

REFINITIV

DELTA REPORT

10-Q

UBSI - UNITED BANKSHARES INC/WV

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

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TOTAL DELTAS 2688

█ CHANGES 763

█ DELETIONS 1095

█ ADDITIONS 830

FORM10-Q

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2023** **March 31, 2024**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number:002-86947

United Bankshares, Inc.

(Exact name of registrant as specified in its charter)

West Virginia
(State or other jurisdiction of incorporation or organization)

55-0641179
(I.R.S. Employer Identification No.)

300 United Center
500 Virginia Street, East
Charleston, West Virginia
(Address of principal executive offices)

25301
Zip Code

Registrant's telephone number, including area code: (304)424-8716

Not Applicable
(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$2.50 per share	UBSI	NASDAQ Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, an non-accelerated filer, smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule12b-2of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule12b-2of the Act). Yes No

As of **October April 31, 2023** **30, 2024**, the registrant had **134,933,015** **135,196,935** shares of common stock, \$2.50 par value per share, outstanding.

UNITED BANKSHARES, INC. AND SUBSIDIARIES

FORM 10-Q

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PART I - FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS (UNAUDITED)

The **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, consolidated balance sheets of United Bankshares, Inc. and Subsidiaries ("United" or the "Company"), consolidated statements of income and comprehensive income for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022**, **2023**, the related consolidated statement of changes in shareholders' equity for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022**, **2023**, the related condensed consolidated statements of cash flows for the **nine** **three** months ended **September 30, 2023** **March 31, 2024** and **2022**, **2023**, and the notes to consolidated financial statements appear on the following pages.

CONSOLIDATED BALANCE SHEETS

UNITED BANKSHARES, INC. AND SUBSIDIARIES

	September 30 2023	December 31 2022
Assets		
Cash and due from banks	\$ 269,502	\$ 294,155
Interest-bearing deposits with other banks	913,397	881,418
Federal funds sold	1,155	1,079
Total cash and cash equivalents	1,184,054	1,176,652
Securities available for sale at estimated fair value (amortized cost-\$4,241,930 at September 30, 2023 and \$5,011,729 at December 31, 2022, allowance for credit losses of \$0 at September 30, 2023 and December 31, 2022)	3,749,357	4,541,925
Securities held to maturity, net of allowance for credit losses of \$18 at September 30, 2023 and December 31, 2022 (estimated fair value-\$1,020 at September 30, 2023 and December 31, 2022)	1,002	1,002
Equity securities at estimated fair value	8,548	7,629
Other investment securities	307,392	322,048
Loans held for sale measured using fair value option	59,614	56,879
Loans and leases	21,114,975	20,580,163
Less: Unearned income	(17,092)	(21,997)
Loans and leases, net of unearned income	21,097,883	20,558,166
Less: Allowance for loan and lease losses	(254,886)	(234,746)
Net loans and leases	20,842,997	20,323,420
Bank premises and equipment	191,661	199,161
Operating lease right-of-use assets	80,259	71,144
Goodwill	1,888,889	1,888,889
Mortgage servicing rights	4,616	21,022
Bank-owned life insurance ("BOLI")	485,386	480,184
Accrued interest receivable	106,771	94,890
Other assets	314,248	304,535
TOTAL ASSETS	\$ 29,224,794	\$ 29,489,380
Liabilities		
Deposits:		
Noninterest-bearing	\$ 6,253,343	\$ 7,199,678
Interest-bearing	16,423,511	15,103,488
Total deposits	22,676,854	22,303,166
Borrowings:		
Securities sold under agreements to repurchase	188,274	160,698
Federal Home Loan Bank ("FHLB") borrowings	1,110,559	1,910,775

Other long-term borrowings	278,211	286,881
Reserve for lending-related commitments	43,766	46,189
Operating lease liabilities	84,569	75,749
Accrued expenses and other liabilities	193,683	189,729
TOTAL LIABILITIES	24,575,916	24,973,187
Shareholders' Equity		
Preferred stock, \$1.00 par value; Authorized-50,000,000shares, none issued	0	0
Common stock, \$2.50 par value; Authorized-200,000,000shares; issued-142,241,408and 142,011,560 at September 30, 2023 and December 31, 2022, respectively, including 7,308,393 and 7,266,438 shares in treasury at September 30, 2023 and December 31, 2022, respectively	355,604	355,029
Surplus	3,178,533	3,168,874
Retained earnings	1,716,295	1,575,426
Accumulated other comprehensive loss	(349,456)	(332,732)
Treasury stock, at cost	(252,098)	(250,404)
TOTAL SHAREHOLDERS' EQUITY	4,648,878	4,516,193
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 29,224,794	\$ 29,489,380

See notes to consolidated unaudited financial statements.

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CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

UNITED BANKSHARES, INC. AND SUBSIDIARIES

	Three Months Ended		Nine Months Ended	
	September 30	2023	September 30	2022
Interest income				
Interest and fees on loans	\$ 308,199	\$ 225,501	\$ 882,453	\$ 602,503
Interest on federal funds sold and other short-term investments	11,810	6,834	35,499	14,004
Interest and dividends on securities:				
Taxable	35,730	29,149	108,710	71,212
Tax-exempt	1,171	2,199	5,483	6,530
Total interest income	356,910	263,683	1,032,145	694,249
Interest expense				
Interest on deposits	108,793	17,660	268,962	35,972
Interest on short-term borrowings	1,805	493	4,451	911
Interest on long-term borrowings	17,859	4,908	68,498	10,339
Total interest expense	128,457	23,061	341,911	47,222
Net interest income	228,453	240,622	690,234	647,027
Provision for credit losses	5,948	7,671	24,278	2,454
Net interest income after provision for credit losses	222,505	232,951	665,956	644,573
Other income				
Fees from trust services	4,514	4,384	13,810	12,805
Fees from brokerage services	4,433	4,016	12,551	12,683
Fees from deposit services	9,282	10,069	27,969	31,047
Bankcard fees and merchant discounts	1,676	1,857	5,090	4,907
Other service charges, commissions, and fees	850	918	2,937	2,462
Income from bank-owned life insurance	2,562	1,472	6,475	7,786
Income from mortgage banking activities	7,556	6,422	21,847	38,070
Mortgage loan servicing income	846	2,302	12,963	7,017
Net investment securities (losses) gains	(181)	(206)	(7,922)	725
Other income	2,123	1,515	5,863	4,880
Total other income	33,661	32,749	101,583	122,382
Other expense				
Employee compensation	59,064	59,618	172,980	184,871
Employee benefits	12,926	10,750	38,597	35,648
Net occupancy expense	11,494	11,281	34,736	33,674
Other real estate owned ("OREO") expense	185	1,708	1,167	1,936
Net losses (gains) on the sales of OREO properties	93	125	66	(362)
Equipment expense	7,170	7,807	22,192	22,452
Data processing expense	7,405	7,614	22,134	22,534
Mortgage loan servicing expense and impairment	1,051	1,847	4,634	5,273

Bankcard processing expense	559	509	1,617	1,421
FDIC insurance expense	4,598	3,063	13,755	8,740
Other expense	30,685	32,874	96,059	101,358
Total other expense	135,230	137,196	407,937	417,545
Income before income taxes	120,936	128,504	359,602	349,410
Income taxes	24,779	25,919	72,679	69,548
Net income	\$ 96,157	\$ 102,585	\$ 286,923	\$ 279,862

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(Dollars in thousands, except par value)	March 31 2024 (Unaudited)	December 31 2023 (Note 1)
Assets		
Cash and due from banks	\$ 238,148	\$ 257,153
Interest-bearing deposits with other banks	1,493,312	1,340,620
Federal funds sold	1,186	1,170
Total cash and cash equivalents	1,732,646	1,598,943
Securities available for sale at estimated fair value (amortized cost-\$3,980,612 at March 31, 2024 and \$4,149,895 at December 31, 2023, allowance for credit losses of \$0 at March 31, 2024 and December 31, 2023)	3,613,975	3,786,377
Securities held to maturity, net of allowance for credit losses of \$19 at March 31, 2024 and \$17 at December 31, 2023 (estimated fair value-\$1,020 at March 31, 2024 and December 31, 2023)	1,001	1,003
Equity securities at estimated fair value	8,762	8,945
Other investment securities	330,781	329,429
Loans held for sale measured using fair value option	44,426	56,261
Loans and leases	21,532,568	21,373,185
Less: Unearned income	(12,492)	(14,101)
Loans and leases, net of unearned income	21,520,076	21,359,084
Less: Allowance for loan and lease losses	(262,905)	(259,237)
Net loans and leases	21,257,171	21,099,847
Bank premises and equipment	190,988	190,520
Operating leasoright-of-useassets	86,074	86,986
Goodwill	1,888,889	1,888,889
Mortgage servicing rights	4,241	4,554
Bank-owned life insurance ("BOLI")	490,596	486,895
Accrued interest receivable	113,815	111,420
Other assets	265,433	276,413
TOTAL ASSETS	\$ 30,028,798	\$ 29,926,482
Liabilities		
Deposits:		
Noninterest-bearing	\$ 6,017,349	\$ 6,149,080
Interest-bearing	16,902,397	16,670,239
Total deposits	22,919,746	22,819,319
Borrowings:		
Securities sold under agreements to repurchase	207,727	196,095
Federal Home Loan Bank ("FHLB") borrowings	1,460,415	1,510,487
Other long-term borrowings	279,019	278,616
Reserve for lending-related commitments	42,915	44,706
Operating lease liabilities	92,266	92,885
Accrued expenses and other liabilities	219,269	213,134
TOTAL LIABILITIES	25,221,357	25,155,242
Shareholders' Equity		
Preferred stock, \$1.00 par value;Authorized-50,000,000shares, none issued	0	0
Common stock, \$2.50 par value;Authorized-200,000,000shares;issued-142,536,369and 142,257,646 at March 31, 2024 and December 31, 2023, respectively, including 7,343,694 and 7,308,583 shares in treasury at March 31, 2024 and December 31, 2023, respectively	356,341	355,644
Surplus	3,183,198	3,181,764
Retained earnings	1,782,220	1,745,619
Accumulated other comprehensive loss	(260,992)	(259,681)
Treasury stock, at cost	(253,326)	(252,106)
TOTAL SHAREHOLDERS' EQUITY	4,807,441	4,771,240
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 30,028,798	\$ 29,926,482

CONSOLIDATED STATEMENTS OF INCOME (Unaudited) - continued
UNITED BANKSHARES, INC. AND SUBSIDIARIES

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2023	2022	2023	2022
Earnings per common share:				
Basic	\$ 0.71	\$ 0.76	\$ 2.13	\$ 2.07
Diluted	\$ 0.71	\$ 0.76	\$ 2.12	\$ 2.06
Average outstanding shares:				
Basic	134,685,041	134,182,248	134,493,059	134,947,674
Diluted	134,887,776	134,553,565	134,733,055	135,251,299

See notes to consolidated unaudited financial statements

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CONSOLIDATED STATEMENTS OF INCOME (Unaudited)
UNITED BANKSHARES, INC. AND SUBSIDIARIES

	Three Months Ended	
	March 31	2024
(Dollars in thousands, except per share data)		
Interest income		
Interest and fees on loans	\$ 320,991	\$ 279,896
Interest on federal funds sold and other short-term investments	12,303	10,983
Interest and dividends on securities:		
Taxable	34,722	36,259
Tax-exempt	1,164	2,165
Total interest income	369,180	329,303
Interest expense		
Interest on deposits	128,377	68,592
Interest on short-term borrowings	2,082	1,157
Interest on long-term borrowings	16,232	25,234
Total interest expense	146,691	94,983
Net interest income	222,489	234,320
Provision for credit losses	5,740	6,890
Net interest income after provision for credit losses	216,749	227,430
Other income		
Fees from trust services	4,646	4,780
Fees from brokerage services	5,267	4,200
Fees from deposit services	8,971	9,362
Bankcard fees and merchant discounts	1,873	1,707
Other service charges, commissions, and fees	858	1,138
Income from bank-owned life insurance	2,418	1,891
Income from mortgage banking activities	5,298	6,384
Mortgage loan servicing income	789	2,276
Net investment securities losses	(99)	(405)
Other income	2,191	1,411
Total other income	32,212	32,744
Other expense		
Employee compensation	59,293	55,414
Employee benefits	14,671	13,435
Net occupancy expense	12,343	11,833
Other real estate owned ("OREO") expense	159	667
Net gains on the sales of OREO properties	(83)	(43)
Equipment expense	6,853	6,996
Data processing expense	7,463	7,473
Mortgage loan servicing expense and impairment	1,015	1,884
Bankcard processing expense	616	522
FDIC insurance expense	6,455	4,587
Other expense	31,957	34,651
Total other expense	140,742	137,419

Income before income taxes	108,219	122,755
Income taxes	21,405	24,448
Net income	\$ 86,814	\$ 98,307

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CONSOLIDATED STATEMENTS OF INCOME (Unaudited) - continued

UNITED BANKSHARES, INC. AND SUBSIDIARIES

	Three Months Ended March 31	
	2024	2023
(Dollars in thousands, except per share data)		
Earnings per common share:		
Basic	\$ 0.64	\$ 0.73
Diluted	\$ 0.64	\$ 0.73
Average outstanding shares:		
Basic	134,808,634	134,411,166
Diluted	135,121,380	134,840,328

See notes to consolidated unaudited financial statements

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CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

UNITED BANKSHARES, INC. AND SUBSIDIARIES

	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Net income	\$ 96,157	\$ 102,585	\$ 286,923	\$ 279,862
(Dollars in thousands)				
Change in net unrealized loss on available-for-sale ("AFS") securities, net of tax	(42,026)	(117,950)	(17,464)	(387,770)
Change in net unrealized gain (loss) on cash flow hedge, net of tax	2,645	12,287	(1,068)	38,357
Change in pension plan assets, net of tax	603	716	1,808	1,997
Comprehensive income (loss), net of tax	\$ 57,379	\$ (2,362)	\$ 270,199	\$ (67,554)
Three Months Ended March 31				
Net income	\$ 86,814	\$ 98,307		
Change in net unrealized (loss) gain on available for sale ("AFS") securities, net of tax		(2,392)	45,157	
Change in net unrealized gain (loss) on cash flow hedge, net of tax		657	(7,157)	
Change in defined benefit pension plan, net of tax		424	602	
Comprehensive income, net of tax	\$ 85,503	\$ 136,909		

See notes to consolidated unaudited financial statements

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CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)

UNITED BANKSHARES, INC. AND SUBSIDIARIES

(Dollars in thousands, except per share data)

	Nine Months Ended September 30, 2023						
	Common Stock			Accumulated Other Comprehensive Loss			Total Shareholders' Equity
	Shares	Par Value	Surplus	Retained Earnings		Treasury Stock	
Balance at January 1, 2023	142,011,560	\$ 355,029	\$ 3,168,874	\$ 1,575,426	\$ (332,732)	\$ (250,404)	\$ 4,516,193
Comprehensive income:							
Net income	0	0	0	98,307	0	0	98,307
Other comprehensive income, net of tax	0	0	0	0	38,602	0	38,602
Total comprehensive income, net of tax							136,909
Stock based compensation expense	0	0	2,713	0	0	0	2,713

Stock grant forfeiture (1,506 shares)	0	0	58	0	0	(58)	0
Purchase of treasury stock (33,551 shares)	0	0	0	0	0	(1,374)	(1,374)
Cash dividends (\$0.36 per share)	0	0	0	(48,720)	0	0	(48,720)
Net issuance of common stock under stock-based compensation plans (226,486 shares)	226,486	566	250	0	0	0	816
Balance at March 31, 2023	142,238,046	355,595	3,171,895	1,625,013	(294,130)	(251,836)	4,606,537
Comprehensive income:							
Net income	0	0	0	92,459	0	0	92,459
Other comprehensive loss, net of tax	0	0	0	0	(16,548)	0	(16,548)
Total comprehensive income, net of tax							75,911
Stock based compensation expense	0	0	3,295	0	0	0	3,295
Purchase of treasury stock (60 shares)	0	0	0	0	0	(1)	(1)
Cash dividends (\$0.36 per share)	0	0	0	(48,628)	0	0	(48,628)
Stock grant forfeiture (4,445 shares)	0	0	172	0	0	(172)	0
Net issuance of common stock under stock-based compensation plans (2,812 shares)	2,812	7	(78)	0	0	0	(71)
Balance at June 30, 2023	142,240,858	355,602	3,175,284	1,668,844	(310,678)	(252,009)	4,637,043
Comprehensive income:							
Net income	0	0	0	96,157	0	0	96,157
Other comprehensive loss, net of tax	0	0	0	0	(38,778)	0	(38,778)
Total comprehensive income, net of tax							57,379
Stock based compensation expense	0	0	3,148	0	0	0	3,148
Purchase of treasury stock (232 shares)	0	0	0	0	0	(7)	(7)
Cash dividends (\$0.36 per share)	0	0	0	(48,706)	0	0	(48,706)
Stock grant forfeiture (2,161 shares)	0	0	82	0	0	(82)	0
Net issuance of common stock under stock-based compensation plans (550 shares)	550	2	19	0	0	0	21
Balance at September 30, 2023	142,241,408	\$ 355,604	\$ 3,178,533	\$ 1,716,295	\$ (349,456)	\$ (252,098)	\$ 4,648,878

Three Months Ended March 31, 2024

	Common Stock				Accumulated Other Comprehensive Loss	Treasury Stock	Total Shareholders' Equity
	Shares	Par Value	Surplus	Retained Earnings			
Balance at January 1, 2024	142,257,646	\$ 355,644	\$ 3,181,764	\$ 1,745,619	\$ (259,681)	\$ (252,106)	\$ 4,771,240
Comprehensive income:							
Net income	0	0	0	86,814	0	0	86,814
Other comprehensive loss, net of tax	0	0	0	0	(1,311)	0	(1,311)
Total comprehensive income, net of tax							85,503
Stock based compensation expense	0	0	3,266	0	0	0	3,266
Stock grant forfeiture (5,215 shares)	0	0	190	0	0	(190)	0

Purchase of treasury stock (29,896 shares)	0	0	0	0	0	(1,030)	(1,030)
Cash dividends (\$0.37 per share)	0	0	0	(50,213)	0	0	(50,213)
Net issuance of common stock under stock-based compensation plans (278,723 shares)	278,723	697	(2,022)	0	0	0	(1,325)
Balance at March 31, 2024	<u>142,536,369</u>	<u>\$ 356,341</u>	<u>\$ 3,183,198</u>	<u>\$ 1,782,220</u>	<u>\$ (260,992)</u>	<u>\$ (253,326)</u>	<u>\$ 4,807,441</u>
Three Months Ended March 31, 2023							
	Common Stock			Accumulated Other Comprehensive (Loss) Income			Total Shareholders' Equity
	Shares	Par Value	Surplus	Retained Earnings	Comprehensive (Loss) Income	Treasury Stock	
Balance at January 1, 2023	142,011,560	\$ 355,029	\$ 3,168,874	\$ 1,575,426	\$ (332,732)	\$ (250,404)	\$ 4,516,193
Comprehensive income:							
Net income	0	0	0	98,307	0	0	98,307
Other comprehensive income, net of tax	0	0	0	0	38,602	0	38,602
Total comprehensive income, net of tax							136,909
Stock based compensation expense	0	0	2,713	0	0	0	2,713
Stock grant forfeiture (1,506 shares)	0	0	58	0	0	(58)	0
Purchase of treasury stock (33,551 shares)	0	0	0	0	0	(1,374)	(1,374)
Cash dividends (\$0.36 per share)	0	0	0	(48,720)	0	0	(48,720)
Net issuance of common stock under stock-based compensation plans (226,486 shares)	226,486	566	250	0	0	0	816
Balance at March 31, 2023	<u>142,238,046</u>	<u>\$ 355,595</u>	<u>\$ 3,171,895</u>	<u>\$ 1,625,013</u>	<u>\$ (294,130)</u>	<u>\$ (251,836)</u>	<u>\$ 4,606,537</u>

See notes to consolidated unaudited financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

UNITED BANKSHARES, INC. AND SUBSIDIARIES

(Dollars in thousands, except per share data)

	Nine Months Ended September 30, 2022						
	Common Stock			Accumulated Other Comprehensive Loss			Total Shareholders' Equity
	Shares	Par Value	Surplus	Retained Earnings	Comprehensive Loss	Treasury Stock	
Balance at January 1, 2022	141,360,266	\$ 353,402	\$ 3,149,955	\$ 1,390,777	\$ (4,888)	\$ (170,618)	\$ 4,718,628
Comprehensive income:							
Net income	0	0	0	81,664	0	0	81,664
Other comprehensive loss, net of tax	0	0	0	0	(136,804)	0	(136,804)
Total comprehensive loss, net of tax							(55,140)
Stock based compensation expense	0	0	2,061	0	0	0	2,061
Stock grant forfeiture (6,212 shares)	0	0	223	0	0	(223)	0
Purchase of treasury stock (740,873 shares)	0	0	0	0	0	(26,061)	(26,061)
Cash dividends (\$0.36 per share)	0	0	0	(49,266)	0	0	(49,266)

Net issuance of common stock under stock-based compensation plans (422,766 shares)	422,766	1,056	3,862	0	0	0	4,918
Balance at March 31, 2022	141,783,032	354,458	3,156,101	1,423,175	(141,692)	(196,902)	4,595,140
Comprehensive income:							
Net income	0	0	0	95,613	0	0	95,613
Other comprehensive loss, net of tax	0	0	0	0	(105,665)	0	(105,665)
Total comprehensive loss, net of tax							(10,052)
Stock based compensation expense	0	0	2,543	0	0	0	2,543
Purchase of treasury stock (1,548,767 shares)	0	0	0	0	0	(53,391)	(53,391)
Cash dividends (\$0.36 per share)	0	0	0	(48,544)	0	0	(48,544)
Stock grant forfeiture (2,445 shares)	0	0	88	0	0	(88)	0
Net issuance of common stock under stock-based compensation plans (63,419 shares)	63,419	158	1,196	0	0	0	1,354
Balance at June 30, 2022	141,846,451	354,616	3,159,928	1,470,244	(247,357)	(250,381)	4,487,050
Comprehensive income:							
Net income	0	0	0	102,585	0	0	102,585
Other comprehensive loss, net of tax	0	0	0	0	(104,947)	0	(104,947)
Total comprehensive loss, net of tax							(2,362)
Stock based compensation expense	0	0	2,462	0	0	0	2,462
Purchase of treasury stock (214 shares)	0	0	0	0	0	(7)	(7)
Cash dividends (\$0.36 per share)	0	0	0	(48,564)	0	0	(48,564)
Stock grant forfeiture (207 shares)	0	0	8	0	0	(8)	0
Net issuance of common stock under stock-based compensation plans (51,422 shares)	51,422	129	1,378	0	0	0	1,507
Balance at September 30, 2022	141,897,873	\$ 354,745	\$ 3,163,776	\$ 1,524,265	\$ (352,304)	\$ (250,396)	\$ 4,440,086

See notes to consolidated unaudited financial statements.

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CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

UNITED BANKSHARES, INC. AND SUBSIDIARIES

(Dollars in thousands)

NET CASH PROVIDED BY OPERATING ACTIVITIES

(Dollars in thousands)

NET CASH PROVIDED BY OPERATING ACTIVITIES

INVESTING ACTIVITIES

Proceeds from sales of securities available for sale

Proceeds from maturities and calls of securities available for sale

Purchases of securities available for sale

Proceeds from sales of equity securities

Form 10-K, which includes descriptions of significant accounting policies, should be read in conjunction with the audited financial statements. In the opinion of management, any adjustments necessary for a fair presentation for the interim periods have been made. Such adjustments are of a normal and recurring nature.

The accompanying consolidated interim financial statements include the accounts of United and operate in two business segments: community banking and mortgage banking. All significant have been eliminated in the consolidated financial statements. Information is presented in the interim financial statements with dollars expressed in thousands, except per share or unless otherwise

Operating and Reporting Segments

As of March 31, 2024, United's business activities are confined to one operating segment, United community banking. As a community banking entity, United, through United Bank, offers a full range of banking products and services through various delivery channels. Included among the banking products and services offered are the time and money market accounts; the making and servicing of personal, credit card, commercial, construction and real estate loans as well as the origination and sale of residential mortgages, trust and brokerage services, safe deposit boxes, and wire transfers. United's chief operating officer focuses on the operating results of United Bank in order to assess performance and make decisions about the three operating segments: United Bank, George Mason Mortgage, LLC ("George Mason") and two reporting segments: community banking and mortgage banking. However, during the mortgage origination and sales business of George Mason and Crescent with that of United Enterprise ("TPO") business during the fourth quarter of 2023.

New Accounting Standards

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In November 2023, the FASB issued ASU2023-07, "Segment Reporting (Topic 280): Improving the amendments in ASU2023-07 improve reportable segment disclosure requirements, mainly significant segment expenses. In addition, the amendments enhance interim disclosure requirements so that an entity can disclose multiple segment measures of profit or loss, provide new segment disclosure requirements for each reportable segment, and contain other disclosure requirements. The purpose of the amendments is to enable users of financial statements to understand an entity's overall performance and assess potential future cash flows. ASU No. 2023-07 is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. Early adoption of the amendment is permitted. The adoption of ASU 2023-07 is not expected to have a material impact on our financial condition or results of operations but could change certain disclosures in United's SEC filings and Form 10-K.

In October 2023, the FASB issued ASU2023-06, "Disclosure Improvements: Codification Amendment to Update and Simplify Disclosure Requirements for SEC Filings," which adopts certain disclosure requirements from the SEC's existing disclosure requirements and for entities required to file or furnish financial statements with the SEC. The amendment will be effective for the first annual report period beginning on or after December 15, 2025, with early adoption prohibited. For all other entities, the amendments will be effective two years after the date of issuance. The amendment will have an impact on the Company's financial condition or results of operations but not SEC filings.

In August 2023, the FASB issued ASU2023-05, "Business Combinations – Joint Venture Form (Subtopic 805-60)." ASU2023-05 requires a joint venture to apply a new basis of accounting at contributed at fair value for both business and asset transactions. The value of the net assets and liabilities by applying Topic 805 with certain exceptions. ASU2023-05 requires certain disclosure statements in understanding the implications of the joint venture formation. ASU2023-05 is effective for fiscal years beginning on or after January 1, 2025. The adoption of ASU 2023-05 is not expected to have a significant impact on our financial condition or results of operations.

Announcement at the March 24, 2022 Emerging Issues Task Force ("EITF") Meeting; and Statement Series Release 280—280 - General Revision of RegulationS-X:Income or Loss Applicable to immediately effective and did not have a significant impact on the Company's financial statement.

In March 2023, the FASB issued Accounting ASU2023-02, "Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method." ASU 2023-02 requires an entity to measure its investment in a tax credit structure at fair value, with changes in fair value recognized in earnings. The ASU also requires an entity to amortize the investment in the tax credit structure over the period during which the entity expects to receive the tax credits, using the proportional amortization method if certain conditions are met.

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tax equity investments that meet the conditions for and elect to account for them using the proportional amortization method and to which certain LIHTC-specific guidance removed from the ASU. Additionally, the disclosure requirements apply to investments that generate income tax credits for the tax credit program for which the entity has elected to apply the proportional amortization method (i.e., the tax credit program that do not meet the conditions to apply the proportional amortization method). ASU 2023-02 is effective for fiscal years beginning after December 15, 2024, and early adoption is permitted, effective as of January 1, 2024 though early adoption is permitted. The amendments in this update must be applied on a retrospective basis except for LIHTC investments not accounted for using the proportional amortization method. ASU 2023-02 is not expected to have a material impact on the Company's financial condition or results of operations. The proportional amortization method will be applied to investments using the Company's financial condition or results of operations.

In March 2022, the FASB issued ASUNo. 2022-02, "Troubled Debt Restructurings and Vintages," which requires accounting for credit losses under ASC 326, eliminates the accounting guidance for creditors in ASC310-40, and enhances creditors' disclosure requirements related to loan refinancings experiencing financial difficulty. ASU2022-02also amends the guidance on "vintage disclosure" year of origination. ASUNo. 2022-02was effective for public business entities that have adopted December 15, 2022, including interim periods within those fiscal years. Early adoption of the ASUNo. 2022-02was adopted by United prospectively for the period beginning January 1, 2022, impact on the Company's financial condition or results of operations. However, ASUNo. 2022-02 also requires additional information, see Notes to Consolidated Financial Statements, Note 4, "Credit Qualifications."

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In October 2021, the FASB issued ASUNo. 2021-08, "Business Combinations (Topic 805): Acquisitions from Contracts with Customers". ASU2021-08amends ASC 805 to add contract asset exceptions to the recognition and measurement principles that apply to business combination recognize and measure contract assets and contract liabilities acquired in a business combination. As a result of these amendments, it is expected that an acquirer will generally recognize and measure liabilities in a manner consistent with how the acquiree recognized and measured them in its ASUNo. 2021-08is effective for public business entities for fiscal years beginning after December 15, 2023.

those fiscal years. The amendments should be applied prospectively to business combinations after the date of adoption. Early adoption of the amendments is permitted. ASU No. 2021-08 was adopted in the first quarter of 2022. The adoption did not have a material impact on the Company's financial condition or results of operations.

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2. INVESTMENT SECURITIES

Securities Available for Sale

Securities held for indefinite periods of time are classified as available for sale and carried at estimated fair values, and allowance for credit losses of securities available for sale are summarized below.

	Amortized Cost	Gross Unrealized Gains
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 493,144	\$ 8
State and political subdivisions	615,840	7
Residential mortgage-backed securities		
Agency	1,255,364	1
Non-agency	101,514	0
Commercial mortgage-backed securities		
Agency	516,345	11
Asset-backed securities	888,959	26
Single issue trust preferred securities	16,371	0
Other corporate securities	354,393	0
Total	<u>\$ 4,241,930</u>	<u>\$ 53</u>

	Amortized Cost	Gross Unrealized Gains
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 439,648	\$ 45
State and political subdivisions	611,240	14
Residential mortgage-backed securities		
Agency	1,183,484	4
Non-agency	83,698	0
Commercial mortgage-backed securities		
Agency	507,889	13
Asset-backed securities	837,064	75
Single issue trust preferred securities	16,390	0
Other corporate securities	301,199	0
Total	<u>\$ 3,980,612</u>	<u>\$ 151</u>

	Amortized Cost	Gross Unrealized Gains
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 492,638	\$ 4
State and political subdivisions	613,588	11
Residential mortgage-backed securities		
Agency	1,217,744	7
Non-agency	100,364	0
Commercial mortgage-backed securities		
Agency	511,560	13
Asset-backed securities	872,048	44
Single issue trust preferred securities	16,380	0
Other corporate securities	325,573	0
Total	<u>\$ 4,149,895</u>	<u>\$ 79</u>

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	Amortized Cost	Gross Unrealized Gains
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 548,407	\$ 12
State and political subdivisions	820,167	36
Residential mortgage-backed securities		
Agency	1,369,471	4
Non-agency	121,336	66
Commercial mortgage-backed securities		
Agency	627,768	8
Asset-backed securities	943,813	0
Single issue trust preferred securities	17,342	88
Other corporate securities	563,425	44
Total	<u>\$ 5,011,729</u>	<u>\$ 258</u>

For the adoption of ASC Topic 326, "Financial Instruments—Credit Losses," United excludes interest from the amortized cost basis of available-for-sale debt securities and reports "available-for-sale" in the consolidated balance sheets. Available-for-sale debt securities are placed or to receive all contractual amounts due, which is generally at 90 days past due. Accrued interest income when a security is placed on non-accrual status. Accordingly, United does not currently recognize interest receivable on available-for-sale debt securities. The table above excludes \$21,320 \$19,963 and \$23,955 \$20,878 at September 30, 2023 March 31, 2024 and December 31, 2023 that is recorded in "Accrued interest receivable."

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The following is a summary of securities available for sale which were in an unrealized loss position at December 31, 2024 and December 31, 2022 December 31, 2023.

	Less than 12 months		12 months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<u>September 30, 2023</u>				
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 4,349	\$ 15	\$ 471,911	\$ 1,019,890
State and political subdivisions	6,410	360	484,441	81,141
Residential mortgage-backed securities				
Agency	11,545	518	1,019,890	8,791
Non-agency	8,791	247	443,371	0
Commercial mortgage-backed securities				
Agency	0	0	843,711	16,019
Asset-backed securities	2,840	260	11,891	146
Single issue trust preferred securities	0	0	304,557	0
Other corporate securities	<u>\$ 49,954</u>	<u>\$ 1,546</u>	<u>\$ 3,660,951</u>	<u>\$ 0</u>

	Less than 12 months		12 months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<u>March 31, 2024</u>				
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 3,561	\$ 12	\$ 178,459	\$ 99,081
State and political subdivisions	4,089	196	512,438	72,662
Residential mortgage-backed securities				
Agency	6,791	95	451,366	0
Non-agency	0	0	15,333	79,624
Commercial mortgage-backed securities				
Agency	0	0	261,891	2,422
Asset-backed securities	0	0	175	2,422
Single issue trust preferred securities	0	0	15,333	0
Other corporate securities	<u>\$ 96,487</u>	<u>\$ 556</u>	<u>\$ 3,147,942</u>	<u>\$ 0</u>

	Less than 12 months		12 months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2023				
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 4,625	\$ 11	\$ 477,615	
State and political subdivisions	2,050	193	517,186	
Residential mortgage-backed securities				
Agency	9,755	51	1,038,632	
Non-agency	8,964	101	81,647	
Commercial mortgage-backed securities				
Agency	0	0	456,866	
Asset-backed securities	15,866	216	829,778	
Single issue trust preferred securities	2,922	182	12,219	
Other corporate securities	0	0	274,308	
Total	\$ 44,182	\$ 754	\$ 3,688,251	

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	Less than 12 months		12 months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2022				
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 473,025	\$ 13,628	\$ 48,79	
State and political subdivisions	496,328	63,019	192,23	
Residential mortgage-backed securities				
Agency	623,587	70,744	550,13	
Non-agency	58,839	2,083	42,90	
Commercial mortgage-backed securities				
Agency	396,380	27,469	163,22	
Asset-backed securities	425,482	14,134	486,12	
Single issue trust preferred securities	0	0	13,10	
Other corporate securities	195,425	18,064	261,17	
Total	\$ 2,669,066	\$ 209,141	\$ 1,757,69	

The following table shows the proceeds from maturities, sales and calls of available for sale securities, gains and losses on sales and calls of those securities that have been included in earnings as a result of sales and calls of available for sale securities were recognized by the specific identification method.

	Three Months Ended September 30, 2023
Proceeds from sales and calls	\$ 199,096
Gross realized gains	0
Gross realized losses	0

Proceeds from maturities, sales and calls
Gross realized gains
Gross realized losses

At September 30, 2023 March 31, 2024, gross unrealized losses on available for sale securities securities of a total portfolio of 1,148 1,124 available for sale securities. Securities with the most significant unrealized losses at September 30, 2023 March 31, 2024 consisted primarily of agency residential mortgage-backed securities, agency commercial mortgage-backed securities asset-backed securities and other securities.

In determining whether or not a security is impaired, management considered the severity of intent and the more likely than not ability to hold these securities to recovery of their cost basis amount of gross unrealized losses on available for sale securities at September 30, 2023 March 31, 2024.

State and political subdivisions

United's state and political subdivisions portfolio relates to securities issued by various municipalities. The total amortized cost of available for sale state and political subdivision securities was \$61,124.

2023 March 31, 2024. As of September 30, 2023 March 31, 2024, approximately 48% of the portfolio was rated AA or higher, and no securities within the portfolio were rated below 2023 March 31, 2024. In addition to monitoring the credit ratings of these securities, manager of the underlying issuers on an ongoing basis. Based upon management's analysis and judgment, it was determined that none of the political subdivision securities had credit losses at September 30, 2023 March 31, 2024.

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Mortgage-backed securities

The fair value of mortgage-backed securities is affected by changes in interest rates and prepayment speeds. Prepayment speeds generally accelerate due to homeowners refinancing their mortgages at lower interest rates. Rising interest rates may decrease the asset's value. Prepayment speeds may extend the maturity of the security beyond its estimated maturity. The current higher market rates due to the extended expected maturity of the security. United had \$305,933 \$239,195 in mortgage-backed securities as of September 30, 2023 at March 31, 2024. Below is a breakdown of the securities by type.

