

REFINITIV

DELTA REPORT

10-Q

VINO - GAUCHO GROUP HOLDINGS, IN

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

The following comparison report has been automatically generated

TOTAL DELTAS 1402

| | |
|-----------|------|
| CHANGES | 5 |
| DELETIONS | 1393 |
| ADDITIONS | 4 |

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2023

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission file number: 001-40075

Gaucho Group Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware

52-2158952

(State or other jurisdiction
of incorporation or organization)

(I.R.S. Employer
Identification No.)

112 NE 41st Street, Suite 106
Miami, FL33137

(Address of principal executive offices)
212-739-7700

(Registrant's telephone number, including area code)
Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol | Name of each exchange on which registered |
|---------------------|----------------|---|
| Common Stock | VINO | The Nasdaq Stock Market LLC |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this Chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 17, 2023, there were 2,462,545 shares of common stock outstanding.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
TABLE OF CONTENTS

PART I

FINANCIAL INFORMATION

ITEM 1. Financial Statements

| | |
|--|---|
| Condensed Consolidated Balance Sheets as of September 30, 2023 (unaudited) and December 31, 2022 | 1 |
| Unaudited Condensed Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2023 and 2022 | 3 |
| Unaudited Condensed Consolidated Statements of Comprehensive Loss (Income) for the Three and Nine Months Ended September 30, 2023 and 2022 | 4 |
| Unaudited Condensed Consolidated Statement of Changes in Stockholders' Equity for the Three and Nine Months Ended September 30, 2023 | 5 |
| Unaudited Condensed Consolidated Statement of Changes in Stockholders' Equity for the Three and Nine Months Ended September 30, 2022 | 6 |
| Unaudited Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2023 and 2022 | 7 |

[Notes to Unaudited Condensed Consolidated Financial Statements](#)

| | |
|--|---|
| Notes to Unaudited Condensed Consolidated Financial Statements | 9 |
|--|---|

[ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations](#)

| | |
|---|----|
| ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 31 |
|---|----|

[ITEM 3. Quantitative and Qualitative Disclosures About Market Risk](#)

| | |
|--|----|
| ITEM 3. Quantitative and Qualitative Disclosures About Market Risk | 39 |
|--|----|

[ITEM 4. Controls and Procedures](#)

| | |
|---|----|
| ITEM 4. Controls and Procedures | 39 |
|---|----|

PART II

OTHER INFORMATION

[ITEM 1. Legal Proceedings](#)

| | |
|---|----|
| ITEM 1. Legal Proceedings | 40 |
|---|----|

[ITEM 1A. Risk Factors](#)

| | |
|---------------------------------------|----|
| ITEM 1A. Risk Factors | 40 |
|---------------------------------------|----|

[ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds](#)

| | |
|---|----|
| ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds | 42 |
|---|----|

[ITEM 3. Defaults Upon Senior Securities](#)

| | |
|---|----|
| ITEM 3. Defaults Upon Senior Securities | 43 |
|---|----|

[ITEM 4. Mine Safety Disclosures](#)

| | |
|---|----|
| ITEM 4. Mine Safety Disclosures | 44 |
|---|----|

[ITEM 5. Other Information](#)

| | |
|---|----|
| ITEM 5. Other Information | 44 |
|---|----|

[ITEM 6. Exhibits](#)

| | |
|----------------------------------|----|
| ITEM 6. Exhibits | 46 |
|----------------------------------|----|

[Signatures](#)

48

i

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

| | September 30, 2023 | December 31, 2022 |
|--|-------------------------------|------------------------------|
| | (unaudited) | |
| Assets | | |
| Current Assets | | |
| Cash | \$ 201,108 | \$ 300,185 |
| Accounts receivable, net of allowance of \$20,494 and \$21,229 at September 30, 2023 and December 31, 2022, respectively | 75,995 | 106,156 |
| Accounts receivable - related parties, net of allowance of \$470,516 and \$339,503 at September 30, 2023 and December 31, 2022, respectively | 971,182 | 1,115,816 |
| Mortgages receivable, net of allowance \$67,587 and \$46,424 at September 30, 2023 and December 31, 2022, respectively | 1,033,143 | 586,631 |
| Inventory | 2,329,044 | 1,888,962 |
| Real estate lots held for sale | 607,932 | 559,487 |
| Prepaid expenses and other current assets | 264,907 | 461,637 |
| Total Current Assets | 5,483,311 | 5,018,874 |
| Long Term Assets | | |
| Mortgages receivable, non-current portion, net of allowance of \$183,904 and \$150,126 at September 30, 2023 and December 31, 2022, respectively | 2,811,154 | 3,278,617 |
| Advances to employees | 286,812 | 282,055 |
| Property and equipment, net | 7,880,174 | 7,621,257 |
| Operating lease right-of-use asset | 1,277,509 | 1,449,442 |
| Prepaid foreign taxes, net | 1,010,478 | 916,823 |
| Intangible assets, net | 103,557 | 69,787 |
| Deposits, non-current | 54,713 | 56,130 |
| Total Assets | \$ 18,907,708 | \$ 18,692,985 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS, CONTINUED

| | September 30, 2023 | December 31, 2022 |
|--|-------------------------------|------------------------------|
| | (unaudited) | |
| Liabilities and Stockholders' Equity | | |
| Current Liabilities | | |
| Accounts payable | \$ 688,419 | \$ 917,270 |
| Accrued expenses, current portion | 1,485,033 | 1,664,816 |
| Deferred revenue | 1,524,765 | 1,373,906 |
| Operating lease liabilities, current portion | 235,432 | 202,775 |
| Loans payable, current portion | 208,850 | 164,656 |
| Convertible debt obligations, net, current portion | 1,541,962 | - |
| Derivative liability, current portion | 846,424 | - |
| Other current liabilities | 81,177 | 100,331 |
| Total Current Liabilities | 6,612,062 | 4,423,754 |
| Long Term Liabilities | | |
| Accrued expenses, non-current portion | 52,328 | 66,018 |
| Operating lease liabilities, non-current portion | 1,145,757 | 1,328,408 |
| Loans payable, non-current portion | 90,898 | 91,665 |
| Convertible debt obligations, net, non-current portion | 1,989,234 | 1,991,459 |
| Derivative liability, non-current portion | 1,128,120 | - |
| Total Liabilities | 11,018,399 | 7,901,304 |
| Commitments and Contingencies (Note 15) | | |
| Stockholders' Equity | | |
| Preferred stock, 902,670 shares authorized | - | - |
| Common stock, par value \$0.01 per share; 150,000,000 shares authorized; 1,059,596 and 365,340 shares issued and 1,059,568 and 365,312 shares outstanding as of September 30, 2023 and December 31, 2022, respectively | 10,596 | 3,654 |
| Additional paid-in capital | 146,348,152 | 139,156,522 |
| Accumulated other comprehensive loss | (10,856,081) | (10,842,569) |
| Accumulated deficit | (127,567,003) | (117,479,571) |
| Treasury stock, at cost, 28 shares at September 30, 2023 and December 31, 2022 | (46,355) | (46,355) |
| Total Stockholders' Equity | 7,889,309 | 10,791,681 |
| Total Liabilities and Stockholders' Equity | \$ 18,907,708 | \$ 18,692,985 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(unaudited)

| | For the Three Months Ended | | For the Nine Months Ended | |
|--|----------------------------|-----------------------|---------------------------|------------------------|
| | September 30, | | September 30, | |
| | <u>2023</u> | <u>2022</u> | <u>2023</u> | <u>2022</u> |
| Sales | | | | |
| Cost of sales | \$ 464,004 | \$ 440,939 | \$ 1,622,746 | \$ 1,271,871 |
| Gross profit | <u>(321,054)</u> | <u>(433,941)</u> | <u>(1,282,972)</u> | <u>(1,205,534)</u> |
| | 142,950 | 6,998 | 339,774 | 66,337 |
| Operating Expenses | | | | |
| Selling and marketing | 204,938 | 109,299 | 652,674 | 614,529 |
| General and administrative | 1,267,399 | 1,729,283 | 4,734,592 | 5,403,409 |
| Depreciation and amortization | 114,370 | 83,677 | 327,857 | 178,896 |
| Total operating expenses | <u>1,586,707</u> | <u>1,922,259</u> | <u>5,715,123</u> | <u>6,196,834</u> |
| Loss from Operations | | | | |
| | <u>(1,443,757)</u> | <u>(1,915,261)</u> | <u>(5,375,349)</u> | <u>(6,130,497)</u> |
| Other Expense (Income) | | | | |
| Interest income | (52,810) | (65,377) | (167,529) | (95,781) |
| Interest expense | 1,156,616 | 170,888 | 2,824,528 | 1,623,668 |
| Other income, related party | (212,222) | (75,000) | (362,222) | (225,000) |
| Loss on extinguishment of debt | - | - | 416,081 | 2,105,119 |
| Gains from foreign currency translation | (132,493) | (185,251) | (347,201) | (411,178) |
| Change in fair value of derivative liability | 95,727 | - | 2,236,844 | - |
| Inducement expense | - | 2,965,222 | - | 3,163,318 |
| Total other expense | <u>854,818</u> | <u>2,810,482</u> | <u>4,600,501</u> | <u>6,160,146</u> |
| Net Loss | | | | |
| Net loss attributable to non-controlling interest | (2,298,575) | (4,725,743) | (9,975,850) | (12,290,643) |
| Net Loss Attributable to Common Stockholders | <u>\$ (2,298,575)</u> | <u>\$ (4,725,743)</u> | <u>\$ (9,975,850)</u> | <u>\$ (12,218,382)</u> |
| Net Loss per Common Share | | | | |
| Basic and Diluted | <u>\$ (3.04)</u> | <u>\$ (21.94)</u> | <u>\$ (10.72)</u> | <u>\$ (88.52)</u> |
| Weighted Average Number of Common Shares Outstanding: | | | | |
| Basic and Diluted | 757,036 | 215,383 | 930,160 | 138,029 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME
(unaudited)

| | For the Three Months Ended | | For the Nine Months Ended | |
|--|----------------------------|-----------------------|---------------------------|------------------------|
| | September 30, | | September 30, | |
| | <u>2023</u> | <u>2022</u> | <u>2023</u> | <u>2022</u> |
| Net loss | \$ (2,298,575) | \$ (4,725,743) | \$ (9,975,850) | \$ (12,290,643) |
| Other comprehensive (loss) income : | | | | |
| Foreign currency translation adjustments | 64,280 | 282,337 | (13,512) | 903,799 |
| Comprehensive loss | (2,234,295) | (4,443,406) | (9,989,362) | (11,386,844) |
| Comprehensive loss attributable to non-controlling interests | - | - | - | 72,261 |
| Comprehensive loss attributable to controlling interests | <u>\$ (2,234,295)</u> | <u>\$ (4,443,406)</u> | <u>\$ (9,989,362)</u> | <u>\$ (11,314,583)</u> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2023
(unaudited)

| | Common Stock | | Treasury Stock | | Additional Paid-In Capital | Accumulated Other Comprehensive Loss | Accumulated Deficit | Total Stockholders' Equity |
|---|---------------------|---------------|-----------------------|---------------|-----------------------------------|---|----------------------------|-----------------------------------|
| | Shares | Amount | Shares | Amount | | | | |
| Balance - January 1, 2023 | 365,340 | \$ 3,654 | 28 | \$(46,355) | 139,156,522 | \$ (10,842,569) | \$(117,479,571) | \$ 10,791,681 |
| Cumulative effect of change upon adoption of ASU 2016-13 | - | - | - | - | - | - | (111,582) | (111,582) |
| Stock-based compensation: | - | - | - | - | - | - | - | - |
| Options | - | - | - | - | 38,834 | - | - | 38,834 |
| Restricted stock units | 389 | 4 | - | - | 79,418 | - | - | 79,422 |
| Common stock issued for 401(k) employer matching | 2,416 | 24 | - | - | 32,593 | - | - | 32,617 |
| Shares issued under the New ELOC, net of offering costs [1] | 36,443 | 365 | - | - | 441,044 | - | - | 441,409 |
| Relative fair value of warrants issued with 2023 Notes, net of issuance costs [2] | - | - | - | - | 1,506,319 | - | - | 1,506,319 |
| Warrants issued for modification of GGH Notes | - | - | - | - | 134,779 | - | - | 134,779 |
| Reduction of warrant exercise price on new debt issuance | - | - | - | - | 63,502 | - | - | 63,502 |
| Shares issued upon conversion of debt and interest | 83,333 | 833 | - | - | 1,570,720 | - | - | 1,571,553 |
| Common stock issued for cash in private placement | 59,100 | 591 | - | - | 590,409 | - | - | 591,000 |
| Cashless warrant exercise | 5,131 | 51 | - | - | (51) | - | - | - |
| True-up adjustment | 28 | - | - | - | - | - | - | - |
| Net loss | - | - | - | - | - | - | (2,695,148) | (2,695,148) |
| Other comprehensive loss | - | - | - | - | - | (39,799) | - | (39,799) |
| Balance - March 31, 2023 | 552,180 | 5,522 | 28 | (46,355) | 143,614,089 | (10,882,368) | (120,286,301) | 12,404,587 |
| Stock-based compensation: | - | - | - | - | - | - | - | - |
| Options | - | - | - | - | 38,834 | - | - | 38,834 |
| Restricted stock units | - | - | - | - | 74,978 | - | - | 74,978 |
| Shares issued under the New ELOC, net of offering costs [3] | 45,877 | 459 | - | - | 291,138 | - | - | 291,597 |
| Shares issued upon conversion of debt and interest | 82,878 | 829 | - | - | 574,427 | - | - | 575,256 |
| Net loss | - | - | - | - | - | - | (4,982,127) | (4,982,127) |
| Other comprehensive loss | - | - | - | - | - | (37,993) | - | (37,993) |
| Balance - June 30, 2023 | 680,935 | 6,810 | 28 | (46,355) | 144,593,466 | (10,920,361) | (125,268,428) | 8,365,132 |
| Stock-based compensation: | - | - | - | - | - | - | - | - |
| Options | - | - | - | - | 17,910 | - | - | 17,910 |
| Restricted stock units | - | - | - | - | 75,645 | - | - | 75,645 |
| Common stock | 27,027 | 270 | - | - | 149,730 | - | - | 150,000 |
| Shares issued under the New ELOC [4] | 29,364 | 294 | - | - | 42,339 | - | - | 42,633 |
| Warrant modification | - | - | - | - | 392,273 | - | - | 392,273 |
| Shares issued upon conversion of debt and interest | 231,912 | 2,319 | - | - | 672,692 | - | - | 675,011 |
| Common stock issued for cash in private placement | 90,000 | 900 | - | - | 404,100 | - | - | 405,000 |
| Effect of reverse stock split | 358 | 3 | - | - | (3) | - | - | - |
| Net loss | - | - | - | - | - | - | (2,298,575) | (2,298,575) |
| Other comprehensive loss | - | - | - | - | - | 64,280 | - | 64,280 |
| Balance - September 30, 2023 | 1,059,596 | \$ 10,596 | 28 | \$(46,355) | \$ 146,348,152 | \$ (10,856,081) | \$(127,567,003) | \$ 7,889,309 |

[1] Includes gross proceeds of \$480,670, less \$39,261 of offering costs

[2] Represents \$1,609,935 relative fair value of warrants, less \$103,616 of allocable issuance costs

