



REIMAGINE THE ENERGY EXPERIENCE

NASDAQ: FLUX

May 8, 2025

Q3 FY 2025 Financial Results Conference Call



SAFE HARBOR LANGUAGE

This presentation contains forward-looking statements. All statements other than statements of historical fact contained in this presentation, including statements as to the Company's future results of operations and financial position, planned products and services, business strategy and plans and objectives of management for future operations, are forward-looking statements.

These statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements.

In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "expects," "plans," anticipates," "could," "intends," "target," "projects," "contemplates," "believes," "estimates," "aims," "predicts," "potential," "seeks," attempts," "poised" or "continues" or the negative of these terms or other similar words. These statements are only predictions.

The Company has based these forward-looking statements largely on its current expectations and projections about future events and financial trends that it believes may affect its business, financial condition and results of operations. Also, these forward-looking statements represent the Company's estimates and assumptions only as of the date of this presentation. The Company assumes no obligation to update any forward-looking statements after the date of this presentation.

This presentation also contains estimates and other statistical data made by independent parties and by the Company relating to market size and growth and other industry data. This data involves several assumptions and limitations, and you are cautioned not to give undue weight to such estimates. The Company has not independently verified the statistical and other industry data generated by independent parties and contained in this presentation and, accordingly, it cannot guarantee their accuracy or completeness.

In addition, projections, assumptions and estimates of its future performance and the future performance of the industries in which it operates are necessarily subject to a high degree of uncertainty and risk due to a variety of factors. These and other factors could cause results to differ materially from those expressed in the estimates made by independent parties and by the Company. For more information, please refer to risk factors discussed in Company's periodic filings with the SEC.

AGENDA:

COMPANY OVERVIEW

BUSINESS UPDATES

OPERATIONAL UPDATES

FINANCIAL UPDATES

CLOSING SUMMARY

ON THE CALL TODAY:



KRISHNA VANKA
CHIEF EXECUTIVE
OFFICER



KEVIN ROYAL
CHIEF FINANCIAL
OFFICER



JEFFERY MASON
VP OF OPERATIONS



BUSINESS UPDATES

Krishna Vanka, CEO

STRATEGIC INITIATIVES



PROFITABLE GROWTH



OPERATIONAL EFFICIENCIES



SOLUTION SELLING



BUILD RIGHT PRODUCTS



SOFTWARE & RECURRING REVENUE

BUILD RIGHT PRODUCTS: G96 PRODUCT LAUNCH

- New higher voltage lithium-ion solution developed for GSE
- Range of higher capacities for longer runtime
- Built for pushback tractors and other GSE equipment



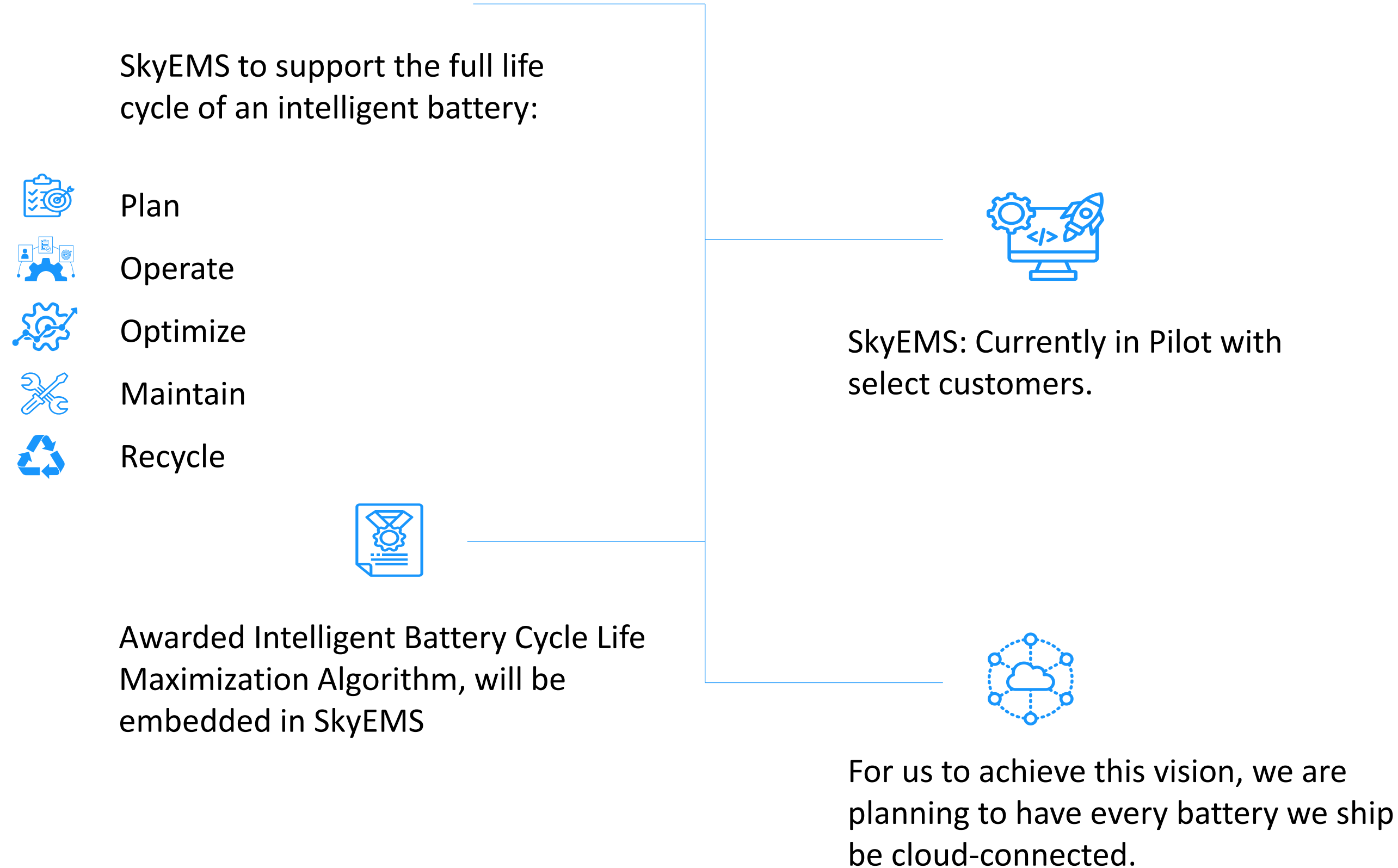
INTELLIGENT
Monitor detailed
battery performance
data in real time

