

REFINITIV

## DELTA REPORT

### 10-Q

AZTA - AZENTA, INC.

10-Q - JUNE 30, 2024 COMPARED TO 10-Q - MARCH 31, 2024

The following comparison report has been automatically generated

**TOTAL DELTAS** 1864

■ CHANGES	294
■ DELETIONS	772
■ ADDITIONS	798

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

- Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the  
quarterly  
period  
ended:  
**March 31,**  
**2024 June**  
**30, 2024**

OR

- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-25434

**AZENTA, INC.**

(Exact name of registrant as specified in its charter)

Delaware

04-3040660

Delaware (State or other jurisdiction of

04-3040660 (I.R.S. Employer

(State incorporation or other jurisdiction of organization)

(I.R.S. Employer Identification No.)

incorporation or organization)

Identification No.)

200 Summit Drive, 6<sup>th</sup> Floor

Burlington, Massachusetts

(Address of principal executive offices)

01803

(Zip Code)

Registrant's telephone number, including area code: (978) 262-2626

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Trading Symbol(s)

Name of each exchange on which registered

Common Stock, \$0.01 par value

AZTA

The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date, May 6, 2024 date, August 1, 2024: common stock, \$0.01 par value, and 53,918,934 48,915,621 shares outstanding. outstanding.

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### AZENTA, INC.

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#### INFORMATION RELATED TO FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains statements that are, or may be considered to be, forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995, as amended, Section-27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section-21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements that are not historical facts, including statements about our beliefs or expectations, are forward-looking statements. These statements may be identified by such forward-looking terminology as "expect," "estimate," "intend," "believe," "anticipate," "may," "will," "should," "could," "continue," "likely" or similar statements or variations of such terms. Forward-looking statements include, but are not limited to, statements that relate to our future revenue, margins, costs, operating expenses, tax expenses, capital expenditures, earnings, profitability, product development, demand, acceptance and market share, competitiveness, market opportunities and performance, levels of research and development, the success of our marketing, sales and service efforts, outsourced activities, anticipated manufacturing, customer and technical requirements, the ongoing viability of the solutions that we offer and our customers' success, our management's plans and objectives for our current and future operations and business focus, our share repurchase authorization, litigation, our ability to retain, hire and integrate skilled personnel, our ability to identify and address increased cybersecurity risks, including as a result of employees continuing to work remotely, the anticipated growth prospects of our business, the expected benefits and other statements relating to our divestitures and acquisitions, the adequacy, effectiveness and success of **cost saving plans and** our business transformation initiatives, our ability to continue to identify acquisition targets and successfully acquire and integrate desirable products and services and realize expected revenues and revenue synergies, our adoption of newly issued accounting guidance, the levels of customer spending, our dependence on key suppliers or vendors to obtain services for our business on acceptable terms, including the impact of supply chain disruptions, general economic conditions, the impact of inflation, and the sufficiency of financial resources to support future operations. Such statements are based on current expectations and involve risks, uncertainties, and other factors which may cause the actual results, our performance or our achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include the risk factors which are set forth in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended September 30, 2023 (the "2023 Annual Report on Form 10-K") filed with the Securities and Exchange Commission ("SEC") on November 21, 2023, as updated and/or supplemented in subsequent filings with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q and are based on information and reasonably known to us at such time. We do not undertake any obligation to release revisions to these forward-looking statements, to reflect events or circumstances that occur after the date of this Quarterly Report on Form 10-Q or to reflect the occurrence or effect of anticipated or unanticipated events. Precautionary statements made herein should be read as being applicable to all related forward-looking statements wherever they appear in this Quarterly Report on Form 10-Q. Any additional precautionary statements made in our 2023 Annual Report on Form 10-K should be read as being applicable to all related forward-looking statements whenever they appear in this Quarterly Report on Form 10-Q.

Unless the context indicates otherwise, references in this Quarterly Report on Form 10-Q to "we", "us", "our", "the Company", and other similar references refer to Azenta, Inc. and its consolidated subsidiaries.

#### TRADEMARKS, TRADE NAMES AND SERVICE MARKS

This Quarterly Report on Form 10-Q includes our trademarks, trade names and service marks, which are our property and are protected under applicable intellectual property laws. Solely for convenience, trademarks, trade names and service marks may appear in this Quarterly Report on Form 10-Q without the ®, ™ and SM symbols, but such references are not intended to indicate, in any way, that we or the applicable owner forgo or will not assert, to the fullest extent permitted under applicable law, our rights or

the rights of any applicable licensors to these trademarks, trade names and service marks. We do not intend our use or display of other parties' trademarks, trade names or service marks to imply, and such use or display should not be construed to imply a relationship with, or endorsement or sponsorship of us by, these other parties.

#### INDUSTRY AND OTHER DATA

Unless otherwise indicated, information contained in this Quarterly Report on Form 10-Q concerning our industry and the markets in which we operate, including our general expectations, market position and market opportunity, is based on management's estimates and research, as well as industry and general publications and research, surveys and studies conducted by third parties. We believe the information from these third-party publications, research, surveys and

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studies included in this Quarterly Report on Form 10-Q is reliable. Management's estimates are derived from publicly available information, their knowledge of our industry and their assumptions based on such information and knowledge, which we believe to be reasonable. This data involves a number of assumptions and limitations which are necessarily subject to a high degree of uncertainty and risk due to a variety of factors, including those described in the 2023 Annual Report on Form 10-K and those described in this Quarterly Report on Form 10-Q under "Information Related to Forward-Looking Statements" above and Part II, Item 1A "Risk Factors" **below**, **below, as updated and/or supplemented in subsequent filings with SEC**. These and other factors could cause our future performance to differ materially from our assumptions and estimates.

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#### PART I. FINANCIAL INFORMATION

##### *Item 1. Financial Statements*

**AZENTA, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(unaudited)  
(In thousands, except share and per share data)

	March 31, 2024	September 30, 2023
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 353,491	\$ 678,910
Short-term marketable securities	468,220	338,873
Accounts receivable, net of allowance for expected credit losses (\$6,844 and \$8,057, respectively)	154,668	156,535
Inventories	122,351	128,198
Derivative asset	350	13,036

Short-term restricted cash	3,089	4,650
Prepaid expenses and other current assets	87,897	98,754
<b>Total current assets</b>	<b>1,190,066</b>	<b>1,418,956</b>
Property, plant and equipment, net	200,905	205,744
Long-term marketable securities	143,018	111,338
Long-term deferred tax assets	925	571
Operating lease right-of-use assets	69,662	66,580
Goodwill	681,140	784,339
Intangible assets, net	267,626	294,301
Other assets	10,155	3,891
<b>Total assets</b>	<b>\$ 2,563,497</b>	<b>\$ 2,885,720</b>
<b>Liabilities and stockholders' equity</b>		
<b>Current liabilities</b>		
Accounts payable	\$ 37,319	\$ 35,796
Deferred revenue	38,323	34,614
Accrued warranty and retrofit costs	9,745	10,223
Accrued compensation and benefits	27,985	33,811
Accrued customer deposits	21,772	17,707
Accrued income taxes payable	10,706	7,378
Short-term operating lease liability	10,802	9,499
Accrued expenses and other current liabilities	46,347	61,800
<b>Total current liabilities</b>	<b>202,999</b>	<b>210,928</b>
Long-term tax reserves	377	380
Long-term deferred tax liabilities	62,267	67,301
Long-term operating lease liabilities	63,374	60,436
Other long-term liabilities	11,609	12,175
<b>Total liabilities</b>	<b>340,626</b>	<b>351,220</b>
<b>Stockholders' equity</b>		
Preferred stock, \$0.01 par value - 1,000,000 shares authorized, no shares issued or outstanding	—	—
Common stock, \$0.01 par value - 125,000,000 shares authorized, 68,464,925 shares issued and 54,614,041 shares outstanding at March 31, 2024, 71,294,247 shares issued and 57,832,378 shares outstanding at September 30, 2023	681	713
Additional paid-in capital	999,333	1,156,160
Accumulated other comprehensive loss	(41,728)	(62,426)
Treasury stock, at cost - 13,850,884 shares at March 31, 2024 and 13,461,869 shares at September 30, 2023	(223,820)	(200,956)
Retained earnings	1,488,405	1,641,009
<b>Total stockholders' equity</b>	<b>2,222,871</b>	<b>2,534,500</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 2,563,497</b>	<b>\$ 2,885,720</b>

	September	
	June 30,	30,
	2024	2023
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 336,543	\$ 678,910
Short-term marketable securities	259,296	338,873
Accounts receivable, net of allowance for expected credit losses (\$6,507 and \$8,057, respectively)	167,613	156,535
Inventories	115,270	128,198

<b>Derivative asset</b>	<b>834</b>	<b>13,036</b>
Prepaid expenses and other current assets	88,102	103,404
<b>Total current assets</b>	<b>967,658</b>	<b>1,418,956</b>
Property, plant and equipment, net	196,124	205,744
Long-term marketable securities	148,086	111,338
Long-term deferred tax assets	1,231	571
Goodwill	679,691	784,339
Intangible assets, net	253,475	294,301
Other assets	77,030	70,471
<b>Total assets</b>	<b>\$ 2,323,295</b>	<b>\$ 2,885,720</b>
<b>Liabilities and stockholders' equity</b>		
<b>Current liabilities</b>		
Accounts payable	\$ 39,115	\$ 35,796
Deferred revenue	33,268	34,614
Accrued warranty and retrofit costs	9,351	10,223
Accrued compensation and benefits	31,229	33,911
Accrued customer deposits	20,954	17,707
Accrued income taxes payable	11,705	7,378
Short-term operating lease liability	10,739	9,499
Accrued expenses and other current liabilities	46,213	61,800
<b>Total current liabilities</b>	<b>202,574</b>	<b>210,928</b>
Long-term deferred tax liabilities	58,080	67,301
Long-term operating lease liabilities	60,654	60,436
Other long-term liabilities	11,589	12,555
<b>Total liabilities</b>	<b>332,897</b>	<b>351,220</b>
<b>Stockholders' equity</b>		
Preferred stock, \$0.01 par value - 1,000,000 shares authorized, no shares issued or outstanding	—	—
Common stock, \$0.01 par value - 125,000,000 shares authorized, 63,941,421 shares issued and 50,395,071 shares outstanding at June 30, 2024, 71,294,247 shares issued and 57,832,378 shares outstanding at September 30, 2023	639	713
Additional paid-in capital	758,269	1,156,160
Accumulated other comprehensive loss	(44,895 )	(62,426 )
Treasury stock, at cost - 13,546,350 shares at June 30, 2024 and 13,461,869 shares at September 30, 2023	(205,438 )	(200,956 )
Retained earnings	1,481,823	1,641,009
<b>Total stockholders' equity</b>	<b>1,990,398</b>	<b>2,534,500</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 2,323,295</b>	<b>\$ 2,885,720</b>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**AZENTA, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(unaudited)**  
**(In thousands, except per share data)**

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2024	2023	2024	2023
<b>Revenue</b>				
Products	\$ 59,017	\$ 51,917	\$ 112,410	\$ 137,715
Services	100,117	96,484	201,041	189,052
<b>Total revenue</b>	<b>159,134</b>	<b>148,401</b>	<b>313,451</b>	<b>326,767</b>
<b>Cost of revenue</b>				
Products	41,658	40,009	78,496	94,108
Services	54,091	55,156	110,058	105,558
<b>Total cost of revenue</b>	<b>95,749</b>	<b>95,165</b>	<b>188,554</b>	<b>199,666</b>
<b>Gross profit</b>	<b>63,385</b>	<b>53,236</b>	<b>124,897</b>	<b>127,101</b>
<b>Operating expenses</b>				
Research and development	8,707	8,520	17,200	16,056
Selling, general and administrative	78,314	73,339	156,890	165,891
Impairment of goodwill and intangible assets	115,975	—	115,975	—
Contingent consideration - fair value adjustments	—	(17,145)	—	(17,145)
Restructuring charges	7,344	1,499	8,464	2,961
<b>Total operating expenses</b>	<b>210,340</b>	<b>66,213</b>	<b>298,529</b>	<b>167,763</b>
<b>Operating loss</b>	<b>(146,955)</b>	<b>(12,977)</b>	<b>(173,632)</b>	<b>(40,662)</b>
<b>Other income</b>				
Interest income, net	9,565	10,394	19,646	21,059
Other income (expense), net	250	(2,668)	932	(1,523)
<b>Loss before income taxes</b>	<b>(137,140)</b>	<b>(5,251)</b>	<b>(153,054)</b>	<b>(21,126)</b>
<b>Income tax benefit</b>	<b>(260)</b>	<b>(3,260)</b>	<b>(450)</b>	<b>(7,900)</b>
<b>Loss from continuing operations</b>	<b>(136,880)</b>	<b>(1,991)</b>	<b>(152,604)</b>	<b>(13,226)</b>
<b>Loss from discontinued operations, net of tax</b>		<b>(2,936)</b>	—	<b>(2,936)</b>
<b>Net loss</b>	<b>\$ (136,880)</b>	<b>\$ (4,927)</b>	<b>\$ (152,604)</b>	<b>\$ (16,162)</b>
<b>Basic net loss per share:</b>				
Loss from continuing operations	\$ (2.47)	\$ (0.03)	\$ (2.72)	\$ (0.19)
Loss from discontinued operations, net of tax	—	(0.04)	—	(0.04)
<b>Basic net loss per share</b>	<b>\$ (2.47)</b>	<b>\$ (0.07)</b>	<b>\$ (2.72)</b>	<b>\$ (0.23)</b>
<b>Diluted net loss per share:</b>				
Loss from continuing operations	\$ (2.47)	\$ (0.03)	\$ (2.72)	\$ (0.19)
Loss from discontinued operations, net of tax	—	(0.04)	—	(0.04)
<b>Diluted net loss per share</b>	<b>\$ (2.47)</b>	<b>\$ (0.07)</b>	<b>\$ (2.72)</b>	<b>\$ (0.23)</b>
<b>Weighted average shares used in computing net loss per share:</b>				
Basic	55,440	69,111	56,078	70,858
Diluted	55,440	69,111	56,078	70,858

	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
<b>Revenue</b>				

Products	\$ 68,763	\$ 67,296	\$ 181,173	\$ 205,011
Services	104,046	98,652	305,087	287,704
Total revenue	172,809	165,948	486,260	492,715
<b>Cost of revenue</b>				
Products	47,555	42,747	126,051	136,855
Services	56,198	55,196	166,256	160,754
Total cost of revenue	103,753	97,943	292,307	297,609
<b>Gross profit</b>	<b>69,056</b>	<b>68,005</b>	<b>193,953</b>	<b>195,106</b>
<b>Operating expenses</b>				
Research and development	7,913	8,968	25,113	25,024
Selling, general and administrative	73,833	75,465	230,723	241,356
Impairment of goodwill and intangible assets	—	—	115,975	—
Contingent consideration - fair value adjustments	—	(1,404 )	—	(18,549 )
Restructuring charges	2,064	812	10,528	3,773
Total operating expenses	83,810	83,841	382,339	251,604
Operating loss	(14,754 )	(15,836 )	(188,386 )	(56,498 )
<b>Other income</b>				
Interest income, net	8,004	11,347	27,650	32,406
Other income (expense), net	(282 )	819	650	(704 )
Loss before income taxes	(7,032 )	(3,670 )	(160,086 )	(24,796 )
Income tax benefit	(450 )	(1,207 )	(900 )	(9,107 )
Loss from continuing operations	(6,582 )	(2,463 )	(159,186 )	(15,689 )
Income (loss) from discontinued operations, net of tax	—	993	—	(1,943 )
Net loss	\$ (6,582 )	\$ (1,470 )	\$ (159,186 )	\$ (17,632 )
<b>Basic net loss per share:</b>				
Loss from continuing operations	\$ (0.12 )	\$ (0.04 )	\$ (2.90 )	\$ (0.23 )
Income (loss) from discontinued operations, net of tax	—	0.02	—	(0.03 )
Basic net loss per share	\$ (0.12 )	\$ (0.02 )	\$ (2.90 )	\$ (0.26 )
<b>Diluted net loss per share:</b>				
Loss from continuing operations	\$ (0.12 )	\$ (0.04 )	\$ (2.90 )	\$ (0.23 )
Income (loss) from discontinued operations, net of tax	—	0.02	—	(0.03 )
Diluted net loss per share	\$ (0.12 )	\$ (0.02 )	\$ (2.90 )	\$ (0.26 )
<b>Weighted average shares used in computing net loss per share:</b>				
Basic	52,963	63,432	54,914	68,494
Diluted	52,963	63,432	54,914	68,494

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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**AZENTA, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF**  
**COMPREHENSIVE INCOME (LOSS)**  
(unaudited)  
(In thousands)

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2024	2023	2024	2023
Net loss	<b>\$(136,880)</b>	<b>\$ (4,927)</b>	<b>\$(152,604)</b>	<b>\$ (16,162)</b>
Other comprehensive income (loss), net of tax				
Net investment hedge currency translation adjustment, net of tax effects of \$(1,739) and \$2,837 for the three and six months ended March 31, 2024, respectively, and \$(4,531) and \$(24,239) for the three and six months ended March 31, 2023, respectively	5,080	(13,133)	(8,288)	(70,260)
Foreign currency translation adjustments	(20,769)	33,850	25,725	111,264

Changes in unrealized gains on marketable securities, net of tax effects of \$(257) and \$607 for the three and six months ended March 31, 2024, respectively, and \$858 and \$1,395 for the three and six months ended March 31, 2023, respectively	752	2,487	3,276	4,042
Actuarial (loss) in pension plans, net of tax effects of \$(3) and \$(1) during the three and six months ended March 31, 2024, respectively, and \$0 during each of the three and six months ended March 31, 2023	(7)	—	(15)	—
Total other comprehensive income (loss), net of tax	(14,944)	23,204	20,698	45,046
Comprehensive income (loss)	<u><u><b>\$(151,824)</b></u></u>	<u><u><b>\$ 18,277</b></u></u>	<u><u><b>\$(131,906)</b></u></u>	<u><u><b>\$ 28,884</b></u></u>

	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Net loss	\$ (6,582 )	\$ (1,470 )	\$ (159,186 )	\$ (17,632 )
Other comprehensive income (loss), net of tax				

Net investment hedge currency translation adjustment, net of tax effects of \$(109) and \$2,728 for the three and nine months ended June 30, 2024, respectively, and \$(75) and \$(24,315) for the three and nine months ended June 30, 2023, respectively	317	(218 )	(7,971 )	(70,478 )
Foreign currency translation adjustments	(4,000 )	1,876	21,725	113,140
Changes in unrealized gains on marketable securities, net of tax effects of \$(179) and \$(1,300) for the three and nine months ended June 30, 2024, respectively, and \$23 and \$1,418 for the three and nine months ended June 30, 2023, respectively	523	67	3,799	4,109

Actuarial loss on pension plans, net of tax effects of \$3 and \$7 during the three and nine months ended June 30, 2024, respectively, and \$0 during each of the three and nine months ended June 30, 2023	(7 )	—	(22 )	—
Total other comprehensive income (loss), net of tax	(3,167 )	1,725	17,531	46,771
Comprehensive income (loss)	<u>\$ (9,749 )</u>	<u>\$ 255</u>	<u>\$ (141,655 )</u>	<u>\$ 29,139</u>

The accompanying notes are an integral part of these unaudited  
condensed consolidated financial statements.

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AZENTA, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF  
CASH FLOWS  
(unaudited)  
(In thousands)

	Six Months Ended March 31,	
	2024	2023
<b>Cash flows from operating activities</b>		
Net loss	\$ (152,604)	\$ (16,162)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	44,214	42,140
Impairment of goodwill and intangible assets	115,975	—
Non-cash write-offs of assets	6,966	—
Stock-based compensation	8,804	6,096
Contingent consideration adjustment	—	(17,145)
Amortization and accretion on marketable securities	(2,084)	(5,284)
Deferred income taxes	(9,456)	(20,843)
Purchase accounting impact on inventory	—	5,781
Loss on disposals of property, plant and equipment	260	31
Changes in operating assets and liabilities:		
Accounts receivable	2,922	23,925
Inventories	7,975	(11,504)

Accounts payable	936	(5,677)
Deferred revenue	3,379	3,625
Accrued warranty and retrofit costs	(714)	622
Accrued compensation and tax withholdings	(6,153)	(21,797)
Accrued restructuring costs	1,454	820
Other assets and liabilities	12,913	(23,798)
Net cash provided by (used in) operating activities	34,787	(39,170)
<b>Cash flows from investing activities</b>		
Purchases of property, plant and equipment	(18,746)	(21,705)
Purchases of marketable securities	(345,447)	(233,584)
Sales and maturities of marketable securities	190,504	728,171
Net investment hedge settlement	1,476	29,313
Acquisitions, net of cash acquired	—	(387,665)
Net cash provided by (used in) investing activities	(172,213)	114,530
<b>Cash flows from financing activities</b>		
Payments of finance leases	(386)	(230)
Withholding tax payments on net share settlements on equity awards	—	(4,906)
Share repurchases	(186,834)	(500,000)
Net cash used in financing activities	(187,220)	(505,136)
Effects of exchange rate changes on cash and cash equivalents	4,721	60,355
Net decrease in cash, cash equivalents and restricted cash	(319,925)	(369,421)
Cash, cash equivalents and restricted cash, beginning of period	684,045	1,041,296
Cash, cash equivalents and restricted cash, end of period	<b>\$ 364,120</b>	<b>\$ 671,875</b>
<b>Supplemental disclosures:</b>		
Cash paid for income taxes, net	5,008	35,286
<b>Reconciliation of cash, cash equivalents and restricted cash to the condensed consolidated balance sheets</b>		
	March 31,	September 30,
	2024	2023
Cash and cash equivalents of continuing operations	<b>\$ 353,491</b>	<b>\$ 678,910</b>
Short-term restricted cash	3,089	4,650
Long-term restricted cash included in other assets	7,540	485
<b>Total cash, cash equivalents and restricted cash shown in the condensed consolidated statements of cash flows</b>	<b>\$ 364,120</b>	<b>\$ 684,045</b>
	<b>Nine Months Ended</b>	
	June 30,	
	<hr/> 2024      2023 <hr/>	
<b>Cash flows from operating activities</b>		
Net loss	\$ (159,186)	\$ (17,632)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	66,899	63,443
Impairment of goodwill and intangible assets	115,975	—
Non-cash write-offs of assets	10,745	—

Stock-based compensation	12,622	10,091
Contingent consideration adjustment	—	(18,549 )
Amortization and accretion on marketable securities	(4,706 )	(6,942 )
Deferred income taxes	(12,478 )	(25,149 )
Purchase accounting impact on inventory	—	8,737
Loss on disposals of property, plant and equipment	297	37
Changes in operating assets and liabilities:		
Accounts receivable	(10,923 )	29,028
Inventories	11,433	(4,104 )
Accounts payable	2,831	(13,193 )
Deferred revenue	(1,635 )	2,496
Accrued warranty and retrofit costs	(1,080 )	1,412
Accrued compensation and tax withholdings	(2,825 )	(15,830 )
Accrued restructuring costs	1,125	311
Other assets and liabilities	7,484	(36,578 )
Net cash provided by (used in) operating activities	36,578	(22,422 )
Cash flows from investing activities		
Purchases of property, plant and equipment	(25,339 )	(29,218 )
Purchases of marketable securities	(378,275 )	(236,194 )

Sales and maturities of marketable securities	431,544	951,504
Net investment hedge settlement	1,476	29,313
Acquisitions, net of cash acquired	—	(386,508)
Net cash provided by investing activities	29,406	328,897
<b>Cash flows from financing activities</b>		
Payments of finance leases	(584)	(181)
Withholding tax payments on net share settlements on equity awards	—	(4,924)
Proceeds from Employee Stock Purchase Plan	1,678	—
Share repurchases	(412,755)	(672,116)
Net cash used in financing activities	(411,661)	(677,221)
Effects of exchange rate changes on cash and cash equivalents	8,495	65,610
Net decrease in cash, cash equivalents and restricted cash	(337,182)	(305,136)
Cash, cash equivalents and restricted cash, beginning of period	684,045	1,041,296
Cash, cash equivalents and restricted cash, end of period	\$ 346,863	\$ 736,160
<b>Supplemental disclosures:</b>		
Cash paid for income taxes, net	6,710	41,064
Purchases of property, plant and equipment included in accounts payable and accrued expenses	2,203	2,437

Reconciliation of cash, cash equivalents and restricted cash to the condensed consolidated balance sheets		September	
		June 30, 2024	30, 2023
Cash and cash equivalents of continuing operations	\$ 336,543	\$ 678,910	
Short-term restricted cash included in prepaid expenses and other current assets	2,771	4,650	
Long-term restricted cash included in other assets	7,549	485	
Total cash, cash equivalents and restricted cash shown in the condensed consolidated statements of cash flows	\$ 346,863	\$ 684,045	

The accompanying notes are an integral part of  
these unaudited condensed consolidated financial  
statements.

