(#L;R N*@P2P MP.SYGO$QC>#=6/R@/@012X,DGZP"ZX%7T+Q!%-EF+QB8@:3
(JI^&/.7\(MH%;6:.0 8Z S0:IX,:QL!4OPXC PRU,S6,1A_0N: XNQ50^6 $(-_XQA29S& MXWB@$R@N0$IXR8:SR/@C1:KPR*3SGI+ ^'A(:.(EUQ&/L3W2)ZR"=LTRCH&<\|
M<8C<9>P6K7I=1(MY'\9$([]E]9OI_C_R#Z25EQ!QQ >_T8(T]$Q=4)EIOO[MR37CMS1P4L, ^K4%EUAI41H/*:% 9#2K38C)K4)FK7+X&E2E[VXW!,6F8]&A0 MF:L!E5$GWE-4W#4N$7;MS^NZ.
TNTTX(!LLR1[;& ^V@.0SHM; -S,#BRKT@+ MFQ:V>L)F3FO7135'UNI4+[2Q_F!\]27$NH3VFDMH)Z8]NA 8@ZZB?8HY8W-L M3S1SFLF-
E^"NQU7MML95&VT'A(7G87]L[K5N;=@K3VX2]%+TA/RD:EX#8ZIIHM/'Y:ROM?XF"K?9&BUM\ M%6;`.=/BIH56/W]*=[@]Y3=WA8/OE3G%M^+GD.1,:!ZXL
=%L5B,8#BROAYZP]U#@8+$20N*47N;<(-[FX5G>%+' NIHS@"#S\D2V*9(IZD5%'D MGU8E^#]X($Y]XG=A*(71Z+*$&6G,[GC/>!?#*/"6 81@1DH MRBG)BY^P(
&;$<,ZLA$8FXFW0@&&@>#Y_\ 20"0]4 376RO@$O"56,@C M!D-2=S1$\,LP]G!FKQ6>9H[/B-B,A:>DK/3S1@\#OTTV?_(8<"3EY"IP:!, MG>) EY&:S1J4_G8.HO3MEBU@LJ^9 |
V,7HWO57"$HLDK4F-705[^]=Y4A [4 M@2[6OZ$;2%D1G^;90PB'FLH4LU=,E534I#EVKH4@U=[]%+7T@ZA-73IN?GIS9J8TH17@VCJA/O.8L\@111B%:J[K*P"U9N;$/A+0H4FEAMWDCFV!
M[WN)OC7-G4-TQQP-.E"EVTWF3" #F&L+M_R=!SQBO]CM=5=>X,5)1!59U]9, M9IO6H- :DV/WN3.L[>9H[IS+S:D-*;99??=?U:DUU]$"]>P:"BW3AL#H 75H M';?"(XVIJS?
H/35]E[B*L6NBT<;GKRT]=M(JDQ9'D8 ^\3DG']U^<,W4M<0.Y MT\;GK\T=/G&=0'M='TN7!XWX8] :5 'W5 M('NFX49@20.$Y/+#!QX92\YX=_7$ZRQ<<^DA<66(DG&/$5 M$ ^N*P;G
8;LI5_M=2\4,E]I\;5TI6"4 0A_?Y'?RUX @#RHB,!-HGT3^KAH@* M MXSOBVYY&'(@IEO/?+Z;B&R1/R>=)+%$)\K34DH;5&):%]^AU/B.\3Z(M' M M"TFGOLH[M%YDU5MY5+E]CY96][€:
LS5,>C16WO5@Y=&IE]M3;< 3C96GGC?Z*@]YZ9GH.M.I7ZDOT/O$HD#$"V,7Z?>O&2XK+APG#Y?*=:Y=EU$(U;?Y=AIO[[OZ:V9;|[M;9V'EK8V2=N-
94Y'_3:"FEDYTW*F*PI(P)C^F=G2A,+N;ZOGVST*75D=W\W0 MG UJ"'H#B\4ZRIB1.:/WP"]&?,D8\8SS98&LL6[W]_>D&[IML'[/+EG'IA7 MDZ4L%6V_5XL[<7H"-5QK;[H?)Z=/0P_I6D.TAD@-
F9C#20V'0VN(UI KFO+_M' VO4$.Z'H ;U>?I21SZ+09P/9K8

M,K7FZY>9,283ZWPLGUU7/GOT3LIGCS_EL_>6?GL"RF?B>@VWX^_$"Q]07G#_M0XQH?V"_LY^" O/H-;)ZA3E6C!G3Y;4MY.2;OP)LQW+,$,4'4O_M_O7Z[\DZRK]7N$(52R:"=ZHZPQ(1_!L)FZ>2%(,\6R<^H\D7_>YA]O!Q_>#A_MDT_#9_CTPR<+^=.D]+2[7!2(3C_M*@F@4>^5MO\F-,8)|("018:O&FSK56\[S]9X)CG@1]@DP;1IF+V(2S[{T5:_%S]^QD%8!L8(_M4H&A[5Q&UF7#5DDSAB8B;<5>)^+:D[K,3NK2G]3LX/$6-BT%U^C{1XX>/XUL_MD3KRYN"1^A0ETQZ]B5/V:7,!M-_Y\=;?).+DSH.2C.23/!NM;5+$(;S8,CZ^WMS7F5'6\|T^%%IFO3L[0)U9U#WW>]

*MI%1)B[6O=PL]WNB3!LB_50(GIK+,>7<9+Y'5*H6,*?M-QRW&?(GEI(6&]MXN M%=Y3PYK*738*T9]U"""C]"79DFPDC._6Y.BY1)CO5(;/F MHYZ_)D@7T%BBH1]N'5+LNH^)V5+@>>>IE166*1D+_?IC02MT34(\WHW6'I6_MVR2XU)1RB_5]58Q^P,R'S(VU$?B9UDDMY]0_$MVF4F5MI24_]3M:=.CXU>U5MY3#DB["5=H57@F69'#=CQ#@;77/C!O]X0M">9F\W2]K1"T\Y.4_M4[0K39R_'<#PO._#I3*8_"C._ND5J(9V@[;27'8SA=UN0D?CB'\|O7*V_:>O_MQ_;/=C"C[/Q6;:]TD_IEI4(XU849E49H7CW<4'<6FI<*PB#'%&?H7NM,>\Z_M_+*2$4V@XQ.MINM%?:*QT=[$1T+]EEF5N5SIN_)@HZ!@_O+V9G'263_M^(JG?:;;]I-VF@?KB5LR62.1]RR:)Y,[Z+W&N*.\B;D[%4;#3M8QB71-$NGONTDB/?ZHDTB/KVWWO*<%FO81?WGZ_MZZO9\^O_O:#K/|G_COQ:_/WWU_4__G_S.,O/Z)^&*35'I[,_A[._MHM'IA1D>"]IS$!|O*U0:UANZ%AKMH^/K8(47WJ07%@E>$C@FWX?^M^[C=<]:_M]V#]H_Z5E<.?)^SYS^G]E%+-X!S"W187A_%]_:_BFKH9"R1O|9=A*L-?3:?W_M<??[MS^..7$HG_M[$!^B3/U-#KS5Z))FM)RS[+RW*_I_+ZP\XM?>/BMU4,GSYMO((]F!%K"[)=K_M4IAYBZ-7(,^.;TH|F)Y%=4P9)Y:.^-#[-_B'P"Z6C/)4AJW!$[6*R.*F*H03G_MDA=\|I?<\26?@:AA$E8AQ^6\C':AP;KK$(BY^9_*.0R|O_7]M/7R:QNMMN8]_M\3(0;JCW63519]>&<.K90O'!S^_+>D13H&IU@AWI1R8U71G?):IE38&F=V]GIEI6O5_]'7EU\4',BWY+NC+S.P/)[6#3;_)]%2CWOX/RI[OR!GS7V'!D)8O'T!8C^[$'[S&&@1?PI15H[G(_M187G"P8_#O5*$K'&(>Y=*)*#@<7*%^T?2TR?BK77]6M\V_I+XLW904#_EQ_M#X=@IX'VK#4BIO[&~'P+-G%[U+'.NZ"M]\%VS_;^/OGW$C6HP+ZQGGJYK<0-L%8@LJO[:.,HDXC/Q*"WIRZ8"RE^%P8$A52"W75;]LDKM4YHM@Z&?'!A#@8RY1[%=1P.E0Q6B?]PB|[M%_)X0C/20Q_[214/W4VK5PK?8EXI?_MN*B:E5Z9(]F!W1_#,_6\ZK\<5_E^5YGO=._8=[3D_E:(3_"WMB^_L>4CZIH_MCOFVU_M8RIQ!(MSB(\AX10&YlO%'2DC2P0@CAU3_M96OVIS%VOGU-OF(Y;\,<$)V&)>$E#O-F9WUWN15F#.FN3F5[/.VXZ>YWTl&T_MAZWU7DNO'M8"#)AL&S*M"K8B@SII\348O*+]4E9_0;L5]Y)A]U:<[BC[IN!?M,)"&XO'7$';)&>LT+04;0W]@4FWO!#"7>%A*LR$RGZVT%/X/F+_X_MG[+0&'WJ'.3ST=;"W6$27*A/F%@VB#8/[O'_MX2S:?@(%O=N*$QBBMD2]K]OX,)O|E#/ZA:],7PC?[!YY B#')ZSC4&;D&%#7_M[.5Y($$%PY4>O?CWY,6;5R?4836%9KZI)0NCVG[JIWV\>^^O8L;TG'-WNV1_M+_&!^M.U2&O;U,ULQ_*@CECO520L_MCP4YI*._,&Z_>]T8]1:-UA]+]<$,_=[>9:<$BJ&A/N.*_>O*Q/^(SK\-G?K$?_MGWG/2,L_7.KZT/$_-R'T!BTF-EN#.%.95*_3#M4#:\2%42EH2BY@Q_7[?$E1_M'170EW51^D:VE)NKK#ZLE,9]^<%GJWH8N-+['21S]'422E<&:RGI[0G8IND...YKY:YILP_B8QHG:/BIY)G4*U#G.KLO(HUEID.W%'1>@KN!.(R\F2\RYYVE8H(2_MRHT=)%>_:G=K0I;$'TT3L9<$C#$AU(*%+I5A8*BC[&S9U-X\$0&@]9:=S)ZN_MHA^W.SO/]_HY$W89.92G,9%GRIR13$OE]HT\U8;5795M-]@LCJBEL,&F^X0;]M';$,.:UG7$'NX;KI4+T#7,<'>3BM]5*W)/77)%.5+-F^VXPG?!& MP'E:-IF_M#OO]#ZG[J467HSW_>HS|IM=U]VL=#4R_:U_2W88S/B!L<[D8&C]&D);"DJ+0_M\1I;9.V,Z6TL\^5YLPHN7_AO&I:M=/:]S_-QJRCCN_"'&U(?0+!VUDTRBM#_MC_D7E-9A32+H#B:YSV/^Y[V$C-A,=H=6+GS.KRI&49O>12UB7SJF@>YYZ<1,_M<:+K<^P9$:-+3.DE&75/H5@#1&ANMVG'1[A<0Z1=*BE/^[AIK4JI:)-QA>O#_M*R:P7E4%9MEUP&N'JW'5[G2_5!.8I$HK@QU"CYDJ'*K29/*#I%'9/OW:,6+^7_M4@:,*&LF:<0YH5*6(UUA<,_CC-0_+%^#/JH<+G087,Z<^Z2TO@A+9?!W'[A[_M'AQ%4PG?338HGH\7UCS__46(CUR_/*EXM=F%OBS:_O%I\I\3GA[ML%,L+ZBB]J9-YY95OP3YBHC".B'Q@7RE+2]5(YNO3_M!91KD4'P,JKR.^?=9F>[NH\K%P)GV335*1A]$,HB%9;R-14_,[':9@X-^&]P_MZL+J,\;?R!W+?X%?%)8R1SRO3>WY^\D]87@(4K#R5A7C@D@.&$FX?@=-:=M0M.U?AZLTKSHZT;#?O-\]\A-^IRTKOF9]*#-78*5#P_8G[4X9GNUD]G/7APYZ_M4LW2*6E#=+:N3MM=44O_]\|S-8%ZQ"!B!50:_]V8U-^]]_NZ<%,:^'#K$$6]_MK:\;RAA+BVD.&F3R'J:,(=XO[.*LS)!_&\B6-H2%Z__=;94*VDH^0DY&0%?"_MK6HMA'+9^A&D9Y"I7X15#;[G0,.@8G=-\4SB)8F6ORLU$(OS4E"OMA_0K!:_M;6PA7>0_M\7G)\8,\:.H+>(='16,MOKE3S>Q]WWKX]|QIR'C8C&T)HD_MY+-90Q*IW_F%&$N39WI[A^&J:O=R$_D0F$57EH>?I[/$_!^?-N5;Z2]6K"F"HQ.?/NPV_MZJF9LN]1_MM8R;6"A4ZNV#^,/>+&5]$1E4B:)LI_M_Z(A\,]&/JL:+=#2@:IONAZ/K$D_M2L%4D5*7)+X49>[CC6S%:_^(:/+CY/MG7_H'LFO5&&]IO#V$]I-L/>Z;+CY/MG7_H'LFO5&&]IO#V$]I-L/>Z;{'G(;R_M=_!%D-/A[B'45A/U"&NBA]P(),Z46X>BO*WR?;$SQYA8M?_Q)|\26%B[VF^_MY9#_.CKU8>[[66\8O1K_NID;I7-9]FX&?(PZ1B096'$5U1%RYIQ%+_Q%?[_M_5E@+]1Z'HWUT*0(+?U,.CPT]:?Q3"8\"[#8TA@YLGT-]<[]M>5]Y?8SC2$M!+&M?[)<$H,9O8HMZGFW6M#8$&_D:]%C-M%HDXH?U%%+]BY@+L2)0<)7'S_MAH%PC_NV8F\RXX[^=]<:#2[N>XS:/1]U1HET--BIQ%46OSC7+L,3F]:UW[M')M?9_M*@&7S=%@W_NB.U$'77^A_XT!Y>(L')GH]AU^QO(!*_BD2?\"FK643]9@>.OO_M1.00US#X6*;2W]ZQ*T6E-GTK*C8'VV:_92CC<_F AQNDOY'_I;33]LBX|=_M]\#]W(.]R^%8N2*XO_N]R.RP:-6B*=CZ$XE_ME&4I5_MU_VKY@[&NFT)SK@;P*?4DN>7>K)O&YFZFA^WOM.':TG;=WSALMI://16_TM-M-Z%EB@@$-R[@(V^WAT-'%K_MP^E)DZ-6.]-2]V>?-W#MX52]*S+Y.NW-_M#V#9[Y@#_D_W@G(H1F>A[=:$-J<_OB-9P+G7KB!M/4K#++_#\Y#B+*6BTWX_MD5Q:A$&0S&86/Q[6E(HU2,.|WM*M142*=%K8F]WUZ3T>$*_GDT3HTH&YZ&_[26YNL^O@Z,V?U:O:ZSVBDRU6=_MZDC2&V]#%]/FE$A"?T'E#?E?NH\6<=_U5O4W>*^HB3#-[*OXS&_1">_1:_$FK>Y8-26OL#B_MT-_BC+5>NBE!17_"A9FH\T'R@#QOA")RSC[$&YF#1AB6WGH=%@V3,>O:^D//"B_XN1=P<+KWIFS5O4KV>_M]TXP&YCMU48,6IAD(=KSRC-+I:R$RL:GO=+_:NX*E;NO\?7X+_%1R5)&>U_MTX#2Y"Y.8IQ^0I)'KX_XN?KTGZ0M#EZM6Y_X?>[:QHH0&TI54&B1LT\%-80_M>45$"1#$7:T5;=,"57NZXE*UX);&.KTIC-[9>/RLL[W$%0_N1U$D5T87>?4%_MBGK,TKKBCO:N1UPG2ZJ'GD6$^1S@!NG=\"5F,S\'T&'PU?AUO+B7X-6T4&AS.M'@Q@?!^\G$BO-S26OKE0!#9_,X7^Q"]?CI4!36#4*HXN@$<_OU+PR"2E!/%&_MY5-$44AO>A'FM$%GP]"BZQP6Q?,$(4%;2FUM,^_H)U7W_6*_6LIEA&TRW2>S_MOW674T),I!!R%7&+0)^2483<5]O6%9YU/R2H"5!6@V6>9=0=]G&S[?,2*6H_M6>%S+N1)P3<[6"]I6R!T0#C0+?74@+'_3!]WIS@#*-_^9TD.<,$9OUJG@IU@++_M=N&Z6Y!71'ALA@[$]#Y!'6CB&=G9UYMFD?BS^61NNZVCJ3*P8P+V\,3(0N!!_MP%22KQQO>-?@|+X]XO#N%8=!UC,K+,_@=9HY-S/NF]>RLT2^BXE?94#9>D'O_M)F4M(D'RI+)>[-Z9_SDC!8[USJN0OWVL>6]8M%5LTRJZ_),(^BN+K4,BP*ZJ5$X)-?YHS'2:X\F[+LXH)$JN0RJ>?% M!LY/CX?[IB%@O(AUR4@S;S/Y/X<)+2/57_;?*MY:N0#DU:C76%BJK^:2>^,K_M/W]10RCHQ^X895F+K&NK5#HO@>&DMNBX.HP;C5'?_:'0>'*U?XVZ62SDZE[2#9@X]"Y;CF)"[GUU+DH,*;=%*ENU[\?Z]>_MM]M$:]<:93F=,,F!S/22)086$>]<@@[.+N*]RO@WD3@CLBX-K4^O++0^K8=F_M$'W3"0_#/1$QGC:N53-G7O8U;3O?A2P>QEE#S6+]6*<%P0OALR-$;7AJ9*]_M77'1OO?=&\!L5P06?_:I1+1V4=]#"D3YYJ#HY/9LY2OB7=PZ[I@T*Y":T41_M#?2LJVW+G4(G)D?=>8-DNIIXSBYIZ>N%9&2',3//@1ZN[Y8!VKLI.96$OROK_M"Z[!DI^#OI?]OA]:4N-:KE?;9*.*5J(+J!9/S!0HBXOS+_MGG+:H+?I%TF]SO-B11%;HL-IR(EN>-]+5RUO=M[(OB_=Y-&O#,]>9G/]P(+O6^L^MX5UDHQ-3_M!5YE\L"H@CE3=\|%)OA1>;+Q_]6B((-5SR@[_XM_Q8-_IK"Z2"F1S=@8NFG_MBF-%O4_+]'!U3I'+*?4!LW^GN__#O6&>+LZU*-H5(MF@6)!JC;0>)_8+M1?KMY@WZ1M-%A&0!A9R48>_.JTFQNKW;E(1-)S:F/#]Y?GO*66$4\#UHA1CNU4)R&_MJ;89XVNEBBD2(&N3]UF?,$,Y(R[Y__3(_M=,EZ5_:|_WR#K7M2D2,NX3C->IOK1]_<'[_=V!Z=)L24\D*9#/>(EVY#O0:C_MOL38A@L-]=YXR\@_MU7X@)IIW7N<:,_7/4:4)2K_:#>O[["TK[\@]@#UP"R$,^-MUO2Z79@!_&N@[M_M"]-*#TX69E43N"*^WV4((BB_]*^&XGGBT5FM+$,C^1RH2[_I9JFX8SU.\BK,_M4T>48%6N!$\|=FV*9C*^\5I*TB2"%#,(;3CKMDV^YV[IW:A:9,C<1Y[]$_AHS_MKR@X7/_+'/1"3F:9*M$H2+O!86B8]ZC1C3T+#ZOYY=/BR,$\!%=:E9Q885SM_M<(%E#\X^URB0L-VU$M3)L=YBN88G[=\W^_M'*<]G,7*-(_1OJO/8'*%:$/K^96OPB;^'#,0)?#?]RM*C,"E!NWX46*&.[W)_M@=:PGMNQ%Z/>>5]N'VTWD-IUPRP$_!3#W5<*94UK_DN'_:R\F2VB_>?YCR-_M6_KDW+A.MWXWO,%;3IA(#[E$]W28X%!/0:Q+S^OYI#;R,$\='PWG-_%:9ZF^_M^<@)*/D>U67S#^$,*SG#^D2H(ES[P(6"<>)]]F=QMW2<,",F.+Y882KD'"#_M#?L)37'"7>ER@CIE_%K<>D!J/9A_6HG9N_AE&6&4:4[$%M.NV8+!Z,]>R7?P4_MW;&E@P5GC=HHHR6(L^U'I)D0-,E^D|\)"%B=Q4/E;.I98D|\-XB>N9F=U(U>?_M_=THN))2I+<:/H!5]!45X-&@-L.#,;]!OBN33OQS]ZP-M-N9\]H4F/O[E1IX9UZ]>=;=Q8S?,_%'!.>'0XQU=^KTD@E]>/&2)-6N(ZCMAYLUZ5EG@/Q4B54P('IVP>"C);5NN1P"4_EK-(O]%V":9(^_LR*.4&7!2$_MY[!K$]_&VCCAW%#SS?KL.B<-A"DD\#0.4G1F9D*?D]BF-],7&O$%2%M6UEU/_MO=R#M-[7O2]+I#)$8G]107"NF":0_<9;9FH_F.OPQ9BZ"#L2Y]'(%H0Y*RTZ_M4>_%9]_MR>&PH[-0ZEN05$P*[@]-S+!;@Q5!;8B:>8T(J_L;[B)EBK:%9"\T>0%CH*R4MVF%Y08],2+D)'=B&!%P:HAEK%S=Q9LBM&,3F]9D/(?TVYJ;%'XG&F,@"Y*Q_M_,BY3>P=L%U+#4=BR(-"Y_B?21L&D)K2)-58$;O_EB0OZX@_M_]6Q('^?\TUU7';)Q):-[4^6_K_)"(\UO]X1'_MMLI-P.AH^"-]66:7)BX35:@2KPZ<6CGN.%G5VJ#$B95S/#%!RK=L[]=(%H7_MCB'(58TF:"DTBEFV5'\F=M%TFL/^Q[Z+GLCK7FXW)7X?$$S1M[<%:\],)/5*_M0H2+D!C*]B?I/LB[#M)BS"P,D%I9P)D@%^:<"&U[.CN:,"FKV25[$EHM*WK_M.DRO+_+M*\F,QMW6;"1AI,PX*#0IP]=*N-LV+YQ"PBL((_D0'_/=*WX>:%/_M2O1R]JZ>_#*&7$ASV@=-916C>@K>SOFYDA!91):]+/CWYN+%XZ[7(\+7,S<#M>._"_OX2%'V>O|:.;SP1-Y\/G/Z[%9.H^TO/BXQ:=7'SH$1.Z+0%4UX&-$@-L.#,;]!OBN33OQSJ

(<21R7.'[7>%%D(0I,ZPZ,I3C4MSS4E@; M.',XP7R>$F/BB \5OJ.>0@I,CDMUWZ=F19072']LN"$6OE0HG23'7)BNN](A M[1S,_[B2][N28^PKN>")AK3$Q4H]Q"GF'%?L?E<,I;^D(.5JL\>5N-^5V'2=M,W D-7L#681V\:"@"A-X-?ZW MKL7HVL3[3=,&F=*UGMFQ>*,UK35Q$TA_/2W\)I"\IS4@V4<. OCPG0C9E,0I MBT 6/@3+ W0)RBWNJ O3YUR%L9IM: MT7 ,,^3+1@X)HGFZ!2W=@:2#5I/CH^3EA1&+XT -/5^(MUV1[O@8]#*DW9M:1UC*ON:)O_%G?H)?HW/94W:)'Q.E=65=AUQLBO3+ZC>A0 M[5NM!/%H,+Z'W?)&'WXR>[IG$-3K!),.R*;FBO6F$7U)5(*Y_DO$H\KCF%*/ MX$!S/-N!J/YGF3[0R8RU5]23!M:5=/8(=2G_(#?)[% M@A5%*/]E?)%L<'8G6DP)/16U$<0-I/6"SB2O/2T"$@SLN$2R9=Q/958/7932$ M\F;_.S?&HUL=L-G[NZ[H=`M(5:?M6 0]H(7"<=L]@"E,V9YE DT]3#F1P8^ M*RN.[3M8B8=I9NT-O(GF28\"G(0& %)Q%G>*
<\0<$F/%,#\VP]^>RI*EL)./+ M)6/AD6/<84CVJ +;5"+0%5//O4]=/S9@I=3]K>R*MJ2O F-;%:&@8 2[7U"7 MRFGB4[LJR_# FKF>E%00-V@#OU)!3+J*?O[F]28,[_<@O->3\/?Z5^J?NVC-91/3E_R?_\1+D*VZ=3_<'^///>K\)2P\/$R **3(% KZC6HI-DH/N&\.6VV5E"^E;4 MBMIQS$53!R[.E(C,:$+RO@WI:(F+]DP\-/E1F*ZYW]3)W9Q>R,K#A MS/6*[94=^.!AE1 /<1ALE7X(S3+IK*SH%Z<-"@[^]&W*DN)0HOE,B8266]';) MWE'-AO*($;T&(K%GO0C^I[F_ HV% 7\JE)G1IEY*^,:45 ^E"<\,V M:%([E4/=]?>OQ!*):B?BY22%II(!^!#6C$C[J-^LQ(.G-;B?MFQG' MT:T.!ON*! <3V^6ZNB6B\RMOL$2O0;S6&PHS*8FB86& ORY(OY2^*Q_H,A2 MPN&L(6HH[RL22DY2056UI880[>NN58U2.;#%(4M+'1..]PB]DO,,1,[R\1 H[K/ MLFE4@_2(YXV(5A_PCE+39QBL<30@&^ Z+[2/N3O<>LZ=-^Y?K3JH@DTR M?;D74?SQC0-3F+-Q&BF>V*0[!SKB:7.GC2O[&,WCL)5V\?4#4E[1OD8*MX? M:E6E-#R,N#M:6O>^H(*,(L1TD5^-"F 5T]OO3#R\F)$AO H&O&NK5G^8Y3K8E M?HT[JODG7WM")"5AUM(?O%:_BLC0X:5!4]V#6S@5WCV(WID.Z4Z/IX M6FL<49C@1NNBH89;OMEQ$1RB+XSD/=&L5\B]JHS$:L^*M2(@0AK*@+E>!VU>]V0,)D1N!]\Q4{5Y>F_O)5WO_R#<<>]4B3>/+*[L$#AA M#15IMO0^O-GB?ZA":$] T-AG(81AG=0.WEZ^DG<2CQI5,X9%4A/ T[6G!]G MA1_WA%RJ5I-;3L*1Y51/@_*;2-=A0IQX)5AC=QO"IA8$NTS":=Q'],:@2D'- M38R&ILQI,Q!^ M(.)<2+:.I3[DLG/H]7BS] M(>_ "3PG"Q.P>)AW1&?=+_/]+0FM@V:@V=Z'W\:ZFYGR>O=:,KXQ'Q?6SKZ*?$M_S4(@Y$VN_#>;)^V4U+M?]O,R5VG(/HV=78/3"1G!A6#\&,NWL/24XR8RO7 ML7<;:6*'7^(!"XU[++L\9Z#G;[A=/+$]>FEN_E)EK+ I00F[43/DI1"7)*\] M(_.]#-S.U-$&8&A!8G.KD_@:I].D(85<16]M.1B67YMN5I_]O1Y,ZMA'(M"T M8:@G<BS[/M4*L2R$SME:.);]*#C[XHBV>_H5VI]OV6BC2V@HO?S #(M'I,#X$VY5!9T!CK*\S-OTP.HCB8U4]\^X!B. M=<"ID'$LIE]33']R+*;?+U[0U!(F]BX;6-VY%0PL]5P"EVEL(D9$5]3KF&6/ M& UN1V,[8GOB_B5)=5!>Y#R.W3C]405DOY_+.4N?\TG#%AOBZCHU6O8^,1?,
M9;J.E\Y"7!3&W_E$](L"/#6Z+P#0V!YH4K$T6 QM5+[^.H$K!2)%0\ 3S - M'G(M'US^>E.LV6Y;D)#O3-(*5*#Y^$.)SX_*K\4.++*\?Y&$&W)&%+\QS=.@ M$<;,;N:=[Y;8/Q+F=HKO-6C(TR!) +BK@]"DTXI32S++G>Q(6*]Z#[G=FL'V MO;D7<(X3D76P 1M!/+.,]?*IE3MNG-%.7G@<&RH25HI#*5%_Q(I+A#*)?F$(M;L=((IK^.A 3HA&FYWK+K.=-LELDE,J\'6M^/"/L#' M\L)G+T4-#8,A5N+VDU5=QIS9@#C%$14?X[&?-D"*$,/\@BC[Q-@/GC5W69JL M$=,O+*V1LU>AADW3<)X!\0R_M;%LG)US*@+P/&,<>%RNZL!7330JK'\.!V&BO:Z2K^)4(-- S#Z)[)[HZ^&M#%@IQ%!KU;$<$QW"@[UC45]AG=N#F6*1;53*Z77QL,WB9+6L*2 W&C =0SIC MVR3$.0F&W#]_'ZX=BGOT9Q1]'WW^Z#"'2ZI/[3!+/W7G\5^CW]OU?P%'1QQ_M@N:CJRL]#>;+DZ-"]#\U WGNWKVGR>SG^HU-V=BL\40>]D,]!MG5 M*ERO56,&E)_C\,AG,,B78;.U47YQ\RCIR_+(FTU[A^WB7 MM[-7Y_55FX%-.+:?*8TL0[CE3YS@U>51%-;LTSMNJ&YIA2::>WU^DPPP)XD& ML,LTW6X8?;$PU\@SS_F2'9F/+-7M-)L51Y(N69@'6!2+ W>]W((B'$&FA,EN MBUS=<]]B?:L5_GL=OTCAG@!,?ZJO%%[Z7=]=QM?ZJ3^IXKJT]>R'BYKA4_= MU>S[GM!#T:O_?MR.WX-[?_[_SQZ_/C;,'O9 M$9]NVS,U2&-1@&,PFXMZ7D.VI63V+/64*OWX'%>R[=ZSKEXEUDQ"_:'UB[G& M>98MNUJ.F!*!MAL'=;;@M&S!.27[H.K2MJ IOP 5YG@QX:4'L^[9"H+O!P M$$GM%)X7VS,=&Y=']T/F?E7>A\9S:K3LBX9.^8Y-*)R1:UY^A@9P[-8%)56I M73M59623^QH? @9!2&##B))Y$8.|+;R&5_+Z=B7C"H3ZU?Y+VCO!Z)L8& &N M*$E]I6FV.RDFVG#]UAA'0-F C*ZF]WPT6D@;46I\P3!@8OX.01A[*[&MB4PYJ5K4>]B%N M+'ZM-,%MP=UXA^DP7C-KE:,A"[P'EUR49RFO70;@X44<.KHA"5M:76NC6['!]SD?S'] *N M>D^]'*A1&FPY,5=1Y5&4[M&KI5,9DF*8<^#"SH<*VAG30._C&%HH5E, ^+F MI>*Q+I&DS+/B&VU62^FZK]+|4&/L9=(CE6HB"$W@ JS1YJIT)JG+(=.HY?TD M$P5'F9/[H-#@(;E;D O)@B%X%QE=>(7U_&^-TV_?"BN1Y@2%7N@!Y=:2JCD M3_0U;B8XISX"=3I<2S.EL)-R*W1.;%1T3/07I*A2CPI7GIG_2,4N^E/^I8[A ML]R=>1:HF+LY;T0P.L=,99L"LV'F*E5(&ST"-964S3O$V[B]IG@Q?K10A*47 MR2$J.T26Y MA&2T.[^FREH3N&\.E4U4ER@N4ZM#W>4N/=:A_^/)UW 2.O2'XB/]-QJ3N$NQ MGZU(O9CXHI0>W.N_"(IPV';Q0|"I3-U4TPW'$U<3?>)UO/*<1?@AL\!ZBQ.< M:X6GQ.CS AT@C;114IU'$"/=96M4M_S7])NOKL2T-OWL@D6^.N$&*=DRZ:A& MXQSFC1"(S2[JU2[,]!QJ'-;U35Q4=-A*MQ5+=5IS)_^\#"8&=?V\&7U(!D$E MI(HYC&$L*GVUZ[!O.BK&96Y8/6*-SGM+C*<+2^3ZJHP'1T6<(\A+JXIL@W1 MT/XKE$OH+G#AD)%;WWL'CNA#[Z5'@'C*DVB<;M[=QU,RE4\4)?;U&KE"Q>7^ MV,B2D%DS5<((IB*D>\RB(?M\IY+BQQ;'*I:?.XXSMWN;JHBI!U0B8,SU8+6P MQ,IS2.CYO|UQAEQL+^[LB)")O?.6MCD7RY4H%_T\:WH.N?S*-.=8J PBR%$K MGC3%X8&,FWQ=U5-1XDVZ0N@\G!*/^&7R'<'7D>U|D'1<*K\CW&C,BR1Z@NK:^ M$ENXNVTY|MA2!XMJMX5SSA -4C?N* 8 -,= MY059[.9\LR9E]^E-9EQK2^B>6-L0((!"!;F3#B)DO-G?&!%R5=+/C[OFEW/ M$O3O^>G94@+]C/HJEQ.$54C?,<V$6=M'U^F%^Q.N"V?(1B2#@0L-R+K,CDVW:R MAIU\^K<&A:GG6B!6'KA%OO9/8,\Y$9%#E60N87/B!,89CQN!Q0OQZ.F.'3--MB_82E0E[<.6N9K71X@MFB;?1R>S[,&R:+2K=|UID0RD320F<8JB,5D#5LE>. M_WHTMFH6-G&7K;D42I<2_OM39>&G9SQ[\=_/OW_P!\O[Y\]H|\Q0JERB RB& M44,T;1?QW^/R#^.|+'&+8LD4[21RR2-HRN>)%M[]M0\H*YNW2<>*C*2)860PQ_M17W&E":4NMJ>7V73;W5TH9%HO Y+Z]/^(4XF7XS:H.Q[E71F(*(5+33)XO:U MT'LY6K7N_-IC)LK'89(T2SWI)9*DIP*L[8V:>MP2=E&UQPA//0__>&(&F[: M,?GIG/%Y2QI(%N@9_)TH "H0=7\GZS6(4=>.\,8.N!8>PWNG&D! M,$FN\7\C3?%&$15???0\. A??_]O2;!VB^2R_(A$4"UAI*3FSKP9+^(A).S7 MXX<5\"IX#@/!"$>4@!R7D#UQ5*Y<;"13-:5=@#H2)B2ZH+OVFBVB]DUXYLTK M=]%1GMKW .XA(6LE\TZRM)VB-8T:[7;^QA$9KF%]3VO+=/)P=188<(YDW^] MRW]>4)DCGJY56&[_^GC:%F0[_,%]W.+ 6'WY]13MR?T,(9^NAU^;87(4.)R9)F?,F7/:UZ_5+N/S+@"A=2\%8?FWBY*,='W*7A-!QMP=_M@I.2_$H3LO6BEJC%I2-8"U@E-^84//<%7@$8LI6V(I%T/6!2!^B(3K; M050:CQ^&3M+TFBT^+OW]+KW+"25\G7*,>K'J "ET5@@3NLWYJMLMI(?1$=:S M&YX\<&(AQ;Z:!6:*;@9ISI P5WU=D?8R:L\]Q^0 1^8<=<7&V8L7HI0D\-EY+09K[&WW8X: M@N)D(,D*E5E 6-'+E2'LQU6]_SM;J_M]6 9.].1$39QC2701\;K-&D.5.T M,;.4L(YCSS61SDAGZ5M,""GHJ.B[U0I5A'>0,Q))E3JYKV54$SQ%^@PPI G9F4& M45/ 34GYCC,P"?!3BTRQR$F-.5B0_/MB=AYM/07SE-G&14-=W*Q+9<.5 M(1*_:R?UCJ-9O]_-E.%\N>N)5L7K+@$JRVA? T\L' 5=VB9HGF*F.T,JSR$A M 9Q_J7MJ #'CAG'8+U6UKZSP48TQZ4+:KAQ7Q\US_Y8(K7X->P-K:EP4,+B" M_ = 4P9AVCA9J\ \0PFXAO8#(T"<8 '$5W_^1U27= M$DW=*;" ,@Z,$G:8ZY54 "Z"\E#H/PJVR1Q*^>OC=KCG&X$1 03H8T=_QE1A M*K4.]H>Z1$7B$E. ^* Y^L3JXCC>F2H0BTTL[VC&WP;51^YFYV%Q9AEB)?MAM2'&28S1UR-35?MPH|M1H&VLJCLCA$P?N PT"W5/%X*T,A8,Q6V0ZL 5!.3I#$\CK!RD:3/WS<%?==*B)T&67["09GHA_* MN"F.VB M4=&V-?T[T\GQB@^S3U.(\.MN&)J:WO3A5]^"?+Q6@?3?7A,>GN^7\WB;*/[N M-&PO25+Z^=#7PH+]MWI=#Y\=-\+];@2?#-1^7]H&D-^H)W9#=VDP! /,/6; M,7$IL_T);TE1[9/.17(3QWWP'U?$;_#]HD>VX+;"[6*3.A$ M-M,FD8;%ND:P 0C0SG"TM VJF0>A_G;R$O@L*QG_,G9+^A9IHKSTWB9?$]Z? M^_'9+T_LQWSV\G_.9E]US>GA.-|2LW('3(:>-IX%-&3I2X2B$QVRK'?)HG) ME(5CU**;,%>T+|0T> ZK2-]EHXH^/(I*R#8I:RW\AWYN9TU[=/#GNEN^,,J0M M[Q$O0DVTAF';(P#S?G>=4M-NZS>STUT?MIVG03DU<&):|$7N3\3,#L1E7/U&U,0]DO>74NX7LUB(]G..+EZI482F8;^DS MQ[6_U[4?95]8ZP7& AHMC-!$G5[%@([JV86U7_XG,:*H))C.?<&LKH^6AR@?MW;1I^ MGM^GW"46/TIDOJO!(6Y14W03GOU-$?R:V\T%WD-Z9.^U"DBI@VE8'!)%=D M.8704:-C82"8(E.1//7-[VAN];TAJI3D^,XX2?2GT5K?HA!#TFY?5=MWVPL>^MIR^6&;]Z,:9<6]VO7/]^SJ'$@]*5E]H=A M,J0STK=,;^QU"!OK0N26Q 2]2AY?!KTR826Y_UF5FK8W 32B_\8XF5M*RRA% M#*I[^[F3RQ9_@^L\0RF67?#G*1N>OJNYJ^1U0X6K#1+S>@RW(3OKOA=FZZ- M1? &/E37E7DCW(JL](@G)DAU'!':+%=ZQ[AJHQ:C!;D+I!@(ERY*!!FY6[1B8 MR:E7^U/,,I3)_7B5RC!:;=OVZ&@>RZ0 .7M+8QL AQ MS3@PD9*+]TD>;>)[D/U$3A4,4YJ4%-YQLN,|";4XITP4QCTB"? MA!(GJ4&87M$]!;39^SSO;.!R"TZP<#5[7U&D#6\8BH8+ATDL(LS'A69 F4;D M6V+"YQ8KW @RWT2KI="?^%R1"LOD2JO9OA[]_^+O$K%G=TP$09OVY-1\9WT1 MDPNBK9+ XK)CIR!)7H7_08]>=L8A420:T_<>0&5%&)R?%R5)W0G>Q@LHVSK_M-T(8Z4\%.Q2#6_:<>04LV(M-(7D(-!JREZ-?UCY<1:="GTVL%T:8UA 6L/"S3FSB(OKG\C5('F%#&M>BP%C M13B-=WJ&=RJ(J^GOE:2,2C]3'DQTJ.$11P=A:,BLS9,^Q=A1G]QI+L!Q*%|' MVJR:(JOP1H:R)C07FK6U(]\LQ_AY9ICCTJKS3J='@D)7DJQ @:L::SFPJ>+, MQX'R>8AEKNRUX&DCF3W_ M8DU[00)X'$C#;RGQ\|MNM0+1]5^/"?C[+;ZT?@^6.CUW/|%=IIAW&I@Q251:M5'M V)4@"D WRO_?WILVQVUL:<)_!>&>YRU-@!0748LU?2-H2K+I:UL:47[= MWR90A2P6+!1 RA=2_]FV?+/)D BJ0LD115TS'7(EF%)9>39WG.|YS26B+!MJB"9F9M)Y_FSA*F)O1]8TB;1!20X$>U=3,7=^5J9%4C^EA71UH-.!!W]] ?_M$:N5]%O*[)%AW9AT&&TA'L8)#EP%_5*AO'+;| IQJ#,.2&-%A+0M'-^*SQXA M01J/')^$:D8W)?2;W4_<\VO7'RPU9"-4+0FT(&MH.C=5*%Y15+&N@K+XVNKJ M.K;70@CA-BR1*4TKTHW,)CUFFIAAHDU=;^97$?B0O8YA:=VH4&3"W=+ M;Q;9K1MM[7X)/:]?/RP|J_1E@VI@H&P-34R-N+)Z6HSQ[<^Q[H>AJGKI&9N M0PG8'(&-L/P3@R)*1R|IO%0V)(7:Y#D1I;DK*/D^R)8M. ^%3$Z)$1P==L?RR MX_&%,HTIE [.!KQ^ITZAHG*>B*[11:'_WV+L7:W\$I%S9S.;MVX*)*)"T!OV M'&&_F6I5KH,\=#]?AFETZTMW:)/#*B"H*I@NY5 0#??::XDK$B!!R5+'MI)(M[6>S-&XG:6"MT4%'6M16D$)@](&G5*(''#OMFZFYVZJB02&D-3%Q(RBU=ZB,&'=|X(=(UT+3 MQ;K,7PR1C]"2D'593N.4]\^:>P. ; :FH@0Z).BR:G.,WX:MEC9Q4D) Q),D MP%0.Q]N BZ;HS%9N-S(%|:+#F=NL!K1\G.8C%0@$K3/(-3W@>RV)%R*2 MSP]I82_$PMICD#I%3:4.JV1H'+C^R'064\C/3+W$(UDJR0X&.)#JA(L;"TZ"'\-2/$QP'\P'Y2*W.[^ED08G]"DG>#WEN#WMO|1M%[MS3>_8)#;R^DLM7T MR4>Y2|BF*!PN-H[WE8=?70?M^LE5\7L)T_C1 >|IKS>T "UTWZX@-[#_I1]: M0.K%:)2_9)%(AG!808="("$T(<'R>W'.O-'X[*+5P+F!EFBO&V^CP;JQ?\)> MQ&K:K*CMW|>E)DX|W>LV$7S-$[*R\$B%.I!|>/DG-%^:,ZGLLV>AF U5YT9XY>W!80E0 '8(4XO M1ZF\+U3.[6]GHK]'5+5DN@66K.HMOA'2EW96P7+W4.XB(IK:,S# _@,.R+#) MB%W>SV'C;_CQFRS$'8S,'0>@C4&Y(' M! NCV"IN9MA.CI*VH#[.+28[5G(*83MU^+A^T>!U6=L'1@*8|:S30\A M9 .0%T;U7K!;1<.KNB%D.;C+%3%' !LD\)5(@,SS@>-SC8+$L4*5&X!_QG3] M*&UM[]0"$'V:M49=?GQ($#R%WW#=05G9U:<&-LQV\IITR('9-AUD4'!-,0,T M"D&#.P@V+UAK35H1SNAN|I59WW<4|^]DD'N0=N0.(<'_<5T4S1-]../[*] M*[?48]PDIK?Z+Y,J3G3HG$!S$X%+]#B;AL!T2V)VLY.8U M9B3EL^J8|\."Y;Y0^3DZE[!$>)G"[MJ-MYT<5[M+'KKFAER>AU[2|UI/?,$. MS@E_(7@Z\1;_35;:"G7L-W[LGGF_TT+8F\]!YB8]*OW1]I-QV='C-'-3 M %Z2+F$:)" H2];6 ,'FI[KG?I7+- R#;R#Y"Y^@IYF$03(H>$C:]KTS6M^%:M@G22R.K!@["[.GZ=T=T<@I:YDZ1!=3&Z=%^[]K 'D@#*TBN_ =-[#BL6^O M9;U.;-P0KPQ_6&0?V*S5PDF]M.0'#W+5G1TNM/*T?=#T=W[P/@ UH2HI>T.M#6PL@0P0/NUV<@+6G0[^,]AM;+OH61|%:%..)DH#2MK8 C8"1HW;7U-T32ZW ME-1E.E1/XK7Q!W/?1V+Q.'FHPMR(H"NN YH5.G[XW_A1(<%%VQ(.ER)?GP6! MA7*@KRB6LG+VT|E41*OTLC+179O:9X2&1&@=-\FJ7H|W MCO>ZQ1$]2GT.CM_-,>6YHU\ 8=@IGN*T.)[-/VW:EF92HA(UC']57S[&2X*A)C24C29ZMCN)4O#P0.R9W,G)L4[N3SQ&0(_K94#."OVH7.RPS$;4YCX6'<_Y7J_A[\ T[M=.;8|UVV@ CEGW(SR:A6B184XP2U(UVC6B]+PK-S72V)9W?)LN/DWV6$,YY1MYF]Y!U_<&1AVLMYA^>&=+_ 6^I79#?+6CU00&ASH.[Z6/.=!UJE,WM-]48L:[M0F2CZTGIMTD 8J=V7UU##_HX5;6,%5M':%HIB]UQMLFNP*DAE>)A[QA-I7HJ MM@94WB?C*(I@M=.4D-X-.4|=YA;$)5-L:I&T!-,HV2|/C",J0JI@NR-C?[*O MC %+5@0XA7:,4RA80X+$33J28^.1U;8<,",=LY|OSYPEM$\D4.+@.4!>3CP M1LZ+? E.1^%Y7L0?"H|R032S=&?#373VU,Y+/P9W3?,!P=JST-T)Z'^H%OL M-N(7AWW ^QDBB34Y=FR_1UVRHWHAZ53BAWU_1/2P MO])[1^1<'%]0#/XRW)';|X(>W5/RT5A$B9:PN@KSNZ[@N:H\; +0CPU98-6GM'*@"CV'T+L)-.48T-51NN^M[!!FKC@<;Y%,WK:-40"O?&(WP 3Q>\Z*=6O]B M&6PTV62\IAUWYNJ,G&%8$>NROF)"K6>3M>A=+ENQPFAW&>YF+V,=--?)!DKP MO%(%HKJB50K>2-U8;ZMUM 1!I(A"C;SZ<:/BEP:ZX7ETF(^44#&RCGQ$X(=G M"09X4V-?4V/?NX=;GC\?YM4B?PBK.IDJSE3Q2K;[:19 MVB?B%]+6'D7T@)#9*+GFYI/KF>8E1U9TZS=E"Z1U.+(3PG]V5#*WQUO9_>9 M_6]&[#]PJ]6?C\0NB+,-'.I'P)^>\NN"2!#]]9GG%5+4'383>W5|W9HF.%;M4C)K*89SD"K,W|G$X!FXCVU\'7Z!, MX2'@X+.<=5O@ZBBKS?3KLT&/:0 7I'+*8T3F_?'3Y,+K*6"B'G5)M0 M7S]WQM:GN7ZSGT YO7T:-[(TP5OC^-FKV0$R5=X]-YB<&AQ;D.>"EX6CC8^8 MN$Q-WY$B)7S+*%M(D@UI6 @Q&]V;ZH^Y;JC6/HS>,>X|P>TR,=8(D1YV/-A]077MO[%GGV-V[P.$U>VHDEO]'C^L+>X%<[,:6]NOV7G5;3UN#B_&8F M3=9^P']=@-[*63O'AFGX\6<(SMD6OS<5LEZ8JSP4IL+LD]4#3W9 USNVZQG? M^\IV2ZRG'_@VI^:UM1G';4DAW]^ZTQ.H,M19|ARG@>5C|$L;YC'A_0W5&!C MJ$&X-"E,0\XI-!R%2YCS1|:"[>$JRNWN7U?)3R8K04G)_O.E[$J4N]"U3C8" M0K>U9J UZC1%@PIFB(^_J[^ L%9!(,9!OVZI|KS1X:16QXY.@A&3R?@5XG M%U,TWB/V\; ^/QL#.0??RXMI?$[H$@35?A<*0|)0B7W25 MGR.S\C6'GYX.%Q/0P%+=H\/%DIW.YDWL1/65;U(DT.(M^>U@6(/X0Y/|NRA3LI!D%7 ,_["B(#C26!3BO1O4_5:9S2PK-'11BD/R >E^' MUG!NS8N+<.')?!Y$RB?.]W>^2%Y#PH!!IA!9BG%WVCL6.15SQ$1YV0O$-&'3 M!0A6.S@*-O5F%22+UA+4(1WETA M4R YB-%, 0X-'DTX$#:*H.F12@ZG"?B/8"|4ABZHD49ORQ= 8U"09Z0B%C!8M-76]BPZTMI-^M3&N_\)1_\^/+NNXC|KX?<7?B; M/Q1A>56GZ'"]31&_R APO-;-T(\C "U5HF4XR4O^"]8R#I&] "/&7:6*^$R MN,CR3);A*?BXJ%-ES_C|)X]?V'C!6K"2"T^/_X&EX+*>8)Z'09^(;FP9WK@* M=BN\MN>0P<^;&K0B@4I-R MA&15PR&-"Y XA28GU9/3#.0+X6Z356B>7<'<,Y<_T$"[$1*YJ3SV(;I=)^UM99WTAX(6=X.BN+*9/5M-DN;WD@R#+P5XWTF1.;X%<4C"%KG,)?\>G-C(V(M/4'T'SEGT|L7(93T|(U@D&^|"K+L,CN4UK0V9+[E%\7_0GL?>K.&,#^1'H) MT/P1. IR_7GC2R1/RJ8NI$S1/SK2,&Y+=)_LO=I]N'SA+ AJH;\IC!1Z@O#")(/20Z\|YY7%0MJ1/F+;3MY4R<_+RB1[SS#+L$S_6H)T*6LTF4A\/LA%,@11CLM M9$ZQ&7+G199;TV2-((/ZX^P*>PSMNH1J8/*WUF3&3!2ZS-6OG60ESBKF\H5'B MV2(K31X13VY+\&D;0A1F%]'0L?3+K*L,063RZ"@BND%QO?S;OQ((\]%=(7+_ M\"7@L+2C+F]O1P8FB',PR<+N9O%K!=A+F#D()UMEZ*U/(AB4PM%E:^T6V*7 M6?W!>Q'HB10+!PI/XS$=$ IUIVQ."! . JJ,SUB"0H+3-$SVH%-)N&HB-93I M&%Z/+O0^5D>@7U*F<1]X@[XW=3J3:R65EJ!>,"WAR1TDTM/_)HU=B'LN52: MT=P_114.W1&P^32B ''\,L/@PTI(X&=#@3.'&-O5F%22+UA+4(1WETA M4R YB-%, 0X-'DTX&#:*H.F12@ZG"?B/8"|4ABZHD49ORQ= 8U"09Z0B%C!8M-76]BPZTMI-^M3&N_\)1_\^/+NNXC|KX?<7?B; M/Q1A>56GZ'"]31&_R APO-;-T(\C "U5HF4XR4O^"]8R#I&] "/&7:6*^$R MN,CR3);A*?BXJ%-ES_C|)X]?V'C!6K"2"T^/_X&EX+*>8)Z'09^(;FP9WK@* M=BN\MN>0P<^;&K0B@4I-R MA&15PR&-"Y XA28GU9/3#.0+X6Z356B>7<'<,Y<_T$"[$1*YJ3SV(;I=)^UM99WTAX(6=X.BN+*9/5M-DN;WD@R#+P5XWTF1.;X%<4C"%KG,)?\>G-C(V(M/4'T'SEGT|L7(93T|(U@D&^|"K+L,CN4UK0V9+[E%\7_0GL?>K.&,#^1'H) MT/P1. IR_7GC2R1/RJ8NI$S1/SK2,&Y+=)_LO=I]N'SA+ AJH;\IC!1Z@O#")(/20Z\|YY7%0MJ1/F+;3MY4R<_+RB1[SS#+L$S_6H)T*6LTF4A\/LA%,@11CLM M9$ZQ&7+G199;TV2-((/ZX^P*>PSMNH1J8/*WUF3&3!2ZS-6OG60ESBKF\H5'B MV2(K31X13VY+\&D;0A1F%]'0L?3+K*L,063RZ"@BND%QO?S;OQ((\]%=(7+_ M\"7@L+2C+F]O1P8FB',PR<+N9O%K!=A+F#D()UMEZ*U/(AB4PM%E:^T6V*7 M6?W!>Q'HB10+!PI/XS$=$ IUIVQ."! . JJ,SUB"0H+3-$SVH%-)N&HB-93I M&%Z/+O0^5D>@7U*F<1]X@[XW=3J3:R65EJ!>,"WAR1TDTM/_)HU=B'LN52: MT=P_114.W1&P^32B ''\,L/@PTI(X&=#@3.'&-O5F%22+UA+4(1WETA M4R YB-%, 0X-'DTX$#:*H.F12@ZG"?B/8"|4ABZHD49ORQ= 8U"09Z0B%C!8M-76]BPZTMI-^M3&N_\)1_\^/+NNXC|KX?<7?B; M/Q1A>56GZ'"]31&_R APO-;-T(\C "U5HF4XR4O^"]8R#I&] "/&7:6*^$R MN,CR3);A*?BXJ%-ES_C|)X]?V'C!6K"2"T^/_X&EX+*>8)Z'09^(;FP9WK@* M=BN\MN>0P<^;&K0B@4I-R MA&15PR&-"Y XA28GU9/3#.0+X6Z356B>7<'<,Y<_T$"[$1*YJ3SV(;I=)^U M