[3] Includes gross proceeds of \$316,953, less \$25,356 of offering costs

[4] Includes gross proceeds of \$52,988, less \$10,355 of offering costs

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022
(unaudited)

| | Gaucho | | | | | | | | | |
|--|--------------------------------|--------------------------------|----------------------------------|----------------------------------|-----------------------------------|-------------------------------------|----------------------------|--|---------------------------------|-----------------------------------|
| | | | | | | Group | | | | |
| | Common Stock | | Treasury Stock | | Additional Paid-In Capital | Other Comprehensive | Accumulated Deficit | Holdings Stockholders' Deficiency | Non-controlling Interest | Total Stockholders' Equity |
| Balance - January 1, 2022 | Common Stock Shares | Common Stock Amount | Treasury Stock Shares | Treasury Stock Amount | Additional Paid-In Capital | Other Comprehensive Loss | Accumulated Deficit | Holdings Stockholders' Deficiency | Non-controlling Interest | Total Stockholders' Equity |
| Stock-based compensation: | | | | | | | | | | |
| Options | - | - | - | - | - | 72,700 | - | - | 72,700 | 10,354 |
| Common stock issued for 401(k) employer matching | 104 | 1 | - | - | - | 27,820 | - | - | 27,821 | - |
| Common stock issued for purchase of minority interest | 8,690 | 87 | - | - | - | (231,876) | - | - | (231,789) | 231,789 |
| Common stock issued for acquisition of GDS | 10,695 | 107 | - | - | - | 2,194,546 | - | - | 2,194,653 | - |
| Common stock issued for purchase of domain name | 125 | 1 | - | - | - | 39,599 | - | - | 39,600 | - |
| Warrants issued for modification of convertible debt principal | - | - | - | - | - | 731,856 | - | - | 731,856 | - |
| Net loss | - | - | - | - | - | - | (2,199,840) | (2,199,840) | (72,261) | (2,272,101) |
| Other comprehensive income | - | - | - | - | - | - | 263,406 | - | 263,406 | - |
| Balance - March 31, 2022 | 101,964 | 1,019 | 28 | (46,355) | 124,475,883 | (11,344,040) | (97,926,374) | 15,160,133 | - | 15,160,133 |
| Stock-based compensation: | | | | | | | | | | |
| Options | - | - | - | - | - | 87,134 | - | - | 87,134 | - |
| Common stock | 5,421 | 54 | - | - | - | 524,946 | - | - | 525,000 | - |
| Shares issued upon conversion of debt and interest | 7,459 | 75 | - | - | - | 1,522,522 | - | - | 1,522,597 | - |
| Inducement loss on debt conversions | - | - | - | - | - | 198,096 | - | - | 198,096 | - |
| Substantial premium on convertible debt | - | - | - | - | - | 1,683,847 | - | - | 1,683,847 | - |

| | | | | | | | | | | |
|--|----------------|-----------------|-----------|--------------------|-----------------------|------------------------|-------------------------|----------------------|-------------|----------------------|
| Common stock issued for cash, net of offering costs | 5,005 | 50 | - | - | 511,296 | - | - | 511,346 | - | 511,346 |
| Common stock issued upon exchange of subsidiary stock options | 18,394 | 184 | - | - | (184) | - | - | - | - | - |
| True up adjustment | 4 | - | - | - | - | - | - | - | - | - |
| Net loss | - | - | - | - | - | - | (5,292,799) | (5,292,799) | - | (5,292,799) |
| Other comprehensive income | - | - | - | - | - | 358,056 | - | 358,056 | - | 358,056 |
| Balance - June 30, 2022 | 138,247 | 1,382 | 28 | (46,355) | 129,003,540 | (10,985,984) | (103,219,173) | 14,753,410 | - | 14,753,410 |
| Stock-based compensation: | | | | | | | | | | |
| Options | | | | | 53,058 | | | 53,058 | | 53,058 |
| Restricted stock units | 1,571 | 16 | | | 158,655 | | | 158,671 | | 158,671 |
| Shares issued upon conversion of debt and interest | 134,399 | 1,344 | | | 4,936,302 | | | 4,937,646 | | 4,937,646 |
| Inducement loss on debt conversions | | - | | | 2,965,222 | | | 2,965,222 | | 2,965,222 |
| Shares issued for purchase of domain name | 736 | 7 | | | (7) | | | 0 | | 0 |
| Warrants issued for modification of convertible debt principal | - | - | | | 102,467 | | | 102,467 | | 102,467 |
| Net loss | | - | | | | (4,725,743) | | (4,725,743) | | (4,725,743) |
| Other comprehensive income | | | | | | 282,337 | | 282,337 | | 282,337 |
| Balance - September 30, 2022 | 274,953 | \$ 2,749 | 28 | \$ (46,355) | \$ 137,219,237 | \$ (10,703,647) | \$ (107,944,916) | \$ 18,527,068 | \$ - | \$ 18,527,068 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

| | For the Nine Months Ended September 30, | |
|---|--|--------------------|
| | 2023 | 2022 |
| Cash Flows from Operating Activities | | |
| Net loss | \$ (9,975,850) | \$ (12,290,643) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Stock-based compensation: | | |
| 401(k) stock | 5,908 | 26,360 |
| Common stock | 150,000 | 525,000 |
| Stock options and warrants | 95,578 | 223,246 |
| Restricted stock units | 305,045 | 158,671 |
| Noncash lease expense | 171,933 | 162,148 |
| Gain on foreign currency translation | (347,201) | (411,178) |
| Depreciation and amortization | 337,433 | 178,896 |
| Amortization of debt discount | 2,104,384 | 1,078,731 |
| Provision for credit losses | 112,289 | 67,295 |
| Provision for obsolete inventory | 123,225 | 115,563 |
| Change in fair value of derivative liability | 2,236,844 | - |
| Loss on extinguishment of debt | 416,081 | 2,105,119 |
| Inducement expense | - | 3,163,318 |
| Decrease (increase) in assets: | | |
| Accounts receivable and mortgages receivable | (176,542) | (314,065) |
| Employee advances | (8,082) | 4,579 |
| Inventory | (611,752) | (385,686) |
| Deposits | 1,336 | - |
| Prepaid expenses and other current assets | 103,075 | (100,513) |
| Increase (decrease) in liabilities: | | |
| Accounts payable and accrued expenses | (9,778) | 866,987 |
| Operating lease liabilities | (149,994) | (128,549) |
| Deferred revenue | 150,859 | 542,578 |
| Other liabilities | (19,154) | (71,983) |
| Total Adjustments | <u>4,991,487</u> | <u>7,806,517</u> |
| Net Cash Used in Operating Activities | <u>(4,984,363)</u> | <u>(4,484,126)</u> |
| Cash Flow from Investing Activities | | |
| Cash paid to acquire GDS, net of cash acquired | - | (7,560) |
| Purchase of property and equipment | (580,120) | (1,915,952) |
| Purchase of intangible asset | (50,000) | (34,999) |
| Net Cash Used in Investing Activities | <u>(630,120)</u> | <u>(1,958,511)</u> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS, CONTINUED
(unaudited)

| | For the Nine Months Ended September 30, | |
|---|--|--------------------|
| | 2023 | 2022 |
| Cash Flow from Financing Activities | | |
| Proceeds from loans payable | 185,000 | - |
| Repayments of loans payable | (87,217) | (81,431) |
| Proceeds from the issuance of convertible debt | 5,000,000 | 1,727,500 |
| Financing costs in connection with the issuance of convertible debt | (321,802) | - |
| Repayments of convertible debt obligations | (862,541) | - |
| Redemption premiums paid on convertible debt obligations | (156,161) | - |
| Repayments of debt obligations | - | (7,000) |
| Proceeds from common stock issued for cash | 996,000 | 511,346 |
| Proceeds from issuance of shares under the New ELOC, net of offering costs [1] | 775,639 | - |
| Net Cash Provided by Financing Activities | 5,528,918 | 2,150,415 |
| Effect of Exchange Rate Changes on Cash | (13,512) | 903,799 |
| Net Decrease in Cash | (99,077) | (3,388,423) |
| Cash - Beginning of Period | 300,185 | 3,649,407 |
| Cash - End of Period | \$ 201,108 | \$ 260,984 |
| Supplemental Disclosures of Cash Flow Information: | | |
| Interest paid | \$ 1,011,650 | \$ 175,252 |
| Income taxes paid | \$ - | \$ - |
| Non-Cash Investing and Financing Activity | | |
| Equity issued to satisfy accrued stock based compensation obligation | \$ 32,617 | \$ 27,821 |
| Equity issued as consideration for intangible assets | \$ - | \$ 39,600 |
| Equity issued for purchase of non-controlling interest | \$ - | \$ 231,789 |
| Equity issued for acquisition of GDS | \$ - | \$ 2,194,653 |
| Warrants issued and debt principal exchanged upon modification of convertible debt | \$ - | \$ 834,323 |
| Shares issued upon conversion of debt and interest | \$ 2,821,820 | \$ 6,460,243 |
| Common stock and restricted stock units in GGH issued upon exchange of GGI options | \$ - | \$ 1,576,648 |
| Cashless warrant exercise | \$ 51 | \$ - |
| Relative fair value of warrants issued with 2023 Notes, net of allocable issuance costs [2] | \$ 1,506,319 | \$ - |
| Warrants issued and debt principal exchanged upon modification of convertible debt | \$ 63,502 | \$ - |
| Debt discount for warrant modification | \$ 392,273 | \$ - |

[1] Gross proceeds of \$850,611, less offering costs of \$74,972

[2] Represents \$1,609,935 relative fair value of warrants, less \$103,616 in allocable issuance costs

The accompanying notes are an integral part of these condensed consolidated financial statements.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. BUSINESS ORGANIZATION AND NATURE OF OPERATIONS

Organization and Operations

Through its subsidiaries, Gaucho Group Holdings, Inc. (“Company”, “GGH”), a Delaware corporation that was incorporated on April 5, 1999, currently invests in, develops, and operates a collection of luxury assets, including real estate development, fine wines, and a boutique hotel in Argentina, as well as an e-commerce platform for the sale of high-end fashion and accessories.

As wholly owned subsidiaries of GGH, InvestProperty Group, LLC (“IPG”), Algodon Global Properties, LLC (“AGP”) and Gaucho Ventures I – Las Vegas, LLC (“GVI”) operate as holding companies that invest in, develop and operate global real estate and other lifestyle businesses such as wine production and distribution, golf, tennis, and restaurants. GGH operates its properties through its ALGODON® brand. IPG and AGP have invested in two ALGODON® brand projects located in Argentina. The first project is Algodon Mansion, a Buenos Aires-based luxury boutique hotel property that opened in 2010 and is owned by the Company’s subsidiary, The Algodon – Recoleta, SRL (“TAR”). The second project is the redevelopment, expansion and repositioning of a Mendoza-based winery and golf resort property now called Algodon Wine Estates (“AWE”), the integration of adjoining wine producing properties, and the subdivision of a portion of this property for residential development. (“GDS”). GVI is a party to an agreement with LVH Holdings (“LVH”) to develop a project in Las Vegas, Nevada.

On February 3, 2022, the Company acquired additional real estate through the acquisition of 100% ownership in Hollywood Burger Argentina S.R.L., now Gaucho Development S.R.L.

GGH also manufactures, distributes, and sells high-end luxury fashion and accessories through its subsidiary, Gaucho Group, Inc. (“GGI”). GGH held a 79% ownership interest in GGI through March 28, 2022, at which time GGH acquired the remaining 21% ownership interest in GGI. See Non-Controlling Interest, below.

Non-Controlling interest

As a result of a 2019 conversion of certain convertible debt into shares of Gaucho Group, Inc. (“GGI”) common stock, GGI investors obtained a 21% ownership interest in GGI, which was recorded as a non-controlling interest. The profits and losses of GGI for the period from January 1, 2022 through March 28, 2022 are allocated between the controlling interest and the non-controlling interest in the same proportions as their membership interest. On March 28, 2022, the Company issued 8,690 shares of its common stock to the minority holders of GGI, in exchange for the remaining 21% ownership of GGI. Consequently, the Company owns 100% of the outstanding common stock of GGI.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

There have been no material changes to the Company's significant accounting policies as set forth in the Company's audited consolidated financial statements included in the annual report on Form 10-K for the year ended December 31, 2022, except as disclosed below.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information. Accordingly, they do not include all of the information and disclosures required by accounting principles generally accepted in the United States of America for annual financial statements. In the opinion of management, such statements include all adjustments (consisting only of normal recurring items) which are considered necessary for a fair presentation of the unaudited condensed consolidated financial statements of the Company as of September 30, 2023 and for the three and nine months ended September 30, 2023 and 2022. The results of operations for the three and nine months ended September 30, 2023 are not necessarily indicative of the operating results for the full year. It is suggested that these unaudited condensed consolidated financial statements be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2022, filed with the Securities and Exchange Commission ("SEC") on April 17, 2023.

On November 4, 2022, the Company effected a reverse stock split in a ratio of 1 share of common stock for 12 issued shares of common stock, and on September 25, 2023, the Company effected a reverse stock split in a ratio of 1 share of common stock for 10 issued shares of common stock. As a result of these reverse stock splits, prior period shares and per share amounts appearing in the accompanying condensed consolidated financial statements and all references in this Quarterly Report to our common stock, as well as amounts per share of our common stock, have been retroactively restated as if the reverse stock splits occurred at the beginning of the earliest period presented.

Going Concern and Management's Liquidity Plans

The accompanying condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The condensed financial statements do not include any adjustments relating to the recoverability and classification of asset amounts or the classification of liabilities that might be necessary should the company be unable to continue as a going concern.

As of September 30, 2023, the Company had cash and a working capital deficit of approximately \$201,000 and \$1,129,000, respectively. During the nine months ended September 30, 2023 and 2022, the Company incurred net losses of approximately \$9,796,000 and \$12,291,000, respectively, and used cash in operating activities of approximately \$4,984,000 and \$4,484,000, respectively. Further, as of September 30, 2023, approximately \$1,893,000 owed in connection with the Company's convertible debt matures on February 21, 2024, and approximately \$209,000 represents the current portion of the Company's loans payable which are payable on demand or for which payments are due within twelve months after September 30, 2023. During the nine months ended September 30, 2023, the Company funded its operations with proceeds from a convertible debt financing of \$5,000,000, proceeds of approximately \$851,000 from draws on the Company's equity line of credit, \$185,000 of proceeds from a loan payable and \$996,000 from the sale of common stock.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The Company's operating needs include the planned costs to operate its business, including amounts required to fund working capital and capital expenditures. Based upon projected revenues and expenses, the Company believes that it may not have sufficient funds to operate for the next twelve months from the date these financial statements are made available. Since inception, the Company's operations have primarily been funded through proceeds received from equity and debt financings. The Company believes it has access to capital resources and continues to evaluate additional financing opportunities. There is no assurance that the Company will be able to obtain funds on commercially acceptable terms, if at all. There is also no assurance that the amount of funds the Company might raise will enable the Company to complete its development initiatives or attain profitable operations. The aforementioned factors raise substantial doubt about the Company's ability to continue as a going concern for a period of one year from the issuance of these financial statements.

Highly Inflationary Status in Argentina

The Company recorded gains from foreign currency translation of approximately \$132,000 and \$347,000 during the three and nine months ended September 30, 2023, respectively, and approximately \$185,000 and \$411,000 during the three and nine months ended September 30, 2022, respectively, as a result of the net monetary liability position of its Argentine subsidiaries.

Concentrations

The Company maintains cash with major financial institutions. Cash held in US bank institutions is currently insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000 at each institution. No similar insurance or guarantee exists for cash held in Argentina bank accounts. There were aggregate uninsured cash balances of approximately \$99,000 at September 30, 2023, which represents cash held in Argentine bank accounts.

Revenue Recognition

The Company recognizes revenue in accordance with ASC Topic 606, Revenue from Contracts with Customers. ASC Topic 606 provides a single comprehensive model to use in accounting for revenue arising from contracts with customers, and gains and losses arising from transfers of non-financial assets including sales of property and equipment, real estate, and intangible assets.

