

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
WASHINGTON, D.C. 20549

FORM 10-Q

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended March 31, 2024

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the Transition Period From to .

Commission file number 001-32336 (Digital Realty Trust, Inc.)
000-54023 (Digital Realty Trust, L.P.)

DIGITAL REALTY TRUST, INC.
DIGITAL REALTY TRUST, L.P.
(Exact name of registrant as specified in its charter)

Maryland (Digital Realty Trust, Inc.)
Maryland (Digital Realty Trust, L.P.)
(State or other jurisdiction of
incorporation or organization)

26-0081711
20-2402955
(IRS employer
identification number)

5707 Southwest Parkway, Building 1, Suite 275
Austin, Texas 78735
(Address of principal executive offices)

(737) 281-0101
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading symbol(s) | Name of each exchange on which registered |
|--|-------------------|---|
| Common Stock | DLR | New York Stock Exchange |
| Series J Cumulative Redeemable Preferred Stock | DLR Pr J | New York Stock Exchange |
| Series K Cumulative Redeemable Preferred Stock | DLR Pr K | New York Stock Exchange |
| Series L Cumulative Redeemable Preferred Stock | DLR Pr L | New York Stock Exchange |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Digital Realty Trust, Inc. Yes ☒ No ☐
Digital Realty Trust, L.P. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

| | | | | |
|----------------------------|-----|-------------------------------------|----|--------------------------|
| Digital Realty Trust, Inc. | Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |
| Digital Realty Trust, L.P. | Yes | <input checked="" type="checkbox"/> | No | <input type="checkbox"/> |

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Digital Realty Trust, Inc.:

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

Digital Realty Trust, L.P.:

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large accelerated filer | <input type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input checked="" type="checkbox"/> | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

| | |
|----------------------------|--------------------------|
| Digital Realty Trust, Inc. | <input type="checkbox"/> |
| Digital Realty Trust, L.P. | <input type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

| | | | | |
|----------------------------|-----|--------------------------|----|-------------------------------------|
| Digital Realty Trust, Inc. | Yes | <input type="checkbox"/> | No | <input checked="" type="checkbox"/> |
| Digital Realty Trust, L.P. | Yes | <input type="checkbox"/> | No | <input checked="" type="checkbox"/> |

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Digital Realty Trust, Inc.:

| Class | Outstanding at May 1, 2024 |
|---|----------------------------|
| Common Stock, \$.01 par value per share | 312,426,614 |
| | |
| | |
| | |

EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the quarter ended March 31, 2024 of Digital Realty Trust, Inc., a Maryland corporation, and Digital Realty Trust, L.P., a Maryland limited partnership, of which Digital Realty Trust, Inc. is the sole general partner. Unless otherwise indicated or unless the context requires otherwise, all references in this report to “we,” “us,” “our,” “our Company”, or “the Company” refer to Digital Realty Trust, Inc. together with its consolidated subsidiaries, including Digital Realty Trust, L.P. In statements regarding qualification as a REIT, such terms refer solely to Digital Realty Trust, Inc. Unless otherwise indicated or unless the context requires otherwise, all references to the “Parent” refer to Digital Realty Trust, Inc., and all references to “our Operating Partnership,” “the Operating Partnership” or “the OP” refer to Digital Realty Trust, L.P. together with its consolidated subsidiaries.

The Parent is a real estate investment trust, or REIT, and the sole general partner of the OP. As of March 31, 2024, the Parent owned an approximate 97.9% common general partnership interest in Digital Realty Trust, L.P. The remaining approximate 2.1% of the common limited partnership interests of Digital Realty Trust, L.P. are owned by non-affiliated third parties and certain directors and officers of the Parent. As of March 31, 2024, the Parent owned all of the preferred limited partnership interests of Digital Realty Trust, L.P. As the sole general partner of Digital Realty Trust, L.P., the Parent has the full, exclusive and complete responsibility for the OP’s day-to-day management and control.

We believe combining the quarterly reports on Form 10-Q of the Parent and the OP into this single report results in the following benefits:

- enhancing investors’ understanding of the Parent and the OP by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminating duplicative disclosure and providing a more streamlined and readable presentation since a substantial portion of the disclosure applies to both the Parent and the OP; and
- creating time and cost efficiencies through the preparation of one combined report instead of two separate reports.

It is important to understand the few differences between the Parent and the OP in the context of how we operate the Company. The Parent does not conduct business itself, other than acting as the sole general partner of the OP and issuing public equity from time to time and guaranteeing certain unsecured debt of the OP and certain of its subsidiaries and affiliates. The OP holds substantially all the assets of the business, directly or indirectly. The OP conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by the Parent, which are generally contributed to the OP in exchange for partnership units, the OP generates the capital required by the business through the OP’s operations, incurrence of indebtedness and issuance of partnership units to third parties.

The presentation of noncontrolling interests, stockholders’ equity and partners’ capital are the main areas of difference between the consolidated financial statements of the Parent and those of the OP. The differences in the presentations between stockholders’ equity and partners’ capital result from the differences in the equity and capital issuances in the Parent and in the OP.

To highlight the differences between the Parent and the OP, separate sections in this report, as applicable, individually discuss the Parent and the OP, including separate financial statements and separate Exhibit 31 and 32 certifications. In the sections that combine disclosure of the Parent and the OP, this report refers to actions or holdings as being actions or holdings of the Company.

As general partner with control of the OP, the Parent consolidates the OP for financial reporting purposes, and it does not have significant assets other than its investment in the OP. Therefore, the assets and liabilities of the Parent and the OP are the same on their respective condensed consolidated financial statements. The separate discussions of the Parent and the OP in this report should be read in conjunction with each other to understand the results of the Company on a consolidated basis and how management operates the Company.

In this report, “properties” and “buildings” refer to all or any of the buildings in our portfolio, including data centers and non-data centers, and “data centers” refers only to the properties or buildings in our portfolio that contain data center space. In this report, “Global Revolving Credit Facility” refers to our Operating Partnership’s \$3.75 billion senior unsecured revolving credit facility and global senior credit agreement; “Yen Revolving Credit Facility” refers to our Operating Partnership’s ¥33,285,000,000 (approximately \$220 million based on exchange rates at March 31, 2024) senior unsecured revolving credit facility and Yen credit agreement; and “Global Revolving Credit Facilities” refer to our Global Revolving Credit Facility and our Yen Revolving Credit Facility, collectively.

DIGITAL REALTY TRUST, INC. AND DIGITAL REALTY TRUST, L.P.
FORM 10-Q
FOR THE QUARTER ENDED MARCH 31, 2024
TABLE OF CONTENTS

| | <u>Page Number</u> |
|---|------------------------|
| PART I. FINANCIAL INFORMATION | |
| ITEM 1. Condensed Consolidated Financial Statements of Digital Realty Trust, Inc.: | |
| Condensed Consolidated Balance Sheets as of March 31, 2024 (unaudited) and December 31, 2023 (unaudited) | 5 |
| Condensed Consolidated Income Statements for the three months ended March 31, 2024 and 2023 (unaudited) | 6 |
| Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2024 and 2023 (unaudited) | 7 |
| Condensed Consolidated Statement of Equity for the three months ended March 31, 2024 and 2023 (unaudited) | 8 |
| Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2024 and 2023 (unaudited) | 10 |
| Condensed Consolidated Financial Statements of Digital Realty Trust, L.P.: | |
| Condensed Consolidated Balance Sheets as of March 31, 2024 (unaudited) and December 31, 2023 (unaudited) | 11 |
| Condensed Consolidated Income Statements for the three months ended March 31, 2024 and 2023 (unaudited) | 12 |
| Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2024 and 2023 (unaudited) | 13 |
| Condensed Consolidated Statement of Capital for the three months ended March 31, 2024 and 2023 (unaudited) | 14 |
| Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2024 and 2023 (unaudited) | 16 |
| Notes to Condensed Consolidated Financial Statements of Digital Realty Trust, Inc. and Digital Realty Trust, L.P. (unaudited) | 17 |
| ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 39 |
| ITEM 3. Quantitative and Qualitative Disclosures About Market Risk | 60 |
| ITEM 4. Controls and Procedures (Digital Realty Trust, Inc.) | 61 |
| Controls and Procedures (Digital Realty Trust, L.P.) | 62 |
| PART II. OTHER INFORMATION | 63 |
| ITEM 1. Legal Proceedings | 63 |
| ITEM 1A. Risk Factors | 63 |
| ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds | 63 |
| ITEM 3. Defaults Upon Senior Securities | 63 |
| ITEM 4. Mine Safety Disclosures | 63 |
| ITEM 5. Other Information | 63 |
| ITEM 6. Exhibits | 64 |
| Signatures | 65 |

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS
(unaudited, in thousands, except per share data)

| | March 31, 2024 | December 31, 2023 |
|---|-------------------|----------------------|
| ASSETS | | |
| Investments in real estate: | | |
| Investments in properties, net | \$ 23,757,783 | \$ 24,236,088 |
| Investments in unconsolidated entities | 2,365,821 | 2,295,889 |
| Net investments in real estate | 26,123,604 | 26,531,977 |
| Operating lease right-of-use assets, net | 1,233,410 | 1,414,256 |
| Cash and cash equivalents | 1,193,784 | 1,625,495 |
| Accounts and other receivables, net | 1,217,276 | 1,278,110 |
| Deferred rent, net | 611,670 | 624,427 |
| Goodwill | 9,105,026 | 9,239,871 |
| Customer relationship value, deferred leasing costs and other intangibles, net | 2,359,380 | 2,500,237 |
| Assets held for sale | 287,064 | 478,503 |
| Other assets | 501,875 | 420,382 |
| Total assets | \$ 42,633,089 | \$ 44,113,258 |
| LIABILITIES AND EQUITY | | |
| Global revolving credit facilities, net | \$ 1,901,126 | \$ 1,812,287 |
| Unsecured term loans, net | 1,303,263 | 1,560,305 |
| Unsecured senior notes, net of discount | 13,190,202 | 13,422,342 |
| Secured and other debt, net of discount | 625,750 | 630,973 |
| Operating lease liabilities | 1,357,751 | 1,542,094 |
| Accounts payable and other accrued liabilities | 1,870,344 | 2,168,984 |
| Deferred tax liabilities, net | 1,121,224 | 1,151,096 |
| Accrued dividends and distributions | — | 387,988 |
| Security deposits and prepaid rents | 413,225 | 401,867 |
| Obligations associated with assets held for sale | 9,981 | 39,001 |
| Total liabilities | 21,792,866 | 23,116,937 |
| Redeemable noncontrolling interests | 1,350,736 | 1,394,814 |
| Commitments and contingencies | | |
| Equity: | | |
| Stockholders' Equity: | | |
| Preferred Stock: \$0.01 par value per share, 110,000 shares authorized; \$755,000 liquidation preference (\$25.00 per share), 30,200 shares issued and outstanding as of March 31, 2024 and December 31, 2023 | 731,690 | 731,690 |
| Common Stock: \$0.01 par value per share, 392,000 shares authorized; 312,421 and 311,608 shares issued and outstanding as of March 31, 2024 and December 31, 2023, respectively | 3,097 | 3,088 |
| Additional paid-in capital | 24,508,683 | 24,396,797 |
| Accumulated dividends in excess of earnings | (5,373,529) | (5,262,648) |
| Accumulated other comprehensive loss, net | (850,091) | (751,393) |
| Total stockholders' equity | 19,019,850 | 19,117,534 |
| Noncontrolling interests | 469,637 | 483,973 |
| Total equity | 19,489,487 | 19,601,507 |
| Total liabilities and equity | \$ 42,633,089 | \$ 44,113,258 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED INCOME STATEMENTS
(unaudited, in thousands, except per share data)

| | Three Months Ended March 31, | |
|--|-------------------------------------|------------------|
| | 2024 | 2023 |
| Operating Revenues: | | |
| Rental and other services | \$ 1,317,271 | \$ 1,329,968 |
| Fee income and other | 13,872 | 8,755 |
| Total operating revenues | <u>1,331,143</u> | <u>1,338,723</u> |
| Operating Expenses: | | |
| Rental property operating and maintenance | 548,939 | 571,225 |
| Property taxes and insurance | 43,850 | 44,779 |
| Depreciation and amortization | 431,102 | 421,198 |
| General and administrative | 115,210 | 111,920 |
| Transactions and integration | 31,839 | 12,267 |
| Other | 10,836 | — |
| Total operating expenses | <u>1,181,776</u> | <u>1,161,389</u> |
| Operating income | 149,367 | 177,334 |
| Other Income (Expenses): | | |
| Equity in (loss) earnings of unconsolidated entities | (16,008) | 14,897 |
| Gain on disposition of properties, net | 277,787 | — |
| Other income, net | 9,709 | 280 |
| Interest expense | (109,535) | (102,220) |
| Loss from early extinguishment of debt | (1,070) | — |
| Income tax expense | <u>(22,413)</u> | <u>(21,454)</u> |
| Net income | 287,837 | 68,837 |
| Net income attributable to noncontrolling interests | <u>(6,329)</u> | <u>(111)</u> |
| Net income attributable to Digital Realty Trust, Inc. | 281,508 | 68,726 |
| Preferred stock dividends | <u>(10,181)</u> | <u>(10,181)</u> |
| Net income available to common stockholders | \$ <u>271,327</u> | \$ <u>58,545</u> |
| Net income per share available to common stockholders: | | |
| Basic | \$ 0.87 | \$ 0.20 |
| Diluted | \$ 0.82 | \$ 0.20 |
| Weighted average common shares outstanding: | | |
| Basic | 312,292 | 291,219 |
| Diluted | 320,798 | 303,065 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(unaudited, in thousands)

| | Three Months Ended March 31, | |
|---|-------------------------------------|------------------|
| | 2024 | 2023 |
| Net income | \$ 287,837 | \$ 68,837 |
| Other comprehensive income (loss): | | |
| Foreign currency translation adjustments | (200,004) | (112,076) |
| Increase in fair value of derivatives | 69,035 | 572 |
| Reclassification to interest expense from derivatives | (10,330) | (6,543) |
| Other comprehensive loss | (141,299) | (118,047) |
| Comprehensive income (loss) | 146,538 | (49,210) |
| Comprehensive loss attributable to noncontrolling interests | 34,769 | 62,087 |
| Comprehensive income attributable to Digital Realty Trust, Inc. | <u>\$ 181,307</u> | <u>\$ 12,877</u> |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF EQUITY
(unaudited, in thousands, except share data)

| Three Months Ended March 31, 2024 | Redeemable Noncontrolling | Preferred | Number of Common | Common | Additional Paid-in | Accumulated Dividends in Excess of | Accumulated Other Comprehensive | Noncontrolling | |
|---|------------------------------|-------------------|---------------------|-----------------|-----------------------|--|---------------------------------------|-------------------|---------------------|
| | Interests | Stock | Shares | Stock | Capital | Earnings | Loss, Net | Interests | Total Equity |
| Balance as of December 31, 2023 | \$ 1,394,814 | \$ 731,690 | 311,607,580 | \$ 3,088 | \$24,396,797 | \$ (5,262,648) | \$ (751,393) | \$ 483,973 | \$19,601,507 |
| Conversion of common units to common stock | — | — | 71,938 | — | 5,300 | — | — | (5,300) | — |
| Vesting of restricted stock, net | — | — | 55,243 | — | — | — | — | — | — |
| Common stock offering costs | — | — | — | — | — | — | — | — | — |
| Issuance of common stock, net of costs | — | — | 637,980 | 9 | 98,038 | — | — | — | 98,047 |
| Shares issued under equity plans, net of share settlement to satisfy tax withholding upon vesting | — | — | 47,918 | — | 2,902 | — | — | — | 2,902 |
| Reclassification of vested share-based awards | — | — | — | — | (9,752) | — | — | 9,752 | — |
| Amortization of unearned compensation regarding share-based awards | — | — | — | — | 18,377 | — | — | — | 18,377 |
| Adjustment to redeemable noncontrolling interests | 1,476 | — | — | — | (1,476) | — | — | — | (1,476) |
| Dividends declared on preferred stock | — | — | — | — | — | (10,181) | — | — | (10,181) |
| Dividends and distributions on common stock and common and incentive units | (190) | — | — | — | — | (382,208) | — | (7,958) | (390,166) |
| Contributions from (distributions to) noncontrolling interests | — | — | — | — | — | — | — | (21,426) | (21,426) |
| Net income (loss) | (7,509) | — | — | — | — | 281,508 | — | 13,838 | 295,346 |
| Other comprehensive income (loss) | (37,855) | — | — | — | (1,503) | — | (98,698) | (3,242) | (103,443) |
| Balance as of March 31, 2024 | \$ 1,350,736 | \$ 731,690 | 312,420,659 | \$ 3,097 | \$24,508,683 | \$ (5,373,529) | \$ (850,091) | \$ 469,637 | \$19,489,487 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF EQUITY
(unaudited, in thousands, except share data)

| Three Months Ended March 31, 2023 | Redeemable Noncontrolling Interests | Preferred Stock | Number of Common Shares | Common Stock | Additional Paid-in Capital | Accumulated Dividends in Excess of Earnings | Accumulated Other Comprehensive Loss, Net | Noncontrolling Interests | Total Equity |
|---|---|--------------------|-------------------------------|-----------------|----------------------------------|--|--|-----------------------------|---------------------|
| Balance as of December 31, 2022 | \$ 1,514,679 | \$ 731,690 | 291,148,222 | \$ 2,887 | \$22,142,868 | \$ (4,698,313) | \$ (595,798) | \$ 524,131 | \$18,107,465 |
| Conversion of common units to common stock | — | — | 6,201 | — | 474 | — | — | (474) | — |
| Vesting of restricted stock, net | — | — | 90,306 | — | — | — | — | — | — |
| Common stock offering costs | — | — | — | — | (441) | — | — | — | (441) |
| Shares issued under equity plans, net of share settlement to satisfy tax withholding upon vesting | — | — | 53,881 | 1 | (1,613) | — | — | — | (1,612) |
| Amortization of unearned compensation regarding share-based awards | — | — | — | — | 17,502 | — | — | — | 17,502 |
| Reclassification of vested share-based awards | — | — | — | — | (33,556) | — | — | 33,556 | — |
| Adjustment to redeemable noncontrolling interests | (306) | — | — | — | 306 | — | — | — | 306 |
| Dividends declared on preferred stock | — | — | — | — | — | (10,181) | — | — | (10,181) |
| Dividends and distributions on common stock and common and incentive units | (190) | — | — | — | — | (356,214) | — | (7,675) | (363,889) |
| Contributions from (distributions to) noncontrolling interests | 129 | — | — | — | — | — | — | 4,552 | 4,552 |
| Deconsolidation of noncontrolling interests in consolidated entities | — | — | — | — | — | — | — | (65,358) | (65,358) |
| Net income (loss) | (2,288) | — | — | — | — | 68,726 | — | 2,399 | 71,125 |
| Other comprehensive loss | (63,252) | — | — | — | 839 | — | (56,688) | 1,054 | (54,795) |
| Balance as of March 31, 2023 | \$ 1,448,772 | \$ 731,690 | 291,298,610 | \$ 2,888 | \$22,126,379 | \$ (4,995,982) | \$ (652,486) | \$ 492,185 | \$17,704,674 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited, in thousands)

| | Three Months Ended March 31, | |
|--|-------------------------------------|-------------------|
| | 2024 | 2023 |
| Cash flows from operating activities: | | |
| Net income | \$ 287,837 | \$ 68,837 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Gain on disposition of properties, net | (277,787) | — |
| Equity in loss (earnings) of unconsolidated entities | 16,008 | (14,897) |
| Distributions from unconsolidated entities | 45,797 | 28,904 |
| Depreciation and amortization | 431,102 | 421,198 |
| Amortization of share-based compensation | 16,736 | 17,502 |
| Loss from early extinguishment of debt | 1,070 | — |
| Straight-lined rents and amortization of above and below market leases | 4,699 | (18,971) |
| Amortization of deferred financing costs and debt discount / premium | 6,931 | 5,409 |
| Other operating activities, net | 473 | (3,880) |
| Changes in assets and liabilities: | | |
| Increase in accounts receivable and other assets | (33,034) | (141,958) |
| Decrease in accounts payable and other liabilities | (147,557) | (12,418) |
| Net cash provided by operating activities | 352,275 | 349,726 |
| Cash flows from investing activities: | | |
| Improvements to investments in real estate | (659,315) | (738,677) |
| Cash paid for business combination / asset acquisitions, net of cash acquired | (80,581) | (57,001) |
| Investments in and advances to unconsolidated entities | (121,357) | 52,991 |
| Return of investment from unconsolidated entities | 85,586 | — |
| Proceeds from sale of assets | 814,101 | — |
| Other investing activities, net | (31,815) | (6,320) |
| Net cash provided by (used in) investing activities | 6,619 | (749,007) |
| Cash flows from financing activities: | | |
| Proceeds from credit facilities | 447,018 | 985,448 |
| Payments on credit facilities | (311,174) | (640,298) |
| Borrowings on secured / unsecured debt | 5,568 | 790,962 |
| Repayments on secured / unsecured debt | (240,000) | (3,081) |
| Capital (distribution to) contributions from noncontrolling interests, net | (21,426) | 4,681 |
| Proceeds from issuance of common stock, net | 98,047 | — |
| Payments of dividends and distributions | (788,525) | (737,976) |
| Other financing activities, net | 778 | (8,828) |
| Net cash provided by (used in) financing activities | (809,714) | 390,908 |
| Net (decrease) in cash, cash equivalents and restricted cash | (450,820) | (8,373) |
| Effect of exchange rate changes on cash, cash equivalents and restricted cash | 13,438 | (693) |
| Cash, cash equivalents and restricted cash at beginning of period | 1,636,470 | 150,696 |
| Cash, cash equivalents and restricted cash at end of period | \$ 1,199,088 | \$ 141,630 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(unaudited, in thousands, except per unit data)

