

REFINITIV

DELTA REPORT

10-Q

AZTA - AZENTA, INC.

10-Q - JUNE 30, 2024 COMPARED TO 10-Q - MARCH 31, 2024

The following comparison report has been automatically generated

| | |
|--------------|------|
| TOTAL DELTAS | 1864 |
| CHANGES | 294 |
| DELETIONS | 772 |
| ADDITIONS | 798 |

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the
quarterly
period
ended:
March 31,
2024 June
30, 2024

OR

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____
Commission File Number 000-25434

AZENTA, INC.

(Exact name of registrant as specified in its charter)

Delaware

Delaware (State or other jurisdiction of

(State incorporation or other jurisdiction of organization)

incorporation or organization)

04-3040660

04-3040660 (I.R.S. Employer

(I.R.S. Employer Identification No.)

Identification No.)

200 Summit Drive, 6th Floor

Burlington, Massachusetts

(Address of principal executive offices)

01803

(Zip Code)

Registrant's telephone number, including area code: (978) 978-262-2626

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Trading Symbol(s)

Name of each exchange on which registered

Common Stock, \$0.01 par value

AZTA

The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date, May 6, 2024 date, August 1, 2024: common stock, \$0.01 par value, and 53,918,934 48,915,621 shares outstanding. outstanding.

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INFORMATION RELATED TO FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains statements that are, or may be considered to be, forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995, as amended, Section-27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section-21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). All statements that are not historical facts, including statements about our beliefs or expectations, are forward-looking statements. These statements may be identified by such forward-looking terminology as “expect,” “estimate,” “intend,” “believe,” “anticipate,” “may,” “will,” “should,” “could,” “continue,” “likely” or similar statements or variations of such terms. Forward-looking statements include, but are not limited to, statements that relate to our future revenue, margins, costs, operating expenses, tax expenses, capital expenditures, earnings, profitability, product development, demand, acceptance and market share, competitiveness, market opportunities and performance, levels of research and development, the success of our marketing, sales and service efforts, outsourced activities, anticipated manufacturing, customer and technical requirements, the ongoing viability of the solutions that we offer and our customers’ success, our management’s plans and objectives for our current and future operations and business focus, our share repurchase authorization, litigation, our ability to retain, hire and integrate skilled personnel, our ability to identify and address increased cybersecurity risks, including as a result of employees continuing to work remotely, the anticipated growth prospects of our business, the expected benefits and other statements relating to our divestitures and acquisitions, the adequacy, effectiveness and success of **cost saving plans and** our business transformation initiatives, our ability to continue to identify acquisition targets and successfully acquire and integrate desirable products and services and realize expected revenues and revenue synergies, our adoption of newly issued accounting guidance, the levels of customer spending, our dependence on key suppliers or vendors to obtain services for our business on acceptable terms, including the impact of supply chain disruptions, general economic conditions, the impact of inflation, and the sufficiency of financial resources to support future operations. Such statements are based on current expectations and involve risks, uncertainties, and other factors which may cause the actual results, our performance or our achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include the risk factors which are set forth in Part I, Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended September 30, 2023 (the “2023 Annual Report on Form 10-K”) filed with the Securities and Exchange Commission (“SEC”) on November 21, 2023, as updated and/or supplemented in subsequent filings with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q and are based on information and reasonably known to us at such time. We do not undertake any obligation to release revisions to these forward-looking statements, to reflect events or circumstances that occur after the date of this Quarterly Report on Form 10-Q or to reflect the occurrence or effect of anticipated or unanticipated events. Precautionary statements made herein should be read as being applicable to all related forward-looking statements wherever they appear in this Quarterly Report on Form 10-Q. Any additional precautionary statements made in our 2023 Annual Report on Form 10-K should be read as being applicable to all related forward-looking statements whenever they appear in this Quarterly Report on Form 10-Q.

Unless the context indicates otherwise, references in this Quarterly Report on Form 10-Q to “we,” “us,” “our,” “the Company,” and other similar references refer to Azenta, Inc. and its consolidated subsidiaries.

TRADEMARKS, TRADE NAMES AND SERVICE MARKS

This Quarterly Report on Form 10-Q includes our trademarks, trade names and service marks, which are our property and are protected under applicable intellectual property laws. Solely for convenience, trademarks, trade names and service marks may appear in this Quarterly Report on Form 10-Q without the ®, ®, TM and SM symbols, but such references are not intended to indicate, in any way, that we or the applicable owner forgo or will not assert, to the fullest extent permitted under applicable law, our rights or

the rights of any applicable licensors to these trademarks, trade names and service marks. We do not intend our use or display of other parties' trademarks, trade names or service marks to imply, and such use or display should not be construed to imply a relationship with, or endorsement or sponsorship of us by, these other parties.

INDUSTRY AND OTHER DATA

Unless otherwise indicated, information contained in this Quarterly Report on Form 10-Q concerning our industry and the markets in which we operate, including our general expectations, market position and market opportunity, is based on management's estimates and research, as well as industry and general publications and research, surveys and studies conducted by third parties. We believe the information from these third-party publications, research, surveys and

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studies included in this Quarterly Report on Form 10-Q is reliable. Management's estimates are derived from publicly available information, their knowledge of our industry and their assumptions based on such information and knowledge, which we believe to be reasonable. This data involves a number of assumptions and limitations which are necessarily subject to a high degree of uncertainty and risk due to a variety of factors, including those described in the 2023 Annual Report on Form 10-K and those described in this Quarterly Report on Form 10-Q under "Information Related to Forward-Looking Statements" above and Part II, Item 1A "Risk Factors" below, below, as updated and/or supplemented in subsequent filings with SEC. These and other factors could cause our future performance to differ materially from our assumptions and estimates.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

AZENTA, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(unaudited)
(In thousands, except share and per share data)

| | March 31, 2024 | September 30, 2023 |
|--|-------------------|-----------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 353,491 | \$ 678,910 |
| Short-term marketable securities | 468,220 | 338,873 |
| Accounts receivable, net of allowance for expected credit losses (\$6,844 and \$8,057, respectively) | 154,668 | 156,535 |
| Inventories | 122,351 | 128,198 |
| Derivative asset | 350 | 13,036 |

| | | |
|--|--------------|--------------|
| Short-term restricted cash | 3,089 | 4,650 |
| Prepaid expenses and other current assets | 87,897 | 98,754 |
| Total current assets | 1,190,066 | 1,418,956 |
| Property, plant and equipment, net | 200,905 | 205,744 |
| Long-term marketable securities | 143,018 | 111,338 |
| Long-term deferred tax assets | 925 | 571 |
| Operating lease right-of-use assets | 69,662 | 66,580 |
| Goodwill | 681,140 | 784,339 |
| Intangible assets, net | 267,626 | 294,301 |
| Other assets | 10,155 | 3,891 |
| Total assets | \$ 2,563,497 | \$ 2,885,720 |
| Liabilities and stockholders' equity | | |
| Current liabilities | | |
| Accounts payable | \$ 37,319 | \$ 35,796 |
| Deferred revenue | 38,323 | 34,614 |
| Accrued warranty and retrofit costs | 9,745 | 10,223 |
| Accrued compensation and benefits | 27,985 | 33,911 |
| Accrued customer deposits | 21,772 | 17,707 |
| Accrued income taxes payable | 10,706 | 7,378 |
| Short-term operating lease liability | 10,802 | 9,499 |
| Accrued expenses and other current liabilities | 46,347 | 61,800 |
| Total current liabilities | 202,999 | 210,928 |
| Long-term tax reserves | 377 | 380 |
| Long-term deferred tax liabilities | 62,267 | 67,301 |
| Long-term operating lease liabilities | 63,374 | 60,436 |
| Other long-term liabilities | 11,609 | 12,175 |
| Total liabilities | 340,626 | 351,220 |
| Stockholders' equity | | |
| Preferred stock, \$0.01 par value - 1,000,000 shares authorized, no shares issued or outstanding | — | — |
| Common stock, \$0.01 par value - 125,000,000 shares authorized, 68,464,925 shares issued and 54,614,041 shares outstanding at March 31, 2024, 71,294,247 shares issued and 57,832,378 shares outstanding at September 30, 2023 | 681 | 713 |
| Additional paid-in capital | 999,333 | 1,156,160 |
| Accumulated other comprehensive loss | (41,728) | (62,426) |
| Treasury stock, at cost - 13,850,884 shares at March 31, 2024 and 13,461,869 shares at September 30, 2023 | (223,820) | (200,956) |
| Retained earnings | 1,488,405 | 1,641,009 |
| Total stockholders' equity | 2,222,871 | 2,534,500 |
| Total liabilities and stockholders' equity | \$ 2,563,497 | \$ 2,885,720 |

| | June 30, 2024 | September 30, 2023 |
|--|------------------|--------------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 336,543 | \$ 678,910 |
| Short-term marketable securities | 259,296 | 338,873 |
| Accounts receivable, net of allowance for expected credit losses (\$6,507 and \$8,057, respectively) | 167,613 | 156,535 |
| Inventories | 115,270 | 128,198 |

| | | |
|---|---------------------|---------------------|
| Derivative asset | 834 | 13,036 |
| Prepaid expenses and other current assets | 88,102 | 103,404 |
| Total current assets | 967,658 | 1,418,956 |
| Property, plant and equipment, net | 196,124 | 205,744 |
| Long-term marketable securities | 148,086 | 111,338 |
| Long-term deferred tax assets | 1,231 | 571 |
| Goodwill | 679,691 | 784,339 |
| Intangible assets, net | 253,475 | 294,301 |
| Other assets | 77,030 | 70,471 |
| Total assets | \$ 2,323,295 | \$ 2,885,720 |
| Liabilities and stockholders' equity | | |
| Current liabilities | | |
| Accounts payable | \$ 39,115 | \$ 35,796 |
| Deferred revenue | 33,268 | 34,614 |
| Accrued warranty and retrofit costs | 9,351 | 10,223 |
| Accrued compensation and benefits | 31,229 | 33,911 |
| Accrued customer deposits | 20,954 | 17,707 |
| Accrued income taxes payable | 11,705 | 7,378 |
| Short-term operating lease liability | 10,739 | 9,499 |
| Accrued expenses and other current liabilities | 46,213 | 61,800 |
| Total current liabilities | 202,574 | 210,928 |
| Long-term deferred tax liabilities | 58,080 | 67,301 |
| Long-term operating lease liabilities | 60,654 | 60,436 |
| Other long-term liabilities | 11,589 | 12,555 |
| Total liabilities | 332,897 | 351,220 |
| Stockholders' equity | | |
| Preferred stock, \$0.01 par value - 1,000,000 shares authorized, no shares issued or outstanding | — | — |
| Common stock, \$0.01 par value - 125,000,000 shares authorized, 63,941,421 shares issued and 50,395,071 shares outstanding at June 30, 2024, 71,294,247 shares issued and 57,832,378 shares outstanding at September 30, 2023 | 639 | 713 |
| Additional paid-in capital | 758,269 | 1,156,160 |
| Accumulated other comprehensive loss | (44,895) | (62,426) |
| Treasury stock, at cost - 13,546,350 shares at June 30, 2024 and 13,461,869 shares at September 30, 2023 | (205,438) | (200,956) |
| Retained earnings | 1,481,823 | 1,641,009 |
| Total stockholders' equity | 1,990,398 | 2,534,500 |
| Total liabilities and stockholders' equity | \$ 2,323,295 | \$ 2,885,720 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

AZENTA, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(unaudited)
(In thousands, except per share data)

| | Three Months Ended | | Six Months Ended | |
|--|---------------------|-------------------|---------------------|--------------------|
| | March 31, | | March 31, | |
| | 2024 | 2023 | 2024 | 2023 |
| Revenue | | | | |
| Products | \$ 59,017 | \$ 51,917 | \$ 112,410 | \$ 137,715 |
| Services | 100,117 | 96,484 | 201,041 | 189,052 |
| Total revenue | 159,134 | 148,401 | 313,451 | 326,767 |
| Cost of revenue | | | | |
| Products | 41,658 | 40,009 | 78,496 | 94,108 |
| Services | 54,091 | 55,156 | 110,058 | 105,558 |
| Total cost of revenue | 95,749 | 95,165 | 188,554 | 199,666 |
| Gross profit | 63,385 | 53,236 | 124,897 | 127,101 |
| Operating expenses | | | | |
| Research and development | 8,707 | 8,520 | 17,200 | 16,056 |
| Selling, general and administrative | 78,314 | 73,339 | 156,890 | 165,891 |
| Impairment of goodwill and intangible assets | 115,975 | — | 115,975 | — |
| Contingent consideration - fair value adjustments | — | (17,145) | — | (17,145) |
| Restructuring charges | 7,344 | 1,499 | 8,464 | 2,961 |
| Total operating expenses | 210,340 | 66,213 | 298,529 | 167,763 |
| Operating loss | (146,955) | (12,977) | (173,632) | (40,662) |
| Other income | | | | |
| Interest income, net | 9,565 | 10,394 | 19,646 | 21,059 |
| Other income (expense), net | 250 | (2,668) | 932 | (1,523) |
| Loss before income taxes | (137,140) | (5,251) | (153,054) | (21,126) |
| Income tax benefit | (260) | (3,260) | (450) | (7,900) |
| Loss from continuing operations | (136,880) | (1,991) | (152,604) | (13,226) |
| Loss from discontinued operations, net of tax | — | (2,936) | — | (2,936) |
| Net loss | <u>\$ (136,880)</u> | <u>\$ (4,927)</u> | <u>\$ (152,604)</u> | <u>\$ (16,162)</u> |
| Basic net loss per share: | | | | |
| Loss from continuing operations | \$ (2.47) | \$ (0.03) | \$ (2.72) | \$ (0.19) |
| Loss from discontinued operations, net of tax | — | (0.04) | — | (0.04) |
| Basic net loss per share | <u>\$ (2.47)</u> | <u>\$ (0.07)</u> | <u>\$ (2.72)</u> | <u>\$ (0.23)</u> |
| Diluted net loss per share: | | | | |
| Loss from continuing operations | \$ (2.47) | \$ (0.03) | \$ (2.72) | \$ (0.19) |
| Loss from discontinued operations, net of tax | — | (0.04) | — | (0.04) |
| Diluted net loss per share | <u>\$ (2.47)</u> | <u>\$ (0.07)</u> | <u>\$ (2.72)</u> | <u>\$ (0.23)</u> |
| Weighted average shares used in computing net loss per share: | | | | |
| Basic | 55,440 | 69,111 | 56,078 | 70,858 |
| Diluted | 55,440 | 69,111 | 56,078 | 70,858 |

| | Three Months Ended | | Nine Months Ended | |
|----------------|--------------------|------|-------------------|------|
| | June 30, | | June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| Revenue | | | | |

| | | | | |
|---|-------------|-------------|---------------|--------------|
| Products | \$ 68,763 | \$ 67,296 | \$ 181,173 | \$ 205,011 |
| Services | 104,046 | 98,652 | 305,087 | 287,704 |
| Total revenue | 172,809 | 165,948 | 486,260 | 492,715 |
| Cost of revenue | | | | |
| Products | 47,555 | 42,747 | 126,051 | 136,855 |
| Services | 56,198 | 55,196 | 166,256 | 160,754 |
| Total cost of revenue | 103,753 | 97,943 | 292,307 | 297,609 |
| Gross profit | 69,056 | 68,005 | 193,953 | 195,106 |
| Operating expenses | | | | |
| Research and development | 7,913 | 8,968 | 25,113 | 25,024 |
| Selling, general and administrative | 73,833 | 75,465 | 230,723 | 241,356 |
| Impairment of goodwill and intangible assets | — | — | 115,975 | — |
| Contingent consideration - fair value adjustments | — | (1,404) | — | (18,549) |
| Restructuring charges | 2,064 | 812 | 10,528 | 3,773 |
| Total operating expenses | 83,810 | 83,841 | 382,339 | 251,604 |
| Operating loss | (14,754) | (15,836) | (188,386) | (56,498) |
| Other income | | | | |
| Interest income, net | 8,004 | 11,347 | 27,650 | 32,406 |
| Other income (expense), net | (282) | 819 | 650 | (704) |
| Loss before income taxes | (7,032) | (3,670) | (160,086) | (24,796) |
| Income tax benefit | (450) | (1,207) | (900) | (9,107) |
| Loss from continuing operations | (6,582) | (2,463) | (159,186) | (15,689) |
| Income (loss) from discontinued operations, net of tax | — | 993 | — | (1,943) |
| Net loss | \$ (6,582) | \$ (1,470) | \$ (159,186) | \$ (17,632) |
| Basic net loss per share: | | | | |
| Loss from continuing operations | \$ (0.12) | \$ (0.04) | \$ (2.90) | \$ (0.23) |
| Income (loss) from discontinued operations, net of tax | — | 0.02 | — | (0.03) |
| Basic net loss per share | \$ (0.12) | \$ (0.02) | \$ (2.90) | \$ (0.26) |
| Diluted net loss per share: | | | | |
| Loss from continuing operations | \$ (0.12) | \$ (0.04) | \$ (2.90) | \$ (0.23) |
| Income (loss) from discontinued operations, net of tax | — | 0.02 | — | (0.03) |
| Diluted net loss per share | \$ (0.12) | \$ (0.02) | \$ (2.90) | \$ (0.26) |
| Weighted average shares used in computing net loss per share: | | | | |
| Basic | 52,963 | 63,432 | 54,914 | 68,494 |
| Diluted | 52,963 | 63,432 | 54,914 | 68,494 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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AZENTA, INC.
CONDENSED CONSOLIDATED STATEMENTS OF
COMPREHENSIVE INCOME (LOSS)
(unaudited)
(In thousands)

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|------------|------------------|-------------|
| | March 31, | | March 31, | |
| | 2024 | 2023 | 2024 | 2023 |
| Net loss | \$ (136,880) | \$ (4,927) | \$ (152,604) | \$ (16,162) |
| Other comprehensive income (loss), net of tax | | | | |
| Net investment hedge currency translation adjustment, net of tax effects of \$(1,739) and \$2,837 for the three and six months ended March 31, 2024, respectively, and (\$4,531) and (\$24,239) for the three and six months ended March 31, 2023, respectively | 5,080 | (13,133) | (8,288) | (70,260) |
| Foreign currency translation adjustments | (20,769) | 33,850 | 25,725 | 111,264 |

| | | | | |
|--|---------------------------|-------------------------|---------------------------|-------------------------|
| Changes in unrealized gains on marketable securities, net of tax effects of \$(257) and \$607 for the three and six months ended March 31, 2024, respectively, and \$858 and \$1,395 for the three and six months ended March 31, 2023, respectively | 752 | 2,487 | 3,276 | 4,042 |
| Actuarial (loss) in pension plans, net of tax effects of \$(3) and \$(1) during the three and six months ended March 31, 2024, respectively, and \$0 during each of the three and six months ended March 31, 2023 | (7) | — | (15) | — |
| Total other comprehensive income (loss), net of tax | (14,944) | 23,204 | 20,698 | 45,046 |
| Comprehensive income (loss) | <u><u>\$(151,824)</u></u> | <u><u>\$ 18,277</u></u> | <u><u>\$(131,906)</u></u> | <u><u>\$ 28,884</u></u> |

| | Three Months Ended June 30, | | Nine Months Ended June 30, | |
|---|-----------------------------|-------------|----------------------------|--------------|
| | 2024 | 2023 | 2024 | 2023 |
| Net loss | \$ (6,582) | \$ (1,470) | \$ (159,186) | \$ (17,632) |
| Other comprehensive income (loss), net of tax | | | | |

| | | | | |
|--|----------|--------|----------|-----------|
| Net investment hedge currency translation adjustment, net of tax effects of \$(109) and \$2,728 for the three and nine months ended June 30, 2024, respectively, and \$(75) and \$(24,315) for the three and nine months ended June 30, 2023, respectively | 317 | (218) | (7,971) | (70,478) |
| Foreign currency translation adjustments | (4,000) | 1,876 | 21,725 | 113,140 |
| Changes in unrealized gains on marketable securities, net of tax effects of \$(179) and \$(1,300) for the three and nine months ended June 30, 2024, respectively, and \$23 and \$1,418 for the three and nine months ended June 30, 2023, respectively | 523 | 67 | 3,799 | 4,109 |

| | | | | |
|---|--------------------|---------------|----------------------|------------------|
| Actuarial loss on pension plans, net of tax effects of \$3 and \$7 during the three and nine months ended June 30, 2024, respectively, and \$0 during each of the three and nine months ended June 30, 2023 | (7) | — | (22) | — |
| Total other comprehensive income (loss), net of tax | (3,167) | 1,725 | 17,531 | 46,771 |
| Comprehensive income (loss) | <u>\$ (9,749)</u> | <u>\$ 255</u> | <u>\$ (141,655)</u> | <u>\$ 29,139</u> |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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AZENTA, INC.
CONDENSED CONSOLIDATED STATEMENTS OF
CASH FLOWS
(unaudited)
(In thousands)

| | Six Months Ended March 31, | |
|---|----------------------------|-------------|
| | 2024 | 2023 |
| Cash flows from operating activities | | |
| Net loss | \$(152,604) | \$ (16,162) |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 44,214 | 42,140 |
| Impairment of goodwill and intangible assets | 115,975 | — |
| Non-cash write-offs of assets | 6,966 | — |
| Stock-based compensation | 8,804 | 6,096 |
| Contingent consideration adjustment | — | (17,145) |
| Amortization and accretion on marketable securities | (2,084) | (5,284) |
| Deferred income taxes | (9,456) | (20,843) |
| Purchase accounting impact on inventory | — | 5,781 |
| Loss on disposals of property, plant and equipment | 260 | 31 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | 2,922 | 23,925 |
| Inventories | 7,975 | (11,504) |

| | | |
|---|------------|---------------|
| Accounts payable | 936 | (5,677) |
| Deferred revenue | 3,379 | 3,625 |
| Accrued warranty and retrofit costs | (714) | 622 |
| Accrued compensation and tax withholdings | (6,153) | (21,797) |
| Accrued restructuring costs | 1,454 | 820 |
| Other assets and liabilities | 12,913 | (23,798) |
| Net cash provided by (used in) operating activities | 34,787 | (39,170) |
| Cash flows from investing activities | | |
| Purchases of property, plant and equipment | (18,746) | (21,705) |
| Purchases of marketable securities | (345,447) | (233,584) |
| Sales and maturities of marketable securities | 190,504 | 728,171 |
| Net investment hedge settlement | 1,476 | 29,313 |
| Acquisitions, net of cash acquired | — | (387,665) |
| Net cash provided by (used in) investing activities | (172,213) | 114,530 |
| Cash flows from financing activities | | |
| Payments of finance leases | (386) | (230) |
| Withholding tax payments on net share settlements on equity awards | — | (4,906) |
| Share repurchases | (186,834) | (500,000) |
| Net cash used in financing activities | (187,220) | (505,136) |
| Effects of exchange rate changes on cash and cash equivalents | 4,721 | 60,355 |
| Net decrease in cash, cash equivalents and restricted cash | (319,925) | (369,421) |
| Cash, cash equivalents and restricted cash, beginning of period | 684,045 | 1,041,296 |
| Cash, cash equivalents and restricted cash, end of period | \$ 364,120 | \$ 671,875 |
| Supplemental disclosures: | | |
| Cash paid for income taxes, net | 5,008 | 35,286 |
| Reconciliation of cash, cash equivalents and restricted cash to the condensed consolidated balance sheets | | |
| | March 31, | September 30, |
| | 2024 | 2023 |
| Cash and cash equivalents of continuing operations | \$ 353,491 | \$ 678,910 |
| Short-term restricted cash | 3,089 | 4,650 |
| Long-term restricted cash included in other assets | 7,540 | 485 |
| Total cash, cash equivalents and restricted cash shown in the condensed consolidated statements of cash flows | \$ 364,120 | \$ 684,045 |

| | Nine Months Ended | |
|---|-------------------|--------------|
| | June 30, | |
| | 2024 | 2023 |
| Cash flows from operating activities | | |
| Net loss | \$ (159,186) | \$ (17,632) |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 66,899 | 63,443 |
| Impairment of goodwill and intangible assets | 115,975 | — |
| Non-cash write-offs of assets | 10,745 | — |

| | | |
|---|------------|------------|
| Stock-based compensation | 12,622 | 10,091 |
| Contingent consideration adjustment | — | (18,549) |
| Amortization and accretion on marketable securities | (4,706) | (6,942) |
| Deferred income taxes | (12,478) | (25,149) |
| Purchase accounting impact on inventory | — | 8,737 |
| Loss on disposals of property, plant and equipment | 297 | 37 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (10,923) | 29,028 |
| Inventories | 11,433 | (4,104) |
| Accounts payable | 2,831 | (13,193) |
| Deferred revenue | (1,635) | 2,496 |
| Accrued warranty and retrofit costs | (1,080) | 1,412 |
| Accrued compensation and tax withholdings | (2,825) | (15,830) |
| Accrued restructuring costs | 1,125 | 311 |
| Other assets and liabilities | 7,484 | (36,578) |
| Net cash provided by (used in) operating activities | 36,578 | (22,422) |
| Cash flows from investing activities | | |
| Purchases of property, plant and equipment | (25,339) | (29,218) |
| Purchases of marketable securities | (378,275) | (236,194) |

