INDEPENDENT | BANK

Earnings Call:
Second Quarter 2025

July 24, 2025

(NASDAQ: IBCP)

Be Independent

Cautionary note regarding forward-looking statements

This presentation contains forward-looking statements, which are any statements or information that are not historical facts. These forward-looking statements include statements about our anticipated future revenue and expenses and our future plans and prospects.

Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated. For example, deterioration in general business and economic conditions or turbulence in domestic or global financial markets could adversely affect our revenues and the values of our assets and liabilities, reduce the availability of funding to us, lead to a tightening of credit, and increase stock price volatility. Our results could also be adversely affected by changes in interest rates; increases in unemployment rates; deterioration in the credit quality of our loan portfolios or in the value of the collateral securing those loans; deterioration in the value of our investment securities; legal and regulatory developments; changes in customer behavior and preferences; breaches in data security; and management's ability to effectively manage the multitude of risks facing our business. Key risk factors that could affect our future results are described in more detail in our Annual Report on Form 10-K for the year ended December 31, 2024 and the other reports we file with the SEC, including under the heading "Risk Factors." Investors should not place undue reliance on forward-looking statements as a prediction of our future results.

Any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Agenda

- Formal Remarks
  - **William B. (Brad) Kessel**
    President and Chief Executive Officer
  - **Gavin A. Mohr**
    Executive Vice President and Chief Financial Officer
  - **Joel F. Rahn**
    Executive Vice President – Commercial Banking
- Question and Answer session
- Closing Remarks

Note:
This presentation is available at www.IndependentBank.com
in the Investor Relations area under the “Presentations” tab.

Be Independent

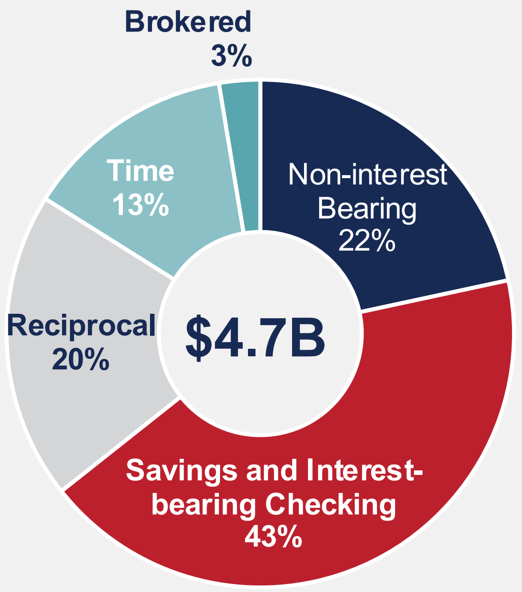
2Q'25 Overview

2Q'25 Earnings	• Net income of $16.9 million, or $0.81 per diluted share • Increase in net interest income of $3.3 million over the prior year quarter and $0.9 million over the first quarter of 2025 • Strong profitability and prudent balance sheet management results 10.8% growth in tangible book value per share compared to the prior year quarter.
Solid Loan Growth and Strong Asset Quality	• Total loans increased 9.0% annualized while maintaining a disciplined approach to new loan production • New loan production continues to be largely focused on new commercial clients that bring deposits to the bank • Asset quality remained exceptional with NPAs/Total Assets at 0.16% and NCO of 0.02% of average loans in the quarter
Positive Trends in Key Metrics	• Generated a ROAA and ROAE of 1.27% and 14.66%, respectively • Net interest margin of 3.58% compared to 3.49% in the linked quarter • Commercial loan growth of 15.3% annualized • Efficiency ratio of 59.67% compared to 62.20% in the linked quarter
Healthy Capital & Liquidity Positions	• Tangible book value per share increased 6.9% annualized from end of prior quarter • An increase in all regulatory capital ratios compared to the prior year quarter • Balance sheet liquidity remains strong with loan-to-deposit ratio of 89%

Low-Cost Deposit Franchise

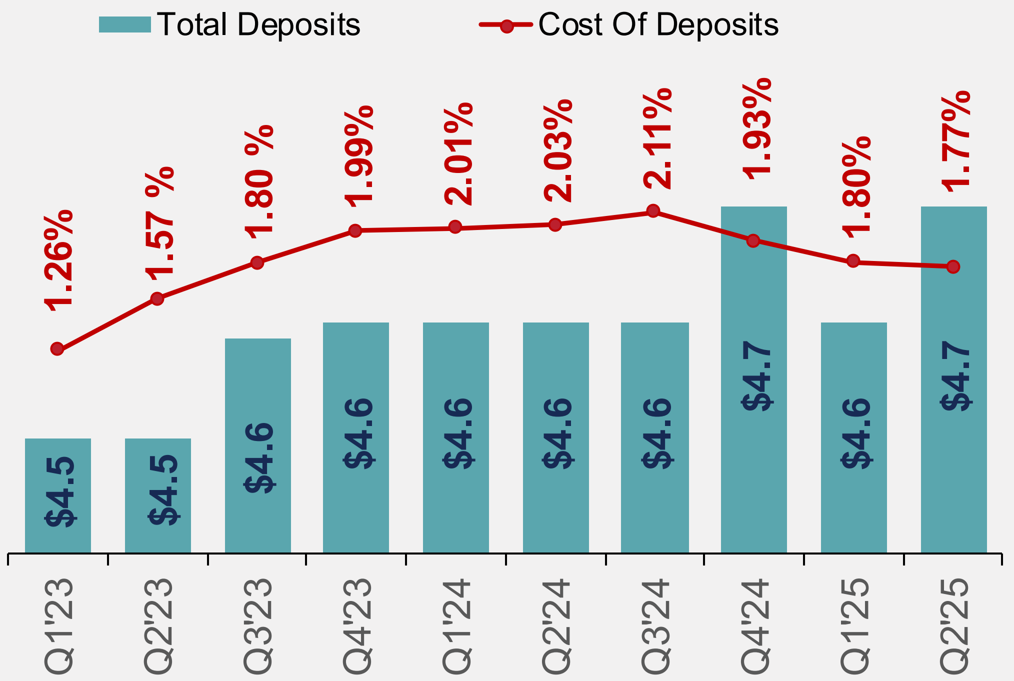
Focused on Core Deposit Growth

Deposit Composition 6/30/25



Core Deposits: 83.9%

Cost of Deposits (%)/Total Deposits ($B)

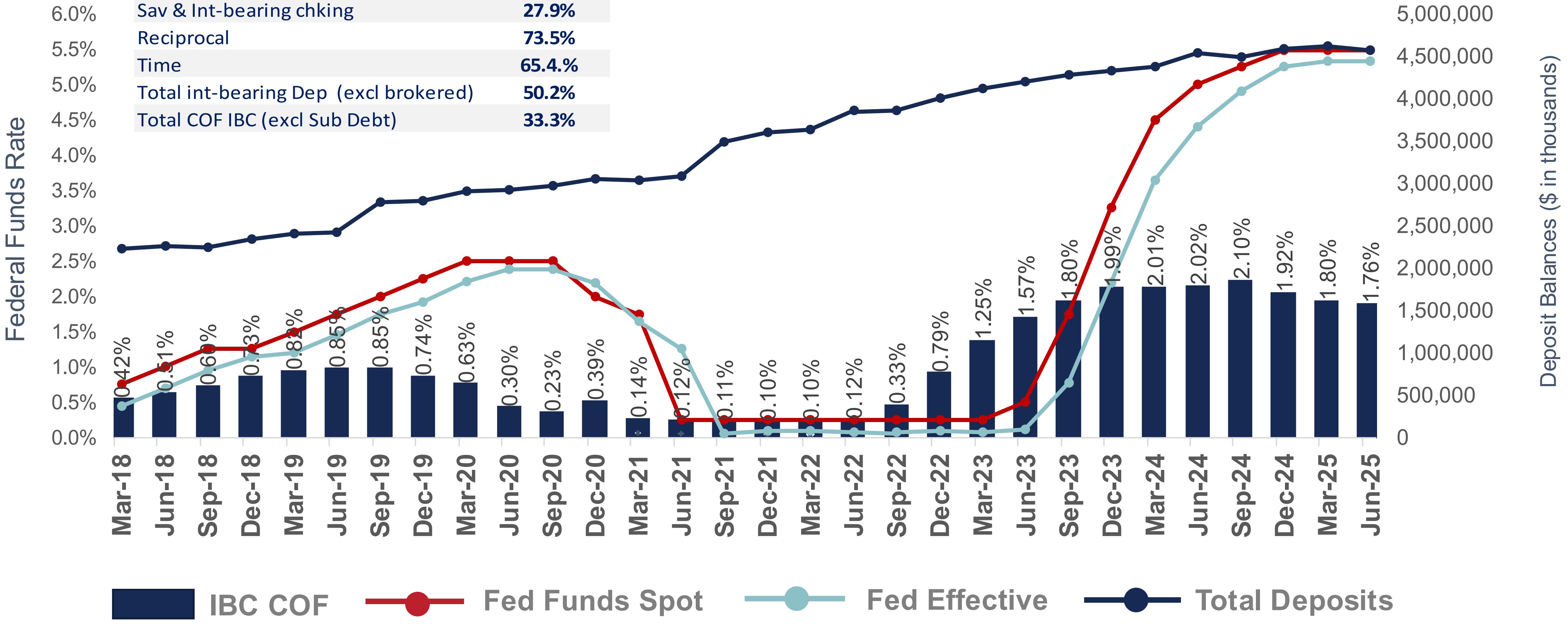


- Substantial core funding – $4.54 billion of non-maturity deposit accounts (83.9% of total deposits).
- Core deposit decrease of $15.7 million (1.4% annualized) in 2Q'25.
- Time deposit decrease of $7.2 (4.5% annualized) million in 2Q'25.
- Total deposits increased $5.3 million (0.2%) since 12/31/24 with non-interest bearing down $5.7 million, savings and interest-bearing checking down $5.4 million, reciprocal up $4.8 million, time down $0.3 million and brokered time up $11.8 million.
- Deposits by Customer Type:
  - Retail – 47.9%
  - Commercial – 36.9%
  - Municipal – 15.3%