| | March 31, 2024 | December 31, 2023 |
|--|----------------------|----------------------|
| ASSETS | | |
| Investments in real estate: | | |
| Investments in properties, net | \$ 23,757,783 | \$ 24,236,088 |
| Investments in unconsolidated entities | 2,365,821 | 2,295,889 |
| Net investments in real estate | 26,123,604 | 26,531,977 |
| Operating lease right-of-use assets, net | 1,233,410 | 1,414,256 |
| Cash and cash equivalents | 1,193,784 | 1,625,495 |
| Accounts and other receivables, net | 1,217,276 | 1,278,110 |
| Deferred rent, net | 611,670 | 624,427 |
| Goodwill | 9,105,026 | 9,239,871 |
| Customer relationship value, deferred leasing costs and other intangibles, net | 2,359,380 | 2,500,237 |
| Assets held for sale | 287,064 | 478,503 |
| Other assets | 501,875 | 420,382 |
| Total assets | <u>\$ 42,633,089</u> | <u>\$ 44,113,258</u> |
| LIABILITIES AND CAPITAL | | |
| Global revolving credit facilities, net | \$ 1,901,126 | \$ 1,812,287 |
| Unsecured term loans, net | 1,303,263 | 1,560,305 |
| Unsecured senior notes, net of discount | 13,190,202 | 13,422,342 |
| Secured and other debt, net of discount | 625,750 | 630,973 |
| Operating lease liabilities | 1,357,751 | 1,542,094 |
| Accounts payable and other accrued liabilities | 1,870,344 | 2,168,984 |
| Deferred tax liabilities, net | 1,121,224 | 1,151,096 |
| Accrued dividends and distributions | — | 387,988 |
| Security deposits and prepaid rents | 413,225 | 401,867 |
| Obligations associated with assets held for sale | 9,981 | 39,001 |
| Total liabilities | <u>21,792,866</u> | <u>23,116,937</u> |
| Redeemable noncontrolling interests | 1,350,736 | 1,394,814 |
| Commitments and contingencies | | |
| Capital: | | |
| Partners' capital: | | |
| General Partner: | | |
| Preferred units, \$755,000 liquidation preference (\$25.00 per unit), 30,200 units issued and outstanding as of March 31, 2024 and December 31, 2023 | 731,690 | 731,690 |
| Common units, 312,421 and 311,608 units issued and outstanding as of March 31, 2024 and December 31, 2023, respectively | 19,138,251 | 19,137,237 |
| Limited Partners, 6,588 and 6,449 units issued and outstanding as of March 31, 2024 and December 31, 2023, respectively | 461,910 | 459,356 |
| Accumulated other comprehensive loss | (873,579) | (772,668) |
| Total partners' capital | 19,458,272 | 19,555,615 |
| Noncontrolling interests in consolidated entities | 31,215 | 45,892 |
| Total capital | <u>19,489,487</u> | <u>19,601,507</u> |
| Total liabilities and capital | <u>\$ 42,633,089</u> | <u>\$ 44,113,258</u> |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES

CONDENSED CONSOLIDATED INCOME STATEMENTS
(unaudited, in thousands, except per unit data)

| | Three Months Ended March 31, | |
|--|-------------------------------------|------------------|
| | 2024 | 2023 |
| Operating Revenues: | | |
| Rental and other services | \$ 1,317,271 | \$ 1,329,968 |
| Fee income and other | 13,872 | 8,755 |
| Total operating revenues | <u>1,331,143</u> | <u>1,338,723</u> |
| Operating Expenses: | | |
| Rental property operating and maintenance | 548,939 | 571,225 |
| Property taxes and insurance | 43,850 | 44,779 |
| Depreciation and amortization | 431,102 | 421,198 |
| General and administrative | 115,210 | 111,920 |
| Transactions and integration | 31,839 | 12,267 |
| Other | 10,836 | — |
| Total operating expenses | <u>1,181,776</u> | <u>1,161,389</u> |
| Operating income | 149,367 | 177,334 |
| Other Income (Expenses): | | |
| Equity in (loss) earnings of unconsolidated entities | (16,008) | 14,897 |
| Gain on disposition of properties, net | 277,787 | — |
| Other income, net | 9,709 | 280 |
| Interest expense | (109,535) | (102,220) |
| Loss from early extinguishment of debt | (1,070) | — |
| Income tax expense | (22,413) | (21,454) |
| Net income | 287,837 | 68,837 |
| Net (income) loss attributable to noncontrolling interests | (129) | 1,389 |
| Net income attributable to Digital Realty Trust, L.P. | 287,708 | 70,226 |
| Preferred units distributions | (10,181) | (10,181) |
| Net income available to common unitholders | <u>\$ 277,527</u> | <u>\$ 60,045</u> |
| Net income per unit available to common unitholders: | | |
| Basic | \$ 0.87 | \$ 0.20 |
| Diluted | \$ 0.82 | \$ 0.20 |
| Weighted average common units outstanding: | | |
| Basic | 318,469 | 297,180 |
| Diluted | 326,975 | 309,026 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(unaudited, in thousands)

| | Three Months Ended March 31, | |
|---|-------------------------------------|------------------|
| | 2024 | 2023 |
| Net income | \$ 287,837 | \$ 68,837 |
| Other comprehensive income (loss): | | |
| Foreign currency translation adjustments | (200,004) | (112,076) |
| Increase in fair value of derivatives | 69,035 | 572 |
| Reclassification to interest expense from derivatives | (10,330) | (6,543) |
| Other comprehensive loss | (141,299) | (118,047) |
| Comprehensive income (loss) | \$ 146,538 | \$ (49,210) |
| Comprehensive loss attributable to noncontrolling interests | 38,755 | 62,238 |
| Comprehensive income attributable to Digital Realty Trust, L.P. | <u>\$ 185,293</u> | <u>\$ 13,028</u> |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CAPITAL
(unaudited, in thousands, except unit data)

| Three Months Ended March 31, 2024 | Redeemable Limited Partner | General Partner | | | | Limited Partners | | Accumulated Other | | Noncontrolling |
|---|-------------------------------|-----------------|-----------|--------------|--------------|------------------|-----------|----------------------|-----------|----------------|
| | | Preferred Units | | Common Units | | Common Units | | Comprehensive | | |
| | Common Units | Units | Amount | Units | Amount | Units | Amount | Loss, Net | Interests | Total Capital |
| Balance as of December 31, 2023 | \$ 1,394,814 | 30,200,000 | \$731,690 | 311,607,580 | \$19,137,237 | 6,448,987 | \$459,356 | \$ (772,668) | \$ 45,892 | \$19,601,507 |
| Conversion of limited partner common units to general partner common units | — | — | — | 71,938 | 5,300 | (71,938) | (5,300) | — | — | — |
| Vesting of restricted common units, net | — | — | — | 55,243 | — | — | — | — | — | — |
| Issuance of common units, net of costs | — | — | — | 637,980 | 98,047 | — | — | — | — | 98,047 |
| Issuance of limited partner common units, net | — | — | — | — | — | 210,909 | — | — | — | — |
| Units issued under equity plans, net of unit settlement to satisfy tax withholding upon vesting | — | — | — | 47,918 | 2,902 | — | — | — | — | 2,902 |
| Amortization of share-based compensation | — | — | — | — | 18,377 | — | — | — | — | 18,377 |
| Reclassification of vested share-based awards | — | — | — | — | (9,752) | — | 9,752 | — | — | — |
| Adjustment to redeemable partnership units | 1,476 | — | — | — | (1,476) | — | — | — | — | (1,476) |
| Distributions | (190) | — | (10,181) | — | (382,208) | — | (7,958) | — | — | (400,347) |
| Contributions from (distributions to) noncontrolling interests in consolidated entities | — | — | — | — | — | — | — | — | (21,426) | (21,426) |
| Net income (loss) | (7,509) | — | 10,181 | — | 271,327 | — | 6,060 | — | 7,778 | 295,346 |
| Other comprehensive income (loss) | (37,855) | — | — | — | (1,503) | — | — | (100,911) | (1,029) | (103,443) |
| Balance as of March 31, 2024 | \$ 1,350,736 | 30,200,000 | \$731,690 | 312,420,659 | \$19,138,251 | 6,587,958 | \$461,910 | \$ (873,579) | \$ 31,215 | \$19,489,487 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CAPITAL
(unaudited, in thousands, except unit data)

| Three Months Ended March 31, 2023 | Redeemable | | General Partner | | | | Limited Partners | | Accumulated Other | | Noncontrolling | Total Capital | |
|--|-----------------|--------------|-----------------|-----------|--------------|--------------|------------------|-----------|----------------------|-----------|----------------|---------------|--------------|
| | Limited Partner | Common Units | Preferred Units | | Common Units | | Common Units | | Comprehensive | Interests | | | |
| | | | Units | Amount | Units | Amount | Units | Amount | | | | | Loss, Net |
| Balance as of December 31, 2022 | \$ | 1,514,679 | 30,200,000 | \$731,690 | 291,148,222 | \$17,447,442 | 6,288,669 | \$436,942 | \$ | (613,423) | \$ | 104,814 | \$18,107,465 |
| Conversion of limited partner common units to general partner common units | | — | — | — | 6,201 | 474 | (6,201) | (474) | | — | | — | — |
| Vesting of restricted common units, net | | — | — | — | 90,306 | — | — | — | | — | | — | — |
| Common unit offering costs | | — | — | — | — | (440) | — | — | | — | | — | (440) |
| Issuance of limited partner common units, net | | — | — | — | — | — | 179,689 | — | | — | | — | — |
| Units issued under equity plans, net of unit settlement to satisfy tax withholding upon vesting | | — | — | — | 53,881 | (1,613) | — | — | | — | | — | (1,613) |
| Amortization of share- based compensation | | — | — | — | — | 17,502 | — | — | | — | | — | 17,502 |
| Reclassification of vested share-based awards | | — | — | — | — | (33,556) | — | 33,556 | | — | | — | — |
| Adjustment to redeemable partnership units | | (306) | — | — | — | 306 | — | — | | — | | — | 306 |
| Distributions | | (190) | — | (10,181) | — | (356,214) | — | (7,675) | | — | | — | (374,070) |
| Contributions from (distributions to) noncontrolling interests | | 129 | — | — | — | — | — | — | | — | | 4,552 | 4,552 |
| Impact of changes in foreign exchange rates | | (63,252) | — | — | — | 839 | — | — | | — | | 2,403 | 3,242 |
| Deconsolidation of noncontrolling interest in consolidated entities | | — | — | — | — | — | — | — | | — | | (65,358) | (65,358) |
| Net income (loss) | | (2,288) | — | 10,181 | — | 58,545 | — | 1,468 | | — | | 931 | 71,125 |
| Other comprehensive income (loss) | | — | — | — | — | — | — | — | | (58,037) | | — | (58,037) |
| Balance as of March 31, 2023 | \$ | 1,448,772 | 30,200,000 | \$731,690 | 291,298,610 | \$17,133,285 | 6,462,157 | \$463,817 | \$ | (671,460) | \$ | 47,342 | \$17,704,674 |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited, in thousands)

| | Three Months Ended March 31, | |
|--|-------------------------------------|-------------------|
| | 2024 | 2023 |
| Cash flows from operating activities: | | |
| Net income | \$ 287,837 | \$ 68,837 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Gain on disposition of properties, net | (277,787) | — |
| Equity in loss (earnings) of unconsolidated entities | 16,008 | (14,897) |
| Distributions from unconsolidated entities | 45,797 | 28,904 |
| Depreciation and amortization | 431,102 | 421,198 |
| Amortization of share-based compensation | 16,736 | 17,502 |
| Loss from early extinguishment of debt | 1,070 | — |
| Straight-lined rents and amortization of above and below market leases | 4,699 | (18,971) |
| Amortization of deferred financing costs and debt discount / premium | 6,931 | 5,409 |
| Other operating activities, net | 473 | (3,880) |
| Changes in assets and liabilities: | | |
| Increase in accounts receivable and other assets | (33,034) | (141,958) |
| Decrease in accounts payable and other liabilities | (147,557) | (12,418) |
| Net cash provided by operating activities | 352,275 | 349,726 |
| Cash flows from investing activities: | | |
| Improvements to investments in real estate | (659,315) | (738,677) |
| Cash paid for business combination / asset acquisitions, net of cash acquired | (80,581) | (57,001) |
| Investments in and advances to unconsolidated entities | (121,357) | 52,991 |
| Return of investment from unconsolidated entities | 85,586 | — |
| Proceeds from sale of assets | 814,101 | — |
| Other investing activities, net | (31,815) | (6,320) |
| Net cash provided by (used in) investing activities | 6,619 | (749,007) |
| Cash flows from financing activities: | | |
| Proceeds from credit facilities | 447,018 | 985,448 |
| Payments on credit facilities | (311,174) | (640,298) |
| Borrowings on secured / unsecured debt | 5,568 | 790,962 |
| Repayments on secured / unsecured debt | (240,000) | (3,081) |
| Capital (distribution to) contributions from noncontrolling interests, net | (21,426) | 4,681 |
| General partner contributions | 98,047 | — |
| Payments of dividends and distributions | (788,525) | (737,976) |
| Other financing activities, net | 778 | (8,828) |
| Net cash provided by (used in) financing activities | (809,714) | 390,908 |
| Net (decrease) in cash, cash equivalents and restricted cash | (450,820) | (8,373) |
| Effect of exchange rate changes on cash, cash equivalents and restricted cash | 13,438 | (693) |
| Cash, cash equivalents and restricted cash at beginning of period | 1,636,470 | 150,696 |
| Cash, cash equivalents and restricted cash at end of period | <u>\$ 1,199,088</u> | <u>\$ 141,630</u> |

See accompanying notes to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. General

Organization and Description of Business. Digital Realty Trust, Inc. (the Parent), through its controlling interest in Digital Realty Trust, L.P. (the Operating Partnership or the OP) and the subsidiaries of the OP (collectively, we, our, us or the Company), is a leading global provider of data center (including colocation and interconnection) solutions for customers across a variety of industry verticals ranging from cloud and information technology services, social networking and communications to financial services, manufacturing, energy, healthcare, and consumer products. The OP, a Maryland limited partnership, is the entity through which the Parent, a Maryland corporation, conducts its business of owning, acquiring, developing and operating data centers. The Parent operates as a REIT for U.S. federal income tax purposes.

The Parent's only material asset is its ownership of partnership interests of the OP. The Parent generally does not conduct business itself, other than acting as the sole general partner of the OP, issuing public securities from time to time and guaranteeing certain unsecured debt of the OP and certain of its subsidiaries and affiliates. The Parent has not issued any debt but guarantees the unsecured debt of the OP and certain of its subsidiaries and affiliates.

The OP holds substantially all the assets of the Company. The OP conducts the operations of the business and has no publicly traded equity. Except for net proceeds from public equity issuances by the Parent, which are generally contributed to the OP in exchange for partnership units, the OP generally generates the capital required by the Company's business primarily through the OP's operations, by the OP's or its affiliates' direct or indirect incurrence of indebtedness or through the issuance of partnership units.

Accounting Principles and Basis of Presentation. The accompanying unaudited interim condensed consolidated financial statements and accompanying notes (the "Financial Statements") are prepared in accordance with United States generally accepted accounting principles ("U.S. GAAP") and are presented in our reporting currency, the U.S. dollar. All of the accounts of the Parent, the OP, and the subsidiaries of the OP are included in the accompanying Financial Statements. All material intercompany transactions with consolidated entities have been eliminated. In the opinion of management, the unaudited interim consolidated financial statements reflect all adjustments of a normal recurring nature that are necessary for a fair statement of the results for the interim periods presented. Interim results are not always indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2023 ("2023 Form 10-K"), as filed with the U.S. Securities and Exchange Commission ("SEC") and other filings with the SEC.

Management Estimates and Assumptions. U.S. GAAP requires us to make estimates and assumptions that affect reported amounts of revenue and expenses during the reporting period, reported amounts for assets and liabilities as of the date of the financial statements, and disclosures of contingent assets and liabilities as of the date of the financial statements. Although we believe the estimates and assumptions we made are reasonable and appropriate, as discussed in the applicable sections throughout the consolidated financial statements, different assumptions and estimates could materially impact our reported results. Actual results and outcomes may differ from our assumptions.

New Accounting Pronouncements. Recently issued accounting pronouncements that have yet to be adopted by the Company are not expected to have a material impact to the condensed consolidated financial statements.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

2. Investments in Properties

A summary of our investments in properties is below (in thousands):

| Property Type | As of March 31, 2024 | As of December 31, 2023 |
|---|----------------------|-------------------------|
| Land | \$ 1,098,238 | \$ 1,087,278 |
| Acquired ground lease | 89 | 91 |
| Buildings and improvements | 25,179,025 | 25,388,788 |
| Tenant improvements | 845,444 | 830,211 |
| | <u>27,122,796</u> | <u>27,306,368</u> |
| Accumulated depreciation and amortization | <u>(7,976,093)</u> | <u>(7,823,685)</u> |
| Investments in operating properties, net | 19,146,703 | 19,482,683 |
| Construction in progress and space held for development | 4,496,840 | 4,635,215 |
| Land held for future development | 114,240 | 118,190 |
| Investments in properties, net | <u>\$ 23,757,783</u> | <u>\$ 24,236,088</u> |

Acquisitions

In January 2024, we acquired a 16-acre site in Paris for \$80 million. Prior to the acquisition, we leased the land, which consisted of two completed data centers and two data centers under construction. As a result of the land acquisition, we derecognized the right-of-use assets and lease liabilities of \$145 million and \$150 million, respectively.

Dispositions

On January 11, 2024, we formed a joint venture with Blackstone Inc. to develop four hyperscale data center campuses across Frankfurt, Paris and Northern Virginia. The campuses are planned to support the construction of 10 data centers with approximately 500 megawatts of potential IT load capacity. The first phase of the joint venture closed on hyperscale data center campuses in Paris and Northern Virginia, while the second phase is scheduled to close later in 2024, upon obtaining the required approvals. We received approximately \$231 million of net proceeds from the contribution of our data centers to the first phase of the joint venture and retained a 20% interest in the joint venture. As a result of transferring control, we derecognized the data centers and recognized a loss on disposition of approximately \$0.3 million.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

In January 2024, we closed on the sale of our interest in four data centers to Brookfield Infrastructure Partners L.P., or Brookfield, for approximately \$271 million. Two of the data centers were consolidated by us; while two of the data centers were owned by Digital Core REIT (see Note 5, "Investments in Unconsolidated Entities"). The sale was completed subsequent to Brookfield's November 2023 acquisition of one of our tenants, Cyxtera Technologies. The acquisition was part of Cyxtera's plan of reorganization under its Chapter 11 bankruptcy proceedings. In conjunction with the sale, we bought out Cyxtera's leases in three data centers located in Singapore and Frankfurt for approximately \$ 57 million. In addition, Brookfield assumed the leases on three facilities previously leased to Cyxtera and amended the leases on three additional data centers in North America, accelerating the expiration date to September 2024. As a result of the sale, we recognized a total gain on disposition of approximately \$203.1 million, of which \$194.2 million is included within Gain on disposition of properties, net and \$8.9 million is included within Equity in (loss) earnings of unconsolidated entities on our condensed consolidated income statements.

On March 1, 2024, we formed a joint venture with Mitsubishi Corporation, or Mitsubishi, to support the development of two data centers in the Dallas metro area. The facilities were 100% pre-leased prior to construction. We contributed the two data center buildings at a contribution value of approximately \$261 million. We received approximately \$153 million of gross proceeds from the contribution of our data centers to the joint venture and retained a 35% interest in the joint venture. Mitsubishi paid such cash in exchange for a 65% interest in the joint venture. As a result of transferring control, we derecognized the data centers and recognized a gain on disposition of approximately \$7.1 million.

