

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended September 30, 2024

**Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-50058

**PRA Group, Inc .**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**75-3078675**

(I.R.S. Employer Identification No.)

**120 Corporate Boulevard  
Norfolk, Virginia 23502**

(Address of principal executive offices)

**( 888 ) 772-7326**

(Registrant's Telephone No., including area code)

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of each class</b>	<b>Trading Symbol(s)</b>	<b>Name of each exchange on which registered</b>
Common Stock, \$0.01 par value per share	PRAA	NASDAQ Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's common stock outstanding as of October 31, 2024 was 39,426,698 .

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Part I. Financial Information

Item 1. Financial Statements (Unaudited)

PRA Group, Inc.  
Consolidated Balance Sheets  
September 30, 2024 and December 31, 2023  
(Amounts in thousands)

	(unaudited)	September 30, 2024	December 31, 2023
<b>Assets</b>			
Cash and cash equivalents	\$ 141,135	\$ 112,528	112,528
Investments	61,322	72,404	72,404
Finance receivables, net	4,064,467	3,656,598	3,656,598
Income taxes receivable	33,368	27,713	27,713
Deferred tax assets, net	88,260	74,694	74,694
Right-of-use assets	40,831	45,877	45,877
Property and equipment, net	31,835	36,450	36,450
Goodwill	423,011	431,564	431,564
Other assets	51,841	67,526	67,526
<b>Total assets</b>	<b>\$ 4,936,070</b>	<b>\$ 4,525,354</b>	<b>\$ 4,525,354</b>
<b>Liabilities and Equity</b>			
Liabilities:			
Accounts payable	\$ 8,176	\$ 6,325	6,325
Accrued expenses	108,926	131,893	131,893
Income taxes payable	27,501	17,912	17,912
Deferred tax liabilities, net	19,881	17,051	17,051
Lease liabilities	45,222	50,300	50,300
Interest-bearing deposits	128,594	115,589	115,589
Borrowings	3,296,172	2,914,270	2,914,270
Other liabilities	19,806	32,638	32,638
<b>Total liabilities</b>	<b>3,654,278</b>	<b>3,285,978</b>	<b>3,285,978</b>
Equity:			
Preferred stock, \$ 0.01 par value, 2,000 shares authorized, no shares issued and outstanding	—	—	—
Common stock, \$ 0.01 par value; 100,000 shares authorized, 39,426 shares issued and outstanding as of September 30, 2024; 100,000 shares authorized, 39,247 shares issued and outstanding as of December 31, 2023	394	392	392
Additional paid-in capital	15,415	7,071	7,071
Retained earnings	1,541,693	1,489,548	1,489,548
Accumulated other comprehensive loss	( 338,620 )	( 329,899 )	( 329,899 )
<b>Total stockholders' equity - PRA Group, Inc.</b>	<b>1,218,882</b>	<b>1,167,112</b>	<b>1,167,112</b>
Noncontrolling interests	62,910	72,264	72,264
<b>Total equity</b>	<b>1,281,792</b>	<b>1,239,376</b>	<b>1,239,376</b>
<b>Total liabilities and equity</b>	<b>\$ 4,936,070</b>	<b>\$ 4,525,354</b>	<b>\$ 4,525,354</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PRA Group, Inc.**  
**Consolidated Income Statements**  
**For the Three and Nine Months Ended September 30, 2024 and 2023**  
**(Amounts in thousands, except per share amounts)**  
**(unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
<b>Revenues:</b>				
Portfolio income	\$ 216,122	\$ 189,960	\$ 627,468	\$ 562,492
Changes in expected recoveries	60,614	22,156	185,608	6,380
Total portfolio revenue	276,736	212,116	813,076	568,872
Other revenue	4,741	4,314	8,216	12,264
<b>Total revenues</b>	<b>281,477</b>	<b>216,430</b>	<b>821,292</b>	<b>581,136</b>
<b>Operating expenses:</b>				
Compensation and employee services	76,106	69,517	223,944	217,708
Legal collection fees	14,479	9,839	40,353	28,228
Legal collection costs	28,781	20,761	90,746	66,228
Agency fees	21,020	19,436	61,751	54,491
Outside fees and services	20,452	18,858	63,626	62,064
Communication	10,048	9,881	34,203	30,525
Rent and occupancy	4,175	4,426	12,455	13,193
Depreciation and amortization	2,469	3,273	7,826	10,344
Impairment of real estate	—	5,037	—	5,037
Other operating expenses	13,969	12,356	40,792	38,355
<b>Total operating expenses</b>	<b>191,499</b>	<b>173,384</b>	<b>575,696</b>	<b>526,173</b>
Income from operations	89,978	43,046	245,596	54,963
<b>Other income and (expense):</b>				
Interest expense, net	( 61,062 )	( 49,473 )	( 168,693 )	( 130,778 )
Foreign exchange gain, net	10	564	138	984
Other	( 676 )	( 500 )	( 836 )	( 1,380 )
<b>Income/(loss) before income taxes</b>	<b>28,250</b>	<b>( 6,363 )</b>	<b>76,205</b>	<b>( 76,211 )</b>
Income tax expense/(benefit)	( 672 )	1,788	10,416	( 15,317 )
<b>Net income/(loss)</b>	<b>28,922</b>	<b>( 8,151 )</b>	<b>65,789</b>	<b>( 60,894 )</b>
Adjustment for net income attributable to noncontrolling interests	1,768	4,111	13,644	13,801
<b>Net income/(loss) attributable to PRA Group, Inc.</b>	<b>\$ 27,154</b>	<b>\$ ( 12,262 )</b>	<b>\$ 52,145</b>	<b>\$ ( 74,695 )</b>
<b>Net income/(loss) per common share attributable to PRA Group, Inc.:</b>				
Basic	\$ 0.69	\$ ( 0.31 )	\$ 1.33	\$ ( 1.91 )
Diluted	\$ 0.69	\$ ( 0.31 )	\$ 1.32	\$ ( 1.91 )
<b>Weighted average number of shares outstanding:</b>				
Basic	39,421	39,242	39,353	39,155
Diluted	39,492	39,242	39,495	39,155

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

**PRA Group, Inc.**  
**Consolidated Statements of Comprehensive Income**  
**For the Three and Nine Months Ended September 30, 2024 and 2023**  
**(Amounts in thousands)**  
**(unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income/(loss)	\$ 28,922	\$ (8,151)	\$ 65,789	\$ (60,894)
Other comprehensive income/(loss), net of tax				
Foreign currency translation adjustments	52,979	(34,279)	(9,470)	(28,746)
Cash flow hedges	(8,503)	(7,660)	(6,988)	(6,772)
Debt securities available-for-sale	246	(26)	357	22
Other comprehensive income/(loss)	44,722	(41,965)	(16,101)	(35,496)
Total comprehensive income/(loss)	73,644	(50,116)	49,688	(96,390)
Less comprehensive income attributable to noncontrolling interests	3,301	1,436	6,263	17,668
Comprehensive income/(loss) attributable to PRA Group, Inc.	<u><u>\$ 70,343</u></u>	<u><u>\$ (51,552)</u></u>	<u><u>\$ 43,425</u></u>	<u><u>\$ (114,058)</u></u>

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

**PRA Group, Inc.**  
**Consolidated Statements of Changes in Equity**  
**For the Nine Months Ended September 30, 2024**  
**(Amounts in thousands)**  
**(unaudited)**

	Common Stock			Additional Paid-In Capital		Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interests	Total Equity
	Shares	Amount		In	Capital				
Balance as December 31, 2023	39,247	\$ 392	\$ 7,071	\$ 1,489,548	\$ (329,899)	\$ 72,264	\$ 1,239,376		
Components of comprehensive income, net of tax:									
Net income	—	—	—	3,475	—	—	8,278	11,753	
Foreign currency translation adjustments	—	—	—	—	—	(45,973)	(2,218)	(48,191)	
Cash flow hedges	—	—	—	—	—	2,808	—	2,808	
Debt securities available-for-sale	—	—	—	—	—	46	—	46	
Distributions to noncontrolling interests	—	—	—	—	—	—	(11,332)	(11,332)	
Vesting of restricted stock	98	1	(1)	—	—	—	—	—	—
Share-based compensation expense	—	—	3,327	—	—	—	—	—	3,327
Employee stock relinquished for payment of taxes	—	—	(1,469)	—	—	—	—	—	(1,469)
Balance as of March 31, 2024	39,345	\$ 393	\$ 8,928	\$ 1,493,023	\$ (373,018)	\$ 66,992	\$ 1,196,318		
Components of comprehensive income, net of tax:									
Net income	—	—	—	21,516	—	—	3,598	25,114	
Foreign currency translation adjustments	—	—	—	—	—	(7,563)	(6,695)	(14,258)	
Cash flow hedges	—	—	—	—	—	(1,293)	—	(1,293)	
Debt securities available-for-sale	—	—	—	—	—	65	—	65	
Distributions to noncontrolling interests	—	—	—	—	—	—	(6,080)	(6,080)	
Vesting of restricted stock	72	1	(1)	—	—	—	—	—	—
Share-based compensation expense	—	—	3,555	—	—	—	—	—	3,555
Employee stock relinquished for payment of taxes	—	—	(143)	—	—	—	—	—	(143)
Balance as of June 30, 2024	39,417	\$ 394	\$ 12,339	\$ 1,514,539	\$ (381,809)	\$ 57,815	\$ 1,203,278		
Components of comprehensive income, net of tax:									
Net income	—	—	—	27,154	—	—	1,768	28,922	
Foreign currency translation adjustments	—	—	—	—	—	51,446	1,533	52,979	
Cash flow hedges	—	—	—	—	—	(8,503)	—	(8,503)	
Debt securities available-for-sale	—	—	—	—	—	246	—	246	
Distributions to noncontrolling interests	—	—	—	—	—	—	(602)	(602)	
Contributions from noncontrolling interests	—	—	—	—	—	—	2,396	2,396	
Vesting of restricted stock	9	—	—	—	—	—	—	—	—
Share-based compensation expense	—	—	3,251	—	—	—	—	—	3,251
Employee stock relinquished for payment of taxes	—	—	(175)	—	—	—	—	—	(175)
Balance as of September 30, 2024	39,426	\$ 394	\$ 15,415	\$ 1,541,693	\$ (338,620)	\$ 62,910	\$ 1,281,792		

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

**PRA Group, Inc.**  
**Consolidated Statements of Changes in Equity**  
**For the Nine Months Ended September 30, 2023**  
**(Amounts in thousands)**  
**(unaudited)**

	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Noncontrolling Interests	Total Equity
	Shares	Amount				
Balance as of December 31, 2022	38,980	\$ 390	\$ 2,172	\$ 1,573,025	\$ ( 347,926 )	\$ 59,089
Components of comprehensive income, net of tax:						
Net income/(loss)	—	—	—	( 58,629 )	—	4,726
Foreign currency translation adjustments	—	—	—	—	( 4,101 )	2,551
Cash flow hedges	—	—	—	—	( 4,831 )	—
Debt securities available-for-sale	—	—	—	—	128	—
Vesting of restricted stock	190	2	( 2 )	—	—	—
Share-based compensation expense	—	—	3,799	—	—	3,799
Employee stock relinquished for payment of taxes	—	—	( 5,684 )	—	—	( 5,684 )
Balance as of March 31, 2023	<u>39,170</u>	<u>\$ 392</u>	<u>\$ 285</u>	<u>\$ 1,514,396</u>	<u>\$ ( 356,730 )</u>	<u>\$ 66,366</u>
Components of comprehensive income, net of tax:						
Net income/(loss)	—	—	—	( 3,804 )	—	4,964
Foreign currency translation adjustments	—	—	—	—	3,091	3,992
Cash flow hedges	—	—	—	—	5,719	—
Debt securities available-for-sale	—	—	—	—	( 80 )	—
Distributions to noncontrolling interests	—	—	—	—	—	( 1,173 )
Vesting of restricted stock	72	—	—	—	—	—
Share-based compensation expense	—	—	2,715	—	—	2,715
Employee stock relinquished for payment of taxes	—	—	( 459 )	—	—	( 459 )
Balance as of June 30, 2023	<u>39,242</u>	<u>\$ 392</u>	<u>\$ 2,541</u>	<u>\$ 1,510,592</u>	<u>\$ ( 348,000 )</u>	<u>\$ 74,149</u>
Components of comprehensive income, net of tax:						
Net income/(loss)	—	—	—	( 12,262 )	—	4,111
Foreign currency translation adjustments	—	—	—	—	( 31,603 )	( 2,676 )
Cash flow hedges	—	—	—	—	( 7,660 )	—
Debt securities available-for-sale	—	—	—	—	( 26 )	—
Distributions to noncontrolling interests	—	—	—	—	—	( 1,187 )
Vesting of restricted stock	1	—	—	—	—	—
Share-based compensation expense	—	—	1,629	—	—	1,629
Employee stock relinquished for payment of taxes	—	—	( 13 )	—	—	( 13 )
Balance as of September 30, 2023	<u>39,243</u>	<u>\$ 392</u>	<u>\$ 4,157</u>	<u>\$ 1,498,330</u>	<u>\$ ( 387,289 )</u>	<u>\$ 74,397</u>

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

**PRA Group, Inc.**  
**Consolidated Statements of Cash Flows**  
**For the Nine Months Ended September 30, 2024**  
**(Amounts in thousands)**  
**(unaudited)**

	<b>Nine Months Ended September 30,</b>	
	<b>2024</b>	<b>2023</b>
<b>Cash flows from operating activities:</b>		
Net income/(loss)	\$ 65,789	\$ ( 60,894 )
Adjustments to reconcile net income/(loss) to net cash used in operating activities:		
Share-based compensation	10,133	8,143
Depreciation, amortization and impairment	7,826	15,381
Amortization of debt discount and issuance costs	8,326	7,045
Changes in expected recoveries	( 185,608 )	( 6,380 )
Deferred income taxes	( 7,277 )	( 26,276 )
Net unrealized foreign currency transaction gain	( 16,593 )	( 31,783 )
Other	( 234 )	( 567 )
<b>Changes in operating assets and liabilities:</b>		
Other assets	( 201 )	1,111
Accrued expenses, accounts payable and other liabilities	( 22,092 )	( 5,793 )
Income taxes payable, net	2,407	( 18,259 )
<b>Net cash used in operating activities</b>	<b>( 137,524 )</b>	<b>( 118,272 )</b>
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment, net	( 2,881 )	( 2,306 )
Purchases of nonperforming loan portfolios	( 975,164 )	( 875,373 )
Recoveries applied to negative allowance	784,329	695,386
Purchases of investments	( 48,247 )	( 60,058 )
Proceeds from sales and maturities of investments	58,130	62,762
<b>Net cash used in investing activities</b>	<b>( 183,833 )</b>	<b>( 179,589 )</b>
<b>Cash flows from financing activities:</b>		
Proceeds from lines of credit	958,636	695,651
Principal payments on lines of credit	( 693,622 )	( 389,658 )
Principal payments on long-term debt	( 10,000 )	( 7,500 )
Proceeds from issuance of Senior Notes due 2030	400,000	—
Proceeds from issuance of Senior Notes due 2028	—	400,000
Retirement of Senior Notes due 2025	( 298,000 )	—
Retirement of Convertible Senior Notes due 2023	—	( 345,000 )
Repurchases of senior notes	—	( 3,657 )
Payments of origination costs and fees	( 5,926 )	( 5,323 )
Tax withholdings related to share-based payments	( 1,787 )	( 6,155 )
Distributions to noncontrolling interests	( 18,014 )	( 2,360 )
Contributions from noncontrolling interests	2,396	—
Net increase/(decrease) in interest-bearing deposits	13,390	( 7,747 )
<b>Net cash provided by financing activities</b>	<b>347,073</b>	<b>328,251</b>
Effect of exchange rates on cash	3,024	3,270
<b>Net increase in cash, cash equivalents and restricted cash</b>	<b>28,740</b>	<b>33,660</b>
<b>Cash, cash equivalents and restricted cash, beginning of period</b>	<b>113,692</b>	<b>84,758</b>
<b>Cash, cash equivalents and restricted cash, end of period</b>	<b>\$ 142,432</b>	<b>\$ 118,418</b>
<b>Supplemental disclosure of cash flow information:</b>		
Cash paid for interest	\$ 176,537	\$ 111,344
Cash paid for income taxes	15,460	28,479
<b>Reconciliation to Balance Sheet accounts:</b>		
Cash and cash equivalents	\$ 141,135	\$ 105,172
Restricted cash included in Other assets	1,297	13,246
<b>Cash, cash equivalents and restricted cash</b>	<b>\$ 142,432</b>	<b>\$ 118,418</b>

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

**PRA Group, Inc.**  
**Notes to Consolidated Financial Statements**

**1. Organization and Business:**

**Nature of operations:** As used herein, the terms "PRA Group," the "Company," or similar terms refer to PRA Group, Inc. and its subsidiaries.

