

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2024

or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-40711

**Orange County Bancorp, Inc.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

26-1135778  
(I.R.S. Employer  
Identification Number)

212 Dolson Avenue  
Middletown, New York 10940  
(Address of Principal Executive Offices)

(845) 341-5000  
(Registrant's telephone number)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading symbol	Name of Exchange on which registered
Common Stock, par value \$0.50 per share	OBT	The Nasdaq Stock Market, LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>	
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>	Emerging growth company <input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of November 7, 2024, there were 5,674,126 shares of the registrant's common stock outstanding.

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**PART I —FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**ORANGE COUNTY BANCORP, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CONDITION  
(UNAUDITED)  
(Dollar amounts in thousands except per share data)**

	<u>September 30, 2024</u>	<u>December 31, 2023</u>
<b>ASSETS</b>		
Cash and due from banks	\$ 160,872	\$ 147,383
Investment securities – available-for-sale (amortized cost \$529,161, net of allowance for credit losses of \$0 at September 30, 2024 and \$560,994, net of allowance for credit losses of \$0 at December 31, 2023)	469,532	489,948
Restricted investment in bank stocks	8,267	14,525
Loans	1,796,094	1,747,062
Allowance for credit losses	(31,023)	(25,182)
Loans, net	1,765,071	1,721,880
Premises and equipment, net	14,287	16,160
Long-lived assets held for sale	1,337	—
Accrued interest receivable	10,007	5,934
Bank owned life insurance	41,993	41,447
Goodwill	5,359	5,359
Intangible assets	892	1,107
Other assets	41,482	41,725
<b>TOTAL ASSETS</b>	<u>\$ 2,519,099</u>	<u>\$ 2,485,468</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Deposits:		
Noninterest bearing	\$ 690,419	\$ 699,203
Interest bearing	1,449,604	1,339,546
Total deposits	2,140,023	2,038,749
FHLB advances, short term	82,000	224,500
BTFP borrowings, short term	50,000	—
FHLB advances, long term	10,000	10,000
Subordinated notes, net of issuance costs	19,573	19,520
Accrued expenses and other liabilities	24,409	27,323
<b>TOTAL LIABILITIES</b>	<u>2,326,005</u>	<u>2,320,092</u>
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, \$0.50 par value; 15,000,000 shares authorized; 5,683,304 issued; 5,674,126 and 5,651,311 outstanding, at September 30, 2024 and December 31, 2023, respectively	2,842	2,842
Surplus	120,874	120,392
Retained Earnings	124,174	107,361
Accumulated other comprehensive income (loss), net of taxes	(54,386)	(64,108)
Treasury stock, at cost; 9,178 and 31,993 shares at September 30, 2024 and December 31, 2023, respectively	(410)	(1,111)
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<u>193,094</u>	<u>165,376</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$ 2,519,099</u>	<u>\$ 2,485,468</u>

See accompanying notes to unaudited condensed consolidated financial statements.

**ORANGE COUNTY BANCORP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
**(UNAUDITED)**

(Dollar amounts in thousands except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
<b>INTEREST INCOME</b>				
Interest and fees on loans	\$ 26,375	\$ 24,682	\$ 78,767	\$ 70,398
Interest on investment securities:				
Taxable	2,645	3,150	8,976	9,570
Tax exempt	573	564	1,722	1,721
Interest on Federal funds sold and other	1,843	1,703	5,556	4,514
<b>TOTAL INTEREST INCOME</b>	<b>31,436</b>	<b>30,099</b>	<b>95,021</b>	<b>86,203</b>
<b>INTEREST EXPENSE</b>				
Savings and NOW accounts	5,432	3,506	15,167	9,081
Time deposits	1,213	1,954	5,741	3,893
FHLB advances	1,593	1,907	4,734	6,295
Subordinated notes	230	231	691	692
<b>TOTAL INTEREST EXPENSE</b>	<b>8,468</b>	<b>7,598</b>	<b>26,333</b>	<b>19,961</b>
<b>NET INTEREST INCOME</b>	<b>22,968</b>	<b>22,501</b>	<b>68,688</b>	<b>66,242</b>
Provision for credit losses- investments	—	—	(1,900)	5,000
Provision for credit losses - loans	7,191	837	9,661	2,406
<b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b>	<b>15,777</b>	<b>21,664</b>	<b>60,927</b>	<b>58,836</b>
<b>NONINTEREST INCOME</b>				
Service charges on deposit accounts	270	210	737	588
Trust income	1,379	1,266	4,000	3,707
Investment advisory income	1,741	1,333	4,966	3,819
Investment securities gains, net	—	—	—	107
Earnings on bank owned life insurance	39	243	551	725
Other	745	168	1,413	730
<b>TOTAL NONINTEREST INCOME</b>	<b>4,174</b>	<b>3,220</b>	<b>11,667</b>	<b>9,676</b>
<b>NONINTEREST EXPENSE</b>				
Salaries	6,687	6,135	20,298	18,606
Employee benefits	2,269	1,752	6,695	5,359
Occupancy expense	1,222	1,180	3,547	3,614
Professional fees	1,557	799	4,330	3,512
Directors' fees and expenses	584	295	781	682
Computer software expense	1,526	1,233	4,191	3,714
FDIC assessment	210	463	978	1,023
Advertising expenses	364	364	1,166	1,074
Advisor expenses related to trust income	30	30	95	89
Telephone expenses	190	184	565	534
Intangible amortization	71	71	214	214
Other	1,237	1,084	3,884	3,644
<b>TOTAL NONINTEREST EXPENSE</b>	<b>15,947</b>	<b>13,590</b>	<b>46,744</b>	<b>42,065</b>
Income before income taxes	4,004	11,294	25,850	26,447
Provision for income taxes	788	2,256	5,131	5,093
<b>NET INCOME</b>	<b>\$ 3,216</b>	<b>\$ 9,038</b>	<b>\$ 20,719</b>	<b>\$ 21,354</b>
Basic and diluted earnings per share	\$ 0.57	\$ 1.61	\$ 3.67	\$ 3.79
Weighted average shares outstanding	5,653,904	5,629,642	5,643,591	5,628,036

See accompanying notes to unaudited condensed consolidated financial statements.

**ORANGE COUNTY BANCORP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME/(LOSS)**  
**(UNAUDITED)**  
(Dollar amounts in thousands except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
<b>Net Income</b>	<b>\$ 3,216</b>	<b>\$ 9,038</b>	<b>\$ 20,719</b>	<b>\$ 21,354</b>
<b>Other comprehensive income/(loss):</b>				
Unrealized gains/(losses) on securities:				
Unrealized holding gains/(losses) arising during the period	16,218	(15,982)	11,417	(19,670)
Credit loss expense	—	—	—	5,000
Reclassification adjustment for (gains) included in net income	—	—	—	(107)
Tax effect	3,406	(3,356)	2,398	(3,104)
Net of tax	12,812	(12,626)	9,019	(11,673)
Defined benefit pension plans:				
Net gain arising during the period	300	500	900	1,500
Reclassification adjustment for amortization of prior service cost and net gains included in net periodic pension cost	—	—	—	—
Tax effect	63	105	189	315
Net of tax	237	395	711	1,185
Deferred compensation liability:				
Unrealized loss	(3)	(4)	(11)	(11)
Tax effect	(1)	(1)	(3)	(2)
Net of tax	(2)	(3)	(8)	(9)
Total other comprehensive income/(loss)	13,047	(12,234)	9,722	(10,497)
<b>Total comprehensive income/(loss)</b>	<b>\$ 16,263</b>	<b>\$ (3,196)</b>	<b>\$ 30,441</b>	<b>\$ 10,857</b>

See accompanying notes to unaudited condensed consolidated financial statements.

**ORANGE COUNTY BANCORP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**(UNAUDITED)**

(Dollar amounts in thousands except per share data)

	Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total
<b>Balance, July 1, 2024</b>	\$ 2,842	\$ 120,602	\$ 122,262	\$ (67,433)	\$ (729)	\$ 177,544
Net income	—	—	3,216	—	—	3,216
Other comprehensive income, net of taxes	—	—	—	13,047	—	13,047
Cash dividends declared (\$0.23 per share)	—	—	(1,304)	—	—	(1,304)
Treasury stock purchased (3,357 shares)	—	—	—	—	(196)	(196)
Restricted stock expense	—	—	—	—	—	—
Stock-based compensation (13,812 shares)	—	272	—	—	515	787
<b>Balance, September 30, 2024</b>	<u>\$ 2,842</u>	<u>\$ 120,874</u>	<u>\$ 124,174</u>	<u>\$ (54,386)</u>	<u>\$ (410)</u>	<u>\$ 193,094</u>
<b>Balance, January 1, 2024</b>	\$ 2,842	\$ 120,392	\$ 107,361	\$ (64,108)	\$ (1,111)	\$ 165,376
Net income	—	—	20,719	—	—	20,719
Other comprehensive income, net of taxes	—	—	—	9,722	—	9,722
Cash dividends declared (\$0.69 per share)	—	—	(3,906)	—	—	(3,906)
Treasury stock purchased (9,707 shares)	—	—	—	—	(489)	(489)
Restricted stock expense	—	5	—	—	—	5
Stock-based compensation (32,522 shares)	—	477	—	—	1,190	1,667
<b>Balance, September 30, 2024</b>	<u>\$ 2,842</u>	<u>\$ 120,874</u>	<u>\$ 124,174</u>	<u>\$ (54,386)</u>	<u>\$ (410)</u>	<u>\$ 193,094</u>
<b>Balance, July 1, 2023</b>	\$ 2,842	\$ 120,272	\$ 92,795	\$ (66,459)	\$ (1,279)	\$ 148,171
Net income	—	—	9,038	—	—	9,038
Other comprehensive loss, net of taxes	—	—	—	(12,234)	—	(12,234)
Cash dividends declared (\$0.23 per share)	—	—	(1,297)	—	—	(1,297)
Treasury stock purchased (2,922 shares)	—	—	—	—	(127)	(127)
Restricted stock expense	—	9	—	—	—	9
Stock-based compensation (8,076 shares)	—	86	—	—	272	358
<b>Balance, September 30, 2023</b>	<u>\$ 2,842</u>	<u>\$ 120,367</u>	<u>\$ 100,536</u>	<u>\$ (78,693)</u>	<u>\$ (1,134)</u>	<u>\$ 143,918</u>
<b>Balance, January 1, 2023</b>	\$ 2,842	\$ 120,107	\$ 84,635	\$ (68,196)	\$ (1,250)	\$ 138,138
Cumulative effect adjustment for adoption of ASU 2016-13	—	—	(1,561)	—	—	(1,561)
<b>Balance, January 1, 2023 (as adjusted for change in accounting principle)</b>	2,842	120,107	83,074	(68,196)	(1,250)	136,577
Net income	—	—	21,354	—	—	21,354
Other comprehensive loss, net of taxes	—	—	—	(10,497)	—	(10,497)
Cash dividends declared (\$0.69 per share)	—	—	(3,892)	—	—	(3,892)
Treasury stock purchased (8,725 shares)	—	—	—	—	(424)	(424)
Restricted stock expense	—	45	—	—	—	45
Stock-based compensation (16,562 shares)	—	215	—	—	540	755
<b>Balance, September 30, 2023</b>	<u>\$ 2,842</u>	<u>\$ 120,367</u>	<u>\$ 100,536</u>	<u>\$ (78,693)</u>	<u>\$ (1,134)</u>	<u>\$ 143,918</u>

See accompanying notes to unaudited condensed consolidated financial statements.

**ORANGE COUNTY BANCORP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**  
(Dollar amounts in thousands except per share data)

	Nine Months Ended September 30,	
	2024	2023
<b>Cash flows from operating activities</b>		
Net income	\$ 20,719	\$ 21,354
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	7,761	7,406
Depreciation	1,186	1,286
Accretion on loans	(1,667)	(2,127)
Amortization of intangibles	214	214
Amortization of subordinated notes issuance costs	53	55
Investment securities (gains) losses	—	(107)
Restricted stock expense	5	45
Stock-based compensation	1,667	755
Net amortization of investment premiums	821	960
Earnings on bank owned life insurance	(551)	(725)
Net change in:		
Accrued interest receivable	(4,073)	(12)
Other assets	(1,443)	433
Other liabilities	(2,917)	(1,049)
Net cash from operating activities	21,775	28,488
<b>Cash flows from/(used) investing activities</b>		
Purchases of investment securities available-for-sale	(4,516)	(6,327)
Proceeds from sales of investment securities available-for-sale	—	7,296
Proceeds from paydowns of investment securities available-for-sale	26,023	32,254
Proceeds from maturities and calls of investment securities available-for-sale	9,505	3,774
Purchase of restricted investment in bank stocks	(31,042)	(41,418)
Proceeds from redemptions of restricted investment in bank stocks	37,300	39,988
Net decrease (increase) in loans	(49,285)	(139,636)
Purchase of premises and equipment	(650)	(3,055)
Disposal of premises and equipment	—	435
Net cash from/(used) by investing activities	(12,665)	(106,689)
<b>Cash flows from/(used) financing activities</b>		
Net increase in deposits	101,274	130,644
Net change in FHLB advances, short term	(142,500)	14,500
Proceeds from FHLB advances, long term	—	10,000
Net change in FRB Borrowings	50,000	—
Cash dividends paid	(3,906)	(3,892)
Purchases of treasury stock	(489)	(424)
Net cash from/(used) financing activities	4,379	150,828
Net change in cash and cash equivalents	13,489	72,627
Beginning cash and cash equivalents	147,383	86,081
<b>Ending cash and cash equivalents</b>	<b>\$ 160,872</b>	<b>\$ 158,708</b>
Supplemental cash flow information:		
Interest paid	26,743	19,551
Income taxes paid	8,509	6,472
Supplemental noncash disclosures:		
Lease liabilities arising from obtaining right-of-use assets	513	1,050

See accompanying notes to unaudited condensed consolidated financial statements.

