

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: **March 31, 2024**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: **001-35922**



**PEDEVCO CORP.**

(Exact name of registrant as specified in its charter)

**Texas**

(State or other jurisdiction of incorporation or organization)

**22-3755993**

(I.R.S. Employer Identification No.)

**575 N. Dairy Ashford , Suite 210 , Houston , Texas**

(Address of principal executive offices)

**77079**

(Zip Code)

**( 713 ) 221-1768**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of each class</b>	<b>Trading Symbol(s)</b>	<b>Name of each exchange on which registered</b>
Common Stock, \$0.001 par value per share	PED	NYSE American

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  
Non-accelerated filer

Accelerated filer  
Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At May 14, 2024, there were 89,355,267 shares of the Registrant's common stock outstanding.

PEDEVCO CORP.

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### **CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

Some of the statements contained in this Quarterly Report on Form 10-Q (this "Report") include forward-looking statements within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended and the Private Securities Litigation Reform Act of 1995. Statements preceded by, followed by or that otherwise include the words "believes," "expects," "anticipates," "intends," "projects," "estimates," "plans," "may," and similar expressions or future or conditional verbs such as "should", "would", and "could" are generally forward-looking in nature and not historical facts. Forward-looking statements which are subject to a number of risks and uncertainties, many of which are beyond our control. All statements, other than statements of historical fact included in this Report, regarding our strategy, future operations, financial position, estimated revenues and losses, projected costs and cash flows, prospects, plans and objectives of management are forward-looking statements. These forward-looking statements were based on various factors and were derived utilizing numerous important assumptions and other important factors that could cause actual results to differ materially from those in the forward-looking statements. Forward-looking statements include the information concerning our future financial performance, business strategy, projected plans and objectives. These factors include, among others, the factors set forth below under the heading "Risk Factors." Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Most of these factors are difficult to predict accurately and are generally beyond our control. Readers are cautioned not to place undue reliance on these forward-looking statements.

Forward-looking statements may include statements about:

- our business strategy;
- our reserves;
- our technology;
- our cash flows and liquidity;
- our financial strategy, budget, projections and operating results;
- oil and natural gas realized prices;
- timing and amount of future production of oil and natural gas;
- the availability of oil field labor;
- the amount, nature and timing of capital expenditures, including future exploration and development costs;
- drilling of wells;
- government regulation and taxation of the oil and natural gas industry;
- changes in, and interpretations and enforcement of, environmental and other laws and other political and regulatory developments, including in particular additional permit scrutiny in Colorado;
- exploitation projects or property acquisitions;
- costs of exploiting and developing our properties and conducting other operations;
- general economic conditions in the United States and around the world, including the effect of regional or global health pandemics (such as, for example, the 2019 coronavirus ("[COVID-19](#)")), recent increases in inflation and interest rates, and risks of recessions, including as a result thereof;
- competition in the oil and natural gas industry;
- effectiveness of our risk management activities;
- environmental liabilities;
- counterparty credit risk;
- developments in oil-producing and natural gas-producing countries;
- political conditions in or affecting oil, NGLs and natural gas producing regions and/or pipelines, including in Eastern Europe, the Middle East and South America, for example, as experienced with the Russian invasion of the Ukraine in February 2022 and the current war in Israel, which conflicts are ongoing;
- our future operating results;
- future acquisition transactions;
- our estimated future reserves and the present value of such reserves; and
- our plans, objectives, expectations and intentions contained in this Quarterly Report that are not historical.

All forward-looking statements speak only at the date of the filing of this Quarterly Report. The reader should not place undue reliance on these forward-looking statements. Although we believe that our plans, intentions and expectations reflected in or suggested by the forward-looking statements we make in this Quarterly Report are reasonable, we can provide no assurance that these plans, intentions or expectations will be achieved. We disclose important factors that could cause our actual results to differ materially from our expectations under "[Risk Factors](#)" and "[Management's Discussion and Analysis of Financial Condition and Results of Operations](#)" and elsewhere in this Quarterly Report and our Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC on March 18, 2024. These cautionary statements qualify all forward-looking statements attributable to us or persons acting on our behalf. We do not undertake any obligation to update or revise publicly any forward-looking statements except as required by law, including the securities laws of the United States and the rules and regulations of the SEC.

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**PART I – FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**PEDEVCO CORP.**  
**CONSOLIDATED BALANCE SHEETS**  
(amounts in thousands, except share and per share data)

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
	<b>(Unaudited)</b>	
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 13,294	\$ 18,515
Accounts receivable – oil and gas	6,735	5,790
Note receivable, current	106	42
Prepaid expenses and other current assets	196	260
Total current assets	<u>20,331</u>	<u>24,607</u>
Oil and gas properties:		
Oil and gas properties, subject to amortization, net	87,538	79,186
Oil and gas properties, not subject to amortization, net	6,584	12,407
Total oil and gas properties, net	<u>94,122</u>	<u>91,593</u>
Note receivable	1,062	1,099
Operating lease – right-of-use asset	293	316
Other assets	2,487	2,443
Total assets	<u>\$ 118,295</u>	<u>\$ 120,058</u>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 12,064	\$ 6,580
Accrued expenses	1,280	8,712
Revenue payable	1,918	3,371
Operating lease liabilities – current	91	89
Asset retirement obligations – current	185	147
Total current liabilities	<u>15,538</u>	<u>18,899</u>
Long-term liabilities:		
Operating lease liabilities, net of current portion	204	227
Asset retirement obligations, net of current portion	2,539	2,166
Total liabilities	<u>18,281</u>	<u>21,292</u>
Commitments and contingencies		
Shareholders' equity:		
Common stock, \$0.001 par value, 200,000,000 shares authorized; 89,355,267 and 87,250,267 shares issued and outstanding, respectively	89	87
Additional paid-in capital	225,629	225,156
Accumulated deficit	(125,704)	(126,477)
Total shareholders' equity	<u>100,014</u>	<u>98,766</u>
Total liabilities and shareholders' equity	<u>\$ 118,295</u>	<u>\$ 120,058</u>

See accompanying notes to unaudited consolidated financial statements.

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**PEDEVCO CORP.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Unaudited)**  
(amounts in thousands, except share and per share data)

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Revenue:		
Oil and gas sales	\$ 8,116	\$ 8,164
Operating expenses:		
Lease operating costs	2,531	2,466
Selling, general and administrative expense	1,495	1,488
Depreciation, depletion, amortization and accretion	3,485	2,581
Total operating expenses	<u>7,511</u>	<u>6,535</u>
Gain on disposal of fixed asset	12	-
Operating income	617	1,629
Other income:		
Interest income	149	98
Other income	7	35
Total other income	<u>156</u>	<u>133</u>
Net income	\$ 773	\$ 1,762
Earnings per common share:		
Basic	\$ 0.01	\$ 0.02
Diluted	<u>\$ 0.01</u>	<u>\$ 0.02</u>
Weighted average number of common shares outstanding:		
Basic	88,753,838	86,720,823
Diluted	88,753,838	86,720,823

See accompanying notes to unaudited consolidated financial statements.