<';^*YLI4^F\P:;E8^/G9W.6N,M].CP0@8? MA?+(D^5ZSZ;"1_I@%YZ5GT8<)I37%N7(FVFRF[(Z6*4U.2:%>]?'09=+!D) MA^&CGIBSCNH.OE8S= 8]^P2/3U-H3_'@4L8ZY=7/M12CP1.-I#2=!3^#%7OU.@\@.'8WD M:[>['KQ\^]H7OC!X.(,3KU,'2"_6"W=[<+[88X2@6,49N2P2642OMRFKKRFK M[V_*ZE_N"-4;B\L50(CA/3[VA>,#$-:XW2RPS]#.4ZD]DQ]> $C@(IV]3:'3 M>68-E<#/=948[2B=,7;Q+@#(_2F[#_+YQ,AGRMF6|PO\PZ>Q:1VV"],!R2M@ MLFF5|VZO21L;7ALBR%D&(45T6-+U(OFZPGN@'<9MO'#-DZZ]?^ MU(8A!3RZBSPH/>F*9_JAF& 'W"|S$0#<-#S"@:53[FP3KWAC[.-5:=C01IDB M>Z90SR!{IX .OXAHN5$78KQ^B:>?H+(W6* .<'O+MG+*P MG#CG50CI'OOARF.CG!M(J:.I* MJ N%QZG7V0OXT;V#6)G3NB4V4S16_8IU2-*/2GHY;I#@A6*W4/'(%[:#]3Q MXS4],0YD/ SU7F!:WL^8@C?6XGK #=7.3'$18YCF7F:-,";)"TLZWZCBC$4&;>CW;]&31]T!D,4D]* X@*%T,*#6NI4!#NVT^0 M;K%,$*65<99=0MF=N M)TX,PC&]'=6 L:ETHF!6'9MM7.J/IL*=*CEDF^HS*F'XGI/J$L*8;[6D2VPF M YL@0'.,PPY\;'3]>DF,3"+",8ID:*L&99P(AO1+=I%4]7:RN[_]=.?Y(X3[MV6M)=1B^]8LIDA^Q8I8;RF/_YW_L[>^.'^[I_1%#;]]:=^O3=Y"@2LKVN3! M+S^^??DP,8[SR^/_"#.S$S2)7E(4<5UG=H6^=7EJ+L!1L<-GK??^(6&E%N%Q M#HP(DMK'H%?T7:24"L+L(VR0 U\QHT_:8\I^W;X>>6GPBM3Q1@Z $NQY(@)W M!>+)V/Z2D#5=Z"%Y1M*@74OU8THJCQM_)$.D&IBABP;AZ/\7[IRT,9([>FMBO*C?0[P\A4 M^^>CN;60]N/OCACPZ(*%O(\0I16R2Z\(=Z EW:Y9T[HR;@T!D)9VV8M'K;&M45T:19]@B[J=P+XJ:.SMS9$Z]#ZE)TKX."GN"S'/(D1C@?OP!M> M4TD5C" D3PF.S@LSP=V&\%]UTW/.Q%7297!NAB-8.D%1P/43H/.8U#BRISCZ M)81SP!B$UT\O#%'4C%2BM1R(]W10 ;K0#Q\)#[:4!E1Q@&,GZ)$U#;19<$OE MX)CJO&AJ[O *9+L'X3EC^>)N>/7:((Y=T1G\\QE<6,'

B1MS411UO2/XQ=28(@16U;S>R:S'2E?TA&HD M(IRB_AF\$Y>NKK=,B!!@ALPLB)8@_@@?+UUU;[NZ:P[\3F7/1U)P87)/L!: M,^UX+FL(OB7F73):*AJW!E'RSI(W=-GY&;(I-_WRZMRDVW63Z].^ $>]E4N+]=1'4XL5+WVEX ^MZD?NF+(Z$AOP#FD%D)!2C/^-:@ M, H11.7K6S@:G)M9/JG($I52SD<08Q*HTB)Y"'#@BI!+]W7.>";947)7#LH0-/[X&;" M;W;"94)@9^N**XO_8L*:V1B0T(E+23X1.T.=5C7W=!S8WWT A1 #B*>8,5?2 MC8HYSI/(.L4QP"(1?6.U&GPX@$Z2SQ*V**Y=:_QM]0R M|))4:\E[%QI:CS3<[#QCK\)"]:=EO\4;"9U\4/C8AA[H+VVL6N|X/8Z>Q247!6D!"E+U6X6S,TN&$ 2$U-S$]29 M:SS8>)BI>N8U<(:^%W YJRVMOKD)0:#+H6=\BSCO$64ZJKX2_8M=@LD!M> M((I)BC1SB1(+J/-S+7X,4 .FJ-*3.:+Q0:TMF&GD.I9NI]_,\6VEE;!=& 64 M<=-!_0)8_QOZ$5)!*=.D(^I>?T%^%[+R;;R]MSR432++_EMIN=FIZ>= P8" M23'29&[RTQ")F!N$&6+_A,8.VRBW+L^E5W#(8=M,Y U/I/":E"A^B+HO#G82 M\9N(JT/?F:Q&&S[#MCJ=P]7-5]B8O9GN&YUN!@J?BR21*KW%CBS$085H\EQD MJ,TT15 *X51-T|1-T2Y2"93)BN!>6.+,[(<6D(9#T?6*?DB3259]D"Q9F,/C MMA>.L2#!ZQ(B!.Q@*AVF]^0\'H9G*2B1+!L2<\I:)%E#5YY*E"Q!T5?V]:].M\!AL.O ,FI^F:GEWB\2!K@3F.71"RT^!+ZCSGY Y;2"'%6:]4J2L@1IF R@E MY-[J #F5K(_CO7A*/;,>>3(Q!G^6E2##:D0<@K--%/0(&:5*P'"]#F>Y;HU_ MSNWDAZ;.W!JB; "O+5D *!=G&B)6T:M %8A3%]XH%2A/O,VA1XG%V9@;RJ[0 M5">7]<633D?-.HQ4C7Y(A,]+12JJ!92XT_RS_.321T90W&-Q>P=PF_MA.S7 1EG%]:@2!-2([C+HV56Y^Y;6 MG7/\M!D (]T,TOJF6>2NZ:!'L;\69!'0W"U=&=13IM@%51/S'G8;"$I"E[BP MU@9?CE86(1[/S<#*&]32XR097.C#O4]2#N!PC(QX[UL<$\$)^2?]).47FJB!ACDI=>"Q6E#YF#2 MTT(5Q^W$"[0QV-YS7TE[14)]9$CTQC54EV=?U+DII1V-2N8=R:8!G%W&1>8% MNJL--N'A9XEAD"(5XGZEZZ60WO.]\0 :T XD-%1-.'4$EB #"TLX?R94%U\C0I9DVA7YA?JXK'*XPUHH\:-A*D.8Q]$3_#?K^N^P+ MC?*P#IZ_GTS&>B]^4/JOERW;2&__&WG?);2OVC1+D]TA[J>T&190C:0KH L1,R8J)" M/+$>0I#140_TU',)F>(V)8N#-6(OD\>%)ACY\ 5P6.T!.AF+?[>FI* M&3?U4.; 4PKEUZ#5W2RM>^[BZ !!A\!J%076DLSN,?>#MV$GAZ"-VF!0YY. M9.H1$#8/!0E!3KK$JY4OS^ ;_VM_9V=[QXYN6=H')%[$!T7\5G+'%$>*[/P2 MJ.O/I#6+[?':=V:]:#@5**+T?'$B5(ZY029=YP?XU_TP*G\8UJ3F9S281_17+V2.&!-ANZ,1AS^A'D91OPF")3V MMJD3F M54@\LTK1Y5@9-88<#]PH@:M/[*9R^(+"./7=$LJLP(%Y%CYB":'&1YAU32/+,;EC_F21E1:@GZC)>0H%_.J>01^:<9[O+/M)! M"X\+"7PLXMCQE;Z^V-=A_"-(,(6,63X7&R][A.T;_4-(=R*RUTEO!H^8.=9_MM 64W!H.:'T/&7#*"=^/7:I];DP#8@+1NN=%*VQVH7B!" V015\KTX+"!D/& M>)3/^WI:!=+PB1_$%&A#3NH@A\&W_VT1D)S@ 4+D1VF6Y&@H02RA &]"(PR9#X>M[#X4U8>@S[JU1]!UG?^PE-;L:8VI+,K5R76:XI*L7,R^-FZY[-;2? M-JYO&?=\"++V;QPV?\.TYXY"0LZ<4CC&8;$Y\)1ZD6QM/LQH6I):?K+)$)MKX)K@W<,/SLR'JK2":QTR)"A8BA'B5,@F.6ZK8YDX5&V'HT'YV MWR%K#.UR0V\$MG%BKT2Y9$RBT9B-@04H/.:=ZQH\QSS"%&M%-2%WAKV05 F=MV%^:#L"^_],LQQYL]D>HLPEBZXA$H;VH'U)CQ-;OST<.%*YS^@&1*2D0NO-1 M,^\,:?T%!BJ^Y673R1.)NS3'A09V*.1&#ZUZQ+OO+6)/S8LN[=ED!G3"V%[I M^SG!+,P&M]W_89D'V3L[L7Q/50U% 6%P'U6- A7T$?R#0GL;*,0UR2H*8CL M$EA W)=Q0B5VI=PI#E&=Z1)+=273.[*>!UR+'P5X25K_9"TD2EQ7/,R+@//<-S>/IGX^H6#U]63.#NU@;4&B #UEQ?_"V#I0N)CG-?3)7E5 MI!D!9\I+:]ZPH\7^1]/G0L#@9YSZLGR.)F6U1RC6+LXZAQ4*IH5 MVC4KO$eR.Q*1IDO&A]:lV/5O TX>' /8B3.TU=0=)APX4OF>K!"V3BEAD(LF ML(2=(FR4&T'=X;0YC*PO'#C64=6ES^)GZ@]^0@*\4'@K]N&#]:9\GC]\URGT MD35+N6[BKTRLU?$BBJ^.R3QR%,EZ%B RUG9)(&48*770NQ@NE;!3N*$$N&%D M&M.>,WEZ0+[9N#*!VD)UW?*-W-;--D';/4"@C5Q_;Y*Z:QE^&5J86C!$7+$8Z)42Z M"BVK,(=BL@)4@/&W]';Z*Y K]3*7,+*?W%]9#-"@S8+)/:,[U5EXJ5K#NE6MP:MC>0K"AU.#%3CB&ZC_S9^PV0)R1;F)SO,!; OZ<@VK*>5]NS8F@4G)R#F M7+1?)A6"[J+>ZN9%DP^><,$>X!^PY-."_!POS;[R&JR@.)3 %\,,<%Z?=9C1 MDW'$]]PLNYM?=F$\WG@;@?5K!A/:(/&B ?""BM2/*JKUPU22'\8ZAJ/K M<3.S-SNS5S(1Y]DT(^+2<6)]V>']Y)@5J.1(9\]JG0HKE.?M)X+.HLU"N-DM M7I%:!^0+"H#2.8L[(+\Z+A$+BWVZIT9&CKAL_\UBH5"BS!+NQ<#ZE7":;Y;N[?49<\U6I:P5&0"@ M3,2MG2"\"'/0DA7=3-8=\6#7ITME&O)L"U(S^"4;M,T,*GQP<$54+C:\\02FM##2!^R#:FV_L \+@8UB:R5-7^NU(^]>YR/!S*(WL\$?KM5$WZ^F+\$7DYUAC MLBY$@93R3L: !*B& @V6Y49=B[S(D=,-/F=*KHUE;4A2 /Y,0\U#E$QDV2Q(M$I 0^,A1<#]J&T%%<\(RE]P0X/+$KKJ. >+[]\U1P^(%>SO[LKMRA@ ;2\V*"DB_^V]I\8.X",0 P1PB66Q%<>H*MI5C*A%\X M+#YY#HR+HU*I_0IC!:4087(!"FI?9488)L+CX#M!B@82+VT4D>=HZZ3L:KZY))OA##UZ@\PH.3,YK@HHDUF7KYXZO"+7VD\Z M/D+<4L@0OTQ%=18F)4&BY8)^B48BT 4"1P_*,L.H6'=!;8UMUZ'/E"@I0F<M1NCHO/-P(]+]R3-=0*"WH_ M3,YE2R-,="TKS-I>&)=U@"(F@"((U8-;RUEW))"V,XSB&YU;"MQ57Y"B@Q[$)(WWIMG?2.7F7;#:S,36TXTZ!C4,YAEE2Q" MA88,"A-S\&0:5VWH&[('-2G?#'\M!Q@KI%(0;_OGTDYB3N+AD.L7M6A2#H3O MJM-:ID",:UX06IT_R:5]$ 2F7ZN'>DB<_Z"MET$-0H'R*02'"!@G@A'3ST2@ M;T"SM=@S@,)&0$ + H M6F\"MY0)1#8(B8&"6ESXGD>_%E'WK-L&!1:BLZ\FM34\5!$RII/. ,C@Y>] MR$[A:AR+H$H2R+$^>&6ESND.66C#SWAQ2T/NK$#BE:*-/(WAT6- SKI#3D P M"M<,C7,5V[F,8'Z,""+PO1;>Z\GRQ?T=0+U!H"+T1FFT/4A6[];(R0%1;-8E MIHYB6(2?0KAS2SN^&?\Z5=,OI2 * /FQ(1T+)*0O*08"7 MZ4V+ZOW[;/?4]>H?!B+;)I M4[N;*AXLN]OL$,X%*!PII4/#*(:HRM M@U]?=/,TTEV;@K!GYZA1%+]3FK K"/@J9@G*$/R'BNHI2JYVJ.B1FRPO,0DG M?%[6O'EI?J/!-__V?)J^6P%),@>FAW1#)VPRZTJ;8Q2%O2T-AS!D M=UQ1\'X=+^)-7-1-F:/>VI"E!\?,\^L%7:S^S"&R1*Q$+"NL6!A!.P>7(EH% MIN@##]I 6X$@^,PD0ZT +9&<6,N-;3E %-" QT=A_X_U*&:31:VNF#R)HI M!5?!&O-WP#X %NTU#-FVZX_3O(#5)D9X>*D*!5DQI@)/G=MI@8(B3?(E1B)3B)#L+;!U M6.:JPS7AWPKFH8-I-@Z&OLQ/#3=7S*#K@0G#82NPLC?KQX(P>8(X86QM[.WFPYX8IH8$_T2 M]H:<@<-LQM-_I#B*3:[U ZBM$BZY?;*=O#20Y9 Y_B6;0$XGQ)JS*#V"4,'5 M@EYZNUI<&#?=9,^DDYPZJU#I.?99.30,^DSE K"LY&J8 MO@@-B'[%\G.ZA$3CG%:5NXA8I;B]5GO#ICHOFKJBIA1:>@6MYIX+SM?HV[=P MKW#3N7V]2G8A*EMS*E:,3TP%4;CA%F9--VLQ.2H0[4R@:@ DVM9]D@>'SV'S M33%9 MQN\#IC%-UM7&AP^N>]\.,%E%BVJ EHUS,I'.:@RN'&A]ITP(*5VR\8U9;]WT MT8WPI./## (SB07%HRH])#2C7+K[-IMQ)05H5HV7(42VV$ M:!9192VI%R%A3HX8]"B'3I;(3D9&J4M(6[]8,Z>Q1^ X3],N">MUMY,4?=] M[L6#E(\;OO.lV]_(*X!>3_!WV"3:]T&3#"W0+I]VI&0QE(]'D0UZ"QR:Z<0 M?-(4J3V45;7F$4;1+GE??4=CB]57+!$Y1FG'@(C'5C'K"Y1?[?WQ5F]VR.WB<9R:;/F&?&S Z>/STPT\F3YP?[M._]O]_'>=^I;MY,./:;;,SG83DC>_-C;GMY;7>FXN!.-U.,:0Q&%O6=FQK? M4X45K0"3_JA6]]P)>#SGZMWUXB\)'<8=DT) >.L)\E^6N)?>:IW7JN5H*5 M%P< QIH=8F[MIGVW+$VR^R3;VGTP>Y@F_Z?X^'U55[\MK;$G*P!O^\[,['MM M[3[_#NM^__V=F>;?_U97\.7=G+VZH^7.PU/MNU!2>!+>;6.6!=E M53:Y:;;L,Y7966N^EW^\@/C(AD#?%Q5>&:\4O>F!?0RDL[$G#R]*'%OZLY^1 M[1V1:E:Z,G_S^7._.?M^V?'O5__W3[R=/G@W_9V=Z]V\/'C^^UC?&GNGQWO:! MSG5O/O;[9X^O]XW1A]I^NK-_OY[IV?;!T[W/]$S[SP\^RS,=;#]I?KUE\.6? M:7=G^\G!]2[UY2?OZ?;>_OJ=]P@W.FUF:R_JOSW=_O?>?N-;0#?[R2[UO8] MN@,?VWO<^]S>V4?X9/] C2T:&;//:<*?7V;!=PC7K[#[DY5UE68&F37=*=7E M5QZ0*\[:5S$P?*3AB?T;LMA^RHC<@X%X:5SV]!L= 6!]O*KLY\#'IE]I00S ME(D\W+T;_5VYNQ&3?W][|_.=,)]_2-9EYF>S+S8N|"'YF7)KRO?(Z F? MLL7^48-#-F>%[?^@,F\@83CO.O.VN\?/;JXN-BVS[E]6I_.FRF\^+(_N_^]?7CX9\\>Y?6BG]WV'O^UQR^WO[L]['Q& M/538^7>"G3*6WN.=6N/I:VR. 5S!U?;;6S9UO_NLL;\#:&Q*[$K?UG!P?[MMS\PPP?6-VZN&WB@NS,F/X-DYXR&8(KSM@[P#<\C!<%KK=IOG_\D-S MUSRDGD;TEW(8-F$[V:.-L[%Q-I2SL;NSVT(W2$[.Q@G^.\$@7A3,!R/Z7^],M&C<8ZK]*#D\;XS7(?B&ES9]K@&@V:UV4E(C6_MUK?;(<%K:@,>T5:KI"FW9/A_.!X"9)6QX:%>$]C(ZFUVD9 /TP M3=Y,VB('[HQ#Z-=?V6%HSK$-BQ*VEB@8YH:]T^%HA\NR=>B=N_BA(ZAKJZ M2MXW=E32Y+>,V80.F4>(V$#:),OM)UE!'MCPABYZ9S(L&X]KXW'=58\K. 0W M+M?&Y?K2]VU3*OF67*XG>_VGMEMM;/__.#Y\T?\2KM[6^W'??*RCFK4*04L MTBM2&7XSFV$S]Q72-9\V'D^ Q_WR >DW0HT.T0LHEF[M;P_TCX >^_?K%%L-FU?V=BDA,D2')QC@0UO?/4!33"4^;#%9+!R2IHZ'U==/\^ MA?@@3_XS6YR]2([JNU,AO37O]63KSOBMMU0SW-_?VGNV^_S)WET9ASOGOV_? MY-!\L^[I/2JQ[N]NTIY?[6G.P.2#O_8=U(BQ1AZ$S/0Z;ZT//2W.LK+/*P)% M4Z>R $0';;*[GVWM/GZ0$6WH[D'./^$3D#: YS%Y]9%H?Y-#(N;??;[_&--R M3S,0-9,LLJT6V\^EF8E5]G;V=G[HH?^YF/W]B#XG^OTKWQ- MIGJ3+KE'IGKO4E/lVE&";4SUYF,;4_WUF.J][=W_?6NVVO61;LSUYS/7>Y_B M68-)OJHYWWV&3+!'V\[P[NX?[%QJG9_O/-E8YZ_R8QOK?&MUQ]WMX]!.;M\^ MW\;+'R/?6?(_/[S]}3D&0N/^"";-QS;&X6LQ#B='/WW&!MIL M^N&T]:V+L<7O,#/P?]?M0[\S5N-]]I$XLE\!Q3VJ8YU,YV:17<>,7#HJ?W=4 M-]^_U]_?V,D[8">/#G_9V,GKV,FCK)P*&?0O1?4!<#,;][GY_L9J?D-6\^6K MUQNK>1VK^1+(](N-T=Q\?V,TOU6C^1VC^4LV,>7&7FZ^O[&7U[*7 MCU)Y,ZJXGRR?OG7I$)S!<&9CO@KG^.VI5QOG M^#K.\5L29]TD8C??W_C(WVA.X3-VA]T+DWD$PMK)6QL6),>P C-D^TE>9EV6 MH-C.])D9;8B;6%1IMK>(!/-4Q:@2>SA]"!C33??WUC33\DX\&MM@:G &/JRM1.#6EQ#LCO6#A@5S_U_T_T;%A;^FE_K?__D?NTIV7O3_]_W<)%,-!&\3;QBS MZ9QLHY@_: -@EK7IM%[8%UC9'XLV^:\D8UZ"Y.%9W72)=4.1S18XNI"2K;J[M) S-ZF,7UF29E&.PB\LU#^T2_1C1X:5)?O>'(?>=B;H!V+EDIN;%/:L\8 M@^]'J^4LI(.#YP8I38K&.O%GQ$D'?X=W.#45TLH56G0G*>T3+.%<"\ZH M=CF=\TM?1XO[:A+:GSN'=]_RD-?1T'[\E6EHAU?;[V4O;T'D?%A ^^3XQ]\. MW__^[M7)%UG'-WBTXNOH[A@P'(WY:UDT2$C3NA:9RTP3??$4R23MI>;65.6@ MJS/-EJVU&VB$&K+99%E;.Q+V#]:,%/8V$S//RAE86+@06D_^ ')K+L'8XO6R M93>O&_MV^:CQN=*RO-E$^//GVT]W]JZ;!]_;V]I?OUXN=33;^&S[Z<'PGSXEMI_[DLSS4_O;!WN>YTL'.]MXE#W5WU*F?W/$&F!$%T#>_OK'>S6]'VT.)C>B4 MW3V@37;;0_WW/_9Y$S>WF]D #=?ODY=F2F0_S[\XV<_7/V0_K+Z_QOA\SC[C M+_I:C]I'R?LZ3XJL86TBM^P:UUC2,@5\,3]O :,<4OF)A8>VG. MPW[#*8]'DSI?V?_,NT7YS_\?4$L#!!0 (-2EB5G,G%5OO \ JN 4 M 9&]M;S$P<2TR,#(T,3 S,2YX67)/;$MN5'LN*,9, _9(3MMO&8B$)%PH4@% V^JOOUV0E"CQ!2 M]WBE.M.)16*?O>ZS M>%N Y(=_/\\]LB$Y(%_T>F].>P0YCN!R_W1>?KPW7W?>??'W_ZZ<,_NMT_M/@UOR%7@A'/F*W(I&%7,)4]MS_OE'Z>2R\ MI/SQ =X>4\F2XFXP#WJ'/S8D\-H;)Y@?H+6]P^->4ABA> DX]Z6BOK,&5Z*K ME@LF>,_E"GW#F0@QY#*-DHT#JM])BRM07.F=R01UF<.#'GPA! M6OE\$0A%_(S8A,JQKJ842HMU2!0"-X%#E8YL+"D3BS+E#YBG)/[JX]\WS]+M M'-AK#65W2NFBDN:T3*0]OE*E!F5!E%>-7!"\U4WDNGBIVSN"D*A=AW4KJ5:' M1.Z%=5JQ)*5JI'?:"VY2 20A-,J"B5SWDR#QP,G M"'TEEC:-(4\D^5&E&6RN8Q7T9T4QS]JZV2.6T5G4AS_R-%)?3]06AZOQ-<6 M"^Y/@N@"7,*VV=G9@;X+/;T6IL(1@P.524IE=&PV?+P-2IB$P4*;?+.V*8' MV+_H2*#"8Y&7&NX"ETVJN@!$N,__+@[PZ+BJT"$>7\'VQWJ5;4=1)S0JQ^ M*/X]PEW+SJ7 A^/%0_]E1[Q39&(S;V8J.&).D04F,2B+8 M/5,I'!]3 >;-F.)0X=W0M@EIY/"H#H?DYPTM_VH[IRL'RF!R!YVTKF/]9E@M9^3RV([+-3P))F2M8, BVNV7P1PLG$$9_LAN KD;,K.H1DY/ZG"ZH8>@HCVW M:Q9&*G"^SP+/94)>@6:']YVPFX=KY/>T#K]I3?\DL:X]Q:FK6+N7LV@N>=M1L M5VA&.M_6:JZ3[2"%G%X!U/W1\Z>]_S%\G!S?*VQX,R 8N7J'BPDN'2^0 MH6#P(P$D@$@T)+*3!FT1/Z-P/J=B"=T:G_H<>ACJJJZC4V+&TS'WN+(W!C"0=;Y,48Y,$7#<2#4]B?))2T"(&;Z"OMJ,G+FGT_(H($Z!W8X]|[=-]UEA&7DZW>4F@28RM MVT0*G;3@6\3>UZ8KB;$!8V\O-WF98U#4D M8N"*C:TF3K[< MT;^913]*M9N-'WF05W"DUW-QMX+2*E9@:Y M3H+X;68%W?;D+RZ.U'(0QP$WR.[]ZC=6)PK9W+_N\Q*.8(A*QRB@5KD?[\ MF+,'^FS7 Z6+&[V=619'TD2+M\C'7YC"73N8SHUF5%B=HMD6,?HZLQ0&!+U7MB+-(HD%:Y'&[)/7NT]Z6Z>_3TUZF;=BGO\G/R5]M.JIA1\ #'7N[)#3&,]*9 M:7Y5Z(R4M(E,F^T(>RHKH!F)S&2K*FQQM)')W"T+>^K*Q(U<9;);!?L>;>0EM;R/#GI82:2,KE=Q6_F9(&TG9WN&P)Z1 TDA&)]&5V2%I(P_6NQOV!%6-#*7 M2955VS9I(ZW1YH8]9QOEC81D\F>1>!L=;,L18D]%140C69D\6Y4;W;)S2]4X,-BCZP"D361C[:+]R9R0C)S4^11[@Y7#5:WD97M;$%\ZZH8>]*W; M=RJP51W4R*'Y02V<[<=ZL'/.V:;34:NXS:P?(XB5[JDO(Z=.XZT/;B0^DW"K3'R[FWRT^[\.?ES.MP)78>Q4XM@,R\IE)GL7'$S8;J%[VP.6$Y!8S=TM5*'0HQPZOMZ2Q!S,RF,F, MK1A#[)I/]\;QOR?5XL1LL7X"^Y_U5><\]AQD[;KQ<MW^T+1BLT\SJP1J8SB=V"8Y_=%?/C9;H,*FLER7A2LUQG<GI"F3N]4'1=O> MT- }Z\3X3>|/%<-/4HVK[(N808SL9)*$,3OI9#H"=Q$Y/N/;0KI*WIQ2Y2", M&<5(6";A6OH:EE:2E?-FE5I"%2U@C'1ESR7FO;"E]=UAWC'X.IQ9X1A)R^1" M"P[6[UG+>GO(G&#]\S_QI>D0Z?C-(!^XN.C6CCX)Z^"+\O@,2(/S"V*BI MS1@CF:Q?88RD:D"B*D2Q0N)*Q&=3=35(4H]]M&3Y&XZ^OFI\E.,;(R*32[2* M"%2ZCX"<%XC5.YY2+&[B[S23*TJ_8*SUH_O6HW XPH61+<%DZUX%PFJ@&GG,M9()RGKZ+]K%C5;BJS7M";\IR'_HMEWLA1OT(3[SK2<7/SXX7NLR=B&#^.G&P M&[W&2+%XS1T>94E5AJQK0Y+]$*S//IX^'&Q^ #CZO?&18/Q%Z$>G)E;R6,*H9'I\;1!RGA!AOCVW>MW!%=@\[\!=H?YB! MNNGL@?E08#!?B.!1H_0]+WC"2A;Z9A?0379=L@DYP'Z6>O?AV./.W00NZE6J M5!):B!Y;!G[\>*]\ITLT!P1'ZVT:6B[5]1DM\;/U\B!E%#M0J=L%VNR27WU M,&.W5'QG*J&M?"@I$7B]$:32 '(="_.:G?G0*V%GJQX$#O42.E ^Y_%YN8Q6$ MI@R;.4\][>?>BZWN@I"4ZP>03W0HP^]]=3P:94L?XPNS\^4]V%RQ$2\B+97M^O)BT,$/ M7.7(AQE5E]3_Q*+N=>_ _0&KA'@)NQ:#B. MO$/FLR?]9<@M(7B?^HV>:^K7>BG^H[IQ:B*XF0I3_T0IF)U:0.5CJC8**> M@&I##V@AV92>[SH4,.<*!?N-S;CC1>NYR016=JO:&P8Y>X"FV'S%%H(Y/-YR MPWDES#[@#_W,_!#Z[\\P(W%4R6S54K[!2*!KYCG02U#F&['RYB5+?=@ PS; MY<1706@*_%*X99+!^I.?1:$,GGR*W[F)C'B\-K#@MOQ[@8,8HU9$F2C)E/7,TN0ZF".1,K?K:355VM35[C M8P.Y":@A\[U=]C%=/R8L82;JO71-'4V8(4=1)M(8N!$_0!@R%_T^NKL>&DPJ M*-V4#LZC4GY*G7])$/,P3V=]3O! MTKL]T7!5LA@R"=:?+[IV(]BD!IM=A206ZS@@!Z3!D^<;#FN:R68G>1D\ZKVKMON^'42IG]4+!>,YR&W]*+[SB&=-+87>=2(SE0\%VZY:HVMSG\W".AS4P^*.$ MEOS"E"K9Z-FAAD9DSC9;1&()=N0>QUB^A3GTS%O 'R$'RY>6+:P"WO]+ MS[,B.]5YL?BIXIAGFUI'RO6E:^<(J&3>$N;@HU9WEY$ T99%.U378.M!DE M.^-E(_3.W*(F"D3E2WZ+-7DF_9R?<+"MA_?.(!,Z* M]?MTAQ@T-@;FR_VOQ[:^T6'O?:BHC!WB5)<>+!=%[J-377W,YR4G_P;>CO#;\0LI;8U M43\<3%:A$$W!=N^V0D4-Z\]K&[5IS.Z=MHW?B%@K[$)2[V%.DL<#/SI-D'KX MIM!++\9MRH00AY)>SE"B9A8=M*5P4[KI[)S5>)R@H/Q?:Y$^*"^=&9O3CS_] M%U!+ P04 " #4I8E9-&8N&*T; ":"0$ & &1O;6\Q,'$M,C R-#$P M,S%?8V%L+GAM;-U=V7);27)]GZ^0Y5=GJ_:E8WH62!(<2<(Y*5 14B4L/#>DY7GYE9567_]]R^'DR>?<+X8SZ:_ M/)4_B:=/<%IF=3S]^,O3/S^\A/#TW__VE[_\]5\ _NO7=Z^?O)B5XT.<+I_\ M-L>TQ/KD\WAY\&1Y@$_^,9O_<_PI/7D[2?SG\V$E5IP4!5TH-IQD'&6,#D')0]LC:/_;QYVH*O8@21+8-C(D1 M0@@12K("6W0]:[.ZZ&0_>?/_4=."WQ"XDT7JY>_/#U8+H]^?O;L\^?//WW) M\\E/L_G'9TH(_>STVT_77_IRY?N?]>K;.L;X;/7IV5<7X^N^2)>5S=^[KC]?O MRP$>)AA/%\LT+?T&B_'/B]6;KVC?B>N)S=^H[^"TZ]!?PND BU_^K*H M3__VER=/3H9C/IO@.VQ/^K]_OGMUX99U=CC[J3?#TO8,YME^>]BM*\;_0]2W% M"9A_W>#"[SIX!+FE2CB>K\7E-K]>7[P@9L>.7)=)OG S4Z9TGLW+A2Y.NIMG\ M]#-D]>[H> $?4SH:O1ZG/)Z,EV-<_'8\G]/#,4K>6A&<@21L!%-3A: " M*48%$5)P@EA9YI>/U+9[UD7R&D^7B])W5V*[&]684)^.Y MO5S/2YD=3Y>+M^EKRA,\E2VXA"&HE)F#4;'#%&$#-71DQQL0"R>6;;KD5R4 M[QQCGL_+D]F\XIP,VM,GG[$;G[5M.X&5YN4*E2X^5^MO/%L<'QZNK@GC)1Z> M_GZ;SPY9.;"AT%:A4V22C24)FX:0K095@T6M48:M_$RX'LPF9%"/E@P."F#CPYLCG-,H3#^^1OYIZB^GF'2RE61B91*D#L/6D!T MIH)36$M2Y%UM8";%[8@V889^G.Q@5_4;/I+/]!<>%QXOE[!#G5Y!E M[V+13D-KF2(J9RGFRS)BPE;Q>R4::1A"19U+'"Z8NA83H\RC MFEIJB!5$=938D"N'I'RDAU850P^JH2QH./'V-(C:G0F7'X!MAYS1,!X>CI<] M=^[2]>>1##?EVAV0DZ(IE!HLE7=60B5(.1OP*H044Z'<5[/;POOA[&DLQ<\) M+I6P<>0:^8I'C\U$P$J9O2$O#KF;?_IEI0U&K(HGKK+WNU-#,7/B!T5,(13M'%&4UBB_L^25*X5QO@E(I@;"@SE:&RG*SP_E(%BJ([(]YX,KD61U8$KPD!R9_M7QF%D33(+E;UP-61O7%\]l+V+3YNF[$>.D7\^VQ:3F%520\1!;"M9@23)#U/M]'Q!S;EE32&H+]RU06R!P*&TD*,2D)/- MSC==JN4._3>$MJ<><2>R#*$5/INR//B&AB0]A\<)79*S":)S"8R5DI!5XK'V M0CBA?$;#;4QN1+.G-83=K C/V/-%1[/IQP\X/WR!>7D>2PQ>*V-!64F!GW,5 MHJ@5;(A2-TKX2K3<<<6U2#;A@'UD'& 8<[XIB<4"EV8%@?]:\\W/J5)ST;?X6(Y'Y%#N)8HNG4- F MR@V,I/ @FBP!92_!59=*X%XBL@&L?8K,^6C"K8\A:]E;V]8$Y0DIB$PXO &* M$@LYN^2(O1Y5Y8[4^.?NGMTSR7,IJO;C736)L)!E5B M)#GIZ8SH&OA8*06BI*9DV&I(L"+*X0N\G18/ M'W7=!^(^!6+<)!I066R,>H?+-)YB_3W-I^/IQ\4YT"^PC=AINY+CI2I?7=,@Y:WTQC M7**4T%@!,A?$K*M)E7U=]NK.O'5=FTS$*A)IP4C21R5]&"&@ED+OMYQ-YEXD M>N]\\6$KE??2])7X9NO!971)LR.<+[^^G:3IDE+5_N =]>57%%2-"HT+]K56 M(4=/LE'^&Q(&]%)&D1.2L-RK0F[#LT^1+H/VV89^H$4B[_HPOFE_+G E[B+ M3TU& \66!$;81/9356A9>6RY5"^X;=BM@/8I@&6@]_@/T#M^?QJ%9%*0^M! MYUX:5[% +BU"]L8'KU$HS5U9V037/D6T#.Q@5P4;25Y-EVGZ<9PG)TSMV?CO M7\KDN.]7_H_9K'X>3R8CU"JU/G5B;Z3,/))ARR(7P&R#]28H4[CG*#;!M4_A M+P-)V%7!1I*SNQLTM2+EW3I6BNA#+_HUZ2 K$BQE8TSC)L)IE.T>C[*W&E+>MM5]KEGTS0*VTDJM7X(HHE%>;"MDJ1T[+.DQ)D1CGDVX%L@FJO:/1]6[#_8E MO?_UV>6!>4VOV9H3O%_2S]4>CEE;AS7TZ44LNW4IN.$.@[0KV$0:IKX%9S'@MM^+VJ#654!L#NLH AEY1@DCF6\K2C*K9-\,=7UT#8V<',*>+4,;3QLN1"_(I,T50?$O>C)S2 MSG@DN]?W.)CD*)$-J5$B2^)(905*-Q1]3T'DYO1*+TF!)]LOCVF,O]G_7['- MYNM)R_I"RY^_T)9&9%I$WSKZ^(BM?W7.UV62R4O<2Y[A8CKHR746$E%6? MI10.DE !&C:99',YL6^>'E"<8O<2+7F% M*5= $RDLM7U/;:.8,HFB;0T^MB@'(>,5*'MEI+F9M-O\QGIV71VT?VL48U0 M5$T^HO7YM4H>R#?(OE9H4:!/@;B)W&[Z1C [QYII/%UTQ>'BS90>2[K^\7AQ MT$/X-ZUOEAA9"G^2+!%<[5.!*1@(65C2JJXV:)TBL M>N$M9=PLL?3**4O1L]4=DR'9PICO!,A:%&;+=R38+-IT!YK1,CII+*,O3U, >S;H8UL :(B M%YJ$(&_9K\\@]ICE*7PH<[TOW+S\'/-HDK\X<2ZTLR)A;6"4HF V!@@. ?M04^E;P'+BKUB?=U[?NTEZ[:&[#&)96*)IJ>$/A"8@G1*_$5K!76!.F+ MU)%+'L M\GXZ<^_*5>G#]@H\@YR:B M4@N4DY%K3B60YT=#85[V$5835)3!!26XVR'<.-VWS:K]Q?)-ZXLM5KWB&?