POWERFUL
Sustain energy
with higher
capacities



SUSTAINABLE
No wasted energy
and zero emissions
produced

SOFTWARE & RECURRING REVENUE: SkyEMS AI PLATFORM





OPERATIONAL UPDATES

Jeffery Mason, VP of Operations

SHORT-TERM AND LONG-TERM STRATEGY

Short Term Supply Chain Response to Tariffs

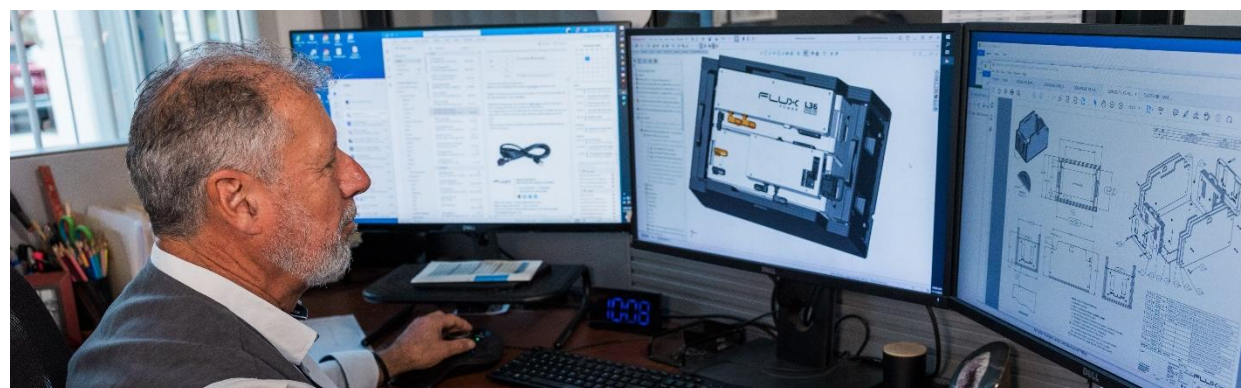
- o Rapid review and acceleration evaluating new suppliers
- o Supplier continuity with existing suppliers in alternative regions
- o Commitment to LFP while investigating new chemistries

Long Term Supply Chain Strategy

- o Partnership focus
- o Supplier diversification
- o Strengthen diversified supply chain



FOCUS FOR THE FUTURE



LOOKING AHEAD

- o US capacity expansion
- o Accelerated R&D
 - o Focused on tariff-resistant product design
 - o Innovation partnerships



SUMMARY

- o Margin preservation
- o Sustainable growth
- o Long-term competitiveness



FINANCIAL UPDATES

Kevin Royal, CFO



CLOSING STATEMENTS

Krishna Vanka, CEO



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