On April 16, 2024, we expanded our existing joint venture with GI Partners with the sale to GI Partners of a 75% interest in a data center in the Chicago metro area. We received approximately \$385 million of net proceeds from the contribution of our data centers to the joint venture and the associated financing and retained a 25% interest in the joint venture. The disposition of a portion of our interest in the data center met the criteria under ASC 360 for the assets to qualify as held for sale and contribution as of March 31, 2024. However, the operations are not classified as discontinued operations as a result of our continuing interest in the joint venture. The data center was not representative of a significant component of our portfolio, nor did the sale represent a significant shift in our strategy.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

3. Leases

Lessor Accounting

We generate most of our revenue by leasing operating properties to customers under operating lease agreements. We recognize the total minimum lease payments provided for under the leases on a straight-line basis over the lease term if we determine that it is probable that substantially all of the lease payments will be collected over the lease term. Otherwise, rental revenue is recognized based on the amount contractually due. Generally, under the terms of our leases, some of our rental expenses, including common area maintenance, real estate taxes and insurance, are recovered from our customers. We record amounts reimbursed by customers in the period the applicable expenses are incurred, which is generally ratably throughout the term of the lease. Reimbursements are recognized in rental and other services revenue in the condensed consolidated income statements as we are the primary obligor with respect to purchasing and selecting goods and services from third-party vendors and bearing the associated credit risk. Our largest customer's total revenue approximates 12% of our total revenue base. No other individual customer makes up more than 6% of our total revenue.

Lessee Accounting

We lease space at certain of our data centers from third parties and certain equipment under noncancelable lease agreements. Leases for our data centers expire at various dates through 2069. As of March 31, 2024, certain of our data centers, primarily in Europe and Singapore, are subject to ground leases. As of March 31, 2024, the termination dates of these ground leases generally range from 2024 to 2073. In addition, our corporate headquarters along with several regional office locations are subject to leases with termination dates ranging from 2024 to 2036.

The leases generally require us to make fixed rental payments that increase at defined intervals during the term of the lease plus pay our share of common area, real estate and utility expenses as incurred. The leases neither contain residual value guarantees nor impose material restrictions or covenants on us. Further, the leases have been classified and accounted for as either operating or finance leases. Rent expense related to operating leases included in rental property operating and maintenance expense in the condensed consolidated income statements amounted to approximately \$37.0 million and \$38.4 million for the three months ended March 31, 2024 and 2023, respectively.

4. Receivables

Accounts and Other Receivables, Net

Accounts and Other Receivables, net is primarily comprised of contractual rents and other lease-related obligations currently due from customers. These amounts (net of an allowance for estimated uncollectible amounts) are shown in the subsequent table as Accounts receivable – trade, net. Other receivables shown separately from Accounts receivable – trade, net consist primarily of amounts that have not yet been billed to customers, such as for utility reimbursements and installation fees.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

| (Amounts in thousands): | Balance as of March 31, 2024 | Balance as of December 31, 2023 |
|---|---|--|
| Accounts receivable – trade | \$ 658,527 | \$ 694,252 |
| Allowance for doubtful accounts | (43,873) | (41,204) |
| Accounts receivable – trade, net | 614,654 | 653,048 |
| Accounts receivable – customer recoveries | 208,997 | 233,499 |
| Value-added tax receivables | 200,225 | 257,911 |
| Accounts receivable – installation fees | 80,329 | 65,203 |
| Other receivables | 113,071 | 68,449 |
| Accounts and other receivables, net | <u>\$ 1,217,276</u> | <u>\$ 1,278,110</u> |

Deferred rent, net

Deferred rent, net represents rental income that has been recognized as revenue under ASC 842, but which is not yet due from customers under their existing rental agreements. The Company recognizes an allowance against deferred rent receivables to the extent it becomes no longer probable that a customer or group of customers will be able to make substantially all of their required cash rental payments over the entirety of their respective lease terms.

| (Amounts in thousands): | Balance as of March 31, 2024 | Balance as of December 31, 2023 |
|---|---|--|
| Deferred rent receivables | \$ 622,871 | \$ 657,009 |
| Allowance for deferred rent receivables | (11,201) | (32,582) |
| Deferred rent, net | <u>\$ 611,670</u> | <u>\$ 624,427</u> |

5. Investments in Unconsolidated Entities

A summary of the Company's investments in unconsolidated entities accounted for under the equity method of accounting is shown below (in thousands):

| | Balance as of March 31, 2024 | Balance as of December 31, 2023 |
|-------------------------|---|--|
| Americas ⁽¹⁾ | \$ 1,413,065 | \$ 1,363,226 |
| APAC ⁽²⁾ | 541,862 | 569,996 |
| EMEA ⁽³⁾ | 86,495 | 28,334 |
| Global ⁽⁴⁾ | 324,399 | 334,333 |
| Total | <u>\$ 2,365,821</u> | <u>\$ 2,295,889</u> |

Includes the following unconsolidated entities along with our ownership percentage:

- (1) Ascenty (51%), Blackstone (20%), Clise (50%), Colovore (17%), GI Partners (20%), Mapletree (20%), Menlo (20%), Mitsubishi (35%), Realty Income (20%), TPG Real Estate (20%), and Walsh (85%).
- (2) Digital Connexion (33%), Lumen (50%), and MC Digital Realty (50%).
- (3) Blackstone (20%), Medallion (60%), and Mivne (50%).
- (4) Digital Core REIT (38%).

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Generally, we serve as the managing member responsible for operations in the ordinary course of business of the joint ventures. We perform the day-to-day accounting and property management functions for the joint ventures and, as such, will earn management fees. However, certain approval rights are granted through the terms of the joint venture agreements and require unanimous consent of both members with respect to any major decisions. Generally, major decisions are defined to include the annual plan which sets out joint venture and property level budgets, including lease revenues, operating expenses, and capital expenditures. As such, we concluded we do not own a controlling interest and accounted for our interest in the joint ventures under the equity method of accounting.

GI Partners Joint Venture – On July 13, 2023, we formed a joint venture with GI Partners, and GI Partners acquired a 65% interest in two stabilized hyperscale data center buildings in the Chicago metro area that we contributed. We retained a 35% interest in the joint venture. As a result of transferring control, we derecognized the data centers. In addition, GI Partners had a call option to increase their ownership interest in the joint venture from 65% to 80%. The call option top-up election notice was delivered to the Company on December 21, 2023. On January 12, 2024, GI Partners made an additional cash capital contribution in the amount of \$68 million, resulting in an additional 15% ownership in the joint venture. Currently, GI Partners has an 80% interest in the joint venture, and we have retained a 20% interest. We also granted GI Partners an option to purchase an interest in the third facility on the same hyperscale data center campus in Chicago. On April 16, 2024, we expanded our existing joint venture with GI Partners with the sale to GI Partners of a 75% interest in this third facility, see Note 2. “Investments in Properties”.

TPG Real Estate Joint Venture – On July 25, 2023, we formed a joint venture with TPG Real Estate, and TPG Real Estate acquired an 80% interest in three stabilized hyperscale data center buildings in Northern Virginia that we contributed. We retained a 20% interest in the joint venture. As a result of transferring control, we derecognized the data centers.

Realty Income Joint Venture – On November 10, 2023, we formed a joint venture with Realty Income to support the development of two data centers in Northern Virginia. We retained a 20% interest in the joint venture. Realty Income contributed such cash to the joint venture in exchange for an 80% interest in the joint venture. Each partner will fund its pro rata share of the remaining estimated development cost for the first phase of the project, which is slated for completion in mid-2024.

Blackstone Joint Venture - On January 11, 2024, we formed a joint venture with Blackstone Inc. to develop four hyperscale data center campuses across Frankfurt, Paris and Northern Virginia. The campuses are planned to support the construction of 10 data centers with approximately 500 megawatts of potential IT load capacity. The first phase of the joint venture closed on hyperscale data center campuses in Paris and Northern Virginia, while the second phase is scheduled to close later in 2024, upon obtaining the required approvals. We retained a 20% interest in the joint venture. Each partner will fund its pro rata share of the remaining \$3.0 billion estimated development cost for the first phase of the joint venture, which is slated for completion in various stages, contingent on customer demand, which began in the first quarter of 2024.

Mitsubishi Joint Venture - On March 1, 2024, we formed a joint venture with Mitsubishi Corporation, or Mitsubishi, to support the development of two data centers in the Dallas metro area. We retained a 35% interest in the joint venture. Each partner will fund its pro rata share of the remaining \$140 million estimated development cost for the first phase of the project, which is slated for completion in late 2024.

DCREIT – Digital Core REIT is a standalone real estate investment trust formed under Singapore law, which is publicly traded on the Singapore Exchange under the ticker symbol “DCRU”. Digital Core REIT owns 10 operating data center properties. The Company’s ownership interest in the units of DCRU, as well as its ownership interest in the operating properties of DCRU are collectively referred to as the Company’s investment in DCREIT.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

As of March 31, 2024, the Company held 31% of the outstanding DCRU units and separately owned a 10% direct retained interest in the underlying North American operating properties. DCREIT has a 25.0% interest in a consolidated asset in Frankfurt which we account for as noncontrolling interest.

The Company's 31% interest in DCRU consisted of 408 million units and 406 million units as of March 31, 2024 and December 31, 2023, respectively. Based on the closing price per unit of \$0.60 and \$0.65 as of March 31, 2024 and December 31, 2023, respectively, the fair value of the units the Company owned in DCRU was approximately \$245 million and \$264 million as of March 31, 2024 and December 31, 2023, respectively.

Pursuant to contractual agreements with DCRU and its operating properties, the Company will earn fees for asset and property management services as well as fees for aiding in future acquisition, disposition and development activities. Certain of these fees are payable to the Company in the form of additional units in DCRU or in cash. The Company earned fees pursuant to these contractual agreements of approximately \$2.9 million and \$2.3 million for the three months ended March 31, 2024 and 2023, respectively, which is recorded as fee income and other on the condensed consolidated income statement.

On April 19, 2024, we completed the sale of an additional 24.9% interest in a data center facility in Frankfurt, Germany to DCREIT for total consideration of approximately \$126 million, and DCREIT now has a 49.9% interest in the Frankfurt data center. Because the Company still controls this asset, no gain or loss was recorded on this 49.9% interest. In connection with this transaction, DCREIT loaned the consolidated subsidiary that owns the data center approximately \$80 million.

Ascenty – The Company's ownership interest in Ascenty includes an approximate 2% interest held by one of the Company's noncontrolling interest holders. This 2% interest had a carrying value of approximately \$19 million and \$18 million as of March 31, 2024 and December 31, 2023, respectively. Ascenty is a variable interest entity ("VIE") and the Company's maximum exposure to loss related to this VIE is limited to our equity investment in the entity.

Debt – The debt of our unconsolidated entities generally is non-recourse to us, except for customary exceptions pertaining to matters such as intentional misuse of funds, environmental conditions, and material misrepresentations.

6. Goodwill

Goodwill represents the excess of the purchase price over the fair value of net tangible and intangible assets acquired in a business combination. Changes in the value of goodwill at March 31, 2024 as compared to December 31, 2023 were primarily driven by changes in exchange rates associated with goodwill balances denominated in foreign currencies.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

7. Acquired Intangible Assets and Liabilities

The following table summarizes our acquired intangible assets and liabilities:

| (Amounts in thousands) | Balance as of | | | | | |
|-------------------------------|-----------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
| | March 31, 2024 | | | December 31, 2023 | | |
| | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Customer relationship value | \$ 2,822,165 | \$ (966,840) | \$ 1,855,325 | \$ 2,926,808 | \$ (952,943) | \$ 1,973,865 |
| Acquired in-place lease value | 1,049,877 | (840,176) | 209,701 | 1,089,743 | (859,167) | 230,576 |
| Other | 118,165 | (33,886) | 84,279 | 108,744 | (33,483) | 75,261 |
| Acquired above-market leases | 130,299 | (129,417) | 882 | 153,205 | (150,344) | 2,861 |
| Acquired below-market leases | (260,302) | 220,901 | (39,401) | (273,951) | 226,840 | (47,111) |

Amortization of customer relationship value, acquired in-place lease value and other intangibles (a component of depreciation and amortization expense) was approximately \$59.0 million and \$68.5 million for the three months ended March 31, 2024 and 2023, respectively.

Amortization of acquired below-market leases, net of acquired above-market leases, resulted in an increase in rental and other services revenue of \$1.4 million and \$1.7 million for the three months ended March 31, 2024 and 2023, respectively.

Estimated annual amortization for each of the five succeeding years and thereafter, commencing April 1, 2024 is as follows:

| (Amounts in thousands) | Customer relationship value | Acquired in-place lease value | Other ⁽¹⁾ | Acquired above-market leases | Acquired below-market leases |
|------------------------|-----------------------------|-------------------------------|----------------------|------------------------------|------------------------------|
| 2024 | \$ 128,749 | \$ 36,667 | \$ 2,034 | \$ 288 | \$ (4,361) |
| 2025 | 171,123 | 47,737 | 2,712 | 302 | (5,730) |
| 2026 | 170,486 | 46,616 | 2,712 | 184 | (4,974) |
| 2027 | 170,094 | 37,506 | 2,712 | 48 | (4,363) |
| 2028 | 147,514 | 17,885 | 2,730 | 46 | (4,160) |
| Thereafter | 1,067,359 | 23,290 | 7,231 | 14 | (15,813) |
| Total | \$ 1,855,325 | \$ 209,701 | \$ 20,131 | \$ 882 | \$ (39,401) |

(1) Excludes power grid rights in the amount of approximately \$64.1 million that are currently not being amortized. Amortization of these assets will begin once the data centers associated with the power grid rights are placed into service.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

8. Debt of the Operating Partnership

All debt is currently held by the OP or its consolidated subsidiaries, and the Parent is the guarantor or co-guarantor of the Global Revolving Credit Facility and the Yen Revolving Credit Facility (together, referred to as the "Global Revolving Credit Facilities"), the unsecured term loans and the unsecured senior notes. A summary of outstanding indebtedness is as follows (in thousands):

| | March 31, 2024 | | December 31, 2023 | |
|------------------------------------|---------------------------------------|---------------------------|---------------------------------------|---------------------------|
| | Weighted-average interest rate | Amount Outstanding | Weighted-average interest rate | Amount Outstanding |
| Global Revolving Credit Facilities | 4.31 % | \$ 1,912,492 | 4.33 % | \$ 1,825,228 |
| Unsecured term loans | 4.45 % | 1,309,250 | 4.76 % | 1,567,925 |
| Unsecured senior notes | 2.25 % | 13,271,593 | 2.24 % | 13,507,427 |
| Secured and other debt | 8.12 % | 631,469 | 8.07 % | 637,072 |
| Total | 2.87 % | \$ 17,124,804 | 2.89 % | \$ 17,537,652 |

The weighted-average interest rates shown represent interest rates at the end of the periods for the debt outstanding and include the impact of designated interest rate swaps, which effectively fix the interest rates on certain variable rate debt, along with cross-currency interest rate swaps, which effectively convert a portion of our U.S. dollar-denominated fixed-rate debt to foreign currency-denominated fixed-rate debt in order to hedge the currency exposure associated with our net investment in foreign subsidiaries.

We primarily borrow in the functional currencies of the countries where we invest. Included in the outstanding balances were borrowings denominated in the following currencies (in thousands, U.S. dollars):

| | March 31, 2024 | | December 31, 2023 | |
|-----------------------------|---------------------------|-------------------|---------------------------|-------------------|
| Denomination of Draw | Amount Outstanding | % of Total | Amount Outstanding | % of Total |
| U.S. dollar (\$) | \$ 2,547,589 | 14.9 % | \$ 2,784,875 | 15.9 % |
| British pound sterling (£) | 1,956,565 | 11.4 % | 1,973,305 | 11.2 % |
| Euro (€) | 10,742,146 | 62.7 % | 10,835,878 | 61.8 % |
| Other | 1,878,504 | 11.0 % | 1,943,594 | 11.1 % |
| Total | \$ 17,124,804 | | \$ 17,537,652 | |

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

The table below summarizes debt maturities and principal payments as of March 31, 2024 (in thousands):

| | Global Revolving Credit Facilities ⁽¹⁾ ⁽²⁾ | Unsecured Term Loans ⁽³⁾⁽⁴⁾ | Unsecured Senior Notes | Secured and Other Debt | Total Debt |
|--------------------------------------|--|---|---------------------------|---------------------------|---------------|
| 2024 | \$ — | \$ — | \$ 962,975 | \$ 234 | \$ 963,209 |
| 2025 | — | 1,309,250 | 1,206,270 | 568 | 2,516,088 |
| 2026 | 1,912,492 | — | 1,464,840 | 108,177 | 3,485,509 |
| 2027 | — | — | 1,166,317 | 217,099 | 1,383,416 |
| 2028 | — | — | 2,089,500 | 290,516 | 2,380,016 |
| Thereafter | — | — | 6,381,691 | 14,875 | 6,396,566 |
| Subtotal | \$ 1,912,492 | \$ 1,309,250 | \$ 13,271,593 | \$ 631,469 | \$ 17,124,804 |
| Unamortized net discounts | — | — | (30,928) | (3,651) | (34,579) |
| Unamortized deferred financing costs | (11,366) | (5,987) | (50,463) | (2,068) | (69,884) |
| Total | \$ 1,901,126 | \$ 1,303,263 | \$ 13,190,202 | \$ 625,750 | \$ 17,020,341 |

(1) Includes amounts outstanding for the Global Revolving Credit Facilities.

(2) The Global Revolving Credit Facilities are subject to two six-month extension options exercisable by us; provided that the Operating Partnership must pay a 0.06 extension fee based on each lender's revolving commitments then outstanding (whether funded or unfunded).

(3) A €375.0 million senior unsecured term loan facility is subject to two maturity extension options of one year each, provided that the Operating Partnership must pay a 0.125% extension fee based on the then-outstanding principal amount of such facility commitments then outstanding. Our U.S. term loan facility of \$500 million currently is subject to one twelve-month extension, provided that the Operating Partnership must pay a 0.1875% extension fee based on the then-outstanding principal amount of the term loans.

(4) On January 9, 2024, we paid down \$240 million on the U.S. term loan facility, leaving \$500 million outstanding. The paydown resulted in an early extinguishment charge of approximately \$1.1 million during the three months ended March 31, 2024.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Unsecured Senior Notes

The following table provides details of our unsecured senior notes (balances in thousands):

| | Aggregate Principal Amount at Issuance | | | Maturity Date | Balance as of | |
|--|--|-----------|-----------|---------------|----------------------|----------------------|
| | Borrowing Currency | | USD | | March 31, 2024 | December 31, 2023 |
| 2.625% notes due 2024 ⁽¹⁾ | € | 600,000 | 677,040 | Apr 15, 2024 | \$ 647,400 | \$ 662,340 |
| 2.750% notes due 2024 | £ | 250,000 | 324,925 | Jul 19, 2024 | 315,575 | 318,275 |
| 4.250% notes due 2025 | £ | 400,000 | 634,480 | Jan 17, 2025 | 504,920 | 509,240 |
| 0.625% notes due 2025 | € | 650,000 | 720,980 | Jul 15, 2025 | 701,350 | 717,535 |
| 2.500% notes due 2026 | € | 1,075,000 | 1,224,640 | Jan 16, 2026 | 1,159,925 | 1,186,693 |
| 0.200% notes due 2026 | CHF | 275,000 | 298,404 | Dec 15, 2026 | 304,915 | 326,826 |
| 1.700% notes due 2027 | CHF | 150,000 | 162,465 | Mar 30, 2027 | 166,317 | 178,269 |
| 3.700% notes due 2027 ⁽²⁾ | \$ | 1,000,000 | 1,000,000 | Aug 15, 2027 | 1,000,000 | 1,000,000 |
| 5.550% notes due 2028 ⁽²⁾ | \$ | 900,000 | 900,000 | Jan 15, 2028 | 900,000 | 900,000 |
| 1.125% notes due 2028 | € | 500,000 | 548,550 | Apr 09, 2028 | 539,500 | 551,950 |
| 4.450% notes due 2028 | \$ | 650,000 | 650,000 | Jul 15, 2028 | 650,000 | 650,000 |
| 0.550% notes due 2029 | CHF | 270,000 | 292,478 | Apr 16, 2029 | 299,371 | 320,884 |
| 3.600% notes due 2029 | \$ | 900,000 | 900,000 | Jul 01, 2029 | 900,000 | 900,000 |
| 3.300% notes due 2029 | £ | 350,000 | 454,895 | Jul 19, 2029 | 441,805 | 445,585 |
| 1.500% notes due 2030 | € | 750,000 | 831,900 | Mar 15, 2030 | 809,250 | 827,925 |
| 3.750% notes due 2030 | £ | 550,000 | 719,825 | Oct 17, 2030 | 694,265 | 700,205 |
| 1.250% notes due 2031 | € | 500,000 | 560,950 | Feb 01, 2031 | 539,500 | 551,950 |
| 0.625% notes due 2031 | € | 1,000,000 | 1,220,700 | Jul 15, 2031 | 1,079,000 | 1,103,900 |
| 1.000% notes due 2032 | € | 750,000 | 874,500 | Jan 15, 2032 | 809,250 | 827,925 |
| 1.375% notes due 2032 | € | 750,000 | 849,375 | Jul 18, 2032 | 809,250 | 827,925 |
| | | | | | <u>\$ 13,271,593</u> | <u>\$ 13,507,427</u> |
| Unamortized discounts, net of premiums | | | | | (30,928) | (33,324) |
| Deferred financing costs, net | | | | | (50,463) | (51,761) |
| Total unsecured senior notes, net of discount and deferred financing costs | | | | | <u>\$ 13,190,202</u> | <u>\$ 13,422,342</u> |

(1) Paid at maturity on April 15, 2024.