| | | |
|--|-------------------|-------------------|
| Sales and maturities of marketable securities | 431,544 | 951,504 |
| Net investment hedge settlement | 1,476 | 29,313 |
| Acquisitions, net of cash acquired | — | (386,508) |
| Net cash provided by investing activities | 29,406 | 328,897 |
| Cash flows from financing activities | | |
| Payments of finance leases | (584) | (181) |
| Withholding tax payments on net share settlements on equity awards | — | (4,924) |
| Proceeds from Employee Stock Purchase Plan | 1,678 | — |
| Share repurchases | (412,755) | (672,116) |
| Net cash used in financing activities | (411,661) | (677,221) |
| Effects of exchange rate changes on cash and cash equivalents | 8,495 | 65,610 |
| Net decrease in cash, cash equivalents and restricted cash | (337,182) | (305,136) |
| Cash, cash equivalents and restricted cash, beginning of period | 684,045 | 1,041,296 |
| Cash, cash equivalents and restricted cash, end of period | <u>\$ 346,863</u> | <u>\$ 736,160</u> |
| Supplemental disclosures: | | |
| Cash paid for income taxes, net | 6,710 | 41,064 |
| Purchases of property, plant and equipment included in accounts payable and accrued expenses | 2,203 | 2,437 |

| Reconciliation of cash, cash equivalents and restricted cash to the condensed consolidated balance sheets | | |
|---|------------|---------------|
| | June 30, | September 30, |
| | 2024 | 2023 |
| Cash and cash equivalents of continuing operations | \$ 336,543 | \$ 678,910 |
| Short-term restricted cash included in prepaid expenses and other current assets | 2,771 | 4,650 |
| Long-term restricted cash included in other assets | 7,549 | 485 |
| Total cash, cash equivalents and restricted cash shown in the condensed consolidated statements of cash flows | \$ 346,863 | \$ 684,045 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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AZENTA, INC.
 CONDENSED CONSOLIDATED
 STATEMENTS OF CHANGES IN
 STOCKHOLDERS' EQUITY
 (unaudited)
 (In thousands, except share data)

| | Common | | | Accumulated | Retained Earnings | Treasury Stock | Total Equity |
|----------------------|------------|----------|-------------|---------------|-------------------|----------------|--------------|
| | Common | Stock at | Additional | Other | | | |
| | Stock | Par | Paid-In | Comprehensive | | | |
| | Shares | Value | Capital | Loss | | | |
| Balance December 31, | | | | | | | |
| 2023 | 69,180,281 | \$ 692 | \$1,045,427 | \$ (26,784) | \$1,625,285 | \$ (200,956) | \$2,443,664 |

| | | | | | | | |
|--|---------------|--------|-------------|----------|-------------|--------------|-------------|
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 73,053 | 1 | (1) | — | — | — | — |
| Open market repurchases | (1,177,424) | (12) | — | — | — | (74,559) | (74,571) |
| Retirement of treasury shares | — | — | (51,695) | — | — | 51,695 | — |
| Stock-based compensation | — | — | 5,602 | — | — | — | 5,602 |
| Net loss | — | — | — | — | (136,880) | — | (136,880) |
| Net investment hedge currency translation adjustment, net of tax | — | — | — | 5,080 | — | — | 5,080 |
| Foreign currency translation adjustments | — | — | — | (20,769) | — | — | (20,769) |
| Changes in unrealized gains on marketable securities, net of tax | — | — | — | 752 | — | — | 752 |
| Actuarial loss on pension plans, net of tax | — | — | — | (7) | — | — | (7) |
| Balance March 31, 2024 | 68,075,910 \$ | 681 \$ | 999,333 \$ | (41,728) | \$1,488,405 | \$ (223,820) | \$2,222,871 |
| Balance December 31, 2022 | 82,515,917 \$ | 824 \$ | \$1,489,554 | (62,074) | \$1,644,041 | \$ (200,956) | \$2,871,389 |
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 86,785 | — | 1,573 | — | — | — | 1,573 |

| | | | | | | | |
|--|---------------|--------|--------------|----------|-------------|-------------|-------------|
| Retirement of treasury shares | — | 2 | — | — | — | — | 2 |
| Stock-based compensation | — | — | 3,991 | — | — | — | 3,991 |
| Net loss | — | — | — | — | (4,927) | — | (4,927) |
| Net investment hedge currency translation adjustment, net of tax | — | — | — | (13,133) | — | — | (13,133) |
| Foreign currency translation adjustments | — | — | — | 33,850 | — | — | 33,850 |
| Changes in unrealized gains on marketable securities, net of tax | — | — | — | 2,487 | — | — | 2,487 |
| Other | — | — | — | — | (5) | — | (5) |
| Balance March 31, 2023 | 82,602,702 \$ | 826 \$ | 1,495,118 \$ | (38,870) | \$1,639,109 | \$(200,956) | \$2,895,227 |
| Balance September 30, 2023 | 71,294,247 \$ | 713 \$ | 1,156,160 \$ | (62,426) | \$1,641,009 | \$(200,956) | \$2,534,500 |
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 217,947 | 3 | (3) | — | — | — | — |
| Open market repurchases | (3,436,284) | (12) | — | — | — | (188,515) | (188,527) |
| Retirement of treasury shares | — | (23) | (165,628) | — | — | 165,651 | — |
| Stock-based compensation | — | — | 8,804 | — | — | — | 8,804 |
| Net loss | — | — | — | — | (152,604) | — | (152,604) |

| | | | | | | | |
|--|---------------|--------|--------------|----------|-------------|-------------|-------------|
| Net investment hedge currency translation adjustment, net of tax | — | — | — | (8,288) | — | — | (8,288) |
| Foreign currency translation adjustments | — | — | — | 25,725 | — | — | 25,725 |
| Changes in unrealized gains on marketable securities, net of tax | — | — | — | 3,276 | — | — | 3,276 |
| Other | — | — | — | (15) | — | — | (15) |
| Balance March 31, 2024 | 68,075,910 \$ | 681 \$ | 999,333 \$ | (41,728) | \$1,488,405 | \$(223,820) | \$2,222,871 |
| Balance September 30, 2022 | 88,482,125 | 885 \$ | 1,992,017 \$ | (83,916) | \$1,655,356 | \$(200,956) | \$3,363,386 |
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 210,711 | — | 1,573 | — | — | (4,629) | (3,056) |
| Accelerated share repurchase | (6,090,134) | — | — | — | — | (500,000) | (500,000) |
| Retirement of treasury shares | — | (59) | (504,568) | — | — | 504,629 | 2 |
| Stock-based compensation | — | — | 6,096 | — | — | — | 6,096 |
| Net loss | — | — | — | — | (16,162) | — | (16,162) |
| Net investment hedge currency translation adjustment, net of tax | — | — | — | (70,260) | — | — | (70,260) |
| Foreign currency translation adjustments | — | — | — | 111,264 | — | — | 111,264 |

| | | | | | | | |
|--|------------|--------|-------------|-------------|-------------|--------------|-------------|
| Changes in unrealized gains on marketable securities, net of tax | — | — | — | 4,042 | — | — | 4,042 |
| Other | — | — | — | — | (85) | — | (85) |
| Balance March 31, 2023 | 82,602,702 | \$ 826 | \$1,495,118 | \$ (38,870) | \$1,639,109 | \$ (200,956) | \$2,895,227 |

| | Common Stock Shares | Common Stock at Par Value | Additional Paid-In Capital | Accumulated Other Comprehensive Income (Loss) | Retained Earnings | Treasury Stock |
|--|---------------------------|------------------------------------|----------------------------------|--|----------------------|-------------------|
| Balance March 31, 2024 | 68,075,910 | \$ 681 | \$ 999,333 | \$ (41,728) | \$ 1,488,405 | \$ (223,820) |
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 6,855 | — | 1,678 | — | — | — |
| Open market repurchases | (4,225,825) | (42) | — | — | — | (228,178) |
| Retirement of treasury shares | — | — | (246,560) | — | — | 246,560 |
| Stock-based compensation | — | — | 3,818 | — | — | — |
| Net loss | — | — | — | — | (6,582) | — |
| Net investment hedge currency translation adjustment, net of tax | — | — | — | 317 | — | — |
| Foreign currency translation adjustments | — | — | — | (4,000) | — | — |

| | | | | | | |
|--|-------------|--------|--------------|--------------|--------------|---------------|
| Changes in unrealized gains on marketable securities, net of tax | — | — | — | 523 | — | — |
| Actuarial loss on pension plans, net of tax | — | — | — | (7) | — | — |
| Balance June 30, 2024 | 63,856,940 | \$ 639 | \$ 758,269 | \$ (44,895) | \$ 1,481,823 | \$ (205,438) |
| Balance March 31, 2023 | 82,602,702 | \$ 826 | \$ 1,495,118 | \$ (38,870) | \$ 1,639,109 | \$ (200,956) |
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 8,713 | 0 | (18) | — | — | — |
| Accelerated share repurchase | (3,981,921) | — | — | — | — | (1,637) |
| Open market repurchases | (3,972,634) | — | — | — | — | (174,322) |
| Retirement of treasury shares | — | (80) | (175,880) | — | — | 175,959 |
| Stock-based compensation | — | — | 3,995 | — | — | — |
| Net loss | — | — | — | — | (1,470) | — |
| Net investment hedge currency translation adjustment, net of tax | — | — | — | (218) | — | — |
| Foreign currency translation adjustments | — | — | — | 1,876 | — | — |
| Changes in unrealized gains (losses) on marketable securities, net of tax | — | — | — | 67 | — | — |

| | | | | | | |
|--|---------------------|---------------------------|----------------------------|---|-------------------|----------------|
| Balance June 30, 2023 | 74,656,860 | \$ 747 | \$ 1,323,215 | \$ (37,145) | \$ 1,637,639 | \$ (200,956) |
| | Common Stock Shares | Common Stock at Par Value | Additional Paid-In Capital | Accumulated Other Comprehensive Income (Loss) | Retained Earnings | Treasury Stock |
| Balance September 30, 2023 | 71,294,247 | \$ 713 | \$ 1,156,160 | \$ (62,426) | \$ 1,641,009 | \$ (200,956) |
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 224,802 | 3 | 1,675 | — | — | — |
| Open market repurchases | (7,662,109) | (54) | — | — | — | (416,693) |
| Retirement of treasury shares | — | (23) | (412,188) | — | — | 412,211 |
| Stock-based compensation | — | — | 12,622 | — | — | — |
| Net loss | — | — | — | — | (159,186) | — |
| Net investment hedge currency translation adjustment, net of tax | — | — | — | (7,971) | — | — |
| Foreign currency translation adjustments | — | — | — | 21,725 | — | — |
| Changes in unrealized gains on marketable securities, net of tax | — | — | — | 3,799 | — | — |
| Actuarial loss on pension plans, net of tax | — | — | — | (22) | — | — |
| Balance June 30, 2024 | 63,856,940 | \$ 639 | \$ 758,269 | \$ (44,895) | \$ 1,481,823 | \$ (205,438) |

| | | | | | | | |
|--|---------------|--------|--------------|--------------|--------------|---------------|--|
| Balance | | | | | | | |
| September | | | | | | | |
| 30, 2022 | 88,482,125 | \$ 885 | \$ 1,992,017 | \$ (83,916) | \$ 1,655,356 | \$ (200,956) | |
| Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes | 219,424 | 2 | (3,074) | — | — | — | |
| Accelerated share repurchase | (10,072,055) | — | — | — | — | (501,637) | |
| Open market repurchases | (3,972,634) | — | — | — | — | (174,322) | |
| Retirement of treasury shares | — | (140) | (675,819) | — | — | 675,959 | |
| Stock-based compensation | — | — | 10,091 | — | — | — | |
| Net loss | — | — | — | — | (17,632) | — | |
| Net investment hedge currency translation adjustment, net of tax | — | — | — | (70,478) | — | — | |
| Foreign currency translation adjustments | — | — | — | 113,140 | — | — | |
| Changes in unrealized gains on marketable securities, net of tax | — | — | — | 4,109 | — | — | |
| Other | — | — | — | — | (85) | — | |
| Balance June 30, 2023 | 74,656,860 | \$ 747 | \$ 1,323,215 | \$ (37,145) | \$ 1,637,639 | \$ (200,956) | |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL
STATEMENTS
(unaudited)

1. Nature of Operations

Azenta, Inc. ("Azenta", or the "Company") is a leading global provider of sample exploration and management solutions for the life sciences industry. The Company supports its customers from research and clinical development to commercialization with its sample management, automated storage, vaccine cold storage and transport, as well as genomic services expertise to help bring impactful therapies to market **faster. faster.**

Organizational Structure

Effective **October 1, 2023**, **October 1, 2023**, the Company realigned its organizational structure to three principal business segments: Sample Management Solutions ("SMS"), Multiomics, and B Medical Systems. The segment realignment had no impact on the Company's consolidated financial position, results of operations, or cash flows. All segment information included in this Form **10-Q10-Q** is reflective of this new structure and prior period information has been recast to conform to the Company's current period presentation. Refer to Note 15, *Segment and Geographic Information* below for further details on the nature of operations of these segments.

2. Summary of Significant Accounting Policies

Principles of Consolidation and Basis of Presentation

The accompanying Condensed Consolidated Financial Statements include the accounts of the Company and all entities where it has a controlling financial interest and have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). All intercompany balances and transactions have been eliminated in consolidation.

The accompanying year-end balance sheet was derived from audited financial statements but does not include all disclosures required by GAAP. The unaudited interim Condensed Consolidated Financial Statements have been prepared on the same basis as the audited financial statements and in the opinion of management, reflect all adjustments, which include only normal recurring adjustments, necessary for a fair statement of the Company's financial position, results of operations, and cash flows for the periods presented.

Certain information and disclosures normally included in the Company's annual consolidated financial statements have been condensed or omitted and, accordingly, the accompanying financial information should be read in conjunction with the audited consolidated financial statements and notes thereto contained in the Company's Annual Report on Form **10-K10-K** for the fiscal year ended **September 30, 2023****September 30, 2023** filed with the U.S. Securities and Exchange Commission ("SEC") on **November 21, 2023** (the "**2023****November 21, 2023** (the "**2023** Annual Report on Form **10-K10-K**").

Use of Estimates

The preparation of financial statements in accordance with GAAP requires management to make certain estimates and assumptions that affect amounts reported in the financial

statements and notes thereto. Although these estimates are based on the Company's knowledge of current events and actions it may undertake in the future, actual results may differ from these estimates. Estimates are associated with recording accounts receivable, inventories, goodwill, intangible assets other than goodwill, long-lived assets, derivative financial instruments, deferred income taxes, warranty obligations, revenue over time, stock-based compensation expense, and other accounts. The Company assesses the estimates on an ongoing basis and records changes in estimates in the period they occur and become known.

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Foreign Currency Translation

Certain transactions of the Company and its subsidiaries are denominated in currencies other than their functional currency. Foreign currency exchange gains (losses) generated from the settlement and remeasurement of these

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transactions are recognized in earnings and presented within "Other income" in the Condensed Consolidated Statements of Operations. Net foreign currency transaction and remeasurement losses were \$0.4 million \$0.8 million and \$0.9 million gains were \$0.1 million for the three months ended March 31, 2024 June 30, 2024 and 2023, respectively. Net foreign currency transaction and remeasurement losses were \$0.9 million \$1.7 million and \$0.8 million \$2.7 million during the sixnine months ended March 31, June 30, 2024 and 2023, respectively.

Recently Issued Accounting Pronouncements

In October 2023, the Financial Accounting Standard Board ("FASB") issued Accounting Standards Update ("ASU") 2023-06, 2023-06, Disclosure Improvements: Codification Amendments in Response to the SEC's SEC's Disclosure Update and Simplification Initiative. The ASU aligns the requirements in FASB's Accounting Standards Codification ("ASC") with SEC regulations. The effective date for each amendment is the date on which the SEC removal of the related disclosure requirement from Regulation S-X S-X or Regulation S-K becomes effective, or if the SEC does not remove the requirement by June 30, 2027, June 30, 2027, the amendment will not become effective for any entity. Early adoption is prohibited. The Company does not expect the adoption of this

standard to have a material impact on its consolidated financial statements or disclosures.

In November 2023, the FASB issued ASU 2023-07, 2023-07, *Segment Reporting (Topic 280)* 280: *Improvements to Reportable Segment Disclosures*. The ASU requires the disclosure of incremental segment information on an annual and interim basis, primarily through enhanced disclosures about significant segment expenses. This update is effective for annual periods beginning after December 15, 2023, December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, December 15, 2024, and requires retrospective application to all prior periods presented in the financial statements. The Company is currently evaluating the standard to determine the impact of adoption to on its disclosures; the Company does not expect that the standard will have an impact on the Company's consolidated financial statements and disclosures. statements.

In December 2023, the FASB issued ASU 2023-09, 2023-09, *Income Taxes (Topic 740)* 740: *Improvements to Income Tax Disclosures*. The ASU is intended to enhance the transparency and decision usefulness of income tax disclosures primarily through changes to the rate reconciliation and income taxes paid information. This update is effective for annual periods beginning after December 15, 2024, December 15, 2024, though early adoption is permitted. The Company is currently evaluating the standard to determine the impact of adoption to on its disclosures; the Company does not expect that the standard will have an impact on the Company's consolidated financial statements and disclosures. statements.

In March 2024, the FASB issued ASU 2024-02, 2024-02, *Codification Improvements- Amendments to Remove References to the Concepts Statements*. The ASU contains amendments to the ASC that remove references to various FASB Concepts Statements. This update is effective for annual periods beginning after December 15, 2024, December 15, 2024, though early adoption is permitted. The Company does not expect the adoption of this standard to have a material impact on its disclosures; the Company does not expect that the standard will have an impact on the Company's consolidated financial statements or disclosures. statements.

In March 2024, the SEC issued final rules under SEC Release No. 33-11275, 33-11275, *The Enhancement and Standardization of Climate-Related Disclosures for Investors*. Effective fiscal year 2026, the Company is required to disclose climate-related risks that are reasonably likely to

have a material impact on the Company's business strategy, results of operations, or financial condition. Additionally, the Company will be required to disclose the effects of severe weather events and other natural conditions within the notes to the financial statements, subject to certain materiality thresholds. Effective fiscal year 2027, required disclosures will also include disclosure of material direct greenhouse gas emissions from operations owned or controlled (Scope 1¹) and material indirect greenhouse gas emissions from purchased energy consumed in owned or controlled operations (Scope 2²). In April 2024, the SEC issued an order voluntarily staying the effectiveness of the new rules pending the completion of judicial review of certain legal challenges to their validity. The Company is currently evaluating the impact of these rules assuming adoption as well as monitoring the status of the related litigation and the SEC's stay.

In 2021, the Organization of Economic Cooperation and Development ("OECD") introduced its Pillar II Framework Model Rules ("Pillar 2"), which are designed to impose a 15% global minimum tax on the earnings of in-scope multinational corporations on a country-by-country basis. Certain aspects of Pillar 2 took effect on January 1, 2024 January 1, 2024 while other aspects go into effect on January 1, 2025. January 1, 2025. The Company is evaluating the potential impact of Pillar 2 on its business, as the countries in which it operates are enacting legislation implementing Pillar 2.

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Other

For further information regarding the Company's significant accounting policies, please refer to Note 2, *Summary of Significant Accounting Policies* in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form 10-K.10-K. There were no material changes to the Company's critical accounting policies during the sixnine months ended March 31, 2024June 30, 2024.

3. Business Combinations

3. Business Combinations

The Company recorded the assets acquired and liabilities assumed related to the following acquisitions at their fair values as of the acquisition date, from a market participant's perspective. While the Company uses its best estimates and assumptions as part of the purchase price allocation process to value the assets acquired and liabilities assumed on the acquisition date, its estimates and assumptions are subject to refinement. Fair value estimates are based on a complex series of judgments about future events and uncertainties and rely heavily on estimates and assumptions. The judgments used to determine the estimated fair value assigned to each class of assets acquired and liabilities assumed, as well as asset lives, can materially impact the Company's results of operations. The measurement period to finalize the fair values is within one year after the respective acquisition date.

Acquisitions Completed in Fiscal Year 2023

Ziath, Ltd.

On February 2, 2023, February 2, 2023, the Company acquired Ziath, Ltd. and its subsidiaries ("Ziath"). Based in Cambridge, United Kingdom, Ziath is a leading provider of 2D barcode readers for life science applications. Founded in 2005, Ziath's innovative 2D barcode readers are a key component of the laboratory automation workflow serving pharmaceutical, biotechnology and academic customers worldwide. Ziath is expected to enhance the Company's offerings, which support the entire lifecycle of sample management from specimen collection to sample registration, storage and processing. The acquisition was completed at a purchase price of \$16.0 million, net of cash acquired. The acquired business is included in the SMS segment.

The allocation of the consideration included \$12.0 million of goodwill, \$4.1 million of technology, \$1.1 million of deferred tax liability, \$0.6 million of customer relationships, \$0.3 million of trademarks, and several other assets and liabilities. The weighted average life of completed technology is 10 years, customer relationships is 13 years, and trademarks is 13 years. The goodwill represents the Company's ability to provide differentiated technology enabling high throughput scanning of varied formats of consumables. The goodwill is not expected to be deductible for income tax purposes.

The Company did not present pro forma financial information for its consolidated results of operations for the acquisition because such results are immaterial.

B Medical Systems S.á r.l.

On October 3, 2022, October 3, 2022, the Company acquired B Medical Systems S.á r.l. and its subsidiaries ("B Medical") for a purchase price of \$432.2 million. B Medical is a market leader in temperature-controlled storage and transportation solutions that enables the delivery of life-saving treatments to more than 150 countries worldwide.

The consideration paid for B Medical was allocated to the assets acquired and liabilities assumed based on their fair values at the acquisitions date. The Company finalized purchase accounting for B Medical in the fourth quarter of fiscal year 2023 and there have been no adjustments to the purchase price allocation disclosed in Note 3, *Business Combinations* in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form 10-K.10-K.

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In performing the purchase price allocation, the Company considered, among other factors, the intended future use of acquired assets, and historical financial performance and estimates of future performance of B Medical's business. As part

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of the purchase price allocations, the Company determined the identifiable intangible assets were completed technology value, trademarks, customer relationships and backlog. The fair value of the intangible assets was estimated using the income approach, specifically the multi-period excess earnings method, and the cash flow projections were discounted using a rate of 13%. The cash flows were based on estimates used to price the transaction, and the discount rate applied was benchmarked to the implied rate of return from the transaction and the weighted average cost of capital. The weighted average life of completed technology is 10 years, customer relationships is 16 years, trademarks is five years and backlog is

one year. The intangible assets acquired are amortized over their respective weighted average life using methods that approximate the pattern in which the economic benefits are expected to be realized. The calculation of the excess of the purchase price over the estimated fair value of the tangible net assets and intangible assets acquired was recorded to goodwill. The goodwill recorded in connection with the transaction was largely based on the potential expansion of the Company's cold chain capabilities by adding differentiated solutions for reliable and traceable transport of temperature-controlled specimens. The goodwill is not deductible for income tax purposes.

The acquired intangible assets and goodwill are subject to review for impairment if indicators of impairment develop and otherwise at least annually. See Note 6, *Goodwill and Intangible Assets* below for information about the impairment of this goodwill ~~in~~ during the ~~quarter~~nine months ended ~~March 31, 2024~~June 30, 2024.