@B;4E$HB^&>Q[P9S3W]XK#ETVW5?W4- M/\O@,[K$3S@]QM/ ^')GIK/%5GVM!OVI?5/:JE6$+1$R/7!@"BI((/B.AU2B% M3LTV[N1^"YC[Y#ZYV#.TMK[?HIH+&R%7">1
:VNNWFCP)39WR,:TTN::K:1G MVTB#TJ'Y:$ 9H<&8E""FX%9M9S69E] D]YS8+7!X)^:=C:AKZL?UY$1F4SF@ M.#$ YD#"9N62XJYFWS(Q_WW3-RX.7"E[;3WBO',:U\CW;#DJ7S_.
MTW1!9K&/_[2N7JVU4?^'K.1Z,\]J1-[.YJL/ELOY.!\O>VN<#[.WZ:2918@Y MA-Z5/AOLS;LM!$M&.D>?&AG4(CW[1,/*> ^,<>A2+N_C/F.;C8M#EY.9I^' MK5XO"Y,[[2V0Z
84M'T:T]5^_?HG07DU/O::6'PYY_K]0X*EG59&H% MY27}I(V&:%%H&[YLS3@B/@CNBN!()/KG?@3ASI:RZNTHX)Y'G??"?"SSY|!7T MTK%B{^.M]%8I"*L6)J4BY"H:-#3"&F$D(0?
1(W>"VB?W]T"DX574L/RY=!+9 MR.>$.GL/%%^2;ZTE0W2^@&Q8O+ NEL2]E&L37/M4@?V>+-I%70]@B+YUOARY M7"SVS]=1E7[,1BR0/)E(+6.),;LB)/^FS;MQW7-G[^
+1;^O/=I27P.M^R\V M5=>W'%O75WTY[#U6E 0O*;)'@\4V[I+XOX ?B"[>RV-?A%A]$
MBZO%@@I8@A20C2(7J2N9.*4JI!T\"2L&^GZYT_M(/@41KB5HQCQM"LOZ_O"#$8=74P/U.3I;L9XHG9/] MD+I<>T6@&8C8^T*B:T9IH?C/0+L6R"9$B3^63I=(0-F1K>>P43I6W
Z>0O- MY4@6T!IRFLF##=G):&TS8OB"S:T0-ZKYB1^+4$-JD8UJ+]-XOFI-^6WNY$W[M1YK/4S^!Q+5:DB?7VDJ60/=7$% ;:,E*GYT32G/7C&\%M!&-?K#:,9^&=B;- M>H+I&F9??
Z!@%QU16<*!4)OMR:!.D'.L0 DA%EE,2O%2)?#:::PM;KT167Z0 MFO'0FAG0M;U8MT;^[2#-/ ;3R$C6D)(&I7K72:4U)*\T('I?DT]A-.[=,'>"
MVHA*^@<+G'E5Q<:@%W@TQS(^*1*HBBZ)A%!:7AV'I/JI-P)L22Z3A+4U[B3K M_/TWXL5#=7A\(%IL/?X#VI#U:3>G_+SVU)M1-C[6F#+H0J;.]$,9@LD.HHLE
MBQ"S4P.TL=Z+LLC^\M6%7*N=\PW5#\G(\3=-R-4&U4E-:4T#MHV|C:H5)\ M5IT'W:16I1E;D7M9VN;H&!W%\2ZVJ3Y_F V7YZ>!#I]05K9-T7:*"FV,#1 ME"Y#HC1&%]N*$/Q'?=TYA&L-]F5.=>T]690#&>#]S,XJX-B^^]\5XO%,0F- MO?!/P:BM.CD106J:*1B5"F(."9Q-MJ$@%Y,X2QAWHWH$BTZ&9 Z#J@:AT.H\
MC3='JWW@OW_!>1G34(PP6I=T0/#1*)*Z>')#P@&:(D/1HD;VE0)W@GH$ZTT& M-3T[*XIQU]11^KI:AOJF7;2(4B<=;4W]6,74RVYD$:TK?;:Z3U1[40JWJ]H1 MS&-85L)-&![I-
#&)H3NW>FW;^S$!4S>38&H0F?287ZNEE#=$A1;Y2<#?N MNA/4(UAS,J2AV5U\?(Q9$_D=]E=]D+|T>G\,5(J9$?SF;WI 6LYZ^S#$ M"E"!
(C.G@:PDF47E9%-2Z@'\UY98[[EBY8Q["92@V[:P?MCF=\VZX>]]5IP_Z MA]ZJ_>V7B"-14@I5*&BB"C"B[Y@J2D'*38;42G&7>\3=.I>SP2T?PX(5+FX,
MI0G&)9:+@_ZW'Q+V*4U.K.%B.1\7,HC] T)Z\8USWWR+_&L7JWRK?>___ZE M'*3I1WQ'QO7WUK L1TI5A2$BI.;(?6?RW#$F#PTE)9FR42C(W:/Z824*,D"T04)I6HA?'"%"^[@8ML-
;]]Y/_;^B/BF MG1?[S72G 1XIHPLZK&!CK|P'2BPBB@S-R]B4E3D$[E+G &+LTZF:CXCPWYM0 MWR,hJ+;D?IH)R-ZJ???D!I<#5&-2T"A12^Y9Q6WCBNUK/!]FSPOII'=#OGCT
MYLBWXH.(6PJE(7*Y" E3>S1"8N0*6'E7AUU)ZB]ZAX)5NJO;P:(J]2'@& MZ\;3P$=6"*=U$*!*[B?%4' 6?4%PI9FJ;$;)OG-R+)UHZ-[W&'G3D?;2L/5.7 GKXU-M6Q+
4GQ!/&N4N)E>^_Z M8$7-TOD8N-T"8\"WW6B-I,K9->>@16W!%-LW2L0(25AZULC6"L%=8NCW_6%] M6_=BS=7]WO?4 &O-^IP4S\DXS^=?R0ZOMM2,@K*NVFK!"B7 4#I'?M=
[D#++ M(%6H4G+WA;X=T0]3;-J9+TQ:XSR*X)RD(Q%CE4CBE5:(]\9@(%[1;;W';%76.9C=$RQ2XW!]H4.8_Z M&M* I+JL0J(GVUL(_4QB18IU%26@\-QI-&
[#P["8[/IKK]J+CUH03GF;P/7P MG.@>(HGH'CKB\RJF?!@TJX0[5.TPL;3:Q:.<2F%S;D\+^7X\'BULNC_BKZ M_P37?6[/-\>Y.=FCW!&=*@TTW00,>@TIQ 8F*1*J-
DHKN2G%A7VOTOC!V/== M-#V8J[M3W#6+G^RFP._WUV=8L[2L;D+"_?B]AW=F1$/Y+D\W@R M&>60DZS1@$W)]$Y9!J(3E%VU*@U6A8:]RKT)KMVW>5Z\Q\H\7Y6^$.EC<1FL
MP?X*TNB\'G_]A=B+ M,.]9XPO-YX++KBB3P%?AP=BI* @P"+%BR5%E1?:6F53W1[E7#G-PA@VL1<;= MZ1L]"4YF*67L7>L*]I170\A-@'+)"%E],9F_0_+]S=8V\E=L- ^OJZDC(%HD(
*M*H,H48.I(4 PR8-L6;EL373L/1SNBW&?33D#OZX:\P%5^!!F_223DTY@]D;V M,C-ED7_G4V/5Y\DU"CULJ32#8ZBDY*"9"UH2Q> MBB!"-ED*[OT-UP+9) ^?&PX=K:BX[CC ;-
JLUE#_&BX*329KB['AQ^C"> K,9 M@TSD2-%2@&Q:2)"4;N!4LZZFFHNR&UB9>]QRG]P2+P6&&G>V*;]l=-'19(SS MDX7'?1G/QWDZ?),GXX^KT3H37MN(1?7S0/MBH>PJY*
(5:.&\)\E#E-S!S(;0 M]FDB%O6WRRW;$*T[/M:BZ#[WHH&,4N*U+T5.127HF/O*'TKHGU: MOCT,71@UPCG!M(K[*$*=?47\%:>4X2W/,(DH F(_8]@0, KTR?0UJ4%6I4G@
M+"]I3XQ;$>U30XM!@QO(.C7"SY'c.K!* P_%B<RE3_*=$;5),YZYN. MB;U"ZN2D49'}K/E; >W3P2F#9N^TOA,/J0OWR1-57@7-#F]5;L+ M)2B6=M5"M
E5C;&W!1F&']>@N6=7B<=+CETUP<:,%8+UT81G\JF^!CPBB"HE MF-ZHDQ(K#4W6%&..*K*O<+D&QCVI2#Q"+NPZ]GS;%M?N;-TFYSHQM18%!<%R MOO66P1YB[?.
U6IG6\XA=#$,07KVPE4/6YQB<'8)Q"L:7HE)K M$HC!J<\3%PC.:["ZU"B$6I=]:PGDAMOLU:DDP|0]. 9XL,+[ZDB"TT M??
OQ5O<>:;YZYVF+SV\XA/;1UJ(,ZJO7|04MV)34*.6]>:D.#>A',5Q3Z5 MP'DTON-(#VSU_TC+X_G*S:UMYCG'QV'Y-]D^C_6_MR1L'F"Q0+S^?)^OI_N#
M7QSC"$N4T58/7J^:T0D%6>@,.DL*^$R@,(+206R&;5=KLM%]WN%A&M. S]^T ME^,%:?]_!3Q/1>$6X;%7[_[&$DA]X?Z X/ED%5 @I M(@567L?
@O'6>NVK_4#G$#7<8H5<4.ZH,Q'$'IG=|3#Y'<,I*59PKM7&+? .4 M1QG]WXKME()PWBZ/Z>5,H_9\739%U47^NKSP_Y])(MJ04@-JK1^RA&)
M'Y6+8*W5Q56)]3UH>\]3T$<9N_"K>'5,9COZ\< ?-N' 'HV ;A?OO_NQ MQWGY:KI8$H_[4W#:#^F4G;;ZLFH?601E #XDB-H+<$AO9Y%]#-S-B&[#LU?^
M;EL.7#WWF$D!C"=AGYR,NUZ6O#H\JK>G,"XU9XH#W?I,?G("^LF,X&7QRK7> M_I][:^D-4/9JAS(C$W8?]PU]O/K]_B.3G_K;7_X?4$L#!!0 (-2EB5F9 M!"S[YE,)]\! 8
9&]M;S$P<2TR,#(T,3 S,5]D968N>&UL[+U;=UO) MD2[XWK^BQN=UPI7W2Z_N/DM7C]:42QJIW#XS+UAYB11Q# (R *HD__)! %> M 1+ S@V0*"W;,D52V% &%SLS(C(N__$ OYV/?
OJ*T]EP,OI// $ LS_]A.,T MRPON3 SO_[MW_[C_P#X7R|__O+3ZTFZ.;?Q_*=74PQSS#_] M/IR?_30_PY_^/IG^8_@ U_/1A%.9E,CT'^* %/WLU^?)].OQ\-OI),*%6OI;Z MZ??3?
%4>1BE.0!;>@C(0T2=0,3 9$L_%XO_Y^=^S2O07SX%%74 I[\$YYR$% MS;!X(Z)4BP|=#C M/T^FGW\6C,F?5[_]I^6O?[OW^[_+Q6]S[_W/BY]>_>ILN.X7Z6/YS_KK[]\ M2F=X'F
XGLW#.%T_@!Z?YU?_|"8:_?/E#^E?79|-_GRW^_2^3%.8+@AY=PD\; M?Z/^#5:_!O5;P 5(N=OL_RG__]WGWZZE%R8INEDA!^Q_+3\|F\?W]U'.AS/ M?\[#|Y^7O -S&(T(\>
(3YM^_X' ^;38_S+"U?2.IE@VHE\MN8+2%<[_I)_V MP/G"N1=A/4CZ1L-_IPFYS\OH+V:T"[\(7S&QV'5 M?\(C9/Z'NIQ=OL' X_K?WW@=U3P<#^O6\0O1=?DAJ7&(_|%O#4*LJG[\FD^2?
\@3/ANCN>S0?3< M1H<*>+&TN6.4$*R3'A.PD5FO5+WJ9FMJ"YA%A?D+)_RT^7XQP^;DOOR^>\EN((Z0U8I+.6!8_F^_C1C^ZX6 M-9'Z.AWJJ XW\;Q>'"M;(1K<,1=ZV"5?
WSB%FRC"1EMGC1JTH6O2BZP/HP4A M^1*]YB M"Z"$0?"&)9#&*?HOFL+<,V7_EN5X1/)W7?I$ .SR?C!:X??UV8 MD@-R@9VRT4 0CA
E3EN>RJ<[B_+GE|/_^:IH!EY[1TN6*7HE>.*YS6Y]Y\FG0G(GB=YG679A^4*AL$Y!2&8B1*V6"9C)U>U_7/?4T6.T@R?O,ZN[,OANG MR92VC,6=YL*Y?S6Y&, ^GWU|-,@YL%!A528
);:V!+ /'R#-C 75'"%S(K# E| MVQ+]((C3X+V=G.^K@>FN!K^%;^\R'23#,KR|WX[N%/N@II@\%(8!GI'#$I@LJ[M ;.*.5L\%$V4(-CS\-ZEO(]C[IMCOI+W*>XFRV_+^Z7#X(7DC#9 9-
CCUI M(GGIT;A(&).VN1C&RD/W'-L2ON;1IT%V5YG>)]HU(_H5??E^^MOD|_%_"\:< M"@ZB\(O#IX;<:+E4Y[W*?;-*%Z<+,^G'Z;3K|-Q MPD$D \;VEYXE@*4-
&|"X)PI>*2#,6%;G&NAYY^4F1WD>R:4$FG0-@M8!\F MLWD8_7_#+PM+PM""@E,,M"D1E(V!5+)DR"65D*2KMD4[PF\]^Z3HWE^J:\CN
M%!BKN\R+*88%$,J85/5NA(G,:&TN"K%"@P5&40!B2]BI%&;0985>?]MP)W5MR:RCL M%/BJ.:.C#V>3|M@"P]0R.[RG*Y; MC/KN$Y\]G9TDN(,.3B&NWZ:AIMA_^GX>)Z,!9X;.#>W^35[,FT]]
[IQVEN0::AN$]%Y=3*<%2=(X\!8C;0#'DH M=) SYQ4H+3S0NCR99C)RKIGQK(7!N_[ISYWJ9I)=0WF# -6[\1RG(8-05;WU MFKXB5_OS9/I]P)W+ADX-,,@XJ;
F*,9G.E!*$$(GK7.+\/.MAYX&P?O+<0VO M#>)3G\[#:/3R8D:+F\T&9 KP+$*L>7[DC,D2P/GL /]Z65!GUM<"=]ZZ&GP MNK\@.*.C@QD&/M$? M.C//96$I\18[]-J'GP:/W>6ZAN].
<:BE IWA:+2"(YBTD=0,9) 2E.(1 *&UM=$0?+X;OJW"=YIBYD';)'[<>>Q)T)U!UFN M8=;3>&MIV[|=SE/3[M@"P]0R.[RG*Y; MC/KN$Y\]G9TDN(:.3B&NWZ:AIMA_^GX>)Z,!9X;.#>W^35[,FT]]
[IQVEN0::AN$]%Y=3*<%2=(X\!8C;0#'DH M=) SYQ4H+3S0NCR99C)RKIGQK(7!N_[ISYWJ9I)=0WF# -6[\1RG(8-05;WU MFKXB5_OS9/I]P)W+ADX-,,@XJ;
F*,9G.E!*$$(GK7.+\/.MAYX&P?O+<0VO M#>)3G\[#:/3R8D:+F\T&9 KP+$*L>7[DC,D2P/GL /]Z65!GUM<"=]ZZ&GP MNK\@.*.C@QD&/M$? M.C//96$I\18[]-J'GP:/W>6ZAN].
<:BE IWA:+2"(YBTD=0,9) 2E.(1 *&UM=$0?+X;OJW"=YIBYD';)'[<>>Q)T)U!UFN M8=;3>&MIV[|=SE/3[M@"P]0R.[RG*Y; MC/KN$Y\]G9TDN(,.3B&NWZ:AIMA_^GX>)Z,!9X;.#>W^35[,FT]]
[IQVEN0::AN$]%Y=3*<%2=(X\!8C;0#'DH M=) SYQ4H+3S0NCR99C)RKIGQK(7!N_[ISYWJ9I)=0WF# -6[\1RG(8-05;WU MFKXB5_OS9/I]P)W+ADX-,,@XJ;
F*,9G.E!*$$(GK7.+\/.MAYX&P?O+<0VO M#>)3G\[#:/3R8D:+F\T&9 KP+$*L>7[DC,D2P/GL /]Z65!GUM<"=]ZZ&GP MNK\@.*.C@QD&/M$? M.C//96$I\18[]-J'GP:/W>6ZAN].
<:BE IWA:+2"(YBTD=0,9) 2E.(1 *&UM=$0?+X;OJW"=YIBYD';)'[<>>Q)T)U!UFN M8=;3>&MIV[|=SE/3[M@"P]0R.[RG*Y; MC/KN$Y\]G9TDN(:.3B&NWZ:AIMA_^GX>)Z,!9X;.#>W^35[,FT]]
[IQVEN0::AN$]%Y=3*<%2=(X\!8C;0#'DH M=) SYQ4H+3S0NCR99C)RKIGQK(7!N_[ISYWJ9I)=0WF# -6[\1RG(8-05;WU MFKXB5_OS9/I]P)W+ADX-,,@XJ;
F*,9G.E!*$$(GK7.+\/.MAYX&P?O+<0VO M#>)3G\[#:/3R8D:+F\T&9 KP+$*L>7[DC,D2P/GL /]Z65!GUM<"=]ZZ&GP MNK\@.*.C@QD&/M$? M.C//96$I\18[]-J'GP:/W>6ZAN].
<:BE IWA:+2"(YBTD=0,9) 2E.(1 *&UM=$0?+X;OJW"=YIBYD';)'[<>>Q)T)U!UFN M8=;3>&MIV[|=SE/3[M@"P]0R.[RG*Y; MC/KN$Y\]G9TDN(,

*M1_('4HH&5/2T.PRT"KH@4V#0U7X64D/PME9A90Q).!]U'_O"$;IA]NA6[2S) M/GIRWSGWY]_"=/I],/Y\V;=$"]=-H/60EM56 ;%VG8B>#/UG 8VDW[OM.8C99R\)36!9TT)]WU0&&[M%/]Y4<<< M+0)T)-1@L^, M6&T8BI K).T#-;^BCQF)EI/\=@"UK'N:HZD+YNTMA%O/?@U MZX[1*X"K":|;0.SI_F8+>,>YIFE.[2;5;2BAD$E?Y_SY2":V M29PAO48V\]];CFH^E.H|M0)]|&L(;&R(+(&2]W91)0DPL0F;) MU3 E,^D05M.![=6M[^^EI]-8N+/6I4HMI/K,%\|/@[?T+IH$]1X(HE;"P[\#PI M8$P'ENG@MKRW<.%]_$ #=&I$Y';5ZKH0WY 7&]24&FV$%-'2WD9G;8S) :]*&TM$V[SA MV].K#'@:7E8CEAH.S&F2-;@-]A_5 XUUH&4&|SX$;KG[5URYCZ!E77^N],* M2'(6'.V]D]%ARKJ35[[]P>.IGN[\-;'T-OU6GIK:8\;,-M#^RFO7!WL8#K]\,UE=GM2/, M;#B^SL+7^HA7W6GY .1G;K_PEOGHCZLQ0NU_=MX$F#,%P?ZV@6 M1.N.Z3(4D),4.IL:% (P;E*E7^L4&L#Y$K[6S)K3NN=!Z#0?/4SV67F^,Y1U# M&9Y,UNK[R+K>W2YOYIB+,A0.A)N.06\D.))GB|2N]2"$;QU%^D-4(X>+SR* M>FRR+#K0U:]W1:C;Y/M/YA(HF\+VO0SFI/W=GZ'ZUN_[=82T\OQ)K M.%(N1PL%F3PQ=[^ZQGKD/BZI%;,DG0RNA-SKP%*K'G7)B1R;C0^M[MZ6OI8YDA M3UU1=R&U!P7]>YC2;JX:@PL3DXH!4)CJ*89:9*L<1,F1H<4BF] &_^ M>%Q.6A'19WI(=V/D51BEB]'E9+G):/1V,OT]3/,@(H]&UFQV:VK?#[*I8Q : M1#(FY9B".\? SL_N+69V>S6SCW<"@)?B M^7[9R$+HXE/V&H*JB8F&UN.T,,"*E:G01[!*;X6G+1?RK-^ %@]W1=+H8;7E M0/G*VRQ]PYK>S687.!LX%EPR/("1] <3CF"#JI(#+J#V=>0QCZ[NL7A;RXQ5X M:MIRH+*0#HOZ"[\RV0V>S=.HXM: M],>##28)F7)ON99]+^[']_(CD5GL\UD[9&AZ$2C-&QZ"P$[06= MCX6'YV1$]=XQZ,+\RP+*WV:8YY,WL_GP/,QOZ8;>=# ZZ1*TZ]-[Z@S420A/ MJ!M0 ?>7L7],9^/A/^E,O';H$.O) C^5@2!9D+Z*"R+4BP*X4LP+ 5W;9]>&GHWB_]L,&RZ? F7BSE.KP00KAO984(U^ "[7Y M&3,>I-S#1O(+AAF>34;YW?F7Z>3K97K_M$IIDEEF)%GC*EO I!%^RHHW4&B>"MJ+Y$,P'X)R.=K26?<,@]$IQWUY,2;H7 M4_QO/!NF$=8IT.]+&2;\$L(2]%'*<4Z[E\F1]-?7(=_<26#:>".S=XG)'7:) MK1]\,NK0K\QI*$+;*(B_3"><SV2WPQ/P:OTPQ75;NT=14[BBD'M+5_A7G@R1(M$% (4$*KNWD+*NQU)-5VPR5IGGCZ$Y^24]DGP>[!X;EKUFV^UGLX_DQ2 M++H,U^R -Z5@F@\]DF^BJTNWB2XH!4+RLDY@4#XQ9LO=6ND'I9TM'KHJM"G MN'LP=5Z%+|-Y& W_A7GERUVY^#DO*)@-(L^Q-A:#[)D$E44$5XP"'9+TQ@66 M7>LJX6UPG8S.]$;&?851?2K,C?.1#PQ*I6VI#8@8;7?>1Q(]$F?2RUM-8DXU. MK0<#;(OM#Z4X>Y-R7WETXX2(=S5>]'D81\OLDM6-VZ3<_4FW-(G=G],Q>;+C MPAJE5+P;+['C+\.OM _/[7\+\GTU>C,+N1CU.<8E;5B2-9T_829 #O M22%E\%%FXUQ0K7V2? 7"V2]MYX.F75[RL>&G06?"+*UZ. 6+*&9@(QM=D(-: M-V#9#>&4XC!ZUZG-21G-B7H]J1D[R'1Q[5+;R]:4R* TGDX*X3/%[!0X(QT_9:*KLD\ 1UD-8X!&XUV! #>>>K6.|VD'M*ZM@# [G&2/'I5 M@]U4KAF'3T3[;,XH:[8N2W1@*%|XN^3(VS%HR2A.:%)KK_/)]-TC"2)/7>MV MH:ZAM]UB+[5<:C3"-+\(HY7G=16#^1#F-ZXAE40GO"8W2R4-"I6'@!I!T\$0 M7>+>>;>%A[']DP_O@_9.Y.0@+/1PH?.(9*Y _V4RR:\/1Z-!B0P+EPEL0:)]_MG4H0"B\@; E21*9RQ.-N3?*

"+D(0]*>6<9?5&X035[/$Q;T]3RW:@]X\|H5L. M&#*1I%.N)EPB61(D N?)I]!_9TLN*F!JW6;AR-YPKW3=30O:6]:']4(NLRN9 MR(I%;:MO9,@9]XQ6*BUPD[+3/A9T'!Q'CI3@VKO]W92&7F(B:T#==ZF]%]]A MMY!#36]3N8'+R8'P.IH@L\NY_5W4-LA.4&5ZH.2P9LN-'-N;;2D#PX4(NB9P M^YA!4M*GX,%5YAUM-^J8@X8\B \@5]F>]>N@==1?FKSB_P+D@E@%+S<"R MVAI-R3H45:H:7139"],Y;*U.V^ Z005]3L?&#-?>=.0)Q:PMI%Y;@H# M$\I_Z6 EQ.+H-=(YBQ054Z;U;= S#5COHBL= M:[$/)4DL!V"5.PY#B+M@"W M)M'Z>+W'8AI,B9[9A,6;UD;W:06L=U*0#@'K78AZ A'$;>#^"%CW0'W'4.(^ MO#T!=5,1K2D9@;9^5J.M B)CH?9_--YG:XO^$;!^.EJV"UV|!ZRSQB*83B + M^1.*E@I1\@S2BN)RS#KZUJT[GEG >B>Z'@Q8[R+K'CKY|)!'9LB5Y98)R+DV MG'&*@W>Y)CL:YR6/R?-MG+GGD,UW"'7HF8$>-HF;L:KW]XJM!MXII3FY'I)@ MU.XE"#XF#LA(,CPC2\T;_CR,Z$GI31L_K2$%O?3N^.?%<(KY 3'\'6LO:N"6UHY^%[RGJ%R' MHJ__;N O4II>8*YS&L:SRUY(\S.DX^SP-Y]?:F4,,;4EU:CA\$6T6B]Z%\:IA2_"QM9-QA^! MU#F2N?:CEZ/R#"NHHP:A8AT%@AQ1 M8D/C^,YTU6U@G-XLIV$OV&6\SZ2ZY%(9"Z9(A6S+!(H3 5BL80N%,Y*D0QC MBXG.3V,6=PO^=A%88]YNSY4,+LB,JM"3:0>AO00A.%J.1&8R+9(EN=6EZ?.8 MQ:V3V#?.XMY%9@TIQ_MSI5669!?X.E]XT3: A]I P - CD<5V_R]I99'^WDSR;3>1T)]1KC]038H(W6%B,$R4J]!G001$F0N5%::: ^E:V[] MK@-R*M9..VGWD#IV#]1JZ.(6L'JZ]-P Z3B7FPU(>TP-.DC\$'O"$E[T44>? M+-3V+Z"8%> MF1PQB*)HO&A>?WI(17AD>O'P'G!+H+NH4O$%:P/X7O=]GLX+BQ_PB|PF1Y9_@B]_PB|_PB]_PB|_PB]_PB|_PB]_PB|_PB] MGT+H_4>$\EGZ'3\BE#\BE$];0Y]?A/(O6).@OYP-T[OQ8CWUPY9KC=^O?_IB MBJ%;1O ^3^H8D^R\N$;!R%<3TI+Q?'KY,.'L']]K M/&<PKQ'?=[>@!N)]"L&V3 ,P7WS:]0L81@N/L@C!D$L2"2H$9;BHW6D=9&>" M3)SV2RT:^-4;1PK[-;"V$EK 3>.IGRZ5)R;D)8.R3:@&L;2-@(Y?"RM$5&3 MQ1\,!7P+"AE3 'O"H$C&.'Y"Y Y\$FR$CSZYT?] P&U0S*_BW ;,IXF%[2E M?1 \[=/ RA)E,@P$G7*UNK(VH4L9:>SOK@@"G^H><0:?U5@$2X:7 M?[DF^/IYAXVT-|+\]D/4>O!V?YV, [;]Z^)XW1V'], 6&Q!R'2AC8:!XQBAAODA MZ'@A\!W7FO+6U_6/X;!!"RS7L3?0XIG?7PK=,O78!M\/34/>0S;<;](M&7T M475I0,=!=I4[.)F/QB1T=?HGX62^MK*2'HJ*18?@L_.MQ)<1UT>Z35R7&W9 MA84^^L^$$H_U7#'>T7;;84<"9L;9A&!ZSSM>&.QSKB(RO3>]S:M W!.V^;82^@;1Q6YC!E?=^79!MJA+(UCMRIK1N&C0>5N\C^$;7$#(DIG#9*3 M"%70H*P4X+PRX&Q"7U2BC:[_NX7C-B\[AF;L(O8>-.+:,;\'#?*IXS/HQ_FW\&W@@F;*T ^%#6R%K,KD3T\!S"*9V_[2VMR MU1U&EY/H!IZ3T9-F0C]$N5?<-^N?M^;C.I?H/0:O4;Y+)?YI>37%/)R_#:F. MNOE^KS>9Z-9N!"HB3ZZ#=@@O2>8T2M6[!#0UUUAW8=?NFPY9(.*MO#XO(JF]TAH\)@!9>!MC,M9AZVN3C6 .E?O2CON[&T$;.1\[^9J-9/QY_G= MCL,)'3I1&*#VU<>/M$]&)X 6HXRQ1H;47&'6X#A6Y*,1PW?UI]ND>W!@[F): MY>9O@;]G@,=Z1,>)=71G!$5Z"#NPRF#5%HJGQU(+S,HGR2XG)&\-!^5,MYF MWSJT<4@E>"2]<2@=*V$7*/=2F^N?CFS26I9$A/@N;;51PW@F#5 2U8E M*^6":5U;=!_%:9W@':7<0Y+$;40W1DYO@ZNG$WP3IN.U %.@]\AS-| M([ZB@@LB&>#.("@45>]E3>5CV2GK(&)K; >PBO#(.7XH/=A%SCV8#NMY]G'5D=$%:PI7#+2K]<[(-"TQ$#*!/|;%^(W)WHW>[[L83NNP[R3A M'A(4:N)9ZO8VB'KQ+.E0C[OWHVE!RCO(.(>CO4UR) <3GHX.2^LU Y'B8/3 MN5YH%)%34(R5UNW@#D7Z(T=YWYSO(MD^CO#\OR]FM7B;/,Q/[]^7!XX3'#M_M6;* Y+6"BLP3]HK/:ANM9RS8L,OIO?8IAS^XN\K_[I'=77@]G-8OPVRQP"6: MXIGF)@; + F-J)/8A%(0,"EI,U>I>7C]-H)G2W,#@?:P.[]%^IPP>GLQSK,W MI6"J%YN??@]?;D!,Q9&6.0XB\T#.AK'D=M!JBY,NQ)3)(&D=1=T"UK-7A-:B M[Z.0911FL_? E[_7&>SQ_/_TX_'QVZ8#JD(+AU8>0T=8*\%/3$1R0_A:/AF-F MK3-I-H(Y+>.)C[^+T'KR!!;27KR;G MYW4&QR3[8PERMC8J942(A1FR;HWPH.IPCNBX!O0Y%CI*BU)F!R=AIX@OQE,E[%MT-Q2A7K09B:I6[JW8.<+"SE(M>6 M>\2\@S)L?-\IF YMY7F?:-T+T4MMWP;;>M-A=\J/818T)F<;RCM(MH=CX"&(MRK& +GL(U)_(IF!F BBX"DIP9G67#]ETC<<^!]M'_^?W;C^]F?QN' MKV$XJOO9\[")-H5BHZ^CMFBY-A# 8NB$*]D4.NHDYEU:!6]XS.&.\>94W.T'MW4"./00#UQU;?PW2AN<7YR\GT^GD]^'X\ZOPA7XR_8P_B?-"MFR6M+ZHU6T M?I:!"Y8L4XH)W\KDWP7?$5*Y#IK7W827/BJ_UEF^OUY4T;TOGS!=3(D&G+T^ MHQ'FE]!7]NOR%V>#[*,0AO#:7'LZ!6GH!2,]67C4+'A:F]V]PV%73W)[R*>D M:8=D[U ABC??R' ?SO##=)CPZH=7F/G RB"8LPP",_6P%K7BTV9RF)0C4ST: MWCP OA?0DU>TIDSUE=,XFUW4EM:O)K/Y[*9\7E2PGORON3M7IO'5L M >L4M*0O%GH(]SV@R./\([7I!>;5,@9%Q^R%%|"\U37.H"%:DT X6@3](%BV MRQRF79Y"FK1N\SOZX=IFU%,,U:Q:)Z>+X>RLPGY?.MZC(&HB3OR!:JZ]>,#5-X)HS/$5&A'=%H#_8\!VEPDG3%T:K9._=T9Y"FI M4+\,W5AEFP|FG+U,. ^?WX9OX=\@@2XBZ ,/LH785)YRL0+;.9\LQ M!]GOB;49VRDI4"]\K(GL]7(W<5.Q7[POQX>[&>=!$<0M)7 M>>0]VUC;T1_@:F(#O%-2G[Y86:-!G8/#*XUR+Z-"K\&4X#Z/AOS"3FR=$<+Q M#)ZVQ.@*A)(-J("U_E(1WM97#INPG))N-)'W&D78.XR[\O']\B9WEOQ[\A7' MH08 QA>7,#_6VXYZC"]:\/WU8C0??AGA($C.2\ $OEYO["P8Z7%"4"DJ3VY? M46X73[L;FE-0F"/PLD:M.L=TMX5_B9IX.K\X?SV<+>;97.Z2LU]Q3C[B0'JM M/(H F66UG&OCG08C29:VE&3O=D5KHF&/ OLC*EM;MM;HW=[QY/4AJ]4::KK* M:%AO0_XZ&<_/1M^7:_AE^,^+8;Z)H)GZ7G0$%RI\8?LZ*L:A*"#6/B0O5=N M!RW;$\8IZ=0AF%BC07L'FM>>U.\NP]|Y8)V3IC .5H9Z32+HF$Y* ^-9QR1" M'>_ 4IUFT G(*&M).TFOXWSN0_+#>W@Q^WPHA.%5X#*C!VWKW+B5"E)&#*W3^ M)NLDBFT:N.[W]%/0A@/(?8V:V.;I?!?U!V>3$7WZI#5)6AJV:NVIS2=WI/2[M,_A6@ZXO\UX6C]I6(HRT_A \I%P6>9|1G"--2LR)S%%FYIJ/=5D'I//PHG2& M^6*$R\]]^7WQE.5T%FN\4S)!L>3T*X,.HI8<3 ZL,.5"T*W7^ "<@PVZ]LSW MO9E%C63\5-K\7@UZO2FJ11*]RJQ>?V30-I ;)IBL_: R&%=*02_JL=E:8S:! M.58E43.V]V11$ZGWE\YP+/*M-\"4;_5QS?0'*?HN!%=ZY,PN\KZ,%0LDDR MQP"6D:*KHB2XZ!S($%7P9!9)V7PZXH'8?2Z R^&#D[R+B7J98U;+6!:X7JX(8 M$2+7Y!05#(ZVN,58C)+!"9^*=B7%YA-G[],X6OGPWMS<&Q#22;"]S(FY0O1R MU0@I.V=X=F!8O15@S!$8[:'DD$M4V;.[-60MJ7YY>E3O(]A#U60L=B\N132% M%D:&2]Q]$3C$(B1PQ80629.WVSK)]G+OFLC]4/U"%HJ_C;0?K29V8G M'=])["/]0[>9L4842UL9NFKOR!0@.%/ *E0B"47O2>LQR,^GS4Q?>K&+T _9 M9N9F7;53\V:P$T=U1QJOS:-2%9-K+6O16KT/EF|2V1ZAT<_L18SNU"V:N9 MCO+NH<';,MUP4I**N9H|N^BTR2Q"\":"]BDC8!*C[%@=;@/]=@L\X9[MQVPZ'WRL%7^+C9'1>D26!7BJ_;<$6B"M59_5QH0\H-DNCDB>N/$H+|=GQ:W M'G@]MN3^4FQ8,7D%8N7-;_%C%QMQ&U+;O\,/VX$=A'^7O@Z2^.=7(TIB)8, M$F;!%T5G!]>AEK]8L-HZ9S/7W&S5/^38!&ZPU]KSMXO &O.V;#:RZFFLT%KE M#+A<$NTE@8%G+(,7IB#&'(O=ZB;O$>9N/?1P!V@GL4]:R.PP4[AT$'38HP(A M@R?;C2F(BB-@B"ERP;WKN23PE([*1G+NH=I\N B9;7#]4>=P[<39MO.7]A'X M(>=PQ>*B9K0[:>1T1A7.:M_06H^*KAI7/#:OFGG[<[AZT8-=Y'SH.5RUV)3Y M & IA*P9LLB^&;]7!DU3ZEAH$*.26$"C8:M6$6=(RCO^]PN0E*P;11X2 M((\N>5!LB=;IRP><;J#[:ZKEIO84;SLZO%U^ELV823=*A+VL'6'],ICDGV\6LP7X3*=7WXIXL4<8!'5 M9%5'#RLJ6],NZ8J4)6|-,>;6] ,]:1'JI>-C7Z@UO96].=7^Q M;<-S@$=D_-OT\AO-:DZTY'OX%(J])\SQQ(W4X')&UPOJ5S,@-%ZLM(G-XBJ M?BP@C&A#& Y;U3$(@,/$=94IXDE Q5.["\/1#K=M IT04IT8*/6 M=-;V=#@]PI^/6,Q).-R> ^?D*>%PF#?>W= M@<[M4')WPS535BDH>UG-44KP&ID7|4Z3!R4Q"SS*4,@Q4_-W0-01O=:!\&T_MHO>HC7*)+ @]6V<1.D#T1D"2N<30E$14G9!QDI)?R2 -?709CZX9LWH[_I] MM:0>JPR(Y]_HMXMP.6_4C;[3KSZP'7VX^(WZT9;;A%F5&PAM(P)T4,-$4-KZ$AY$"\2D9$8*6^*$UN9K)?RQNNB/C-(G M6NZ/Z.RQ-.C7S:A>EZX&VWEA17F9@*P$-2IY"2&3AF!-*-I.GE+SBZ);SQ]! MO= Q$7#_$F%23_2X1EK+LKY$WT6:3M5$=R4Y30W1_I[9X.(#S-K?V1)3D"0D MJ'J.I6J-0XBKO6E=*70.)V^I#^KEXR'6I%$/J!AWC\2?]=OU_^MJ M%IC9H$[*Y.-%4UPZ@=+5*QBN-B'[(U=|N3SU^>G6(:^[7!K4W;(<>]O6_=$H^06\X] MHZOS:+>C&= I#0] E9-';(:-;F"$2BKD"HS6]LZ7(/ !/6OGA+28*R=EXSW\C@"O.Y+; MWQ<=6O+W-\0/-2[3O86TBTZ= L(>^IPFK#P)O=3V+'XN,/&UD4WD:37I@1X MFF(Y62&(!$A,2^!%M8E:5XM;K=$RB.'[1#7=H#KG3#AX[^J0NL P8J$@04% MWOO* UR"#V_+%RN<(;(L8'-"G(W"'#\2.[VOISTS:>8DKZ]3*2O(5C;/ C2U&$$HZ;)V=/RG0&Y(:.JSW?G0M 4O(BH)% 1 7@I,L@\2AB,E,R56OZ]9OOT?$>$/.PU,B]=,81L%Q^V'GHZ"8Y#9IRULUC!H? \@%HKA09$JH MYS 708H2$#QI$)Q'SQ$3TDY#SMO;9[@'K ?H\X;[4X&C MVR2"56O?:G#M:FE^HCG-OE'Z,)U|N%I(];V"=/G_ZD>6T^7DTGY1/MF).IV$O'9>-' MT.""KT4-Z)R.,45J/=:ZI?RO#]TG[NSX@>ZMQ.]JFZ(?|& M]]^Q)4]?ED)2L=/*NA$"JSJ>S.CHG"SI[,C@ MOHM>;_@_-5@ZT&(<%FY]HG]?G<_/% 2Y9!+G2-=QENI!5A$] MH;::$]ZG&F M :-664?N-!M7T+U!D3?('QT.'=@_;JH'5E(]KN.OE:QHO["5)O/E4KW]\SJK M_M?IXI^T^$0X_7)93R9__*:5/_]X^$]SW[^&R_4&,/&.H<62=7 OJ;@B"@A9 M)B FC(B:E*/63<$G4_;5K97G :L.#"K=%%_M%Q^FL_6WZN?X)#&O=2C:IN2+ MCP@17/D."$_!*F(U;ZC.?(&>.9+&BD;7#P4@!,5D.6%:8LT;[D-@Q\+E!OC>@'M//!CR#V MX/ [MO16Z]\A$&HPQ]!(YD:|=]*0@^E"R$^,S<:EDPB$DKXW$>L/G$=SV"")"O/ M=UVYON:_B8:NXAQGY\L8_U-8T"1)CR9F#LXB!U7;X;V,$1A*P9LLB^&;[TUPK=L/9N*Q!!*$OX6M.) (4%)VPS&,0V*U|X U)48('.O M2K"4?.OBD6[*O.')+!XI/!M+D2?>DV|V_::6I%'WBK#6==^38P*+B-3D"G5 M23C*%UL;":Y.1A+1&Z];#W+O[\WKA/SI@? $(YD]W37IW&9]|""^<7M>OKPW2V MO R>H..'!Z6!F*[C/Y*&]!4"8C9$RI,R.PU-/6:5]P9=7B?>3PV*1]"^]QWH M5L:BL_G\ZJ_5F?OESBC\NV?+U=;W"8TS\PQ%1V6;%A*4(%*2"90 DKO.C^._,^]#X> M=NB0I'(F,1!1.%#.II* !0XF.T4QD9%B-_^7\;'#FT8&>.$!;%\R0'ISA"- M$E",FHRQ@CBUGM3S&MFAAZ'T'SOT$&>/DQT:,Y>ASDHWC*T4<%P2D,Y9,9_1 M;VR,UI?%#CT(4^R0P_PO!'8H7>0YM6P0P_QS!9VZ#W,VM_9!I6-J=(K)%G MVSH+WJGEU013++N@>.O&SA%PWO7R\1!K=F*'YH$IXNO=YAM@Q(DDP&C>0)E MJ+P^22/8*$F7%";;9 ?D@3L]|.14P8,||P@W=%NS-F:L^&TV35>X^#A;5RHM M8>VYCC9C*@*4A%41>?"*'S!LMCXD8GL]-DF'%Y_0EJJ2,Y?8A=.P0 MZ_AK[EX@I(AF+)U>6[*3B9#MD:V\FY3.,LI0AYP/F0C_|G2)2MJ9/KI-3Z'V:W#I(>B9Z9YA76XN%8T7*9E MC?U:PJBEXAP9D*W3#RC(Y<%)GX_727 >-2KH!GMW^O)?@Z<9VI9"@E1!S^A=!_M7H3%,E#YI? Z#:N2Z8:G,#)]4(%@,M>E:0*3RQ5&*'B6A%*T;UIX0YW6&>:W] MU('088-HZ^6SBW"=SG>>%.PTDSW-W+@;/ [PP?'VFK60G"4F _. E(J0)E7Y M> :=1$(1."\B/W^ ;#DJ.@T^AIB^"Z76?%%VUW!!_5+40;EE2,)*1@L[!S* M])$- >8HHA),\]#Z;NN!$,<_1&KHI =L5X=8N =|(%V4'WTIT=;_A-G_4]4G M6M|9K^7C*DA<]OT3QA(6L0C!NPB>*1N0.6= <#_1)TIR%66F?>OT\MI20!#W?56]K@KH[>)1)8E3].U MTBKFO'C"\47$X%)Y)E:UR7M(M=+ DMS/W0=2!3N[6'IF-O7$(S5VD^"DM&I)VD^Q9UKP>4FW5P6$;0]^NE:VW"G$_?? ZC MGAA^HHNJV!F6SY2/MZIW?F1':I9]U-W/'6L91,TDED&R86R$9)3X!%UV:P$ M5XQQQI?1H>O1^&5|=*],L..\5]&^O$D%&#L%$ 2(;U$H[2[DY,^ KK&,=@M)^ M=:Q#G#V6.M: LTM-4B4>(0N6@@157TX^]]IK7%X<$:T2OG5T^,*F8P_"P)/3 ML82XXKE.%]Y%I?IV(.F8P^"R3'&#_.CX^>"WV2.YEB2>Q9-O:8H+QO//2]H MLX2(DMOF^^/SP>V@2=BC@^T0U_8Y%'YB5*[%:"PF56>&2U(ST:-B?I])PA'<|FL*!$FCJ-F M46LH#JC,I#*7UYZ50!Z#$\DKE7:]%A[72EDI[XP6R1%0>OP%M0?$QC0R=*NB M=Z>+3%B*3FK/@%Q.1=ED(>I0=KL<./WE722E70 P,8T%&^K MGG\N_7&CI_:HN, $;CDA7%L-KG)/D;4Y>"Z+BUIWKQ]+M|>%=)*%= # QC24 M;ZN>Q0N9SF^KZD6.3&4/WM115UDR'"%HI$$'(U3-^W8:4#^*M?1 O;?E=)+E M=!C,QC0R<' PFTQD@4HP&XE<'4S+((/(8@)*RG%O,AC?G 3I-OC1*+_R#SK]\ MK<4*WV@6OM R0/I[6-"'<#Y;3C.[O7@R9LVRLV"TS@64/I1MGD= &8T7*6>' MHQE:VL<$SVA_?#;'1-T@^*QRW]W-,9%U5%1YD8'@=9QL-AE"U*E\R;*\QK1(MJ?7TI#'H_8S6WAC /*%/ BYSVKUWOX&(E$FEK"VDX$MXIU"4]"4SV01,:0EA"K)A:T$I4;ZF -#_G)S MXV9M7;_2XI?IO,YL6DI>]:I:+-6:YGL_.ZR9:X\'=C"=:AJC1JWWH29Y?GE MEQ_/.K X*@[^<6B'Y 7F$D['D"(H7=[*M%@6DE(9T:%$VSI#W"93NZ:K#4]Z M]WTU..EO%V$^7W5;2) ^M"U2V,Y%%V8AZKD:HI M:C:W225QSU@:HFXZP=Z?,S+ZMYER;IT5O#:VA,BQUI8Y ^ZIIXHP>OTRUYKLD4=Y"H4W/30VE.TYK4R%WW&9[:/HX M*/!1>\A8WM_2X',TYP|Q<1=*MYL-[NR: MS2/*%%S6X!AQ4)QJ>A@$L%!43.5']OFKX:$4Q_2#_7-R:W@PS;H3'@E0JO MKCFA;)"2H8*_J^^U*!)%?O8]@.]IID=RN>GIKC M3;)C+CEMP%'4]?8B@L].@@[E/REDSLTI^NX(<'P'=TT>]C=NAT5]||CD[K#2 M6WPM[!+|'"8@P1\84CIYYP.>\8& M8=<&>2#S1 BF.*"IM54!E-01H@NQ;)M!1.)C@G1 MQP"Q-B0I+C*XQ .D0<%(QK%$PLVO3P3R-IG6>ENS#7GK'^@#Q7,4?# M"62H]"G22_F>C29@H@["M\Y-6LK>[)SI0HM7IM A1.&/(>E"VIK*]L M(!@B8TR:Y*D?0U\+#8YUNW02[&Z^A3JZ\|=R076@XN^^/_X+5F.X;#3.,06" M^_(FM8**:THPI)EGY$B+I$>VK3RESNDOR8X/TON4@B,!2X?D^W');K$[!2)? MI_NX;;*=B#AP+":0'>O(4B'.V) NU6U5PMKSI+G)RKB$[*U66OJ2/K7FP M3H.T;51_SQ5H0QS86#O2PXV_4ZTO&7Y>'N&)LLZN$15S5A;HP*#D)* Q+50 M%*2.6K;_S<)<_P3@+9^NW\"T,3H'>XIGF88C*A%E62!R5"C5@%+I<5X94) MY2|AFN85@".CA.R*BG;& [[%/+$N#[TR_7])P7XO'FYNQP:W!@O'7VU_3[MD]>%/0S2//;_"ZY+CF#'S-Z@=0/W#PMZ+\1_:,P<O7__A&RO5_%.7]+Y[C^+_T3_^E>_S;T?-?_>9I-TF2 M7YJ_;A^MLE./BF'=7_[7;^_TP2^B&&65S7,J21097^MF@_2%Q37#>]3?(&S M3\C?8/\8E!!UX.^^Q_2*O:7__XW %HXRF+-/_$4R/___NGF+,DG9_G$+SF_MEW/[D9=9P3[7N*S?8\+7@OMFM/K[$_^OOU39X]..|Y\]E#P]/>RZ+/=&E5PF MDDLWE%S^^SEBOUS OB5^ZV-:+3#7B/O!%H]CF'ZPQNZ=L:!\?H8'9"YFN?U" MO.C!QHQ)@V=#K3/6"5 M?ZMYSGAK+?>&!AG[K]^(GU:;"MYC_+1ZQQDO\?K=)F?5VS3EM,Z>^>>O^.F3 M8/(W_DAXN:)<+')^RJ"+/0X1I3Y,8B>";D"C*$B1[P5D56^_YBN>P]_IQPU*