United's agency mortgage-backed securities portfolio relates to securities issued by Fannie Mae and Freddie Mac. The amortized cost of available for sale agency mortgage-backed securities was \$1,771,709 \$1,691,373 as of September 30, 2023 March 31, 2024. Of the \$1,771,709 \$1,691,373 amount, \$516,345 \$507,889 was related to agency commercial mortgage-backed securities. \$1,255,364 \$1,183,484 was related to agency residential mortgage-backed securities. Each commercial mortgage-backed security provides a guarantee of full and timely payments of principal and interest by the issuing agency. Based upon management's judgment, it was determined that none of the agency mortgage-backed securities had credit losses as of September 30, 2023 March 31, 2024.

United's non-agency residential mortgage-backed securities portfolio relates to securities of various issuers. The amortized cost of available for sale non-agency residential mortgage-backed securities was \$1,015,141 \$83,698 as of September 30, 2023 March 31, 2024. Of the \$1,015,141 \$83,698, 100% was rated AAA. Based upon management's judgment, it was determined that none of the non-agency residential mortgage-backed securities had credit losses as of September 30, 2023 March 31, 2024.

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Asset-backed securities

As of September 30, 2023 March 31, 2024, United's asset-backed securities portfolio had a total amortized cost of \$888,959. \$837,064. 100% of the portfolio was investment grade rated as of September 30, 2023 March 31, 2024. 25% 24% of the portfolio relates to securities that are backed by Federal Family Education Loans, which includes a minimum of a 97% government repayment guaranty, as well as additional credit enhancement. The government guaranteed portion. Approximately 75% 76% of the portfolio relates to collateralized AAA rated. Upon reviewing this portfolio as of September 30, 2023 March 31, 2024, it was determined that none of the asset-backed securities had credit losses.

Single issue trust preferred securities

The majority of United's single issue trust preferred portfolio consists of obligations from large corporations (with capitalization in excess of \$10 billion). All single issue trust preferred securities are currently unrated. The total amortized cost of available for sale single issue trust preferred securities as of September 30, 2023 March 31, 2024, was \$3,100 \$3,109 in split rated bonds, and \$5,798 \$5,804 in unrated bonds. Based upon current and projected earnings trends, asset quality, capitalization levels, and other key factors, management determined that none of the single issue trust preferred securities had credit losses as of September 30, 2023 March 31, 2024.

Other corporate securities

As of September 30, 2023 March 31, 2024, United's other corporate securities portfolio had a total amortized cost of \$354,393. \$301,199. The majority of the portfolio consisted of debt issuances of corporations and financial institutions. Of the \$354,393, 98% \$301,199, 96% had at least one rating above investment grade rated, and 2% 3% were unrated. For other corporate securities, management reviews the investment in relation to the severity of any unrealized loss. Based upon management's analysis, it was determined that none of the other corporate securities had credit losses as of September 30, 2023 March 31, 2024.

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The amortized cost and estimated fair value of securities available for sale at September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023 are as follows. The issuers may have the right to call or prepay obligations with or without a penalty.

	September 30, 2023	December 31, 2022
	Amortized Cost	Estimated Fair Value
September 30, 2023		
December 31, 2022		

Due in one year or less	\$ 462,220	\$ 455,584	\$ 384,921	\$ 380,9
Due after one year through five years	475,853	435,582	856,743	817,8
Due after five years through ten years	871,549	739,345	981,983	858,8
Due after ten years	2,432,308	2,118,846	2,788,082	2,484,0
Total	\$ 4,241,930	\$ 3,749,357	\$ 5,011,729	\$ 4,541,9

	March 31, 2024		December 31, 2023	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one year or less	\$ 431,832	\$ 429,801	\$ 497,555	\$ 497,555
Due after one year through five years	483,693	447,504	448,020	448,020
Due after five years through ten years	853,498	754,469	852,698	852,698
Due after ten years	2,211,589	1,982,201	2,351,622	2,351,622
Total	\$ 3,980,612	\$ 3,613,975	\$ 4,149,895	\$ 4,149,895

Equity securities at fair value

Equity securities consist mainly of mutual funds of Community Reinvestment Act ("CRA") qualified investments and equity securities within a rabbi trust for the period ended March 31, 2024. The fair value of United's equity securities was \$8,548 \$8,762 at September 30, 2023 March 31, 2024 and \$8,548 \$8,762 at December 31, 2023 December 31, 2024.

Net gains recognized during the period on equity securities sold

Unrealized gains recognized during the period on equity securities still held at period end

Unrealized losses recognized during the period on equity securities still held at period end

Net losses recognized during the period

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Unrealized gains recognized during the period on equity securities still held at period end

Unrealized losses recognized during the period on equity securities still held at period end

Net (losses) gains recognized during the period

Other investment securities

During the **third** first quarter of 2023, 2024, United evaluated all of its cost method investments. The circumstances during the **third** first quarter of 2023, 2024 had a significant adverse effect on the value of its cost method securities. United determined that there was no individual security that experienced an adverse effect. There were no other events or changes in circumstances during the **third** first quarter which would have had a significant adverse effect on the value of its cost method securities.

The carrying value of securities pledged to secure public deposits, securities sold under agreements for future repurchase as required or permitted by law, approximated \$2,327,103 \$2,279,895 and \$2,412,831, 2024 and December 31, 2022 December 31, 2023, respectively.

3. LOANS AND LEASES

Major classes of loans and leases are as follows:

Commercial, financial and agricultural:

Owner-occupied commercial real estate

Nonowner-occupied commercial real estate

Other commercial

Total commercial, financial & agricultural

Residential real estate

Construction & land development

Commercial, financial and agricultural:

Owner-occupied commercial real estate

	Nonowner-occupied commercial real estate
	Other commercial
	Total commercial, financial & agricultural
	Residential real estate
	Construction & land development
	Consumer:
	Bankcard
	Other consumer
	Less: Unearned income
	Total gross loans

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Consumer:
Bankcard
Other consumer
Less: Unearned income
Total gross loans

The table above does not include loans held for sale of \$59,614 \$44,426 and \$56,879 \$56,26 December 31, 2022 December 31, 2023, respectively. Loans held for sale consist of single-family loans for sale in the secondary market.

United's subsidiary bank has made loans to the directors and officers of United and its subsidiaries, and to their affiliates. The aggregate dollar amount of these loans as of December 31, 2022 December 31, 2023, respectively.

4. CREDIT QUALITY

Management monitors the credit quality of its loans and leases on an ongoing basis. Measurement of delinquency and past due status are based on the contractual payment due date.

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For all loan classes, past due loans and leases are reviewed on a monthly basis to identify loans that are delinquent. Generally, when collection in full of the principal and interest is jeopardized, the loan is placed on nonaccrual. Interest income on commercial and most consumer loans generally is discontinued when a loan is placed on nonaccrual. However, regardless of delinquency status, if a loan is fully secured and collection is expected in the near term (generally less than 90 days), then the loan will not be placed on nonaccrual. Accruals are discontinued, unpaid interest recognized in income in the current year is reversed and the difference is charged to the allowance for credit losses. United's method of income recognition for loans is to recognize interest income on a cash basis or apply the cash receipt to principal when the loan is in doubt. Nonaccrual loans and leases will not normally be returned to accrual status unless the loan is paid and the borrower has evidenced their ability to meet the contractual provisions of the note.

The following table sets forth United's age analysis of its past due loans and leases, segregated by loan class.

Age Analysis of Past Due Loans and Leases
As of September 30, 2023

	Age Analysis of Past Due Loans and Leases		
	30-89 Days Past Due	90 Days or more Past Due	Total Past Due
Commercial real estate:			
Owner-occupied	\$ 5,779	\$ 7,197	\$ 12,976
Nonowner-occupied	11,971	6,853	18,824
Other commercial	4,613	2,206	6,819
Residential real estate	27,013	14,758	41,771
Construction & land development	666	6,591	7,257
Consumer:			
Bankcard	32	105	137
Other consumer	31,898	5,029	36,927
Total	\$ 81,972	\$ 42,739	\$ 124,711

Age Analysis of Past Due Loans and Leases
As of November 30, 2022

	30-89 Days Past Due	90 Days or more Past Due	Total Past Due
Commercial real estate:			
Owner-occupied	\$ 3,503	\$ 8,840	\$ 12,343
Nonowner-occupied	10,041	6,950	16,991
Other commercial	4,108	33,979	38,087
Residential real estate	27,179	12,881	40,060
Construction & land development	957	6,027	6,984
Consumer:			
Bankcard	122	138	260
Other consumer	23,483	5,567	29,050
Total	\$ 69,393	\$ 74,382	\$ 143,775

	Age Analysis of Past Due Loans and Leases As of December 31, 2022		
	30-89 Days Past Due	90 Days or more Past Due	Total Past Due
Commercial real estate:			
Owner-occupied	\$ 6,361	\$ 6,335	\$ 12,696
Nonowner-occupied	10,373	13,146	23,519
Other commercial	3,218	1,224	4,442
Residential real estate	26,523	12,136	38,659
Construction & land development	879	6,423	7,302
Consumer:			
Bankcard	145	127	272
Other consumer	36,451	6,107	42,558
Total	\$ 83,950	\$ 45,498	\$ 129,448

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	Age Analysis of Past Due Loans and Leases As of December 31, 2022		
	30-89 Days Past Due	90 Days or more Past Due	Total Past Due
Commercial real estate:			
Owner-occupied	\$ 5,643	\$ 12,368	\$ 18,011
Nonowner-occupied	9,996	8,916	18,912
Other commercial	13,466	5,338	18,804
Residential real estate	25,315	17,735	43,050
Construction & land development	3,060	475	3,535
Consumer:			
Bankcard	63	109	172
Other consumer	33,993	4,570	38,563
Total	\$ 91,536	\$ 49,511	\$ 141,047

The following table sets forth United's nonaccrual loans and leases, segregated by class of loan.

	At September 30, 2023		
	Nonaccruals	With No Related Allowance for Credit Losses	With Related Allowance for Credit Losses
Commercial Real Estate:			
Owner-occupied	\$ 7,197	\$ 7,197	\$ 7,197
Nonowner-occupied	6,853	6,853	6,853
Other Commercial	1,918	1,918	1,264
Residential Real Estate	7,418	7,418	6,644
Construction	526	526	526
Consumer:			
Bankcard	0	0	0
Other consumer	544	544	544

	Total	\$ 24,456	\$ 23,053
		At March 31, 2024	
Commercial Real Estate:			With Net Allowance for Credit Losses
Owner-occupied	\$ 8,745	\$ 8,745	
Nonowner-occupied	6,950	6,950	
Other Commercial	33,397	33,397	
Residential Real Estate	5,900	5,900	
Construction	6,027	6,027	
Consumer:			
Bankcard	0	0	
Other consumer	2,034	2,034	
Total	\$ 63,053	\$ 63,053	

Interest income recognized on nonaccrual loans was insignificant during the three and nine months ended September 30, 2024 and 2022, 2023.

In some cases, United will modify a loan to a borrower experiencing financial difficulty by providing a term extension, principal forgiveness, an interest rate reduction or a combination thereof. The following table summarizes the amortized cost basis of loans and leases to borrowers experiencing financial difficulty modified on or after January 1, 2022, through September 30, 2023, first three months of 2024 and 2023, respectively, as of the date of modification. The percentage of the amortized cost basis of loans and leases that were modified as compared to the amortized cost basis of each class of financing receivable is as of September 30, 2024, modified for the three months ended September 30, 2024.

Amortized Cost Basis of Loan Modifications Made to Borrowers Experiencing Financial Difficulty
For the Nine Months Ended September 30, 2024

	Term Extension
Commercial real estate:	
Owner-occupied	\$ 494
Nonowner-occupied	0
Other commercial	21
Residential real estate	511
Construction & land development	0
Consumer:	
Bankcard	0
Other consumer	0
Total	\$ 1,026

Amortized Cost Basis of Loan Modifications Made to Borrowers Experiencing Financial Difficulty
For the Three Months Ended September 30, 2024

	Term Extension	Interest Rate Reduction	Term Extension & Interest Rate Reduction
Commercial real estate:			
Owner-occupied	\$ 0	\$ 0	\$ 0
Nonowner-occupied	5,726	0	0
Other commercial	0	0	2,316
Residential real estate	8,750	0	0
Construction & land development	300	0	0
Consumer:			
Bankcard	0	0	0
Other consumer	0	0	0
Total	\$ 14,776	\$ 0	\$ 2,316

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Amortized Cost Basis of Loan Modifications Made to Borrowers Experiencing Financial Difficulty
For the Three Months Ended September 30, 2023

		Term Extension	Interest Rate Reduction	Term Extension & Interest Rate Reduction
Commercial real estate:				
Owner-occupied	\$ 0	\$ 0	\$ 0	\$ 0
Nonowner-occupied	0	1,771	0	0
Other commercial	0	0	0	0
Residential real estate	95	0	0	0
Construction & land development	0	0	0	0
Consumer:				
Bankcard	0	0	0	0
Other consumer	0	0	0	0
Total	\$ 95	\$ 1,771	\$ 0	\$ 0

As of September 30, 2023 March 31, 2024 and December 31, 2023, United did not have any funds on the above loans modified due of \$718 and \$28, respectively, to the debtors experiencing receivables whose terms have been modified.

United's estimate of future credit losses uses a lifetime methodology, derived from modeled historical experience of loans with similar risk characteristics, adjusted to reflect current conditions and forecasts. The historical loss experience used in United's credit loss models includes the impact of borrowers experiencing financial difficulty, and also includes the impact of projected loss severities.

United closely monitors the performance of the loans that are modified to borrowers experiencing financial difficulty to assess the effectiveness of its modification efforts. The following table presents an aging analysis of loans modified to borrowers experiencing financial difficulty modified on or before September 30, 2023, presented by class of financing receivable:

Payment Status (Amortized Cost Basis)
As of September 30, 2023

Commercial real estate:
Owner-occupied
Nonowner-occupied
Other commercial
Residential real estate
Construction & land development
Consumer:
Bankcard
Other consumer
Total

	Payment Status		
	As of March 31, 2024		
	30-89 Days	90+ Days	90+ Days
Current	Past Due	Payed Off	Written Off
Commercial real estate:			
Owner-occupied	\$ 474	\$ 0	\$ 0
Nonowner-occupied	38,736	0	0
Other commercial	2,474	0	0
Residential real estate	9,420	0	0
Construction & land development	300	0	0
Consumer:			
Bankcard	0	0	0
Other consumer	0	0	0
Total	\$ 51,404	\$ 0	\$ 0
	20	0	0

The following table presents the financial effect of loan and lease modifications to borrowers experiencing financial difficulty modified on or before September 30, 2023, and nine months ended September 30, 2023. No loans were modified for the three months ended September 30, 2022.

Commercial Real Estate:
 Owner-occupied
 Nonowner-occupied
 Other Commercial
 Residential Real Estate
 Construction & land development
 Consumer:
 Bankcard
 Other consumer
 Total

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March 31, 2024 and 2023.

	For the Three Months Ended March 31, 2024	
	Weighted- Average Interest Rate Reduction	Weighted Average Ter- mination Extension (in years)
Commercial Real Estate:		
Owner-occupied	0.00 %	0.
Nonowner-occupied	0.00 %	0.
Other Commercial	1.00 %	0.
Residential Real Estate	0.00 %	0.
Construction & land development	0.00 %	0.
Consumer:		
Bankcard	0.00 %	0.
Other consumer	0.00 %	0.
Total	1.00 %	0.

No loan or lease modifications completed on or after January 1, 2023 through September 30, 2023, experiencing financial difficulty had a payment default during the first three and nine months ended 2023.

United elected **elects** the practical expedient to measure expected credit losses on collateral based on the difference between the loan's amortized cost and the collateral's fair value, adjusted for selling costs, amortized cost basis of collateral-dependent loans and leases in which repayment is expected to result from the continued operation or sale of the collateral and where the borrower is experiencing financial difficulty, beginning January 1, 2023 through September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023:

	Collateral I		
	Residential Property	Business Assets	Land
Commercial real estate:			
Owner-occupied	\$ 32	\$ 0	\$ 0
Nonowner-occupied	7,247	0	0
Other commercial	0	1,776	0
Residential real estate	11,289	0	0
Construction & land development	1,104	0	1
Consumer:			
Bankcard	0	0	0
Other consumer	0	0	0
Total	\$ 19,672	\$ 1,776	\$ 1
Collateral II			
	Residential Property	Business Assets	Land
Commercial real estate:			
Owner-occupied	\$ 22	\$ 0	\$ 0
Nonowner-occupied	6,909	0	0

		Other commercial	0	33,611
Residential real estate		9,132	0	
Construction & land development		954	0	3,
Consumer:				
Bankcard		0	0	
Other consumer		0	0	
Total		\$ 17,017	\$ 33,611	\$ 3,
Collateral				
A				
		Residential Property	Business Assets	Liabilities
Commercial real estate:				
Owner-occupied		\$ 46	\$ 22	\$ 46
Nonowner-occupied		3,245	0	
Other commercial		0	5,444	
Residential real estate		11,858	0	
Construction & land development		14	0	14
Consumer:				
Bankcard		0	0	
Other consumer		0	0	
Total		\$ 15,163	\$ 5,466	\$ 15,163
Collateral				
A				
		Residential Property	Business Assets	Liabilities
Commercial real estate:				
Owner-occupied		\$ 27	\$ 0	\$ 27
Nonowner-occupied		11,200	0	
Other commercial		0	891	
Residential real estate		9,775	0	
Construction & land development		954	0	954
Consumer:				
Bankcard		0	0	
Other consumer		0	0	
Total		\$ 21,956	\$ 891	\$ 21,956

United categorizes loans and leases into risk categories based on relevant information about current financial information, historical payment experience, credit documentation, underlying current economic trends, among other factors.

United uses the following definitions for risk ratings:

- Pass
- Special Mention
- Substandard
- Doubtful

For United's loans with a corporate credit exposure, United analyzes loans individually to class analysis of criticized (special mention-rated loans in the amount of \$1,000 or greater) and class amount of \$500 and greater) loans is completed once per quarter. Review of notes with comments completed at least annually. For loans with a consumer credit exposure, United internally assesses delinquency status. United reviews and updates, as necessary, these grades on a quarterly basis.

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Special mention loans, with a corporate credit exposure, have potential weaknesses that, if uncorrected, these potential weaknesses may result in deterioration of the repayment prospectus position at some future date. Borrowers may be experiencing adverse operating trends (declining proportioned balance sheet (e.g., increasing inventory without an increase in sales, high leverage), market conditions, such as interest rate increases or the entry of a new competitor, may also affect the repayment prospectus. Nonfinancial reasons for rating a credit exposure special mention include management problems, such as poor internal controls, lack of management experience, or poor financial management.

agreement or other material structural weakness, and any other significant deviation from pru consumer credit exposure, loans that are past due 30-89 days are generally considered special

A substandard loan with a corporate credit exposure is inadequately protected by the current obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness, liquidation of the debt by the borrower. They are characterized by the distinct possibility that deficiencies are not corrected. They require more intensive supervision by management. Sub by current or expected unprofitable operations, inadequate debt service coverage, inadequate. Repayment may depend on collateral or other credit risk mitigants. For some substandard loans and principal may be in doubt and thus, placed on nonaccrual. For loans with a consumer credit exposure that are past due or that have been placed on nonaccrual are considered substandard.

A loan with corporate credit exposure is classified as doubtful if it has all the weaknesses inherent in the loan, plus one or more additional characteristics that make collection in full, on the basis of currently questionable. A doubtful loan has a high probability of total or substantial loss, but because of the loan, its classification as loss is deferred. Doubtful borrowers are usually in default, lack the resources necessary to remain an operating entity. Pending events can include mergers, acquisition, perfection of liens on additional collateral, the valuation of collateral, and refinancing. General credit exposure that are classified as doubtful. Usually, they are charged-off prior to such a classification.

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Based on the most recent analysis performed, the risk category of loans and leases as well as the loans is as follows:

Commercial Real Estate – Owner-occupied

Internal Risk Grade:	Term Loans Origination Year					
	2023	2022	2021	2020	2019	Prior
Pass	\$ 100,156	\$ 317,749	\$ 255,607	\$ 265,673	\$ 112,845	\$ 536,499
Special Mention	0	277	0	0	2,485	19,416
Substandard	0	141	284	490	446	36,151
Doubtful	0	0	0	0	0	249
Total	<u>\$ 100,156</u>	<u>\$ 318,167</u>	<u>\$ 255,891</u>	<u>\$ 266,163</u>	<u>\$ 115,776</u>	<u>\$ 592,315</u>
Current-period charge-offs	0	0	0	0	0	(735)
Current-period recoveries	0	11	0	0	0	115
Current-period net recoveries (charge-offs)	\$ 0	\$ 11	\$ 0	\$ 0	\$ 0	\$ (620)

Internal Risk Grade:	Term Loans Origination Year					
	2024	2023	2022	2021	2020	Prior
Pass	\$ 46,413	\$ 134,319	\$ 315,027	\$ 259,889	\$ 243,586	\$ 550,971
Special Mention	0	0	0	0	0	17,068
Substandard	0	881	1,733	265	459	28,413
Doubtful	0	0	0	0	0	237
Total	<u>\$ 46,413</u>	<u>\$ 135,200</u>	<u>\$ 316,760</u>	<u>\$ 260,154</u>	<u>\$ 244,045</u>	<u>\$ 596,689</u>
Current-period charge-offs	0	0	0	0	0	0
Current-period recoveries	0	0	4	0	0	532
Current-period net recoveries	\$ 0	\$ 0	\$ 4	\$ 0	\$ 0	\$ 532
Term Loans Origination Year						
Internal Risk Grade:	2023	2022	2021	2020	2019	2018
Pass	\$ 132,376	\$ 316,117	\$ 246,635	\$ 248,861	\$ 109,182	\$ 41,182
Special Mention	0	0	0	0	2,460	0
Substandard	0	1,734	274	475	436	0
Doubtful	0	0	0	0	0	0
Total	<u>\$ 132,376</u>	<u>\$ 317,851</u>	<u>\$ 246,909</u>	<u>\$ 249,336</u>	<u>\$ 112,078</u>	<u>\$ 55,617</u>
Current-period charge-offs	0	0	0	0	0	0

Current-period recoveries	0	13	0	0	0	0
Current-period net recoveries (charge-offs)	\$ 0	\$ 13	\$ 0	\$ 0	\$ 0	\$ 0
Term Loans						
As of December 31, 2022	2022	2021	2020	2019	2018	Prior
Internal Risk Grade:						
Pass	\$ 339,765	\$ 276,667	\$ 284,091	\$ 122,582	\$ 112,126	\$ 504,485
Special Mention	0	0	0	496	1,158	5,358
Substandard	143	936	522	417	642	41,301
Doubtful	0	0	0	0	0	270
Total	\$ 339,908	\$ 277,603	\$ 284,613	\$ 123,495	\$ 113,926	\$ 551,414
Current-period charge-offs	0	0	0	0	0	(68)
Current-period recoveries	0	0	0	0	0	489
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 421
Commercial Real Estate – Nonowner-occupied						
As of September 30, 2023	2023	2022	2021	2020	2019	Prior
Internal Risk Grade:						
Pass	\$ 385,910	\$ 1,402,411	\$ 1,595,745	\$ 678,114	\$ 699,574	\$ 1,382,941
Special Mention	0	468	2,391	26,837	44,221	105,466
Substandard	0	0	0	4,695	3,505	51,000
Doubtful	0	0	0	0	0	0
Total	\$ 385,910	\$ 1,402,879	\$ 1,598,136	\$ 709,646	\$ 747,300	\$ 1,539,407
Current-period charge-offs	0	0	0	0	0	(24)
Current-period recoveries	0	0	0	0	0	1,222
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,198
Term Loans						
As of December 31, 2022	2022	2021	2020	2019	2018	Prior
Internal Risk Grade:						
Pass	\$ 1,415,465	\$ 1,399,023	\$ 739,474	\$ 687,755	\$ 341,367	\$ 1,297
Special Mention	557	2,401	6,852	84,781	980	23
Substandard	0	0	673	34,079	17,180	51
Doubtful	0	0	0	0	0	0
Total	\$ 1,416,022	\$ 1,401,424	\$ 746,999	\$ 806,615	\$ 359,527	\$ 1,372
Current-period charge-offs	0	0	0	0	0	0
Current-period recoveries	0	0	0	0	0	0
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
As of March 31, 2024						
Internal Risk Grade:	2024	2023	2022	2021	2020	Prior
Pass	\$ 115,786	\$ 546,520	\$ 1,517,166	\$ 1,717,621	\$ 678,954	\$ 1,903,586
Special Mention	0	0	4,569	2,371	25,121	161,110
Substandard	0	0	0	4,020	363	60,618
Doubtful	0	0	0	0	0	0
Total	\$ 115,786	\$ 546,520	\$ 1,521,735	\$ 1,724,012	\$ 704,438	\$ 2,125,314
Current-period charge-offs	0	0	0	0	(751)	(35)
Current-period recoveries	0	0	0	0	0	195

Current-period net (charge-offs) recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ (751)	\$ 160
					23	
Term Loans						
Origination Year						
<u>As of December 31, 2023</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	
Internal Risk Grade:						
Pass	\$ 455,399	\$ 1,428,880	\$ 1,587,315	\$ 717,189	\$ 695,492	
Special Mention	0	4,614	2,381	25,437	43,017	
Substandard	0	0	4,020	4,736	3,493	
Doubtful	0	0	0	0	0	
Total	\$ 455,399	\$ 1,433,494	\$ 1,593,716	\$ 747,362	\$ 742,002	
Current-period charge-offs	0	0	0	0	0	
Current-period recoveries	0	0	0	0	0	
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	
Other commercial						
Term Loans and leases						
Origination Year						
<u>As of September 30, 2023</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>Prior</u>
Internal Risk Grade:						
Pass	\$ 447,978	\$ 621,912	\$ 494,493	\$ 264,532	\$ 203,947	\$ 512,545
Special Mention	222	5,921	614	2,039	1,758	6,474
Substandard	5	16,220	489	813	1,124	12,660
Doubtful	0	0	0	0	0	0
Total	\$ 448,205	\$ 644,053	\$ 495,596	\$ 267,384	\$ 206,829	\$ 531,679
Current-period charge-offs	(88)	(110)	(96)	0	(13)	(517)
Current-period recoveries	0	0	0	0	16	1,429
Current-period net (charge-offs) recoveries	\$ (88)	\$ (110)	\$ (96)	\$ 0	\$ 3	\$ 912
					23	
Term Loans and leases						
Origination Year						
<u>As of March 31, 2024</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>Prior</u>
Internal Risk Grade:						
Pass	\$ 174,543	\$ 547,168	\$ 501,378	\$ 458,070	\$ 130,013	\$ 786,592
Special Mention	116	130	4,173	475	1,806	5,867
Substandard	0	59	16,109	263	806	9,727
Doubtful	0	0	0	0	0	39
Total	\$ 174,659	\$ 547,357	\$ 521,660	\$ 458,808	\$ 132,625	\$ 802,225
Current-period charge-offs	0	0	0	(33)	0	(4)
Current-period recoveries	0	0	1	43	0	464
Current-period net recoveries (charge-offs)	\$ 0	\$ 0	\$ 1	\$ 10	\$ 0	\$ 460
Term Loans and leases						
Origination Year						
<u>As of December 31, 2022</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>Prior</u>
Internal Risk Grade:						
Pass	\$ 749,919	\$ 581,588	\$ 398,682	\$ 230,209	\$ 75,577	\$ 426,406
Special Mention	14,244	3,652	331	2,115	936	2,799
Substandard	4,023	432	29	871	5,603	6,182
Doubtful	0	0	0	0	0	60
Total	\$ 768,186	\$ 585,672	\$ 399,042	\$ 233,195	\$ 82,116	\$ 435,447
Current-period charge-offs	0	(364)	(202)	(211)	(2,490)	(1,041)
Current-period recoveries	0	0	84	17	705	4,561
Current-period net (charge-offs) recoveries	\$ 0	\$ (364)	\$ (118)	\$ (194)	\$ (1,785)	\$ 3,520

As of December 31, 2023	Term Loans and leases Origination Year					
	2023	2022	2021	2020	2019	Prior
Internal Risk Grade:						
Pass	\$ 593,153	\$ 596,258	\$ 477,457	\$ 197,173	\$ 187,560	\$ 447,430
Special Mention	221	4,798	542	1,775	1,611	2,093
Substandard	1,059	16,248	306	792	660	11,923
Doubtful	0	0	0	0	0	46
Total	\$ 594,433	\$ 617,304	\$ 478,305	\$ 199,740	\$ 189,831	\$ 461,492
Current-period charge-offs	(88)	(163)	(233)	0	(661)	(567)
Current-period recoveries	0	0	0	0	25	1,699
Current-period net (charge-offs) recoveries	\$ (88)	\$ (163)	\$ (233)	\$ 0	\$ (636)	\$ 1,132

Residential Real Estate

As of September 30, 2023	Term Loans Origination Year						Revolving loans amortized cost basis
	2023	2022	2021	2020	2019	Prior	
Internal Risk Grade:							
Pass	\$ 513,860	\$ 1,595,629	\$ 855,363	\$ 452,584	\$ 269,229	\$ 886,968	\$ 415,370
Special Mention	0	0	0	0	138	3,747	1,737
Substandard	0	0	396	643	468	16,867	1,125
Doubtful	0	0	0	0	0	0	0
Total	\$ 513,860	\$ 1,595,629	\$ 855,759	\$ 453,227	\$ 269,835	\$ 907,582	\$ 418,232
Current-period charge-offs	0	0	0	0	(705)	0	0
Current-period recoveries	0	0	6	0	481	1	0
Current-period net recoveries (charge-offs)	\$ 0	\$ 0	\$ 6	\$ 0	\$ (224)	\$ 1	\$ 0

As of March 31, 2024	Term Loans Origination Year						Revolving loans amortized cost basis
	2024	2023	2022	2021	2020	Prior	
Internal Risk Grade:							
Pass	\$ 130,784	\$ 785,953	\$ 1,630,062	\$ 838,872	\$ 433,662	\$ 1,087,426	\$ 425,
Special Mention	170	0	0	0	8,750	3,847	1,
Substandard	0	50	73	376	0	15,213	85
Doubtful	0	0	0	0	0	0	0
Total	\$ 130,954	\$ 786,003	\$ 1,630,135	\$ 839,248	\$ 442,412	\$ 1,106,486	\$ 428,
Current-period charge-offs	0	0	0	0	0	(127)	
Current-period recoveries	0	0	0	0	0	39	
Current-period net charge-offs	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ (88)	\$ 0

As of December 31, 2022	Term Loans Origination Year						Revolving loans amortized cost basis
	2022	2021	2020	2019	2018	Prior	
Internal Risk Grade:							
Pass	\$ 1,525,762	\$ 847,177	\$ 492,628	\$ 291,334	\$ 245,158	\$ 791,366	\$ 439,80
Special Mention	0	0	0	0	11	4,418	1,88
Substandard	0	1,448	68	445	866	17,001	85
Doubtful	0	0	0	0	0	0	0
Total	\$ 1,525,762	\$ 848,625	\$ 492,696	\$ 291,779	\$ 246,035	\$ 812,785	\$ 442,54
Current-period charge-offs	0	(809)	0	0	(284)	(453)	
Current-period recoveries	0	1	0	0	16	1,483	
Current-period net (charge-offs) recoveries	\$ 0	\$ (808)	\$ 0	\$ 0	\$ (268)	\$ 1,030	\$ 0

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As of December 31, 2023	Term Loans Origination Year					
	2023	2022	2021	2020	2019	
Internal Risk Grade:						

Internal Risk Grade:						
	Pass	\$ 783,866	\$ 1,618,774	\$ 850,760	\$ 443,514	\$ 262,524
Special Mention	0	0	0	0	0	65
Substandard	51	75	386	258	599	
Doubtful	0	0	0	0	0	
Total	<u>\$ 783,917</u>	<u>\$ 1,618,849</u>	<u>\$ 851,146</u>	<u>\$ 443,772</u>	<u>\$ 263,188</u>	<u>\$ 65</u>
Current-period charge-offs	0	0	0	0	0	(785)
Current-period recoveries	0	0	8	0	0	688
Current-period net recoveries (charge-offs)	\$ 0	\$ 0	\$ 8	\$ 0	\$ 0	\$ (97)

Construction and Land Development						
	Term Loans					
	Origination Year					
As of September 30, 2023	2023	2022	2021	2020	2019	Prior
Internal Risk Grade:						
Pass	\$ 452,792	\$ 1,179,421	\$ 886,179	\$ 199,609	\$ 39,350	\$ 70,169
Special Mention	0	2,680	0	9,911	3,398	263
Substandard	0	1,244	2,422	2,471	0	2,272
Doubtful	0	0	0	0	0	0
Total	<u>\$ 452,792</u>	<u>\$ 1,183,345</u>	<u>\$ 888,601</u>	<u>\$ 211,991</u>	<u>\$ 42,748</u>	<u>\$ 72,704</u>
Current-period charge-offs	0	0	0	0	0	(14)
Current-period recoveries	0	0	0	0	0	80
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 66

Term Loans						
	Origination Year					
As of March 31, 2024	2024	2023	2022	2021	2020	Prior
Internal Risk Grade:						
Pass	\$ 74,884	\$ 651,658	\$ 1,274,582	\$ 656,065	\$ 50,762	\$ 5
Special Mention	0	0	2,902	0	61	
Substandard	0	0	954	2,490	2,470	
Doubtful	0	0	0	0	0	
Total	<u>\$ 74,884</u>	<u>\$ 651,658</u>	<u>\$ 1,278,438</u>	<u>\$ 658,555</u>	<u>\$ 53,293</u>	<u>\$ 5</u>
Current-period charge-offs	0	0	0	0	0	
Current-period recoveries	0	0	0	0	0	
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

Term Loans						
	Origination Year					
As of December 31, 2022	2022	2021	2020	2019	2018	Prior
Internal Risk Grade:						
Pass	\$ 806,442	\$ 1,109,601	\$ 389,751	\$ 133,711	\$ 117,934	\$ 109,320
Special Mention	0	0	65	3,421	0	1,447
Substandard	0	219	0	13	0	2,443
Doubtful	0	0	0	0	0	0
Total	<u>\$ 806,442</u>	<u>\$ 1,109,820</u>	<u>\$ 389,816</u>	<u>\$ 137,145</u>	<u>\$ 117,934</u>	<u>\$ 113,210</u>
Current-period charge-offs	0	0	0	0	0	(2)
Current-period recoveries	0	0	0	0	0	1,414
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,412

Term Loans						
	Origination Year					
As of December 31, 2023	2023	2022	2021	2020	2019	Prior
Internal Risk Grade:						
Pass	\$ 628,047	\$ 1,308,793	\$ 827,138	\$ 53,004	\$ 16,062	\$ 60,920

Special Mention	0	2,902	0	62	3,386	258
Substandard	0	1,091	2,490	2,470	0	2,232
Doubtful	0	0	0	0	0	0
Total	\$ 628,047	\$ 1,312,786	\$ 829,628	\$ 55,536	\$ 19,448	\$ 63,410
Current-period charge-offs	0	0	0	0	0	(14)
Current-period recoveries	0	0	0	0	0	80
Current-period net recoveries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 66

Bankcard

	Term Loans Origination Year					
<u>As of September 30, 2023</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>			
Internal Risk Grade:						
Pass	\$ 0	\$ 0	\$ 0			
Special Mention	0	0	0			
Substandard	0	0	0			
Doubtful	0	0	0			
Total	\$ 0	\$ 0	\$ 0			
Current-period charge-offs	0	0	0			
Current-period recoveries	0	0	0			
Current-period net charge-offs	\$ 0	\$ 0	\$ 0			
<u>As of March 31, 2024</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>		
Internal Risk Grade:						
Pass	\$ 0	\$ 0	\$ 0	\$ 0		
Special Mention	0	0	0	0		
Substandard	0	0	0	0		
Doubtful	0	0	0	0		
Total	\$ 0	\$ 0	\$ 0	\$ 0		
Current-period charge-offs	0	0	0	0		
Current-period recoveries	0	0	0	0		
Current-period net charge-offs	\$ 0	\$ 0	\$ 0	\$ 0		
					25	
<u>As of December 31, 2022</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>			
Internal Risk Grade:						
Pass	\$ 0	\$ 0	\$ 0			
Special Mention	0	0	0			
Substandard	0	0	0			
Doubtful	0	0	0			
Total	\$ 0	\$ 0	\$ 0			
Current-period charge-offs	0	0	0			
Current-period recoveries	0	0	0			
Current-period net charge-offs	\$ 0	\$ 0	\$ 0			
<u>As of December 31, 2023</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	Prior
Internal Risk Grade:						
Pass	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Special Mention	0	0	0	0	0	0

	Substandard	0	0	0	0	0	0
	Doubtful	0	0	0	0	0	0
Total		\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
	Current-period charge-offs	0	0	0	0	0	0
	Current-period recoveries	0	0	0	0	0	0
	Current-period net charge-offs	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

Other Consumer

Term Loans							
Origination Year							
As of September 30, 2023	2023	2022	2021	2020	2019	2018	Prior
As of March 31, 2024							
Internal Risk Grade:							
Pass	\$ 162,933	\$ 474,296	\$ 231,602	\$ 118,372	\$ 76,728	\$ 45,220	\$ 18,200
Special Mention	173	13,842	11,214	4,034	1,770	1,000	500
Substandard	0	2,116	1,806	844	141	100	50
Doubtful	0	0	0	0	0	0	0
Total	\$ 163,106	\$ 490,254	\$ 244,622	\$ 123,250	\$ 78,639	\$ 46,220	\$ 18,700
Current-period charge-offs	(9)	(2,204)	(1,999)	(690)	(272)	(150)	(70)
Current-period recoveries	0	155	104	40	43	30	15
Current-period net (charge-offs) recoveries	\$ (9)	\$ (2,049)	\$ (1,895)	\$ (650)	\$ (229)	\$ (150)	\$ (70)
Current-period net (charge-offs) recoveries							

Term Loans							
Origination Year							
As of December 31, 2023	2023	2022	2021	2020	2019	2018	Prior
Internal Risk Grade:							
Pass	\$ 192,184	\$ 428,295	\$ 205,015	\$ 102,300	\$ 62,861	\$ 18,200	\$ 18,200
Special Mention	674	16,031	12,220	4,454	2,050	1,000	500
Substandard	0	3,010	2,207	647	126	100	50
Doubtful	0	0	0	0	0	0	0
Total	\$ 192,858	\$ 447,336	\$ 219,442	\$ 107,401	\$ 65,037	\$ 19,200	\$ 18,700
Current-period charge-offs	(9)	(3,205)	(2,699)	(933)	(319)	(150)	(70)
Current-period recoveries	0	219	125	54	54	30	15
Current-period net (charge-offs) recoveries	\$ (9)	\$ (2,986)	\$ (2,574)	\$ (879)	\$ (265)	\$ (150)	\$ (70)

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Term Loans							
Origination Year							
As of December 31, 2022	2022	2021	2020	2019	2018	Prior	
Internal Risk Grade:							
Pass	\$ 626,666	\$ 319,719	\$ 176,423	\$ 128,176	\$ 55,147	\$ 9,202	

Special Mention	9,891	13,449	5,769	3,075	1,295	464
Substandard	1,144	2,214	927	167	89	28
Doubtful	0	0	0	0	0	0
Total	<u>\$ 637,701</u>	<u>\$ 335,382</u>	<u>\$ 183,119</u>	<u>\$ 131,418</u>	<u>\$ 56,531</u>	<u>\$ 9,694</u>
Current-period charge-offs	(394)	(1,435)	(851)	(331)	(162)	(198)
Current-period recoveries	12	102	61	87	60	207
Current-period net (charge-offs) recoveries	<u>\$ (382)</u>	<u>\$ (1,333)</u>	<u>\$ (790)</u>	<u>\$ (244)</u>	<u>\$ (102)</u>	<u>\$ 9</u>

At September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, other real assets in the Consolidated Balance Sheets was \$3,181 \$2,670 and \$2,052, \$2,615, respectively, for foreclosure or other settlement of loans. Such assets are carried at the lower of the investment less estimated selling costs. Any adjustment to the fair value at the date of transfer is charged to subsequent valuation adjustments as well as any costs relating to operating, holding or disposal expense in the period incurred. At September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, investment of consumer mortgage loans secured by residential real estate properties for which the process was \$708 \$258 and \$1,309, \$142, respectively.

