

# Theravance Biopharma

## First Quarter 2025 Financial Results and Business Update

May 8, 2025

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# Forward Looking Statements

This presentation contains certain "forward-looking" statements as that term is defined in the Private Securities Litigation Reform Act of 1995 regarding, among other things, statements relating to goals, plans, objectives, expectations and future events. Theravance Biopharma, Inc. (the "Company") intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995.

Examples of such statements include statements relating to: the Company's expectations regarding its future profitability, expenses and uses of cash, the Company's goals, designs, strategies, plans, potential, and objectives, future growth of YUPELRI sales, future milestone and royalty payments, the ability to provide value to shareholders, the Company's regulatory strategies and timing of clinical studies, potential or possible safety, efficacy or differentiation of our investigational therapy, the status of patent infringement litigation initiated by the Company and its partner against certain generic companies in federal district courts; contingent payments due to the Company from the sale of the Company's TRELEGY ELLIPTA royalty interests to Royalty Pharma, and expectations around the use of OHSA scores as endpoints for clinical trials. These statements are based on the current estimates and assumptions of the management of Theravance Biopharma as of the date of this press release and the conference call and are subject to risks, uncertainties, changes in circumstances, assumptions and other factors that may cause the actual results of Theravance Biopharma to be materially different from those reflected in the forward-looking statements. Important factors that could cause actual results to differ materially from those indicated by such forward-looking statements include, among others, risks related to: factors that could increase the Company's cash requirements or expenses beyond its expectations and any factors that could adversely affect its profitability, whether the milestone thresholds can be achieved, delays or difficulties in commencing, enrolling or completing clinical studies, the potential that results from clinical or non-clinical studies indicate the Company's product candidates or product are unsafe, ineffective or not differentiated, risks of decisions from regulatory authorities that are unfavorable to the Company, dependence on third parties to conduct clinical studies, delays or failure to achieve and maintain regulatory approvals for product candidates, risks of collaborating with or relying on third parties to discover, develop, manufacture and commercialize products, and risks associated with establishing and maintaining sales, marketing and distribution capabilities with appropriate technical expertise and supporting infrastructure, the ability of the Company to protect and to enforce its intellectual property rights, volatility and fluctuations in the trading price and volume of the Company's shares, and general economic and market conditions.

Other risks affecting the Company are in the Company's Form 10-K filed with the SEC on March 7, 2025, and other periodic reports filed with the SEC. In addition to the risks described above and in Theravance Biopharma's filings with the SEC, other unknown or unpredictable factors also could affect Theravance Biopharma's results. No forward-looking statements can be guaranteed, and actual results may differ materially from such statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Theravance Biopharma assumes no obligation to update its forward-looking statements on account of new information, future events or otherwise, except as required by law.

## Non-GAAP Financial Measures

Theravance Biopharma provides a non-GAAP profitability target and a non-GAAP metric in this press release. Theravance Biopharma believes that the non-GAAP profitability target and non-GAAP net income (loss) provide meaningful information to assist investors in assessing prospects for future performance and actual performance as they provide better metrics for analyzing the performance of its business by excluding items that may not be indicative of core operating results and the Company's cash position. Because non-GAAP financial targets and metrics, such as non-GAAP profitability and non-GAAP net income (loss) are not standardized, it may not be possible to compare these measures with other companies' non-GAAP targets or measures having the same or a similar name. Thus, Theravance Biopharma's non-GAAP measures should be considered in addition to, not as a substitute for, or in isolation from, the Company's actual GAAP results and other targets.

Please see the appendix attached to this presentation for a reconciliation of non-GAAP net income (loss) to its corresponding measure, net income (loss). A reconciliation of non-GAAP net income (loss) to its corresponding GAAP measure is not available on a forward-looking basis without unreasonable effort due to the uncertainty regarding, and the potential variability of, expenses and other factors in the future.

# Agenda

## Opening & Closing Remarks

**Rick Winningham:** Chief Executive Officer

## Commercial Updates

**Rhonda Farnum:** Senior Vice President, Chief Business Officer

## Development & Regulatory Updates

**Dr. Áine Miller:** Senior Vice President, Development

## TRELEGY & Financial Updates

**Aziz Sawaf:** Senior Vice President, Chief Financial Officer

## Q&A

**Team**

# Continued Momentum to Start 2025 Across All Value Drivers



## Amprexetine

## TRELEGY / Corporate

- Q1 net sales of **\$58.3M increased 6% Y/Y<sup>1</sup>**
- Customer **demand increased 5% Y/Y<sup>2</sup>**
- Hospital performance remained strong, with **Q1 doses up 48% Y/Y<sup>3</sup>**
- **CYPRESS open label enrollment nearing completion**
  - Expect final patient to be enrolled by late summer
  - Top line data anticipated ~6 mo. later
- **Continued important clinical, regulatory and pre-launch preparations** across the organization
- 2024 TRELEGY net sales reached \$854M (+14% Y/Y), **on pace to trigger 2025 milestone of \$50M<sup>4</sup>**
- **\$131M in cash and no debt**
- Commitment to **return excess capital** to shareholders

