

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2023

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-41326



**Golden Matrix Group, Inc.**

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction  
of incorporation or organization)

46-1814729

(I.R.S. Employer  
Identification No.)

3651 Lindell Road , Ste D131  
Las Vegas , NV

(Address of principal executive offices)

89103

(Zip Code)

( 702 ) 318-7548

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

**Title of each class**

Common Stock, \$0.00001 Par Value Per Share

**Trading Symbol(s)**

GMGI

**Name of each exchange on which registered**

The NASDAQ Stock Market LLC  
(The NASDAQ Capital Market)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  
Non-accelerated filer

Accelerated filer  
Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised accounting standard provided pursuant to Section 13(a) of the Exchanger Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of September 7, 2023, there were 36,134,932 shares of the registrant's \$0.00001 par value common stock issued and outstanding.

**GOLDEN MATRIX GROUP, INC.**

**TABLE OF CONTENTS**

<a href="#">Item 1.</a>	<a href="#">Financial Statements</a>	5
<a href="#">Item 2.</a>	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	44
<a href="#">Item 3.</a>	<a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	61
<a href="#">Item 4.</a>	<a href="#">Controls and Procedures</a>	61

## **PART II. OTHER INFORMATION**

<a href="#">Item 1.</a>	<a href="#">Legal Proceedings</a>	62
<a href="#">Item 1A.</a>	<a href="#">Risk Factors</a>	62
<a href="#">Item 2.</a>	<a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	66
<a href="#">Item 3.</a>	<a href="#">Defaults Upon Senior Securities</a>	66
<a href="#">Item 4.</a>	<a href="#">Mine Safety Disclosures</a>	66
<a href="#">Item 5.</a>	<a href="#">Other Information</a>	66
<a href="#">Item 6.</a>	<a href="#">Exhibits</a>	67

## [Table of Contents](#)

### **SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

Information included in this Quarterly Report on Form 10-Q (this "Report") contains forward-looking statements within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended ("Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act") and the Private Securities Litigation Reform Act of 1995. This information may involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Golden Matrix Group, Inc. (the "Company"), to be materially different from future results, performance or achievements expressed or implied by any forward-looking statements. Forward-looking statements, which involve assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "may," "should," "expect," "anticipate," "estimate," "believe," "intend," or "project" or the negative of these words or other variations on these words or comparable terminology. These forward-looking statements are based on assumptions that may be incorrect, and there can be no assurance that these projections included in these forward-looking statements will come to pass. Actual results of the Company could differ materially from those expressed or implied by the forward-looking statements as a result of various factors. Except as required by applicable laws, the Company has no obligation to update publicly any forward-looking statements for any reason, even if new information becomes available or other events occur in the future. You should read the matters described and incorporated by reference in "Risk Factors" and the other cautionary statements made in this Report, and incorporated by reference herein, as being applicable to all related forward-looking statements wherever they appear in this Report. We cannot assure you that the forward-looking statements in this Report will prove to be accurate and therefore prospective investors are encouraged not to place undue reliance on forward-looking statements.

#### **Summary Risk Factors**

Our business is subject to numerous risks and uncertainties, including those included in, and incorporated by reference in, the section entitled "Risk Factors" and elsewhere in this Report. These risks include, but are not limited to, the following:

- our need for significant additional financing to grow and expand our operations, the availability and the terms of such financing, and potential dilution which may be caused by the availability of such financing, if obtained through the sale of equity or convertible securities;
- the ability of the Company to obtain additional gaming licenses;
- the Company's ability to complete acquisitions, including the pending acquisition of the Meridian Companies (as defined below), and the available funding for such acquisitions; and disruptions caused by acquisitions, including the pending Meridian Acquisition, changes of control in connection with the Meridian Acquisition and other risks associated therewith;
- the reliance on suppliers of third-party gaming content and the cost of such content;
- dilution caused by fund raising, the conversion of outstanding preferred stock, and/or acquisitions;
- the Company's ability to maintain the listing of its common stock on the Nasdaq Capital Market;
- the Company's expectations for future growth, revenues, and profitability;

[Table of Contents](#)

- the Company's expectations regarding future plans and timing thereof;
- the Company's reliance on its management;
- the fact that the Company's Chief Executive Officer has voting control over the Company;
- related party relationships as well as conflicts of interest related thereto;
- the potential effect of economic downturns, recessions, increases in interest rates and inflation, and market conditions, including recessions, decreases in discretionary spending and therefore demand for our products, and increases in the cost of capital, related thereto, among other affects thereof, on the Company's operations and prospects as a result of increased inflation, increasing interest rates, global conflicts and other events;
- the Company's ability to protect proprietary information;
- the ability of the Company to compete in its market;
- the effect of current and future regulation, the Company's ability to comply with regulations (both current and future) and potential penalties in the event it fails to comply with such regulations and changes in the enforcement and interpretation of existing laws and regulations and the adoption of new laws and regulations that may unfavorably impact our business;
- the risks associated with gaming fraud, user cheating and cyber-attacks;
- risks associated with systems failures and failures of technology and infrastructure on which the Company's programs rely, as well as cybersecurity and hacking risks;
- risks relating to inventory management;
- foreign exchange and currency risks;
- the outcome of contingencies, including legal proceedings in the normal course of business;
- the ability to compete against existing and new competitors;
- the ability to manage expenses associated with sales and marketing and necessary general and administrative and technology investments; and
- general consumer sentiment and economic conditions that may affect levels of discretionary customer purchases of the Company's products, including potential recessions and global economic slowdowns.

## Table of Contents

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

**Golden Matrix Group, Inc. and Subsidiaries**  
**Consolidated Balance Sheets**

As of

As of

	July 31, 2023	October 31, 2022
<b>ASSETS</b>		<b>(Unaudited)</b>
Current assets:		<b>(Audited)</b>
Cash	\$ 16,142,096	\$ 14,949,673
Accounts receivable, net	3,923,213	2,641,023
Accounts receivable – related parties	324,326	413,714
Prepaid expenses	122,393	84,372
Short-term deposit	54,723	52,577
Inventory, prizes	1,521,855	1,147,591
Total current assets	<u>\$ 22,088,606</u>	<u>\$ 19,288,950</u>
Non-current assets:		
Property, plant & equipment, net	59,936	72,411
Intangible assets, net	2,375,100	2,607,075
Operating lease right-of-use assets	84,518	150,653
Goodwill	<u>10,381,710</u>	<u>10,452,324</u>
Total non-current assets	<u>12,901,264</u>	<u>13,282,463</u>
Total assets	<u><u>\$ 34,989,870</u></u>	<u><u>\$ 32,571,413</u></u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 2,417,258	\$ 1,385,076
Accounts payable – related parties	11,798	10,637
Accrued income tax liability	206,975	324,147
Deferred revenues	270,245	182,444
Deferred tax liability	19,949	4,409
Current portion of operating lease liability	88,198	95,085
Customer deposits	433,034	109,328
Accrued interest	123	123
Contingent liability	641,766	573,197
Consideration payable – related party	-	30,708
Total current liabilities	<u>4,089,346</u>	<u>2,715,154</u>
Non-current liabilities:		
Non-current portion of operating lease liability	-	59,778
Total non-current liabilities	<u>-</u>	<u>59,778</u>
Total liabilities	<u><u>\$ 4,089,346</u></u>	<u><u>\$ 2,774,932</u></u>
Shareholders' equity:		
Preferred stock: \$ 0.00001 par value; 20,000,000 shares authorized	-	-
Preferred stock, Series B: \$ 0.00001 par value, 1,000 shares designated, 1,000 and 1,000 shares issued and outstanding, respectively	-	-
Common stock: \$ 0.00001 par value; 250,000,000 shares authorized; 36,134,932 and 28,182,575 shares issued and outstanding, respectively	<u>\$ 361</u>	<u>\$ 282</u>
Additional paid-in capital	57,395,842	51,677,727
Accumulated other comprehensive income (loss)	122,070	( 205,747)
Accumulated deficit	( 26,617,749)	( 24,674,847)
Total shareholders' equity of GMGI	<u>30,900,524</u>	<u>26,797,415</u>
Noncontrolling interests	-	2,999,066
Total equity	<u><u>\$ 30,900,524</u></u>	<u><u>\$ 29,796,481</u></u>
Total liabilities and shareholders' equity	<u><u>\$ 34,989,870</u></u>	<u><u>\$ 32,571,413</u></u>

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

**Golden Matrix Group, Inc. and Subsidiaries**  
**Consolidated Statements of Operations and Comprehensive Income (Loss)**  
**(Unaudited)**

	Three Months Ended July 31,		Nine Months Ended July 31,	
	2023	2022	2023	2022
Revenues	\$ 11,155,143	\$ 8,885,206	\$ 31,837,451	\$ 25,800,234
Revenues-related party	151,883	216,335	555,613	661,155
Total revenues	11,307,026	9,101,541	32,393,064	26,461,389
Cost of goods sold	( 9,171,849)	( 6,620,517)	( 25,754,871)	( 19,415,700)
Gross profit	2,135,177	2,481,024	6,638,193	7,045,689
Costs and expenses:				
G&A expense	2,281,203	1,556,002	6,141,687	4,618,975

G&A expense- related party	746,073	195,710	2,208,293	534,910
Total operating expenses	3,027,276	1,751,712	8,349,980	5,153,885
Income (loss) from operations	( 892,099)	729,312	( 1,711,787)	1,891,804
Other income (expense):				
Interest expense	( 7,624)	-	( 9,362)	-
Interest earned	15,132	793	43,957	1,776
Foreign exchange gain	47	28,495	33,361	227,324
Total other income	7,555	29,288	67,956	229,100
Net income (loss) before tax	( 884,544)	758,600	( 1,643,831)	2,120,904
Provision for income taxes	81,084	78,951	299,071	326,135
Net income (loss)	( 965,628)	679,649	( 1,942,902)	1,794,769
Less: Net income attributable to noncontrolling interest	-	51,317	-	230,074
Net income (loss) attributable to GMGI	\$ ( 965,628)	\$ 628,332	\$ ( 1,942,902)	\$ 1,564,695
Weighted average ordinary shares outstanding:				
Basic	36,130,272	28,149,967	35,174,601	27,994,628
Diluted	36,130,272	36,558,151	35,174,601	35,876,734
Net income (loss) per ordinary share attributable to GMGI:				
Basic	\$ ( 0.03)	\$ 0.02	\$ ( 0.06)	\$ 0.06
Diluted	\$ ( 0.03)	\$ 0.02	\$ ( 0.06)	\$ 0.04
Net income (loss)	\$ ( 965,628)	\$ 679,649	\$ ( 1,942,902)	\$ 1,794,769
Foreign currency translation adjustments	79,215	( 53,881)	327,817	( 107,062)
Comprehensive income (loss)	( 886,413)	625,768	( 1,615,085)	1,687,707
Less: Net income attributable to noncontrolling interest	-	51,317	-	230,074
Comprehensive income (loss) attributable to GMGI	\$ ( 886,413)	\$ 574,451	\$ ( 1,615,085)	\$ 1,457,633

See accompanying notes to consolidated financial statements.



**Consolidated Statement of Shareholders' Equity**  
(Unaudited)

**For the Nine Months Ended July 31, 2023**

	<b>Preferred Stock-Series B Shares</b>	<b>Common Stock Shares</b>	<b>Treasury Stock Shares</b>	<b>Additional Paid-in Capital</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Accumulated Deficit</b>	<b>Total Equity of GMGI</b>	<b>Non-controlling interest</b>	<b>Total Shareholders' Equity</b>
<b>Balance at October 31, 2022</b>	<b>1,000</b>	<b>\$ - 28,182,575</b>	<b>\$ 282</b>	<b>- \$ 51,677,727</b>	<b>\$ (205,747)</b>	<b>\$ (24,674,847)</b>	<b>\$ 26,797,415</b>	<b>\$ 2,999,066</b>	<b>\$ 29,796,481</b>
Shares issued as consideration to acquire RKings	-	- 165,444	2	-	- 2,928,450	-	- 2,928,452	( 2,928,452)	-
Shares issued on cashless exercise of options	-	- 7,122,230	71	-	- ( 71)	-	-	-	-
Shares issued for services	-	- 104,277	1	-	- 265,999	-	- 266,000	-	266,000
Shares issued for vested RSUs	-	- 575,000	5	-	- ( 5)	-	-	-	-
Purchase of common stock	-	- ( 14,594)	-	-	- ( 32,322)	-	- ( 32,322)	-	( 32,322)
FV of stock-based compensation	-	-	-	-	- 2,556,064	-	- 2,556,064	-	2,556,064
Cumulative translation adjustment	-	-	-	-	-	327,817	- 327,817	-	327,817
Adjustment to reduce NCI amount recorded for RKings acquisition	-	-	-	-	-	-	-	( 70,614)	( 70,614)
Net loss for the period	-	-	-	-	-	- ( 1,942,902)	1,942,902	-	( 1,942,902)
<b>Balance at July 31, 2023</b>	<b>1,000</b>	<b>\$ - 36,134,932</b>	<b>\$ 361</b>	<b>- \$ 57,395,842</b>	<b>\$ 122,070</b>	<b>\$ ( 26,617,749)</b>	<b>\$ 30,900,524</b>	<b>- \$ 30,900,524</b>	

See accompanying notes to consolidated financial statements.



For the Three Months Ended July 31, 2023

	Preferred Stock-Series B Shares	Common Stock Shares	Treasury Stock Shares	Additional Paid-in Capital	Accumulated Other Comprehensive Income	Accumulated Deficit	Total Equity of GMGI	Non-controlling interest	Total Shareholders' Equity
<b>Balance at April 30, 2023</b>	1,000	\$ - 36,124,526	\$ 361 14,594	(\$ 32,322)	\$ 56,496,550	\$ 42,855	\$ ( 25,652,121)	\$ 30,855,323	\$ 30,855,323
Shares issued for vested RSUs	-	- 25,000	-	-	-	-	-	-	-
Purchase of common stock	-	- ( 14,594)	- 14,594	32,322	( 32,322)	-	-	-	-
FV of stock-based compensation	-	-	-	-	931,614	-	-	931,614	931,614
Cumulative translation adjustment	-	-	-	-	-	79,215	-	79,215	79,215
Net loss for the period	-	-	-	-	-	( 965,628)	( 965,628)	-	( 965,628)
<b>Balance at July 31, 2023</b>	<b>1,000</b>	<b>\$ - 36,134,932</b>	<b>\$ 361</b>	<b>- \$</b>	<b>\$ 57,395,842</b>	<b>\$ 122,070</b>	<b>\$ ( 26,617,749)</b>	<b>\$ 30,900,524</b>	<b>\$ 30,900,524</b>

See accompanying notes to consolidated financial statements.

	Preferred Stock-Series B		Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Accumulated Deficit	Total Equity of GMGI	Non-controlling interest	Total Stockholders' Equity
	Shares	Amount	Shares	Amount						
<b>Balance at October 31, 2021</b>	1,000	\$ -	27,231,401	\$ 272	\$ 43,354,366	\$ (1,720)	\$ (24,424,809)	\$ 18,928,109	\$ -	\$ 18,928,109
Fair value of shares issued for services	-	-	808	-	6,000	-	-	6,000	-	6,000
Shares issued on exercise of options	-	-	66,666	1	31,999	-	-	32,000	-	32,000
Shares issued on cashless exercise of options	-	-	112,095	1	(1)	-	-	-	-	-
Shares issued on cashless exercise of options – related party	-	-	35,023	-	-	-	-	-	-	-
FV of option/warrants issued for services	-	-	-	-	437,068	-	-	437,068	-	437,068
Shares issued as consideration to acquire RKings	-	-	736,582	8	5,892,642	-	-	5,892,650	-	5,892,650
Cumulative Translation adjustment	-	-	-	-	-	(107,062)	-	(107,062)	-	(107,062)
Fair value of non-controlling interest in RKings	-	-	-	-	-	-	-	-	2,705,000	2,705,000
Net profit for the period	-	-	-	-	-	-	1,564,695	1,564,695	230,074	1,794,769
<b>Balance at July 31, 2022</b>	<b>1,000</b>	<b>\$ -</b>	<b>28,182,575</b>	<b>\$ 282</b>	<b>\$ 49,722,074</b>	<b>\$ (108,782)</b>	<b>\$ (22,860,114)</b>	<b>\$ 26,753,460</b>	<b>\$ 2,935,074</b>	<b>\$ 29,688,534</b>

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

For the Three Months Ended July 31, 2022

	Preferred Stock-Series B		Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Accumulated Deficit	Total Equity of GMGI	Non-controlling interest	Total Stockholders' Equity
	Shares	Amount	Shares	Amount						
<b>Balance at April 30, 2022</b>	1,000	\$ -	28,115,909	\$ 281	\$ 49,542,802	\$ (54,901)	\$ (23,488,446)	\$ 25,999,736	\$ 2,883,757	\$ 28,883,493
Shares issued on exercise of options	-	-	66,666	1	31,999	-	-	32,000	-	32,000
FV of option/warrants issued for services	-	-	-	-	147,273	-	-	147,273	-	147,273
Cumulative Translation adjustment	-	-	-	-	-	(53,881)	-	(53,881)	-	(53,881)
Net profit for the period	-	-	-	-	-	-	628,332	628,332	51,317	679,649
<b>Balance at July 31, 2022</b>	<b>1,000</b>	<b>\$ -</b>	<b>28,182,575</b>	<b>\$ 282</b>	<b>\$ 49,722,074</b>	<b>\$ (108,782)</b>	<b>\$ (22,860,114)</b>	<b>\$ 26,753,460</b>	<b>\$ 2,935,074</b>	<b>\$ 29,688,534</b>

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

**Golden Matrix Group, Inc. and Subsidiaries**  
**Consolidated Statements of Cash Flow**  
**(Unaudited)**

	<b>Nine Months Ended</b> <b>July 31,</b>	
	<b>2023</b>	<b>2022</b>
Cash flows from operating activities:		
Net income (loss)	\$ ( 1,942,902)	\$ 1,794,769
Adjustments to reconcile net income (loss) to cash provided by operating activities:		
Fair value of stock-based compensation	2,556,064	437,068
Fair value of shares issued for services	266,000	6,000
Unrealized foreign exchange gain (loss) on contingent liability	68,569	( 148,473)
Amortization expense	328,669	285,815
Depreciation of property, plant and equipment	30,988	13,841
Changes in operating assets and liabilities:		
( Increase) decrease in accounts receivable, net	( 2,272,125)	( 182,592)
( Increase) decrease in accounts receivable – related party	89,388	647,381
( Increase) decrease in prepaid expense	( 34,034)	( 94,554)
( Increase) decrease in inventory, prize	( 231,322)	( 411,704)
( Increase) decrease in operating lease assets	72,906	72,868
( Decrease) increase in accounts payable and accrued liabilities	1,946,785	560,168
( Decrease) increase in accounts payable – related party	1,897	( 4,818)
( Decrease) increase in accrued income tax liability	( 148,464)	( 239,281)

(Decrease) increase in deferred revenues	77,940	( 40,225)
(Decrease) in customer deposit	321,887	34,201
(Decrease) increase in operating lease liabilities	( 73,615)	( 70,132)
Net cash provided by operating activities	1,058,631	2,660,332
 Cash flows from investing activities:		
Cash paid for purchase of RKings	-	( 3,341,453)
Cash paid for purchase of GMGAsset	( 30,708)	-
Cash paid for leasehold improvement	-	( 35,520)
Cash paid for purchase of fixed assets	( 12,575)	( 35,738)
Cash paid for purchase of intangible assets	( 52,788)	( 86,339)
Net cash used in investing activities	\$ ( 96,071)	\$ ( 3,499,050)
 Cash flows from financing activities:		
Purchase of common stock	( 32,322)	-
Proceeds from option exercise	-	32,000
Net cash provided by (used in) financing activities	\$ ( 32,322)	\$ 32,000
 Effect of exchange rate changes on cash	262,185	( 121,278)
 Net increase (decrease) in cash and cash equivalents	1,192,423	( 927,996)
Cash and cash equivalents at beginning of year	14,949,673	16,797,656
Cash and cash equivalents at end of the quarter	\$ 16,142,096	\$ 15,869,660
 Supplemental cash flows disclosures	\$	\$
Interest paid	\$ 9,362	\$ -
Tax paid	\$ 433,158	\$ 565,417
 Supplemental disclosure of non-cash activities		
Cashless exercise of options	\$ 71	\$ 1
Acquisition of 20% shares of RKings	\$ 2,928,452	\$ -
Accounts payable settled with accounts receivable	\$ 1,000,000	\$ -
Intangible asset written down	\$ -	\$ 58,000
Adjustment to non-controlling interest	\$ 70,614	\$ -

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

**Golden Matrix Group, Inc. and Subsidiaries  
Notes to the Consolidated Financial Statements  
(Unaudited)**

**NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES**

Organization and Operations

Golden Matrix Group, Inc. (together with its consolidated subsidiaries, collectively, “Golden Matrix”, “GMGI” “we”, “our”, “us”, or “Company”) is incorporated and registered in the State of Nevada, and operates as (i) an innovative provider of enterprise Software-as-a-Service (“SaaS”) solutions for online casino operators and online sports betting operators, commonly referred to as iGaming operators and, (ii) a provider of pay to enter prize competitions in the United Kingdom (UK).

The Company has historically operated in the business-to-business (“B2B”) segment where it develops and owns online gaming intellectual property (IP) and builds configurable and scalable, turn-key, and white-label gaming platforms for international customers, located primarily in the Asia Pacific region. In the B2B segment, the Company has developed a proprietary Internet gaming enterprise software system that provides for unique casino and live game operations on the platforms that include GM-X System (“GM-X”) and GM-Ag System, Turnkey Solution and White Label Solutions. These platforms are provided to Asia Pacific Internet-based and land-based casino operators as a turnkey technology solution for regulated real money Internet gaming (“RMiG”), Internet sports gaming, and virtual simulated gaming (“SIM”).

With the acquisition of 80 % of RKingsCompetitions Ltd. ("RKings") effective on November 1, 2021 (and the acquisition of the remaining 20 % of RKings effective November 4, 2022), the Company entered into the business-to-consumer ("B2C") segment by offering what we refer to as "pay to enter prize competitions" throughout the UK. These prize competitions are not gambling or a lottery; we do not offer B2C online sports betting and/or online casino services in the UK. The prize competitions require entrants to demonstrate sufficient skill, knowledge or judgment to have a chance of winning and participants are provided with a route to free entry to the prize competitions as required by UK law. Also, effective on August 1, 2022, the Company expanded its B2C reach by acquiring GMG Assets Limited ("GMG Assets"), a UK company, which was formed to facilitate the Company's operations of RKings.

On July 11, 2022, the Company acquired Golden Matrix MX, S.A. DE C.V., which had no assets or operations at the time of acquisition and was formed for the benefit of the Company, for the sole purpose of operating an online casino in Mexico, named Mexplay, which features an extensive number of table games, slots, as well as sportsbook, and offers tournament competition prizes similar to those offered by RKings. The Company's online casino in Mexico, Mexplay, commenced generating revenues in March 2023.

In the B2C segment, the Company has improved functionality and responsiveness of the RKingsCompetitions.com website and expanded its marketing efforts from Northern Ireland to encompass the UK as its customer reach. The Company commenced marketing efforts in Mexico in March 2023.

On November 29, 2021, the Company entered into a Sale and Purchase Agreement of Ordinary Issued Share Capital (the "RKings Purchase Agreement"), to acquire an 80% ownership interest in RKings. On December 6, 2021, the Company closed the transaction contemplated by the RKings Purchase Agreement, which was effective on November 1, 2021.

Effective March 10, 2022, Luxor Capital LLC ("Luxor"), the then sole shareholder of the Series B Voting Preferred Stock of the Company (the "Series B Preferred Stock"), which entity is wholly-owned by the Company's Chief Executive Officer and Chairman, Anthony Brian Goodman, transferred all 1,000 shares of Series B Preferred Stock which it held to Mr. Goodman for no consideration.

On March 11, 2022, the Company's Board of Directors and Mr. Goodman, as the then sole shareholder of the Company's Series B Preferred Stock (pursuant to a written consent to action without meeting of the sole Series B Preferred Stock shareholder), approved the adoption of, and filing of, an Amended and Restated Certificate of Designation of Golden Matrix Group, Inc. Establishing the Designation, Preferences, Limitations and Relative Rights of its Series B Voting Preferred Stock (the terms of which are discussed in greater detail under "NOTE 12 – EQUITY", below).

## Table of Contents

Effective on August 1, 2022, the Company acquired a 100 % ownership interest in GMG Assets Limited ("GMG Assets").

On July 11, 2022, the Company acquired 99.99% of the stock of Golden Matrix MX, S.A. DE C.V. ("Golden Matrix MX").

On November 30, 2022, the Company completed the purchase of the remaining 20 % of RKings and effective as of November 4, 2022, the Company owns 100 % of RKings.

