

starting in fiscal 2026. We do not anticipate the adoption of this accounting standard to have a material impact on our consolidated financial statements or related disclosures.Â Recent Accounting Standards or Updates Not Yet EffectiveÂ Income Taxes.Â InÂ December 2023,Â the FASB issued ASUÂ 2023-09,Â Income Taxes (TopicÂ 740): Improvements to Income Tax Disclosures, which enhances transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid and to improve the effectiveness of income tax disclosures. This ASU will be effective for our annual financial statements starting in fiscal 2026 and interim periods beginning in theÂ firstÂ quarter of fiscalÂ 2027, with early adoption permitted.Â We are currently evaluating the impact of this accounting standard, but doÂ notÂ expect it to have a material impact on our income tax disclosures.Â Disaggregation of Income Statement Expenses.Â In November 2024, the FASB issued ASU 2024-03, Income Statementâ€"Reporting Comprehensive Incomeâ€"Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses. This ASU requires disaggregation of certain income statement expense captions into specified categories to be disclosed within the notes to the financial statements, but does not change the expense captions on the income statement. The amendments in this ASU are to be applied prospectively, although retrospective application is permitted, and is effective for our annual financial statements starting in fiscal 2028 and interim periods starting in fiscal 2029, with early adoption permitted. We are currently evaluating the impact that this accounting standard will have on our consolidated financial statements and related notes.Â No other new accounting pronouncements issued or effective as of December 31, 2024 have had or are expected to have a material impact on our consolidated financial statements or related disclosures.Â (4) Revenue Recognition Â Our reported revenue (net sales) consists substantially of product sales. We report product sales net of discounts and recognize them at the point in time when control transfers to the customer. For sales to our customers in our wholesale segment, control typically transfers when the product is shipped. The majority of our shipping agreements are freight-on-board shipping point and risk of loss transfers to our wholesale customer once the product is out of our control. Accordingly, revenue is recognized for product shipments on third-party carriers at the point in time that our product is loaded onto the third-party container or truck. For sales in our retail segment, control generally transfers upon delivery to the customer. We recognize the promised amount of consideration without adjusting for the effects of a significant financing component if the contract has a duration of one year or less. As our contracts typically are less than one year in length and do not have significant financing components, we have not adjusted consideration.Â Shipping and Handling. Our practice has been to sell our products at the same delivered cost to all retailers and customers nationwide, regardless of shipping point. Costs incurred by the Company to deliver finished goods are expensed and recorded in selling, general and administrative (â€œSG&Aâ€) expenses. We recognize shipping and handling expense as fulfillment activities (rather than as a promised good or service) when the activities are performed even if those activities are performed after the control of the good has been transferred. Accordingly, we record the expenses for shipping and handling activities at the same time we recognize net sales.Â Sales Taxes. We exclude from the measurement of the transaction price all taxes imposed on and concurrent with a specific revenue-producing transaction and collected by the entity from a customer, including sales, use, excise, value-added, and franchise taxes (collectively referred to as sales taxes). Sales tax collected is not recognized as revenue but is included in Accounts payable and accrued expenses on the consolidated balance sheets as it is ultimately remitted to governmental authorities.Â Returns and Allowances. Estimated refunds for returns and allowances are based on our historical return patterns. We record these estimated sales refunds on a gross basis rather than on a net basis and have recorded an asset for product we expect to receive back from customers in Prepaid expenses and other current assets and a corresponding refund liability in Other current liabilitiesÂ on our consolidated balance sheets. At December 31, 2024 and June 30, 2024, these amounts were immaterial.Â 7ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIESÂ Â Allowance for Credit Losses. Accounts receivable arise from the sale of products on trade credit terms and presented net of our allowances for credit losses. We maintain an allowance for estimated credit losses resulting from the inability of our customers to make required payments. The allowance is based on a review of specifically identified accounts in addition to an overall aging analysis. At December 31, 2024 and June 30, 2024, the allowance for credit losses was immaterial.Â Commissions. We capitalize commission fees paid to our employees as contract assets withinÂ Prepaid expenses and other current assetsÂ on our consolidated balance sheets. These prepaid commissions are subsequently recognized as a selling expense upon delivery (when we have transferred control of our product to our customer). At December 31, 2024, we had prepaid commissions of \$11.2 million, which we expect to recognize to selling expense during the remainder of fiscal 2025 as SG&A expenses within our consolidated statements of comprehensive income. Prepaid commissions totaled \$11.5A million at June 30, 2024.Â Customer Deposits. We collect deposits from customers on a portion of the total purchase price at the time a written order is placed, but before we have transferred control of our product to our customers, resulting in contract liabilities. These customer deposits are reported as a current liability in Customer deposits on our consolidated balance sheets. At December 31, 2024,Â we had customer deposits of \$70.8Â million.Â At June 30, 2024, we had customer deposits of \$73.5Â million, of which we recognized \$69.1Â million of revenue related to our contract liabilities during the six months ended December 31, 2024. Revenue recognized during the six months ended December 31, 2023, which was previously included inÂ Customer deposits as of June 30, 2023, was \$71.9 million. Revenue recognized during the three months ended December 31, 2024, which was previously included inÂ Customer deposits as of September 30, 2024, was \$13.9 million, compared to \$17.7 million of revenue recognized during the three months ended December 31, 2023. We expect that substantially all of the customer deposits at December 31, 2024Â will be recognized as revenue within the nextÂ 12Â months as the performance obligations are satisfied.Â The following table disaggregates our net sales by product category by segment (in thousands):Â Â Â Three months ended December 31, 2024 Â Â Three months ended December 31, 2023 Â Â Wholesale Â Â Retail Â Â Eliminations(1) Â Â Total Â Â Wholesale Â Â Retail Â Â Eliminations(1) Â Â Total Â Â Upholstery(2) Â \$ 43,648 Â Â \$ 65,050 Â Â \$ (32,553) Â Â \$ 76,145 Â Â \$ 44,619 Â Â \$ 66,919 Â Â \$ (31,209) Â Â \$ 80,329 Â Â Case goods(3) Â Â 27,919 Â Â \$ 34,522 Â Â \$ (17,235) Â Â \$ 45,206 Â Â 29,183 Â Â \$ 35,513 Â Â (17,579) Â Â 47,117 Â Â Accents(4) Â Â 16,318 Â Â 27,808 Â Â (14,042) Â Â 30,084 Â Â 17,851 Â Â 28,794 Â Â (13,760) Â Â 32,885 Â Â Other(5) Â Â (1,074) Â Â 6,899 Â Â 5,825 Â Â (1,026) Â Â 7,971 Â Â 6,945 Â Â Total Â \$ 86,811 Â Â \$ 134,279 Â Â \$ (63,830) Â Â \$ 157,260 Â Â \$ 90,627 Â Â \$ 139,197 Â Â \$ (62,548) Â Â \$ 167,276 Â Â \$ 126,548 Â Â Six months ended December 31, 2024 Â Â Six months ended December 31, 2023 Â Â Wholesale Â Â Retail Â Â Eliminations(1) Â Â Total Â Â Wholesale Â Â Retail Â Â Eliminations(1) Â Â Total Â Â Upholstery(2) Â \$ 89,643 Â Â \$ 128,921 Â Â \$ (65,434) Â Â \$ 153,130 Â Â \$ 93,884 Â Â \$ 132,112 Â Â \$ (67,161) Â Â \$ 158,835 Â Â Case goods(3) Â Â 53,850 Â Â 68,678 Â Â \$ (34,642) Â Â 87,886 Â Â 59,518 Â Â 67,814 Â Â (35,555) Â Â 91,777 Â Â Accents(4) Â Â 31,371 Â Â 55,845 Â Â (28,226) Â Â 58,990 Â Â 38,639 Â Â 57,619 Â Â (28,971) Â Â 67,287 Â Â Other(5) Â Â (1,997) Â Â 13,588 Â Â 11,591 Â Â (1,984) Â Â 15,253 Â Â 13,269 Â Â Total Â \$ 172,867 Â Â \$ 267,032 Â Â \$ (128,302) Â Â \$ 311,597 Â Â \$ 190,057 Â Â \$ 272,798 Â Â \$ (131,687) Â Â \$ 331,168 Â Â (1) The Eliminations column in the tables above represents the elimination of all intercompany wholesale segment sales to the retail segment in each period presented.