

CONCRETE PUMPING HOLDINGS

NASDAQ: **BBCP**



INVESTOR PRESENTATION | June 2025

Disclaimer

Forward-Looking Statements

This investor presentation includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. The Company's actual results may differ from expectations, estimates and projections and consequently, you should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "potential," "continue," "outlook" and similar expressions are intended to identify such forward-looking statements. These forward-looking statements include, without limitation, the Company's expectations with respect to future performance, including the Company's fiscal year 2025 outlook. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results. Most of these factors are outside the Company's control and are difficult to predict. Factors that may cause such differences include, but are not limited to: the adverse impact of recent inflationary pressures, changes in foreign trade policies, restrictive monetary policies, global economic conditions and developments related to these conditions, such as fluctuations in fuel costs on our business; adverse and severe weather conditions; the outcome of any legal proceedings, rulings or demand letters that may be instituted against or sent to the Company or its subsidiaries; the ability of the Company to grow and manage growth profitably and retain its key employees; the ability to complete targeted acquisitions and to realize the expected benefits from completed acquisitions; changes in applicable laws or regulations; the possibility that the Company may be adversely affected by other economic, business, and/or competitive factors; and other risks and uncertainties indicated from time to time in the Company's filings with the Securities and Exchange Commission, including the risk factors in the Company's latest Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. The Company cautions that the foregoing list of factors is not exclusive. The Company cautions readers not to place undue reliance upon any forward-looking statements, which speak only as of the date made. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based.

Industry and Market Data

In this Investor Presentation, we rely on and refer to information and statistics regarding market participants in the sectors in which the Company competes and other industry data. We obtained this information and statistics from third-party sources, including reports by market research firms, and company filings.

Historical and Projected Financial Information

Annual financial information of the Company is based on its fiscal year end of October 31. This Investor Presentation contains financial forecasts, which were prepared in good faith by the Company on a basis believed to be reasonable. Such financial forecasts have not been prepared in conformity with generally accepted accounting principles ("GAAP"). The Company's independent auditors have not audited, reviewed, compiled or performed any procedures with respect to the projections for the purpose of their inclusion in this Investor Presentation, and accordingly, they have not expressed an opinion nor provided any other form of assurance with respect thereto for the purpose of this Investor Presentation. These projections are for illustrative purposes only and should not be relied upon as being necessarily indicative of future results. Certain of the above-mentioned projected information has been provided for purposes of providing comparisons with historical data. The assumptions and estimates underlying the prospective financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. Projections are inherently uncertain due to a number of factors outside of the Company's control. Accordingly, there can be no assurance that the prospective results are indicative of future performance of the Company or that actual results will not differ materially from those presented in the prospective financial information. Inclusion of the prospective financial information in this Investor Presentation should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved.

Non-GAAP Financial Measures

This Investor Presentation includes non-GAAP financial measures, including but not limited to Adjusted EBITDA, Free Cash flow, Leverage Ratio and Net Debt. The Company defines Adjusted EBITDA as net income calculated in accordance with GAAP plus interest expense and amortization of deferred financing costs, net interest income, income tax expense, depreciation and amortization, transaction expenses, loss on debt extinguishment, stock-based compensation, changes in the fair value of warrant liabilities, other expense (income), net, goodwill and intangibles impairment and other adjustments. Other adjustments include non-recurring expenses, non-cash currency gains/losses and transaction expenses. Transaction expenses represent expenses for legal, accounting, and other professionals that were engaged in the completion of various acquisitions. Free Cash Flow is defined as Adjusted EBITDA less net maintenance capital expenditures and cash paid for interest. Maintenance capital expenditures are investments in replacing existing equipment. The leverage ratio is defined as the ratio of net debt to Adjusted EBITDA for the trailing four quarters. The Company believes its leverage ratio measures its ability to service its debt and its ability to make capital expenditures. Additionally, the leverage ratio is a standard measurement used by investors to gauge the creditworthiness of an institution. Net Debt as a specified date reflects all principal amounts outstanding under debt agreements less cash. These measures should not be used as substitutes for their most comparable measures calculated in accordance with GAAP. The Company believes that the Adjusted EBITDA non-GAAP measure provides useful information to management and investors regarding certain financial and business trends relating to the Company financial condition and results of operations. The Company's management uses Adjusted EBITDA to compare performance to that of prior periods for trend analyses and for budgeting and planning purposes. The Company believes the Net Debt non-GAAP measure provides useful information to management and investors in order to monitor the Company's leverage and evaluate the Company's consolidated balance sheet. The Company believes the Free Cash flow measure provides useful information to management and investors in order to monitor and evaluate the cash flow yield of the business. You should not rely on any single financial measure to evaluate the Company's business. Other companies may calculate these non-GAAP measures differently, and therefore it may not be directly comparable to similarly titled measures of other companies.

See the reconciliations of Non-GAAP Adjusted EBITDA, Net Debt, Free Cash Flow and Leverage Ratio measures on slides 30-34. The Company has not reconciled the forward-looking Adjusted EBITDA guidance range and Free Cash Flow range included in this presentation to the most directly comparable forward-looking GAAP measures because this cannot be done without unreasonable effort due to the lack of predictability regarding the various reconciling items such as provision for income taxes and depreciation and amortization.

Business Overview

Concrete Pumping



- Largest¹ concrete pumping service provider in the U.S. (Brundage-Bone + Capital) & the U.K. (Camfaud)
- Optimize utilization through broad geographic footprint & comprehensive suite of equipment

Concrete Waste Management



- Leading concrete waste management service provider in the U.S.¹; emerging presence in U.K.
- Simple, fully-compliant & cost-effective solution for handling concrete washout

Key Highlights

\$402M Revenue

TTM Q2'25

\$105M Adj. EBITDA²

26.1% Margin

TTM Q2'25

\$69M Free Cash Flow³

TTM Q2'25

Market Leader¹

In Every Region Served

Our Equipment

Truck-Mounted Boom Pumps



Stationary Concrete Pumps



Placing Booms



Telebelts



Eco-Pan Trucks



Concrete Washout Pans & Roll Offs



¹ Management estimates based on fleet size.

² See appendix for a reconciliation of this non-GAAP measure.

³ Defined as Adjusted EBITDA (see appendix for a reconciliation of this non-GAAP measure) less net maintenance capex less cash paid for interest, net interest income.

Who We Are

- We are the largest¹ U.S. & U.K. concrete pumping service provider with a high-growth concrete waste management service (Eco-Pan)
- We are a specialty service provider
 - Experienced professionals operate a fleet of highly technical equipment
 - Our clients are construction companies; we invoice daily and have strong pipeline visibility
 - Outstanding service levels are paramount to our value proposition
- We DO NOT:
 - Rent our concrete pumping equipment to customers
 - Take possession of concrete
 - Accept liability for the concrete we place
 - Accept construction risk
 - Use percentage of completion accounting



¹ Management estimates based on revenue and equipment count.

Highly Attractive and Low Risk Business Model


A

CPH does not purchase, transport or own concrete

- No commodity inventory risk
- No liability from bad concrete or spillage

B

CPH simply pumps pass-through concrete

- Pure service business
- Invoices daily for the service

C

Non-CPH employees on-site lay the foundation

- Limited risk for poor foundation
- Pumping is a productivity enhancer for contractors

D

Limited risk for Eco-Pan

- No ownership of waste
- Pans sealed to prevent leakage
- Eco-Pan is not responsible for filling the pans or spillages that occur on site

Concrete pumping service involves passing concrete from a mixing truck to the target site. Lack of ownership and employees on the ground limits CPH's risk and liability.

Why Customers Choose CPH for Concrete Placement

Concrete Placement is Highly Critical & Time Sensitive

Need for Faster, Safer & Higher Quality Service

Advantages of concrete pumping

~90 mins

Time before ready-mix concrete perishes

~10%

*Ready-mix material concrete costs
(as % of overall project costs)*

~1-2%

*Concrete pumping costs
(as % of overall project costs)*

CPH Competitive Advantages

Technical Expertise

- 40+ years of successful operating history
- Experienced and knowledgeable operators

Availability

- More pumps and skilled operators than competitors¹

Reliability

- Track record of quality and on-time completion

Wide Range Of Equipment

- ~900 boom pump trucks ranging from 20 to 66 meters
- ~530 stationary pumps, placing booms, telebelts, etc.

¹ Management estimates based on fleet size.

Advantages of Our Scale

Purchasing benefits

for fuel, OEM capex purchases & parts

Breadth of services

to service large, more complex jobs

Trained operators

with a leading track record of safety

Fleet availability

to match customer demand & requirements

Higher utilization

leads to higher revenue per equipment

In our industry, we compete based upon level of customer service, fleet availability and equipment breadth...

...Our unique strengths in these areas lead to premium margin levels.

Why Invest in CPH?

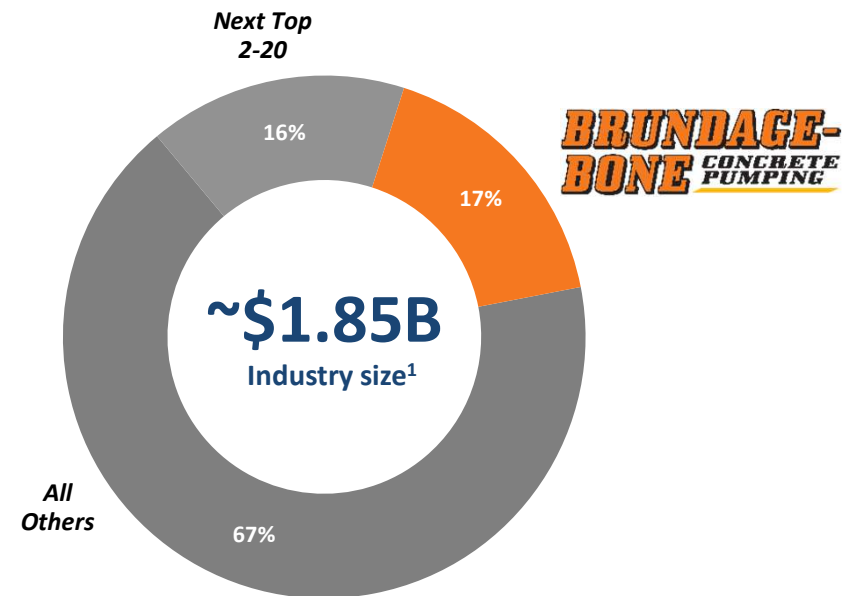


- ✓ Largest player¹ in the US and UK in a growing industry
- ✓ Eco-Pan is a disruptive solution with strong secular tailwinds
- ✓ Proven acquisition platform and industry consolidator
- ✓ Experienced team with aligned incentives
- ✓ Strong financial profile and unit economics