The Company earns revenues from the sale of real estate lots, as well as hospitality, food and beverage, other related services, and from the sale of clothing and accessories. The Company recognizes revenue when goods or services are transferred to customers in an amount that reflects the consideration which it expects to receive in exchange for those goods or services. In determining when and how revenue is recognized from contracts with customers, the Company performs the following five-step analysis: (i) identification of contract with customer; (ii) determination of performance obligations; (iii) measurement of the transaction price; (iv) allocation of the transaction price to the performance obligations; and (v) recognition of revenue when (or as) the Company satisfies each performance obligation.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following table summarizes the revenue recognized in the Company's condensed consolidated statements of operations:

| | For the Three Months Ended | | For the Nine Months Ended | |
|-------------------------|----------------------------|----------------|---------------------------|------------------|
| | September 30, 2023 | 2022 | September 30, 2023 | 2022 |
| Real estate sales | - | - | 154,959 | 184,659 |
| Hotel rooms and events | 249,873 | 204,383 | 714,398 | 487,604 |
| Restaurants | 49,382 | 55,764 | 185,389 | 113,357 |
| Winemaking | 74,530 | 93,907 | 150,271 | 153,596 |
| Agricultural | - | - | 162,764 | 181,029 |
| Golf, tennis and other | 27,769 | 65,359 | 84,752 | 118,826 |
| Clothes and accessories | 62,450 | 21,526 | 170,213 | 32,800 |
| Total revenues | <u>464,004</u> | <u>440,939</u> | <u>1,622,746</u> | <u>1,271,871</u> |

Revenue from the sale of food, wine, agricultural products, clothes and accessories is recorded when the customer obtains control of the goods purchased.

Revenues from hospitality and other services are recognized as earned at the point in time that the related service is rendered, and the performance obligation has been satisfied. Revenues from gift card sales are recognized when the card is redeemed by the customer. The Company does not adjust revenue for the portion of gift card values that is not expected to be redeemed ("breakage") due to the lack of historical data. Revenue from real estate lot sales is recorded when the lot is deeded, and legal ownership of the lot is transferred to the customer.

The timing of the Company's revenue recognition may differ from the timing of payment by its customers. A receivable is recorded when revenue is recognized prior to payment and the Company has an unconditional right to payment. Alternatively, when payment precedes the provision of the related services, the Company records deferred revenue until the performance obligations are satisfied. Deferred revenues associated with real estate lot sale deposits are recognized as revenues (along with any outstanding balance) when the lot sale closes, and the deed is provided to the purchaser. Other deferred revenues primarily consist of deposits accepted by the Company in connection with agreements to sell barrels of wine, advance deposits received for grapes and other agricultural products, and hotel deposits. Wine barrel and agricultural product advance deposits are recognized as revenues (along with any outstanding balance) when the product is shipped to the purchaser. Hotel deposits are recognized as revenue upon occupancy of rooms, or the provision of services.

Contracts related to the sale of wine, agricultural products and hotel services have an original expected length of less than one year. The Company has elected not to disclose information about remaining performance obligations pertaining to contracts with an original expected length of one year or less, as permitted under the guidance.

As of September 30, 2023 and December 31, 2022, the Company had deferred revenue of \$1,524,765 and \$1,373,906, respectively, consisting of \$1,440,336 and \$1,179,654, respectively, associated with real estate lot sale deposits, \$73,534 and \$40,454, respectively, related to hotel deposits, \$0 and \$150,000, respectively, related to prepaid management fees received, and \$10,895 and \$3,798, respectively of other deferred revenues.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Net Loss per Common Share

Basic loss per common share is computed by dividing net loss attributable to GGH common stockholders by the weighted average number of common shares outstanding during the period. Diluted loss per common share is computed by dividing net loss attributable to common stockholders by the weighted average number of common shares outstanding, plus the impact of common shares, if dilutive, resulting from the exercise of outstanding stock options and warrants and the conversion of convertible instruments.

The following securities are excluded from the calculation of weighted average dilutive common shares because their inclusion would have been anti-dilutive:

| | As of September 30, | |
|--|----------------------------|-------------|
| | 2023 | 2022 |
| Options | 2,804 | 4, |
| Warrants | 456,467 | 60, |
| Unvested restricted stock units | 51,628 | 2, |
| Convertible debt | 3,093,841 [1] | 59, |
| Total potentially dilutive shares | 3,604,739 | 127, |

[1] Represents shares issuable upon conversion of \$4,335,136 in convertible debt, \$676,986 of redemption premium and \$178,104 of related accrued interest outstanding as of September 30, 2023 at a conversion price of \$1.68 per share, which represents the conversion price in effect as of September 30, 2023. The conversion price of such debt is variable (see Note 10, Convertible Debt Obligations).

[2] Represents shares issuable upon conversion of principal and interest outstanding in the aggregate amount of \$2,128,140 at a conversion price of \$36.00 per share.

Sequencing Policy

Under ASC 815, the Company has adopted a sequencing policy, whereby, in the event that reclassification of contracts from equity to assets or liabilities is necessary pursuant to ASC 815 due to the Company's inability to demonstrate it has sufficient authorized shares as a result of certain securities with a potentially indeterminable number of shares or the Company's total potentially dilutive shares exceed the Company's authorized share limit, shares will be allocated on the basis of the earliest issuance date of potentially dilutive instruments, with the earliest grants receiving the first allocation of shares. Pursuant to ASC 815, issuances of securities granted as compensation in a share-based payment arrangement are not subject to the sequencing policy.

Derivative Instruments

The Company evaluates its convertible instruments to determine if those contracts or embedded components of those contracts qualify as derivative financial instruments to be separately accounted for in accordance with Topic 815 "Derivatives and Hedging" ("ASC 815") of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). The accounting treatment of derivative financial instruments requires that the Company record any bifurcated embedded features at their fair values as of the inception date of the agreement and at fair value as of each subsequent balance sheet date. Any change in fair value is recorded in earnings each period as non-operating, non-cash income or expense. The Company reassesses the classification of its derivative instruments at each balance sheet date. If the classification changes as a result of events during the period, the contract is reclassified as of the date of the event that caused the reclassification. Bifurcated embedded features are recorded upon note issuance at their initial fair values which create additional debt discount to the host instrument.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Recently Adopted Accounting Pronouncements

In June 2016, the FASB issued ASU No. 2016-13 "Financial Instruments – Credit Losses (Topic 326)" and also issued subsequent amendments to the initial guidance under ASU 2018-19, ASU 2019-04, ASU 2019-05 and ASU 2020-02 (collectively Topic 326). Topic 326 requires the measurement and recognition of expected credit losses for financial assets held at amortized cost. This replaces the existing incurred loss model with an expected loss model and requires the use of forward-looking information to calculate credit loss estimates. The Company adopted the provisions of this ASU on January 1, 2023 using the modified retrospective method for all financial assets measured at amortized cost. Results for reporting periods beginning after December 31, 2022 are presented under Topic 326 while prior period amounts continue to be reported in accordance with previously applicable GAAP. The Company recorded an adjustment to accumulated deficit of \$111,582 as of January 1, 2023 for the cumulative effect of adopting Topic 326.

Recently Issued Accounting Pronouncements

In October 2023, the FASB issued ASU 2023-06, Disclosure Improvements: Codification Amendments in Response to the SEC's Disclosure Update and Simplification Initiative, to amend certain disclosure and presentation requirements for a variety of topics within the ASC. These amendments align the requirements in the ASC to the removal of certain disclosure requirements set out in Regulation S-X and Regulation S-K, announced by the SEC. The effective date for each amended topic in the ASC is either the date on which the SEC's removal of the related disclosure requirement from Regulation S-X or Regulation S-K becomes effective, or on June 30, 2027, if the SEC has not removed the requirements by that date. Early adoption is prohibited. The Company does not anticipate that the ASU will have an impact on our financial statements and related disclosures.

Reclassifications

Certain reclassifications have been made to prior period amounts to conform to the current period financial statement presentation.

3. MORTGAGES RECEIVABLE

The Company offers loans to purchasers in connection with the sale of real estate lots. The loans bear interest at 7.2% per annum and terms generally range from eight to ten years. Principal and interest for each loan is billed and receivable on a monthly basis. The loans are secured by a first mortgage lien on the property purchased by the borrower. Mortgages receivable include the related interest receivable and are presented at amortized cost, less bad debt allowances, in the condensed consolidated financial statements.

Management evaluates each loan individually on a quarterly basis, to assess collectability and estimate a reserve for past due amounts. Management recorded an additional provision for uncollectible accounts in the amount of \$54,940 for the nine months ended September 30, 2023. The total allowance for uncollectable mortgages as of September 30, 2023 and December 31, 2022 was \$251,491 and \$196,550, respectively. Past due principal amounts of \$419,748 and \$254,683 are included in mortgages receivable, current as of September 30, 2023 and December 31, 2022, respectively. In the case of each of the past due loans, the Company believes that the value of the collateral exceeds the outstanding balance on the loan, plus accrued interest.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following represents the maturities of mortgages receivable as of September 30, 2023:

| | | |
|-------------------------------------|----------|----------|
| October 1 through December 31, 2023 | \$ 821 | 821 |
| For the years ended December 31, | | |
| 2024 | 377 | 377 |
| 2025 | 409 | 409 |
| 2026 | 440 | 440 |
| 2027 | 473 | 473 |
| 2028 | 480 | 480 |
| Thereafter | 1,093 | 1,093 |
| Gross Receivable | 4,095 | 4,095 |
| Less: Allowance | (251) | (251) |
| Net Receivable | \$ 3,844 | \$ 3,844 |

As of September 30, 2023 and December 31, 2022, no single borrower had loans outstanding representing more than 10% of the total balance of mortgages receivable.

The Company recorded interest income from its mortgages receivable of \$51,593 and \$63,995 for the three months ended September 30, 2023 and 2022, respectively, and recorded interest income of \$161,409 and \$92,638 for the nine months ended September 30, 2023 and 2022, respectively. As of September 30, 2023 and December 31, 2022, there is \$314,717 and \$185,197, respectively, of interest receivable included in mortgages receivable on the accompanying condensed consolidated balance sheets.

4. INVENTORY

Inventory at September 30, 2023 and December 31, 2022 was comprised of the following:

| | September 30, 2023 | December 31, 2022 |
|--------------------------------|-------------------------------|------------------------------|
| Vineyard in process | \$ 477,293 | \$ 51 |
| Wine in process | 818,133 | 79 |
| Finished wine | 31,214 | 4 |
| Clothes and accessories | 1,038,360 | 55 |
| Other | 188,004 | 8 |
| | <hr/> 2,553,004 | <hr/> 1,98 |
| Less: Reserve for obsolescence | (223,960) | (10) |
| Total | <hr/> \$ 2,329,044 | <hr/> \$ 1,88 |

The Company recorded a provision for obsolete inventory in the amount of \$23,902 and \$123,225 during the three and nine months ended September 30, 2023, respectively, and recorded a provision for obsolete inventory in the amount of \$0 and \$115,563 during the three and nine months ended September 30, 2022, respectively.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

5. INTANGIBLE ASSETS

On February 3, 2022, the Company purchased the domain name Gaucho.com, in exchange for cash consideration of \$34,999 and 1,500 shares of common stock valued at \$39,600 (see Note 14 – Stockholders' Equity, Common Stock). The domain name is being amortized over its useful life of 15 years.

On June 15, 2023, the Company purchased a music video to be used in certain marketing mediums for \$50,000 in cash. The music video is being amortized over its useful life of 3 years.

The Company recognized \$5,410 and \$16,229 of amortization expense during the three and nine months ended September 30, 2023, respectively, related to the domain name. The Company recognized \$1,243 and \$3,229 of amortization expense during the three and nine months ended September 30, 2022, respectively, related to the domain name. Future amortization of the Company's intangible asset is as follows:

| October 1 through December 31, 2023 | \$ |
|-------------------------------------|-------|
| For the years ended December 31, | |
| 2024 | 2 |
| 2025 | 2 |
| 2026 | |
| 2027 | |
| 2028 | |
| Thereafter | 3 |
| | <hr/> |
| | \$ 10 |

6. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Company often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or developed by the Company. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value are classified and disclosed in one of the following three categories:

Level 1 - Valued based on quoted prices at the measurement date for identical assets or liabilities trading in active markets. Financial instruments in this category generally include actively traded equity securities.

Level 2 - Valued based on (a) quoted prices for similar assets or liabilities in active markets; (b) quoted prices for identical or similar assets or liabilities in markets that are not active; (c) inputs other than quoted prices that are observable for the asset or liability; or (d) from market corroborated inputs. Financial instruments in this category include certain corporate equities that are not actively traded or are otherwise restricted.

Level 3 - Valued based on valuation techniques in which one or more significant inputs is not readily observable. Included in this category are certain corporate debt instruments, certain private equity investments, and certain commitments and guarantees.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The carrying amounts of the Company's short-term financial instruments including cash, accounts receivable, advances and loans to employees, prepaid taxes and expenses, accounts payable, accrued expenses and other liabilities approximate fair value due to the short-term nature of these instruments. The carrying value of the Company's loans payable, debt obligations, convertible debt obligations and derivative liability approximate fair value, as they bear terms and conditions comparable to market for obligations with similar terms and maturities.

7. ACCRUED EXPENSES

Accrued expenses are comprised of the following:

| | September 30, 2023 | December 31, 2022 |
|---|-------------------------------|------------------------------|
| Accrued compensation and payroll taxes | \$ 512,165 | \$ 65 |
| Accrued taxes payable - Argentina | 171,521 | 27 |
| Accrued interest | 175,783 | 7 |
| Accrued cash true up obligation (see Note 10) | 186,832 | |
| Other accrued expenses | 438,732 | 66 |
| Accrued expenses, current | 1,485,033 | 1,66 |
| Accrued payroll tax obligations, non-current | 52,328 | 6 |
| Total accrued expenses | <u>\$ 1,537,361</u> | <u>\$ 1,73</u> |

On November 27, 2020, the Company entered into various payment plans, pursuant to which it agreed to pay its Argentine payroll tax obligations over a period of 60 to 120 months. The current portion of payments due under the plan is \$129,867 and \$209,938 as of September 30, 2023 and December 31, 2022, respectively, which is included in accrued taxes payable – Argentina, above. The non-current portion of accrued payroll tax obligations represents payments under the plan that are scheduled to be paid after twelve months. The Company incurred interest expense of \$14,031 and \$95,617 during the three and nine months ended September 30, 2023, respectively, and incurred interest expense of approximately \$32,000 and \$65,000 during the three and nine months ended September 30, 2022, respectively, related to these payment plans.

8. DEFERRED REVENUE

Deferred revenue is comprised of the following:

| | September 30, 2023 | December 31, 2022 |
|--------------------------------|---------------------------|--------------------------|
| Real estate lot sales deposits | \$ 1,440,336 | \$ 1,17 |
| Hotel deposits | 73,534 | 4 |
| Prepaid management fees | - | 15 |
| Other | 10,895 | |
| Total | <u>\$ 1,524,765</u> | <u>\$ 1,37</u> |

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The Company accepts deposits in conjunction with agreements to sell real estate building lots at Algodon Wine Estates in the Mendoza wine region of Argentina. These lot sale deposits are generally denominated in U.S. dollars. The Company received deposits for twelve additional lots and recorded deferred revenues in the amount of \$415,641 during the nine months ended September 30, 2023. Revenue is recorded when the sale closes, and the deeds are issued. The Company recorded the sale of one lot and recorded revenue in the amount of \$0 and \$154,959 during the three and nine months ended September 30, 2023.

9. LOANS PAYABLE

The Company's loans payable are summarized below:

| | September 30, 2023 | December 31, 2022 |
|----------------------------|-------------------------------|------------------------------|
| EIDL | \$ 93,541 | \$ 9 |
| 2018 Loan | 17,317 | 11 |
| 2022 Loan | 3,890 | 5 |
| 2023 Loan | 185,000 | |
| Total Loans Payable | 299,748 | 25 |
| Less: current portion | 208,850 | 16 |
| Loans Payable, non-current | \$ 90,898 | 9 |

On January 9, 2023, the Company received \$185,000 in proceeds on the issuance of a one-year, non-convertible promissory note with a February 20, 2024 maturity date. The note bears interest at a rate of 8% per annum. In addition, during the nine months ended September 30, 2023, the Company made principal payments in the amount of \$87,217 on its loans payable and recorded an additional decrease of \$54,356 in the balance of its Argentine loans payable as the result of changes in the exchange rate during the period.