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5. ALLOWANCE FOR CREDIT LOSSES

The allowance for loan losses is an estimate of the expected credit losses on financial assets net amount expected to be collected as of the balance sheet date. Such allowance is based on the life of the asset (contractual term). Assets are charged off when United determines that such assets are impaired based on regulatory requirements, whichever is earlier. Charge-offs are recognized as a debit. Expected recoveries of amounts previously charged-off, not to exceed the aggregate of the amounts determining the necessary reserve at the balance sheet date.

United made a policy election to present the accrued interest receivable balance separately from the amortized cost of a loan. Accrued interest receivable was \$83,160 \$91,178 and \$70,332 \$88,900 and December 31, 2022 December 31, 2023, respectively, related to loans and leases that are "accrue receivable" in the consolidated balance sheets. For all classes of loans and leases receivable, the contractual payment of principal or interest has become 90 days past due, unless the loan is in collection. Interest received on nonaccrual loans and leases, generally is either applied again according to management's judgment as to the collectability of principal.

The following table represents the accrued interest receivable as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023:

Commercial Real Estate:	
Owner-occupied	
Nonowner-occupied	
Other Commercial	
Residential Real Estate	
Construction	
Consumer:	
Bankcard	
Other consumer	
Total	

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Commercial Real Estate:	
Owner-occupied	
Nonowner-occupied	
Other Commercial	
Residential Real Estate	
Construction	
Consumer:	
Bankcard	
Other consumer	

Total	
The following table represents the accrued interest receivables written off by reversing interest income for the three months ended March 31, 2024 and nine months ended December 31, 2023.	
Commercial real estate:	United pools its loans and leases based on similar risk characteristics in estimating expected credit losses. The following portfolio segments and measures the allowance for credit losses using the following methods:
Owner-occupied	<ul style="list-style-type: none"> Method: Probability of Default/Loss Given Default (PD/LGD)
Nonowner-occupied	<ul style="list-style-type: none"> Commercial Real Estate Owner-Occupied
Other commercial	<ul style="list-style-type: none"> Commercial Real Estate Nonowner-Occupied
Residential real estate	<ul style="list-style-type: none"> Commercial Other
Construction & land development	<ul style="list-style-type: none"> Method: Cohort
Consumer:	<ul style="list-style-type: none"> Residential Real Estate
Bankcard	<ul style="list-style-type: none"> Construction & Land Development
Other consumer	<ul style="list-style-type: none"> Consumer
Total	<ul style="list-style-type: none"> Bankcard
Commercial Real Estate:	Risk characteristics of commercial real estate owner-occupied loans and commercial other loans are normally dependent upon the borrower's internal cash flow from operations to service debt. Commercial loans differ in that cash flow to service debt is normally dependent on external income from rents, leases and room rates. Residential real estate loans are dependent upon individual general economic conditions, demand for housing and resulting residential real estate values. Consumer loans are impacted mainly by demand whether for new residential housing or for retail, industrial, or construction within a given area. Consumer loan pool risk characteristics are influenced by general conditions.
Owner-occupied	
Nonowner-occupied	
Other Commercial	
Residential Real Estate	Loans that do not share risk characteristics are evaluated on an individual basis. Loans evaluated on an individual basis are not included in the pool for collective evaluation. When management determines that foreclosure is probable or when the loan is otherwise impaired, the loan is evaluated individually at the reporting date and repayment is expected to be provided substantially through the
Construction	
Consumer:	
Bankcard	
Other consumer	
Total	operation or sale of the collateral but may also include other non-performing loans, expected credit losses, and other loans in the pool. These loans are included in the pool for collective evaluation, from internal and external sources, relating to past events, current conditions and expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting, credit risk, and other factors. Expected credit losses are estimated over the contractual term of the loans and leases, adjusted for changes in environmental conditions, such as changes in unemployment rates, property values or other relevant factors. A revision to historical expectation at the reporting date that the extension or renewal options are included in the original pool and are not unconditionally cancelable by United.
United estimates the allowance balance using relevant available information, from internal and external sources, relating to past events, current conditions and expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting, credit risk, and other factors. Expected credit losses are estimated over the contractual term of the loans and leases, adjusted for changes in environmental conditions, such as changes in unemployment rates, property values or other relevant factors. A revision to historical expectation at the reporting date that the extension or renewal options are included in the original pool and are not unconditionally cancelable by United.	27
At the acquisition date, an initial allowance for expected credit losses for non-PCD loans is estimated. The subsequent measurement of expected credit losses for all acquired loans is the same as for originated loans. For allowance for credit losses under ASC Topic 326 calculate the allowance for credit losses for originated loans and leases in their relevant pool unless they meet the criteria for specific review.	27
United maintains an allowance for loan losses and a reserve for lending-related commitments and letters of credit. The reserve for lending-related commitments of \$43,766 \$42,915 and \$46,182 for 2024 and December 31, 2022 December 31, 2023, respectively, is separately classified on the balance sheet. The combined allowance for loan losses and reserve for lending-related commitments and letters of credit is \$100,843 \$99,810 for 2024 and December 31, 2022 December 31, 2023, respectively.	28
United's allowance for credit losses at September 30, 2023 increased \$20,140 March 31, 2024, increasing \$1,877 or 8.58% from December 31, 2022 less than 1%. The slight increase was due mainly to increased increases in the loan loss reserves for several loan segments including real estate, both owner and non-owner occupied, the residential real estate and construction segments. Increased outstanding loan balances and land development driven primarily by loan growth in these segments. The increase in the allowance for credit losses is primarily due to increased reserves for uncertainty surrounding collateral values for dependent loans increased adjustments for current and future economic and business conditions. supportable forecast.	28
The third quarter of 2023 qualitative adjustments include analyses of the following:	
<ul style="list-style-type: none"> <u>Current conditions</u>— United considered the impact of inflation, rising interest rates, the bank conflict when making determinations related to factor adjustments for the external environment. 	

related to economic and business conditions, collateral values for dependent loans; past due and concentrations of credit.

- **Reasonable and supportable forecasts**— The forecast is determined on a portfolio-by-portfolio correlation of real GDP and the unemployment rate. The forecast selection is subjective in nature and requires more judgment compared to the other forecast selection.
- The forecast for real GDP in 2023 improved in the first quarter, from a projection of 1.10% to 2.10% for 2023 in the third quarter and improved to 2.50% for 2024 in the second quarter. The unemployment rate improved from 4.10% to 3.80%, and in 2024 with improvement to 4.10%.
- Greater risk of loss is probable in the office portfolio due to continued hybrid and remote work economic conditions as well as higher interest rates and in the commercial other and construction conditions. cap rates.
- Reversion to historical loss data occurs via a straight-line method during the year following the forecast period.

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A progression of the allowance for loan and lease losses, by portfolio segment, for the period ended December 31, 2023.

	Allowance for Loan and Lease Losses and Carrying Amounts For the Three Months Ended September 30				
	Commercial Real Estate		Other Commercial	Residential Real Estate	Construction & Land Development
	Owner- occupied	Nonowner- occupied			
Allowance for Loan and Lease Losses:					
Beginning balance	\$ 11,987	\$ 48,939	\$ 80,216	\$ 41,425	\$ 1,000
Charge-offs	(38)	0	(313)	(619)	0
Recoveries	8	465	306	73	1
Provision	528	2,533	(5,576)	3,088	0
Ending balance	<u>\$ 12,485</u>	<u>\$ 51,937</u>	<u>\$ 74,633</u>	<u>\$ 43,967</u>	<u>\$ 1,000</u>

	Allowance for Loan and Lease Losses and Carrying Amounts For the Three Months Ended March 31				
	Commercial Real Estate		Other Commercial	Residential Real Estate	Construction & Land Development
	Owner- occupied	Nonowner- occupied			
Allowance for Loan and Lease Losses:					
Beginning balance	\$ 11,895	\$ 57,935	\$ 75,007	\$ 41,167	\$ 59,913
Charge-offs	0	(786)	(216)	(127)	0
Recoveries	536	195	509	39	1
Provision	(731)	5,491	(1,005)	4,879	(4,389)
Ending balance	<u>\$ 11,700</u>	<u>\$ 62,835</u>	<u>\$ 74,295</u>	<u>\$ 45,958</u>	<u>\$ 55,525</u>

	Allowance for Loan and Lease Losses and Carrying Amounts For the Nine Months Ended September 30				
	Commercial Real Estate		Other Commercial	Residential Real Estate	Construction & Land Development
	Owner- occupied	Nonowner- occupied			
Allowance for Loan and Lease Losses:					
Beginning balance	\$ 13,945	\$ 38,543	\$ 79,706	\$ 36,227	\$ 48,390
Charge-offs	(735)	(24)	(1,046)	(705)	(14)
Recoveries	126	1,222	1,450	488	80
Provision	(851)	12,196	(5,477)	7,957	9,937
Ending balance	<u>\$ 12,485</u>	<u>\$ 51,937</u>	<u>\$ 74,633</u>	<u>\$ 43,967</u>	<u>\$ 58,393</u>

	Allowance for Loan and Lease Losses and Carrying Amounts For the Year Ended December 31, 2023				
	Commercial Real Estate		Other Commercial	Residential Real Estate	Construction & Land Development
	Owner- occupied	Nonowner- occupied			
Allowance for Loan and Lease Losses:					
Beginning balance	\$ 14,443	\$ 42,156	\$ 78,432	\$ 26,404	\$ 39,395
Charge-offs	(68)	0	(4,308)	(1,546)	(2)

Recoveries	489	234	5,367	1,507	1,414
Provision	(919)	(3,847)	215	9,862	7,583
Ending balance	<u>\$13,945</u>	<u>\$ 38,543</u>	<u>\$ 79,706</u>	<u>\$ 36,227</u>	<u>\$ 48,390</u>
			29		

Allowance for Loan and Lease Losses:	Allowance for Loan and Lease Losses and Carrying For the Year Ended December				
	Commercial Real Estate		Residential Real Estate		Constru & La
	Owner-occupied	Nonowner-occupied	Other Commercial	Real Estate	Develop
Beginning balance	\$ 13,945	\$ 38,543	\$ 79,706	\$ 36,227	\$ 48,390
Charge-offs	(855)	(24)	(2,007)	(785)	
Recoveries	187	1,233	1,729	697	
Provision	(1,382)	18,183	(4,421)	5,028	11
Ending balance	<u>\$ 11,895</u>	<u>\$ 57,935</u>	<u>\$ 75,007</u>	<u>\$ 41,167</u>	<u>\$ 59,508</u>

6. INTANGIBLE ASSETS

The following is a summary of intangible assets subject to amortization and those not subject to amortization.

Amortized intangible assets:	September	
	Community Banking	
	Gross Carrying Amount	Accumulated Amortization
Core deposit intangible assets	<u>\$ 105,165</u>	<u>(\$ 91,381)</u>
Non-amortized intangible assets:		
George Mason trade name	\$ 0	\$ 1,080
Crescent trade name	0	196
Total	<u>\$ 0</u>	<u>\$ 1,276</u>
Goodwill not subject to amortization	<u>\$ 1,883,574</u>	<u>\$ 5,315</u>

Amortized intangible assets:	Community Bank	
	Gross Carrying Amount	
	Accumulated Amortization	Gross Carrying Amount
Core deposit intangible assets	<u>\$ 105,165</u>	<u>(\$ 91,381)</u>
Goodwill not subject to amortization	<u>\$ 1,888,889</u>	<u>\$ 5,315</u>

Amortized intangible assets:	December	
	Community Banking	
	Gross Carrying Amount	Accumulated Amortization
Core deposit intangible assets	<u>\$ 105,165</u>	<u>(\$ 87,544)</u>
Non-amortized intangible assets:		
George Mason trade name	\$ 0	\$ 1,080
Crescent trade name	0	196
Total	<u>\$ 0</u>	<u>\$ 1,276</u>
Goodwill not subject to amortization	<u>\$ 1,883,574</u>	<u>\$ 5,315</u>

Amortized intangible assets:	December	
	Community Banking	
	Gross Carrying Amount	Accumulated Amortization
Core deposit intangible assets	<u>\$ 105,165</u>	<u>(\$ 92,660)</u>

Goodwill not subject to amortization **\$ 1,883,574** **\$ 5,315**
=\$ 1,883,574 **=\$ 5,315**

United incurred amortization expense of **\$1,279** **\$910** and **\$3,837** **\$1,279** for the three quarters ended September 30, 2023 as compared to **\$1,379** and **\$4,137** for the three and nine months respectively.

The following table sets forth the anticipated amortization expense for intangible assets for the

Year
2023
2024
2025
2026
2027
2028 and thereafter

30

2023

Year	Amount
2024	\$ 3,639
2025	3,282
2026	2,758
2027	1,152
2028	560
2029 and thereafter	1,114

7. MORTGAGE SERVICING RIGHTS

The following presents the measures in mortgage servicing rights, including the amortization allow September 30, 2023 March 31, 2024 and 2022: 2023.

The Company initially measures servicing assets and liabilities retained related to the sale of residential loans held for sale ("MSRs") at fair value, if practicable. For lower of cost or market using the amortization method. MSRs are amortized in proportion to, and over the period of, estimated net servicing income. The amortization estimates are based on three-year, six-year and nine-year periods.

The Company evaluates potential impairment of MSRs based on the difference between the carrying amount and current estimated fair value of the servicing assets, based on predominant risk characteristics. If impairment exists, a valuation allowance is established for any excess of amortized cost over the current estimated fair value. If an impairment allowance exists for a particular tranche, a reduction of the allowance may be recorded as an increase to income.

Service fee income is recorded for fees earned for servicing mortgage loans under servicing agreements with the Federal National Mortgage Association ("FNMAs") on a contractual percentage of the outstanding principal balance of the loans and are recorded in noninterest income. Amortization of MSRs and short-term MSRs is recorded in noninterest income.

The unpaid principal balances of loans serviced for others were approximately **\$1,216,805** at **September 30, 2023** and **\$1,173,246** at **March 31, 2024**, and aggregate additions charged and recoveries credited to operations.

The estimated fair value of the mortgage servicing rights was \$14,052, \$15,495 and \$41,880 \$13,427 at September 30, 2023 March 31, 2024 and December 31, 2024.

31, 2024 was determined using a net servicing fee of 0.25%, average discount rates ranging from 10.50% to 11.01% with a weighted average discount rate of 11.15% and a weighted average prepayment rate of 9.11% 9.96% with a weighted average prepayment rate of 5.41% 9.16%, depending upon the stratification of the specific servicing right, and a delinquency rate of 8.48% 8.48%. December 31, 2023 was determined using a net servicing fee of 0.25%, average discount rates ranging from 10.50% to 10.74% 10.82% with a weighted average discount rate of 10.66% 7.84% to 7.62% 10.25% with a weighted average prepayment rate of 6.30% 9.43%, depending upon the stratification of the specific servicing right, and a delinquency rate of 8.48% 8.48%. Three Months Ended March 31, 2024.

MSRs beginning balance

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Amount sold	51
Amount capitalized	\$ _____
Amount amortized	\$ _____
MSRs ending balance	\$ _____
MSRs valuation allowance beginning balance	\$ _____
Aggregate additions charged and recoveries credited to operations	\$ _____
MSRs impairment	\$ _____
MSRs valuation allowance ending balance	\$ _____
MSRs, net of valuation allowance	\$ _____

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For the nine months ended September 30, 2023, United recognized a net gain of \$8,306 on the record any temporary impairments on MSRs mortgage servicing rights for the three and nine

31, 2024 and 2022, 2023.

The estimated amortization expense is based on current information regarding future loan payments and prepayments. Amortization expense could

8. LEASES

United determines if an arrangement is a lease at inception. United and certain subsidiaries have entered into various noncancelable operating leases for leaseright-of-use ("ROU") assets and operating lease liabilities on the Consolidated Balance Sheets. Operating leases with an initial term of 12 months or less

United's operating leases are subject to renewal options under various terms. United's operating leases have remaining terms of 1 to 15 years, some of which are third parties. Our sublease portfolio generally consists of operating leases to other or

ROU assets represent United's right to use an underlying asset for the lease term and lease liabilities represent United's obligation to make lease payments arising from the present value of lease payments over the lease term. As most of United's leases do not provide an implicit rate, the Company uses its incremental borrowing rate to payments. The operating lease ROU asset also includes any lease payments made and excludes lease incentives. Lease terms may include options to extend the lease term that are exercisable by the lessee. The ROU asset is recognized on a straight-line basis over the lease term.

The components of lease expense were as follows:

	Classification	Three Months Ended	Three Months Ended
		September 30, 2023	September 30, 2022
Operating lease cost	Net occupancy expense	\$ 5,252	\$ 5,315
Sublease income	Net occupancy expense	(62)	(60)
Net lease cost		<u>\$ 5,190</u>	<u>\$ 5,255</u>
	Classification	Nine Months Ended	Nine Months Ended
		September 30, 2023	September 30, 2022
Operating lease cost	Net occupancy expense	\$ 15,987	\$ 15,696
Sublease income	Net occupancy expense	(183)	(268)
Net lease cost		<u>\$ 15,804</u>	<u>\$ 15,428</u>
	Classification	Three Months Ended	Three Months Ended
		March 31, 2024	March 31, 2023
Operating lease cost	Net occupancy expense	\$ 5,671	\$ 5,587
Sublease income	Net occupancy expense	(84)	
Net lease cost		<u>\$ 5,587</u>	<u>\$ 5,587</u>

Supplemental balance sheet information related to leases was as follows:

	Classification	Operating lease right-of-use assets	
		Operating lease right-of-use assets	Operating lease liabilities
Operating lease right-of-use assets			32
Operating lease liabilities			

	Classification	March 31, 2024	December 31, 2023
		Operating lease right-of-use assets	Operating lease liabilities
Operating lease right-of-use assets		\$ 86,074	\$ 86,074
Operating lease liabilities		\$ 92,266	\$ 92,266

Other information related to leases was as follows:

Weighted-average remaining lease term:

Operating leases

Weighted-average discount rate:

Operating leases

Supplemental cash flow information related to leases was

	Cash paid for amounts in the measurement of lease liabilities:
	Operating cash flows from operating leases
	ROU assets obtained in the exchange for lease liabilities
	Cash paid for amounts in the measurement of lease liabilities:
	Operating cash flows from operating leases
	ROU assets obtained in the exchange for lease liabilities
	Cash paid for amounts in the measurement of lease liabilities:
	Operating cash flows from operating leases
	ROU assets obtained in the exchange for lease liabilities

Maturities of lease liabilities by year and in the aggregate, under operating leases with initial or remaining terms of one year or more, for years subsequent to

<u>Year</u>	<u>Amount</u>
2023	\$ 4,979
2024	16,950
2025	13,756
2026	12,540
2027	10,667
Thereafter	<u>34,658</u>
Total lease payments	93,550
Less: imputed interest	<u>(8,981)</u>
Total	\$ 84,569

<u>Year</u>	<u>Amount</u>
2024	\$ 13,586
2025	16,007
2026	14,469
2027	12,598
2028	10,616
Thereafter	38,715
Total lease payments	<u>105,991</u>
Less: imputed interest	<u>(13,725)</u>
Total	\$ 92,266

9. SHORT-TERM BORROWINGS

At September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023,

	As of March 31,
Federal funds purchased	\$ 207,000
Securities sold under agreements to repurchase	207,000
Total short-term borrowings	\$ 207,000

Federal funds purchased and securities sold under agreements to repurchase have not been a significant source of funds for the company. The securities sold under the amounts at which the securities were acquired or sold plus a

United has various unused lines of credit available from certain of its correspondent banks in the aggregate amount of \$230,000. \$280,000. These lines of credit are renewable annually subject to certain conditions.

United has a \$20,000 line of credit with an unrelated financial institution to provide for general revolving line of credit. The line is renewable on a 360 day basis and carries an indexed, floating rate of interest.

compliance with various financial and nonfinancial covenants. At **September 30, 2023** **March 31, 2024**, United had an unused borrowing amount of approximately \$1,110,559 under this credit.

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10. LONG-TERM BORROWINGS

United's subsidiary bank is a member of the Federal Home Loan Bank ("FHLB"). Membership in the FHLB makes available short-term and long-term borrowings for mortgage loans, commercial loans and investment securities. At **September 30, 2023** **March 31, 2024**, United had an unused borrowing amount of approximately \$1,110,559 under this credit, which may be called by the FHLB or redeemed by United based on predefined factors.

At **September 30, 2023** **March 31, 2024**, \$1,110,559 **\$1,460,415** of FHLB advances with a weighted-average contractual interest rate of 5.43% and a weighted-average effective rate of 5.43%. The weighted-average effective rate considers the effect of any interest rate swaps designated as cash flow hedges outstanding at **September 30, 2023** **March 31, 2024**.

The scheduled maturities of these FHLB borrowings are as follows:

Year	Amount
2023	\$ 1,100,000
2024	0
2025	10,559
2026	0
2027 and thereafter	0
Total	\$ 1,110,559

Year	Amount
2024	\$ 1,450,000
2025	10,415
2026	0
2027	0
2028 and thereafter	0
Total	\$ 1,460,415

At **September 30, 2023** **March 31, 2024**, United had a total of twenty statutory business trusts that were formed for the purpose of issuing or participating in pool securities ("Debentures") of United. The Debentures, which are subordinate and junior in right of payment to all present and future senior indebtedness and these fixed-to-floatingrate subordinated notes. At December 31, 2022, the outstanding balance of the subordinated notes was \$9,892. At **September 30, 2023** **\$278,211** **\$279,019** and **\$276,989**, **\$278,616**, respectively, and was included in the category of long-term debt on the Consolidated Balance Sheets entitled "Other Consolidated Balance Sheets. United fully and unconditionally guarantees each individual trust.

Under the provisions of the subordinated debt, United has the right to defer payment of interest on the subordinated debt at any time, or from time to time, for periods of up to five years. Capital Securities are also deferred. Interest on the subordinated debt is accrued and paid quarterly.

In accordance with the fully-phased in "Basel III Capital Rules" as published by United's primary federal regulator, the Federal Reserve, United is unable to contribute to its Tier 1 capital. United can include the Capital Securities in its Tier 2 capital.

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11. COMMITMENTS AND CONTINGENT LIABILITIES

Lending-related Commitments

United is a party to financial instruments with off-balance-sheet risk in the normal course of business, including derivative instruments with customers and to alter its own exposure to fluctuations in interest rates. These financial instruments include letters of credit, and interest rate swap agreements. The instruments involve, to varying degrees, elements of risk in excess of the amount recognized in the financial statements.

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United's maximum exposure to credit loss in the event of nonperformance by the counterparties to these financial instruments is the contractual or notional amount of those instruments. United makes commitments and conditional obligations as it does for on-balance-sheet instruments. The maximum exposure to credit loss is necessary, based on management's credit evaluation of the counterparty.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition precedent to funding. Commitments generally have fixed expiration dates or other termination dates. Since many of the commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. The amount of collateral obtained in connection with loan commitments is based on management's credit evaluation of the counterparty. United had approximately \$7,250,155 **\$6,851,890** of loan commitments outstanding as of **September 30, 2023** **March 31, 2024**.

31, 2023, respectively, approximately 40% 41% of which contractually expire within one year. December 31, 2022 amounts December 31, 2023 amount above are were commitments to ex respectively, \$416,095 related to mortgage loan funding commitments of United's previous m short-term nature.

Commercial and standby letters of credit are agreements used by United's customers as a m dealings with others. Under these agreements, United guarantees certain financial commitme credit is issued specifically to facilitate trade or commerce. Typically, under the terms of a con drawn upon when the underlying transaction is consummated as intended between the custo 2023 March 31, 2024 and December 31, 2022 December 31, 2023, United had \$16,326 \$16,1 credit outstanding. A standby letter of credit is generally contingent upon the failure of a cust underlying contract with a third party. United has issued standby letters of credit of \$155,516 \$ September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, respective Topic of the FASB Accounting Standards Codification, United has determined that substantial annual basis and the fees associated with these letters of credit are immaterial.

Mortgage Banking

United's Related to its mortgage banking segment activities, United provides for its estimated to investors for which borrowers failed to provide full and accurate information on their loan a been acceptable or where the loan was not underwritten in accordance with the loan program exposure to its investors related to loan sales activities. United evaluates the merits of each actual and expected claims received and considers the historical amounts paid to settle such reserve was immaterial as of September 30, 2023 March 31, 2024 and December 31, 2022 D

United has derivative counter-party risk that may arise from the possible inability of United's n investors to meet the terms of their forward sales contracts. United's United works with mortg investors that are generally well-capitalized, are investment grade and exhibit strong financial does not expect any third-party investor to fail to meet its obligation.

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Legal Proceedings

United and its subsidiaries are currently involved in various legal proceedings in the normal ci basis, United assesses its liabilities and contingencies in connection with all pending or threat recent information available. On a matter-by-matter basis, an accrual for loss is established for probable that a loss may be incurred and that the amount of such loss can be reasonably esti adjusted as appropriate to reflect any subsequent developments. Accordingly, management's actual losses may be more or less than the current estimate. For matters where a loss is not i estimated, no accrual is established.

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Management is vigorously pursuing all its legal and factual defenses and, after consultation w litigation will be resolved with no material effect on United's financial statements.

Regulatory Matters

A variety of consumer products, including mortgage and deposit products, and certain fees and charges related to such products, have come under increased n penalties, or take other actions against United in regard to these consumer products. United could also determine of its own accord, or be required by regulato possible at this time for management to assess the probability of a material adverse outcome or reasonably es

12. DERIVATIVE FINANCIAL INSTRUMENTS

United uses derivative instruments to help aid against adverse price changes or interest rate movements on the value of certain assets or liabilities and on future written and purchased options. United also executes derivative instruments with its commercial banking

Derivative instruments designated in a hedge relationship to mitigate exposure to changes in the fair value of an asset, liability, or firm commitment attributable to in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of f

Fair value hedges may be eligible for offset on the consolidated balance sheets because they are subject to master netting arrangements or similar agreeemer financial statements.

During 2020, United entered into two interest rate swap derivatives designated as cash flow hedges. The notional amount of these cash flow hedge derivatives FHLB borrowings. As of September 30, 2023 March 31, 2024, United has determined that no forecasted transactions related to its cash flow hedges resulted transactions became probable of not occurring. United estimates that \$23,922 \$16,625 will be reclassified from AOCI as a decrease to interest expense over the 30, 2023 March 31, 2024, the maximum length of time over which forecasted transa

At inception of a hedge relationship, United formally documents the hedged item, the particular risk management objective, the nature of the i

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and how the ineffectiveness of the hedge will be measured. United also assesses hedge effectiveness using regression analysis. Hedge ineffectiveness is measured by using the change in fair value of the hedging derivative to the change in the fair value of the hedged item. This method compares the change in the fair value of the hedging derivative to the change in the fair value of the hedged item.

United is subject to the Dodd-Frank Act clearing requirement for eligible derivatives. United has derivatives cleared through the London Clearing House ("LCH"). Variation margin at the LCH is distinguished as the prior day value, rather than collateralized-to-market. The daily settlement of the derivative is based on the contractual terms of the instrument. The total notional amount of interest rate swap derivative through the LCH include \$500,000 for asset derivatives as of **September 30, 2023** **March 31, 2024**, as a single unit of account with the fair value of the designated cash flow interest rate swap is posted by (with) the applicable counterparty and reported in the following table on a net basis and approximates zero.

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United through its mortgage banking subsidiaries **channel** enters into interest rate lock commitments with its customers. These commitments, which contain fixed expiration dates, offer the borrower the option to lock in a loan rate before the loan is originated. The loan meets underwriting guidelines and closes within the timeframe established by United. Interest rate lock commitments are settled when the loan is originated or subsequently closed loans if interest rates change between the time of the interest rate lock and the time of the loan closing. Market risk on interest rate lock commitments and mortgage loans held for sale is managed through forward sale contracts. United is a party to these forward mortgage loan sales contracts or retained and short sales of mortgage-backed securities. When the interest rate is locked with the forward sale agreement, and mortgage-backed security position are undesignated derivatives. The fair value of the rate lock derivative is measured using valuations from investors for loans considering the probability of the loan closing (i.e. the "pull-through" rate) with some adjustment versus the investor's indicated pricing. Fair values of TBA mortgage-backed securities are measured using valuations from investors for loans with similar characteristics. Income from mortgage banking activities is presented and associated elements of fair value.

The following tables disclose the derivative instruments' location on the Company's Consolidated Balance Sheets and the notional amount and fair value of these instruments.

Derivatives designated as hedging instruments

Fair Value Hedges:

Interest rate swap contracts
(hedging commercial loans)

	Asset Derivatives			December 31, 2023	
	March 31, 2024	Notional Amount	Fair Value		
Balance Sheet Location					
Derivatives designated as hedging instruments					
Fair Value Hedges:					
Interest rate swap contracts (hedging commercial loans)	Other assets	\$ 11,721	\$ 761	Other assets	
Total Fair Value Hedges		\$ 51,733	\$ 11,721	\$ 4,816	
Cash Flow Hedges:					
Interest rate swap contracts (hedging FHLB borrowings)	Other assets	\$ 500,000	\$ 0	Other assets	
Total Cash Flow Hedges		\$ 500,000	\$ 0	\$ 0	
Total derivatives designated as hedging instruments		\$ 551,733	\$ 11,721	\$ 4,816	
Derivatives not designated as hedging instruments					
Forward loan sales commitments	Other assets	\$ 2,193	\$ 135	Other assets	
TBA mortgage-backed securities	Other assets	\$ 110,578	\$ 1,433	Other assets	
Interest rate lock commitments	Other assets	\$ 111,710	\$ 1,584	Other assets	
Total derivatives not designated as hedging instruments		\$ 224,481	\$ 3,030	\$ 0	
Total asset derivatives		\$ 776,214	\$ 7,846	\$ 0	
Liability Derivatives					
	September 30, 2023			December 31, 2022	

	Balance Sheet Location	Notional Amount	Fair Value	Balance Sheet Location	Notional Amount
Derivatives not designated as hedging instruments					
Forward loan sales commitments	Other liabilities	\$ 8,401	\$ 13	Other liabilities	\$ 0
TBA mortgage-backed securities	Other liabilities	0	0	Other liabilities	63,000
Interest rate lock commitments	Other liabilities	74,207	315	Other liabilities	48,945
Total derivatives not designated as hedging instruments		\$ 82,608	\$ 328		\$ 111,945
Total liability derivatives		\$ 82,608	\$ 328		\$ 111,945

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	Asset Derivatives					
	March 31, 2024			December 31, 2023		
	Balance Sheet Location	Notional Amount	Fair Value	Balance Sheet Location	Notional Amount	Fair Value
Interest rate lock commitments	Other assets	130,339	1,264	Other assets	99,278	1
Total derivatives not designated as hedging instruments		\$ 152,964	\$ 1,285		\$ 103,158	\$ 1
Total asset derivatives		\$ 664,685	\$ 2,046		\$ 615,190	\$ 1
	Liability Derivatives					
	March 31, 2024			December 31, 2023		
	Balance Sheet Location	Notional Amount	Fair Value	Balance Sheet Location	Notional Amount	Fair Value
Derivatives not designated as hedging instruments	Other liabilities	\$ 70,074	\$ 23	Other liabilities	\$ 77,115	\$
TBA mortgage-backed securities	Other liabilities	6,569	3	Other liabilities	0	
Interest rate lock commitments						
Total derivatives not designated as hedging instruments		\$ 76,643	\$ 26		\$ 77,115	\$
Total liability derivatives		\$ 76,643	\$ 26		\$ 77,115	\$

The following table represents the carrying amount of the hedged assets/(liabilities) and the cumulative amount of fair value hedging adjustment included in the carrying amount of the hedged assets/(liabilities) that are designated as a fair value accounting relationship as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**.

		September 30, 2023			
Derivatives in Fair Value Hedging Relationships	Location in the Statement of Condition	Carrying Amount of the Hedged Assets/(Liabilities)	Carrying Amount of the Hedged Assets/(Liabilities)	Cumulative Amount of Fair Value Hedging Adjustment Included in the Carrying Amount of the Hedged Assets/(Liabilities)	Cumulative Amount of Fair Value Hedging Adjustment Remaining in any Hedged Assets/(Liabilities) for which Hedge Accounting has been Discontinued
Interest rate swaps	Loans, net of unearned income	\$ 52,390	\$ (3,870)		
December 31, 2022					
Derivatives in Fair Value Hedging Relationships	Location in the Statement of Condition	Carrying Amount of the Hedged Assets/(Liabilities)	Carrying Amount of the Hedged Assets/(Liabilities)	Cumulative Amount of Fair Value Hedging Adjustment Included in the Carrying Amount of the Hedged Assets/(Liabilities)	Cumulative Amount of Fair Value Hedging Adjustment Remaining in any Hedged Assets/(Liabilities) for which Hedge Accounting has been Discontinued

Interest rate swaps

Loans, net of unearned income \$ 55,770 \$ (3,069) \$

Derivative contracts involve the risk of dealing with both bank customers and institutional derivative counterparties and their ability to contractual terms. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. United's exposure is limited to the replacement value of the contracts rather than the notional amount of the contract. The Company's agreements generally contain provisions that limit the unsecured exposure up to an agreed upon threshold. Additionally, the Company attempts to minimize credit risk through certain approval processes established by management.