PRA Group, Inc., a Delaware corporation, is a global financial and business services company with operations in the Americas, Europe and Australia. The Company's primary business is the purchase, collection and management of portfolios of nonperforming loans. The Company also provides fee-based services on class action claims recoveries in the United States ("U.S.").

**Basis of presentation:** The Consolidated Financial Statements of the Company are prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). The accompanying interim financial statements have been prepared in accordance with the instructions for Quarterly Reports on Form 10-Q, and therefore, do not include all information and Notes to the Consolidated Financial Statements necessary for a complete presentation of financial position, results of operations, comprehensive income/(loss) and cash flows in conformity with GAAP. In the opinion of management, all adjustments, consisting of normal and recurring items, necessary for the fair presentation of the Company's Consolidated Balance Sheets as of September 30, 2024, its Consolidated Income Statements and Statements of Comprehensive Income for the three and nine months ended September 30, 2024 and 2023, and its Consolidated Statements of Changes in Equity and Statements of Cash Flows for the nine months ended September 30, 2024 and 2023, have been included. The Consolidated Financial Statements include the accounts of PRA Group and other entities in which the Company has a controlling interest. All significant intercompany accounts and transactions have been eliminated.

These unaudited Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 (the "2023 Form 10-K"). For further discussion of the Company's significant accounting policies, refer to Note 1 to the Consolidated Financial Statements in the 2023 Form 10-K. There were no material changes to these policies during the three months ended September 30, 2024.

The preparation of the Consolidated Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect reported amounts and disclosures. Realized results could differ from those estimates and assumptions, and the Company's Consolidated Income Statements for the three and nine months ended September 30, 2024 may not be indicative of future results.

**Reclassification of prior year presentation:** In the Consolidated Statements of Cash Flows, certain prior period amounts have been reclassified for consistency with the current period presentation.

**2. Finance Receivables, net:**

Finance receivables, net consisted of the following as of September 30, 2024 and December 31, 2023 (amounts in thousands):

	<b>September 30, 2024</b>	<b>December 31, 2023</b>
Amortized cost	\$ —	\$ —
Negative allowance for expected recoveries	4,064,467	3,656,598
<b>Balance at end of period</b>	<b>\$ 4,064,467</b>	<b>\$ 3,656,598</b>

**PRA Group, Inc.**  
**Notes to Consolidated Financial Statements**

Changes in the negative allowance for expected recoveries by portfolio segment for the three and nine months ended September 30, 2024 and 2023 were as follows (amounts in thousands):

	Three Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Balance at beginning of period	\$ 3,450,721	\$ 369,465	\$ 3,820,186	\$ 3,086,405	\$ 338,143	\$ 3,424,548
Initial negative allowance for expected recoveries - portfolio acquisitions <sup>(1)</sup>	335,120	14,858	349,978	248,181	63,002	311,183
Recoveries applied to negative allowance <sup>(2)</sup>	( 222,960 )	( 40,429 )	( 263,389 )	( 189,710 )	( 41,709 )	( 231,419 )
Changes in expected recoveries <sup>(3)</sup>	55,992	4,622	60,614	15,894	6,262	22,156
Foreign currency translation adjustment	\$ 87,496	\$ 9,582	\$ 97,078	\$ ( 58,878 )	\$ ( 6,786 )	\$ ( 65,664 )
Balance at end of period	<u>\$ 3,706,369</u>	<u>\$ 358,098</u>	<u>\$ 4,064,467</u>	<u>\$ 3,101,892</u>	<u>\$ 358,912</u>	<u>\$ 3,460,804</u>

	Nine Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Balance at beginning of period	\$ 3,295,214	\$ 361,384	\$ 3,656,598	\$ 2,936,207	\$ 358,801	\$ 3,295,008
Initial negative allowance for expected recoveries - portfolio acquisitions <sup>(1)</sup>	880,529	94,635	975,164	763,776	105,391	869,167
Recoveries applied to negative allowance <sup>(2)</sup>	( 664,423 )	( 119,906 )	( 784,329 )	( 574,993 )	( 120,392 )	( 695,385 )
Changes in expected recoveries <sup>(3)</sup>	171,303	14,305	185,608	( 7,436 )	13,816	6,380
Foreign currency translation adjustment	\$ 23,746	\$ 7,680	\$ 31,426	\$ ( 15,662 )	\$ 1,296	\$ ( 14,366 )
Balance at end of period	<u>\$ 3,706,369</u>	<u>\$ 358,098</u>	<u>\$ 4,064,467</u>	<u>\$ 3,101,892</u>	<u>\$ 358,912</u>	<u>\$ 3,460,804</u>

<sup>(1)</sup> Initial negative allowance for expected recoveries - portfolio acquisitions

Portfolio acquisitions for the three and nine months ended September 30, 2024 and 2023 were as follows (amounts in thousands):

	Three Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Face value	\$ 3,739,494	\$ 75,859	\$ 3,815,353	\$ 1,992,448	\$ 382,363	\$ 2,374,811
Noncredit discount	( 333,122 )	( 7,837 )	( 340,959 )	( 209,131 )	( 23,837 )	( 232,968 )
Allowance for credit losses at acquisition	( 3,071,252 )	( 53,164 )	( 3,124,416 )	( 1,535,136 )	( 295,524 )	( 1,830,660 )
Purchase price	<u>\$ 335,120</u>	<u>\$ 14,858</u>	<u>\$ 349,978</u>	<u>\$ 248,181</u>	<u>\$ 63,002</u>	<u>\$ 311,183</u>

	Nine Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Face value	\$ 7,850,273	\$ 469,492	\$ 8,319,765	\$ 5,717,674	\$ 579,113	\$ 6,296,787
Noncredit discount	( 881,441 )	( 44,465 )	( 925,906 )	( 600,174 )	( 38,621 )	( 638,795 )
Allowance for credit losses at acquisition	( 6,088,303 )	( 330,392 )	( 6,418,695 )	( 4,353,724 )	( 435,101 )	( 4,788,825 )
Purchase price	<u>\$ 880,529</u>	<u>\$ 94,635</u>	<u>\$ 975,164</u>	<u>\$ 763,776</u>	<u>\$ 105,391</u>	<u>\$ 869,167</u>

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The initial negative allowance recorded on portfolio acquisitions for the three and nine months ended September 30, 2024 and 2023 was as follows (amounts in thousands):

	Three Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Allowance for credit losses at acquisition	\$ (3,071,252)	\$ (53,164)	\$ (3,124,416)	\$ (1,535,136)	\$ (295,524)	\$ (1,830,660)
Writeoffs, net	3,071,252	53,164	3,124,416	1,535,136	295,524	1,830,660
Expected recoveries	335,120	14,858	349,978	248,181	63,002	311,183
Initial negative allowance for expected recoveries	<u>\$ 335,120</u>	<u>\$ 14,858</u>	<u>\$ 349,978</u>	<u>\$ 248,181</u>	<u>\$ 63,002</u>	<u>\$ 311,183</u>

	Nine Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Allowance for credit losses at acquisition	\$ (6,088,303)	\$ (330,392)	\$ (6,418,695)	\$ (4,353,724)	\$ (435,101)	\$ (4,788,825)
Writeoffs, net	6,088,303	330,392	6,418,695	4,353,724	435,101	4,788,825
Expected recoveries	880,529	94,635	975,164	763,776	105,391	869,167
Initial negative allowance for expected recoveries	<u>\$ 880,529</u>	<u>\$ 94,635</u>	<u>\$ 975,164</u>	<u>\$ 763,776</u>	<u>\$ 105,391</u>	<u>\$ 869,167</u>

**(2) Recoveries applied to negative allowance**

Recoveries applied to the negative allowance for the three and nine months ended September 30, 2024 and 2023 were as follows (amounts in thousands):

	Three Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Recoveries <sup>(a)</sup>	\$ 426,574	\$ 52,937	\$ 479,511	\$ 369,385	\$ 51,994	\$ 421,379
Less - amounts reclassified to portfolio income	203,614	12,508	216,122	179,675	10,285	189,960
Recoveries applied to negative allowance	<u>\$ 222,960</u>	<u>\$ 40,429</u>	<u>\$ 263,389</u>	<u>\$ 189,710</u>	<u>\$ 41,709</u>	<u>\$ 231,419</u>

	Nine Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Recoveries <sup>(a)</sup>	\$ 1,256,546	\$ 155,251	\$ 1,411,797	\$ 1,106,799	\$ 151,078	\$ 1,257,877
Less - amounts reclassified to portfolio income	592,123	35,345	627,468	531,806	30,686	562,492
Recoveries applied to negative allowance	<u>\$ 664,423</u>	<u>\$ 119,906</u>	<u>\$ 784,329</u>	<u>\$ 574,993</u>	<u>\$ 120,392</u>	<u>\$ 695,385</u>

(a) Recoveries include cash collections, buybacks and other cash-based adjustments.

**(3) Changes in expected recoveries**

The Company develops its estimates of expected recoveries by applying discounted cash flow methodologies to its estimated remaining collections and recognizes income over the estimated life of the pool at the constant effective interest rate of the pool. For additional information about these methodologies, refer to Note 1 to the Consolidated Financial Statements in the 2023 Form 10-K.

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Changes in expected recoveries for the three months ended September 30, 2024 and 2023 were as follows (amounts in thousands):

	Three Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Recoveries received in excess of forecast	\$ 29,133	\$ 5,025	\$ 34,158	\$ 11,660	\$ 6,430	\$ 18,090
Changes in expected future recoveries	26,859	(403)	26,456	4,234	(168)	4,066
Changes in expected recoveries	<u>\$ 55,992</u>	<u>\$ 4,622</u>	<u>\$ 60,614</u>	<u>\$ 15,894</u>	<u>\$ 6,262</u>	<u>\$ 22,156</u>

Changes in expected recoveries for the three months ended September 30, 2024 were \$ 60.6 million, which included \$ 34.2 million in recoveries received in excess of forecast (cash collections overperformance), due primarily to collections performance in the U.S. and Europe. Changes in expected future recoveries of \$ 26.5 million mainly reflect the Company's assessment of the 2013 to 2020 U.S. Core pools and a number of pools in Europe, which resulted in increases to the expected cash flows considering that recent performance of those pools is expected to continue.

Changes in expected recoveries for the three months ended September 30, 2023 were a net positive \$ 22.2 million. This included \$ 18.1 million in recoveries received in excess of forecast (cash collections overperformance) and a \$ 4.1 million positive adjustment to changes in expected future recoveries. The \$ 18.1 million in recoveries received in excess of forecast reflected overperformance in Europe and the Americas.

Changes in expected recoveries for the nine months ended September 30, 2024 and 2023 were as follows (amounts in thousands):

	Nine Months Ended September 30,					
	2024			2023		
	Core	Insolvency	Total	Core	Insolvency	Total
Recoveries received in excess of forecast	\$ 109,881	\$ 14,375	\$ 124,256	\$ 33,483	\$ 13,793	\$ 47,276
Changes in expected future recoveries	61,422	(70)	61,352	(40,919)	23	(40,896)
Changes in expected recoveries	<u>\$ 171,303</u>	<u>\$ 14,305</u>	<u>\$ 185,608</u>	<u>\$ (7,436)</u>	<u>\$ 13,816</u>	<u>\$ 6,380</u>

Changes in expected recoveries for the nine months ended September 30, 2024 were \$ 185.6 million, which included \$ 124.3 million in recoveries received in excess of forecast, due primarily to collections performance in the U.S. and Europe. Changes in expected future recoveries of \$ 61.4 million mainly reflect the Company's assessment of the 2013 to 2020 U.S. Core pools and a number of pools in Europe, which resulted in increases to the expected cash flows considering that recent performance of those pools is expected to continue.

Changes in expected recoveries for the nine months ended September 30, 2023 were a net positive \$ 6.4 million. This included \$ 47.3 million in recoveries received in excess of forecast (cash collections overperformance), primarily due to continued strong performance in Europe and South America, and a \$ 40.9 million negative adjustment to changes in expected future recoveries. The changes in expected future recoveries reflected the Company's assessment of certain pools, which resulted in a reduction of expected cash flows due largely to collections performance in the U.S.

**3. Investments:**

Investments consisted of the following as of September 30, 2024 and December 31, 2023 (amounts in thousands):

	September 30, 2024		December 31, 2023	
	Debt securities	Equity securities	Debt securities	Equity securities
Debt securities				
Available-for-sale	\$ 50,605		\$ 59,470	
Equity securities				
Private equity funds	1,831		2,451	
Equity method investment	8,886		10,483	
Total investments	<u>\$ 61,322</u>		<u>\$ 72,404</u>	

*Debt Securities*

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**Government securities:** As of September 30, 2024, the Company's available-for-sale debt securities consisted of Swedish treasury securities maturing within one year. As of September 30, 2024 and December 31, 2023, the amortized cost and fair value of these investments were as follows (amounts in thousands):

	September 30, 2024		
	Amortized Cost	Gross Unrealized Gains	Aggregate Fair Value
Available-for-sale			
Government securities	\$ 50,293	\$ 312	\$ 50,605
December 31, 2023			
	Amortized Cost	Gross Unrealized Gains	Aggregate Fair Value
	\$ 59,404	\$ 66	\$ 59,470

*Equity Method Investment*

The Company has an 11.7 % interest in RC B Investimentos S.A. ("RCB"), a servicing platform for nonperforming loans in Brazil, accounted for under the equity method .

**4. Goodwill:**

The Company performs an annual review of goodwill as of October 1 of each year, or more frequently if indicators of impairment exist, with the most recent annual review performed as of October 1, 2023. The Company performed a quarterly assessment by evaluating whether any triggering events had occurred as of September 30, 2024, which included considering current market conditions, and determined that goodwill was not more-likely-than-not impaired. Changes in goodwill for the three and nine months ended September 30, 2024 and 2023, were as follows (amounts in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Balance as of beginning of period	\$ 415,646	\$ 414,905	\$ 431,564	\$ 435,921
Foreign currency translation	7,365	( 2,392 )	( 8,553 )	( 23,408 )
Balance as of end of period	<u><u>\$ 423,011</u></u>	<u><u>\$ 412,513</u></u>	<u><u>\$ 423,011</u></u>	<u><u>\$ 412,513</u></u>

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**5. Borrowings:**

Borrowings consisted of the following as of September 30, 2024 and December 31, 2023 (amounts in thousands):

	<b>September 30, 2024</b>	<b>December 31, 2023</b>
North American revolving credit facility <sup>(1)</sup>	\$ 683,890	\$ 396,303
United Kingdom revolving credit facility <sup>(2)</sup>	508,060	502,847
European revolving credit facility <sup>(3)</sup>	537,172	538,565
North American term loan <sup>(4)</sup>	432,500	442,500
Credit facility borrowings	<u>2,161,622</u>	<u>1,880,215</u>
Senior Notes due 2025 (the "2025 Notes")	—	298,000
Senior Notes due 2028 (the "2028 Notes")	398,000	398,000
Senior Notes due 2029 (the "2029 Notes")	350,000	350,000
Senior Notes due 2030 (the "2030 Notes")	400,000	—
Senior notes	<u>1,148,000</u>	<u>1,046,000</u>
Credit facility borrowings and senior notes	<u>3,309,622</u>	<u>2,926,215</u>
Debt discount and issuance costs	<u>( 13,450 )</u>	<u>( 11,945 )</u>
<b>Borrowings</b>	<b>\$ 3,296,172</b>	<b>\$ 2,914,270</b>

(1) Revolving credit facility under the Company's North American Revolving Credit and Term Loan (the "North American Credit Agreement"), which included an aggregate principal amount of \$ 1.5 billion (subject to compliance with a borrowing base and applicable debt covenants), consisting of (i) a fully-funded \$ 432.5 million term loan (the "Term Loan"), (ii) a \$ 1.0 billion domestic revolving credit facility, and (iii) a \$ 75.0 million Canadian revolving credit facility, maturing on July 30, 2026. The North American Credit Agreement was amended and extended on October 28, 2024 (refer to [Note 13](#) for additional details).

(2) Revolving credit facility under the Company's United Kingdom ("UK") Credit Agreement (the "UK Credit Agreement"), which consisted of an \$ 800.0 million revolving credit facility (subject to a borrowing base) and an accordion feature for up to \$ 200.0 million in additional commitments, subject to certain conditions, maturing on July 30, 2026. The UK Credit Agreement was amended and extended on October 30, 2024 (refer to [Note 13](#) for additional details).

(3) Revolving credit facility under the Company's European Credit Agreement (the "European Credit Agreement"), providing revolving borrowings for an aggregate amount of approximately € 730.0 million (subject to the borrowing base and applicable debt covenants) and an accordion feature for up to € 500.0 million, subject to certain conditions, maturing on November 23, 2027. As of September 30, 2024, after an increase in limit during the quarter ended March 31, 2024, interest bearing deposits in AK Nordic AB cannot exceed SEK 2.2 billion. The European Credit Agreement was amended on October 28, 2024 (refer to [Note 13](#) for additional details).