U.S. Concrete Pumping Industry Market Share¹

(% of Concrete Pumping Spend)

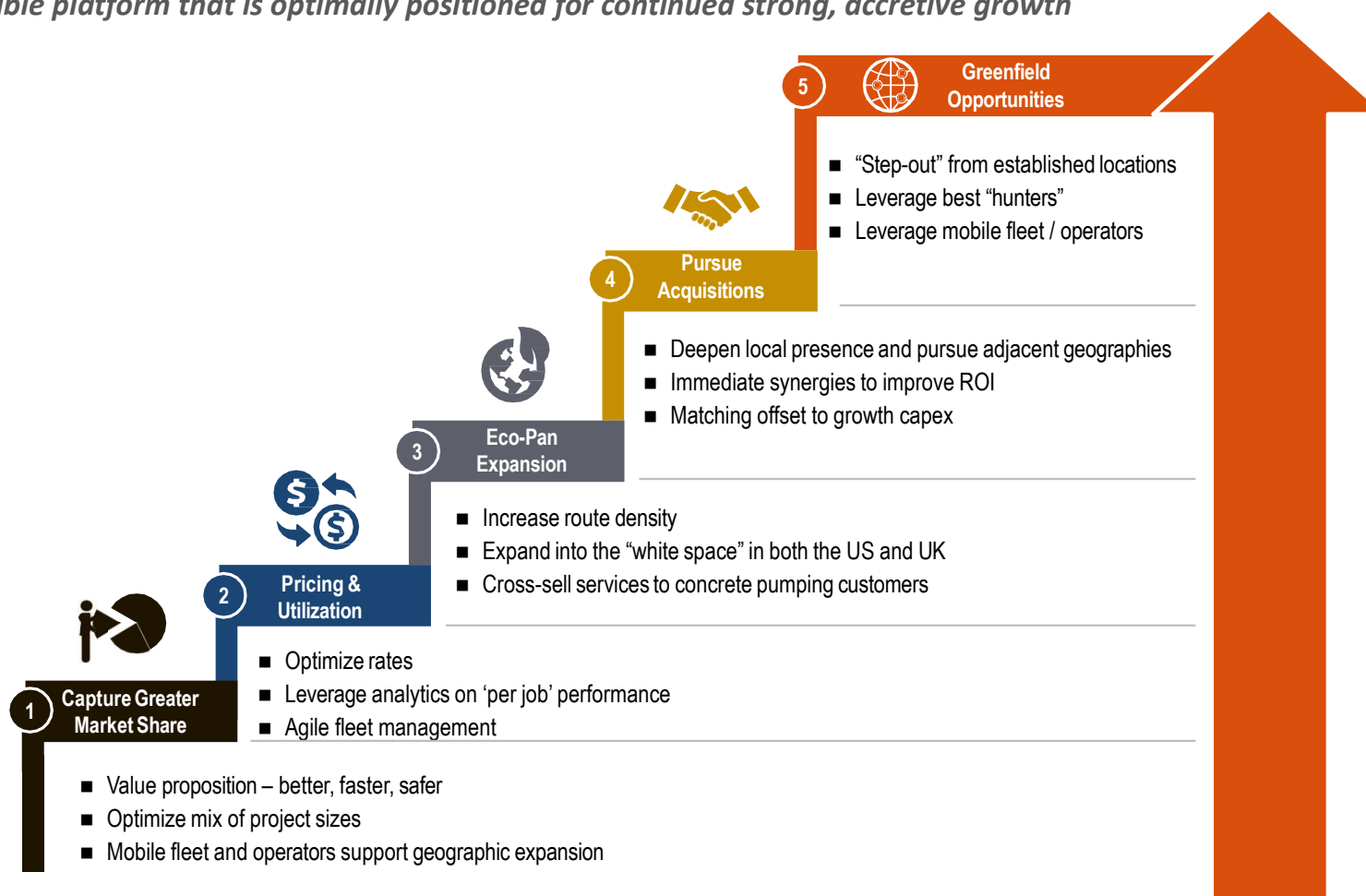
~6x Larger Than Nearest Competitor¹



¹ Management estimates based on revenue.

Framing the Long Term CPH Growth Opportunity

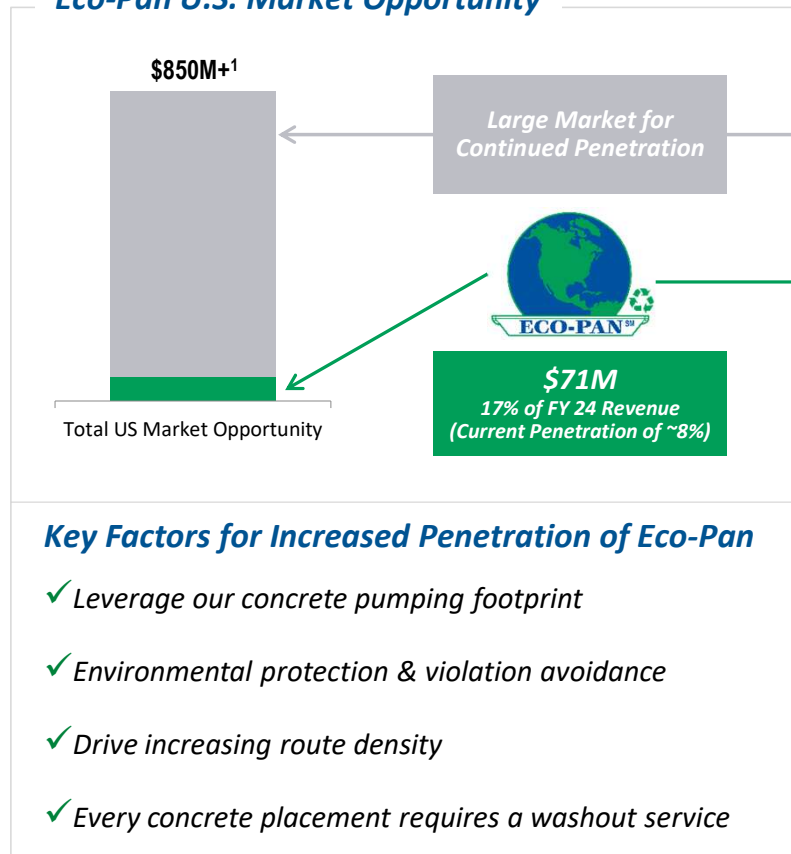
Unique, scalable platform that is optimally positioned for continued strong, accretive growth



Disruptive Concrete Waste Management Solution



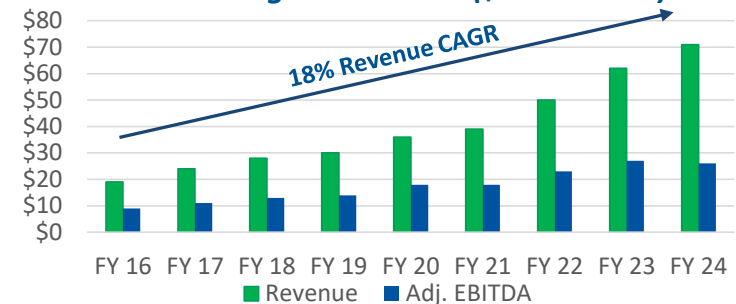
Eco-Pan U.S. Market Opportunity



Washout Method Alternatives



Eco-Pan Organic Growth (\$ in millions)²

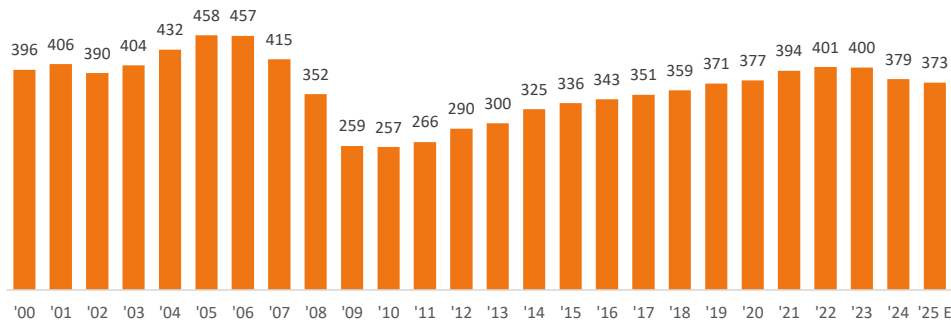


¹ Management estimates based on revenue.

² During the first quarter of fiscal year 2025, the Company updated its allocation methodology of corporate costs to better align with the manner in which the Company now allocates resources and measures performance. As a result, segment results for fiscal year 2024 have been reclassified from \$28 million to conform to our current period presentation of \$26 million. FY23 and earlier periods are not restated.

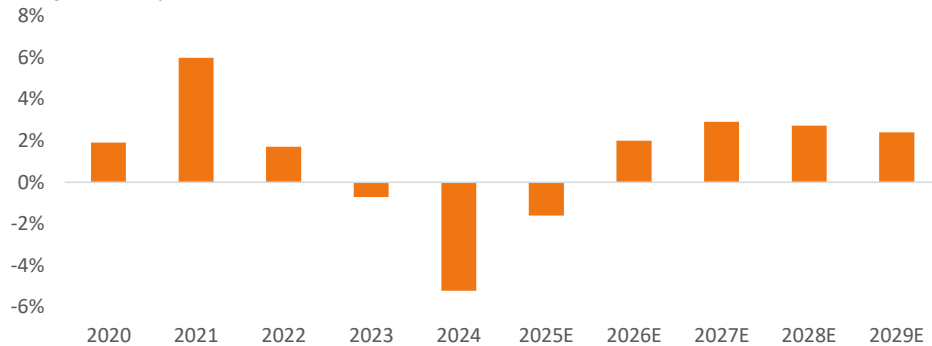
U.S. Business Conditions

U.S. Concrete Production⁽¹⁾



U.S. Cement Consumption Outlook ⁽³⁾

(YoY change in millions of metric tons consumed)



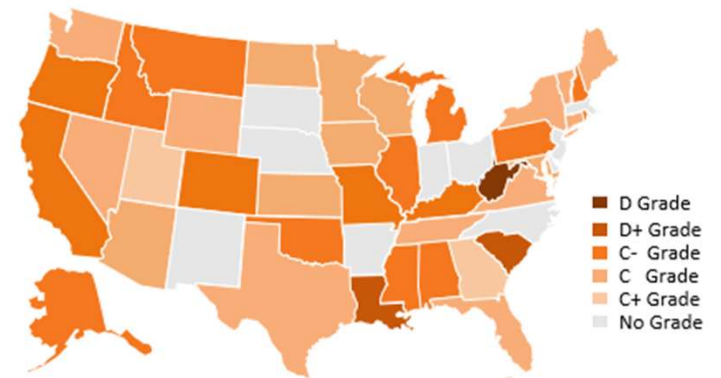
(1) NRMCA (National Ready Mixed Concrete Association). 2025 estimate derived from NRMCA's actual production trend. www.nrmca.org/association-resources/production-statistics.