(2) Subject to cross-currency swaps.

Restrictive Covenants in Unsecured Senior Notes

The indentures governing our senior notes contain certain covenants, including (1) a leverage ratio not to exceed 60%, (2) a secured debt leverage ratio not to exceed 40% and (3) an interest coverage ratio of greater than 1.50. The covenants also require us to maintain total unencumbered assets of not less than 150% of the aggregate principal amount of unsecured debt. At March 31, 2024, we were in compliance with each of these financial covenants.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

9. Earnings per Common Share or Unit

The following is a summary of basic and diluted income per share/unit (in thousands, except per share/unit amounts):

Digital Realty Trust, Inc. Earnings per Common Share

| | Three Months Ended March 31, | |
|--|-------------------------------------|----------------|
| | 2024 | 2023 |
| <i>Numerator:</i> | | |
| Net income available to common stockholders | \$ 271,327 | \$ 58,545 |
| Plus: Loss attributable to redeemable noncontrolling interest ⁽¹⁾ | (7,649) | (2,320) |
| Net income available to common stockholders - diluted EPS | <u>263,678</u> | <u>60,865</u> |
| <i>Denominator:</i> | | |
| Weighted average shares outstanding—basic | 312,292 | 291,219 |
| Potentially dilutive common shares: | | |
| Unvested incentive units | 196 | 176 |
| Unvested restricted stock | 112 | 27 |
| Market performance-based awards | 361 | 1 |
| Redeemable noncontrolling interest shares ⁽¹⁾ | 7,837 | 11,644 |
| Weighted average shares outstanding—diluted | <u>320,798</u> | <u>303,065</u> |
| Income per share: | | |
| Basic | \$ 0.87 | \$ 0.20 |
| Diluted | <u>\$ 0.82</u> | <u>\$ 0.20</u> |

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Digital Realty Trust, L.P. Earnings per Unit

| | Three Months Ended March 31, | |
|--|------------------------------|----------------|
| | 2024 | 2023 |
| Numerator: | | |
| Net income available to common unitholders | \$ 277,527 | \$ 60,045 |
| Plus: Loss attributable to redeemable noncontrolling interest ⁽¹⁾ | (7,649) | (2,320) |
| Net income available to common unitholders - diluted EPS | <u>269,878</u> | <u>62,365</u> |
| Denominator: | | |
| Weighted average units outstanding—basic | 318,469 | 297,180 |
| Potentially dilutive common units: | | |
| Unvested incentive units | 196 | 176 |
| Unvested restricted units | 112 | 27 |
| Market performance-based awards | 361 | 1 |
| Redeemable noncontrolling interest shares ⁽¹⁾ | <u>7,837</u> | <u>11,644</u> |
| Weighted average units outstanding—diluted | <u>326,975</u> | <u>309,026</u> |
| Income per unit: | | |
| Basic | \$ 0.87 | \$ 0.20 |
| Diluted | <u>\$ 0.82</u> | <u>\$ 0.20</u> |

- (1) (1) As part of the acquisition of Teraco in 2022, certain of Teraco's minority indirect shareholders ("Rollover Shareholders") have the right to put their shares in an upstream parent company of Teraco ("Remaining Interest") to the Company in exchange for cash or the equivalent value of shares of the Company common stock, or a combination thereof. Under U.S. GAAP, diluted earnings per share must be reflected in a manner that assumes such put right was exercised at the beginning of the respective periods and settled entirely in shares. The amounts shown represent the redemption value of the Remaining Interest of Teraco divided by Digital Realty Trust, Inc.'s average share price for the respective periods. The put right is exercisable by the Rollover Shareholders for a two-year period commencing on February 1, 2026.

The below table shows the securities that would be antidilutive or not dilutive to the calculation of earnings per share and unit. Common units of the Operating Partnership not owned by Digital Realty Trust, Inc. were excluded only from the calculation of earnings per share as they are not applicable to the calculation of earnings per unit. All other securities shown below were excluded from the calculation of both earnings per share and earnings per unit (in thousands).

| | Three Months Ended March 31, | |
|--|------------------------------|---------------|
| | 2024 | 2023 |
| Weighted average of Operating Partnership common units not owned by Digital Realty Trust, Inc. | 6,176 | 5,961 |
| Potentially dilutive Series J Cumulative Redeemable Preferred Stock | 1,438 | 2,129 |
| Potentially dilutive Series K Cumulative Redeemable Preferred Stock | 1,512 | 2,239 |
| Potentially dilutive Series L Cumulative Redeemable Preferred Stock | 2,481 | 2,239 |
| Total | <u>11,607</u> | <u>12,568</u> |

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

10. Equity and Capital

Equity Distribution Agreement

Digital Realty Trust, Inc. and Digital Realty Trust, L.P. were parties to an ATM Equity Offering SM Sales Agreement dated August 4, 2023 (the "2023 Sales Agreement"). Pursuant to the 2023 Sales Agreement, Digital Realty Trust, Inc. could issue and sell common stock having an aggregate offering price of up to \$1.5 billion through various named agents from time to time. From January 1, 2024 through February 23, 2024, Digital Realty Trust, Inc. generated net proceeds of approximately \$99 million from the issuance of approximately 0.6 million common shares under the 2023 Sales Agreement at an average price of \$133.43 per share after payment of approximately \$0.6 million of commissions to the agents. For the three months ended March 31, 2023, we had no sales under the ATM program.

The 2023 Sales Agreement was amended on February 23, 2024 (the "2024 Sales Agreement Amendment"). At the time of the amendment, \$258.3 million remained unsold under the 2023 Sales Agreement. Pursuant to the 2024 Sales Agreement Amendment, Digital Realty Trust, Inc. can issue and sell common stock having an aggregate offering price of up to \$2.0 billion through various named agents from time to time. As of March 31, 2024, \$2.0 billion remained available for future sales under the 2024 Sales Agreement Amendment.

Noncontrolling Interests in Operating Partnership

Noncontrolling interests in the Operating Partnership relate to the proportion of entities consolidated by the Company that are owned by third parties. The following table shows the ownership interest in the Operating Partnership as of March 31, 2024 and December 31, 2023 (in thousands):

| | March 31, 2024 | | December 31, 2023 | |
|--|-----------------|---------------------|-------------------|---------------------|
| | Number of units | Percentage of total | Number of units | Percentage of total |
| (Units in thousands) | | | | |
| Digital Realty Trust, Inc. | 312,421 | 97.9 % | 311,608 | 98.0 % |
| Noncontrolling interests consist of: | | | | |
| Common units held by third parties | 4,343 | 1.4 % | 4,343 | 1.3 % |
| Incentive units held by employees and directors (see Note 12. "Incentive Plans") | 2,245 | 0.7 % | 2,106 | 0.7 % |
| | 319,009 | 100.0 % | 318,057 | 100.0 % |

Limited partners have the right to require the Operating Partnership to redeem all or a portion of their common units for cash based on the fair market value of an equivalent number of shares of Digital Realty Trust, Inc. common stock at the time of redemption. Alternatively, Digital Realty Trust, Inc. may elect to acquire those common units in exchange for shares of its common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of stock rights, specified extraordinary distributions and similar events. The common units and incentive units of the Operating Partnership are classified within equity, except for certain common units issued to certain former DuPont Fabros Technology, L.P. unitholders in the Company's acquisition of DuPont Fabros Technology, Inc., which are subject to certain restrictions and, accordingly, are not presented as permanent equity in the condensed balance sheet.

The redemption value of the noncontrolling Operating Partnership common units and the vested incentive units was approximately \$906.0 million and \$834.1 million based on the closing market price of Digital Realty Trust, Inc. common stock on March 31, 2024 and December 31, 2023, respectively.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

The following table shows activity for noncontrolling interests in the Operating Partnership for the three months ended March 31, 2024 (in thousands):

| (Units in thousands) | Common Units | Incentive Units | Total |
|--|--------------|-----------------|--------------|
| As of December 31, 2023 | 4,343 | 2,106 | 6,449 |
| Conversion of incentive units held by employees and directors for shares of Digital Realty Trust, Inc. common stock ⁽¹⁾ | — | (72) | (72) |
| Incentive units issued upon achievement of market performance condition | — | 72 | 72 |
| Grant of incentive units to employees and directors | — | 141 | 141 |
| Cancellation / forfeitures of incentive units held by employees and directors | — | (2) | (2) |
| As of March 31, 2024 | 4,343 | 2,245 | 6,588 |

(1) These redemptions and conversions were recorded as a reduction to noncontrolling interests in the Operating Partnership and an increase to common stock and additional paid-in capital based on the book value per unit in the accompanying consolidated balance sheet of Digital Realty Trust, Inc.

Dividends and Distributions

Digital Realty Trust, Inc. Dividends

We have declared and paid the following dividends on our common and preferred stock for the three months ended March 31, 2024 (in thousands, except per share data):

| Date dividend declared | Dividend payment date | Series J Preferred Stock | Series K Preferred Stock | Series L Preferred Stock | Common Stock |
|-----------------------------------|-----------------------|--------------------------------|--------------------------------|--------------------------------|-----------------|
| February 28, 2024 | March 28, 2024 | \$ 2,625 | \$ 3,071 | \$ 4,485 | \$ 382,208 |
| Annual rate of dividend per share | | \$ 1.31250 | \$ 1.46250 | \$ 1.30000 | \$ 4.88000 |

Digital Realty Trust, L.P. Distributions

All distributions on the Operating Partnership's units are at the discretion of Digital Realty Trust, Inc.'s Board of Directors. The table below shows the distributions declared and paid by the Operating Partnership on its common and preferred units for the three months ended March 31, 2024 (in thousands, except for per unit data):

| Date distribution declared | Distribution payment date | Series J Preferred Units | Series K Preferred Units | Series L Preferred Units | Common Units |
|--------------------------------------|---------------------------|--------------------------------|--------------------------------|--------------------------------|-----------------|
| February 28, 2024 | March 28, 2024 | \$ 2,625 | \$ 3,071 | \$ 4,485 | \$ 390,356 |
| Annual rate of distribution per unit | | \$ 1.31250 | \$ 1.46250 | \$ 1.30000 | \$ 4.88000 |

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

11. Accumulated Other Comprehensive Income (Loss), Net

The accumulated balances for each item within accumulated other comprehensive income (loss) are shown below (in thousands) for Digital Realty Trust, Inc. and separately for Digital Realty Trust, L.P.:

Digital Realty Trust, Inc.

| | Foreign currency translation adjustments | Increase (decrease) in fair value of derivatives, net of reclassification | Accumulated other comprehensive income (loss), net |
|---------------------------------|--|---|--|
| Balance as of December 31, 2023 | \$ (638,583) | \$ (112,810) | \$ (751,393) |
| Net current period change | (156,116) | 57,418 | (98,698) |
| Balance as of March 31, 2024 | <u>\$ (794,699)</u> | <u>\$ (55,392)</u> | <u>\$ (850,091)</u> |

Digital Realty Trust, L.P.

| | Foreign currency translation adjustments | Increase (decrease) in fair value of derivatives, net of reclassification | Accumulated other comprehensive income (loss) |
|---------------------------------|--|---|---|
| Balance as of December 31, 2023 | \$ (656,063) | \$ (116,605) | \$ (772,668) |
| Net current period change | (159,617) | 58,706 | (100,911) |
| Balance as of March 31, 2024 | <u>\$ (815,680)</u> | <u>\$ (57,899)</u> | <u>\$ (873,579)</u> |

12. Incentive Plans

2014 Incentive Award Plan

The Company provides incentive awards in the form of common stock or awards convertible into common stock pursuant to the Digital Realty Trust, Inc., Digital Services, Inc. and Digital Realty Trust, L.P. 2014 Incentive Award Plan, as amended (the "Incentive Plan"). The major categories of awards that can be issued under the Incentive Plan include:

Long-Term Incentive Units ("LTIP Units"): LTIP Units, in the form of profits interest units of the Operating Partnership, may be issued to eligible participants for the performance of services to or for the benefit of the Operating Partnership. LTIP Units (other than Class D units), whether vested or not, receive the same quarterly per-unit distributions as Operating Partnership common units. Initially, LTIP Units do not have full parity with common units with respect to liquidating distributions. However, if such parity is reached, vested LTIP Units may be converted into an equal number of common units of the Operating Partnership at any time. The awards generally vest over periods between two and four years.

Service-Based Restricted Stock Units: Service-based Restricted Stock Units, which vest over periods between two and four years, convert to shares of Digital Realty Trust, Inc.'s common stock upon vesting.

Performance-Based Awards ("the Performance Awards"): Performance-based Class D units of the Operating Partnership and performance-based Restricted Stock Units of Digital Realty Trust, Inc.'s common stock may be issued to officers and employees of the Company. The Performance Awards include performance-based and time-based vesting criteria. Depending on the type of award, the total number of units that qualify to fully vest is determined based on either a market performance criterion ("Market-Based Performance Awards") or financial performance criterion ("Financial-Based Performance Awards"), in each case, subject to time-based vesting.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Market-Based Performance Awards.

The market performance criterion compares Digital Realty Trust, Inc.'s total shareholder return ("TSR") relative to the MSCI US REIT Index ("RMS") over a three-year performance period ("Market Performance Period"), subject to continued service, in order to determine the percentage of the total eligible pool of units that qualifies to be awarded. Following the completion of the Market Performance Period, the awards then have a time-based vesting element pursuant to which 50% of the performance-vested units fully vest in the February immediately following the end of the Market Performance Period and 50% of the performance-vested units fully vest in the subsequent February.

Vesting with respect to the market condition is measured based on the difference between Digital Realty Trust, Inc.'s TSR percentage and the TSR percentage of the RMS as is shown in the subsequent table (the "RMS Relative Market Performance").

| Level | RMS Relative Market Performance | Market Performance Vesting Percentage |
|-----------------------|------------------------------------|--|
| Below Threshold Level | ≤ -500 basis points | 0 % |
| Threshold Level | -500 basis points | 25 % |
| Target Level | 0 basis points | 50 % |
| High Level | ≥ 500 basis points | 100 % |

If the RMS Relative Market Performance falls between the levels specified in the above table, the percentage of the award that will vest with respect to the market condition will be determined using straight-line linear interpolation between such levels.

2021 Awards

- In January 2024, the RMS Relative Market Performance fell between the threshold and target levels for the 2021 awards and accordingly, 71,926 Class D units and 7,066 Restricted Stock Units performance vested and qualified for time-based vesting.
- The Class D units included 5,131 distribution equivalent units that immediately vested on December 31, 2023.
- On February 27, 2024, 50% of the 2021 awards vested and the remaining 50% will vest on February 27, 2025, subject to continued employment through the applicable vesting date.

The grant date fair value of the Market-Based Performance Awards was approximately \$ 9.8 million and \$8.2 million for the three months ended March 31, 2024 and 2023, respectively. This amount will be recognized as compensation expense on a straight-line basis over the expected service period of approximately four years.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Financial-Based Performance Awards.

On January 1, 2024, the Company granted Financial-Based Performance Awards, which vest based on growth in same-store cash net operating income during the three-year period commencing on January 1, 2024. The awards have a time-based vesting element consistent with the Market-Based Performance Awards discussed above. For these awards, fair value is based on market value on the date of grant and compensation cost is recognized based on the probable achievement of the performance condition at each reporting period. The grant date fair value of these awards was \$9.8 million, based on Digital Realty Trust, Inc.'s closing stock price at the grant date.

As of March 31, 2024, approximately 3.7 million shares of common stock, including awards that can be converted to or exchanged for shares of common stock, remained available for future issuance under the Incentive Plan.

Each LTIP unit and each Class D unit issued under the Incentive Plan counts as one share of common stock for purposes of calculating the limit on shares that may be issued under the Incentive Plan and the individual award limits set forth therein.

Below is a summary of our compensation expense and our unearned compensation (in millions):

| Type of incentive award | Deferred Compensation | | | | Unearned Compensation | | Expected period to recognize unearned compensation (in years) |
|--------------------------------------|------------------------------|--------|-------------|------|-----------------------|-------------------------|---|
| | Expensed | | Capitalized | | As of March 31, 2024 | As of December 31, 2023 | |
| | Three Months Ended March 31, | | | | | | |
| | 2024 | 2023 | 2024 | 2023 | | | |
| | | | | | | | |
| Long-term incentive units | \$ 3.7 | \$ 2.8 | \$ — | \$ — | \$ 31.8 | \$ 16.6 | 2.8 |
| Performance-based awards | 2.2 | 4.1 | — | 0.1 | 34.6 | 19.9 | 2.9 |
| Service-based restricted stock units | 7.6 | 7.7 | 1.5 | 1.1 | 100.6 | 66.4 | 3.0 |
| Interxion awards | — | 0.7 | — | — | — | — | — |

Activity for LTIP Units and service-based Restricted Stock Units for the three months ended March 31, 2024 is shown below.

| Unvested LTIP Units | Units | Weighted-Average Grant Date Fair Value |
|-------------------------------|-----------|--|
| Unvested, beginning of period | 238,360 | \$ 121.99 |
| Granted | 252,009 | 137.00 |
| Vested | (161,612) | 132.68 |
| Cancelled or expired | (49,997) | 243.00 |
| Unvested, end of period | 278,760 | \$ 107.66 |

| Unvested Restricted Stock Units | Shares | Weighted-Average Grant Date Fair Value |
|---------------------------------|----------|--|
| Unvested, beginning of period | 621,863 | \$ 132.07 |
| Granted | 349,756 | 141.76 |
| Vested | (57,208) | 121.49 |
| Cancelled or expired | (58,599) | 122.58 |
| Unvested, end of period | 855,812 | \$ 137.39 |

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

13. Derivative Instruments

Derivatives Designated as Hedging Instruments

Net Investment Hedges

In September 2022, we entered into cross-currency interest rate swaps, which effectively convert a portion of our U.S. dollar-denominated fixed-rate debt to foreign currency-denominated fixed-rate debt in order to hedge the currency exposure associated with our net investment in foreign subsidiaries. As of March 31, 2024, we had cross-currency interest rate swaps outstanding with notional amounts of \$1.7 billion and maturity dates ranging through 2028.

The effect of these net investment hedges on accumulated other comprehensive loss and the condensed consolidated income statements for the three months ended March 31, 2024 and 2023 was as follows (in thousands):

| | | Three Months Ended March 31, | |
|--|--|------------------------------|-----------------|
| | | 2024 | 2023 |
| Cross-currency interest rate swaps (included component) ⁽¹⁾ | | \$ (52,030) | \$ 14,365 |
| Cross-currency interest rate swaps (excluded component) ⁽²⁾ | | 5,649 | (9,478) |
| Total | | \$ (46,381) | \$ 4,887 |

| | | Three Months Ended March 31, | |
|--|----------------------------|------------------------------|----------|
| | | 2024 | 2023 |
| Cross-currency interest rate swaps (excluded component) ⁽²⁾ | Location of gain or (loss) | | |
| | Interest expense | \$ 6,103 | \$ 5,589 |

(1) Included component represents foreign exchange spot rates.

(2) Excluded component represents cross-currency basis spread and interest rates.

Cash Flow Hedges

As of March 31, 2024, we had derivatives designated as cash flow hedges on 50% of the Euro Term Loan Facilities (€ 750 million notional amount) and 100% of the USD term loan (\$ 500 million notional amount). Amounts reported in Accumulated other comprehensive loss related to interest rate swaps are reclassified to interest expense as interest payments are made on our debt. As of March 31, 2024, we estimate that an additional \$8.3 million will be reclassified as a decrease to interest expense during the twelve months ended March 31, 2025, when the hedged forecasted transactions impact earnings.

