

REFINITIV

DELTA REPORT

10-K

CTO REALTY GROWTH, INC.
10-K - DECEMBER 31, 2023 COMPARED TO 10-K - DECEMBER 31, 2022

The following comparison report has been automatically generated

TOTAL DELTAS	4164
CHANGES	530
DELETIONS	1348
ADDITIONS	2286

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-K

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2022 2023

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 001-11350

CTO REALTY GROWTH, INC.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

59-0483700
(I.R.S. Employer
Identification No.)

369 N. New York Avenue, Suite 201
Winter Park, Florida
(Address of principal executive offices)

32789
(Zip Code)

Registrant's telephone number, including area code
(407) 904-3324

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT

Title of each class:	Trading Symbol	Name of each exchange on which registered:
Common Stock, \$0.01 par value per share	CTO	NYSE
6.375% Series A Cumulative Redeemable		
Preferred Stock, \$0.01 par value per share	CTO PrA	NYSE

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:

NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐ Smaller reporting company ☐
Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. ☒

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to § 240.10D-1(b). ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES ☐ NO ☒

At **June 30, 2022** **June 30, 2023**, the aggregate market value of voting and non-voting common stock held by non-affiliates of the registrant was **\$365,672,783** **\$369,477,913** based upon the last reported sale price on the NYSE on **June 30, 2022** **June 30, 2023**, the last business day of the registrant's most recently completed second fiscal quarter. The determination of affiliate status is solely for the purpose of this report and shall not be construed as an admission for the purposes of determining affiliate status.

The number of shares of the registrant's Common Stock outstanding on **February 17, 2023** **February 15, 2024** was **23,012,008** **22,808,592**.

[Table of Contents](#)

Registrant incorporates by reference into Part III (Items 10, 11, 12, 13 and 14) of this Annual Report on Form 10-K portions of CTO Realty Growth, Inc.'s definitive Proxy Statement for the **2023** **2024** Annual Meeting of Stockholders to be filed with the Securities and Exchange Commission (the "Commission") pursuant to Regulation 14A. The definitive Proxy Statement will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this Annual Report on Form 10-K.

[Table of Contents](#)

TABLE OF CONTENTS		Page #
	PART I	
Item 1.	BUSINESS	2
Item 1A.	RISK FACTORS	12 11
Item 1B.	UNRESOLVED STAFF COMMENTS	41

Item 1C.	CYBERSECURITY	41
Item 2.	PROPERTIES	41 43
Item 3.	LEGAL PROCEEDINGS	41 43
Item 4.	MINE SAFETY DISCLOSURES	41 43
 PART II		
Item 5.	MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES	41 43
Item 6.	RESERVED	44 45
Item 7.	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	44 45
Item 7A.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	58
Item 8.	FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA	58
Item 9.	CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE	58
Item 9A.	CONTROLS AND PROCEDURES	59 58
Item 9B.	OTHER INFORMATION	59
Item 9C.	DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS	59
 PART III		
Item 10.	DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE	59
Item 11.	EXECUTIVE COMPENSATION	59
Item 12.	SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS	60 59
Item 13.	CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE	60 59
Item 14.	PRINCIPAL ACCOUNTANT FEES AND SERVICES	60 59
 PART IV		
Item 15.	EXHIBITS, FINANCIAL STATEMENT SCHEDULES	61 60
Item 16.	FORM 10-K SUMMARY	61 60
	SIGNATURES	67 65

[Table of Contents](#)

PART I

When we refer to “we,” “us,” “our,” or “the Company,” we mean CTO Realty Growth, Inc. and its consolidated subsidiaries. *References to “Notes to Financial Statements” refer to the Notes to the Consolidated Financial Statements of CTO Realty Growth, Inc. included in Item 8 of this Annual Report on Form 10-K.* Statements contained in this Annual Report on Form 10-K, including the documents that are incorporated by reference, that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Also, when the Company uses any of the words “anticipate,” “assume,” “believe,” “estimate,” “expect,” “intend,” or similar expressions, the Company is making forward-looking statements. Management believes the expectations reflected in such forward-looking statements are based upon present expectations and reasonable assumptions. However, the Company’s actual results could differ materially from those set forth in the forward-looking statements. Further, forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update or revise such forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over

time, unless required by law. The risks and uncertainties that could cause our actual results to differ materially from those presented in our forward-looking statements, include, but are not limited to, the following:

- we are subject to risks related to the ownership of commercial real estate that could affect the performance and value of our properties;
- our business is dependent upon our tenants successfully operating their businesses, and their failure to do so could materially and adversely affect us;
- competition that traditional retail tenants face from e-commerce retail sales, or the integration of brick and mortar stores with e-commerce retail operators, could adversely affect our business;
- we operate in a highly competitive market for the acquisition of income properties and more established entities or other investors may be able to compete more effectively for acquisition opportunities than we can;
- we may be unable to successfully execute on asset acquisitions or dispositions;
- the loss of revenues from our income property portfolio or certain tenants would adversely impact our results of operations and cash flows;
- our revenues include receipt of management fees and potentially incentive fees derived from our provision of management services to PINE Alpine Income Property Trust, Inc. ("PINE") and the loss or failure, or decline in the business or assets, of Alpine Income Property Trust, Inc. ("PINE") PINE could substantially reduce our revenues;
- there are various potential conflicts of interest in our relationship with PINE, including our executive officers and/or directors who are also officers and/or directors of PINE, which could result in decisions that are not in the best interest of our stockholders;
- a prolonged downturn in economic conditions could adversely impact our business, particularly with regard to our ability to maintain revenues from our income-producing assets;
- a part of our investment strategy is focused on investing in commercial loans and investments which may involve credit risk, risk or the risk that our borrowers will fail to pay scheduled contractual payments to us when due;
- we may suffer losses when a borrower defaults on a loan and the value of the underlying collateral is less than the amount due;
- the Company's real estate investments are generally illiquid;
- if we are not successful in utilizing the Section 1031 like-kind exchange structure in deploying the proceeds from dispositions of income properties, or our Section 1031 like-kind exchange transactions are disqualified, we could incur significant taxes and our results of operations and cash flows could be adversely impacted;
- the Company may be unable to obtain debt or equity capital on favorable terms, if at all, or additional borrowings may impact our liquidity or ability to monetize any assets securing such borrowings;
- servicing our debt requires a significant amount of cash, and we may not have sufficient cash flow from our business to service or pay our debt;
- our operations and properties could be adversely affected in the event of natural disasters, pandemics, or other significant disruptions;
- we may encounter environmental problems which require remediation or the incurrence of significant costs to resolve, which could adversely impact our financial condition, results of operations, and cash flows;
- failure to remain qualified as real estate investment trust ("REIT") for U.S. federal income tax purposes would cause us to be taxed as a regular corporation, which would substantially reduce funds available for distribution to stockholders;
- the risk that the REIT requirements could limit our financial flexibility;
- our limited experience operating as a REIT;
- our ability to pay dividends consistent with the REIT requirements, and expectations as to timing and amounts of such dividends;
- the ability of our board of directors (the "Board") to revoke our REIT status without stockholder approval;

1

[Table of Contents](#)

- our exposure to changes in U.S. federal and state income tax laws, including changes to the REIT requirements;

1

[Table of Contents](#)

- general business and economic conditions, including unstable macroeconomic conditions due to, among other things, the political unrest and economic uncertainty due to terrorism or war, in Ukraine, the COVID-19 pandemic, inflation, and rising interest rates; rates and distress in the banking sector; and
- an epidemic or pandemic (such as the outbreak and worldwide spread of the novel coronavirus (the "COVID-19 Pandemic")) COVID-19 pandemic, and the measures that international, federal, state and local governments, agencies, law enforcement and/or health authorities implement to address it, may precipitate or materially exacerbate one or more of the above-mentioned and/or other risks and may significantly disrupt or prevent us from operating our business in the ordinary course for an extended period.

The Company describes the risks and uncertainties that could cause actual results and events to differ materially in "Risk Factors" (Part I, Item 1A of this Annual Report on Form 10-K), "Quantitative and Qualitative Disclosures about Market Risk" (Part II, Item 7A), and "Management's Discussion and Analysis of Financial Conditions and Results of Operations" (Part II, Item 7).

ITEM 1. BUSINESS

DESCRIPTION OF BUSINESS

We are a publicly traded, self-managed equity REIT that focuses on the ownership, management, and repositioning of high-quality retail and mixed-use properties located primarily in what we believe to be faster growing, business-friendly markets exhibiting accommodative business tax policies, outsized relative job and population growth, and where retail demand exceeds supply. We have pursued our investment strategy by investing primarily through fee simple ownership of our properties, commercial loans and preferred equity.

We As of December 31, 2023, we own and manage, sometimes utilizing third-party property management companies, 23 20 commercial real estate properties in 9 8 states in the United States. As of December 31, 2022, we owned 8 single-tenant and 15 multi-tenant income-producing properties States, comprising 3.7 million square feet of gross leasable space.

In addition to our income property portfolio, as of December 31, 2022 December 31, 2023, our business included the following:

Management Services: A fee-based management business that is engaged in managing PINE as well as a portfolio of assets pursuant to the Portfolio Management Agreement, both as further described in Note 5, "Management Services Business" in the notes to the consolidated financial statements in Item 8.

- A fee-based management business that is engaged in managing PINE, see Note 5, "Related Party Management Services Business" in the notes to the consolidated financial statements in Item 8.

Commercial Loans and Investments: A portfolio of four commercial loan investments and one preferred equity investment which is classified as a commercial loan investment.

- A portfolio of three commercial loan investments and one preferred equity investment which is classified as a commercial loan investment.

Real Estate Operations: A portfolio of subsurface mineral interests associated with approximately 352,000 surface acres in 19 counties in the State of Florida ("Subsurface Interests"); and an inventory of mitigation credits produced by the Company's formerly owned mitigation bank.

- A portfolio of subsurface mineral interests associated with approximately 355,000 surface acres in 19 counties in the State of Florida ("Subsurface Interests"); and
- An inventory of mitigation credits as well as mitigation credits to be produced by the Company's formerly owned mitigation bank.

On December 10, 2021, the entity that held approximately 1,600 acres of undeveloped land in Daytona Beach, Florida (the "Land JV"), of which the Company previously held a 33.5% retained interest, completed the sale of all of its remaining land holdings for \$66.3 million to Timberline Acquisition Partners, LLC an affiliate of Timberline Real Estate Partners (the "Land JV Sale"). Proceeds to the Company after distributions to the other member of the Land JV, and before taxes, were \$24.5 million. Prior to the completion of the Land JV Sale, the Company was engaged in managing the Land JV, as further described in Note 5, "Related Party Management" Management Services

Business" in the notes to the consolidated financial statements in Item 8. As a result of the Land JV Sale and corresponding dissolution of the Land JV, the Company no longer holds a retained interest in the Land JV as of December 31, 2021.

2

Table of Contents

Our business also includes our investment in PINE. As of **December 31, 2022** **December 31, 2023**, the fair value of our investment totaled **\$42.0 million** **\$39.4 million**, or **14.6%** **15.7%** of PINE's outstanding equity, including the units of limited partnership interest ("OP Units") we hold in Alpine Income Property OP, LP (the "PINE Operating Partnership"), which are redeemable for cash, based upon the value of an equivalent number of shares of PINE common stock at the time of the redemption, or shares of PINE common stock on a one-for-one basis, at PINE's election. Our investment in PINE generates investment income through the dividends distributed by PINE. In addition to the dividends we receive from PINE, our investment in PINE may benefit from any appreciation in PINE's stock price, although no assurances can be provided that such appreciation will occur, the amount by which our investment will increase in value, or the timing thereof. Any dividends received from PINE are included in investment and other income (loss) on the accompanying consolidated statements of operations.

2

Table of Contents

The following is a summary of financial information regarding the Company's business segments for the years ended **December 31, 2022** **December 31, 2023**, **2021** **2022** and **2020** **2021** (in thousands):

	2022	2021	2020	2023	2022	2021
Revenues:						
Income Properties	\$ 68,857	\$ 50,679	\$ 49,953	\$ 96,663	\$ 68,857	\$ 50,679
Management Services	3,829	3,305	2,744	4,388	3,829	3,305
Interest Income from Commercial Loans and Investments	4,172	2,861	3,034	4,084	4,172	2,861
Real Estate Operations	5,462	13,427	650	3,984	5,462	13,427
Total Revenues	<u>\$ 82,320</u>	<u>\$ 70,272</u>	<u>\$ 56,381</u>	<u>\$109,119</u>	<u>\$ 82,320</u>	<u>\$ 70,272</u>
Operating Income:						
Income Properties	\$ 48,493	\$ 36,864	\$ 37,964	\$ 68,208	\$ 48,493	\$ 36,863
Management Fee Income	3,829	3,305	2,744	4,388	3,829	3,305
Commercial Loans and Investments	4,172	2,861	3,034	4,084	4,172	2,861
Real Estate Operations	2,969	4,812	(2,572)	2,261	2,969	4,813
General and Administrative Expenses	(12,899)	(11,202)	(11,567)	(14,249)	(12,899)	(11,202)
Impairment Charges	—	(17,599)	(9,147)	(1,556)	—	(17,599)
Depreciation and Amortization	(28,855)	(20,581)	(19,063)	(44,173)	(28,855)	(20,581)
Gain (Loss) on Disposition of Assets	(7,042)	28,316	9,746	7,543	(7,042)	28,316
Gain (Loss) on Extinguishment of Debt	—	(3,431)	1,141	—	—	—
Loss on Extinguishment of Debt	—	—	—	—	—	(3,431)

Total Operating Income	\$ 10,667	\$ 23,345	\$ 12,280	\$ 26,506	\$ 10,667	\$ 23,345
Identifiable Assets:						
Income Properties	\$ 902,427	\$ 630,747	\$ 531,325	\$887,345	\$902,427	\$630,747
Management Services	1,370	1,653	700	1,395	1,370	1,653
Commercial Loans and Investments	32,269	39,095	38,321	62,099	32,269	39,095
Real Estate Operations	4,041	26,512	59,717	2,343	4,041	26,512
Discontinued Real Estate Operations	—	—	833			
Corporate and Other (1)	46,438	35,132	35,804	36,486	46,438	35,132
Total Assets	\$ 986,545	\$ 733,139	\$ 666,700	\$989,668	\$986,545	\$733,139

(1) Corporate and other assets consist primarily of cash and restricted cash, property, plant, and equipment related to the other operations, as well as the general and corporate operations.

BUSINESS PLAN

Our business plan is primarily focused on investing in multi-tenanted, retail-based income-producing real estate, with a focus on multi-tenant, primarily retail-oriented, properties. We believe that focusing on multi-tenant properties will allow us to continue to broaden the credit base of our tenants. We also seek to diversify our income property portfolio geographically, with an emphasis on what we believe to be faster growing, business-friendly markets exhibiting accommodative business tax policies, outsized relative job and population growth, and where retail demand exceeds supply. We may also self-develop multi-tenant income properties, as we have done in the past.

We may also invest in commercial loans or similar financings secured by commercial real estate. We may acquire multi-tenant income properties, and possibly single-tenant net lease assets that fall outside our ROFO Agreement (hereinafter defined) with PINE, with proceeds from the sale of an income property currently in our portfolio, and because our current properties generally have low tax bases, we may seek to have the sale of the current income property qualify

Table of Contents

for income tax deferral through the like-kind exchange provisions under Section 1031 of the Internal Revenue Code of 1986, as amended (the "Code").

Our access to sources of debt financing, particularly our borrowing capacity under our revolving credit facility (as amended and restated, the "Credit Facility"), also provide a source of capital for our investment strategy. Our strategy is to utilize leverage, when appropriate and necessary, and potentially proceeds from sales of income properties, the disposition or payoffs of our commercial loans and investments, certain transactions involving our Subsurface Interests or mitigation credits, and issuances of equity and debt securities to acquire income properties. We may also acquire or originate commercial loans and investments, invest in securities of real estate companies, or make other shorter-term investments. Our targeted investment classes may include the following:

Primary asset classes

- Multi-tenant properties, with a focus on retail and mixed use, that are typically stabilized; and located in what we believe to be faster growing, business-friendly markets exhibiting accommodative business tax policies and outsized relative job and population growth; and
- Single-tenant retail or other commercial, double or triple net leased, properties that are typically stabilized and located in what we believe to be faster growing, business-friendly markets exhibiting accommodative business tax policies and outsized relative job and population growth that are compliant with our commitments under the PINE ROFO Agreement.

Other asset classes

- Ground leases, whether purchased or originated by the Company, that are compliant with our commitments under the ROFO Agreement;
- Self-developed retail or other commercial properties;

- Commercial loans and investments, whether purchased or originated by the Company, with loan terms of 1-10 years with strong risk-adjusted yields secured by property types to include hotel, retail, residential, land and industrial;
- Select regional area investments using Company national market knowledge and expertise to earn strong risk-adjusted yields; and
- Real estate-related investment securities, including commercial mortgage-backed securities, preferred or common stock, and corporate bonds.

Our investments in income-producing properties are typically subject to ~~long-term~~ longer-term leases. For multi-tenant properties, each tenant typically pays its proportionate share of the aforementioned operating expenses of the property, although for such properties we typically incur additional costs for property management services. Single-tenant leases are typically in the form of triple or double net leases and ground leases. Triple-net leases generally require the tenant to pay property operating expenses such as real estate taxes, insurance, assessments and other governmental fees, utilities, repairs and maintenance, and capital expenditures.

In addition to our primary multi-tenanted, retail-based income-producing property investment strategy, our targeted investment classes may include the following:

Primary asset classes

- Multi-tenant properties, with a focus on retail and mixed use, that are typically stabilized; and located in what we believe to be faster growing, business-friendly markets exhibiting accommodative business tax policies and outsized relative job and population growth; and
- Single-tenant retail or other commercial, double or triple net leased, properties that are typically stabilized and located in what we believe to be faster growing, business-friendly markets exhibiting accommodative business

3

[Table of Contents](#)

tax policies and outsized relative job and population growth that are compliant with our commitments under the PINE ROFO Agreement.

Other asset classes

- Ground leases, whether purchased or originated by the Company, that are compliant with our commitments under the ROFO Agreement;
- Self-developed retail or other commercial properties;
- Commercial loans and investments, whether purchased or originated by the Company, with loan terms of 1-10 years with strong risk-adjusted yields secured by property types to include hotel, retail, residential, land and industrial;
- Select regional area investments using Company national market knowledge and expertise to earn strong risk-adjusted yields; and
- Real estate-related investment securities, including commercial mortgage-backed securities, preferred or common stock, and corporate bonds.

Our access to capital includes raising equity or debt financing, and our sources of debt financing primarily includes our borrowing capacity under our revolving credit facility (as amended and restated, the "Credit Facility") and term loans. Our strategy is to utilize leverage, when appropriate and necessary, and potentially proceeds from sales of income properties, the disposition or payoffs of our commercial loans and investments, and certain transactions involving our Subsurface Interests or mitigation credits to acquire income properties. As our current properties generally have low tax basis, we may seek to have the sale of the current income property qualify for income tax deferral through the like-kind exchange provisions under Section 1031 of the Internal Revenue Code of 1986, as amended (the "Code").

INCOME PROPERTIES

We have pursued a strategy of investing in income-producing properties, when possible, by utilizing the proceeds from real estate transactions, including the disposition of income properties and non-income producing assets, borrowing capacity under the Credit Facility and issuances of equity and debt securities.

Our strategy for investing in income-producing properties is focused on factors including, but not limited to, long-term real estate fundamentals and target markets, including markets we believe to be faster growing, business-friendly markets exhibiting accommodative business tax policies, outsized relative job and population growth. We employ a methodology for evaluating targeted investments in income-

producing properties which includes an evaluation of: (i) the attributes of the real estate (e.g. location, market demographics, comparable properties in the market, etc.); (ii) an evaluation of the existing tenant(s) (e.g. creditworthiness, property level sales, tenant rent levels compared to the market, etc.); (iii) other market-specific conditions (e.g. tenant industry, job and population growth in the market, local economy, etc.); and (iv) considerations relating to the Company's business and strategy (e.g. strategic fit of the asset type, property management needs, ability to use a Section 1031 like-kind exchange structure, etc.).

During the year ended ~~December 31, 2022~~ December 31, 2023, the Company acquired four ~~multi-tenant~~ additional buildings within an existing multi-tenanted retail income ~~properties~~ property, one multi-tenanted retail income property, and one ~~portfolio of three single-tenant properties~~ vacant land parcel adjacent to an existing multi-tenanted retail income property owned by the Company for an aggregate purchase price of ~~\$314.0 million~~ \$80.0 million, or a total acquisition cost of

4

[Table of Contents](#)

~~\$315.6 million.~~ \$80.3 million. Of the aggregate ~~\$315.6~~ \$80.3 million acquisition cost, ~~\$60.1 million~~ \$21.2 million was allocated to land, ~~\$208.3 million~~ \$53.6 million was allocated to buildings and improvements, ~~\$52.7 million and~~ \$8.7 million was allocated to intangible assets pertaining to the in-place lease value, leasing costs, and above market lease value and ~~\$5.5 million~~ \$3.2 million was allocated to intangible liabilities for the below market lease value. The weighted average amortization period for the intangible assets and liabilities was ~~6.0~~ 5.6 years at acquisition.

During the year ended ~~December 31, 2022~~ December 31, 2023, the Company sold ~~six~~ nine income properties, including (i) ~~Party City, an outparcel of the property known as Eastern Commons, located in Henderson, Nevada, for \$2.1 million,~~ (ii) four outparcels of the property known as Crossroads Towne Center, located in Chandler, Arizona, for an aggregate sale price of \$11.5 million, (iii) a ~~single-tenant income~~ single tenant office property located in ~~Oceanside, New York~~ Reston, Virginia leased to a subsidiary of General Dynamics for ~~\$6.9 million~~ \$18.5 million, (ii) the Carpenter Hotel ground lease, (iv) a ~~single-tenant income~~ multi-tenanted retail property known as Westcliff, located in ~~Austin, Fort Worth, Texas, which was recorded for \$14.8 million,~~ (v) a multi-tenanted retail property known as ~~a commercial loan investment prior to its disposition, for \$17.1 million,~~ (iii) the multi-tenant Westland Gateway Plaza ~~Eastern Commons, located in Hialeah, Florida, which was recorded as a commercial loan investment prior to its disposition,~~ Henderson, Nevada, for \$22.2 million, (iv) Chuy's, a single-tenant property, located in Jacksonville, Florida for \$5.8 million, (v) Firebirds, a single-tenant property, located in Jacksonville, Florida for \$5.5 million ~~\$18.2 million,~~ and (vi) 245 Riverside, a multi-tenant ~~single tenant office income property known as Sabal Pavilion located in Jacksonville, Tampa, Florida for~~ \$23.6 million ~~\$22.0 million.~~ The ~~sale sales~~ of these ~~six~~ nine properties reflect a total disposition volume of ~~\$81.1 million,~~ resulting \$87.1 million and resulted in aggregate gains on sales of ~~\$4.7 million~~ \$6.6 million, which

4

[Table of Contents](#)

~~consisted of aggregate gains on disposition of \$8.2 million, aggregate losses on disposition of \$0.7 million, and an impairment charge prior to sale of \$0.9 million.~~

Our current portfolio of ~~15~~ 14 multi-tenant properties generates ~~\$66.6 million~~ \$69.4 million of revenue from annualized straight-line base lease payments and had a weighted average remaining lease term of ~~4.8~~ 4.3 years as of ~~December 31, 2022~~ December 31, 2023. Our current portfolio of ~~8~~ 6 single-tenant income properties generates ~~\$8.6 million~~ \$5.6 million of revenues from annualized straight-line base lease payments and had a weighted average remaining lease term of ~~5.7~~ 6.2 years as of ~~December 31, 2022~~ December 31, 2023.