The Company incurred interest expense related to the loans payable in the amount of \$20,475 and \$56,989 during the three and nine months ended September 30, 2023, respectively, and incurred interest expense related to the loans payable in the amount of \$1,566 and \$8,791 during the three and nine months ended September 30, 2022. As of September 30, 2023 and December 31, 2022, there is accrued interest of \$22,850 and \$9,437, respectively, related to the Company's loans payable.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

10. CONVERTIBLE DEBT OBLIGATIONS

Amounts owed pursuant to the Company's convertible debt obligations are as follows:

| | GGH Notes | 2023 Notes | Total Principal | Debt Discount | Convertible debt, net of discount |
|---|----------------------|-----------------------|----------------------------|--------------------------|--|
| Balance at January 1, 2023 | \$ 1,997,909 | \$ - | \$ 1,997,909 | \$ (6,450) | \$ 1,991,459 |
| Notes issued | - | 5,617,978 | 5,617,978 | (2,509,601) | 3,108,377 |
| Warrant modification in connection with Letter Agreement | - | - | - | (392,273) | (392,273) |
| Debt principal converted to common stock: | (1,335,439) | (1,082,771) | (2,418,210) | - | (2,418,210) |
| Principal repayments | (662,470) | (200,071) | (862,541) | - | (862,541) |
| Amortization of debt discount | - | - | - | 2,104,384 | 2,104,384 |
| Balance at September 30, 2023 | - | 4,335,136 | 4,335,136 | (803,940) | 3,531,196 |
| Less: current portion of convertible debt | - | 1,893,019 | 1,893,019 | (351,057) | 1,541,962 |
| Equals: convertible debt, non-current | \$ - | \$ 2,442,117 | \$ 2,442,117 | \$ (452,883) | \$ 1,989,234 |

GGH Convertible Notes

On February 2, 2023, the Company and the holders of the remaining GGH Notes entered into a fourth letter agreement ("Letter Agreement #4). Pursuant to Letter Agreement #4, the parties agreed to reduce the conversion price of the GGH Notes to the lower of: (i) the closing sale price on the trading day immediately preceding the conversion date; and (ii) the average closing sale price of the common stock for the five trading days immediately preceding the conversion date.

Between February 3 and February 15, 2023, the holders elected to convert \$1,571,553 in principal and interest, of which \$1,335,439, \$124,049, and \$112,065 was principal, interest and premium paid on conversion, into 83,333 shares of common stock at prices ranging from \$14.50 and \$24.00 per share. The premium paid on conversion of the GGH Notes was recorded as a loss on extinguishment.

On February 8, 2023, the Company and the holders of the remaining GGH Notes entered into a fifth letter agreement ("Letter Agreement #5). Pursuant to Letter Agreement #5, the parties agreed to extend the maturity date of the notes from February 9, 2023 to February 28, 2023.

On February 20, 2023, the Company entered into another exchange agreement (the "Exchange Agreement #4") with the remaining holders of the GGH Notes, pursuant to which warrants for the purchase up to an aggregate of 15,000 shares of the Company's common stock at an exercise price of \$1.00 were issued as consideration for extending the maturity date in connection with Letter Agreement #5. The warrants have a grant date fair value of \$134,779 and expire on the second anniversary of the date of issuance. Because the value of the new warrants was deemed to be substantial as compared to the \$662,470 remaining principal of the GGH Notes, the transaction was accounted for as an extinguishment of old notes which were replaced with the new note. The fair value of the warrants was recorded as a loss on extinguishment and is reflected under Other Expense (Income) in the accompanying condensed consolidated statement of operations.

On February 21, 2023, the Company redeemed the remaining GGH Notes for \$905,428, which includes the \$662,470 of principal, \$118,909 of accrued interest and \$124,049 of redemption premium, the latter of which was charged to extinguishment loss.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

2023 Convertible Note

On February 21, 2023, the Company entered into a securities purchase agreement (the "SPA") with an institutional investor, (the "Investor") pursuant to which the Company received proceeds of \$5,000,000 in exchange for a senior secured convertible note (the "2023 Note") of the Company in the aggregate original principal amount of \$5,617,978, and a three-year common stock purchase warrant exercisable into an aggregate of 337,710 shares of common stock of the Company at an exercise price equal to \$13.40 (the "2023 Note Warrant"). In addition to other terms, conditions and rights, both the Company and the Investor have the right to initiate additional closings for up to \$5 million of cash for additional 2023 Notes and warrants.

The Company incurred financing costs of \$321,803 in connection with the SPA, of which \$218,187 was allocated to the 2023 Note and recorded as debt discount and \$103,616 was allocated to the 2023 Note Warrant and charged against additional paid-in capital.

Upon the issuance of the 2023 Note, the Company recorded a debt discount at issuance in the aggregate amount \$2,509,601, consisting of (i) the \$617,978 difference between the aggregate principal amount of the 2023 Note and the cash proceeds received, (ii) financing costs in the aggregate amount of \$218,187, (iii) value of warrant modification of \$63,502, and (iv) the \$1,609,935 relative fair value of the 2023 Note Warrant. The debt discount is being amortized using the effective interest method over the term of the 2023 Note.

Pursuant to the SPA, the exercise price of certain warrants for the purchase of 6,250 common shares exercisable at \$210.00 per share and warrants for the purchase of 4,381 shares exercisable at \$60.00 per share was reduced to \$10.00 per share. The increase in the value of the warrants in the aggregate amount of \$63,502 as a result of the reduction in exercise price was recorded as debt discount on the 2023 Note.

The 2023 Note is convertible into shares of common stock of the Company at a conversion price equal to the lower of (i) \$13.40 (subject to adjustment for standard anti-dilution events, the non-exempt issuance of common stock for less than \$13.40 per share and the issuance of additional variable price securities); (ii) the trading price on the day immediately prior to conversion or (iii) the average trading price of the Company's common stock for the five days preceding conversion (collectively the "Conversion Price"), subject to a floor price of \$2.70. If the Conversion Price in effect on the date of conversion is less than \$2.70, the Investor is entitled to a cash true up payment equal to the difference between the conversion dollar amount and the value of shares issued upon conversion (the "Cash True Up Provision"). (See Note 17, Subsequent Events, Convertible Notes)

The 2023 Note matures on the first anniversary of the issuance date (the "Maturity Date") and bears interest at a rate of 7% per annum, which is payable either in cash monthly, or by way of inclusion in the accrued interest in the conversion amount on the conversion date. Interest includes a make-whole amount equal to the additional interest that would accrue if the entire 2023 Note principal remained outstanding through the Maturity Date.

The 2023 Note is redeemable at the Company's election, so long as the Company is not in default, at the greater of (a) 115% of the conversion amount, or (b) the amount equal to the shares issuable times the greatest closing price from the redemption notice date through the date the Company makes the redemption payment. The minimum redemption amount is \$500,000 and the Company can only deliver one redemption notice in a 20-day period.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Upon an event of default on the 2023 Note, the Conversion Price is reduced to the lesser of (a) \$13.40 (subject to adjustment as described above); (b) 80% of the volume-weighted average price on the day preceding receipt of the conversion notice; or (c) 80% of the average of the three lowest volume-weighted average prices over the fifteen trading days which precede receipt of the conversion notice, subject to a floor price of \$2.70 (the “Event of Default Conversion Price”). In addition, the Investor may require the Company to redeem the 2023 Note using the same formula that would be used for a Company-initiated redemption, described above.

The Event of Default Conversion Price represents a redemption feature, which was bifurcated from the debt host and recorded as a derivative liability. As of the date of issuance of the 2023 Note, management had estimated that the probability of an event of default was negligible; accordingly, the fair value of the derivative liability was de minimis at the date of issuance.

Pursuant to the terms of the 2023 Note, the Company must pay, convert or redeem one quarter of the initial principal, plus any outstanding interest and make-whole amount by each three-month anniversary of the issuance date.

On May 21, 2023, an Event of Default occurred with respect to the 2023 Note as a result of not making the required quarterly payment due on that date (the “May 2023 Default Event”). On August 11, 2023, the Company and the Investor entered into a letter agreement pursuant to which, among other things: (i) the Investor agreed to forbear from issuing an Event of Default Notice and Event of Default Redemption Notice; (ii) the requirement in the 2023 Note to pay interest monthly in cash is waived for payments due August 1, 2023 through December 31, 2023; (iii) the application of the default interest rate on the 2023 Note is waived for the period from May 21, 2023 through December 31, 2023; (iv) the requirement for the Company to prepay, redeem, or convert one quarter the initial principal owe on the 2023 Note, plus any outstanding interest and make-whole amount by each three-month anniversary of the issuance date is waived through December 31, 2023; (v) the Company adjusted the exercise price of the 2023 Note Warrant from \$13.40 to \$4.50; and (vi) the Investor may continue to convert the 2023 Note at the Event of Default Conversion Price or at \$4.50. The reduction of the exercise price of the 2023 Note Warrant resulted in warrant modification in the amount of \$392,273, which was recorded as additional debt discount and will be amortized over the remaining term of the 2023 Note.

During the second quarter of 2023, the Company made redemption payments in the aggregate amount of \$246,186 related to the 2023 Note, which included principal repayments of \$200,070, accrued interest of \$14,005 and redemption premiums of \$32,094. The Company recorded a loss on extinguishment for the amount of redemption premiums paid.

During the nine months ended September 30, 2023, the Company issued 314,790 shares of its common stock with a value at issuance of \$1,250,267 upon the conversion of \$1,082,771 of principal, \$78,951 of interest, \$13,077 of premium owed and \$262,300 of derivative liabilities (including default premiums and redemption feature, see Derivative Liability, below) in connection with the 2023 Note (the “Conversion Amount”) at conversion prices between \$2.70 and \$7.79 per share. The \$186,832 excess of the Conversion Amount over the value of the shares issued represents a liability for the cash true up payment owed to the holder in connection with the Cash True Up Provision described above.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Derivative Liability

The Event of Default Conversion Price represents a redemption feature, which was bifurcated from the 2023 Note host and recorded as a derivative liability. During the three and nine months ended September 30, 2023, the Company has recorded \$95,727 and \$2,236,844, respectively, in connection with the change in fair value of the derivative liability.

The following table sets forth a summary of the changes in the fair value of the derivative liability that are measured at fair value on a recurring basis:

| | | |
|---|--------------|---|
| Balance at January 1, 2023 | \$ - | - |
| Fair value of derivative liability upon issuance of 2023 Notes | \$ - | - |
| Add: change in fair value of derivative liability upon May 2023 Default Event | 2,141,117 | |
| Add: fair value of derivative associated with convertible interest accrued during the period | 95,727 | |
| Change in fair value of derivatives for the nine months ended September 20, 2023 | 2,236,844 | |
| Less: fair value of derivative associated with 2023 Note balances converted during the period | (262,300) | |
| Balance at September 30, 2023 | 1,974,544 | |
| Less: current portion of derivative liability | 846,424 | |
| Equals: derivative liability, non-current portion | \$ 1,128,120 | |

Interest Expense on Convertible Debt Obligations

The Company incurred total interest expense of approximately \$1,118,849 and \$123,000 related to its convertible debt obligations during the three months ended September 30, 2023 and 2022, respectively. The Company incurred total interest expense of approximately \$2,671,922 and \$1,533,000 related to its convertible debt obligations during the nine months ended September 30, 2023 and 2022, respectively.

Interest expense during the three months ended September 30, 2023 and 2022 consists of (i) approximately \$93,496 and \$105,000, respectively, of interest and make-whole interest accrued at 7% per annum, and amortization of debt discount in the amount of approximately \$1,025,353 and \$17,000, respectively.

Interest expense during the nine months ended September 30, 2023 and 2022 consists of (i) approximately \$449,149 and \$455,000, respectively, of interest and make-whole interest accrued at 7% per annum; (ii) approximately \$118,389 and \$0, respectively, of incremental default interest, and (iii) amortization of debt discount in the amount of approximately \$2,104,384 and \$1,079,000, respectively.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

11. SEGMENT DATA

The Company's financial position and results of operations are classified into three reportable segments, consistent with how the CODM makes decisions about resource allocation and assesses the Company's performance.

- Real Estate Development, through AWE and TAR, including hospitality and winery operations, which support the ALGODON® brand.
- Fashion (e-commerce), through GGI, including the manufacture and sale of high-end fashion and accessories sold through an e-commerce platform.
- Corporate, consisting of general corporate overhead expenses not directly attributable to any one of the business segments.

The following tables present segment information for the three and nine months ended September 30, 2023 and 2022:

| | For the Three Months Ended September 30, 2023 | | | | For the Nine Months Ended September 30, 2023 | | | |
|---|---|-------------------------|----------------|----------------|--|-------------------------|----------------|----------------|
| | Real Estate | Fashion (e-commerce) | Corporate | TOTAL | Real Estate | Fashion (e-commerce) | Corporate | TOTAL |
| | Development | | | | Development | | | |
| Revenues | \$ 401,554 | \$ 62,450 | \$ - | \$ 464,004 | \$ 1,454,533 | \$ 168,213 | \$ - | \$ 1,622,746 |
| Revenues from Foreign Operations | \$ 401,554 | \$ - | \$ - | \$ 401,554 | \$ 1,454,533 | \$ - | \$ - | \$ 1,454,533 |
| Loss from Operations | \$ (52,989) | \$ (352,495) | \$ (1,038,273) | \$ (1,443,757) | \$ (510,760) | \$ (1,307,820) | \$ (3,556,769) | \$ (5,375,349) |
| For the Three Months Ended September 30, 2022 | | | | | | | | |
| | Real Estate | Fashion (e-commerce) | Corporate | TOTAL | Real Estate | Fashion (e-commerce) | Corporate | TOTAL |
| | Development | | | | Development | | | |
| | | | | | | | | |
| Revenues | \$ 419,413 | \$ 21,526 | \$ - | \$ 440,939 | \$ 1,239,071 | \$ 32,800 | \$ - | \$ 1,271,871 |
| Revenues from Foreign Operations | \$ 419,413 | \$ - | \$ - | \$ 419,413 | \$ 1,239,071 | \$ - | \$ - | \$ 1,239,071 |
| Loss from Operations | \$ 380,024 | \$ (570,594) | \$ (1,724,691) | \$ (1,915,261) | \$ (1,345,101) | \$ (1,270,795) | \$ (3,514,601) | \$ (6,130,497) |

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following tables present segment information as of September 30, 2023 and December 31, 2022:

| | As of September 30, 2023 | | | | As of December 31, 2022 | | | |
|--|--------------------------|-------------------------|--------------|---------------|-------------------------|-------------------------|--------------|---------------|
| | Real Estate | Fashion (e-commerce) | Corporate | TOTAL | Real Estate | Fashion (e-commerce) | Corporate | TOTAL |
| Total Property and Equipment, net | \$ 6,662,381 | \$ 1,217,793 | \$ - | \$ 7,880,174 | \$ 6,234,856 | \$ 1,369,205 | \$ 17,196 | \$ 7,621,257 |
| Total Property and Equipment, net in Foreign Countries | \$ 6,662,381 | \$ - | \$ - | \$ 6,662,381 | \$ 6,234,856 | \$ - | \$ - | \$ 6,234,856 |
| Total Assets | \$ 14,462,066 | \$ 3,301,767 | \$ 1,143,875 | \$ 18,907,708 | \$ 13,504,914 | \$ 3,522,415 | \$ 1,665,656 | \$ 18,692,985 |

12. RELATED PARTY TRANSACTIONS

Accounts Receivable – Related Parties

As of September 30, 2023 and December 31, 2022 the Company had accounts receivable – related parties of \$971,182 and \$1,115,816 net of allowances for expected credit losses of \$470,516 and \$339,503, respectively, representing the net realizable value of advances made to, and expense sharing obligations receivable from, separate entities under common management.

During the three and nine months ended September 30, 2023, the Company made advances in the amount of \$12,500 and \$98,144, respectively, to the related entities, and paid expenses on behalf of the related entities (pursuant to the expense sharing agreements discussed below) in the amount of \$108,994 and \$492,523, respectively. The Company received repayments from the related parties in the amount of \$217,414 and \$585,228 during the three and nine months ended September 30, 2023, respectively.