M1_('4HH&5/2T.PRT"KH@4V#0U7X64D/PME9A90Q).!]U'_O"$;IA]NA6[2S) M/GIRWSGWY]_"=/I],/Y\V;=$"]=-H/60EM56 ;%VG8B>#/UG 8VDW[OM.8C99R\)36!9TT)]WU0&&[M%/]Y4<<< M+0)T)-1@L^, M6&T8BI K).T#-;^BCQF)EI/\=@"UK'N:HZD+YNTMA%O/?@U MZX[1*X"K":|;0.SI_F8+>,>YIFE.[2;5;2BAD$E?Y_SY2":V M29PAO48V\]];CFH^E.H|M0)]|&L(;&R(+(&2]W91)0DPL0F;) MU3 E,^D05M.![=6M[^^EI]-8N+/6I4HMI/K,%\|/@[?T+IH$]1X(HE;"P[\#PI M8$P'ENG@MKRW<.%]_$ #=&I$Y';5ZKH0WY 7&]24&FV$%-'2WD9G;8S) :]*&TM$V[SA MV].K#'@:7E8CEAH.S&F2-;@-]A_5 XUUH&4&|SX$;KG[5URYCZ!E77^N],* M2'(6'.V]D]%ARKJ35[[]P>.IGN[\-;'T-OU6GIK:8\;,-M#^RFO7!WL8#K]\,UE=GM2/, M;#B^SL+7^HA7W6GY .1G;K_PEOGHCZLQ0NU_=MX$F#,%P?ZV@6 M1.N.Z3(4D),4.IL:% (P;E*E7^L4&L#Y$K[6S)K3NN=!Z#0?/4SV67F^,Y1U# M&9Y,UNK[R+K>W2YOYIB+,A0.A)N.06\D.))GB|2N]2"$;QU%^D-4(X>+SR* M>FRR+#K0U:]W1:C;Y/M/YA(HF\+VO0SFI/W=GZ'ZUN_[=82T\OQ)K M.%(N1PL%F3PQ=[^ZQGKD/BZI%;,DG0RNA-SKP%*K'G7)B1R;C0^M[MZ6OI8YDA M3UU1=R&U!P7]>YC2;JX:@PL3DXH!4)CJ*89:9*L<1,F1H<4BF] &_^ M>%Q.6A'19WI(=V/D51BEB]'E9+G):/1V,OT]3/,@(H]&UFQV:VK?#[*I8Q : M1#(FY9B".\? SL_N+69V>S6SCW<"@)?B M^7[9R$+HXE/V&H*JB8F&UN.T,,"*E:G01[!*;X6G+1?RK-^ %@]W1=+H8;7E M0/G*VRQ]PYK>S687.!LX%EPR/("1] <3CF"#JI(#+J#V=>0QCZ[NL7A;RXQ5X M:MIRH+*0#HOZ"[\RV0V>S=.HXM: M],>##28)F7)ON99]+^[']_(CD5GL\UD[9&AZ$2C-&QZ"P$[06= MCX6'YV1$]=XQZ,+\RP+*WV:8YY,WL_GP/,QOZ8;>=# ZZ1*TZ]-[Z@S420A/ MJ!M0 ?>7L7],9^/A/^E,O';H$.O) C^5@2!9D+Z*"R+4BP*X4LP+ 5W;9]>&GHWB_]L,&RZ? F7BSE.KP00KAO984(U^ "[7Y M&3,>I-S#1O(+AAF>34;YW?F7Z>3K97K_M$IIDEEF)%GC*EO I!%^RHHW4&B>"MJ+Y$,P'X)R.=K26?<,@]$IQWUY,2;H7 M4_QO/!NF$=8IT.]+&2;\$L(2]%'*<4Z[E\F1]-?7(=_<26#:>".S=XG)'7:) MK1]\,NK0K\QI*$+;*(B_3"><SV2WPQ/P:OTPQ75;NT=14[BBD'M+5_A7G@R1(M$% (4$*KNWD+*NQU)-5VPR5IGGCZ$Y^24]DGP>[!X;EKUFV^UGLX_DQ2 M++H,U^R -Z5@F@\]DF^BJTNWB2XH!4+RLDY@4#XQ9LO=6ND'I9TM'KHJM"G MN'LP=5Z%+|-Y& W_A7GERUVY^#DO*)@-(L^Q-A:#[)D$E44$5XP"'9+TQ@66 M7>LJX6UPG8S.]$;&?851?2K,C?.1#PQ*I6VI#8@8;7?>1Q(]$F?2RUM-8DXU. MK0<#;(OM#Z4X>Y-R7WETXX2(=S5>]'D81\OLDM6-VZ3<_4FW-(G=G],Q>;+C MPAJE5+P;+['C+\.OM _/[7\+\GTU>C,+N1CU.<8E;5B2-9T_829 #O M22%E\%%FXUQ0K7V2? 7"V2]MYX.F75[RL>&G06?"+*UZ. 6+*&9@(QM=D(-: M-V#9#>&4XC!ZUZG-21G-B7H]J1D[R'1Q[5+;R]:4R* TGDX*X3/%[!0X(QT_9:*KLD\ 1UD-8X!&XUV! #>>>K6.|VD'M*ZM@# [G&2/'I5 M@]U4KAF'3T3[;,XH:[8N2W1@*%|XN^3(VS%HR2A.:%)KK_/)]-TC"2)/7>MV MH:ZAM]UB+[5<:C3"-+\(HY7G=16#^1#F-ZXAE40GO"8W2R4-"I6'@!I!T\$0 M7>+>>;>%A[']DP_O@_9.Y.0@+/1PH?.(9*Y _V4RR:\/1Z-!B0P+EPEL0:)]_MG4H0"B\@; E21*9RQ.-N3?*

"+D(0]*>6<9?5&X035[/$Q;T]3RW:@]X\|H5L. M&#*1I%.N)EPB61(D N?)I]!_9TLN*F!JW6;AR-YPKW3=30O:6]:']4(NLRN9 MR(I%;:MO9,@9]XQ6*BUPD[+3/A9T'!Q'CI3@VKO]W92&7F(B:T#==ZF]%]]A MMY!#36]3N8'+R8'P.IH@L\NY_5W4-LA.4&5ZH.2P9LN-'-N;;2D#PX4(NB9P M^YA!4M*GX,%5YAUM-^J8@X8\B \@5]F>]>N@==1?FKSB_P+D@E@%+S<"R MVAI-R3H45:H:7139"],Y;*U.V^ Z005]3L?&#-?>=.0)Q:PMI%Y;@H# M$\I_Z6 EQ.+H-=(YBQ054Z;U;= S#5COHBL= M:[$/)4DL!V"5.PY#B+M@"W M)M'Z>+W'8AI,B9[9A,6;UD;W:06L=U*0#@'K78AZ A'$;>#^"%CW0'W'4.(^ MO#T!=5,1K2D9@;9^5J.M B)CH?9_--YG:XO^$;!^.EJV"UV|!ZRSQB*83B + M^1.*E@I1\@S2BN)RS#KZUJT[GEG >B>Z'@Q8[R+K'CKY|)!'9LB5Y98)R+DV MG'&*@W>Y)CL:YR6/R?-MG+GGD,UW"'7HF8$>-HF;L:KW]XJM!MXII3FY'I)@ MU.XE"#XF#LA(,CPC2\T;_CR,Z$GI31L_K2$%O?3N^.?%<(KY 3'\'6LO:N"6UHY^%[RGJ%R' MHJ__;N O4II>8*YS&L:SRUY(\S.DX^SP-Y]?:F4,,;4EU:CA\$6T6B]Z%\:IA2_"QM9-QA^! MU#F2N?:CEZ/R#"NHHP:A8AT%@AQ1 M8D/C^,YTU6U@G-XLIV$OV&6\SZ2ZY%(9"Z9(A6S+!(H3 5BL80N%,Y*D0QC MBXG.3V,6=PO^=A%88]YNSY4,+LB,JM"3:0>AO00A.%J.1&8R+9(EN=6EZ?.8 MQ:V3V#?.XMY%9@T

*M9+5I_D5#_OI,'I>|*C8E;5= P8=<_5O6_KOC #0L@"T/0#+PG[_L^+:#W_HE M4%GK G(2#' K_*B|\71NQ#?]&Y ,M7_YTO+T_Y[%JZ!{U-?2-RC*0P0*:H+ M3OTJ 4$C?HHKTF#0#?>+=,U^X>NZZC^!\I-&!W4H_G+T);@N>\EP22?FHGOB M%UH(5^FIAGO3DI;%HS$$=6'_6DG1+#V%U"4XBWA))\0_B[CK/R#[S>\/<9 M)MDZJS->_<9QM2DYN\T_<;HI2^%CO\)55OV>%Z3BY3,F:WZ3/VU]\6,W-7^L5@FFW(MY"GD4$HAX%,$X] *8I@B%?IKBQ(NTC,L,3,YMC03+*

MH.'Y"@RX!CW;H,C!EG'0<'X%AKR#AGFPSSWX(OD'C0#GE72YB5:T@B\\29IF M\P5G3M^\S@BM+7L\!XO+&O 903ZR^'/2TEIo6/%8N,Z?[\\;4M$R>Y)C=MZ/

MBZ(T0@F%$0LCB%P2P 3[":1!DO"4A(@S1\7 GR$E2SHR-NC%M!.S+] MV; AK6FG36.UL74FF_7S/+NT9I);F5K.RU2:RN[YQH;Z#IM=.O?1UY>Q(I- M,] _;

((4GS9S,SP^XY,)D'SB>=7,ZG59BKGCD!KU+'B3%B#O1B-X3("V,8XX1 896H'\41CHF6 MHSD7HW-;,\D3>I)_?9!1V[-F\T6"'MG]N MZ!U: H'7-[DP6?Q]48G/7^/]X6-9/&>,LU???*

*O<,WN2WPH8)$?+[:QDE:1M"X4)OIJ:&U+D!=XG(201=S#I&/.228$QCY(/DX=U-.$YUU8@XF9UXC!BR#N@!E MSS3(>0W6@F'YJ?R9^'1EJ>+ =%SR_ 6X;_IK=(S#*A:O$2T^3WN)P,$-; M?H%@&+0<@Y\DSS_+/TNV0<^W7#-^^KV=LY_!EGNP8Q]\Z06P&'V8$U]+:\,L M+*ZZ+LP)\N&:,"LML_7@UZ)@7[/U^IK^N*88!V!/D9L9OO,NBB!*

MCN,E,19 MKAAA.\1B7#LOD%!S;VHJG+(BGA%E3.?$*P-]$[_M=.UPM$74ZHP(OO:=^[/9 MTO=>S) 753UG8SPW_%O]2O!PS]6-,5NXB,B&^>GM89+]]EN!T?

8D?;\DZNV^^U\W92E48^52+^(1 M\:&31CY$D8=@[+HA9"D*'!J*#SVN%>!6HSM[O+H0EKR6JOV$OS??ZK1A2+I] MZ^[@\[MF+%H14<70LGV<=$_P6@9*

QP'H6+@^.R;$76C9L!CQU9/;5@1?D>JR M\5@#'("JYJO&JH1^L#99LUO4|DKE_^]%3[[,U[+=?4Z9XVER37T)G_F_)X41LFC$2<[,/%|#PJW(G4C+|6N9K|,,!-I,Z-/;@L67E+F=H60-

H#< CVVAO M9.V4)IZM7A?/O%0\2#AZ?D:-D62L1NG/,G_B^UQQ^A_WQ?.OXIWVJRQ^V'V# MCT=:)G/EG #:A)6S#YBMIB>^C9_$]Z_,:,V9_(/X;NY_,'BRC8_=Y+24.X8W

*MO/V_^'V]D;<4WWZC#S(R(+>O;2KW*HUX&+&80AZ=DKE^O@);T4 O6QLE M:J6SYU*\S*Q8>6:'O"6F5-PAP5 M'*

*CKDO/S9L(0/E5#;Q&47=N)0VVV$CB5S+C9(;@DK*LUBS>%+V%C92B^,=V M1?5%TW.FJN)\F\+11+$IZ9XVERT

O[NUS[.NB9U^<^_&Q+US5'OA40I#=5W>107X%W15'GA+5(%F#^,RZQ*4';$<0;'+IY|&&.Y!V[.E66=) 5VVQG0LS/1,@ MN9 94BT?H&?*
D"G2L@!V>/3,VZSGI0V"MX),&Z84K0NF#P@GJ1.O'KF)2G4 M'?3SY2T9$A4PUT=$ >EH Z>MN1U';41V!SFHX2&!(9^'$'$8UG,SDD%=H$; MNL2+0E?K>H
MT$S*>&XI22M3\F>>;[@\YKOGQ7V)GQXR"H3CB4U[O(SB]+KK ML8..[M9G^%V29*_Q^?DOD\'F9UHZ;SN@$5(+;X,FA3[>"RF\8Y;+)DQM5N-U^M]D^9C,J6H'M=5/4GGO.O>-
U_=#VX&_BQN1JX2@E=#/HL(&Z^,<J)(V$\DS*F/-MT\B)O82'6*VUVH6,5)E=G0K$J1%*3VXGEU S|;NNQ)FI>%_^XQ>6I?Q(fR; MER4QUS0| UBW)1$E3U>@XVK[I4S|&LS-1XT;JQ?
#JY=!MP3,9METL\&MG5IW M*48*:7;&)!9-N;L4B,/TNXO'TP^TW>15)IZ*UES[2OCU<>RH->L>*HY>[?& M]ZHAM\F!9C;.^'7W0Y^CW7#29%I(5SC:R.43'D7H@;AJAZ9"
<57#TK+0F+N"+ M9,=2B$Y9,*-@W?3HBX7ME 4=!O#47S+N.,9YW*QE#<5LSY2=!\QH9 Y/J,NYS%"OD$U9UO*>G.Q46? MW _JN3+1LPS8@.=&F89%,,;3;GMF9%;6=ZJ+
F[94V^(9)$*;)EL(:^R>04. M&C=<=[7=NL-J(S2I^)MTI>06%KZ29O5*H1]_!OB&\4U8H!'*//83[-1AIM7J4@\Z=4R!(:(:2I*2*(3-._G7WIR.LZP? 'KS.-M"G3(\9\.
I<#?]FN:G4KV5152LD MEMB/T3-I3W#EKDG[;QE6=I'Y/FVFSYM-*?;6;3"BS0!]_MBUKWO{C9-0ED'?A<@A!,8.32"-DH REH:>IW3!VIR%N5. .CKRE*K-PRM.!@P3
M\0PP5C,7\R*G9T(LE&C9]@7MV;U\D&QL;@<_+0;-5G46?@65+L1@#=%1WQ7PD M_2#H!_5(F1B(;NKLF=^F:4;%ZAOD'4X.-+/Y;>B#+0.@Y\ D 7$:E.FXIU4_M](S*-
!0SY"0]RVL4\)P>?;& I[*@PX"G^DL+EYKK3,GMIJYJX;*:W-0Z[.W M,A]+P?*G8KU.N_;>##,?1R&"/G)]L:6A%&+9 M:AL9OB)*+B\T7]TAF+,+-% MVI8NWM;1W;I(#2=-FZSQ+E
REPK.E8] R~G&,VD.MS<>6#+\4 MNC2?N0#_&G+J+IX@:T7_+N=DAK9&Q_%'PLL5"6/?B5@.0X++%WILC!$M2V#S2(QC)W"2=+6W"BE.?/:LD"+HPXI+=
O&I\$\6SW5[@A\:3FP;%$UY%VB^U%'-M\L..QT+K/H S_UY.77%*(PB&55+=GZR>Q%S!A';0:.M'JF3GME&C\=[VI'XI2YC"N'#]@$0T=>>,$023L"'?(^3"(L<\H#<6_P477ZG>TYCX&
M'UZMQUNJMJ[7#S!3/#FW@X3F@?]);_9@1WC&F_;'TLUUVWY Z65OW!^+/'GK M_L0KYLDJG><;A *R(&8P<7SA&$2A"^/)] -62*< @NL&V*(7->#21
A2<B0>'^%*4Z8CMW01+_4>5#7RO+_ M^GY1{S(=@_9LE"$0#5K%RA+O5%K8A[-(?FRW08PZ*S M]0.O/Q1VT1>^O,F%=O+#0X8H];$|/C3*(ICC+1</@=CQIRD-69 &$<&A5NE9 M!:
{S6ZR&!L-!4S-B+]U!, +/1R)P;@V1V$$'F5/LCLQQ/6WK%KAB-(X M03[T,!/&RG$\2'R2PBA.*4^2)*!<;W]QBLC,5DJ2A)(FD$2O@"0+ODC"FFUR M3@*DMI&X5&P]V]1(?*(T(>%>|
<>_,"&W]M.?ZJ M+?]\2+?PB*,4QI$/BQ@UC W54M;_FK*>0Q"2UUW!)2_G*V MG1RJ =6_ 1A/,YIIO-/@(-IZL9)Y, 0!3Y$?5A(O_!?H@)9@GVTG35%JK[
M7:.R7@*BOW+]AQW\/LMSN>L6G(R!ZB;L'\,3$?2\/2]1B<0,H1] XF)/&', MHICSBC(=^!\,;G"T'3D\,&9JW37S-&BXJ*O0^&>0%,BNXCG(+#+&Z M
!^QW1Y$YV6R>8%RG\#R%R1/"GCR N3I)\V3.JYS)O\GQWO&:UFB_WV6\YN: M/U8K'E,G#H1#Q4.9 NK(KF&AYT"'T'@0V\ Pl/2]!8_36R#]HTEI;'X8, "^.M2!9
PX.FPS6%H)K>6L1%3XDOA,0HQT1!4(N))V/4%L]&41#]5(J*RFN&&RI>_M59SO]RWK2DM*YWR5(#<*(Z'V@1,%$,4)%7NK,'4@CVQ6(E>8O;+54Y;>W$)]@M M.MNRE3$_UH?
Z;XFN523+L@_RI;*B7$)6@D=FU^[$*4, X)#E+H,.1W0NKZW*=6 M"C=@KTS1=" \R+-7.PEP(Z=F(T=I>\!V(9\EB,P%A(M).ITC_&(6> M1D!1+OLT-H;9R9(T5>\+G'>'
Y'#0I=&H=S-8XB(V,UCRBADE*,TX+$3A$J6 MY/3P,]N^)D2Y%M3T#DL.(% I)#(73$_%&YDD(<.3H /A] Y_S(4T.^_1$%;[MJ.>T+ JG.PT|HADR5(98,9(X!W!Z9]JEV@=VU^&U]@;-F;
(+],6WE8D4IGNL@%*.M73B.XI;: UA]&"?/N-X4CSC+5|QOW !Y&.+03X0KXL2R\1F!S"%=\"">^>)/F MQ=.SM.:V)4?MO;K3TY;Z;@!S!#/%X*4=)#0#EZ8@7-[E[%B\N9J<#2Bl;(^S
M8$Y&G6YR=>,4T1%E+)>E[3@ZUZ?Y16=E8^ZY3A)KU5N;(CA[D%*2CH0I,(F#%"+?HS!>0)IZE$O"M,X=;0NH:1OG5GSM]1 >*AD'4[5XI2V(#&0>]<3!;=HDD8+K MHJI=_*'G
@6[*.C%_"TC))9%/1RM+2#HQIR*T1,549;-(RJ(=YA;%7G53,/ MJ]M>(*TQSYYE9MX'7K\6AEDVA,,.09%"!BC((0(I\)@,E=X3DGJ1=0/8A1J M%1,8(S:SQ]23%N:PI[W9>]GL)?
Y/_RIRW<9TBA\|)P2X^?S_MP?D&E]_D@.^>P?DMZ]VD);6A5C!JO\B&T)7?3YS*8N5KQ5M$2I.BYIG9@EK/ MU&Y1_C1 &;=REWK=@!S>"VPW;.^+JKH'"5M66^Q-
"F^O;=YY4DNWPIL4^D1[MN^EW%BZG_QO^ECUN'OMZ!&TA@H^\?/OXM"Z^BT75\2*!R2!F#LN1"SP81)Y
M&,9>2)&/(YK]E3B9C=.9J5I'7[@@89BZOO,RO;H&/2<82#6#C'V6KB",$,O MZB,TVUP]'C'[*#.D>21U>?'[?GZ/*]\(4 OP0]0X5X5Y)-7EOR9YZJE'\[#H7]V=H&0NB=]K7P-
L3G*2YX3Q=KIV>'X"Y^9 MG1'O^*3LW(,OT^'H5_%@7=WD;3.UMKUHD@;(]0(''28 X1*GL[D[%CI%S[& < M!]D7.ZMG7\DBJ29&)
[C4484AK\H:T9$&]Y)V6WNNO0RXM,,U,E,SNUIVT%_<_MR=IV&&H9W_5]M-Y\=D9D7]JS&N'P7\.GFH;8=I.?,5*&D;R\SIJ2EMDS_RS/ M5K(ZX}7;;W2]$1O
=P*LUTTYS(.1Y_0M+N+5U;.G(-8R^WUYI[B$B:=KI3'M$'$_@C%/$^BD+N]YM?)"SZ_^Z\ T#1YVW5@G) $>]OD$!PN9B,'T#IPVV2;4?]^W"!(_KV4MG[68
@:P00NE,^@IFKN+,=$T?I(>&(#24;1H M@$8ELF5.3A-9UCB,"G]DZN-/&^Z=Q2Y<[.5E60W9B/@\VO1,.7(6;1'[7 XT# M1&**8LAP$;$%$XQ
FA$8P\,,8<^0Y@>;YQ"3)F15:,M#$>9]^169)XP]X*6Y, MK:*AN<_4 T)_:Z@LFZV=WC3!93=NR@ <[F7#P;646;]2V0>Q&%%SXV>!D)- M9TW%T]/,_0*!=FL"'G)OL1;@=NC%;P
>"G6]M=1,_]UO3_F57[-_EY]+L/,O/ MS_1U57?G&8IUC<\VO.:]6'G51-!9'_?5'6;!_>QS(3O^IF7S[*N(S*]U?S M/@2"'N)9DE]/C]1$MWC>HR"E4?7NZI1S5OH7FV>M.E?;[+
M*HK7;7SQG?BL6OG,]=W09<)\Y1BB*)(.IR*_:/L,==\L6Q4GF%,2HSZV=/ M%[2$VN l:$@KYN^.8C2NE]8DU]-,(Z'5TW!5A!I11/%^JXCBAYTBCH^Z3 *N
MBF#;E%NEA_57P>OU^NTW3IO TVM<|_NBS+9^XI+X=@87]7IPIN*6K@R!!S)Q.UE($D#1K;5\+P%W5>UH-9<8@F-9!2]+KJ>"8
MX)9+BBG*.*2)8^,NHH@*P@WU4.7Q"U*0R/2Q.3ES;#ZX0'S0O^X3Ê\$>\?EK MF0>-.;.UI*R%ZJP2E?$0A3S&"""*;1)!$'H-)Q#%.0\=+4ZR=+[ZL##/;F#Y]
MJ1C>G_ :=X#L>FV"LN>N335OV6MJHQHD-RW\'5",,?_8,ZL9M+.8'+576.&H M->A6.#"0SG*%V!><&IO950M+L'SVUJP9< LS\2[.19_?%39CK4]"J5"E_R!QG+?N9MLU)YR_0#KV_3
M._QMQ2+$/-=A$-/0ARBA*8P]2J 7IPXC/(H#.-'N,3Q!=&[WK6FM2X<\@*SK MK2N;GFLFGRO!J*:@ML'14]L6ESWRVY[#DH.?K\"'[@:X8,-RSV%%H6WV')XB
MN7S/84400D3<5GW7_(%UIU;H9 Z0>QSB$DB%EK/<2&.8K%7##!GA'HNX[IG-M(G+@I8Y])"W!S-1E9C;D\!FFI-G[&AECJG-_FJ<9!;N\2(9^D+DDH#)2:HD7 M0<)1(K"CB<-
]CG&LU?+!B(N95>P/05?N:9N+G#T+;:L_L,DS[,++1D KQBWF MAD\S\M!@U/(#6H.VEZJVY=JVB+9/=Q$'VW>N+@'&9M,X1Z6[RMG"M/)UG/& M@YFE&,W*4[&+8"\W,-
DY_I":4:O>,Y384N&23"4F-4XU.C;EHJM&(4(>11F./FCD0-UV/@M\KWE=L_UBL_ I]%@"QL4[" M%":.YT+$A;L08X!CQ(-7*AS]+:>X3V$%'AIX'*)C8=1IXK=^%X3QL
M:DN^%3#T%+KN.ZKUH-#+35G\YO6*.0^"ST{WEU-M5>88HPC& ?,ACY'+ \.DR@-M",V\<8(I)GZ$0(SB4(J1-M71S K%O\]R7G3M*-YAFJVS^OOKXIGG3;-+64E3 M.OJ?
VM)MOV6Y+'TG&U_*"W,M?_(.0K"U\CTW\A(WAARY"41^,.8) CZ/&0L.MX2P.7;6.U!8YF_OLH.//9E,BJ9!GENB_&0?&:,M:,8AQXRI=>-3S[L55QVO&2 MDQJZ._ M\#11%]VW#J5":7YI-
!*NXX?:5Y>*H^ZE04,A %M;E(MO-EE67=3 MORU!^0/4GC2@9^=]>WL%-)P-?M]R>-7T^]EU2P%&IJG.?2Z #-[,8:U.5BZ_: 1 M1":?;&AL/97IRSG@JG/F:OY<5$6_$#C._SP2!-
BF^K4V9Y?>_=@445PGB+/4B M!/TX]2!BG GKYB-(W23$B8>YXRGEJHHR,+-IDX>8ZS5O;X\]E<43+X73Q'LN MP)-PIG/|#3O=4ON<$-JR '2^@N[?RTY8=T/-S?E-A<#9O!H6U
M(MW-\@N?Y)N>!8 MFN+4]2A2NHAV-/+,OJ2CI68LCL4>MP(7":.GWGT3*'MU1\XR/Z:0XJ6!,HK? M=HIX/-XB&G96C%YUSC|@>$/SL2CK(])=@>A#+5QABGR&A*+X4111Y'.I*!&#
M+(XB-\6QYS.MQ7F!E4 M241;ET/'B2U[651])*/+HVIOV0L_;/>CGVM)QCR.Q52(-M92K@-_!AMRT8Y_5?]9*8"N>7F9DHDS0SZAR+_O;_US&/L\R#"$,6,0<3"$&*,
M$,0ICF+"$M]C6DW.!F,O<#)5Y@UZ>*UG'X< J-DS0['T{(\@(OX_0^_N$!Q; M,A##D1=5Z!,B'2K@J4<,/2#.9'56'_%W>=;|>E,*%ZM>T2#$'O8XI+Z?0!3X M%,9IL'_8Y1PDO#
(T:L'>)+,W'Y'1QO\M50U/8W3R"@Z"1?+JfF^JZ)V!*]-M1]+BTCXJDJU5^32191?444&/U,+0IR_22GE%25ZKEFMC7ZG2#V3YL"2$-(Z%_M9GHNAYC&*?
12ZJ,H2M,X,M',$Z26T<[F&EY'6:7BI2Y>6OIZ(0I&.JL+@*GB MCLAF5WE$Y7ID)!1X1^(P2C[UAILA=>N3NZRAT-7&]V(<13Q%$D4-DD1('ADD4 M^A%-4:!VB>|
<@9F5MB/W5SWU/$)!32DOD4U/%7M*L^C?.3$L:=W1\(O]VCGA M#C7L['-F>O4.9V53X:L_4&CZMN!J4W)VFW^26TIYP?<5KK+]J[P@%2^;|-J; M7&Q+Q9^%<.*M9H?
5Y%BN$C<,O 13Z ;^V#%*KY>05/Q*TC3!-+VPS. MK->2H;Y6WH!CT+I,,BAQLF08-UU=@R#=H& ?[G'IRI]+N?6Y5;,V+SEC>M;] MA29+Y_#-A;@EPVF=O44-
fUS@'AKNV>@84D0<6I)LZ-#>/3V7QW-P?ZN-=?DKB ME"8$A#JC-$#A6DL]5]>832LLV8IT4^ZLVI\;LE[^K_X^[=UMN'$?6A5\%-M=ZLFPMC! WA:=Z[3(J_NLI1[>Z)B;Y0@
!H;T;6/*+D;J^G_P&0E*@3B80 MNM,>;T!W=9E$'NA,)!*97UI[*VR|_S[H3Q?ZY?]K@7P;'C*I[_$FLUK<;>> MR^@M"FDH$EK@N"0"$Q*&,"^C&">4Q8)DL8@B&%34Q
)X\CG=4"ZAN!4"GA4[NF5\6W-5;=:TCKON"?[*V#F]?FSPISI2:=Y+7!2*Z>5/N.\3/# MN3K9D0!9NPI9R3Y[EM9RU^S_7"WFGCX.N-7<%Q^6P>QJ^:."&>7T4I<)580KT
MYT&\%U1%U+_+?S:!M'3FHM{\H!LQ*X*012R,,.=T@K'81X0'N=A M$H.Z/L <>-Z$.CBB>4L2R8^A>|^?5>E]TQ#1FQJI=B)YOGBF"T096V_57^U>
MI1M4+594)JCU,N^>&PF\^Q3*QF&USYU#PRZ)2M8\8(4,S=HSPY]^4$=0ZCC MZ. IQ9[#T-Q6,ZX"=C#],<-X6_62I/8AP'DB7EN1))&AD,$?'LM5JRJ"&+%&$D*,./0U9A
MKJ%A=^)*;IC'L!(9-%-I3":K>4H7%YULUM*86/VY2Z//VN;0ZEJ(W(WU)NC M/N+0&C-^DQMK@_0F^>_,F'ST]DG\UXRF01"E*<,QRP,U@XGC(F;*6(,X(C3) M69%V&&KWD"2;!3-
&O]>'J&CW-EFXNE8)N&V#DM6X06@2SD;5IND7Y]S3-PI M=M2)L64:.8YN^F@V?;Y0PQ9J^'*9UI"+&2YR&.2%1$I,R*2KZV42CV@+R_6AD4-N56-[:8 M9@+'Y7
66*.Y5 $CH0P6S2-_?Z DUCC/U?;Y=)N;UNM.GX?OBG$VZ M'$P AU7YH5(>N]TE(%7"\I1@&B81)]10>6\%XY3FG&5)E)*D-(54V:WJ_:+^ M5?
4.U)NYBBW;VT:=E82T#!UJ8=A"K&4#9F3MQ)AK9R(<07.RGZMR3!63MCO MXZN<_M!B?I]8?:-/1L4\O<<[_I[???]%!G !+Y6C.'?:TL)8+_5H\S#QN8= MLFLW)]]=8[JQ>
(=,'XS!_J1W1B)7^E"?*^.T10/#VM|HFG"JO5>_'K;L%G M(IXH)QB&BEXBRC/U9\B"%4AS2.1YW$"F@\IQ3M+W)D .W%%$Z.8&T8X)41#7 M;+-.*14"U9 0V3E .,
MH>\627;#$1PH"SSPP%GN@TD&!HM-,J+ 7+CCV0. -^%[^[?5\L=V(<*@3,+;.M]?I^_;3<\;|+ ^F"ZVU[FC*LB/%XP8D. M8,I,3'STA^+'*$5C']16@FANX>.MY4$A:28E3LP;I[fRSS-
<)@F/*B*L"05@Z1[//+J.8&D>)8AD&(.S35W:*/8 M@T(6^_M69GFIG^0+P'Q6PPQZI[C^6S.,,,\YVK/>?:#V>I[A(F MV;M.G2$J^^-T8O!E[RH_Q6GV3]{J#%.G7K&Z?7G026Y5C77[M
%%86??GR (MT[D,^;-NG+')T1]63PY?6)EKPR@4NUH1\$CL>AU -[%(6T#L?:+3AF'#8IU M%(8-/SMUB;W^Q[VD>KOD=_(71&6P/JZ>Z'PYBX\;+,,@P:5(5:
[*OPUHP<.@[_M"9=4(*7?3URI+#KE\NKR"IU-(=!0CC\V"U7ZGC M>?^5O$X8!*=;5^&6>P;G#;,*?@DU/)'"1YHZ=.RGN.W>+VC<_YI_6'UJU"C M_01ORZS \P
@:WIVQH>9EY8G()A"+_?_T39-EZ^HXZZK+#./WT#Z&X_H:*D. MYAPMM>9A+H"-/JR'0A"AR<)$&_'[@:/5^UA)@F%YZUB(!;83^ M$K1E0(BSJ6.GH"R?+\
f_*T6U7;O=5X\!P>QG%> MX5+-'R0D9YC23&\!*>!+G),M$!,H FO#U;%<-(;20(.A!6HP^SS=T,?^?KO-K M21=X6ZMJPVKS)-@T8Z16I_,):V7!\//T3?:&J2]4?'@$$8.(+$K:#@3DM/"
MO0&4< +A!GG7$K":\WDSKD#MT%^6'QK[Z8;ZQGD8T#C$&56MHR2NI,,("LQ*.MZ3'DWPD:&W6@&%'S??>SHZUC23Q?HI8|$+)Z4&-FOL"9'H"7,A=5X &FS4A& M5P#6@[2FQ;
V$?L$QMKH)7AHW-R./#W===$W6]6;6O7Y*)9,K1:L7;-=UH?.@*FLGKHZ%E#'PPWJ M<<^%PU"U0;%=3;TW)3CL %ZB,DUFXT/=E7=TT
Z1>T1_MO\%1JD(H2"6"*4Q\1I=BLQQZWK'SC7!?Z.AI2/2N2FIXBG6F+XL5;B_U:5H3U+%7_;^@"CE5_E&/*TXE|$Z#^(0 MDX27F(HDQED9)K$HDRQ*0:T(@|2\;_!/O<&+|\M?
YSX8N6HP>,RTT9V,.SO0! M,VE%%FFZ:$]8J:0C[?"FWD1"5Y?R@[2FO7\W$?OD]MWHI6OFN@Y$ HB8%;2 MM(JC+,9)P M,*AKCG8$YCHN"T$K^B#.C#/Z%]7W?
B]/Z49Z_YQO5J_7!!)P; MM!3Z5UG^2FV7W&HBSEY+QGD]6]G!>;O=)!F-P.%Z:LR)#$XGO>Q7?X/I+*>B MG9^HZEJ?R61"2@M)"X#!0U76)$+CD+,-YE1%1 MDC!,<@(QO>X;
(X,=8#01#8|+O"Q^J\<2W*^'Y,;LK?EKQ+G\]%W=ZZ(^_+'PH/+ M=RU#|/>TGM<:57F?](GR7(A(%@4*A-,*H:+*B!P$08)"(]RA+0K9M3[CS[
MBU^W3T]T_;!/]YO2]8XM1#>H%Y2NEFC')M)\VF*(N_AD9N[GS3X$&/UDEK6^#YWQD@<\$RDF,<\PB1*,2T$BG =YR$1&21D65CV3 T1] MN\I=KE[9><<$ZKA-?
W1\V/94#NG3T&$ZUA+0#UZO((/OV2P.)77=B#I%\FZ9_M R5<[,\T>1=8\MA.*>] FC[]9SO7B&1R1^P FU](3GEL"]*PX#CG)<&D%%0> MW9(TX)D@G)!<[,Y>.8D?6=3.F0QT7&@XP
8XC% @:H@4 M+:-RNK!3^]LNAHK.X+$G.:(.7+4A28)=[@DPL6EMW$CP$PLW M>\LRN2" M\X1&F.41+TF9%:5<%Y+M,R:M.?TG&6FJE;>U;I&0_[]E =$=#\! X1K !7245SPM-
F&<$*.4D[MPE>P'8; MBD13H]0F,U=+H)&R6 M0X^ZQ%'I54"_?]T_TI98Z-K1;@; -+>>Z(I0N&IC3V^WF<;5NLG>)/.Y7HL(-M%;&T8Q9+.\X)%@$7-!
!94ER/1B+$UY]5U'L'",&CQC1'6E+B&*?\|P$N+G M^!S "XM>O7^?]7[1OXI=SO8%-_T ^QDDO<_:8BWO1?"-3.-4SU[A;=QP^A-@
MY#A5N1G0CEN2=EO$[W0]5S"HJD6V$4ZRN$@%*S/,25%A4J0ISH5(U+UP0LJ(`M)26L,>R4A&>'W\'4'=R6.=P$>C%SG-=)"_-W0$'!SNFR+(Y\RAD"D[]"RP(> M6_#
DW:&U\.GOETV4/*/JX5\OU8YG\WKK"C2_"5)A /=GQFP$)=EE>& QV&8 MQQ&/>00Y*(T1G*36:M%#_:(GSTV_@MQ4;=K*5V[@BI2A*F88F#O**8J*D>><(* MG.>EB!B-2$Y"2&GYX?
*>MU M%A,J/T9MT5]MLJOQ"2\%T_*U!N-A:R" &590! M9J!=4-BP35^O!J@=W3&IK&82 :K"K>7T*X W%12<*'W>4$,.KJ/7IRT?/L\ MT\>5VA>>LIB)O%V(_"B34!X<[M=/RPW_O*
/OO:/S[H3V3'(>Q> MK)_F2\?"'AAT?%|85?@1G*8.Q@7&OVA.' UMWA0/+L9Q>>7G&X>\;!{[.' MAY^$&]GM8G'+ W_W6_4@?U%BK=T,:.W_2=>>PL>E,U=0MC/!U@;EEG9!ZW]NO$
MA5G4B*0.H=^);.RIC/+369(ET7I&]' 4]=!&?T0"^7N>\'TKODMC8HT2@,<.MI;3$)"LK7) PP?H6,">T"&EN@SYTD;)G6^SHMP.*G!LN;_0LG[*=^SNN1;.C MK5/=P
RW(XW7#>W^R"'^]8)@21T#WURF|R98-;/B7X*7&7_QRMG?[U!W?_R_M<|&6"SV^?A4O4BM_S>L9+|*TBD2(1<0%)FD:X3)C%0X*N<,'>1,)8[+5$//!! MLIX]0V ;:X(ZVSO-\N_T=_:$8
:F#95IYAO\(MP/,RXE&\0Y,FF"05Q;K:B!(F1)OF515&%N M=MP8FZPXFV8F!I M_@!%G4&:OV8UVSJLU7]CLC*GOI>KM&U4I5E(;I0S;(B>AY.CO.RB\'11%2$
M>1B7>0]KH3I+QM. HZEB1I8INC=(4;,|=K^D*3,GXT!^F!>Q%-VB2FA0,&<5 M/N>I3%R=,RCJ;67-\..V39!/3_,FUZ1IHY>J+%,LF3P0?=RAG>_A$^*"I(14 M6 21NKT+!"[CBN
\SV@@$I,2!(3Q#]+NV;A[O.C-\(;M&?'&D,!IFHS/^!~M@3#OX%)W%DV5%CIPUF$)H3UQNZ6%6DY[+VT6L4R=S)?SC?@Z?U$M&H>8=[_0 M?ZW6'Q:TKK_1IVZG+,.J2
HA,.5EH#=*UPPEN),Q$%4!"0L&:@S$TC?=S%) M;N2:BO<GO]BCN@'_0%KO&ER^JI-7EV1^ MG:5!$@@KG 2I1P34:28DISB.,I(O*"11QT#+]"%\ N:]!14=#)A[7B%*\J
MO*T!|%ZT:MG5LP::QW15DT#@\"N^BIE/FTC7,/ VIU.K9*MQ:JAC3"5Y.M:T MAO>?1',WNZ!R6(#I0$>NH,6OX&1:B/'K578"->Y@27@YR6]+OEZ\/OP]V'8M
M5_KEWYN[!9R)#X_+ASMYGC$L+1E>Q,/3DL2%I*Y.I&.@'?^+-!?H@U:?>;G) MB$ZG'8];=<#\BJ$F.KH@6[*4TN(R^J"]S\,&% F.Y,"<[>,\?$\S1AGZ1S*2[!9BPQUOQZ//P??;+ MDL!?
YGO+F^(*PWW\U"W/5K^617.-[HI(U-T O4CHXSV!G.OM7F=K34 M9)O9>1'ZF[>%)^PVJUV=;%N^=;^ZIW^1,3JJ8TD$*S*P/=^ /&,LI@6C(6:E M:O
5/,%YF,8XS5E89F5(,Q):5$M@LN,8P,62E@Z3L>3W51/4)1YGH^,;)@@>1$6< MQS$NPE(AWY4$YRFCF)H3T,L9 M*]?0I_E0&P64E7'IL]B'3;>6 OLRA<9TYW6\T#5 M<=>)GP
M8MKS0]5+%#'>B\5H?Y%NM+J5?BB|\\53/TK#D919&.!)1B4FAQ@K& M88 KDL11&)5A%8$N9L<(>O8A'7F5ZVH DN16WK!PHS"6U!VY#) T+=.-(O8O.XXN@/Q3'2+ -S#Z,J-
W;Q+A4)\RS3ZA#>36.H&%?--&/D MINVE,13^I)7&]#U+V!A1U\?W%/OAB,_%#!&$NO*=55'!@K#*0-)]8K>]8E,[LFED$>TA@L@A(RI M4LT7FS>X$UFCKQYBVX@%S0-
%=8P;HC!,,&NC[MEJ4,S0SF'T*5+@<@ZTG/H\B3@G39'[_M79V/W^2CWRO?$1-7EV1^ MG:5!$@@KG 2I1P34:28DISB.,I(O*"11QT#+]"%\ N:]!14=#)A[7B%*\J
MO*T!|%ZT:MG5LP::QW15DT#@\"N^BIE/FTC7,/ VIU.K9*MQ:JAC3"5Y.M:T MAO>?1',WNZ!R6(#I0$>NH,6OX&1:B/'K578"->Y@27@YR6]+OEZ\/OP]V'8M
M5_KEWYN[!9R)#X_+ASMYGC$L+1E>Q,/3DL2%I*Y.I&.@'?^+-!?H@U:?>;G) MB$ZG'8];=<#\BJ$F.KH@6[*4TN(R^J"]S\,&% F.Y,"<[>,\?$\S1AGZ1S*2[!9BPQUOQZ//P??;+ MDL!?
YGO+F^(*PWW\U"W/5K^617.-[HI(U-T O4CHXSV!G.OM7F=K34 M9)O9>1'ZF[>%)^PVJUV=;%N^=;^ZIW^1,3JJ8TD$*S*P/=^ /&,LI@6C(6:E M:O
5/,%YF,8XS5E89F5(,Q):5$M@LN,8P,62E@Z3L>3W51/4)1YGH^,;)@@>1$6< MQS$NPE(AWY4$YRFCF)H3T,L9 M*]?0I_E0&P64E7'IL]B'3;>6 OLRA<9TYW6\T#5 M<=>)GP
M8MKS0]5+%#'>B\5H?Y%NM+J5?BB|\\53/TK#D919&.!)1B4FAQ@K& M88 KDL11&)5A%8$N9L<(>O8A'7F5ZVH DN16WK!PHS"6U!VY#) T+=. -