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AZENTA, INC.  
CONDENSED CONSOLIDATED  
STATEMENTS OF CHANGES IN  
STOCKHOLDERS' EQUITY  
(unaudited)

(In thousands, except share data)

	Common		Accumulated			Total	
	Common Stock	Stock at	Additional	Other			
		Par	Paid-In	Comprehensive			
		Shares	Capital	Loss	Retained Earnings	Treasury Stock	
Balance December 31, 2023	69,180,281	\$ 692	\$ 1,045,427	\$ (26,784)	\$ 1,625,285	\$ (200,956)	\$ 2,443,664

Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes	73,053	1	(1)	—	—	—	—
Open market repurchases	(1,177,424)	(12)	—	—	—	(74,559)	(74,571)
Retirement of treasury shares	—	—	(51,695)	—	—	51,695	—
Stock-based compensation	—	—	5,602	—	—	—	5,602
Net loss	—	—	—	—	(136,880)	—	(136,880)
Net investment hedge currency translation adjustment, net of tax	—	—	—	5,080	—	—	5,080
Foreign currency translation adjustments	—	—	—	(20,769)	—	—	(20,769)
Changes in unrealized gains on marketable securities, net of tax	—	—	—	752	—	—	752
Actuarial loss on pension plans, net of tax	—	—	—	(7)	—	—	(7)
<b>Balance March 31, 2024</b>	<b>68,075,910</b>	<b>\$ 681</b>	<b>\$ 999,333</b>	<b>\$ (41,728)</b>	<b>\$ 1,488,405</b>	<b>\$ (223,820)</b>	<b>\$ 2,222,871</b>
<b>Balance December 31, 2022</b>	<b>82,515,917</b>	<b>\$ 824</b>	<b>\$ 1,489,554</b>	<b>\$ (62,074)</b>	<b>\$ 1,644,041</b>	<b>\$ (200,956)</b>	<b>\$ 2,871,389</b>
Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes	86,785	—	1,573	—	—	—	1,573

<b>Retirement of</b>							
treasury							
shares	—	2	—	—	—	—	2
Stock-based							
compensation	—	—	3,991	—	—	—	3,991
Net loss	—	—	—	—	(4,927)	—	(4,927)
Net							
investment							
hedge							
currency							
translation							
adjustment,							
net of tax	—	—	—	(13,133)	—	—	(13,133)
Foreign							
currency							
translation							
adjustments	—	—	—	33,850	—	—	33,850
Changes in							
unrealized							
gains on							
marketable							
securities, net							
of tax	—	—	—	2,487	—	—	2,487
Other	—	—	—	—	(5)	—	(5)
<b>Balance</b>							
March							
31, 2023	82,602,702	\$ 826	\$ 1,495,118	\$ (38,870)	\$ 1,639,109	\$ (200,956)	\$ 2,895,227
<b>Balance</b>							
September							
30, 2023	71,294,247	\$ 713	\$ 1,156,160	\$ (62,426)	\$ 1,641,009	\$ (200,956)	\$ 2,534,500
Shares issued							
under							
restricted							
stock and							
purchase							
plans, net of							
shares							
withheld for							
employee							
taxes	217,947	3	(3)	—	—	—	—
Open market							
repurchases	(3,436,284)	(12)	—	—	—	(188,515)	(188,527)
Retirement of							
treasury							
shares	—	(23)	(165,628)	—	—	165,651	—
Stock-based							
compensation	—	—	8,804	—	—	—	8,804
Net loss	—	—	—	—	(152,604)	—	(152,604)

Net							
investment							
hedge							
currency							
translation							
adjustment,							
net of tax	—	—	—	(8,288)	—	—	(8,288)
Foreign							
currency							
translation							
adjustments	—	—	—	25,725	—	—	25,725
Changes in							
unrealized							
gains on							
marketable							
securities, net							
of tax	—	—	—	3,276	—	—	3,276
Other	—	—	—	(15)	—	—	(15)
Balance							
March							
31, 2024	68,075,910 \$	681 \$	999,333 \$	(41,728)\$1,488,405 \$(223,820)\$2,222,871			
Balance							
September							
30, 2022	88,482,125 \$	885 \$	1,992,017 \$	(83,916)\$1,655,356 \$(200,956)\$3,363,386			
Shares issued							
under							
restricted							
stock and							
purchase							
plans, net of							
shares							
withheld for							
employee							
taxes	210,711	—	1,573	—	—	(4,629)	(3,056)
Accelerated							
share							
repurchase	(6,090,134)	—	—	—	—	(500,000)	(500,000)
Retirement of							
treasury							
shares	—	(59)	(504,568)	—	—	504,629	2
Stock-based							
compensation	—	—	6,096	—	—	—	6,096
Net loss	—	—	—	—	(16,162)	—	(16,162)
Net							
investment							
hedge							
currency							
translation							
adjustment,							
net of tax	—	—	—	(70,260)	—	—	(70,260)
Foreign							
currency							
translation							
adjustments	—	—	—	111,264	—	—	111,264

Changes in						
unrealized						
gains on						
marketable						
securities, net						
of tax	—	—	—	4,042	—	—
Other	—	—	—	—	(85)	—
Balance						
March						
31, 2023	82,602,702	\$ 826	\$ 1,495,118	\$ (38,870)	\$ 1,639,109	\$ (200,956)
						\$ 2,895,227

	Common		Accumulated			
	Common	Stock at	Additional	Other		
		Stock		Paid-In	Comprehensive	Retained
	Shares	Value	Capital	Income (Loss)	Earnings	Stock
Balance						
March 31, 2024	68,075,910	\$ 681	\$ 999,333	\$ (41,728)	\$ 1,488,405	\$ (223,820)
Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes	6,855	—	1,678	—	—	—
Open market repurchases	(4,225,825)	(42)	—	—	—	(228,178)
Retirement of treasury shares	—	—	(246,560)	—	—	246,560
Stock-based compensation	—	—	3,818	—	—	—
Net loss	—	—	—	—	(6,582)	—
Net investment hedge currency translation adjustment, net of tax	—	—	—	317	—	—
Foreign currency translation adjustments	—	—	—	(4,000)	—	—

Changes in unrealized gains on marketable securities, net of tax	—	—	—	523	—	—
Actuarial loss on pension plans, net of tax	—	—	—	(7)	—	—
Balance June 30, 2024	<u>63,856,940</u>	\$ <u>639</u>	\$ <u>758,269</u>	\$ <u>(44,895)</u>	\$ <u>1,481,823</u>	\$ <u>(205,438)</u>
Balance March 31, 2023	82,602,702	\$ 826	\$ 1,495,118	\$ (38,870)	\$ 1,639,109	\$ (200,956)
Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes	8,713	0	(18)	—	—	—
Accelerated share repurchase	(3,981,921)	—	—	—	—	(1,637)
Open market repurchases	(3,972,634)	—	—	—	—	(174,322)
Retirement of treasury shares	—	(80)	(175,880)	—	—	175,959
Stock-based compensation	—	—	3,995	—	—	—
Net loss	—	—	—	—	(1,470)	—
Net investment hedge currency translation adjustment, net of tax	—	—	—	(218)	—	—
Foreign currency translation adjustments	—	—	—	1,876	—	—
Changes in unrealized gains (losses) on marketable securities, net of tax	—	—	—	67	—	—

Balance June							
30, 2023	74,656,860	\$ 747	\$ 1,323,215	\$ (37,145 )	\$ 1,637,639	\$ (200,956 )	
		Common	Accumulated				
		Common	Stock at	Additional	Other		
		Stock	Par	Paid-In	Comprehensive	Retained	Treasury
		Shares	Value	Capital	Income (Loss)	Earnings	Stock
Balance September							
30, 2023	71,294,247	\$ 713	\$ 1,156,160	\$ (62,426 )	\$ 1,641,009	\$ (200,956 )	
Shares issued under restricted stock and purchase plans, net of shares withheld for employee taxes	224,802	3	1,675	—	—	—	—
Open market repurchases	(7,662,109 )	(54 )	—	—	—	—	(416,693 )
Retirement of treasury shares	—	(23 )	(412,188 )	—	—	—	412,211
Stock-based compensation	—	—	12,622	—	—	—	—
Net loss	—	—	—	—	—	(159,186 )	—
Net investment hedge currency translation adjustment, net of tax	—	—	—	—	(7,971 )	—	—
Foreign currency translation adjustments	—	—	—	—	21,725	—	—
Changes in unrealized gains on marketable securities, net of tax	—	—	—	—	3,799	—	—
Actuarial loss on pension plans, net of tax	—	—	—	—	(22 )	—	—
Balance June							
30, 2024	63,856,940	\$ 639	\$ 758,269	\$ (44,895 )	\$ 1,481,823	\$ (205,438 )	

<b>Balance</b>							
<b>September</b>							
<b>30, 2022</b>	<b>88,482,125</b>	<b>\$ 885</b>	<b>\$ 1,992,017</b>	<b>\$ (83,916 )</b>	<b>\$ 1,655,356</b>	<b>\$ (200,956 )</b>	
<b>Shares issued</b>							
<b>under</b>							
<b>restricted</b>							
<b>stock and</b>							
<b>purchase</b>							
<b>plans, net of</b>							
<b>shares</b>							
<b>withheld for</b>							
<b>employee</b>							
<b>taxes</b>	<b>219,424</b>	<b>2</b>	<b>(3,074 )</b>				
<b>Accelerated</b>							
<b>share</b>							
<b>repurchase</b>	<b>(10,072,055 )</b>	<b>—</b>	<b>—</b>				<b>(501,637 )</b>
<b>Open market</b>							
<b>repurchases</b>	<b>(3,972,634)</b>	<b>—</b>	<b>—</b>				<b>(174,322)</b>
<b>Retirement of</b>							
<b>treasury</b>							
<b>shares</b>	<b>—</b>	<b>(140 )</b>	<b>(675,819 )</b>				<b>675,959</b>
<b>Stock-based</b>							
<b>compensation</b>	<b>—</b>	<b>—</b>	<b>10,091</b>				<b>—</b>
<b>Net loss</b>	<b>—</b>	<b>—</b>	<b>—</b>			<b>(17,632)</b>	<b>—</b>
<b>Net</b>							
<b>investment</b>							
<b>hedge</b>							
<b>currency</b>							
<b>translation</b>							
<b>adjustment,</b>							
<b>net of tax</b>	<b>—</b>	<b>—</b>	<b>—</b>		<b>(70,478 )</b>	<b>—</b>	<b>—</b>
<b>Foreign</b>							
<b>currency</b>							
<b>translation</b>							
<b>adjustments</b>	<b>—</b>	<b>—</b>	<b>—</b>		<b>113,140</b>	<b>—</b>	<b>—</b>
<b>Changes in</b>							
<b>unrealized</b>							
<b>gains on</b>							
<b>marketable</b>							
<b>securities, net</b>							
<b>of tax</b>	<b>—</b>	<b>—</b>	<b>—</b>		<b>4,109</b>	<b>—</b>	<b>—</b>
<b>Other</b>	<b>—</b>	<b>—</b>	<b>—</b>		<b>(85 )</b>	<b>—</b>	<b>—</b>
<b>Balance June</b>							
<b>30, 2023</b>	<b>74,656,860</b>	<b>\$ 747</b>	<b>\$ 1,323,215</b>	<b>\$ (37,145 )</b>	<b>\$ 1,637,639</b>	<b>\$ (200,956 )</b>	

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL  
STATEMENTS  
(unaudited)

**1. Nature of Operations**

Azenta, Inc. ("Azenta", or the "Company") is a leading global provider of sample exploration and management solutions for the life sciences industry. The Company supports its customers from research and clinical development to commercialization with its sample management, automated storage, vaccine cold storage and transport, as well as genomic services expertise to help bring impactful therapies to market **faster, faster**.

*Organizational Structure*

Effective **October 1, 2023, October 1, 2023**, the Company realigned its organizational structure to three principal business segments: Sample Management Solutions ("SMS"), Multiomics, and B Medical Systems. The segment realignment had no impact on the Company's consolidated financial position, results of operations, or cash flows. All segment information included in this Form **10-Q** is reflective of this new structure and prior period information has been recast to conform to the Company's current period presentation. Refer to Note 15, *Segment and Geographic Information* below for further details on the nature of operations of these segments.

**2. Summary of Significant Accounting Policies**

*Principles of Consolidation and Basis of Presentation*

The accompanying Condensed Consolidated Financial Statements include the accounts of the Company and all entities where it has a controlling financial interest and have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). All intercompany balances and transactions have been eliminated in consolidation.

The accompanying year-end balance sheet was derived from audited financial statements but does not include all disclosures required by GAAP. The unaudited interim Condensed Consolidated Financial Statements have been prepared on the same basis as the audited financial statements and in the opinion of management, reflect all adjustments, which include only normal recurring adjustments, necessary for a fair statement of the Company's financial position, results of operations, and cash flows for the periods presented.

Certain information and disclosures normally included in the Company's annual consolidated financial statements have been condensed or omitted and, accordingly, the accompanying financial information should be read in conjunction with the audited consolidated financial statements and notes thereto contained in the Company's Annual Report on Form **10-K** for the fiscal year ended **September 30, 2023** filed with the U.S. Securities and Exchange Commission ("SEC") on **November 21, 2023** (the "2023 Annual Report on Form **10-K**").

*Use of Estimates*

The preparation of financial statements in accordance with GAAP requires management to make certain estimates and assumptions that affect amounts reported in the financial

statements and notes thereto. Although these estimates are based on the Company's knowledge of current events and actions it may undertake in the future, actual results may differ from these estimates. Estimates are associated with recording accounts receivable, inventories, goodwill, intangible assets other than goodwill, long-lived assets, derivative financial instruments, deferred income taxes, warranty obligations, revenue over time, stock-based compensation expense, and other accounts. The Company assesses the estimates on an ongoing basis and records changes in estimates in the period they occur and become known.

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*Foreign Currency Translation*

Certain transactions of the Company and its subsidiaries are denominated in currencies other than their functional currency. Foreign currency exchange gains (losses) generated from the settlement and remeasurement of these

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transactions are recognized in earnings and presented within "Other income" in the Condensed Consolidated Statements of Operations. Net foreign currency transaction and remeasurement losses were \$0.4 million \$0.8 million and \$0.9 million gains were \$0.1 million for the three months ended March 31, 2024 June 30, 2024 and 2023, respectively. Net foreign currency transaction and remeasurement losses were \$0.9 million \$1.7 million and \$0.8 million \$2.7 million during the sixnine months ended March 31, June 30, 2024 and 2023, respectively.

*Recently Issued Accounting Pronouncements*

In October 2023, the Financial Accounting Standard Board ("FASB") issued Accounting Standards Update ("ASU") 2023-06, 2023-06, Disclosure Improvements: Codification Amendments in Response to the SEC's Disclosure Update and Simplification Initiative. The ASU aligns the requirements in FASB's Accounting Standards Codification ("ASC") with SEC regulations. The effective date for each amendment is the date on which the SEC removal of the related disclosure requirement from Regulation S-X or Regulation S-K becomes effective, or if the SEC does not remove the requirement by June 30, 2027, June 30, 2027, the amendment will not become effective for any entity. Early adoption is prohibited. The Company does not expect the adoption of this

standard to have a material impact on its consolidated financial statements or disclosures.

In November 2023, the FASB issued ASU 2023-07, *Segment Reporting (Topic 280)*: *Improvements to Reportable Segment Disclosures*. The ASU requires the disclosure of incremental segment information on an annual and interim basis, primarily through enhanced disclosures about significant segment expenses. This update is effective for annual periods beginning after December 15, 2023, December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, December 15, 2024, and requires retrospective application to all prior periods presented in the financial statements. The Company is currently evaluating the standard to determine the impact of adoption to its disclosures; the Company does not expect that the standard will have an impact on the Company's consolidated financial statements and disclosures.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740)*: *Improvements to Income Tax Disclosures*. The ASU is intended to enhance the transparency and decision usefulness of income tax disclosures primarily through changes to the rate reconciliation and income taxes paid information. This update is effective for annual periods beginning after December 15, 2024, December 15, 2024, though early adoption is permitted. The Company is currently evaluating the standard to determine the impact of adoption to its disclosures; the Company does not expect that the standard will have an impact on the Company's consolidated financial statements and disclosures.

In March 2024, the FASB issued ASU 2024-02, *Codification Improvements- Amendments to Remove References to the Concepts Statements*. The ASU contains amendments to the ASC that remove references to various FASB Concepts Statements. This update is effective for annual periods beginning after December 15, 2024, December 15, 2024, though early adoption is permitted. The Company does not expect the adoption of this standard to have a material impact on its disclosures; the Company does not expect that the standard will have an impact on the Company's consolidated financial statements or disclosures.

In March 2024, the SEC issued final rules under SEC Release No. 33-11275, *The Enhancement and Standardization of Climate-Related Disclosures for Investors*. Effective fiscal year 2026, the Company is required to disclose climate-related risks that are reasonably likely to

have a material impact on the Company's business strategy, results of operations, or financial condition. Additionally, the Company will be required to disclose the effects of severe weather events and other natural conditions within the notes to the financial statements, subject to certain materiality thresholds. Effective fiscal year 2027, required disclosures will also include disclosure of material direct greenhouse gas emissions from operations owned or controlled (Scope 1) and material indirect greenhouse gas emissions from purchased energy consumed in owned or controlled operations (Scope 2). In April 2024, the SEC issued an order voluntarily staying the effectiveness of the new rules pending the completion of judicial review of certain legal challenges to their validity. The Company is currently evaluating the impact of these rules assuming adoption as well as monitoring the status of the related litigation and the SEC's stay.

In 2021, the Organization of Economic Cooperation and Development ("OECD") introduced its Pillar II Framework Model Rules ("Pillar 2"), which are designed to impose a 15% global minimum tax on the earnings of in-scope multinational corporations on a country-by-country basis. Certain aspects of Pillar 2 took effect on January 1, 2024 January 1, 2024 while other aspects go into effect on January 1, 2025. January 1, 2025. The Company is evaluating the potential impact of Pillar 2 on its business, as the countries in which it operates are enacting legislation implementing Pillar 2.

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[Other](#)

For further information regarding the Company's significant accounting policies, please refer to Note 2, *Summary of Significant Accounting Policies* in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form 10-K. There were no material changes to the Company's critical accounting policies during the sixnine months ended March 31, 2024June 30, 2024.

[3. Business Combinations](#)

### 3. Business Combinations

The Company recorded the assets acquired and liabilities assumed related to the following acquisitions at their fair values as of the acquisition date, from a market participant's perspective. While the Company uses its best estimates and assumptions as part of the purchase price allocation process to value the assets acquired and liabilities assumed on the acquisition date, its estimates and assumptions are subject to refinement. Fair value estimates are based on a complex series of judgments about future events and uncertainties and rely heavily on estimates and assumptions. The judgments used to determine the estimated fair value assigned to each class of assets acquired and liabilities assumed, as well as asset lives, can materially impact the Company's results of operations. The measurement period to finalize the fair values is within one year after the respective acquisition date.

#### *Acquisitions Completed in Fiscal Year 2023*

##### Ziath, Ltd.

On **February 2, 2023**, the Company acquired Ziath, Ltd. and its subsidiaries ("Ziath"). Based in Cambridge, United Kingdom, Ziath is a leading provider of 2D barcode readers for life science applications. Founded in 2005, Ziath's innovative 2D barcode readers are a key component of the laboratory automation workflow serving pharmaceutical, biotechnology and academic customers worldwide. Ziath is expected to enhance the Company's offerings, which support the entire lifecycle of sample management from specimen collection to sample registration, storage and processing. The acquisition was completed at a purchase price of \$16.0 million, net of cash acquired. The acquired business is included in the SMS segment.

The allocation of the consideration included \$12.0 million of goodwill, \$4.1 million of technology, \$1.1 million of deferred tax liability, \$0.6 million of customer relationships, \$0.3 million of trademarks, and several other assets and liabilities. The weighted average life of completed technology is 10 years, customer relationships is 13 years, and trademarks is 13 years. The goodwill represents the Company's ability to provide differentiated technology enabling high throughput scanning of varied formats of consumables. The goodwill is not expected to be deductible for income tax purposes.

The Company did not present pro forma financial information for its consolidated results of operations for the acquisition because such results are immaterial.

B Medical Systems S.á r.l.

On **October 3, 2022**, the Company acquired B Medical Systems S.á r.l. and its subsidiaries ("B Medical") for a purchase price of \$432.2 million. B Medical is a market leader in temperature-controlled storage and transportation solutions that enables the delivery of life-saving treatments to more than 150 countries worldwide.

The consideration paid for B Medical was allocated to the assets acquired and liabilities assumed based on their fair values at the acquisitions date. The Company finalized purchase accounting for B Medical in the fourth quarter of fiscal year 2023 and there have been no adjustments to the purchase price allocation disclosed in Note 3, *Business Combinations* in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form **10-K**.

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In performing the purchase price allocation, the Company considered, among other factors, the intended future use of acquired assets, and historical financial performance and estimates of future performance of B Medical's business. As part

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of the purchase price allocations, the Company determined the identifiable intangible assets were completed technology value, trademarks, customer relationships and backlog. The fair value of the intangible assets was estimated using the income approach, specifically the multi-period excess earnings method, and the cash flow projections were discounted using a rate of 13%. The cash flows were based on estimates used to price the transaction, and the discount rate applied was benchmarked to the implied rate of return from the transaction and the weighted average cost of capital. The weighted average life of completed technology is 10 years, customer relationships is 16 years, trademarks is five years and backlog is

one year. The intangible assets acquired are amortized over their respective weighted average life using methods that approximate the pattern in which the economic benefits are expected to be realized. The calculation of the excess of the purchase price over the estimated fair value of the tangible net assets and intangible assets acquired was recorded to goodwill. The goodwill recorded in connection with the transaction was largely based on the potential expansion of the Company's cold chain capabilities by adding differentiated solutions for reliable and traceable transport of temperature-controlled specimens. The goodwill is not deductible for income tax purposes.

The acquired intangible assets and goodwill are subject to review for impairment if indicators of impairment develop and otherwise at least annually. See Note 6, *Goodwill and Intangible Assets* below for information about the impairment of this goodwill ~~in~~ during the ~~quarternine~~ nine months ended ~~March 31, 2024~~ June 30, 2024.

#### 4. Marketable Securities

The Company had sales and maturities of marketable securities of ~~\$80.2 million~~ \$241.0 million and ~~\$121.0 million~~ \$223.3 million in the three months ended ~~March 31, 2024~~ June 30, 2024 and 2023, respectively. The Company had sales and maturities of marketable securities of ~~\$190.5 million~~ \$431.5 million and ~~\$728.2 million~~ \$951.5 million in the ~~sixnine~~ months ended ~~March 31, 2024~~ June 30, 2024 and 2023, respectively. There ~~were~~ were insignificant ~~realized~~ realized gains or losses in each of the three and six months ended ~~March 31, 2024~~ June 30, 2024 and 2023 on the sale and maturity of marketable securities. There ~~were~~ were insignificant and ~~\$0.8 million~~ realized losses in the nine months ended June 30, 2024 and 2023, respectively, on the sale and maturity of marketable securities.

The following is a summary of the amortized cost and the fair value, including accrued interest receivable as well as unrealized gains (losses) on the short-term and long-term marketable

securities as of **March 31, 2024** **June 30, 2024** and **September 30, 2023** **September 30, 2023** (in thousands):

		March 31, 2024				June 30, 2024				September 30, 2023			
		Gross		Gross		Amortized		Gross		Gross		Gross	
		Amortized	Unrealized	Unrealized	Fair Value	Cost	Losses	Gains	Fair Value	Cost	Losses	Gains	Fair Value
<b>March 31, 2024:</b>													
June 30, 2024:													
U.S. Treasury securities and obligations of U.S. government agencies		\$ 433,188	\$ (902)	\$ 8	\$ 432,294					\$ 298,843	\$ (786)	\$ —	\$ 298,843
Bank certificates of deposit		7,870	(68)	—	7,802					5,422	(44)	—	5,422
Corporate securities		171,648	(1,515)	3	170,136					103,869	(941)	—	103,869
Municipal securities		1,006	—	—	1,006					1,019	—	—	1,019
		<b>\$ 613,712</b>	<b>\$ (2,485)</b>	<b>\$ 11</b>	<b>\$ 611,238</b>					<b>\$ 409,153</b>	<b>\$ (1,771)</b>	<b>\$ —</b>	<b>\$ 409,153</b>
<b>September 30, 2023:</b>													
U.S. Treasury securities and obligations of U.S. government agencies		\$ 227,804	\$ (2,573)	\$ —	\$ 225,231					\$ 227,804	\$ (2,573)	\$ —	\$ 227,804
Bank certificates of deposit		8,122	(170)	—	7,952					8,122	(170)	—	8,122
Corporate securities		221,155	(4,127)	—	217,028					221,155	(4,127)	—	221,155
		<b>\$ 457,081</b>	<b>\$ (6,870)</b>	<b>\$ —</b>	<b>\$ 450,211</b>					<b>\$ 457,081</b>	<b>\$ (6,870)</b>	<b>\$ —</b>	<b>\$ 457,081</b>

The fair values of the marketable securities by contractual maturities as of **March 31, 2024** **June 30, 2024** were as follows (in thousands):

	Amortized		Amortized	
	Cost	Fair Value	Cost	Fair Value
Due in one year or less	\$ 470,012	\$ 468,220	\$ 260,690	\$ 259,296
Due after one year through five years	140,222	139,540	144,955	144,578
Due after five years through ten years	—	—	—	—
Due after ten years	3,478	3,478	3,508	3,508
<b>Total marketable securities</b>	<b>\$ 613,712</b>	<b>\$ 611,238</b>	<b>\$ 409,153</b>	<b>\$ 407,382</b>

Expected maturities could differ from contractual maturities because the security issuers may have the right to prepay obligations without prepayment penalties.

Unrealized losses from fixed-income securities are primarily attributable to changes in interest rates. The Company does not believe any unrealized losses represent impairments based on its evaluation of the available evidence.

