0001690511-25-0000046-K Canada Goose Holdings Inc. 2025020620250206074247074248074248 0 0001690511-25-000004 6-K 7 20241229 20250206 20250206 Canada Goose Holdings Inc. 0001690511 2300 000000000 A1 0331 6-K 34 001-38027 25595485 250 BOWIE AVENUE TORONTO A6 M6E 4Y2 416-780-9850 250 BOWIE AVENUE TORONTO A6 M6E 4Y2 Canada Goose Holdings, Inc. 20161118 6-K 1 cg6-kq3fy25xwrapper.htm 6-K DocumentÂ Â UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Â Â FORM 6-K Â Â REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16OF THE SECURITIES EXCHANGE ACT OF 1934Â For the month of February, 2025Â Commission File Number: 001-38027Â CANADA GOOSE HOLDINGS INC.(Translation of registrantâ€™s name into English)Â 100 Queenâ€™s Quay East, 22nd FloorToronto, Ontario, Canada(Address of principal executive office) Â Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.Form 20-F Form 40-F Â Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â EXHIBIT INDEXExhibits 99.1 and 99.2 to this report of a Foreign Private Issuer on Form 6-K are deemed filed for all purposes under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended.Â Â Â ExhibitNo.Â Description99.1Â Consolidated Interim Financial Statements for the Third Quarter Ended December 29, 202499.2Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operation for the Third Quarter Ended December 29, 202499.3Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer99.4Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer99.5Press release of Canada Goose Holdings Inc., dated February 6, 2025Â SIGNATURESÂ Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.Canada Goose Holdings Inc.Â Â Â Â Â By:Â Â /s/ Neil BowdenÂ Name:Â Neil BowdenÂ Title:Â Chief Financial OfficerDate: February 6, 2025Â Â Â  EX-99.1 2 cg6-kfinancialstatementsq3.htm EX-99.1 DocumentCanada Goose Holdings Inc. Condensed Consolidated Interim Financial StatementsAs at and for the third and three quarters ended DecemberÂ 29, 2024 and DecemberÂ 31, 2023 (Unaudited)Condensed Consolidated Interim Statements of Income (unaudited)(in millions of Canadian dollars, except per share amounts)Third quarter endedThree quarters endedÂ NotesDecember 29,2024December 31,2023December 29,2024December 31,2023$$$$Revenue3607.9Â 609.9Â 963.8Â 975.8Â Cost of sales6155.9Â 160.2Â 295.1Â 291.4Â Gross profit452.0Â 449.7Â 668.7Â 684.4Â Selling, general & administrative expenses247.7Â 250.9Â 559.7Â 583.0Â Operating income204.3Â 198.8Â 109.0Â 101.4Â Net interest, finance and other costs1014.3Â 14.8Â 26.0Â 42.9Â Income before income taxes190.0Â 184.0Â 83.0Â 58.5Â Income tax expense46.4Â 52.6Â 7.1Â 8.0Â Net income143.6Â 131.4Â 75.9Â 50.5Â Attributable to: Shareholders of the Company139.7Â 130.6Â 67.7Â 53.4Â Non-controlling interest3.9Â 0.8Â 8.2Â (2.9)Net income143.6Â 131.4Â 75.9Â 50.5Â Earnings per share attributable to shareholders of the CompanyBasic 4$1.44Â $1.30Â $0.70Â $0.52Â Diluted4$1.42Â $1.29Â $0.69Â $0.52Â The accompanying notes to the condensed consolidated interim financial statements are an integral part of these financial statements.Canada Goose Holdings Inc.Page 1 of 36Condensed Consolidated Interim Statements of Comprehensive Income(unaudited)(in millions of Canadian dollars, except per share amounts)Third quarter endedThree quarters endedÂ NotesDecember 29, 2024December 31,2023December 29,2024December 31,2023$$$$Net income143.6Â 131.4Â 75.9Â 50.5Â Other comprehensive incomeItems that will not be reclassified to earnings, net of tax:Actuarial loss on post-employment obligationâ€”Â (0.1)(0.7)(0.3)Items that may be reclassified to earnings, net of tax:Cumulative translation adjustment (loss) gain(7.5)6.7Â 10.0Â 0.2Â Net loss on derivatives designated as cash flow hedges15(1.2)(7.5)(10.2)(1.5)Reclassification of net loss (gain) on cash flow hedges to income151.4Â 0.1Â 1.3Â (0.9)Other comprehensive (loss) income(7.3)(0.8)0.4Â (2.5)Comprehensive income136.3Â 130.6Â 76.3Â 48.0Â Attributable to:Â Shareholders of the Company132.6Â 129.7Â 68.1Â 51.6Â Â Non-controlling interest3.7Â 0.9Â 8.2Â (3.6)Comprehensive income136.3Â 130.6Â 76.3Â 48.0Â The accompanying notes to the condensed consolidated interim financial statements are an integral part of these financial statements.Canada Goose Holdings Inc.Page 2 of 36Condensed Consolidated Interim Statements of Financial Position(unaudited)(in millions of Canadian dollars)NotesDecember 29,2024December 31,2023March 31,2024Â $$Â $AssetsReclassifiedReclassifiedCurrent assetsCash285.2Â 154.3Â 144.9Â Trade receivables5174.9Â 144.5Â 70.4Â Inventories6407.4Â 478.4Â 445.2Â Income taxes receivable15.9Â 8.1Â 28.0Â Other current assets1455.0Â 61.0Â 52.3Â Total current assets938.4Â 846.3Â 740.8Â Deferred income taxes102.4Â 90.3Â 76.3Â Property, plant and equipment164.9Â 177.2Â 171.8Â Intangible assets132.2Â 132.1Â 135.1Â Right-of-use assets7299.4Â 272.7Â 279.8Â Goodwill71.3Â 76.5Â 70.8Â Other long-term assets1415.6Â 6.8Â 7.0Â Total assets1,724.2Â 1,601.9Â 1,481.6Â LiabilitiesCurrent liabilitiesAccounts payable and accrued liabilities8, 14215.6Â 268.8Â 177.7Â Provisions2, 969.7Â 78.3Â 49.1Â Income taxes payable25.9Â 14.5Â 16.8Â Short-term borrowings1070.6Â 38.7Â 9.4Â Current portion of lease liabilities784.7Â 76.4Â 79.9Â Total current liabilities466.5Â 476.7Â 332.9Â Provisions2, 916.0Â 13.9Â 14.3Â Deferred income taxes13.4Â 13.6Â 17.2Â Term Loan10410.5Â 381.0Â 388.5Â Lease liabilities7265.3Â 244.9Â 250.6Â Other long-term liabilities1443.1Â 70.9Â 54.6Â Total liabilities1,214.8Â 1,201.0Â 1,058.1Â Equity11Equity attributable to shareholders of the Company494.7Â 396.5Â 417.0Â Non-controlling interests14.7Â 4.4Â 6.5Â Total equity509.4Â 400.9Â 423.5Â Total liabilities and equity1,724.2Â 1,601.9Â 1,481.6Â The accompanying notes to the condensed consolidated interim financial statements are an integral part of these financial statements. Canada Goose Holdings Inc.Page 3 of 36Condensed Consolidated Interim Statements of Changes in Equity(unaudited)Â Â Â Â (in millions of Canadian dollars)Share capitalContributed surplusRetained earningsAccumulated other comprehensive income (loss)Total attributable to shareholders Non-controlling interestTotalNotesMultiple voting sharesSubordinate voting sharesTotalÂ $Â $Â $Â $Â $Â $$$Â $Balance at March 31, 20241.4Â 103.5Â 104.9Â 54.4Â 252.5Â 5.2Â 417.0Â 6.5Â 423.5Â Tax on normal course issuer bid purchase of subordinate voting shares in fiscal 20242â€”Â â€”Â â€”Â â€”Â (0.6)â€”Â (0.6)â€”Â (0.6)Issuance of shares11â€”Â 4.6Â 4.6Â (4.0)â€”Â â€”Â 0.6Â â€”Â 0.6Â Net incomeâ€”Â â€”Â â€”Â â€”Â 67.7Â â€”Â 67.7Â 8.2Â 75.9Â Other comprehensive incomeâ€”Â â€”Â â€”Â â€”Â â€”Â 0.4Â 0.4Â â€”Â 0.4Â Share-based payment12â€”Â â€”Â â€”Â 9.6Â â€”Â â€”Â 9.6Â â€”Â 9.6Â Balance at December 29, 20241.4Â 108.1Â 109.5Â 60.0Â 319.6Â 5.6Â 494.7Â 14.7Â 509.4Â Balance at April 2, 20231.4Â 117.3Â 118.7Â 28.5Â 316.5Â 5.8Â 469.5Â 8.0Â 477.5Â Normal course issuer bid purchase of subordinate voting shares11â€”Â (13.6)(13.6)â€”Â (96.9)â€”Â (110.5)â€”Â (110.5)Normal course issuer bid purchase of subordinate voting shares held for cancellation11â€”Â (0.3)(0.3)â€”Â (2.0)â€”Â (2.3)â€”Â (2.3)Liability to broker under automatic share purchase plan11â€”Â â€”Â â€”Â â€”Â (23.1)â€”Â â€”Â (23.1)â€”Â (23.1)Issuance of shares11â€”Â 4.0Â 4.0Â (3.9)â€”Â â€”Â 0.1Â â€”Â 0.1Â Net income (loss)â€”Â â€”Â â€”Â â€”Â 53.4Â â€”Â 53.4Â (2.9)50.5Â Other comprehensive lossâ€”Â â€”Â â€”Â â€”Â â€”Â (1.8)(1.8)(0.7)(2.5)Share-based payment12â€”Â â€”Â â€”Â 11.2Â â€”Â â€”Â 11.2Â â€”Â 11.2Â Balance at December 31, 20231.4Â 107.4Â 108.8Â 12.7Â 271.0Â 4.0Â 396.5Â 4.4Â 400.9Â The accompanying notes to the condensed consolidated interim financial statements are an integral part of these financial statements.Canada Goose Holdings Inc.Page 4 of 36Condensed Consolidated Interim Statements of Cash Flows(unaudited)(in millions of Canadian dollars)Third quarter endedThree quarters endedNotesDecember 29,2024December 31,2023December 29,2024December 31,2023Â $Â $Â $Â $Operating activitiesNet income143.6Â 131.4Â 75.9Â 50.5Â Items not affecting cash:Depreciation and amortization32.6Â 32.2Â 97.5Â 92.0Â Income tax expense46.4Â 52.6Â 7.1Â 8.0Â Interest expense1014.9Â 11.8Â 37.5Â 32.1Â Foreign exchange loss (gain)0.7Â (1.4)(1.2)(1.9)Loss on disposal of assets0.5Â 0.1Â 0.9Â 0.1Â Share-based payment123.6Â 4.3Â 9.8Â 11.5Â Remeasurement of put option 100.7Â 4.9Â 1.6Â 15.7Â Remeasurement of contingent consideration 10(1.3)(1.9)(13.1)(4.9)241.7Â 234.0Â 216.0Â 203.1Â Changes in non-cash operating items17118.4Â 134.0Â (20.2)(32.2)Income taxes paid(3.9)(7.6)(11.2)(56.6)Interest paid(8.2)(12.1)(29.9)(32.5)Net cash from operating activities348.0Â 348.3Â 154.7Â 81.8Â Investing activitiesPurchase of property, plant and equipment(9.5)(15.1)(14.9)(46.3)Investment in intangible assets(0.1)(0.2)(0.1)(0.7)Initial direct costs of right-of-use assets7(0.3)â€”Â (0.4)(0.4)Net cash outflow from business combinationâ€”Â (12.3)â€”Â (12.3)Net cash used in investing activities(9.9)(27.6)(15.4)(59.7)Financing activitiesMainland China Facilities (repayments) borrowings10(44.3)(38.2)30.1Â (0.5)Japan Facility borrowings (repayments)103.8Â (3.7)29.8Â 11.7Â Term Loan repayments10â€”Â (1.0)(2.0)(3.0)Revolving Facility repayments10(60.9)(86.3)â€”Â â€”Â Transaction costs on financing activities10â€”Â 0.1Â â€”Â (0.2)Normal course issuer bid purchase of subordinate voting shares11â€”Â (54.3)â€”Â (111.7)Principal payments on lease liabilities7(23.2)(21.0)(64.1)(49.7)Issuance of shares120.6Â â€”Â 0.6Â 0.1Â Net cash used in financing activities(124.0)(204.4)(5.6)(153.3)Effects of foreign currency exchange rate changes on cash2.3Â 0.5Â 6.6Â (1.0)Increase (decrease) in cash216.4Â 116.8Â 140.3Â (132.2)Cash, beginning of period68.8Â 37.5Â 144.9Â 286.5Â Cash, end of period285.2Â 154.3Â 285.2Â 154.3Â The accompanying notes to the condensed consolidated interim financial statements are an integral part of these financial statements.Canada Goose Holdings Inc.Page 5 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Note 1. Â Â Â Â The CompanyOrganizationCanada Goose Holdings Inc. and its subsidiaries (the â€œCompanyâ€) design, manufacture, and sell performance luxury apparel for men, women, youth, children, and babies. The Companyâ€™s product offerings include various styles of down-filled outerwear, rain and everyday jackets, fleece, vests, apparel, footwear, and accessories for the fall, winter, and spring seasons. The Companyâ€™s head office is located at 100 Queens Quay East, Toronto, Canada, M5E 1V3. The use of the terms â€œCanada Gooseâ€, â€œweâ€, and â€œourâ€ throughout these notes to the condensed consolidated interim financial statements ("Interim Financial Statements") refer to the Company.Canada Goose is a public company listed on the Toronto Stock Exchange and the New York Stock Exchange under the trading symbol â€œGOOSâ€. The principal shareholders of the Company are investment funds advised by Bain Capital LP and its affiliates (â€œBain Capitalâ€), and DTR LLC ("DTR"), an entity indirectly controlled by the Chairman and Chief Executive Officer of the Company. The principal shareholders hold multiple voting shares representing 52.7% of the total shares outstanding as at DecemberÂ 29, 2024, or 91.8% of the combined voting power of the total voting shares outstanding. Subordinate voting shares that trade on public markets represent 47.3% of the total shares outstanding as at DecemberÂ 29, 2024, or 8.2% of the combined voting power of the total voting shares outstanding.Statement of complianceThe Interim Financial Statements are prepared in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board (â€œIFRS Accounting Standardsâ€), specifically IAS 34, Interim Financial Reporting. Certain information, which is considered material to the understanding of the Interim Financial Statements and is normally included in the audited annual consolidated financial statements prepared in accordance with IFRS Accounting Standards, is not provided in these notes. These Interim Financial Statements should be read in conjunction with the Company's audited annual consolidated financial statements for the year ended MarchÂ 31, 2024.The Interim Financial Statements were authorized for issuance in accordance with a resolution of the Companyâ€™s Board of Directors on February 5, 2025.Fiscal yearThe Company's fiscal year is a 52 or 53-week reporting cycle with the fiscal year ending on the Sunday closest to March 31. Each fiscal quarter is 13 weeks for a 52-week fiscal year. Fiscal 2025 is a 52-week fiscal year.Operating segmentsThe Company classifies its business in three operating and reportable segments: Direct-to-Consumer ("DTC"), Wholesale, and Other. The DTC segment comprises sales through country-specific e-Commerce platforms available across numerous markets, which includes the recommerce platform Canada Goose Generations, currently available in the United States and Canada, and our Company-owned retail stores located in luxury shopping locations. The Wholesale segment comprises sales made to a mix of retailers and international distributors, who are partners that have exclusive rights to an entire market, and travel retail locations. Canada Goose Holdings Inc.Page 6 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)The Other segment comprises revenue and costs that are not related to the Companyâ€™s DTC or Wholesale segments, such as sales to employees, friends and family sales, and results from the Paola Confectii business.SeasonalityOur business is seasonal, and we have historically realized a significant portion of our Wholesale revenue and operating income in the second and third quarters of the fiscal year and DTC revenue and operating income in the third and fourth quarters of the fiscal year. Thus, lower-than-expected revenue in these periods could have an adverse impact on our annual operating results.Cash flows from operating activities are typically highest in the third and fourth quarters of the fiscal year due to revenue from the DTC segment and the collection of trade receivables from Wholesale revenue earlier in the year. Working capital requirements typically increase as inventory builds. Borrowings have historically increased in the first and second quarters and been repaid in the balance of the year.Note 2.Â Â Â Â Material accounting policy informationBasis of presentationThe accounting policies and critical accounting estimates and judgments as disclosed in the Company's audited annual financial statements for the year ended MarchÂ 31, 2024 have been applied consistently in the preparation of these Interim Financial Statements except as noted below. The Interim Financial Statements are presented in Canadian dollars, the Companyâ€™s functional and presentation currency.As at March 31, 2024, the Company amended the allocation basis for certain selling, general and administrative ("SG&A") expenses between the operating segments to provide more relevant information on financial performance of each operating segment. The reclassification did not impact net income, earnings per share, or the consolidated statements of financial position in the comparative year. Comparative figures have been reclassified to conform with the current year presentation.Principles of consolidationThe Interim Financial Statements include the accounts of the Company and its subsidiaries and those investments over which the Company has control. All intercompany transactions and balances have been eliminated.Standards issued and not yet adoptedCertain new standards, amendments, and interpretations to existing IFRS Accounting Standards have been published but are not yet effective and have not been adopted early by the Company. Management anticipates that pronouncements will be adopted in the Companyâ€™s accounting policy for the first period beginning after the effective date of the pronouncement.Canada Goose Holdings Inc.Page 7 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Standards issued and adoptedIn January 2020, the IASB issued an amendment to IAS 1, Presentation of Financial Statements to clarify its requirements for the presentation of liabilities in the statement of financial position. The limited scope amendment affected only the presentation of liabilities in the statement of financial position and not the amount or timing of its recognition. The amendment clarified that the classification of liabilities as current or non-current is based on rights that are in existence at the end of the reporting period and specified that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability. It also introduced a definition of â€˜settlementâ€™ to make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services. On October 31, 2022, the IASB issued Non-Current Liabilities with Covenants (Amendments to IAS 1). These amendments specify that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. These amendments are effective for annual reporting periods beginning on or after January 1, 2024.The adoption of the amendments was recognized as a change in accounting policy in accordance with IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors ("IAS 8"). The Company amended the existing accounting policies related to its presentation of liabilities in the statement of financial position as at April 1, 2024. The Company assessed the impact of the amendments and identified $23.0m of liabilities at the date of adoption, recognized as non-current liabilities on the provisions line related to warranty that can no longer be classified as such in accordance with the amendments. As a result, this balance was reclassified to current liabilities on the provisions line in the statement of financial position.In accordance with IAS 8, retrospective application is required for accounting policy changes and comparative financial information was restated in the statement of financial position. As a result, $23.3m and $23.0m were reclassified from non-current provisions to current provisions for DecemberÂ 31, 2023 and MarchÂ 31, 2024, respectively. In May 2023, the IASB issued International Tax Reform, Pillar Two Model Rules, Amendments to IAS 12, Income Taxes (the â€œAmendmentsâ€). The Amendments provide the Company with an exception from recognition and disclosure requirements for deferred tax assets and liabilities arising from the Organization for Economic Co-operation and Development ("OECD") Pillar Two international tax reform.The Company is within the scope of the OECD Pillar Two rules. Pursuant to these rules, the parent entity of the Company will be required to pay a tax on the profit of any subsidiary whose effective tax rate (determined in accordance with Canadian Pillar Two rules) is less than 15%, unless the jurisdiction of the subsidiaryâ€™s incorporation has implemented similar Pillar Two rules. On June 20, 2024, Pillar Two rules became law in Canada and apply to the Company from April 1, 2024.The Company has completed an assessment of the application of the Pillar Two rules and does not currently estimate a material impact on its tax position, however it continues to monitor developments.On June 20, 2024, the tax on normal course issuer bid purchases of subordinate voting shares was enacted in Canada. The rules pertain to transactions that occur on or after January 1, 2024. During the third and three quarters ended December 29, 2024, there were no repurchases made. However, due to repurchases made during fiscal 2024, $0.6m in taxes on normal course issuer bid purchases of subordinate voting shares was recorded in the third and three quarters ended December 29, 2024 and charged to retained earnings.Canada Goose Holdings Inc.Page 8 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Note 3.Â Â Â Â Segment informationThe Company has three reportable operating segments: DTC, Wholesale, and Other. The Company measures each reportable operating segmentâ€™s performance based on revenue and segment operating income, which is the profit metric utilized by the Company's chief operating decision maker, the Chairman and Chief Executive Officer, for assessing the performance of operating segments. No single customer contributed 10 per cent or more to the Companyâ€™s revenue for the third and three quarters ended December 29, 2024 and DecemberÂ 31, 2023.As at MarchÂ 31, 2024, the performance measure for our Other segment was revised to exclude corporate general and administrative expenses; these expenses were presented as a reconciling item to the Companyâ€™s consolidated operating income. This change in segment reporting was made to improve the understanding of financial performance in the Other segment.Corporate expenses comprises costs that do not occur through the DTC, Wholesale, or Other segments, including the cost of marketing expenditures to build brand awareness across all segments, management overhead costs in support of manufacturing operations, other corporate costs, and foreign exchange gains and losses not specifically associated with segment operations. Comparative figures have been reclassified to conform with the current year presentation.The following table presents key performance information of the Companyâ€™s reportable operating segments:Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023Â $Â $Â $$RevenueDTC517.8Â 514.0Â 684.8Â 679.2Â Wholesale75.7Â 81.8Â 229.0Â 270.9Â Other14.4Â 14.1Â 50.0Â 25.7Â Total segment revenue607.9Â 609.9Â 963.8Â 975.8Â Operating incomeReclassifiedReclassifiedDTC287.9Â 283.4Â 270.4Â 282.3Â Wholesale25.4Â 29.5Â 83.7Â 110.2Â Other1.2Â 1.6Â 8.1Â 4.1Â Total segment operating income314.5Â 314.5Â 362.2Â 396.6Â Canada Goose Holdings Inc.Page 9 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)The following table reconciles the Companyâ€™s reportable total segment operating income to income before income taxes:Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023Â $Â $Â $$Total segment operating income314.5Â 314.5Â 362.2Â 396.6Â Corporate expenses(110.2)(115.7)(253.2)(295.2)Total operating income204.3Â 198.8Â 109.0Â 101.4Â Net interest, finance and other costs14.3Â 14.8Â 26.0Â 42.9Â Income before income taxes190.0Â 184.0Â 83.0Â 58.5Â The following table summarizes depreciation and amortization in SG&A expenses of each reportable operating segment and depreciation and amortization included in corporate expenses:Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023$$$$Depreciation and amortization expenseDTC24.4Â 24.3Â 73.2Â 69.2Â Wholesale0.8Â 1.0Â 2.7Â 3.0Â Otherâ€"Â â€"Â 0.6Â â€"Â Total segment depreciation and amortization expense25.2Â 25.3Â 76.5Â 72.2Â Corporate expenses4.4Â 3.9Â 12.5Â 11.1Â Total depreciation and amortization expense29.6Â 29.2Â 89.0Â 83.3Â Canada Goose Holdings Inc.Page 10 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Geographic informationThe Company determines the geographic location of revenue based on the location of its customers. Third quarter endedThree quarters ended(in millions of Canadian dollars)December 29,2024December 31,2023December 29,2024December 31,2023$$$$Canada91.1Â 94.9Â 170.7Â 176.3Â United States161.5Â 157.5Â 243.4Â 241.8Â North America252.6Â 252.4Â 414.1Â 418.1Â Greater China1219.6Â 230.5Â 287.9Â 293.9Â Asia Pacific (excluding Greater China1)50.9Â 40.2Â 79.5Â 65.1Â Asia Pacific270.5Â 270.7Â 367.4Â 359.0Â EMEA284.8Â 86.8Â 182.3Â 198.7Â Total revenue607.9Â 609.9Â 963.8Â 975.8Â 1Greater China comprises Mainland China, Hong Kong, Macau, and Taiwan.2EMEA comprises Europe, the Middle East, Africa, and Latin America.The Companyâ€™s non-current, non-financial assets (comprising property, plant and equipment, intangible assets and right-of-use assets) are geographically located as follows:December 29,2024December 31,2023March 31,2024Â $Â $$Canada208.0Â 223.7Â 222.1Â United States127.1Â 122.3Â 140.7Â North America335.1Â 346.0Â 362.8Â Greater China167.2Â 71.7Â 63.6Â Asia Pacific (excluding Greater China1)48.0Â 37.3Â 34.1Â Asia Pacific115.2Â 109.0Â 97.7Â EMEA2146.2Â 127.0Â 126.2Â Non-current, non-financial assets596.5Â 582.0Â 586.7Â 1Greater China comprises Mainland China, Hong Kong, Macau, and Taiwan.2EMEA comprises Europe, the Middle East, Africa, and Latin America.Canada Goose Holdings Inc.Page 11 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Note 4. Â Â Â Earnings per shareThe following table presents details for the calculation of basic and diluted earnings per share:Third quarter endedThree quarters ended(in millions of Canadian dollars, except share and per share amounts)December 29,2024December 31,2023December 29,2024December 31,2023Net income attributable to shareholders of the Company$139.7Â $130.6Â $67.7Â $53.4Â Weighted average number of multiple and subordinate voting shares outstanding96,798,985Â 100,253,473Â 96,714,942Â 102,144,232Â Weighted average number of shares on exercise of stock options, RSUs and PSUs1,373,227Â 1,055,363Â 1,319,037Â 981,133Â Diluted weighted average number of multiple and subordinate voting shares outstanding98,172,212Â 101,308,836Â 98,033,979Â 103,125,365Â Earnings per share attributable to shareholders of the CompanyBasic$1.44Â $1.30Â $0.70Â $0.52Â Diluted$1.42Â $1.29Â $0.69Â $0.52Â Note 5.Â Â Â Â Trade receivables(in millions of Canadian dollars)December 29,2024December 31,2023March 31,2024Â $Â $Â $Trade accounts receivable147.1Â 129.4Â 57.1Â Credit card receivables16.3Â 7.5Â 3.7Â Other receivables14.0Â 9.3Â 12.3Â 177.4Â 146.2Â 73.1Â Less: expected credit loss and sales allowances(2.5)(1.7)(2.7)Trade receivables174.9Â 144.5Â 70.4Â Canada Goose Holdings Inc.Page 12 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Note 6. Â Â Â Â Inventories(in millions of Canadian dollars)December 29,2024December 31,2023March 31,2024Â $Â $$Raw materials36.8Â 48.9Â 48.4Â Work in progress14.9Â 23.0Â 25.8Â Finished goods355.7Â 406.5Â 371.0Â Total inventories at the lower of cost and net realizable value407.4Â 478.4Â 445.2Â Inventories are written down to net realizable value when the cost of inventories is estimated to be unrecoverable due to obsolescence, damage, or declining rate of sale. The breakdown of the provision for inventory obsolescence is presented as follows:(in millions of Canadian dollars)December 29,2024December 31,2023March 31,2024$$$Raw material reserves23.5Â 21.6Â 22.2Â Finished goods reserves37.2Â 29.4Â 38.6Â Provision for inventory obsolescence60.7Â 51.0Â 60.8Â Amounts charged to cost of sales comprise the following:Third quarter endedThree quarters ended(in millions of Canadian dollars)December 29,2024December 31,2023December 29,2024December 31,2023Â $$Â $$Cost of goods manufactured152.9Â 157.2Â 286.6Â 282.9Â Depreciation and amortization included in costs of sales3.0Â 3.0Â 8.5Â 8.5Â 155.9Â 160.2Â 295.1Â 291.4Â Canada Goose Holdings Inc.Page 13 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Note 7.Â Â Â LeasesRight-of-use assetsThe following table presents changes in the cost and the accumulated depreciation of the Companyâ€™s right-of-use assets:(in millions of Canadian dollars)Retail storesManufacturing facilitiesOtherTotalCost$$$$March 31, 2024450.3Â 44.2Â 60.9Â 555.4Â Additions52.5Â â€"Â 2.2Â 54.7Â Lease modifications11.7Â 4.5Â 1.0Â 17.2Â Derecognition on termination(6.4)â€"Â (1.5)(7.9)Impact of foreign currency translation22.9Â â€"Â 1.1Â 24.0Â December 29, 2024531.0Â 48.7Â 63.7Â 643.4Â April 2, 2023396.7Â 44.9Â 58.4Â 500.0Â Additions25.6Â â€"Â 2.6Â 28.2Â Additions from business combinationsâ€"Â 1.2Â â€"Â 1.2Â Lease modifications9.8Â 0.1Â 1.5Â 11.4Â Derecognition on termination(4.0)â€"Â (1.8)(5.8)Impact of foreign currency translation(6.4)â€"Â (0.4)(6.8)December 31, 2023421.7Â 46.2Â 60.3Â 528.2Â Canada Goose Holdings Inc.Page 14 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)(in millions of Canadian dollars)Retail storesManufacturing facilitiesOtherTotalAccumulated depreciation$$$$March 31, 2024229.7Â 24.0Â 21.9Â 275.6Â Depreciation52.2Â 3.9Â 6.3Â 62.4Â Derecognition on termination(6.4)â€"Â (0.5)(6.9)Impact of foreign currency translation12.2Â â€"Â 0.7Â 12.9Â December 29, 2024287.7Â 27.9Â 28.4Â 344.0Â April 2, 2023171.1Â 20.6Â 16.5Â 208.2Â Depreciation46.7Â 4.2Â 5.2Â 56.1Â Derecognition on termination(4.0)â€"Â (1.8)(5.8)Impact of foreign currency translation(2.8)â€"Â (0.2)(3.0)December 31, 2023211.0Â 24.8Â 19.7Â 255.5Â Net book valueDecember 29, 2024243.3Â 20.8Â 35.3Â 299.4Â December 31, 2023210.7Â 21.4Â 40.6Â 272.7Â March 31, 2024220.6Â 20.2Â 39.0Â 279.8Â Canada Goose Holdings Inc.Page 15 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Lease liabilities The following table presents the changes in the Company's lease liabilities:(in millions of Canadian dollars)Retail storesManufacturing facilitiesOtherTotal$$$$March 31, 2024255.7Â 23.8Â 51.0Â 330.5Â Additions52.1Â â€"Â 2.2Â 54.3Â Lease modifications11.6Â 4.5Â 1.0Â 17.1Â Derecognition on terminationâ€"Â â€"Â (1.0)(1.0)Principal payments(53.3)(4.3)(6.5)(64.1)Impact of foreign currency translation12.7Â 0.1Â 0.4Â 13.2Â December 29, 2024278.8Â 24.1Â 47.1Â 350.0Â April 2, 2023259.2Â 27.7Â 47.9Â 334.8Â Additions25.5Â â€"Â 2.3Â 27.8Â Additions from business combinationsâ€"Â 1.2Â â€"Â 1.2Â Lease modifications9.8Â 0.1Â 1.5Â 11.4Â Principal payments(46.0)(4.0)0.3Â (49.7)Impact of foreign currency translation(4.1)â€"Â (0.1)(4.2)December 31, 2023244.4Â 25.0Â 51.9Â 321.3Â Lease liabilities are classified as current and non-current liabilities as follows:(in millions of Canadian dollars)Retail storesManufacturing facilitiesOtherTotal$$$$Current lease liabilities71.6Â 5.9Â 7.2Â 84.7Â Non-current lease liabilities207.2Â 18.2Â 39.9Â 265.3Â December 29, 2024278.8Â 24.1Â 47.1Â 350.0Â Current lease liabilities62.8Â 6.3Â 7.3Â 76.4Â Non-current lease liabilities181.6Â 18.7Â 44.6Â 244.9Â December 31, 2023244.4Â 25.0Â 51.9Â 321.3Â Current lease liabilities65.8Â 6.3Â 7.8Â 79.9Â Non-current lease liabilities189.9Â 17.5Â 43.2Â 250.6Â March 31, 2024255.7Â 23.8Â 51.0Â 330.5Â Canada Goose Holdings Inc.Page 16 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)For the third and three quarters ended December 29, 2024, $20.1m and $26.6m, respectively, of lease payments were not included in the measurement of lease liabilities (third and three quarters ended December 31, 2023 - $22.7m and $28.8m, respectively). The majority of these balances related to short-term leases and variable rent payments, which are expensed as incurred.Note 8. Â Â Â Â Accounts payable and accrued liabilitiesAccounts payable and accrued liabilities consist of the following:(in millions of Canadian dollars)December 29,2024December 31,2023March 31,2024Â $$Â $Trade payables42.1Â 60.0Â 57.6Â Accrued liabilities105.4Â 107.9Â 73.5Â Employee benefits33.2Â 34.4Â 38.6Â Derivative financial instruments7.3Â 3.8Â 1.9Â ASPP liability (note 11)â€"Â 43.1Â â€"Â Other payables27.6Â 19.6Â 6.1Â Accounts payable and accrued liabilities215.6Â 268.8Â 177.7Â Note 9.