The effect of these cash flow hedges on accumulated other comprehensive income and the condensed consolidated income statements for the three months ended March 31, 2024 and 2023 was as follows (in thousands):

| | | Three Months Ended March 31, | |
|---------------------|----------------------------|------------------------------|----------|
| | | 2024 | 2023 |
| Interest rate swaps | | \$ (12,324) | \$ 1,084 |
| | | Three Months Ended March 31, | |
| | | 2024 | 2023 |
| Interest rate swaps | Location of gain or (loss) | | |
| | Interest expense | \$ 4,227 | \$ 549 |

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Fair Value of Derivative Instruments

The subsequent table presents the fair value of derivative instruments recognized in our condensed consolidated balance sheets as of March 31, 2024 and December 31, 2023 (in thousands):

| | March 31, 2024 | | December 31, 2023 | |
|------------------------------------|-----------------------|----------------------------|-----------------------|----------------------------|
| | Assets ⁽¹⁾ | Liabilities ⁽²⁾ | Assets ⁽¹⁾ | Liabilities ⁽²⁾ |
| Cross-currency interest rate swaps | \$ 10,060 | \$ 120,432 | \$ — | \$ 156,753 |
| Interest rate swaps | 17,089 | — | 8,538 | — |
| | <u>\$ 27,149</u> | <u>\$ 120,432</u> | <u>\$ 8,538</u> | <u>\$ 156,753</u> |

(1) As presented in our condensed consolidated balance sheets within Other assets.

(2) As presented in our condensed consolidated balance sheets within Accounts payable and other accrued liabilities.

14. Fair Value of Financial Instruments

There have been no significant changes in our policy for fair value measurements from what was disclosed in our 2023 Form 10-K.

The carrying amounts for cash and cash equivalents, restricted cash, accounts and other receivables, accounts payable and other accrued liabilities, accrued dividends and distributions, security deposits and prepaid rents approximate fair value because of the short-term nature of these instruments. The carrying value of our Global Revolving Credit Facilities, Euro Term Loan Facilities and USD Term Loan Facility approximates estimated fair value, because these liabilities have variable interest rates and our credit ratings have remained stable. Differences between the carrying value and fair value of our unsecured senior notes and secured and other debt are caused by differences in interest rates or borrowing spreads that were available to us on March 31, 2024 and December 31, 2023 as compared to those in effect when the debt was issued or assumed.

We calculate the fair value of our secured and other debt and unsecured senior notes based on currently available market rates assuming the loans are outstanding through maturity and considering the collateral and other loan terms. In determining the current market rate for fixed rate debt, a market spread is added to the quoted yields on federal government treasury securities with similar maturity dates to our debt.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

The aggregate estimated fair value and carrying value of our Global Revolving Credit Facilities, Euro Term Loan Facilities and USD Term Loan Facility, unsecured senior notes and secured and other debt as of the respective periods is shown below (in thousands):

| | Categorization under the fair value hierarchy | As of March 31, 2024 | | As of December 31, 2023 | |
|---|---|-------------------------|----------------------|-------------------------|----------------------|
| | | Estimated Fair Value | Carrying Value | Estimated Fair Value | Carrying Value |
| Global Revolving Credit Facilities ⁽¹⁾ | Level 2 | \$ 1,912,492 | \$ 1,912,492 | \$ 1,825,228 | \$ 1,825,228 |
| Unsecured term loans ⁽¹⁾ | Level 2 | 1,309,250 | 1,309,250 | 1,567,925 | 1,567,925 |
| Unsecured senior notes ⁽²⁾ | Level 2 | 12,146,003 | 13,271,593 | 12,417,619 | 13,507,427 |
| Secured and other debt ⁽²⁾ | Level 2 | 620,505 | 631,469 | 625,473 | 637,072 |
| | | <u>\$ 15,988,250</u> | <u>\$ 17,124,804</u> | <u>\$ 16,436,245</u> | <u>\$ 17,537,652</u> |

- (1) The carrying value of our Global Revolving Credit Facilities and unsecured term loans approximates estimated fair value, due to the variability of interest rates and the stability of our credit ratings.
- (2) Valuations for our unsecured senior notes and secured and other debt are determined based on the expected future payments discounted at risk-adjusted rates and quoted market prices.

15. Commitments and Contingencies

Our properties require periodic investments of capital for tenant-related capital expenditures and for general capital improvements including ground up construction. From time to time in the normal course of our business, we enter into various construction contracts with third parties that may obligate us to make payments. At March 31, 2024, we had open commitments, including amounts reimbursable by customers of approximately \$75.6 million, related to construction contracts of approximately \$2.0 billion.

Legal Proceedings – Although the Company is involved in legal proceedings arising in the ordinary course of business, as of March 31, 2024, the Company is not currently a party to any legal proceedings nor, to its knowledge, is any legal proceeding threatened against it that it believes would have a material adverse effect on its financial position, results of operations or liquidity.

As disclosed previously, the Division of Enforcement of the U.S. Securities and Exchange Commission (SEC) is conducting an investigation into the adequacy of our disclosures of cybersecurity risks and our related disclosure controls and procedures. We are cooperating with the SEC and are not aware of any cybersecurity issue or event that caused the Staff to open this matter. Responding to an investigation of this type can be costly and time-consuming. While we are unable to predict the likely outcome of this matter or the potential cost or exposure or duration of the process, based on the information we currently possess, we do not expect the total potential cost to be material to our financial condition. If the SEC believes that violations occurred, it could seek remedies including, but not limited to, civil monetary penalties and injunctive relief, and/or file litigation against the Company.

DIGITAL REALTY TRUST, INC. AND SUBSIDIARIES
DIGITAL REALTY TRUST, L.P. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

16. Supplemental Cash Flow Information

Cash, cash equivalents, and restricted cash balances as of March 31, 2024, and December 31, 2023:

| (Amounts in thousands) | Balance as of | |
|--|---------------------|---------------------|
| | March 31, 2024 | December 31, 2023 |
| Cash and cash equivalents | \$ 1,193,784 | \$ 1,625,495 |
| Restricted cash (included in Other assets) | 5,304 | 10,975 |
| Total | \$ 1,199,088 | \$ 1,636,470 |

We paid \$165.0 million and \$140.4 million for interest, net of amounts capitalized, for the three months ended March 31, 2024 and 2023, respectively.

We paid \$8.5 million and \$6.5 million for income taxes, net of refunds, for the three months ended March 31, 2024 and 2023, respectively.

Accrued construction related costs totaled \$469.3 million and \$451.0 million as of March 31, 2024 and 2023, respectively.

17. Segment and Geographic Information

A majority of the Company's largest customers are global entities that transact with the Company across multiple geographies worldwide. In order to better address the needs of these global customers, the Company manages critical decisions around development, operations, and leasing globally based on customer demand considerations. In this regard, the Company manages customer relationships on a global basis in order to achieve consistent sales and delivery experience of our products for our customers throughout the global portfolio. In order to best accommodate the needs of global customers (and customers that might one day become global), the Company manages its operations as a single global business – with one operating segment and therefore one reporting segment.

| (Amounts in millions) | Operating Revenues | |
|---------------------------|------------------------------|----------|
| | Three Months Ended March 31, | |
| | 2024 | 2023 |
| Inside the United States | \$ 704.8 | \$ 712.5 |
| Outside the United States | 626.3 | 626.2 |
| Revenue Outside of U.S. % | 47.1 % | 46.8 % |

| (Amounts in millions) | Investments in Properties, net | | Operating lease right-of-use assets, net | |
|----------------------------------|--------------------------------|--------------------|--|--------------------|
| | As of March 31, | As of December 31, | As of March 31, | As of December 31, |
| | 2024 | 2023 | 2024 | 2023 |
| Inside the United States | \$ 10,307.6 | \$ 10,429.2 | \$ 594.3 | \$ 610.2 |
| Outside the United States | 13,450.2 | 13,806.9 | 639.1 | 804.1 |
| Net Assets in Foreign Operations | \$ 6,612.6 | \$ 6,778.4 | | |

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto appearing elsewhere in this report and our Annual Report on Form 10-K for the year ended December 31, 2023, as filed with the United States ("U.S.") Securities and Exchange Commission ("SEC"). This report contains forward-looking statements within the meaning of the federal securities laws. In particular, statements pertaining to our capital resources, expected use of borrowings under our credit facilities, expected use of proceeds from our ATM equity program, litigation matters or legal proceedings, portfolio performance, leverage policy, acquisition and capital expenditure plans, capital recycling program, returns on invested capital, supply and demand for data center space, capitalization rates, rents to be received in future periods and expected rental rates on new or renewed data center space contain forward-looking statements. Likewise, all of our statements regarding anticipated market conditions, and results of operations are forward-looking statements. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and that we may not be able to realize. We do not guarantee that the transactions and events described will happen as described or that they will happen at all. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: reduced demand for data centers or decreases in information technology spending; decreased rental rates, increased operating costs or increased vacancy rates; increased competition or available supply of data center space; the suitability of our data centers and data center infrastructure, delays or disruptions in connectivity or availability of power, or failures or breaches of our physical and information security infrastructure or services; breaches of our obligations or restrictions under our contracts with our customers; our inability to successfully develop and lease new properties and development space, and delays or unexpected costs in development of properties; the impact of current global and local economic, credit and market conditions; global supply chain or procurement disruptions, or increased supply chain costs; the impact from periods of heightened inflation on our costs, such as operating and general and administrative expenses, interest expense and real estate acquisition and construction costs; the impact on our customers' and our suppliers' operations during an epidemic, pandemic, or other global events; our dependence upon significant customers, bankruptcy or insolvency of a major customer or a significant number of smaller customers, or defaults on or non-renewal of leases by customers; changes in political conditions, geopolitical turmoil, political instability, civil disturbances, restrictive governmental actions or nationalization in the countries in which we operate; our inability to retain data center space that we lease or sublease from third parties; information security and data privacy breaches; difficulties managing an international business and acquiring or operating properties in foreign jurisdictions and unfamiliar metropolitan areas; our failure to realize the intended benefits from, or disruptions to our plans and operations or unknown or contingent liabilities related to, our recent and future acquisitions; our failure to successfully integrate and operate acquired or developed properties or businesses; difficulties in identifying properties to acquire and completing acquisitions; risks related to joint venture investments, including as a result of our lack of control of such investments; risks associated with using debt to fund our business activities, including re-financing and interest rate risks, our failure to repay debt when due, adverse changes in our credit ratings or our breach of covenants or other terms contained in our loan facilities and agreements; our failure to obtain necessary debt and equity financing, and our dependence on external sources of capital; financial market fluctuations and changes in foreign currency exchange rates; adverse economic or real estate developments in our industry or the industry sectors that we sell to, including risks relating to decreasing real estate valuations and impairment charges and goodwill and other intangible asset impairment charges; our inability to manage our growth effectively; losses in excess of our insurance coverage; our inability to attract and retain talent; environmental liabilities, risks related to natural disasters and our inability to achieve our sustainability goals; the expected operating performance of anticipated near-term acquisitions and descriptions relating to these expectations; our inability to comply with rules and regulations applicable to our Company; Digital Realty Trust, Inc.'s failure to maintain its status as a REIT for federal income tax purposes; Digital Realty Trust, L.P.'s failure to qualify as a partnership for federal income tax purposes; restrictions on our ability to engage in certain business activities; changes in local, state, federal and international laws and regulations, including related to taxation, real estate and zoning laws, and increases in real property tax rates; the impact of any financial, accounting, legal or regulatory

issues or litigation that may affect us; and those additional risks and factors discussed in reports filed with the SEC by us from time to time, including those discussed under the heading “Risk Factors” in our most recently filed Annual Report on Form 10-K and in other sections of this report, including under Part II, Item 1A, Risk Factors.

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, data or methods, future events or other changes.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance, including factors and risks included in our Annual Report on Form 10-K for the year ended December 31, 2023 and in other sections of this report, including under Part II, Item 1A, Risk Factors. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to identify all such risk factors, nor can we assess the impact of all such risk factors on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, you should not place undue reliance on forward-looking statements as a prediction of actual results.

Occupancy percentages included in the following discussion, for some of our properties, are calculated based on factors in addition to contractually leased square feet, including available power, required support space and common area.

As used in this report: “Ascenty entity” refers to the entity which owns and operates Ascenty, formed with Brookfield Infrastructure.

Business Overview and Strategy

Digital Realty Trust, Inc., through its controlling interest in Digital Realty Trust, L.P. and its subsidiaries, delivers comprehensive space, power, and interconnection solutions that enable its customers and partners to connect with each other and service their own customers on a global technology and real estate platform. We are a leading global provider of data center, colocation and interconnection solutions for customers across a variety of industry verticals. Digital Realty Trust, Inc. operates as a REIT for federal income tax purposes, and our Operating Partnership is the entity through which we conduct our business and own our assets.

Our primary business objectives are to maximize:

- (i) sustainable long-term growth in earnings and funds from operations per share and unit;
- (ii) cash flow and returns to our stockholders and Digital Realty Trust, L.P.’s unitholders through the payment of distributions; and
- (iii) return on invested capital.

We expect to accomplish our objectives by achieving superior risk-adjusted returns, prudently allocating capital, diversifying our product offerings, accelerating our global reach and scale, and driving revenue growth and operating efficiencies. A significant component of our current and future internal growth is anticipated through the development of our existing space held for development, acquisition of land for future development, and acquisition of new properties.

We target high-quality, strategically located properties containing the physical and connectivity infrastructure that supports the applications and operations of data center and technology industry customers and properties that may be developed for such use. Most of our data center properties contain fully redundant electrical supply systems, multiple power feeds, above-standard cooling systems, raised floor areas, extensive in-building communications cabling and high-level security systems. Fundamentally, we bring together foundational real estate and innovative technology expertise around the world to deliver a comprehensive, dedicated product suite to meet customers’ data and connectivity needs. We represent an important part of the digital economy that we believe will benefit from powerful, long-term growth drivers.

We have developed detailed, standardized procedures for evaluating new real estate investments to ensure that they meet our financial, technical and other criteria. We expect to continue to acquire additional assets as part of our growth strategy. We intend to aggressively manage and lease our assets to increase their cash flow. We may continue to build out our development portfolio when justified by anticipated demand and returns.

We may acquire properties subject to existing mortgage financing and other indebtedness or we may incur new indebtedness in connection with acquiring or refinancing these properties. Debt service on such indebtedness will have a priority over any cash dividends with respect to Digital Realty Trust, Inc.'s common stock and preferred stock. We are committed to maintaining a conservative capital structure. Our goal is to average through business cycles the following financial ratios: 1) a debt-to-Adjusted EBITDA ratio around 5.5x, 2) a fixed charge coverage of greater than three times, and 3) floating rate debt at less than 20% of total outstanding debt. In addition, we strive to maintain a well-laddered debt maturity schedule, and we seek to maximize the menu of our available sources of capital, while minimizing the cost.

Changes in political conditions, geopolitical turmoil, political instability, civil disturbances, restrictive governmental actions or nationalization in the countries in which we operate, including escalations in political and trade tensions involving the U.S. and regulatory and legislative changes, could potentially result in adverse effects on our, and our customers', operations.

Our current ratio of debt-to-Adjusted EBITDA is higher than we have historically experienced, which could result in adverse changes in investor perception or our credit ratings. Any such changes could negatively affect our financing activity and the market price of Digital Realty Trust, Inc.'s common stock or other securities. For additional information, please see "Risk Factors—Adverse changes in our Company's credit ratings could negatively affect our financing activity" in our Annual Report on Form 10-K for the year ended December 31, 2023.

Summary of 2024 Significant Activities

We completed the following significant activities during the three months ended March 31, 2024:

- In January 2024, we formed a joint venture with Blackstone Inc. to develop four hyperscale data center campuses across Frankfurt, Paris and Northern Virginia. We received approximately \$231 million of net proceeds from the contribution of our data centers to the first phase of the joint venture and retained a 20% interest in the joint venture.
- In January 2024, we closed on the sale of our interest in four data centers to Brookfield Infrastructure Partners L.P., or Brookfield, for approximately \$271 million. The sale was completed subsequent to Brookfield's November 2023 acquisition of one of our tenants, Cyxtera Technologies. As a result of the sale, we recognized a total gain on disposition of approximately \$203.1 million, of which \$194.2 million is included within Gain on disposition of properties, net and \$8.9 million is included within Equity in (loss) earnings of unconsolidated entities on our condensed consolidated income statements.
- On March 1, 2024, we formed a joint venture with Mitsubishi Corporation, or Mitsubishi, to support the development of two data centers in the Dallas metro area. The facilities were 100% pre-leased prior to construction. We contributed the two data center buildings at a contribution value of approximately \$261 million. We received approximately \$153 million of gross proceeds from the contribution of our data centers to the joint venture and retained a 35% interest in the joint venture. Mitsubishi contributed such cash in exchange for a 65% interest in the joint venture.

Revenue Base

Most of our revenue consists of rental income generated by the data centers in our portfolio. Our ability to generate and grow revenue depends on several factors, including our ability to maintain or improve occupancy rates. A summary of our data center portfolio and related occupied square feet (in thousands) (excluding space under development or held for development) is shown below. Unconsolidated portfolios shown below consist of assets owned by unconsolidated entities in which we have invested. We often provide management services for these entities under management agreements and receive management fees. These are shown as Managed Unconsolidated Portfolio. Entities for which we do not provide such services are shown as Non-Managed Unconsolidated Portfolio.

| Region | As of March 31, 2024 | | | | | As of December 31, 2023 | | | | |
|--------------------------------------|-----------------------|---|---|---|---------------|-------------------------|---|---|---|---------------|
| | Data Center Buildings | Net Rentable Square Feet ⁽¹⁾ | Space Under Active Development ⁽²⁾ | Space Held for Development ⁽³⁾ | Occupancy | Data Center Buildings | Net Rentable Square Feet ⁽¹⁾ | Space Under Active Development ⁽²⁾ | Space Held for Development ⁽³⁾ | Occupancy |
| North America | 103 | 19,971 | 1,684 | 1,333 | 84.4 % | 107 | 20,150 | 2,590 | 1,335 | 83.8 % |
| Europe | 111 | 8,900 | 2,822 | 390 | 76.2 % | 112 | 8,873 | 3,291 | 319 | 75.8 % |
| Asia Pacific | 11 | 1,642 | 83 | 207 | 77.0 % | 11 | 1,652 | 73 | 207 | 76.7 % |
| Africa | 12 | 1,531 | 1,581 | 21 | 77.8 % | 12 | 1,528 | 1,581 | 23 | 71.0 % |
| Consolidated Portfolio | 237 | 32,043 | 6,170 | 1,951 | 80.6 % | 242 | 32,203 | 7,535 | 1,884 | 79.8 % |
| Managed Unconsolidated Portfolio | 26 | 3,985 | 1,313 | — | 91.9 % | 22 | 3,843 | 364 | — | 93.7 % |
| Non-Managed Unconsolidated Portfolio | 46 | 3,810 | 756 | 2,190 | 85.2 % | 45 | 3,641 | 571 | 2,246 | 85.3 % |
| Total Portfolio | 309 | 39,839 | 8,239 | 4,141 | 82.1 % | 309 | 39,688 | 8,470 | 4,130 | 81.7 % |

- (1) Net rentable square feet represent the current square feet under lease as specified in the applicable lease agreement plus management's estimate of space available for lease based on engineering drawings. The amount includes customers' proportional share of common areas but excludes space held for the intent of or under active development.
- (2) Space under active development includes current base building and data center projects in progress, and excludes space held for development. For additional information on the current and future investment for space under active development, see "Liquidity and Capital Resources—Development Projects".
- (3) Space held for development includes space held for future data center development and excludes space under active development. For additional information on the current investment for space held for development, see "Liquidity and Capital Resources—Development Projects".

Leasing Activities

Due to the capital-intensive and long-term nature of the operations we support, our lease terms with customers are generally longer than standard commercial leases. As of March 31, 2024, our average remaining lease term was approximately five years.