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**PEDEVCO CORP.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**  
(amounts in thousands)

	Three Months Ended March 31,	
	2024	2023
<b>Cash Flows From Operating Activities:</b>		
Net income	\$ 773	\$ 1,762
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion, amortization and accretion	3,485	2,581
Amortization of right-of-use asset	28	26
Share-based compensation expense	475	518
Changes in operating assets and liabilities:		
Accounts receivable – oil and gas	( 945)	( 3,358)
Gain on disposal of fixed asset	( 12)	-
Note receivable accrued interest	( 27)	-
Prepaid expenses and other current assets	64	100
Accounts payable	( 62)	35
Accrued expenses	( 6,621)	136
Revenue payable	( 1,453)	( 18)
Net cash (used in) provided by operating activities	( 4,295)	1,782
<b>Cash Flows From Investing Activities:</b>		
Cash paid for drilling and completion costs	( 883)	( 17,032)
Cash received for sale of vehicle	12	-
Cash paid for vehicle	( 55)	( 41)
Net cash used in investing activities	( 926)	( 17,073)
Net decrease in cash, cash equivalents and restricted cash	( 5,221)	( 15,291)
Cash, cash equivalents and restricted cash at beginning of period	20,715	32,977
Cash, cash equivalents and restricted cash at end of period	\$ 15,494	\$ 17,686
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash paid for:		
Interest	\$ -	\$ -
Income taxes	\$ -	\$ -
<b>Noncash investing and financing activities:</b>		
Change in accrued oil and gas development costs	\$ ( 4,709)	\$ 10,534
Changes in estimates of asset retirement costs, net	\$ 102	\$ 6
Issuance of restricted common stock	\$ 2	\$ 1

See accompanying notes to unaudited consolidated financial statements.

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**PEDEVCO CORP.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023**  
**(Unaudited)**  
(amounts in thousands, except share amounts)

	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Totals
	Shares	Amount			
<b>Balances at December 31, 2023</b>	<b>87,250,267</b>	<b>\$ 87</b>	<b>\$ 225,156</b>	<b>\$ (126,477)</b>	<b>\$ 98,766</b>
Issuance of restricted common stock	2,105,000	2	(2)	-	-
Share-based compensation	-	-	475	-	475
Net income	-	-	-	773	773
<b>Balances at March 31, 2024</b>	<b>89,355,267</b>	<b>\$ 89</b>	<b>\$ 225,629</b>	<b>\$ (125,704)</b>	<b>\$ 100,014</b>

	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Totals
	Shares	Amount			
<b>Balances at December 31, 2022</b>	<b>85,790,267</b>	<b>\$ 86</b>	<b>\$ 223,114</b>	<b>\$ (126,741)</b>	<b>\$ 96,459</b>
Issuance of restricted common stock	1,250,000	1	(1)	-	-
Share-based compensation	-	-	518	-	518
Net income	-	-	-	1,762	1,762
<b>Balances at March 31, 2023</b>	<b>87,040,267</b>	<b>\$ 87</b>	<b>\$ 223,631</b>	<b>\$ (124,979)</b>	<b>\$ 98,739</b>

See accompanying notes to unaudited consolidated financial statements.

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**PEDEVCO CORP.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**NOTE 1 – BASIS OF PRESENTATION**

The accompanying interim unaudited consolidated financial statements of PEDEVCO Corp. ("PEDEVCO" or the "Company"), have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") and the rules of the Securities and Exchange Commission ("SEC") and should be read in conjunction with the audited financial statements and notes thereto contained in PEDEVCO's latest Annual Report filed with the SEC on Form 10-K. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements that would substantially duplicate disclosures contained in the audited financial statements for the most recent fiscal year, as reported in the Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC on March 18, 2024 (the "2023 Annual Report"), have been omitted.

The Company's consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries and subsidiaries in which the Company has a controlling financial interest. All significant inter-company accounts and transactions have been eliminated in consolidation.

The Company's future financial condition and liquidity will be impacted by, among other factors, the success of our drilling program, the number of commercially viable oil and natural gas discoveries made and the quantities of oil and natural gas discovered, the speed with which we can bring such discoveries to production, the actual cost of exploration, appraisal and development of our prospects, the prevailing prices for, and demand for, oil and natural gas.

**NOTE 2 – DESCRIPTION OF BUSINESS**

PEDEVCO is an oil and gas company focused on the development, acquisition and production of oil and natural gas assets where the latest in modern drilling and completion techniques and technologies have yet to be applied. In particular, the Company focuses on legacy proven properties where there is a long production history, well defined geology and existing infrastructure that can be leveraged when applying modern field management technologies. The Company's current properties are located in the San Andres formation of the Permian Basin situated in West Texas and eastern New Mexico (the "Permian Basin") and in the Denver-Julesburg Basin ("D-J Basin") in Colorado and Wyoming. The Company holds its Permian Basin leasehold acres located in Chaves and Roosevelt Counties, New Mexico, through its wholly-owned subsidiary, Pacific Energy Development Corp. ("PEDCO"), which asset the Company refers to as its "Permian Basin Asset," and operates its Permian Basin Asset through its wholly-owned operating subsidiary Ridgeway Arizona Oil Corp. The Company holds its D-J Basin leasehold acres located in Weld and Morgan Counties, Colorado, and Laramie County, Wyoming, through its wholly-owned subsidiary PRH Holdings LLC, which asset the Company refers to as its "D-J Basin Asset," and operates its D-J Basin Asset through its wholly-owned operating subsidiary Red Hawk Petroleum, LLC ("Red Hawk").

The Company believes that horizontal development and exploitation of conventional assets in the Permian Basin and development of the Wattenberg and Wattenberg Extension in the D-J Basin represent among the most economic oil and natural gas plays in the United States ("U.S."). Moving forward, the Company plans to optimize its existing assets and opportunistically seek additional acreage proximate to its currently held core acreage, as well as other attractive onshore U.S. oil and gas assets that fit the Company's acquisition criteria, that Company management believes can be developed using its technical and operating expertise and be accretive to shareholder value.

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Company has provided a discussion of significant accounting policies, estimates and judgments in its 2023 Annual Report. There have been no changes to the Company's significant accounting policies since December 31, 2023.

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***Recently Issued Accounting Pronouncements***

In December 2023, the Financial Accounting Standards Board (“FASB”) issued ASU 2023-09, Income Taxes (Topic 740):

Improvements to Income Tax Disclosures, which requires disaggregated information about a reporting entity's effective tax rate reconciliation, as well as information related to income taxes paid to enhance the transparency and decision usefulness of income tax disclosures. This ASU will be effective for the annual period ending December 31, 2025. The Company is currently evaluating the timing and impacts of adoption of this ASU.

#### **Subsequent Events**

The Company has evaluated all transactions through the date the consolidated financial statements were issued for subsequent event disclosure consideration.

#### **NOTE 4 – REVENUE FROM CONTRACTS WITH CUSTOMERS**

**Disaggregation of Revenue from Contracts with Customers.** The following table disaggregates revenue by significant product type in the periods indicated (in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Oil sales	\$ 7,454	\$ 7,460
Natural gas sales	333	504
Natural gas liquids sales	329	200
Total revenue from customers	<u>\$ 8,116</u>	<u>\$ 8,164</u>

There were no significant contract liabilities or transaction price allocations to any remaining performance obligations as of March 31, 2024.

#### **NOTE 5 – CASH AND CASH EQUIVALENTS**

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the balance sheets, which sum to the total of such amounts in the periods indicated (in thousands):

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Cash and Cash Equivalents	\$ 13,294	\$ 18,515
Restricted cash included in other assets	2,200	2,200
Total cash and cash equivalents and restricted cash	<u>\$ 15,494</u>	<u>\$ 20,715</u>

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**NOTE 6 – OIL AND GAS PROPERTIES**

The following table summarizes the Company's oil and gas activities by classification for the three months ended March 31, 2024 (in thousands):

	<b>Balance at December 31, 2023</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers</b>	<b>Balance at March 31, 2024</b>
Oil and gas properties, subject to amortization	\$ 185,403	\$ 5,073	\$ -	\$ 6,342	\$ 196,818
Oil and gas properties, not subject to amortization	12,407	519	-	( 6,342)	6,584
Asset retirement costs	853	102	-	-	955
Accumulated depreciation, depletion and impairment	( 107,070)	( 3,165)	-	-	( 110,235)
<b>Total oil and gas assets</b>	<b>\$ 91,593</b>	<b>\$ 2,529</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 94,122</b>

For the three-month period ended March 31, 2024, the Company incurred \$ 5,362,000 of capital costs primarily related to non-operated drilling and completion costs related to the Company's participation in 13 new non-operated wells in the D-J Basin in which the Company participated and the Company's completion operations with respect to three operated wells with a third-party in the Permian Basin, together with costs related to certain workovers for lift conversions and cleanouts in the Company's D-J Basin Asset.