Be Independent

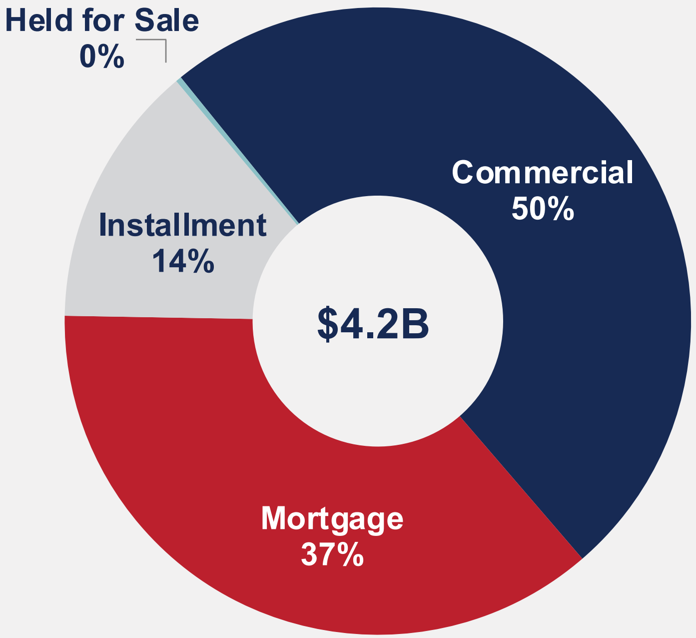
Historic IBC Cost of Funds (excluding sub debt) vs. the Federal Funds Rate (with Deposit Balances)

Account Type	Cycle Beta
Sav & Int-bearing chking	27.9%
Reciprocal	73.5%
Time	65.4.%
Total int-bearing Dep (excl brokered)	50.2%
Total COF IBC (excl Sub Debt)	33.3%

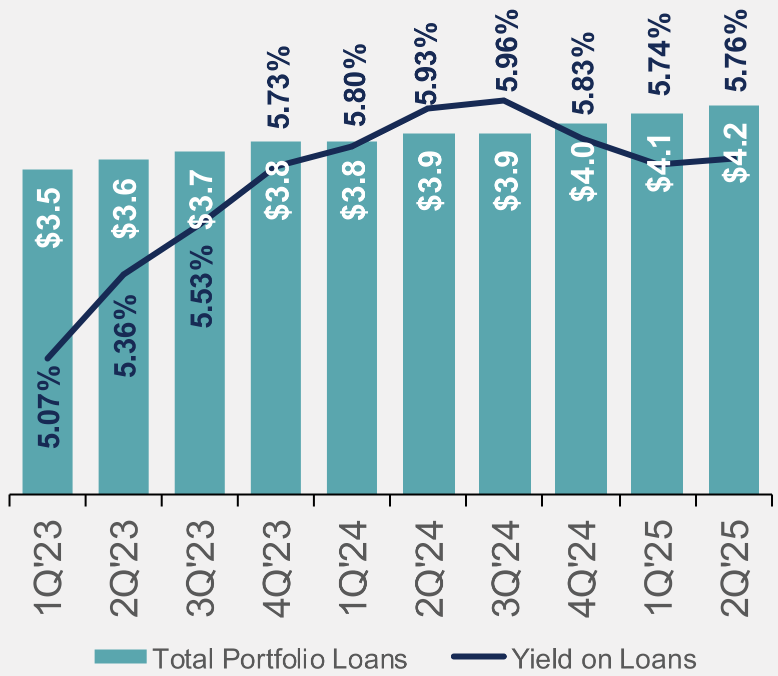


Diversified Loan Portfolio Focused on High Quality Growth

Loan Composition 6/30/25



Yield on Loans (%)/ Total Portfolio Loans ($B)



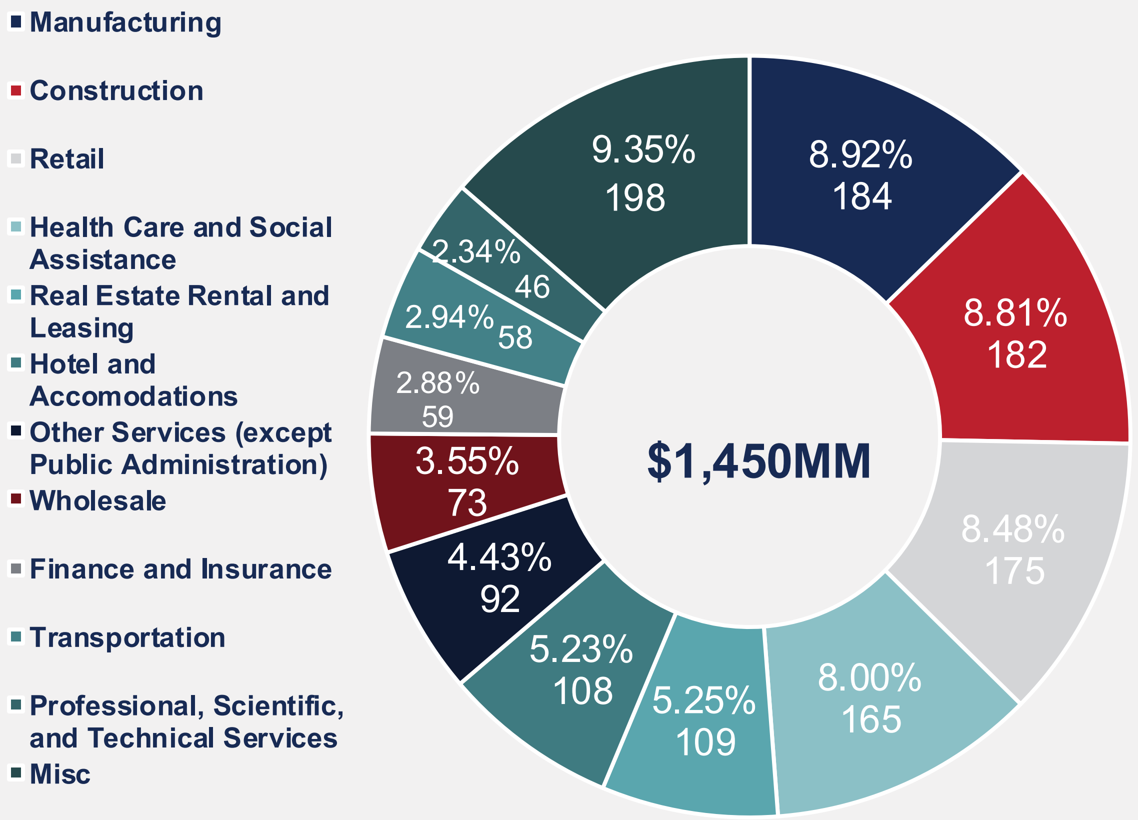
Note: Portfolio loans exclude loans HFS.

- Portfolio loan changes in 2Q'25:
  - Commercial – increased $75.9 million.
    …Average new origination yield of 6.81% vs a 6.56% portfolio yield.
  - Mortgage – increased $15.6 million.
    …Average new origination yield of 6.63% vs a 4.91% portfolio yield.
  - Installment – increased $0.2 million.
    …Average new origination yield of 7.06% vs a 5.11% portfolio yield.
- Mortgage loan portfolio weighted average FICO of 752 and average balance of $186,403.
- Installment weighted average FICO of 755 and average balance of $25,848.
- Commercial loan rate mix:
  - 40% fixed / 60% variable.
  - Indices – 40% tied to Prime and 60% tied to SOFR.
- Mortgage loan (including HELOC) rate mix:
  - 62% fixed / 38% adjustable or variable.
  - 8% tied to a US Treasury rate and 92% tied to SOFR.