**ORANGE COUNTY BANCORP, INC.**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollar amounts in thousands except per share data)**

**Note 1 — Nature of Operations and Summary of Significant Accounting Policies**

*Nature of Operations and Principles of Consolidation:* The unaudited consolidated financial statements include Orange County Bancorp, Inc., a Delaware bank holding company ("Orange County Bancorp") and its wholly owned subsidiaries: Orange Bank & Trust Company, a New York trust company (the "Bank") and Hudson Valley Investment Advisors ("HVIA"), a Registered Investment Advisor, together referred to as the "Company." Intercompany transactions and balances are eliminated in consolidation.

The Company provides commercial and consumer banking services to individuals, small businesses and local municipal governments as well as trust and investment services through the Bank and HVIA. The Company is headquartered in Middletown, New York, with eight locations in Orange County, New York, seven in Westchester County, New York, two in Rockland County, New York, and one in Bronx County, New York. Its primary deposit products are checking, savings, and term certificate accounts, and its primary lending products are commercial real estate, commercial and residential mortgage loans. Substantially all loans are secured by specific items of collateral including business assets, consumer assets, and commercial and residential real estate. Commercial loans are expected to be repaid from cash flow from operations of businesses. There are no significant concentrations of loans to any one industry or customer. However, the customers' ability to repay their loans is dependent on the real estate and general economic conditions in the areas in which they operate.

Assets held by the Company in an agency or fiduciary capacity for its customers are excluded from the consolidated financial statements since they do not constitute assets of the Company. Assets held by the Company in an agency or fiduciary capacity for its customers amounted to \$1.8 billion and \$1.6 billion at September 30, 2024 and December 31, 2023, respectively.

Certain information and footnote disclosures normally included in the audited consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes for the year ended December 31, 2023 for Orange County Bancorp contained in the Company's Annual Report on Form 10-K as filed with the Securities and Exchange Commission on March 29, 2024. In the opinion of the management of the Company, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting solely of normal and recurring accruals) necessary to present fairly the financial position as of September 30, 2024, the results of operations, comprehensive income, and changes in stockholders' equity for the three and nine months ended September 30, 2024 and 2023 and cash flow statements for the nine months ended September 30, 2024 and 2023. The results of operations for any interim period are not necessarily indicative of the results that may be expected for the full year or for any future period. Certain reclassifications have been made to the financial statements to conform with prior period presentations.

*Use of Estimates:* To prepare financial statements in conformity with U.S. generally accepted accounting principles, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ.

*Recent Accounting Pronouncements:* In November 2023, the FASB issued ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, enhancing disclosure requirements for reportable segments, focusing on significant segment expenses, the identification of a segment's chief decision making officer, and the metrics used by the chief decision making officer in evaluating segment-level operating performance. The ASU is effective for fiscal years beginning after December 15, 2023. The Company will begin providing enhanced segment reporting disclosures in accordance with ASU 2023-07 for the fiscal year ending December 31, 2024, and for interim periods thereafter.

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. These amendments require that public business entities on an annual basis (1) disclose specific categories in the rate reconciliation and (2) provide additional information for reconciling items that meet a quantitative threshold (if the effect of those reconciling items is equal to or greater than 5% of the amount computed by multiplying pretax income (or loss) by the applicable statutory income tax



**ORANGE COUNTY BANCORP, INC.**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollar amounts in thousands except per share data)**

rate). The amendments require that all entities disclose on an annual basis the following information about income taxes paid: 1) The amount of income taxes paid (net of refunds received) disaggregated by federal (national), state, and foreign taxes. 2) The amount of income taxes paid (net of refunds received) disaggregated by individual jurisdictions in which income taxes paid (net of refunds received) is equal to or greater than 5% of total income taxes paid (net of refunds received). The amendments also require that all entities disclose the following information: 1) Income (or loss) from continuing operations before income tax expense (or benefit) disaggregated between domestic and foreign and 2) Income tax expense (or benefit) from continuing operations disaggregated by federal (national), state and foreign. ASU 2023-09 is effective for the Company beginning January 1, 2025. The Company is evaluating the effect that ASU 2023-09 will have on its consolidated financial statements.

*Allowance for Credit Losses on Loans Receivable*

The allowance for credit losses on loans is deducted from the amortized cost basis of the loan to present the net amount expected to be collected. Expected losses are evaluated and calculated on a collective, or pooled, basis for those loans which share similar risk characteristics. If the loan does not share risk characteristics with other loans, the Company will evaluate the loan on an individual basis. Individually evaluated loans are primarily non-accrual and collateral dependent loans. Periodically, certain substandard loans may be downgraded according to policy guidelines but will exhibit characteristics which do not require individual evaluation. The related allowance for those loans would be based on the pooling methodology in determining the appropriate reserve. Furthermore, the Company evaluates the pooling methodology at least annually to ensure that loans with similar risk characteristics are pooled appropriately. Loans are charged off against the allowance for credit losses when the Company believes the balances to be uncollectible. Expected recoveries do not exceed the aggregate of amounts previously charged off or expected to be charged off. The Company does not estimate expected losses on accrued interest receivable on loans, as accrued interest receivable is reversed or written off when the full collection of the accrued interest receivable related to a loan becomes doubtful.

The Company has chosen to segment its portfolio consistent with the manner in which it manages credit risk. The Company calculates estimated credit losses for these loan segments using quantitative models and qualitative factors. Further information on loan segmentation and the credit loss estimation is included in Note 3 – Loans and Allowance for Credit Losses.

*Individually Evaluated Loans*

On a case-by-case basis, the Company may conclude that a loan should be evaluated on an individual basis based on its disparate risk characteristics. When the Company determines that a loan no longer shares similar risk characteristics with other loans in the portfolio, the allowance will be determined on an individual basis using the present value of expected cash flows or, for collateral-dependent loans, the fair value of the collateral as of the reporting date, less estimated selling costs, as applicable. If the fair value of the collateral is less than the amortized cost basis of the loan, the Company will charge off the difference between the fair value of the collateral, less costs to sell at the reporting date and the amortized cost basis of the loan.

*Allowance for Credit Losses on Off-Balance Sheet Commitments*

The Company is required to include unfunded commitments that are expected to be funded in the future within the allowance calculation, other than those that are unconditionally cancelable. To arrive at that reserve, the reserve percentage for each applicable segment is applied to the unused portion of the expected commitment balance and is multiplied by the expected funding rate. As noted above, the allowance for credit losses on unfunded loan commitments is included in other liabilities on the consolidated statement of financial condition and the related credit expense is recorded as provisions for credit losses in the consolidated statements of income.

*Allowance for Credit Losses on Available for Sale Securities*

For available for sale securities in an unrealized loss position, the Company first assesses whether it intends to sell, or it is more than likely than not that it will be required to sell the security before recovery of its amortized cost basis. If either of the criteria

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regarding intent or requirement to sell is met, the security's amortized cost basis is written down to fair value through income. For securities available for sale that do not meet the above criteria, the Company evaluates whether the decline in fair value has resulted from credit losses or other factors. In making this assessment, the Company considers the extent to which fair value is less than amortized cost and adverse conditions related to the security, among other factors. If this assessment indicates that a credit loss exists, the present value of cash flows expected to be collected from the security are compared to the amortized cost basis of the security. If the present value of the cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost. Any impairment that has not been recorded through an allowance for credit losses is recognized in other comprehensive income, net of tax.

Changes in the allowance for credit losses are recorded as provision for, or reversal of, credit loss expense. Losses are charged against the allowance when management believes the uncollectibility of an available for sale security is confirmed or when either of the criteria regarding intent or requirement to sell is met. The Company does not estimate expected losses on accrued interest receivable on investments, as accrued interest receivable is reversed or written off when the full collection of the accrued interest receivable related to an investment becomes doubtful.

**Note 2 — Investment Securities**

The amortized cost and fair value of investment securities at September 30, 2024 and December 31, 2023:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	ACL Adjustment	Fair Value
Available-for-sale September 30, 2024					
U.S. government agencies and treasuries	\$ 87,725	\$ 54	\$ (7,011)	\$ —	\$ 80,768
Mortgage-backed securities - residential	236,899	106	(23,567)	—	213,438
Mortgage-backed securities - commercial	78,001	27	(14,511)	—	63,517
Corporate Securities	23,514	—	(4,144)	—	19,370
Obligations of states and political subdivisions	103,022	133	(10,716)	—	92,439
Total debt securities	<u>\$ 529,161</u>	<u>\$ 320</u>	<u>\$ (59,949)</u>	<u>\$ —</u>	<u>\$ 469,532</u>

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	ACL Adjustment	Fair Value
Available-for-sale December 31, 2023					
U.S. government agencies and treasuries	\$ 96,736	\$ 21	\$ (9,690)	\$ —	\$ 87,067
Mortgage-backed securities - residential	257,804	45	(30,931)	—	226,918
Mortgage-backed securities - commercial	79,589	—	(16,286)	—	63,303
Corporate Securities	23,529	—	(4,253)	—	19,276
Obligations of states and political subdivisions	103,336	91	(10,043)	—	93,384
Total debt securities	<u>\$ 560,994</u>	<u>\$ 157</u>	<u>\$ (71,203)</u>	<u>\$ —</u>	<u>\$ 489,948</u>

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Proceeds from sales of securities and associated gains and losses for the three and nine months ended September 30, 2024 and 2023.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Proceeds	\$ —	\$ —	\$ —	\$ 7,296
Gross realized gains	\$ —	\$ —	\$ —	\$ 130
Gross realized losses	—	—	—	23
Net gain on sales of securities	—	—	—	107
Tax provision on realized net gains and loss	—	—	—	20
Net gain on sales of securities, after tax	\$ —	\$ —	\$ —	\$ 87

The amortized cost and fair value of debt securities as of September 30, 2024 are shown below by contractual maturity. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available-for-sale	
	Amortized Cost	Fair Value
Due in one year or less	\$ 12,639	\$ 12,671
Due after one through five years	24,748	23,393
Due after five through ten years	57,261	49,768
Due after ten years	119,613	106,745
	214,261	192,577
Mortgage-backed securities	314,900	276,955
Total debt securities	\$ 529,161	\$ 469,532

Securities pledged at September 30, 2024 and December 31, 2023 had a carrying amount of \$ 402,711 and \$317,855 and were pledged to secure public deposits.

At September 30, 2024 and December 31, 2023, there were no holdings of securities of any one issuer, other than the US Government and its agencies, in an amount greater than 10% of stockholders' equity.

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The following tables summarize those securities with unrealized losses for which an allowance for credit losses has not been recorded at September 30, 2024 and December 31, 2023, aggregated by major security types and length of time in a continuous unrealized loss position:

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Available-for-sale September 30, 2024						
U.S. government agencies and treasuries	\$ 1,288	\$ (1)	\$ 74,798	\$ (7,010)	\$ 76,086	\$ (7,011)
Mortgage-backed securities - residential	3,440	(40)	202,303	(23,527)	205,743	(23,567)
Mortgage-backed securities - commercial	—	—	62,263	(14,511)	62,263	(14,511)
Corporate Securities	—	—	19,370	(4,144)	19,370	(4,144)
Obligations of states and political subdivisions	330	(1)	80,298	(10,715)	80,628	(10,716)
Total debt securities	<u>\$ 5,058</u>	<u>\$ (42)</u>	<u>\$ 439,032</u>	<u>\$ (59,907)</u>	<u>\$ 444,090</u>	<u>\$ (59,949)</u>

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Available-for-sale December 31, 2023						
U.S. government agencies	\$ 438	\$ (1)	\$ 83,003	\$ (9,689)	\$ 83,441	\$ (9,690)
Mortgage-backed securities - residential	9,169	(171)	215,301	(30,760)	224,470	(30,931)
Mortgage-backed securities - commercial	1,223	(10)	62,080	(16,276)	63,303	(16,286)
Corporate Securities	—	—	19,276	(4,253)	19,276	(4,253)
Obligations of states and political subdivisions	513	(2)	83,470	(10,041)	83,983	(10,043)
Total debt securities	<u>\$ 11,343</u>	<u>\$ (184)</u>	<u>\$ 463,130</u>	<u>\$ (71,019)</u>	<u>\$ 474,473</u>	<u>\$ (71,203)</u>

As of September 30, 2024, the Company's securities portfolio consisted of 272 securities, 231 of which were in an unrealized loss position. As of December 31, 2023, the Company's securities portfolio consisted of 276 securities, 243 of which were in an unrealized loss position. Unrealized losses are primarily related to the Company's mortgage backed securities, U.S. government agency securities, and investments in obligations of states and political subdivisions as discussed below.

Available for sale securities are evaluated to determine if a decline in fair value below the amortized cost basis has resulted from a credit loss or other factors. An impairment related to credit factors would be recorded through an allowance for credit losses. The allowance is limited to the amount by which the security's amortized cost basis exceeds the fair value. An impairment that has not been recorded through an allowance for credit losses shall be recorded through other comprehensive income, net of applicable taxes. Investment securities will be written down to fair value through the Consolidated Statements of Income when management intends to sell, or may be required to sell, the securities before they recover in value. Primarily all of the investment securities are backed by loans guaranteed by either U.S. government agencies or U.S government-sponsored entities, and management believes that default is highly unlikely given the lack of historical credit losses and governmental backing. Management believes that the unrealized losses on these securities are a function of changes in market interest rates and credit spreads, not changes in credit quality.