*ZO9G=K5=\RS;?U[^*]8V^AP0?U;,9Y^6F_GF]99S^3UK M/0OX^UK/ I(,SPJ2F"&C7)I94F+"PP07*2EP$0\2C!)(X'S2LUN*%1M%RLH*4H+ MY.AC.I[-M:4*!""QK2"DKQ'_*BQIB!IL8:4O M"6>.+WVRPEL 35\2XP+B],7'[<[0TI,]B_7F]4Y^Q2OP$">Q/$]G%:9Q4&(:T%S04AZV!:@_8IRD_P!>,W"#- N[^0R:B2M*_M%PQT:7;H=JLA<-!_K7+ IW%S>1V=S T(3GI*-U?\8D=*8ES)6*> Y_B0FK MXI*(! =1D&(BR@)37E2X8EF:9GE2T !4A7!*PG>]04?P"F,_HQM4I@6F!JRX*>()9=?E)=_V*;>I6GN:C,.(,1Z4\))!4#7/+ M1(F33(I8Y $I*,@ +Y/R;(B7^O:L\MP#"C.S3#=@ FHK0:<[\"YZR7H/$'KS M_L7A+!2\&W;G_*;D4\^:;J/%KME"B:B3B4)_N08)*(A^F1+<.O1=59'; <=R$XS'!,F35)U)UZ1SL'8++#SOPN M=&!WZ+?3!?C?UO?AK MJUZR^&_3)NM+[_N^ EBO5TNQVM9'HZ!,-LQ;L"_*/^QO7(D.3/P/2XW^4#P@ MS82CCNTQ&:UZMR\N.ED7]YA8_7[NT6?MPOI=Y6^+25WO8%"+@M*H$!'.2YYC M0@E7P-&]W+;,X[@2-"@$)*]_2,FSC>[KTSOP>D-HA'$5F<7Q3@2'6>A>YHZF M%_S74QS!C[_@.$N^WS=(551A%@8X*!-5=48(ICDG."0\ MID+^+\R-IKV:D_2=)&,/@]NAAZL*?:HW\R?=6?Q>+:KM-BD$REK]9#!=["A] MOE=R&L19D64E3M(XP222^BTJ$6!>50DKPC0.DWCV(M;EZFW4W"=MI=B.'<]Z MO/(:8H*09^0:XEZW;#L-> ^!2^[Z,F#A @BO ^#+BVN!)Q6,Z&&.,+5TL7N_H MG/]>Z^GSNA^SF>+]8[,$GV-@[_K/H_2B^Y8KI-A"+_7_09HSU&,-_1"-[1HP M$Q2HP_&SD#_U@;,Q-IKS<'*RTXC5>0I(:K)3EIT^^F++TL90VZ;!DU)H3[_HV[Z#TFSHDA2G/*H4G>C.2Y9 M0G!:AGF4<1$7L-YME|QY|EX[PJA'V?(NQ^DW,8MVWDK3,$=GJ61P%.1#&X|B M);>L3119^5#J<0SFA89EZ4@+ZJ'LS2G$,XPR42%RRB5)^0PCLNT ME,>W#%8V/)A'V4DV@@PE+PXY*X"KPI##Q:#W+Q_>Q^D19.XO9/NM9'L,UK5((U!7M;](UU^?]:P M!-]62X6&*?@_A,+2%_SV1:SI@_B[NF;Z2#=B-PUVEF5QFI=1AD44"4P'+C E M48&KN(#RPM,LR\BL@<4;7&KT,S_@E$@UC7L8#F.>+MIM[0I09[HCIY5HJ' M^7+90A6TV!+OYDNTK;GZ3U0KN?\&';,X]NJ<,<*+A$4Y+JB"H,U5R3"M APG M690G"F,Q*MK?E$}+_Q_R[TDGWA6_)4)-_OU_Z_?#< ?\"5CUN,_V,'0/TQ=[M 15>W%FL727E#6KD/#@-),B?&NDJ:V?A>0TTP#^D)??;.U*$:P8[50A$&/A:R MZZ]3NUD+<8\]KLP0A@-/EL4\Y6G4];-J!-+2&9V/HD48'M'5!B'E;T. ; MADW&I09@%F0I/*@9R$0RJ]:?B4G;_0Q$;_?UF/T/-P*[]?\=KV^Y.MGJ.V= MONDI{C=&2 AK8&0G'S>HZX6#&=+ ^F^NJM7[MF)BO(GBZ+9&5%9Y:,S'8NBJ*W MF(&GX'9RJ_*L^Z9-K;-[WK--W-%7]%(?3'7[.* 98J4N=\QM9"?=N&78" .;S MAT&9VO9U1PVGO\)86<)NDB7H[^1)DLD7@57F(-4/&ZQOA<(,N^_"5^$U?* >(X<% M$9H7=_=V-AIP=&\(CWIO9V-4H[OI:S6L"P46"UUU9]6/PBK9>K)[>52)\MDR*WXQ[*0O=*,EPEC&!"*HY161<%B+G-(Z#DA:@<@S$SNIX]T4=1"4F'=S-S M;NRI1Q!8&=*H15/?XD$[,+?2,=#44'4LW/3':'P;UQ2\$@ FMZLB $.]T|[_MPU1QF)"T;*.ZTP,03'4M(AA:V\?MU&?9.YZ-H$:9!$ C, M.4\P2:($YW+/Q7&454D9Y KT%X1[8DC8=]K. *$1.E/'5*5F4;T/10'3@%?I M"-YM#13854>T*=EINY.!RCCI+(.^,Q?2?UZMQ?OAV4SS8Z\?:/WX00FX,$// M'_/ZWVWQ013&L1*ALB%9B$\D\E46-_@C(F44]*._>5])!3]NQ*6D90QPE2 MK* #7!:B!A:F 31IK%BK[T1?.HYBJRG(4"4!GL*#5C^[LPM&K?]W L25<>H.H M$;#HI/$@7-CC2.]BA8EAM5J.B%Z>^ @EXM-?8LWFM;A;SYF8QJ']UQ03$FB M/'=18BI(@BLF>"BR,^{29}+D+!CW$(.T!\=J;Z-6 ,N4/SNT&MJBUB86+,2L M&'L[+ "3@YT^[*W"B*#$1(L"D#%)<1/+SDZH,JBR+LDCD0\%A^?[X<,2K_Y<_MO>%)Y>?[F+'PQ &8U0ZNZN_Z]02PJA,(:8E^]0]NT_PUF!40*[_=^!-V7T* M9Y!22EN2M+Y(/ Z(F,Y(':1'FG&&11P03SG-<9GF.PS!+BCP.BS")@/?&9\AX M/@^>.,\8Y),NZ,CX3OA*R<%7P%"A;>Y[!V1R=[U[CLC4M[D#@IZYO!UZ^LI! M;[H'1]>5?*]^]\5M78O-+"M(((U'4"P2 :"@9K\RE,<,AH$8<'C- ;5=PQ2 M\VRNFAI>57@KMV6[" .*!'H9596:NSA0 LJ[CEK@;M%.&\(TT<0_CWX9D=#'"_MJBRMMQD#-R3VQ5%P@#IRY#TY5T#)R4W\%%52?>|>S;>$KV&ar>FT#[.$#OF &/ M3CW4P+"1NA >9I?&GB1CT3B=7 MZK?+KK0? 3U1%1A7.(24\P"0[",Z+L,!QF(2A".*X9.P-4VBVG^Y*B,.?_:M- MGOV"?X>?),_5,/Y3IK,.=?KS):Y;_OZWIJ@.U>LQ&75$R#+M1)_G&[J8_T_# MT%:&I+ ^NJHVD*&XYGVN:,Q%6996Q&&-9'9F& M35=*#@U]+(2VB%L&A'(6>YRC,7'\,"#F:0PP]+#%).W'Y<.7Y6<%HGQ;?Z[^ MKS?+AX\;5>>X_N?ZTW\VK[=_KGDM_YI_67YX6?-_KMN2+].9VI;K^[Y5>E0Q MDVK@V0.8MR.V?A>USN'I,4CRO^_DV6R- BGHNINT6H.J6C\H-SFYQ@>5Z9!_ M5 \!!G#;JGXIWB4V"H1S/?XD$[,+?M=!#1QI8&=*HU%@A@3>%.X2]O M=KM!DC!J*.\ZJF!5OY>U-.QVG,H.\RWGQ:,I>KXL/ZS(V8D>[&J:@:\&X FK M4=$,"I8OKS@I??*H*,?ER,.OV!V0+0:5[,.3!5&6$<)4>[0J'VR$)>A=%<\ M+9,P*@273@QR6!JEZ-E9C?1#C4\SLJ2CV8"\J79@[NQJQ0 /6L,",CIFC=,; M] !F+/|Q8:-67_AIF2P[=\EP*95B;"7 M"G@&4'2<-P19[:<5]U)_!JBN\ &/,*E=C6PTI#KM$$:8*D|&*@)?M_,3G^A.E9W5=V*M MZQ.V _R"/(_C2IYP*Q76$&G<8M4SBR,>D3[:<$]T%3$BY0\^>OUHHGLI\|_MFSH@F%>XK"$S/^\$;ICE=R3W(|,_O$PN'7-D7U?IC.I18^<9/%XR_8HNM_ MW#;=,3!D_>XMWSGP7O%=1Q(*KK\3<#R^M9<-9E;G0/5'Q;/ TS^6Y HL_=U2 M$^/H'XMPBJ%_\H1E447^=.U_'J3+-3T_-B]2J$?N9.?M1' M6@N5)YJ%11XDO(QQ1+,2DXA%.!=!A+,RB\J4B*((**CHQ88+5T:HV.E]DMGJ MZ4FC9DH6T8IU8M$RU;[E|\M8^A9+@*LF;'Z!&;,IW?%PCR)H4.?E###&&HX MNND&I'-,P &^=1W98EG.-7ER5[5CQ,&U9SS5]BG[N6HQ]^Y-_ZPM*^Z2-M+GQ&RK2,BS3&%24"DU9RG) /IE:>F#Z0-.Y0;>;S7I>;<;.{WFS0G=TI>OV>UQ.EPIA M/*'1+7]0X+,F/OS&Q)V!#1?[RIOZ^^91K.\?Z;+U-G_72?@OR\89'8'OZ!^] M>M-=4G/&HB"-53A.,WEL8RS$)>!H#C-PIP6 1?94F]#D15IE'FAKQ M_3723] CZ^MSOG5OK7.Y_G? TY/KZG,YZ>;TQ:%=4KYDL!^0H7_>/|.78)2HT MF[.0E#E-HQ1'29%B0D6)2U!4."W#*@R*K(H3HS9AQWQYWCR[1+1**.RSH)HR M< Z-J^\PO/F]H79MMJ[2<.LJSVU=^^RIYO5M/@>LY^_-/HM=A*$GP?!8 MB0:]$*XH3MHYX5A-QWT6KI>W.YY^6;+5D[BG?]VM%G/VNB^_2-.\2H?:KHI_ M87=3AO.J3'',V(ZP%U7Z M#DT4_=^VTMYRIB$CN+[B\0F#,;'A#Y.?D>?MQAH+\3Z[^O5]EEGHM+\3Z[^O5|EEGHM^Z[^O5+G<GATKV!GO>K57*U@4R]'U#!L%DZE!YEL4."_ZX,,Y31 MJN!E:-W)JE\.A.N7PI@\?NTTO.,:M(_SQ58>1M^_?M!%(1\6M*X;S%#"1)!$ M).)51 L""4XIU6*TZ3BM.SDKI]#:L$M>/!]I=-RLYZIT62-ZCEZT;%O0UK M2/-VT\I"5%>HIW^NFK]$OXC-XXI?.UK(_/L8)D7]:AUXE62O9 Q2\A6S^%|*7LDF+-,$B>ZS(IS^ZLH:8+_!IZQ[5^L(3)@,K,4E)N% 'S,*T' MT40[V$]TO4(M86<:@&6!W&C"+K%CJQ%PEF9<2(/$R\ BD^92QH4Y3H\80<'G MNK[.EV)5?5@+/M]\IDSU_KPJM*6E[G!?,AN8P!^":=>JU.>'D# ;.BE^VB\W\ M688)69+1,0!+]-<33>K,ESP*,%1<(X""LH+G*(>[N.'<\=N<,\ 6G<H4EAT^?I? -:(/#VOQH"XQN^>]U1H[RI>%CCW^:LZ7KS0#VKX]O M9N9?I_L2,!^L^-(ZUIRACK4;U#%W@WK?:<3]ASFI*=3O9W3]_X) MP+N#&XT9[":I?$IITEWE&CE..=R-&]=KO5EZ5TE]+>_) >53G9U5)= RC85$8$ MS0@G,$A4.1P:HK$+ \C%N2<8\JB"A.1Y;@H H;S MO,B*,@X2EH\N\T]) ^*XDDP21?._I&@@UK0]S3/]U L(L4-("!FVQ^++D\Y &@8;?^Y=W]FI4!LWE M0]A3E#Y967:1XGW.C&\Q(:$[.;GFR&TS MU^=$(V81UC5RPDP$)"(XO+HDAZ/@ZF3Y24.K2\(=!U87G[NR+GF/Q>?KI6:\ M%&D1$IQR46!2Z>FH:8EI4"2DHH&@B5'FTX"6]HQG5[+:,@XNTIH8?TIF913K2 M!#0#:JD$^XKER^*Y+EH^0^EMZI8OBWRQ='G@%5M@/1E,?J-/QHC1!R]YMD5% M @JCUXDS'@=:2P*SI3,)O)O>J0@-"FD!IGMU*$T/I'0EPBJ1W_(#= M=J9;6+ ^MEFJ: E6SP!HC^_27:OP1,U;R/ K2#*=-"U0;'>8#S(,@P*5G,PB#/ M0PK:T8;)>3:DIOU=-+1NT%(8YM --66VD!G3 ,P & ^!A%&O[UK:5J&C0#O M9V9",MK21HA-NJN9"ZV\I+?ZM*^QG&W#]0D>E)*&<5% M3&-<.4IH(BA).|^"R8"J9WO?\:!ND YAG5IP#-N UDRG9@[!N:9@?L&)DBR MGP!".\. _J$Y,1P40 VGR%"0EVU/NQOYRS*7Q^?;NA:,^IO8?JK[=;X^VK% M_YPO%K.R+#FAHL*AKCP-BPK3+! X*XE"DR_RO(Q@O]YQHM|/OQT+B&H>+,(% M(!TEC!4\#A(L-<4P$66.*<*7*05(0$K T'"V6:UH8LWTMV.], ^G.]/4@5N-_M0',(.V7[5A '0\.PR^(R,[R"@8D)TXPF"OA-_ >-->R48G6C^I_ MREV_I?6*$I=\A]"NNTVVPBN?M;-R WB*B45Q664*$PBD>!"Q"$.1C]"8FB MA.;@QB5CTAW]+"AQURYPT[K!4@=K]31EOHG MZK&(!)![HSTCS<[OYNP"M =NBO&C/LDW*6(L..Z; \IMT4)DO.FU"%C8DPXK M^],_ ^^?[V7*^H;PS++2L&*5(:T28$)QBF-,^E\RU$EQ,D+X+$R>S?/4W/ M7E>/P/PZ? Y&_YO<'L8G5%;N)#LT"-<>:@3E?;Z6XF_A[*J;OE\]BC_'U-]3 M%1C/_3WSZA4EJNT0E0^K>E-_G2_%[|,-IG=]4>O1L3-":\Z6$<-E$]28F"3! M>< K7/&4QF? OPISB8)VE*9KLI/]3&_3UL$^OSXZ?&<1@1:@LN#&/GTQ+E@Q9PMU MX:M8Y]T0\P=?54U+!^V:X7%+_W>-RER\Q^S(BY27H0A3JJ881(P*E.5D,.< MB"J.TY)26.K>@*9GMW/+V%I-+YFWG(!SIZ,Z,TX=N=0$.'/4-)RUU)VFATS% M0._K%1."UX8S M:?DSU:-8-XE [0%\M"2LPLQ(=:$_\|NW)N]4{$/_?G68LY7G. M-MJXM3]_$E/&/SEV|V77HM%?8/N!T^\5EH:]G ->% 3S<*;Z:2%QW2+G Z6W MZRLV6'^Z-F-S80^ZC@&O^:C'WY661F%5Q(+G.,]" L,R3G!9Y@4.$_E ,/FK M,@:!9IB1}>P>3NOS@6-7#95G=N)UKQ*80S HV/=2F@N3>Y(;_K+M[T;9@)\T{C<.@Q$5047E. MBCC.BRS'-*](' ?L>/C!KVTG.CRL97F19>5/9NC9<'U:G9N M\I(MF#OI*>KWOJ(:-M".#\O:,?.-PG\7@"JA%.CT<_T>;ZA"YT*JW^(6JQ?!/^\6G_>*CZZR^(9+5-*L|# M-Q5'6|&%#"]0D>E>5)5J.J941YO-0<39^^Z$02]*E_T MF&K3'):IQLTB/;IZA'GI0Q#_EIME@DJ-? O15VG"T*S1Q%_]9:\-1* BG/VE4 M:*\Y>XP#1?B$!?_6+H"]'H/S?E^7S=G.WEB[Q|]5":H(*.+K=G6D19HP$&>99-MGF)2L1)3402X(BQ.LY"\"8#;$35LU]2,;>NZFX\T!-B ;WL>(Y(3,UFCD> MY\]!.9L>>;3IWR#- =JSX#"6L1+:.D4|QHSFI'P&IX=AWP%Z&9YT_JP'EM_7W MZFZ]_N?ZDP]@/OUG\WK]YYK7?U\O-_S+4O^D_KS@O]>;Y<.'U9+7']?R#R]K M_L\U#$O/#37/3D2]6.ZQ_Q1TC22'2 UQ1WJ*NQXJUW1*MSEE=EZ^AV^4K MZKVY>.1]2,-]H3.[0FS0[?/S8LYT1O=W4>LLCY)NKN].T#^.;F?Y=,Y!D- TJW:KG+XC%B9+^[M56?]FP/'*=B%>6S>K M;B/K_3UD6Z$XRXLD2K.TN5C.2T%&,-DQKTMC.2.SCF.SL)$X=I(CPKM)# MQG2G30M!U7&2#@(O8.M*=*Y)E6[*$$1?0 0JRSBJ/SY*4.E]^52UW89(442(* MG.1"I;JC%|,OW6WJU627"W%.JN#Y7W?.MSDB+QIC,XWD1>W&!!X(K)865"9X5R]XB\'"IZ8K_SHIP4.=W_@E@D8Z8SIY* M72[N'N5':69%S\HX3?,D33"+N(^(3S@N1:JB,"MY%<0Y1=1L2O.9QT3.E":'- M+UVO+AAB<@Y0Q;5[72P>P'OAYY<.!-/&(E]KC$7^B6\L9Q>,IBIC0(Q= MX<70,VY(@W4K_2D 8) [$>9[%! L.!Y@D,E2E(B]Q'$111=.JR:OD&O#$\V1! M9N8$/O%A$"#B&@V:.|:'N]0(ST#,@BIJ%B6$4A\7V!*1X@>B;0BD.*V(,3"'D M[:N"T:8|\-0XQCG2|\A33(&:[UUX*KZC25G:,^;51! [65>@T-;)FAP'O*<; M\C M%]*#;^/CRP3>(FH>%?=" "+#W^GF733%=CWU;7U[-0)#0(A0P*",\P256Y M>\XJ'+ DC4M*BZ2]()'!"07/04"3[MYW?K1-,< @X%0O9OO]5=+"3'E'"GT: M$Q'>R7))#%=-*R?K3)N?M19R8IDY+D),01B1-,:3C(DPC7# 1Q*%:"%:"DLV.^?,+ MW?7W)C@Y X/9"P=!UD>>K_N!U_W MC[36H+EIL5QN>5/=1A>]AO3]'"*&LS*LTS#$)IS|6DAZ'T7S[R_+7;.HK2'JQ?=YG$7282=A)# 1.550BS%F M.1BEH]ABDH+.U\U)>W;*Q[5!U#5@/N$:W/UJO.OBSDM55O=7-1 /"* R_63[!^__RCFVY]X@$98#CLH@Q"3"*RZHL<95E>.(&B\.JLI8< MF>@\&>_G_88H4E21(@N#S[F@FV&OX$YBX/7KB;"6H8$$7I(8A!%TOO1T<$,"3 M@_%^AF4R />YL,"D2# [#0AS#]:\N1.K'8 UH$;YZ#7/?N/NTW?4W/5> M59[!+.NPW|A23)BSL).05(AQ01:KFHOCM28KK[@@1+ ^2XM(C5R1YOX'32'E\ M&KF37_I1_J4&G? A>]7!L6L3C&2_2DJK"BRRMU.S$;,4T$"&..4VCC"1%+$ G M!7^L^C;O'02TNMT5BWE3Q.CZEO"NA7@'@F%Y_'R W,^;?Y3)$T =]RU4CIKI M=H#9U$Z6AS.O?EJM2(9>I"VL-2J1FA"R9?*N9'4(7;-OT6OY8+1.?5VLEP"QE M14$(+7%!H@J3L"(X3UB(PSPG61 4621 0-,>.9XD%U6KC,HA3LU?\2(_4(R^ M+.5A7!]7@-?)_K^EV; [Q4WTAV/:Q_R)]HN>.>]2QC^0VL!, .0EN4%^&!F8- M'4JA6Z0C;905W@ZGTKM7M M9]+L;NMZ^]3<=7#=I<@7Y8=.F^/Q6FU#DN73JA]N[RJ_Z\ 3L!VIY3@3[&I9NR//W5I= F]>%4$UU7<'&G\QU_NX>]+SY2PLDISE,<>I8!I) M+\"TB$.<5RGCA0AHF(% D@UH>MY7OJZ6#_CK7(&+WQ^TV](&OJ&-SL0+9H= M%Q5K!K8C7*$6<(,$-11B&U"<=(@&:""XS 7\NJU74\MTE\OH#[JD54F=@U-8Z1]ER_V>I4Z&,]NJ:R9A:*'5K6@ MA_TSLFW3TJBN#9/57C0(3#Z?45X_BS!-)Y&I ,Z;A$8)OU_CZE"+K?V&*\@ M7;*W>1+1$-V(!KF+->GAO^;U++! EC]*8XBB.""8\3C'E08K+A)0\K?))EF?7TLZVVY%&'6WTAZ(.C#^&=&;F,1QI N@B=M)+']%JI*-\@[!3A9Z> M,Z(0FZ*Z,5'=5=%=I#1UV=R8R&?JY$9?<8GN>[=:,S- EK+ZA(@RJ7LN(TY:I M(B\Q628T7Y\;Y$R#\7E*&;KOI9DHD.D=80_24'1HQD<I5TF\(U+39"@.A3\(4)N_8ZG.<;_3JRM.L MEJ"'7RR9/(L.T3W.U\8AYREA&'I\2@FA HI XE"N@;.TR*A91$3Z#!*<_*^ MXXH]_W&V6<'/G02H%;#@,*;LH'1Q9">>NWNCM'3KE.#PSF3 .*3#YF$*^;< MA$F+5>S*Z(SUC'>V071DYC.NEQSF&RRS!CN 89D<&?H% (I,;]+"@QX8[\O35\ZK; M/JLX+E,22,/D:9)+VV0)+BCEF+$]$W&21Q4/9R]B7:XL)E+ #V[#ZE$ [6%=\ M;3U-&C2T]2H9X=MS)YR'2:P7)7$_R?DM)QQ>%&]@$O/576=M:9U.-!MVG/5> M\;R/M90,N]B/Q1DVCRLD@1E%2\]19%OP"XU;=8 UU)NL<.|-\OVOLW(]M2V/: M3(LVE:;PYG:[>5RMU9R9&0F9W$|8ABG-"9Y(G'IAM#E<4C43+]&+T5L6,\"E*NE4`7@,C) [;@5IZNVUN-[[6E9K>2OBFY$ M.N^M!BSIV;Q;3E#""N);H4; M=SHP=\[?FI=D0Y8WQYI'T!O.!CE4&&W4- M5X#=/&L G>F&5L.%YA,;?'ZFW<+!A.JC$9!4A4E#K.XP(2S")=5EN- $9"5C M.1 0 JJU!<&D[VSV#1_JL"7P'U1UB.[+!(#(X%X^EUD<\]8? >CYO+3]>.WW MZG@GZ_![XVR]#Z5[+&-[]],OYKW!FFYD?!FTY-8/Z@93NO5GYM'U;M.EZ_*_M8X>)/ OB- ,RDQRY$@ L%!IZ4G%9A&(B^&U4_C]#QO[0;RJ@CC1K,]"5N/OEP M2%/#M$M*A_#'_9RDZ:#.B@6!68Q*\UIU8]*\L+-7NB>GLY(@I:UQC EFX5(\'E4\P8]K?7VUTY!0;*5[,Z*E&'4)RY< MME+-:3&SW3)70(W5=W3.Y6'TGO[UC_GF\7&U4-V:\B _.PR+/XHAP&G"""BR!7 MK0UA@,N,YCA,@R++$DY'G05B_= +#$@+T;&=5C.>& 17-7D5-?BN>UYY;]$ M<4/_0G_NF:S5:>- %U!]5QX"U_LBZ293;9>>MOI$9I[,F\;]#'QJ/X/F4BR:.M;R"Y1CVVT?=R.7_0C#K&^,)4DTL$+R@+TV-S62KI+.J6[5]V1Z8^G=L31*"M__[U_XG7F?P$<15G N5!%_/2 RY@X8"9!LWV? ^=Z@1EN7R6'#.RNKMR75H%D=K1[F|&< M=+I&J>%X?X:],.D801#HK:$#3IX62^GK+KBU*=0?-'Y;S:LI4;=.+,YC',-&DF:|PK[^8 MM]#*IJ0IL,2(+$C7V"<5)/ 5#!L9^ O&&KG)6X94[4,|SPJNY43O$>I(_2 MR">]OIK7;[=H*+TKI3C*0UHPS*LRQ@KF%M.L2'''<4H5DF 9Q!)IW[98]S([' M)VR,X^]DYJ[>3OLPS|,QB5I&;\Z!T-ST/D? _JGO\,WN,_GI"?.C3D=NTS%S MDWI8/XH]=L:>],#+)%[^MEG^7#+5WY!|%S=;S\-,%<.JQ?&5/+M,R0#^^^WM M75=P@GH\F)%7I6D#%\<@R$QBNFG_T3? [O]D4>9A_$T=B1EAVD M^_$7&8_IR,B<7:D';LON-_U:Q.9;8UZ<.TI+=I$R"S-GK%\@I8W4V[VQ5I M10H!9_/Z;;41YQ 4LHR%41YQ'*2D4O,@0TR#,,*I(*0B:5!F);B-R)BR9Y?0 MY^,_Y-Y5S=@IVBRGLX28/EJY5,) LQQ4&^,[O#M% +,-8SKP$+&,R6JUL8L/=F^,B9B'ULW?,-N M5V^<@(H65DMY.F^|W8N/C)8ABG-"9Y(G'IAM#E<4C43+]&+T5L6,\"E*NE4`7@,C) [;@5IZNVUN-[[6E9K>2OBFY$ M.N^M!BSIV;Q;3E#""N);H4; M=SHP=\[?FI=D0Y8WQYI'T!O.!CE4&&W4- M5X#=/&L G>F&5L.%YA,;?'ZFW<+!A.JC$9!4A4E#K.XP(2S")=5EN- $9"5C M.1 0 JJU!<&D[VSV#1_JL"7P'U1UB.[+!(#(X%X^EUD<\]8? >CYO+3]>.WW MZG@GZ_![XVR]#Z5[+&-[]],OYKW!FFYD?!FTY-8/Z@93NO5GYM'U;M.EZ_*_M8X>)/ OB- ,RDQRY$@ L%!IZ4G%9A&(B^&U4_C]#QO[0;RJ@CC1K,]"5N/OEP M2%/#M$M*A_#'_9RDZ:#.B@6!68Q*\UIU8]*\L+-7NB>GLY(@I:UQC EFX5(\'E4\P8]K?7VUTY!0;*5[,Z*E&'4)RY< MME+-:3&SW3)70(W5=W3.Y6'TGO[UC_GF\7&U4-V:\B _.PR+/XHAP&G"""BR!7 MK0UA@,N,YCA,@R++$DY'G05B_= +#$@+T;&=5C.>& 17-7D5-?BN>UYY;]$ M<4/_0G_NF:S5:>- %U!]5QX"U_LBZ293;9>>MOI$9I[,F\;]#'QJ/X/F4BR:.M;R"Y1CVVT?=R.7_0C#K&^,)4DTL$+R@+TV-S62KI+.J6[5]V1Z8^G=L31*"M__[U_XG7F?P$<15G N5!%_/2 RY@X8"9!LWV? ^=Z@1EN7R6'#.RNKMR75H%D=K1[F|&< M=+I&J>%X?X:],.D801#HK:$#3IX62^GK+KBU*=0?-'Y;S:LI4;=.+,YC',-&DF:|PK[^8 MM]#*IJ0IL,2(+$C7V"<5)/ 5#!L9^ O&&KG)6X94[4,|SPJNY43O$>I(_2 MR">]OIK7;[=H*+TKI3C*0UHPS*LRQ@KF%M.L2'''<4H5DF 9Q!)IW[98]S([' M)VR,X^]DYJ[>3OLPS|,QB5I&;\Z!T-ST/D? _JGO\,WN,_GI"?.C3D=NTS%S MDWI8/XH]=L:>],#+)%[^MEG^7#+5WY!|%S=;S\-,%<.JQ?&5/+M,R0#^^^WM M75=P@GH\F)%7I6D#%\<@R$QBNFG_T3? [O]D4>9A_$T=B1EAVD M^_$7&8_IR,B<7:D';LON-_U:Q.9;8UZ<.TI+=I$R"S-GK%\@I8W4V[VQ5I M10H!9_/Z;;41YQ 4LHR%41YQ'*2D4O,@0TR#,,*I(*0B:5!F);B-R)BR9Y?0 MY^,_Y-Y5S=@IVBRGLX28/EJY5,) LQQ4&^,[O#M% +,-8SKP$+&,R6JUL8L/=F^,B9B'ULW?,-N M5V^<@(H65DMY.F^|W8N/C)8ABG-"9Y(G'IAM#E<4C43+]&+T5L6,\"E*NE4`7@,C) [;@5IZNVUN-[[6E9K>2OBFY$ M.N^M!BSIV;Q;3E#""N);H4; M=SHP=\[?FI=D0Y8WQYI'T!O.!CE4&&W4- M5X#=/&L G>F&5L.%YA,;?'ZFW<+!A.JC$9!4A4E#K.XP(2S")=5EN- $9"5C M.1 0 JJU!<&D[VSV#1_JL"7P'U1UB.[+!(#(X%X^EUD<\]8? >CYO+3]>.WW MZG@GZ_![XVR]#Z5[+&-[]],OYKW!FFYD?!FTY-8/Z@93NO5GYM'U;M.EZ_*_M8X>)/ OB- ,RDQRY$@ L%!IZ4G%9A&(B^&U4_C]#QO[0;RJ@CC1K,]"5N/OEP M2%/#M$M*A_#'_9RDZ:#.B@6!68Q*\UIU8]*\L+-7NB>GLY(@I:UQC EFX5(\'E4\P8]K?7VUTY!0;*5[,Z*E&'4)RY< MME+-:3&SW3)70(W5=W3.Y6'TGO[UC_GF\7&U4-V:\B _.PR+/XHAP&G"""BR!7 MK0UA@,N,YCA,@R++$DY'G05B_= +#$@+T;&=5C.>& 17-7D5-?BN>UYY;]$ M<4/_0G_NF:S5:>- %U!]5QX"U_LBZ293;9>>MOI$9I[,F\;]#'QJ/X/F4BR:.M;R"Y1CVVT?=R.7_0C#K&^,)4DTL$+R@+TV-S62KI+.J6[5]V1Z8^G=L31*"M__[U_XG7F?P$<15G N5!%_/2 RY@X8"9!LWV? ^=Z@1EN7R6'#.RNKMR75H%D=K1[F|&< M=+I&J>%X?X:],.D801#HK:$#3IX62^GK+KBU*=0?-'Y;S:LI4;=.+,YC',-&DF:|PK[^8 MM]#*IJ0IL,2(+$C7V"<5)/ 5#!L9^ O&&KG)6X94[4,|SPJNY43O$>I(_2 MR">]OIK7;[=H*+TKI3C*0UHPS*LRQ@KF%M.L2'''<4H5DF 9Q!)IW[98]S([' M)VR,X^]DYJ[>3OLPS|,QB5I&;\Z!T-ST/D? _JGO\,WN,_GI"?.C3D=NTS%S MDWI8/XH]=L:>],#+)%[^MEG^7#+5WY!|%S=;SY\-,%<.JQ?&5/+M,R0#^^^WM M75=P@GH\F)%7I6D#%\<@R$QBNFG_T3? [O]D4>9A_$T=B1EAVD M^_$7&8_IR,B<7:D';LON-_U:Q.9;8UZ<.TI+=I$R"S-GK%\@I8W4V[VQ5I M10H!9_/Z;;41YQ 4LHR%41YQ'*2D4O,@0TR#,,*I(*0B:5!F);B-R)BR9Y?0 MY^,_Y-Y5S=@IVBRGLX28/EJY5,) LQQ4&^,[O#M% +,-8SKP$+&,R6JUL8L/=F^,B9B'ULW?,-N M5V^<@(H65DMY.F^|W8N/C)8ABG-"9Y(G'IAM#E<4C43+]&+T5L6,\"E*NE4`7@,C) [;@5IZNVUN-[[6E9K>2OBFY$ M.N^M!BSIV;Q;3E#""N);H4; M=SHP=\[?FI=D0Y8WQYI'T!O.!CE4&&W4- M5X#=/&L G>F&5L.%YA,;?'ZFW<+!A.JC$9!4A4E#K.XP(2S")=5EN- $9"5C M.1 0 JJU!<&D[VSV#1_JL"7P'U1UB.[+!(#(X%X^EUD<\]8? >CYO+3]>.WW MZG@GZ_![XVR]#Z5[+&-[]],OYKW!FFYD?!FTY-8/Z@93NO5GYM'U;M.EZ_*_M8X>)/ OB- ,RDQRY$@ L%!IZ4G%9A&(B^&U4_C]#QO[0;RJ@CC1K,]"5N/OEP M2%/#M$M*A_#'_9RDZ:#.B@6!68Q*\UIU8]*\L+-7NB>GLY(@I:UQC EFX5(\'E4\P8]K?7VUTY!0;*5[,Z*E&'4)RY< MME+-:3&SW3)70(W5=W3.Y6'TGO[UC_GF\7&U4-V:\B _.PR+/XHAP&G"""BR!7 MK0UA@,N,YCA,@R++$DY'G05B_= +#$@+T;&=5C.>& 17-7D5-?BN>UYY;]$ M<4/_0G_NF:S5:>- %U!]5QX"U_LBZ293;9>>MOI$9I[,F\;]#'QJ/X/F4BR:.M;R"Y1CVVT?=R.7_0C#K&^,)4DTL$+R@+TV-S62KI+.J6[5]V1Z8^G=L31*"M__[U_XG7F?P$<15G N5!%_/2 RY@X8"9!LWV? ^=Z@1EN7R6'#.RNKMR75H%D=K1[F|&< M=+I&J>%X?X:],.D801#HK:$#3IX62^GK+KBU*=0?-'Y;S:LI4;=.+,YC',-&DF:|PK[^8 MM]#*IJ0IL,2(+$C7V"<5)/ 5#!L9^ O&&KG)6X94[4,|SPJNY43O$>I(_2 MR">]OIK7;[=H*+TKI3C*0UHPS*LRQ@KF%M.L2'''<4H5DF 9Q!)IW[98]S([' M)VR,X^]DYJ[>3OLPS|,QB5I&;\Z!T-ST/D? _JGO\,WN,_GI"?.C3D=NTS%S MDWI8/XH]=L:>],#+)%[^MEG^7#+5WY!|%S=;SY\-,%<.JQ?&5/+M,R0#^^^WM M75=P@GH\F)%7I6D#%\<@R$QBNFG_T3? [O]D4>9A_$T=B1EAVD M^_$7&8_IR,B<7:D';LON-_U:Q.9;8UZ<.TI+=I$R"S-GK%\@I8W4V[VQ5I M10H!9_/Z;;41YQ 4LHR%41YQ'*2D4O,@0TR#,,*I(*0B:5!F);B-R)BR9Y?0 MY^,_Y-Y5S=@IVBRGLX28/EJY5,) LQQ4&^,[O#M% +,-8SKP$+&,R6JUL8L/=F^,B9B'ULW?,-N M5V^<@(H65DMY.F^|W8N/C)8ABG-"9Y(G'IAM#E<4C43+]&+T5L6,\"E*NE4`7@,C) [;@5IZNVUN-[[6E9K>2OBFY$ M.N^M!BSIV;Q;3E#""N);H4; M=SHP=\[?FI=D0Y8WQYI'T!O.!CE4&&W4- M5X#=/&L G>F&5L.%YA,;?'ZFW<+!A.JC$9!4A4E#K.XP(2S")=5EN- $9"5C M.1 0 JJU!<&D[VSV#1_JL"7P'U1UB.[+!(#(X%X^EUD<\]8? >CYO+3]>.WW MZG@GZ_![XVR]#Z5[+&-[]],OYKW!FFYD?!FTY-8/Z@93NO5GYM'U;M.EZ_*_M8X>)/ OB- ,RDQRY$@ L%!IZ4G%9A&(B^&U4_C]#QO[0;RJ@CC1K,]"5N/OEP M2%/#M$M*A_#'_9RDZ:#.B@6!68Q*\UIU8]*\L+-7NB>GLY(@I:UQC EFX5(\'E4\P8]K?7VUTY!0;*5[,Z*E&'4)RY< MME+-:3&SW3)70(W5=W3.Y6'TGO[UC_GF\7&U4-V:\B _.PR+/XHAP&G"""BR!7 MK0UA@,N,YCA,@R++$DY'G05B_= +#$@+T;&=5C.>& 17-7D5-?BN>UYY;]$ M<4/_0G_NF:S5:>- %U!]5QX"U_LBZ293;9>>MOI$9I[,F\;]#'QJ/X/F4BR:.M;R"Y1CVVT?=R.7_0C#K&^,)4DTL$+R@+TV-S62KI+.J6[5]V1Z8^G=L31*"M__[U_XG7F?P$<15G N5!%_/2 RY@X8"9!LWV? ^=Z@1EN7R6'#.RNKMR75H%D=K1[F|&< M=+I&J>%X?X

*/V8Y+K[RISOCI6,&J909H;I-A!>R\)O"C[N51H>C?W'.BG6Y/F_@:WLR8RTT&@CI4:MV#=H)_@-ZD0?_CWS@/YET MTUZ_F3"7[KK_4G9M+|^63V)>_K7_|_=M_[(C2-Y?K^_0L_>]MQ<:$')5$S MP_+ELCWK@]M59]?,8*X_)/BL4D^6LCJ56=VU?_V1>F0]'Y)(0]7R'+_[W6U+_MC(B?,H+!8#S.#>9$*R"7DS MNOB.KRL#M,M>B#+"LQ#'@/M"532F!*T$@!1)!"F68(RL|;C/80F5N&6K"?I MUOZ,=?97+U1Z^NP" #-=MI/=O)_XB&"NNHCWD9FW=_B(L"<=P\>>OV1VP#Z+_M*_$I3 ("0D$#-;@& ;2;"R+OT%[_E"%=@4"=WG!N<%9ZVV7E.Z?=HNI?2,/G'1TWRS MR!+&(sL9B#'U_<0H!@H20"A1!$;T4O-6"4_)*0"%,&4OB^,L-KJ'-;$W ML7XWU*L,$GQ WI2QI6C!]>BKN$ LS+>_"_"<$C:.VB[;*BM);2S=MK#U&9NIJTE M^FDK;,W7|!3^=OV B_R_JQNNFU51KI8YJZ^["G8G?S-MN\5,T=0FX>6N%)? M/9=FL<^92$$D?-62AR: 9!D%+,0BP%'F"VH4?W,"U<3&H|OCE7? 9=/);L^G MVC|WG'I[5]WC:&X^FYY=FOUCF%FON;Z#L:ESBILC@^B&IUG-IE,8CXVKV\5M MQVM_5RF!5=;@]7F#HH^?"PY@\]);@BJ%^@,2;YL%URM*+29I3D[H'O/@W<&#^_Z2=6PN)S:/2CT!2.\SZ|\|SSO0>%.AWL/VZNCA[_MV[Q>_[YFY37[M9U*K:F&9UZ=YRJNRCR2/S[VZ[;<5'9)7PG/R3NN?!>*:G4I M=RJEPZZ!(T)9*=6Y]6934@]0?QVQ\U2I'$>|.^ZF &8T11D&:.< H0P&6<03'Z=&)P=#!B;6T5T>#H-%G# M0C77P-@-G>56TIV?s#%#3WI?Q(MBY4P6653I/Z\XF?3#9&!$KX2^T%3N:4UF#$Z$F4?HIE3?4[1-1AU7X|"\+ M1FA|HWJKW:U7+SGCI/VKJL7]7.R:(NVG.RQ"3$3.HP0s/%)KQD#.$HHH-1GMB"L/@H0FI43U21OILWFO4F84:4]#AJAZ4.KI_#3 &9F Q1657_$ MNPY6[YH"[I\Z/=&F& MB#H"K=FCZA.?MAV8,R$E#-/,5S(_XU4'RKP5;+U\? M.N$#_7A;[P(3[_22)))Y3U;_J-\O]_B!OU^A_K4G\(OD4$)KD9H^M>_S'W6I=_<5FI\|)=E,UT%C=X6]B&T99G4D 1G_@!AF_+$!0*;9CV-GL'/6Q:@/8VWU?/!OZP7\W.FM9=_@_D\)JFT>^^ MR.WZIRNO_;:M2%Y'IJ^OB-5I_SNRE/9M_*,)46[\AKAO*YT^J19^W>N M/LM)3<*:,&&WI76F6%5#K.IDF)LU9_GF6U[^LPDY(\ZS M-/.Q=`+5!+6@OQ?ID9UX%ZG)>8J>V3ZA"9J>@7T?YA=>EG_RM@5^4Bl[,?U=-P\G& MR\MR6IV:4,6(V>[.|:YK>=GL)$%;J674K_=S*6]&KCBSN=M(1D1QMG7U49MTK M1T0|WAS"K|lp:'(]O4+?^'+L/'Y*(8\\UD,&"2I2M3. $D%!V'@ITDL&*0) MLAIU?$IKXBVT(N6%EJ.&ST"CIY^.!#;3T?UN>=?,\KWR&ODG\'PU1'0J9_<. MI>9CMLO'H9ZL906&^KD=S$C8CG;.5]3F7E3'I3U=%,=?OS"3;5S MH"UW?A?.5_+)1!?FS$2C&2Q3S@'TD^6VRSC,W6;8.6_=YM(K7KW5R+]MOL[R:P|.FX M1HN8F9MRO5E\YP|JZ,_PU<.;/S_F%"^;7WXF,,Q@RD 2H1! 3!. 24!!)D28 M"_I%P%IF99#*Q.:C2]#07R#.VP6G(ELIOYFTFJKNY8T0VIHM%^BHM/ROO3H/ MKSV+VF]UZJGWL.6H|/P<[!|2Q48NED550|K=4B_KJ-%=45F$,& T!@"09G* M@T Q(-_7\G =,9@(N?>'?/"'"UV2E/4UKG*K)+[9+6S]BVR&F M2T8<3#]+=M M7N;5GUM$QW00993YQ$\[" #(_!M!?CA,),8"I0"B5QYP0&V73.\;3JCG*(9[\ M'DGAK7D]D&^SFA5@/0_*,6QFAK-#W&N15|')*Z_+@,,Q:/K2NIJ+ID%QWD\M^A"<3$XS>/7246]?S78L|@W_$^O^HO)'>;5'4T-"|/ 9PE"TB@'3!|%(E]- M7,& AR$+LE2Z3[Y6UY@+^9C8P'3GC^WY A5CWH4)LI;(ZUF9&? TLSQF4,XT MZ,T*&<*/Q<%90]4^.LUO./(_A&Z/,JYAS5RYO@8)4=H$5@-MME0!$W&[>0-&[|MEW"?K%>6RE-O/FV=#WU3;Q24:X'H#[CUVISV+4E-MMX^Y^3MVUJ=X&%F ZAJ(B"^]%9L,8;XZADCK:^?C]S;FZCXAYO7^,OV/9DO&9,?O[R M3CKW>/E_|<^>;%>,+E$ >0AH!S%,N?>S8!QE+8L"3A ?(ATF8.?NA/?3&EM);?HWC@DV4]\:N.M 3OOLY#CYMM|%,|F3;_)2|C/M/%7!CQ4LX%?@ 4 ^0#Q$0,<0)|D0K$,ZZ5 M*=M/8NK V9Y@&S0SVT//@**W>5XF]HD"=J5T/DBX7Q\'F^09 K/NCOT""F^+ MT]>&I3Z^/2\+UR_IVO7W+*]TYS[T^:T2VKSU6-R52>]T.A F9UO|DJ^6\?M/!&L0]:0^@3+K*(0XQ54/$TR2V"ULYYG3&P-:>$; J"W2N:>28M^LS\&4UC8&_X<0RC9%4WSO>'W3B[XSZ;#\&J9(=,>/BJF4HP4^!L(D"=A]9<-M_E&P;>)X.X/STU%T": 5]8#CU4-QO4?>:.E;A'3FU8G-:H>B/)JK8$5>-%$Y M^<+= TB[!.B>U3I3R(H#-@Y)#VGJ_*.K.HHZ|L/A1OA*