On January 11, 2023, the Company entered into a Sale and Purchase Agreement of Share Capital (the "Original Purchase Agreement") with the owners of Meridian Tech Društvo Sa Ograničenom Odgovornošću Beograd, a private limited company formed and registered in and under the laws of the Republic of Serbia; Društvo Sa Ograničenom Odgovornošću "Meridianbet" Društvo Za Proizvodnju, Promet Roba I Usluga, Export Import Podgorica, a private limited company formed and registered in and under the laws of Montenegro; Meridian Gaming Holdings Ltd., a company formed and registered in the Republic of Malta; and Meridian Gaming (Cy) Ltd, a company formed and registered in the republic of Cyprus (collectively, the "Meridian Companies"). The Original Purchase Agreement was amended and restated by the parties on June 28, 2023, by the entry into an Amended and Restated Sale and Purchase Agreement of Share Capital (the "Purchase Agreement"). Pursuant to the Purchase Agreement, we agreed to acquire 100 % of the Meridian Companies in consideration for cash, a promissory note and equity, as described in greater detail below under "Note 16 – Purchase Agreement", which transaction has not closed to date.

## Interim Financial Statements

These unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States ("US GAAP") for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Accordingly, the consolidated financial statements do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and such adjustments are of a normal recurring nature. These consolidated financial statements should be read in conjunction with the financial statements for the fiscal year ended October 31, 2022, and notes thereto, which the Company filed with the Securities and Exchange Commission (the "SEC") on January 30, 2023.

## Principles of Consolidation

The consolidated financial statements include the accounts of the Company, its wholly-owned subsidiaries, Global Technology Group Pty Ltd. ("GTG"), RKings, GMG Assets and its 99.99 % ownership interest in Golden Matrix MX. All intercompany transactions and balances have been eliminated.

## Business Combination - Acquisitions of RKingsCompetitions Ltd., Golden Matrix MX, S.A. DE C.V. and GMG Assets Limited

- RKingsCompetitions Ltd.

Effective on November 1, 2021, the Company acquired 80% of RKings and effective on November 4, 2022, the Company acquired the remaining 20% interest in RKings.

- Golden Matrix MX, S.A. DE C.V.

On July 11, 2022, the Company acquired 99.99 % of the stock of Golden Matrix MX, S.A. DE C.V. ("Golden Matrix MX"), a then newly formed shell company incorporated in Mexico for nominal consideration. Golden Matrix MX had no assets or operations at the time of acquisition and was formed for the benefit of the Company, for the sole purpose of operating an online casino in Mexico. The acquisition closed on September 7, 2022, and the Company's online casino (and related activities), in Mexico, commenced generating revenues in March 2023.

Table of Contents

GMG Assets Limited

Effective August 1, 2022, the Company acquired a 100 % ownership interest in GMG Assets.

The Company accounts for business combinations using the acquisition method of accounting in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 805, "Business Combinations". Identifiable assets acquired, and liabilities assumed, in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. Any adjustments to the purchase price allocation are made during the measurement period, not exceeding one year from the acquisition date, in accordance with ASC 805. The Company recognizes any non-controlling interest in the acquired subsidiary at fair value. The excess of the purchase price and the fair value of non-controlling interest in the acquired subsidiary over the fair value of the identifiable net assets of the subsidiary is recognized as goodwill. Identifiable assets with finite lives are amortized over their useful lives. Acquisition-related costs are expensed as incurred.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include contingent liability, stock-based compensation, warrant valuation, accrued expenses and collectability of accounts receivable. The Company evaluates its estimates on an on-going basis and bases its estimates on historical experience and on various other assumptions the Company believes to be reasonable. Due to inherent uncertainties, actual results could differ from those estimates.

Cash

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents. The Company currently has no cash equivalents at July 31, 2023 and October 31, 2022.

Allowance for Doubtful Accounts

The allowance for doubtful accounts reflects our best estimate of probable losses inherent in the accounts receivable balance. The Company determines the allowance based on known troubled accounts, historical experience, and other currently available evidence. As of July 31, 2023 and October 31, 2022, the allowance for doubtful accounts was \$ 0 and \$ 0 , respectively. During the three months ended July 31, 2023 and 2022 and the nine months ending July 31, 2023 and 2022, no bad debt was recorded. However, during the nine months ended July 31, 2022, a \$ 168,557 allowance for doubtful debts was written off and the corresponding accounts receivable balance was also written off.

Website Development Costs

The Company accounts for website development costs in accordance with ASC 350-50 "Website Development Costs". Accordingly, all costs incurred in the planning stage are expensed as incurred, costs incurred in the website application and infrastructure development stage that meet specific criteria are capitalized and costs incurred in the day-to-day operation of the website are expensed as incurred. The website development costs to upgrade and enhance the functionality of RKings' and Mexplay's websites were capitalized and amortized on a straight-line basis over their expected useful lives, estimated to be 3 years. During the three months ended July 31, 2023 and 2022, \$ 0 and \$ 0 in website development costs, or related costs were incurred and capitalized. During the nine months ending July 31, 2023 and 2022, \$ 52,788 and \$ 86,339 in website development costs, or related costs were incurred and capitalized.

[Table of Contents](#)

[Software Development Costs](#)

The Company capitalizes internal software development costs subsequent to establishing technological feasibility of a software application in accordance with guidelines established by ASC 985-20-25 “Costs of Software to Be Sold, Leased, or Marketed”, requiring certain software development costs to be capitalized upon the establishment of technological feasibility. The establishment of technological feasibility and the ongoing assessment of the recoverability of these costs require considerable judgment by management with respect to certain external factors such as anticipated future revenue, estimated economic life, and changes in software and hardware technologies. Amortization of the capitalized software development costs begins when the product is available for general release to customers. Capitalized costs are amortized based on the straight-line method over the remaining estimated economic life of the product. No software development costs, or related costs were incurred for the three months ended July 31, 2023 and 2022 or the nine months ending July 31, 2023 and 2022.

#### Inventory, Prizes

RKings purchases prizes to be awarded to winners of prize competitions; these prizes are RKings' inventory. Operations that include prizes are only through RKings. Inventory is stated at the lower of cost or net realizable value, using the specific identification method (which approximates the previously reported first-in, first-out ("FIFO") method and there is no change (or cumulative change) resulting from a change in accounting method). Costs include expenditures incurred in the normal course of business in bringing stocks to their present location and condition. Full provision is made for obsolete and slow-moving items. Net realizable value comprises actual or estimated selling price (net of discounts) less all costs to complete and costs incurred in marketing and selling of the prize inventory. Inventory of prizes was \$ 1,521,855 and \$ 1,147,591 at July 31, 2023 and October 31, 2022, respectively.

#### Property, Plant and Equipment

Plant and machinery, fixtures, fittings, and equipment are recorded at cost. Expenditures for major additions and betterments are capitalized. Maintenance and repairs are charged to operations as incurred. Depreciation is computed pursuant to the straight-line method over the useful life of four years. The depreciable life of leasehold improvements is limited by the expected lease term. Property, plant and equipment were \$ 59,936 and \$ 72,411 at July 31, 2023 and October 31, 2022, respectively.

#### Impairment of Intangible Assets

In accordance with ASC 350-30-65 "Goodwill and Other Intangible Assets", the Company assesses the impairment of identifiable intangible assets whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors the Company considers important, which could trigger an impairment review include the following:

1. Significant underperformance compared to historical or projected future operating results;
2. Significant changes in the manner or use of the acquired assets or the strategy for the overall business; and
3. Significant negative industry or economic trends.

When the Company determines that the carrying value of an intangible asset may not be recoverable based upon the existence of one or more of the above indicators of impairment and the carrying value of the asset cannot be recovered from projected undiscounted cash flows, the Company records an impairment charge. The Company measures any impairment based on a projected discounted cash flow method using a discount rate determined by management to be commensurate with the risk inherent to the current business model. Significant management judgment is required in determining whether an indicator of impairment exists and in projecting cash flows. Intangible assets that have finite useful lives are amortized over their useful lives. The Company incurred amortization expense of \$ 111,489 and \$ 96,232 during the three months ended July 31, 2023 and 2022, respectively, and \$ 328,669 and \$ 285,815 during the nine months ending July 31, 2023 and 2022, respectively.

## Table of Contents

### Revenue Recognition

The Company currently has three distinctive revenue streams. In the B2B segment, there are two revenue streams: (i) charges for usage of the Company's software, and (ii) royalty charged on the use of third-party gaming content. In the B2C segment, the revenue stream is related to the prize competition tickets sold to enter prize competitions in the UK through RKings, as well as online casino operation in Mexico.

B2B segment, revenue descriptions:

1. For the usage of the Company's software, the Company charges gaming operators for the use of its unique intellectual property (IP) and technology systems.
2. For the royalty charged on the use of third-party gaming content, the Company acquires the third-party gaming content for a fixed cost and resells the content at a margin.

B2C segment, revenue descriptions:

The Company generates revenues through RKings from sales of prize competitions tickets directly to customers, throughout the UK, for prizes ranging from automobiles to jewelry, as well as travel and entertainment experiences, and through GMG Assets, we facilitate cash alternative offers for winners of prizes within RKings' business. We also generate revenues from our online casino in Mexico, branded as Mexplay, which features an extensive number of table games, slots, as well as sportsbook, and offer tournament competition prizes similar to those offered by RKings.

Pursuant to FASB Topic 606, Revenue Recognition, our company recognizes revenues by applying the following steps:

- Step 1: Identify the contract with a customer.
- Step 2: Identify the separate performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the separate performance obligations in the contract.
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation.

For the usage of the Company's software, the Company provides services to the counterparty which include licensing the use of its unique IP and technology systems. The counterparty pays consideration in exchange for those services which include a variable amount depending on the Software Usage. The Company only recognizes the revenue at the month end when the usage occurs, and the revenue is based on the actual Software Usage of its customers.

For the royalty charged on the use of third-party gaming content, the Company acts as a distributor of the third-party gaming content which is utilized by the client. The counterparty pays consideration in exchange for the gaming content utilized. The Company only recognizes the revenue at the month end when the usage of the gaming content occurs, and the revenue is based on the actual usage of the gaming content.

For the prize competitions ticket sales, revenue is recognized when control of the promised goods or services is transferred to customers, in an amount that reflects the consideration RKings expects to be entitled to in exchange for those goods or services. Payments for prize competitions received in advance of services being rendered are recorded as deferred revenue and recognized as revenue when control of the prize has been transferred to the winner of prize competitions.

For the online casino operation in Mexico, we offer customers digital versions of wagering games available in land-based casinos, such as slots, live, bingo, jackpots, and roulette. For these offerings, the Company operates similarly to land-based casinos, generating revenue as the users play against the house. The online casino revenue is generated from user wagers net of payouts made on users' winning wagers and incentives awarded to users.

## Table of Contents

### Earnings (Loss) Per Common Share

Basic net earnings (loss) per share of common stock is computed by dividing net earnings (loss) available to common shareholders by the weighted-average number of common stock shares (Common Shares) outstanding during the period. Diluted net earnings (loss) per Common Share are determined using the weighted-average number of Common Shares outstanding during the period, adjusted for the dilutive effect of common stock equivalents.

The dilutive effect of outstanding stock options and warrants is reflected in diluted earnings (loss) per share by application of the treasury stock method. The dilutive effect of outstanding convertible securities is reflected in diluted earnings (loss) per share by application of the if-converted method.

The following is a reconciliation of basic and diluted earnings (loss) per common share for the three months and nine months ended July 31, 2023 and 2022:

	For the three months ended July 31,		For the nine months ended July 31,	
	2023	2022	2023	2022
<b>Basic earnings (loss) per common share</b>				
Numerator:				
Net income (loss) available to common shareholders	\$ (965,628)	\$ 628,332	\$ (1,942,902)	\$ 1,564,695
Denominator:				
Weighted average common shares outstanding	36,130,272	28,149,967	35,174,601	27,994,628
Basic earnings (loss) per common share	\$ (0.03)	\$ 0.02	\$ (0.06)	\$ 0.06
<b>Diluted earnings (loss) per common share</b>				
Numerator:				
Net income (loss) available to common shareholders	\$ (965,628)	\$ 628,332	\$ (1,942,902)	\$ 1,564,695
Denominator:				
Weighted average common shares outstanding	36,130,272	28,149,967	35,174,601	27,994,628
Preferred shares	-	793,478	-	267,399
Warrants/Options	-	7,614,706	-	7,614,707
Adjusted weighted average common shares outstanding	36,130,272	36,558,151	35,174,601	35,876,734
Diluted earnings (loss) per common share	\$ (0.03)	\$ 0.02	\$ (0.06)	\$ 0.04

For the three months and nine months ended July 31, 2023, the weighted-average number of common shares outstanding excludes anti-dilutive common stock equivalents.

### Income Taxes

The Company uses the asset and liability method of accounting for income taxes. Deferred tax assets and liabilities are recognized for the future tax

consequences attributable to temporary differences between the financial statements carrying amounts of existing assets and liabilities and loss carry-forwards and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in tax rules on deferred tax assets and liabilities is recognized in operations in the year of change. A valuation allowance is recorded when it is “more likely-than-not” that a deferred tax asset will not be realized. The Company incurred income tax expenses, directly related to its UK operations, of \$ 81,084 and \$ 78,951 during the three months ended July 31, 2023 and 2022, respectively and, of \$ 299,071 and \$ 326,135 during the nine months ended July 31, 2023 and 2022, respectively. The Company has no deferred tax assets, deferred tax liabilities of \$ 19,949 and \$ 4,409, and accrued income tax liabilities of \$ 206,975 and \$ 324,147, each at July 31, 2023 and October 31, 2022, respectively.

## Table of Contents

### Foreign Currency Translation and Transactions

The functional currency of our foreign operations is generally the local currency. For these foreign entities, we translate their financial statements into U.S. dollars using average exchange rates for the period for income statement amounts and using end-of-period exchange rates for assets and liabilities. We record these translation adjustments in Accumulated other comprehensive income (loss), a separate component of Equity, in our consolidated balance sheets. The Company has foreign currency translation adjustments of \$ 79,215 and \$( 53,881 ) during the three months ended July 31, 2023 and 2022, respectively, and \$ 327,817 and \$( 107,062 ) during the nine months ended July 31, 2023 and 2022, respectively.

We record exchange gains and losses resulting from the conversion of transaction currency to functional currency as a component of other income (expense). The Company incurred foreign exchange gains of \$ 47 and \$ 28,495 during the three months ended July 31, 2023 and 2022, respectively, and \$ 33,361 and \$ 227,324 during the nine months ended July 31, 2023 and 2022, respectively.

### Treasury Stock

Treasury stock is carried at cost.

### Fair Value of Financial Instruments

The Company has adopted the provisions of ASC Topic 820, “Fair Value Measurements”, which defines fair value, establishes a framework for measuring fair value in US GAAP, and expands disclosures about fair value measurements. ASC 820 does not require any new fair value measurements, but it does provide guidance on how to measure fair value by providing a fair value hierarchy used to classify the source of the information. The fair value hierarchy distinguishes between assumptions based on market data (observable inputs) and an entity's own assumptions (unobservable inputs).

The hierarchy consists of three levels:

- Level 1 - Quoted prices in active markets for identical assets or liabilities.
- Level 2 - Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Company uses Level 3 inputs for its valuation methodology for the warrant derivative liabilities and embedded conversion option liabilities.

Financial instruments consist principally of cash, accounts receivable, prepaid expenses, intangible assets, accounts payable, accrued liabilities, and customer deposits. The carrying amounts of such financial instruments in the accompanying balance sheets approximate their fair values due to their relatively short-term nature. It is management's opinion that the Company is not exposed to any significant currency or credit risks arising from these financial instruments.

### Stock-Based Compensation

The Stock-based compensation expense is recorded as a result of stock options, restricted stock units and restricted stock granted in return for services rendered. The share-based payment arrangements with employees were accounted for under Accounting Standards Update (ASU) 718, “Compensation - Stock Compensation”. In 2018, the Financial Accounting Standards Board (FASB) issued ASU 2018-07, which simplifies the accounting for share-based payments granted to non-employees for goods and services. Under the ASU, most of the guidance on such payments to non-employees would be aligned with the requirements for share-based payments granted to employees.

## Table of Contents

The expenses related to the stock-based compensation are recognized on each reporting date. The amount is calculated as the difference between total expenses incurred and the total expenses already recognized.

The stock-based compensation of options issued to consultants was recognized as a component of cost of goods sold since the stock-based compensation is the direct labor cost associated with running the Company's GM2 Asset system, in the amount of \$ 203,652 and \$ 147,273 during the three months ended July 31, 2023 and 2022, respectively, and \$ 433,374 and \$ 437,068 during the nine months ended July 31, 2023 and 2022, respectively.

Stock-based compensation included in general and administrative (G&A) expense is \$ 198,833 and \$ 0 during the three months ended July 31, 2023 and 2022, respectively, and \$ 825,937 and \$ 6,000 during the nine months ended July 31, 2023 and 2022, respectively.

Stock-based compensation included in G&A expense related party is \$ 529,129 and \$ 0 during the three months ended July 31, 2023 and 2022, respectively, and \$ 1,562,753 and \$ 0 during the nine months ended July 31, 2023 and 2022, respectively.

## Recent Issued Accounting Pronouncements

The Company does not believe that any recently issued effective pronouncements, or pronouncements issued but not yet effective, if adopted, would have a material effect on the accompanying financial statements.

## **NOTE 2 – ACCOUNTS RECEIVABLE, NET**

Accounts receivable are carried at their estimated collectible amounts. The balance is composed of trade accounts receivables that are periodically evaluated for collectability based on past credit history with customers and their current financial condition and amount due from Citibank for Automated Clearing House (ACH) transfers that were erroneously processed by Citibank (described below).

Amount due from Citibank is the result of Automated Clearing House (ACH) transfers that were erroneously posted to the Company's bank account. The Company notified Citibank of ACH transfers that were erroneously posted to the account. Overall, \$ 729,505 of ACH transactions had posted to its accounts that were not authorized. Citibank immediately recognized that it was an error under the Electronic Fund Transfer Act (EFTA) (15 U.S.C. 1693 et seq.) of 1978 and 12 CFR 1005.11. Through July 31, 2023, Citibank has replenished \$ 683,010 of the unauthorized ACH transactions which resulted in a receivable due from Citibank of \$ 46,495 , which amount is outstanding as of the date of this report on September 7, 2023.

The Company has accounts receivable of \$ 3,923,213 and \$ 2,641,023 as of July 31, 2023 and October 31, 2022, respectively (net of allowance for bad debt of \$ 0 and \$ 0 , respectively). During the three months ended July 31, 2023 and 2022, no accounts payable were settled with accounts receivable. During the nine months ended July 31, 2023 and 2022, \$ 1,000,000 and \$ 0 accounts payable were settled with accounts receivable.

## **NOTE 3 – ACCOUNTS RECEIVABLE – RELATED PARTY**

Accounts receivable-related party are carried at their estimated collectible amounts. Trade accounts receivable are periodically evaluated for collectability based on past credit history with customers and their current financial condition. The Company has accounts receivable from one related party: Articulate Pty Ltd. ("Articulate"), which is wholly-owned by Anthony Brian Goodman, CEO of the Company and his wife Marla Goodman, which amounts to \$ 324,326 and \$ 413,714 as of July 31, 2023 and October 31, 2022, respectively.

[Table of Contents](#)

**NOTE 4 – PREPAID EXPENSES**

Prepaid expenses mainly include prepayments to suppliers for the gaming content usage, Nasdaq listing fees, rent, insurance, retainer for legal services, prepaid employee wages, and a one-year Gaming License fee. The balances of prepaid expenses are \$ 122,393 and \$ 84,372 as of July 31, 2023 and October 31, 2022, respectively. The components of prepaid expenses are as follows:

	As of July 31,	As of October 31,
	2023	2022
Prepayments to suppliers	\$ 93,485	\$ 70,156
Prepayment for the gaming license fee	24,229	8,744
Prepaid payroll expense	4,679	5,472
Total prepaid expenses	<u>\$ 122,393</u>	<u>\$ 84,372</u>

#### NOTE 5 – SHORT-TERM DEPOSITS

##### Office Lease deposit

Short-term deposits represent a deposit required for an office lease in Australia. On June 1, 2021, the Company (through GTG) entered into a three-year term lease agreement for office space and two parking spaces which commenced on June 1, 2021. The Company has the option to renew for a period of three years. The current rent is \$ 112,780 (\$167,338 AUD) per year (subject to a 4 % annual increase) plus goods and services tax charged at 10 % based on Australian Taxation Law.

Under the terms of the lease, the Company is required to provide a bank guarantee and has entered into a \$ 54,133 (\$81,896 AUD) Term Deposit at St. George Bank (with lessor as beneficiary) as collateral for the bank guarantee (from St. George Bank) to the benefit of the lessor. The Term Deposit was opened on June 1, 2021, had a one-year maturity and earned 0.25 % interest per year. On June 1, 2022, the Term Deposit was automatically reinvested at St. George Bank for an additional one-year term, under the same terms as the original Term Deposit of June 1, 2021; the interest rate on renewal is 0.25 %. On June 1, 2023, the Term Deposit was automatically reinvested at St. George Bank for an additional one-year term, under the same terms as the original Term Deposit of June 1, 2021; the interest rate on renewal is 0.25 %. The Company has Term Deposits of \$ 54,723 and \$ 52,577 as of July 31, 2023 and October 31, 2022, respectively.

As of July 31, 2023 and October 31, 2022, the operating lease right-of-use asset is \$ 84,518 and \$ 150,653 , respectively, and there was also a current operating lease liability of \$ 88,198 and \$ 95,085 , respectively and a non-current operating lease liability of \$ 0 and \$ 59,778 , respectively.

#### NOTE 6 – ACQUISITIONS

##### Related Party Asset Acquisition

###### *Acquisition of GMG Assets*

On October 17, 2022, and effective on August 1, 2022, the Company entered into a Stock Purchase Agreement (the "GMG Purchase Agreement"), to acquire a 100 % ownership interest in GMG Assets, a private limited company formed under the laws of Northern Ireland from Aaron Johnston and Mark Weir, individuals, the owners of 100% of the ordinary issued share capital (100 Ordinary Shares) of GMG Assets. Aaron Johnston was then a Board Member of the Company, and Mark Weir was then a 10% Shareholder in RKings, of which the Company then owned 80% of, and as such were both related parties to the Company.

Pursuant to the GMG Purchase Agreement, which was approved by the Company's Board of Directors and the Audit Committee of the Board of Directors, the Company agreed to pay the sellers 25,000 British pound sterling (GBP) (USD \$ 30,708 ) for 100% of GMG Assets, which represented the combined costs paid by the sellers to form GMG Assets. GMG Assets was formed for the sole purpose of facilitating the Company's operation of RKings and to facilitate cash alternative offers for winners of prizes within RKings' business. The consideration was paid on March 6, 2023.

#### Table of Contents

During the nine months ended July 31, 2023, GMG Assets contributed revenues of \$ 4,447,181 and net income attributable to the Company of \$ 176,856 .

##### Third Party Business Acquisition

###### *RKings Acquisition*

On November 29, 2021, the Company entered into the Purchase Agreement, to acquire an 80 % ownership interest in RKings from Mark Weir and Paul Hardman, individuals (each an "RKKing Seller" and collectively the "RKKing Sellers"), the then owners of 100 % of the ordinary issued share capital of RKings.

RKings is a United Kingdom based online competition company offering business-to-consumer tournaments whereby individuals can purchase entries for online prize drawings; we refer to these tournaments as "pay to enter prize competitions".

Pursuant to the Purchase Agreement, the RKKing Sellers agreed to sell the Company 80 % of the outstanding capital stock of RKings (the "Purchase" and the "RKings Stock"). In consideration for the RKKing Stock, we agreed to pay the RKKing Sellers, pro rata with their ownership of RKings:

- (1) a cash payment of GBP £3,000,000 (USD \$ 4,099,500 );
- (2) 666,250 restricted shares of the Company's common stock, valued at \$7.60 per share (the "Closing Shares" and the "Initial Share Value"); and
- (3) within seven days after the receipt of the audit of RKings (as required by Securities and Exchange Commission ("SEC") rules and regulations), an additional number (rounded to the nearest whole share) of restricted shares of Company common stock, equal to (i) 80% of RKings' net asset value (inventory on hand (minus allowances for reserve inventory and allocated goods and materials) plus RKings' total cash and cash equivalents on hand; less RKings' current and accrued liabilities, as described in greater detail in the Purchase Agreement) as of October 31, 2021, divided by (ii) the Initial Share Value (the "Post-Closing Shares").

On December 6, 2021, the Company paid the RKKing Sellers the cash payment of GBP £3,000,000 (USD \$ 4,099,500 ) (described in (1) above) and, on November 29, 2021, the Company issued the 666,250 restricted shares of the Company's common stock (described in (2) above). Also, on March 7, 2022, the Company issued 70,332 restricted shares of the Company's common stock in payment of 80% of RKings' net asset value as of October 31, 2021 (described in (3) above), in the amount of \$ 562,650 .