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The effect of United's derivative financial instruments on its unaudited Consolidated Statements of Income for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** are presented as follows:

	Income Statement Location	Three Months Ended		
		September 30, 2023	September 30, 2024	
Derivatives in hedging relationships				
Cash flow Hedges:				
Interest rate swap contracts	Interest on long-term borrowings	\$ 6,243	\$ 2,123	
Fair Value Hedges:				
Interest rate swap contracts	Interest and fees on loans	\$ 27	\$ 27	
Total derivatives in hedging relationships				
Derivatives not designated as hedging instruments				
Forward loan sales commitments	Income from Mortgage Banking Activities	\$ (64)	\$ (3,069)	
TBA mortgage-backed securities	Income from Mortgage Banking Activities	573	4,150	
Interest rate lock commitments	Income from Mortgage Banking Activities	14	(2,546)	
Total derivatives not designated as hedging instruments				
Total derivatives				
		\$ 523	\$ 1,123	
		\$ 6,793	\$ 3,523	

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	Income Statement Location	Three Months Ended	
		March 31, 2024	March 31, 2023
Derivatives in hedging relationships Fair Value Hedges:			
Interest rate swap contracts	Interest and fees on loans	\$ 5	\$ 89
Cash flow Hedges:			
Interest rate swap contracts	Interest on long-term borrowings	6,352	4,915
Total derivatives in hedging relationships			
Derivatives not designated as hedging instruments			
Forward loan sales commitments	Income from Mortgage Banking Activities	\$ (89)	\$ (93)
TBA mortgage-backed securities	Income from Mortgage Banking Activities	671	(499)
Interest rate lock commitments	Income from Mortgage Banking Activities	252	607
Total derivatives not designated as hedging instruments			
Total derivatives			
		\$ 834	\$ 15
		\$ 7,191	\$ 5,019

	Income Statement Location	Nine Months Ended		
		September 30, 2023	September 30, 2024	
Derivatives in hedging relationships				
Cash flow Hedges:				
Interest rate swap contracts	Interest on long-term borrowings	\$ 17,186	\$ 2,123	
Fair Value Hedges:				
Interest rate swap contracts	Interest and fees on loans	\$ (24)	\$ (9)	
Total derivatives in hedging relationships				
Derivatives not designated as hedging instruments				
Forward loan sales commitments	Income from Mortgage Banking Activities	\$ (221)	\$ (6,793)	
TBA mortgage-backed securities	Income from Mortgage Banking Activities	1,500	5,019	

Interest rate lock commitments	Income from Mortgage Banking Activities	438	(8,
Total derivatives not designated as hedging instruments		\$ 1,717	\$ (3,4
Total derivatives		<u>\$ 18,879</u>	<u>\$ (2,1</u>

For the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022**, **2023**, changes in the fair value of certain **any** **interest** rate swaps attributed to hedge ineffectiveness were recorded, but not significant to United's Consolidated Statements of Income.

13. FAIR VALUE MEASUREMENTS

United determines the fair values of its financial instruments based on the fair value hierarchy established in ASC Topic 820, which also clarifies that fair value of an asset or liability is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

ASC Topic 820 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs are based on inputs that are based on assumptions that are derived from or corroborated by market data. Unobservable inputs are based on assumptions that are not derived from or corroborated by market data.

The three levels of the fair value hierarchy based on these two types of inputs are as follows:

Level 1	—	Valuation is based on quoted prices in active markets for identical assets and liabilities.
Level 2	—	Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from observable data in the market.
Level 3	—	Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable.

When determining the fair value measurements for assets and liabilities, United looks to active and observable markets to price identical assets or liabilities when such items are traded in active markets. For assets and liabilities that are not traded in active markets, United looks to market observable data for similar assets and liabilities. Nevertheless, certain assets and liabilities are not actively traded in observable markets and United must use alternative valuation techniques using unobservable inputs to determine fair value and classifies such items as Level 3. For assets and liabilities that are not traded in active markets, the fair value measurement is based primarily upon estimates and judgment. Therefore, the results may not be realized in an actual sale or immediate

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settlement of the asset or liability. Additionally, there are inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results of current or future fair value measurements. The level within the fair value hierarchy is based on the lowest level of input that is significant in the fair value measurement.

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In accordance with ASC Topic 820, the following describes the valuation techniques used by United to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements.

Securities available for sale and equity securities: Securities available for sale and equity securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available ("Level 1"). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Using a market approach valuation methodology, third party vendors compile prices based on observable market inputs, which include benchmark yields, reported trades, issuer spreads, over-the-counter prices, and "To Be Announced" prices ("Level 2"). Management internally reviews the fair values provided by third party vendors on a monthly basis. Management also performs a quarterly price testing analysis at the individual security level which compares the pricing provided by the third party vendors to an independent pricing source's valuation of the same securities. Variances that are deemed to be material are reviewed by management. Additionally, to further assess the reliability of the information received from third party vendors, management obtains documentation from third party vendors related to the sources, methodologies, and inputs utilized in valuing securities classified as Level 2. Management analyzes this information to ensure the underlying assumptions appear reasonable.

Management also obtains an independent service auditor's report from third party vendors to provide reasonable assurance that appropriate controls are in place over the valuation process. Upon completing its review of the pricing from third party vendors as of **September 30, 2023** **March 31, 2024**, management determined that the prices provided by its third party pricing sources were reasonable and in line with management's expectations for the market values of these securities. Therefore, prices obtained from third party vendors that did not reflect forced liquidation or distressed sales were not adjusted materially by management at **September 30, 2023** **March 31, 2024**. Management utilizes a number of factors to determine if a market is inactive, all of which may require a significant level of judgment. Factors that management considers include: a significant widening of the bid-ask spread, a considerable decline in the volume and level of trading activity in the instrument, a significant variance in prices among market participants, and a significant reduction in the level of observable inputs. Any securities available for sale not valued based upon quoted market prices or third party pricing models that cannot be corroborated by observable market data are considered Level 3. Currently, United does not have any available-for-sale securities considered as Level 3.

Loans held for sale: For residential mortgage loans sold, in the mortgage banking segment, the loans closed are recorded at fair value using the fair value option which is measured using valuations from investors for loans with similar characteristics ("Level 2") with such valuations being adjusted for the Company's actual sales experience versus the investor's indicated pricing ("Level 3"). The unobservable input for Level 3 valuations is the Company's historical sales prices. For **September 30, 2023** **March 31, 2024**, the range of historical sales prices increased the investor's indicated pricing by a range of **0.05%** **0.001%** to **0.77%** **0.392%** with a weighted average increase of **0.31%** **0.140%**.

Derivatives: United utilizes interest rate swaps to hedge exposure to interest rate risk and variability of cash flows associated to change the underlying interest rate of the hedged item. These hedging interest rate swaps are classified as either a fair value hedge or a cash flow hedge. United utilizes third-party vendors for derivative valuation purposes. These vendors determine the appropriate fair value based on a net present value calculation of the cash flows related to the interest rate swaps using primarily observable market inputs such as interest rate yield curves ("Level 2"). Valuation adjustments to derivative fair values for liquidity and credit risk are also taken into consideration, as well as the likelihood of default by United and derivative counterparties, the net counterparty exposure and the remaining maturities of the positions. Values obtained from third party vendors are typically not adjusted by management. Management internally reviews the derivative values provided by third party vendors on a quarterly basis. All derivative values are tested for reasonableness by management utilizing a net present value calculation.

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For a fair value hedge, the fair value of the interest rate swap is recognized on the balance sheet as either a freestanding asset or liability with a corresponding adjustment to the hedged financial instrument. Subsequent adjustments due to changes in the fair value of a derivative that qualifies as a fair value hedge are offset in current period earnings either in interest income or interest expense depending on the nature of the hedged financial instrument. For a cash flow hedge, the fair value of the interest rate swap is recognized on the balance sheet as either a freestanding asset or liability with a

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corresponding adjustment to accumulated other comprehensive income within shareholders' equity, net of tax. Subsequent adjustments due to changes in the fair value of a derivative that qualifies as a cash flow hedge are offset to accumulated other comprehensive income, net of tax and reclassified into earnings in the same line associated with the forecasted transaction when the forecasted transaction affects earnings.

The Company records its interest rate lock commitments and forward loan sales commitments at fair value determined as the amount that would be required to settle financial instruments at the balance sheet date. In the normal course of business, United's United, through its mortgage banking subsidiaries enter channel, enters into interest rate lock commitments to extend credit to borrowers with fixed expiration dates. The commitments become effective when the borrowers "lock-in" a specified interest rate established by the mortgage companies. All borrowers are evaluated for credit worthiness prior to the extension of the commitment. Interest rate risk arises if there is a difference between the time of the interest rate lock by the borrower and the sale date of the loan to the investor. To mitigate the effect of the interest rate risk inherent in pre-sold loans, United's United, through its mortgage banking subsidiaries enters into either a forward sales contract to sell loans to investors or a TBA. The fair values of TBA mortgage-backed securities are measured using valuations from investors for mortgage-backed securities with similar characteristics ("Level 2"). The fair values of forward sales contracts are measured using valuations from investors for loans similar to the specific rate lock commitments. These valuations fall into a Level 2 category. The interest rate lock commitment value which is measured using valuations from investors for loans with similar characteristics as well as considering the probability of the loan closing (i.e. the "probable outcome") is measured using valuations from investors for loans with similar characteristics as well as considering the probability of the loan closing (i.e. the "probable outcome"). Some adjusted for the Company's actual sales experience versus the investor's indicated pricing ("Level 3"). The unobservable input for Level 3 valuations is the range of historical sales prices. For September 30, 2023 March 31, 2024, the range of historical sales prices increased the investor's indicated pricing by a range of 0.05% 0.001% to 0.31% 0.140%. The average increase of 0.31% 0.140%.

For interest rate swap derivatives that are not designated in a hedge relationship within the United's mortgage banking segment, activities, changes in the fair value of derivatives are recognized in income from mortgage banking activities in the same period as the change in the fair value. Unrealized gains and losses due to changes in the fair value of derivatives not in hedge relationships are included in noninterest income and noninterest expense, respectively.

The following tables present the balances of financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2023 March 31, 2024, December 31, 2023, segregated by the level of the valuation inputs within the fair value hierarchy.

Description	Balance as of September 30, 2023	Fair Value at September 30, 2023		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observables (Level 2)	Significant Unobservables (Level 3)
Assets				
Available for sale debt securities:				
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 480,158	\$ 0	\$ 480,158	
State and political subdivisions	499,162	0	499,162	
Residential mortgage-backed securities				
Agency	1,031,524	0	1,031,524	
Non-agency	89,936	0	89,936	
Commercial mortgage-backed securities				
Agency	445,830	0	445,830	
Asset-backed securities	875,728	0	875,728	
Single issue trust preferred securities	14,737	0	14,737	
Other corporate securities	312,282	5,206	312,282	
Total available for sale securities	3,749,357	5,206	3,749,357	
Equity securities:				
Financial services industry	167	167	167	
Equity mutual funds (1)	3,403	3,403	3,403	
Fixed income mutual funds	4,978	4,978	4,978	

Description	Total equity securities	8,548	Fair Value at March 31, 2024				
			Balance as of March 31, 2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)		
Assets							
Available for sale debt securities:							
U.S. Treasury securities and obligations of U.S. Government corporations and agencies		\$ 434,111	\$ 0	\$ 434,111	\$ 434,111		
State and political subdivisions		528,301	0	0	528,301		
Residential mortgage-backed securities							
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Description	Balance as of September 30, 2023	Fair Value at September 30, 2023 Using					
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)			
Loans held for sale	59,614	0	7,948	51,666	51,666		
Derivative financial assets:							
Interest rate swap contracts	4,816	0	4,816	0	4,816		
Forward sales commitments	13	0	13	0	13		
TBA mortgage-backed securities	1,433	0	132	1,301	1,301		
Interest rate lock commitments	1,584	0	418	1,166	1,166		
Total derivative financial assets	7,846	0	5,379	2,467	2,467		
Liabilities							
Derivative financial liabilities:							
Forward sales commitments	13	0	0	0	0		
Interest rate lock commitments	315	0	0	0	0		
Total derivative financial liabilities	328	0	0	0	0		
Description	Balance as of December 31, 2022	Fair Value at December 31, 2022 Using					
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)			
Assets							
Available for sale debt securities:							
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 529,492	\$ 0	\$ 529,492	\$ 0	\$ 529,492		
State and political subdivisions	709,530	0	709,530	0	709,530		
Residential mortgage-backed securities							
Agency	1,174,944	0	1,174,944	0	1,174,944		
Non-agency	111,973	0	111,973	0	111,973		
Commercial mortgage-backed securities							
Agency	562,553	0	562,553	0	562,553		
Asset-backed securities	911,611	0	911,611	0	911,611		
Single issue trust preferred securities	16,284	0	16,284	0	16,284		
Other corporate securities	525,538	5,367	520,171	5,367	520,171		
Total available for sale securities	4,541,925	5,367	4,536,558	5,367	4,536,558		
Equity securities:							
Financial services industry	270	270	0	0	0		
Equity mutual funds (1)	2,221	2,221	0	0	0		
Fixed income mutual funds	5,138	5,138	0	0	0		
Total equity securities	7,629	7,629	0	0	0		
Loans held for sale	56,879	0	12,008	44,871	44,871		
Derivative financial assets:							

Fair Value at March 31, 2024 Using			
Description	Balance as of March 31, 2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
Interest rate swap contracts	4,038	0	4,038
Forward sales commitments	220	0	214
TBA mortgage-backed securities	146	0	120
Interest rate lock commitments	1,146	0	302
Total derivative financial assets	5,550	0	4,674
Liabilities			
Derivative financial liabilities:			
TBA mortgage-backed securities	213	0	0
Interest rate lock commitments	348	0	0
Total derivative financial liabilities	561	0	0
Fair Value at March 31, 2024 Using			
Description	Balance as of March 31, 2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
Agency	1,006,859	0	1,006,859
Non-agency	75,304	0	75,304
Commercial mortgage-backed securities			
Agency	453,713	0	453,713
Asset-backed securities			
Single issue trust preferred securities	15,333	0	15,333
Other corporate securities	269,424	5,111	264,313
Total available for sale securities	3,613,975	5,111	3,608,864
Equity securities:			
Financial services industry	168	168	0
Equity mutual funds (1)	3,439	3,439	0
Other equity securities	5,155	5,155	0
Total equity securities	8,762	8,762	0
Loans held for sale	44,426	0	4,164
Derivative financial assets:			
Interest rate swap contracts	761	0	761
Forward sales commitments	5	0	0
TBA mortgage-backed securities	16	0	0
Interest rate lock commitments	1,264	0	128
Total derivative financial assets	2,046	0	889
Liabilities			
Derivative financial liabilities:			
TBA mortgage-backed securities	23	0	0
Interest rate lock commitments	3	0	0
Total derivative financial liabilities	26	0	0

(1) The equity mutual funds are within a rabbi trust for the payment of benefits under a deferred compensation plan for certain key officers of United and its subsidiaries.

Fair Value at December 31, 2023 Using			
Description	Balance as of December 31, 2023	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
Assets			
Available for sale debt securities:			\$
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 484,950	\$ 0	\$ 484,950
State and political subdivisions	533,831	0	533,831
Residential mortgage-backed securities			
Agency	1,049,941	0	1,049,941
Non-agency	90,611	0	90,611
Commercial mortgage-backed securities			
Agency	459,298	0	459,298
Asset-backed securities	860,638	0	860,638
Single issue trust preferred securities	15,141	0	15,141
Other corporate securities	291,967	5,159	286,808

Total available for sale securities	3,786,377	5,159	3,781,218
Equity securities:			
Financial services industry	211	211	0
Equity mutual funds (1)	3,524	3,524	0

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Description	Balance as of December 31, 2023	Fair Value at December 31, 2023 Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Fixed income mutual funds	5,210	5,210	0	—
Total equity securities	8,945	8,945	0	—
Loans held for sale	56,261	0	4,283	51
Derivative financial assets:				
Interest rate swap contracts	611	0	611	—
Forward sales commitments	93	0	60	—
Interest rate lock commitments	1,144	0	139	1
Total derivative financial assets	1,848	0	810	1
Liabilities				
Derivative financial liabilities:				
TBA mortgage-backed securities	678	0	11	—
Total derivative financial liabilities	678	0	11	—

There were no transfers between Level 1 and Level 2 for financial assets and liabilities measured at fair value on a recurring basis during the **nine** three months ended **September 30, 2023** **March 31, 2024** and the year ended **December 31, 2022** **December 31, 2023**.

The following tables present additional information about financial assets and liabilities measured at fair value at **September 30, 2023** **March 31, 2024** and **December 31, 2023** on a recurring basis and for which United has utilized Level 3 inputs to determine fair value. The amount of total gains or losses for the period included in assets (or changes in net assets) attributable to the change in unrealized gains or losses related to assets still held at the reporting date are recorded in Income from mortgage banking Statements of Income.

March 31, 2024	Loans Held for Sale	Derivative Assets		
		TBA Securities	Forward Sales Commitments	Interest Rate Lock Commitments
Balance, beginning of period	\$ 51,978	\$ 0	\$ 33	\$ 1,005
Originations	149,142	0	0	0
Sales	(165,006)	0	0	0
Transfers other	0	16	(28)	131
Total gains during the period recognized in earnings	4,148	0	0	0
Balance, end of period	\$ 40,262	\$ 16	\$ 5	\$ 1,136
The amount of total (losses) gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date	\$ (813)	\$ 16	\$ 5	\$ 1,136

September 30, 2023	\$ 44
Originations	878
Sales	(896)
Transfers to portfolio loans	24
Total gains during the period recognized in earnings	\$ 51
Balance, end of period	\$ 51

The amount of total (losses) gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date

September 30, 2023	\$ 44
Originations	878
Sales	(896)
Transfers to portfolio loans	24
Total gains during the period recognized in earnings	\$ 51
Balance, end of period	\$ 51

	Balance, beginning of period		\$	
	Transfers other		\$	
	Balance, end of period		\$	
The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date			\$	
			September	
			30, 2023	
	Balance, beginning of period		\$	
	Transfers other		\$	
	Balance, end of period		\$	
The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date			\$	
			September	
			30, 2023	
	Balance, beginning of period		\$	
	Transfers other		\$	
	Balance, end of period		\$	
The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date			\$	
			September	
			30, 2023	
	Balance, beginning of period	\$ 0	\$	
	Transfers other	13		
	Balance, end of period	\$ 13	\$	
The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date	\$ 13	\$		
			Derivative financial liabilities	
			Forward sales commitments	
			September	Decem
			30, 2023	31 202
	Balance, beginning of period	\$ 0	\$	
	Transfers other	13		
	Balance, end of period	\$ 13	\$	
The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date	\$ 13	\$		
			Derivative financial liabilities	
			TBA securities	
			September	Decem
			30, 2023	31 202
	Balance, beginning of period	\$ 213	\$	
	Transfers other	(213)		
	Balance, end of period	\$ 0	\$	
The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date	\$ 0	\$		
			Derivative financial liabilities	
			Interest rate lock commitment	
			September	Decem
			30, 2023	31 202
	Balance, beginning of period	\$ 348	\$	
	Transfers other	(33)		
	Balance, end of period	\$ 315	\$	
The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date	\$ 315	\$		
			Derivative Assets	
			Forward Sales Commitments	
			Interest Rate Lock Commitments	
			TBA Securities	
			Interest Rate Lock Commitments	
December 31, 2023	Loans Held for Sale	Forward Sales Commitments	Interest Rate Lock Commitments	TBA Securities

	Balance, beginning of period	\$ 44,871	\$ 26	\$ 6	\$ 844	\$ 213	\$ 1,142
	Originations	1,156,616	0	0	0	0	
	Sales	(1,179,612)	0	0	0	0	
	Transfers other	0	(26)	27	161	454	
	Total gains during the period recognized in earnings	30,103	0	0	0	0	
	Balance, end of period	\$ 51,978	\$ 0	\$ 33	\$ 1,005	\$ 667	\$ 1,142

The amount of total gains for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date

\$ 1,142	\$ 0	\$ 33	\$ 1,005	\$ 667	\$ 1,142
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Fair Value Option

The following table reflects the change in fair value included in earnings of financial instruments for which the fair value option has been elected:

Description	Three Months Ended September 30, 2023	Three Months Ended September 30, 2022
Income from mortgage banking activities	\$ (469)	\$ (2,100)
Description	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
Income from mortgage banking activities	\$ (112)	\$ (12,000)
No loans held for sale were past due or on nonaccrual status as of September 30, 2023 and December 31, 2022.		
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Description	Three Months Ended March 31, 2024	
Income from mortgage banking activities	\$ (836)	

The following table reflects the difference between the aggregate fair value and the remaining contractual principal outstanding for financial instruments for which the fair value option has been elected:

Description	Description	September 30, 2023			Unpaid Principal Balance
		Unpaid Principal Balance	Fair Value	Fair Value Over/(Under)	
				Unpaid Principal Balance	
	Loans held for sale	\$ 59,017	\$ 59,614	\$ 597	\$ 56,117
March 31, 2024					
Description	Description	Unpaid Principal Balance	Fair Value	Fair Value Over/(Under)	Unpaid Principal Balance
				Unpaid Principal Balance	
	Loans held for sale	\$ 43,378	\$ 44,426	\$ 1,048	\$ 54,378

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually occur-of-cost-or-market accounting or write-downs of individual assets.

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The following describes the valuation techniques used by United to measure certain financial assets recorded at fair value on a nonrecurring basis in the financial statements.

Individually assessed loans: In the determination of the allowance for loan losses, loans that do not share risk characteristics are evaluated on an individual basis. Loans evaluated individually are not also included in the collective evaluation. When management determines that foreclosure is probable or when the borrower is experiencing financial difficulty at the reporting date and repayment is expected to be provided substantially through the operation or sale of the collateral, expected credit losses are based on the fair value of the collateral at the reporting date, adjusted for selling costs as appropriate. Fair value is measured using a market approach based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventories and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an appraisal conducted by an independent, licensed appraiser outside of the Company using comparable property sales ("Level 2"). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, the fair value is determined using a cost approach ("Level 3").

old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant or the net book value on the applicable business' financial statements if not considered significant using observable market data. Like values for inventory and accounts receivables collateral are based on financial statement balances or aging reports ("Level 3"). For individually assessed loans, a specific reserve is established through the allowance for loan losses, if necessary, by estimating the fair value of the underlying collateral on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for credit losses expense on the Consolidated Statements of Income.

OREO: OREO consists of real estate acquired in foreclosure or other settlement of loans. Such assets are carried on the balance sheet at the lower of the investment in the assets or the fair value of the assets less estimated selling costs. Fair value is determined by one of market approach methods depending on whether the property has been vacated and an appraisal can be conducted. If the property has yet to be vacated and thus an appraisal cannot be performed, a Brokers Price Opinion (i.e. BPO), is obtained. A BPO represents a best estimate valuation performed by a realtor based on knowledge of current property values and a visual examination of the exterior condition of the property. Once the property is subsequently vacated, a formal appraisal is obtained and the recorded asset value appropriately adjusted. On the other hand, if the OREO property has been vacated and an appraisal can be conducted, the fair value of the property is determined based upon the appraisal using a market approach. An authorized independent appraiser conducts appraisals for United. Appraisals for property other than ongoing construction are based on consideration of comparable property sales ("Level 2"). In contrast, valuation of ongoing construction assets requires some degree of professional judgment. In conducting an appraisal for ongoing construction property, the appraiser develops two appraised amounts: an "as is" appraised value and a "completed" value. Based on professional judgment and their knowledge of the particular situation, management determines the appropriate fair value to be utilized for such property ("Level 3"). As a matter of policy, valuations are reviewed at least annually and appraisals are generally updated on an annual basis with values lowered as necessary.

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Intangible Assets: For United, intangible assets consist of goodwill and core deposit intangibles. Goodwill is tested for impairment at least annually or sooner if indicators of impairment exist. United may elect to perform a qualitative analysis to determine whether or not it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount. If United elects to bypass this qualitative analysis, or concludes via qualitative analysis that it is more-likely-than-not that the fair value of a reporting unit is less than its carrying value, United may use either a market or income quantitative approach to determine the fair value of the reporting unit. If the fair value of the reporting unit is less than its carrying value, an impairment charge would be recorded for the difference, not to exceed the amount of goodwill allocated to the reporting unit. At each reporting date, the Company considers potential indicators of impairment. United performed its annual goodwill impairment test on the Company's reporting units as of September 30, 2023. The goodwill impairment test did not identify any goodwill impairment. In subsequent periods, economic uncertainty, and market volatility and the performance of the Company's stock as well as possible other impairment indicators could cause us to perform a goodwill impairment test which could result in an impairment charge being recorded for that period if the carrying value of goodwill was found to exceed fair value. Core deposit intangibles relate to the estimated value of the deposit base of acquired institutions. Management reviews core deposit intangible assets on an annual basis, or sooner if indicators of

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impairment exist, and evaluates changes in facts and circumstances that may indicate impairment in the carrying value. During the first quarter of 2023, United's management formulated a plan to consolidate its mortgage delivery channels by consolidating George Mason and Crescent's mortgage banking business into United Bank. As a result of this consolidation decision, United impaired the trade name intangibles at George Mason and Crescent to zero at December 31, 2023. No other fair value measurement of intangible assets was made during the first nine months of 2024 and 2022.

Mortgage Servicing Rights: Rights ("MSRs"): A mortgage servicing right asset represents the amount by which the present value of the estimated future net cash flows to be received from servicing loans are expected to more than adequately compensate the Company for performing the servicing. The Company initially measures servicing assets and liabilities retained related to the sale of residential loans held for sale ("mortgage servicing rights") at fair value. For subsequent measurement purposes, the Company measures servicing assets and liabilities using the amortization method on a quarterly basis. The quarterly determination of fair value of servicing rights is provided by a third party and is estimated using a present value cash flow model. The most important assumptions used in the valuation model are the anticipated rate of the loan prepayments and discount rates. Although some assumptions in determining fair value are based on standard inputs used by market participants, some are based on unobservable inputs and therefore are classified in Level 3 of the valuation hierarchy. Unobservable inputs for Level 3 valuations are market discount rates, anticipated prepayment speeds, projected delinquency rates, and ancillary fee income net of servicing costs. For the unobservable inputs used in the valuation of mortgage servicing rights at September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, refer to Note 7 of these Notes to Consolidated Financial Statements. The Company did not record any temporary impairment of mortgage servicing rights in the third quarter ended March 31, 2024 and first nine months of September 30, 2023 and 2022.

The following table summarizes United's financial assets that were measured at fair value on a nonrecurring basis during the period:

Description	Assets	Balance as of September 30, 2023	Fair Value at September 30, 2023				YTD G (Loss)
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		

Individually assessed loans	\$ 15,228	\$ 0	\$ 13,856	\$ 1,372	\$ (6)
OREO	3,181	0	3,181	0	
Fair Value at March 31, 2024					
	<u>Balance as of March 31, 2024</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>	
Description					YTD Loss
Assets					
Individually assessed loans	\$ 53,018	\$ 0	\$ 52,450	\$ 568	\$ (8)
OREO	2,670	0	2,584	86	
Fair Value at December 31, 2022					
	<u>Balance as of December 31, 2022</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>	<u>YTD G (Loss)</u>
Description					
Assets					
Individually assessed loans	\$ 6,125	\$ 0	\$ 1,801	\$ 4,324	\$ 0
OREO	2,052	0	2,013	39	
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Fair Value at December 31, 2023					
	<u>Balance as of December 31, 2023</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>	<u>YTD G (Loss)</u>
Description					
Assets					
Individually assessed loans	\$ 45,308	\$ 0	\$ 44,722	\$ 586	\$ 0
OREO	2,615	0	2,615	0	

Fair Value of Other Financial Instruments

The following methods and assumptions were used by United in estimating its fair value disclosures for other financial instruments:

Cash and Cash Equivalents: The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those as fair values.

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Securities held to maturity and other securities: The estimated fair values of securities held to maturity are based on quoted market prices where available. If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data. Any securities held to maturity, not valued based upon the methods above, are valued based on a discounted cash flow methodology using appropriately adjusted discount rates reflecting nonperformance and liquidity risks. Other securities consist mainly of shares of Federal Home Loan Bank and Federal Reserve Bank stock that do not have readily determinable values and are carried at cost.

Loans and leases: The fair values of certain mortgage loans (e.g., one-to-fourfamily residential), credit card loans, and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. The fair values of other loans and leases (e.g., commercial real estate and rental property mortgage loans, commercial and industrial loans, financial institution loans and agricultural loans) are estimated using discounted cash flow analyses, using market interest rates currently being offered for loans and leases with similar terms to borrowers of similar creditworthiness, which include adjustments for liquidity concerns. For acquired PCD loans, fair value is assumed to equal United's carrying value, which represents the present value of expected future principal and interest cash flows, as adjusted for any Allowance for Credit Losses recorded for these loans.

Deposits: The fair values of demand deposits (e.g., interest and noninterest checking, regular savings and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values of fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Short-term Borrowings: The carrying amounts of federal funds purchased, borrowings under repurchase agreements and any other short-term borrowings approximate their fair values.

Long-term Borrowings: The fair values of United's Federal Home Loan Bank borrowings and trust preferred securities are estimated using discounted cash flow analyses, based on United's current incremental borrowing rates for similar types of borrowing arrangements.

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Summary of Fair Values for All Financial Instruments

The estimated fair values of United's financial instruments are summarized below:

	Carrying Amount	Fair Value	Fair Value Measurements		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
September 30, 2023					
Cash and cash equivalents	\$ 1,184,054	\$ 1,184,054	\$ 0	\$ 1,184,054	\$ 0
Securities available for sale	3,749,357	3,749,357	5,206	3,744,151	1,000
Securities held to maturity	1,002	1,020	0	0	1,000
Equity securities	8,548	8,548	8,548	0	0
Other securities	307,392	292,022	0	0	292,022
Loans held for sale	59,614	59,614	0	7,948	51,666
Net loans	20,842,997	19,627,516	0	0	19,627,516
Derivative financial assets	7,846	7,846	0	5,379	2,467
Mortgage servicing rights	4,616	14,652	0	0	14,652
Deposits	22,676,854	22,630,946	0	22,630,946	0
Short-term borrowings	188,274	188,274	0	188,274	0
Long-term borrowings	1,388,770	1,359,575	0	1,359,575	0
Derivative financial liabilities	328	328	0	0	0
December 31, 2022					
Cash and cash equivalents	\$ 1,176,652	\$ 1,176,652	\$ 0	\$ 1,176,652	\$ 0
Securities available for sale	4,541,925	4,541,925	5,367	4,536,558	1,000
Securities held to maturity	1,002	1,020	0	0	1,000
Equity securities	7,629	7,629	7,629	0	0
Other securities	322,048	305,946	0	0	305,946
Loans held for sale	56,879	56,879	0	12,008	44,871
Net loans	20,323,420	19,030,221	0	0	19,030,221
Derivative financial assets	5,550	5,550	0	4,674	0
Mortgage servicing rights	21,022	41,880	0	0	41,880
Deposits	22,303,186	22,249,061	0	22,249,061	0
Short-term borrowings	160,698	160,698	0	160,698	0
Long-term borrowings	2,197,656	2,161,108	0	2,161,108	0
Derivative financial liabilities	561	561	0	0	0
March 31, 2024					
Cash and cash equivalents	\$ 1,732,646	\$ 1,732,646	\$ 0	\$ 1,732,646	\$ 0
Securities available for sale	3,613,975	3,613,975	5,111	3,608,864	1,000
Securities held to maturity	1,001	1,020	0	0	1,000
Equity securities	8,762	8,762	8,762	0	0

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	Carrying Amount	Fair Value	Fair Value Measurements		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Other securities					
Other securities	330,781	314,242	0	0	314,242
Loans held for sale	44,426	44,426	0	4,164	40,262

Net loans	21,257,171	20,476,689	0	0	20,476
Derivative financial assets	2,046	2,046	0	889	1
Mortgage servicing rights	4,241	13,439	0	0	13
Deposits	22,919,746	22,864,127	0	22,864,127	
Short-term borrowings	207,727	207,727	0	207,727	
Long-term borrowings	1,739,434	1,719,423	0	1,719,423	
Derivative financial liabilities	26	26	0	0	
December 31, 2023					
Cash and cash equivalents	\$ 1,598,943	\$ 1,598,943	\$ 0	\$ 1,598,943	\$
Securities available for sale	3,786,377	3,786,377	5,159	3,781,218	
Securities held to maturity	1,003	1,020	0	0	1
Equity securities	8,945	8,945	8,945	0	
Other securities	329,429	312,958	0	0	312
Loans held for sale	56,261	56,261	0	4,283	51
Net loans	21,099,847	20,463,710	0	0	20,463
Derivative financial assets	1,848	1,848	0	810	1
Mortgage servicing rights	4,554	13,427	0	0	13
Deposits	22,819,319	22,760,310	0	22,760,310	
Short-term borrowings	196,095	196,095	0	196,095	
Long-term borrowings	1,789,103	1,769,123	0	1,769,123	
Derivative financial liabilities	678	678	0	11	

14. STOCK BASED COMPENSATION

On May 12, 2020, United's shareholders approved the 2020 Long-Term Incentive Plan ("2020 LTI Plan"). The 2020 LTI Plan became effective May 13, 2020. An award granted under the 2020 LTI Plan may consist of any non-qualified stock options or incentive stock options, stock appreciation rights ("SARs"), restricted stock, restricted stock units, performance units or other stock-based award. The awards all relate to the common stock of United. The maximum number of shares of United common stock which may be issued under the 2020 LTI Plan is 2,300,000. The 2020 LTI Plan will be administered by a board committee appointed by United's Board of Directors (the "Board"). Unless otherwise determined by the Board, the Compensation Committee of the Board (the "Committee") shall administer the 2020 LTI Plan. The maximum number of options and stock appreciation rights, in the aggregate, which may be awarded to any individual key employee during any calendar year is 100,000. The maximum number of options and stock appreciation rights, in the aggregate, which may be awarded to any non-employee director during any calendar year is 10,000 or, if such award is payable in cash, the Fair Market Value equivalent thereof. The maximum number of shares of restricted stock or shares subject to a restricted stock units award that may be granted during any calendar year is 225,000 shares to any individual key employee and 10,000 shares to any individual non-employee director. Subject to certain change in control provisions, the 2020 LTI Plan provides that all awards of will vest if the Committee determines in the award agreement, provided that

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no awards will vest sooner than 1/3 per year over the first three anniversaries of the award. United adopted a clawback policy that applies to named executive officers and other executive officers and permits the Committee to cancel certain awards and to recoup gains realized from previous awards should United be required to prepare an accounting restatement due to materially inaccurate performance metrics. A Form S-8 was filed on May 29, 2020 with the Securities and Exchange Commission to register all the shares which were available for issuance under the 2020 LTI Plan. The 2020 LTI Plan replaces the 2016 LTI Plan.

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Compensation expense of \$3,148 \$3,266 and \$9,156 \$2,713 related to all share-based grants and the nonvested awards under United's Long-Term Incentive Plans was incurred for the third first quarter of 2024 and first nine months of 2023, respectively, as compared to the compensation expense of \$2,462 and \$7,066 related to all share-based grants and awards under United's Long-Term Incentive Plans incurred for the third quarter and first nine months of 2022, respectively. Compensation expense was included in employee compensation in the unaudited Consolidated Statements of Income.

Stock Options

United currently has options outstanding from various option plans other than the 2020 LTI Plan (the "Prior Plans"); however, no common shares of United stock are available for grants under the Prior Plans as these plans have expired. Awards outstanding under the Prior Plans will remain in effect in accordance with their respective terms. The maximum term for options granted under the plans is ten (10) years.