Our focus on acquiring income-producing investments includes a continual review of our existing income property portfolio to identify opportunities to recycle our capital through the sale of income properties based on, among other possible factors, the current or expected performance of the property and favorable market conditions. We sold 4 seven single-tenant income properties, five of which were outparcels to our property known as Crossroads Towne Center and Eastern Commons, and two multi-tenant income properties during the year ended December 31, 2022 December 31, 2023. As a result of entering the Exclusivity and Right of First Offer Agreement with PINE (the "ROFO Agreement") which generally prevents us from investing in single-tenant net lease income properties, our income property investment strategy will continue to be focused on multi-tenant, primarily retail-oriented, multi-tenanted, retail-based properties. We may pursue this strategy by monetizing certain of our single-tenant properties, and should we do so, we would seek to utilize the 1031 like-kind exchange structure to preserve the tax-deferred gain on the original transaction(s) that pertains to the replacement asset.

As of December 31, 2022 December 31, 2023, the Company owned 8 single-tenant and 15 multi-tenant 20 income properties in 8 states. Following is a summary of these properties:

Tenant / Property	City	State	Area (Square Feet)
125 Lincoln & 150 Washington	Santa Fe	NM	137,209 136,240
369 N. New York Ave.	Winter Park	FL	30,296 27,948
Ashford Lane	Atlanta	GA	277,408 277,192
Beaver Creek Crossings	Apex	NC	321,977 322,113
Crossroads Towne Center	Chandler	AZ	244,072
Eastern Commons	Henderson	NV	133,304 221,658
Jordan Landing	West Jordan	UT	170,996
Madison Yards	Atlanta	GA	162,521
Plaza at Rockwall	Rockwall	TX	446,521
Price Plaza	Katy	TX	200,576
The Collection at Forsyth	Cummings Cumming	GA	560,434 560,658
The Exchange at Gwinnett	Buford	GA	69,266 93,366
The Shops at Legacy	Plano	TX	237,366 237,572
The Strand at St. Johns Town Center	Jacksonville	FL	210,973
Westcliff Shopping Center	Fort Worth	TX	134,791 211,197
West Broad Village	Glen Allen	VA	392,007 392,092
15 14 Multi-Tenant Properties			3,283,196 3,460,650
Crabby's Oceanside	Daytona Beach	FL	5,780
Fidelity	Albuquerque	NM	210,067
General Dynamics	Reston	VA	64,319
LandShark Bar & Grill	Daytona Beach	FL	6,264
Sabal Pavilion	Tampa	FL	120,500
MainStreet Portfolio (1)	Daytona Beach	FL	28,511 29,681
8 6 Single-Tenant Properties			435,441 251,792
23 20 Total Properties			3,718,637 3,712,442

(1) The MainStreet Portfolio is comprised of 3 single tenant properties.

The weighted average economic and physical occupancy rates of our income properties at December 31st for each of the last three years on a portfolio basis are as follows:

Year	Single-Tenant Economic / Physical Occupancy	Multi-Tenant Economic / Physical Occupancy
2020	100% / 100%	83% / 82%
2021	100% / 100%	86% / 85%
2022	100% / 100%	89% / 86%
2023	100% / 100%	90% / 90%

5

[Table of Contents](#)

The information on lease expirations of our total income property portfolio for each of the ten years starting with 2023 2024 is as follows:

Year	# of Tenant Leases Expiring	Total Square Feet of Leases Expiring		# of Tenant Leases Expiring
2023 2024				39 44
2024 2025				53 41
2025 2026				61
2027				69
2028				57
2029				34
2030				33
2026				49
2027				55
2028				43
2029				32
2030				32
2031				32 30
2032				31
2033				24

(1) Annual Rents consist of the in-place base rent to be received pursuant to each lease agreement (i.e. not on a straight-line basis).

The majority of leases have additional option periods beyond the original term of the lease, which typically

Provision for Impairment – Income Properties. The Company assesses the impairment of long-lived assets on a non-recurring basis using Level 3 inputs in the fair value hierarchy. These Level 3 inputs may include, but

During the year ended December 31, 2023, the Company recorded a \$0.9 million impairment charge on price, less the book value of the asset as of September 30, 2023, less costs to sell. The sale of the Westcliff Pr

There were no impairment charges on the Company's income property portfolio during the years ended I

MANAGEMENT SERVICES BUSINESS

Related Party Management of PINE. Our business plan includes generating revenue from managing PI opportunity for the base fee to grow should PINE's independent board members determine to raise additional Party Management "Management Services Business" in the notes to the consolidated financial statements in It

Portfolio Management Agreement. On December 4, 2023, the Company entered into an asset management agreement with PINE. PINE is a lender to the third-party pursuant to a mortgage note originated by PINE which is secured by the property pursuant to the Portfolio Management Agreement. The Company also entered into a revenue sharing agreement with PINE. For the year ended December 31, 2023, the Company recognized less than \$0.1 million of revenue pursuant to the agreement.

[Table of Contents](#)

Related Party Management of Land JV. During the year ended December 31, 2023, the Company's management fee was \$20,000 per month. The management fee was evaluated and approved by the board of directors. The monthly management fee as of December 31, 2023, was \$20,000.

COMMERCIAL LOANS AND INVESTMENTS

Our investments in commercial loans or similarly structured investment vehicles represent ownership interest in the entity that owns the real estate. The investments are typically structured in either a pari-passu or senior/subordinated structure. Commercial loans and investments are typically secured by a pledge of the borrower's equity ownership interest in the entity that owns the real estate. The investments are governed by an intercreditor agreement that provides holders with the rights to

[Table of Contents](#)

loans are typically secured by a pledge of the borrower's equity ownership interest in the entity that owns the real estate. The investments are governed by an intercreditor agreement that provides holders with the rights to

2023 Commercial Loans and Investments Portfolio. During the year ended December 31, 2023, the Company's commercial loans and investments portfolio included the following:

2022 Commercial Loans and Investments Portfolio. During the year ended December 31, 2022, the Company's commercial loans and investments portfolio included the following:

2021 Commercial Loans and Investments Portfolio. During the year ended December 31, 2021, the Company's commercial loans and investments portfolio included the following:

2020 Provision for Impairment – Commercial Loans and Investments Portfolio. The Company's provision for impairment is calculated each time a new investment is made or a loan is repaid, as well as if changes in the fair value of the investment are identified. Management utilizes a loss-rate method and considers macroeconomic factors in its calculation.

During the year ended December 31, 2020, the Company's provision for impairment was \$0.1 million. During the year ended December 31, 2023, the Company's provision for impairment was \$0.1 million. The charge representing the provision for credit losses related to future repurchases of the Company's commercial loans and investment portfolio included one commercial loan.

REAL ESTATE OPERATIONS

Mitigation Credits and Mitigation Credit Rights. The Company owns own cost basis of \$2.6 million as of December 31, 2022, representing a \$22.1 million of \$8.1 million resulting in a loss on disposition of assets of \$11.9 million. A b

[Table of Contents](#)

agreement. During the year ended December 31, 2023, the remaining mitigat

Revenues and the cost of sales of mitigation credit sales are reported a sold 20 mitigation credits for proceeds of \$2.3 million with a cost basis of \$1.1. December 31, 2021, the Company sold six mitigation credits for proceeds of \$1.1, 2021, as such credits are to be provided to buyers of land at no cost. Mitigation credits comprised of (i) 42 mitigation credits with a cost basis of \$2.9 million that were transferred to buyers of land previously sold and of which costs were accrued permit related to the land that gave rise to an environmental restoration matter consolidated statements of operations for the year ended December 31, 2020

Subsurface Interests. As of December 31, 2022 December 31, 2023, the Company's subsurface operations consist of revenue from the leasing of oil and gas operations in the consolidated statements of operations. During the year ended December 31, 2023, the Company sold approximately 14,600 acres of subsurface oil, gas, and mineral interests at a sales price of \$4.6

[Table of Contents](#)

million. During the year ended December 31, 2020, the Company sold 345 ac

During the years ended December 31, 2022, 2021, and 2020, the Company sold 345 ac million during each respective year.

The Company is not prohibited from selling any or all of its Subsurface operations. Should the Company complete a transaction to sell all or a portion of its investments including income-producing properties. Cash payments for the year ended 2023, 2021, 2022 and 2020, 2021, respectively.

Land Impairments. Provision for Impairment – Investments in Joint Ventures. 2020. The \$17.6 million impairment charge recognized during the year ended December 31, 2020, eliminating the investment in joint ventures based on the final estimated proceeds. Acquisition Partners, an affiliate of Timberline Real Estate Partners ("Timberline

Additionally, during the year ended December 31, 2020, the Company Development and a \$7.1 million impairment charge on the Company's previous anticipated undiscounted future cash flows to be received by the Company be

REIT CONVERSION AND MERGER

On September 3, 2020, the Board unanimously approved a plan for the special meeting of stockholders held on November 9, 2020, the Company's subsidiary of CTO FL (the "Merger") in order to reincorporate in Maryland and

As of December 31, 2020, the Company had completed certain internal the taxable year ended December 31, 2020.

In order to comply with certain REIT requirements set forth in the Code subject to U.S. federal corporate income tax on its earnings. Net income from for distribution to our stockholders. However, distributions from our TRSs to u

To maintain its qualification as a REIT, the Company must meet certain dividends paid deduction and excluding net capital gain, to its stockholders generally not subject to U.S. federal corporate income tax to the extent of its c

[Table of Contents](#)

income tax on its taxable income at regular corporate rates and generally w grants the Company relief under certain statutory provisions. Such an event Company may be subject to state and local taxes on its income and property

In connection with the REIT conversion, on November 9, 2020, the E Company's common stock, in order to distribute the Company's previously ur REIT. The Special Distribution was paid on December 21, 2020 to stockhold stock.

REIT CONVERSION MERGER

On January 29, 2021, in connection with the REIT conversion, the Cor stock of CTO MD. CTO MD is a corporation organized in the state of Maryl applicable to the Company's capital stock. See Note 13, "Equity" for the Com

In connection with the REIT conversion and the Merger, CTO FL applie stock began trading on the NYSE on February 1, 2021 under the ticker symb

[Table of Contents](#)

COMPETITION

The real estate industry is, in general, a highly competitive industry. Our income-producing real estate assets and to achieve our investment objectives: national scale and reach, and in some cases, we compete with individual real estate sellers. Should we execute, also being significant considerations for potential sellers. Should we execute, among other elements, price, location of our property, potential tenant impact, and other factors.

Our business plan may also focus on investing in commercial real estate. Our investments can include financial institutions such as banks, life insurance companies, and other financial institutions. These entities are of varying sizes, ranging from organizations with local operations to organizations with national operations. Our investments are typically made on a long-term basis, and we typically enter into typical terms and conditions of a real estate financing.

REGULATION

General. Our properties are subject to various laws, ordinances and regulations. We have the primary responsibility for compliance with these requirements pursuant to our ownership of the properties.

9

[Table of Contents](#)

Americans With Disabilities Act. Under Title III of the Americans with Disabilities Act, public accommodations and services operated by private entities that are barriers that are structural in nature from existing places of public accommodation. To the maximum extent feasible, such altered portions are readily accessible to an individual who is physically, mentally or emotionally handicapped.

Compliance with the ADA, as well as other federal, state and local laws, regulations and ordinances, may result in the imposition of fines or an award of damages to private litigants. Although our tenants are generally responsible for all maintenance and repair of the properties, we may be required to comply with these laws or regulations.

ENVIRONMENTAL MATTERS

Federal, state and local environmental laws and regulations regulate the use of real estate. A tenant of real estate may be required to investigate and clean up hazardous substances on the property and for investigation, clean-up and monitoring costs incurred by the owner, operator or tenant knew of or caused the presence of the contamination. If a party is held jointly and severally liable, it may seek to obtain reimbursement from other parties.

[Table of Contents](#)

can exceed the value of the property. In addition, some environmental laws may also require us to pay cleanup costs. In addition, we also may be liable under common law to third parties for damages and injury, and such liability may adversely affect the ability of the owner, operator or tenant to sell or rent the property.

Some of our properties contain, have contained or are adjacent to or near properties that were used in the past for commercial or industrial purposes, or are currently being used for similar commercial or industrial purposes. These properties may be contaminated with hazardous substances. In addition, environmental laws regulate a variety of activities at our properties. Such laws may impose fines or penalties for violations and may require us to take corrective action, which may adversely affect our operations.

Environmental laws also govern the presence, maintenance and removal of hazardous materials, the use of signs and labels, of potential hazards posed by workplace exposure to certain substances, and the labeling of containers. As a result of these regulations, building owners may be required to conduct environmental testing. Building owners' non-compliance with these regulations may affect the value of a building containing ACM in which we have an interest, or in the event of construction, remodeling, renovation or demolition.

[Table of Contents](#)

provide for fines to, and for third parties to seek recovery from, owners or operators of the property.

When excessive moisture accumulates in buildings or on building materials, it can lead to mold growth and other air quality issues. Indoor air quality issues can also stem from inadequate ventilation, radon, or other contaminants. Above certain levels, mold growth can be alleged to cause a variety of adverse health effects. We may undertake a costly remediation program to contain or remove the mold or other contaminants, which may adversely affect our operations and liability from our tenants, employees of our tenants or others if property damage occurs.

We obtain Phase I environmental assessments on properties acquired. In addition, we may undertake additional assessments such as soil testing, asbestos testing, or other testing. Historic operations at our properties may have created a material environmental liability. Environmental laws may be completed or may arise in the future, and future laws, ordinances or regulations may require us to take corrective action. We maintain environmental insurance policies to insure against potential environmental liability. However, environmental conditions may exceed the policy limits on any environmental insurance policy.

[Table of Contents](#)

Generally, our leases require the lessee to comply with environmental laws and regulations, including those relating to hazardous materials on our property attributable to the lessee. If our lessees are not in compliance, we may be required to take corrective action, which may adversely affect our operations.

We cannot predict what other environmental legislation or regulations will be enacted in the future. Compliance with existing and new laws and regulations may require us to take corrective action, which may adversely affect our operations.

materially and adversely affected.

HUMAN CAPITAL

We believe that our employees are one of our greatest resources. In order to ensure the well-being of our employees, we have undertaken various initiatives, including:

- providing opportunities to participate in industry conferences;
- providing regular feedback to assist in employee development and growth;
- focusing on creating a workplace that values employee health and safety;
- committing to the full inclusion of all qualified employees and applying the Americans with Disabilities Act (ADA); and
- appreciating the many contributions of a diverse workforce, understanding that diversity is a key driver of innovation and growth.

At December 31, 2022, the Company had 26 full-time employees.

[Table of Contents](#)

AVAILABLE INFORMATION

The Company's executive offices are located at 369 N. New York Avenue, Suite 200, Arlington, Virginia 22209.

The Company's website is www.ctoreit.com. The Company intends to keep the information on its website current and accurate. The Company's website is available to all investors, including the Company's principal financial officer and principal accounting officer by providing the information on the Company's website for at least twelve months.

On the Company's website you can also obtain, free of charge, a copy of the Company's annual report on Form 10-K, as soon as reasonably practicable, after the Company files electronically with the Commission at www.sec.gov.

ITEM 1A. RISK FACTORS

SUMMARY OF RISK FACTORS

Below is a summary of the principal factors that make an investment in the Company's common stock speculative. Other risks that we face, can be found below under the heading "Risk Factors."

[Table of Contents](#)

considered, together with other information in this Annual Report on Form 10-K.

- We are subject to risks related to the ownership of commercial real estate.
- Adverse changes in U.S., global and local regions or markets may adversely affect our business.
- Our business is dependent upon our tenants successfully operating their businesses.
- The loss of revenues from our income property portfolio or certain tenants could adversely affect our business.

- Retail properties, particularly those with multiple tenants, depend on the overall success of our property and thereby could adversely affect our results of operations.
- We are subject to risks that affect the general retail environment, including from discount and internet retailers, any of which could adversely affect our results of operations.
- A significant portion of the revenue we generate from our international operations in various geographic areas would adversely impact our results of operations if demand for our services in these areas declines.
- Our revenues include receipt of management fees and potential performance fees from our franchisees.
- There are various potential conflicts of interest in our relationships with our stockholders.

Table of Contents

- A part of our investment strategy is focused on investing in commercial real estate.
- We may invest in fixed-rate loan investments, and an increase in interest rates could result in a decrease in the value of these investments.
- The commercial loans or similar financings we may acquire that are subject to delinquency and/or foreclosure.
- We may suffer losses when a borrower defaults on a loan and the collateral is sold at a discount.
- The Company's real estate investments are generally illiquid.
- We may experience a decline in the fair value of our real estate investments.
- The Company has several **may from time to time have** stock holdings in companies that, if sold, could have a material adverse impact on the Company's financial results.
- The Company may be unable to obtain debt or equity capital on favorable terms.
- Servicing our debt requires a significant amount of cash, and we may not have sufficient cash to service our debt.
- Our operations and properties could be adversely affected in the event of a recession or economic downturn.

Table of Contents

- We may encounter environmental problems which require remediation
- Failure to remain qualified as a REIT, would cause us to be taxed as a corporation
- Even if we qualify as a REIT, we may face other tax liabilities than those described above
- If we failed to distribute our Pre-REIT Conversion Earnings and we were not a REIT, we would be subject to U.S. federal income tax on these earnings
- Failure to make required distributions would subject us to U.S. federal income tax on these earnings
- Complying with REIT requirements may limit our ability to hedge our investments
- The prohibited transactions tax may limit our ability to dispose of certain assets
- The ability of the Board to revoke our REIT qualification without our approval
- If we are not successful in utilizing the Section 1031 like-kind exchange, we may be subject to U.S. federal income tax on the sale of certain assets
- Dividends payable by REITs do not qualify for the reduced tax rate on qualified dividends

RISK FACTORS

Our business is subject to a number of significant risks. The risks described below could materially adversely affect our business, financial condition, results of operations, and the trading price of our common stock. If any of the circumstances, events, or developments described below occur, our business, financial condition, results of operations, and the trading price of our common stock and preferred stock could decline. You should carefully read the following discussion of the risks that we face, as well as the other information in this prospectus, before making an investment decision.

[Table of Contents](#)

Risks Related to Our Business

Income Property Operations

We are subject to risks related to the ownership of commercial real

Factors beyond our control can affect the performance and value of our properties, including those occupying a single structure or multiple structures. Accordingly, our performance

- inability to collect rents from tenants due to financial hardship, including changes in local real estate conditions in the markets where our properties are located;
- changes in consumer trends and preferences that affect the demand for our properties;
- adverse changes in national, regional and local economic conditions;
- inability to lease or sell properties upon expiration or termination of leases;
- environmental risks, including the presence of hazardous or toxic substances;
- the subjectivity of real estate valuations and changes in such valuations;
- illiquidity of real estate investments, which may limit our ability to respond to changes in economic or other conditions;
- zoning or other local regulatory restrictions, or other factors pertaining to the markets in which our properties are located, which inhibit interest in the markets in which our properties are located;
- changes in interest rates and the availability of financing;
- competition from other real estate companies similar to ours and competition based on rental rates, age and location of properties and

[Table of Contents](#)

and management services;

- acts of God, including natural disasters and global pandemics, such as the COVID-19 pandemic;
- acts of war or terrorism, including consequences of terrorist attacks;
- changes in tenant preferences that reduce the attractiveness and marketability of our properties or cause decreases in market rental rates;
- costs associated with the need to periodically repair, renovate or replace our properties;
- increases in the cost of our operations, particularly maintenance, insurance and property taxes, which may occur even when circumstances such as market factors are favorable;
- changes in governmental laws and regulations, fiscal policies and zoning requirements, which may increase the costs of compliance with laws and regulations, fiscal policies and zoning requirements;
- commodities prices.

The occurrence of any of the risks described above may cause the performance of our properties to decline.

Adverse changes in U.S., global and local regions or markets that i

Our results of operations, as well as the results of operations of our tenants, may be impacted by economic conditions such as high unemployment levels, rising interest rates, and declining demand for real estate. During periods of economic slowdown and declining demand for real estate, our tenants may experience a general decline in rents or increased rates of default under their leases, which may adversely affect our ability to pay dividends.

[Table of Contents](#)

may experience a general decline in rents or increased rates of default under their leases, which may adversely affect our ability to pay dividends.

Our business is dependent upon our tenants successfully operating their businesses.

Each of our properties is occupied by a single tenant or multiple tenants. Our business is dependent on the tenant's individual business, its industry and, in many instances, is adversely affected by poor management, unfavorable economic conditions in the United States, over which neither they nor we have control. To the extent that any of these factors affect us, our business may be adversely affected.

At any given time, any tenant may experience a decline in its business that may result in delayed rental payments when due, declining to extend a lease upon its expiration, defaulting on its lease obligations, or vacating properties we own in a manner which generates revenues sufficient to allow us to meet our obligations. The ability of our tenants to fulfill their obligations under our leases is dependent on the tenant's business and its ability to pay pursuant to the applicable lease. We could be materially and adversely affected if any of our tenants were to experience such a decline.

[Table of Contents](#)

Retail properties, particularly those with multiple tenants, depend on the success of the tenants operating their businesses and thereby could be adversely affected if any of our tenants were to experience a decline in its business.

Retail properties, like other properties, are subject to the risk that a tenant occupying a large area of a commercial retail property (commonly referred to as an anchor tenant or tenants) could impact leases of other tenants. Other tenants may vacate their space even if the anchor tenant continues to pay rent. Any such vacancy may result in decreased customer traffic to the property, which could result in decreased revenues. We may experience delays and costs in enforcing our rights as landlord to re-lease the vacant space.