##### 5. Derivative Instruments

The Company has transactions and balances denominated in currencies other than the functional currency of the transacting entity. Most of these transactions carry foreign exchange risk in Germany, the United Kingdom and China. The Company enters into foreign exchange contracts to reduce its exposure to currency fluctuations. Net gains and

losses related to foreign exchange contracts are recorded as a component of "Other income" in the Condensed Consolidated Statements of Operations and are as follows for the three and **six** nine months ended **March 31, 2024** **June 30, 2024** and 2023 (in thousands):

					Three Months Ended		Six Months Ended		Three Months Ended		Nine Months Ended	
					March 31,	March 31,	June 30,	June 30,	2024	2023	2024	2023
	2024	2023	2024	2023								
Realized losses on derivatives not designated as hedging instruments	\$ (548)	\$ (533)	\$ (1,787)	\$ (2,112)								
Realized gains (losses) on derivatives not designated as hedging instruments			\$ (415)	\$ 182	\$ (2,202)	\$ (1,930)						

The notional amounts of the Company's derivative instruments as of **March 31, 2024** **June 30, 2024** and **September 30, 2023** were as follows (in thousands):

		March 31, September 30,		June 30,		
		Hedge Designation	2024	2023	Hedge Designation	2024
Cross-currency swap	Net Investment Hedge	\$ 75,978	\$ 436,360		Net Investment Hedge	\$ 75,978
Foreign exchange contracts	Undesignated	73,415	184,800	Undesignated	61,866	

The fair values of the foreign exchange contracts are recorded

in the Condensed Consolidated Balance Sheets as “Prepaid expenses and other current assets” and “Accrued expenses and other current liabilities”. Foreign exchange contract assets and liabilities are measured and reported at fair value based on observable market inputs and classified within Level 2 of the fair value hierarchy described further in Note 2, *Summary of Significant Accounting Policies* in the notes to the audited consolidated financial statements included in the section titled “Financial Statements and Supplementary Data” in Part II, Item 8 of the 2023 Annual Report on Form 10-K and in Note 12, *Fair Value Measurements* below due to a lack of an active market for these contracts.

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*Hedging Activities*

On **February 1, 2022**, **February 1, 2022**, the Company entered into a cross-currency swap agreement to hedge the variability of exchange rate impacts between the U. S. dollar and the Euro. Under the terms of the cross-currency swap agreement, the Company notionally exchanged \$1.0 billion for €915.0 million€915.0 million at a weighted average interest rate of 1.20%. The designated notional amount was \$960.0 million, and the actual interest rate was 1.28%. The 1.28% rate was in the range of the market value for **February 1, 2022** **February 1, 2022** and was the true interest rate on the notional amount. The Company designated the cross-currency swap as a hedge of net

investments against one of its Euro denominated subsidiaries requiring an exchange of the notional amounts at maturity. At the maturity of the cross currency-swap on **February 1, 2023**, the Company delivered a notional amount of **€852.0 million** and received a notional amount of \$960.0 million at a Euro to U.S. dollar exchange rate of 1.13, which included a gain of \$29.3 million.

On **February 1, 2023**, the Company entered into a cross-currency swap agreement to hedge the variability of exchange rate impacts between the U.S. dollar and the Euro. Under the terms of the cross-currency swap agreement, the Company notionally exchanged \$436.0 million for **€400.0 million** at a weighted average interest rate of 1.66%. The Company designated the cross-currency swap as a hedge of net investments against one of its Euro denominated subsidiaries, which requires an exchange of the notional amounts at maturity on **February 1, 2024**. At the maturity of the cross currency-swap on **February 1, 2024**, the Company delivered a notional amount of **€400 million** and received a notional amount of \$436.0 million at a Euro to U.S. dollar exchange rate of 1.09, which included a gain of \$1.4 million.

On **February 1, 2024**, the Company entered into another cross-currency swap agreement to hedge the variability of exchange rate impacts between the U.S. dollar and the Euro. Under the terms of the cross-currency swap agreement, the Company notionally exchanged \$76.0 million for **€70.0 million** at a

weighted average interest rate of 1.44%. The Company designated the cross-currency swap as a hedge of net investments against one of its Euro denominated subsidiaries, which requires an exchange of the notional amounts at maturity on **February 3, 2025**.**February 3, 2025**.

The cross-currency swaps were recorded as a derivative asset as of **March 31, 2024****June 30, 2024** and **September 30, 2023****September 30, 2023** in the Condensed Consolidated Balance Sheets.

The cross-currency swap is marked to market at each reporting period, representing the fair value of the cross-currency swap, any changes in fair value are recognized as a component of "Accumulated other comprehensive loss" in the Condensed Consolidated Balance Sheets. The cross-currency swap is classified within Level 2 of the fair value hierarchy, described in Note 2, *Summary of Significant Accounting Policies* in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form **10-K** and in Note 12, *Fair Value Measurements* below.

Interest earned on the cross-currency swap is recorded within "Interest income, net" in the Condensed Consolidated Statements of Operations. For the three months ended **March 31, 2024****June 30, 2024** and 2023, the Company recorded interest income of **\$1.3 million****\$0.3 million** and **\$2.2 million**, **\$1.8 million**, respectively, on these instruments. For the **six****nine** months ended **March 31, 2024****June 30, 2024** and 2023, the Company recorded interest income of **\$3.1**

million \$3.4 million and \$5.3 million, \$7.1 million, respectively, on these instruments.

#### 6. Goodwill and Intangible Assets

The Company conducts an impairment assessment annually on April 1, or more frequently if impairment indicators are present. Changes to the Company's operating segments effective October 1, 2023 October 1, 2023 resulted in a change to the Company's reporting units, which are aligned to the Company's operating and reportable segments (as further described in Note 15, *Segment and Geographic Information* below).

As a result of this segment realignment, the Company allocated goodwill to the reporting units existing under the new organizational structure on a relative fair value basis as of October 1, 2023. October 1, 2023. The Company estimated the fair values of the affected businesses based upon the present value of their anticipated future cash flows. The Company's determination of fair value involved judgment and the use of significant estimates and assumptions, as described in the notes to the audited consolidated financial statements included in the section titled "Financial Statements and Supplementary Data" in Part II, Item 8 of the 2023 Annual Report on Form 10-K and in the "Critical Accounting

**Policies and Estimates"**  
included in the section  
titled "Management's  
Discussion and Analysis  
of Financial Condition  
and Results of  
Operations" in Part II,  
Item 7 of the 2023 Annual  
Report on Form 10-K.10-  
K.

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In conjunction with  
the goodwill allocation  
described above, the  
Company tested its  
reporting units for  
potential impairment  
immediately before and  
after the segment  
realignment and  
concluded that the  
estimated fair value of  
each reporting unit  
exceeded its respective  
carrying value. As of  
October 1, 2023, October  
1, 2023, the fair value of  
the B Medical Systems  
reporting unit exceeded  
its carrying value by  
approximately 5 percent.

During the  
second quarter of fiscal  
year 2024, as part of the  
Company's routine long-  
term planning process,  
the Company assessed  
several events and  
circumstances that could  
affect the significant  
inputs used to determine  
the fair value of its  
reporting units, including  
updates to forecasted  
cash flows, the impact of  
the Company's planned  
transformation initiatives  
and the overall change in  
the economic climate  
since its last impairment  
assessment in October  
2023. The Company  
concluded it was more  
likely than not the fair

value of the Company's B Medical Systems segment was less than its carrying amount resulting from the reduction in the Company's anticipated revenue growth rates for the current and subsequent years as compared to prior projections. As a result, the Company completed a quantitative goodwill impairment test for its reporting units in accordance with ASC 350, *Intangibles – Goodwill* ("ASC 350") as of March 31, 2024.March 31, 2024.

For the quantitative goodwill impairment analyses performed, the Company compared the estimated fair values of each of its reporting units to their respective carrying amounts. The estimated fair values of each of the reporting units were derived using the income approach, specifically the Discounted Cash Flow ("DCF") method. The DCF models used in the analysis reflected the Company's assumptions regarding revenue growth rates, projected gross profit margins, risk-adjusted discount rates, terminal period growth rates, economic and market trends, and other expectations about the anticipated operating results of its reporting units. As part of the goodwill impairment test, the Company also considered its market capitalization and guideline public companies in assessing the reasonableness of the combined fair values

estimated for its reporting units. Goodwill impairment is measured as the excess of a reporting unit's carrying amount over its estimated fair value, not to exceed the carrying amount of goodwill for that reporting unit.

The results of the Company's quantitative goodwill impairment analyses as of **March 31, 2024** indicated an impairment of goodwill within its B Medical Systems reporting unit resulting in a non-cash impairment charge of \$111.3 million recorded within "Impairment of goodwill and intangible assets" in its Condensed Consolidated Statements of Operations during the three months ended **March 31, 2024**. The Company concluded that there was no impairment to goodwill for the SMS and Multiomics reporting units as of **March 31, 2024** **March 31, 2024 or April 1, 2024** (the the annual impairment testing date of the Company's annual goodwill test). **April 1, 2024**.

In the event the financial performance of any of the reporting units does not meet management's expectations in the future, the Company experiences a prolonged macroeconomic downturn, or there are other negative revisions to key assumptions used in the DCF method used

to value the reporting units, the Company may be required to perform additional impairment analyses with respect to such reporting units and could be required to recognize additional impairment charges.

The following table sets forth the changes in the carrying amount of goodwill by reportable segment since **October 1, 2023** (in **October 1, 2023** (in thousands). The Company has presented the **October 1, 2023** **October 1, 2023** balances to be consistent with the current segment structure.

	Sample			Management			B Medical		
	Sample			Management			B Medical		
				Solutions	Multiomics	Systems	Total		
							Solutions	Multiomics	Systems
Balance	-								
October 1,									
2023	\$ 478,601	\$ 196,760	\$ 108,978	\$ 784,339					
Impairment	—	—	(111,317)	(111,317)			—	—	(111,317)
Currency									
translation							4,330	—	2,339
adjustments	5,779	—	2,339	8,118					
Balance	-								
March 31,									
2024	\$ 484,380	\$ 196,760	\$ —	\$ 681,140					
Balance	-								
June 30,							\$ 482,931	\$ 196,760	\$ —
2024									
Accumulated									
goodwill									
impairments,									
March 31,									
2024	\$ —	\$ —	\$ (111,317)	\$ (111,317)					
Accumulated									
goodwill									
impairments,							\$ —	\$ —	\$ (111,317)
June 30,									
2024									

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As of **March 31, 2024**, **March 31, 2024**, prior to performing the quantitative goodwill impairment analyses, the Company performed a recoverability test of B Medical Systems long-lived assets in accordance with **ASC 360-10-15, 360-10-15, Impairment or Disposal of Long-Lived Assets**. The Company concluded no impairment of the B Medical Systems long-lived asset group existed as of **March 31, 2024**. **March 31, 2024**. The Company's assessment was based on its estimates and assumptions, similar to those described above related to goodwill, a number of which are based on external factors and the exercise of management judgment.

The components of the Company's identifiable intangible assets as of **March 31, 2024**, **June 30, 2024** and **September**

30, 2023 September

30, 2023 are as follows (in thousands):

	March 31, 2024			September 30, 2023			
	Accumulated		Net Book	Accumulated		Net Book	
	Cost	Amortization	Value	Cost	Amortization	Value	
Patents	\$ 1,226	\$ 1,185	\$ 41	\$ 1,226	\$ 1,175	\$ 51	\$ 1,226
Completed technology	225,235	74,969	150,266	215,430	56,021	159,409	217,691
Trademarks and trade names	6,763	2,250	4,513	6,630	1,445	5,185	6,721
Non-competition agreements	—	—	—	681	568	113	—
Customer relationships	285,116	172,310	112,806	290,800	161,257	129,543	284,688
Other intangibles	887	887	—	869	869	—	656
<b>Total</b>	<b>\$519,227</b>	<b>\$ 251,601</b>	<b>\$267,626</b>	<b>\$515,636</b>	<b>\$ 221,335</b>	<b>\$294,301</b>	<b>\$ 510,982</b>

Amortization expense for intangible assets was \$13.0 million \$12.9 million and \$12.4 million, respectively, for the three months ended March 31, 2024 June 30, 2024 and 2023.

Amortization expense for intangible assets was \$25.5 million \$38.5 million and \$24.0 million, \$36.1 million, respectively, for the six months ended March 31, 2024 June 30, 2024 and 2023.

During the second quarter of fiscal year 2024, the Company discontinued its sample sourcing product offering (a

product line within the SMS segment). As a result, the Company recorded a \$4.7 million impairment of intangible assets related to the sample sourcing business which is included in "Impairment within "Impairment of goodwill and intangible assets" assets" in the Company's its Condensed Consolidated Statements of Operations during the three months ended March 31, 2024. Estimated future amortization expense for the intangible assets for the remainder of fiscal year 2024 and the subsequent five fiscal years is as follows (in thousands):

Remainder of fiscal year 2024	\$25,632	\$ 12,623
2025	48,883	48,675
2026	44,424	44,230
2027	36,368	36,198
2028	30,051	29,906
2029	24,386	24,264

## 7. Restructuring

### 7. Restructuring

#### 2024 Restructuring Plan

In the second quarter of fiscal year 2024, the Company

launched initiatives designed to optimize resources for future growth and improve efficiency across its organization. The focus of the initiatives is to improve the Company's profitability, which includes facilities consolidation, portfolio optimization, and organization structure simplification. The Company expects to complete the activities included in these initiatives by the end of fiscal year 2026. As of **May 9, 2024**, the date of issuance of the financial statements for the quarterly period ended **March 31, 2024****June 30, 2024**, the Company has not identified restructuring actions related to these initiatives that will result in additional material charges. The Company expects to identify additional actions as it further refines its plan, and the related to these initiatives in future periods which will be recorded when specified criteria are met, such as including but not limited to, communication of benefit arrangements or when the costs have been incurred.

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The majority of the restructuring expenses associated with the initiatives described above for the three and nine months ended **March 31, 2024** and **June 30, 2024** are severance and related costs, operating lease related right-of-use ("ROU") asset abandonment, and fixed assets and other asset write-offs. Of the total restructuring expenses in the three and nine months ended **March 31, 2024** and **June 30, 2024**, **\$4.6 million** is related to B Medical Systems segment; **\$1.6 million** is related to SMS segment; **\$1.1 million** is related to the Company's headquarters operating lease related ROU asset abandonment and corporate

related  
severance  
costs.

**2023 Cost**

**Savings Plans**

In the second and third quarters of fiscal year 2023, the Company announced cost savings plans designed to position the Company to meet the needs of its customers and accelerate growth of the business.

The restructuring expenses associated with the 2023 cost savings plans for the three and **sixnine** months ended **March 31, 2023**, **June 30, 2023** are severance and related costs.

The following table sets forth restructuring charges recognized for the three and **sixnine** months ended **March 31, 2024**, **June 30, 2024** and 2023 (in thousands):

	Three Months Ended March 31, Six Months Ended March 31,				Three Months Ended June	
	2024		2023		2024	2023
	Severance and related costs	\$ 2,111	\$ 1,499	\$ 3,231	\$ 2,961	\$ 1,216
Property, plant and equipment and other asset write-offs					489	—
	3,663	—	3,663	—		

ROU asset abandonment	901	—	901	—	—	—
Other	669	—	669	—	359	—
Total restructuring charges	\$ 7,344	\$ 1,499	\$ 8,464	\$ 2,961	\$ 2,064	\$ 812

The following table sets forth the activity in the severance and related costs accruals for the **March 31, 2024** and **June 30, 2024** and **2023** (in thousands):

	Six Months Ended March 31,		Nine Months Ended June 30,	
	2024		2023	
	2024	2023	2024	2023
Balance at beginning			\$ 1,011	\$ 462
of period	\$ 1,011	\$ 462		
Provisions	3,231	2,961	4,447	3,773
Payments	(1,760)	(2,139)	(3,314)	(3,442)
Balance at end of period	\$ 2,482	\$ 1,284	\$ 2,144	\$ 793

8.  
Supplementary  
Balance Sheet  
Information

*Inventories*  
The following is a summary of inventories at **March 31, 2024**, **June 30, 2024**, **September 30, 2023** and **September 30, 2023** (in thousands):

	March 31, September 30,		September	
	2024	2023	June 30, 30,	2023

Raw materials and purchased parts	\$ 57,101	\$ 59,861	\$ 56,341	\$ 59,861
Work-in-process	10,908	11,400	10,504	11,400
Finished goods	54,342	56,937	48,425	56,937
Total inventories	<u>\$122,351</u>	<u>\$ 128,198</u>	<u>\$ 115,270</u>	<u>\$ 128,198</u>

#### Reserves

related to write downs of inventory to net realizable value inventory reserves were \$4.7 million \$9.0 million and \$5.0 million, respectively, at March 31, 2024 June 30, 2024 and September 30, 2023 September 30, 2023.

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*Warranty and*  
*Retrofit Costs*

The following is a summary of product and warranty retrofit activity for the **sixnine** months ended **March 31, 2024** **June 30, 2024** and **2023** (in thousands):

	Six Months Ended March 31,		Nine Month Ended June 2024
	2024	2023	
Balance at beginning of period	\$ 10,223	\$ 2,890	
Adjustment for acquisitions	—	2,303	
Accruals for warranties during the period	645	1,529	
Costs incurred during the period	(1,123)	(1,342)	
Balance at end of period	<u>\$ 9,745</u>	<u>\$ 5,380</u>	
Balance at beginning of period			\$ 10,223 \$ 2,890
Adjustment for acquisitions			—
Accruals for warranties during the period			1,031
Costs incurred during the period			(1,903) (0)
Balance at end of period			<u>\$ 9,351</u> <u>\$ 1,031</u>

**9. Stockholders' Equity**

**9. Stockholders' Equity**

*Share Repurchases*

During the three months ended **March 31, 2024**, the Company repurchased **1.2 million** shares of common stock for **\$73.9 million** (\$225.9 million, excluding fees, commissions, and excise tax) pursuant to the 2022 share

repurchase authorization. During the **sixnine** months ended **March 31, 2024** **June 30, 2024**, the Company repurchased **3.5 million** **7.7 million** shares of common stock for **\$186.8 million** **\$412.6 million** (excluding fees, commissions, and excise tax) pursuant to the 2022 share repurchase authorization. As of **March 31, 2024** **June 30, 2024**, the Company accrued **\$1.7 million** **\$3.9 million** for excise tax related to share repurchases, which is considered an additional cost of the share repurchases and a reduction to stockholders' equity in the Condensed Consolidated Balance Sheets.

*Accumulated  
Other  
Comprehensive  
Income (Loss)*

The following is a summary of the components of accumulated other comprehensive income (loss), net of tax for the

sixnine months  
ended March  
31, 2024 June  
30, 2024 and  
2023 (in  
thousands):

		Unrealized Gains (Losses)				
		on Available- Currency for-Sale		Pension on Derivative asset		
		Translation	Securities	Gains (Losses)	Liability	Adjustments
		Adjustments	Net of tax	Net of tax	Net of tax	Total
Balance	at					
September						
30, 2022		\$ (165,694)	\$ (10,909)	\$ 93,020	\$ (333)	\$ (83,916)
Other comprehensive income (loss) before reclassifications		111,264	4,042	(70,260)	—	45,046
Balance at March						
31, 2023		\$ (54,430)	\$ (6,867)	\$ 22,760	\$ (333)	\$ (38,870)

		Unrealized Gains (Losses)					
		on Available- Currency for-Sale		Pension on Derivative asset			Curre
		Translation	Securities	Gains (Losses)	Liability	Adjustments	Transl
		Adjustments	Net of tax	Net of tax	Net of tax	Total	Adjus
Balance	at						
September	30,						
2023		\$ (88,448)	\$ (5,135)	\$ 31,487	\$ (330)	\$ (62,426)	
Balance	at						
September	30,						
2022							\$ (162,426)
Other comprehensive income (loss) before reclassifications		25,725	3,276	(8,288)	(61)	20,652	11,346
Amounts reclassified from accumulated other comprehensive income (loss)		—	—	—	46	46	46
Balance at March							
31, 2024		\$ (62,723)	\$ (1,859)	\$ 23,199	\$ (345)	\$ (41,728)	

Balance at June 30, 2023		\$ (€)					
		Unrealized Gains (Losses)					
		on Available- Currency	Gains (Losses)	Pension on Derivative	Liability		
		Translation	Securities	asset	Adjustments		
		Adjustments	Net of tax	Net of tax	Net of tax	Total	
Balance at September 30, 2023		\$ (88,448)	\$ (5,135)	\$ 31,487	\$ (330)	\$ (62,426)	
Other comprehensive income (loss) before reclassifications		21,725	3,799	(7,971)	(88)	17,465	
Amounts reclassified from accumulated other comprehensive income (loss)		—	—	—	66	66	
Balance at June 30, 2024		\$ (66,723)	\$ (1,336)	\$ 23,516	\$ (352)	\$ (44,895)	

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Unrealized  
gains  
(losses) on  
available-for-  
sale  
marketable  
securities  
are  
reclassified  
from  
“Accumulated  
other  
comprehensive  
income  
(loss)” into  
results of

operations  
at the time of  
the  
securities'  
sale, as  
described in  
Note 2,  
*Summary of  
Significant  
Accounting  
Policies* in  
the notes to  
the audited  
consolidated  
financial  
statements  
included in  
the section  
titled  
“Financial  
Statements  
and  
Supplementary  
Data” in Part  
II, Item 8 of  
the 2023  
Annual  
Report on  
Form 10-  
K.10-K.  
Amounts  
reclassified  
from  
“Accumulated  
other  
comprehensive  
income  
(loss)”  
related to  
pension  
liability  
adjustments  
represent  
amortization  
of actuarial  
gains and  
losses.

**10. Revenue  
from  
Contracts  
with  
Customers**

**Disaggregated  
Revenue**

The Company disaggregates revenue from contracts with customers in a manner that depicts how the nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factors. The following is revenue by significant business line for the three and **sixnine** months ended **March 31, 2024**, **June 30, 2024** and **2023** (in thousands):

Significant Business Line	Three months ended		Nine months ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Multiomics	\$ 63,619	\$ 63,846	\$ 188,556	\$ 187,172
Core Products				
(1)	49,440	47,810	143,170	139,386
Sample Repository Solutions	31,233	27,531	90,646	82,452
B Medical Systems	28,517	26,761	63,888	83,705
Total revenue	\$ 172,809	\$ 165,948	\$ 486,260	\$ 492,715

Significant Business Line	Three months ended		Six months ended	
	March 31,		March 31,	
	2024	2023	2024	2023
Multomics	\$ 62,218	\$ 62,236	\$124,938	\$123,326
Core Products (1)	44,844	43,738	93,730	91,576
Sample Repository Solutions	29,293	27,305	59,412	54,921
B Medical Systems	22,779	15,122	35,371	56,944
<b>Total revenue</b>	<b>\$159,134</b>	<b>\$148,401</b>	<b>\$313,451</b>	<b>\$326,767</b>

(1) Core Products are Automated Stores, Cryogenic Systems, Automated Sample Tube, and Consumables and Instruments.

#### **Contract Balances**

**Accounts Receivable, Net.** Accounts receivable represent rights to consideration in exchange for products or services that have been transferred by the Company, when payment is unconditional and only the passage of time is required before payment is due. The Company maintains an allowance

for expected credit losses representing its best estimate of probable credit losses related to its existing accounts receivable.

The Company determines the allowance for expected credit losses based on a number of factors, including an evaluation of customer credit worthiness, the age of the outstanding receivables, economic trends, historical experience, and other information through the payment periods.

*Contract*

*Assets.*  
Contract assets represent rights to consideration in exchange for products or services that have been transferred by the Company and payment is

conditional  
on  
something  
other than  
the passage  
of time.  
These  
amounts  
typically  
relate to  
contracts  
where the  
right to  
invoice the  
customer is  
not present  
until  
completion  
of the  
contract or  
the  
achievement  
of specified  
milestones  
and the  
value of the  
products or  
services  
transferred  
exceed this  
constraint.  
Contract  
assets are  
classified as  
current as  
they are  
expected to  
convert to  
cash within  
one year.  
Contract  
asset  
balances  
which are  
included  
within  
“Prepaid  
expenses  
and other  
current  
assets” in  
the  
Company's  
Condensed  
Consolidated  
Balance

Sheet, were  
\$33.3  
million \$26.9 million  
and \$24.2  
million at  
March  
31, 2024 June  
30, 2024  
and September  
30, 2023 September  
30, 2023, 2023,  
respectively.

*Contract*

*Liabilities.*  
Contract  
liabilities  
represent  
the  
Company's  
obligation to  
transfer  
products or  
services to a  
customer for  
which  
consideration  
has been  
received, or  
for which an  
amount of  
consideration  
is due from  
the  
customer.

Contract  
assets and  
liabilities are  
reported on  
a net basis  
at the  
contract  
level,  
depending  
on the  
contract's  
position at  
the end of  
each  
reporting  
period.

Contract  
liabilities are  
included  
within  
“Deferred  
revenue” in

the  
Condensed  
Consolidated  
Balance  
Sheet.  
Contract  
liabilities  
were **\$38.3**  
**million** **\$33.3**  
**million** and  
\$34.6 million  
at **March**  
**31, 2024** **June**  
**30, 2024**  
and **September**  
**30, 2023** **September**  
**30, 2023**,  
respectively.  
The  
Company  
recognized  
revenues of  
**\$20.1** **\$29.4** million  
and  
**\$22.4** **\$26.8** million  
in the  
**six**  
**nine**  
months  
ended **March**  
**31, 2024**  
**June** **30,**  
**2024** and  
**2023**,  
respectively,  
that were  
included in  
the contract  
liability  
balance at  
the  
beginning of  
each period.