The Company also acquired approximately 407 net lease acres, in and around its existing footprint in the D-J Basin, through multiple transactions with total acquisition and due diligence costs of \$230,000 .

The depletion recorded for production on proved properties for the three months ended March 31, 2024 and 2023 amounted to \$ 3,165,000 and \$ 2,447,000 , respectively.

**NOTE 7 – NOTE RECEIVABLE**

On November 9, 2023, in accordance with the sale of our wholly-owned subsidiary EOR Operating Company ("EOR") to Tiloo Exploration and Production LLC ("Tiloo"), the Company entered into a five-year secured promissory note (the "Note") with Tiloo, bearing interest at 10.0 % per annum, with no payments due during the first twelve months, and fully-amortized payments due monthly over the remaining four years of the term thereafter until maturity. The Note contains customary events of default and is secured by a lien over all the assets and capital shares of EOR created under a Security Agreement, a Security Agreement (Pledge of Corporate Securities), and a Mortgage entered into by and between the Company and Tiloo. As of March 31, 2024, the Company recognized \$ 106,000 of the Note in Current Assets, with the remaining balance of \$ 1,062,000 (including \$ 46,000 of accrued interest) included in Other Assets on the Company's balance sheet.

**NOTE 8 – ASSET RETIREMENT OBLIGATIONS**

Activity related to the Company's asset retirement obligations is as follows (in thousands):

	<b>Three Months Ended March 31, 2024</b>
Balance at the beginning of the period <sup>(1)</sup>	\$ 2,313
Accretion expense	309
Changes in estimates, net	102
Balance at end of period <sup>(2)</sup>	<u><u>\$ 2,724</u></u>

<sup>(1)</sup> Includes \$ 147,000 of current asset retirement obligations at December 31, 2023.

<sup>(2)</sup> Includes \$ 185,000 of current asset retirement obligations at March 31, 2024.

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**NOTE 9 – COMMITMENTS AND CONTINGENCIES**

***Lease Agreements***

Currently, the Company has one operating sublease for office space that requires ASC Topic 842 treatment, discussed below.

The Company's leases typically do not provide an implicit rate. Accordingly, the Company is required to use its incremental borrowing rate in determining the present value of lease payments based on the information available at the commencement date. The Company's incremental borrowing rate would reflect the estimated rate of interest that it would pay to borrow on a collateralized basis over a similar term, an amount equal to the lease payments in a similar economic environment. However, the Company currently maintains no debt, and in order to apply an appropriate discount rate, the Company used a borrowing rate obtained from a financial institution at which it maintains banking accounts.

The Company had a lease for its corporate offices in Houston, Texas on approximately 5,200 square feet of office space that expired on August

31, 2023, which had a base monthly rent of approximately \$ 10,000 . In December 2022, the Company entered into a new lease agreement for its existing office space that commenced on September 1, 2023, which expires on February 28, 2027 . The base monthly rent is approximately \$ 9,200 for the first 18 months and will increase to approximately \$9,500 thereafter. The Company paid both a security deposit and prepaid rent of \$ 14,700 and \$ 14,700 , respectively.

Supplemental cash flow information related to the Company's operating office sublease is included in the table below (in thousands):

	Three Months Ended March 31, 2024
Cash paid for amounts included in the measurement of lease liabilities	\$ 28

Supplemental balance sheet information related to operating leases is included in the table below (in thousands):

	March 31, 2024
Operating lease – right-of-use asset	\$ 293
Operating lease liabilities - current	\$ 91
Operating lease liabilities - long-term	204
<b>Total lease liability</b>	<b>\$ 295</b>

The weighted-average remaining lease term for the Company's operating lease is 2.9 years as of March 31, 2024, with a weighted-average discount rate of 7.90 %.

Lease liability with enforceable contract terms that have greater than one-year terms are as follows (in thousands):

Remainder of 2024	\$ 83
2025	112
2026	115
Thereafter	19
<b>Total lease payments</b>	<b>329</b>
Less imputed interest	( 34)
<b>Total lease liability</b>	<b>\$ 295</b>

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### **Leasehold Drilling Commitments**

The Company's oil and gas leasehold acreage is subject to expiration of leases if the Company does not drill and hold such acreage by production or otherwise exercises options to extend such leases, if available, in exchange for payment of additional cash consideration. In the D-J Basin, no net acres expire during the remainder of 2024, and 5,829 net acres expire within the next two-year period (net to our direct ownership interest only). In the Permian Basin, 40 net acres are due to expire during the remainder of 2024 and no net acres expire within the next two-year period (net to our direct ownership interest only). The Company plans to hold significantly all of this acreage through a program of drilling and completing producing wells. If the Company is not able to drill and complete a well before lease expiration, the Company may seek to extend leases where able.

### **Other Commitments**

Although the Company may, from time to time, be involved in litigation and claims arising out of its operations in the normal course of business, the Company is not currently a party to any material legal proceeding. In addition, the Company is not aware of any material legal or governmental proceedings against it or contemplated to be brought against it.

As part of its regular operations, the Company may become party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning its commercial operations, products, employees and other matters.

Although the Company provides no assurance about the outcome of any future legal and administrative proceedings and the effect such outcomes may have on the Company, the Company believes that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by insurance, will not have a material adverse effect on the Company's financial condition or results of operations.

### **NOTE 10 – SHAREHOLDERS' EQUITY**

#### **Common Stock**

During the three months ended March 31, 2024, the Company granted an aggregate of 2,105,000 restricted stock awards to various employees of the Company (see Note 11 below).

### **NOTE 11 – SHARE-BASED COMPENSATION**

The Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award over the vesting period.

#### **Common Stock**

On January 26, 2024, restricted stock awards were granted to officers and employees of the Company for an aggregate of 2,105,000 shares of the Company's restricted common stock, under the Company's 2021 Equity Incentive Plan. The grant for the 2,105,000 shares of restricted common stock vest as follows: 33.3% vest each subsequent year from the date of grant contingent upon the recipient's continued service with the Company. These shares have a total fair value of \$1,426,000 based on the market price on the grant date.

Stock-based compensation expense recorded related to the vesting of restricted stock for the three months ended March 31, 2024, was \$ 401,000 . The remaining unamortized stock-based compensation expense at March 31, 2024 related to restricted stock was \$ 1,844,000 .

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### **Options**

On January 26, 2024, the Company granted options to purchase an aggregate of 460,000 shares of common stock to various Company employees at an exercise price of \$ 0.6775 per share under the Company's 2021 Equity Incentive Plan. The options have a term of five years and fully vest in January 2027, with 33.3% vesting each subsequent year from the date of grant, contingent upon the recipient's continued service with the Company . The aggregate fair value of the options on the date of grant, using the Black-Scholes model, was \$ 216,000 . Variables used in the Black-Scholes option-pricing model for the options issued include: (1) a discount rate of 4.04 % based on the applicable US Treasury bill rate, (2) expected term

of 3.5 years, (3) expected volatility of 104 % based on the trading history of the Company, and (4) zero expected dividends.