1. In the US, Viartis is leading the commercialization of YUPELRI, and Theravance Biopharma co-promotes the product under a profit and loss sharing arrangement (65% to Viartis; 35% to Theravance Biopharma).  
2. Source: Viartis Customer Demand (Q1'25). 3. Source: IQVIA DDD, HDS, VA and Non-Reporting Hospital through Mar'25. 4. Source: GSK-reported Net Sales in USD. As of 3/31/25, Theravance stood to receive up to \$150 million in 2025 and 2026 TRELEGY sales milestones paid directly from Royalty Pharma (RP). Based on 2025 TRELEGY global net sales, a first payment of \$25 million would be triggered should RP receive \$260 million or more in royalty payments from GSK and a second payment of \$25 million (for a total of \$50 million) would be triggered should RP receive \$295 million or more in royalty payments from GSK. Theravance estimates that these thresholds will be met should TRELEGY global net sales reach \$3.063 billion and \$3.413 billion, respectively.



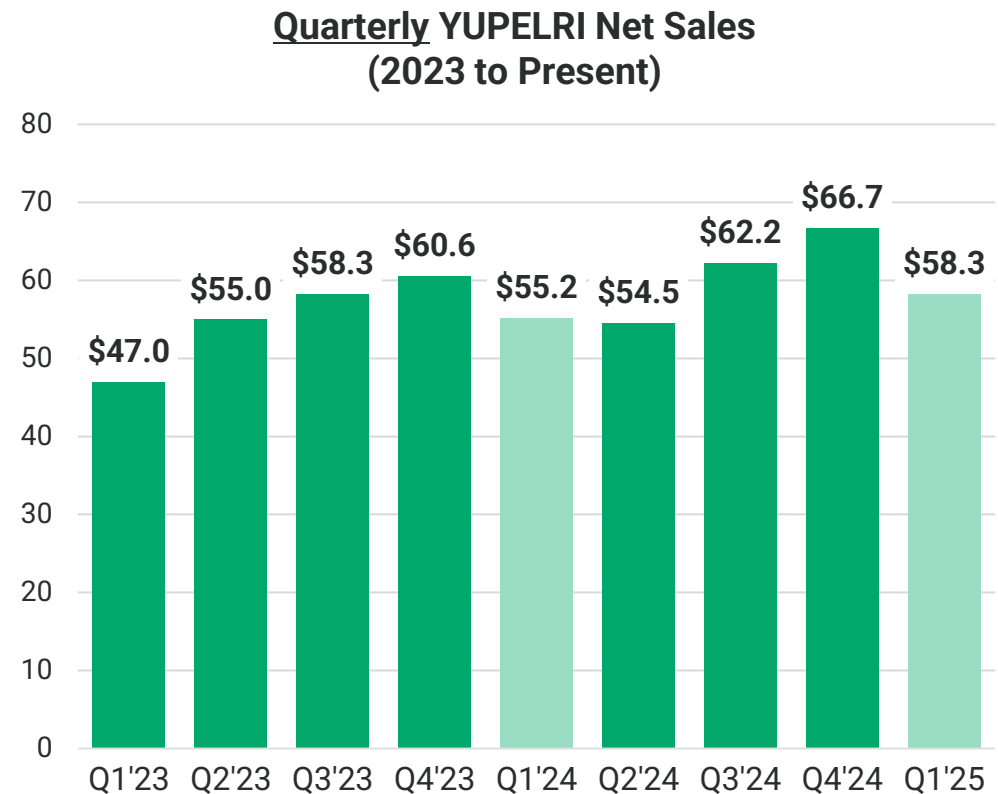
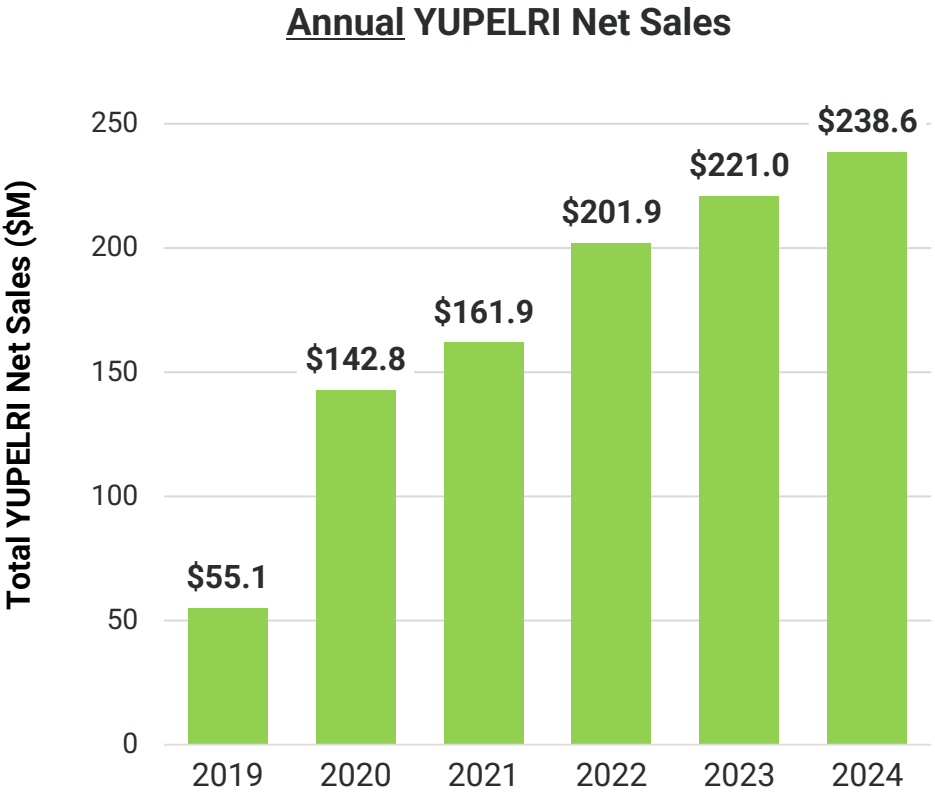
# The Only Once-Daily, Nebulized LAMA Maintenance Medicine for COPD