A summary of activity under United's stock option plans as of September 30, 2023 March 31, 2024, and the changes during the first nine three months of 2023 2024 are presented below:

Nine Months Ended September 30, 2023

Weighted Average

	Shares	Aggregate Intrinsic Value	Remaining Contractual Term (Yrs.)	Exercisable Period
Outstanding at January 1, 2023	1,501,212			\$ 3.00
Exercised	(59,123)			2.00
Forfeited or expired	(17,570)			2.00
Outstanding at September 30, 2023	1,424,519	\$ 1,148,155	3.8	\$ 3.00
Exercisable at September 30, 2023	1,367,993	\$ 1,148,155	3.7	\$ 3.00

	Three Months Ended March 31, 2024		
	Shares	Aggregate Intrinsic Value	Weighted Average
Outstanding at January 1, 2024	1,337,382		\$ 3.00
Exercised	(25,991)		2.00
Forfeited or expired	(3,477)		2.00
Outstanding at March 31, 2024	1,307,914	\$ 3,440	3.6
Exercisable at March 31, 2024	1,307,914	\$ 3,440	3.6

The following table summarizes the status of United's nonvested stock option awards during the first **nine** **three** months of 2023: **2024**.

	Shares	Weighted-Average Date Fair Value Per Share
Nonvested at January 1, 2023	170,892	\$ 55.796
Vested	(114,053)	
Forfeited or expired	(313)	
Nonvested at September 30, 2023	56,526	\$ 55.796
	Shares	Weighted-Average Grant Date Fair Value Per Share
Nonvested at January 1, 2024	56,526	\$ 55.796
Vested	(56,526)	
Forfeited or expired	0	
Nonvested at March 31, 2024	0	\$ 55.796

During the **nine** **three** months ended **September 30, 2023** **March 31, 2024** and 2022, 59,123 **2023**, 25,991 and **370,995** **55,796** shares respectively, were issued in connection with stock option exercises. All shares issued in connection with stock option exercises for the **nine** **three** months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** were issued from authorized and unissued stock. The total intrinsic value of options exercised under the Plans during the **nine** **three** months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** was **\$767** **\$207** and **\$5,095** **\$722** respectively.

As of **September 30, 2023** **March 31, 2024**, the total **there was** **no** **unrecognized** compensation cost related to nonvested stock option awards was \$130 with a weighted-average expense recognition period of 0.4 years.

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awards.

Restricted Stock

Under the 2020 LTI Plan, United may award restricted common shares to key employees and non-employee directors. Restricted shares granted to participants will vest no sooner than 1/3 per year over the first three anniversaries of the award. Unless determined by the Committee or the Board and provided in the award agreement, recipients of restricted shares do not pay any consideration to United for the shares, have the right to vote all shares subject to such grant and receive all dividends with respect to such shares, whether or not the shares have vested. Presently, these nonvested participating securities have an immaterial impact on diluted earnings per share. As of **September 30, 2023** **March 31, 2024**, the total unrecognized compensation cost related to nonvested restricted stock awards was \$8,309 **\$10,971** with a weighted-average expense recognition period of **1.0** **1.6** years.

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The following summarizes the changes to United's nonvested restricted common shares for the **nine** **months** **period** ended **September 30, 2023** **March 31, 2024**:

	Shares	Weighted-Aver Grant Date Fair Per Share
Nonvested at January 1, 2023	373,220	\$ 3
Granted	150,732	4
Vested	(180,971)	3
Forfeited	(8,112)	3
Nonvested at September 30, 2023	<u>334,869</u>	<u>\$ 3</u>
		Weighted-Aver Grant Date Fair Per Share
Nonvested at January 1, 2024	333,932	\$ 3
Granted	183,908	3
Vested	(187,258)	3
Forfeited	(5,215)	3
Nonvested at March 31, 2024	<u>325,367</u>	<u>\$ 3</u>

Restricted Stock Units

Under the 2020 LTI Plan, United may grant restricted stock units ("RSUs") to key employees. These awards help align the interests of these employees with the interests of the shareholders of United by providing economic value directly related to the performance of the Company. These RSU grants could be time-vested RSUs, performance-vested RSUs, or a combination of both. Currently, time-vested RSUs vest ratably over three years from the date of grant. Performance-vested RSUs cliff-vest after assessment of the Company's performance over a period of three years. The number of performance-vested RSUs that vest is determined by two metrics measured relative to peers: Return on Average Tangible Common Equity ("ROATCE") and Total Shareholder Return ("TSR"). Based on ASC Topic 718, the ROATCE comparison is considered a performance condition while the TSR comparison is considered a market condition. There will be no payout of the performance-vested awards if the threshold performance is not achieved. United communicates the specific threshold, target, and maximum performance-vested RSU awards and performance targets to the applicable key employees at the beginning of a performance period. Dividends are accrued but not paid in respect to the awards until the RSUs vest. The holder does not have the right to vote the shares during the time and performance periods. The value of the time-vested RSUs and the performance-vested, based on the performance condition, RSUs awarded is established as the fair market value of the stock at the time of the grant. The value of the performance-vested, based on the market condition, RSUs awarded is estimated through the use of a Monte Carlo valuation model as of the grant date. The Company recognizes expense on the RSUs in accordance with ASC Topic 718.

The following table summarizes the status of United's nonvested RSUs during the first **nine** **three** months of 2023: **2024**:

	Shares	Weighted-Aver Grant Date Fair Per Share
Nonvested at January 1, 2023	266,159	\$ 3
Granted	177,368	4
Vested	(37,912)	3
Forfeited or expired	(42,113)	3
Nonvested at September 30, 2023	<u>363,502</u>	<u>\$ 3</u>
		Weighted-Aver Grant Date Fair Per Share
Nonvested at January 1, 2024	363,502	\$ 3
Granted	254,592	3
Vested	(127,536)	3
Forfeited or expired	(439)	3
Nonvested at March 31, 2024	<u>490,119</u>	<u>\$ 3</u>

As of **September 30, 2023** **March 31, 2024**, the total unrecognized compensation cost related to nonvested restricted stock units was **\$8,192** **\$13,314** with a weighted-average expense recognition period of **1.4** **2.0** years.

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15. EMPLOYEE BENEFIT PLANS

United has a defined benefit retirement plan covering qualified employees hired prior to October 1, 2007. Pension benefits are based on years of service and the highest five consecutive plan years of basic compensation paid during the ten plan years preceding the date of determination. Contributions are intended to provide benefits to service to date, but also for those expected to be earned in the future. No discretionary contributions were made during the first nine months of **2023**.

Included in accumulated other comprehensive income at **December 31, 2022** **December 31, 2023** are unrecognized actuarial losses of **\$38,530** **\$32,548** (**\$29,550**) yet been recognized in net periodic pension cost.

Net periodic pension cost for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** included the following components:

16. INCOME TAXES

United records a liability for uncertain income tax positions based on a recognition threshold of more-likely-than-not, and a measure to attribute for all tax positions taken on a tax return, in order for those tax positions to be recognized in the financial statements.

As of **September 30, 2023**, **March 31, 2024** and **2022, 2023**, the total amount of accrued interest related to uncertain tax positions was **\$815** **\$773** and **\$807, \$525**, respectively. United accounts for interest and penalties related to uncertain tax positions as part of its provision for federal and state income taxes.

United is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended December 31, 2019 December 31, 2020, 2020 2021 and 2021 2022 and certain State Taxing authorities for the years ended December 31, 2019 December 31, 2020 through 2021 2022.

United's effective tax rate was 20.49% and 20.21%^{19.78%} for the third first quarter of 2024 and first nine months of 2023, respectively, compared to 20.17% and 19.90%^{19.92%} for the third first quarter and first nine months of 2022, respectively.

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17. COMPREHENSIVE INCOME

The components of total comprehensive income for the three and nine months ended **September 30, 2023**, **March 31, 2024** and **2022** **2023** are as follows:

**Three Months Ended
September 30**

	Three Months Ended March 31			
	2024	2023		
Net Income	\$ 96,157	\$ 86,814	\$ 102,585	\$ 286,923
Available for sale ("AFS") securities:				
Change in net unrealized loss (loss) gain on AFS securities arising during the period	(54,793)	3,119	(153,779)	58,455
Related income tax effect	(30,428)		(505,565)	
Related income tax effect	12,767	727	35,831	(13,620)
Net reclassification adjustment for losses gains included in net income	0		(2,420)	7,659
Related income tax expense	0	effect	0	(1,785)
	(2,392)		0	45,157
Net effect of AFS securities on other comprehensive income	(42,026	2,392)	(117,950)
Cash flow hedge derivatives:				
Unrealized gain on cash flow hedge before reclassification to interest expense	9,692		18,442	15,794
Related income tax effect	(2,258)		(4,297)	(3,680)
Net reclassification adjustment for (gains) losses included in net income	(6,243)		(2,422)	(17,186)
Related income tax effect	1,454		564	4,004
Net effect of cash flow hedge derivatives on other comprehensive income	2,645		12,287	(1,068)
Pension plan:				
Recognized net actuarial loss	792		1,070	2,350
Related income tax benefit	(189)		(354)	(542)
				(729)
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	Three Months Ended March 31			
	2024	2023		
Cash flow hedge derivatives:				
Unrealized gain (loss) on cash flow hedge before reclassification to interest expense	7,209		(4,416)	
Related income tax effect	(1,680)		1,029	
Net reclassification adjustment for gains included in net income	(6,352)		(4,915)	
Related income tax effect	1,480		1,145	
Net effect of cash flow hedge derivatives on other comprehensive income	657		(7,157)	
Pension plan:				
Recognized net actuarial loss	550		775	
Related income tax benefit	(126)		(173)	
Net effect of change in pension plan asset on other comprehensive income	424		602	
Total change in other comprehensive income	(1,311)		38,602	
Total Comprehensive Income	\$ 85,503		\$ 136,909	
Net effect of change in pension plan asset on other comprehensive income			603	
Total change in other comprehensive income			(38,778)	
Total Comprehensive Income (Loss)			\$ 57,379	\$ (2,375)
The components of accumulated other comprehensive income for the nine three months ended September 30, 2023 March 31, 2024 are as follows:				
Changes in Accumulated Other Comprehensive Income (AOCI) by Component^(a)				
For the Three Months Ended March 31, 2024				
			Unrealized Gains/Losses on AFS Securities	Unrealized Gains/Losses on Cash Flow Hedges
Balance at January 1, 2024			\$ (278,819)	\$ 39,955
Other comprehensive income before reclassification			(2,392)	5,529
Amounts reclassified from accumulated other comprehensive income			0	(4,872)
Net current-period other comprehensive (loss) income, net of tax			(2,392)	657
Balance at March 31, 2024			\$ (281,211)	\$ 40,612

(a) All amounts are net-of-tax.

Reclassifications out of Accumulated Other Comprehensive Income (AOCI)
For the Three Months Ended March 31, 2024

Details about AOCI Components	Amount Reclassified from AOCI	Affected Line Item in the Statement Where Net Income is Presented
Available for sale ("AFS") securities:		
Net reclassification adjustment for gains included in net income	\$ 0	Net investment securities
	0	Total before tax
Related income tax effect	0	Income taxes
	0	Net of tax
Cash flow hedge:		
Net reclassification adjustment for losses included in net income	\$ (6,352)	Interest expense
	(6,352)	Total before tax
Related income tax effect	1,480	Income taxes
	(4,872)	Net of tax

Changes in Accumulated Other Comprehensive Income (AOCI) by Component⁽¹⁾
For the Nine Months Ended September 30, 2023

	Unrealized Gains/Losses on AFS Securities	Unrealized Gains/Losses on Cash Flow Hedges
Balance at January 1, 2023	\$ (360,340)	\$ 53,014
Other comprehensive income before reclassification	(23,338)	12,114
Amounts reclassified from accumulated other comprehensive income	5,874	(13,182)
Net current-period other comprehensive income (loss), net of tax	(17,464)	(1,068)
Balance at September 30, 2023	<u>\$ (377,804)</u>	<u>\$ 51,946</u>

(1) All amounts are net-of-tax.

Reclassifications out of Accumulated Other Comprehensive Income (AOCI)
For the Nine Months Ended September 30, 2023

Details about AOCI Components	Amount Reclassified from AOCI	Affected Line Item in the Statement Where Net Income is Presented
Available for sale ("AFS") securities:		
Net reclassification adjustment for losses included in net income	\$ 7,659	Net investment securities
	7,659	Total before tax
Related income tax effect	(1,785)	Tax expense
	5,874	Net of tax
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Reclassifications out of Accumulated Other Comprehensive Income (AOCI)
For the Nine Months Ended September 30, 2023

Details about AOCI Components	Amount Reclassified from AOCI	Affected Line Item in the Statement Where Net Income is Presented
Cash flow hedge:		
Net reclassification adjustment for gains included in net income	\$ (17,186)	Interest expense
	(17,186)	Total before tax
Related income tax effect	4,004	Tax expense
	(13,182)	Net of tax
Pension plan:		
Recognized net actuarial loss	2,350 (1)	Employee benefits
	2,350	Total before tax
Related income tax effect	(542)	Tax expense
	1,808	Net of tax
Total reclassifications for the period	<u>\$ (5,500)</u>	

Reclassifications out of Accumulated Other Comprehensive Income (AOCI) For the Three Months Ended March 31, 2024		
Details about AOCI Components	Amount Reclassified from AOCI	Affected Line Item in the Statement Where Net Income is Presented
Pension plan:		
Recognized net actuarial loss	550 (a)	
	550	Total before tax
Related income tax effect	(126)	Income taxes
	424	Net of tax
Total reclassifications for the period	<u><u>\$ (4,448)</u></u>	

(1) (a) This AOCI component is included in the computation of changes in plan assets net periodic pension cost (see Note 16, 15, Employee Benefit Plans)

18. EARNINGS PER SHARE

The reconciliation of the numerator and denominator of basic earnings per share with that of diluted earnings per share is presented as follows:

	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Distributed earnings allocated to common stock	\$ 48,456	\$ 48,333	\$ 145,360	\$ 145
Undistributed earnings allocated to common stock	<u>47,474</u>	<u>53,979</u>	<u>140,867</u>	<u>133</u>
Net earnings allocated to common shareholders	<u>\$ 95,930</u>	<u>\$ 102,312</u>	<u>\$ 286,227</u>	<u>\$ 279</u>
Average common shares outstanding	134,685,041	134,182,248	134,493,059	134,947
Equivalents from stock options	202,735	371,317	239,996	303
Average diluted shares outstanding	<u>134,887,776</u>	<u>134,553,565</u>	<u>134,733,055</u>	<u>135,251</u>
Earnings per basic common share	\$ 0.71	\$ 0.76	\$ 2.13	\$
Earnings per diluted common share	\$ 0.71	\$ 0.76	\$ 2.12	\$
Three Months Ended March 31				
Distributed earnings allocated to common stock	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Undistributed earnings allocated to common stock	<u>50,374</u>	<u>48</u>	<u>36,242</u>	<u>49</u>
Net earnings allocated to common shareholders	<u>\$ 86,616</u>	<u>\$ 98</u>	<u>134,808,634</u>	<u>134,411</u>
Average common shares outstanding	<u>312,746</u>	<u>429</u>	<u>135,121,380</u>	<u>134,840</u>
Common stock equivalents				
Average diluted shares outstanding				
Earnings per basic common share	\$ 0.64	\$	\$ 0.64	\$
Earnings per diluted common share	\$ 0.64	\$	\$ 0.64	\$

Antidilutive stock options and restricted stock outstanding of 1,413,862 and 1,411,484 1,198,358 for the three months and nine months ended September 30, 2023, respectively, March 31, 2024 were excluded from the earnings per diluted common share calculation as compared to 678,879 and 1,117,428 563,127 for the three months and nine months ended September 30, 2022, respectively, March 31, 2023.

19. VARIABLE INTEREST ENTITIES

Variable interest entities ("VIEs") are entities that either have a total equity investment that is insufficient to permit the entity to finance activities without additional subordinated financial support or whose equity investors lack the characteristics of a controlling financial interest (i.e., ability to make significant decisions, through voting rights, right to receive the expected residual returns of the entity, and obligation to absorb the expected losses of the entity). VIEs can be structured as corporations, trusts, partnerships, or other legal entities. United's business practices include relationships with certain VIEs. For United, the business purpose of these relationships primarily consists of funding activities in the form of issuing trust preferred securities.

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United currently sponsors twenty statutory business trusts that were created for the purpose of raising funds that originally qualified for Tier I regulatory capital. These trusts now are considered Tier II regulatory capital. These trusts, of which several were acquired through bank acquisitions, issued or participated in pools of trust capital with third-party investors with the proceeds invested in junior subordinated debt securities of United. The Company, through a small capital contribution, owns 100% of each trust. The assets, liabilities, operations, and cash flows of each trust are solely related to the issuance, administration, and repayment of the preferred equity of the trust by the third-party investors. United fully and unconditionally guarantees the obligations of each trust and is obligated to redeem the junior subordinated debentures.

United does not consolidate these trusts as it is not the primary beneficiary of these entities because United's wholly owned and indirectly owned statutory trust subsidiaries do not have a controlling financial interest in the VIEs. A controlling financial interest is present when an enterprise has both the power to direct the activities of the VIE that most significantly impact the VIE's economic performance and an obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. The enterprise with a controlling financial interest, known as the primary beneficiary, consolidates the VIE. At **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, United's investment (maximum exposure to loss) in these trusts were \$11,635 **were \$11,876** \$11,277, **\$11,751**, respectively.

Information related to United's statutory trusts is presented in the table below:

Description	Issuance Date	Amount of Capital Securities Issued	Stated Interest Rate ⁽¹⁾	Maturity Date
United Statutory Trust III	December 17, 2003	\$ 20,000	3-month CME Term SOFR + 2.85%	December 17,
United Statutory Trust IV	December 19, 2003	\$ 25,000	3-month CME Term SOFR + 2.85%	January 23,
United Statutory Trust V	July 12, 2007	\$ 50,000	3-month CME Term SOFR + 1.55%	October 1,
United Statutory Trust VI	September 20, 2007	\$ 30,000	3-month CME Term SOFR + 1.30%	December 15,
Premier Statutory Trust II	September 25, 2003	\$ 6,000	3-month CME Term SOFR + 3.10%	October 8,
Premier Statutory Trust III	May 16, 2005	\$ 8,000	3-month CME Term SOFR + 1.74%	June 15,
Premier Statutory Trust IV	June 20, 2006	\$ 14,000	3-month CME Term SOFR + 1.55%	September 23,
Premier Statutory Trust V	December 14, 2006	\$ 10,000	3-month CME Term SOFR + 1.61%	March 1,
Centra Statutory Trust I	September 20, 2004	\$ 10,000	3-month CME Term SOFR + 2.29%	September 20,
Centra Statutory Trust II	June 15, 2006	\$ 10,000	3-month CME Term SOFR + 1.65%	July 7,
VCBI Capital Trust II	December 19, 2002	\$ 15,000	6-month CME Term SOFR + 3.30%	December 19,
VCBI Capital Trust III	December 20, 2005	\$ 25,000	3-month CME Term SOFR + 1.42%	February 23,
Cardinal Statutory Trust I	July 27, 2004	\$ 20,000	3-month CME Term SOFR + 2.40%	September 15,
UFBC Capital Trust I	December 30, 2004	\$ 5,000	3-month CME Term SOFR + 2.10%	March 15,
Carolina Financial Capital Trust I	December 19, 2002	\$ 5,000	Prime + 0.50%	December 31,
Carolina Financial Capital Trust II	November 5, 2003	\$ 10,000	3-month CME Term SOFR + 3.05%	January 7,
Greer Capital Trust I	October 12, 2004	\$ 6,000	3-month CME Term SOFR + 2.20%	October 18,
Greer Capital Trust II	December 28, 2006	\$ 5,000	3-month CME Term SOFR + 1.73%	January 30,
First South Preferred Trust I	September 26, 2003	\$ 10,000	3-month CME Term SOFR + 2.95%	September 30,
BOE Statutory Trust I	December 12, 2003	\$ 4,000	3-month CME Term SOFR + 3.00%	December 12,
Description	Issuance Date	Amount of Capital Securities Issued	Stated Interest Rate ⁽¹⁾	Maturity Date
United Statutory Trust III	December 17, 2003	\$ 20,000	3-month CME Term SOFR + 2.85%	December 17,
United Statutory Trust IV	December 19, 2003	\$ 25,000	3-month CME Term SOFR + 2.85%	January 23,
United Statutory Trust V	July 12, 2007	\$ 50,000	3-month CME Term SOFR + 1.55%	October 1,
United Statutory Trust VI	September 20, 2007	\$ 30,000	3-month CME Term SOFR + 1.30%	December 15,
Premier Statutory Trust II	September 25, 2003	\$ 6,000	3-month CME Term SOFR + 3.10%	October 8,
Premier Statutory Trust III	May 16, 2005	\$ 8,000	3-month CME Term SOFR + 1.74%	June 15,
Premier Statutory Trust IV	June 20, 2006	\$ 14,000	3-month CME Term SOFR + 1.55%	September 23,
Premier Statutory Trust V	December 14, 2006	\$ 10,000	3-month CME Term SOFR + 1.61%	March 1,
Centra Statutory Trust I	September 20, 2004	\$ 10,000	3-month CME Term SOFR + 2.29%	September 20,
Centra Statutory Trust II	June 15, 2006	\$ 10,000	3-month CME Term SOFR + 1.65%	July 7,
VCBI Capital Trust II	December 19, 2002	\$ 15,000	6-month CME Term SOFR + 3.30%	December 19,
VCBI Capital Trust III	December 20, 2005	\$ 25,000	3-month CME Term SOFR + 1.42%	February 23,
Cardinal Statutory Trust I	July 27, 2004	\$ 20,000	3-month CME Term SOFR + 2.40%	September 15,
UFBC Capital Trust I	December 30, 2004	\$ 5,000	3-month CME Term SOFR + 2.10%	March 15,
Carolina Financial Capital Trust I	December 19, 2002	\$ 5,000	Prime + 0.50%	December 31,
Carolina Financial Capital Trust II	November 5, 2003	\$ 10,000	3-month CME Term SOFR + 3.05%	January 7,
Greer Capital Trust I	October 12, 2004	\$ 6,000	3-month CME Term SOFR + 2.20%	October 18,
Greer Capital Trust II	December 28, 2006	\$ 5,000	3-month CME Term SOFR + 1.73%	January 30,
First South Preferred Trust I	September 26, 2003	\$ 10,000	3-month CME Term SOFR + 2.95%	September 30,
BOE Statutory Trust I	December 12, 2003	\$ 4,000	3-month CME Term SOFR + 3.00%	December 12,

(1) The 3-month CME Term SOFR rates have a spread adjustment of 0.26161% and the 6-month CME Term SOFR rate has a spread adjustment of 0.42826%.

United, through its banking subsidiary, also makes limited partner equity investments in various low income housing and community development partnerships sponsored by independent third-parties. United invests in these partnerships to either realize tax credits or consolidated federal income tax return or for purposes of earning a return on its investment. These partnerships are considered VIEs as the limited partners lack a controlling financial interest in the entities through their inability to make decisions that have a significant effect on the operations and success of the partnerships. United's limited partner interests in these entities is immaterial; however, these partnerships are not consolidated as United is not deemed to be the primary beneficiary. At **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, United's investment (maximum exposure to loss) in these low income housing and community development partnerships were **\$84,701** **\$90,919** and **\$75,021**, **\$87,554**, respectively, while related unfunded commitments were **\$56,382** **\$65,039** and **\$77,143**, **\$63,539**, respectively. As of **September 30, 2023** **March 31, 2024**, United expects to recover its remaining investments through the use of the tax credits that are generated by the investments.

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20. SEGMENT INFORMATION⁵⁴

United operates in two business segments: community banking and mortgage banking. Through its community banking segment, United offers a full range of products and services through various delivery channels. In particular, the community banking segment includes commercial and consumer lending and provides customers with such products as commercial loans, real estate loans, business finance and consumer loans. In addition, this segment provides customers with several choices of deposit products including demand deposit accounts, savings accounts and certificates of deposit as well as investment and financial advisory services to businesses and individuals including financial planning, retirement/estate planning, and investment management. The mortgage banking segment engages primarily in the origination and acquisition of residential mortgages for sale into the secondary market through United's mortgage banking subsidiaries, George Mason and Crescent. Crescent may retain servicing rights on their mortgage loans sold. At certain times, Crescent may purchase or sell rights to service loans from third parties. These rights, which are known as mortgage servicing rights, provide the owner with the contractual right to receive a stream of cash flows in exchange for performing specified mortgage servicing functions.

The community banking segment provides the mortgage banking segment (George Mason and Crescent) with short-term funds to originate mortgage loans through a warehouse line of credit and charges the mortgage banking segment interest based on a Fed Funds target rate. These transactions are eliminated in the consolidation process.

The Company does not have any operating segments other than those reported. The "Other" category consists of financial information directly attributable to a specific segment, including interest income from investments and net securities gains or losses of parent companies and their non-banking subsidiaries, interest expense related to subordinated notes of unconsolidated subsidiaries as well as the elimination of non-segment related intercompany transactions such as management fees. The "Other" represents an overhead function rather than an operating segment.

Information about the reportable segments and reconciliation of this information to the consolidated financial statements at and for the three and nine months ended September 30, 2023 and 2022 is as follows:

	At and For the Three Months Ended September 30, 2023				
	Community Banking	Mortgage Banking	Other	Intersegment Eliminations	Consolidated
Net interest income	\$ 230,339	\$ 2,558	\$ (5,951)	\$ 1,507	\$ 228
Provision for credit losses	5,948	0	0	0	5
Other income	24,583	10,871	1,179	(2,972)	33
Other expense	121,316	14,119	1,260	(1,465)	135
Income taxes	26,142	(141)	(1,222)	0	24
Net income (loss)	\$ 101,516	\$ (549)	\$ (4,810)	\$ 0	\$ 96
Total assets (liabilities)	\$ 28,866,805	\$ 389,689	\$ 68,948	\$ (100,648)	\$ 29,224
Average assets (liabilities)	28,729,947	401,702	63,175	(118,903)	29,075

	At and For the Three Months Ended September 30, 2022				
	Community Banking	Mortgage Banking	Other	Intersegment Eliminations	Consolidated
Net interest income	\$ 239,543	\$ 2,758	\$ (3,709)	\$ 2,030	\$ 240
Provision for credit losses	7,671	0	0	0	7
Other income	23,777	13,749	532	(5,309)	32
Other expense	119,569	20,662	244	(3,279)	137
Income taxes	27,422	(820)	(683)	0	25
Net income (loss)	\$ 108,658	\$ (3,335)	\$ (2,738)	\$ 0	\$ 102
Total assets (liabilities)	\$ 28,730,918	\$ 427,239	\$ 46,243	\$ (155,925)	\$ 29,048
Average assets (liabilities)	28,495,611	402,793	32,590	(96,559)	28,834

	At and For the Nine Months Ended September 30, 2023				
	Community Banking	Mortgage Banking	Other	Intersegment Eliminations	Consolidated
Net interest income	\$ 695,911	\$ 6,835	\$ (16,828)	\$ 4,316	\$ 690

Provision for credit losses	24,278	0	0	0	24
Other income	66,368	41,678	1,958	(8,421)	101
Other expense	364,378	44,910	2,754	(4,105)	407
Income taxes	75,522	705	(3,548)	0	72
Net income (loss)	\$ 298,101	\$ 2,898	\$ (14,076)	\$ 0	\$ 286
Total assets (liabilities)	\$ 28,866,805	\$ 389,689	\$ 68,948	\$ (100,648)	\$ 29,224
Average assets (liabilities)	29,001,264	409,882	55,809	(127,074)	29,339

At and For the Nine Months Ended September 30, 2022					
	Community Banking	Mortgage Banking	Other	Intersegment Eliminations	Consolidated
Net interest income	\$ 640,817	\$ 7,945	\$ (8,496)	\$ 6,761	\$ 647
Provision for credit losses	2,454	0	0	0	2
Other income	75,577	58,614	2,693	(14,502)	122
Other expense	353,357	71,886	43	(7,741)	417
Income taxes	71,758	(1,048)	(1,162)	0	69
Net income (loss)	\$ 288,825	\$ (4,279)	\$ (4,684)	\$ 0	\$ 279
Total assets (liabilities)	\$ 28,730,918	\$ 427,239	\$ 46,243	\$ (155,925)	\$ 29,048
Average assets (liabilities)	28,717,609	454,202	32,784	(143,027)	29,061

20. SUBSEQUENT EVENT

Agreement to Acquire Piedmont Bancorp, Inc.

On May 9, 2024, United entered into an Agreement and Plan of Merger (the "Merger Agreement") with Piedmont Bancorp, Inc., a Georgia corporation ("Piedmont"). The Merger Agreement provides that, upon the terms and subject to the conditions set forth therein, Piedmont will merge with and into United (the "Merger"), with United as the surviving corporation in the Merger. Immediately following the Merger, Piedmont's wholly-owned subsidiary, The Piedmont Bank, a state bank chartered under the laws of the State of Georgia, will merge with and into United's wholly-owned subsidiary, United Bank, a state bank chartered under the laws of the Commonwealth of Virginia (the "Bank Merger"), with United Bank as the surviving bank in the Bank Merger. The Merger Agreement was approved and adopted by the board of directors of each of United and Piedmont.

Piedmont is a well-capitalized, single bank holding company headquartered in Atlanta, Georgia with total assets of approximately \$2.1 billion, total loans of approximately \$1.7 billion, total liabilities of approximately \$1.9 billion, total deposits of approximately \$1.8 billion and total shareholders' equity of approximately \$195 million as of March 31, 2024. Piedmont is the holding company for The Piedmont Bank, a Georgia state-chartered bank, with sixteen locations in the State of Georgia.

Subject to the terms and conditions of the Merger Agreement, at the effective time of the Merger (the "Effective Time"), each share of common stock, \$0.01 par value, of Piedmont ("Piedmont Common Stock") outstanding immediately prior to the Effective Time, other than certain shares of Piedmont Common Stock held by United and its subsidiaries, will be converted into the right to receive, without interest, (a) 0.300 of a share (the "Exchange Ratio") of common stock, \$2.50 par value, of United ("United Common Stock" and such consideration is hereinafter referred to as the "Merger Consideration") and (b) cash in lieu of fractional shares.

At the Effective Time, (i) each option to purchase shares of Piedmont Common Stock will fully vest and will be cashed out based on a formula that takes into account the difference between the exercise price and the volume-weighted average of the closing sales price on Nasdaq of United Common Stock for the 10 full trading days ending on the second trading day immediately preceding the Effective Time and the Exchange Ratio, (ii) each warrant to purchase shares of Piedmont Common Stock will fully vest and holders will have the option to convert into the right to receive shares of United Common Stock based on the exchange ratio or be cashed out based on the same formula applicable to option holders, and (iii) each restricted stock grant, restricted stock unit grant and any other outstanding equity awards with respect to Piedmont Common Stock that is subject to vesting will fully vest and be entitled to receive the Merger Consideration.

The completion of the Merger and the Bank Merger are subject to the satisfaction of customary closing conditions, including receipt of regulatory approvals from the Board of Governors of the Federal Reserve System and the Virginia Bureau of Financial Institutions, regulatory filings with the Georgia Department of Banking and Finance, and the approval by the stockholders of Piedmont.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

Congress passed the Private Securities Litigation Act of 1995 to encourage corporations to provide investors with information about the company's anticipated future financial performance and strategies. The act provides a safe haven for such disclosure; in other words, protection from unwarranted litigation if actual results are not the same as projected.

United desires to provide its shareholders with sound information about past performance and future trends. Consequently, any forward-looking statements contained herein, including statements incorporated by reference to this report, or made by management of United in this report, in any other

reports and filings, in press releases and in oral statements, involve numerous assumptions, risks and uncertainties. Forward-looking statements can be identified by the use of the words "expect," "may," "could," "intend," "project," "estimate," "believe," "anticipate," other words of similar meaning. Such forward-looking statements are based on assumptions and estimates, which although believed reasonable, may turn out to be incorrect, such as statements about the potential impacts of the COVID-19 pandemic. **incorrect.** There is no guarantee that the forward-looking statements will prove to be correct. **There** undue reliance should not be placed upon these estimates and statements. United cannot assure that any of these statements, estimates or beliefs will be realized and actual results may differ from those contemplated in these "forward-looking statements." United **understands** no obligation to publicly update any forward-looking statements, whether as a result of new information, future events, or otherwise.

RECENT DEVELOPMENTS

During the first quarter of 2024, United Bank (the "Bank"), consolidated its mortgage delivery channels by consolidating George Mason and Crescent's mortgage origination and sales business with United Bank. United had previously exited the wholly-owned third-party origination ("TPO") business during the fourth quarter of 2023 as part of this consolidation. United continues to offer mortgage products through its bank subsidiary of United, recently received a Community Reinvestment Act ("CRA") Performance Evaluation from the Federal Reserve Bank of Richmond (the "FRB") **mortgage channel** with a rating of "Satisfactory." The individual components of the CRA evaluation were a "High Satisfactory" rating for the Lending Test, an "Outstanding" rating for the Investment Test and a "High Satisfactory" rating for the Service Test.

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POSSIBLE FEDERAL DEPOSIT INSURANCE CORPORATION ("FDIC") SPECIAL ASSESSMENT

On May 11, 2023, the FDIC released a proposed rule that would impose special assessments to recover the losses to the deposit insurance fund ("DIF") resulting from the FDIC's use, in March 2023, of the systemic risk exception to the least-cost resolution test **previous George Mason offices re-branded under the Federal Deposit Insurance Act** **United umbrella.** The consolidation streamlines operations and will enhance the customer experience.

Based on this consolidation of its mortgage delivery channels and an analysis performed at March 31, 2024 in connection with the receiverships of Silicon Valley Bank and Signature Bank. The FDIC stated ASC 280, "Segment Reporting," **United** has concluded that it currently estimates those assessed losses to total \$15.8 billion and that the amount of the special assessments would be adjusted as the loss estimate changes. Under the proposed rule, the assessment base would be an insured depository institution's ("IDI") estimated uninsured deposits, as reported **operates only** in the IDI's December 31, 2022 Call Report, excluding the first \$5 billion in estimated uninsured deposits. The special assessments would be collected at an annual rate of approximately 12.5 basis points per year (3.13 basis points per quarter) over eight quarters in 2024 and 2025, with the first assessment period beginning January 1, 2024 (with the assessment payment due by June 28, 2024). Under the proposed rule, the estimated loss pursuant to the systemic risk determination would be periodically adjusted, and the FDIC would retain the ability to cease collection early, extend the special assessment collection period and impose a final shortfall special assessment on a one-time basis. In its December 31, 2022 Call Report, United Bank, **United** only IDI, reported estimated uninsured deposits of approximately \$9.5 billion. United expects the special assessments would be deductible. Although the proposal could be changed and the timing of accounting recognition is still under consideration, the special assessments, as proposed, were recorded as an expense in a single quarter, United estimates that expense would be approximately \$11 million.

TRANSITION FROM THE LONDON INTERBANK OFFERED RATE (LIBOR)

As disclosed in the "Transition From The London Interbank Offered Rate (LIBOR)" section within the MD&A of United's 2022 Annual Report on Form 10-K, as a result of the efforts led by the United Kingdom's Financial Conduct Authority, which regulates LIBOR, the publication of the one-week and two-month U.S. Dollar LIBOR settings were discontinued on December 31, 2021. Subsequently, the publication of the remaining overnight, one-month, three-month, six-month, and twelve-month U.S. Dollar LIBOR settings was discontinued on June 30, 2023. United implemented a comprehensive project plan to execute the transition of its LIBOR-based financial instruments to alternative reference rates. United utilized the Secured Overnight Financing Rate ("SOFR") and Prime as the primary alternatives to LIBOR. **one reportable segment – community banking.**

INTRODUCTION

The following discussion and analysis presents the significant changes in financial condition and the results of operations of United and its wholly-owned subsidiaries for the periods indicated below. This discussion and the unaudited consolidated financial statements and the notes to the unaudited Consolidated Financial Statements include the accounts of United Bankshares, Inc. and its wholly-owned subsidiaries, unless otherwise indicated. Management has evaluated all significant events and transactions that occurred after **September 30, 2023** **March 31, 2024**, but prior to the date these financial statements were issued, for potential recognition or disclosure required in these financial statements.

This discussion and analysis should be read in conjunction with the unaudited Consolidated Financial Statements and accompanying notes thereto, which are included elsewhere in this document.

USE OF NON-GAAP FINANCIAL MEASURES

This discussion and analysis contains certain financial measures that are not recognized under GAAP. Under SEC Regulation G, companies making disclosures containing financial measures that are not in accordance with GAAP must also disclose, along with the "non-GAAP" financial measure, certain additional information, including a reconciliation of the non-GAAP financial measure to the closest comparable GAAP financial measure, as well as a statement of the company's reasons for utilizing the non-GAAP financial measure.