During the three and nine months ended September 30, 2022, the Company made advances in the amount of \$75,000 and \$111,000, respectively, to the related entities, and paid expenses on behalf of the related entities (pursuant to the expense sharing agreements discussed below) in the amount of \$163,576 and \$580,990, respectively. The Company received repayments from the related parties in the amount of 60,000 and \$766,000 and during the three and nine months ended September 30, 2022, respectively.

The Company recorded an allowance of \$111,582 for related party credit losses upon the adoption of ASU 2016-13 on January 1, 2023. The Company recorded additional bad debt expense related to accounts receivable, related parties of \$0 and \$19,431 during the three and nine months ended September 30, 2023, respectively. The Company recorded bad debt expense of \$0 during the three and nine months ended September 30, 2022, which is reflected within general and administrative expenses on the accompanying unaudited consolidated statements of operations.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Expense Sharing

On April 1, 2010, the Company entered into an agreement with a Related Party to share expenses such as office space, support staff, professional services, and other operating expenses (the "Related Party ESA"). During the nine months ended September 30, 2023 and 2022, the Company recorded a contra-expense of approximately \$493,000 and \$581,000, respectively, related to the reimbursement of general and administrative expenses as a result of the agreement. During the three months ended September 30, 2023 and 2022, the Company recorded a contra-expense of approximately \$109,000 and \$164,000, respectively, related to the reimbursement of general and administrative expenses as a result of the agreement.

Management Fee Income

The Company earns management fees of \$75,000 per quarter from LVH. A member of the Company's board of directors is the managing member of SLVH, LLC, and holds a 20% membership interest in SLVH. SLVH owns 88% of the limited liability interest of LVH. The Company earned \$75,000 and \$225,000 during each of the three and nine months periods ended September 30, 2023, and 2022, respectively, which is included in other income on the accompanying condensed consolidated statement of operations.

Amendment to LVH Limited Liability Company Agreement

On June 30, 2023, the Company through its wholly owned subsidiary, GVI, executed a Fourth Amendment to the Amended and Restated Limited Liability Company Agreement of LVH to extend the outside date for execution of the ground lease from June 30, 2023 to December 29, 2023.

On September 27, 2023, the Company through its wholly owned subsidiary, GVI, executed a Letter Agreement between the Company and LVH suspend the business operations of LVH and to waive the provision requiring the dissolution of LVH if not ground lease is signed, and to return all available cash to GVI. GVI received cash in the amount of \$137,222 representing the return of cash in excess of agreed upon reserves, which is included in other income on the accompanying condensed consolidated statement of operations.

13. BENEFIT CONTRIBUTION PLAN

The Company sponsors a 401(k) profit-sharing plan ("401(k) Plan") that covers substantially all of its employees in the United States. The 401(k) Plan provides for a discretionary annual contribution, which is allocated in proportion to compensation. In addition, each participant may elect to contribute to the 401(k) Plan by way of a salary deduction.

A participant is always fully vested in their account, including the Company's contribution. For the nine months ended September 30, 2023 and 2022, the Company recorded a charge associated with its contribution of approximately \$13,292 and \$26,000, respectively. For the three months ended September 30, 2023 and 2022, the Company recorded a charge associated with its contribution of approximately \$4,084 and \$4,000, respectively. This charge has been included as a component of general and administrative expenses in the accompanying condensed consolidated statements of operations.

The Company issues shares of its common stock to settle these obligations based on the fair value of its common stock on the date the shares are issued. On January 23, 2023, the Company issued 2,416 shares valued at \$13.50 per share in satisfaction of \$32,617 of 401(k) contribution liabilities. During the nine months ended September 30, 2022, the Company issued 9 shares at \$3,211.20 per share in satisfaction of \$40,000 of 401(k) contribution liabilities.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

14. STOCKHOLDERS' EQUITY

Common Stock

On February 2, 2023, the Company issued 5,131 shares of common stock upon the cashless exercise of 13,473 warrants at exercise prices ranging from \$24 and \$38.2.

On February 10, 2023, the Company sold 59,100 shares of common stock and warrants to purchase 14,775 shares at an exercise price of \$10.00 for aggregate proceeds of \$591,000. The warrants are immediately exercisable and expire two years from the date of issuance.

During August 2023, the Company sold 90,000 shares of common stock and warrants to purchase 18,000 shares at an exercise price of \$4.50 for aggregate proceeds of \$405,000. The warrants are immediately exercisable and expire two years from the date of issuance.

During the nine months ended September 30, 2023, the Company sold an aggregate of 111,684 shares of the Company's common stock for gross proceeds of \$850,611 less placement agent fees of \$74,972 pursuant to a Common Stock Purchase Agreement (the "New ELOC").

See Note 10 – Convertible Debt Obligations for additional details regarding common shares issued during the three and nine months ended September 30, 2023.

Accumulated Other Comprehensive Loss

For the three and nine months ended September 30, 2023, the Company recorded a gain (loss) of \$64,280 and \$(13,512), respectively, and for the three and nine months ended September 30, 2022, the Company recorded a gain of approximately \$282,337 and \$903,799, respectively, related to foreign currency translation adjustments as accumulated other comprehensive income, primarily related to fluctuations in the Argentine peso to United States dollar exchange rates (see Note 2 – Summary of Significant Accounting Policies, Highly Inflationary Status in Argentina).

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Warrants

A summary of warrant activity during the nine months ended September 30, 2023 is presented below:

| | Number of Warrants | Weighted Average Exercise Price | Weighted Average Remaining Life in Years | Intrinsic Value |
|---------------------------------|-------------------------------|--|---|----------------------------|
| Outstanding, January 1, 2023 | 129,914 | \$ 57.70 | | |
| Issued | 385,485 | 4.92 | | |
| Exercised | (13,473) | 33.58 | | |
| Expired | (45,459) | 38.20 | | |
| Canceled | - | - | | |
| Repriced ^[1] | (337,710) | \$ 13.40 | | |
| Repriced ^[1] | <u>337,710</u> | <u>\$ 4.50</u> | | |
| Outstanding, September 30, 2023 | <u>456,467</u> | <u>\$ 12.56</u> | 2.0 | \$ |
| Exercisable, September 30, 2023 | <u>456,467</u> | <u>\$ 12.56</u> | 2.0 | \$ |

[1] On August 11, the Company adjusted the exercise price of the 2023 Note Warrant from \$13.40 to \$4.50 per share. See Note 10, Convertible Debt Obligations.

See Common Stock, above, and Note 10 – Convertible Debt Obligations for additional details regarding warrants issued during the nine months ended September 30, 2023.

A summary of outstanding and exercisable warrants as of September 30, 2023 is presented below:

| Warrants Outstanding | | | Warrants Exercisable | | |
|-----------------------------|-------------------------|-------------------------------|--|-----------|---|
| Exercise Price | Exercisable Into | Outstanding | Weighted | | Exercisable Number of Warrants |
| | | Number of Warrants | Average Remaining Life in Years | | |
| \$ 4.50 | Common Stock | 355,710 | 2.4 | 35 | |
| \$ 10.00 | Common Stock | 40,406 | 1.3 | 4 | |
| \$ 60.00 | Common Stock | 60,223 | 0.2 | 6 | |
| \$ 900.00 | Common Stock | 128 | 2.4 | 2 | |
| | Total | <u>456,467</u> | <u>2.0</u> | <u>45</u> | |

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Restricted Stock Units

A summary of RSU activity during the nine months ended September 30, 2023 is presented below:

| | Number of RSUs | Weighted Average Grant Date Value Per Share |
|------------------------------------|---------------------------|--|
| RSUs non-vested January 1, 2023 | 51,150 | \$ |
| Granted | 1,000 | |
| Vested | (389) | |
| Forfeited | (133) | |
| RSUs non-vested September 30, 2023 | <u>51,628</u> | <u>\$</u> |

On January 23, 2023, the Company granted 1,000 restricted stock units ("RSUs") to certain employees and advisors for their service, of which 389 RSUs vested on the grant date and 306 RSUs will vest on each of the next two anniversaries of the date of the grant.

During the three and nine months ended September 30, 2023, the Company recorded stock-based compensation expense of \$74,645 and \$230,045 respectively, related to the amortization of RSUs. No expense related to the amortization of RSUs was recorded for the three or nine months ended September 30, 2022.

Stock Options

No stock options were granted during the nine months ended September 30, 2023 or the nine months ended September 30, 2022. The following table presents information related to GGH stock options outstanding as of September 30, 2023:

| | Number of Options | Weighted Average Exercise Price | Weighted Average Remaining Term (Yrs) | Intrinsic Value |
|---------------------------------|------------------------------|--|--|----------------------------|
| Outstanding, January 1, 2023 | 4,084 | 853.35 | | |
| Granted | - | - | | |
| Exercised | - | - | | |
| Expired | (1,271) | 1,098.90 | | |
| Forfeited | (9) | 970.80 | | |
| Outstanding, September 30, 2023 | <u>2,804</u> | <u>741.67</u> | <u>1.1</u> | <u>\$</u> |
| Exercisable, September 30, 2023 | 2,594 | \$ 732.20 | 1.0 | \$ |

During the three and nine months ended September 30, 2023, the Company recorded stock-based compensation expense of \$17,910 and \$95,578, respectively, and during the three and nine months ended September 30, 2022, the Company recorded stock-based compensation expense of approximately \$53,000 and \$183,000, respectively, related to the amortization of options for the purchase of GGH common stock.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The Company recorded no stock-based compensation expense related to options for the purchase of GGI common stock for the three and nine months ended September 30, 2023 as all of the GGI options were exchanged and cancelled as of June 22, 2022. For the three and nine months ended September 30, 2022, the Company recorded stock-based compensation expense of approximately \$30,000 and \$40,000, respectively, related to the options for the purchase of GGI common stock.

Stock-based compensation expense is reflected in general and administrative expenses (classified in the same manner as the grantees' wage compensation) in the accompanying condensed consolidated statements of operations. As of September 30, 2023, there was \$74,019 of unrecognized stock-based compensation expense related to stock option grants that will be amortized over a weighted average period of 1.02 years.

15. COMMITMENTS AND CONTINGENCIES

Legal Matters

The Company may be involved in litigation and arbitrations from time to time in the ordinary course of business. At the present time, the Company is not involved in any ongoing litigation. The Company records legal costs associated with loss contingencies as incurred. Settlements are accrued when, and if, they become probable and estimable.

16. LEASES

On April 8, 2021, GGI entered into a lease agreement to lease a retail space in Miami, Florida for 7 years, which expires May 1, 2028. As of September 30, 2023, the lease had a remaining term of approximately 4.6 years. Lease payments begin at \$26,758 per month and escalate 3% every year over the duration of the lease. The Company was granted rent abatements of 15% for the first year of the lease term, and 10% for the second and third year of the lease term. The Company was required to pay a \$56,130 security deposit.

As of September 30, 2023, the Company had no leases that were classified as a financing lease.

Total operating lease expense was \$82,965 and \$248,896 during the three and nine months ended September 30, 2023, respectively, and approximately \$83,000 and \$249,000 during the three and nine months ended September 30, 2022, respectively. Lease expenses are recorded in general and administrative expenses on the accompanying condensed consolidated statements of operations.

GAUCHO GROUP HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Supplemental cash flow information related to leases was as follows:

| | For the Nine Months Ended September 30, | |
|---|--|-------------|
| | 2023 | 2022 |
| Cash paid for amounts included in the measurement of lease liabilities: | | |
| Operating cash flows from operating leases | \$ 149,994 | \$ 107 |
| Right-of-use assets obtained in exchange for lease obligations: | | |
| Operating leases | \$ - | \$ - |
| Weighted Average Remaining Lease Term: | | |
| Operating leases | 4.6 | |
| Weighted Average Discount Rate: | | |
| Operating leases | 7.0 % | |
| Future minimum lease commitments are as follows: | | |
| For the period October 1 through December 31, 2023 | \$ 76,645 | |
| For the years ended December 31, | | |
| 2024 | 336,102 | |
| 2025 | 357,881 | |
| 2026 | 368,617 | |
| 2027 | 365,004 | |
| 2028 | 120,464 | |
| Total future minimum lease payments | 1,624,713 | |
| Less: imputed interest | (243,524) | |
| Net future minimum lease payments | 1,381,189 | |
| Less: operating lease liabilities, current portion | 235,432 | |
| Operating lease liabilities, non-current portion | \$ 1,145,757 | |

The Company is the lessor of a building and land that it purchased in connection with acquisition of GDS, pursuant to an operating lease which expires on August 31, 2031. At the end of the leases, the lessee may enter into a new lease or return the asset, which would be available to the Company for releasing. The Company recorded lease revenue of \$9,717 and \$31,282 during the three and nine months ended September 30, 2023, respectively, related to this lease agreement. The Company recorded lease revenue of approximately \$24,000 and \$39,000 during the three and nine months ended September 30, 2022, respectively, related to this lease agreement.

17. SUBSEQUENT EVENTS

There have been no subsequent events that occurred during the period subsequent to the date of these condensed consolidated financial statements that would require adjustment to our disclosure in the condensed consolidated financial statements as presented, except as described below:

2023 Convertible Note

Pursuant to the 2023 Purchase Agreement and Note, on October 5, 2023, the Company and the Holder entered into the first amendment to 2023 Note which amends the 2023 Note and lowers the floor price for conversion of the note from \$2.70 to \$0.40.

During October 2023, the Company issued 1,330,634 shares of its common stock with a value at issuance of \$2,614,925 upon the conversion of principal, interest and derivative liability in the aggregate amount of \$3,706,682. The \$1,091,777 excess of the aggregate amount of liabilities converted over the value of the shares issued represents the liability for a cash true up payment owed to the holder.

Equity Line of Credit

October 5, 2023, the Company requested a drawdown on the New ELOC and issued an aggregate of 39,000 shares of the Company's common stock for gross proceeds of \$76,449, less placement agent fees of \$6,116.

Item 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with our unaudited condensed financial statements and notes thereto included herein. In connection with, and because we desire to take advantage of, the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, we caution readers regarding certain forward-looking statements in the following discussion and elsewhere in this report and in any other statement made by, or on our behalf, whether or not in future filings with the Securities and Exchange Commission. Forward-looking statements are statements not based on historical information and which relate to future operations, strategies, financial results or other developments. Forward looking statements are necessarily based upon estimates and assumptions that are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control and many of which, with respect to future business decisions, are subject to change. These uncertainties and contingencies can affect actual results and could cause actual results to differ materially from those expressed in any forward-looking statements made by, or on our behalf. Words such as "anticipate," "estimate," "plan," "continuing," "ongoing," "expect," "believe," "intend," "may," "will," "should," "could," and similar expressions are used to identify forward-looking statements. We disclaim any obligation to update forward-looking statements.

Unless the context requires otherwise, references in this document to "GGH", "we", "our", "us" or the "Company" are to Gaucho Group Holdings, Inc. and its subsidiaries.

Please note that because we qualify as an emerging growth company and as a smaller reporting company, we have elected to follow the smaller reporting company rules in preparing this Quarterly Report on Form 10-Q.

Overview

Gaucho Group Holdings, Inc. ("GGH" or the "Company") positions its e-commerce leather goods, accessories, and fashion brand, Gaucho – Buenos Aires™, as one of luxury, creating a platform for the global consumer to access their piece of Argentine style and high-end products. With a concentration on leather goods, ready-to-wear and accessories, this is the luxury brand in which Argentina finds its contemporary expression. During the first quarter of 2022, the Company launched Gaucho Casa, a Home & Living line of luxury textiles and home accessories, which will be marketed and sold on the Gaucho – Buenos Aires e-commerce platform. Gaucho Casa challenges traditional lifestyle collections with its luxury textiles and home accessories rooted in the singular spirit of the gaúcho aesthetic. GGH seeks to grow its direct-to-consumer online products to global markets in the United States, Asia, the United Kingdom, Europe, and Argentina. We intend to focus on e-commerce and scalability of the Gaucho – Buenos Aires and Gaucho Casa brands, as real estate in Argentina is politically sensitive.