We are subject to risks that affect the general retail environment, including competition from discount and internet retailers, any of which could adversely affect our business.

A significant portion of the properties in our income property portfolio are in retail space. The business environment for retail operators and the market for retail space, including consumer confidence, the adverse financial condition of some large retail companies, and the impact of the COVID-19 pandemic, could adversely affect our financial condition and results of operations.

[Table of Contents](#)

The retail sector is characterized by consolidation of operators that occurs from time to time in the retail sector, as well as the growth of other online businesses. Increases in consumer spending through e-commerce have increased the competition that our retail tenants face from the expanding market for digital content and has increased the competition for our retail tenants. While we devote considerable effort and resources to our retail business, businesses, what demands will be made for the build out of future retail space, occupancy levels and rental amounts may decline.

Any of the foregoing factors could adversely affect the financial condition and results of operations and could materially and adversely affect our financial condition, results of operations and cash flows.

Competition that traditional retail tenants face from e-commerce retail

Our retail tenants face increasing competition from e-commerce businesses. Our retail tenants make decisions that retail businesses make regarding their utilization of "brick and mortar" space and conditions. The continued growth of e-commerce sales could decrease the number of retail tenants and cash flows if we are unable to meet the needs of our tenants or if our tenants encounter competition from e-commerce businesses.

[Table of Contents](#)

A key element of our future success will depend upon, among other things, the results of operations and cash flows.

There is no assurance that we will be able to continue to execute our strategy to acquire a number of properties in our income property portfolio or the number of loans in our portfolio, or our earnings and cash flow through the added rents or interest payments. If we continue to invest in new markets as those markets may be relatively unfamiliar to us. Additionally, there is no assurance we will be able to continue to make investments in new assets or some or all of our investments, including in new markets, introduce new products or services.

We operate in a highly competitive market for the acquisition of income-producing properties.

A number of entities and other investors compete with us to purchase income-producing properties. Some of these entities are substantially larger and have considerably greater financial, technical and managerial resources than we do, and may have capital available and investment objectives that overlap with ours, which could result in competition for the acquisition of income-producing properties. Some of our competitors may have higher risk tolerances or different assessment of the risks associated with the acquisition of income-producing properties.

[Table of Contents](#)

relationships than us. We cannot be assured that the competitive pressures will not be able to take advantage of attractive acquisition opportunities from time

The loss of revenues from our income property portfolio or certain

Certain of our tenants may account for a significant portion of our total revenues (see the notes to the consolidated financial statements in Item 8). The default, failure to pay, or non-payment of revenues from our income property operations significantly, thereby adversely affect our income from vacant property. Upon the expiration of the leases that are currently in place, if an income property tenant, we are unable to re-lease the income property to

A significant portion of the revenue we generate from our income properties in those geographic areas would adversely impact our results of operation

Certain of our tenants and/or geographic concentrations may account for a significant portion of our consolidated financial statements in Item 8). Such geographic concentrations may be subject to economic downturns in the financial industry. Any financial hardship and/or economic downturns in the financial industry

[Table of Contents](#)

to the financial crisis in 2007 through 2009, or in the states noted could have a

Certain provisions of the Company's leases may be unenforceable.

The Company's rights and obligations with respect to its leases are governed by the terms of the lease termination provision, or a provision governing the Company's remedies for default or non-payment.

We may not be able to dispose of properties we target for sale to raise capital

While the Company's strategy may include selectively selling non-core properties, we may not be able to achieve the pricing or timing that is consistent with our overall operating strategy and consequently our financial condition, results of operations, and cash flows may be adversely affected.

We may seek to conduct development activities, including the development of new income properties, which may increase our other risks that may adversely affect our financial condition, results of operations, and cash flows

We have recently and may in the future develop new income properties to improve the assets and enhance the opportunity for increased returns on our investment. Construction work and risks of cost overruns due to construction delays or other

[Table of Contents](#)

increase the expected costs of a project. Furthermore, the commencement of development activities may result in the incurring of development costs in connection with projects that are ultimately not pursued on commercially acceptable terms, our development activities may not be pursued or may be delayed or discontinued due to changes in market conditions and other operating needs. The risks associated with development activities, including the risk of incurring development costs, could materially reduce our revenues and our profitability thereby adversely impacting our financial condition.

Management of and Investment in PINE

Our revenues include receipt of management fees and potentially reduce our revenues.

Our revenues include the fees we earn from providing management services to PINE. Our revenues are dependent on the performance of PINE's investments and stockholder returns. The performance of PINE's investments and stockholder returns depends upon the ability of PINE and its tenor to maintain and grow its market capitalization and to achieve positive returns. Our revenues are also dependent on the failure of PINE or the termination of our management agreement with PINE.

[Table of Contents](#)

could materially reduce our revenues and our profitability thereby adversely impacting our financial condition.

Our management agreement with PINE is subject to termination condition.

Our management with PINE may be terminated by PINE in certain circumstances. If our management agreement with PINE is terminated, we may be unable to replace the lost revenue. Even if we receive other management opportunities that earn returns equal to or greater than the revenues lost as a result of the termination of our management agreement, our operations and financial condition could be materially adversely impacted.

An internalization of PINE's management functions could have a material adverse effect on us.

In the future, PINE's board of directors may consider internalizing the management functions of PINE. If PINE's board of directors decides to internalize the management functions of PINE, the payment of PINE's management fees to us, or a combination thereof, as determined by a majority of PINE's independent directors, could be materially reduced or eliminated. This could have a material adverse effect on our financial condition.

Internalization transactions, including without limitation, transactions involving the internalization of PINE's management functions, could have a material adverse effect on us.

[Table of Contents](#)

We may be unable to successfully operate PINE's business.

We are paid a management fee to manage PINE's business and we may thereby result in PINE's stockholders achieving a necessary level of return. It depends, in part, on our ability to assist PINE in raising equity capital in arm's length transactions with PINE, and on acceptable terms. There can be no assurance that we will be successful in recovering the costs we have incurred or to provide a suitable

Declines in the market values of our investment in PINE may adversely affect our financial results.

We hold a significant equity interest in PINE as of December 31, 2022. Our financial statements in Item 8. PINE is publicly traded and as such, PINE's common stock is subject to the real estate industry more specifically. The public equity markets can be volatile and

[Table of Contents](#)

could result in losses that have a material adverse effect on the value of our investment.

There are various potential conflicts of interest in our relationship with PINE that may affect our ability to manage PINE's business.

We are subject to conflicts of interest that may exist or could arise in the future. For example, the enforcement of agreements between us and PINE; conflicts in the amount of time that our chief executive officer and PINE would be subject to certain approvals of our directors; however, our chief executive officer who is also one of our directors also serves on PINE's board of directors.

Our directors and executive officers have duties to our company under applicable law. These duties may come in conflict from time to time. We have duties as the manager of PINE as its manager in connection with future investment opportunities.

Commercial Loans and Investments

A part of our investment strategy is focused on investing in commercial real estate.

As part of our business strategy, we have invested in commercial loans and financings of real estate involve credit risk with regard to the borrower, the borrower's business strategy, the ability of the borrower to sustain and/or improve the operating results of the property is utilized. Our evaluation of the investment opportunity in a mortgage investment evaluation process and otherwise in conducting customary due diligence.

[Table of Contents](#)

may vary from our estimates. In the event we underestimate the performance and our financial condition, results of operations, and cash flows may be adverse.

Our commercial loans and investments segment is also exposed to

Any deterioration of real estate fundamentals generally, and in the United States, payment obligations, increasing the default risk applicable to borrowers and mortgage risks, including the risks described elsewhere in this Form 10-K with respect to us.

Our origination or acquisition of construction loans exposes us to

We have originated, and may in the future, originate or acquire additional adverse consequences associated with the loan, including, but not limited to: for failure to perform under the loan documents; increased costs to the borrower.

[Table of Contents](#)

borrower is unable to pay; a bankruptcy filing by the borrower; and abandonment of a conventional loan, as completion would be required before the property is at these or other circumstances.

Our investments in construction loans require us to make estimates

We have originated and may in the future originate or acquire additional construction loan is equal to or greater than the highest outstanding principal estimated cost of the improvements or developments (other than personal property) loan value of the real property.

Because of competition, we may not be able to acquire commercial

When we seek to invest in commercial loans or similar financings securities groups including other REITs, public and private investment funds, life insurance instances the competition has greater financial capacity, are larger organizations spreads over our borrowing costs, which could adversely impact our results properties.

Debt and preferred equity investments could cause us to incur expenses

We have in the past, currently and will own in the future, investments in insured or guaranteed by governmental agencies or otherwise. In the event of enforcement of foreclosure or our other remedies and may seek bankruptcy protection prevent us from realizing an amount equal to our investment upon foreclosure and regularly evaluated financial reserves to properly accrue for potential future judgment will prove to be correct and that our reserves, if any, will be adequate industries in which our tenants and borrowers operate or markets in which our in a foreclosure circumstance, or our reserves for credit losses prove inadequate.

The mezzanine loan assets that we may acquire will involve greater

We may acquire mezzanine loans, which generally take the form of sub interests of the entity that owns the interest in the entity owning the property. "

[Table of Contents](#)

become unsecured as a result of foreclosure by the senior lender. In the even not be sufficient to satisfy our mezzanine loan. If a borrower defaults on our m a result, we may not recover some or all of our initial investment. In addition Significant losses related to our mezzanine loans would result in operating los

[Table of Contents](#)

We may invest in fixed-rate loan investments, and an increase in in

Increases in interest rates may negatively affect the market value of ou negatively affected by rising interest rates than adjustable-rate assets. We a amounts we may borrow to purchase additional commercial loan loans or sim is fixed for the fixed-rate investments, the spread between our borrowing o condition, results of operations, and cash flows.

The commercial loans or similar financings we have acquired and property. Failure to do so may result in delinquency and/or foreclosure.

Commercial loans are secured by commercial property and are subject primarily upon the successful operation of such property rather than upon the event of any default under a commercial loan held directly by us, we will be material adverse effect on our financial condition, operating results and cash underlying collateral at the time of bankruptcy (as determined by the bankrupt state law. Foreclosure of a loan can be an expensive and lengthy process, w our inability to foreclose on the asset in a timely manner, and/or our inability operations, and cash flows.

The activities or actions of a third-party servicer engaged to servic

Any future investments in first mortgages, mezzanine loans or other del debt financing. An intended or unintended breach by the servicer with regard our investment or our results of operations and cash flows.

[Table of Contents](#)

We may suffer losses when a borrower defaults on a loan and the v

If a borrower defaults on a non-recourse loan, we will only have recourse in an investment that may be unsecured or be secured only by equity interests in the borrower, without a superior right to repayment. Upon a default, those collateralized lenders would have a superior right to the underlying assets of the borrower before a default and, as a result, the value of the investment may be less than some or all of the risks referenced above that pertain to the income-producing

[Table of Contents](#)

Commercial loans we may invest in may be backed by individual or corporate assets from borrowers and guarantors which are designed to require the borrower to have recourse as an unsecured creditor only to the general assets of the borrower or that sufficient assets will be available to pay amounts owed to us under our loans and cash flows.

Upon a borrower bankruptcy, we may not have full recourse to the assets of the borrower. If a debt senior to our loan, or a borrower files for bankruptcy, our loan will be subject to the claims of the debt documents, assign our loans, accept prepayments, exercise our remedies (if applicable), during the period needed for us to acquire title to the underlying collateral (if applicable), during the period

If the value of collateral underlying a loan declines, or interest rates increase, the borrower's revenue cannot satisfy the debt service coverage requirements necessary to service the loan and cash flows.

As a result of any of the above factors or events, the losses we may suffer

We could fail to continue to qualify as a REIT if the IRS successfully

We may, in the future, originate or acquire mezzanine loans, which are not qualified real estate assets. The IRS established a safe harbor under which loans secured by a first priority secured interest derived from those loans will be treated as qualifying income for both purposes of the REIT requirements. However, the IRS does not prescribe rules of substantive tax law. Moreover, our mezzanine loans are not qualified real estate assets, which could adversely affect our ability to continue to qualify as a REIT.

Other Investments

Investments in securities of companies operating in the real estate other expenses which could adversely affect our financial position, results of operations and cash flows.

We currently own, and may own in the future, investments in corporate securities. Certain of these investments may be traded on an exchange or over-the-counter market. Certain of these investments may be traded on an exchange or over-the-counter market, but are not, are reflected as unrealized losses on our balance sheet. If we were to liquidate these investments, our financial position, results of operations and cash flows could be adversely affected.

General

We are subject to a number of risks inherent with the real estate investments which could adversely affect our financial condition, results of operations and cash flows.

Factors beyond our control can affect the performance and value of our real estate investments. Real estate assets are subject to various risks, including but not limited to:

- Adverse changes in national, regional, and local economic and market conditions;

- Competition from other real estate companies similar to ours and changes in the real estate market;
- Changes in tenant preferences that reduce the attractiveness and desirability of our properties;
- Zoning or other local regulatory restrictions, or other factors pertaining to the use of our properties;
- Costs associated with the need to periodically repair, renovate or replace our properties;
- Increases in the cost of our operations, particularly maintenance, insurance and property taxes;
- Changes in governmental laws and regulations, fiscal policies and tax laws;
- Commodities prices;
- Illiquidity of real estate investments which may limit our ability to monetize our investments;
- Acts of God, including natural disasters, which may result in uninsured losses;
- Acts of war or terrorism, including consequences of terrorist attack.

If any of these or similar events occurs, it may reduce our return from our real estate investments.

The Company's real estate investments are generally illiquid.

Real estate investments, including investments in income properties, jointly owned properties, and other real estate investments, may limit the Company's ability to make rapid adjustments in the size and content of our real estate portfolio. The real estate market is volatile and the real estate market does not exist, and can be more difficult to value. In addition, liquidation of real estate investments may result in a loss of value.

assets may be more subjective than more liquid assets. As a result, if we are previously recorded our assets. Further, certain expenditures necessary to certain expenditures may include maintenance costs, insurance costs and, in some instances, thereby could have an adverse effect on the Company's financial condition.

We may experience a decline in the fair value of our real estate assets

A decline in the fair market value of our long-lived assets may require us to recognize certain conditions or circumstances related to an asset were to change and various conditions, including estimates of future demand for these assets, and the recognition of unrealized losses through earnings and write down the depreciated or amortized cost of such assets at the time of sale. Subsequent disposals of such assets may reflect non-cash losses at the time of recognition; subsequent disposals of such assets may reflect non-cash losses at the time of sale.

Downturns in the U.S. economy and real estate markets have at times resulted in earnings for other than temporary impairments in the value of our real estate assets and effect on our financial condition and results of operations.

From time to time we make investments in companies over which we do not have sole control

From time to time we make debt or equity investments in other companies that do not operate in businesses that are different from our primary business segments and do not have sole control over the operations of these businesses.

From time to time we may make additional investments in or acquire other companies with differing objectives than our partners or the entities in which we invest, or be required to maintain effectiveness or comply with applicable standards may adversely affect our financial condition.

Quarterly results may fluctuate and may not be indicative of future performance

Our quarterly operating results could fluctuate; therefore, reliance should not be placed on others, variations in the performance of our income-producing assets, market conditions, or encounter competition in our markets.

actions to meet those obligations, such as selling properties, raising equity, or

We continue to have the ability to incur debt; if we incur substantial

Despite our current consolidated debt levels, we and our subsidiaries in our 2025 Notes does not restrict our ability to incur additional indebtedness, while higher levels of indebtedness may affect our ability to pay the principal of, and

Declines in the value of the assets in which we invest will adversely

Generally, we use our income property investments as collateral for our debt. Changes about the value of our income properties, could make it difficult for us to obtain

We have in the past and expect to continue to utilize derivative instruments

The derivative instruments we have used in the past and expect to continue to use to hedge obligations to fixed-rate debt obligations or fixed-rate debt obligations to variable rates from declining interest rates.

Our use of derivative instruments also involves the risk that a counterparty default arrangement is terminated by us. To limit the risk of counterparty default, we enter into

[Table of Contents](#)

arrangements with counterparties that are large, creditworthy financial institutions

Developing an effective strategy for dealing with alterations in interest rates involves fluctuations. There can be no assurance that any hedging activities will have the

Increases in interest rates could have an adverse effect on our operations

Our operating results depend in part on the difference between the interest rate on our liabilities. Changes in the general level of interest rates prevailing in the financial markets could affect our liabilities subject to the impact of interest rate floors and caps, as well as the interest rate on our bearing liabilities could have a material adverse effect on us. While interest rates may rise by which they may rise. Interest rates are highly sensitive to many factors, including in the event of a rising interest rate environment, rates could create a mismatch between our liabilities and have a significant adverse effect on our financial condition,

[Table of Contents](#)

our operating results and, our cash flows. An increase in interest rates could increase

Our Credit Facility

The Company's Credit Facility and secured financings include c accelerates the required payment of such debt.

The Credit Facility contains certain financial and operating covenants, i addition, the Credit Facility contains certain covenants pertaining to maximum Company's secured indebtedness generally contains covenants regarding de tenants under their leases. The Company's failure to comply with certain of o dividends, or operating costs, which would likely have a material adverse imp

Our Convertible Notes

Certain investors in the convertible debt issuance may also invest

Investors in, and potential purchasers of, the 2025 Notes may employ, instruments typically implement that strategy by selling short the common sto our common stock in lieu of or in addition to short selling our common stock. the trading price of our common stock.

[Table of Contents](#)

We may not have the liquidity or ability to raise the funds necessa ability to pay cash upon a purchase or conversion of the 2025 Notes.

Following certain potential events qualifying as a fundamental change fundamental change may also constitute an event of default or a prepayment shares of our common stock to settle such conversion (other than paying ca sufficient financial resources, or will be able to arrange financing, to pay the allow us to purchase the 2025 Notes upon a fundamental change or make ca in an event of default with respect to the 2025 Notes which could, in turn, c periods, we may not have sufficient funds to repay the indebtedness and purc

[Table of Contents](#)

To the extent we issue shares of our common stock to satisfy all o had previously converted their 2025 Notes into common stock.

To the extent we issue shares of our common stock to satisfy all or a po stockholders. Any sales in the public market of our common stock issuable t participants because the conversion of the 2025 Notes could depress the pric

The fundamental change purchase feature of our 2025 Notes may c

The terms of the 2025 Notes require us to offer to purchase the 2025 N that we purchase the 2025 Notes. This feature may have the effect of delayin

The accounting method for our 2025 Notes, which may be settled i

Under Accounting Standards Codification ("ASC") 470-20, *Debt with Co* as the 2025 Notes) that may be settled entirely or partially in cash upon conv included in the additional paid-in capital section of stockholders' equity on ou Notes. As a result, we will be required to record a greater amount of non-ca: Notes. We will report lower net income (or greater net loss) in our financial r affect our reported or future financial results, and/or the market price of our cc

Effective January 1, 2022, the Company adopted ASU 2020-06 whereby to reduce additional paid-in capital to eliminate the non-cash equity componer

[Table of Contents](#)

and (ii) a \$3.0 million adjustment to eliminate the non-cash portion of the cr accompanying consolidated statements of stockholders' equity.

Risks Associated with Certain Events, Environmental Issues and, Clima

Our operations and properties could be adversely affected in the e

Our corporate headquarters and many of our properties are located in F hurricane makes landfall, our properties in Florida could experience significant hurricane risks. In addition to hurricanes, the occurrence of other natural dis effect on our ability to develop properties or realize income from our propertie world could lead to disruptions in the global economy or significant economies

[Table of Contents](#)

financial condition, results of operations and cash flows may be adversely imp our properties, which could have an adverse effect on our business, our finan

Acts of violence, terrorist attacks or war may affect the markets in

Terrorist attacks or other acts of violence may negatively affect the C Company's physical assets or business operations or the financial condition c parties. The consequences of armed conflict are unpredictable, and the Corr

could cause consumer confidence and spending to decrease or result in increased costs. Any of these occurrences could have an adverse impact on the Company's financial performance.

We may encounter environmental problems which require remediation

Under various federal, state and local laws, ordinances and regulations, and we may be required to pay other costs relating to hazardous or toxic substances. If management had knowledge, were notified or were otherwise aware of the existence of such substances, losses at any of our properties may adversely affect our ability to sell or lease such properties. The cost of resolving environmental issues could be significant.

The uses of any of our income properties prior to our acquisition, and the results of environmental assessments, in general, before we acquire our income properties, independent environmental assessments. On the Phase I results, we may elect to obtain Phase II environmental assessments.

[Table of Contents](#)

these environmental assessments were performed or that future uses or conditions of the properties could result in environmental liabilities.

If we are subject to any material costs or liabilities associated with environmental remediation, we may incur significant costs.

We are subject to certain risks associated with investing in real estate

Under various U.S. federal, state and local environmental laws, ordinances and regulations, we may become liable for the costs of removal or remediation of certain hazardous or toxic substances. If we were responsible for the release or presence of such hazardous or toxic substances, we may be liable to third parties based on damages and costs resulting from environmental contamination. We may seek recovery from owners of real properties for which third parties may seek recovery from owners of real properties for environmental contamination.

[Table of Contents](#)

personal injuries associated with asbestos-containing materials. While a significant environmental liability. Additionally, our net lease assets require our tenants to satisfy their obligations to us.

Weather conditions and man-made or natural disasters such as hurricanes, earthquakes and the value of our properties will potentially be subject to the risks associated with geographical areas for terrorism and threats of terrorism. Certain forms of terrorism insurance may be excluded from the general coverage limits of our insurance policies or may be uninsurable. Upon expiration, the cost for terrorism insurance coverage may increase and/or the cost of obtaining terrorism insurance to the point where it is effectively unavailable. Future weather conditions may result in increased costs.

impact the value of our assets through damage, destruction or loss, and could loan assets are adequately covered by insurance, we cannot predict at this time to our tenants. Any weather conditions, man-made or natural disasters, terrorist preferred stock. In addition, there is a risk that one or more of our property insurance

The Company's operations and financial condition may be adversely affected by these conditions.