During the three months ended March 31, 2024, the Company recognized stock option expense of \$ 74,000 . The remaining amount of unamortized stock options expense at March 31, 2024 was \$ 353,000 .

The intrinsic value of outstanding and exercisable options at March 31, 2024 was \$ 57,000 .

Option activity during the three months ended March 31, 2024, was:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contract Term (Years)
Outstanding at December 31, 2023	1,632,334	\$ 1.28	2.8
Granted	460,000	\$ 0.68	
Outstanding at March 31, 2024	<u>2,092,334</u>	\$ 1.14	3.1
Exercisable at March 31, 2024	<u>1,122,334</u>	\$ 1.35	2.2

#### NOTE 12 – EARNINGS PER COMMON SHARE

Earnings per common share-basic is calculated by dividing net income by the weighted average number of shares of common stock outstanding during the period. Net income per common share-diluted assumes the conversion of all potentially dilutive securities and is calculated by dividing net income by the sum of the weighted average number of shares of common stock, as defined above, outstanding plus potentially dilutive securities. Net income per common share-diluted considers the impact of potentially dilutive securities except in periods in which there is a loss because the inclusion of the potential common shares, as defined above, would have an anti-dilutive effect.

The calculation of earnings per share for the periods indicated below were as follows (amounts in thousands, except share and per share data):

	March 31, 2024	March 31, 2023
Numerator:		
Net income	\$ 773	\$ 1,762
Effect of common stock equivalents	-	-
Net income adjusted for common stock equivalents	<u>\$ 773</u>	<u>\$ 1,762</u>
Denominator:		
Weighted average common shares – basic	88,753,838	86,720,823
Dilutive effect of common stock equivalents:		
Options	-	-
Denominator:		
Weighted average common shares – diluted	<u>88,753,838</u>	<u>86,720,823</u>
Earnings per common share – basic	\$ 0.01	\$ 0.02
Earnings per common share – diluted	\$ 0.01	\$ 0.02

For the three months ended March 31, 2024, and 2023, share equivalents related to options to purchase 2,092,334 and 1,926,001 shares of common stock, respectively, were excluded from the computation of diluted net income per share as the inclusion of such shares would be anti-dilutive.

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**NOTE 13 – INCOME TAXES**

The Company has estimated that its effective tax rate for U.S. purposes will be zero for the 2024 and 2023 fiscal years as a result of prior net losses and a full valuation allowance against the net deferred tax assets. Consequently, the Company has recorded no provision or benefit for income taxes for the three months ended March 31, 2024, and 2023, respectively.

**NOTE 14 – SUBSEQUENT EVENTS**

In April 2024, the Company increased its collateral by \$ 447,000 for surety bonds for its New Mexico operations due to an updated assessment from the New Mexico Bureau of Land Management thereby increasing our restricted cash balance.

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### **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

#### **Introduction**

The following is management's discussion and analysis of the significant factors that affected the Company's financial position and results of operations during the periods included in the accompanying unaudited consolidated financial statements. You should read this in conjunction with the discussion under "[Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations](#)" and the audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2023, and the unaudited consolidated financial statements included in this quarterly Report.

Certain abbreviations and oil and gas industry terms used throughout this Quarterly Report are described and defined in greater detail under "[Glossary of Oil And Natural Gas Terms](#)," on page 4 of our [Annual Report on Form 10-K](#) for the year ended December 31, 2023, as filed with the Securities and Exchange Commission on March 18, 2024.

Our fiscal year ends on December 31st. Interim results are presented on a quarterly basis for the quarters ended March 31st, June 30th, and September 30th, the first quarter, second quarter and third quarter, respectively, with the quarter ending December 31st being referenced herein as our fourth quarter. Fiscal 2024 means the year ended December 31, 2024, whereas fiscal 2023 means the year ended December 31, 2023.

Certain capitalized terms used below but not otherwise defined, are defined in, and shall be read along with the meanings given to such terms in, the notes to the unaudited financial statements of the Company for the three months ended March 31, 2024, above.

Unless the context requires otherwise, references to the "Company," "we," "us," "our," "PEDEVCO" and "PEDEVCO Corp." refer specifically to PEDEVCO Corp. and its wholly and majority-owned subsidiaries.

In addition, unless the context otherwise requires and for the purposes of this Report only:

- "Boe" refers to barrels of oil equivalent, determined using the ratio of one Bbl of crude oil, condensate or natural gas liquids, to six Mcf of natural gas;
- "Bopd" refers to barrels of oil day;
- "Mcf" refers to a thousand cubic feet of natural gas;
- "NGL" refers to natural gas liquids;
- "Exchange Act" refers to the Securities Exchange Act of 1934, as amended;
- "SEC" or the "Commission" refers to the United States Securities and Exchange Commission;
- "SWD" means a saltwater disposal well; and
- "Securities Act" refers to the Securities Act of 1933, as amended.



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### **Available Information**

The Company's Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to reports filed pursuant to Sections 13(a) and 15(d) of the Exchange Act, are filed with the SEC. The Company is subject to the informational requirements of the Exchange Act and files or furnishes reports, proxy statements and other information with the SEC. Such reports and other information filed by the Company with the SEC are available free of charge at our website ([www.pedevco.com](http://www.pedevco.com)) under "Investors" – "SEC Filings", when such reports are available on the SEC's website. The SEC maintains an internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at [www.sec.gov](http://www.sec.gov). The Company periodically provides other information for investors on its corporate website, [www.pedevco.com](http://www.pedevco.com). This includes press releases and other information about financial performance, information on corporate governance and details related to the Company's annual meeting of shareholders. The information contained on the websites referenced in this Form 10-Q is not incorporated by reference into this filing. Further, the Company's references to website URLs are intended to be inactive textual references only.

### **Summary of The Information Contained in Management's Discussion and Analysis of Financial Condition and Results of Operations**

Our Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is provided in addition to the accompanying consolidated financial statements and notes to assist readers in understanding our results of operations, financial condition, and cash flows. Our MD&A is organized as follows:

- **General Overview.** Discussion of our business and overall analysis of financial and other highlights affecting us, to provide context for the remainder of our MD&A.
- **Strategy.** Discussion of our strategy moving forward and how we plan to seek to increase stockholder value.
- **Results of Operations and Financial Condition.** An analysis of our financial results comparing the three-month periods ended March 31, 2024, and 2023, and a discussion of changes in our consolidated balance sheets, cash flows and a discussion of our financial condition.
- **Critical Accounting Estimates.** Accounting estimates that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results and forecasts.

### **General Overview**

We are an oil and gas company focused on the acquisition and development of oil and natural gas assets where the latest in modern drilling and completion techniques and technologies have yet to be applied. In particular, we focus on legacy proven properties where there is a long production history, well defined geology and existing infrastructure that can be leveraged when applying modern field management technologies. Our current properties are located in the San Andres formation of the Permian Basin situated in West Texas and eastern New Mexico (the "Permian Basin") and in the Denver-Julesberg Basin ("D-J Basin") in Colorado and Wyoming. As of March 31, 2024, we held approximately 22,681 net Permian Basin acres located in Chaves and Roosevelt Counties, New Mexico, through our wholly-owned subsidiary, Pacific Energy Development Corp. ("PEDCO"), and which are operated by our wholly-owned operating subsidiary, Ridgeway Arizona Oil Corp. ("RAZO"), which asset we refer to as our "Permian Basin Asset." Also as of March 31, 2024, we held approximately 19,214 net D-J Basin acres located in Weld and Morgan Counties, Colorado, and Laramie County, Wyoming, through our wholly-owned subsidiary, PRH Holdings LLC ("PRH"), and which are operated by our wholly-owned operating subsidiary, Red Hawk Petroleum, LLC ("Red Hawk"), which asset we refer to as our "D-J Basin Asset." As of March 31, 2024, we held interests in 303 gross and 301.5 net wells in our Permian Basin Asset, of which 29 are active producers, two are active injectors and two are active salt water disposal wells, all of which are held by PEDCO and operated by RAZO, and interests in 110 gross (26.2 net) wells in our D-J Basin Asset held by PRH, all of which 18 gross (16.2 net) wells are operated by Red Hawk and currently producing, 75 gross (10.0 net) wells are non-operated, and 17 wells have an after-payout interest.