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Generally, United has presented a non-GAAP financial measure because it believes that this measure provides meaningful additional information to assist in the evaluation of United's results of operations or financial position. Presentation of a non-GAAP financial measure is consistent with how United's management evaluates its performance internally and this non-GAAP financial measure is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in the banking industry. Specifically, this discussion contains certain references to financial measures identified as tax-equivalent ("FTE") net interest income and return on average tangible equity. Management believes these non-GAAP financial measures to be helpful in understanding United's results of operations and financial position.

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Net interest income is presented in this discussion on a tax-equivalent basis. The tax-equivalent basis adjusts for the tax-favored status of income from certain loans and investments. Although this is a non-GAAP measure, United's management believes this measure is widely used within the financial services industry and provides better comparability of net interest income arising from taxable and tax-exempt sources. United uses this measure to monitor net interest income performance and to manage its balance sheet composition.

Average tangible equity is calculated as GAAP total shareholders' equity minus total intangible assets. Tangible equity can thus be considered a more conservative valuation of the company. When considering net income, a return on average tangible equity can be calculated. Management provides a return on average equity to facilitate the understanding of as well as to assess the quality and composition of United's capital structure. This measure, along with others, is used by management to analyze capital adequacy and performance.

However, this non-GAAP information should be considered supplemental in nature and not as a substitute for related financial information prepared in accordance with GAAP. Where the non-GAAP financial measure is used, the comparable GAAP financial measure, as well as a reconciliation to that comparable GAAP financial measure, as well as a statement of the company's reasons for utilizing the non-GAAP financial measure, can be found within this discussion and analysis. Investors should recognize that United's presentation of the non-GAAP financial measure might not be comparable to a similarly titled measure at other companies.

APPLICATION OF CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of United conform with U.S. generally accepted accounting principles. In preparing the consolidated financial statements, management is required to make estimates, assumptions and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions and judgments, which are reviewed with the Audit Committee of the Board, of Directors, are based on information available as of the date of the financial statements. Actual results may differ from these estimates. These policies, along with the disclosures presented in the financial statement notes and in this financial review, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions and estimates underlying those amounts, management has identified the determination of the allowance for loan and lease losses, the calculation of the income tax provision, and the use of fair value measurements to account for certain financial instruments to be the accounting areas that require the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available.

United's critical accounting policies involving the significant judgments and assumptions used in the preparation of the Consolidated Financial Statements as of **September 30, 2023** **March 31, 2024** were unchanged from the policies disclosed in United's Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023** within the section "Management's Discussion and Analysis of Financial Condition and Results of Operations."

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FINANCIAL CONDITION

United's total assets as of **September 30, 2023** **March 31, 2024** were **\$29.22** **\$30.03** billion, which was a decrease an increase **\$264.59** **\$102.32** million or less than 1% from **December 31, 2022** **December 31, 2023**. This decrease increase was mainly due **\$806.31** an increase of **\$133.70** million or 16.55% 8.36% in cash and cash equivalents and an increase of **\$160.99** million or less than in portfolio loans. These increases in assets were partly offset by a **\$171.24** million or 4.15% decrease in investment securities, a **\$16.41** an **\$11.84** million or **78.04%** **21.04%** decrease in mortgage servicing rights. These decreases in assets were offset **\$539.72** million or 2.63% increase in portfolio loans, an **\$11.88** million or 12.52% increase in interest receivable, a **\$2.74** million or 4 increase in loans held for sale, and a **\$7.40** **\$10.98** million or 3.97% decrease in other assets. Total liabilities increased **\$66.12** million less than 1% increase in cash and cash equivalents. Total liabilities decreased **\$397.27** million or 1.59% from year-end 2022. decrease was due to a **\$781.31** 2023. Deposits increased **\$100.43** million or 33.13% less than 1% and accrued expenses and liabilities increased **\$6.14** million or 2.88%, which were partially offset by a **\$38.04** million or 1.92% decrease in borrowings. Partially offsetting this decrease in liabilities was a **\$373.69** million or 1.68% increase in deposits and a **\$8.82** million or 11.64% increase in operating lease liability. Shareholders' equity increased **\$132.69** **\$36.20** million or 2.94% less than 1%.

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The following discussion explains in more detail the changes in financial condition by major category.

Cash and Cash Equivalents

Cash and cash equivalents at **September 30, 2023** **March 31, 2024** increased **\$7.40** **\$133.70** million or less than 1% 8.36% from year-end 2022. In particular, interest-bearing deposits with other banks increased **\$31.98** **\$152.69** million or 3.63% 11.39% as United provided more cash in an interest-bearing account with the Federal Reserve while cash and due from banks decreased **\$24.65** **\$19.01** million 8.38% 7.39%. Federal funds sold increased **\$76** **\$16** thousand or 7.04% 1.37%. During the first nine three months of 2023, 2024, net of **\$272.66** **\$124.37** million and **\$288.62** **\$11.77** million were provided by operating and investing financing activities, respectively, while cash of **\$553.88** **\$2.43** million was used in financing investing activities. See the unaudited Consolidated Statements of Cash Flow data on cash and cash equivalents provided and used in operating, investing and financing activities for the first nine three months 2023 2024 and 2022. 2023.

Securities

Total investment securities at **September 30, 2023** **March 31, 2024** decreased **\$806.31** **\$171.24** million or 16.55% 4.15%. Securities available for sale decreased **\$792.57** **\$172.40** million or 17.45% 4.55%. This change in securities available for sale resulted from **\$107.82** **\$248.05** million in purchases, **\$869.82** **\$416.41** million in sales, maturities and calls of securities, and a decrease of **\$22.77** **\$3.12** million in market value. The majority of the sales purchase activity was related to state obligations of U.S. Government corporations and political subdivision securities agencies. Equity securities were **\$8.55** **\$8.76** million at **September 30, 2023** **March 31, 2024**, an increase a decrease of **\$919** **\$183** thousand or 12.05% 2.05% due mainly to a net purchases decrease in fair value. Investment securities decreased **\$14.66** million or 4.55% were relatively flat from year-end 2022 2023, increasing **\$1.35** million or less than 1% due to a **\$25.17** million decrease in FHLB stock partially offset by a **\$9.68** million increase in net purchases of investment tax credits.

The following table summarizes the changes in the available for sale securities since year-end 2022: 2023:

(Dollars in thousands)	September 30, 2023	December 31, 2022	\$ Change	% Change	March 31, 2024	December 31, 2023	\$ Change	% Change
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 480,158	\$ 529,492	\$ (49,334)	(9.32%)	\$ 434,111	\$ 484,950	\$ (50,839)	(10.4%)
State and political subdivisions	499,162	709,530	(210,368)	(29.65%)	528,301	533,831	(5,530)	(1.0%)
Mortgage-backed securities	1,567,290	1,849,470	(282,180)	(15.26%)	1,535,876	1,599,850	(63,974)	(4.0%)

Asset-backed securities	875,728	911,611	(35,883)	(3.94 %)	830,930	860,638	(29,708)	(3.4 %)
Single issue trust preferred securities	14,737	16,284	(1,547)	(9.50 %)	15,333	15,141	192	1.2 %
Other corporate securities	312,282	525,538	(213,256)	(40.58 %)	269,424	291,967	(22,543)	(7.7 %)
Total available for sale securities, at fair value	\$ 3,749,357	\$ 4,541,925	\$ (792,568)	(17.45 %)	\$ 3,613,975	\$ 3,786,377	\$ (172,402)	(4.5 %)
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The following table summarizes the changes in the held to maturity securities since year-end 2022: 2023:

(Dollars in thousands)	September 30, 2023		December 31, 2022		March 31, 2024		December 31, 2023	
				\$ Change	% Change			\$ Change
State and political subdivisions	\$ 982(1)	\$ 982(1)	\$ 0	0.00 %	\$ 981(1)	\$ 983(2)	\$ (2)	(0.2 %)
Other corporate securities	20	20	0	0.00 %	20	20	0	0.00 %
Total held to maturity securities, at amortized cost	\$ 1,002	\$ 1,002	\$ 0	0.00 %	\$ 1,001	\$ 1,003	\$ (2)	(0.2 %)

(1) net of allowance for credit losses of \$18 \$19 thousand.

(2) net of allowance for credit losses of \$17 thousand.

At September 30, 2023 March 31, 2024, gross unrealized losses on available for sale securities were \$492.63 \$366.79 million. Securities with the most significant gross unrealized losses at September 30, 2023 March 31, 2024 consisted primarily of agency residential mortgage-backed securities, state and political subdivision securities, agency commercial mortgage-backed securities asset-backed securities and other corporate securities.

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As of September 30, 2023 March 31, 2024, United's available for sale mortgage-backed securities had an amortized cost of \$1.87 \$1.78 billion, with an estimated fair value of \$1.57 \$1.54 billion. The portfolio consisted primarily of \$1.26 \$1.18 billion in agency residential mortgage-backed securities with a fair value of \$1.03 \$1.01 billion, \$101.51 \$83.70 million in non-agency residential mortgage-backed securities with an estimated fair value of \$89.94 \$75.30 million, and \$516.35 \$507.89 million in commercial agency mortgage-backed securities with an estimated fair value of \$445.83 \$453.71 million.

As of September 30, 2023 March 31, 2024, United's available for sale state and political subdivisions securities had an amortized cost of \$615.84 \$611.24 million, with an estimated fair value of \$499.16 \$528.30 million. The portfolio relates to securities issued by various

municipalities located throughout the United States, and no securities within the portfolio were rated below investment grade
September 30, 2023 **March 31, 2024**.

As of **September 30, 2023** **March 31, 2024**, United's available for sale corporate securities had an amortized cost of **\$1.26** **\$1.15** billion with an estimated fair value of **\$1.20** **\$1.12** billion. The portfolio consisted of **\$16.37** **\$16.39** million in single issue trust preferred securities with an estimated fair value of **\$14.74** **\$15.33** million. Of the **\$14.74** million, **\$6.87** million or 46.62% were investment grade; **\$2.84** million or 19.27% were split rated; and **\$5.03** million or 34.11% were unrated. The two largest exposures accounted for 80.73% of the **\$14.74** million. These included Truist Bank at **\$6.87** million and Emigrant Bank at **\$5.03** million. All single issue trust preferred securities are currently receiving full scheduled principal and interest payments. In addition to the single issue trust preferred securities, Company held positions in various other corporate securities, including asset-backed securities with an amortized cost of **\$888.96** **\$837.06** million and a fair value of **\$875.73** **\$830.93** million and other corporate securities, with an amortized cost of **\$354.39** **\$301.20** million and a fair value of **\$312.28** **\$269.42** million.

United's available for sale single issue trust preferred securities had a fair value of **\$15.33** million as of **March 31, 2024**. Of the **\$15.33** million, **\$7.11** million or 46.36% were investment grade; **\$3.04** million or 19.82% were split rated; and **\$5.18** million or 33.82% were unrated. The two largest exposures accounted for 80.19% of the **\$15.33** million. These included Truist Bank at **\$7.11** million and Emigrant Bank at **\$5.18** million. All single issue trust preferred securities are currently receiving full scheduled principal and interest payments.

During the **third** **first** quarter of **2023** **2024**, United did not recognize any credit losses on its available for sale investment securities. Management does not believe that any individual security with an unrealized loss as of **September 30, 2023** **March 31, 2024** is impaired. United believes the decline in value resulted from changes in market interest rates, credit spreads and liquidity, not a deterioration in credit. Based on a review of each of the securities in the available for sale investment portfolio, management concluded that it was more likely-than-not that it would be able to realize the cost basis investment and appropriate interest payments on such securities. United has the intent and the ability to hold these securities until such time as the value recovers or the securities mature. As of **September 30, 2023** **March 31, 2024**, there was no allowance for credit losses related to the Company's available for sale securities. However, United acknowledges that any securities in an unrealized loss position may be sold in future periods in response to significant, unanticipated changes in asset/liability management decisions, unanticipated future market movements or business plan changes.

Further information regarding the amortized cost and estimated fair value of investment securities, including remaining maturities and as a more detailed discussion of management's impairment analysis, is presented in Note 2 to the unaudited Notes to Consolidated Financial Statements.

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Loans Held for Sale

Loans held for sale were **\$59.61** **\$44.43** million at **September 30, 2023** **March 31, 2024**, an increase a decrease of **\$2.74** **\$11.84** million or **4.81%** **21.04%** from year-end **2022** **2023**. Loan originations sales in the secondary market exceeded sales originations during the **nine** **three** months of **2023** **2024**. Loan originations for the first **nine** **three** months of **2023** **2024** were **\$635.58** **\$176.91** million while sales were **\$632.85** **\$188.74** million.

Portfolio Loans

Loans, net of unearned income, increased **\$539.72** **\$160.99** million or 2.63% less than 1%. Since year-end **2022** **2023**, commercial financial and agricultural loans increased **\$228.95** **\$285.82** million or **1.97%** **2.40%** as a result of a **\$314.20** **\$318.44** million or **3.92%** **3.60%** increase in commercial real estate loans, which was partially offset by a **\$85.25** **\$32.61** million or 2.36% less than 1% decrease in commercial loans (not secured by real estate). Construction and land development loans increased **\$177.71** decreased **\$150.57** million or 6.07% and 4.78%, residential real estate loans increased **\$353.92** **\$95.15** million or **7.59%** **1.81%**, while and consumer loans decreased **\$225.77** **\$71.02** million or **16.53%** **6.67%** due to a decrease in indirect automobile financing.

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The following table summarizes the changes in the major loan classes since year-end 2022: 2023:

(Dollars in thousands)	September		December		December		
	30 2023	31 2022	\$ Change	% Change	March 31 2024	31 2023	\$ Change
Loans held for sale	\$ 59,614	\$ 56,879	\$ 2,735	4.81%	\$ 44,426	\$ 56,261	\$ (11,835)

Commercial, financial, and agricultural:								
Owner- occupied commercial real estate	1,680,510	\$ 1,724,927	\$ (44,417)	(2.58 %)	\$ 1,624,746	\$ 1,598,231	\$ 26,515	
Nonowner- occupied commercial real estate	6,645,589	6,286,974	358,615	5.70 %	7,010,266	6,718,343	291,923	
Other commercial loans	<u>3,527,319</u>	<u>3,612,568</u>	<u>(85,249)</u>	<u>(2.36 %)</u>	<u>3,539,826</u>	<u>3,572,440</u>	<u>(32,614)</u>	
Total commercial, financial, and agricultural	\$ 11,853,418	\$ 11,624,469	\$ 228,949	1.97 %	\$ 12,174,838	\$ 11,889,014	\$ 285,824	
Residential real estate	5,016,829	4,662,911	353,918	7.59 %	5,366,385	5,271,236	95,149	
Construction & land development	3,104,682	2,926,971	177,711	6.07 %	2,997,678	3,148,245	(150,567)	
Consumer:								
Bankcard	9,122	9,273	(151)	(1.63 %)	9,431	9,962	(531)	
Other consumer	<u>1,130,924</u>	<u>1,356,539</u>	<u>(225,615)</u>	<u>(16.63 %)</u>	<u>984,236</u>	<u>1,054,728</u>	<u>(70,492)</u>	
Total Loans and leases	\$ 21,114,975	\$ 20,580,163	\$ 534,812	2.60 %				
Total gross loans					\$ 21,532,568	\$ 21,373,185	\$ 159,383	
Less: Unearned income	<u>(17,092)</u>	<u>(21,997)</u>	<u>4,905</u>	<u>(22.30 %)</u>	<u>(12,492)</u>	<u>(14,101)</u>	<u>1,609</u>	
Total Loans and leases, net of unearned income	\$ 21,097,883	\$ 20,558,166	\$ 539,717	2.63 %				
Total Loans, net of unearned income					\$ 21,520,076	\$ 21,359,084	\$ 160,992	

For a further discussion of loans see Note 4 to the unaudited Notes to Consolidated Financial Statements.

Other Assets

Other assets increased \$9.71 decreased \$10.98 million or **3.19% 3.97%** from year-end **2022, 2023**. Income taxes tax receivable increased \$13.78 decreased \$9.42 million due to timing differences, other real estate owned properties ("OREO") increased \$1.18 accrued receivable decreased \$1.54 million, and the pension asset increased \$2.13 million. In addition, deferred tax assets increased \$2.79 million due to the decrease in the fair value of available-for-sale securities, while derivative assets increased \$2.43 million due to a net increase in fair value. Partially offsetting these increases were decreases in dealer reserve of \$7.59 decreased \$2.09 million due to a decrease in indirect automobile financing and financing. In addition, core deposit intangibles of \$3.84 million decreased \$910 thousand due to amortization. Partially offsetting these decreases was an increase of \$1.68 million in other prepaid assets, a \$986 thousand increase in deferred tax assets, and a \$208 thousand increase in derivative assets due to an increase in fair value.

Deposits

Deposits represent United's primary source of funding. Total deposits at **September 30, 2023** **March 31, 2024** increased **\$373.69** **\$100.43** million or **1.68%** **less than 1%**. In terms of composition, noninterest-bearing deposits decreased **\$946.34** **\$131.73** million or **13.14%** **2.14%** while interest-bearing deposits increased **\$1.32** billion **\$232.16** million or **8.74%** **1.39%** from **December 31, 2022** **December 31, 2023**.

Noninterest-bearing deposits consist of demand deposit and noninterest bearing money market ("MMDA") account balances. The **\$946.34** **\$131.73** million decrease in noninterest-bearing deposits was due mainly to a **\$751.66** **\$99.65** million or **13.90%** **2.22%** decrease in commercial noninterest-bearing deposits and a **\$131.56** **\$32.30** million or **8.81%** **54.40%** decrease in official checks. In addition, in-process decreased **\$34.53** million. Partially offsetting these decreases in noninterest-bearing deposits was an increase in personal noninterest-bearing deposits of **\$25.59** million or **16.24%** and an increase in personal noninterest-bearing deposits and a **\$7.96** million or **1.60%** decrease in public noninterest-bearing deposits. **less than 1%**.

Interest-bearing deposits consist of interest-bearing transaction, accounts, regular savings, interest-bearing MMDA, and time deposits. Interest-bearing transaction accounts increased **\$228.51** decreased **\$145.62** million or **4.47%** **2.58%** since year-end **2022** **2023** as the result of an increase **decreases** of **\$712.49** **\$57.60** million in personal interest-bearing transaction accounts. An increase of **\$81.28** million in commercial interest-bearing transaction accounts, and an increase of **\$17.09** **\$6.74** million in public funds interest-bearing transaction accounts. These increases were offset by a **\$501.07** million decrease in personal interest-bearing transaction accounts. Regular savings accounts decreased **\$282.83** **\$22.71** million or **16.85%** **1.69%** mainly as a result of a **\$260.26** **\$14.63** million decrease in personal savings accounts and a **\$24.83** **\$9.86** million decrease in commercial savings accounts. Interest-bearing MMDAs increased **\$85.33** **\$265.66** million or **1.35%** **4.18%**. In particular, personal interest-bearing MMDAs decreased **\$349.43** increased **\$69.61** million, commercial interest-bearing MMDAs and public funds MMDAs increased **\$412.53** million. Public funds interest-bearing MMDAs increased **\$22.22** million. **\$175.05** million and **\$21.00** million, respectively.

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Time deposits under **\$100,000** increased **\$194.70** **\$41.49** million or **23.07%** **3.89%** from year-end **2022** **2023**. This increase in time deposits under **\$100,000** was the result of a **\$199.58** **\$45.06** million increase in fixed rate Certificates of Deposits ("CDs") under **\$100,000** and a **\$3.09** million **\$100,000**. Partially offsetting this increase in Certificate of Deposit Account Registry Service ("CDARS") deposits under **\$100,000**. **\$100,000** was a **\$3.36** million decrease in CDs under **\$100,000** obtained through the use of deposit listing services decreased **\$4.14** million. services.

Since year-end **2022**, **2023**, time deposits over **\$100,000** increased **\$1.09** billion **\$93.34** million or **93.94%** **4.13%** as brokered certificates of deposits increased **\$332.38** million, fixed rate CDs increased **\$681.82** **\$109.62** million. Partially offsetting this increase in time deposits over **\$100,000**, were decreases of **\$5.49** million and in CDARS over **\$100,000**, increased **\$81.18** million. **\$4.36** million in brokered CDs and **\$5.71** million in public funds CDs over **\$100,000**.

The table below summarizes the changes by deposit category since year-end 2022: 2023:

(Dollars in thousands)	September 30, 2023	December 31, 2022	\$ Change	% Change	March 31, 2024	December 31, 2023	\$ Change
Noninterest-bearing accounts	\$ 6,253,343	\$ 7,199,678	\$ (946,335)	(13.14 %)			
Interest-bearing transaction accounts	5,345,479	5,116,966	228,513	4.47 %			
Demand deposits					\$ 6,017,349	\$ 6,149,080	\$ (131,731)
Interest-bearing checking					5,502,513	5,648,135	(145,622)
Regular savings	1,395,469	1,678,302	(282,833)	(16.85 %)	1,322,553	1,345,258	(22,705)
Interest-bearing money market accounts	6,384,729	6,299,404	85,325	1.35 %			
Money market accounts					6,615,111	6,349,453	265,658

Time deposits							
under \$100,000	1,038,653	843,950	194,703	23.07 %	1,107,580	1,066,092	41,488
Time deposits over							
\$100,000 (1)	<u>2,259,181</u>	<u>1,164,866</u>	<u>1,094,315</u>	<u>93.94 %</u>	<u>2,354,640</u>	<u>2,261,301</u>	<u>93,339</u>
Total							
deposits	<u>\$ 22,676,854</u>	<u>\$ 22,303,166</u>	<u>\$ 373,688</u>	<u>1.68 %</u>	<u>\$ 22,919,746</u>	<u>\$ 22,819,319</u>	<u>\$ 100,427</u>

(1) Includes time deposits of \$250,000 or more of \$798,942 \$905,829 and \$454,477 \$842,118 at September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, respectively.

Borrowings

Total borrowings at September 30, 2023 March 31, 2024 decreased \$781.31 \$38.04 million or 33.13% 1.92% since year-end 2022. During the first nine three months of 2023, 2024, short-term borrowings increased \$27.58 \$11.63 million or 17.16% 5.93% due to an increase in securities sold under agreements to repurchase. Long-term borrowings decreased \$808.89 \$49.67 million or 36.81% 2.2% from year-end 2022 2023 due to net repayments maturities of \$800.22 million in long-term advances obtained from the FHLB advances and the redemption of \$9.89 million in subordinated debt during the first nine months quarter of 2023, 2024.

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The table below summarizes the change in the borrowing categories since year-end 2022: 2023:

(Dollars in thousands)	September	December			March 31	December		
	30 2023	31 2022	\$ Change	% Change	2024	31 2023	\$ Change	% Change
Short-term								
securities sold under agreements to repurchase	\$ 188,274	\$ 160,698	\$ 27,576	17.16 %	\$ 207,727	\$ 196,095	\$ 11,632	
Long-term FHLB advances	1,110,559	1,910,775	(800,216)	(41.88 %)	1,460,415	1,510,487	(50,072)	(3.33 %)
Subordinated debt	0	9,892	(9,892)	(100.00 %)				
Issuances of trust preferred capital securities	278,211	276,989	1,222	0.44 %	279,019	278,616	403	
Total borrowings	\$ 1,577,044	\$ 2,358,354	\$ (781,310)	(33.13 %)	\$ 1,947,161	\$ 1,985,198	\$ (38,037)	(1.92 %)

For a further discussion of borrowings see Notes 9 and 10 to the unaudited Notes to Consolidated Financial Statements.

Accrued Expenses and Other Liabilities

Accrued expenses and other liabilities at September 30, 2023 March 31, 2024 increased \$3.95 \$6.14 million or 2.08% 2.88% since year-end 2022, 2023. In particular, income taxes payable increased \$12.44 million due to timing differences, business franchise taxes payable increased \$2.60 million, and accrued loan expenses increased \$7.44 million. In addition, interest payable increased \$11.63 million \$534 thousand due to an increase in CDs and brokered deposits as well as rising interest rates, and mortgage escrow liabilities increased \$7.48 million due to a growth in mortgage loans since year-end 2022. Mostly CDs. Partially offsetting these increases was a decrease of \$4.95 \$11.52 million in incentives payable due to payments and decreases of \$2.72 million and \$1.73 million in interest payable and business franchise taxes, respectively, due to timing differences, payments.

Shareholders' Equity

Shareholders' equity at September 30, 2023 March 31, 2024 was \$4.65 \$4.81 billion, which was an increase of \$132.69 \$36.20 million 2.94% less than 1% from year-end 2022, 2023.

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Retained earnings increased \$140.87 \$36.60 million or 8.94% 2.10% from year-end 2022, 2023. Earnings net of dividends for the nine three months of 2023 2024 were \$140.87 \$36.60 million.

Accumulated other comprehensive income decreased \$16.72 \$1.31 million or 5.03% less than 1% from year-end 2022, 2023 due to a decrease of \$17.46 \$2.39 million in the fair value of United's available for sale investment portfolio, net of deferred income taxes. In addition, Partially offsetting this decrease was a \$657 thousand increase in the fair value of cash flow hedges, net of deferred in taxes decreased \$1.07 million. The after-tax amortization accretion of the pension net actuarial loss costs \$1.81 million \$424 thousand for the first nine months quarter of 2023, 2024.

RESULTS OF OPERATIONS

Overview

Below is a summary The following table sets forth certain consolidated income statement information of United's consolidated results of operations for the time periods presented: United:

(Dollars in thousands except per share amounts)	Three Months Ended			Nine Months Ended		Three Months Ended		
	September 2023	September 2022	June 2023	September 2023	September 2022	March 2024	March 2023	Decem ber 2022
(Dollars in thousands)								
Income Statement								
Summary:								
Interest income	\$ 356,910	\$ 263,683	\$ 345,932	\$ 1,032,145	\$ 694,249	\$ 369,180	\$ 329,303	\$ 369
Interest expense	128,457	23,061	118,471	341,911	47,222	146,691	94,983	139
Net interest income	228,453	240,622	227,461	690,234	647,027	222,489	234,320	229
Provision for credit losses	5,948	7,671	11,440	24,278	2,454	5,740	6,890	6
Noninterest income	33,661	32,749	35,178	101,583	122,382			
Noninterest expense	135,230	137,196	135,288	407,937	417,545			
Other income						32,212	32,744	33
Other expense						140,742	137,419	152
Income before income taxes	120,936	128,504	115,911	359,602	349,410	108,219	122,755	104
Income taxes	24,779	25,919	23,452	72,679	69,548	21,405	24,448	24
Net income	\$ 96,157	\$ 102,585	\$ 92,459	\$ 286,923	\$ 279,862	\$ 86,814	\$ 98,307	\$ 79

Net income for the third quarter of 2023 was \$96.16 million or \$0.71 per diluted share, as compared to \$102.59 million or \$0.76 per diluted share for the prior year quarter. Net income for the second quarter of 2023 was \$92.46 million or \$0.68 per diluted share.

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Net income for the first nine months quarter of 2024 was \$86.81 million as compared to earnings of \$98.31 million for the first quarter of 2023. Earnings for the first quarter of 2024, as compared to the first quarter of 2023, decreased primarily due to lower net interest income as a result of the impact of higher market interest rates on interest-bearing liabilities. Diluted earnings per share were \$0.64 for the first quarter of 2024 and \$0.73 for the first quarter of 2023. On a linked-quarter basis, net income for the fourth quarter of 2023 was \$286.92 million or \$2.12 per diluted share. The fourth quarter of 2023 included \$11.99 million of noninterest expense.

for the FDIC special assessment levied on banking organizations as compared to \$279.86 an additional \$1.81 million or \$2.06 per share of noninterest expense for the first nine months of 2022.

For the third quarter of 2023, United's annualized return on average assets was 1.31% and return on average shareholders' equity 8.14% as compared 2024 related to 1.41% and 8.96% for the third quarter of 2022. United's annualized return on average assets 1.26% and return on average shareholders' equity was 7.96% for FDIC's revised loss estimates to the second quarter of 2023. Deposit Insurance Fund.

United's annualized return on average assets for the first nine months of 2023 2024 was 1.31% 1.19% and return on average shareholders' equity was 8.27% 7.25% as compared to 1.29% 1.35% and 8.07% 8.72%, respectively, for the first nine months of 2022. 2023. On a linked-quarter basis, United's annualized return on average assets for the fourth quarter of 2024 was 1.08% and return on average shareholders' equity was 6.70%. For the third quarter and first nine months of 2023, 2024, United's annualized return on average tangible equity, a non-GAAP measure, was 11.98%, as compared to 14.97% for the first three months of 2023. On a linked-quarter basis, United's annualized return on average tangible equity was 13.71% and 14.03%, respectively, as compared to 15.46% 13.73% 11.27% for the third quarter and first nine months of 2022, respectively. United's annualized return on average tangible equity 13.47% for the second fourth quarter of 2023.

(Dollars in thousands)	Three Months Ended			Nine Months Ended	
	September 30, 2023	September 30, 2022	June 30, 2023	September 30, 2023	September 30, 2022
Return on Average Tangible Equity:					
(a) Net Income (GAAP)	\$ 96,157	\$ 102,585	\$ 92,459	\$ 286,923	\$ 279,811
(b) Number of Days	92	92	91	273	273
Average Total Shareholders' Equity (GAAP)	\$ 4,687,124	\$ 4,542,100	\$ 4,659,094	\$ 4,639,322	\$ 4,635,811
Less: Average Total Intangibles	<u>(1,904,769)</u>	<u>(1,910,054)</u>	<u>(1,906,053)</u>	<u>(1,906,042)</u>	<u>(1,910,901)</u>
(c) Average Tangible Equity (non-GAAP)	\$ 2,782,355	\$ 2,632,046	\$ 2,753,041	\$ 2,733,280	\$ 2,724,900
Return on Average Tangible Equity (non-GAAP)	13.71%	15.46%	13.47%	14.03%	13.47%
[(a) / (b)] x 365 / (c)	13.71%	15.46%	13.47%	14.03%	13.47%
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(Dollars in thousands)	Three Months Ended		
	March 31, 2024	March 31, 2023	December 31, 2023
Return on Average Tangible Equity:			
(a) Net Income (GAAP)	\$ 86,814	\$ 98,307	\$ 79,307
(b) Number of Days	91	90	90
Average Total Shareholders' Equity (GAAP)	\$ 4,816,476	\$ 4,570,288	\$ 4,697,611
Less: Average Total Intangibles	<u>(1,901,074)</u>	<u>(1,907,331)</u>	<u>(1,903,400)</u>
(c) Average Tangible Equity (non-GAAP)	\$ 2,915,402	\$ 2,662,957	\$ 2,794,200
Return on Average Tangible Equity (non-GAAP) [(a) / (b)] x 366 or 365 / (c)]	11.98%	14.97%	11.98%

Net interest income for the third first quarter of 2023 was \$228.45 million, which was a decrease of \$12.17 2024 decreased \$11.83 million or 5.05%, to \$222.49 million from net interest income of \$234.32 million for the third quarter first three months of 2022. 2023. The decrease of \$12.17 \$11.83 million in net interest income occurred because total interest income increased \$93.23 \$39.88 million while interest expense increased \$105.40 \$51.71 million from the third first quarter of 2022. 2023. Net interest income for the first nine months quarter of 2023 was \$690.23 million, an increase of \$43.21 2024 decreased \$7.20 million, or 6.68% 3.14%, from the first nine months fourth quarter of 2022. 2023. The increase decrease of \$43.21 \$7.20 million in net interest income occurred because total interest income increased \$337.90 million \$5 thousand while total interest expense increased \$294.69 \$7.21 million from the first nine months of 2022. Generally, interest income increased in 2023 due to the impact of rising market interest rates on earning assets, organic loan growth and a change in the asset mix to higher earning assets while interest expense increased mainly due to higher funding costs as a result of the rising market interest rates on higher interest-bearing balances. Net interest income for the third quarter of 2023 was relatively flat.

the second quarter of 2023, increasing \$992 thousand or less than 1%. The slight increase of \$992 thousand in net interest income occurred because total interest income increased \$10.98 million while total interest expense increased \$9.99 million from the second quarter of 2023.

The provision for credit losses was \$5.95 million and \$24.28 million for the third quarter and first nine months of 2023, respectively, the provision for credit losses was \$7.67 million and \$2.45 million for the third quarter and first nine months of 2022. The lower amount of provision expense for the third quarter of 2023 as compared to the third quarter of 2022 was mainly due to the impact of reasonable and supportable forecasts of future macroeconomic conditions. The higher amount of provision expense for the first nine months of 2023 as compared to the first nine months of 2022 was mainly due to an increase in qualitative adjustments and the impact of reasonable and supportable forecasts of future macroeconomic conditions. The provision for credit losses was \$11.44 million for the second quarter of 2023. The lower amount of provision expense for the third quarter of 2023 as compared to the second quarter of 2023 was mainly due to a decrease in qualitative adjustments and the impact of reasonable and supportable forecasts of future macroeconomic conditions, partially offset by additional provision expense due to loan growth.

For the third quarter of 2023, noninterest income was \$33.66 million, which was an increase of \$912 thousand or 2.78% from the third quarter of 2022. This increase was primarily due to increases in income from mortgage banking activities and income from bank-owned life insurance ("BOLI") partially offset by a decrease in mortgage loan servicing income. Noninterest income for the first nine months of 2023 was \$101.58 million which was a decrease of \$20.80 million or 17.00% from the first nine months of 2022. These decreases in noninterest income were due mainly to lower income from mortgage banking activities as well as net losses on the sales of securities partially offset by an increase in mortgage loans servicing income mainly driven by the gain on sale of mortgage servicing rights ("MSRs") in 2023. Noninterest income for the third quarter of 2023 decreased \$1.52 million, or 4.31%, from the second quarter of 2023. The decrease in noninterest income for the linked-quarter was primarily due to a net gain on the sale of MSRs in the second quarter of 2023.

For the third quarter of 2023, noninterest expense decreased \$1.97 million or 1.43% from the third quarter of 2022 primarily due to decreases in other real estate owned ("OREO") expense, mortgage loan servicing expense and certain general operating expenses. Other noninterest expenses partially offset by increases in employee benefits and Federal Deposit Insurance Corporation ("FDIC") insurance expense. For the first nine months of 2023, noninterest expense decreased \$9.61 million or 2.30% from the first nine months of 2022 driven by decreases in employee compensation and in the expense for the reserve for unfunded loan commitments partially offset by increases in FDIC insurance expense and certain general operating expenses within other noninterest expense. Noninterest expense for the third quarter of 2023 was flat from the second quarter of 2023, decreasing \$58 thousand or less than 1% due mainly to a decrease in the expense for reserve for unfunded loan commitments partially offset by higher amounts of certain general operating expenses within other noninterest expense.

Income taxes for the third quarter of 2023 were \$24.78 million as compared to \$25.92 million for the third quarter of 2022. Income tax expense was \$23.45 million for the second quarter of 2023. For the first nine months of 2023 and 2022, income tax expense was \$72.68 million and \$69.55 million, respectively. For the quarters ended September 30, 2023 and June 30, 2023, United's effective tax rate was 20.49% and 20.23%, respectively. For the quarter ended September 30, 2022, United's effective tax rate was 20.17%. The effective tax rate for the first nine months of 2023 and 2022 was 20.21% and 19.90%, respectively.

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Business Segments

United operates in two business segments: community banking and mortgage banking.

Community Banking

Net income attributable to the community banking segment for the third quarter of 2023 was \$101.52 million compared to net income of \$108.66 million for the third quarter of 2022. The lower net income within the community banking segment for the third quarter of 2023 was due primarily to a decrease in net interest income due to net interest margin compression. Net income attributable to the community banking segment for the first nine months of 2023 was \$298.10 million compared to net income of \$288.83 million for the first nine months of 2022. The higher net income within the community banking segment for the first nine months of 2023 was due primarily to increases in net interest income due to higher interest rates. On a linked quarter basis, net income attributable to the community banking segment for the third quarter of 2023 increased \$9.62 million from the second quarter of 2023 primarily due to a decrease in the provision for credit losses and higher noninterest income.

Net interest income of \$230.34 million for the third quarter of 2023 was a decrease of \$9.20 million or 3.84% from \$239.54 million for the third quarter of 2022. The decrease was mainly due to net interest margin compression as funding costs rose faster than the average growth on earning assets. Net interest income increased \$55.09 million to \$695.91 million for the first nine months of 2023, compared to \$640.82 million for the same period of 2022. Generally, net interest income for the first nine months of 2023 increased from the first quarter of 2022.

months of 2022 due mainly to the impact of rising market interest rates on earning assets, organic loan growth and a change in the mix to higher earning assets. On a linked quarter basis, net interest income for the third quarter of 2023 increased \$1.03 million from the second quarter of 2023 primarily due to the impact of rising market interest rates on earning assets, a change in the asset mix to higher earning assets and lower average balances of long-term borrowings.