Â Â Â Â ProvisionsThe Company amended the existing accounting policies related to its presentation of liabilities in the statement of financial position as at April 1, 2024 and identified warranty provisions within non-current liabilities can no longer be classified as such. As a result, $23.3m and $23.0m for DecemberÂ 31, 2023 and MarchÂ 31, 2024, respectively, was reclassified to current liabilities on the provisions line in the statement of financial position. See "Note 2. Material accounting policy information" for more details on the reclassification.Canada Goose Holdings Inc.Page 17 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Provisions are classified as current and non-current liabilities based on legal rights which exist as at the reporting date as follows:(in millions of Canadian dollars)WarrantySales returnsAsset retirement obligationsTotal$$$$Current provisions29.7Â 40.0Â â€"Â 69.7Â Non-current provisionsâ€"Â â€"Â 16.0Â 16.0Â December 29, 202429.7Â 40.0Â 16.0Â 85.7Â ReclassifiedCurrent provisions30.6Â 47.7Â â€"Â 78.3Â Non-current provisionsâ€"Â â€"Â 13.9Â 13.9Â December 31, 202330.6Â 47.7Â 13.9Â 92.2Â ReclassifiedCurrent provisions30.3Â 18.8Â â€"Â 49.1Â Non-current provisionsâ€"Â â€"Â 14.3Â 14.3Â March 31, 202430.3Â 18.8Â 14.3Â 63.4Â Note 10. Â Â Â Â BorrowingsAmendments to borrowingsPost June 28, 2024, Canadian Dollar Offered Rate rates were no longer being published. As a result, in the first quarter ended JuneÂ 30, 2024, the Company entered into amendments for its Revolving Facility (as defined below) to transition from the Canadian Dollar Offered interest benchmarks to the Canadian Overnight Repo Rate Average ("CORRAâ€). There were no further amendments to borrowings in the three quarters ended December 29, 2024.Revolving FacilityThe Company has an agreement with a syndicate of lenders for a senior secured asset-based revolving credit facility ("Revolving Facility") in the amount of $467.5m, with an increase in commitments to $517.5m during the peak season (June 1 - November 30). The Revolving Facility matures on May 15, 2028. Amounts owing under the Revolving Facility may be borrowed, repaid and re-borrowed for general corporate purposes. The Company has pledged substantially all of its assets as collateral for the Revolving Facility. The Revolving Facility contains financial and non-financial covenants which could impact the Companyâ€™s ability to draw funds.The Revolving Facility has multiple interest rate charge options that are based on the Canadian prime rate, the lenders' Alternate Base Rate, European Base Rate, SOFR rate, or EURIBOR rate plus an applicable margin, with interest payable the earlier of quarterly or at the end of the then current interest period (whichever is earlier).Canada Goose Holdings Inc.Page 18 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)As at DecemberÂ 29, 2024, the Company had repaid all amounts owing on the Revolving Facility (DecemberÂ 31, 2023 - $nil, MarchÂ 31, 2024 - $nil). As at DecemberÂ 29, 2024, no interest and administrative fees remain outstanding (DecemberÂ 31, 2023 - $nil, MarchÂ 31, 2024 - $nil). There were deferred financing charges in the amounts of $0.8m as at DecemberÂ 29, 2024 and were included in other long-term liabilities (DecemberÂ 31, 2023 - $1.0m, MarchÂ 31, 2024 - $1.0m). As at and during the three quarters ended December 29, 2024, the Company was in compliance with all covenants.The Company had unused borrowing capacity available under the Revolving Facility of $309.5m as at DecemberÂ 29, 2024 (DecemberÂ 31, 2023 - $359.4m, MarchÂ 31, 2024 - $203.7m).The revolving credit commitment also includes a letter of credit commitment in the amount of $25.0m, with a $5.0m sub-commitment for letters of credit issued in a currency other than Canadian dollars, U.S. dollars, euros or British pounds sterling, and a swingline commitment for $25.0m. As at DecemberÂ 29, 2024, the Company had letters of credit outstanding under the Revolving Facility of $1.6m (DecemberÂ 31, 2023 - $1.5m, MarchÂ 31, 2024 - $1.5m).Term LoanThe Company has a senior secured loan agreement with a syndicate of lenders that is secured on a split collateral basis ("Term Loan") alongside the Revolving Facility. The Term Loan has an aggregate principal amount of USD300.0m, with quarterly repayments of USD0.75m on the principal amount and a maturity date of OctoberÂ 7, 2027. Moreover, the Term Loan has an interest rate of SOFR plus a term SOFR adjustment of 0.11448% with an applicable margin of 3.50% payable monthly in arrears. SOFR plus the term SOFR adjustment may not be less than 0.75%.Voluntary prepayments of amounts owing under the Term Loan may be made at any time without premium or penalty, once repaid may not be reborrowed. As at DecemberÂ 29, 2024, the Company had USD288.8m (DecemberÂ 31, 2023 - USD291.0m, MarchÂ 31, 2024 - USD290.3m) aggregate principal amount outstanding under the Term Loan. The Company has pledged substantially all of its assets as collateral for the Term Loan. The Term Loan contains financial and non-financial covenants which could impact the Companyâ€™s ability to draw funds. As at and during the three quarters ended December 29, 2024, the Company was in compliance with all covenants.As the Term Loan is denominated in U.S. dollars, the Company remeasures the outstanding balance plus accrued interest at each balance sheet date.The amount outstanding with respect to the Term Loan is as follows:(in millions of Canadian dollars)December 29,2024December 31,2023March 31,2024$$$Term Loan416.3Â 385.7Â 393.1Â Unamortized portion of deferred transaction costs(0.5)(0.7)(0.6)Term Loan, net of unamortized deferred transaction costs415.8Â 385.0Â 392.5Â Canada Goose Holdings Inc.Page 19 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Mainland China FacilitiesA subsidiary of the Company in Mainland China has uncommitted loan facilities in the aggregate amount of RMB510.0m ($100.7m) ("Mainland China Facilities"). The term of each draw on the loans is one, three or six months or such other period as agreed upon and shall not exceed 12 months (including any extension or rollover). The interest rate on each facility is equal to 3.1% or the loan prime rate of 1 year, minus a marginal rate of 0.5%, and payable quarterly. Proceeds drawn on the Mainland China Facilities are being used to support working capital requirements and build up of inventory for peak season sales. As at DecemberÂ 29, 2024, the Company had $30.1m (RMB152.3m) owing on the Mainland China Facilities (DecemberÂ 31, 2023 - $9.3m (RMB50.0m), MarchÂ 31, 2024 - no amounts owing).Japan FacilityA subsidiary of the Company in Japan has a loan facility in the aggregate amount of JPY4,000.0m ($36.5m) ("Japan Facility") with a floating interest rate of Japanese Bankers Association Tokyo Interbank Offered Rate plus an applicable margin of 0.30%. The term of the facility is 12 months and each draw on the facility is payable within the term. Proceeds drawn on the Japan Facility are being used to support build up of inventory for peak season sales. As at DecemberÂ 29, 2024, the Company had $35.2m (JPY3,850.0m) owing on the Japan Facility (DecemberÂ 31, 2023 - $25.4m (JPY2,700.0m), MarchÂ 31, 2024 - $5.4m (JPY600.0m)).Short-term BorrowingsAs at DecemberÂ 29, 2024, the Company has short-term borrowings in the amount of $70.6m (DecemberÂ 31, 2023 - $38.7m, MarchÂ 31, 2024 - $9.4m). Short-term borrowings include $30.1m

(DecemberÂ 31, 2023 - $9.3m, MarchÂ 31, 2024 - $nil) owing on the Mainland China Facilities, $35.2m (DecemberÂ 31, 2023 - $25.4m, MarchÂ 31, 2024 - $5.4m) owing on the Japan Facility, and $5.3m (DecemberÂ 31, 2023 - $4.0m, MarchÂ 31, 2024 - $4.0m) for the current portion of the quarterly principal repayments on the Term Loan. Short-term borrowings are all due within the next 12 months.Canada Goose Holdings Inc.Page 20 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Net interest, finance and other costs consist of the following:Third quarter endedThree quarters ended(in millions of Canadian dollars)December 29,2024December 31,2023December 29,2024December 31,2023$$$$Interest expenseMainland China Facilities0.6Â 0.4Â 0.8Â 0.8Â Japan Facility0.1Â 0.1Â 0.1Â 0.1Â Revolving Facility0.4Â 1.3Â 2.5Â 2.8Â Term Loan4.7Â 4.8Â 15.2Â 14.8Â Lease liabilities4.2Â 4.2Â 12.9Â 12.8Â Standby fees0.3Â 0.3Â 0.9Â 0.9Â Foreign exchange losses on Term Loan net of hedges4.9Â 0.5Â 5.7Â â€"Â Fair value remeasurement on the put option liability (note 14)0.7Â 4.9Â 1.6Â 15.7Â Fair value remeasurement on the contingent consideration (note 14)(1.3)(1.9)(13.1)(4.9)Interest income(0.3)(0.1)(0.9)(0.9)Other costsâ€"Â 0.3Â 0.3Â 0.8Â Net interest, finance and other costs14.3Â 14.8Â 26.0Â 42.9Â Note 11. Â Â Â Â Shareholders' equityShare capital transactions for the three quarters ended December 29, 2024Normal course issuer bid for Fiscal 2025The Board of Directors authorized the Company to initiate a normal course issuer bid, in accordance with the requirements of the Toronto Stock Exchange, to purchase up to 4,556,841 subordinate voting shares over the 12-month period from NovemberÂ 22, 2024 and ending no later than NovemberÂ 21, 2025 (the "Fiscal 2025 NCIB"). Purchased subordinate voting shares will be cancelled. In connection with the Fiscal 2025 NCIB, the Company also entered into an automatic share purchase plan (the â€œFiscal 2025 ASPPâ€) under which a designated broker may purchase subordinate voting shares under the Fiscal 2025 NCIB during the regularly scheduled quarterly trading blackout periods of the Company. The repurchases made under the Fiscal 2025 ASPP will be made in accordance with certain purchasing parameters and will continue until the earlier of the date in which the Company has acquired the maximum limit of subordinate voting shares pursuant to the Fiscal 2025 ASPP or upon the date of expiry of the Fiscal 2025 NCIB.Since the commencement of the plan on NovemberÂ 22, 2024, the Company made no repurchases under the Fiscal 2025 NCIB. During the three quarters ended December 29, 2024, the Company made no repurchases under the Fiscal 2024 NCIB, as defined below.Canada Goose Holdings Inc.Page 21 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)The transactions affecting the issued and outstanding share capital of the Company are described below:(in millions of Canadian dollars, except share amounts)Multiple voting sharesSubordinate voting sharesTotalNumber$Number$Number$March 31, 202451,004,076Â 1.4Â 45,528,438Â 103.5Â 96,532,514Â 104.9Â Exercise of stock optionsâ€"Â â€"Â 99,039Â 0.6Â 99,039Â 0.6Â Settlement of RSUsâ€"Â â€"Â 174,203Â 4.0Â 174,203Â 4.0Â Total share issuancesâ€"Â â€"Â 273,242Â 4.6Â 273,242Â 4.6Â December 29, 202451,004,076Â 1.4Â 45,801,680Â 108.1Â 96,805,756Â 109.5Â Share capital transactions for the three quarters ended December 31, 2023Normal course issuer bid for Fiscal 2024The Board of Directors authorized the Company to initiate a normal course issuer bid, in accordance with the requirements of the Toronto Stock Exchange, to purchase up to 4,980,505 subordinate voting shares over the 12-month period which started on NovemberÂ 22, 2023 and concluded on NovemberÂ 21, 2024 (the "Fiscal 2024 NCIB"). In connection with the Fiscal 2024 NCIB, the Company also entered an automatic share purchase plan (the â€œFiscal 2024 ASPPâ€) under which a designated broker may purchase subordinate voting shares under the Fiscal 2024 NCIB during the regularly scheduled quarterly trading blackout periods of the Company. The repurchases made under the Fiscal 2024 ASPP will be made in accordance with certain purchasing parameters and will continue until the earlier of the date in which the Company has acquired the maximum limit of subordinate voting shares pursuant to the Fiscal 2024 ASPP or upon the date of expiry of the Fiscal 2024 NCIB.During the three quarters ended December 31, 2023, under the Fiscal 2024 NCIB, the Company purchased 1,862,550 subordinate voting shares for cancellation for total cash consideration of $29.5m, of which $2.3m was payable to the designated broker as at the period end. The amount to purchase the subordinate voting shares was charged to share capital, with the remaining $25.3m charged to retained earnings. Of the 1,862,550 subordinate voting shares purchased, 1,365,074 were purchased under the Fiscal 2024 ASPP for total cash consideration of $22.2m. A liability representing the maximum amount that the Company could be required to pay the designated broker under the Fiscal 2024 ASPP was $43.1m as at DecemberÂ 31, 2023. The amount was charged to contributed surplus.Since the commencement of the Fiscal 2024 NCIB, the Company purchased 3,586,124 subordinate voting shares for total cash consideration of $56.9m. Of the 3,586,124 subordinate voting shares purchased, 3,088,648 were purchased under the Fiscal 2024 ASPP for total cash consideration of $49.6m.Normal course issuer bid for Fiscal 2023The Board of Directors authorized the Company to initiate a normal course issuer bid, in accordance with the requirements of the Toronto Stock Exchange, to purchase up to 5,421,685 subordinate voting shares over the 12-month period which started on NovemberÂ 22, 2022 and concluded on NovemberÂ 21, 2023 (the "Fiscal 2023 NCIB"). Canada Goose Holdings Inc.Page 22 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)In connection with the Fiscal 2023 NCIB, the Company had also entered an automatic share purchase plan (the â€œFiscal 2023 ASPPâ€) under which a designated broker may purchase subordinate voting shares under the Fiscal 2023 NCIB during the regularly scheduled quarterly trading blackout periods of the Company. This Fiscal 2023 ASPP terminated on November 21, 2023, along with the Fiscal 2023 NCIB, and the liability to the broker was fully settled at the end of the plan. During the three quarters ended December 31, 2023, the Company purchased 4,268,883 subordinate voting shares for cancellation for total cash consideration of $83.3m. The amount to purchase the subordinate voting shares was charged to share capital, with the remaining $73.6m charged to retained earnings. Of the 4,268,883 subordinate voting shares purchased, 1,184,152 were purchased under the Fiscal 2023 ASPP for total cash consideration of $25.3m. Since the commencement of the Fiscal 2023 NCIB, the Company purchased 5,421,685, which represents the total authorized subordinate voting shares for cancellation for total cash consideration of $111.2m.The transactions affecting the issued and outstanding share capital of the Company are described below:(in millions of Canadian dollars, except share amounts)Multiple voting sharesSubordinate voting sharesTotalNumber$Number$Number$April 2, 202351,004,076Â 1.4Â 53,184,912Â 117.3Â 104,188,988Â 118.7Â Purchase of subordinate voting sharesâ€"Â â€"Â (5,987,741)(13.6)(5,987,741)(13.6)Purchase of subordinate voting shares held for cancellationâ€"Â â€"Â (143,692)(0.3)(143,692)(0.3)Total share purchasesâ€"Â â€"Â (6,131,433)(13.9)(6,131,433)(13.9)Exercise of stock optionsâ€"Â â€"Â 36,350Â 0.2Â 36,350Â 0.2Â Settlement of RSUsâ€"Â â€"Â 134,475Â 3.8Â 134,475Â 3.8Â Total share issuancesâ€"Â â€"Â 170,825Â 4.0Â 170,825Â 4.0Â December 31, 202351,004,076Â 1.4Â 47,224,304Â 107.4Â 98,228,380Â 108.8Â Note 12. Â Â Â Share-based paymentsStock optionsThe Company issued stock options to purchase subordinate voting shares under its incentive plans, prior to the public share offering on March 21, 2017, the Legacy Plan, and subsequently, the Omnibus Plan. All options are issued at an exercise price that is not less than market value at the time of grant and expire ten years after the grant date.Canada Goose Holdings Inc.Page 23 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Stock option transactions are as follows:Three quarters endedDecember 29,2024December 31,2023(in millions of Canadian dollars, except share and per share amounts)Weighted average exercise priceNumber of sharesWeighted average exercise priceNumber of sharesOptions outstanding, beginning of period$33.51Â 4,608,777$36.58Â 4,055,199Â Granted$17.92Â 1,000,924$22.21Â 758,327Â Exercised$5.53Â (99,039)$2.83Â (36,350)Cancelled$35.20Â (678,281)$29.54Â (303,217)Options outstanding, end of period$30.62Â 4,832,381$34.89Â 4,473,959Restricted share units The Company grants shares as part of the Restricted Share Unit ("RSU") program under the Omnibus Plan to employees of the Company. The RSUs are treated as equity instruments for accounting purposes. We expect that vested RSUs will be paid at settlement through the issuance of one subordinate voting share per RSU. The RSUs vest over a period of three years, a third on each anniversary of the date of grant.RSU transactions are as follows:Three quarters endedDecember 29,2024December 31,2023Number of sharesNumber of sharesRSUs outstanding, beginning of period480,518Â 318,082Â Granted420,634Â 376,543Â Settled(174,203)(134,475)Cancelled(85,956)(38,599)RSUs outstanding, end of period640,993521,551Performance share units In May 2023, the Company implemented a Performance Share Unit (â€œPSUâ€) program under the Omnibus Plan. A PSU represents the right to receive a subordinate voting share settled by the issuance of shares at the vesting date. PSUs vest on the third anniversary of the award date and are earned only if certain performance targets are achieved. Shares issued per PSU at the vesting date can decrease or increase if minimum or maximum performance targets are achieved ranging from 0% to 200% of the PSU award granted. If performance targets are achieved, the Company expects that those vested PSUs will be paid at settlement through the issuance of one subordinate voting share per PSU. PSUs are treated as equity instruments for accounting purposes.Canada Goose Holdings Inc.Page 24 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)PSU transactions are as follows:Three quarters endedDecember 29,2024December 31,2023Number of sharesNumber of sharesPSUs outstanding, beginning of period342,925Â â€"Â Granted428,121Â 399,349Â Cancelled(86,646)(9,491)PSUs outstanding, end of period684,400389,858Shares reserved for issuanceAs at DecemberÂ 29, 2024, subordinate voting shares, to a maximum of 4,212,552 shares, have been reserved for issuance under equity incentive plans to select employees of the Company, with vesting contingent upon meeting the service, performance goals and other conditions of the Omnibus Plan.Accounting for share-based awardsFor the third and three quarters ended December 29, 2024, the Company recorded $3.6m and $9.8m, respectively, as compensation expense for the vesting of stock options, RSUs and PSUs (third and three quarters ended December 31, 2023 - $4.3m and $11.5m, respectively). Share-based compensation expense is included in SG&A expenses.The assumptions used to measure the fair value of options granted under the Black-Scholes option pricing model at the grant date were as follows:Three quarters ended(in millions of Canadian dollars, except share and per share amounts)December 29,2024December 31,2023Weighted average stock price valuation$17.92Â $22.21Â Weighted average exercise price$17.92Â $22.21Â Risk-free interest rate3.98Â %4.12Â %Expected life in years5Â 5Â Expected dividend yieldâ€"Â %â€"Â %Volatility40Â %40Â %Weighted average fair value of options issued$6.03Â $7.50Â RSU and PSU fair values are determined based on the market value of the subordinate voting shares at the time of grant. As at DecemberÂ 29, 2024, the weighted average fair value of RSUs was $18.38 (DecemberÂ 31, 2023 - $22.22). As at DecemberÂ 29, 2024, the weighted average fair value of PSUs was $18.85 (DecemberÂ 31, 2023 - $22.21).Note 13.Â Â Â Â Related party transactionsThe Company enters into transactions from time to time with its principal shareholders, as well as organizations affiliated with members of the Board of Directors and key management personnel by incurring expenses for business services. During the third and three quarters ended December 29, 2024, the Company incurred expenses with related parties of $0.2m and Canada Goose Holdings Inc.Page 25 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)$1.3m, respectively, (third and three quarters ended December 31, 2023 - $0.4m and $0.8m, respectively) from companies related to certain shareholders. Balances owing to related parties as at DecemberÂ 29, 2024 were $0.5m (DecemberÂ 31, 2023 - $0.4m, MarchÂ 31, 2024 - $0.2m).A lease liability due to the former controlling shareholder of the acquired Baffin Inc. business (the "Baffin Vendor") for leased premises was $2.0m as at DecemberÂ 29, 2024 (DecemberÂ 31, 2023 - $2.8m, MarchÂ 31, 2024 - $2.5m). During the third and three quarters ended December 29, 2024, the Company paid principal and interest on the lease liability, net of rent concessions, and other operating costs to entities affiliated with the Baffin Vendor totalling $0.4m and $1.3m, respectively (third and three quarters ended December 31, 2023 - $0.3m and $1.0m, respectively). No amounts were owing to Baffin entities as at DecemberÂ 29, 2024, DecemberÂ 31, 2023, and MarchÂ 31, 2024. The joint venture between the Company and Sazaby League ("Japan Joint Venture"), has lease liabilities due to the non-controlling shareholder, Sazaby League for leased premises. Lease liabilities were $1.5m as at DecemberÂ 29, 2024 (DecemberÂ 31, 2023 - $2.2m, MarchÂ 31, 2024 - $1.9m). During the third and three quarters ended December 29, 2024, the Company incurred principal and interest on lease liabilities, royalty fees, and other operating costs to Sazaby League totalling $0.8m and $2.6m, respectively (third and three quarters ended December 31, 2023 - $1.3m and $3.2m, respectively). Balances owing to Sazaby League as at DecemberÂ 29, 2024 were $0.3m (DecemberÂ 31, 2023 - $0.1m, MarchÂ 31, 2024 - $0.3m).During the third and three quarters ended December 29, 2024, the Japan Joint Venture sold inventory of $0.7m and $0.9m, respectively to companies wholly owned by Sazaby League (third and three quarters ended December 31, 2023 - $1.1m and $1.2m, respectively). As at DecemberÂ 29, 2024, the Japan Joint Venture recognized a trade receivable of $0.6m from these companies (DecemberÂ 31, 2023 - $0.9m, MarchÂ 31, 2024 - $0.1m).In connection with the Paola Confectii business combination that occurred on November 1, 2023, subject to the controlling shareholders of Paola Confectii SRL ("PCML Vendors") remaining employees through November 1, 2025, a further amount is payable to the PCML Vendors if certain performance conditions are met based on financial results (â€œEarn-Outâ€). For the third and three quarters ended December 29, 2024, the Company recognized $1.2m and $2.7m, respectively, of remuneration costs related to the Earn-Out based on the estimated value of $7.7m for the payout (third and three quarters ended December 31, 2023 - $0.5m and $0.5m, respectively). These costs have been included in other long-term liabilities on the statement of financial position, and reflects the amount owing to the PCML Vendors as at DecemberÂ 29, 2024.A lease liability due to one of the PCML Vendors for leased premises was $1.2m as at DecemberÂ 29, 2024 (DecemberÂ 31, 2023 - $1.2m, MarchÂ 31, 2024 - $1.2m). During the third and three quarters ended December 29, 2024, the Company paid principal and interest on the lease liability, to one of the PCML Vendors totalling less than $0.1m and $0.1m, respectively (third and three quarters ended December 31, 2023 - less than $0.1m and less than $0.1m, respectively). No amounts were owing to one of the PCML Vendors as at DecemberÂ 29, 2024, DecemberÂ 31, 2023, and MarchÂ 31, 2024. Canada Goose Holdings Inc.Page 26 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Note 14.Â Â Â Â Financial instruments and fair valueThe following table presents the fair values and fair value hierarchy of the Companyâ€™s financial instruments and excludes financial instruments carried at amortized cost that are short-term in nature:December 29,2024(in millions of Canadian dollars)Level 1Level 2Level 3Carrying valueFair valueÂ $Â $Â $Â $Â $Financial assetsDerivatives included in other current assetsâ€"Â 11.1Â â€"Â 11.1Â 11.1Â Derivatives included in other long-term assetsâ€"Â 15.6Â â€"Â 15.6Â 15.6Â Financial liabilitiesDerivatives included in accounts payable and accrued liabilitiesâ€"Â 7.3Â â€"Â 7.3Â 7.3Â Mainland China Facilitiesâ€"Â 30.1Â â€"Â 30.1Â 30.1Â Japan Facilityâ€"Â 35.2Â â€"Â 35.2Â 35.2Â Term Loanâ€"Â 415.8Â â€"Â 415.8Â 418.1Â Put option liability included in other long-term liabilitiesâ€"Â â€"Â 31.7Â 31.7Â 31.7Â Contingent consideration included in other long-term liabilitiesâ€"Â â€"Â 4.3Â 4.3Â 4.3Â Earn-Out included in other long-term liabilities (note 13)â€"Â â€"Â 4.2Â 4.2Â 4.2Â Canada Goose Holdings Inc.Page 27 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)December 31,2023(in millions of Canadian dollars)Level 1Level 2Level 3Carrying valueFair value$$$$$Financial assetsDerivatives included in other current assetsâ€"Â 18.2Â â€"Â 18.2Â 18.2Â Derivatives included in other long-term assetsâ€"Â 6.7Â â€"Â 6.7Â 6.7Â Financial liabilitiesDerivatives included in accounts payable and accrued liabilitiesâ€"Â 3.8Â â€"Â 3.8Â 3.8Â Mainland China Facilitiesâ€"Â 9.3Â â€"Â 9.3Â 9.3Â Japan Facilityâ€"Â 25.4Â â€"Â 25.4Â 25.4Â Term Loanâ€"Â 385.0Â â€"Â 385.0Â 421.7Â Derivatives included in other long-term liabilitiesâ€"Â 12.2Â â€"Â 12.2Â 12.2Â Put option liability included in other long-term liabilitiesâ€"Â â€"Â 45.7Â 45.7Â 45.7Â Contingent consideration included in other long-term liabilitiesâ€"Â â€"Â 10.6Â 10.6Â 10.6Â Earn-Out included in other long-term liabilities (note 13)â€"Â â€"Â 0.5Â 0.5Â 0.5Â March 31,2024(in millions of Canadian dollars)Level 1Level 2Level 3Carrying valueFair value$$$$$Financial assetsDerivatives included in other current assetsâ€"Â 15.1Â â€"Â 15.1Â 15.1Â Derivatives included in other long-term assetsâ€"Â 6.9Â â€"Â 6.9Â 6.9Â Financial liabilitiesDerivatives included in accounts payable and accrued liabilitiesâ€"Â 1.9Â â€"Â 1.9Â 1.9Â Japan Facilityâ€"Â 5.4Â â€"Â 5.4Â 5.4Â Term Loanâ€"Â 392.5Â â€"Â 392.5Â 389.2Â Derivatives included in other long-term liabilitiesâ€"Â 5.3Â â€"Â 5.3Â 5.3Â Put option liability included in other long-term liabilitiesâ€"Â â€"Â 29.4Â 29.4Â 29.4Â Contingent consideration included in other long-term liabilitiesâ€"Â â€"Â 17.7Â 17.7Â 17.7Â Earn-Out included in other long-term liabilities (note 13)â€"Â â€"Â 1.5Â 1.5Â 1.5Â Canada Goose Holdings Inc.Page 28 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)In connection with the Japan Joint Venture, for the third and three quarters ended December 29, 2024, the Company recorded a decrease of JPY141.2m ($1.5m, excluding translation losses of $0.2m) and a decrease of JPY1,514.0m ($13.4m, excluding translation losses of $0.3m), respectively, on the remeasurement of the contingent consideration. The Company recorded an increase of JPY71.3m (a decrease of $0.6m, excluding translation losses of $1.3m) and an increase of JPY185.6m ($2.3m, excluding translation gains of $0.7m) on the remeasurement of the put option liability during the third and three quarters ended December 29, 2024, respectively. The change in fair value of the put option liability was driven by progression through the 10-year term, whereas the change in fair value of the contingent consideration was driven by the extension in term. During the first quarter ended June 30, 2024, the Company and Sazaby League amended the Joint Venture Agreement to extend the period by which the deferred contingent consideration is payable if an agreed cumulative adjusted EBIT target is not reached through the period ended June 30, 2026 to April 2, 2028.For the third and three quarters ended December 31, 2023, the Company recorded a decrease of JPY196.9m ($1.5m, excluding translation gains of $0.4m) and a decrease of JPY529.7m ($6.3m, excluding translation losses of $1.4m) on the remeasurement of the contingent consideration. The Company recorded an increase of JPY518.3m ($6.2m, excluding translation gains of $1.3m) and an increase of JPY1,707.4m ($13.6m, excluding translation losses of $2.1m) on the remeasurement of the put option liability during the third and three quarters ended December 31, 2023.Note 15.Â Â Â Â Financial risk management objectives and policiesThe Companyâ€™s primary risk management objective is to protect the Companyâ€™s assets and cash flow, in order to increase the Companyâ€™s enterprise value.The Company is exposed to capital management risk, liquidity risk, credit risk, market risk, foreign exchange risk, and interest rate risk. The Companyâ€™s senior management and Board of Directors oversee the management of these risks. The Board of Directors reviews and agrees upon policies for managing each of these risks which are summarized below.Capital managementThe Company manages its capital and capital structure with the objectives of safeguarding sufficient working capital over the annual operating cycle and providing sufficient financial resources to grow operations to meet long-term consumer demand. The Board of Directors of the Company monitors the Companyâ€™s capital management on a regular basis.