The Purchase Agreement provided for a total of GBP £1,000,000 (USD \$ 1,366,500 ) (the "Holdback Amount") to be retained by the Company, following closing, which was to be released to the RKKing Sellers within six months after the closing date only to the extent that (A) RKings achieved revenue of at least USD \$ 7,200,000 during the six full calendar months immediately following the closing date; and (B) the RKKing Sellers did not default in any of their obligations, covenants or representations under the Purchase Agreement or other transaction documents. On June 1, 2022, the Company notified the RKKing Sellers that they were in default, under the Purchase Agreement, of their obligations (aforementioned (B) above). Consequently, the Company notified the RKKing Sellers that their right to receive the £ 1,000,000 Holdback Amount and the £ 4,000,000 Earn-Out Consideration had been terminated. However, effective on August 4, 2022, we entered into a Settlement and Mutual

Release Agreement (the “Settlement Agreement”) with Mark Weir, one of the two sellers of the 80% interest in RKings. The Settlement Agreement was entered into to partially settle certain breaches of the Purchase Agreement with the RKings Sellers (Mr. Mark Weir and Mr. Paul Hardman) whereby we agreed to pay to Mr. Weir the amount of £450,000 (approximately \$548,112), representing one-half of the £1,000,000 (approximately \$1,218,027) Holdback Amount, less £50,000 (approximately \$60,902) in excess salary payments made to Mr. Weir (the “Settlement Payment”). The Settlement Payment was in full satisfaction of all payments (including any portion of the Holdback Amount or Earn-Out Consideration (defined and discussed below)), due to Mr. Weir under the Purchase Agreement. The Settlement Payment was paid in full on August 21, 2022. The Company’s ongoing disputes and claims against Mr. Hardman, the other RKings Seller, relating to breaches of the terms of the Purchase Agreement by Mr. Hardman, remain outstanding and the Company is continuing to pursue such claims.

## Table of Contents

### *RKings Notice of Buyout*

The RKings Purchase Agreement also required that the RKKing Sellers and the Company enter into a Shareholders Agreement (the “Shareholders Agreement”), which was entered into and became effective on November 29, 2021, and which provided various rights and restrictions on the owners of RKings. One of those rights was a buyout right provided to the Company (the “Buyout Right”), which beginning on May 29, 2022 (the date that was six months from November 29, 2021), which provided the Company, upon written notice to the RKKing Sellers, the right to purchase all, but not less than all, of the shares of RKings then held by the RKKing Sellers (i.e., the 20% of RKings retained by such RKKing Sellers following the closing of the RKKing Purchase Agreement) for an aggregate purchase price equal to 20% of the product of (i) RKings’ then most recent three-month trailing EBITDA multiplied by (ii) sixteen (the “Buyout Price”). The Buyout Price was payable at the option of the Company in either

(x) cash; or (y) shares of the Company's common stock valued at \$ 8.00 per share or any combination thereof.

On October 27, 2022, the Company exercised its Buyout Right by providing written notice to each of the RKings Sellers. In connection with such exercise, the Company agreed to pay each RKings Seller USD \$ 661,773 , which was equal to their pro rata portion of the Buyout Price, which was satisfied by the issuance by the Company to each RKings Seller of 82,722 shares of restricted common stock of the Company (with such shares being valued at \$ 8.00 per share pursuant to the terms of the Shareholders Agreement) (an aggregate of 165,444 shares of common stock of the Company, the "Buyout Shares").

On November 30, 2022, the Company completed the purchase of 10% of RKings from each RKings Seller (20% in aggregate) in consideration for the Buyout Shares and effective as of November 4, 2022, the Company owns 100 % of RKings. The fair value of the 165,444 shares issued on November 4, 2022 at \$ 2.95 per share amounted to \$488,060. The carrying value of the 20 % non-controlling interest (NCI) was \$ 2,928,452 (original value of \$ 2,634,386 , plus \$ 294,066 , allocated to NCI over the past year for its share in the income of the subsidiary) at the time of Buyout. The difference between the NCI amount (\$2,928,452) and the fair value of the consideration paid (\$488,060) is recognized directly in additional paid in capital (APIC). The Shareholders Agreement was terminated on November 4, 2022, effective upon the Company's acquisition of 100% of RKings.

<b>Consideration paid for RKings</b>	<b>Amount</b>
Closing cash consideration of GBP £3,000,000 based on Exchange Rate on November 1, 2020	\$ 4,099,500
Fair value of 666,250 restricted shares consideration at \$7.60 per share	5,063,500
Fair value of contingent shares consideration for net assets	562,650
Holdback amount paid to Mr. Mark Weir	683,250
Fair value of 165,444 restricted shares at \$2.95 per share	488,060
<b>Consideration paid through July 31, 2023</b>	<b>\$ 10,896,960</b>

Additionally, in the event the (A) the Company determined, on or before the date on which the Company filed its Annual Report on Form 10-K with the SEC for the Company's fiscal year ending October 31, 2022 (the "Filing Date"), that the increase (if any) between (1) RKings' twelve-month trailing EBITDA for the year ended October 31, 2022, less (2) RKings' twelve-month trailing EBITDA for the year ended October 31, 2021, is at least GBP £1,250,000 during the twelve-month period ending October 31, 2022 ("EBITDA Metric"); and (B) the RKings Sellers did not default in any of their obligations, covenants or representations under the Purchase Agreement or other transaction documents, then the Company was required to pay the RKings Sellers GBP £4,000,000 (USD \$ 5,330,000 ) (the "Earn-Out Consideration"), which was payable at the option of the Company in either (a) cash; or (b) shares of Company common stock valued at \$8.00 per share of Company common stock (subject to equitable adjustment in accordance with dividends payable in stock on such Company Common Stock, stock splits, stock combinations, and other similar events affecting the Company Common Stock) (such shares of Company Common Stock, if any, the "Earn-Out Shares"). For the fiscal year ended October 31, 2022, RKings did not achieve the aforementioned EBITDA Metric and did not earn the Earn-Out Consideration.

#### Table of Contents

On December 6, 2021, the Company closed the RKings Purchase, which had an effective date of November 1, 2021.

In accordance with FASB ASC Section 805, "Business Combinations", the Company has accounted for the Purchase Agreement transaction as a business combination using the acquisition method. Due to the continuity of operations that will remain after the acquisition, the acquisition was considered the acquisition of a "business".

Goodwill is measured as a residual and calculated as the excess of the sum of (1) the purchase price to acquire 80 % of RKings' shares, which was \$ 11,092,150 and (2) the fair value of the 20 % noncontrolling interest in RKings, which was estimated to be \$ 2,634,386 , over the net of the acquisition-date values of the identifiable assets acquired and the liabilities assumed.

The Company accounts for business combinations in accordance with FASB ASC 805, "Business Combinations". The preliminary fair value of purchase consideration for the acquisition has been allocated to the assets acquired and liabilities assumed based on a preliminary valuation of their respective fair values and may change when the final valuation of the assets acquired and liabilities assumed is determined.

As described more fully in "NOTE 1 - BASIS OF PRESENTATION AND ACCOUNTING POLICIES ", the assets and liabilities of RKings have been recorded at their fair value at the acquisition date and are included in the Company's consolidated financial statements.

RKings' results of operations have been included in our consolidated financial statements beginning November 1, 2021. RKings contributed revenues of \$ 36,346,280 and net income attributable to the Company of \$ 2,024,397 for the period from the date of acquisition through July 31, 2023. During the nine months ended July 31, 2023, RKings contributed revenues of \$ 16,183,951 and net income attributable to the Company of \$ 1,611,306 .

#### *RKings Notice of Breach*

On June 1, 2022, the Company notified the RKings Sellers that RKings Sellers were in default under the RKings Purchase Agreement and demanded that RKings Sellers cease and desist from all activity in violation of the RKings Purchase Agreement, including (1) use of Company confidential data in breach of the non-disclosure requirements of the RKings Purchase Agreement, (2) tortious interference with the Company's business and customer relationships, and (3) exploitation of Company assets for personal gain. Also, RKings Sellers had breached the Shareholders Agreement as well as their fiduciary duties as stipulated in the Shareholders Agreement dated November 29, 2021.

Based on the foregoing, and without limitation as to other breaches by either RKings Seller, the Company notified the RKings Sellers that they were in breach of the RKings Purchase Agreement and demanded that each RKings Seller cease and desist from further actions in breach of the RKings Purchase Agreement or in violation of applicable law. In addition, the Company notified the RKings Sellers of their indemnification obligations under the RKings Purchase Agreement and the Company's decision to terminate the RKings Sellers' right to receive the £1,000,000 Holdback Amount and the £4,000,000 Earn-Out Consideration. In addition, the Company has the right to set off any amounts which are the subject of an indemnification claim against such Holdback Amount and Earn-Out Consideration. Therefore, no contingent liability was recorded.

*Weir Settlement & Release*

On August 1, 2022, and effective on August 4, 2022, we entered into a Settlement and Mutual Release Agreement (the “Settlement Agreement”) with Mark Weir, one of the two RKings Sellers. The Settlement Agreement was entered into in order to partially settle certain breaches of the RKings Purchase Agreement which the RKings Sellers (Mr. Weir and Mr. Paul Hardman) were jointly and severally responsible for pursuant to the terms of the RKings Purchase Agreement. Pursuant to the Settlement Agreement, (a) we agreed to make a payment to Mr. Weir in the amount of £450,000 (approximately \$ 548,112 ), representing one-half of the £1,000,000 (approximately \$ 1,218,027 ) Holdback Amount, less £50,000 (approximately \$ 60,902 ) in excess salary payments made to Mr. Weir (the “Settlement Payment”); (b) Mr. Weir agreed to enter into an employment agreement with RKings; and (c) we and Mr. Weir, on behalf of ourselves and our affiliates and representatives, provided each other mutual releases, subject to certain customary exceptions. The Settlement Payment was in full satisfaction of all payments (including any portion of the Holdback Amount or Earn-Out Consideration), due to Mr. Weir under the RKings Purchase Agreement. The Settlement Payment was paid in full on August 21, 2022. The Company’s ongoing disputes and claims against Mr. Hardman, the other Seller, relating to breaches of the terms of the Purchase Agreement by Mr. Hardman, remain outstanding and the Company is continuing to pursue such claims.

## Table of Contents

### *RKings Notice of Buyout*

On October 27, 2022, the Company exercised its Buyout Right by providing written notice to each of the RKings Sellers. In connection with such exercise, the Company agreed to pay each RKings Seller USD \$ 661,773 , which is equal to their pro rata portion of the Buyout Price, which was satisfied by the issuance by the Company to each RKings Seller of 82,722 shares of restricted common stock of the Company (with such shares being valued at \$ 8.00 per share pursuant to the terms of the Shareholders Agreement) (an aggregate of 165,444 shares of common stock of the Company, the "Buyout Shares").

On November 30, 2022, the Company completed the purchase of 10% of RKings from each RKings Seller (20% in aggregate) in consideration for the Buyout Shares and effective as of November 4, 2022, the Company owns 100 % of RKings.

### *Golden Matrix MX Acquisition*

On July 11, 2022, the Company entered into a Share Purchase Agreement to acquire 99.99 % of the stock of Golden Matrix MX, a then newly formed shell company incorporated in Mexico for nominal consideration of \$ 2,411 . Golden Matrix MX had no assets or operations and was formed for the benefit of the Company, for the sole purpose of operating an online casino in Mexico. The acquisition closed on September 7, 2022.

### **NOTE 7 – INTANGIBLE ASSETS – SOFTWARE PLATFORM, WEBSITE DEVELOPMENT COSTS, TRADEMARKS AND NON-COMPETE AGREEMENTS**

Website development costs incurred to upgrade and enhance the functionality of Golden Matrix MX's website (i.e., Mexplay <https://www.mexplay.mx>) were capitalized; which amount to \$ 0 and \$ 52,788 for the three months and nine months ended July 31, 2023, respectively. Capitalized costs of \$ 0 and \$ 86,339 were incurred to upgrade RKings' website for the three months and nine months ended July 31, 2022, respectively.

Intangible assets related to software and website are amortized on a straight-line basis over their expected useful lives, estimated to be 3 years.

In connection with the 80% acquisition of RKings, the Company recognized \$ 2,600,000 of definite-lived intangible assets consisting of \$ 2,000,000 of trademarks and \$ 600,000 of non-compete agreements. The trademark for RKings is amortized over 10 years and the non-compete agreement is amortized over 5 years.

In connection with the online casino in Mexico, the Company applied for a gaming permit in Mexico through its subsidiary Golden Matrix MX in the amount of \$ 223,725 , which was approved on July 13, 2022. The gaming permit is amortized over 6 years.

Amortization expenses related to intangible assets were \$ 111,489 and \$ 96,232 for the three months ended July 31, 2023 and 2022, respectively, and \$ 328,669 and \$ 285,815 for the nine months ended July 31, 2023 and 2022, respectively. Accumulated amortization was \$ 758,733 and \$ 422,479 as of July 31, 2023 and October 31, 2022, respectively.

[Table of Contents](#)

The following table details the carrying values of the Company's intangible assets excluding goodwill:

	<b>As of</b>	
	<b>July 31, 2023</b>	<b>October 31, 2022</b>

**Definite-lived intangible assets**

Aggregation Platform	\$ 116,000	\$ 116,000
Gaming permit in Mexico	264,691	223,725
Website Development Cost	153,142	89,829
Trademarks	2,000,000	2,000,000
Non-compete Agreements	600,000	600,000
<b>Gross definite-lived intangible assets</b>	<b>3,133,833</b>	<b>3,029,554</b>
Less: accumulated amortization		
Aggregation Platform	( 97,125)	( 73,047)
Gaming permit in Mexico	( 36,588)	( 3,062)
Website Development Cost	( 65,020)	( 26,370)
Trademarks	( 350,000)	( 200,000)
Non-compete Agreements	( 210,000)	( 120,000)
<b>Total accumulated amortization</b>	<b>( 758,733)</b>	<b>( 422,479)</b>
<b>Net definite-lived intangible assets</b>	<b>\$ 2,375,100</b>	<b>\$ 2,607,075</b>

**NOTE 8 – ACCOUNTS PAYABLE – RELATED PARTIES**

Accounts payable to related parties include superannuation payable to the management of the Company of \$ 11,798 and \$ 10,637 , as of July 31, 2023 and October 31, 2022, respectively.

**NOTE 9 – DEFERRED REVENUES**

The payments for prize competitions received in advance of services being rendered are recorded as deferred revenue and recognized as revenue when control of the prize has been transferred to the winners of prize competitions. Deferred revenues were \$ 270,245 and \$ 182,444 as of July 31, 2023 and October 31, 2022, respectively.

**NOTE 10 – CUSTOMER DEPOSITS**

The Company has customer deposits in both the B2B segment and the B2C segment.

In the B2B segment, one source of deposits is from the Company's customers participating in the Progressive Jackpot Games. The clients are required to provide the Company with a minimum deposit amount of \$5,000, which serves as a deposit for the Progressive Contribution Fee. During the tenure of the client's operation, the deposit will not be used to deduct or offset any invoices, and when the client decides not to operate, the deposit will be fully refunded to the client. As of July 31, 2023 and October 31, 2022, customer deposits for Progressive Jackpot Games amounted to \$ 70,438 and \$ 69,016 , respectively. The other source of deposits is the payment from customers in advance of any usage of gaming content. As the gaming content is utilized by the customers, revenues are recognized. As of July 31, 2023 and October 31, 2022, a total of \$ 347,738 and \$ 40,312 of customer deposits are from this source.

Total customer deposits in the B2B segment amount to \$ 418,176 and \$ 109,328 as of July 31, 2023 and October 31, 2022, respectively.

In the B2C segment, the Company records liabilities for user account balances in Mexico. User account balances consist of user deposits, promotional awards, and user winnings less user withdrawals. As of July 31, 2023 and October 31, 2022, user account balances were \$ 14,858 and \$ 0 , respectively.

Total customer deposits amount to \$ 433,034 and \$ 109,328 as of July 31, 2023 and October 31, 2022, respectively.

**NOTE 11 – RELATED PARTY TRANSACTIONS**

All related party transactions have been recorded at the amount of consideration established and agreed to by the related parties.

## Table of Contents

### *Anthony Brian Goodman, the Company's Chief Executive Officer and Chairman*

On September 16, 2022, the Company entered into a First Amended and Restated Employment Agreement with Mr. Goodman. The agreement amended and restated, effective as of September 16, 2022, the prior Employment Agreement entered into between the Company and Mr. Goodman dated October 26, 2020, to among other things extend the term thereof for four years to August 20, 2026, increase Mr. Goodman's base salary to \$ 158,400 per year, plus a Superannuation as mandated by the Australian Government - Superannuation Guarantee (Administration) Act 1992 (currently 11%) and to provide for annual increases in Mr. Goodman's salary of no less than 10% per annum.

As of July 31, 2023 and October 31, 2022, total wages payable to Mr. Goodman were \$ 0 and \$ 0 , respectively, and the superannuation payable was \$ 5,269 and \$ 5,229 , respectively.

Effective March 10, 2022, Luxor Capital LLC (Luxor), the then sole shareholder of the Series B Voting Preferred Stock of the Company (the "Series B Preferred Stock"), which entity is wholly-owned by Mr. Goodman, transferred all 1,000 shares of Series B Preferred Stock which it held to Mr. Goodman for no consideration in a

private transaction .

On September 16, 2022, the Company granted 750,000 restricted stock units (RSUs) to Mr. Goodman in consideration for services to be rendered by Mr. Goodman through October 2024. The restricted stock units are subject to vesting, to the extent that certain performance metrics are met by the Company. Certain revenue and Adjusted EBITDA goals for the year ended October 31, 2022, were met and 250,000 RSUs for the year ended October 31, 2022 vested upon the filing of the Company's Annual Report on Form 10-K for the year ended October 31, 2022, on January 30, 2023. 250,000 shares of common stock were issued to Mr. Goodman on January 30, 2023, to settle the vested RSUs. More details of the restricted stock units are covered in "NOTE 12 - EQUITY".

On December 1, 2022, Mr. Goodman, exercised options to purchase 5,400,000 shares of common stock in a cashless exercise pursuant to which 151,017 shares of common stock were surrendered to the Company to pay for the aggregate exercise price of the options (\$ 356,400 ) and 5,248,983 shares of common stock were issued. These shares were issued pursuant to the terms of the Company's 2018 Equity Incentive Plan.

#### *Weiting 'Cathy' Feng the Company's Chief Operating Officer and Director*

On September 16, 2022, we entered into a First Amended and Restated Employment Agreement with Ms. Feng. The agreement amended and restated, effective as of September 16, 2022, the prior Employment Agreement entered into between the Company and Ms. Feng dated October 26, 2020, to among other things extend the term thereof for four years to August 20, 2026, increase Ms. Feng's base salary to \$ 132,000 per year, plus a Superannuation as mandated by the Australian Government - Superannuation Guarantee (Administration) Act 1992 (currently 11%), and to provide for annual increases in Ms. Feng's salary of no less than 10 % per annum.

As of July 31, 2023, and October 31, 2022, total wage payable to Ms. Feng was \$ 0 and \$ 0 , respectively, and the superannuation payable was \$ 4,391 and \$ 4,358 , respectively.

On September 16, 2022, the Company granted 375,000 restricted stock units to Ms. Feng in consideration for services to be rendered by Ms. Feng through October 2024. The restricted stock units are subject to vesting, to the extent that certain performance metrics are met by the Company. Certain revenue and Adjusted EBITDA goals for the year ended October 31, 2022, were met and 125,000 RSUs for the year ended October 31, 2022 vested upon the filing of the Company's Annual Report on Form 10-K for the year ended October 31, 2022, on January 30, 2023. 125,000 shares of common stock were issued to Ms. Feng on January 30, 2023, to settle the vested RSUs. More details of the restricted stock units are covered in "NOTE 12- EQUITY".

On December 1, 2022, Ms. Feng, exercised options to purchase 1,400,000 shares of common stock in a cashless exercise pursuant to which 35,594 shares of common stock were surrendered to the Company to pay for the aggregate exercise price of the options (\$ 84,000 ) and 1,364,406 shares of common stock were issued. These shares were issued pursuant to the terms of the Company's 2018 Equity Incentive Plan.

#### Table of Contents

##### *Thomas E. McChesney, a member of the Board of Directors of the Company*

On April 24, 2020, the Board of Directors appointed Mr. Thomas E. McChesney as a member of the Board of Directors of the Company. Mr. McChesney's appointment was effective on April 27, 2020. The Board of Directors granted Mr. McChesney options to purchase 100,000 shares of common stock (at \$ 0.795 per share, expiring April 27, 2025 ) in connection with his appointment.

Compensation for Mr. McChesney's service on the Board, payable in arrears, was \$ 2,000 per month from the date of his appointment to November 1, 2021; \$ 3,000 per month from November 1, 2021 to May 25, 2022; and \$ 5,000 per month from May 25, 2022 to present.

On January 28, 2022, Mr. McChesney exercised options to purchase 40,000 shares of common stock in a cashless exercise pursuant to which 4,977 shares of common stock were surrendered to the Company to pay for the aggregate exercise price of the options (\$ 31,800 ) and 35,023 shares of common stock were issued.

During the nine months ended July 31, 2023, and 2022, total consulting fees paid to Mr. McChesney were \$ 45,000 and \$ 31,000 , respectively. As of July 31, 2023, and October 31, 2022, the amount payable to Mr. McChesney was \$ 0 and \$ 0 , respectively.

On September 16, 2022, the Company granted 150,000 restricted stock units to Mr. McChesney in consideration for services to be rendered by Mr. McChesney through October 2024. The restricted stock units are subject to vesting, to the extent that certain performance metrics are met by the Company. Certain revenue and Adjusted EBITDA goals for the year ended October 31, 2022, were met and 50,000 RSUs for the year ended October 31, 2022 vested upon the filing of the Company's Annual Report on Form 10-K for the year ended October 31, 2022, on January 30, 2023. 50,000 shares of common stock were issued to Mr. McChesney on January 30, 2023, to settle the vested RSUs. More details of the restricted stock units are covered in "NOTE 12- EQUITY".

##### *Murray G. Smith, a member of the Board of Directors of the Company*

On July 27, 2020, the Board of Directors appointed Mr. Murray G. Smith as a member of the Board of Directors of the Company. Mr. Smith's appointment was effective on August 1, 2020. The Board of Directors granted Mr. Smith options to purchase 100,000 shares of common stock (at \$ 2.67 per share, expiring August 1, 2025 ) in connection with his appointment.

Compensation for Mr. Smith's service on the Board of Directors, payable in arrears, was \$ 2,000 per month from the date of his appointment until November 1, 2021; \$ 3,000 per month from November 1, 2021 to May 25, 2022; and \$ 5,000 per month from May 25, 2022 to present.

During the nine months ended July 31, 2023 and 2022, total consulting fees paid to Mr. Smith were \$ 45,000 and \$ 31,000 , respectively. As of July 31, 2023 and October 31, 2022, the amount payable to Mr. Smith was \$ 0 and \$ 0 , respectively.

On September 16, 2022, the Company granted 150,000 restricted stock units to Mr. Smith in consideration for services to be rendered by Mr. Smith through October 2024. The restricted stock units are subject to vesting, to the extent that certain performance metrics are met by the Company. Certain revenue and Adjusted EBITDA goals for the year ended October 31, 2022 were met and 50,000 RSUs for the year ended October 31, 2022 vested upon the filing of the Company's Annual Report on Form 10-K for the year ended October 31, 2022, on January 30, 2023. 50,000 shares of common stock were issued to Mr. Smith on January 30, 2023 to settle the vested RSUs. More details of the restricted stock units are covered in "NOTE 12- EQUITY".

##### *Philip D. Moyes, a member of the Board of Directors of the Company*

Effective on December 3, 2022, the Board of Directors appointed Philip Daniel Moyes as a member of the Board of Directors and as a member of the Audit Committee of the Board of Directors, with such appointment to take effect immediately.

## Table of Contents

Mr. Moyes is entitled to receive compensation for his services as a director consistent with the compensation paid to other non-executive directors. Currently the compensation is \$ 5,000 per month, payable in arrears.

During the nine months ended July 31, 2023 and 2022, total consulting fees paid to Mr. Moyes were \$ 40,000 and \$ 0 , respectively. As of July 31, 2023 and October 31, 2022, the amount payable to Mr. Moyes was \$ 0 and \$ 0 , respectively.

On December 8, 2022, the Company granted 100,000 restricted stock units to Mr. Moyes in consideration for services to be rendered by Mr. Moyes through October 2024. The restricted stock units are subject to vesting, to the extent that certain performance metrics are met by the Company. More details of the restricted stock units are covered in "NOTE 12- EQUITY".

*Aaron Richard Johnston, former member of the Board of Directors through November 1, 2022 and Current Consultant*

Effective August 23, 2020, the Board of Directors appointed Mr. Aaron Richard Johnston as a member of the Board of Directors of the Company. The Board of Directors granted Mr. Johnston options to purchase 100,000 shares of common stock (at \$ 2.67 per share, expiring August 1, 2025) in connection with his appointment.

Mr. Johnston's compensation as a member of the Board, payable in arrears, has been \$ 2,000 per month from the date of his appointment to November 1, 2021; \$ 3,000 per month from November 1, 2021 to May 25, 2022; and \$ 5,000 per month from May 25, 2022 to his resignation as a member of the Board of Directors effective November 1, 2022.

During the nine months ended July 31, 2023 and 2022, fees paid to Mr. Johnston as a director were \$ 0 and \$ 31,000 , respectively. As of July 31, 2023 and October 31, 2022, the amount payable to Mr. Johnston as a director was \$ 0 and \$ 0 , respectively.

On September 16, 2022, the Company granted 150,000 restricted stock units to Mr. Johnston in consideration for services to be rendered by Mr. Johnston through October 2024. The restricted stock units are subject to vesting, to the extent that certain performance metrics are met by the Company. More details of the restricted stock units are covered in "NOTE 12- EQUITY".