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### **Strategy**

We believe that horizontal development and exploitation of conventional assets in the Permian Basin and development of the Wattenberg and Wattenberg Extension in the D-J Basin, represent among the most economic oil and natural gas plays in the U.S. We plan to optimize our existing assets and opportunistically seek additional acreage proximate to our currently held core acreage, as well as other attractive onshore U.S. oil and gas assets that fit our acquisition criteria, that Company management believes can be developed using our technical and operating expertise and be accretive to stockholder value.

Specifically, we seek to increase stockholder value through the following strategies:

- **Grow production, cash flow and reserves by developing our operated drilling inventory and participating opportunistically in non-operated projects.** We believe our extensive inventory of drilling locations in the Permian Basin and the D-J Basin, combined with our operating expertise, will enable us to continue to deliver accretive production, cash flow and reserves growth. We believe the location, concentration and scale of our core leasehold positions, coupled with our technical understanding of the reservoirs will allow us to efficiently develop our core areas and to allocate capital to maximize the value of our resource base.
- **Apply modern drilling and completion techniques and technologies.** We own and intend to acquire additional properties that have been historically underdeveloped and underexploited. We believe our attention to detail and application of the latest industry advances in horizontal drilling, completions design, frac intensity and locally optimal frac fluids will allow us to successfully develop our properties.
- **Optimization of well density and configuration.** We own properties that are legacy oil fields characterized by widespread vertical and horizontal development and geological well control. We utilize the extensive geological, petrophysical and production data of such legacy properties to confirm optimal well spacing and configuration using modern reservoir evaluation methodologies.
- **Maintain a high degree of operational control.** We believe that by retaining high operational control, we can efficiently manage the timing and amount of our capital expenditures and operating costs, and thus key in on the optimal drilling and completions strategies, which we believe will generate higher recoveries and greater rates of return per well.
- **Leverage extensive deal flow, technical and operational experience to evaluate and execute accretive acquisition opportunities.** Our management and technical teams have an extensive track record of forming and building oil and gas businesses. We also have significant expertise in successfully sourcing, evaluating and executing acquisition opportunities. We believe our understanding of the geology, geophysics and reservoir properties of potential acquisition targets will allow us to identify and acquire highly prospective acreage in order to grow our reserve base and maximize stockholder value.
- **Preserve financial flexibility to pursue organic and external growth opportunities.** We intend to maintain a disciplined financial profile in order to provide flexibility across various commodity and market cycles.

We also are committed to developing and monitoring environmental, social and governance ("ESG") initiatives and the Board of Directors plans to evaluate the potential adoption of such initiatives from time to time, provided that no definitive ESG plans have been adopted to date.

Our strategy is to be the operator and/or a significant working interest owner, directly or through our subsidiaries and joint ventures, in the majority of our Permian Basin acreage so we can dictate the pace of development in order to execute our business plan. Our net capital expenditures for 2024 are estimated to range between \$20 million to \$30 million. This estimate includes a range of \$17 million to \$27 million for drilling and completion costs on our Permian Basin and D-J Basin Assets (of which we have incurred approximately \$5.1 million through March 31, 2024) and approximately \$3.0 million in estimated capital expenditures for electric submersible pump (ESP) purchases, rod pump conversions, recompletions, well cleanouts, leasing, facilities, remediation and other miscellaneous capital expenses (of which we have incurred approximately \$0.3 million through March 31, 2024). This estimate does not include expenditures for acquisitions or other projects that may arise but are not currently anticipated. We periodically review our capital expenditures and adjust our capital forecasts and allocations based on liquidity, drilling results, leasehold acquisition opportunities,

partner non-consents, proposals from third party operators, and commodity prices, while prioritizing our financial strength and liquidity. Our 2024 capital expenditure estimate does not include expenditures for unanticipated expenses that may arise, including for opportunistic leasehold acquisitions and other extraordinary projects for which we have not budgeted (for which we have incurred approximately \$0.2 million for opportunistic leasing acquisitions through March 31, 2024). We also paid approximately \$0.9 million in accrued capital expenditures for amounts related to our 2023 capital budget in 2024. We periodically review our capital expenditures and adjust our capital forecasts and allocations based on liquidity, drilling results, leasehold acquisition opportunities, partner non-consents, proposals from third party operators, and commodity prices, while prioritizing our financial strength and liquidity.

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We plan to continue to evaluate D-J Basin well proposals as received from third party operators and participate in those we deem most economic and prospective. If new proposals are received that meet our economic thresholds and require material capital expenditures, we have flexibility to move capital from our Permian Asset to our D-J Basin Asset, or vice versa, as our Permian Asset is 100% operated and held by production ("HBP"), allowing for flexibility of timing on development. Our 2024 development program is based upon our current outlook for the year and is subject to revision, if and as necessary, to react to market conditions, product pricing, contractor availability, requisite permitting, capital availability, partner non-consents, capital allocation changes between assets, acquisitions, divestitures and other adjustments determined by the Company in the best interest of its shareholders while prioritizing our financial strength and liquidity.

We expect that we will have sufficient cash available to meet our needs over the next 12 months after the filing of this Report and in the foreseeable future, including to fund our 2024 development program, discussed above, which cash we anticipate being available from (i) projected cash flow from our operations, (ii) existing cash on hand, (iii) equity infusions or loans (which may be convertible) made available from Dr. Simon G. Kukes, our Chief Executive Officer and director, which funding Dr. Kukes is under no obligation to provide, and (iv) funding through credit or loan facilities. In addition, we may seek additional funding through asset sales, farm-out arrangements, and credit facilities to fund potential acquisitions during the remainder of 2024.

#### ***How We Conduct Our Business and Evaluate Our Operations***

Our use of capital for acquisitions and development allows us to direct our capital resources to what we believe to be the most attractive opportunities as market conditions evolve. We have historically acquired properties that we believe had significant appreciation potential. We intend to continue to acquire both operated and non-operated properties to the extent we believe they meet our return objectives.

We will use a variety of financial and operational metrics to assess the performance of our oil and natural gas operations, including:

- production volumes;
- realized prices on the sale of oil and natural gas, including the effects of our commodity derivative contracts;
- oil and natural gas production and operating expenses;
- capital expenditures;
- general and administrative expenses;
- net cash provided by operating activities; and
- net income.

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### **Results of Operations and Financial Condition**

#### ***Market Conditions and Commodity Prices***

Our financial results depend on many factors, particularly the price of natural gas and crude oil and our ability to market our production on economically attractive terms. Commodity prices are affected by many factors outside of our control, including changes in market supply and demand, which are impacted by, among other factors, weather conditions, inventory storage levels, basis differentials and other factors. As a result, we cannot accurately predict future commodity prices and, therefore, we cannot determine with any degree of certainty what effect increases or decreases in these prices will have on our production volumes or revenues. In addition to production volumes and commodity prices, finding and developing sufficient amounts of natural gas and crude oil reserves at economical costs are critical to our long-term success. We expect prices to remain volatile for the remainder of the year. For information about the impact of realized commodity prices on our natural gas and crude oil and condensate revenues, refer to "Results of Operations" below.