Â The Company will continually assess the adequacy of the Companyâ€™s capital structure and capacity and make adjustments within the context of the Companyâ€™s strategy, economic conditions, and risk characteristics of the business.Liquidity riskLiquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Companyâ€™s approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to satisfy the requirements for business operations, capital expenditures, debt service and general corporate purposes, under normal and stressed conditions. The primary source of liquidity is funds generated by operating activities; the Company also relies on the Mainland China Facilities, the Japan Facility, and the Revolving Facility as sources of funds for short-term working capital needs. The Company continuously reviews both actual and forecasted cash flows to ensure that the Company has appropriate capital capacity.Canada Goose Holdings Inc.Page 29 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)The following table summarizes the amount of contractual undiscounted future cash flow requirements as at DecemberÂ 29, 2024:Contractual obligations by fiscal yearQ4 2025202620272028202920302030ThereafterTotal(in millions of Canadian dollars)$$$$$$$$Accounts payable and accrued liabilities215.6Â â€”Â â€”Â â€”Â â€”Â â€”Â â€”Â 215.6Â Mainland China Facilities30.1Â â€”Â â€”Â â€”Â â€”Â â€”Â â€”Â 30.1Â Japan Facility35.2Â â€”Â â€”Â â€”Â â€”Â â€”Â â€”Â 35.2Â Term Loan2.2Â 4.3Â 4.3Â 405.5Â â€”Â â€”Â â€”Â 416.3Â Interest commitments relating to borrowings19.6Â 34.1Â 34.1Â 17.0Â â€”Â â€”Â â€”Â 94.8Â Lease obligations27.1Â 98.3Â 85.8Â 56.8Â 47.1Â 35.8Â 74.0Â 424.9Â Pension obligationâ€”Â â€”Â â€”Â â€”Â â€”Â â€”Â 2.7Â 2.7Â Total contractual obligations319.8Â 136.7Â 124.2Â 479.3Â 47.1Â 35.8Â 76.7Â 1,219.6Â 1Interest commitments are calculated based on the loan balance and the interest rate payable on the Mainland China Facilities, the Japan Facility, and the Term Loan of 2.89%, 0.68%, and 8.19% respectively, as at DecemberÂ 29, 2024. As at DecemberÂ 29, 2024, we had additional liabilities which included provisions for warranty, sales returns, asset retirement obligations, deferred income tax liabilities, the Earn-Out to the PCML Vendors, the put option liability and the contingent consideration on the Japan Joint Venture. These liabilities have not been included in the table above as the timing and amount of future payments are uncertain.Letter of guarantee facilityOn AprilÂ 14, 2020, Canada Goose Inc. entered into a letter of guarantee facility in the amount of $10.0m. Letters of guarantee are available for terms of up to 12 months and will be charged a fee equal to 1.0% per annum calculated against the face amount and over the term of the guarantee. Amounts issued on the facility will be used to finance working capital requirements of Canada Goose Inc. through letters of guarantee, standby letters of credit, performance bonds, counter guarantees, counter standby letters of credit, or similar credits. The Company immediately reimburses the issuing bank for amounts drawn on issued letters of guarantees. At DecemberÂ 29, 2024, the Company had $9.2m outstanding.In addition, a subsidiary of the Company in Mainland China entered into letters of guarantee and as at DecemberÂ 29, 2024 the amount outstanding was $9.6m. Amounts will be used to support retail operations of such subsidiaries through letters of guarantee, standby letters of credit, performance bonds, counter guarantees, counter standby letters of credit, or similar credits. Credit riskCredit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss.Credit risk arises from the possibility that certain parties will be unable to discharge their obligations. The Company manages its credit risk through a combination of third-party credit insurance and internal house risk. Credit insurance is provided by a third party for customers and is subject to continuous monitoring of the credit worthiness of the Company's customers. Insurance covers a specific amount of revenue, which may be less than the Company's total revenue with a specific customer. The Company has an agreement with a third party who has insured the risk of loss for up to 90% of trade accounts receivable from certain designated customers subject to a total deductible of $0.1m, to a maximum of $30.0m per year. As at Canada Goose Holdings Inc.Page 30 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)DecemberÂ 29, 2024, trade accounts receivable totalling approximately $31.6m (DecemberÂ 31, 2023Â - $34.8m, MarchÂ 31, 2024 - $14.8m) were insured subject to the policy cap. Complementary to the third-party insurance, the Company establishes payment terms with customers to mitigate credit risk and continues to closely monitor its trade accounts receivable credit risk exposure.Within CG Japan, the Company has an agreement with a third party who has insured the risk of trade accounts receivable for certain designated customers for a maximum of JPY540.0m per annum subject to a deductible of 10% and applicable only to accounts with receivables over JPY100k. As at DecemberÂ 29, 2024, trade accounts receivable totalling $4.1m (JPY444.3m) were insured subject to the policy cap (DecemberÂ 31, 2023Â - $5.1m (JPY540.0m), MarchÂ 31, 2024 - $0.3m (JPY32.5m)).Trade accounts receivable factoring programA subsidiary of the Company in Europe had an agreement to factor, on a limited recourse basis, certain of its trade accounts receivable up to a limit of EUR20.0m in exchange for advanced funding equal to 100% of the principal value of the invoice. On April 12, 2024, this agreement was terminated with an immaterial impact to the Companyâ€™s trade accounts receivables.For the three quarters ended December 29, 2024, the Company received cash proceeds from the sale of trade accounts receivable with carrying values of $0.1m which were derecognized from the Company's statement of financial position (three quarters ended December 31, 2023 - $43.6m). No fees were incurred during the three quarters ended December 29, 2024 (three quarters ended December 31, 2023 - $0.4m) and included in net interest, finance and other costs in the interim statements of income. As at DecemberÂ 29, 2024, the outstanding amount of trade accounts receivable derecognized from the Companyâ€™s statement of financial position, but which the Company continued to service, was $nil (DecemberÂ 31, 2023 $5.0m, MarchÂ 31, 2024 - $0.6m).Market riskMarket risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise foreign exchange risk and interest rate risk.Foreign exchange riskForeign exchange risk in operating cash flowsThe Companyâ€™s Interim Financial Statements are expressed in Canadian dollars, but a substantial portion of the Companyâ€™s revenues, purchases, and expenses are denominated in other currencies, principally U.S. dollars, euros, British pounds sterling, Swiss francs, Chinese yuan, Hong Kong dollars, and Japanese yen. The Company has entered into forward foreign exchange contracts to reduce the foreign exchange risk associated with revenues, purchases, and expenses denominated in these currencies. Certain forward foreign exchange contracts were designated at inception and accounted for as cash flow hedges. During the first quarter ended June 30, 2024, the Company executed the operating cash flow hedge program for fiscal 2025.Canada Goose Holdings Inc.Page 31 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Revenues and expenses of all foreign operations are translated into Canadian dollars at the foreign currency exchange rates that approximate the rates in effect at the dates when such items are recognized. As a result, we are exposed to foreign currency translation gains and losses. Appreciating foreign currencies relative to the Canadian dollar, to the extent they are not hedged, will positively impact operating income and net income by increasing our revenue, while depreciating foreign currencies relative to the Canadian dollar will have the opposite impact.The Company recognized the following unrealized losses and gains in the fair value of derivatives designated as cash flow hedges in other comprehensive income:Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023(in millions of Canadian dollars)Net lossTax recoveryNet lossTax recoveryNet lossTax recoveryNet gainTax recovery$$$$$$$$Forward foreign exchange contracts designated as cash flow hedges(1.6)0.1Â (1.5)0.8Â (4.1)0.6Â 1.5Â 0.1Â The Company reclassified the following gains and losses from other comprehensive income on derivatives designated as cash flow hedges to locations in the Interim Financial Statements described below:Third quarter endedThree quarters ended(in millions of Canadian dollars)December 29,2024December 31,2023December 29,2024December 31,2023(Gain) loss from other comprehensive incomeForward foreign exchange contracts designated as cash flow hedges$$$$Revenue(1.5)1.1Â (1.8)1.3Â SG&A expenses(0.1)(0.1)(0.5)(0.6)Inventory(0.3)0.4Â (0.7)0.4Â For the third and three quarters ended December 29, 2024, unrealized losses of $1.1m and $1.7m, respectively, (third and three quarters ended December 31, 2023 - unrealized gains of $2.1m and $3.9m, respectively) on forward exchange contracts that were not treated as hedges were recognized in SG&A expenses in the interim statements of income.Canada Goose Holdings Inc.Page 32 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Foreign currency forward exchange contracts outstanding as at DecemberÂ 29, 2024 related to operating cash flows were:(in millions)Aggregate AmountsCurrencyForward contract to purchase Canadian dollarsUSD48.4Â U.S. dollarsâ‚¬46.1Â eurosÂ¥2,523.0Â Japanese yenForward contract to sell Canadian dollarsUSD5.6Â U.S. dollarsâ‚¬22.5Â eurosForward contract to purchase eurosCNY717.6Â Chinese yuanÂ£9.9Â British pounds sterlingHKD22.9Â Hong Kong dollarsForward contract to sell eurosCHF1.4Â Swiss francsCNY9.3Â Chinese yuanÂ£3.7Â British pounds sterlingHKD14.7Â Hong Kong dollarsForeign exchange risk on borrowingsThe Company enters into derivative transactions to hedge a portion of its exposure to interest rate risk and foreign currency exchange risk related to principal and interest payments on the Term Loan denominated in U.S. dollars (see "Note 10. Borrowings"). The Company also entered into a five-year forward exchange contract by selling $368.5m and receiving USD270.0m as measured on the trade date, to fix the foreign exchange risk on a portion of the Term Loan borrowings.The Company recognized the following unrealized gains and losses in the fair value of derivatives designated as hedging instruments in other comprehensive income:Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023(in millions of Canadian dollars)Net gainTax expenseNet lossTax recoveryNet lossTax recoveryNet lossTax recovery$$$$$$$$Swaps designated as cash flow hedges0.4Â (0.1)(6.0)1.9Â (6.1)2.2Â (3.0)0.6Â Canada Goose Holdings Inc.Page 33 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)The Company reclassified the following gains from other comprehensive income on derivatives designated as hedging instruments to net interest, finance and other costs:Third quarter endedThree quarters ended(in millions of Canadian dollars)December 29,2024December 31,2023December 29,2024December 31,2023Gain from other comprehensive income$$$$Swaps designated as cash flow hedges(0.5)(0.7)(1.3)(1.6)For the third and three quarters ended December 29, 2024, unrealized gains of $21.1m and $19.5m, respectively (third and three quarters ended December 31, 2023 - unrealized losses of $10.1m and $7.7m, respectively) in the fair value of the long-dated forward exchange contract related to a portion of the Term Loan balance were recognized in net interest, finance and other costs in the interim statements of income.Interest rate riskThe Company is exposed to interest rate risk related to the effect of interest rate changes on the borrowings outstanding under the Mainland China Facilities, Japan Facility and the Term Loan, which currently bear interest rates at 2.89%, 0.68% and 8.19%, respectively.Interest rate risk on the Term Loan is partially mitigated by interest rate swap hedges. The Company has entered into five-year interest rate swap agreements terminating December 31, 2025 to pay fixed interest rates and receive floating interest rates on notional debt of USD270.0m. The floating interest benchmark reference rate contained within the swap agreements is SOFR with the average fixed rates of 1.76%. These swap agreements fix the interest rate on the USD300.0m Term Loan. The interest rate swaps continue to be designated and accounted for as cash flow hedges.Based on the closing balance of outstanding borrowings, a 1.00% increase in the closing interest rate during the three quarters ended December 29, 2024 would have increased interest expense on the Mainland China Facilities, Japan Facility, and the Term Loan before hedging, by $0.2m, $0.3m and $3.1m, respectively (three quarters ended December 31, 2023 - $0.3m, $0.2m and $3.0m, respectively).Until the third quarter ended December 31, 2023, the Company calculated interest rate sensitivity on debt facilities using the average balance of the facility and average interest rate in the reporting period. Following the third quarter, and applicable for the three quarters ended December 29, 2024, the Company calculated interest rate sensitivity on debt facilities using the closing balance of the facility and the closing interest rate. The Company believes this change provides more relevant information on interest rate sensitivity. The Company has recognized this change as a change in estimates and had adjusted the disclosure prospectively. Note 16.Â Â Â Â Litigation and other contingenciesIn the ordinary course of business, the Company may become subject to legal and regulatory proceedings and actions relating to its business, including matters involving its products, contractual and employment relationships. The Company records contingent liabilities when a loss related to a claim is assessed to be probable and reasonably estimable.A mediation took place in fiscal 2024 in connection with a previously served notice of arbitration from a former supplier of the Company, seeking damages for breach of contract and for the Canada Goose Holdings Inc.Page 34 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)unlawful means tort in connection with termination of a supply agreement. The claim also asserts that disclosure by the Company of information relating to the sourcing and traceability of its products constituted unlawful acts harmful to the former supplier. Such mediation did not result in a settlement of any issues and claims, and the parties are continuing to proceed with upcoming arbitration hearings to adjudicate the claims. The Company believes it has strong defences to the claim and consequently has not recorded a provision in the financial statements. However, if the arbitration is resolved in favour of the former supplier, the obligation could have a significant impact on the Companyâ€™s financial statements and results of operations.Note 17.Â Â Â Â Selected cash flow informationChanges in non-cash operating itemsThird quarter endedThree quarters ended(in millions of Canadian dollars)December 29,2024December 31,2023December 29,2024December 31,2023$$$$Trade receivables(32.2)11.1Â (103.4)(86.7)Inventories56.3Â 45.7Â 35.3Â (5.5)Other current assets12.7Â 13.6Â (6.6)(3.0)Accounts payable and accrued liabilities57.8Â 25.0Â 24.7Â 27.6Â Provisions26.3Â 35.8Â 23.2Â 33.9Â Other(2.5)2.8Â 6.6Â 1.5Â Change in non-cash operating items118.4Â 134.0Â (20.2)(32.2)Changes in liabilities and equity arising from financing activitiesMainland China FacilitiesJapan FacilityRevolving FacilityTerm LoanLease liabilitiesShare capital $$$$$$March 31, 2024â€”Â 5.4Â (1.0)392.5Â 330.5Â 104.9Â Cash flows:Mainland China Facilities borrowings30.1Â â€”Â â€”Â â€”Â â€”Â â€”Â Japan Facility borrowingsâ€”Â 29.8Â â€”Â â€”Â â€”Â â€”Â Term Loan repaymentsâ€”Â â€”Â â€”Â (2.0)â€”Â â€”Â Principal payments on lease liabilitiesâ€”Â â€”Â â€”Â â€”Â (64.1)â€”Â Issuance of sharesâ€”Â â€”Â â€”Â â€”Â â€”Â 0.6Â Non-cash items:Amortization of deferred transaction costsâ€”Â â€”Â 0.2Â 0.1Â â€”Â â€”Â Unrealized foreign exchange lossâ€”Â â€”Â â€”Â 25.2Â 13.2Â â€”Â Additions and amendments to lease liabilities (note 7)â€”Â â€”Â â€”Â â€”Â 71.4Â â€”Â Derecognition on termination of lease liabilities (note 7)â€”Â â€”Â â€”Â â€”Â (1.0)â€”Â Contributed surplus on share issuances (note 11)â€”Â â€”Â â€”Â â€”Â â€”Â 4.0Â December 29, 202430.1Â 35.2Â (0.8)415.8Â 350.0Â 109.5Â Canada Goose Holdings Inc.Page 35 of 36Notes to the Condensed Consolidated Interim Financial Statements(unaudited)Mainland China FacilitiesJapan FacilityRevolving FacilityTerm LoanLease liabilitiesShare capital $$$$$$April 2, 20239.8Â 13.7Â (0.5)395.7Â 334.8Â 118.7Â Cash flows: Mainland China Facilities repayments(0.5)â€”Â â€”Â â€”Â â€”Â â€”Â Japan Facility borrowingsâ€”Â 11.7Â â€”Â â€”Â â€”Â â€”Â Term Loan repaymentsâ€”Â â€”Â â€”Â (3.0)â€”Â â€”Â Transaction costs on financing activities â€”Â â€”Â (0.1)(0.1)â€”Â â€”Â Normal course issuer bid purchase of subordinate voting sharesâ€”Â â€”Â â€”Â â€”Â â€”Â (110.5)Principal payments on lease liabilitiesâ€”Â â€”Â â€”Â â€”Â (49.7)â€”Â Additions from business combinationâ€”Â â€”Â â€”Â â€”Â 1.2Â â€”Â Issuance of sharesâ€”Â â€”Â â€”Â â€”Â â€”Â 0.1Â Non-cash items: Accrued transaction costsâ€”Â â€”Â (0.7)â€”Â â€”Â â€”Â Amortization of deferred transaction costsâ€”Â â€”Â 0.3Â 0.1Â â€”Â â€”Â Unrealized foreign exchange gainsâ€”Â â€”Â â€”Â (7.7)(4.2)â€”Â Additions and amendments to lease liabilities (note 7)â€”Â â€”Â â€”Â â€”Â 39.2Â â€”Â Share purchase charge to retained earnings (note 11)â€”Â â€”Â â€”Â â€”Â â€”Â 96.9Â Normal course issuer bid purchase of subordinate voting shares held for cancellationâ€”Â â€”Â â€”Â â€”Â â€”Â (0.3)Contributed surplus on share issuances (note 11)â€”Â â€”Â â€”Â â€”Â â€”Â 3.9Â December 31, 20239.3Â 25.4Â (1.0)385.0Â 321.3Â 108.8Â Canada Goose Holdings Inc.Page 36 of 36 EX-99.2 3 cg6-kmdaq32025.htm EX-99.2 DocumentCANADA GOOSE HOLDINGS INC.

MANAGEMENTâ€™S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONSFor the third and three quarters ended December 29, 2024The following Managementâ€™s Discussion and Analysis (â€œMD&Aâ€) for Canada Goose Holdings Inc. (â€œus,â€ â€œwe,â€ â€œour,â€ â€œCanada Gooseâ€ or the â€œCompanyâ€) is dated February 5, 2025 and provides information concerning our results of operations and financial condition for the third and three quarters ended December 29, 2024. You should read this MD&A together with our unaudited condensed consolidated interim financial statements and the related notes as at and for the third and three quarters ended December 29, 2024 (â€œInterim Financial Statementsâ€) and our audited consolidated financial statements and the related notes for the fiscal year ended March 31, 2024 (â€œAnnual Financial Statementsâ€). Additional information about Canada Goose is available on our website at www.canadagoose.com, on the SEDAR+ website at www.sedarplus.ca, and on the EDGAR section of the U.S. Securities and Exchange Commission (the â€œSECâ€) website at www.sec.gov, including our Annual Report on Form 20-F for the fiscal year ended March 31, 2024 (â€œAnnual Reportâ€). CAUTIONARY NOTE REGARDING FORWARDâ€‘LOOKING STATEMENTSThis MD&A contains forward-looking statements. These statements are neither historical facts nor assurances of future performance. Instead, they are based on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, and other future conditions. Forward-looking statements can be identified by words such as â€œanticipate,â€ â€œbelieve,â€ â€œcontinue,â€ â€œcould,â€ â€œestimate,â€ â€œexpect,â€ â€œforecast,â€ â€œintend,â€ â€œmay,â€ â€œplan,â€ â€œpredict,â€ â€œproject,â€ â€œpotential,â€ â€œshould,â€ â€œwill,â€ â€œwould,â€ and other similar expressions, although not all forward-looking statements contain these identifying words. These forward-looking statements include all matters that are not historical facts. They appear in many places throughout this MD&A and include statements regarding our intentions, beliefs, or current expectations concerning, among other things, our results of operations, financial condition, liquidity, business prospects, growth, strategies, expectations regarding industry trends and the size and growth rates of addressable markets, our business plan, and our growth strategies, including plans for expansion to new markets and new products, expectations for seasonal trends, and the industry in which we operate. Certain assumptions made in preparing the forward-looking statements contained in this MD&A include: â€¢our ability to implement our growth strategies;â€¢our ability to maintain strong business relationships with our customers, suppliers, wholesalers, and distributors;â€¢our ability to keep pace with changing consumer preferences;â€¢our ability to protect our intellectual property;â€¢our ability to adapt to changes to our business as a whole due to environmental, social and governance (â€œESGâ€) considerations;Canada Goose Holdings Inc.Page 1 of 40â€¢the continued absence of material global supply chain disruptions to our business, and our ability to fulfill demand and maintain sufficient inventory levels, which we continue to monitor; â€¢our ability to adapt to changing macroeconomic and international trade conditions, including interest rates, currency exchange rates, or the possible imposition of tariffs and trade restrictions; andâ€¢the absence of material adverse changes in our industry or the global economy.By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We believe that these risks and uncertainties include, but are not limited to, those described in the â€œRisk Factorsâ€ section of our Annual Report and other risk factors described herein, which include, but are not limited to, the following risks:â€¢we may not open retail stores or expand e-Commerce access on our planned timelines;â€¢we may be unable to maintain the strength of our brand or to expand our brand to new products and geographies;â€¢unanticipated changes in the effective tax rate or adverse outcomes from audit examinations of corporate income or other tax returns;â€¢our indebtedness may adversely affect our financial condition, and we may not be able to refinance or renegotiate such indebtedness on favourable or satisfactory terms;â€¢an economic downturn and general economic conditions (for example, inflation and rising interest rates) may further affect discretionary consumer spending;â€¢we may not be able to satisfy changing consumer preferences;â€¢global political events, including the impact of political disruptions and protests, which may cause business interruptions;â€¢our ability to procure high quality raw materials and certain finished goods globally;â€¢our ability to manage inventory and forecast our inventory need, which we continue to monitor, and to manage our production distribution networks;â€¢we may not be able to protect or preserve our brand image and proprietary rights globally;â€¢the success of our business strategy;â€¢our ability to manage our exposure to data security and cyber security events;â€¢disruptions to manufacturing and distribution activities due to factors such as operational issues, disruptions in transportation logistic functions or labour shortages or disruptions;â€¢risks and global disruptions associated with geopolitical events, as well as the international trade environment, which may further affect general economic and operating conditions;â€¢fluctuations in raw material costs, interest rates and currency exchange rates;Canada Goose Holdings Inc.Page 2 of 40â€¢our ability to comply with and manage risks associated with complex and changing laws, regulations and global standards; andâ€¢we may be unable to maintain effective internal controls over financial reporting.Although we base the forward-looking statements contained in this MD&A on assumptions that we believe are reasonable, we caution you that actual results and developments (including our results of operations, financial condition, liquidity and capital resources, and the development of the industry in which we operate) may differ materially from those made in or suggested by the forward-looking statements contained in this MD&A. Additional impacts may arise that we are not aware of currently. The potential of such additional impacts intensifies the business and operating risks which we face, and these should be considered when reading the forward-looking statements contained in this MD&A. In addition, even if results and developments are consistent with the forward-looking statements contained in this MD&A, those results and developments may not be indicative of results or developments in subsequent periods. As a result, any or all of our forward-looking statements in this MD&A may prove to be inaccurate. No forward-looking statement is a guarantee of future results. Moreover, we operate in a highly competitive and rapidly changing environment in which new risks often emerge. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. You should read this MD&A and the documents that we reference herein completely and with the understanding that our actual future results may be materially different from what we expect. The forward-looking statements contained herein are made as of the date of this MD&A, and we do not assume any obligation to update any forward-looking statements except as required by applicable laws.BASIS OF PRESENTATIONThe Interim Financial Statements are prepared in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board (â€œIFRS Accounting Standardsâ€), specifically IAS 34, Interim Financial Reporting. The Interim Financial Statements do not include all of the information required for Annual Financial Statements and should be read in conjunction with the Annual Financial Statements. Certain financial measures contained in this MD&A are non-IFRS financial measures and are discussed further under â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ below.The Interim Financial Statements and the accompanying notes have been prepared using the accounting policies described in â€œNote 2. Material accounting policy informationâ€ in the Interim Financial Statements and the Annual Financial Statements. All references to â€œ$â€, â€œCADâ€ and â€œdollarsâ€ refer to Canadian dollars, â€œUSDâ€ refers to U.S. dollars, â€œGBPâ€ refers to British pounds sterling, â€œEURâ€ refers to euros, â€œCHFâ€ refers to Swiss francs, â€œCNYâ€ refers to Chinese yuan, â€œRMBâ€ refers to Chinese renminbi, â€œHKDâ€ refers to Hong Kong dollars, and â€œJPYâ€ refers to Japanese yen unless otherwise indicated. Certain totals, subtotals and percentages throughout this MD&A may not reconcile due to rounding. This MD&A and the accompanying Interim Financial Statements are presented in millions of Canadian dollars except where otherwise indicated.Canada Goose Holdings Inc.Page 3 of 40All references to â€œfiscal 2023â€ are to the Companyâ€™s fiscal year ended April 2, 2023; to â€œfiscal 2024â€ are to the Companyâ€™s fiscal year ended March 31, 2024; and to â€œfiscal 2025â€ are to the Companyâ€™s fiscal year ending MarchÂ 30, 2025.The Company's fiscal year is a 52 or 53-week reporting cycle with the fiscal year ending on the Sunday closest to March 31. Each fiscal quarter is 13 weeks for a 52-week fiscal year. The additional week in a 53-week fiscal year is added to the third quarter. Fiscal 2023, fiscal 2024 and fiscal 2025 are each a 52-week fiscal year.Certain comparative figures have been reclassified to align selling, general and administrative (â€œSG&Aâ€) expense allocations to conform with the current year presentation. In fiscal 2024, the Company amended the allocation basis for certain SG&A expenses between the operating segments to provide more relevant information on financial performance of each operating segment. The reclassification did not impact net income, earnings per share, or the condensed consolidated interim statements of financial position in the comparative year. Refer to â€œBasis of Presentationâ€ in the Annual Report for additional details on the updates made to the comparable period.Refer to â€œComponents of our Results of Operationsâ€ in the MD&A section of our fiscal 2024 Annual Report for a description of the Companyâ€™s financial measures in accordance with IFRS Accounting Standards. There have been no material changes in the Companyâ€™s components of our results of operations since March 31, 2024.SUMMARY OF FINANCIAL PERFORMANCEThe following table summarizes results of operations for the third and three quarters ended December 29, 2024, compared to the third and three quarters ended December 31, 2023, and expresses the percentage relationship to revenue of certain financial statement captions. Basis points (â€œbpsâ€) expresses the changes between percentages. See â€œResults of Operationsâ€ for additional details.CAD $ millions(except per share data)Third quarter endedThree quarters endedDecember 29,2024December 31,2023% ChangeDecember 29,2024December 31,2023% ChangeRevenue607.9Â 609.9Â (0.3)%963.8Â 975.8Â (1.2)%Gross profit452.0Â 449.7Â 0.5Â %668.7Â 684.4Â (2.3)%Gross margin 74.4Â %73.7Â %70Â Â bps69.4Â %70.1Â %(70)Â bpsOperating income204.3Â 198.8Â 2.8Â %109.0Â 101.4Â 7.5Â %Net income143.6Â 131.4Â 9.3Â %75.9Â 50.5Â 50.3Â %Net income attributable to shareholders of the Company139.7Â 130.6Â 7.0Â %67.7Â 53.4Â 26.8Â %Earnings per share attributable to shareholders of the CompanyBasic $1.44Â $1.30Â 10.8Â %$0.70Â $0.52Â 34.6Â %Diluted$1.42Â $1.29Â 10.1Â %$0.69Â $0.52Â 32.7Â %Canada Goose Holdings Inc.Page 4 of 40CAD $ millionsDecember 29,2024December 31,2023March 31,2024Financial Position:Reclassified1Reclassified1Cash285.2Â 154.3Â 144.9Â Inventories407.4Â 478.4Â 445.2Â Total assets1,724.2Â 1,601.9Â 1,481.6Â Total non-current liabilities748.3Â 724.3Â 725.2Â Equity509.4Â 400.9Â 423.5Â 1 The Company amended the existing accounting policies related to its presentation of liabilities in the statement of financial position as at April 1, 2024 and identified warranty provisions within non-current liabilities can no longer be classified as such. As a result, $23.3m and $23.0m for DecemberÂ 31, 2023 and MarchÂ 31, 2024, respectively, was reclassified to current liabilities on the provisions line in the statement of financial position. See "Note 2. Material accounting policy information" in our Interim Financial Statements for more details on the reclassification.FACTORS AFFECTING OUR PERFORMANCEWe believe that our performance depends on many factors, including those discussed below.â€¢Growth in our Direct to Consumer (â€œDTCâ€) Channel. We plan to continue executing our global strategy through retail and e-Commerce expansion, though the scale of such expansion may be delayed due to current global conditions. We continue to monitor these conditions and their potential impact on our ability to achieve positive DTC comparable sales growth1.1DTC comparable sales (decline) growth is a supplementary financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.â€¢Wholesale. We continue to streamline our wholesale partnerships as part of our global DTC strategy. We plan to increasingly control our distribution through progressively shifting sales from our wholesale channel to our DTC channel and this will impact the portion of revenue this channel represents in total revenue as well as year over year results from this channel.