(2) Infrastructurereportcard.org – state infrastructure facts by the American Society of Civil Engineers.

(3) Based on management estimates and industry research

(4) Brookings Institute progress of IIA-awarded funding by infrastructure sector and funding type as of November 25th, 2024.

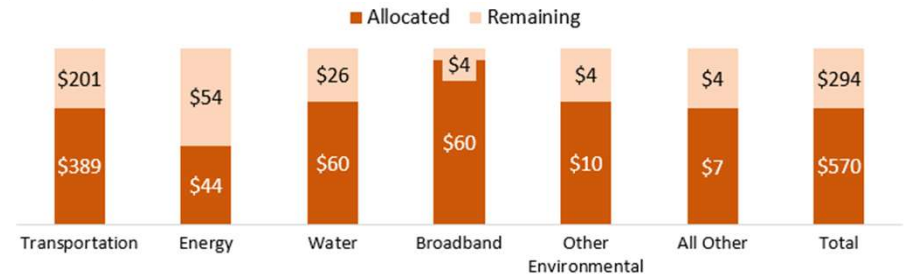
Aging U.S. Infrastructure Catalyzed Public & Private Investment⁽²⁾



Significant investment required to address poor status of U.S. infrastructure

\$1 Trillion Infrastructure Investment & Jobs Act⁽⁴⁾

(\$ in billions)

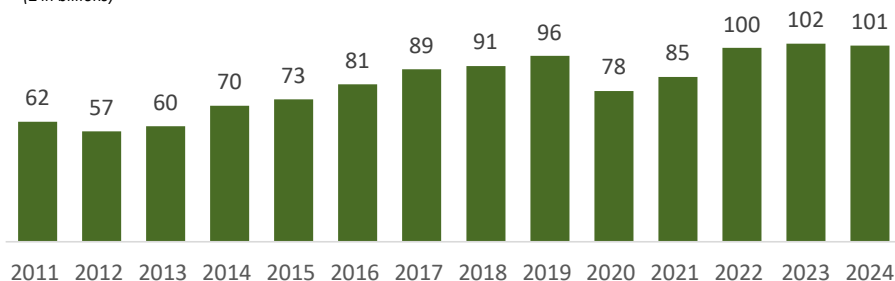


Camfaud is the Largest¹ Concrete Pumping Company in the U.K. Construction Market



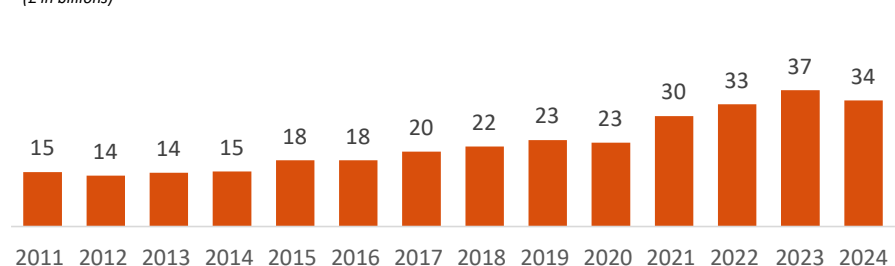
U.K. Construction Spending Excluding Infrastructure Spending²

(£ in billions)



U.K. Infrastructure Spending²

(£ in billions)



Drivers of Strong U.K. Spending

High-Speed Railway Project ("HS2")³

- Highly concrete intensive ~£80 billion project underway for Phase 1
- Project work expected to last beyond the year 2030

Nuclear Projects on the Pathway to Net Zero by 2050⁴

- "Sizewell C" project is a concrete intensive ~£2.5 billion project committed by the UK government
- Final funding expected by June 2025, project work expected to last beyond 2030
- Camfaud has supported most recent nuclear power station, Hinkley Point; expected to be involved in Sizewell C when approved

National Infrastructure and Construction Pipeline⁵

- 660 projects and programs across public and private sectors
- £164B planned for investment in 2024/2025
- £700-775B of investments over the next 10 years
- £64B of investments to include "modern methods of construction" over the next two years

¹ Management estimates based on revenue.

² U.K. Office for National Statistics – Output in the construction industry. Current amounts as of May 15, 2025. <https://www.ons.gov.uk/businessindustryandtrade/constructionindustry/datasets/outputintheconstructionindustry>

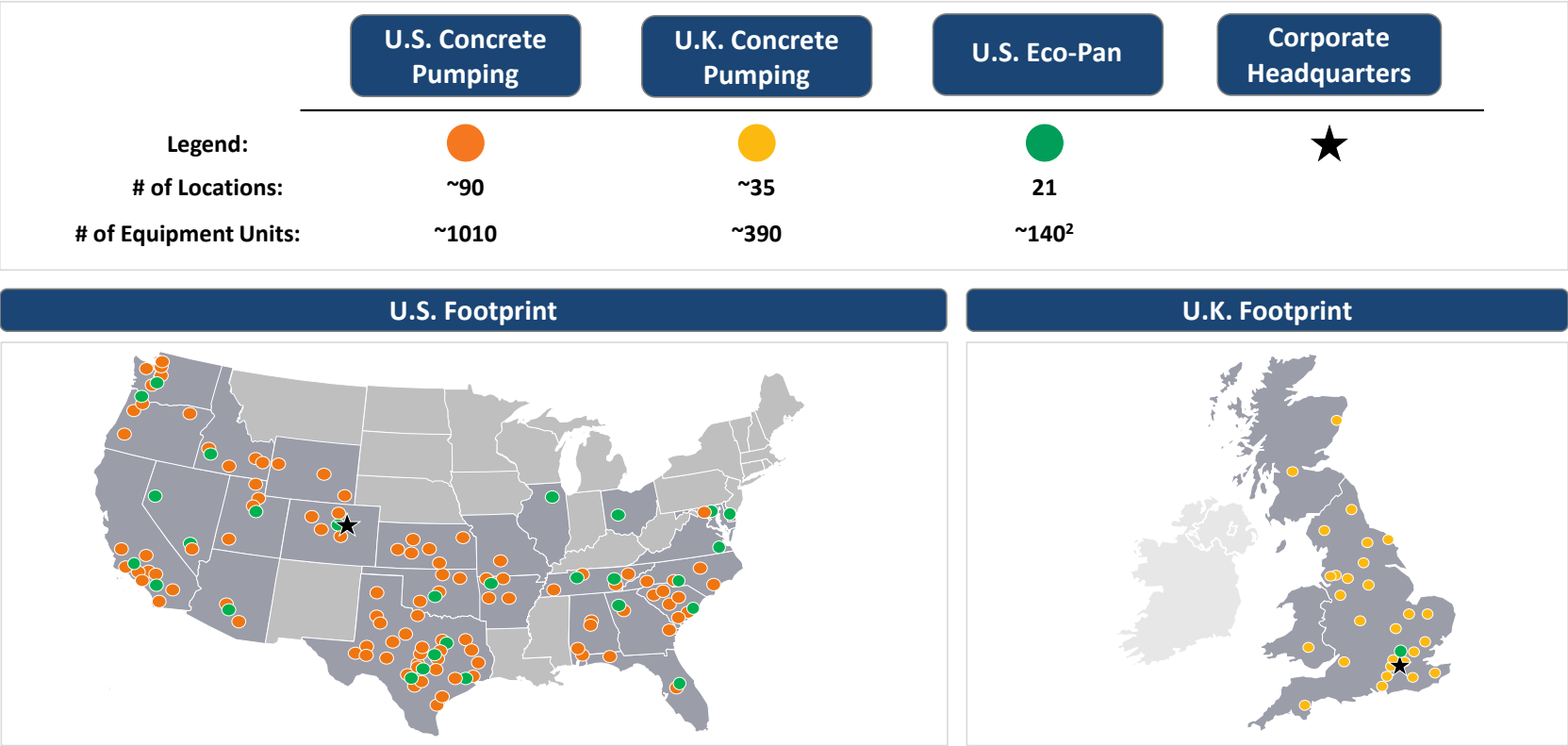
³ U.K. Department of Transportation.

⁴ Department for Energy Security & Net Zero

⁵ <https://www.gov.uk/government/publications/national-infrastructure-and-construction-pipeline-2023>

Unrivaled Geographic Footprint in Two Regions

#1 Player¹ in Each Region Served for All Business Segments



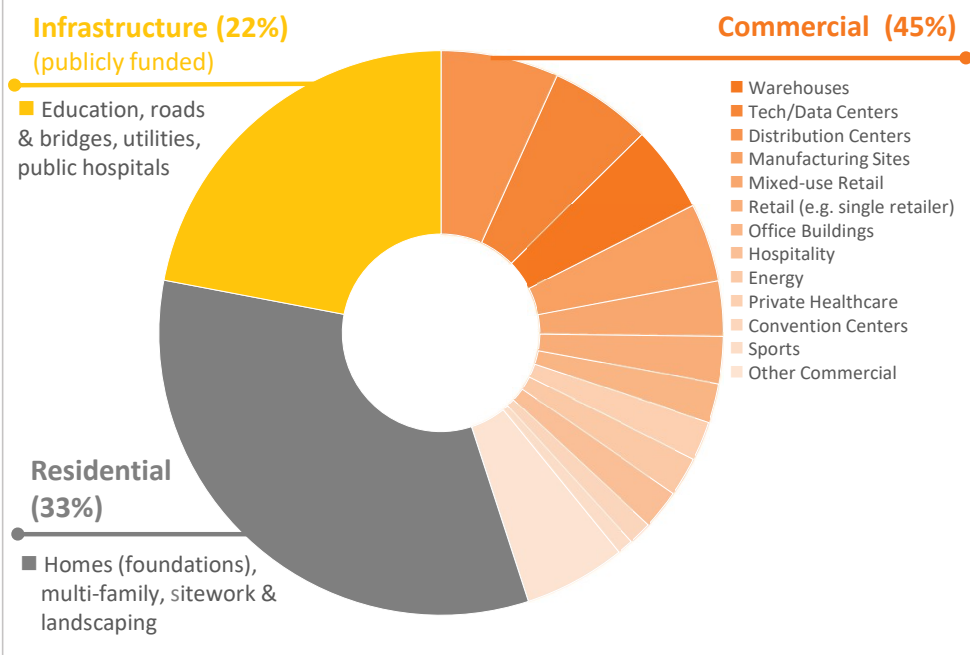
Note: Thornton, CO is the HQ for CPH, Epping, England (near London) is the main corporate office in the U.K. Location and equipment data is as of April 30, 2025.