#### ***Results of Operations***

The following discussion and analysis of the results of operations for the three-month periods ended March 31, 2024, and 2023, should be read in conjunction with our consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q. The majority of the numbers presented below are rounded numbers and should be considered as approximate.

#### ***Three Months Ended March 31, 2024, vs. Three Months Ended March 31, 2023***

We reported net income for the three-month period ended March 31, 2024, of \$0.8 million, or \$0.01 per common share, compared to net income for the three-month period ended March 31, 2023 of \$1.8 million or \$0.02 per share. The decrease in net income of \$1.0 million, when comparing the

current period to the prior year's period, was primarily due to a \$0.9 million increase in depletion expense, coupled with a nominal increase in lease operating expenses (each discussed in more detail below).

#### Net Revenues

The following table sets forth the operating results and production data for the periods indicated:

	Three Months Ended March 31,		Increase (Decrease)	% Increase (Decrease)
	2024	2023		
<b>Sale Volumes:</b>				
Crude Oil (Bbls)	100,903	103,329	(2,426)	(2%)
Natural Gas (Mcf)	131,939	87,658	44,281	51%
NGL (Bbls)	11,557	10,575	982	9%
Total (Boe) <sup>(1)</sup>	134,450	128,514	5,936	5%
Crude Oil (Bbls per day)	1,109	1,148	(39)	(3%)
Natural Gas (Mcf per day)	1,450	974	476	49%
NGL (Bbls per day)	127	118	9	8%
Total (Boe per day) <sup>(1)</sup>	1,478	1,428	50	4%
<b>Average Sale Price:</b>				
Crude Oil (\$/Bbl)	\$ 73.87	\$ 72.19	\$ 1.68	2%
Natural Gas (\$/Mcf)	2.52	5.75	(3.23)	(56%)
NGL (\$/Bbl)	28.48	18.90	9.58	51%
<b>Net Operating Revenues (in thousands):</b>				
Crude Oil	\$ 7,454	\$ 7,460	\$ (6)	-%
Natural Gas	333	504	(171)	(34%)
NGL	329	200	129	65%
Total Revenues	<u>\$ 8,116</u>	<u>\$ 8,164</u>	<u>\$ (48)</u>	<u>(1%)</u>

(1) Assumes 6 Mcf of natural gas equivalents to 1 barrel of oil.

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Total crude oil, natural gas and NGL revenues for the three-month period ended March 31, 2024, decreased \$48,000, or 1%, for the same period a year ago and there was not a significant change in volume or price when comparing periods. However, the Company notes that in the current period, production volumes increased related to our participation in 13 new non-operated wells in the D-J Basin and the drilling and completion of three operated wells with a third-party in the Permian Basin both in the latter part of the current period. These production volume increases were offset from the initial positive performance from our participation in 14 non-operated wells in the D-J Basin (eight of which began producing in early Q1 2023) followed by flat production declines for these and existing wells in the current period.

### **Operating Expenses and Other Income**

The following table summarizes our production costs and operating expenses for the periods indicated (in thousands):

	Three Months Ended March 31,		Increase (Decrease)	% Increase (Decrease)
	2024	2023		
Direct Lease Operating Expenses	\$ 1,336	\$ 1,147	\$ 189	16%
Workovers	400	574	(174)	(30%)
Other*	795	745	50	7%
<b>Total Lease Operating Expenses</b>	<b>\$ 2,531</b>	<b>\$ 2,466</b>	<b>\$ 65</b>	<b>3%</b>
Depreciation, Depletion, Amortization and Accretion	\$ 3,485	\$ 2,581	\$ 904	35%
General and Administrative (Cash)	\$ 1,020	\$ 970	\$ 50	5%
Share-Based Compensation (Non-Cash)	475	518	(43)	(8%)
<b>Total General and Administrative Expense</b>	<b>\$ 1,495</b>	<b>\$ 1,488</b>	<b>\$ 7</b>	<b>-%</b>
Interest Income	\$ 149	\$ 98	\$ 51	52%
Other Income	\$ 7	\$ 35	\$ (28)	(80%)
Gain on disposal of fixed asset	\$ 12	\$ -	\$ 12	100%

\*Includes severance, ad valorem taxes and marketing costs.

*Lease Operating Expenses.* There was a nominal change in lease operating expenses for the three months ended March 2024, compared to the

prior period, due to continued cost reduction measures designed to control costs which have been implemented on our operated properties in our Permian Basin and D-J Basin Assets, such as operation and lift efficiency improvements, combined with the divestiture of higher lifting cost wells associated with our sale of our wholly-owned EOR Operating Company, subsidiary, in our Permian Basin Asset in late 2023, resulting in a reduction in direct operating expenses, which were offset by a corresponding increase in direct operating expenses from our participation in operated and non-operated wells (noted above) when comparing the current period to the prior period.

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*Depreciation, Depletion, Amortization and Accretion.* The \$0.9 million increase was primarily the result of an increase in capital costs for both our D-J Basin and Permian Basin Assets due to the drilling and completion of wells (noted above) in the current period when compared to the prior period.

*General and Administrative Expenses (excluding share-based compensation).* There was a nominal increase in general and administrative expenses (excluding share-based compensation) as the Company continues to strive to contain costs and remain within budget from period to period.

*Share-Based Compensation.* Share-based compensation, which is included in general and administrative expenses in the Statements of Operations, decreased nominally due to the timing of share awards versus the Company's stock price on the award dates. Share-based compensation is utilized for the purpose of conserving cash resources for use in field development activities and operations.

*Interest Income and Other Income.* Includes interest earned from our interest-bearing cash accounts, for which interest rates have increased in the current period and interest on our note receivable. Other income in the prior period is primarily related to the sale of used pipe, offset by a vendor dispute settlement in the prior period.

*Gain on sale of fixed asset.* Relates to the sale of a vehicle and the subsequent purchase of another vehicle in the current period.

#### **Liquidity and Capital Resources**

The primary sources of cash for the Company during the three-month period ended March 31, 2024 were from \$8.1 million in sales of crude oil and natural gas. The primary uses of cash were funds used for drilling, completion and operating costs.

#### **Working Capital**

At March 31, 2024, the Company's total current assets of \$20.3 million exceeded its total current liabilities of \$15.5 million, resulting in a working capital surplus of \$4.8 million, while at December 31, 2023, the Company's total current assets of \$24.6 million exceeded its total current liabilities of \$18.9 million, resulting in a working capital surplus of \$5.7 million. The \$0.9 million decrease in our working capital surplus is primarily related to cash used to fund our current capital drilling program (described above).

#### **Financing**

We expect that we will have sufficient cash available to meet our needs over the next 12 months after the filing of this report and in the foreseeable future, including to fund our 2024 development program, discussed above, which cash we anticipate being available from (i) projected cash flow from our operations, (ii) existing cash on hand, (iii) equity infusions or loans (which may be convertible) made available from Dr. Simon G. Kukes, our Chief Executive Officer and director, which funding Dr. Kukes is under no obligation to provide, and (iv) funding through credit or loan facilities. In addition, we may seek additional funding through asset sales, farm-out arrangements, and credit facilities to fund potential acquisitions during the remainder of 2024.