â€¢New Products. We intend to continue investing in design, innovation and the development and introduction of new products, including talent development, as well as expand offerings in our existing product categories, across styles, uses, and climates that have varying margin profiles. This includes the launch of our Creative Directorâ€™s inaugural capsule, reintroducing our Snow Goose label. As our product mix evolves, our gross margin has been and may continue to be unfavourably impacted by a lower proportion of down-filled outerwear sales, currently our highest margin products.â€¢Brand and Marketing. We have made significant marketing investments to enhance our brand and attract new customers. We expect to continue to make significant marketing investments to promote our current products to new customers and new products to current and new customers, including through our e-Commerce platforms and retail store presence. Such marketing investments can be expensive and may not result in increased sales and may unfavourably impact operating margin.Canada Goose Holdings Inc.Page 5 of 40â€¢Macroeconomic Conditions. We are subject to risks and exposures from the evolving macroeconomic environment, including supply chain disruptions, economic uncertainty, customer budgetary constraints, the imposition of tariffs or trade restrictions, inflation, and resulting fears of potential economic slowdowns or recessions, all of which may negatively impact consumer demand for our products. We continuously monitor the direct and indirect impacts of these circumstances on our business and financial results.â€¢Seasonality. We experience seasonal fluctuations in our revenue and operating results and have historically realized a significant portion of our annual wholesale revenue during our second and third fiscal quarters, and our annual DTC revenue in our third and fourth fiscal quarters. We generated 78.1% and 78.9% of our annual wholesale revenue in the combined second and third fiscal quarters of fiscal 2024 and fiscal 2023, respectively. Additionally, we generated 82.6% and 83.9% of our annual DTC revenue in the combined third and fourth fiscal quarters of fiscal 2024 and fiscal 2023, respectively. Because of seasonal fluctuations in revenue and fixed costs associated with our business, particularly the headcount growth and premises costs associated with our expanding DTC channel, we typically experience negative and substantially reduced net income and adjusted EBIT1 in the first and fourth quarters, respectively. As a result of our seasonality, changes that impact gross margin and adjusted EBIT1, among others can have a disproportionate impact on the quarterly results when they are recorded in our off-peak revenue periods. Business performance can also be impacted by the timing and intensity of cold weather, which may affect purchasing behaviour, including causing earlier or later purchases relative to prior periods, especially in our DTC channel.1Â Â Â Â Adjusted EBIT is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Working capital requirements typically increase as inventory builds. We finance these needs through a combination of cash on hand and borrowings on our revolving credit facility, the Mainland China credit facilities, and the Japan credit facility. Historically, cash flows from operations have been highest in the third and fourth fiscal quarters of the fiscal year due to revenue from the DTC channel and the collection of receivables from wholesale revenue earlier in the year.â€¢Global Climate Trends. A portion of our business is dependent on cold-weather seasons and patterns to generate consumer demand for our products. Consumer demand for our products may be negatively affected to the extent global climate patterns trend warmer, reducing typical patterns of cold-weather events or increasing weather volatility.â€¢Foreign Exchange. We sell a significant portion of our products to customers outside of Canada, which exposes us to fluctuations in foreign currency exchange rates. In fiscal years 2024 and 2023, we generated 70.5% and 70.1%, respectively, of our revenue in currencies other than Canadian dollars. Refer to â€œQuantitative and Qualitative Disclosures about Market Risk - Foreign exchange riskâ€ in the MD&A below for more details on foreign exchange.â€¢Global Social, Economic and Political Events and Other Disruptions. We are conscious of risks related to social, economic, and political instability, including geopolitical tensions, regulatory matters, market volatility, risks related to the international trade and tax environment (including tariffs, quotas and custom and other restrictions), and social unrest, Canada Goose Holdings Inc.Page 6 of 40each of which may be affecting consumer spending, international travel, credit markets, logistics, and foreign exchange in certain countries and travel corridors.We remain concerned about the conflicts in Ukraine and the Middle East and continue to suspend all wholesale and e-Commerce sales to Russia. We continue to monitor these ongoing conflicts and their impacts on human life.We have been, and may in the future be, impacted by widespread protests and other disruptions. To the extent that such disruptions persist, we expect that operations and traffic at our retail stores may be impacted.SEGMENTSOur reporting segments align with our sales channels: DTC, Wholesale, and Other. We measure each reportable operating segmentâ€™s performance based on revenue and operating income. Our DTC segment includes sales to customers through our directly operated retail stores and our e-Commerce website available across numerous markets, which includes the newly launched recommerce platform Canada Goose Generations, currently available in the United States and Canada. Through our Wholesale segment, we sell to a mix of retailers and international distributors, who are partners that have partial or full exclusive territory rights to sell our products to a particular market through their own DTC channels or local wholesalers. The Wholesale segment includes the introduction of travel retail within the second quarter of fiscal 2024. The Other segment comprises sales and costs not directly allocated to the DTC or Wholesale segments, such as sales to employees, friends and family sales, certain SG&A expenses, and results from the acquisition of the Paola Confectii knitwear manufacturing business. During fiscal 2024, the performance measure for our Other segment was revised to exclude corporate general and administrative expenses; these expenses are now presented as a reconciling item to the Companyâ€™s consolidated operating income. This change in segment reporting was made to improve the understanding of financial performance in the Other segment.Corporate expenses comprise costs that do not occur through the DTC, Wholesale, or Other segments, including the cost of marketing expenditures to build brand awareness across all segments, management overhead costs in support of manufacturing operations, other corporate costs, and foreign exchange gains and losses not specifically associated with segment operations.Canada Goose Holdings Inc.Page 7 of 40As at DecemberÂ 29, 2024, our DTC segment by geography included the following directly operated permanent retail stores:Fiscal 2025March 31,2024Q1 AdditionsQ2 AdditionsQ3 AdditionsDecember 29,2024Canada9Â â€”Â 1Â â€”Â 10Â United States16Â â€”Â â€”Â â€”Â 16Â North America25Â â€”Â 1Â â€”Â 26Â Greater China126Â â€”Â 2Â â€”Â 28Â Asia Pacific (excluding Greater China1)8Â â€”Â â€”Â 2Â 10Â Asia Pacific34Â â€”Â 2Â 2Â 38Â EMEA29Â â€”Â 1Â â€”Â 10Â Total permanent stores68Â â€”Â 4Â 2Â 74Â Fiscal 2024April 2,2023Q1 AdditionsQ2 AdditionsQ3 AdditionsQ4 AdditionsMarch 31,2024Canada9Â â€”Â â€”Â â€”Â â€”Â 9Â United States8Â 2Â 3Â 2Â 1Â 16Â North America17Â 2Â 3Â 2Â 1Â 25Â Greater China123Â â€”Â 2Â â€”Â 1Â 26Â Asia Pacific (excluding Greater China1)3Â â€”Â 3Â 1Â 1Â 8Â Asia Pacific26Â â€”Â 5Â 1Â 2Â 34Â EMEA28Â 1Â â€”Â â€”Â â€”Â 9Â Total permanent stores51Â 3Â 8Â 3Â 3Â 68Â 1Greater China comprises Mainland China, Hong Kong, Macau, and Taiwan.2EMEA comprises Europe, the Middle East, Africa, and Latin America.Canada Goose Holdings Inc.Page 8 of 40RESULTS OF OPERATIONSFor the third quarter ended December 29, 2024 compared to the third quarter ended December 31, 2023 The following table summarizes results of operations and expresses the percentage relationship to revenue of certain financial statement captions. Basis points (â€œbpsâ€) expresses the changes between percentages.CAD $ millions(except share and per share data)Third quarter ended$Â Change% ChangeDecember 29,2024December 31,2023Revenue607.9Â 609.9Â (2.0)(0.3)%Cost of sales155.9Â 160.2Â 4.3Â 2.7Â %Gross profit452.0Â 449.7Â 2.3Â 0.5Â %Gross margin74.4Â %73.7Â %70Â Â bpsSG&A expenses247.7Â 250.9Â 3.2Â 1.3Â %SG&A expenses as % of revenue40.7Â %41.1Â %40Â Â bpsOperating income204.3Â 198.8Â 5.5Â 2.8Â %Operating margin33.6Â %32.6Â %100Â Â bpsNet interest, finance and other costs14.3Â 14.8Â 0.5Â 3.4Â %Income before income taxes190.0Â 184.0Â 6.0Â 3.3Â %Income tax expense46.4Â 52.6Â 6.2Â 11.8Â %Effective tax rate24.4Â %28.6Â %420Â Â bpsNet income143.6Â 131.4Â 12.2Â 9.3Â %Net income attributable to non-controlling interest3.9Â 0.8Â 3.1Â 387.5Â %Net income attributable to shareholders of the Company139.7Â 130.6Â 9.1Â 7.0Â %Weighted average number of shares outstandingBasic96,798,985Â 100,253,473Â Diluted98,172,212Â 101,308,836Â Earnings per share attributable to shareholders of the CompanyBasic$1.44Â $1.30Â 0.14Â 10.8Â %Diluted$1.42Â $1.29Â 0.13Â 10.1Â %Canada Goose Holdings Inc.Page 9 of 40RevenueThird quarter ended$ Change% ChangeCAD $ millionsDecember 29,2024December 31,2023As reportedForeign exchange impactIn constant currency1As reportedIn constant currency1DTC517.8Â 514.0Â 3.8Â (11.1)(7.3)0.7Â %(1.4)%Wholesale75.7Â 81.8Â (6.1)(0.5)(6.6)(7.5)%(8.1)%Other14.4Â 14.1Â 0.3Â (0.1)0.2Â 2.1Â %1.4Â %Total revenue607.9Â 609.9Â (2.0)(11.7)(13.7)(0.3)%(2.2)%1Constant currency revenue is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Revenue by geographyThird quarter ended$ Change% ChangeCAD $ millionsDecember 29,2024December 31,2023As reportedForeign exchange impactIn constant currency3As reportedIn constant currency3Canada91.1Â 94.9Â (3.8)â€”Â (3.8)(4.0)%(4.0)%United States161.5Â 157.5Â 4.0Â (4.5)(0.5)2.5Â %(0.3)%North America252.6Â 252.4Â 0.2Â (4.5)(4.3)0.1Â %(1.7)%Greater China1219.6Â 230.5Â (10.9)(6.7)(17.6)(4.7)%(7.6)%Asia Pacific (excluding Greater China1)50.9Â 40.2Â 10.7Â 0.7Â 11.4Â 26.6Â %28.4Â %Asia Pacific270.5Â 270.7Â (0.2)(6.0)(6.2)(0.1)%(2.3)%EMEA284.8Â 86.8Â (2.0)(1.2)(3.2)(2.3)%(3.7)%Total revenue607.9Â 609.9Â (2.0)(11.7)(13.7)(0.3)%(2.2)%1Greater China comprises Mainland China, Hong Kong, Macau, and Taiwan.2EMEA comprises Europe, the Middle East, Africa, and Latin America.3Constant currency revenue is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Revenue for the third quarter ended December 29, 2024 was $607.9m, a decrease of $2.0m or 0.3%, from $609.9m for the third quarter ended December 31, 2023. On a constant currency1 basis, revenue decreased by 2.2% for the third quarter ended December 29, 2024 compared to the third quarter ended December 31, 2023, reflecting the strengthening of the U.S. dollar and the Chinese yuan relative to the Canadian dollar in the current quarter.1Constant currency revenue is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Revenue generated from our DTC and Wholesale segments represented 85.2% and 12.5%, respectively, of total revenue for the third quarter ended December 29, 2024 compared to 84.3% and 13.4%, respectively, for the third quarter ended December 31, 2023. Canada Goose Holdings Inc.Page 10 of 40Within our product categories, apparel, and everyday grew compared to the third quarter ended December 31, 2023 and expanded their share of revenue and units within the overall mix. Down-filled outerwear declined across all geographies except Asia Pacific excluding Greater China.DTC Revenue from our DTC segment was $517.8m for the third quarter ended December 29, 2024 compared to $514.0m for the third quarter ended December 31, 2023. The increase of $3.8m or 0.7% was driven by the following factors:â€¢Revenue growth was due to retail expansion with two new directly operated permanent stores during the third quarter of fiscal 2025, and six new directly operated permanent store openings in the prior year running for the full quarter in fiscal 2025.â€¢DTC comparable sales decline1 of 6.2%, which included positive DTC comparable sales growth in North America.â€¢Lower conversion with flat traffic in e-Commerce sessions compared to the third quarter ended December 31, 2023.â€¢Regional highlights included the following:â—¦North America experienced positive revenue growth within the retail channel, which was further supported by revenue growth in the e-Commerce channel in the United States. Partially offsetting these results were declines in e-Commerce in Canada. â—¦Asia Pacific experienced mixed results with a decline in stores and e-Commerce revenue in Greater China, partially offset by positive store and e-Commerce revenue growth in Asia Pacific excluding Greater China.â—¦EMEA had unfavourable results within the DTC segment across the region.1DTC comparable sales (decline) growth is a supplementary financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.WholesaleRevenue from our Wholesale segment was $75.7m for the third quarter ended December 29, 2024 compared to $81.8m for the third quarter ended December 31, 2023. The decrease of $6.1m or 7.5% was due to a lower planned order book, particularly in the United States.OtherRevenue from our Other segment was $14.4m, for the third quarter ended December 29, 2024, and increased compared to $14.1m for the third quarter ended December 31, 2023. The increase of $0.3m was attributable to more friends and family events, consistent with our exit inventory strategy of management of slow moving inventory, revenue contribution from Paola Confectii, partially offset by lower product sales to employees. Canada Goose Holdings Inc.Page 11 of 40Gross Profit Third quarter endedDecember 29,2024December 31,2023CAD $ millionsReportedGross marginReportedGross margin$Â ChangeChange in bpsGross profit452.0Â 74.4Â %449.7Â 73.7Â %2.3Â 70Â Â bpsGross profit and gross margin for the third quarter ended December 29, 2024 were $452.0m and 74.4%, respectively, compared to $449.7m and 73.7%, respectively, for the third quarter ended December 31, 2023. The increase in gross profit of $2.3m was attributable to higher revenue and gross margin expansion. Gross margin in the current quarter was favourably impacted by pricing, lower inventory provisioning, and channel mix due to a higher proportion of DTC revenue. Partially offsetting these results was product mix with continued execution of our outerwear strategy. Further, there were increased duty costs driven by higher product costs on imports into the United Kingdom in EMEA.SG&A ExpensesThird quarter endedDecember 29,2024December 31,2023CAD $ millionsReported % of revenueReported% of revenue$Â Change%Â ChangeSG&A expenses247.7Â 40.7Â %250.9Â 41.1Â %3.2Â 40Â Â bpsSG&A expenses were $247.7m for the third quarter ended December 29, 2024 compared to $250.9m for the third quarter ended December 31, 2023. SG&A expenses as a percentage of revenue decreased by 40 bps to 40.7% in the third quarter ended December 29, 2024, compared to 41.1% for the third quarter ended December 31, 2023 primarily due to the significant reduction of corporate expenses.The decrease of $3.2m or 1.3% was attributable to:â€¢Lower corporate expenses of $5.6m, driven by:â—¦$9.0m of favourable foreign exchange fluctuations and savings of $5.6m from consultancy fees related to the Transformation Program which did not recur.â—¦Partially offsetting this were increased corporate expenses attributable to:â–ª$4.0m from the timing of investment in marketing, which occurred later in fiscal 2025 than in fiscal 2024, mainly due to the launch of Snow Goose by Haider Ackermannâ€™s first capsule collection in the third quarter of fiscal 2025, as well as $1.9m incurred for other promotional events.â–ª$3.4m of higher personnel costs primarily attributable to planned variable compensation which was not recognized in the comparative quarter of fiscal 2024. Excluding incentive compensation, personnel costs were lower due to the reduction in corporate personnel that took place in fiscal 2024.Canada Goose Holdings Inc.Page 12 of 40â€¢This was offset by an increase of $2.4m in costs related to our operating segments, driven by:â—¦$1.8m increase in costs attributable to the continued retail expansion from new stores and prior year store openings running for the full quarter in fiscal 2025. The increase in costs primarily comprises personnel costs, as well as freight and warehouse costs. This increase was partially offset by a decline in costs from variable rent in Asia Pacific and Canada due to lower revenue from the comparative quarter. Operating Income and Operating MarginThird quarter endedDecember 29,2024December 31,2023CAD $ millionsReportedOperating marginReportedOperating margin$Â ChangeChange in bpsReclassifiedReclassifiedDTC287.9Â 55.6Â %283.4Â 55.1Â %4.5Â 50Â Â bpsWholesale25.4Â 33.6Â %29.5Â 36.1Â %(4.1)(250)Â bpsOther1.2Â 8.3Â %1.6Â 11.3Â %(0.4)(300)Â bpsTotal segment operating income1314.5Â 314.5Â â€”Â Third quarter endedDecember 29,2024December 31,2023CAD $ millionsReportedOperating marginReportedOperating margin$ChangeChangein bpsTotal segment operating income1314.5Â 314.5Â â€”Â Corporate expenses(110.2)(115.7)5.5Â Total operating income204.3Â 33.6Â %198.8Â 32.6Â %5.5Â 100Â Â bps1Total segment operating income is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Operating income and operating margin were $204.3m and 33.6% for the third quarter ended December 29, 2024 compared to $198.8m and 32.6% for the third quarter ended December 31, 2023. The increase in operating income of $5.5m was attributable to higher gross profit as noted above and lower SG&A costs. The increase in operating margin of 100 bps was attributable to gross margin expansion in the DTC segment despite slightly lower revenue and a reduction of corporate expenses.DTCDTC segment operating income and operating margin were $287.9m and 55.6% for the third quarter ended December 29, 2024 compared to $283.4m and 55.1% for the third quarter ended December 31, 2023. The increase in operating income of $4.5m was attributable to improved revenue and gross profit, partially offset by higher operating costs associated with the expansion of the retail network. Canada Goose Holdings Inc.Page 13 of 40The increase in operating margin of 50 bps was attributable to:â€¢Gross margin - favourably increased by 70 bps to 79.2% in the third quarter ended December 29, 2024, compared to 78.5% for the third quarter ended December 31, 2023. The increase in gross margin was mainly driven by pricing and lower inventory provisioning. Partially offsetting these results were higher duty costs driven by higher product costs on imports into the United Kingdom in EMEA and unfavourable product mix. â€¢SG&A expenses as a percentage of revenue - unfavourably increased by (20) bps to 23.6% for the third quarter ended December 29, 2024, compared to 23.4% for the third quarter ended December 31, 2023. Despite the increase in revenue, the segment experienced a DTC comparable sales decline1 which negatively impacted our operating leverage with higher costs from our expanded retail network.1DTC comparable sales (decline) growth is a supplementary financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.WholesaleWholesale segment operating income and operating margin were $25.4m and 33.6% for the third quarter ended December 29, 2024 compared to $29.5m and 36.1% for the third quarter ended December 31, 2023. The decrease in operating income of $4.1m was attributable to lower gross profit, driven by a decline in revenue from the continued streamlining of the Wholesale segment.The decrease in operating margin of (250) bps was attributable to:â€¢Gross margin - unfavourably decreased by (270) bps to 50.7% in the third quarter ended December 29, 2024, compared to 53.4% for the third quarter ended December 31, 2023. The decrease in gross margin was mainly driven by product mix, higher duty costs driven by higher product costs on imports into the United Kingdom in EMEA and unfavourable channel mix with a higher proportion of revenue through the distributor channel. Partially offsetting these results were increases in pricing and lower inventory provisioning.â€¢SG&A expenses as a percentage of revenue - favourably decreased by 20 bps to 17.2% for the third quarter ended December 29, 2024, compared to 17.4% for the third quarter ended December 31, 2023. The decrease was primarily attributable to the rate at which SG&A expenses declined, driven by lower personnel costs, commissions, and other operating costs, outpaced the rate of decline in segment revenue from the lower planned order book.OtherOther segment operating income was $1.2m for the third quarter ended December 29, 2024 compared to other segment operating income of $1.6m for the third quarter ended December 31, 2023. The decrease in operating income of $0.4m was attributable to lower revenue and gross profit attributable to product sales to employees, partially offset by higher revenue and gross profit from friends and family events related to advancing our exit inventory strategy.Canada Goose Holdings Inc.Page 14 of 40Net Interest, Finance and Other CostsThird quarter endedDecember 29, 2024December 31, 2023CAD $ millionsReported Reported$Change%ChangeNet interest, finance and other costs14.314.80.53.4Â %Net interest, finance and other costs were $14.3m for the third quarter ended December 29, 2024 compared to $14.8m for the third quarter ended December 31, 2023. The decrease of $0.5m was the result of the increase in net gain of $3.6m on the fair value remeasurement of the put option (liability decrease of $6.8m, excluding translation losses of $2.6m) and contingent consideration (liability decrease of $nil, excluding translation losses of $0.6m) related to the Companyâ€™s joint venture with Sazaby League (â€œJapan Joint Ventureâ€). The change in fair value of the put option liability was driven by progression through the 10-year term, whereas the change in fair value of the contingent consideration was driven by the extension in term. During the first quarter ended June 30, 2024, the Company and Sazaby League amended the agreement to extend the period by which the deferred contingent consideration is payable if an agreed cumulative adjusted EBIT target is not reached through the period ended June 30, 2026 to April 2, 2028. The decrease was also driven by lower interest charges of $0.9m on the revolving facility due to lower gross borrowings during the period from the comparative quarter. The decrease was partially offset by unfavourable foreign exchange fluctuations related to the term loan facility, which is denominated in USD, net of hedging impacts, of $4.3m. Income TaxesThird quarter endedDecember 29,2024December 31,2023CAD $ millionsReported Effective tax rateReportedEffective tax rate$ChangeChange in bpsIncome tax expense46.4Â 24.4Â %52.6Â 28.6Â %6.2Â 420Â Â bpsIncome tax expense was $46.4m for the third quarter ended December 29, 2024 compared to $52.6m for the third quarter ended December 31, 2023. For the third quarter ended December 29, 2024, the effective and statutory tax rates were 24.4% and 25.5%, respectively, compared to 28.6% and 25.5% for the third quarter ended December 31, 2023, respectively. Given our global operations, the quarter to date effective tax rate is largely impacted by our profit or loss in taxable jurisdictions relative to the applicable tax and by the fair value remeasurement of the put option liability related to the Japan Joint Venture.Net IncomeNet income for the third quarter ended December 29, 2024 was $143.6m compared to $131.4m for the third quarter ended December 31, 2023, driven by the factors described above.Canada Goose Holdings Inc.Page 15 of 40RESULTS OF OPERATIONSFor the three quarters ended December 29, 2024 compared to the three quarters ended December 31, 2023 The following table summarizes results of operations and expresses the percentage relationship to revenue of certain financial statement captions. Basis points (â€œbpsâ€) expresses the changes between percentages.CAD $ millions(except share and per share data)Three quarters ended$Change%ChangeDecember 29,2024December 31,2023Revenue963.8Â 975.8Â (12.0)(1.2)%Cost of sales295.1Â 291.4Â (3.7)(1.3)%Gross profit668.7Â 684.4Â (15.7)(2.3)%Gross margin69.4Â %70.1Â %(70)Â bpsSG&A expenses559.7Â 583.0Â 23.3Â 4.0Â %SG&A expenses as % of revenue58.1Â %59.7Â %160Â Â bpsOperating income109.0Â 101.4Â 7.6Â 7.5Â %Operating margin11.3Â %10.4Â %90Â Â bpsNet interest, finance and other costs26.0Â 42.9Â 16.9Â 39.4Â %Income before income taxes83.0Â 58.5Â 24.5Â 41.9Â %Income tax expense7.1Â 8.0Â 0.9Â 11.3Â %Effective tax rate8.6Â %13.7Â %510Â Â bpsNet income75.9Â 50.5Â 25.4Â 50.3Â %Net income (loss) attributable to non-controlling interest8.2Â (2.9)11.1Â 382.8Â %Net income attributable to shareholders of the Company67.7Â 53.4Â 14.3Â 26.8Â %Weighted average number of shares outstandingBasic96,714,942Â 102,144,232Â Diluted98,033,979Â 103,125,365Â Earnings per share attributable to shareholders of the CompanyBasic$0.70Â $0.52Â 0.18Â 34.6Â %Diluted$0.69Â $0.52Â 0.17Â 32.7Â %Canada Goose Holdings Inc.Page 16 of 40RevenueThree quarters ended$ Change% ChangeCAD $ millionsDecember 29,2024December 31,2023As reportedForeign exchange impactIn constant currency1As reportedIn constant currency1DTC684.8Â 679.2Â 5.6Â (12.6)(7.0)0.8Â %(1.0)%Wholesale229.0Â 270.9Â (41.9)(3.9)(45.8)(15.5)%(16.9)%Other50.0Â 25.7Â 24.3Â (0.1)24.2Â 94.6Â %94.2Â %Total revenue963.8Â 975.8Â (12.0)(16.6)(28.6)(1.2)%(2.9)%1Constant currency revenue is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Revenue by geography Three quarters ended$ Change% ChangeCAD $ millionsDecember 29,2024December 31,2023As reportedForeign exchange impactIn constant currency3As reportedIn constant currency3Canada170.7Â 176.3Â (5.6)(0.1)(5.7)(3.2)%(3.2)%United States243.4Â 241.8Â 1.6Â (5.3)(3.7)0.7Â %(1.5)%North America414.1Â 418.1Â (4.0)(5.4)(9.4)(1.0)%(2.2)%Greater China1287.9Â 293.9Â (6.0)(7.2)(13.2)(2.0)%(4.5)%Asia Pacific (excluding Greater China1)79.5Â 65.1Â 14.4Â 0.6Â 15.0Â 22.1Â %23.0Â %Asia Pacific367.4Â 359.0Â 8.4Â (6.6)1.8Â 2.3Â %0.5Â %EMEA2182.3Â 198.7Â (16.4)(4.6)(21.0)(8.3)%(10.6)%Total revenue963.8Â 975.8Â (12.0)(16.6)(28.6)(1.2)%(2.9)%1Greater China comprises Mainland China, Hong Kong, Macau, and Taiwan.2EMEA comprises Europe, the Middle East, Africa, and Latin America.3Constant currency revenue is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Revenue for the three quarters ended December 29, 2024 was $963.8m, a decrease of $12.0m or 1.2% from $975.8m for the three quarters ended December 31, 2023. On a constant currency1 basis, revenue decreased by 2.9% for the three quarters ended December 29, 2024 compared to the three quarters ended December 31, 2023, reflecting the strength of the United States dollar, euro and Chinese yuan relative to the Canadian dollar in the current period.1Constant currency revenue is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Revenue generated from our DTC and Wholesale segments represented 71.1% and 23.8%, respectively, of total revenue, for the three quarters ended December 29, 2024 compared to 69.6% and 27.8%, respectively, for the three quarters ended December 31, 2023. Within our product categories, apparel and everyday product lines grew compared to the three quarters ended December 31, 2023 and expanded their share of revenue and units sold within the overall mix across geographies except Canada, where everyday was flat. Down-filled outerwear declined across all geographies except Asia Pacific excluding Greater China.Canada Goose Holdings Inc.Page 17 of 40DTC Revenue from our DTC segment for the three quarters ended December 29, 2024 was $684.8m compared to $679.2m for the three quarters ended December 31, 2023. The increase of $5.6m or 0.8% was attributable largely to:â€¢Retail expansion with four new directly operated permanent stores, two temporary stores converted to permanent during the first three quarters of fiscal 2025, and six new directly operated permanent store openings in the prior year running for the first three quarters of fiscal 2025.â€¢E-Commerce expansion with the Companyâ€™s launch on Douyin in Asia Pacific.â€¢Traffic increased from the comparative year while conversion decreased across all geographies.â€¢Partially offsetting these results was DTC comparable sales decline1 of 7.2%. DTC comparable sales decline1 was experienced in Asia Pacific and EMEA. North America experienced positive DTC comparable sales growth for stores, which was partially offset by declines in the e-Commerce channel in the region.â€¢Regional highlights included the following:â—¦North America experienced significant revenue growth through both the store and e-Commerce channels, primarily from performance in the United States.