Â Â (2) Upholstery includes fabric-covered items such as sleepers, recliners and other motion furniture, chairs, ottomans, custom pillows, sofas, loveseats, cut fabrics and leather.Â Â (3) Case goodsÂ includes items such as beds, dressers, armoires, tables, chairs, buffets, entertainment units, home office furniture and wooden accents.Â Â (4) AccentsA includes items such as window treatments and drapery hardware, wall dâ©cor, florals, lighting, mattresses, bedspreads, throws, pillows, decorative accents, area rugs, flooring, wall coverings and outdoor furnishings.Â Â (5) OtherÂ includes product delivery sales, Ethan Allen Hotel revenues, sales of third-party furniture protection plans and other miscellaneous product sales less prompt payment discounts, sales allowances and other incentives.Â 8ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIESÂ Â (5) Fair Value Measurements Â Fair value is defined as the price that would be received from selling an asset or paid to transfer a liability (i.e., the â€œexit priceâ€) in an orderly transaction between market participants at the measurement date. In determining fair value, the use of various valuation methodologies, including market, income and cost approaches is permissible. We consider the principal or most advantageous market in which it would transact and assumptions that market participants would use when pricing the asset or liability.Â Fair Value Hierarchy. The accounting guidance for fair value measurements establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value based on the reliability of inputs. A financial instrumentâ€™s categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Our assessment of the significance of a particular input to the fair value measurement requires judgment and may affect their placement within the fair value hierarchy levels.Â We have categorized our cash equivalents and investments within the fair value hierarchy as follows:Â Â Level 1 â€" applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities. These Level 1 assets include our corporate money market funds that are classified as cash equivalents. We have categorized our cash equivalents as Level 1 assets as there are quoted prices in active markets for identical assets or liabilities.Â Level 2Â â€" applies to assets or liabilities for which there are inputs other than quoted prices that are observable for the asset or liability such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data. At December 31, 2024 and June 30, 2024, we have categorized our investments as Level 2 assets.Â Â Level 3Â â€" applies to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities. We heldÂ noÂ Level 3 assets or liabilities at December 31, 2024 or June 30, 2024.Â Assets and Liabilities Measured at Fair Value on a Recurring Basis. The following tables show, by level within the fair value hierarchy, our assets and liabilities that are measured at fair value on a recurring basis at December 31, 2024 and June 30, 2024. There were no transfers between levels of fair value measurements during the periods presented.Â Â Â Fair Value Measurements at December 31, 2024 Â Financial Assets Balance Sheet Location Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Corporate money market funds (1) Cash and cash equivalents Â \$ 13,830 Â Â \$ - Â Â \$ - Â Â \$ 13,830 Â Â U.S. Treasury bills (2) Investments, short-term Â Â - Â Â 82,049 Â Â - Â Â 82,049 Â Â U.S. Treasury notes (2) Investments, long-term Â Â - Â Â 45,092 Â Â - Â Â 45,092 Â Â Total Â \$ 13,830 Â Â \$ 127,141 Â Â \$ - Â Â \$ 140,971 Â Â Fair Value Measurements at June 30, 2024 Â Financial Assets Balance Sheet Location Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Corporate money market funds (1) Cash and cash equivalents Â \$ 33,487 Â Â \$ - Â Â \$ - Â Â \$ 33,487 Â Â U.S. Treasury bills (2) Investments, short-term Â Â - Â Â 91,319 Â Â - Â Â 91,319 Â Â U.S. Treasury notes (2) Investments, long-term Â Â - Â Â 34,772 Â Â - Â Â 34,772 Â Â Total Â \$ 33,487 Â Â \$ 126,091 Â Â \$ - Â Â \$ 159,578 Â Â (1) Our corporate money market fundsÂ areÂ readily convertible into cashÂ and the net asset value of each fund on the last day of the quarter is used to determine its fair value.Â Â (2) We have current and non-current debt securities (U.S. Treasury bills and notes) intended to enhance returns on our cash as well as to fund future obligations.Â There were no investments that have been in a continuous loss position for more than one year, and there have been no other-than-temporary impairments recognized.Â 9ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIESÂ Â Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis. We did not record any other-than-temporary impairments on assets required to be measured at fair value on a non-recurring basis during fiscal 2025 or 2024.Â Assets and Liabilities Measured at Fair Value for Disclosure Purposes Only. We had no outstanding bank borrowings at December 31, 2024 and June 30, 2024. We have historically categorized our outstanding bank borrowings as a Level 2 liability.Â Â (6) Leases Â We recognize leases on our consolidated balance sheets as a right-of-use (â€œROUâ€) asset and a lease liability. We have operating leases for many of our design centers that expire at various dates through fiscal 2040. We also lease certain tangible assets, including computer equipment and vehicles, with initial lease terms ranging from two to five years. We determine if a contract contains a lease at inception based on our right to control the use of an identified asset and our right to obtain substantially all of the economic benefits from the use of that identified asset. For purposes of measuring our ROU asset and lease liability, we determine our incremental borrowing rate by computing the rate of interest that we would have to pay to (i) borrow on a collateralized basis (ii) over a similar term (iii) at an amount equal to the total lease payments and (iv) in a similar economic environment.Â The Company's lease terms and discount rates are as follows:Â Â Â December 31, Â Â 2024 Â Â 2023 Â Â Weighted average remaining lease term (in years) Â Â 5.5 Â Â 5.7 Â Â Financing leases Â Â 2.3 Â Â 2.5 Â Â Weighted average discount rate Â Â 5.9 % Â Â 5.7 % Financing leases Â Â 5.6 % Â Â 4.4 % Â The following table discloses the location and

amount of our operating and financing lease costs within our consolidated statements of comprehensive income (in thousands):

Period	Operating lease cost	SG&A expenses	Interest on lease liabilities	Interest and other financing costs	Variable lease cost	SG&A expenses	Total lease expense											
December 31, 2023	\$ 8,170	\$ 7,893	\$ 16,288	\$ 15,818	\$ 88	\$ 124	\$ 173	\$ 248	\$ 164	\$ 59	\$ 2,482	\$ 2,365	\$ 4,919	\$ 4,791	\$ 20,812	\$ 20,349	\$ 10,464	\$ 10,100
December 31, 2024	\$ 8,170	\$ 7,893	\$ 16,288	\$ 15,818	\$ 88	\$ 124	\$ 173	\$ 248	\$ 164	\$ 59	\$ 2,482	\$ 2,365	\$ 4,919	\$ 4,791	\$ 20,812	\$ 20,349	\$ 10,464	\$ 10,100
December 31, 2025	\$ 8,170	\$ 7,893	\$ 16,288	\$ 15,818	\$ 88	\$ 124	\$ 173	\$ 248	\$ 164	\$ 59	\$ 2,482	\$ 2,365	\$ 4,919	\$ 4,791	\$ 20,812	\$ 20,349	\$ 10,464	\$ 10,100