Co-promotion agreement with VIATRIS™ (35% / 65% Profit Share)

**Rhonda Farnum**  
**Senior Vice President, Chief Business Officer**

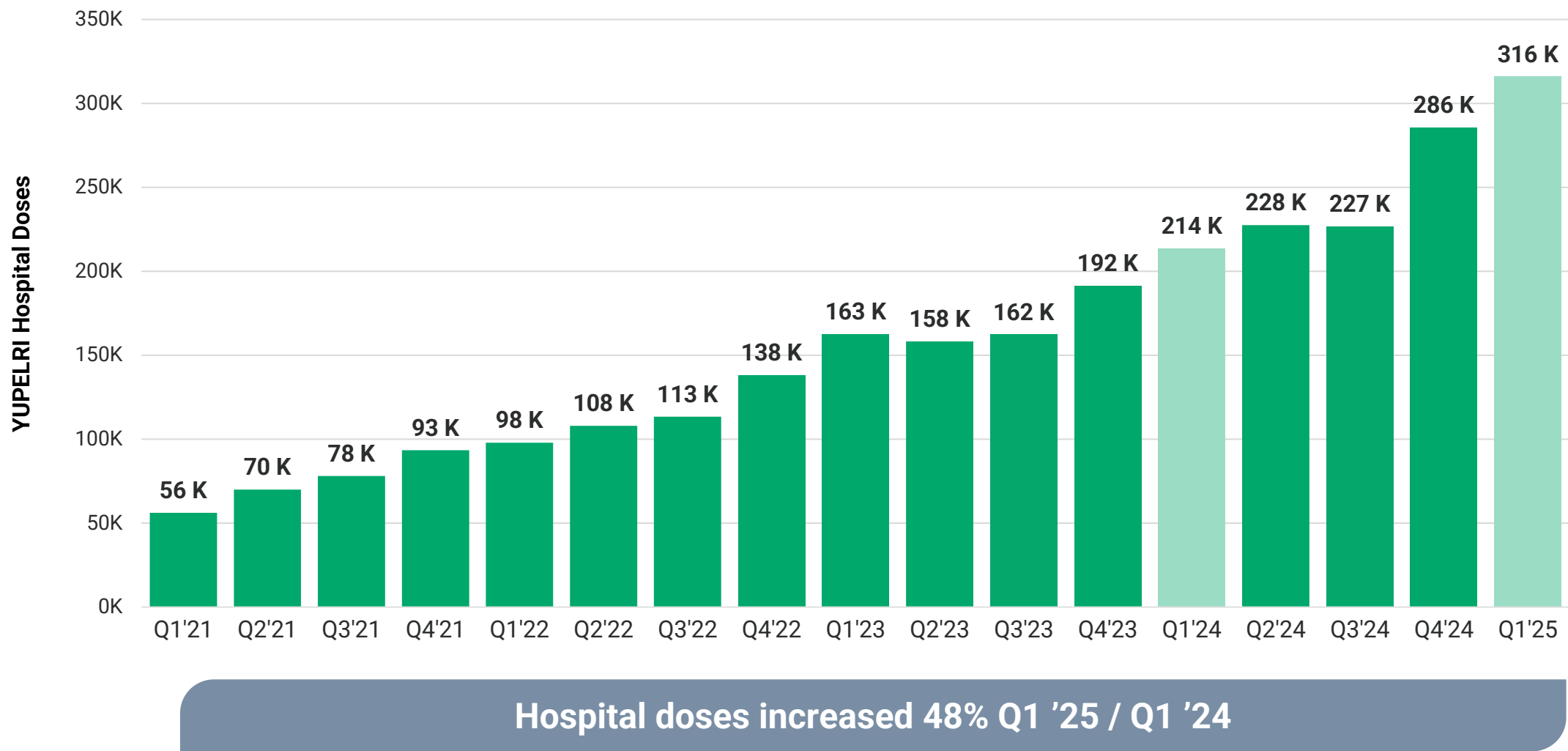


# Continued Year-over-Year YUPELRI® Net Sales Growth in the US



**Net sales increased 6% Q1 '25 / Q1 '24**

# US Hospital Growth Continues Over 6 Years into Launch





# Significant YUPELRI® Future Potential



## Continued Opportunity for Demand Growth

- Market research supports continued growth with sizable remaining addressable patient population<sup>1</sup>
- Increasing adoption of concomitant use with LAMA/LABA and switches from handheld-only regimens
- Success in further diversification of product fulfillment