A total of 100,000 of the restricted stock units granted to Mr. Johnston in consideration for his services as a director were forfeited upon his resignation. The remaining 50,000 RSUs granted to Mr. Johnston in consideration for his services on the Board of Directors vested to Mr. Johnston upon the Company reaching certain revenue and Adjusted EBITDA goals for the year ended October 31, 2022, and upon the filing of the Company's Annual Report on Form 10-K for the year ended October 31, 2022, on January 30, 2023. 50,000 shares of common stock were issued to Mr. Johnston on January 30, 2023 to settle the vested RSUs.

*Brett Goodman, Vice President of Business Development and son of the Company's Chief Executive Officer*

On May 1, 2020, the Company entered into a consultant agreement with Brett Goodman, the son of the Company's Chief Executive Officer, where Mr. Brett Goodman agreed to provide consulting services assisting the Company with building a Peer-to-Peer gaming system. Pursuant to the agreement, the Company agreed to pay Mr. Brett Goodman \$ 3,000 per month.

On September 16, 2022, and effective on September 1, 2022, the Company entered into an Employment Agreement with Mr. Brett Goodman. Pursuant to the employment agreement, Mr. Brett Goodman agreed to serve as the Vice President of Business Development for the Company for a term of three years (through September 1, 2025), subject to automatic one-year extensions of the agreement, if not terminated by either party at least three months prior to the renewal date.

## Table of Contents

The agreement provides for an annual salary of \$ 60,000 per year, plus a Superannuation (currently 11 %), subject to annual increases in the discretion of the Audit Committee of the Company. The Board of Directors (or Compensation Committee of the Board of Directors) may also grant Mr. Goodman bonuses from time to time in its discretion, in cash, stock or equity, including in the form of options, in amounts determined in the sole discretion of the Board of Directors (or Compensation Committee of the Board of Directors). The Board of Directors or Compensation Committee may also increase Mr. Goodman's salary from time to time in their discretion.

The agreement contains standard confidentiality and indemnification obligations of the parties and provides for Mr. Goodman to receive three months of severance pay in the event Mr. Goodman's employment is terminated other than for cause or by Mr. Goodman without cause. Upon such qualifying termination, all options held by Mr. Goodman vest immediately and are exercisable for the later of the original stated expiration date thereof or 24 months after such termination date.

As of July 31, 2023, and October 31, 2022, total wages payable to Mr. Brett Goodman were \$ 0 and \$ 0 , respectively, and the superannuation payable was \$ 2,138 and \$ 0 , respectively.

In connection with the entry into the employment agreement, the Company granted Mr. Brett Goodman options to purchase 50,000 shares of the Company's common stock, evidenced by a Notice of Grant of Stock Options and Stock Option Award Agreement (the "Option Agreement"), with an exercise price equal to \$ 3.98 per share, the closing sales price of the Company on the Nasdaq Capital Market on the date the grant was approved by the Board of Directors of the Company. A total of ½ of the options vested on August 22, 2023, and the other 1/2 of the options vest on August 22, 2024, subject to Mr. Brett Goodman's continued service with the Company on such vesting date and such options shall expire if unexercised on February 22, 2025. The options were granted under, and subject to the terms and conditions of, the Company's 2018 Equity Incentive Plan.

On December 8, 2022, the Company granted Mr. Brett Goodman 40,000 RSUs which vest at the rate of 1/2 of such RSUs on December 8, 2023 and 2024, subject to Mr. Brett Goodman's continued service with the Company on such vesting date. On April 3, 2023, the Company granted Mr. Brett Goodman 5,000 RSUs which vest at the rate of 1/2 of such RSUs on each of April 3, 2024 and 2025, subject to Mr. Brett Goodman's continued service with the Company on such vesting dates. The RSUs will be settled in shares of common stock.

*Marla Goodman, owner of 50% of Articulate Pty Ltd and wife of the Company's Chief Executive Officer*

Marla Goodman is the wife of Anthony Brian Goodman, the Company's Chief Executive Officer. Marla Goodman owns 50% of Articulate Pty Ltd. (discussed below).

*Articulate Pty Ltd, 50 % owned by Marla Goodman (wife of the Company's Chief Executive Officer) and 50% owned by Mr. Goodman, the Company's Chief Executive Officer*

(a) License Agreement:

On March 1, 2018, the Company entered into a License Agreement with Articulate, in which Articulate received a license from the Company to use the GM2 Asset technology, and agreed to pay the Company a usage fee calculated as a certain percentage of the monthly content and software usage within the GM2 Asset system.

Revenues from Articulate were \$ 151,883 and \$ 216,335 during the three months ended July 31, 2023 and 2022, respectively, and \$ 555,613 and \$ 661,155 during the nine months ended July 31, 2023 and 2022, respectively. As of July 31, 2023 and October 31, 2022, the amount receivable from Articulate was \$ 324,326 and \$ 413,714 , respectively.

(b) Offset accounts payable with accounts receivable:

On October 14, 2022, the Company and Articulate reached an agreement, and entered into a memorandum dated as of the same date, to offset accounts payable with accounts receivable in the amount of \$ 77,019 .

## Table of Contents

### *Omar Jimenez*

On April 22, 2021, the Company entered into a Consulting Agreement with Omar Jimenez, who was appointed as Chief Financial Officer/Chief Compliance Officer on the same date. The Consulting Agreement provides for Mr. Jimenez to be paid \$ 12,500 per month (which may be increased from time to time with the mutual consent of Mr. Jimenez and the Company and which salary was increased to \$25,000 per month on January 26, 2022, effective January 1, 2022), and the grant to Mr. Jimenez of options to purchase 50,000 shares of common stock (at \$ 9.910 per share, expiring on April 23, 2023), granted under the Company's 2018 Equity Compensation Plan, of which options to purchase 25,000 shares vested on April 22, 2021, and options to purchase 25,000 shares vested on October 22, 2021. The options to purchase 50,000 shares were not exercised and expired on April 23, 2023. Mr. Jimenez may also receive discretionary bonuses from time to time in the discretion of the Board of Directors in cash, stock or options.

During the three months ended July 31, 2023 and 2022, total consulting fees paid to Mr. Jimenez were \$ 75,000 and \$ 75,000 , respectively. During the nine months ended July 31, 2023 and 2022, total consulting fees paid to Mr. Jimenez were \$ 225,000 and \$ 200,000 , respectively. As of July 31, 2023 and October 31, 2022, the amount payable to Mr. Jimenez was \$ 0 and \$ 0 , respectively.

*Elray Resources Inc., Mr. Goodman, the Company's CEO, serves as CEO & Director of Elray and, Ms. Feng, the Company's COO, serves as Treasurer and Director of Elray.*

Effective on December 7, 2022, the Company entered into a Software License Agreement (the “ [License Agreement](#) ”) with Elray Resources Inc. (“ [Elray](#) ”). Mr. Anthony Brian Goodman, Chief Executive Officer, President, Secretary, Treasurer and Chairman of the Company and Weiting ‘Cathy’ Feng, Chief Operating Officer and director of the Company, currently serve as Chief Executive Officer, President, Chief Financial Officer, Secretary and Director (Goodman) and Treasurer and Director (Feng), respectively, of Elray.

Elray operates, manages, and maintains a blockchain online gaming operation and provides blockchain currency technology to licensed casino operators.

Pursuant to the License Agreement, which was effective as of December 1, 2022, the Company granted Elray a non-exclusive, non-licensable, non-sublicensable, non-assignable and non-transferable license for the use and further distribution of certain of the Company's online games (as such games may be expanded from time to time), subject to certain exceptions, and in certain approved territories where the Company or Elray holds required licenses and/or certifications, which list of approved territories may be updated from time to time. The license provides Elray the right to use the online games solely for the purpose of running an online blockchain casino enterprise.

The License Agreement also includes a right of first refusal for the Company to provide certain branded gaming content to Elray during the term of the agreement.

Pursuant to the License Agreement, we are required to maintain all permits for the use of the licensed games and operate the platform on which the games will be integrated.

The License Agreement has an initial term of 24 months, commencing from the Go-Live Date, which has not occurred, and continues thereafter indefinitely unless or until either party has provided the other at least six months written notice of termination, provided that the agreement can be terminated earlier by a non-breaching party upon the material breach of the agreement by the other party, subject to a 15 day cure right; by one party if the other party enters into bankruptcy proceedings; or in the event Elray loses rights to any required permits or licenses. Additionally, we may immediately terminate the License Agreement if Elray is unable to comply with certain due diligence requirements set forth in the agreement on a timely basis; if there is threatened or instigated enforcement proceedings or actions against the Company in connection with the agreement or a governmental or governing body orders, notifies or recommends that the Company prevent Elray from using the licensed games; or if the continuation of the agreement will have a detrimental impact on the Company.

The License Agreement contains customary representations, warranties and covenants of the parties, including confidentiality obligations; customary limitations of liability (which total liability under the agreement of each party is limited to 100,000 Euros); and restrictions on Elray's ability to distribute and reverse engineer the licensed games. As part of the License Agreement, we and Elray entered into a customary Service Level Agreement to govern the management and maintenance of the licensed games.

## Table of Contents

In consideration for licensing the online games to Elray, Elray agreed to pay the Company a monthly license fee equal to 125% of the Company's costs of such games. Elray also agreed to pay the Company a 10,000 Euro deposit under the agreement, paid no later than the date of integration of the licensed software. The deposit is refundable upon the termination of the agreement. For participation in the progressive jackpot games, Elray is required to make an advance payment of 5,000 Euros.

During the nine months ended July 31, 2023 and 2022, revenues from Elray were \$ 0 and \$ 0 , respectively. As of July 31, 2023 and October 31, 2022, the amount receivable from Elray was \$ 0 and \$ 0 , respectively. There are no revenues or receivables from Elray prior to December 7, 2022 as that is the date the Agreement with Elray commenced. The blockchain online gaming operations and blockchain currency technology expected to be licensed to casino operators is expected to be fully integrated, tested and operational by the end of the fiscal year ending October 31, 2023.

## **NOTE 12 - EQUITY**

### Preferred Stock

The Company has 20,000,000 shares of \$ 0.00001 par value preferred stock authorized.

Effective March 10, 2022, Luxor, the then sole shareholder of the Series B Voting Preferred Stock of the Company (the "Series B Preferred Stock"), which entity is wholly-owned by the Company's Chief Executive Officer and Chairman, Anthony Brian Goodman, transferred all 1,000 shares of Series B Preferred Stock which it held to Mr. Goodman for no consideration in a private transaction .

On March 11, 2022, the Company's Board of Directors and Mr. Goodman, as the then sole shareholder of the Company's Series B Preferred Stock (pursuant to a written consent to action without meeting of the sole Series B Preferred Stock shareholder), approved the adoption of, and filing of, an Amended and Restated Certificate of Designation of Golden Matrix Group, Inc. Establishing the Designation, Preferences, Limitations and Relative Rights of its Series B Voting Preferred Stock (the "Amended and Restated Designation").

The Amended and Restated Designation, which was filed with, and became effective with, the Secretary of State of Nevada on March 11, 2022, amended the Certificate of Designation of the Series B Preferred Stock, previously filed by the Corporation with the Secretary of State of Nevada on August 18, 2015, to, among other things:

(a) include the right of the holder of the Series B Preferred Stock to convert each share of the Series B Preferred Stock into 1,000 shares of the Company's common stock at the holder's option from time to time after May 20, 2022;

(b) provide for the automatic conversion of all outstanding shares of Series B Preferred Stock into common stock of the Company, on a 1,000 for 1 basis, on the date that the aggregate beneficial ownership of the Company's common stock, calculated without regard to any shares of common stock issuable upon conversion of the Series B Preferred Stock, nor any voting rights associated with such Series B Preferred Stock, of Mr. Goodman, falls below 10% of the Company's common stock then outstanding, or the first business day thereafter that the Company becomes aware of such;

(c) provide that each share of Series B Preferred Stock entitles the holder to 7,500 votes on all matters presented to the Company's shareholders for a vote of shareholders, whether such vote is taken in person at a meeting or via a written consent (7,500,000 votes in aggregate for all outstanding shares of Series B Preferred Stock) ;

(d) require the consent of the holders of at least a majority of the issued and outstanding shares of Series B Preferred Stock to (i) amend any provision of the Amended and Restated Designation, (ii) increase or decrease (other than by redemption or conversion) the total number of authorized shares of Series B Preferred Stock, (iii) adopt or authorize any new designation of any preferred stock or amend the Articles of Incorporation of the Company in a manner which adversely affects the rights, preferences and privileges of the Series B Preferred Stock, (iv) effect an exchange, or create a right of exchange, cancel, or create a right to cancel, of all or any part of the shares of another class of shares into shares of Series B Preferred Stock, (v) issue any additional shares of Series B Preferred Stock, or (vi) alter or change the rights, preferences or privileges of the shares of Series B Preferred Stock so as to affect adversely the shares of Series B Preferred Stock;

## Table of Contents

(e) provide that the shares of Series B Preferred Stock are not transferrable by Mr. Goodman; and

(f) clarify that the Series B Preferred stock is not entitled to any dividend rights, preemptive rights, redemption rights, or liquidation preference.

As of July 31, 2023 and October 31, 2022, 1,000 Series B preferred shares of par value \$ 0.00001 were designated and outstanding and 19,999,000 shares of preferred stock remained undesignated.

### Common Stock

As of July 31, 2023 and October 31, 2022, 250,000,000 shares of common stock, par value \$ 0.00001 per share, were authorized, of which 36,134,932 and 28,182,575 shares were issued and outstanding, respectively.

### Corporate Action regarding Common Stock and Common Stock Transactions

#### *(a) Business Consultant Agreements*

On March 1, 2021, the Company entered into two Business Consultant Agreements with Ontario Inc. and ANS Advisory. Pursuant to the agreements, Vladislav Slava Aizenshtat, acting on behalf of Ontario Inc. and Aaron Neill-Stevens, acting on behalf of ANS Advisory were to each be issued \$ 3,000 of shares of common stock per month beginning on March 1, 2021, payable in arrears, based on the 7-day average price of the stock leading up to the end of the calendar month and to be issued within 7 days of month end. The Company also agreed to grant Vladislav Slava Aizenshtat, acting on behalf of Ontario Inc., warrants to purchase 120,000 shares of common stock and Aaron Neill-Stevens, acting on behalf of ANS Advisory, warrants to purchase 120,000 shares of common stock. On March 22, 2021, the warrants were granted. The warrants have an exercise price of \$ 5.50 per share (and no cashless exercise rights) and were exercisable until March 22, 2023; these warrants were not exercised and expired. On November 23, 2021, the two previously mentioned Business Consulting Agreements were terminated.

During the nine months ended July 31, 2023, two consultants and two directors (Mr. Goodman and Ms. Feng) exercised their options. As a result, 7,122,230 shares of common stock were issued upon the cashless exercise of the options. During the nine months ended July 31, 2022, a former consultant's widow, two consultants and one director (Mr. McChesney) exercised their options. As a result, 147,118 shares of common stock were issued upon the cashless exercise of the options, and 66,666 shares of common stock were issued upon cash exercise of the options, pursuant to which an aggregate exercise price of the options of \$ 32,000 was paid to the Company.

During the nine months ended July 31, 2023, 4,277 shares of restricted common stock, with a value of \$ 10,000, were issued to a consultant in connection with investor relations and press release services rendered to the Company. During the nine months ended July 31, 2022, 808 shares of restricted common stock, with a value of \$ 6,000, were issued to two consultants for IT consultation services provided in connection with the maintenance and development of the Company's GM-Ag system.

#### *(b) Certificate of Amendment*

Effective on December 16, 2021, the Company filed a Certificate of Amendment to the Company's Articles of Incorporation, with the Secretary of State of Nevada, to increase the Company's authorized number of shares of Common Stock from forty million (40,000,000) shares to two hundred and fifty million (250,000,000) shares and to restate Article 3, Capital Stock thereof, to reflect such amendment, and clarify the Board of Director's ability to designate and issue 'blank check' preferred stock .

## Table of Contents

### *(c) Share consideration issued to acquire RKings*

On November 29, 2021, the Company entered into a Sale and Purchase Agreement of Ordinary Issued Share Capital to purchase 80% of the outstanding capital stock of RKings .

Pursuant to the RKings Purchase Agreement, on November 29, 2021, the Company issued 666,250 restricted shares of the Company's common stock to the sellers, with an agreed value of GBP £4,000,000 (USD \$ 5,330,000), or \$ 8.00 per share and a market value of \$ 5,063,500 or \$ 7.60 per share of Company common stock. Additionally, as a requirement of the purchase, on March 7, 2022, the Company issued 70,332 restricted shares of the Company's common stock to the sellers, equal to 80% of RKings' net asset value as of October 31, 2021, in the amount of \$ 562,650 .

On October 27, 2022, the Company exercised a buyout right by providing written notice to the minority owners of RKings. In connection with such exercise, the Company agreed to pay the minority owners a total of \$ 1,323,552 , which was satisfied by the issuance by the Company to the minority owners of 165,444 shares of restricted common stock of the Company (with such shares being valued at \$ 8.00 per share pursuant to the terms of the shareholders agreement). On November 4, 2022, the 165,444 restricted shares of common stock with fair value of \$ 488,060 were issued to the minority owners and the 20 % minority shares of RKings were transferred to the Company, and at that time RKings became a wholly-owned subsidiary of the Company. The difference between the NCI amount (\$ 2,928,452 ) and the fair value of the consideration paid (\$ 488,060 ) is recognized directly in APIC.

### Option Extension

On June 29, 2021, the Company agreed to extend the exercise period of certain stock options granted to Anthony Brian Goodman, the Company's Chief Executive Officer, Weiting Feng, the Company's Chief Operating Officer, and an external consultant of the Company (collectively the "Optionees"), which options would have expired on June 30, 2021. The Company extended the expiration date of the options granted to the Optionees until December 31, 2022 , which covered options to purchase 466,667 shares of common stock previously granted to the external consultant at an exercise price of \$ 0.06 per share, options to purchase 5,400,000 shares of common stock previously granted to Anthony Brian Goodman at an exercise price of \$ 0.066 per share, and options to purchase 1,400,000 shares of common stock previously granted to Weiting Feng at an exercise price of \$ 0.06 per share.

On December 1, 2022, Mr. Goodman, exercised options to purchase 5,400,000 shares of common stock in a cashless exercise pursuant to which 151,017 shares of common stock were surrendered to the Company to pay for the aggregate exercise price of the options (\$ 356,400 ) and 5,248,983 shares of common stock were issued. These shares were issued pursuant to the terms of the Company's 2018 Equity Incentive Plan.

On December 1, 2022, Ms. Feng, exercised options to purchase 1,400,000 shares of common stock in a cashless exercise pursuant to which 35,594 shares of common stock were surrendered to the Company to pay for the aggregate exercise price of the options (\$ 84,000 ) and 1,364,406 shares of common stock were issued. These shares were issued pursuant to the terms of the Company's 2018 Equity Incentive Plan.

On June 8, 2023, the Company agreed to extend the exercise period of certain stock options granted to two external consultants of the Company, which options would have expired on June 18, 2023. The Company extended the expiration date of the options granted to the consultants by one year, which covered options to purchase 100,000 shares of common stock at an exercise price of \$ 1.74 per share for each consultant. The Company recorded a total of \$ 90,230 of expenses due to the option extension.

### 2018 Equity Incentive Plan

On January 3, 2018, the Company adopted a stock option plan: the 2018 Equity Incentive Plan. The fair value of stock options was measured using the Black-Scholes option pricing model. The Black-Scholes valuation model takes into consideration the share price of the Company, the exercise price of the option, the amount of time before the option expires, and the volatility of share price. Compensation expense is charged to operations through the vesting period. The amount of cost is calculated based on the accounting standard ASU 2018-07. All option awards described below were granted under the 2018 Equity Incentive Plan:

## Table of Contents

During the nine months ended July 31, 2023, no options were granted, 83,334 options expired, and no options were forfeited.

During the nine months ended July 31, 2023, options to purchase 7,333,332 shares of common stock were exercised in a cashless exercise pursuant to which 211,102 shares of common stock were surrendered to pay for the aggregate price of the options (\$ 500,400 ) and 7,122,230 shares of common stock were issued.

The total compensation cost related to stock options granted was \$ 470,379 and \$ 437,068 , for the nine months ended July 31, 2023 and 2022, respectively.

The following table represents stock option activity for the nine months ended July 31, 2023:

Options	Number Outstanding	Weighted Average Exercise Price
Options Outstanding as of October 31, 2022	8,426,666	\$ 0.50
Options expired	( 83,334)	\$ 6.64
Options exercised	( 7,333,332)	\$ 0.07
Options Outstanding as of July 31, 2023	1,010,000	\$ 3.14
Options Exercisable as of July 31, 2023	815,000	\$ 2.65

## 2022 Equity Incentive Plan

On May 5, 2022, the Company's Board of Directors and majority stockholders approved the adoption of the Company's 2022 Equity Incentive Plan (the " 2022 Plan"). The 2022 Plan provides an opportunity for any employee, officer, director or consultant of the Company, subject to limitations provided by federal or state securities laws, to receive (i) incentive stock options (to eligible employees only); (ii) nonqualified stock options; (iii) restricted stock; (iv) restricted stock units, (v) stock awards; (vi) shares in performance of services; (vii) other stock-based awards; or (viii) any combination of the foregoing. In making such determinations, the Board of Directors may take into account the nature of the services rendered by such person, his or her present and potential contribution to the Company's success, and such other factors as the board of directors of the Company in its discretion shall deem relevant. The 2022 Plan became effective on June 29, 2022.

### Grant and Vesting of Restricted Stock Units to Management, the Independent Directors and other Related Parties

Effective on September 16, 2022, the Compensation Committee and the Board of Directors approved the grant, effective on the same date, of an aggregate of 1,575,000 restricted stock units to the officers and directors of the Company listed below (the "RSU Recipients"), in consideration for services to be rendered by such officers and directors through October 2024 (the "RSUs"):

Recipient	Position with Company	Number of RSUs
Anthony Brian Goodman	President, Chief Executive Officer (Principal Executive Officer), Secretary, Treasurer, and Chairman of the Board of Directors	750,000
Weiting 'Cathy' Feng	Chief Operating Officer and Director of the Company	375,000
Murray G. Smith	Independent Director	150,000

Aaron Richard Johnston	Former Independent Director	150,000
Thomas E. McChesney	Independent Director	150,000
		1,575,000

[Table of Contents](#)

The RSUs are subject to vesting, and vest to the RSU Recipients, to the extent and in the amounts set forth below, to the extent the following performance metrics are met by the Company as of the dates indicated (the “Performance Metrics” and the “Performance Metrics Schedule”), or earlier upon the occurrence of a change of control of the Company as described in the 2022 Equity Incentive Plan:

Performance Period	Revenue Targets		Adjusted EBITDA Targets	
	Target Goal	RSUs Vested	Target Goal	RSUs Vested
Year ended October 31, 2022	\$ 21,875,000	*	\$ 3,250,000	*
Year ended October 31, 2023	\$39,638,342 (which equals FY 2022 revenue x 1.1)	*	\$3,879,197 (which equals FY 2022 Adjusted EBITDA x 1.1)	*
Year ended October 31, 2024	FY 2023 x 1.1	*	FY 2023 x 1.1	*

\* 1/6th of the total RSUs granted to each RSU Recipient above.

For purposes of the calculations above, (a) “Adjusted EBITDA” means net income before interest, taxes, depreciation, amortization and stock-based compensation; (b) “Revenue” means annual revenue of the Company; and (c) “FY 2022” means actual Revenue or EBITDA, as the case may be achieved during the 12 month period from November 1, 2021 to October 31, 2022, and “FY 2023” means actual Revenue or EBITDA as the case may be for the 12 month period from November 1, 2022 to October 31, 2023, in each case as set forth in the Company’s audited year-end financial statements (the “Target Definitions”). Both Revenue and EBITDA, and the determination of whether or not the applicable Revenue and EBITDA targets above have been met are to be determined based on the audited financial statements of the Company filed with the Securities and Exchange Commission in the Company’s Annual Reports on Form 10-K for the applicable year ends above, and determined on the date such Annual Reports on Form 10-K are filed publicly with the Securities and Exchange Commission (the “Dates of Determination”).

The Company also entered into a Restricted Stock Unit Grant Agreement and Award Agreement with each of the RSU Recipients above to evidence such grants of the RSUs.

The RSUs were granted pursuant to, and subject in all cases to, the terms of the Company’s 2022 Equity Incentive Plan.

Total revenues and EBITDA for the year ended October 31, 2022 were \$ 36,034,856 and \$ 3,526,543 , respectively. As a result, the required performance metrics were met by the Company for the year ended October 31, 2022, and the RSUs subject to vesting for fiscal 2022 vested and were settled in shares of common stock. Total expenses of \$ 2,089,500 were recognized for the year ended October 31, 2022.

Effective on December 8, 2022, the Board of Directors, with the recommendation of the Compensation Committee of the Board of Directors, granted Phillip Daniel Moyes, 100,000 RSUs, which vest, if at all, at the rate of 1/4<sup>th</sup> of such RSUs upon the Company reaching the same EBITDA and revenue targets described in the table above for the years ended October 31, 2023 and 2024, or earlier upon the occurrence of a change of control of the Company as described in the 2022 Equity Incentive Plan.

On January 30, 2023, the following RSUs of the officers and directors of the Company vested, and shares of common stock were issued in connection therewith:

- Anthony Brian Goodman, Chief Executive Officer & Chairman of the Board - 250,000 RSUs vested;
- Feng Weiting, Chief Operating Officer – 125,000 RSUs vested;
- Murray G. Smith, Director – 50,000 RSUs vested;
- Thomas McChesney, Director – 50,000 RSUs vested; and
- Aaron Richard Johnston, former member of the Board of Directors – 50,000 RSUs vested.