Less: Sublease income SG&A expenses (352) (288) (757) Total lease expense \$ 10,464 \$ 10,100 \$ 20,812 \$ 20,349 (1) Lease expense for operating leases consists of both fixed and variable components. Expenses related to fixed lease payments are recognized on a straight-line basis over the lease term. (2) Leases with an initial term of 12 months or less are not recorded on the balance sheet and instead expensed on a straight-line basis over the lease term. (3) Variable lease payments are generally expensed as incurred, where applicable, and include certain non-lease components, such as maintenance, utilities, real estate taxes, insurance and other services provided by the lessor, and other charges included in the lease. In addition, certain of our equipment lease agreements include variable lease payments, which are based on the usage of the underlying asset. The variable portion of payments are not included in the initial measurement of the asset or lease liability due to uncertainty of the payment amount and are recorded as expense in the period incurred. (4) ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES The following table reconciles the undiscounted future minimum lease payments (by year and in the aggregate) under noncancelable leases with terms of more than one year to the total lease liabilities recognized on our consolidated balance sheets at December 31, 2024 (in thousands):

Period	Operating Leases	Financing Leases	Total
December 31, 2024	\$ 17,305	\$ 199	\$ 17,504
December 31, 2025	\$ 31,104	\$ 199	\$ 31,203
December 31, 2026	\$ 32,189	\$ 199	\$ 32,388
December 31, 2027	\$ 32,776	\$ 199	\$ 32,975
December 31, 2028	\$ 22,545	\$ 199	\$ 22,744
December 31, 2029	\$ 18,029	\$ 199	\$ 18,228
December 31, 2030	\$ 14,923	\$ 199	\$ 15,122
December 31, 2031	\$ 12,188	\$ 199	\$ 12,387
December 31, 2032	\$ 9,233	\$ 199	\$ 9,432
December 31, 2033	\$ 5,550	\$ 199	\$ 5,749
December 31, 2034	\$ 0	\$ 199	\$ 0
December 31, 2035	\$ 0	\$ 199	\$ 0
December 31, 2036	\$ 0	\$ 199	\$ 0
December 31, 2037	\$ 0	\$ 199	\$ 0
December 31, 2038	\$ 0	\$ 199	\$ 0
December 31, 2039	\$ 0	\$ 199	\$ 0
December 31, 2040	\$ 0	\$ 199	\$ 0
December 31, 2041	\$ 0	\$ 199	\$ 0
December 31, 2042	\$ 0	\$ 199	\$ 0
December 31, 2043	\$ 0	\$ 199	\$ 0
December 31, 2044	\$ 0	\$ 199	\$ 0
December 31, 2045	\$ 0	\$ 199	\$ 0
December 31, 2046	\$ 0	\$ 199	\$ 0
December 31, 2047	\$ 0	\$ 199	\$ 0
December 31, 2048	\$ 0	\$ 199	\$ 0
December 31, 2049	\$ 0	\$ 199	\$ 0
December 31, 2050	\$ 0	\$ 199	\$ 0
December 31, 2051	\$ 0	\$ 199	\$ 0
December 31, 2052	\$ 0	\$ 199	\$ 0
December 31, 2053	\$ 0	\$ 199	\$ 0
December 31, 2054	\$ 0	\$ 199	\$ 0
December 31, 2055	\$ 0	\$ 199	\$ 0
December 31, 2056	\$ 0	\$ 199	\$ 0
December 31, 2057	\$ 0	\$ 199	\$ 0
December 31, 2058	\$ 0	\$ 199	\$ 0
December 31, 2059	\$ 0	\$ 199	\$ 0
December 31, 2060	\$ 0	\$ 199	\$ 0
December 31, 2061	\$ 0	\$ 199	\$ 0
December 31, 2062	\$ 0	\$ 199	\$ 0
December 31, 2063	\$ 0	\$ 199	\$ 0
December 31, 2064	\$ 0	\$ 199	\$ 0
December 31, 2065	\$ 0	\$ 199	\$ 0
December 31, 2066	\$ 0	\$ 199	\$ 0
December 31, 2067	\$ 0	\$ 199	\$ 0
December 31, 2068	\$ 0	\$ 199	\$ 0
December 31, 2069	\$ 0	\$ 199	\$ 0
December 31, 2070	\$ 0	\$ 199	\$ 0
December 31, 2071	\$ 0	\$ 199	\$ 0
December 31, 2072	\$ 0	\$ 199	\$ 0
December 31, 2073	\$ 0	\$ 199	\$ 0
December 31, 2074	\$ 0	\$ 199	\$ 0
December 31, 2075	\$ 0	\$ 199	\$ 0
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December 31, 2077	\$ 0	\$ 199	\$ 0
December 31, 2078	\$ 0	\$ 199	\$ 0
December 31, 2079	\$ 0	\$ 199	\$ 0
December 31, 2080	\$ 0	\$ 199	\$ 0
December 31, 2081	\$ 0	\$ 199	\$ 0
December 31, 2082	\$ 0	\$ 199	\$ 0
December 31, 2083	\$ 0	\$ 199	\$ 0
December 31, 2084	\$ 0	\$ 199	\$ 0
December 31, 2085	\$ 0	\$ 199	\$ 0
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December 31, 2093	\$ 0	\$ 199	\$ 0
December 31, 2094	\$ 0	\$ 199	\$ 0
December 31, 2095	\$ 0	\$ 199	\$ 0
December 31, 2096	\$ 0	\$ 199	\$ 0
December 31, 2097	\$ 0	\$ 199	\$ 0
December 31, 2098	\$ 0	\$ 199	\$ 0
December 31, 2099	\$ 0	\$ 199	\$ 0
December 31, 2100	\$ 0	\$ 199	\$ 0
December 31, 2101	\$ 0	\$ 199	\$ 0
December 31, 2102	\$ 0	\$ 199	\$ 0
December 31, 2103	\$ 0	\$ 199	\$ 0
December 31, 2104	\$ 0	\$ 199	\$ 0
December 31, 2105	\$ 0	\$ 199	\$ 0
December 31, 2106	\$ 0	\$ 199	\$ 0
December 31, 2107	\$ 0	\$ 199	\$ 0
December 31, 2108	\$ 0	\$ 199	\$ 0
December 31, 2109	\$ 0	\$ 199	\$ 0
December 31, 2110	\$ 0	\$ 199	\$ 0
December 31, 2111	\$ 0	\$ 199	\$ 0
December 31, 2112	\$ 0	\$ 199	\$ 0
December 31, 2113	\$ 0	\$ 199	\$ 0
December 31, 2114	\$ 0	\$ 199	\$ 0
December 31, 2115	\$ 0	\$ 199	\$ 0
December 31, 2116	\$ 0	\$ 199	\$ 0
December 31, 2117	\$ 0	\$ 199	\$ 0
December 31, 2118	\$ 0	\$ 199	\$ 0
December 31, 2119	\$ 0	\$ 199	\$ 0
December 31, 2120	\$ 0	\$ 199	\$ 0
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December 31, 2211	\$ 0	\$ 199	\$ 0
December 31, 2212	\$ 0	\$ 199	\$ 0
December 31, 2213	\$ 0	\$ 199	\$ 0
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December 31, 2225	\$ 0	\$ 199	\$ 0
December 31, 2226	\$ 0	\$ 199	\$ 0
December 31, 2227	\$ 0	\$ 199	\$ 0
December 31, 2228	\$ 0	\$ 199	\$ 0
December 31, 2229	\$ 0	\$ 199	\$ 0
December 31, 2230	\$ 0	\$ 199	\$ 0
December 31, 2231	\$ 0	\$ 199	\$ 0
December 31, 2232	\$ 0	\$ 199	\$ 0
December 31, 2233	\$ 0	\$ 199	\$ 0
December 31, 2234	\$ 0	\$ 199	\$ 0
December 31, 2235	\$ 0	\$ 199	\$ 0
December 31, 2236	\$ 0	\$ 199	\$ 0
December 31, 2237	\$ 0	\$ 199	\$ 0
December 31, 2238	\$ 0	\$ 199	\$ 0
December 31, 2239	\$ 0	\$ 199	\$ 0
December 31, 2240	\$ 0	\$ 199	\$ 0
December 31, 2241	\$ 0	\$ 199	\$ 0
December 31, 2242	\$ 0	\$ 199	\$ 0
December 31, 2243	\$ 0	\$ 199	\$ 0
December 31, 2244	\$ 0	\$ 199	\$ 0
December 31, 2245	\$ 0	\$ 199	\$ 0
December 31, 2246	\$ 0	\$ 199	\$ 0
December 31, 2247	\$ 0	\$ 199	\$ 0
December 31, 2248	\$ 0	\$ 199	\$ 0
December 31, 2249	\$ 0	\$ 199	\$ 0
December 31, 2250	\$ 0	\$ 199	\$ 0
December 31, 2251	\$ 0	\$ 199	\$ 0
December 31, 2252	\$ 0	\$ 199	\$ 0
December 31, 2253	\$ 0	\$ 199	\$ 0
December 31, 2254	\$ 0	\$ 199	\$ 0
December 31, 2255	\$ 0	\$ 199	\$ 0
December 31, 2256	\$ 0	\$ 199	\$ 0
December 31, 2257	\$ 0	\$ 199	\$ 0
December 31, 2258	\$ 0	\$ 199	\$ 0
December 31, 2259	\$ 0	\$ 199	\$ 0
December 31, 2260	\$ 0	\$ 199	\$ 0
December 31, 2261	\$ 0	\$ 199	\$ 0
December 31, 2262	\$ 0	\$ 199	\$ 0
December 31, 2263	\$ 0	\$ 199	\$ 0
December 31, 2264	\$ 0	\$ 199	\$ 0
December 31, 2265	\$ 0	\$ 199	\$ 0

32 Å Å Å 137 Å Å Å 169 Å Canada Å Å - Å Å Å 4 Å Å 4 Å Å - Å Å Å 4 Å Å 4 Å Europe Å Å 1 Å Å Å 1 Å Å Å 1 Å Å Å - Å Å Å 1 Å Middle East and Asia Å Å 14 Å Å Å - Å Å Å 14 Å Å Å 14 Å Å Å 14 Å Total Å Å 46 Å Å 141 Å Å 187 Å Å 47 Å Å 141 Å Å 188 Å 20ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIESÅ Results of OperationsÅ For an understanding of the significant factors that influenced our financial performance during the three and six months ended December 31, 2024 and 2023, respectively, the following discussion should be read in conjunction with the consolidated financial statements and related notes presented in this Quarterly Report on Form 10-Q.A. (in thousands) Å Three months ended Å Å Six months ended Å Å December 31, Å Å December 31, Å Å 2024 Å Å % Change Å Å 2024 Å Å 2023 Å Å % Change Å Consolidated net sales Å \$ 157,260 Å Å \$ 167,276 Å Å (6.0%) Å \$ 311,597 Å Å \$ 331,168 Å Å (5.9%) Wholesale net sales Å \$ 86,811 Å Å \$ 90,627 Å Å (4.2%) Å \$ 172,867 Å Å \$ 190,057 Å Å (9.0%) Retail net sales Å \$ 134,279 Å Å \$ 139,197 Å Å (3.5%) Å \$ 267,032 Å Å \$ 272,798 Å Å (2.1%) Consolidated gross profit Å \$ 94,837 Å Å \$ 100,636 Å Å (5.8%) Å \$ 188,706 Å Å \$ 200,777 Å Å (6.0%) Consolidated gross margin Å Å 60.3 % Å Å 60.2 % Å Å Å Å 60.6 % Å Å Å Å Net Sales Å Consolidated net sales decreased \$10.0 million or 6.0% and \$19.6 million or 5.9% for the three and six months ended December 31, 2024, respectively, compared with the same prior year periods. The decrease during the second quarter was driven by a decline in delivered unit volume, lower starting backlog, fewer contract sales and reduced designer floor sample sales partially offset by higher average retail ticket price and lower returns. The first six months of fiscal 2025 were impacted by reduced production from lower demand levels and less design center traffic, which sequentially improved in the back half of the second quarter, combined with fewer contract sales and a decline in delivered unit volume from lower backlog at the beginning of the year. Å Wholesale net sales decreased \$3.8 million or 4.2% and \$17.2 million or 9.0% for the three and six months ended December 31, 2024, respectively, compared with the same prior year periods. The decrease during the second quarter was driven by lower contract sales and sales to our independent dealers partially offset by an increase in intersegment sales to our Company-operated design centers and an increase in price per unit shipped. The first six months of fiscal 2025 