â—¦Asia Pacific and EMEA experienced mixed results as Greater China and EMEA experienced a decrease in revenue within both stores and e-Commerce channels, whereas Asia Pacific excluding Greater China yielded strong growth in store revenue.1DTC comparable sales (decline) growth is a supplementary financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.WholesaleRevenue from our Wholesale segment for the three quarters ended December 29, 2024 was $229.0m compared to $270.9m for the three quarters ended December 31, 2023. The decrease of $41.9m or 15.5% was due to a lower planned order book particularly in the United States and EMEA.OtherRevenue from our Other segment for the three quarters ended December 29, 2024 was $50.0m compared to $25.7m for the three quarters ended December 31, 2023. The increase of $24.3m or 94.6% was attributable to friends and family events related to advancing our exit inventory strategy and revenue contribution from Paola Confectii.Canada Goose Holdings Inc.Page 18 of 40Gross Profit Three quarters endedDecember 29,2024December 31,2023CAD $ millionsReportedGross marginReportedGross margin$ChangeChangein bpsGross profit668.7Â 69.4Â %684.4Â 70.1Â %(15.7)(70)Â bpsGross profit and gross margin for the three quarters ended December 29, 2024 were $668.7m and 69.4%, respectively, compared to $684.4m and 70.1%, respectively, for the three quarters ended December 31, 2023. The decrease in gross profit of $15.7m was attributable to lower revenue as noted above and margin compression. Gross margin in the current period has been unfavourably impacted by product mix, higher duty costs driven by higher product costs on imports into the United Kingdom in EMEA, higher product costs and channel mix. Partially offsetting these results was favourability in pricing and lower inventory provisioning. SG&A ExpensesThree quarters endedDecember 29,2024December 31,2023CAD $ millionsReported % of revenueReported% of revenue$Â Change%Â ChangeSG&A expenses559.7Â 58.1Â %583.0Â 59.7Â %23.3Â 160Â Â bpsSG&A expenses were $559.7m for the three quarters ended December 29, 2024 compared to $583.0m for the three quarters ended December 31, 2023. SG&A expenses as a percentage of revenue decreased by 160 bps to 58.1% in the three quarters ended December 29, 2024, compared to 59.7% for the three quarters ended December 31, 2023 primarily due to the significant reduction of corporate expenses.The decrease of $23.3m or 4.0% was attributable to:â€¢A decrease of $42.0m in costs related to corporate expenses, driven by:â—¦$26.6m of costs that were incurred in the comparative period related to the Transformation Program, comprising consultancy fees and corporate restructuring costs which did not recur;â—¦$7.4m of lower personnel costs, net of planned variable compensation in the current year, primarily attributable to the reduction in corporate personnel that took place in the prior year; andâ—¦$5.6m of favourable foreign exchange fluctuations.Canada Goose Holdings Inc.Page 19 of 40â€¢An increase of $18.7m in costs related to our operating segments, driven by:â—¦$13.2m increase in costs attributable to the continued retail expansion from new stores and prior year store openings which ran for the full quarter in fiscal 2025. The increase in costs primarily comprises personnel costs, freight and warehouse costs, as well as depreciation and amortization from retail stores. Additionally, there was incremental investment in store development in line with our focus on retail execution; andâ—¦Increased technology costs primarily for licenses and fees related to the e-Commerce infrastructure.Operating Income and Operating MarginThree quarters endedDecember 29,2024December 31,2023CAD $ millionsReportedOperating marginReportedOperating margin$ChangeChange in bpsReclassifiedReclassifiedDTC270.4Â 39.5Â %282.3Â 41.6Â %(11.9)(210)Â bpsWholesale83.7Â 36.6Â %110.2Â 40.7Â %(26.5)(410)Â bpsOther8.1Â 16.2Â %4.1Â 16.0Â %4.0Â 20Â Â bpsTotal segment operating income1362.2Â 396.6Â (34.4)Three quarters endedDecember 29,2024December 31,2023CAD $ millionsReportedOperating marginReportedOperating margin$ChangeChange in bpsTotal segment operating income1362.2Â 396.6Â (34.4)Corporate expenses(253.2)(295.2)42.0Â Total operating income109.0Â 11.3Â %101.4Â 10.4Â %7.6Â 90Â Â bps1Total segment operating income is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.Operating income and operating margin were $109.0m and 11.3% for the three quarters ended December 29, 2024 compared to $101.4m and 10.4% for the three quarters ended December 31, 2023. The increase in operating income of $7.6m was attributable to lower SG&A costs, partially offset by lower gross profit as noted above. The increase in operating margin of 90 bps was attributable to lower SG&A costs noted above, partially offset by gross margin compression. DTCDTC segment operating income and operating margin were $270.4m and 39.5% for the three quarters ended December 29, 2024 compared to $282.3m and 41.6% for the three quarters ended December 31, 2023. The decrease in operating income of $11.9m was attributable to higher operating costs associated with the expansion of the retail network, partially offset by higher gross profit. Canada Goose Holdings Inc.Page 20 of 40The decrease in operating margin of (210) bps was attributable to:â€¢Gross margin - favourably increased by 20 bps to 77.9% in the three quarters ended December 29, 2024, compared to 77.7% for the three quarters ended December 31, 2023. The increase in gross margin was mainly driven by pricing and lower inventory provisioning, partially offset by unfavourable product mix and higher duty costs driven by higher product costs on imports into the United Kingdom in EMEA.â€¢SG&A expenses as a percentage of revenue - unfavourably increased by (230) bps to 38.5% for the three quarters ended December 29, 2024, compared to 36.2% for the three quarters ended December 31, 2023. Despite the increase in revenue, the segment experienced a DTC comparable sales decline1 which negatively impacted our operating leverage with higher costs from our expanded retail network.1DTC comparable sales (decline) growth is a supplementary financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.WholesaleWholesale segment operating income and operating margin were $83.7m and 36.6% for the three quarters ended December 29, 2024 compared to $110.2m and 40.7% for the three quarters ended December 31, 2023. The decrease in operating income of $26.5m was attributable to lower gross profit, driven by a decline in revenue from continued streamlining of the Wholesale segment, partially offset by lower SG&A expenses.The decrease in operating margin of (410) bps was attributable to:â€¢Gross margin - unfavourably decreased by (350) bps to 51.9% in the three quarters ended December 29, 2024, compared to 55.4% for the three quarters ended December 31, 2023. The decrease in gross margin was driven by product mix, higher product costs, and higher duty costs driven by higher product costs on imports into the United Kingdom in EMEA. Partially offsetting this unfavourability was higher pricing, lower inventory provisioning, and favourable channel mix. â€¢SG&A expenses as a percentage of revenue - unfavourably increased by (60) bps to 15.4% for the three quarters ended December 29, 2024, compared to 14.8% for the three quarters ended December 31, 2023. The increase was primarily attributable to the decline in segment revenue from the lower planned order book that outpaced the reduction of SG&A expenses, driven by warehouse and freight costs, as well as consulting fees.OtherOther segment operating income was $8.1m for the three quarters ended December 29, 2024 compared to $4.1m for the three quarters ended December 31, 2023. The increase in operating income of $4.0m was primarily attributable to higher revenue and gross profit attributable to friends and family events related to advancing our exit inventory strategy.Canada Goose Holdings Inc.Page 21 of 40Net Interest, Finance and Other CostsThree quarters endedDecember 29,2024December 31, 2023CAD $ millionsReported Reported$Change%ChangeNet interest, finance and other costs26.042.916.939.4Â %Net interest, finance and other costs were $26.0m for the three quarters ended December 29, 2024 compared to $42.9m for the three quarters ended December 31, 2023. The decrease of $16.9m was driven by the increase in net gain of $22.3m on the fair value remeasurement of the put option (liability decrease of $11.3m, excluding translation gains of $2.8m) and contingent consideration (liability decrease of $7.1m, excluding translation gains of $1.1m) related to the Japan Joint Venture. The change in fair value of the put option liability was driven by progression through the 10-year term, whereas the change in fair value of the contingent consideration was driven by the extension in term. The decrease was partially offset by unfavourable foreign exchange fluctuations related to the term loan facility which is denominated in USD, net of hedging impacts, of $5.6m.Income TaxesThree quarters endedDecember 29,2024December 31,2023CAD $ millionsReported Effective tax rateReportedEffective tax rate$ChangeChange in bpsIncome tax expense7.1Â 8.6Â %8.0Â 13.7Â %0.9Â 510Â Â bpsIncome tax expense was $7.1m for the three quarters ended December 29, 2024 compared to $8.0m for the three quarters ended December 31, 2023. For the three quarters ended December 29, 2024, the effective and statutory tax rates were 8.6% and 25.5%, respectively, compared to 13.7% and 25.3% for the three quarters ended December 31, 2023, respectively. Given our global operations, the effective tax rate is largely impacted by our profit or loss in taxable jurisdictions relative to the applicable tax rates and by the fair value remeasurement of the put option liability related to the Japan Joint Venture.Net IncomeNet income for the three quarters ended December 29, 2024 was $75.9m compared to $50.5m for the three quarters ended December 31, 2023, driven by the factors described above.Canada Goose Holdings Inc.Page 22 of 40Quarterly Financial Information The following is a summary of selected consolidated financial information for each of the eight most recently completed quarters:CAD $ millions (except per share data)Revenue% of fiscal year revenueNet income (loss) attributable to shareholders of the CompanyEarnings (loss) per share attributable to shareholders of the CompanyOperating income (loss)Adjusted EBIT1 Adjusted net income (loss) per diluted share attributable to shareholders of the Company1(restated)DTCWholesaleOtherTotalBasicDilutedFiscal 2025Third Quarter517.8Â 75.7Â 14.4Â 607.9Â â€”Â %139.7Â $1.44Â $1.42Â 204.3Â 205.2Â $1.51Â Second Quarter103.9Â 137.3Â 26.6Â 267.8Â â€”Â %5.4Â $0.06Â $0.06Â 1.6Â 2.5Â $0.05Â First Quarter63.1Â 16.0Â 9.0Â 88.1Â â€”Â %(77.4)$(0.80)$(0.80)(96.9)(96.0)$(0.79)Fiscal 2024Fourth Quarter271.5Â 41.4Â 45.1Â 358.0Â 26.8Â %5.0Â $0.05Â $0.05Â 23.1Â 40.1Â $0.19Â Third Quarter514.0Â 81.8Â 14.1Â 609.9Â 45.7Â %130.6Â $1.30Â $1.29Â 198.8Â 207.2Â $1.37Â Second Quarter109.4Â 162.0Â 9.7Â 281.1Â 21.1Â %3.9Â $0.04Â $0.04Â 2.3Â 15.6Â $0.16Â First Quarter55.8Â 27.1Â 1.9Â 84.8Â 6.4Â %(81.1)$(0.78)$(0.78)(99.7)(91.1)$(0.70)Fiscal 2023Fourth Quarter227.5Â 45.5Â 20.2Â 293.2Â 24.1Â %(3.1)$(0.03)$(0.03)17.6Â 26.6Â $0.13Â 1Adjusted EBIT and adjusted net income (loss) attributable to shareholders of the Company are non-IFRS financial measures, and adjusted net income (loss) per diluted share attributable to shareholders of the Company is a non-IFRS ratio. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of these measures and ratio, and a reconciliation of the non-IFRS financial measures to the nearest IFRS Accounting Standards measure.Revenue is highest in our Wholesale segment in our second and third quarters as we fulfill wholesale customer orders in time for their Fall and Winter retail seasons, and, in our DTC segment, in the third and fourth quarters. Our net income is typically negative in the first quarter and negative or reduced in the fourth quarter as we invest ahead of our peak season. As part of our global DTC strategy, we have been streamlining our wholesale partnerships and shifting sales to our DTC channel. We expect that the portion of revenue in our Wholesale segment will represent a smaller proportion of total revenue as we execute our DTC strategy.Revenue Over the last eight quarters, revenue has been impacted by the following:â€¢timing of store openings; â€¢launch and expansion of international e-Commerce sites; â€¢streamlining of wholesale partnerships, resulting in a lower order book;â€¢timing and extent of SG&A, including demand generation activities;â€¢increased manufacturing flexibility with higher in-house production, which has an impact on the timing of wholesale order shipments and customer demand;Canada Goose Holdings Inc.Page 23 of 40â€¢timing of end-consumer purchasing in the DTC segment and the availability of new products; â€¢successful execution of global pricing strategy;â€¢shift in mix of revenue from Wholesale to DTC, which has impacted the seasonality of our financial performance;â€¢shift in geographic mix of sales to increase sales outside of Canada, where average unit retail pricing is generally higher;â€¢fluctuation of foreign currencies relative to the Canadian dollar; andâ€¢revenue generated from the acquisition of Paola Confectii on November 1, 2023.Net Income (Loss)Over the last eight quarters, net income (loss) has been affected by the following factors:â€¢impact of the items affecting revenue, as discussed above;â€¢growth of non down-filled outerwear revenue, resulting in a change in product mix; â€¢increase and timing of our investment in brand, marketing, and administrative support as well as increased investment in property, plant, and equipment and intangible assets to support growth initiatives;â€¢increase in fixed SG&A costs associated with our business, particularly the headcount growth and premises costs associated with our expanding DTC channel, resulting in net losses in our seasonally low-revenue first and fourth quarters, respectively;â€¢impact of foreign exchange;â€¢fluctuations in average cost of borrowings to address growing net working capital requirements and higher seasonal borrowings in the first and second quarters of each fiscal year to address the seasonal nature of revenue;â€¢pre-store opening costs incurred, timing of leases signed, and opening of stores;â€¢the nature and timing of transaction costs in connection with the Japan Joint Venture and amendments to long-term debt agreements;â€¢impact of fair value remeasurement of the put option and contingent consideration in connection with the Japan Joint Venture;â€¢the proportion of taxable income in non-Canadian jurisdictions and changes to rates and tax legislation in those jurisdictions;â€¢increased freight and duty costs, limitations on shipping and other disruptions in the transportation and shipping infrastructure; â€¢increased product costs due to cost inflation and interest rate fluctuations;â€¢the repurchase of our subordinate voting shares pursuant to our normal course issuer bids;â€¢costs associated with the formation of the Japan Joint Venture on April 4, 2022 and the business combination resulting in the acquisition of Paola Confectii on November 1, 2023; andCanada Goose Holdings Inc.Page 24 of 40â€¢costs and expenses related to the continued implementation of our Transformation Program, including consulting fees and workforce reduction costs. NON-IFRS FINANCIAL MEASURES AND OTHER SPECIFIED FINANCIAL MEASURESThe Company uses certain financial measures that are â€œnon-IFRS financial measuresâ€, including adjusted EBIT, adjusted EBITDA, adjusted net income attributable to the shareholders of the Company, constant currency revenue, total segment operating income, and net debt, certain financial measures that are â€œnon-IFRS ratiosâ€, including adjusted EBIT margin, adjusted net income per basic and diluted share attributable to shareholders of the Company and, net debt leverage, as well as DTC comparable sales (decline) growth which is a â€œsupplementary financial measureâ€, in each case in this document and other documents. These financial measures are employed by the Company to measure its operating and economic performance and to assist in business decision-making, as well as providing key performance information to senior management. The Company believes that, in addition to conventional measures prepared in accordance with IFRS Accounting Standards, certain investors and analysts use this information to evaluate the Companyâ€™s operating and financial performance and its financial position. These financial measures are not defined under IFRS Accounting Standards, nor do they replace or supersede any standardized measure under IFRS Accounting Standards. Other companies in our industry may calculate these measures differently than we do, limiting their usefulness as comparative measures.Third quarter endedThree quarters endedCAD $ millions (except per share data)December 29,2024December 31,2023December 29,2024December 31,2023Adjusted EBIT205.2Â 207.2Â 111.7Â 131.7Â Adjusted EBIT margin33.8Â %34.0Â %11.6Â %13.5Â %Adjusted EBITDA237.7Â 239.4Â 209.1Â 222.9Â Adjusted net income attributable to shareholders of the Company148.3Â 138.6Â 77.4Â 81.7Â Adjusted net income per basic share attributable to shareholders of the Company$1.53Â $1.38Â $0.80Â $0.80Â Adjusted net income per diluted share attributable to shareholders of the Company$1.51Â $1.37Â $0.79Â $0.79Â CAD $ millions December 29,2024December 31,2023March 31,2024Net debt(546.4)(587.4)(584.1)Canada Goose Holdings Inc.Page 25 of 40Adjusted EBIT, adjusted EBIT margin, adjusted EBITDA, adjusted net income attributable to shareholders of the Company, and adjusted net income per basic and diluted share attributable to shareholders of the Company.These measures exclude the impact of certain non-cash items and certain other adjustments related to events that are non-recurring or unusual in nature, that we believe are not otherwise reflective of our ongoing operations and/or that make comparisons of underlying financial performance between periods difficult. We use, and believe that certain investors and analysts use, this information to evaluate our core financial and operating performance for business planning purposes, as well as to analyze how our business operates in, or responds to, swings in economic cycles or to other events that impact the apparel industry. Constant currency revenue Constant currency revenue is calculated by translating the prior year reported amounts into comparable amounts using a single foreign exchange rate for each currency calculated based on the current period exchange rates. We use, and believe that certain investors and analysts use, this information to assess how our business and geographic segments performed excluding the effects of foreign currency exchange rate fluctuations. See â€œResults of Operations - Revenueâ€ for a reconciliation of reported revenue and revenue on a constant currency basis.Net debt and net debt leverage We define net debt as cash less total borrowings and lease liabilities, and net debt leverage as the ratio of net debt to adjusted EBITDA, measured on a spot basis. We use, and believe that certain investors and analysts use, these non-IFRS financial measures and ratios to determine the Companyâ€™s financial leverage and ability to meet its debt obligations. See â€œLiquidity and Capital Resources - Indebtednessâ€ below for a table providing the calculation of net debt and discussion of net debt leverage.DTC comparable sales (decline) growthDTC comparable sales (decline) growth is a supplementary financial measure defined as a rate of growth/decline of sales on a constant currency basis from e-Commerce sites and stores which have been operating for one full year (12 successive fiscal months). The measure excludes store sales from both periods for the specific trading days when the stores were closed, whether those closures occurred in the current period or the comparative period. The DTC comparable sales (decline) growth metric we report may not be equivalent to similarly titled metrics reported by other companies.Total Segment Operating IncomeTotal segment operating income is a non-IFRS financial measure defined as revenue minus cost of goods sold and SG&A expenses directly related to the operating segment. The total segment operating income metric we report may not be equivalent to similarly titled metrics reported by other companies. See â€œOperating Income and Operating Marginâ€ discussion above for reconciliation. Canada Goose Holdings Inc.Page 26 of 40The tables below reconcile net income to adjusted EBIT, adjusted EBITDA, and adjusted net income attributable to shareholders of the Company for the periods indicated. Adjusted EBIT margin is equal to adjusted EBIT for the period presented as a percentage of revenue for the same period. Third quarter endedThree quarters endedCAD $ millionsDecember 29,2024December 31,2023December 29,2024December 31,2023Net income143.6Â 131.4Â 75.9Â 50.5Â Add (deduct) the impact of:Income tax expense46.4Â 52.6Â 7.1Â 8.0Â Net interest, finance and other costs14.3Â 14.8Â 26.0Â 42.9Â Operating income204.3Â 198.8Â 109.0Â 101.4Â Head office transition costs (a)â€”Â â€”Â â€”Â 0.8Â Japan Joint Venture costs (c)â€”Â 2.3Â â€”Â 2.4Â Transformation Program costs (e)â€”Â 5.6Â â€”Â 26.6Â Paola Confectii Earn-Out costs (f)0.9Â 0.5Â 2.7Â 0.5Â Total adjustments0.9Â 8.4Â 2.7Â 30.3Â Adjusted EBIT205.2Â 207.2Â 111.7Â 131.7Â Adjusted EBIT margin33.8Â %34.0Â %11.6Â %13.5Â %Third quarter endedThree quarters endedCAD $ millionsDecember 29,2024December 31,2023December 29,2024December 31,2023Net income143.6Â 131.4Â 75.9Â 50.5Â Add (deduct) the impact of:Income tax expense46.4Â 52.6Â 7.1Â 8.0Â Net interest, finance and other costs14.3Â 14.8Â 26.0Â 42.9Â Operating income204.3Â 198.8Â 109.0Â 101.4Â Head office transition costs (a)â€”Â â€”Â â€”Â 0.8Â Japan Joint Venture costs (c)â€”Â 2.3Â â€”Â 2.4Â Transformation Program costs (e)â€”Â 5.6Â â€”Â 26.6Â Paola Confectii Earn-Out costs (f)0.9Â 0.5Â 2.7Â 0.5Â Net depreciation and amortization (j)32.5Â 32.2Â 97.4Â 91.2Â Total adjustments33.4Â 40.6Â 100.1Â 121.5Â Adjusted EBITDA237.7Â 239.4Â 209.1Â 222.9Â Canada Goose Holdings Inc.Page 27 of 40Third quarter endedThree quarters endedCAD $ millionsDecember 29,2024December 31,2023December 29,2024December 31,2023Net income143.6Â 131.4Â 75.9Â 50.5Â Add (deduct) the impact of:Head office transition costs (a) (b)â€”Â â€”Â â€”Â 1.2Â Japan Joint Venture costs (c)â€”Â 2.3Â â€”Â 2.4Â Japan Joint Venture remeasurement (gain) loss on contingent consideration and put option (d)(0.6)3.0Â (11.5)10.8Â Transformation Program costs (e)â€”Â 5.6Â â€”Â 26.6Â Paola Confectii Earn-Out costs (f)0.9Â 0.5Â 2.7Â 0.5Â Unrealized foreign exchange loss on Term Loan (g)4.9Â 0.5Â 5.7Â â€”Â 5.2Â 11.9Â (3.1)41.5Â Tax effect of adjustments(0.8)(1.3)(1.2)(6.2)Deferred tax adjustment (h)â€”Â â€”Â â€”Â (0.5)Adjusted net income148.0Â 142.0Â 71.6Â 85.3Â Adjusted net income (loss) attributable to non-controlling interest (i)0.3Â (3.4)5.8Â (3.6)Adjusted net income attributable to shareholders of the Company148.3Â 138.6Â 77.4Â 81.7Â Weighted average number of shares outstandingBasic96,798,985Â 100,253,473Â 96,714,942Â 102,144,232Â Diluted98,172,212Â 101,308,836Â 98,033,979Â 103,125,365Â Adjusted net income per basic share attributable to shareholders of the Company$1.53Â $1.38Â $0.80Â $0.80Â Adjusted net income per diluted share attributable to shareholders of the Company$1.51Â $1.37Â $0.79Â $0.79Â (a)Costs incurred for the corporate head office transition, including depreciation on right-of-use assets.(b)Corporate head office transition costs incurred in (a) as well as $nil and $0.4m of interest expense on lease liabilities for the third and three quarters ended December 31, 2023, respectively.(c)Costs incurred in connection with the establishment of the Japan Joint Venture. This is driven by the impact of gross margin that would otherwise have been recognized on the sale of inventory recorded at net realizable value less costs to sell, as well as other costs of establishing the Japan Joint Venture.(d)Changes to the fair value remeasurement of the contingent consideration and put option liability, inclusive of translation gains and losses, related to the Japan Joint Venture. The Company recorded gains of $0.6m and $11.5m on the fair value remeasurement of the contingent consideration and put option during the third and three quarters ended December Canada Goose Holdings Inc.Page 28 of 4029, 2024, respectively (third and three quarters ended December 31, 2023 - losses of $3.0m and $10.8m, respectively). These gains and losses are included in net interest, finance and other costs within the interim statements of income.(e)Transformation Program costs include consultancy fees of $5.6m and $21.1m, as well as severance costs, net of shared-based award forfeitures of $nil and $5.5m, associated with the reduction in workforce for the third and three quarters ended December 31, 2023, respectively.(f)Additional consideration payable to the controlling shareholders of Paola Confectii SRL (â€œPCML Vendorsâ€) if certain performance conditions are met based on financial results (â€œEarn-Outâ€) related to the acquisition of Paola Confectii SRL, recognized as renumeration expense. (g)Unrealized gains and losses on the translation of the term loan facility from USD to CAD, net of the effect of derivative transactions entered into to hedge a portion of the exposure to foreign currency exchange risk. These costs are included in net interest, finance and other costs within the interim statements of income.(h)Deferred tax adjustment recorded as the result of Swiss tax reform in Canada Goose International AG.(i)Calculated as net income attributable to non-controlling interest within the interim statements of income of $0.3m and $5.8m for the put option liability and contingent consideration revaluation related to the non-controlling interest within the Japan Joint Venture for the third and three quarters ended December 29, 2024, respectively. Net income (loss) attributable to non-controlling interest within the interim statements of income of $(0.8)m and $2.9m plus $(2.6)m and $(6.5)m for the gross margin adjustment and the put option liability and contingent consideration revaluation related to the non-controlling interest within the Japan Joint Venture for the third and three quarters ended December 31, 2023, respectively. (j)Calculated as depreciation and amortization as determined in accordance with IFRS Accounting Standards, less the depreciation impact for corporate head office transition costs (a) in the third and three quarters ended December 31, 2023. Depreciation and amortization includes depreciation on right-of-use assets under IFRS 16, Leases.Canada Goose Holdings Inc.Page 29 of 40LIQUIDITY AND CAPITAL RESOURCESCash Flows The following table summarizes the Companyâ€™s consolidated statement of cash flows for the three quarters ended December 29, 2024 compared to the three quarters ended December 31, 2023.Third quarter endedThree quarters endedCAD $ millionsDecember 29,2024December 31,2023$Â ChangeDecember 29,2024December 31,2023$Â ChangeTotal cash from (used in):Operating activities348.0Â 348.3Â (0.3)154.7Â 81.8Â 72.9Â Investing activities(9.9)(27.6)17.7Â (15.4)(59.7)44.3Â Financing activities(124.0)(204.4)80.4Â (5.6)(153.3)147.7Â Effects of foreign currency exchange rate changes on cash2.3Â 0.5Â 1.8Â 6.6Â (1.0)7.6Â Increase (decrease) in cash216.4Â 116.8Â 99.6Â 140.3Â (132.2)272.5Â Cash, beginning of period68.8Â 37.5Â 31.3Â 144.9Â 286.5Â (141.6)Cash, end of period285.2Â 154.3Â 130.9Â 285.2Â 154.3Â 130.9Â Cash RequirementsOur primary need for liquidity is to fund net working capital, capital expenditures including new stores, debt services, and general corporate requirements of our business. Our primary source of liquidity to meet our cash requirements is cash generated from operating activities over our annual operating cycle. We also utilize the Mainland China credit facilities, the Japan credit facility, and the revolving credit facility, to provide short-term liquidity and to have funds available for net working capital. Our ability to fund our operations, invest in planned capital expenditures, meet debt obligations, and repay or refinance indebtedness depends on our future operating performance and cash flows, which are subject, but not limited to, prevailing economic, financial, and business conditions, some of which are beyond our control. Cash generated from operating activities is significantly impacted by the seasonality of our business. Historically, cash flows from operating activities have been highest in the third and fourth fiscal quarters of the fiscal year due to revenue from the DTC channel and the collection of receivables from wholesale revenue recognized earlier in the year.Canada Goose Holdings Inc.Page 30 of 40At DecemberÂ 29, 2024, total inventory was $407.4m, compared to $478.4m at DecemberÂ 31, 2023, reflecting a decrease of $71.0m. Raw materials inventory decreased by $12.1m from the comparative year mainly due to lower safety stock purchases and higher raw materials obsolescence provisioning. Finished goods inventory decreased by $50.8m driven by inventory management of slow moving inventory through revenue generated in the Other segment, and movement of finished goods from inventory to obsolescence resulting in higher finished goods obsolescence provisioning. Further impacting the inventory position was optimization of production levels to better align the supply of product with expected demand, consolidation of our manufacturing facilities and bringing more production in-house to improve control over production levels and costs.As at DecemberÂ 29, 2024, the decrease in total inventory compared to MarchÂ 31, 2024 was attributable to lower raw materials and finished goods which is in line with the seasonality of our business. The decrease in raw materials was due to an adjustment to purchasing processes to better align supply with production needs. We continue to monitor the levels of inventory in each of our sales channels and across geographic regions and intend to continue to align inventory with demand that we forecast in each region.Cash flows from operating activities Cash flows from operating activities were $348.0m for the third quarter ended December 29, 2024 compared to $348.3m for the third quarter ended December 31, 2023. The decrease in cash flows from operating activities of $0.3m was primarily due to lower collections of trade receivables, partially offset by higher net income and higher accounts payables and accrued liabilities.Cash flows from operating activities were $154.7m for the three quarters ended December 29, 2024 compared to $81.8m for the three quarters ended December 31, 2023. The increase in cash flows from operating activities of $72.9m was due to lower taxes paid of $45.4m and higher net income.Cash flows used in investing activities Cash flows used in investing activities were $9.9m for the third quarter ended December 29, 2024 compared to $27.6m for the third quarter ended December 31, 2023. The decrease in cash flows used in investing activities of $17.7m was primarily due to lower spend from the reduced pace of retail expansion from the comparative quarter in line with the fiscal 2025 priority to strengthen our existing retail network and $12.3m for the acquisition of Paola Confectii in fiscal 2024 that did not recur in the current quarter.Cash flows used in investing activities were $15.4m for the three quarters ended December 29, 2024 compared to $59.7m for the three quarters ended December 31, 2023. The decrease in cash flows used in investing activities of $44.3m was primarily due to lower spend from the reduced pace of retail expansion from the comparative period in line with the fiscal 2025 priority to strengthen our existing retail network and $12.3m for the acquisition of Paola Confectii in fiscal 2024 that did not recur in the current period.Canada Goose Holdings Inc.Page 31 of 40Cash flows used in financing activities Cash flows used in financing activities were $124.0m for the third quarter ended December 29, 2024 compared to $204.4m for the third quarter ended December 31, 2023. The decrease in cash flows used in financing activities of $80.4m was driven by lower borrowings on the revolving credit facility by $25.4m, and $54.3m of payments for the purchase of subordinate voting shares that were cancelled related to the Fiscal 2024 NCIB, that did not recur in the current quarter, as described below.Cash flows used in financing activities were $5.6m for the three quarters ended December 29, 2024 compared to $153.3m for the three quarters ended December 31, 2023. The decrease in cash flows used in financing activities of $147.7m was primarily attributable to no share repurchases, compared to $111.7m in the comparative period related to the Fiscal 2024 NCIB, as described below, and increased borrowings of $30.6m on the Mainland China credit facilities.IndebtednessThe following table presents our net debt1 as at DecemberÂ 29, 2024, DecemberÂ 31, 2023, and MarchÂ 31, 2024.CAD $ millionsDecember 29,2024December 31,2023$Â ChangeMarch 31,2024$Â ChangeCash285.2Â 154.3Â 130.9Â 144.9Â 140.3Â Mainland China Facilities(30.1)(9.3)(20.8)â€”Â (30.1)Japan Facility(35.2)(25.4)(9.8)(5.4)(29.8)Revolving Facilityâ€”Â â€”Â â€”Â â€”Â â€”Â Term Loan(416.3)(385.7)(30.6)(393.1)(23.2)Lease liabilities(350.0)(321.3)(28.7)(330.5)(19.5)Net debt1(546.4)(587.4)41.0Â (584.1)37.7Â 1Net debt is non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure.As at DecemberÂ 29, 2024, net debt1 was $546.4m compared to $587.4m at DecemberÂ 31, 2023. The decrease of $41.0m was driven by an increase in cash, partially offset by increased borrowings on the term loan facility and Mainland China facilities. Net debt leverage1 as at DecemberÂ 29, 2024 was 1.9 times adjusted EBITDA, compared to 2.1 times adjusted EBITDA as at DecemberÂ 31, 2023. Net debt1 was $584.1m as at MarchÂ 31, 2024. The decrease of $37.7m as at DecemberÂ 29, 2024 was driven by an increase in cash of $140.3m and partially offset by increased borrowings on the Mainland China credit facilities, Japan credit facility and the term loan facility, in line with the seasonality of our working capital requirements.1Net debt is a non-IFRS financial measure and net debt leverage is a non-IFRS ratio. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of these measures.Amendments to borrowingsPost June 28, 2024, Canadian Dollar Offered Rates were no longer being published. As a result, in the first quarter ended June 30, 2024, the Company entered into amendments to its revolving credit facility to transition from the Canadian Dollar Offered interest benchmarks to the Canadian Overnight Repo Rate Average ("CORRAâ€). There were no further amendments to borrowings in the three quarters ended December 29, 2024.Canada Goose Holdings Inc.Page 32 of 40See â€œNote 10. Borrowingsâ€ in our Interim Financial Statements, â€œNote 17. Borrowingsâ€, â€œFactors affecting performanceâ€ and â€œIndebtednessâ€ in our fiscal 2024 Annual Report for detailed information on our debt facilities and seasonality of the business.Normal Course Issuer Bids Share capital transactions for the three quarters ended December 29, 2024Normal course issuer bid for Fiscal 2025During fiscal 2025, the Company renewed its normal course issuer bid in relation to its subordinate voting shares (â€œFiscal 2025 NCIBâ€). The Company is authorized to make purchases under the Fiscal 2025 NCIB from NovemberÂ 22, 2024 to NovemberÂ 21, 2025, in accordance with the requirements of the Toronto Stock Exchange (the â€œTSXâ€). The Board of Directors of the Company has authorized the Company to repurchase up to 4,556,841 subordinate voting shares, representing 10.0% of the Public Float (as defined in the rules of the TSX) for the subordinate voting shares as at November 8, 2024. Purchases will be made by means of open market transactions on both the TSX and the New York Stock Exchange (the â€œNYSEâ€), or alternative trading systems, if eligible, and will conform to their regulations. Under the Fiscal 2025 NCIB, the Company is allowed to repurchase daily, through the facilities of the TSX, a maximum of 59,195 subordinate voting shares, representing 25% of the average daily trading volume, as calculated per the TSX rules for the six-month period starting on May 1, 2024 and ending on October 31, 2024. A copy of the Company's notice of intention to commence a NCIB through the facilities of the TSX may be obtained, without charge, by contacting the Company. In connection with the Fiscal 2025 NCIB, the Company also entered an automatic share purchase plan (the â€œFiscal 2025 ASPPâ€) under which a designated broker may purchase subordinate voting shares under the Fiscal 2025 NCIB during the regularly scheduled quarterly trading blackout periods of the Company. The repurchases made under the Fiscal 2025 ASPP will be made in accordance with certain purchasing parameters and will continue until the earlier of the date in which the Company has purchased the maximum value of subordinate voting shares pursuant to the Fiscal 2025 NCIB or upon the date of expiry of the Fiscal 2025 NCIB.During the three quarters ended December 29, 2024, the Company made no repurchases under the Fiscal 2025 NCIB.Normal course issuer bid for Fiscal 2024Prior to the Fiscal 2025 NCIB, the Company maintained another normal course issuer bid in relation to its subordinate voting shares (â€œFiscal 2024 NCIBâ€). The Company was authorized to make purchases from NovemberÂ 22, 2023 to NovemberÂ 21, 2024 under the Fiscal 2024 NCIB, in accordance with the rules of the TSX. During the three quarters ended December 31, 2023, under the Fiscal 2024 NCIB, the Company purchased 1,862,550 subordinate voting shares for cancellation for total cash consideration of $29.5m.Normal course issuer bid for Fiscal 2023Prior to the Fiscal 2024 NCIB, the Company maintained another normal course issuer bid in relation to its subordinate voting shares (â€œFiscal 2023 NCIBâ€). The Company was authorized to make purchases from November 22, 2022 to November 21, 2023 under the Fiscal 2023 NCIB, in accordance with the rules of the TSX.Canada Goose Holdings Inc.Page 33 of 40During the three quarters ended December 31, 2023, under the Fiscal 2023 NCIB, the Company purchased 4,268,883 subordinate voting shares for cancellation for total cash consideration of $83.3m.See â€œNote 11. Shareholdersâ€™ equityâ€ in our Interim Financial Statements and â€œNote 18. Shareholdersâ€™ equityâ€ in our fiscal 2024 Annual Report for detailed information on the Fiscal 2024 NCIB and Fiscal 2023 NCIB.Contractual ObligationsRefer to â€œContractual Obligationsâ€ in the MD&A section of our fiscal 2024 Annual Report and â€œNote 15. Financial risk management objectives and policiesâ€ of our Interim Financial Statements for a summary of the significant contractual obligations and other obligations of the Company. There have been no material changes since March 31, 2024.OFF-BALANCE SHEET ARRANGEMENTS The Company uses off-balance sheet arrangements including letters of credit and guarantees in connection with certain obligations including leases. In Europe, a subsidiary of the Company maintained an agreement to factor, on a limited recourse basis, certain of its trade accounts receivable up to a limit of EUR20.0m in exchange for advanced funding equal to 100% of the principal value of the invoice. On April 12, 2024, this agreement was terminated. Other than those items disclosed here and elsewhere in this MD&A and our financial statements, we did not have any material off-balance sheet arrangements or commitments as at DecemberÂ 29, 2024.See â€œNote 15. Financial risk and management objectives and policiesâ€ in the Interim Financial Statements and â€œOff-Balance Sheet Arrangementsâ€ in our fiscal 2024 Annual Report for detailed information on our off-balance sheet arrangements.OUTSTANDING SHARE CAPITALCanada Goose is a publicly traded company and the subordinate voting shares are listed on the New York Stock Exchange (NYSE: GOOS) and on the Toronto Stock Exchange (TSX: GOOS). As at JanuaryÂ 30, 2025, there were 45,801,680 subordinate voting shares issued and outstanding, and 51,004,076 multiple voting shares issued and outstanding. As at JanuaryÂ 30, 2025, there were 4,804,908 options, 629,852 restricted share units, and 676,031 performance share units outstanding under the Companyâ€™s equity incentive plans, of which 2,377,901 options were vested as of such date. Each option is exercisable for one subordinate voting share. We expect that vested restricted share units and performance share units, including any additional performance share units, vested for performance achieved above target, will be paid at settlement through the issuance of one subordinate voting share per unit.QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK We are exposed to certain market risks arising from transactions in the normal course of our business. Such risk is principally associated with credit risk, foreign exchange risk, and interest rate risk.Canada Goose Holdings Inc.Page 34 of 40Credit riskCredit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. Credit risk arises from the possibility that certain parties will be unable to discharge their obligations. The Company manages its credit risk through a combination of third party credit insurance and internal house risk. The Company has an agreement with a third-party who has insured the risk of loss for up to 90% of trade accounts receivable from certain designated customers subject to a total deductible of $0.1m, to a maximum of $30.0m per year. Moreover, within CG Japan, the Company has an agreement with a third party who has insured the risk of trade accounts receivable for certain designated customers for a maximum of JPY540.0m per annum subject to a deductible of 10% and applicable only to accounts with receivables over JPY100k. In addition, a subsidiary of the Company in Europe managed credit risk through the agreement to factor, on a limited recourse basis, certain of its trade accounts receivable up to a limit of EUR20.0m in exchange for advanced funding equal to 100% of the principal value of the invoice. On April 12, 2024, this agreement was terminated with an immaterial impact to the Companyâ€™s trade accounts receivables.Our exposure to credit risk has not significantly changed from the fiscal year ended March 31, 2024. See â€œQuantitative and Qualitative Disclosures about Market Riskâ€ in our fiscal 2024 Annual Report for detailed information on the Companyâ€™s credit risk. Foreign exchange risk Foreign exchange risk in operating cash flows Our Interim Financial Statements are expressed in Canadian dollars, but a substantial portion of the Companyâ€™s revenues, purchases, and expenses are denominated in foreign currencies, primarily U.S. dollars, euros, British pounds sterling, Swiss francs, Chinese yuan, Hong Kong dollars, and Japanese yen. Furthermore, as our business in Greater China grows, transactions in Chinese yuan, Hong Kong dollars and Taiwanese dollars are expected to increase. Net monetary assets denominated in currencies other than Canadian dollars that are held in entities with Canadian dollar functional currency are translated into Canadian dollars at the foreign currency exchange rate in effect at the balance sheet date. Revenues and expenses of all foreign operations are translated into Canadian dollars at the foreign currency exchange rates that approximate the rates in effect at the dates when such items are recognized. As a result, we are exposed to foreign currency translation gains and losses from our foreign operations into Canadian dollars. Appreciating foreign currencies relative to the Canadian dollar, to the extent they are not hedged, will positively impact operating income and net income by increasing our revenue, while depreciating foreign currencies relative to the Canadian dollar will have the opposite impact.We are also exposed to fluctuations in the prices of the U.S. dollar and euro denominated purchases as a result of changes in U.S.Â dollar or euro exchange rates. Most of our raw materials are sourced outside of Canada, primarily in U.S. dollars, and SG&A expenses are typically denominated in the currency of the country in which they are incurred. As a result, we are exposed to foreign currency exchange fluctuations on multiple currencies. A depreciating Canadian dollar relative to the U.S. dollar or euro will negatively impact operating income and net income by increasing our costs of raw materials, while an appreciating Canadian dollar relative to the U.S. dollar or euro will have the opposite impact.Canada Goose Holdings Inc.Page 35 of 40As part of our risk management program, we have entered into foreign exchange derivative contracts to manage certain of our exposures to exchange rate fluctuations for future foreign currency transactions, which is intended to reduce the variability of our operating costs and future cash flows denominated in local currencies. Certain forward foreign exchange contracts were designated at inception and accounted for as cash flow hedges.Foreign exchange risk on borrowingsWe are further exposed to translation and transaction risks associated with foreign currency exchange fluctuations on foreign currencies denominated principal and interest amounts payable on the Mainland China credit facilities, the Japan credit facility, the revolving credit facility, and the term loan facility. The Company has entered into foreign exchange forward contracts to hedge 90% or USD270.0m of its exposure to foreign currency exchange risk related to principal payments on the term loan facility denominated in U.S. dollars. See â€œNote 15. Financial risk and management objectives and policiesâ€ in our Interim Financial Statements, and the â€œForeign exchange riskâ€ section of our fiscal 2024 Annual Report for detailed information about the Companyâ€™s hedging program.Interest rate riskThe Company is exposed to interest rate risk related to the effect of interest rate changes on the borrowings outstanding under the Mainland China credit facilities, the Japan credit facility and the term loan facility, which currently bear interest rates at 2.89%, 0.68% and 8.19%, respectively.Interest rate risk on the term loan facility is partially mitigated by interest rate swap hedges. The Company has entered into five-year interest rate swap agreements terminating December 31, 2025 to pay fixed interest rates and receive floating interest rates on notional debt of USD270.0m. The floating interest benchmark reference rate contained within the swap agreements is SOFR with the average fixed rates of 1.76%. These swap agreements fix the interest rate on the USD300.0m Term Loan. The interest rate swaps continue to be designated and accounted for as cash flow hedges.Based on the closing balance of outstanding borrowings, a 1.00% increase in the closing interest rate during the three quarters ended December 29, 2024 would have increased interest expense on the Mainland China credit facilities, Japan credit facility and the term loan facility before hedging, by $0.2m, $0.3m and $3.1m, respectively (three quarters ended December 31, 2023 - $0.3m, $0.2m and $3.0m, respectively).Until the third quarter ended December 31, 2023, the Company calculated interest rate sensitivity on debt facilities using the average balance of the facility and average interest rate in the reporting period. Following the third quarter, and applicable for the three quarters ended December 29, 2024, the Company calculated interest rate sensitivity on debt facilities using the closing balance of the facility and the closing interest rate. The Company believes this change provides more relevant information on interest rate sensitivity. The Company has recognized this change as a change in estimates and had adjusted the disclosure prospectively.FISCAL 2025 OUTLOOKA revised discussion as to our fiscal year 2025 outlook is contained in our earnings press release dated February 6, 2025 under the heading â€œFiscal 2025 Outlookâ€. Such press release is Canada Goose Holdings Inc.Page 36 of 40available on the SEDAR+ website at www.sedarplus.ca under the Companyâ€™s profile, and on the EDGAR section of the SEC website at www.sec.gov.LITIGATION AND OTHER CONTINGENCIESIn the ordinary course of business, the Company may become subject to legal and regulatory proceedings and actions relating to its business, including matters involving its products, contractual and employment relationships. The Company records contingent liabilities when a loss related to a claim is assessed to be probable and reasonably estimable.A mediation took place in fiscal 2024 in connection with a previously served notice of arbitration from a former supplier of the Company, seeking damages for breach of contract and for the unlawful means tort in connection with termination of a supply agreement. The claim also asserts that disclosure by the Company of information relating to the sourcing and traceability of its products constituted unlawful acts harmful to the former supplier. Such mediation did not result in a settlement of any issues and claims, and the parties are continuing to proceed with upcoming arbitration hearings to adjudicate the claims. The Company believes it has strong defences to the claim and consequently has not recorded a provision in the financial statements. However, if the arbitration is resolved in favour of the former supplier, the obligation could have a significant impact on the Companyâ€™s financial statements and results of operations.RELATED PARTY TRANSACTIONSThe Company enters into transactions from time to time with its principal shareholders, as well as organizations affiliated with members of the Board of Directors and key management personnel by incurring expenses for business services. During the third and three quarters ended December 29, 2024, the Company incurred expenses with related parties of $0.2m and $1.3m, respectively (third and three quarters ended December 31, 2023 - $0.4m and $0.8m, respectively) from companies related to certain shareholders. Balances owing to related parties as at DecemberÂ 29, 2024 were $0.5m (DecemberÂ 31, 2023 - $0.4m, MarchÂ 31, 2024 - $0.2m).A lease liability due to the former controlling shareholder of the acquired Baffin Inc. business (the "Baffin Vendor") for leased premises was $2.0m as at DecemberÂ 29, 2024 (DecemberÂ 31, 2023 - $2.8m, MarchÂ 31, 2024 - $2.5m). During the third and three quarters ended December 29, 2024, the Company paid principal and interest on the lease liability, net of rent concessions, and other operating costs to entities affiliated with the Baffin Vendor totalling $0.4m and $1.3m, respectively (third and three quarters ended December 31, 2023 - $0.3m and $1.0m, respectively). No amounts were owing to Baffin entities as at DecemberÂ 29, 2024, DecemberÂ 31, 2023, and MarchÂ 31, 2024. The Japan Joint Venture has lease liabilities due to the non-controlling shareholder, Sazaby League for leased premises. Lease liabilities were $1.5m as at DecemberÂ 29, 2024 (DecemberÂ 31, 2023 - $2.2m, MarchÂ 31, 2024 - $1.9m). During the third and three quarters ended December 29, 2024, the Company incurred principal and interest on lease liabilities, royalty fees, and other operating costs to Sazaby League totalling $0.8m and $2.6m, respectively (third and three quarters ended December 31, 2023 - $1.3m and $3.2m, respectively). Balances owing to Sazaby League as at DecemberÂ 29, 2024 were $0.3m (DecemberÂ 31, 2023 - $0.1m, MarchÂ 31, 2024 - $0.3m).Canada Goose Holdings Inc.Page 37 of 40During the third and three quarters ended December 29, 2024, the Japan Joint Venture sold inventory of $0.7m and $0.9m, respectively to companies wholly owned by Sazaby League (third and three quarters ended December 31, 2023 - $1.1m and $1.2m, respectively). As at DecemberÂ 29, 2024, the Japan Joint Venture recognized a trade receivable of $0.6m from these companies (DecemberÂ 31, 2023 - $0.9m, MarchÂ 31, 2024 - $0.1m).In connection with the Paola Confectii business combination that occurred on November 1, 2023, subject to the controlling shareholders of Paola Confectii SRL ("PCML Vendors") remaining employees through November 1, 2025, a further amount is payable to the PCML Vendors if certain performance conditions are met based on financial results (â€œEarn-Outâ€). For the third and three quarters ended December 29, 2024, the Company recognized $1.2m and $2.7m respectively, of remuneration costs related to the Earn-Out based on the estimated value of $7.7m for the payout (third and three quarters ended December 31, 2023 - $0.5m and $0.5m, respectively). These costs have been included in other long-term liabilities on the statement of financial position, and reflect the amount owing to the PCML Vendors as at DecemberÂ 29, 2024.A lease liability due to one of the PCML Vendors for leased premises was $1.2m as at DecemberÂ 29, 2024 (DecemberÂ 31, 2023 - $1.2m, MarchÂ 31, 2024 - $1.2m). During the third and three quarters ended December 29, 2024, the Company paid principal and interest on the lease liability, to one of the PCML Vendors totalling less than $0.1m and $0.1m, respectively (third and three quarters ended December 31, 2023 - less than $0.1m and less than $0.1m, respectively). No amounts were owing to one of the PCML Vendors as at DecemberÂ 29, 2024, DecemberÂ 31, 2023, and MarchÂ 31, 2024.CRITICAL ACCOUNTING POLICIES AND ESTIMATESOur Interim Financial Statements have been prepared in accordance with IFRS Accounting Standards as issued by the IASB. The preparation of our financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. See â€œCritical Accounting Policies and Estimatesâ€ in our MD&A within the fiscal 2024 Annual Report for detailed information.CHANGES IN ACCOUNTING POLICIESStandards issued and not yet adoptedCertain new standards, amendments, and interpretations to existing IFRS Accounting Standards have been published but are not yet effective and have not been adopted early by the Company. Management anticipates that pronouncements will be adopted in the Companyâ€™s accounting policy for the first period beginning after the effective date of the pronouncement.Standards issued and adoptedIn January 2020, the IASB issued an amendment to IAS 1, Presentation of Financial Statements to clarify its requirements for the presentation of liabilities in the statement of financial position. The limited scope amendment affected only the presentation of liabilities in the statement of financial position and not the amount or timing of its recognition. The amendment clarified that the classification of liabilities as current or non-current is based on rights that are in existence at Canada Goose Holdings Inc.Page 38 of 40the end of the reporting period and specified that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability. It also introduced a definition of â€˜settlementâ€™ to make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, and other assets or services. On October 31, 2022, the IASB issued Non-Current Liabilities with Covenants (Amendments to IAS 1). These amendments specify that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. These amendments are effective for annual reporting periods beginning on or after January 1, 2024.The adoption of the agenda decision was recognized as a change in accounting policy in accordance with IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors (â€œIAS 8â€). The Company amended the existing accounting policies related to its presentation of liabilities in the statement of financial position as at April 1, 2024. The Company assessed the impact of the amendment and identified $23.0m of liabilities as at the date of adoption, recognized as non-current liabilities on the provision line related to warranty that can no longer be disclosed as such in accordance with the agenda decision. As a result, this balance was reclassified to current liabilities on the provisions line of the statement of financial position.In accordance with IAS 8, retrospective application is required for accounting policy changes and comparative financial information was restated in the statement of financial position. As a result, $23.3m and $23.0m were reclassified from non-current provisions to current provisions for DecemberÂ 31, 2023 and MarchÂ 31, 2024, respectively.In May 2023, the IASB issued International Tax Reform, Pillar Two Model Rules, Amendments to IAS 12, Income Taxes (the â€œAmendmentsâ€). The Amendments provide the Company with an exception from recognition and disclosure requirements for deferred tax assets and liabilities arising from the

Organization for Economic Co-operation and Development ("OECD") Pillar Two international tax reform.The Company is within the scope of the OECD Pillar Two rules. Pursuant to these rules, the parent entity of the Company will be required to pay a tax on the profit of any of subsidiary whose effective tax rate (determined in accordance with Canadian Pillar Two rules) is less than 15%, unless the jurisdiction of the subsidiaryâ€™s incorporation has implemented similar Pillar Two rules. On June 20, 2024, Pillar Two rules become law in Canada and apply to the Company from April 1, 2024.The Company has completed an assessment of the application of the Pillar Two rules and does not currently estimate a material impact on its tax position, however it continues to monitor developments.INTERNAL CONTROL OVER FINANCIAL REPORTINGDisclosure Controls and ProceduresManagement, including the CEO and CFO, has evaluated the effectiveness of our disclosure controls and procedures (as defined in RuleÂ 13a-15(e)Â and RuleÂ 15d-15(e)Â of the Exchange Act). Based on that evaluation, the CEO and CFO concluded that such disclosure controls and procedures were effective as of DecemberÂ 29, 2024 to provide reasonable assurance that the information required to be disclosed by the Company in reports it files is recorded, processed, summarized and reported, within the appropriate time periods and is accumulated and communicated to management, as appropriate to allow timely decisions regarding required disclosure.Canada Goose Holdings Inc.Page 39 of 40Internal Control Over Financial ReportingManagement is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process designed by, or under the supervision of, the CEO and the CFO and effected by the Board of Directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards. The Companyâ€™s internal control over financial reporting includes policies and procedures that:â€¢Pertain to the maintenance of records that accurately and fairly reflect, in reasonable detail, the transactions and dispositions of assets of the Company;â€¢Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS Accounting Standards and that the receipts and expenditures of the Company are made only in accordance with authorizations of management and directors; andâ€¢Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the assets of the Company that could have a material effect on the consolidated financial statements.There has been no change in the Companyâ€™s internal control over financial reporting during the three quarters ended December 29, 2024 that has materially affected, or is reasonably likely to materially affect, the Companyâ€™s internal control over financial reporting. Management determined that the Companyâ€™s internal control over financial reporting was effective as of DecemberÂ 29, 2024.Limitations of Controls and ProceduresDue to its inherent limitations, internal control over financial reporting may not prevent or detect all misstatements. Management's projections of any evaluation of the effectiveness of internal control over financial reporting as to future periods are subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.Canada Goose Holdings Inc.Page 40 of 40 EX-99.3 4 ceocertification-sox302q3f.htm EX-99.3 DocumentCERTIFICATION I, Dani Reiss, certify that: Â 1.I have reviewed the financial statements and MD&A for the third quarter ended December 29, 2024 of Canada Goose Holdings Inc.;Â 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; Â 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report; Â 4.The companyâ€™s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and we have: Â Â a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;Â Â c)Evaluated the effectiveness of the companyâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and Â Â d)Disclosed in this report any change in the companyâ€™s internal control over financial reporting that occurred during the companyâ€™s most recent fiscal quarter (the companyâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the companyâ€™s internal control over financial reporting; and Â 5.The companyâ€™s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the companyâ€™s auditors and the audit committee of the companyâ€™s board of directors (or persons performing the equivalent function): Â Â a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the companyâ€™s ability to record, process, summarize and report financial information; and Â Â b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the companyâ€™s internal control over financial reporting. Date: February 6, 2025 Â By:Â /s/ Dani ReissÂ Dani ReissÂ Chairman and Chief Executive OfficerÂ Â Â -2- EX-99.4 5 cfocertification-sox302q3f.htm EX-99.4 DocumentCERTIFICATION I, Neil Bowden, certify that: Â 1.I have reviewed the financial statements and MD&A for the third quarter ended DecemberÂ 29, 2024 of Canada Goose Holdings Inc.;Â 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; Â 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report; Â 4.The companyâ€™s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and we have: Â Â a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;Â Â c)Evaluated the effectiveness of the companyâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and Â Â d)Disclosed in this report any change in the companyâ€™s internal control over financial reporting that occurred during the companyâ€™s most recent fiscal quarter (the companyâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the companyâ€™s internal control over financial reporting; and Â 5.The companyâ€™s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the companyâ€™s auditors and the audit committee of the companyâ€™s board of directors (or persons performing the equivalent function): Â Â a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the companyâ€™s ability to record, process, summarize and report financial information; and Â Â b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the companyâ€™s internal control over financial reporting. Date: February 6, 2025Â By:Â /s/ Neil BowdenÂ Neil BowdenÂ Chief Financial OfficerÂ Â Â Â -2- EX-99.5 6 pressreleaseq32025.htm EX-99.5 DocumentCanada Goose Reports Third Quarter Fiscal 2025 ResultsRevenue of $607.9MNet income attributable to shareholders was $139.7m, or $1.42 per diluted shareToronto â€“ February 6, 2025 â€“ Canada Goose Holdings Inc. (NYSE, TSX: GOOS) announced today financial results for the third quarter of fiscal 2025, which ended DecemberÂ 29, 2024. All amounts are in Canadian dollars unless otherwise indicated. â€œOur third quarter results highlight the power of strong execution during a key consumer shopping period, particularly in December where we saw significant acceleration in the business," said Dani Reiss, Chairman and CEO of Canada Goose.