(4) Term Loan under the North American Credit Agreement.

During the quarter ended June 30, 2024, the Company repaid \$ 395.9 million aggregate principal amount of outstanding borrowings under the North American revolving credit facility with net proceeds obtained from issuance of the 2030 Notes. On September 3, 2024, using funds obtained primarily from the North American revolving credit facility, the Company repaid the 2025 Notes in full by redeeming \$ 298.0 million in aggregate principal amount of the 2025 Notes at par value.

For additional details about the North American Credit Agreement, UK Credit Agreement, European Credit Agreement and the Company's senior notes, refer to Note 7 to the Consolidated Financial Statements in the 2023 Form 10-K and description of the 2030 Notes below.

The Company was in compliance with the covenants contained in its financing arrangements as of September 30, 2024.

**2030 Notes**

On May 20, 2024, the Company completed the private offering of \$ 400.0 million in aggregate principal amount of its 8.875 % Senior Notes due January 31, 2030. The 2030 Notes were issued pursuant to an Indenture dated May 20, 2024 (the "2024 Indenture"), between the Company and Regions Bank, as trustee. The 2024 Indenture contains customary terms and covenants, including certain events of default after which the 2030 Notes may be due and payable immediately. The 2030 Notes are senior unsecured obligations of the Company and are guaranteed on a senior unsecured basis by all of the Company's existing and future domestic restricted subsidiaries that guarantee the North American Credit Agreement, subject to certain exceptions. Interest on the 2030 Notes is payable semi-annually, in arrears, on January 31 and July 31 of each year.

Before June 1, 2026, the Company may redeem the 2030 Notes, in whole or in part, at a price equal to 100 % of the aggregate principal amount of the 2030 Notes being redeemed, plus the applicable "make whole" premium. On or before June 1, 2026, the Company may redeem up to 40 % of the aggregate principal amount of the 2030 Notes at a redemption price of 108.875 % plus accrued and unpaid interest with the net cash proceeds of a public offering of common stock of the Company.

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provided, that at least 60 % in aggregate principal amount of the 2030 Notes remains outstanding immediately after the occurrence of such redemption and that such redemption will occur within 90 days of the date of the closing of such public offering.

In addition, on or after June 1, 2026, the Company may redeem the 2030 Notes, in whole or in part, at a price equal to 104.438 % of the aggregate principal amount of the 2030 Notes being redeemed. The applicable redemption price changes if redeemed during the 12 months beginning June 1 of each year to 102.219 % for 2027 and then 100 % for 2028 and thereafter.

In the event of a change of control, each holder will have the right to require the Company to repurchase all or any part of such holder's 2030 Notes at an offer price equal to 101 % of the aggregate principal amount plus accrued and unpaid interest. If the Company sells assets under certain circumstances and does not use the proceeds for specified purposes, the Company will be required to make an offer to repurchase the 2030 Notes at 100 % of their principal amount plus accrued and unpaid interest.

**6. Derivatives:**

The Company periodically enters into derivative financial instruments; typically interest rate swaps and foreign currency contracts, to reduce its exposure to fluctuations in interest rates on variable-rate debt and foreign currency exchange rates. Derivative financial instruments are recognized at fair value in the Company's Consolidated Balance Sheets. For further discussion of the Company's use of derivative instruments, refer to Note 8 to the Consolidated Financial Statements in the 2023 Form 10-K. The following table summarizes the fair value of derivative financial instruments as of September 30, 2024 and December 31, 2023 (amounts in thousands):

	September 30, 2024		December 31, 2023	
	Balance Sheet Account	Fair Value	Balance Sheet Account	Fair Value
<b>Derivatives designated as hedging instruments:</b>				
Interest rate contracts	Other assets	\$ 9,856	Other assets	\$ 21,770
Interest rate contracts	Other liabilities	8,956	Other liabilities	11,627
<b>Derivatives not designated as hedging instruments:</b>				
Foreign currency contracts	Other assets	923	Other assets	1,007
Foreign currency contracts	Other liabilities	345	Other liabilities	8,776

**Derivatives Designated as Hedging Instruments:**

Changes in the fair value of derivative contracts designated as cash flow hedging instruments are recognized in other comprehensive income ("OCI"). As of September 30, 2024 and December 31, 2023, the notional amount of interest rate contracts designated as cash flow hedging instruments was \$ 827.9 million and \$ 872.3 million, respectively. Derivatives designated as cash flow hedging instruments remained highly effective as of September 30, 2024, and have remaining terms from three months to four years. As of September 30, 2024, the Company estimates that \$ 5.7 million of net derivative gains included in OCI will be reclassified into earnings within the next 12 months.

The following tables summarize the effects of derivatives designated as cash flow hedging instruments for the three and nine months ended September 30, 2024 and 2023 (amounts in thousands):

Hedging instrument	Gain/(loss) recognized in OCI, net of tax			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Interest rate contracts	\$ ( 4,321 )	\$ ( 2,712 )	\$ 5,609	\$ 7,430
<b>Gain reclassified from OCI into income</b>				
Income statement account	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Interest expense, net	\$ 5,568	\$ 6,498	\$ 16,774	\$ 18,666

During the three months ended September 30, 2024, the Company discontinued the optional expedites previously elected in accordance with ASU 2021-01, "Reference Rate Reform (Topic 848): Overall" ("ASU 2021-01"), and ASU 2022-06, "Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848" ("ASU 2022-06").

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*Derivatives Not Designated as Hedging Instruments:*

The Company enters into foreign currency contracts to economically hedge foreign currency remeasurement exposure related to certain balances denominated in currencies other than the functional currency of the Company or its international subsidiaries. Changes in fair value of derivative contracts not designated as hedging instruments are recognized in earnings. As of September 30, 2024 and December 31, 2023, the notional amount of foreign currency contracts was \$ 316.0 million and \$ 368.5 million, respectively.

The following table summarizes the effects of derivatives not designated as hedging instruments for the three and nine months ended September 30, 2024 and 2023 (amounts in thousands):

Derivatives not designated as hedging instruments	Income statement account	Gain/(loss) recognized in income			
		Three Months Ended September 30,		Nine Months Ended September 30,	
		2024	2023	2024	2023
Foreign currency contracts	Foreign exchange gain/(loss), net	\$ (8,718)	\$ 8,137	\$ (7,893)	\$ (7,149)
Foreign currency contracts	Interest expense, net	200	204	509	1,357

**7. Fair Value:**

As defined by ASC Topic 820, "Fair Value Measurement and Disclosures" ("ASC 820"), fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 requires the consideration of different input levels in the determination of fair value, as follows:

- Level 1: Quoted prices in active markets for identical assets and liabilities.
- Level 2: Observable inputs other than Level 1 quoted prices, such as quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3: Unobservable inputs that are supported by little or no market activity. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

*Financial Instruments Not Carried at Fair Value*

As of September 30, 2024 and December 31, 2023, the carrying amounts and estimated fair values of financial instruments not carried at fair value were as follows (amounts in thousands):

	September 30, 2024		December 31, 2023	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 141,135	\$ 141,135	\$ 112,528	\$ 112,528
Finance receivables, net	4,064,467	3,512,160	3,656,598	3,167,798
<b>Financial liabilities:</b>				
Interest-bearing deposits	128,594	128,594	115,589	115,589
Revolving lines of credit	1,729,122	1,729,122	1,437,715	1,437,715
Term Loan <sup>(1)</sup>	432,500	432,500	442,500	442,500
Senior notes <sup>(1)</sup>	1,148,000	1,152,894	1,046,000	964,907

(1) Carrying amounts and estimated fair values do not include debt issuance costs.

The Company uses the following methods and assumptions to estimate the fair value of the above financial instruments:

**Cash equivalents:** Carrying amount approximates fair value due to the short-term nature of the instruments and the observable quoted prices for identical assets in active markets. Accordingly, the Company uses Level 1 inputs.

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**Finance receivables, net:** The Company estimates the fair value of these receivables using proprietary pricing models that the Company utilizes to make portfolio acquisition decisions. Accordingly, the Company's fair value estimates use Level 3 inputs as there is little observable market data available and management is required to use significant judgment in its estimates.

**Interest-bearing deposits:** Carrying amount approximates fair value due to the short-term nature of the deposits and the observable quoted prices for similar instruments in active markets. Accordingly, the Company uses Level 2 inputs for its fair value estimates.

**Revolving lines of credit:** Carrying amount approximates fair value due to the short-term nature of the interest rate periods and the observable quoted prices for similar instruments in active markets. Accordingly, the Company uses Level 2 inputs for its fair value estimate.

**Term loan:** Carrying amount approximates fair value due to the short-term nature of the interest rate periods and the observable quoted prices for similar instruments in active markets. Accordingly, the Company uses Level 2 inputs for its fair value estimate.

**Senior Notes:** Fair value estimates for the Company's senior notes incorporate quoted market prices obtained from secondary market broker quotes, which were derived from a variety of inputs, including client orders, information from their pricing vendors, modeling software and actual trading prices when they occur. Accordingly, the Company uses Level 2 inputs for its fair value estimates.

*Financial Instruments Carried at Fair Value*

As of September 30, 2024 and December 31, 2023, financial instruments measured at fair value on a recurring basis were as follows (amounts in thousands):

	Fair Value Measurements as of September 30, 2024			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Government securities	\$ 50,605	\$ —	\$ —	\$ 50,605
Derivative contracts (recorded in Other assets)	—	10,779	—	10,779
<b>Liabilities:</b>				
Derivative contracts (recorded in Other liabilities)	—	9,301	—	9,301

	Fair Value Measurements as of December 31, 2023			
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Government securities	\$ 59,470	\$ —	\$ —	\$ 59,470
Derivative contracts (recorded in Other assets)	—	22,777	—	22,777
<b>Liabilities:</b>				
Derivative contracts (recorded in Other liabilities)	—	20,403	—	20,403

The Company uses the following methods and assumptions to estimate the fair value of the above financial instruments:

**Government securities:** Fair value of the Company's investments in government securities is estimated using quoted market prices. Accordingly, the Company uses Level 1 inputs.

**Derivative contracts:** Fair value of derivative contracts is estimated using industry standard valuation models. These models project future cash flows and discount the future amounts to present value using market-based observable inputs, including interest rate curves and other factors. Accordingly, the Company uses Level 2 inputs for its fair value estimates.

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**8. Accumulated Other Comprehensive Loss:**

Reclassifications out of Accumulated other comprehensive loss for the three and nine months ended September 30, 2024 and 2023, were as follows (amounts in thousands):

Gain on cash flow hedges	Income Statement account	Three Months Ended September 30,		Nine Months Ended September 30,	
		2024	2023	2024	2023
Interest rate swaps	Interest expense, net	\$ 5,568	\$ 6,498	\$ 16,774	\$ 18,666
Income tax effect of item above <sup>(1)</sup>	Income tax expense/(benefit)	( 1,387 )	( 1,550 )	( 4,177 )	( 4,464 )
Total gain on cash flow hedges		\$ 4,181	\$ 4,948	\$ 12,597	\$ 14,202

(1) Income tax effects are released from Accumulated other comprehensive loss contemporaneously with the related gross pretax amount.

Changes in Accumulated other comprehensive loss by component, after tax, for the three and nine months ended September 30, 2024 and 2023, were as follows (amounts in thousands):

	Three Months Ended September 30,							
	2024				2023			
	Debt Securities		Cash		Currency		Accumulated	
	Available-for-sale	Flow Hedges	Available-for-sale	Flow Hedges	Translation	Adjustments	Other Comp. Loss <sup>(1)</sup>	Translation
Balance as of beginning of period	\$ 176	\$ 8,112	\$ ( 390,097 )	\$ ( 381,809 )	\$ ( 189 )	\$ 28,692	\$ ( 376,503 )	\$ ( 348,000 )
Other comprehensive gain/(loss) before reclassifications	246	( 4,322 )	51,446	47,370	( 26 )	( 2,712 )	( 31,603 )	( 34,341 )
Reclassifications, net	—	( 4,181 )	—	( 4,181 )	—	( 4,948 )	—	( 4,948 )
Net current period other comprehensive gain/(loss)	246	( 8,503 )	51,446	43,189	( 26 )	( 7,660 )	( 31,603 )	( 39,289 )
Balance as of end of period	\$ 422	\$ ( 391 )	\$ ( 338,651 )	\$ ( 338,620 )	\$ ( 215 )	\$ 21,032	\$ ( 408,106 )	\$ ( 387,289 )

(1) Net of deferred taxes for unrealized (gains)/losses from cash flow hedges of \$ 2.8 million and \$ 2.5 million for the three months ended September 30, 2024 and 2023, respectively.

	Nine Months Ended September 30,							
	2024				2023			
	Debt Securities		Cash		Currency		Accumulated	
	Available-for-sale	Flow Hedges	Available-for-sale	Flow Hedges	Translation	Adjustments	Other Comp. Loss <sup>(1)</sup>	Translation
Balance at beginning of period	\$ 65	\$ 6,597	\$ ( 336,561 )	\$ ( 329,899 )	\$ ( 237 )	\$ 27,804	\$ ( 375,493 )	\$ ( 347,926 )
Other comprehensive gain/(loss) before reclassifications	357	5,609	( 2,090 )	3,876	22	7,430	( 32,613 )	( 25,161 )
Reclassifications, net	—	( 12,597 )	—	( 12,597 )	—	( 14,202 )	—	( 14,202 )
Net current period other comprehensive gain/(loss)	357	( 6,988 )	( 2,090 )	( 8,721 )	22	( 6,772 )	( 32,613 )	( 39,363 )
Balance at end of period	\$ 422	\$ ( 391 )	\$ ( 338,651 )	\$ ( 338,620 )	\$ ( 215 )	\$ 21,032	\$ ( 408,106 )	\$ ( 387,289 )

(1) Net of deferred taxes for unrealized gains from cash flow hedges \$ 0.1 million and \$( 7.0 ) million for the nine months ended September 30, 2024 and 2023, respectively.

**PRA Group, Inc.**  
**Notes to Consolidated Financial Statements**

**9. Earnings per Share:**

Basic earnings per share ("EPS") are computed by dividing net income available to common stockholders of PRA Group, Inc. by weighted average common shares outstanding. Diluted EPS are computed using the same components as basic EPS, with the denominator adjusted for nonvested share awards, if dilutive. Share-based awards that are contingent upon the attainment of performance goals are included in the computation of diluted EPS if the effect is dilutive. The dilutive effect of nonvested shares is computed using the treasury stock method, which assumes any proceeds that could be obtained upon the vesting of nonvested shares would be used to purchase common shares at the average market price for the period.

The following tables provide a reconciliation between the computation of basic and diluted EPS for the three and nine months ended September 30, 2024 and 2023 (amounts in thousands, except per share amounts):

Three Months Ended September 30,							
2024			2023				
	Net Income Attributable to PRA Group, Inc.	Weighted Average Common Shares	EPS		Net Loss Attributable to PRA Group, Inc.	Weighted Average Common Shares	EPS
Basic EPS	\$ 27,154	39,421	\$ 0.69		\$ ( 12,262 )	39,242	\$ ( 0.31 )
Dilutive effect of nonvested share awards		71	—			—	—
Diluted EPS	<u><u>\$ 27,154</u></u>	<u><u>39,492</u></u>	<u><u>\$ 0.69</u></u>		<u><u>\$ ( 12,262 )</u></u>	<u><u>39,242</u></u>	<u><u>\$ ( 0.31 )</u></u>

Nine Months Ended September 30,							
2024			2023				
	Net Income Attributable to PRA Group, Inc.	Weighted Average Common Shares	EPS		Net Loss Attributable to PRA Group, Inc.	Weighted Average Common Shares	EPS
Basic EPS	\$ 52,145	39,353	\$ 1.33		\$ ( 74,695 )	39,155	\$ ( 1.91 )
Dilutive effect of nonvested share awards		142	( 0.01 )			—	—
Diluted EPS	<u><u>\$ 52,145</u></u>	<u><u>39,495</u></u>	<u><u>\$ 1.32</u></u>		<u><u>\$ ( 74,695 )</u></u>	<u><u>39,155</u></u>	<u><u>\$ ( 1.91 )</u></u>

**10. Income Taxes:**

The Company's effective tax rate for the three and nine months ended September 30, 2024 and 2023 was as follows (amounts in thousands):

Three Months Ended September 30,				Nine Months Ended September 30,			
		2024	2023			2024	2023
Income/(loss) before income taxes	\$ 28,250	\$ ( 6,363 )		\$ 76,205	\$ ( 76,211 )		
Income tax expense/(benefit)	( 672 )	\$ 1,788		10,416	\$ ( 15,317 )		
Effective tax rate	( 2.4 )%	( 28.1 )%		13.7 %	20.1 %		

During the three and nine months ended September 30, 2024, the relationship between Income/(loss) before income taxes and Income tax expense/(benefit) was impacted by a \$ 7.7 million reduction in tax expense due to the reversal of a valuation allowance associated with the resolution of a tax matter in Europe.

