



Martin  
Marietta

Q2 2025  
SUPPLEMENTAL INFORMATION\*

August 7, 2025

\* All information provided in these slides is qualified in its entirety by reference to the Company's filings with the Securities and Exchange Commission (SEC), which are available on both the Company's and the SEC's websites.



## Statement Regarding Safe Harbor for Forward-Looking Statements

Investors are cautioned that all statements herein that relate to the future involve risks and uncertainties and are based on assumptions that the Company believes in good faith are reasonable but which may be materially different from actual results. These statements, which are forward-looking statements under the Private Securities Litigation Reform Act of 1995, provide the investor with the Company's expectations or forecasts of future events. You can identify these statements by the fact that they do not relate only to historical or current facts. They may use words such as "guidance", "anticipate", "may", "expect", "should", "believe", "will", and other words of similar meaning in connection with future events or future operating or financial performance. Any or all of the Company's forward-looking statements here and in other publications may turn out to be wrong.

## Non-GAAP Financial Measures

This material contains financial measures that are not prepared in accordance with United States generally accepted accounting principles (GAAP). The Appendix contains reconciliations of these non-GAAP financial measures to the closest GAAP measures. Management believes these non-GAAP measures are commonly used by investors to evaluate the Company's performance and, when read in conjunction with the Company's consolidated financial statements, present a useful tool to evaluate the Company's ongoing business performance from period to period and anticipated performance. Additionally, these are some of the factors the Company uses in internal evaluations of the overall performance of its businesses. Management acknowledges that many factors impact reported results, and the adjustments in these non-GAAP measures do not account for all such factors. Furthermore, these non-GAAP measures may not be comparable to similarly titled measures used by other companies.

## Results and Trends

Results and trends described in this Supplemental Information may not necessarily be indicative of the Company's future performance.



# Q2 2025 RESULTS

## FINANCIAL HIGHLIGHTS

**\$1.81B**

Revenues  
+3% y-o-y

**\$328M**

Net Earnings Attributable to  
Martin Marietta  
12% y-o-y<sup>1</sup>

**\$630M**

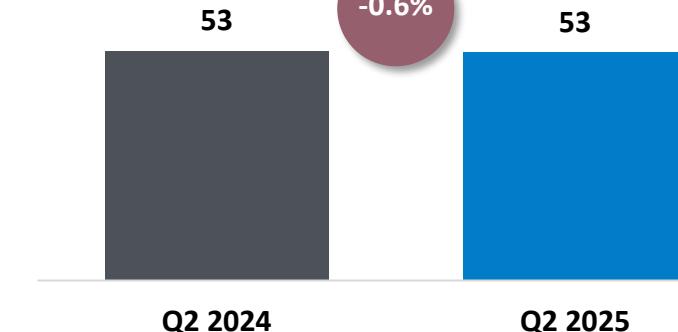
Adjusted EBITDA<sup>2</sup>  
+8% y-o-y

**35%**

Adjusted EBITDA Margin<sup>2</sup>  
+170 bps

## AGGREGATES SHIPMENTS

(Tons in Millions)



-0.6%

## Q2 ACHIEVEMENTS

- Record second-quarter consolidated Adjusted EBITDA and Adjusted EBITDA margin
- All-time quarterly record Aggregates Revenues of **\$1.3B (+6%)**
- Record second-quarter Aggregates Gross Profit, Gross Profit Per Ton and Gross Margin of **33%**

## AGGREGATES AVERAGE SELLING PRICE (ASP)

(Per Ton)