¹ Management estimates based on fiscal 2024 revenue.

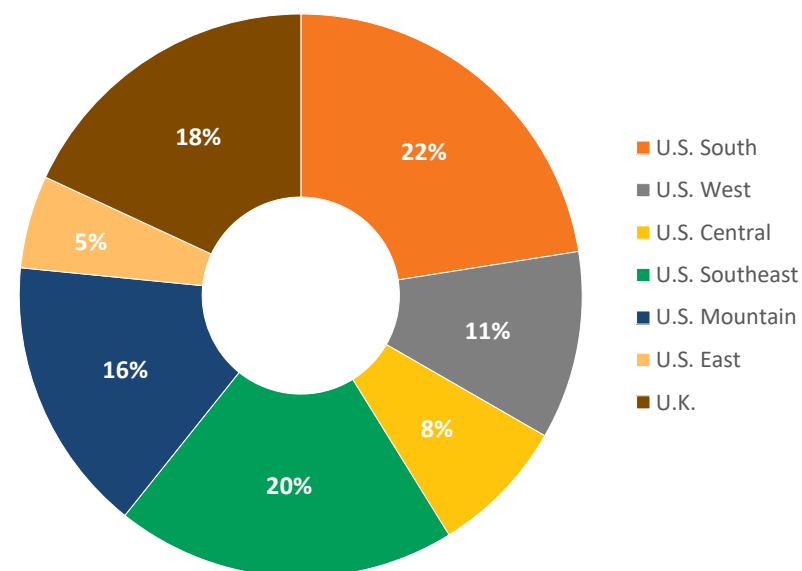
² Represents truck count.

Diversified Regional & End Market Exposure

Diverse End Market Exposure¹



U.S. Regional & U.K. Exposure²



¹ End market breakdown based on TTM as of April 30, 2025. Breakdown within commercial based on management estimates of CPH's FY 2024 revenue. Work-mix is subject to change.

² Analysis is based on CPH's TTM revenue from concrete pumping as of April 30, 2025.

Disciplined Approach to Fleet Management

- We own our entire fleet (no leasing)
- Employ qualified mechanics to ensure fleet is well maintained
- Leverage scale and fleet mobility to achieve target utilization level of ~85%
- Scale allows us to purchase equipment and parts directly from suppliers to OEMs at a discount to peers
- Equipment lasts ~20 years due to in-house maintenance expertise and strategic replacement of wear parts; repairs are expensed as incurred

CPH Fleet Overview¹

(Pump lengths in meters; avg. age and useful life in years)

Equipment Type	Fleet Count	Average Age	Expected Useful Life
Up to 33m	236	8.1	25
34m to 43m	363	8.1	20
44m to 51m	143	6.5	15
52m+	129	6.4	10
Total Boom Trucks	871	7.6	19
Stationary / Other	413	8.6	20
Placing Booms	86	13.4	20
Telebelts	23	6.8	15
Eco-Pan	138	6.8	15
Grand Total	1,531	8.1	19

¹ Fleet profile as of April 30, 2025.

Proven & Unique M&A Platform

- **Acquirer of Choice:** Completed ~65 acquisitions since 1983 (avg. estimated acquisition Adjusted EBITDA multiples before synergies <4.5x)
- **Benefits of Scale:** Capability to increase target's Adjusted EBITDA margins through utilization increases, price optimization, capex and fuel purchasing discount, and operating expense synergies
- **Clear Acquisition Criteria:** Attractive market, strong management, good employee and customer relationships, well maintained fleet and meaningful potential for synergies
- **Proven Growth Avenue:** Supports growth in all economic markets, including recessionary environment by acquiring struggling competitors
- **Compelling Tax Benefits Available:** Transactions typically structured for 100% cost expensing for tax purposes
- **Strong Acquisition Pipeline:** ~\$100M of additional Adjusted EBITDA identified

Acquisitions Since 2016

Company Name	Location	Fiscal Year Acquired	Purchase Price (millions)	Strategy
Camfaud	U.K.	2016	£45.5	New Market
Reilly	U.K.	2017	£10.2	New Market
O'Brien	CO	2018	\$21.0	Tuck-In
Atlas	ID	2019	\$3.8	Tuck-In
Capital	TX	2019	\$129.2	Tuck-In
HDCE	CA	2021	\$5.5	Tuck-In
McKenzie	U.K.	2021	£1.8	Tuck-In
Hi-Tech	TX	2021	\$12.2	Tuck-In
Pioneer	GA / TX	2022	\$20.1	Tuck-In
UKSGP	U.K.	2022	£2.3	Tuck-In
Advanced	TX	2022	\$5.1	Tuck-In
Landmark	AL / FL	2022	\$3.2	New Market
Coastal	NC, SC, & FL	2022	\$31.0	New Market
Cherokee	GA	2023	\$6.3	Tuck-In

Note: Figures above are indicative of historical acquisition results. There can be no assurances that future acquisitions will occur or perform in line with historical achievements.

Industry-Leading Team Highly Aligned with Shareholders

Bruce Young
Chief Executive Officer



- CEO since 2008, CEO of Eco-Pan since 1999
- **40+ years of industry experience**

Iain Humphries
Chief Financial Officer



- CFO since 2016
- CFO of Wood Group PSN Americas (LSE:WG): 2013 – 2016
- **25+ years of international financial & managerial experience**

Mark Young
President, U.S. Concrete Pumping



- President of US Pumping since 2018
- **15+ years of industry experience**

Tony Faud
Managing Director, U.K.



- Managing Director of CPH's U.K. Operations since 2002
- **30+ years of industry experience**

Casey Mendenhall
President, Eco-Pan



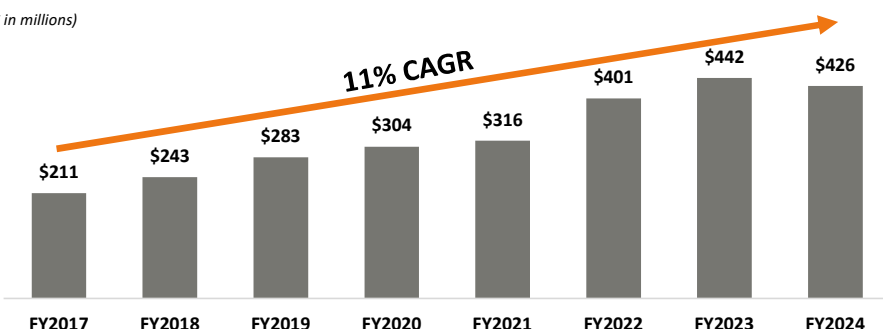
- President of Eco-Pan since 2019
- **25+ years of industry experience**

CPH Management Team Beneficially Owns ~5% of the Company

Key Financial Performance Trends

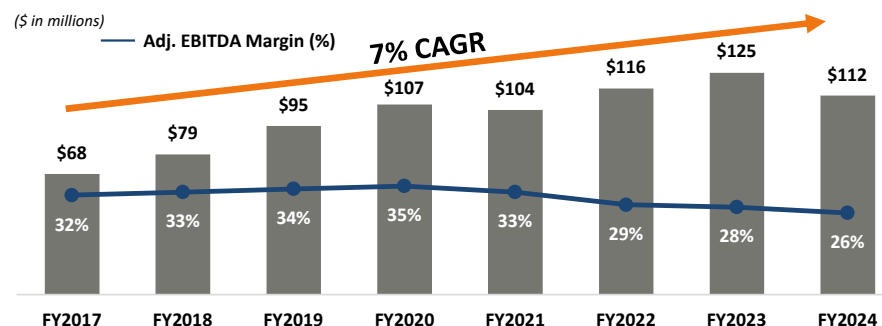
Revenue

(\$ in millions)



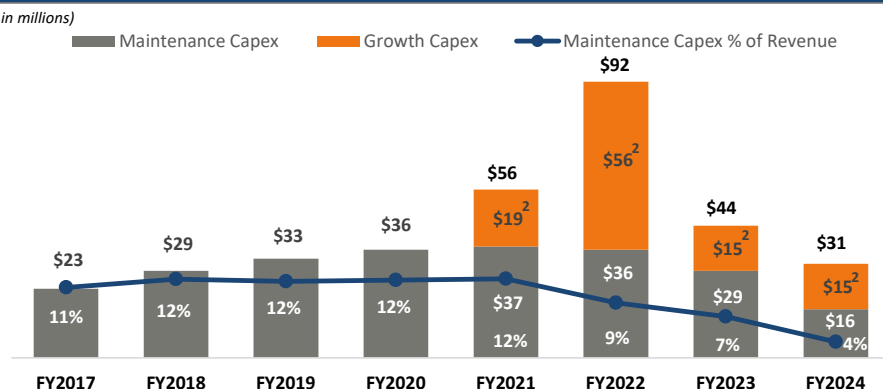
Adjusted EBITDA¹

(\$ in millions)



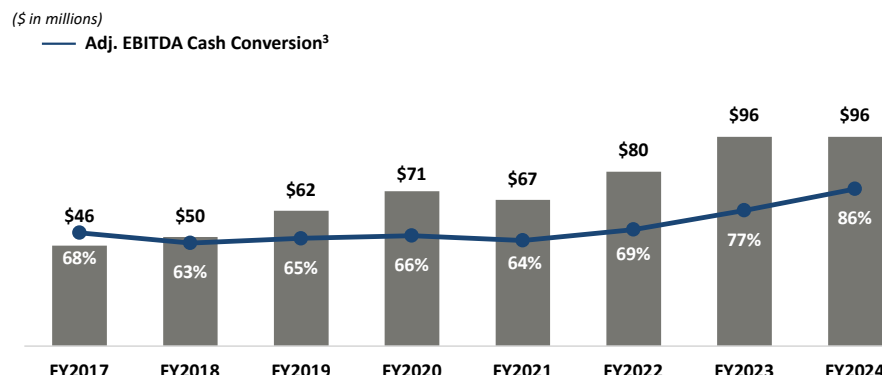
Net Capital Expenditures ("Capex")²

(\$ in millions)