GGH's goal is to become recognized as the LVMH ("Louis Vuitton Moët Hennessy") of South America's leading luxury brands. Through one of its wholly owned subsidiaries, GGH also owns and operates legacy investments in the boutique hotel, hospitality and luxury vineyard property markets. This includes a golf, tennis and wellness resort, as well as an award-winning wine production company concentrating on Malbecs and Malbec blends. Utilizing these wines as its ambassador, GGH seeks to further develop its legacy real estate, which includes developing residential vineyard lots located within its resort.

As a result of the COVID-19 pandemic, we terminated the corporate office lease and senior management now works remotely. GGH's local operations are managed by professional staff with substantial hotel, hospitality and resort experience in Buenos Aires and San Rafael, Argentina.

Recent Developments and Trends

While the World Health Organization declared an end to the COVID-19 global health emergency on May 5, 2023, we continue to closely monitor the outbreak of COVID-19 and the related impact on our operations, financial position and cash flows, as well as the impact on our employees. Due to the continued fluidity of this situation, and the magnitude and duration of the pandemic, its impact on our future operations and liquidity remains uncertain as of the date of this report.

We have faced, and may continue to face, significant cost inflation, specifically in raw materials and other supply chain costs due to increased demand for raw materials and the broad disruption of the global supply chain associated with the impact of COVID-19. International conflicts or other geopolitical events, including the 2022 Russian invasion of Ukraine, may further contribute to increased supply chain costs due to shortages in raw materials, increased costs for transportation and energy, disruptions in supply chains, and heightened inflation. Further escalation of geopolitical tensions may also lead to changes to foreign exchange rates and financial markets, any of which may adversely affect our business and supply chain, and consequently our results of operation. While there could ultimately be a material impact on the operations and liquidity of the Company, at the time of issuance, the impact could not be determined.

On June 30, 2023, the Company through its wholly owned subsidiary, Gaucho Ventures I – Las Vegas, LLC (“GVI”), executed a Fourth Amendment to the Amended and Restated Limited Liability Company Agreement of LVH Holdings LLC (“LVH”) to extend the outside date for execution of the ground lease from June 30, 2023 to December 29, 2023.

On July 3, 2023, the Company and the holder of the 2023 Note converted an aggregate of \$149,476 of principal, interest and conversion premiums and the Company issued an aggregate of 32,942 shares upon conversion.

On July 14, 2023, the Company issued a total of 27,027 shares at \$5.55 per share for a total value of \$150,000 to the non-executive directors of the Company as compensation for service as members of the Board of Directors of the Company for the first half of 2023.

On August 30, 2023, the Company and the holder of the 2023 Note converted an aggregate of \$90,000 of principal, interest and conversion premiums and the Company issued an aggregate of 32,300 shares upon conversion.

During September 2023, the Company and the holder of the 2023 Note converted an aggregate of \$450,000 of principal, interest and conversion premiums. The Company issued an aggregate of 166,670 shares and recorded a liability in the amount of \$186,832 for a cash true up payment to the holder.

On September 27, 2023, the Company through its wholly owned subsidiary, GVI, executed a Letter Agreement between the Company and LVH to suspend the business operations of LVH and to waive the provision requiring the dissolution of LVH if no ground lease is signed, and to return all available cash to GVI. GVI received cash in the amount of \$137,222 representing the return of cash in excess of agreed upon reserves.

On September 29, the Company requested a drawdown on its equity line of credit pursuant to the New ELOC and issued 29,364 shares of common stock to Tumim Capital for gross proceeds of \$52,988.

On October 5, 2023, the Company requested a drawdown on the New ELOC and issued 39,000 shares of common stock for gross proceeds of \$76,449, less placement agent fees of \$6,116.

During October 2023, the Company issued 1,330,634 shares of its common stock with a value at issuance of \$2,614,925 upon the conversion of principal, interest and derivative liability in the aggregate amount of \$3,706,682. The \$1,091,777 excess of the aggregate amount of liabilities converted over the value of the shares issued represents the liability for a cash true up payment owed to the holder.

Consolidated Results of Operations

Three months ended September 30, 2023 compared to the three months ended September 30, 2022

Overview

We reported a net loss of approximately \$2.3 million and \$4.7 million for the three months ended September 30, 2023 and 2022, respectively.

Revenues

Revenues from operations were approximately \$464,000 and \$441,000 during the three months ended September 30, 2023 and 2022, respectively, reflecting an increase of approximately \$23,000 or 5%. The overall increase in sales was driven by increases in hotel, restaurant and wine revenues of approximately \$666,000, resulting from the easing of COVID restrictions and the Argentine government's efforts to promote tourism and revitalize local businesses, were partially offset by a decrease in revenue dollars resulting from the impact of the decline in the value of the Argentine peso vis-à-vis the U.S. dollar.

Gross profit

We generated a gross profit of approximately \$143,000 for the three months ended September 30, 2023 and a gross profit of approximately \$7,000 for the three months ended September 30, 2022, representing an increase in gross profit of approximately \$136,000 primarily resulting from the increase in hotel and restaurant revenues, which did not result in incremental fixed costs associated with these business units.

Selling and marketing expenses

Selling and marketing expenses were approximately \$205,000 and \$109,000 for the three months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$96,000 or 88%. Increases of approximately \$112,000 related to costs of events celebrated during the period to promote the GGI brand and a \$11,000 increase in advertising expense were partially offset by decreases of approximately \$25,000 resulting from the impact of the decline in the value of the Argentine peso vis-à-vis the U.S. dollar.

General and administrative expenses

General and administrative expenses were approximately \$1,267,000 and \$1,729,000 for the three months ended September 30, 2023 and 2022, respectively, representing a decrease of approximately \$462,000 or 27%. Decreases of approximately \$566,000 resulting from the impact of the decline in the value of the Argentine peso vis-à-vis the U.S. dollar were partially offset by increases of approximately \$133,000 in insurance expense and approximately \$30,000 in other aggregated expenses that are not individually material.

Depreciation and amortization expense

Depreciation and amortization expense was approximately \$114,000 and \$84,000 during the three months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$30,000 or 36%, related to new asset purchases.

Interest income

Interest income was approximately \$53,000 and \$65,000 during the three months ended September 30, 2023 and 2022, respectively, representing a decrease of \$12,000.

Interest expense

Interest expense was approximately \$1,157,000 and \$171,000 during the three months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$986,000 or 577%. The increase is primarily related to a rise in the interest and debt discount related to convertible debt issued during February 2023, as well as default interest and premiums resulting from an event of default on convertible debt.

Other income, related party

Other income was approximately \$212,000 and \$75,000 during the three months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$137,000, which represents the amount of a cash distribution received from LVH upon the suspension of its business.

Gains from foreign currency translation

The Company recorded gains from foreign currency translation of approximately \$132,000 and \$185,000 during the three months ended September 30, 2023 and 2022, respectively, representing a decrease of approximately \$53,000, due to the fluctuation in the Argentine peso to United States dollar exchange rates.

Change in fair value of derivative liability

The Company recorded a change in fair value of derivative liability of approximately \$95,727 and \$0 during the three months ended September 30, 2023 and 2022, respectively. The change in fair value during the three months ended September 30, 2023 is associated with the derivative liability arising from the accrual of convertible interest during the period.

Inducement expense

Inducement expense was \$0 for the three months ended September 30, 2023 compared to \$2,965,222 during the three months ended September 30, 2022. Inducement expense during the three months ended September 30, 2022 resulted from a temporary reduction in the conversion price on convertible debt.

Nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

Overview

We reported a net loss of approximately \$10.0 million and \$12.3 million for the nine months ended September 30, 2023 and 2022, respectively.

Revenues

Revenues from operations were approximately \$1,623,000 and \$1,272,000 during the nine months ended September 30, 2023 and 2022, respectively, reflecting an increase of approximately \$351,000 or 28%. The overall increase in sales was driven by increases in hotel, restaurant and wine revenues of approximately \$2,010,000 resulting from the easing of COVID restrictions and the Argentine government's efforts to promote tourism and revitalize local businesses, increases in clothes, accessories and other revenues of approximately \$236,000, and from the opening of our flagship retail store in Miami and increases in agricultural revenues of approximately \$247,000. These revenue increases were partially offset by a decrease in lot sales of approximately \$30,000 and approximately \$2,114,000 resulting from the impact of the decline in the value of the Argentine peso vis-à-vis the U.S. dollar.

Gross profit

We generated a gross profit of approximately \$340,000 and \$66,000 for the nine months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$274,000 or 415%. The increase in gross profit during the nine months ended September 30, 2023 is primarily related to hotel, food and wine sales during the period. The Company's hotel was being renovated during the first half of 2022, resulting in limited revenues, with continuing fixed costs related to hotel and restaurant operations.

Cost of sales, which consists of real estate lots, raw materials, direct labor and indirect labor associated with our business activities, increased by approximately \$77,000 or 6%, from approximately \$1,206,000 for the nine months ended September 30, 2022 to approximately \$1,283,000 for the nine months ended September 30, 2023. The increase in cost of sales includes increases in hotel, restaurant and wine costs of approximately \$1,271,000, and an increase in clothes, accessories and other costs of approximately \$231,091, which correspond to the increases in the related revenues as discussed above. In addition, a higher number of agricultural sales, which are sold at a loss, provided an increase of approximately \$338,000 in cost of sales. These increases in cost of sales were partially offset by a decrease of approximately \$1,800,000 resulting from the impact of the decline in the value of the Argentine peso vis-à-vis the U.S. dollar.

Selling and marketing expenses

Selling and marketing expenses were approximately \$653,000 and \$614,000 for the nine months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$38,000 or 6%. Increases of approximately \$159,000 resulting from the costs of events celebrated during the period to promote the GGI brand, and additional digital marketing expenses were partially offset by a decrease of approximately \$121,000 resulting from the impact of the decline in the value of the Argentine peso vis-à-vis the U.S. dollar.

General and administrative expenses

General and administrative expenses were approximately \$4,735,000 and \$5,403,000 for the nine months ended September 30, 2023 and 2022, respectively, representing a decrease of approximately \$668,000 or 12%. A decrease of approximately \$1.0 million resulting from gains recognized on transactions denominated in foreign currency, as well as a decrease of approximately \$1.4 million resulting from the impact of the decline in the value of the Argentine peso vis-à-vis the U.S. dollar were partially offset by increases of approximately \$649,000 in professional and consulting fees (primarily business development and investor relations consulting), approximately \$334,000 of compensation expense, approximately \$185,000 in insurance expense, \$179,000 in tax expenses, as well as approximately \$424,000 increases in other aggregated expenses that are not individually material. Gains recognized on transactions denominated in a foreign currency result from the difference between the official exchange rate and the actual exchange rate applied to the peso.

Depreciation and amortization expense

Depreciation and amortization expense was approximately \$328,000 and \$179,000 during the nine months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$149,000 or 83%, related to new asset purchases.

Interest income

Interest income was approximately \$168,000 and \$96,000 during the nine months ended September 30, 2023, and 2022, respectively, representing an increase of approximately \$72,000 or 75% as the result of increases in mortgages receivable during the period.

Interest expense

Interest expense was approximately \$2,824,000 and \$1,624,000 during the nine months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$1,201,000 or 74%. The increase is primarily related to a rise in the interest and debt discount related to convertible debt issued during February 2023, as well as default interest and premiums resulting from an event of default on convertible debt.

Other income

Other income was approximately \$362,222 and \$225,000 during the nine months ended September 30, 2023 and 2022, respectively, representing an increase of approximately \$137,000, which represents the amount of a cash distribution received from LVH upon the suspension of its business.

Gains from foreign currency translation

The Company recorded gains from foreign currency translation of approximately \$347,000 and \$411,000 during the nine months ended September 30, 2023 and 2022, respectively, as the result of the highly inflationary status of Argentina. The decrease of approximately \$64,000 in gains from foreign currency translation is due to the fluctuation in the Argentine peso to United States dollar exchange rates.

Loss on extinguishment of debt

Loss on extinguishment of debt was approximately \$416,000 during the nine months ended September 30, 2023, as compared to \$2,105,00 during the nine months ended September 30, 2022. Loss on extinguishment of debt during the nine months ended September 30, 2023 in the approximate amount of \$416,000 is comprised of (i) premium paid on the conversion of GGH Notes of approximately \$112,000; (ii) premium paid on the cash redemption of GGH Notes of approximately \$124,000; (iii) premium paid on the 2023 Note for cash redemption of principal in the amount of approximately \$32,000; (iv) premium in the amount of approximately \$13,000 paid on the conversion an aggregate of \$87,179 of principal and interest owed on the 2023 Note, and (iv) the fair value of approximately \$135,000 in warrants issued in the exchange agreement for the GGH Notes (See Note 10—Convertible Debt Obligations for additional details). Loss on extinguishment of debt of approximately \$2,105,000 during the nine months ended September 30, 2022 resulted from reductions in the conversion price on the convertible debt during the period.

Liquidity and Capital Resources

We measure our liquidity a variety of ways, including the following:

| | September 30, 2023 <hr/> (unaudited) | December 31, 2022 |
|------------------------------|--|----------------------|
| Cash | \$ 201,108 | \$ 30 |
| Working capital (deficiency) | <hr/> \$ (1,128,750) | <hr/> \$ 59 |
| Convertible debt obligations | \$ 4,335,136 | \$ 1,99 |
| Loans payable | <hr/> \$ 299,748 | <hr/> \$ 25 |

Cash requirements for our current liabilities include approximately \$2.2 million for accounts payable and accrued expenses, approximately \$235,000 for lease liabilities, and approximately \$290,000 for loans payable and other current liabilities. We also have convertible debt obligations in the approximate amount of \$1.9 million which, if not converted prior to maturity, are due on February 21, 2024. Cash requirements for our long-term liabilities include approximately \$1.1 million for operating lease liabilities, approximately \$91,000 in loans payable, and approximately \$52,000 of long-term accrued expenses.

During the nine months ended September 30, 2023, we financed a portion of our activities from proceeds derived from debt and equity financings. A significant portion of the funds have been used to cover working capital needs and personnel, office expenses and various consulting and professional fees.

Net cash used in operating activities for the nine months ended September 30, 2023 and 2022 amounted to approximately \$4,984,000 and \$4,484,000, respectively. During the nine months ended September 30, 2023, the net cash used in operating activities was primarily attributable to the net loss of approximately \$9,976,000 adjusted for approximately \$5,712,000 of net non-cash expenses, and approximately \$720,000 of cash used to fund changes in the levels of operating assets and liabilities. During the nine months ended September 30, 2022, the net cash used in operating activities was attributable to net loss of approximately \$12,291,000, adjusted for approximately \$7,393,000 of net non-cash expenses, and approximately \$413,000 of cash provided by changes in the levels of operating assets and liabilities.

Cash used in investing activities for the nine months ended September 30, 2023 and 2022 amounted to approximately \$630,000 and \$1,959,000, respectively, resulting primarily from the purchase of property and equipment in the approximate amount of \$580,000 and \$1,916,000, respectively, and approximately \$50,000 and \$43,000 respectively, used to purchase certain intangible assets.

Net cash provided by financing activities for the nine months ended September 30, 2023 and 2022 amounted to approximately \$5,529,000 and \$2,150,000, respectively. For the nine months ended September 30, 2023, the net cash provided by financing activities resulted from approximately \$4,678,000 in net proceeds from the issuance of debt, \$996,000 in proceeds from the issuance of common stock in a private placement, approximately \$776,000 in proceeds from the issuance of stock under the New ELOC and \$185,000 in proceeds from the issuance of a note payable, partially offset by the repayment of convertible debt obligations and related redemption premiums in the approximate amount of \$1,019,000, and repayment of loans payable of approximately \$87,000. For the nine months ended September 30, 2022, net cash provided by financing activities resulted from approximately \$1,727,000 of proceeds from debt issued in private placement, approximately \$511,000 of proceeds from the issuance of common stock, net of offering costs, partially offset by loan repayments of approximately \$81,000 and repayment of debt obligations of \$7,000.