**\$21.61**

Q2 2024

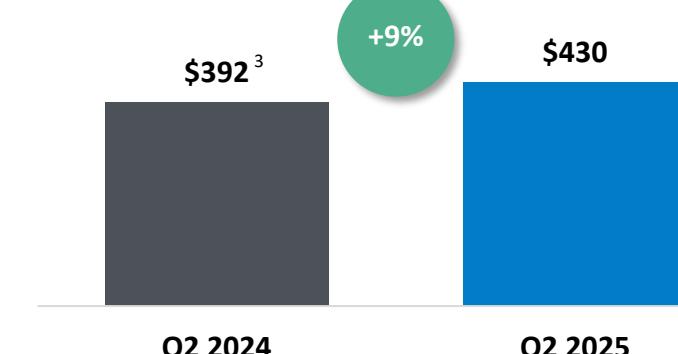
+7.4%

**\$23.21**

Q2 2025

## AGGREGATES GROSS PROFIT

(\$ in Millions)



+9%

## AGGREGATES GROSS PROFIT PER TON

**\$7.41<sup>3</sup>**

Q2 2024

+10%

**\$8.16**

Q2 2025

# 2025 GUIDANCE SUMMARY AT THE MIDPOINT

## CONSOLIDATED FULL YEAR 2025 GUIDANCE<sup>1</sup>

**\$6.97B**

Revenues  
**+7%**

**\$1.14B**

Net Earnings Attributable  
To Martin Marietta  
**-43%<sup>2</sup>**

**\$2.30B**

Adjusted  
EBITDA<sup>3</sup>  
**+11%**

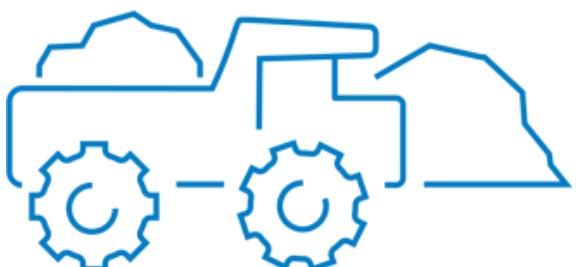
## COMMENTARY

- Raised full-year 2025 Adjusted EBITDA<sup>3</sup> of **\$2.30B at the midpoint** reflects year-to-date results, July 2025 shipment trends and contributions from the Premier Magnesia, LLC acquisition as of its closing date

## AGGREGATES FULL YEAR 2025 GUIDANCE<sup>1</sup>

**196M**

Shipment Tons  
**+2.5%**



**\$1.69B**

Gross Profit  
**+17%**

**\$23.38**

ASP  
**+7.3%**

**\$8.63**

Gross Profit Per Ton  
**+14%**

## OTHER PRODUCT LINES FULL YEAR 2025 GUIDANCE<sup>1</sup>



*Cement and  
Downstream*

**\$312M**

Gross Profit  
**-13%**



*Magnesia  
Specialties*

**\$135M**

Gross Profit  
**+26%**

Note: All percent changes are versus 2024 actual figures.