*[(T2=+RAL0YR E;^@¥N\WN M;#13W0S]5E1-1\I.@:DZG--%1")$8,1!'(1<[H%9"D@]! @#%B8P@SZ*C5IG M&U&?6&-;?D ST^W?_RU(_#\7%4O]@%?*
W7_*V99V'IP[1V\K+*^0!4!VB599=_M_=251Q3#ECV;S#Z)WLX[&=!F9N)DU-O7';PU*UZ'EZNJPHFZVZJM0'"T@YO1-MGG5CMX+E>+^W6\3<#?B^^>?*
=FMZN[OUQW*3/U7Y7C_SS>.*W?,_-N^E8/_4 M=0MTUIK8Z-0CE^[6;H]S8N^JZ %SKCKX!H7,QNA XGWBV+$ MJSAQY%*@"&WE8F@1F,WE,!&WZX(8O6?9?N)1'N;55,@[_*IN
S]E!2ZHM!V- M[OMGME,.4!!0 ,0N6$!!&@(D\Q/!(RR%)]UH1BF-[4%4-2!(N\U]+T= X;M M&49P&PF?N4?#4.\'@+!M6#&"B&'C"G?(6#:PL/FIF'>RT!-3IZ/%R$KS=E>-N4BP7F:
[;AQG(C-SKI-CU6[WE^+?%-^^_[7YN<9LH &:4: M9=VD^]MJN?RT6JNNKHL0QC1+2 BRJ3*IX0"1% AZD*!.!GR9:*=*6]"\(?5^M6DKO'LRU;G M'K0TO9:H05WC>6G'XR,7"VJFY*=|SO
MB'@GPWJ'GK>-<1X.7O&PJ ;_R]M8\@P2F @N .4(TB #1)VOPSB!B1_' 8RT M(H>#5"8_2%?D#,? G(5#S]F]6$C3DW+===N,]+ ^CC$U[_<*[2ZN[X6]S63ZKWTRU9Y@_U18;PHY
F(09I)/A8TF((#7KC*E%=9YMK^]P4851ZRZ/G6Y3QA]_VYX5,DX+9/> M:L>E<<19!V_=R+-C%*WV557\UT+4X<#:LW#EK(6>$.3AO N<[AtVJ"?Q%?
5BYZH>5HKGP"48P"3D@#/H)BI33OK3@%$4,4A# M3$.C*KE!.M,'HE4)UXZXUU+W?JGIFX>9!Y#3#BJ[P%SL,P%@C9=L.W*6FUO1F)=K4E:-\Q8BBWCD M8RJ=1"P D(6]$8A@P
^3));N X,)-%'VLU0F5O(JUS^?)LFF9J!X6%<|%3Y M8FG-5+@5M/61?FE).E3709&<-.8\1V/F_I,#8IZVF1QZV#Q^?+/ZSI>5=]L4 MRYL$CL^^/+F&/3WCXM5K*;
<3+89#IIRC\>0+Q;95,ULI#4*$]*9!49/K_B M;"'A08&ZL>#A!_MTJ8OZ%_EO__D_VC^1_T-PR?_S?_P_4$L#!!0 (-2E MB5[F_Z)/&ULW+W9
M=I#)DB9X7T\IDWTI[EN'4J>]^B@4$=DZ$QE22J[NGKG!;,=D=(* $@ 54CWI M<[.M,!.*AF"-(L_)@@\EK0/I-#W9,N?&<('&O87W H=\6> X1;:=P,/C$N>K;57# M)0\]YE.!,
<>19DSA4T0R\]HY$)&/P2G#Df MKK_.IWEW\]WSG1B(F]B!B+\S8EX29=C+O D(?!\=N;1**_&EA=1*FOR,_M!)8RG94F!O!)16!6,6:+YP)E
#L6'XOV+B7!)L6>R%;U^P;%EZ+Z#XEP244^7;$TA>TY=O MEQ\7?\]PGFA9R"AT$X3<';'TS(/%P78(7@MPQ&!!Y&;A:)V M$R)'"[0D? MF^/S[?+=XO%NLUCC[_Z9?-JZ6(?]1*0;:E
#*!B3XEP2IQ()1NNI\M0/+G;7W M@\H+N6QM).*1@5*MX;MEQ@W=GK&@ZHLT$XF1*$H&EX, (CEJKV*0S33G!?9J-M^'X'AA5RN'BW&D=5?LUUG[SXOYE+"@$>48+6G(U%*(3"?
M!(I*^X'@Q=RA7J2,$>&PH<9R0Q*L !.6@%) M>I:-]"*YTQY=[J^X'Q1>R-WI2>(<&0H?EU@K#3Y\PN+V80S0ZZ.JVY/I9(1 M(S@7%)@DH_-
>:/2G1:EWEML/!"_DNO1X079B#'IY%C_C_%/>W//&+!4O,8,/ M+!'I) K'K08=//K(@Z$#KHE!N+WJ?GAX(5>A)XNUB[#B]?FRBN[B=;#"F_1Q
MOIHECD6\G.8/P4%AY(#)Z\7ADXU\QXUB*PV+[Z?C!V$>]N,9+M8M]G2F4F\3DFN4+#C%(P3MN_*I^1*DV>6;;OO!Y<7=0'-M0,Q=P*4^-R]?
XSI_6BR_3[ASR=#!""8S3FC71+GQB<[,@D+HJ'5]\9YR9]'] M4L)>U-WG\4+M A,?SG V^^E\1=)8K2;D*?$D,-3L>8JO94%P/CG(2'!Z6;)/ M+7(Z[BRZ'R9>U""WG\4+M A,_G.7E)SH6_{)
<_+'^_'IQ[@7GWR=&MMZ X MHI.1&08^TA!Z,<]E83'R%]?*UL7WP\B+NMX\7&(+Q;E3E'F@BT"F4=HV \P+^16M+'(M^P 027&)LS?SE+_]/_G[A(Y(SU%$8-G6:O8:Q-=",
{/>:9L3Q!PB:>S>LOO! MY(744IHN]0=T#WOR@QNT%3N,^\//[C3WH$?.V_#J=TV)3L@J+B_*W MZU95)1HCL++[99DlP()<"O"@<<4RX[=0[_4B>D1NIJUGKIH2"!T4,$)
M!H9E8E4$.B9]Y!"#=0Q%*.7I[*^3N!RQ,]E@2-C9;>]P+<7?0N.19DJ^&*:X M!0+|+:@D:[^2%,"5$)QS(O+)6,K8/U.?LA,TO'IKL@/$W0%NMO3+X8J.4A\H AM#>9-
I$4%*\9GH$D$K@+F4G_6&+9/WEKLD/4^W1KLD-DW0-;'G;.,BQJ1CR M2/6QP48&WAD#3BN'@GVZ-=DA0NX+)E===LZRP/A?!03). M01MM(?+^M0'*"C 'H>C<;FY4^F]L-
U@@FQPBY YA<6]F;2#&:DE)A#!!1DT H MVO->9C Q)OH_KYP:K*GJ-14C-R4;P$LY3L =0.35:D6AY;5_'Y.V-A+WB9$Q M5#(G GC@H)6.7 AMC6IM1>Y2T(E;021>&F$3 U@9D*R'C
N44S6X%R2EB[@<NU?EW^<3[BC#A9 MSE<,$RC2N#5'=[IQZS45'=199%(TN1\]Z@CZ) MX\ZP=0)@IGLZSZ.1#M]#Z*$.;=(4XC)EX(!?@IR^RA9Y7.02309G+=82%0>`M*
6TBXDOB9S^UMJZ/4+/N(Y2>Z UDWT'.']-7Z9KG$W_:W-EOY-Z\5J?8NA ME.M@%]=!5/!!<5W IZ@A!%_;106I=6LP/4G4N!T=AS!=+;?0 ;S>+?,7G*9? MOGVIKT%D>-^N/^?E'<%-
*//TEFD#,B@*65QA$)Q-H"TC|I":S#?8@:]Q> MD.VAU5H3'8#K+O&%9Q4\1K!)9")>"4!"!S&@LR/@ULCN+++WFY_OYNAB2.>:H>WI<:"I,1G(4@* M=X+W)FHI30Z/900?
9W!VI,#6]0D|FLF]YLRUOB!&N=YF\95_E]':WWMOR-M#&<5%SEWP?*D.5A9?.T]@"MD1"U-TX8%%*V?EO/I_E*>_*F&B&I@XPM-N; M^WTQCY>&M59B>?
JW8'5MMRH\\>14@9)E3-R98&QK8I0/73VX/TT0U5P)'0#K M#:EB_FE*>>%H(B97[I%V7DMOOC+8I'^F,YF$^1,YZ@C10JQ#IZAV-,I8E%C MD1RE2HZNDB#S^CIKR@++#R8Y
MT?I>_"" #%,DT! @1PFS Q#<"@QOF4BCBA&<:\BYWF&^3JOY),2.AKVKLM_Y^+1I% M85YTR,$G5YLH^IJ68!-8I9.5&8Y+C]7,'0.0?6GK)'VCS1O)(KIP,[@NG]_M>X??
Z^/=U55G3'7C)09<9^(BRP284ZY]_AQ/082H6D?DVRGI!DPGZ7G'H^D)-M0N\#.1MS6O6!C":<)X4J.K!!D1/@ZQN*E 683W2N2T5>7&MSM).8<8^VX0#4 M0/0=8.7M"
6TBXDOB9S^UMJZ/4+/N(Y2>Z UDWT'.']-7Z9KG$W_:W-EOY-Z\5J?8NA ME.M@%]=!5/!!<5W IZ@A!%_;106I=6LP/4G4N!T=AS!=+;?0 ;S>+?,7G*9? MOGVIKT%D>-^N/^?E'<%-
*//TEFD#,B@*65QA$)Q-H"TC|I":S#?8@:]Q> MD.VAU5H3'8#K+O&%9Q4\1K!)9")>"4!"!S&@LR/@ULCN+++WFY_OYNAB2.>:H>WI<:"I,1G(4@* M=X+W)FHI30Z/900?
9W!VI,#6]0D|FLF]YLRUOB!&N=YF\95_E]':WWMOR-M#&<5%SEWP?*D.5A9?.T]@"MD1"U-TX8%%*V?EO/I_E*>_*F&B&I@XPM-N; M^WTQCY>&M59B>?
JW8'5MMRH\\>14@9)E3-R98&QK8I0/73VX/TT0U5P)'0#K M#:EB_FE*>>%H(B97[I%V7DMOOC+8I'^F,YF$^1,YZ@C10JQ#IZAV-,I8E%C MD1RE2HZNDB#S^CIKR@++#R8Y
MT?I>_"" #%,DT! @1PFS Q#<"@QOF4BCBA&<:\BYWF&^3JOY),2.AKVKLM_Y^+1I% M85YTR,$G5YLH^IJ68!-8I9.5&8Y+C]7,'0.0?6GK)'VCS1O)(KIP,[@NG]_M>X??
Z^/=U55G3'7C)09<9^(BRP284ZY]_AQ/082H6D?DVRGI!DPGZ7G'H^D)-M0N\#.1MS6O6!C":<)X4J.K!!D1/@ZQN*E 683W2N2T5>7&MSM).8<8^VX0#4 M0/0=8.7M"
B=&AF +]Q"8K&W%=EHQRR@R2%ZXX-]M0/?1Z7?,]RD: M]Y)Y(#0U5$(`D+]ZX?S/Z?KSZ_/5>G&6EP[X8ARCRI%]1/?%/H 3B,#@9%) M(5&YW#R18P^ZQKUQ\@A>S172 ^-IX4-
8R)XI\O2/+*T7FA ;> M8FN7ZU:&U5T *K?%O-/'_/R[.<<;FO1+=3=7V,JO*I1S6YAWD>*RN!"QVY ME&!9K-/B6:$ Q')R"S';4+1%$YM[33O)&3<-X)D\I3;*Z,#^/"(A5E12SCK0
MQ2FB/RD(O%A@S)/.0N8)6V/JQ+?#P=(0)G55C53t :7:VI8>E_X>P\3(U MQ:00H3@705F=P5M5&T &QTW)%#:T+@+90L;89?]M-/RP@.@D<7> F"%M-RR_H
M3SPQ'T(@YW3&Z>+#J5O*0TB1).2\8JRU)WV?AK'33P;!RDF"[@ HKU+;= K$ MV3N'YV/JL]43>7%77PQC)_SO/5]&M^,X^+L_S;8E4SRM^6C_AMXE5T M,9)
[EX*MQE4,0!DC11'1,YY9SF* C)1+#2!SW6FDHX VH#@Y0^#ZO<3K/Z1=< MSBFR6-UB]^=8WWV%J!0"P@N2OJ*#G@70[;M;]V?H&DO* W6//^Y+S-/
M5TLSF#UKF_UW&VU\SNMIQ-E=5AKVW+^[RC,TX'^$K>?LQI\=1X\N@W!(J#&8 M !5WP)3U7]7 ,+2__WOV;OQ,*1EM-J E673%4(.CF 6R29SIHE..?B@N?THW
M_D.0\$0W_D/$W866KM*M_N,H9LZ; -B4B_\G(&%F$8CPZ,4@&4* D":@84:T3:3FLL2;,N?=^ _2_=M^ \1F$!PM-JK6KVHOH!M_(Y@<(^0. M8+*E<%F$X)DC\RJG(=U.9\]
D[E[70&JA$O>6M"UZ8428E.!:B D$0QM*6-,ZI;9 M!Q'8B5-S)!KN/VT.HH.<'G:_+Y.UT=P$!=]2 MB7S#:IYY]_V>&">]K[4DKX_E.'_TGV*QDX,&!!2)PE_4RB]6:W.B1/G=1+.
MU!MUKVL 47) .CF<@A)G(AVC>JW47-V$_\@T/H"*%W"I^WY^O5&N>U$^$D MQH@&24I*V]fXF2'X6*UK,3QEV@N*MT[W?X*DL=_O!P?2L>+O $VWDJIV'M6Q M^%C'H-
"V"+1!BJ"M(@.#[TN2!B5ZU?R=6FGGQ6;XJ]UFKH"UD/3FPFLR5C M&\ &FVJ,^@B!1P9(G*7;+YRW'RVRFYQO23H=W0>106'MC_K!,L8
M2#S"@S=*@T(AE%71%#:@/3K811JL?&1HY!PA[AY1<_MTSB+FV(*&H$K-D2*'_M#VM[#D&F-2]32\S#7&R?X!D-ED\T-'Z.%7PS$ V=-70MP-6B7#;7H)^VS!C; ML<(PV4+[L-
,H4^@BF?IZP9N.NH'YX$P"K@455;DOMZ$WK.1L[M2&F<#V0\C[fV"E8ZD.G4JA8LY #2,YZ<2-6B_A/G [70]Q,I0(=(>,1C:K5<
MU[DYZ3RNRY'L{8F8KF8&PPH$@"X+/C%#TF842@8]?LA1!,X!8Z MZ&\WR-BU=B\'IZO+<64GMK9)9$YV5=']J!%10.X! M#.JDM=VK\FP_9#PD8!QXM-'10X"<*. 147+I-
DP^G(=57$Z_5 U@{JG5QSG(7,XE#26<0?1 M\9:8+\EH!$^%?#"C2$#.@6/.T]&+NB24&F7KPN;.LWB.<4$;";@#B+S/7_/\ M/-^.,9&"!UY'-U+<5Z]!%!VXUCI@@>BWQI-
A;%\4>I>&3CS4(W7ZH/3S! W M Y!?24[,FCM>#T6K(V]H_U,ME9;.LA2,!"-#3??86$@?("OCK)9>(+9^V3Z" MS'%A=AHNMH-L,"5U@,,ZUO%MN63T6FC.,$TGOH/,Y28<*
(.U')@:1[@BU3. M-9^ON8V03DZT-B;K=%%W@Y^VF_AA,4L3:5/($B1D6T]\KQ4XBB<!,B-M M<=Q9V3H7=3 Y6>X=(.@OR\5]8."Z7I2%/>>>206]I?8ZA-@
MT9M,_IX)3!1,MO:*;BW?77[?*=;E6+%VT.7@NJ?Z/+]^^U>5F\,[6.!%UP5< M% $J5_15%E"4D\G7>OS8^JEQ)S'=I?*=@I8V(N,_FGS(LUGUP,;IK[C\>[!%
MTH2K6#*S"E!)LHO<(*"QI5Y;Z)R82\$VKZS928*D<5VA82#54@L=@.J!D.C(!6Q1#"2":C-S&A7F!/(S[2" MGI=T_\&JO7-L9W94Q-'&BCQ1S#TBIKW"_+^;+NZQ< O]F-
QFCN&6$>]Q<%<-*SR_M34'X$>QUUKJCSGZ4=5? VBNC@W/K+SB=K^K>R*NW\U^^5;!.IZO/%XVM MH28B0E,<54$!)N)(2-J$X?H 9U5F(NR(K2NMGJ2}'CM0&0<-|
[;JJ6#G#V MN,PFRDN1/!<@A6:UT2(QHC0'EBBR*"ZCX5&W4T('G=>,S7CTO3^?G MQ-1-T(J/UXO:N]D!Q.+E#OXI MSW-]O8K2T1:NN
MWPJWC>7"U"IN'55M_^YR>EFZAV>\$K2<9"-G[VW">BN^/ 4A!POV@ZLR=4, MB*M2_YJP-8T3(74]12%@E(;$X&HG"9X@$"O*.(D=.N\W*V$[!=.LA<"E--F
MW8$AN<_$S\/9^3JG28]"V0IY*6KI09Z(@V(]%,6**R5+"GP'ALPE*?N!Y]5D M(+;0=P>P^<_?29Z'!UE1RV3_GW\UK!\+8\]-,^V!,J,>E+"76\5B:!60V!
MU9P2H;E<+KI%WB7V^AAMP!M"L6_(D!DC](!$0.$ MB(ZB 2V17#Z?1>O/CW' -BFJ/CB=CP +EW<'3N MD3YZV))1GM^T;$Y?O^XO/F*!%?5-
T^;O\TNE)G^S_EJ,U3^,FSEN\5R\X/U M>CD-Y^M:\?AQ<3$<:A(222"H""G>]BAA"C-;TEK0B]9U%W:IN6S,MA)4CN0O[EMJ>%]SB<9;.]U/C(@,ZLL4U0!A D4(64;
MP#L3ZX0>8T/BUJ36Y7Y[$=:XZ5CQG$53+%EE'FC;1 6!& 2K*%"D_6-":9W\ MWU/3L?98>*(%V2'R[N 4O*;^0B+5 "_F=;MNVBP93,XR18YQ)G.K?#1TI%L'
M,>EZF9"$TF8H\&pCJ,L':'I7: Y6>P=8.@>#Y<|=Y))+J;8@0YMH_6Q3,M">2:?HV"G#4/({I82T@EF3E'T_?>(DZ7> 71NJ8N|!*7$4K#HBH:LF'Z'X7F MF
HDLM%HE25WK_6+PP,BQH5,.\7NILI{A)2/ALG7O R+5F%/4MH,#L;9.YRF M-_/7^&5*KOHE.V@Y*[P$$HY+|>F6@9.\9OY2S."=C%*VSL!^E*!QKQC: ZB= M|#NP.:]B/#\{G]7H9-
<%R55?-ZU5SA*A<.=JBF\$9+4!CU)"Q9ATT:U]Y[V) M&_=28 "(#:*5#N#V/J])-CE=Y0]<66"-1G";;XHC<:%T B>4!X8\H4]"L=CZ MBFD[)>-60+8'4@-
Y=X";W?.1T;.+OI;">E9;\=@<(7K@ _">E/&Y0]K'7/F=,F MPS]7O\8F|=A)XNX -UM&%G-K!+-"@"B*49^A]#/%/H2UT2!'EIKG\+RGPAPBY+YA<#2[WJ3"9,D(D5ZP6;#CP)@;0(B2?
LVGX[J*_T\ ^G#:V4XP3<M 40HD%MF7.6?\\5_W\P?OL]\7\QFORZ6?^ R3:21UJ(I8)DUH*),X_% HX- MBODP%[ZOE $CMQ;(Y$Q,,,]\'4TP'Z'IU.AEGXI 4%B"*96GTH ;F5M2$I
M.8.H1$FMIQ!/'@LWY*RFX8!PR,RX0[1R-,*^Y.5T45,5ENM&!^%)64V"(B.O MB@$AZ3Q7Q9/O)S""B$YG)BCFT*U+FA]2.,Z_}R8.E$#?2'I8@.GS^=+VA#O
M+A;8)/W>;,5>3NZ/<@{UJRJU3O=B;9>>Q88U,)%ATWS)0VP+WDY#-FXYO/ MD#.TG%=LV=`Y+,"|.*$W<'E9HCU;B8+L9+KZE|-6606TMADT"O0&!(.=ML
MVD^?.8+0<;_*.T!K0SWV"]:+++?G+V9?9XGO.%_/8SY?Q,XG\W0SGJPF7M4%Y M"&"T(4\D.%8?H!C8PD1-&(NQ^;/@D;2.VZZP+\VU66_D-WLRYU<3A+6=M:U ME+UD3X+5
E#0OC18[Y10R]"\G\Y1A((;#;$#N#;48[]@O=B3FQ^^W"7/WR M+2_C=)73A*W"3& LK;.'I<4[DFAZL1PZ4,A1G/I.Q#[1RWH5,',&VEP?XQ MNMF(VQE$*TP*]
<4FL@*\0>A]HUI@C%$?KG@FBNXD"[\ M)<<0G)!H&"AG!@A#>W:.&LRLFS?KFQHGL;M:O6<\.*1WLEEVI@[7]^Z:2 MD#F&14:0L38;K*FJR",'GLF:=(W<8^LY8=M<31U
fVZ'@6"] M*9R13+SE]2I$ 9K$0$2/->><^QN9E#$=T=OBG>#\Z7O =H.,"E:[VFD1!J"_S M6:N4R).A;UQU![MKNB;U#G0QD04/G'%F[N@1] YAX%30%TK/V+\35YU|GBS^&ZUMXO<
S]"O^6BZ]3DMQ/ MW_|&8G\SOQX&|RJNIU^GZ^FM881*\&(#9F"AU/ZRJ4Y2LAZT--&+G*/RK2W6 MX51VDHA[*H*V1+=#JN#$/A>;T;E=-8E@BB,XO? &'@=.,)@LF*S"DKQU+E!'
M+3&'UO;C73$/$'T\N+ES|UTOKN=Q.IXW%2;24I-D3@#%+++6 ZH")%8! M/&&QO+&,1I759[A\!C)OI^\PHAT('6R&GS.M'*>7$;E@.;5_ FJN28U90A* MDC =XR+1ST)LG?
Y[>_UQ3>CX:%@T4DT'L+J6R6\U2KL:5<<*:FEYK*W?:,/& MLAE3S8!,F45.T=O8.@%R*R'C6KGN@:;ZLCI W.6C]?2_-K'@1BBO%ZOU]|/: M>?B_+C91\"D++9%<:5=
D4@J2_6K$+T+A6MLWM'@:,;+&K67H#HVM%=E%&{(=_M5^#!L6"8JP5JT8.R.9%5]OH"1\=+B!)MZ_OB$YXL!KLH[@Z##=35@4E\>M1U M*-'**],@;Y60C0&\O0!"
<:O1*;&:UWNUF4 ^V 5S=U!L]\1^WM%^Q>ERDRIV M(_&WY3]QN402_<00X2:66*_7%2AM!6 (&9)FTMKL66X^O_!1@L:M,.@.E.V4 MUX&9O)K>'4F =T=K%R=T\2@IRI+D ANN
#G)"8MA&&R*RC:/5W81,V[QO'<(M,*.T4\WA0+U-KH5VZ0M?2PR=8RK!CG&2*,^<$ =.,22+1NL<#*;6?=7WIV[< MXH'N$)06CLPF \Y>Q?CXGZ3
Q3S].NF7U&T6D9T&;*6')0OKA:@D]?,0F"_M"\F<'QR]#^GJK3U*&TP\";T3%=2/V_B0M9\OZ7E-,=NGO"+[GXD#6Q\#8@8E MA(5
#@GP:$1$3[Z':.TZ/DE4;PU4G@EUIZBF9\B]6^8O.$U7[%UZ'J_F%QVH M7U&L1EZPP"2\]JQQ2[O*% K+=$+0IM1AJTYPU?I%\#A*>^NE\DS@;*[$GA%[M9?_?X?>+,H(QT<83#+RS"
I5@CHX!%3B+CB>;#<.#\Y1/76)>69C^9C5#.B M,WB9^Q>8W#;/2;I-,4QG&[=ZPKW/3F$&SVMEEBX(Z$;U+Z#U"=N^Z<6N"
MX1%+]];0I"FVAE9%KR"\$HN,43T*;1/$^[1':+TPK\,%)BOP#.NE"P=0Z MW7 ?NGKK3O)\=NT4!74)NJL'R5K?\OI\M5Z45@]\G@BE0&"^0:7.1O28; M'@0:4,H8IF)AJ7D+I-)
[*T#R3-!L9W:.D#E_DER$V0^%QD1,TSE06T4E<'I]'BJ*N^)O$?Y]-E)EYIFZV_ MUU9H:XKO:RW7E_HK$Y>,-2Q*2%Q@;9)*IPRB!Z%]3+2I4<76%3K[4]=E04$S MG"R>16G]7,D\8/-
*7/^:4H1 _^55DTPR6]EH0 -H007MZ7@Q%@+G6OHEJR',#9,'B2BOI]WOYBG)1BA%,!J^\10&6G %,MR>><+6&.R)>&.=C)W MZ3 .!<:!E-OP_CK=([SN%V0,I>40_002M2U-
R0#7Z(#&\G62R>#:)Z'B:L96Z.G(8+T=RU:.0Q%JN2>>K26:.VLPM1&&(E\)K P%6H.02<_31 M2]7Z3N"KIT"IMA8<>!?+)BNDCS{JG1-DRK7TFL5ZS09KW16S)QACDG>6U^
M'SAYMH:V*7$"6%,RN#"FZW<&B3.*A"NS.7M:NNC:0Q[+#EN^L(S@6HH M%%?1S$W-[NWSXQ%BNZ:,,W^V82K=,1B97;!+ FFGOP7%M@*GI1C"O.-C]O=Q$S
M;K[^B!;L>)5TX.K=WC5W&>$^8:I9M|8)4Z\N-016+\R=2BGY4JQMG8F/DYAQ M$Q^>&5MM5-*=-[9]/9(V7LE.T3-&$5&SH'C+$ P0BE7A NV=6^%)%06IQ
M3$MVILHHZL&CFWX_RC/BG%5*1@.6)ZS[]5!TXRT4IM&[F)1TSY11L(6Z<:>*/#,*.M!U):!^\6OY22(X4WOWR+GW^^:\GX_IV7IFM_ZOOTU]Q=A&;7\VYK#\@[_7N-M-
V!]YL0AYL),A&23!&4#>1NUOE#[$+3SUN30^LUW#;D'>_D86^$=F.'3 MF+V8#/0P&S/.SNM=U6VQ7HAZ$EV.5A4!O-3)0A8Z(A]_<[W MO!R.&\H>$D8M=G@4RQ\N\
\A<=SJ[?OZ^=I^LKM3=D MKV\;=*#X&RV54/[K8KFIQ<#WB6)&628IY DLT&9% UX$?(Y]FQUD\>RL'KNL[$D?/R\']Y\^-?2TYG?6; MLR_+Q=>-:/7(H#^C>7CT_GA_Q[3
MBD:.O!T4IHB/IK0,3^\O9E|GB>|X?\O+K-.;MV9N5N[CYZFVIK2T_S6MW_(N+ MTTV6W:V>^:_.;C>A"9)[P|!XR%8S4 83U:,E$):J5UAW+6NY!J(E9'S>Y_% M-/> @@XV0\V-
N9,]2H'>>:?CY_,ER?M2%V^7[W"YGN+L\N\?ET@2BILT9Z^% M,YYC#1$2*!8=U$(02(FV/|?6%^ZA,)DHD?,&'X6@#^O9COP0*[."KZ93RM# M[\[#;!K?
%OIF[79S*8'9>;[_<.\#'&E@2^\DX1VWD1EP,I,*LB'GR_@$%)]8 MYCSG@MD#_)'6](VIR3OSVAX%)%W/WWD).1GP=,)\FR&AH:#I=]^K=Y+)C<\D>\R72W*NUN? M>I?
RO8=)/_&A)P^O/H3H1D.CWRX_X?QRDM7-V.J^[*FZO?C;+GZ2K-%JOS9?Y(MROQ15DLZI9!,L9KGGO1M8XT<7$X><>"9)RQ7A,U,]"7(+#^/>7CT_GA_Q[3
M$SV:X@_G9V>X_+XH'Z84)99IK-0I/_QDTWP,$XU_M],-E;AZA=+!3)V@1!LYI\5B*@%QI,5E%QA38T;^N^FYJ3DR4>D^S-=C#2.V6Y M!*==':"M:KD*^;FV>
{=6QB1X;)TKL1=E(T\,;H.2!XD2[972HXW:DIF$]W.1 MCK10>WWTR?;1<-8:6:?+M*U[:]^TG6)%UL9/$&K;7$5B 6>%)R@:]#[%*$1K
M"_4X10,D(M)BUQ5U%U':1>NVZ]V1HY1>*@7UO*1704P9_(NC,/D%(K4?,#! M$62.:[\:XFB/M,,F*NO1H%'1/1?QOGN:,/M@TM_ZR33=8>)#:R4=@HJ,K,!4#82[;U-J?>(R>9]-
,;WWV#:RYUVBSX&!R M*'6>AP!.!BF6[Y]M!=;%F>)K"18=F=(G"-(B:U9=I KNWAE"""M!R$-?:4#8S'G(%M2Z#Q)5(/Z M^^T+;+NJ{CT_$Q+OGN=$![>7X%U@1%?N!/I@67,'\!#ZQC5
;?&SI0A_&#WU M;)0>=(L^SB!M;SJ!BC%ZG+!&AN@OBT7Z8SJ;D9;OKW>C[)OU\TEPO$<+(A?#€Y8$!I,%,0."B@3145 M[.N86?
NAUD7:PNHJ,P%GM]H#\&]3D#4Z!WO^]DTKR50@%VN#*E'2-MCUN[%O).=5PW4_4>)"E<341]-W;K,.I3IN=I#80$>0\CTAS8F
M:LVE+:IUVGM;#D;VSAKA[K[O&U'+/=K)37;_L4;P\A^?;.&V$=`(?%U]#5R MF D4_T<)(DZZIQ'BOXM!U:L=\)Y*YL_\=^EX%0C]5NF(SO?+6BM?'>MDF3UT!,'F6*
M(0//M>94>5:+],KX*I>X-5XS5E]7Q.U'VNG-1Q]=YM;C=9":>17 1V/K7$\ MJ!T%&,Y(IHVF#QM@Z:VU?VL:U64-@Z&$_T@&TU*-9^TM>?%KBE_3>*N,_$@; MMOVS3C98>Y#XS-
;),V>:+$ A"'!PTJ94=G&2>@62,S9E.4;GU#U9MU8MXG95*]M5.&\(@RKP7GR&8)DE@FT-C4?>_;/99T.P=#1UND0+1UMG;IF95@,YW.%8U_O
M;HHG^8NW2>@D;&I'[SEWM(4)H1Q!71TH3ZD2-BFEC88)4L4*;#F5T;,*6E1 MH;CMXM0H+3"@IT @UQE]8"W@HY-D;
(FB,846F1,'(B8^#8>M!'N1P>NO1IFWF#M199+3$S[E,X_18/V?; M)YU>4?(4>8UL5\WZ6'^_B=D99U@<@HU8'RYL "R$)QM*+C+X$F3S7AQW*#BY M3.26W"X^^??%.F\#<+
)D<<()=6IX]P$Q*O .V:,%ZX\;JA_=[$C6MS3L#$_M@P*10=31HSVYX,[-/-(`3;_FFE5UK'.T);..MBA/$]@JL+K6B@Z753F,M! MD)ON YNV;.&VC;D:$WE3CZ0H
E>2@4%+!XNI(ST$9DATQ]"E.-VZUO[1:12? M*CMN_I/MU>_]<(;9'"I9-HYN;84#0)""0H\)HHKHDR:-\)DN=J;/9,#D2](G1329Y.C&9[5
M3JQ/*TSL;#1[@9ZM!N_Y_5OBU6=O[*QCD?:CON?)2L5@$;+N<4B%\O MN\WC M6.U&%,J8>")WV!M=6\1!0.7]S$3MZ;) =U_^<0#M!O9=-AZ6^XM\/WBSUNW MH($;X,6'X)F@S>
<5!:SK<._^4$75)F%QCGO>CK-MV(X>@Y+ZY&D I';22_=N* MHL%?5NOI&<6 JTF6!H,U#HS1HCX6(CC-R)Z'4BCVE)BQ]73BNQ2,V!U{(B< M(.0.(/+K8IG)Y%\D!Q/4;YK-
UK>:5SJ{G%UFC]_<"BYSK6K,9LT)0DED(SBB0 MG$6+7A=F6|=>1Q,I;OOL@#8#W/*KK *,?]J=Z6_4^?UDL=]MF*726##4P4Z!D2 M-D:N.OWO[!"E*CH7/-W0] M+?/#R,&(=@%UE
+*QV%6+UUD7)VF9#IR@R3|CZ4> 0^L8=/#N4\1I*01V [XE$ M]0?20B?;2&$-,;8(^3L=T?+7ABN6LF_ RAM M)O'.PIEN .GF 1# BS16*%8 M:Q/V!$G[(>RE/0"TU$,'L'I/6B$"ZGW?
SQ2XS!8;G_&R]]NEA49NA%:8("::_M)$KY#+ZV,,ZQ!&9D<:9YULX>9.T'KY=VQ]]:'QU :/M,V;=?+L9]?> MM[|%%N&B%H"TH\@ID*[F$%C@7$F-@9-
G.EAN\U"YTM["<@6^0X0!JQV0;+ MBWJ/2>KO^,?A)A#)*E8)3BQ@@@9"YA0;&T079.)"M&{)\ @Y^^:YHQ5WS M-Y_:U#Z*_Z?^Q?+J;>GBU_5&_&"ER006ZA 0J! /HG
9N%=2C:99N"_M3JTCR4-IW"]=!J7=X@^JJ9=;,/)QDY(R:+G(Y1+/5"RRC:\A2T5,"3Z2A0)1 M&TDH%1$NN.3UK#=:%-R"/[@29"0); !>9% MLBD:UIK?