The Company's available for sale debt securities portfolio includes U.S. government agencies and treasuries, mortgage-backed securities, corporate bonds, and obligations of states and political subdivisions, as well as other securities. These types of securities may include a risk of future impairment charges as a result of the changes in market interest rates, unpredictable nature of the U.S. economy and their potential negative effect on the future performance of the security issuers. Available for sale debt securities in unrealized loss positions are evaluated for impairment related to credit losses on a quarterly basis. Management reviewed the collectability of these securities, taking into consideration such factors as financial condition of the issuers, credit ratings when available, reported capital ratios of the issuers, among other pertinent factors. Management also evaluated the credit quality, the ability and intent to hold these securities to maturity, and the impact of interest rates on the respective fair values of the securities.

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Based on that review and evaluation, it was determined that any change in fair value was temporary and did not result in impairment. Accordingly, no impairment was recognized during the nine months ended September 30, 2024. Accrued interest on investments, which is excluded from the amortized cost of available for sale debt securities, totaled \$2.5 million and \$2.3 million at September 30, 2024 and December 31, 2023, respectively, and is presented within total accrued interest receivable on the consolidated statements of financial condition.

The Company does not intend to sell any of its available for sale debt securities in an unrealized loss position prior to recovery of their amortized cost basis, and it is more likely than not that the Company will not be required to sell any of its securities prior to recovery of their amortized cost basis.

The following table presents the activity in the allowance for credit losses associated with investment securities for the nine months ended September 30, 2024:

Allowance for credit losses -investments:		Corporate Securities
Beginning balance	\$	—
Provision for credit losses		(1,900)
Charge-offs		—
Recoveries		1,900
Ending balance	\$	<u>—</u>

The recovery reflected in the table above represents the sale of the Signature Bank subordinated debt during the nine months ended September 30, 2024. Additionally, management evaluated the requirement for an allowance for credit losses associated with the corporate securities portfolio. It was determined that ACL-investments was not required and, accordingly, the amount of the recovery was adjusted as a credit to the provision for credit losses.

### Note 3 — Loans

Loans at September 30, 2024 and December 31, 2023 were as follows:

	September 30, 2024	December 31, 2023
Commercial and industrial	\$ 251,484	\$ 273,562
Commercial real estate	1,334,580	1,259,356
Commercial real estate construction	78,227	85,725
Residential real estate	74,462	78,321
Home equity	16,064	13,546
Consumer	41,277	36,552
Total Loans	\$ 1,796,094	\$ 1,747,062
Allowance for credit losses	(31,023)	(25,182)
Net Loans	\$ <u>1,765,071</u>	\$ <u>1,721,880</u>

Included in commercial and industrial loans as of September 30, 2024 and December 31, 2023 were loans issued under the SBA's Paycheck Protection Program ("PPP") of \$181 and \$215, respectively.

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**Allowance for Credit Losses**

The Company engaged a third-party vendor to assist in the CECL calculation and internal governance framework to oversee the quarterly estimation process for the allowance for credit losses ("ACL"). The ACL calculation methodology relies on regression-based discounted cash flow ("DCF") models that correlate relationships between certain financial metrics and external market and macroeconomic variables. The Company uses Probability of Default ("PD") and Loss Given Default ("LGD") with quantitative factors and qualitative considerations in the calculation of the allowance for credit losses for collectively evaluated loans. The Company uses a reasonable and supportable period of one year, at which point loss assumptions revert back to historical loss information by means of a one-year reversion period. Following are some of the key factors and assumptions that are used in the Company's CECL calculations:

- methods based on probability of default and loss given default which are modeled based on macroeconomic scenarios;
- a reasonable and supportable forecast period determined based on management's current review of macroeconomic environment;
- a reversion period after the reasonable and supportable forecast period;
- estimated prepayment rates based on the Company's historical experience and future macroeconomic environment;
- estimated credit utilization rates based on the Company's historical experience and future macroeconomic environment; and
- incorporation of qualitative factors not captured within the modeled results. The qualitative factors include but are not limited to changes in lending policies, business conditions, changes in the nature and size of the portfolio, portfolio concentrations, and external factors such as competition.

Allowance for Credit Losses are aggregated for the major loan segments, with similar risk characteristics, summarized below. However, for the purposes of calculating the reserves, these segments may be further broken down into loan classes by risk characteristics that include but are not limited to regulatory call codes, industry type, geographic location, and collateral type.

Residential real estate loans involve certain risks such as interest rate risk and risk of non-repayment. Adjustable-rate residential real estate loans decrease the interest rate risk to the Bank that is associated with changes in interest rates but involve other risks, primarily because as interest rates rise, the payment by the borrower rises to the extent permitted by the terms of the loan, thereby increasing the potential for default. At the same time, the marketability of the underlying properties may be adversely affected by higher interest rates. Repayment risk may be affected by a number of factors including, but not necessarily limited to, job loss, divorce, illness and personal bankruptcy of the borrower.

Commercial and multi-family real estate lending entails additional risks as compared with residential family property lending. Such loans typically involve large loan balances to single borrowers or groups of related borrowers. The payment experience on such loans is typically dependent on the successful operation of the real estate project. The success of such projects is sensitive to changes in supply and demand conditions in the market for commercial real estate as well as general economic conditions.

Construction lending is generally considered to involve a high risk due to the concentration of principal in a limited number of loans and borrowers and the effects of the general economic conditions on developers and builders. Moreover, a construction loan can involve additional risks because of the inherent difficulty in estimating both a property's value at completion of the project and the estimated cost (including interest) of the project. The nature of these loans is such that they are generally difficult to evaluate and monitor. In addition, speculative construction loans to a builder are not necessarily pre-sold and thus pose a greater potential risk to the Bank than construction loans to individuals on their personal residence.

Commercial and industrial lending, including lines of credit, is generally considered higher risk due to the concentration of principal in a limited number of loans and borrowers and the effects of general economic conditions on the business. Commercial business loans are primarily secured by inventories and other business assets. In many cases, any repossessed collateral for a defaulted commercial business loans will not provide an adequate source of repayment of the outstanding loan balance.

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Home equity lending entails certain risks such as interest rate risk and risk of non-repayment. The marketability of the underlying property may be adversely affected by higher interest rates, decreasing the collateral value securing the loan. Repayment risk can be affected by job loss, divorce, illness and personal bankruptcy of the borrower. Home equity line of credit lending entails securing an equity interest in the borrower's home. In many cases, the Bank's position in these loans is as a junior lien holder to another institution's superior lien. This type of lending is often priced on an adjustable rate basis with the rate set at or above a predefined index. Adjustable-rate loans decrease the interest rate risk to the Bank that is associated with changes in interest rates but involve other risks, primarily because as interest rates rise, the payment by the borrower rises to the extent permitted by the terms of the loan, thereby increasing the potential for default.

Consumer loans generally have more credit risk because of the type and nature of the collateral and, in certain cases, the absence of collateral. Consumer loans generally have shorter terms and higher interest rates than other lending. In addition, consumer lending collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely affected by job loss, divorce, illness and personal bankruptcy. In many cases, any repossessed collateral for a defaulted consumer loan will not provide an adequate source of repayment of the outstanding loan.

During the three months ended September 30, 2024, the Company experienced a significant increase in provision for credit losses as well as charge-off specifically associated with participation of a CRE office loan. The process to determine expected credit losses associated with this loan followed Bank policies and utilized analytic tools and judgement and are reviewed on a quarterly basis. When management is reasonably certain that a loan balance is not fully collectable, an analysis is completed and a specific reserve may be established or a full or partial charge off could be recorded against the allowance. In order to arrive at the estimated amount of the specific reserve and related charge-off, management considers available information from internal and external sources, including payment trends, current borrower conditions, and incorporates reasonable and supportable forecasts. Management also evaluates a variety of factors including available published market and economic information in arriving at its estimate. Although management uses the best information available, the level of the allowance for credit losses and any specific reserves remain an estimate, which is subject to significant judgment and short-term change. Future adjustments to the provision for credit losses and allowance for credit losses may be necessary due to economic, operating, regulatory and other conditions beyond the Company's control.

The following tables present the activity in the allowance by portfolio segment for each of the three and nine months ended September 30, 2024 and 2023: (Note: The activity presented does not include provisions recorded to support the reserve associated with off balance sheet commitments.)

	Three Months Ended September 30, 2024						
	Commercial And Industrial	Commercial Real Estate	Commercial Real Estate Construction	Residential Real Estate	Home Equity	Consumer	Total
Allowance for credit losses:							
Beginning balance	\$ 4,548	\$ 20,962	\$ 652	\$ 1,088	\$ 51	\$ 514	\$ 27,815
Provision for credit losses*	(148)	7,323	(22)	(130)	33	134	7,190
Charge-offs	(1)	(3,959)	—	—	(33)	—	(3,993)
Recoveries	3	—	—	—	—	8	11
Ending balance	<u>\$ 4,402</u>	<u>\$ 24,326</u>	<u>\$ 630</u>	<u>\$ 958</u>	<u>\$ 51</u>	<u>\$ 656</u>	<u>\$ 31,023</u>

\* The provision for credit losses on the income statement also includes approximately (\$0) associated with off balance sheet ACL.

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Nine Months Ended September 30, 2024							
	Commercial and Industrial	Commercial Real Estate	Commercial Real Estate Construction	Residential Real Estate	Home Equity	Consumer	Total
Allowance for loan losses:							
Beginning balance	\$ 4,819	\$ 17,873	\$ 772	\$ 1,081	\$ 51	\$ 586	\$ 25,182
Provision for credit losses*	(436)	10,412	(142)	(29)	33	23	9,861
Charge-offs	(8)	(3,959)	—	(94)	(33)	—	(4,094)
Recoveries	27	—	—	—	—	47	74
Ending balance	<u>\$ 4,402</u>	<u>\$ 24,326</u>	<u>\$ 630</u>	<u>\$ 958</u>	<u>\$ 51</u>	<u>\$ 656</u>	<u>\$ 31,023</u>

\* The provision for credit losses on the income statement also includes approximately (\$200) associated with off balance sheet ACL.

Three Months Ended September 30, 2023							
	Commercial and Industrial	Commercial Real Estate	Commercial Real Estate Construction	Residential Real Estate	Home Equity	Consumer	Total
Allowance for credit losses:							
Beginning balance	\$ 5,155	\$ 17,119	\$ 1,060	\$ 992	\$ 46	\$ 476	\$ 24,848
Provision for credit losses*	869	82	(59)	3	5	(93)	807
Charge-offs	(76)	—	—	—	—	—	(76)
Recoveries	13	160	—	—	—	23	196
Ending balance	<u>\$ 5,961</u>	<u>\$ 17,361</u>	<u>\$ 1,001</u>	<u>\$ 995</u>	<u>\$ 51</u>	<u>\$ 406</u>	<u>\$ 25,775</u>

\* The provision for credit losses on the income statement also includes approximately (\$30) associated with off balance sheet ACL.

Nine Months Ended September 30, 2023							
	Commercial and Industrial	Commercial Real Estate	Commercial Real Estate Construction	Residential Real Estate	Home Equity	Consumer	Total
Allowance for credit losses:							
Beginning balance, prior to adoption of ASC 326	\$ 5,510	\$ 14,364	\$ 1,252	\$ 345	\$ 63	\$ 298	\$ 21,832
Impact of adopting ASC 326	72	1,737	(8)	(227)	(17)	(129)	1,428
Provision for credit losses*	718	1,087	(243)	877	5	110	2,554
Charge-offs	(410)	—	—	—	—	(36)	(446)
Recoveries	71	173	—	—	—	163	407
Ending balance	<u>\$ 5,961</u>	<u>\$ 17,361</u>	<u>\$ 1,001</u>	<u>\$ 995</u>	<u>\$ 51</u>	<u>\$ 406</u>	<u>\$ 25,775</u>

\* The provision for credit losses on the income statement also includes approximately (\$148) associated with off balance sheet ACL.



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The following tables present the balance in the allowance for credit losses and the amortized cost in loans by portfolio segment and based on impairment method as of September 30, 2024 and December 31, 2023:

	Commercial and Industrial	Commercial Real Estate	Commercial Real Estate Construction	Residential Real Estate	Home Equity	Consumer	Total
September 30, 2024							
Allowance for credit losses:							
Ending balance:							
individually evaluated for impairment	\$ 321	\$ 5,800	\$ —	\$ —	\$ —	\$ —	\$ 6,121
collectively evaluated for impairment	4,081	18,526	630	958	51	656	24,902
Total ending allowance balance	<u>\$ 4,402</u>	<u>\$ 24,326</u>	<u>\$ 630</u>	<u>\$ 958</u>	<u>\$ 51</u>	<u>\$ 656</u>	<u>\$ 31,023</u>
Loans:							
Ending balance:							
individually evaluated for impairment	\$ 2,734	\$ 36,742	\$ —	\$ 63	\$ —	\$ 87	\$ 39,626
collectively evaluated for impairment	248,750	1,297,838	78,227	74,399	16,064	41,190	1,756,468
Total ending loans balance	<u>\$ 251,484</u>	<u>\$ 1,334,580</u>	<u>\$ 78,227</u>	<u>\$ 74,462</u>	<u>\$ 16,064</u>	<u>\$ 41,277</u>	<u>\$ 1,796,094</u>

	Commercial and Industrial	Commercial Real Estate	Commercial Real Estate Construction	Residential Real Estate	Home Equity	Consumer	Total
December 31, 2023							
Allowance for credit losses:							
Ending balance:							
individually evaluated for impairment	\$ 157	\$ 308	\$ —	\$ 94	\$ —	\$ —	\$ 559
collectively evaluated for impairment	4,662	17,565	772	987	51	586	24,623
Total ending allowance balance	<u>\$ 4,819</u>	<u>\$ 17,873</u>	<u>\$ 772</u>	<u>\$ 1,081</u>	<u>\$ 51</u>	<u>\$ 586</u>	<u>\$ 25,182</u>
Loans:							
Ending balance:							
individually evaluated for impairment	\$ 556	\$ 21,210	\$ —	\$ 1,239	\$ —	\$ 94	\$ 23,099
collectively evaluated for impairment	273,006	1,238,146	85,725	77,082	13,546	36,458	1,723,963
Total ending loans balance	<u>\$ 273,562</u>	<u>\$ 1,259,356</u>	<u>\$ 85,725</u>	<u>\$ 78,321</u>	<u>\$ 13,546</u>	<u>\$ 36,552</u>	<u>\$ 1,747,062</u>

Included in the commercial and industrial loans collectively evaluated for impairment are PPP loans of \$ 181 and \$215 as of September 30, 2024 and December 31, 2023, respectively. PPP loans receivable are guaranteed by the SBA and have no allocation in the allowance.