We are subject to income taxes in the U.S. and a number of international jurisdictions. These tax laws are complex and are subject to different interpretations by the taxpayer and the relevant government taxing authorities. As of September 30, 2024, the tax years subject to examination by the major federal, state and international taxing jurisdictions are 2014 and subsequent years. The Company has received tax assessments from the Norwegian Tax Administration related to certain intercompany transactions that took place during the 2014 and 2015 tax years. The Company is evaluating these assessments and plans to appeal them; however, it could take a number of years to reach a resolution.

**11. Commitments and Contingencies:**

*Forward Flow Agreements:*

The Company enters into forward flow agreements for the purchase of nonperforming loans. These agreements typically have terms ranging from three to 12 months, or they can be open-ended, and establish purchase prices and specific criteria for

the accounts to be purchased. Some of the agreements establish a volume reference for the contract term in the form of a target or maximum, however, very few agreements establish a minimum contractual obligation, and many of the contracts contain early termination provisions allowing either party to cancel the agreements in accordance with a specified notice period. The amounts purchased are also dependent on actual delivery by the sellers, and while purchases under these agreements comprise a significant portion of the Company's overall purchases, as of September 30, 2024, the estimated minimum contractual purchase obligation under forward flow agreements was not significant.

***Litigation and Regulatory Matters:***

The Company and its subsidiaries are from time-to-time subject to a variety of legal and regulatory claims, inquiries and proceedings and regulatory matters, most of which are incidental to the ordinary course of its business. The Company initiates lawsuits against customers and is occasionally countersued by them in such actions. Also, customers, either individually, as members of a class action, or through a governmental entity on behalf of customers, may initiate litigation against the Company in which they allege that the Company has violated a law in the process of collecting on an account. From time-to-time, other types of lawsuits are brought against the Company. Additionally, the Company receives subpoenas and other requests or demands for information from regulators or governmental authorities who are investigating the Company's debt collection activities.

The Company accrues for potential liability arising from legal proceedings and regulatory matters when it is probable that such liability has been incurred and the amount of the loss can be reasonably estimated. This determination is based upon currently available information for those proceedings in which the Company is involved, taking into account the Company's best estimate of such losses for those cases for which such estimates can be made. The Company's estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the number of unresolved issues in many of the proceedings (including issues regarding class certification and the scope of many of the claims), and the related uncertainty of the potential outcomes of these proceedings. In making determinations of the likely outcome of pending litigation, the Company considers many factors, including, but not limited to, the nature of the claim, the Company's experience with similar types of claims, the jurisdiction in which the matter is filed, input from outside legal counsel, the likelihood of resolving the matter through alternative mechanisms, the matter's current status and the damages sought or demands made. Accordingly, the Company's estimate will change from time to time, and actual losses could exceed the current estimate.

In certain legal proceedings, the Company may have recourse to insurance or third-party contractual indemnities to cover all or portions of its litigation expenses, judgments, or settlements. Loss estimates and accruals for potential liability related to legal proceedings are typically exclusive of potential recoveries, if any, under the Company's insurance policies or third-party indemnities.

The Company believes that the estimate of the aggregate range of reasonably possible losses in excess of the amount accrued for its legal proceedings outstanding as of September 30, 2024, where the range of loss can be estimated, was not material. As of September 30, 2024, there were no material developments in the legal proceedings included in Note 14 to the Consolidated Financial Statements in the 2023 Form 10-K, and there were no new material legal proceedings during the three months ended September 30, 2024.

**12. Recently Issued Accounting Standards:**

*Recently issued accounting standards not yet adopted:*

In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" ("ASU 2023-07"), which, among other updates, requires enhanced disclosures about significant segment expenses regularly provided to the chief operating decision maker, as well as the aggregate amount of other segment items included in the reported measure of segment profit or loss. ASU 2023-07 is effective for fiscal years beginning after December 15, 2023, and for interim periods within fiscal years beginning after December 15, 2024, and requires retrospective adoption. Early adoption is permitted.

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" ("ASU 2023-09"), which requires enhanced annual disclosures with respect to the rate reconciliation and income taxes paid information. ASU 2023-09 is effective for fiscal years beginning after December 15, 2024, and may be adopted on a prospective or retrospective basis. Early adoption is permitted.

The Company is in the process of evaluating both ASU 2023-07 and ASU 2023-09 to determine the impacts on its disclosures.

**13. Subsequent Events:**

*North American Credit Agreement*

On October 28, 2024, the Company entered into the Second Amended and Restated Credit Agreement (the "Second A&R North American Credit Agreement") that modified the North American Credit Agreement to, among other things, extend the maturity date from July 30, 2026 to October 28, 2029 and increase the aggregate revolving and Term Loan commitments by \$ 40.1 million from \$ 1.508 billion to \$ 1.548 billion. The U.S. domestic revolving credit facility was reduced from \$ 1.0 billion to \$ 950.0 million and the Canadian revolving credit facility increased from \$ 75.0 million to \$ 125.0 million, resulting in no change to the aggregate revolving commitments. The Term Loan was increased by \$ 40.1 million from \$ 432.5 million to \$ 472.6 million. Modifications to the financial covenants include the following:

- Positive income from operations was replaced by a new consolidated fixed charge coverage ratio: (i) consolidated EBITDA to (ii) scheduled principal payment on consolidated funded indebtedness, plus consolidated interest charges (last four fiscal quarters) to be not less than 2.0 to 1.0.
- Consolidated senior secured indebtedness was reduced by qualified cash when calculating the consolidated senior secured leverage ratio and the ratio was increased from 2.25 to 1.0 to 2.5 to 1.0.
- Consolidated funded indebtedness was reduced by qualified cash when calculating the consolidated total leverage ratio.

*UK Credit Agreement*

On October 30, 2024, the Company entered into a Deed of Amendment and Restatement (the "A&R UK Credit Agreement") that modified the UK Credit Agreement to, among other things, extend the maturity date from July 30, 2026 to October 30, 2029, decrease the revolving credit facility from \$ 800.0 million to \$ 725.0 million and make certain modifications to the financial covenants to more closely conform to the Second A&R North American Credit Agreement.

*European Credit Agreement*

On October 28, 2024, the Company entered into an amendment to the European Credit Agreement (the "Letter Amendment") to modify the financial covenants to more closely conform to the Second A&R North American Agreement and the A&R UK Credit Agreement. Modifications to the financial covenants include the following:

- Replacing the positive net income covenant with a consolidated fixed charge coverage ratio (such ratio to be not less than 2.0 to 1.0 as of the end of any fiscal quarter).
- Increasing the consolidated senior secured leverage ratio from a maximum of 2.25 to 1.0 to a maximum of 2.5 to 1.0.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

All references in this Quarterly Report on Form 10-Q ("Quarterly Report") to "PRA Group," "we," "our," "us," "the Company" or similar terms are to PRA Group, Inc. and its subsidiaries.

### **Forward-Looking Statements:**

This Quarterly Report contains forward-looking statements as defined by the Private Securities Litigation Reform Act of 1995. Statements other than statements of historical fact are forward-looking statements, including statements regarding cash collection trends, operating cost trends, liquidity and capital needs and other statements of expectations, beliefs, future plans, strategies and anticipated events or trends. Our results could differ materially from those expressed or implied by such forward-looking statements, or our forward-looking statements could be wrong, as a result of risks, uncertainties and assumptions, including the following:

- a deterioration in the economic or inflationary environment in the markets in which we operate;
- our ability to replace our portfolios of nonperforming loans with additional portfolios sufficient to operate efficiently and profitably and/or purchase nonperforming loans at appropriate prices;
- our ability to collect sufficient amounts on our nonperforming loans to fund our operations, including as a result of restrictions imposed by local, state, federal and international laws and regulations;
- a disruption or failure by any of our outsourcing, offshoring or other third party service providers to meet their obligations and our service level expectations;
- our ability to successfully implement our strategic and operational initiatives in our U.S. business;
- changes in accounting standards and their interpretations;
- the impact of a disease outbreak on the markets in which we operate and our ability to successfully manage the challenges associated with a disease outbreak, including epidemics, pandemics or similar widespread public health concerns;
- the occurrence of goodwill impairment charges;
- loss contingency accruals that are inadequate to cover actual losses;
- our ability to manage risks associated with our international operations;
- changes in local, state, federal or international laws or the interpretation of these laws, including tax, bankruptcy and collection laws;
- our ability to comply with existing and new regulations of the collection industry;
- changes in tax provisions or exposure to additional tax liabilities;
- investigations, reviews, or enforcement actions by governmental authorities, including the Consumer Financial Protection Bureau ("CFPB");
- our ability to comply with data privacy regulations such as the General Data Protection Regulation ("GDPR");
- adverse outcomes in pending litigation or administrative proceedings;
- our ability to retain, expand, renegotiate or replace our credit facilities and our ability to comply with the covenants under our financing arrangements;
- our ability to manage our capital and liquidity needs effectively, including as a result of changes in credit or capital markets or adverse changes in our credit ratings, whether due to concerns about our industry in general, the financial condition of our competitors, or other factors;
- changes in interest or exchange rates;
- default by, or failure of, one or more of our counterparty financial institutions;
- disruptions of business operations caused by cybersecurity incidents or the underperformance or failure of information technology infrastructure, networks or communication systems; and
- the "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2023 ("2023 Form 10-K") and in other filings with the Securities and Exchange Commission.

You should assume that the information appearing in this Quarterly Report is accurate only as of the date it was issued. Our business, financial condition, results of operations and prospects may have changed since that date. The future events, developments or results described in, or implied by, this Quarterly Report could turn out to be materially different. Except as required by law, we assume no obligation to publicly update or revise our forward-looking statements after the date of this Quarterly Report and you should not expect us to do so.

## Frequently Used Terms

We may use the following terminology throughout this Quarterly Report:

- "Buybacks" refers to purchase price refunded by the seller due to the return of ineligible nonperforming loan accounts.
- "Cash collections" refers to collections on our nonperforming loan portfolios.
- "Cash receipts" refers to cash collections on our nonperforming loan portfolios, fees and revenue recognized from our class action claims recovery services.
- "Changes in expected recoveries" refers to the differences of actual recoveries received when compared to expected recoveries and the net present value of changes in estimated remaining collections.
- "Core" accounts or portfolios refer to accounts or portfolios that are nonperforming loans and are not in an insolvent status upon acquisition. These accounts are aggregated separately from insolvency accounts.
- "Estimated remaining collections" or "ERC" refers to the sum of all future projected cash collections on our nonperforming loan portfolios.
- "Finance receivables" or "receivables" refers to the negative allowance for expected recoveries recorded on our balance sheet as an asset.
- "Insolvency" accounts or portfolios refer to accounts or portfolios of nonperforming loans that are in an insolvent status when we purchase them and, as such, are purchased as a pool of insolvent accounts. These accounts include Individual Voluntary Arrangements ("IVAs"), Trust Deeds in the UK, Consumer Proposals in Canada and bankruptcy accounts in the U.S., Canada, Germany and the UK.
- "Negative allowance" refers to the present value of cash flows expected to be collected on our finance receivables.
- "Portfolio acquisitions" refers to all nonperforming loan portfolios acquired as a result of a purchase or added as a result of a business acquisition.
- "Portfolio purchases" refers to all nonperforming loan portfolios purchased in the normal course of business and excludes those added as a result of business acquisitions.
- "Portfolio income" reflects revenue recorded due to the passage of time using the effective interest rate calculated based on the purchase price of nonperforming loan portfolios and estimated remaining collections.
- "Purchase price" refers to the cash paid to a seller to acquire nonperforming loans.
- "Purchase price multiple" refers to the total estimated collections on our nonperforming loan portfolios divided by purchase price.
- "Recoveries" refers to cash collections plus buybacks and other adjustments.
- "Total estimated collections" or "TEC" refers to actual cash collections plus estimated remaining collections on our nonperforming loan portfolios.

## Executive Overview

We are a global financial and business services company with operations in the Americas, Europe and Australia. Our primary business is the purchase, collection and management of portfolios of nonperforming loans. We are headquartered in Norfolk, Virginia, and our shares of common stock are traded on the Nasdaq Global Select Market under the symbol "PRAA".

### Overview

Our third quarter financial results reflected both strong cash collections and portfolio acquisitions, and over the past 18 months we have built out a highly experienced senior leadership team, capitalized on the rebound in U.S. portfolio supply, executed on our cash-generating and operational initiatives with speed and discipline, and driven the financial and operational turnaround in our U.S. business, while continuing to differentiate ourselves in Europe.

We purchased \$350.0 million of portfolios during the third quarter of 2024, consisting of \$273.8 million in the Americas and \$76.2 million in Europe. Year-to-date, we purchased \$975.2 million globally. Total portfolio revenue was \$276.7 million during the third quarter of 2024, with portfolio income increasing 13.8% year-over-year. Cash collections were geographically diversified and increased 13.7% compared to the third quarter of 2023, reflecting higher portfolio purchases in both the U.S. and Europe and the positive impact of our cash-generating initiatives. As of September 30, 2024, ERC was \$7.3 billion, an increase of 22.1% from \$6.0 billion as of September 30, 2023.

### U.S.

In the U.S., we purchased \$231.2 million of portfolios during the third quarter, an increase of 34.7% compared to the prior year period. We continue to capitalize on strong levels of portfolio supply driven by the growth in industry credit card balances and higher delinquency and charge-off rates, while pricing in the U.S. has remained attractive. We have made a number of operational execution improvements to our U.S. call center operations, while improving the cycle time of our legal collections channel. As part of our expense management initiatives, we recently announced the decision to expand our work from home program and close three of our U.S. call centers by mid-2025.

Despite some positive trends, we believe certain U.S. consumer segments remain under pressure, and to the extent there is pressure impacting our U.S. Core non-legal channel, we have a number of customer strategies in-place; including, the ability to tailor payment plans according to our customers' evolving financial situations, which allows us to work closely with them and to continue generating cash over the long term. The legal channel, which is not our first option, is the channel we use when customers choose not to engage with us voluntarily and is a growing channel for us as part of our cash-generating initiatives. Given the elongated time period over which we realize collections in the legal channel, it is less impacted by near-term consumer pressures. Looking ahead to 2025, we expect overall U.S. portfolio supply to remain elevated.

### Europe

Quarterly purchasing in Europe decreased by 4.0% in the current year period. The European market is more spot-driven, and historically, we have generally experienced strong levels of portfolio purchases in the second and fourth quarters, and we anticipate this trend will continue in 2024. While some of our peers have faced challenges, we have successfully grown ERC over time, leveraging our diversified presence across multiple European markets.

With a tenured and stable management team, deep seller relationships and a highly efficient operating structure, we believe that the breadth of our European business differentiates us from most of our competitors. We continue to approach portfolio investments in a disciplined manner and believe that we are well-positioned to take advantage of purchasing opportunities across Europe.

## Summary of Selected Financial Data

As of or for the period ended (in thousands, except per share, ratio, headcount data or where otherwise noted)	Third Quarter			Year-to-Date		
	2024	2023	% Change	2024	2023	% Change
<b>Income statement</b>						
Portfolio income	\$ 216,122	\$ 189,960	13.8 %	\$ 627,468	\$ 562,492	11.6 %
Changes in expected recoveries	60,614	22,156	173.6	185,608	6,380	2,809.2
Total operating expenses	191,499	173,384	10.4	575,696	526,173	9.4
Interest expense, net	61,062	49,473	23.4	168,693	130,778	29.0
Income tax expense/(benefit)	(672)	1,788	(137.6)	10,416	(15,317)	168.0
Net income/(loss) attributable to PRA Group	27,154	(12,262)	321.4	52,145	(74,695)	169.8
<b>Common share data</b>						
Diluted earnings per share	\$ 0.69	\$ (0.31)	322.6 %	\$ 1.32	\$ (1.91)	169.1 %
Diluted average common shares outstanding	39,492	39,242	0.6	39,495	39,155	0.9
Common shares outstanding (period-end)	39,426	39,243	0.5			
<b>Portfolio volumes</b>						
Total portfolio purchases	\$ 349,978	\$ 311,183	12.5 %	\$ 975,164	\$ 869,167	12.2 %
Total cash collections	477,110	419,564	13.7	1,400,510	1,250,167	12.0
Estimated remaining collections (period-end)	7,293,278	5,975,636	22.1			
<b>Balance sheet (period-end)</b>						
Finance receivables, net	\$ 4,064,467	\$ 3,460,804	17.4 %			
Borrowings	3,296,172	2,832,225	16.4			
Total stockholders' equity - PRA Group, Inc.	1,218,882	1,115,590	9.3			
<b>Performance data and ratios</b>						
Cash efficiency ratio <sup>(1)</sup>	60.1 %	58.9 %	1.2 %	59.0 %	58.2 %	0.8 %
Net income/(loss) attributable to PRA Group (last 12 months)	\$ 43,363	\$ (58,736)	173.8			
Adjusted EBITDA (last 12 months) <sup>(2)</sup>	1,099,792	997,545	10.2			
Return on average Total stockholders' equity - PRA Group <sup>(3)</sup>	9.2 %	(4.3)%	13.5	6.0 %	(8.5)%	14.5
Return on average tangible equity <sup>(4)</sup>	14.3	(6.8)	21.1	9.4	(13.4)	22.8
<b>Credit facility availability (period-end)</b>						
Availability based on current ERC	\$ 412,740	\$ 277,826	48.6 %			
Additional availability	585,920	1,052,508	(44.3)			
Total availability	998,660	1,330,334	(24.9)			
<b>Headcount (period-end)</b>						
Full-time equivalents	3,109	3,134	(0.8)%			

(1) Calculated by dividing cash receipts less operating expenses by cash receipts.