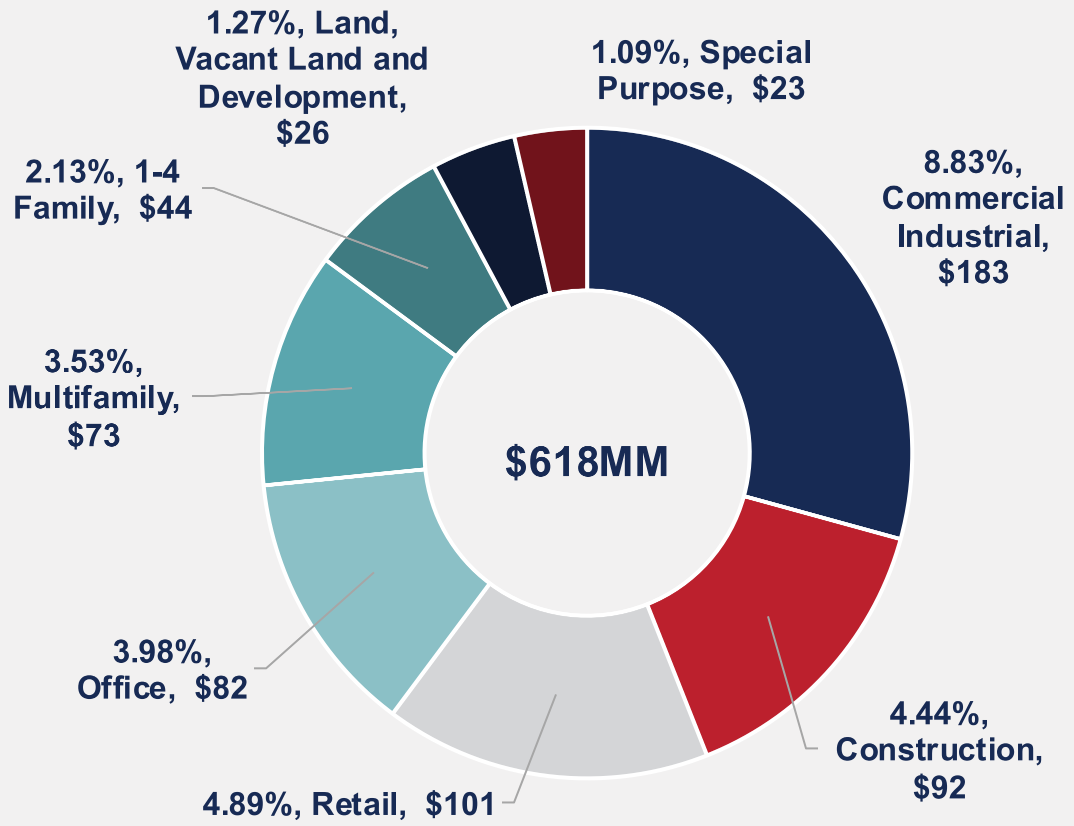
Be Independent

Concentrations within $2.1B Commercial Loan Portfolio

C&I or Owner Occupied Loans by Industry as a % of Total Commercial Loans ($ in millions)



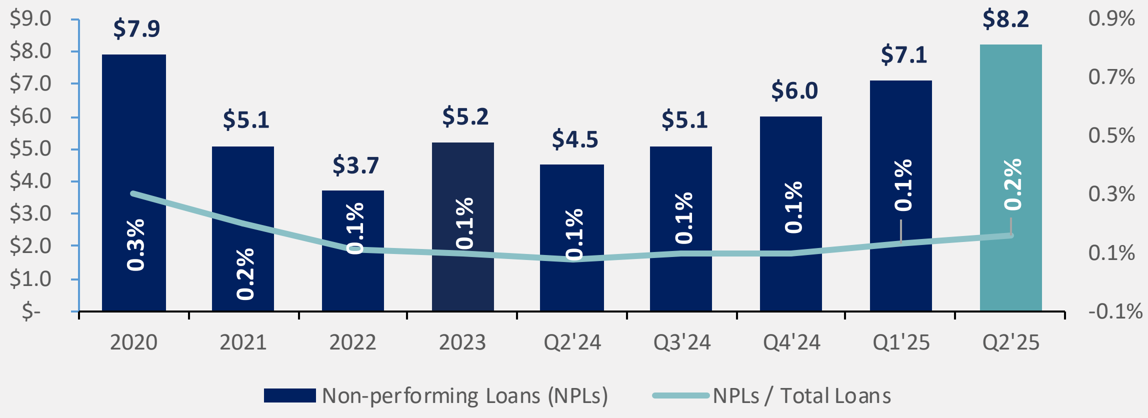
Investor RE by Collateral Type as a % of Total Commercial Loans ($ in millions)



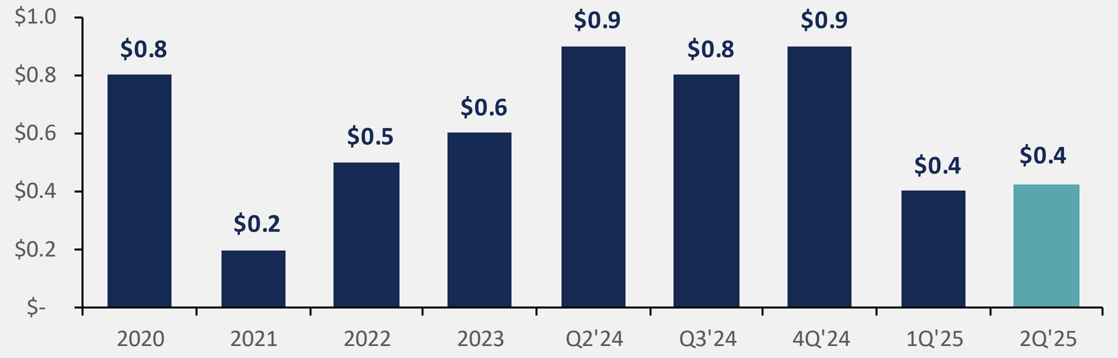
Note: $1.450 billion, or 70.1% of the commercial loan portfolio is C&I or owner occupied, while $618 million, or 29.9% is investment real estate. The percentage concentrations are based on the entire commercial portfolio of $2.1 billion as of June 30, 2025

Credit Quality Summary

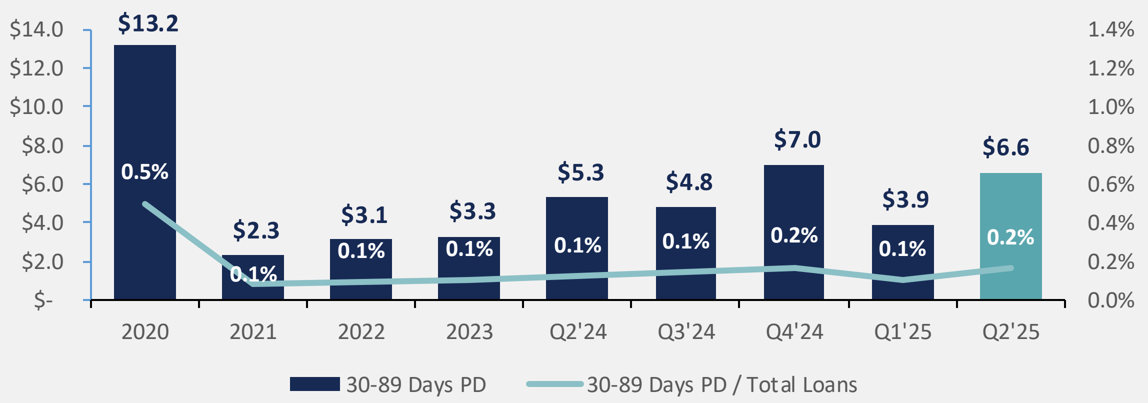
Non-performing Loans ($ in Millions)



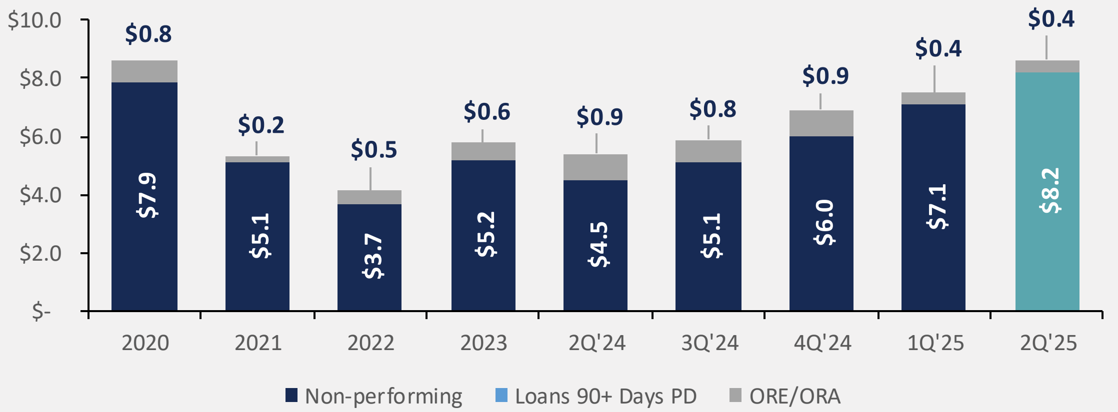
ORE/ORA ($ in Millions)



30 to 89 Days Delinquent ($ in Millions)

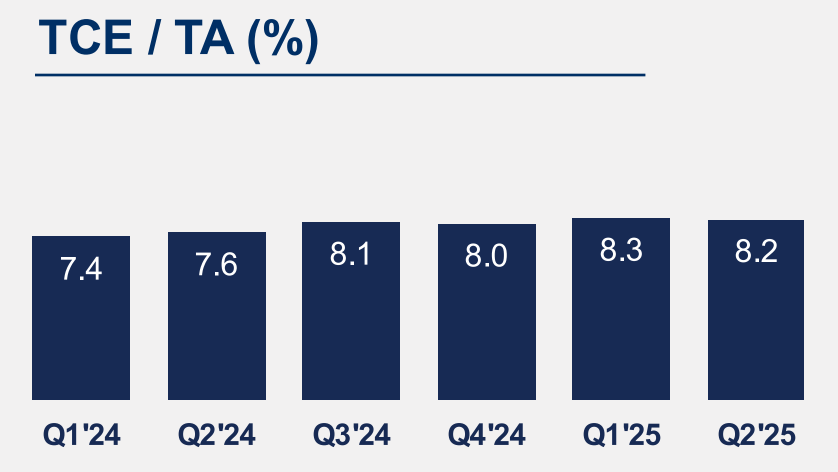


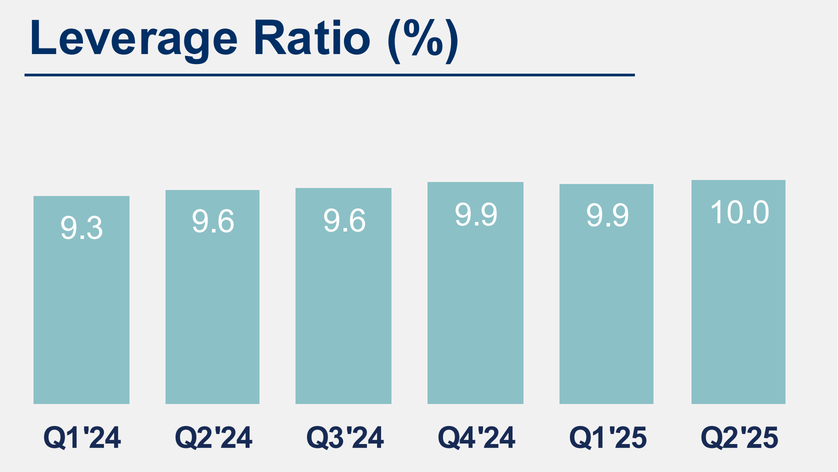
Non-performing Assets ($ in Millions)