4. Marketable Securities

The Company had sales and maturities of marketable securities of ~~\$80.2 million~~\$241.0 million and ~~\$121.0 million~~\$223.3 million in the three months ended ~~March 31, 2024~~ June 30, 2024 and 2023, respectively. The Company had sales and maturities of marketable securities of ~~\$190.5 million~~\$431.5 million and ~~\$728.2 million~~\$951.5 million in the ~~six~~nine months ended ~~March 31, 2024~~ June 30, 2024 and 2023, respectively. There ~~were~~were insignificant ~~realized~~ realized gains or losses in each of the ~~three and six~~ months ended ~~March 31, 2024~~ June 30, 2024 and 2023 on the sale and maturity of marketable securities. ~~There were insignificant and \$0.8 million realized losses in the nine months ended June 30, 2024 and 2023, respectively, on the sale and maturity of marketable securities.~~

The following is a summary of the amortized cost and the fair value, including accrued interest receivable as well as unrealized gains (losses) on the short-term and long-term marketable

securities as of **March 31, 2024****June 30,**
2024 and **September 30, 2023****September**
30, 2023 (in thousands):

| | | | | | | Gross | | Gross | | Fair Value |
|--|--|-----------|------------|-------|-----------|-------------------|-------------------|-------------|-------------------|------------|
| | | | | | | Amortized | Unrealized | Unrealized | | |
| | | Cost | Losses | Gains | | Cost | Losses | Gains | | |
| March 31, 2024: | | | | | | | | | | |
| June 30, 2024: | | | | | | | | | | |
| U.S. Treasury securities and obligations of U.S. government agencies | | | | | | \$ 298,843 | \$ (786) | \$ — | \$ 298,057 | |
| Bank certificates of deposit | | \$433,188 | \$ (902) | \$ 8 | \$432,294 | 5,422 | (44) | — | \$ 5,378 | |
| Corporate securities | | 7,870 | (68) | — | 7,802 | 103,869 | (941) | — | \$ 102,928 | |
| Municipal securities | | 171,648 | (1,515) | 3 | 170,136 | 1,019 | — | — | \$ 1,019 | |
| | | 1,006 | — | — | 1,006 | <u>\$ 409,153</u> | <u>\$ (1,771)</u> | <u>\$ —</u> | <u>\$ 407,382</u> | |
| September 30, 2023: | | | | | | | | | | |
| U.S. Treasury securities and obligations of U.S. government agencies | | | | | | \$ 227,804 | \$ (2,573) | \$ — | \$ 225,231 | |
| Bank certificates of deposit | | \$227,804 | \$ (2,573) | \$ — | \$225,231 | 8,122 | (170) | — | \$ 7,952 | |
| Corporate securities | | 8,122 | (170) | — | 7,952 | 221,155 | (4,127) | — | \$ 217,028 | |
| | | 221,155 | (4,127) | — | 217,028 | <u>\$ 457,081</u> | <u>\$ (6,870)</u> | <u>\$ —</u> | <u>\$ 450,211</u> | |

The fair values of the marketable securities by contractual maturities as of **March 31, 2024** **June 30, 2024** were as follows (in thousands):

| | Amortized | | Amortized | |
|--|------------|------------|------------|------------|
| | Cost | Fair Value | Cost | Fair Value |
| Due in one year or less | \$ 470,012 | \$ 468,220 | \$ 260,690 | \$ 259,296 |
| Due after one year through five years | 140,222 | 139,540 | 144,955 | 144,578 |
| Due after five years through ten years | — | — | — | — |
| Due after ten years | 3,478 | 3,478 | 3,508 | 3,508 |
| Total marketable securities | \$ 613,712 | \$ 611,238 | \$ 409,153 | \$ 407,382 |

Expected maturities could differ from contractual maturities because the security issuers may have the right to prepay obligations without prepayment penalties.

Unrealized losses from fixed-income securities are primarily attributable to changes in interest rates. The Company does not believe any unrealized losses represent impairments based on its evaluation of the available evidence.

5. Derivative Instruments

The Company has transactions and balances denominated in currencies other than the functional currency of the transacting entity. Most of these transactions carry foreign exchange risk in Germany, the United Kingdom and China. The Company enters into foreign exchange contracts to reduce its exposure to currency fluctuations. Net gains and

losses related to foreign exchange contracts are recorded as a component of “Other income” in the Condensed Consolidated Statements of Operations and are as follows for the three and **six**nine months ended **March 31, 2024** **June 30, 2024** and 2023 (in thousands):

| | | | | | Three Months Ended | | Nine Months Ended | |
|--|--------------------|----------|------------------|------------|--------------------|--------|-------------------|------------|
| | Three Months Ended | | Six Months Ended | | June 30, | | June 30, | |
| | March 31, | | March 31, | | 2024 | 2023 | 2024 | 2023 |
| | 2024 | 2023 | 2024 | 2023 | | | | |
| Realized losses on derivatives not designated as hedging instruments | \$ (548) | \$ (533) | \$ (1,787) | \$ (2,112) | | | | |
| Realized gains (losses) on derivatives not designated as hedging instruments | | | | | \$ (415) | \$ 182 | \$ (2,202) | \$ (1,930) |

The notional amounts of the Company's derivative instruments as of **March 31, 2024****June 30, 2024** and **September 30, 2023****September 30, 2023** were as follows (in thousands):

| | March 31, September 30, | | | June 30, |
|----------------------------|-------------------------|----------|------------|------------------------|
| | Hedge Designation | 2024 | 2023 | Hedge Designation 2024 |
| | | | | Net Investment Hedge |
| Cross-currency swap | Net Investment Hedge | \$75,978 | \$ 436,360 | \$ 75,978 |
| Foreign exchange contracts | Undesignated | 73,415 | 184,800 | Undesignated 61,866 |

The fair values of the foreign exchange contracts are recorded

in the Condensed Consolidated Balance Sheets as “Prepaid expenses and other current assets” and “Accrued expenses and other current liabilities”. Foreign exchange contract assets and liabilities are measured and reported at fair value based on observable market inputs and classified within Level 2 of the fair value hierarchy described further in Note 2, *Summary of Significant Accounting Policies* in the notes to the audited consolidated financial statements included in the section titled “Financial Statements and Supplementary Data” in Part II, Item 8 of the 2023 Annual Report on Form 10-K and in Note 12, *Fair Value Measurements* below due to a lack of an active market for these contracts.

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Hedging Activities

On February 1, 2022, February 1, 2022, the Company entered into a cross-currency swap agreement to hedge the variability of exchange rate impacts between the U. S. dollar and the Euro. Under the terms of the cross-currency swap agreement, the Company notionally exchanged \$1.0 billion for €915.0 million€915.0 million at a weighted average interest rate of 1.20%. The designated notional amount was \$960.0 million, and the actual interest rate was 1.28%. The 1.28% rate was in the range of the market value for February 1, 2022 February 1, 2022 and was the true interest rate on the notional amount. The Company designated the cross-currency swap as a hedge of net

investments against one of its Euro denominated subsidiaries requiring an exchange of the notional amounts at maturity. At the maturity of the cross currency-swap on February 1, 2023, February 1, 2023, the Company delivered a notional amount of €852.0 million and received a notional amount of \$960.0 million at a Euro to U.S. dollar exchange rate of 1.13, which included a gain of \$29.3 million.

On February 1, 2023, February 1, 2023, the Company entered into a cross-currency swap agreement to hedge the variability of exchange rate impacts between the U.S. dollar and the Euro. Under the terms of the cross-currency swap agreement, the Company notionally exchanged \$436.0 million for €400.0 million at a weighted average interest rate of 1.66%. The Company designated the cross-currency swap as a hedge of net investments against one of its Euro denominated subsidiaries, which requires an exchange of the notional amounts at maturity on February 1, 2024. February 1, 2024. At the maturity of the cross currency-swap on February 1, 2024, February 1, 2024, the Company delivered a notional amount of €400 million and received a notional amount of \$436.0 million at a Euro to U.S. dollar exchange rate of 1.09, which included a gain of \$1.4 million.

On February 1, 2024, February 1, 2024, the Company entered into another cross-currency swap agreement to hedge the variability of exchange rate impacts between the U.S. dollar and the Euro. Under the terms of the cross-currency swap agreement, the Company notionally exchanged \$76.0 million for €70.0 million at a

weighted average interest rate of 1.44%. The Company designated the cross-currency swap as a hedge of net investments against one of its Euro denominated subsidiaries, which requires an exchange of the notional amounts at maturity on February 3, 2025. February 3, 2025.

The cross-currency swaps were recorded as a derivative asset as of March 31, 2024 June 30, 2024 and September 30, 2023 September 30, 2023 in the Condensed Consolidated Balance Sheets.

The cross-currency swap is marked to market at each reporting period, representing the fair value of the cross-currency swap, any changes in fair value are recognized as a component of "Accumulated other comprehensive loss" in the Condensed Consolidated Balance Sheets. The cross-currency swap is classified within Level 2 of the fair value hierarchy, described in Note 2, *Summary of Significant Accounting Policies* in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form 10-K10-K and in Note 12, *Fair Value Measurements* below.

Interest earned on the cross-currency swap is recorded within "Interest income, net" in the Condensed Consolidated Statements of Operations. For the three months ended March 31, 2024 June 30, 2024 and 2023, the Company recorded interest income of \$1.3 million \$0.3 million and \$2.2 million, \$1.8 million, respectively, on these instruments. For the sixnine months ended March 31, 2024 June 30, 2024 and 2023, the Company recorded interest income of \$3.1

million\$3.4 million and \$5.3 million,\$7.1 million, respectively, on these instruments.

6. Goodwill and Intangible Assets

The Company conducts an impairment assessment annually on April 1, or more frequently if impairment indicators are present. Changes to the Company's operating segments effective October 1, 2023 October 1, 2023 resulted in a change to the Company's reporting units, which are aligned to the Company's operating and reportable segments (as further described in Note 15, *Segment and Geographic Information* below).

As a result of this segment realignment, the Company allocated goodwill to the reporting units existing under the new organizational structure on a relative fair value basis as of October 1, 2023. October 1, 2023. The Company estimated the fair values of the affected businesses based upon the present value of their anticipated future cash flows. The Company's determination of fair value involved judgment and the use of significant estimates and assumptions, as described in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form 10-K10-K and in the "Critical Accounting

Policies and Estimates” included in the section titled “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in Part II, Item 7 of the 2023 Annual Report on Form 10-K.10-K.

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In conjunction with the goodwill allocation described above, the Company tested its reporting units for potential impairment immediately before and after the segment realignment and concluded that the estimated fair value of each reporting unit exceeded its respective carrying value. As of October 1, 2023, October 1, 2023, the fair value of the B Medical Systems reporting unit exceeded its carrying value by approximately 5 percent.

During the second quarter of fiscal year 2024, as part of the Company’s routine long-term planning process, the Company assessed several events and circumstances that could affect the significant inputs used to determine the fair value of its reporting units, including updates to forecasted cash flows, the impact of the Company’s planned transformation initiatives and the overall change in the economic climate since its last impairment assessment in October 2023. The Company concluded it was more likely than not the fair

value of the Company's B Medical Systems segment was less than its carrying amount resulting from the reduction in the Company's anticipated revenue growth rates for the current and subsequent years as compared to prior projections. As a result, the Company completed a quantitative goodwill impairment test for its reporting units in accordance with ASC 350, *Intangibles – Goodwill* ("ASC 350") as of March 31, 2024. March 31, 2024.

For the quantitative goodwill impairment analyses performed, the Company compared the estimated fair values of each of its reporting units to their respective carrying amounts. The estimated fair values of each of the reporting units were derived using the income approach, specifically the Discounted Cash Flow ("DCF") method. The DCF models used in the analysis reflected the Company's assumptions regarding revenue growth rates, projected gross profit margins, risk-adjusted discount rates, terminal period growth rates, economic and market trends, and other expectations about the anticipated operating results of its reporting units. As part of the goodwill impairment test, the Company also considered its market capitalization and guideline public companies in assessing the reasonableness of the combined fair values

estimated for its reporting units. Goodwill impairment is measured as the excess of a reporting unit's carrying amount over its estimated fair value, not to exceed the carrying amount of goodwill for that reporting unit.

The results of the Company's quantitative goodwill impairment analyses as of March 31, 2024 March 31, 2024 indicated an impairment of goodwill within its B Medical Systems reporting unit resulting in a non-cash impairment charge of \$111.3 million recorded within "Impairment of goodwill and intangible assets" in its Condensed Consolidated Statements of Operations during the three months ended March 31, 2024. March 31, 2024. The Company concluded that there was no impairment to goodwill for the SMS and Multiomics reporting units as of March 31, 2024 March 31, 2024 or April 1, 2024 (the the annual impairment testing date of the Company's annual goodwill test). April 1, 2024.

In the event the financial performance of any of the reporting units does not meet management's expectations in the future, the Company experiences a prolonged macroeconomic downturn, or there are other negative revisions to key assumptions used in the DCF method used

to value the reporting units, the Company may be required to perform additional impairment analyses with respect to such reporting units and could be required to recognize additional impairment charges.

The following table sets forth the changes in the carrying amount of goodwill by reportable segment since October 1, 2023 (in thousands). The Company has presented the October 1, 2023 October 1, 2023 balances to be consistent with the current segment structure.

| | | | | | Sample | | |
|--------------|------|------------|------------|-------------|-------------|------------|-------------|
| | | | | | Management | B Medical | |
| | | | | | | | |
| | | Sample | | | | | |
| | | Management | | B Medical | | | |
| | | Solutions | Multiomics | Systems | Total | | |
| | | | | | Solutions | Multiomics | Systems |
| Balance | - | | | | | | |
| October 1, | 2023 | \$ 478,601 | \$ 196,760 | \$ 108,978 | \$ 784,339 | | |
| Impairment | | — | — | (111,317) | (111,317) | — | — |
| Currency | | | | | | | |
| translation | | | | | | | |
| adjustments | | 5,779 | — | 2,339 | 8,118 | 4,330 | 2,339 |
| Balance | - | | | | | | |
| March 31, | 2024 | \$ 484,380 | \$ 196,760 | \$ — | \$ 681,140 | | |
| Balance | - | | | | | | |
| June 30, | 2024 | \$ 482,931 | \$ 196,760 | \$ — | \$ | | |
| | | | | | | | |
| Accumulated | | | | | | | |
| goodwill | | | | | | | |
| impairments, | | | | | | | |
| March 31, | 2024 | \$ — | \$ — | \$(111,317) | \$(111,317) | | |
| Accumulated | | | | | | | |
| goodwill | | | | | | | |
| impairments, | | | | | \$ — | \$ — | \$(111,317) |
| June 30, | 2024 | | | | | | |

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As of March 31, 2024, March 31, 2024, prior to performing the quantitative goodwill impairment analyses, the Company performed a recoverability test of B Medical Systems long-lived assets in accordance with ASC 360-10-15, 360-10-15, Impairment or Disposal of Long-Lived Assets. The Company concluded no impairment of the B Medical Systems long-lived asset group existed as of March 31, 2024. March 31, 2024. The Company's assessment was based on its estimates and assumptions, similar to those described above related to goodwill, a number of which are based on external factors and the exercise of management judgment.

The components of the Company's identifiable intangible assets as of March 31, 2024 June 30, 2024 and September

30, 2023September
30, 2023 are as
follows (in
thousands):

| | March 31, 2024 | | | September 30, 2023 | | | Cost |
|----------------------------|----------------|--------------|-----------|--------------------|--------------|-----------|------------|
| | Accumulated | | Net Book | Accumulated | | Net Book | |
| | Cost | Amortization | Value | Cost | Amortization | Value | |
| Patents | \$ 1,226 | \$ 1,185 | \$ 41 | \$ 1,226 | \$ 1,175 | \$ 51 | \$ 1,226 |
| Completed technology | 225,235 | 74,969 | 150,266 | 215,430 | 56,021 | 159,409 | 217,691 |
| Trademarks and trade names | 6,763 | 2,250 | 4,513 | 6,630 | 1,445 | 5,185 | 6,721 |
| Non-competition agreements | — | — | — | 681 | 568 | 113 | — |
| Customer relationships | 285,116 | 172,310 | 112,806 | 290,800 | 161,257 | 129,543 | 284,688 |
| Other intangibles | 887 | 887 | — | 869 | 869 | — | 656 |
| Total | \$519,227 | \$ 251,601 | \$267,626 | \$515,636 | \$ 221,335 | \$294,301 | \$ 510,982 |

Amortization
expense for
intangible assets
was \$13.0
million \$12.9 million
and \$12.4
million, \$12.2 million,
respectively, for the
three months ended
March 31, 2024 June
30, 2024 and
2023.2023.

Amortization
expense for
intangible assets
was \$25.5
million \$38.5 million
and \$24.0
million, \$36.1 million,
respectively, for the
sixnine months
ended March
31, 2024 June 30,
2024 and 2023.2023.

During the
second quarter of
fiscal year 2024, the
Company
discontinued its
sample sourcing
product offering (a

product line within the SMS segment). As a result, the Company recorded a \$4.7 million impairment of intangible assets related to the sample sourcing business which is included in "Impairment within "Impairment of goodwill and intangible assets" assets" in the Company's its Condensed Consolidated Statements of Operations in during the three months ended March 31, 2024. March 31, 2024. Estimated future amortization expense for the intangible assets for the remainder of fiscal year 2024 and the subsequent five fiscal years is as follows (in thousands):

| | | |
|-------------------------------|----------|-----------|
| Remainder of fiscal year 2024 | \$25,632 | \$ 12,623 |
| 2025 | 48,883 | 48,675 |
| 2026 | 44,424 | 44,230 |
| 2027 | 36,368 | 36,198 |
| 2028 | 30,051 | 29,906 |
| 2029 | 24,386 | 24,264 |

7. Restructuring

7. Restructuring

2024
Restructuring Plan

In the second quarter of fiscal year 2024, the Company

launched initiatives designed to optimize resources for future growth and improve efficiency across its organization. The focus of the initiatives is to improve the Company's profitability, which includes facilities consolidation, portfolio optimization, and organization structure simplification. The Company expects to complete the activities included in these initiatives by the end of fiscal year 2026. As of May 9, 2024, the date of issuance of the financial statements for the quarterly period ended March 31, 2024, June 30, 2024, the Company has not identified restructuring actions related to these initiatives that will result in additional material charges. The Company expects to identify additional actions as it further refines its plan, and the related to these initiatives in future periods which will be recorded when specified criteria are met, such as including but not limited to, communication of benefit arrangements or when the costs have been incurred.

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The majority of the restructuring expenses associated with the initiatives described above for the three and nine months ended March 31, 2024 June 30, 2024 are severance and related costs, operating lease related right-of-use ("ROU") asset abandonment, and fixed assets and other asset write-offs. Of the total restructuring expenses in the threenine months ended March 31, 2024 June 30, 2024, \$4.6 million \$4.9 million is related to B Medical Systems segment; \$1.6 million \$2.6 million is related to SMS segment; \$1.1 million \$3.0 million is the Company's headquarters operating lease related ROU asset abandonment and corporate

related
severance
costs.

**2023 Cost
Savings Plans**

In the
second and
third quarters of
fiscal year 2023,
the Company
announced cost
savings plans
designed to
position the
Company to
meet the needs
of its customers
and accelerate
growth of the
business.

The
restructuring
expenses
associated with
the 2023 cost
savings plans
for the three
and **sixnine**
months ended
March 31,
2023**June 30,**
2023 are
severance and
related costs.

The
following table
sets forth
restructuring
charges
recognized for
the three and
sixnine months
ended **March 31,**
2024 **June 30,**
2024 and 2023
(in thousands):

| | Three Months Ended March 31, Six Months Ended March 31, | | | | Three Months Ended June 30, | |
|--|---|----------|----------|----------|-----------------------------|--------|
| | 2024 | | 2023 | | 2024 | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| Severance and related costs | \$ 2,111 | \$ 1,499 | \$ 3,231 | \$ 2,961 | \$ 1,216 | \$ 812 |
| Property, plant and equipment and other asset write-offs | 3,663 | — | 3,663 | — | 489 | — |

| | | | | | | |
|-----------------------------|----------|----------|----------|----------|----------|--------|
| ROU asset abandonment | 901 | — | 901 | — | — | — |
| Other | 669 | — | 669 | — | 359 | — |
| Total restructuring charges | \$ 7,344 | \$ 1,499 | \$ 8,464 | \$ 2,961 | \$ 2,064 | \$ 812 |

The following table sets forth the activity in the severance and related costs accruals for the **sixnine** months ended **March 31, 2024** **June 30, 2024** and 2023 (in thousands):

| | Six Months Ended March 31, | | Nine Months Ended June 30, | |
|--------------------------------|----------------------------|----------|----------------------------|---------|
| | 2024 | 2023 | 2024 | 2023 |
| Balance at beginning of period | \$ 1,011 | \$ 462 | \$ 1,011 | \$ 462 |
| Provisions | 3,231 | 2,961 | 4,447 | 3,773 |
| Payments | (1,760) | (2,139) | (3,314) | (3,442) |
| Balance at end of period | \$ 2,482 | \$ 1,284 | \$ 2,144 | \$ 793 |

8. Supplementary Balance Sheet Information

Inventories

The following is a summary of inventories at **March 31, 2024** **June 30, 2024** and **September 30, 2023** **September 30, 2023** (in thousands):

| March 31, 2024 | September 30, 2023 | June 30, 2024 | September 30, 2023 |
|----------------|--------------------|---------------|--------------------|
| | | 2024 | 2023 |
| | | | |

| | | | | |
|-----------------------------------|-----------|------------|------------|------------|
| Raw materials and purchased parts | | | \$ 56,341 | \$ 59,861 |
| | \$ 57,101 | \$ 59,861 | | |
| Work-in-process | 10,908 | 11,400 | 10,504 | 11,400 |
| Finished goods | 54,342 | 56,937 | 48,425 | 56,937 |
| Total inventories | \$122,351 | \$ 128,198 | \$ 115,270 | \$ 128,198 |

Reserves
related to write
downs of
inventory to net
realizable
value Inventory
reserves were
\$4.7
million \$9.0 million
and \$5.0 million,
respectively, at
March
31, 2024 June
30, 2024
and September
30, 2023 September
30, 2023.

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Warranty and Retrofit Costs

The following is a summary of product and warranty retrofit activity for the sixnine months ended March 31, 2024 June 30, 2024 and 2023 (in thousands):

| | | Six Months Ended March 31, | | Nine Months Ended June 30, | |
|--|---|----------------------------|----------|----------------------------|----------|
| | | 2024 | 2023 | 2024 | 2023 |
| | Balance at beginning of period | \$ 10,223 | \$ 2,890 | | |
| | Adjustment for acquisitions | — | 2,303 | | |
| | Accruals for warranties during the period | 645 | 1,529 | | |
| | Costs incurred during the period | (1,123) | (1,342) | | |
| | Balance at end of period | \$ 9,745 | \$ 5,380 | | |
| | Balance at beginning of period | | | \$ 10,223 | \$ 2,890 |
| | Adjustment for acquisitions | | | — | 2,303 |
| | Accruals for warranties during the period | | | 1,031 | 1,529 |
| | Costs incurred during the period | | | (1,903) | (1,342) |
| | Balance at end of period | | | \$ 9,351 | \$ 5,380 |

9. Stockholders' Equity

9. Stockholders' Equity

Share Repurchases

During the three months ended March 31, 2024, the Company repurchased 1.2 million 4.2 million shares of common stock for \$73.9 million \$225.9 million (excluding fees, commissions, and excise tax) pursuant to the 2022 share

repurchase authorization. During the ~~six~~nine months ended ~~March~~ 31, 2024June 30, 2024, the Company repurchased ~~3.5 million~~ 7.7 million shares of common stock for ~~\$186.8 million~~ \$412.6 million (excluding fees, commissions, and excise tax) pursuant to the 2022 share repurchase authorization. As of ~~March 31,~~ 2024June 30, 2024, the Company accrued ~~\$1.7 million~~ \$3.9 million for excise tax related to share repurchases, which is considered an additional cost of the share repurchases and a reduction to stockholders' equity in the Condensed Consolidated Balance Sheets.