(2) Adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA") is a non-GAAP financial measure. Refer to section "[Non-GAAP Financial Measures](#)" for a reconciliation of Net Income/(loss) attributable to PRA Group, the most directly comparable financial measure calculated and reported in accordance with GAAP, to Adjusted EBITDA.

(3) Calculated by dividing annualized net income income/(loss) attributable to PRA Group by average Total stockholders' equity - PRA Group for the period.

(4) Return on average tangible equity ("ROATE") is a non-GAAP financial measure. Average tangible equity ("ATE") is also a non-GAAP financial measure. Refer to section "[Non-GAAP Financial Measures](#)" for a reconciliation of Total stockholders' equity - PRA Group, the most directly comparable financial measure calculated and reported in accordance with GAAP, to ATE.

## Results of Operations

Three and nine months ended September 30, 2024 ("Q3 2024" and "2024 year-to-date") compared to three and nine months ended September 30, 2023 ("Q3 2023" and "2023 year-to-date").

### Cash Collections

Cash collections were as follows for the periods indicated (amounts in thousands):

	Third Quarter				Year-to-Date			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
Americas and Australia Core	\$ 266,977	223,714	43,263	19.3 % \$	787,656	672,560	115,106	17.1 %
Americas Insolvency	26,065	27,809	(1,744)	(6.3)	78,244	79,944	(1,700)	(2.1)
Europe Core	158,242	144,402	13,840	9.6	460,914	427,731	33,183	7.8
Europe Insolvency	25,826	23,639	2,187	9.3	73,686	69,932	3,754	5.4
cash collections	\$ 477,130	419,568	57,546	13.7 % \$	1,400,510	1,250,167	150,343	12.0 %
cash collections adjusted <sup>(1)</sup>	\$ 477,130	417,940	59,170	14.2 % \$	1,400,510	1,255,256	145,254	11.6 %

(1) Cash collections adjusted refers to prior year period foreign currency cash collections remeasured at average U.S. dollar exchange rates for the current year period.

Cash collections were \$477.1 million in Q3 2024, an increase of \$57.5 million, or 13.7%, compared to \$419.6 million in Q3 2023. The increase was primarily due to an increase in U.S. Core cash collections of \$44.8 million, mainly due to the impact of higher recent purchasing levels and our cash-generating initiatives, particularly in the legal collections channel. Also contributing to the increase were increased cash collections in Europe of \$16.0 million, primarily due to higher recent purchasing levels.

Year-to-date cash collections increased by \$150.3 million, or 12.0%, reflecting an increase of \$108.3 million in U.S. Core cash collections and higher cash collections in Europe of \$36.9 million. The increase was primarily due to the same factors impacting the quarterly period.

### Portfolio Revenue

Total portfolio revenue was as follows for the periods indicated (amounts in thousands):

	Third Quarter				Year-to-Date			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
Portfolio income	\$ 216,122	\$ 189,960	\$ 26,162	13.8 %	\$ 627,468	\$ 562,492	\$ 64,976	11.6 %
Changes in expected recoveries	60,614	22,156	38,458	173.6	185,608	6,380	179,228	2,809.2
Total portfolio revenue	\$ 276,736	\$ 212,116	\$ 64,620	30.5 %	\$ 813,076	\$ 568,872	\$ 244,204	42.9 %

Total portfolio revenue was \$276.7 million in Q3 2024, an increase of \$64.6 million, or 30.5%, compared to \$212.1 million in Q3 2023. The increase was primarily due to an increase of \$38.5 million in changes in expected recoveries, driven by cash collections overperformance in the U.S., due in part to our cash-generating initiatives, as well as cash collections overperformance in Europe. Furthermore, in the U.S. and Europe, based primarily on overperformance in recent periods, there was a larger net increase to the ERC of certain pools in Q3 2024 compared to Q3 2023. The increase of \$26.2 million in portfolio income was primarily due to the impact of higher purchasing and improved pricing in the U.S. beginning in 2023.

## Operating Expenses

Operating expenses were as follows for the periods indicated (amounts in thousands):

	Third Quarter				Year-to-Date			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
Compensation and employee services	\$ 76,106	\$ 69,517	\$ 6,589	9.5 %	\$ 223,944	\$ 217,708	\$ 6,236	2.9 %
Legal collection fees	14,479	9,839	4,640	47.2	40,353	28,228	12,125	43.0
Legal collection costs	28,781	20,761	8,020	38.6	90,746	66,228	24,518	37.0
Agency fees	21,020	19,436	1,584	8.1	61,751	54,491	7,260	13.3
Outside fees and services	20,452	18,858	1,594	8.5	63,626	62,064	1,562	2.5
Communication	10,048	9,881	167	1.7	34,203	30,525	3,678	12.0
Rent and occupancy	4,175	4,426	(251)	(5.7)	12,455	13,193	(738)	(5.6)
Depreciation and amortization	2,469	3,273	(804)	(24.6)	7,826	10,344	(2,518)	(24.3)
Impairment of real estate	—	5,037	(5,037)	(100.0)	—	5,037	(5,037)	(100.0)
Other operating expenses	13,969	12,356	1,613	13.1	40,792	38,355	2,437	6.4
Total operating expenses	\$ 191,499	\$ 173,384	\$ 18,115	10.4 %	\$ 575,696	\$ 526,173	\$ 49,523	9.4 %

### Compensation and employee services

Q3 2024 compensation and employee services expense increased \$6.6 million, or 9.5%, mainly reflecting lower compensation accruals and benefits related expenses in Q3 2023 and higher wage costs in the current year period. The 2024 year-to-date expense increased by \$6.2 million, due largely to higher wage costs and compensation accruals in the current year period, partially offset by \$8.6 million of severance related expenses in the prior year period. We continue to leverage third parties and offshore call centers to partially offset the costs associated with a significant increase in account volumes and customer contacts.

### Legal collection fees

Legal collection fees represent contingent fees incurred for cash collections generated by our third-party attorney network. Q3 2024 fees increased \$4.6 million, or 47.2%, mainly reflecting higher external legal collections within our U.S. Core portfolio. Increased external legal collections in the U.S. were also the primary driver of the \$12.1 million, or 43.0%, increase for the year-to-date period.

### Legal collection costs

Legal collection costs consist primarily of costs paid to courts where a lawsuit is filed for the purpose of attempting to collect on an account. Q3 2024 costs increased \$8.0 million, or 38.6%, primarily due to increased activity in our U.S. legal collections channel, as well as the expansion of legal collection activities in Europe. The growth of legal collections activity in both the U.S. and Europe also drove the \$24.5 million, or 37.0%, increase for the year-to-date period.

### Agency fees

Agency fees primarily represent third-party collection fees. Higher collection fees on certain pools in Brazil drove the Q3 2024 increase of \$1.6 million, while both higher collection fees and increased cash collections drove the \$7.3 million, or 13.3%, increase for the year-to-date period.

### Communication

Communication expense relates mainly to correspondence, network and calling costs associated with our collection efforts. An expansion in account volumes drove both the marginal Q3 2024 increase of \$0.2 million and the \$3.7 million, or 12.0%, increase for the year-to-date period.

### Impairment of real estate

Impairment of real estate was \$5.0 million for both the Q3 2023 and 2023 year-to-date periods due to an impairment charge associated with our decision to cease call center operations at one of our owned regional offices in the U.S. No impairment has been recorded in 2024, and the property is being marketed for sale or lease.

#### Interest Expense, Net

Interest expense, net was as follows for the periods indicated (amounts in thousands):

	Third Quarter				Year-to-Date			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
Interest on debt obligations and unused line fees	\$ 34,006	\$ 31,161	\$ 2,845	9.1 %	\$ 101,140	\$ 78,139	\$ 23,001	29.4 %
Interest on senior notes	25,368	18,433	6,935	37.6	65,816	51,672	14,144	27.4
Coupon interest on convertible notes	—	—	—	—	—	5,031	(5,031)	(100.0)
Amortization of loan fees and other loan costs	3,795	2,220	1,575	70.9	8,326	7,045	1,281	18.2
Interest income	(2,107)	(2,341)	234	(10.0)	(6,589)	(11,109)	4,520	(40.7)
Interest expense, net	\$ 61,062	\$ 49,473	\$ 11,589	23.4 %	\$ 168,693	\$ 130,778	\$ 37,915	29.0 %

Interest expense, net was \$61.1 million in Q3 2024, an increase of \$11.6 million, or 23.4%, compared to \$49.5 million in Q3 2023. The increase was primarily due to a higher average debt balance in the current year period to support higher levels of portfolio investments. Interest expense, net increased by \$37.9 million, or 29.0%, for the year-to-date period, driven by higher average debt balances and increased interest rates compared to the prior year period.

#### Income Tax Expense/(Benefit)

Income tax expense/(benefit) and our effective tax rate were as follows for the periods indicated (amounts in thousands):

	Third Quarter				Year-to-Date			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
Income tax expense/(benefit)	\$ (672)	\$ 1,788	\$ (2,460)	(137.6)%	\$ 10,416	\$ (15,317)	\$ 25,733	168.0 %
Effective tax rate	(2.4)%	(28.1)%	25.7		13.7 %	20.1 %		(6.4)

In both the third quarter and year-to-date periods, Income tax expense/(benefit) was impacted by higher income before tax in the current year periods, offset by a \$7.7 million reduction in tax expense due to the reversal of a valuation allowance associated with the resolution of a tax matter in Europe. The effective tax rate was also impacted by higher income before taxes in the current year periods, as well as changes in the mix of income from different taxing jurisdictions and the timing and amount of discrete items, including reversal of the valuation allowance.

#### Balance Sheet

##### Finance receivables, net

Finance receivables, net were \$4.1 billion as of September 30, 2024, an increase of \$407.9 million, or 11.2%, compared to \$3.7 billion as of December 31, 2023, driven largely by portfolio acquisitions of \$975.2 million and changes in expected recoveries of \$185.6 million, partially offset by recoveries applied to the negative allowance of \$784.3 million.

Compared to September 30, 2023, finance receivables, net increased by \$603.7 million, driven largely by portfolio acquisitions of \$1.3 billion and changes in expected recoveries of \$208.4 million, partially offset by recoveries applied to the negative allowance of \$1.0 billion.

##### Borrowings

Borrowings were \$3.3 billion as of September 30, 2024, an increase of \$381.9 million, or 13.1%, compared to \$2.9 billion as of December 31, 2023. The increase was primarily due to incremental net borrowings under our North American revolving credit facility of \$289.0 million and net borrowings under our senior notes of \$102.0 million during the period.

Compared to September 30, 2023, borrowings increased by \$463.9 million. The increase was primarily due to incremental net borrowings under our North American revolving credit facility of \$305.0 million, additional net borrowings under our senior notes of \$102.0 million and net borrowings of \$63.3 million under our European revolving credit facility.

## **Supplemental Performance Data**

### *Finance Receivables Portfolio Performance*

We purchase portfolios of nonperforming loans from a variety of credit originators, or acquire portfolios through strategic acquisitions, and segregate them into two main portfolio segments: Core or Insolvency, based on the status of the account upon acquisition. In addition, the accounts are segregated into geographical regions based upon where the account was acquired. Ultimately, accounts are aggregated into annual pools based on portfolio segment, geography and year of acquisition. Portfolios of accounts that were in an insolvency status at the time of acquisition are represented in the Insolvency tables below. All other acquisitions of portfolios of accounts are included in our Core portfolio tables as represented below. Once an account is initially segregated, it is not later transferred from an Insolvency pool to a Core pool, or vice versa, and the account continues to be accounted for as originally segregated regardless of any future changes in operational status. Specifically, if a Core account files for bankruptcy or insolvency protection after acquisition, we adjust our collection practices to comply with any respective bankruptcy or insolvency rules or policies; however, for accounting purposes, the account remains in the Core pool. In the event an Insolvency account is dismissed from its bankruptcy or insolvency status whether voluntarily or involuntarily, we are typically free to pursue alternative collection activities; however, the account remains in the Insolvency pool.

The purchase price multiple represents our estimate of total cash collections over the original purchase price of the portfolio. Purchase price multiples can vary over time due to a variety of factors, including pricing competition, supply levels, paper type, age of the accounts acquired, mix of portfolios purchased, costs to collect, expected returns and changes in operational efficiency. For example, increased pricing due to elevated levels of competition or supply constraints negatively impacts purchase price multiples as we pay more to buy similar portfolios of nonperforming loans.

Further, there is an inverse relationship between the price we pay for a portfolio, the purchase price multiple and the effective interest rate of the pool. When we pay more for a portfolio, the purchase price multiple and effective interest rates are generally lower. The opposite tends to occur when we pay less for a portfolio. Certain types of accounts have lower collection costs, and we generally pay more for these types of accounts, resulting in a lower purchase price multiple but similar net income margins when compared with other portfolio purchases. Within a given portfolio type, when lower purchase price multiples are the result of more competitive pricing, this generally leads to lower profitability. As portfolio pricing becomes more favorable, our profitability will tend to increase. Profitability within given Core portfolio types may also be impacted by the age and quality of the accounts, which impact the cost to collect those accounts. Fresher accounts, for example, typically carry lower associated collection costs, while older accounts and lower balance accounts typically carry higher costs and, as a result, require higher purchase price multiples to achieve the same net profitability as fresher paper.

Revenue recognition is driven by estimates of the amount and timing of future cash collections. We record new portfolio acquisitions at the purchase price, which reflects the amount we expect to collect discounted at an effective interest rate. During the year of acquisition, portfolios are aggregated into annual pools, and the blended effective interest rate will change to reflect new buying and new cash flow estimates until the end of the year. At that time, the purchase price amount is fixed at the aggregated amounts paid to acquire the portfolio, the effective interest rate is fixed at the amount we expect to collect, discounted at the rate to equate purchase price to the recovery estimate, and the currency rates are fixed for purposes of comparability in future periods. Depending on the level of performance and expected future impacts from our operations, we may update ERC and TEC levels based on the results of our cash forecasting with a correlating adjustment to the purchase price multiple. We follow an established process to evaluate ERC, and we typically do not adjust our ERC and TEC until we gain sufficient collection experience with a pool of accounts. Over time, our TEC has often increased as pools have aged resulting in the ratio of TEC to purchase price for any given year of buying to gradually increase.

The numbers presented in the following tables represent gross cash collections and do not reflect any costs to collect; therefore, they may not represent relative profitability. Due to all of the factors described above, readers should be cautious when making comparisons of purchase price multiples among periods and between types of categories of portfolio segments and related geographies.