In recent years, the assessment of the potential impact of climate change including, but not limited to, energy-efficiency measures, water use measures. The Company owns real estate may require the Company to invest additional capital

[Table of Contents](#)

properties. In addition, the impact of climate change on businesses to whom we lease properties or the occurrence of significant weather events which could impact the Company's ability to lease its income properties, which would adversely impact

Risks Related to Our Organization and Structure

Certain provisions of Maryland law could inhibit changes in control

Certain "business combination" and "control share acquisition" provisions exist under circumstances that otherwise could provide the holders of our common stock with business combinations between us and any other person. Our bylaws contain exemptions will not be amended or eliminated at any time in the future. Our common stock or that our stockholders otherwise believe to be in their best interest

[Table of Contents](#)

Our charter contains stock ownership limits, which may delay, defer or prevent

In order to maintain our qualification as a REIT, no more than 50% in value of our common stock may be beneficially owned by any person other than us, our subsidiaries, our employees, our directors, officers, or our stockholders. To assist us in maintaining our qualification as a REIT, our charter contains certain restrictive provisions, which may be more restrictive, of the outstanding shares of any class of our common stock, which may receive a premium for their shares over the then prevailing market price or value

Our charter's constructive ownership rules are complex and may cause confusion. These percentages of the outstanding shares by an individual or entity cannot be exceeded. Our charter provides that any attempt to own or transfer shares of our common stock or to

(without regard to whether the shares are held during the last half of a taxable year) in the event of a violation of the share ownership limits or the restrictions on ownership and transfer of shares.

Our rights and the rights of our stockholders to take action against directors and executive officers which could limit your recourse in the event of actions not in your best interest

Our charter limits the liability of our present and former directors and executive officers. Our directors and executive officers will not have any liability to us or our stockholders for any damages caused by the director or executive officer that was established by a final judgment of a court of competent jurisdiction in your recourse in the event of actions not in your best interest.

[Table of Contents](#)

Risks Related to Our Qualification and Operation as a REIT

Failure to remain qualified as a REIT, would cause us to be taxed as a corporation

We believe that our organization and method of operation has enabled us to operate in such a manner. However, we cannot assure you that we will remain qualified as a REIT.

If we fail to qualify as a REIT in any taxable year, we will face serious tax consequences, including:

- we would not be allowed a deduction for dividends paid to stockholders;
- we could be subject to increased state and local taxes; and
- unless we are entitled to relief under certain U.S. federal income tax provisions, we would be subject to federal income tax on our taxable income.

[Table of Contents](#)

In addition, if we fail to remain qualified as a REIT, we will no longer be able to deduct state and local taxes from our taxable income, which would adversely affect our business, financial condition, results of operations and cash available for distributions to stockholders.

Even if we remain qualified as a REIT, we may face other tax liabilities

Even if we remain qualified for taxation as a REIT, we may be subject to federal income tax on our taxable income, property and transfer taxes. In addition, we may be subject to regular corporate U.S. federal, state and local taxes. The TRS may be subject to federal income tax on its taxable income, which, in turn, could decrease cash available for distributions to stockholders, which, in turn, could decrease the value of our common stock.

If we failed to distribute our Pre-REIT Conversion Earnings and Pre-REIT Conversion Capital

To qualify as a REIT, we must not have any non-REIT accumulated earnings and profits as of the end of our taxable year ended December 31, 2020. Thus, we were required to distribute the distribution of our Pre-REIT Conversion Earnings and Profits, the determination of which is required to be made by the IRS. For example, if the IRS determines that we have not distributed all of our Pre-REIT Conversion Earnings and Profits by the close of our taxable year, we will be unable to take advantage of the economic benefits of such earnings and profits, and we are unable to cure the failure to distribute such earnings and profits.

[Table of Contents](#)

Failure to make required distributions would subject us to U.S. federal income tax.

We intend to continue to operate in a manner so as to maintain our qualification as a REIT. If we fail to make the required distributions, we will be subject to U.S. federal corporate income tax on our undistributed taxable income, determined without regard to the dividends paid deduction and excluding any tax-exempt income. The amount of tax so imposed will be the amount specified under the Code.

Complying with REIT requirements may cause us to forego other investment opportunities.

To maintain our qualification as a REIT for U.S. federal income tax purposes, we must meet certain requirements regarding the ownership of our stock. In order to meet these tests, we may be required to forego other investment opportunities.

In particular, we must ensure that at the end of each calendar quarter, no more than 10% of the outstanding voting securities of any one issuer or more than 10% of the value of the assets (exclusive of cash and cash equivalents, government securities, securities of TRSs and qualified real estate assets) can consist of the securities of any one issuer other than an issuer of government securities, securities of TRSs and qualified real estate assets.

[Table of Contents](#)

10% of the outstanding voting securities of any one issuer or more than 10% of the value of the assets (exclusive of cash and cash equivalents, government securities, securities of TRSs and qualified real estate assets) can consist of the securities of any one issuer other than an issuer of government securities, securities of TRSs and qualified real estate assets. If we fail to meet these requirements, we may be required to liquidate otherwise attractive investments. These actions could have a material adverse effect on our financial condition and results of operations.

Our relative lack of experience in operating under the constraints imposed by the Code may hinder our ability to operate as a REIT.

The Code imposes numerous constraints on the operations of REITs that may hinder our ability to operate as a REIT. These constraints include limitations on the types of assets we can own, the nature and diversification of our income and assets and other requirements. Our relative lack of experience in operating under these constraints, which may hinder our ability to operate as a REIT, could have a material adverse effect on our financial condition and results of operations.

under these constraints. If we fail to qualify as a REIT for any taxable year, within the next 12 months following the year of losing our REIT status. Losing our REIT status would disqualify us for the dividends paid deduction, and we would no longer be required to

Complying with REIT requirements may limit our ability to hedge our

The REIT provisions of the Code may limit our ability to hedge our liability. We may be made to acquire or carry real estate assets, if properly identified under a REIT, in hedging transactions entered into to hedge existing hedging positions after our

[Table of Contents](#)

the hedged indebtedness or property is extinguished or disposed of will not be treated as non-qualifying income for purposes of being treated as a REIT. If the hedged indebtedness or property is extinguished or disposed of, the transactions will likely be treated as non-qualifying income for purposes of being treated as a REIT. This may increase the cost of our hedging activities because our TRSs would be subject to tax. We may not provide any tax benefit, except for being carried forward against future taxable

Our ability to provide certain services to our tenants may be limited

As a REIT, we generally cannot provide services to our tenants other than those that we may be at a disadvantage to competitors that are not subject to the same tax treatment. Such TRS will be subject to U.S. federal corporate income tax.

[Table of Contents](#)

The prohibited transactions tax may limit our ability to dispose of c

A REIT's net income from prohibited transactions is subject to a 100% tax. We may be subject to the prohibited transaction tax equal to 100% of the net income. We cannot assure you that we can comply with the safe harbor or that we will avoid the tax on sales of our properties, may structure dispositions as Section 1031 like-kind exchanges

We may pay taxable dividends in our stock and cash, in which case

We may satisfy the 90% distribution test with taxable distributions of our income. If we fail to satisfy the 90% distribution test, the IRS will treat the distribution of stock pursuant to an elective cash/stock distribution. The parameters detailed in the Revenue Procedure are satisfied.

With respect to any taxable dividend payable in cash and stock, taxable profits, as determined for U.S. federal income tax purposes. As a result, stock dividend in order to pay this tax, the sales proceeds may be less than the stockholders, we may be required to withhold U.S. federal income tax with a significant number of our stockholders determine to sell shares of our stock in

The ability of the Board to revoke our REIT qualification without stockholder approval

Our charter provides that the Board may revoke or otherwise terminate our qualification as a REIT, we would become subject to U.S. federal income tax on our stockholders.

[Table of Contents](#)

There are limits on our ownership of TRSs and our transactions with TRSs

Overall, no more than 20% of the value of a REIT's assets may consist of TRSs. However, the TRSs will be available for distribution to us but is not required to be distributed to us and, in certain circumstances, other limitations on deductibility may apply. The TRSs may also have other limitations on deductibility. Our respective investments in our TRSs for the purpose of ensuring compliance with the above. There can be no assurance, however, that we will be able to comply with

[Table of Contents](#)

If we are not successful in utilizing the Section 1031 like-kind exchange provisions, we may incur significant taxes and our results of operations and cash flows could be adversely affected

Although, as a REIT, we generally will not be subject to U.S. federal income tax on capital gains (currently 21%) if we recognize built-in gain on the sale or disposition of any real estate in income-producing properties includes the utilization, when possible, of proper exchange provisions ("Section 1031"). Conducting Section 1031 exchanges is not deemed to have conducted activities on the land or in connection with the transaction utilizing the aforementioned proceeds or complete the intended qualifying acquisition for Section 1031 exchange treatment is subsequently disqualified by the IRS could also possibly be subject to the 100% prohibited transactions tax applicable to

If the provisions of Section 1031 were altered substantially or eliminated

A fundamental element of our strategy is investing in income-producing properties. Section 1031 will generally allow us to avoid the Built-in Gains Tax that may apply if properties, were to be altered substantially or eliminated, we may be limited in our operations and our cash flows.

You may be restricted from acquiring or transferring certain amount of our common stock

The stock ownership restrictions for REITs in the Code and the 9.8% share ownership rule may restrict the ability of certain persons to acquire or transfer shares of our common stock.

In order to maintain our qualification as a REIT, five or fewer individual persons must own more than 9.8% in value or number of shares, whichever is more restrictive, at the end of each taxable year. Attribution rules in the Code determine if any individual or entity owns more than 9.8% in value or number of shares, whichever is more restrictive, at the end of each taxable year other than our initial REIT taxable year.

34

[Table of Contents](#)

Our charter, with certain exceptions, requires our directors to take such action as may be necessary to ensure that the Company remains qualified as a REIT. If the Company were to own more than 9.8% in value or number of shares, whichever is more restrictive, at the end of each taxable year, this would result in our failing to qualify as a REIT. This as well as other restrictions may limit the ability of certain persons to acquire or transfer shares of our common stock.

Dividends payable by REITs do not qualify for the reduced tax rate:

The maximum U.S. federal income tax rate applicable to "qualified dividends" is 20% for individuals, estates, and trusts.

[Table of Contents](#)

Dividends payable by REITs, however, generally are not eligible for the reduced rates on qualified dividends available to individual taxpayers with respect to such dividends, resulting in a higher tax rate. If the stockholder receiving such dividends must hold the dividend-paying stock for a certain period of time, the stockholder cannot be under an obligation to make related payments with respect to a particular investment in REITs to be relatively less attractive than investments in other securities.

We may be subject to adverse legislative or regulatory tax changes

At any time, the U.S. federal income tax laws governing REITs or the application of such laws may be amended, and any such amendment to any existing U.S. federal income tax law, regulation or administrative interpretation may adversely affect the Company's ability to maintain its qualification as a REIT and its ability to pay dividends to its common stockholders.

Risks Associated with our Common Stock

The Company has several risks that may from time to time have a material adverse effect on its business, financial condition, results of operations, and stockholders, including trading activity, could have a material adverse effect on its business, financial condition, results of operations, and stockholders.

Certain of our stockholders specifically several institutional investment firms own more than an average, than the total amount of shares owned by these stockholders. Any increase in our capital through equity financing, which may adversely impact our ability to execute our business plan.

Other Operational Risks

Our operations could be negatively impacted by the loss of key management personnel.

We believe our future success depends, to a significant extent, on the continued service of our key management personnel. The loss of any of our key management personnel could adversely affect our operations and our ability to execute our business plan. We do not have key man life insurance policies on the other members of our senior management.

[Table of Contents](#)

Uninsured losses may adversely affect the Company's ability to pay its obligations.

The Company's income-producing properties are generally covered by insurance. The amount of insurance carried on our properties is adequate and in accordance with industry practice. However, insurance coverage may not be available on acceptable terms, which may be uninsurable or the cost of insuring against these losses may increase significantly. Any reduction in insurance coverage or an increase in the cost of property, thereby reducing the Company's cash flow, impairing the value of the Company's assets.

[Table of Contents](#)

We are highly dependent on information systems and certain third-party service providers. Any disruption of these systems, in turn, negatively affect the market price of our common stock and preferred stock.

Our business is highly dependent on communications and information systems, including accounting and other data processing systems. In addition, much of our information is processed by third parties with which we do business or that facilitate our business operations. Any disruption of these systems could adversely affect our ability to maintain performance, reliability and security of our technological infrastructure, which could result in a decrease in the market price of our common stock and preferred stock.

We are required to make a number of judgments in applying accounting principles.

Material estimates that are particularly susceptible to significant change are used in the preparation of our financial statements. While we have identified those accounting policies that have a significant effect on our financial performance and results of operations and actual results, the use of these estimates involves the exercise of judgment.

Changes in accounting rules will affect our financial reporting.

The FASB has issued new accounting standards that will affect our financial reporting.

In January 2021, the FASB issued Accounting Standards Update ("ASU") 2021-01, "LIBOR", regulators in numerous jurisdictions around the world have issued amendments in ASU 2021-01 are effective immediately and clarify that certain Company believes that its interest rate swaps, hereinafter described in Note 3, will be interest rate swap by electing the corresponding optional expedient for subse

In August 2020, the FASB issued ASU 2020-06 related to simplifying the presentation of improvements in the consistency in EPS calculations by amending the guidance effective December 15, 2021. Effective January 1, 2022, the Company adopted ASU 2020-06

[Table of Contents](#)

Company elected, upon adoption, to utilize the modified retrospective approach for the adoption of ASU 2020-06.

Changes in accounting standards could affect the comparability of our financial statements and our processes to enable us to comply with the new standards, which may be costly.

For additional information regarding new accounting standards, refer to Note 3.

Actions of the U.S. government, including the U.S. Congress, Federal Reserve, and other regulatory agencies, may achieve the intended effect and may adversely affect our business.

The U.S. government, including the U.S. Congress, the Federal Reserve, and other regulatory agencies, may issue regulations and related regulatory guidance that may have unforeseen or unintended consequences on our business at any time. Regulatory authorities may also change their interpretation of these regulations, which may affect our compliance and enforcement.

[Table of Contents](#)

Various legislative bodies have also considered altering the existing framework for the operation of the operating environment in substantial and unpredictable ways. We cannot predict the effect of these changes on our business.

Under the Americans with Disabilities Act of 1990, all public accommodations and services must be accessible to individuals with disabilities.

Compliance with the ADA requirements could involve modifications to our facilities, equipment, policies, procedures, and services. If we are not in compliance with the ADA requirements, we may be subject to lawsuits, fines, and other penalties. We cannot predict the unintended consequences and market distortion of these laws or regulations.

We cannot predict the unintended consequences and market distortion of these laws or regulations.

The laws and regulations governing our operations, as well as their interpretation, may change from time to time. We cannot predict the effect of these changes on our business.

The U.S. government, the U.S. Federal Reserve, the U.S. Treasury, the U.S. Securities and Exchange Commission, and the U.S. Department of Justice, among others, have oversight of financial markets. In 2010, former President Obama signed the Dodd-Frank Wall Street Reform and Consumer Protection Act, which significantly increased regulatory oversight of the financial services industry. The current regulatory environment may be impacted by the Biden administration's approach to banking and financial regulation, which may differ from the prior Trump Administration's approach. The impact of any new regulations and operations if enacted. However, with a

[Table of Contents](#)

Republican majority in the U.S. House of Representatives, we cannot predict

In addition, the substance of regulatory supervision may be influenced by the Biden administration. Biden may be more likely to be able to have his nominees to such bodies con

We cannot predict the ultimate content, timing, or effect of future legislative action on our business, results of operations and financial condition.

The Company's failure to maintain effective internal control over fi

Section 404 of the Sarbanes-Oxley Act of 2002 ("SOX") as amended requires the Company to maintain the adequacy of its internal control over financial reporting, the Company's compliance with SOX. An effective system of internal controls over financial reporting for a public company and are important in reducing the risk of financial fraud. If the Company's internal controls are not effective, investors could lose confidence in the Company's reported financial results.

If we are unable to satisfy the requirements of Section 404 of the SOX Act, the price of our common stock and preferred stock may suffer.

Section 404 of the Sarbanes-Oxley Act requires any company subject to the Act to assess the effectiveness of its internal controls over financial reporting and to report on the results of that assessment. The standards that must be met for management to assess the effectiveness of its internal controls over financial reporting are complex and require significant documentation, testing and

[Table of Contents](#)

reporting are complex and require significant documentation, testing and procedures. If the Company is unable to remediate deficiencies in its internal controls over financial reporting in time to meet the deadline imposed by the Sarbanes-Oxley Act, investors may lose confidence in our reported financial results and the Company's stock price may decline.

We are subject to substantial regulation and numerous contractual obligations related to our operations.

We are subject to substantial regulation and numerous contractual obligations by various federal, state and local regulatory organizations. Moreover, we must comply with the REIT rules, and

we and PINE are subject varies from jurisdiction to jurisdiction and is based on the failure or PINE's failure to comply with any of the regulations, contractual obligations materially adversely affected. Our lack of compliance with applicable law could prevent us from with and receive revenue from PINE. We have numerous contractual obligations. We have established internal policies designed

[Table of Contents](#)

to ensure that we manage our business in accordance with applicable law and we could be subjected to additional risk and liability.

Employee misconduct could harm us by subjecting us to significant

There is a risk that our employees could engage in misconduct that could harm our manage. **may manage from time to time**. The violation of these obligations on matters of great significance to PINE and the ventures we manage. **manage financial** and its reputation, **their reputations**, financial position and current and future prevent this activity may not be effective in all cases. If any of our employees would permit PINE or the ventures we manage **from time to time** to terminate financial condition.

The Company's ability to pay dividends in the future is subject to numerous

The Company has consistently paid a dividend since 1976. Payment of dividends adversely impacted if any of the events or conditions associated with the risks

Risks Related to the COVID-19 Pandemic

Since late December 2019, the COVID-19 Pandemic has spread globally and financial markets. The outbreak of COVID-19 Pandemic and its variants evolved and, as cases of COVID-19 continued to be identified in additional countries

Certain states and cities, including those in which we own properties, have been requiring others to shut down completely. Additional states and cities may in temporary closures of their stores and requested rent deferral, or in some instances slowdown or possibly a global recession. The COVID-19 Pandemic, or a future flows due to, among other factors:

- a complete or partial closure of, or other operational issues at, one of our
- the reduced economic activity could severely impact our tenants' modifications of such obligations;

[Table of Contents](#)

- the reduced economic activity could result in a recession, which could result in a general decline in business activity and demand for real estate transactions;
- difficulty accessing debt and equity capital on attractive terms, or a business operations on a timely basis;
- a general decline in business activity and demand for real estate transactions;
- a deterioration in our or our tenants' ability to operate in affected areas, operations and those of our tenants; and
- the potential negative impact on the health of the Company's personnel.

The extent to which the COVID-19 Pandemic impacts our operations and the duration of the COVID-19 Pandemic, and the impact of actions taken by government and our tenants, among others. Additional closures by our tenants of their operations at expected levels or at all. The rapid onset of the COVID-19 Pandemic and the impact of the COVID-19 Pandemic on our operations and those of our tenants. Consequently, the COVID-19 Pandemic presents material uncertainty in our operations and those of our tenants. Report on Form 10-K for the year ended December 31, 2022, should be interpreted as follows:

General Risk Factors

Cybersecurity risks and cyber incidents could adversely affect the Company's operations and financial condition.

Cyber incidents can result from deliberate attacks or unintentional events, such as data breaches, data loss, or causing operational disruption. The result of these incidents could be reputational damage adversely affecting customer or investor confidence. Such incidents could impair the Company's ability to execute its business strategy, thereby adversely affecting its financial condition, results of operations, or cash flows and such factors may cause significant fluctuations in the Company's stock price.

The market value of the Company's common stock and preferred stock may fluctuate significantly.

As with other publicly-traded securities, the market price of the Company's common stock and preferred stock may fluctuate significantly due to a variety of factors, including the Company's financial condition, results of operations, or cash flows and such factors may cause significant fluctuations in the Company's stock price.

- General economic and financial market conditions including a weak economy;
- Level and trend of interest rates;
- The Company's ability to access the capital markets to raise additional capital;
- Changes in the Company's cash flows or results of operations;
- The Company's financial condition and performance;
- Market perception of the Company compared to other real estate companies;
- Market perception of the real estate sector compared to other investment sectors;
- Volume of average daily trading and the amount of the Company's common stock and preferred stock.

[Table of Contents](#)

Significant legal proceedings may adversely affect our results of operations and financial condition.

We are subject to the risk of litigation, derivative claims, securities class actions, and other legal proceedings. In the past, we have been brought against us and resulted in a finding of substantial legal liability. Such legal proceedings could adversely impact our business. Allegations of improper conduct by private litigants could result in a finding of liability, which we have a financial interest.

An epidemic or pandemic (such as the outbreak and worldwide spread of COVID-19) could adversely affect our business, address it, may precipitate or materially exacerbate one or more of the risks described in this prospectus, and may have an extended period.

An epidemic or pandemic could have a material and adverse effect on o

- A complete or partial closure of, or other operational issues with, o
- Declines in or instability of the economy or financial markets may r

[Table of Contents](#)

- A reduction of economic activity may severely impact our tenants' at all, to default on their lease, or to otherwise seek modifications c
- The inability to access debt and equity capital on favorable terms, business operations, pursue acquisition and development opportu
- A general decline in business activity and demand for real estate t
- A significant reduction in our cash flows could impact our ability to
- The financial impact could negatively affect our future compliance
- The potential negative impact on the health of the Company's per headquarters, could result in a deterioration in our ability to ensure

A prolonged continuation of or repeated temporary business closures, financial obligations, and could force tenants to default on their leases, or resi

We are subject to risks related to corporate social responsibility.

Our business faces public scrutiny related to environmental, social and support for local communities, corporate governance and transparency and c of which could adversely affect our business and results of operations. Additio

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

ITEM 1C. CYBERSECURITY

The Board recognizes the critical importance of maintaining the trust and of the Company's overall approach to risk management and oversight. The C comprehensive, cross-functional approach that is focused on preserving the cybersecurity incidents when they occur. We utilize a third-party managed monitoring, security incident response and recovery, and cybersecurity educ Board (the "Audit Committee").

Risk Management and Strategy

The Company's cybersecurity program is focused on the following key ar

[Table of Contents](#)

- Governance: As discussed in more detail under "Item 1C. Cybersecurity," the Company has implemented a comprehensive cybersecurity management team.
- Collaborative Approach: CTO has implemented a comprehensive prompt escalation of certain cybersecurity incidents so that decisions regarding incident response and recovery planning can be made on a regular basis.
- Technical Safeguards: Together with the MSP, we deploy technical systems, anti-malware functionality and access controls, which are updated on a regular basis.
- Incident Response and Recovery Planning: Together with the MSP, we conduct incident response and recovery planning on a regular basis.
- Third-Party Risk Management: Together with the MSP, we manage the risks associated with third parties that use our systems, as well as the systems of third parties that use our systems.
- Education and Awareness: As directed by the Company, the MSP will communicate evolving information security policies, standards and practices to our employees and third parties.