â€œBrand momentum was robust in the quarter, amplified by the integrated global launch of our new Snow Goose collection which drove record-setting media coverage and a three-year high in brand search. Our retail execution delivered solid results despite ongoing macro challenges and, looking ahead, our focus remains on balancing operational excellence with strategic investments and strengthening the foundations that will continue driving both brand heat and commercial momentum across all our channels.â€Third Quarter Fiscal 2025 Business Highlights:Notable highlights from our third quarter included the following:â€¢Launched Haider Ackermannâ€™s inaugural capsule, reintroducing our Snow Goose label through a fulsome 360Â° campaign. The campaign included impactful in-store activations, influencer collaborations, social media campaigns, and brand events in locations including Iceland, Seoul, and Toronto.â€¢As part of our brand evolution, elevated the wholesale shopping experience at Selfridges, London with a bold visual expression, launching a Polar Bears International pop-up and taking over the window displays with our Fall Winter 24 collection. â€¢Opened two concession-based shop-in-shops bringing the total permanent store count to 74 at the end of the third quarter of fiscal 2025, strengthening our position in key markets.Subsequent to Third Quarter Fiscal 2025â€¢Launched our Eyewear collection through our licensee partnership with Marchon Eyewear, representing a significant milestone in our ongoing product expansion journey.â€¢Appointed Judit Bankus as our new Head of Merchandising.Third Quarter Financial Highlights1:All Year-Over-Year Comparisons Unless Otherwise Noted:â–ªTotal revenue decreased $2.0m to $607.9m, down 2.2% on a constant currency basis2. â€¢DTC revenue increased 0.7% to $517.8m, or down 1.4% on a constant currency basis2 with DTC comparable sales3 declining 6.2%, partially offset by sales from non-comparable stores. 1 Comparisons to third quarter ended December 31, 2023.2 Constant currency revenue is a non-IFRS financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for more information.3 DTC comparable sales (decline) growth is a supplementary financial measure. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for a description of this measure. 1â€¢Wholesale revenue decreased 7.5% to $75.7m or 8.1% on a constant currency basis2 due to a planned lower order book as we continue to elevate our presence within this sales channel by right-sizing our inventory position and building strong relationships with brand-aligned partners.â€¢Other revenue increased $0.3m to $14.4m.â–ªGross profit increased 0.5% to $452.0m. Gross margin for the quarter was 74.4% compared to 73.7% in the third quarter of fiscal 2024 primarily due to pricing and lower inventory provisioning, partially offset by product mix.â–ªSelling, general and administrative (SG&A) expenses were $247.7m, compared to $250.9m in the prior year period. The reduction in SG&A was primarily due to corporate expense efficiencies, including our fiscal 2024 workforce reductions, as well non-recurrence of costs relating to the Transformation Program and foreign exchange fluctuations. This was partially offset by a planned increase in marketing spend associated with the Snow Goose campaign and increase in store expenses such as labor related to the expansion of our global retail network.â–ªOperating Income was $204.3m, compared to $198.8m in the prior year period. â–ªAdjusted EBIT4 was $205.2m, compared to $207.2m in the prior year period. â–ªNet income attributable to shareholders was $139.7m, or $1.42 per diluted share, compared with a net income attributable to shareholders of $130.6m, or $1.29 per diluted share in the prior year period. â–ªAdjusted net income attributable to shareholders4 was $148.3m, or $1.51 per diluted share, compared with an adjusted net income attributable to shareholders of $138.6m, or $1.37 per diluted share in the prior year period.Balance Sheet Highlights Inventory of $407.4m for the third quarter ended December 29, 2024, was down 15% year-over-year, due to a temporary reduction in production levels. The Company ended the third quarter of fiscal 2025 with net debt4 of $546.4m, compared with $587.4m at the end of the third quarter of fiscal 2024 due to higher cash balances primarily driven by working capital release this fiscal year. The Company renewed its normal course issuer bid (the â€œNCIBâ€) in the third quarter of fiscal 2025, allowing the company to purchase for cancellation up to 4,556,841 subordinate voting shares over the 12-month period commencing on November 22, 2024 and ending on November 21, 2025, representing 10% of the â€œpublic floatâ€ determined in accordance with the requirements of the Toronto Stock Exchange as at November 8, 2024. Fiscal 2025 Outlook5The outlook that follows constitutes â€œfinancial outlookâ€ and â€œforward-looking informationâ€ within the meaning of applicable securities laws, and is based on a number of assumptions and subject to a number of risks. The purpose of this outlook is to provide a description of management's expectations regarding the Company's annual financial performance and may not be appropriate for other purposes. Actual results could vary materially as a result of numerous factors, including certain risk factors, many of which are beyond the companyâ€™s control. Please see "Forward-looking Statements" below for more information.4 Adjusted EBIT, adjusted net income attributable to shareholders of the Company, and net debt are non-IFRS financial measures, and Adjusted EBIT margin, and adjusted net income per diluted share attributable to the shareholders of the Company are non-IFRS financial ratios. See â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€ for more information. 5 The Company is not able to provide, without unreasonable effort, a reconciliation of the guidance for non-IFRS adjusted EBIT and non-IFRS adjusted net income per diluted share to the most directly comparable IFRS measure because the Company does not currently have sufficient data to accurately estimate the variables and individual adjustments included in the most directly comparable IFRS measure that would be necessary for such reconciliations, including (a) income tax related accruals in respect of certain one-time items (b) the impact of foreign currency exchange and (c) non-recurring expenses that cannot reasonably be estimated in advance. These adjustments are inherently variable and uncertain and depend on various factors that are beyond the Company's control and as a result it is also unable to predict their probable significance. Therefore, because management cannot estimate on a forward-looking basis without unreasonable effort the impact these variables and individual adjustments will have on its reported results in accordance with IFRS, we are unable to provide a reconciliation of the non-IFRS measures included in our fiscal 2025 guidance.2Canada Goose is updating the fiscal 2025 guidance issued with second quarter fiscal 2025 results published on November 7, 2024 to the following:All results versus prior fiscal year unless otherwise notedPrior Outlook (as of November 7, 2024)Current Outlook (as of February 6, 2025)Total Revenue Growth (%)Low-single digit increase to low-single digit decreaseLow-single digit increase to low-single digit decreaseNon-IFRS Adjusted EBIT Marginâ€˜+++60 basis points to -60 basis pointsFlat to '-100 basis points Non-IFRS Adjusted Net Income per Diluted Share growth (%)Mid-single digit increaseLow-single digit increase to flatOur updated outlook takes into account our DTC year-to-date performance, which fell short of our expectations due to trends in global luxury consumer spending, and an increase in marketing investments in fiscal 2025, along with the following assumptions:All results versus prior fiscal year unless otherwise notedPrior Assumption (as of November 7, 2024)Current Assumption (as of February 6, 2025)Note1H FY2025 vs 2H FY2025 revenue splitApproximate 25%/75% distribution split between 1H and 2H of fiscal 2025Approximate 25%/75% distribution split between 1H and 2H of fiscal 2025No ChangeDTC Comparable Sales Growth (%)Low-single digit increase to low-single digit decreaseFlat to Mid-single digit decrease RevisedRetail store expansionOpening two new stores and three new concession-based shop-in-shops Opening two new stores and three new concession-based shop-in-shops No ChangePricing Increase (%)Average mid-single digit increaseAverage mid-single digit increaseNo ChangeWholesale Revenue Growth (%)20% decrease20% decreaseNo ChangeConsolidated Gross MarginSimilar to Fiscal 2024Similar to Fiscal 2024No ChangeWeighted Average Diluted Shares OutstandingApproximately 98 million sharesApproximately 98 million sharesNo ChangeConference Call InformationThe Company will host the conference call at 8:30 a.m. EDT on February 6, 2025. The conference call can be accessed by using the following link: https://events.q4inc.com/attendee/451792319. After registering, an email will be sent including dial-in details and a unique conference call pin required to join the live call. A live webcast of the conference call will also be available on the investor relations page of the Company's website at http://investor.canadagoose.com.About Canada GooseCanada Goose is a performance luxury outerwear, apparel, footwear and accessories brand that inspires all people to thrive in the world outside. We are globally recognized for our commitment to Canadian manufacturing and our high standards of quality, craftsmanship and functionality. We believe in the power of performance, the importance of experience, and that our purpose is to keep the planet cold and the people on it warm. For more information, visit www.canadagoose.com.Cautionary Note Regarding Forward-Looking StatementsThis press release contains forward-looking statements, including statements relating to our updated fiscal 2025 financial outlook, the related assumptions included herein, the execution of our proposed strategy, and our 3operating performance and prospects. These forward-looking statements generally can be identified by the use of words such as â€œbelieve,â€ â€œcould,â€ â€œcontinue,â€ â€œexpect,â€ â€œestimate,â€ â€œmay,â€ â€œpotential,â€ â€œwould,â€ â€œwill,â€ and other words of similar meaning. Each forward-looking statement contained in this press release is subject to substantial risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statement. Applicable risks and uncertainties include, among others, the impact on our operations of the current global economic conditions and international trade environment and their evolution and are discussed under â€œCautionary Note regarding Forward-Looking Statementsâ€ and â€œFactors Affecting our Performanceâ€ in our Management's Discussion and Analysis ("MD&A") as well as under â€œRisk Factorsâ€ in our Annual Report on Form 20-F for the year ended March 31, 2024. You are also encouraged to read our filings with the SEC, available at www.sec.gov, and our filings with Canadian securities regulatory authorities available on SEDAR+ at www.sedarplus.ca for a discussion of these and other risks and uncertainties. Investors, potential investors, and others should give careful consideration to these risks and uncertainties. We caution investors not to rely on the forward-looking statements contained in this press release when making an investment decision in our securities. Although we base the forward-looking statements contained in this press release on assumptions that we believe are reasonable, we caution readers that actual results and developments (including our results of operations, financial condition and liquidity, and the development of the industry in which we operate) may differ materially from those made in or suggested by the forward-looking statements contained in this press release. Additional impacts may arise that we are not aware of currently. The potential of such additional impacts intensifies the business and operating risks which we face, and these should be considered when reading the forward-looking statements contained in this press release. In addition, even if results and developments are consistent with the forward-looking statements contained in this press release, those results and developments may not be indicative of results or developments in subsequent periods. As a result, any or all of our forward-looking statements in this press release may prove to be inaccurate. No forward-looking statement is a guarantee of future results. Moreover, we operate in a highly competitive and rapidly changing environment in which new risks often emerge. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. Consequently, all of the forward-looking information contained herein is qualified by the foregoing cautionary statements. You should read this press release and the documents that we reference herein completely and with the understanding that our actual future results may be materially different from what we expect. The forward-looking statements contained herein are made as of the date of this press release (or as of the date specifically indicated therein), and we do not assume any obligation to update any forward-looking statements except as required by applicable laws. For greater certainty, references herein to â€œforward-looking statementsâ€ include â€œforward-looking informationâ€ within the meaning of Canadian securities laws.Investors: ir@canadagoose.com Media: media@canadagoose.com4Condensed Consolidated Interim Statements of Income(in millions of Canadian dollars, except per share amounts) Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023$$$$Revenue607.9Â 609.9Â 963.8Â 975.8Â Cost of sales155.9Â 160.2Â 295.1Â 291.4Â Gross profit452.0Â 449.7Â 668.7Â 684.4Â Selling, general & administrative expenses247.7Â 250.9Â 559.7Â 583.0Â Operating income204.3Â 198.8Â 109.0Â 101.4Â Net interest, finance and other costs14.3Â 14.8Â 26.0Â 42.9Â Income before income taxes190.0Â 184.0Â 83.0Â 58.5Â Income tax expense46.4Â 52.6Â 7.1Â 8.0Â Net income143.6Â 131.4Â 75.9Â 50.5Â Attributable to: Shareholders of the Company139.7Â 130.6Â 67.7Â 53.4Â Non-controlling interest3.9Â 0.8Â 8.2Â (2.9)Net income143.6Â 131.4Â 75.9Â 50.5Â Earnings per share attributable to shareholders of the CompanyBasic $1.44Â $1.30Â $0.70Â $0.52Â Diluted$1.42Â $1.29Â $0.69Â $0.52Â 5Condensed Consolidated Interim Statements of Comprehensive Income(in millions of Canadian dollars, except per share amounts)Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023$$$$Net income143.6Â 131.4Â 75.9Â 50.5Â Other comprehensive incomeItems that will not be reclassified to earnings, net of tax:Actuarial loss on post-employment obligationâ€"Â (0.1)(0.7)(0.3)Items that may be reclassified to earnings, net of tax:Cumulative translation adjustment (loss) gain(7.5)6.7Â 10.0Â 0.2Â Net loss on derivatives designated as cash flow hedges(1.2)(7.5)(10.2)(1.5)Reclassification of net loss (gain) on cash flow hedges to income1.4Â 0.1Â 1.3Â (0.9)Other comprehensive (loss) income(7.3)(0.8)0.4Â (2.5)Comprehensive income136.3Â 130.6Â 76.3Â 48.0Â Attributable to:Â Shareholders of the Company132.6Â 129.7Â 68.1Â 51.6Â Â Non-controlling interest3.7Â 0.9Â 8.2Â (3.6)Comprehensive income136.3Â 130.6Â 76.3Â 48.0Â 6Condensed Consolidated Interim Statements of Financial Position (in millions of Canadian dollars)December 29,2024December 31,2023March 31,2024AssetsÂ $Â $$Current assetsReclassifiedReclassifiedCash285.2Â 154.3Â 144.9Â Trade receivables174.9Â 144.5Â 70.4Â Inventories407.4Â 478.4Â 445.2Â Income taxes receivable15.9Â 8.1Â 28.0Â Other current assets55.0Â 61.0Â 52.3Â Total current assets938.4Â 846.3Â 740.8Â Deferred income taxes102.4Â 90.3Â 76.3Â Property, plant and equipment164.9Â 177.2Â 171.8Â Intangible assets132.2Â 132.1Â 135.1Â Right-of-use assets299.4Â 272.7Â 279.8Â Goodwill71.3Â 76.5Â 70.8Â Other long-term assets15.6Â 6.8Â 7.0Â Total assets1,724.2Â 1,601.9Â 1,481.6Â LiabilitiesCurrent liabilitiesAccounts payable and accrued liabilities215.6Â 268.8Â 177.7Â Provisions69.7Â 78.3Â 49.1Â Income taxes payable25.9Â 14.5Â 16.8Â Short-term borrowings70.6Â 38.7Â 9.4Â Current portion of lease liabilities84.7Â 76.4Â 79.9Â Total current liabilities466.5Â 476.7Â 332.9Â Provisions16.0Â 13.9Â 14.3Â Deferred income taxes13.4Â 13.6Â 17.2Â Term Loan410.5Â 381.0Â 388.5Â Lease liabilities265.3Â 244.9Â 250.6Â Other long-term liabilities43.1Â 70.9Â 54.6Â Total liabilities1,214.8Â 1,201.0Â 1,058.1Â EquityEquity attributable to shareholders of the Company494.7Â 396.5Â 417.0Â Non-controlling interests14.7Â 4.4Â 6.5Â Total equity509.4Â 400.9Â 423.5Â Total liabilities and equity1,724.2Â 1,601.9Â 1,481.6Â 7Condensed Consolidated Interim Statements of Cash Flows(in millions of Canadian dollars)Third quarter endedThree quarters endedDecember 29,2024December 31,2023December 29,2024December 31,2023Â $Â $$$Operating activitiesNet income143.6Â 131.4Â 75.9Â 50.5Â Items not affecting cash:Depreciation and amortization32.6Â 32.2Â 97.5Â 92.0Â Income tax expense46.4Â 52.6Â 7.1Â 8.0Â Interest expense14.9Â 11.8Â 37.5Â 32.1Â Foreign exchange loss (gain)0.7Â (1.4)(1.2)(1.9)Loss on disposal of assets0.5Â 0.1Â 0.9Â 0.1Â Share-based payment3.6Â 4.3Â 9.8Â 11.5Â Remeasurement of put option 0.7Â 4.9Â 1.6Â 15.7Â Remeasurement of contingent consideration (1.3)(1.9)(13.1)(4.9)241.7Â 234.0Â 216.0Â 203.1Â Changes in non-cash operating items118.4Â 134.0Â (20.2)(32.2)Income taxes paid(3.9)(7.6)(11.2)(56.6)Interest paid(8.2)(12.1)(29.9)(32.5)Net cash from operating activities348.0Â 348.3Â 154.7Â 81.8Â Investing activitiesPurchase of property, plant and equipment(9.5)(15.1)(14.9)(46.3)Investment in intangible assets(0.1)(0.2)(0.1)(0.7)Initial direct costs of right-of-use assets(0.3)â€"Â (0.4)(0.4)Net cash outflow from business combinationâ€"Â (12.3)â€"Â (12.3)Net cash used in investing activities(9.9)(27.6)(15.4)(59.7)Financing activitiesMainland China Facilities (repayments) borrowings(44.3)(38.2)30.1Â (0.5)Japan Facility borrowings (repayments)3.8Â (3.7)29.8Â 11.7Â Term Loan repaymentsâ€"Â (1.0)(2.0)(3.0)Revolving Facility repayments(60.9)(86.3)â€"Â â€"Â Transaction costs on financing activitiesâ€"Â 0.1Â â€"Â (0.2)Normal course issuer bid purchase of subordinate voting sharesâ€"Â (54.3)â€"Â (111.7)Principal payments on lease liabilities(23.2)(21.0)(64.1)(49.7)Issuance of shares0.6Â â€"Â 0.6Â 0.1Â Net cash used in financing activities(124.0)(204.4)(5.6)(153.3)Effects of foreign currency exchange rate changes on cash2.3Â 0.5Â 6.6Â (1.0)Increase (decrease) in cash216.4Â 116.8Â 140.3Â (132.2)Cash, beginning of period68.8Â 37.5Â 144.9Â 286.5Â Cash, end of period285.2Â 154.3Â 285.2Â 154.3Â 8Non-IFRS Financial Measures and Other Specified Financial Measures This press release includes references to certain non-IFRS financial measures such as adjusted EBIT, adjusted net income (loss) attributable to shareholders of the Company, net debt, and constant currency revenue and certain non-IFRS ratios such as, adjusted EBIT margin and adjusted net income (loss) per basic and diluted share attributable to the shareholders of the Company. These financial measures are employed by the Company to measure its operating and economic performance and to assist in business decision-making, as well as providing key performance information to senior management. The Company believes that, in addition to conventional measures prepared in accordance with IFRS, certain investors and analysts use this information to evaluate the Companyâ€™s operating and financial performance. These financial measures are not defined under IFRS nor do they replace or supersede any standardized measure under IFRS. Other companies in our industry may calculate these measures differently than we do, limiting their usefulness as comparative measures. Additional information, including definitions and reconciliations of non-IFRS financial measures to the nearest IFRS financial measure can be found in our MD&A for the third quarter and three quarters ended December 29, 2024, under â€œNon-IFRS Financial Measures and Other Specified Financial Measuresâ€. Such reconciliations can also be found in this press release under â€œReconciliation of Non-IFRS Measuresâ€ below. This press release also includes references to DTC comparable sales (decline) growth which is a supplementary financial measure defined as a rate of (decline) growth of sales on a constant currency basis from e-Commerce sites and stores which have been operating for one full year (12 successive fiscal months). The measure excludes store sales from both periods for the specific trading days when the stores were closed, whether those closures occurred in the current period or the comparative period.Reconciliation of Non-IFRS MeasuresThe tables below reconcile net income to adjusted EBIT and adjusted net income attributable to shareholders of the Company for the periods indicated, constant currency revenue to revenue across segments and geographies, and net debt for purposes of presenting its calculation. Adjusted EBIT margin is equal to adjusted EBIT for the period presented as a percentage of revenue for the same period. Third quarter endedThree quarters endedCAD $ millionsDecember 29,2024December 31,2023December 29,2024December 31,2023Net income143.6Â 131.4Â 75.9Â 50.5Â Add (deduct) the impact of:Income tax expense46.4Â 52.6Â 7.1Â 8.0Â Net interest, finance and other costs14.3Â 14.8Â 26.0Â 42.9Â Operating income204.3Â 198.8Â 109.0Â 101.4Â Head office transition costs (a)â€"Â â€"Â â€"Â 0.8Â Japan Joint Venture costs (c)â€"Â 2.3Â â€"Â 2.4Â Transformation Program costs (e)â€"Â 5.6Â â€"Â 26.6Â Paola Confectii Earn-Out costs (f)0.9Â 0.5Â 2.7Â 0.5Â Total adjustments0.9Â 8.4Â 2.7Â 30.3Â Adjusted EBIT205.2Â 207.2Â 111.7Â 131.7Â Adjusted EBIT margin33.8Â %34.0Â %11.6Â %13.5Â %9Third quarter endedThree quarters endedCAD $ millionsDecember 29,2024December 31,2023December 29,2024December 31,2023Net income143.6Â 131.4Â 75.9Â 50.5Â Add (deduct) the impact of:Head office transition costs (a) (b)â€"Â â€"Â â€"Â 1.2Â Japan Joint Venture costs (c)â€"Â 2.3Â â€"Â 2.4Â Japan Joint Venture remeasurement (gain) loss on contingent consideration and put option (d)(0.6)3.0Â (11.5)10.8Â Transformation Program costs (e)â€"Â 5.6Â â€"Â 26.6Â Paola Confectii Earn-Out costs (f)0.9Â 0.5Â 2.7Â 0.5Â Unrealized foreign exchange loss on Term Loan (g)4.9Â 0.5Â 5.7Â â€"Â 5.2Â 11.9Â (3.1)41.5Â Tax effect of adjustments(0.8)(1.3)(1.2)(6.2)Deferred tax adjustment (h)â€"Â â€"Â â€"Â (0.5)Adjusted net income148.0Â 142.0Â 71.6Â 85.3Â Adjusted net income (loss) attributable to non-controlling interest (i)0.3Â (3.4)5.8Â (3.6)Adjusted net income attributable to shareholders of the Company148.3Â 138.6Â 77.4Â 81.7Â Weighted average number of shares outstandingBasic96,798,985Â 100,253,473Â 96,714,942Â 102,144,232Â Diluted98,172,212Â 101,308,836Â 98,033,979Â 103,125,365Â Adjusted net income per basic share attributable to shareholders of the Company$1.53Â $1.38Â $0.80Â $0.80Â Adjusted net income per diluted share attributable to shareholders of the Company$1.51Â $1.37Â $0.79Â $0.79Â (a)Costs incurred for the corporate head office transition, including depreciation on right-of-use assets.(b)Corporate head office transition costs incurred in (a) as well as $nil and $0.4m of interest expense on lease liabilities for the third and three quarters ended December 31, 2023, respectively.(c)Costs incurred in connection with the establishment of the Japan Joint Venture. This is driven by the impact of gross margin that would otherwise have been recognized on the sale of inventory recorded at net realizable value less costs to sell, as well as other costs of establishing the Japan Joint Venture.(d)Changes to the fair value remeasurement of the contingent consideration and put option liability, inclusive of translation gains and losses, related to the Japan Joint Venture. The Company recorded gains of $0.6m and $11.5m on the fair value remeasurement of the contingent consideration and put option during the third and three quarters ended December 29, 2024, respectively (third and three quarters ended December 31, 2023 - losses of $3.0m and $10.8m, respectively). These gains and losses are included in net interest, finance and other costs within the interim statements of income.(e)Transformation Program costs include consultancy fees of $5.6m and $21.1m, as well as severance costs, net of shared-based award forfeitures of $nil and $5.5m, associated with the reduction in workforce for the third and three quarters ended December 31, 2023, respectively.(f)Additional consideration payable to the controlling shareholders of Paola Confectii SRL (â€œPCML Vendorsâ€) if certain performance conditions are met based on financial results (â€œEarn-Outâ€) related to the acquisition of Paola Confectii SRL, recognized as renumeration expense. 10(g)Unrealized gains and losses on the translation of the term loan facility from USD to CAD, net of the effect of derivative transactions entered into to hedge a portion of the exposure to foreign currency exchange risk. These costs are included in net interest, finance and other costs within the interim statements of income.(h)Deferred tax adjustment recorded as the result of Swiss tax reform in Canada Goose International AG.(i)Calculated as net income attributable to non-controlling interest within the interim statements of income of $0.3m and $5.8m for the put option liability and contingent consideration revaluation related to the non-controlling interest within the Japan Joint Venture for the third and three quarters ended December 29, 2024, respectively. Net income (loss) attributable to non-controlling interest within the interim statements of income of $(0.8)m and $2.9m plus $(2.6)m and $(6.5)m for the gross margin adjustment and the put option liability and contingent consideration revaluation related to the non-controlling interest within the Japan Joint Venture for the third and three quarters ended December 31, 2023, respectively.11Revenue By SegmentThird quarter ended$ Change% ChangeCAD $ millionsDecember 29,2024December 31,2023As reportedForeign exchange impactIn constant currencyAs reportedIn constant currencyDTC517.8Â 514.0Â 3.8Â (11.1)(7.3)0.7Â %(1.4)%Wholesale75.7Â 81.8Â (6.1)(0.5)(6.6)(7.5)%(8.1)%Other14.4Â 14.1Â 0.3Â (0.1)0.2Â 2.1Â %1.4Â %Total revenue607.9Â 609.9Â (2.0)(11.7)(13.7)(0.3)%(2.2)%Revenue by GeographyThird quarter ended$ Change% ChangeCAD $ millionsDecember 29,2024December 31,2023As reportedForeign exchange impactIn constant currencyAs reportedIn constant currencyCanada91.1Â 94.9Â (3.8)â€"Â (3.8)(4.0)%(4.0)%United States161.5Â 157.5Â 4.0Â (4.5)(0.5)2.5Â %(0.3)%North America252.6Â 252.4Â 0.2Â (4.5)(4.3)0.1Â %(1.7)%Greater China1219.6Â 230.5Â (10.9)(6.7)(17.6)(4.7)%(7.6)%Asia Pacific (excluding Greater China1)50.9Â 40.2Â 10.7Â 0.7Â 11.4Â 26.6Â %28.4Â %Asia Pacific 270.5Â 270.7Â (0.2)(6.0)(6.2)(0.1)%(2.3)%EMEA284.8Â 86.8Â (2.0)(1.2)(3.2)(2.3)%(3.7)%Total revenue607.9Â 609.9Â (2.0)(11.7)(13.7)(0.3)%(2.2)%1.Greater China comprises Mainland China, Hong Kong, Macau, and Taiwan.2.EMEA comprises Europe, the Middle East, Africa, and Latin America.IndebtednessCAD $ millionsDecember 29,2024December 31,2023$Â ChangeMarch 31,2024$Â ChangeCash285.2Â 154.3Â 130.9Â 144.9Â 140.3Â Mainland China Facilities(30.1)(9.3)(20.8)â€"Â (30.1)Japan Facility(35.2)(25.4)(9.8)(5.4)(29.8)Revolving Facilityâ€"Â â€"Â â€"Â â€"Â â€"Â Term Loan(416.3)(385.7)(30.6)(393.1)(23.2)Lease liabilities(350.0)(321.3)(28.7)(330.5)(19.5)Net debt(546.4)(587.4)41.0Â (584.1)37.7Â 12 GRAPHIC 7 earningspressreleaseimage.jpg begin 644 earningspressreleaseimage.jpg

M_]C_X 02D9)1@ ! 0$ W #< #_VP!# ," @," @,# P,$ P,$!0@%!00$ M!0H'!P8(# H,# L*"PL-#A(0#0X1#@L+$!80$1,4%145# \7&!84&!(4%13_ MVP!# 0,$! 4$!0D%!0D4#0L-%!04%!04%!04%!04%!04%!04%!04%!04 M%!04%!04%!04%!04%!04%!04%!04%!3_P 1" $+ 0H# 2( A$! Q$!_\0 M'P 04! 0$! 0$ $" P0%!@<("0H+_\0 M1 @$# P($ P4% M! 0 %] 0(# 01!1(A,4$&$U%A!R)Q%#*!D:$((T*QP152T? D,V)R@@D* M%A<8&1HE)B7J#A(6&AXB)BI*3E)66EYB9FJ*CI*6FIZBIJK*SM+6VM[BYNL+#Q,7& MQ\C)RM+3U-76U]C9VN'BX^3EYN?HZ>KQ\O/T]?;W^/GZ_\0 'P$ P$! 0$! M 0$! 0 $" P0%!@<("0H+_\0 M1$ @$"! 0#! <%! 0 0)W $" M Q$$!2$Q!A)!40=A<1,B,H$(%$*1H;'!"2,S4O 58G+1"A8D-.$E\1<8&1HF M)R@I*C4V-S@Y.D-$149'2$E*4U155E=865IC9&5F9VAI:G-T=79W>'EZ@H.$ MA8:'B(F*DI.4E9:7F)F:HJ.DI::GJ*FJLK.TM;:WN+FZPL/$Q<;'R,G*TM/4 MU=;7V-G:XN/DY>;GZ.GJ\O/T]?;W^/GZ_]H # ,! (1 Q$ /P#]4Z*** "B MBB@ HHHH **** "BBB@ HHHH *** M* "BBB@ HHHH **** "BBB@ HHHH **** "BBB@ HHHH **** "BBHVF1.IH M ?2&J4VJ0PJ_"F_C7R[X@_;]^'&DR!;5]4U=., MRVEJ(U&<$9\YXSSDX !/!]1GGO\ AXQX)F:,0Z-KQ+.%99$MP5!Z=)B,DX ! M(SDGL,X/%T([S1[$.'LTGM0E]UC[$X]12[AZU\7S?\%%?#<=T8AX>U$X(!;S MXAGY@"%YP3C) SR<#@$L-'_AX=X*\S8NA^)'(;:VR&UX/O\ Z1QR",=<\8SQ M4K&4']HTEPWFL=Z#^6I]?TAKYJT]T/]M'X9:OV0 =S M)(@0 ]LL.3CKD#U+PQ\3/#_C"Q-[HFLV&LV:N8SM !^E123K$$OS$$+CU MKDOB%\3M ^&NB-JGB#48]]/M-XB5F!9F<]%55!9CC). !P 2> 2/@'X]?M MCMK[3_#"MHEEL(S#./MC#<0&+@C (QE(OF4J?G922..OB:=%>\[L^ARS(\7F MCYJ:M#K):_R(P<\(/[:+UVT[.*RH)#6U".N3/3MAXE)3I+4N

[30_\ @GW\4=1A225+/3I/,!,=Q>X//!V"-7&>AR"2 0>3D#[T\M:TU"R MOM-CT36[3;.EHLWF)/;,,+(A(!R&!#*0Q! QW Z5A:',H.6K/)EGN:SH2Q,* M24(NSW_S/E*W_P""=/Q,;9+)J.CAP1A? M\N['0D$0G.01@@G;@YZX&+JG["? MQ9\.?\>^GV&N!O+RUG=QD\;MQ+2E"2,*?0ANO4#]1U_>8)R5S@Y]0>^>_'!. M>/2O*_CY\?-$^!.APW&H1-=W=YN%K:HQ42;2 26 . -PZ@DY.
