

REFINITIV

DELTA REPORT

10-Q

TCBK - TRICO BANCSHARES /

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

The following comparison report has been automatically generated

TOTAL DELTAS 1198

■ CHANGES	336
■ DELETIONS	525
■ ADDITIONS	337

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

for the quarterly period ended: **September 30, 2023** **March 31, 2024**

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

for the transition period from _____ to _____

Commission File Number: 000-10661



(Exact Name of Registrant as Specified in Its Charter)

CA

94-2792841

(State or Other Jurisdiction of
Incorporation or Organization)

(I.R.S. Employer
Identification Number)

63 Constitution Drive
Chico, California 95973
(Address of Principal Executive Offices)(Zip Code)

(530) 898-0300
(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	TCBK	The NASDAQ Stock Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "accelerated filer", "large accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

<input checked="" type="checkbox"/> Large accelerated filer	<input type="checkbox"/> Accelerated filer
<input type="checkbox"/> Non-accelerated filer	<input type="checkbox"/> Smaller reporting company
<input type="checkbox"/> Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. Yes No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding for each of the issuer's classes of common stock, as of the latest practical date:

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TriCo Bancshares
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GLOSSARY OF ACRONYMS AND TERMS

The following listing provides a comprehensive reference of common acronyms and terms used throughout the document:

ACL	Allowance for Credit Losses
AFS	Available-for-Sale
AOCI	Accumulated Other Comprehensive Income
ASC	Accounting Standards Codification
CARES	Coronavirus Aid, Relief and Economic Security Act
CDs	Certificates of Deposit
CDI	Core Deposit Intangible
CECL	Current Expected Credit Loss
COVID-19	Coronavirus Disease
CRE	Commercial Real Estate
CMO	Collateralized mortgage obligation
DFPI	State Department of Financial Protection and Innovation
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
FHLB	Federal Home Loan Bank
FOMC	Federal Open Market Committee
FRB	Federal Reserve Board
FTE	Fully taxable equivalent
GAAP	Generally Accepted Accounting Principles (United States of America)
HELOC	Home equity line of credit
HTM	Held-to-Maturity
IO LIBOR	Interest only London Interbank Offered Rate
NIM	Net interest margin
NPA	Nonperforming assets
OCI	Other Comprehensive Income comprehensive income
PCD	Purchase Credit Deteriorated
PPP	Paycheck Protection Program
PSU	Performance based restricted stock
ROUA	Right-of-Use Asset
RSU	Restricted Stock Unit
SBA	Small Business Administration
SERP	Supplemental Executive Retirement Plan
SFR	Single Family Residence
SOFR	Secured Overnight Financial Financing Rate
TDR	Troubled Debt Restructuring
VRB	Valley Republic Bancorp
XBRL	eXtensible Business Reporting Language

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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements (unaudited)

TRICO BANCSHARES
CONDENSED CONSOLIDATED BALANCE SHEETS
 (In thousands, except share data; unaudited)

	September 30, 2023	December 31, 2022	March 31, 2024	December 31, 2023
Assets:	Assets:			
Cash and due from banks				
Cash and due from banks				

Cash and due from banks	Cash and due from banks	\$ 75,332	\$ 96,323
Cash at Federal Reserve and other banks	Cash at Federal Reserve and other banks	35,767	10,907
Cash and cash equivalents	Cash and cash equivalents	111,099	107,230
Investment securities:	Investment securities:		
Marketable equity securities	Marketable equity securities	2,517	2,598
Available for sale debt securities, at fair value (amortized cost of \$2,509,623 and \$2,742,987)	Available for sale debt securities, at fair value (amortized cost of \$2,509,623 and \$2,742,987)	2,174,337	2,452,438
Marketable equity securities	Marketable equity securities		
Available for sale debt securities, at fair value (amortized cost of \$2,321,608 and \$2,384,325)	Available for sale debt securities, at fair value (amortized cost of \$2,321,608 and \$2,384,325)		
Held to maturity debt securities, at amortized cost, net of allowance for credit losses of \$0	Held to maturity debt securities, at amortized cost, net of allowance for credit losses of \$0	139,058	160,983
Restricted equity securities	Restricted equity securities	17,250	17,250
Loans held for sale	Loans held for sale	644	1,846
Loans	Loans	6,708,666	6,450,447
Allowance for credit losses	Allowance for credit losses	(115,812)	(105,680)
Total loans, net	Total loans, net	6,592,854	6,344,767
Premises and equipment, net	Premises and equipment, net	71,760	72,327
Cash value of life insurance	Cash value of life insurance	136,016	133,742
Accrued interest receivable	Accrued interest receivable	34,595	31,856
Goodwill	Goodwill	304,442	304,442
Other intangible assets, net	Other intangible assets, net	11,768	16,670
Operating leases, right-of-use	Operating leases, right-of-use	27,363	26,862
Other assets	Other assets	273,303	257,975
Total assets	Total assets	\$ 9,897,006	\$ 9,930,986
Liabilities and Shareholders' Equity:	Liabilities and Shareholders' Equity:		
Liabilities:	Liabilities:		
Liabilities:	Liabilities:		

Liabilities:			
Deposits:	Deposits:		
Deposits:			
Deposits:			
Noninterest-bearing demand			
Noninterest-bearing demand			
Noninterest-bearing demand	Noninterest-bearing demand	\$2,857,512	\$3,502,095
Interest-bearing	Interest-bearing	5,152,131	4,826,918
Total deposits	Total deposits	8,009,643	8,329,013
Accrued interest payable	Accrued interest payable	6,688	1,167
Operating lease liability	Operating lease liability	29,527	29,004
Other liabilities	Other liabilities	141,692	159,741
Other borrowings	Other borrowings	537,975	264,605
Junior subordinated debt	Junior subordinated debt	101,080	101,040
Total liabilities	Total liabilities	8,826,605	8,884,570
Commitments and contingencies (Note 9)	Commitments and contingencies (Note 9)	Commitments and contingencies (Note 9)	
Shareholders' equity:	Shareholders' equity:		
Preferred stock, no par value: 1,000,000 shares authorized, zero issued and outstanding at September 30, 2023 and December 31, 2022		—	—
Common stock, no par value: 50,000,000 shares authorized; 33,263,324 and 33,331,513 issued and outstanding at September 30, 2023 and December 31, 2022, respectively	696,369	697,448	
Preferred stock, no par value: 1,000,000 shares authorized, zero issued and outstanding at March 31, 2024 and December 31, 2023			
Preferred stock, no par value: 1,000,000 shares authorized, zero issued and outstanding at March 31, 2024 and December 31, 2023			
Preferred stock, no par value: 1,000,000 shares authorized, zero issued and outstanding at March 31, 2024 and December 31, 2023			
Common stock, no par value: 50,000,000 shares authorized; 33,168,770 and 33,268,102 issued and outstanding at March 31, 2024 and December 31, 2023, respectively			
Retained earnings	Retained earnings	599,448	542,873
Accumulated other comprehensive loss, net of tax	Accumulated other comprehensive loss, net of tax	(225,416)	(193,905)
Total shareholders' equity	Total shareholders' equity	1,070,401	1,046,416

Total liabilities and shareholders' equity	Total liabilities and shareholders' equity	\$9,897,006	\$9,930,986
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See accompanying notes to unaudited condensed consolidated financial statements.

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TRICO BANCSHARES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data; unaudited)

		Three months ended September 30,		Nine months ended September 30,	
		2023	2022	2023	2022
		Three months ended March 31,			
		Three months ended March 31,			
		Three months ended March 31,			
		2024			
		2024			
		2024			
Interest and dividend income:					
Interest and dividend income:					
Interest and dividend income:	Interest and dividend income:				
Loans, including fees	Loans, including fees	\$ 91,707	\$ 75,956	\$ 260,868	\$ 203,619
Loans, including fees					
Loans, including fees					
Investments:					
Investments:	Investments:				
Taxable securities	Taxable securities	18,657	16,864	55,746	40,862
Taxable securities					
Taxable securities					
Tax exempt securities					
Tax exempt securities					
Tax exempt securities	Tax exempt securities	1,350	1,468	3,920	3,733
Dividends	Dividends	333	258	935	833
Dividends					
Dividends					
Interest bearing cash at Federal Reserve and other banks					
Interest bearing cash at Federal Reserve and other banks					
Interest bearing cash at Federal Reserve and other banks	Interest bearing cash at Federal Reserve and other banks	333	1,820	976	3,469
Total interest and dividend income	Total interest and dividend income	112,380	96,366	322,445	252,516
Total interest and dividend income					
Total interest and dividend income					

Interest expense:					
Interest expense:					
Interest expense:	Interest expense:				
Deposits	Deposits	17,379	992	33,981	2,519
Deposits					
Deposits					
Other borrowings					
Other borrowings					
Other borrowings	Other borrowings	5,106	5	13,318	15
Junior subordinated debt	Junior subordinated debt				
Junior subordinated debt	Junior subordinated debt	1,772	1,263	5,086	2,906
Junior subordinated debt					
Junior subordinated debt					
Total interest expense					
Total interest expense					
Total interest expense	Total interest expense	24,257	2,260	52,385	5,440
Net interest income	Net interest income	88,123	94,106	270,060	247,076
Net interest income					
Net interest income					
Provision for credit losses					
Provision for credit losses	Provision for credit losses	4,155	3,795	18,000	14,225
Net interest income after credit loss provision					
Net interest income after credit loss provision					
Non-interest income:					
Non-interest income:					
Non-interest income:	Non-interest income:				
Service charges and fees	Service charges and fees	13,075	12,682	37,240	37,422
Service charges and fees					
Service charges and fees					
Gain on sale of loans					
Gain on sale of loans					
Gain on sale of loans	Gain on sale of loans	382	357	883	2,145
Loss on sale of investment securities	Loss on sale of investment securities	—	—	(164)	—
Loss on sale of investment securities					
Asset management and commission income					
Asset management and commission income					
Asset management and commission income	Asset management and commission income	1,141	1,020	3,233	2,946
Increase in cash value of life insurance	Increase in cash value of life insurance	684	659	2,274	2,049
Increase in cash value of life insurance					
Increase in cash value of life insurance					

Other						
Other						
Other	Other	702	922	1,894	2,604	
Total non-interest income	Total non-interest income	15,984	15,640	45,360	47,166	
Total non-interest income						
Total non-interest income						
Non-interest expense:						
Non-interest expense:	Non-interest expense:					
Salaries and related benefits	Salaries and related benefits	34,463	33,528	101,740	96,495	
Salaries and related benefits						
Salaries and related benefits						
Other						
Other						
Other	Other	23,415	20,937	71,175	60,681	
Total non-interest expense	Total non-interest expense	57,878	54,465	172,915	157,176	
Total non-interest expense						
Total non-interest expense						
Income before provision for income taxes						
Income before provision for income taxes						
Income before provision for income taxes	Income before provision for income taxes	42,074	51,486	124,505	122,841	
Provision for income taxes	Provision for income taxes	11,484	14,148	33,190	33,765	
Provision for income taxes						
Provision for income taxes						
Net income						
Net income						
Net income	Net income	\$ 30,590	\$ 37,338	\$ 91,315	\$ 89,076	
Per share data:	Per share data:					
Per share data:						
Basic earnings per share						
Basic earnings per share						
Basic earnings per share	Basic earnings per share	\$ 0.92	\$ 1.12	\$ 2.75	\$ 2.76	
Diluted earnings per share	Diluted earnings per share	\$ 0.92	\$ 1.12	\$ 2.74	\$ 2.74	
Diluted earnings per share						
Diluted earnings per share						
Dividends per share	Dividends per share	\$ 0.30	\$ 0.30	\$ 0.90	\$ 0.80	
Dividends per share						
Dividends per share						

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(In thousands; unaudited)

Three months ended
March 31,

	2024	2023
Net income	\$ 27,749	\$ 35,833
Other comprehensive income (loss), net of tax:		
Unrealized gains (losses) on available for sale securities arising during the period	(11,198)	24,444
Change in minimum pension liability	—	—
Change in joint beneficiary agreements	—	—
Other comprehensive income (loss)	(11,198)	24,444
Comprehensive income	\$ 16,551	\$ 60,277

See accompanying notes to unaudited condensed consolidated financial statements.

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CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)

(In thousands; unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Net income	\$ 30,590	\$ 37,338	\$ 91,315	\$ 89,076
Other comprehensive income loss, net of tax:				
Unrealized losses on available for sale securities arising during the period	(44,040)	(76,740)	(31,511)	(223,748)
Change in minimum pension liability	—	—	—	58
Other comprehensive loss	(44,040)	(76,740)	(31,511)	(223,690)
Comprehensive income (loss)	\$ (13,450)	\$ (39,402)	\$ 59,804	\$ (134,614)

See accompanying notes to unaudited condensed consolidated financial statements.

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TRICO BANCSHARES
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands, except share and per share data; unaudited)

	Shares of		Shares of		Accumulated		
	Common	Stock	Common	Common	Retained	Other	
	Stock	Stock	Stock	Stock	Earnings	Comprehensive Income (Loss)	Total
Balance at January 1, 2023							
Net income							
Other comprehensive income							
Stock options exercised							
RSU vesting							
PSU vesting							
RSUs released							
	Shares of		Accumulated				
	Common	Common	Retained	Comprehensive			
	Stock	Stock	Earnings	Loss	Total		
Balance at July 1, 2022	33,350,974	\$ 696,441	\$ 491,705	\$ (145,969)	\$ 1,042,177		
Repurchase of common stock							
Repurchase of common stock							

Repurchase of common stock				
Dividends paid				
(\$0.30 per share)				
Three months ended March 31, 2023				
Balance at January 1, 2024				
Balance at January 1, 2024				
Balance at January 1, 2024				
Net income	Net income	37,338	37,338	
Other	Other			
comprehensive loss	comprehensive loss			
Stock options exercised	Stock options exercised	44,000	856	856
RSU vesting	RSU vesting	746	746	
PSU vesting	PSU vesting	223	223	
RSUs released	RSUs released	2,752	—	
PSUs released	PSUs released	26,338	—	
Repurchase of common stock	Repurchase of common stock	(91,875)	(1,918)	(2,340)
Dividends paid (\$0.30 per share)				(4,258)
			(10,004)	(10,004)
Three months ended September 30, 2022		33,332,189	\$ 696,348	\$ 516,699
				\$ (222,709)
				\$ 990,338
Balance at July 1, 2023		33,259,260	\$ 695,305	\$ 578,852
				\$ (181,376)
				\$ 1,092,781
Net income		30,590	30,590	
Other comprehensive loss			(44,040)	(44,040)
Stock options exercised			—	
RSU vesting		728	728	
PSU vesting		355	355	
RSUs released		5,061	—	
PSUs released		—	—	
Repurchase of common stock	Repurchase of common stock	(997)	(19)	(15)
Dividends paid (\$0.30 per share)				(34)
			(9,979)	(9,979)
Three months ended September 30, 2023		33,263,324	\$ 696,369	\$ 599,448
				\$ (225,416)
				\$ 1,070,401
Repurchase of common stock				
Dividends paid (\$0.33 per share)				
Three months ended March 31, 2024				

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	Shares of Common Stock	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total

Balance at January 1, 2022	29,730,424	532,244	466,959	981	1,000,184
Net income			89,076		89,076
Other comprehensive loss			(223,690)		(223,690)
Stock options exercised	59,325	1,112			1,112
RSU vesting		2,025			2,025
PSU vesting		686			686
RSUs released	48,234				—
PSUs released	26,338				—
Issuance of common stock	4,105,518	173,585			173,585
Repurchase of common stock	(637,650)	(13,304)	(13,540)		(26,844)
Dividends paid (\$0.80 per share)			(25,796)		(25,796)
Nine months ended September 30, 2022	<u>33,332,189</u>	<u>\$ 696,348</u>	<u>\$ 516,699</u>	<u>\$ (222,709)</u>	<u>\$ 990,338</u>
Balance at January 1, 2023	33,331,513	\$ 697,448	\$ 542,873	\$ (193,905)	\$ 1,046,416
Net income			91,315		91,315
Other comprehensive loss			(31,511)		(31,511)
Stock options exercised	8,000	156			156
RSU vesting		2,082			2,082
PSU vesting		972			972
RSUs released	72,847				—
PSUs released	55,928				—
Repurchase of common stock	(204,964)	(4,289)	(4,819)		(9,108)
Dividends paid (\$0.90 per share)			(29,921)		(29,921)
Nine months ended September 30, 2023	<u>33,263,324</u>	<u>\$ 696,369</u>	<u>\$ 599,448</u>	<u>\$ (225,416)</u>	<u>\$ 1,070,401</u>

See accompanying notes to unaudited condensed consolidated financial statements.

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TRICO BANCSHARES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands; unaudited)

	For the three months ended March 31,
	For the three months ended March 31,
	For the three months ended March 31,
2024	—————
2024	—————
2024	

Operating activities:

Operating activities:

Operating activities:

Net income

Net income

Net income

Adjustments to reconcile net income to net cash provided by operating activities:

Adjustments to reconcile net income to net cash provided by operating activities:

Adjustments to reconcile net income to net cash provided by operating activities:

Depreciation of premises and equipment, and amortization

Depreciation of premises and equipment, and amortization
Depreciation of premises and equipment, and amortization
Amortization of intangible assets
Amortization of intangible assets
Amortization of intangible assets
Provision for credit losses on loans
Provision for credit losses on loans
Provision for credit losses on loans
Amortization of investment securities premium, net
Amortization of investment securities premium, net
Amortization of investment securities premium, net
Loss on sale of investment securities
Loss on sale of investment securities
Loss on sale of investment securities
Originations of loans for resale
Originations of loans for resale
Originations of loans for resale
Proceeds from sale of loans originated for resale
Proceeds from sale of loans originated for resale
Proceeds from sale of loans originated for resale
Gain on sale of loans
Gain on sale of loans
Gain on sale of loans
Change in fair market value of mortgage servicing rights
Change in fair market value of mortgage servicing rights
Change in fair market value of mortgage servicing rights
Provision for losses on foreclosed assets
Provision for losses on foreclosed assets
Provision for losses on foreclosed assets
Gain on transfer of loans to foreclosed assets
Gain on transfer of loans to foreclosed assets
Gain on transfer of loans to foreclosed assets
Operating lease expense payments
Operating lease expense payments
Operating lease expense payments
Loss on disposal of fixed assets
Loss on disposal of fixed assets
Loss on disposal of fixed assets
Increase in cash value of life insurance
Increase in cash value of life insurance
Increase in cash value of life insurance
(Gain) loss on marketable equity securities
(Gain) loss on marketable equity securities
(Gain) loss on marketable equity securities
Equity compensation vesting expense
Equity compensation vesting expense
Equity compensation vesting expense
Change in:
Change in:
Change in:
Interest receivable

Interest receivable	
Interest receivable	
Interest payable	
Interest payable	
Interest payable	
Amortization of operating lease ROUA	
Amortization of operating lease ROUA	
Amortization of operating lease ROUA	
Other assets and liabilities, net	
Other assets and liabilities, net	
Other assets and liabilities, net	
Net cash from operating activities	
Net cash from operating activities	
Net cash from operating activities	
Investing activities:	
Investing activities:	
Investing activities:	
Proceeds from maturities of securities available for sale	
Proceeds from maturities of securities available for sale	
Proceeds from maturities of securities available for sale	
Proceeds from maturities of securities held to maturity	
Proceeds from maturities of securities held to maturity	
Proceeds from maturities of securities held to maturity	
Proceeds from sale of available for sale securities	
Proceeds from sale of available for sale securities	
Proceeds from sale of available for sale securities	
Loan origination and principal collections, net	
Loan origination and principal collections, net	
Loan origination and principal collections, net	

	For the nine months ended September 30,	
	2023	2022
Operating activities:		
Net income	\$ 91,315	\$ 89,076
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of premises and equipment, and amortization	4,829	4,489
Amortization of intangible assets	4,902	4,632
Provision for credit losses on loans	16,415	13,645
Amortization of investment securities premium, net	433	6,564
Loss on sale of investment securities	164	—
Originations of loans for resale	(33,389)	(62,192)
Proceeds from sale of loans originated for resale	35,179	66,973
Gain on sale of loans	(883)	(2,145)
Change in market value of mortgage servicing rights	215	(443)
Provision for losses on foreclosed assets	679	113
Gain on transfer of loans to foreclosed assets	(114)	(224)
Gain on sale of foreclosed assets	(38)	(22)
Operating lease expense payments	(4,840)	(4,351)
Loss (gain) on disposal of fixed assets	22	(1,069)
Increase in cash value of life insurance	(2,274)	(2,049)
Gain on life insurance death benefit	—	(309)

Loss on marketable equity securities	81	346
Equity compensation vesting expense	3,054	2,711
Change in:		
Interest receivable	(2,739)	(4,384)
Interest payable	5,521	(601)
Amortization of operating lease ROUA	4,861	4,432
Other assets and liabilities, net	(21,016)	(7,201)
Net cash from operating activities	102,377	107,991
Investing activities:		
Proceeds from maturities of securities available for sale	243,245	212,501
Proceeds from maturities of securities held to maturity	21,754	31,421
Proceeds from sale of available for sale securities	24,160	—
Purchases of securities available for sale	(34,468)	(699,035)
Loan origination and principal collections, net	(258,183)	(603,581)
Loans purchased	(6,423)	(21,292)
Proceeds from sale of other real estate owned	165	416
Proceeds from sale of premises and equipment	—	6,689
Purchases of premises and equipment	(3,885)	(3,130)
Proceeds from conversion of life insurance	—	641
Cash acquired from VRB, net of cash consideration paid	—	426,883
Net cash used by investing activities	(13,635)	(648,487)
Purchases of premises and equipment		
Purchases of premises and equipment		
Net cash from investing activities		
Net cash from investing activities		
Net cash from investing activities		
Financing activities:		
Financing activities:		
Net change in deposits	Net change in deposits	(319,370)
Net change in deposits		73,131
Net change in deposits		
Net change in other borrowings	Net change in other borrowings	273,370
Repurchase of common stock, including tax liability for net settlement of equity awards	(9,108)	(26,844)
Net change in other borrowings		
Net change in other borrowings		
Repurchase of common stock, net of option exercises		
Repurchase of common stock, net of option exercises		
Repurchase of common stock, net of option exercises		
Dividends paid	Dividends paid	(29,921)
Dividends paid		(25,796)
Dividends paid		
Exercise of stock options		
Exercise of stock options		
Exercise of stock options		
Net cash used by financing activities		
Net cash used by financing activities		
Net cash used by financing activities		

Net change in cash and cash equivalents
Net change in cash and cash equivalents
Net change in cash and cash equivalents
Cash and cash equivalents, beginning of period
Cash and cash equivalents, beginning of period
Cash and cash equivalents, beginning of period
Cash and cash equivalents, end of period
Cash and cash equivalents, end of period
Cash and cash equivalents, end of period

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Exercise of stock options	156	1,112
Net cash (used by) from financing activities	(84,873)	18,584
Net change in cash and cash equivalents	3,869	(521,912)
Cash and cash equivalents, beginning of period	107,230	768,421
Cash and cash equivalents, end of period	\$ 111,099	\$ 246,509

Supplemental disclosure of noncash activities:

Unrealized losses on securities available for sale	\$ (44,738)	\$ (317,659)
Loans transferred to held-for-sale	—	12,044
Market value of shares tendered in-lieu of cash to pay for exercise of options and/or related taxes	2,134	2,444
Obligations incurred in conjunction with leased assets	4,311	4,609
Loans transferred to foreclosed assets	105	1,131
Supplemental disclosure of cash flow activity:		
Cash paid for interest expense	\$ 46,864	\$ 5,515
Cash paid for income taxes	39,800	36,000
Business combination (1)		

(1) During the period ended March 31, 2022, the VRB acquisition included fair value tangible assets acquired of \$1.37 billion, liabilities assumed of \$1.28 billion, resulting in goodwill of \$0.09 billion.

Supplemental disclosure of noncash activities:

Unrealized gain (loss) on securities available for sale	\$ (15,898)	\$ 34,540
Market value of shares tendered in-lieu of cash to pay for exercise of options and/or related taxes	—	621
Obligations incurred in conjunction with leased assets	1,327	4,484
Loans transferred to foreclosed assets	12	—
Supplemental disclosure of cash flow activity:		
Cash paid for interest expense	\$ 30,902	\$ 9,095
Cash paid for income taxes	—	—

See accompanying notes to unaudited condensed consolidated financial statements.

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies

Description of Business and Basis of Presentation

TriCo Bancshares (the "Company" or "we") is a California corporation organized to act as a bank holding company for Tri Counties Bank (the "Bank"). The Company and the Bank are headquartered in Chico, California. The Bank is a California-chartered bank that is engaged in the general commercial banking business in 31 of 33 California counties. The consolidated financial statements are prepared in accordance with accounting policies generally accepted in the United States of America and general practices in the banking industry. All adjustments necessary for a fair presentation of these

consolidated financial statements have been included and are of a normal and recurring nature. The financial statements include the accounts of the Company. All inter-company accounts and transactions have been eliminated in consolidation.

The Company has five capital subsidiary business trusts (collectively, the "Capital Trusts") that issued trust preferred securities, including two organized by the Company and three acquired with the acquisition of North Valley Bancorp. For financial reporting purposes, the Company's investments in the Capital Trusts of \$1.8 million are accounted for under the equity method and, accordingly, are not consolidated and are included in other assets on the consolidated balance sheets. See the footnote **Junior Subordinated Debt** for additional information on borrowings outstanding.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023** (the **"2022" "2023** Annual Report"). The Company believes that the disclosures made are adequate to make the information not misleading.

Segment and Significant Group Concentration of Credit Risk

The Company grants agribusiness, commercial, consumer, and residential loans to customers located throughout California. The Company has a diversified loan portfolio within the business segments located in this **diverse** geographical **diverse** area. The Company currently classifies all its operation into one business segment that it denotes as community banking.

Geographical Descriptions

For the purpose of describing the geographical location of the Company's operations, the Company has defined northern California as that area of California north of, and including, Stockton to the east and San Jose to the west; central California as that area of the state south of Stockton and San Jose, to and including, Bakersfield to the east and San Luis Obispo to the west; and southern California as that area of the state south of Bakersfield and San Luis Obispo.

Reclassification

Some items in the prior year consolidated financial statements were reclassified to conform to the current presentation. Reclassifications had no effect on prior year net income or shareholders' equity.

Cash and Cash Equivalents

Net cash flows are reported for loan and deposit transactions and other borrowings. For purposes of the consolidated statement of cash flows, cash, due from banks with original maturities less than 90 days, interest-earning deposits in other banks, and Federal funds sold are considered to be cash equivalents.

Allowance for Credit Losses - Securities

The Company measures expected credit losses on HTM debt securities on a collective basis by major security type, then further disaggregated by sector and bond rating. Accrued interest receivable on HTM debt securities was considered insignificant at **September 30, 2023** **March 31, 2024** and **December 31, 2023** and is therefore excluded from the estimate of credit losses. The estimate of expected credit losses considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts based on current and expected changes in credit ratings and default rates. Based on the implied guarantees of the U. S. Government or its agencies related to certain of these investment securities, and the absence of any historical or expected losses, substantially all qualify for a zero loss assumption.

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assumption. Management has separately evaluated its HTM investment securities from obligations of state and political subdivisions utilizing the historical loss data represented by similar securities over a period of time spanning nearly 50 years. As a result of this evaluation, management determined that the expected credit losses associated with these securities is not significant for financial reporting purposes and therefore, no allowance for credit losses has been recognized.

The Company evaluates AFS debt securities in an unrealized loss position to determine whether the decline in the fair value below the amortized cost basis (impairment) is due to credit-related factors or noncredit-related factors. Any impairment that is not credit related is recognized in other comprehensive income, net of applicable taxes. Credit-related impairment is recognized as an allowance for credit losses on the balance sheet, limited to the amount by which the amortized cost basis exceeds the fair value, with a corresponding adjustment to earnings. Both the allowance for credit losses and the adjustment to net income may be reversed if conditions change. However, if the Company intends to sell an impaired available for sale debt security or more likely than not will be required to sell such a security before recovering its amortized cost basis, the entire impairment amount is recognized in earnings with a corresponding adjustment to the security's amortized cost basis. In evaluating available for sale debt securities in unrealized loss positions for impairment and the criteria regarding its intent or requirement to sell such securities, the Company considers the extent to which fair value is less than amortized cost, whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuers' financial condition, among other factors. Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense. Losses are charged against the ACL when management believes the uncollectability of an available for sale debt security is confirmed or when either of the criteria regarding intent or requirement to sell is met. No security credit losses were recognized during the **nine-month** **three month** periods ended **September 30, 2023** **March 31, 2024** and **2022** **2023**, respectively.

Loans

Loans that management has the intent and ability to hold until maturity or payoff are reported at principle amount outstanding, net of deferred loan fees and costs. Loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When a loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed against interest income. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is considered probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest. Accrued interest receivable is not included in the calculation of the allowance for credit losses.

Allowance for Credit Losses - Loans

The ACL is a valuation account that is deducted from the loan's amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged-off against the allowance when management believes the recorded loan balance is confirmed as uncollectible. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off. Regardless of the determination that a charge-off is appropriate for financial accounting purposes, the Company manages its loan portfolio by continually monitoring, where possible, a borrower's

ability to pay through the collection of financial information, delinquency status, borrower discussion and the encouragement to repay in accordance with the original contract or modified terms, if appropriate.

Management estimates the allowance balance using relevant information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses is measured on a collective (pool) basis when similar risk characteristics exist. Historical credit loss experience provides the basis for the estimation of expected credit losses, which captures loan balances as of a point in time to form a cohort, then tracks the respective losses generated by that cohort of loans over the remaining life. The Company identified and accumulated loan cohort historical loss data beginning with the fourth quarter of 2008 and through the current period. In situations where the Company's actual loss history was not statistically relevant, the loss history of peers, defined as financial institutions with assets greater than three billion and less than ten billion, were utilized to create a minimum loss rate. Adjustments to historical loss information are made for differences in relevant current loan-specific risk characteristics, such as historical timing of losses relative to the loan origination. In its loss forecasting framework, the Company incorporates forward-looking information through the use of macroeconomic scenarios applied over the forecasted life of the assets. These macroeconomic scenarios incorporate variables that have historically been key drivers of increases and decreases in credit losses. These variables include, but are not limited to changes in environmental conditions, such as California unemployment rates, household debt levels, changes in corporate debt yields, and U.S. gross domestic product.

PCD assets are assets acquired at a discount that is due, in part, to credit quality deterioration since origination. PCD assets are accounted for in accordance with ASC 326-20 and are initially recorded at fair value, by taking the sum of the present value of expected future cash flows and an allowance for credit losses, at acquisition. The allowance for credit losses for PCD assets is recorded through a gross-up of reserves on the balance sheet, while the allowance for acquired non-PCD assets, such as loans, is recorded through the provision for credit losses on the income statement, consistent with originated loans. Subsequent to acquisition, the allowance for credit losses for PCD loans will generally follow the same forward-looking estimation, provision, and charge-off process as non-PCD acquired and originated loans.

The Company has identified the following portfolio segments to evaluate and measure the allowance for credit loss:

Commercial real estate:

Commercial real estate - Non-owner occupied: These commercial properties typically consist of buildings which are leased to others for their use and rely on rents as the primary source of repayment. Property types are predominantly office, retail, or light industrial but the portfolio also has some special use properties. As such, the risk of loss associated with these properties is primarily driven by general

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economic changes or changes in regional economies and the impact of such on a tenant's ability to pay. Ultimately this can affect occupancy, rental rates, or both. Additional risk of loss can come from new construction resulting in oversupply, the costs to hold or operate the property, or changes in interest rates. The terms on these loans at origination typically have maturities from five to ten years with amortization periods from fifteen to thirty years.

Commercial real estate - Owner occupied: These credits are primarily susceptible to changes in the financial condition of the business operated by the property owner. This may be driven by changes in, among other things, industry challenges, factors unique to the operating geography of the borrower, change in the individual fortunes of the business owner, general economic conditions and changes in business cycles. When default is driven by issues related specifically to the business owner, collateral values tend to provide better repayment support and may result in little or no loss. Alternatively, when default is driven more by general economic conditions, the underlying collateral may have devalued more and thus result in larger losses in the event of default. The terms on these loans at origination typically have maturities from five to ten years with amortization periods from fifteen to thirty years.

Multifamily: These commercial properties are generally comprised of more than four rentable units, such as apartment buildings, with each unit intended to be occupied as the primary residence for one or more persons. Multifamily properties are also subject to changes in general or regional economic conditions, such as unemployment, ultimately resulting in increased vacancy rates or reduced rents or both. In addition, new construction can create an oversupply condition and market competition resulting in increased vacancy, reduced market rents, or both. Due to the nature of their use and the greater likelihood of tenant turnover, the management of these properties is more intensive and therefore is more critical to the preclusion of loss.

Farmland: While the Company has few loans that were originated for the purpose of the acquisition of these commercial properties, loans secured by farmland represent unique risks that are associated with the operation of an agricultural businesses. The valuation of farmland can vary greatly over time based on the property's access to resources including but not limited to water, crop prices, foreign exchange rates, government regulation or restrictions, and the nature of ongoing capital investment needed to maintain the quality of the property. Loans secured by farmland typically represent less risk to the Company than other agriculture loans as the real estate typically provides greater support in the event of default or need for longer term repayment.

Consumer loans:

SFR 1-4 1st DT Liens: The most significant drivers of potential loss within the Company's residential real estate portfolio relate general, regional, or individual changes in economic conditions and their effect on employment and borrowers cash flow. Risk in this portfolio is best measured by changes in borrower credit score and loan-to-value. Loss estimates are based on the general movement in credit score, economic outlook and its effects on employment and the value of homes and the Bank's historical loss experience adjusted to reflect the economic outlook and the unemployment rate.

SFR HELOCs and Junior Liens: Similar to residential real estate term loans, HELOCs and junior liens performance is also primarily driven by borrower cash flows based on employment status. However, HELOCs carry additional risks associated with the fact that most of these loans are secured by a deed of trust in a position that is junior to the primary lien holder. Furthermore, the risk that as the borrower's financial strength deteriorates, the outstanding balance on these credit lines may increase as they may only be canceled by the Company if certain limited criteria are met. In addition to the allowance for credit losses maintained as a percent of the outstanding loan balance, the Company maintains additional reserves for the unfunded portion of the HELOC.