*Accumulated
Other
Comprehensive
Income (Loss)*

The following is a summary of the components of accumulated other comprehensive income (loss), net of tax for the

sixnine months
ended March
31, 2024 June
30, 2024 and
2023 (in
thousands):

| | at | Unrealized Gains (Losses) | | | | Total |
|--|----|------------------------------|-------------|---------------------|-------------|-------------|
| | | on Available- | | | Pension | |
| | | Currency | for-Sale | Gains (Losses) | Liability | |
| | | Translation | Securities | on Derivative asset | Adjustments | |
| | | Adjustments | Net of tax | Net of tax | Net of tax | |
| Balance at September 30, 2022 | | \$ (165,694) | \$ (10,909) | \$ 93,020 | \$ (333) | \$ (83,916) |
| Other comprehensive income (loss) before reclassifications | | 111,264 | 4,042 | (70,260) | — | 45,046 |
| Balance at March 31, 2023 | | \$ (54,430) | \$ (6,867) | \$ 22,760 | \$ (333) | \$ (38,870) |

| | at | Unrealized Gains (Losses) | | | | Total | Curre Transl Adjustm |
|---|----|------------------------------|------------|---------------------|-------------|-------------|----------------------------|
| | | on Available- | | | Pension | | |
| | | Currency | for-Sale | Gains (Losses) | Liability | | |
| | | Translation | Securities | on Derivative asset | Adjustments | | |
| | | Adjustments | Net of tax | Net of tax | Net of tax | | |
| Balance at September 30, 2023 | | \$ (88,448) | \$ (5,135) | \$ 31,487 | \$ (330) | \$ (62,426) | |
| Balance at September 30, 2022 | | | | | | | \$ (16 |
| Other comprehensive income (loss) before reclassifications | | 25,725 | 3,276 | (8,288) | (61) | 20,652 | 11 |
| Amounts reclassified from accumulated other comprehensive income (loss) | | — | — | — | 46 | 46 | |
| Balance at March 31, 2024 | | \$ (62,723) | \$ (1,859) | \$ 23,199 | \$ (345) | \$ (41,728) | |

| | | | | | | |
|---|--|-------------|------------|------------|------------|----|
| Balance at June 30, 2023 | | | | | \$ | (5 |
| | Unrealized Gains (Losses) on Available-for-Sale Securities | | | | | |
| | on Gains (Losses) on Derivative asset | | | | | |
| | Pension Liability Adjustments | | | | | |
| | Currency Translation Adjustments | | | | | |
| | Net of tax | Net of tax | Net of tax | Net of tax | Total | |
| Balance at September 30, 2023 | \$ (88,448) | \$ (5,135) | \$ 31,487 | \$ (330) | \$ (62,426 | |
| Other comprehensive income (loss) before reclassifications | 21,725 | 3,799 | (7,971) | (88) | 17,465 | |
| Amounts reclassified from accumulated other comprehensive income (loss) | — | — | — | 66 | 66 | |
| Balance at June 30, 2024 | \$ (66,723) | \$ (1,336) | \$ 23,516 | \$ (352) | \$ (44,895 | |

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Unrealized gains (losses) on available-for-sale marketable securities are reclassified from “Accumulated other comprehensive income (loss)” into results of

operations
at the time of
the
securities'
sale, as
described in
Note 2,
*Summary of
Significant
Accounting
Policies* in
the notes to
the audited
consolidated
financial
statements
included in
the section
titled
"Financial
Statements
and
Supplementary
Data" in Part
II, Item 8 of
the 2023
Annual
Report on
Form **10-**
K.10-K.
Amounts
reclassified
from
"Accumulated
other
comprehensive
income
(loss)"
related to
pension
liability
adjustments
represent
amortization
of actuarial
gains and
losses.

10. Revenue
from
Contracts
with
Customers

*Disaggregated
Revenue*

The Company disaggregates revenue from contracts with customers in a manner that depicts how the nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factors. The following is revenue by significant business line for the three and **six**nine months ended **March 31, 2024**, **June 30, 2024** and 2023 (in thousands):

| | Three months ended June 30, | | Nine months ended June 30, | |
|------------------------------------|--------------------------------|-------------------|-------------------------------|-------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Significant Business Line | | | | |
| Multionomics | \$ 63,619 | \$ 63,846 | \$ 188,556 | \$ 187,172 |
| Core Products | | | | |
| (1) | 49,440 | 47,810 | 143,170 | 139,386 |
| Sample Repository Solutions | 31,233 | 27,531 | 90,646 | 82,452 |
| B Medical Systems | 28,517 | 26,761 | 63,888 | 83,705 |
| Total revenue | \$ 172,809 | \$ 165,948 | \$ 486,260 | \$ 492,715 |

| | Three months ended | | Six months ended | |
|------------------------------------|--------------------|------------------|------------------|------------------|
| | March 31, | | March 31, | |
| | 2024 | 2023 | 2024 | 2023 |
| Significant Business Line | | | | |
| Multimomics | \$ 62,218 | \$ 62,236 | \$124,938 | \$123,326 |
| Core Products (1) | 44,844 | 43,738 | 93,730 | 91,576 |
| Sample Repository Solutions | 29,293 | 27,305 | 59,412 | 54,921 |
| B Medical Systems | 22,779 | 15,122 | 35,371 | 56,944 |
| Total revenue | \$159,134 | \$148,401 | \$313,451 | \$326,767 |

(1) (1) Core Products are Automated Stores, Cryogenic Systems, Automated Sample Tube, and Consumables and Instruments.

Contract Balances

Accounts Receivable, Net. Accounts receivable represent rights to consideration in exchange for products or services that have been transferred by the Company, when payment is unconditional and only the passage of time is required before payment is due. The Company maintains an allowance

for expected credit losses representing its best estimate of probable credit losses related to its existing accounts receivable.

The Company determines the allowance for expected credit losses based on a number of factors, including an evaluation of customer credit worthiness, the age of the outstanding receivables, economic trends, historical experience, and other information through the payment periods.

Contract

Assets.

Contract assets represent rights to consideration in exchange for products or services that have been transferred by the Company and payment is

conditional
on
something
other than
the passage
of time.
These
amounts
typically
relate to
contracts
where the
right to
invoice the
customer is
not present
until
completion
of the
contract or
the
achievement
of specified
milestones
and the
value of the
products or
services
transferred
exceed this
constraint.
Contract
assets are
classified as
current as
they are
expected to
convert to
cash within
one year.
Contract
asset
balances
which are
included
within
“Prepaid
expenses
and other
current
assets” in
the
Company’s
Condensed
Consolidated
Balance

Sheet, were
\$33.3
million \$26.9 million
and \$24.2
million at
March
31, 2024 June
30, 2024
and September
30, 2023 September
30, 2023,
respectively.

Contract

Liabilities.

Contract
liabilities
represent
the
Company's
obligation to
transfer
products or
services to a
customer for
which
consideration
has been
received, or
for which an
amount of
consideration
is due from
the
customer.
Contract
assets and
liabilities are
reported on
a net basis
at the
contract
level,
depending
on the
contract's
position at
the end of
each
reporting
period.
Contract
liabilities are
included
within
"Deferred
revenue" in

the
Condensed
Consolidated
Balance
Sheet.
Contract
liabilities
were \$38.3
million \$33.3
million and
\$34.6 million
at March
31, 2024 June
30, 2024
and September
30, 2023 September
30, 2023,
respectively.
The
Company
recognized
revenues of
\$20.1 \$29.4 million
and
\$22.4 \$26.8 million
in the
sixnine
months
ended March
31, 2024
June 30,
2024 and
2023,
respectively,
that were
included in
the contract
liability
balance at
the
beginning of
each period.
20

*Remaining
Performance
Obligations.*
Remaining
performance
obligations
represent
the
transaction
price of
unsatisfied
or partially

satisfied performance obligations within contracts with an original expected contract term that is greater than one year and for which fulfillment of the contract has started as of the end of the reporting period. The

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aggregate amount of transaction consideration allocated to remaining performance obligations as of March 31, 2024 June 30, 2024 was \$122.1 million, \$96.0 million. The following table summarizes when the Company expects to recognize the remaining performance obligations as revenue;

the Company will recognize revenue associated with these performance obligations as transfer of control occurs (in thousands):

| | As of March 31, 2024 | | | As of June 30, 2024 | |
|-----------------------------------|----------------------|---------------------|-----------|---------------------|---------------------|
| | Less than 1 Year | Greater than 1 Year | Total | Less than 1 Year | Greater than 1 Year |
| | | | | Year | Year |
| Remaining performance obligations | \$ 94,719 | \$ 27,379 | \$122,098 | \$ 77,637 | \$ 18,361 |

11. Stock-Based Compensation

11. Stock-Based Compensation

In accordance with the 2020 Equity Incentive Plan, the Company may issue to eligible employees options to purchase shares of the Company's common stock, restricted stock units and other equity incentives, which vest upon the satisfaction of a performance

condition
and/or a
service
condition. In
addition, the
Company
issues
common
stock to
participating
employees
pursuant to
an employee
stock
purchase
plan, and
may issue
common
stock
awards and
deferred
restricted
stock units
to members
of its board
of directors
in
accordance
with its
board of
director
compensation
program.
*2020 Equity
Incentive
Plan*
The
following
table reflects
the total
stock-based
compensation
expense
recorded
during the
three and
sixnine
months
ended March
31, 2024
June 30,
2024 and
2023 (in
thousands):

| | Three Months Ended March 31, | | | | Three Months Ended June 30, | | |
|--|------------------------------|----------|----------|----------|-----------------------------|----------|------|
| | 2024 | | 2023 | | 2024 | | 2023 |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2023 |
| Restricted stock units | \$ 5,284 | \$ 3,634 | \$ 8,134 | \$ 5,393 | \$ 3,508 | \$ 3,604 | \$ 1 |
| Employee stock purchase plan | 318 | 356 | 670 | 703 | 310 | 391 | |
| Total stock-based compensation expense | \$ 5,602 | \$ 3,990 | \$ 8,804 | \$ 6,096 | \$ 3,818 | \$ 3,995 | \$ 1 |

*Restricted
Stock Unit
Activity*

The following table summarizes restricted stock unit activity for the sixnine months ended March 31, 2024June 30, 2024:

| | Weighted Average Grant-Date | | Weighted Average Grant-Date | |
|--------------------------------------|-----------------------------|----------|-----------------------------|----------|
| | Shares | | Shares | |
| | Fair Value | | Fair Value | |
| Outstanding as of September 30, 2023 | 718,954 | \$ 67.40 | 718,954 | \$ 67.40 |
| Granted | 608,706 | \$ 55.69 | 610,574 | \$ 55.68 |
| Vested | (174,868) | \$ 68.95 | (181,639) | \$ 68.32 |
| Forfeited | (298,806) | \$ 63.75 | (322,588) | \$ 63.07 |
| Outstanding as of March 31, 2024 | 853,986 | \$ 60.01 | | |
| Outstanding as of June 30, 2024 | | | 825,301 | \$ 60.22 |

The fair value of restricted stock units

vested during the three and sixnine months ended March 31, 2024 June 30, 2024 was \$2.0 million \$0.4 million and \$9.8 million, \$10.2 million, respectively. The fair value of restricted stock units vested during the three and sixnine months ended March 31, 2023 June 30, 2023 was \$2.6 million \$0.1 million and \$9.6 million, \$9.7 million, respectively. As of March 31, 2024 June 30, 2024, the future unrecognized stock-based compensation expense related to restricted stock units expected to vest is \$27.2 million \$22.7 million and is expected to be recognized over an estimated weighted average amortization period of 1.9 1.8 years.

Restricted stock units granted with performance goals may also have a required service period following the achievement of all or a portion of the performance goals. The following table reflects restricted stock units granted during the **sixnine** months ended **March 31, 2024**, **June 30, 2024** and **2023:2023:**

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| | Six Months Ended March 31, | | Nine Months Ended June 30, | |
|--|----------------------------|----------------|----------------------------|----------------|
| | 2024 | 2023 | 2024 | 2023 |
| Time-based restricted stock units | 220,174 | 356,410 | 220,641 | 311,609 |
| Performance-based restricted stock units | 388,532 | 215,701 | 389,933 | 278,457 |
| Total units | 608,706 | 572,111 | 610,574 | 590,066 |

*Time-Based
Restricted
Stock Unit
Grants*

Restricted
stock units
granted with
a required
service
period
typically
have ~~three-~~
~~year~~~~three-~~
~~year~~ vesting
schedules in
which ~~one-~~
~~third~~ ~~one-~~
~~third~~ of
awards vest
at each
annual
anniversary
of grant
date, subject
to the award
holders
meeting
service
requirements.

*Performance-
Based
Restricted
Stock Unit
Grants*

Performance-
based
restricted
stock units
are earned
based on the
achievement
of
performance
criteria
established
by the
Human
Resources
and
Compensation
Committee
and
approved by
the Board of
Directors.

The criteria for performance-based awards are weighted and have threshold, target, and maximum performance goals.

Performance-based restricted stock unit awards granted allow participants to earn 100% of restricted stock units if the Company's performance meets or exceeds its target goal for each applicable financial metric, and up to a maximum of 200% if the Company's performance for such metrics meets or exceeds the maximum or stretch goal. Performance below the minimum threshold for each financial metric results in award forfeiture. Performance

goals are measured over a ~~three-~~
~~year~~~~three-~~
~~year~~ period for each year's restricted stock unit awards and at the end of the period to determine the number of restricted stock units earned, if any, by recipients who continue to meet the service requirement. Upon the third anniversary of each year's restricted stock unit awards' grant date, the Company's Board of Directors approves the number of restricted stock units earned for participants who continue to meet the service requirements on the vesting date.

In October 2023, the Company's Board of Directors

approved an amendment to the performance goals associated with the previously issued performance-based restricted stock units for all impacted employees, excluding members of the executive team. The performance goals, as amended, are more reflective of the current macro-economic macroeconomic environment and consideration toward employee retention in the competitive life sciences industry. Before the amendment, the original performance goals were not expected to be satisfied. Subsequent to the amendment, vesting became probable based on the forecasted achievement

of the amended performance goals. The amendment of these restricted stock units is treated as a modification with the total potential maximum compensation cost of \$5.5 million \$5.5 million recognized over the service period through November 2025. The Company recorded expense of \$0.5 million \$0.3 million and \$0.7 million \$1.0 million for the three and six nine months ended March 31, 2024 June 30, 2024, respectively, related to the modified awards.

12. Fair Value Measurements

See Note 2, Summary of Significant Accounting Policies in

the notes to
the audited
consolidated
financial
statements
included in
the section
titled
“Financial
Statements
and
Supplementary
Data” in Part
II, Item 8 of
the 2023
Annual
Report on
Form 10-
K10-K for
information
on the fair
value
hierarchy
and the level
of inputs
used by the
Company in
determining
fair value.

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***Financial
Assets and
Liabilities
Measured at
Fair Value
on a
Recurring
Basis***

The
following
tables
summarize
assets and
liabilities
measured
and
recorded at

fair value on
a recurring
basis in the
Condensed
Consolidated
Balance
Sheets as of
March
31, 2024 June
30, 2024
and September
30, 2023 September
30, 2023 (in
thousands):

| Description | As of March 31, 2024 | | | | As of June 30, 2024 | | | |
|-------------------------------|----------------------|-------------------|-------------------|-------------|---------------------|-------------------|-------------------|-------------|
| | Total Fair Value | Level 1 | Level 2 | Level 3 | Total Fair Value | Level 1 | Level 2 | Level 3 |
| Assets: | | | | | | | | |
| Cash equivalents | \$ 195,397 | \$ 180,755 | \$ 14,642 | \$ — | \$ 147,502 | \$ 147,253 | \$ 249 | \$ — |
| Available-for-sale securities | 611,238 | 225,926 | 385,312 | — | 405,382 | 112,633 | 292,749 | — |
| Convertible debt securities | — | — | — | — | 2,000 | — | — | — |
| Foreign exchange contracts | 217 | — | 217 | — | 201 | — | 201 | — |
| Net investment hedge | 350 | — | 350 | — | 834 | — | 834 | — |
| Total assets | \$ 807,202 | \$ 406,681 | \$ 400,521 | \$ — | \$ 555,919 | \$ 259,886 | \$ 294,033 | \$ — |
| Liabilities: | | | | | | | | |
| Foreign exchange contracts | 141 | — | 141 | — | — | — | — | — |
| Total liabilities | \$ 141 | \$ — | \$ 141 | \$ — | \$ — | \$ — | \$ — | \$ — |

| Description | As of September 30, 2023 | | | | As of September 30, 2023 | | | |
|-------------------------------|--------------------------|------------|---------|---------|--------------------------|------------|---------|---------|
| | Total Fair Value | Level 1 | Level 2 | Level 3 | Total Fair Value | Level 1 | Level 2 | Level 3 |
| Assets: | | | | | | | | |
| Cash equivalents | \$ 525,952 | \$ 525,952 | \$ — | \$ — | \$ 525,952 | \$ 525,952 | \$ — | \$ — |
| Available-for-sale securities | 450,211 | 85,949 | 364,262 | — | 450,211 | 85,949 | 364,262 | — |
| Foreign exchange contracts | 44 | — | 44 | — | 44 | — | 44 | — |

| | | | | | | | | |
|----------------------------|---------------------------|-----------------------|-----------------------|-----------------|--------------------------|-----------------------|-----------------------|-----------------|
| Net investment hedge | <div>13,036—13,036—</div> | | | | <div>13,036—13,036</div> | | | |
| Total assets | <div>\$ 989,243</div> | <div>\$ 611,901</div> | <div>\$ 377,342</div> | <div>\$ —</div> | <div>\$ 989,243</div> | <div>\$ 611,901</div> | <div>\$ 377,342</div> | <div>\$ —</div> |
| Liabilities: | | | | | | | | |
| Foreign exchange contracts | <div>\$ 421</div> | <div>\$ —</div> | <div>\$ 421</div> | <div>\$ —</div> | <div>421</div> | <div>\$ —</div> | <div>\$ 421</div> | <div>\$ —</div> |
| Total liabilities | <div>\$ 421</div> | <div>\$ —</div> | <div>\$ 421</div> | <div>\$ —</div> | <div>\$ 421</div> | <div>\$ —</div> | <div>\$ 421</div> | <div>\$ —</div> |

Cash Equivalents

The Company considers all highly liquid interest-earning investments with a maturity of three months or less at the date of purchase to be cash equivalents. Cash equivalents primarily consist of money market funds and U.S. government backed securities with a maturity of three months or less. They are classified within Level 1 of the fair value hierarchy because they are

valued using
quoted
market
prices in
active
markets. The
fair values of
these
investments
approximate
their
carrying
values.
Investments
classified as
Level 2
consist of
debt
securities
that are
valued using
matrix
pricing
benchmarking
because
they are not
actively
traded and
bank
certificates
of deposit
with a
maturity of
three
months or
less. Matrix
pricing is a
mathematical
technique
used to
value
securities by
relying on
the
securities'
relationship
to other
benchmark
quoted
prices.
*Available-
For-Sale
Securities*
Available-
for-sale
securities

primarily consist of highly rated corporate debt securities, and U.S. government backed securities, which are classified as Level 1. Investments classified as Level 2 consist of debt securities that are valued using matrix pricing and benchmarking because they are not actively traded, and bank certificates of deposit.

Convertible

Debt

Securities

In the third quarter of fiscal year 2024, the Company purchased \$2.0 million principal amount of convertible notes issued by a private company.

The convertible notes are loans to convert to an equity stake in the private company

upon a predetermined conversion event. The Company has elected the fair value option in accordance with ASC 825, *Financial Instruments* ("ASC 825") to record the convertible notes. The fair value option under ASC 825 allows an entity to account for the entire financial instrument at fair value with subsequent changes in fair value recognized in earnings through the condensed consolidated statements of operations at each reporting date. The Company elected the fair value option methodology to account for the convertible notes because the Company believes it accurately reflects the value of the

securities and embedded features in the financial statements. As of June 30, 2024, the fair value of the convertible notes was \$2.0 million and is included in short-term marketable securities on the condensed consolidated balance sheets. The fair value determination is based on unobservable inputs (Level 3 on the fair value hierarchy) which were based on the best information available in the circumstance, including transaction pricing, recent acquisition, and market participant assumptions. The unobservable inputs used in the determination of the fair value of assets classified as Level 3 have an inherent measurement

uncertainty
that if
changed
could result
in higher or
lower fair
value
measurements
of the assets
as of the
reporting
date.

*Foreign
Exchange
Contracts &
Net
Investment
Hedge*

The
Company's
foreign
exchange
contract
assets and
liabilities,
and its net
investment
hedge
assets are
measured
and reported
at fair value
using the
market
method
valuation
technique.

The inputs
to this
technique
utilize
current
foreign
currency
exchange
forward
market rates
published by
third-
partythird-
party leading
financial
news and
data
providers.
These are

observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions, so they are classified as Level 2.

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Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

In addition to assets and liabilities that are recorded at fair value on a recurring basis, impairment indicators may subject goodwill and long-lived assets to fair value measurement on a nonrecurring basis. As described in

Note 6,
Goodwill
and
Intangible
Assets, as of
March 31,
2024 June 30,
2024 the
Company
estimated
the fair value
of its
reporting
units using a
DCF model.
Because the
inputs to the
valuation
model are
largely
unobservable
and reflect
the
Company's
own
assumptions,
goodwill
and long-
lived assets
are
classified as
Level 3.

13. Income
Taxes
The
Company
recorded an
income tax
benefit of
\$0.3
million \$0.5 million
and \$0.5
million \$0.9 million
during the
three and
sixnine
months
ended March
31, 2024 June
30, 2024,
respectively.
The tax
benefit for
the three

months ended June 30, 2024 was driven by the Company's loss from operations. The tax benefit for the nine months ended June 30, 2024 was primarily driven by the pre-tax loss from operations offset by \$1.7 million of charge charges related to a valuation allowance recorded against deferred tax assets in a foreign subsidiary, during the three months ended March 31, 2024. The pre-tax benefit was further offset by \$0.5 million of stock compensation shortfall expense for tax deductions that were lower than the associated book compensation expense during the six months

ended March 31, 2024, and \$0.7 million of expenses related to a valuation allowance on beginning of year U.S. state deferred tax assets.

Additionally, the benefit was reduced by \$5.7 million and \$8.3 million during the three and six months

ended March 31, 2024, respectively, due to a partial valuation allowance against the current year U.S. federal and state deferred tax assets.

The Company's tax rate on the loss from operations was lower than statutory rates because the Company was not providing a full tax benefit on U.S. losses due to a partial valuation allowance

being
recorded
against U.S.
federal and
state
deferred tax
assets
during the
current year.

As a result
of the
valuation
allowance,
the benefit
was reduced
by \$1.3
million and
\$9.6 million
during the
three and
nine months
ended June
30, 2024.

The
Company
recorded an
income tax
benefit of
\$3.3
million \$1.2 million
and \$7.9
million, \$9.1 million,
respectively,
during
the three
and six nine
months
ended March
31, 2023,
respectively. June
30, 2023. The
tax benefit
for the three
months
ended March
31, 2023 June
30, 2023 was
primarily
driven by the
pre-tax loss
from
continuing
operations
during the
period. The

tax benefit
for
the **sixnine**
months
ended **March**
31, 2023**June**
30, 2023 was
primarily
driven by the
pre-tax loss
from
operations
and a \$1.4
million
deferred tax
benefit
resulting
from the
extension of
a tax
incentive in
China. The
effective tax
rates for
the three
and **sixnine**
months
ended **March**
31, 2023
were
substantially**June**
30,
2023 are slightly higher
than
statutory
rates. The
effective
rates
were are driven
higher than
the statutory
rates by the
discrete tax
benefit in
China noted
above and
the fair value
adjustment
of the
contingent
consideration
related **to**
the **B**
Medical
acquisition.
The

contingent
consideration
generated
\$17.1
million \$18.5 million
of pre-tax
income that
was is not
subject to
income
taxes.
Therefore, taxes,
therefore,
the tax
benefit
was is being
driven by a
tax loss that
was is significantly
higher than
the book
loss for
these
periods.
The
effective Company
evaluates
the
realizability
of its
deferred tax
rate during
the six
months
ended March
31, 2023
without
these
discrete
events was
slightly
higher than
average
statutory tax
rates due to
the
jurisdictional
mix of
income with
losses being
generated in
higher tax
jurisdictions
and income
being
generated in

lower jurisdictions. The Company evaluates the realizability of its deferred tax assets by tax-paying component and assesses the need for a valuation allowance on an annual basis. The Company evaluates the profitability of each tax-paying component on a historical cumulative basis and a forward-looking basis in the course of performing this analysis.

The Company has generated U.S. pre-tax losses in recent years but has been in an overall deferred tax liability position where future taxable temporary differences were considered sufficient to offset future deductible temporary differences. The Company expects to generate a U.S. loss

during fiscal
year 2024
which will
result in a
partial
valuation
allowance
against U.S.
federal and
state
deferred tax
assets. In
addition to
the U.S.
federal and
state partial
valuation
allowance
being
recorded
against
deferred tax
assets
through the
estimated
annual
effective tax
rate, the
Company
has also
recorded
\$0.7 million
of valuation
allowances
against U.S.
state
deferred tax
assets which
related to
beginning of
year.

The
Company
also
maintains
avaluationallowance
against
netdeferredtax
assetson
certainforeign
tax-paying
components.

24

During
the

threenine
months
ended March
31, 2024,
June 30,
2024, the
Company
repatriated
approximately
\$455.0
million in
cash from its
German
subsidiary.
The
Company
recorded net
tax benefits
in the
amount of
\$3.2 million
related to
the

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repatriation.
The
benefit
included
\$5.2
million
related to
deductible
U.S.
foreign
exchange
losses on
the
repatriation
measured
at the
foreign
exchange
rate on
the date
of
repatriation.
This

benefit
was offset
by \$2.0
million of
state
income
taxes, net
of federal
benefit
that was
recorded
during
fiscal year
2023.
During
the
threenine
months
ended
March 31,
2024,
weJune
30, 2024,
the
Company reversed
the \$2.9
million
deferred
tax asset
due to
changes
in foreign
exchange
rates up
to the
repatriation
date. The
impact
was
recorded
against
other
comprehensive
income.

The
Company
has not
provided
deferred
income
taxes on
the
outside
basis
difference

of any
foreign
subsidiary
and
maintains
its
general
assertion
of
indefinite
reinvestment
regarding
those
subsidiaries
and the
remaining
earnings
of its
German
subsidiary
as of
March 31,
2024. June
30, 2024.
The
Company
maintains
liabilities
for
unrecognized
tax
benefits
based on
its
estimates
and
assumptions.
The
Company
recognizes
interest
related to
unrecognized
tax
benefits
asa
component
of the
income
tax
provision or
benefit. The
Company
recognized
minimal
interest expense

related to its
unrecognized
tax
benefits
during the three
and
six nine
months
ended
March
31, 2024. June
30, 2024.