were impacted by the decrease in contract sales, including the temporary disruption caused by Hurricane Helene in September 2024 to our North Carolina distribution center, which led to lower shipments to the U.S. government General Services Administration (åœœGSAâ€). The combination of a slowdown in U.S. government spending, global unrest and the national election resulted in lower incoming GSA orders, which led to lower available backlog and fewer contract sales during the three and six months ended December 31, 2024. Restoration efforts completed during the just completed second quarter have helped our North Carolina distribution center to resume normal shipping and receiving capacity, which we believe will help reduce our backlog and improve contract sales. Å Wholesale written orders, which represent orders booked through all of our channels, were up 14.3% and 3.0% for the three and six months ended December 31, 2024, respectively, compared with the same prior year periods. Orders from our intersegment Company-operated design centers and orders from our independent U.S. retail network increased while our contract orders and orders from our international retailers were down year over year. International sales represented 1.4% of total wholesale net sales during the second quarter of fiscal 2025 compared to 2.0% in the prior year quarter. For the first half of fiscal 2025, international sales were 1.6% of total wholesale net sales compared to 1.9% a year ago. Å Wholesale backlog was \$57.7 million at December 31, 2024, up 5.0% from a year ago and \$4.1 million higher than at June 30, 2024 due to the 3.0% increase in written orders during the first half of fiscal 2025. During the three months ended December 31, 2024, our wholesale backlog declined by \$6.3 million primarily due to timing of incoming GSA orders, which are at their highest in our fiscal first quarter and at their lowest every fiscal second quarter based on the U.S. governmentâ€™s fiscal year-end. The number of weeks of wholesale backlog at December 31, 2024 was comparable to last year. Å Retail net sales decreased \$4.9 million or 3.5% and \$5.8 million or 2.1% for the three and six months ended December 31, 2024, respectively, compared with the same prior year periods. The decrease during the second quarter is being driven by lower delivered unit volumes from a lower available backlog at the start of the quarter, decreased designer floor sample sales and lower premier home delivery revenue partially offset by a higher average ticket price and fewer sales returns. The first six months of fiscal 2025 were impacted by reduced production from lower demand and less design center traffic combined with a lower available backlog at the beginning of the year. Å 21ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIESÅ Retail written orders for the three and six months ended December 31, 2024 increased 15.8% and 3.6%, respectively, compared to the same prior year periods due to increased promotional activity including higher discounts and stronger financing programs, a more engaged customer, higher e-commerce business and increased designer home calls combined with elevated interest in the home post the U.S. elections held in November. We believe the strong value proposition of our current assortment along with the addition of several new products being introduced complement the wide array of custom home furnishings Ethan Allen has to offer. Å There were 141 Company-operated design centers at both December 31, 2024 and 2023. During the just completed second quarter we relocated a design center in Watchung, NJ and have plans to open a new design center in Middleton, WI in January 2025. Å Gross Profit and MarginÅ Consolidated gross profit decreased \$5.8 million or 5.8% and \$12.1 million or 6.0% for the three and six months ended December 31, 2024, respectively, compared with the same prior year periods. The decrease during the second quarter was driven by a decline in sales, elevated inbound freight and higher financing costs from increased usage of our platinum card. These decreases were partially offset by a change in the sales mix with a higher percentage of our total sales coming from the retail segment, lower raw material and fuel input costs, fewer designer floor sample sales that carry a lower average margin and an increase in average ticket price. Wholesale gross profit for the quarter decreased 6.5% due to the 4.2% decline in sales and an 80 basis point reduction in gross margin. Retail gross profit decreased 2.7%Å due to the 3.5% decrease in net sales partially offset by a 40 basis point improvement in gross margin. The first six months of fiscal 2025 saw consolidated gross profit decline by 6.0% due to the 5.9% decline in consolidated net sales and higher financing costs partially offset by a favorable sales mix, lower manufacturing input costs, an increase in average ticket price, lower designer floor sample sales and the ability to leverage investments in technology to reduce headcount. Å Consolidated gross margin was 60.3% and 60.6% for the three and six months ended December 31, 2024. We increased our fiscal 2025 second quarter consolidated gross margin by 10 basis points over the prior year period due to a favorable sales mix, selective price increases, reduced headcount, lower manufacturing input costs, fewer designer floor sample sales and a higher retail average ticket price partially offset by deleveraging from lower delivered sales and higher inbound freight and financing costs. Our sales mix, which represents the percentage of retail sales compared to total consolidated sales, increased to 85.4% in the current year second quarter, up from 83.2% in the prior year, which positively impacted our consolidated gross margin. Wholesale gross margin for the second quarter was down 80 basis points over the prior year period due to reduced manufacturing volumes, which led to increased variances, and lower contract sales partially offset by reduced headcount and lower raw material and fuel input costs. Retail gross margin improved 40 basis points compared with the prior year period due to a higher average ticket price, a change in product mix and a decline in sales of designer floor samples partially offset by higher financing costs. For the first six months of fiscal 2025 we maintained a strong consolidated gross margin of 60.6%, the same as a year ago, despite lower sales volumes driven mostly by lower input costs, reduced headcount, a favorable sales mix, selective price increases, a higher average ticket price and a decline in sales of designer floor samples partially offset by higher financing costs. Å SG&A Expenses and Operating IncomeÅ (in thousands) Å Three months ended Å Å Six months ended Å Å December 31, Å Å December 31, Å Å 2024 Å Å % Change Å Å 2024 Å Å 2023 Å Å % Change Å Å SG&A expenses Å \$ 76,674 Å Å \$ 79,183 Å Å (3.2%) Å \$ 152,746 Å Å \$ 159,481 Å Å (4.2%) Restructuring and other charges, net of gains Å \$ 6 Å Å \$ (235) Å Å (102.6%) Å \$ 238 Å Å \$ 1,257 Å Å (81.1%) Consolidated operating income Å \$ 18,157 Å Å \$ 21,688 Å Å (16.3%) Å \$ 35,722 Å Å \$ 40,039 Å Å (10.8%) Consolidated GAAP operating margin Å Å 11.5 % Å Å 13.0 % Å Å Å Å 11.5 % Å Å 12.1 % Å Å Å Å Consolidated adjusted operating margin Å Å 11.5 % Å Å 12.8 % Å Å Å Å 11.5 % Å Å 12.5 % Å Å Å Å Wholesale operating income Å \$ 9,637 Å Å \$ 10,823 Å Å (11.0%) Å \$ 21,492 Å Å \$ 25,194 Å Å (14.7%) Retail operating income Å \$ 6,654 Å Å \$ 6,962 Å Å (4.4%) Å \$ 14,141 Å Å \$ 12,124 Å Å 16.6 % Å SG&A expenses decreased \$2.5 million or 3.2% for the three months ended December 31, 2024 compared with the same prior year period due to lower selling expenses from lower delivered net sales and a reduction in general and administrative costs. When expressed as a percentage of sales, SG&A expenses for the quarter were 48.8%, an uptick from 47.3% in the prior year second quarter primarily due to fixed cost deleveraging from lower delivered sales. SG&A expenses were down 3.2% while consolidated net sales decreased at the faster rate of 6.0%, which led to the decrease in our operating leverage. Å 22ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIESÅ Consolidated selling expenses were down 5.5% during the second quarter