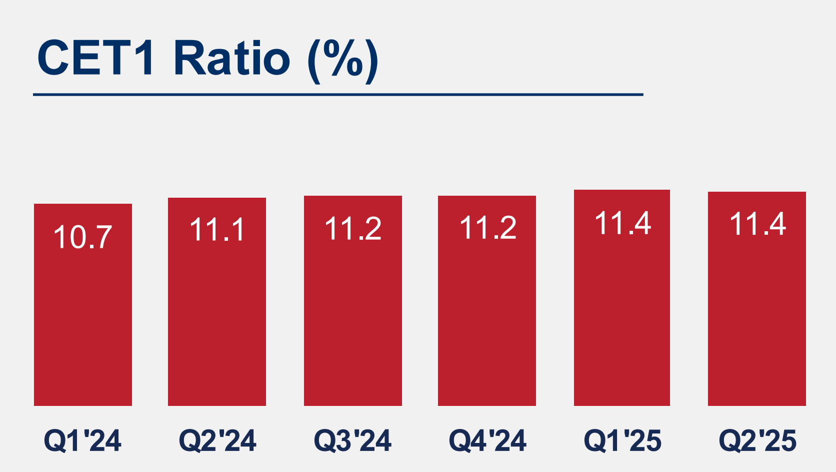


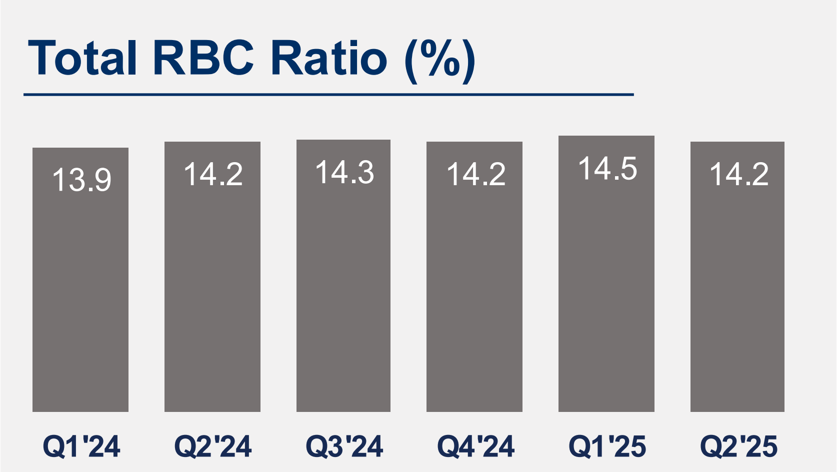
Note 1: Non-performing loans and non-performing assets exclude troubled debt restructurings that are performing.

Strong Capital Position





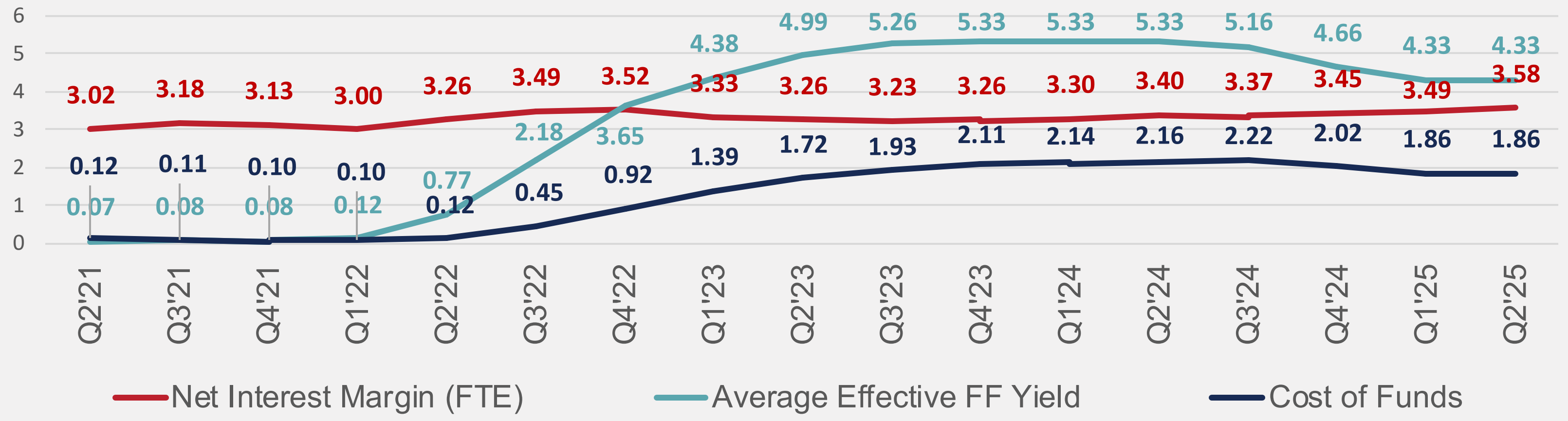




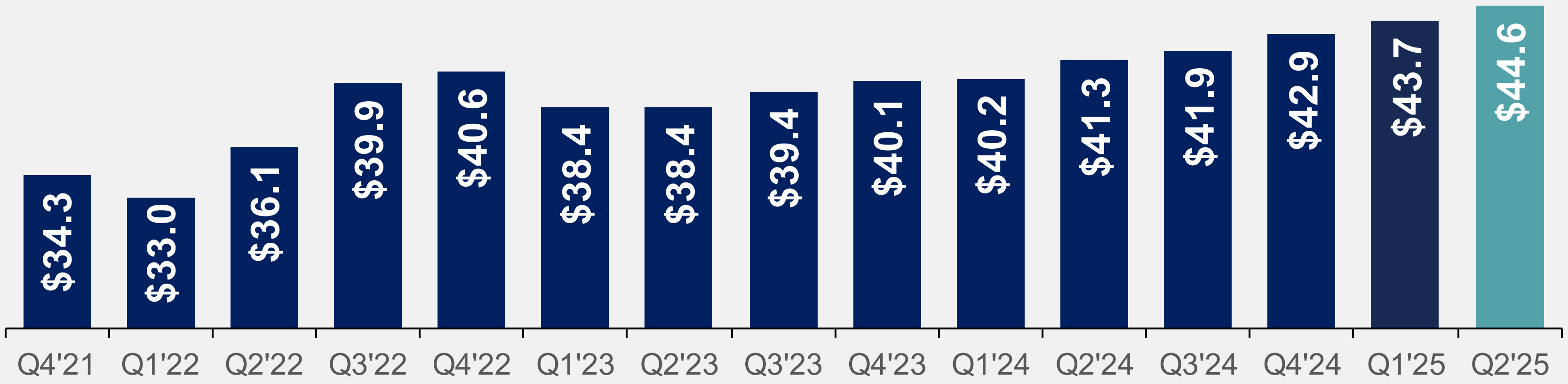
- Long-term capital Priorities: Capital retention to support organic growth, acquisitions and return of capital through strong and consistent dividends and share repurchases.
- Well capitalized in all regulatory capital measurements.
- Tangible common equity ratio excluding the impact of unrealized losses on securities AFS and HTM is 9.2%

Interest Margin/Income

Yields, NIM and Cost of Funds (%)



Net Interest Income ($ in Millions)



- Net interest income was $44.6 million in 2Q'25 compared to $41.3 million in the prior year quarter. The change is due to an increase in average earning assets and the net interest margin compared to the year-ago quarter.
- Net interest margin was 3.58% during the second quarter of 2025, compared to 3.40% in the year-ago quarter and 3.49% in the first quarter of 2025.