Other: The majority of consumer loans are secured by automobiles, with the remainder primarily unsecured revolving debt (credit cards). These loans are susceptible to three primary risks; non-payment due to income loss, over-extension of credit and, when the borrower is unable to pay, shortfall in collateral value, if any. Typically non-payment is due to loss of job and will follow general economic trends in the marketplace driven primarily by rises in the unemployment rate. Loss of collateral value can be due to market demand shifts, damage to collateral itself or a combination of those factors. Credit card loans are unsecured and while collection efforts are pursued in the event of default, there is typically limited opportunity for recovery. Loss estimates are based on the general movement in credit score, economic outlook and its effects on employment and the Bank's historical loss experience adjusted to reflect the economic outlook and the unemployment rate.

Commercial and Industrial:

Repayment of these loans is primarily based on the cash flow of the borrower, and secondarily on the underlying collateral provided by the borrower. A borrower's cash flow may be unpredictable, and collateral securing these loans may fluctuate in value. Most often, collateral includes accounts receivable, inventory, or equipment. Collateral securing these loans may depreciate over time, may be difficult to appraise, may be illiquid and may fluctuate in value based on the success of the business. Actual and forecast changes in gross domestic product are believed to be corollary to losses associated with these credits.

Construction:

While secured by real estate, construction loans represent a greater level of risk than term real estate loans due to the nature of the additional risks associated with the not only the completion of construction within an estimated time period and budget, but also the need to either sell the building or reach a level of stabilized occupancy sufficient to generate the cash flows necessary to support debt service and operating costs. The Company seeks to mitigate the additional risks associated with construction lending by requiring borrowers to comply with lower loan to value ratios

and additional covenants as well as strong tertiary support of guarantors. The loss forecasting model applies the historical rate of loss for similar loans over the expected life of the asset as adjusted for macroeconomic factors.

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Agriculture Production:

Repayment of agricultural loans is dependent upon successful operation of the agricultural business, which is greatly impacted by factors outside the control of the borrower. These factors include adverse weather conditions, including access to water, that may impact crop yields, loss of livestock due to disease or other factors, declines in market prices for agriculture products, changes in foreign exchange, and the impact of government regulations. In addition, many farms are dependent on a limited number of key individuals whose injury or death may significantly affect the successful operation of the business. Consequently, agricultural production loans may involve a greater degree of risk than other types of loans.

Leases:

The loss forecasting model applies the historical rate of loss for similar loans over the expected life of the asset. Leases typically represent an elevated level of credit risk as compared to loans secured by real estate as the collateral for leases is often subject to a more rapid rate of depreciation or depletion. The ultimate severity of loss is impacted by the type of collateral securing the exposure, the size of the exposure, the borrower's industry sector, any guarantors and the geographic market. Assumptions of expected loss are conditioned to the economic outlook and the other variables discussed above.

Unfunded commitments:

The estimated credit losses associated with these unfunded lending commitments is calculated using the same models and methodologies noted above and incorporate utilization assumptions at time of default. The reserve for unfunded commitments is maintained on the consolidated balance sheet in other liabilities.

Accounting Standards Recently Issued or Adopted

FASB issued ASU 2023-06, 2024-02, *Disclosure Improvements - Codification Improvements— Amendments in Response to Remove References to the SEC's Disclosure Update and Simplification Initiative. Concepts Statements.* This ASU facilitates Codification updates for technical corrections such as conforming amendments, clarifications to incorporate 14 guidance, simplifications to wording or the structure of guidance, and other minor improvements. The resulting amendments are referred to as Codification improvements. The amendments in this Update are not intended to result in significant accounting change for most entities. However, the 27 simplification disclosures released by Board recognizes that changes to that guidance may result in accounting change for some entities. Therefore, the SEC which overlapped with existing, but required incremental information to, GAAP to the FASB for incorporation into the Codification. The timing of these amendments will coincide with the effective dates of changes by the SEC in Regulations S-X or S-K. The adoption of this accounting guidance is not expected to have a material impact on the Company's consolidated financial statements.

FASB issued ASU 2023-02, *Investments – Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method.* This ASU permits reporting entities to elect to account for their tax equity investments, regardless of the tax credit program from which the income tax credits are received, using the proportional amortization method if certain conditions are met. This ASU is effective for fiscal years, and interim periods within those public business entities for fiscal years beginning after December 15, 2023 December 15, 2024. The adoption of this accounting guidance is not expected to have a material impact on the Company's consolidated financial statements.

Note 2 - Business Combinations

On March 25, 2022, the Company completed its acquisition of Valley Republic Bancorp, including the merger of Valley Republic Bank into Tri Counties Bank, with Tri Counties Bank as the surviving entity, in accordance with the terms of the merger agreement dated as of July 27, 2021. The cash and stock transaction was valued at approximately \$174.0 million in aggregate, based on TriCo's closing stock price of \$42.48 on March 25, 2022. Under the terms of the merger agreement, the Company issued approximately 4.1 million shares, in addition to approximately \$0.4 million in cash paid out for settlement of stock option awards at VRB.

The following table summarizes the consideration paid for VRB and the amounts of assets acquired and liabilities assumed that were recorded at the acquisition date (in thousands):

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Fair Value as of
March 25, 2022

Fair value of consideration transferred:	
Fair value of shares issued	\$ 173,585
Cash consideration	431
Total fair value of consideration transferred	174,016
Assets acquired:	
Cash and cash equivalents	427,314
Securities available for sale	109,716
Loans and leases	771,353
Premises and equipment	4,658
Cash value of life insurance	13,609
Core deposit intangible	10,635
Other assets	29,744
Total assets acquired	1,367,029
Liabilities assumed:	
Deposits	(1,215,479)
Subordinated debt	(47,236)
SERP liability	(3,352)
Other liabilities	(10,516)
Total liabilities assumed	(1,276,583)
Total net assets acquired	90,446
Goodwill recognized	\$ 83,570

Note 3 - Investment Securities

The amortized cost, estimated fair values and allowance for credit losses of investments in debt securities are summarized in the following tables:

		September 30, 2023					March 31, 2024					
(in thousands)		March 31, 2024					March 31, 2024					
		Debt Securities	Debt Securities	Gross Amortized Cost	Gross Gains	Unrealized Losses	Allowance for Credit Losses	Fair Value	Amortized Cost	Gross Gains	Unrealized Losses	Allowance for Credit Losses
Available For Sale	Available For Sale	Obligations of U.S. government agencies	Obligations of U.S. government agencies									
Obligations of U.S. government agencies	Obligations of U.S. government agencies											
Obligations of U.S. government agencies	Obligations of U.S. government agencies											
Obligations of U.S. government agencies	Obligations of U.S. government agencies											
Obligations of U.S. government agencies	Obligations of U.S. government agencies											
Obligations of states and political subdivisions	Obligations of states and political subdivisions											
Corporate bonds	Corporate bonds											
Asset backed securities	Asset backed securities											
Non-agency collateralized mortgage obligations	Non-agency collateralized mortgage obligations											

Total debt securities available for sale	Total debt securities available for sale	\$ 2,509,623	\$ 415	\$(335,701)	\$ —	\$ 2,174,337
<u>Debt Securities</u>						
<u>Held to Maturity</u>						
Obligations of U.S. government agencies						
Obligations of U.S. government agencies	Obligations of U.S. government agencies	\$ 136,398	\$ —	\$ (14,824)	\$ —	121,574
Obligations of U.S. government agencies						
Obligations of states and political subdivisions	Obligations of states and political subdivisions	2,660	—	(176)	—	2,484
Total debt securities held to maturity	Total debt securities held to maturity	\$ 139,058	\$ —	\$ (15,000)	\$ —	\$ 124,058

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December 31, 2022							December 31, 2023						
		December 31, 2023							December 31, 2023				
		Gross		Gross	Allowance	Estimated		Gross		Gross	Allowance for Credit Losses	Estimated	
(in thousands)	(in thousands)	Amortized Cost	Unrealized Gains	Unrealized Losses	for Credit Losses	Fair Value	(in thousands)	Amortized Cost	Unrealized Gains	Unrealized Losses	Allowance for Credit Losses	Fair Value	
Debt Securities	Debt Securities												
Available for Sale	Available for Sale												
Obligations of U.S. government agencies													
Obligations of U.S. government agencies	Obligations of U.S. government agencies	\$ 1,568,408	\$ 3	\$(195,642)	\$ —	\$ 1,372,769							
Obligations of states and political subdivisions	Obligations of states and political subdivisions	332,625	401	(39,821)	—	293,205							
Corporate bonds	Corporate bonds	6,164	—	(413)	—	5,751							
Asset backed securities	Asset backed securities	454,943	17	(15,193)	—	439,767							
Non-agency collateralized mortgage obligations	Non-agency collateralized mortgage obligations	380,847	—	(39,901)	—	340,946							

Total debt securities available for sale	Total debt securities available for sale	\$ 2,742,987	\$ 421	\$(290,970)	\$ —	\$ 2,452,438
Debt Securities						
Held to Maturity						
Obligations of U.S. government agencies	Obligations of U.S. government agencies	\$ 154,830	\$ 2	\$(11,013)	\$ —	\$ 143,819
Obligations of U.S. government agencies						
Obligations of states and political subdivisions	Obligations of states and political subdivisions	6,153	13	(47)	—	6,119
Total debt securities held to maturity	Total debt securities held to maturity	\$ 160,983	\$ 15	\$(11,060)	\$ —	\$ 149,938

There were no **proceeds from sale sales** of investment **securing securities** during the three months ended **September 30, 2023** **March 31, 2024**. Proceeds from the sale of investment securities totaled \$24.2 million for the **three months ended September 30, 2023** **March 31, 2023**, resulting in gross realized losses of \$0.2 million. There were no sales of investment securities during the three and **nine months ended September 30, 2022**. Investment securities with an aggregate carrying value of **\$585.0 million** **\$741.5 million** and **\$595.8 million** **\$702.2 million** at **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, respectively, were pledged as collateral for specific borrowings, lines of credit or local agency deposits.

The amortized cost and estimated fair value of debt securities at **September 30, 2023** **March 31, 2024** by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At **September 30, 2023** **March 31, 2024**, obligations of U.S. government corporations and agencies with a cost basis totaling **\$1.4** **\$1.3** billion consist almost entirely of residential real estate mortgage-backed securities whose contractual maturity, or principal repayment, will follow the repayment of the underlying mortgages. For purposes of the following table, the entire outstanding balance of these mortgage-backed securities issued by U.S. government corporations and agencies is categorized based on final maturity date. At **September 30, 2023** **March 31, 2024**, the Company estimates the average remaining life of these mortgage-backed securities issued by U.S. government corporations and agencies to be approximately **6.77** **7.25** years. Average remaining life is defined as the time span after which the principal balance has been reduced by half.

As of **September 30, 2023** **March 31, 2024**, the contractual final maturity for available for sale and held to maturity investment securities is as follows:

Debt Securities	Debt Securities	Available for Sale		Held to Maturity		Debt Securities	Available for Sale		Held to Maturity		
		(in thousands)	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	(in thousands)	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one year											
Due in one year											
Due in one year	Due in one year	\$ 86,722	\$ 84,609	\$ —	\$ —						
Due after one year through five years	Due after one year through five years	62,069	58,068	6,302	6,015						
Due after five years through ten years	Due after five years through ten years	398,920	377,030	80,279	71,376						
Due after ten years	Due after ten years	1,961,912	1,654,630	52,477	46,667						
Totals	Totals	\$2,509,623	\$2,174,337	\$139,058	\$124,058						

Gross unrealized losses on debt securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows:

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September 30, 2023:		Less than 12 months		12 months or more		Total		March 31, 2024:		Less than 12 months		12 months or more		Total		
(in thousands)	(in thousands)	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	(in thousands)	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<u>Debt Securities</u>	<u>Debt Securities</u>															
<u>Available for Sale</u>	<u>Available for Sale</u>															
Obligations of U.S. government agencies																
Obligations of U.S. government agencies																
Obligations of U.S. government agencies		\$ 413	\$ (14)	\$ 1,206,736	\$ (235,852)	\$ 1,207,149	\$ (235,866)									
Obligations of states and political subdivisions		46,600	(2,674)	207,415	(45,972)	254,015	(48,646)									
Corporate bonds		—	—	5,505	(665)	5,505	(665)									
Asset backed securities		—	—	309,126	(5,730)	309,126	(5,730)									
Non-agency collateralized mortgage obligations		44,591	(1,236)	288,671	(43,558)	333,262	(44,794)									
Total debt securities available for sale		\$ 91,604	\$ (3,924)	\$ 2,017,453	\$ (331,777)	\$ 2,109,057	\$ (335,701)									
<u>Debt Securities</u>	<u>Debt Securities</u>															
<u>Held to Maturity</u>	<u>Held to Maturity</u>															
Obligations of U.S. government agencies		\$ 233	\$ (2)	\$ 121,340	\$ (14,822)	\$ 121,573	\$ (14,824)									
Obligations of U.S. government agencies																
Obligations of states and political subdivisions		1,547	(59)	938	(117)	2,485	(176)									
Total debt securities held to maturity		\$ 1,780	\$ (61)	\$ 122,278	\$ (14,939)	\$ 124,058	\$ (15,000)									
December 31, 2022:		Less than 12 months		12 months or more		Total		December 31, 2023:		Less than 12 months		12 months or more		Total		
December 31, 2023:		Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	(in thousands)	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss

<u>Debt Securities</u>		<u>Debt Securities</u>	
<u>Available for Sale</u>		<u>Available for Sale</u>	
Obligations of U.S. government agencies			
Obligations of U.S. government agencies			
Obligations of U.S. government agencies	Obligations of U.S. government agencies	\$ 605,615	\$ (61,408)
		\$ 766,612	\$ (134,234)
		\$ 1,372,227	\$ (195,642)
Obligations of states and political subdivisions	Obligations of states and political subdivisions	219,532	(26,904)
		43,282	(12,917)
		262,814	(39,821)
Corporate bonds	Corporate bonds	5,751	(413)
		—	—
Asset backed securities	Asset backed securities	231,703	(4,955)
		205,329	(10,238)
		437,032	(15,193)
Non-agency collateralized mortgage obligations	Non-agency collateralized mortgage obligations	123,075	(3,421)
		203,620	(36,480)
		326,695	(39,901)
Total debt securities available for sale	Total debt securities available for sale	\$ 1,185,676	(97,101)
		\$ 1,218,843	\$ (193,869)
		\$ 2,404,519	\$ (290,970)
<u>Debt Securities</u>		<u>Debt Securities</u>	
<u>Held to Maturity</u>		<u>Held to Maturity</u>	
Obligations of U.S. government agencies			
Obligations of U.S. government agencies			
Obligations of states and political subdivisions	Obligations of states and political subdivisions	4,530	(47)
		—	—
		4,530	(47)
Total debt securities held to maturity	Total debt securities held to maturity	\$ 148,107	\$ (11,060)
		—	—
		\$ 148,107	\$ (11,060)

Obligations of U.S. government agencies: The unrealized losses on investments in obligations of U.S. government agencies are caused by interest rate increases and illiquidity. The contractual cash flows of these securities are guaranteed by U.S. Government Sponsored Entities (principally Fannie Mae and Freddie Mac). It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because management believes the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, there is no impairment on these securities and there has been no allowance for credit losses recorded. At September 30, 2023 March 31, 2024, 263 168 debt securities representing obligations of U.S. government agencies had unrealized losses with aggregate depreciation of 15.87% 13.29% from the Company's amortized cost basis.

Obligations of states and political subdivisions: The unrealized losses on investments in obligations of states and political subdivisions were caused by increases in required yields by investors in these types of securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because management believes the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, there is no impairment on these securities and there has been no allowance for credit losses recorded as of September 30, 2023 March 31, 2024. At September 30, 2023 March 31, 2024, 184 157 debt securities representing obligations of states and political subdivisions had unrealized losses with aggregate depreciation of 15.99% 11.25% from the Company's amortized cost basis.

Corporate bonds: The unrealized losses on investments in corporate bonds were caused by increases in required yields by investors in these types of securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because management believes the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, there is no impairment on these securities and there has been no allowance for credit losses recorded

as of **September 30, 2023** **March 31, 2024**. At **September 30, 2023** **March 31, 2024**, 6 debt securities representing corporate bonds had unrealized losses with aggregate depreciation of **10.78%** **6.95%** from the Company's amortized cost basis.

Asset backed securities: The unrealized losses on investments in asset backed securities were caused by increases in required yields by investors for these types of securities. At the time of purchase, each of these securities was rated AA or AAA and through **September 30, March 31, 2024**

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2023 has not experienced any deterioration in credit rating. At **September 30, 2023** **March 31, 2024**, **40** **29** asset backed securities had unrealized losses with aggregate depreciation of **1.82%** **1.56%** from the Company's amortized cost basis. The Company continues to monitor these securities for changes in credit rating or other indications of credit deterioration. Because management believes the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, there is no impairment on these securities and there has been no allowance for credit losses recorded as of **September 30, 2023** **March 31, 2024**.

Non-agency collateralized mortgage obligations: The unrealized losses on investments in **non-agency collateralized mortgage obligation** **asset backed** securities were caused by increases in required yields by investors in these types of securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because management believes the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, there is no impairment on these securities and there has been no allowance for credit losses as of and for the year ended **September 30, 2023** **March 31, 2024**. At **September 30, 2023** **March 31, 2024**, **24** **non-agency collateralized mortgage obligation** **asset backed** securities had unrealized losses with aggregate depreciation of **11.85%** **10.59%** from the Company's amortized cost basis.

The Company monitors credit quality of debt securities held-to-maturity through the use of credit rating. The Company monitors the credit rating on a monthly basis. The following table summarizes the amortized cost of debt securities held-to-maturity at the dates indicated, aggregated by credit quality indicator:

	September 30, 2023	December 31, 2022	March 31, 2024	March 31, 2024	December 31, 2023
	March 31, 2024				
(in thousands)	(in thousands)	AAA/AA/A BBB/BB/B AAA/AA/A BBB/BB/B (in thousands)	AAA/AA/A	BBB/BB/B	AAA/AA/A BBB/BB/B
Obligations of U.S. government agencies	Obligations agencies	\$154,830 \$ —			
Obligations of states and political subdivisions	Obligations of states and political subdivisions	6,153 —			
Total debt securities held to maturity	Total debt securities held to maturity	\$136,398 \$ —			
		2,660 —			
		<hr/>			
		\$139,058 \$ —			
		<hr/>			
		\$160,983 \$ —			
		<hr/>			

[Note 43 – Loans](#)

A summary of loan balances at amortized cost are as follows:

	September 30, 2023	December 31, 2022
(in thousands)		
Commercial real estate:		
CRE non-owner occupied	\$ 2,171,422	\$ 2,149,725
CRE owner occupied	958,054	984,807
Multifamily	959,361	944,537
Farmland	278,608	280,014
Total commercial real estate loans	4,367,445	4,359,083
Consumer:		
SFR 1-4 1st DT liens	870,209	790,349
SFR HELOCs and junior liens	352,798	393,666
Other	65,803	56,728
Total consumer loans	1,288,810	1,240,743
Commercial and industrial	599,757	569,921
Construction	320,963	211,560
Agriculture production	123,472	61,414
Leases	8,219	7,726
Total loans, net of deferred loan fees and discounts	\$ 6,708,666	\$ 6,450,447

Total principal balance of loans owed, net of charge-offs	\$ 6,751,438	\$ 6,496,210
Unamortized net deferred loan fees	(16,674)	(15,275)
Discounts to principal balance of loans owed, net of charge-offs	(26,098)	(30,488)
Total loans, net of unamortized deferred loan fees and discounts	\$ 6,708,666	\$ 6,450,447
Allowance for credit losses on loans	\$ (115,812)	\$ (105,680)

	March 31, 2024	December 31, 2023
Commercial real estate:		
CRE non-owner occupied	\$ 2,220,568	\$ 2,217,806
CRE owner occupied	974,968	956,440
Multifamily	982,290	949,502
Farmland	265,942	271,054
Total commercial real estate loans	4,443,768	4,394,802
Consumer:		
SFR 1-4 1st DT liens	883,520	883,438
SFR HELOCs and junior liens	345,223	356,813
Other	75,014	73,017
Total consumer loans	1,303,757	1,313,268
Commercial and industrial		
Construction	549,780	586,455
Agriculture production	348,981	347,198
Leases	145,159	144,497
Total loans, net of deferred loan fees and discounts	9,250	8,250
Total principal balance of loans owed, net of charge-offs	\$ 6,800,695	\$ 6,794,470
Unamortized net deferred loan fees	\$ 6,839,589	\$ 6,834,935
Discounts to principal balance of loans owed, net of charge-offs	(15,588)	(15,826)
Total loans, net of unamortized deferred loan fees and discounts	(23,306)	(24,639)
Allowance for credit losses on loans	\$ 6,800,695	\$ 6,794,470
	\$ (124,394)	\$ (121,522)

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Note 54 – Allowance for Credit Losses

For the periods indicated, the following tables summarize the activity in the allowance for credit losses on loans which is recorded as a contra asset, and the reserve for unfunded commitments which is recorded on the balance sheet within other liabilities:

Allowance for credit losses – Three months ended											
September 30, 2023											
Allowance for credit losses – Three months ended											
March 31, 2024											
Allowance for credit losses – Three months ended											
March 31, 2024											
Allowance for credit losses – Three months ended											
March 31, 2024											
(in thousands)	(in thousands)	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance			Ending Balance		
Commercial real estate:	Commercial real estate:						Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
CRE non-owner occupied	CRE non-owner occupied										
CRE non-owner occupied	CRE non-owner occupied										

CRE non-owner occupied	CRE non-owner occupied	\$ 33,042	\$ —	\$ —	\$ 681	\$ 33,723
CRE owner occupied	CRE owner occupied	20,208	(3,608)	—	(2,097)	14,503
Multifamily	Multifamily	14,075	—	—	164	14,239
Farmland	Farmland	3,691	—	—	519	4,210
Total commercial real estate loans	Total commercial real estate loans	71,016	(3,608)	—	(733)	66,675
Consumer: Consumer:						
SFR 1-4 1st DT liens						
SFR 1-4 1st DT liens						
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	13,134	—	262	139	13,535
SFR HELOCs and junior liens	SFR HELOCs and junior liens	10,608	—	314	(759)	10,163
Other	Other	2,771	(133)	52	230	2,920
Total consumer loans	Total consumer loans	26,513	(133)	628	(390)	26,618
Commercial and industrial	Commercial and industrial	11,647	(1,616)	91	2,168	12,290
Construction	Construction	7,031	—	—	1,066	8,097
Agriculture production	Agriculture production	1,105	—	1	1,019	2,125
Leases	Leases	17	—	—	(10)	7
Allowance for credit losses on loans	Allowance for credit losses on loans	117,329	(5,357)	720	3,120	115,812
Reserve for unfunded commitments	Reserve for unfunded commitments	4,865	—	—	1,035	5,900
Total	Total	\$122,194	\$ (5,357)	\$ 720	\$ 4,155	\$121,712

Allowance for credit losses – Nine months ended September 30, 2023							
(in thousands)	Beginning Balance		Charge-offs		Recoveries		Ending Balance
Commercial real estate:							
CRE non-owner occupied	\$ 30,962	\$ —	—	\$ —	—	\$ 2,761	\$ 33,723
CRE owner occupied	14,014	(3,608)	—	1	—	4,096	14,503
Multifamily	13,132	—	—	—	—	1,107	14,239
Farmland	3,273	—	—	—	—	937	4,210
Total commercial real estate loans	61,381	(3,608)	—	1	—	8,901	66,675
Consumer:							
SFR 1-4 1st DT liens	11,268	—	262	—	—	2,005	13,535
SFR HELOCs and junior liens	11,413	(42)	416	—	—	(1,624)	10,163
Other	1,958	(438)	129	—	—	1,271	2,920
Total consumer loans	24,639	(480)	807	—	—	1,652	26,618
Commercial and industrial	13,597	(3,303)	267	—	—	1,729	12,290
Construction	5,142	—	—	—	—	2,955	8,097
Agriculture production	906	—	33	—	—	1,186	2,125

Leases	15	—	—	(8)	7
Allowance for credit losses on loans	105,680	(7,391)	1,108	16,415	115,812
Reserve for unfunded commitments	4,315	—	—	1,585	5,900
Total	\$ 109,995	\$ (7,391)	\$ 1,108	\$ 18,000	\$ 121,712

In determining the allowance for credit losses, accruing loans with similar risk characteristics are generally evaluated collectively. To estimate expected losses the Company generally utilizes historical loss trends and the remaining contractual lives of the loan portfolios to determine estimated credit losses through a reasonable and supportable forecast period. Individual loan credit quality indicators including loan grade and borrower repayment performance have been statistically correlated with historical credit losses and various econometrics, including California unemployment, gross domestic product, and corporate bond yields. Model forecasts may be adjusted for inherent

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limitations or biases that have been identified through independent validation and back-testing of model performance to actual realized results.

The Company utilizes a forecast period of approximately eight quarters and obtains the forecast data from publicly available sources as of the balance sheet date. This forecast data continues to evolve and includes improving shifts in the magnitude of changes for both the unemployment and GDP factors leading up to the balance sheet date, particularly CA unemployment trends date. Despite continued declines on a year over year comparative basis, core inflation remains elevated from wage pressures, and higher living costs such as housing, energy and food prices. Management notes the rapid intervals of rate increases by the Federal Reserve may create repricing risk for certain borrowers and flattening or continued inversion of the yield curve, have formed creates informed expectations of the US potentially entering a recession within 12 months. While projected cuts in interest rates from the Federal Reserve during 2024 may improve this outlook, the uncertainty associated with the extent and timing of these potential reductions has inhibited a change to forecasted reserve levels. As a result, management continues to believe that certain credit weaknesses are likely present in the overall economy and that it is appropriate to cautiously maintain a reserve level that incorporates such risk factors.

Purchased loans and leases that reflect a more-than-insignificant deterioration of credit from origination are considered PCD. For PCD loans and leases, the initial estimate of expected credit losses is recognized in the ACL on the date of acquisition using the same methodology as other loans and leases held-for-investment. The following table provides a summary of loans and leases purchased as part of the VRB acquisition with credit deterioration at acquisition:

(in thousands)	As of March 25, 2022						Total
	Commercial Real Estate		Consumer	Commercial and Industrial		Construction	
Par value	\$ 27,237	\$ 3,877	\$ 2,674	\$ 25,645	\$ 9,080	\$ 68,513	
ACL at acquisition	(1,573)	(144)	(81)	(201)	(38)		(2,037)
Non-credit discount	(2,305)	(360)	(47)	(232)	(12)		(2,956)
Purchase price	\$ 23,359	\$ 3,373	\$ 2,546	\$ 25,212	\$ 9,030	\$ 63,520	

For the periods indicated, the following tables summarize the activity in the allowance for credit losses on loans which is recorded as a contra asset, and the reserve for unfunded commitments which is recorded on the balance sheet within other liabilities:

Allowance for credit losses – Year ended December 31, 2022											
Allowance for credit losses – Year ended December 31, 2023											
Allowance for credit losses – Year ended December 31, 2023											
Allowance for credit losses – Year ended December 31, 2023											
(in thousands)	ACL of (in thousands)	Beginning Balance	PCD Loans	Charge-offs	Recoveries	Provision (benefit)	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
Commercial real estate:	Commercial real estate:										
CRE non-owner occupied	CRE non-owner occupied										
CRE non-owner occupied	CRE non-owner occupied										
CRE non-owner occupied	CRE non-owner occupied	\$ 25,739	\$ 746	\$ —	\$ 1	\$ 4,476	\$ 30,962				

CRE owner occupied	CRE owner occupied	10,691	63	—	2	3,258	14,014
Multifamily	Multifamily	12,395	—	—	—	737	13,132
Farmland	Farmland	2,315	764	(294)	—	488	3,273
Total commercial real estate loans	Total commercial real estate loans	51,140	1,573	(294)	3	8,959	61,381
Consumer: Consumer:	SFR 1-4 1st DT liens						
	SFR 1-4 1st DT liens						
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	10,723	144	—	79	322	11,268
SFR HELOCs and junior liens	SFR HELOCs and junior liens	10,510	—	(22)	429	496	11,413
Other	Other	2,241	—	(572)	235	54	1,958
Total consumer loans	Total consumer loans	23,474	144	(594)	743	872	24,639
Commercial and industrial	Commercial and industrial	3,862	81	(697)	1,157	9,194	13,597
Construction	Construction	5,667	201	—	—	(726)	5,142
Agriculture production	Agriculture production	1,215	38	—	4	(351)	906
Leases	Leases	18	—	—	—	(3)	15
Allowance for credit losses on loans	Allowance for credit losses on loans	85,376	2,037	(1,585)	1,907	17,945	105,680
Reserve for unfunded commitments	Reserve for unfunded commitments	3,790	—	—	—	525	4,315
Total	Total	\$ 89,166	\$ 2,037	\$(1,585)	\$ 1,907	\$ 18,470	\$ 109,995

Allowance for credit losses – Three months ended March 31, 2023							
(in thousands)	Beginning Balance		Charge-offs	Recoveries	Provision (benefit)		Ending Balance
Commercial real estate:							
CRE non-owner occupied	\$ 30,962	\$ —	\$ —	\$ —	\$ 2,001	\$ 32,963	
CRE owner occupied	14,014	—	—	—	545	14,559	
Multifamily	13,132	—	—	—	741	13,873	
Farmland	3,273	—	—	—	269	3,542	
Total commercial real estate loans	61,381	—	—	—	3,556	64,937	
Consumer:							
SFR 1-4 1st DT liens	11,268	—	—	—	652	11,920	
SFR HELOCs and junior liens	11,413	(42)	65	—	(522)	10,914	
Other	1,958	(142)	51	—	195	2,062	
Total consumer loans	24,639	(184)	116	—	325	24,896	
Commercial and industrial	13,597	(1,574)	53	—	(7)	12,069	
Construction	5,142	—	—	—	513	5,655	
Agriculture production	906	—	1	—	(74)	833	
Leases	15	—	—	—	2	17	

Allowance for credit losses on loans	105,680	(1,758)	170	4,315	108,407
Reserve for unfunded commitments	4,315	—	—	(120)	4,195
Total	\$ 109,995	\$ (1,758)	\$ 170	\$ 4,195	\$ 112,602

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Allowance for credit losses – Three months ended September 30, 2022						
(in thousands)	Beginning Balance	Charge-offs	Recoveries	Provision (benefit)	Ending Balance	
Commercial real estate:						
CRE non-owner occupied	\$ 28,081	\$ —	1 \$	1,162 \$	29,244	
CRE owner occupied	12,620	—	1	904	13,525	
Multifamily	11,795	—	—	954	12,749	
Farmland	2,954	—	—	168	3,122	
Total commercial real estate loans	55,450	—	2	3,188	58,640	
Consumer:						
SFR 1-4 1st DT liens	10,311	—	38	322	10,671	
SFR HELOCs and junior liens	11,591	—	98	(306)	11,383	
Other	2,029	(185)	53	(19)	1,878	
Total consumer loans	23,931	(185)	189	(3)	23,932	
Commercial and industrial	9,979	(82)	119	384	10,400	
Construction	7,522	—	—	(1,390)	6,132	
Agriculture production	1,046	—	1	1,321	2,368	
Leases	16	—	—	—	16	
Allowance for credit losses on loans	97,944	(267)	311	3,500	101,488	
Reserve for unfunded commitments	4,075	—	—	295	4,370	
Total	\$ 102,019	\$ (267)	\$ 311	\$ 3,795	\$ 105,858	

Allowance for credit losses – Nine months ended September 30, 2022						
(in thousands)	Beginning Balance	Adoption of CECL	Charge-offs	Recoveries	Provision (benefit)	Ending Balance
Commercial real estate:						
CRE non-owner occupied	\$ 25,739	\$ 746	\$ —	1 \$	2,758 \$	29,244
CRE owner occupied	10,691	63	—	2	2,769	13,525
Multifamily	12,395	—	—	—	354	12,749
Farmland	2,315	764	(294)	—	337	3,122
Total commercial real estate loans	51,140	1,573	(294)	3	6,218	58,640
Consumer:						
SFR 1-4 1st DT liens	10,723	144	—	79	(275)	10,671
SFR HELOCs and junior liens	10,510	—	—	426	447	11,383
Other	2,241	—	(470)	200	(93)	1,878
Total consumer loans	23,474	144	(470)	705	79	23,932
Commercial and industrial	3,862	81	(647)	1,130	5,974	10,400
Construction	5,667	201	—	—	264	6,132
Agriculture production	1,215	38	—	3	1,112	2,368
Leases	18	—	—	—	(2)	16
Allowance for credit losses on loans	85,376	2,037	(1,411)	1,841	13,645	101,488
Reserve for unfunded commitments	3,790	—	—	—	580	4,370
Total	\$ 89,166	\$ 2,037	\$ (1,411)	\$ 1,841	\$ 14,225	\$ 105,858

As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including, but not limited to, trends relating to (i) the level of criticized and classified loans, (ii) net charge-offs, (iii) non-performing loans, and (iv) delinquency within the portfolio. The Company analyzes loans individually to classify the loans as to credit risk and grading. This analysis is performed annually for all outstanding balances greater than \$1 million and non-homogeneous loans, such as commercial real estate loans, unless other indicators, such as

delinquency, trigger more frequent evaluation. Loans below the \$1 million threshold and homogenous in nature are evaluated as needed for proper grading based on delinquency and borrower credit scores.

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The Company utilizes a risk grading system to assign a risk grade to each of its loans. Loans are graded on a scale ranging from Pass to Loss. A description of the general characteristics of the risk grades is as follows:

- **Pass** – This grade represents loans ranging from acceptable to very little or no credit risk. These loans typically meet most if not all policy standards in regard to: loan amount as a percentage of collateral value, debt service coverage, profitability, leverage, and working capital.
- **Special Mention** – This grade represents "Other Assets Especially Mentioned" in accordance with regulatory guidelines and includes loans that display some potential weaknesses which, if left unaddressed, may result in deterioration of the repayment prospects for the asset or may inadequately protect the Company's position in the future. These loans warrant more than normal supervision and attention.
- **Substandard** – This grade represents "Substandard" loans in accordance with regulatory guidelines. Loans within this rating typically exhibit weaknesses that are well defined to the point that repayment is jeopardized. Loss potential is, however, not necessarily evident. The underlying collateral supporting the credit appears to have sufficient value to protect the Company from loss of principal and accrued interest, or the loan has been written down to the point where this is true. There is a definite need for a well-defined workout/rehabilitation program.
- **Doubtful** – This grade represents "Doubtful" loans in accordance with regulatory guidelines. An asset classified as Doubtful has all the weaknesses inherent in a loan classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and financing plans.
- **Loss** – This grade represents "Loss" loans in accordance with regulatory guidelines. A loan classified as Loss is considered uncollectible and of such little value that its continuance as a bankable asset is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off the loan, even though some recovery may be affected in the future. The portion of the loan that is graded loss should be charged off no later than the end of the quarter in which the loss is identified.