of fiscal 2025. Wholesale selling expenses, which includes our logistics operation, decreased 4.2% primarily from a lower volume of units shipped and fewer outgoing distribution expenses including lower fuel costs and headcount partially offset by increased advertising, 3D and web-technology spend. Retail selling expenses were down 5.9% during the second quarter of fiscal 2025 due to reduced delivery costs from lower delivered revenue, less headcount and lower designer variable compensation. Our consolidated advertising expenses during the second quarter of fiscal 2025 increased by 14.9% compared to the prior year due to increased direct mail and digital media campaigns and represented 2.5% of net sales, up from 2.0% a year ago. Consolidated general and administrative expenses in the second quarter were consistent with a year ago as increases in annual incentive compensation, occupancy costs and higher corporate technology support services were offset by lower employee benefit costs, including group insurance and workers compensation expense, and prior year costs associated with the design center projection refreshes. Å SG&A expenses for the six months ended December 31, 2024 decreased \$6.7 million or 4.2% due to lower selling expenses from reduced sales. Consolidated selling expenses were down 6.7% while general and administrative costs decreased 0.8%. When expressed as a percentage of sales, SG&A expenses were 49.0% compared to 48.2% in the prior year period, an increase of 80 basis points driven by lower sales volume relative to fixed costs. SG&A expenses were down 4.2% while consolidated net sales decreased at a rate of 5.9%. Wholesale selling expenses in the first half of fiscal 2025 decreased 11.3% primarily from a lower volume of units shipped and fewer outgoing distribution expenses partially offset by higher advertising costs. Retail selling expenses were down 5.2% during the first half of fiscal 2025 due to reduced delivery costs from lower delivered revenue, less headcount and lower designer variable compensation. Consolidated general and administrative expenses decreased 0.8% for the six months ended December 31, 2024 primarily due to lower employee benefit costs and elevated prior year design center refresh costs. Å Compared to a year ago, our consolidated headcount is down 6.9% (including 189 wholesale employees and 57 retail employees) at December 31, 2024, as we continue to identify operational efficiencies and leverage the use of technology to streamline workflows throughout our vertically integrated enterprise. Å Restructuring and other charges, net of gainsÅ Restructuring and other charges, net of gains for the second quarter of fiscal 2025 was less than \$0.1 million. The prior year second quarter included a gain of \$0.7 million from the amortization of a deferred liability generated from the sale-leaseback transaction completed on August 1, 2022, partially offset by \$0.3 million of additional repairs and maintenance costs incurred in relation to the July 2023 Vermont flood and \$0.2 million of severance. Å For the six months ended December 31, 2024, we recorded \$0.2 million in restructuring charges for severance and losses incurred from the impact of Hurricane Helene during September 2024. The prior year to date charge of \$1.3 million related to \$2.3 million in net losses from the Vermont flood partially offset by a \$1.3 million gain from the amortization of the deferred liability generated from the sale-leaseback transaction. Å Consolidated Operating Income Å Consolidated operating income of \$18.2 million and \$35.7 million decreased by \$3.5 million or 16.3% and \$4.3 million or 10.8% for the three and six months ended December 31, 2024, respectively, compared to the same prior year periods. As a percentage of net sales, consolidated operating income for the second quarter of fiscal 2025 was 11.5%, compared to 13.0% in the prior year quarter. Adjusted operating income, which excludes restructuring and other charges, net of gains, for the second quarter of fiscal 2025 was \$18.2 million, or 11.5% of net sales compared with \$21.5 million, or 12.8% of net sales in the prior year quarter. For the first six months of fiscal 2025 adjusted operating income was \$36.0 million, or 11.5% of net sales compared with \$41.3 million, or 12.5% of net sales in the prior year period. The decreases in operating income for the three and six month periods were primarily driven by lower consolidated net sales partially offset by lower SG&A expenses and gross margin preservation. We remain focused on a disciplined approach to cost savings and expense control in a declining net sales environment, which helped mitigate the impact of reduced consolidated net sales. Å Wholesale operating income was \$9.6 million and \$21.5 million for the three and six months ended December 31, 2024, respectively, compared with \$10.8 million and \$25.2 million for the same prior year periods. As a percentage of net sales, wholesale operating income for the second quarter of fiscal 2025 was 11.1%, compared to 11.9% in the prior year quarter. Adjusted wholesale operating income, which excludes restructuring and other

during the year and the subsequent reinvestment of \$40.0 million. Capital expenditures during the first half of fiscal 2025 were \$7.4 million, up from \$5.2 million in the prior year period as we further expanded our manufacturing facilities in Mexico, remodeled our hotel, invested in new manufacturing equipment and technology and built-out new or relocated retail design centers. A Cash Used in Financing Activities A Cash used in financing activities was \$32.5 million in the current year, a decrease from \$33.2 million in the prior year period due to the decrease in the special cash dividend paid, which went from \$0.50 per share last year to \$0.40 in the current year. This decrease was partially offset by an 8.3% increase in our regular quarterly dividend, which rose from \$0.36 to \$0.39 per share, effective May 2024. In addition, during the first half of fiscal 2025, a total of 70,495 shares valued at \$2.2 million were repurchased from employees to satisfy their withholding tax obligations upon vesting of RSUs and PSUs. This compared to \$2.1 million repurchased for similar withholding tax obligations in the prior year period. A Restricted Cash A We present restricted cash as a component of total cash and cash equivalents on our consolidated statements of cash flows and within Other assets on our consolidated balance sheets. At December 31, 2024 and June 30, 2024, we held \$0.6 million and \$0.5 million, respectively, of restricted cash related to our insurance captive. A Exchange Rate Changes A Due to changes in foreign currency exchange rates, namely the Mexican Peso and Canadian Dollar against the U.S. Dollar, our cash and cash equivalents decreased by \$0.4 million during the first half of fiscal 2025 compared with an increase of \$0.1 million in the prior year period. These changes had an immaterial impact on our cash balances held in Canada, Mexico and Honduras. A Capital Resources, including Material Cash Requirements A Sources of Liquidity A Capital Needs A On January 26, 2022, we entered into a Third Amended and Restated Credit Agreement (the "Credit Agreement") with JPMorgan Chase Bank, N.A. as administrative agent and syndication agent and Capital One, National Association, as documentation agent. The Credit Agreement amended and restated the Second Amended and Restated Credit Agreement, dated as of December 21, 2018, as amended. The Credit Agreement provides for a \$125 million revolving credit facility (the "Facility"), subject to borrowing base availability, with a maturity date of January 26, 2027. The Credit Agreement also provides us with an option to increase the size of the Facility up to an additional amount of \$60 million. Availability under the Facility fluctuates according to a borrowing base calculated on eligible accounts receivable and inventory, net of customer deposits and reserves. The Facility includes covenants that apply under certain circumstances, including a fixed-charge coverage ratio requirement that applies when excess availability under the credit line is less than certain thresholds. At December 31, 2024, we