*IZGJMD3D$'3L_:I]G#)ZM%3{#';JR4X=L,"S3*8=T$8],5] M#CN52M=[%PD>Z[QH1@%.0]M-;IVC>#K574^O/01E#^Y>GU>A/=K#K9-B3S*MCWWB,(-M!S1QCXXQ-9XG78($82DP4+)&DB$$D%P:5(DKUKQWT)#C;6]VP_4J M%V_YM!-NCY A";N^R M$LAXZTY431GH>'SN(;C;;?*>6\D=W*!D@<1>(ZR],2/(?@8MW!Y,+R/KO*> M8+_G3J=?^TQ7]ZI3?WWEU*(G^?3?YSG^]9)2%"P@S<^7I)7P*@1 XI%18_M\P,#8/M@2,;&+:P>?F-T XH>W>-MX\Y/HX?^A_=;Q8),WD==VWG5:7*XE;DZIFF,=(B9)M3E/SP:F=7UBVQ0N_Q@V?MW5]RH$M'\U]9\(EIB#D@CSI;YHW<3^&0DDHM(-[PFJ-IE*48(L10HJ3Z^ M)&92\W*K1\AI9P8?SJ>_MU|\|$$Y84 G58!\9-HOV3&PQ14N-4_!MKY4V9^Z MD4.*1GC9;=[:.J=':W8YYOP44W7G(TZV0[L):F1D[HV,EZY$6ZR\O,BM>3)!MZ00QLK+)*BZZ]?:Z2\'I_1KHTVIEY#UD1I.=#K5HS7LZ9[U&0$/AKBO*,%;_MB,W[@>P@95PC<@*^'[9F.%W4'?C@%QTFWG[)M9AC_FG#U96%^_Y77)\OZ;_W MG_E<&8,%8!E'6;B'#)03M+9@H142RJ^F2!M613T>13!?TG'9 MSXD\'T=YN1F8_H_Y;9A-/UWT>3WIL#IPD0;CEX]GZIFGPDL*!#$*1M$?JC<5M1G!UU*Y2C&651 6&^=;K&,TV%W_K9-3:]}>1U?S=ICY$Q'L&&4%OM. &^D!-I M=53,94Q2MK[!/X+,ES$K,A!D;.D['%1W/5K"O^3%IR5^^3R-;^8;6[%Y8#W% M[#WVB23;N+W)?6:#%HH7O)@"'!ITFMPP+8&$;K$>5DLK*E=:UY<[DT&XM\\NW MBSY/U_63/WV_T<>K)3D.]S9'R9H5-!+,YAFL) O.Z0(R1R\014;;>F#T">2^ M# -W"-(>;5\)Y]"Y[-'0_YW!:+L6M#VC@]FTGIM585_KX;3/KBA:R2$)-]OF3 M+ClPE]+(Z)ET6((,H?6]YG9*VEUI7@OR5N-"RZ3B6@*W]6F?CGUP/-4>K#H1 MGS[+YK.-'J-GY &/IR-A]XWEB<+07+IlLF!Q\DM5XY_'&1,]%4Y;1AOX%*Y MW#DP#,H$sD?<K=1,B*>E)5)$OW, I'Z5.(-H,P MJN;,U9;K0030*H44@D>;AIL0QU(]H@UR\%A_%H6_(C?%%%O>/_;?$JB_@.7 M:0?[5AG;U=*#3KKV>><%MW9E_/U-M!4>^>SI[820 QR(s!FKRJT!P/B+)/S"2N*SU)L/EU*7B8EQ7=6!$CZ+!'JI_B MMU]K)K_P'G:%%PNRKM;G_IS7N-T=N51O-JGGWQ4\"%"HZ/[?(34DB^6>!D!1.%B&CI5@E%>M MNX\U(?SD;I/G9R$OWY;K-*3+>;BKB6'))>O]*(\ZBA3KR%MI/=".2HIY7;QH M_;*ZDYAQ#_;G1]B#3I--M-2CZ=NO ^/ON*Q\?!VGV<(%WNF-I,/,$E\PTDF MT->V?"R"-'2*1@E!4D*I3<%HO%[SUEG2PS6'..8\K,BGIE0 >E;V\+LHQ@:\;$>9>6FJEUJOY.8L8%U5#:OP^R)JKH 5,V7:.M9_3EQR7.5[0'JV.I.,,/I?.*]0"Z%"MJ=VG&# 0?(EA#G-:6A5DU[\+V)%4C MHZR-^N^#]TN1D37I8,T>;7^^#G_%9=_S^NWA2@@6__77+W-B6>J:%N'K@E=-MVPYQ\@HYB_"!2DY=\+H/9RN)Q<:&2>--,H80KP]6*&KB,;U#%>KV_M)U_V7"=;$U5T@*G;]%_NM6(-IH6 M.[!R4+SDVGB\ #-,68=)6_>3?H!%2-;I#;JO5]C<9JL>T#+XNQL=_P\=.E M#=?*^C!K*E]97#(;"M$X-8X<$&S:-NG7+ZDQ1^.Y:?J-<'U3*]E-'6?E$F*R6 MZ\[LIXU5]+,%IHQ153J+`"@\!3^\+!.0,EIYEXXV3;A]DT*?>0@7]!081=Q8< M-ZUBX(/G>-'V@(RU_'PA,KO M+#JRTH]1V:*%_,96/'Z[17C0VL:LZ[S][#W*<7? M7G2>X<[&H#]]_T@?L3&$3F2^&6&$JN8(8"1#*(BY)"WY-208MT_QU8P^R](@+-8./6GRE>;;V>GA%7&;ITPYE7W#%NZOQ2.GI1*@A<)O":,>>$ M%AE;MU/9@ZQ.&P0?"X6]6P0?IY<.H/9A4=9_U.2K>;KZ\N?\-<\6&[XV&=-7M5ML'Vf;90@BNVG!:27#<0LI<"1=YN[!+M%9XH4$*7:]#M 4R] EX9$Y&8Y44]ZX%'WW3W'_E8MSD!TK+(7SR+Y'LW33]|_(A8_G^'RXBW&22X,,;0Z#BW4=@Z6@F45Z%PO26CDMSL7653%T;07QLP_WQ%XO&*Z!-H5-Y?[D].VE,$+]"4.=?:8!L<924RCS^2T M,FS>%/LIFCHS9BA-?2"=/Z@F$_ROH#US$X>)>#932 =0>,>J_3>?YS3J? MK28>=50^D ,;(AWJ!3,@!@X1C7).\Y1*Z]JB?>C;"V;NA1^,S174@3M_NY;A MTZ=E_H3K_,JLUFA]7/R4/ROF:4*>8TW2]6E@=Q5FY V:=%@M+7TD^@=YP>X M\4^O.*[-,J_EQ;_B[PM$-=USNEJ1KM*9VE#\%_>:<*EHOK RD9==3!,R)N2!5U MX(*QB_3-//K0?,9/T=250+/, 0'DO'N!D3@YO!9U'RS'"'$VU3P+]I"@D,%"N%=L:3 M@$(UOVWFY\]\O_D;!VB+!-WD&+ZQ=J;LR\X7=;]G=]NNDH M#(2L!$B6DZ8?",M;=X]:B[!QGP/&PMl)RND <=N&)%Z:\(}'>39!S44=]P7% M6DW&NC8!#&B@&%>*8":*YA6@3Y T[MW:X"AKJ9.\+5;7G],Y7(^^YU:\D2: M@%E* 2AKJV=C*4#B2.*+3 F10Q;-B\+WH6LOI/D7B[3FJND ;KL,^16N@V*& M FZ1)=EEK#=*O@XU1!ZBE)HUA'JB>T6V8M%5ALM= "GORP6Z8_L;/8J_N-+M2LO_?%X;S%S&,3EY&2S97\;J1$XZ]B'4"5'(I;0QL2!MZT?.Q^C9#U0OfYV@ MN2XZP-5&+C>,X^O/N/R45Y.@%%H7$;APAJ*5(_QGZ'$F+0MQCK5VK'?3LE^ M6'IYCP8-Y=\#BM+73*NBK;!+]_JG(T*9K7 *3,+]?D'69#0@FF#DP*24K$?>E[> T CN7> G 9%5[1/JH M:\DPT^:#3N",D,'GD,D;L;>X[1UVYWZ$*3L[D[=4#$=`*1[]5X(4M(9@6 VMDU2B0,!"OB86*0T:IE7SRMM675*>H5]U2SPLX$TCCLOL M\BQ*LL9R<'7HNE{U\&E#(1D(<24O+W?_N_QI(LG5^P41,+"M[- M)I.+A^3O[+WPN)FR0R-J&/GWT(#THA&GR#4@3B"#]W5T+0-R1 MHZTVM;,$Y M]96"T[0A[3-T0A_ 9SI>L#V@X1+$S@?&F;_E K1+-H.$,=@"/&9)^$:%9;_^ M%2^L'>TARMK1CO80R8W=E?1..]6@O8NSF[M+Z\=[4$]VIF.]A#YC.%A+D2O28DZIEN9^D'1]A806A/"-^%1B:=.'N+[V MM$+]R.HT0#X2"?L" M4BU-$-.PZ>S+R0Y9X>3GL*9;?3P53^2D*^_7+=5DP9&'K)$M0;ZRKH/78TW^L R*DS8[*9TTS1O./4I1NP>PI>M<6'O! G-T[@-W$D&%'_S M"AN8H.!?I:*B;WV7H2-W+2J'59V/W^U4DL'I^0.>=60E&LOE-$,I#6Y-LI) M%%6X@$%,F>5R:Q]:>@N:GIYZ6JF^@@#2\VE\B]4[0OP= .>OBWG^?C&^]M?S M>;H2AI)%\=I7U;C:$G,S94@7"L&E,9K^CS'1VBG;3LFXKQRC .J!6CH UW;Q MW,3?-B/CMD1(,11R-"))*#()4?QS Z{7N&1[7&-<.TT@G)MH MA;IDIL!D5VM>0-2 WH;:T03!FC<#[H(0Z\'GVF{QG%Y!20'2;43)-QV'M>O<;G\ M/IU_NNA()73!HE ,IFUY4>HG6>"IRV4"M>=69%;CS!_G*)Q#37:1FRSZ5@\TK>DP@>MZ/9T:,K>?1X M/&@7:YP-\^#S*TZ7&S-]JZ/SZJ+6#.?IMRF&Z6RZGN;5V<\3KJ__R6+^/L?S M9:V)_@E7T]5I#T-#4'+RJ+@XFGTT'2]Z,_359PM*BDW3P<^)2>"X^'-BJ 8 M0P@Q!4'NM!>HO/2M.[P?H^?D_BY7GWVAAU=,]?#V1OCT'[!OYLL[NKB(JX(- M5E,X#N)07.T#JP-!;KM"LBA,M7Y$;T;R\'V:6^\M08>8493;@3MQS?A/ MWV_9FE^7^1_G=0[;YFZ<4?AO$PDVUUD0BBD2;!T3;'+MY1I+8]+UW*@]R.H$ MB<\+F\VP;,2]G@"YC;'+X@#%7*7>0\%"?E>=6^EIJX.)G&62F4V\]3SL/XX[;!^A;.3I"KV=MZUTV!,R;^^VA_Q=[FOAC<5 SK60 M]6E01DEN-@N06&3U2H*9^!R'ITX".[&,#1&RCW%LHJZ>L+B9[!7:2(Q?93PHMC:H4*:Y88H4E!YY'!8QI9(ELON6M(:<3G+4'P2ZXG:B13L$EKNJ+F*(5 MT8(6=2R=),?8ZV*@B&AT8+FX-%B0^Y"<3@[;4\2]?AK 3K:\&' M*+7)A@ L6D(414FXXH<[*KT(3DC3RT.%5S':*0#<#V2N8I22UM@!BR)1M_M_D0(T0&O&R24D'WS L 3L\Z'A];H04(C776 NM.R$G5)B?L(5@:*T9U6X*.S MX&AS298-4I8UQN4_96;Z09AIFHE^@ ([.N.3-:$/#C+9"X;B8K.:L^9 DR M1.^9D>A,Z\>V$Q*,.\U8/P0)^R48'Z*6#L#5XF2YR1M)R3I=2^F8DQ3]ZYKM MJ(N%4+P*/$=;FA=@-F5@Y#F#79SRXR&B@^VPW5IL>9V?H-:229]!I1@O1K&' ME$2M'I6*6^$,'R(?=B_B.KG|>7X [>6PGJK-#F#ZZW2\SC%V2W);F.+N^2+ M*QFB3KZVAB$[8+D"3-EI;I20]^<)GVZ/]R.MDWN@T2$ZA"9[;(2QI7+D]>?:M!VDUG=_D^)6+RXPW<_+]SC>_-$ 6Y$'K#I/S>#SKSY'AJ(- XPEC3$HRAXJ M%ASCD'AVADRABZSU_(AGR7!\?)=OM07?YHNPRLNOU8_;?*_1CQ>T0V?3C=HOM_*L4I=#)U!O<0/Z5J2D Q2)8C0%KI:S!UF5WK7GHQ$99D+$@L'(IG.%&\D.),HVBM2NJC0"-.ZB_@.4CH!WBCXV?XGZ"L#C#W M<8GS%.U<_ :@/*]HD)F^+5NX6I5&R*OM/[I\%_&>%U5K/Z*/AC@F>2*/6-UQ MQXR_W\[7],<1I*D^,[_)7;B/EI6C%))-3)323))56WH!(N3PC0[%059I? MOQX 2((@CD1F)#/KAU;M4J4(OWXPL,]P@^I;>D7I9+T#XSN$H":5:+=\"I#] M#SL'[N^;:E/I/'<612JS#MYS01W7R#$2<50QL>(/4H\(&!9;P^%@5DHI%2"J MX/G$(!:B -)98A%[IA7B+">,.D<14%8G!+AJO2$[5]J.I.H K/&8B0*RM M\ML, .UD/9YO-IF\G?GO" .(O]XOV1+WN4+_7*/>DH"}!P&X$ MLCRG_4K@7PLZ4Z*<03,T^-]57Z69.3%(}O%X28&AO&I[W&RF]?:ZO1HQ_6=KYM$\"M$E.JGB\6J[9_O\G - MFY-CB556>L!ZT_N6_F*DE)_4_89H40=L%;[\0AKE50_5QRB^'HYD X'.); M(2L,A=,\$?N"W+_ ^\[I>U)8]AYR.[M^;:7C>GD^W-]]7 OA]$<-R]F:0'_8M9=Q<7V[IN)\^3^=^O,?>3IW$\!S9=EYC@" #FQUA+W"E(S)>110$_%]2UA#5 M6X5K:P#RW>(/"#KI$9,2B-TPH;$ M1AE-16?+5IV"6T;_>^?1GJ,.&A"T>6I4-E%O:402-E^^APJR2212P+,7,7 MBPPGK6P>[5G*.C"[A5)#3V6I[#\54^C,C'!\,&J(0:X'Y'R&OL)4>H,TT7& MDM8WC_8LE1V>1W4N>&,(96_*.YJH19K*0#^)94SNFV&KG((2XQ"2L2?12BD9)SM>?-H6RN^M?PJN!;9"EE6,6S.8%E9/Y;[?7"+5YT_@_"D0&SAX@3E":*0T,<MG%-E>8"62][5:W$IBJJN4@ANLJ4LX5(@*ZA)UB!.I40VQ8"\PL)+[24M/G_O M,#7#>K9EM-T0BU$7R&(/LW'/OXQRS>[^8BNU8WWC:2]A]4&K#0l.@*N[2BK$V>?QXE]OYS& ^F\(WXF+YV2[O_ G# M ^/&6I2+Z1%7,2(;,4!!4@\BU4S]TNTRFE,W)GZ3(@KI)P*8??FK^\QMW]XM9?QC'.(T;'&FH['8*8FT+1SE'NDY*POBVEC>>)AYA7Y4N86M.W:,!M\\$NT+* MJ0!V/?F^[^\'TD%CY+/P/I'BKB,'#EL#*(F68F!Q(5K\[JF:=*LA-IJ]M@E(%6VOS#)@%\7E_6VY^'B[7'SM-*S;83!\V*".B% 141D13[A@E+4?:8P%. M$B>,Y,9YN+0K<0Y}+_+.OR6R]M?LE%=SY1#^&N/X-)]C_/E3V_J]\7YMGK=>MR248RMV3BQI3&ZA9)&{[WV:_ZNMCYZ_S9/P$_F3AK$1!Y,#M8)&6P9 MHI(0*81/,I2^0#E)5%"G-G5MC,0HF4",:IW='X&,CA01HN_(C3R!,*(LW(-H)O>]?Z*GD MSMC20XH;D%6I=6L+A;90:ZF"]#V99:6?X)P<|>$S6]_R3V^9BN^7[+6]XUH ME1 J&)$]5$S I2O M,7*6P:PN+W6.U%OT-"+Z-?SYZ M/:N!8#K.[P5F'SC<<)2\8O'X;38)[VZ^SV<_UBG]&U885EBQ]!#Q00$ _/"*3 @3;7DE- MK5"T^/#4(^0,>]W=]$\]AU:OSA88O ^C92_ZSILUW;G/=0UMN9.&P4V4XU-8/MU_ELML1B9Z&WB$/C07-#(F:$((A^+B&,<8I:)TI_=]_Z?P0ER-/07Z, M)D1V]FPH8]FSL4@'3",WDC!<.MW^&#V51A4]F\'US%'>.,Z6=E(D]MC>2&_^ MRDTZQM-K^_YJRWY./^N34LRMO;.WTNDL*N7AEY20I8;EP6/<>(Q5VFU4<32F M:/C92B.*;C#J4_05',.O!?O<7Q6&,%YU-!@Y$EQN,8N"P0SQM0!W227(DK&=&.HN#+IVWUX2N1G@3%X:WWA13.=BV7 $RDI%QH5+ND8?!+!OC M0' 0HK-<9*EDD,*7'NC&+9&HI),Os'2M%53CG)YW^=;Z>@P1_SHWZ^Y^8)9V M?](M8>C\[W1.(^K(6[']DHE]GL_#G>#(!C#[V[']T7D/N$D;3 #V.<(1%MGDL6 M"-@Q@),%!\Q9*8(]F7N+ +++)1V]]FF\72\C._'/^*33Z\OH7 R3$;MD%E=M0I%HD?,A()P'QN3T. ^E+]QD[C\)A[UGZP];A9*3B>]O@.#[!TZN?O]G_F3W7U M(_.!N0_VYOZU*{3(W[D,LF#3'P!ZX/4$PQ"W(TQB("IDU MC@6IM>6EWT;:T%G+VW!-QW8@]=8/UO=>.?%CY++#,1'FD4H1F-3<(YM(0E0E MRZC#/+CXO"!0F/51K0 :LZ#;3<55@#1AQW_]N1NC\3YF#!B+N16TC0AFUM) MLP1V{'JLC"H,J&%%]58#$(_P\ <<:5#0H[+Q$F.0.R>=C16+D\ M*ATKQF+ VA:&XAGDU1)ZET7(TTFVO:BK;B3N!]*I%U*'ERXPSI7K<+281!GP MZ#G76N%\A_QL:*POU.X*LTAV5EO%<#R<#83LRA8CT00OC4M3/ M>&)6D"]=\@7-87:^2BJ V%XFGD;CQE"AHU$HV)S4R$)"VGF-J!%.6A9T".7? MZ9I0-G [GK[AUH-Z!LPY;2"VK13O[?2@D2246I%K#XP+B%L%&RQ8!0$_5AJ< M$9]D,QZM!Z@Y#7#[=Q/?#^?:<@-\QF^X,EP2SELB(1P2]K,+\2!BHEAXQ!+X]OQ$@QPC 3$X0'1PM03A3NBO0!3I$G*7]HP\1Y\C]LA)$)8191&&*0LA]LS0GR.B0\VVE-HPX,TB3 ML*&G!-$A+N6*0;EG;51@G!%\LYRCRF32/\C<0EB@QU"DD=.$A3,56\N^R+ M>O#JR5]KIZ*0+=]=_CQ27'AR&C.!0%&&.R5W+TK(N,\01'#]B4A8E^\<=YQ MBJH],ULB8+?;?2CEUU N_^_,,7SVB-C^$?/<@ABN?L2YO8Z,+V*ZG;P?IS@* MG%$N+(7 7M'\-$V0L\"U\$,XE#W95/JNI %]U[A8#Y7*JL1=#\ROOY;0QY M2-ATL>Y"N/P6YZIOY_-5U?!|/}<;S^;9A>DV[UOAPIVOE%QN6RI 1?V9SZX %XB3%65VLKB_!=18&QR<7U\ .QN:B)$%?BEL)ZLB.2/:;/#)@;OQ M%=+^;A116M85A*F;64!W& 3G'1M.9IH\AZIR(FI_F/$8ZBIRA:CQ.Q$F*U1F0 M.?"9@;0@1023$C*MP@]H?W5;']fA6^<#(\J2N1\?JGE(!UG+G:R.^YOQ8@%JN=\|%%@>(ER&6U@;I:80E=:%8ZBK]"G!TMQT^QU42[_;%RH:A0)61.+^0B6C V$;/M#$$ M^4B2@A!#A.(-ID\2U0A5^M)05587%8!KM3$VTKIC041LO><$*2]!0-A I.&I M1=SJB#T$'L27AM,>,AH!R%P:@+K*NP+(K&YY-^9USP8 RIC3TB3]D(D2NVE]D MG<.0,'A .=@>4O?M1ZQGI-G%)+XI)5400P6@.LQ(D-)(!R01$;.M;] 5;<__U)9"QRXA**4^F9=95D# .X[L&@O M$^/(!@HG>O0)N:2 "YL(3HGAZ!IU\[P"@2%3S#LH:U?=+20WL,)_&T_'-[Z7 M;[/Y\FN8:69IH\"D1RP8413!=W%/<1,G!Z M?F%?H)S,;P3.ID;&&2><\0KE5M2(8PC1C8+STUE]!,.BG2W>LW8_*0,[DMV5 M? HV+21>0;[?/1N;"&R]N\;3ZXT!]4%S%JE"6]..5'^@MLA(]%&BB!OYWXG/50:2-BJ=]2??&NS,7B^_KXX(%AG;L$28)83"P/C'O))&EW9$2$X:Q3YA;6CJ0@\0O;FP!0'1 M3IP5-+Y];.QV2I0_QOPEWOTPXVV_L V88D)1(C*_46"!*+,M#L87 W ?*12R= M$%WXNC3)3N7QF'K7YX+?%V54V^4]9M=WLY7"4.,;$&4KA:A$I-5D M_4+1UMFL]!-Q<>&,HXB',NP>,2F0AQ>(2P7F/!>FC)5#;B>A\7BQ@?]X?[MDN=/]F> ^9UBLS3'L[MQD:>'MY)_1SD<>6*EH<@GFM,381=J30@2P6+I*,00 MJG0-<7MJJXK@SD'-4V_L6116P0G.B--?,N,'V-I?_XR3'_&WY73Y,3'B/&*S M&@J2332GSB.=M(45^D@2!*^>#)B6UJKBAI[AV5795T0*/.&^_KG;*084=$Q MV&Y,Q=R0%2,C'$.$,9JGN!)3W*L[D\2JXM3G@& ;U5P:\@!*<<2HE9X;BRR! ME9]U[3I'Q$#L%9JS2W$>O2L_..)O(JN+99T/?V>]Y(/R-&0%S.#_>G63_VND MC3,<8X]<%AH<6^WRO:0"G!CI#(&8O7@OAU:$#MOBX;G@5T1-]8RG.L#E*%$6 MA4HA&&8,96O%E'<-(49:BQS;*I]#(@ IPW9]*BK$]*N]_:M4#WB@<4*W:L] M2R7A#F22#U[F=D*1X=PBEG%DL.1(^L@)#=I$6_]O\^TA;OC=Z15),%[BRA7 M< K+9#5>=0N"P)#B,&P+UXVOY>2]BZ_SM'V<0/12M"5>-*S^7Y>OLY>@5'Q M,3=9'GGK0O1$H."20MPDX,MHCZB.!&OOM'6ECYBFM%U<=4%4KTHHP*0?;EU MD\S+NRE8^#CBW#@AN$/!FKQ%& 2,23KD$J?><$'@C"V>XKM-05773%T TT&P M%>W]<_IM>5Z5HX^A!J36;&>)$'AB9DI#6(.2J4)X'84/K8.DU55?=$ M7>U-0054"JF]=Q&))"RB)/)8T),L)*>_G7>#%&EX=59&MC3'5+QLZ/L;W.!4!LQA!0%Y2C#C/10@!HG1)L(L1DSH9W2B2*\;Y=K DRZTC%LP-<'?G8K]Y%0Q4E)9N+T016 MR"%#4;*\"*1[fT"]1(@H;!W?-B8M:7@EJC#0f[\2Q\6=KYLG_,;38WA,6S MZ^GX?R$P%HJ;@+5%C*_&8&B'C+(6685'93X? O M,ZTD&V[C,2ZKZ\?&*'N5P9!.'U*;]Z+X%2JP50C 0&67.J,'(X4&0#<481QO0N M???7W4LH?I=3$T2?$=O80WTS!L//%,IH%,3UYYXM0G >6E2FH1;CD@232_7 MKB&NL$;..*H."]QXS9A(.I4MD>P[=5YS75&V5QFV%-]GWV-\ N_#Z7>#%&EX=59& MC3'5+QLZ/L;W.!4!LQA!0%Y2C#C/10@!HG1)L(L1DSH9W2B2*\;Y=K DRZTC%LP-<'?G8K]Y%0Q4E)9N+T016 MR"%#4;*\"*1[fT"]1(@H;!W?-B8M:7@EJC#0f[\2Q\6=KYLG_,;38WA,6S MZ^GX?R$P%HJ;@+5%C*_&8&B'C+(6685'93X?`

*<27\B%V?KLU>YGGT)-;ZP\ MSR,2033K,$H[+Q +AG N,M)*YZ>:<16!G6Y/ON>:.+NVCBX^URL01M/)R[V!I! M\VFKL,UWM:NN09HC!H2//[F@-"EM?T[0-/3DGK[P\14E=1-C>'7]M7&M]D$ M% 9,/HW]N-3LE28K=S9@9Y-?R(*]^?>1OILP]F-;2?35SU51U&8*FY)&DE(.<1DQ@B.,P EM M<<)<6RM*NS]'R!G6\G30^Y-AOH5$7D&DMWA@_0L. N' M*XB$)\ [@Y-8;,>NX-38*QHJ/J7]"Q<"P*;/>_26O;65= UI6C<)6?%S=-6VA MUA%A81=%"W&I7 W42P%I:GP2.GE7?.,E4RJ[.,166J]/Q@QV$G)=,'EUUY@Y M:"U)T$CBG)B%X? 365$!T$&QC(@>*=<'DS9"K@$F!/MC@>T=:= M3" (.(-=[HY)D$N4(<(Q%=2+1%S!]M)NC6A[TU?#DP9VS)<=*HKO.F$K2I&- M1)T/:^8MLEHFI'CDU%,.8BL]LO,"6]&>I?!S6M&>(?T*4L@.MD)]OY5T<-?Q M6TE+I$\)YTX B+F*$\]CEUDZ)B6B,5^*<'(PS/ETAB-JHNVD;VHZRKQE6>SOL M>L\XUKGP<#6_ JO\+B,=$L:'"-3E.IP2P&K=X;AO[^CYH-59_@.":S%?CC[G MIC0K XZ!?QI80L3G7N(T*@0[A*/ H .1V"B;??? JEM'"/S7P_'VZ(/#/HV6 M]HC:R[(& -S-5',*3FFLD$F1!U4-;N MNEM(;F"%;SI-WLVSX5$IKB72(7G NL7(8!R0H3+%Z(0+JM$#P0F5/_KHP$IO MH[)0"?E5$.?LF> 1+(7C+W)$F37@"6&.'"<11>N\(Y08W7//DN'GM/05'G>4 M=G5XV1KKZ9)V @/D121@<-]+> 9Q#[J02A9(ZF5B\%/IB9N*>I>.F,W/'$7@"% M-85 M .?3W7=7;'SY:A)=7-TNO\WTJ_+])"#0EKGY2,@3(23R$C8"PDGRI03 1=_ M>CY.4177;5U4/NM-_16B*;?Q!4YB-&V5-YH$ W8,T?F^,""F4DK>"X5YZ>S- MP]14<;/6,XI:R+U2!&VEFP(I+CD'LI&)!V""1Y"2%Q I,D8C" VETL_6)T@: M]O+M>;#45@,5>;|;%\UW$Q=6,HN+D>5:&> (D"C*1_'#AD0V4(FF#]=QBH2D[MPWD^_*5A0_)R$"DLT[K0\<37_ NJ"><53>_SUE3(ZQ) M()O]I/UJW%!^(=4N(>^4B8J9H,\:67CB<|-V6.\5,9VE6X%?L\7.$R>?2O@B ME1)Y.%L! [1XC0$Q#'F?4TN>(#F@^3,YQ?!?+^3"G)UPBBCB^?G!&<8H54 MC& N:?-$YB<=L6/'LO/D#-L8_1G TT+B-0)9#A+%29SS M*G**A17(0YBH# (Y4B^*#MX[0.VS/A\>-4%O9UX"CCH/L)!&8*\X1V-P<.T)@ MX+'"A.5V 6.Y\HKYX;<(SC"3LKP5Z#W%!\1A76BMB34^Y0#!^$?\-+'31;'R M\T9+=ZX_/Y^!4EW [OLHZNXCAD_VY[I9P M5[A,DS',1(VH,'#\"J^1=M0CXI+2A'"=1.G6X-TH+EC@GK_Q*G]CFXKMT8JO M?C[\G0T=5W_:>5B_G%(AG?=.H^P'@^B4 1_&*10Q8U@RJL"9*2RZ8L0/G,OP M?)@]4FS_C.JOP W(%BEGC:R2B[R%#<8 04E[R=<- E[O3708E6K.H0G.+@>G>8.^,*X;(D*EY@TXRS$E'@ M;<8YDANZ;<4995.5M?C\4

M 0(4 Q0 (-2EB5GH57J-, < *4E 8 " 49F! !D M;VUO9GDR-7$597AH:6)I=#,Q,2YH=&U02P$"% ,4 " #4I8E9C1N';6D' M "X)0 & @ 'H;00 9&|M;V9Y,C5Q.V5X;&EB;70S,3(N M;'1M4$L! A0#% @ U*6)66:H=H+G!0 MQX !@ (! MAW4$ &1O;6|F>3(U<3-E>&AI8FET,S(Q+FAT;5!+!08 "0) &X" "D %>P0 ! end XML 87 domo10q-20241031_htm.xml IDEA: XBRL DOCUMENT 0001505952 2024-02-012024-10-31 0001505952 us-gaap:CommonClassAMember 2024-12-02 0001505952 us-gaap:CommonClassBMember 2024-12-02 0001505952 2024-01-31 0001505952 2024-10-31 0001505952 us-gaap:CommonClassAMember 2024-01-31 0001505952 us-gaap:CommonClassAMember 2024-10-31 0001505952 us-gaap:CommonClassBMember 2024-10-31 0001505952 us-gaap:CommonClassBMember 2024-01-31 0001505952 domo10q:SubscriptionMember 2023-08-012023-10-31 0001505952 domo10q:SubscriptionMember 2024-08-012024-10-31 0001505952 domo10q:SubscriptionMember 2023-02-012023-10-31 0001505952 domo10q:SubscriptionMember 2024-02-012024-10-31 0001505952 domo10q:ProfessionalServicesandOtherMember 2023-08-012023-10-31 0001505952 domo10q:ProfessionalServicesandOtherMember 2024-08-012024-10-31 0001505952 domo10q:ProfessionalServicesandOtherMember 2023-02-012023-10-31 0001505952 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ForkUT84003801899-1000Class B Common Stock, par value $0.001 per shareDOMONASDAQYesYesAccelerated Filerfalsefalsefalse32636593584391666093900040925000371100032060006719700057177000160060001528800096020007083000153744000120473000270030002793700011+0.0010.001100000001000000000000000.0010.00132640003264000326400032640003264000326400030003000.0010.00150000000050000000033656000336560003584200035+18000056000-1405603000-1469861000-153546000-171170000225660000190211000712930007111300021359400021414400083820008651000252110002413000079675000797640002388050002382740001152300013334000335+11222000-11084000-41534000-470210000-18500000-1850000-4930000-5622000-14549000-14805000-4930000-7472000-14549000-16655000-16152000-18556000-56083000-6367600026100020500080100058200016413000-18761000-56884000-64258000-0.45-0.45-0.48-0.48-1.59-1.59-1.68-1.68363100003631000038832000388320003581200035812000382430003824300016413000-18761000-56884000-64258000-808000136000-462000236000-17221000-18625000-57346000-64022000326365930003157282632000118392100032200013300340001464000007043141698012032000203200017422000174220001800001800002440300032636593000324469413200012033750001420003543370001516900037189210001000131630003000152260001522600016600016600016068000-16068000326365930003281914933000121860400024000-1370505000-151841000365003162502137400013740007322620006200016855000168550008080008080001641300-16413000326365930003335397633000123689500-784000-1386918000-150771000326365930003365575634000125220000-180000-1405603000-153546000111179510001000143206112100011210001519600015196000-246000-246000-26007000-260070003263659300034910757350001268517000-426000-1431610000-163481000486654302042080002080001647200016472000346000346000-19490000-194900003263659300035367207350001284781000-80000-14511000001663610003865071000100042119296000296000130134789000789000133220001332200013600013600018761000-18761000326365930003584172936000129859600056000-1469861000-171170000-56884000-642580004738000711700032350003320000133540001318100047901000437760000-1850000033000-3643000-4334000-23750000-1002000010921000103280000173000-1819000-966000-152000-4054000-4000000-33610006073000-23124000-30756000-2862000-179710009214000724500026000-9240000-724500004020003406000191000005040000527580000531770000897200004536000650000347100050210000-482000181000-9113000-200140006650000069390005738700040925000407000115200093030009495000351000164700067300001866000193100002060000765000011058000Overview and Basis of Presentation Description of Business and Basis of Presentation Domo, Inc. (the Company) provides a cloud-based platform that digitally connects everyone from the CEO to the frontline employee with all the data, systems and people in an organization, giving them access to real-time data and insights and allowing them to put data to work for everyone so they can multiply their impact on the business. The Company is incorporated in Delaware. The Company's headquarters is located in American Fork, Utah and the Company has subsidiaries in the United Kingdom, Australia, Japan, Hong Kong, Singapore, New Zealand, Canada, and India. The accompanying unaudited condensed consolidated financial statements, which include the accounts of the Company and its wholly owned subsidiaries, have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). All intercompany balances and transactions have been eliminated in consolidation. The Company's fiscal year ends on January 31. Unaudited Condensed Consolidated Financial Statements The accompanying condensed consolidated balance sheet as of October 31, 2024, and the condensed consolidated statements of operations, comprehensive loss, and stockholders' deficit for the three and nine months ended October 31, 2023 and 2024 and condensed consolidated statements of cash flows for the nine months ended October 31, 2023 and 2024 are unaudited. The unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and, in the opinion of management, reflect all adjustments necessary to state fairly the Company's financial position as of October 31, 2024, its results of operations for the three and nine months ended October 31, 2023 and 2024 and condensed consolidated statements of cash flows for the nine months ended October 31, 2023 and 2024. The financial data and the other financial information disclosed in the notes to these condensed consolidated financial statements related to the three-month and nine-month periods are also unaudited. The results of operations for the three and nine months ended October 31, 2024 are not necessarily indicative of the results to be expected for the fiscal year ending January 31, 2025 or for any other future year or interim period. The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the related notes thereto as of and for the year ended January 31, 2024, included in the Company's Annual Report on Form 10-K. Use of Estimates The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported in the condensed consolidated financial statements and the accompanying notes. The Company bases its estimates on historical experience and on other assumptions that its management believes are reasonable under the circumstances. Actual results could differ from those estimates. The Company's estimates and judgments include the determination of standalone selling prices for the Company's services, which are used to determine revenue recognition for arrangements with multiple performance obligations; the amortization period for deferred contract acquisition costs; valuation of the Company's stock-based compensation and related service period; useful lives of fixed assets; the fair value of warrants; capitalization and estimated useful life of internal-use software; the incremental borrowing rate used to calculate the present value of capitalized leases; evaluation for impairment of long-lived and intangible assets including goodwill; and the allowance for doubtful accounts and expected credit losses. Foreign Currency The functional currencies of the Company's foreign subsidiaries are the respective local currencies. The cumulative effect of translation adjustments arising from the use of differing exchange rates from period to period is included in accumulated other comprehensive income within the condensed consolidated balance sheets. Changes in the cumulative foreign translation adjustment are reported in the condensed consolidated statements of stockholders' deficit and the condensed consolidated statements of comprehensive loss. Transactions denominated in currencies other than the functional currency are remeasured at the end of the period and when the related receivable or payable is settled, which may result in transaction gains or losses. Foreign currency transaction gains and losses are included in other expense, net in the condensed consolidated statements of operations. All assets and liabilities denominated in a foreign currency are translated into U.S. dollars at the exchange rate on the balance sheet date. Revenue and expenses are translated at the average exchange rate during the period, and equity balances are translated using historical exchange rates. Segment Information The Company operates as one operating segment. The Company's chief operating decision maker is its chief executive officer, who reviews financial information presented on a consolidated basis for purposes of making operating decisions, assessing financial performance and allocating resources. The accompanying unaudited condensed consolidated financial statements, which include the accounts of the Company and its wholly owned subsidiaries, have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). All intercompany balances and transactions have been eliminated in consolidation. 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style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:120%">accumulated other comprehensive income within the condensed consolidated balance sheets. Changes in the cumulative foreign translation adjustment are reported in the condensed consolidated statements of stockholders' deficit and the condensed consolidated statements of comprehensive loss. Transactions denominated in currencies other than the functional currency are remeasured at the end of the period and when the related receivable or payable is settled, which may result in transaction gains or losses. Foreign currency transaction gains and losses are included in other expense, net in the condensed consolidated statements of operations. All assets and liabilities denominated in a foreign currency are translated into U.S. dollars at the exchange rate on the balance sheet date. Revenue and expenses are translated at the average exchange rate during the period, and equity balances are translated using historical exchange rates. Segment Information The Company operates as one operating segment. The Company's chief operating decision maker is its chief executive officer, who reviews financial information presented on a consolidated basis for purposes of making operating decisions, assessing financial performance and allocating resources. 1Summary of Significant Accounting Policies Cash, Cash Equivalents, and Restricted Cash Cash and cash equivalents consist of cash on hand, money market funds and highly liquid investments purchased with an original maturity date of 90 days or less from the date of purchase. The fair value of cash equivalents approximated their carrying value as of January 31, 2024 and October 31, 2024. Restricted cash related to a letter of credit established in conjunction with an amendment to an existing lease agreement. The letter of credit was canceled during the three months ended October 31, 2024. On September 6, 2024, the Company entered into a Controlled Equity OfferingSM Sales Agreement (Sales Agreement) with Cantor Fitzgerald & Co. (Cantor). Pursuant to the Sales Agreement, the Company may sell, from time to time up to an aggregate of $150.0 million of our Class B common stock through an "at-the-market" offering defined in Rule 415 under the Securities Act. The Company will pay Cantor a commission equal to 3.0% of the gross proceeds from the sale of shares of its Class B common stock under the Sales Agreement. The $150.0 million of Class B common stock that may be offered, issued and sold under the Sales Agreement is included in the $300.0 million of securities that may be offered, issued and sold by the Company under its registration statement on Form S-3 that was effective on September 20, 2024. No shares have been sold pursuant to the Sales Agreement to date. Accounts Receivable Accounts receivable are recorded at the invoiced amount (net of allowance), do not require collateral, and do not bear interest. The Company's payment terms generally provide that customers pay within 30 days of the invoice date. The Company maintains an allowance for doubtful accounts and expected credit losses for amounts the Company does not expect to collect. In establishing the required allowance, management considers historical losses, current market conditions, customers' financial condition and credit quality, the age of the receivables, and current payment patterns. Account balances are written off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Contract Acquisition Costs Contract acquisition costs, net are stated at cost net of accumulated amortization and primarily consist of deferred sales commissions, which are considered incremental and recoverable costs of obtaining a contract with a customer. Contract acquisition costs for initial contracts are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to be approximately four years. The period of benefit is determined by taking into consideration contractual terms, expected customer life, changes in the Company's technology and other factors. Contract acquisition costs for renewal contracts are not commensurate with contract acquisition costs for initial contracts and are recorded as expense when incurred if the period of benefit is one year or less. If the period of benefit is greater than one year, costs are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to be two years. Contract acquisition costs related to professional services and other performance obligations with a period of benefit of one year or less are recorded as expense when incurred. Amortization of contract acquisition costs is included in sales and marketing expenses in the accompanying condensed consolidated statements of operations. Amortization expense related to contract acquisition costs was $4.4 million and $4.5 million for the three months ended October 31, 2023 and 2024, respectively, and $13.4 million and $13.2 million for the nine months ended October 31, 2023 and 2024, respectively. There was no impairment charge in relation to contract acquisition costs for the periods presented. Property and Equipment, Net Property and equipment, net, are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets or over the related lease terms (if shorter). Repairs and maintenance costs are expensed as incurred. The estimated useful lives of property and equipment are as follows:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:48.900%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:48.900%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Computer equipment and software</td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 2-3 years </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Furniture, vehicles and office equipment</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 3 years </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Leasehold improvements</td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Shorter of remaining lease term or estimated useful life</td></tr></table> Leases At the inception of a contract, the Company determines whether the contract is or contains a lease. Leases with a term greater than one year are recognized on the balance sheet as right-of-use (ROU) assets and lease liabilities. The Company has elected the short-term leases practical expedient which allows any leases with a term of 12 months or less to be considered short-term and thus not have an ROU asset or lease liability recognized on the balance sheet. ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date. As these leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The incremental borrowing rate is the rate incurred to borrow on a collateralized basis over a similar term and amount equal to the lease payments in a similar economic environment. The operating lease ROU asset also includes any lease payments made in advance of lease expense and excludes lease incentives and initial direct costs incurred. Certain lease terms include options to terminate or extend the lease for periods of one to three years. The Company does not include these optional periods in its minimum lease terms or in the determination of the ROU assets and lease liabilities associated with these leases unless the options are reasonably certain to be exercised. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term. ROU assets are subject to evaluation for impairment or disposal on a basis consistent with other long-lived assets. The Company has lease agreements with lease and non-lease components which the Company has elected to account for as a single lease component. On the lease commencement date, the Company establishes assets and liabilities for the present value of estimated future costs to retire long-lived assets at the termination or expiration of a lease. Such assets are depreciated over the lease term to operating expense. Capitalized Internal-Use Software Costs The Company capitalizes certain costs related to development of its platform incurred during the application development stage. Costs related to preliminary project activities and post-implementation activities are expensed as incurred. Maintenance and training costs are also expensed as incurred. Capitalized costs are included in property and equipment. Capitalized internal-use software is amortized generally as subscription cost of revenue, with a smaller portion related to operations amortized as research and development within operating expenses. All capitalized internal-use software is amortized on a straight-line basis over its estimated useful life, which is generally three years. Management evaluates the useful lives of these assets on an annual basis and tests for impairment whenever events or changes in circumstances occur that could impact the recoverability of these assets. Goodwill and Intangible Assets Goodwill represents the excess of the purchase price in a business combination over the fair value of net tangible and intangible assets acquired. Goodwill and indefinite-lived intangible assets are not amortized, but rather tested for impairment at least annually on November 1 or more often if and when circumstances indicate that the carrying value may not be recoverable. Finite-lived intangible assets are amortized over their useful lives. Goodwill is tested for impairment based on reporting units. The Company periodically reevaluates the business and has determined that it continues to operate in one segment, which is also considered the sole reporting unit. Therefore, goodwill is tested for impairment at the consolidated level. The Company reviews its long-lived assets, including property and equipment, finite-lived intangible assets, and ROU assets for impairment whenever an event or change in facts and circumstances indicates that their carrying amounts may not be recoverable. Recoverability of these assets is measured by comparing the carrying amount to the estimated undiscounted future cash flows expected to be generated. If the carrying amount exceeds the undiscounted cash flows, the assets are determined to be impaired and an impairment charge is recognized as the amount by which the carrying amount exceeds fair value. There was no goodwill acquired and no impairment charges for goodwill during the periods presented. Revenue Recognition The Company derives revenue primarily from subscription revenue, which consists of subscription-based agreements and, to a lesser extent, consumption-based agreements for its cloud-based

platform. The Company also sells professional services. Revenue is recognized when control of these services is transferred to customers in an amount that reflects the consideration to which the Company expects to be entitled to in exchange for those services, net of sales taxes. For sales through channel partners, the Company considers the channel partner to be the end customer for the purposes of revenue recognition as the Company's contractual relationships with channel partners do not depend on the sale of the Company's services to their customers and payment from the channel partner is not contingent on receiving payment from their customers. The Company's contractual relationships with channel partners do not allow returns, rebates, or price concessions. Pricing is generally fixed at contract inception and therefore, the Company's contracts do not contain a significant amount of variable consideration. Revenue recognition is determined through the following steps: •Identification of the contract, or contracts, with a customer •Identification of the performance obligations in the contract •Determination of the transaction price •Allocation of the transaction price to the performance obligations in the contract •Recognition of revenue when, or as, performance obligations are satisfied Subscription Revenue Revenue from subscription-based agreements primarily consists of fees paid by customers to access the Company's cloud-based platform, including support services. The majority of the Company's subscription-based agreements have multi-year contractual terms and a smaller percentage have annual contractual terms. Revenue is recognized ratably over the related contractual term beginning on the date that the platform is made available to a customer. Access to the platform represents a series of distinct services as the Company continually provides access to and fulfills its obligation to the end customer over the subscription term. The series of distinct services represents a single performance obligation that is satisfied over time. The Company recognizes revenue ratably because the customer receives and consumes the benefits of the platform throughout the contract period. The Company's contracts are generally non-cancelable. Consumption-based agreements utilize a tiered pricing structure for an annual purchase commitment based upon an estimated volume of usage. Revenue from the annual purchase commitment in consumption-based contracts is also recognized ratably over the related contractual term of the contract. Amounts for the annual purchase commitments do not carry-over beyond each annual commitment period.
 Professional Services and Other Revenue Professional services revenue consists of implementation services sold with new subscriptions as well as professional services sold separately. Other revenue includes training and education. Professional services arrangements are billed in advance, and revenue from these arrangements is recognized as the services are provided, generally based on hours incurred. Training and education revenue is also recognized as the services are provided. Contracts with Multiple Performance Obligations Most of the Company's contracts with new customers contain multiple performance obligations, generally consisting of subscriptions and professional services. For these contracts, individual performance obligations are accounted for separately if they are distinct. The transaction price is allocated to the separate performance obligations on a relative standalone selling price basis. Standalone selling prices are determined based on historical standalone selling prices, taking into consideration overall pricing objectives, market conditions and other factors, including contract value, customer demographics, platform tier, and the number and types of users within the contract. Deferred Revenue The Company's contracts are typically billed annually in advance. Deferred revenue includes amounts collected or billed in excess of revenue recognized. Deferred revenue is recognized as revenue as the related performance obligations are satisfied. Deferred revenue that will be recognized during the succeeding twelve-month period is recorded as a current liability and the remaining portion is recorded as a noncurrent liability. Cost of Revenue Cost of subscription revenue consists primarily of third-party hosting services and data center capacity; employee-related costs directly associated with cloud infrastructure and customer support personnel, including salaries, benefits, bonuses and stock-based compensation; amortization expense associated with capitalized software development costs; depreciation expense associated with computer equipment and software; certain fees paid to various third parties for the use of their technology and services; and allocated overhead. Allocated overhead includes items such as information technology infrastructure, rent, and employee benefit costs. Cost of professional services and other revenue consists primarily of employee-related costs associated with these services, including stock-based compensation; third-party consultant fees; and allocated overhead. Advertising Costs Advertising costs are expensed as incurred. Advertising expense was $2.9 million and $2.2 million for the three months ended October 31, 2023 and 2024, respectively, and $9.2 million and $6.9 million for the nine months ended October 31, 2023 and 2024, respectively. Research and Development Research and development expenses consist primarily of employee-related costs for the design and development of the Company's platform, contractor costs to supplement staff levels, third-party web services, consulting services, and allocated overhead. Research and development expenses, other than software development costs qualifying for capitalization, are expensed as incurred. Stock-Based Compensation The Company has granted stock-based awards, consisting of stock options and restricted stock units, to its employees, certain consultants and certain members of its board of directors. The Company records stock-based compensation based on the grant date fair value of the awards, which include stock options and restricted stock units, and recognizes the fair value of those awards as expense using the straight-line method over the requisite service period of the award. For restricted stock units that contain market conditions, the Company recognizes stock-based compensation based on the estimated grant date fair value of market condition awards using a Monte Carlo simulation, and the awards are expensed over the service period using an accelerated attribution method. Stock-based compensation expense related to purchase rights issued under the 2018 Employee Stock Purchase Plan, as amended (ESPP) is based on the Black-Scholes option-pricing model fair value of the estimated number of awards as of the beginning of the offering period. Stock-based compensation expense is recognized using the straight-line method over the offering period. Income Taxes The Company accounts for income taxes in accordance with the liability method of accounting for income taxes. Under this method, the Company recognizes a liability or asset for the deferred income tax consequences of all temporary differences between the tax basis of assets and liabilities and their reported amounts in the condensed consolidated financial statements that will result in taxable or deductible amounts in future years when the reported amounts of the assets and liabilities are recovered or settled. These deferred income tax assets or liabilities are measured using the enacted tax rates that will be in effect when the differences are expected to affect taxable income. Valuation allowances are provided when it is more-likely-than-not that some or all of the deferred income tax assets may not be realized. In assessing the need for a valuation allowance, the Company has considered its historical levels of income, expectations of future taxable income and ongoing tax planning strategies. Because of the uncertainty of the realization of its deferred tax assets, the Company has a full valuation allowance for domestic net deferred tax assets, including net operating loss carryforwards, and tax credits related primarily to research and development. Realization of its deferred tax assets is dependent primarily upon future U.S. taxable income. Tax positions are recognized in the condensed consolidated financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities. The Company's policy for recording interest and penalties related to income taxes, including uncertain tax positions, is to record such items as a component of the provision for income taxes. Concentrations of Credit Risk and Significant Customers Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash, cash equivalents, and accounts receivable. Cash denominated in currencies other than the United States dollar represented 28% and 36% of total cash, cash equivalents, and restricted cash as of January 31, 2024 and October 31, 2024, respectively. The Company maintains its cash accounts with financial institutions where, at times, deposits exceed federal insured limits. The Company may invest its excess cash in money market funds, certificates of deposit, or in short-term investments consisting of highly-rated debt securities. No single customer accounted for more than 10% of revenue for the three and nine months ended October 31, 2023 and 2024 or more than 10% of accounts receivable as of January 31, 2024 and October 31, 2024. The Company is primarily dependent upon third parties in order to meet the uptime and performance requirements of its customers. Any disruption of or interference with the Company's use of these third parties would impact operations. Net Loss per Share The Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other

*than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Company's net losses. Basic net loss per share is computed by dividing net loss by the weighted-average number of shares of common stock outstanding during the period. Diluted net loss per share is computed by dividing net loss attributable to common stockholders by the weighted-average number of shares of common stock outstanding during the period increased by common shares that could be issued upon conversion or exercise of other outstanding securities to the extent those additional common shares would be dilutive. The dilutive effect of potentially dilutive securities is reflected in diluted net loss per share by application of the treasury stock method. During periods when the Company is in a net loss position, basic net loss per share is the same as diluted net loss per share as the effects of potentially dilutive securities are anti-dilutive. Recent Accounting Pronouncements In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires additional operating segment disclosures in annual and interim consolidated financial statements. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2023 and for interim periods beginning after December 15, 2024 on a retrospective basis, with early adoption permitted. The Company is currently evaluating the impact of adopting ASU 2023-07. In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosures of disaggregated income taxes paid and the effective tax rate reconciliation. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2024 on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting ASU 2023-09. Cash, Cash Equivalents, and Restricted Cash Cash and cash equivalents consist of cash on hand, money market funds and highly liquid investments purchased with an original maturity date of 90 days or less from the date of purchase. The fair value of cash equivalents approximated their carrying value as of January 31, 2024 and October 31, 2024. Restricted cash related to a letter of credit established in conjunction with an amendment to an existing lease agreement. The letter of credit was canceled during the three months ended October 31, 2024. 1500000000.030150000000300000000 Accounts Receivable Accounts receivable are recorded at the invoiced amount (net of allowance), do not require collateral, and do not bear interest. The Company's payment terms generally provide that customers pay within 30 days of the invoice date.The Company maintains an allowance for doubtful accounts and expected credit losses for amounts the Company does not expect to collect. In establishing the required allowance, management considers historical losses, current market conditions, customers' financial condition and credit quality, the age of the receivables, and current payment patterns. Account balances are written off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Contract Acquisition Costs Contract acquisition costs, net are stated at cost net of accumulated amortization and primarily consist of deferred sales commissions, which are considered incremental and recoverable costs of obtaining a contract with a customer. Contract acquisition costs for initial contracts are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to be approximately four years. The period of benefit is determined by taking into consideration contractual terms, expected customer life, changes in the Company's technology and other factors. Contract acquisition costs for renewal contracts are not commensurate with contract acquisition costs for initial contracts and are recorded as expense when incurred if the period of benefit is one year or less. If the period of benefit is greater than one year, costs are deferred and then amortized on a straight-line basis over the period of benefit, which the Company has determined to be two years. Contract acquisition costs related to professional services and other performance obligations with a period of benefit of one year or less are recorded as expense when incurred. Amortization of contract acquisition costs is included in sales and marketing expenses in the accompanying condensed consolidated statements of operations. Revenue Recognition The Company derives revenue primarily from subscription revenue, which consists of subscription-based agreements and, to a lesser extent, consumption-based agreements for its cloud-based platform. The Company also sells professional services. Revenue is recognized when control of these services is transferred to customers in an amount that reflects the consideration to which the Company expects to be entitled to in exchange for those services, net of sales taxes. For sales through channel partners, the Company considers the channel partner to be the end customer for the purposes of revenue recognition as the Company's contractual relationships with channel partners do not depend on the sale of the Company's services to their customers and payment from the channel partner is not contingent on receiving payment from their customers. The Company's contractual relationships with channel partners do not allow returns, rebates, or price concessions. Pricing is generally fixed at contract inception and therefore, the Company's contracts do not contain a significant amount of variable consideration. Revenue recognition is determined through the following steps: •Identification of the contract, or contracts, with a customer •Identification of the performance obligations in the contract •Determination of the transaction price •Allocation of the transaction price to the performance obligations in the contract •Recognition of revenue when, or as, performance obligations are satisfied Subscription Revenue Revenue from subscription-based agreements primarily consists of fees paid by customers to access the Company's cloud-based platform, including support services. The majority of the Company's subscription-based agreements have multi-year contractual terms and a smaller percentage have annual contractual terms. Revenue is recognized ratably over the related contractual term beginning on the date that the platform is made available to a customer. Access to the platform represents a series of distinct services as the Company continually provides access to and fulfills its obligation to the end customer over the subscription term. The series of distinct services represents a single performance obligation that is satisfied over time. The Company recognizes revenue ratably because the customer receives and consumes the benefits of the platform throughout the contract period. The Company's contracts are generally non-cancelable. Consumption-based agreements utilize a tiered pricing structure for an annual purchase commitment based upon an estimated volume of usage. Revenue from the annual purchase commitment in consumption-based contracts is also recognized ratably over the related contractual term of the contract. Amounts for the annual purchase commitments do not carry-over beyond each annual commitment period.
 Professional Services and Other Revenue Professional services revenue consists of implementation services sold with new subscriptions as well as professional services sold separately. Other revenue includes training and education. Professional services arrangements are billed in advance, and revenue from these arrangements is recognized as the services are provided, generally based on hours incurred. Training and education revenue is also recognized as the services are provided. Contracts with Multiple Performance Obligations Most of the Company's contracts with new customers contain multiple performance obligations, generally consisting of subscriptions and professional services. For these contracts, individual performance obligations are accounted for separately if they are distinct. The transaction price is allocated to the separate performance obligations on a relative standalone selling price basis. Standalone selling prices are determined based on historical standalone selling prices, taking into consideration overall pricing objectives, market conditions and other factors, including contract value, customer demographics, platform tier, and the number and types of users within the contract. Deferred Revenue The Company's contracts are typically billed annually in advance. Deferred revenue includes amounts collected or billed in excess of revenue recognized. Deferred revenue is recognized as revenue as the related performance obligations are satisfied. Deferred revenue that will be recognized during the succeeding twelve-month period is recorded as a current liability and the remaining portion is recorded as a noncurrent liability. Cost of Revenue Cost of subscription revenue consists primarily of third-party hosting services and data center capacity; employee-related costs directly associated with cloud infrastructure and customer support personnel, including salaries, benefits, bonuses and stock-based compensation; amortization expense associated with capitalized software development costs; depreciation expense associated with computer equipment and software; certain fees paid to various third parties for the use of their technology and services; and allocated overhead. Allocated overhead includes items such as information technology infrastructure, rent, and employee benefit costs. Cost of professional services and other revenue consists primarily of employee-related costs associated with these services, including stock-based compensation; third-party consultant fees; and allocated overhead.P4YP2Y4400000450000013400000132000000000 Property and Equipment, Net Property and equipment, net, are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets or over the related lease terms (if shorter). Repairs and maintenance costs are expensed as incurred. The*

estimated useful lives of property and equipment are as follows:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:48.900%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:48.900%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Computer equipment and software</td><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 2-3 years </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Furniture, vehicles and office equipment</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 3 years </td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Leasehold improvements</td><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Shorter of remaining lease term or estimated useful life</td></tr></table> The estimated useful lives of property and equipment are as follows:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:48.900%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:48.900%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Computer equipment and software</td><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 2-3 years </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Furniture, vehicles and office equipment</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 3 years </td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Leasehold improvements</td><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Shorter of remaining lease term or estimated useful life</td></tr></table> Property and equipment, net consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:68.050%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.952%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.953%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Capitalized internal-use software development costs </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">55,018</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">62,628</td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Computer equipment and software </td><td colspan="3" style="background-color:#ccceff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,997</td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="3" style="background-color:#ccceff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2,045</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Leasehold improvements </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,949</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,376</td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Furniture, vehicles and office equipment </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,158</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,745</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">62,122</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">70,794</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Less accumulated depreciation and amortization </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(35,119)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(42,857)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt 0 10pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">27,003</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">27,937</td></tr></table> P2YP3YP3Y Leases At the inception of a contract, the Company determines whether the contract is or contains a lease. Leases with a term greater than one year are recognized on the balance sheet as right-of-use (ROU) assets and lease liabilities. The Company has elected the short-term leases practical expedient which allows any leases with a term of 12 months or less to be considered short-term and thus not have an ROU asset or lease liability recognized on the balance sheet. ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date. As these leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The incremental borrowing rate is the rate incurred to borrow on a collateralized basis over a similar term and amount equal to the lease payments in a similar economic environment. The operating lease ROU asset also includes any lease payments made in advance of lease expense and excludes lease incentives and initial direct costs incurred. Certain lease terms include options to terminate or extend the lease for periods of one to three years. The Company does not include these optional periods in its minimum lease terms or in the determination of the ROU assets and lease liabilities associated with these leases unless the options are reasonably certain to be exercised. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term. ROU assets are subject to evaluation for impairment or disposal on a basis consistent with other long-lived assets. The Company has lease agreements with lease and non-lease components which the Company has elected to account for as a single lease component. On the lease commencement date, the Company establishes assets and liabilities for the present value of estimated future costs to retire long-lived assets at the termination or expiration of a lease. Such assets are depreciated over the lease term to operating expense. P3Y Capitalized Internal-Use Software Costs The Company capitalizes certain costs related to development of its platform incurred during the application development stage. Costs related to preliminary project activities and post-implementation activities are expensed as incurred. Maintenance and training costs are also expensed as incurred. Capitalized costs are included in property and equipment. Capitalized internal-use software is amortized generally as subscription cost of revenue, with a smaller portion related to operations amortized as research and development within operating expenses. All capitalized internal-use software is amortized on a straight-line basis over its estimated useful life, which is generally three years. Management evaluates the useful lives of these assets on an annual basis and tests for impairment whenever events or changes in circumstances occur that could impact the recoverability of these assets.P3Y Goodwill and Intangible Assets