The Company
is subject
to U.S.
federal, state,
local and
foreign
income
taxes in
various jurisdictions.
The
amount of income
taxes paid is
subject to the
Company's
interpretation
of applicable
tax laws in the
jurisdictions
in which it
files.

In the normal
course
of business,
the Company
is subject to
income
tax audits
in various global
jurisdictions
in
which it operates.
The years subject
to examination
vary for the United
States and international
jurisdictions,
with the earliest
tax year
being 2018. 2018.

Based on
the outcome
of these examinations
or the expiration
of statutes of

limitations
for
specific
jurisdictions,
itis
reasonably
possible
that the
related
unrecognized
tax
benefits
could
change
from
those
recorded
in the
Condensed
Consolidated
Balance
Sheets.
The
Company
currently
anticipates
that it is
reasonably
possible
thatthe
unrecognized
tax
benefitsand
accruedinterest
on those
benefits
will not be
reduced
in the
next
twelve
months
due tothe
statute of
limitations
expirations.
Theseunrecognized
tax
benefits
would
impact
theeffective
tax rate if
recognized.

14. Net Loss per Share

The calculations of basic and diluted net loss per share and basic and diluted weighted average shares outstanding are as follows for the three and ~~six~~nine months ended ~~March 31, 2024~~ June 30, 2024 and 2023 (in thousands, except per share data):

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|----------------|------------------|---------------|
| | March 31, | | March 31, | |
| | 2024 | 2023 | 2024 | 2023 |
| Loss from continuing operations | \$ (136,880) | \$ (1,991) | \$ (152,604) | \$ (13,22 |
| Loss from discontinued operations, net of tax | — | (2,936) | — | (2,93 |
| Income (loss) from discontinued operations, net of tax | | | | |
| Net loss | <u>(136,880)</u> | <u>(4,927)</u> | <u>(152,604)</u> | <u>(16,16</u> |
| Weighted average common shares outstanding used in computing basic loss per share | 55,440 | 69,111 | 56,078 | 70,85 |
| Weighted average common shares outstanding used in computing diluted loss per share | <u>55,440</u> | <u>69,111</u> | <u>56,078</u> | <u>70,85</u> |
| Basic net loss per share: | | | | |
| Loss from continuing operations | \$ (2.47) | \$ (0.03) | \$ (2.72) | \$ (0.1 |
| Loss from discontinued operations, net of tax | — | (0.04) | — | (0.0 |

| Income (loss) from discontinued operations, net of tax | | | | | | | | |
|--|----|--------|----|--------|----|--------|----|-------|
| Basic net loss per share | \$ | (2.47) | \$ | (0.07) | \$ | (2.72) | \$ | (0.2) |
| | | | | | | | | |
| Diluted net loss per share: | | | | | | | | |
| Loss from continuing operations | \$ | (2.47) | \$ | (0.03) | \$ | (2.72) | \$ | (0.1) |
| Loss from discontinued operations, net of tax | | — | | (0.04) | | — | | (0.0) |
| Income (loss) from discontinued operations, net of tax | | | | | | | | |
| Diluted net loss per share | \$ | (2.47) | \$ | (0.07) | \$ | (2.72) | \$ | (0.2) |

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As a result of incurring a net loss from continuing operations for the three and **six**nine months ended **March 31, 2024** **June 30, 2024** and 2023, outstanding restricted stock units and shares issued by the Company under the employee stock

purchase
plan
were
excluded
from
the
computation
of
diluted
loss per
share
as their
effect
would
be
antidilutive
to
earnings
per
share
for
continuing
operations
based
on the
treasury
stock
method.

15.
Segment
and
Geographic
Information
Operating
segments
are
defined
as
components
of an
enterprise
that
engage
in
business
activities
for
which
discrete
financial
information
is
available
and
regularly

reviewed
by the
chief
operating
decision
maker
("CODM")
in
deciding
how to
allocate
resources
and to
assess
performance.
The
Company's
Chief
Executive
Officer
is the
Company's
CODM.
Effective
October
1, 2023,
October
1, 2023,
the
Company
realigned
its
organizational
structure
to three
principal
business
segments
to
enhance
its
commercial
strategy
for
accelerating
growth
and to
enable
additional
profitability
initiatives.
These
segments
align
with
changes

in how
the
Company's
CODM
manages
the
business,
allocates
resources,
and
assesses
performance.
The
Company's
operating
and
reportable
segments
consist
of the
following:

- Sample Management Solutions. The SMS operates business resources operate as a single business unit offering end-to-end sample management products and services, including: Sample Repository Solutions and Core Products (Automated Stores, Cryogenic Systems, Automated Sample Tube, and Consumables and Instruments).

● ● **Multionomics.**

The Multionomics
business
resources
operate
under as a
single business
unit that
provides offering
genomic and
other sample
analysis
services,
including gene
sequencing and
gene synthesis.

● ● **B Medical
Systems.**

The B
Medical
Systems
business
resources
operate as a
single
business unit
focused on
the
manufacturing
and
distribution of
temperature-
controlled
storage and
transportation
solutions in
international
markets to
governments,
health
institutions,
and non-
government
organizations.

The
segment
realignment
had no
impact
on the
Company's
consolidated
financial
position,

results
of
operations,
or cash
flows.
All
segment
information
is
reflective
of this
new
structure,
and
prior
period
information
has
been
recast
to
conform
to our
current
period
presentation.

Management
considers
adjusted
operating
loss, income
(loss),
which
excludes
charges
related
to
amortization
of
intangible
assets,
purchase
accounting
impact
on
inventory,
transformation
costs,
restructuring
charges,
goodwill
and
intangible
asset
impairment,
fair

value
adjustments
to
contingent
consideration,
merger
and
acquisition
costs
and
costs
related
to share
repurchase,
governance-
related
matters,
and
other
unallocated
corporate
expenses,
as the
primary
performance
metric
when
evaluating
the
segments' each segment's
operations.

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The
following
is the
summary
of the
financial
information
for the
Company's
reportable
segments
for the
three
and
sixnine
months

ended
March
31, 2024
June
30,
2024
and
2023
(in
thousands):

| | Three Months Ended March 31, | | Six Months Ended March 31, | |
|---|------------------------------|-------------------|----------------------------|--------------------|
| | 2024 | 2023 | 2024 | 2023 |
| Revenue: | | | | |
| Sample Management Solutions | \$ 74,137 | \$ 71,043 | \$ 153,142 | \$ 146,498 |
| Multionics | 62,218 | 62,236 | 124,938 | 123,325 |
| B Medical Systems | 22,779 | 15,122 | 35,371 | 56,944 |
| Total revenue | \$ 159,134 | \$ 148,401 | \$ 313,451 | \$ 326,767 |
| Adjusted operating loss: | | | | |
| Adjusted operating income (loss): | | | | |
| Sample Management Solutions | \$ (1,567) | \$ (6,076) | \$ (2,423) | \$ (9,074) |
| Multionics | (2,966) | (3,810) | (6,417) | (7,075) |
| B Medical Systems | (1,153) | (3,367) | (5,562) | 2,936 |
| Segment adjusted operating loss | (5,686) | (13,254) | (14,402) | (13,213) |
| Segment adjusted operating income (loss) | | | | |
| Amortization of completed technology | 6,373 | 4,901 | 12,000 | 9,070 |
| Purchase accounting impact on inventory | — | 2,912 | — | 5,781 |
| Amortization of intangible assets other than completed technology | 6,654 | 7,509 | 13,516 | 14,882 |
| Amortization of other intangibles | | | | |
| Transformation costs ⁽¹⁾ | 4,446 | 10 | 4,487 | (55) |
| Restructuring charges | 7,344 | 1,499 | 8,464 | 2,961 |
| Impairment of goodwill and intangible assets | 115,975 | — | 115,975 | — |
| Contingent consideration - fair value adjustments | — | (17,145) | — | (17,145) |
| Merger and acquisition costs and costs related to share repurchase ⁽²⁾ | 426 | 19 | 4,747 | 11,857 |
| Other unallocated corporate expenses | 51 | 18 | 41 | 98 |
| Total operating loss | (146,955) | (12,977) | (173,632) | (40,662) |
| Interest income, net | 9,565 | 10,394 | 19,646 | 21,059 |
| Other income (expense), net | 250 | (2,668) | 932 | (1,523) |
| Loss before income taxes | \$ (137,140) | \$ (5,251) | \$ (153,054) | \$ (21,126) |

⁽¹⁾ Transformation
⁽¹⁾ costs represent
non-recurring
expenses for
strategic

projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write

downs
associated with
changes in
technology, one
time inventory
write downs
relating to
restructuring
actions taken in
the period, and
third-party third-
party consulting
costs associated
with process &
systems re-
design.

(2) Includes
(2) expenses
related to
governance-
related
matters.

The
Company
has
corrected
the
segment
adjusted
operating
income
(loss)
income
for the
three
and
sixnine
months
ended
March
31, 2023
period June
30,
2023,
as
certain
corporate
expenses
that
are
not
part of
the
Company's

CODM's
review
of
operating
segment
performance
were
improperly
included
in the
previously
disclosed
segment
adjusted
operating
income
(loss)
income.
The
previously
disclosed
amount
of
total
segment
adjusted
operating
income
(loss)
income
for the
reportable
segments
was
understated
by
\$8.0
million \$7.6 million
and
\$16.5
million, \$24.1 million,
respectively,
for the
three
and
sixnine
months
ended
March
31,
2023 June
30,
2023.
The
total
net

loss
before
income
taxes
remained
unchanged
in
each
period.

The
following
is the
summary
of the
asset
information
for the
Company's
reportable
segments
as of
March
31, 2024 June
30,
2024
and September
30, 2023 September
30,
2023
(in
thousands):

| | March | | June 30, | September |
|-----------------------------|-------------|--------------------|--------------|--------------|
| | 31, 2024 | September 30, 2023 | 2024 | 30, 2023 |
| Assets: | | | | |
| Sample Management Solutions | \$ 845,641 | \$ 675,708 | \$ 849,058 | \$ 675,708 |
| Multionomics | 462,684 | 534,437 | 458,578 | 534,437 |
| B Medical Systems | 248,880 | 511,640 | 230,754 | 511,640 |
| Total assets | \$1,557,205 | \$ 1,721,785 | \$ 1,538,390 | \$ 1,721,785 |

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The
following
is a
reconciliation
of

the
segment
assets
to
the
corresponding
amounts
presented
in
the
Condensed
Consolidated
Balance
Sheets
as of
March
31, 2024 June
30,
2024
and September
30, 2023 September
30,
2023
(in
thousands):

| | March 31, 2024 | September 30, 2023 | June 30, 2024 | September 30, 2023 |
|--|-------------------|-----------------------|------------------|--------------------------|
| Segment assets | \$1,557,205 | \$ 1,721,785 | \$ 1,538,390 | \$ 1,721,785 |
| Cash and cash equivalents, restricted cash and marketable securities | 975,358 | 1,134,256 | 754,245 | 1,134,256 |
| Deferred tax assets | 925 | 571 | 1,231 | 571 |
| Other assets | 30,009 | 29,108 | 29,429 | 29,108 |
| Total assets | \$2,563,497 | \$ 2,885,720 | \$ 2,323,295 | \$ 2,885,720 |

Revenue
from
external
customers
is
attributed
to
geographic
areas

based on locations in which the product is shipped. Net revenue by geographic area for the three and sixnine months ended March 31, 2024 June 30, 2024 and 2023 are as follows (in thousands):

| | Three Months Ended March 31, Six Months Ended March 31, | | | | Three Months Ended June 30, | |
|----------------------|---|------------|------------|------------|-----------------------------|------------|
| | 2024 | | 2023 | | 2024 | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| Geographic Location: | | | | | | |
| United States | \$ 88,398 | \$ 86,572 | \$ 178,990 | \$ 174,321 | \$ 95,196 | \$ 89,199 |
| Africa | 18,942 | 8,627 | 26,453 | 25,837 | 21,988 | 19,052 |
| China | 13,646 | 11,979 | 28,544 | 25,387 | 14,528 | 13,522 |
| United Kingdom | 5,641 | 5,789 | 11,340 | 11,202 | 8,086 | 8,737 |
| Rest of Europe | 23,850 | 21,432 | 48,682 | 60,854 | 22,985 | 23,579 |
| Asia Pacific/Other | 8,657 | 14,002 | 19,442 | 29,166 | 10,026 | 11,859 |
| Total revenue | \$ 159,134 | \$ 148,401 | \$ 313,451 | \$ 326,767 | \$ 172,809 | \$ 165,948 |

The above

table
has
been
adjusted from
previously
reported
to
correct
for a
misclassification
of
revenue
between
China
and
other
locations
for
the
three
and
nine
months
ended
June
30,
2023.
The
adjustment
is
immaterial
and
does
not
impact
total
revenue.
The
Company
had
one
individual
customer
that
accounted
for
10%
or
more
of its
consolidated
revenue
for
the
three
months

ended
March
31, 2024 June
30,
2024 and none June
30,
2023.
The
Company
had
one individual
customer
that
accounted
for
10%
or
more
of its
consolidated
revenue
for
the
three nine
months
ended
March
31,
2023 June
30,
2024
and
2023.
This
individual
customer
is
the
same
for
each
period
in
2024
and
2023,
a
distributor
shipping
to
end
users
in 14
countries.
The
Company

had
no
individual
customer
that
accounted
for
10%
or
more
of its
consolidated
revenue
for approximately
30 countries,
and
is
related
to
the
six
months
ended
March
31, 2024
and
one
individual
customer
that
accounted
for
10%
or
more
of its
consolidated
revenue
for
the
six
months
ended
March
31,
2023.
This
individual
customer
is a
distributor
shipping
to
end
users
in 17

countries. B
Medical
segment.
There
were
no
customers
that
accounted
for
more
than
10%
of
the
Company's
accounts
receivable
balance
as of
March
31, 2024 June
30,
2024
and September
30, 2023 September
30,
2023.

16.
Commitments
and
Contingencies

Contingencies

The
Company
is
subject
to
various
legal
proceedings,
both
asserted
and
unasserted,
that
arise
in
the
ordinary
course
of
business.
The

Company
cannot
predict
the
ultimate
outcome
of
such
legal
proceedings
or, in
certain
instances,
provide
reasonable
ranges
of
potential
losses.

The
Company
may
also
have
certain
indemnification
obligations
pursuant
to
claims
made
under
the
definitive
agreement
it
entered
into
with
Edwards
Vacuum
LLC
(a
member
of
the
Atlas
Copco
Group)
("Edwards")
in
connection
with
the
Company's
sale

of its
semiconductor
cryogenics
business
in
the
fourth
quarter
of
fiscal
year
2018.
In
the
third
quarter
of
fiscal
year
2020,
Edwards
asserted
claims
for
indemnification
under
the
definitive
agreement
relating
to
alleged
breaches
of
representations
and
warranties
relating
to
customer
warranty
claims
and
inventory
(the
"2020"2020
Claim").
In
addition,
in
January
2023,
Edwards
filed
a
lawsuit

against
the
Company
in
the
Supreme
Court
of
the
State
of
New
York
in
the
County
of
New
York
seeking
indemnification
from
the
Company
under
such
definitive
agreement
for
\$1.0
million
and
other
related
damages,
including
interest
and
attorney's
fees,
arising
from
a
third-
partythird-
party
claim
that
was
included
as
part
of
their
initial
claims

(the
"2023"2023
Claim").

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In
April
2023,
the
Company
responded
to
and
filed
a
counterclaim
against
Edwards
for
the
2023
Claim
alleging
breach
of
the
definitive
agreements
by
Edwards
and
seeking
a
declaratory
judgment.
During
the
third
quarter
of
fiscal
year
2023,
the
Company
and
Edwards
entered
into

a
settlement
agreement
related
to
the
2023
Claim
to
avoid
the
costs
and
uncertainties
of
potential
litigation.
Under
the
settlement
agreement,
the
Company
paid
Edwards
\$0.8
million
from
one
of
the
indemnification
escrows
established
at
closing
of
the
sale
in
return
for
the
release
of
the
2023
Claim
and
the
release
to
the
Company
of
any

residual
funds
in
this
escrow.

The
Company
accrued
a
liability
of
\$2.5
million
for
the
2020
Claim
and
2023
Claim
of
which
\$0.8
million
was
paid
during
the
third
quarter
of
fiscal
year
2023.
The
2020
Claim
remains
outstanding
and
\$1.7
million
remains
in
the
balance
of
the
accrued
liability
as
of
March
31,
2024 June

30,
2024.

The
Company
cannot
determine
the
probability
of
any
losses
or
outcome
of
the
2020
Claim
including
the
amount
of
any
indemnifiable
losses,
if
any,
resulting
from
these
claims.
However,
the
Company
does
not
believe
that
this
claim
will
have
a
material
adverse
effect
on
its
consolidated
financial
position
or
results
of
operations.
If
the

resolution
of
the
2020
Claim
results
in
indemnifiable
losses
in
excess
of
the
applicable
indemnification
deductibles
established
under
the
definitive
agreement,
Edwards
would
be
required
to
seek
recovery
under
the
representation
and
warranty
insurance
Edwards
obtained
in
connection
with
the
closing
of
the
sale
of
the
semiconductor
cryogenics
business.
Management
believes
that
any
indemnifiable
losses
in

excess
of
the
applicable
deductibles
established
in
the
definitive
agreement
would
be
covered
by
such
insurance.
For
indemnifiable
claims
other
than
those
arising
from
breaches
of
representations
and
warranties
and
for
indemnifiable
claims
arising
from
breaches
of
representations
and
warranties
exceeding
the
maximum
coverage
of
the
representations
and
warranties
insurance
policy,
Edwards
could
seek
recovery
of

such
indemnifiable
losses,
if
any,
directly
from
the
Company.
In
the
event
of
unexpected
subsequent
developments
and
given
the
inherent
unpredictability
of
these
matters,
there
can
be
no
assurance
that
the
Company's
assessment
of
any
claim
will
reflect
the
ultimate
outcome,
and
an
adverse
outcome
in
certain
matters
could,
from
time
to
time,
have
a
material

adverse
effect
on
the
Company's
consolidated
financial
position
or
results
of
operations
in
particular
quarterly
or
annual
periods.

*Tariff
Matter*

With
the
assistance
of a
~~third-~~
~~party~~~~third-~~
~~party~~
consultant,
during
the
first
quarter
of
fiscal
year
2021,
the
Company
initiated
a
review
of
the
value
of
transactions
it
used
for
intercompany
imports
into
the
United

States
from
its
GENEWIZ
business. As
a
result
of
this
review
and
a
new
interpretation
surrounding
the
valuation
method
used
to
calculate
the
estimated
transaction
value,
the
Company
revised
its
estimate
of
the
tariffs
owed
and
paid
\$5.9
million \$5.9 million
to
the
U.S.
customs
authorities
during
fiscal
year
2022, 2022.
The
U.S.
customers
authorities
completed
the
review
and
closed

the
matter
related
to
the
periods
prior to
November
2021
and
prior
periods.
2021.
The
U.S.
customs
authorities
are
currently
in
process
of
reviewing
the
Company's
calculation
of
tariffs
for
these the periods
after
November
2021 to
determine
if
any
further
tariffs
are
owed
by
the
Company.
The
Company
has
revised
its
tariff
calculation
methodology
to
align
with
the
new

interpretation
provided
to it
by
U.S.
customs
authorities.
The
estimated
amount
owed
to
the
U.S.
customs
authorities
under
this
revised
methodology
for
periods
after
November
2021
is
\$3.2
million \$2.5 million
and
has
been
accrued
in
the
Condensed
Consolidated
Balance
Sheets.
*Purchase
Commitments*
As
of
March
31, 2024 June
30,
2024,
the
Company
had
non-
cancellable
commitments
of
\$52.0
million, \$71.4 million,
comprised

of
purchase
orders
for
inventory
of
\$47.9
million \$53.3 million
and
information
technology
related other
operating
expense commitments
of
\$4.1
million. \$18.1 million.

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Item2.

Management's Management's

Discussion

and

Analysis

of

Financial

Condition

and

Results

of

Operations

You
should
read
the
following
discussion
and
analysis
of
our
financial
condition
and

results
of
operations
together
with
our
unaudited
interim
condensed
consolidated
financial
statements
and
related
notes
appearing
elsewhere
in
this
Quarterly
Report
on
Form
10-
Q
and
the
audited
financial
statements
and
related
notes
contained
in
our
Annual
Report
on
Form
10-
K
for
the
year
ended
September
30, 2023
(the
“2023
Annual
Report
on
Form
10-
K”).

In addition to historical information, this discussion and analysis contains forward-looking statements that involve risks, uncertainties and assumptions. Our actual results may differ materially from those discussed below and in the forward-looking statements. Factors that could cause or contribute to these differences include, without limitation, those discussed in this Management's Discussion and Analysis of

Financial
Condition
and
Results
of
Operations
("MD&A")
as
well
as
those
described
in
the
2023
Annual
Report
on
Form
10-
K
and
this
Quarterly
Report
on
Form
10-
Q
under
"Information
Related
to
Forward-
Looking
Statements"
and
Part
II,
Item
1A
"Risk
Factors".
All
dollar
amounts
in
the
below
MD&A
are
presented
in
U.S.
dollars,
unless

otherwise
noted
or
the
context
otherwise
provides.

Our
MD&A
is
organized
as
follows:

● **Overview.**

This section provides a general description of our business and operating segments as well as a brief discussion and overall analysis of our business and financial performance, including key developments affecting us during the three and six nine months ended March 31, 2024 June 30, 2024 and 2023.

● **Critical Accounting Policies and Estimates.**

This section discusses accounting policies and estimates that require us to exercise subjective or complex judgments in their application. We believe these accounting policies and estimates are important to understanding the assumptions and judgments incorporated in our reported financial results.

● **Results of Operations.**

This section provides an analysis of our financial results for the three and six nine months ended March 31, 2024 June 30, 2024 compared to the three and six nine months ended March 31, 2023 June 30, 2023.

● **Liquidity and
Capital
Resources.**

This section provides an analysis of our liquidity and changes in cash flows as well as a discussion of contractual commitments.

OVERVIEW

We are a leading global provider of biological and chemical compound sample exploration and management solutions for the life sciences industry. We entered the life sciences market in 2011, leveraging our in-house precision automation and cryogenics capabilities that we were

then
applying
in
the
semiconductor
manufacturing
market.
This
led
us
to
develop
solutions
for
automated
ultra-
cold
storage. Since
then,
we
have
expanded
our
life
sciences
offerings
through
internal
investments
and
through
a
series
of
acquisitions.
We
now
support
our
customers
from
research
and
clinical
development
to
commercialization
with
our
sample
management,
automated
storage,
vaccine
cold
storage

and
transport,
as
well
as genomic
services
expertise
to
help
our
customers
bring
impactful
therapies
to
market
faster.
We
understand
the
importance
of
sample
integrity
and
offer
a
broad
portfolio
of
products
and
services
supporting
customers
at
every
stage
of
the
life
cycle
of
samples
including
procurement,
and
sourcing,
automated
storage
systems, genomic
services
and
a
multitude
of

sample
consumables,
informatics
and
data
software,
along
with
sample
repository
solutions.
Our
expertise,
global
footprint
and
leadership
positions
enable
us to
be
a trusted
global
partner
to
pharmaceutical,
biotechnology
and
life
sciences
research
institutions.
In
total,
we
employ
approximately
3,400 3,300
full-
time
employees,
part-
time
employees
and
contingent
workers
worldwide
as
of
March
31, 2024 June
30,
2024
and
have

sales
in
approximately
150
countries.
We
are
headquartered
in
Burlington,
Massachusetts
and
have
operations
in
North
America,
Asia,
and
Europe.

Our
portfolio
includes
product
and
service
offerings
developed
by
us
internally,
as
well
as
acquired
through
acquisitions,
designed
to
provide
comprehensive
capabilities
to
our
customers,
addressing
their
needs
in
sample
exploration
and
management,
automated
storage,
multiomics,

and
cold
chain
solutions.
We
continue
to
develop
new
product
and
service
offerings
and
enhance
existing
and
acquired
offerings
through
the
expertise
of
our
research
and
development
resources.
We
believe
our
acquisition,
investment
and
integration
approach
has
allowed
us
to
accelerate
internal
development
and
significantly
accelerate
time
to
market
for
our
life
sciences
solutions.