Linked Quarter Analysis

2Q'25 NIM Changes

1Q'25	**3.49%**
Change in Earning Asset Yield/Mix	0.06%
Decrease in funding costs	0.03%
Change in funding mix	-0.01%
Loan prepayment fee	0.01%
2Q'25	3.58%

Linked Quarter Average Balances and FTE Rates ($ in thousands)

	2Q25			1Q25			Change		
	Avg Bal	Inc/Exp	Yield	Avg Bal	Inc/Exp	Yield	Avg Bal	Inc/Exp	Yield
Cash	$45,468	$505	4.45%	$117,706	$1,291	4.45%	($72,238)	($786)	0.01%
Investments	861,851	7,265	3.37%	899,949	7,515	3.34%	(38,098)	(250)	0.03%
Commercial loans	2,031,778	33,446	6.60%	1,962,046	31,710	6.55%	69,732	1,736	0.05%
Mortgage loans	1,530,281	18,809	4.92%	1,524,051	18,617	4.89%	6,230	192	0.03%
Consumer loans	566,712	7,297	5.15%	574,844	7,463	5.19%	(8,132)	(166)	-0.04%
Earning assets	$5,036,090	$67,322	5.35%	$5,078,596	$66,596	5.28%	($42,506)	$726	0.07%
Nonmaturity deposits	$2,796,701	$12,609	1.81%	$2,836,290	$12,840	1.84%	($39,589)	(231)	-0.03%
CDARS deposits	103,154	898	3.49%	107,920	957	3.60%	(4,766)	(59)	-0.10%
Retail Time deposits	629,910	5,597	3.56%	624,255	5,689	3.70%	5,655	(92)	-0.13%
Brokered deposits	126,709	1,358	4.30%	139,202	1,469	4.28%	(12,493)	(111)	0.02%
Bank borrowings	27,566	303	4.41%	12,784	143	4.54%	14,782	160	-0.13%
IBC debt	79,437	1,498	7.55%	79,401	1,361	6.91%	36	137	0.64%
Cost of funds	$3,763,477	$22,263	2.37%	$3,799,852	$22,459	2.40%	($36,375)	($196)	-0.02%
Free funds	$1,272,613			$1,278,744			($6,131)		
Net interest income		$45,059			$44,137			$922	
Net interest margin			3.58%			3.49%			0.09%

Be Independent

Interest Rate Risk Management

Changes in Net Interest Income (Dollars in 000's)

June 30, 2025

	-200	-100	Base-rate	100	200
Net Interest Income	$184,556	$185,650	$187,528	$190,443	$192,391
Change from Base	-1.58%	-1.00%		1.55%	2.59%

March 31, 2025

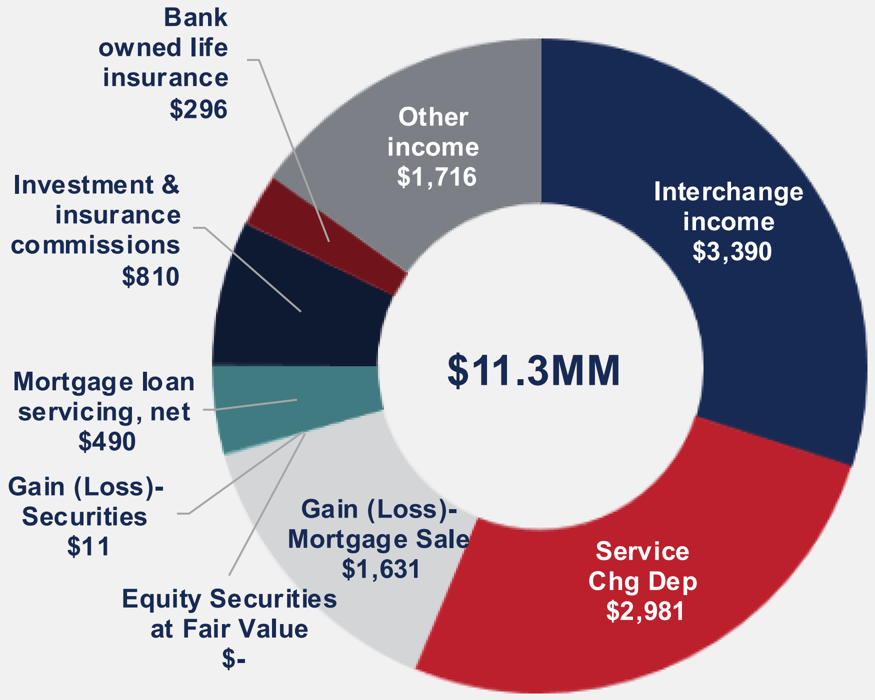
	-200	-100	Base-rate	100	200
Net Interest Income	$182,199	$182,549	$183,705	$185,907	$187,279
Change from Base	-0.82%	-0.63%		1.20%	1.95%

Simulation analyses calculate the change in net interest income over the next twelve months, under immediate parallel shifts in interest rates, based upon a static statement of financial condition, which includes derivative instruments, and does not consider loan fees.

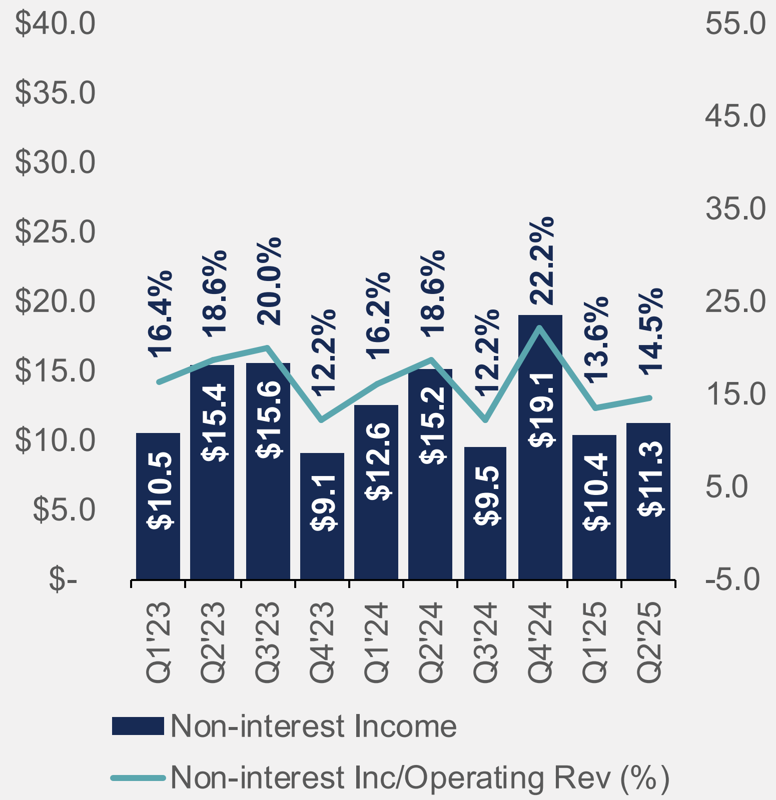
- The base case modeled NII is slightly higher during the quarter given earning asset growth and slight margin expansion. Asset yields were augmented by a shift in asset mix with good commercial loan growth partially funded by runoff of lower yielding investments. Also, assets continued to reprice higher. This benefit was partially offset by an adverse shift in funding mix with an increase in wholesale funding to finance earning asset growth and modest core deposit runoff.
- The NII sensitivity position shows slightly more exposure to a declining rate environment. Asset repricing increased due to strong growth in variable rate commercial loans and HELOCs. Some of the increase in asset repricing was offset by purchased floors and faster liability repricing given an increase in short duration wholesale funding.
- Base-rate is a static balance sheet applying the spot yield curve from the valuation date.
- Stable core funding base. Transaction accounts fund 36.9% of assets and other non-maturity deposits fund another 18.4% of assets. Low wholesale funding of just 5.6% of assets.
- 37.1% of assets reprice in 1 month and 49.2% reprice in the next 12 months.
- Continually evaluating strategies to manage NII through hedging, funding strategies as well as product pricing and structure.

Strong Non-interest Income

2Q'25 Non-interest Income
(thousands)



Non-interest Income Trends
($M)

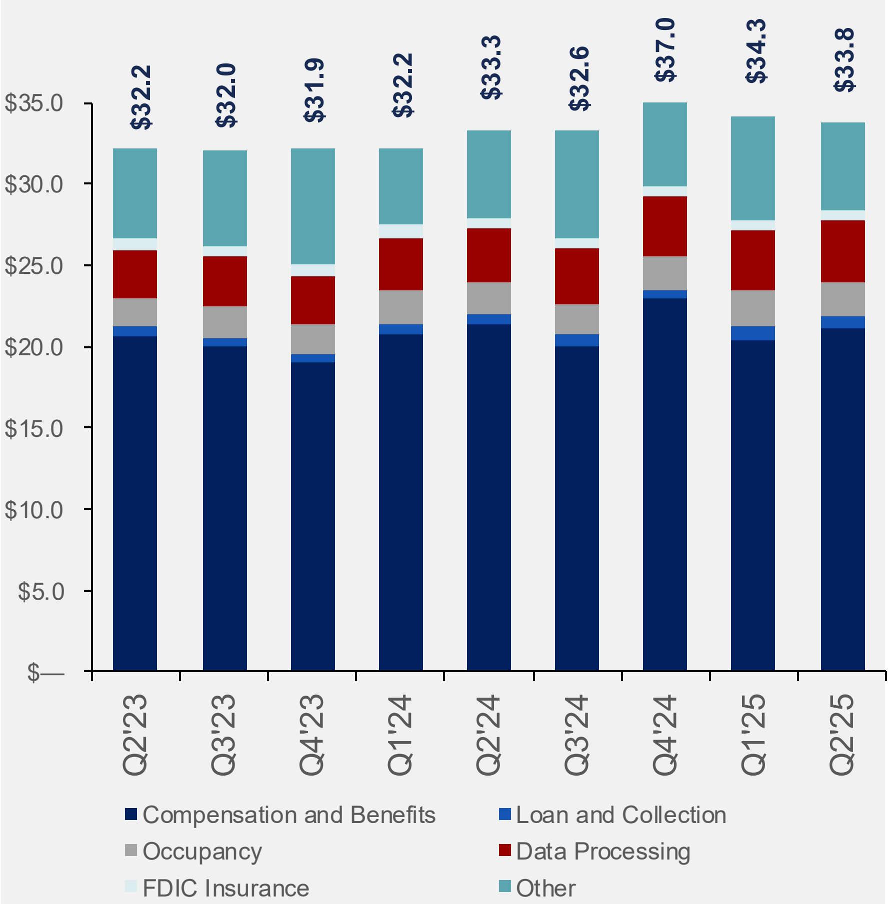


- The $1.6 million comparative quarterly decrease in mortgage loan servicing, net is primarily attributed to changes in the fair value of capitalized mortgage loan servicing rights associated with changes in mortgage loan interest rates and expected future prepayment levels. The decrease in servicing revenue is attributed to the sale of approximately $931 million of mortgage servicing rights on January 31, 2025.
- Mortgage banking:
  - $1.6 million in net gains on mortgage loans in 2Q'25 vs. $1.3 million in the year ago quarter. The increase is primarily due to higher profit margins on mortgage loan sales as well as higher loan sales volume.
  - $147.8 million in mortgage loan originations in 2Q'25 vs. $142.6 million in 2Q'24 and $107.8 million in 1Q'25.
  - 2Q'25 mortgage loan servicing includes a $0.2 million ($(0.01) per diluted share, after tax) decrease in fair value adjustment due to price compared to an increase of $0.9 million ($0.03 per diluted share, after tax) in the year ago quarter.