Adjusted EBITDA Less Net Maintenance Capex

(\$ in millions)



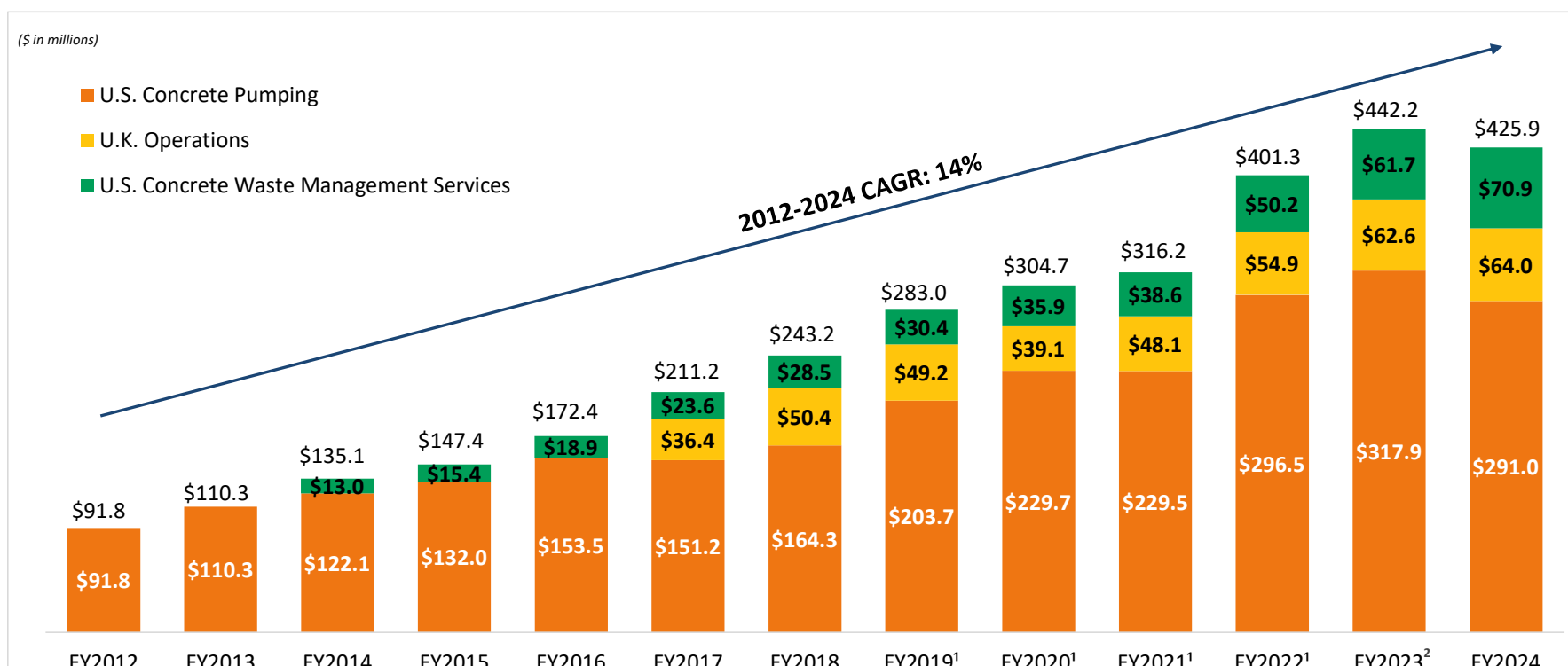
Note: CPH has an October 31st fiscal year end. Figures may not sum due to rounding.

¹ Adjusted EBITDA is a non-GAAP financial measure. See appendix for a reconciliation of Adjusted EBITDA to net income. EBITDA margin is calculated by dividing Adjusted EBITDA by total revenue for the period presented.

² In fiscal years 2021 through 2023, a significant portion of the Company's Net Capex in the statement of cash flows included growth investments, which are shown as Growth Capex above. Fiscal 2021 Growth Capex includes M&A Capex of \$12.2 million for HiTech Concrete Pumping. Fiscal 2022 growth capex of \$56.0 million is primarily from M&A activity, the largest of which was Coastal Carolina for \$31.0 million. Fiscal 2023 includes \$6.2 million of M&A activity. Fiscal 2024 includes \$2.1m in Real Estate capex.

³ Adjusted EBITDA cash conversion is calculated by dividing Adjusted EBITDA less net maintenance capex by Adjusted EBITDA for the period presented.

Historical Growth by Segment



Note: Historical revenue as reported.

¹ FY2019, FY2020, FY2021 and FY2022 had Corporate and Intersegment revenue of \$(0.3)M, \$(0.5)M, \$(0.4)M, and \$(0.3)M respectively.

² As of FY2023, the Company no longer includes Intersegment or Corporate revenue in total revenue. FY2023 has been recast to reflect these changes.

FY 2025 Outlook

(\$ in millions)	FY 2024 Actual	FY 2025 Outlook	FY 2025 Commentary
Revenue	\$426	\$380-\$390	<ul style="list-style-type: none"> Commercial construction volumes remain challenged through the end of the fiscal year with volumes showing YoY improvement beginning in Q1 FY 2026.
Adj. EBITDA ¹	\$112	\$95-\$100	<ul style="list-style-type: none"> Positive outlook for infrastructure spending remains. Eco-Pan continues to capitalize on organic growth momentum and improving market conditions.
Free Cash Flow ²	\$72	~\$45	<ul style="list-style-type: none"> Continued operational and fleet investment to position the business for growth in 2026 and beyond.

Free Cash Flow² Outlook Implies 12% Yield to Our Current Equity Value³ of \$389M

Note: Outlook as of June 5, 2025.

¹ Adjusted EBITDA is defined as net income calculated in accordance with GAAP plus interest expense and amortization of deferred financing costs, net of interest income, income tax expense, depreciation and amortization, transaction expenses, loss on debt extinguishment, stock-based compensation, changes in the fair value of warrant liabilities, other expense (income), net, goodwill and intangibles impairment and other adjustments. The leverage ratio is defined as the ratio of net debt to Adjusted EBITDA for the trailing four quarters. See appendix for a reconciliation of these non-GAAP measure.

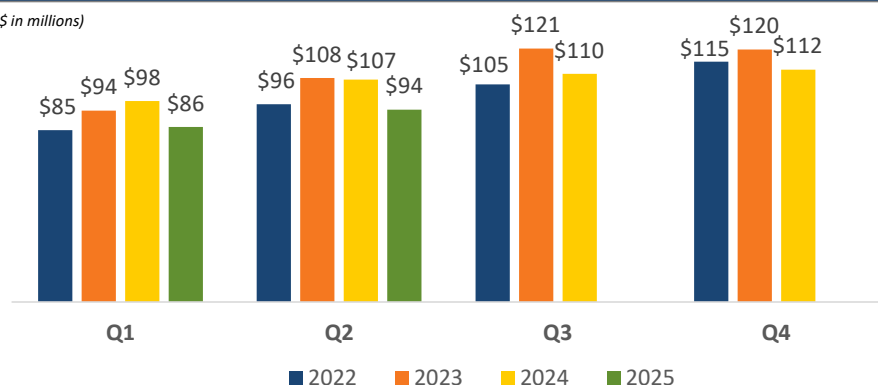
² Free cash flow is defined as Adjusted EBITDA less net maintenance capital expenditures and cash paid for interest, net of interest income. See appendix for a reconciliation of this non-GAAP measure.

³ Free cash flow yield calculated as Adjusted EBITDA less net replacement capex and cash paid for interest divided by equity value. Free cash flow yield is calculated based on an FY25 outlook of \$45 million for free cash flow.

Quarterly Financial Performance

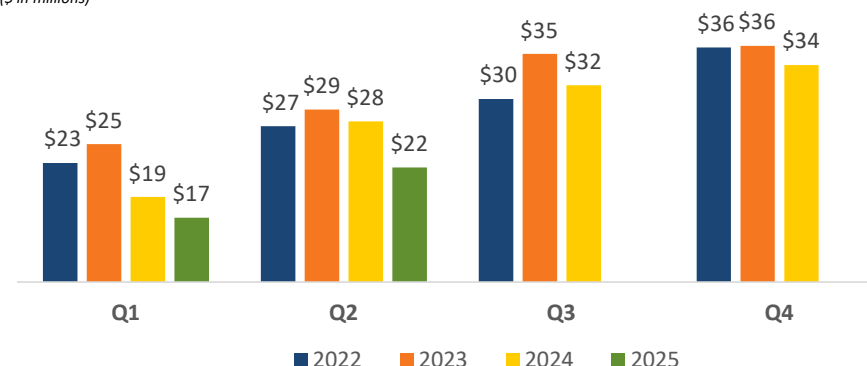
Revenue

(\$ in millions)



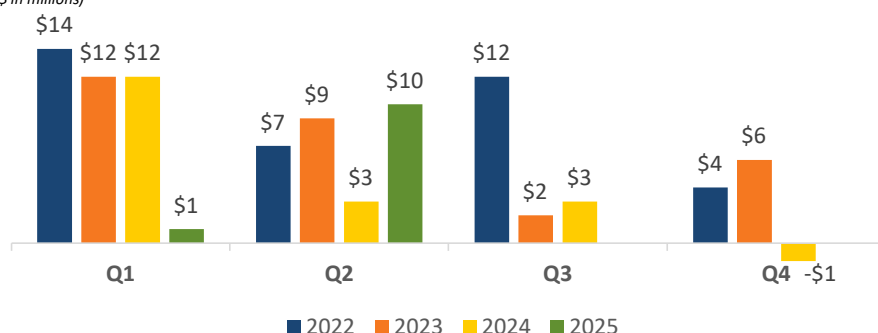
Adjusted EBITDA¹

(\$ in millions)



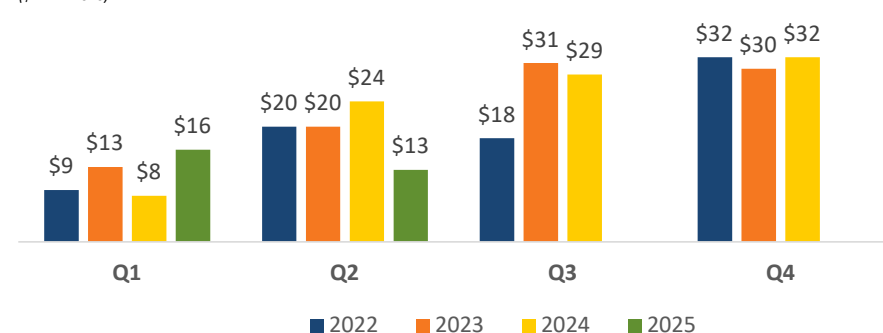
Net Maintenance Capex²

(\$ in millions)



Adjusted EBITDA Less Net Maintenance Capex

(\$ in millions)



Note: Figures may not foot due to rounding.