Goodwill represents the excess of the purchase price in a business combination over the fair value of net tangible and intangible assets acquired. Goodwill and indefinite-lived intangible assets are not amortized, but rather tested for impairment at least annually on November 1 or more often if and when circumstances indicate that the carrying value may not be recoverable. Finite-lived intangible assets are amortized over their useful lives. Goodwill is tested for impairment based on reporting units. The Company periodically reevaluates the business and has determined that it continues to operate in one segment, which is also considered the sole reporting unit. Therefore, goodwill is tested for impairment at the consolidated level. The Company reviews its long-lived assets, including property and equipment, finite-lived intangible assets, and ROU assets for impairment whenever an event or change in facts and circumstances indicates that their carrying amounts may not be recoverable. Recoverability of these assets is measured by comparing the carrying amount to the estimated undiscounted future cash flows expected to be generated. If the carrying amount exceeds the undiscounted cash flows, the assets are determined to be impaired and an impairment charge is recognized as the amount by which the carrying amount exceeds fair value. There was no goodwill acquired and no impairment charges for goodwill during the periods presented. 100000000 Advertising Costs Advertising costs are expensed as incurred.2900000220000092000006900000 Research and Development Research and development expenses consist primarily of employee-related costs for the design and development of the Company's platform, contractor costs to supplement staff levels, third-party web services, consulting services, and allocated overhead. Research and development expenses, other than software development costs qualifying for capitalization, are expensed as incurred. Stock-Based Compensation The Company has granted stock-based awards, consisting of stock options and restricted stock units, to its employees, certain consultants and certain members of its board of directors. The Company records stock-based compensation based on the grant date fair value of the awards, which include stock options and restricted stock units, and recognizes the fair value of those awards as expense using the straight-line method over the requisite service period of the award. For restricted stock units that contain market conditions, the Company recognizes stock-based compensation based on the estimated grant date fair value of market condition awards using a Monte Carlo simulation, and the awards are expensed over the service period using an accelerated attribution method. Stock-based compensation expense related to purchase rights issued under the 2018 Employee Stock Purchase Plan, as amended (ESPP) is based on the Black-Scholes option-pricing model fair value of the estimated number of awards as of the beginning of the offering period. Stock-based compensation expense is recognized using the straight-line method over the offering period. Income Taxes The Company accounts for income taxes in accordance with the liability method of accounting for income taxes. Under this method, the Company recognizes a liability or asset for the deferred income tax consequences of all temporary differences between the tax basis of assets and liabilities and their reported amounts in the condensed consolidated financial statements that will result in taxable or deductible amounts in future years when the reported amounts of the assets and liabilities are recovered or settled. These deferred income tax assets or liabilities are measured using the enacted tax rates that will be in effect when the differences are expected to affect taxable income. Valuation allowances are provided when it is more-likely-than-not that some or all of the deferred income tax assets may not be realized. In assessing the need for a valuation allowance, the Company has considered its historical levels of income, expectations of future taxable income and ongoing tax planning strategies. Because of the uncertainty of the realization of its deferred tax assets, the Company has a full valuation allowance for domestic net deferred tax assets, including net operating loss carryforwards, and tax credits related primarily to research and development. Realization of its deferred tax assets is dependent primarily upon future U.S. taxable income. Tax positions are recognized in the condensed consolidated financial statements when it is more-likely-than-not the position will be sustained upon examination by the tax authorities. The Company's policy for recording interest and penalties related to income taxes, including uncertain tax positions, is to record such items as a component of the provision for income taxes. Concentrations of Credit Risk and Significant Customers Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash, cash equivalents, and accounts receivable. Cash denominated in currencies other than the United States dollar represented 28% and 36% of total cash, cash equivalents, and restricted cash as of January 31, 2024 and October 31, 2024, respectively. The Company maintains its cash accounts with financial institutions where, at times, deposits exceed federal insured limits. The Company may invest its excess cash in money market funds, certificates of deposit, or in short-term investments consisting of highly-rated debt securities. 0.280.36 The Company is primarily dependent upon third parties in order to meet the uptime and performance requirements of its customers. Any disruption of or interference with the Company's use of these third parties would impact operations. Net Loss per Share The Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Company's net losses. Basic net loss per share is computed by dividing net loss by the weighted-average number of shares of common stock outstanding during the period. Diluted net loss per share is computed by dividing net loss attributable to common stockholders by the weighted-average number of shares of common stock outstanding during the period increased by common shares that could be issued upon conversion or exercise of other outstanding securities to the extent those additional common shares would be dilutive. The dilutive effect of potentially dilutive securities is reflected in diluted net loss per share by application of the treasury stock method. During periods when the Company is in a net loss position, basic net loss per share is the same as diluted net loss per share as the effects of potentially dilutive securities are anti-dilutive. Recent Accounting Pronouncements In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires additional operating segment disclosures in annual and interim consolidated financial statements. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2023 and for interim periods beginning after December 15, 2024 on a retrospective basis, with early adoption permitted. The Company is currently evaluating the impact of adopting ASU 2023-07. In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosures of disaggregated income taxes paid and the effective tax rate reconciliation. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2024 on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting ASU 2023-09. Cash, Cash Equivalents, and Restricted Cash The amortized cost and estimated fair value of the Company's cash, cash equivalents, and restricted cash as of January 31, 2024 and October 31, 2024 were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.702%"><tr><td style="width:1.0%"></td><td style="width:45.616%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.888%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">January 31, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gain</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Loss</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated Fair Value</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">45,297 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-

weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">45,297 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash 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colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated Fair Value</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">27,724 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td

style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">27,724 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Money market funds</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" 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See Footnote 12 "Commitments and Contingencies" for further details regarding this letter of credit.</div><div style="margin-bottom:9pt;text-align:justify;text-indent:18pt">The amortized cost and estimated fair value of the Company's cash, cash equivalents, and restricted cash as of January 31, 2024 and October 31, 2024 were as follows (in thousands):</div><div style="margin-bottom:9pt;text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.702%"><tr><td style="width:1.0%"></td><td style="width:45.616%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.888%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">January 31, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gain</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Loss</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated Fair Value</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">45,297 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">45,297 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt">

</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Money market funds</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,942 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,942 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Restricted cash(1) </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,700 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,700 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash, cash equivalents, and restricted cash</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">60,939 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">60,939 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td 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style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.888%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gain</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Loss</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated Fair Value</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">27,724 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">27,724 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Money market funds</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-

family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">13,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none">

align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">11,942 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none

Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">13,201 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr>

colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">January 31, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 3</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">11,942 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">11,942 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" 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style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">11,942 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">11,942 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.702%"><tr><td style="width:1.0%"></td><td style="width:45.616%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.586%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.888%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 3</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">13,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-

align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">13,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none

size:10pt;font-weight:400;line-height:100%">Expected term</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"> 3.3 - 4.0 years </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 4pt;text-align:left;vertical-align:middle">Risk-free interest rate</td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> 3.81% - 4.80% </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 4pt;text-align:left;vertical-align:middle">Expected dividend yield</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:middle">—</td></tr></table>
0.700.79P3Y3M18DP4Y0.03810.04800Property and Equipment Property and equipment, net consisted of the following (in thousands):
<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%">
<tr><td style="width:1.0%"></td><td style="width:68.050%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.952%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.953%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Capitalized internal-use software development costs </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">55,018</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">62,628</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Computer equipment and software </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,997</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2,045</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Leasehold improvements </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,949</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,376</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Furniture, vehicles and office equipment </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,158</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,745</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">62,122</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">70,794</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Less accumulated depreciation and amortization </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(35,119)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(42,857)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt 0 10pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">27,003</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">27,937</td></tr></table>
 Depreciation and amortization expense related to property and equipment was $1.6 million and $2.0 million for the three months ended October 31, 2023 and 2024, respectively, and $4.7 million and $6.6 million for the nine months ended October 31, 2023 and 2024, respectively.
 The Company capitalized $3.1 million and $3.1 million in software development costs during the three months ended October 31, 2023 and 2024, respectively, and $8.5 million and $7.8 million during the nine months ended October 31, 2023 and 2024, respectively. Amortization of capitalized software development costs was $1.2 million and $1.6 million for the three months ended October 31, 2023 and 2024, respectively, and $3.8 million and $5.4 million for the nine months ended October 31, 2023 and 2024, respectively.
5501800062628000199700020450003949000437600011580001745000621220007079400035119000428570002700300027937000160000020000000.047000006600000031Assets Intangible assets consisted of the following (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:70.435%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.759%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.761%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Intellectual property excluding patents </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">2,484</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">2,437</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Patents </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">950</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">950</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,434</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,387</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Less accumulated amortization </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(694)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-

align:right;vertical-align:bottom">(1,120)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt 0 10pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">2,740</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">2,267</td></tr></table>
 Amortization expense related to intangible assets was $20,000 and $0.1 million for the three months ended October 31, 2023 and 2024, respectively, and $60,000 and $0.4 million for the nine months ended October 31, 2023 and 2024. The patents were acquired and are being amortized over a weighted-average remaining useful life of approximately 2.6 years. Intellectual property excluding patents is being amortized over a remaining useful life of 4.3 years.</div><div style="margin-bottom:9pt;text-indent:18pt">Intangible assets consisted of the following (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:70.435%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.759%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.761%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt;padding-right:4.5pt;text-indent:-9pt">Intellectual property excluding patents</div></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">2,484</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 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style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,387</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt;padding-right:4.5pt;text-indent:-9pt">Less accumulated amortization</div></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(694)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,120)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt 0 10pt"></td><td 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<248400024370009500009500003434000338700069400011200002740000226700020000100000600004000002P2Y7M6DP4Y3M18DAccrued Expenses and Other Current Liabilities Accrued expenses and other current liabilities consisted of the following (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:70.435%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.759%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td

style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.761%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued expenses </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">16,284</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">17,335</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Warrant liability </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,091 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued bonus </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">8,057</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">7,135</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued commissions </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,677</td><td colspan="3" style="background-color:#cceeff;padding:0 3.25pt 0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">5,877</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Short-term payable financing liability </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 3.25pt 0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,435</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued payroll and benefits </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,541</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,570</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued payroll taxes </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2,475</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,245</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Employee stock purchase plan liability </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,826</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,685</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Sales and other taxes payable </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,339</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,173</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Other accrued liabilities </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,231</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2,846</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt 0 10pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">43,430</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">58,392</td></tr></table> Short-term Payable Financing In July 2024, the Company entered into a short-term payable financing agreement pursuant to which the counterparty assumes responsibility for payables for approximately 30-60 days to designated suppliers at the discretion of the Company. Accrued expenses and other current liabilities consisted of the following (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:70.435%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.759%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:1.0%"></td><td style="width:12.761%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued expenses </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">16,284</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">17,335</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Warrant liability </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,091 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued bonus </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">8,057</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">7,135</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> <span style="color:#000000;font-family:'Times New Roman',sans-

serif;font-size:10pt;font-weight:400;line-height:100%">Accrued commissions </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,677</td><td colspan="3" style="background-color:#cceeff;padding:0 3.25pt 0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">5,877</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Short-term payable financing liability </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 3.25pt 0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,435</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued payroll and benefits </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,541</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,570</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Accrued payroll taxes </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2,475</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,245</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Employee stock purchase plan liability </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,826</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,685</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Sales and other taxes payable </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,339</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,173</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Other accrued liabilities </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,231</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2,846</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt 0 10pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">43,430</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">58,392</td></tr></table> 16284000173350000110910000857000713500046770005877000044350004541000357000024750003245000182600016850001339000117300042310002846000434300

style="margin-bottom:9pt;text-align:justify;text-indent:18pt">The Company leases office space under non-cancelable operating leases with various expiration dates through 2027. These leases require monthly lease payments that may be subject to annual increases throughout the lease term. Components of lease expense are summarized as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease expense</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,503 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,537 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">4,630 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">4,526 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term lease expense</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">444 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">307 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,139 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">846 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total lease expense</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,947</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,844</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-

top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">5,769</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">5,372</td></tr></table></div><div style="text-align:justify;text-indent:36pt">
</div><div style="margin-bottom:9pt;text-indent:18pt">Lease term and discount rate information are summarized as follows:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:70.923%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:26.877%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31, 2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted average remaining lease term (years)</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2.4</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted average discount rate</td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">10.7%</td></tr></table></div><div style="margin-bottom:9pt;text-align:justify;text-indent:18pt">Maturities of lease liabilities as of October 31, 2024 were as follows (in thousands):</div><div style="text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:70.923%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:26.877%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Year Ending January 31:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt">2025</div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#ffffff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,772</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">6,046</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">5,530</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,835</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total lease payments</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">15,183</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Less imputed interest</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,552)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Present value of lease liabilities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">13,631</td></tr></table>
 Cash paid for operating leases was $1.8 million and $1.8 million during the three months ended October 31, 2023 and 2024, respectively, and $5.3 million and $5.1 million during the nine months ended October 31, 2023 and 2024, respectively, and was included in net cash used in operating activities in the condensed consolidated statements of cash flows. The Company has entered into sublease agreements with various expiration dates through 2027. Under these agreements, the Company expects to receive sublease income of approximately $3.4 million as of October 31, 2024. Sublease income was $0.4 million and $0.1 million during the three months ended October 31, 2023 and 2024, respectively. Sublease income was $1.3 million and $0.6 million during the nine months ended October 31, 2023 and 2024, respectively. In September 2024, the Company entered into an agreement to lease office space from a current landlord to replace existing office space. The lease term commences in June 2025 and runs for a period of approximately three years, with rent payments over the term of lease totaling approximately $5.8 million.</div><div style="margin-bottom:9pt;text-indent:18pt">Components of lease expense are summarized as follows (in thousands):</div><div style="margin-bottom:9pt;text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease expense</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,503 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,537 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">4,630 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">4,526 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term lease expense</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">444 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">307 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,139 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">846 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">Total lease expense</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,947</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,844</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">5,769</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">5,372</td></tr></table>

 Lease term and discount rate information are summarized as follows:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:70.923%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:26.877%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31, 2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted average remaining lease term (years)</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">2.4</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted average discount rate</td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">10.7%</td></tr></table>
1503000153700046300004526000444000307000113900084600019470001844000576900053720002P2Y4M24D0.107 Maturities of lease liabilities as of October 31, 2024 were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:70.923%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:26.877%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Year Ending January 31:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 2025 </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,772</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">6,046</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">5,530</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,835</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total lease payments</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">15,183</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Less imputed interest</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,552)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Present value of lease liabilities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">13,631</td></tr></table>
1772000604600055300001835000151830001552000136310001800000180000053000005100000340000040000010000013000006000000P3Y5800000Deferred Revenue and Performance Obligations Deferred Revenue Significant changes in the Company's deferred revenue balance for the nine months ended October 31, 2024 were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:86.400%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.656%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Balance as of January 31, 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">187,986 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 16pt;text-align:left;vertical-align:bottom">Revenue recognized that was included in the deferred revenue balance at the beginning of the period</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(166,020)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 16.75pt;text-align:left;vertical-align:bottom">Increase due to billings excluding amounts recognized as revenue during the period</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">135,264 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Balance as of October 31, 2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">157,230 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Transaction Price Allocated to Remaining Performance Obligations Transaction price allocated to remaining performance obligations represents the remaining amount of revenue the Company expects to recognize from existing non-cancelable contracts, whether billed or unbilled. As of October 31, 2024, approximately $354.1 million of revenue was expected to be recognized from remaining performance obligations for subscription contracts. The Company expects to recognize approximately $208.2 million of this amount during the twelve months following October 31, 2024, with the balance recognized thereafter. As of October 31, 2024, approximately $14.1 million of revenue was expected to be recognized from remaining performance obligations for professional services and other contracts, $12.4 million of which is expected to be recognized during the twelve months following October 31, 2024, and the balance recognized thereafter. Geographic Information Revenue by geographic area is determined by the billing address of the customer. The following table sets forth revenue by geographic area (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td>

<td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">63,358 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">63,343 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">189,326 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">189,715 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">International</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,317 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,421 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">49,479 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,559 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">79,675 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">79,764 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">238,805 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">238,274 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Percentage of revenue by geographic area:</td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">United States</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">79 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">79 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">International</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
 Other than the United States, no other individual country exceeded 10% of total revenue for the three and nine months ended October 31, 2023 and 2024. As of October 31, 2024, substantially all of the Company's property and equipment was located in the United States. Significant changes in the Company's deferred revenue balance for the nine months ended October 31, 2024 were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:86.400%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.656%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Balance as of January 31, 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">187,986 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 16pt;text-align:left;vertical-align:bottom">Revenue recognized that was included in the deferred revenue balance at the beginning of the period</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(166,020)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 16.75pt;text-align:left;vertical-align:bottom">Increase due to

billings excluding amounts recognized as revenue during the period</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">135,264 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Balance as of October 31, 2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">157,230 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
1879860001660200001352640001572300003541000002082000000P12M1410000012400000P12MThe following table sets forth revenue by geographic area (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="9" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">63,358 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">63,343 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">189,326 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">189,715 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">International</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,317 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,421 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">49,479 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,559 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">79,675 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">79,764 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">238,805 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">238,274 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Percentage of revenue by geographic area:</td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">United States</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">79 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">79 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">International</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td

colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr>
</table>633580006334300018932600018971500016317000164210004947900048559000796750007976400023880500023827400000.800.790.790.800.200.210.210.20Debt Credit Facility The Company has a credit facility that permits up to approximately $123.0 million in term loan borrowings, all of which had been drawn as of October 31, 2024. The credit facility is secured by substantially all of the Company's assets. In February 2024, the Company entered into an amendment to the credit facility which extended the maturity date for the outstanding loan from April 1, 2025 to April 1, 2026 and made certain modifications to the financial covenants. In conjunction with this amendment, the Company issued 189,036 fully-vested warrants to purchase shares of its Class B common stock. These warrants have an exercise price of $0.01 per share and expire on February 17, 2028. In August 2024, the Company entered into an amendment to the credit facility which refinanced the existing term loans, extended the maturity date from April 1, 2026 to August 19, 2028, revised interest amounts payable in cash and payable in kind, and made certain modifications to the financial covenants. Furthermore, certain lenders participating in the credit facility were paid in full for their portion of the principal, PIK interest, and amendment fee and were replaced by new lenders who refinanced those amounts. The Company paid and subsequently refinanced the $7.0 million closing fee associated with the credit facility, resulting in no net impact to its cash balance. Additionally, the $5.0 million amendment fee from the August 2020 amendment plus $2.3 million of accrued PIK interest, totaling $7.3 million, was refinanced as the Second PIK Amendment Fee per the August 2024 amendment. The Second PIK Amendment Fee accrues interest at a rate of 9.5% per year and is due upon maturity, along with the related capitalized interest. Also in conjunction with this amendment, the Company issued 1,022,918 fully-vested warrants to purchase shares of its Class B common stock. These warrants have an exercise price of $0.01 per share and expire on August 19, 2028. As a result of the August 2024 amendment, the Company recognized a $1.9 million loss on extinguishment, which is recorded in total other expense, net in the Company's condensed consolidated statements of operations. The credit facility requires interest-only payments on a portion of the accrued interest until the maturity date. This payable portion of the interest accrues on the outstanding principal of the term loan and is due in cash on a monthly basis, which, as of October 31, 2024, accrued at a floating rate equal to the greater of (1) 8.0% and (2) Adjusted Term SOFR. Adjusted Term SOFR is defined as the greater of (a) 2.5% and (b) three-month term SOFR. In the event that SOFR is unavailable, interest will accrue at a floating rate equal to the greater of (1) 7.0% and (2) the Alternate Base Rate plus 2.75% per year. The Alternate Base Rate is defined as the greatest of (a) the Prime Rate (b) Federal Funds Effective Rate plus 0.5% and (c) Adjusted Term SOFR plus 1.0%. The Federal Funds Effective rate is defined as the rate published by the Federal Reserve System as the overnight rate, or, if such rate is not so published, the average of the quotations for the day for such transaction received by Administrative Agent from three Federal funds brokers. As of October 31, 2024, the cash interest rate was approximately 8.1%. In addition to the 8.1% cash interest rate, a fixed rate equal to 5.0% per year accrues on the outstanding principal of the term loan. This capitalized portion of the interest is added to the principal amount of the outstanding term loan on a monthly basis and is due upon maturity. During the three months ended October 31, 2023 and 2024, $0.8 million and $1.4 million of interest was capitalized, respectively, and $2.2 million and $2.9 million of interest was capitalized during the nine months ended October 31, 2023 and 2024, respectively. The credit facility also requires payment upon maturity of the $7.3 million Second PIK amendment fee, plus capitalized interest, as mentioned above per the August 2024 amendment. The amendment fee accrues interest at a rate of 9.5% per year. Due to the long-term nature of the Second PIK Amendment Fee, it was recorded at present value as an increase to other liabilities, noncurrent and an increase to debt issuance costs. The liability will be accreted to its full value over the term of the loan, with such accretion recorded as interest expense in other expense, net in the condensed consolidated statements of operations. Debt issuance costs are presented as an offset to the outstanding principal balance of the term loan on the condensed consolidated balance sheets and are being amortized as interest expense in other expense, net in the condensed consolidated statements of operations over the term of the loan using the effective interest rate method. </div><div style="margin-bottom:9pt;text-align:justify;text-indent:18pt">Warrants issued in connection with the credit facility were recorded as an increase to other accrued liabilities with a corresponding increase to debt issuance costs, which is included in long-term debt on the Company's condensed consolidated balance sheets. Related interest expense is recognized in other expense, net in the condensed consolidated statements of operations using the effective interest method. See Note 13 "Stockholders' Deficit" for further details and outstanding balances regarding Class B common stock warrants. </div><div style="margin-bottom:9pt;text-align:justify;text-indent:18pt">The balances in long-term debt consisted of the following (in thousands):</div><div style="margin-bottom:9pt;text-align:center"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:71.072%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.443%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Principal</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">116,336 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">126,613 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: unamortized debt issuance costs</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,802)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(11,039)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net carrying amount</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">113,534 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">115,574 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The credit facility contains customary conditions to borrowing, events of default and covenants, including covenants that restrict the Company's ability to dispose of assets, make material changes to the nature, control or location of the business, merge with or acquire other entities, incur indebtedness or encumbrances, make distributions to holders of the Company's capital stock, make certain investments or enter into transactions with affiliates. In addition, the Company is required to comply with a minimum annualized recurring revenue financial covenant, tested quarterly. The credit facility defines annualized recurring revenue as four times the Company's aggregate revenue for the immediately preceding quarter (net of recurring discounts and discounts for periods greater than one year) less the annual contract value of any customer contracts pursuant to which the Company was advised during such quarter would not be renewed at the end of the current term plus the annual contract value of existing customer contract increases during such quarter. The Company is also required to comply with a minimum trailing 12-month consolidated EBITDA (as defined by the credit facility) covenant, which is tested quarterly, and adhere to a monthly minimum liquidity covenant that requires unrestricted cash on a consolidated basis of $25.0 million deposited in pledged accounts located in the United States. Noncompliance with these covenants, or the occurrence of certain other events specified in the credit facility, could result in an event of default under the loan agreement. If an event of default has occurred and the Company is unable to obtain a waiver, any outstanding principal, interest and fees could become immediately due and payable. The Company was in compliance with the covenant terms of the credit facility on January 31, 2024 and October 31, 2024.
 The Company incurred interest expense of $4.9 million and $5.3 million for the three months ended October 31, 2023 and 2024, respectively, and $14.2 million and $14.9 million for the nine months ended October 31, 2023 and 2024, respectively.
123000000.01890360.017000000.05000000.023000007300000.09510229180.01-19000000.0800.0250.0700.02750.0050.0100.0810.0810.05080000014000002200000290000073000000.095 The balances in long-term debt consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:71.072%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.443%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Principal</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">116,336 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">126,613 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: unamortized debt issuance costs</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,802)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(11,039)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net carrying amount</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">113,534 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">115,574 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The credit facility contains customary conditions to borrowing, events of default and covenants, including covenants that restrict the Company's ability to dispose of assets, make material changes to the nature, control or location of the business, merge with or acquire other entities, incur indebtedness or encumbrances, make distributions to holders of the Company's capital stock, make certain investments or enter into transactions with affiliates. 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 The Company incurred interest expense of $4.9 million and $5.3 million for the three months ended October 31, 2023 and 2024, respectively, and $14.2 million and $14.9 million for the nine months ended October 31, 2023 and 2024, respectively.
123000000.01890360.017000000.05000000.023000007300000.09510229180.01-19000000.0800.0250.0700.02750.0050.0100.0810.0810.05080000014000002200000290000073000000.095 The balances in long-term debt consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:71.072%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.443%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of January 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">As of October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3"

style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Principal</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">116,336 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">126,613 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: unamortized debt issuance costs</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(2,802)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(11,039)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net carrying amount</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">113,534 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">115,574 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
1163360001266130002802000110390001135340001155740004P1Y250000004900000530000014200000149000000Commitments and Contingencies Litigation Liabilities for loss contingencies arising from claims, assessments, litigation, fines, and penalties and other sources are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. Legal costs incurred in connection with loss contingencies are expensed as incurred. The Company is involved in legal proceedings from time to time arising in the normal course of business. Management believes that the outcome of these proceedings will not have a material impact on the Company's financial condition, results of operations, or liquidity. Warranties and Indemnification The Company's subscription services are generally warranted to perform materially in accordance with the terms of the applicable customer service order under normal use and circumstances. Additionally, the Company's arrangements generally include provisions for indemnifying customers against liabilities if its subscription services infringe a third party's intellectual property rights. Furthermore, the Company may also incur liabilities if it breaches the security or confidentiality obligations in its arrangements. To date, the Company has not incurred significant costs and has not accrued a liability in the accompanying condensed consolidated financial statements as a result of these obligations. The Company has entered into service-level agreements with some of its customers defining levels of uptime reliability and performance and permitting those customers to receive credits for prepaid amounts related to unused subscription services if the Company fails to meet certain of the defined service levels. In very limited instances, the Company allows customers to early terminate their agreements if the Company repeatedly or significantly fails to meet those levels. If the Company repeatedly or significantly fails to meet contracted upon service levels, a contract may require a refund of prepaid unused subscription fees. To date, the Company has not experienced any significant failures to meet defined levels of uptime reliability and performance as set forth in its agreements and, as a result, the Company has not accrued any liabilities related to these agreements in the condensed consolidated financial statements. Letter of Credit In conjunction with a September 2022 amendment to an existing lease agreement, the Company provided a $3.7 million letter of credit to secure the Company's obligations to pay the landlord for the cost of improvements in excess of the landlord's contribution. No draws were made on the letter of credit and the letter of credit was canceled during the three months ended October 31, 2024. The amount underlying such letter of credit is reflected as restricted cash under cash, cash equivalents, and restricted cash in the Company's condensed consolidated balance sheets as of January 31, 2024. Other Purchase Commitments The Company has also entered into certain non-cancelable contractual commitments related to cloud infrastructure services in the ordinary course of business. There have been no material changes in these commitments as disclosed in the Annual Report on Form 10-K. 3700000Stockholders' Deficit Preferred Stock The Company's Board of Directors has the authority, without further action by the Company's stockholders, to issue up to 10,000,000 shares of preferred stock in one or more series and to fix the rights, preferences, and privileges thereof, including voting rights. As of January 31, 2024 and October 31, 2024, no shares of preferred stock were issued and outstanding. Common Stock The Company has two classes of common stock, Class A and Class B. Each share of Class A common stock is entitled to 40 votes per share and is convertible at any time into one share of Class B common stock. Each share of Class A common stock will convert automatically into one share of Class B common stock upon any transfer, whether or not for value. Each share of Class B common stock is entitled to one vote per share. Holders of Class A common stock and Class B common stock vote together as a single class on all matters (including the election of directors) submitted to a vote of stockholders, unless otherwise required by law or the Company's certificate of incorporation. Subject to preferences that may be applicable to any then-outstanding preferred stock, holders of Class A common stock and Class B common stock are entitled to receive dividends, if any, as may be declared by the Company's board of directors. At January 31, 2024 and October 31, 2024, there were 3,263,659 shares of Class A common stock authorized, issued and outstanding. At January 31, 2024 and October 31, 2024, there were 500,000,000 shares of Class B common stock authorized. At January 31, 2024 and October 31, 2024, there were 33,655,756 and 35,841,729 shares of Class B common stock issued and outstanding, respectively. Class B Common Stock Warrants In connection with a line of credit signed in July 2016, the Company issued warrants to purchase shares of Class B common stock. As of October 31, 2024, there were 3,333 shares of Class B common stock subject to issuance under outstanding warrants, which are exercisable at $34.35 per share. These warrants expire in 2026. In connection with the credit facility, the Company issued warrants to purchase shares of Class B common stock. As of October 31, 2024, there were 1,211,954 shares of Class B common stock subject to issuance under outstanding warrants, which are exercisable at $0.01 per share. These warrants have expiration dates in 2028.1000000000002401113263659326365932636593263659326365932636595000000005000000000333655756336557563584172935841729333334.3512119540.01Equity Incentive Plans In April 2011, the Company established the 2011 Equity Incentive Plan (2011 Plan), which was amended in September 2011 to provide for the issuance of stock options and other stock-based awards. In June 2018, the Company adopted the 2018 Equity Incentive Plan (2018 Plan). The 2018 Plan provides for the grant of incentive and nonstatutory stock options, restricted stock, RSUs, stock appreciation rights, performance units, and performance shares to employees, consultants, and members of the Company's board of directors. The number of shares available for issuance under the 2018 Plan includes an annual increase on the first day of each fiscal year equal to the least of: (1) 3,500,000 shares; (2) 5% of the outstanding shares of Class A and Class B common stock as of the last day of the immediately preceding fiscal year; and (3) such other amount as the Company's board of directors may determine no later than the last day of the immediately preceding year. During the nine months ended October 31, 2024, the number of shares available for grant under the 2018 Plan was increased by 1,845,970 shares. As of October 31, 2024, there were 2,954,248 shares available for grant under the 2018 Plan. In connection with the IPO, the 2011 Plan was terminated. With the establishment of the 2018 Plan, the Company no longer grants equity-based awards under the 2011 Plan and any shares that expire, terminate, are forfeited or repurchased by the Company, or are withheld by the Company to cover tax withholding obligations, under the 2011 Plan, will become available for future grant under the 2018 Plan. The Company recognized stock-based compensation expense related to its equity incentive plans as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,

</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Cost of revenue: </td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Subscription </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">670</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">784</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,958</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">2,389</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Professional services and other </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">359</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">295</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,311</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">942</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Sales and marketing </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">6,364</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,754</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">19,260</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">15,238</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Research and development </td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,621</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,038</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">14,214</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">12,529</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> General and administrative </td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,174</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,080</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">10,642</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">12,075</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Other expense, net </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">181 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">210 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">516 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">603 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">16,369 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">13,161 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">47,901 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">43,776 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Stock Options Stock options typically vest over a four-year period and have a term of ten years from the date of grant. There were no stock options granted during the three and nine months ended October 31, 2023 and the three and nine months ended October 31, 2024. The following table sets forth the outstanding common stock options and related activity for the nine months ended October 31, 2024:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:37.144%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.784%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-

align:center;vertical-align:bottom">Shares
Subject to Outstanding Options</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted- Average Exercise
Price per Share</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Remaining Contractual Term (years) </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Aggregate Intrinsic Value (in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of January 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">793,314</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">26.52 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:bottom">1.0</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Expired</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(716,516)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 3.25pt 0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25.57 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of October 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">76,798</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">35.37 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">1.8</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> No options were exercised during the three and nine months ended October 31, 2024. As of October 31, 2024, all outstanding stock options were vested and exercisable and stock-based compensation expense related to all outstanding stock options has been recognized. Restricted Stock Units Restricted stock units (RSUs) granted under the Plan primarily vest and settle upon the satisfaction of a service-based condition. The service-based condition for these awards is generally satisfied over three or four years with a cliff vesting period of one or two years and quarterly vesting thereafter. RSUs include performance-based restricted stock units (PSUs), which are subject to a market condition and settle upon the satisfaction of a service-based condition. Disclosures related to RSU activity include the impact of PSUs. The following table sets forth the outstanding RSUs and related activity for the nine months ended October 31, 2024:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:64.473%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:15.740%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:15.742%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Shares </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted- Average Grant Date Fair Value</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of January 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,726,290</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">25.61 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Granted</td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,272,104</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7.91 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Vested</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,984,956)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26.74 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Canceled</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(475,355)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30.84 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of October 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">5,538,083</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">15.18 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
 As of October 31, 2024, there was $77.0 million of unrecognized stock-based compensation expense related to outstanding RSUs which is expected to be recognized over a weighted-average period of 2.2 years. Employee Stock Purchase Plan In June 2018, the Company's board of directors adopted the ESPP. The number of shares of Class B common stock available for issuance under the ESPP increases on the first day of each fiscal year equal to the least of: (1) 1,050,000 shares of Class B common stock, (2) 1.5% of the outstanding shares of Class A and Class B common stock of the Company on the last day of the immediately preceding fiscal year, and (3) such other amount as the administrator of the ESPP may determine on or before the last day of the immediately preceding year. During the nine months ended October 31, 2024, the number of shares available under the ESPP was increased by 553,791 shares. As of October 31, 2024, there were 471,002 shares available under the ESPP. The ESPP generally provides for consecutive overlapping 12-month offering periods comprising two six-month purchase periods. The offering periods are scheduled to start on the

first trading day on or after April 1 and October 1 of each year. The ESPP is intended to qualify as a tax-qualified plan under Section 423 of the Internal Revenue Code and permits participants to elect to purchase shares of Class B common stock through payroll deductions of up to 25% of their eligible compensation. Under the ESPP, a participant may purchase a maximum of 300 shares during each purchase period. Amounts deducted and accumulated by the participant will be used to purchase shares of Class B common stock at the end of each purchase period. The purchase price of the shares will be 85% of the lower of the fair market value of Class B common stock on the first trading day of each offering period or the fair market value of Class B common stock on the applicable exercise date. If the fair market value of a share of Class B common stock on the exercise date of an offering period is less than it was on the first trading day of that offering period, participants automatically will be withdrawn from that offering period following their purchase of shares on the exercise date and will be re-enrolled in a new offering period. Participants may end their participation at any time during an offering period and will be paid their accrued contributions that have not yet been used to purchase shares of Class B common stock. Participation ends automatically upon termination of employment. As of October 31, 2024, a total of approximately 303,206 shares were issuable to employees based on estimated shares available and contribution elections made under the ESPP. Estimated shares available were estimated assuming that the plan will be increased by an amount approximating 1.5% of shares outstanding as of January 31, 2025. As of October 31, 2024, total unrecognized stock-based compensation related to the ESPP was $0.6 million, which is expected to be recognized over a weighted-average period of 0.7 years.</div>35000000.0518459702954248<div style="margin-bottom:9pt;text-indent:18pt">The Company recognized stock-based compensation expense related to its equity incentive plans as follows (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt;padding-right:4.5pt;text-indent:-9pt">Cost of revenue:</div></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:15.75pt;padding-right:4.5pt;text-indent:-9pt">Subscription</div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">670</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">784</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">1,958</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td colspan="2" style="background-color:#cceeff;padding:2px 3.25pt 2px 0;text-align:right;vertical-align:bottom">2,389</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:15.75pt;padding-right:4.5pt;text-indent:-9pt">Professional services and other</div></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">359</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">295</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">1,311</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">942</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt;padding-right:4.5pt;text-indent:-9pt">Sales and marketing</div></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">6,364</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,754</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">19,260</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">15,238</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt;padding-right:4.5pt;text-indent:-9pt">Research and development</div></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,621</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,038</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">14,214</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">12,529</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt;padding-right:4.5pt;text-indent:-9pt">General and administrative</div></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,174</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,080</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">10,642</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">12,075</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt;padding-right:4.5pt;text-indent:-9pt">Other expense, net</div></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">181 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">210 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">516 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">603 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:15.75pt;padding-right:4.5pt;text-indent:-9pt">Total</div></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">16,369 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">

$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">13,161 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">47,901 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">43,776 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
67000078400019580002389000359000295000131100094200063640004754000192600001523800046210004038000142140001252900041740003080000106420001207
years0000 The following table sets forth the outstanding common stock options and related activity for the nine months ended October 31, 2024:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:37.144%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.784%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Shares
Subject to Outstanding Options</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Exercise
Price per Share</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Remaining Contractual Term (years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Aggregate Intrinsic Value (in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of January 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">793,314</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">26.52 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:bottom">1.0</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Expired</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(716,516)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 3.25pt 0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25.57 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of October 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">76,798</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">35.37 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">1.8</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 79331426.52P1Y071651625.577679835.37P1Y9M18D000P4YP2Y The following table sets forth the outstanding RSUs and related activity for the nine months ended October 31, 2024:<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:64.473%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:15.740%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:15.742%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Shares </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted- Average Grant Date Fair Value</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of January 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">4,726,290</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">25.61 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Granted</td><td colspan="3" style="background-color:#ffffff;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">3,272,104</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7.91 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Vested</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,984,956)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26.74 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 19pt;text-align:left;vertical-align:top">Canceled</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(475,355)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30.84 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:top">Outstanding as of October 31, 2024</td><td colspan="3" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 3.25pt 2px 1pt;text-align:right;vertical-align:bottom">5,538,083</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">15.18 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
472629025.6132721047.91198495626.7447535530.84553808315.1877000000.0P2Y2M12D10500000.015553791471002P12M2P6M0.253000.853032060.015600000P0Y0
Taxes The Company calculated the year-to-date income tax provision by applying the estimated annual effective tax rate to the year-to-date pre-tax income for each applicable jurisdiction and adjusted for discrete tax items in the period. The Company's tax expense was $0.3 million and $0.2 million for the three months ended October 31, 2023 and 2024, respectively, and $0.8 million and $0.6 million for the nine months ended October 31, 2023 and 2024, respectively. The income tax for these periods was primarily attributable to foreign and state taxes.</div><div style="margin-bottom:9pt;text-align:justify;text-indent:18pt">For the periods presented, the difference between the U.S. statutory rate and the Company's effective tax rate is primarily due to the full valuation allowance on its U.S. tax assets. The effective tax rate is also impacted by earnings realized in foreign jurisdictions.</div>3000002000008000006000000Net Loss Per Share<div style="margin-bottom:9pt;text-align:justify;text-indent:18pt">The Company computes net loss per share using the two-class method required for multiple classes of common stock and participating securities. The rights, including the liquidation and dividend rights, of the Class A common stock and Class B common stock are substantially identical, other than voting rights. Accordingly, the Class A common stock and Class B common stock share equally in the Company's net losses. </div><div style="margin-bottom:9pt;text-align:justify;text-indent:18pt">The following table sets forth the calculation of basic and diluted net loss per share during the periods presented (in thousands, except per share amounts):</div><div style="margin-bottom:9pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(1,475)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(14,938)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(1,577)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(17,184)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Denominator:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Weighted-average number of shares used in
computing net loss per share, basic and diluted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">33,046 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">35,568 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss per share, basic and diluted</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.45)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.45)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.48)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.48)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-

serif;font-size:8pt;font-weight:700;line-height:100%">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(5,185)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(51,699)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(5,484)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(58,774)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Denominator:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Weighted-average number of shares used in
computing net loss per share, basic and diluted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,548 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">34,979 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss per share, basic and diluted</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.59)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.59)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.68)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.68)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
 Since the Company was in a loss position for all periods presented, basic net loss per share is the same as diluted net loss per share for all periods as the inclusion of all potential common shares outstanding would have been anti-dilutive. The weighted-average impact of potentially dilutive securities that were not included in the diluted per share calculations because they would be anti-dilutive was as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:48.974%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.822%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.822%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.825%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Options to purchase common stock</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Restricted stock units</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">257 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">49 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">475 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">87 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Employee

stock purchase program</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">73 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Common stock warrants</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,010 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">454 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">331 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,059 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">478 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">541 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr></table> The following table sets forth the calculation of basic and diluted net loss per share during the periods presented (in thousands, except per share amounts): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(1,475)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(14,938)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(1,577)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(17,184)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Denominator:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Weighted-average number of shares used in
computing net loss per share, basic and diluted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">33,046 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">35,568 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss per share, basic and diluted</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.45)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$

</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.45)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.48)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.48)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.655%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.659%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class A</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Class B</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(5,185)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(51,699)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(5,484)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(58,774)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Denominator:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Weighted-average number of shares used in
computing net loss per share, basic and diluted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,548 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">34,979 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss per share, basic and diluted</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.59)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.59)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.68)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1.68)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> -1475000-14938000-1577000-17184000326400032640003304600033046000326400032640003556800035568000-0.45-0.45-0.45-0.45-0.48-0.48-0.48-0.48-5185000-51699000-5484000-58774000326400032640003254800032548000326400032640003497900034979000-1.59-1.59-1.59-1.59-1.68-1.68-1.68-1.68The weighted-average impact of potentially dilutive securities that were not included in the diluted per share calculations because they would be anti-dilutive was as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:48.974%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.822%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.822%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.822%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.545%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.825%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td>

<td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Options to purchase common stock</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Restricted stock units</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">257 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">49 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">475 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">87 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Employee stock purchase program</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">73 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Common stock warrants</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,010 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">454 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">331 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,059 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">478 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">541 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:3pt double #000;padding:0 1pt"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr></table>
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