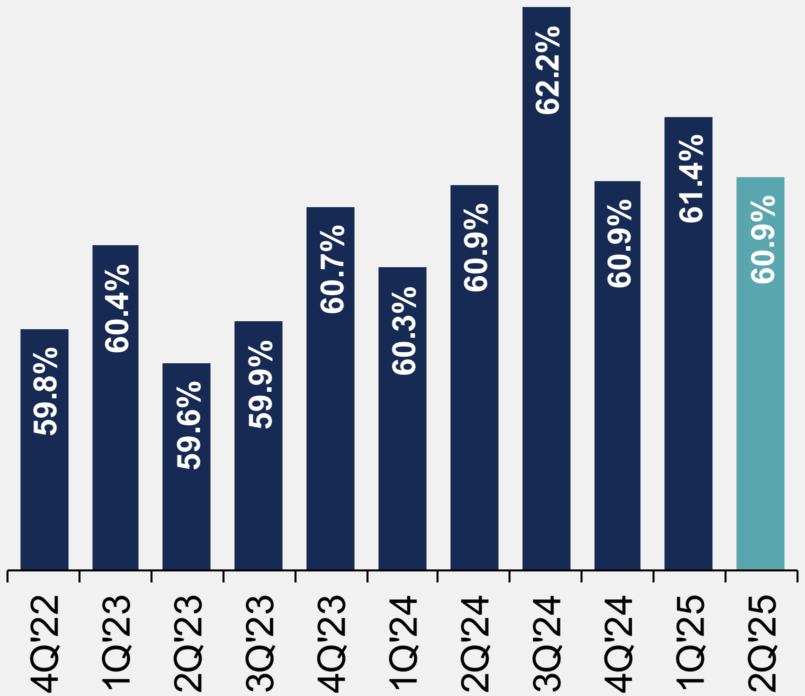
Source: Company documents.

Focus on Improved Efficiency

Non-interest Expense ($M)



Efficiency Ratio (4 quarter rolling average)



- 2Q'25 efficiency ratio of 59.7%.
- Compensation and employee benefits expense of $21.1 million, a decrease of $0.1 million from the prior year quarter.
- Performance-based compensation was approximately the same as the prior year quarter.
- Payroll taxes and employee benefits decreased $0.1 million primarily due to lower healthcare related costs.
- Data processing costs increased by $0.6 million primarily due to core data processor annual asset growth and CPI related cost increases as well as price increases in other software solutions.
- Opportunities exist to gain additional efficiencies as we continue to optimize our delivery channels.

Source: Company documents.

Outlook for 2025

	LENDING Continued growth	**NET INTEREST INCOME** Growth driven primarily by higher average earning assets	**PROVISION FOR CREDIT LOSSES** Steady asset quality metrics
Outlook for 2025 *as of January, 2025	• IBCP forecast of mid-single digit (approximately 5%-6%) overall loan growth is based on increases in commercial loans (9%-10%) and mortgage loans (2%-3%) with installment loans declining (2%-3%). • This growth forecast also assumes a stable Michigan economy.	• The forecast assumes 0.25% Fed rate cuts in March and August in the federal funds rate while long-term interest rates increase slightly over year-end 2024 levels. • IBCP forecast of high-single digit (8%-9%) growth is primarily supported by an increase in earning assets and a favorable shift in the earning asset base. Expect the net interest margin (NIM) to increase (0.20% - 0.25%) in 2025 compared to full-year 2024. Primary driver is a decrease in yield on interest bearing liabilities that is partially offset by a decrease in earning asset yield.	• Very difficult area to forecast. Future provision levels under CECL will be particularly sensitive to loan growth and mix, projected economic conditions, watch credit levels and loan default volumes. • The allowance as a percentage of total loans was at 1.47% at 12/31/24 • A full year 2025 provision (expense) for credit losses of approximately 0.15%-0.20% of average total portfolio loans would not be unreasonable.
2Q'25 Update	• Total portfolio loans increased $91.7 million (9.0% annualized) in 2Q'25 which is above our forecasted range. Commercial loan growth of $75.9 million (15.3% annualized), mortgage loan growth of $15.6 million (4.1% annualized) and installment loan growth of $0.2 million (0.2% annualized).	• 2Q'25 net interest income was $3.3 million (7.9%) higher than the prior year quarter which is within the forecasted range. The net interest margin was 3.58% for the current quarter and 3.40% for the prior year quarter and up 0.09% from the linked quarter.	• The provision for credit losses was an expense of $1.5 million for the second quarter within the forecasted range.

Outlook for 2025

	NON-INTEREST INCOME	NON-INTEREST EXPENSES	INCOME TAXES	SHARE REPURCHASES
Outlook for 2025 *as of January, 2025	• Q1/Q2 quarterly 2025 forecasted range of \$11.0M to \$12.0M and Q3/Q4 forecast of \$12.0M to \$13M. Full year down 14.0% to 14.5% from 2024 actual of \$56.4M • Expect mortgage loan origination volumes and net gain on sale to be similar to 2024. Assumes mortgage loan servicing net of approximately \$0.75M per quarter in 2025.	• IBCP forecasts 2025 quarterly range of \$34.5M to \$35.5M with the total for the year up 3.0% to 4.0% from the 2024 actual of \$135.1M. • The primary driver is an increase in compensation and employee benefits, data processing and occupancy.	• Approximately a 19% effective income tax rate in 2025 This assumes a 21% statutory federal corporate income tax rate during 2025.	• 2025 share repurchase authorization at approximately 5% (1.1 million) of outstanding shares. • Share repurchases will be dependent on capital levels, capital allocation options and share price trends. We are not modeling any share repurchases in 2025.
2Q'25 Update	• Non-interest income totaled \$11.3 million in 2Q'25, which is within the forecasted range. Mortgage loan servicing net, generated a gain of \$0.5 million in 2Q'25.	• Total non-interest expense was \$33.8 million in the 2Q'25, which was lower than our forecasted range.	Actual effective income tax rate of 18.4% for the second quarter of 2025.	Repurchased 251,183 shares for an aggregate purchase price of \$7.32 million in the second quarter of 2025.

Strategic Initiatives

GROWTH

- **Outside Sales** - Relationship banking focus thru consistent calling on prospects and COI's.
- Inside Service/Sales – **high retention + high cross sales**, collaboration of strategic partners.
- **Digital Marketing** - Leverage data insights, target strategically, elevate brand image, personalize the customer experience.
- **Leverage Referral Network** – Fintech (ReferLive);
- **New Products** – SMB deposit product, Business digital pmts.
- **Market Expansion** – Through existing indirect dealer network.
- **Selective and opportunistic** bank and branch acquisitions.

PROCESS IMPROVEMENT & COST CONTROLS

- **Process Automation –** leverage core investments + Fintech partnerships: (Blend) mortgage; (Numerated) Commercial;
- **Branch Optimization** - including assessing existing locations, new locations, service hours, staffing, & workflow and leveraging technology.
- **Promotion of Self-Serve Channels** - (One Wallet, Treasury One, etc.)
- **Leverage Banker Capacity** – including on-line appointment setting.
- **Leverage Middleware + API's** – expediate new technology implementation.
- **Optimize Office Space Utilization**

TALENT MANAGEMENT

- **Invest in our Team** – competitive C&B offering, skill training, leadership development, etc.
- **High Employee Engagement** – thru fostering a culture of purpose, opportunity, continuous learning, diversity, reward + recognition.
- **Promote Teamwork + Alignment** across all business units.
- **Invest in technology** - to enhance the employee experience + customer experience.
- **Client Service Model** – well defined and applied.

RISK MANAGEMENT

- **Utilize three layers of defense** (business unit, risk management and internal audit). Independent & collaborative approach.
- **Consistent earnings** + maintain strong capital levels.
- **Proactive credit quality monitoring** and problem resolution.
- **Manage Liquidity and IRR**.
- **Manage Operational risk,** emphasizing cyber security, fraud prevention, and regulatory compliance.
- **Effective relationships with regulators** & other outside oversight parties. Proactive, transparent and good communication.