Together with the MSP, we will engage in the periodic assessment and testing of our cybersecurity measures, including audits, assessments, tabletop exercises, threat modeling, vulnerability assessments, and regularly reviews our information security maturity, and regularly reviews our information security policies, standards, processes and practices as needed.

Governance

The Board, in coordination with the Audit Committee, will oversee the Company's management team the Company's privacy and cybersecurity risk management.

- the potential impact of those exposures on the Company's business;
- the steps management has taken to monitor and mitigate such exposures;
- the Company's information governance policies and programs; and
- major legislative and regulatory developments that could materially affect the Company's business.

The charter of the Audit Committee also provides that the Audit Committee will oversee the substance of such reviews and discussions and, as necessary, recommend to the Board.

Our President and Chief Executive Officer, Senior Vice President, Chief Financial Officer, and Chief Information Officer, together with the MSP, will monitor the prevention, detection, mitigation and response to cybersecurity threats.

[Table of Contents](#)

Our President and Chief Executive Officer, Senior Vice President, Chief Financial Officer, and Chief Information Officer, together with the MSP, will monitor the prevention, detection, mitigation and response to cybersecurity threats.

Cybersecurity threats, including as a result of any previous cybersecurity incidents.

ITEM 2. PROPERTIES

Our principal offices are located at 369 N. New York Avenue, Suite 201, San Jose, California 95131.

As of December 31, 2022, the Company owns the following properties: Arizona, Florida, Georgia, Nevada, New Mexico, North Carolina, Texas, Utah and Virginia. Please refer to Item 1. "Business" for a more detailed discussion of our properties.

ITEM 3. LEGAL PROCEEDINGS

From time to time, the Company may be a party to certain legal proceedings which may have a material effect upon our financial condition or results of operations. No such legal proceedings are currently pending or threatened against the Company.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATIONSHIPS WITH INVESTORS

The Company's common stock trades on the NYSE under the symbol "C". Dividends were paid quarterly totaling \$1.49, \$1.52 and \$1.33, \$1.49 during the years ended December 31, 2023, 2022 and 2021, respectively.

The level of future dividends will be subject to an ongoing review of the Company's financial condition and the real estate market with an emphasis on our local real estate market conditions and our capital needs.

[Table of Contents](#)

The number of stockholders of record as of February 17, 2023 was 1,234,567. Consequently, the Company is unable to estimate the total number of beneficial owners of its common stock.

Recent Sales of Unregistered Securities

There were no unregistered sales of equity securities during the year ended December 31, 2023.

Issuer Purchases of Equity Securities

None.

[Table of Contents](#)

t

The following performance graph shows a comparison of cumulative total return of the following: (i) the Russell 2000 Index; (ii) the NYSE Composite Index; (iii) our Peer Group (composed of Armada Hoffer Properties, Inc., Chatham Lakeside Industrial REIT Inc., and (iv) Whitestone REIT (the "2023 Peer Group"). Clipper Realty Inc., Four Corners Property Trust, Inc., Getty Realty Corp., and Monmouth Real Estate Investment Corp. was removed from

The Company believes that the 2023 Peer Group due to more accurate peers.



[Table of Contents](#)

ITEM 6. [Reserved]

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
Forward-Looking Statements

When the Company uses any words such as “anticipate,” “assume,” “be” such forward-looking statements are based upon current expectations and results or events to differ materially from those the Company anticipates or statements, which speak only as of the date of this Annual Report on Form 1 made to reflect events or circumstances after the date of this Annual Report c

Our Business

We are a publicly traded, self-managed equity REIT that focuses on the exhibiting accommodative business tax policies, outsized relative job and p commercial loans and preferred equity.

We As of December 31, 2023, we own and manage, sometimes utilizing 15 multi-tenant income-producing properties States, comprising 3.7 million sq

In addition to our income property portfolio, as of December 31, 2022 De

Management Services:

- A fee-based management business that is engaged in managing PI

Commercial Loans and Investments:

- A portfolio of three commercial loan investments and one preferred

Real Estate Operations:

- A portfolio of subsurface mineral interests associated with approxim
- An inventory of mitigation credits as well as mitigation credits to be i

On December 10, 2021, the entity that held approximately 1,600 acres holdings for \$66.3 million to Timberline Acquisition Partners, LLC an affiliate Prior to the completion of the Land JV Sale, the Company was engage Management “Management Services Business” in the notes to the consolidate

Commercial Loans and Investments: A portfolio of four commercial loan

Real Estate Operations: A portfolio of the Land JV Sale and correspond in the Land JV as State of December 31, 2021.

Table Florida (“Subsurface Interests”); and an inventory of Contents mitigation

Our business also includes our investment in PINE. As of December partnership interest (“OP Units”) we hold in Alpine Income Property OP, LP (tl or shares of PINE common stock on a one-for-one basis, at PINE’s election. benefit from any appreciation in PINE’s stock price, although no assurances c in investment and other income (loss) on the accompanying consolidated stat

On December 10, 2021, the entity that held approximately 1,600 acres holdings for \$66.3 million to Timberline Acquisition Partners, LLC an affiliate Prior to the completion of the Land JV Sale, the Company was engaged in m

[Table of Contents](#)

JV, as further described in Note 5, "Management Services Business" in the r
interest in the Land JV as of December 31, 2021.

The Company operates in four primary business segments: income prop

REIT Conversion and Merger

As of December 31, 2020, the Company had completed certain intern
commencing with the taxable year ended December 31, 2020. See Item 1,
completed the Merger in order to reincorporate in Maryland and facilitate its o

[Table of Contents](#)

Selected Historical Financial Information

The following table summarizes our selected historical financial inform
statements. Additional data for fiscal years 2023, 2022, 2021, and 2020 2021

Total Revenues

Operating Income

Net Income Attributable to the Company

Distributions to Preferred Stockholders

Net Income (Loss) Attributable to Common Stockholders

Per Share Information:

Basic:

Income (Loss) From Continuing Operations Attributable to Common
Stockholders

Income From Discontinued Operations (Net of Income Tax) Attributable
to Common Stockholders

Basic Net Income (Loss) per Share Attributable to Common
Stockholders

Diluted:

Income (Loss) From Continuing Operations Attributable to Common Stockholders
Income From Discontinued Operations (Net of Income Tax) Attributable to Common Stockholders
Diluted Net Income (Loss) per Share Attributable to Common Stockholders

Dividends Declared and Paid - Preferred Stock
Dividends Declared and Paid - Common Stock

Summary of Financial Position:
Real Estate—Net
Total Assets
Stockholders' Equity
Long-Term Debt

[Table of Contents](#)

Our reported results are presented in accordance with U.S. GAAP. We financial measures. We believe these non-U.S. GAAP financial measures are

FFO, Core FFO, and AFFO do not represent cash generated from op performance measure or cash flows from operating activities as reported on c

We compute FFO in accordance with the definition adopted by the Boar

NAREIT defines FFO as U.S. GAAP net income or loss adjusted to exc assets, impairment write-downs associated with depreciable real estate asset **time of origination**, including the pro rata share of such adjustments of uncon: mitigation credits, impact fee credits, subsurface sales, **investment securities** derive Core FFO, we modify the NAREIT computation of FFO to include other and other unforecastable market- or transaction-driven non-cash items. To de such as straight-line rental revenue, non-cash compensation, and other non-income but have no impact on operating cash flows or long-term operating pe

FFO is used by management, investors and analysts to facilitate meani gains or losses on sales, which are based on historical costs and implicitly additional useful supplemental measures for investors to consider because tl comparable to similarly titled measures employed by other companies.

[Table of Contents](#)

Reconciliation of Non-U.S. GAAP Measures (in thousands):

Net Income Attributable to the Company
Add Back: Effect of Dilutive Interest Related to 2025 Notes ⁽¹⁾
Net Income Attributable to the Company, If-Converted
Depreciation and Amortization of Real Estate
Loss (Gain) on Disposition of Assets, Net of Income Tax
Loss (Gain) on Disposition of Other Assets
Impairment Charges, Net
Unrealized Loss (Gain) on Investment Securities
Income Tax Expense (Benefit) from Non-FFO Items and De-Recognition and Liabilities
Gain on Disposition of Other Assets
Provision for Impairment
Realized and Unrealized Loss (Gain) on Investment Securities
Extinguishment of Contingent Obligation
Income Tax Expense from Non-FFO Items and De-Recognition of RE Liabilities
Funds from Operations
Distributions to Preferred Stockholders
Funds From Operations Attributable to Common Stockholders
Loss (Gain) on Extinguishment of Debt
Loss on Extinguishment of Debt
Amortization of Intangibles to Lease Income
Less: Effect of Dilutive Interest Related to 2025 Notes ⁽¹⁾

Core Funds From Operations Attributable to Common Stockholders
Adjustments:
Straight-Line Rent Adjustment
COVID-19 Rent Repayments (Deferrals), Net
COVID-19 Rent Repayments
Other Depreciation and Amortization
Amortization of Loan Costs and Discount on Convertible Debt, and Capitali
Amortization of Loan Costs, Discount on Convertible Debt, and Capitalized
Non-Cash Compensation
Non-Recurring G&A
Adjusted Funds From Operations Attributable to Common Stockholders
Weighted Average Number of Common Shares:
Basic
Diluted ⁽²⁾
Dividends Declared and Paid - Preferred Stock
Dividends Declared and Paid - Common Stock

- ⁽¹⁾ As applicable, includes interest expense, amortization of discount, amortization of ASU 2020-06 which requires presentation on an if-converted basis, would be antidilutive to the net loss income (loss) attributable to common stockholders.
- ⁽²⁾ A total of 3.3 million shares and 3.1 million shares, representing the dilutive impact of the convertible preferred stock, ended December 31, 2022 December 31, 2023 or 2022, respectively, because of the conversion of the convertible preferred stock.

Table of Contents

Other Data (in thousands except per share data):

FFO Attributable to Common Stockholders
FFO Attributable to Common Stockholders per Common Share - Diluted
Core FFO Attributable to Common Stockholders
Core FFO Attributable to Common Stockholders per Common Share - Diluted ⁽¹⁾
AFFO Attributable to Common Stockholders
AFFO Attributable to Common Stockholders per Common Share - Diluted ⁽¹⁾
⁽¹⁾ A total of 3.3 million shares and 3.1 million shares, representing the dilutive impact of the convertible preferred stock, ended December 31, 2022 December 31, 2023 or 2022, respectively, because of the conversion of the convertible preferred stock.

COMPARISON OF THE YEARS ENDED DECEMBER 31, 2023 AND 2022

Revenue

Operating Segment

Income Properties
Management Services
Commercial Loans and Investments
Real Estate Operations
Total Revenue

Income Properties

[Table of Contents](#)

Management Services

Revenue from our management services totaled \$3.8 million during the year ended December 31, 2017.

Commercial Loans and Investments

Interest income from our commercial loans and investment securities within the Company's commercial loans and investment portfolio.

Real Estate Operations

During the year ended December 31, 2023, operating income was \$1.5 million, compared to operating income on revenues totaling \$5.5 million. The operating income was primarily due to the sale of the company's interests during the year ended December 31, 2022 versus

General and Administrative Expenses

Total general and administrative expenses for the year

	December 2023
General and Administrative Expenses (in thousands)	
Recurring General and Administrative Expenses	\$
Non-Cash Stock Compensation	
Total General and Administrative Expenses	\$

Gains (Losses) on Disposition of Assets and Provision for Impairment

Gain on Disposition of Assets – 2023 Dispositions. During the year end Nevada, for \$2.1 million, (ii) four outparcels of the multi-tenant property know General Dynamics for \$18.5 million, (iv) a multi-tenant property known as We office property known as Sabal Pavilion located in Tampa, Florida for \$22.0 n gains on disposition of \$8.2 million, aggregate losses on disposition of \$0.7 m

*Loss on Disposition of Assets – 2022 Dispositions.*During the year ender Carpenter Hotel ground lease, a single-tenant income property located in A Florida, which was recorded as a commercial loan investment prior to its di Florida for \$5.5 million, and (vi) 245 Riverside, a multi-tenant office

[Table of Contents](#)

income property located in Jacksonville, Florida for \$23.6 million. The sale of The \$4.7 million in aggregate income property sale gains were offset by a

Provision for Impairment. In the aggregate, \$1.5 million of impairment of During the year ended December 31, 2023, the Company recorded a \$ 2023. The impairment charge of \$0.9 million represents the sales price, less t During the year ended December 31, 2023, the Company recorded a \$(

Depreciation and Amortization

Depreciation and amortization totaled \$44.2 million and \$28.9 million du

Investment and Other Income

During the year ended December 31, 2023, the closing stock price of P by \$0.96 per share, with a closing price of \$19.08 on December 31, 2022. TI the consolidated statements of operations for the years ended December 31, The Company earned dividend income from the investment in PINE of \$ The Company derecognized two contingent obligations through a \$2.8 improvements was eliminated or expired prior to being exercised. The liabilitie

Interest Expense

Interest expense totaled \$22.4 million and \$11.1 million for the years ended December 31, 2022 and 2021, respectively, based on interest rates on the non-fixed portion of the Credit Facility balance.

Net Income

Net income attributable to the Company totaled \$5.5 million and \$3.2 million for the years ended December 31, 2022 and 2021, respectively.

[Table of Contents](#)

COMPARISON OF THE YEARS ENDED DECEMBER 31, 2022 AND 2021

Revenue

Total revenue for the year ended December 31, 2022 is presented in the following table:

	December 31, 2022
Operating Segment	
Income Properties	\$
Management Services	
Commercial Loans and Investments	
Real Estate Operations	
Total Revenue	\$

Total revenue for the year ended December 31, 2022 increased to \$8.1 million from \$7.5 million for the year ended December 31, 2021, primarily due to Company's recent income property acquisitions versus that of properties disposed of during the year ended December 31, 2021, and revenue generated from the Company's portfolio of commercial loans and investments.

Income Properties

Revenue and operating income from our income property operations totaled \$4.5 million and \$1.1 million, respectively, for the year ended December 31, 2021. The direct costs of revenue for income properties were \$1.4 million, or 35.9%, during the year ended December 31, 2022 is primarily related to the cost of the properties acquired during the year.

[Table of Contents](#)

Management Services

Revenue from our management services totaled \$3.8 million during including \$3.2 million and \$0.1 million earned from PINE and the Land JV, res

Commercial Loans and Investments

Interest income from our commercial loans and investments totaled \$4 within the Company's commercial loans and investment portfolio.

Real Estate Operations

During the year ended December 31, 2022, operating income from real on revenues totaling \$13.4 million. **\$13.4 million**. The operating income duri December 31, 2022 is primarily due to the sale of the Daytona Beach Develop

[Table of Contents](#)

General and Administrative Expenses

Total general and administrative expenses for the year ended December

	December
General and Administrative Expenses (in thousands)	2022
Recurring General and Administrative Expenses	\$
Non-Cash Stock Compensation	
REIT Conversion and Other Non-Recurring Items	
Total General and Administrative Expenses	\$

Gains (Losses) and Impairment Charges

2022 Dispositions. During the year ended December 31, 2022, the Comp single-tenant income property located in Austin, Texas, which was recorded commercial loan investment prior to its disposition, for \$22.2 million, (iv) Chu Riverside, a multi-tenant office income property located in Jacksonville, Florid

The \$4.7 million in aggregate income property sale gains were offset by a

2021 Dispositions. During the year ended December 31, 2021, the Comp in Brandon, Florida for \$2.3 million, (ii) Moe's Southwest Grill, a single-tena Staples, a single-tenant income property located in Sarasota, Florida for \$4. Arizona for \$2.9 million, (vii) JPMorgan Chase Bank, a single-tenant property,

[Table of Contents](#)

Florida for \$4.7 million, (ix) Wells Fargo, a single-tenant office income properties reflect a total disposition volume of \$162.3 million, resulting in aggr

Impairment Charges. There were no impairment charges on the Company year ended December 31, 2021 is related to the Company's previously held i through distributions of the Land JV in connection with closing the sale of sub

Loss on Extinguishment of Debt. During the year ended December 31, Additionally, in connection with the disposition of the CMBS Portfolio during million loss on extinguishment of debt related to the write-off of unamortized fi

[Table of Contents](#)

Depreciation and Amortization

Depreciation and amortization totaled \$28.9 million and \$20.6 million du

Investment and Other Income (Loss)

During the year ended December 31, 2022, the closing stock price of P by \$5.05 per share, with a closing price of \$20.04 on December 31, 2021. The other income (loss) in the consolidated statements of operations for the years

The Company earned dividend income from the investment in PINE of \$

Interest Expense

Interest expense totaled \$11.1 million and \$8.9 million for the years end Credit Facility.

Net Income

Net income attributable to the Company totaled \$3.2 million and \$29.9 n

[Table of Contents](#)

COMPARISON OF THE YEARS ENDED DECEMBER 31, 2021 AND 2020

Revenue

Total revenue for the year ended December 31, 2021 is presented in the

Operating Segment	December 2021
Income Properties	\$
Management Services	
Commercial Loans and Investments	
Real Estate Operations	
Total Revenue	\$

Total revenue for the year ended December 31, 2021 increased to \$71 million, or 1.5%, during the year ended December 31, 2021 is primarily related to operations related to the sale of the Daytona Beach Development, Subsurface properties disposed of by the Company during the comparative period. Revenue from commercial loans and investments.

Income Property Operations Revenue (in thousands)	December 2021
Revenue From Recent Acquisitions	\$
Revenue From Recent Dispositions	
Revenue From Remaining Portfolio	
Accretion of Above Market/Below Market Intangibles	
Total Income Property Operations Revenue	\$

Real Estate Operations Revenue (in thousands)	December 2021
Mitigation Credit Sales	\$
Subsurface Revenue	
Fill Dirt and Other Revenue	
Land Sales Revenue	
Total Real Estate Operations Revenue	\$

Income Properties

Revenue and operating income from our income property operations totaled \$1.8 million, or 1.5%, during the year ended December 31, 2021 is primarily related to operations related to the sale of the Daytona Beach Development, Subsurface properties disposed of by the Company during the comparative period. Revenue from commercial loans and investments.

[Table of Contents](#)

Management Services

Revenue from our management services totaled \$3 million during the year ended December 31, 2020, including

Commercial Loans and Investments

Interest income from our commercial loans and investments portfolio, as further detailed in the table below, is derived from commercial loans and investments portfolio, as further detailed in the table below.

2021 Portfolio. As of December 31, 2021, the Company had commercial loan investment during the fourth quarter of 2021, which are accounted for as commercial loan investment individually, which are accounted for as commercial loan investment

2020 Portfolio. As of December 31, 2020, the Company's 2020 Portfolio of \$1.0 billion in principal amount of loans were originated during the third and fourth quarter of 2020 and the 2020 COVID-19 Pandemic.

Real Estate Operations

During the year ended December 31, 2021, operating revenues totaling \$0.7 million. The operating income due to Interests totaling \$4.6 million and six mitigation credits to totaling \$3.1 million, primarily comprised of \$2.9 million at

General and Administrative Expenses

Total general and administrative expenses for the year

	General and Administrative Expenses
	Recurring General and Administrative Expenses
	Non-Cash Stock Compensation
	REIT Conversion and Other Non-Recurring Items
	Total General and Administrative Expenses

Gains (Losses) and Impairment Charges

2021 Dispositions. During the year ended December 31, 2021, we realized net gains of \$28.2 million.

[Table of Contents](#)

The income properties disposed of during the year ended

Tenant Description

World of Beer/Fuzzy's Taco Shop, Brandon, FL
Moe's Southwest Grill, Jacksonville, FL (4)
Burlington, N. Richland Hills, TX
Staples, Sarasota, FL
CMBS Portfolio (1)
Chick-fil-A, Chandler, AZ (4)
JPMorgan Chase Bank, Chandler, AZ (4)
Fogo De Chao, Jacksonville, FL (4)
Wells Fargo, Raleigh, NC
24 Hour Fitness, Falls Church, VA

- (1) On June 30, 2021, the Company sold the CMBS Portfolio to PINE for an aggregate purchase price of \$10.0 million.
- (2) Represents a single-tenant outparcel to Crossroads Towne Center, the Company's multi-tenant center.
- (3) Represents a single-tenant property at The Strand at St. Johns Town Center, the Company's multi-tenant center.
- (4) Property or outparcel represents a ground lease.

2020 Dispositions. During the year ended December 31, 2020, the Company disposed of certain properties, in addition to the income property and vacant land parcel dispositions, the Company disposed of during the year ended December 31, 2020.

The income properties disposed of during the year ended December 31, 2020, were as follows:

Tenant Description

CVS, Dallas, TX (1)
Wawa, Daytona Beach, FL (1)
JPMorgan Chase Bank, Jacksonville, FL (1)
7-Eleven, Dallas, TX
Bank of America, Monterey, CA (1)
Wawa, Jacksonville, FL (1)
Carrabbas, Austin, TX
PDQ, Jacksonville, FL (1)
Macaroni Grill, Arlington, TX
Aspen Development, Aspen, CO
Outback, Austin, TX

- (1) Property represents a ground lease.

Commercial Loans and Investments. In light of the COVID-19 Pandemic, the Company has established an allowance reserve for the Company's liquidity. The Company received multiple bids for the portfolio in January 1, 2020, which resulted in an allowance reserve of \$0.3 million. The Company's liquidity is as follows:

[Table of Contents](#)

Additionally, during the year ended December 31, 2020, the Company months ended June 30, 2020. The total loss on the loan portfolio disposition,

There were no losses on the Company's commercial loans and investm

2025 Note Repurchases. During the year ended December 31, 2021, th the year ended December 31, 2020, the Company repurchased \$12.5 million

Mortgage Note Payable. In connection with the disposition of the CMBS \$0.5 million loss on extinguishment of debt related to the write-off of unamorti

Impairment Charges. There were no impairment charges on the Compa year ended December 31, 2021, which is comprised of a \$16.5 million char retained interest in the Land JV. The aggregate impairment charge of \$17.6 substantially all of the Land JV's remaining land with Timberline, for a final sal

Additionally, during the year ended December 31, 2020, the Company i and a \$ 7.1 million impairment charge on the Company's previously held ret undiscounted future cash flows to be received by the Company based on the

Depreciation and Amortization

Depreciation and amortization totaled \$20.6 million and \$19.1 million du

Investment and Other Income (Loss)

During the year ended December 31, 2021, the closing stock price of P by \$4.04 per share, with a closing price of \$14.99 on December 31, 2020. Thi other income (loss) in the consolidated statements of operations for the years

The Company earned dividend income from the investment in PINE of \$

Interest Expense

Interest expense totaled \$8.9 million and \$10.8 million for the years end and (ii) the disposition of the CMBS Portfolio under which the buyer assumed

[Table of Contents](#)

Net Income

Net income attributable to the Company totaled \$29.9 million and \$78.1 million income tax benefit recorded during the year ended December 31, 2 Company's REIT election.