#### **Cash Flows (in thousands)**

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Cash flows (used in) provided by operating activities	\$ (4,295)	\$ 1,782
Cash flows used in investing activities	(926)	(17,073)
Cash flows financing activities	-	-
<b>Net decrease in cash, cash equivalents and restricted cash</b>	<b>\$ (5,221)</b>	<b>\$ (15,291)</b>

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**Cash flows used in operating activities.** Net cash used in operating activities increased by \$6.1 million for the current year's period, when compared to the prior year's period, primarily due to a decrease in net income of \$1.0 million, offset by a \$0.9 million increase in depreciation, depletion and amortization and by a \$6.0 million net decrease to our other components of working capital (predominantly from our drilling and completion activity).

**Cash flows used in investing activities.** Net cash used in investing activities decreased by \$16.1 million for the current year's period, when compared to the prior year's period, primarily due to the timing of cash payment amounts versus accrual amounts for capital spending relating to our drilling and completion activities. In the current period, we paid \$0.9 million in cash for drilling and completion activities and incurred an increase in the change in accrued oil and gas development costs of \$4.7 million, for a total of \$5.6 million of capital costs, while compared to the prior period, where we paid \$17.0 million in cash for drilling and completion activities and incurred a decrease in the change in accrued oil and gas development costs of \$10.5 million for a total of \$6.5 million of capital costs. Taken together, there was a net decrease of \$0.9 million in capital costs incurred in the current period, compared to the prior period.

**Cash flows financing activities.** There were no cash flow financing activities in the current or prior period.

## Non-GAAP Financial Measures

We have included EBITDA and Adjusted EBITDA in this Report as supplements to generally accepted accounting principles in the United States of America ("GAAP") measures of performance to provide investors with an additional financial analytical framework which management uses, in addition to historical operating results, as the basis for financial, operational and planning decisions and present measurements that third parties have indicated are useful in assessing the Company and its results of operations. "EBITDA" represents net income before interest, taxes, depreciation and amortization. "Adjusted EBITDA" represents EBITDA, less share-based compensation and gain (loss) on disposal of fixed assets. Adjusted EBITDA excludes certain items that we believe affect the comparability of operating results and can exclude items that are generally non-recurring in nature or whose timing and/or amount cannot be reasonably estimated. EBITDA and Adjusted EBITDA are presented because we believe they provide additional useful information to investors due to the various noncash items during the period. EBITDA and Adjusted EBITDA are also frequently used by analysts, investors and other interested parties to evaluate companies in our industry. EBITDA and Adjusted EBITDA have limitations as analytical tools, and you should not consider them in isolation, or as a substitute for analysis of our operating results as reported under GAAP. Some of these limitations are: EBITDA and Adjusted EBITDA do not reflect cash expenditures, future requirements for capital expenditures, or contractual commitments; EBITDA and Adjusted EBITDA do not reflect changes in, or cash requirements for, working capital needs; and EBITDA and Adjusted EBITDA do not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on debt or cash income tax payments. For example, although depreciation and amortization are noncash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements. Additionally, other companies in our industry may calculate EBITDA and Adjusted EBITDA differently than PEDEVCO Corp. does, limiting its usefulness as a comparative measure. You should not consider EBITDA and Adjusted EBITDA in isolation, or as substitutes for analysis of the Company's results as reported under GAAP. The Company's presentation of these measures should not be construed as an inference that future results will be unaffected by unusual or nonrecurring items. We compensate for these limitations by providing a reconciliation of each of these non-GAAP measures to the most comparable GAAP measure. We encourage investors and others to review our business, results of operations, and financial information in their entirety, not to rely on any single financial measure, and to view these non-GAAP measures in conjunction with the most directly comparable GAAP financial measure. The following table presents a reconciliation of the GAAP financial measure of net income to the non-GAAP financial measure of Adjusted EBITDA (in thousands):

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	Three Months Ended March 31,	
	2024	2023
Net income	\$ 773	\$ 1,762
Add (deduct)		
Depreciation, depletion, amortization and accretion	3,485	2,581
<b>EBITDA</b>	<b>4,258</b>	<b>4,343</b>
Add (deduct)		
Share-based compensation	475	518
Gain on disposal of fixed asset	(12)	-
<b>Adjusted EBITDA</b>	<b>\$ 4,721</b>	<b>\$ 4,861</b>

**Critical Accounting Estimates**

Our discussion and analysis of our financial condition and results of operations is based on our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe the following critical accounting policies affect our most significant judgments and estimates used in preparation of our financial statements.

**Oil and Gas Properties, Successful Efforts Method.** The successful efforts method of accounting is used for oil and gas exploration and production activities. Under this method, all costs for development wells, support equipment and facilities, and proved mineral interests in oil and gas properties are capitalized. Geological and geophysical costs are expensed when incurred. Costs of exploratory wells are capitalized as exploration and evaluation assets pending determination of whether the wells find proved oil and gas reserves. Proved oil and gas reserves are the estimated quantities of crude oil and natural gas which geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions, (i.e., prices and costs as of the date the estimate is made). Prices include consideration of changes in existing prices provided only by contractual arrangements, but not on escalations based upon future conditions.

Exploratory wells in areas not requiring major capital expenditures are evaluated for economic viability within one year of completion of drilling. The related well costs are expensed as dry holes if it is determined that such economic viability is not attained. Otherwise, the related well costs are reclassified to oil and gas properties and subject to impairment review. For exploratory wells that are found to have economically viable reserves in areas where major capital expenditure will be required before production can commence, the related well costs remain capitalized only if additional drilling is under way or firmly planned. Otherwise, the related well costs are expensed as dry holes.

Exploration and evaluation expenditures incurred subsequent to the acquisition of an exploration asset in a business combination are accounted for in accordance with the policy outlined above.

Depreciation, depletion and amortization of capitalized oil and gas properties is calculated on a field-by-field basis using the unit of production method. Lease acquisition costs are amortized over the total estimated proved developed and undeveloped reserves and all other capitalized costs are amortized over proved developed reserves. Costs specific to developmental wells for which drilling is in progress or uncompleted are capitalized as wells in progress and not subject to amortization until completion and production commences, at which time amortization on the basis of production will begin.

**Revenue Recognition.** The Company's revenue is comprised entirely of revenue from exploration and production activities. The Company's oil is sold primarily to marketers, gatherers, and refiners. Natural gas is sold primarily to interstate and intrastate natural-gas pipelines, direct end-users, industrial users, local distribution companies, and natural-gas marketers. NGLs are sold primarily to direct end-users, refiners, and marketers. Payment is generally received from the customer in the month following delivery.

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Contracts with customers have varying terms, including month-to-month contracts, and contracts with a finite term. The Company recognizes sales revenues for oil, natural gas, and NGLs based on the amount of each product sold to a customer when control transfers to the customer. Generally, control transfers at the time of delivery to the customer at a pipeline interconnect, the tailgate of a processing facility, or as a tanker lifting is completed. Revenue is measured based on the contract price, which may be index-based or fixed, and may include adjustments for market differentials and downstream costs incurred by the customer, including gathering, transportation, and fuel costs.

Revenues are recognized for the sale of the Company's net share of production volumes. Sales on behalf of other working interest owners and royalty interest owners are not recognized as revenues.

**Stock-Based Compensation.** Pursuant to the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 718, Compensation – Stock Compensation, which establishes accounting for equity instruments exchanged for employee service, we utilize the Black-Scholes option pricing model to estimate the fair value of employee stock option awards at the date of grant, which requires the input of highly subjective assumptions, including expected volatility and expected life. Changes in these inputs and assumptions can materially affect the measure of estimated fair value of our share-based compensation. These assumptions are subjective and generally require significant analysis and judgment to develop. When estimating fair value, some of the assumptions will be based on, or determined from, external data and other assumptions may be derived from our historical experience with stock-based payment arrangements. The appropriate weight to place on historical experience is a matter of judgment, based on relevant facts and circumstances. We estimate volatility by considering historical stock volatility. We have opted to use the simplified method for estimating expected term, which is equal to the midpoint between the vesting period and the contractual term.