INDEPENDENT | BANK

Question and Answer Session
Closing Remarks

Thank you for attending

NASDAQ: IBCP

INDEPENDENT | BANK

Appendix

Additional Financial Data and Non-GAAP Reconciliations

Be Independent

Historical Financial Data

	Year Ended December 31,				Quarter Ended,				
($M except per share data)	**2021**	**2022**	**2023**	**2024**	**6/30/24**	**9/30/24**	**12/31/24**	**3/31/25**	**6/30/25**
Balance Sheet:									
Total Assets	$4,705	$5,000	$5,264	$5,338	$5,278	$5,259	$5,338	$5,328	$5,419
Portfolio Loans	$2,905	$3,465	$3,791	$4,039	$3,852	$3,942	$4,039	$4,073	$4,164
Deposits	$4,117	$4,379	$4,622	$4,654	$4,614	$4,627	$4,654	$4,634	$4,659
Tangible Common Equity	$367	$317	$374	$425	$400	$422	$425	$438	$440
Profitability:									
Pre-Tax, Pre-Provision Income	$75.4	$83.7	$79.9	$87.5	$23.2	$18.8	$25.0	$19.8	$22.2
Pre-Tax, Pre-Prov / Avg. Assets	1.69%	1.72%	1.56%	1.77%	1.80%	1.43%	1.88%	1.48%	1.67%
Net Income[1]	$62.9	$63.8	$59.1	$66.8	$18.5	$13.8	$18.5	$15.6	$16.9
Diluted EPS	$2.88	$2.97	$2.79	$3.16	$0.88	$0.65	$0.87	$0.74	$0.81
Return on Average Assets[1]	1.41%	1.32%	1.15%	1.27%	1.44%	1.04%	1.39%	1.18%	1.27%
Return on Average Equity[1]	16.1%	18.5%	16.0%	15.7%	18.0%	12.5%	16.3%	13.7%	14.7%
Net Interest Margin (FTE)	3.10%	3.32%	3.26%	3.38%	3.40%	3.37%	3.45%	3.49%	3.58%
Efficiency Ratio	62.9%	59.4%	60.8%	60.8%	61.5%	62.8%	59.1%	62.2%	59.7%
Asset Quality:									
NPAs / Assets	0.11%	0.08%	0.11%	0.13%	0.10%	0.11%	0.13%	0.14%	0.16%
NPAs / Loans + OREO	0.18%	0.12%	0.15%	0.17%	0.14%	0.15%	0.17%	0.18%	0.21%
ACL / Total Portfolio Loans	1.63%	1.51%	1.44%	1.47%	1.46%	1.46%	1.47%	1.47%	1.47%
NCOs / Avg. Loans	(0.07%)	0.00%	0.01%	0.02%	0.02%	0.00%	0.01%	0.01%	0.02%
Capital Ratios:									
TCE Ratio	7.9%	6.4%	7.2%	8.0%	7.6%	8.1%	8.0%	8.3%	8.2%
Leverage Ratio	8.8%	8.8%	9.0%	9.9%	9.5%	9.6%	9.9%	9.9%	10.0%
Tier 1 Capital Ratio	12.1%	11.4%	11.5%	12.1%	12.0%	12.1%	12.1%	12.3%	12.2%
Total Capital Ratio	14.5%	13.7%	13.7%	14.2%	14.2%	14.2%	14.2%	14.5%	14.2%

Historic Financial Performance

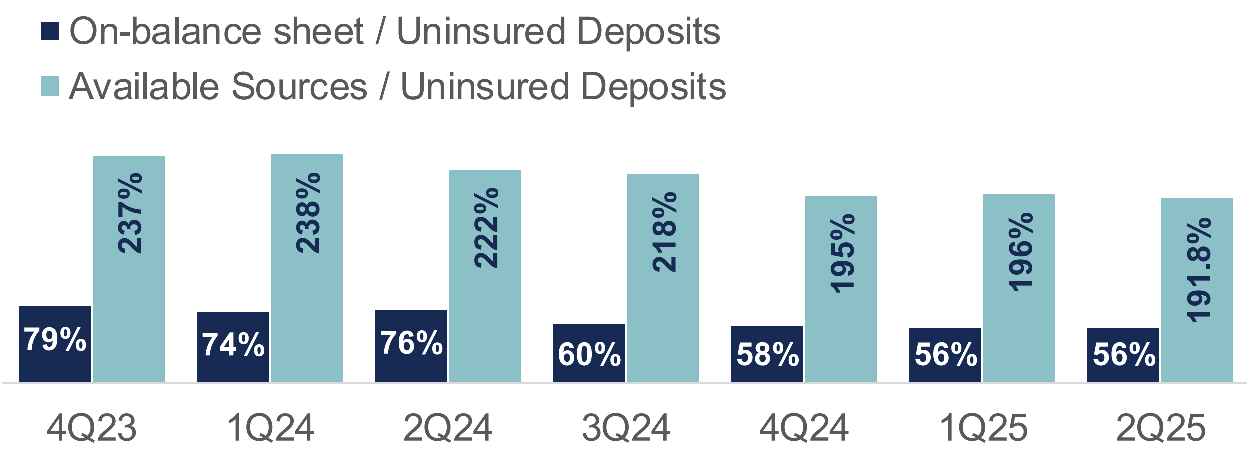
($M except per share data)	Year Ended December 31,						5 Year CAGR
	2019	2020	2021	2022	2023	2024	
Balance Sheet:							
Total Assets	$3,565	$4,204	$4,705	$5,000	$5,264	$5,338	8.4%
Portfolio Loans	$2,725	$2,734	$2,905	$3,465	$3,791	$4,039	8.2%
Deposits	$3,037	$3,637	$4,117	$4,379	$4,623	$4,654	8.9%
Tangible Common Equity	$317	$357	$367	$317	$374	$425	6.1%
Profitability:							
Pre-Tax, Pre-Provision Income	$58.6	$81.9	$75.4	$83.1	$79.9	$87.5	8.4%
Pre-Tax, Pre-Prov / Avg. Assets	1.70%	2.08%	1.62%	1.68%	1.56%	1.77%	-
Net Income(1)	$46.4	$56.2	$62.9	$63.4	$59.1	$66.8	7.5%
Diluted EPS	$2.00	$2.53	$2.88	$2.97	$2.79	$3.16	9.6%
Return on Average Assets(1)	1.35%	1.43%	1.41%	1.31%	1.15%	1.27%	-
Return on Average Equity(1)	13.63%	15.68%	16.13%	18.41%	16.04%	15.70%	-
Net Interest Margin (FTE)	3.80%	3.34%	3.10%	3.32%	3.26%	3.38%	-
Efficiency Ratio	64.90%	59.24%	62.87%	59.71%	60.76%	60.80%	-
Asset Quality:							
NPAs / Assets	0.32%	0.21%	0.11%	0.08%	0.11%	0.13%	-
NPAs / Loans + OREO	0.42%	0.32%	0.18%	0.12%	0.15%	0.17%	-
Reserves / Total Loans	0.96%	1.30%	1.63%	1.51%	1.44%	1.47%	-
NCOs / Avg. Loans	(0.02%)	0.11%	(0.07%)	0.00%	0.01%	0.02%	-
Capital Ratios:							
TCE Ratio	9.0%	8.6%	7.9%	6.4%	7.2%	8.0%	-
Leverage Ratio	10.1%	9.2%	8.8%	8.8%	9.1%	9.9%	-
Tier 1 Capital Ratio	12.7%	13.3%	12.2%	11.4%	11.6%	12.1%	-
Total Capital Ratio	13.7%	16.0%	14.5%	13.7%	13.7%	14.2%	-
Shareholder Value:							
TBV/Share	$ 14.08	$ 16.33	$ 17.33	$ 15.04	$ 17.96	$ 20.33	7.6%
Dividends Paid per Share	$ 0.72	$ 0.80	$ 0.84	$ 0.88	$ 0.92	$ 0.96	5.9%
Value of Shares Repurchased	$ 26.3	$ 14.2	$ 17.3	$ 4.0	$ 5.2	$ -	-

Strong Liquidity Position

Sources of Liquidity

Sources of Liquidity		
		2Q 2025
Current On-balance sheet		
Excess reserves at the Fed	$	71.8
Unpledged AFS Securities	$	503.6
Total On-balance sheet	$	575.4
On balance sheet liquidity to total deposits		14%
Available Sources of Liquidity		
Unused FHLB & FRB (including BTFP)	$	1,504.0
Borrow capacity on unpledged bonds	$	455.9
Total Available Sources	$	1,959.9
Sources of Liquidity to total deposits		42%

Liquidity / Uninsured Deposits



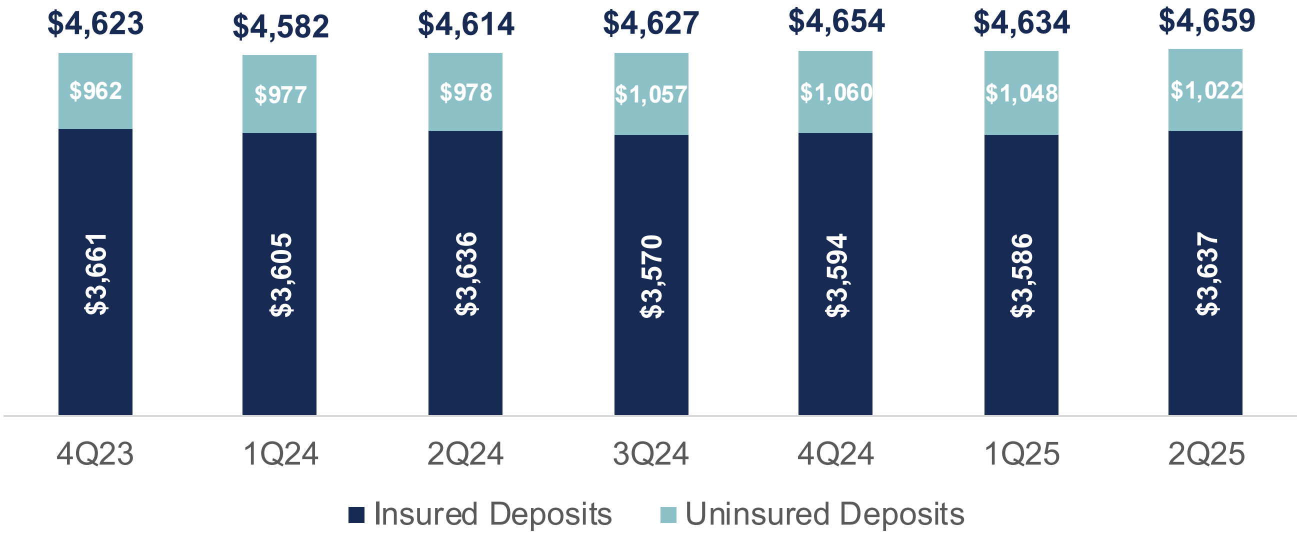
- Significant liquidity position to manage the current environment.
- Total available liquidity significantly exceeds (192%) estimated uninsured deposit balances.
- Attractive loan to deposit ratio of 89.4%.
- Uninsured deposit to total deposits of approximately 21.9%, excluding brokered time deposits.