## Foundational Source of Profitable Growth

- Q1 2025 US net sales of \$58.3M up 6% vs. Q1 2024
- Brand profitable, with expanding margins; Theravance receives 35% of US profits<sup>2</sup>
- \$25M milestone for 1<sup>st</sup> year in which US net sales > \$250M<sup>3</sup>; achievement requires 5% growth from 2024
- IP Protection Granted to 2039 in the US
- NDA submitted in China (June 2024); \$45M milestone potential, 14-20% tiered royalties<sup>4</sup>

8 1. Addressable patient population quantifies the number of patients within the intended target profile. Source: Joint VTRS/TBPH Market Research. 2. In the US, Viatriis is leading the commercialization of YUPELRI, and Theravance Biopharma co-promotes the product under a profit and loss sharing arrangement (65% to Viatriis; 35% to Theravance Biopharma). 3. As of 3/31/25, Theravance Biopharma is eligible to receive from Viatriis potential global development, regulatory and sales milestone payments (excluding China and adjacent territories) totaling up to \$205.0 million in the aggregate; refer to our SEC filings for further information. 4. As of 3/31/25, Theravance Biopharma is eligible to receive potential development and sales milestones totaling \$52.5 million related to Viatriis' development and commercialization of nebulized revefenacin in China and adjacent territories, with \$45.0 million associated with YUPELRI monotherapy and \$7.5 million associated with future potential combination products; refer to our SEC filings for further information. LABA, long-acting beta agonist; LAMA, long-acting muscarinic antagonist; NDA, new drug application.



GSK's TRELEGY

# **The First And Only Once-Daily Triple Therapy In a Single Inhaler For Adult Patients With COPD Or Asthma**

Milestone and royalty agreement with Royalty Pharma

**Aziz Sawaf**  
**Senior Vice President, Chief Financial Officer**



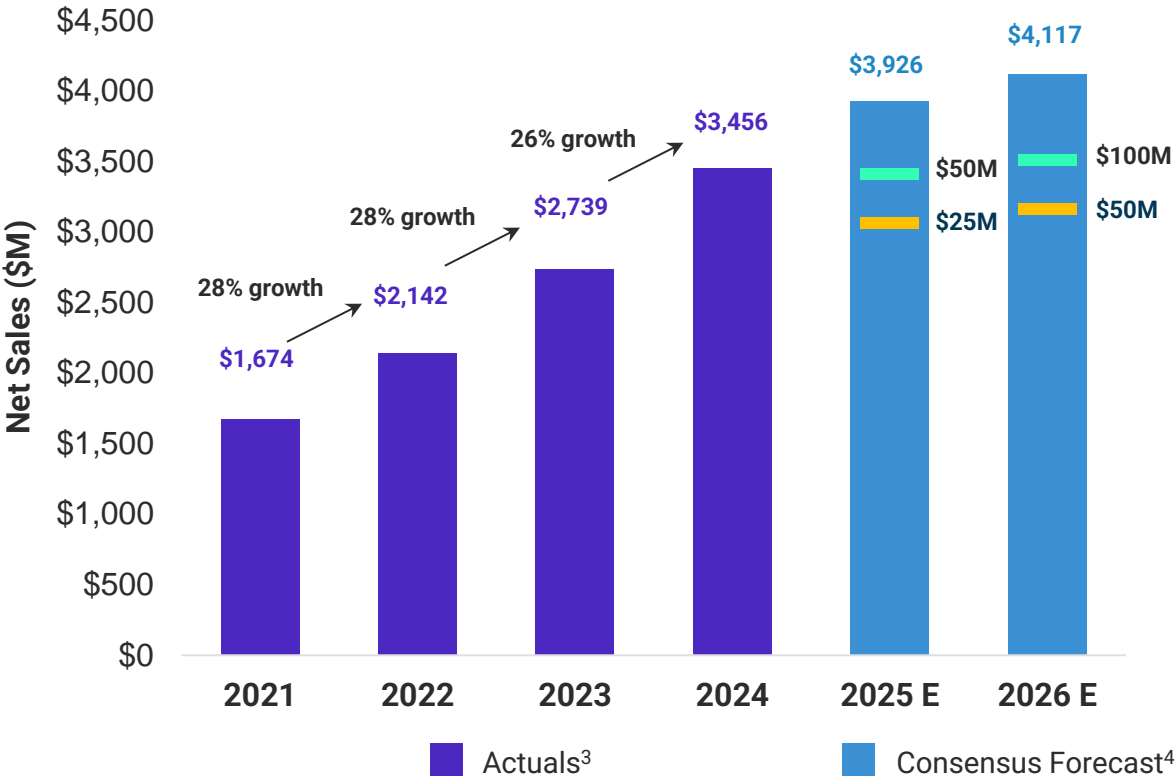
# Up to \$150M in TRELEGY Sales Milestones in 2025 and 2026