**20**

---

*Remaining  
Performance  
Obligations.*  
Remaining  
performance  
obligations  
represent  
the  
transaction  
price of  
unsatisfied  
or partially

satisfied performance obligations within contracts with an original expected contract term that is greater than one year and for which fulfillment of the contract has started as of the end of the reporting period. The

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aggregate amount of transaction consideration allocated to remaining performance obligations as of **March 31, 2024** **June 30, 2024** was **\$122.1 million**. **\$96.0 million**. The following table summarizes when the Company expects to recognize the remaining performance obligations as revenue;

the  
Company  
will  
recognize  
revenue  
associated  
with these  
performance  
obligations  
as transfer  
of control  
occurs (in  
thousands):

	As of March 31, 2024			As of June 30, 2024	
	Less than 1 Year	Greater than 1 Year	Total	Less than 1 Year	Greater than 1 Year
Remaining performance obligations	\$ 94,719	\$ 27,379	\$ 122,098	\$ 77,637	\$ 18,399

**11. Stock-  
Based  
Compensation**

**11. Stock-  
Based  
Compensation**

In  
accordance  
with the  
2020 Equity  
Incentive  
Plan, the  
Company  
may issue to  
eligible  
employees  
options to  
purchase  
shares of the  
Company's  
common  
stock,  
restricted  
stock units  
and other  
equity  
incentives,  
which vest  
upon the  
satisfaction  
of a  
performance

condition  
and/or a  
service  
condition. In  
addition, the  
Company  
issues  
common  
stock to  
participating  
employees  
pursuant to  
an employee  
stock  
purchase  
plan, and  
may issue  
common  
stock  
awards and  
deferred  
restricted  
stock units  
to members  
of its board  
of directors  
in  
accordance  
with its  
board of  
director  
compensation  
program.

*2020 Equity  
Incentive  
Plan*

The  
following  
table reflects  
the total  
stock-based  
compensation  
expense  
recorded  
during the  
three and  
sixnine  
months  
ended March  
31, 2024  
June 30,  
2024 and  
2023 (in  
thousands):

	Three Months Ended March 31, 2024				Six Months Ended March 31, 2024				Three Months Ended June 30, 2024			
	2024		2023		2024		2023		2024		2023	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Restricted stock units	\$ 5,284	\$ 3,634	\$ 8,134	\$ 5,393			\$ 3,508	\$ 3,604	\$ 1,100			
Employee stock purchase plan	318	356	670	703			310	391				
<b>Total stock-based compensation expense</b>	<b>\$ 5,602</b>	<b>\$ 3,990</b>	<b>\$ 8,804</b>	<b>\$ 6,096</b>			<b>\$ 3,818</b>	<b>\$ 3,995</b>	<b>\$ 1,100</b>			

**Restricted Stock Unit Activity**

The following table summarizes restricted stock unit activity for the **six** **nine** months ended **March 31, 2024** **June 30, 2024**:

	Weighted Average		Weighted Average	
	Grant-Date		Grant-Date	
	Shares	Fair Value	Shares	Fair Value
Outstanding as of September 30, 2023			718,954	\$ 67.40
Granted	718,954	\$ 67.40	608,706	\$ 55.69
Vested	(174,868)	\$ 68.95	(181,639)	\$ 68.32
Forfeited	(298,806)	\$ 63.75	(322,588)	\$ 63.07
<b>Outstanding as of March 31, 2024</b>	<b>853,986</b>	<b>\$ 60.01</b>		
<b>Outstanding as of June 30, 2024</b>			<b>825,301</b>	<b>\$ 60.22</b>

The fair value of restricted stock units

vested  
during the  
three and  
sixnine  
months  
ended March  
31, 2024 June  
30, 2024 was  
\$2.0  
million \$0.4 million  
and \$9.8  
million, \$10.2 million,  
respectively.  
The fair  
value of  
restricted  
stock units  
vested  
during the  
three and  
sixnine  
months  
ended March  
31, 2023 June  
30, 2023 was  
\$2.6  
million \$0.1 million  
and \$9.6  
million, \$9.7 million,  
respectively.  
As of  
March  
31, 2024 June  
30, 2024, the  
future  
unrecognized  
stock-based  
compensation  
expense  
related to  
restricted  
stock units  
expected to  
vest is \$27.2  
million \$22.7 million  
and is  
expected to  
be  
recognized  
over an  
estimated  
weighted  
average  
amortization  
period of  
1.9 1.8 years.

Restricted stock units granted with performance goals may also have a required service period following the achievement of all or a portion of the performance goals. The following table reflects restricted stock units granted during the **sixnine** months ended **March 31, 2024**, **June 30, 2024** and **2023:2023:**

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	Six Months Ended March 31,		Nine Months Ended June 30,	
			2024	2023
	2024	2023	2024	2023
Time-based restricted stock units	220,174	356,410	220,641	311,609
Performance-based restricted stock units			389,933	278,457
<b>Total units</b>	<b>388,532</b>	<b>215,701</b>	<b>610,574</b>	<b>590,066</b>
	<b>608,706</b>	<b>572,111</b>		

*Time-Based  
Restricted  
Stock Unit  
Grants*

Restricted stock units granted with a required service period typically have **three-year** vesting schedules in which **one-third** **one-third** of awards vest at each annual anniversary of grant date, subject to the award holders meeting service requirements.

*Performance-Based Restricted Stock Unit Grants*

Performance-based restricted stock units are earned based on the achievement of performance criteria established by the Human Resources and Compensation Committee and approved by the Board of Directors.

The criteria for performance-based awards are weighted and have threshold, target, and maximum performance goals.

Performance-based restricted stock unit awards granted allow participants to earn 100% of restricted stock units if the Company's performance meets or exceeds its target goal for each applicable financial metric, and up to a maximum of 200% if the Company's performance for such metrics meets or exceeds the maximum or stretch goal. Performance below the minimum threshold for each financial metric results in award forfeiture.

Performance

goals are measured over a three-year period for each year's restricted stock unit awards and at the end of the period to determine the number of restricted stock units earned, if any, by recipients who continue to meet the service requirement. Upon the third anniversary of each year's restricted stock unit awards' grant date, the Company's Board of Directors approves the number of restricted stock units earned for participants who continue to meet the service requirements on the vesting date.

In October 2023, the Company's Board of Directors

approved an amendment to the performance goals associated with the previously issued performance-based restricted stock units for all impacted employees, excluding members of the executive team. The performance goals, as amended, are more reflective of the current macro-  
economic environment and consideration toward employee retention in the competitive life sciences industry. Before the amendment, the original performance goals were not expected to be satisfied. Subsequent to the amendment, vesting became probable based on the forecasted achievement

of the amended performance goals. The amendment of these restricted stock units is treated as a modification with the total potential maximum compensation cost of **\$5.5 million** \$5.5 million recognized over the service period through November 2025. The Company recorded expense of **\$0.5 million** \$0.3 million and **\$0.7 million** \$1.0 million for the three and sixnine months ended **March 31, 2024** June 30, 2024, respectively, related to the modified awards.

**12. Fair Value Measurements**

See Note 2, *Summary of Significant Accounting Policies* in

the notes to  
the audited  
consolidated  
financial  
statements  
included in  
the section  
titled  
“Financial  
Statements  
and  
Supplementary  
Data” in Part  
II, Item 8 of  
the 2023  
Annual  
Report on  
Form 10-  
K10-K for  
information  
on the fair  
value  
hierarchy  
and the level  
of inputs  
used by the  
Company in  
determining  
fair value.

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Contents

*Financial  
Assets and  
Liabilities  
Measured at  
Fair Value  
on a  
Recurring  
Basis*

The  
following  
tables  
summarize  
assets and  
liabilities  
measured  
and  
recorded at

fair value on  
a recurring  
basis in the  
Condensed  
Consolidated  
Balance  
Sheets as of  
March  
31, 2024 June  
30, 2024  
and September  
30, 2023 September  
30, 2023 (in  
thousands):

Description	As of March 31, 2024				As of June 30, 2024			
	Total Fair Value	Level 1	Level 2	Level 3	Total Fair Value	Level 1	Level 2	Level 3
<b>Assets:</b>								
Cash equivalents	\$ 195,397	\$ 180,755	\$ 14,642	\$ —	\$ 147,502	\$ 147,253	\$ 249	\$ —
Available-for-sale securities	611,238	225,926	385,312	—	405,382	112,633	292,749	—
Convertible debt securities					2,000	—	—	—
Foreign exchange contracts	217	—	217	—	201	—	201	—
Net investment hedge	350	—	350	—	834	—	834	—
<b>Total assets</b>	<b>\$ 807,202</b>	<b>\$ 406,681</b>	<b>\$ 400,521</b>	<b>\$ —</b>	<b>\$ 555,919</b>	<b>\$ 259,886</b>	<b>\$ 294,033</b>	<b>\$ —</b>
<b>Liabilities:</b>								
Foreign exchange contracts	141	—	141	—				
<b>Total liabilities</b>	<b>\$ 141</b>	<b>\$ —</b>	<b>\$ 141</b>	<b>\$ —</b>				

Description	As of September 30, 2023				As of September 30, 2023			
	Total Fair Value	Level 1	Level 2	Level 3	Total Fair Value	Level 1	Level 2	Level 3
<b>Assets:</b>								
Cash equivalents	\$ 525,952	\$ 525,952	\$ —	\$ —	\$ 525,952	\$ 525,952	\$ —	\$ —
Available-for-sale securities	450,211	85,949	364,262	—	450,211	85,949	364,262	—
Foreign exchange contracts	44	—	44	—	44	—	44	—

Net investment hedge	13,036	—	13,036	—	13,036	—	13,036
<b>Total assets</b>	<b>\$ 989,243</b>	<b>\$ 611,901</b>	<b>\$ 377,342</b>	<b>\$ —</b>	<b>\$ 989,243</b>	<b>\$ 611,901</b>	<b>\$ 377,342</b>
<b>Liabilities:</b>							
Foreign exchange contracts	\$ 421	\$ —	\$ 421	\$ —	421	\$ —	\$ 421
<b>Total liabilities</b>	<b>\$ 421</b>	<b>\$ —</b>	<b>\$ 421</b>	<b>\$ —</b>	<b>\$ 421</b>	<b>\$ —</b>	<b>\$ 421</b>

*Cash  
Equivalents*

The Company considers all highly liquid interest-earning investments with a maturity of three months or less at the date of purchase to be cash equivalents. Cash equivalents primarily consist of money market funds and U.S. government backed securities with a maturity of three months or less. They are classified within Level 1 of the fair value hierarchy because they are

valued using quoted market prices in active markets. The fair values of these investments approximate their carrying values.

**Investments** classified as **Level 2** consist of debt securities that are valued using matrix pricing benchmarking because they are not actively traded and bank certificates of deposit with a maturity of three months or less. Matrix pricing is a mathematical technique used to value securities by relying on the securities' relationship to other benchmark quoted prices.

**Available-For-Sale Securities**

**Available-for-sale securities**

primarily consist of highly rated corporate debt securities, and U.S. government backed securities, which are classified as Level 1. Investments classified as Level 2 consist of debt securities that are valued using matrix pricing and benchmarking because they are not actively traded, and bank certificates of deposit.

***Convertible***

***Debt***

***Securities***

In the third quarter of fiscal year 2024, the Company purchased \$2.0 million principal amount of convertible notes issued by a private company.

The convertible notes are loans to convert to an equity stake in the private company.

upon a predetermined conversion event. The Company has elected the fair value option in accordance with ASC 825, *Financial Instruments* ("ASC 825") to record the convertible notes. The fair value option under ASC 825 allows an entity to account for the entire financial instrument at fair value with subsequent changes in fair value recognized in earnings through the condensed consolidated statements of operations at each reporting date. The Company elected the fair value option methodology to account for the convertible notes because the Company believes it accurately reflects the value of the

securities and  
embedded  
features in  
the financial  
statements.  
As of June  
30, 2024, the  
fair value of  
the  
convertible  
notes was  
\$2.0  
million and  
is included  
in short-term  
marketable  
securities on  
the  
condensed  
consolidated  
balance  
sheets. The  
fair value  
determination  
is based on  
unobservable  
inputs (Level  
3 on the fair  
value  
hierarchy)  
which were based  
on the best  
information  
available in  
the  
circumstance,  
including  
transaction  
pricing,  
recent  
acquisition,  
and market  
participant  
assumptions.  
The  
unobservable  
inputs used  
in the  
determination  
of the fair  
value of  
assets  
classified as  
Level 3 have  
an inherent  
measurement

uncertainty  
that if  
changed  
could result  
in higher or  
lower fair  
value  
measurements  
of the assets  
as of the  
reporting  
date.  
*Foreign  
Exchange  
Contracts &  
Net  
Investment  
Hedge*  
The  
Company's  
foreign  
exchange  
contract  
assets and  
liabilities,  
and its net  
investment  
hedge  
assets are  
measured  
and reported  
at fair value  
using the  
market  
method  
valuation  
technique.  
The inputs  
to this  
technique  
utilize  
current  
foreign  
currency  
exchange  
forward  
market rates  
published by  
third.  
partythird.  
party leading  
financial  
news and  
data  
providers.  
These are

observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions, so they are classified as Level 2.

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*Assets and  
Liabilities  
Measured at  
Fair Value  
on a  
Nonrecurring  
Basis*

In addition to assets and liabilities that are recorded at fair value on a recurring basis, impairment indicators may subject goodwill and long-lived assets to fair value measurement on a nonrecurring basis. As described in

Note 6,  
*Goodwill*  
*and*  
*Intangible*  
Assets, as of  
March 31,  
2024June 30,  
2024 the  
Company  
estimated  
the fair value  
of its  
reporting  
units using a  
DCF model.  
Because the  
inputs to the  
valuation  
model are  
largely  
unobservable  
and reflect  
the  
Company's  
own  
assumptions,  
goodwill  
and long-  
lived assets  
are  
classified as  
Level 3.

13. Income  
Taxes  
The  
Company  
recorded an  
income tax  
benefit of  
\$0.3  
million \$0.5 million  
and \$0.5  
million \$0.9 million  
during the  
three and  
sixnine  
months  
ended March  
31, 2024June  
30, 2024,  
respectively.  
The tax  
benefit for  
the three

months ended June 30, 2024 was driven by the Company's loss from operations. The tax benefit for the nine months ended June 30, 2024 was primarily driven by the pre-tax loss from operations offset by \$1.7 million of charge charges related to a valuation allowance recorded against deferred tax assets in a foreign subsidiary, during the three months ended March 31, 2024. The pre-tax benefit was further offset by \$0.5 million of stock compensation shortfall expense for tax deductions that were lower than the associated book compensation expense during the six months

ended March 31, 2024, and \$0.7 million of expenses related to a valuation allowance on beginning of year U.S. state deferred tax assets.

Additionally, the benefit was reduced by \$5.7 million and \$8.3 million during the three and six months

ended March 31, 2024, respectively, due to a partial valuation allowance against the current year U.S. federal and state deferred tax assets.

The Company's tax rate on the loss from operations was lower than statutory rates because the Company was not providing a full tax benefit on U.S. losses due to a partial valuation allowance

being  
recorded  
against U.S.  
federal and  
state  
deferred tax  
assets  
during the  
current year.  
**As a result**  
of the  
valuation  
allowance,  
the benefit  
was reduced  
by \$1.3  
million and  
\$9.6 million  
during the  
three and  
nine months  
ended June  
30, 2024.

The  
Company  
recorded an  
income tax  
benefit of  
\$3.3  
million \$1.2 million  
and \$7.9  
million, \$9.1 million,  
respectively,  
during  
the three  
and six  
months  
ended March  
31, 2023,  
respectively. June  
30, 2023. The  
tax benefit  
for the three  
months  
ended March  
31, 2023 June  
30, 2023 was  
primarily  
driven by the  
pre-tax loss  
from  
continuing  
operations  
during the  
period. The

tax benefit  
for  
the **sixnine**  
months  
ended **March**  
**31, 2023** **June**  
**30, 2023** was  
primarily  
driven by the  
pre-tax loss  
from  
operations  
and a \$1.4  
million  
deferred tax  
benefit  
resulting  
from the  
extension of  
a tax  
incentive in  
China. The  
effective tax  
rates for  
the three  
and **sixnine**  
months  
ended **March**  
**31, 2023**  
were  
**substantially****June**  
**30,**  
**2023** are slightly higher  
than  
statutory  
rates. The  
effective  
rates  
**were** **are** driven  
higher than  
**the** statutory  
rates by the  
discrete tax  
benefit in  
China noted  
above and  
the fair value  
adjustment  
of the  
contingent  
consideration  
related to  
the B  
Medical  
acquisition.  
The

contingent  
consideration  
generated  
\$17.1  
million \$18.5 million  
of pre-tax  
income that  
was is not  
subject to  
income  
taxes.  
Therefore, taxes,  
therefore,  
the tax  
benefit  
was is being  
driven by a  
tax loss that  
was is significantly  
higher than  
the book  
loss for  
these  
periods.  
The  
effective Company  
evaluates  
the  
realizability  
of its  
deferred tax  
rate during  
the six  
months  
ended March  
31, 2023  
without  
these  
discrete  
events was  
slightly  
higher than  
average  
statutory tax  
rates due to  
the  
jurisdictional  
mix of  
income with  
losses being  
generated in  
higher tax  
jurisdictions  
and income  
being  
generated in

lower jurisdictions. The Company evaluates the realizability of its deferred tax assets by tax- paying component and assesses the need for a valuation allowance on an annual and a quarterly basis. The Company evaluates the profitability of each tax- paying component on a historical cumulative basis and a forward-looking basis in the course of performing this analysis.

The Company has generated U.S. pre-tax losses in recent years but has been in an overall deferred tax liability position where future taxable temporary differences were considered sufficient to offset future deductible temporary differences.

The Company expects to generate a U.S. loss

during fiscal year 2024 which will result in a partial valuation allowance against U.S. federal and state deferred tax assets. In addition to the U.S. federal and state partial valuation allowance being recorded against deferred tax assets through the estimated annual effective tax rate, the Company has also recorded \$0.7 million of valuation allowances against U.S. state deferred tax assets which related to beginning of year.

The Company also maintains a valuation allowance against net deferred tax assets on certain foreign tax-paying components.

24

---

During  
the

threenine  
months  
ended March  
31, 2024,  
June 30,  
2024, the  
Company  
repatriated  
approximately  
\$455.0  
million in  
cash from its  
German  
subsidiary.  
The  
Company  
recorded net  
tax benefits  
in the  
amount of  
\$3.2 million  
related to  
the

24

---

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repatriation.  
The  
benefit  
included  
\$5.2  
million  
related to  
deductible  
U.S.  
foreign  
exchange  
losses on  
the  
repatriation  
measured  
at the  
foreign  
exchange  
rate on  
the date  
of  
repatriation.  
This

benefit  
was offset  
by \$2.0  
million of  
state  
income  
taxes, net  
of federal  
benefit  
that was  
recorded  
during  
fiscal year  
2023.

During  
the  
**threenine**  
months  
ended  
**March 31,**  
**2024,**  
**weJune**  
**30, 2024,**  
the  
**Company** reversed  
the \$2.9  
million  
deferred  
tax asset  
due to  
changes  
in foreign  
exchange  
rates up  
to the  
repatriation  
date. The  
impact  
was  
recorded  
against  
other  
comprehensive  
income.

The  
Company  
has not  
provided  
deferred  
income  
taxes on  
the  
outside  
basis  
difference

of any  
foreign  
subsidiary  
and  
maintains  
its  
general  
assertion  
of  
indefinite  
reinvestment  
regarding  
those  
subsidiaries  
and the  
remaining  
earnings  
of its  
German  
subsidiary  
as of  
**March 31,**  
**2024.****June**  
**30, 2024.**

The  
Company  
maintains  
liabilities  
for  
unrecognized  
tax  
benefits  
based on  
its  
estimates  
and  
assumptions.

The  
Company  
recognizes  
interest  
related to  
unrecognized  
tax  
benefits  
as a  
component  
of the  
income  
tax  
provision or  
benefit. The  
Company  
recognized  
minimal  
interest expense

related to its  
unrecognized  
tax  
benefits  
during the three  
and  
**six**  
months  
ended  
**March**  
**31, 2024.**  
**June**  
**30, 2024.**

The Company  
is subject  
to U.S.  
federal, state,  
local and  
foreign  
income  
taxes in  
various jurisdictions.

The  
amount of income  
taxes paid is  
subject to the  
Company's  
interpretation  
of applicable  
tax laws in the  
jurisdictions  
in which it  
files.

In the normal  
course  
of business,  
the Company  
is subject to  
income  
tax audits  
in various global  
jurisdictions  
in  
which it operates.  
The years subject  
to examination  
vary for the United  
States and international  
jurisdictions,  
with the earliest  
tax year  
being **2018.**  
**2018.**  
Based on  
the outcome  
of these examinations  
or the expiration  
of statutes of

limitations  
for  
specific  
jurisdictions,  
itis  
reasonably  
possible  
that the  
related  
unrecognized  
tax  
benefits  
could  
change  
from  
those  
recorded  
in the  
Condensed  
Consolidated  
Balance  
Sheets.  
The  
Company  
currently  
anticipates  
that it is  
reasonably  
possible  
thatthe  
unrecognized  
tax  
benefitsand  
accruedinterest  
on those  
benefits  
will not be  
reduced  
in the  
next  
twelve  
months  
due tothe  
statute of  
limitations  
expirations.  
Theseunrecognized  
tax  
benefits  
would  
impact  
theeffective  
tax rate if  
recognized.

14. Net  
Loss per  
Share  
The  
calculations  
of basic  
and  
diluted  
net loss  
per share  
and basic  
and  
diluted  
weighted  
average  
shares  
outstanding  
are as  
follows  
for the  
three and  
sixnine  
months  
ended  
March  
31, 2024  
June 30,  
2024 and  
2023 (in  
thousands,  
except  
per share  
data):

	Three Months Ended		Six Months Ended	
	March 31,		March 31,	
	2024	2023	2024	2023
<b>Loss from continuing operations</b>	<b><u><span style="color: #0000ff;">\$(136,880)</span></u></b>	<b><u><span style="color: #0000ff;">\$(1,991)</span></u></b>	<b><u><span style="color: #0000ff;">\$(152,604)</span></u></b>	<b><u><span style="color: #0000ff;">\$(13,22</span></u></b>
<b>Loss from discontinued operations, net of tax</b>	<b><u><span style="color: #0000ff;">—</span></u></b>	<b><u><span style="color: #0000ff;">(2,936)</span></u></b>	<b><u><span style="color: #0000ff;">—</span></u></b>	<b><u><span style="color: #0000ff;">(2,93</span></u></b>
<b>Income (loss) from discontinued operations, net of tax</b>				
<b>Net loss</b>	<b><u><span style="color: #0000ff;">(136,880)</span></u></b>	<b><u><span style="color: #0000ff;">(4,927)</span></u></b>	<b><u><span style="color: #0000ff;">(152,604)</span></u></b>	<b><u><span style="color: #0000ff;">(16,16</span></u></b>
Weighted average common shares outstanding used in computing basic loss per share	<u>55,440</u>	<u>69,111</u>	<u>56,078</u>	<u>70,85</u>
Weighted average common shares outstanding used in computing diluted loss per share	<u>55,440</u>	<u>69,111</u>	<u>56,078</u>	<u>70,85</u>
<b>Basic net loss per share:</b>				
Loss from continuing operations	<u><span style="color: #0000ff;">\$ (2.47)</span></u>	<u><span style="color: #0000ff;">\$ (0.03)</span></u>	<u><span style="color: #0000ff;">\$ (2.72)</span></u>	<u><span style="color: #0000ff;">\$ (0.1</span></u>
Loss from discontinued operations, net of tax	<u><span style="color: #0000ff;">—</span></u>	<u><span style="color: #0000ff;">(0.04)</span></u>	<u><span style="color: #0000ff;">—</span></u>	<u><span style="color: #0000ff;">(0.0</span></u>

Income (loss) from discontinued operations, net of tax				
Basic net loss per share	\$ (2.47)	\$ (0.07)	\$ (2.72)	\$ (0.2
Diluted net loss per share:				
Loss from continuing operations	\$ (2.47)	\$ (0.03)	\$ (2.72)	\$ (0.1
Loss from discontinued operations, net of tax	—	(0.04)	—	(0.0
Income (loss) from discontinued operations, net of tax				
Diluted net loss per share	\$ (2.47)	\$ (0.07)	\$ (2.72)	\$ (0.2

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---

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As a result of incurring a net loss from continuing operations for the three and **sixnine** months ended **March 31, 2024**, **June 30, 2024** and **2023**, outstanding restricted stock units and shares issued by the Company under the employee stock

purchase  
plan  
were  
excluded  
from  
the  
computation  
of  
diluted  
loss per  
share  
as their  
effect  
would  
be  
antidilutive  
to  
earnings  
per  
share  
for  
continuing  
operations  
based  
on the  
treasury  
stock  
method.

15.  
Segment  
and  
Geographic  
Information  
Operating  
segments  
are  
defined  
as  
components  
of an  
enterprise  
that  
engage  
in  
business  
activities  
for  
which  
discrete  
financial  
information  
is  
available  
and  
regularly

reviewed  
by the  
chief  
operating  
decision  
maker  
("CODM")  
in  
deciding  
how to  
allocate  
resources  
and to  
assess  
performance.

The  
Company's  
Chief  
Executive  
Officer  
is the  
Company's  
CODM.