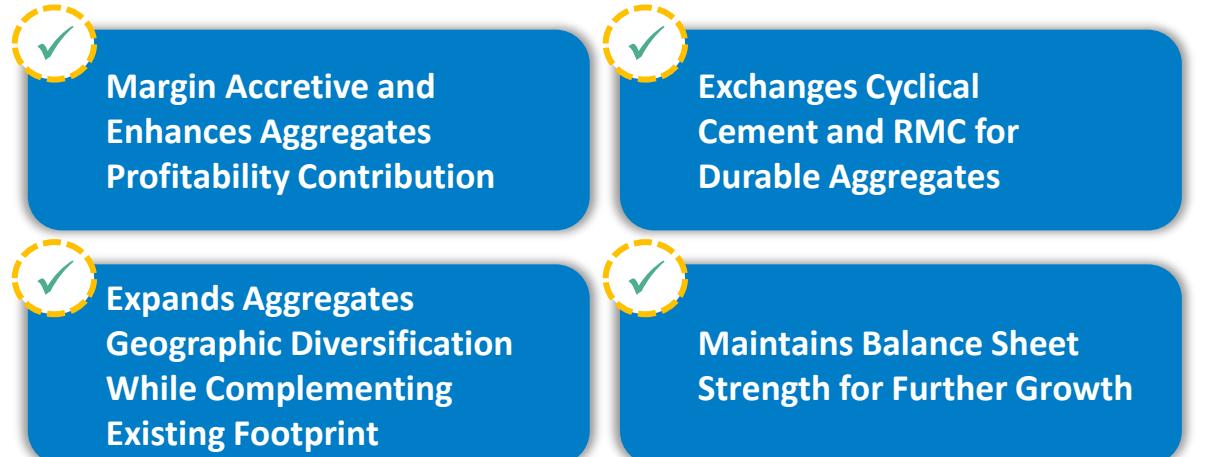
- 2025 Guidance reflects the midpoint of guidance ranges provided in the June 30, 2025, earnings release which has been updated to reflect June 30, 2025, year-to-date results, current trends and the Premier Magnesia, LLC acquisition as of its closing date on July 25, 2025
- 2024 Net earnings attributable to Martin Marietta includes \$0.9 billion from a nonrecurring gain on a divestiture partially offset by acquisition, divestiture and integration expenses, impact of selling acquired inventory after its markup to fair value as part of acquisition accounting and a noncash asset and portfolio rationalization charge
- Adjusted EBITDA is a Non-GAAP financial measure; see Appendix for reconciliation to nearest GAAP measure

# ASSET EXCHANGE OVERVIEW

## KEY TRANSACTION TERMS

- Martin Marietta to receive select Quikrete aggregate assets that produce ~20 million tons per annum, \$450 million of cash and an aggregates supply agreement in North Texas
- Quikrete to receive the Midlothian cement plant, related distribution terminals and North Texas ready mix concrete assets that produce ~2.1 million tons of cement and ~3.6 million cubic yards concrete per annum
- Land and mineral interests exchanged in a tax-deferred manner pursuant to Section 1031 of the Internal Revenue Code, resulting in attractive tax efficiencies as compared to a cash divestiture

## TRANSACTION HIGHLIGHTS



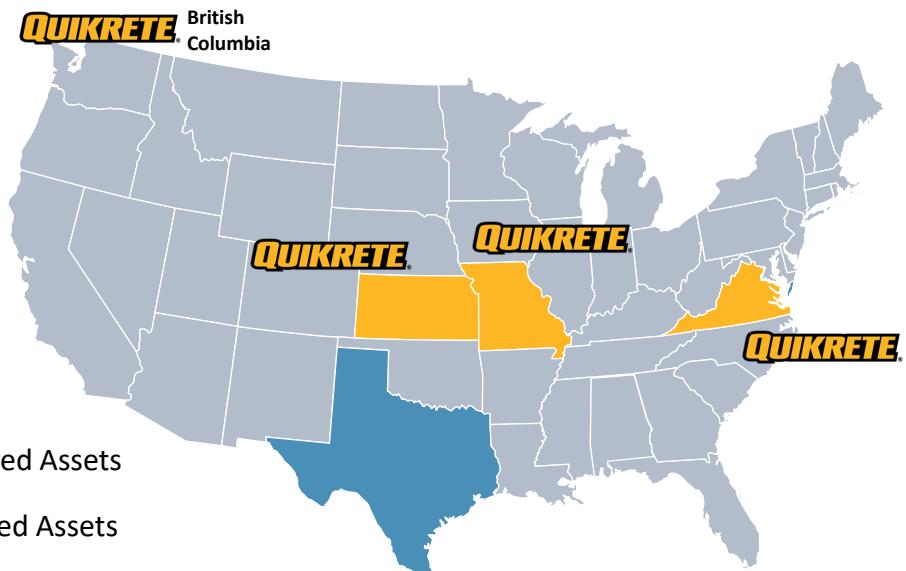
## EXCHANGED ASSETS

### Acquisitions

**QUIKRETE**  
(Aggregates Assets)  
+  
**\$450 Million Cash**

### Divestitures

- A N. Texas Cement
- B N. Texas Ready Mix Concrete



# 2025 END MARKET OUTLOOK

## INFRASTRUCTURE



- + Infrastructure Investment and Jobs Act
- + Record state Department of Transportation budgets
- + State and local ballot initiatives