The provision for credit losses was \$5.95 million for the three months ended September 30, 2023 ~~2024~~ as compared to a provision for credit losses of ~~\$7.67 million~~ ~~\$6.89 million~~ for the three months ended September 30, 2022. The decrease in the provision for credit losses was mainly due to an improvement in the reasonable and supportable forecasts of future macroeconomic conditions. The provision for credit losses was \$24.28 million for the nine months ended September 30, 2023, compared to a provision for credit losses of \$2.45 million for the nine months ended September 30, 2022. The increase in the provision for credit losses was mainly due to a change in qualitative factors and loan growth. The ~~the impact of reasonable and supportable forecasts of future macroeconomic conditions~~ On a linked-quarter basis, the provision for credit losses was \$11.44 million for the second quarter of 2024 decreased \$1.14 million from \$6.88 million for the fourth quarter of 2023 due mainly to less portfolio loan growth as well as a change in the ~~the impact of reasonable and supportable forecasts of future macroeconomic conditions~~ in the first quarter of 2024 as compared to the fourth quarter of 2023.

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Noninterest income increased \$806 thousand for the third quarter of 2023 to \$24.58 million as compared to \$23.78 million for the third quarter of 2022 primarily due to an increase in the income from BOLI. Noninterest income for the first nine months of 2023 decreased \$9.21 million to \$66.37 million for the first nine months of 2024, a decrease of \$532 thousand or 1.62% from the first nine months of 2023 as compared to \$75.58 million for the first nine months of 2022. This decrease from the first nine months of 2023 was due mainly to net losses on the sales decrease in mortgage loan servicing income of AFS investment securities and decreased in \$1.49 million partially offset by increased fees of \$1.07 million from deposit services and income from bank-owned insurance brokerage services. On a linked quarter linked-quarter basis, noninterest income for the third quarter of 2024 decreased \$1.46 million, or 4.34%, from the fourth quarter of 2023. The fourth quarter of 2023 increased \$6.97 million included a \$2.66 million gain from the second payoff of a fixed rate commercial loan that had an associated interest rate swap derivative. Partially offsetting the decrease in noninterest income was a \$907 thousand increase in fees from brokerage services.

Noninterest expense for the first quarter of 2024 was \$140.74 million, an increase of \$3.32 million or 2.42% from the first quarter of 2023 primarily due to a net loss of \$7.24 million on the sale of AFS investment securities in the second quarter of 2023.

Noninterest expense was \$121.32 million for the third quarter of 2023, compared to \$119.57 million for the same period of 2022. Noninterest expense was \$364.38 million for the nine months ended September 30, 2023, compared to \$353.36 million for the same period of 2022. These increases in employee compensation and FDIC insurance expense partially offset by a decrease in noninterest expense. On a linked-quarter basis, noninterest expense for the first nine months of 2024 decreased \$11.55 million or 7.3% from the fourth quarter of 2023. This decrease in noninterest expense was driven by decreases in FDIC insurance expense and noninterest expense partially offset by an increase in employee benefits.

Income taxes decreased \$3.04 million or 12.45% for the first three months of 2024 as compared to the first three months of 2023 primarily attributable to an increase in FDIC expense due to decreased earnings and a higher assessment slightly lower effective tax rate. On a linked quarter linked-quarter basis, noninterest expense income taxes decreased \$3.41 million or 13.73% for the first quarter of 2024 increased \$1.04 million from 2023 as compared to the second quarter of 2023 due mainly to a lower expense for the reserve for unfunded loan commitments within other expense.

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Mortgage Banking

effective tax rate partially offset by higher earnings. The mortgage banking segment reported a net loss of \$549 thousand effective tax rate was 19.78% and net income of \$2.90 million for the third quarter 19.92% and the first nine months of 2023, respectively, as compared to net losses of \$3.34 million and \$4.28 million for the third quarter and the first nine months of 2022. The mortgage banking segment reported a net income of \$5.13 million for the second quarter of 2023.

Noninterest income, which consists mainly of realized and unrealized gains associated with the fair value of commitments and loans for sale, was \$10.87 million for the third quarter of 2023 as compared to \$13.75 million for the third quarter of 2022. Noninterest income for the first nine months of 2024 and 2023, respectively. The effective tax rate was \$41.68 million as compared to \$58.61 million 23.81% for the first nine months of 2022. These decreases in noninterest income from 2022 were due mainly to decreased sales of mortgage loans in the secondary market primarily as a result of a rising interest rate environment. On a linked quarter linked-quarter basis, noninterest income for the third quarter of 2023 decreased \$9.08 million from the second quarter of 2023. This decrease was mainly due to a decrease in the fair value of commitments and loans for sale.

noninterest income for the linked-quarter was primarily due to the previously mentioned net gain on the sale of MSRs in the second quarter of 2023 as well as decreased sales of mortgage loans in the secondary market.

Noninterest expense was \$14.12 million for the third quarter of 2023, a decrease of \$6.54 million from \$20.66 million for the third quarter of 2022. Noninterest expense for the first nine months of 2023 was \$44.91 million, a decrease of \$26.98 million from the first nine months of 2022. Noninterest expense consists mainly of salaries, commissions and benefits of mortgage segment employees. On a linked quarter basis, noninterest expense for the third quarter of 2023 decreased \$1.59 million from the second quarter of 2023. The decreases mentioned above were due mainly to lower employee commissions and incentives related to the decreased mortgage banking products.

The following discussion explains in more detail the consolidated results of operations by major category.

Net Interest Income

Net interest income represents the primary component of United's earnings. It is the difference between interest income from earning assets and interest expense incurred to fund these assets. Net interest income is impacted by changes in the volume and mix of interest earning assets and interest-bearing liabilities, as well as changes in market interest rates. Such changes, and their impact on net interest income in 2023 and 2024 and 2022 and 2023, are presented below.

Net interest income for the third first quarter of 2023 and 2024 was \$228.45 million and \$222.49 million, which was a decrease of \$12.17 million or 5.06% from the third first quarter of 2022 and 2023. The \$12.17 million decrease in net interest income occurred because interest income increased \$93.23 million while total interest expense increased \$105.40 million from the third first quarter of 2022 and 2023. On a linked-quarter basis, net interest income for the first nine months of 2023 was \$690.23 million, which was an increase of \$43.21 million, or 6.68%, from the first nine months of 2022 and 2023. The \$43.21 million increase in net interest income occurred because total interest income increased \$337.90 million while total interest expense increased \$294.69 million from the first nine months of 2022 and 2023. On a linked-quarter basis, net interest income for the third quarter of 2023 was flat from the second quarter of 2023, increasing \$992 thousand or less than 1%. The \$992 thousand increase in net interest income occurred because total interest income increased \$10.98 million while total interest expense increased \$9.99 million from the second quarter of 2023.

For the purpose of this remaining discussion, net interest income is presented on a tax-equivalent basis to provide a comparison across all types of interest earning assets. The tax-equivalent basis adjusts for the tax-favored status of income from certain loans and investments. Although this is a non-GAAP measure, United's management believes this measure is more widely used within the financial services industry and provides better comparability of net interest income arising from taxable and tax-exempt sources. United uses this measure to monitor net interest income performance and to manage its balance sheet composition.

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Tax-equivalent net interest income for the third first quarter of 2023 and 2024 was \$229.32 million and \$223.36 million, which was a decrease of \$12.41 million or 5.13% from the third first quarter of 2022 and 2023. The decrease in net interest income and tax-equivalent net interest income was primarily due to higher interest expense driven by deposit rate repricing, higher average balances of interest-bearing deposits and cost of long-term borrowings, lower acquired a decrease in loan accretion income and income from Paycheck Protection Program ("PPP") loan fees. These decreases were partially offset by the impact of rising market interest rates on earning assets, organic loan growth and a change decrease in the asset mix to higher earning assets. average long-term borrowings. The average cost of funds increased 231 basis points from the third first quarter of 2022 and 2023 to 2.87% primarily due to increases 3.21% driven by an increase in the yield on average interest-bearing deposits of 224 basis points and in the yield on average long-term borrowings of 227 basis points. Average long-term borrowings interest-bearing deposits increased \$695.82 million or 9.73% from the third first quarter of 2022 and 2023.

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Acquired loan accretion income for the first quarter of 2024 decreased \$1.74 million or \$613 thousand from the third first quarter of 2023 and \$2.33 million. Net PPP loan fee income 2023. Loan fees for the first quarter of 2024 decreased \$1.50 million or \$351 thousand from the third first quarter of 2022 and 2023. The yield on average earning assets increased 138 basis points from the third quarter of 2022 to 5.70%. Average earning assets for the third first quarter of 2023 to 5.70% driven by an increase in the yield on average net loans of 53 basis points. Average net loans increased \$329.70 million or 3.91%, from the third first quarter of 2022 due to a \$1.28 million increase in average net loans partially offset by an \$882.68 million decrease in average investment securities. The net interest margin of 3.54% for the third first quarter of 2023 and 2024 was a decrease of 24 basis points from the net interest margin of 3.44% for the third quarter of 2022.

Tax-equivalent net interest income 3.63% for the first nine months quarter of 2023 was \$693.38 million, an increase of \$43.04 million or 6.62% from the first nine months of 2022. The increase in tax-equivalent net interest income was primarily due to the impact of market interest rates on earning assets, organic loan growth and a change in the asset mix to higher earning assets. These increases were partially offset by higher interest expense primarily driven by deposit rate repricing, higher average balances and cost of long-term borrowings, lower income from PPP loan fees and lower acquired loan accretion income. The yield on average earning assets increased 169 basis points from the first nine months of 2022 to 5.32%. Average earning assets for the first nine months of 2023 increased \$317.29 million, or 1.23%, from the first nine months of 2022 due to a \$1.69 billion increase in average net loans partially offset by a \$359.90 million decrease in average short-term investments and a \$411.08 million decrease in average investment securities. Average cost of funds increased 218 basis points from the first nine months of 2022 to 2.56% primarily due to increases in the yield on average interest-bearing deposits of 200 basis points and in the yield on average long-term borrowings of 272 basis points. Average long-term borrowings increased \$1.26 billion from the first nine months of 2022. Net PPP loan fee income decreased \$8.85 million from the first nine months of 2022. Acquired loan accretion income was \$8.52 million and \$13.60 million for the first nine months of 2023 and 2022, respectively, a decrease of \$5.08 million. The net interest margin of 3.56% for the first nine months of 2023 was an increase of 18 basis points from the net interest margin of 3.38% for the first nine months of 2022. 2023.

On a linked-quarter basis, tax-equivalent net interest income for the third quarter of 2023 was relatively flat 2024 decreased \$7.20 million, or 3.12%, from the second quarter of 2023, increasing \$717 thousand or less than 1%. Net interest income and tax-equivalent net interest income for the third quarter of 2023 benefited from the impact of rising market interest rates on earning assets, a change in the asset mix to higher earning assets and lower average balances of long-term borrowings. Partially offsetting this increase 2023. The decrease in net interest income and tax-equivalent net interest income was primarily due to higher interest expense primarily driven by the impact of deposit rate repricing and higher average balances of interest-bearing deposits. The yield on average earning assets increased 19 basis points from the second quarter of 2023 to 5.52%. Average net loans increased \$245.61 million from the second quarter of 2023 and the yield on average net loans and loans held for sale increased 14 basis points to 5.92% for the third quarter of 2023. Average investment securities decreased \$456.79 million from the second quarter of 2023 and average short-term investments decreased \$141.85 million from the second quarter of 2023. Average long-term borrowings decreased \$716.72 million from the second quarter of 2023. A decrease in loan fees. The yield on average interest-bearing deposits increased 33 basis points to 2.70% 3.10% in the first quarter of 2024. Overall, the average cost of funds for the first quarter of 2024 increased 14 basis points from the fourth quarter of 2023. In comparison, the yield on average earning assets for the first quarter of 2024 increased 2 basis points from the fourth quarter of 2023. Loan fees for the first quarter of 2024 decreased \$677 thousand from the fourth quarter of 2023. Acquired loan accretion income for the first quarter of 2024 decreased \$521 thousand from the fourth quarter of 2023. Average earning assets for the first quarter of 2024 were relatively flat from the fourth quarter of 2023, increasing \$211.65 million or less than 1%. Average net loans increased \$224.86 million or 1.07% and average interest-bearing deposits short-term investments increased \$473.53 \$63.23 million from the second quarter of 2023, or 7.72% while average investments decreased \$76.44 million or 1.90%. The net interest margin of 3.54% 3.44% for the third quarter of 2023 2024 was an increase a decrease of 311 basis points from the net interest margin of 3.51% 3.55% for the second quarter of 2023.

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United's tax-equivalent net interest income also includes the impact of acquisition accounting fair value adjustments. The following table provides the discount/premium and net accretion impact to tax-equivalent net interest income for the three months ended September 30, 2023 March 31, 2024, September 30, 2022 March 31, 2023 and June 30, 2023 and the nine months ended September 30, 2023 December 31, 2022 September 30, 2022 December 31, 2023:

(Dollars in thousands)	Three Months Ended		
	September 30 2023	September 30 2022	June 30 2023
	(1)	(2)	(3)
Loan accretion	\$ 2,325	\$ 4,065	\$ 3,000
Certificates of deposit	253	552	(1)
Long-term borrowings	(332)	(348)	(1)
Total	\$ 2,246	\$ 4,269	\$ 3,000
Nine Months Ended			
(Dollars in thousands)		September 30 2023	September 30 2022
		(4)	(5)
		March 31 2024	March 31 2023
		(6)	(7)

Loan accretion	\$ 8,521	\$ 13,602	\$ 2,506	\$ 3,119	\$ 3,119
Certificates of deposit	918	2,328	171	356	356
Long-term borrowings	(1,020)	85	(331)	(353)	(353)
 Tax-equivalent net interest income	 \$ 8,419	 \$ 16,015			
Total			\$ 2,346	\$ 3,122	\$ 2,346

The following tables reconcile the difference between net interest income and tax-equivalent net interest income for the three months ended **September 30, 2023** **March 31, 2024**, **September 30, 2022** **March 31, 2023** and June 30, 2023 and the nine months ended September 30, 2023 and September 30, 2022 **December 31, 2023**.

(Dollars in thousands)	Three Months Ended		
	September 30 2023	September 30 2022	June 30 2023
	Net interest income, GAAP basis	\$ 228,453	\$ 240,622
Tax-equivalent adjustment (1)	869	1,105	1,105
 Tax-equivalent net interest income	 \$ 229,322	 \$ 241,727	 \$ 228,205

(Dollars in thousands)	Nine Months Ended		Three Months Ended		
	September 30 2023	September 30 2022	March 31 2024	March 31 2023	Decem ber 31 2022
	Net interest income, GAAP basis	\$ 690,234	\$ 647,027	\$ 222,489	\$ 234,320
Tax-equivalent adjustment (1)	3,148	3,318	872	1,135	1,135
 Tax-equivalent net interest income	 \$ 693,382	 \$ 650,345	 \$ 223,361	 \$ 235,455	 \$ 230,230

(1) The tax-equivalent adjustment combines amounts of interest income on federally nontaxable loans and investment securities using the statutory federal income tax rate of 21% for the three months ended **March 31, 2024** and nine months ended **September 30, 2023** **2023** and 2022 and the three months ended **June 30, 2023** **December 31, 2023**. All interest income on loans and investment securities was subject to state income taxes.

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The following table shows the unaudited consolidated daily average balance of major categories of assets and liabilities for the three month periods ended **September 30, 2023** **March 31, 2024** and **2022**, 2023, respectively, with the interest and rate earned or paid on the amount. The interest income and yields on federally nontaxable loans and investment securities are presented on a tax-equivalent basis using the statutory federal income tax rate of 21% for the three-month period ended **September 30, 2023** **March 31, 2024** and **2022**. Interest income on all loans and investment securities was subject to state income taxes.

(Dollars in thousands)	Three Months Ended September 30, 2023			Three Months Ended September 30, 2022		
	Average Balance	Interest (1)	Avg. Rate (1)	Average Balance	Interest (1)	Avg. Rate (1)
	ASSETS					
Earning Assets:						
Federal funds sold and securities purchased under agreements to resell and other short-term investments	\$ 852,224	\$ 11,810	5.50 %	\$ 918,691	\$ 6,834	2.95 %

Investment Securities:							
Taxable	3,994,073	35,730	3.58 %	4,687,528	29,149	2.49 %	
Tax-exempt	<u>211,178</u>	<u>1,482</u>	<u>2.81 %</u>	<u>400,400</u>	<u>2,783</u>	<u>2.78 %</u>	
Total Securities	4,205,251	37,212	3.54 %	5,087,928	31,932	2.51 %	
Loans, net of unearned income (2)							
(3)	20,961,313	308,757	5.85 %	19,645,486	226,022	4.57 %	
Allowance for loan losses	<u>(250,810)</u>			<u>(213,824)</u>			
Net loans (3)	20,710,503		5.92 %	19,431,662		4.62 %	
Total earning assets	25,767,978	\$ 357,779	5.52 %	25,438,281	\$ 264,788	4.14 %	
Other assets	<u>3,307,943</u>			<u>3,396,154</u>			
TOTAL ASSETS	\$ 29,075,921			\$ 28,834,435			
LIABILITIES							
Interest-Bearing Liabilities:							
Interest-Bearing Funds:							
Interest-bearing deposits	\$ 15,993,991	\$ 108,793	2.70 %	\$ 15,308,177	\$ 17,660	0.46 %	
Short-term borrowings	188,945	1,805	3.79 %	137,985	493	1.42 %	
Long-term borrowings	<u>1,590,763</u>	<u>17,859</u>	<u>4.45 %</u>	<u>894,940</u>	<u>4,908</u>	<u>2.18 %</u>	
Total Interest-Bearing Liabilities	17,773,699	128,457	2.87 %	16,341,102	23,061	0.56 %	
Total Interest-Bearing Funds							
Noninterest-bearing deposits	6,337,052			7,664,032			
Accrued expenses and other liabilities	<u>278,046</u>			<u>287,201</u>			
TOTAL LIABILITIES	24,388,797			24,292,335			
SHAREHOLDERS' EQUITY	4,687,124			4,542,100			
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 29,075,921			\$ 28,834,435			
NET INTEREST INCOME	\$ 229,322			\$ 241,727			
INTEREST RATE SPREAD		2.65 %				3.58 %	
INTEREST SPREAD							
NET INTEREST MARGIN		3.54 %				3.78 %	
(1) The interest income and the yields on federally nontaxable loans and investment securities are presented on a tax-equivalent basis using the statutory federal income tax rate of 21%.							
(2) Nonaccruing loans are included in the daily average loan amounts outstanding.							

(3) Loans held for sale and leases are included in the daily average loan amounts outstanding.

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The following table shows the unaudited consolidated daily average balance of major categories of assets and liabilities for the three-month periods ended September 30, 2023 March 31, 2024 and June 30, 2023 December 31, 2023, respectively, with the interest and yield earned or paid on such amount. The interest income and yields on federally nontaxable loans and investment securities are presented on a tax-equivalent basis using the statutory federal income tax rate of 21% for the three-month period ended September 30, 2023 March 31, 2024 and June 30, 2023 December 31, 2023. Interest income on all loans and investment securities was subject to state income tax.

(Dollars in thousands)	Three Months Ended September 30, 2023			Three Months Ended June 30, 2023		
	Average Balance	Interest (1)	Avg. Rate (1)	Average Balance	Interest (1)	Avg. Rate (1)
ASSETS						
Earning Assets:						
Federal funds sold and securities purchased under agreements to resell and other short-term investments	\$ 852,224	\$ 11,810	5.50 %	\$ 994,072	\$ 12,706	5.13 %
Investment Securities:						
Taxable	3,994,073	35,730	3.58 %	4,274,123	36,721	3.44 %
Tax-exempt	211,178	1,482	2.81 %	387,918	2,718	2.80 %
Total Securities	4,205,251	37,212	3.54 %	4,662,041	39,439	3.38 %
Loans, net of unearned income (2)						
(3)	20,961,313	308,757	5.85 %	20,705,509	294,931	5.71 %
Allowance for loan losses	(250,810)			(240,611)		
Net loans	20,710,503		5.92 %	20,464,898		5.78 %
Net loans (2)(3)						
Total earning assets	25,767,978	\$ 357,779	5.52 %	26,121,011	\$ 347,076	5.33 %
Other assets	3,307,943			3,317,801		
TOTAL ASSETS	\$ 29,075,921			\$ 29,438,812		
LIABILITIES						
Interest-Bearing Liabilities:						
Interest-Bearing Funds:						
Interest-bearing deposits	\$ 15,993,991	\$ 108,793	2.70 %	\$ 15,520,461	\$ 91,577	2.37 %
Short-term borrowings	188,945	1,805	3.79 %	177,315	1,489	3.37 %
Long-term borrowings	1,590,763	17,859	4.45 %	2,307,485	25,405	4.42 %
Total Interest-Bearing Liabilities	17,773,699	128,457	2.87 %	18,005,261	118,471	2.64 %
Total Interest-Bearing Funds						
Noninterest-bearing deposits	6,337,052			6,500,259		
Accrued expenses and other liabilities	278,046			274,198		
TOTAL LIABILITIES	24,388,797			24,779,718		

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LIABILITIES							
Interest-Bearing Liabilities:							
Interest-bearing deposits	\$ 15,569,985	\$ 268,962	2.31%	\$ 15,599,135	\$ 35,972	0.	
Short-term borrowings	177,707	4,451	3.35%	136,014	911	0.	
Long-term borrowings	2,102,386	68,498	4.36%	841,693	10,339	1.	
Total Interest-Bearing Liabilities	17,850,078	341,911	2.56%	16,576,842	47,222	0.	
Non-interest bearing deposits	6,576,063			7,573,667			
Accrued expenses and other liabilities	274,418			275,201			
TOTAL LIABILITIES	24,700,559			24,425,710			
SHAREHOLDERS' EQUITY	4,639,322			4,635,858			
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 29,339,881			\$ 29,061,568			
NET INTEREST INCOME	\$ 693,382			\$ 650,345			
INTEREST RATE SPREAD			2.76%				3.
NET INTEREST MARGIN			3.56%				3.
(1) The interest income and the yields on federally nontaxable loans and investment securities are presented on a tax-equivalent basis using the statutory federal income tax rate of 21%.							
(2) Nonaccruing loans are included in the daily average loan amounts outstanding.							
(3) Loans held for sale and leases are included in the daily average loan amounts outstanding.							

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Provision for Credit Losses

The provision for credit losses was \$5.95 million and \$24.28 \$5.74 million for the **third** **first** quarter and first nine months of **2024** as compared to **a** provision for credit losses was \$7.67 million and \$2.45 of \$6.89 million for the **third** **first** quarter and first nine months of **2022**, respectively. **2023**. On a linked-quarter basis, the provision for credit losses for the **second** **fourth** quarter of **2024** was \$11.44 \$6.88 million. United's provision for credit losses relates to its portfolio of loans and leases, held-to-maturity securities, interest receivable on loans which are discussed in more detail in the following paragraphs.

For the quarter ended **September 30, 2023** **March 31, 2024**, the provision for loan and lease losses was \$5.95 a \$5.74 million as compared to a provision for loan and lease losses of \$7.67 \$6.89 million for the quarter ended **September 30, 2022** **March 31, 2023**. The amount of provision expense for the **third** **first** quarter of **2023** **2024** compared to the **third** **first** quarter of **2022** **2023** was mainly due to severe negative implications of credit deterioration expected within the reasonable and supportable forecasts of future macroeconomic conditions in the third quarter of 2023 portfolios for 2024 as compared to the third quarter of 2022. The provision for loan and lease losses for the first nine months of 2023 was \$24.28 million as compared to \$2.46 2023. Net charge-offs were \$2.07 million for the first nine months of 2022. The higher amount of provision expense for the first nine months of 2023 compared to the first nine months of 2022 was mainly due to an increase in qualitative adjustments pertaining to economic and business conditions, collateral values for dependent loans, loan trends, and the reasonable and supportable forecasts of future macroeconomic conditions. Net charge-offs were \$1.78 million for the third quarter of 2023 as 2024 compared to net charge-offs of \$1.79 million for the third quarter of 2022. Net charge-offs for the first nine months of 2023 were \$4.14 million as compared to net recoveries of \$1.13 \$1.14 million for the first nine months **quarter** **2022, 2023**. The higher amount of net charge-offs for the first nine months of 2023 2024 as compared to first nine months of 2022 was primarily due to an increase in increased charge-offs in 2023 for within the consumer loan segment as well as a lower amount of recoveries in 2023 of previously charged-off amounts for the other commercial loan segment portfolio. On a linked-quarter basis, the provision for loan and lease losses for the **second** **fourth** quarter of 2023 was \$11.44 \$6.88 million. The decline of \$1.14 million while the **first** **quarter** of **2024** from the **fourth** **quarter** of **2023** was due mainly to a greater amount of recoveries in the **first** **quarter** of **2024** compared to fourth quarter of 2023, primarily in the commercial real estate owner-occupied portfolio and other commercial portfolio. Net charge-offs were \$1.21 million. Annualized net charge-offs as a percentage of average loans and leases, net of unearned income was 0.03% both \$2.53 million for the **third** **fourth** quarter and first nine months of 2023 compared to net charge-offs (recoveries)

percentage of average loans and leases, net of unearned income of 0.04% and (0.01%) for the third quarter and first nine months of 2023, respectively. Annualized net charge-offs as a percentage of average loans and leases, net of unearned income for the second quarter of 2024 were 0.04% as compared to annualized net charge-offs of 0.02% for the first quarter of 2023 were 0.02%, and annualized net charge-offs of 0.05% for the fourth quarter of 2023.

The following table shows a summary of United's nonperforming assets including nonperforming loans and other real estate owned ("OREO") at **September 30, 2023**, **March 31, 2024** and **December 31, 2022**, **December 31, 2023**.

(In thousands)	September 30 2023	December 31 2022	March 31 2024	December 2023
	\$ 24,456	\$ 23,685	\$ 63,053	\$ 30,300
Nonaccrual loans	\$ 24,456	\$ 23,685	\$ 63,053	\$ 30,300
Loans past due 90 days of more	18,283	15,565	11,329	14,280
Restructured loans ⁽¹⁾	n/a	19,388	—	—
 Total nonperforming loans	 \$ 42,739	 58,638	 \$ 74,382	 \$ 45,680
Other real estate owned	3,181	2,052	2,670	2,200
 Total nonperforming assets	 \$ 45,920	 60,690	 \$ 77,052	 \$ 48,880

Note:

(1) On January 1, 2023, United adopted ASU 2022-02, "Troubled Debt Restructurings and Vintage Disclosures" prospectively which eliminated the accounting guidance on troubled debt restructurings and enhanced creditors' disclosure requirements related to loans and leases. The adoption of ASU 2022-02 did not change the accounting for nonaccrual loans or loans past due 90 days or more. Nonaccrual loans and nonperforming assets at December 31, 2022 included \$9,127 of restructured loans that were on accrual status and fewer than 90 days past due but classified as nonperforming loans and nonperforming assets. Restructured loans that are **On the increase of \$32.13 million** in nonaccrual or 90-day past due are included in the above nonperforming loan and nonperforming asset categories at September 30, 2023.

Restructured loans with an aggregate balance from **December 31, 2023** to **March 31, 2024** was due mainly to the transition of loans from nonaccrual to accrual status. Nonaccrual loans with an aggregate balance of \$7,186 at December 31, 2022 were on nonaccrual status, but are not included in "Nonaccrual loans" above. Restructured loans with an aggregate balance of \$3,075 at December 31, 2022 were 90 days past due, but not included in "Loans past due 90 days or more" above. **one significant commercial lending relationship.**

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United maintains an allowance for loan and lease losses and a reserve for lending-related commitments. The combined allowance for loan and lease losses and reserve for lending-related commitments is considered the allowance for credit losses. At **September 30, 2023**, **March 31, 2024**, the allowance for credit losses was **\$298.65** **\$305.82** million as compared to **\$280.94** **\$303.94** million at **December 31, 2022**, **December 31, 2023**.

At **September 30, 2023**, **March 31, 2024**, the allowance for loan and lease losses was **\$254.89** **\$262.91** million as compared to **\$234.75** **\$259.24** million at **December 31, 2022**, **December 31, 2023**. The slight increase in the allowance for loan and lease losses is due mainly to increased primarily driven by increases in the reserves for several loan segments including nonowner-occupied commercial real estate, both owner and non-owner occupied, the residential real estate and construction the other commercial segments due to increased outstanding loan balances and land development. increased adjustments resulting from the reasonable and supportable forecast. As a percentage of loans and leases, net of unearned income, the allowance for loan losses was 1.22% at **September 30, 2023** and 1.21% at **September 30, 2023** and 1.14% at **December 31, 2022**, **December 31, 2023**. The ratio of the allowance for loan and lease losses to nonperforming loans and leases or coverage ratio was **596.38%** **353.45%** and **400.33%** **569.78%** at **September 30, 2023**, **March 31, 2024** and **December 31, 2022**, **December 31, 2023**, respectively. The increase in this ratio was due mainly to a decline in nonperforming loans.

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United continues to evaluate risks which may impact its loan and lease portfolios. Reserves are initially determined based on losses identified from the PD/LGD and Cohort models which utilize the Company's historical information. Then, any qualitative adjustments are applied to account for the Company's view of current conditions, the future and other factors.

The third quarter of 2023 qualitative adjustments include analyses of the following:

- Current conditions – United considered the impact of inflation, rising interest rates, the banking regulatory environment and geopolitical conflict when making determinations related to factor adjustments for the external environment. United also considered portfolio trends related to economic and business conditions, collateral values for dependent loans; past due, nonaccrual and graded loans and leases; and concentrations of credit.
- Reasonable and supportable forecasts – The forecast is determined on a portfolio-by-portfolio basis based on projections relating the correlation of real GDP and the unemployment rate. rate to loss rates to forecasts of those variables. The reasonable and supportable forecast selection is subjective in nature and requires more judgment compared to the other components of the allowance. Assumptions for the economic variables were the following:
 - The forecast for real GDP in 2023 improved in the third quarter, from a projection of 1.00% for 2023 in the second quarter to 2.10% for 2023 in the third quarter and improvement in 2024, from a projection of 1.10% for 2024 in the second quarter to 1.50% for 2024 in the third quarter. The unemployment rate improved for 2023 between the second and third quarter, 4.10% to 3.80%, and in 2024 with improvement from 4.50% to 4.10%. The forecast for 2025 remained consistent at 1.80% for GDP while the unemployment rate reflected a similar decrease to 2024 from 4.50% to 4.10%.
 - The forecast for real GDP in 2024 increased in the first quarter, from a projection of 1.40% for 2024 at the end of 2023 to 2.10% for 2024 with a slightly smaller increase for 2025, from a projection of 1.80% for 2025 at the end of 2023 to 2.00% for 2025. The unemployment rate remained fairly consistent to the end of 2023 with a steady trend expected throughout 2024 and 2025.
 - Greater risk of loss is probable in the office portfolio due to continued hybrid and remote work that may be exacerbated by future economic conditions as well as higher interest rates and cap rates.



Greater risk of loss is probable in the office portfolio due to continued hybrid and remote work that may be exacerbated by future economic conditions and in the commercial other and construction portfolios due to weakened economic conditions.

- Reversion to historical loss data occurs via a straight-line method during the year following the one-year reasonable and supportable forecast period.

United's review of the allowance for loan and lease losses at September 30, 2023 March 31, 2024 produced increased reserves for three two of the four loan categories as compared to December 31, 2022 December 31, 2023. The allowance related to the commercial financial & agricultural loan pool, consisting of the owner and non-owner occupied commercial real estate and other commercial segments, increased \$6.86 \$3.99 million due to increased outstanding balances and increased reasonable and supportable forecast adjustments particularly as it pertains to office loans. The residential real estate segment reserve increased \$7.74 \$4.79 million due primarily to increased outstanding balances and increased risk of loss for past due, nonaccrual and graded loans and concentrations of credit balances. The real estate construction and development loan pool segment reserve increased \$10.00 \$4.39 million due to increased risk of loss for collateral value for dependent loans and increased reasonable and supportable forecast adjustments. The consumer loan pool segment reserve decreased \$4.47 million \$728 thousand primarily due to a decrease in outstanding balances.

An allowance is established for estimated lifetime losses for loans that are individually assessed. Nonperforming commercial loans and leases are regularly reviewed to identify expected credit losses. A loan is individually assessed for expected credit losses when the loan does not share similar characteristics with other loans in the portfolio. Measuring

expected credit losses of a loan requires judgment and estimates, and the eventual outcomes may differ from those estimates. Expected credit losses are measured based upon the present value of expected future cash flows from the loan discounted at the loan's effective rate or the fair value of collateral if the loan is collateral dependent. When the selected measure is less than the recorded investment in the loan, an expected credit loss has occurred. The allowance for loans and leases that were individually assessed was ~~\$1.94~~ \$18.02 million at ~~September 30, 2023~~ March 31, 2024 and ~~\$1.27~~ \$13.15 million at ~~December 31, 2022~~ December 31, 2023. In comparison to the year-end, this element of the allowance increased \$663 thousand ~~\$4.87~~ million due to newly identified loans requiring individual assessment the downgrade of loss and reduced collateral values. a commercial real estate non-owner occupied loan.

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Management believes that the allowance for credit losses of ~~\$298.65~~ \$305.82 million at ~~September 30, 2023~~ March 31, 2024 is adequate to provide for expected losses on existing loans and lending-related commitments based on information currently available. United's administration policies are focused on the risk characteristics of the loan portfolio in terms of loan approval and credit quality. The commercial loan portfolio is monitored for possible concentrations of credit in one or more industries. Management has lending limits on the percentage of capital per type of credit concentration in an effort to ensure adequate diversification within the portfolio. Most of United's commercial loans are secured by real estate located in West Virginia, southeastern Ohio, Pennsylvania, Virginia, Maryland, North Carolina, South Carolina, and the District of Columbia. It is the opinion of management that these commercial loans do not pose unusual risks and that adequate consideration has been given to these loans in establishing the allowance for credit losses.

The provision for credit losses related to held to maturity securities for the ~~third~~ first quarter of 2024 and first nine months of 2023 and 2022 was immaterial. The allowance for credit losses related to held to maturity securities was ~~\$18~~ \$19 thousand and ~~\$17~~ thousand at ~~September 30, 2023~~ March 31, 2024 and December 31, 2022, December 31, 2023, respectively. There was no provision for credit losses recorded on available for sale investment securities for the ~~third~~ first quarter of 2024 and first nine months of 2023 and 2022 and no allowance for credit losses on available for sale investment securities as of ~~September 30, 2023~~ March 31, 2024 and December 31, 2022, December 31, 2023.

Management is not aware of any potential problem loans or leases, trends or uncertainties, which it reasonably expects, will materially impact future operating results, liquidity, or capital resources which have not been disclosed. Additionally, management has disclosed known material credits, which cause management to have serious doubts as to the ability of such borrowers to comply with their repayment schedules.

Other Income

Other income consists of all revenues, which are not included in interest and fee income related to earning assets. Noninterest income has been and will continue to be an important factor for improving United's profitability. Recognizing the importance, management continues to evaluate areas where noninterest income can be enhanced.

Noninterest income for the ~~third~~ first quarter of 2024 was \$32.21 million, a decrease of \$532 thousand or 1.62% from the first quarter of 2023 was \$33.66 million, an increase of \$912 thousand or 2.78% from the third quarter of 2022 primarily due to increases driven by decreases in mortgage loan servicing income from and mortgage banking activities and income BOLI partially offset by an increase in fees from brokerage services and lower net losses on investment securities transactions.

Mortgage loan servicing income for the first quarter of 2024 decreased \$1.49 million or 65.33% from the first quarter of 2023 due to a decrease in mortgage loan servicing income. Noninterest income for the first nine months of 2023 was \$101.58 million, a decrease of \$20.80 million or 17.00% from the first nine months of 2022 due mainly to net losses recognized on the sales of AFS investment securities and a decrease in income from lower mortgage banking activities partially offset by a net gain on servicing rights ("MSRs") balances resulting from the sale of MSRs during the second quarter of 2023 within mortgage loan servicing income.

For the first nine months of 2023, net losses on investment securities were \$7.92 million as compared to net gains on investment securities of \$725 thousand for the first nine months of 2022. The net losses in 2023 were mainly due to a net loss of \$7.24 million on the sale of approximately \$187 million of AFS investment securities in the second quarter of 2023.