Effective  
**October**  
**1, 2023,**  
**October**  
**1, 2023,**  
the  
Company  
realigned  
its  
organizational  
structure  
to three  
principal  
business  
segments  
to  
enhance  
its  
commercial  
strategy  
for  
accelerating  
growth  
and to  
enable  
additional  
profitability  
initiatives.  
These  
segments  
align  
with  
changes

in how  
the  
Company's  
CODM  
manages  
the  
business,  
allocates  
resources,  
and  
assesses  
performance.  
The  
Company's  
operating  
and  
reportable  
segments  
consist  
of the  
following:

• **Sample**

Management  
Solutions. The  
SMS  
operates business  
resources  
operate as a  
single business  
unit offering end-  
to-end sample  
management  
products and  
services,  
including: Sample  
Repository  
Solutions and  
Core Products  
(Automated  
Stores, Cryogenic  
Systems,  
Automated  
Sample Tube,  
and  
Consumables  
and Instruments).

• • **Multiomics.**

The Multiomics business resources operate under as a single business unit that provides offering genomic and other sample analysis services, including gene sequencing and gene synthesis.

• • **B Medical Systems.**

The B Medical Systems business resources operate as a single business unit focused on the manufacturing and distribution of temperature-controlled storage and transportation solutions in international markets to governments, health institutions, and non-government organizations.

The segment realignment had no impact on the Company's consolidated financial position,

results  
of  
operations,  
or cash  
flows.  
All  
segment  
information  
is  
reflective  
of this  
new  
structure,  
and  
prior  
period  
information  
has  
been  
recast  
to  
conform  
to our  
current  
period  
presentation.

Management  
considers  
adjusted  
operating  
**loss, income**  
**(loss),**  
which  
excludes  
charges  
related  
to  
amortization  
of  
intangible  
assets,  
purchase  
accounting  
impact  
on  
inventory,  
transformation  
costs,  
restructuring  
charges,  
goodwill  
and  
intangible  
**asset**  
**impairment,**  
**fair**

value  
adjustments  
to  
contingent  
consideration,  
merger  
and  
acquisition  
costs  
and  
costs  
related  
to share  
repurchase,  
governance-  
related  
matters,  
and  
other  
unallocated  
corporate  
expenses,  
as the  
primary  
performance  
metric  
when  
evaluating  
the  
segments' each segment's  
operations.

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The  
following  
is the  
summary  
of the  
financial  
information  
for the  
Company's  
reportable  
segments  
for the  
three  
and  
sixnine  
months

ended  
**March**  
**31, 2024**  
**June**  
**30,**  
**2024**  
**and**  
**2023**  
(in  
thousands):

	Three Months Ended March 31, Six Months Ended March 31,			
	2024	2023	2024	2023
<b>Revenue:</b>				
Sample Management Solutions	\$ 74,137	\$ 71,043	\$ 153,142	\$ 146,498
Multomics	62,218	62,236	124,938	123,325
B Medical Systems	22,779	15,122	35,371	56,944
<b>Total revenue</b>	<b>\$ 159,134</b>	<b>\$ 148,401</b>	<b>\$ 313,451</b>	<b>\$ 326,767</b>
<b>Adjusted operating loss:</b>				
<b>Adjusted operating income (loss):</b>				
Sample Management Solutions	\$ (1,567)	\$ (6,076)	\$ (2,423)	\$ (9,074)
Multomics	(2,966)	(3,810)	(6,417)	(7,075)
B Medical Systems	(1,153)	(3,367)	(5,562)	2,936
<b>Segment adjusted operating loss</b>	<b>(5,686)</b>	<b>(13,254)</b>	<b>(14,402)</b>	<b>(13,213)</b>
<b>Segment adjusted operating income (loss)</b>				
Amortization of completed technology	6,373	4,901	12,000	9,070
Purchase accounting impact on inventory	—	2,912	—	5,781
Amortization of intangible assets other than completed technology	6,654	7,509	13,516	14,882
<b>Amortization of other intangibles</b>				
Transformation costs <sup>(1)</sup>	4,446	10	4,487	(55)
Restructuring charges	7,344	1,499	8,464	2,961
Impairment of goodwill and intangible assets	115,975	—	115,975	—
Contingent consideration - fair value adjustments	—	(17,145)	—	(17,145)
Merger and acquisition costs and costs related to share repurchase <sup>(2)</sup>	426	19	4,747	11,857
Other unallocated corporate expenses	51	18	41	98
<b>Total operating loss</b>	<b>(146,955)</b>	<b>(12,977)</b>	<b>(173,632)</b>	<b>(40,662)</b>
Interest income, net	9,565	10,394	19,646	21,059
Other income (expense), net	250	(2,668)	932	(1,523)
<b>Loss before income taxes</b>	<b>\$ (137,140)</b>	<b>\$ (5,251)</b>	<b>\$ (153,054)</b>	<b>\$ (21,126)</b>

<sup>(1)</sup> Transformation costs represent non-recurring expenses for strategic

projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term.

For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve

significant

changes to process and/or underlying technology.

Transformation costs in the period result from actions taken as part of the Company's

2024

transformation

plan, and primarily relate to one time asset write

downs  
associated with  
changes in  
technology, one  
time inventory  
write downs  
relating to  
restructuring  
actions taken in  
the period, and  
**third-party**  
**third-party** consulting  
costs associated  
with process &  
systems re-  
design.

**(2)** Includes  
**(2)** expenses  
related to  
governance-  
related  
matters.

**The**  
**Company**  
has  
corrected  
the  
segment  
adjusted  
operating  
**income**  
(loss)  
**income**  
for the  
three  
and  
**six**  
**nine**  
months  
ended  
**March**  
**31, 2023**  
period  
**June**  
30,  
**2023**,  
as  
certain  
corporate  
expenses  
that  
are  
not  
part of  
the  
Company's

CODM's review of operating segment performance were improperly included in the previously disclosed segment adjusted operating income (loss) income. The previously disclosed amount of total segment adjusted operating income (loss) income for the reportable segments was understated by \$8.0 million \$7.6 million and \$16.5 million, \$24.1 million, respectively, for the three and sixnine months ended March 31, 2023 June 30, 2023. The total net

loss  
before  
income  
taxes  
remained  
unchanged  
in  
each  
period.

The  
following  
is the  
summary  
of the  
asset  
information  
for the  
Company's  
reportable  
segments  
as of  
March  
31, 2024 June  
30,  
2024  
and September  
30, 2023 September  
30,  
2023  
(in  
thousands):

Assets:	March		June 30, September	
	31, 2024	September 30, 2023	2024	30, 2023
Sample Management Solutions	\$ 845,641	\$ 675,708	\$ 849,058	\$ 675,708
Multiomics	462,684	534,437	458,578	534,437
B Medical Systems	248,880	511,640	230,754	511,640
Total assets	\$1,557,205	\$ 1,721,785	\$ 1,538,390	\$ 1,721,785

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The  
following  
is a  
reconciliation  
of

the  
segment  
assets  
to  
the  
corresponding  
amounts  
presented  
in  
the  
Condensed  
Consolidated  
Balance  
Sheets  
as of  
March  
31, 2024 June  
30,  
2024  
and September  
30, 2023 September  
30,  
2023  
(in  
thousands):

	March 31,		September	
	2024	2023	30, 2024	30, 2023
Segment assets	\$1,557,205	\$ 1,721,785	\$ 1,538,390	\$ 1,721,785
Cash and cash equivalents, restricted cash and marketable securities	975,358	1,134,256	754,245	1,134,256
Deferred tax assets	925	571	1,231	571
Other assets	30,009	29,108	29,429	29,108
<b>Total assets</b>	<b>\$2,563,497</b>	<b>\$ 2,885,720</b>	<b>\$ 2,323,295</b>	<b>\$ 2,885,720</b>

Revenue  
from  
external  
customers  
is  
attributed  
to  
geographic  
areas

based  
on  
locations  
in  
which  
the  
product  
is  
shipped.  
Net  
revenue  
by  
geographic  
area  
for  
the  
three  
and  
sixnine  
months  
ended  
March  
31, 2024  
June  
30,  
2024  
and  
2023  
are  
as  
follows  
(in  
thousands):

Geographic Location:	Three Months Ended March 31, Six Months Ended March 31,				Three Months Ended June 30,	
	2024		2023		2024	2023
	2024	2023	2024	2023	2024	2023
United States	\$ 88,398	\$ 86,572	\$ 178,990	\$ 174,321	\$ 95,196	\$ 89,199
Africa	18,942	8,627	26,453	25,837	21,988	19,052
China	13,646	11,979	28,544	25,387	14,528	13,522
United Kingdom	5,641	5,789	11,340	11,202	8,086	8,737
Rest of Europe	23,850	21,432	48,682	60,854	22,985	23,579
Asia						
Pacific/Other	8,657	14,002	19,442	29,166	10,026	11,859
Total revenue	\$ 159,134	\$ 148,401	\$ 313,451	\$ 326,767	\$ 172,809	\$ 165,948

The  
above

table  
has  
been  
adjusted from  
previously  
reported  
to  
correct  
for a  
misclassification  
of  
revenue  
between  
China  
and  
other  
locations  
for  
the  
three  
and  
nine  
months  
ended  
June  
30,  
2023.  
The  
adjustment  
is  
immaterial  
and  
does  
not  
impact  
total  
revenue.  
The  
Company  
had  
one  
individual  
customer  
that  
accounted  
for  
10%  
or  
more  
of its  
consolidated  
revenue  
for  
the  
three  
months

ended  
**March**  
**31, 2024****June**  
**30,**  
**2024 and** **none****June**  
**30,**  
**2023.**  
**The**  
**Company**  
**had**  
**one individual**  
**customer**  
**that**  
**accounted**  
**for**  
**10%**  
**or**  
**more**  
**of its**  
**consolidated**  
**revenue**  
**for**  
**the**  
**threenine**  
**months**  
**ended**  
**March**  
**31,**  
**2023****June**  
**30,**  
**2024**  
**and**  
**2023.**  
**This**  
**individual**  
**customer**  
**is**  
**the**  
**same**  
**for**  
**each**  
**period**  
**in**  
**2024**  
**and**  
**2023,**  
**a**  
**distributor**  
**shipping**  
**to**  
**end**  
**users**  
**in** **14**  
**countries.**  
**The**  
**Company**

had  
no  
individual  
customer  
that  
accounted  
for  
10%  
or  
more  
of its  
consolidated  
revenue  
for approximately  
30 countries,  
and  
is  
related  
to  
the  
six  
months  
ended  
March  
31, 2024  
and  
one  
individual  
customer  
that  
accounted  
for  
10%  
or  
more  
of its  
consolidated  
revenue  
for  
the  
six  
months  
ended  
March  
31,  
2023.  
This  
individual  
customer  
is a  
distributor  
shipping  
to  
end  
users  
in 17

countries. B  
Medical  
segment.  
There  
were  
no  
customers  
that  
accounted  
for  
more  
than  
10%  
of  
the  
Company's  
accounts  
receivable  
balance  
as of  
March  
31, 2024 June  
30,  
2024  
and September  
30, 2023 September  
30,  
2023.

16.  
Commitments  
and  
Contingencies  
*Contingencies*  
The  
Company  
is  
subject  
to  
various  
legal  
proceedings,  
both  
asserted  
and  
unasserted,  
that  
arise  
in  
the  
ordinary  
course  
of  
business.  
The

Company  
cannot  
predict  
the  
ultimate  
outcome  
of  
such  
legal  
proceedings  
or, in  
certain  
instances,  
provide  
reasonable  
ranges  
of  
potential  
losses.

The  
Company  
may  
also  
have  
certain  
indemnification  
obligations  
pursuant  
to  
claims  
made  
under  
the  
definitive  
agreement  
it  
entered  
into  
with  
Edwards  
Vacuum  
LLC  
(a  
member  
of  
the  
Atlas  
Copco  
Group)  
("Edwards")  
in  
connection  
with  
the  
Company's  
sale

of its  
semiconductor  
cryogenics  
business  
in  
the  
fourth  
quarter  
of  
fiscal  
year  
2018.  
In  
the  
third  
quarter  
of  
fiscal  
year  
2020,  
Edwards  
asserted  
claims  
for  
indemnification  
under  
the  
definitive  
agreement  
relating  
to  
alleged  
breaches  
of  
representations  
and  
warranties  
relating  
to  
customer  
warranty  
claims  
and  
inventory  
(the  
“2020”  
Claim”).  
In  
addition,  
in  
January  
2023,  
Edwards  
filed  
a  
lawsuit

against  
the  
Company  
in  
the  
Supreme  
Court  
of  
the  
State  
of  
New  
York  
in  
the  
County  
of  
New  
York  
seeking  
indemnification  
from  
the  
Company  
under  
such  
definitive  
agreement  
for  
\$1.0  
million  
and  
other  
related  
damages,  
including  
interest  
and  
attorney's  
fees,  
arising  
from  
a  
third-  
partythird-  
party  
claim  
that  
was  
included  
as  
part  
of  
their  
initial  
claims

(the  
“2023”  
Claim”).

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---

[Table](#)  
[of](#)  
[Contents](#)

In  
April  
2023,  
the  
Company  
responded  
to  
and  
filed  
a  
counterclaim  
against  
Edwards  
for  
the  
2023  
Claim  
alleging  
breach  
of  
the  
definitive  
agreements  
by  
Edwards  
and  
seeking  
a  
declaratory  
judgment.  
During  
the  
third  
quarter  
of  
fiscal  
year  
2023,  
the  
Company  
and  
Edwards  
entered  
into

a  
settlement  
agreement  
related  
to  
the  
2023  
Claim  
to  
avoid  
the  
costs  
and  
uncertainties  
of  
potential  
litigation.  
Under  
the  
settlement  
agreement,  
the  
Company  
paid  
Edwards  
\$0.8  
million  
from  
one  
of  
the  
indemnification  
escrows  
established  
at  
closing  
of  
the  
sale  
in  
return  
for  
the  
release  
of  
the  
2023  
Claim  
and  
the  
release  
to  
the  
Company  
of  
any

residual  
funds  
in  
this  
escrow.  
The  
Company  
accrued  
a  
liability  
of  
\$2.5  
million  
for  
the  
2020  
Claim  
and  
2023  
Claim  
of  
which  
\$0.8  
million  
was  
paid  
during  
the  
third  
quarter  
of  
fiscal  
year  
2023.  
The  
2020  
Claim  
remains  
outstanding  
and  
\$1.7  
million  
remains  
in  
the  
balance  
of  
the  
accrued  
liability  
as  
of  
**March**  
**31,**  
**2024****June**

30,

2024.

The Company cannot determine the probability of any losses or outcome of the 2020 Claim including the amount of any indemnifiable losses, if any, resulting from these claims. However, the Company does not believe that this claim will have a material adverse effect on its consolidated financial position or results of operations. If the

resolution  
of  
the  
2020  
Claim  
results  
in  
indemnifiable  
losses  
in  
excess  
of  
the  
applicable  
indemnification  
deductibles  
established  
under  
the  
definitive  
agreement,  
Edwards  
would  
be  
required  
to  
seek  
recovery  
under  
the  
representation  
and  
warranty  
insurance  
Edwards  
obtained  
in  
connection  
with  
the  
closing  
of  
the  
sale  
of  
the  
semiconductor  
cryogenics  
business.  
Management  
believes  
that  
any  
indemnifiable  
losses  
in

excess  
of  
the  
applicable  
deductibles  
established  
in  
the  
definitive  
agreement  
would  
be  
covered  
by  
such  
insurance.  
For  
indemnifiable  
claims  
other  
than  
those  
arising  
from  
breaches  
of  
representations  
and  
warranties  
and  
for  
indemnifiable  
claims  
arising  
from  
breaches  
of  
representations  
and  
warranties  
exceeding  
the  
maximum  
coverage  
of  
the  
representations  
and  
warranties  
insurance  
policy,  
Edwards  
could  
seek  
recovery  
of

such indemnifiable losses, if any, directly from the Company. In the event of unexpected subsequent developments and given the inherent unpredictability of these matters, there can be no assurance that the Company's assessment of any claim will reflect the ultimate outcome, and an adverse outcome in certain matters could, from time to time, have a material

adverse  
effect  
on  
the  
Company's  
consolidated  
financial  
position  
or  
results  
of  
operations  
in  
particular  
quarterly  
or  
annual  
periods.

*Tariff  
Matter*

With  
the  
assistance  
of a  
**third-**  
**party**  
**third-**  
**party**  
consultant,  
during  
the  
first  
quarter  
of  
fiscal  
year  
2021,  
the  
Company  
initiated  
a  
review  
of  
the  
value  
of  
transactions  
it  
used  
for  
intercompany  
imports  
into  
the  
United

States  
from  
its  
GENEWIZ  
business. As  
a  
result  
of  
this  
review  
and  
a  
new  
interpretation  
surrounding  
the  
valuation  
method  
used  
to  
calculate  
the  
estimated  
transaction  
value,  
the  
Company  
revised  
its  
estimate  
of  
the  
tariffs  
owed  
and  
paid  
\$5.9  
million \$5.9 million  
to  
the  
U.S.  
customs  
authorities  
during  
fiscal  
year  
2022,2022.  
The  
U.S.  
customers  
authorities  
completed  
the  
review  
and  
closed

the  
matter  
related  
to  
the  
periods  
prior to  
November  
2021  
and  
prior  
periods.  
2021.  
The  
U.S.  
customs  
authorities  
are  
currently  
in  
process  
of  
reviewing  
the  
Company's  
calculation  
of  
tariffs  
for  
these the periods  
after  
November  
2021 to  
determine  
if  
any  
further  
tariffs  
are  
owed  
by  
the  
Company.  
The  
Company  
has  
revised  
its  
tariff  
calculation  
methodology  
to  
align  
with  
the  
new

interpretation  
provided  
to it  
by  
U.S.  
customs  
authorities.  
The  
estimated  
amount  
owed  
to  
the  
U.S.  
customs  
authorities  
under  
this  
revised  
methodology  
for  
periods  
after  
November  
2021  
is  
\$3.2  
**million** \$2.5 million  
and  
has  
been  
accrued  
in  
the  
Condensed  
Consolidated  
Balance  
Sheets.  
*Purchase  
Commitments*  
As  
of  
**March**  
**31, 2024** June  
30,  
2024,  
the  
Company  
had  
non-  
cancelable  
commitments  
of  
\$52.0  
**million**, \$71.4 million,  
comprised

of  
purchase  
orders  
for  
inventory  
of  
**\$47.9**  
**million** **\$53.3 million**  
and  
**information**  
**technology**  
**related** **other**  
**operating**  
**expense** **commitments**  
of  
**\$4.1**  
**million.** **\$18.1 million.**

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Table  
of  
Contents  
Item2.  
**Management's****Management's**  
**Discussion**  
**and**  
**Analysis**  
of  
**Financial**  
**Condition**  
**and**  
**Results**  
of  
**Operations**

You  
should  
read  
the  
following  
discussion  
and  
analysis  
of  
our  
financial  
condition  
and

results  
of  
operations  
together  
with  
our  
unaudited  
interim  
condensed  
consolidated  
financial  
statements  
and  
related  
notes  
appearing  
elsewhere  
in  
this  
Quarterly  
Report  
on  
Form  
10-  
Q  
and  
the  
audited  
financial  
statements  
and  
related  
notes  
contained  
in  
our  
Annual  
Report  
on  
Form  
10-  
K  
for  
the  
year  
ended  
September  
30, 2023  
(the  
“2023  
Annual  
Report  
on  
Form  
10-  
K”).

In  
addition  
to  
historical  
information,  
this  
discussion  
and  
analysis  
contains  
forward-  
looking  
statements  
that  
involve  
risks,  
uncertainties  
and  
assumptions.  
Our  
actual  
results  
may  
differ  
materially  
from  
those  
discussed  
below  
and  
in  
the  
forward-  
looking  
statements.  
Factors  
that  
could  
cause  
or  
contribute  
to  
these  
differences  
include,  
without  
limitation,  
those  
discussed  
in  
this  
Management's  
Discussion  
and  
Analysis  
of

**Financial  
Condition  
and  
Results  
of  
Operations  
("MD&A")  
as  
well  
as  
those  
described  
in  
the  
2023  
Annual  
Report  
on  
Form  
10-  
K  
and  
this  
Quarterly  
Report  
on  
Form  
10-  
Q  
under  
"Information  
Related  
to  
Forward-  
Looking  
Statements"  
and  
Part  
II,  
Item  
1A  
"Risk  
Factors".  
All  
dollar  
amounts  
in  
the  
below  
MD&A  
are  
presented  
in  
U.S.  
dollars,  
unless**

otherwise  
noted  
or  
the  
context  
otherwise  
provides.

Our  
MD&A  
is  
organized  
as  
follows:

• • **Overview.**

This section  
provides a  
general  
description of  
our business  
and operating  
segments as  
well as a brief  
discussion  
and overall  
analysis of  
our business  
and financial  
performance,  
including key  
developments  
affecting us  
during the  
three and  
six nine  
months  
ended March  
31, 2024 June  
30, 2024 and  
2023.

• **Critical Accounting Policies and Estimates.**

This section discusses accounting policies and estimates that require us to exercise subjective or complex judgments in their application. We believe these accounting policies and estimates are important to understanding the assumptions and judgments incorporated in our reported financial results.

• **Results of Operations.**

This section provides an analysis of our financial results for the three and **six nine** months ended **March 31, 2024** **June 30, 2024** compared to the three and **six nine** months ended **March 31, 2023** **June 30, 2023**.

• **Liquidity and Capital Resources.**

This section provides an analysis of our liquidity and changes in cash flows as well as a discussion of contractual commitments.

**OVERVIEW**

We are a leading global provider of biological and chemical compound sample exploration and management solutions for the life sciences industry. We entered the life sciences market in 2011, leveraging our in-house precision automation and cryogenics capabilities that we were

then  
applying  
in  
the  
semiconductor  
manufacturing  
market.  
This  
led  
us  
to  
develop  
solutions  
for  
automated  
ultra-  
cold  
storage. Since  
then,  
we  
have  
expanded  
our  
life  
sciences  
offerings  
through  
internal  
investments  
and  
through  
a  
series  
of  
acquisitions.  
We  
now  
support  
our  
customers  
from  
research  
and  
clinical  
development  
to  
commercialization  
with  
our  
sample  
management,  
automated  
storage,  
vaccine  
cold  
storage

and  
transport,  
as  
well  
as genomic  
services  
expertise  
to  
help  
our  
customers  
bring  
impactful  
therapies  
to  
market  
faster.  
We  
understand  
the  
importance  
of  
sample  
integrity  
and  
offer  
a  
broad  
portfolio  
of  
products  
and  
services  
supporting  
customers  
at  
every  
stage  
of  
the  
life  
cycle  
of  
samples  
including  
procurement,  
and  
sourcing,  
automated  
storage  
systems, genomic  
services  
and  
a  
multitude  
of

sample  
consumables,  
informatics  
and  
data  
software,  
along  
with  
sample  
repository  
solutions.  
Our  
expertise,  
global  
footprint  
and  
leadership  
positions  
enable  
us to  
be  
a trusted  
global  
partner  
to  
pharmaceutical,  
biotechnology  
and  
life  
sciences  
research  
institutions.  
In  
total,  
we  
employ  
approximately  
**3,400** 3,300  
full-  
time  
employees,  
part-  
time  
employees  
and  
contingent  
workers  
worldwide  
as  
of  
**March**  
**31, 2024** June  
**30,**  
**2024**  
and  
have

sales  
in  
approximately  
150  
countries.  
We  
are  
headquartered  
in  
Burlington,  
Massachusetts  
and  
have  
operations  
in  
North  
America,  
Asia,  
and  
Europe.

Our  
portfolio  
includes  
product  
and  
service  
offerings  
developed  
by  
us  
internally,  
as  
well  
as  
acquired  
through  
acquisitions,  
designed  
to  
provide  
comprehensive  
capabilities  
to  
our  
customers,  
addressing  
their  
needs  
in  
sample  
exploration  
and  
management,  
automated  
storage,  
multomics,

and  
cold  
chain  
solutions.  
We  
continue  
to  
develop  
new  
product  
and  
service  
offerings  
and  
enhance  
existing  
and  
acquired  
offerings  
through  
the  
expertise  
of  
our  
research  
and  
development  
resources.  
We  
believe  
our  
acquisition,  
investment  
and  
integration  
approach  
has  
allowed  
us  
to  
accelerate  
internal  
development  
and  
significantly  
accelerate  
time  
to  
market  
for  
our  
life  
sciences  
solutions.

TableofContents**Segments****Within****our****Sample****Management****Solutions****segment,****we****operate****as a****single****business****unit****offering****end-****to-end****sample****management****products****and****services,****including:****Sample****Repository****Solutions****and****Core****Products****(Automated****Stores,****Cryogenic****Systems,****Automated****Sample****Tube and****Consumables****and****Instruments).****This****portfolio****provides****customers****with a****high****level****of****sample****quality,****security,****availability,****intelligence**

and  
integrity  
throughout  
the  
lifecycle  
of  
samples,  
providing  
customers  
with  
complete  
end-  
to-end  
“cold-  
chain” cold  
chain  
of  
custody”  
capabilities.

We  
also  
offer  
expert-  
level  
consultation  
services  
to our  
clients  
throughout  
their  
experimental  
design  
and  
implementation  
processes.

Within  
our  
Multiomics  
segment,  
our  
genomics  
services  
business  
advances  
research  
and  
development  
activities  
by  
providing  
gene  
sequencing,  
synthesis,  
editing  
and  
related

services. We offer a comprehensive, global portfolio that we believe has both broad appeal in the life sciences industry and enables customers to select the best solution for their research and development challenges. This portfolio also offers unique solutions for key markets such as cell and gene therapy, antibody development and biomarker discovery by addressing genomic complexity and throughput challenges.