Note: Portfolio loans exclude loans HFS.

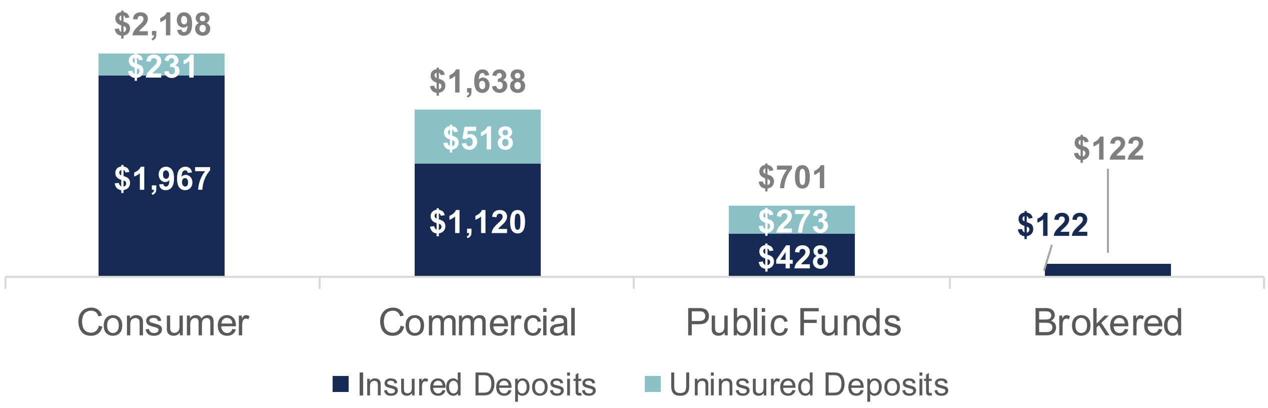
Be Independent

Granular Deposit Base

Uninsured Deposit Trend ($MM)



Uninsured Deposit by Segment (6/30/25)

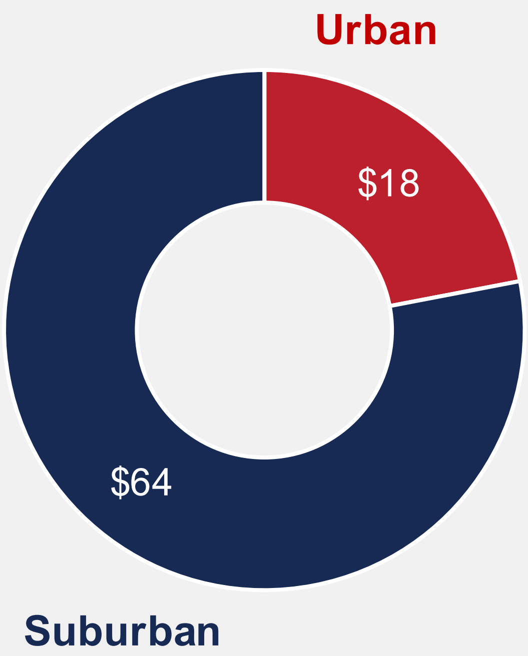


- Average deposit account balance of approximately $21,039.
- Average deposit balance excluding reciprocal deposit of $16,883.
- Average Commercial deposit balance of $94,161.
- Average retail deposit balance of $11,226.
- 10 largest deposit accounts total $373.5 million or 8.02% of total deposits.
  - $238.5 million in ICS with FDIC coverage.
- 100 largest deposit accounts total $1.03 billion or 22.21% of total deposits.
  - $641.7 million in ICS with FDIC coverage.

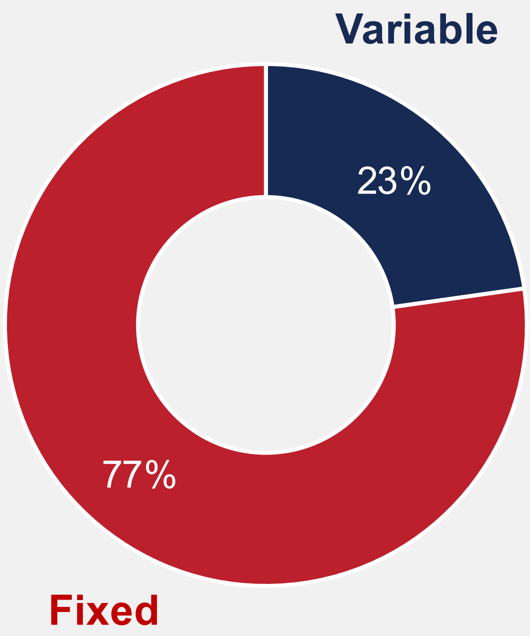
Note: Uninsured deposit calculation is an approximation.

CRE – Office Metrics

Geographic Location (millions)



CRE - Office Fixed vs. Variable



Maturing Exposure (millions)

- 18.0% of portfolio is medical office buildings.
- 78% of portfolio is in suburban geographies.
- 64.8% of CRE – Office mature after 2028.
- Average loan size of $1.4 million.

Non-GAAP to GAAP Reconciliation

	Year Ended December 31,				Quarter Ended				
	2024	2023	2022	2021	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024
	(Dollars in thousands)								
Net interest income	$166,248	$156,329	$149,561	$129,765	$44,615	$43,685	$42,851	$41,854	$41,346
Non-interest income	56,362	50,676	61,909	76,643	11,325	10,424	19,121	9,508	15,172
Non-interest expense	135,096	127,119	128,341	131,023	33,762	34,262	36,987	32,583	33,333
Pre-Tax, Pre-Provision Income	87,514	79,886	83,129	75,385	$22,178	$19,847	$24,985	$18,779	$23,185
Provision for credit losses	4,468	6,210	5,341	(1,928)	1,500	721	2,217	1,488	19
Income tax expense	16,256	14,609	14,437	14,418	3,801	3,536	4,307	3,481	4,638
Net income	$66,790	$59,067	$63,351	$62,895	$16,877	$15,590	$18,461	$13,810	$18,528
Average total assets	$5,239,952	$5,115,624	$4,825,723	$4,465,577	$5,324,959	$5,378,022	$5,300,368	$5,275,623	$5,181,317
Performance Ratios									
Return on average assets	1.27%	1.15%	1.31%	1.41%	1.27%	1.18%	1.39%	1.04%	1.44%
Pre-tax, Provision return on average assets	1.67%	1.56%	1.72%	1.69%	1.67%	1.50%	1.88%	1.42%	1.80%

Reconciliation of Non-GAAP Financial Measures

Reconciliation of Non-GAAP Financial Measures

	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
	(Dollars in thousands)			
Net Interest Margin, Fully Taxable Equivalent ("FTE")				
Net interest income	$ 44,615	$ 41,346	$ 88,300	$ 81,543
Add: taxable equivalent adjustment	444	175	896	355
Net interest income - taxable equivalent	$ 45,059	$ 41,521	$ 89,196	$ 81,898
Net interest margin (GAAP) (1)	3.55%	3.39%	3.50%	3.33%
Net interest margin (FTE) (1)	3.58%	3.40%	3.54%	3.35%

(1) Annualized.

Reconciliation of Non-GAAP Financial Measures (continued)

Tangible Common Equity Ratio

	Year Ended December 31,				Quarter Ended				
	2024	2023	2022	2021	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024
	(Dollars in thousands)								
Common shareholders' equity	$ 454,686	$ 404,449	$ 347,596	$ 398,484	$ 469,250	$ 467,277	$ 454,686	$ 452,369	$ 430,459
Less:									
Goodwill	28,300	28,300	28,300	28,300	28,300	28,300	28,300	28,300	28,300
Other intangibles	1,488	2,004	2,551	3,336	1,244	1,366	1,488	1,617	1,746
Tangible common equity	$ 424,898	$ 374,145	$ 316,745	$ 366,848	$ 439,706	$ 437,611	$ 424,898	$ 422,452	$ 400,413
Total assets	$ 5,338,104	$ 5,263,726	$ 4,999,787	$ 4,704,740	$ 5,418,519	$ 5,328,428	$ 5,338,104	$ 5,259,268	$ 5,277,500
Less:									
Goodwill	28,300	28,300	28,300	28,300	28,300	28,300	28,300	28,300	28,300
Other intangibles	1,488	2,004	2,551	3,336	1,244	1,366	1,488	1,617	1,746
Tangible assets	$ 5,308,316	$ 5,233,422	$ 4,968,936	$ 4,673,104	$ 5,388,975	$ 5,298,762	$ 5,308,316	$ 5,229,351	$ 5,247,454
Common equity ratio	8.52%	7.68%	6.95%	8.47%	8.66%	8.77%	8.52%	8.60%	8.16%
Tangible common equity ratio	8.00%	7.15%	6.37%	7.85%	8.16%	8.26%	8.00%	8.08%	7.63%