Q1'25 Net Sales of \$854M, up 14% YoY; on pace to trigger 2025 and 2026 milestones

## 2025 and 2026 Sales Milestones<sup>1</sup>

Year	Global Net Sales Equivalent	Royalty Threshold <sup>2</sup>	Milestone to Theravance
2025 <sup>1</sup>	\$3,063M	\$260M	\$25M
	\$3,413M	\$295M	\$50M
2026 <sup>1</sup>	\$3,163M	\$270M	\$50M
	\$3,513M	\$305M	\$100M

## Strong TRELEGY Global Net Sales Growth (\$M)



1. If both milestones are achieved in a given year, Theravance Biopharma will only earn the higher milestone, payable by Royalty Pharma (RP) pursuant to the Equity Purchase and Funding Agreement, dated as of July 13, 2022, by and between Theravance Biopharma, Inc. and Royalty Pharma Investments 2019 ICAV. 2. Based on 100% of TRELEGY ELLIPTA royalties. 3. GSK-reported Net Sales in USD. 4. Bloomberg Consensus as of 05/07/25.

# TRELEGY Royalties Returning in 2029 Represent a Significant Source of Value

Beginning in 2029, royalties from 5.5% - 8.5% on TRELEGY net sales return to Theravance Biopharma<sup>1</sup>

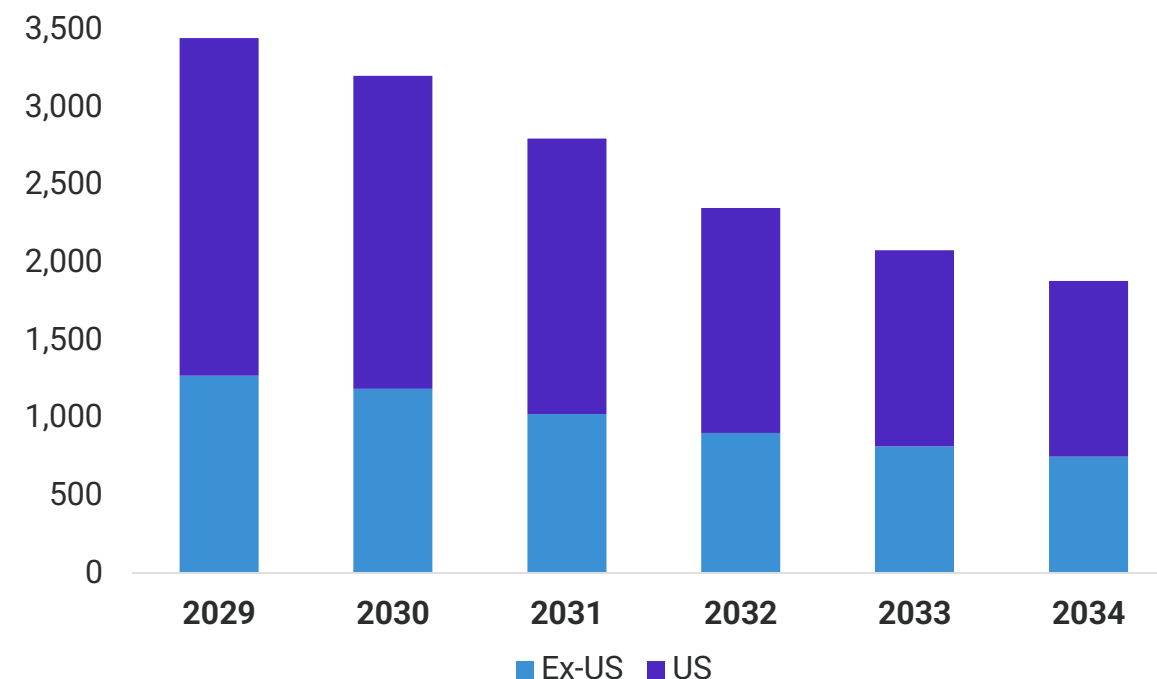
## Overview of Royalty Terms

- Royalties extend until longest-lived patent or 15 years after commercial launch, whichever is later
- **Ex-US royalties return July 1, 2029** and extend through mid-2030s, based on 15 years from launch
  - **US royalties return January 1, 2031** and extend through 2032, based on 15 years from launch

Potential for longer duration if longest-lived patent is after 2032 US and mid-2030s ex-US

## Total Global TRELEGY Net Sales (\$M)

(Consensus Estimates<sup>2</sup>)