Within our B Medical Systems segment, we provide temperature-controlled storage and transportation solutions that complement our cold chain capabilities, adding differentiated solutions for reliable and traceable transport of temperature-sensitive specimens worldwide. We offer end-to-end cold chain of custody capabilities for vaccines, blood components, and laboratory specimens through our portfolio of cold chain transport solutions,

plasma  
freezers,  
contact  
shock  
freezers,  
ultra-  
low  
freezers,  
and  
real-  
time  
sample  
monitoring  
and  
location  
tracking  
solutions.

**31**

Table of  
Contents  
Business  
and  
Financial  
Performance  
*Basis*  
of  
*Presentation*  
Our  
condensed  
consolidated  
financial  
statements  
are  
prepared  
in  
accordance  
with  
U.S.  
Generally  
Accepted  
Accounting  
Principles  
("GAAP").  
*Financial*  
*Performance*  
Our  
performance  
for the  
three  
and  
**six nine**  
months  
ended  
**March**

31, 2024 June

30, 2024

and

2023

are as

follows:

<i>In thousands</i>	Three Months Ended March 31, Six Months Ended March 31,			
	2024	2023	2024	2023
Revenue	\$ 159,134	\$ 148,401	\$ 313,451	\$ 326,767
Cost of revenue	95,749	95,165	188,554	199,666
Gross profit	63,385	53,236	124,897	127,101
Operating expenses				
Research and development	8,707	8,520	17,200	16,056
Selling, general and administrative	78,314	73,339	156,890	165,891
Impairment of goodwill and intangible assets	115,975	—	115,975	—
Contingent consideration - fair value adjustments	—	(17,145)	—	(17,145)
Restructuring charges	7,344	1,499	8,464	2,961
Total operating expenses	210,340	66,213	298,529	167,763
Operating loss	(146,955)	(12,977)	(173,632)	(40,662)
Other income				
Interest income, net	9,565	10,394	19,646	21,059
Other income (expense), net	250	(2,668)	932	(1,523)
Loss before income taxes	(137,140)	(5,251)	(153,054)	(21,126)
Income tax benefit	(260)	(3,260)	(450)	(7,900)
Loss from continuing operations	(136,880)	(1,991)	(152,604)	(13,226)
Loss from discontinued operations, net of tax	—	(2,936)	—	(2,936)
Net loss	\$ (136,880)	\$ (4,927)	\$ (152,604)	\$ (16,162)



Three Months Ended  
June 30,

Nine Months Ended  
June 30,

<i>In thousands</i>	2024	2023	2024	2023
Revenue	\$ 172,809	\$ 165,948	\$ 486,260	\$ 492,715
Cost of revenue	103,753	97,943	292,307	297,609
Gross profit	69,056	68,005	193,953	195,106
Operating expenses				
Research and development	7,913	8,968	25,113	25,024
Selling, general and administrative	73,833	75,465	230,723	241,356
Impairment of goodwill and intangible assets	—	—	115,975	—
Contingent consideration - fair value adjustments	—	(1,404 )	—	(18,549 )
Restructuring charges	2,064	812	10,528	3,773
Total operating expenses	83,810	83,841	382,339	251,604
Operating loss	(14,754 )	(15,836 )	(188,386 )	(56,498 )
Other income				
Interest income, net	8,004	11,347	27,650	32,406
Other income (expense), net	(282 )	819	650	(704 )
Loss before income taxes	(7,032 )	(3,670 )	(160,086 )	(24,796 )
Income tax benefit	(450 )	(1,207 )	(900 )	(9,107 )
Loss from continuing operations	(6,582 )	(2,463 )	(159,186 )	(15,689 )
Income (loss) from discontinued operations, net of tax	—	993	—	(1,943 )
Net loss	\$ (6,582 )	\$ (1,470 )	\$ (159,186 )	\$ (17,632 )

Three months ended  
**March 31, 2024** June  
**30, 2024** compared

to three  
months  
ended  
**March**  
**31, June**  
**30,**  
**2023**  
**2023**

Revenue increased

**7%  
4% for**  
the  
three  
months  
ended  
**March**  
**31, 2024**  
**June**  
**30, 2024**  
compared  
to the  
corresponding  
period  
in the  
prior  
fiscal  
year,  
driven  
by a  
**51%**  
**increase**  
**in**  
**revenue**  
**in the B**  
**Medical**  
**Systems**  
**segment**  
and a  
**4%**  
**increase**  
**in increased revenue**  
in the Sample  
Management  
Solutions  
**segment. and B**  
**Medical**  
**Systems**  
**segments,**  
while  
**revenue**  
in the  
**Multomics**  
**segment**  
remained  
**flat.**  
Gross  
margin  
was  
**40% for**

the  
three  
months  
ended  
**March**  
**31, 2024** **June**  
**30, 2024**  
compared  
to  
**36%** **41%** for  
the  
corresponding  
period  
in the  
prior  
fiscal  
year, driven  
by  
**margin**  
**expansion** **higher**  
**amortization**  
**expense**  
and  
**transformation**  
**costs** in  
**all three**  
**business**  
**segments**  
and the  
current  
period as  
well as  
purchase  
accounting  
impacts  
to  
**inventory** in  
the  
prior  
year  
period  
which  
did not  
reoccur,  
partially  
offset  
by  
higher  
revenue  
**in the B**  
**Medical**  
**Systems**  
and  
**Sample**  
**Management**  
**Solutions**

segments. operational efficiencies. Operating expenses increased \$144.1 million remained flat during the three months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year primarily due to an \$111.3 million non-cash goodwill impairment charge within the B Medical Systems segment, a \$4.7 million of intangible asset impairment charge associated with the discontinuation of our sample sourcing product offering within our Sample Management

Solutions  
business, driven  
by  
decreased  
research  
and  
development  
and  
selling,  
general  
and  
administrative  
expenses,  
offset  
by increased  
restructuring  
charges  
resulting  
from related  
to the  
Company's  
cost  
reduction  
initiatives  
launched  
in the  
second  
quarter  
of fiscal  
year  
2024.  
Additionally,  
we  
recognized  
a  
benefit  
of \$17.1  
million \$1.4 million  
of fair  
value  
contingent  
consideration  
adjustments  
related  
to the B  
Medical  
Systems  
segment  
in the  
three  
months  
ended  
March  
31  
2023 June  
30, 2023

which  
did not  
reoccur  
in fiscal  
year  
2024.  
We  
generated a  
net  
loss of  
\$136.9  
million \$6.6 million  
for the  
three  
months  
ended  
March  
31, 2024 June  
30, 2024  
compared  
to a net  
loss of  
\$4.9  
million \$1.5 million  
for the  
three  
months  
ended  
March  
31, 2023 June  
30,  
2023,  
primarily  
driven  
by the  
impairment  
of  
goodwill decrease  
in  
interest  
and  
intangible  
assets. other  
income.

Six Nine  
months  
ended March  
31, 2024 June  
30, 2024  
compared  
to  
six nine  
months  
ended  
March

31, 2023 June

30, 2023

Revenue decreased by

4% 1% for

the

six nine

months

ended

March

31, 2024 June

30, 2024

compared

to the

corresponding

period

in the

prior

fiscal

year,

driven

by a

38%

decrease

in decreased

revenue

in the B

Medical

Systems

segment,

due to

the

timing

of

orders,

32

---

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partially  
offset  
by 5%  
and 1%  
increases  
in increased revenue  
in the  
Sample  
Management  
Solutions  
and  
Multiomics

segments,  
respectively. segments.  
Gross  
margin  
was 40%  
for the  
six nine  
months  
ended  
March  
31, 2024  
compared  
to 39%  
for June  
30,  
2024,  
which  
is  
consistent  
with the  
corresponding  
period  
in the  
prior  
fiscal  
year year. Gross  
margin  
in the  
2024  
period was  
driven  
by  
margin  
expansion  
in the  
Sample  
Management  
Solutions  
and  
Multiomics  
segments,  
partially  
offset  
by  
margin  
pressure  
from  
decreased  
revenue  
in the B  
Medical  
Systems  
segment.  
Operating  
expenses increased  
\$130.8

million \$131 million

during  
the  
**six nine**  
months  
ended  
**March**  
**31, 2024** **June**  
**30, 2024**  
compared  
to the  
corresponding  
period  
in the  
prior  
fiscal  
year,  
primarily  
due to  
the  
non-  
cash  
impairment  
of  
goodwill  
and  
intangible  
assets  
and  
increased  
restructuring  
charges  
recognized  
in the  
**six nine**  
months  
ended  
**March**  
**31,**  
**2024** **June**  
**30,**  
**2024,**  
partially  
offset  
by  
decreased  
selling,  
general  
and  
administrative  
expenses.  
Additionally,  
we  
recognized  
a  
benefit

of \$17.1 million \$18.5 million of fair value contingent consideration adjustments related to the B Medical Systems segment in the six nine months ended March 31, 2023 June 30, 2023 which did not reoccur in fiscal year 2024. We generated a net loss of \$152.6 million \$159.2 million for the six nine months ended March 31, 2024 June 30, 2024 compared to a net loss of \$16.2 million \$17.6 million for the six nine months ended March 31, 2023 June 30, 2023, primarily driven by the impairment

of  
goodwill  
and  
intangible  
**assets, assets,**  
**a lower**  
**income**  
**tax**  
**benefit,**  
**and**  
**decreased**  
**interest**  
**income.**

**CRITICAL  
ACCOUNTING  
POLICIES  
AND  
ESTIMATES**

The  
preparation  
of the  
interim  
condensed  
consolidated  
financial  
statements  
requires  
us to  
make  
estimates  
and  
judgments  
that  
affect  
the  
reported  
amounts  
of  
assets,  
liabilities,  
revenue,  
expenses,  
and  
related  
disclosure  
of  
contingent  
assets  
and  
liabilities.  
On an  
ongoing  
basis,  
we  
evaluate

our  
estimates  
based  
on  
historical  
experience  
and  
consider  
various  
other  
assumptions  
that are  
believed  
to be  
reasonable  
under  
the  
circumstances.  
We  
evaluate  
current  
and  
anticipated  
worldwide  
economic  
conditions,  
both in  
general  
and  
specifically  
in  
relation  
to the  
life  
sciences  
industry,  
that  
serve  
as a  
basis  
for  
making  
judgments  
about  
the  
carrying  
values  
of  
assets  
and  
liabilities  
that are  
not  
readily  
determinable  
based

on  
information  
from  
other  
sources.  
Actual  
results  
may  
differ  
from  
these  
estimates  
under  
different  
assumptions  
or  
conditions  
that  
could  
have a  
material  
impact  
on our  
financial  
condition  
and  
results  
of  
operations.

The  
critical  
accounting  
estimates  
that we  
believe  
affect  
our  
more  
significant  
judgments  
and  
estimates  
used in  
the  
preparation  
of our  
condensed  
consolidated  
financial  
statements  
presented  
in this  
Quarterly  
Report  
on  
Form

10-Q  
are  
described  
in the  
Critical  
Accounting  
Policies  
Estimates  
included  
in the  
section  
titled  
“Management's  
Discussion  
and  
Analysis  
of  
Financial  
Condition  
and  
Results  
of  
Operations”  
in Part  
II, Item  
7 of the  
2023  
Annual  
Report  
on  
Form  
10-K.  
There  
have  
been no  
material  
changes  
to our  
critical  
accounting  
policies  
or  
estimates  
from  
those  
set  
forth in  
our  
Annual  
Report  
on  
Form  
10-K.  
**RESULTS**  
**OF**  
**OPERATIONS**

Please refer to the commentary provided below for further discussion and analysis of the factors contributing to our results from operations for the three and **six nine** months ended **March 31, 2024** **June 30, 2024** compared to the three and **six nine** months ended **March 31, 2023** **June 30, 2023**. Non-GAAP Financial Measures Non-GAAP Non-GAAP financial measures are used in addition to and in conjunction with results

presented  
in  
accordance  
with  
GAAP  
and  
should  
not be  
relied  
upon to  
the  
exclusion  
of  
GAAP  
financial  
measures.  
Management  
adjusts  
the  
GAAP  
results  
for the  
impact  
of  
amortization  
of  
intangible  
assets,  
purchase  
accounting  
impact  
on  
inventory,  
transformation  
costs,  
restructuring  
charges,  
purchase  
price  
accounting  
adjustments  
to  
inventory,  
charges  
related  
to  
merger  
and  
acquisitions  
and  
share  
repurchases,  
goodwill  
and  
intangible  
asset

impairment,  
charges, fair  
value  
adjustments to  
contingent  
consideration,  
governance-  
related  
matters,  
merger  
and  
non-  
recurring acquisition  
costs  
and  
costs  
related  
to the  
Company's  
business  
transformation  
initiatives share  
repurchase,  
and  
other  
unallocated  
corporate  
expenses  
to  
provide  
investors  
better  
perspective  
on the  
results  
of  
operations  
which  
the  
Company  
believes  
is more  
comparable  
to the  
similar  
analysis  
provided  
by its  
peers. Management  
also  
excludes  
special  
charges  
and  
gains,  
such as

gains  
and  
losses  
from  
the sale  
of  
assets,  
certain  
tax  
benefits  
and  
charges,  
as well  
as other  
gains  
and  
charges  
that are  
not  
representative  
of the  
normal  
operations  
of the  
business.

Management  
strongly  
encourages  
investors  
to  
review  
our  
financial  
statements  
and  
publicly  
filed  
reports  
in their  
entirety  
and not  
rely on  
any  
single  
measure.

A  
reconciliation  
of non-  
GAAP  
measures  
to the  
most  
nearly  
comparable  
GAAP  
measures

is  
included  
under  
“Operating  
Loss”  
and  
“Gross  
Margin”  
below.

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Revenue  
Our  
revenue  
performance  
for the three  
and **six nine**  
months  
ended **March**  
**31, 2024 June**  
**30, 2024** and  
2023 is as  
follows:

In thousands, except percentages	Three Months Ended March 31,			Six Months Ended March 31,		
				% Change		% Change
	2024	2023	2024 v. 2023	2024	2023	2024 v. 2023
Sample Management Solutions	\$ 74,137	\$ 71,043	4.4 %	\$ 153,142	\$ 146,498	4.5 %
Multiomics	62,218	62,236	(0.0) %	124,938	123,325	1.3 %
B Medical Systems	22,779	15,122	50.6 %	35,371	56,944	(37.9) %
<b>Total revenue</b>	<b>\$159,134</b>	<b>\$148,401</b>	<b>7.2 %</b>	<b>\$313,451</b>	<b>\$326,767</b>	<b>(4.1) %</b>

In thousands, except percentages	Three Months Ended June 30,			Nine Months Ended June 30,		
				% Change		% Change
	2024	2023	2024 v. 2023	2024	2023	2024 v. 2023
Sample Management Solutions	\$ 80,673	\$ 75,341	7.1 %	\$ 233,816	\$ 221,838	5.4 %
Multiomics	63,619	63,846	(0.4) %	188,556	187,172	0.7 %
B Medical Systems	28,517	26,761	6.6 %	63,888	83,705	(23.7) %
<b>Total revenue</b>	<b>\$ 172,809</b>	<b>\$ 165,948</b>	<b>4.1 %</b>	<b>\$ 486,260</b>	<b>\$ 492,715</b>	<b>(1.3) %</b>
<i>Three months ended <b>March</b> <b>31,</b></i>						

**2024 June**  
**30, 2024**  
**compared to**  
**three**  
**months**  
**ended March**  
**31, 2023 June**  
**30, 2023**

Revenue  
for the three  
months  
ended **March**  
**31,**  
**2024 June**  
**30,**  
**2024 increased 7% 4% compared**  
**to the**  
**corresponding**  
**prior fiscal**  
**year period,**  
**driven by a**  
**51%**  
**increase 7%**  
**increases in**  
**our B**  
**Medical**  
**Systems**  
**segment and**  
**a 4%**  
**increase**  
**in both our**  
**Sample**  
**Management**  
**Solutions**  
**segment, and**  
**B Medical**  
**Systems**  
**segments,**  
**while**  
**revenue in**  
**our**  
**Multomics**  
**segment**  
**remained**  
**flat.**

**Our B**  
**Medical**  
**Systems**  
**segment**  
**revenue for**  
**the three**  
**months**  
**ended March**  
**31,**

**2024 June**  
**30, 2024**  
**increased 51% 7%**  
compared  
to the  
corresponding  
prior fiscal  
year period,  
primarily  
due to the  
timing of  
orders for  
cold chain  
equipment.

Our  
Sample  
Management  
Solutions  
segment  
revenue for  
the three  
months  
ended **March**  
**31,**  
**2024 June**  
**30,**  
**2024 increased**  
**4% 7% compared**  
to the  
corresponding  
prior fiscal  
year period  
driven by  
revenue  
growth in  
the **large-**  
**automated**  
**Store Cryogenic**  
Systems,  
**Consumables**  
and  
**Instruments and Sample**  
Repository  
Solutions  
**businesses, businesses,**  
partially  
offset by a  
decline in  
Clinical  
Stores.

Our  
Multiomics  
segment  
revenue for  
the three  
months

ended **March**  
**31,**  
**2024** June  
**30,**  
**2024** remained  
flat  
compared to  
the  
corresponding  
prior fiscal  
year period  
with  
consistent driven  
by revenue  
growth in  
the Next  
Generation  
Sequencing  
business  
and revenue  
growth in  
the Gene  
Synthesis,  
business,  
offset by a  
decline in  
Sanger  
sequencing  
services.

Revenue  
generated  
outside the  
United  
States was  
**\$70.7**  
million **\$77.6**  
million, or  
**44%** **45%** of  
total  
revenue, for  
the three  
months  
ended **March**  
**31,**  
**2024** June  
**30, 2024**  
compared to  
**\$61.8**  
million, **\$76.1 million**,  
or **42%** **46%**  
of total  
revenue, for  
the  
corresponding  
period in the

prior  
fiscal year.

**Six**

**Nine**  
**months**

**ended March**

**31, 2024 June**

**30, 2024**

**compared to**

**six nine**

**months**

**ended March**

**31, 2023 June**

**30, 2023**

Revenue  
for  
the **six nine**  
months  
ended **March**  
**31, 2024 June**  
**30,**  
**2024 decreased 4% 1%**  
compared to  
the  
corresponding  
period in the  
prior fiscal  
year, driven  
by a  
**38% 24%**  
decrease in  
our **B**  
Medical  
Systems  
segment,  
partially  
offset by a  
5%  
increase in  
our Sample  
Management  
Solutions  
segment and  
a 1%  
increase in  
our  
Multiomics  
segment.

Our **B**  
Medical  
Systems  
segment  
revenue for  
the **six nine**

months  
ended **March**  
**31, 2024** June  
30, 2024  
decreased **38%** 24%  
compared  
to the  
corresponding  
prior fiscal  
year period,  
primarily  
due to the  
timing of  
orders for  
cold chain  
equipment.

Our  
Sample  
Management  
Solutions  
segment  
revenue for  
the **six nine**  
months  
ended **March**  
**31, 2024** June  
30,  
2024 increased  
5% compared  
to the  
corresponding  
prior fiscal  
year period  
driven by  
revenue  
growth in  
the **large**  
**automated**

**Store**  
**Systems Automated**  
**Stores** and  
Sample  
Repository  
Solutions  
businesses.

Our  
Multomics  
segment  
revenue for  
the **six nine**  
months  
ended **March**  
**31, 2024** June  
30, 2024  
increased 1%  
compared to

the corresponding prior fiscal year period primarily driven by revenue growth in Gene Synthesis and Next-Generation Sequencing services, and Gene Synthesis, partially offset by a decline in Sanger sequencing services.

Revenue generated outside the United States was \$134.5 million, or 43% of total revenue, for the six months ended March 31, 2024 compared to \$152.5 million for the corresponding period in the prior fiscal year.

Our operating loss performance for the three and **six** **nine** months ended **March** **31, 2024** **June** **30, 2024** and 2023 is as follows (in thousands, except percentages):

	Three Months Ended March 31,						Sample Management Solutions	Multiomics	B Medical Systems	Segment	
	2024		2023		2024		2023		2024		Management Summary
	Revenue:	\$ 74,137	\$ 71,043	\$ 62,218	\$ 62,236	\$ 22,779	\$ 15,122	\$ 80,673	\$ 80,673	2024	
<b>Operating loss:</b>											
Operating loss		\$ (3,005)	\$ (7,221)	\$ (4,006)	\$ (5,037)	\$ (5,810)	\$ (9,021)				
<b>Operating income (loss):</b>											
Operating income (loss)											\$ 2,469
Amortization of completed technology		1,027	933	1,040	1,226	4,306	2,742				1,010
Purchase accounting impact on inventory		—	—	—	—	—	2,912				—
Amortization of other intangibles		52	212	—	—	—	—				51
Transformation costs(1)		359	—	—	—	351	—				(127)
Total adjusted operating loss		\$ (1,567)	\$ (6,076)	\$ (2,966)	\$ (3,810)	\$ (1,153)	\$ (3,367)				1
<b>Other adjustment</b>											
Total adjusted operating income (loss)											\$ 3,404
Operating margin		(4.1)%	(10.2)%	(6.4)%	(8.1)%	(25.5)%	(59.7)%				3.1
Adjusted operating margin		(2.1)%	(8.6)%	(4.8)%	(6.1)%	(5.1)%	(22.3)%				4.2
<b>Three Months Ended March 31,</b>											
	Segment		Corporate		Azena Total						
	2024	2023	2024	2023	2024	2023					
Revenue:	\$ 159,134	\$ 148,401	\$ —	\$ —	\$ 159,134	\$ 148,401					
<b>Operating loss:</b>											
Operating loss	\$ (12,821)	\$ (21,279)	\$ (134,134)	\$ 8,302	\$ (146,955)	\$ (12,977)					
Amortization of completed technology	6,373	4,901	—	—	6,373	4,901					
Purchase accounting impact on inventory	—	2,912	—	—	—	2,912					
Amortization of other intangibles	52	212	6,602	7,297	6,654	7,509					
Transformation costs(1)	710	—	3,736	10	4,446	10					
Restructuring charges	—	—	7,344	1,499	7,344	1,499					

Impairment of goodwill and intangible assets	—	—	115,975	—	115,975	—
Contingent consideration - fair value adjustments	—	—	—	(17,145)	—	(17,145)
Merger and acquisition costs and costs related to share repurchase(2)	—	—	426	19	426	19
Total adjusted operating loss	\$ (5,686)	\$ (13,254)	\$ (51)	\$ (18)	\$ (5,737)	\$ (13,272)
<i>Operating margin</i>	(8.1)%	(14.3)%			(92.3)%	(8.7)%
<i>Adjusted operating margin</i>	(3.6)%	(8.9)%			(3.6)%	(8.9)%

	Three Months Ended June 30,					
	Segment		Corporate		Azentra Total	
	2024	2023	2024	2023	2024	2023
<b>Revenue:</b>	<b>\$ 172,809</b>	<b>\$ 165,948</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 172,809</b>	<b>\$ 165,94</b>
<b>Operating income (loss):</b>						
<b>Operating loss</b>	<b>\$ (4,441)</b>	<b>\$ (8,691)</b>	<b>\$ (10,313)</b>	<b>\$ (7,145)</b>	<b>\$ (14,754)</b>	<b>\$ (15,83</b>
<b>Amortization of completed technology</b>	<b>6,316</b>	<b>4,656</b>	<b>—</b>	<b>—</b>	<b>6,316</b>	<b>4,65</b>
<b>Purchase accounting impact on inventory</b>	<b>—</b>	<b>2,956</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,95</b>
<b>Amortization of other intangibles</b>	<b>51</b>	<b>—</b>	<b>6,570</b>	<b>7,522</b>	<b>6,621</b>	<b>7,52</b>
<b>Transformation costs(1)</b>	<b>2,656</b>	<b>—</b>	<b>1,599</b>	<b>21</b>	<b>4,255</b>	<b>2</b>
<b>Restructuring charges</b>	<b>—</b>	<b>—</b>	<b>2,064</b>	<b>812</b>	<b>2,064</b>	<b>81</b>
<b>Contingent consideration - fair value adjustments</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(1,404)</b>	<b>—</b>	<b>(1,40</b>
<b>Merger and acquisition costs and costs related to share repurchase(2)</b>	<b>—</b>	<b>—</b>	<b>74</b>	<b>219</b>	<b>74</b>	<b>21</b>
<b>Other adjustment</b>	<b>—</b>	<b>—</b>	<b>(1)</b>	<b>(2)</b>	<b>(1)</b>	<b>(</b>
<b>Total adjusted operating income (loss)</b>	<b>\$ 4,582</b>	<b>\$ (1,079)</b>	<b>\$ (7)</b>	<b>\$ 23</b>	<b>\$ 4,575</b>	<b>\$ (1,05</b>
<i>Operating margin</i>	(2.6)%	(5.2)%			(8.5)%	(9.
<i>Adjusted operating margin</i>	2.7%	(0.7)%			2.6%	(0.