Income from mortgage banking activities totaled ~~\$7.56~~ \$5.30 million for the ~~third~~ first quarter of 2023 ~~2024~~ compared to ~~\$6.42~~ \$6.38 million for the same period ~~first quarter~~ of 2022, an increase ~~2023~~. The decrease of ~~\$1.13~~ \$1.09 million or 17.66%. The increase in income from mortgage banking activities ~~17.01%~~ for the first quarter of 2024 was mainly due to a higher quarter-end valuation decrease in the fair value of our mortgage derivatives and mortgage loans held for sale. For the first nine months of 2023 and 2022, income from mortgage banking activities was \$21.85 million and \$38.07 million, respectively. The decrease of \$16.22 million or 42.61% for the first nine months of 2023 was due mainly to decreased loan sales driven by the rising rate environment and a lower margin on loans sold. For the three months

ended September 30, 2023 and 2022, mortgage **Mortgage** loan sales were **\$217.63** **\$188.74** million and **\$275.83** in the first quarter of as compared to **\$166.51** million respectively. For in the nine months ended

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September 30, 2023 and 2022, mortgage loan sales were \$632.85 million and \$2.06 billion, respectively. **first quarter of 2023**. Mort loans originated for sale were \$185.95 million and \$635.58 million for the third quarter and first nine months of 2023, respective compared to \$265.21 million and \$1.72 billion for the third quarter and first nine months of 2022, respectively.

Fees from deposit services for the third quarter and first nine months of 2023 decreased \$787 thousand or 7.82% and \$3.08 million 9.91%, respectively, from the third quarter and first nine months of 2022. These decreases were due mainly to lower income overdraft fees primarily as a result of implemented changes to United's overdraft policy during the third quarter of 2022.

Income from BOLI for the third quarter of 2023 increased \$1.09 million or 74.05% from the third quarter of 2022 due to the recognit \$530 thousand in death benefits and an increase in the cash surrender value of policies in the third quarter of 2023. Income from BC the first nine months of 2023 decreased \$1.31 million or 16.84% from the first nine months of 2022. For the first nine months of United recognized death benefits from BOLI of \$571 thousand as compared to \$3.33 **\$176.91** million for the first nine months **quarter** 2022.

For 2024 as compared to \$177.81 million for the first nine months **quarter** of 2023, fees 2023.

Fees from trust **brokerage** services for the first quarter of 2024 increased **\$1.01** **\$1.07** million or **7.85%** **25.40%** from the first months **quarter** of 2022 **2023**. The increase was primarily due to an increase in assets under management. **higher volume**.

Mortgage loan servicing income United recorded a net loss on investment securities of \$99 thousand for the third **first quarter** of 2023 compared to a net loss on investment securities of \$405 thousand for the **first** quarter of 2023 decreased \$1.46 million or 63.25% fro third quarter of 2022. The decrease in mortgage loan servicing income was mainly driven primarily by lower MSR balances as a result the sale of MSRs in the second quarter of 2023. For the first nine months of 2023, mortgage loan servicing income increased \$5.95 million or 84.74% from the first nine months of 2022. This increase was due mainly to a net gain loss of \$8.15 million United recognized during second quarter of 2023 \$420 thousand on the sale of MSRs with an aggregate unpaid principal balance approximately \$2 billion partially offset by less income on the lower MSR balances. **AFS securities in last year's first quarter**.

On a linked-quarter basis, noninterest income for the third **first quarter** of 2024 decreased \$1.46 million, or 4.34%, from the fourth quarter of 2023 decreased \$1.52 driven by a decrease of \$3.00 million or 4.31%, in other noninterest income. The fourth quarter of 2023 included a \$2.66 million gain from the second quarter payoff of 2023. The a fixed rate commercial loan that had an associated interest rate derivative. Partially offsetting the decrease in noninterest income was a \$907 thousand increase in fees from brokerage services primarily due to a decrease in mortgage loan servicing income of \$9.00 million partially offset by lower net losses on investment securities of \$7.16 million. As previously mentioned, during the second quarter of 2023, United sold MSRs at a net gain of \$8.15 million. The remaining decrease in mortgage loan servicing income from the second quarter of 2023 was due to lower MSR balances in the third quarter of 2023 as a result of the sale. Additionally, as previously mentioned, United sold approximately \$187 million of AFS investment securities at a loss of \$7.24 million during the second quarter of 2023. **higher volume**.

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Other Expenses

Just as management continues to evaluate areas where noninterest income can be enhanced, it strives to improve the efficiency of operations to reduce costs. Other expenses include all items of expense other than interest expense, the provision for credit losses and income taxes. Noninterest expense was \$135.23 million for the **third** **first quarter** of 2023, a decrease of \$1.97 million or 1.43% from the same period in 2022. For the first nine months of 2023, noninterest expense **2024** was **\$407.94** **\$140.74** million, which was a decrease in increase of **\$9.61** **\$3.32** million or **2.30%** **2.42%** from the first nine months **quarter** of **2022, 2023**.

Employee compensation for the first nine months **quarter** of 2023 decreased \$11.89 **2024** increased \$3.88 million or 6.43% from the same period in 2022 when compared to the first nine months **quarter** of **2022, 2023**. The decrease for 2023 increase in employee compensation was due mainly to lower driven by higher employee incentives, commissions, related to a decline in mortgage banking production base salaries and severance.

Employee benefits expense for the **third** **first quarter** and first nine months of **2023** **2024** increased **\$2.18** **\$1.24** million or 20.24% and \$2.95 million or 8.27%, respectively, as compared to 9.20% from the **third** **first quarter** and first nine months of **2022, 2023**. This increase was primarily due to higher amounts of expense for postretirement benefits.

Net occupancy Mortgage servicing and impairment expense for the first nine months decreased \$869 thousand or 46.13% due to a amount of 2023 loans serviced.

FDIC expense increased ~~\$1.06~~ \$1.87 million or 3.15% as compared to the first nine months of 2022. This increase was primarily due to higher amounts of building rental, depreciation and maintenance expense.

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OREO expense for the third quarter and first nine months of 2023 decreased \$1.52 million or 89.17% and \$769 thousand or 39.72% 40.72% from the first nine months of 2022. These decreases were due to a decline in the fair value of OREO properties.

Equipment expense for the third quarter of 2023 decreased \$637 thousand or 8.16% as compared ~~due to an additional special assessment accrual of \$1.81 million resulting from the FDIC's revised loss estimates~~ to the third quarter of 2022. This decrease was primarily due to decreases in maintenance expense and depreciation.

FDIC expense for the third quarter and first nine months of 2023 increased \$1.54 million or 50.11% and \$5.02 million or 57.1% respectively, due to a higher assessment rate. ~~Deposit Insurance Fund~~.

Other expense for the ~~third~~ first quarter of 2023 ~~2024~~ decreased ~~\$2.19~~ \$2.69 million or 6.66% from the third quarter of 2022. Within expenses, consulting and legal expenses decreased \$4.00 million due to a loss contingency accrual of \$5.00 million in the third quarter of 2022. Partially offsetting this decrease were increases in advertising expense as well as business franchise taxes. For the first nine months of 2023, other expense decreased \$5.30 million or 5.23% 7.77% from the first nine months ~~quarter of 2022~~ 2023. Within expenses, the most significant decrease for the first nine months of 2023 as compared to the same time period in 2022 was in expense for the reserve for unfunded loan commitments of \$10.68 million. Additionally, consulting and legal expenses decreased ~~\$2.62~~ \$4.39 million due to a previously mentioned loss contingency accrual ~~lower amount of outstanding loan commitments~~. Partially offsetting this decrease was an increase in the third quarter ~~amortization of 2022~~. Partially offsetting these decreases were increases in business franchise taxes and advertising expense. ~~investment tax credits of \$950 thousand~~.

On a linked-quarter basis, noninterest expense for the ~~third~~ first quarter of 2023 was flat ~~2024~~ decreased \$11.55 million, or 7.58%, from the ~~second~~ fourth quarter of 2023, decreasing \$58 thousand, or less than 1%. The slight ~~2023~~ 2024 decrease in noninterest expense from the ~~second~~ fourth quarter was driven by decreases in FDIC insurance expense of \$10.17 million and other noninterest expense of \$8.02 million partially offset by an increase in employee benefits of \$4.90 million and employee compensation of \$1.46 million. The fourth quarter of 2023 included \$11.99 million of expense for the FDIC special assessment. The first quarter of 2024 included an additional expense of \$1.81 million related to the FDIC special assessment stemming from the FDIC's revised loss estimates. The decrease of \$8.02 million in other noninterest expense was driven primarily due by decreases of \$2.73 million in the expense for the reserve for unfunded loan commitments, \$1.23 million of expense related to a community development lending programs and \$1.22 million of amortization of investment tax credits. Additionally, other noninterest expense for the fourth quarter of 2023 included \$1.28 million related to trade intangible impairments. The decrease in the expense for the reserve for unfunded loan commitments of \$981 thousand within expense mainly was driven by a decrease in the outstanding balance of loan commitments at quarter-end. In addition, equipment expense for the third quarter of 2023 decreased \$856 thousand or 10.67% from the second quarter of 2023 primarily due to lower maintenance expense. These decreases in noninterest expense were partially offset by increases of \$690 thousand in loan commitments. The increase in employee benefits expense was primarily driven by higher postretirement benefit costs and higher Federal Insurance Contribution ("FICA") costs. Employee compensation for the first quarter of 2024 increased due mainly to higher post-retirement amount of salaries and approximately \$240 thousand of severance expense and \$562 thousand in employee compensation expense due primarily to increased salaries expense associated with the mortgage delivery channel consolidation.

Income Taxes

For the ~~third~~ first quarter of 2023 ~~2024~~, income tax expense was ~~\$24.78~~ \$21.41 million as compared to ~~\$25.92~~ \$24.45 million in the ~~third~~ first quarter of 2022. The decrease of ~~\$1.14~~ \$3.04 million was primarily due to lower decreased earnings partially offset by a slightly higher and lower effective tax rate. For the first nine months of 2023, income tax expense was \$72.68 million as compared to \$69.55 million in the third quarter of 2022, an increase of \$3.13 million. On a linked-quarter basis, income tax expense increased ~~\$1.33~~ decreased \$3.41 million from the second quarter of 2023. These increases were primarily due to increased earnings and higher lower effective tax rate. ~~rate partially offset by higher earnings~~. United's effective tax rate was 20.49% 19.78% for the third quarter of 2024, 19.92% for the first quarter of 2023 20.17% and 23.81% for the ~~third~~ fourth quarter of 2022 and 20.23% for the second quarter of 2023. For the first nine months of 2023 and 2022, United's effective tax rate was 20.21% and 19.90%, respectively. For further details related to income taxes, see Note 16 of the unaudited Notes to Consolidated Financial Statements contained within this document.

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Liquidity and Capital Resources

In the opinion of management, United maintains liquidity that is sufficient to satisfy its depositors' requirements and the credit needs of customers. Like all banks, United depends upon its ability to renew maturing deposits and other liabilities on a daily basis and to access new funds in a variety of markets. A significant source of funds available to United is "core deposits". Core deposits include checking and demand deposits, statement and special savings and NOW accounts. These deposits are relatively stable, and they are the lowest source of funds available to United. Short-term borrowings have also been a significant source of funds. These include federal funds purchased and securities sold under agreements to repurchase as well as advances from the FHLB. Repurchase agreements represent funds which are obtained as the result of a competitive bidding process.

Liquid assets are cash and those items readily convertible to cash. All banks must maintain sufficient balances of cash and near cash items to meet the day-to-day demands of customers and United's cash needs. Other than cash and due from banks, the available funds in the securities portfolio and maturing loans are the primary sources of liquidity.

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The goal of liquidity management is to ensure the ability to access funding which enables United to efficiently satisfy the cash requirements of depositors and borrowers and meet United's cash needs. Liquidity is managed by monitoring funds' availability from a number of primary sources. Substantial funding is available from cash and cash equivalents, unused short-term borrowing and from a geographically dispersed network of branches providing access to a diversified and substantial retail deposit market.

Short-term needs can be met through a wide array of outside sources such as correspondent and downstream correspondent fees, funds and utilization of Federal Home Loan Bank ("FHLB") advances and the Federal Reserve Bank's ("FRB") Discount Window and the newly established Bank Term Funding program during the first quarter of 2023. advances.

Other sources of liquidity available to United to provide long-term as well as short-term funding alternatives, in addition to FHLB advances and FRB programs, are long-term certificates of deposit, lines of credit, borrowings that are secured by bank premises or stock of United's subsidiaries and issuances of trust preferred securities. In the normal course of business, United through its Asset Liability Committee evaluates these as well as other alternative funding strategies that may be utilized to meet short-term and long-term funding needs.

During the first nine months quarter of 2023, United decreased increased its interest-bearing deposit balance at the FRB by \$18.11 \$135.62 million to \$788.72 million. \$1.38 billion. The change in the balance at the FRB was mostly the result of the net repayment of \$100.43 million increase in total deposits and \$168.36 million of \$800.00 million in FHLB advances and loan growth of \$491.66 million partially offset by net sales, maturities, and paydowns in the available for sale debt securities portfolio of \$762.02 partially offset by \$50.07 million and an increase decrease in total deposits of \$373.69 million. FHLB advances.

For the nine three months ended September 30, 2023 March 31, 2024, cash of \$272.66 million \$124.37 million was provided by operating activities due mainly to net income of \$286.92 million. \$86.81 million. In addition, proceeds from the sale of mortgage loans in the secondary market exceeded originations by \$17.14 million. Net cash of \$288.62 million \$2.43 million was provided by used in investing activities which was primarily due to \$758.09 million loan growth of \$160.68 million and net purchases of \$4.71 million in bank premises and equipment over sales proceeds mostly offset by \$162.81 million of net proceeds from the sales of investment securities. Net purchases partially offset by portfolio loan growth of \$491.66 million. purchases. During the first nine three months of 2023, 2024, net of \$553.88 million \$11.77 million was used in provided by financing activities due primarily to growth of \$100.60 million in deposits partially offset by cash dividends paid of \$50.14 million and the net repayment of \$800.00 million \$50.00 million in FHLB advances, cash dividends paid of \$146.01 million and cash paid of \$10.25 million to redeem subordinated debt partially offset by growth in deposits of \$31.00 million and an increase in securities sold under agreements to repurchase of \$27.58 million. borrowings during the quarter. The net effect of the cash flow activities was an increase in cash and cash equivalents of \$7.40 million \$133.70 million for the first nine three months of 2023, 2024.

At September 30, 2023 March 31, 2024, United had an unused borrowing amount at the FHLB of approximately \$7.30 \$7.00 billion subject to delivery of collateral after certain trigger points, and \$3.17 \$2.86 billion without the delivery of additional collateral. United has various unused lines of credit available from certain of its correspondent banks in the aggregate amount of \$230 \$280 million, all of which was available at September 30, 2023 March 31, 2024. United also has a \$20 million unsecured, revolving line of credit with an unaffiliated financial institution to provide for general liquidity needs, all of which was available at September 30, 2023 March 31, 2024. At September 30, 2023 March 31, 2024, United's borrowing capacity for the FRB Discount Window was \$2.72 \$2.53 billion. United did not have any borrowings from the FRB's Discount Window, or its new Bank Term Funding Program, during the first nine months quarter of 2023, 2024.

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United anticipates it can meet its obligations over the next 12 months and has no material commitments for capital expenditures. United also has lines of credit available. See Notes 9 and 10 to the accompanying unaudited Notes to Consolidated Financial Statements for more details regarding the amounts available to United under lines of credit.

The Asset Liability Committee monitors liquidity to ascertain that a liquidity position within certain prescribed parameters is maintained. Changes in interest rates and other market conditions, as well as changes in the composition of assets and liabilities, may affect the changes are anticipated in the policies of United's Asset Liability Committee.

United's capital position is financially sound. United seeks to maintain a proper relationship between capital and total assets to support growth and sustain earnings. United has historically generated attractive returns on shareholders' equity. United is well-capitalized based upon regulatory guidelines. United's risk-based capital ratio is **15.22%** **15.55%** at **September 30, 2023** **March 31, 2024** while its Common Equity Tier 1 capital, Tier 1 capital and leverage ratios are **12.99%** **13.22%**, **12.99%** **13.22%** and **11.32%** **11.41%**, respectively.

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The **September 30, 2023** **March 31, 2024** ratios reflects United's election of a five-year transition provision, allowed by the Federal Reserve Board and other federal banking agencies in response to the COVID-19 pandemic, to delay for two years the full impact of changes in interest rates and other market conditions, as well as changes in the composition of assets and liabilities, on regulatory capital, followed by a three-year transition period. The regulatory requirements for a well-capitalized financial institution include a risk-based capital ratio of 10.0%, a Common Equity Tier 1 capital ratio of 6.5%, a Tier 1 capital ratio of 8.0% and a leverage ratio of 5.0%.

Total shareholders' equity was **\$4.65** **\$4.81** billion at **September 30, 2023** **March 31, 2024**, which was an increase of **\$132.69** relative to **December 31, 2023**, increasing **\$36.20** million or 2.94% from December 31, 2022 less than 1%. This increase is primarily due to increases of **\$140.87** **\$36.60** million in retained earnings (net income less dividends declared).

United's equity to assets ratio was **15.91%** **16.01%** at **September 30, 2023** **March 31, 2024** as compared to **15.31%** **15.94%** at **December 31, 2022** **December 31, 2023**. The primary capital ratio, capital and reserves to total assets and reserves, was **16.76%** **16.86%** at **September 30, 2023** **March 31, 2024** as compared to **16.11%** **16.79%** at **December 31, 2022** **December 31, 2023**. United's average equity to average asset ratio was **16.12%** **16.36%** for the **third** first quarter of **2023** **2024** as compared to **15.75%** **15.49%** the **third** first quarter of **2022**. United's average equity to average asset ratio was 15.81% for the first nine months of 2023 as compared to 15.95% for the first nine months of 2022. All of these financial measurements reflect a financially sound position.

During the **third** first quarter of **2023** **2024**, United's Board of Directors declared a cash dividend of **\$0.36** **\$0.37** per share. Cash dividends were \$1.08 per common share for the first nine months of 2023. Total cash dividends declared were \$48.71 million for the third quarter of 2023 and \$146.05 **\$50.21** million for the first nine months of 2023 as compared to \$48.56 million for the second quarter of 2022 and \$146.37 **\$20.24** which was an increase of \$1.49 million or 3.07% from dividends declared of \$48.72 million for the first nine months of **2022**, **2023**.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The objective of United's Asset Liability Management function is to maintain consistent growth in net interest income within United's guidelines. This objective is accomplished through the management of balance sheet liquidity and interest rate risk exposures due to changes in economic conditions, interest rate levels and customer preferences.

Interest Rate Risk

Management considers interest rate risk to be United's most significant market risk. Interest rate risk is the exposure to adverse changes in United's net interest income as a result of changes in interest rates. United's earnings are largely dependent on the effective management of interest rate risk.

Management of interest rate risk focuses on maintaining consistent growth in net interest income within Board-approved policy. The United's Asset/Liability Management Committee ("ALCO"), which includes senior management representatives and reports to the Board of Directors, monitors and manages interest rate risk to maintain an acceptable level of change to net interest income as a result of changes in interest rates. Policy established for interest rate risk is stated in terms of the change in net interest income over a one- and two-year horizon given an immediate and sustained increase or decrease in interest rates. The current limits approved by the Board of Directors are structured on a staged basis with each stage requiring specific actions.

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United employs a variety of measurement techniques to identify and manage its exposure to changing interest rates. One such technique utilizes an earnings simulation model to analyze the sensitivity of net interest income to movements in interest rates. The model is based on actual cash flows and repricing characteristics for on and off-balance sheet instruments and incorporates market-based assumptions regarding the impact of changing interest rates on the prepayment rate of certain assets and liabilities. The model also includes executive

management projections for activity levels in product lines offered by United. Assumptions based on the historical behavior of deposit rates and balances in relation to changes in interest rates are also incorporated into the model. Rate scenarios could involve parallel or nonparallel shifts in the yield curve, depending on historical, current, and expected conditions, as well as the need to capture any market effects of explicit or embedded options. These assumptions are inherently uncertain and, as a result, the model cannot precisely measure net interest income or precisely predict the impact of fluctuations in interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management's strategies.

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Interest sensitive assets and liabilities are defined as those assets or liabilities that mature or are repriced within a designated time frame. The principal function of managing interest rate risk is to maintain an appropriate relationship between those assets and liabilities that are sensitive to changing market interest rates. The difference between rate sensitive assets and rate sensitive liabilities for specified periods of time is known as the "GAP." Earnings-simulation analysis captures not only the potential of these interest sensitive assets and liabilities to mature or reprice, but also the probability that they will do so. Moreover, earnings-simulation analysis considers the relative sensitivity of these balance sheet items and projects their behavior over an extended period of time. United closely monitors the sensitivity of assets and liabilities on an on-going basis and projects the effect of various interest rate changes on its net interest margin.

The following table shows United's estimated earnings sensitivity profile as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**:

Change in Interest Rates (basis points)	Percentage Change in Net Interest Income		Percentage Change in Net Interest Income	
	September 30, 2023	December 31, 2022	March 31, 2024	December 31, 2023
+200	(5.98 %)	(6.83 %)	(0.62%)	(0.28%)
+100	(2.87 %)	(3.00 %)	0.07%	0.24%
-100	4.00 %	2.12 %	2.82%	2.66%
-200	6.83 %	2.16 %	4.31%	4.35%

At **September 30, 2023** **March 31, 2024**, given an immediate, sustained 100 basis point upward shock to the yield curve used in the simulation model, net interest income for United is estimated to decrease increase by **2.87%** **0.07%** over one year as compared to a decrease an increase by **3.00%** **0.24%** at **December 31, 2022** **December 31, 2023**. A 200 basis point immediate, sustained upward shock in the yield curve would decrease net interest income by an estimated **5.98%** **0.62%** over one year as of **September 30, 2023** **March 31, 2024**, as compared to a decrease of **6.83%** **0.28%** as of **December 31, 2022** **December 31, 2023**. A 100 basis point immediate, sustained downward shock in the yield curve would increase net interest income by an estimated **4.00%** **2.82%** over one year as of **September 30, 2023** **March 31, 2024** as compared to an increase of **2.12%** **2.66%**, over one year as of **December 31, 2022** **December 31, 2023**. A 200 basis point immediate, sustained downward shock in the yield curve would increase net interest income by an estimated **6.83%** **4.35%** over one year as of **September 30, 2023** **March 31, 2024** as compared to an increase of **2.16%** **4.35%** over one year as of **December 31, 2022** **December 31, 2023**.

In addition to the one year earnings sensitivity analysis, a two-year analysis is also performed. Compared to the one year analysis, United is projected to show improved performance in year two within the upward rate shock scenarios. Given an immediate, sustained 100 basis point upward shock to the yield curve used in the simulation model, net interest income for United is estimated to decrease increase by **0.07%** **1.94%** in year two as of **September 30, 2023** **March 31, 2024**. A 200 basis point immediate, sustained upward shock in the yield curve would decrease increase net interest income by an estimated **0.78%** **2.80%** in year two as of **September 30, 2023** **March 31, 2024**. A 100 basis point immediate, sustained downward shock in the yield curve would increase net interest income by an estimated **0.79%** **0.76%** in year two as of **September 30, 2023** **March 31, 2024**. A 200 basis point immediate, sustained downward shock in the yield curve would decrease increase net interest income by an estimated **0.04%** **0.76%** in year two as of **September 30, 2023** **March 31, 2024**. This analysis does not include the potential increased refinancing activities, which should lessen the negative impact on net income from falling rates.

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While it is unlikely market rates would immediately move 100 or 200 basis points upward or downward on a sustained basis, the simulation model is another tool used by management and the Board of Directors to gauge interest rate risk. All of these estimated changes in net interest income are and were within the policy guidelines established by the Board of Directors.

To further aid in interest rate management, United's subsidiary bank is a member of the Federal Home Loan Bank ("FHLB"). The use of FHLB advances provides United with a low risk means of matching maturities of earning assets and interest-bearing funds to achieve a more stable earnings profile.

desired interest rate spread over the life of the earning assets. In addition, United uses credit with large regional banks and trust preferred securities to provide funding.

As part of its interest rate risk management strategy, United may use derivative instruments to protect against adverse price or interest rate movements on the value of certain assets or liabilities and on future cash flows. These derivatives commonly consist of interest rate swaps, caps, floors, collars, futures, forward contracts, written and purchased options. Interest rate swaps obligate two parties to exchange one or more payments generally calculated with reference to a fixed or variable rate of interest applied to the notional amount. United accounts for its derivative activities in accordance with the provisions of ASC Topic 815, "Derivatives and Hedging."

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Extension Risk

A key feature of most mortgage loans is the ability of the borrower to repay principal earlier than scheduled. This is called a prepayment. Prepayments arise primarily due to sale of the underlying property, refinancing, or foreclosure. In general, declining interest rates tend to increase prepayments, and rising interest rates tend to slow prepayments. Like other fixed-income securities, when interest rates rise, the value of mortgage-related securities generally declines. The rate of prepayments on underlying mortgages will affect the price and volatility of mortgage-related securities and may shorten or extend the effective maturity of the security beyond what was anticipated at the time of purchase. If interest rates rise, United's holdings of mortgage-related securities may experience reduced returns if the borrowers of the underlying mortgages pay off their mortgages later than anticipated. This is generally referred to as extension risk.

At **September 30, 2023** **March 31, 2024**, United's mortgage related securities portfolio had an amortized cost of **\$1.9** **\$1.8** billion, of which approximately **\$812** **\$745.1** million or **43%** **42%** were fixed rate collateralized mortgage obligations ("CMOs"). These fixed rate CMOs consisted primarily of planned amortization class ("PACs"), sequential-pay and accretion directed ("VADMs") bonds having an average life of approximately **5.9** **5.7** years and a weighted average yield of **2.11%** **2.09%**, under current projected prepayment assumptions. These securities are expected to have moderate extension risk in a rising rate environment. Current models show that an immediate, sustained upward shock of 300 basis points, the average life of these securities would only extend to **6.9** **6.7** years. The projected price decline of the fixed rate CMO portfolio in rates up 300 basis points would be **16%** **15.9%**, or less than the price decline of a 7- year treasury note. For comparison, the price decline of a 30-year 5.5% current coupon mortgage backed security (MBS) ("MBS") in rates higher by 300 basis points would be approximately 12.2%.

United had approximately **\$494.9** **\$487.9** million in fixed rate Commercial **commercial** mortgage backed securities ("CMBS") with a projected yield of **2.02%** **1.94%** and a projected average life of **5.4** **5.5** years on **September 30, 2023** **March 31, 2024**. This portfolio consisted primarily of Freddie Mac Multifamily K securities and Fannie Mae Delegated Underwriting and Servicing ("DUS") securities. The weighted average maturity ("WAM") of **8.4** **8.3** years.

United had approximately **\$24.7** **\$22.9** million in 15-year mortgage backed securities with a projected yield of **2.01%** **1.98%** and a projected average life of **4.8** **4.6** years as of **September 30, 2023** **March 31, 2024**. This portfolio consisted of seasoned 15-year mortgage paper with a weighted average loan age ("WALA") of **3.8** **4.2** years and a WAM of **11.4** **11.1** years.

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United had approximately **\$332.1** **\$318.9** million in 20-year mortgage backed securities with a projected yield of **1.83%** **1.82%** and a projected average life of **7.2** **6.7** years on **September 30, 2023** **March 31, 2024**. This portfolio consisted of seasoned 20-year mortgage paper with a WALA of **2.6** **3** years and a WAM of **17.3** **16.8** years.

United had approximately **\$159.4** **\$151.3** million in 30-year mortgage backed securities with a projected yield of **2.63%** **2.65%** and a projected average life of **8.2** **7.8** years on **September 30, 2023** **March 31, 2024**. This portfolio consisted of seasoned 30-year mortgage paper with a WALA of **4.2** **4.6** years and a WAM of **24** **23.7** years.

The remaining 3% of the mortgage related securities portfolio on **September 30, 2023** **March 31, 2024**, included floating rate CMO, CUS, and mortgage backed securities.

Item 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of **September 30, 2023** **March 31, 2024**, an evaluation was performed under the supervision of and with the participation of United's management, including the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of United's disclosure controls and procedures. Based on that evaluation, United's management, including the CEO and CFO, concluded that United's disclosure controls and procedures as of **September 30, 2023** **March 31, 2024** were effective in ensuring that the information required to be disclosed by United in the reports that it files or furnishes under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities Exchange Act rules and forms.

information required to be disclosed in the Quarterly Report on Form 10-Q was recorded, processed, summarized and reported within the time period required by the Securities and Exchange Commission's rules and forms.

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Limitations on the Effectiveness of Controls

United's management, including the CEO and CFO, does not expect that United's disclosure controls and internal controls will prevent all errors and fraud. While United's disclosure controls and procedures are designed to provide reasonable assurance of achieving its stated objective, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls.

Changes in Internal Controls

There have been no changes in United's internal control over financial reporting (as defined in Rules 13a-15(e) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended **September 30, 2023** **March 31, 2024**, or in other factors that have materially affected or are reasonably likely to materially affect United's internal control over financial reporting.

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PART II—II - OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

United and its subsidiaries are currently involved in various legal proceedings in the normal course of business. Management is vigorously pursuing all its legal and factual defenses and, after consultation with legal counsel, believes that all such litigation will be resolved without material effect on United's financial position.

Item 1A. RISK FACTORS

In addition to the other information set forth in this report, please refer to United's Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023** for disclosures with respect to United's risk factors which could materially affect United's business, financial condition or future results. The risks described in the Annual Report on Form 10-K are not the only risks facing United. Additional risks and uncertainties not currently known to United or that United currently deems to be immaterial also may materially and adversely affect United's business, financial condition and/or operating results.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

There have been no United equity securities sales during the quarter ended **September 30, 2023** **March 31, 2024** that were not registered. The table below includes certain information regarding United's purchase of its common shares during the quarter ended **September 30, 2023** **March 31, 2024**:

Period	Total Number of Shares Purchased (1) (2)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans (3)	Maximum Number of Shares that Yet be Purchased Under the Plan
7/01 – 7/31/2023	7	\$ 31.73	0	4,371
8/01 – 8/31/2023	5	\$ 28.32	0	4,371
9/01 – 9/30/2023	220	\$ 28.17	0	4,371
Total	232	\$ 28.28	0	

Period	Total Number of Shares Purchased (1) (2)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans (3)	Maximum Number of Shares that Yet be Purchased Under the Plan
1/01 – 1/31/2024	0	\$ 0.00	0	4,371
2/01 – 2/29/2024	29,896	\$ 34.43	0	4,371
3/01 – 3/31/2024	0	\$ 0.00	0	4,371
Total	29,896	\$ 34.43	0	

(1) Includes shares exchanged in connection with the exercise of stock options or the vesting of restricted stock under United's long-term incentive plans. Shares are purchased pursuant to the terms of the applicable plan and not pursuant to a publicly announced stock repurchase plan. For the quarter ended September 30, 2023 –220 shares at an average price of \$28.17 March 31, 2024 – 29,891shares were exchanged by participants in United's long-term incentive plans. plans at an average price of \$34.43.

(2) Includes shares purchased in open market transactions by United for a rabbi trust to provide payment of benefits under a deferred compensation plan for certain key officers of United and its subsidiaries. For the quarter ended September 30, 2023 March 31, 2024 the following shares were purchased for the deferred compensation plan: July – 7 shares at an average price of \$31.73 and August February 2024 – 5 shares at an average price of \$28.32. \$37.30.

(3) In May of 2022, United's Board of Directors approved a new repurchase plan to repurchase up to 4,750,000 shares of United's common stock on the open market (the "2022 Plan"). The timing, price and quantity of purchases under the plan plans are at the discretion of management and the plan may be discontinued, suspended or restarted at any time depending on the facts and circumstances. The 2022 Plan replaces a repurchase plan approved by United's Board of Directors in October of 2019.

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Item 3. DEFAULTS UPON SENIOR SECURITIES SECURITIES

None.

Item 4. MINE SAFETY DISCLOSURES

None.

Item 5. OTHER INFORMATION

- (a) None.
- (b) No changes were made to the procedures by which security holders may recommend nominees to United's Board of Directors.
- (c) United's directors and executive officers may from time to time enter into plans or other arrangements for the purchase of United's shares that are intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or may represent an off-Rule 10b5-1 trading arrangement under the Securities Exchange Act of 1934, as amended. During the quarter ended September 30, 2023 March 31, 2024, none of our directors or executive officers adopted, modified or terminated any "Rule 10b5-1 trading arrangement" or any "non-Rule 10b5-1 trading arrangement", as each term is defined in Rule 408(e) of Regulations S-K.

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Item 6. EXHIBITS

Index to exhibits required by Item 601 of Regulation

S-K

Exhibit No.	Description
2.1	Agreement and Plan of Merger, dated November 17, 2019, by and between United Bankshares, Inc. and Carolina Financial Corporation (reference to Exhibit 2.1 to the Form 8-K dated November 17, 2019 and filed November 18, 2019 for United Bankshares, Inc. F into this filing by reference to Exhibit 2.1 to the Form 8-K dated December 3, 2021 December 3, 2021 and filed December 3, 2021 December 3, 2021 for United Bankshares, Inc.)
2.2	Agreement and Plan of Reorganization, dated June 2, 2021, June 2, 2021, by and between United Bankshares, Inc. and Community Bankers (reference to Exhibit 2.2 to the Form 8-K dated December 3, 2021 December 3, 2021 and filed December 3, 2021 December 3, 2021 for United Bankshares, Inc.)

3.1	Amended and Restated Articles of Incorporation (incorporated into this filing by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for United Bankshares, Inc., File No.002-86947) No. 002-86947).
3.2	Restated Bylaws (incorporated into this filing by reference to Exhibit 3.1 to the Current Report on Form 8-K dated and filed on March 20, 2020 March 20, 2020 for United Bankshares, Inc., File No.002-86947) No. 002-86947).
4.1	Description of Registrant's Securities (incorporated into this filing by reference to the Annual Report on Form 10-K dated December 31, 2019 December 31, 2019 and filed March 2, 2020 March 2, 2020 for United Bankshares, Inc., File No.002-86947) No. 002-86947).
31.1	Certification as Adopted Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer (filed herewith).

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Exhibit No.	Description
31.2	Certification as Adopted Pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer (filed herewith).
32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer (furnished herewith).
32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer (furnished herewith).

101 Interactive
data file
(inline
XBRL)
(filed
herewith)

104 Cover Page
(embedded
in inline
XBRL and
contained
in Exhibit
101)

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITED BANKSHARES, INC.

(Registrant)

Date: November 9, 2023 May 10, 2024

/s/ Richard M. Adams, Jr.

Name: Richard M. Adams, Jr.

Title: Chief Executive Officer

Date: November 9, 2023 May 10, 2024

/s/ W. Mark Tatterson

Name: W. Mark Tatterson

Vice
Pres
and
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Fina
Offic

Title:

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Exhibi

CERTIFICATION

I, Richard M. Adams, Jr. certify that:

1. I have reviewed this quarterly report on Form 10-Q of United Bankshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **November 9, 2023** May 10, 2024

/s/ Richard M. Adams, Jr.

/s/

Name: Richard M. Adams, Jr.

Title: Name: Richard M. Adams, Jr.

Title: Chief Executive Officer

Exhibits

CERTIFICATION

I, W. Mark Tatterson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of United Bankshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2023

May
10,
2024

/s/ W. Mark Tatterson

Name: W. Mark Tatterson, Executive

Title: Vice President and Chief Financial Officer

Exhibit

CERTIFICATION

Pursuant to 18 U.S.C. § 1350, the undersigned officer of United Bankshares, Inc. (the "Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2023

/s/ Richard M. Adams, Jr.

Name: Richard M. Adams, Jr.

Title: Chief Executive Officer

Exhibit

CERTIFICATION

Pursuant to 18 U.S.C. § 1350, the undersigned officer of United Bankshares, Inc. (the "Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 ~~March 31, 2024~~ (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2023 ~~May 10, 2024~~

/s/ Richard M. Adams, Jr.

Name: Richard M. Adams, Jr.

CERTIFICATION

Pursuant to 18 U.S.C. § 1350, the undersigned officer of United Bankshares, Inc. (the "Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2024 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 10, 2024

/s/ W. Mark Tatterson

Name: Name: W. Mark Tatterson

Title: Title: Chief Financial Officer

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