## Table of Contents

Effective on November 1, 2022, in connection with Mr. Johnston's resignation as a member of the Board of Directors on such date, the 100,000 RSUs which were to vest upon the Company meeting certain Adjusted EBITDA and revenue targets for 2023 and 2024, which were granted to him as a member of the Board of Directors, were terminated and forfeited.

Total revenues, gross profit and Adjusted EBITDA for the nine months ended July 31, 2023 were \$ 32,393,064 , \$ 6,638,193 and \$ 1,503,295 , respectively.

On December 8, 2022, the Company granted Mr. Brett Goodman 40,000 RSUs which vest at the rate of 1/2 of such RSUs on each of December 8, 2023 and 2024, subject to Mr. Brett Goodman's continued service with the Company on such vesting dates. On April 3, 2023, the Company granted Mr. Brett Goodman 5,000 RSUs which vest at the rate of 1/2 of such RSUs on each of April 3, 2024 and 2025, subject to Mr. Brett Goodman's continued service with the Company on such vesting dates.

The total compensation cost related to RSUs granted to related parties was \$ 1,525,748 and \$ 0 for the nine months ended July 31, 2023 and 2022, respectively.

### Grant or Vesting of Restricted Stock Units and Restricted Stock to Employees and Consultants (Non-related Parties)

During the nine months ended July 31, 2023, 1,073,400 RSUs were granted to employees and consultants, 50,000 RSUs vested and 14,400 RSUs were forfeited.

On November 1, 2022, the Company granted 600,000 RSUs to Mr. Aaron Richard Johnston, former member of the Board of Directors, for his consulting services to the Company. 300,000 RSUs vest, if at all, at the rate of 1/4th of such RSUs, upon the Company meeting certain (1) revenue and (2) Adjusted EBITDA targets, as of the end of fiscal 2023 and 2024, and upon the public disclosure of such operating results in the Company's subsequently filed Annual Reports on Form 10-K, subject to the Mr. Johnston's continued service through the applicable vesting dates. 300,000 RSUs vest, if at all, upon the closing of a transaction that, on a pro forma basis, doubles the Company's revenues for the fiscal quarter prior to the closing of the acquisition ("Doubling Transaction"), provided that such RSUs shall be terminated and forfeited if such Doubling Transaction does not close prior to November 1, 2023, subject to Mr. Johnston's continued service to the Company on such date. None of these RSUs have vested to date.

On November 8, 2022, the Company granted 300,000 RSUs to Mark Weir, the director of RKings. 25,000 RSUs shall vest each quarter until October 31, 2025, provided that the quarterly revenues of RKingsCompetition Ltd increase by 5% compared to the previous quarter. A total of 50,000 of these RSUs have vested to date.

The RSUs granted to the rest of the employees and consultants were subject to their continued performance of services for the Company through each vesting

date. None of these RSUs have vested to date.

The total compensation cost related to the RSUs granted to employees and consultants was \$ 559,937 and \$ 0 for the nine months ended July 31, 2023, and 2022, respectively.

On October 27, 2022, the Company granted 100,000 restricted shares of common stock to Aaron Johnston, former member of the Board of Directors and current consultant, for his consulting services to the Company. The restricted shares were issued on November 1, 2022, and vested at the rate of 50,000 shares of restricted common stock on November 1, 2022 and 50,000 shares of restricted common stock on February 1, 2023. As of July 31, 2023, the 100,000 restricted shares of common stock have vested.

The total compensation cost related to the restricted shares of common stock vested to Mr. Johnston was \$ 256,000 and \$ 0 for the nine months ended July 31, 2023, and 2022, respectively.

As of July 31, 2023 and October 31, 2022, the Company had 2,110,000 and 1,581,000 RSUs outstanding.

#### Table of Contents

The following table represents RSU activity for the nine months ended July 31, 2023:

RSUs	Number Outstanding
RSUs Outstanding as of October 31, 2022	1,581,000
RSUs issued	1,218,400
RSUs forfeited	( 114,400)
RSUs vested	( 575,000)
RSUs Outstanding as of July 31, 2023	2,110,000

#### Treasury Stock

On March 23, 2023, the Board approved the purchase of up to \$ 2 million in shares of the Company's common stock for the purpose of mitigation of significant overhang on the market for the Company's common stock; attractive use of the Company's capital to purchase stock at current prices; a more tax-efficient way of returning capital to stockholders compared to declaring cash dividends; and accretion to earnings per share.

On April 12, 2023, April 13, 2023 and April 14, 2023, the Company purchased shares of common stock as follows:

Date	Shares	Price per Share	Total Amount
April 12, 2023	6,868	\$ 2.1707	\$ 14,908
April 13, 2023	3,800	\$ 2.2858	\$ 8,686
April 14, 2023	3,926	\$ 2.2230	\$ 8,728
<b>Totals</b>	<b>14,594</b>		<b>\$ 32,322</b>

The shares purchased are held in treasury until the transfer agent actually accepts the repurchased shares for cancellation and updates the record to cancel the shares, and the treasury stock is carried at cost. On June 16, 2023, the 14,594 treasury shares were cancelled by the transfer agent and the number of outstanding shares was reduced by the same amount. There are no commitments to purchase additional shares of common stock.

#### **NOTE 13 – SEGMENT REPORTING AND GEOGRAPHIC INFORMATION**

We operate our business in two operating segments: (i) the B2B for charges for usage of the Company's software, and royalties charged on the use of third-party gaming content, and (ii) the B2C segment which is related to the pay to enter prize competitions in the UK as well as the Company's online casino website (and related activities) in Mexico. The operations in Mexico commenced generating revenues from March 2023, and are reported under the Latin America geographic region. The current segments are (i) B2B with Asia Pacific as its geographic region and, (ii) B2C with UK and Latin America as its geographic region.

All operating segments have been aggregated due to their inter-dependencies, commonality of long-term economic characteristics, products and services, the production processes, class of customer, and distribution processes.

For geographical revenue reporting, revenues are attributed to the geographic location in which the distributors are located. Long-lived assets consist of property, plant and equipment, net, intangible assets, operating lease right-of-use assets, and goodwill, and are attributed to the geographic region in which they are located.

## Table of Contents

The following is a summary of revenues by products for the indicated periods (as a percentage of total revenues):

Description	For the three months ended				For the nine months ended			
	July 31, 2023	July 31, 2022	July 31, 2023	July 31, 2022	July 31, 2023	July 31, 2022	July 31, 2023	July 31, 2022
Revenues:								
B2B	\$ 3,699,259	33%	\$ 4,256,372	47%	\$ 11,723,699	36%	\$ 11,002,837	42%
B2C	7,607,767	67%	4,845,169	53%	20,669,365	64%	15,458,552	58%
Total	\$11,307,026	100%	\$9,101,541	100%	\$32,393,064	100%	\$26,461,389	100%

The following is a summary of revenues by geographic region, for the indicated periods (as a percentage of total revenues):

Description	For the three months ended				For the nine months ended			
	July 31, 2023		July 31, 2022		July 31, 2023		July 31, 2022	
Revenues:								
Asia Pacific	\$ 3,699,259	33%	\$ 4,256,372	47%	\$ 11,723,699	36%	\$ 11,002,837	42%
UK	7,451,586	66%	4,845,169	53%	20,493,274	63%	15,458,552	58%
Latin America	156,181	1%	-	-	176,091	1%	-	-
Total	\$ 11,307,026	100%	\$ 9,101,541	100%	\$ 32,393,064	100%	\$ 26,461,389	100%

The following is a summary of cost of goods sold (COGS) by products for the indicated periods (as a percentage of total cost of goods sold):

Description	For the three months ended		For the nine months ended	
	July 31, 2023	July 31, 2022	July 31, 2023	July 31, 2022
COGS:				

B2B	\$2,929,124	32%	\$3,059,856	46%	\$ 8,927,250	35%	\$ 8,063,306	42%
B2C	6,242,725	68%	3,560,661	54%	16,827,621	65%	11,352,394	58%
Total	<u>\$9,171,849</u>	<u>100%</u>	<u>\$6,620,517</u>	<u>100%</u>	<u>\$25,754,871</u>	<u>100%</u>	<u>\$19,415,700</u>	<u>100%</u>

The following is a summary of cost of goods sold (COGS) by geographic region, for the indicated periods (as a percentage of total cost of goods sold):

Description COGS:	For the three months ended		For the nine months ended	
	July 31, 2023	July 31, 2022	July 31, 2023	July 31, 2022
Asia Pacific	\$2,929,124	32%	\$3,059,856	46%
UK	6,227,763	68%	3,560,661	54%
Latin America	<u>14,962</u>	<u>-%</u>	<u>-</u>	<u>-%</u>
Total	<u>\$9,171,849</u>	<u>100%</u>	<u>\$6,620,517</u>	<u>100%</u>
			\$25,754,871	
			<u>100%</u>	<u>\$19,415,700</u>
				<u>100%</u>

Long-lived assets by geographic region as of the dates indicated below were as follows:

Description	As of		As of October 31, 2022
	July 31, 2023	July 31, 2022	
Long-lived assets:			
Asia Pacific	\$ 168,819	\$ 222,690	
UK	12,502,319	12,837,095	
Latin America	230,126	222,678	
Total	<u>\$ 12,901,264</u>	<u>\$ 13,282,463</u>	

#### Table of Contents

#### **NOTE 14 - INCOME TAXES**

##### United States of America (USA)

The Company has sufficient tax net operating losses to offset the current net income which results in \$ 0 tax liability for the USA operations.

##### United Kingdom (UK)

For the three months and nine months ended July 31, 2023, the Company had income tax expense in the amount of \$ 81,084 and \$ 299,071 , respectively, attributable to its operations of RKings and GMG Assets in the United Kingdom.

The Company, through RKings and GMG Assets, conducts a significant amount of its businesses in the United Kingdom and is subject to tax in this jurisdiction. As a result of its business activities, the Company files tax returns that are subject to examination by the local tax authority. Although the operations in its segments outside of the United Kingdom generate net income, the Company has sufficient tax net operating losses to offset the current net income which results in \$ 0 tax liability for the non-United Kingdom operations.

The Company, through RKings and GMG Assets, is subject to a statutory tax rate of approximately 19 % of net income generated in the United Kingdom.

As a result of the acquisition of RKings, the Company assumed the income tax liability of RKings as of November 1, 2021 of \$ 602,628 . No income tax liability was assumed from GMG Assets.

Balance November 1, 2021	\$ 602,628
Income Tax November 1, 2021 through October 31, 2022	419,049
Income Tax November 1, 2022 through July 31, 2023	299,071
Tax paid	( 982,855)
Currency Adjustment	( 130,918)
Income Tax Liability	\$ 206,975

As of July 31, 2023 and October 31, 2022, the Company had UK income tax payable of \$ 206,975 and \$ 324,147 , respectively.

##### Mexico (Latin America)

For the nine months ended July 31, 2023, the Company had income tax expense of \$ 0 attributable to its operations of Golden Matrix MX, S.A. DE C.V. in Mexico which commenced generating revenues in March 2023.

The Company, through Golden Matrix MX, S.A. DE C.V., is subject to a statutory tax rate of approximately 30 % of net income generated in Mexico.

As of July 31, 2023 and October 31, 2022, the Company had Mexico income tax payable of \$ 0 and \$ 0 , respectively.

#### **NOTE 15 - COMMITMENTS AND CONTINGENCIES**

##### Legal Matters

The Company may be involved, from time to time, in litigation or other legal claims and proceedings involving matters associated with or incidental to our business, including, among other things, matters involving breach of contract claims, and other related claims and vendor matters; however, none of the aforementioned matters are currently pending, except as discussed below. The Company believes that we are not exposed to matters that will individually, or in aggregate, have a material adverse effect on our financial condition or results of operations.

## Table of Contents

Notwithstanding the above, the outcome of litigation is inherently uncertain. If one or more legal matters were resolved against the Company in a reporting period for amounts in excess of management's expectations, the Company's financial condition and operating results for that reporting period could be materially adversely affected.

The Company is in dispute with Mr. Paul Hardman (one of the sellers of RKings) with regards to the Holdback Amount of approximately \$ 628,220 that he has alleged is still owed to him, and which we alleged was forfeited. That amount is accrued and included in the Company's liabilities as of July 31, 2023. The Company's dispute and claims against Mr. Hardman stem from breaches of the terms of the Purchase Agreement by Mr. Hardman. The Company is vigorously pursuing the claim of breach of the Purchase Agreement against Mr. Hardman; however, no formal legal action has been initiated by either party to date.

### Operating Lease Commitments:

Under ASU No. 2016-02, Leases (Topic 842), lessees are required to recognize all leases (with the exception of short-term leases) on the balance sheet as a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis and a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. The standard was adopted using a modified retrospective approach.

On June 1, 2021, the Company (through GTG) entered into a three-year term lease agreement for office space and two parking spaces which commenced on June 1, 2021. The Company has the option to renew the lease for a period of three years. The rent is \$ 112,780 (\$167,338 AUD) per year (subject to a 4 % annual increase).

The Company does not have finance leases. The operating lease cost for the nine months ended July 31, 2023 and 2022 was \$ 78,607 and \$ 83,576 , respectively.

As of July 31, 2023 and October 31, 2022, the Company recognized \$ 84,518 and \$ 150,653 , respectively, of operating lease right-of-use asset, \$ 88,198 and \$ 95,085 , respectively, of current operating lease liability and \$ 0 and \$ 59,778 , respectively, of non-current operating lease liability.

## **NOTE 16 - PURCHASE AGREEMENT**

### Meridian Purchase Agreement:

On January 11, 2023, the Company entered into a Sale and Purchase Agreement of Share Capital (the " Original Purchase Agreement ") with Aleksandar Milovanovic, Zoran Milosevic ("Milosevic") and Snezana Bozovic (collectively, the " Meridian Sellers "), the owners of Meridian Tech Društvo Sa Ograničenom Odgovornošću Beograd, a private limited company formed and registered in and under the laws of the Republic of Serbia (" Meridian Serbia "); Društvo Sa Ograničenom Odgovornošću " Meridianbet " Društvo Za Proizvodnju, Promet Roba I Usluga, Export Import Podgorica, a private limited company formed and registered in and under the laws of Montenegro; Meridian Gaming Holdings Ltd., a company formed and registered in the Republic of Malta; and Meridian Gaming (Cy) Ltd, a company formed and registered in the republic of Cyprus (collectively, the " Meridian Companies ").

On June 28, 2023, the Company entered into an Amended and Restated Sale and Purchase Agreement of Share Capital with the Meridian Sellers (" Purchase Agreement "). Pursuant to the Purchase Agreement, the Meridian Sellers agreed to sell the Company 100% of the outstanding capital stock of each of the Meridian Companies (the " Purchase ") in consideration for (a) a cash payment of \$30 million, due at the closing of the Purchase Agreement (the " Closing "); (b) 82,141,857 restricted shares of the Company's common stock (the " Closing Shares "), with an agreed upon value of \$3.00 per share, due at the Closing; (c) 1,000 shares of a to be designated series of Series C preferred stock of the Company, discussed in greater detail below (the " Series C Voting Preferred Stock "), due at the Closing; (d) \$5,000,000 in cash and 5,000,000 restricted shares of Company common stock (the " Post-Closing Shares "), due within five business days following the six month anniversary of the Closing,

if (and only if) the Company has determined that: the Meridian Sellers and their affiliates are not then in default in any of their material obligations, covenants or representations under the Purchase Agreement, or any of the other transaction documents entered into in connection therewith (the "Contingent Post-Closing Consideration"); (e) \$20,000,000 in cash, of which \$10,000,000 is due 12 months after the date of the Closing and \$10,000,000 is due 18 months after the date of the Closing (the "Non-Contingent Post-Closing Consideration"); and (f) promissory notes in the aggregate amount of \$15,000,000 (the "Promissory Notes") issuable to the Meridian Sellers, due 24 months after the Closing .

#### [Table of Contents](#)

The Closing is required to occur prior to December 31, 2023 (but no earlier than August 10, 2023), unless extended by the mutual consent of the parties.

Upon the Closing, the Meridian Sellers are expected to collectively own approximately 70% of the Company's then outstanding shares of common stock (with Aleksandar Milovanovic ("Milovanovic") owning approximately 59%), and approximately 70% of the Company's then outstanding voting shares (with Milovanovic owning 58%). Assuming the Post-Closing Shares are issued, the Meridian Sellers will collectively own approximately 71% of the Company's then outstanding shares of common stock (with Milovanovic owning approximately 60%), and approximately 68% of the Company's then outstanding voting shares (with Milovanovic owning approximately 58%). The above percentages are based on the Company's currently outstanding shares of common stock and voting shares. It is also currently contemplated that the Company may sell convertible debt securities to raise funding to complete the Purchase, which could result in dilution to the interests of the Meridian Sellers as discussed above. Therefore, as a result of the Purchase, the Meridian Sellers will become the majority stockholders of the Company and will receive rights to appoint certain persons to the Board of Directors of the Company.

The closing of the Purchase is subject to certain closing conditions. The Purchase Agreement can be terminated (a) by the written agreement of the parties; (b) by the Company or the Meridian Sellers if the Company has not obtained a loan commitment or other long-form term sheet from a third-party lender approved by Meridian Sellers (in their reasonable discretion) to provide at least \$ 30 million of financing required for the Company to complete the Purchase (the "Required Financing"), on terms and conditions acceptable to Meridian Sellers in their reasonable discretion, prior to August 31, 2023 (or such other date as the parties may mutually agree, provided that the parties have verbally agreed to extend such date), unless such failure is due to such party that proposes to terminate the agreement not using commercially reasonable efforts to satisfy such condition or the breach by such party of a provision of the Purchase Agreement; (c) by the Company if the Shareholder Agreements are not entered into within 60 days after the date of the Purchase Agreement (August 27, 2023, provided that the parties have verbally agreed to extend such date, with plans to document a new definitive date via amendment in the future), unless such failure is due to such party that proposes to terminate the agreement not using commercially reasonable efforts to satisfy such condition or the breach by such party of a provision of the Purchase Agreement; (d) by the Company or the Meridian Sellers if the Closing has not been completed by December 31, 2023 (unless such date is extended with the mutual consent of the parties)(the "Required Closing Date") unless such failure is due to such party that proposes to terminate the agreement not using commercially reasonable efforts to satisfy such condition or the breach by such party of a provision of the Purchase Agreement; (e) by the Company or the Meridian Sellers, if a condition to closing has become incapable of fulfilment and not been waived by Purchaser; (f) by the Company or the Meridian Sellers pursuant to a due diligence termination right which has previously expired; (g) by either the Company or the Meridian Sellers if any updated schedule required to be disclosed pursuant to the terms of the Purchase Agreement could reasonably result in a material adverse effect on the disclosing party; (h) by either the Company or the Meridian Sellers if more than 90 days have elapsed since the date the initial required notices are provided under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (HSR Act), to the extent required, and HSR Act approval has not been received as of such date, and the Company or Meridian Sellers, as applicable, has made the reasonable, good faith determination that HSR Act approval will be so costly and time consuming to such party that it does not make commercially reasonable sense for such party to continue to seek such HSR Act approval, provided that the parties have determined that no HSR Act notices will be needed for the transaction; or (i) by either the Meridian Sellers or the Company, if there has been a breach of any material representation, warranty, covenant, agreement, or undertaking made by the other party in a transaction document, which breach, if curable, is not cured within 30 calendar days after notice by the non-breaching party (provided, however, that if the cure reasonably requires more than 30 days to complete, then the breaching party shall have an additional 15 days, provided it timely commences the cure and continues diligently prosecuting the cure to completion).

## Table of Contents

The Purchase Agreement may also be terminated by the Meridian Sellers or the Company at any time prior to the Closing Date if: (i) there shall be any actual action or proceeding which value is more than 1% of the Purchase Price, before any court or any governmental entity which shall seek to restrain, prohibit, or invalidate the transactions contemplated by the Purchase Agreement and which, in the judgment of the Meridian Sellers or the Company, made in good faith and based upon the advice of its legal counsel, makes it inadvisable to proceed with the Purchase; or (ii) any of the transactions contemplated by the Purchase Agreement are disapproved by any regulatory authority whose governmental approval is required to consummate such transactions (which does not include the Securities and Exchange Commission (SEC) or in the judgment of the Meridian Sellers or the Company, made in good faith and based on the advice of counsel, there is substantial likelihood that any such governmental approval will not be obtained by the Required Closing Date) or will be obtained only on a condition or conditions which would be unduly and materially burdensome, making it inadvisable to proceed with the Purchase.

In the event of termination of the Purchase Agreement, no obligation, right or liability shall arise, and each party shall bear all of the expenses incurred by it in connection with the negotiation, drafting, and execution of the Purchase Agreement and the transactions contemplated thereby, except in connection with the Break-Fee (discussed below).

Additionally, we have agreed to issue \$ 3 million in restricted stock units to employees of the Meridian Companies (and their subsidiaries) within 30 days following the Closing in order to incentive such employees to continue to provide services to such entities following the Closing (the "Post-Closing Equity Awards"). The Post-Closing Equity Awards will be issued under a shareholder approved equity plan. Included in Post-Closing Equity Awards will be the award of Restricted Stock Units to the directors nominated for appointment to the Board of Directors by the holders of the Company's Series C Voting Preferred Stock, as described in greater detail in the Purchase Agreement.

To the extent that any term sheet, letter of intent or other agreement or understanding relating to the Required Financing includes any break-fee, termination fee, or other expenses payable by the Company upon termination thereof, to the proposed lender, financier, investment bank or agent (each a "Break-Fee"), despite the parties' best efforts to avoid such a requirement, each of the Company and Meridian Sellers shall be responsible for 50% of any such Break-Fee, including any amounts required to be escrowed in connection therewith.

### *Promissory Notes*

The \$ 15 million of Promissory Notes will accrue interest at 7 % per annum (12% upon the occurrence of an event of default), with monthly interest payments of accrued interest due on the first day of each calendar month until its maturity date; and have a maturity date twenty-four months after the Closing. The Promissory Notes will include customary events of default and require us to indemnify the holders thereof against certain claims.

### *Series C Voting Preferred Stock*

The Series C Voting Preferred Stock is expected to have the following rights to be set forth in a designation of the Series C Voting Preferred Stock filed with the Secretary of State of Nevada prior to the Closing (the "Series C Designation"):

## [Table of Contents](#)

**Voting Rights.** The holders of the Series C Voting Preferred Stock, voting as a class, vote together with the holders of the Company's common stock on all shareholder matters. At each vote, each share of Series C Voting Preferred Stock entitles the holder 7,500 votes on all matters presented to the Company's shareholders for a vote of shareholders, whether such vote is taken in person at a meeting or via a written consent (7,500,000 votes in aggregate for all outstanding shares of Series C Preferred Stock).

Additionally, for so long as the Company's Board of Directors has at least five members and for so long as the Series C Preferred Stock is outstanding, the Series C Voting Preferred Stock, voting separately, will have the right to appoint two members to the Company's Board of Directors. If the Company's Board of Directors shall have less than five members, the Series C Voting Preferred Stock, voting separately, will have the right to appoint one member to the Board of Directors. The holders of the Series C Voting Preferred Stock will also have the sole right to remove such persons solely appointed by the Series C Voting Preferred Stock and to fill vacancies in such appointees.

The Series C Preferred Stock will also require the consent of the holders of at least a majority of the issued and outstanding shares of Series C Preferred Stock to (i) amend any provision of the designation of the Series C Preferred Stock, (ii) increase or decrease (other than by redemption or conversion) the total number of authorized shares of any preferred stock of the Company, (iii) adopt or authorize any new designation of any preferred stock, (iv) amend the Articles of Incorporation of the Company in a manner which adversely affects the rights, preferences and privileges of the Series C Preferred Stock, (v) effect an exchange, or create a right of exchange, cancel, or create a right to cancel, of all or any part of the shares of another class of shares into shares of Series C Preferred Stock, (vi) issue any additional shares of preferred stock, or (vii) alter or change the rights, preferences or privileges of the shares of Series C Preferred Stock so as to affect adversely the shares of Series C Preferred Stock.

**Conversion Rights.** The holders of the Series C Preferred Stock will have the right to convert each share of the Series C Preferred Stock into one share of the Company's common stock at any time. The Series C Preferred Stock also provides for the automatic conversion of all outstanding shares of Series C Preferred Stock into common stock of the Company, on a 1 for 1 basis, on the date that the aggregate beneficial ownership of the Company's common stock (calculated pursuant to Rule 13d-3 of the Securities Exchange Act of 1934, as amended), calculated without regard to any shares of common stock issuable upon conversion of the Series C Preferred Stock, of the Meridian Sellers (collectively), falls below 10% of the Company's common stock then outstanding, without taking into account the shares of common stock issuable upon conversion of the Series C Preferred Stock, or the first business day thereafter that the Company becomes aware of such.

**Transfer Rights.** The Series C Preferred Stock is not transferrable by the Meridian Sellers.

## **NOTE 17 – SUBSEQUENT EVENTS**

The Company evaluated subsequent events through the date these financial statements were issued for disclosure purposes. Subsequent to September 7, 2023, there was no subsequent events to be reported.