## NONRESIDENTIAL



- + Data centers
- Warehouses
- Light nonresidential
- Manufacturing

## RESIDENTIAL



- Single-family housing
- Multi-family housing

# INFRASTRUCTURE INVESTMENT AND JOBS ACT (IIJA) UPDATE THROUGH JUNE 30, 2025

## TOTAL HIGHWAY & BRIDGE FUNDS

**~\$350B**

*29% of Total  
\$1.2 Trillion IIJA*

## CUMULATIVE OBLIGATIONS

**\$215B**

*62% of Total  
Highway & Bridge Funds*

## CUMULATIVE STATE REIMBURSEMENTS

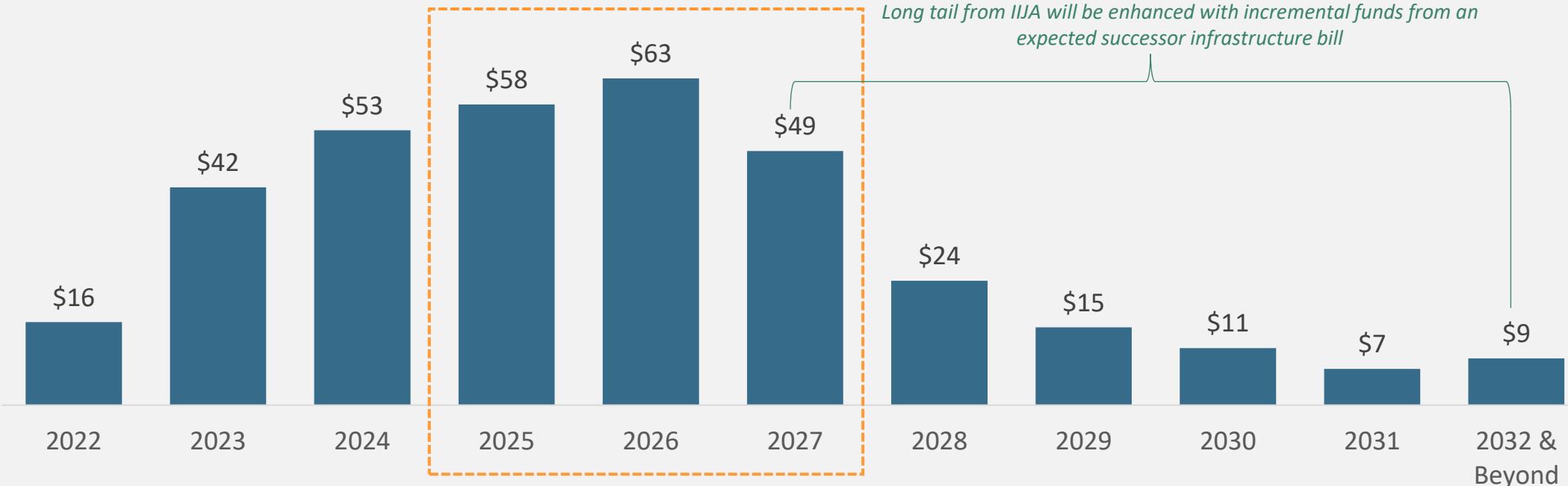
**\$139B**

*40% of Total  
Highway & Bridge Funds*

**THREE YEARS INTO THE FIVE-YEAR IIJA, 60% OF HIGHWAY & BRIDGE FUNDING REMAINS TO BE SPENT...**

# ...INDICATING ROBUST MULTI-YEAR TAILWINDS FOR THIS COUNTERCYCLICAL END MARKET

(\$ in Billions)