¹Adjusted EBITDA is a non-GAAP financial measure. See appendix for a reconciliation of Adjusted EBITDA to net income.

²Reflects only maintenance capex, net of proceeds, for each period.

Financial Flexibility & Strong Liquidity

✓ Strong Financial Position at Apr. 30, 2025

- ~\$353M of total available liquidity between cash on balance sheet & availability on ABL Facility
 - As of Oct. 31, 2024, ABL amended to provide up to \$350M
- Net debt¹ of ~\$387M and leverage ratio¹ of 3.7x

✓ Covenant Light

- No financial covenants on Senior Notes
- ABL facility has springing 1:1 fixed charge ratio and 4:1 maximum leverage ratio based on excess availability

✓ Senior Notes do not mature until February 2032

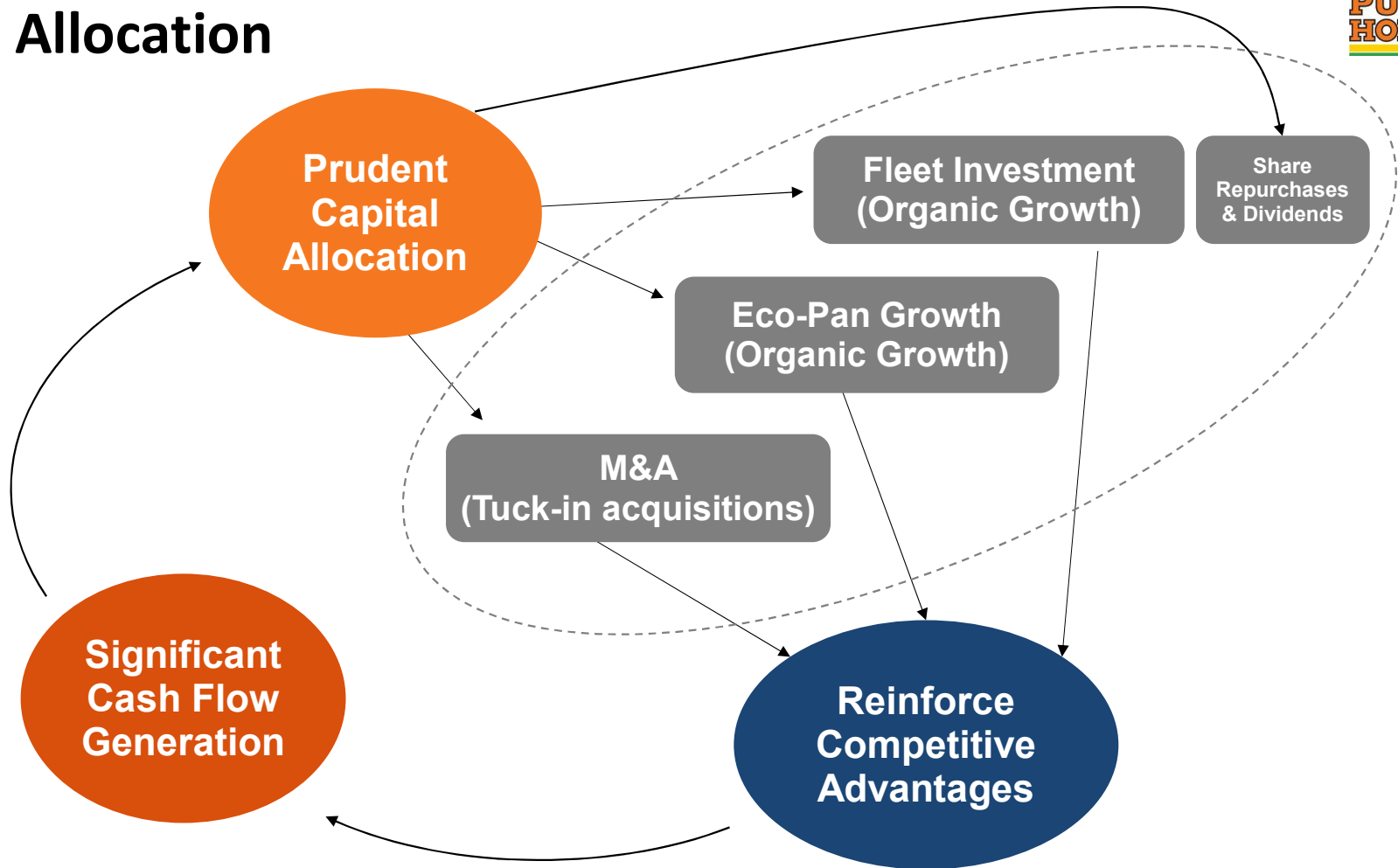
✓ ABL facility does not mature until September 2029

✓ Favorable Cash Flow Characteristics

- Specialized, technical construction service drives strong margins (26.1% Adj. EBITDA margin¹ in TTM Q2'25)
- Daily invoicing & light working capital business model
- Cash flow further bolstered by compelling tax benefits from M&A transactions structured as asset purchases vs. stock purchases
 - Current Federal NOL balance of ~\$34M (as of 04/30/2025)

¹ See appendix for a reconciliation of these non-GAAP measures (Adjusted EBITDA margin is calculated by dividing Adjusted EBITDA by total revenue for the period presented).

Capital Allocation



Key Valuation Information

Trading Data @ (5/30/25)

Stock
Price
\$7.03

\$4.78/\$9.68
52 WEEK LOW/HIGH

157,577
AVG. DAILY VOL. (3 MO.)

55.3M
FULLY DILUTED IN-THE-MONEY
SHARES AND EQUIVALENTS¹

Capital Structure

Enterprise
Value²
\$776M

\$389M
EQUITY VALUE²

\$387M
NET DEBT²

\$353M
TOTAL LIQUIDITY

Financial Overview

TTM Q2'25 Adj.
EBITDA
\$105M

\$402M
TTM Q2'25 REVENUE

25.7%
TTM Q2'25 ADJ. EBITDA MARGIN

3.7x
LEVERAGE RATIO³

Valuation Measures

EV/TTM Adj.
EBITDA²
7.4x

18%
FREE CASH FLOW YIELD⁴

34%
EV/TTM ADJ. EBITDA DISCOUNT
TO SPECIALTY RENTAL PEERS⁵

59%
EV/TTM ADJ. EBITDA DISCOUNT
TO SPECIALTY WASTE PEERS⁶

Source: Public filings and research analyst estimates.

Note: CPH has an October 31st fiscal year end.

¹ Refer to appendix for a reconciliation.

² Represents CPH's equity value calculated (as of the trading date) as the total number of fully diluted in-the-money shares and equivalents multiplied by the current share price of \$7.03 per share. CPH's enterprise value is calculated as equity value plus net debt of \$387 million.

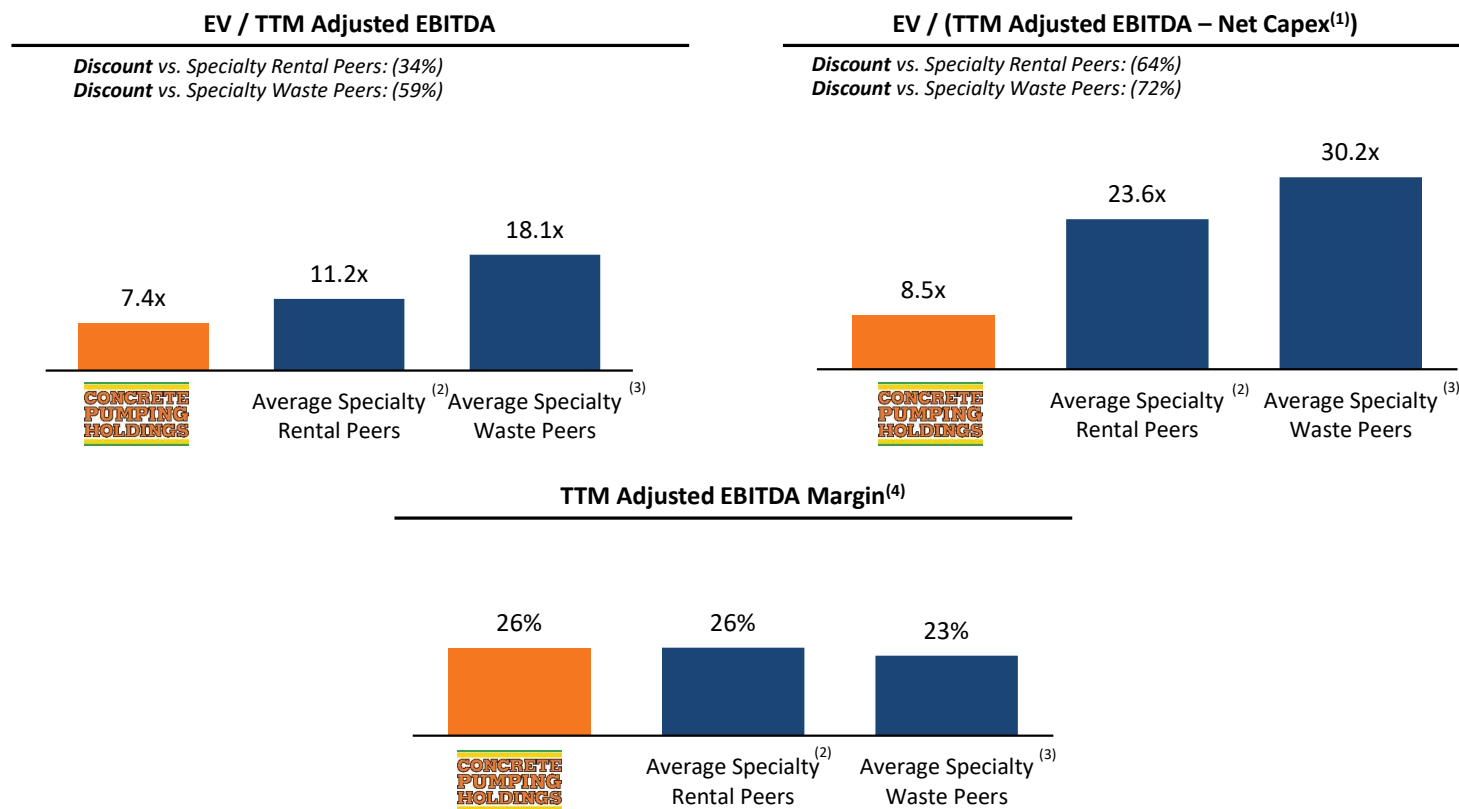
³ Leverage ratio defined as net debt (as defined on slide 33) divided by Adjusted EBITDA over the trailing four quarters.