## [Table of Contents](#)

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

#### **General Information**

The following discussion should be read in conjunction with the financial statements for the fiscal year ended October 31, 2022 and notes thereto, which the Company filed with the Securities and Exchange Commission (the "SEC") on January 30, 2023 as part of our Annual Report on Form 10-K for the year ended October 31, 2022 (the "2022 Annual Report") and Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our 2022 Annual Report.

Statements made in this "[Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations](#)" are subject to forward-looking statements and various risks and should be read in connection with the "[Special Note Regarding Forward-Looking Statements](#)", above and "[Risk Factors](#)", incorporated by reference into this Report, as described below.

Certain capitalized terms used below and otherwise defined below, have the meanings given to such terms in the footnotes to our consolidated financial statements included above under "[Part I - Financial Information - Item 1. Financial Statements](#)".

Our logo and some of our trademarks and tradenames are used in this Report. This Report also includes trademarks, tradenames and service marks that are the property of others. Solely for convenience, trademarks, tradenames and service marks referred to in this Report may appear without the ®, ™ and SM symbols. References to our trademarks, tradenames and service marks are not intended to indicate in any way that we will not assert to the fullest extent under applicable law our rights or the rights of the applicable licensors if any, nor that respective owners to other intellectual property rights will not assert, to the fullest extent under applicable law, their rights thereto. We do not intend the use or display of other companies' trademarks and trade names to imply a relationship with, or endorsement or sponsorship of us by, any other companies.

The market data and certain other statistical information used throughout this Report are based on independent industry publications, reports by market research firms or other independent sources that we believe to be reliable sources. Industry publications and third-party research, surveys and studies generally indicate that their information has been obtained from sources believed to be reliable, although they do not guarantee the accuracy or completeness of such information. We are responsible for all of the disclosures contained in this Report, and we believe these industry publications and third-party research, surveys and studies are reliable; however, we have not commissioned or paid for any such reports or studies. While we are not aware of any misstatements regarding any third-party information presented in this Report, their estimates, in particular, as they relate to projections, involve numerous assumptions, are subject to risks and uncertainties, and are subject to change based on various factors, including those discussed under the section entitled "[Item 1A. Risk Factors](#)". These and other factors could cause our future performance to differ materially from our assumptions and estimates. Some market and other data included herein, as well as the data of competitors as they relate to Golden Matrix Group, Inc., is also based on our good faith estimates.

#### **Where You Can Find Other Information**

We file annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and proxy and information statements and amendments to reports filed or furnished pursuant to Sections 13(a) and 15(d) of the Securities Exchange Act of 1934, as amended. The SEC maintains a website (<http://www.sec.gov>) that contains reports, proxy and information statements and other information regarding us and other companies that file materials with the SEC electronically. Our filings can be found at <https://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=0001437925>. Copies of documents filed by us with the SEC are also available from us without charge, upon oral or written request to our Secretary, who can be contacted at the address and telephone number set forth on the cover page of this Report and are also available on our website at <https://goldenmatrix.com/investors-overview/sec-filings/> which website includes information we do not desire to incorporate by reference into this Report.

## Table of Contents

### **Definitions:**

Unless the context requires otherwise, references to the “Company,” “we,” “us,” “our,” and “Golden Matrix” in this Report refer specifically to Golden Matrix Group, Inc. and its consolidated subsidiaries.

In addition, unless the context otherwise requires and for the purposes of this report only:

- “AUD” means Australian dollars;
- “Exchange Act” refers to the Securities Exchange Act of 1934, as amended;
- “Euro” or “€” refers to the Euro, the official currency of the majority of the member states of the European Union;
- “GBP” or “£” means Pounds Sterling or Great British Pounds;
- “SEC” or the “Commission” refers to the United States Securities and Exchange Commission;
- “Securities Act” refers to the Securities Act of 1933, as amended; and
- “USD” or “\$” means United States dollars.

All dollar amounts in this Report are in U.S. dollars unless otherwise stated.

### ***Summary of The Information Contained in Management’s Discussion and Analysis of Financial Condition and Results of Operations***

Our Management’s Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is provided in addition to the accompanying consolidated financial statements and notes to assist readers in understanding our results of operations, financial condition, and cash flows. MD&A is organized as follows:

- **Overview.** Discussion of our business and overall analysis of financial and other highlights affecting us, to provide context for the remainder of MD&A.
- **Results of Operations.** An analysis of our financial results comparing the three and nine months ended July 31, 2023 and 2022.
- **Liquidity and Capital Resources.** An analysis of changes in our consolidated balance sheets and cash flows and discussion of our financial condition.
- **Critical Accounting Policies and Estimates.** Accounting estimates that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results and forecasts.

### **OVERVIEW**

We operate (i) as an innovative provider of enterprise Software-as-a-Service (“SaaS”) solutions for online casino operators and online sports betting operators, commonly referred to as iGaming operators and, (ii) a provider of pay to enter prize competitions in the United Kingdom (UK), through RKingsCompetitions Ltd. and GMG Assets Limited and (iii) an online casino in Mexico through Golden Matrix MX, S.A. DE C.V.

We have historically operated in the B2B segment where we develop and own online gaming intellectual property (IP) and build configurable and scalable, turn-key and white-label gaming platforms for our international customers, located primarily in the Asia Pacific (APAC) region. With the acquisitions of RKingsCompetitions Ltd. (effective November 1, 2021 as to 80% and effective November 4, 2022, as to the remaining 20%) and GMG Assets (effective on August 1, 2022), we entered into the business-to-consumer (“B2C”) segment by offering pay to enter prize competitions throughout the UK. Also, in the B2C segment, on July 11, 2022, the Company acquired Golden Matrix MX, S.A. DE C.V., which had no assets or operations at the time of acquisition and was formed for the benefit of the Company, for the sole purpose of operating an online casino in Mexico, branded as Mexplay, which features an extensive number of table games, slots, as well as sportsbook, and offers tournament competition prizes similar to those offered by RKings. The Company’s online casino and related activities in Mexico commenced generating revenues in March 2023.

## [Table of Contents](#)

### **B2B Segment**

The Company provides business-to-business (B2B) services and products. Our customers are primarily gaming Distributors and licensed online gaming operators. The Company also provides services and resells third party gaming content to licensed online gaming distributors and gaming operators.

We derive revenues primarily from licensing fees received from gaming operators, in most cases via gaming Distributors located in the Asia Pacific (APAC) region that utilize the Company's technology.

As of July 31, 2023, our systems had over 7.7 million registered players and a total of more than 771 unique casino and live game operations within all of our platforms including our GM-X, GM-Ag, Turnkey Solution, and White Label Solutions.

The Company's goal is to expand our customer base globally and to integrate additional operators, launch additional synergistic products and appoint more Distributors.

As described above, our core markets are currently the Asia-Pacific (APAC) region and while we have a solid customer base; we are continuing to engage new gaming Distributors and gaming operators on a regular basis and we anticipate that our current gaming Distributors and gaming operators will continue to grow.

### **B2C Segment**

Our B2C segment customers are primarily located in Northern Ireland and we have expanded our marketing efforts to reach customers throughout the UK. As of July 31, 2023, RKings has over 311,000 registered users. GMG Assets has completed 111 transactions since November 1, 2022, representing \$4,447,181 in revenues and \$176,856 in net income. Also, Mexplay commenced generating revenues from online casino (and related activities) in Mexico in March 2023. As of July 31, 2023, Mexplay has over 32,000 registered users; and for the nine months ended July 31, 2023, it has generated \$176,091 in revenues.

We derive revenues primarily from selling prize competitions tickets directly to customers for prizes throughout the United Kingdom ranging from automobiles to gaming as well as travel and entertainment experiences and we generate revenues from our online casino in Mexico, branded as Mexplay, which features an extensive number of table games, slots, as well as sportsbook, and offer tournament competition prizes similar to those offered by RKings.

Our objective in managing our resources is to ensure that we have sufficient liquidity to fund our operations and meet our growth objectives while maximizing returns to shareholders. Liquidity is necessary to meet (i) the working capital needs of our operations, (ii) fund our growth and expansion plans, and (iii) consummate strategic acquisitions (including the Meridian Purchase Agreement, discussed below). We have met, and plan to continue to meet, our cash requirements through our operations and sales of equity securities. As to the funding of strategic acquisitions (including the pending Meridian Purchase Agreement), we may issue debt in addition to raising funds through the sales of the Company's capital stock.

The Company's financial performance is subject to global, Asia Pacific, UK and Mexico economic conditions and their impact on levels of spending by consumers and customers, particularly discretionary spending for entertainment, gaming and leisure activities. Economic recessions may have adverse consequences across industries, including the global entertainment and gaming industries, which may adversely affect the Company's business and financial condition. As a result of rising interest rates and inflation, there is substantial uncertainty about the strength of the global, Asia Pacific, UK and Mexico economies, which may currently or in the near term be in a recession and have experienced rapid increases in uncertainty about the pace of potential recovery. In addition, changes in general market, economic and political conditions in domestic and foreign economies or financial markets, including fluctuation in stock markets resulting from, among other things, trends in the economy, and increases in inflation and interest rates, as are being currently experienced, may reduce users' disposable income and/or lead to recessions.

We believe that our business will continue to be resilient through a continued economic downturn or recession, or slowing or stalled recovery therefrom, and that we have the liquidity to address the Company's financial obligations and alleviate possible adverse effects on the Company's business, financial condition, results of operations or prospects.

## Table of Contents

Key elements of our growth strategy include:

- Supporting our existing customers as they scale up their respective iGaming and online sportsbook operations. As our customers' businesses grow, we intend to deploy additional resources to expand the GM-X and GM-Ag Systems' platform functionality, expand our gaming content portfolios by integrating additional third-party content providers, and seek to obtain additional regulatory approvals to operate in other global markets. The GM-X and GM-Ag Systems' turn-key solution (including modular, configurable and scalable gaming platforms), is a complete software package for starting an online gaming business, incorporating all the tools and gaming content necessary to run an online Casino and/or Sportsbook and offers a full suite of tools and features for successfully operating and maintaining an online gaming website; from player registration to user management and content management.
- Expanding our global reach by securing new gaming distributors, casino and sportsbook operator customers in existing and newly regulated markets.
- Investing in sales and marketing initiatives to aggressively pursue new deployment opportunities in developing markets such as Africa and Latin America, as well as exploring opportunities in the U.S.
- Investing in sales and marketing initiatives to drive UK and Mexican customers to the respective RKings and Mexplay platforms.
- Expanding the prizes and prize options available to customers on the RKings and Mexplay platforms.
- Developing and deploying our own proprietary gaming content in casino iGaming category. Our E-sport project is currently on hold.
- Pursuing acquisitions of synergistic companies and assets with the goal of expanding our competitive position in the markets in which we operate, including pursuant to the pending Meridian Purchase Agreement, which transaction we are currently working to close. We are also exploring the opportunity to selectively acquire independent slot and gaming development studios in order to launch our own proprietary games on our platform.

The Company does not intend to make significant investments (except for potential acquisitions, none of which are currently pending other than the pending Meridian Purchase Agreement discussed below) to support our business growth strategy. We believe that our business model is highly scalable and our existing resources can be leveraged to (i) develop new offerings and features, (ii) enhance our existing platform, and (iii) improve our operating infrastructure.

The Company may face significant costs with respect to legal fees incurred in the applications for licenses, continued regulatory requirements, and legal representation.

To acquire complementary businesses and technologies, we may need to pursue equity or debt financing to secure additional funds, and we are currently seeking debt funding in connection with the acquisition contemplated by the Meridian Purchase Agreement. Our ability to obtain additional capital will depend on our business plans, investor demand, our operating performance, capital markets conditions and other factors. If we raise additional funds by issuing equity, equity-linked or debt securities, those securities may have rights, preferences or privileges senior to the rights of our then issued and outstanding equity or debt, and our existing shareholders may experience dilution. If we are unable to obtain additional capital when required, or on satisfactory terms, our ability to continue to support our business growth or to respond to business opportunities, challenges or unforeseen circumstances could be adversely affected, and our business may be harmed.

## [Table of Contents](#)

We may acquire other businesses, and our business may be detrimentally affected if we are unable to successfully integrate acquired businesses into our company or otherwise manage the growth associated with multiple acquisitions.

As part of our business strategy, we intend to make acquisitions of new or complementary businesses, products, brands, or technologies, including the pending Meridian Purchase Agreement. In some cases, the costs of such acquisitions may be substantial, including the costs of professional fees and due diligence efforts. There is no assurance that the time and resources expended on pursuing a particular acquisition will result in a completed transaction, or that any completed transaction will ultimately be successful. In addition, we may be unable to identify suitable acquisition or strategic investment opportunities or may be unable to obtain the required financing or regulatory approvals, and therefore we may be unable to complete such acquisitions or strategic investments on favorable terms. We may pursue acquisitions that our investors may not agree with, and we cannot assure investors that any acquisition or investment will be successful or otherwise provide a favorable return on investment. In addition, if we fail to successfully close transactions, integrate new technology or operational teams, or integrate the products and technologies associated with these acquisitions into our company, our business could be seriously harmed.

### **Cash requirements**

The Company is self-sustaining, and its cash needs for ongoing operations are met through current operations; as of July 31, 2023, the cash balance is \$16,142,096. There are no current expected future cash demands or commitments other than ongoing operations for the following next 12 months and beyond, except that the Company has entered into the Meridian Purchase Agreement, as discussed below, which will require the Company to raise additional funding to complete the acquisition, and the Company may acquire additional businesses or assets in the future, which acquisitions may require additional capital as well.

As discussed in greater detail in "NOTE 16 - PURCHASE AGREEMENT", in the notes to the financial statements included under " [Item 1. Financial Statements](#)", on June 28, 2023, the Company entered into an Amended and Restated Sale and Purchase Agreement of Share Capital (the " [Meridian Purchase Agreement](#)" ) with Aleksandar Milovanovic, Zoran Milosevic (" [Milosevic](#)" ) and Snezana Bozovic (collectively, the " [Meridian Sellers](#)" ), the owners of Meridian Tech Društvo Sa Ograničenom Odgovornošću Beograd, a private limited company formed and registered in and under the laws of the Republic of Serbia (" [Meridian Serbia](#)" ); Društvo Sa Ograničenom Odgovornošću " [Meridianbet](#)" Društvo Za Proizvodnju, Promet Roba I Usluga, Export Import Podgorica, a private limited company formed and registered in and under the laws of Montenegro; Meridian Gaming Holdings Ltd., a company formed and registered in the Republic of Malta; and Meridian Gaming (Cy) Ltd, a company formed and registered in the republic of Cyprus (collectively, the " [Meridian Companies](#)" ).

Pursuant to the Meridian Purchase Agreement, the Meridian Sellers agreed to sell the Company 100% of the outstanding capital stock of each of the Meridian Companies in consideration for (a) a cash payment of \$30 million, due at the closing of the A&R Meridian Purchase Agreement (the "Closing"); (b) 82,141,857 restricted shares of the Company's common stock (the "Closing Shares"), with an agreed upon value of \$3.00 per share, due at the Closing; (c) 1,000 shares of a to be designated series of Series C preferred stock of the Company (the " [Series C Voting Preferred Stock](#)" ), due at the Closing; (d) \$5,000,000 in cash and 5,000,000 restricted shares of Company common stock (the "Post-Closing Shares"), due within five business days following the six month anniversary of the Closing, if (and only if) the Company has determined that: the Meridian Sellers and their affiliates are not then in default in any of their material obligations, covenants or representations under the Purchase Agreement, or any of the other transaction documents entered into in connection therewith (the " [Contingent Post-Closing Consideration](#)" ); (e) \$20,000,000 in cash, of which \$10,000,000 is due 12 months after the date of the Closing and \$10,000,000 is due 18 months after the date of the Closing (the " [Non-Contingent Post-Closing Consideration](#)" ); and (f) promissory notes in the aggregate amount of \$15,000,000 (the " [Promissory Notes](#)" ) issuable to the Meridian Sellers, due 24 months after the Closing.

The Closing is required to occur prior to December 31, 2023 (but no earlier than August 10, 2023), unless extended by the mutual consent of the parties.

## Table of Contents

The Company is actively pursuing funding sources to meet the cash payment requirements described above, which are summarized below, as discussed in greater detail under "Capital Resources", below:

<b>Description</b>	<b>Amount</b>
Cash due at the Closing	\$ 30,000,000
Cash due 5 days after the six-month anniversary of the Closing	\$ 5,000,000
Cash due twelve months after the Closing	\$ 10,000,000
Cash due eighteen months after the Closing	\$ 10,000,000
Notes due twenty-four months after the Closing	\$ 15,000,000
<b>Total</b>	<b>\$ 70,000,000</b>

As discussed above, to the extent the Meridian Purchase Agreement closes, we will need to raise \$70 million to pay the amounts summarized above, including \$30 million at the Closing.

## **Liquidity**

There are no known trends, demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity decreasing in any material way. As previously noted, the Company is self-sustaining through its operations and therefore is not considering additional sources of liquidity, except in connection with the Meridian Purchase Agreement, described above; however, the Company may consider raising funds through debt, private placements, or additional public offerings for expansion of operations or synergistic acquisitions if additional external funds are sought. Sources of liquid assets, as of July 31, 2023, include cash of \$16,142,096, receivables of \$4,247,539 and inventory of \$1,521,855, with offsetting liabilities (current and long-term) of \$4,089,346.

## **Capital Resources**

The Company does not require material cash requirements for its ongoing operations other than a possible holdback payment of approximately \$643,150 (GBP 500,000) as part of the hold-back on the 80% acquisition of RKings that was completed effective November 1, 2021. The hold-back is contested by the Company and currently subject to ongoing claims. With a cash balance of \$16,142,096 and operations that are self-sustaining, the contested obligation to pay the aforementioned holdback of approximately \$643,150 may be met without burdening the Company.

We do not currently have any additional commitments or identified sources of additional capital from third parties or from our officers, directors or majority stockholders. Additional financing may not be available on favorable terms, if at all.

The Company is actively pursuing funding sources to meet the cash requirements for the Meridian Purchase Agreement described above in “ **Overview - Cash requirements**” of which the initial \$30 million is due at the Closing. We plan to raise this funding through debt and/or equity (which may include conversion rights); however, we have not entered into any agreements regarding such funding to date, and such funding may not be available on favorable terms, if at all. If debt financing is available and obtained, our interest expense may increase and we may be subject to the risk of default, depending on the terms of such financing. If equity financing is available and obtained it may result in our shareholders experiencing significant dilution. If such financing is unavailable, we may be unable to complete the acquisition of the Meridian Companies.

Assuming we successfully complete the acquisition of the Meridian Companies, it is expected the combined operations of the Company and Meridian will continue to be self-sustaining through their respective operations with minimal impact on liquidity.

In the future, we may be required to seek additional capital by selling equity securities or debt securities, or taking on additional debt, or otherwise be required to bring cash flows in balance when we approach a condition of cash insufficiency. The sale of additional equity or debt securities, if accomplished, may result in dilution to our then stockholders. Financing may not be available in amounts or on terms acceptable to us, or at all. In the event we are unable to raise additional funding and/or obtain revenues sufficient to support our expenses, we may be forced to scale down our operations, which could cause our securities to decline in value.

#### Table of Contents

Our historical primary sources of liquidity are the cash flows generated from our operations, along with debt and equity financing and available cash and cash equivalents. Our primary use of this liquidity is to fund ongoing cash requirements, including our working capital needs, capital investments, and acquisitions. As previously mentioned, we believe that the cash generated from our operations will be sufficient to meet our working capital needs for the next 12 months and beyond, including investments made and expenses incurred in connection with system development, marketing initiatives, and inventory purchase.

#### **Adjusted EBITDA – Adjusted Earnings Before Interest, Taxes, Depreciation, and Amortization**

In addition to our results calculated under generally accepted accounting principles in the United States (“ **GAAP**”), we also present EBITDA and Adjusted EBITDA below. EBITDA and Adjusted EBITDA are “non-GAAP financial measures” presented as a supplemental measure of the Company’s performance. They are not presented in accordance with GAAP. The Company uses EBITDA and Adjusted EBITDA as a metric of profits and successful operations management. In particular, we use Adjusted EBITDA as a milestone for the purposes of certain incentive compensation programs applicable to some of our officers and directors, in order to evaluate our company’s performance and determine whether certain restricted stock units vest as of the end of October 31, 2023 and 2024. EBITDA means net income (loss) before interest, taxes, depreciation and amortization. Adjusted EBITDA means EBITDA before stock-based compensation. Adjusted EBITDA should be viewed as supplemental to, and not as an alternative for net income or loss calculated in accordance with GAAP.

EBITDA and Adjusted EBITDA are presented because we believe it provides additional useful information to investors due to the various noncash items during the period. EBITDA and Adjusted EBITDA are also frequently used by analysts, investors and other interested parties to evaluate companies in our industry. EBITDA and Adjusted EBITDA are unaudited, and have limitations as an analytical tool, and you should not consider them in isolation, or as a substitute for analysis of our operating results as reported under GAAP. Some of these limitations are: EBITDA and Adjusted EBITDA do not reflect cash expenditures, or future or contractual commitments; EBITDA and Adjusted EBITDA do not reflect changes in, or cash requirements for, capital expenditures or working capital needs; EBITDA and Adjusted EBITDA do not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on debt or cash income tax payments; although depreciation and amortization are noncash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements. In addition, other companies in this industry may calculate EBITDA and Adjusted EBITDA differently than the Company does, limiting its usefulness as a comparative measure. The Company’s presentation of these measures should not be construed as an inference that future results will be unaffected by unusual or nonrecurring items. We compensate for these limitations by providing a reconciliation of such non-GAAP measures to the most comparable GAAP measure, below. We encourage investors and others to review our business, results of operations, and financial information in their entirety, not to rely on any single financial measure, and to view non-GAAP measures in conjunction with the most directly comparable GAAP financial measure.

Reconciliation of EBITDA and Adjusted EBITDA to Net income (loss):

	<b>Three Months Period Ended</b>		<b>Nine Months Period Ended</b>	
	<b>July 31, 2023</b>	<b>July 31, 2022</b>	<b>July 31, 2023</b>	<b>July 31, 2022</b>
Net income (loss)	\$ (965,628)	\$ 679,649	\$ (1,942,902)	\$ 1,794,769
+ Interest expense	7,624	-	9,362	-
- Interest income	(15,132)	(793)	(43,957)	(1,776)
+ Taxes	81,084	78,951	299,071	326,135
+ Depreciation	10,732	7,556	30,988	13,841
+ Amortization	111,489	96,232	328,669	285,815
EBITDA	(769,831)	861,595	(1,318,769)	2,418,784
+ Stock-based compensation	931,614	147,273	2,822,064	443,068
<b>Adjusted EBITDA</b>	<b>\$ 161,783</b>	<b>\$ 1,008,868</b>	<b>\$ 1,503,295</b>	<b>\$ 2,861,852</b>

## Table of Contents

### **Recent and Pending Transactions**

#### Meridian Purchase Agreement:

See "NOTE 16 – PURCHASE AGREEMENT", included herein in the notes to the financial statements included under "Item 1. Financial Statements", for a detailed discussion of the Meridian Purchase Agreement.

### **RESULTS OF OPERATIONS**

***Three months ended July 31, 2023, compared to the three months ended July 31, 2022.***

#### **Revenues**

The Company currently has three distinctive revenue streams.

1) The Company charges gaming operators for the use of its unique intellectual property (IP) and technology systems. Revenues derived from such charges were based on the usage of the systems by the clients. During the three months ended July 31, 2023, the Company generated \$153,186 of revenues from its unique IP and technology systems, including \$151,883 from Articulate Pty Ltd ("Articulate"), a related party, which is wholly-owned by Anthony Brian Goodman, CEO and Chairman of the Company and his wife, Marla Goodman. During the three months ended July 31, 2022, the Company generated \$218,491 of revenues from its unique IP and technology systems, including \$216,335 from Articulate.

The decrease of \$65,305 in revenues in the three-month period ended July 31, 2023 relating to IP gaming revenues, compared to the three-month period ended July 31, 2022, is due to the Company focusing on appointing more resellers of third-party gaming content and reducing its reliance on related parties. Although the Company operates in a highly competitive environment, the Company's aim is to appoint more resellers that will expand the Company's global presence while it continues to broaden its product offerings which have already resulted in an increase in alternate revenue streams as discussed below.

2) Since June 2020, the Company has contracted with certain clients to offer third party gaming content and as such become a reseller of this gaming content. Revenues derived from the reselling of gaming content during the three months ended July 31, 2023 and 2022 were \$3,546,073 and \$4,037,881, respectively.

There was a decrease of \$491,808 in revenues in the three-month period ended July 31, 2023 relating to third party gaming content, compared to the three-month period ended July 31, 2022. Although the Company has increased its focus on this revenue stream, the decrease is attributable to the highly competitive online gaming landscape in the Asian Pacific region and the loss of certain gaming operators to other gaming content providers.

The Company has implemented certain strategies to overcome the recent loss of revenues in third party gaming content sales and also to mitigate the competitive environment. These strategies include adding new popular gaming content to its portfolio that offers higher margins, and implementing certain innovations in the Company's new GM-Ag system. The Company has also focused on creating larger product diversity. As a result, the Company's new GM-Ag system has already seen a recent increase in usage. The revenues from new gaming content have increased from \$13,463 to \$587,919 in the three-month period ended July 31, 2023, compared to the three-month period ended July 31, 2022.