LIQUIDITY AND CAPITAL RESOURCES

Cash totaled \$21.2 million \$17.8 million at December 31, 2022 Decembe consolidated financial statements in Item 8 for the Company's disclosure relat

Our total cash balance at **December 31, 2022** **December 31, 2023**, reflect cash flows provided by operating activities totaling **\$27.6 million** **\$56.1 million** related **due** to the increase in **transaction during** the cash flows provided by Mitigation Bank for a sales price of \$8.1 million, which was not a recurring c ended December 31, 2021, for an increase in cash of \$24.2 million **December**

Our cash flows used in investing activities totaled **\$267.6 million** **\$52.1 million** **December 31, 2021** **December 31, 2022**, an increase a decrease of **\$164.6 million** **\$146.2 million** **\$254.5 million** during the year ended **December 31, 2022** **December 31, 2023** in additional cash outflows, net proceeds received, from the related to the tim

Our cash flows provided by financing activities totaled **\$201.4 million** **\$201.4 million** **December 31, 2021** **December 31, 2022**, an increase a decrease in cash flow: **million** as well as \$21.9 million **\$98.2 million net decrease in** **increased** procee **repurchases** during the year ended December 31, 2022 versus a Series A Pri

[Table of Contents](#)

See Note 16, "Long-Term Debt" in the notes to the consolidated financi

Acquisitions and Investments. The **During the year ended December 31, 2022** and one portfolio of three single-tenant properties during **vacant land parcel a** **total acquisition cost of \$80.3 million**, as further described in Note 3, "Income

We expect to fund future acquisitions utilizing cash on hand, cash from and borrowings on our Credit Facility, if available. We expect dispositions of ir

Dispositions. During the year ended **December 31, 2022** **December 31, 2023** options, for \$81.1 million **\$87.1 million**. The sale **sales** of the properties gener

[Table of Contents](#)

Contractual Obligations. The Company has committed to fund the followi **December 31, 2022** **December 31, 2023**, are as follows (in thousands):

Total Commitment ⁽¹⁾
Less Amount Funded
Remaining Commitment

Total Commitment ⁽¹⁾
Less Amount Funded
Remaining Commitment

⁽¹⁾ Commitment includes tenant improvements, leasing commissions, rebranding, facility expansion, and other costs.

In addition, the Company is committed to fund the two construction loans.

The Company is also contractually obligated under its various long-term debt agreements that are due in excess of one year.

As of December 31, 2022 and December 31, 2023, we have no other contractual commitments.

Other Matters. None.

We believe we will have sufficient liquidity to fund our operations, capital expenditures, and other commitments, including the reverse like-kind exchange program, based on the current borrowing base of income properties, as of December 31, 2022 and December 31, 2023.

In February 2020, COMMON STOCK REPURCHASE PROGRAM

On February 16, 2023, the Board approved a \$10.0 million common stock repurchase program. Pursuant to the program, the Company was authorized to repurchase shares of its common stock for a maximum aggregate price of \$10.0 million, or an average price of \$46.29 per share. During the year ended December 31, 2023, the Company repurchased 145,724 shares of its common stock on the open market under the February \$5.0 Million Common Stock Repurchase Program. The program was cancelled on February 16, 2023.

On February 16, 2023, the Company's Board of Directors approved a \$5.0 million common stock repurchase program (the "February \$5.0 Million Common Stock Repurchase Program"). Pursuant to the program, the Company was authorized to repurchase shares of its common stock for a maximum aggregate price of \$5.0 million, or an average price of \$17.00 per share. Shares may be purchased under the program pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1.

Table of Contents

The February \$5.0 Million Common Stock Repurchase Program does not obligate the Company to acquire any particular amount of common stock in the open market for a total cost of \$1.0 million, or an average price per share of \$16.35, over the term of the program.

In the aggregate, under the February \$5.0 Million Common Stock Repurchase Program, the Company may repurchase up to \$6.0 million, or an average price per share of \$16.35, of common stock.

SERIES A PREFERRED STOCK REPURCHASE PROGRAM

On February 16, 2023, the Company's Board of Directors approved a Series A Preferred Stock Repurchase Program. Pursuant to the Series A Preferred Stock Repurchase Program, the Company is authorized to repurchase up to \$5.0 million of Series A Preferred Stock in open market transactions, including

Our Board and management consistently review the allocation of capital repurchasing the Company's securities, and retaining funds for reinvestment diversify our portfolio by redeploying proceeds from like-kind exchange transactions in metropolitan areas and growth markets.

Table of Contents

Critical accounting estimates include those estimates made in accordance with the results of operations. Our most significant estimate is as follows:

[Table of \\$249.1 million for the year ended December 31, 2021. Contents](#)

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT

We are primarily exposed to interest rate risk relating to our own debt in plus 0.10% plus 125 basis points to SOFR plus 0.10% plus 220 basis points Facility totaled \$113.8 million \$163.0 million and \$67.0 million \$113.8 million, interest rate of 100 basis points (i.e., 1%) would affect our financial position, Company has entered into interest rate swap agreements to hedge against c financial statements in Item 8. By virtue of fixing the variable rate on certain d interest rate changes on earnings and cash flows and to manage our overall t

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The Company's consolidated financial statements appear beginning on

ITEM 9. CHANGES IN AND DISAGREEMENTS ~~DISAGREEMENTS~~

There have been no disagreements with our accountants on accounting

[Table of Contents](#)

ITEM 9A. CONTROLS AND PROCEDURES

DISCLOSURE CONTROLS AND PROCEDURES

As of the end of the period covered by this report, an evaluation, as re
Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effective
concluded that the design and operation of the Company's disclosure contr
processed, summarized, and reported within the time periods specified in
accumulated and communicated to the Company's management, including its

MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL I

The management of the Company is responsible for establishing and m

In May 2013, the Internal Control – Integrated Framework (the "2013 F
embedded in the original Internal Control-Integrated Framework issued in 199

[Table of Contents](#)

incorporates business and operating environment changes over the past two

The Company's management assessed the effectiveness of the Comp
Framework. Based on management's assessment and those criteria, mana
Thornton LLP, the Company's independent registered public accounting firr
incorporated herein as Item 15.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There were no changes in the Company's internal control over financial
likely to materially affect, the Company's internal control over financial reportir

ITEM 9B. OTHER INFORMATION

None.

ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS

Not Applicable.

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

The information required to be set forth herein will be included in the Company's Proxy Statement for the annual meeting of shareholders to be held on **December 31, 2022** **December 31, 2023** (the "Proxy Statement"), which section is incorporated by reference herein.

ITEM 11. EXECUTIVE COMPENSATION

The information required to be set forth herein will be included in the Proxy Statement for the annual meeting of shareholders to be held on **December 31, 2022** **December 31, 2023**.

[Table of Contents](#)

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS

The information required to be set forth herein will be included in the Proxy Statement for the annual meeting of shareholders to be held on **December 31, 2022** **December 31, 2023**.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required to be set forth herein will be included in the Proxy Statement for the annual meeting of shareholders to be held on **December 31, 2022** **December 31, 2023**.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required to be set forth herein will be included in the Proxy Statement for the annual meeting of shareholders to be held on **December 31, 2022** **December 31, 2023**.

[Table of Contents](#)

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

1. FINANCIAL STATEMENTS

The following financial statements are filed as part of this report:

[Reports of Independent Registered Public Accounting Firm](#) (PCAOB ID Number 3491) for the years ended **December 31, 2022** and **December 31, 2023**; [Consolidated Balance Sheets as of December 31, 2022](#) and **December 31, 2023**; and [Consolidated Statements of Operations for the three years ended December 31, 2022](#) and **December 31, 2023**.

[Consolidated Statements of Comprehensive Income for the three years ended](#)
[Consolidated Statements of Stockholders' Equity for the three years ended](#) **D**
[Consolidated Statements of Cash Flows for the three years ended](#) **December**
[Notes to Consolidated Financial Statements for the three years ended](#) **Decem**

2. FINANCIAL STATEMENT SCHEDULES

Included in Part IV on Form 10-K:

Schedule III—Real Estate and Accumulated Depreciation

Schedule IV – Mortgage Loans on Real Estate

Other schedules are omitted because of the absence of conditions unde

3. EXHIBITS

See Exhibit Index on page **63** **62** of this Annual Report on Form 10-K.

ITEM 16. FORM 10-K SUMMARY

Not applicable

[Table of Contents](#)

[Table of Contents](#)

EXHIBIT INDEX

(2.1) [Agreement and Plan of Merger by and between the Registrant and the Registrant's Subsidiaries, dated as of December 1, 2020, filed as Exhibit 2.1 to the registrant's Current Report on Form 8-K filed December 1, 2020](#)

*** (2.2)

*** (2.3)

***^(2.4)

- (3.1) [Articles of Amendment and Restatement of C February 1, 2021, and incorporated herein by](#)
- (3.2) [Third Amended and Restated Bylaws of CTO herein by reference.](#)
- (3.3) [Articles Supplementary designating CTO Rea 2021 \(File No. 001-11350\), and incorporated h](#)
- (4.1) [Specimen Common Stock Certificate of CTO f](#)
- (4.2) [Registration Rights Agreement between Alpin K filed November 27, 2019, and incorporated i](#)
- (4.3) [Indenture related to the 3.875% Convertible S trustee, filed as Exhibit 4.1 to the registrant's C](#)
- (4.4) [Supplemental Indenture No. 1, dated as of Ja U.S. Bank National Association, as trustee, file](#)
- (4.5) [Form of 3.875% Convertible Senior Notes due](#)
- (4.6) [Description of the Registrant's Securities, filed](#)
- Material Contracts:
- *(10.1) [Third ~~Fifth~~ Amended and Restated CTO Reali incorporated herein by reference.](#)
- *(10.2) [Consolidated-Tomoka Land Co.\(now CTO Re the year ended December 31, 2018, and incor](#)
- *(10.3) [Amended 2017 Executive Annual Cash Incent](#)

*(10.4) [Form of Restricted Share Award Agreement u
for the year ended December 31, 2010, and in](#)

*(10.4) (10.5) [Form of Restricted Share Award Agreement, d](#)

[Table of Contents](#)

*(10.5) (10.6) [Omnibus Amendment to Restricted Share Av](#)

[Table of Contents](#)

*(10.6) (10.7) [Form of February 27, 2019 Non-Employee I
reference.](#)

*(10.7) (10.8) [Form of January 23, 2019 Performance Share](#)

*(10.8) (10.9) [Form of February 24, 2020 Performance Sha](#)

*(10.9) (10.10) [Form of February 10, 2021 Performance Sha](#)

*(10.10) (10.11) [Form of February 17, 2022 Performance SF](#)

*(10.11) (10.12) [Form of February 17, 2023 Performance Sha](#)

*(10.13) [Omnibus Amendment to Performance Share.](#)

*(10.12) (10.14) [Employment Agreement between Consolidat
July 6, 2011, and incorporated herein by refer](#)

*(10.13) (10.15) [Employment Agreement between Consolidate
the year ended December 31, 2014, and inco](#)

*(10.14) (10.16) [Employment Agreement between CTO Real
incorporated herein by reference.](#)

(10.15)	(10.17)	Second Amended and Restated Credit Agree as Administrative Agent, dated September 7,
(10.16)	(10.18)	Second Amendment to Second Amended and
(10.17)	(10.19)	Third Amendment to Second Amended and f reference.
(10.18)	(10.20)	Fourth Amendment to Second Amended and Agent, dated July 1, 2020 filed as Exhibit 10.3
(10.19)	(10.21)	Fifth Amendment to Second Amended and f Agent, dated November 9, 2020, filed as Exhi
(10.20)	(10.22)	Sixth Amendment to Second Amended and F by reference.

[Table of Contents](#)

(10.21)	(10.23)	Seventh Amendment to Second Amended a 2021, and incorporated herein by reference.
(10.22)	(10.24)	Eighth Amendment to Second Amended and incorporated herein by reference.
(10.23)	(10.25)	Tax Protection Agreement among Alpine Incc registrant's Current Report on Form 8-K filed
(10.24)	(10.26)	Management Agreement among Alpine Inco November 27, 2019, and incorporated herein
(10.25)	(10.27)	Exclusivity and Right of First Offer Agreemen 8-K filed November 27, 2019, and incorporate
*(10.26)	(10.28)	Form of February 16, 2023 February 14, 2024
(10.29)		Ninth Amendment to Second Amended and F
(21.1)		Subsidiaries of the Registrant.
(23.1)		Consent of Independent Registered Public Ar
(31.1)		Certification pursuant to Section 302 of Sarba

(31.2)	Certification pursuant to Section 302 of Sarba
** (32.1)	Certification pursuant to 18 U.S.C. Section 13
** (32.2)	Certification pursuant to 18 U.S.C. Section 13
*(97.1)	Policy Relating to Recovery of Erroneously Ai
(101.1)	The following materials from CTO Realty Gro balance sheets, (ii) consolidated statements c
101.INS	Inline XBRL Instance Document
101.SCH	Inline XBRL Taxonomy Extension Schema Dc
101.CAL	Inline XBRL Taxonomy Extension Calculation
101.DEF	Inline XBRL Taxonomy Definition Linkbase Dc
101.LAB	Inline XBRL Taxonomy Extension Label Linkt
101.PRE	Inline XBRL Taxonomy Extension Presentatio
104	Cover Page Interactive Data File (embedded

* Management Contract or Compensatory Plan or Arrangement

** In accordance with Item 601(b)(32) of Regulation S-K, this Exhibit is not deemed "filed" for p
except to the extent that the registrant specifically incorporates it by [reference](#), [reference](#)

*** Certain information has been excluded because the information is both (i

[Table of Contents](#)

[Table of Contents](#)

Pursuant to the requirements of Section 13 or 15(d) of the Securities Ex

Date: February 23, 2023 February 22, 2024

Pursuant to the requirements of the Securities Exchange Act of 1934, th

February 23, 2023 22, 2024

President and

February 23, 2023 22, 2024

Senior Vice P

February 23, 2023 22, 2024

Vice Presiden
(Principal Acc

February 23, 2023 22, 2024

Chairman of t

February 23, 2023 22, 2024

Director

February 23, 2023 22, 2024

Director

February 23, 2023 22, 2024

Director

February 23, 2023 22, 2024

Director

[Table of Contents](#)

[Reports of Independent Registered Public Accounting Firm](#)
[Consolidated Balance Sheets as of December 31, 2022 December 31, 2023 :](#)
[Consolidated Statements of Operations for the three years ended December](#)
[Consolidated Statements of Comprehensive Income for the three years ended](#)
[Consolidated Statements of Stockholders' Equity for the three years ended D](#)
[Consolidated Statements of Cash Flows for the three years ended December](#)
[Notes to Consolidated Financial Statements for the three years ended Decem](#)

[Table of Contents](#)

**Board of Directors and Stockholders
CTO Realty Growth, Inc.**

Opinion on the financial statements

We have audited the accompanying consolidated balance sheets of CTO Realty Growth, Inc. and its subsidiaries (the "Company") as of December 31, 2023 and 2022, the related consolidated statements of operations, comprehensive income, changes in stockholders' equity, and cash flows for the years ended December 31, 2023 and 2022, and the consolidated statement of operations for the period from January 1, 2021 to December 31, 2020 (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material aspects, the financial position, results of operations, comprehensive income, changes in stockholders' equity, and cash flows of the Company for the years ended December 31, 2023 and 2022, and the period from January 1, 2021 to December 31, 2020, in accordance with the accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2023, and the effectiveness of the internal control over financial reporting during the year ended December 31, 2023, and have issued an opinion on those audits.

Basis for opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audits. We are a member firm of the American Institute of Certified Public Accountants (AICPA), and we are not independent with respect to the Company in accordance with the requirements of the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. The procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. We believe that our audits provide a reasonable basis for our opinion.

Critical audit matter

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that (1) represents a material risk of material misstatement of the financial statements and (2) involved our especially challenging, subjective or complex judgments. It is possible that other matters may have arisen during the audit that we are not communicating as critical audit matters because they do not represent a material risk of material misstatement of the financial statements.

Fair value of real estate acquired with in-place leases

As described further in note 3 to the consolidated financial statements, the Company acquired certain real estate assets during the year ended December 31, 2023 for a total acquisition cost of \$315.6 million. The fair value of the real estate assets acquired was \$276 million. The fair value of the real estate assets acquired was determined based on the fair value of the land, building and tenant improvements, and identified intangible assets at the acquisition date. In allocating the fair value of the identified intangible assets and liabilities, the Company used the present value of the expected future cash flows.

[Table of Contents](#)

values are recorded as other assets or liabilities based on the present value.

The principal considerations **consideration** for our determination that the eval identified intangible assets and liabilities was **is** complex due to the significant conditions.

Our audit procedures related to the evaluation of the fair value of real estate a

- We evaluated the design and tested the operating effectiveness of assumptions, including discount rates, terminal rates and market rent
- We involved internal valuation professionals who assisted in compari

/s/ GRANT THORNTON LLP

We have served as the Company's auditor since 2012.

Orlando, Florida

February 23, 2023 **22, 2024**

[Table of Contents](#)

Board of Directors and Stockholders

CTO Realty Growth, Inc.

Opinion on internal control over financial reporting

We have audited the internal control over financial reporting of CTO Realty G *Integrated Framework* issued by the Committee of Sponsoring Organizations **2022** **December 31, 2023**, based on criteria established in the 2013 *Internal C*

We also have audited, in accordance with the standards of the Public Compa **2023**, and our report dated **February 23, 2023** **February 22, 2024** expressed a

Basis for opinion

The Company's management is responsible for maintaining effective interna Internal Control Over Financial Reporting. Our responsibility is to express a independent with respect to the Company in accordance with the U.S. federal

We conducted our audit in accordance with the standards of the PCAOB. Th material respects. Our audit included obtaining an understanding of internal c assessed risk, and performing such other procedures as we considered nece:

Definition and limitations of internal control over financial reporting

A company's internal control over financial reporting is a process designed accepted accounting principles. A company's internal control over financial dispositions of the assets of the company; (2) provide reasonable assurance expenditures of the company are being made only in accordance with auth disposition of the company's assets that could have a material effect on the fi

Because of its inherent limitations, internal control over financial reporting ma of changes in conditions, or that the degree of compliance with the policies or

/s/ GRANT THORNTON LLP

Orlando, Florida
February 23, 202322, 2024

[Table of Contents](#)

ASSE

Real Estate:
Land, at Cost
Building and Improvements, at Cost
Other Furnishings and Equipment, at Cost
Construction in Process, at Cost
Total Real Estate, at Cost
Less, Accumulated Depreciation
Real Estate—Net
Land and Development Costs
Intangible Lease Assets—Net
Assets Held for Sale—See Note 24
Investment in Alpine Income Property Trust, Inc.
Mitigation Credits
Mitigation Credit Rights
Commercial Loans and Investments
Cash and Cash Equivalents
Restricted Cash
Refundable Income Taxes
Deferred Income Taxes—Net
Other Assets—See Note 12
Total Assets

Liabilities:

Accounts Payable

Accrued and Other Liabilities—See Note 18

Deferred Revenue—See Note 19

Intangible Lease Liabilities—Net

Deferred Income Taxes—Net

Long-Term Debt

Total Liabilities

Commitments and Contingencies—See Note 22

Stockholders' Equity:

Preferred Stock – 100,000,000 shares authorized; \$0.01 par value, 6,375

Liquidation Preference, 3,000,000 shares issued and outstanding at December 31, 2021

Common Stock – 500,000,000 shares authorized; \$0.01 par value, 22,854, shares issued and outstanding at December 31, 2021

Preferred Stock – 100,000,000 shares authorized; \$0.01 par value, 6,375

Liquidation Preference, 2,978,808 shares issued and outstanding at December 31, 2022

Common Stock – 500,000,000 shares authorized; \$0.01 par value, 22,643, shares issued and outstanding at December 31, 2022

Additional Paid-In Capital

Retained Earnings

Accumulated Other Comprehensive Income

Total Stockholders' Equity

Total Liabilities and Stockholders' Equity

The accompanying notes are an integral part of these consolidated financial statements.