AMPRELOXETINE

**The first once-daily, selective norepinephrine reuptake inhibitor in development to treat symptomatic nOH in MSA**

**Dr. Áine Miller**  
**Senior Vice President, Development**



# CYPRESS Update

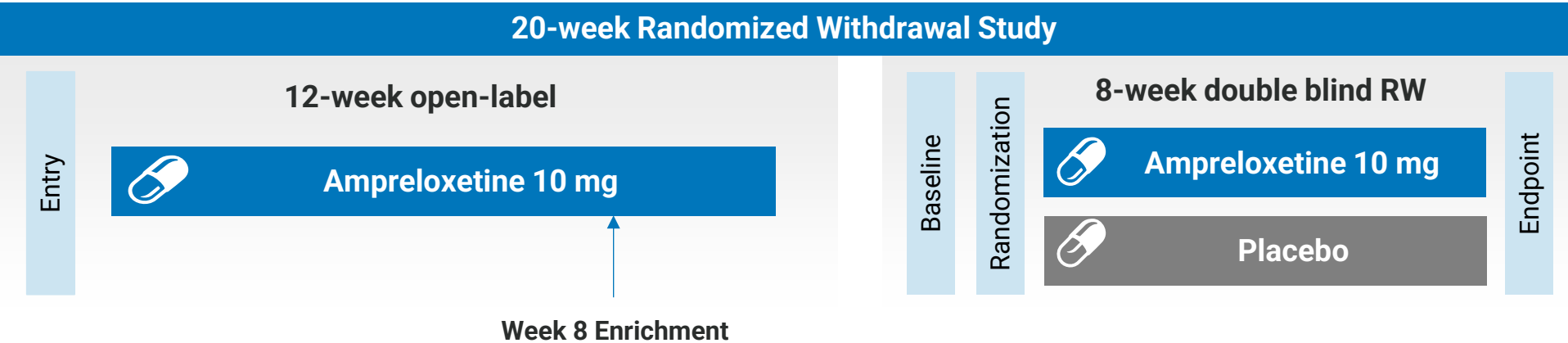


## Quality-first approach to study execution

- **Disciplined, data-driven approach** in collaboration with high quality centers
- Open label enrollment **approaching completion** with last patient anticipated by late summer
- **Top line data anticipated ~6 months after** last patient enrolled into the open label portion



## CYPRESS study design



# Scientific and Regulatory Updates



## American Academy of Neurology (April 2025)

- Back-to-back oral presentations with new analyses from the previous Phase 3 program validating ampreloxetine's **target engagement, pharmacodynamic effects on blood pressure**; analyses suggest **no worsening of supine hypertension**



## International MSA Congress (May 2025)

- Late-breaking oral and poster presentations supporting the **significant unmet need** for better nOH treatments, especially in patients with MSA and the potential for ampreloxetine to address symptoms of nOH in patients with MSA



## NDA Preparations Continuing

- Preparations continue to facilitate **expedited filing** post readout, with plans to request **Priority Review**

# Financial Update

**Aziz Sawaf**  
**Senior Vice President, Chief Financial Officer**





# First Quarter 2025 Financials (Unaudited)

(\$, in thousands)

## Revenue:

Viatis collaboration agreement

Total revenue

## Costs and expenses:

Research and development (1)

Selling, general and administrative (1)

Total costs and expenses

**Loss from operations (before tax and other income & expense)**

## Share-based compensation expense:

Research and development

Selling, general and administrative

Total share-based compensation expense

## Operating expense excl. share-based compensation:

R&D operating expense (excl. share-based compensation)

SG&A operating expense (excl. share-based compensation)

**Total operating expenses excl. share-based compensation**

**Non-GAAP net loss (2)**

Three Months Ended March 31,			
2025		2024	
(Unaudited)			
\$	15,388	\$	14,503
	15,388		14,503
	11,452		8,968
	18,370		16,742
	29,822		25,710
\$	(14,434)	\$	(11,207)
	1,070		1,465
	3,807		3,764
	4,877		5,229
	10,382		7,503
	14,563		12,978
\$	24,945	\$	20,481
\$	(8,618)	\$	(4,544)

# First Quarter 2025 Financials (Unaudited)

## (Cont'd)

### Reconciliation of GAAP to Non-GAAP Net Loss (In thousands, except per share data)

	Three Months Ended March 31,	
	2025	2024
	(Unaudited)	
<b>GAAP Net Loss</b>	\$ (13,579)	\$ (11,664)
Adjustments:		
Share-based compensation expense	4,877	5,229
Non-cash interest expense	643	629
Income tax (benefit) expense	(559)	1,262
<b>Non-GAAP Net Loss</b>	<b>\$ (8,618)</b>	<b>\$ (4,544)</b>
<b>Non-GAAP Net Loss per Share</b>		
Basic and diluted non-GAAP net loss per share	\$ (0.17)	\$ (0.09)
Shares used to compute basic and diluted non-GAAP net loss per share	49,706	48,283