**Individually Analyzed Loans**

Effective January 1, 2023, the Company began analyzing loans on an individual basis when management determined that the loan no longer exhibited risk characteristics consistent with the risk characteristics existing in its designated pool of loans, under the Company's CECL methodology. Loans individually analyzed include certain nonaccrual commercial, as well as certain accruing loans previously identified under prior troubled debt restructuring (TDR) guidance.

As of September 30, 2024, the Company held \$ 10.9 million in non-accrual balances and a related ACL of approximately \$ 5.6 million. Within the non-accrual balances, \$37 thousand of these loans had no ACL associated to them. As of December 31, 2023, the

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Company had \$4.4 million in non-accrual loans and related ACL of approximately \$ 351 thousand. Within the non-accrual balances, \$3.3 million of these loans had no ACL associated related to them.

As of December 31, 2023, the amortized cost basis of individually analyzed loans was \$ 16.8 million and a related ACL of approximately \$194 thousand. For collateral dependent loans where the borrower is experiencing financial difficulty and repayment is likely to be substantially provided through the sale or operation of the collateral, the ACL is measured based on the difference between the fair value of the collateral and the amortized cost basis of the loan, at measurement date. Certain assets held as collateral may be exposed to future deterioration in fair value, particularly due to changes in real estate markets or usage.

The following table presents the amortized cost basis and related allowance for credit loss of individually analyzed loans considered to be collateral dependent as of September 30, 2024 and December 31, 2023:

	At September 30, 2024		At December 31, 2023	
	Principal Balance	Related Allowance	Principal Balance	Related Allowance
Commercial and industrial	\$ —	\$ —	\$ —	\$ —
Commercial real estate <sup>(1)</sup>	31,238	5,575	15,594	100
Commercial real estate construction	—	—	—	—
Residential real estate <sup>(2)</sup>	132	—	1,239	94
Home equity	—	—	—	—
Consumer	—	—	—	—
Total	\$ 31,370	\$ 5,575	\$ 16,833	\$ 194

<sup>(1)</sup> Commercial real estate – secured by various types of commercial real estate

<sup>(2)</sup> Residential real estate – secured by residential real estate

The following table presents the amortized cost in non-accrual and loans past due over 90 days still on accrual by class of loans as of September 30, 2024 and December 31, 2023.

	Non-Accrual with No Allowance for Credit Loss		Non-accrual		Loans Past Due Over 90 Days Still Accruing	
	September 30, 2024	December 31, 2023	September 30, 2024	December 31, 2023	September 30, 2024	December 31, 2023
Commercial and industrial	\$ 29	\$ 285	\$ 199	\$ 556	\$ 237	\$ —
Commercial real estate	—	2,391	10,725	2,692	—	—
Commercial real estate construction	—	—	—	—	—	—
Residential real estate	8	591	8	1,179	—	—
Home equity	—	—	—	—	—	—
Consumer	—	—	—	—	—	—
Total	\$ 37	\$ 3,267	\$ 10,932	\$ 4,427	\$ 237	\$ —

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As of September 30, 2024, the Company held \$ 10.9 million in non-accrual balances and a related ACL for approximately \$ 5.6 million. Within the non-accrual balances, \$37 thousand of these loans had no ACL associated with them.

The Company adopted ASU 2022-02, Financial Instruments – Credit Losses (Topic 326) Troubled Debt Restructurings and Vintage Disclosures (“ASU 2022-02”) effective January 1, 2023. The amendments in ASU 2022-02 eliminated the recognition and measurement of troubled debt restructurings and enhanced disclosures for loan modifications to borrowers experiencing financial difficulty. The Company did not have any loans that were both experiencing financial difficulties and modified during the three and nine months ended September 30, 2024 and 2023.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed within the scope of the Company’s internal underwriting policy.

The following table presents the aging of the amortized cost in past-due loans as of September 30, 2024 and December 31, 2023 by class of loans:

	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Loans Not Past Due
September 30, 2024					
Commercial and industrial	\$ —	\$ —	\$ 266	\$ 266	\$ 251,218
Commercial real estate	—	159	10,726	10,885	1,323,695
Commercial real estate construction	—	—	—	—	78,227
Residential real estate	—	—	—	—	74,462
Home equity	—	—	—	—	16,064
Consumer	209	—	—	209	41,068
Total	<u>\$ 209</u>	<u>\$ 159</u>	<u>\$ 10,992</u>	<u>\$ 11,360</u>	<u>\$ 1,784,734</u>

	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Loans Not Past Due
December 31, 2023					
Commercial and industrial	\$ 229	\$ —	\$ 327	\$ 556	\$ 273,006
Commercial real estate	20	—	300	320	1,259,035
Commercial real estate construction	—	—	—	—	85,725
Residential real estate	—	—	1,167	1,167	77,155
Home equity	—	—	—	—	13,546
Consumer	—	—	—	—	36,552
Total	<u>\$ 249</u>	<u>\$ —</u>	<u>\$ 1,794</u>	<u>\$ 2,043</u>	<u>\$ 1,745,019</u>

As of September 30, 2024 and December 31, 2023, loans in the process of foreclosure were \$ 15,432 and \$1,840 respectively, of which \$0 and \$1,504 were secured by residential real estate.

**Credit Quality Indicators:** The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with an outstanding balance greater than \$350 thousand and non-homogeneous loans, such as commercial and commercial real estate loans. This analysis is performed on an annual basis. The Company uses the following definitions for risk ratings:

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*Special Mention.* Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or the institution's credit position at some future date.

*Substandard.* Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

*Doubtful.* Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass-rated loans.

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The following tables summarize the Company's loans by year of origination and internally assigned credit risk at September 30, 2024 and December 31, 2023 and gross charge-offs for the nine months ended September 30, 2024 and the year ended December 31, 2023:

	2024	2023	2022	2021	2020	Prior	Revolving Loans	Revolving Loans to Term Loans	Total
Commercial and industrial									—
Pass	\$ 26,554	44,806	36,520	34,998	33,309	55,236	—	—	\$ 231,423
Special Mention	—	80	3,333	4,287	—	150	—	—	7,850
Substandard	3,599	422	7,198	170	136	686	—	—	12,211
Total Commercial and industrial	\$ 30,153	45,308	47,051	39,455	33,445	56,072	—	—	\$ 251,484
Current period gross charge-offs	8	—	—	—	—	—	—	—	8
Commercial real estate									
Pass	\$ 99,740	197,288	329,806	225,069	156,583	272,035	5,325	—	\$1,285,846
Special Mention	—	790	—	6,291	—	11,339	—	—	18,420
Substandard	—	—	626	20,970	—	8,718	—	—	30,314
Total Commercial real estate	\$ 99,740	198,078	330,432	252,330	156,583	292,092	5,325	—	\$1,334,580
Current period gross charge-offs	—	—	—	3,931	—	28	—	—	3,959
Commercial real estate construction									
Pass	\$ 15,369	28,113	24,545	10,200	—	—	—	—	\$ 78,227
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—	—	—
Total Commercial real estate construction	\$ 15,369	28,113	24,545	10,200	—	—	—	—	\$ 78,227
Current period gross charge-offs	—	—	—	—	—	—	—	—	—
Residential real estate									
Pass	\$ 4,661	20,620	12,388	8,471	8,718	19,596	—	—	\$ 74,454
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	8	—	—	8
Total Residential real estate	\$ 4,661	20,620	12,388	8,471	8,718	19,604	—	—	\$ 74,462
Current period gross charge-offs	—	—	—	—	—	94	—	—	94
Home equity									
Pass	\$ —	47	—	—	—	48	14,418	1,551	\$ 16,064
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—	—	—
Total Home Equity	\$ —	47	—	—	—	48	14,418	1,551	\$ 16,064
Current period gross charge-offs	—	—	—	—	—	—	—	33	33
Consumer									
Pass	\$ 9,744	23,671	2	—	1,412	77	6,284	—	\$ 41,190
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	87	—	—	87
Total Consumer	\$ 9,744	23,671	2	—	1,412	164	6,284	—	\$ 41,277
Current period gross charge-offs	—	—	—	—	—	—	—	—	—
<b>Total Loans</b>	<b>\$159,667</b>	<b>315,837</b>	<b>414,418</b>	<b>310,456</b>	<b>200,158</b>	<b>367,980</b>	<b>26,027</b>	<b>1,551</b>	<b>\$1,796,094</b>
<b>Gross charge-offs</b>	<b>\$ 8</b>	<b>—</b>	<b>—</b>	<b>3,931</b>	<b>—</b>	<b>122</b>	<b>—</b>	<b>33</b>	<b>\$ 4,094</b>

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	2023	2022	2021	2020	2019	Prior	Revolving Loans	Revolving Loans to Term Loans	Total
Commercial and industrial									—
Pass	\$ 46,009	56,896	48,103	44,329	26,500	39,953	—	—	\$ 261,790
Special Mention	100	7,521	—	—	—	225	—	—	7,846
Substandard	408	384	729	842	—	1,563	—	—	3,926
Total Commercial and industrial	<u>\$ 46,517</u>	<u>64,801</u>	<u>48,832</u>	<u>45,171</u>	<u>26,500</u>	<u>41,741</u>	<u>—</u>	<u>—</u>	<u>\$ 273,562</u>
Current period gross charge-offs	23	—	—	510	439	597	—	—	1,569
Commercial real estate									
Pass	\$197,300	328,445	237,198	162,619	88,322	202,800	3,298	—	\$1,219,982
Special Mention	—	—	9,957	—	2,959	12,042	—	—	24,958
Substandard	—	—	430	2,391	6,133	5,462	—	—	14,416
Total Commercial real estate	<u>\$197,300</u>	<u>328,445</u>	<u>247,585</u>	<u>165,010</u>	<u>97,414</u>	<u>220,304</u>	<u>3,298</u>	<u>—</u>	<u>\$1,259,356</u>
Current period gross charge-offs	—	—	—	—	—	—	—	—	—
Commercial real estate construction									
Pass	\$ 11,116	26,876	37,326	10,407	—	—	—	—	\$ 85,725
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—	—	—
Total Commercial real estate construction	<u>\$ 11,116</u>	<u>26,876</u>	<u>37,326</u>	<u>10,407</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>\$ 85,725</u>
Current period gross charge-offs	—	—	—	—	—	—	—	—	—
Residential real estate									
Pass	\$ 19,196	17,810	8,825	9,253	4,475	17,583	—	—	\$ 77,142
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	589	590	—	—	1,179
Total Residential real estate	<u>\$ 19,196</u>	<u>17,810</u>	<u>8,825</u>	<u>9,253</u>	<u>5,064</u>	<u>18,173</u>	<u>—</u>	<u>—</u>	<u>\$ 78,321</u>
Current period gross charge-offs	—	—	—	—	—	—	—	—	—
Home equity									
Pass	\$ 48	68	15	—	57	—	11,595	1,763	\$ 13,546
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—	—	—
Total Home Equity	<u>\$ 48</u>	<u>68</u>	<u>15</u>	<u>—</u>	<u>57</u>	<u>—</u>	<u>11,595</u>	<u>1,763</u>	<u>\$ 13,546</u>
Current period gross charge-offs	—	—	—	—	—	—	—	—	—
Consumer									
Pass	\$ 28,930	8	—	1,789	22	63	5,646	—	\$ 36,458
Special Mention	—	—	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	94	—	—	94
Total Consumer	<u>\$ 28,930</u>	<u>8</u>	<u>—</u>	<u>1,789</u>	<u>22</u>	<u>157</u>	<u>5,646</u>	<u>—</u>	<u>\$ 36,552</u>
Current period gross charge-offs	—	—	11	—	25	1	—	—	37
<b>Total Loans</b>	<u><b>\$303,107</b></u>	<u><b>438,008</b></u>	<u><b>342,583</b></u>	<u><b>231,630</b></u>	<u><b>129,057</b></u>	<u><b>280,375</b></u>	<u><b>20,539</b></u>	<u><b>1,763</b></u>	<u><b>\$1,747,062</b></u>
<b>Gross charge-offs</b>	<u><b>\$ 23</b></u>	<u><b>—</b></u>	<u><b>11</b></u>	<u><b>510</b></u>	<u><b>464</b></u>	<u><b>598</b></u>	<u><b>—</b></u>	<u><b>—</b></u>	<u><b>\$ 1,606</b></u>

Loans to certain directors and principal officers of the Company, including their immediate families and companies in which they are affiliated, amounted to \$16,502 and \$16,475 at September 30, 2024 and December 31, 2023, respectively.

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**Note 4 — Fair Value**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

*Level 1:* Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2:* Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

*Level 3:* Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate fair value:

*Investment Securities:* The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2), using matrix pricing. Matrix pricing is a mathematical technique commonly used to price debt securities that are not actively traded, values debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

*Individually Evaluated, or Collateral Dependent Loans and Other Real Estate Owned:* The fair value of collateral dependent loans that are individually evaluated for impairment is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach and resulted in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Collateral dependent loans are evaluated on a quarterly basis for additional impairment and adjusted in accordance with the allowance policy.