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Segments
Within
our
Sample
Management
Solutions
segment,
we
operate
as a
single
business
unit
offering
end-
to-end
sample
management
products
and
services,
including:
Sample
Repository
Solutions
and
Core
Products
(Automated
Stores,
Cryogenic
Systems,
Automated
Sample
Tube and
Consumables
and
Instruments).
This
portfolio
provides
customers
with a
high
level
of
sample
quality,
security,
availability,
intelligence

and
integrity
throughout
the
lifecycle
of
samples,
providing
customers
with
complete
end-
to-end
“cold-
chain “cold
chain
of
custody”
capabilities.
We
also
offer
expert-
level
consultation
services
to our
clients
throughout
their
experimental
design
and
implementation
processes.
Within
our
Multiomics
segment,
our
genomics
services
business
advances
research
and
development
activities
by
providing
gene
sequencing,
synthesis,
editing
and
related

services.
We
offer a
comprehensive,
global
portfolio
that
we
believe
has
both
broad
appeal
in the
life
sciences
industry
and
enables
customers
to
select
the
best
solution
for
their
research
and
development
challenges. This
portfolio
also
offers
unique
solutions
for
key
markets
such
as cell
and
gene
therapy,
antibody
development
and
biomarker
discovery
by
addressing
genomic
complexity
and
throughput
challenges.

Within
our B
Medical
Systems
segment,
we
provide
temperature-
controlled
storage
and
transportation
solutions
that
complement
our
cold
chain
capabilities,
adding
differentiated
solutions
for
reliable
and
traceable
transport
of
temperature-
sensitive
specimens
worldwide.
We
offer
end-
to-end
cold
chain
of
custody
capabilities
for
vaccines,
blood
components,
and
laboratory
specimens
through
our
portfolio
of
cold
chain
transport
solutions,

plasma
freezers,
contact
shock
freezers,
ultra-
low
freezers,
and
real-
time
sample
monitoring
and
location
tracking
solutions.

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Business
and
Financial
Performance
Basis

*of
Presentation*

Our
condensed
consolidated
financial
statements
are
prepared
in
accordance
with
U.S.
Generally
Accepted
Accounting
Principles
("GAAP").

*Financial
Performance*

Our
performance
for the
three
and
six nine
months
ended
March

31, 2024 June

30, 2024

and

2023

are as

follows:

| In thousands | Three Months Ended March 31, Six Months Ended March 31, | | | |
|---|---|------------|--------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| Revenue | \$ 159,134 | \$ 148,401 | \$ 313,451 | \$ 326,767 |
| Cost of revenue | 95,749 | 95,165 | 188,554 | 199,666 |
| Gross profit | 63,385 | 53,236 | 124,897 | 127,101 |
| Operating expenses | | | | |
| Research and development | 8,707 | 8,520 | 17,200 | 16,056 |
| Selling, general and administrative | 78,314 | 73,339 | 156,890 | 165,891 |
| Impairment of goodwill and intangible assets | 115,975 | — | 115,975 | — |
| Contingent consideration - fair value adjustments | — | (17,145) | — | (17,145) |
| Restructuring charges | 7,344 | 1,499 | 8,464 | 2,961 |
| Total operating expenses | 210,340 | 66,213 | 298,529 | 167,763 |
| Operating loss | (146,955) | (12,977) | (173,632) | (40,662) |
| Other income | | | | |
| Interest income, net | 9,565 | 10,394 | 19,646 | 21,059 |
| Other income (expense), net | 250 | (2,668) | 932 | (1,523) |
| Loss before income taxes | (137,140) | (5,251) | (153,054) | (21,126) |
| Income tax benefit | (260) | (3,260) | (450) | (7,900) |
| Loss from continuing operations | (136,880) | (1,991) | (152,604) | (13,226) |
| Loss from discontinued operations, net of tax | — | (2,936) | — | (2,936) |
| Net loss | \$ (136,880) | \$ (4,927) | \$ (152,604) | \$ (16,162) |

| | |
|--------------------|-------------------|
| Three Months Ended | Nine Months Ended |
| June 30, | June 30, |

| <i>In thousands</i> | 2024 | 2023 | 2024 | 2023 |
|--|-------------|-------------|---------------|--------------|
| Revenue | \$ 172,809 | \$ 165,948 | \$ 486,260 | \$ 492,715 |
| Cost of revenue | 103,753 | 97,943 | 292,307 | 297,609 |
| Gross profit | 69,056 | 68,005 | 193,953 | 195,106 |
| Operating expenses | | | | |
| Research and development | 7,913 | 8,968 | 25,113 | 25,024 |
| Selling, general and administrative | 73,833 | 75,465 | 230,723 | 241,356 |
| Impairment of goodwill and intangible assets | — | — | 115,975 | — |
| Contingent consideration - fair value adjustments | — | (1,404) | — | (18,549) |
| Restructuring charges | 2,064 | 812 | 10,528 | 3,773 |
| Total operating expenses | 83,810 | 83,841 | 382,339 | 251,604 |
| Operating loss | (14,754) | (15,836) | (188,386) | (56,498) |
| Other income | | | | |
| Interest income, net | 8,004 | 11,347 | 27,650 | 32,406 |
| Other income (expense), net | (282) | 819 | 650 | (704) |
| Loss before income taxes | (7,032) | (3,670) | (160,086) | (24,796) |
| Income tax benefit | (450) | (1,207) | (900) | (9,107) |
| Loss from continuing operations | (6,582) | (2,463) | (159,186) | (15,689) |
| Income (loss) from discontinued operations, net of tax | — | 993 | — | (1,943) |
| Net loss | \$ (6,582) | \$ (1,470) | \$ (159,186) | \$ (17,632) |
| Three months ended March 31, 2024 | | | | |
| June 30, 2024 | | | | |
| compared | | | | |

to three months ended March 31, 2023, 30, 2023

Revenue increased 7% 4% for the three months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by a 51% increase in revenue in the B Medical Systems segment and a 4% increase in increased revenue in the Sample Management Solutions segment. and B Medical Systems segments, while revenue in the Multiomics segment remained flat.

Gross margin was 40% for

the
three
months
ended
March
31, 2024 June
30, 2024
compared
to
36% 41% for
the
corresponding
period
in the
prior
fiscal
year, driven
by
margin
expansion higher
amortization
expense
and
transformation
costs in
all three
business
segments
and the
current
period as
well as
purchase
accounting
impacts
to
inventory in
the
prior
year
period
which
did not
reoccur,
partially
offset
by
higher
revenue
in the B
Medical
Systems
and
Sample
Management
Solutions

segments, operational
efficiencies.
Operating
expenses
increased
\$144.1
million remained
flat during
the
three
months
ended
March
31, 2024 June
30, 2024
compared
to the
corresponding
period
in the
prior
fiscal
year primarily
due to
an
\$111.3
million
non-
cash
goodwill
impairment
charge
within
the B
Medical
Systems
segment,
a \$4.7
million
of
intangible
asset
impairment
charge
associated
with the
discontinuation
of our
sample
sourcing
product
offering
within
our
Sample
Management

Solutions
business, driven
by
decreased
research
and
development
and
selling,
general
and
administrative
expenses,
offset
by increased
restructuring
charges
resulting
from related
to the
Company's
cost
reduction
initiatives
launched
in the
second
quarter
of fiscal
year
2024.
Additionally,
we
recognized
a
benefit
of \$17.1
million \$1.4 million
of fair
value
contingent
consideration
adjustments
related
to the B
Medical
Systems
segment
in the
three
months
ended
March
31,
2023 June
30, 2023

which
did not
reoccur
in fiscal
year
2024.
We
generated a
net
loss of
\$136.9
million \$6.6 million
for the
three
months
ended
March
31, 2024 June
30, 2024
compared
to a net
loss of
\$4.9
million \$1.5 million
for the
three
months
ended
March
31, 2023 June
30,
2023,
primarily
driven
by the
impairment
of
goodwill decrease
in
interest
and
intangible
assets. other
income.

Six Nine
months
ended March
31, 2024 June
30, 2024
compared
to
six nine
months
ended
March

31, 2023 June

30, 2023

Revenue decreased by

4% 1% for

the

six nine

months

ended

March

31, 2024 June

30, 2024

compared

to the

corresponding

period

in the

prior

fiscal

year,

driven

by a

38%

decrease

in decreased

revenue

in the B

Medical

Systems

segment,

due to

the

timing

of

orders,

32

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partially

offset

by 5%

and 1%

increases

in increased revenue

in the

Sample

Management

Solutions

and

Multimics

segments,
respectively. segments.
Gross
margin
was 40%
for the
six nine
months
ended
March
31, 2024
compared
to 39%
for June
30,
2024,
which
is
consistent
with the
corresponding
period
in the
prior
fiscal
year, year. Gross
margin
in the
2024
period was
driven
by
margin
expansion
in the
Sample
Management
Solutions
and
Multiomics
segments,
partially
offset
by
margin
pressure
from
decreased
revenue
in the B
Medical
Systems
segment.
Operating
expenses increased
\$130.8

million \$131 million
during
the
six nine
months
ended
March
31, 2024 June
30, 2024
compared
to the
corresponding
period
in the
prior
fiscal
year,
primarily
due to
the
non-
cash
impairment
of
goodwill
and
intangible
assets
and
increased
restructuring
charges
recognized
in the
six nine
months
ended
March
31,
2024 June
30,
2024,
partially
offset
by
decreased
selling,
general
and
administrative
expenses.
Additionally,
we
recognized
a
benefit

of \$17.1 million \$18.5 million of fair value contingent consideration adjustments related to the B Medical Systems segment in the six nine months ended March 31, 2023 June 30, 2023 which did not reoccur in fiscal year 2024. We generated a net loss of \$152.6 million \$159.2 million for the six nine months ended March 31, 2024 June 30, 2024 compared to a net loss of \$16.2 million \$17.6 million for the six nine months ended March 31, 2023 June 30, 2023, primarily driven by the impairment

of
goodwill
and
intangible
assets, assets,
a lower
income
tax
benefit,
and
decreased
interest
income.

CRITICAL
ACCOUNTING
POLICIES
AND
ESTIMATES

The
preparation
of the
interim
condensed
consolidated
financial
statements
requires
us to
make
estimates
and
judgments
that
affect
the
reported
amounts
of
assets,
liabilities,
revenue,
expenses,
and
related
disclosure
of
contingent
assets
and
liabilities.
On an
ongoing
basis,
we
evaluate

our
estimates
based
on
historical
experience
and
consider
various
other
assumptions
that are
believed
to be
reasonable
under
the
circumstances.
We
evaluate
current
and
anticipated
worldwide
economic
conditions,
both in
general
and
specifically
in
relation
to the
life
sciences
industry,
that
serve
as a
basis
for
making
judgments
about
the
carrying
values
of
assets
and
liabilities
that are
not
readily
determinable
based

on
information
from
other
sources.
Actual
results
may
differ
from
these
estimates
under
different
assumptions
or
conditions
that
could
have a
material
impact
on our
financial
condition
and
results
of
operations.

The
critical
accounting
estimates
that we
believe
affect
our
more
significant
judgments
and
estimates
used in
the
preparation
of our
condensed
consolidated
financial
statements
presented
in this
Quarterly
Report
on
Form

10-Q
are
described
in the
Critical
Accounting
Policies
Estimates
included
in the
section
titled
“Management’s
Discussion
and
Analysis
of
Financial
Condition
and
Results
of
Operations”
in Part
II, Item
7 of the
2023
Annual
Report
on
Form
10-K.
There
have
been no
material
changes
to our
critical
accounting
policies
or
estimates
from
those
set
forth in
our
Annual
Report
on
Form
10-K.
**RESULTS
OF
OPERATIONS**

Please
refer to
the
commentary
provided
below
for
further
discussion
and
analysis
of the
factors
contributing
to our
results
from
operations
for the
three
and
six nine
months
ended
March
31, 2024 June
30, 2024
compared
to the
three
and
six nine
months
ended
March
31, 2023 June
30,
2023.
Non-
GAAP
Financial
Measures
Non-
GAAP
Non-
GAAP
financial
measures
are
used in
addition
to and
in
conjunction
with
results

presented
in
accordance
with
GAAP
and
should
not be
relied
upon to
the
exclusion
of
GAAP
financial
measures.
Management
adjusts
the
GAAP
results
for the
impact
of
amortization
of
intangible
assets,
purchase
accounting
impact
on
inventory,
transformation
costs,
restructuring
charges,
purchase
price
accounting
adjustments
to
inventory,
charges
related
to
merger
and
acquisitions
and
share
repurchases,
goodwill
and
intangible
asset

impairment,
charges, fair
value
adjustments to
contingent
consideration,
governance-
related
matters,
merger
and
non-
recurring acquisition
costs
and
costs
related
to the
Company's
business
transformation
initiatives share
repurchase,
and
other
unallocated
corporate
expenses
to
provide
investors
better
perspective
on the
results
of
operations
which
the
Company
believes
is more
comparable
to the
similar
analysis
provided
by its
peers. Management
also
excludes
special
charges
and
gains,
such as

gains
and
losses
from
the sale
of
assets,
certain
tax
benefits
and
charges,
as well
as other
gains
and
charges
that are
not
representative
of the
normal
operations
of the
business.
Management
strongly
encourages
investors
to
review
our
financial
statements
and
publicly
filed
reports
in their
entirety
and not
rely on
any
single
measure.
A
reconciliation
of non-
GAAP
measures
to the
most
nearly
comparable
GAAP
measures

is included under “Operating Loss” and “Gross Margin” below.

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Revenue

Our revenue performance for the three and six nine months ended March 31, 2024 June 30, 2024 and 2023 is as follows:

| In thousands, except percentages | Three Months Ended March 31, | | | Six Months Ended March 31, | | |
|----------------------------------|------------------------------|------------|--------------|----------------------------|------------|--------------|
| | % Change | | | % Change | | |
| | 2024 | 2023 | 2024 v. 2023 | 2024 | 2023 | 2024 v. 2023 |
| Sample Management Solutions | \$ 74,137 | \$ 71,043 | 4.4 % | \$ 153,142 | \$ 146,498 | 4.5 % |
| Multiomics | 62,218 | 62,236 | (0.0) % | 124,938 | 123,325 | 1.3 % |
| B Medical Systems | 22,779 | 15,122 | 50.6 % | 35,371 | 56,944 | (37.9) % |
| Total revenue | \$ 159,134 | \$ 148,401 | 7.2 % | \$ 313,451 | \$ 326,767 | (4.1) % |

| In thousands, except percentages | Three Months Ended June 30, | | | Nine Months Ended June 30, | | |
|----------------------------------|-----------------------------|------------|--------------|----------------------------|------------|--------------|
| | % Change | | | % Change | | |
| | 2024 | 2023 | 2024 v. 2023 | 2024 | 2023 | 2024 v. 2023 |
| Sample Management Solutions | \$ 80,673 | \$ 75,341 | 7.1 % | \$ 233,816 | \$ 221,838 | 5.4 % |
| Multiomics | 63,619 | 63,846 | (0.4) % | 188,556 | 187,172 | 0.7 % |
| B Medical Systems | 28,517 | 26,761 | 6.6 % | 63,888 | 83,705 | (23.7) % |
| Total revenue | \$ 172,809 | \$ 165,948 | 4.1 % | \$ 486,260 | \$ 492,715 | (1.3) % |

Three months ended March 31,

2024 June
30, 2024
compared to
three
months
ended March
31, 2023 June
30, 2023

Revenue
for the three
months
ended March
31,
2024 June
30,
2024 increased 7% 4% compared
to the
corresponding
prior fiscal
year period,
driven by a
51%
increase 7%
increases in
our B
Medical
Systems
segment and
a 4%
increase
in both our
Sample
Management
Solutions
segment, and
B Medical
Systems
segments,
while
revenue in
our
Multiomics
segment
remained
flat.

Our B
Medical
Systems
segment
revenue for
the three
months
ended March
31,

2024 June
30, 2024
increased 51% 7%
compared
to the
corresponding
prior fiscal
year period,
primarily
due to the
timing of
orders for
cold chain
equipment.

Our
Sample
Management
Solutions
segment

revenue for
the three
months

ended March
31,

2024 June
30,

2024 increased
4% 7% compared

to the
corresponding
prior fiscal
year period
driven by
revenue

growth in
the large-

automated

Store Cryogenic

Systems,

Consumables

and

Instruments and Sample

Repository

Solutions

businesses. businesses,

partially

offset by a

decline in

Clinical

Stores.

Our

Multimics

segment

revenue for
the three

months

ended March 31, 2024 June 30, 2024 remained flat compared to the corresponding prior fiscal year period with consistent driven by revenue growth in the Next Generation Sequencing business and revenue growth in the Gene Synthesis, business, offset by a decline in Sanger sequencing services.

Revenue generated outside the United States was \$70.7 million \$77.6 million, or 44% 45% of total revenue, for the three months ended March 31, 2024 June 30, 2024 compared to \$61.8 million, \$76.1 million, or 42% 46% of total revenue, for the corresponding period in the

prior
fiscal year.
Six
Nine
months
ended **March**
31, 2024 **June**
30, 2024
compared to
six nine
months
ended **March**
31, 2023 **June**
30, 2023

Revenue
for
the **six nine**
months
ended **March**
31, 2024 **June**
30,
2024 decreased **4%** **1%**
compared to
the
corresponding
period in the
prior fiscal
year, driven
by a
38% **24%**
decrease in
our **B**
Medical
Systems
segment,
partially
offset by a
5%
increase in
our Sample
Management
Solutions
segment and
a 1%
increase in
our
Multiomics
segment.

Our **B**
Medical
Systems
segment
revenue for
the **six nine**

months
ended March
31, 2024 June
30, 2024
decreased 38% 24%
compared
to the
corresponding
prior fiscal
year period,,
primarily
due to the
timing of
orders for
cold chain
equipment.
Our
Sample
Management
Solutions
segment
revenue for
the six nine
months
ended March
31, 2024 June
30,
2024 increased
5% compared
to the
corresponding
prior fiscal
year period
driven by
revenue
growth in
the large-
automated
Store
Systems Automated
Stores and
Sample
Repository
Solutions
businesses.
Our
Multiomics
segment
revenue for
the six nine
months
ended March
31, 2024 June
30, 2024
increased 1%
compared to

the
corresponding
prior fiscal
year period
primarily
driven by
revenue
growth in
Gene
Synthesis
and Next-
Generation
Sequencing
services, and
Gene
Synthesis,
partially
offset by a
decline in
Sanger
sequencing
services.

Revenue
generated
outside the
United
States
was \$134.5
million, \$212.1 million,
or 43% 44%
of total
revenue, for
the six nine
months
ended March
31, 2024 June
30, 2024
compared to
\$152.5
million \$228.5
million, or
47% 46% of
total
revenue, for
the
corresponding
period in the
prior
fiscal year.

Our operating loss performance for the three and six months ended March 31, 2024 June 30, 2024 and 2023 is as follows (in thousands, except percentages):

| | Three Months Ended March 31, | | | | | | Six Months Ended June 30, 2024 |
|---|------------------------------|------------|------------|------------|-------------------|------------|--------------------------------|
| | | | | | | | |
| | Sample Management Solutions | | Multiomics | | B Medical Systems | | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | |
| Revenue: | \$ 74,137 | \$ 71,043 | \$ 62,218 | \$ 62,236 | \$ 22,779 | \$ 15,122 | \$ 80,673 |
| Operating loss: | | | | | | | |
| Operating loss | \$ (3,005) | \$ (7,221) | \$ (4,006) | \$ (5,037) | \$ (5,810) | \$ (9,021) | |
| Operating income (loss): | | | | | | | \$ 2,469 |
| Operating income (loss) | | | | | | | \$ 2,469 |
| Amortization of completed technology | 1,027 | 933 | 1,040 | 1,226 | 4,306 | 2,742 | 1,010 |
| Purchase accounting impact on inventory | — | — | — | — | — | 2,912 | — |
| Amortization of other intangibles | 52 | 212 | — | — | — | — | 51 |
| Transformation costs ⁽¹⁾ | 359 | — | — | — | 351 | — | (127) |
| Total adjusted operating loss | \$ (1,567) | \$ (6,076) | \$ (2,966) | \$ (3,810) | \$ (1,153) | \$ (3,367) | |
| Other adjustment | | | | | | | 1 |
| Total adjusted operating income (loss) | | | | | | | \$ 3,404 |
| Operating margin | (4.1)% | (10.2)% | (6.4)% | (8.1)% | (25.5)% | (59.7)% | 3.1 |
| Adjusted operating margin | (2.1)% | (8.6)% | (4.8)% | (6.1)% | (5.1)% | (22.3)% | 4.2 |

| | Three Months Ended March 31, | | | | | |
|---|------------------------------|-------------|--------------|----------|--------------|-------------|
| | Segment | | Corporate | | Azenta Total | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| Revenue: | \$ 159,134 | \$ 148,401 | \$ — | \$ — | \$ 159,134 | \$ 148,401 |
| Operating loss: | | | | | | |
| Operating loss | \$ (12,821) | \$ (21,279) | \$ (134,134) | \$ 8,302 | \$ (146,955) | \$ (12,977) |
| Amortization of completed technology | 6,373 | 4,901 | — | — | 6,373 | 4,901 |
| Purchase accounting impact on inventory | — | 2,912 | — | — | — | 2,912 |
| Amortization of other intangibles | 52 | 212 | 6,602 | 7,297 | 6,654 | 7,509 |
| Transformation costs ⁽¹⁾ | 710 | — | 3,736 | 10 | 4,446 | 10 |
| Restructuring charges | — | — | 7,344 | 1,499 | 7,344 | 1,499 |

| | | | | | | |
|---|------------|-------------|---------|----------|------------|-------------|
| Impairment of goodwill and intangible assets | — | — | 115,975 | — | 115,975 | — |
| Contingent consideration - fair value adjustments | — | — | — | (17,145) | — | (17,145) |
| Merger and acquisition costs and costs related to share repurchase(2) | — | — | 426 | 19 | 426 | 19 |
| Total adjusted operating loss | \$ (5,686) | \$ (13,254) | \$ (51) | \$ (18) | \$ (5,737) | \$ (13,272) |
| Operating margin | (8.1)% | (14.3)% | | | (92.3)% | (8.7)% |
| Adjusted operating margin | (3.6)% | (8.9)% | | | (3.6)% | (8.9)% |

| | Three Months Ended June 30, | | | | | |
|---|-----------------------------|-------------------|--------------|-------------|-------------------|------------------|
| | Segment | | Corporate | | Azenta Total | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| Revenue: | <u>\$ 172,809</u> | <u>\$ 165,948</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ 172,809</u> | <u>\$ 165,94</u> |
| Operating income (loss): | | | | | | |
| Operating loss | \$ (4,441) | \$ (8,691) | \$ (10,313) | \$ (7,145) | \$ (14,754) | \$ (15,83 |
| Amortization of completed technology | 6,316 | 4,656 | — | — | 6,316 | 4,65 |
| Purchase accounting impact on inventory | — | 2,956 | — | — | — | 2,95 |
| Amortization of other intangibles | 51 | — | 6,570 | 7,522 | 6,621 | 7,52 |
| Transformation costs(1) | 2,656 | — | 1,599 | 21 | 4,255 | 2 |
| Restructuring charges | — | — | 2,064 | 812 | 2,064 | 81 |
| Contingent consideration - fair value adjustments | — | — | — | (1,404) | — | (1,40 |
| Merger and acquisition costs and costs related to share repurchase(2) | — | — | 74 | 219 | 74 | 21 |
| Other adjustment | — | — | (1) | (2) | (1) | (|
| Total adjusted operating income (loss) | \$ 4,582 | \$ (1,079) | \$ (7) | \$ 23 | \$ 4,575 | \$ (1,05 |
| Operating margin | (2.6)% | (5.2)% | | | (8.5)% | (9. |
| Adjusted operating margin | 2.7 % | (0.7)% | | | 2.6 % | (0. |

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| Nine Months Ended June 30, | | | | | | |
|---|-----------------------------|--------------|--------------|--------------|-------------------|-------------|
| | Sample Management Solutions | | Multiomics | | B Medical Systems | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Revenue: | \$ 233,816 | \$ 221,838 | \$ 188,556 | \$ 187,172 | \$ 63,888 | \$ 8,144 |
| Operating income (loss): | | | | | | |
| Operating loss | \$ (2,259) | \$ (10,627) | \$ (10,264) | \$ (14,150) | \$ (19,133) | \$ (1,000) |
| Amortization of completed technology | 2,853 | 2,106 | 3,117 | 3,661 | 12,345 | — |
| Purchase accounting impact on inventory | — | — | — | — | — | — |
| Amortization of other intangibles | 154 | 259 | — | — | — | — |
| Transformation costs(1) | 231 | — | — | — | 3,134 | — |
| Other adjustment | 2 | 1 | — | 2 | — | — |
| Total adjusted operating income (loss) | \$ 981 | \$ (8,261) | \$ (7,147) | \$ (10,487) | \$ (3,654) | \$ — |
| Operating margin | (1.0)% | (4.8)% | (5.4)% | (7.6)% | (29.9)% | — |
| Adjusted operating margin | 0.4 % | (3.7)% | (3.8)% | (5.6)% | (5.7)% | — |

| Six Months Ended March 31, | | | | | | |
|---|-----------------------------|--------------|-------------|-------------|-------------------|-------------|
| | Sample Management Solutions | | Multiomics | | B Medical Systems | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Revenue: | \$ 153,142 | \$ 146,498 | \$ 124,938 | \$ 123,325 | \$ 35,371 | \$ 56,944 |
| Operating loss: | | | | | | |
| Operating loss | \$ (4,728) | \$ (10,697) | \$ (8,495) | \$ (9,518) | \$ (13,991) | \$ (9,475) |
| Amortization of completed technology | 1,843 | 1,362 | 2,079 | 2,441 | 8,078 | 5,265 |
| Purchase accounting impact on inventory | — | — | — | — | — | 5,781 |
| Amortization of other intangibles | 103 | 260 | — | — | — | 1,365 |
| Transformation costs(1) | 359 | — | — | — | 351 | — |
| Other adjustment | — | — | (1) | — | — | — |

(1) Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing

the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write downs associated with changes in technology, one time inventory write downs relating to restructuring actions taken in the period, and third-party consulting costs associated with process & systems re-design.