were not subject to the fixed-charge coverage ratio requirement, had no borrowings outstanding under the Facility, were in compliance with all other covenants and had borrowing availability of \$121.0 million of the \$125.0 million credit commitment. We incurred financing costs of \$0.5 million during fiscal 2022, which are being amortized as interest expense over the remaining life of the Facility using the effective interest method. A 27ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES A Letters of Credit At December 31, 2024 and June 30, 2024, respectively, there were \$4.0 million of standby letters of credit outstanding under the Facility. A Uses of Liquidity A Capital Expenditures Capital expenditures during the first half of fiscal 2025 totaled \$7.4 million compared with \$5.2 million in the prior year period. Current year capital expenditures related primarily to the further expansion of our manufacturing facilities in Mexico, retail design center relocations and improvements, investments in technology, and remodeling costs associated with our hotel. During the first half of fiscal 2025, we further strengthened our vertically integrated enterprise through the purchase of certain property, plant and equipment for \$1.6 million, which increased our manufacturing operations in Silao, Mexico. New and relocated state-of-the-art design centers in Watchung, NJ and Peoria, AZ, were opened during fiscal 2025 that showcase our unique style while combining complimentary interior design services with technology. A We have no material contractual commitments outstanding for future capital expenditures and anticipate that cash from operations will be sufficient to fund future capital expenditures. A Dividends Our Board of Directors has sole authority to determine if and when we will declare future dividends and on what terms. We have a strong history of returning capital to shareholders and continued this practice during fiscal 2025 by paying a special dividend of \$0.40 per share in addition to our regular quarterly dividends of \$0.39 per share. During the first six months of fiscal 2025, we paid total cash dividends of \$30.1 million. We have paid a special cash dividend each of the past five years and paid an annual cash dividend every year since 1996. A Although we expect to continue to declare and pay quarterly cash dividends for the foreseeable future, the payment of future cash dividends is within the discretion of our Board of Directors and will depend on our earnings, operations, financial condition, capital requirements and general business outlook, among other factors. Our credit agreement also includes covenants that set limitations on our ability to pay dividends. A Share Repurchase Program There were no share repurchases under our existing multi-year share repurchase program (the "Share Repurchase Program") during the first half of fiscal 2025 or 2024. At December 31, 2024, we had a remaining authorization to repurchase 2,007,364 shares of our common stock pursuant to our Share Repurchase Program. The timing and amount of any future share repurchases in the open market and through privately negotiated transactions will be determined by the Company's officers at their discretion and based on a number of factors, including an evaluation of market and economic conditions while also maintaining financial flexibility. A Material Cash Requirements from Contractual Obligations A Fluctuations in our operating results, levels of inventory on hand, operating lease commitments, the degree of success of our accounts receivable collection efforts, the timing of tax and other payments, the rate of written orders and net sales, levels of customer deposits on hand, as well as necessary capital expenditures to support growth of our operations will impact our liquidity and cash flows in future periods. The effect of our contractual obligations on our liquidity and capital resources in future periods should be considered in conjunction with the factors mentioned here. At June 30, 2024, we had total contractual obligations of \$197.9 million, including \$151.3 million related to operating lease commitments and \$30.7 million of open purchase orders. Except for \$17.3 million in operating lease payments made to our landlords and \$10.1 million of operating lease assets obtained in exchange for \$10.1 million of operating lease liabilities during fiscal 2025, there were no other material changes in our contractual obligations as previously disclosed in our 2024 Annual Report on Form 10-K. A Other Arrangements A We do not utilize or employ any other arrangements in operating our business. As such, we do not maintain any retained or contingent interests, derivative instruments or variable interests which could serve as a source of potential risk to our future liquidity, capital resources and results of operations. A Significant Accounting Policies A We disclose our significant accounting policies in Note 3, Summary of Significant Accounting Policies, in the notes to our consolidated financial statements included in our 2024 Annual Report on Form 10-K. There have been no changes in our significant accounting policies during the first six months of fiscal 2025 from those disclosed in our 2024 Annual Report on Form 10-K. A 28ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES A Critical Accounting Estimates A We prepare our consolidated financial statements in conformity with GAAP. In some cases, these principles require management to make difficult and subjective judgments regarding uncertainties and, as a result, such estimates and assumptions may significantly impact our financial results and disclosures. We consider an accounting estimate to be critical if: (i) the accounting estimate requires us to make assumptions about matters that were highly uncertain at the time the accounting estimate was made, and (ii) changes in the estimate that are reasonably likely to occur from period to period, or use of different estimates that we reasonably could have used in the current period, would have a material impact on our financial condition or results of operations. We base our estimates on currently known facts and circumstances, prior experience and other assumptions we believe to be reasonable. We use our best judgment in valuing these estimates and may, as warranted, use external advice. Actual results could differ from these estimates, assumptions, and judgments and these differences could be significant. We make frequent comparisons throughout the year of actual experience to our assumptions to reduce the likelihood of significant adjustments and will record adjustments when differences are known. A We disclose our critical accounting estimates in Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2024 Annual Report on Form 10-K. There have been no significant changes in our critical accounting estimates during the first six months of fiscal 2025 from those disclosed in our 2024 Annual Report on Form 10-K. A Recent Accounting Pronouncements A See Note 3, Recent Accounting Pronouncements, to the consolidated financial statements included under Part I, Item 1 of this Quarterly Report on Form 10-Q for a full description of recent accounting pronouncements, including the expected dates of adoption. A Item 3. Quantitative and Qualitative Disclosures About Market Risk A In the normal course of business, we are exposed to the following market risks, which could impact our financial position and results of operations. A Interest Rate Risk A Debt A Interest rate risk exists primarily through our borrowing activities. Short-term debt, if required, is used to meet working capital requirements and long-term debt, if required, is generally used to finance long-term investments. There is inherent rollover risk for borrowings as they mature and are renewed at current market rates. The extent of this risk is not quantifiable or predictable because of the variability of future interest rates and our future financing requirements. While we had no fixed or variable rate borrowings outstanding at December 31, 2024, we could be exposed to market risk from changes in risk-free interest rates if we incur variable rate debt in the future as interest expense will fluctuate with changes