Appraisals are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by a third-party appraisal management company that the Company has engaged in accordance with internal vendor management policies and approval of the Company's Board of Directors. Once received, the appraisal review function is conducted by the appraisal management company and consists of a review of the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. Through this review, the appraisal management company evaluates the validity of the appraised value and the strength of the conclusions; which are subsequently confirmed by a member of the Credit Department. Discounts to the appraised value are then applied to recognize the carrying costs incurred until disposition, realtor fees, deterioration in the quality of the asset, and the age of the appraisal. The net effect of these adjustments were included in the charge-off to the allowance upon acquisition of the foreclosed property and/or upon partial charge-off of the collateral dependent loan. The most recent analysis of property appraisals including the appropriate discount rates are incorporated into the allowance methodology for the respective loan portfolio segments.

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Assets and liabilities measured at fair value on a recurring basis are summarized below:

	Total at September 30, 2024	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
U.S. government agencies and treasuries	\$ 80,768	\$ —	\$ 80,768	\$ —
Mortgage-backed securities	276,955	—	276,955	—
Corporate securities	19,370	—	16,640	2,730
Obligations of states and political subdivisions	92,439	—	92,439	—
Total securities available-for-sale	<u>\$ 469,532</u>	<u>\$ —</u>	<u>\$ 466,802</u>	<u>\$ 2,730</u>

There were no transfers between Level 1 and Level 2 during the three and nine months ended September 30, 2024. The Level 3 amount reflects the fair value of certain subordinated notes with limited availability of market pricing and determined based on discounted cash flows and other market value indicators.

	Total at December 31, 2023	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
U.S. government agencies and treasuries	\$ 87,067	\$ —	\$ 87,067	\$ —
Mortgage-backed securities	290,221	—	290,221	—
Corporate securities	19,276	—	16,541	2,735
Obligations of states and political subdivisions	93,384	—	93,384	—
Total securities available-for-sale	<u>\$ 489,948</u>	<u>\$ —</u>	<u>\$ 487,213</u>	<u>\$ 2,735</u>

There were no transfers between Level 1 and Level 2 during 2023. The Level 3 amount reflects the fair value of certain subordinated notes with limited availability of market pricing and determined based on discounted cash flows and other market value indicators. During 2023, there was a transfer from Level 2 to Level 3 related to subordinated debt of one entity with limited availability of market pricing.

Assets measured at fair value on a non-recurring basis as of September 30, 2024 and December 31, 2023 are summarized below:

	Total at September 30, 2024	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Collateral dependent loans - Commercial Real Estate	\$ 5,151	\$ —	\$ —	\$ 5,151



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	Total at December 31, 2023	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Collateral dependent loans- Commercial Real Estate, Residential Real Estate	\$ 695	\$ —	\$ —	\$ 695

The fair value amounts shown in the above table are individually evaluated loans net of reserves allocated to said loans. The total reserves allocated to these loans were \$5.6 million and \$194 thousand at September 30, 2024 and December 31, 2023, respectively.

The following table presents additional quantitative information about level 3 fair value measured at fair value on a non-recurring basis at September 30, 2024 and December 31, 2023:

September 30, 2024	Fair Value Value	Valuation Technique	Unobservable Input	Range (Weighted Average)
Collateral dependent loans - Commercial Real Estate	\$ 5,151	Appraisal of collateral (1)	Appraisal and liquidation adjustments (2)	20% (20%)

  

December 31, 2023	Fair Value Value	Valuation Technique	Unobservable Input	Range (Weighted Average)
Collateral dependent loans - Commercial Real Estate, Residential Real Estate	\$ 695	Appraisal of collateral (1)	Appraisal and liquidation adjustments (2)	20-64% (57%)

- (1) Fair value is generally determined through independent appraisals of the underlying collateral that generally include various level 3 inputs which are not identifiable.
- (2) Appraisals may be adjusted downward by management for qualitative factors such as economic conditions and estimated liquidation expenses. The range of liquidation expenses and other appraisal adjustments are presented as a percent of the appraisal.

The carrying amounts and estimated fair values of the Company's financial instruments not carried at fair value are as follows at September 30, 2024 and December 31, 2023:

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	September 30, 2024				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
Financial assets:					
Cash and due from banks	\$ 160,872	\$ 160,872	\$ 160,872	\$ —	\$ —
Loans, net	1,765,071	1,691,019	—	—	1,691,019
Accrued interest receivable	10,007	10,007	—	2,531	7,476
Restricted investment in bank stocks	8,267	NA	—	—	—
Financial liabilities:					
Deposits	2,140,023	2,139,384	1,998,091	141,293	—
FHLB advances, short term	82,000	81,829	—	81,829	—
BTFP borrowing, short term	50,000	50,008	—	50,008	—
FHLB advances, long term	10,000	10,067	—	10,067	—
Subordinated notes, net of issuance costs	19,573	24,854	—	24,854	—
Accrued interest payable	1,703	1,703	—	1,703	—

  

	December 31, 2023				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
Financial assets:					
Cash and due from banks	\$ 147,383	\$ 147,383	\$ 147,383	\$ —	\$ —
Loans, net	1,721,880	1,634,581	—	—	1,634,581
Accrued interest receivable	5,934	5,934	—	2,343	3,591
Restricted investment in bank stocks	14,525	NA	—	—	—
Financial liabilities:					
Deposits	2,038,749	2,037,798	1,817,232	220,566	—
FHLB advances, short term	224,500	223,982	—	223,982	—
FHLB advances, long term	10,000	9,914	—	9,914	—
Subordinated notes, net of issuance costs	19,520	25,490	—	25,490	—
Accrued interest payable	2,113	2,113	—	2,113	—

**Note 5 — Deposits**

A summarized analysis of the Bank's deposits at September 30, 2024 and December 31, 2023:

	September 30, 2024	December 31, 2023
Non-interest bearing demand accounts	\$ 690,419	\$ 699,203
Interest-bearing demand accounts	342,306	304,892
Money market accounts	707,065	584,976
Savings accounts	258,302	228,161
Certificates of Deposit	141,931	221,517
Total deposits	<u>\$ 2,140,023</u>	<u>\$ 2,038,749</u>

Time deposits that meet or exceed the FDIC insurance limit of \$250 thousand at September 30, 2024 and December 31, 2023 were \$11.8 million and \$11.3 million, respectively.

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Scheduled maturities of time deposits for the next five years as of September 30, 2024, are as follows:

2024	\$ 111,375
2025	26,741
2026	1,876
2027	1,939
	<u>\$ 141,931</u>

Deposits of executive officers, directors and principal officers of the Company, including their immediate families and companies in which they are affiliated, amounted to \$16.5 million and \$10.6 million at September 30, 2024 and December 31, 2023, respectively.

**Note 6 — Pension Plan and Stock Compensation**

The Bank has a funded noncontributory defined benefit pension plan that covers substantially all employees meeting certain eligibility requirements. The pension plan was closed to new participants and benefit accruals were frozen as of December 31, 2015. The plan provides defined benefits based on years of service and final average salary.

The components of net periodic benefit cost for the Company's noncontributory defined benefit pension plan for the three and nine months ended September 30, 2024 and 2023 are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Service cost	\$ —	\$ —	\$ —	\$ —
Interest cost	269	279	807	837
Expected return on plan assets	(479)	(411)	(1,438)	(1,233)
Amortization of transition cost	—	—	—	—
Amortization of net loss	74	70	221	210
Net periodic benefit cost/(income)	<u>\$ (136)</u>	<u>\$ (62)</u>	<u>\$ (410)</u>	<u>\$ (186)</u>

The Company has a time based restricted stock plan. For the three months ended September 30, 2024 and 2023, the Company's recognized stock-based compensation costs were \$0 and \$9, respectively. For the nine months ended September 30, 2024 and 2023 the Company's recognized stock-based compensation costs of \$5 and \$45, respectively. The Company uses the fair value of the common stock on the date of award to measure compensation cost for restricted stock awards. Compensation cost is recognized over the vesting period of the award using the straight line method. There were no restricted stock grants made during the three and nine months ended September 30, 2024 and 2023. The grants generally vest at the rate of 33% per year with full vesting on the third anniversary date of the grant. There was no unamortized expense at September 30, 2024.

A summary of the Company's restricted stock awards activity for the nine months ended September 30, 2024 is presented below:

	Shares	Weighted Average Fair Value
Non-vested at beginning of period	3,528	\$ 28.75
Granted	—	\$ —
Vested	(3,528)	\$ 28.75
Forfeited	—	\$ —
Non-vested at end of period	<u>—</u>	<u>\$ —</u>

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On September 22, 2021 restricted stock units (RSUs) were granted in the amount of 48,004 from the Company's 2019 Equity Incentive Plan to officers of the Bank and HVIA and directors of the Company in connection with the successful completion of the Company's initial public stock offering, listing on the NASDAQ Capital Market and the recent past years' success experienced by the Bank. Non-employee directors received 16,500 restricted stock units while officers received 31,504 restricted stock units. The restricted stock units granted to officers will vest over three years in approximately 33% increments on the first, second and third anniversary of the date of grant. The restricted stock units granted to nonemployee directors are 100% vested as of the date of grant and are settled in shares of Company common stock upon separation from service. In addition, the Company made a discretionary contribution of \$200,000 to the Company's KSOP Trust and purchased shares of the Company's common stock in the open market for the benefit of all eligible non-highly compensated employees who remain employed by the Company, Bank or HVIA as of December 31, 2021.

The following table summarizes the activity of RSUs during the nine months ended September 30, 2024:

	Restricted Stock Units
Non-vested RSUs at beginning of period	72,513
Granted	46,092
Vested	(34,772)
Forfeited	(601)
Non-vested RSUs at end of period	<u>83,232</u>

**Note 7 — Accumulated Other Comprehensive Income (Loss)**

The following is changes in the accumulated other comprehensive income (loss) by component, net of tax, for the three and nine months ended September 30, 2024 and 2023.

	Three Months Ended September 30, 2024			
	Unrealized Gains and Losses on Available-for- Sale Securities	Defined Benefit Pension Items	Deferred Compensation Liability	Total
Beginning balance	\$ (59,920)	\$ (7,618)	\$ 105	\$ (67,433)
Other comprehensive income/(loss) before reclassification, net	12,812	237	(2)	13,047
Credit loss expense	—	—	—	—
Less amounts reclassified from accumulated other comprehensive income	—	—	—	—
Net current period other comprehensive income/(loss)	<u>12,812</u>	<u>237</u>	<u>(2)</u>	<u>13,047</u>
Ending balance	<u>\$ (47,108)</u>	<u>\$ (7,381)</u>	<u>\$ 103</u>	<u>\$ (54,386)</u>

	Nine Months Ended September 30, 2024			
	Unrealized Gains and Losses on Available-for- Sale Securities	Defined Benefit Pension Items	Deferred Compensation Liability	Total
Beginning balance	\$ (56,127)	\$ (8,092)	\$ 111	\$ (64,108)
Other comprehensive income/(loss) before reclassification	9,019	711	(8)	9,722
Credit loss expense	—	—	—	—
Less amounts reclassified from accumulated other comprehensive income	—	—	—	—
Net current period other comprehensive income/(loss)	<u>9,019</u>	<u>711</u>	<u>(8)</u>	<u>9,722</u>
Ending balance	<u>\$ (47,108)</u>	<u>\$ (7,381)</u>	<u>\$ 103</u>	<u>\$ (54,386)</u>

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	Three Months Ended September 30, 2023			
	Unrealized Gains and Losses on Available-for- Sale Securities	Defined Benefit Pension Items	Deferred Compensation Liability	Total
Beginning balance	\$ (59,477)	\$ (7,099)	\$ 117	\$ (66,459)
Other comprehensive income/(loss) before reclassification	(12,626)	395	(3)	(12,234)
Less amounts reclassified from accumulated other comprehensive income	—	—	—	—
Net current period other comprehensive income/(loss)	(12,626)	395	(3)	(12,234)
Ending balance	<u>\$ (72,103)</u>	<u>\$ (6,704)</u>	<u>\$ 114</u>	<u>\$ (78,693)</u>

	Nine Months Ended September 30, 2023			
	Unrealized Gains and Losses on Available-for- Sale Securities	Defined Benefit Pension Items	Deferred Compensation Liability	Total
Beginning balance	\$ (60,430)	\$ (7,889)	\$ 123	\$ (68,196)
Other comprehensive income/(loss) before reclassification	(16,586)	1,185	(9)	(15,410)
Credit loss expense	5,000	—	—	5,000
Less amounts reclassified from accumulated other comprehensive income	(87)	—	—	(87)
Net current period other comprehensive income/(loss)	(11,673)	1,185	(9)	(10,497)
Ending balance	<u>\$ (72,103)</u>	<u>\$ (6,704)</u>	<u>\$ 114</u>	<u>\$ (78,693)</u>

The following reflects significant amounts reclassified out of each component of accumulated other comprehensive income (loss) for the three and nine months ended September 30, 2024 and 2023:

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Details about Accumulated Other Comprehensive Income Components	Amount Reclassified from Accumulated Other Comprehensive Income				Affected Line Item in the Statement where Net Income is Presented
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2024	2023	2024	2023	
Unrealized gains and losses on available-for-sale securities					
Credit Loss Expense	\$		\$	—	
Realized gains on securities available-for-sale					
Total before tax	—	\$	—	107	Investment security gains (losses)
Tax effect	—	—	—	20	Provision for income taxes
Net of tax	\$	—	\$	—	87
Amortization of defined benefit pension items					
Transition asset	\$	—	\$	—	Other expense
Actuarial gains (losses)	—	—	—	—	Other expense
Total before tax	—	—	—	—	
Tax effect	—	—	—	—	Provision for income taxes
Net of tax	\$	—	\$	—	
Total reclassifications for the period, net of tax	\$	—	\$	—	87

**Note 8 — Revenue from Contracts with Customers**

All of the Company's revenue from contracts with customers in the scope of ASC 606 is recognized within noninterest income. The following table presents the Company's gross sources of noninterest income for the three and nine months ended September 30, 2024 and 2023.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Noninterest Income				
Service charges on deposit accounts	\$ —	\$ —		
Overdraft fees	157	106	\$ 412	\$ 294
Other	113	104	325	294
Trust income	1,379	1,266	4,000	3,707
Investment advisory income	1,741	1,333	4,966	3,819
Investment securities gains (losses) <sup>(a)</sup>	—	—	—	107
Earnings on bank owned life insurance <sup>(a)</sup>	39	243	551	725
Other <sup>(b)</sup>	745	168	1,413	730
Total Noninterest Income	\$ 4,174	\$ 3,220	\$ 11,667	\$ 9,676

(a) Not within the scope of ASC 606.