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows for the period indicated:

Term Loans Amortized Cost Basis by Origination Year – As of September 30, 2023												
Term Loans Amortized Cost Basis by Origination Year – As of March 31, 2024												
Term Loans Amortized Cost Basis by Origination Year – As of March 31, 2024												
(in thousands)												
(in thousands)	(in thousands)	2023	2022	2021	2020	2019	Prior	Revolving Loans Amortized Cost Basis	Revolving Loans Converted to Term			Total
Commercial real estate:	Commercial real estate:											
Commercial real estate:	Commercial real estate:											
CRE non-owner occupied risk ratings	CRE non-owner occupied risk ratings											
CRE non-owner occupied risk ratings	CRE non-owner occupied risk ratings											
Pass	Pass	\$ 115,862	\$ 416,733	\$ 285,875	\$ 138,751	\$ 221,819	\$ 820,605	\$ 118,512	\$ —	\$ 2,118,157		
Pass	Pass											
Special Mention	Special Mention	—	—	7,412	5,366	17,329	4,460	1,348	—	35,915		
Substandard	Substandard	—	—	767	—	2,371	14,000	212	—	17,350		
Substandard	Substandard											
Doubtful/Loss												

Doubtful/Loss												
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—	—
Total	Total	\$ 115,862	\$ 416,733	\$ 294,054	\$ 144,117	\$ 241,519	\$ 839,065	\$ 120,072	\$ —	\$ 2,171,422		
Current period gross charge-offs		\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Total												
Total												
Current period gross write-offs												
Current period gross write-offs												
Current period gross write-offs												
Commercial real estate:	Commercial real estate:											
Commercial real estate:												
CRE owner occupied risk ratings	CRE owner occupied risk ratings											
occupied risk ratings												
CRE owner occupied risk ratings												
CRE owner occupied risk ratings												
Pass	Pass											
Pass	Pass	\$ 64,781	\$ 189,041	\$ 194,280	\$ 120,636	\$ 60,562	\$ 282,391	\$ 27,536	\$ —	\$ 939,227		
Special Mention	Special Mention	—	838	4,417	2,783	710	2,486	—	—	11,234		
Substandard	Substandard	—	3,012	3,546	—	112	843	80	—	7,593		
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—		
Total	Total	\$ 64,781	\$ 192,891	\$ 202,243	\$ 123,419	\$ 61,384	\$ 285,720	\$ 27,616	\$ —	\$ 958,054		
Current period gross charge-offs		\$ —	\$ —	\$ —	\$ 1,380	\$ —	\$ 2,228	\$ —	\$ —	\$ 3,608		
Current period gross write-offs												

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Term Loans Amortized Cost Basis by Origination Year – As of September 30, 2023												
Term Loans Amortized Cost Basis by Origination Year – As of March 31, 2024												
(in thousands)												
(in thousands)	(in thousands)	2023	2022	2021	2020	2019	Prior	Cost Basis	Converted to Term	Total	2024	2023
Commercial real estate:	Commercial real estate:							Revolving Loans	Revolving Loans			
Multifamily risk ratings	Multifamily risk ratings							Amortized Basis	Converted	Total	2024	2023
Multifamily risk ratings	Multifamily risk ratings							Revolving	Revolving		2024	2023
Pass	Pass	\$ 21,860	\$ 178,946	\$ 279,961	\$ 89,658	\$ 106,982	\$ 232,474	\$ 37,569	\$ —	\$ 947,450		
Special Mention	Special Mention	—	—	11,911	—	—	—	—	—	11,911	2024	2023

Substandard	Substandard	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Total	Total	\$21,860	\$178,946	\$291,872	\$89,658	\$106,982	\$232,474	\$37,569	\$—	\$959,361					
Current period gross charge-offs		\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—					
Current period gross write-offs															
Commercial real estate:	Commercial real estate:														
Farmland risk ratings	Farmland risk ratings														
Farmland risk ratings															
Farmland risk ratings															
Pass															
Pass															
Pass	Pass	\$ 17,998	\$ 46,403	\$ 43,434	\$ 16,139	\$ 17,007	\$ 44,792	\$ 53,072	\$ —	\$ 238,845					
Special Mention	Special Mention	—	3,119	—	391	261	759	163	—	4,693					
Substandard	Substandard	101	—	9,058	—	4,928	13,863	7,120	—	35,070					
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—					
Total	Total	\$ 18,099	\$ 49,522	\$ 52,492	\$ 16,530	\$ 22,196	\$ 59,414	\$ 60,355	\$ —	\$ 278,608					
Current period gross charge-offs		\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—					
Current period gross write-offs															
Consumer loans:	Consumer loans:														
SFR 1-4 1st DT liens risk ratings	SFR 1-4 1st DT liens risk ratings														
Pass															
Pass															
Pass	Pass	\$108,061	\$191,360	\$263,602	\$125,005	\$31,255	\$133,233	\$—	\$4,164	\$856,680					
Special Mention	Special Mention	72	—	—	1,694	—	2,296	—	4	4,066	Special Mention	—	70	—	2,165
Substandard	Substandard	—	144	1,314	1,500	533	5,609	—	363	9,463	Substandard	—	268	144	1,280
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	Doubtful/Loss	—	—	—	—
Total	Total	\$108,133	\$191,504	\$264,916	\$128,199	\$31,788	\$141,138	\$—	\$4,531	\$870,209	Substandard	—	1,479	5,571	—
Current period gross charge-offs		\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—	Doubtful/Loss	—	—	—	—
Current period gross write-offs															
Consumer loans:	Consumer loans:														
SFR HELOCs and junior liens risk ratings	SFR HELOCs and junior liens risk ratings														
SFR HELOCs and Junior Liens	SFR HELOCs and Junior Liens														
SFR HELOCs and Junior Liens	SFR HELOCs and Junior Liens														
Pass															
Pass															
Pass	Pass	\$297	\$—	\$—	\$—	\$102	\$340,616	\$6,947	\$347,962						
Special Mention	Special Mention	—	—	—	—	—	1,692	—	—	3,620	Special Mention	—	—	3,416	204
Substandard	Substandard	—	—	—	—	—	2,759	385	3,144	Substandard	—	—	3,260	507	3,767
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	Doubtful/Loss	—	—	—	—	—
Total	Total	\$297	\$—	\$—	\$—	\$102	\$344,897	\$7,502	\$352,798						

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Construction risk ratings	Construction risk ratings																													
Construction risk ratings																														
Construction risk ratings																														
Pass																														
Pass	Pass	\$ 32,433	\$ 144,274	\$ 77,013	\$ 47,525	\$ 4,661	\$ 6,330	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 312,236																
Special Mention	Special Mention	—	8,656	—	—	—	—	—	—	—	—	—	—	—	8,656															
Substandard	Substandard	—	—	—	—	—	71	—	—	—	—	—	—	—	71															
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—	—	—	—	—															
Total	Total	\$ 32,433	\$ 152,930	\$ 77,013	\$ 47,525	\$ 4,732	\$ 6,330	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 320,963																
Current period gross charge-offs		\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —																
Current period gross write-offs																														
Agriculture production loans:	Agriculture production loans:																													
Agriculture production risk ratings	Agriculture production risk ratings																													
Agriculture production risk ratings																														
Pass	Pass	\$ 457	\$ 2,984	\$ 2,260	\$ 716	\$ 684	\$ 8,562	\$ 95,011	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 110,674																
Special Mention	Special Mention	—	—	—	—	—	—	—	—	—	—	—	—	—	8,928															
Substandard	Substandard	—	—	—	—	—	—	—	—	—	—	—	—	—	3,870															
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—	—	—	—	—															
Total	Total	\$ 457	\$ 2,984	\$ 2,260	\$ 716	\$ 684	\$ 8,562	\$ 107,809	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 123,472																
Current period gross charge-offs		\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —																
Current period gross write-offs																														
Leases:	Leases:																													
Lease risk ratings	Lease risk ratings																													
Lease risk ratings																														
Pass	Pass	\$ 8,219	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 9,250	\$ \$	\$ —	\$ —	\$ —	\$ —	\$ 9,250	\$ 9,250															
Special Mention	Special Mention	—	—	—	—	—	—	—	—	—	—	—	—	—																
Substandard	Substandard	—	—	—	—	—	—	—	—	—	—	—	—	—																
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—	—	—	—																
Total	Total	\$ 8,219	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 8,219																						
Current period gross charge-offs		\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —																
Current period gross write-offs																														
Total loans outstanding:	Total loans outstanding:																													
Total loans outstanding:																														
Risk ratings																														

Risk ratings												
Risk ratings	Risk ratings											
Pass	Pass	\$ 452,625	\$ 1,267,241	\$ 1,211,681	\$ 557,722	\$ 464,079	\$ 1,542,248	\$ 1,025,441	\$ 11,387	\$ 6,532,424		
Pass												
Pass												
Special Mention												
Special Mention												
Special Mention	Special Mention	116	15,278	24,038	10,287	18,390	10,222	16,109	174	94,614		
Substandard	Substandard	190	3,720	15,670	1,656	8,221	35,209	16,116	846	81,628		
Substandard												
Substandard												
Doubtful/Loss												
Doubtful/Loss												
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—	—
Total	Total	\$ 452,931	\$ 1,286,239	\$ 1,251,389	\$ 569,665	\$ 490,690	\$ 1,587,679	\$ 1,057,666	\$ 12,407	\$ 6,708,666		
Current period gross charge-offs		\$ 129	\$ 315	\$ 240	\$ 2,115	\$ —	\$ 2,228	\$ 330	\$ —	\$ 5,357		
Total												
Total												
Current period gross write-offs												
Current period gross write-offs												
Current period gross write-offs												

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Term Loans Amortized Cost Basis by Origination Year – As of December 31, 2022														
Term Loans Amortized Cost Basis by Origination Year – As of December 31, 2023														
(in thousands)														
(in thousands)														
(in thousands)	(in thousands)	2022	2021	2020	2019	2018	Prior	Revolving	2023	2022	2021	2020	2019	Prior
Commercial real estate:	Commercial real estate:							Loans Amortized						
CRE non-owner occupied risk ratings	CRE non-owner occupied risk ratings							Loans Converted						
								Cost Basis						
								to Term						
								Total						
Commercial real estate:	Commercial real estate:													
CRE non-owner occupied risk ratings	CRE non-owner occupied risk ratings													
Pass	Pass													
Pass	Pass	\$ 399,910	\$ 304,636	\$ 152,960	\$ 221,659	\$ 147,842	\$ 748,994	\$ 123,794	\$ —	\$ 2,099,795				
Special Mention	Special Mention	—	—	—	20,033	—	21,681	1,346	—	43,060				
Substandard	Substandard	—	864	768	—	1,059	4,179	—	—	6,870	Substandard	—	—	767
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—	—	—	2,139
Total	Total	\$ 399,910	\$ 305,500	\$ 153,728	\$ 241,692	\$ 148,901	\$ 774,854	\$ 125,140	\$ —	\$ 2,149,725	—	—	—	2,139
Current period gross write-offs														

Commercial real estate:	Commercial real estate:												
CRE owner occupied risk ratings	CRE owner occupied risk ratings												
CRE owner occupied risk ratings	CRE owner occupied risk ratings												
CRE owner occupied risk ratings	CRE owner occupied risk ratings												
Pass	Pass												
Pass	Pass	\$ 210,101	\$ 197,787	\$ 120,929	\$ 64,244	\$ 49,755	\$ 251,137	\$ 43,343	\$ —	\$ 937,296			
Special Mention	Special Mention	131	16,296	234	731	—	6,971	879	—	25,242			
Substandard	Substandard	3,213	—	5,249	1,893	1,103	10,654	157	—	22,269			
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—			
Total	Total	\$ 213,445	\$ 214,083	\$ 126,412	\$ 66,868	\$ 50,858	\$ 268,762	\$ 44,379	\$ —	\$ 984,807			
Current period gross write-offs	Commercial real estate:												
Multifamily risk ratings	Multifamily risk ratings												
Multifamily risk ratings	Multifamily risk ratings												
Pass	Pass												
Pass	Pass	\$ 159,318	\$ 290,170	\$ 96,937	\$ 108,586	\$ 106,287	\$ 154,125	\$ 28,989	\$ —	\$ 944,412			
Special Mention	Special Mention	—	—	—	—	—	—	—	—	—			
Substandard	Substandard	—	—	—	—	—	—	125	—	—	125		
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—	—		
Total	Total	\$ 159,318	\$ 290,170	\$ 96,937	\$ 108,586	\$ 106,287	\$ 154,250	\$ 28,989	\$ —	\$ 944,537			
Current period gross write-offs	Commercial real estate:												
Farmland risk ratings	Farmland risk ratings												
Farmland risk ratings	Farmland risk ratings												
Pass	Pass												
Pass	Pass	\$ 47,067	\$ 53,275	\$ 16,739	\$ 18,589	\$ 12,386	\$ 34,528	\$ 53,684	\$ —	\$ 236,268			
Special Mention	Special Mention	3,139	783	246	5,000	—	3,991	14,275	—	27,434			
Substandard	Substandard	—	—	1,772	765	3,158	7,094	3,523	—	16,312			
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—			
Total	Total	\$ 50,206	\$ 54,058	\$ 18,757	\$ 24,354	\$ 15,544	\$ 45,613	\$ 71,482	\$ —	\$ 280,014			
Current period gross write-offs	Consumer loans:												
SFR 1-4 1st DT liens risk ratings	SFR 1-4 1st DT liens risk ratings												
SFR 1-4 1st DT liens risk ratings	SFR 1-4 1st DT liens risk ratings												
Pass	Pass												

Pass	Pass	\$ 194,933	\$ 265,370	\$ 131,922	\$ 33,395	\$ 28,545	\$ 115,469	\$ 8	\$ 2,924	\$ 772,566
Special Mention	Special Mention	—	—	1,531	282	3,277	5,854	—	465	11,409
Substandard	Substandard	—	1,204	—	—	1,004	3,521	—	645	6,374
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	Total	\$ 194,933	\$ 266,574	\$ 133,453	\$ 33,677	\$ 32,826	\$ 124,844	\$ 8	\$ 4,034	\$ 790,349

Current period gross
write-offs

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Term Loans Amortized Cost Basis by Origination Year – As of December 31, 2022										
Term Loans Amortized Cost Basis by Origination Year – As of December 31, 2023										
(in thousands)										
(in thousands)										
Consumer loans: Consumer loans:										
SFR HELOCs and Junior Liens	SFR HELOCs and Junior Liens	—	—	—	—	—	—	—	—	—
SFR HELOCs and Junior Liens										
Pass	Pass	—	—	—	—	—	—	—	—	—
Pass	Pass	—	—	—	—	—	—	—	—	—
Pass	Pass	\$ 505	\$ —	\$ —	\$ —	\$ 127	\$ 378,939	\$ 8,462	\$ 388,033	
Special Mention	Special Mention	—	—	—	—	—	1,842	81	1,923	
Substandard	Substandard	—	—	—	—	—	3,072	638	3,710	
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	
Total	Total	\$ 505	\$ —	\$ —	\$ —	\$ 127	\$ 383,853	\$ 9,181	\$ 393,666	
Current period gross write-offs										
Consumer loans:										
Other risk ratings	Other risk ratings	—	—	—	—	—	—	—	—	—
Pass	Pass	\$ 34,441	\$ 9,061	\$ 8,908	\$ 7,419	\$ 6,825	\$ 4,619	\$ 659	\$ —	\$ 71,932
Special Mention	Special Mention	21	54	203	63	54	37	18	—	450
Substandard	Substandard	87	183	164	30	116	52	3	—	635
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	Total	\$ 34,549	\$ 9,298	\$ 9,275	\$ 7,512	\$ 6,995	\$ 4,708	\$ 680	\$ —	\$ 73,017
Current period gross write-offs										
Commercial and industrial loans:										
Commercial and industrial risk ratings										
Pass	Pass	\$ 70,930	\$ 83,184	\$ 51,455	\$ 9,504	\$ 10,193	\$ 7,636	\$ 340,858	\$ 318	\$ 574,078
Special Mention	Special Mention	33	663	237	83	—	178	1,126	—	2,320
Substandard	Substandard	—	2,014	782	103	4	762	6,318	74	10,057
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—

Total	\$ 70,963	\$ 85,861	\$ 52,474	\$ 9,690	\$ 10,197	\$ 8,576	\$ 348,302	\$ 392	\$ 586,455
Current period gross write-offs	\$ 153	\$ 287	\$ 240	\$ 2,285	\$ —	\$ —	\$ 896	\$ 18	\$ 3,879
Construction loans:									
Construction risk ratings									
Pass	\$ 56,378	\$ 136,294	\$ 85,144	\$ 47,632	\$ 4,583	\$ 6,518	\$ —	\$ —	\$ 336,549
Special Mention	—	10,582	—	—	—	—	—	—	10,582
Substandard	—	—	—	—	67	—	—	—	67
Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	\$ 56,378	\$ 146,876	\$ 85,144	\$ 47,632	\$ 4,650	\$ 6,518	\$ —	\$ —	\$ 347,198
Current period gross write-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Agriculture production loans:									
Agriculture production risk ratings									
Pass	\$ 945	\$ 2,749	\$ 1,595	\$ 396	\$ 620	\$ 8,491	\$ 114,935	\$ —	\$ 129,731
Special Mention	—	183	543	176	—	—	11,302	—	12,204
Substandard	—	—	—	—	—	—	2,562	—	2,562
Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	\$ 945	\$ 2,932	\$ 2,138	\$ 572	\$ 620	\$ 8,491	\$ 128,799	\$ —	\$ 144,497
Current period gross write-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

Consumer loans:									
Other risk ratings									
Pass									
Pass	\$ 14,070	\$ 12,990	\$ 10,211	\$ 10,650	\$ 5,225	\$ 1,945	\$ 899	\$ —	\$ 55,990
Special Mention	—	18	77	135	176	32	47	—	485
Substandard	—	—	42	92	—	96	23	—	253
Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	\$ 14,070	\$ 13,008	\$ 10,330	\$ 10,877	\$ 5,401	\$ 2,073	\$ 969	\$ —	\$ 56,728

Commercial and industrial loans:										
Commercial and industrial risk ratings										
Term Loans Amortized Cost Basis by Origination Year – As of December 31, 2023										
(in thousands)										
(in thousands)										
(in thousands)										
Leases:										
Lease risk ratings										
Lease risk ratings										
Lease risk ratings										
Pass										
Pass										
Pass	Pass	\$ 125,710	\$ 64,966	\$ 17,746	\$ 23,131	\$ 7,628	\$ 5,051	\$ 297,341	\$ 483	\$ 542,056
Special	Special	—	—	—	—	—	—	—	—	
Mention	Mention	3,032	139	21	49	138	768	11,547	—	15,694
Substandard	Substandard	1,293	1,142	5,179	14	33	611	3,798	101	12,171
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	Total	\$ 130,035	\$ 66,247	\$ 22,946	\$ 23,194	\$ 7,799	\$ 6,430	\$ 312,686	\$ 584	\$ 569,921
Current period gross write-offs										
Construction loans:										
Construction risk ratings										
2023	2022	2021	2020	2019	Prior	Revolving Loans Amortized Cost Basis	Revolving Loans Converted to Term	Total		

Pass	\$ 72,840	\$ 72,308	\$ 43,409	\$ 15,358	\$ 2,159	\$ 4,900	\$ —	\$ —	\$ 210,974
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	457	—	129	—	—	586
Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	\$ 72,840	\$ 72,308	\$ 43,409	\$ 15,815	\$ 2,159	\$ 5,029	\$ —	\$ —	\$ 211,560

Agriculture production loans:									
Agriculture production risk ratings									
Pass	\$ 3,414	\$ 2,777	\$ 1,149	\$ 1,104	\$ 8,902	\$ 1,058	\$ 38,425	\$ —	\$ 56,829
Special Mention	—	—	—	—	90	31	1,632	—	1,753
Substandard	—	—	—	—	—	—	2,832	—	2,832
Doubtful/Loss	—	—	—	—	—	—	—	—	—
Total	\$ 3,414	\$ 2,777	\$ 1,149	\$ 1,104	\$ 8,992	\$ 1,089	\$ 42,889	\$ —	\$ 61,414

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Term Loans Amortized Cost Basis by Origination Year – As of December 31, 2022																
(in thousands)	2022	2021	2020	2019	2018	Prior	Revolving Loans	Revolving Loans	Total							
							Amortized Cost	Converted to								
Leases:																
Lease risk ratings																
Pass	\$ 7,726	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 7,726							
Special Mention	—	—	—	—	—	—	—	—	—							
Substandard	—	—	—	—	—	—	—	—	—							
Doubtful/Loss	—	—	—	—	—	—	—	—	—							
Total	\$ 7,726	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 7,726							
Total loans outstanding:																
Risk ratings																
Risk ratings																
Risk ratings																
Pass																
Pass																
Pass	Pass	\$ 1,235,594	\$ 1,264,279	\$ 592,002	\$ 496,716	\$ 368,729	\$ 1,317,334	\$ 965,422	\$ 11,869	\$ 6,251,945						
Special Mention	Special Mention	6,302	17,236	2,109	26,230	3,681	39,328	31,568	546	127,000						
Substandard	Substandard	4,506	3,210	13,010	3,221	6,357	26,409	13,405	1,384	71,502						
Doubtful/Loss	Doubtful/Loss	—	—	—	—	—	—	—	—	—						
Total	Total	\$ 1,246,402	\$ 1,284,725	\$ 607,121	\$ 526,167	\$ 378,767	\$ 1,383,071	\$ 1,010,395	\$ 13,799	\$ 6,450,447						
Current period gross write-offs																

The following table shows the ending balance of current and past due originated loans by loan category as of the date indicated:

Analysis of Past Due Loans - As of September 30, 2023											
Analysis of Past Due Loans - As of March 31, 2024											
(in thousands)	(in thousands)	30-	60-	Total Past Due Loans			(in thousands)	30-59 days	60-89 days	> 90 days	Total Past Due Loans
		59 days	89 days	Due Loans	Current	Total					
Commercial real estate:	Commercial real estate:	—	—	—	—	—	—	—	—	—	—
CRE non-owner occupied	CRE non-owner occupied	—	—	—	—	—	—	—	—	—	—

CRE non-owner occupied	CRE non-owner occupied	\$ 403	\$ —	\$ 212	\$ 615	\$ 2,170,807	\$ 2,171,422
CRE owner occupied	CRE owner occupied	138	117	230	485	957,569	958,054
Multifamily	Multifamily	—	—	—	—	959,361	959,361
Farmland	Farmland	—	—	264	264	278,344	278,608
Total commercial real estate loans	Total commercial real estate loans	541	117	706	1,364	4,366,081	4,367,445
Consumer: Consumer:	SFR 1-4 1st DT liens						
	SFR 1-4 1st DT liens						
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	398	560	572	1,530	868,679	870,209
SFR HELOCs and junior liens	SFR HELOCs and junior liens	1,570	1,391	294	3,255	349,543	352,798
Other	Other	119	21	75	215	65,588	65,803
Total consumer loans	Total consumer loans	2,087	1,972	941	5,000	1,283,810	1,288,810
Commercial and industrial	Commercial and industrial	53	108	1,514	1,675	598,082	599,757
Construction	Construction	—	—	—	—	320,963	320,963
Agriculture production	Agriculture production	—	—	33	33	123,439	123,472
Leases	Leases	—	—	—	—	8,219	8,219
Total	Total	\$ 2,681	\$ 2,197	\$ 3,194	\$ 8,072	\$ 6,700,594	\$ 6,708,666

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Analysis of Past Due Loans - As of December 31, 2022							
Analysis of Past Due Loans - As of December 31, 2023							
(in thousands)	(in thousands)	30- 59 days	60- 89 days	Total Past Due Loans	Current	Total	(in thousands)
Commercial real estate:	Commercial real estate:						
CRE non-owner occupied	CRE non-owner occupied						
CRE non-owner occupied	CRE non-owner occupied	\$ —	\$ —	\$ —	\$ —	\$ 2,149,725	\$ 2,149,725
CRE owner occupied	CRE owner occupied	—	98	75	173	984,634	984,807
Multifamily	Multifamily	159	—	—	159	944,378	944,537
Farmland	Farmland	—	—	—	—	280,014	280,014
Total commercial real estate loans	Total commercial real estate loans	159	98	75	332	4,358,751	4,359,083
		635	3,798	3,798	2,052	6485	6485

Consumer:	Consumer:														
SFR 1-4 1st DT liens															
SFR 1-4 1st DT liens															
SFR 1-4 1st	SFR 1-4 1st														
DT liens	DT liens	24	—	279	303	790,046	790,349								
SFR HELOCs and junior liens	SFR HELOCs and junior liens	172	166	707	1,045	392,621	393,666								
Other	Other	26	34	55	115	56,613	56,728								
Total consumer loans	Total consumer loans	222	200	1,041	1,463	1,239,280	1,240,743								
Commercial and industrial	Commercial and industrial	2,300	190	283	2,773	567,148	569,921								
Construction	Construction	—	—	379	379	211,181	211,560								
Agriculture production	Agriculture production	—	—	—	—	61,414	61,414								
Leases	Leases	—	—	—	—	7,726	7,726								
Total	Total	\$2,681	\$ 488	\$ 1,778	\$ 4,947	\$6,445,500	\$6,450,447								

The following table shows the ending balance of non accrual loans by loan category as of the date indicated:

(in thousands)	Non Accrual Loans					
	As of September 30, 2023			As of December 31, 2022		
	Non accrual with no allowance for credit losses	Total non accrual	Past due 90 days or more and still accruing	Non accrual with no allowance for credit losses	Total non accrual	Past due 90 days or more and still accruing
Commercial real estate:						
CRE non-owner occupied	\$ 1,105	\$ 1,105	—	\$ 1,739	\$ 1,739	—
CRE owner occupied	3,898	3,898	—	4,938	4,938	—
Multifamily	—	—	—	125	125	—
Farmland	6,132	11,707	—	1,772	1,772	—
Total commercial real estate loans	11,135	16,710	—	8,574	8,574	—
Consumer:						
SFR 1-4 1st DT liens	2,883	2,884	—	4,117	4,220	—
SFR HELOCs and junior liens	2,751	3,158	—	2,498	3,155	—
Other	82	156	—	47	84	—
Total consumer loans	5,716	6,198	—	6,662	7,459	—
Commercial and industrial	1,479	2,907	43	1,224	3,518	—
Construction	71	71	—	491	491	—
Agriculture production	3,357	3,870	—	1,279	1,279	—
Leases	—	—	—	—	—	—
Sub-total	21,758	29,756	43	18,230	21,321	—
Less: Guaranteed loans	(797)	(936)	—	(105)	(225)	—
Total, net	\$ 20,961	\$ 28,820	\$ 43	\$ 18,125	\$ 21,096	\$ —

(in thousands)	Non Accrual Loans					
	As of March 31, 2024			As of December 31, 2023		
	Non accrual with no allowance for credit losses	Total non accrual	Past due 90 days or more and still accruing	Non accrual with no allowance for credit losses	Total non accrual	Past due 90 days or more and still accruing
Commercial real estate:						
CRE non-owner occupied	\$ 4,113	\$ 4,113	—	\$ 2,024	\$ 2,024	—
CRE owner occupied	3,905	3,905	—	3,994	3,994	—
Multifamily	—	—	—	—	—	—
Farmland	8,926	13,780	—	5,996	14,484	—
Total commercial real estate loans	16,944	21,798	—	12,014	20,502	—
Consumer:						

SFR 1-4 1st DT liens	4,821	5,094	—	2,808	2,811	—
SFR HELOCs and junior liens	3,110	3,403	—	3,281	3,571	—
Other	64	99	—	39	105	—
Total consumer loans	7,995	8,596	—	6,128	6,487	—
Commercial and industrial	1,535	2,301	107	1,379	2,503	10
Construction	64	64	—	67	67	—
Agriculture production	311	1,376	—	—	2,322	—
Leases	—	—	—	—	—	—
Sub-total	26,849	34,135	107	19,588	31,881	10
Less: Guaranteed loans	(801)	(872)	—	(766)	(878)	—
Total, net	\$ 26,048	\$ 33,263	\$ 107	\$ 18,822	\$ 31,003	\$ 10

Interest income on non accrual loans that would have been recognized during the three months ended **September 30, 2023** **March 31, 2024** and **2022**, 2023, if all such loans had been current in accordance with their original terms, totaled **\$0.4 million** **\$0.85 million** and **\$0.5 million** **\$0.32 million**, respectively. Interest income actually recognized on these originated loans during the three months ended **September 30, 2023** **March 31, 2024** and **2022** 2023 was **\$0.1 million** and **\$0.3 million**, respectively.

Interest income on non accrual loans that would have been recognized during the nine months ended September 30, 2023 and 2022, if all such loans had been current in accordance with their original terms, totaled **\$1.7 million** and **\$0.9 million**, respectively. Interest income actually recognized on these originated loans during the nine months ended September 30, 2023 and 2022 was **\$0.8 million** and **\$0.3 million** **\$0.02 million**, respectively.

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The following tables present the amortized cost basis of collateral dependent loans by class of loans as of the following periods:

As of September 30, 2023																			
As of March 31, 2024																			
(in thousands)	(in thousands)	Retail	Office	Warehouse	Other	SFR- 1st	SFR- 2nd	A/R and Deed	Automobile/Truck	Inventory	Equipment	Total	(in thousands)	Retail	Office	Warehouse	Other	Multifamily	Farml
Commercial real estate:	Commercial real estate:																		
CRE non-owner occupied	CRE non-owner occupied																		
CRE non-owner occupied	CRE non-owner occupied																		
CRE owner occupied	CRE owner occupied	\$127	\$212	\$	—	\$ 766	\$	—	\$	—	\$	—	\$	—	\$	—	\$ 1,105		
CRE owner occupied	CRE owner occupied	641	75	165	3,017	—	—	—	—	—	—	—	—	—	—	—	3,898		
Multifamily	Multifamily	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—		
Farmland	Farmland	—	—	—	743	—	10,964	—	—	—	—	—	—	—	—	—	11,707		
Total commercial real estate loans	Total commercial real estate loans	768	287	165	4,526	—	10,964	—	—	—	—	—	—	—	—	—	16,710		
Consumer:	Consumer:																		
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens																		
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	2,883		
SFR HELOCs and junior liens	SFR HELOCs and junior liens	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	2,716		
Other	Other	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	146		
Total consumer loans	Total consumer loans	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	5,745		

Commercial and industrial	Commercial and industrial	—	—	—	—	—	—	—	—	—	1,828	1,079	2,907
Construction	Construction	—	—	—	—	—	—	71	—	—	—	—	71
Agriculture production	Agriculture production	—	—	—	1,404	—	—	—	—	—	—	2,466	3,870
Leases	Leases	—	—	—	—	—	—	—	—	—	—	—	—
Total	Total	\$768	\$287	\$165	\$5,930	\$—	\$10,964	\$4,659	\$1,011	\$146	\$1,828	\$3,545	\$29,303

As of December 31, 2022																			
As of December 31, 2023																			
(in thousands)	(in thousands)	Retail	Office	Warehouse	Other	SFR -1st	SFR -2nd	A/R and Deed	Automobile/Truck Deed	Inventory	Equipment	Total	(in thousands)	Retail	Office	Warehouse	Other	Multifamily	Farr
Commercial real estate:	Commercial real estate:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
CRE non-owner occupied	CRE non-owner occupied	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
CRE non-owner occupied	CRE non-owner occupied	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
CRE owner occupied	CRE owner occupied	\$ 777	\$ 98	\$ —	\$ 864	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,739	—	—	—	—	—	
CRE owner occupied	CRE owner occupied	548	75	1,103	3,212	—	—	—	—	—	—	—	4,938	—	—	—	—	—	
Multifamily	Multifamily	—	—	—	—	125	—	—	—	—	—	—	125	—	—	—	—	—	
Farmland	Farmland	—	—	—	—	—	1,772	—	—	—	—	—	1,772	—	—	—	—	—	
Total commercial real estate loans	Total commercial real estate loans	1,325	173	1,103	4,076	125	1,772	—	—	—	—	—	8,574	—	—	—	—	—	
Consumer: Consumer:	Consumer: Consumer:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	—	—	—	—	—	—	—	4,220	—	—	—	4,220	—	—	—	—	—	
SFR HELOCs and junior liens	SFR HELOCs and junior liens	—	—	—	—	—	—	—	—	1,664	1,121	—	—	—	—	—	—	2,785	
Other	Other	—	—	—	—	5	—	—	—	—	—	61	—	2	—	—	—	68	
Total consumer loans	Total consumer loans	—	—	—	5	—	—	—	5,884	1,121	—	61	—	2	—	—	—	7,073	
Commercial and industrial	Commercial and industrial	—	—	—	1,874	—	—	—	—	—	—	—	1,596	48	—	—	—	3,518	
Construction	Construction	—	—	—	379	—	—	—	112	—	—	—	—	—	—	—	—	491	
Agriculture production	Agriculture production	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	1,279	
Leases	Leases	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Total	Total	\$1,325	\$173	\$1,103	\$6,334	\$125	\$1,772	\$5,996	\$1,121	\$—	61	\$1,596	\$1,329	\$20,935	—	—	—	—	—

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Modifications to borrowers experiencing financial difficulty may include interest rate reductions, principal or interest forgiveness, forbearances, term extensions, and other actions intended to minimize economic loss and to avoid foreclosure or repossession of collateral.

The following tables show the amortized cost basis of loans that were both experiencing financial difficulty and modified during the periods presented. The percentage of the amortized cost basis of loans that were modified to borrowers in financial distress as compared to the amortized cost basis of each class of financing receivables is also presented below.