[Table of Contents](#)

Revenues

Income Properties

Management Fee Income

Interest Income From Commercial Loans and Investments

Real Estate Operations

Total Revenues

Direct Cost of Revenues

Income Properties

Real Estate Operations

Total Direct Cost of Revenues	
General and Administrative Expenses	
Impairment Charges	
Provision for Impairment	
Depreciation and Amortization	
Total Operating Expenses	
Gain (Loss) on Disposition of Assets	
Gain (Loss) on Extinguishment of Debt	
Loss on Extinguishment of Debt	
Other Gain (Loss)	
Total Operating Income	
Investment and Other Income (Loss)	
Investment and Other Income	
Interest Expense	
Income (Loss) Before Income Tax Benefit	
Income Tax Benefit	
Income Before Income Tax Benefit (Expense)	
Income Tax Benefit (Expense)	
Net Income Attributable to the Company	
Distributions to Preferred Stockholders	
Net Income (Loss) Attributable to Common Stockholders	
Per Share Information—See Note 14:	
Basic and Diluted Net Income (Loss) Attributable to Common Stockholders	
Weighted Average Number of Common Shares	
Basic and Diluted	
The accompanying notes are an integral part of these consolidated financial s	

[Table of Contents](#)

Net Income Attributable to the Company	
Other Comprehensive Income (Loss):	
Cash Flow Hedging Derivative - Interest Rate Swaps	
Total Other Comprehensive Income (Loss)	
Total Comprehensive Income	
Total Comprehensive Income (Loss)	

The accompanying notes are an integral part of these consolidated financial s

[Table of Contents](#)

	Preferred Stock
Balance January 1, 2020	\$
Net Income Attributable to the Company	
Stock Repurchase	
Equity Component of Convertible Debt	
Vested Restricted Stock	
Stock Issuance	
Stock-Based Compensation Expense	
Cash Dividends (\$0.63 per share)	
Special Distribution - REIT Conversion (\$3.99 per share)	
Other Comprehensive Loss	
Balance December 31, 2020	
Net Income Attributable to the Company	
Stock Repurchase	
Vested Restricted Stock and Performance Shares	
Exercise of Stock Options and Common Stock Issuance	
Issuance of Preferred Stock, Net of Underwriting Discount and Expenses	
Common Stock Equity Issuance Costs	
Stock-Based Compensation Expense	
Par Value \$0.01 per Share and Treasury Stock Derecognized at January 29, 2021	
Preferred Stock Dividends Declared for the Period	
Common Stock Dividends Declared for the Period	
Other Comprehensive Income	
Balance December 31, 2021	
Net Income Attributable to the Company	
Three-for-One Stock Split	
Adjustment to Equity Component of Convertible Debt Upon Adoption of ASU 2020-06	
Stock Repurchase	
Vested Restricted Stock and Performance Shares	
Exercise of Stock Options and Common Stock Issuance	
Stock Issuance, Net of Equity Issuance Costs	
Stock-Based Compensation Expense	
Preferred Stock Dividends Declared for the Period	
Common Stock Dividends Declared for the Period	
Other Comprehensive Income	
Balance December 31, 2022	\$

	Preferred Stock
Balance January 1, 2021	\$
Net Income Attributable to the Company	
Stock Repurchase	
Vested Restricted Stock and Performance Shares	
Exercise of Stock Options and Common Stock Issuance	
Issuance of Preferred Stock, Net of Underwriting Discount and Expenses	
Common Stock Equity Issuance Costs	
Stock-Based Compensation Expense	
Par Value \$0.01 per Share and Treasury Stock Derecognized at January 29, 2021	
Preferred Stock Dividends Declared for the Period	
Common Stock Dividends Declared for the Period	
Other Comprehensive Income	
Balance December 31, 2021	
Net Income Attributable to the Company	
Three-for-One Stock Split	
Adjustment to Equity Component of Convertible Debt Upon Adoption of ASU 2020-06	
Stock Repurchase	
Vested Restricted Stock and Performance Shares	
Exercise of Stock Options and Common Stock Issuance	
Stock Issuance, Net of Equity Issuance Costs	
Stock-Based Compensation Expense	
Preferred Stock Dividends Declared for the Period	
Common Stock Dividends Declared for the Period	
Other Comprehensive Income	
Balance December 31, 2022	
Net Income Attributable to the Company	
Stock Repurchase	
Vested Restricted Stock and Performance Shares	
Exercise of Stock Options and Common Stock Issuance	
Common Stock Equity Issuance Costs	
Stock-Based Compensation Expense	
Preferred Stock Dividends Declared for the Period	
Common Stock Dividends Declared for the Period	
Other Comprehensive Loss	
Balance December 31, 2023	\$

The accompanying notes are an integral part of these consolidated financial statements.

[Table of Contents](#)

Cash Flow from Operating Activities:
Net Income Attributable to the Company
Adjustments to Reconcile Net Income Attributable to the Company to Net Cash Provided by Operating Activities:
Adjustments to Reconcile Net Income (Loss) Attributable to the Company to Net Cash Provided by Operating Activities:
Depreciation and Amortization
Amortization of Intangible Liabilities to Income Property Revenue
Amortization of Deferred Financing Costs to Interest Expense
Amortization of Discount on Convertible Debt
Gain on Disposition of Real Estate and Intangible Lease Assets and Liabilities
Loss on Disposition of Mitigation Bank
Gain on Disposition of Assets Held for Sale
Loss (Gain) on Disposition of Commercial Loans and Investments
Loss (Gain) on Extinguishment of Debt
Impairment Charges
Gain on Disposition of Commercial Loans and Investments
Loss on Extinguishment of Debt
Provision for Impairment
Accretion of Commercial Loans and Investments Origination Fees
Non-Cash Imputed Interest
Deferred Income Taxes
Unrealized (Gain) Loss on Investment Securities
Unrealized Loss (Gain) on Investment Securities
Extinguishment of Contingent Obligation
Non-Cash Compensation
Decrease (Increase) in Assets:
Refundable Income Taxes
Assets Held for Sale
Land and Development Costs
Mitigation Credits and Mitigation Credit Rights
Other Assets
(Decrease) Increase in Liabilities:
Increase (Decrease) in Liabilities:
Accounts Payable
Accrued and Other Liabilities
Deferred Revenue
Liabilities Held for Sale
Income Taxes Payable
Net Cash Provided By Operating Activities
Cash Flow from Investing Activities:
Acquisition of Real Estate and Intangible Lease Assets and Liabilities
Acquisition of Commercial Loans and Investments
Acquisition of Mitigation Credits
Restricted Cash Balance Received in Acquisition of Interest in Joint Venture
Cash Received (Contribution to) Joint Ventures
Cash Received from Joint Ventures
Proceeds from Disposition of Property, Plant, and Equipment, Net, and Assets Held for Sale
Principal Payments Received on Commercial Loans and Investments
Acquisition of Investment Securities
Proceeds from the Sale of Investment Securities
Net Cash Used In Investing Activities
Cash Flow From Financing Activities:

Proceeds from Long-Term Debt
Payments on Long-Term Debt
Cash Paid for Loan Fees
Cash Received (Paid for) Exercise of Stock Options and Common Stock Issuance
Cash Received Exercise of Stock Options and Common Stock Issuance
Proceeds from Issuance of Preferred Stock, Net of Underwriting Discount and Expenses
Cash Used to Purchase Common Stock
Cash Used to Purchase Common and Preferred Stock
Cash Paid for Vesting of Restricted Stock
Proceeds from (Cash Paid for) Issuance of Common Stock, Net
Dividends Paid - Preferred Stock
Dividends Paid - Common Stock
Net Cash Provided By (Used In) Financing Activities
Net Cash Provided By Financing Activities
Net Decrease in Cash, Cash Equivalents and Restricted Cash
Cash, Cash Equivalents and Restricted Cash, Beginning of Period
Cash, Cash Equivalents and Restricted Cash, End of Period
<u>Reconciliation of Cash to the Consolidated Balance Sheets:</u>
Cash and Cash Equivalents
Restricted Cash
Total Cash

[Table of Contents](#)

Supplemental Disclosure of Cash Flow Information:
Cash Paid for Taxes, Net of Refunds Received
Cash Paid for Interest ⁽¹⁾
Supplemental Disclosure of Non-Cash Investing and Financing Activities:
Unrealized Gain (Loss) on Cash Flow Hedges
Convertible Note Exchange
Equity Component of Convertible Debt
Capital Expenditures included in Accrued and Other Liabilities
Special Distribution Paid in Stock
Unrealized Gain on Cash Flow Hedges
Adjustment to Equity Component of Convertible Debt Upon Adoption of ASU 2020-06
Common Stock Dividends Declared and Unpaid
Assumption of Mortgage Note Payable

(1) Includes capitalized interest of \$0.3 million and \$0.2 million during the year years ended Dec

The accompanying notes are an integral part of these consolidated financial s

[Table of Contents](#)

NOTE 1. ORGANIZATION

NATURE OF OPERATIONS

The terms "us," "we," "our," and "the Company" as used in this report ref

We are a publicly traded, self-managed equity REIT that focuses on the exhibiting accommodative business tax policies, outsized relative job and p commercial loans and preferred equity.

We As of December 31, 2023, we own and manage, sometimes utilizing 15 multi-tenant income-producing properties States, comprising 3.7 million sq

In addition to our income property portfolio, as of December 31, 2022 De

Management Services: A fee-based management business that is enga 5, "Management Services Business."

- A fee-based management business that is engaged in managing Al

Commercial Loans and Investments: A portfolio of four commercial loan

- A portfolio of three commercial loan investments and one preferred

Real Estate Operations:

- A portfolio of subsurface mineral interests associated with approxim
- An A portfolio of subsurface mineral interests associated with appr by the Company's formerly owned mitigation bank.

On December 10, 2021, the entity that held approximately 1,600 acres holdings for \$66.3 million to Timberline Acquisition Partners, LLC an affiliate Prior to the completion of the Land JV Sale, the Company was engaged in m the Land JV Sale and corresponding dissolution of the Land JV, the Company

Our business also includes our investment in PINE. As of December partnership interest ("OP Units") we hold in Alpine Income Property OP, LP (tl or shares of PINE common stock on a one-for-one basis, at PINE's election. benefit from any appreciation in PINE's stock price, although no assurances c in investment and other income (loss) on the accompanying consolidated stat

[Table of Contents](#)

REIT CONVERSION

As of December 31, 2020, the Company had completed certain internal reorganization under the Internal Revenue Code of 1986, as amended (the "Code"), commencing with the

On January 29, 2021, December 10, 2021, the entity that held approximately 100% interest, completed the merger sale of CTO Realty Growth, Inc., a Florida corporation, with . Proceeds to the Company after distributions to the other member of the Land JV, the Company was engaged in order managing the Land JV, as further discussed in the REIT requirements (the "Merger").

Item 8. As a result of the Merger, existing shares of CTO FL common stock. The CTO Land JV, the Company is no longer holds a corporation organized in Florida, including ownership limitations and transfer restrictions applicable to the Company.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of the Company and all entities whose statements have been consolidated only for the periods that such entities or persons were

[Table of Contents](#)

All inter-company balances and transactions have been eliminated in the consolidated financial statements.

Prior to the Interest Purchase (hereinafter defined in Note 7, "Investment in Bank"), the Company completed the sale of the entity that owned the Mitigation Bank.

Additionally, the Company held a 33.5% retained interest in the entity that was sold. On December 10, 2021, for \$66.3 million to Timberline Acquisition Partners, LLC.

SEGMENT REPORTING

ASC Topic 280, *Segment Reporting*, establishes standards related to the reporting of segment information. Services, commercial loans and investments, and real estate operations, as follows. The decision maker, reviews financial information on an aggregate basis and disaggregate

USE OF ESTIMATES IN THE PREPARATION OF FINANCIAL STATEMENT

The preparation of financial statements in conformity with accounting principles generally accepted in the United States and liabilities, and disclosure of contingent assets and liabilities at the date of the

Among other factors, fluctuating market conditions that can exist in the r

[Table of Contents](#)

related to the Company's investment in income properties, could change mat

RECENTLY ISSUED ACCOUNTING STANDARDS

Cessation of LIBOR. In January 2021, the Financial Accounting Stand particularly, the risk of cessation of the London Interbank Offered Rate ("LIB transaction based and less susceptible to manipulation. The amendments i derivatives that are affected by the discounting transition. The Company bel continue to apply a perfectly effective assessment method for each interest ra

Debt with Conversion and Other Options. In August 2020, the FASB is: amendments in the update also provide for improvements in the consistency for reporting periods beginning after December 15, 2021. Effective January Further, the Company elected, upon adoption, to utilize the modified retrosper

Segment Reporting. In November 2023, the FASB issued ASU 2023-07 v this update are effective for annual reporting periods beginning after Decemb

Income Taxes. In December 2023, the FASB issued ASU 2023-09 whi beginning after December 15, 2023.

[Table of Contents](#)

CASH AND CASH EQUIVALENTS

Cash and cash equivalents includes cash on hand, bank demand acco include certain amounts over the Federal Deposit Insurance Corporation limit:

RESTRICTED CASH

Restricted cash totaled \$1.9 million \$7.6 million at December 31, 2022 required by the applicable state like-kind exchange structure into other inco commercial loans and investments.

INVESTMENT SECURITIES

In accordance with FASB ASC Topic 320, *Investments – Debt and Equ* consolidated balance sheets, with the unrealized gains and losses recognizec

The cost of Investment Securities sold, if any, is based on the specific id

DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITY

The Company accounts for its cash flow hedging derivatives in accorda
accrued and other liabilities on the consolidated balance sheet at its fair valu
long-term debt liabilities.

The Company documented the relationship between the hedging instrur

[Table of Contents](#)

whether the derivatives that are used in hedging the transactions are highly e

Changes in fair value of the hedging instruments that are highly effect
designated hedged items (See Note 17, "Interest Rate Swaps").

FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts of the Company's financial assets and liabilities
2021, 2022, approximate fair value because of the short maturity of these ins
rates for revolving credit arrangements with similar risks and maturities. The
Loan (hereinafter defined), mortgage note, and convertible debt held as of **1**
Note 9, "Fair Value of Financial Instruments").

FAIR VALUE MEASUREMENTS

The Company's estimates of fair value of financial and non-financial as:
clarity and comparability in fair value measurements and related disclosures.

[Table of Contents](#)

value hierarchy based upon three levels of inputs that may be used to measu

- Level 1 – Valuation is based upon quoted prices in active markets fr
- Level 2 – Valuation is based upon inputs other than Level 1 that ar
can be corroborated by observable market data for substantially the
- Level 3 – Valuation is generated from model-based techniques tha
pricing the asset or liability. Valuation techniques include option pric

COMMERCIAL LOANS AND INVESTMENTS

Investments in commercial loans and investments held for investment are

Pursuant to ASC 326, *Financial Instruments - Credit Losses*, the Compar period. We are unable to use historical data to estimate expected credit loss based on the amortized cost basis of the commercial loans.

RECOGNITION OF INTEREST INCOME FROM COMMERCIAL LOANS AN

Interest income on commercial loans and investments includes interest on the actual coupon rate and the outstanding principal balance and purchase

MITIGATION CREDITS AND MITIGATION CREDIT RIGHTS

Mitigation credits and mitigation credit rights are stated at historical cost statements of operations.

ACCOUNTS RECEIVABLE

Accounts receivable related to income properties, which are classified property tenants totaled \$2.2 million \$4.6 million and \$0.9 million \$2.2 million €

[Table of Contents](#)

million \$2.4 million increase is primarily attributable to an increase in estimate

Accounts receivable related to real estate operations, which are classified respectively. The accounts receivable as of December 31, 2022 December 3 closed during the fourth quarter of 2015 as more fully described in Note 12, “C

As The Company continually assesses the collectability of December 31 buyer tenant's payment history, the financial condition of the golf operations fo tenant, current macroeconomic trends, and other factors as deemed Instruments-Credit Losses. doubtful accounts which is included in income pro

[Table of Contents](#)

consolidated statements of operations. As of December 31, 2022 December 3 which is included within other assets on the Company's consolidated balance

PURCHASE ACCOUNTING FOR ACQUISITIONS OF REAL ESTATE SUBJ

Investments in real estate are carried at cost less accumulated depreciation. To determine whether the acquired asset meets the definition of a business, the Company determines whether the acquired or substantially all of the fair value is concentrated in a single identifiable intangible asset that cannot be replaced without significant cost, effort or delay. Transaction costs for the acquisitions of a business are expensed as incurred. Improvements and replacements

In accordance with FASB guidance, the fair value of the real estate acquired consists of the value of above-market and below-market leases, the value of the acquired property, above-market and below-market in-place lease values are determined on the terms of the respective leases. The capitalized below-market lease values are amortized over the terms of the respective leases. The Company amortizes the value attributable to the renewal over the renewal term. If the renewal is terminated prior to its stated expiration, all unamortized amounts relating to the

The Company incurs costs related to the development and leasing of properties. Costs included in construction in progress during the development period. When the Company assesses the level of construction activity to determine the amount, if any, of interest

SALES OF REAL ESTATE

When income properties are disposed of, the related cost basis of the real estate and the underlying operating leases are removed, and gains or losses from the disposition are recognized using the full accrual method.

F-15

[Table of Contents](#)

Gains and losses on land sales, in addition to the sale of Subsurface Intellectual Property, are recorded at the lower of cost or market. Sales when the Company transfers the promised goods in the contract basis

PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment are stated at cost, less accumulated depreciation and amortization. The cost of maintenance and repairs is expensed as incurred. The

[Table of Contents](#)

disposed of, and the related accumulated depreciation or amortization, are recognized on a straight-line basis exclusive of amortization related to intangible assets, recognized for the year: 2021, 2022 and \$11.3 million, 2022, \$0.3 million and \$0.2 million of interest was capitalized.

Income Properties Buildings and Improvements

Other Furnishings and Equipment

LONG-LIVED ASSETS

The Company follows FASB ASC Topic 360-10, *Property, Plant, and Equipment*, for impairment whenever events or changes in circumstances indicate that the carrying amount of property, plant, and equipment may not be recoverable. Impairment is measured as the excess of the carrying amount over the fair value. Fair value is determined based on the present value of the estimated future cash flows expected to be received from the asset or the disposal of the asset. Long-lived assets are evaluated for impairment by using an undiscounted cash flow test. If the carrying amount of the asset exceeds the undiscounted cash flows, an impairment loss is recognized for the amount by which the carrying amount exceeds the fair value. Long-lived assets are evaluated for impairment by using an undiscounted cash flow test. If the carrying amount of the asset exceeds the undiscounted cash flows, an impairment loss is recognized for the amount by which the carrying amount exceeds the fair value.

INCOME PROPERTY LEASES

The rental of the Company's income properties are classified as operating leases. The difference between lease income recognized under this method and contract lease income is recorded in the accompanying consolidated balance sheets. The Company's leases provide variable lease payment revenue is estimated each period and is recognized as lease income.

OPERATING LEASE EXPENSE

The Company leases property and equipment, which are classified as operating leases.

OTHER REAL ESTATE INTERESTS

From time to time, the Company will release surface entry rights related to its real estate interests. Unless the right is released under a deferred payment plan and the initial payment is made, the Company will recognize a loss on the release of the right.

[Table of Contents](#)

INCOME TAXES

The Company elected to be taxed as a REIT for U.S. federal income tax purposes and has operated in such a manner as to qualify for taxation as a REIT and not as a corporation. The Company is taxed at corporate rates on its net taxable income; the Company, however, is not subject to corporate income tax. While the Company must distribute at least 90% of its REIT taxable income to its shareholders, the Company is allowed certain other non-cash deductions or adjustments to its taxable income.

[Table of Contents](#)

The Company is allowed certain other non-cash deductions or adjustments to its taxable income. The Company is allowed certain other non-cash deductions or adjustments to its taxable income. The Company is allowed certain other non-cash deductions or adjustments to its taxable income.

total of two TRSs subject to taxation. The Company's TRSs will file tax return:

The Company uses the asset and liability method to account for income financial reporting purposes and the amounts used for income tax purposes financial statements included in income taxes. The interpretation prescribes interpretation also provides guidance on de-recognition, classification, interest federal and state filing positions and believes that its income tax filing position income tax positions have been recorded pursuant to the FASB guidance.

EARNINGS PER COMMON SHARE

Basic earnings per common share is computed by dividing net income assumption of the conversion of stock options and vesting of restricted stock the 2025 Notes (hereinafter defined) on an if-converted basis, see Note 14, "C

CONCENTRATION OF CREDIT RISK

Financial instruments which potentially subject the Company to concent

The Company also has certain tenants within our income property portf

- Square Footage Concentrations. As of December 31, 2023, a tota December 31, 2022, a total of 29%, 15%, 12%, and 11% of the Co total of 23%, 13%, 13%, 12%, and 16% of the Company's income p
- Tenant Concentrations. We did not have any tenants that accounte Carolina, that accounted for 10.9% of our total revenue during the y

Table of Contents

- Base Rent Concentrations. A total of 33% 35%, 16% 20%, 13% 11% Florida, respectively.

Table of Contents

NOTE 3. INCOME PROPERTIES

Leasing revenue consists of long-term rental revenue from retail, office straight-line base rental revenue as well as the non-cash accretion of above a taxes, and other operating expenses.

The components of leasing revenue are as follows (in thousands):

Leasing Revenue
Lease Payments
Variable Lease Payments
Total Leasing Revenue

Minimum future base rental revenue on non-cancelable leases subsequ renewal options which could be exercised at the tenant's election and are not

Year Ending December 31,	
2024	\$
2025	
2026	
2027	
2028	
2029 and Thereafter (Cumulative)	
Total	\$

Year Ending December 31,	
2023	\$
2024	
2025	
2026	
2027	
2028 and Thereafter (Cumulative)	
Total	\$

2023 Acquisitions. During the year ended December 31, 2023, the Com an existing multi-tenanted retail property for an aggregate purchase price of \$

- Four properties, totaling 24,100 square feet, within the 28,100 s million including capitalized acquisition costs. The four properti square-foot property that makes up the remaining retail portior Gwinnett in December 2021.
- The Plaza at Rockwall, a multi-tenanted retail income properti comprises approximately 446,500 square feet, was 95% occupi
- A vacant land parcel adjacent to the previously acquired Collect

Of the aggregate \$80.3 million acquisition cost, \$21.2 million was alloc and above market lease value and \$3.2 million was allocated to intangible liat

2023 Dispositions. During the year ended December 31, 2023, the Comp

[Table of Contents](#)

outparcels of the property known as Crossroads Towne Center, located in Ch million, (iv) a multi-tenanted retail property known as Westcliff, located in Florida for \$22.0 million, disposition of \$8.2 million, aggregate losses on disposition of \$0.7 million, and

2022 Acquisitions. During the year ended December 31, 2022, the Company acquired \$315.6 million, as follows:

- Acquired Price Plaza Shopping Center on March 3, 2022, a multi-tenant Shopping Center comprises 200,576 square feet and was 95% leased at acquisition. Price Plaza Shopping Center is included in the Company's Note 16, "Long-Term Debt."
- Acquired Madison Yards on July 8, 2022, a multi-tenant grocery store. Madison Yards comprises 162,521 square feet and was 98% leased at acquisition.
- Acquired West Broad Village on October 14, 2022, a multi-tenant office building. West Broad Village comprises 392,007 square feet and was 83% leased at acquisition.
- Acquired Collection at Forsyth on December 29, 2022, a multi-tenant office building. Collection at Forsyth comprises 560,434 square feet and was 100% leased at acquisition.
- Acquired MainStreet Portfolio on December 29, 2022, a restaurant portfolio including capitalized acquisition costs. MainStreet Portfolio comprises 1,000,000 square feet and was 100% leased at acquisition.

[Table of Contents](#)

Of the aggregate \$315.6 acquisition cost, \$60.1 million was allocated to land, \$10.0 million was allocated to market lease value, and \$5.5 million was allocated to intangible liabilities for the below:

2022 Dispositions. During the year ended December 31, 2022, the Company disposed of a single-tenant income property located in Austin, Texas, which was recorded at \$22.2 million, (iv) Church & Dwight, a multi-tenant office income property located in Jacksonville, Florida, which was recorded at \$22.2 million.