<'%5,%1C%R MD[(X,'Q-FF)KQI48J4G_ %W/S5O/@G\5_"LD5W?>$=4*80NL-B\B%2&P&*@X M&X DD@@D8(XSS>D^+K[1KZ&^7?HNH1L6AN+4R0S(&B)RLB ,O#D$9!YYP 17 MZ#_#7]N+POXLUZVTC6M(O-#OKB58(W*F:(NVT*#@*PW,>I4# R6YP/4/B)\. M? 'BI7_X231M(DDO%, N;A$BF8X. L@PV0HXVD$8R,XR.-8*$US49GU$N),7 MA)^QS##[]M? ^'^\^"_AS^U]\0_!#Q'%+X0O)21YEY()+,MR<"X &%*$EU0 MM!)P3 MPGQ%_P"">OA_6(;B[\'ZM<:!<,LA:VN=T\6XJH 5LAD/&"27/S"'C'/RW\2O M@? X_^#LGF:YI;R:7YNUKZV'F0,?.C5"67&T%<8\P G. !CAJ>*PN^J(>'R#/ MM(?NYOMH_NV9^ONE^*+;4H(I8I5>.10RLI!!!&001V(YS6U'.LO*FOQH^%_Q MI\5_"V\1O">KRVUKE'DTJ[!>TG+9R2IP%.$ +IM)QU '/WW\!OVN="^*+IIE MV/[''\1J2#I=S,&\X $[H'P/,&T$D8##:21@!CZ>'QM.OH]&?$YMPOB\L3JQ] M^GW7ZH^HJ*R]/U>*Z4$$9],UI*P;I7I'Q@ZBBB@ HHHH **** "BBB@ HHHH M **** "BBF22"-_P"1]_D/#OUF*QF-5J?1=9?Y+\SH/BY\=O%7QF\032W6HWEZDDA,8. L M:X "JB\(O SMZX#-DY)]*_9R_8O\0_&25-;UK[3H^AR$2+=SJ/-N;2_9[X6[6MW:/(R@ M#*JL9#;2 NT9(4@Y SV?CCXOZC\<_P!FO2/""6^H:YXUTW4(XYA;VDLINX1# M<"*52H;)*X!!()9&.,'- /ZU"490IZ=AQR"K0K4<3BG[35\]W=>3]#Z#^#?[2 M4'Q(TNZ^"Q0ACT#Q9=0_8_](!ACU(.%4!591LD(8?NR"23D8!P/FSP-J7@; MP'8? %#P;XSTS3SJ37$O]DZLUHTT_G(&61/,7&Q4>%64%E'S,2<'GVSPC^P%9 M:MH>GWOB[Q=K$NL211LZ6K*JP (H5 S;V9E( #[L8 7 'MW_#,OPRT_6I- M9O=%35-2=_.EN-4NI)TDZNK/6=? N3I&GQ6A5KB)L*FV1G \LS M.X*ET"$C.2P$CJ ""2.23CG' ,NC2@USU-4:1S/ M,L3%QPV#]V5[Z-WO]Q]"65Q]HM8'V&)F19#&PY3.#M/;(Y'0>V:^)OVXM(N_ M#OQD^'/C2^L)M0\.VUQ;*ZP@/@.:[CC MGT7Q#;)*0?.>" J%8 %L"8D@9.1@G&, DD5V0_:B^$_C2T-E<:[8)'-B*6VU M:,Q E@V5(D4 C[P.3CD CD9ZZE2E7CRQFKGS^!P>8Y1B/;U,-)QV:MT? F?$C M?&3Q)XK^,43:?JVGWMA%=W6J6HUNRAO/[/MUYESN 9T<*CKM1R<(-I $9'; M? WX(_\ #4.E^-/&'C'Q3J!NHK]K:(6[(J;XX\F20$890/+PJE54 @N!G->%:U^Q;J6F M]JD_@;Q[<>%]$U5I/M6GF%FC 8'*A5=4D R0 02!P2_'/, M/6$/#?C31/&/B.&?2_#5S!%87DTS._ERJQ6 M*$@LX'E$J,Y +#H !ZUX%_:B^'GQ.U^;P_%%7RG7=896,\Q$BF8E54JH )** M"S'YADD$G5_:$.JCECAS\Q# D9! MW$U,:U6FN673H:5 M&]?6-5%"N?LCL1M&4P2F!@#;@#+$J2,?!.O> ]8_L;Q-I%QH=Z6WH'B M&U\L51HST90%'S*2!M')X(^T)OV]_#6E^.WT>? 1+W^RH9A;?;LZ8"Y8P% MO DR*HMM>E#,@'D1SL0=Z( D2@#@MD-N7[\\^+;37+."XMKB ZMYD3D M4T+AD=2 0RD<$$$$<$'- E+\:O@3XE^">L365ZKWF@RR""QU9D)CD5CA4(/ M"NJH?E)YV9 ('/5?LV_M)7OP8OHM'UJ>2[\&3.3O4EVTQRQ.Y 2T;$C*C(! MR5Y#*QA<9*G+V-?Y%9WP[0QU'^TW?5+C*6=M,^ Y&-\A Y*("">F2 M57(+"O1O%GB2R\Z'>ZIJ$XMK*TB::5@3M5023@ DGC@ $YP*_'WIJ;XV7 MQ3\=7ESD@,YABCP0(X%+>7%G Y&YBQS@EGQQ@#SL9B/8QY8_$S['AO)UF59U MJ_\ "AOYOHO\_(XCQYXRU[XQ>,7EN99M3O;NXW&0N9#+@ # 'Z%_LI_L?67PGM8/$7B&*.Y\1R1AD21019JPS@X)5Y.2"X P 0."=W_ ML#_LNQV=O%X]\26RFZ+%M(C8#Y5*@-*2.3G. " 1@G(RI'JW[;WQ)UWPOHOA MKPEX=E2QNO$EW]EDO9)O+2%2R( Y )VL9,D@@X4@@#DCAH4E3@Z]34^IS3,* MF88I97@YS#31@K MDK+Y8(7 W E<%>&'P/\ #_\ :<^)7P[TVQNTU^/7M/G>2-M)U69[QDD60*T1 MDP)48JNY1EE59,X.,#ZMT#P]X4_8O^$=W-XAU74=8DU8QQ7\A)D#.5/^KAW M*N&8$YRVT<$X%<7^Q/\>31O'$'B+QUK6GR&VDV1Z#<7L;1R-&R_O+@1L!M$ MB^7@D _?& ,@Z554J58\KLW^!S8&I@L#@:[JP4Z:?NMJSETTZZ,I_"?X>^(/ MB1\=--^^*FBZ5+X0T74$,FJV^HE91*H5FC7*5?NX CM5PJ(GS!F<_PCY2 #D]L D?E_\ &+]H;Q%\3-8DOKR_YN1J_</ M2%ML:EC@\/ 0JJ"2=HP<$$Y0K@H4Y.?L-"LDNL MK;>OJS[1+^G[T.AW:EXQ)'!&@\\ VOHN+(GI1\A6!#=&<%!>A.*Q\QA=ZA=Z@R8'@A$'D#@@'!:]N GX&@):Q=ZA=ZR@!51_^+AU4^^*3 [+JH #D_(0I) , XXYU9)E:0/%+(\AC1_+4DL-[+AU4*3 MG@'D<\$L37LX#*5C.9XJ;O%VLM$98[.*>3\DFP@;!<0H9&$9P-R@G<>H(##)&.Q)&0WCK4);*2*YO&N=\BR#&X$$-@< M+@X*D#)8XQT(Y&5',EQ;RA"P"HJM"K!@P&3N2#D$-QG(ZD8R#GZJEE&!I+W::_/\SY&MQ#FF(=YUY:]G;\ MB_>^*-33P_I=$S)>,+GSY&^9GW?*VT%R-Q&6!*_+@8 SN!AL_B1K-O($G>.: M&8QE&F )B4N"3G.2N 1G=T.23TJ'6DC'A70 IC\@>N*PK7RF\C]T!YA"%2P^8D\,J8)5@OD>L^'_C5&>SBO-,OY%6-+G39_)F)8LH 4,'!)WC MKG&20 PS]/\ P>_;L\5Z=^':!W,D7C? 2U"JWVIC;7L:X( ,F"&(QU923MX89) M'P-RJJ,NI M/4/UV$X(( (.UI?]C]IO!?QL^%'[ M26&?V+=2V[V74[74[E'T/6E2*7,$Z$$@'WHUR-O@OHGP#\+7_BWX M,;>$[*^%T\XTO7(7 M> G#V+)SVP;*DL. K/Hd% !K M/^1F]%^N&!^6:AOXVF%%I9K%
]8+\BG+@\P]S!K<(\<Z+L$T\!^8T28E2:I\ V8`_)gFoo0tU?@!+uUGDp8u#&=5TG;4.GD?W3)$'!7=S'_G!^=SE1D?:3S>-@C/O*BP[\O5)<T2>J^_"-?RSHk=#-+PL#N+:NPRk+6+KG,?\+<OfT4A>)EH7>9t7@tFs\=+F/N.Z"R[(!QT=8_7L:ZR+MI%B6FS&:.]J3B.;U;G,(K.PBe@#LE2G'3:'N9)3CK.E)Y()(4cF-$8$(C=6=8H$H8[?PN^*,+$PGEZY<S.CG)>'*?Y^F+;]I%^_E`,8<)Y-OO1V^+*%%:P^5+C;*J62+YH/O-+$CS!$Y)%-C9!=?X5;U@!6,NWQ+^=!96P3@D7^*7;T>_1X#+"=E,*&T;-++M(>?QK:G4N_]AU@W]:J!@_V?:3L5O$H/)YN6<Y9BW4-*HQ\G6>I@.%DBE!#;5B!\+5#9@^%C"T>5S@C>OZRFR$Y76]&+/V#J8DI>E\J+@M]9\H&<H?EZ]3P'N^<N%>BB&:1<\%&\G\5]#EYK*+4P@>3,G#C4=0W*Y%Y?3D/OQ&WSX2R$,8Q49EJWV&WRGU8]T:QQ$J@:W_8ZX/U/C,EKAKSPQ_Q7O%B1I\\E7L?5_F$&KG@CY1;H<+2LR?<H&%Y$?*T%)F*)>T^/^J1[%WI7VLHPXU;_V3>^I"W'.8O5_0BF@KAZ0>\O1F?%)/L^+T7>D8S#5&P-GE/@^;@!<9B/@8*'V*W:T%CA:\R;0V6?R$DHI6A[GT;C@;B%8.1=58%G:?0)S=4!KCJ,]F,5)9-,95$"&[N%"^A:GR%G_L@@"SUPN\BH?+)B>&OJ*D'J_^RZ+*&@I%<@((\=5(N%!X.AC=V!6C0K?6E?6UZ^<Y`HVEFVD>ZB!XA@B&!"+^`"@I>Q)*ELE[X9K_$H:!W>X&[?HNF.!$G#VK!>5_<?<!2<GW'Y-N$XLB=<UX8N<IB)HA;\V?4]H&=!=K,0=?F?:T:?7W[NVBQW=?U2"A)TV!%6Y;,Z(N%QP#7GG>WT:^*3Q;=V6[[-;3M3%=-9,**6>@8T(LMDO)1D^)=#O+@$7Y8YO7'M`[$EAR??I!!K@$*04K^6(@0"Y6&5R2*Z:.,5]@+]YJT3;4<@6/>@F`?H"?$FRUYP7PY]_@E!B*/F9X?L:+&2@<G7<K0`8*(*#D&V=J&=^V#\6+,O6VH?[-NPM*J

M15DMY!*WE2Q@J$4CG!*D8!8# (!/..8M["+5KY+*.0(%4E2Z %5&7(X)RQ/ M!).< DCFM[1_%DVA+GR##6TD>T%L9W(,8#9Y( P3P3D@UZS\#_@N_ MQ,^(&G:)I4%S(+F5)I[F559K>!<$D
@;0JD$@'YF"@\X)\S%9A7P-)X>NKR^ MR^_^31]E@\KP68U5C<-+EIQUG%_9]'U3L?8G[#?@FQ^%OPZ\1_%#Q1-'I>GS M1^7!(\)_=6R'YV &6(9BJ@!01Y7&0PQZ;^TEGVLDPA@V1(
6(&2%&>1DD#)Y->?\ [,GQMTWXE^$X;:!J&EPI;W$]Y MNF$FT!0QN-H5I"-K,"%8$G P,GDOVY/B)%H'P[C\-Q7(M[[79/+7:RJRQ*0T MC98$$$ +C@G><$X(KJ4J=&@YP['S56./S/-
HX3&7NI6^6_Y'YV>,-4DUS66N M)Y#.]Y/)=SL0,YHZ7%Y5L@]JO5%;KMC M J6O:/S(**** "BBB@!.U"1D@G8-HP.54D$ D?,*^"Q-G\ M+/VV:CQ1DJG'^+#?
U7^9^P.L:IIWAW3)]1U6\M]/L(%!FNKJ18XU&0 68G'4 MXYSR0,#->.>-/VL/A?X*C,EWXE@N&\L.JV<;SB48_A=05)R,8)[C.!S7H%]; M>'_C/\._L]U&NJ^'M:MHW*$,@DC8!U.?
E92,@@_*01Q@BOSS_:@^!.G?LX>) MK"[T../4](UR":UBM[]%GF#D!2@++U_>*59<' 8$ @%O6Q-:I2BIP5T?!9'E MV"QU9X?%R:FNFRT\
[/S/M/X>_%CP1^T]X1UW3K$&ZM(S]DO[&ZVI(H<$JV%< ME0<$!@/SE_:J_9GU3X;>) C[9H'W/8WC1A1=Q!59PPR2&4[%)/!SD M=<#Z*\(_%"W_&2?A?H.@QVHU7QEK+_VOJEK,#
ULTR*?*) .&VX&#D@J20 M0!]*7D?@7]J?X6R+'-'J&G3EMDBQJ+FQN!D' 8'RY%!()QRK'YBKXB9B7F9VED41@ D@C()) V]?FR" ?HG]HK]G77? MA[K4]I>#R)F61K2\4@1W\:
[@"O548;QD$G;P,E2#7@T>CW/]O16:N+*9;IDB MDF 8*@4,[J" I ^9MH/! P"22?N\OSBAB*3]K[LX[K_(^3S3AW$86K&6&]^E M/X9+SZ/S*MI)!;0#5+B.:+RVV0J^-S2$8+ \Y"Y(S@ DY&-
I!R;I65C$+E+B M8LS.B95<;3G+G!4 D@ <,,')XS?UBZ>^65 TR65G'Y$)5592% 4MP V"!@C M))/)S@Q22'9.' B"+,H0G;AB%(! ZE"=I. 1P0*Z<#"59RQ=5>]+;RCT_S
M.',JD**C@:+]V&_G+J_T0^:S6XA>.Y@CB6-9-RR,8\L%) *8&UCD8&"IP,$# M).CX74P>*K%,N JW#*K*$./LL@)V$ *.IR 02#SQSG3VTD-U(+@S&3,JRQR) MAQM\O("9!)"D'&0>"!D8(V/#V;CQ
YBMR'MX;N22Y9P2RF&0#>HR-H)0 GE2 MP!)R -LTTP-7T9CD:OF5"W\R_,YFZM9&>=Q@AI)CR54OMW $]<=2N0>1TW
MTV,3PP[6BDD3)E:2+")A54$D@;CC<022!D@Y/(,5UL)E.%@R\TJL""%P2#DD9 .<<9R-L(K4::\D9T%CJC:5JAU"25[EF5H[M1&1F+ +@'[S$'#9."< G&35/7]'N]& MU*YM"9)(HF:12A)#$
+D8^Z.1]0#@D@"HK*W=I'#2,P828."KQ*0.<^HU)H$UGPM!()(Y+O3Y3;LL(#,ML2 F,DCCD Y/ 7)&:_%I87$PQ2^& M7NR_1GL8&7UW!3P,OBA[T?U7W:G/VGF7#) 2J#
<4&&)V$A00&SM&=HR>2%. 3D#L3CID@D C(*Y9)"TE]Y<=HKQR-A(%)"N[%5.U2 M,DG."HSC. !U'?\ @CX9ZCXNUZS@L[!KO4[J8B+285D=B!O($@+=1R2A! 4$ MG !
Z<9CZ6"AS5'KT7Y5+KQ)=J&N[I2&"*# MN$49(!"@C)/))&22W+LC2J79?+C8$*CC:#E@ MP(8 8Y^ Q&(E6J?6L3IV\C['D]M%91E.JWD]N9K]#Z$\1>'=,\4:++INJ6- MM?
6LJ[3#=0K(AP002I&#@J#VYP0P.>" M,D$$<$$[TC!6P3D8Y[C\:FI3I5K2DKGB8;,,?E3E0I2<.Z.,_#CPQ\(]#F MM-!LDTG3=YN)5>:27YBH!8LY++5-6B:2YEB/\ MJ+08#G.",MG ! #
L.>H^%/ASX)?XK?$6STNUB\BQC.Z22-0GDPQD!F!"]\@ M+D$99<]2:\C%3]I-4*:T/T?AW#RPF&J9MC'[TEHWVZL^G_V+?AQ)HO@TZK<( MXNM6E#
2=1$A*J2"!@DESP2"NPU]X^#=+%K;)QCBO*_ACX3BLK>U@MX!#;PH ML<<:@X55& ![ "O==-M1;VZC';TKWJ5-4X*"/RC,,7+'8F=>75_\,75&T8I M:**V//"BBB@ HHHH
*1AN&*6B@#D_%V@1:I8S12PK+&Z%71U!5@1@@@]01VK M\M_VC?@C+*O%$D42D^'KQWFT\Y)$>&+&%\L26CW#:6R&!&#D$K^MT\(FC(/ M/:O%?CC\
(=,^)'A>\TK4H,I("\4ZC+V\H!V2(>S#)]B"0<@D'AQ>&6(A9;H^ MJX>SF63XJ\OX"_(LY+>VUVQFCOM(OKB,.MO26W@?QW>-%]*L(]/U6ZD+"X7<56.:0G_%K%258GY@0" M0V-
WEX7$;X>OH?;Y]E#;CG&6.ZW:7Y_YH^?OB%\/?$WPH^(N@&^O%\1_$/4I MI+JXL$M1>*%92ODE"29 Z&0'H0K(1@Y)[W]GOXH6W[,^H>,Y_&4%YI]UJ4]O M;Q^'(0&FC:)&)G?S'
52K*!AF8Y/4#=7W%X@^%_ASQ'XVT+Q=-IT1\0Z.DL= MK?(2C^6Z,C(P! 9?G)&X#:2Q!^9@?BV[TW1/!G[95_>_%!(9+!VDGTV>Z!>" M)Y) (&;( $9*[B"]E3UP&%5*#P\U.+W8L+FL,ZP\\/6A?
EA=I;R:>R\E]Y] M#>&_&WPX_:S\-W.E,/M3QA9I["Z4Q75OR=LBD$]0,;D8C#$$C)%?*_[1'[%F ML^"WN-0T*TNO$>AR1N9+B")6O+)1D#=C)D&TGYD48 .XC&3[I\1/@[X=T/PY
MJOQ5^%.KQZ=J4=LOV1])NHDL!LD428"J5'SC%X5*-:/M(K9K<*ME^3YHW*C4^ MKU&]8RUC?UZ'P!9PQ[9W\J:X,A)%N&.43.TER Y.>@(!.!GM@Z'A>U>WOM1E MEX=;>X9_+7Y)8SA
<#(4ON QE>^!CU3QK^SCK/@MHAJ.@ZOX:BA)9I)+=Y M( N_YB')(!#8P5<#H>C<\W9^"+;3M2O+B#5WQ/:O T M1D8P,CIQV?87$X65)7C)]&CHRKA?
&87'0KJ49P3W4D>6WT**KX,PG>,%%89& MS*DD!FR,D'D<$ #G%12_NYKN3RO*DW'>,9.=V,YY &2 2.""#T!SWEO\);: M:78-1N)0(RS+:V!+J5&3M)D.
#@DD#@#I@5UND_LTZWJ$=BUMX/\2ZO$Q,:R M"SD,+R;CN+%(R0 >#N;"C@G@"NF/$&#IPC&%Y678\VIPGCY3E.LXP3;WDOTN M>.PWT" OWCD[6W8P2!R.
<_8'P_X)_^/]6>V%QIVF>"K.1-SS+M:Y5.N,J6 MTFND/\ /L?"?P1_9/\ $WQ: MNF?P]IB"RCD6.YUG4-BK$P ("#!QC@@(&8 C) (K])?@G\ /"7[/^BR75J1- MJ'V5^!?
VG#\=-3UKX>>)/#_AF\U2PN%M"DA5RA4YB M8,,K($;<#@@@$[1P#XG/&,_WDN:?F=E98[,*#=&E[+#IZVT;7?S_"/0OC)X M^U'XB_"O68O@_KUEJ>L0R_9[UM-NU%S#$0P?R6R-KY
(;CY0Q5BVTU\%>)=6 M^('QQC?2M1EO?%-UI$;-#;K;1M/L=EWGY%#L,J,\':#R1G%0>"I-0?6[2W\' MPZPOCLZ@1;R::Q53;$!@3P&.&QNW_)M4 @DL1]6_"GX$^*?%7C[3_'OCS3(_M#NLZ5*
<_89MDFIS*-HFD6,[4 (8!B)%X;HS3< M7NXM_'?:WFGT9O\ [.OP-UGP/XDM?%-EKM_IGA[4[);J7PW-&5(EDCR8I%8 MKY1. 0-QPH)X.[UCXU?%+3?A!X.NM8U"0>
<^Z&TAR09K@JWEQ@@'!8C )'&< MXQS5[QK\3/#WPM\/RZKX@U%+.&-2RK]YW.0 %4')_#@=SBOS4_;$^-VH?%+Q M?_;%S!);+L\FPTX7 ?[,N!D$C:K;CAL%;[LXSXC^-M3\
<^)+N2YGN+S6;Z1O-EX/?"1E ,+D@ 9/&> M3@#[(_9?^"(\ ^&H!=P8UR\Q)=OO#[1DE8P0 #DXSEB>2 N/)?V6?@3/>7 M5MXMUVT\U>'TR.X&6)SD3D$= ?N$]\L %8_?7@3PJ(51V3G
-7@<,X_O9[L MCBG.HUG]1PS]V._RZ?+KYG5>#]"%G;I\N#CTKL%7:N*AL[<01@"K%>R?FP44 M44 %%%% !1110 4444 %4=0L1=1D$9_"KU)0!\V?M!? /3/B?H+VURAMK^#,
MEEJ,:YDMI#C) Z,IP RG@@ \$*P_-GQQX'U7P/X@G\/ZW;1V%_:,TBS')252 M&42QY W(Q! [@DY (*U^U&I::EY$05S^%>!?'3X!Z-\3M%-EJ=LV8R7M[J' ME@8C!*D@C! P0000!W
(\O&8)8CWHZ21]QP]Q)4RI^PK>]2?X>A\]_LW_ML3 M:##9^'OB%()MS,H#,,7!))8DE0&52V.6XRU?6?Q ^%/@_XTZ1 MFNV,>HQ!2UO>0OMECW!3E)%P<'Y"1G#;1G.
*_,#XK?"'7OA/J4D&MVYGTHR MA+75D0[)F )C)Y)1@"WRLA5R>#D@'))!)!'G4L5*E^YQ*NC[/'9%2QMLQR6IRR>MD[?=V/J/\ M:&^$_B30OASX;^&GP^TNXD\+:I>F+4;XGSYK<-
,L@=R<,%!+'?V(4$@X+<)^ MTUH>G^$?#G@;X(^$(9DN;B596N68S%(R7#O(0"V!ND9@ JL" !D#Z7^$_[2 M'@?XMO'::;JZ0:Q@!]+O%,,P;#$JF<+(5"L3L+8 !)&1GI=0^#/@_4O'J^-I M-
(C/B?[,UH;X.PW1LNP[D!"$[2%W$ D #) 'H.C"K%NF]_R/D:.:8C+ZT88 MZ#3AS/UD^LK[GQA\+_$OQ<^)VFS>$?AQJECH7AWPQ$M@+B2-K<7 RVTYVNPD M8
LQ!&"Q'<$^Z_LS>*/BKJ/B37_#_P 1=-N&M]/A5TU2X@5"TI/$890$E&T% MMPW$9&3R*\OL/@_\8/V=?"B!OAY8PZ]X?U:5;@+.\7EC!(765Y8E\OY$,C&-3L)7A0H&"3@#.6R:RP
M\96SEI,%@,*#CA>IQ]:X[PW^T!\+?B'JUI8Z/KEG=WTC;;>.6!X9&<9&>*\-_X*1ZE/=:7X1\/6*2W%W=SR?N(UR2Q*!0!@Y)*MQSC/3D M"O#8_A?
XL\8^+O#D'A;X8ZEX(U*"YA+74T5PMNC1NC"9FD)P5/. 22&[G&76 MQ%2-5QBKI$Y?D>%K8"&(K5'&4E)WNDM-M'K]Q]V:O\>OA9X7@+7/B?265.#' M;.)VX& -L88\9QT[?2I/&7Q\\$>%? -
OXREU5+K1+QMMM-9J7:=B&.T# P3A MAAMH!&",D_FIK2?\([X^\\9VUVFHZ6VK7%[+81$R6T&XQJ$?&"N3&RD] 2H)4Y!P6- MJ.]HGK3X8PE-
TW*K+5VW6NE].WS/L'P+^W!X4\2>*+'2;_2K_1(+XHEK>W>- MLC,P505P" 3P&Y&3_#@X\7^('QF\?_&[QIXOTW3O$2>"_"7APB2[FA,AG,(?
M;YFV,%W..3R%4#!91DFI^T1\4?"/QZT'P3HG@G3;RZ\5J0EM!';%/LJ. 6AP M" "#'&V0"H56P>2:ZOQQ^RMXR\'^)'U[XMK/?7:ZV;1X+)X;T; MQ=X-OAX1O-0N/%'AQO[86\N5BMKF:-
@HED&QC_JW4,,NQ"S=3L!/4_WPA\2 M=?\ $7AOXGZ&T'BN[-U):7GVRY4/;*$6-DFW'/V>_V3 M)_!WB2^\5>,+V&\U6]@DMVTJRC$=HJR,QD#J !(&!^Z5V@DG#?*1[5'0H_L_PUHZ.9-
J;8U9R<9 !RS$X'&220/:BGAGI.H["QW$$;RPF"7M&]-K MW3W7??56.5^ /P/F^&>K>+]?U"2#^UO$MR+B6SLSFVLXU+E8T8JI8_O""Q"@
M@#"CG.G\9OCWX7^#NF2_;)OM^MRHWV32K=AYLK!6(!)'[L':>6Q@=,U\Z_%_M]N2YO+5[#P'NL+=OF&N7$0)*@(Q\I#P05)&2M2) +K5 M-7NB(CSH*[%A.':N,J?7,WERKMUM^A
MV/QB^-FI_$SQ-+JNJ7'F3LS"QL[:XW068!P"@!)W$$;B3\Q4#I@'L_V;_P!G M>7Q+/;>)?$<#&P($EK8R9(N.A#,",>4<<#/S9R?E^]O_-_9-=[BWUSQBGV MFZ9_72VPZY&,&9OXLG)V!Q@
8%>PZ7IZVL( 'X5%I.DQV<: )C MCTK6 VC%>X?EF^XM%%% @HHHH **** "BBB@ HHHH **** $JE?:>EU&01FK MU% 'DWCSX9V'B/3[BSO;.&]M)@!);W$8=& ((R""#@@'GH1FOB+XK?
L6W>CW M$M]X*>.=/F+:9J3 ]CQ'(1CD84!R.Y+=J_2^:W29<$_A7/:QX5BO(VR@)(] M*YZU"G65I(]C+LVQ>63Y\/*WET/QAF_M/PAKOV:]L[S0M4CX5G5[>9%8]<(2 M<[25/.
<$=.@KWOX:_MQ?$+PSI]M:Z@MGXJMX]NY[P^3<'<0% D7((48))5F) MSEL8(^Q_B)\#]'\86+VFKZ7!J%N*K87>B:U8:I;,N0]G<)(N"<9RI]=P)X'!'.#7Y/>(_@[\2?!,@%
MSX:N;U2Q"7.G@W*L(V!+$+N*@@D@R $Y.!P0.+A\1?V=]J2.+>73[RW=%+QDH MT;QL0@!&,%3SV((' QPEC*]/2I&Y53AC*<7_B:"6UO+:ZE B2.5@\B1A55@"P!R23Z5M M^"?A#X,^'?
AW4/#VAZ7'%HU_(TEQ8W,KW"2,5 8E9"P&0 " ,#H*_,G_AH+ MQ=':E(_%OB21M^-IU!VRJD$ ,<@*< %0<8+#'(SEWGQL\9:A'(G_D>NO%+ M&$)?4)&(PI (
;!X;/3USP!B%C*:^&&ITU.&\;45JF+NM._38_4K3?#_ ,-O M@_(]W;6FA^&I[PY-PQCA9P2% #DY"YVC ( )'0GGB?&7[9'PV\(R20)JLFL7 M*,H$.EQ&7.Y]F0Y(3@Y)^8' )!/2OS'U'Q!JFM7%Q-
/&'V>+3]%OKFVERLWTKSEVI?7A\] MX\QDG;&!MW!R/O':<'(S7R]XR^)>]>.=1?4;[4+W6=1=R3<7K^;M&0=JKG:J M@J"-HX)(! /'K/@3]B[7-6VW/B.\CTM&96-K&!/,<$A@2"%7('!!8 '! P!7
MT;\.OV5O"WA&83V^F'4+L-E;G40LS+R"-H "@@C(8*&&3S@X#^JU\0U[1V0G MG64Y/%PP<4Y>6OXL^/OA_P# +QI\3[B.>YAFTK2F*L+N\0JNTX(\M2 9 021 MC"D@ L.,_9/P;_9OT/X?
PPFRLQ<:D5 EU&9<[!R(Q@D87!( !+$ U[IH M/P[^X73/UKT;1?"<-FJG8!^%>I1PE.C9VNSX;,^(,7F5XM\L>R_4Y3PMX%$( M0NGYBO1=/TN.U4 #%6X;5(1P!4]=I\P(!M&*6BB@ HHHH ****
"BBB@ HHH MH **** "BBB@ HHHH *0J&ZTM% %6:R29<$9K%U#PM!,X'?:+^RCX,T^X6>+PY%+)@_:I9)U/(.2DCLN3ZX] M1T)%?7J^$K;J8QU[U:A\.P1]$'Y41PU&.T0K9SF%?
2=9_?;\CYT\._O1M!F M,NF:%I^G2MU>UM$B8\$3.K.H[SDW\SSO3?A[%'C*]^F*ZC3_"\%MCY,?A70K&%[#\J?5&%95@L MDA[59 VCBEHH **** "BBB@ HHHH **** "BBB@ HHHH ****
"BBB@ HHHH M **** "BBB@ HHHH **** "BBB@ HHHH **** "BBB@ *HHHH **** /_V0$! end