For the three months ended September 30, 2023						
(in thousands)	Payment Delay/Term		Combination - Payment		Total % of Loans Outstanding	
	Principal Forgiveness	Extension	Interest Rate Reduction	Delay/Term Reduction		
Commercial real estate:						
Farmland	\$ —	\$ —	\$ —	\$ —	1,043	0.37 %
Commercial and industrial	—	45	—	—	—	0.01 %
Total	\$ —	\$ 45	\$ —	\$ —	1,043	0.38 %

For the three months ended							For the three months ended						
March 31, 2024							March 31, 2024						
(in thousands)	Combination						March 31, 2023	Combination					
	Payment Principal Forgiveness	Interest Extension	- Payment Reduction	- Payment Reduction	Total % of Loans Outstanding	Payment Delay/Term Extension		Payment Delay/Term Extension	Total % of Loans Outstanding	Payment Delay/Term Extension	Total % of Loans Outstanding	Payment Delay/Term Extension	Total % of Loans Outstanding
Commercial real estate:													
Farmland	\$ —	\$ —	\$ —	\$ 1,043	0.37 %								
CRE non-owner occupied													
CRE non-owner occupied													
CRE non-owner occupied													
SFR HELOCs and junior liens								\$ 211	\$ —	0.03 %	\$ —	—	— %
SFR HELOCs and junior liens													
SFR HELOCs and junior liens													
Commercial and industrial													
Commercial and industrial													
Commercial and industrial													
Commercial and industrial	—	206	—	—	0.03 %								
Total	\$ —	\$ 206	\$ —	\$ 1,043	0.40 %								
Total						\$ 211		\$ 557		0.11 %	\$ 177		0.03 %

The following table presents the financial effect of loan modifications made to borrowers experiencing financial difficulty during the three and nine months quarter ended September 30, 2023 March 31, 2024.

	Three months ended September 30, 2023			Nine months ended September 30, 2023		
	Term Change from Amortizing to I/O	12 Months Term Extension	Term Change from Amortizing to I/O	12 Months Term Extension		
Farmland	\$ 1,043	\$ —	\$ 1,043	\$ —		
Commercial and industrial	45	—	45	206		
Total	\$ 1,088	\$ —	\$ 1,088	\$ 206		

There

Modification Type	Loan Type	Financial Effect
Combination - Term extension / rate change	CRE non-owner occupied	Added 120 months to the life of the loan; converted from variable to fixed interest rate
Payment delay / term extension	SFR HELOCs and junior liens	Added 60 months to the life of the loan
Payment delay / term extension	Commercial and industrial	Added 66 months to the life of the loan
Payment delay / term extension	Commercial and industrial	Added 12 months to the life of the loan

The following table presents the financial effect of loan modifications made to borrowers experiencing financial difficulty during the quarter ended March 31, 2023.

Modification Type	Loan Type	Financial Effect
Payment delay / term extension	Commercial and industrial	Added 12 months to the life of the loan to delay balloon repayment

During the quarters ended March 31, 2024 and March 31, 2023, respectively, there were no loans with payment defaults by borrowers experiencing financial difficulty during the quarter ended September 30, 2023 which had material modifications in rate, term or principal forgiveness during the twelve months prior to default.

Note 65 - Leases

The Company records a ROUA on the consolidated balance sheets for those leases that convey rights to control use of identified assets for a period of time in exchange for consideration. The Company also records a lease liability on the consolidated balance sheets for the present value of future payment commitments. All of the Company's leases are comprised of operating leases in which the Company is lessee of real estate property for branches, ATM locations, and general administration and operations. The Company has elected not to include short-term leases (i.e. leases with initial terms of 12 month or less) within the ROUA and lease liability. Known or determinable adjustments to the required minimum future lease payments were included in the calculation of the Company's ROUA and lease liability. Adjustments to the required minimum future lease payments that are variable and will not be determinable until a future period, such as changes in the consumer price index, are included as variable lease costs. Additionally, expected variable payments for common area maintenance, taxes and insurance were unknown and not determinable at lease commencement and therefore, were not included in the determination of the Company's ROUA or lease liability.

The value of the ROUA and lease liability is impacted by the amount of the periodic payment required, length of the lease term, and the discount rate used to calculate the present value of the minimum lease payments. The Company's lease agreements often include one or more options to renew at the Company's discretion. If at lease inception, the Company considers the exercising of a renewal option to be reasonably certain, the Company will include the extended term in the calculation of the ROUA asset and lease liability. Topic 842 requires the use of the rate implicit in the lease whenever this rate is readily determinable. As this rate is rarely determinable, the Company utilizes its incremental borrowing rate at lease inception, on a collateralized basis, over a similar term. The lease liability is reduced based on the discounted present value of remaining payments as of each reporting period. The ROUA value is measured using the amount of lease liability and adjusted for prepaid or accrued lease payments, remaining lease incentives, unamortized direct costs (if any), and impairment (if any).

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any).

The following table presents the components of lease expense for the periods ended:

		Three months ended September 30,		Nine months ended September 30,	
		Three months ended March 31,	Three months ended March 31,	Three months ended March 31,	Three months ended March 31,
(in thousands)					
(in thousands)					
(in thousands)	(in thousands)	2023	2022	2023	2022
Operating lease cost	Operating lease cost \$	\$ 1,451	\$ 1,415	\$ 4,553	\$ 4,203
Operating lease cost					
Operating lease cost					
Short-term lease cost					
Short-term lease cost					
Short-term lease cost	Short-term lease cost	43	76	279	210
Variable lease cost	Variable lease cost	9	9	29	18
Variable lease cost					
Variable lease cost					
Sublease income					
Sublease income					

Sublease income	Sublease income	—	—	—	—
Total lease cost	Total lease cost	\$ 1,503	\$ 1,500	\$ 4,861	\$ 4,431
Total lease cost					
Total lease cost					

The following table presents supplemental cash flow information related to leases for the periods ended:

		Three months ended September 30,		Nine months ended September 30,	
		Three months ended March 31,		Three months ended March 31,	
		Three months ended March 31,		Three months ended March 31,	
(in thousands)					
(in thousands)					
(in thousands)	(in thousands)	2023	2022	2023	2022
Cash paid for amounts included in the measurement of lease liabilities:	Cash paid for amounts included in the measurement of lease liabilities:				
Cash paid for amounts included in the measurement of lease liabilities:	Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows for operating leases	Operating cash flows for operating leases				
Operating cash flows for operating leases	Operating cash flows for operating leases				
ROUA obtained in exchange for operating lease liabilities	ROUA obtained in exchange for operating lease liabilities	\$ 1,576	\$ 1,536	\$ 4,840	\$ 4,351
ROUA obtained in exchange for operating lease liabilities	ROUA obtained in exchange for operating lease liabilities	\$ (544)	—	\$ 4,311	\$ 4,609
ROUA obtained in exchange for operating lease liabilities	ROUA obtained in exchange for operating lease liabilities				

The following table presents the weighted average operating lease term and discount rate as of the period ended:

		September 30,	
		2023	2022
Weighted-average remaining lease term (years)	Weighted-average remaining lease term (years)	March 31,	March 31,
Weighted-average remaining lease term (years)	Weighted-average remaining lease term (years)	March 31,	March 31,
Weighted-average remaining lease term (years)	Weighted-average remaining lease term (years)	8.1	8.3
Weighted-average discount rate	Weighted-average discount rate	3.31 %	2.91 %
Weighted-average discount rate	Weighted-average discount rate		
Weighted-average discount rate	Weighted-average discount rate		

At September 30, 2023 March 31, 2024, future expected operating lease payments are as follows:

(in thousands)	(in thousands)
Periods ending December 31,	Periods ending December 31,

2023	\$	1,510
Periods ending December 31,		
Periods ending December 31,		
2024		
2024	2024	5,757
2025	2025	5,186
2026	2026	4,642
2027	2027	3,951
2028		
Thereafter	Thereafter	12,995
		34,041
	32,660	
Discount for present value of expected cash flows	Discount for present value of expected cash flows	(4,514)
Lease liability at September 30, 2023	\$	29,527
Lease liability at March 31, 2024		

Note 7.6 - Deposits

A summary of the balances of deposits follows:

		September (in thousands)	December (in thousands)	March 31, 2024	December 31, 2023
Noninterest- bearing demand	Noninterest- bearing demand	\$2,857,512	\$3,502,095		
Interest- bearing demand	Interest- bearing demand	1,746,882	1,718,541		
Savings	Savings	2,816,816	2,884,378		
Time certificates, \$250,000 or more	Time certificates, \$250,000 or more	184,981	46,350		
Other time certificates	Other time certificates	403,452	177,649		
Total deposits	Total deposits	\$8,009,643	\$8,329,013		

Certificate of deposit balances of \$100.0 million and \$50.0 million from the State of California were included in time certificates, over \$250,000, at March 31, 2024 and December 31, 2023, respectively. The Company participates in a deposit program offered by the State of California whereby the State may make deposits at the Company's request subject to collateral and credit worthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Company.

Overdrawn deposit balances of \$1.2 million \$1.7 million and \$1.8 million were classified as consumer loans at September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, respectively.

Note 7 - Other Borrowings

A summary of the balances of other borrowings follows:

	March 31, 2024	December 31, 2023
(in thousands)		
Term borrowing at FHLB, fixed rate of 4.75%, payable on April 8, 2024	\$ 200,000	\$ 200,000
Overnight borrowing at FHLB, fixed rate of 5.69%, payable on April 1, 2024	167,000	—
Overnight borrowing at FHLB, fixed rate of 5.70%, payable on January 2, 2024	—	400,000

Other collateralized borrowings, fixed rate, as of March 31, 2024 and December 31, 2023 of 0.05%, payable on April 1, 2024 and January 2, 2024, respectively	25,409	32,582
Total other borrowings	\$ 392,409	\$ 632,582

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Note 8 - Borrowings

Other Borrowings

At September 30, 2023 other borrowings included a \$150.0 million term borrowing with an interest rate of 5.11% maturing in October 2023, a \$150.0 million term borrowing with an interest rate of 5.69% maturing in December 2023, and a \$200.0 million term borrowing with an interest rate of 4.75% maturing in April 2024.

Junior Subordinated Debentures Debt

The following table summarizes the terms and recorded balances of each debenture as of the date indicated (dollars in thousands): indicated:

												As of			
												December			
												31, 2022			
Coupon Rate															
(in thousands)	Subordinated Debt Series	Subordinated Debt Series	Maturity Date	Face Value	(Variable) Coupon Rate	3 mo. LIBOR +	Current Coupon Rate	Recorded Book Value	Recorded Book Value	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	As of March 31, 2024	As of December 31, 2023
Subordinated Debt Series	Subordinated Debt Series	Maturity Date	Face Value	(Variable) Coupon Rate	3 mo. LIBOR +	Current Coupon Rate	Recorded Book Value	Recorded Book Value	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
TriCo Cap	TriCo Cap	Trust I	10/7/2033	\$20,619	3 mo. LIBOR + (Variable)	8.62 %	\$ 20,619	\$ 20,619	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
Trust I	TriCo Cap	Trust I	10/7/2033	\$20,619	3 mo. LIBOR + (Variable)	8.62 %	\$ 20,619	\$ 20,619	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
TriCo Cap	TriCo Cap	Trust II	7/23/2034	20,619	2.55 %	8.16 %	20,619	20,619	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
Trust II	TriCo Cap	Trust II	7/23/2034	20,619	2.55 %	8.16 %	20,619	20,619	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
North Valley	North Valley	Trust II	4/24/2033	6,186	3.25 %	8.88 %	5,576	5,503	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
North Valley	North Valley	Trust III	7/23/2034	5,155	2.80 %	8.41 %	4,449	4,383	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
North Valley	North Valley	Trust IV	3/15/2036	10,310	1.33 %	7.00 %	7,557	7,393	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
VRB Subordinated - 6%	VRB Subordinated	VRB Subordinated	3/29/2029	16,000	Fixed	6.00 %	17,046	17,187	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
VRB	VRB	Subordinated							Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
VRB	VRB	Subordinated							Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
- 5%	- 5%	Subordinated	8/27/2035	20,000	Fixed	5.00 %	25,214	25,336	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
				\$98,889			\$ 101,080	\$ 101,040	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	
				\$			\$	\$	Subordinated Debt Series	Maturity Date	Face Value	Coupon Rate (Variable) 3 mo. SOFR +	Current Coupon Rate	Recorded Book Value	

The VRB - 6% Subordinated Debt issuance has a fixed rate of 6.0% through March 29, 2024, then indexed to the three-month SOFR plus 3.78% through the maturity date. The VRB - 5% Subordinated Debt issuance is fixed at 5.0% through August 27, 2025, then indexed to the three-month will have a floating rate of 90-day average SOFR plus 4.90% through the maturity date.4.9% until maturity.

Note 9 - Commitments and Contingencies

The following table presents a summary of the Bank's commitments and contingent liabilities:

(in thousands)	Financial instruments whose amounts represent risk:	September 30, 2023		December 31, 2022		(in thousands)	March 31, 2024	December 31, 2023
		(in thousands)	Financial instruments whose amounts represent risk:	(in thousands)	Financial instruments whose amounts represent risk:			
Commitments to extend credit:	Commitments to extend credit:							
Commitments to extend credit:	Commitments to extend credit:							
Commercial loans								

Commercial loans			
Commercial loans	Commercial loans	\$ 735,645	\$ 656,705
Consumer loans	Consumer loans	678,354	760,588
Real estate mortgage loans	Real estate mortgage loans	486,853	458,896
Real estate construction loans	Real estate construction loans	367,436	312,371
Standby letters of credit	Standby letters of credit	38,730	26,599
Deposit account overdraft privilege	Deposit account overdraft privilege	124,392	126,634

Note 10 - Shareholders' Equity

Dividends Paid

The Bank paid to the Company cash dividends in the aggregate amounts of **\$11.5 million** **\$20.4 million** and **\$16.9 million** **\$18.2 million** during the three months ended **September 30, 2023** **March 31, 2024** and **2022**, respectively, and **\$41.4 million** and **\$52.4 million** during the equivalent nine months periods then ended, **2023**, respectively. The Bank is regulated by the FDIC and the DFPI. Absent approval from the Commissioner of the DFPI, California banking laws generally limit the Bank's ability to pay dividends to the lesser of (1) retained earnings or (2) net income for the last three fiscal years, less cash distributions paid during such period.

Stock Repurchase Plan

On February 25, 2021, the Board of Directors authorized the repurchase of up to 2.0 million shares of the Company's common stock (the 2021 Repurchase Plan), which approximated 6.7% of the shares outstanding as of the approval date. The actual timing of any share

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repurchases can be determined by the Company's management and therefore the total value of the shares to be purchased under the 2021 Repurchase Plan is subject to change. The 2021 Repurchase Plan has no expiration date (in accordance with applicable laws and regulations). During the three and nine months ended **September 30, 2023**, **March 31, 2024** and **2023**, the Company repurchased **zero** **99,332** and 150,000 shares with market values **totaling \$0** of **\$3.4 million** and **\$6,974,000**, respectively. During the three and nine months ended **September 30, 2022** **\$7.0 million**, the Company repurchased 45,132 and 571,881 shares with market values of **\$2,059,000** and **\$23,809,000**, respectively.

Stock Repurchased Under Equity Compensation Plans

The Company's shareholder-approved equity compensation plans permit employees to tender recently vested shares in lieu of cash for the payment of exercise price, if applicable, and the tax withholding on such shares. During the three months ended **September 30, 2023** **March 31, 2024** and **2022, 2023**, exercising option holders tendered 0 and 32,910 shares, respectively, of the Company's common stock in connection with option exercises. During the nine months ended September 30, 2023 and 2022, exercising option holders tendered 2,506 and 37,929 zero shares, respectively, of the Company's common stock in connection with option exercises. Employees also tendered 976 zero and 13,833 12,381 shares in connection with the tax withholding requirements of other share based share-based awards during the three months ended **September 30, 2023** **March 31, 2024** and 2022, respectively and 52,437 and 27,840 during the nine months ended September 30, 2023 and 2022, 2023, respectively. In total, shares of the Company's common stock tendered had market values of **\$0.03 million** zero and **\$2.2 million** **\$0.6 million** during the quarters ended **September 30, 2023** **March 31, 2024** and 2022, respectively, and **\$2.1 million** and **\$3.0 million** during the year to date periods then ended, 2023, respectively. The tendered shares were retired. The market value of tendered shares is the last market trade price at closing on the day an option is exercised or the other share based share-based award vests. Stock repurchased under equity incentive plans are not included in the total of stock repurchased under the 2021 Stock Repurchase Plans.

Note 11 - Stock Options and Other Equity-Based Incentive Instruments

On April 16, 2019, the Board of Directors adopted the 2019 Equity Incentive Plan (2019 Plan) which was approved by shareholders on May 21, 2019. The 2019 Plan allows for up to 1,500,000 shares to be issued in connection with equity-based incentives. The Company's 2009 Equity Incentive Plan (2009 Plan) expired on March 26, 2019. While no new awards can be granted under the 2009 Plan, existing grants continue to be governed by the terms, conditions and procedures set forth in any applicable award agreement.

Stock option activity during the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, is summarized in the following table:

	Weighted	
Number	Average	
of Shares	Exercise Price	
Outstanding at December 31, 2022	15,500	\$ 21.27

	Number of Shares	Number of Shares	Weighted Average Exercise Price
Outstanding at December 31, 2023			
Options granted	Options granted	—	—
Options exercised	Options exercised	(8,000)	19.46
Options forfeited	Options forfeited	—	—
Outstanding at September 30, 2023			
2023	7,500	\$ 23.21	
Outstanding at March 31, 2024			

The following table shows the number, weighted-average exercise price, intrinsic value, and weighted average remaining contractual life of options exercisable, options not yet exercisable and total options outstanding as of **September 30, 2023** **March 31, 2024**:

	Currently Exercisable	Currently Not Exercisable	Total Outstanding	Currently Exercisable	Currently Not Exercisable	Total Outstanding
Number of options	Number of options	7,500	—	7,500		
Weighted average exercise price	Weighted average exercise price	\$ 23.21	\$ —	\$ 23.21		
Intrinsic value (in thousands)	Intrinsic value (in thousands)	\$ 66	\$ —	\$ 66		
Weighted average remaining contractual term (yrs.)	Weighted average remaining contractual term (yrs.)	1.0	0 years	1.0	0.5	n/a

As of **September 30, 2023** **March 31, 2024**, all options outstanding are fully vested and are expected to be exercised prior to expiration. The Company did not modify any option grants during **2022** or the **nine** three months ended **September 30, 2023**, **March 31, 2024** or **2023**.

Activity related to restricted stock unit awards during the **nine** three months ended **September 30, 2023** **March 31, 2024** is summarized in the following table:

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	Market Plus
Service Condition	Service Condition
Vesting RSUs	Vesting RSUs
Outstanding at December 31, 2022	139,194
	114,481

		Service Condition	Service Condition	Market Plus Service Condition
	Vesting RSUs	Vesting RSUs	Vesting RSUs	Vesting RSUs
Outstanding at December 31, 2023				
RSUs granted	RSUs granted	84,066	66,209	
RSUs added through dividend and performance credits	RSUs added through dividend and performance credits	3,715	—	
RSUs released	RSUs released	(72,847)	(55,928)	
RSUs forfeited/expired		(844)	(902)	
Outstanding at September 30, 2023	<u>153,284</u>	<u>123,860</u>		
RSUs forfeited				
Outstanding at March 31, 2024				

The 153,284 210,559 of service condition vesting RSUs outstanding as of September 30, 2023 March 31, 2024 include a feature whereby each RSU outstanding is credited with a dividend amount equal to any common stock cash dividend declared and paid, and the credited amount is divided by the closing price of the Company's stock on the dividend payable date to arrive at an additional amount of RSUs outstanding under the original grant. The dividend credits follow the same vesting requirements as the RSU awards and are not considered participating securities. The 153,284 210,559 of service condition vesting RSUs outstanding as of September 30, 2023 are expected to vest, and be released, on a weighted-average basis, over the next 2.1 years. The Company expects to recognize \$4.8 million of pre-tax compensation costs related to these service condition vesting RSUs between September 30, 2023 and their vesting dates. The Company did not modify any service condition vesting RSUs during 2022 or during the nine months ended September 30, 2023.

The 123,860 of market plus service condition vesting RSUs outstanding as of September 30, 2023 March 31, 2024 are expected to vest, and be released, on a weighted-average basis, over the next 2.2 years. The Company expects to recognize \$2.7 million \$5.4 million of pre-tax compensation costs related to these service condition vesting RSUs between March 31, 2024 and their vesting dates. The Company did not modify any service condition vesting RSUs during the three months ended March 31, 2024 or 2023.

The 178,414 of market plus service condition vesting RSUs outstanding as of March 31, 2024 are expected to vest, and be released, on a weighted-average basis, over the next 2.3 years. The Company expects to recognize \$3.0 million of pre-tax compensation costs related to these RSUs between September 30, 2023 March 31, 2024 and their vesting dates. As of September 30, 2023 March 31, 2024, the number of market plus service condition vesting RSUs outstanding that will actually vest, and be released, may be reduced to zero or increased to 185,790 267,621 depending on the total return of the Company's common stock versus the total return of an index of bank stocks from the grant date to the vesting date. The Company did not modify any market plus service condition vesting RSUs during 2022 2023 or during the nine three months ended September 30, 2023 March 31, 2024.

Note 12 - Non-interest Income and Expense

The following table summarizes the Company's non-interest income for the periods indicated:

		Three months ended September 30,		Nine months ended September 30,
		Three months ended March 31,		
		Three months ended March 31,		
(in thousands)				
(in thousands)				
(in thousands)	(in thousands)	2023	2022	2023
ATM and interchange fees	ATM and interchange fees	\$ 6,728	\$ 6,714	\$ 19,928
ATM and interchange fees				
ATM and interchange fees				
Service charges on deposit accounts				

Service charges on deposit accounts					
Service charges on deposit accounts	Service charges on deposit accounts	4,851	4,436	12,863	12,433
Other service fees	Other service fees	1,142	1,022	3,300	3,183
Other service fees					
Other service fees					
Mortgage banking service fees					
Mortgage banking service fees					
Mortgage banking service fees	Mortgage banking service fees	445	477	1,364	1,422
Change in value of mortgage servicing rights	Change in value of mortgage servicing rights	(91)	33	(215)	443
Change in value of mortgage servicing rights					
Change in value of mortgage servicing rights					
Total service charges and fees					
Total service charges and fees	Total service charges and fees	13,075	12,682	37,240	37,422
Increase in cash value of life insurance	Increase in cash value of life insurance	684	659	2,274	2,049
Increase in cash value of life insurance					
Increase in cash value of life insurance					
Asset management and commission income					
Asset management and commission income					
Asset management and commission income	Asset management and commission income	1,141	1,020	3,233	2,946
Gain on sale of loans	Gain on sale of loans	382	357	883	2,145
Gain on sale of loans					
Gain on sale of loans					
Lease brokerage income					
Lease brokerage income					
Lease brokerage income	Lease brokerage income	160	252	332	648
Sale of customer checks	Sale of customer checks	396	326	1,091	871
Sale of customer checks					
Sale of customer checks					
Loss on sale of investment securities	Loss on sale of investment securities	—	—	(164)	—
Loss on marketable equity securities	Loss on marketable equity securities	(81)	(115)	(81)	(346)
Loss on sale of investment securities					
Loss on sale of investment securities					
(Loss) gain on marketable equity securities	(Loss) gain on marketable equity securities				
(Loss) gain on marketable equity securities	(Loss) gain on marketable equity securities				
Other	Other				
Other	Other	227	459	552	1,431
Total other non-interest income	Total other non-interest income	2,909	2,958	8,120	9,744
Total other non-interest income					
Total other non-interest income					
Total non-interest income	Total non-interest income	\$ 15,984	\$ 15,640	\$ 45,360	\$ 47,166

Total non-interest income
Total non-interest income

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The components of non-interest expense were as follows:

		Three months ended September 30,		Nine months ended September 30,	
		Three months ended March 31,		Three months ended March 31,	
		Three months ended March 31,		Three months ended March 31,	
(in thousands)					
(in thousands)					
(in thousands)	(in thousands)	2023	2022	2023	2022
Base salaries, net of deferred loan origination costs	Base salaries, net of deferred loan origination costs	\$ 23,616	\$ 22,377	\$ 70,675	\$ 62,762
Base salaries, net of deferred loan origination costs					
Base salaries, net of deferred loan origination costs					
Incentive compensation					
Incentive compensation					
Incentive compensation	Incentive compensation	4,391	4,832	11,663	11,697
Benefits and other compensation costs	Benefits and other compensation costs	6,456	6,319	19,402	18,782
Benefits and other compensation costs					
Benefits and other compensation costs					
Total salaries and benefits expense					
Total salaries and benefits expense					
Total salaries and benefits expense	Total salaries and benefits expense	34,463	33,528	101,740	93,241
Occupancy	Occupancy	3,948	3,965	12,099	11,536
Occupancy					
Occupancy					
Data processing and software					
Data processing and software					
Data processing and software	Data processing and software	5,246	3,449	13,916	10,558
Equipment	Equipment	1,503	1,422	4,322	4,208
Equipment					
Equipment					
Intangible amortization					
Intangible amortization					
Intangible amortization	Intangible amortization	1,590	1,702	4,902	4,632
Advertising	Advertising	881	990	2,656	2,445
Advertising					
Advertising					
ATM and POS network charges					
ATM and POS network charges					

ATM and POS network charges	ATM and POS network charges	1,606	1,694	5,217	4,850
Professional fees	Professional fees	1,752	1,172	5,326	3,281
Professional fees					
Professional fees					
Telecommunications					
Telecommunications					
Telecommunications	Telecommunications	567	575	1,971	1,660
Regulatory assessments and insurance	Regulatory assessments and insurance	1,194	828	3,979	2,327
Merger and acquisition expense		—	—	—	6,253
Regulatory assessments and insurance					
Regulatory assessments and insurance					
Postage					
Postage					
Postage	Postage	306	287	916	828
Operational losses	Operational losses	474	492	1,999	765
Operational losses					
Operational losses					
Courier service	Courier service	492	497	1,314	1,397
Gain on sale or acquisition of foreclosed assets		(152)	(148)	(152)	(246)
Courier service					
Courier service					
(Gain) on sale or acquisition of foreclosed assets					
(Gain) on sale or acquisition of foreclosed assets					
(Gain) on sale or acquisition of foreclosed assets					
Gain on disposal of fixed assets					
Gain on disposal of fixed assets					
Gain on disposal of fixed assets	Gain on disposal of fixed assets	4	4	22	(1,069)
Other miscellaneous expense	Other miscellaneous expense	4,004	4,008	12,688	10,510
Other miscellaneous expense					
Other miscellaneous expense					
Total other non-interest expense					
Total other non-interest expense					
Total other non-interest expense	Total other non-interest expense	23,415	20,937	71,175	63,935
Total non-interest expense	Total non-interest expense	\$ 57,878	\$ 54,465	\$ 172,915	\$ 157,176
Total non-interest expense					
Total non-interest expense					

Note 13 - Earnings Per Share

Basic earnings per share represent income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from assumed issuance. Potential common shares that may be issued by the Company relate to outstanding stock options and restricted stock units (RSUs), and are determined using the treasury stock method. Earnings per share have been computed based on the following:

Three months ended September 30,

Three months ended March

31,

Three months ended March 31,

(in thousands)	(in thousands)	2023	2022	(in thousands)	2024	2023
Net income	Net income	\$30,590	\$37,338			
Average number of common shares outstanding	Average number of common shares outstanding	33,263	33,348			
Effect of dilutive stock options and restricted stock	Effect of dilutive stock options and restricted stock	56	115			
Average number of common shares outstanding used to calculate diluted earnings per share	Average number of common shares outstanding used to calculate diluted earnings per share	33,319	33,463			
Options excluded from diluted earnings per share because of their antidilutive effect	Options excluded from diluted earnings per share because of their antidilutive effect	—	—			
Nine months ended September 30,						
2023						
Net income		\$ 91,315	\$ 89,076			
Average number of common shares outstanding		33,259	32,332			
Effect of dilutive stock options and restricted stock		97	137			
Average number of common shares outstanding used to calculate diluted earnings per share		33,356	32,469			
Options excluded from diluted earnings per share because of their antidilutive effect		—	—			

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Note 14 – Comprehensive Loss Income (Loss)

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet identified as accumulated other comprehensive income (AOCI), such items, along with net income, are components of other comprehensive loss income (loss) (OCI).

The components of other comprehensive loss income (loss) and related tax effects are as follows:

(in thousands)	(in thousands)	Three months ended September 30,		Nine months ended September 30,	
		Three months ended March 31,		Three months ended March 31,	
		Three months ended March 31,			
Unrealized holding losses on available for sale securities before reclassifications	\$ (62,525)	\$ (109,341)	\$ (44,901)	\$ (317,659)	
(in thousands)					

(in thousands)

Unrealized holding gains (losses) on available for sale securities

before reclassifications

Unrealized holding gains (losses) on available for sale securities

before reclassifications

Unrealized holding gains (losses) on available for sale securities

before reclassifications

Amounts reclassified out of

Amounts reclassified out of

AOCI:

AOCI:

Amounts reclassified out of AOCI:

Amounts reclassified out of AOCI:

Realized loss on debt securities

Realized loss on debt securities

Realized loss on debt
securities

Realized loss on debt
securities

—

—

164

—

Unrealized holding losses on available for sale securities

after reclassifications

(62,525)

(109,341)

(44,737)

(317,659)

Unrealized holding gains (losses) on available for sale
securities after reclassifications

Unrealized holding gains (losses) on available for sale
securities after reclassifications

Unrealized holding gains (losses) on available for sale
securities after reclassifications

Tax effect

Tax effect

18,485

32,601

13,226

93,911

Unrealized holding losses on available for sale securities,
net of tax

(44,040)

(76,740)

(31,511)

(223,748)

Tax effect

Tax effect

Unrealized holding gains (losses) on available for sale
securities, net of tax

Unrealized holding gains (losses) on available for sale
securities, net of tax

Unrealized holding gains (losses) on available for sale
securities, net of tax

Change in unfunded status of the supplemental retirement plans
before reclassifications

Change in unfunded status of the supplemental retirement plans
before reclassifications

Change in unfunded status of the
supplemental retirement plans
before reclassifications

Change in unfunded status of the
supplemental retirement plans
before reclassifications

114

5

342

97

Amounts reclassified out of

Amounts reclassified out of

AOCI:

AOCI:

Amounts reclassified out of AOCI:

Amounts reclassified out of AOCI:

Amortization of prior

Amortization of prior

service cost

service cost

—

(7)

—

(21)

Amortization of prior service cost

Amortization of prior service cost

Amortization of actuarial losses

Amortization of actuarial losses

Amortization of actuarial

Amortization of actuarial

losses

losses

(114)

2

(342)

6

Total amounts reclassified out of accumulated other comprehensive loss	Total amounts reclassified out of accumulated other comprehensive loss	(114)	(5)	(342)	(15)
Total amounts reclassified out of accumulated other comprehensive loss					
Total amounts reclassified out of accumulated other comprehensive loss					
Change in unfunded status of the supplemental retirement plans after reclassifications					
Change in unfunded status of the supplemental retirement plans after reclassifications					
Change in unfunded status of the supplemental retirement plans after reclassifications	Change in unfunded status of the supplemental retirement plans after reclassifications	—	—	—	82
Tax effect	Tax effect	—	—	—	(24)
Tax effect					
Tax effect					
Change in unfunded status of the supplemental retirement plans, net of tax	Change in unfunded status of the supplemental retirement plans, net of tax	—	—	—	58
Change in unfunded status of the supplemental retirement plans, net of tax					
Change in unfunded status of the supplemental retirement plans, net of tax					
Change in joint beneficiary agreement liability before reclassifications					
Change in joint beneficiary agreement liability before reclassifications					
Change in joint beneficiary agreement liability before reclassifications					
Tax effect					
Tax effect					
Tax effect					
Change in joint beneficiary agreement liability before reclassifications, net of tax	Change in joint beneficiary agreement liability before reclassifications, net of tax	—	—	—	—
Total other comprehensive loss	\$ (44,040)	\$ (76,740)	\$ (31,511)	\$ (223,690)	
Change in joint beneficiary agreement liability before reclassifications, net of tax					
Change in joint beneficiary agreement liability before reclassifications, net of tax					
Total other comprehensive income (loss)					
Total other comprehensive income (loss)					
Total other comprehensive income (loss)					

The components of accumulated other comprehensive loss, included in shareholders' equity, are as follows:

	September 30, (in thousands)	December 31, (in thousands)	March 31, (in thousands)	
	2023	2022	(in thousands)	2024

Net unrealized loss on available for sale securities	Net unrealized loss on available for sale securities	\$ (335,286)	\$ (290,549)
Tax effect	Tax effect	99,123	85,897
Unrealized holding loss on available for sale securities, net of tax	Unrealized holding loss on available for sale securities, net of tax	(236,163)	(204,652)
Unfunded status of the supplemental retirement plans	Unfunded status of the supplemental retirement plans	13,901	13,901
Tax effect	Tax effect	(4,110)	(4,110)
Unfunded status of the supplemental retirement plans, net of tax	Unfunded status of the supplemental retirement plans, net of tax	9,791	9,791
Joint beneficiary agreement liability	Joint beneficiary agreement liability	956	956
Tax effect	Tax effect	—	—
Joint beneficiary agreement liability, net of tax	Joint beneficiary agreement liability, net of tax	956	956
Accumulated other comprehensive loss	Accumulated other comprehensive loss	\$ (225,416)	\$ (193,905)

Note 15 - Fair Value Measurement

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, income approach, and/or the cost approach. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. Marketable equity securities, debt securities available-for-sale, loans held for sale, and mortgage servicing rights are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application impairment write-downs of individual assets.

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the observable nature of the assumptions used to determine fair value. These levels are:

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Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 - Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

Marketable equity securities and debt securities available for sale - Marketable equity securities and debt securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities classified as Level 3 during any of the periods covered in these consolidated financial statements.

Loans held for sale - Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify those loans subjected to recurring fair value adjustments as Level 2.

Individually evaluated loans - Loans are not recorded at fair value on a recurring basis. However, from time to time, certain loans have individual risk characteristics not consistent with a pool of loans and are individually evaluated for credit reserves. Loans for which it is probable that payment of interest and principal will not be made in accordance with the original contractual terms of the loan agreement are typically individually evaluated. The fair value of these loans are estimated using one of several methods, including collateral value, fair value of similar debt, enterprise value, liquidation value and discounted cash flows. Those loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. Loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the loan as nonrecurring Level 3.