2021 Acquisitions. During the year ended December 31, 2021, the Company acquired \$124.5 million, as follows: Of the total acquisition cost, \$78.0 million was allocated to land, \$124.5 million was allocated to market lease value and \$2.8 million was allocated to intangible liabilities for the below:

[Table of Contents](#)

[Table of Contents](#)

applicable security agreement and, accordingly, the carrying value of the inve

2022 Activity. On January 26, 2022, the Company originated a constr \$8.7 million. The construction loan matures on January 26, 2024, has a one- the Company. Funding of the loan occurs as the borrower completes the und year ended December 31, 2022, the Company received principal payments tc

On March 11, 2022, the Company sold the Carpenter Hotel ground le \$16.25 million investment was recorded in the consolidated balance sheets a:

On April 7, 2022, the Company entered into a preferred equity agreem "Watters Creek Investment"). Pursuant to FASB ASC Topic 810, *Consolidat Investment*; accordingly, the \$30.0 million was recorded in the consolidated b fixed interest rate of 8.50% at the time of acquisition with increases during the

On April 29, 2022, the Company originated a construction loan secure loan matures on August 31, 2022, bears a fixed interest rate of 8.00%, and completed the underlying construction. The entire \$19.0 million was funded to

On May 9, 2022, the Company originated an improvement loan for a t location is open at which time the fixed interest rate will be 10.00%, and requ had funded \$1.5 million to the borrower.

On July 28, 2022, the Company sold the Westland Gateway Plaza lo \$21.1 million investment was recorded in the consolidated balance sheets as

On November 4, 2022, the borrower of the 110 N Beach St. mortgage n

[Table of Contents](#)

The Company's commercial loans and investments were comprised of the

Description

Mortgage Note – 4311 Maple Avenue – Dallas, TX

Construction Loan – The Exchange At Gwinnett – Buford, GA

Preferred Investment - Watters Creek – Allen, TX

Improvement Loan - Ashford Lane – Atlanta, GA

2021 Activity. On June 30, 2021, the Company originated a loan in connection with the acquisition of a property and had an initial term of 1.5 years.

The Company's commercial loans and investments were comprised of the following:

Description
Carpenter Hotel – 400 Josephine Street, Austin, TX
Westland Gateway Plaza – Hialeah, FL
Mortgage Note – 4311 Maple Avenue – Dallas, TX
Mortgage Note – 110 N Beach Street – Daytona Beach, FL

The carrying value of the commercial loans and investment portfolio at December 31, 2023, 2022, 2021, 2020, and 2019 was as follows:

Current Face Amount
Imputed Interest over Rent Payments Received
Unaccreted Origination Fees
CECL Reserve
Total Commercial Loans and Investments

NOTE 5. RELATED PARTY MANAGEMENT SERVICES BUSINESS

The Company's management fee income is within the scope of FASB ASC 842-10-02, "Leases of Intangible Assets." Management fee income for the years ended December 31, 2022, 2021, 2020, and 2019, respectively, was as follows:

Related Party Management of Alpine Income Property Trust. Pursuant to a management agreement and based on a 1.5% annual rate), calculated and paid to the Company for the management of the trust. The Company also has a management agreement with the trust to determine to raise additional equity capital in the future. The Company also has a management agreement with the trust to determine to raise additional equity capital in the future. The Company also has a management agreement with the trust to determine to raise additional equity capital in the future. The Company also has a management agreement with the trust to determine to raise additional equity capital in the future.

During the years ended December 31, 2022, 2021, 2020, and 2019, respectively, Dividend income for the years ended December 31, 2022, 2021, 2020, and 2019, respectively, was as follows:

[Table of Contents](#)

For the years ended December 31, 2023, 2022, 2021, 2020, and 2019, the Company's management fee income was \$2.3 million, \$2.5 million, \$2.5 million, \$2.5 million, and \$2.5 million, respectively. Management fee income for the years ended December 31, 2023, 2022, 2021, 2020, and 2019, respectively, was as follows:

The following table represents amounts due from PINE to the Company

Description

Management Services Fee due From PINE
Dividend Receivable
Other
Total

Table of Contents

On November 26, 2019, as part of PINE's IPO, the Company sold PINE common stock in exchange for an aggregate of 1,223,854 OP Units, which had an initial value of \$1.0 million. The Company also sold 421,053 shares of PINE common stock in the IPO for a total of \$4.0 million.

On October 26, 2021, the Board authorized the purchase by the Company of up to 1,223,854 OP Units Pursuant to the Prior PINE Share Purchase Authorization, during the year ended December 31, 2022, CTO owns, in the aggregate, 1,223,854 OP Units and 979,543 shares of PINE common stock.

On February 16, 2023, the Board cancelled the Prior PINE Share Purchase Authorization (the "2023 PINE Share Purchase Authorization"). Shares of PINE may be purchased pursuant to the 2023 PINE Share Purchase Authorization does not obligate during the year ended December 31, 2023, a total of \$2.1 million, or suspended, an average price of \$16.21 per share.

During the year ended December 31, 2022, PINE exercised its right, pursuant to the 2023 PINE Share Purchase Authorization, to purchase 1,223,854 OP Units from the Company for a purchase price of \$6.9 million, which sale was completed on February 16, 2023. (i) a portfolio of six net leased properties (the "CMBS Portfolio") for an aggregate purchase price of \$30.0 million, assumed the related \$30.0 million mortgage note payable which resulted in a net cash outflow of \$2.1 million.

Portfolio Management Agreement. On December 4, 2023, the Company entered into a Portfolio Management Agreement with PINE. Although the Company has no direct relationship with the third party, PINE will pay the Company disposition management fees, leasing commissions, and other fees related to the disposition of properties with PINE whereby PINE will receive the portion of fees earned by the Company. The Company recognized less than \$0.1 million of revenue pursuant to the Portfolio Management Agreement during the year ended December 31, 2023.

Related Party Management of Land JV. Prior to the Land JV Sale on December 31, 2021, the Company was evaluated quarterly and as land sales occurred in the Land JV, the basis of evaluation was as of December 31, 2021 was \$10,000 per month. As a result of the Land JV Sale, the Company earned \$10,000 per month during the years ended December 31, 2021, and 2020, the Company earned \$10,000 per month.

[Table of Contents](#)

NOTE 6. REAL ESTATE OPERATIONS

Real Estate Operations

Land and development costs at **December 31, 2022** **December 31, 2021**

Land and Development Costs
Subsurface Interests
Total Land and Development Costs

The Company's real estate operations revenue is within the scope of FASB ASC 606, Revenue from Contracts with Customers, and is transferred.

Revenue from continuing real estate operations consisted of the following:

Mitigation Credit Sales
Subsurface Revenue - Other
Land Sales Revenue
Fill Dirt and Other Revenue
Total Real Estate Operations Revenue

Daytona Beach Development. During the year ended **December 31, 2022**, the Company completed the sale of a portion of the Daytona Beach Development (the "Daytona Beach Development") for a sales price of \$6.25 million, which was related to the Daytona Beach Development.

Mitigation Credits and Mitigation Credit Rights. The Company **owns** **own** \$2.6 million as of December 31, 2022. **During the year ended December 31, 2022**, the Company completed the sale of the Daytona Beach Development, and the mitigation credit rights were retained by the Company as part of the sale agreement.

Revenues and the cost of sales of mitigation credit sales are reported as sold 20 mitigation credits for proceeds of \$2.3 million with a cost basis of \$1.1. December 31, 2021, the Company sold six mitigation credits for proceeds of : 31, 2021, as such credits are to be provided to buyers of land at no cost. Miti comprised of (i) 42 mitigation credits with a cost basis of \$2.9 million that w transferred to buyers of land previously sold and of which costs were accrue permit related to the land that gave rise to an environmental restoration matte consolidated statements of operations for the year ended December 31, 2020

[Table of Contents](#)

Subsurface Interests. As of December 31, 2022 December 31, 2023, t Company's subsurface operations consist of revenue from the leasing of e: operations in the consolidated statements of operations. During the year enc approximately 14,600 acres of subsurface oil, gas, and mineral rights for a se \$4.6 million. During the year ended December 31, 2020, the Company sold 3:

During the years ended December 31, 2022, 2021, and 2020, the Com million during each respective year.

The Company is not prohibited from selling any or all of its Subsurface surface value. Should the Company complete a transaction to sell all or a por

[Table of Contents](#)

investments including income-producing properties. Cash payments for the i 2023, 2022 and 2021, and 2020, respectively.

Land Impairments. There were no impairment charges on the Compar during the year ended December 31, 2021 is related to the Company's previc received through distributions of the Land JV in connection with closing the : \$66.3 million.

Additionally, during the year ended December 31, 2020, the Company i and a \$7.1 million impairment charge on the Company's previously held ret: undiscounted future cash flows to be received by the Company based on the

Real Estate Operations – Land JV

The Land JV, of which the Company previously held a 33.5% retained completed \$147.0 million in land sales. Upon the closing of the sale of the L million, to the Company after distributions to the other member of the Land JV

Through December 31, 2021, the Company served as the manager of t
by the manager were approved by the unanimous consent of the JV Partners
contain material revisions to the standard purchase contract of the Land JV;
financing for the Land JV; admission of additional members; and dispositions
the year years ended December 31, 2022. December 31, 2023 or 2022.

[Table of Contents](#)

NOTE 7. INVESTMENT IN JOINT VENTURES

The Company has no investments in joint ventures as of December 31,

Watters Creek Investment. As described in Note 4. "Commercial Loans
funding towards the total investment in Watters Creek at Montgomery Farm,
equity and a secured first mortgage. The Company's variable interest in the
operations, including asset management and leasing, of the Watters Creek
underlying the Watters Creek Investment; accordingly, the entity was not co
determination included, but were not limited to, the Company not having the
Company's position as minority lender with fixed returns and maturity dates fc

Land JV. The Company's previously held retained interest in the Land J
the land was ultimately sold by the Land JV. As of September 30, 2021, th
land holdings to Timberline for \$66.3 million. Proceeds to the Company after c

Through December 31, 2021, the Company served as the manager of
consent of the JV Partners. Pursuant to the Land JV's operating agreement,
Land JV, the basis for our management fee was reduced as the managemer
fees pertaining to the Land JV were earned during the year years ended Dece

Prior to the Land JV Sale, the investment in joint ventures on the Comp

[Table of Contents](#)

entity and therefore, it was accounted for under the equity method of account
limited to, the Land JV being jointly controlled by the members through the us
account for the Land JV investment.

During the year ended December 31, 2021, the Company recognized in
the Land JV was a result of eliminating the investment in joint ventures based

Additionally, during the year ended December 31, 2020, the Company recognized the Land JV is the result of a re-forecast of the then anticipated undiscounted

[Table of Contents](#)

The following table provides summarized financial information of the Lar

Revenues
Direct Cost of Revenues
Operating Income
Other Operating Expenses
Net Income

The Company's share of the Land JV's net income (loss) was zero for share of net income, including adjustments required to reflect the investor's interest in the Land JV of \$48.9 million at the estimated fair market value basis carry-over basis pursuant to ASC 845 which states that transfers of nonmonetary assets should be recorded at fair value at the time of the transfer. Each quarter upon determining the Company's share of the Land JV's net income as of and subsequent to December 31, 2021.

Mitigation Bank. The mitigation bank transaction completed in June 201 comprised of certain funds and accounts managed by an investment advisor as the day-to-day manager of the Mitigation Bank JV property, responsible for consolidated balance sheets included \$6.9 million related to the fair market value

On September 30, 2021, the Company, through a wholly owned and fully controlled subsidiary, contributed \$16.1 million after utilizing the available cash in the Mitigation Bank to ASU 2017-01, *Business Combinations: Clarifying the Definition of a Business*, i.e. the mitigation credits and mitigation credit rights. Accordingly, the total value of \$24.9 million which is comprised of (i) the \$18.0 million Interest Purchase Agreement recorded value of \$6.9 million of the retained interest was eliminated and the \$21.6 million to the mitigation credit rights.

[Table of Contents](#)

On December 29, 2022, the Company completed the sale of the entity rights were retained by the Company as part of the sale agreement.

[Table of Contents](#)

The following table provides summarized financial information of the Mitig

Revenues
Direct Cost of Revenues
Operating Income
Other Operating Expenses
Net Income

The Company's share of the Mitigation Bank JV's net income (loss) w Company's share of net income, including adjustments required to reflect the retained interest in the Mitigation Bank JV of \$6.8 million in June 2018 at the assets contributed by the Company at carry-over basis pursuant to ASC 845 retained equity interest was evaluated each quarter upon determining the C December 31, 2021.

NOTE 8. INVESTMENT SECURITIES

As of ~~December 31, 2022~~ December 31, 2023, the Company owns, in th million, which total includes 1.2 million OP Units, or ~~8.1%~~ 8.2%, which the Cor by the Company, or ~~6.5%~~ 7.5%. The Company has elected the fair value op detailed financial information regarding PINE, please refer to its financial state

The Company calculates the unrealized gain or loss based on the clo included in investment and other income (loss) in the consolidated statements 2021.

[Table of Contents](#)

The Company's available-for-sale securities as of **December 31, 2022** D

Cost	Unrealized Gains in Investment Income	Unrealized Losses in Investment Income
------	--	---

December 31, 2023

Common Stock

Operating Units

Total Equity Securities

Total Available-for-Sale Securities

December 31, 2022

Common Stock

Operating Units

Total Equity Securities

Total Available-for-Sale Securities

December 31, 2021

Common Stock

Operating Units

Total Equity Securities

Total Available-for-Sale Securities

NOTE 9. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table presents the fair value of the Company's financial instruments as of December 31, 2022:

Cash and Cash Equivalents - Level 1
Restricted Cash - Level 1
Commercial Loans and Investments - Level 1
Long-Term Debt - Level 2

To determine estimated fair value, the Company uses the market approach, which is based on the price that would be received to sell an asset or settle a liability in an orderly transaction at the measurement date.

The following table presents the fair value of the Company's swaps as of December 31, 2022:

December 31, 2022

Cash Flow Hedge - 2026 Term Loan Interest

Cash Flow Hedge - 2026 Term Loan Interest

Cash Flow Hedge - 2027 Term Loan Interest

Cash Flow Hedge - 2028 Term Loan Interest

Investment Securities

December 31, 2021

Cash Flow Hedge - 2026 Term Loan Inter
Cash Flow Hedge - 2026 Term Loan Inter
Cash Flow Hedge - 2027 Term Loan Inter
Investment Securities

December 31, 2023

Cash Flow Hedge - 2026 Term Loan Inter
Cash Flow Hedge - 2027 Term Loan Inter
Cash Flow Hedge - 2028 Term Loan Inter
Cash Flow Hedge - Credit Facility Interes
Investment Securities

December 31, 2022

Cash Flow Hedge - 2026 Term Loan Inter
Cash Flow Hedge - 2027 Term Loan Inter
Cash Flow Hedge - 2028 Term Loan Inter
Investment Securities

No assets were measured on a r

2022.

[Table of C](#)

NOTE 10

Inta
liabilities

Intangible
Value of
Value of
Value of
Sub-to
Accum
Sub-to
Intangible

NOTE 11

In th

2022, as

Incc

long-lived
sale agre

Duri

Property

closed on

The

Con

investme
to date. M

Duri

were no s

Rea

Land JV
Decembe

Add
received |

NOTE 12

Oth

Income P

Income P

Income P

Operating

Golf Rour

Cash Flo

Infrastruc

Prepaid E

Due from

Financing

Total Oth

(1) Ir

In the the Comp	
Table of C	
The	
PREFER	
On Ju	
The offeri	
Table of C	
discount Preferred	
The S or upon th election, I stock sha	
The f	
Sei	
Series A	
SERIES /	
On shares (th up to \$3. purchase not obliga	
DIVIDEN	
The Company	

		taxable in depreciat
		The data):
		Series A I Dividen Per Sh
		Common Dividen Per Sh
		Series A I Dividen Per Sh
		Common Dividen Per Sh
		(1)
		Table of C
		2025 NO
		Effe
		recorded
		opening t
		Adjustme
		2025 NO
		On F
		"2025 No
		million, at
		of 2025 N

NOTE 14

Bas
period. D
the perio

The

Basic and
Net Incon
Add Back
Net Incon

Basic and
Weighted
Common
Weighted

Per Share
Net Incc
Basic ar

(1) \$
J
n
(2) \$
S

[Table of C](#)

\$

The
not includ

Effe
Company
upon ado
2020-06,
ended De

NOTE 15

COMMON

Prior
and was
reflected

In F
Company
40,553 st
common
expiration

On F
\$5.0 Million
price of u
price per
the Febru

On A
"\$5.0" Apr
up to \$5.0
through t
"Exchang

[Table of C](#)

In the
open mar

SERIES,

On
shares (t
up to \$3.0
any tradin
of its Seri
\$0.4 million

NOTE 16

As c

		Credit Fa
		2026 Terr
		2027 Terr
		2028 Terr
		3.875% C
		Mortgage
		Total Loni
		(1) The Cr
		Facility
		(2) The Cr
		(2) (3) The Cr
		(3) (4) The Cr
		Cre
		owned su
		the Credit
		On
		a total bo
		of the Co
		the 30-da
		Table of C

	the 2017 unused p
	On Novembe Company trusts to a
	On . of market
	Table of C
	On among ot that may to qualify
	On (i) increas provision: Company 2021, the
	On among ot Term Loa
	On as define additional commitm pursuant and (vii) t
	On Ninth Am
	Table of C

At [

\$186.2 m

The
in certain
indebtedr
default to
Company

Mor

interest a

Con
million ag
aggregate

Table of Contents

Notes at:
aggregate

The 2025
\$1,000 of
closing sa
adjusted
2025 Not
various c
Notes in c

The
the closing
redeem the
common
common
eliminated

As c

Lon

Credit Fa
2026 Terr
2027 Terr
2028 Terr
3.875% C

		Credit Fa
		The
		Interest E
		Amortizat
		Amortizat
		Total Inter
		Total Inter
		Interest E
		Amortizat
		Amortizat
		Total Inter
		Total Inter
		(1) Include
		Table of C
		The
		Table of C
		NOTE 17
		The
		were 100
		comprehe
		Company

Hedged It	
2026 Term	
2026 Term	
2026 Term	
2026 Term	
2027 Term	
2027 Term	
2027 Term	
2028 Term	
2028 Term	
2028 Term	
Credit Fac	
Credit Fac	
Credit Fac	
Credit Fac	
(1) Effectiv	
(2) During	
The	
agreemer	
any of the	
agreemer	
NOTE 18	
Acc	
Accrued i	
Reserve i	
Tenant Se	
Accrued (
Accrued I	
Environm	
Cash Flo	
Operating	
Other	
Total Acc	
Table of C	

Environment
one acre
engineers
of the ran
issued a
pursuant
was incre
\$0.1 millic

NOTE 19

Prepaid F	
Interest R	
Tenant Co	
Other Def	
Total Defe	

NOTE 20

SUMMAF

Type of Asset
Equity Class
Group Major
Equity Class

		Equity Cla
		Total Shan
		Am
		Total Cos
		Income T
		Total Cos
		EQUITY-I
		Performa
		Per
		equal to t
		Table of C
		the awarc
		69,168 88
		The
		by the Co
		of the Co
		Table of C
		Compens
		As c
		be recogn
		A st

Performance	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Market C	
Re:	
share of 1	
prices. Ef	
Such sha	
The	
by the Co	
of the Co	
condition:	
As c	
Table of C	
A st	

Market C	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Three Ye	
Re:	
year prov	
grantee is	
common	
Dur	
shares is	
multiplyin	
the applic	
As c	
will be rec	
A st	
Non-Vest	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	
Non-Vest	
Granted	
Vested	
Expired	
Forfeited	

	Non-Vest
	Granted
	Vested
	Expired
	Forfeited
	Non-Vest
<hr/>	
Table of Contents	
A summary of the information presented in this document is provided in the following table:	
	Non-Vest
	Non-Vest
	Granted
	Vested
	Expired
	Forfeited
	Non-Vest
	Granted
	Vested
	Expired
	Forfeited
	Non-Vest
	Granted
	Vested
	Expired
	Forfeited
	Non-Vest
Non-Qua	
Stor	
31, 2018.	
reason of	
The	
assumpti	
<hr/>	

A st

Non-Qua

Outstandi

Non-Vest

Granted

Exercisec

Expired

Forfeited

Outstandi

Non-Vest

Granted

Exercisec

Expired

Forfeited

Outstandi

Non-Vest

Granted

Exercisec

Expired

Forfeited

Outstandi

Exercisat

Exercisat

Non-Vest

Exercisat

Exercisat

The

qualified,

NON-EM

Eac

directors

closing tra

Eac

31, 2022

Company

fees, but

additional

Dur
million \$0
2023, 202

Table of C

NOTE 21

The
been orga
subject to
dividends
excluding
when cor
minimum
subject to
separatel

As i
associate
Exchange
January 1
including

Tota

Income T
Income T

The

Federal
State
Total

[illegible]

Income Tax
Increase
State Income
Income Tax
Tax Benefit
Valuation
Other Re
Benefit fo

The
and 2021
expected
31, 2023

Table of Contents

December
For
Colorado
returns th
December
Company

Incc
Additional
years year

NOTE 22

MINIMUM

NOTE 23

The
Investme

Our
accounte
respectiv
Managen
commerc
our intere

The
segment

[Table of C](#)

NOTE 23

The
revenue g

Our
86% of o
managen
investme
in subsum

The
segment

Info

Revenue
Income P
Managen
Interest Ir
Real Esta
Total Re
Operatin
Income P
Managen
Interest Ir
Real Esta
General a
Impairme

Gain (Loss)
Gain (Loss)
Total Op
Deprecia
Income P
Corporate
Total De
Capital E
Income P
Commerc
Corporate
Total Ca

Table of C

Info

Revenue
Income P
Manager
Interest Ir
Real Esta
Total Re
Operatin
Income P
Manager
Interest Ir
Real Esta
General a
Provision
Gain (Los
Loss on E
Total Op
Deprecia
Income P
Corporate
Total De
Capital E
Income P
Commerc
Corporate
Total Ca

Income P
Managem
Commerci
Real Esta
Corporate
Total Ass

Op
expenses
\$11.1 mil
Company
Interests.

The

Table of Contents

NOTE 24
Ass

Plant, Pro
Intangible
Total Ass

NOTE 25

Sub
transactio

On
agreement

Descriptio

Income Pr
Westcli
Crabby
LandSh
Fidelity,
Genera
The Str
Crossrc
Ashford
Sabal F
Jordan
Eastern
The Sh
Beaver
125 Lin
369 N.
The Ex
Price P
Madiso
West B
Collecti
Collecti
MainSt
Plaza a

⁽¹⁾ The ag

Income Pro
Westcliff
Crabby's
LandSh
Fidelity, .
General
The Stra
Crossro
Ashford
Sabal P
Jordan L
Eastern
The Sho
Beaver C
125 Linc
369 N. N
The Exc
Price Pl
Madison
West Br
Collectio
Collectio
MainStre
Plaza at

[Table of C](#)

Cost:
Balance at
Additions
Cost of R
Balance at

Accumula
Balance at
Depreciat
Depreciat
Balance at

Reconcili
Reconcili
Income

Cost Basi
Tota

[Table of Contents](#)

There was a po

Description Int































