⁴ Free cash flow yield calculated as Adjusted EBITDA less net replacement capex and cash paid for interest divided by equity value. Free cash flow yield is calculated on a TTM basis.

⁵ Specialty Rental peers include Custom Truck One Source (formerly known as NESCO), Construction Partners, Inc. and WillScot Mobile Mini. Construction Partners' data uses midpoint of 2025 guidance and FactSet consensus given recent M&A.

⁶ Specialty Waste peers include Clean Harbors, Ecolab and Waste Management.

Attractive Financial Profile & Valuation Versus Peers



Source: Public filings and research analyst estimates.

Note: See slide 24 for CPH's equity value calculation.

¹CPH capex figure reflects net replacement capex only.

²Specialty Rental peers include Custom Truck One Source (formerly known as NESCO), Construction Partners, Inc. and WillScot Mobile Mini. Construction Partners' data uses midpoint of 2025 guidance and FactSet consensus given recent M&A.

³Specialty Waste peers include Clean Harbors, Ecolab and Waste Management.

⁴EBITDA margin is calculated by dividing Adjusted EBITDA by total revenue for the period presented.

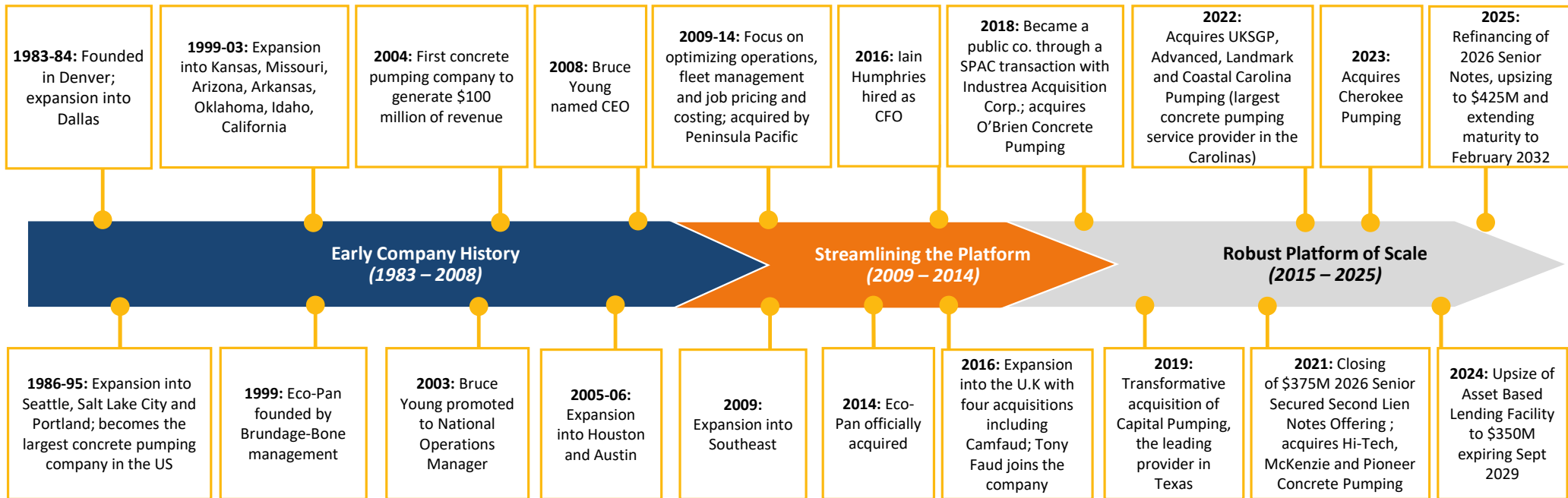
A photograph of a construction site, likely a high-rise building under construction, with a large concrete pump truck visible. The image is overlaid with a solid orange color.

CONCRETE PUMPING HOLDINGS

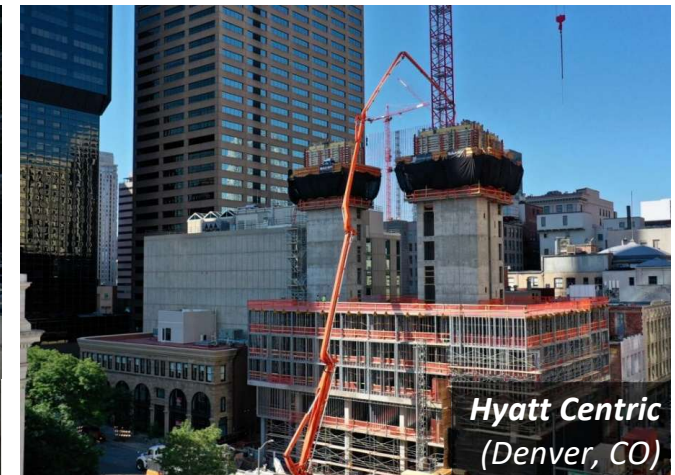
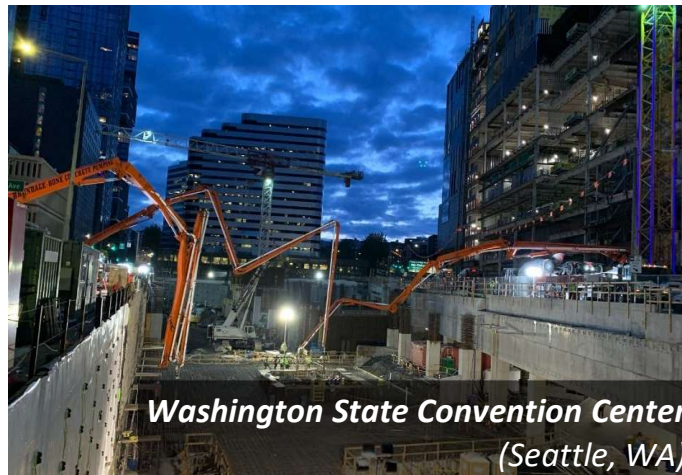
Appendix

Company Evolution

For 40+ years, CPH has established a market-leading position and developed a strong platform for continued robust growth



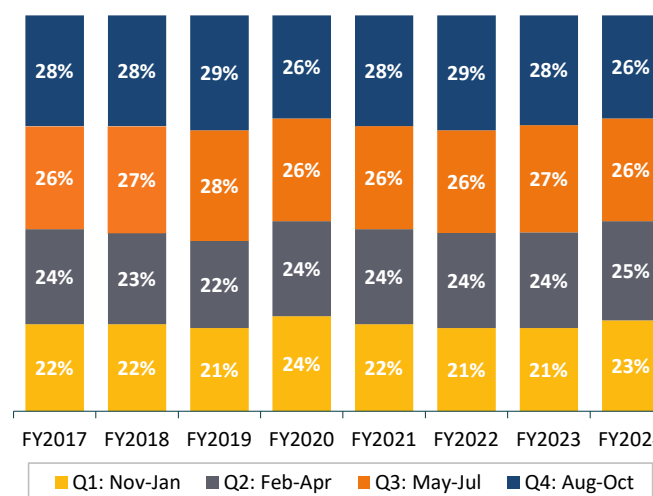
Select Projects



Business Seasonality

- Typically, ~55% of revenue is in the second half of the fiscal year, May through October
- Less concrete is placed in the colder and wetter winter months, leading to greater business activity in the second half of the fiscal year
- While CPH is a highly variable cost business, EBITDA margins improve slightly in the second half of the fiscal year due to greater fleet utilization and leveraging fixed G&A spend
- CPH's geographical footprint helps mitigate seasonality as it does not operate in the North, Northeast and upper Midwest
- Most equipment purchased are delivered in the first half of the fiscal year to maximize fleet up-time in busiest seasons

Percent of Revenue by Quarter



Note: Q1 of fiscal 2020 has abnormally high percentage share of total fiscal 2020 revenue due to the impacts from COVID-19 starting in Q2 of fiscal 2020.

Historical Diluted EPS and Reconciliation of Net Income to Adj. EBITDA

	Years Ended October 31,								
(dollars in thousands)	2016	2017	2018	2019	2020	2021	2022	2023	2024
Statement of operations information:									
Net income (loss)	\$ 6,234	\$ 913	\$ 28,382	\$ (38,978)	\$ (61,251)	\$ (15,073)	\$ 28,676	\$ 31,790	\$ 16,207
Interest expense and amortization of deferred financing costs, net interest income	19,516	22,748	21,425	36,524	34,409	25,190	25,891	28,119	25,572
Income tax expense (benefit)	4,454	3,757	(9,784)	(7,495)	(4,977)	2,642	5,526	8,772	8,104
Depreciation and amortization	22,310	27,154	25,623	55,365	61,653	55,906	57,462	58,666	57,110
EBITDA	52,514	54,572	65,646	45,416	29,834	68,665	117,555	127,347	106,993
Transaction expenses	3,691	4,490	7,590	15,688	-	312	318	61	-
Loss on debt extinguishment	644	5,161	-	16,395	-	15,510	-	-	-
Stock based compensation	-	-	281	3,619	11,454	6,591	5,034	3,847	2,394
Change in fair value of warrant liabilities	-	-	-	6,491	261	9,894	(9,894)	(6,899)	(130)
Other expense (income), net	54	(174)	(55)	(53)	(169)	(117)	(88)	(330)	(406)
Goodwill and intangibles impairment	-	-	-	-	57,944	-	-	-	-
Other adjustments	2,741	4,316	5,688	7,938	7,977	3,487	3,132	574	3,295
Adjusted EBITDA	\$ 59,644	\$ 68,365	\$ 79,150	\$ 95,494	\$ 107,301	\$ 104,342	\$ 116,057	\$ 124,600	\$ 112,146
Diluted net income (loss) per common share	*	*	*	*	\$ (1.20)	\$ (0.31)	\$ 0.47	\$ 0.54	\$ 0.26

*not meaningful

Note: Other adjustments include the adjustment for warrant liabilities revaluation, non-recurring expenses and non-cash currency gains/losses, which includes the \$2.0 million charge recorded during fiscal 2020 related to a settlement with the Company's prior shareholders. As of the first quarter of fiscal 2023, the Company modified the method in which adjusted EBITDA is calculated by no longer including an add-back for director costs and public company expenses. Adjusted EBITDA for fiscal 2022 has been reduced by \$2.5 million for these expenses to reflect this change. For fiscal year 2024, other adjustments includes a \$3.5 million non-recurring charge related to sales tax litigation.