in the Secured Overnight Financing Rate ("SOFR"). A We believe that a hypothetical 100 basis point change (up or down) in interest rates based on one-month SOFR would not have a material impact on our results of operations and financial condition. A Cash, Cash Equivalents and Investments A The fair market value of our cash and cash equivalents at December 31, 2024 was \$57.1 million while our investments (short and long-term) totaled \$127.1 million. Our cash and cash equivalents consist of demand deposits and money market funds with original maturities of three months or less and are reported at fair value. Our investments consist of U.S. treasuries with maturities ranging up to two years and are reported at fair value based on observable inputs. Our primary objective for holding available-for-sale securities is to achieve appropriate investment returns consistent with preserving principal and managing risk. Pursuant to our established investment policy guidelines, we try to achieve high levels of credit quality, liquidity and diversification. At any time, a sharp rise in market interest rates could have an impact on the fair value of our available-for-sale securities portfolio. Conversely, declines in interest rates, including the impact from lower credit spreads, could have an adverse impact on interest income for our investment portfolio. However, because of our investment policy and the nature of our investments, our financial exposure to fluctuations in interest rates is expected to remain low. We do not believe that the value or liquidity of our cash equivalents and investments have been materially impacted by current market events. Our available-for-sale securities are held for purposes other than trading and are not leveraged at December 31, 2024. We monitor our interest rate and credit risks and believe the overall credit quality of our portfolio is strong. It is anticipated that the fair market value of our cash equivalents and investments will continue to be immaterially affected by fluctuations in interest rates. A 29ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES A Foreign Currency Exchange Risk A Foreign currency exchange risk is primarily limited to the operation of our Company-operated retail design centers located in Canada and our manufacturing plants in Mexico and Honduras, as substantially all purchases of imported parts and finished goods are denominated in U.S. dollars. As such, foreign exchange gains or losses resulting from market changes in the value of foreign currencies have not had, nor are they expected to have, a material effect on our consolidated results of operations. A decrease in the value of foreign currencies relative to the U.S. dollar may affect the profitability of our vendors, but as we employ a balanced sourcing strategy, we believe any impact would be moderate relative to peers in our industry. A The financial statements of our foreign locations are translated into U.S. dollars using period-end rates of exchange for assets and liabilities and average rates for the period for revenues and expenses. Translation gains and losses that arise from translating assets, liabilities, revenues and expenses of foreign operations are recorded in accumulated other comprehensive (loss) income as a component of shareholders' equity. Foreign exchange gains or losses resulting from market changes in the value of foreign currencies did not have a material impact during any of the fiscal periods presented in this Quarterly Report on Form 10-Q. A A hypothetical 10% weaker U.S. dollar against all foreign currencies at December 31, 2024 would have had an immaterial impact on our consolidated results of operations and financial condition. We currently do not engage in any foreign currency hedging activity and have no intention of doing so in the foreseeable future. A Duties and Tariffs Market Risk A We are exposed to market risk with respect to duties currently assessed on raw materials, component parts and finished goods we import into the U.S. Additionally, we are exposed to duties on our finished goods that we export from our plants located in the U.S., Mexico and Honduras to other countries. The U.S. President has discussed implementing a 10-20% tariff on U.S. imports, a 25% tariff on imports from Mexico and Canada, and increasing the tariff on Chinese products to at least 60%. Whether and to what extent these tariffs will be imposed remains to be seen, but if tariffs are imposed or increased, raw materials and finished goods that we import may face higher prices, which could lead to reduced margins or increased prices that could cause decreased customer demand. As duties rise and potential new tariffs enacted, we determine whether a price increase to our customers to help offset these incremental costs is warranted. To the extent that an increase in these costs would have a material impact on our results of operations, we believe that our competitors would experience a similar impact. A Raw Materials and Other Commodity Price

Risk. We are exposed to market risk from changes in the cost of raw materials used in our manufacturing processes, principally logs, lumber, plywood, fabric and foam products. The cost of foam products, which are petroleum-based, is sensitive to changes in the price of oil. We are also exposed to risk with respect to transportation costs for delivering our products, including the cost of fuel. As commodity prices and transportation costs remain volatile and, in some cases, rise, we determine whether a price increase to our customers to offset these costs is warranted. To the extent that an increase in these costs would have a material impact on our results of operations, we believe that our competitors would experience a similar impact. Inflation Risk. Our results of operations and financial condition are presented based on historical cost. We believe any material inflationary impact on our product and operating costs would be partially offset by our ability to increase selling prices, create operational efficiencies and seek lower cost alternatives. We have been able to reduce certain manufacturing input costs by identifying lower cost alternatives in raw materials as well as implemented operational efficiencies, including reduced headcount, which have helped to minimize the impact of inflation. Commercial Real Estate Market Risk. We have potential exposure to market risk related to conditions in the commercial real estate market. At December 31, 2024, there were 141 Company-operated retail design centers, of which 48 are owned and 93 are leased. Our retail segment real estate holdings could suffer significant impairment in value if we are forced to close design centers and sell or lease the related properties during periods of weakness in certain markets. We are also exposed to risk related to conditions in the commercial real estate rental market with respect to the right-of-use assets we carry on our consolidated balance sheets for leased design center locations and warehouse and distribution facilities. At December 31, 2024, the unamortized balance of such right-of-use assets totaled \$110.6 million. Should we have to close or otherwise abandon one of these leased locations, we could incur additional impairment charges if rental market conditions do not support a fair value for the right-of-use asset in excess of its carrying value. 30ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES. Item 4. Controls and Procedures. Evaluation of Disclosure Controls and Procedures. Our management, including our Chairman, President and Chief Executive Officer (CEO) and Senior Vice President, Chief Financial Officer and Treasurer (CFO), has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, our CEO and CFO have concluded that, as of December 31, 2024, our disclosure controls and procedures are effective to provide reasonable assurance that information relating to us (including our consolidated subsidiaries), which is required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and is accumulated and communicated to our management, including the CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure. Changes in Internal Control over Financial Reporting. There were no changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the second quarter of fiscal 2025 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. 31ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES. PART II - OTHER INFORMATION. Item 1. Legal Proceedings. There have been no material changes during the first six months of fiscal 2025 to the legal matters discussed in Part I, Item 3, Legal Proceedings, in our 2024 Annual Report on Form 10-K. Item 1A. Risk Factors. There have been no material changes during the first six months of fiscal 2025 to the risk factors discussed in Part I, Item 1A, Risk Factors, in our 2024 Annual Report on Form 10-K. Item 2. Unregistered Sales of Equity Securities and Use of Proceeds. Items 2(a) and (b) are not applicable as there have been no unregistered sales of equity securities. (c) Issuer Purchases of Equity Securities. Our Board of Directors has authorized management, at its discretion, to make repurchases of its common stock in the open market and through privately negotiated transactions, subject to market conditions, pursuant to our previously announced repurchase program. There is no expiration date on the repurchase authorization and the amount and timing of future share repurchases, if any, will be determined by our officers at their discretion, and as allowed by securities laws, covenants under existing bank agreements and other legal and contractual requirements, and will be based on a number of factors, including an evaluation of general market and economic conditions and the trading price of the common stock. The share repurchase program may be suspended or discontinued at any time without prior notice. We did not repurchase any shares of our outstanding common stock during the second quarter of fiscal 2025 under the existing share repurchase program. At December 31, 2024, we had a remaining authorization to repurchase 2,007,364 shares of our common stock pursuant to our program. Item 3. Defaults Upon Senior Securities. None. Item 4. Mine Safety Disclosures. Not applicable. Item 5. Other Information. Securities Trading Plans of Directors and Officers. None of our directors or officers (as defined in Section 16 of the Securities Exchange Act of 1934, as amended) adopted, modified or terminated a Rule 10b5-1 trading arrangement or any non-Rule 10b5-1 trading arrangement (each as defined in Item 408(a) and (c) of Regulation S-K) during the three months ended December 31, 2024. 32ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES. Item 6. Exhibits. (a) Exhibits. The following documents are filed as exhibits to this report. Exhibit Number Exhibit Description Incorporated by Reference Filed Herewith/Furnished Herewith. Form File No. Exhibit Filing Date. 3.1 Amended and Restated Certificate of Incorporation 8-K 001-11692 3(a) 11/18/2016. 3.2 Amended and Restated By-laws of the Company 8-K 001-11692 3(d) 11/18/2016. 10.1 Amended Employment Agreement between the Company and M. Farooq Kathwari dated July 30, 2024 8-K 001-11692 10.1 7/31/2024. 31.1 Certification of Principal Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a). 31.2 Certification of Principal Financial Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a). 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. 32.2 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. 101.INS Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. 101.SCH Inline XBRL Taxonomy Extension Schema Document. 101.X Inline XBRL Taxonomy Extension Calculation Linkbase Document. 101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document. 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document. 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document. 104 Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). 33ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES. SIGNATURES. Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. ETHAN ALLEN INTERIORS INC. (Registrant). Date: January 29, 2025 BY: /s/ M. Farooq Kathwari M. Farooq Kathwari, Chairman, President and Chief Executive Officer (Principal Executive Officer and Authorized Signatory). Date: January 29, 2025 BY: /s/ Matthew J. McNulty Matthew J. McNulty, Senior Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer and Principal Accounting Officer). 0001437749-25-002148ex_770571.htm. I, M. Farooq Kathwari, certify that: 1. I have reviewed this Quarterly Report on Form 10-Q of Ethan Allen Interiors Inc. (the registrant). 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report. 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report. 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and (e) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions): (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting. Date: January 29, 2025 BY: /s/ M. Farooq Kathwari M. Farooq Kathwari, Chairman, President and Chief Executive Officer (Principal Executive Officer). 0001437749-25-002148ex_770572.htm. ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES. Exhibit 31.2 CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TOEXCHANGE ACT RULE 13a-14(a)/15d-14(a). I, Matthew J. McNulty, certify that: 1. I have reviewed this Quarterly Report on Form 10-Q of Ethan Allen Interiors Inc. (the registrant). 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report. 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report. 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and (e) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions): (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting. Date: January 29, 2025 BY: /s/ Matthew J. McNulty Matthew J. McNulty, Senior Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer and Principal Accounting Officer). 0001437749-25-002148ex_770573.htm. ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIES. Exhibit 32.1 CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO18 U.S.C. SECTION 1350. AS

ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002Â I, M. Farooq Kathwari, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge, the Quarterly Report on Form 10-Q (the â€œQuarterly Reportâ€) for the period ended December 31, 2024, as filed by Ethan Allen Interiors Inc. (the â€œCompanyâ€), which contains the Company's financial statements, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€) and that the information contained in such Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Company.Â A Date: January 29, 2025Â A /s/ M. Farooq Kathwari Chairman, President and Chief Executive Officer M. Farooq Kathwari (Principal Executive Officer) Â A Â This certification accompanies this Quarterly Report pursuant to SectionÂ 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of SectionÂ 18 of the Exchange Act. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.Â This written statement is being furnished to the Securities and Exchange Commission as an exhibit to the Quarterly Report. A signed original of this written statement has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.Â A 0001437749-25-002148ex_770574.htm ETHAN ALLEN INTERIORS INC. AND SUBSIDIARIESÂ A Exhibit 32.2CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO18 U.S.C. SECTION 1350,Â AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002Â I, Matthew J. McNulty, do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge, the Quarterly Report on Form 10-Q (the â€œQuarterly Reportâ€) for the period ended December 31, 2024, as filed by Ethan Allen Interiors Inc. (the â€œCompanyâ€), which contains the Company's financial statements, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€) and that the information contained in such Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Company.Â A Date: January 29, 2025Â A /s/ Matthew J. McNulty Senior Vice President, Chief Financial Officer and Treasurer Matthew J. McNulty (Principal Financial Officer and Principal Accounting Officer) Â A Â This certification accompanies this Quarterly Report pursuant to SectionÂ 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of SectionÂ 18 of the Exchange Act. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.Â This written statement is being furnished to the Securities and Exchange Commission as an exhibit to the Quarterly Report. A signed original of this written statement has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.Â A