#### Table of Contents

3) The Company generates revenues from sales of prize competitions tickets directly to customers for prizes throughout the United Kingdom ranging from automobiles to jewelry as well as travel and entertainment experiences. In addition, prize winners may elect to accept the cash value of a prize instead of accepting the prize. The cash value of the prize is less than the actual value of the prize. If the cash value is accepted, GMG Assets purchases the prize from the prize winner and then sells the prize in the market, which has historically generated a profit on the sale. During the three months ended July 31, 2023 and 2022, revenues from prize competitions were \$7,451,586 and \$4,845,169, respectively which included \$1,655,642 and \$0, respectively of revenues which were derived from facilitating cash alternative offers for winners of prizes within RKings' business (the Company did not have revenues from facilitating cash alternative offers for winners of prizes during the three-month period ended July 31, 2022, as it acquired GMG Assets effective on August 1, 2022). The increase of \$2,606,417 in revenues in the three-month period ended July 31, 2023 relating to sales of prize competitions tickets, compared to the three-month period ended July 31, 2022, is mainly attributable to the revenues derived from facilitating cash alternative offers which did not exist during the three-month period ended July 31, 2022 and the recent introduction of an expanded tournament platform at RKings, which has increased popularity and revenues at RKings.

The Company also generates revenues from operating an online casino in Mexico, branded Mexplay, which features an extensive number of table games, slots, as well as sportsbook, and offers tournament competition prizes similar to those offered by RKings. Mexplay commenced generating revenues in March 2023. During the three months ended July 31, 2023 and 2022, revenues from online casinos were \$156,181 and \$0, respectively. The increase of \$156,181 in revenues in the three-month period ended July 31, 2023, relating to online casino, compared to the three-month period ended July 31, 2022, is due to the online casino not being in operations during the three-month period ended July 31, 2022.

Total revenues for the three months ended July 31, 2023 and 2022 are \$11,307,026 and \$9,101,541, respectively.

#### **Cost of goods sold**

The Company currently has three distinctive sources of cost of goods sold.

1) The Company recognizes the value of stock options granted to consultants under the 2018 Equity Incentive Plan as cost of goods sold. These stock options directly contributed to the revenue generated by the Company's GM2 Asset. During the three months July 31, 2023 and 2022, cost of goods sold due to the amortization of options was \$203,652 and \$147,273, respectively. The increase of \$56,379 in the cost of goods sold was due to the extension of options previously issued to two consultants during the current period.

2) The cost of usage of the third-party content is recognized as a cost of goods sold. During the three months ended July 31, 2023 and 2022, cost of goods sold due to the usage of gaming content was \$2,725,472 and \$2,912,583, respectively. The decrease of \$187,111 in cost of goods sold from the resale of gaming content in the three-month period ended July 31, 2023, compared to the three months ended July 31, 2022, was attributable to the decrease in revenues as discussed above.

3) The Company incurs cost of goods sold due to the prizes purchased which are awarded to winners of RKings' prize competitions throughout the United Kingdom, ranging from automobiles to jewelry as well as travel and entertainment experiences. During the three months ended July 31, 2023 and 2022, cost of goods sold relating to prizes purchased to be awarded in the prize competitions was \$6,227,763 and \$3,560,661, respectively. The increase of \$2,667,102 in cost of goods sold from the resale of prizes in the three-month period ended July 31, 2023, compared to the three months ended July 31, 2022, was mainly attributable to the costs related to facilitating cash alternative offers of \$1,582,513, as discussed above, which the Company only began offering on August 1, 2022, after the acquisition of GMG Assets.

The Company incurs cost of goods sold related to the online casino Mexplay for usage of third-party gaming content. During the three months ended July 31, 2023 and 2022, cost of goods sold due to usage of third party gaming content was \$14,962 and \$0, respectively. The increase of \$14,962 in cost of goods sold in the three-month period ended July 31, 2023 relating to online casinos, compared to the three-month period ended July 31, 2022, is due to the online casino not being in operations during the three-month period ended July 31, 2022.

Total costs of goods sold for the three months ended July 31, 2023 and 2022 were \$9,171,849 and \$6,620,517, respectively.

## [Table of Contents](#)

### **Gross Profit and Gross Profit Margin**

We had gross profit of \$2,135,177 for the three months ended July 31, 2023, compared to gross profit of \$2,481,024 for the three months ended July 31, 2022, a decrease of \$345,847 from the prior period, mainly due to the \$426,381 decrease in gross profit contributed from the B2B segment, which was due to the erosion of margins on certain content as a result of the current highly competitive environment, offset by an increase of gross profit of \$80,534 in the B2C segment, which was mainly due to the increase in revenues as discussed above.

Gross profit margin was 19% for the three months ended July 31, 2023, compared to 27% for the three months ended July 31, 2022. The gross profit margin on the B2B segment was approximately 21% for the three months ended July 31, 2023, compared to 28% for the three months ended July 31, 2022, which decrease was mainly due to erosion of margins on certain content as a result of the highly competitive environment. The gross profit margin on the B2C segment was approximately 18% for the three months ended July 31, 2023, compared to 27% for the three months ended July 31, 2022, which decrease is mainly due to the negative effect of previous technology challenges and failures in April 2023 which led to a reduced number of customers purchasing RKings prize tickets in May 2023. The gross profit margin of RKings in May 2023 was only 5%. The Company upgraded and modified the systems in May 2023, and has since introduced a larger and more diverse set of tournaments offering higher margins. As a result of the recent implementations and actions in RKings, the gross profit margin of RKings increased resulting in a gross profit margin of 20% in June 2023 and 29% in July 2023.

Moving forward, the Company expects to consolidate several operating aspects that are redundant and plans to generate increased gross profit and gross profit margin due to economies of scale. Also, the competition prizes are expected to generate larger profit margins with a focus on increasing the margins on individual prizes.

### **General and administrative expenses**

During the three months ended July 31, 2023, and 2022, general and administrative expenses were \$2,281,203 and \$1,556,002, respectively. General and administrative expenses consisted primarily of stock-based compensation, advertising and promotion expenses, travel expenses, website maintenance expenses, payroll expenses, office expenses, bank charges, commission expenses, lease expenses, gaming license expenses, depreciation, amortization expense, professional fees and

research and development expense.

The increase of \$725,201 in general and administrative expenses was mainly due to increased stock-based compensation expense of \$198,833 for employees and consultants, increased payroll costs of \$154,285 in the B2B segment and increased operating expenses of \$214,472 for our recently launched Mexplay operation. The increase in the stock-based compensation was mainly due to the RSUs issued to consultants and employees during the first and second quarters of this fiscal year. The increase in payroll costs was mainly due to an increase in the number of employees for the maintenance and development of RKings' and Mexplay's websites, development of the GM-Ag platform, providing customer services and management of day-to-day operations.

#### General and administrative expenses – Related parties

General and administrative expenses from related parties consisted primarily of stock-based compensation, consulting expenses and salary expenses payable to the Company's management and Directors. During the three months ended July 31, 2023 and 2022, general and administrative expenses from related parties were \$746,073 and \$195,710, respectively. The components of general and administrative expenses from related parties are as follows:

	<b>Three months ended July 31,</b>	
	<b>2023</b>	<b>2022</b>
Stock-based compensation	\$ 529,129	\$ -
Consulting and salary expenses	216,944	195,710
<b>Total</b>	<b>\$ 746,073</b>	<b>\$ 195,710</b>

During the three-month period ended July 31, 2023 and 2022, the stock-based compensation increase of \$529,129 is due to the amortization of the RSUs and options previously issued to the Company's Directors and management while the consulting and salary expenses increase of \$21,234 is mainly due to the increase in salaries to the Company's directors and officers.

#### Table of Contents

#### Interest expense

During the three months ended July 31, 2023, and 2022, interest expense was \$7,624 and \$0, respectively. The interest expense increase of \$7,624 was due to the interest charged on the overdue tax liabilities of RKings.

#### Interest income

Interest income was attributable to the interest from the bank savings. During the three months ended July 31, 2023, and 2022, interest income was \$15,132 and \$793, respectively. The increase of \$14,339 in interest income was mainly due to an increase in interest rates.

#### Foreign exchange gain

The foreign exchange gain was due to the fluctuation of the Euro, British Pound and Mexican Peso, against the US dollar, and as a result of certain suppliers billing the Company in Euros, and settlement of other liabilities in currencies other than US dollars. During the three months ended July 31, 2023, foreign exchange gain was \$47, compared to \$28,495 for the three months ended July 31, 2022.

#### Provision for income taxes

The provision for income taxes was \$81,084 for the three months ended July 31, 2023, compared to \$78,951 for the three months ended July 31, 2022. The increase of \$2,133 was attributable to an \$18,432 increase in income tax expense from GMG Assets, which did not exist during the three-month period ended July 31, 2022.

#### Net income attributable to noncontrolling interest

These amounts represent the share of income that is not attributable to the Company.

Net income attributable to the noncontrolling interest for the three months ended July 31, 2023 and 2022 was \$0 and \$51,317, respectively. As of November 4, 2022, the Company owns 100% of RKings by way of the purchase of the remaining 20% interest of RKings effective on November 4, 2022. Therefore, as of July 31, 2023, and for the three months ended June 31, 2023, there is no noncontrolling interest in RKings and the net income attributable to noncontrolling interest is \$0.

The net income attributable to noncontrolling interest for the three months ended July 31, 2022 was due to the ownership of an 80% interest in RKings which was acquired effective November 1, 2021.

#### Net income (loss) attributable to the Company

During the three months ended July 31, 2023 and 2022, the Company had net income/(loss) attributable to the Company of (\$965,628) and \$628,332, respectively. The decrease of \$1,593,960 in net income attributable to the Company was primarily due to the \$345,847 decrease in gross profit, increase in general and administrative expenses of \$725,201, and increase in general and administrative expenses – related party of \$550,363, each as discussed in greater detail above.

## [Table of Contents](#)

**Nine months ended July 31, 2023, compared to the nine months ended July 31, 2022.**

### **Revenues**

The Company currently has three distinctive revenue streams.

1) The Company charges gaming operators for the use of its unique intellectual property (IP) and technology systems. Revenues derived from such charges were based on the usage of the systems by the clients. During the nine months ended July 31, 2023, the Company generated \$560,597 of revenues from its unique IP and technology systems, including \$555,613 from Articulate, a related party, which is wholly-owned by Anthony Brian Goodman, CEO and Chairman of the Company and his wife Marla Goodman. During the nine months ended July 31, 2022, the Company generated \$668,996 of revenues from its unique IP and technology systems, including \$661,155 from Articulate.

The decrease of \$108,399 in revenues from IP and technology systems in the nine-month period ended July 31, 2023, compared to the nine-month period ended July 31, 2022, is due to the Company's shift in focus to appointing resellers of the third-party gaming content and the Company's reduction of its reliance on related parties. Although the Company operates in a highly competitive environment, the Company's aim is to appoint more resellers that will expand the Company's global presence while it continues to broaden its product offerings which have already resulted in an increase in alternate revenue streams as discussed below.

2) The Company has contracted with certain clients to offer third party gaming content and as such become a reseller of this gaming content. Revenues derived from the reselling of gaming content during the nine months ended July 31, 2023 and 2022 were \$11,163,102 and \$10,333,841, respectively.

The increase of \$829,261 in revenues from the resale of third party gaming content in the nine-month period ended July 31, 2023, compared to the nine-month period ended July 31, 2022, is attributable to an increased number of customers and registered players with our customers for the current period compared to the prior period. There has been recent pressure from the highly competitive online gaming landscape in the Asian Pacific region and the Company has also been affected by the loss of certain gaming operators to other gaming content providers.

As previously discussed, the Company has implemented certain strategies to overcome competition and mitigate its effect on the competitive environment. These strategies include adding new popular gaming content to its portfolio that offers higher margins and creating larger product diversity.

3) The Company generates revenues from sales of prize competitions tickets directly to customers for prizes throughout the United Kingdom ranging from automobiles to jewelry as well as travel and entertainment experiences. In addition, prize winners may elect to accept the cash value of a prize instead of accepting the prize. The cash value of the prize is less than the actual value of the prize. If the cash value is accepted, GMG Assets purchases the prize from the prize winner and then sells the prize in the market, which has historically generated a profit on the sale. During the nine months ended July 31, 2023 and 2022, revenues from prize competitions were \$20,493,274 and \$15,458,552, respectively which included \$4,309,323 and \$0, respectively of revenues which were derived from facilitating cash alternative offers for winners of prizes within RKings' business (the Company did not have revenues from facilitating cash alternative offers for winners of prizes during the nine-month period ended July 31, 2022, as it acquired GMG Assets effective on August 1, 2022). The increase of \$5,034,722 in revenues in the nine-month period ended

July 31, 2023 relating to sales of prize competitions tickets, compared to the nine-month period ended July 31, 2022, is mainly attributable to the revenues derived from facilitating cash alternative offers which did not exist during the nine-month period ended July 31, 2022.

The Company also generates revenues from operating an online casino in Mexico, branded Mexplay, which features an extensive number of table games, slots, as well as sportsbook, and offers tournament competition prizes similar to those offered by RKings. Mexplay commenced generating revenues in March 2023. During the nine months ended July 31, 2023 and 2022, revenues from online casinos were \$176,091 and \$0, respectively. The increase of \$176,091 in revenues in the nine-month period ended July 31, 2023 relating to online casino, compared to the nine-month period ended July 31, 2022, is due to the online casino not being in operations during the nine-month period ended July 31, 2022.

Total revenues for the nine months ended July 31, 2023 and 2022 were \$32,393,064 and \$26,461,389, respectively.

#### [Table of Contents](#)

#### **Cost of goods sold**

The Company currently has three distinctive sources of cost of goods sold.

1) The Company recognizes the value of stock options granted to consultants under the 2018 Equity Incentive Plan as cost of goods sold. These stock options directly contributed to the revenue generated by the Company's GM2 Asset. During the nine months July 31, 2023 and 2022, cost of goods sold due to the amortization of options was \$433,374 and \$437,068, respectively.

2) The cost of usage of the third-party content is recognized as a cost of goods sold. During the nine months ended July 31, 2023 and 2022, cost of goods sold due to the usage of gaming content was \$8,493,876 and \$7,626,238, respectively. The increase of \$867,638 in cost of goods sold from the resale of gaming content in the nine-month period ended July 31, 2023, compared with the nine months ended July 31, 2022, was attributable to the increased usage of gaming content as a result of an increased number of customers and registered players with our customers.

3) The Company incurs cost of goods sold due to the prizes purchased which are awarded to winners of RKings' prize competitions throughout the United Kingdom, ranging from automobiles to jewelry as well as travel and entertainment experiences. During the nine months ended July 31, 2023 and 2022, cost of goods sold due to prizes purchased to be awarded in the prize competitions was \$16,806,753 and \$11,352,394, respectively. The increase of \$5,454,359 in cost of goods sold from the resale of prizes purchased in the nine-month period ended July 31, 2023, compared with the nine months ended July 31, 2022, was mainly attributable to the costs related to facilitating cash alternative offers of \$4,077,759, as discussed above, which the Company only began offering on August 1, 2022, after the acquisition of GMG Assets.

The Company incurs cost of goods sold related to the online casino Mexplay for usage of third party gaming content. During the nine months ended July 31, 2023 and 2022, cost of goods sold due to usage of third party gaming content was \$20,868 and \$0, respectively. The increase of \$20,868 in cost of goods sold in the nine-month period ended July 31, 2023 relating to online casino, compared to the nine-month period ended July 31, 2022, is due to the online casino not being in operations during the nine-month period ended July 31, 2022.

Total costs of goods sold for the nine months ended July 31, 2023 and 2022 were \$25,754,871 and \$19,415,700, respectively.

#### **Gross Profit and Gross Profit Margin**

We had gross profit of \$6,638,193 for the nine months ended July 31, 2023, compared to gross profit of \$7,045,689 for the nine months ended July 31, 2022, a decrease of \$407,496 from the prior period, mainly due to the \$264,414 decrease in gross profit contributed from the B2C segment in the UK, which was mainly due to the technology challenges and failures in April and a decrease of gross profit of \$143,082 in the B2B segment which was mainly due to erosion of margins on certain content as a result of the highly competitive environment.

Gross profit margin was 20% for the nine months ended July 31, 2023, compared to 27% for the nine months ended July 31, 2022. The gross profit margin on the B2B segment was approximately 24% for the nine months ended July 31, 2023, compared to 26% for the nine months ended July 31, 2022. The decrease in gross profit margin over the periods, as discussed above, is mainly due to the erosion of margins on certain content as a result of the highly competitive environment. The gross profit margin on the B2C segment was approximately 19% for the nine months ended July 31, 2023, compared to 27% for the nine months ended July 31, 2022, mainly due to the decrease in sales of prize competition tickets, caused by unforeseen technology challenges and failures in April 2023 that led to certain compromised ticket sales for large competitions. The profit margin in the RKings' business during the 2023 second quarter period was reduced as a result of such technology failures. The technological failures also led to a reduced number of customers purchasing the tickets in May 2023, leading to a 5% gross profit margin in May 2023. The Company upgraded and modified its systems in May 2023, and has since introduced a larger and more diverse set of tournaments offering higher margins. As a result of the recent implementations and actions in RKings, the gross profit margin has increased resulting in a gross profit margin of 20% in June 2023 and 29% in July 2023.

Moving forward, the Company expects to consolidate several operating aspects that are redundant and plans to seek to generate increased gross profit and gross profit margin due to economies of scale. Also, the competition prizes are expected to generate larger profit margins with a focus on increasing the margins on individual prizes.

## [Table of Contents](#)

### **General and administrative expenses**

During the nine months ended July 31, 2023 and 2022, general and administrative expenses were \$6,141,687 and \$4,618,975, respectively. General and administrative expenses consisted primarily of stock-based compensation, advertising and promotion expenses, travel expenses, website maintenance expenses, payroll expenses, office expenses, bank charges, commission expenses, lease expenses, gaming license expenses, depreciation, amortization expense, professional fees and research and development expense.

The increase of \$1,522,712 in general and administrative expenses was mainly due to the increase in stock-based compensation expense of \$819,937 for employees and consultants and the increase in payroll costs of \$540,154 in the B2B segment. The increase in the stock-based compensation was mainly due to the RSUs and restricted stock issued to consultants and employees during the first and second quarters of this fiscal year. The increase in payroll costs was mainly due to an increase in the number of employees for the maintenance and development of RKings' and Mexplay's websites, development of GM-Ag platform, providing customer services and management of day-to-day operations.

#### **General and administrative expenses – Related parties**

General and administrative expenses from related parties consisted primarily of stock-based compensation, consulting expenses and salary expenses payable to the Company's management and Directors. During the nine months ended July 31, 2023 and 2022, general and administrative expenses from related parties were \$2,208,293 and \$534,910, respectively. The components of general and administrative expenses from related parties are as follows:

	<b>Nine months ended July 31,</b>	
	<b>2023</b>	<b>2022</b>
Stock-based compensation	\$ 1,562,753	\$ -
Consulting and salary expenses	645,540	534,910
<b>Total</b>	<b>\$ 2,208,293</b>	<b>\$ 534,910</b>

During the nine-month period ended July 31, 2023 and 2022, the stock-based compensation increase of \$1,562,753 is due to the amortization of the RSUs and options issued to the Company's Directors and management and the consulting and salary expenses increase of \$110,630 is mainly due to the increase in salaries to the Company's directors and officers.

#### **Interest expense**

During the nine months ended July 31, 2023 and 2022, interest expense was \$9,362 and \$0, respectively. The interest expense increase of \$ 9,362 was due to interest on the Company's credit card balance and interest charged on the overdue tax liabilities of RKings.

#### **Interest income**

Interest income was attributable to the interest from the bank savings. During the nine months ended July 31, 2023 and 2022, interest income was \$43,957 and \$1,776, respectively. The increase of \$42,181 in interest income was mainly due to an increase in interest rates.

#### **Foreign exchange gain**

The foreign exchange gain was due to the fluctuation of the Euro, British Pound and Mexican Peso, against the US dollar, and as a result of certain suppliers billing the Company in Euros, and settlement of other liabilities in currencies other than US dollars. During the nine months ended July 31, 2023, foreign exchange gain was \$33,361, compared to \$227,324 for the nine months ended July 31, 2022. The decrease of \$193,963 of foreign exchange gain was mainly due to the depreciation of

[Table of Contents](#)

**Provision for income taxes**

The provision for income taxes was \$299,071 for the nine months ended July 31, 2023, compared to \$326,135 for the nine months ended July 31, 2022. The decrease of \$27,064 was attributable to the decrease in UK gross profits resulting in the corresponding decrease in tax expenses in the B2C segment in the UK.

**Net income attributable to noncontrolling interest**

These amounts represent the share of income that is not attributable to the Company.

Net income attributable to the noncontrolling interest for the nine months ended July 31, 2023 and 2022, was \$0 and \$230,074, respectively. As of November 4, 2022, the Company owns 100% of RKings by way of the purchase of the remaining 20% interest effective November 4, 2022. Therefore, as of July 31, 2023 and for the nine months ended July 31, 2023, there is no noncontrolling interest in RKings and the noncontrolling interest is \$0.

The net income attributable to noncontrolling interest for the nine months ended July 31, 2022, was due to the ownership of an 80% interest in RKings which was acquired effective November 1, 2021.

**Net income attributable to the Company**

During the nine months ended July 31, 2023 and 2022, the Company had net income/(loss) attributable to the Company of \$(1,942,902) and \$1,564,695, respectively. The decrease of \$3,507,597 in net income attributable to the Company was primarily due to a decrease in gross profits of \$407,496, an increase in stock-based compensation of \$2,378,996, a decrease in foreign exchange gain of \$193,963, and an increase in B2B payroll costs of \$540,154, each as discussed in greater detail above.

**LIQUIDITY AND CAPITAL RESOURCES**

	As of July 31, 2023	As of October 31, 2022
Cash and cash equivalents	\$ 16,142,096	\$ 14,949,673
Working capital	\$ 17,999,260	\$ 16,573,796
Shareholders' equity of GMGI	\$ 30,900,524	\$ 26,797,415

The Company had \$16,142,096 of cash on hand at July 31, 2023 and total assets of \$34,989,870 (\$22,088,606 of which were current assets) and total working capital of \$17,999,260 as of July 31, 2023. Included in total assets at July 31, 2023 was \$10,381,710 of goodwill associated with the Company's interest in RKings and \$2,040,000 in intangible assets related to trademarks and non-compete agreements.

The Company had \$14,949,673 of cash on hand at October 31, 2022 and total assets of \$32,571,413 (\$19,288,950 of which were current assets) and total working capital of \$16,573,796 as of October 31, 2022. Included in total assets of October 31, 2022 was \$10,452,324 of goodwill associated with the Company's interest in RKings and \$2,280,000 of intangible assets related to trademarks and non-compete agreements.

The increase in cash of \$1,192,423 between July 31, 2023 and October 31, 2022, was mainly due to cash generated by operating activities.

Our financial focus is on long-term, sustainable growth in revenue with the goal of marginal increases in expenses. The Company's operations are highly scalable and we plan to continuously add new products to our offerings with the anticipation that they will provide successful revenue growth.

The Company has generated positive cash flows from operations since 2018. The Company is self-sustaining, and its cash needs are met through current operations which, as noted above, has resulted in cash balances of \$16,142,096 as of July 31, 2023 and \$14,949,673 as of October 31, 2022. We believe that the cash generated from our operations will be sufficient to meet our working capital needs for the next 12 months and beyond, including investments made and expenses incurred in connection with system development, marketing initiatives, and inventory purchase.

## Table of Contents

Because the Company is self-sustaining through its operations, it is not considering additional sources of liquidity, except to complete the acquisition of the Meridian Companies as discussed above; however, the Company may also consider raising funds through debt, private placements, or additional public offerings for expansion of operations or synergistic acquisitions if additional external funds are sought.

The Company does not have material cash requirements other than a possible payment of approximately \$641,766 (GBP 500,000) in connection with the acquisition of RKings, which payment is currently subject to ongoing claims, and the requirement to raise funds to complete the transactions contemplated by the Meridian Purchase Agreement, discussed above.

Except as discussed above under ***“Overview-Cash Requirements”*** and ***“Overview-Capital Resources”*** in connection with the pending Meridian Purchase Agreement, there are no known trends, demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity decreasing in any material way. We do not currently have any additional commitments or identified sources of additional capital from third parties or from our officers, directors or majority shareholders. Additional financing may not be available on favorable terms, if at all.

In the future, we may be required to seek additional capital, including in connection with the Meridian Purchase Agreement, as discussed above, by selling additional debt or equity securities, or otherwise be required to bring cash flows in balance when we approach a condition of cash insufficiency. The sale of additional equity or debt securities, if accomplished, may result in dilution to our then shareholders. Financing may not be available in amounts or on terms acceptable to us, or at all. In the event we are unable to raise additional funding and/or obtain revenues sufficient to support our expenses, we may be forced to scale down our operations, which could cause our securities to decline in value.