Historical Diluted EPS and Reconciliation of Net Income to Adj. EBITDA (cont.)

<i>(dollars in thousands)</i>	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025
Consolidated										
Net income (loss)	\$ 6,475	\$ 5,588	\$ 10,336	\$ 9,391	\$ (3,826)	\$ 3,046	\$ 7,560	\$ 9,427	\$ (2,639)	\$ (4)
Interest expense and amortization of deferred financing costs	6,871	7,348	7,066	6,834	6,463	6,873	6,261	5,976	5,802	8,294
Income tax expense (benefit)	644	1,465	3,318	3,345	(1,011)	2,180	3,081	3,854	(1,036)	(2)
Depreciation and amortization	14,449	14,721	14,707	14,789	14,097	14,239	14,491	14,283	13,200	13,584
EBITDA	28,439	29,122	35,427	34,359	15,723	26,338	31,393	33,540	15,327	21,872
Transaction expenses	3	24	5	29	-	-	-	-	-	-
Loss on debt extinguishment	-	-	-	-	-	-	-	-	1,392	-
Stock based compensation	1,140	1,064	934	709	536	737	644	477	367	538
Change in fair value of warrant liabilities	(4,556)	(1,172)	(911)	(260)	(130)	-	-	-	-	-
Other expense (income), net	(21)	(13)	(262)	(34)	(39)	(44)	(276)	(47)	(34)	(28)
Other adjustments	41	(192)	(277)	1,002	3,191	517	(123)	(290)	(41)	115
Adjusted EBITDA	<u>\$ 25,046</u>	<u>\$ 28,833</u>	<u>\$ 34,916</u>	<u>\$ 35,805</u>	<u>\$ 19,281</u>	<u>\$ 27,548</u>	<u>\$ 31,638</u>	<u>\$ 33,680</u>	<u>\$ 17,011</u>	<u>\$ 22,497</u>
Diluted net income (loss) per common share	<u>\$ 0.11</u>	<u>\$ 0.09</u>	<u>\$ 0.18</u>	<u>\$ 0.16</u>	<u>\$ (0.08)</u>	<u>\$ 0.05</u>	<u>\$ 0.13</u>	<u>\$ 0.16</u>	<u>\$ (0.06)</u>	<u>\$ (0.01)</u>

Note: Other adjustments include the adjustment for warrant liabilities revaluation, non-recurring expenses, non-cash currency gains/losses and transaction expenses. As of the first quarter of fiscal 2023, the Company modified the method in which adjusted EBITDA is calculated by no longer including an add-back for director costs and public company expenses. Adjusted EBITDA for fiscal 2022 has been reduced by \$2.5 million for these expenses to reflect this change. For the three months ended January 31, 2024, other adjustments includes a \$3.5 million non-recurring charge related to sales tax litigation.

Reconciliation of Adjusted EBITDA and Free Cash Flow

<i>(in millions)</i>	Q3 2024	Q4 2024	Q1 2025	Q2 2025	April 30, 2025 TTM
Adjusted EBITDA ⁽¹⁾	\$ 31.6	\$ 33.7	\$ 17.0	\$ 22.5	\$ 104.8
Less net maintenance capex	(2.8)	1.3	(2.2)	(10.0)	(13.7)
Less cash paid for interest, net of interest income	(0.4)	(11.3)	(11.0)	0.2	(22.5)
Free cash flow	<u>\$ 28.4</u>	<u>\$ 23.7</u>	<u>\$ 3.8</u>	<u>\$ 12.7</u>	<u>\$ 68.6</u>

<i>(dollars in millions)</i>	Three Months Ended April 30,		Six Months Ended April 30,	
	2025	2024	2025	2024
Adjusted EBITDA ⁽¹⁾	\$ 22.5	\$ 27.5	\$ 39.5	\$ 46.8
Less: net maintenance capex	(10.0)	(3.2)	(12.2)	(14.7)
Less: cash paid for interest, net of interest income	0.2	(11.8)	(10.8)	(12.2)
Free cash flow	<u>\$ 12.7</u>	<u>\$ 12.6</u>	<u>\$ 16.5</u>	<u>\$ 19.9</u>

¹ See previous slide for reconciliation from net income (loss) to Adjusted EBITDA

Reconciliation of Net Debt and Leverage Ratio

<i>(in millions)</i>	April 30, 2024	July 31, 2024	October 31, 2024	January 31, 2025	April 30, 2025
Senior Notes	\$ 375.0	\$ 375.0	\$ 375.0	\$ 425.0	\$ 425.0
Revolving loan draws outstanding	16.4	-	-	-	-
Less: Cash	(18.0)	(26.3)	(43.0)	(85.1)	(37.8)
Net debt	\$ 373.5	\$ 348.7	\$ 332.0	\$ 339.9	\$ 387.2
TTM Adjusted EBITDA					\$ 104.8
Leverage Ratio					3.7x

Shares & Other Equivalents Outstanding

Q2 2025 Presentation				
		Shares Underlying Convertible Securities or Subject to Vesting (5)	Total Potential Outstanding Stock	Outstanding Stock for Valuation Calculations Fully Diluted
Outstanding Shares				
Shares By Type				
Public Shares	22,536,269	-	22,536,269	22,536,269
Non-Executive Directors	984,100	-	984,100	984,100
Nuveen ¹	-	2,450,980	2,450,980	2,450,980
CPH Named Executive Officers	2,129,901	127,501 ²	2,257,402	2,257,402
Peninsula	11,005,275	-	11,005,275	11,005,275
Argand Partners	15,477,138	-	15,477,138	15,477,138
Outstanding Shares, Actual and Fully Diluted	52,132,683	2,578,481	54,711,164	54,711,164
Outstanding Stock Awards				
Time Based ³	-	534,639	534,639	534,639
Performance Based (\$6.00 Share Price Threshold) ⁴	-	10,751	10,751	10,751
Performance Based (\$8.00 Share Price Threshold) ⁴	-	10,853	10,853	10,853
Fully Diluted Total Outstanding Shares	52,132,683	3,134,724	55,267,407	55,267,407

¹ Nuveen may elect to convert its Preferred Stock into 2,450,980 shares of Common Stock (subject to anti-dilution protection).

² CPH Management holds 86,600 restricted stock units of common stock that vest in installments on January 15, 2026, 2027 and 2028.

³ Comprised of 9,650 stock options that have vested and are waiting exercise, all remaining stock units and options still to vest.

⁴ All shares have vested and are waiting exercise.

⁵ Cumulative Fully Diluted Total Outstanding Shares in the "Shares Underlying Convertible Securities or Subject to Vesting" columns represent the cumulative amount of outstanding shares of Common Stock if each of the potential events in items 1, 2 and 4 above were to occur in the order presented.

Credit Facilities Summary at April 30, 2025

Credit Facilities	<ul style="list-style-type: none"> ▪ \$350 million Amended ABL Facility¹ ▪ \$425 million Senior Notes²
Interest Rate	<ul style="list-style-type: none"> ▪ ABL Facility: USD Borrowings: SOFR + 200-250bps based on leverage levels / GBP Borrowings: SONIA + 203-253bps based on leverage levels ▪ Senior Notes : 7.500%
Tenor	<ul style="list-style-type: none"> ▪ ABL Facility: 5 Years (September 6, 2029) ▪ Senior Notes: 7 Years (February 1, 2032)
Financial Covenants	<ul style="list-style-type: none"> ▪ ABL Facility: (i) a springing financial covenant (fixed charges coverage ratio and maximum total leverage ratio) based on excess availability levels that the Company must comply with on a quarterly basis during required compliance periods and (ii) certain non-financial covenants. ▪ Senior Notes: None

¹ As of April 30, 2025, there was no outstanding balance under the ABL, available borrowing capacity was \$314.7 million, and cash and cash equivalents balance was \$37.8 million.

² Outstanding Senior Notes balance at April 30, 2025.

Zero-Dividend Convertible Perpetual Preferred Stock Summary

Principal	\$25 million
Tenor	Perpetual
Dividend	Zero
Offering	2,450,980 shares at \$10.20 per share
Holder Conversion Right	The holder of the Preferred Stock may elect to convert its Preferred Stock into shares of Common Stock at a 1:1 ratio at any time. The total number of shares of Common Stock into which the Preferred Stock will be converted will be 2,450,980 shares (subject to anti-dilution protection rights afforded to the holder of the Preferred Stock)
Company Redemption Right	The Company may elect to redeem all or a portion of the Preferred Stock at its election after four years, for cash at a redemption price equal to the Liquidation Preference
Liquidation Preference	Principal investment plus an additional amount accrued at 700bps per year
Mandatory Conversion Requirement	If the volume-weighted average share price of the Company's common stock equals or exceeds \$13 for more than 30 days, the Company shall have the right to require the holder of Preferred Stock to convert its Preferred Stock into Common Stock. The total number of shares of Common Stock into which the Preferred Stock will be converted will be 2,450,980 shares (subject to anti-dilution protection rights afforded to the holder of the Preferred Stock)
Financial Covenants	None

Note: Preferred Stock is held by Nuveen. CPH valuation information throughout this presentation assumes this preferred stock instrument has been fully converted into 2,450,980 ordinary shares.



CONCRETE PUMPING HOLDINGS

Company

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