Our ability to re-lease expiring space at rental rates equal to or in excess of current rental rates will impact our results of operations. The subsequent table summarizes our leasing activity in the three months ended March 31, 2024 (square feet in thousands):

| | Rentable Square Feet ⁽¹⁾ | Expiring Rates ⁽²⁾ | New Rates ⁽²⁾ | Rental Rate Changes | TI's/Lease Commissions Per Square Foot | Weighted Average Lease Terms (years) |
|---|--|----------------------------------|-----------------------------|------------------------|---|---|
| Leasing Activity ⁽³⁾⁽⁴⁾ | | | | | | |
| Renewals Signed | | | | | | |
| 0 — 1 MW | 551 | \$ 242 | \$ 252 | 4.3 % | \$ 1 | 1.4 |
| > 1 MW | 739 | \$ 106 | \$ 129 | 21.6 % | \$ 2 | 5.9 |
| Other ⁽⁶⁾ | 182 | \$ 36 | \$ 67 | 88.1 % | \$ — | 5.9 |
| New Leases Signed ⁽⁵⁾ | | | | | | |
| 0 — 1 MW | 145 | — | \$ 275 | — | \$ 8 | 4.1 |
| > 1 MW | 748 | — | \$ 265 | — | \$ — | 10.5 |
| Other ⁽⁶⁾ | 13 | — | \$ 55 | — | \$ — | 6.7 |
| Leasing Activity Summary | | | | | | |
| 0 — 1 MW | 696 | | \$ 257 | | | |
| > 1 MW | 1,487 | | \$ 197 | | | |
| Other ⁽⁶⁾ | 195 | | \$ 66 | | | |

- (1) For some of our properties, we calculate square footage based on factors in addition to contractually leased square feet, including power, required support space and common area.
- (2) Rental rates represent average annual estimated base cash rent per rentable square foot – calculated for each contract based on total cash base rent divided by the total number of years in the contract (including any tenant concessions). All rates were calculated in the local currency of each contract and then converted to USD based on average exchange rates for the period presented.
- (3) Excludes short-term leases.
- (4) Commencement dates for the leases signed range from 2024 to 2025.
- (5) Includes leases signed for new and re-leased space.
- (6) Other includes Powered Base Building shell capacity as well as storage and office space within fully improved data center facilities.

We continue to see strong demand in most of our key metropolitan areas for data center space and, subject to the supply of available data center space in these metropolitan areas, we expect average aggregate rental rates on renewed data center leases for 2024 expirations to be positive as compared with the rates currently being paid for the same space on a GAAP basis and on a cash basis. Our past performance may not be indicative of future results, and we cannot assure you that leases will be renewed or that our data centers will be re-leased at all or at rental rates equal to or above the current average rental rates. Further, re-leased/renewed rental rates in a particular metropolitan area may not be consistent with rental rates across our portfolio as a whole and may fluctuate from one period to another due to a number of factors, including local economic conditions, local supply and demand for data center space, competition from other data center developers or operators, the condition of the property and whether the property, or space within the property, has been developed.

Geographic Concentration

We depend on the market for data centers in specific geographic regions and significant changes in these regional or metropolitan areas can impact our future results. The following table shows the geographic concentration based on annualized rent from our portfolio, including data centers held as investments in unconsolidated entities.

| Metropolitan Area | Percentage of March 31, 2024 Total annualized rent ⁽¹⁾ |
|-------------------|---|
| Northern Virginia | 17.4 % |
| Chicago | 7.2 % |
| Frankfurt | 5.9 % |
| Dallas | 4.9 % |
| Singapore | 4.9 % |
| New York | 4.8 % |
| London | 4.7 % |
| Silicon Valley | 4.5 % |
| Sao Paulo | 4.4 % |
| Portland | 4.3 % |
| Amsterdam | 4.3 % |
| Paris | 3.1 % |
| Johannesburg | 2.6 % |
| Tokyo | 1.9 % |
| Osaka | 1.8 % |
| Other | 23.3 % |
| Total | 100.0 % |

(1) Annualized rent is monthly contractual rent (defined as cash base rent before abatements) under existing leases as of the end of the period presented, multiplied by 12. Includes consolidated portfolio and unconsolidated entities at the entities' 100% ownership level. The aggregate amount of abatements for the three months ended March 31, 2024 was approximately \$8.1 million.

Operating Expenses

Operating expenses primarily consist of utilities, property and ad valorem taxes, property management fees, insurance and site maintenance costs, and rental expenses on our ground and building leases. Our buildings require significant power to support data center operations and the cost of electric power and other utilities is a significant component of operating expenses.

Many of our leases contain provisions under which tenants reimburse us for all or a portion of property operating expenses and real estate taxes incurred by us. However, in some cases we are not entitled to reimbursement of property operating expenses, other than utility expense, and real estate taxes under our leases for Turn-Key Flex® facilities. We expect to incur additional operating expenses as we continue to expand.

Costs pertaining to our asset management function, legal, accounting, corporate governance, reporting and compliance are categorized as general and administrative costs within operating expenses.

Other key components of operating expenses include: depreciation of our fixed assets, amortization of intangible assets, and transaction and integration costs.

Other Income / (Expenses)

Equity in earnings of unconsolidated entities, gain on disposition of properties, interest expense, and income tax expense make up the majority of Other income/(expenses). Equity in earnings of unconsolidated entities represents our share of the income/(loss) of entities in which we invest, but do not consolidate under U.S. GAAP. The largest of these investments is currently our investment in Ascenty, which is located primarily in Latin America. Our second-largest equity-method investment is Digital Core REIT, which is publicly traded on the Singapore Exchange ("SGX") and which owns a portfolio of 10 properties operating in the United States, Canada, Germany and Japan. Refer to additional discussion of Digital Core REIT and Ascenty in the Notes to the Condensed Consolidated Financial Statements.

Results of Operations

As a result of the consistent and significant growth in our business since the first property acquisition in 2002, we evaluate period-to-period results for revenue and property level operating expenses on a stabilized versus non-stabilized portfolio basis.

Stabilized: The stabilized portfolio includes properties owned as of the beginning of all periods presented with less than 5% of total rentable square feet under development.

Non-stabilized: The non-stabilized portfolio includes: (1) properties that were undergoing, or were expected to undergo, development activities during any of the periods presented; (2) any properties contributed to joint ventures, sold, or held for sale during the periods presented; and (3) any properties that were acquired or delivered at any point during the periods presented.

A roll forward showing changes in the stabilized and non-stabilized portfolios for the three months ended March 31, 2024 as compared to December 31, 2023 is shown below (in thousands):

| Net Rentable Square Feet | Stabilized | Non-Stabilized | Total |
|---|-------------------|-----------------------|---------------|
| As of December 31, 2023 | 22,600 | 9,603 | 32,203 |
| New development and space reconfigurations | (7) | 183 | 176 |
| Transfers to stabilized from non-stabilized | 2,456 | (2,519) | (63) |
| Dispositions / Sales | (328) | (18) | (346) |
| Acquisitions | — | 73 | 73 |
| As of March 31, 2024 | <u>24,721</u> | <u>7,322</u> | <u>32,043</u> |

Comparison of the Results of Operations for the Three Months Ended March 31, 2024 to the Three Months Ended March 31, 2023

Revenues

Total operating revenues as shown on our condensed consolidated income statements was as follows (in thousands):

| | Three Months Ended March 31, | | | |
|---------------------------|------------------------------|--------------|------------|----------|
| | 2024 | 2023 | \$ Change | % Change |
| Stabilized | \$ 1,058,467 | \$ 1,065,737 | \$ (7,270) | (0.7)% |
| Non-Stabilized | 258,804 | 264,231 | (5,427) | (2.1)% |
| Rental and other services | 1,317,271 | 1,329,968 | (12,697) | (1.0)% |
| Fee income and other | 13,872 | 8,755 | 5,117 | 58.4 % |
| Total operating revenues | \$ 1,331,143 | \$ 1,338,723 | \$ (7,580) | (0.6)% |

Total operating revenues decreased by approximately \$7.6 million in the three months ended March 31, 2024 compared to the same period in 2023.

Stabilized rental and other services revenue decreased \$7.3 million in the three months ended March 31, 2024 compared to the same period in 2023 primarily due to:

- (i) a decrease of \$42.8 million, in utility reimbursement largely driven by power price decreases, primarily in EMEA and APAC;
- (ii) offset by an increase of \$23.6 million in new leasing and renewals across all regions; and
- (iii) an increase of \$6.2 million in other tenant reimbursements due to a favorable property tax assessment at one of our North American properties realized in early 2023, which was passed through to our customers.

Non-stabilized rental and other services revenue decreased \$5.4 million in the three months ended March 31, 2024 compared to the same period in 2023 driven primarily by:

- (i) an increase of \$84.5 million due to the completion of our global development pipeline and related lease up operating activities (with the biggest contributions in Northern Virginia, Portland, Toronto, New York, Zurich, Cape Town and Johannesburg); and
- (ii) offset by a decrease of \$89.9 million related to properties sold or contributed after March 31, 2023.

Operating Expenses — Property Level

Property level operating expenses as shown in our condensed consolidated income statements were as follows (in thousands):

| | Three Months Ended March 31, | | | |
|--|------------------------------|-------------------|--------------------|---------------|
| | 2024 | 2023 | \$ Change | % Change |
| Stabilized | \$ 265,035 | \$ 295,375 | \$ (30,340) | (10.3)% |
| Non-Stabilized | 59,536 | 50,989 | 8,547 | 16.8 % |
| Total Utilities | 324,571 | 346,364 | (21,793) | (6.3)% |
| Stabilized | 167,068 | 167,052 | 16 | 0.0 % |
| Non-Stabilized | 57,300 | 57,809 | (509) | (0.9)% |
| Total Rental property operating and maintenance (excluding utilities) | 224,368 | 224,861 | (493) | (0.2)% |
| Total Rental property operating and maintenance | 548,939 | 571,225 | (22,286) | (3.9)% |
| Stabilized | 35,503 | 27,818 | 7,685 | 27.6 % |
| Non-Stabilized | 8,347 | 16,961 | (8,614) | (50.8)% |
| Total Property taxes and insurance | 43,850 | 44,779 | (929) | (2.1)% |
| Total property level operating expenses | \$ 592,789 | \$ 616,004 | \$ (23,215) | (3.8)% |

Property level operating expenses include costs to operate and maintain the properties in our portfolio as well as taxes and insurance.

Total Utilities

Total stabilized utilities expenses decreased by approximately \$30.3 million in the three months ended March 31, 2024 compared to the same period in 2023 primarily due to lower power pricing at certain properties in the stabilized portfolio, primarily in EMEA and APAC.

Total non-stabilized utilities expenses increased by approximately \$8.5 million in the three months ended March 31, 2024 compared to the same period in 2023 primarily due to:

- (i) an increase of approximately \$21.9 million due to higher utility consumption in a growing portfolio of recently completed development sites (with the biggest contributions in Northern Virginia, Portland, Toronto, New York, Zurich, Cape Town and Johannesburg);
- (ii) offset by a decrease in power agreement credits by \$4.7 million; and
- (iii) a decrease of \$19.6 million related to properties sold or contributed after March 31, 2023.

The cost of electric power comprises a significant component of our operating expenses. Any additional taxation or regulation of energy use, including as a result of (i) new legislation that the U.S. Congress may pass, (ii) the regulations that the U.S. EPA has proposed or finalized, (iii) regulations under legislation that states have passed or may pass, or (iv) any further legislation or regulations in EMEA, APAC or other regions where we operate could significantly increase our costs, and we may not be able to effectively pass all of these costs on to our customers. These matters could adversely impact our business, results of operations, or financial condition.

Total Rental Property Operating and Maintenance (Excluding Utilities)

Total non-stabilized rental property operating and maintenance expenses (excluding utilities) decreased by approximately \$1.0 million in the three months ended March 31, 2024 compared to the same period in 2023 primarily due to a decrease in common area maintenance expense in Northern Virginia offset by an increase in data center labor expense throughout the portfolio.

Total Property Taxes and Insurance

Total stabilized property taxes and insurance increased by approximately \$7.7 million in the three months ended March 31, 2024 compared to the same period in 2023 primarily due to a favorable property tax assessment at one of our North American properties realized in early 2023.

Total non-stabilized property taxes and insurance decreased \$8.6 million in the three months ended March 31, 2024 compared to the same period in 2023 primarily related to properties sold or contributed after March 31, 2023.

Other Operating Expenses

Other operating expenses include costs which are either non-cash in nature (such as depreciation and amortization) or which do not directly pertain to operation of data center properties. A comparison of other operating expenses for the respective periods is shown below (in thousands).

| | Three Months Ended March 31, | | | |
|--|------------------------------|--------------|-----------|----------|
| | 2024 | 2023 | \$ Change | % Change |
| Depreciation and amortization | \$ 431,102 | \$ 421,198 | \$ 9,904 | 2.4 % |
| General and administrative | 115,210 | 111,920 | 3,290 | 2.9 % |
| Transaction, integration and other expense | 31,839 | 12,267 | 19,572 | 159.6 % |
| Other | 10,836 | - | 10,836 | n/m |
| Total other operating expenses | 588,987 | 545,385 | 43,602 | 8.0 % |
| Total property level operating expenses | 592,789 | 616,004 | (23,215) | (3.8)% |
| Total operating expenses | \$ 1,181,776 | \$ 1,161,389 | 20,387 | 1.8 % |

Equity in Earnings (Loss) of Unconsolidated Entities

Equity in earnings (loss) of unconsolidated entities decreased approximately \$30.9 million compared to the same period in 2023. The foreign exchange remeasurement of debt associated with our unconsolidated Ascenty entity creates volatility in our equity in earnings and drove this fluctuation.

Gain on Disposition of Properties, Net

Gain on disposition of properties increased approximately \$277.8 million for the three months ended March 31, 2024, as compared to the same period in 2023.

In January 2024, we closed on the sale of our interest in four data centers to Brookfield Infrastructure Partners L.P., or Brookfield, for approximately \$271 million. As a result of the sale, we recognized a total gain on disposition of approximately \$201.3 million.

In March 2024, we recognized a total gain of \$74.4 million from the sale of an easement to a local power provider in Northern Virginia.

Loss from Early Extinguishment of Debt

On January 9, 2024, we paid down \$240 million on the U.S. term loan facility, leaving \$500 million outstanding. The paydown resulted in an early extinguishment charge of approximately \$1.1 million during the three months ended March 31, 2024.

Interest Expense

Interest expense increased approximately \$7.3 million in the three months ended March 31, 2024 compared to the same period in 2023 driven primarily by higher interest rates on our credit facilities and the non-swapped portion of our term loans.

Income Tax Expense

Income tax expense increased by approximately \$1.0 million in the three months ended March 31, 2024 as compared to the same period in 2023 due to increased profitability and jurisdictional rate mix in foreign jurisdictions. We carried out an analysis for the purposes of the Model GloBE Rules for Pillar Two and no material top-up tax is expected.

Liquidity and Capital Resources

The sections “Analysis of Liquidity and Capital Resources — Parent” and “Analysis of Liquidity and Capital Resources — Operating Partnership” should be read in conjunction with one another to understand our liquidity and capital resources on a consolidated basis. The term “Parent” refers to Digital Realty Trust, Inc. on an unconsolidated basis, excluding our Operating Partnership. The term “Operating Partnership” or “OP” refers to Digital Realty Trust, L.P. on a consolidated basis.

Analysis of Liquidity and Capital Resources — Parent

Our Parent does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing public equity from time to time, incurring certain expenses in operating as a public company (which are fully reimbursed by the Operating Partnership) and guaranteeing certain unsecured debt of the Operating Partnership and certain of its subsidiaries and affiliates. If our Operating Partnership or such subsidiaries fail to fulfill their debt requirements, which trigger Parent guarantee obligations, then our Parent will be required to fulfill its cash payment commitments under such guarantees. Our Parent's only material asset is its investment in our Operating Partnership.

Our Parent's principal funding requirement is the payment of dividends on its common and preferred stock. Our Parent's principal source of funding is the distributions it receives from our Operating Partnership.

As the sole general partner of our Operating Partnership, our Parent has the full, exclusive and complete responsibility for our Operating Partnership's day-to-day management and control. Our Parent causes our Operating Partnership to distribute such portion of its available cash as our Parent may in its discretion determine, in the manner provided in our Operating Partnership's partnership agreement.

As circumstances warrant, our Parent may issue equity from time to time on an opportunistic basis, dependent upon market conditions and available pricing. Any proceeds from such equity issuances would generally be contributed to our Operating Partnership in exchange for additional equity interests in our Operating Partnership. Our Operating Partnership may use the proceeds to acquire additional properties, to fund development opportunities and for general working capital purposes, including potentially for the repurchase, redemption or retirement of outstanding debt or equity securities.

Our Parent and our Operating Partnership were parties to an ATM Equity Offering SM Sales Agreement dated August 4, 2023 (the “2023 Sales Agreement”). Pursuant to the 2023 Sales Agreement, Digital Realty Trust, Inc. could issue and sell common stock having an aggregate offering price of up to \$1.5 billion through various named agents from time to time. From January 1, 2024 through February 23, 2024, Digital Realty Trust, Inc. generated net proceeds of approximately \$99 million from the issuance of approximately 0.6 million common shares under the 2023 Sales Agreement at an average price of \$133.43 per share after payment of approximately \$0.6 million of commissions to the agents. For the three months ended March 31, 2023, we had no sales under the ATM program.

The 2023 Sales Agreement was amended on February 23, 2024 (the “2024 Sales Agreement Amendment”). At the time of the amendment, \$258.3 million remained unsold under the 2023 Sales Agreement. Pursuant to the 2024 Sales Agreement Amendment, Digital Realty Trust, Inc. can issue and sell common stock having an aggregate offering price of up to \$2.0 billion through various named agents from time to time. As of March 31, 2024, \$2.0 billion remained available for future sales under the 2024 Sales Agreement Amendment.

The sales of common stock made under the 2023 Sales Agreement will be made in “at the market” offerings as defined in Rule 415 of the Securities Act. Our Parent has used and intends to use the net proceeds from the program to temporarily repay borrowings under our Operating Partnership's Global Revolving Credit Facilities, to acquire additional properties or businesses, to fund development opportunities and for working capital and other general corporate purposes, including potentially for the repayment of other debt or the repurchase, redemption or retirement of outstanding debt securities.

We believe our Operating Partnership's sources of working capital, specifically its cash flow from operations, and funds available under its Global Revolving Credit Facility are adequate for it to make its distribution payments to our Parent and, in turn, for our Parent to make its dividend payments to its stockholders. However, we cannot assure you that our Operating Partnership's sources of capital will continue to be available at all or in amounts sufficient to meet its needs, including making distribution payments to our Parent. The lack of availability of capital could adversely affect our Operating Partnership's ability to pay its distributions to our Parent, which would in turn, adversely affect our Parent's ability to pay cash dividends to its stockholders.

Future Uses of Cash — Parent

Our Parent may from time to time seek to retire, redeem or repurchase its equity or the debt securities of our Operating Partnership or its subsidiaries through cash purchases and/or exchanges for equity securities in open market purchases, privately negotiated transactions or otherwise. Such repurchases, redemptions or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions or other factors. The amounts involved may be material.

Dividends and Distributions — Parent

Our Parent is required to distribute 90% of its taxable income (excluding capital gains) on an annual basis to continue to qualify as a REIT for U.S. federal income tax purposes. Our Parent intends to make, but is not contractually bound to make, regular quarterly distributions to its common stockholders from cash flow from our Operating Partnership's operating activities. While historically our Parent has satisfied this distribution requirement by making cash distributions to its stockholders, it may choose to satisfy this requirement by making distributions of cash or other property. All such distributions are at the discretion of our Parent's Board of Directors. Our Parent considers market factors and our Operating Partnership's performance in addition to REIT requirements in determining distribution levels. Our Parent has distributed at least 100% of its taxable income annually since inception to minimize corporate level federal and state income taxes. Amounts accumulated for distribution to stockholders are invested primarily in interest-bearing accounts and short-term interest-bearing securities, in a manner consistent with our intention to maintain our Parent's status as a REIT.

As a result of this distribution requirement, our Operating Partnership cannot rely on retained earnings to fund its ongoing operations to the same extent that other companies whose parent companies are not REITs can. Our Parent may need to continue to raise capital in the debt and equity markets to fund our Operating Partnership's working capital needs, as well as potential developments at new or existing properties, acquisitions or investments in existing or newly created joint ventures. In addition, our Parent may be required to use borrowings under the Operating Partnership's Global Revolving Credit Facility (which is guaranteed by our Parent), if necessary, to meet REIT distribution requirements and maintain our Parent's REIT status.

Distributions out of our Parent's current or accumulated earnings and profits are generally classified as ordinary income except to the extent that our Parent recognizes capital gains and declares a capital gains dividend, or that such amounts constitute "qualified dividend income" subject to a reduced rate of tax. Non-corporate stockholders, including individuals, generally may deduct up to 20% of dividends from a REIT, other than capital gain dividends and dividends treated as qualified dividend income, for taxable years beginning before January 1, 2026. Distributions in excess of our Parent's current and accumulated earnings and profits, to the extent of a stockholder's U.S. federal income tax basis in our Parent's stock, are generally classified as a return of capital. Distributions in excess of our Parent's current and accumulated earnings and profits and in excess of a stockholder's U.S. federal income tax basis in our Parent's stock are generally characterized as capital gain. Cash provided by operating activities has been generally sufficient to fund distributions on an annual basis. However, we may also need to utilize borrowings under the Global Revolving Credit Facility to fund distributions.

For additional information regarding dividends declared and paid by our Parent on its common and preferred stock for the three months ended March 31, 2024, see Note 10. "Equity and Capital" to our condensed consolidated financial statements contained herein.