(b) The Other category includes safe deposit income, checkbook fees, and debit card fee income, totaling \$272 and \$245 for the three months ended September 30, 2024 and 2023, respectively, and \$807 and \$711 for the nine months ended September 30, 2024 and

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2023, that are within the scope of ASC 606 and loan related fee income and miscellaneous income, totaling \$473 and \$(77) for the three months ended September 30, 2024 and 2023, respectively, and \$606 and \$19 for the nine months ended September 30, 2024 and 2023 which are outside the scope of ASC 606.

The Company earns wealth management fees, which includes trust income and investment advisory income, from its contracts with trust and brokerage customers to manage assets for investment, and/or to transact on their accounts. These fees are primarily earned over time as the Company provides the contracted services and are generally assessed based on a tiered scale of the market value of the assets under management at month-end or quarter-end.

**Note 9 — Segment Information**

The reportable segments are determined by the products and services offered by the Company, primarily distinguished between banking and wealth management. Loans, investments, and deposits provide the revenues in the banking operation, and trust fees and investment management fees provide the revenues in wealth management. All operations are domestic.

Significant segment totals are reconciled to the financial statements as follows:

	For the three months ended September 30, 2024			For the nine months ended September 30, 2024		
	Banking	Wealth Management	Total Segments	Banking	Wealth Management	Total Segments
Net interest income	\$ 22,968	\$ —	\$ 22,968	\$ 68,688	\$ —	\$ 68,688
Noninterest income	1,054	3,120	4,174	2,701	8,966	11,667
Provision for credit loss - investments	—	—	—	1,900	—	1,900
Provision for credit loss	(7,191)	—	(7,191)	(9,661)	—	(9,661)
Noninterest expenses	(13,769)	(2,178)	(15,947)	(40,193)	(6,551)	(46,744)
Income tax expense	(590)	(198)	(788)	(4,624)	(507)	(5,131)
Net income	\$ 2,472	\$ 744	\$ 3,216	\$ 18,811	\$ 1,908	\$ 20,719
Total assets	\$ 2,509,447	\$ 9,652	\$ 2,519,099	\$ 2,509,447	\$ 9,652	\$ 2,519,099

  

	For the three months ended September 30, 2023			For the nine months ended September 30, 2023		
	Banking	Wealth Management	Total Segments	Banking	Wealth Management	Total Segments
Net interest income	\$ 22,501	\$ —	\$ 22,501	\$ 66,242	\$ —	\$ 66,242
Noninterest income	621	2,599	3,220	2,150	7,526	9,676
Provision for credit loss - investments	—	—	—	(5,000)	—	(5,000)
Provision for credit loss	(837)	—	(837)	(2,406)	—	(2,406)
Noninterest expenses	(11,777)	(1,813)	(13,590)	(36,266)	(5,799)	(42,065)
Income tax expense	(2,090)	(166)	(2,256)	(4,730)	(363)	(5,093)
Net income	\$ 8,418	\$ 620	\$ 9,038	\$ 19,990	\$ 1,364	\$ 21,354
Total assets	\$ 2,438,565	\$ 8,706	\$ 2,447,271	\$ 2,438,565	\$ 8,706	\$ 2,447,271

**Note 10 — Regulatory Capital Matters**

The Bank is subject to regulatory capital requirements administered by the federal banking agencies. Capital adequacy guidelines and prompt corrective regulations involve quantitative measures of assets, liabilities and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators.

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Failure to meet the minimum capital requirements can initiate regulatory action. The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. banks, (Basel III rules), became effective for the Bank on January 1, 2015 with full compliance with all of the requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. Under the Basel III rules, the Bank must hold a capital conservation buffer above the adequately capitalized risk-based capital ratios. The regulations limit capital distributions and certain discretionary bonus payments to management if the institution does not hold a "capital conservation buffer." The capital conservation buffer is 2.5%. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion and capital restoration plans are required. Capital levels at September 30, 2024 and at December 31, 2023 exceeded the regulatory minimum levels for the Bank to be considered well capitalized under the prompt corrective action regulations.

Actual and required capital amounts and ratios are presented below at September 30, 2024 and December 31, 2023 for the Bank.

	Actual		For Capital Adequacy Purposes		For Capital Adequacy Purposes with Capital Buffer		To be Well Capitalized under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
September 30, 2024								
Total capital to risk weighted assets	\$ 279,742	14.89 %	\$ 150,282	8.00 %	\$ 185,504	9.875 %	\$ 187,853	10.00 %
Tier 1 (Core) capital to risk weighted assets	256,174	13.64 %	112,712	6.00 %	147,934	7.875 %	150,282	8.00 %
Common Tier 1 (CET1) to risk weighted assets	256,174	13.64 %	84,534	4.50 %	119,756	6.375 %	122,104	6.50 %
Tier 1 (Core) Capital to average assets	256,174	10.06 %	101,834	4.00 %	N/A	N/A	127,292	5.00 %
December 31, 2023								
Total capital to risk weighted assets	\$ 262,598	14.16 %	\$ 148,398	8.00 %	\$ 183,178	9.875 %	\$ 185,497	10.00 %
Tier 1 (Core) capital to risk weighted assets	239,398	12.91 %	111,298	6.00 %	146,079	7.875 %	148,398	8.00 %
Common Tier 1 (CET1) to risk weighted assets	239,398	12.91 %	83,474	4.50 %	118,254	6.375 %	120,573	6.50 %
Tier 1 (Core) Capital to average assets	239,398	9.42 %	101,640	4.00 %	N/A	N/A	127,049	5.00 %



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations at September 30, 2024 and December 31, 2023 and for the three months and nine months ended September 30, 2024 and 2023 should be read in conjunction with our audited consolidated financial statements and the accompanying notes in our Annual Report on Form 10-K for the year ended December 31, 2023. This discussion and analysis contains forward-looking statements that are subject to certain risks and uncertainties and are based on certain assumptions that we believe are reasonable but may prove to be inaccurate. Certain risks, uncertainties and other factors, including those set forth under "Cautionary Note Regarding Forward-Looking Statements" and elsewhere in this Quarterly Report on Form 10-Q, may cause actual results to differ materially from those projected results discussed in the forward-looking statements appearing in this discussion and analysis. We assume no obligation to update any of these forward-looking statements.

### Cautionary Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of section 21E of the Securities Exchange Act of 1934. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as "may," "might," "should," "could," "predict," "potential," "believe," "expect," "attribute," "continue," "will," "anticipate," "seek," "estimate," "intend," "plan," "projection," "goal," "target," "outlook," "aim," "would," "annualized" and "outlook," or the negative version of those words or other comparable words or phrases of a future or forward-looking nature. These forward-looking statements include, but are not limited to:

- statements of our goals, intentions and expectations;
- statements regarding our business plans, prospects, growth and operating strategies;
- statements regarding the quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions, estimates and uncertainties that are difficult to predict. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

- inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;
- general economic conditions, either nationally or in our market areas, that are worse than expected;
- changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for credit losses;
- our ability to access cost-effective funding;
- events involving the failure of financial institutions may adversely affect our business, and the market price of our common stock;
- fluctuations in real estate values and both residential and commercial real estate market conditions;
- demand for loans and deposits in our market area;
- risks associated with loan participations;
- our ability to implement and change our business strategies;
- competition among depository and other financial institutions;
- the amounts of non-performing loans and loans that are charged-off;
- adverse changes in the securities markets;

- fluctuations in the stock market may have a significant adverse effect on transaction fees, client activity and client investment portfolio gains and losses related to our trust and wealth management business;
- changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
- our ability to enter new markets successfully and capitalize on growth opportunities;
- our ability to capitalize on strategic opportunities;
- our ability to successfully introduce new products and services;
- our ability to prevent or mitigate fraudulent activity;
- our ability to successfully integrate into our operations any assets, liabilities, customers, systems and management personnel we may acquire and our ability to realize related revenue synergies and cost savings within expected time frames, and any goodwill charges related thereto;
- our ability to retain our existing customers;
- changes in consumer spending, borrowing and savings habits;
- changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission or the Public Company Accounting Oversight Board;
- changes in our organization, compensation and benefit plans;
- changes in the quality or composition of our loan or investment portfolios;
- a breach in security of our information systems, including the occurrence of a cyber incident or a deficiency in cyber security;
- political instability or civil unrest;
- acts of war or terrorism;
- competition and innovation with respect to financial products and services by banks, financial institutions and non-traditional providers, including retail businesses and technology companies;
- the failure to attract and retain skilled people;
- any future FDIC insurance premium increases, or special assessment may adversely affect our earnings;
- the fiscal and monetary policies of the federal government and its agencies; and
- other economic, competitive, governmental, regulatory and operational factors affecting our operations, pricing, products and services described elsewhere in this Quarterly Report on Form 10-Q.

The foregoing factors should not be construed as exhaustive and should be read in conjunction with other cautionary statements that are included in this Quarterly Report on Form 10-Q. If one or more events related to these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made, and we do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. New risks and uncertainties arise from time to time, and it is not possible for us to predict those events or how they may affect us. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

## Overview

We are a bank holding company headquartered in Middletown, New York and registered under the Bank Holding Company Act. Through our wholly owned subsidiaries, Orange Bank & Trust Company and Hudson Valley Investment Advisors, Inc., we offer full-service commercial and consumer banking products and services and trust and wealth management services to small businesses, middle-market enterprises, local municipal governments and affluent individuals in the Lower Hudson Valley region, the New York metropolitan area and nearby markets in Connecticut and New Jersey. By combining the high-touch service and relationship-based focus of a community bank with the extensive suite of financial products and services offered by our larger competitors, we believe we can capitalize on the substantial growth opportunities available in our market areas. We also offer a variety of deposit accounts to businesses and consumers, including checking accounts and a full line of municipal banking accounts through our business banking platform. These activities, together with our 16 offices and one loan production office, continue to produce a stable source of low-cost core deposits and a diverse loan portfolio with attractive risk-adjusted yields. We also offer private banking services through Orange Bank & Trust Private Banking, a division of Orange Bank & Trust Company, and provide trust and wealth management services through Orange Bank & Trust Company's trust services department and HVIA, which combined had \$1.8 billion in assets under management at September 30, 2024. As of September 30, 2024, our assets, loans, deposits and stockholders' equity totaled \$2.5

billion, \$1.8 billion, \$2.1 billion and \$193.1 million, respectively.

## Key Factors Affecting Our Business

**Net Interest Income.** Net interest income is the most significant contributor to our net income and is the difference between the interest and fees earned on interest-earning assets and the interest expense incurred in connection with interest-bearing liabilities. Net interest income is primarily a function of the average balances and yields/rates of these interest-earning assets and interest-bearing liabilities. These factors are influenced by internal considerations such as product mix and risk appetite as well as external influences such as economic conditions, competition for loans and deposits and market interest rates.

The cost of our deposits and short-term borrowings is primarily based on short-term interest rates, which are largely driven by the Board of Governors of the Federal Reserve System's (the "FRB") actions and market competition. The yields generated by our loans and securities are typically affected by short-term and long-term interest rates, which are driven by market competition and market rates often impacted by the FRB's actions. The level of net interest income is influenced by movements in such interest rates and the pace at which such movements occur.

Considering the impact of the FRB's rate reduction during third quarter 2024, we expect that interest rates may continue to drop during the next several quarters. Although our asset sensitivity is relatively neutral, this movement could have a beneficial impact on our net interest income.

**Noninterest Income.** Noninterest income is also a contributor to our net income. Noninterest income consists primarily of our investment advisory income, trust income generated by HVIA and our trust department, as well as income generated by our BOLI investment earnings. In addition, noninterest income is also impacted by net gains (losses) on the sale of investment securities, service charges on deposit accounts, and other fee income consisting primarily of debit card fee income, checkbook fees and rebates and safe deposit box rental income.

**Noninterest Expense.** Noninterest expense includes salaries, employee benefits, occupancy, professional fees, directors' fees and expenses, computer software expense, federal deposit insurance assessment, advertising expenses, advisor expenses related to trust income and other expenses. In evaluating our level of noninterest expense, we closely monitor our efficiency ratio. The efficiency ratio is calculated by dividing noninterest expense to net interest income plus noninterest income. We continue to seek to identify ways to streamline our business and operate more efficiently.

**Credit Quality.** We have well established loan policies and underwriting practices that have resulted in relatively low levels of loan charge-offs and nonperforming assets in recent periods. We strive to originate quality loans that will maintain the credit quality of our loan portfolio. However, credit trends in the markets in which we operate are largely impacted by economic conditions beyond our control and can adversely impact our financial condition.

**Competition.** The industry and businesses in which we operate are highly competitive. We may see increased competition in different areas including interest rates, underwriting standards and product offerings and structure. While we seek to maintain an appropriate return on our investments, we anticipate that we will experience continued pressure on our net interest margins as we operate in this competitive environment.

**Economic Conditions.** Our business and financial performance are affected by economic conditions generally in the United States and more directly in the market of the Lower Hudson Valley region, the New York metropolitan area and nearby markets in Connecticut and New Jersey where we primarily operate. The significant economic factors that are most relevant to our business and our financial performance include, but are not limited to, real estate values, interest rates and unemployment rates.