See **“NOTE 3 – ACCOUNTS RECEIVABLE – RELATED PARTY”**, for a description of related party accounts receivable; **“NOTE 7 – INTANGIBLE ASSETS – SOFTWARE PLATFORM, WEBSITE DEVELOPMENT COSTS, TRADEMARKS AND NON-COMPETE AGREEMENTS”**, for a description of the Company's intangible assets; **“NOTE 8 – ACCOUNTS PAYABLE – RELATED PARTIES”**, for a description of related party accounts payable; and **“NOTE 11 – RELATED PARTY TRANSACTIONS”**, for a description of related party transactions, each included herein in the notes to the financial statements included under **“Item 1. Financial Statements.”**

	<b>Nine Months Ended July 31,</b>	
	<b>2023</b>	<b>2022</b>
Cash provided by operating activities	\$ 1,058,631	\$ 2,660,332
Cash used in investing activities	(96,071)	(3,499,050)
Cash provided by (used in) financing activities	(32,322)	32,000

Cash flows from operating activities include net income adjusted for certain non-cash expenses, and changes in operating assets and liabilities. Non-cash expenses for the nine months ended July 31, 2023, include stock-based compensation, amortization expenses on intangible assets, and unrealized foreign exchange gain on contingent liability.

The Company generated cash from operating activities of \$1,058,631 during the nine months ended July 31, 2023, due primarily to non-cash expenses relating to stock-based compensation of \$2,822,064 (including RSUs and options issued for services of \$2,556,064, and stock issued for services of \$266,000), depreciation and amortization of \$359,657, and \$1,946,785 of increase in accounts payable and accrued liabilities, offset by \$1,942,902 of net loss, \$2,272,125 of increase in accounts receivable, and \$231,322 of increase in prize inventory.

## Table of Contents

The Company generated cash from operating activities of \$2,660,332 during the nine months ended July 31, 2022, due primarily to \$1,794,769 of net income, non-cash expenses relating to stock-based compensation of \$443,068 (including options issued for services of \$437,068, and stock issued for services of \$6,000), depreciation and amortization of \$299,656, \$647,381 of decrease in accounts receivable from related party, Articulate, and \$560,168 of increase in accounts payable and accrued liabilities, offset by \$411,704 of increase in inventory, prize.

During the nine months ended July 31, 2023, cash used in investing activities was \$96,071 which was primarily due to \$52,788 in payments related to website development costs, and \$30,708 in payments as the consideration to acquire GMG Assets. During the nine months ended July 31, 2022, cash used in investing activities was \$3,499,050 which was primarily due to the cash consideration paid to acquire an 80% interest in RKingsCompetition Ltd of \$3,341,453.

During the nine months ended July 31, 2023, cash used in financing activities was \$32,322 for the purchase of common stock. During the nine months ended July 31, 2022, cash provided by financing activities was \$32,000, which was due to cash option exercises.

The Company had a net increase in cash of \$1,192,423 for the nine months ended July 31, 2023, which is mostly attributable to cash provided by operating activities of \$1,058,631, effect of exchange rate changes on cash of \$262,185, offset by cash used in investing activities of \$96,071 and cash used in financing activities of \$32,322, as discussed above.

## **Material Events and Uncertainties**

### RKings Purchase – Holdback Amount In Dispute:

The Company has an ongoing dispute with Mr. Paul Hardman (one of the sellers of RKings) with regards to the Holdback Amount of approximately \$641,766 that he has alleged is still owed to him, and which we alleged was forfeited. That amount is accrued and included in the Company's liabilities as of July 31, 2023. The Company's dispute and claims against Mr. Hardman stem from breaches of the terms of the Purchase Agreement by Mr. Hardman. The Company is vigorously pursuing the claim of breach of the Purchase Agreement against Mr. Hardman; however, at this point, no formal legal action has been initiated by either party to date.

Our operating results are difficult to forecast. Our prospects should be evaluated in light of the risks, expenses and difficulties commonly encountered by comparable development stage companies.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The discussion and analysis of the Company's financial condition and results of operations are based upon its consolidated unaudited financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these unaudited financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent liabilities. On an on-going basis, management evaluates past judgments and estimates, including those related to bad debts, accrued liabilities, goodwill and contingencies. Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The accounting policies and related risks described in the Company's Annual Report on Form 10-K for the year ended October 31, 2022, filed with the Commission on January 30, 2023 are those that depend most heavily on these judgments and estimates. As of July 31, 2023, there had been no material changes to any of the critical accounting policies contained therein. "NOTE 2 -- SUMMARY OF ACCOUNTING POLICIES," of the notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended October 31, 2022, filed with the Commission on January 30, 2023, describes the significant accounting policies and methods used in the preparation of the Company's consolidated financial statements. The critical accounting estimates include transactions, assets, liabilities and obligations that are stated in foreign local currency and their conversion to US currency. Resulting loss on currency conversions related to assets and liabilities is recognized in shareholders' equity in accumulated other comprehensive income (loss) on the Company's consolidated balance sheets and realized foreign currency translation adjustments are recognized in other income in the consolidated statements of operations and comprehensive income.

[Table of Contents](#)

**Item 3. Quantitative And Qualitative Disclosures About Market Risk**

Pursuant to Item 305(e) of Regulation S-K (§ 229.305(e)), the Company is not required to provide the information required by this Item as it is a “ smaller reporting company,” as defined by Rule 229.10(f)(1).

**Item 4. Controls and Procedures**

*Disclosure controls and procedures*

The Company's Chief Executive Officer (the principal executive officer) and Chief Financial Officer (principal financial/accounting officer) have evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of July 31, 2023. Based upon such evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in our reports filed with the Commission pursuant to the Exchange Act, is recorded properly, processed, summarized and reported within the time periods specified in the rules and forms of the Commission and that such information is accumulated and communicated to our management, including our CEO and CFO, to allow timely decisions regarding required disclosures.

*Changes in Internal Control over Financial Reporting*

There have been no changes in our internal control over financial reporting during the three months ended July 31, 2023, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

*Limitations on Effectiveness of Controls and Procedures*

In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

Although we may, from time to time, be involved in litigation and claims arising out of our operations in the normal course of business, we are not currently a party to any material legal proceeding. In addition, we are not aware of any material legal or governmental proceedings against us or contemplated to be brought against us. The impact and outcome of litigation, if any, is subject to inherent uncertainties, and an adverse result in these or other matters may arise from time to time that may harm our business. We believe the ultimate resolution of any such current proceeding will not have a material adverse effect on our continued financial position, results of operations or cash flows.

#### **Item 1A. Risk Factors**

There have been no material changes from the risk factors previously disclosed in Part I, Item 1A of the Company's Form 10-K for the year ended October 31, 2022, filed with the Commission on January 30, 2023 (the "Form 10-K"), under the heading "Risk Factors", except as discussed below, and investors should review the risks provided in the Form 10-K and below, prior to making an investment in the Company. The business, financial condition and operating results of the Company can be affected by a number of factors, whether currently known or unknown, including but not limited to those described in the Form 10-K, under "Risk Factors" and below, any one or more of which could, directly or indirectly, cause the Company's actual financial condition and operating results to vary materially from past, or from anticipated future, financial conditions and operating results. Any of these factors, in whole or in part, could materially and adversely affect the Company's business, financial condition, operating results and stock price.

***Our stock repurchases are discretionary and even if effected, they may not achieve the desired objectives.***

On March 29, 2023, the Board of Directors of the Company authorized and approved a share repurchase program for up to \$2 million of the currently outstanding shares of the Company's common stock. Subject to any future extension in the discretion of the Board of Directors of the Company, the repurchase program is scheduled to expire on September 29, 2023, when a maximum of \$2.0 million of the Company's common stock has been repurchased, or when such program is discontinued by the Board of Directors. Under the stock repurchase program, shares may be repurchased from time to time in the open market or through negotiated transactions at prevailing market rates, or by other means in accordance with federal securities laws. Repurchases will be made at management's discretion at prices management considers to be attractive and in the best interests of both the Company and its stockholders, subject to the availability of stock, general market conditions, the trading price of the stock, alternative uses for capital, and the Company's financial performance. To date, 14,594 shares of common stock totaling \$32,322 have been repurchased by the Company. The program does not obligate the Company to acquire a minimum amount of shares.

There can be no assurance that any repurchases pursuant to our stock repurchase program will enhance stockholder value because the market price of our common stock may decline below the levels at which we repurchase such shares. In addition, there is no guarantee that our stock repurchases in the past or in the future will be able to successfully mitigate the dilutive effect of recent and future employee stock option exercises and restricted stock unit vesting. The amounts and timing of the repurchases may also be influenced by general market conditions, regulatory developments (including recent legislative actions which, subject to certain conditions, may impose an excise tax of 1% on our stock repurchases) and the prevailing price and trading volumes of our common stock. If our financial condition deteriorates or we decide to use our cash for other purposes, we may suspend repurchase activity at any time.

***Adverse developments affecting the financial services industry, including events or concerns involving liquidity, defaults or non-performance by financial institutions or transactional counterparties, bank closures or FDIC takeovers, could adversely affect our business, financial condition or results of operations.***

#### **Table of Contents**

Events involving limited liquidity, defaults, non-performance or other adverse developments that affect financial institutions, transactional counterparties or other companies in the financial services industry or the financial services industry generally, or concerns or rumors about any events of these kinds or other similar risks, have in the past and may in the future lead to market-wide liquidity problems. Although we assess our banking and customer relationships as we believe necessary or appropriate, our access to funding sources and other credit arrangements could be significantly impaired by factors that affect us, the financial services industry or economy in general, in the future. These factors could include, among others, events such as liquidity constraints or failures, the ability to perform obligations under various types of financial, credit or liquidity agreements or arrangements, disruptions or instability in the financial services industry or financial markets, including, but not limited to bank closures, or concerns or negative expectations about the prospects for companies in the financial services industry.

In addition, investor concerns regarding the U.S. or international financial systems could result in less favorable commercial financing terms, including higher interest rates or costs and tighter financial and operating covenants, or systemic limitations on access to credit and liquidity sources, thereby making it more difficult for us to acquire financing on acceptable terms or at all. Any decline in available funding or access to our cash and liquidity resources could, among other risks, make it more costly or difficult to complete planned acquisitions, including the transactions contemplated by the Meridian Purchase Agreement, or prohibit the closing of such transactions, or make it harder or more costly for us to borrow additional funding in the future. Any of these impacts, or any other impacts resulting from the factors described above or other related or similar factors not described above, could have material adverse impacts on our liquidity and our business, financial condition or results of operations.

***Our technology, systems and infrastructure have previously experienced, and may in the future, experience, a disruption in service, failure or a loss of data, which have in the past, and may in the future, cause financial and reputational harm to our business.***

Our technology, systems and infrastructure have previously experienced, and may in the future, experience, a disruption in service. For example, the decrease in our gross profit margin of 8% and 7%, for the three and nine months ended July 31, 2023, compared to the three and nine months ended July 31, 2022, respectively, was partially due to a decrease in gross profit margin in our B2C segment. This was mainly due to a decrease in sales of prize competition tickets caused by unforeseen technology challenges and failures that led to certain compromised ticket sales for large competitions and hence a reduced profit margin in the RKings' business during the current periods, compared to the prior periods. The systems have now been upgraded and modified to cater to the large simultaneous demands placed on the system and the Company is confident that this instability and failure will not reoccur; however, future disruptions or issues may be material in the future.

A failure or inability of our technology, systems or infrastructure, including through a disruption in the services, has in the past, and could in the future, result in financial or reputational harm to our business. Moreover, the risk of reputational harm may be magnified and/or distorted through the rapid dissemination of information

over the Internet, including through news articles, blogs, chat rooms, and social media sites. This may affect our ability to retain clients and attract new business.

The effects of the above may result in a material adverse effect on our operations, cash flow, future prospects and the value of our securities.

***The number of shares of common stock issuable pursuant to the Meridian Purchase Agreement will cause significant dilution to existing shareholders.***

Pursuant to the Meridian Purchase Agreement, following the initial closing, the Meridian Sellers are expected to collectively own approximately 70% of the Company's then outstanding shares of common stock (with Aleksandar Milovanovic owning approximately 59%), and approximately 70% of the Company's then outstanding voting shares (with Milovanovic voting 58%). Assuming the Post-Closing Shares are issued, the Meridian Sellers will collectively own approximately 71% of the Company's then outstanding shares of common stock (with Milovanovic owning approximately 60%), and approximately 68% of the Company's then outstanding voting shares (with Milovanovic voting approximately 58%). The above percentages are based on the Company's currently outstanding shares of common stock and voting shares. It is also currently contemplated that the Company may sell convertible debt securities or equity to raise funding to complete the Purchase, which could result in dilution to the interests of the Meridian Sellers as discussed above. As a result, the total shares of common stock and preferred stock issuable upon initial closing of the Meridian Purchase Agreement will cause significant dilution to existing shareholders, and result in a change of control.

**The number of shares of common stock and preferred stock that will be issuable in the Meridian Purchase Agreement are not adjustable based on the market price of the Company's common stock, so the shares issued at the closing may have a greater or lesser value than the market price at the time the Meridian Purchase Agreement was signed.**

The number of shares of common stock issuable at the closings of the Meridian Purchase Agreement is fixed. Any changes in the market price of the Company's common stock before the closings will not affect the number of shares the Meridian Sellers will be entitled to receive pursuant to the Meridian Purchase Agreement. Therefore, if before the closing, the market price of the Company's common stock declines from the market price on the date of the Meridian Purchase Agreement, then the Meridian Sellers could receive consideration with a substantially lower value. Similarly, if before the completion of the Meridian Purchase Agreement, the market price of the Company's common stock increases from the market price on the date of the Meridian Purchase Agreement, then the Meridian Sellers could receive consideration with substantially more value for their shares of the Meridian Companies capital stock than the parties had negotiated for in the establishment of the initial value per share of Company common stock (\$3.00 per share). The Meridian Purchase Agreement does not include a price-based termination right.

**The Company's shareholders will have a reduced ownership and voting interest in, and will exercise less influence over the management of, the combined company following the completion of the Meridian Purchase Agreement.**

Pursuant to the Meridian Purchase Agreement, following the closing, Sellers are expected to collectively own approximately 70% of the Company's then outstanding shares of common stock (with Aleksandar Milovanovic owning approximately 59%), and approximately 70% of the Company's then outstanding voting shares (with Milovanovic voting 58%). Assuming the Post-Closing Shares are issued, the Meridian Sellers will collectively own approximately 71% of the Company's then outstanding shares of common stock (with Milovanovic owning approximately 60%), and approximately 68% of the Company's then outstanding voting shares (with Milovanovic voting approximately 58%). The above percentages are based on the Company's currently outstanding shares of common stock and voting shares. It is also currently contemplated that the Company may sell convertible debt securities or equity to raise funding to complete the Purchase, which could result in dilution to the interests of the Meridian Sellers as discussed above. In addition, the five-member board of directors of the combined company will initially be comprised of one member selected by the Meridian Sellers (which appointment right is set forth in the designation of the Series C Voting Preferred Stock) and four directors selected by the current members of the board of directors of the Company (provided that the Meridian Sellers will have the right to appoint up to two of the Company's five directors). Consequently, the Company's shareholders will be able to exercise less influence over the management and policies of the combined company than they currently exercise over the management and policies of the Company.

**The consummation of the Meridian Purchase Agreement will result in a change of control of the Company.**

Due to the significant number of shares issuable at the initial closing of the Meridian Purchase Agreement (i.e., 82,141,857 shares of the Company's common stock and 1,000 shares of Series C Voting Preferred Stock, which vote 7,500,000 voting shares on all shareholder matters), a change of control of the Company will be deemed to have occurred, and the Meridian Sellers will obtain voting control of the Company. Additionally, the Meridian Sellers will exercise control in determining the outcome of all corporate transactions or other matters, including the election and removal of directors, mergers, consolidations, the sale of all or substantially all of our assets, and also the power to prevent or cause a further change in control. Any investors who purchase shares or hold shares prior to the initial closing of the Meridian Purchase Agreement will be minority shareholders and as such will have little to no say in the direction of the Company and the election of directors. Additionally, it will be difficult if not impossible for investors to remove the directors appointed by the Meridian Sellers, which will mean they may, under certain circumstances, control of who serves as officers of the Company as well as whether any changes are made in the board of directors. An owner of the Company's securities should keep in mind that your shares, and your voting of such shares, will likely have little effect on the outcome of corporate decisions.

## Table of Contents

**We will need to raise significant additional capital to complete the acquisition of the Meridian Companies.**

Pursuant to the Meridian Purchase Agreement, the Meridian Sellers agreed to sell us 100% of the outstanding capital stock of each of the Meridian Companies in consideration for (a) a cash payment of \$30 million, due at the closing of the Purchase Agreement (the "Closing"); (b) 82,141,857 restricted shares of the Company's common stock (the "Closing Shares"), with an agreed upon value of \$3.00 per share, due at the Closing; (c) 1,000 shares of a to be designated series of Series C preferred stock of the Company, discussed in greater detail below (the "Series C Voting Preferred Stock"), due at the Closing; (d) \$5,000,000 in cash and 5,000,000 restricted shares of Company common stock (the "Post-Closing Shares"), due within five business days following the six month anniversary of the Closing, if (and only if) the Company has determined that: the Meridian Sellers and their affiliates are not then in default in any of their material obligations, covenants or representations under the Purchase Agreement, or any of the other transaction documents entered into in connection therewith (the "Contingent Post-Closing Consideration"); (e) \$20,000,000 in cash, of which \$10,000,000 is due 12 months after the date of the Closing and \$10,000,000 is due 18 months after the date of the Closing (the "Non-Contingent Post-Closing Consideration"); and (f) promissory notes in the aggregate amount of \$15,000,000 (the "Promissory Notes") issuable to the Meridian Sellers, due 24 months after the Closing.

We currently estimate that we will need to raise approximately \$30.0 million to complete such acquisition. We plan to raise this funding through the sale of debt and/or equity; however, we have not entered into any agreements regarding such funding to date, and such funding may not be available on favorable terms, if at all. If debt financing is available and obtained, our interest expense may increase and we may be subject to the risk of default, depending on the terms of such financing. If equity financing is available and obtained it may result in our shareholders experiencing significant dilution. If such financing is unavailable, we may be unable to complete the acquisition of the Meridian Companies.

**We anticipate financing the majority of the purchase price of the Meridian Companies by way of debt which is expected to be secured by a priority security interest in substantially all of our assets.**

As described above, we currently anticipate the need for approximately \$30 million of additional funding to complete the acquisition of the Meridian Companies. We have not entered into any loan documents relating to the funding to date. In the event that such funding is available to us, and we are able to borrow such planned funding, we anticipate our obligations under the debt facility being secured by a priority security interest in substantially all of our assets. We further expect that substantially all of our subsidiaries would be required to guarantee our obligations under such loan facility. As such, our creditors will likely have security interests over our assets and/or our subsidiaries which secure the repayment of such obligations, and in the event we default under such facility, the lenders may be able to take control of our assets and operations, force a sale of our assets, force us to seek bankruptcy protection, or force us to curtail or abandon our current business plans and operations. If that were to happen, any investment in the Company (including, but not limited to any investment in our common stock) could become worthless.

**The Meridian Purchase Agreement may be terminated in accordance with its terms and the acquisition of the Meridian Companies may not be completed.**

The Meridian Purchase Agreement is subject to several conditions that must be fulfilled in order to complete the Acquisition of the Meridian Companies. These

conditions to the closing of the acquisition of the Meridian Companies may not be fulfilled, and accordingly, the acquisition of the Meridian Companies may not be completed. In addition, the parties to the Meridian Purchase Agreement can generally terminate such agreement if (a) the closing contemplated under such agreement is not completed by December 31, 2023; or (b) funding is not obtained for such acquisition by August 31, 2023 (provided that the parties have verbally agreed to extend such date, with plans to document a new definitive date via amendment in the future), and the Company can terminate the Meridian Purchase Agreement under certain circumstances as a result of its due diligence process or if certain shareholder agreements are not entered into with certain minority shareholders of the subsidiaries of the Meridian Companies by August 27, 2023 (60 days after the entry into the Meridian Purchase Agreement, provided that the parties have verbally agreed to extend such date, with plans to document a new definitive date via amendment in the future), provided the agreement may also be terminated under certain other conditions, including if the terms of the Meridian Purchase Agreement are breached, and the parties can mutually decide to terminate the Meridian Purchase Agreement at any time.

[Table of Contents](#)

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

***Recent Sales of Unregistered Securities***

There have been no sales of unregistered securities during the quarter ended July 31, 2023, and from the period from August 1, 2023 to the filing date of this Report, which have not previously been reported on a Current Report on Form 8-K.

***Purchases of equity securities by the issuer and affiliated purchasers***

The following table presents information with respect to the Company's repurchases of common stock during the quarter ended July 31, 2023:

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup>	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs (in thousands) <sup>(1)</sup>
May 1, 2023 to May 31, 2023:	—	\$ —	—	\$ 1,967.7
June 1, 2023 to June 30, 2023:	—	\$ —	—	\$ 1,967.7
July 1, 2023 to July 31, 2023:	—	\$ —	—	\$ 1,967.7
<b>Total</b>	<b>—</b>	<b>\$ —</b>	<b>—</b>	<b>\$ 1,967.7</b>

(1) On March 29, 2023, the Board of Directors of the Company authorized and approved a share repurchase program for up to \$2 million of outstanding shares of the Company's common stock. Subject to any future extension in the discretion of the Board of Directors of the Company, the repurchase program is scheduled to expire on September 29, 2023, when a maximum of \$2.0 million of the Company's common stock has been repurchased, or when such program is discontinued by the Board of Directors. The program does not obligate the Company to acquire a minimum amount of shares. Under the program, shares may be repurchased in privately negotiated or open market transactions, including under plans complying with Rule 10b5-1 under the Exchange Act.

#### Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Mine Safety Disclosures

Not Applicable.

#### Item 5. Other Information

None.

#### Table of Contents

#### Item 6. Exhibits

Exhibit Number	Description of Exhibit	Filed/ Furnished Herewith	Incorporated by Reference			
			Form	Exhibit	Filing Date/Period End Date	File Number
2.1#E	<a href="#">Amended and Restated Sale and Purchase Agreement of Share Capital dated June 27, 2023 by and between Golden Matrix Group, Inc., as purchaser and the shareholders of: Meridian Tech Društvo Sa Ograničenom Odgovornošću Beograd, a private limited company formed and registered in and under the laws of the Republic of Serbia, Društvo Sa Ograničenom Odgovornošću "Meridianbet" Društvo Za Proizvodnju, Promet, Roba I Usluga, Export Import Podgorica, a private limited company formed and registered in and under the laws of Montenegro, Meridian Gaming Holdings Ltd., a company formed and registered in the Republic of Malta, and Meridian Gaming (Cy) Ltd, a company formed and registered in the Republic of Cyprus, as sellers</a>		8-K	2.2	6/30/2023	001-41326
31.1*	<a href="#">Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act</a>	x				
31.2*	<a href="#">Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act</a>	x				
32.1**	<a href="#">Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act</a>	x				
32.2**	<a href="#">Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act</a>	x				
101.INS*	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document	x				
101.SCH*	Inline XBRL Taxonomy Extension Schema Document	x				
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document	x				
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document	x				
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document	x				
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document	x				

104\*

Inline XBRL for the cover page of this Quarterly Report on Form 10-Q, included in  
the Exhibit 101 Inline XBRL Document Set

x

\* Filed herewith.

\*\* Furnished herewith.

# Certain schedules and exhibits have been omitted pursuant to Item 601(b)(2)(ii) of Regulation S-K. A copy of any omitted schedule or Exhibit will be furnished supplementally to the Securities and Exchange Commission upon request; provided, however that Golden Matrix Group, Inc. may request confidential treatment pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, for any schedule or Exhibit so furnished.

£ Certain personal information which would constitute an unwarranted invasion of personal privacy has been redacted from this exhibit pursuant to Item 601(a)(6) of Regulation S-K.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**GOLDEN MATRIX GROUP, INC.**

Dated: September 7, 2023

*/s/ Anthony Brian Goodman*

Anthony Brian Goodman  
Its: President and Chief Executive Officer  
(Principal Executive Officer)

Dated: September 7, 2023

*/s/ Omar Jimenez*

Omar Jimenez  
Its: Chief Financial Officer & Chief Compliance Officer  
(Principal Accounting/Financial Officer)

## CERTIFICATION

I, Anthony Brian Goodman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended July 31, 2023 of Golden Matrix Group, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: September 7, 2023

*/s/ Anthony Brian Goodman*  
 Anthony Brian Goodman  
 Chief Executive Officer  
 (Principal Executive Officer)

## CERTIFICATION

I, Omar Jimenez, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended July 31, 2023, of Golden Matrix Group, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: September 7, 2023

*/s/ Omar Jimenez*

Omar Jimenez  
Chief Financial Officer  
(Principal Financial/Accounting Officer)

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Golden Matrix Group, Inc. on Form 10-Q for the quarter ended July 31, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Anthony Brian Goodman, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge and belief: (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Dated: September 7, 2023

*/s/ Anthony Brian Goodman*

Anthony Brian Goodman  
Chief Executive Officer  
(Principal Executive Officer)

*The foregoing certification is not deemed filed with the Securities and Exchange Commission for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing. A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.*

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Golden Matrix Group, Inc. on Form 10-Q for the quarter ended July 31, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Omar Jimenez, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge and belief: (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Dated: September 7, 2023

*/s/ Omar Jimenez*

Omar Jimenez  
Chief Financial Officer & Chief Compliance Officer  
(Principal Accounting/Financial Officer)

*The foregoing certification is not deemed filed with the Securities and Exchange Commission for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing. A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.*