**Purchase Price Multiples  
as of September 30, 2024**

*Amounts in thousands*

Purchase Period	Purchase Price <sup>(1)(2)</sup>	Total Estimated Collections <sup>(3)</sup>	Estimated Remaining Collections		Current Purchase Price Multiple	Original Purchase Price Multiple <sup>(5)</sup>
			(4)	(4)		
<b>Americas and Australia Core</b>						
1996-2013	\$ 1,932,722	\$ 5,754,451	54,564	298%	233%	
2014	404,117	899,280	30,956	223%	204%	
2015	443,114	921,016	43,600	208%	205%	
2016	455,767	1,094,043	60,873	240%	201%	
2017	532,851	1,218,849	92,454	229%	193%	
2018	653,975	1,520,429	128,845	232%	202%	
2019	581,476	1,311,448	134,279	226%	206%	
2020	435,668	956,953	150,536	220%	213%	
2021	435,846	736,409	261,863	169%	191%	
2022	406,082	708,712	334,578	175%	179%	
2023	622,583	1,222,835	877,849	196%	197%	
2024	638,147	1,339,929	1,261,602	210%	210%	
Subtotal		7,542,348	17,684,354	3,431,999		
<b>Americas Insolvency</b>						
1996-2013	1,266,056	2,503,285	6	198%	159%	
2014	148,420	218,963	30	148%	124%	
2015	63,170	88,112	23	139%	125%	
2016	91,442	118,378	188	129%	123%	
2017	275,257	358,774	950	130%	125%	
2018	97,879	136,385	692	139%	127%	
2019	123,077	167,548	4,005	136%	128%	
2020	62,130	91,718	16,018	148%	136%	
2021	55,187	74,453	22,486	135%	136%	
2022	33,442	47,352	26,688	142%	139%	
2023	91,282	119,692	91,017	131%	135%	
2024	58,945	87,085	79,949	148%	148%	
Subtotal		2,366,287	4,011,745	242,052		
Total Americas and Australia		9,908,635	21,696,099	3,674,051		
<b>Europe Core</b>						
2012-2013	40,742	72,994	1	179%	153%	
2014	773,811	2,584,292	423,498	334%	208%	
2015	411,340	756,321	134,898	184%	160%	
2016	333,090	581,121	156,172	174%	167%	
2017	252,174	369,927	102,638	147%	144%	
2018	341,775	559,571	187,631	164%	148%	
2019	518,610	852,264	323,682	164%	152%	
2020	324,119	574,755	242,053	177%	172%	
2021	412,411	707,823	390,545	172%	170%	
2022	359,447	586,297	445,461	163%	162%	
2023	410,593	693,472	574,464	169%	169%	
2024	251,874	453,608	430,252	180%	180%	
Subtotal		4,429,986	8,792,445	3,411,295		
<b>Europe Insolvency</b>						
2014	10,876	19,038	—	175%	129%	
2015	18,973	29,429	—	155%	139%	
2016	39,338	57,983	598	147%	130%	
2017	39,235	52,046	841	133%	128%	
2018	44,908	52,881	2,335	118%	123%	
2019	77,218	113,945	12,563	148%	130%	
2020	105,440	159,030	26,032	151%	129%	
2021	53,230	74,452	24,736	140%	134%	
2022	44,604	62,450	38,756	140%	137%	
2023	46,558	64,602	53,683	139%	138%	
2024	37,783	54,855	48,388	145%	145%	
Subtotal		518,163	740,711	207,932		
Total Europe		4,948,149	9,533,156	3,619,227		
Total PRA Group	\$ 14,856,784	\$ 31,229,255	\$ 7,293,278			

(1) Includes the acquisition date finance receivables portfolios that were acquired through our business acquisitions.

(2) Non-U.S. amounts are presented at the exchange rate at the end of the year in which the portfolio was purchased. In addition, any purchase price adjustments that occur throughout the life of the portfolio are presented at the year-end exchange rate for the respective year of purchase.

(3) Non-U.S. amounts are presented at the year-end exchange rate for the respective year of purchase.

(4) Non-U.S. amounts are presented at the September 30, 2024 exchange rate.

(5) The original purchase price multiple represents the purchase price multiple at the end of the year of acquisition.

**Portfolio Financial Information<sup>(1)</sup>**

*Amounts in thousands*

**September 30, 2024 (year-to-date)**

**As of September 30, 2024**

Purchase Period	Cash Collections <sup>(2)</sup>	Portfolio Income <sup>(2)</sup>	Changes in Expected Recoveries <sup>(2)</sup>	Total Portfolio Revenue <sup>(2)</sup>	Net Finance Receivables <sup>(3)</sup>
<b>Americas and Australia Core</b>					
1996-2013	\$ 26,786	\$ 10,656	\$ 17,243	\$ 27,899	\$ 16,771
2014	10,691	4,303	8,039	12,342	12,019
2015	13,258	5,305	11,778	17,083	18,918
2016	18,506	9,782	8,634	18,416	21,833
2017	30,470	13,521	11,941	25,462	38,195
2018	60,243	21,259	25,535	46,794	70,664
2019	62,311	24,744	13,609	38,353	75,355
2020	70,086	27,464	6,632	34,096	85,017
2021	79,282	39,444	(10,559)	28,885	136,930
2022	116,142	49,024	(5,628)	43,396	202,091
2023	221,800	126,913	7,595	134,508	494,772
2024	78,091	60,269	11,125	71,394	630,678
<b>Subtotal</b>	<b>787,666</b>	<b>392,684</b>	<b>105,944</b>	<b>498,628</b>	<b>1,803,243</b>
<b>Americas Insolvency</b>					
1996-2013	756	85	672	757	—
2014	216	68	151	219	—
2015	153	24	103	127	13
2016	458	31	363	394	163
2017	2,105	153	1,800	1,953	854
2018	2,102	98	802	900	653
2019	13,129	825	(1,169)	(344)	3,827
2020	13,236	1,961	1,014	2,975	14,760
2021	11,963	2,352	679	3,031	19,901
2022	8,314	2,370	542	2,912	22,440
2023	18,678	8,407	(983)	7,424	72,108
2024	7,134	4,419	189	4,608	55,878
<b>Subtotal</b>	<b>78,244</b>	<b>20,793</b>	<b>4,163</b>	<b>24,956</b>	<b>190,597</b>
<b>Total Americas and Australia</b>	<b>865,910</b>	<b>413,477</b>	<b>110,107</b>	<b>523,584</b>	<b>1,993,840</b>
<b>Europe Core</b>					
2012-2013	789	—	789	789	—
2014	75,739	46,494	22,135	68,629	95,353
2015	23,089	10,203	4,535	14,738	66,317
2016	20,460	9,757	3,067	12,824	88,047
2017	13,600	5,048	1,309	6,357	66,268
2018	28,500	10,315	4,879	15,194	120,450
2019	51,635	16,799	8,537	25,336	218,471
2020	38,069	14,275	6,685	20,960	148,879
2021	50,687	21,458	5,636	27,094	236,349
2022	57,408	22,884	2,696	25,580	280,574
2023	78,264	32,685	2,517	35,202	340,067
2024	22,674	9,521	2,574	12,095	240,351
<b>Subtotal</b>	<b>460,914</b>	<b>199,439</b>	<b>65,359</b>	<b>264,798</b>	<b>1,903,126</b>
<b>Europe Insolvency</b>					
2014	138	—	138	138	—
2015	141	2	113	115	—
2016	659	87	306	393	164
2017	1,246	97	44	141	669
2018	2,839	207	217	424	2,087
2019	10,653	1,083	1,620	2,703	10,971
2020	20,081	2,174	2,681	4,855	23,842
2021	11,540	2,041	1,546	3,587	21,779
2022	11,129	2,907	1,983	4,890	31,794
2023	9,057	3,827	449	4,276	42,090
2024	6,203	2,127	1,045	3,172	34,105
<b>Subtotal</b>	<b>73,686</b>	<b>14,552</b>	<b>10,142</b>	<b>24,694</b>	<b>167,501</b>
<b>Total Europe</b>	<b>534,600</b>	<b>213,991</b>	<b>75,501</b>	<b>289,492</b>	<b>2,070,627</b>
<b>Total PRA Group</b>	<b>\$ 1,400,510</b>	<b>\$ 627,468</b>	<b>\$ 185,608</b>	<b>\$ 813,076</b>	<b>\$ 4,064,467</b>

(1) Includes the nonperforming loan portfolios that were acquired through our business acquisitions.

(2) Non-U.S. amounts are presented using the average exchange rates during the current reporting period.

(3) Non-U.S. amounts are presented at the September 30, 2024 exchange rate.



**Cash Collections by Year, By Year of Purchase <sup>(1)</sup>**

**as of September 30, 2024**

*Amounts in millions*

**Cash Collections**

Purchase Period	Purchase Price <sup>(2)(3)</sup>	1996-2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	Total
<b>Americas and Australia Core</b>														
1996-2013	\$ 1,932.7	\$ 3,618.9	\$ 660.3	\$ 474.4	\$ 299.7	\$ 197.0	\$ 140.3	\$ 99.7	\$ 64.7	\$ 46.5	\$ 36.0	\$ 28.4	\$ 26.8	5,692.7
2014	404.1	—	92.7	253.4	170.3	114.2	82.2	55.3	31.9	22.3	15.0	11.8	10.7	859.8
2015	443.1	—	—	117.0	228.4	185.9	126.6	83.6	57.2	34.9	19.5	14.1	13.3	880.5
2016	455.8	—	—	—	138.7	256.5	194.6	140.6	105.9	74.2	38.4	24.9	18.5	992.3
2017	532.9	—	—	—	—	107.3	278.7	256.5	192.5	130.0	76.3	43.8	30.5	1,115.6
2018	654.0	—	—	—	—	—	122.7	361.9	337.7	239.9	146.1	92.9	60.2	1,361.4
2019	581.5	—	—	—	—	—	—	143.8	349.0	289.8	177.7	110.3	62.3	1,132.9
2020	435.7	—	—	—	—	—	—	—	132.9	284.3	192.0	125.8	70.1	805.1
2021	435.8	—	—	—	—	—	—	—	—	85.0	177.3	136.8	79.3	478.4
2022	406.1	—	—	—	—	—	—	—	—	—	67.7	195.4	116.1	379.2
2023	622.5	—	—	—	—	—	—	—	—	—	—	108.5	221.8	330.3
2024	638.1	—	—	—	—	—	—	—	—	—	—	—	78.1	78.1
<b>Subtotal</b>	<b>7,542.3</b>	<b>3,618.9</b>	<b>753.0</b>	<b>844.8</b>	<b>837.1</b>	<b>860.9</b>	<b>945.1</b>	<b>1,141.4</b>	<b>1,271.8</b>	<b>1,206.9</b>	<b>946.0</b>	<b>892.7</b>	<b>787.7</b>	<b>14,106.3</b>
<b>Americas Insolvency</b>														
1996-2013	1,266.1	1,491.4	421.4	289.9	168.7	85.5	30.3	6.8	3.6	2.2	1.6	1.1	0.8	2,503.3
2014	148.4	—	37.0	50.9	44.3	37.4	28.8	15.8	2.2	1.1	0.7	0.4	0.2	218.8
2015	63.2	—	—	3.4	17.9	20.1	19.8	16.7	7.9	1.3	0.6	0.3	0.2	88.2
2016	91.4	—	—	—	18.9	30.4	25.0	19.9	14.4	7.4	1.8	0.9	0.5	119.2
2017	275.3	—	—	—	—	49.1	97.3	80.9	58.8	44.0	20.8	4.9	2.1	357.9
2018	97.9	—	—	—	—	—	6.7	27.4	30.5	31.6	24.6	12.7	2.1	135.6
2019	123.1	—	—	—	—	—	—	13.4	31.4	39.1	37.8	28.7	13.1	163.5
2020	62.1	—	—	—	—	—	—	—	6.5	16.1	20.4	19.5	13.2	75.7
2021	55.2	—	—	—	—	—	—	—	—	4.6	17.9	17.5	12.0	52.0
2022	33.4	—	—	—	—	—	—	—	—	—	3.2	9.2	8.3	20.7
2023	91.2	—	—	—	—	—	—	—	—	—	—	9.0	18.7	27.7
2024	59.0	—	—	—	—	—	—	—	—	—	—	—	7.0	7.0
<b>Subtotal</b>	<b>2,366.3</b>	<b>1,491.4</b>	<b>458.4</b>	<b>344.2</b>	<b>249.8</b>	<b>222.5</b>	<b>207.9</b>	<b>180.9</b>	<b>155.3</b>	<b>147.4</b>	<b>129.4</b>	<b>104.2</b>	<b>78.2</b>	<b>3,769.6</b>
<b>Total Americas and Australia</b>	<b>9,908.6</b>	<b>5,110.3</b>	<b>1,211.4</b>	<b>1,189.0</b>	<b>1,086.9</b>	<b>1,083.4</b>	<b>1,153.0</b>	<b>1,322.3</b>	<b>1,427.1</b>	<b>1,354.3</b>	<b>1,075.4</b>	<b>996.9</b>	<b>865.9</b>	<b>17,875.9</b>
<b>Europe Core</b>														
2012-2013	40.7	27.7	14.2	5.5	3.5	3.3	3.3	2.4	1.9	1.8	1.4	1.0	0.8	66.8
2014	773.8	—	153.2	292.0	246.4	220.8	206.3	172.9	149.8	149.2	122.2	107.6	75.7	1,896.1
2015	411.3	—	—	45.8	100.3	86.2	80.9	66.1	54.3	51.4	40.7	33.8	23.1	582.6
2016	333.1	—	—	—	40.4	78.9	72.6	58.0	48.3	46.7	36.9	29.7	20.5	432.0
2017	252.2	—	—	—	—	17.9	56.0	44.1	36.1	34.8	25.2	20.2	13.6	247.9
2018	341.8	—	—	—	—	—	24.3	88.7	71.3	69.1	50.7	41.6	28.5	374.2
2019	518.6	—	—	—	—	—	—	48.0	125.7	121.4	89.8	75.1	51.6	511.6
2020	324.1	—	—	—	—	—	—	—	32.3	91.7	69.0	56.1	38.1	287.2
2021	412.4	—	—	—	—	—	—	—	—	48.5	89.9	73.0	50.7	262.1
2022	359.4	—	—	—	—	—	—	—	—	—	33.9	83.8	57.4	175.1
2023	410.6	—	—	—	—	—	—	—	—	—	—	50.2	78.3	128.5
2024	252.0	—	—	—	—	—	—	—	—	—	—	—	22.6	22.6
<b>Subtotal</b>	<b>4,430.0</b>	<b>27.7</b>	<b>167.4</b>	<b>343.3</b>	<b>390.6</b>	<b>407.1</b>	<b>443.4</b>	<b>480.2</b>	<b>519.7</b>	<b>614.6</b>	<b>559.7</b>	<b>572.1</b>	<b>460.9</b>	<b>4,986.7</b>
<b>Europe Insolvency</b>														
2014	10.9	—	—	4.3	3.9	3.2	2.6	1.5	0.8	0.3	0.2	0.2	0.1	17.1
2015	19.0	—	—	3.0	4.4	5.0	4.8	3.9	2.9	1.6	0.6	0.4	0.1	26.7
2016	39.3	—	—	—	6.2	12.7	12.9	10.7	7.9	6.0	2.7	1.3	0.7	61.1
2017	39.2	—	—	—	—	1.2	7.9	9.2	9.8	9.4	6.5	3.8	1.2	49.0
2018	44.9	—	—	—	—	—	0.6	8.4	10.3	11.7	9.8	7.2	2.8	50.8
2019	77.2	—	—	—	—	—	—	5.0	21.1	23.9	21.0	17.5	10.7	99.2
2020	105.4	—	—	—	—	—	—	—	6.0	34.6	34.1	29.7	20.1	124.5
2021	53.2	—	—	—	—	—	—	—	—	5.5	14.4	14.7	11.5	46.1
2022	44.6	—	—	—	—	—	—	—	—	—	4.5	12.4	11.1	28.0
2023	46.7	—	—	—	—	—	—	—	—	—	—	4.2	9.1	13.3
2024	37.8	—	—	—	—	—	—	—	—	—	—	—	6.3	6.3
<b>Subtotal</b>	<b>518.2</b>	<b>—</b>	<b>—</b>	<b>7.3</b>	<b>14.5</b>	<b>22.1</b>	<b>28.8</b>	<b>38.7</b>	<b>58.8</b>	<b>93.0</b>	<b>93.8</b>	<b>91.4</b>	<b>73.7</b>	<b>522.1</b>
<b>Total Europe</b>	<b>4,948.2</b>	<b>27.7</b>	<b>167.4</b>	<b>350.6</b>	<b>405.1</b>	<b>429.2</b>	<b>472.2</b>	<b>518.9</b>	<b>578.5</b>	<b>707.6</b>	<b>653.5</b>	<b>663.5</b>	<b>534.6</b>	<b>5,508.8</b>
<b>Total PRA Group</b>	<b>\$ 14,856.8</b>	<b>\$ 5,138.0</b>	<b>\$ 1,378.8</b>	<b>\$ 1,539.6</b>	<b>\$ 1,492.0</b>	<b>\$ 1,512.6</b>	<b>\$ 1,625.2</b>	<b>\$ 1,841.2</b>	<b>\$ 2,005.6</b>	<b>\$ 2,061.9</b>	<b>\$ 1,728.9</b>	<b>\$ 1,660.4</b>	<b>\$ 1,400.5</b>	<b>\$ 23,384.7</b>

(1) Non-U.S. amounts are presented using the average exchange rates during the cash collections period.

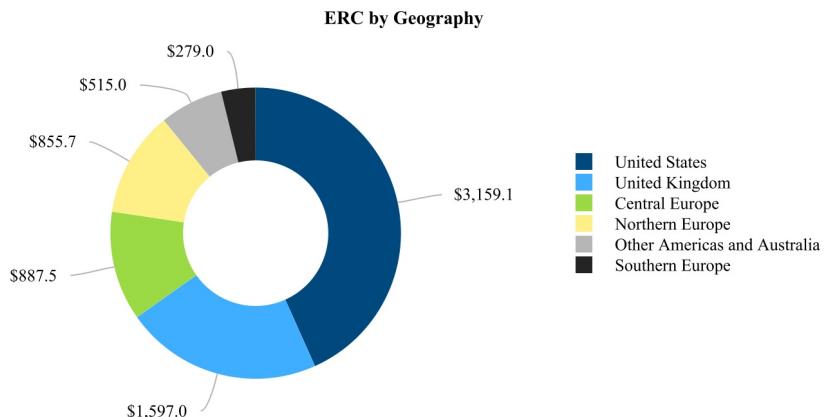
(2) Includes the acquisition date finance receivables portfolios acquired through our business acquisitions.