Analysis of Liquidity and Capital Resources — Operating Partnership

As of March 31, 2024, we had \$1,193.8 million of cash and cash equivalents, excluding \$5.3 million of restricted cash. Restricted cash primarily consists of contractual capital expenditures plus other deposits. As circumstances warrant, our Operating Partnership may dispose of stabilized assets or enter into joint venture arrangements with institutional investors or strategic partners, on an opportunistic basis dependent upon market conditions. Our Operating Partnership may use the proceeds from such dispositions to acquire additional properties, to fund development opportunities and for general working capital purposes, including the repayment of indebtedness. Our liquidity requirements primarily consist of:

- operating expenses;
- development costs and other expenditures associated with our properties;
- distributions to our Parent to enable it to make dividend payments;
- distributions to unitholders of common limited partnership interests in Digital Realty Trust, L.P.;
- debt service; and
- potentially, acquisitions.

The Global Revolving Credit Facilities provide for borrowings up to \$3.9 billion (including approximately \$0.2 billion available to be drawn on the Yen revolving credit facility) based on currency commitments and foreign exchange rates as of March 31, 2024. The Global Revolving Credit Facility provides for borrowings in a variety of currencies and can be increased by an additional \$750 million, subject to receipt of lender commitments and other conditions precedent. Both facilities mature on January 24, 2026, with two six-month extension options available.

These facilities also feature a sustainability-linked pricing component, with pricing subject to adjustment based on annual performance targets, further demonstrating our continued leadership and commitment to sustainable business practices.

The Global Revolving Credit Facility provides for borrowings in a variety of currencies and includes the ability to add additional currencies in the future. We have used and intend to use available borrowings under the Global Revolving Credit Facilities to acquire additional properties, fund development opportunities and for general working capital and other corporate purposes, including potentially for the repurchase, redemption or retirement of outstanding debt or equity securities. For additional information regarding our Global Revolving Credit Facility, see Note 8. "Debt of the Operating Partnership" in the Notes to our Condensed Consolidated Financial Statements.

Future Uses of Cash

Our properties require periodic investments of capital for customer-related capital expenditures and for general capital improvements. Depending upon customer demand, we expect to incur significant improvement costs to build out and develop additional capacity. At March 31, 2024, we had open commitments, related to construction contracts of approximately \$2.0 billion, including amounts reimbursable of approximately \$75.6 million.

We currently expect to incur approximately \$1.4 billion to \$1.9 billion of capital expenditures for our development programs during the remainder of 2024. This amount could go up or down, potentially materially, based on numerous factors, including changes in demand, leasing results and availability of debt or equity capital.

Development Projects

The costs we incur to develop our properties is a key component of our liquidity requirements. The following table summarizes our cumulative investments in current development projects as well as expected future investments in these projects as of the periods presented, excluding costs incurred or to be incurred by unconsolidated entities.

| Construction Projects in Progress | As of March 31, 2024 | | | As of December 31, 2023 | | |
|--|-----------------------------------|----------------------------------|---------------------|-----------------------------------|----------------------------------|---------------------|
| | Current Investment ⁽¹⁾ | Future Investment ⁽²⁾ | Total Cost | Current Investment ⁽³⁾ | Future Investment ⁽²⁾ | Total Cost |
| (in thousands) | | | | | | |
| Future Development Capacity ⁽⁴⁾ | 2,161,311 | 562,481 | 2,723,792 | 2,222,062 | 337,681 | 2,559,743 |
| Data Center Construction | 2,032,674 | 2,111,105 | 4,143,779 | 2,116,335 | 2,231,747 | 4,348,082 |
| Equipment Pool and Other Inventory ⁽⁵⁾ | 184,706 | — | 184,706 | 203,821 | — | 203,821 |
| Campus, Tenant Improvements and Other ⁽⁶⁾ | 232,389 | 107,835 | 340,224 | 211,187 | 130,260 | 341,447 |
| Consolidated Land Held and Development Construction in Progress | \$ 4,611,080 | \$ 2,781,421 | \$ 7,392,501 | \$ 4,753,405 | \$ 2,699,688 | \$ 7,453,093 |

(1) Represents cost incurred through March 31, 2024.

(2) Represents estimated cost to complete scope of work pursuant to approved development budget.

(3) Represents costs incurred through December 31, 2023.

(4) Includes land and space held or actively under construction in preparation for future data center fit-out.

(5) Represents long-lead equipment and materials required for timely deployment and delivery of data center fit-out.

(6) Represents improvements in progress, which benefit space recently converted to our operating portfolio and is composed primarily of shared infrastructure projects and first-generation tenant improvements. Includes \$3.0 million included in our condensed consolidated balance sheet related to fair value adjustments on Teraco portfolio projects that were partially constructed as of August 1, 2022.

Future development reflects cumulative cost spent pending future development and includes ongoing improvements to building infrastructure in preparation for future data center fit-out. We expect to deliver the space within 12 months; however, lease commencement dates may significantly impact final delivery schedules.

Capital Expenditures (Cash Basis)

The table below summarizes our capital expenditure activity for the three months ended March 31, 2024 and 2023 (in thousands):

| | Three Months Ended March 31, | |
|---|------------------------------|-------------------|
| | 2024 | 2023 |
| Development projects | \$ 549,522 | \$ 644,910 |
| Enhancement and improvements | 7,738 | 2,796 |
| Recurring capital expenditures | 47,676 | 40,465 |
| Total capital expenditures (excluding indirect costs) | <u>\$ 604,936</u> | <u>\$ 688,171</u> |

Our development capital expenditures are generally funded by our available cash and equity and debt capital.

Indirect costs, including interest, capitalized in the three months ended March 31, 2024 and 2023 were \$54.4 million and \$50.5 million, respectively. Capitalized interest comprised approximately \$28.5 million and \$26.8 million of the total indirect costs capitalized for the three months ended March 31, 2024 and 2023, respectively. Capitalized interest in the three months ended March 31, 2024 increased, compared to the same period in 2023, due to an increase in qualifying activities and higher interest rates.

Excluding capitalized interest, indirect costs in the three months ended March 31, 2024 increased compared to the same period in 2023 due primarily to capitalized amounts relating to compensation expense of employees directly engaged in construction activities. See "Future Uses of Cash" for a discussion of the amount of capital expenditures we expect to incur during the year ending December 31, 2024.

Consistent with our growth strategy, we actively pursue potential acquisition opportunities, with due diligence and negotiations often at different stages at different times. The dollar value of acquisitions for the year ending

December 31, 2024 will depend upon numerous factors, including customer demand, leasing results, availability of debt or equity capital and acquisition opportunities. Further, the growing acceptance by private institutional investors of the data center asset class has generally pushed capitalization rates lower, as such private investors may often have lower return expectations than us. As a result, we anticipate near-term single asset acquisitions activity to comprise a smaller percentage of our growth while this market dynamic persists.

We may from time to time seek to retire or repurchase our outstanding debt or the equity of our Parent through cash purchases and/or exchanges for equity securities of our Parent in open market purchases, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend upon prevailing market conditions, our liquidity requirements, contractual restrictions or other factors. The amounts involved may be material.

Sources of Cash

We expect to meet our short-term and long-term liquidity requirements, including payment of scheduled debt maturities and funding of acquisitions and non-recurring capital improvements, with net cash from operations, future long-term secured and unsecured indebtedness and the issuance of equity and debt securities and the proceeds of equity issuances by our Parent. We also may fund future short-term and long-term liquidity requirements, including acquisitions and non-recurring capital improvements, using our Global Revolving Credit Facilities pending permanent financing. As of May 1, 2024, we had approximately \$2.0 billion of borrowings available under our Global Revolving Credit Facilities.

On July 13, 2023, we formed a joint venture with GI Partners, and GI Partners acquired a 65% interest in two stabilized hyperscale data center buildings in the Chicago metro area that we contributed. We retained a 35% interest in the joint venture. As a result of transferring control, we derecognized the data centers. In addition, GI Partners had a call option to increase their ownership interest in the joint venture from 65% to 80%. The call option top-up election notice was delivered to the Company on December 21, 2023. On January 12, 2024, GI Partners made an additional cash capital contribution in the amount of \$68 million, resulting in an additional 15% ownership in the joint venture. Currently, GI Partners has an 80% interest in the joint venture, and we have retained a 20% interest.

We also granted GI Partners an option to purchase an interest in the third facility on the same hyperscale data center campus in Chicago. On April 16, 2024, we expanded our existing joint venture with GI Partners with the sale to GI Partners of a 75% interest in this third facility. We received approximately \$385 million of gross proceeds from the contribution of our data center to the joint venture and the associated financing and retained a 25% interest in the joint venture.

On January 11, 2024, we formed a joint venture with Blackstone Inc. to develop four hyperscale data center campuses across Frankfurt, Paris and Northern Virginia. The campuses are planned to support the construction of 10 data centers with approximately 500 megawatts of potential IT load capacity. The first phase of the joint venture closed on hyperscale data center campuses in Paris and Northern Virginia, while the second phase is scheduled to close later in 2024, upon obtaining the required approvals. We received approximately \$231 million of net proceeds from the contribution of our data centers to the first phase of the joint venture and retained a 20% interest in the joint venture. Each partner will fund its pro rata share of the remaining \$3.0 billion estimated development cost for the first phase of the joint venture, which is slated for completion in various stages, contingent on customer demand, which began in the first quarter of 2024.

In January 2024, we closed on the sale of our interest in four data centers to Brookfield Infrastructure Partners L.P., or Brookfield, for approximately \$271 million. Two of the data centers were consolidated by us; while two of the data centers were owned by Digital Core REIT. The sale was completed subsequent to Brookfield's November 2023 acquisition of one of our tenants, Cyxtera Technologies. The acquisition was part of Cyxtera's plan of reorganization under its Chapter 11 bankruptcy proceedings. In conjunction with the sale, we bought out Cyxtera's leases in three data centers located in Singapore and Frankfurt for approximately \$57 million. In addition, Brookfield assumed the leases on three facilities previously leased to Cyxtera and amended the leases on three additional data centers in North America, accelerating the expiration date to September 2024. As a result of the sale, we recognized a total gain on disposition of approximately \$203.1 million, of which \$194.2 million is included within Gain on disposition of properties, net and \$8.9 million is included within Equity in (loss) earnings of unconsolidated entities on our condensed consolidated income statements.

On March 1, 2024, we formed a joint venture with Mitsubishi Corporation, or Mitsubishi, to support the development of two data centers in the Dallas metro area. The facilities were 100% pre-leased prior to construction. We contributed the two data center buildings at a contribution value of approximately \$261 million. We received approximately \$153 million of gross proceeds from the contribution of our data centers to the joint venture and retained a 35% interest in the joint venture. Mitsubishi contributed such cash in exchange for a 65% interest in the joint venture. Each partner will fund its pro rata share of the remaining \$140 million estimated development cost for the first phase of the project, which is slated for completion in late 2024.

Distributions

All distributions on our units are at the discretion of our Parent's Board of Directors. For additional information regarding distributions paid on our common and preferred units for the three months ended March 31, 2024, see Note 10. "Equity and Capital" to our condensed consolidated financial statements contained herein.

Outstanding Consolidated Indebtedness

The table below summarizes our outstanding debt as of March 31, 2024 (in millions):

| | |
|---|-----------|
| Debt Summary: | |
| Fixed rate | \$ 11,869 |
| Variable rate debt subject to interest rate swaps | 2,836 |
| Total fixed rate debt (including interest rate swaps) | 14,705 |
| Variable rate—unhedged | 2,420 |
| Total | \$ 17,125 |
| Percent of Total Debt: | |
| Fixed rate (including swapped debt) | 85.9 % |
| Variable rate | 14.1 % |
| Total | 100.0 % |
| Effective Interest Rate as of March 31, 2024 | |
| Fixed rate (including hedged variable rate debt) | 2.58 % |
| Variable rate | 4.63 % |
| Effective interest rate | 2.58 % |

Our ratio of debt to total enterprise value was approximately 27% (based on the closing price of Digital Realty Trust, Inc.'s common stock on March 31, 2024 of \$144.04). For this purpose, our total enterprise value is defined as the sum of the market value of Digital Realty Trust, Inc.'s outstanding common stock (which may decrease, thereby increasing our debt to total enterprise value ratio), plus the liquidation value of Digital Realty Trust, Inc.'s preferred stock, plus the aggregate value of Digital Realty Trust, L.P. units not held by Digital Realty Trust, Inc. (with the per unit value equal to the market value of one share of Digital Realty Trust, Inc.'s common stock and excluding long-term incentive units, Class C units and Class D units), plus the book value of our total consolidated indebtedness.

The variable rate debt shown above bears interest based on various one-month SOFR, EURIBOR, BBR, HIBOR, TIBOR, SARON and Base CD Rate rates, depending on the respective agreement governing the debt, including our Global Revolving Credit Facilities and unsecured term loans. As of March 31, 2024, our debt had a weighted average term to initial maturity of approximately 3.9 years (or approximately 4.1 years assuming exercise of extension options).

As of March 31, 2024, our pro-rata share of secured debt of unconsolidated entities was approximately \$1,382.1 million.

Cash Flows

The following summary discussion of our cash flows is based on the condensed consolidated statements of cash flows and is not meant to be an all-inclusive discussion of the changes in our cash flows for the periods presented below.

Comparison of Three Months Ended March 31, 2024 to Three Months Ended March 31, 2023

The following table shows cash flows and ending cash, cash equivalents and restricted cash balances for the respective periods (in thousands).

| | Three Months Ended March 31, | | |
|--|------------------------------|------------|--------------|
| | 2024 | 2023 | Change |
| Net cash provided by operating activities | \$ 352,275 | \$ 349,726 | \$ 2,549 |
| Net cash provided by (used in) investing activities | 6,619 | (749,007) | 755,626 |
| Net cash provided by (used in) financing activities | (809,714) | 390,908 | (1,200,622) |
| Net (decrease) in cash, cash equivalents and restricted cash | \$ (450,820) | \$ (8,373) | \$ (442,447) |

The changes in the activities that comprise the decrease in net cash used in investing activities for the three months ended March 31, 2024 as compared to the three months ended March 31, 2023 consisted of the following amounts (in thousands).

| | Change |
|---|---------------------|
| | 2024 vs 2023 |
| Increase in net cash used in business combinations / asset acquisitions | \$ (23,580) |
| Decrease in cash used for improvements to investments in real estate | 79,362 |
| Increase in cash contributed to investments in unconsolidated entities, net | (88,762) |
| Increase in net cash provided by proceeds from sale of real estate | 814,101 |
| Other changes | (25,495) |
| Decrease in net cash used in investing activities | <u>\$ 755,626</u> |

The decrease in net cash used in investing activities was primarily due to:

- (i) an increase in spend due to the acquisition in 2024 of land parcels in Paris;
- (ii) a decrease in spend on development projects of approximately \$79 million;
- (iii) an increase in cash contributed to various investments in unconsolidated entities;
- (iv) an increase in cash provided by the contribution of data centers to our joint ventures with Blackstone and Mitsubishi, for gross proceeds of approximately \$231 million and \$153 million, respectively; and
- (v) the sale of four data centers to Brookfield for gross proceeds of approximately \$271 million, the sale of a land parcel in Sydney for gross proceeds of approximately \$68 million and the sale of an easement to a local power provider in Northern Virginia for gross proceeds of approximately \$92 million.

The changes in the activities that comprise the increase in net cash used in financing activities for the three months ended March 31, 2024 as compared to the three months ended March 31, 2023 consisted of the following amounts (in thousands).

| | Change |
|---|-----------------------|
| | 2024 vs 2023 |
| Decrease in cash provided by short-term borrowings | \$ (209,306) |
| Decrease in cash provided by proceeds from secured / unsecured debt | (785,394) |
| Increase in cash used for repayment on secured / unsecured debt | (236,919) |
| Increase in cash provided by proceeds from issuance of common stock, net of costs | 98,047 |
| Increase in cash used for dividend and distribution payments | (50,549) |
| Other changes, net | (16,501) |
| Increase in net cash used in financing activities | <u>\$ (1,200,622)</u> |

The increase in net cash used in financing activities was primarily due to:

- (i) a decrease in cash proceeds from short-term borrowings;
- (ii) a decrease in cash provided by proceeds from secured / unsecured debt due to the closing of the U.S. term loan facility in January 2023;
- (iii) an increase in cash used for repayment of \$240 million on the U.S. term loan facility;
- (iv) an increase in cash provided by proceeds from the issuance of approximately 0.6 million shares of common stock, net of costs, of approximately \$99 million under our ATM program; and
- (v) an increase in dividend and distribution payments due to an increased number of common shares and common units outstanding.

Noncontrolling Interests in Operating Partnership

Noncontrolling interests relate to the common units in Digital Realty Trust, L.P. that are not owned by Digital Realty Trust, Inc., which, as of March 31, 2024, amounted to 2.1% of Digital Realty Trust, L.P. common units. Historically, Digital Realty Trust, L.P. has issued common units to third party sellers in connection with our acquisition of real estate interests from such third parties.

Limited partners have the right to require Digital Realty Trust, L.P. to redeem part or all of their common units for cash based on the fair market value of an equivalent number of shares of Digital Realty Trust, Inc. common stock at the time of redemption. Alternatively, Digital Realty Trust, Inc. may elect to acquire those common units in exchange for shares of its common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of stock rights, specified extraordinary distributions and similar events. As of March 31, 2024, approximately 0.2 million common units and incentive units of Digital Realty Trust, L.P. are classified within equity, except for certain common units issued to certain former DuPont Fabros Technology, L.P. unitholders in the Company's acquisition of DuPont Fabros Technology, Inc., which are subject to certain restrictions and, accordingly, are not presented as permanent equity in the condensed consolidated balance sheet.

Inflation

Many of our leases provide for separate real estate tax and operating expense escalations. In addition, many of the leases provide for fixed base rent increases. We believe that inflationary increases may be at least partially offset by the contractual rent increases and expense escalations described above. A period of inflation, however, could cause an increase in the cost of our variable-rate borrowings, including borrowings under our Global Revolving Credit Facilities, borrowings under our Euro Term Loan Facilities and USD Term Loan Facility and issuances of unsecured senior notes.

Funds from Operations

We calculate funds from operations, or FFO, in accordance with the standards established by the National Association of Real Estate Investment Trusts (Nareit) in the Nareit Funds From Operations White Paper - 2018 Restatement. FFO is a non-GAAP financial measure and represents net income (loss) (computed in accordance with GAAP), excluding gain (loss) from the disposition of real estate assets, provision for impairment, real estate related depreciation and amortization (excluding amortization of deferred financing costs), our share of unconsolidated JV real estate related depreciation & amortization, net income attributable to noncontrolling interests in operating partnership and, depreciation related to noncontrolling interests. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization and gains and losses from property dispositions and after adjustments for unconsolidated partnerships and joint ventures, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of the performance of REITs, FFO will be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our data centers that result from use or market conditions, nor the level of capital expenditures and capitalized leasing commissions necessary to maintain the operating performance of our data centers, all of which have real economic effect and could materially impact our financial condition and results from operations, the utility of FFO as a measure of our performance is limited. Other REITs may not calculate FFO in accordance with the Nareit definition and, accordingly, our FFO may not be comparable to other REITs' FFO. FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Reconciliation of Net Income Available to Common Stockholders to Funds From Operations (FFO)
(unaudited, in thousands, except per share and unit data)

| | Three Months Ended March 31, | |
|---|------------------------------|-------------------|
| | 2024 | 2023 |
| GAAP Net Income Available to Common Stockholders | \$ 271,327 | \$ 58,545 |
| Non-GAAP Adjustments: | | |
| Net income attributable to non-controlling interests in operating partnership | 6,200 | 1,500 |
| Real estate related depreciation and amortization ⁽¹⁾ | 420,591 | 412,192 |
| Depreciation related to non-controlling interests | (8,017) | (13,388) |
| Unconsolidated JV real estate related depreciation and amortization | 47,877 | 33,719 |
| Gain from the disposition of real estate assets | (286,704) | (7,825) |
| FFO available to common stockholders and unitholders ⁽²⁾ | <u>\$ 451,273</u> | <u>\$ 484,742</u> |
| Basic FFO per share and unit | \$ 1.42 | \$ 1.63 |
| Diluted FFO per share and unit ⁽²⁾⁽³⁾ | \$ 1.41 | \$ 1.60 |
| Weighted average common stock and units outstanding | | |
| Basic | 318,469 | 297,180 |
| Diluted ⁽²⁾⁽³⁾ | 326,975 | 309,026 |

(1) Real estate related depreciation and amortization was computed as follows:

| | | |
|--|-------------------|-------------------|
| Depreciation and amortization per income statement | \$ 431,102 | \$ 421,198 |
| Non-real estate depreciation | (10,511) | (9,006) |
| | <u>\$ 420,591</u> | <u>\$ 412,192</u> |

- (2) As part of the acquisition of Teraco in 2022, certain of Teraco's minority indirect shareholders have the right to put their shares in an upstream parent company of Teraco to the Company in exchange for cash or the equivalent value of shares of the Company common stock, or a combination thereof. U.S. GAAP requires the Company to assume the put right is settled in shares for purposes of calculating diluted EPS. This same approach was utilized to calculate FFO per share. When calculating diluted FFO, Teraco related minority interest is added back to the FFO numerator as the denominator assumes all shares have been put back to the Company. The Teraco noncontrolling share of FFO was \$9,768 and \$11,069 for the three months ended March 31, 2024 and 2023, respectively.
- (3) For all periods presented, we have excluded the effect of the series J, series K and series L preferred stock, as applicable, that may be converted into common stock upon the occurrence of specified change in control transactions as described in the articles supplementary governing the series J, series K and series L preferred stock, as applicable, as they would be anti-dilutive.

| | Three Months Ended March 31, | |
|---|------------------------------|----------------|
| | 2024 | 2023 |
| Weighted average common stock and units outstanding | 318,469 | 297,180 |
| Add: Effect of dilutive securities | 8,506 | 11,846 |
| Weighted average common stock and units outstanding—diluted | <u>326,975</u> | <u>309,026</u> |

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our future income, cash flows and fair values relevant to financial instruments depend upon prevalent market interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit ratings and other factors.