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	Nine Months Ended June 30,					
	Sample Management Solutions		Multiomics		B Medical Systems	
	2024	2023	2024	2023	2024	2023
Revenue:	\$ 233,816	\$ 221,838	\$ 188,556	\$ 187,172	\$ 63,888	\$ 8,100
Operating income (loss):						
Operating loss	\$ (2,259)	\$ (10,627)	\$ (10,264)	\$ (14,150)	\$ (19,133)	\$ (1,134)
Amortization of completed technology	2,853	2,106	3,117	3,661	12,345	1,134
Purchase accounting impact on inventory	—	—	—	—	—	—
Amortization of other intangibles	154	259	—	—	—	—
Transformation costs(1)	231	—	—	—	—	3,134
Other adjustment	—2	—1	—	—2	—	—
Total adjusted operating income (loss)	\$ 981	\$ (8,261)	\$ (7,147)	\$ (10,487)	\$ (3,654)	\$ (1,134)
Operating margin	(1.0)%	(4.8)%	(5.4)%	(7.6)%	(29.9)%	—
Adjusted operating margin	0.4%	(3.7)%	(3.8)%	(5.6)%	(5.7)%	—

	Six Months Ended March 31,					
	Sample Management Solutions		Multiomics		B Medical Systems	
	2024	2023	2024	2023	2024	2023
Revenue:	\$ 153,142	\$ 146,498	\$ 124,938	\$ 123,325	\$ 35,371	\$ 56,944
Operating loss:						
Operating loss	\$ (4,728)	\$ (10,697)	\$ (8,495)	\$ (9,518)	\$ (13,991)	\$ (9,475)
Amortization of completed technology	1,843	1,362	2,079	2,441	8,078	5,265
Purchase accounting impact on inventory	—	—	—	—	—	5,781
Amortization of other intangibles	103	260	—	—	—	1,365
Transformation costs(1)	359	—	—	—	351	—
Other adjustment	—	—	(1)	—	—	—

Total adjusted operating loss	\$ (2,423)	\$ (9,074)	\$ (6,417)	\$ (7,075)	\$ (5,562)	\$ 2,936
Operating margin	(3.1)%	(7.3)%	(6.8)%	(7.7)%	(39.6)%	(16.6)%
Adjusted operating margin	(1.6)%	(6.2)%	(5.1)%	(5.7)%	(15.7)%	5.2 %
Six Months Ended March 31,						
	Segment		Corporate		Azenta Total	
	2024	2023	2024	2023	2024	2023
Revenue:	\$ 313,451	\$ 326,767	\$ —	\$ —	\$ 313,451	\$ 326,767
Operating loss:						
Operating loss	\$ (27,214)	\$ (29,690)	\$ (146,418)	\$ (10,973)	\$ (173,632)	\$ (40,662)
Amortization of completed technology	12,000	9,070	—	—	12,000	9,070
Purchase accounting impact on inventory	—	5,781	—	—	—	5,781
Amortization of other intangibles	103	1,624	13,413	13,257	13,516	14,882
Transformation costs <sup>(1)</sup>	710	—	3,777	(55)	4,487	(55)
Restructuring charges	—	—	8,464	2,960	8,464	2,961
Impairment of goodwill and intangible assets	—	—	115,975	—	115,975	—
Contingent consideration - fair value adjustments	—	—	—	(17,145)	—	(17,145)
Merger and acquisition costs and costs related to share repurchase <sup>(2)</sup>	—	—	4,747	11,857	4,747	11,857
Other adjustment	(1)	—	—	—	(1)	—
Total adjusted operating loss	\$ (14,402)	\$ (13,213)	\$ (42)	\$ (99)	\$ (14,444)	\$ (13,312)
Operating margin	(8.7)%	(9.1)%			(55.4)%	(12.4)%
Adjusted operating margin	(4.6)%	(4.0)%			(4.6)%	(4.1)%

(1) Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing

the Company's

operations,

processes and

systems to

permanently

alter the

Company's

operations for

the long term.

For a project to

be considered

transformational,

successful

completion of

the project must

be expected to

bring long-term

material benefits

to the

organization and

involve

significant

changes to

process and/or

underlying

technology.

Transformation

costs in the

period result

from actions

taken as part of

the Company's

2024

transformation

plan, and

primarily relate

to one time

asset write

downs

associated with

changes in

technology, one

time inventory

write downs

relating to

restructuring

actions taken in

the period, and

third-party

consulting costs

associated with

process &

systems re-

design.

(2) Includes expenses related to governance-related matters.

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*Three months ended*

**March 31, 2024** **June 30, 2024** compared to three months ended **March 31, 2023** **June 30, 2023**

Operating income for the Sample Management Solutions segment was \$2.5 million for the three months ended June 30, 2024 compared to operating income of \$0.1 million in the corresponding period in the prior fiscal year. The Sample Management Solutions segment operating margin was 3.1%, an increase of 297 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. The increase in operating income and operating margin were primarily driven by higher revenue, supported by operating leverage and cost reduction initiatives. Adjusted operating income was \$3.4 million for the three months ended June 30, 2024 compared to adjusted operating income of \$0.8 million in the

corresponding period in the prior fiscal year. Adjusted operating margin was 4.2%, an increase of 314 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating income and margin exclude the impact of amortization of intangible assets of \$1.1 million and \$0.7 million for the three months ended June 30, 2024 and 2023, respectively, and transformation cost benefit of \$0.1 million for the three months ended June 30, 2024.

Operating loss for the Multiomics segment was \$1.8 million for the three months ended June 30, 2024 compared to an operating loss of \$4.6 million in the corresponding period in the prior fiscal year. The Multiomics segment operating margin was (2.8)%, an increase of 448 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher gross profit and lower operating expenses due to cost reduction initiatives. Adjusted operating loss was \$0.7 million for the three months ended June 30, 2024 compared to adjusted operating loss of \$3.4 million in the corresponding period of the prior fiscal year.

Adjusted operating margin was (1.1)%, an increase of 420 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of \$1.0 million and \$1.2 million for the three months ended June 30, 2024 and 2023, respectively.

Operating loss for the B Medical Systems segment was \$5.1 million for the three months ended June 30, 2024 compared to an operating loss of \$4.1 million in the corresponding period in the prior fiscal year. The B Medical Systems segment operating margin was (18.0)%, a decrease of 260 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. The increase in operating loss and decrease in operating margin were primarily driven by lower volume of cold chain sales in the product mix, partially offset by higher revenue and lower operating expenses due to cost reduction initiatives. Adjusted operating income was \$1.9 million for the three months ended June 30, 2024 compared to adjusted operating income of \$1.5 million in the corresponding period in the prior fiscal year. Adjusted operating margin was 6.7%, an

increase of 101 basis points for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating income and margin exclude the impact of amortization related to completed technology of \$4.3 million and \$2.7 million for the three months ended June 30, 2024 and 2023, respectively, transformation costs of \$2.8 million for the three months ended June 30, 2024 and purchase accounting impact on inventory of \$3.0 million for the three months ended June 30, 2023.

*Nine months ended June 30, 2024 compared to nine months ended June 30, 2023*

Operating loss for the Sample Management Solutions segment was \$3.0 million \$2.3 million for the three nine months ended March 31, 2024 June 30, 2024 compared to an operating loss of \$7.2 million \$10.6 million in the corresponding period in the prior fiscal year. The Sample Management Solutions segment operating margin was (4.1) (1.0)%, an increase of 610 382 basis points for the three nine months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher revenue, supported by

operating leverage and cost reduction initiatives. Adjusted operating **loss income** was **\$1.6 million** **\$1.0 million** for the **three** **nine** months ended **March 31, 2024** **June 30, 2024** compared to adjusted operating loss of **\$6.1 million** **\$8.3 million** in the corresponding period in the prior fiscal year. Adjusted operating margin was **(2.1)%** **0.4%**, an increase of **650** **414** basis points for the **three** **nine** months ended **March 31, 2024** **June 30, 2024** compared to the corresponding period in the prior fiscal year. Adjusted operating **loss income** and margin exclude the impact of amortization of intangible assets of **\$1.1 million** **\$3.0 million** and **\$2.4 million** for the **three** **nine** months ended **March 31, 2024** **June 30, 2024**, **2024** and **2023**, respectively, and transformation costs of **\$0.4 million** **\$0.2 million** for the **three** **nine** months ended **March 31, 2024** **June 30, 2024**.

Operating loss for the Multiomics segment was **\$4.0 million** **\$10.3 million** for the **three** **nine** months ended **March 31, 2024** **June 30, 2024** compared to an operating loss of **\$5.0 million** **\$14.2 million** in the corresponding period in the prior fiscal year. The Multiomics segment operating margin was **(6.4)** **(5.4)%**, an increase of **170** **212** basis points for the **three** **nine** months ended **March**

31, 2024 June 30, 2024

compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher gross profit and lower operating expenses due to cost reduction initiatives. Adjusted operating loss was \$3.0 million \$7.1 million for the three nine months ended March 31, 2024 June 30, 2024 compared to adjusted operating loss of \$3.8 million \$10.5 million in the corresponding period of in the prior fiscal year. Adjusted operating margin was (4.8) (3.8%), an increase of 130 181 basis points for the three nine months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of \$1.0 million \$3.1 million and \$1.2 million \$3.7 million for the three nine months ended March 31, 2024 June 30, 2024 and 2023, respectively.

Operating loss for the B Medical Systems segment was \$5.8 million \$19.1 million for the three nine months ended March 31, 2024 June 30, 2024 compared to an operating loss of \$9.0 million \$13.6 million in the corresponding period in the prior fiscal year. The B Medical Systems

segment operating margin was **(25.5)** **(29.9)%**, an increase a decrease of **34.2** percentage **1,370** basis points for the three nine months ended **March 31, 2024** **June 30, 2024** compared to the corresponding period in the prior fiscal year. The decrease increase in operating loss and increase decrease in operating margin were primarily due to higher product mix with lower volume of cold chain sales, in the product mix, partially offset by higher lower operating expenses due to increased decreased commissions on cold chain sales sales and cost reduction initiatives. Adjusted operating loss was **\$1.2** million **\$3.7** million for the three nine months ended **March 31, 2024** **June 30, 2024** compared to adjusted operating loss income of **\$3.4** million **\$4.5** million in the corresponding period in the prior fiscal year. Adjusted operating margin was **(5.1)** **(5.7)%**, an increase a decrease of **17.2** percentage points for the three months ended **March 31, 2024** compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of **\$4.3** million and **\$2.7** million for the three months ended **March 31, 2024** and **2023**, respectively, transformation costs of

\$0.4 million for the three months ended March 31, 2024 and purchase accounting impact on inventory of \$2.9 million for the three months ended March 31, 2023.

*Six months ended March 31, 2024 compared to six months ended March 31, 2023*

Operating loss for the Sample Management Solutions segment was \$4.7 million for the six months ended March 31, 2024 compared to an operating loss of \$10.7 million in the corresponding period in the prior fiscal year. The Sample Management Solutions segment operating margin was (3.1)%, an increase of 420 1,104 basis points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher revenue, supported by operating leverage and cost reduction initiatives. Adjusted operating loss was \$2.4 million for the six months ended March 31, 2024 compared to adjusted operating loss of \$9.1 million in the corresponding period in the prior fiscal year. Adjusted operating margin was (1.6)%, an increase of 460 basis points for the six months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year.

Adjusted operating loss and margin exclude the impact of amortization of intangible assets of \$1.9 million \$12.3 million and \$1.6 million \$9.3 million for the six months ended March 31, 2024 and 2023, respectively, and transformation costs of \$0.4 million for the six months ended March 31, 2024.

Operating loss for the Multiomics segment was \$8.5 million for the six months ended March 31, 2024 compared to an operating loss of \$9.5 million in the corresponding period in the prior fiscal year. The Multiomics segment in operating

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margin was (6.8)%, an increase of 90 basis points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. The decrease in operating loss and increase in operating margin were primarily driven by higher revenue, supported by operating leverage and cost reduction initiatives. Adjusted operating loss was \$6.4 million for the six months ended March 31, 2024 compared to adjusted operating loss of \$7.1 million in the corresponding period in

the prior fiscal year. Adjusted operating margin was (5.1)%, an increase of 60 basis points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization related to completed technology of \$2.1 million and \$2.4 million for the six months ended March 31, 2024 and 2023, respectively.

Operating loss for the B Medical Systems segment was \$14.0 million for the six months ended March 31, 2024 compared to an operating loss of \$9.5 million in the corresponding period in the prior fiscal year. The B Medical Systems segment operating margin was (39.6)%, a decrease of 23.0 percentage points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. The increase in operating loss and decrease in operating margin were primarily due to lower volume of cold chain sales in the product mix, partially offset by lower operating expenses due to decreased commissions on cold chain sales. Adjusted operating loss was \$5.6 million for the six months ended March 31, 2024 compared to adjusted operating income of \$2.9 million in the corresponding period in the prior fiscal year. Adjusted operating

margin was (15.7)%, a decrease of 20.9 percentage points for the six months ended March 31, 2024 compared to the corresponding period in the prior fiscal year. Adjusted operating loss and margin exclude the impact of amortization of intangible assets of \$8.1 million and \$6.6 million for the six months ended March 31, 2024 June 30, 2024 and 2023, respectively, transformation costs of \$0.4 million \$3.1 million for the six months ended March 31, 2024 June 30, 2024 and purchase accounting impact on inventory of \$5.8 million \$8.7 million for the six months ended March 31, 2023 June 30, 2023.

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**Gross Margin**

Our gross margin performance for the three and six months ended March 31, 2024 June 30, 2024 and 2023 is as follows (in thousands, except percentages):

	Three Months Ended March 31,							
	Sample Management Solutions		Multiomics		B Medical Systems		Azena Total	
	2024	2023	2024	2023	2024	2023	2024	2023
Revenue	\$ 74,137	\$ 71,043	\$ 62,218	\$ 62,236	\$ 22,779	\$ 15,122	\$ 159,134	\$ 148,401
Gross profit	\$ 32,943	\$ 27,544	\$ 27,721	\$ 27,003	\$ 2,721	\$ (1,311)	\$ 63,385	\$ 53,236
<u>Adjustments:</u>								
Amortization of completed technology	1,027	933	1,040	1,226	4,306	2,742	6,373	4,901
Purchase accounting impact on inventory	—	—	—	—	—	2,912	—	2,912
Transformation costs <sup>(1)</sup>	359	—	—	—	351	—	710	—

<i>Adjusted gross profit</i>	\$ 34,329	\$ 28,477	\$ 28,761	\$ 28,229	\$ 7,378	\$ 4,343	\$ 70,468	\$ 61,049
<i>Gross margin</i>	44.4 %	38.8 %	44.6 %	43.4 %	11.9 %	(8.7)%	39.8 %	35.9 %
<i>Adjusted gross margin</i>	46.3 %	40.1 %	46.2 %	45.4 %	32.4 %	28.7 %	44.3 %	41.1 %
Six Months Ended March 31,								
	Sample Management Solutions			Multiomics		B Medical Systems		Azenta Total
	2024	2023	2024	2023	2024	2023	2024	2023
<b>Revenue</b>	\$ 153,142	\$ 146,498	\$ 124,938	\$ 123,325	\$ 35,371	\$ 56,944	\$ 313,451	\$ 326,767
<b>Gross profit</b>	\$ 66,215	\$ 59,579	\$ 56,192	\$ 54,719	\$ 2,490	\$ 12,803	\$ 124,897	\$ 127,101
<b>Adjustments:</b>								
Amortization of completed technology	1,843	1,362	2,079	2,441	8,078	5,265	12,000	9,070
Purchase accounting impact on inventory	—	—	—	—	—	5,781	—	5,781
Transformation costs <sup>(1)</sup>	359	—	—	—	351	—	710	—
<b>Adjusted gross profit</b>	\$ 68,417	\$ 60,942	\$ 58,271	\$ 57,160	\$ 10,919	\$ 23,849	\$ 137,607	\$ 141,951
<i>Gross margin</i>	43.2 %	40.7 %	45.0 %	44.4 %	7.0 %	22.5 %	39.8 %	38.9 %
<i>Adjusted gross margin</i>	44.7 %	41.6 %	46.6 %	46.3 %	30.9 %	41.9 %	43.9 %	43.4 %
Three Months Ended June 30,								
	Sample Management Solutions			Multiomics		B Medical Systems		Azenta Total
	2024	2023	2024	2023	2024	2023	2024	2023
<b>Revenue</b>	\$ 80,673	\$ 75,341	\$ 63,619	\$ 63,846	\$ 28,517	\$ 26,761	\$ 172,809	
<b>Gross profit</b>	\$ 36,279	\$ 34,930	\$ 29,199	\$ 28,294	\$ 3,578	\$ 4,781	\$ 69,056	
<b>Adjustments:</b>								
Amortization of completed technology	1,010	744	1,038	1,220	4,268	2,692	6,316	
Purchase accounting impact on inventory	—	—	—	—	—	2,956	—	
Transformation costs <sup>(1)</sup>	(127 )	—	—	—	2,783	—	2,656	
<b>Adjusted gross profit</b>	\$ 37,162	\$ 35,674	\$ 30,237	\$ 29,514	\$ 10,629	\$ 10,429	\$ 78,028	
<i>Gross margin</i>	45.0 %	46.4 %	45.9 %	44.3 %	12.5 %	17.9 %	40.0	

	<i>Adjusted gross margin</i>		46.1 %		47.3 %		47.5 %		46.2 %		37.3 %		39.0 %		45.2						
	Nine Months Ended June 30,																				
	Sample Management Solutions				Multiomics				B Medical Systems												
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	20						
Revenue	\$ 233,816	\$ 221,838	\$ 188,556	\$ 187,172	\$ 63,888	\$ 83,705	\$ 481	\$ 481	\$ 481	\$ 481	\$ 481	\$ 481	\$ 481	\$ 481	\$ 481						
Gross profit	\$ 102,494	\$ 94,509	\$ 85,391	\$ 83,013	\$ 6,068	\$ 17,584	\$ 19,121	\$ 19,121	\$ 19,121	\$ 19,121	\$ 19,121	\$ 19,121	\$ 19,121	\$ 19,121	\$ 19,121						
<u>Adjustments:</u>																					
Amortization of completed technology	2,853	2,106	3,117	3,661	12,345	7,957	1,181	1,181	1,181	1,181	1,181	1,181	1,181	1,181	1,181						
Purchase accounting impact on inventory	—	—	—	—	—	—	8,737	8,737	8,737	8,737	8,737	8,737	8,737	8,737	8,737						
Transformation costs(1)	231	—	—	—	—	—	3,134	3,134	3,134	3,134	3,134	3,134	3,134	3,134	3,134						
Adjusted gross profit	\$ 105,578	\$ 96,615	\$ 88,508	\$ 86,674	\$ 21,547	\$ 34,278	\$ 21,121	\$ 21,121	\$ 21,121	\$ 21,121	\$ 21,121	\$ 21,121	\$ 21,121	\$ 21,121	\$ 21,121						
Gross margin	43.8 %	42.6 %	45.3 %	44.4 %	9.5 %	21.0 %	21.0 %	21.0 %	21.0 %	21.0 %	21.0 %	21.0 %	21.0 %	21.0 %	21.0 %						
Adjusted gross margin	45.2 %	43.6 %	46.9 %	46.3 %	33.7 %	41.0 %	41.0 %	41.0 %	41.0 %	41.0 %	41.0 %	41.0 %	41.0 %	41.0 %	41.0 %						

(1) Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write downs associated with changes in technology, one time inventory write downs relating to restructuring actions taken in the period, and third-party consulting costs associated with process & systems redesign.

*Three months ended March 31, 2024* June 30, 2024 compared to three months ended *March 31, 2023* June 30, 2023

The Sample Management Solutions segment gross margin was ~~44.4%~~ 45.0% for the three months ended *March 31, 2024* June 30, 2024, an ~~increase~~ a decrease of ~~560~~ 139 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was ~~46.3%~~ 46.1% for the three months ended *March 31, 2024* June 30, 2024, a decrease of 124 basis points compared to the corresponding period in the prior fiscal year, driven by lower gross margin for the Core Products business partially offset by higher gross margin for the Sample Repository Solutions business. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million and \$0.7 million for the three months ended June 30, 2024 and 2023, respectively, and transformation cost benefit of \$0.1 million for the three months ended June 30, 2024.

The Multiomics segment gross margin was 45.9% for the three months ended June 30, 2024, an increase of 620 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 47.5% for the three months ended June 30, 2024, an increase of 130 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for the Next Generation Sequencing and Gene Synthesis businesses, partially offset by lower gross margin for Sanger sequencing services. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million and \$1.2 million for the three months ended June 30, 2024 and 2023, respectively.

The B Medical Systems segment gross margin was 12.5% for the three months ended June 30, 2024, a decrease of 532 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 37.3% for the three months ended June 30, 2024, a decrease of 170 basis points compared to the corresponding period in the prior fiscal year, driven by product mix with lower volume of cold chain sales, partially offset by higher revenue. Adjusted gross margin excludes the impact of amortization related to completed technology of \$4.3 million and \$2.7 million for the three months ended June 30, 2024 and 2023, respectively, transformation costs of \$2.8 million for the three months ended June 30, 2024 and purchase accounting impact on inventory of \$3.0 million for the three months ended June 30, 2023.

*Nine months ended June 30, 2024 compared to nine months ended June 30, 2023*

The Sample Management Solutions segment gross margin was 43.8% for the nine months ended June 30, 2024, an increase of 123 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 45.2% for the nine months ended June 30, 2024, an increase of 160 basis points compared to the corresponding period in the prior fiscal year, driven by higher

gross margin for both the Core Products and Sample Repository Solutions businesses. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million \$2.9 million and \$0.9 million \$2.1 million for the three nine months ended March 31, 2024 June 30, 2024 and 2023, respectively, and transformation costs of \$0.4 million \$0.2 million for the three nine months ended March 31, 2024 June 30, 2024.

The Multiomics segment gross margin was 44.6% 45.3% for the three nine months ended March 31, 2024 June 30, 2024, an increase of 120 94 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 46.2% 46.9% for the three nine months ended March 31, 2024 June 30, 2024, an increase of 80 63 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for the Gene Synthesis business, partially offset by lower gross margin for Next Generation Sequencing and Sanger sequencing services. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.0 million \$3.1 million and \$1.2 million \$3.7 million for the three nine months ended March 31, 2024 June 30, 2024 and 2023, respectively.

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The B Medical Systems segment gross margin was 11.9% 9.5% for the three nine months ended March 31, 2024 June 30, 2024, an increase a decrease of 20.6 percentage points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 32.4% for the three months ended March 31, 2024,

an increase of 370 percentage points compared to the corresponding period in the prior fiscal year, driven by higher volume of cold chain sales in the product mix. Adjusted gross margin excludes the impact of amortization related to completed technology of \$4.3 million and \$2.7 million for the three months ended March 31, 2024 and 2023, respectively, transformation costs of \$0.4 million for the three months ended March 31, 2024 and purchase accounting impact on inventory of \$2.9 million for the three months ended March 31, 2023.

*Six months ended March 31, 2024 compared to six months ended March 31, 2023*

The Sample Management Solutions segment gross margin was 43.2% for the six months ended March 31, 2024, an increase of 250 1,151 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 44.7% 33.7% for the six months ended March 31, 2024, an increase of 310 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for both the Core Products and Sample Repository Solutions businesses. Adjusted gross margin excludes the impact of amortization related to completed technology of \$1.8 million and \$1.4 million for the six months ended March 31, 2024 and 2023, respectively, and transformation costs of \$0.4 million for the six months ended March 31, 2024.

The Multiomics segment gross margin was 45.0% for the six months ended March 31, 2024, an increase of 60 basis points compared to the corresponding period in the prior fiscal year. Adjusted gross

margin was 46.6% for the six months ended March 31, 2024, an increase of 30 basis points compared to the corresponding period in the prior fiscal year, driven by higher gross margin for the Gene Synthesis business, partially offset by lower gross margin for Sanger sequencing services. Adjusted gross margin excludes the impact of amortization related to completed technology of \$2.1 million and \$2.4 million for the six months ended March 31, 2024 and 2023, respectively.

The B Medical Systems segment gross margin was 7.0% for the six months ended March 31, 2024 June 30, 2024, a decrease of 15.5 percentage points compared to the corresponding period in the prior fiscal year. Adjusted gross margin was 30.9% for the six months ended March 31, 2024, a decrease of 11.0 percentage 722 basis points compared to the corresponding period in the prior fiscal year, primarily due to order delays and lower volume of cold chain sales in the product mix. Adjusted gross margin excludes the impact of amortization related to completed technology of \$8.1 million \$12.3 million and \$5.3 million \$8.0 million for the six nine months ended March 31, 2024 June 30, 2024 and 2023, respectively, transformation costs of \$0.4 million \$3.1 million for the six nine months ended March 31, 2024 June 30, 2024 and purchase accounting impact on inventory of \$5.8 million \$8.7 million for the six nine months ended March 31, 2023 June 30, 2023.

#### Research and Development Expenses

Our research and development expenses for the three and six nine months ended

March 31, 2024 June 30, 2024

and 2023 are as follows:

	Three Months Ended June 30,						Nine Months Ended		
	2024		2023		2024				
	In thousands	% of Revenue	In thousands	% of Revenue	In thousands	% of Revenue			
Sample Management									
Solutions	\$ 4,214	5.2 %	\$ 4,503	6.0 %	\$ 13,209	5.6 %	\$ 13,209	5.6 %	\$ 13,209
Multiomics	2,737	4.3 %	3,048	4.8 %	8,789	4.7 %	8,789	4.7 %	8,789
B Medical Systems	962	3.4 %	1,417	5.3 %	3,115	4.9 %	3,115	4.9 %	3,115
<b>Total research and development expense</b>	<b>\$ 7,913</b>	<b>4.6 %</b>	<b>\$ 8,968</b>	<b>5.4 %</b>	<b>\$ 25,113</b>	<b>5.2 %</b>	<b>\$ 25,113</b>	<b>5.2 %</b>	<b>\$ 25,113</b>
<p>Total research and development expenses decreased \$1.1 million for the three months ended June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by cost reduction initiatives across all three business segments, primarily from decreased expenditures for external services and decreased compensation and benefits expense.</p>									

	Three Months Ended March 31,				Six Months Ended March 31,			
	2024		2023		2024		2023	
	In thousands	% of Revenue	In thousands	% of Revenue	In thousands	% of Revenue	In thousands	% of Revenue
Sample Management Solutions	\$ 4,609	6.2 %	\$ 4,776	6.7 %	\$ 8,996	5.9 %	\$ 8,262	5.6 %
Multiomics	3,125	5.0 %	2,971	4.8 %	6,051	4.8 %	6,024	4.9 %
B Medical Systems	973	4.3 %	773	5.1 %	2,153	6.1 %	1,770	3.1 %
<b>Total research and development expense</b>	<b>\$ 8,707</b>	<b>5.5 %</b>	<b>\$ 8,520</b>	<b>5.7 %</b>	<b>\$ 17,200</b>	<b>5.5 %</b>	<b>\$ 16,056</b>	<b>4.9 %</b>

Total research and development expenses increased \$0.2 million and \$1.1 million, respectively, \$0.1 million for the three and six nine months ended March 31, 2024 compared to the corresponding periods in the prior fiscal year, primarily due to increased product development expenses at the Sample Management Solutions segment.