(2) Includes expenses related to governance-related matters.

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Three months ended March 31, 2024 June 30, 2024 compared to three months ended March 31, 2023 June 30, 2023

Operating income for the Sample Management Solutions segment was \$2.5 million for the three months ended June 30, 2024 compared to operating income of \$0.1 million in the corresponding period in the prior fiscal year. The Sample Management Solutions segment operating margin was 3.1%, an increase of 297 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. The increase in operating income and operating margin were primarily driven by higher revenue, supported by operating leverage and cost reduction initiatives. Adjusted operating income was \$3.4 million for the three months ended June 30, 2024 compared to adjusted operating income of \$0.8 million in the

corresponding period in the prior fiscal year. Adjusted operating margin was 4.2%, an increase of 314 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating income and margin exclude the impact of amortization of intangible assets of \$1.1 million and \$0.7 million for the three months ended June 30, 2024 and 2023, respectively, and transformation cost benefit of \$0.1 million for the three months ended June 30, 2024.

Operating loss for the Multiomics segment was \$1.8 million for the three months ended June 30, 2024 compared to an operating loss of \$4.6 million in the corresponding period in the prior fiscal year. The Multiomics segment operating margin was (2.8)%, an increase of 448 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher gross profit and lower operating expenses due to cost reduction initiatives. Adjusted operating loss was \$0.7 million for the three months ended June 30, 2024 compared to adjusted operating loss of \$3.4 million in the corresponding period of the prior fiscal year.

Adjusted operating margin was (1.1)%, an increase of 420 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of \$1.0 million and \$1.2 million for the three months ended June 30, 2024 and 2023, respectively.

Operating loss for the B Medical Systems segment was \$5.1 million for the three months ended June 30, 2024 compared to an operating loss of \$4.1 million in the corresponding period in the prior fiscal year. The B Medical Systems segment operating margin was (18.0)%, a decrease of 260 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. The increase in operating loss and decrease in operating margin were primarily driven by lower volume of cold chain sales in the product mix, partially offset by higher revenue and lower operating expenses due to cost reduction initiatives. Adjusted operating income was \$1.9 million for the three months ended June 30, 2024 compared to adjusted operating income of \$1.5 million in the corresponding period in the prior fiscal year. Adjusted operating margin was 6.7%, an

increase of 101 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating income and margin exclude the impact of amortization related to completed technology of \$4.3 million and \$2.7 million for the three months ended June 30, 2024 and 2023, respectively, transformation costs of \$2.8 million for the three months ended June 30, 2024 and purchase accounting impact on inventory of \$3.0 million for the three months ended June 30, 2023.

Nine months ended June 30, 2024 compared to nine months ended June 30, 2023

Operating loss for the Sample Management Solutions segment was \$3.0 million \$2.3 million for the three nine months ended March 31, 2024 June 30, 2024 compared to an operating loss of \$7.2 million \$10.6 million in the corresponding period in the prior fiscal year. The Sample Management Solutions segment operating margin was (4.1) (1.0)%, an increase of 610 382 basis points for the three nine months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher revenue, supported by

operating leverage and cost reduction initiatives. Adjusted operating ~~loss~~ income was ~~\$1.6 million~~ \$1.0 million for the ~~three nine~~ months ended ~~March 31, 2024~~ June 30, 2024 compared to adjusted operating loss of ~~\$6.1 million~~ \$8.3 million in the corresponding period in the prior fiscal year. Adjusted operating margin was ~~(2.1)%~~ 0.4%, an increase of ~~650~~ 414 basis points for the ~~three nine~~ months ended ~~March 31, 2024~~ June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating ~~loss~~ income and margin exclude the impact of amortization of intangible assets of ~~\$1.1 million~~ \$3.0 million and ~~\$2.4 million~~ for the ~~three nine~~ months ended ~~March 31, 2024~~ June 30, 2024 and 2023, respectively, and transformation costs of ~~\$0.4 million~~ \$0.2 million for the ~~three nine~~ months ended ~~March 31, 2024~~ June 30, 2024.

Operating loss for the Multiomics segment was ~~\$4.0 million~~ \$10.3 million for the ~~three nine~~ months ended ~~March 31, 2024~~ June 30, 2024 compared to an operating loss of ~~\$5.0 million~~ \$14.2 million in the corresponding period in the prior fiscal year. The Multiomics segment operating margin was ~~(6.4)~~ (5.4)%, an increase of ~~170~~ 212 basis points for the ~~three nine~~ months ended ~~March~~

31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher gross profit and lower operating expenses due to cost reduction initiatives. Adjusted operating loss was \$3.0 million \$7.1 million for the three nine months ended March 31, 2024 June 30, 2024 compared to adjusted operating loss of \$3.8 million \$10.5 million in the corresponding period of in the prior fiscal year. Adjusted operating margin was (4.8) (3.8)%, an increase of 130 181 basis points for the three nine months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of \$1.0 million \$3.1 million and \$1.2 million \$3.7 million for the three nine months ended March 31, 2024 June 30, 2024 and 2023, respectively.

Operating loss for the B Medical Systems segment was \$5.8 million \$19.1 million for the three nine months ended March 31, 2024 June 30, 2024 compared to an operating loss of \$9.0 million \$13.6 million in the corresponding period in the prior fiscal year. The B Medical Systems

segment operating margin was (25.5) (29.9)%, an increase a decrease of 34.2 percentage 1,370 basis points for the three nine months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. The decrease increase in operating loss and increase decrease in operating margin were primarily due to higher product mix with lower volume of cold chain sales, in the product mix, partially offset by higher lower operating expenses due to increased decreased commissions on cold chain sales. sales and cost reduction initiatives. Adjusted operating loss was \$1.2 million \$3.7 million for the three nine months ended March 31, 2024 June 30, 2024 compared to adjusted operating loss income of \$3.4 million \$4.5 million in the corresponding period in the prior fiscal year. Adjusted operating margin was (5.1) (5.7)%, an increase a decrease of 17.2 percentage points for the three months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of \$4.3 million and \$2.7 million for the three months ended March 31, 2024 and 2023, respectively, transformation costs of

\$0.4 million for the three months ended March 31, 2024 and purchase accounting impact on inventory of \$2.9 million for the three months ended March 31, 2023.

Six months ended March 31, 2024 compared to six months ended March 31, 2023

Operating loss for the Sample Management Solutions segment was \$4.7 million for the six months ended March 31, 2024 compared to an operating loss of \$10.7 million in the corresponding period in the prior fiscal year. The Sample Management Solutions segment operating margin was (3.1)%, an increase of 420 1,104 basis points for the six nine months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher revenue, supported by operating leverage and cost reduction initiatives. Adjusted operating loss was \$2.4 million for the six months ended March 31, 2024 compared to adjusted operating loss of \$9.1 million in the corresponding period in the prior fiscal year. Adjusted operating margin was (1.6)%, an increase of 460 basis points for the six months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year.

Adjusted operating loss and margin exclude the impact of amortization of intangible assets of \$1.9 million \$12.3 million and \$1.6 million \$9.3 million for the six nine months ended March 31, 2024 and 2023, respectively, and transformation costs of \$0.4 million for the six months ended March 31, 2024.

Operating loss for the Multiomics segment was \$8.5 million for the six months ended March 31, 2024 compared to an operating loss of \$9.5 million in the corresponding period in the prior fiscal year. The Multiomics segment operating

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margin was (6.8)%, an increase of 90 basis points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher revenue, supported by operating leverage and cost reduction initiatives. Adjusted operating loss was \$6.4 million for the six months ended March 31, 2024 compared to adjusted operating loss of \$7.1 million in the corresponding period in

the prior fiscal year. Adjusted operating margin was (5.1)%, an increase of 60 basis points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of \$2.1 million and \$2.4 million for the six months ended March 31, 2024 and 2023, respectively.

Operating loss for the B Medical Systems segment was \$14.0 million for the six months ended March 31, 2024 compared to an operating loss of \$9.5 million in the corresponding period in the prior fiscal year. The B Medical Systems segment operating margin was (39.6)%, a decrease of 23.0 percentage points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. The increase in operating loss and decrease in operating margin were primarily due to lower volume of cold chain sales in the product mix, partially offset by lower operating expenses due to decreased commissions on cold chain sales. Adjusted operating loss was \$5.6 million for the six months ended March 31, 2024 compared to adjusted operating income of \$2.9 million in the corresponding period in the prior fiscal year. Adjusted operating

margin was (15.7)%, a decrease of 20.9 percentage points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization of intangible assets of \$8.1 million and \$6.6 million for the six months ended March 31, 2024 June 30, 2024 and 2023, respectively, transformation costs of \$0.4 million \$3.1 million for the six nine months ended March 31, 2024 June 30, 2024 and purchase accounting impact on inventory of \$5.8 million \$8.7 million for the six nine months ended March 31, 2023 June 30, 2023.

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Gross Margin

Our gross margin performance for the three and six nine months ended March 31, 2024 June 30, 2024 and 2023 is as follows (in thousands, except percentages):

| | Three Months Ended March 31, | | | | | | | |
|---|------------------------------|-----------|------------|-----------|-------------------|------------|--------------|------------|
| | Sample Management Solutions | | Multiomics | | B Medical Systems | | Azenta Total | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| Revenue | \$ 74,137 | \$ 71,043 | \$ 62,218 | \$ 62,236 | \$ 22,779 | \$ 15,122 | \$ 159,134 | \$ 148,401 |
| Gross profit | \$ 32,943 | \$ 27,544 | \$ 27,721 | \$ 27,003 | \$ 2,721 | \$ (1,311) | \$ 63,385 | \$ 53,236 |
| Adjustments: | | | | | | | | |
| Amortization of completed technology | 1,027 | 933 | 1,040 | 1,226 | 4,306 | 2,742 | 6,373 | 4,901 |
| Purchase accounting impact on inventory | — | — | — | — | — | 2,912 | — | 2,912 |
| Transformation costs ⁽¹⁾ | 359 | — | — | — | 351 | — | 710 | — |

| | | | | | | | | |
|-----------------------|-----------|-----------|-----------|-----------|----------|----------|-----------|-----------|
| Adjusted gross profit | \$ 34,329 | \$ 28,477 | \$ 28,761 | \$ 28,229 | \$ 7,378 | \$ 4,343 | \$ 70,468 | \$ 61,049 |
| Gross margin | 44.4 % | 38.8 % | 44.6 % | 43.4 % | 11.9 % | (8.7)% | 39.8 % | 35.9 % |
| Adjusted gross margin | 46.3 % | 40.1 % | 46.2 % | 45.4 % | 32.4 % | 28.7 % | 44.3 % | 41.1 % |

| Six Months Ended March 31, | | | | | | | | |
|---|-----------------------------|------------|------------|-----------|-------------------|----------|--------------|-----------|
| | Sample Management Solutions | | Multiomics | | B Medical Systems | | Azenta Total | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| Revenue | \$ 153,142 | \$ 146,498 | \$124,938 | \$123,325 | \$35,371 | \$56,944 | \$313,451 | \$326,767 |
| Gross profit | \$ 66,215 | \$ 59,579 | \$ 56,192 | \$ 54,719 | \$ 2,490 | \$12,803 | \$124,897 | \$127,101 |
| <u>Adjustments:</u> | | | | | | | | |
| Amortization of completed technology | 1,843 | 1,362 | 2,079 | 2,441 | 8,078 | 5,265 | 12,000 | 9,070 |
| Purchase accounting impact on inventory | — | — | — | — | — | 5,781 | — | 5,781 |
| Transformation costs(1) | 359 | — | — | — | 351 | — | 710 | — |
| Adjusted gross profit | \$ 68,417 | \$ 60,942 | \$ 58,271 | \$ 57,160 | \$10,919 | \$23,849 | \$137,607 | \$141,951 |
| Gross margin | 43.2 % | 40.7 % | 45.0 % | 44.4 % | 7.0 % | 22.5 % | 39.8 % | 38.9 % |
| Adjusted gross margin | 44.7 % | 41.6 % | 46.6 % | 46.3 % | 30.9 % | 41.9 % | 43.9 % | 43.4 % |

| Three Months Ended June 30, | | | | | | | | |
|---|-----------------------------|-----------|------------|-----------|-------------------|-----------|--------------|------------|
| | Sample Management Solutions | | Multiomics | | B Medical Systems | | Azenta Total | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 |
| Revenue | \$ 80,673 | \$ 75,341 | \$ 63,619 | \$ 63,846 | \$ 28,517 | \$ 26,761 | \$ 172,809 | \$ 172,809 |
| Gross profit | \$ 36,279 | \$ 34,930 | \$ 29,199 | \$ 28,294 | \$ 3,578 | \$ 4,781 | \$ 69,056 | \$ 69,056 |
| <u>Adjustments:</u> | | | | | | | | |
| Amortization of completed technology | 1,010 | 744 | 1,038 | 1,220 | 4,268 | 2,692 | 6,316 | 6,316 |
| Purchase accounting impact on inventory | — | — | — | — | — | 2,956 | — | — |
| Transformation costs(1) | (127) | — | — | — | 2,783 | — | 2,656 | — |
| Adjusted gross profit | \$ 37,162 | \$ 35,674 | \$ 30,237 | \$ 29,514 | \$ 10,629 | \$ 10,429 | \$ 78,028 | \$ 78,028 |
| Gross margin | 45.0 % | 46.4 % | 45.9 % | 44.3 % | 12.5 % | 17.9 % | 40.0 % | 40.0 % |

| | | | | | | | |
|--|------------------------------------|-------------------|--------------------|-------------------|--------------------------|------------------|------------------|
| Adjusted gross margin | 46.1 % | 47.3 % | 47.5 % | 46.2 % | 37.3 % | 39.0 % | 45.2 % |
| Nine Months Ended June 30, | | | | | | | |
| | Sample Management Solutions | | Multimomics | | B Medical Systems | | |
| | 2024 | 2023 | 2024 | 2023 | 2024 | 2023 | 2023 |
| | \$ 233,816 | \$ 221,838 | \$ 188,556 | \$ 187,172 | \$ 63,888 | \$ 83,705 | \$ 48,111 |
| | Revenue | | | | | | |
| Gross profit | \$ 102,494 | \$ 94,509 | \$ 85,391 | \$ 83,013 | \$ 6,068 | \$ 17,584 | \$ 19,411 |
| Adjustments: | | | | | | | |
| Amortization of completed technology | 2,853 | 2,106 | 3,117 | 3,661 | 12,345 | 7,957 | 11,111 |
| Purchase accounting impact on inventory | — | — | — | — | — | 8,737 | — |
| Transformation costs(1) | 231 | — | — | — | 3,134 | — | — |
| Adjusted gross profit | \$ 105,578 | \$ 96,615 | \$ 88,508 | \$ 86,674 | \$ 21,547 | \$ 34,278 | \$ 21,411 |
| Gross margin | 43.8 % | 42.6 % | 45.3 % | 44.4 % | 9.5 % | 21.0 % | 21.0 % |
| Adjusted gross margin | 45.2 % | 43.6 % | 46.9 % | 46.3 % | 33.7 % | 41.0 % | 45.2 % |

(1) Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write downs associated with changes in technology, one time inventory write downs relating to restructuring actions taken in the period, and third-party consulting costs associated with process & systems re-design.

Three months ended March 31, 2024 June 30, 2024 compared to three months ended March 31, 2023 June 30, 2023

The Sample Management Solutions segment gross margin was 44.4% 45.0% for the three months ended March 31, 2024 June 30, 2024, an increase a decrease of 560 139 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 46.3% 46.1% for the three months ended March 31, 2024 June 30, 2024, a decrease of 124 basis points compared to the corresponding period in the prior fiscal year, driven by lower gross margin for the Core Products business partially offset by higher gross margin for the Sample Repository Solutions business. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million and \$0.7 million for the three months ended June 30, 2024 and 2023, respectively, and transformation cost benefit of \$0.1 million for the three months ended June 30, 2024.

The Multiomics segment gross margin was 45.9% for the three months ended June 30, 2024, an increase of 620 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 47.5% for the three months ended June 30, 2024, an increase of 130 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for the Next Generation Sequencing and Gene Synthesis businesses, partially offset by lower gross margin for Sanger sequencing services. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million and \$1.2 million for the three months ended June 30, 2024 and 2023, respectively.

The B Medical Systems segment gross margin was 12.5% for the three months ended June 30, 2024, a decrease of 532 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 37.3% for the three months ended June 30, 2024, a decrease of 170 basis points compared to the corresponding period in the prior fiscal year, driven by product mix with lower volume of cold chain sales, partially offset by higher revenue. Adjusted gross margin excludes the impact of amortization related to completed technology of \$4.3 million and \$2.7 million for the three months ended June 30, 2024 and 2023, respectively, transformation costs of \$2.8 million for the three months ended June 30, 2024 and purchase accounting impact on inventory of \$3.0 million for the three months ended June 30, 2023.

Nine months ended June 30, 2024 compared to nine months ended June 30, 2023

The Sample Management Solutions segment gross margin was 43.8% for the nine months ended June 30, 2024, an increase of 123 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 45.2% for the nine months ended June 30, 2024, an increase of 160 basis points compared to the corresponding period in the prior fiscal year, driven by higher

gross margin for both the Core Products and Sample Repository Solutions businesses. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million \$2.9 million and \$0.9 million \$2.1 million for the three nine months ended March 31, 2024 June 30, 2024 and 2023, respectively, and transformation costs of \$0.4 million \$0.2 million for the three nine months ended March 31, 2024 June 30, 2024.

The Multiomics segment gross margin was 44.6% 45.3% for the three nine months ended March 31, 2024 June 30, 2024, an increase of 120 94 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 46.2% 46.9% for the three nine months ended March 31, 2024 June 30, 2024, an increase of 80 63 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for the Gene Synthesis business, partially offset by lower gross margin for Next Generation Sequencing and Sanger sequencing services. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million \$3.1 million and \$1.2 million \$3.7 million for the three nine months ended March 31, 2024 June 30, 2024 and 2023, respectively.

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The B Medical Systems segment gross margin was 11.9% 9.5% for the three nine months ended March 31, 2024 June 30, 2024, an increase a decrease of 20.6 percentage points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 32.4% for the three months ended March 31, 2024,

an increase of 370 percentage points compared to the corresponding period in the prior fiscal year, driven by higher volume of cold chain sales in the product mix. Adjusted gross margin excludes the impact of amortization related to completed technology of \$4.3 million and \$2.7 million for the three months ended March 31, 2024 and 2023, respectively, transformation costs of \$0.4 million for the three months ended March 31, 2024 and purchase accounting impact on inventory of \$2.9 million for the three months ended March 31, 2023.

Six months ended March 31, 2024 compared to six months ended March 31, 2023

The Sample Management Solutions segment gross margin was 43.2% for the six months ended March 31, 2024, an increase of 250 ~~1,151~~ basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was ~~44.7%~~ ~~33.7%~~ for the ~~six~~ ~~nine~~ months ended March 31, 2024, an increase of 310 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for both the Core Products and Sample Repository Solutions businesses. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.8 million and \$1.4 million for the six months ended March 31, 2024 and 2023, respectively, and transformation costs of \$0.4 million for the six months ended March 31, 2024.

The Multiomics segment gross margin was 45.0% for the six months ended March 31, 2024, an increase of 60 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross

margin was 46.6% for the six months ended March 31, 2024, an increase of 30 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for the Gene Synthesis business, partially offset by lower gross margin for Sanger sequencing services. Adjusted gross margin excludes the impact of amortization related to completed technology of \$2.1 million and \$2.4 million for the six months ended March 31, 2024 and 2023, respectively.

The B Medical Systems segment gross margin was 7.0% for the six months ended March 31, 2024 June 30, 2024, a decrease of 15.5 percentage points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 30.9% for the six months ended March 31, 2024, a decrease of 11.0 percentage 722 basis points compared to the corresponding period in the prior fiscal year, primarily due to order delays and lower volume of cold chain sales in the product mix. Adjusted gross margin excludes the impact of amortization related to completed technology of \$8.1 million \$12.3 million and \$5.3 million \$8.0 million for the six nine months ended March 31, 2024 June 30, 2024 and 2023, respectively, transformation costs of \$0.4 million \$3.1 million for the six nine months ended March 31, 2024 June 30, 2024 and purchase accounting impact on inventory of \$5.8 million \$8.7 million for the six nine months ended March 31, 2023 June 30, 2023.

Research and Development Expenses

Our research and development expenses for the three and six nine months ended

March 31, 2024 June 30, 2024

and 2023 are as follows:

| | Three Months Ended June 30, | | | | Nine Months Ended | | |
|--|-----------------------------|----------------|------------------|----------------|-------------------|----------------|------------------|
| | 2024 | | 2023 | | 2024 | | |
| | <i>In</i> | <i>% of</i> | <i>In</i> | <i>% of</i> | <i>In</i> | <i>% of</i> | |
| | <i>thousands</i> | <i>Revenue</i> | <i>thousands</i> | <i>Revenue</i> | <i>thousands</i> | <i>Revenue</i> | <i>thousands</i> |
| Sample Management Solutions | \$ 4,214 | 5.2 % | \$ 4,503 | 6.0 % | \$ 13,209 | 5.6 % | \$ |
| Multimics | 2,737 | 4.3 % | 3,048 | 4.8 % | 8,789 | 4.7 % | |
| B Medical Systems | 962 | 3.4 % | 1,417 | 5.3 % | 3,115 | 4.9 % | |
| Total research and development expense | \$ 7,913 | 4.6 % | \$ 8,968 | 5.4 % | \$ 25,113 | 5.2 % | \$ |

Total research and development expenses decreased \$1.1 million for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by cost reduction initiatives across all three business segments, primarily from decreased expenditures for external services and decreased compensation and benefits expense.

| | Three Months Ended March 31, | | | | Six Months Ended March 31, | | | |
|--|------------------------------|--------------|--------------|--------------|----------------------------|--------------|--------------|--------------|
| | 2024 | | 2023 | | 2024 | | 2023 | |
| | In thousands | % of Revenue | In thousands | % of Revenue | In thousands | % of Revenue | In thousands | % of Revenue |
| Sample Management Solutions | \$ 4,609 | 6.2 % | \$ 4,776 | 6.7 % | \$ 8,996 | 5.9 % | \$ 8,262 | 5.6 % |
| Multimics | 3,125 | 5.0 % | 2,971 | 4.8 % | 6,051 | 4.8 % | 6,024 | 4.9 % |
| B Medical Systems | 973 | 4.3 % | 773 | 5.1 % | 2,153 | 6.1 % | 1,770 | 3.1 % |
| Total research and development expense | \$ 8,707 | 5.5 % | \$ 8,520 | 5.7 % | \$ 17,200 | 5.5 % | \$ 16,056 | 4.9 % |

Total research and development expenses increased \$0.2 million and \$1.1 million, respectively, for the three and six months ended March 31, 2024 compared to the corresponding periods in the prior fiscal year, primarily due to increased product development expenses at the Sample Management Solutions segment.

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Selling, General and Administrative Expenses

Our selling, general and administrative expenses for the three and six months ended March 31, 2024 and 2023 are as follows:

| | Three Months Ended March 31, | | | | Six Months Ended March 31, | | | |
|---|------------------------------|--------------|-----------|--------------|----------------------------|--------------|------------|--------------|
| | 2024 | | 2023 | | 2024 | | 2023 | |
| | In | | In | | In | | In | |
| | thousands | % of Revenue | thousands | % of Revenue | thousands | % of Revenue | thousands | % of Revenue |
| Sample Management Solutions | \$ 31,340 | 42.3 % | \$ 29,987 | 42.2 % | \$ 61,949 | 40.5 % | \$ 62,003 | 42.0 % |
| Multionics | 28,601 | 46.0 % | 29,069 | 46.7 % | 58,635 | 46.9 % | 58,205 | 47.0 % |
| B Medical Systems | 7,558 | 33.2 % | 6,938 | 45.9 % | 14,327 | 40.5 % | 20,510 | 36.0 % |
| Corporate | 10,815 | 6.8 % | 7,345 | 4.9 % | 21,979 | 7.0 % | 25,173 | 7.0 % |
| Total selling, general and administrative expense | \$ 78,314 | 49.2 % | \$ 73,339 | 49.4 % | \$ 156,890 | 50.1 % | \$ 165,891 | 50.0 % |

Total selling, general and administrative expenses increased \$5.0 million for the three months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by an increase in product development expenses in corporate our Sample Management Solutions segment.