As of September 30, 2023, the Company had cash and a working capital deficit of approximately \$201,000 and \$1,128,000, respectively. During the nine months ended September 30, 2023 and 2022, the Company incurred net losses of approximately \$10.0 million and \$12.3 million, respectively, and used cash in operating activities of approximately \$5.0 million and \$4.5 million, respectively. Further, as of September 30, 2023, approximately \$1.9 million owed in connection with the Company's convertible debt matures on February 21, 2024, and approximately \$0.2 million represents the current portion of the Company's loans payable which are payable on demand or for which payments are due within twelve months after September 30, 2023. During the nine months ended September 30, 2023, the Company funded its operations with net proceeds from convertible debt financing of approximately \$5.0 million, proceeds of approximately \$0.9 million from draws on the Company's equity line of credit, \$1.0 million from the sale of common stock, and approximately \$0.2 million of proceeds from a loan payable.

The Company's operating needs include the planned costs to operate its business, including amounts required to fund working capital and capital expenditures. Based upon projected revenues and expenses, the Company believes that it may not have sufficient funds to operate for the next twelve months from the date these financial statements are made available. Since inception, the Company's operations have primarily been funded through proceeds received from equity and debt financings. The Company believes it has access to capital resources and continues to evaluate additional financing opportunities. There is no assurance that the Company will be able to obtain funds on commercially acceptable terms, if at all. There is also no assurance that the amount of funds the Company might raise will enable the Company to complete its development initiatives or attain profitable operations. The aforementioned factors raise substantial doubt about the Company's ability to continue as a going concern.

Availability of Additional Funds

As a result of our financings, we have been able to sustain operations. However, we will need to raise additional capital in order to meet our future liquidity needs for operating expenses and capital expenditures, including GGI inventory production, continued development of the GGI e-commerce platform, expansion of our winery and additional investments in real estate development. If we are unable to obtain adequate funds on reasonable terms, we may be required to significantly curtail or discontinue operations.

Off-Balance Sheet Arrangements

None.

Contractual Obligations

As a smaller reporting company, we are not required to provide the information requested by paragraph (a)(5) of this Item.

Critical Accounting Policies and Estimates

There are no material changes from the critical accounting policies, estimates and new accounting pronouncements set forth in "Management's Discussion and Analysis of Financial Condition and Results of Operations" set forth in our Annual Report on Form 10-K filed with the SEC on April 17, 2023, except as described below. Please refer to that document for disclosures regarding the critical accounting policies related to our business.

Convertible Promissory Notes

The Company evaluates its convertible instruments to determine if those contracts or embedded components of those contracts qualify as derivative financial instruments to be separately accounted for in accordance with Topic 815 "Derivatives and Hedging" ("ASC 815") of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). The accounting treatment of derivative financial instruments requires that the Company record any bifurcated embedded features at their fair values as of the inception date of the agreement and at fair value as of each subsequent balance sheet date. Any change in fair value is recorded in earnings each period as non-operating, non-cash income or expense. The Company reassesses the classification of its derivative instruments at each balance sheet date. If the classification changes as a result of events during the period, the contract is reclassified as of the date of the event that caused the reclassification. Bifurcated embedded features are recorded upon note issuance at their initial fair values which create additional debt discount to the host instrument.

Item 3. Quantitative and Qualitative Disclosure About Market Risk

As a "smaller reporting company" as defined by Item 10 of Regulation S-K, we are not required to provide the information required by this Item.

Item 4: Controls and Procedures

Disclosure Controls and Procedures

Our management carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer (who is our Principal Executive Officer) and our Chief Financial Officer (who is our Principal Financial Officer and Principal Accounting Officer), of the effectiveness of the design of our disclosure controls and procedures (as defined by Exchange Act Rules 13a-15(e) or 15d-15(e)) as of September 30, 2023, pursuant to Exchange Act Rule 13a-15(b). Based upon that evaluation, our Principal Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures were not effective as of September 30, 2023, resulting from a lack of segregation of duties due to our small size, and lack of testing of the operating effectiveness of the controls.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting identified in management's evaluation pursuant to Rules 13a-15(d) or 15d-15(d) of the Exchange Act during the quarter ended September 30, 2023 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations of Controls

Management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all errors and all fraud. Controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or deterioration in the degree of compliance with the policies or procedures. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

From time to time, the Company and its subsidiaries and affiliates are subject to litigation and arbitration claims incidental to its business. Such claims may not be covered by its insurance coverage, and even if they are, if claims against GGH and its subsidiaries are successful, they may exceed the limits of applicable insurance coverage. We are not involved in any litigation that we believe is likely, individually or in the aggregate, to have a material adverse effect on our condensed consolidated financial condition, results of operations or cash flows.

Item 1A. Risk Factors

As a “smaller reporting company” as defined by Item 10 of Regulation S-K, we are not required to provide information required by this Item. However, our current risk factors are set forth in Item 1A of the Company’s Annual Report on Form 10-K as filed with the Securities and Exchange Commission (the “SEC”) on April 17, 2023 and in Item 1A of the Company’s Quarterly Report on Form 10-Q as filed with the SEC on August 14, 2023.

Our stock has been trading below \$1.00 and our failure to maintain compliance with Nasdaq’s continued listing requirements could result in the delisting of our common stock.

Our common stock is currently listed for trading on The Nasdaq Capital Market. We must satisfy the continued listing requirements of The Nasdaq Stock Market LLC (or Nasdaq), to maintain the listing of our common stock on The Nasdaq Capital Market.

On June 1, 2023, the Company received a deficiency letter from the Listing Qualifications Department (the “Staff”) of the Nasdaq Stock Market notifying the Company that, for the preceding 30 consecutive business days, the closing bid price for the Company’s common stock was trading below the minimum \$1.00 per share requirement for continued inclusion on The Nasdaq Capital Market pursuant to Nasdaq Listing Rule 5450(a)(1) (the “Bid Price Requirement”). The notification has no immediate effect on the Company’s Nasdaq listing and the Company’s common stock will continue to trade on Nasdaq under the ticker symbol “VINO.”

In accordance with Nasdaq Rules, the Company was provided with an initial period of 180 calendar days, or until November 28, 2023 (the “Compliance Date”), to regain compliance with the Bid Price Requirement. If at any time before the Compliance Date the closing bid price for the Company’s common stock is at least \$1.00 for a minimum of 10 consecutive business days, the Staff will provide the Company written confirmation of compliance with the Bid Price Requirement.

If the Company does not regain compliance with the Bid Price Requirement by the Compliance Date, the Company may be eligible for an additional 180 calendar day compliance period. To qualify, the Company would then be required to meet the continued listing requirement for market value of publicly held shares and all other initial listing standards for The Nasdaq Capital Market, with the exception of the Bid Price Requirement, and will need to provide written notice of its intention to cure the deficiency during the additional 180 calendar day compliance period, which compliance could be achieved by effecting a reverse stock split, if necessary. If the Company does not regain compliance with the Bid Price Requirement by the Compliance Date and is not eligible for an additional compliance period at that time, the Staff will provide written notification to the Company that its common stock will be subject to delisting. At that time, the Company may appeal the Staff's delisting determination to a Nasdaq Hearings Panel.

The Company is holding a Special Stockholders' Meeting on December 20, 2023, at which, among other things, the Company has requested stockholder approval to grant the Board of Directors discretion (if necessary to prevent the delisting of the Company's common stock on Nasdaq) on or before June 30, 2024, to implement a reverse stock split of the outstanding shares of common stock in a range from one-for-two (1:2) up to one-for-ten (1:10), or anywhere between, while maintaining the number of authorized shares of common stock at 150,000,000 shares, as required for Nasdaq listing. Pursuant to the change in Section 242(d) of the Delaware General Corporate Law, the Company will need approval by stockholders of the Company representing a majority of the votes cast at the meeting to approve this proposal, which is not guaranteed.

If our common stock were delisted from Nasdaq, trading of our common stock would most likely take place on an over-the-counter market established for unlisted securities, such as the OTCQB or the Pink Market maintained by OTC Markets Group Inc. An investor would likely find it less convenient to sell, or to obtain accurate quotations in seeking to buy, our common stock on an over-the-counter market, and many investors would likely not buy or sell our common stock due to difficulty in accessing over-the-counter markets, policies preventing them from trading in securities not listed on a national exchange or other reasons. In addition, as a delisted security, our common stock would be subject to SEC rules as a "penny stock", which impose additional disclosure requirements on broker-dealers. The regulations relating to penny stocks, coupled with the typically higher cost per trade to the investor of penny stocks due to factors such as broker commissions generally representing a higher percentage of the price of a penny stock than of a higher-priced stock, would further limit the ability of investors to trade in our common stock. In addition, delisting would materially and adversely affect our ability to raise capital on terms acceptable to us, or at all, and may result in the potential loss of confidence by investors, suppliers, customers and employees and fewer business development opportunities. For these reasons and others, delisting would adversely affect the liquidity, trading volume and price of our common stock, causing the value of an investment in us to decrease and having an adverse effect on our business, financial condition and results of operations, including our ability to attract and retain qualified employees and to raise capital.

The Company is currently in default under one of its convertible promissory notes, which allows the holder to redeem all or a portion of the Note.

Pursuant to the 2023 Purchase Agreement and Note, as of May 21, 2023, the Company failed to prepay, redeem or convert one quarter of the initial principal and interest on the Note. The holder may require the Company to redeem all or a portion of the Notes by written notice, which would have a material adverse effect on the Company. On August 11, 2023, the Company and the holder of the Notes entered into an agreement (the "Letter Agreement") pursuant to which, among other things, the holder agreed to forbear from issuing an event of default notice and event of default redemption notice through December 31, 2023. The maturity date of the Note is February 21, 2024. See Item 3 for additional information.

Due to the pause of activity with LVH, we may not receive a complete return of our investment.

The Company, through its wholly-owned subsidiary, Gaucho Ventures I – Las Vegas, LLC (“GVI”), contributed total capital of \$7.0 million to LVH Holdings LLC (“LVH”) to develop a project in Las Vegas, Nevada and received 396 limited liability company interests, representing an 11.9% equity interest in LVH. As of September 30, 2023, LVH has used our cash contribution to LVH for land improvement expenses, such as architectural, legal, engineering, and accounting fees. Should LVH be liquidated and dissolved in the near future, we most likely will not receive our entire contribution back from LVH and may lose our entire investment.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Board Compensation

On July 14, 2023, the Company issued a total of 27,027 shares at \$5.55 per share to the non-executive directors of the Company as compensation for service as members of the Board of Directors of the Company for the first half of 2023. For this sale of securities, no general solicitation was used, no commissions were paid, all persons were accredited investors, and the Company relied on the exemption from registration available under Section 4(a)(2) and/or Rule 506(b) of Regulation D promulgated under the Securities Act of 1933, as amended (the “Securities Act”) with respect to transactions by an issuer not involving any public offering. A Form D was filed with the SEC on July 28, 2023.

Equity Line of Credit

Pursuant to the Purchase Agreement with Tumim Capital dated November 8, 2022, the Company requested draw-downs and issued shares of common stock and received gross proceeds of the following for the three months ended September 30, 2023: on September 29, 2023, the Company issued 29,364 shares of common stock to Tumim for gross proceeds of \$52,988. No general solicitation was used, and a commission of 8% of the total gross proceeds was paid to Benchmark Investments, Inc. pursuant to the Underwriting Agreement between the Company and Kingswood Capital Markets, a division of Benchmark Investments, Inc., f/k/a EF Hutton, dated February 16, 2021. The Company relied on the exemptions from registration available under Section 4(a)(2) and/or Rule 506(b) of Regulation D of the Securities Act, in connection with the sales. A Form D was filed with the SEC on November 21, 2022.

Secured Convertible Promissory Note

As previously reported on our Current Report on Form 8-K filed on February 21, 2023, the Company and an institutional investor (the “Holder”) entered into that certain Securities Purchase Agreement, dated as of February 21, 2023 (the “2023 Securities Purchase Agreement”) and the Company issued to the Holder a senior secured convertible note (the “Note”) and warrant to purchase 337,710 shares of common stock of the Company (the “Warrant” and together with the 2023 Securities Purchase Agreement and the Note, the “Note Documents”).

For the full description of the Note Documents, please refer to our Current Report on Form 8-K and the exhibits attached thereto as filed with the SEC on February 21, 2023.

On July 3, 2023, at the election of the Holder, a total of \$120,000 of principal, \$9,980 of interest, and \$19,497 of premium was converted into 32,942 shares of common stock of the Company at a conversion price of \$4.538 per share.

On August 30, 2023, at the election of the Holder, a total of \$73,141 of principal, \$5,120 of interest, and \$11,739 of premium was converted into 32,300 shares of common stock of the Company at a conversion price of \$2.786 per share.

On September 26, 2023, at the election of the Holder, a total of \$73,141 of principal, \$5,120 of interest, \$11,739 of premium was converted into 33,334 shares of common stock of the Company at a conversion price of \$2.70 per share and the Company recorded a cash true up liability in the amount of \$20,900.

On September 27, 2023, at the election of the Holder, a total of \$292,564 of principal, \$20,479 of interest, \$46,957 of premium, was converted into 133,336 shares of common stock of the Company at a conversion price of \$2.70 per share, and the Company recorded a cash true up liability in the amount of \$165,933.

The shares of common stock that have been and may be issued under the Note Documents are being offered and sold in a transaction exempt from registration under the Securities Act, in reliance on Section 4(a)(2) thereof and/or Rule 506(b) of Regulation D thereunder. The Company filed a Form D with the SEC on or about March 3, 2023.

Unit Private Placement

On September 15, 2023, the Company raised a total of \$405,000 through the private placement of units at \$4.50 per unit, each unit equal to 1 share of common stock and 1/5 of a warrant, not including warrant exercise (the "Offering"). A total of 900,000 shares of common stock and warrants to purchase 180,000 shares of common stock were issued. Each whole warrant is exercisable at \$4.50 for two years from the date of issuance. The Company previously reported the Offering pursuant to Rule 135c of the Securities Act in our Current Report on Form 8-K as filed with the SEC on August 11, 2023.

For this sale of securities, no general solicitation was used, no commissions were paid, all persons were accredited investors and have a substantial pre-existing relationship with the Company, and the Company relied on the exemption from registration available under Section 4(a)(2) and/or Rule 506(b) of Regulation D promulgated under the Securities Act with respect to transactions by an issuer not involving any public offering. The Company filed a Form D with the SEC on September 20, 2023.

Item 3. Defaults upon Senior Securities

Pursuant to the Note Documents, as of each three-month anniversary of the Note, the Company was required to prepay, redeem or convert one quarter of the initial principal and interest on the Note. The Company did not meet that requirement as of May 21, 2023, which is the first three-month anniversary. The Company is required to deliver notice of default to the holder within one (1) business day. The holder may require the Company to redeem all or a portion of the Note by written notice.

As previously reported on our Current Report on Form 8-K filed on August 11, 2023, an Event of Default occurred with respect to the Note. As a result, on August 11, 2023, the Company and the Holder entered into an agreement (the "Letter Agreement") pursuant to which, among other things: (i) the Holder agreed to forbear from issuing an Event of Default Notice and Event of Default Redemption Notice; (ii) the Holder waived the requirement in the Note to pay Interest on the Note monthly in cash for a certain period of time; (iii) the Holder agreed to waive application of the Default Rate in Note for a certain period of time; (iv) the Holder agreed to waive the requirement in the Note for the Company to prepay, redeem, or convert one quarter of the initial Principal and Interest on the Note by each three (3) month anniversary of the Issuance Date for a certain period of time; (v) the Company adjusted the exercise price of the Warrant from \$13.40 to \$4.50; and (vi) the Holder may continue to convert the Note at the Alternate Conversion Price or at \$4.50.

All terms not defined herein shall refer to the defined terms in the Note Documents.