# First Quarter 2025 Financial Highlights

Metric	Q1 '25 (M)	Q1 '24 (M)	Note
VIATRIS Collaboration Revenue	\$15.4	\$14.5	
SG&A and R&D Expense, ex-SBC	\$24.9	\$20.5	Increase driven by ampreloxetine: <ul style="list-style-type: none"> <li>• R&amp;D: Higher CYPRESS enrollment and incremental NDA and regulatory activities</li> <li>• SG&amp;A: Commercial and medical affairs related pre-launch activities</li> </ul>
Share-Based Compensation	\$4.9	\$5.2	
GAAP Net Loss	(\$13.6)	(\$11.7)	
Non-GAAP Net Loss <sup>1</sup>	(\$8.6)	(\$4.5)	
Cash and Cash Equivalents <sup>2</sup> (as of quarter-end)	\$130.9	\$100.0	\$50M TRELEGY milestone received in Feb'25
Debt (as of quarter-end)	\$0.0	\$0.0	
Shares Outstanding (as of quarter-end)	50.0	48.6	

# Reiterating All Financial Guidance Metrics

## 2025 OPEX Guidance:

- R&D (excluding share-based comp): \$32M - \$38M
- SG&A (excluding share-based comp): \$50M - \$60M
- Share-Based Compensation: \$18M - \$20M

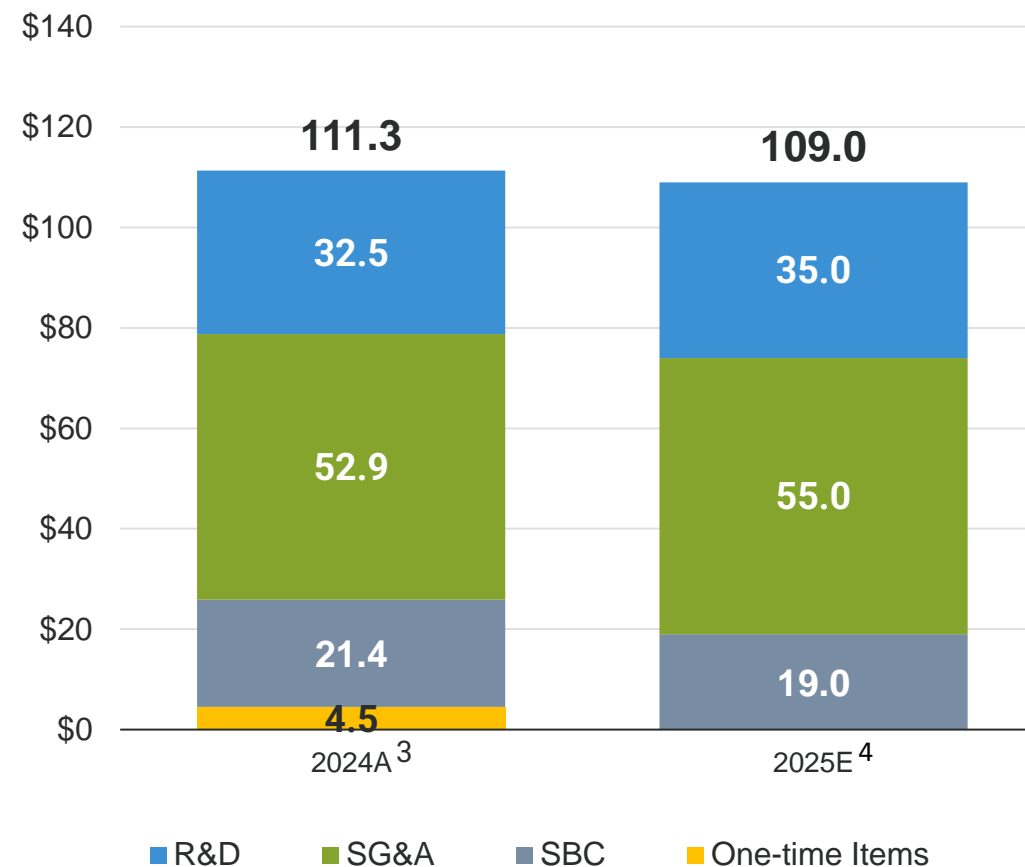
## 2025 Non-GAAP Loss and Cash Burn Guidance<sup>1</sup>:

- Non-GAAP Loss and Cash Burn similar to 2024
- Guidance excludes potential milestones for TRELEGY & YUPELRI

## TRELEGY Milestone Accounting:

- Accounting guidelines require cumulative milestone cash payments greater than \$194M be recognized as Other Income (not Revenue) on P&L<sup>2</sup>
- Therefore, no Other Income will be recognized until \$194M of cumulative milestones are achieved; no Other Income expected until 2026, at the earliest
- No impact to cash, with receipt in Q1 of the following year of achievement (e.g., 2024 milestone received in Q1'25)

## Operating Expenses (\$M)



# Strong Cash Generation; Significant Upside Potential with Ampreloxetine

## Compelling Financial Profile

**\$131 million in cash** at quarter end, with **\$50M milestone** received; **no debt**, and **limited cash use** anticipated

Up to \$150M in additional **TRELEGY** milestones possible through 2026; royalties returning from 2029, extending through mid-2030s<sup>1</sup>

Commitment to return excess capital to shareholders

## Growing Contribution from YUPELRI®

Only once-daily nebulized LAMA: currently <5% penetrated addressable market<sup>2</sup>