Foreclosed assets - Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. When the fair value of foreclosed assets is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Revenue and expenses from operations and changes in the valuation allowance are included in other non-interest expense.

Mortgage servicing rights - Mortgage servicing rights are carried at fair value. A valuation model, which utilizes a discounted cash flow analysis using a discount rate and prepayment speed assumptions is used in the computation of the fair value measurement. While the prepayment speed assumption is currently quoted for comparable instruments, the discount rate assumption currently requires a significant degree of management judgment and is therefore considered an unobservable input. As such, the Company classifies mortgage servicing rights subjected to recurring fair value adjustments as Level 3.

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The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis (in thousands):

<u>Fair value at March 31, 2024</u>	Total	Level 1	Level 2	Level 3
Marketable equity securities	\$ 2,606	\$ 2,606	\$ —	\$ —
Debt securities available for sale:				
Obligations of U.S. government corporations and agencies	1,170,192	—	1,170,192	—
Obligations of states and political subdivisions	234,177	—	234,177	—
Corporate bonds	5,746	—	5,746	—
Asset backed securities	359,673	—	359,673	—
Non-agency mortgage backed securities	304,100	—	304,100	—
Loans held for sale	1,346	—	1,346	—
Mortgage servicing rights	6,697	—	—	6,697
Total assets measured at fair value	\$ 2,084,537	\$ 2,606	\$ 2,075,234	\$ 6,697

<u>Fair value at September 30, 2023</u>	Total	Level 1	Level 2	Level 3
Marketable equity securities	\$ 2,517	\$ 2,517	\$ —	\$ —
Debt securities available for sale:				
Obligations of U.S. government corporations and agencies	1,207,172	—	1,207,172	—
Obligations of states and political subdivisions	258,669	—	258,669	—
Corporate bonds	5,505	—	5,505	—
Asset backed securities	369,729	—	369,729	—
Non-agency mortgage backed securities	333,262	—	333,262	—
Loans held for sale	644	—	644	—
Mortgage servicing rights	6,792	—	—	6,792
Total assets measured at fair value	\$ 2,184,290	\$ 2,517	\$ 2,174,981	\$ 6,792

<u>Fair value at December 31, 2022</u>	Total	Level 1	Level 2	Level 3
<u>Fair value at</u>				
<u>December 31, 2023</u>				
Marketable equity securities	Marketable equity securities	\$ 2,598	\$ 2,598	\$ —
Debt securities available for sale:	Debt securities available for sale:			
Obligations of U.S. government corporations and agencies				

Obligations of U.S. government corporations and agencies						
Obligations of U.S. government corporations and agencies	Obligations of U.S. government corporations and agencies	1,372,769	—	1,372,769	—	
Obligations of states and political subdivisions	Obligations of states and political subdivisions	293,205	—	293,205	—	
Corporate bonds	Corporate bonds	5,751	—	5,751	—	
Asset backed securities	Asset backed securities	439,767	—	439,767	—	
Non-agency mortgage backed securities	Non-agency mortgage backed securities	340,946		340,946		
Loans held for sale	Loans held for sale	1,846	—	1,846	—	
Mortgage servicing rights	Mortgage servicing rights	6,712	—	—	6,712	
Total assets measured at fair value	Total assets measured at fair value	\$ 2,463,594	\$ 2,598	\$ 2,454,284	\$ 6,712	

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally corresponds with the Company's quarterly valuation process. There were no transfers between any levels during the **hine three** months ended **September 30, 2023** **March 31, 2024** or **the year ended December 31, 2022**, **March 31, 2023**, respectively.

The following table provides a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the time periods indicated. Had there been any transfer into or out of Level 3 during the time periods indicated, the amount included in the "Transfers into (out of) Level 3" column would represent the beginning balance of an item in the period (interim quarter) during which it was transferred (in thousands):

		Beginning Balance	Transfers		Change		Ending Balance
			into (out of)	Level 3	Included in Earnings	Issuances	
Three months ended September 30, 2023: Mortgage servicing rights		\$ 6,741	—	\$ (91)	\$ 142	\$ 6,792	
2022: Mortgage servicing rights		\$ 6,667	—	\$ 33	\$ 98	\$ 6,798	

		Beginning Balance	Transfers		Change		Ending Balance
			into (out of)	Level 3	Included in Earnings	Issuances	
Three months ended March 31, 2024: Mortgage servicing rights		\$ 6,606	—	\$ 11	\$ 80	\$ 6,697	
2023: Mortgage servicing rights		\$ 6,712	—	\$ (209)	\$ 50	\$ 6,553	

		Beginning Balance	Transfers		Change		Ending Balance
			into (out of)	Level 3	Included in Earnings	Issuances	
Nine months ended September 30, 2023: Mortgage servicing rights		\$ 6,712	—	\$ (215)	\$ 295	\$ 6,792	
2022: Mortgage servicing rights		\$ 5,874	—	\$ 443	\$ 481	\$ 6,798	

Three months ended March 31,

The key unobservable inputs used in determining the fair value of mortgage servicing rights are mortgage prepayment speeds and the discount rate used to discount cash projected cash flows. Generally, any significant increases in the mortgage prepayment speed and discount rate utilized in the fair value measurement of the mortgage servicing rights will result in a negative fair value adjustments (and decrease in the fair value measurement). Conversely, a decrease in the mortgage prepayment speed and discount rate will result in a positive fair value adjustment (and increase in the fair value measurement).

The following table presents quantitative information about recurring Level 3 fair value measurements at **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**:

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	Fair Value (in thousands)	Valuation Technique	Unobservable Inputs	Range, Weighted Average
As of September 30, 2023 March 31, 2024:				
Mortgage Servicing Rights	\$ 6,792 6,697	Discounted cash flow	Constant prepayment rate	6% - 12% 11% ; 7.0% 6.4%
			Discount rate	10% - 14%; 12%
As of December 31, 2022 December 31, 2023:				
Mortgage Servicing Rights	\$ 6,712 6,606	Discounted cash flow	Constant prepayment rate	7% 6% - 13.6% 12.8% ; 7.6% 7.0%
			Discount rate	10% - 14%; 12%

The tables below present the recorded investment in assets and liabilities measured at fair value on a nonrecurring basis, as of the dates indicated, that had a write-down or an additional allowance provided during the periods indicated (in thousands):

	Level 1	Level 2	Level 3
September 30, 2023	Total 1 2 Level 3		
March 31, 2024			
Fair value: Fair value:			
Individually evaluated loans	\$5,619 — — \$5,619		
Collateral dependent loans			
Collateral dependent loans			
Collateral dependent loans			
Foreclosed assets	Foreclosed assets 175 — — 175		
Total assets	Total assets		
measured at fair value	measured at fair value \$5,794 \$ — \$ — \$5,794		
December 31, 2022			
Fair value:			
Individually evaluated loans	\$ 5,719 — — \$ 5,719		
Foreclosed assets	311 — — 311		
Total assets measured at fair value	\$ 6,030 — — \$ 6,030		

	Total	Level 1	Level 2	Level 3
December 31, 2023				
Fair value:				
Collateral dependent loans	\$ 4,175 — — \$ 4,175			
Foreclosed assets	50 — — 50			
Total assets measured at fair value	\$ 4,225 — — \$ 4,225			

The tables below present the gains (losses) gains resulting from non-recurring fair value adjustments of assets and liabilities for the periods indicated (in thousands):

Three months ended September 30, 2023	Nine months ended September 30, 2023
2023	2022
2023	2023
2022	2022

Individually evaluated loans	\$4,749	\$(1,567)	\$(2,281)	\$(2,182)
Three months ended				
March 31,				
2024		2024		2023
Collateral dependent loans				
Foreclosed assets	Foreclosed assets	(41)	13	(233)
Total losses from non-recurring measurements	Total losses from non-recurring measurements	\$4,708	\$(1,554)	\$(2,514)
				\$(2,071)

The individually evaluated loan amounts above represent collateral dependent loans that have been adjusted to fair value. When the Company identifies a collateral dependent loan with unique risk characteristics, the Company evaluates the need for an allowance using the current fair value of the collateral, less selling costs. Depending on the characteristics of a loan, the fair value of collateral is generally estimated by obtaining external appraisals. If the Company determines that the value of the loan is less than the recorded investment in the loan, the Company recognizes this impairment and adjust the carrying value of the loan to fair value through the allowance for credit losses. The loss represents charge-offs or impairments on collateral dependent loans for fair value adjustments based on the fair value of collateral. The carrying value of loans fully charged-off is zero.

The foreclosed assets amount above represents impaired real estate that has been adjusted to fair value. Foreclosed assets represent real estate which the Company has taken control of in partial or full satisfaction of loans. At the time of foreclosure, other real estate owned is recorded at fair value less costs to sell, which becomes the property's new basis. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for credit losses. After foreclosure, management periodically performs valuations such that the real estate is carried at the lower of its new cost basis or fair value, net of estimated costs to sell. Fair value adjustments on other real estate owned are recognized within net loss on real estate owned. The loss represents impairments on real estate owned for fair value adjustments based on the fair value of the real estate.

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The Company's property appraisals are primarily based on the sales comparison approach and income approach methodologies, which consider recent sales of comparable properties, including their income generating characteristics, and then make adjustments to reflect the general assumptions that a market participant would make when analyzing the property for purchase. These adjustments may increase or decrease an appraised value and can vary significantly depending on the location, physical characteristics and income producing potential of each property. Additionally, the quality and volume of market information available at the time of the appraisal can vary from period to period and cause significant changes to the nature and magnitude of comparable sale adjustments. Given these variations, comparable sale adjustments are generally not a reliable indicator for how fair value will increase or decrease from period to period. Under certain circumstances, management discounts are applied based on specific characteristics of an individual property.

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at [September 30, 2023](#) [March 31, 2024](#):

September 30, 2023	March 31, 2024	Fair Value (in thousands)	Valuation Technique	Range, Weighted Average	
				Unobservable Inputs	
Individually evaluated Collateral dependent loans	\$ 5,619	5,056	Sales comparison approach Income approach	Adjustment for differences between comparable sales; Capitalization rate	Not meaningful N/A
Foreclosed assets (Commercial (Residential real estate)	\$ 175	831	Income approach Sales comparison approach	Capitalization rate Adjustment for differences between comparable sales	Not meaningful N/A

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at [December 31, 2022](#) [December 31, 2023](#):

December 31, 2022	2023	Fair Value (in thousands)	Valuation Technique	Range, Weighted Average	
				Unobservable Inputs	
Individually evaluated Collateral dependent loans	\$ 5,719	4,175	Sales comparison approach Income approach	Adjustment for differences between comparable sales; Capitalization rate	Not meaningful N/A
Foreclosed assets (Residential real estate)	\$ 311	50	Sales comparison approach	Adjustment for differences between comparable sales	Not meaningful N/A

Fair values for financial instruments are management's estimates of the values at which the instruments could be exchanged in a transaction between willing parties. The Company uses the exit price notion when measuring the fair value of financial instruments. These estimates are subjective and may vary significantly from amounts that would be realized in actual transactions. In addition, other significant assets are not considered financial assets including, any mortgage banking operations, deferred tax assets, and premises and equipment. Further, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on the fair value estimates and have not been considered in any of these estimates.

		September 30, 2023		December 31, 2022							
		March 31, 2024				March 31, 2024				December 31, 2023	
(in thousands)		Carrying Amount	Fair Value	Carrying Amount	Fair Value	(in thousands)	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
Financial assets: Financial assets:											
Level 1 inputs: Level 1 inputs:											
Level 1 inputs:											
Cash and due from banks											
Cash and due from banks											
Cash and due from banks	Cash and due from banks	\$ 75,332	\$ 75,332	\$ 96,323	\$ 96,323						
Cash at Federal Reserve and other banks	Cash at Federal Reserve and other banks	35,767	35,767	10,907	10,907						
Level 2 inputs: Level 2 inputs:	Level 2 inputs:										
Securities held to maturity	Securities held to maturity	139,058	124,058	160,983	149,938						
Securities held to maturity											
Securities held to maturity											
Restricted equity securities	Restricted equity securities	17,250	N/A	17,250	N/A		17,250	N/A	N/A	17,250	n/a
Level 3 inputs: Level 3 inputs:	Level 3 inputs:										
Level 3 inputs:											
Level 3 inputs:											
Loans, net											
Loans, net											
Loans, net	Loans, net	6,592,854	6,230,247	6,344,767	6,153,155						
Financial liabilities:	Financial liabilities:										
Level 2 inputs: Level 2 inputs:	Level 2 inputs:										
Level 2 inputs:											
Level 2 inputs:											
Deposits											
Deposits											
Deposits	Deposits	8,009,643	8,001,633	8,329,013	8,321,517						
Other borrowings	Other borrowings	537,975	537,975	264,605	264,605						
Level 3 inputs: Level 3 inputs:	Level 3 inputs:										
Junior subordinated debt	Junior subordinated debt	101,080	93,600	101,040	92,613						
Junior subordinated debt											
Junior subordinated debt											

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(in thousands)	(in thousands)	Contract Amount	Fair Value	Contract Amount	Fair Value	(in thousands)	Contract Amount	Fair Value	Contract Amount	Fair Value
Off-balance sheet:	Off-balance sheet:									
Level 3 inputs:	Level 3 inputs:									
Level 3 inputs:	Level 3 inputs:									
Commitments	Commitments									
Commitments	Commitments \$2,268,288	\$22,683	\$2,188,560	\$21,886						
Standby letters of credit	Standby letters of credit	38,730	387	26,599	266					
Overdraft privilege commitments	Overdraft privilege commitments	124,392	1,244	126,634	1,266					

Note 16 - Regulatory Matters

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set

(set forth in the table below) of total, Tier 1, and common equity Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. The following tables present actual and required capital ratios as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023 for the Company and the Bank under applicable Basel III Capital Rules. The minimum capital amounts presented include the minimum required capital levels as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023 based on the then phased-in provisions of the Basel III Capital Rules. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Capital Rules.

	Required for Capital Adequacy						Required to be Considered Well Capitalized					
	Actual		Purposes		Capitalized		Actual		Purposes		Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
(dollars in thousands)												
As of September 30, 2023:												
As of March 31, 2024:												
	Actual						Actual					
	(dollars in thousands)						(dollars in thousands)					
Total Capital (to Risk Weighted Assets):	Total Capital (to Assets):											
Consolidated	Consolidated	\$1,177,733	14.51 %	\$852,532	10.50 %	N/A	N/A	\$1,212,626	14.97	14.97	%	\$850,469
Tri Counties Bank	Tri Counties Bank											
		\$1,172,064	14.44 %	\$852,325	10.50 %	\$811,738	10.00 %	\$1,202,415	14.85	14.85 %	\$850,265	10.50
Tier 1 Capital (to Risk Weighted Assets):	Tier 1 Capital (to Assets):											
Consolidated	Consolidated	\$1,033,710	12.73 %	\$690,145	8.50 %	N/A	N/A					



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As of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, capital levels at the Company and the Bank exceed all capital adequacy requirements under the Basel III Capital Rules. Also, at **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, the Bank's capital levels exceeded the minimum amounts necessary to be considered well capitalized under the current regulatory framework for prompt corrective action.

The Basel III Capital Rules require for all banking organizations to maintain a capital conservation buffer above the minimum risk-based capital requirements in order to avoid certain limitations on capital distributions, stock repurchases and discretionary bonus payments to executive officers. The capital conservation buffer is exclusively composed of common equity tier 1 capital, and it applies to each of the risk-based capital ratios but not the leverage ratio. At **September 30, 2023** **March 31, 2024**, the Company and the Bank are in compliance with the capital conservation buffer requirement.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

FORWARD-LOOKING STATEMENTS

Cautionary Statements Regarding Forward-Looking Information

The statements contained herein that are not historical facts are forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. Such statements involve inherent risks and uncertainties, many of which are difficult to predict and are generally beyond our control. We caution readers that a number of important factors could cause actual results to differ materially from those expressed in, or implied or projected by, such forward-looking statements. These risks and uncertainties include, but are not limited to, the following: the conditions of the United States economy in general and the strength of the local economies in which we conduct operations; the **effects impact of any future federal government shutdown** and **uncertainty regarding the federal government's debt limit** or changes in trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; the impacts of inflation, interest rate, market and monetary fluctuations on the Company's business condition and financial operating results; the impact of changes in financial services industry policies, laws and regulations; regulatory restrictions affecting our ability to successfully market and price our products to consumers; **technological changes**; the **risks related to the development, implementation, use and management of emerging technologies, including artificial intelligence and machine learning; extreme weather, natural disasters and other catastrophic events that may or may not be caused by climate change and their effects on the Company's customers and the economic and business environments in which the Company operates; the impact of a slowing U.S. economy, decreases in housing and commercial real estate prices, and potentially increased unemployment on the performance of our loan portfolio, the market value of our investment securities and possible other-than-temporary impairment of securities held by us due to changes in credit quality or rates; the availability of, and cost of, sources of funding and the demand for our products; adverse developments with respect to U.S. or global economic conditions and other uncertainties, including the impact of supply chain disruptions, commodities prices, inflationary pressures and labor shortages on the economic recovery and our business; the impacts of international hostilities, wars, terrorism or geopolitical events; adverse developments in the financial services industry generally such as the recent bank failures and any related impact on depositor behavior or investor sentiment; risks related to the sufficiency of liquidity; the possibility that our recorded goodwill could become impaired, which may have an adverse impact on our earnings and capital; the costs or effects of mergers, acquisitions or dispositions we may make, as well as whether we are able to obtain any required governmental approvals in connection with any such activities, or identify and complete favorable transactions in the future, and/or realize the anticipated financial and business benefits; the regulatory and financial impacts associated with exceeding \$10 billion in total assets; the negative impact on our reputation and profitability in the event customers experience economic harm or in the event that regulatory violations are identified; the ability to execute our business plan in new markets; the future operating or financial performance of the Company, including our outlook for future growth and changes in the level and direction of our nonperforming assets and charge-offs; the appropriateness of the allowance for credit losses, including the assumptions made under our current expected credit losses model; any deterioration in values of California real estate, both residential and commercial; the effectiveness of the Company's asset management activities**

managing the mix of earning assets and in improving, resolving or liquidating lower-quality assets; the effect of changes in the financial performance and/or condition of our borrowers; changes in accounting standards and practices; changes in consumer spending, borrowing and savings habits; our ability to attract and maintain deposits and other sources of liquidity; the effects of changes in the level or cost of checking or savings account deposits on our funding costs and net interest margin; increasing noninterest expense and its impact on our financial performance; competition and innovation with respect to financial products and services by banks, financial institutions and non-traditional competitors including retail businesses and technology companies; the challenges of attracting, integrating and retaining key employees; the vulnerability of the Company's operational or security systems or infrastructure, the systems of third-party vendors or other service providers with whom the Company contracts, and the Company's customers to unauthorized access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and data/security breaches and the cost to defend against and respond to such incidents; the impact of the **recent 2023** cyber security ransomware incident on our operations and reputation; increased data security risks due to work from home arrangements and email vulnerability; failure to safeguard personal information, and any resulting litigation; the effect of a fall in stock market prices on our brokerage and wealth management businesses; the transition from the LIBOR to new interest rate benchmarks; **the emergence or continuation of widespread health emergencies or pandemics**; the costs and effects of litigation and of unexpected or adverse outcomes in such litigation; and our ability to manage the risks involved in the foregoing. There can be no assurance that future developments affecting us will be the same as those anticipated by management. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023**, which has been filed with the Securities and Exchange Commission (the "SEC") and all subsequent filings with the SEC under Sections 13(a), 13(c), 14, and 15(d) of the Securities Act of 1934, as amended. Such filings are also available in the "Investor Relations" section of our website, <https://www.tcbk.com/investor-relations> and in other documents we file with the SEC. Annualized, pro forma, projections and estimates are not forecasts and may not reflect actual results. We undertake no obligation (and expressly disclaim any such obligation) to update or alter our forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by law.

General

As TriCo Bancshares (referred to in this report as "we", "our" or the "Company") has not commenced any business operations independent of Tri Counties Bank (the "Bank"), the following discussion pertains primarily to the Bank. Average balances, including such balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management's Discussion and Analysis of Financial Condition and Results of Operations, interest income, net interest income, and net interest yield are generally presented on a FTE basis. The Company believes the use of these non-generally accepted accounting principles (non-GAAP) measures provides additional clarity in assessing its results, and the presentation of these measures on a FTE basis is a common practice within the banking industry. Interest income and net interest income are shown on a non-FTE basis in the Part I - Financial Information section of this Form 10-Q, and a reconciliation of the FTE and non-FTE presentations is provided below in the discussion of net interest income.

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Critical Accounting Policies and Estimates

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those that materially affect the financial statements and are related to the adequacy of the allowance for loan losses, investments, mortgage servicing rights, fair value measurements, retirement plans and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. A detailed discussion related to the Company's accounting policies including those related to estimates on the allowance for credit losses related to loans and investment securities, and impairment of intangible assets, can be found in Note 1 of the consolidated financial statements included in the Company's annual report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023**.

Geographical Descriptions

For the purpose of describing the geographical location of the Company's operations, the Company has defined northern California as that area of California north of, and including, Stockton to the east and San Jose to the west; central California as that area of the state south of Stockton and San Jose, to and including, Bakersfield to the east and San Luis Obispo to the west; and southern California as that area of the state south of Bakersfield and San Luis Obispo.

Financial Highlights

Performance highlights and other developments for the Company as of or for the three **and nine months ended September 30, 2023** **March 31, 2024**, included the following:

- Net income For the quarter ended March 31, 2024, the Company's return on average assets was **\$30.6 million** **1.13%**, while the return on average equity was **9.50%**; for the trailing quarter ended December 31, 2023, the Company's return on average assets was **1.05%**, while the return on average equity was **9.43%**.
- Diluted earnings per share were **\$0.83** for the first quarter of 2024, compared to **\$24.9 million** in **\$0.78** for the trailing quarter and **\$1.07** during the first quarter of 2023.
- Net income was **\$27.7 million** compared to **\$37.3 million** **\$26.1 million** in the **same quarter of the prior year**; Pre-tax trailing quarter; pre-tax pre-provision net revenue was **\$46.2 million** **\$42.0 million** compared to **\$43.1 million** **\$42.4 million** in the trailing quarter, and compared to **\$55.3 million** in the **same quarter of the prior year**.
- Return on average assets was **1.23%** for the current quarter as compared to **1.01%** in **Deposit balances increased \$153.6 million or 7.8% (annualized)** from the trailing quarter and **1.46%** in the **same quarter of the prior year**.
- The **Bank continues loan to operate deposit ratio decreased to 85.1%** as of March 31, 2024, as compared to **86.7%** for the trailing quarter end, as a **balance sheet without result of deposit growth during the utilization of brokered deposits or FRB borrowings**.
- Loan balances increased **\$187.9 million** or **2.9%** while deposit balances declined **\$85.7 million** or **1.1%** from **The efficiency ratio improved to 57.36%** for the quarter ended March 31, 2024, as compared to **58.71%** for the trailing quarter end, due to management's focus on expense control as well as the absence of non-recurring costs in the quarter.
- The provision for credit losses was approximately **\$4.3 million** during the quarter ended March 31, 2024, as compared to **\$6.0 million** during the trailing quarter end, reflecting the risks associated with general economic trends and forecasts.

- The allowance for credit losses (ACL) to total loans was 1.83% as of March 31, 2024, compared to 1.79% as of the trailing quarter end, and 1.69% as of March 31, 2023. Non-performing assets to total assets were 0.37% on March 31, 2024, as compared to 0.35% as of December 31, 2023, and 0.20% at March 31, 2023. At March 31, 2024, the ACL represented 363% of non-performing loans.
- Average yield on earning assets was 5.13%, an increase of 4 basis points over the 5.09% in the trailing quarter.
- Net interest margin was 3.68% in the recent quarter, narrowing 13 basis points from 3.81% in the trailing quarter; management expects that net interest margin will reach an inflection point in the second half of 2024.
- Non-interest bearing deposits averaged 33.8% of total deposits during the first quarter of 2024.
- The average cost of total deposits was 0.86% for the quarter 1.21%, an increase of 16 basis points as compared to 0.59% 1.05% in the trailing quarter, and 0.04% an increase of 96 basis points from 0.25% in the same quarter of the prior year and, as a result, year; the Company's total cost of deposits have increased 82117 basis points since FOMC rate actions began in March 2022, which translates to a cycle-to-date deposit beta of 15.6%
- Balance sheet flexibility remains anchored in readily accessible sources of liquidity including undrawn borrowing capacities, on-balance sheet cash and unpledged investment securities totaling in excess of \$4.2 billion
- Overall credit quality remains within historical norms as non-performing assets represent approximately 0.33% of total assets and the ratio of classified loans to total loans remains low and manageable.
- Average yield on earning assets was 4.94%, an increase of 16 basis points over the 4.78% in the trailing quarter; net interest margin was 3.88% in the recent quarter, narrowing only 8 basis points from 3.96% in the trailing quarter
- The loan to deposit ratio increased to 83.8% as of September 30, 2023, as compared to 80.6% as of the trailing quarter.
- The efficiency ratio was 54.8% and 53.4% for the nine months ended September 30, 2023 and 2022, respectively.
- The provision for credit losses was approximately \$4.2 million during the quarter ended September 30, 2023, as compared to a provision for credit losses of \$9.7 million during the trailing quarter ended June 30, 2023, and a provision for credit losses of \$3.8 million for the three-month period ended September 30, 2022 22.3%.
- The allowance for credit losses to total loans was 1.73% as of September 30, 2023, compared to 1.80% as of the trailing quarter end, and 1.61% as of September 30, 2022. Non-performing assets to total assets were 0.33% on September 30, 2023, as compared to 0.41% as of June 30, 2023, and 0.21% at September 30, 2022.
- While total classified loans increased to 1.2% of total loans, criticized loans as a percentage of total loans decreased by 0.8% (\$44.6 million) to 2.6% as a result of loan repayments and improved borrower performance, including a negligible level of past due loans.

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TRICO BANCSHARES Financial Summary						
(In thousands, except per share amounts; unaudited)						
		Three months ended		Nine months ended		
		September 30,	September 30,	2023	2022	
Three months ended						
March 31,						
Three months ended						
March 31,						
Three months ended						
March 31,						
2024						2024 2023
Net interest income	Net interest income	\$88,123	\$94,106	\$ 270,060	\$ 247,076	
Provision for credit losses	Provision for credit losses	(4,155)	(3,795)	(18,000)	(14,225)	
Non-interest income	Non-interest income	15,984	15,640	45,360	47,166	
Non-interest expense	Non-interest expense	(57,878)	(54,465)	(172,915)	(157,176)	
Provision for income taxes	Provision for income taxes	(11,484)	(14,148)	(33,190)	(33,765)	
Net income	Net income	\$30,590	\$37,338	\$ 91,315	\$ 89,076	
Per Share Data:	Per Share Data:					
Basic earnings per share						
Basic earnings per share						

Basic earnings per share	Basic earnings per share	\$ 0.92	\$ 1.12	\$ 2.75	\$ 2.76
Diluted earnings per share	Diluted earnings per share	\$ 0.92	\$ 1.12	\$ 2.74	\$ 2.74
Dividends paid	Dividends paid	\$ 0.30	\$ 0.30	\$ 0.90	\$ 0.80
Book value at period end	Book value at period end			\$ 32.18	\$ 29.71
Average common shares outstanding	Average common shares outstanding	33,263	33,348	33,259	32,332
Average diluted common shares outstanding	Average diluted common shares outstanding	33,319	33,463	33,356	32,469
Shares outstanding at period end	Shares outstanding at period end			33,263	33,332
At period end:	At period end:				
Loans	Loans			\$ 6,708,666	\$ 6,314,290
Loans	Loans				
Total investment securities	Total investment securities			\$ 2,333,162	\$ 2,668,145
Total assets	Total assets			\$ 9,897,006	\$ 9,976,879
Total deposits	Total deposits			\$ 8,009,643	\$ 8,655,769
Other borrowings	Other borrowings			\$ 537,975	\$ 47,068
Shareholders' equity	Shareholders' equity			\$ 1,070,401	\$ 990,338
Financial Ratios:	Financial Ratios:				
During the period:	During the period:				
During the period:	During the period:				
Return on average assets (annualized)	Return on average assets (annualized)				
Return on average assets (annualized)	Return on average assets (annualized)	1.24 %			
		1.23 %	1.46 %	1.23 %	
Return on average equity (annualized)	Return on average equity (annualized)	11.06 %			
		10.91 %	13.78 %	11.25 %	Return on average equity (annualized)
Net interest margin ⁽¹⁾ (annualized)	Net interest margin ⁽¹⁾ (annualized)	4.01 %			
		3.88 %	4.02 %	3.71 %	Net interest margin ⁽¹⁾ (annualized)
Efficiency ratio	Efficiency ratio	54.82 %			
		55.59 %	49.63 %	53.42 %	Efficiency ratio
Average equity to average assets	Average equity to average assets	10.94 %			
		11.27 %	10.61 %	11.19 %	Average equity to average assets
At end of period:	At end of period:				
Equity to assets	Equity to assets	10.82 %			
		9.93 %			
Equity to assets	Equity to assets				
Equity to assets	Equity to assets				
				11.85 %	11.08 %

Total capital to risk-adjusted assets	Total capital to risk-adjusted assets	14.51 %	13.97 %	Total capital to risk-adjusted assets	14.97 %	14.50 %
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(1) Fully Taxable Equivalent (FTE)

Results of Operations

The following discussion and analysis is designed to provide a better understanding of the significant changes and trends related to the Company and the Bank's financial condition, operating results, asset and liability management, liquidity and capital resources and should be read in conjunction with the Condensed Consolidated Financial Statements of the Company and the Notes thereto located at Item 1 of this report.

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Net Interest Income

The Company's primary source of revenue is net interest income, or the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Following is a summary of the components of FTE net income for the periods indicated.

(in thousands)	Three months ended					% Change	
	September 30,		June 30,		Change		
	2023	2023	2023	2023			
Interest income	\$ 112,380	\$ 107,158	\$ 5,222	\$ 5,222	4.9 %	4.9 %	
Interest expense	(24,257)	(18,557)	(5,700)	(5,700)	30.7 %	30.7 %	
Fully tax-equivalent adjustment (FTE) (1)	405	379	26	26	6.9 %	6.9 %	
Net interest income (FTE)	\$ 88,528	\$ 88,980	\$ (452)	\$ (452)	(0.5)%	(0.5)%	
Net interest margin (FTE)	3.88 %	3.96 %					
Acquired loans discount accretion, net:							
Amount (included in interest income)	\$ 1,324	\$ 1,471	\$ (147)	\$ (147)	(10.0)%	(10.0)%	
Net interest margin less effect of acquired loan discount accretion (1)	3.82 %	3.89 %	(0.07)%	(0.07)%			
PPP loans yield, net:							
Amount (included in interest income)	\$ 2	\$ 4	\$ (2)	\$ (2)	(50.0)%	(50.0)%	
Net interest margin less effect of PPP loan yield (1)	3.88 %	3.96 %	(0.08)%	(0.08)%			
Acquired loans discount accretion and PPP loan yield, net: (1)							
Amount (included in interest income)	\$ 1,326	\$ 1,475	\$ (149)	\$ (149)	(10.1)%	(10.1)%	
Net interest margin less effect of acquired loan discount accretion and PPP loan yield (1)	3.82 %	3.89 %	(0.07)%	(0.07)%			

(in thousands)	Three months ended					% Change	
	September 30,		2022		\$ Change		
	2023	2023	2022	2022			
Interest income	\$ 112,380	\$ 96,366	\$ 16,014	\$ 16,014	16.6 %	16.6 %	
Interest expense	(24,257)	(2,260)	(21,997)	(21,997)	973.3 %	973.3 %	
Fully tax-equivalent adjustment (FTE) (1)	405	440	(35)	(35)	(8.0)%	(8.0)%	
Net interest income (FTE)	\$ 88,528	\$ 94,546	\$ (6,018)	\$ (6,018)	(6.4)%	(6.4)%	
Net interest margin (FTE)	3.88 %	4.02 %					
Acquired loans discount accretion, net:							
Amount (included in interest income)	\$ 1,324	\$ 714	\$ 610	\$ 610	(12.3)%	(12.3)%	
Net interest margin less effect of acquired loan discount accretion (1)	3.82 %	3.99 %	(0.17)%	(0.17)%			
PPP loans yield, net:							
Amount (included in interest income)	\$ 2	\$ 313	\$ (311)	\$ (311)	(99.4)%	(99.4)%	

Net interest margin less effect of PPP loan yield (1)	3.88 %	4.02 %	(0.14)%
Acquired loans discount accretion and PPP loan yield, net: (1)			
Amount (included in interest income)	\$ 1,326	\$ 1,027	\$ 299

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Nine months ended September 30,												
Three months ended												
(in thousands)												
(in thousands)												
	2023	2022	\$ Change	% Change	March 31, 2024	March 31, 2023	\$ Change	March 31, 2024	% Change			
Interest income	Interest income	\$322,445	\$252,516	\$69,929	27.7 %	Interest income	\$115,417	\$ 102,907	\$ 12,510	12.2 %		
Interest expense	Interest expense	(52,385)	(5,440)	(46,945)	863.0 %	Interest expense	(32,681)	(9,571)	(9,571)	(23,110)	(23,110)	241.5 %
Fully tax-equivalent adjustment (FTE) (1)	Fully tax-equivalent adjustment (FTE) (1)	1,176	1,120	56	5.0 %	Fully tax-equivalent adjustment (FTE) (1)	392	392	(117)	(117)	(29.8)	(29.8) %
Net interest income (FTE)	Net interest income (FTE)	\$271,236	\$248,196	\$23,040	9.3 %	Net interest income (FTE)	\$ 83,011	\$ 93,728	\$ (10,717)	(11.4)	(11.4) %	
Net interest margin (FTE)	Net interest margin (FTE)	4.01 %	3.71 %									
Acquired loans discount accretion, net:	Acquired loans discount accretion, net:											
Acquired loans discount accretion, net:	Amount (included in interest income)	\$ 4,192	\$ 3,714	\$ 478	12.9 %							
Amount (included in interest income)	Amount (included in interest income)	\$ 1,332	\$ 1,397	\$ (65)	(4.7) %							
Net interest margin less effect of acquired loan discount accretion (1)	Net interest margin less effect of acquired loan discount accretion (1)	3.95 %	3.65 %	0.30 %								

PPP loans yield, net:					
Amount (included in interest income)	\$ 11	\$ 2,374	\$ (2,363)	(99.5)%	
Net interest margin less effect of PPP loan yield (1)	4.01 %	3.69 %	0.32 %		
Acquired loans discount accretion and PPP loan yield, net:					
Amount (included in interest income)	\$ 4,203	\$ 6,088	\$ (1,885)	(31.0)%	
Net interest margin less effect of acquired loans discount and PPP loan yield (1)	3.95 %	3.63 %	0.32 %		

(1) Certain information included herein is presented on a **fully tax-equivalent (FTE)** FTE basis and **/** and/or to present additional financial details which may be desired by users of this financial information. The Company believes the use of **these** **this** non-generally accepted accounting principles (non-GAAP) **measures provide** **measure provides** additional clarity in assessing its results, and the presentation of these measures **is a** common practice within the banking industry. See additional information related to non-GAAP measures at the back of this document.