**Regulatory Trends.** We operate in a highly regulated environment and nearly all of our operations are subject to extensive regulation and supervision. Bank or securities regulators, Congress, the State of New York, the FRB and the New York State Department of Financial Services (the "NYSDFS") may revise the laws and regulations applicable to us, may impose new laws and regulations, increase the level of scrutiny of our business in the supervisory process, and pursue additional enforcement actions against financial institutions. Future legislative and regulatory changes such as these may increase our costs and have an adverse effect on our business, financial condition and results of operations. The legislative and regulatory trends that will affect us in the future are impossible to predict with any certainty.

**Allowance for Credit Losses.** Management believes that the determination of the allowance for credit losses involves a high degree of complexity and requires management to make difficult and subjective judgments, which often require assumptions or estimates about highly uncertain matters. Changes in these judgments, assumptions or estimates could materially impact the results of operations for Orange County Bancorp. A summary of our accounting policies, included the Allowance for Credit Losses, is included in the Company's Annual Report on Form 10-K. There were no significant changes to the critical accounting estimates during the three months and nine months ended September 30, 2024 as disclosed in the Company's Annual Report on Form 10-K as filed with the Securities and Exchange Commission on March 29, 2024.

**Summary Financial Condition.** The following table sets forth a summary of the material categories of our balance sheet at the dates indicated:

**Assets.** Our total assets were \$2.5 billion at September 30, 2024, an increase of \$33.6 million, or 1.4%, from December 31, 2023. The increase was primarily driven by increases of \$43.2 million in loans, net and \$13.5 million in cash and due from banks, partially offset by a decrease of \$20.4 million in investment securities, available for sale.

**Cash and due from banks.** Cash and due from banks increased \$13.5 million, or 9.2%, to \$160.9 million at September 30, 2024, from \$147.4 million at December 31, 2023. The increase was mainly the result of management's focus on using deposit growth during the period to maintain a strong liquidity position while paying down borrowings.

**Loans.** The following table sets forth the composition of our loan portfolio by type of loan at the dates indicated.

	At September 30, 2024		At December 31, 2023	
	Amount	Percent	Amount	Percent
	(Dollars in thousands)			
Commercial and industrial	\$ 251,303	13.99 %	\$ 273,347	15.65 %
Commercial real estate	1,334,580	74.30 %	1,259,356	72.08 %
Commercial real estate construction	78,227	4.36 %	85,725	4.91 %
Residential real estate	74,462	4.15 %	78,321	4.48 %
Home equity	16,064	0.89 %	13,546	0.78 %
Consumer	41,277	2.30 %	36,552	2.09 %
PPP loans	181	0.01 %	215	0.01 %
Total loans	1,796,094	100.00 %	1,747,062	100.00 %
Allowance for credit losses	31,023		25,182	
Total loans, net	<u>\$ 1,765,071</u>		<u>\$ 1,721,880</u>	

Net loans increased \$43.2 million, or 2.5%, to \$1.8 billion at September 30, 2024 from December 31, 2023 primarily due to growth of \$75.2 million related to commercial real estate loans as well as \$4.7 million increase in consumer loans offset by decreases in all other loan categories. Commercial real estate loans increased by \$75.2 million, or 6.0%, to \$1.3 billion at September 30, 2024. Consumer loans increased \$4.7 million, or 12.9%, to \$41.3 million at September 30, 2024 from \$36.6 million at December 31, 2023. Commercial and industrial loans experienced a decrease of \$22.0 million, or 8.1%, to \$251.3 million at September 30, 2024 from \$273.3 million at December 31, 2023. Residential real estate loans decreased \$3.9 million, or 4.9%, to \$74.5 million at September 30, 2024 from \$78.3 million at December 31, 2023. The overall diversification within the commercial real estate portfolio continues to provide stability while we remained focused on loan originations to new and existing customers during the nine months ended September 30, 2024 as well as our continued commitment to geographic expansion in our market area.

### Non-performing Assets

Management reviews a loan for individual evaluation when it is non-performing or when it is probable at least a portion of the loan will not be collected in accordance with the original terms due to a deterioration in the financial condition of the borrower or the value of the underlying collateral if the loan is collateral dependent. When a loan is determined to be non-performing, the measurement of the loan in the allowance for credit losses is based on the fair value of the collateral for all collateral-dependent loans. Non-accrual loans are loans for which collectability is questionable and, therefore, interest on such loans will no longer be recognized on an accrual basis. All loans that become 90 days or more delinquent are placed on non-accrual status unless the loan is well secured and in the process of collection. When loans are placed on non-accrual status, unpaid accrued interest is fully reversed, and further income is recognized only to the extent received on a cash basis or cost recovery method.

When we acquire real estate as a result of foreclosure, the real estate is classified as real estate owned. The real estate owned is recorded at the lower of carrying amount or fair value, less estimated costs to sell. Soon after acquisition, we order a new appraisal to determine the current market value of the property. Any excess of the recorded value of the loan satisfied over the market value of the property is charged against the allowance for credit losses, or, if the existing allowance is inadequate, charged to expense of the current period. After acquisition, all costs incurred in maintaining the property are expensed. Costs relating to the development and improvement of the property, however, are capitalized to the extent of estimated fair value less estimated costs to sell. Management will consider a modification of loan terms, such as a reduction of the interest rate to below market terms, capitalizing past due interest or extending the maturity date and possibly a partial forgiveness of the principal amount due, when it is deemed appropriate based on individual borrower conditions. Interest income on restructured loans is accrued after the borrower demonstrates the ability to pay under the restructured terms through a sustained period of repayment performance, which is generally six consecutive months.

The following table sets forth information regarding our non-performing assets. Non-performing loans aggregated approximately \$11.2 million at September 30, 2024 as compared to \$4.4 million at December 31, 2023.

	At September 30, 2024	At December 31, 2023
	(Dollars in thousands)	
Non-accrual loans:		
Commercial and industrial	\$ 199	\$ 556
Commercial real estate	10,725	2,692
Commercial real estate construction	—	—
Residential real estate	8	1,179
Home equity	—	—
Consumer	—	—
Total non-accrual loans	10,932	4,427
Accruing loans 90 days or more past due:		
Commercial and industrial	237	—
Commercial real estate	—	—
Commercial real estate construction	—	—
Residential real estate	—	—
Home equity	—	—
Consumer	—	—
Total accruing loans 90 days or more past due	237	—
Total non-performing loans	11,169	4,427
Other real estate owned	—	—
Other non-performing assets	—	—
Total non-performing assets	\$ 11,169	\$ 4,427
Ratios:		
Total non-performing loans to total loans	0.62 %	0.25 %
Total non-performing loans to total assets	0.44 %	0.18 %
Total non-performing assets to total assets	0.44 %	0.18 %

Non-performing loans at September 30, 2024 totaled \$11.2 million and consisted of \$10.7 million of commercial real estate loans, \$436 thousand of commercial and industrial loans (accruing and non-accruing), and \$8 thousand of residential real estate loans. The increase in non-performing loans was primarily the result of the addition of one non-accrual commercial real estate office space loan participation which was classified as non-accrual during second quarter 2024 as it was expected to become greater than 90 days delinquent. During the third quarter of 2024, this loan was written down by approximately \$4.0 million from its principal balance of \$14.7 million and is approximately \$10.7 million as of September 30, 2024. We had no other real estate owned at September 30, 2024 and December 31, 2023.

Non-performing assets increased \$6.7 million, or 152.3%, to \$11.2 million, or 0.44% of total assets, at September 30, 2024 from \$4.4 million, or 0.18% of total assets, at December 31, 2023. The increase in non-performing assets at September 30, 2024, compared to December 31, 2023 was primarily driven by an increase of \$8.0 million in non-accrual commercial real estate loans described above offset by net-reductions in the level of non-performing loans in the residential real estate loan category and the commercial and industrial loan segment.

From time to time, as part of our loss mitigation strategy, we may renegotiate loan terms based on the economic and legal reasons related to the borrower's financial difficulties. There were no loans modified due to financial difficulties during the three months and nine months ended September 30, 2024.

**Classified Assets.** Federal regulations provide that loans and other assets of lesser quality should be classified as "substandard", "doubtful" or "loss" assets. An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that we will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses inherent in those classified "substandard," with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets

classified as "loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted. We designate an asset as "special mention" if the asset has a potential weakness that warrants management's close attention.

The following table summarizes classified assets of all portfolio types at the dates indicated:

	At September 30, 2024	At December 31, 2023
	(Dollars in thousands)	
Classification of Assets:		
Substandard	\$ 42,620	\$ 19,615
Doubtful	—	—
Loss	—	—
Total Classified Assets	\$ 42,620	\$ 19,615
Special Mention	\$ 26,270	\$ 32,804

On the basis of management's review of our assets, we have classified \$42.6 million of our assets at September 30, 2024 as substandard compared to \$19.6 million at December 31, 2023, due to a combination of certain trends and delinquencies within those loans. There were no doubtful assets as of September 30, 2024 and December 31, 2023. We designated \$26.3 million of our assets at September 30, 2024 as special mention compared to \$32.8 million designated as special mention at December 31, 2023.

#### Allowance for Credit Losses

On January 1, 2023, the Company adopted ASU 2016-13 (Topic 326), which replaced the incurred loss methodology with CECL for financial instruments measured at amortized cost and other commitments to extend credit. The allowance for credit losses is a valuation allowance for management's estimate of expected credit losses in the loan portfolio. The process to determine expected credit losses utilizes analytic tools and judgement and is reviewed on a quarterly basis. When management is reasonably certain that a loan balance is not fully collectable, an analysis is completed and a specific reserve may be established or a full or partial charge off could be recorded against the allowance. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance via a quantitative analysis which considers available information from internal and external sources related to past loan loss and prepayment experience and current conditions, as well as the incorporation of reasonable and supportable forecasts. Management evaluates a variety of factors including available published economic information in arriving at its forecast. Expected credit losses are estimated over the contractual term of the loans, adjusted for expected prepayments when appropriate. Also included in the allowance for credit losses are qualitative reserves that are expected, but, in management's assessment, may not be adequately represented in the quantitative analysis or the forecasts described above. Factors may include changes in lending policies and procedures, size and composition of the portfolio, experience and depth of management and the effect of external factors such as competition, legal and regulatory requirements, among others. The allowance is available for any loan that, in management's judgment, should be charged off. Although management uses the best information available, the level of the allowance for credit losses remains an estimate, which is subject to significant judgment and short-term change. Various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for credit losses. Such agencies may require the Company to make additional provisions for credit losses based upon information available to them at the time of their examination. Furthermore, the majority of the Bank's loans are secured by real estate in the State of New York. Accordingly, the collectability of a substantial portion of the carrying value of the Bank's loan portfolio is susceptible to changes in local market conditions and any adverse economic conditions. Future adjustments to the provision for credit losses and allowance for credit losses may be necessary due to economic, operating, regulatory and other conditions beyond the Company's control.

As presented below, the allowance for credit losses increased by \$5.3 million, or 20.4%, to \$31.0 million, or 1.73% of total loans at September 30, 2024, from \$25.8 million, or 1.51% of total loans at September 30, 2023. The increase in the allowance was primarily due to an increased reserve of \$9.9 million, which included approximately \$9.6 million associated with a commercial office

space participation loan as described above. The nine months ended September 30, 2024 also included charge-offs of approximately \$4.1 million, including \$3.9 million connected to the same commercial office space participation loan.

	At or for the Nine Months Ended	
	September 30,	
	2024	2023
	(Dollars in thousands)	
Balance at beginning of year	\$ 25,182	\$ 21,832
Adoption of ASC 326	—	1,428
Charge-offs:		
Commercial and industrial	8	410
Commercial real estate	3,959	—
Commercial real estate construction	—	—
Residential real estate	94	—
Home equity	33	—
Consumer	—	36
PPP loans	—	—
Total charge-offs	4,094	446
Recoveries:		
Commercial and industrial	27	71
Commercial real estate	—	173
Commercial real estate construction	—	—
Residential real estate	—	—
Home equity	—	—
Consumer	47	163
Total recoveries	74	407
Net charge-offs (recoveries)	4,020	39
Provision for credit losses	9,861	2,554
Balance at end of period	\$ 31,023	\$ 25,775
Ratios:		
Net charge-offs to average loans outstanding	0.23 %	— %
Allowance for credit losses to non-performing loans at end of period	277.76 %	271.14 %
Allowance for credit losses to total loans at end of period	1.73 %	1.51 %

For the nine months ended September 30, 2024, the increase in net charge-offs to average loans outstanding ratio was mainly the result of the charge-offs associated with commercial real estate loans specifically the previously noted commercial office space participation loan. All other categories, in the aggregate, represented less than 0.01% of the net charge-offs to average loans outstanding. For the nine months ended September 30, 2023, no category of loans had a ratio which exceeded 0.01% either individually, or in the aggregate.

#### Investment Securities

The following table sets forth the estimated fair value of our available-for-sale securities portfolio at the dates indicated.

	At September 30, 2024		At December 31, 2023	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	(Dollars in thousands)			
<b>Available for sale securities:</b>				
U.S. government agencies and treasuries	\$ 87,725	\$ 80,768	\$ 96,736	\$ 87,067
Mortgage-backed securities	314,900	276,955	337,393	290,221
Corporate securities	23,514	19,370	23,529	19,276
Obligations of states and political subdivisions	103,022	92,439	103,336	93,384
Total	\$ 529,161	\$ 469,532	\$ 560,994	\$ 489,948

Available for sale securities decreased \$20.4 million, or 4.2%, to \$469.5 million at September 30, 2024 from \$489.9 million at December 31, 2023, due primarily to limited purchases as well as continued declines for all investment categories due to normal



amortization and cash flow during the nine month period ended September 30, 2024. During the first quarter of 2024, the Company sold and recorded a recovery of \$1.9 million related to Signature Bank subordinated debt which was written-off during 2023. As part of the treatment, the Company evaluated the securities portfolio for an allowance and determined it was not necessary. Accordingly, the recovery resulted in a net credit to the ACL.