Selling, General and Administrative Expenses

Our selling, general and administrative expenses related to compensation, benefits for the three and insurance, partially offset by decreased governance-related costs, nine months ended June 30, 2024 and 2023 are as follows:

| | Three Months Ended June 30, | | Nine Months Ended | |
|--|-----------------------------|------|-------------------|------|
| | 2024 | 2023 | 2024 | 2023 |
| | | | | |

| | <i>In</i> <i>thousands</i> | <i>% of</i> <i>Revenue</i> | <i>In</i> <i>thousands</i> | <i>% of</i> <i>Revenue</i> | <i>In</i> <i>thousands</i> | <i>% of</i> <i>Revenue</i> | <i>th</i> |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-----------|
| Sample Management Solutions | \$ 29,596 | 36.7 % | \$ 30,357 | 40.3 % | \$ 91,545 | 39.2 % | \$ |
| Multiomics | 28,230 | 44.4 % | 29,879 | 46.8 % | 86,866 | 46.1 % | |
| B Medical Systems | 7,758 | 27.2 % | 7,492 | 28.0 % | 22,085 | 34.6 % | |
| Corporate | 8,249 | 4.8 % | 7,737 | 4.7 % | 30,227 | 6.2 % | |
| Total selling, general and administrative expense | \$ 73,833 | 42.7 % | \$ 75,465 | 45.5 % | \$ 230,723 | 47.4 % | \$ |

Total selling, general and administrative expenses decreased **\$9.0 million** \$1.6 million for the **six** three months ended **March 31, 2024** June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by savings from cost reduction initiatives in our Sample Management Solutions and Multiomics segments, partially offset by increased expense in our B Medical Systems segment due to higher commissions on cold chain sales and corporate expenses related to incentive compensation accrual and insurance.

Total selling, general and administrative expenses decreased \$10.6 million for the nine months ended June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by savings from cost reduction initiatives across the business, as well as decreased governance-related costs and non-recurring expenses for the accelerated share repurchase arrangement in the **six** nine months ended **March 31, 2023** June 30, 2023.

Restructuring Charges

Restructuring charges were **\$7.3 million** \$2.1 million and **\$8.5 million**, \$10.5 million, respectively, for the three and **six** nine months ended **March**

31, 2024 June 30, 2024, an increase of \$5.8 million \$1.3 million and \$5.5 million, \$6.8 million, respectively, compared to the three and six nine months ended March 31, 2023 June 30, 2023 driven by initiatives launched in the second quarter of fiscal year 2024. See Note 7, *Restructuring* in the notes to the unaudited condensed consolidated financial statements included in the section titled “Financial Statements” in Part I, Item 1 of this Quarterly Report on Form 10-Q for additional information.

Non-Operating Income

Interest income, net – We recorded interest income of \$9.6 million \$8.0 million and \$19.6 million, \$27.7 million, respectively, for the three and six nine months ended March 31, 2024 June 30, 2024 compared to \$10.4 million \$11.3 million and \$21.1 million, \$32.4 million, respectively, recorded for the three and six nine months ended March 31, 2023 June 30, 2023. The decrease in interest income is due to decreased investments in marketable securities during the six nine months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. year. Please refer to Note 4, *Marketable Securities* and Note 5, *Derivative Instruments* in the notes to the unaudited condensed consolidated financial statements included in the section titled “Financial Statements” in Part I, Item 1 of this Quarterly Report on Form 10-Q.

Other income (expense), net – We recorded other expense of \$0.3 million and other income of \$0.3 million and \$0.9 million, \$0.7 million, respectively, for the three and six nine months ended March 31, 2024 June 30, 2024 compared to other loss expense of \$2.7

million \$0.8 million and \$1.5 million, \$0.7 million, respectively, for the three and six nine months ended March 31, 2023 June 30, 2023, which primarily relates to foreign exchange gains and losses resulting from foreign currency denominated transactions and the revaluation of foreign currency denominated assets and liabilities, liabilities.

Income Tax Benefit

We recorded an income tax benefit of \$0.3 million \$0.5 million and \$0.5 million, respectively, \$0.9 million during the three and six nine months ended March 31, 2024 June 30, 2024, respectively. The tax benefit for the three months ended June 30, 2024 was driven by our loss from operations. The tax benefit for the nine months ended June 30, 2024 was primarily driven by the pre-tax loss from operations offset by \$1.7 million of charge charges related to a valuation allowance recorded against deferred tax assets in a foreign subsidiary, during the three months ended March 31, 2024. The pre-tax benefit was further offset by \$0.5 million of stock compensation shortfall expense for tax deductions that were lower than the associated book compensation expense during the six months ended March 31, 2024 and a \$0.7 million expense of expenses related to a valuation allowance on beginning of year U.S. state deferred tax

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assets. Additionally, Our tax rate on the loss from operations was

lower than statutory rates because we were not providing a full tax benefit was reduced by \$5.7 million and \$8.3 million on U.S. losses due to a partial valuation allowance being recorded against the current year U. S. U.S. federal and state deferred tax assets during the current year. As a result of the valuation allowance, the benefit was reduced by \$1.3 million and \$9.6 million during the three and six nine months ended March 31, 2024, respectively. June 30, 2024.

We recorded an income tax benefit of \$3.3 million \$1.2 million and \$7.9 million \$9.1 million, respectively during the three and six nine months ended March 31, 2023 June 30, 2023. The tax benefit for the three months ended March 31, 2023 June 30, 2023 was primarily driven by the pre-tax loss from operating operations during the period. The tax benefit for the six nine months ended March 31, 2023 June 30, 2023 was primarily driven by the pre-tax loss from the operations and a \$1.4 million deferred tax benefit resulting from the extension of a tax incentive in China. The effective tax rates for the three and six nine months ended March 31, 2023 were substantially June 30, 2023 are slightly higher than statutory rates. The effective rates were are driven higher than the statutory rates by the discrete tax benefit in China noted above and the fair value adjustment of the contingent consideration related to the B Medical acquisition. The contingent consideration generated \$17.1 million \$18.5 million of pre-tax income that was is not subject to income taxes, therefore, the tax benefit was is being driven by a tax loss that was is significantly higher

than the book loss for these periods.

LIQUIDITY AND CAPITAL RESOURCES

As of ~~March 31, 2024~~ ~~June 30, 2024~~, we had cash and cash equivalents of ~~\$353.5 million~~ ~~\$336.5 million~~ and stockholders' equity of ~~\$2.2 billion~~ ~~\$2.0 billion~~. We believe that our current cash and cash equivalents will enable us to fund our operating expenses and capital expenditure requirements for at least one year from the date of this Quarterly Report on Form 10-Q and for the foreseeable future thereafter. The current global economic environment makes it difficult for us to predict longer-term liquidity requirements with sufficient certainty. We may be unable to obtain any additional financing that may be required on terms favorable to us, if at all. If adequate funds are not available to us on acceptable terms or otherwise, we may be unable to successfully develop or enhance products and services, respond to competitive pressures, or take advantage of acquisition opportunities, any of which could have a material adverse effect on our business, financial condition and operating results.

Cash Flows and Liquidity

The discussion of our cash flows and liquidity that follows is stated on a total company consolidated basis and excludes the impact of discontinued operations.

Our cash and cash equivalents, restricted cash and marketable securities as of ~~March 31, 2024~~ ~~June 30, 2024~~ and September 30, 2023 ~~were~~ ~~are~~ as follows:

In
thousands March 31, 2024September 30, 2023

| | | |
|----------------------------------|-------------------|---------------------|
| Cash and cash equivalents | \$ 353,491 | \$ 678,910 |
| Restricted cash | 10,629 | 5,135 |
| Short-term marketable securities | 468,220 | 338,873 |
| Long-term marketable securities | 143,018 | 111,338 |
| | <u>\$ 975,358</u> | <u>\$ 1,134,256</u> |

| <i>In thousands</i> | June 30, 2024 | September 30, 2023 |
|----------------------------------|-------------------|---------------------|
| Cash and cash equivalents | \$ 336,543 | \$ 678,910 |
| Restricted cash | 10,320 | 5,135 |
| Short-term marketable securities | 259,296 | 338,873 |
| Long-term marketable securities | 148,086 | 111,338 |
| | <u>\$ 754,245</u> | <u>\$ 1,134,256</u> |

As of **March 31, 2024** **June 30, 2024**, we had **\$129.7 million** **\$131.5 million** of cash, cash equivalents and restricted cash held outside of the United States. If these funds are needed for U.S. operations, we would need to repatriate these funds. Based on current U.S. tax laws, any repatriation in the future would likely not result in U.S. federal income tax. Our marketable securities are generally readily convertible to cash without a material adverse impact.

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Our cash flows for the **six** **nine** months ended **March 31, 2024** **June 30, 2024** and 2023 were as follows:

| <i>In thousands</i> | Six Months Ended March 31, | |
|---|----------------------------|-------------|
| | 2024 | 2023 |
| Net cash provided by (used in) operating activities | \$ 34,787 | \$ (39,170) |
| Net cash provided by (used in) investing activities | (172,213) | 114,530 |

| | | |
|---|---------------------|---------------------|
| Net cash used in financing activities | (187,220) | (505,136) |
| Effects of exchange rate changes on cash and cash equivalents | 4,721 | 60,355 |
| Net decrease in cash, cash equivalents and restricted cash | <u>\$ (319,925)</u> | <u>\$ (369,421)</u> |

| In thousands | Nine Months Ended June 30, | |
|---|-------------------------------|----------------------|
| | 2024 | 2023 |
| Net cash provided by (used in) operating activities | \$ 36,578 | \$ (22,422) |
| Net cash provided by investing activities | 29,406 | 328,897 |
| Net cash used in financing activities | (411,661) | (677,221) |
| Effects of exchange rate changes on cash and cash equivalents | 8,495 | 65,610 |
| Net decrease in cash, cash equivalents and restricted cash | <u>\$ (337,182)</u> | <u>\$ (305,136)</u> |

Cash inflows from operating activities for the **six** nine months ended **March 31, 2024** **June 30, 2024** were **\$34.8 million**, **\$36.6 million**, primarily due to improved inventory management and decreased selling, general and administrative expenses as a result of our cost savings plans and transformation initiatives. Investing **outflows of \$172.2 million** activities for the **nine months ended June 30, 2024** include **\$345.4 million** **\$378.3 million** of purchases of marketable securities, offset by **\$190.5 million** **\$431.5 million** for sales and maturities of marketable securities. Financing activities for the **six** nine months ended **March 31, 2024** **June 30, 2024** include **\$186.8 million** **\$412.8 million** of outflows related to our share repurchase program described **below**, **below**, partially offset by proceeds from our employee stock purchase plan.

As of **March 31, 2024** **June 30, 2024**, we had no outstanding debt on our balance sheet.

Capital Resources

Share Repurchase Program

On November 4, 2022, our Board of Directors approved an authorization to repurchase up to \$1.5 billion of our common stock (the "2022 Repurchase Authorization"). Repurchases under the 2022 Repurchase Authorization may be made in the open market or through privately negotiated transactions (including under an accelerated share repurchase ("ASR") agreement), or by other means, including through the use of trading plans intended to qualify under Rule 10b5-1 of the Exchange Act, subject to market and business conditions, legal requirements, and other factors. We are not obligated to acquire any specific amount of common stock under the 2022 Repurchase Authorization, and share repurchases may commence or be suspended at any time at management's discretion.

As of **March 31, 2024** **June 30, 2024**, we have repurchased **20.9 million** **25.1 million** shares of common stock for **\$1.025 billion** **\$1.25 billion** (excluding fees, commissions, and excise tax) under the 2022 Repurchase Authorization and **\$475 million** **\$249 million** of the 2022 Repurchase Authorization remained. All shares of common stock repurchased by the Company under the 2022 Repurchase Authorization have been retired, accounted for as a

reduction to stockholders' equity in the Condensed Consolidated Balance Sheets and treated as a repurchase of common stock for purposes of calculating earnings per share as of the applicable settlement dates.

Contractual Obligations and Requirements

At **March 31, 2024** **June 30, 2024**, we had non-cancellable commitments of **\$52.0 million**, **\$71.4 million**, comprised primarily of purchase orders for inventory of **\$47.9 million**, **\$53.3 million**, and **information technology related other operating expense** commitments of **\$4.1 million**, **\$18.1 million**.

Off-Balance Sheet Arrangements

As of **March 31, 2024**, we had no obligations, assets or liabilities which would be considered off-balance sheet arrangements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to a variety of market risks, including changes in interest rates affecting the return on our cash and cash equivalents, restricted cash and short-term and long-term investments and fluctuations in foreign currency exchange rates.

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Interest Rate Exposure

Our cash and cash equivalents and restricted cash consist principally of money market securities which are short-term in nature. At **March 31, 2024** **June 30, 2024**, our aggregate short-term and long-term investments were **\$611.2 million**, **\$407.4 million**, consisting mostly of highly rated corporate debt securities and U.S. government backed securities. At **March 31, 2024**, **June 30, 2024**, the unrealized loss position on marketable securities was **\$2.5 million** **was \$1.8 million** which is included in "Accumulated other comprehensive loss" in the Condensed Consolidated Balance Sheets. A hypothetical 100 basis point change in interest rates would result in a **\$4.8 million** **\$6.1 million** and **\$6.6 million** **\$9.5 million** change in interest income earned during the **six nine** months ended **March 31, 2024** **June 30, 2024** and 2023, respectively.

Currency Rate Exposure

We have transactions and balances denominated in currencies other than the functional currency of the transacting entity. Most of these transactions carrying foreign exchange risk are in Germany, the United Kingdom, and China. Sales in currencies other than the U.S. dollar were approximately **26%** **25%** and 24% of our total sales, respectively, during the **six nine** months ended **March 31, 2024** **June 30, 2024** and 2023. These sales were made primarily by our foreign subsidiaries, which have cost structures that substantially align with the currency of sale.

In the normal course of our business, we have liquid assets denominated in non-functional currencies which include cash, short-term advances between our legal entities and accounts receivable which are subject to foreign currency exposure. Such balances were **\$74.1 million** **\$63.7 million** and **\$157.8 million**, respectively, at **March 31, 2024** **June 30, 2024** and September 30, 2023, and primarily relate to the Euro, British Pound, and the Chinese Yuan. We mitigate the impact of potential currency translation losses on these short-term intercompany advances by the timely settlement of each transaction, generally within 30 days. We also utilize forward contracts to mitigate our exposures to currency movement. We incurred foreign currency losses of **\$0.9 million** **\$1.7 million** and **\$0.8 million** **\$0.1 million** during the **six nine** months ended **March 31, 2024** **June 30, 2024** and 2023, respectively, which related to the currency fluctuation on these balances between the time the transaction occurred and the ultimate settlement of the transaction. A hypothetical 10% change in foreign exchange rates as of **March 31, 2024** **June 30, 2024** would result in an approximate change of **\$0.1 million** **\$0.2 million** in our net loss during the **six nine** months ended **March 31, 2024**, **June 30, 2024**.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. As of **March 31, 2024** **June 30, 2024**, pursuant to Rule 13a-15 under the Exchange Act, we performed an evaluation of the effectiveness of our disclosure controls and procedures. Based on this evaluation, management, including our Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures **are** **were** operating and effective as of **March 31, 2024** **June 30, 2024**.

Change in Internal Controls. There were no changes in our internal control over financial reporting that occurred during the quarter ended **March 31, 2024** **June 30, 2024** that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II. OTHER INFORMATION

Item 1. Legal Proceedings

We are subject to various legal proceedings, both asserted and unasserted, that arise in the ordinary course of business. We cannot predict the ultimate outcome of such legal proceedings or in certain instances provide reasonable ranges of potential losses. However, as of the date of this Quarterly Report on Form 10-Q, we believe that none of these claims will have a material adverse effect on our consolidated financial condition or results of operations. In the event of unexpected subsequent developments and given the inherent unpredictability of these legal proceedings, there can be no assurance that our assessment of any claim will reflect the ultimate outcome and an adverse outcome in certain matters could, from time to time, have a material adverse effect on our consolidated financial condition or results of operations in particular quarterly or annual periods.

Item 1A. Risk Factors

You should carefully review and consider the information regarding certain factors that could materially affect our business, consolidated financial condition or results of operations set forth under the section titled "Risk Factors" in Part I, Item 1A of the 2023 Annual Report on Form **10-K**, **10-K** and in Part II, Item 1A of our **Quarterly Report on Form 10-Q for the quarter ended March 31, 2024**. There have been no material changes from the risk factors disclosed in the 2023 Annual Report on Form 10-K **other than** **or** the **additions** **referred to the risk factor set forth below**, **Quarterly Report on Form 10-Q**. We may disclose changes to risk factors or additional factors from time to time in our future filings with the SEC.

Changes in key personnel could impair our ability to execute our business strategy.

The continuing service of our executive officers and essential engineering, scientific and management personnel, together with our ability to attract and retain such personnel, is an important factor in our continuing ability to execute our strategy. On May 8, 2024, Dr. Stephen Schwartz, our President and Chief Executive Officer informed us of his intention to retire from these positions after more than 14 years of service. Dr. Schwartz will continue to serve as our President and Chief Executive Officer until such time a new successor is appointed, after which we intend to retain Dr. Schwartz as an advisor, ensuring a smooth transition. There is

substantial competition to attract such employees and the loss of any such key employees, including Dr. Schwartz during this transition period, could have a material adverse effect on our business and operating results and the announcement of Dr. Schwartz' retirement may increase stockholder activism focused on our company. The same could be true if we were to experience a high turnover rate among engineering and scientific personnel and we were unable to replace them. Our ability to attract and retain employees may be negatively impacted by employees' reactions to our policies related working remotely, particularly in the United States. Any failure to attract, recruit, train, retain, motivate and integrate qualified personnel, in particular a new successor Chief Executive Officer, could materially harm our strategic plan, operating results and growth prospects.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following provides information about repurchases of our common stock during the three months ended **March 31, 2024** **June 30, 2024**:

| | | Average Price | | | |
|-----------------------|--------------------------|-----------------|---------------------|-------------|---------|
| | | Paid Per | | | |
| | | Share- | Total Number of | Approximate | |
| | | excluding | Shares Purchased | | |
| | | fees, | As Part of Publicly | | |
| Total Number | commissions, | Announced Plans | That May Yet | | |
| of Shares | and | or Programs | Be Purchased | | |
| Purchased | excise tax | | (in millions) | | |
| Period of Repurchase | Repurchase authorization | (#) (1) | (\$ (1) | (#) (1) | (\$ (1) |
| January 1 - 31, 2024 | Open market repurchase | - | - | 19,713,871 | \$ 549 |
| February 1 - 29, 2024 | Open market repurchase | 470,257 | \$ 64.58 | 20,184,128 | \$ 518 |
| March 1 - 31, 2024 | Open market repurchase | 707,167 | \$ 61.50 | 20,891,295 | \$ 475 |
| Total | | 1,177,424 | \$ 62.73 | | |

| | | Total Number of Shares Purchased As Part of Publicly Announced Plans or Programs (in millions) | | | |
|-------------------------|-----------------------------|---|---|--|---|
| | | Approximate Dollar Value of Shares That May Yet Be Purchased (in millions) | | | |
| Period of Repurchase | Repurchase authorization | Total Number of Shares Purchased (#) (1) | Average Price Paid Per Share- excluding fees, commissions, and excise tax (\$ (1) | As Part of Publicly Announced Plans or Programs (#) (1) | Approximate Dollar Value of Shares That May Yet Be Purchased (in millions) (\$ (1) |
| April 1 - 30, 2024 | Open market repurchase | 1,275,309 | \$ 54.91 | 22,166,604 | \$ 405 |
| May 1 - 31, 2024 | Open market repurchase | 1,594,243 | \$ 52.00 | 23,760,847 | \$ 322 |
| June 1 - 30, 2024 | Open market repurchase | 1,356,273 | \$ 53.78 | 25,117,120 | \$ 249 |
| Total | | 4,225,825 | \$ 53.45 | | |

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- (1) (1) See “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – Share Repurchase Program” in Part I, Item 2 of this Quarterly Report on Form 10-Q for additional information regarding repurchases of our common stock.

Item 5. Other Information

Rule 10b5-110b5-1 Trading Arrangements

During the three months ended March 31, 2024 June 30, 2024, thenofollowing directors and officers (as defined in Rule 16a-1(f) of the Exchange Act) director nor officer of the Company took the following actions regarding tradingarrangements with respect to our securities:

On March 8, 2024, Stephen S. Schwartz, our President and CEO, adopted, modified or terminated a Rule 10b5-110b5-1 trading arrangement (as or non-Rule 10b5-1 trading arrangement, as each term is defined in Item 408(a)408 of Regulation S-K) for the period commencing ninety-one days from such date and ending on June 6, 2025 for the sale of up to 89,344 shares of common stock of the Company, S-K.

Item 6. Exhibits

The following exhibits are included herein:

| Exhibit No. | Description |
|-------------|--|
| 10.01* | Separation Agreement dated January 2, 2024 between the Company and David C. Gray (incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q filed on February 8, 2024). |
| 10.02* | Transition Agreement, dated May 8, 2024, between Azenta, Inc. and Stephen S. Schwartz (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on May 9, 2024). |
| 31.01 | Certification of the Company's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.02 | Certification of the Company's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32 | Certification of the Company's Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

- 101 The following material from the Company's Quarterly Report on Form 10-Q, for the quarter ended **March 31, 2024** **June 30, 2024**, formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) the unaudited Condensed Consolidated Balance Sheets; (ii) the unaudited Condensed Consolidated Statements of Operations; (iii) the unaudited Condensed Consolidated Statements of Comprehensive Income (Loss); (iv) the unaudited Condensed Consolidated Statements of Cash Flows; (v) the unaudited Condensed Consolidated Statements of Changes in Stockholders' Equity; and (vi) the Notes to the unaudited Condensed Consolidated Financial Statements. The instance document does not appear in the Interactive Data File because XBRL tags are embedded in the iXBRL document.
- 104 Cover Page Interactive Data File (formatted as iXBRL and contained in Exhibit 101).

*Management contract, compensatory plan or agreement.

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SIGNATURES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AZENTA, INC.

Date: **May 9, 2024** **August 6, 2024**

/s/ Herman Cueto

Herman Cueto

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

Date: **May 9, 2024** **August 6, 2024**

/s/ Violetta A. Hughes

Violetta A. Hughes

Vice President and Chief Accounting Officer

(Principal Accounting Officer)

*(Principal
Accounting
Officer)*

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CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Stephen S. Schwartz, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Azena, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ /S/ STEPHENStephen S.

S SchwartzCHWARTZ

Stephen S. Schwartz

Chief Executive Officer

Date: May 9, 2024August 6, 2024

Exhibit31.02

**CERTIFICATION PURSUANT TO SECTION302 OF THE
SARBANES-OXLEY ACT OF 2002**

I, Herman Cueto, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Azenta, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

- c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ HERMAN CUETO S/ HERMAN
CUETO

Herman Cueto

Executive Vice President and
Chief Financial Officer

Date: May 9, 2024 August 6,
2024

Exhibit32

CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of
2002 (Subsections (a) and (b) of Section 1350,
Chapter 63 of Title 18, United States Code)

Pursuant to Section 906 of the Sarbanes-Oxley
Act of 2002 (subsections (a) and (b) of Section 1350,
Chapter 63 of Title 18, United States Code), each of
the undersigned officer officers of Azenta, Inc., a

Delaware corporation (the “Company”), does hereby certify, to the best of such officer’s knowledge and belief, that:

(1) The Quarterly Report on Form 10-Q for the quarter ended March 31, 2024June 30, 2024 (this “Form 10-Q”) of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in this Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 9, /s/ STEPHEN Stephen S.
2024August 6, S SchwartzCHWARTZ
2024

Stephen S. Schwartz

Director
and Chief
Executive
Officer

(Principal Executive
Officer)

Dated: May 9,
2024August 6, /s/ HERMAN CUETO S/
2024 HERMAN CUETO

Herman Cueto

Executive Vice
President and
Chief Financial Officer

(Principal Financial
Officer)

A signed original of this written statement required by Section 906 has been provided to Azenta, Inc. and will be retained by Azenta, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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