(3) Non-U.S. amounts are presented at the exchange rate at the end of the year in which the portfolio was purchased. In addition, any purchase price adjustments that occur throughout the life of the pool are presented at the year-end exchange rate for the respective year of purchase.



*Estimated Remaining Collections*

The following chart shows our ERC of \$7.3 billion as of September 30, 2024 by geography (amounts in millions).



The following table displays our ERC by geography, year and account type for the 12 months ending September 30, for each year presented (amounts in thousands):

	ERC By Geography, Year and Account Type					Total
	Americas and Australia		Europe			
	Core	Americas Insolvency	Core	Europe Insolvency		
2025	\$ 1,008,225	\$ 90,656	\$ 551,750	\$ 76,204		\$ 1,726,835
2026	777,175	66,722	460,378	55,285		1,359,560
2027	521,682	46,088	384,759	36,536		989,065
2028	355,577	27,049	327,637	22,157		732,420
2029	242,764	10,370	280,932	10,899		544,965
2030	169,252	1,143	241,901	3,764		416,060
2031	116,842	24	209,454	1,283		327,603
2032	80,769	—	182,106	691		263,566
2033	55,855	—	158,843	474		215,172
2034	35,373	—	138,857	259		174,489
Thereafter	68,485	—	474,678	380		543,543
Total ERC	<u>\$ 3,431,999</u>	<u>\$ 242,052</u>	<u>\$ 3,411,295</u>	<u>\$ 207,932</u>		<u>\$ 7,293,278</u>

#### Cash Collections

The following table displays our cash collections by geography and account type for the periods indicated (amounts in thousands):

Cash Collections by Geography and Account Type						
	Third Quarter			Year-to-Date		
	2024	2023	Source	2024	2023	Source
Americas and Australia Core	\$ 266,977	56.0%	\$ 223,714	53.3%	\$ 787,666	56.2%
Americas Insolvency	26,065	5.5	27,809	6.6	78,244	5.6
Europe Core	158,242	33.2	144,402	34.4	460,914	32.9
Europe Insolvency	25,826	5.3	23,639	5.7	73,686	5.3
Total cash collections	\$ 477,110	100%	\$ 419,564	100%	\$ 1,400,510	100%

The following table displays our Core cash collections by geography and account type for the periods indicated (amounts in thousands):

Core Cash Collections by Geography and Source						
	Third Quarter			Year-to-Date		
	2024	2023	Source	2024	2023	Source
Americas and Australia						
Call center and other	\$ 150,103	56.2 %	\$ 139,296	62.3%	\$ 454,250	57.7%
Legal	116,874	43.8	84,418	37.7	333,416	42.3
Core cash collections	\$ 266,977	100%	\$ 223,714	100%	\$ 787,666	100%
Europe						
Call center and other	\$ 98,287	62.1 %	\$ 92,758	64.2%	\$ 286,294	62.1%
Legal	59,955	37.9	51,644	35.8	174,620	37.9
Core cash collections	\$ 158,242	100%	\$ 144,402	100%	\$ 460,914	100%
Total Company						
Call center and other	\$ 248,390	58.4 %	\$ 232,054	63.0%	\$ 740,544	59.3%
Legal	176,829	41.6	136,062	37.0	508,036	40.7
Total Core cash collections	\$ 425,219	100%	\$ 368,116	100%	\$ 1,248,580	100%

#### Seasonality

Customer payment patterns in all of the countries in which we operate can be affected by seasonal employment trends, income tax refunds, and holiday spending habits.

#### Portfolio Acquisitions

The following table displays our portfolio acquisitions by geography and account type for the periods indicated (amounts in thousands):

Portfolio Acquisitions by Geography and Account Type						
	Third Quarter			Year-to-Date		
	2024	2023	Source	2024	2023	Source
Americas and Australia Core	\$ 263,613	75.3%	\$ 187,554	60.3%	\$ 637,034	65.3%
Americas Insolvency	10,162	2.9	44,279	14.2	58,945	6.0
Europe Core	71,507	20.4	60,628	19.5	243,495	25.0
Europe Insolvency	4,696	1.4	18,722	6.0	35,690	3.7
Total portfolio acquisitions	\$ 349,978	100%	\$ 311,183	100%	\$ 975,164	100%

**Portfolio Acquisitions by Major Asset Type and Delinquency Category (U.S. Only)**

The following tables categorize our U.S. portfolio acquisitions by major asset type and delinquency category for the periods indicated (amounts in thousands):

	U.S. Portfolio Acquisitions by Major Asset Type							
	Third Quarter				Year-to-Date			
	2024		2023		2024		2023	
Major Credit Cards	\$ 128,420	55.6%	\$ 57,045	33.2%	\$ 254,983	40.7%	\$ 111,884	26.2%
Private Label Credit Cards	96,733	41.8	87,057	50.7	324,232	51.9	230,015	53.9
Consumer Finance	4,903	2.1	17,616	10.3	15,442	2.5	72,476	17.0
Auto Related	1,106	0.5	9,947	5.8	30,556	4.9	12,440	2.9
<b>Total</b>	<b>\$ 231,162</b>	<b>100%</b>	<b>\$ 171,665</b>	<b>100%</b>	<b>\$ 625,213</b>	<b>100%</b>	<b>\$ 426,815</b>	<b>100%</b>

	U.S. Portfolio Acquisitions by Delinquency Category							
	Third Quarter				Year-to-Date			
	2024		2023		2024		2023	
Fresh <sup>(1)</sup>	\$ 116,089	52.5%	\$ 103,432	66.0%	\$ 332,379	58.7%	\$ 263,252	68.6%
Primary <sup>(2)</sup>	40,373	18.2	3,405	2.2	45,558	8.0	12,646	3.3
Secondary <sup>(3)</sup>	53,640	24.2	40,294	25.7	169,511	29.9	83,883	21.8
Other <sup>(4)</sup>	11,135	5.1	9,615	6.1	19,057	3.4	24,225	6.3
<b>Total Core</b>	<b>221,237</b>	<b>100%</b>	<b>156,746</b>	<b>100%</b>	<b>566,505</b>	<b>100%</b>	<b>384,006</b>	<b>100%</b>
Insolvency	9,925		14,919		58,708		42,809	
<b>Total</b>	<b>\$ 231,162</b>		<b>\$ 171,665</b>		<b>\$ 625,213</b>		<b>\$ 426,815</b>	

(1) Fresh accounts are typically past due 120 to 270 days, charged-off by the credit originator and sold prior to any post-charge-off collection activity.

(2) Primary accounts are typically 240 to 450 days past due, charged-off and have been previously placed with one contingent fee servicer.

(3) Secondary accounts are typically 360 to 630 days past due, charged-off and have been previously placed with two contingent fee servicers.

(4) Other accounts are 480 days or more past due, charged-off and have previously been worked by three or more contingent fee servicers.

**Non-GAAP Financial Measures**

We report our financial results in accordance with U.S. generally accepted accounting principles ("GAAP"). However, our management also uses certain non-GAAP financial measures, including:

- adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA"), to evaluate the Company's performance and to set performance goals; and
- return on average tangible equity ("ROATE"), as a measure to monitor and evaluate operating performance relative to the Company's equity.

**Adjusted EBITDA**

We present Adjusted EBITDA because we consider it an important supplemental measure of our operational and financial performance. Our management believes Adjusted EBITDA helps provide enhanced period-to-period comparability of our operational and financial performance, as it excludes certain items whose fluctuations from period-to-period do not necessarily correspond to changes in the operations of our business, and is useful to investors as other companies in the industry report similar financial measures. Adjusted EBITDA should not be considered as an alternative to net income determined in accordance with GAAP. In addition, our calculation of Adjusted EBITDA may not be comparable to the calculation of similarly titled measures presented by other companies. Adjusted EBITDA is calculated starting with our GAAP financial measure, Net income/(loss) attributable to PRA Group, Inc. and is adjusted for:

- income tax expense (or less income tax benefit);
- foreign exchange loss (or less foreign exchange gain);
- interest expense, net (or less interest income, net);
- other expense (or less other income);

- depreciation and amortization;
- impairment of real estate;
- net income attributable to noncontrolling interests; and
- recoveries applied to negative allowance less changes in expected recoveries.

The following table provides a reconciliation of Net income/(loss) attributable to PRA Group, Inc. as reported in accordance with GAAP to Adjusted EBITDA for the periods indicated (amounts in thousands):

	Last Twelve Months Ended		Year Ended	
	September 30, 2024		December 31, 2023	
Net income/(loss) attributable to PRA Group, Inc.	\$ 43,363		\$ (83,477)	
<b>Adjustments:</b>				
Income tax expense/(benefit)	9,600		(16,133)	
Foreign exchange loss/(gain)	557		(289)	
Interest expense, net	219,639		181,724	
Other expense <sup>(1)</sup>	1,400		1,944	
Depreciation and amortization	10,858		13,376	
Impairment of real estate	202		5,239	
Net income attributable to noncontrolling interests	16,566		16,723	
Recoveries applied to negative allowance less changes in expected recoveries	797,607		887,891	
<b>Adjusted EBITDA</b>	<b>\$ 1,099,792</b>		<b>\$ 1,006,998</b>	

(1) Other expense reflects non-operating activities.

#### Return on Average Tangible Equity

We use ROATE, which is a supplemental measure of performance that is not required by, or presented in accordance with, GAAP, to monitor and evaluate operating performance relative to the Company's equity. Management believes ROATE is a useful financial measure for investors in evaluating the effective use of equity, and is an important component of our long-term shareholder return. Average tangible equity ("ATE") is defined as average Total stockholders' equity - PRA Group, Inc. less average goodwill and average other intangible assets. ROATE is calculated by dividing annualized Net income/(loss) attributable to PRA Group, Inc. by ATE.

The following table displays our ROATE and provides a reconciliation of Total stockholders' equity - PRA Group, Inc. as reported in accordance with GAAP to ATE for the periods indicated (amounts in thousands, except for ratio data):

	Average Balance					
	Balance as of Period End		Third Quarter		Year-to-Date	
	September 30, 2024	September 30, 2023	2024	2023	2024	2023
Total stockholders' equity - PRA Group, Inc.	\$ 1,218,882	\$ 1,115,590	\$ 1,182,173	\$ 1,140,558	\$ 1,165,196	\$ 1,166,780
Less: Goodwill	423,011	412,513	419,329	413,709	420,517	420,997
Less: Other intangible assets	1,620	1,670	1,609	1,753	1,656	1,797
Average tangible equity			\$ 761,235	\$ 725,096	\$ 743,023	\$ 743,986
Net income/(loss) attributable to PRA Group, Inc.			\$ 27,154	\$ (12,262)	\$ 52,145	\$ (74,695)
Return on average tangible equity <sup>(1)</sup>			14.3 %	(6.8)%	9.4 %	(13.4)%

(1) Based on annualized Net income/(loss) attributable to PRA Group, Inc.

## Liquidity and Capital Resources

We actively manage our liquidity to meet our business needs and financial obligations.

### Sources of Liquidity

*Cash and cash equivalents.* As of September 30, 2024, cash and cash equivalents totaled \$141.1 million, of which \$132.4 million consisted of cash on-hand related to international operations with indefinitely reinvested earnings. For additional information about the unremitted earnings of our international subsidiaries, refer to Note 13 to our Consolidated Financial Statements in the 2023 Form 10-K.

*Borrowings.* As of September 30, 2024, we had the following committed amounts, borrowings and availability under our credit facilities (amounts in thousands):

	Committed Amounts	Borrowings	Availability		
			Availability Based on Current ERC <sup>(1)</sup>	Additional Availability <sup>(2)</sup>	Total Availability
North American revolving credit	\$ 1,075,000	\$ 683,890	\$ 88,484	\$ 302,626	\$ 391,110
UK revolving credit	800,000	508,060	84,081	207,859	291,940
European revolving credit	852,782	537,172	240,175	75,435	315,610
Term loan	432,500	432,500	—	—	—
Senior notes	1,148,000	1,148,000	—	—	—
Less: Debt discounts and issuance costs	—	(13,450)	—	—	—
<b>Total</b>	<b>\$ 4,308,282</b>	<b>\$ 3,296,172</b>	<b>\$ 412,740</b>	<b>\$ 585,920</b>	<b>\$ 998,660</b>

(1) Available borrowings after calculation of borrowing base, subject to the committed amounts and debt covenants, which may be used for general corporate purposes, including portfolio purchases.

(2) Subject to borrowing base and debt covenants, including advance rates ranging from 35-55% of applicable ERC.

For additional details about our credit facilities, term loan and senior notes, refer to [Note 5](#) to our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report.

*Interest-bearing deposits.* As of September 30, 2024, interest-bearing deposits totaled \$128.6 million. Under our European revolving credit facility, our interest-bearing deposit funding is limited to SEK 2.2 billion (the equivalent of \$216.6 million in U.S. dollars as of September 30, 2024).

Furthermore, we have the ability to slow the purchase of nonperforming loans and to use the net cash flow generated from cash collections on our portfolio of existing nonperforming loans to temporarily service our debt and fund existing operations.

### Uses of Liquidity and Material Cash Requirements

*Forward Flows.* We enter into forward flow agreements for the purchase of nonperforming loans. These agreements typically have terms ranging from three to 12 months, or they can be open-ended, and establish purchase prices and specific criteria for the accounts to be purchased. Some of the agreements establish a volume reference for the contract term in the form of a target or maximum, however, very few agreements establish a minimum contractual obligation, and many of the contracts contain early termination provisions allowing either party to cancel the agreements in accordance with a specified notice period.

As of September 30, 2024, we have forward flow agreements in place with an estimated purchase price of approximately \$491.1 million over the next 12 months. This total can vary significantly based on the remaining terms and renewal dates of the agreements and is comprised of \$406.3 million for the Americas and Australia and \$84.8 million for Europe. These amounts represent our estimated forward flow purchases over the next 12 months under the agreements in place, based on projections and other factors, including sellers' estimates of future flow sales, and are dependent on actual delivery by the sellers. Accordingly, amounts purchased under these agreements may vary significantly. In addition to these agreements, we may also enter into new or renewed forward flow commitments and/or close on spot purchase transactions.

**Borrowings.** As of September 30, 2024, we had \$3.3 billion in outstanding borrowings. The estimated interest, unused fees and principal payments for the next 12 months are \$229.4 million, of which \$10.0 million relates to principal on our term loan. After 12 months, principal payments on our debt are due from between one and five years. Many of our financing arrangements include covenants with which we must comply, and as of September 30, 2024, we were in compliance with these covenants.

On September 3, 2024, using funds obtained primarily from our North American revolving credit facility, we repaid our Senior Notes due 2025 (the "2025 Notes") in full by redeeming \$298.0 million in aggregate principal amount of the 2025 Notes at par value.

**Share Repurchases.** On February 25, 2022, our Board of Directors approved a share repurchase program under which we are authorized to repurchase up to \$150.0 million of our outstanding common stock. The share repurchase program has no stated expiration date and does not obligate us to repurchase any specified amount of shares, remains subject to the discretion of our Board of Directors and, subject to compliance with applicable laws, may be modified, suspended or discontinued at any time.

Repurchases may be made from time-to-time in open market transactions, through privately negotiated transactions, in block transactions, through purchases made in accordance with trading plans adopted under Rule 10b5-1 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or other methods, subject to market and/or other conditions and applicable regulatory requirements. Repurchases are also subject to restrictive covenants contained in our credit facilities and the indentures that govern our senior notes. There were no repurchases during the third quarter of 2024, and as of September 30, 2024, we had \$67.7 million remaining for share repurchases under the program.

**Leases.** Our leases have remaining terms from one to 11 years. As of September 30, 2024, we had \$45.2 million in lease liabilities, of which \$9.2 million is due within the next 12 months. For additional information about our leases, refer to Note 5 to our Consolidated Financial Statements in the 2023 Form 10-K.

**Derivatives.** We enter into derivative financial instruments to reduce our exposure to fluctuations in interest rates on variable rate debt and foreign currency exchange rates. As of September 30, 2024, we had \$9.3 million of derivative liabilities, of which \$0.4 million matures within one year. The remaining \$8.9 million matures in 2028. For additional information, refer to [Note 6](#) to our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report.

**Investments.** As of September 30, 2024, we held \$50.6 million in Swedish treasury securities to meet the liquidity requirements of the Swedish Financial Services Authority for our banking subsidiary, AK Nordic AB.