### **Recently Adopted and Recently Issued Accounting Pronouncements.**

On January 1, 2023, we adopted ASU No. 2016-13, *Measurement of Credit Losses on Financial Instruments*, as issued by the FASB. This standard established the current expected credit loss model, a new impairment model for certain financial instruments, based on expected rather than incurred losses. Adoption of this standard is on a modified retrospective basis and had no impact on the Company's financial position, results of operations, cash flows or net income per share.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*, which requires disaggregated information about a reporting entity's effective tax rate reconciliation, as well as information related to income taxes paid to enhance the transparency and decision usefulness of income tax disclosures. This ASU will be effective for the annual period ending December 31, 2025. The Company is currently evaluating the timing and impacts of adoption of this ASU.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Pursuant to Item 305(e) of Regulation S-K (§ 229.305(e)), the Company is not required to provide the information required by this Item as it is a "smaller reporting company," as defined by Rule 229.10(f)(1).

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Disclosure Controls and Procedures**

Disclosure controls and procedures are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time period specified in the SEC's rules and forms and is accumulated and communicated to the Company's management, as appropriate, in order to allow timely decisions in connection with required disclosure.

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**Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our Chief Executive Officer ("CEO") (the Principal Executive Officer) and Chief Accounting Officer ("CAO") (the Principal Financial/Accounting Officer), we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act as of the end of the period covered by this Quarterly Report.

Based on this evaluation, our CEO and CAO concluded as of March 31, 2024, that our disclosure controls and procedures were not designed at a reasonable assurance level and were not effective to provide reasonable assurance that the information we are required to disclose in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms and (ii) accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

**Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting during the three months ended March 31, 2024, that have materially affected or are reasonably likely to materially affect, our internal control over financial reporting, including any corrective actions regarding significant deficiencies and material weaknesses.

**Limitations on Effectiveness of Controls and Procedures**

In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

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## **PART II - OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

#### *Litigation and Regulatory Proceedings*

Although we may, from time to time, be involved in litigation and claims arising out of our operations in the normal course of business, we are not currently a party to any material legal proceeding. In addition, we are not aware of any material legal or governmental proceedings against us or contemplated to be brought against us.

#### *Environmental Contingencies*

The nature of the natural gas and oil business carries with it certain environmental risks for us and our subsidiaries. We have implemented various policies, programs and procedures to attempt to reduce and mitigate such environmental risks.

### **ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, filed with the Commission on March 18, 2024 (the "[Form 10-K](#)"), under the heading "[Item 1A. Risk Factors](#)", and investors are encouraged to review such risk factors in the Annual Report, prior to making an investment in the Company. Any of these factors, in whole or in part, could materially and adversely affect the Company's business, financial condition, operating results and stock price.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The Company did not issue or sell any unregistered equity securities during the quarter ended March 31, 2024, and through the date of the filing of this Report.

#### *Use of Proceeds From Sale of Registered Securities*

None.

#### *Purchases of Equity Securities by the Issuer and Affiliated Purchasers*

None.

#### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

#### **ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable.

#### **ITEM 5. OTHER INFORMATION**

##### *(c) Rule 10b5-1 Trading Plans.*

Our directors and executive officers may from time to time enter into plans or other arrangements for the purchase or sale of our shares that are intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or may represent a non-Rule 10b5-1 trading arrangement under the Exchange Act. During the quarter ended March 31, 2024, none of the Company's directors or officers (as defined in Rule 16a-1(f)) adopted or terminated any contract, instruction or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement", except as follows:

On, March 26, 2024, each of Paul A. Pinkston, our Chief Accounting Officer, J. Douglas Schick, our President, and Clark R. Moore, our Executive Vice President and General Counsel, amended their existing trading plans originally dated March 30, 2023, which are intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act. The trading plans, as amended, provide for the sale of an aggregate of 162,300, 328,334, and 320,000 shares of our common stock, respectively, in connection with the vesting of certain of their equity awards. The trading plans, as amended, each terminate on March 30, 2025, subject to early termination for certain specified events set forth in the respective trading plans. These trading plans were entered into during an open insider trading window.

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**ITEM 6. EXHIBITS**

Exhibit No.	Description	Incorporated By Reference			
		Form	Exhibit	Filing Date	File Number
<a href="#"><u>10.1#</u></a>	<a href="#"><u>PEDEVCO Corp. 2021 Equity Incentive Plan</u></a>	8-K	10.1	9/1/2021	001-35922
<a href="#"><u>10.2#</u></a>	<a href="#"><u>PEDEVCO Corp. 2021 Equity Incentive Plan Form of Restricted Shares Grant Agreement</u></a>	S-8	99.2	9/1/2021	333-259248
<a href="#"><u>10.3#</u></a>	<a href="#"><u>PEDEVCO Corp. 2021 Equity Incentive Plan Form of Stock Option Grant Agreement</u></a>	S-8	99.3	9/1/2021	333-259248
<a href="#"><u>31.1*</u></a>	<a href="#"><u>Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u></a>				
<a href="#"><u>31.2*</u></a>	<a href="#"><u>Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u></a>				
<a href="#"><u>32.1**</u></a>	<a href="#"><u>Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u></a>				
<a href="#"><u>32.2**</u></a>	<a href="#"><u>Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u></a>				
101.INS*	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document				
101.SCH*	Inline XBRL Taxonomy Extension Schema Document				
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document				
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document				
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document				
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document				

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Inline XBRL for the cover page of this Quarterly Report on Form 10-Q, included in  
the Exhibit 101 Inline XBRL Document Set

\* Filed herewith.

\*\* Furnished herewith.

# Indicates management contract or compensatory plan or arrangement.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**PEDEVCO Corp.**

May 15, 2024

By: *lsl/ Dr. Simon G. Kukes*  
Dr. Simon G. Kukes  
Chief Executive Officer  
(Principal Executive Officer)

**PEDEVCO Corp.**

May 15, 2024

By: *lsl/ Paul A. Pinkston*  
Paul A. Pinkston  
Chief Accounting Officer  
(Principal Financial and Accounting Officer)

**CERTIFICATION**

I, Dr. Simon G. Kukes, certify that:

1. I have reviewed this quarterly report on Form 10-Q of PEDEVCO Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2024

/s/ Dr. Simon G. Kukes

Dr. Simon G. Kukes  
Chief Executive Officer and Director  
(Principal Executive Officer)

**CERTIFICATION**

I, Paul A. Pinkston, certify that:

1. I have reviewed this quarterly report on Form 10-Q of PEDEVCO Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2024

*/s/ Paul A. Pinkston*

Paul A. Pinkston  
Chief Accounting Officer  
(Principal Financial and Accounting Officer)

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of PEDEVCO Corp. on Form 10-Q for the period ended March 31, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Simon Kukes, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge and belief: (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

/s/ Dr. Simon G. Kukes

Dr. Simon G. Kukes  
Chief Executive Officer and Director  
(Principal Executive Officer)

Date: May 15, 2024

*The foregoing certification is not deemed filed with the Securities and Exchange Commission for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing. A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.*

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of PEDEVCO Corp. on Form 10-Q for the period ended March 31, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Paul A. Pinkston, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge and belief: (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

*/s/ Paul A. Pinkston*  
Paul A. Pinkston  
Chief Accounting Officer  
(Principal Financial and Accounting Officer)

Date: May 15, 2024

*The foregoing certification is not deemed filed with the Securities and Exchange Commission for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing. A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.*