IIJA spend expected to extend well past its expiration in 2026;  
consistent with historical infrastructure bills



# CAPITAL MARKETS DAY

Wednesday, September 3, 2025 | Mandarin Oriental Hotel, NYC

Join **WARD NYE**, Chair, President and Chief Executive Officer,  
**MICHAEL PETRO**, Senior Vice President and Chief Financial Officer  
And other members of our senior leadership team as we highlight our **SOAR 2030** growth strategy





# APPENDIX

# ADJUSTED EBITDA

\$ IN MILLIONS

|   | Three Months<br>Ended<br>Jun 30, 2025 | Three Months<br>Ended<br>Jun 30, 2024 |
|---|---------------------------------------|---------------------------------------|
| Net earnings attributable to Martin Marietta  | \$328                                 | \$294                                 |
| Add back:   |                                       |                                       |
| Interest expense, net of interest income  | 56                                    | 33                                    |
| Income tax expense for controlling interests  | 83                                    | 78                                    |
| Depreciation, depletion and amortization expense and earnings/loss from nonconsolidated equity affiliates | 163                                   | 140                                   |
| Acquisition, divestiture and integration expenses   | –                                     | 19                                    |
| Impact of selling acquired inventory after markup to fair value as part of acquisition accounting         | –                                     | 20                                    |
| <b>Adjusted EBITDA</b>  | <b>\$630</b>                          | <b>\$584</b>                          |
| Revenues  | \$1,811                               | \$1,764                               |
| <b>Adjusted EBITDA Margin</b>   | <b>35%</b>                            | <b>33%</b>                            |

Earnings before interest; income taxes; depreciation, depletion and amortization expense; the earnings/loss from nonconsolidated equity affiliates; acquisition, divestiture and integration expenses and the impact of selling acquired inventory after its markup to fair value as part of acquisition accounting subject to limitations described below; nonrecurring gain on divestiture; and noncash asset and portfolio rationalization charge (**Adjusted EBITDA**) is an indicator used by the Company and investors to evaluate the Company's operating performance from period to period. Transaction expenses and inventory acquisition accounting impacts are only excluded for transactions with at least \$2 billion in consideration and transaction expenses expected to exceed \$15 million.

Adjusted EBITDA is not defined by GAAP and, as such, should not be construed as an alternative to earnings from operations, net earnings attributable to Martin Marietta or operating cash flow.

# 2025 ADJUSTED EBITDA GUIDANCE AT THE MIDPOINT

\$ IN MILLIONS

|   | Year Ended<br>Dec 31, 2025<br>(Midpoint Guidance) <sup>1</sup> |
|---|--|
| Net earnings attributable to Martin Marietta  | \$1,140  |
| Add back:   |  |
| Interest expense, net of interest income  | 225  |
| Income tax expense for controlling interests  | 290  |
| Depreciation, depletion and amortization expense and earnings/loss from nonconsolidated equity affiliates | 645  |
| <b>Adjusted EBITDA</b>  | <b>\$2,300</b>   |
| Revenues  | \$6,970  |
| <b>Adjusted EBITDA Margin</b>   | <b>33%</b>   |

<sup>1</sup>2025 Guidance reflects the midpoint of guidance ranges provided in the June 30, 2025, earnings release

**Earnings before interest; income taxes; depreciation, depletion and amortization expense; the earnings/loss from nonconsolidated equity affiliates; acquisition, divestiture and integration expenses and the impact of selling acquired inventory after its markup to fair value as part of acquisition accounting subject to limitations described below; nonrecurring gain on divestiture; and noncash asset and portfolio rationalization charge (Adjusted EBITDA)** is an indicator used by the Company and investors to evaluate the Company's operating performance from period to period. Transaction expenses and inventory acquisition accounting impacts are only excluded for transactions with at least \$2 billion in consideration and transaction expenses expected to exceed \$15 million.

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