Loans may be acquired at a premium or discount to par value, in which case, the premium is amortized (subtracted from) or the discount is accreted (added to) interest income over the remaining life of the loan. The dollar impact of loan discount accretion and loan premium amortization decrease as the purchased loans mature or pay off early. Upon the early pay off of a loan, any remaining unaccreted discount or unamortized premium is immediately taken into interest income; and as loan payoffs may vary significantly from quarter to quarter, so may the impact of discount accretion and premium amortization on interest income. As a result of Despite the increase in interest rates, elevated rate environment, the prepayment rate of portfolio loans, inclusive of those acquired at a premium or discount, declined during 2023 as compared to 2022, remains consistent. During the three months quarter ended September 30, 2023 March 31, 2024 and March 31, 2023, June 30, 2023, and September 30, 2022, the purchased loan discount accretion was \$1.3 million, \$1.5 million, and \$0.7 million \$1.4 million, respectively.

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Summary of Average Balances, Yields/Rates and Interest Differential

The following table presents, for the three month periods indicated, information regarding the Company's consolidated average assets, liabilities and shareholders' equity, the amounts of interest income from average interest-earning assets and resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual loans only to the extent cash payments have been received and applied to interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income thereon exempt from federal income taxation at the current statutory tax rate (dollars in thousands).

For the three months ended									
September 30, 2023					September 30, 2022				
		Interest		Rates			Interest		Rates
Average	Income/	Earned			Average	Income/	Earned		
Balance	Expense	/Paid			Balance	Expense	/Paid		
For the three months ended									
March 31, 2024									
Average								Interest	
Balance								Income/	
Assets:		Assets:						Expense	
Assets:									
Loans, excluding PPP		\$6,596,116	\$91,705	5.52 %	\$ 6,162,267	\$75,643	4.87 %		
PPP loans		1,284	2	0.62 %	8,775	313	14.15 %		
Loans									
Loans									
Loans						\$6,785,840		\$ 96,485	
Investment securities - taxable		Investment securities - taxable				Investment securities - taxable		5.72 %	

Investment securities - nontaxable ⁽¹⁾	Investment securities - nontaxable ⁽¹⁾	182,766	1,755	3.81 %	210,606	1,908	3.59 %	Investment securities - nontaxable ⁽¹⁾	138,900	1,192	1,192	3.45	3.45	%
Total investments	Total investments	2,429,335	20,745	3.39 %	2,802,119	19,030	2.69 %	Total investments	2,266,320	19,021	19,021	3.38	3.38	%
Cash at Federal Reserve and other banks	Cash at Federal Reserve and other banks	26,654	333	4.96 %	346,991	1,820	2.08 %	Cash at Federal Reserve and other banks	14,377	186	186	5.20	5.20	%
Total interest-earning assets	Total interest-earning assets	9,053,389	112,785	4.94 %	9,320,152	96,806	4.12 %	Total interest-earning assets	9,066,537	115,692	115,692	5.13	5.13	%
Other assets	Other assets	820,851			810,966									
Total assets	Total assets	\$9,874,240			\$10,131,118									
Total assets														
Total assets														
Liabilities and shareholders' equity:	Liabilities and shareholders' equity:													
Liabilities and shareholders' equity:														
Liabilities and shareholders' equity:														
Interest-bearing demand deposits														
Interest-bearing demand deposits	Interest-bearing demand deposits	\$1,751,625	\$ 3,916	0.89 %	\$ 1,775,884	\$ 119	0.03 %	\$ 1,710,844	\$	\$ 4,947	1.16	1.16	%	
Savings deposits	Savings deposits	2,790,197	9,526	1.35 %	3,011,145	685	0.09 %	Savings deposits	2,651,917	10,900	10,900	1.65	1.65	%
Time deposits	Time deposits	535,715	3,937	2.92 %	321,100	188	0.23 %	Time deposits	811,894	7,682	7,682	3.81	3.81	%
Total interest-bearing deposits	Total interest-bearing deposits	5,077,537	17,379	1.36 %	5,108,129	992	0.08 %	Total interest-bearing deposits	5,174,655	23,529	23,529	1.83	1.83	%
Other borrowings	Other borrowings	449,274	5,106	4.51 %	38,908	5	0.05 %	Other borrowings	584,696	7,378	7,378	5.08	5.08	%
Junior subordinated debt	Junior subordinated debt	101,070	1,772	6.96 %	101,011	1,263	4.96 %	Junior subordinated debt	101,106	1,774	1,774	7.06	7.06	%
Total interest-bearing liabilities	Total interest-bearing liabilities	5,627,881	24,257	1.71 %	5,248,048	2,260	0.17 %	Total interest-bearing liabilities	5,860,457	32,681	32,681	2.24	2.24	%
Noninterest-bearing deposits	Noninterest-bearing deposits	2,965,564			3,644,086									
Other liabilities	Other liabilities	168,391			164,208									
Other liabilities														
Shareholders' equity														
Shareholders' equity	Shareholders' equity	1,112,404			1,074,776									
Total liabilities and shareholders' equity	Total liabilities and shareholders' equity	\$9,874,240			\$10,131,118									
Total liabilities and shareholders' equity														
Total liabilities and shareholders' equity														
Net interest spread ⁽²⁾	Net interest spread ⁽²⁾				3.23 %			3.95 %						
Net interest spread ⁽²⁾	Net interest spread ⁽²⁾													2.8%

Net interest income and interest margin ⁽³⁾	Net interest income and interest margin ⁽³⁾	\$88,528	3.88 %	\$94,546	4.02 %	Net interest income and interest margin ⁽³⁾	\$ 83,011	3.68	3.68
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(1) Fully taxable equivalent (FTE). All yields and rates are calculated using specific day counts for the period and year as applicable.

(2) Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.

(3) Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets, then annualized based on the number of days in the given period.

Net interest income (FTE) during the three months ended March 31, 2024, decreased \$4.0 million or 4.6% to \$83.0 million compared to \$87.0 million during the three months ended December 31, 2023. In addition, net interest margin declined 13 basis points to 3.68%, compared to the trailing quarter. The decrease in net interest income is primarily attributed to an additional \$2.4 million or 11.4% in deposit interest expense due to changes in product mix as customers continue to be drawn towards higher yielding term deposit accounts. Deposit cost increases during the current quarter were also influenced by continued competitive pricing pressures. Net interest income for the quarter was also impacted by an increase of \$1.0 million in other borrowings costs and declines in investment income totaling \$1.4 million, with a partial offset from increased loan income of \$1.0 million.

As compared to the same quarter in the prior year, average loan yields excluding PPP, increased 65 51 basis points from 4.87% 5.21% during the three months ended September 30, 2022 March 31, 2023, to 5.52% 5.72% during the three months ended September 30, 2023 March 31, 2024. The accretion of discounts from acquired loans added 89 and 91 basis points to loan yields during the quarters ended September 30, 2023 March 31, 2024 and September 30, 2022 March 31, 2023, respectively.

The rates paid on interest bearing deposits increased by 21 basis points during the quarter ended March 31, 2024, compared to the trailing quarter. The cost of interest-bearing deposits increased by 128 140 basis points between the quarter ended September 30, 2023 March 31, 2024, and the same quarter of the prior year. In addition, the average balance of noninterest-bearing deposits decreased by \$678.5 million \$170.3 million quarter over quarter and decreased by \$725.8 million from three month average for the period ended September 30, 2022 March 31, 2023 amidst a continued migration of customer funds to interest-bearing products. As of September 30, 2023 March 31, 2024, the ratio of average total noninterest-bearing deposits to total average deposits was 36.9% 33.8%, as compared to 39.2% 35.2% and 41.6% 41.0% at June 30, 2023 December 31, 2023 and September 30, 2022 March 31, 2023, respectively.

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	Nine months ended September 30, 2023				Nine months ended September 30, 2022			
	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate		
Assets								
Loans, excluding PPP	\$ 6,492,141	\$ 260,857	5.37 %	\$ 5,668,055	\$ 201,245	4.75 %		
PPP loans	1,444	11	1.02 %	32,287	2,374	9.83 %		
Investments-taxable	2,328,883	56,681	3.25 %	2,487,111	41,695	2.24 %		
Investments-nontaxable ⁽¹⁾	184,524	5,096	3.69 %	183,772	4,853	3.53 %		
Total investments	2,513,407	61,777	3.29 %	2,670,883	46,548	2.33 %		
Cash at Federal Reserve and other banks	27,606	976	4.73 %	573,252	3,469	0.81 %		
Total earning assets	9,034,598	323,621	4.79 %	8,944,477	253,636	3.79 %		
Other assets, net	832,501			737,721				
Total assets	\$ 9,867,099			\$ 9,682,198				
Liabilities and shareholders' equity								
Interest-bearing demand deposits	\$ 1,694,438	\$ 6,476	0.51 %	\$ 1,724,787	\$ 302	0.02 %		
Savings deposits	2,818,817	20,616	0.98 %	2,863,447	1,541	0.07 %		
Time deposits	413,359	6,889	2.23 %	319,940	676	0.28 %		
Total interest-bearing deposits	4,926,614	33,981	0.92 %	4,908,174	2,519	0.07 %		
Other borrowings	402,016	13,318	4.43 %	39,609	15	0.05 %		
Junior subordinated debt	101,057	5,086	6.73 %	87,804	2,906	4.42 %		
Total interest-bearing liabilities	5,429,687	52,385	1.29 %	5,035,587	5,440	0.14 %		
Noninterest-bearing deposits	3,153,807			3,435,487				
Other liabilities	179,483			152,186				
Shareholders' equity	1,104,122			1,058,938				
Total liabilities and shareholders' equity	\$ 9,867,099			\$ 9,682,198				
Net interest rate spread ^{(1) (2)}			3.50 %					3.65 %
Net interest income and margin ^{(1) (3)}	\$ 271,236		4.01 %	\$ 248,196				3.71 %

(1) Fully taxable equivalent (FTE). All yields and rates are calculated using specific day counts for the period and year as applicable.

(2) Net interest spread is the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.

(3) Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

Changes in net interest income and net interest margin during the comparable nine month periods ended September 30, 2023 and 2022 were impacted by changes in both volume and rates. However, changes in net interest income associated with volume were predominantly impacted by the addition of earning assets and interest bearing liabilities acquired in connection with the merger of Valley Republic Bancorp in March of 2022.

Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid

The following table sets forth, for the period identified, a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components.

(in thousands)	Three months ended March 31, 2024			compared with three months ended March 31, 2023		
	Volume		Rate		Total	
	\$		\$		\$	
Increase (decrease) in interest income:						
Loans	\$	4,859	\$	9,211	\$	14,070
Investment securities		(2,748)		1,154		(1,594)
Cash at Federal Reserve and other banks		(127)		44		(83)
Total interest-earning assets	\$	1,984		10,409		12,393
Increase (decrease) in interest expense:						
Interest-bearing demand deposits		8		4,552		4,560
Savings deposits		(357)		7,103		6,746
Time deposits		1,195		5,883		7,078
Other borrowings		3,147		1,422		4,569
Junior subordinated debt		1		156		157
Total interest-bearing liabilities	\$	3,994		19,116		23,110
Decrease in net interest income	\$	(2,010)	\$	(8,707)	\$	(10,717)

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(in thousands)	Three months ended September 30, 2023			compared with three months ended September 30, 2022		
	Volume		Rate		Total	
	\$		\$		\$	
Increase (decrease) in interest income:						
Loans, including PPP	\$	5,017	\$	10,734	\$	15,751
Investment securities		(2,509)		4,225		1,716
Cash at Federal Reserve and other banks		(1,666)		179		(1,487)
Total interest-earning assets	\$	842		15,138		15,980
Increase (decrease) in interest expense:						
Interest-bearing demand deposits		(2)		3,799		3,797
Savings deposits		(50)		8,891		8,841
Time deposits		123		3,626		3,749
Other borrowings		51		5,050		5,101
Junior subordinated debt		1		508		509
Total interest-bearing liabilities	\$	123		21,874		21,997
Increase (decrease) in net interest income	\$	719	\$	(6,736)	\$	(6,017)

The following commentary regarding net interest income, interest income and interest expense may be best understood while referencing the *Summary of Average Balances, Yields/Rates and Interest Differential* and the *Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid* shown above.

Net interest income (FTE) during the three months ended **September 30, 2023** **March 31, 2024** decreased **\$6.0 million** **\$10.7 million** to **\$88.5 million** **\$83.0 million** compared to **\$94.5 million** **\$93.7 million** during the three months ended **September 30, 2022** **March 31, 2023**. The overall decrease in net interest income (FTE) was due to increases in increasing interest rates paid on deposits and borrowings, which resulted in additional elevating interest expense totaling **\$22.0 million**, partially offset by higher yields earned on investments and loans, which increased those earnings by **\$4.2 million** and **\$10.7 million**, respectively.

(in thousands)	Nine months ended September 30, 2023 compared with nine months ended September 30, 2022				
	2022				
	Volume	Rate	Total		
Interest (decrease) in interest income:					
Loans, including PPP	\$ 9,028	\$ 48,221	\$ 57,249		
Investment securities ^(a)	(879)	16,108	15,229		
Cash at Federal Reserve and other banks	(1,105)	(1,388)	(2,493)		
Total interest-earning assets	7,044	62,941	69,985		
Interest (decrease) in interest expense:					
Interest-bearing demand deposits	(2)	6,176	6,174		
Savings deposits	(8)	19,083	19,075		
Time deposits	65	6,148	6,213		
Other borrowings	45	13,258	13,303		
Junior subordinated debt	146	2,034	2,180		
Total interest-bearing liabilities	246	46,699	46,945		
Increase in net interest income	\$ 6,798	\$ 16,242	\$ 23,040		

Net interest income (FTE) during the nine months ended September 30, 2023 increased \$23.0 million to \$271.2 million compared to \$248.2 million during the nine months ended September 30, 2022. The overall increase in net interest income (FTE) was due to increases in average loan balances, which resulted in improvements totaling \$9.0 million, and higher yields within investments and loans further improving those earnings by \$16.1 million and \$48.2 million, respectively. Increasing interest rates caused interest expenses on interest-bearing liabilities, to rise, most significantly deposits and other borrowings, resulting in a net increase of \$31.5 million \$18.3 million and \$13.3 million \$4.5 million, respectively. Elevated interest rates also improved interest income on earning assets by \$10.4 million, partially offsetting the increases in interest expense.

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Asset Quality and Credit Loss Provisioning

During the three months ended **September 30, 2023** **March 31, 2024**, the Company recorded a provision for credit losses of **\$4.1 million** **\$4.3 million**, as compared to **\$9.6 million** **\$6.0 million** during the trailing quarter, and **\$3.8 million** **\$4.2 million** during the **third** **first** quarter of **2022** **2023**.

The following table presents details of the provision for credit losses for the periods indicated:

(dollars in thousands)	Three months ended		Nine months ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Addition to allowance for credit losses	\$ 3,120	\$ 3,500	\$ 16,415	\$ 13,645
Addition to reserve for unfunded loan commitments	1,035	295	1,585	580
	\$ 4,155	\$ 3,795	\$ 18,000	\$ 14,225

The following table presents the activity in the allowance for credit losses on loans for the periods indicated:

(dollars in thousands)	Three months ended		Nine months ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Balance, beginning of period	\$ 117,329	\$ 97,944	\$ 105,680	\$ 85,376
ACL at acquisition for PCD loans	—	—	—	2,037
Provision for credit losses	3,120	3,500	16,415	13,645
Loans charged-off	(5,357)	(267)	(7,392)	(1,411)
Recoveries of previously charged-off loans	720	311	1,109	1,841
Balance, end of period	\$ 115,812	\$ 101,488	\$ 115,812	\$ 101,488

(dollars in thousands)	Three months ended		
	March 31, 2024	December 31, 2023	March 31, 2023
Addition to allowance for credit losses	\$ 4,015	\$ 6,040	\$ 4,315
Addition to (reversal of) reserve for unfunded loan commitments	290	(50)	(120)
Total provision for (reversal of) credit losses	\$ 4,305	\$ 5,990	\$ 4,195

The allowance for credit losses (ACL) was \$115.8 million \$124.4 million or 1.73% 1.83% of total loans as of September 30, 2023 March 31, 2024. The provision for credit losses on loans of \$3.1 million \$4.0 million during the recent quarter was the net effect of charge-offs associated with the disposition of a previously reserved for and individually analyzed relationship of credits, partially offset by increases in reserves for qualitative factors and quantitative reserves under the cohort model, from loan growth, inclusive of a \$1.5 million decrease in specific reserves for individually evaluated credits. On a comparative basis, the provision for credit losses of \$3.5 million \$4.3 million during the three months ended September 30, 2022 March 31, 2023, was largely attributed to both loan growth and qualitative components of the result of loan growth, ACL model. For the current quarter, the qualitative components of the ACL resulted in a net increase in required reserves totaling approximately \$2.5 million due primarily to softening of the year over year increases in concentrated loan growth and California employment data. Meanwhile, the unemployment trends. The quantitative component of the ACL decreased reserve requirements by approximately \$1.5 million \$1.3 million over the trailing quarter, primarily due attributed to decreases in specific reserves, offset partially by increases attributed to loan growth, reserves.

	Three months ended	
	March 31, 2024	March 31, 2023
(dollars in thousands)		
Balance, beginning of period	\$ 121,522	\$ 105,680
Provision for credit losses	4,015	4,315
Loans charged-off	(1,275)	(1,758)
Recoveries of previously charged-off loans	132	170
Balance, end of period	\$ 124,394	\$ 108,407

The Company utilizes a forecast period of approximately eight quarters and obtains the forecast data from publicly available sources as of the balance sheet date. This forecast data continues to evolve and includes improving shifts in the magnitude of changes for both the unemployment and GDP factors leading up to the balance sheet date, particularly CA unemployment trends, date. Despite continued declines on a year over year comparative basis, core inflation remains elevated from wage pressures, and higher living costs such as housing, energy and food prices. Management notes the rapid intervals of rate increases by the Federal Reserve may create repricing risk for certain borrowers and flattening or continued inversion of the yield curve, have creates informed expectations of the US potentially entering a recession within 12 months. While projected cuts in interest rates from the Federal Reserve during 2024 may improve this outlook, the uncertainty associated with the extent and timing of these potential reductions has inhibited a material benefit to forecasted reserve levels. As a result, management continues to believe that certain credit weaknesses are likely present in the overall economy and that it is appropriate to cautiously maintain a reserve level that incorporates such risk factors.

Loans past due 30 days or more decreased by \$1.4 \$2.9 million during the quarter ended September 30, 2023 March 31, 2024, to \$8.1 million \$16.5 million, as compared to \$9.5 million \$19.4 million at June 30, 2023 December 31, 2023. Of the total \$16.5 million in loans identified as past due, approximately \$4.7 million is less than 90 days past due, the majority of which is well-secured. Non-performing loans were \$29.8 million \$34.2 million at September 30, 2023 March 31, 2024, an decrease increase of \$7.8 million \$2.4 million from \$37.6 million \$31.9 million as of June 30, 2023 December 31, 2023, and an increase of \$12.3 million \$18.2 million from \$17.5 million \$16.0 million as of September 30, 2022 March 31, 2023. The increase in non-performing loans as compared to the trailing quarter is concentrated between non-owner occupied commercial real estate and agriculture lending, specifically the result of declines in commodity pricing and therefore, expected revenue available to borrowers from harvest proceeds. Management continues to proactively work with these borrowers to identify actionable and appropriate resolution strategies which are customary for the industries. Of the \$29.8 million \$34.2 million loans designated as non-performing as of September 30, 2023 March 31, 2024, approximately \$26.6 million \$21.3 million are current with respect to payments required under their original loan agreements.

The following table illustrates the total loans by risk rating and their respective percentage of total loans for the periods presented.

	September 30,	% of Loans	June 30,	% of Loans	September 30,	% of Loans	
	March 31,	Outstanding	March 31,	Outstanding	March 31,	Outstanding	
(dollars in thousands)							
(dollars in thousands)							
(dollars in thousands)	(dollars in thousands)	2023	% of Loans	2023	% of Loans	2022	% of Loans
Risk Rating:	Risk Rating:		Outstanding		Outstanding		Outstanding
Risk Rating:							
Pass							
Pass							
Pass	Pass	\$ 6,532,424	97.4 %	\$ 6,299,893	96.6 %	\$ 6,133,805	97.1 %
Special Mention	Special Mention	94,614	1.4 %	155,678	2.4 %	126,273	2.0 %
Special Mention							
Special Mention							
Substandard	Substandard	81,628	1.2 %	65,169	1.0 %	54,212	0.9 %
Substandard							
Substandard							
Total							
Total							

Total	Total	\$ 6,708,666		\$ 6,520,740		\$ 6,314,290
Classified loans to total loans	Classified loans to total loans					
1.22 %	1.00 %					0.86 %
Classified loans to total loans	Classified loans to total loans					
Loans past due 30+ days to total loans	Loans past due 30+ days to total loans	0.15 %		0.15 %		0.10 %
Loans past due 30+ days to total loans	Loans past due 30+ days to total loans					

The ratio of classified loans to total loans of 1.22% 1.12% as of September 30, 2023 increased 22 March 31, 2024 decreased 17 basis points from June 30, 2023 December 31, 2023 and increased 36 12 basis points from the comparative quarter ended 2022, 2023. The newly improvement in classified credits are loans outstanding was spread amongst several CRE and agriculture

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relationships, substandard relationships primarily within commercial real estate. As a percentage of total loans outstanding, classified assets are remain consistent with volumes experienced prior to the recent quantitative easing cycle spurred by the COVID pandemic, and reflects management's historically conservative approach to credit risk monitoring. The Company's combined criticized loan balances improved decreased during the quarter by \$44.6 million \$6.9 million to \$176.2 million \$184.4 million as of September 30, 2023. This improvement was driven by upgrades in several CRE borrower relationships, as well as March 31, 2024 and Management believes the disposition of a associated credit relationship referenced above, risk has been adequately reserved against.

There was one property added and one disposed within Other Real Estate Owned during the third quarter of 2023. As of September 30, 2023 March 31, 2024, other real estate owned consisted of nine 10 properties with a carrying value of approximately \$2.9 million \$2.5 million, a decrease of \$0.2 million from the trailing quarter ended.

Non-performing assets of \$32.7 \$36.7 million at September 30, 2023 March 31, 2024, represented 0.33% 0.37% of total assets, a change from the \$40.5 \$34.6 million or 0.41% 0.35% and \$20.9 \$19.5 million or 0.21% 0.20% as of June 30, 2023 December 31, 2023 and September 30, 2022 March 31, 2023, respectively.

Non-interest Income

The following table summarizes the Company's non-interest income for the periods indicated (in thousands):

		Three months ended September 30,			Three months ended March 31,					
(in thousands)	(in thousands)	2023	2022	Change	% Change	2024	2023	\$ Change	% Change	
ATM and interchange fees	ATM and interchange fees	\$ 6,728	\$ 6,714	\$ 14	0.2 %		\$ 6,169	\$ 6,344	\$ (175)	(2.8) %
Service charges on deposit accounts	Service charges on deposit accounts	4,851	4,436	415	9.4 %		4,663	3,431	3,431	1,232 35.9 %
Other service fees	Other service fees	1,142	1,022	120	11.7 %		1,366	1,166	1,166	200 17.2 %
Mortgage banking service fees	Mortgage banking service fees	445	477	(32)	(6.7) %		428	465	465	(37) (8.0) %
Change in value of mortgage servicing rights	Change in value of mortgage servicing rights	(91)	33	(124)	(375.8) %		11	(209)	(209)	220 (105.3) %

Total service charges and fees	Total service charges and fees	13,075	12,682	393	3.1 %	Total service charges and fees	12,637	11,197	11,197	1,440	1,440	12.9	12.9 %
Increase in cash value of life insurance	Increase in cash value of life insurance	684	659	25	3.8 %	Increase in cash value of life insurance	803	802	802	1	1	0.1	0.1 %
Asset management and commission income	Asset management and commission income	1,141	1,020	121	11.9 %	Asset management and commission income	1,128	934	934	194	194	20.8	20.8 %
Gain on sale of loans	Gain on sale of loans	382	357	25	7.0 %	Gain on sale of loans	261	206	206	55	55	26.7	26.7 %
Lease brokerage income	Lease brokerage income	160	252	(92)	(36.5) %	Lease brokerage income	161	98	98	63	63	64.3	64.3 %
Sale of customer checks	Sale of customer checks	396	326	70	21.5 %	Sale of customer checks	312	288	288	24	24	8.3	8.3 %
Gain on sale of investment securities	Gain on sale of investment securities	—	—	—	—	Loss on sale of investment securities	—	(164)	164	n/m	n/m	n/m	n/m
Gain (loss) on marketable equity securities	Gain (loss) on marketable equity securities	—	(115)	34	(29.6) %	Gain (loss) on marketable equity securities	(28)	42	(70)	(166.7) %	(166.7) %	n/m	n/m
Other	Other	227	459	(232)	(50.5) %	Other	497	232	232	265	265	114.2	114.2 %
Total other non-interest income	Total other non-interest income	2,909	2,958	(49)	(1.7) %	Total other non-interest income	3,134	2,438	2,438	696	696	28.5	28.5 %
Total non-interest income	Total non-interest income	\$ 15,984	\$ 15,640	\$ 344	2.2 %	Total non-interest income	\$ 15,771	\$ 13,635	\$ 2,136	15.7	15.7	15.7	15.7 %

Non-interest income increased \$0.3 million \$2.1 million or 2.2% 15.7% to \$16.0 million \$15.8 million during the three months ended September 30, 2023 March 31, 2024, compared to \$15.6 million \$13.6 million during the comparative quarter ended September 30, 2022 March 31, 2023. Service charges on deposit accounts increased by \$0.4 million \$1.2 million or 9.4% for the same reasons noted above.

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(in thousands)	Nine months ended September 30,			\$ Change	% Change
	2023	2022			
ATM and interchange fees	\$ 19,928	\$ 19,941	\$ (13)	\$ (13)	(0.1)%
Service charges on deposit accounts	12,863	12,433	430	430	3.5 %
Other service fees	3,300	3,183	117	117	3.7 %
Mortgage banking service fees	1,364	1,422	(58)	(58)	(4.1)%
Change in value of mortgage servicing rights	(215)	443	(658)	(658)	(148.5)%

Total service charges and fees	37,240	37,422	(182)	(0.5)%
Increase in cash value of life insurance	2,274	2,049	225	11.0 %
Asset management and commission income	3,233	2,946	287	9.7 %
Gain on sale of loans	883	2,145	(1,262)	(58.8)%
Lease brokerage income	332	648	(316)	(48.8)%
Sale of customer checks	1,091	871	220	25.3 %
Gain on sale of investment securities	(164)	—	(164)	n/m
Loss on marketable equity securities	(81)	(346)	265	(76.6)%
Other	552	1,431	(879)	(61.4)%
Total other non-interest income	8,120	9,744	(1,624)	(16.7)%
Total non-interest income	\$ 45,360	\$ 47,166	\$ (1,806)	(3.8)%

Non-interest income decreased \$1.8 million or 3.8% to \$45.4 million during the nine months ended September 30, 2023, as compared to \$47.2 million during the nine months ended September 30, 2022. Mortgage origination related activity has declined year over year from elevated interest rates, as the income recorded from the sale of loans was down \$1.3 million or 58.8%. Changes in interest rates also led to a decline in fair value of mortgage servicing rights during the nine months ended September 30, 2023, which decreased by \$0.7 million or 148.5%, 35.9% as compared to the trailing nine month equivalent period ended. Other income declined \$0.9 million in 2023 following \$0.9 million in waived or 61.4%, \$0.3 million of which was attributed reversed fees due to fair value changes associated with retirement plans, with a corresponding offset being included within benefits and other compensation costs. network outage in the earlier period.

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Non-interest Expense

The following table summarizes the Company's non-interest expense for the periods indicated:

		Three months ended September 30,			Three months ended March 31,					
(in thousands)	(in thousands)	2023	2022	Change	2024	2023	Change	2023	Change	% Change
Base salaries, net of deferred loan origination costs	Base salaries, net of deferred loan origination costs	\$23,616	\$22,377	\$1,239	5.5 %	\$24,020	\$23,000	\$1,020	4.4 %	4.4 %
Incentive compensation	Incentive compensation	4,391	4,832	(441)	(9.1) %	3,257	2,895	2,895	362	362
Benefits and other compensation costs	Benefits and other compensation costs	6,456	6,319	137	2.2 %	7,027	6,668	6,668	359	359
Total salaries and benefits expense	Total salaries and benefits expense	34,463	33,528	935	2.8 %	34,304	32,563	32,563	1,741	1,741
Occupancy	Occupancy	3,948	3,965	(17)	(0.4) %	3,951	4,160	4,160	(209)	(209)
Data processing and software	Data processing and software	5,246	3,449	1,797	52.1 %	5,107	4,032	4,032	1,075	1,075
Equipment	Equipment	1,503	1,422	81	5.7 %	1,356	1,383	1,383	(27)	(27)
Intangible amortization	Intangible amortization	1,590	1,702	(112)	(6.6) %	1,030	1,656	1,656	(626)	(626)
Advertising	Advertising	881	990	(109)	(11.0) %	762	759	759	3	3
ATM and POS network charges	ATM and POS network charges	1,606	1,694	(88)	(5.2) %	1,661	1,709	1,709	(48)	(48)
Professional fees	Professional fees	1,752	1,172	580	49.5 %	1,340	1,589	1,589	(249)	(249)
Telecommunications	Telecommunications	567	575	(8)	(1.4) %	511	595	595	(84)	(84)

Regulatory assessments and insurance	Regulatory assessments and insurance	1,194	828	366	44.2 %	Regulatory assessments and insurance	1,251	792	792	459	459	58.0	58.0	%
Postage	Postage	306	287	19	6.6 %									
Postage						Postage	308	299	9			3.0	%	
Postage						Postage								
Operational losses	Operational losses	474	492	(18)	(3.7) %	Operational losses	352	435	435	(83)	(83)	(19.1)	(19.1)	%
Courier service	Courier service	492	497	(5)	(1.0) %	Courier service	480	339	339	141	141	41.6	41.6	%
Gain on sale or acquisition of foreclosed assets	Gain on sale or acquisition of foreclosed assets	(152)	(148)	(4)	2.7 %	Gain on sale or acquisition of foreclosed assets	(38)	—	—	(38)	(38)	n/m	n/m	
Loss on disposal of fixed assets	Loss on disposal of fixed assets	4	4	—	— %	Loss on disposal of fixed assets	5	—	—	5	5	n/m	n/m	
Other miscellaneous expense	Other miscellaneous expense	4,004	4,008	(4)	(0.1) %	Other miscellaneous expense	4,124	3,483	3,483	641	641	18.4	18.4	%
Total other non-interest expense	Total other non-interest expense	23,415	20,937	2,478	11.8 %	Total other non-interest expense	22,200	21,231	21,231	969	969	4.6	4.6	%
Total non-interest expense	Total non-interest expense	\$57,878	\$54,465	\$3,413	6.3 %	Total non-interest expense	\$56,504	\$53,794	\$53,794	\$2,710	\$2,710	5.0	5.0	%
Average full time equivalent staff	Average full time equivalent staff	1,215	1,198	17	1.4 %	Average full time equivalent staff	1,188	1,219	1,219	(31)	(31)	(2.5)	(2.5)	%

Non-interest expense increased \$3.4 million \$2.7 million or 6.3% 5.0% to \$57.9 million \$56.5 million during the three months ended September 30, 2023 March 31, 2024, as compared to \$54.5 million \$53.8 million for the quarter ended September 30, 2022 March 31, 2023. Total salaries and benefits expense increased by \$0.9 million \$1.7 million or 2.8% 5.3% to \$34.5 million \$34.3 million, largely from a net increase of 17 full-time equivalent positions as well as annual merit compensation adjustments and other routine increases effective in March, 2023, benefits and compensation. Data processing and software expenses increased by \$1.8 million \$1.1 million or 52.1% 26.7% related to ongoing investments in the Company's data management and security infrastructure. The Regulatory assessment charges increased \$0.5 million or 58.0% following the increase in professional fees of \$0.6 million was directly associated with third party contract negotiation assistance, the benefits of which will be realized in future periods.