Item 4. Mine and Safety Disclosure

Not applicable.

Item 5. Other Information

Annual General Meeting of Stockholders

On August 24, 2023, the Company held the Annual General Meeting of the Stockholders of the Company (the "AGM") at 12:00 p.m. Eastern Time at which a quorum was present. At the AGM, the stockholders: (i) elected two (2) Class III nominees to the board of directors (Scott L. Mathis and William A. Allen) to hold office for a three-year term; (ii) granted the Board of Directors discretion (if necessary to prevent the delisting of the Company's common stock on Nasdaq) on or before June 30, 2024, to implement a reverse stock split of the outstanding shares of common stock in a range from one-for-two (1:2) up to one-for-ten (1:10), or anywhere between, while maintaining the number of authorized shares of common stock at 150,000,000 shares, as required for Nasdaq listing; (iii) conducted an advisory vote on executive compensation; (iv) conducted an advisory vote on the frequency of advisory votes on executive compensation; and (v) ratified and approved the appointment of Marcum LLP as the Company's independent registered accounting firm for the year ended December 31, 2023. For additional details, see our Current Report on Form 8-K filed with the SEC on August 25, 2023.

Reverse Stock Split

On September 25, 2023, the Company made effective the amended and restated Certificate of Incorporation effecting a reverse stock split of the Company's issued and outstanding shares of common stock, par value \$0.01 per share, at a ratio of 1-for-10.

LVH Holdings LLC

On September 27, 2023, the Company, through its wholly owned subsidiary, Gaucho Ventures I – Las Vegas, LLC (“GVI”), executed a Letter Agreement regarding LVH Holdings LLC (“LVH”) by and between the Company, SLVH LLC, a Delaware limited liability company (“SLVH”), and Timberline Development Partners LLC, a Texas limited liability company (“Timberline”), to suspend LVH’s business operations, terminate the development agreement with Timberline, distribute all of its available cash in excess of an agreed reserve, waive the provision requiring dissolution of LVH if no ground lease is signed, and release and terminate certain obligations of the members or their affiliates to contribute capital or perform services to or for the benefit of LVH.

Appointment to Board of Advisors

On September 27, 2023, Amrita Bhalla was appointed as an advisory board member of the Company. In connection therewith, on October 23, 2023, the Board granted Ms. Bhalla a total of 50,000 shares of restricted stock pursuant to the Company’s 2018 Equity Incentive Plan, at a price per share of \$1.02, subject to vesting over a period of four years.

Secured Convertible Promissory Note

Pursuant to the 2023 Purchase Agreement and Note, on October 5, 2023, the Company and the Holder entered into the First Amendment to Senior Secured Convertible Note (the “First Amendment”) which amends the Note and lowers the Floor Price from \$2.70 to \$0.40.

On October 9, 2023, the Company and the Holder entered into the Second Amendment to Senior Secured Convertible Note (the “Second Amendment”) which amends the Note and reiterates that the issuance of shares pursuant to the Note, Note Documents, First Amendment and Second Amendment are subject to compliance with Nasdaq Rule 5635.

On October 4, 2023, the Company issued 937,157 shares its common stock with a value at issuance of \$1,091,777 upon the conversion of \$2,063,816 of principal, \$136,444 of interest, \$962,614 of derivative liabilities (including default premiums and redemption feature) in connection with the 2023 Note, at a conversion price of \$2.70 per share. The \$1,091,777 excess of the aggregate amount of liabilities converted over the value of the shares issued represents the liability for a cash true up payment owed to the holder.

On October 5, 2023, the investor elected to convert a total of \$210,732 of principal and \$31,610 of premium pursuant to the Note into 150,000 shares of common stock of the Company at a conversion price of \$1.62 per share.

On October 9, 2023, the investor elected to convert a total of \$73,046 of principal and \$12,600 of premium pursuant to the Note into 95,000 shares of common stock of the Company at a conversion price of \$0.88 per share.

On October 16, 2023, the investor elected to convert a total of \$63,228 of principal and \$9,484 of premium, pursuant to the Note into 100,000 shares of common stock of the Company at a conversion price of \$0.727 per share.

On October 19, 2023, the investor elected to convert a total of \$31,296 of principal and \$4,694 of premium, pursuant to the Note into 48,477 shares of common stock of the Company at a conversion price of \$0.742 per share.

See also Items 1A and 3 above.

Equity Line of Credit

On October 5, 2023, pursuant to the Common Stock Purchase Agreement with Tumim Capital dated November 8, 2022 (the "New ELOC"), the Company requested a draw-down and issued shares of common stock and received gross proceeds as follows: 39,000 shares of common stock to Tumim for gross proceeds of \$76,449. No general solicitation was used, and a commission of 8% of the total gross proceeds was paid to Benchmark Investments, Inc. pursuant to the Underwriting Agreement between the Company and Kingswood Capital Markets, a division of Benchmark Investments, Inc., f/k/a EF Hutton, dated February 16, 2021. The Company relied on the exemptions from registration available under Section 4(a)(2) and/or Rule 506(b) of Regulation D of the Securities Act, in connection with the sales. A Form D was filed with the SEC on November 21, 2022.

Special Meeting of Stockholders

On October 27, 2023, the Company filed a Preliminary Proxy Statement on Form 14-A, an amended Preliminary Proxy Statement on Form 14-A on November 3, 2023, a Definitive Proxy Statement on Form 14-A and additional definitive proxy materials on Form 14-A on November 13, 2023, which request stockholder approval of the following proposals: (i) to approve for purposes of complying with Nasdaq Listing Rule 5635(d), the full issuance of shares of our common stock pursuant to the New ELOC, without giving effect to the 19.99% cap provided under Nasdaq Listing Rule 5635(d); (ii) to grant the Board of Directors discretion (if necessary to prevent the delisting of the Company's common stock on Nasdaq) on or before June 30, 2024, to implement a reverse stock split of the outstanding shares of common stock in a range from one-for-two (1:2) up to one-for-ten (1:10), or anywhere between, while maintaining the number of authorized shares of common stock at 150,000,000 shares, as required for Nasdaq listing; and (iii) to approve for purposes of complying with Nasdaq Listing Rule 5635(d), the full issuance of shares of our common stock to be issued in a private placement of common stock for gross proceeds of up to \$7.2 million pursuant to Rule 506(b) of the Securities Act of 1933, as amended, without giving effect to the 19.99% cap provided under Rule 5635(d).

Item 6. Exhibits

The following documents are being filed with the Commission as exhibits to this Current Report on Form 10-Q.

| Exhibit | Description |
|----------------|--|
| 1.1 | Underwriting Agreement, dated February 16, 2021 (5) |
| 1.2 | Warrant Agreement, including the form of Warrant, made as of February 19, 2021, between the Company and Continental. (6) |
| 3.1 | Amended and Restated Certificate of Incorporation filed with the Delaware Secretary of State effective September 25, 2023 (29) |
| 3.2 | Amended and Restated Bylaws (1) |
| 3.3 | Amendment to the Company's Amended and Restated Bylaws as approved on July 8, 2019 (4) |
| 4.1 | 2016 Stock Option Plan. (2) |
| 4.2 | First Amendment to 2016 Stock Option Plan as adopted by the Board of Directors on October 20, 2016. (2) |
| 4.3 | 2018 Equity Incentive Plan. (3) |
| 4.4 | Amendment to the Company's 2018 Equity Incentive Plan as approved by the Board of Directors on May 13, 2019 and the stockholders on July 8, 2019 (4) |
| 4.5 | Amendment to the Company's 2018 Equity Incentive Plan as approved by the Board of Directors on July 12, 2021 and the stockholders on August 26, 2021 (14) |
| 4.6 | Amendment to the Company's 2018 Equity Incentive Plan as approved by the Board of Directors on July 1, 2022 and the stockholders on August 30, 2022 (19) |
| 4.7 | Underwriters' Warrant (5) |
| 4.8 | Form of Warrant (11) |
| 4.9 | Form Amended and Restated Warrant (16) |
| 4.10 | Form Warrant (17) |
| 4.11 | Form Warrant (20) |
| 4.12 | Form Warrant (24) |
| 4.13 | Form Warrant (25) |
| 10.1 | Employment Agreement by and between the Company and Scott L. Mathis dated September 28, 2015 (23) |
| 10.2 | Retention Bonus Agreement by and between the Company and Scott L. Mathis dated March 29, 2020 (7) |
| 10.3 | Employment Agreement by and between the Company and its Chief Financial Officer dated December 14, 2022 (22) |
| 10.4 | Commercial Lease Agreement between Gaucho Group, Inc. and Design District Development Partners, LLC, dated April 8, 2021 (8) |
| 10.5 | Amended and Restated Limited Liability Company Agreement of LVH Holdings LLC, dated June 16, 2021 (9) |
| 10.6 | First Amendment to Amended and Restated Limited Liability Agreement dated November 16, 2021 (10) |
| 10.7 | Second Amendment to Amended and Restated Limited Liability Agreement dated June 7, 2022 (13) |
| 10.8 | Third Amendment to Amended and Restated Limited Liability Agreement dated June 7, 2022 (21) |
| 10.9 | Common Stock Purchase Agreement by and between Gaucho Group Holdings, Inc. and Tumim Stone Capital LLC, dated November 8, 2022 (18) |
| 10.10 | Registration Rights Agreement by and between Gaucho Group Holdings, Inc. and Tumim Stone Capital LLC, dated November 8, 2022 (15) |
| 10.11 | Securities Purchase Agreement dated February 21, 2023 (25) |
| 10.12 | Form of Senior Secured Convertible Note Issued by the Company (25) |
| 10.13 | Form of Security and Pledge Agreement (25) |
| 10.14 | Form of Stockholder Pledge Agreement (25) |
| 10.15 | Form of Registration Rights Agreement (25) |
| 10.16 | Fourth Amendment to Amended and Restated Limited Liability Agreement dated June 30, 2023 (27) |
| 10.17 | Letter Agreement, dated as of August 11, 2023, by and among the Company and the subscriber listed therein (28) |
| 10.18 | Letter Agreement regarding LVH Holdings LLC, dated as of September 27, 2023 (30) |
| 10.19 | First Amendment to Senior Secured Convertible Note, dated as of October 5, 2023, by and among Gaucho Group Holdings, Inc. and the holder listed therein (31) |

| | |
|---------|---|
| 10.20 | Second Amendment to Senior Secured Convertible Note, dated as of October 9, 2023, by and among Gaucho Group Holdings, Inc. and the holder listed therein (32) |
| 22.1 | Subsidiary guarantors and issuers of guaranteed securities and affiliates whose securities collateralize securities of the registrant (12) |
| 31.1 | Certification of Principal Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.* |
| 31.2 | Certification of Principal Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.* |
| 32 | Certification of the Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002** |
| 99.1 | Algodon Wine Estates Property Map (26) |
| 101.INS | Inline XBRL Instance Document* |
| 101.SCH | Inline XBRL Schema Document* |
| 101.CAL | Inline XBRL Calculation Linkbase Document* |
| 101.DEF | Inline XBRL Definition Linkbase Document* |
| 101.LAB | Inline XBRL Label Linkbase Document* |
| 101.PRE | Inline XBRL Presentation Linkbase Document* |
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document) * |

1. Incorporated by reference from the Company's Registration of Securities Pursuant to Section 12(g) on Form 10 dated May 14, 2014.
2. Incorporated by reference from the Company's Annual Report on Form 10-K, filed on March 31, 2017.
3. Incorporated by reference from the Company's Quarterly Report on Form 10-Q, filed on November 19, 2018.
4. Incorporated by reference to the Company's Current Report on Form 8-K filed on July 9, 2019.
5. Incorporated by reference to the Company's Current Report on Form 8-K filed on February 18, 2021.
6. Incorporated by reference to the Company's Current Report on Form 8-K filed on February 22, 2021.
7. Incorporated by reference to the Company's Current Report on Form 8-K filed on April 1, 2020.
8. Incorporated by reference to the Company's Annual Report on Form 10-K filed on April 12, 2021.
9. Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on August 16, 2021.
10. Incorporated by reference to the Company's Current Report on Form 8-K filed on November 17, 2021.
11. Incorporated by reference to the Company's Current Report on Form 8-K as filed on March 1, 2022.
12. Incorporated by reference to the Company's Annual Report on Form 10-K, filed on April 14, 2022.
13. Incorporated by reference to the Company's Current Report on Form 8-K, filed on June 8, 2022.
14. Incorporated by reference to the Company's Current Report on Form 8-K, filed on August 31, 2021.
15. Incorporated by reference to the Company's Current Report on Form 8-K, filed on November 9, 2022.
16. Incorporated by reference to the Company's Current Report on Form 8-K, filed on October 24, 2022.
17. Incorporated by reference to the Company's Amended Current Report on Form 8-K/A, filed on September 8, 2022.
18. Incorporated by reference to the Company's Current Report as amended on Form 8-K/A, filed on November 14, 2022.
19. Incorporated by reference to the Company's Quarterly Report on Form 10-Q, filed on November 18, 2022.
20. Incorporated by reference to the Company's Current Report on Form 8-K, filed on December 1, 2022.
21. Incorporated by reference to the Company's Current Report on Form 8-K, filed on December 13, 2022.
22. Incorporated by reference to the Company's Current Report on Form 8-K, filed on December 15, 2022.
23. Incorporated by reference to the Company's Quarterly Report on Form 10-Q, filed on November 16, 2015.
24. Incorporated by reference to the Company's Current Report on Form 8-K, filed on February 21, 2023.
25. Incorporated by reference to the Company's Current Report on Form 8-K, filed on February 21, 2023.
26. Incorporated by reference to the Company's Annual Report on Form 10-K, filed on April 17, 2023.
27. Incorporated by reference to the Company's Current Report on Form 8-K, filed on July 5, 2023.
28. Incorporated by reference to the Company's Current Report on Form 8-K, filed on August 11, 2023.
29. Incorporated by reference to the Company's Current Report on Form 8-K, filed on September 22, 2023.
30. Incorporated by reference to the Company's Current Report on Form 8-K, filed on September 29, 2023.
31. Incorporated by reference to the Company's Current Report on Form 8-K, filed on October 5, 2023.
32. Incorporated by reference to the Company's Current Report on Form 8-K, filed on October 10, 2023.

* Filed herewith.
** Furnished, not filed herewith.

SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 17, 2023

GAUCHO GROUP HOLDINGS, INC.

By:

Scott L. Mathis
Chief Executive Officer

By:

Maria Echevarria
Chief Financial Officer and Chief Operating Officer

48

Exhibit 31.1

CERTIFICATION PURSUANT TO RULE 13a-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

I, Scott L. Mathis, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Gaucho Group Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 17, 2023 May 20, 2024

/s/ Scott L. Mathis

Name: Scott L. Mathis
Title: Chief Executive Officer
(Principal Executive Officer)

Exhibit 31.2

CERTIFICATION PURSUANT TO RULE 13a-14(a) OF THE
SECURITIES EXCHANGE ACT OF 1934

I, Maria Echevarria, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Gaucho Group Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **November 17, 2023** May 20, 2024

/s/ Maria I. Echevarria

Name: Maria I. Echevarria
Title: Chief Financial Officer
(Principal Accounting Officer)

Exhibit 32

CERTIFICATION PURSUANT TO
18 U.S.C. §1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Gaucho Group Holdings, Inc. (the "Company's Quarterly Report") on Form 10-Q for the period ended **September 30, 2023** **March 31, 2024**, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Scott L. Mathis, as Chief Executive Officer and principal executive officer and Maria I. Echevarria, as Chief Financial Officer and principal financial officer of the Company hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of the undersigned's knowledge and belief, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. Information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

/s/ Scott L. Mathis

Scott L. Mathis

Chief Executive Officer and Principal Executive Officer

Dated: **November 17, 2023** **May 20, 2024**

/s/ Maria I. Echevarria

Maria I. Echevarria

Chief Financial Officer and Principal Financial Officer

Dated: **November 17, 2023** **May 20, 2024**

This certification accompanies this Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

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