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**Selling, General and  
Administrative Expenses**

Our selling, general and administrative expenses for the three and six months ended March 31, 2024 and 2023 are as follows:

	Three Months Ended March 31,				Six Months Ended March 31,			
	2024		2023		2024		2023	
	<i>In</i>	<i>In</i>	<i>In</i>	<i>In</i>	<i>In</i>	<i>In</i>	<i>In</i>	<i>In</i>
	thousands	% of Revenue	thousands	% of Revenue	thousands	% of Revenue	thousands	% of Revenue
Sample Management Solutions	\$ 31,340	42.3 %	\$ 29,987	42.2 %	\$ 61,949	40.5 %	\$ 62,003	42.
Multomics	28,601	46.0 %	29,069	46.7 %	58,635	46.9 %	58,205	47.
B Medical Systems	7,558	33.2 %	6,938	45.9 %	14,327	40.5 %	20,510	36.
Corporate	10,815	6.8 %	7,345	4.9 %	21,979	7.0 %	25,173	7.
<b>Total selling, general and administrative expense</b>	<b>\$ 78,314</b>	<b>49.2 %</b>	<b>\$ 73,339</b>	<b>49.4 %</b>	<b>\$ 156,890</b>	<b>50.1 %</b>	<b>\$ 165,891</b>	<b>50.</b>

Total selling, general and administrative expenses increased \$5.0 million for the three months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by an increase in product development expenses in our Sample Management Solutions segment.

**Selling, General and  
Administrative Expenses**

Our selling, general and administrative expenses related to compensation, benefits for the three and insurance, partially offset by decreased governance-related costs. nine months ended June 30, 2024 and 2023 are as follows:

	Three Months Ended June 30,		Nine Months Ended	
	2024	2023	2024	2023

	<i>In</i> <i>thousands</i>	<i>% of</i> <i>Revenue</i>	<i>In</i> <i>thousands</i>	<i>% of</i> <i>Revenue</i>	<i>In</i> <i>thousands</i>	<i>% of</i> <i>Revenue</i>
Sample Management						
Solutions	\$ 29,596	36.7 %	\$ 30,357	40.3 %	\$ 91,545	39.2 %
Multiomics	28,230	44.4 %	29,879	46.8 %	86,866	46.1 %
B Medical Systems	7,758	27.2 %	7,492	28.0 %	22,085	34.6 %
Corporate	8,249	4.8 %	7,737	4.7 %	30,227	6.2 %
Total selling, general and administrative expense	\$ 73,833	42.7 %	\$ 75,465	45.5 %	\$ 230,723	47.4 %

Total selling, general and administrative expenses decreased \$9.0

million \$1.6 million for the sixthree months ended March 31, 2024 June 30, 2024 compared

to the corresponding period in the prior fiscal year, driven by savings from cost reduction initiatives in our Sample Management Solutions and Multiomics segments, partially offset by increased expense in our B Medical Systems segment due to higher commissions on cold chain sales and corporate expenses related to incentive compensation accrual and insurance.

Total selling, general and administrative expenses decreased \$10.6 million for the nine months ended June 30, 2024 compared to the corresponding period in the prior fiscal year, driven by savings from cost reduction initiatives across the business, as well as decreased governance-related costs and non-recurring expenses for the accelerated share repurchase arrangement in the sixnine months ended March 31, 2023 June 30, 2023.

#### Restructuring Charges

Restructuring charges were \$7.3 million\$2.1 million and \$8.5 million, \$10.5 million, respectively, for the three and sixnine months ended March

31, 2024 June 30, 2024, an increase of \$5.8 million \$1.3 million and \$5.5 million, \$6.8 million, respectively, compared to the three and six nine months ended March 31, 2023 June 30, 2023 driven by initiatives launched in the second quarter of fiscal year 2024. See Note 7, *Restructuring* in the notes to the unaudited condensed consolidated financial statements included in the section titled "Financial Statements" in Part I, Item 1 of this Quarterly Report on Form 10-Q for additional information.

#### Non-Operating Income

*Interest income, net* – We recorded interest income of \$9.6 million \$8.0 million and \$19.6 million, \$27.7 million, respectively, for the three and six nine months ended March 31, 2024 June 30, 2024 compared to \$10.4 million \$11.3 million and \$21.1 million, \$32.4 million, respectively, recorded for the three and six nine months ended March 31, 2023 June 30, 2023. The decrease in interest income is due to decreased investments in marketable securities during the six nine months ended March 31, 2024 June 30, 2024 compared to the corresponding period in the prior fiscal year. Please refer to Note 4, *Marketable Securities* and Note 5, *Derivative Instruments* in the notes to the unaudited condensed consolidated financial statements included in the section titled "Financial Statements" in Part I, Item 1 of this Quarterly Report on Form 10-Q.

*Other income (expense), net* – We recorded other expense of \$0.3 million and other income of \$0.3 million and \$0.9 million, \$0.7 million, respectively, for the three and six nine months ended March 31, 2024 June 30, 2024 compared to other loss expense of \$2.7

million \$0.8 million and \$1.5 million, \$0.7 million, respectively, for the three and six nine months ended March 31, 2023 June 30, 2023, which primarily relates to foreign exchange gains and losses resulting from foreign currency denominated transactions and the revaluation of foreign currency denominated assets and liabilities. liabilities.

#### Income Tax Benefit

We recorded an income tax benefit of \$0.3 million \$0.5 million and \$0.5 million, respectively, \$0.9 million during the three and six nine months ended March 31, 2024 June 30, 2024, respectively. The tax benefit for the three months ended June 30, 2024 was driven by our loss from operations. The tax benefit for the nine months ended June 30, 2024 was primarily driven by the pre-tax loss from operations offset by \$1.7 million of charge charges related to a valuation allowance recorded against deferred tax assets in a foreign subsidiary, during the three months ended March 31, 2024. The pre-tax benefit was further offset by \$0.5 million of stock compensation shortfall expense for tax deductions that were lower than the associated book compensation expense during the six months ended March 31, 2024 and a \$0.7 million expense of expenses related to a valuation allowance on beginning of year U.S. state deferred tax

lower than statutory rates because we were not providing a full tax benefit was reduced by \$5.7 million and \$8.3 million on U.S. losses due to a partial valuation allowance being recorded against the current year U.S. federal and state deferred tax assets during the current year. As a result of the valuation allowance, the benefit was reduced by \$1.3 million and \$9.6 million during the three and six nine months ended March 31, 2024, respectively. June 30, 2024.

We recorded an income tax benefit of \$3.3 million \$1.2 million and \$7.9 million \$9.1 million, respectively during the three and six nine months ended March 31, 2023 June 30, 2023. The tax benefit for the three months ended March 31, 2023 June 30, 2023 was primarily driven by the pre-tax loss from operating operations during the period. The tax benefit for the six nine months ended March 31, 2023 June 30, 2023 was primarily driven by the pre-tax loss from the operations and a \$1.4 million deferred tax benefit resulting from the extension of a tax incentive in China. The effective tax rates for the three and six nine months ended March 31, 2023 were substantially June 30, 2023 are slightly higher than statutory rates. The effective rates were are driven higher than the statutory rates by the discrete tax benefit in China noted above and the fair value adjustment of the contingent consideration related to the B Medical acquisition. The contingent consideration generated \$17.1 million \$18.5 million of pre-tax income that was is not subject to income taxes, therefore, the tax benefit was is being driven by a tax loss that was is significantly higher

than the book loss for these periods.

#### LIQUIDITY AND CAPITAL RESOURCES

As of **March 31, 2024** **June 30, 2024**, we had cash and cash equivalents of **\$353.5 million** **\$336.5 million** and stockholders' equity of **\$2.2 billion** **\$2.0 billion**. We believe that our current cash and cash equivalents will enable us to fund our operating expenses and capital expenditure requirements for at least one year from the date of this Quarterly Report on Form 10-Q and for the foreseeable future thereafter. The current global economic environment makes it difficult for us to predict longer-term liquidity requirements with sufficient certainty. We may be unable to obtain any additional financing that may be required on terms favorable to us, if at all. If adequate funds are not available to us on acceptable terms or otherwise, we may be unable to successfully develop or enhance products and services, respond to competitive pressures, or take advantage of acquisition opportunities, any of which could have a material adverse effect on our business, financial condition and operating results.

#### Cash Flows and Liquidity

The discussion of our cash flows and liquidity that follows is stated on a total company consolidated basis and excludes the impact of discontinued operations.

Our cash and cash equivalents, restricted cash and marketable securities as of **March 31, 2024** **June 30, 2024** and **September 30, 2023** **were** **are** as follows:

*In*  
*thousands* **March 31, 2024****September 30, 2023**

Cash and cash equivalents	\$ 353,491	\$ 678,910
Restricted cash	10,629	5,135
Short-term marketable securities	468,220	338,873
Long-term marketable securities	143,018	111,338
	<b>\$ 975,358</b>	<b>\$ 1,134,256</b>

	<i>In thousands</i>	June 30, 2024	September 30, 2023
Cash and cash equivalents	\$ 336,543	\$ 678,910	
Restricted cash	10,320	5,135	
Short-term marketable securities	259,296	338,873	
Long-term marketable securities	148,086	111,338	
	<b>\$ 754,245</b>	<b>\$ 1,134,256</b>	

As of **March 31, 2024** June

**30, 2024**, we had **\$129.7**

**million****\$131.5** **million** of cash,

cash equivalents and restricted

cash held outside of the United

States. If these funds are needed

for U.S. operations, we would

need to repatriate these

funds. Based on current U.S. tax

laws, any repatriation in the

future would likely not result in

U.S. federal income tax. Our

marketable securities are

generally readily convertible to

cash without a material adverse

impact.

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Our cash flows for the **six****nine** months ended **March**

**31, 2024** June 30, 2024 and 2023 were as follows:

<i>In thousands</i>	<i>Six Months Ended March 31,</i>	
	<b>2024</b>	<b>2023</b>
Net cash provided by (used in) operating activities	\$ 34,787	\$ (39,170)
Net cash provided by (used in) investing activities	(172,213)	114,530

Net cash used in financing activities	(187,220)	(505,136)
Effects of exchange rate changes on cash and cash equivalents	4,721	60,355
Net decrease in cash, cash equivalents and restricted cash	<u>\$ (319,925)</u>	<u>\$ (369,421)</u>

	Nine Months Ended	
	June 30,	
<i>In thousands</i>	2024	2023
Net cash provided by (used in) operating activities	\$ 36,578	\$ (22,422 )
Net cash provided by investing activities	29,406	328,897
Net cash used in financing activities	(411,661 )	(677,221 )
Effects of exchange rate changes on cash and cash equivalents	8,495	65,610
Net decrease in cash, cash equivalents and restricted cash	<u>\$ (337,182 )</u>	<u>\$ (305,136 )</u>

Cash inflows from operating activities for the **six** **nine** months ended **March 31, 2024** **June 30, 2024** were **\$34.8 million**, **\$36.6 million**, primarily due to improved inventory management and decreased selling, general and administrative expenses as a result of our cost savings plans and transformation initiatives. Investing **outflows** of **\$172.2 million** activities for the **nine months ended June 30, 2024** include **\$345.4 million** **\$378.3 million** of purchases of marketable securities, offset by **\$190.5 million** **\$431.5 million** for sales and maturities of marketable securities. Financing activities for the **six** **nine** months ended **March 31, 2024** **June 30, 2024** include **\$186.8 million** **\$412.8 million** of outflows related to our share repurchase program described **below**, partially offset by proceeds from our employee stock purchase plan.

As of **March 31, 2024** **June 30, 2024**, we had no outstanding debt on our balance sheet.

#### Capital Resources

##### *Share Repurchase Program*

On November 4, 2022, our Board of Directors approved an authorization to repurchase up to \$1.5 billion of our common stock (the "2022 Repurchase Authorization"). Repurchases under the 2022 Repurchase Authorization may be made in the open market or through privately negotiated transactions (including under an accelerated share repurchase ("ASR") agreement), or by other means, including through the use of trading plans intended to qualify under Rule 10b5-1 of the Exchange Act, subject to market and business conditions, legal requirements, and other factors. We are not obligated to acquire any specific amount of common stock under the 2022 Repurchase Authorization, and share repurchases may commence or be suspended at any time at management's discretion.

As of **March 31, 2024** **June 30, 2024**, we have repurchased **20.9 million** **25.1 million** shares of common stock for **\$1.025 billion** **\$1.25 billion** (excluding fees, commissions, and excise tax) under the 2022 Repurchase Authorization and **\$475 million** **\$249 million** of the 2022 Repurchase Authorization remained. All shares of common stock repurchased by the Company under the 2022 Repurchase Authorization have been retired, accounted for as a

reduction to stockholders' equity in the Condensed Consolidated Balance Sheets and treated as a repurchase of common stock for purposes of calculating earnings per share as of the applicable settlement dates.

*Contractual Obligations and Requirements*

At **March 31, 2024** **June 30, 2024**, we had non-cancellable commitments of **\$52.0 million**, **\$71.4 million**, comprised primarily of purchase orders for inventory of **\$47.9 million**, **\$53.3 million**, and **information technology related other operating expense commitments of \$4.1 million**, **\$18.1 million**.

*Off-Balance Sheet Arrangements*

As of March 31, 2024, we had no obligations, assets or liabilities which would be considered off-balance sheet arrangements.

**Item3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to a variety of market risks, including changes in interest rates affecting the return on our cash and cash equivalents, restricted cash and short-term and long-term investments and fluctuations in foreign currency exchange rates.

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**Interest Rate Exposure**

Our cash and cash equivalents and restricted cash consist principally of money market securities which are short-term in nature. At **March 31, 2024** **June 30, 2024**, our aggregate short-term and long-term investments were **\$611.2 million**, **\$407.4 million**, consisting mostly of highly rated corporate debt securities and U.S. government backed securities. At **March 31, 2024**, **June 30, 2024**, the unrealized loss position on marketable securities **was \$2.5 million** **was \$1.8 million** which is included in "Accumulated other comprehensive loss" in the Condensed Consolidated Balance Sheets. A hypothetical 100 basis point change in interest rates would result in a **\$4.8 million**, **\$6.1 million** and **\$6.6 million**, **\$9.5 million** change in interest income earned during the **six** **nine** months ended **March 31, 2024** **June 30, 2024** and 2023, respectively.

**Currency Rate Exposure**

We have transactions and balances denominated in currencies other than the functional currency of the transacting entity. Most of these transactions carrying foreign exchange risk are in Germany, the United Kingdom, and China. Sales in currencies other than the U.S. dollar were approximately 26% **25%** and 24% of our total sales, respectively, during the **six** **nine** months ended **March 31, 2024** **June 30, 2024** and 2023. These sales were made primarily by our foreign subsidiaries, which have cost structures that substantially align with the currency of sale.

In the normal course of our business, we have liquid assets denominated in non-functional currencies which include cash, short-term advances between our legal entities and accounts receivable which are subject to foreign currency exposure. Such balances were **\$74.1 million**, **\$63.7 million** and **\$157.8 million**, respectively, at **March 31, 2024** **June 30, 2024** and September 30, 2023, and primarily relate to the Euro, British Pound, and the Chinese Yuan. We mitigate the impact of potential currency translation losses on these short-term intercompany advances by the timely settlement of each transaction, generally within 30 days. We also utilize forward contracts to mitigate our exposures to currency movement. We incurred foreign currency losses of **\$0.9 million**, **\$1.7 million** and **\$0.8 million**, **\$0.1 million** during the **six** **nine** months ended **March 31, 2024** **June 30, 2024** and 2023, respectively, which related to the currency fluctuation on these balances between the time the transaction occurred and the ultimate settlement of the transaction. A hypothetical 10% change in foreign exchange rates as of **March 31, 2024** **June 30, 2024** would result in an approximate change of **\$0.1 million**, **\$0.2 million** in our net loss during the **six** **nine** months ended **March 31, 2024** **June 30, 2024**.

**Item 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures.** As of **March 31, 2024** **June 30, 2024**, pursuant to Rule 13a-15 under the Exchange Act, we performed an evaluation of the effectiveness of our disclosure controls and procedures. Based on this evaluation, management, including our Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures **are** **were** operating and effective as of **March 31, 2024** **June 30, 2024**.

**Change in Internal Controls.** There were no changes in our internal control over financial reporting that occurred during the quarter ended **March 31, 2024** **June 30, 2024** that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PARTII. OTHER INFORMATION**

**Item 1. Legal Proceedings**

We are subject to various legal proceedings, both asserted and unasserted, that arise in the ordinary course of business. We cannot predict the ultimate outcome of such legal proceedings or in certain instances provide reasonable ranges of potential losses. However, as of the date of this Quarterly Report on Form 10-Q, we believe that none of these claims will have a material adverse effect on our consolidated financial condition or results of operations. In the event of unexpected subsequent developments and given the inherent unpredictability of these legal proceedings, there can be no assurance that our assessment of any claim will reflect the ultimate outcome and an adverse outcome in certain matters could, from time to time, have a material adverse effect on our consolidated financial condition or results of operations in particular quarterly or annual periods.

**Item 1A. Risk Factors**

You should carefully review and consider the information regarding certain factors that could materially affect our business, consolidated financial condition or results of operations set forth under the section titled "Risk Factors" in Part I, Item 1A of the 2023 Annual Report on Form **10-K**. **10-K** and in Part II, Item 1A of our **Quarterly Report on Form 10-Q** for the quarter ended **March 31, 2024**. There have been no material changes from the risk factors disclosed in the 2023 Annual Report on Form **10-K** **other than** **or** **the additions referred to the risk factor set forth below**. **Quarterly Report on Form 10-Q**. We may disclose changes to risk factors or additional factors from time to time in our future filings with the SEC.

***Changes in key personnel could impair our ability to execute our business strategy.***

**The continuing service of our executive officers and essential engineering, scientific and management personnel, together with our ability to attract and retain such personnel, is an important factor in our continuing ability to execute our strategy. On May 8, 2024, Dr. Stephen Schwartz, our President and Chief Executive Officer informed us of his intention to retire from these positions after more than 14 years of service. Dr. Schwartz will continue to serve as our President and Chief Executive Officer until such time a new successor is appointed, after which we intend to retain Dr. Schwartz as an advisor, ensuring a smooth transition. There is**

substantial competition to attract such employees and the loss of any such key employees, including Dr. Schwartz during this transition period, could have a material adverse effect on our business and operating results and the announcement of Dr. Schwartz' retirement may increase stockholder activism focused on our company. The same could be true if we were to experience a high turnover rate among engineering and scientific personnel and we were unable to replace them. Our ability to attract and retain employees may be negatively impacted by employees' reactions to our policies related working remotely, particularly in the United States. Any failure to attract, recruit, train, retain, motivate and integrate qualified personnel, in particular a new successor Chief Executive Officer, could materially harm our strategic plan, operating results and growth prospects.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following provides information about repurchases of our common stock during the three months ended **March 31, 2024** **June 30, 2024**:

Period of Repurchase	Repurchase authorization	Average Price			
		(#) (1)	(\$)(1)	(#) (1)	(\$)(1)
January 1 - 31, 2024	Open market repurchase	-	-	19,713,871	\$ 549
February 1 - 29, 2024	Open market repurchase	470,257	\$ 64.58	20,184,128	\$ 518
March 1 - 31, 2024	Open market repurchase	707,167	\$ 61.50	20,891,295	\$ 475
<b>Total</b>		<b>1,177,424</b>	<b>\$ 62.73</b>		

Period of Repurchase	Repurchase authorization	Total Number of Shares Purchased				Approximate Dollar Value
		(#) (1)	(\$)(1)	(#) (1)	(\$)(1)	
April 1 - 30, 2024, Open market	repurchase	1,275,309	\$ 54.91	22,166,604	\$ 405	
May 1 - 31, 2024, Open market	repurchase	1,594,243	\$ 52.00	23,760,847	\$ 322	
June 1 - 30, 2024, Open market	repurchase	1,356,273	\$ 53.78	25,117,120	\$ 249	
<b>Total</b>		<b>4,225,825</b>	<b>\$ 53.45</b>			

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(1) (1) See “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – Share Repurchase Program” in Part I, Item 2 of this Quarterly Report on Form 10-Q for additional information regarding repurchases of our common stock.

#### Item 5. Other Information

##### Rule 10b5-110b5-1 Trading Arrangements

During the three months ended ~~March 31, 2024~~~~June 30, 2024~~, then following directors and officers (as defined in Rule 16a-1(f) of the Exchange Act) director nor officer of the Company took the following actions regarding trading arrangements with respect to our securities:

On March 8, 2024, Stephen S. Schwartz, our President and CEO, adopted, modified or terminated a Rule 10b5-110b5-1 trading arrangement (as or non-Rule 10b5-1 trading arrangement, as each term is defined in Item 408(a) of Regulation S-K) for the period commencing ninety-one days from such date and ending on June 6, 2025 for the sale of up to 89,344 shares of common stock of the Company. S-K.

#### Item 6. Exhibits

The following exhibits are included herein:

Exhibit	No.	Description
10.01*		<a href="#">Separation Agreement dated January 2, 2024 between the Company and David C. Gray (incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q filed on February 8, 2024).</a>
10.02*		<a href="#">Transition Agreement, dated May 8, 2024, between Azenta, Inc. and Stephen S. Schwartz (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on May 9, 2024).</a>
31.01		<a href="#">Certification of the Company’s Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
31.02		<a href="#">Certification of the Company’s Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
32		<a href="#">Certification of the Company’s Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>

- 101 The following material from the Company's Quarterly Report on Form 10-Q, for the quarter ended **March 31, 2024** **June 30, 2024**, formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) the unaudited Condensed Consolidated Balance Sheets; (ii) the unaudited Condensed Consolidated Statements of Operations; (iii) the unaudited Condensed Consolidated Statements of Comprehensive Income (Loss); (iv) the unaudited Condensed Consolidated Statements of Cash Flows; (v) the unaudited Condensed Consolidated Statements of Changes in Stockholders' Equity; and (vi) the Notes to the unaudited Condensed Consolidated Financial Statements. The instance document does not appear in the Interactive Data File because XBRL tags are embedded in the iXBRL document.
- 104 Cover Page Interactive Data File (formatted as iXBRL and contained in Exhibit 101).

\*Management contract, compensatory plan or agreement.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AZENTA, INC.

Date: **May 9, 2024** August 6, 2024

*/s/ Herman Cueto*

Herman Cueto

Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

Date: **May 9, 2024** August 6, 2024

*/s/ Violetta A. Hughes*

Violetta A. Hughes

Vice President and Chief Accounting Officer

*(Principal Accounting Officer)*

*(Principal Accounting Officer)*

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**CERTIFICATION PURSUANT TO SECTION302 OF THE SARBANES-OXLEY ACT OF  
2002**

I, Stephen S. Schwartz, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Azenta, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/sl /SI STEPHEN Stephen S.

S Schwartz SCHWARTZ

Stephen S. Schwartz

Chief Executive Officer

Date: May 9, 2024 August 6, 2024

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Exhibit 31.02

**CERTIFICATION PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002**

I, Herman Cueto, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Azenta, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

- c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ | HERMAN CUETO S/ HERMAN  
CUETO

Herman Cueto  
Executive Vice President and  
Chief Financial Officer

Date: May 9, 2024 August 6,  
2024

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Exhibit32

CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of  
2002 (Subsections (a) and (b) of Section 1350,  
Chapter 63 of Title 18, United States Code)  
Pursuant to Section 906 of the Sarbanes-Oxley  
Act of 2002 (subsections (a) and (b) of Section 1350,  
Chapter 63 of Title 18, United States Code), each of  
the undersigned officer officers of Azenta, Inc., a

Delaware corporation (the "Company"), does hereby certify, to the best of such officer's knowledge and belief, that:

(1) The Quarterly Report on Form 10-Q for the quarter ended **March 31, 2024****June 30, 2024** (this "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in this Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: **May 9, /s/**  
**2024****August 6, STEPHEN****Stephen S.**  
**2024**  
\_\_\_\_\_  
Stephen S. Schwartz

**Director**  
**and****Chief**  
**Executive**  
**Officer**

(Principal Executive  
Officer)

Dated: **May 9,**  
**2024****August 6, /s/****HERMAN CUETO****S/**  
**2024**  
\_\_\_\_\_  
Herman Cueto  
Executive Vice  
President and  
Chief Financial Officer  
(Principal Financial  
Officer)

A signed original of this written statement required by Section 906 has been provided to Azenta, Inc. and will be retained by Azenta, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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