**FY 2024 US net sales of \$239M**, with 35% share of profits; \$25 million milestone for first calendar year net sales reach \$250 million<sup>3</sup>

Viatrix China filing June 2024; \$7.5M to Theravance on approval, 14-20% royalties<sup>4</sup>

## Ampreloxetine Registrational Program Nearing Completion with Transformative Potential

Anticipated **completion of CYPRESS open label enrollment by late summer, top-line data ~6 mo. later**, expedited NDA filing

Potential to deliver meaningful clinical benefits and address key deficiencies of existing therapeutic alternatives

100% owned with Orphan Drug Designation, ~40,000 patients with MSA and symptoms of nOH in the US<sup>5,6</sup>

1. Payments from Royalty Pharma (RP) will be triggered if RP receives certain minimum royalty payments from GSK based on TRELEGY global net sales. On a country-by-country basis, Theravance will be entitled to royalties until the expiration of the longest-lived patent or 15 years after commercial launch, whichever comes later. Based on 15 years from launch, US royalties extend through 2032 and through mid-2030s ex-US. 2. Sources: Citeline Pharma Custom Intelligence Primary Research April 2023, Symphony Health METYS Prescription Dashboard, SolutionsRx Med B FFS. 3. In the US, Viatrix is leading the commercialization of YUPELRI, and Theravance Biopharma co-promotes the product under a profit and loss sharing arrangement (65% to Viatrix; 35% to Theravance Biopharma). Refer to our SEC filings for further information. 4. Refer to our SEC filings for further information. 5. Kalra DK, et al. Clin Med Insights: Cardiol. 2020 (70%-90%);14:1179546820953415. 6. Delveinsight MSA Market Forecast (2023); Symptoms associated with orthostatic hypotension in pure autonomic failure and multiple systems atrophy, CJ Mathias (1999). LAMA, long-acting muscarinic antagonist; MSA, multiple system atrophy; NDA, new drug application; nOH, neurogenic orthostatic hypotension.

# Q&A Session

**Rick Winningham**  
Chief Executive Officer



**Aziz Sawaf, CFA**  
Senior Vice President,  
Chief Financial Officer



**Rhonda Farnum**  
Senior Vice President,  
Chief Business Officer



**Áine Miller**  
Senior Vice President,  
Development



# YUPELRI® (revefenacin) Inhalation Solution

YUPELRI® inhalation solution is indicated for the maintenance treatment of patients with chronic obstructive pulmonary disease (COPD).

## **Important Safety Information (US)**

YUPELRI is contraindicated in patients with hypersensitivity to revefenacin or any component of this product.

YUPELRI should not be initiated in patients during acutely deteriorating or potentially life-threatening episodes of COPD, or for the relief of acute symptoms, i.e., as rescue therapy for the treatment of acute episodes of bronchospasm. Acute symptoms should be treated with an inhaled short-acting beta2-agonist.

As with other inhaled medicines, YUPELRI can produce paradoxical bronchospasm that may be life-threatening. If paradoxical bronchospasm occurs following dosing with YUPELRI, it should be treated immediately with an inhaled, short-acting bronchodilator. YUPELRI should be discontinued immediately and alternative therapy should be instituted.

YUPELRI should be used with caution in patients with narrow-angle glaucoma. Patients should be instructed to immediately consult their healthcare provider if they develop any signs and symptoms of acute narrow-angle glaucoma, including eye pain or discomfort, blurred vision, visual halos or colored images in association with red eyes from conjunctival congestion and corneal edema.

Worsening of urinary retention may occur. Use with caution in patients with prostatic hyperplasia or bladder-neck obstruction and instruct patients to contact a healthcare provider immediately if symptoms occur.

Immediate hypersensitivity reactions may occur after administration of YUPELRI. If a reaction occurs, YUPELRI should be stopped at once and alternative treatments considered.

The most common adverse reactions occurring in clinical trials at an incidence greater than or equal to 2% in the YUPELRI group, and higher than placebo, included cough, nasopharyngitis, upper respiratory infection, headache and back pain.

Coadministration of anticholinergic medicines or OATP1B1 and OATP1B3 inhibitors with YUPELRI is not recommended.

YUPELRI is not recommended in patients with any degree of hepatic impairment.



# About YUPELRI® (revefenacin) Inhalation Solution

YUPELRI® (revefenacin) inhalation solution is a once-daily nebulized LAMA approved for the maintenance treatment of COPD in the US.

Market research by Theravance Biopharma indicates approximately 9% of the treated COPD patients in the US use nebulizers for ongoing maintenance therapy.<sup>1</sup> LAMAs are a cornerstone of maintenance therapy for COPD and YUPELRI® is positioned as the first once-daily single-agent bronchodilator product for COPD patients who require, or prefer, nebulized therapy. YUPELRI®'s stability in both metered dose inhaler and dry powder device formulations suggest that this LAMA could also serve as a foundation for novel handheld combination products.

1. TBPH market research (N=160 physicians); refers to US COPD patients.  
COPD, chronic obstructive pulmonary disease; LAMA, long-acting muscarinic antagonist.