Analysis of Debt between Fixed and Variable Rate

We use interest rate swap agreements and fixed rate debt to reduce our exposure to interest rate movements. As of March 31, 2024, our consolidated debt was as follows (in millions):

| | Carrying Value | Estimated Fair Value |
|---|----------------|----------------------|
| Fixed rate debt | \$ 11,869 | \$ 10,732 |
| Variable rate debt subject to interest rate swaps | 2,836 | 2,836 |
| Total fixed rate debt (including interest rate swaps) | 14,705 | 13,568 |
| Variable rate debt | 2,420 | 2,420 |
| Total outstanding debt | \$ 17,125 | \$ 15,988 |

Sensitivity to Changes in Interest Rates

The following table shows the effect if assumed changes in interest rates occurred, based on fair values and interest expense as of March 31, 2024:

| Assumed event | Change (\$ millions) |
|--|----------------------|
| Increase in fair value of interest rate swaps following an assumed 10% increase in interest rates | \$ 4 |
| Decrease in fair value of interest rate swaps following an assumed 10% decrease in interest rates | (4) |
| Increase in annual interest expense on our debt that is variable rate and not subject to swapped interest following a 10% increase in interest rates | 9 |
| Decrease in annual interest expense on our debt that is variable rate and not subject to swapped interest following a 10% decrease in interest rates | (9) |
| Increase in fair value of fixed rate debt following a 10% decrease in interest rates | 2,081 |
| Decrease in fair value of fixed rate debt following a 10% increase in interest rates | (2,451) |

Interest risk amounts were determined by considering the impact of hypothetical interest rates on our financial instruments. These analyses do not consider the effect of any change in overall economic activity that could occur in that environment. Further, in the event of a change of that magnitude, we may take actions to further mitigate our exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, these analyses assume no changes in our financial structure.

Foreign Currency Exchange Risk

We are subject to risk from the effects of exchange rate movements of a variety of foreign currencies, which may affect future costs and cash flows. Our primary currency exposures are to the Euro, Japanese yen, British pound sterling, Singapore dollar, South African rand and Brazilian real. Our exposure to foreign exchange risk related to the Brazilian real is limited to the impact that currency has on our share of the Ascenty entity's operations and financial position. We attempt to mitigate a portion of the risk of currency fluctuations by financing our investments in local currency denominations in order to reduce our exposure to any foreign currency transaction gains or losses resulting from transactions entered into in currencies other than the functional currencies of the associated entities. We also utilize cross-currency interest rate swaps, designated as net investment hedges, which effectively convert a portion of our U.S. dollar-denominated fixed-rate debt to foreign currency-denominated fixed-rate debt, to hedge the currency exposure associated with our net investment in our foreign subsidiaries. In addition, we may also hedge well-defined transactional exposures with foreign currency forwards or options, although there can be no assurances that these will be effective. As a result, changes in the relation of any such foreign currency to U.S. dollar may affect our revenues, operating margins and distributions and may also affect the book value of our assets and the amount of stockholders' equity.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures (Digital Realty Trust, Inc.)

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to its management, including its chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, the Company's management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and its management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, the Company has investments in certain unconsolidated entities, which are accounted for using the equity method of accounting. As the Company does not control or manage these entities, its disclosure controls and procedures with respect to such entities may be substantially more limited than those it maintains with respect to its consolidated subsidiaries.

As required by Rule 13a-15(b) or Rule 15d-15(b) of the Securities Exchange Act of 1934, as amended, management of the Company carried out an evaluation, under the supervision and with participation of its chief executive officer and chief financial officer, of the effectiveness of the design and operation of its disclosure controls and procedures that were in effect as of the end of the quarter covered by this report. Based on the foregoing, the Company's chief executive officer and chief financial officer concluded that its disclosure controls and procedures were effective at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

There have been no changes in the Company's internal control over financial reporting during its most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

Evaluation of Disclosure Controls and Procedures (Digital Realty Trust, L.P.)

The Operating Partnership maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to its management, including the chief executive officer and chief financial officer of its general partner, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, the Operating Partnership's management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and its management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, the Operating Partnership has investments in certain unconsolidated entities, which are accounted for using the equity method of accounting. As the Operating Partnership does not control or manage these entities, its disclosure controls and procedures with respect to such entities may be substantially more limited than those it maintains with respect to its consolidated subsidiaries.

As required by Rule 13a-15(b) or Rule 15d-15(b) of the Securities Exchange Act of 1934, as amended, management of the Operating Partnership carried out an evaluation, under the supervision and with participation of the chief executive officer and chief financial officer of its general partner, of the effectiveness of the design and operation of its disclosure controls and procedures that were in effect as of the end of the quarter covered by this report. Based on the foregoing, the chief executive officer and chief financial officer of the Operating Partnership's general partner concluded that its disclosure controls and procedures were effective at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

There have been no changes in the Operating Partnership's internal control over financial reporting during its most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

PART II—OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

In the ordinary course of our business, we may become subject to various legal proceedings. As of March 31, 2024, we were not a party to any legal proceedings which we believe would have a material adverse effect on our operations or financial position.

ITEM 1A. RISK FACTORS.

The risk factors discussed under the heading “Risk Factors” and elsewhere in the Company’s and the Operating Partnership’s Annual Report on Form 10-K for the year ended December 31, 2023 continue to apply to our business.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

Digital Realty Trust, Inc.

None.

Digital Realty Trust, L.P.

During the three months ended March 31, 2024, Digital Realty Trust, L.P. issued partnership units in private placements in reliance on the exemption from registration provided by Section 4(a)(2) of the Securities Act, in the amounts and for the consideration set forth below:

During the three months ended March 31, 2024, Digital Realty Trust, Inc. issued an aggregate of 349,756 shares of its common stock in connection with restricted stock unit awards for no cash consideration. For each share of common stock issued by Digital Realty Trust, Inc. in connection with such an award, Digital Realty Trust, L.P. issued a restricted common unit to Digital Realty Trust, Inc. During the three months ended March 31, 2024, Digital Realty Trust, L.P. issued an aggregate of 349,756 common units to Digital Realty Trust, Inc., as required by Digital Realty Trust, L.P.’s partnership agreement. During the three months ended March 31, 2024, an aggregate of 58,599 shares of its common stock were forfeited to Digital Realty Trust, Inc. in connection with restricted stock unit awards for a net issuance of 291,157 shares of common stock.

For these issuances of common units to Digital Realty Trust, Inc., Digital Realty Trust, L.P. relied on Digital Realty Trust, Inc.’s status as a publicly traded NYSE-listed company with approximately \$42.6 billion in total consolidated assets and as Digital Realty Trust, L.P.’s majority owner and general partner as the basis for the exemption under Section 4(a)(2) of the Securities Act.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

ITEM 5. OTHER INFORMATION.

None.

ITEM 6. EXHIBITS.

| Exhibit Number | Description | Incorporated by Reference | | | | Filed Herewith |
|----------------|--|---------------------------|-------------------------|------------|--------|----------------|
| | | Form | File Number | Date | Number | |
| 3.1 | Articles of Amendment and Restatement of Digital Realty Trust, Inc., as amended | 10-Q | 001-32336 and 000-54023 | 05/11/2020 | 3.1 | |
| 3.2 | Ninth Amended and Restated Bylaws of Digital Realty Trust, Inc. | 8-K | 001-32336 and 000-54023 | 04/03/2023 | 3.1 | |
| 3.3 | Certificate of Limited Partnership of Digital Realty Trust, L.P. | 10 | 000-54023 | 06/25/2010 | 3.1 | |
| 3.4 | Nineteenth Amended and Restated Agreement of Limited Partnership of Digital Realty Trust, L.P. | 8-K | 001-32336 and 000-54023 | 10/10/2019 | 3.1 | |
| 10.1 | Seventh Amendment to the Digital Realty Trust, Inc., Digital Services, Inc., and Digital Realty Trust, L.P. 2014 Incentive Award Plan. | | | | | X |
| 31.1 | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer for Digital Realty Trust, Inc. | | | | | X |
| 31.2 | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer for Digital Realty Trust, Inc. | | | | | X |
| 31.3 | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer for Digital Realty Trust, L.P. | | | | | X |
| 31.4 | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer for Digital Realty Trust, L.P. | | | | | X |
| 32.1 | 18 U.S.C. § 1350 Certification of Chief Executive Officer for Digital Realty Trust, Inc. | | | | | X |
| 32.2 | 18 U.S.C. § 1350 Certification of Chief Financial Officer for Digital Realty Trust, Inc. | | | | | X |
| 32.3 | 18 U.S.C. § 1350 Certification of Chief Executive Officer for Digital Realty Trust, L.P. | | | | | X |
| 32.4 | 18 U.S.C. § 1350 Certification of Chief Financial Officer for Digital Realty Trust, L.P. | | | | | X |
| 101 | The following financial statements from Digital Realty Trust, Inc.'s and Digital Realty Trust, L.P.'s Form 10-Q for the quarter ended March 31, 2024, formatted in Inline XBRL interactive data files: (i) Condensed Consolidated Balance Sheets as of March 31, 2024 and December 31, 2023; (ii) Condensed Consolidated Income Statements for the three months ended March 31, 2024 and 2023; (iii) Condensed Consolidated Statements of Comprehensive Income for the three months ended March 31, 2024 and 2023; (iv) Condensed Consolidated Statements of Equity/Capital for the three months ended March 31, 2024 and 2023; (v) Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2024 and 2023; and (vi) Notes to Condensed Consolidated Financial Statements. | | | | | |
| 104 | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). | | | | | |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DIGITAL REALTY TRUST, INC.

| | |
|-------------|--|
| May 3, 2024 | <hr/> <i>/s/ ANDREW P. POWER</i> Andrew P. Power President & Chief Executive Officer (principal executive officer) |
| May 3, 2024 | <hr/> <i>/s/ MATTHEW R. MERCIER</i> Matthew R. Mercier Chief Financial Officer (principal financial officer) |
| May 3, 2024 | <hr/> <i>/s/ CHRISTINE B. KORNEGAY</i> Christine B. Kornegay Chief Accounting Officer (principal accounting officer) |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DIGITAL REALTY TRUST, L.P.

By: Digital Realty Trust, Inc.
Its general partner

By:

| | |
|-------------|--|
| May 3, 2024 | <hr/> <i>/s/ ANDREW P. POWER</i> Andrew P. Power President & Chief Executive Officer (principal executive officer) |
| May 3, 2024 | <hr/> <i>/s/ MATTHEW R. MERCIER</i> Matthew R. Mercier Chief Financial Officer (principal financial officer) |
| May 3, 2024 | <hr/> <i>/s/ CHRISTINE B. KORNEGAY</i> Christine B. Kornegay Chief Accounting Officer (principal accounting officer) |

**SEVENTH AMENDMENT TO
DIGITAL REALTY TRUST, INC., DIGITAL SERVICES, INC. AND
DIGITAL REALTY TRUST, L.P. 2014 INCENTIVE AWARD PLAN**

THIS SEVENTH AMENDMENT TO DIGITAL REALTY TRUST, INC., DIGITAL SERVICES, INC. AND DIGITAL REALTY TRUST, L.P. 2014 INCENTIVE AWARD PLAN (this "Seventh Amendment") is made and adopted by the Board of Directors (the "Board") of Digital Realty Trust, Inc., a Maryland corporation (the "Company"), as of March 1, 2024 (the "Effective Date"). Capitalized terms used but not otherwise defined herein shall have the respective meanings ascribed to them in the Plan (as defined below).

RECITALS

WHEREAS, the Company maintains the Digital Realty Trust, Inc., Digital Services, Inc. and Digital Realty Trust, L.P. 2014 Incentive Award Plan (as amended, the "Plan");

WHEREAS, pursuant to Section 13.1 of the Plan, the Plan may be amended or modified from time to time by the Board; and

WHEREAS, the Board desires to amend the Plan as set forth herein.

NOW, THEREFORE, BE IT RESOLVED, that the Plan is hereby amended as set forth herein, effective as of the Effective Date.

AMENDMENT

1. Section 9.8(a) of the Plan is hereby amended and restated in its entirety as follows:

“(a) Pro-Rata Grants. During the term of the Plan, commencing as of the first annual meeting of stockholders of the Company to occur after the effective date of the Seventh Amendment to the Plan: (i) each person who first becomes a Non-Employee Director of the Company on a date other than the date of an annual meeting of the Company's stockholders shall, on the date of such person first becoming a Non-Employee Director of the Company, be granted a number of Profits Interest Units equal to the product of (A) the quotient obtained by dividing (x) \$230,000 by (y) the Fair Market Value of a Share on such date, multiplied by (B) the quotient obtained by dividing (x) twelve (12) minus the number of whole months that have elapsed since the immediately preceding annual meeting of the Company's stockholders, by (y) twelve (12) (the "Non-Employee Director Pro-Rata Grant"); and (ii) in addition to the Non-Employee Director Pro-Rata Grant (if applicable), each person who first becomes the Chairman of the Board (the "Chairman") on a date other than the date of an annual meeting of the Company's stockholders shall, on the date of such person first becoming the Chairman, be granted a number of Profits Interest Units equal to the product of (A) the quotient obtained by dividing (x) \$100,000 by (y) the Fair Market Value of a Share on such date, multiplied by (B) the quotient obtained by dividing (x) twelve (12) minus the

number of whole months that have elapsed since the immediately preceding annual meeting of the Company's stockholders, by (y) twelve (12) (the "Chairman Pro-Rata Grant") and, together with the Non-Employee Director Pro-Rata Grant, the "Pro-Rata Grants")."

2. Section 9.8(b) of the Plan is hereby amended and restated in its entirety as follows:

"(b) Annual Grants. During the term of the Plan, commencing as of the first annual meeting of stockholders of the Company to occur after the effective date of the Seventh Amendment to the Plan: (i) each person who first becomes a Non-Employee Director of the Company at an annual meeting of stockholders of the Company and each person who otherwise continues to be a Non-Employee Director of the Company immediately following such annual meeting shall, on the date of such annual meeting, be granted a number of Profits Interest Units equal to the quotient obtained by dividing (x) \$230,000 by (y) the Fair Market Value of a Share on the date of such annual meeting (the "Non-Employee Director Annual Grant"); and (ii) in addition to the Non-Employee Director Annual Grant, each person who first becomes the Chairman at an annual meeting of stockholders of the Company or such person who otherwise continues to be the Chairman immediately following such annual meeting, as applicable, shall, on the date of such annual meeting, be granted a number of Profits Interest Units equal to the quotient obtained by dividing (x) \$100,000 by (y) the Fair Market Value of a Share on the date of such annual meeting (the "Chairman Annual Grant") and, together with the Non-Employee Director Annual Grant, the "Annual Grants"). A Director who is also an Employee who subsequently incurs a termination of employment and remains on the Board will not receive a Pro-Rata Grant, but, to the extent such Director is otherwise eligible, will receive Annual Grants after such termination of his status as an Employee."

3. Section 9.8(d) of the Plan is hereby amended and restated in its entirety as follows:

"(d) Vesting. Each Annual Grant and Pro-Rata Grant made on or after the effective date of the Seventh Amendment to the Plan shall vest in full on the earlier to occur of (i) the first anniversary of the applicable date of grant, or (ii) the day before the date of the next annual meeting of stockholders of the Company following the date of grant, subject to the Director's continued service with the Company until the applicable vesting date. Consistent with the foregoing, the terms and conditions of such Profits Interest Units (including, without limitation, any transfer restrictions related thereto) shall be set forth in an Award Agreement to be entered in to by the Company and each Non-Employee Director of the Company which shall evidence the grant of the Profits Interest Units."

4. This Seventh Amendment shall be and is hereby incorporated in and forms a part of the Plan.

5. Except as expressly provided herein, all terms and provisions of the Plan shall remain in full force and effect.

[Signature Page Follows]

I hereby certify that the foregoing Seventh Amendment was duly adopted by the Board of Directors of Digital Realty Trust, Inc. on March 1, 2024.

Executed on this 1 day of March, 2024.

/s/ Jeannie Lee

Jeannie Lee

Executive Vice President, General Counsel
and Secretary

**Certification of Chief Executive Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Andrew P. Power, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Digital Realty Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 3, 2024

By: /s/ ANDREW P. POWER
Andrew P. Power
President & Chief Executive Officer
(Principal Executive Officer)

**Certification of Chief Financial Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Matthew R. Mercier, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Digital Realty Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 3, 2024

By: /s/ MATTHEW R. MERCIER

Matthew R. Mercier
Chief Financial Officer
(Principal Financial Officer)

1. I have reviewed this quarterly report on Form 10-Q of Digital Realty Trust, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 3, 2024

By: /s/ ANDREW P. POWER

Andrew P. Power
President & Chief Executive Officer
(Principal Executive Officer)
Digital Realty Trust, Inc., sole general partner of
Digital Realty Trust, L.P.

1. I have reviewed this quarterly report on Form 10-Q of Digital Realty Trust, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 3, 2024

By: /s/ MATTHEW R. MERCIER
Matthew R. Mercier
Chief Financial Officer
(Principal Financial Officer)
Digital Realty Trust, Inc., sole general partner of
Digital Realty Trust, L.P.

**Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as
Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Digital Realty Trust, Inc. (the "Company") hereby certifies, to such officer's knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Company for the quarterly period ended March 31, 2024 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Date: May 3, 2024

/s/ ANDREW P. POWER

Andrew P. Power

President & Chief Executive Officer

Pursuant to Securities and Exchange Commission Release 33-8238, dated June 5, 2003, this certification is being furnished and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference in any registration statement of the Company filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as
Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Digital Realty Trust, Inc. (the "Company") hereby certifies, to such officer's knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Company for the quarterly period ended March 31, 2024 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Date: May 3, 2024

/s/ MATTHEW R. MERCIER

Matthew R. Mercier

Chief Financial Officer

Pursuant to Securities and Exchange Commission Release 33-8238, dated June 5, 2003, this certification is being furnished and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference in any registration statement of the Company filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as
Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Digital Realty Trust, Inc., in its capacity as the sole general partner of Digital Realty Trust, L.P. (the "Operating Partnership"), hereby certifies, to such officer's knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Operating Partnership for the quarterly period ended March 31, 2024 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Operating Partnership at the dates and for the periods indicated.

Date: May 3, 2024

/s/ ANDREW P. POWER

Andrew P. Power
President & Chief Executive Officer
Digital Realty Trust, Inc., sole general partner of
Digital Realty Trust, L.P.

Pursuant to Securities and Exchange Commission Release 33-8238, dated June 5, 2003, this certification is being furnished and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference in any registration statement of the Operating Partnership filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Operating Partnership and will be retained by the Operating Partnership and furnished to the Securities and Exchange Commission or its staff upon request.

**Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as
Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Digital Realty Trust, Inc., in its capacity as the sole general partner of Digital Realty Trust, L.P. (the "Operating Partnership"), hereby certifies, to such officer's knowledge, that:

- (i) the accompanying Quarterly Report on Form 10-Q of the Operating Partnership for the quarterly period ended March 31, 2024 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Operating Partnership at the dates and for the periods indicated.

Date: May 3, 2024

/s/ MATTHEW R. MERCIER

Matthew R. Mercier
Chief Financial Officer
Digital Realty Trust, Inc., sole general partner of
Digital Realty Trust, L.P.

Pursuant to Securities and Exchange Commission Release 33-8238, dated June 5, 2003, this certification is being furnished and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or incorporated by reference in any registration statement of the Operating Partnership filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Operating Partnership and will be retained by the Operating Partnership and furnished to the Securities and Exchange Commission or its staff upon request.