We believe that funds generated from our business activities, together with existing cash, available borrowings under our revolving credit facilities and access to the capital markets, will be sufficient to finance our operations, planned capital expenditures, forward flow purchase commitments, debt maturities and additional portfolio purchases during the next 12 months and beyond. Market conditions permitting, as we deem appropriate, we may seek to access the debt or equity capital markets or other sources of funding, and it may be necessary to raise additional funds to achieve our business objectives. Business acquisitions or higher than expected levels of portfolio purchasing could require additional financing. We may also, from time-to-time, repurchase senior notes in the open market or otherwise.

#### Cash Flow Analysis

The following table summarizes our year-to-date cash flow activity for the periods indicated (amounts in thousands):

	Year-to-Date		
	2024	2023	\$ Change
<b>Net cash provided by/(used in):</b>			
Operating activities	\$ (137,524)	\$ (118,272)	\$ (19,252)
Investing activities	(183,833)	(179,589)	(4,244)
Financing activities	347,073	328,251	18,822
Effect of exchange rate on cash	3,024	3,270	(246)
<b>Net increase in cash, cash equivalents and restricted cash</b>	<b>\$ 28,740</b>	<b>\$ 33,660</b>	<b>\$ (4,920)</b>

#### Operating Activities

Net cash used in operating activities mainly reflects the portion of our cash collections recognized as revenue and cash paid for operating expenses, interest and income taxes. It does not include cash collections applied to the negative allowance, which are classified as cash flows used in investing activities. To calculate net cash used in operating activities, net income/(loss) was adjusted for (i) non-cash items included in net income/(loss), such as unrealized foreign currency transaction gains/(losses), changes in expected recoveries, depreciation, amortization and impairment, deferred income taxes, fair value changes in equity securities, and share-based compensation, as well as (ii) changes in the balances of operating assets and liabilities, which can vary significantly in the normal course of business due to the amount and timing of payments.

Cash used in operating activities was \$137.5 million 2024 year-to-date compared to \$118.3 million in the prior year period. The increase was primarily due to higher cash paid for interest and operating expenses, partially offset by higher cash collections recognized as income, lower income tax payments and a lower impact from foreign currency transactions.

#### Investing Activities

Net cash used in investing activities increased \$4.2 million compared to the prior year period. The increase was primarily due to an increase of \$99.8 million in purchases of nonperforming loan portfolios, partially offset by an increase of \$88.9 million in recoveries applied to the negative allowance and a \$7.2 million increase in net cash flows from purchases and disposals of investments.

#### Financing Activities

Net cash provided by financing activities increased \$18.8 million compared to the prior year period. The increase was primarily due to a net increase of \$21.1 million in interest-bearing deposits and \$7.2 million increase in net proceeds from lines of credit and senior notes, partially offset by a net increase of \$13.3 million in distributions to noncontrolling interests.

During the second quarter of 2024, we repaid \$395.9 million aggregate principal amount of outstanding borrowings under our North American revolving credit agreement with net proceeds obtained from the issuance of our Senior Notes due 2030. On September 3, 2024, using funds obtained primarily from our North American revolving credit facility, we repaid our 2025 Notes in full by redeeming \$298.0 million in aggregate principal amount of the 2025 Notes at par value. For additional details about these transactions, refer to [Note 5](#) to our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report.

#### **Recent Accounting Pronouncements**

For discussion of recent accounting pronouncements and the anticipated effects on our Consolidated Financial Statements, refer to [Note 12](#) to our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report.

#### **Critical Accounting Estimates**

Our Consolidated Financial Statements have been prepared in accordance with GAAP. Some of our significant accounting policies require that we use estimates, assumptions and judgments that affect the reported amounts of revenues, expenses, assets and liabilities. For a discussion of our significant accounting policies and critical accounting estimates, refer to Note 1 to our Consolidated Financial Statements in the 2023 Form 10-K.

We consider accounting estimates to be critical if they (1) involve a significant level of estimation uncertainty and (2) have had, or are reasonably likely to have, a material impact on our financial condition or results of operations. We base our estimates on historical experience, current trends and various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. If these estimates differ significantly from actual results, the impact on our Consolidated Financial Statements may be material. We have determined that the following accounting policies involve critical estimates:

##### *Revenue Recognition - Finance Receivables*

Revenue recognition for finance receivables involves the use of estimates and the exercise of judgment on the part of management. These estimates include projections of the amount and timing of cash collections we expect to receive from our pools of accounts. We review individual pools for trends, actual performance versus projections and curve shape (a graphical depiction of the amount and timing of cash collections). We then project ERC and apply a discounted cash flow methodology to our ERC. Adjustments to ERC may include adjustments reflecting recent collection trends, our view of current and future economic conditions, changes in collection assumptions or other timing related adjustments.

Significant changes in our cash flow estimates could result in increased or decreased revenue as we immediately recognize the discounted value of such changes using the constant effective interest rate of the pool. Generally, adjustments to cash forecasts result in an adjustment to revenue at an amount less than the impact of the performance in the period due to the effects of discounting. Additionally, cash collection forecast increases will result in more revenue being recognized and cash collection forecast decreases in less revenue being recognized over the life of the pool.

#### *Goodwill*

In accordance with Financial Accounting Standards Board ("FASB") ASC Topic 350, "Intangibles-Goodwill and Other" ("ASC 350"), we evaluate goodwill for impairment annually as of October 1, and more frequently if circumstances indicate that it is more-likely-than-not that the fair value of a reporting unit is below its carrying value.

We determine the fair value of a reporting unit by applying approaches prescribed under ASC Topic 820 "Fair Value Measurements and Disclosures": the income approach and the market approach. Under the income approach, we estimate the fair value of a reporting unit based on the present value of estimated future cash flows and a residual terminal value. Cash flow projections are based on management's estimates of a variety of factors, including growth rates and operating margins, which take into consideration industry and market conditions. Under the market approach, we estimate fair value based on market trading multiples and other relevant market transactions involving comparable publicly traded companies with operating and investment characteristics similar to the reporting unit. Depending on the availability of public data and suitable comparable transaction data, we may give more weight to the income approach than the market approach. We also assess the reasonableness of the aggregate estimated fair value of our reporting units by comparison to our market capitalization over a reasonable period, considering historic control premiums in the financial services industry and the current market environment.

As of September 30, 2024, we had goodwill of \$423.0 million, consisting primarily of \$396.1 million in our Debt Buying and Collection ("DBC") reporting unit. We performed our most recent annual review of the DBC reporting unit as of October 1, 2023, and concluded that goodwill was not impaired.

As of September 30, 2024, our quarterly impairment assessment did not identify the occurrence of any triggering events, and we determined our goodwill was not more-likely-than-not impaired. However, consistent with our most recent annual review, the DBC reporting unit may be at-risk for future impairment if our cash flow projections are not met or if market factors utilized in the impairment test deteriorate, including adverse changes in the debt sales market that impact our estimated purchasing volumes and purchase price multiples, and/or an increase in the discount rate. For additional information, refer to Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Estimates" of the 2023 Form 10-K.

#### *Income Taxes*

We are subject to income taxes in the U.S. and in numerous international jurisdictions. The tax laws are complex and subject to different interpretations by the taxpayer and the relevant government taxing authorities. When determining our domestic and non-U.S. income tax expense, we make judgments about the application of these inherently complex laws.

We record a tax provision for the anticipated tax consequences of the reported results of operations. The provision for income taxes is estimated using the asset and liability method, under which deferred tax assets and liabilities are recognized for the expected future tax consequences of temporary differences between the financial reporting and tax basis of assets and liabilities, and for operating losses and tax credit carryforwards. Deferred tax assets and liabilities are measured using the currently enacted tax rates that apply to taxable income in effect for the years in which those tax assets are expected to be realized or settled.

We exercise significant judgment in estimating the potential exposure to unresolved tax matters and apply a more likely than not standard for recording tax benefits related to uncertain tax positions in the application of complex tax laws. While actual results could vary, we believe we have adequate tax accruals with respect to the ultimate outcome of such unresolved tax matters. We record interest and penalties related to unresolved tax matters as a component of income tax expense when the more likely than not standards are not met.

If all or part of the deferred tax assets are determined not to be realizable in the future, we would establish a valuation allowance and charge the impact to earnings in the period such a determination is made. If we subsequently realize deferred tax assets that were previously determined to be unrealizable, the respective valuation allowance would be reversed, resulting in a positive adjustment to earnings. The establishment or release of a valuation allowance does not have an impact on cash, nor does such an allowance preclude the use of loss carryforwards or other deferred tax assets in future periods. The calculation of tax liabilities involves significant judgment in estimating the impact of uncertainties in the application of complex tax laws. Resolution of these uncertainties in a manner inconsistent with our expectations could have a material impact on our results of

operations and financial position. For further information regarding our uncertain tax positions, refer to Note 13 to our Consolidated Financial Statements in the 2023 Form 10-K.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Our business is subject to various financial risks, including market, currency, interest rate, credit, liquidity and cash flow risk. We use various strategies, including derivative financial instruments, to manage these risks; however, they can still impact our Consolidated Financial Statements.

We do not utilize derivative financial instruments with a level of complexity or with a risk greater than the exposure to be managed, nor do we enter into or hold derivatives for trading or speculative purposes. Derivative instruments involve, to varying degrees, elements of non-performance, or credit risk. We do not believe that we currently face a significant risk of loss in the event of non-performance by the counterparties to these instruments, as these transactions were executed with a diversified group of major financial institutions with investment-grade credit ratings. Our intention is to spread our counterparty credit risk across a number of counterparties so that exposure to a single counterparty is mitigated.

#### **Interest Rate Risk**

We are subject to interest rate risk from borrowings on our variable rate credit facilities, as well as our interest-bearing deposits. As such, our consolidated financial results are subject to fluctuations due to changes in market interest rates. To reduce our exposure to changes in the market rate of interest, we have entered into interest rate derivative contracts to hedge a portion of our borrowings under floating rate financing arrangements. Under the terms of the interest rate derivatives, we receive a variable interest rate and pay a fixed interest rate. Of our \$3.3 billion in total borrowings as of September 30, 2024, \$1.1 billion was fixed rate debt. Considering these fixed rate borrowings and the interest rate hedges on our variable rate debt, with maturities ranging from three months to four years, as of September 30, 2024, 58% of our total debt was either fixed rate or converted to a fixed rate.

We assess interest rate risk by estimating the increase or decrease in interest expense that would occur due to a change in short-term interest rates. Borrowings on our variable rate credit facilities were \$2.2 billion as of September 30, 2024, and based on our debt structure, assuming a 50 basis point decrease/increase in interest rates, interest expense over the following 12 months would decrease/increase by an estimated \$7.3 million.

#### **Currency Exchange Risk**

We operate internationally and enter into transactions denominated in various foreign currencies. Our subsidiaries use multiple functional currencies, and weakness in one particular currency might be offset by strength in other currencies over time. During Q3 2024, our revenues from operations outside the U.S. were \$124.0 million.

Fluctuations in foreign currencies could cause us to incur foreign currency gains and losses, and could affect our comprehensive income and stockholders' equity. Additionally, our reported financial results could change from period-to-period due solely to fluctuations between currencies. Foreign currency gains and losses are primarily the result of the remeasurement of transactions in other currencies into an entity's functional currency. Foreign currency gains and losses are included as a component of Other income and (expense) in our Consolidated Income Statements. From time-to-time, we may elect to enter into foreign exchange derivative contracts to reduce these variations in our Consolidated Income Statements.

When an entity's functional currency is different than the reporting currency of its parent, foreign currency translation adjustments may occur. Foreign currency translation adjustments are included as a component of Other comprehensive income/(loss) in our Consolidated Statements of Comprehensive Income and as a component of Equity in our Consolidated Balance Sheets.

We have taken measures to mitigate the impact of foreign currency fluctuations. We have organized our European operations so that portfolio ownership and collections generally occur within the same entity. Additionally, our European and UK credit facilities are multi-currency facilities, allowing us to better match funding and portfolio acquisitions by currency. We actively monitor the value of our finance receivables by currency. In the event adjustments are required to our liability composition by currency, we may, from time-to-time, execute re-balancing foreign exchange contracts to more closely align funding and portfolio acquisitions by currency.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* We maintain disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate. We conducted an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report. Based on this evaluation, the principal executive officer and principal financial officer have concluded that, as of September 30, 2024, our disclosure controls and procedures were effective.

*Changes in Internal Control over Financial Reporting.* There was no change in our internal control over financial reporting that occurred during the quarter ended September 30, 2024, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Part II. Other Information

### Item 1. Legal Proceedings

For information regarding legal proceedings as of September 30, 2024, refer to [Note 11](#) to our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report.

### Item 1A. Risk Factors

There have been no material changes in our risk factors from those disclosed in Part I, Item 1A of the 2023 Form 10-K.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Share Repurchase Programs

On February 25, 2022, our Board of Directors approved a share repurchase program under which we are authorized to repurchase up to \$150.0 million of our outstanding common stock. For more information, refer to [Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources"](#) in this Quarterly Report. We did not repurchase any common stock during the third quarter of 2024.

We do not currently pay regular dividends on our common stock and did not pay dividends during the third quarter of 2024; however, our Board of Directors may determine in the future to declare or pay dividends on our common stock. Our credit facilities and the indentures governing our senior notes contain financial and other restrictive covenants, including restrictions on certain types of transactions and our ability to pay dividends to our stockholders and repurchase our common stock.

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

None of the Company's directors or officers adopted or terminated a Rule 10b5-1 trading arrangement or non-rule 10b5-1 trading arrangement during the third quarter of 2024.

### Item 6. Exhibits

3.1 [Fifth Amended and Restated Certificate of Incorporation of PRA Group, Inc. \(Incorporated by reference to Exhibit 3.1 of the Current Report on Form 8-K filed June 17, 2020 \(File No. 000-50058\)\)](#).

3.2 [Amended and Restated By-Laws of PRA Group, Inc. \(Incorporated by reference to Exhibit 3.2 of the Current Report on Form 8-K filed June 17, 2020 \(File No. 000-50058\)\)](#).

4.1 [Form of Common Stock Certificate \(Incorporated by reference to Exhibit 4.1 of Amendment No. 1 to the Registration Statement on Form S-1 filed October 15, 2002 \(Registration No. 333-99225\)\)](#).

4.2 [Form of Warrant \(Incorporated by reference to Exhibit 4.2 of Amendment No. 2 to the Registration Statement on Form S-1 filed October 30, 2002 \(Registration No. 333-99225\)\)](#).

4.3 [Indenture, dated as of September 22, 2021 among PRA Group Inc., the domestic subsidiaries of PRA Group Inc., party thereto and Regions Banks, as trustee \(Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed September 24, 2021 \(File No. 000-50058\)\)](#).

4.4 [Indenture, dated as of February 6, 2023, among PRA Group, Inc., the domestic subsidiaries of PRA Group, Inc., party thereto and Regions Bank, as trustee \(Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed February 6, 2023 \(File No. 000-50058\)\)](#).

4.5 [Indenture, dated as of May 20, 2024, among PRA Group, Inc., the domestic subsidiaries of PRA Group, Inc. party thereto and Regions Bank, as trustee \(Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed May 20, 2024 \(File No. 000-50058\)\)](#).

4.6 [Description of the Registrant's Securities Registered pursuant to Section 12 of the Securities Exchange Act of 1934 \(Incorporated by reference to Exhibit 4.3 of the Annual Report on Form 10-K filed February 26, 2021 \(File No. 000-50058\)\)](#).

31.1 [Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002 \(filed herewith\)](#).

31.2 [Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002 \(filed herewith\)](#).

<u>32.1</u>	<a href="#">Certifications of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002 (filed herewith).</a>
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkable Document
101.LAB	XBRL Taxonomy Extension Label Linkable Document
101.PRE	XBRL Taxonomy Extension Presentation Linkable Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PRA Group, Inc.  
(Registrant)

November 8, 2024

By: /s/ Vikram A. Atal

Vikram A. Atal  
President and Chief Executive Officer  
(Principal Executive Officer)

November 8, 2024

By: /s/ Rakesh Sehgal

Rakesh Sehgal  
Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

Exhibit 31.1

I, Vikram A. Atal, certify that:

1. I have reviewed this quarterly report on Form 10-Q of PRA Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 8, 2024

By: /s/ Vikram A. Atal

Vikram A. Atal  
President and Chief Executive Officer  
(Principal Executive Officer)

I, Rakesh Sehgal, certify that:

1. I have reviewed this quarterly report on Form 10-Q of PRA Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 8, 2024

By: /s/ Rakesh Sehgal

Rakesh Sehgal  
Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of PRA Group, Inc. (the "Company") on Form 10-Q for the quarter ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Vikram A. Atal, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

November 8, 2024

By: /s/ Vikram A. Atal

Vikram A. Atal  
President and Chief Executive Officer  
(Principal Executive Officer)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of PRA Group, Inc. (the "Company") on Form 10-Q for the quarter ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Rakesh Sehgal, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

November 8, 2024

By: /s/ Rakesh Sehgal

Rakesh Sehgal  
Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)