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(in thousands)	Nine months ended September 30,			
	2023	2022	\$ Change	% Change
Base salaries, net of deferred loan origination costs	\$ 70,675	\$ 62,762	\$ 7,913	12.6 %
Incentive compensation	11,663	11,697	(34)	(0.3)%
Benefits and other compensation costs	19,402	18,782	620	3.3 %
Total salaries and benefits expense	101,740	93,241	8,499	9.1 %
Occupancy	12,099	11,536	563	4.9 %
Data processing and software	13,916	10,558	3,358	31.8 %
Equipment	4,322	4,208	114	2.7 %
Intangible amortization	4,902	4,632	270	5.8 %
Advertising	2,656	2,445	211	8.6 %
ATM and POS network charges	5,217	4,850	367	7.6 %
Professional fees	5,326	3,281	2,045	62.3 %
Telecommunications	1,971	1,660	311	18.7 %
Regulatory assessments and insurance	3,979	2,327	1,652	71.0 %
Merger and acquisition expense	—	6,253	(6,253)	(100.0)%
Postage	916	828	88	10.6 %
Operational losses	1,999	765	1,234	161.3 %
Courier service	1,314	1,397	(83)	(5.9)%
Gain on sale or acquisition of foreclosed assets	(152)	(246)	94	(38.2)%

Loss (gain) on disposal of fixed assets	22	(1,069)	1,091	(102.1)%
Other miscellaneous expense	12,688	10,510	2,178	20.7 %
Total other non-interest expense	71,175	63,935	7,240	11.3 %
Total non-interest expense	\$ 172,915	\$ 157,176	\$ 15,739	10.0 %
Average full-time equivalent staff	1,215	1,155	60	5.2 %

Total non-interest expense increased \$15.7 million or 10.0% to \$172.9 million during the nine months ended September 30, 2023, as compared to \$157.2 million for the comparative period in 2022, for reasons primarily associated with the acquisition of Valley Republic Bank in March of 2022 which resulted in expense increases for nearly every identified category. Merger and acquisition expenses associated with this acquisition totaled \$6.2 million for the nine-month period ended 2022. Regulatory assessments increased by \$1.7 million or 71.0% as a result of increases in assessment rates and Management anticipates that these costs will increase further if the economic environment in which the Company operates continues to deteriorate. Professional fees included approximately \$0.7 million in costs associated with third party assistance with contract negotiation, the benefits of which will be realized in future periods. Data processing and software expenses increased by \$3.4 million or 31.8% related to ongoing investments beginning in the Company's data management and security infrastructure. Operational losses also increased by \$1.2 million or 161.3%, \$0.7 million second quarter of which is the result of burglary at several ATM machines. Other miscellaneous expenses increased \$2.2 million or 20.7%, due primarily to changes in regulatory requirements which resulted in an estimated \$0.8 million in refunds to customers previously charged non-sufficient funds fees and an additional increase of \$0.5 million in provision expense on real estate owned and various other increases across the Company, including travel and entertainment costs.

2023.

Provision for Income Taxes

The Company's effective tax rate was 27.3% and 26.7% 26.4% for the quarter and nine-months year ended September 30, 2023 March 31, 2024, respectively as compared to 28.1% 28.4% for the year period ended December 31, 2022 December 31, 2023. Differences between the Company's effective tax rate and applicable federal and state blended statutory rate of approximately 29.6% are due to the proportion of non-taxable revenues, non-deductible expenses, and benefits from tax credits as compared to the levels of pre-tax earnings.

Financial Condition

For financial reporting purposes, the Company does not separately track the changes in assets and liabilities based on branch location or regional geography. The following is a comparison of the quarterly change in certain assets and liabilities:

Ending balances (dollars in thousands)	March 31,		December 31,		\$ Change	Annualized % Change
	2024	2023	2023	2022		
Total assets	\$ 9,813,767	\$ 9,910,089	\$ (96,322)	(3.9)%		
Total loans	6,800,695	6,794,470	6,225	0.4		
Total investments	2,221,555	2,305,882	(84,327)	(14.6)		
Total deposits	7,987,658	7,834,038	153,620	7.8		
Total other borrowings	392,409	632,582	(240,173)	(151.9)		

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Ending balances (dollars in thousands)	September 30,		June 30,		\$ Change	Annualized % Change
	2023	2023	2023	2022		
Total assets	\$ 9,897,006	\$ 9,853,421	\$ 43,585	1.8 %		
Total loans	6,708,666	6,520,740	187,926	11.5		
Total investments	2,333,162	2,485,378	(152,216)	(24.5)		
Total deposits	8,009,643	8,095,365	(85,722)	(4.2)		
Other borrowings	\$ 537,975	\$ 392,714	145,261	148.0		

Loans outstanding increased by \$187.9 million \$6.2 million or 11.5% 0.4% on an annualized basis during the quarter ended September 30, 2023 March 31, 2024. During the quarter, loan originations/draws totaled approximately \$495.0 million \$325.5 million while payoffs/repayments of loans totaled \$308.0 million \$321.3 million, which compares to originations/draws and payoffs/repayments during the trailing quarter ended of \$456.0 million \$450.0 million and \$356.0 million \$368.0 million, respectively. While origination volume increased decreased from the previous quarter, activity levels continue to be lower relative to the comparative period in 2022 2023 due in part to disciplined pricing and underwriting, as well as decreased borrower appetite at currently offered lending rates. Management continues to believe that the current loan pipeline is sufficient to support the Company's objectives, demand given economic uncertainties. Investment security balances decreased \$152.2 \$84.3 million or 24.5% 14.6% on an annualized basis as the result of net prepayments, and maturities, and purchases collectively totaling approximating \$89.7 million and \$66.4 million, in addition to net decreases in the market value of securities of \$62.5 million \$15.9 million. Management seeks For the foreseeable future, management intends to utilize excess cash flows from the investment security portfolio and organic deposit growth to support loan growth or reduce borrowings, thus resulting in driving an improved mix of earning assets. Deposit balances decreased increased by \$85.7 \$153.6 million or 4.2% 7.8% annualized during the period. Net cash flow surpluses period, led by growth within time deposits. Proceeds from the call or maturity of investment securities, and growth in deposits, during the quarter resulted in supported a net increase decrease of \$145.3 million \$240.2 million in short-term borrowings, which totaled \$538.0 million as of the period ended September 30, 2023 \$392.4 million at March 31, 2024.

The following is a comparison of the year over year change in certain assets and liabilities:

Ending balances	Ending balances	As of September 30,	% Change	Ending balances	As of March 31,	% Change

(dollars in thousands)	(dollars in thousands)	2023	2022	\$ Change	%
Total assets	Total assets	\$ 9,897,006	\$ 9,976,879	\$ (79,873)	(0.8)%
Total assets				\$ 9,813,767	\$ 9,842,394
Total loans	Total loans	6,708,666	6,314,290	394,376	6.2
Total loans, excluding PPP		6,707,530	6,312,348	395,182	6.3
Total investments	Total investments	2,333,162	2,668,145	(334,983)	(12.6)
Total deposits	Total deposits	8,009,643	8,655,769	(646,126)	(7.5)
Total other borrowings	Total other borrowings	\$ 537,975	\$ 47,068	490,907	1,043.0 %

Non-PPP loan Loan balances increased as a result of organic activities by approximately \$395.2 million \$378.3 million or 6.3% 5.9% during the twelve-month period ending **September 30, 2023** **March 31, 2024**. Over the same period deposit balances have declined by \$646.1 million \$38.2 million or 7.5% 0.5%. The Company has offset these declines through the deployment of excess cash balances, runoff of investment security balances, and proceeds from short-term **FHLB** Federal Home Loan Bank (FHLB) borrowings. As of **September 30, 2023** and **June 30, 2023**, short-term borrowings from the **FHLB** totaled \$500.0 and \$394.1 million and had a weighted average interest rate of 5.14 and 5.11%, respectively. As of **December 31, 2022**, short-term borrowings from the **FHLB** totaled \$216.7 million and had a weighted average interest rate of 4.65%.

Investment Securities

Investment securities available for sale decreased \$278.1 million \$84.3 million to \$2.2 billion \$2.1 billion as of **September 30, 2023** **March 31, 2024**, compared to **December 31, 2022** **December 31, 2023**. The decrease is attributed to \$243.2 million \$66.4 million in calls and principal repayments, and \$44.9 million in addition to \$15.9 million in market value depreciation.

declines. There were no sales of investment securities during the three months ended **March 31, 2024**. Proceeds from the sale of investment securities totaled \$24.2 million for the three months ended **March 31, 2023**, resulting in gross realized losses of \$0.2 million. The following table presents the available for sale debt securities portfolio by major type as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**:

(in thousands)	September 30, 2023		December 31, 2022		March 31, 2024		March 31, 2024		December 31, 2023	
	March 31, 2024									
	(in thousands)	Fair Value	%	Fair Value	%	(in thousands)	Fair Value	%	Fair Value	%
Debt securities available for sale:	Debt securities available for sale:									
Obligations of U.S. government agencies										
Obligations of U.S. government agencies										
Obligations of U.S. government agencies	Obligations of U.S. government agencies	\$ 1,207,172	55.5 %	\$ 1,372,769	56.0 %	\$ 1,170,192	56.4	56.4 %	\$ 1,221,737	56.8
Obligations of states and political subdivisions	Obligations of states and political subdivisions					Obligations of states and political subdivisions				
Corporate bonds	Corporate bonds	258,669	11.9 %	293,205	12.0 %	234,177	11.3	11.3 %	236,375	11.0
Asset backed securities	Asset backed securities	5,505	0.3 %	5,751	0.2 %	5,746	0.3	0.3 %	5,602	0.3
Non-agency collateralized mortgage obligations		369,729	17.0 %	439,767	17.9 %	359,673	17.3	17.3 %	355,281	16.5
Non-agency mortgage backed	Non-agency mortgage backed					304,100	14.7 %	14.7 %	333,509	15.4 %

Total debt securities available for sale	Total debt securities available for sale	Total debt securities available for sale					
		\$ 2,174,337	100.0 %	\$ 2,452,438	100.0 %	\$ 2,073,888	100.0 %

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September 30,				March 31, 2024		March 31, 2024		December 31, 2023	
		2023	December 31, 2022						
(in thousands)		Amortized Cost	Amortized %	(in thousands)		Amortized Cost	Amortized %	(in thousands)	
<u>Debt securities held to maturity:</u>	<u>Debt securities held to maturity:</u>								
Obligations of U.S. government and agencies	Obligations of U.S. government and agencies	\$ 136,398	98.1 %	\$ 154,830	96.2 %				
Obligations of U.S. government and agencies	Obligations of U.S. government and agencies								
Obligations of states and political subdivisions	Obligations of states and political subdivisions	2,660	1.9 %	6,153	3.8 %	\$ 125,131	97.9 %	\$ 130,823	98.0 %
Total debt securities held to maturity	Total debt securities held to maturity	\$ 139,058	100.0 %	\$ 160,983	100.0 %	2,680	2.1 %	2,671	2.0 %
	Total debt securities held to maturity	\$ 127,811	100.0 %	\$ 133,494	100.0 %				

Investment securities held to maturity decreased \$21.9 million to \$139.1 million \$127.8 million as of September 30, 2023 March 31, 2024, as compared to December 31, 2022 December 31, 2023. This decrease is attributable to calls and principal repayments of \$21.7 million \$5.6 million, and amortization of net purchase premiums of \$0.2 million \$0.1 million.

Loans

The Company focuses its primary lending activities in six principal areas: commercial real estate loans, consumer loans, commercial and industrial loans, construction loans, agriculture production loans and leases. The interest rates charged for the loans made by the Company vary with the degree of risk, the size and duration of the loans, the borrower's relationship with the Company and prevailing money market rates indicative of the Company's cost of funds.

The majority of the Company's loans are direct loans made to individuals, and local or regional businesses which service a variety of industries. The Company relies substantially on local promotional activity and personal contacts by bank officers, directors and employees to compete with other financial institutions. The Company makes loans to borrowers whose applications include a sound purpose, a viable repayment source and a plan of repayment established at inception and generally backed by a secondary source of repayment.

The following table shows the Company's loan balances, net deferred loan costs and discounts, as of the dates indicated:

(in thousands)	(in thousands)	September 30, 2023	December 31, 2022	(in thousands)	March 31, 2024	December 31, 2023			
Commercial real estate	Commercial real estate	\$ 4,367,445	65.1 %	\$ 4,359,083	67.6 %	\$ 4,443,768	65.4 %	\$ 4,394,802	64.7 %
Consumer	Consumer	1,288,810	19.2 %	1,240,743	19.2 %	1,303,757	19.2 %	1,313,268	19.3 %
Commercial and industrial	Commercial and industrial	599,757	9.0 %	569,921	8.8 %	549,780	8.1 %	586,455	8.6 %

Construction	Construction	320,963	4.8 %	211,560	3.3 %	Construction	348,981	5.1	5.1	%	347,198	5.1	5.1	%
Agriculture	Agriculture	123,472	1.8 %	61,414	1.0 %	Agriculture production	145,159	2.1	2.1	%	144,497	2.2	2.2	%
Leases	Leases	8,219	0.1 %	7,726	0.1 %	Leases	9,250	0.1	0.1	%	8,250	0.1	0.1	%
Total loans	Total loans	\$6,708,666	100.0 %	\$6,450,447	100.0 %	Total loans	\$ 6,800,695	100.0	100.0	%	\$ 6,794,470	100.0	100.0	%

Nonperforming Assets

The following tables set forth the amount of the Company's NPAs as of the dates indicated. "Performing nonaccrual loans" are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

(in thousands)	September 30, 2023	December 31,		March 31, 2024	December 31, 2023
		(in thousands)	2023	2022	
Performing nonaccrual loans	Performing nonaccrual loans	\$26,605		\$19,543	
Nonperforming nonaccrual loans	Nonperforming nonaccrual loans	3,151		1,770	
Total nonaccrual loans	Total nonaccrual loans	29,756		21,313	
Loans 90 days past due and still accruing	Loans 90 days past due and still accruing	43		8	
Total nonperforming loans	Total nonperforming loans	29,799		21,321	
Foreclosed assets	Foreclosed assets	2,852		3,439	
Total nonperforming assets	Total nonperforming assets	\$32,651		\$24,760	
Nonperforming assets to total assets	Nonperforming assets to total assets	0.33 %		0.25 %	
Nonperforming loans to total loans	Nonperforming loans to total loans	0.44 %		0.33 %	
Allowance for credit losses to nonperforming loans	Allowance for credit losses to nonperforming loans	389 %		516 %	
Allowance for credit losses to nonperforming loans	Allowance for credit losses to nonperforming loans	363 %		381 %	

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Changes in nonperforming assets during the three months ended **September 30, 2023** **March 31, 2024**

(in thousands)	(in thousands)	Balance at	New NPA /	Pay-	Transfers to	Balance at	Balance at	New NPA /	Pay-	Transfers to	Balance at March 31,
		June 30, 2023	Valuation /Adjustments	downs /Sales	Charge-offs/ Write-downs	Foreclosed Assets	September 30, 2023	December 31, 2023	Valuation /Adjustments	downs /Sales	Charge-offs/ Write-downs
Commercial real estate:	Commercial real estate:										
CRE non-owner occupied	CRE non-owner occupied										
CRE non-owner occupied	CRE non-owner occupied										

CRE non-owner occupied	CRE non-owner occupied	\$ 1,230	\$ —	\$ (125)	\$ —	\$ —	\$ 1,105
CRE owner occupied	CRE owner occupied	18,871	321	(11,686)	(3,608)	—	3,898
Multifamily	Multifamily	110	—	(110)	—	—	—
Farmland	Farmland	2,230	9,604	(127)	—	—	11,707
Total commercial real estate loans	Total commercial real estate loans	22,441	9,925	(12,048)	(3,608)	—	16,710
Consumer loans	Consumer						
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens						
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	3,393	173	(577)	—	(105)	2,884
SFR HELOCs and junior liens	SFR HELOCs and junior liens	3,489	413	(744)	—	—	3,158
Other	Other	129	64	(7)	(30)	—	156
Total consumer loans	Total consumer loans	7,011	650	(1,328)	(30)	(105)	6,198
Commercial and industrial	Commercial and industrial	7,504	1,386	(4,324)	(1,616)	—	2,950
Construction	Construction	73	—	(2)	—	—	71
Agriculture production	Agriculture production	563	3,307	—	—	—	3,870
Leases	Leases	—	—	—	—	—	—
Total nonperforming loans	Total nonperforming loans	37,592	15,268	(17,702)	(5,254)	(105)	29,799
Foreclosed assets	Foreclosed assets	2,914	65	(126)	(106)	105	2,852
Total nonperforming assets	Total nonperforming assets	\$ 40,506	\$ 15,333	\$ (17,828)	\$ (5,360)	—	\$ 32,651

(a) The table above does not include deposit overdraft charge-offs.

Nonperforming assets decreased increased during the three months ended September 30, 2023 March 31, 2024 by \$7.9 million \$2.1 million or 19.4% 6.0% to \$32.7 million \$36.7 million compared to \$40.5 million \$34.6 million at June 30, 2023 December 31, 2023. The decrease increase in nonperforming assets during the third first quarter of 2023 2024 was primarily the result of nonperforming loans added loan increases/down-grades, which totaled \$6.3 million during the period totaling \$15.3 million quarter. Management is actively engaged in the collection and recovery efforts for all nonperforming assets and believes that the loan loss reserves associated with these loans is sufficient as of September 30, 2023 March 31, 2024.

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Changes in nonperforming assets Loan charge-offs during the nine three months ended September 30, 2023 March 31, 2024

(in thousands)	Balance at December 31, 2022	New NPA / Valuation Adjustments		Pay-downs /Sales /Upgrades		Charge-offs/ (1) Write-downs	Transfers to Foreclosed Assets	Balance at September 30, 2023
Commercial real estate:								
CRE non-owner occupied	\$ 1,739	\$ 347	\$ (981)	\$ —	\$ —	—	\$ —	\$ 1,105
CRE owner occupied	4,938	15,637	(13,069)	(3,608)	—	—	—	3,898
Multifamily	125	—	(125)	—	—	—	—	—
Farmland	1,772	11,834	(1,899)	—	—	—	—	11,707
Total commercial real estate loans	8,574	27,818	(16,074)	(3,608)	—	—	—	16,710

Consumer						
SFR 1-4 1st DT liens	4,220	890	(2,121)	—	(105)	2,884
SFR HELOCs and junior liens	3,155	1,377	(1,331)	(43)	—	3,158
Other	76	329	(83)	(166)	—	156
Total consumer loans	7,451	2,596	(3,535)	(209)	(105)	6,198
Commercial and industrial	3,526	8,329	(5,602)	(3,303)	—	2,950
Construction	491	—	(420)	—	—	71
Agriculture production	1,279	3,340	(749)	—	—	3,870
Leases	—	—	—	—	—	—
Total nonperforming loans	21,321	42,083	(26,380)	(7,120)	(105)	29,799
Foreclosed assets	3,439	65	(126)	(631)	105	2,852
Total nonperforming assets	\$ 24,760	\$ 42,148	\$ (26,506)	\$ (7,751)	\$ —	\$ 32,651

^a The table above does not include in the first quarter of 2024, the Company recorded \$1.2 million in loan charge-offs and \$0.1 million in deposit overdraft charge-offs less \$0.1 million in loan recoveries and \$0.03 million in deposit overdraft recoveries, which collectively resulted in \$1.1 million in net charge-offs.

Nonperforming assets increased during the nine months ended September 30, 2023 by \$7.9 million or 31.9% to \$22.7 million compared to \$24.8 million at December 31, 2022. The increase in nonperforming assets during the nine months ended 2023 was primarily the result of nonperforming loans added during the period totaling \$42.1 million, partially offset by loan pay-downs/upgrades, which totaled \$26.4 million during the nine month period and charge-offs of \$7.1 million. (in thousands)

The Components of the Allowance for Credit Losses for Loans

The following table sets forth the allowance for credit losses for loans as of the dates indicated:

		September 30, (in thousands)		December 31, (in thousands)		September 30, (in thousands)
		2023		2022		2022
Allowance for credit losses:						
Allowance for credit losses:	Allowance for credit losses:					
Qualitative and forecast factor allowance	Qualitative and forecast factor allowance	\$ 80,923	\$	70,777	\$	67,825
Qualitative and forecast factor allowance	Qualitative and forecast factor allowance					
Cohort model allowance reserves	Cohort model allowance reserves	33,325		32,489		31,844
Cohort model allowance reserves	Cohort model allowance reserves					
Allowance for individually evaluated loans	Allowance for individually evaluated loans					
Allowance for individually evaluated loans	Allowance for individually evaluated loans	1,564		2,414		1,819
Total allowance for credit losses	Total allowance for credit losses	\$ 115,812	\$	105,680	\$	101,488
Total allowance for credit losses	Total allowance for credit losses					
Allowance for credit losses for loans / total loans	Allowance for credit losses for loans / total loans	1.73	%	1.64	%	1.61
Allowance for credit losses for loans / total loans	Allowance for credit losses for loans / total loans					
Allowance for credit losses for loans / total loans	Allowance for credit losses for loans / total loans					

For additional information regarding the allowance for loan losses, including changes in specific, formula, and environmental factors allowance categories, see "Asset Quality and Loan Loss Provisioning" at "Results of Operations", above. Based on the current conditions of the loan portfolio, management believes that the \$115.8 million \$124.4 million allowance for loan losses at September

30, 2023 March 31, 2024 is adequate to absorb probable losses inherent in the Bank's loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

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The following table summarizes the allocation of the allowance for credit losses between loan types and by percentage of the total allowance for credit losses on loans as of the dates indicated:

(in thousands)	(in thousands)	September 30,		December 31,		September 30,		(in thousands)	March 31, 2024			December 31, 2023			March 31, 2023			
		2023		2022		2022			March 31, 2024			December 31, 2023			March 31, 2023			
Commercial real estate	Commercial real estate	\$ 66,675	57.6 %	61,381	58.1 %	\$ 58,640	57.8 %	Commercial real estate	\$ 72,175	58.0	58.0 %	\$ 68,864	56.7	56.7 %	\$ 64,937	59.9	59.9 %	
Consumer	Consumer	26,618	23.0 %	24,639	23.3 %	23,932	23.6 %	Consumer	27,441	22.1	22.1 %	27,453	22.6	22.6 %	24,896	23.0	23.0 %	
Commercial and industrial	Commercial and industrial	12,290	10.6 %	13,597	12.9 %	10,400	10.2 %	Commercial and industrial	11,867	9.5	9.5 %	12,750	10.5	10.5 %	12,069	11.1	11.1 %	
Construction	Construction	8,097	7.0 %	5,142	4.8 %	6,132	6.0 %	Construction	9,162	7.4	7.4 %	8,856	7.3	7.3 %	5,655	5.2	5.2 %	
Agriculture production	Agriculture production	2,125	1.8 %	906	0.8 %	2,368	2.3 %	Agriculture production	3,708	2.9	2.9 %	3,589	2.9	2.9 %	833	0.7	0.7 %	
Leases	Leases	7	— %	15	0.1 %	16	0.1 %	Leases	41	0.1	0.1 %	10	—	— %	17	0.1	0.1 %	
Total allowance for credit losses	Total allowance for credit losses									Total allowance for credit losses			Total allowance for credit losses			Total allowance for credit losses		
Total allowance for credit losses	Total allowance for credit losses	\$115,812	100.0 %	105,680	100.0 %	\$101,488	100.0 %		\$124,394	100.0	100.0 %	\$ 121,522	100.0	100.0 %	\$ 108,407	100.0	100.0 %	

The following table summarizes the allocation of the allowance for credit losses as a percentage of the total loans for each loan category as of the dates indicated:

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The following table summarizes the activity in the allowance for credit losses for the periods indicated:

	Three months ended September 30,	Nine months ended September 30,
	Three months ended March 31,	
	Three months ended March 31,	
	Three months ended March 31,	

(in thousands)	(in thousands)	2023	2022	2023	2022
Allowance for credit losses:					
Allowance for credit losses:					
Allowance for credit losses:					
Balance at beginning of period	Balance at beginning of period	\$ 117,329	\$ 97,944	\$ 105,680	\$ 85,376
ACL on PCD loans	ACL on PCD loans	—	—	—	2,037
Provision for loan losses		3,120	3,500	16,415	13,645
ACL on PCD loans					
ACL on PCD loans					
Provision for (reversal of) loan losses					
Provision for (reversal of) loan losses					
Provision for (reversal of) loan losses					
Loans charged-off:	Loans charged-off:				
Loans charged-off:	Loans charged-off:				
Commercial real estate:	Commercial real estate:				
Commercial real estate:	Commercial real estate:				
CRE non-owner occupied	CRE non-owner occupied				
CRE non-owner occupied	CRE non-owner occupied	—	—	—	—
CRE owner occupied	CRE owner occupied	(3,608)	—	(3,608)	—
CRE owner occupied	CRE owner occupied				
CRE owner occupied	CRE owner occupied				
Multifamily	Multifamily	—	—	—	—
Multifamily	Multifamily	—	—	—	(294)
Farmland	Farmland	—	—	—	
Farmland	Farmland				
Farmland	Farmland				
Consumer:	Consumer:				
Consumer:	Consumer:				
Consumer:	Consumer:				
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	—	—	—	—
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens				
SFR HELOCs and junior liens	SFR HELOCs and junior liens				
SFR HELOCs and junior liens	SFR HELOCs and junior liens	—	—	(42)	—
Other	Other	(133)	(185)	(438)	(470)
Other	Other				
Commercial and industrial	Commercial and industrial				
Commercial and industrial	Commercial and industrial				

Commercial and industrial	Commercial and industrial	(1,616)	(82)	(3,303)	(647)
Construction	Construction	—	—	—	—
Construction	Construction	—	—	—	—
Agriculture production	Agriculture production	—	—	—	—
Agriculture production	Agriculture production	—	—	—	—
Leases	Leases	—	—	—	—
Leases	Leases	—	—	—	—
Total loans charged-off					
Total loans charged-off					
Total loans charged-off	Total loans charged-off	(5,357)	(267)	(7,391)	(1,411)
Recoveries of previously charged-off loans:	Recoveries of previously charged-off loans:				
Recoveries of previously charged-off loans:					
Commercial real estate:	Commercial real estate:				
Commercial real estate:	Commercial real estate:				
Commercial real estate:	Commercial real estate:				
CRE non-owner occupied	CRE non-owner occupied	—	1	—	1
CRE non-owner occupied	CRE non-owner occupied	—	1	—	1
CRE owner occupied	CRE owner occupied	—	—	—	—
CRE owner occupied	CRE owner occupied	—	—	—	—
CRE owner occupied	CRE owner occupied	—	—	—	—
CRE owner occupied	CRE owner occupied	—	—	—	—
Multifamily	Multifamily	—	—	—	—
Multifamily	Multifamily	—	—	—	—
Multifamily	Multifamily	—	—	—	—
Farmland	Farmland	—	—	—	—
Farmland	Farmland	—	—	—	—
Consumer:	Consumer:				
Consumer:	Consumer:				
Consumer:	Consumer:				
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens				
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens				
SFR 1-4 1st DT liens	SFR 1-4 1st DT liens	262	38	262	79
SFR HELOCs and junior liens	SFR HELOCs and junior liens	314	98	416	426
SFR HELOCs and junior liens	SFR HELOCs and junior liens	—	—	—	—
Other	Other	—	—	—	—
Other	Other	—	—	—	—
Other	Other	52	53	129	200
Commercial and industrial	Commercial and industrial	91	119	267	1,130
Commercial and industrial	Commercial and industrial	—	—	—	—
Commercial and industrial	Commercial and industrial	—	—	—	—

Construction							
Construction							
Construction	Construction	—	—	—	—	—	—
Agriculture production	Agriculture production	1	1	33	33	33	33
Agriculture production							
Agriculture production							
Leases							
Leases							
Leases	Leases	—	—	—	—	—	—
Total recoveries of previously charged-off loans	Total recoveries of previously charged-off loans	720	311	1,108	1,108	1,841	1,841
Net (charge-offs) recoveries		(4,637)	44	(6,283)	(6,283)	430	430
Total recoveries of previously charged-off loans							
Total recoveries of previously charged-off loans							
Net recoveries							
Net recoveries							
Net recoveries							
Balance at end of period							
Balance at end of period							
Balance at end of period	Balance at end of period	\$ 115,812	\$ 101,488	\$ 115,812	\$ 101,488		
Average total loans	Average total loans	\$ 6,597,400	\$ 6,171,042	\$ 6,493,585	\$ 5,700,342		
Average total loans							
Average total loans							
Ratios (annualized):							
Ratios (annualized):							
Ratios (annualized):	Ratios (annualized):						
Net (charge-offs) recoveries during period to average loans outstanding during period	Net (charge-offs) recoveries during period to average loans outstanding during period	(0.28) %	— %	(0.13) %	0.01 %		
Net (charge-offs) recoveries during period to average loans outstanding during period							
Net (charge-offs) recoveries during period to average loans outstanding during period							
Provision for credit losses to average loans outstanding during period	Provision for credit losses to average loans outstanding during period	0.19 %	0.23 %	0.34 %	0.32 %		
Provision for credit losses to average loans outstanding during period							
Provision for credit losses to average loans outstanding during period							

Foreclosed Assets, Net of Allowance for Losses

The following table details the components and summarize the activity in foreclosed assets, net of allowances for losses, for the **nine** **three** months ended **September 30, 2023** **March 31, 2024**:

(in thousands)	Balance at				30, 2023 (in thousands)	2023	Balance at				2024	
	December		September				December 31,		Sales			
	31,	Sales	Valuation	Transfers	30, 2023	(in thousands)	30, 2023	(in thousands)	Adjustments	Transfers		
	(in thousands)	2022	Sales	Adjustments	from Loans						Balance at March 31, 2024	
Land & construction	Land & construction	\$ 155	\$ —	\$ —	\$ —	\$ 155						

Residential real estate	Residential real estate	1,709	(127)	(14)	105	1,673
Commercial real estate	Commercial real estate	1,575	—	(551)	—	1,024
Total foreclosed assets	Total foreclosed assets	\$ 3,439	\$ (127)	\$ (565)	\$ 105	\$ 2,852

Deposits

During the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, the Company's deposits **decreased** **increased** by **\$319.0 million** **\$153.6 million** to \$8.0 billion at quarter end. There were no brokered deposits included in the deposit balances as of **September 30, 2023** **March 31, 2024** and **December 31, 2022**, respectively.

The following table sets forth the estimated deposits exceeding the FDIC insurance limit (excluding collateralized municipal deposits and intercompany balances) as of the dates indicated:

(in thousands)	September 30, 2023	December 31, 2022
Estimated uninsured deposit balances	\$ 2,406,552	\$ 2,701,000

The following table indicates the contractual maturity schedule of the Company's uninsured time deposits in excess of \$250,000 as of the dates indicated:

(in thousands)	September 30, 2023
Three months or less	\$ 24,055
Over three through six months	28,961
Over six months through twelve months	17,668
Over twelve months	8,547
	\$ 79,231

Non-interest bearing deposits represent 35.7% and 42.0% of total deposits outstanding as of September 30, 2023 and December 31, 2022 **December 31, 2023**, respectively.

Off-Balance Sheet Arrangements

See Note 9 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company's commitments and contingencies including off-balance-sheet arrangements.

Capital Resources

The current and projected capital position of the Company and the impact of capital plans and long-term strategies are reviewed regularly by Management.

On February 25, 2021 the Board of Directors authorized the repurchase of up to 2,000,000 shares of the Company's common stock (the 2021 Repurchase Plan), which approximated 6.7% of the shares outstanding as of the approval date. The actual timing of any share repurchases will be determined by the Company's management and therefore the total value of the shares to be purchased under the 2021 Repurchase Plan is subject to change. The Company may repurchase its outstanding shares of common stock from time to time in open market or privately-negotiated transactions, including block trades, or pursuant to 10b5-1 trading plans. The 2021 Repurchase Plan has no expiration date (in accordance with applicable laws and regulations).

During the **three** and **nine** months ended **September 30, 2023**, **March 31, 2024** and **2023**, the Company repurchased **zero** **99,332** and **150,000** shares with market values of **\$0** **\$3.4 million** and **\$6,974,000**, **\$7.0 million**, respectively. During the **three** and **nine months** quarter ended **September 30, 2022** **March 31, 2024**, the Company repurchased **45,132** **99,332** shares of common stock at an average price of \$34.31 per share or 97.9% of the book value per share as of March 31, 2024. In addition, the Company's Tier 1 common equity and **571,881** shares with market values tangible capital ratios increased to 12.5% and 8.9%, respectively as of **\$2,059,000** **March 31, 2024**, compared to 12.2% and **\$23,809,000**, respectively 8.8%, respectively, as of December 31, 2023.

Total shareholders' equity **decreased** **increased** by **\$22.4** **\$3.4 million** during the quarter ended **September 30, 2023** **March 31, 2024**, as net income of \$27.7 million was partially offset by a **result** of **\$11.2 million increase** in accumulated other comprehensive losses, **increasing** by **\$44.0 million** and cash dividend payments on common stock of approximately \$10.0 million, offset by net income of \$30.6 million. \$11.0 million. As a result, the Company's book value was \$32.18 grew to \$35.06 per share at **September 30, 2023** **March 31, 2024**, as compared to \$32.86 and \$29.71 \$32.84 at December 31, 2022 and September 30, 2022, respectively, **March 31, 2023**. The Company's tangible book value per share, a non-GAAP measure, calculated by subtracting goodwill and other intangible assets from total shareholders' equity and dividing that sum by total shares outstanding, was **\$22.67** **\$25.60** per share at **September 30, 2023** **March 31, 2024**, as compared to \$23.30 and \$19.92 \$23.22 at December 31, 2022, and September 30,

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2022, respectively, **March 31, 2023**. As noted above, despite the consistent retention of earnings in each quarter of the Company's history, recent changes in the balance fair value of unrealized losses on available-for-sale investment securities, net of deferred taxes has been the primary driver continue to create moderate levels of decreases volatility in tangible book value per share.

Trailing Quarter Balance Sheet Change

	September 30, 2023	December 31, 2022	
Minimum	Minimum		
Regulatory	Regulatory		
Ratio	Requirement	Ratio	Requirement
March 31, 2024		March 31, 2024	
		March 31, 2024	
		December 31, 2023	

	Ratio										
Total risk based capital	Total risk based capital										
capital	capital	14.5 %	10.5 %	14.2 %	10.5 %						
Tier I capital	Tier I capital	12.7 %	8.5 %	12.4 %	8.5 %						
Common equity	Common equity					Common equity Tier 1 capital					
Tier 1 capital	Tier 1 capital	12.0 %	7.0 %	11.7 %	7.0 %						
Leverage	Leverage	10.6 %	4.0 %	10.1 %	4.0 %	Leverage					

See Note 10 and Note 16 to the condensed consolidated financial statements at Item 1 of Part I of this report for additional information about the Company's capital resources.

As of **September 30, 2023** **March 31, 2024**, we had an effective shelf registration statement on file with the Securities and Exchange Commission that allows us to issue various types of debt securities, as well as common stock, preferred stock, warrants, depository shares representing fractional interest in shares of preferred stock, purchase contracts and units from time to time in one or more offerings. Each issuance under the shelf registration statement will require the filing of a prospectus supplement identifying the amount and terms of the securities to be issued. The registration statement does not limit the amount of securities that may be issued thereunder. Our ability to issue securities is subject to market conditions and other factors including, in the case of our debt securities, our credit ratings and compliance with current and prospective covenants in credit agreements.

Liquidity

The Company's primary sources of liquidity include the following for the periods indicated:

(dollars in thousands)	(dollars in thousands)	September 30, 2023	June 30, 2023	September 30, 2022
(dollars in thousands)				
(dollars in thousands)				
Borrowing capacity at correspondent banks and FRB				
Borrowing capacity at correspondent banks and FRB				
Borrowing capacity at correspondent banks and	Borrowing capacity at correspondent banks and			
FRB	FRB	\$ 2,927,065	\$ 2,847,052	\$ 2,720,468
Less: borrowings outstanding	Less: borrowings outstanding	(500,000)	(350,000)	—
Unpledged available-for-sale (AFS) investment securities		1,702,265	1,813,894	2,040,802
Less: borrowings outstanding				
Less: borrowings outstanding				
Unpledged available-for-sale investment securities				
Unpledged available-for-sale investment securities				
Cash held or in transit with FRB				
Cash held or in transit with FRB				
Cash held or in transit with FRB	Cash held or in transit with FRB	72,049	79,530	199,994
Total primary liquidity	Total primary liquidity	\$ 4,201,379	\$ 4,390,476	\$ 4,961,264
Total primary liquidity				
Total primary liquidity				

At **September 30, 2023** **March 31, 2024**, the Company's primary sources of liquidity represented **52.5%** **50%** of total deposits and **175%** **163%** of estimated total uninsured (excluding collateralized municipal deposits and intercompany balances) deposits, respectively. As secondary sources of liquidity, the Company's held-to-maturity investment securities had a fair value of **\$124.0 million** **\$118.5 million**, including approximately **\$15.0 million** **\$9.3 million** in net unrealized losses. The Company did not utilize any brokered deposits during 2023 or 2022.

Subsequent to June 30, 2022 At March 31, 2024, the Company has generally not purchased or sold any investment securities but rather, utilized had \$200.0 million of short-term fixed rate FHLB borrowings maturing on April 8, 2024. This debt was repaid at maturity. Separately, on April 8, 2024, the normal and expected proceeds from principal repayments and maturities to fund net loan growth. Any surplus or shortfall in cash flows from investment securities as compared to net changes in loans and deposits have been augmented by the repayment or draws Company borrowed four tranches of other borrowings short-term fixed rate advances totaling \$280.0 million from the Company's available credit facilities. The Company anticipates that principal cash flows from the investment security portfolio will approximate at least \$60.0 million for the fourth quarter of 2023 . However, looking forward, the Company anticipates that principal cash flows from the securities portfolio for the year ending December 31, 2024 will approximate not less than \$300.0 million or \$75.0 million per quarter based on a static rate environment and limited, if any, changes in prepayment speeds. FHLB as follows:

(in thousands)

Term borrowing at FHLB, fixed rate of 5.61%, payable on June 7, 2024	\$	55,000
Term borrowing at FHLB, fixed rate of 5.59%, payable on July 8, 2024		75,000
Term borrowing at FHLB, fixed rate of 5.46%, payable on October 7, 2024		75,000
Term borrowing at FHLB, fixed rate of 5.23%, payable on April 8, 2025		75,000
Total other borrowings	\$	280,000

The Company's profitability during the first **nine** three months of **2023** **2024** generated cash flows from operations of **\$102.4 million** **\$25.1 million** compared to **\$108.0 million** **\$39.0 million** during the first **nine** three months of **2022**, **2023**. Net cash used by from investing activities was **\$13.6 million** **\$60.0 million** for the **nine** three months ended **September 30, 2023** **March 31, 2024**, compared to net cash used by from investing activities of **\$648.5 million** **\$115.3 million** during the **nine** three months ended **2022**, **2023**. Financing activities used **\$84.9 million** **\$100.9 million** during the **nine** three months ended **September 30, 2023** **March 31, 2024**, compared to providing **\$18.6 million** **\$151.1 million** during the **nine** three months ended **September 30, 2023** **March 31, 2023**. During the nine months ended **September 30, 2023** deposit balance decreases of **\$319.4 million** was the largest detractor of funding, which attributed to the increase in other borrowings of **\$273.4 million** during the same period.

The changes in contractual obligations of the Company and Bank, to include but not limited to term subordinated debt, operating leases, deferred compensation and supplemental retirement plans as well as off-balance sheet commitments such as unfunded loans and letters of credit. These contractual obligations are otherwise consistent with similar balances or totals as of **December 31, 2022** **December 31, 2023**. However, management notes that the VRB - 6% Subordinated Debt issuance has a fixed rate of 6.0% through March 29, 2024, then indexed to the three-month SOFR plus 3.8% through the maturity date. The VRB - 5% Subordinated Debt issuance is fixed at 5.0% through August 27, 2025, then indexed to the three-month SOFR plus 4.9% through the maturity date.

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The Company is dependent upon the payment of cash dividends by the Bank to service its commitments, which have historically included dividends to shareholders, scheduled debt service payments, and general operations. Shareholder dividends are expected to continue subject to the Board's discretion and management's continuing evaluation of capital levels, earnings, asset quality and other factors. The Company expects that the cash dividends paid by the Bank to the Company will be sufficient to cover the Company's cash flow needs. However, the Company and its ability to generate liquidity through either the issuance of stock or debt, also serves as a potential source of strength for the Bank. Dividends paid by the Company to holders of its common stock used **\$29.9 million** **\$11.0 million** and **\$25.8 million** **\$10.0 million** of cash during the **nine** three months ended **September 30, 2023** **March 31, 2024** and **2022**, **2023**, respectively. The Company's liquidity is dependent on dividends received from the Bank. Dividends from the Bank are subject to certain regulatory restrictions.

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TRICO BANCSHARES—NON-GAAP FINANCIAL MEASURES (Unaudited. Dollars in thousands)

In addition to results presented in accordance with generally accepted accounting principles in the United States of America (GAAP), this filing contains certain non-GAAP financial measures. Management has presented these non-GAAP financial measures in this filing because it believes that they provide useful and comparative information to assess trends in the Company's core operations reflected in the current quarter's results, and facilitate the comparison of our performance with the performance of our peers. However, these non-GAAP financial measures are supplemental and are not a substitute for any analysis based on GAAP. Where applicable, comparable earnings information using GAAP financial measures is also presented. Because not all companies use the same calculations, our presentation may not be comparable to other similarly titled measures as calculated by other companies. For a reconciliation of these non-GAAP financial measures, see the tables below:

(dollars in thousands)	Three months ended
(dollars in thousands)	Three months ended
(dollars in thousands)	Three months ended
Net interest margin	
Net interest margin	
Net interest margin	
<i>Acquired loans discount</i>	
<i>accretion, net:</i>	
<i>Acquired loans discount</i>	
<i>accretion, net:</i>	
<i>Acquired loans discount</i>	
<i>accretion, net:</i>	
Amount (included in interest income)	
Amount (included in interest income)	

Amount (included in interest income)								
Effect on average loan yield								
Effect on average loan yield								
Effect on average loan yield								
Effect on net interest margin (FTE)								
Effect on net interest margin (FTE)								
Effect on net interest margin (FTE)								
Net interest margin (FTE)								
Net interest margin (FTE)								
Net interest margin (FTE)								
Net interest margin less effect of acquired loan discount accretion (Non-GAAP)								
Net interest margin less effect of acquired loan discount accretion (Non-GAAP)								
Net interest margin less effect of acquired loan discount accretion (Non-GAAP)								
Three months ended								
September 30, 2023								
June 30, 2023								
September 30, 2022								
Nine months ended								
September 30, 2023								
September 30, 2022								
Net interest margin								
<i>Acquired loans discount accretion, net:</i>								
Amount (included in interest income)	\$1,324		\$1,471		\$714		\$4,192	\$3,714
Effect on average loan yield	0.08	%	0.09	%	0.05	%	0.09	0.09 %
Effect on net interest margin (FTE)	0.06	%	0.07	%	0.03	%	0.06	0.06 %
Net interest margin (FTE)	3.88	%	3.96	%	4.02	%	4.01	3.71 %
Net interest margin less effect of acquired loan discount accretion (Non-GAAP)	3.82	%	3.89	%	3.99	%	3.95	3.65 %
<i>PPP loans yield, net:</i>								
Amount (included in interest income)	\$2		\$4		\$313		\$11	\$2,374
Effect on net interest margin (FTE)	—	%	—	%	0.01	%	—	0.02 %
Net interest margin less effect of PPP loan yield (Non-GAAP)	3.88	%	3.96	%	4.02	%	4.01	3.69 %

Acquired loan discount								
accretion and PPP loan yield,								
net:								
Amount (included in								
interest income)	\$1,326		\$1,475		\$1,027		\$4,203	\$6,088
Effect on net interest								
margin (FTE)	0.06	%	0.07	%	0.04	%	0.06	%
Net interest margin less								
effect of acquired loan								
discount accretion and								
PPP yields, net (Non-								
GAAP)	3.82	%	3.89	%	3.98	%	3.95	%
			Three months ended				Nine months ended	
			Three months ended					
			Three months ended					
			Three months ended					
(dollars in thousands)								
(dollars in thousands)								
			September 30,		June 30,		September 30,	
			2023		2023		2022	
Pre-tax pre-provision	Pre-tax pre-provision						September 30,	
return on average	return on average						2023	
assets or equity	assets or equity							September 30,
								2022
Pre-tax pre-provision return on average assets								
or equity								
Pre-tax pre-provision return on average assets								
or equity								
Net income (GAAP)								
Net income (GAAP)								
Net income (GAAP)	Net income (GAAP)	\$30,590		\$24,892		\$37,338		\$91,315
Exclude	Exclude							\$89,076
provision for	provision for							
income taxes	income taxes	11,484		8,557		14,148		33,190
Exclude provision for income taxes								33,765
Exclude provision for income taxes								
Exclude	Exclude							
provision for	provision for							
credit losses	credit losses	4,155		9,650		3,795		18,000
Exclude provision for credit losses								14,225
Exclude provision for credit losses								
Net income before income tax and provision								
expense (Non-GAAP)								
Net income before income tax and provision								
expense (Non-GAAP)								
Net income before	Net income before							
income tax and	income tax and							
provision expense	provision expense							
(Non-GAAP)	(Non-GAAP)	\$46,229		\$43,099		\$55,281		\$142,505
Average assets	Average assets							\$137,066
(GAAP)	(GAAP)	\$9,874,240		\$9,848,191		\$10,131,118		\$9,867,099
Average assets (GAAP)								\$9,682,198
Average assets (GAAP)								
Average equity (GAAP)								
Average equity (GAAP)								

Average equity (GAAP)	Average equity (GAAP)	\$1,112,404	\$1,112,223	\$1,074,776	\$1,104,122	\$1,058,938
Return on average assets (GAAP) (annualized)	Return on average assets (GAAP) (annualized)	1.23 %	1.01 %	1.46 %	1.24 %	1.23 %
Return on average assets (GAAP) (annualized)						
Return on average assets (GAAP) (annualized)						
Pre-tax pre-provision return on average assets (Non-GAAP) (annualized)						
Pre-tax pre-provision return on average assets (Non-GAAP) (annualized)						
Pre-tax pre-provision return on average assets (Non-GAAP) (annualized)	Pre-tax pre-provision return on average assets (Non-GAAP) (annualized)	1.86 %	1.76 %	2.16 %	1.93 %	1.89 %
Return on average equity (GAAP) (annualized)	Return on average equity (GAAP) (annualized)	10.91 %	8.98 %	13.78 %	11.06 %	11.25 %
Return on average equity (GAAP) (annualized)						
Return on average equity (GAAP) (annualized)						
Pre-tax pre-provision return on average equity (Non-GAAP) (annualized)	Pre-tax pre-provision return on average equity (Non-GAAP) (annualized)	16.49 %	15.54 %	20.41 %	17.26 %	17.31 %
Pre-tax pre-provision return on average equity (Non-GAAP) (annualized)						
Pre-tax pre-provision return on average equity (Non-GAAP) (annualized)						

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(dollars in thousands)	Three months ended			Nine months ended	
	September 30, 2023	June 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Return on tangible common equity					
Average total shareholders' equity					
Average total shareholders' equity	\$1,112,404	\$1,112,223	\$1,074,776	\$1,104,122	\$1,058,938
Exclude average goodwill	304,442	304,442	307,942	304,442	281,151
Exclude average other intangibles	12,563	14,716	19,433	14,219	17,717
Average tangible common equity (Non-GAAP)	\$795,399	\$793,065	\$747,401	\$785,461	\$760,070
Net income (GAAP)	\$30,590	\$24,892	\$37,338	\$91,315	\$89,076
Exclude amortization of intangible assets, net of tax effect	1,120	1,166	1,199	3,453	3,263
Tangible net income available to common shareholders (Non-GAAP)	\$31,710	\$26,058	\$38,537	\$94,768	\$92,339
Return on average equity	10.91 %	8.98 %	13.78 %	11.06 %	11.25 %
Return on average tangible common equity (Non-GAAP)	15.82 %	13.18 %	20.46 %	16.13 %	16.24 %

(dollars in thousands)	Three months ended				
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022
Tangible shareholders' equity to tangible assets					
Shareholders' equity (GAAP)					
Shareholders' equity (GAAP)	\$1,070,402	\$1,092,781	\$1,090,245	\$1,046,416	\$990,338
Exclude goodwill and other intangible assets, net	316,210	317,800	319,456	321,112	326,314

Tangible shareholders' equity (Non-GAAP)	\$754,192	\$774,981	\$770,789	\$725,304	\$664,024
Total assets (GAAP)	\$9,897,006	\$9,853,421	\$9,842,394	\$9,930,986	\$9,976,879
Exclude goodwill and other intangible assets, net	316,210	317,800	319,456	321,112	326,314
Total tangible assets (Non-GAAP)	\$9,580,796	\$9,535,621	\$9,522,938	\$9,609,874	\$9,650,565
Shareholders' equity to total assets (GAAP)	10.82 %	11.09 %	11.08 %	10.54 %	9.93 %
Tangible shareholders' equity to tangible assets (Non-GAAP)	7.87 %	8.13 %	8.09 %	7.55 %	6.88 %

(dollars in thousands)	Three months ended		
	March 31, 2024	December 31, 2023	March 31, 2023
Return on tangible common equity			
Average total shareholders' equity	\$1,174,592	\$1,097,431	\$1,087,473
Exclude average goodwill	304,442	304,442	304,442
Exclude average other intangibles	10,037	11,160	15,842
Average tangible common equity (Non-GAAP)	\$860,113	\$781,829	\$767,189
Net income (GAAP)	\$27,749	\$26,075	\$35,833
Exclude amortization of intangible assets, net of tax effect	725	857	1,166
Tangible net income available to common shareholders (Non-GAAP)	\$28,474	\$26,932	\$36,999
Return on average equity (GAAP) (annualized)	9.50 %	9.43 %	13.36 %
Return on average tangible common equity (Non-GAAP)	13.31 %	13.67 %	19.56 %

(dollars in thousands)	Three months ended				
	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Tangible shareholders' equity to tangible assets					
Shareholders' equity (GAAP)	\$1,163,051	\$1,159,682	\$1,070,401	\$1,092,781	\$1,090,245
Exclude goodwill and other intangible assets, net	313,964	314,994	316,210	317,800	319,456
Tangible shareholders' equity (Non-GAAP)	\$849,087	\$844,688	\$754,191	\$774,981	\$770,789
Total assets (GAAP)	\$9,813,767	\$9,910,089	\$9,897,006	\$9,853,421	\$9,842,394
Exclude goodwill and other intangible assets, net	313,964	314,994	316,210	317,800	319,456
Total tangible assets (Non-GAAP)	\$9,499,803	\$9,595,095	\$9,580,796	\$9,535,621	\$9,522,938
Shareholders' equity to total assets (GAAP)	11.85 %	11.70 %	10.82 %	11.09 %	11.08 %
Tangible shareholders' equity to tangible assets (Non-GAAP)	8.94 %	8.80 %	7.87 %	8.13 %	8.09 %

(dollars in thousands)	Three months ended				
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022
Tangible common shareholders' equity per share					
Tangible shareholders' equity (Non-GAAP)	\$754,192	\$774,981	\$770,789	\$725,304	\$664,024
Common shares outstanding at end of period	33,263,324	33,259,260	33,195,250	33,331,513	33,332,189
Common shareholders' equity (book value) per share (GAAP)	\$32.18	\$32.86	\$32.84	\$31.39	\$29.71
Tangible common shareholders' equity (tangible book value) per share (Non-GAAP)	\$22.67	\$23.30	\$23.22	\$21.76	\$19.92

(dollars in thousands)	Three months ended				
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022
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(dollars in thousands)	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Tangible common shareholders' equity per share					
Tangible shareholders' equity (Non-GAAP)	\$849,087	\$844,688	\$754,191	\$774,981	\$770,789
Common shares outstanding at end of period	33,168,770	33,268,102	33,263,324	33,259,260	33,195,250
Common shareholders' equity (book value) per share (GAAP)	\$35.06	\$34.86	\$32.18	\$32.86	\$32.84
Tangible common shareholders' equity (tangible book value) per share (Non-GAAP)	\$25.60	\$25.39	\$22.67	\$23.30	\$23.22

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

Based on the changes in interest rates as well as the mix shift of interest earning assets and interest bearing liabilities occurring subsequent to December 31, 2022 December 31, 2023, the following update of the Company's assessment of market risk as of September 30, 2023 March 31, 2024 is being provided. These updates and changes should be read in conjunction with the additional quantitative and qualitative disclosures in our Annual Report on Form 10-K for the year ended December 31, 2022 December 31, 2023.

During the quarter ended September 30, 2023, market interest rates, including many rates that serve as reference indices for variable rate loans and investment securities continued to increase. As noted above, these rate increases have continued to benefit growth in total interest income. As of September 30, 2023 March 31, 2024, the Company's loan portfolio consisted of approximately \$6.6 billion \$6.8 billion in outstanding principal with a weighted average coupon rate of 5.3% 5.47%. During the three-month periods ending September 30, 2023 March 31, 2024, June 30, 2023 December 31, 2023, and December 31, 2022 March 31, 2023, the weighted average coupon on loan production in the quarter was 7.3% 7.78%, 6.9% 7.54% and 6.1% 6.91%, respectively. Included in the September 30, 2023 loan March 31, 2024 total loans are adjustable rate loans totaling \$3.5 billion \$3.6 billion, of which, \$933.0 million \$974.1 million are considered floating based on the Wall Street Prime index. In addition, the Company holds certain investment securities with fair values totaling \$368.9 million \$345.6 million which are subject to repricing on not less than a quarterly basis.

Management funds the acquisition of nearly all of its earning assets through its core deposit gathering activities. As of September 30, 2023 March 31, 2024, non-interest bearing deposits represented 35.7% 32.6% of total deposits. Further, during the quarter ended September 30, 2023 March 31, 2024, the cost of interest bearing deposits were 1.36% 1.83% and the cost of total deposits were 0.86% 1.21%. With the intent of stabilizing or increasing net interest income, management intends to continue to deploy its excess liquidity and seek to migrate certain earning assets into higher yielding categories (from investment securities and into loans, for example). However, in situations where deposit balances contract, management relies may rely upon various borrowing facilities or the use of brokered deposits. Through the first half quarter of 2023 2024 and during the entire 2022 2023 year, management did not utilize any brokered deposits. Management did however utilize borrowing lines from the FHLB and expects that such borrowings will be needed through the remainder of 2023 the year and into 2024 2025. As the rate paid on these borrowed funds are correlated with short-term interest rates, the costs associated with these borrowings particularly in a rising will be correlated with the rate environment, are also expected to increase, adjustment actions by the Federal Reserve, if any.

As of September 30, 2023 March 31, 2024 the overnight Federal funds rate, the rate primarily used in these interest rate shock scenarios, was 5.3% 5.32%. These scenarios assume that 1) interest rates increase or decrease evenly (in a "ramp" fashion) over a twelve-month period and remain at the new levels beyond twelve months or 2) that interest rates change instantaneously ("shock"). The simulation results shown below assume no significant changes in the structure of the Company's balance sheet over the twelve months being measured.

The following table summarizes the estimated effect on net interest income and market value of equity to changing interest rates as measured against a flat rate (no interest rate change) instantaneous parallel shock scenario over a twelve month period utilizing a interest sensitivity (GAP) analysis based on the Company's specific mix of interest earning assets and interest bearing liabilities as of September 30, 2023 March 31, 2024.

Interest Rate Risk Simulations:

	Estimated Change in Interest Change	Estimated Change in Interest Net	Estimated Change in Interest Market	Estimated Change in Net Interest Income (NII) (as % of NII)	Estimated Change in Market Value of Equity (MVE) (as % of MVE)
Change	Change	Net	Market		
in	in	Interest	Value of		
Interest	Interest	Income	Equity		
Rates	Rates	(NII)	(MVE)		
(Basis Points)	(Basis Points)	(as % of NII)	(as % of MVE)	Estimated Change in Net Interest Income (NII) (as % of NII)	Estimated Change in Market Value of Equity (MVE) (as % of MVE)
+300	+300	+300 (shock)			
(shock)	(shock)	(6.8)%	(9.8)%	(7.6)%	(8.0)%
+200	+200	+200 (shock)			
(shock)	(shock)	(4.9)%	(7.0)%	(5.3)%	(5.6)%
+100	+100	+100 (shock)			
(shock)	(shock)	(2.3)%	(2.7)%	(2.5)%	(1.8)%
+ 0	+ 0				
(flat)	(flat)	—	—		
-100	-100	-100 (shock)			
(shock)	(shock)	(0.1)%	(0.9)%	0.3 %	(2.5)%

-200	-200	-200 (shock)		0.2 %		(8.3)%
(shock)	(shock)	(0.6)%	(4.2)%			
-300	-300	-300 (shock)		0.6 %		(17.1)%
(shock)	(shock)	(0.9)%	(11.6)%			

Item 4. Controls and Procedures

The Company's management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company's disclosure controls and procedures as of **September 30, 2023** **March 31, 2024**. Disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), are controls and procedures designed to reasonably assure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported on a timely basis. Disclosure controls are also designed to reasonably assure that such information is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of **September 30, 2023** **March 31, 2024**.

During the three months ended **September 30, 2023** **March 31, 2024**, there were no changes in our internal controls or in other factors that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

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PART II – OTHER INFORMATION

Item 1 Legal Proceedings

Due to the nature of our business, we are involved in legal proceedings that arise in the ordinary course of our business. **On an on-going basis, after consulting with legal counsel, we assess the Company's liabilities and contingencies in connection with such proceedings.** While the outcome of these matters is currently not determinable, **except with respect to litigation regarding the cybersecurity event discussed in Item 1A – Risk Factors below, we do not expect that the ultimate costs to resolve these matters in excess of amounts already accrued will have a material adverse effect on our consolidated financial position, results of operations, or cash flows.**

Item 1A Risk Factors

In addition to evaluating an investment in the Company's common stock, investors should consider carefully, among other things, the risk factors previously disclosed in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2023 filed with the SEC on February 29, 2024, and in the information set forth contained in this Quarterly Report on Form 10-Q you should carefully consider the risk factors discussed in Part I, "Item 1A. Risk Factors" in and our 2022 Annual Report on Form 10-K, which could materially affect our business, financial condition, or results of operations. The following risk factors represents a material update other reports and addition to the risk factors previously disclosed in our 2022 Annual Report on Form 10-K and/or Quarterly Report on Form 10-Q for the Quarters Ended March 31, 2023 and June 30, 2023.

Adverse developments affecting the financial services industry, such as recent bank failures or concerns involving liquidity, may have a material effect on the Company's operations, earnings and financial condition.

During the first half of 2023, the financial services industry was negatively affected by several bank failures. These events caused general uncertainty and concern regarding the adequacy of liquidity within the banking sector as a whole and decreased confidence in banks among depositors and investors. Although we were not directly affected by these bank failures, the resulting speed and ease in which news or rumors, including social media commentary, led depositors to withdraw or attempt to withdraw their funds from these and other financial institutions caused the stock prices of many financial institutions to become volatile, in particular regional, as well as community banks like the Company. As a result of these recent events, customers may choose to maintain deposits with larger financial institutions or in other higher yielding alternatives, which could materially adversely impact the Company's liquidity, loan funding capacity, net interest margin, capital and results of operations.

In response to these failures and the resulting market reaction, the Secretary of the Treasury approved actions enabling the FDIC to complete its resolutions of the failed banks in a manner that fully protects depositors by utilizing the Deposit Insurance Fund, including the use of bridge banks to assume all of the deposit obligations of the failed banks, while leaving unsecured lenders and equity holders of such institutions exposed to losses. In addition, in an effort to strengthen public confidence in the banking system and to protect depositors, the Federal Reserve Board announced it would make available additional funding to eligible depository institutions under a Bank Term Funding Program to help assure banks have the liquidity to meet the needs of all their depositors. Regulators announced that any losses to the Deposit Insurance Fund resulting from the recent failures will be recovered by a special assessment on banks, as required by law, which is expected to increase the cost of our FDIC insurance assessments. However, it is uncertain whether these steps by the government will be sufficient to calm the financial markets, reduce the risk of significant depositor withdrawals at other institutions and thereby reduce the risk of additional bank failures. As a result of this uncertainty, we face the potential for reputational risk, deposit outflows, increased costs and competition for liquidity, and increased credit risk which, individually or in the aggregate, could have a material adverse effect on our business, financial condition and results of operations.

Banking regulators have signaled further review of regulatory requirements and the potential for changes to laws or regulations governing banks and bank holding companies. Changes resulting from these events could include increased regulatory focus on deposit composition, the level of uninsured deposits, the level of unrealized losses in either available for sale or held to maturity securities portfolios, contingent liquidity, CRE loan composition and concentration, capital requirements and general oversight or supervisory or internal control structures regarding the foregoing. Changes in regulatory requirements could impact our ability to achieve our strategic objectives and may result in changes to our balance sheet position or business which could, in turn, negatively impact our profitability.

If we are required to sell securities to meet liquidity needs, we could realize significant losses.

As a result of increases in interest rates over the last several years, the market values of previously issued government and other debt securities have declined in value, resulting in unrealized losses in our securities portfolio. While we anticipate that the scheduled cash flows generated from our investment portfolio, as well as our ability to borrow, will be adequate to support the liquidity needs of the Company, if we were required to sell these securities to meet liquidity needs, we may incur significant losses, which could impair our capital and financial condition and adversely affect our results of operations. Further, while we have taken actions to maximize our sources of liquidity, there is no guarantee that such sources will be available or sufficient in the event of sudden liquidity needs.

The following risk factor updates and supplements the risk factor regarding cyberattacks appearing on page 18 of the Company's Form 10-K filed with the SEC on March 1, 2023 and supplemented on beginning on pages 57 and 66 of the Company's Form 10-Qs filed with the SEC on May 10, 2023 and August 7, 2023, respectively.

We were subject to a cyberattack, which could damage our reputation, result in the disclosure of confidential information, or create additional financial and legal exposure.

As initially disclosed in the Current Report 8-K filed by us on February 14, 2023, the Bank experienced a cybersecurity incident. After detecting unusual network activity, management shut down networked systems by taking them offline, which prevented access to internal

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systems, data and telephones for a limited period of time. Upon discovering the incident, the Bank immediately launched an investigation. A digital forensics firm was engaged to help determine the scope of the incident and identify potentially impacted data. We received a demand for ransom from a party claiming responsibility for the incident and the Bank promptly notified law enforcement and banking regulators. The Bank's core banking systems, including those that facilitate loan or deposit related transactions, were not affected by this incident as evidenced by the Bank's general ability to resume customer facing operations within two days. However, the Bank's internal system/server access as well as communication capabilities, including e-mail correspondence and telephones, required approximately one week of time for the restoration process to be completed in a safe and secure environment. The Company was able to restore its systems without paying ransom.

The Bank determined that its internal computer network had been infected with malware which prevented access to certain files on the network. Through its investigation, the Bank determined that, between February 7, 2023, and February 8, 2023, an unauthorized actor had access to certain systems that stored certain sensitive information. Following an extensive review of the potentially impacted data, which was completed on October 9, 2023, the Bank determined certain types of personal information related to certain customers, customer employees, individuals associated with customers, former and current Bank employees and their dependents, and others may have been impacted by this incident. While the information impacted varied by individual, the types of information that could have been impacted include, among others, name, Social Security number, driver's license number, state identification number, financial account information, medical information, health insurance information, date of birth, passport number, digital/electronic signature, tax identification number, access credentials, and mother's maiden name. All potentially impacted individuals will be notified in accordance with applicable laws and the Bank is offering potentially impacted individuals credit restoration services through Experian and 24 months of Experian IdentityWorks credit monitoring services at no cost. The Bank issued a press release regarding this event, posted notice of this event on its website and has or will notify regulatory authorities in accordance with applicable laws.

While we continue to evaluate the full impact of this incident, including number of those impacted, we remain subject to a number of risks and uncertainties, including legal, reputational, and financial risks, the results of our ongoing investigation of this incident, any potential regulatory inquiries and/or litigation to which we are or may become subject in connection with this incident, and the extent of remediation and other additional costs that may be incurred by us. The future effects of such risks and uncertainties from this incident are unknown and could be material. In October 2023, a former bank employee purporting to represent a class of similarly situated persons filed a lawsuit related to this incident in the California Superior Court for the County of Contra Costa seeking damages, injunctive relief, and equitable relief. At this early stage in the proceedings, we are not able to determine the probability of the outcome of this matter or a range of reasonably expected losses, if any.

While the Company has insurance coverage, including cybersecurity insurance, the amount of coverage maintained may not cover all losses related to this incident and any related litigation. We anticipate that we will incur additional expenses related to this incident in future periods. Given the uncertainties about the impact of the incident and the inherent uncertainties involved in litigation, contractual obligations, government investigations and regulatory enforcement decisions, the outcomes from these risks and uncertainties, which could have a material adverse effect on our reputation, business and/or financial condition. In addition, litigation, regulatory interventions, and media reports of perceived security vulnerabilities and any resulting damage to our reputation or loss of confidence in the security of our systems could adversely affect our business. As cyber threats and the sophistication of threat actors continue to evolve, we plan to continue enhancing our protective measures and will expend resources to investigate and remediate any information security vulnerabilities or incidents, registration statements.

Item 2 ■ Unregistered Sales of Equity Securities and Use of Proceeds

The following table shows the repurchases made by the Company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) during the periods indicated:

Period	(a) Total number of shares purchased ⁽¹⁾	(b) Average price paid per share	(c) Total number of shares purchased as of part of publicly announced plans or programs	(d) Maximum number of shares that may yet be purchased under the plans or programs at period end ⁽²⁾
July 1, 2023 - September 30, 2023	—	—	—	1,209,802
Total	—	\$ —	—	—
Period	(a) Total number of shares purchased ⁽¹⁾	(b) Average price paid per share	(c) Total number of shares purchased as of part of publicly announced plans or programs	(d) Maximum number of shares that may yet be purchased under the plans or programs at period end ⁽²⁾
January 1-31, 2024	—	\$ —	—	1,209,802
February 1-29, 2024	—	—	—	1,209,802
March 1-31, 2024	—	34.31	99,332	1,110,470
Total	—	\$ 34.31	99,332	99,332

⁽¹⁾ Includes shares purchased by the Company's Employee Stock Ownership Plan in open market purchases and shares tendered by employees pursuant to various other equity incentive plans. See Notes 10 and 11 to the condensed consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company's stock repurchased under equity compensation plans.

⁽²⁾ Does not include shares that may be purchased by the Company's Employee Stock Ownership Plan and pursuant to various other equity incentive plans. See Note 10 ¹¹ to the condensed consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company's stock repurchase plan.

Item 5 ■ Other Information

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Rule 10b5-1 Trading Arrangements

During the three and nine months ended **September 30, 2023** **March 31, 2024**, **no director or officer** **none** of the **Company** **Company's directors or officers** (as defined in Rule 16a-1(f)) adopted or terminated a **"Rule Rule 10b5-1 trading arrangement"** arrangement or **"non-Rule non-Rule 10b5-1 trading arrangement"** (in each case, as each term is defined in Item 408(a) item 408 of Regulation S-K, S-K) for the purchase or sale of the **Company's common stock**.

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Item 6 – Exhibits

EXHIBIT INDEX

Exhibit No.	Exhibit
31.1	Rule 13a-14(a)/15d-14(a) Certification of CEO
31.2	Rule 13a-14(a)/15d-14(a) Certification of CFO
32.1	Section 1350 Certification of CEO
32.2	Section 1350 Certification of CFO
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TRICO BANCSHARES

(Registrant)

Date: **November 8, 2023** **May 8, 2024**

/s/ Peter G. Wiese

Peter G. Wiese

Executive Vice President and Chief Financial Officer

(Duly authorized officer and principal financial and chief accounting officer)

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Exhibit 31.1

Rule 13a-14(a)/15d-14(a) Certification of CEO

I, Richard P. Smith, certify that;

1. I have reviewed this report on Form 10-Q of TriCo Bancshares;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **November 8, 2023** **May 8, 2024**

/s/ Richard P. Smith

Richard P. Smith

President and Chief Executive Officer

Exhibit 31.2

Rule 13a-14(a)/15d-14(a) Certification of CFO

I, Peter G. Wiese, certify that;

1. I have reviewed this report on Form 10-Q of TriCo Bancshares;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2023 May 8, 2024

/s/ Peter G. Wiese

Peter G. Wiese

Executive Vice President and Chief Financial Officer

Exhibit 32.1

Section 1350 Certification of CEO

In connection with the Quarterly Report of TriCo Bancshares (the "Company") on Form 10-Q for the period ended September 30, 2023 March 31, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard P. Smith, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Richard P. Smith

Richard P. Smith

President and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to TriCo Bancshares and will be retained by TriCo Bancshares and furnished to the Securities and Exchange Commission or its staff upon request.

Exhibit 32.2

Section 1350 Certification of CFO

In connection with the Quarterly Report of TriCo Bancshares (the "Company") on Form 10-Q for the period ended September 30, 2023 March 31, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Peter G. Wiese, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Peter G. Wiese

Peter G. Wiese

Executive Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to TriCo Bancshares and will be retained by TriCo Bancshares and furnished to the Securities and Exchange Commission or its staff upon request.

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