We did not have held-to-maturity securities at September 30, 2024 and December 31, 2023.

### Deposits

The following table sets forth our total deposit account balances, by account type, at the dates indicated:

	At September 30, 2024			At December 31, 2023		
	Amount	Percent	Average Rate	Amount	Percent	Average Rate
	(Dollars in thousands)					
Noninterest-bearing demand deposits	\$ 690,419	32.26 %	—	\$ 699,203	34.30 %	—
Interest bearing demand deposits	342,306	16.00 %	0.49 %	304,892	14.95 %	0.49 %
Money market deposits	707,065	33.04 %	2.27 %	584,976	28.69 %	2.04 %
Savings deposits	258,302	12.07 %	1.39 %	228,161	11.19 %	1.19 %
Certificates of deposit	141,931	6.63 %	4.06 %	221,517	10.87 %	4.57 %
Total	<u>\$ 2,140,023</u>	<u>100.00 %</u>	<u>1.27 %</u>	<u>\$ 2,038,749</u>	<u>100.00 %</u>	<u>1.29 %</u>

Total deposits increased \$101.3 million, or 5.0%, to \$2.1 billion at September 30, 2024 from \$2.0 billion at December 31, 2023 driven by organic deposit growth which represented a continued focus on maintaining strong liquidity and commercial transaction accounts during the first nine months of 2024. Interest bearing demand deposits experienced a \$37.4 million, or 12.3%, increase and money market deposits increased \$122.1 million, while savings deposits increased by \$30.1 million during the first nine months of 2024 primarily related to our continued strategic focus on business account activity. Non-interest-bearing demand deposits decreased \$8.8 million primarily due to a shift of certain deposits into interest bearing accounts combined with normal business activity during the first nine months of 2024. At September 30, 2024, our core deposits (which includes all deposits except for certificates of deposit) totaled \$2.0 billion, or 93.4% of our total deposits. Certificates of deposit decreased by \$79.6 million, or 35.9%, mainly from reductions in brokered deposits during the nine month period ended September 30, 2024. We held approximately \$100.0 million of brokered deposits (excluding reciprocal deposits obtained through the Certificate Deposit Account Registry Service (CDARS) and Insured Cash Sweep (ICS) networks) at September 30, 2024 as compared to \$172.4 million at December 31, 2023. This decrease was the result of increased organic deposit activity during the period which allowed for maturity of the brokered deposits without replacement and reduced interest expense. Our reciprocal deposits obtained through the CDARS and ICS networks totaled \$7.3 million and \$95.2 million, respectively, at September 30, 2024 and the CDARS and ICS networks totaled \$11.1 million and \$99.5 million, respectively, at December 31, 2023. Uninsured deposits, net of fully collateralized municipal relationships, remained stable and represent approximately 39% of total deposits as of September 30, 2024 as compared to 37% of total deposits at December 31, 2023.

### Borrowings

Our borrowings consist of both short-term and long-term borrowings and provide us with one of our sources of funding. Maintaining available borrowing capacity provides us with a contingent source of liquidity.

Total borrowings from the Federal Home Loan Bank of New York were \$92.0 million at September 30, 2024 and \$234.5 million at December 31, 2023 as we made the strategic decision to pay down Federal Home Loan Bank advances, short term, by approximately \$142.5 million. This decrease represents a continued focus by management to reduce borrowings and the related interest expense by using lower-cost deposits for funding, which experienced growth during the nine months ended September 30, 2024. We have the capacity to borrow an additional \$491.6 million from the Federal Home Loan Bank of New York as of September 30, 2024.

During the first quarter of 2024, we also utilized \$50 million of funding through the Bank Term Funding Program from the Federal Reserve under a one-year facility expiring in March 2025. That amount remains outstanding as of September 30, 2024.

In September 2020, we issued \$20.0 million in aggregate principal amount of fixed to floating subordinated notes (the "2020 Notes") to certain institutional investors. The 2020 Notes are non-callable for five years, have a stated maturity of September 30, 2030, and bear interest at a fixed rate of 4.25% per year until September 30, 2025. From September 30, 2025 to the maturity date or early redemption date, the interest rate will reset quarterly to a level equal to the then current three-month SOFR plus 413 basis points,

payable quarterly in arrears.

**Stockholders' Equity**

Stockholders' equity increased \$27.7 million, to \$193.1 million, at September 30, 2024 from \$165.4 million at December 31, 2023. The increase was due mainly to an increase of \$20.7 million in retained earnings, partially reduced by dividends and favorably impacted by a reduction of unrealized losses of approximately \$9.7 million, net of taxes on the market value of investment securities recognized within the Company's equity as accumulated other comprehensive income(loss) ("AOCI"), net of taxes as a direct result of lower market rates.

### Average Balance Sheets and Related Yields and Rates

The following tables present average balance sheet information, interest income, interest expense and the corresponding average yields earned and rates paid for the three month and nine month periods ended September 30, 2024 and 2023. No tax equivalent yield adjustments have been made, as the effects would be immaterial. The average balances are daily averages for loans, as presented. Interest income on loans includes the effects of discount accretion and net deferred loan origination costs accounted for as yield adjustments. Average deferred loan fees totaled \$4.5 million and \$5.0 million for the three months ended September 30, 2024 and 2023, respectively. Average deferred loan fees totaled \$4.7 million and \$5.2 million for the nine months ended September 30, 2024 and 2023, respectively.

	For the Three Months Ended September 30,					
	2024			2023		
	Average Outstanding Balance	Interest	Average Yield/Rate <sup>(1)</sup> (Dollars in thousands)	Average Outstanding Balance	Interest	Average Yield/Rate <sup>(1)</sup>
<b>Interest-earning assets:</b>						
Loans (excluding PPP loans)	\$ 1,759,989	\$ 26,372	5.94 %	\$ 1,697,745	\$ 24,677	5.77 %
PPP loans	186	3	6.40 %	996	5	1.99 %
Investment securities available for sale	463,347	3,252	2.78 %	495,803	3,466	2.77 %
Cash and due from banks and other	160,563	1,843	4.55 %	154,335	1,703	4.38 %
Restricted stock	7,601	(34)	(1.77) %	10,299	248	9.55 %
Total interest-earning assets	2,391,686	31,436	5.21 %	2,359,178	30,099	5.06 %
Noninterest-earning assets	94,476			96,894		
Total assets	<u>\$ 2,486,162</u>			<u>\$ 2,456,072</u>		
<b>Interest-bearing liabilities:</b>						
Interest-bearing demand deposits	\$ 370,442	\$ 425	0.46 %	\$ 334,658	\$ 332	0.39 %
Money market deposits	695,516	4,083	2.33 %	632,300	2,551	1.60 %
Savings deposits	256,934	924	1.43 %	242,627	623	1.02 %
Certificates of deposit	116,817	1,213	4.12 %	176,369	1,954	4.40 %
Total interest-bearing deposits	1,439,709	6,645	1.83 %	1,385,954	5,460	1.56 %
FHLB Advances and other borrowings	127,197	1,593	4.97 %	140,560	1,907	5.38 %
Subordinated notes	19,561	230	4.66 %	19,490	231	4.70 %
Total interest-bearing liabilities	1,586,467	8,468	2.12 %	1,546,004	7,598	1.95 %
Noninterest-bearing demand deposits	688,138			736,313		
Other noninterest-bearing liabilities	25,947			23,279		
Total liabilities	2,300,552			2,305,596		
Total stockholders' equity	185,610			150,476		
Total liabilities and stockholders' equity	<u>\$ 2,486,162</u>			<u>\$ 2,456,072</u>		
Net interest income		<u>\$ 22,968</u>			<u>\$ 22,501</u>	
Net interest rate spread <sup>(2)</sup>			3.10 %			3.11 %
Net interest-earning assets <sup>(3)</sup>	<u>\$ 805,219</u>			<u>\$ 813,174</u>		
Net interest margin <sup>(4)</sup>			3.81 %			3.78 %
Average interest-earning assets to interest-bearing liabilities			150.8 %			152.6 %

(1) Annualized.

(2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.

(3) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.

(4) Net interest margin represents net interest income divided by average total interest-earning assets.

For the Nine Months Ended September 30,						
2024			2023			
Average Outstanding Balance	Interest	Average Yield/Rate <sup>(1)</sup>	Average Outstanding Balance	Interest	Average Yield/Rate <sup>(1)</sup>	
(Dollars in thousands)						
<b>Interest-earning assets:</b>						
Loans (excluding PPP loans)	\$ 1,742,193	\$ 78,761	6.02 %	\$ 1,668,967	\$ 70,374	5.64 %
PPP loans	197	6	4.06 %	1,440	24	2.23 %
Investment securities available for sale	470,701	10,048	2.84 %	514,011	10,575	2.75 %
Cash and due from banks and other	156,899	5,556	4.72 %	139,539	4,514	4.33 %
Restricted stock	7,945	650	10.90 %	11,268	716	8.50 %
Total interest-earning assets	2,377,935	95,021	5.32 %	2,335,225	86,203	4.94 %
Noninterest-earning assets	96,047			95,597		
Total assets	<u>\$ 2,473,982</u>			<u>\$ 2,430,822</u>		
<b>Interest-bearing liabilities:</b>						
Interest-bearing demand deposits	\$ 375,124	\$ 1,348	0.48 %	\$ 336,801	\$ 875	0.35 %
Money market deposits	660,795	11,233	2.26 %	623,039	6,471	1.39 %
Savings deposits	249,013	2,586	1.38 %	251,588	1,735	0.92 %
Certificates of deposit	170,079	5,741	4.50 %	147,750	3,893	3.52 %
Total interest-bearing deposits	1,455,011	20,908	1.91 %	1,359,178	12,974	1.28 %
FHLB Advances and other borrowings	123,880	4,734	5.09 %	164,434	6,295	5.12 %
Subordinated notes	19,544	691	4.71 %	19,472	692	4.75 %
Total interest-bearing liabilities	1,598,435	26,333	2.19 %	1,543,084	19,961	1.73 %
Noninterest-bearing demand deposits	674,727			717,067		
Other noninterest-bearing liabilities	26,701			22,988		
Total liabilities	2,299,863			2,283,139		
Total stockholders' equity	174,119			147,683		
Total liabilities and stockholders' equity	<u>\$ 2,473,982</u>			<u>\$ 2,430,822</u>		
Net interest income		<u>\$ 68,688</u>			<u>\$ 66,242</u>	
Net interest rate spread <sup>(2)</sup>			3.13 %			3.21 %
Net interest-earning assets <sup>(3)</sup>	<u>\$ 779,500</u>			<u>\$ 792,141</u>		
Net interest margin <sup>(4)</sup>			3.85 %			3.79 %
Average interest-earning assets to interest-bearing liabilities			148.8 %			151.3 %

(1) Annualized.

(2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate of interest-bearing liabilities.

(3) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.

(4) Net interest margin represents net interest income divided by average total interest-earning assets.

#### Rate/Volume Analysis

The following table presents the dollar amount of changes in interest income and interest expense for major components of interest earning assets and interest-bearing liabilities for the periods indicated. The table distinguishes between: (1) changes attributable to volume (changes in volume multiplied by the prior period's rate); (2) changes attributable to rate (change in rate

multiplied by the prior year's volume) and (3) total increase (decrease) (the sum of the previous columns). Changes attributable to both volume and rate are allocated ratably between the volume and rate categories.

	Three Months Ended September 30, 2024 vs. 2023			Nine Months Ended September 30, 2024 vs. 2023		
	Increase	(Decrease) Due to	Total	Increase	(Decrease) Due to	Total
	Volume	Rate	(Decrease)	Volume	Rate	(Decrease)
	(Dollars in thousands)			(Dollars in thousands)		
Interest-earning assets:						
Loans (excluding PPP loans)	\$ 932	\$ 763	\$ 1,695	\$ 3,692	\$ 4,695	\$ 8,387
PPP loans	(11)	9	(2)	(35)	17	(18)
Investment securities available for sale	(228)	14	(214)	(886)	359	(527)
Cash and due from banks	72	68	140	631	411	1,042
Other	11	(293)	(282)	(267)	201	(66)
Total interest-earning assets	776	561	1,337	3,135	5,683	8,818
Interest-bearing liabilities:						
Interest-bearing demand deposits	40	53	93	143	330	473
Money market deposits	371	1,161	1,532	712	4,050	4,762
Savings deposits	52	249	301	(21)	872	851
Certificates of deposit	(618)	(123)	(741)	779	1,069	1,848
Total interest-bearing deposits	(155)	1,340	1,185	1,613	6,321	7,934
Federal Home Loan Bank advances	(167)	(147)	(314)	(1,527)	(34)	(1,561)
Subordinated notes	—	(1)	(1)	7	(8)	(1)
Total interest-bearing liabilities	(322)	1,192	870	93	6,279	6,372
Change in net interest income	\$ 1,098	\$ (631)	\$ 467	\$ 3,042	\$ (596)	\$ 2,446

#### Results of Operations for the Three and Nine Months Ended September 30, 2024 and 2023

**Summary Income Statements.** The following table sets forth the income summary for the periods indicated:

	Three Months Ended September 30,				Nine Months Ended September 30,			
			Change				Change	
	2024	2023	Amount (\$)	Percentage %	2024	2023	Amount (\$)	Percentage %
	(Dollars in thousands)							
Interest income	\$ 31,436	\$ 30,099	\$ 1,337	4.4 %	\$ 95,021	\$ 86,203	\$ 8,818	10.2 %
Interest expense	8,468	7,598	870	11.5 %	26,333	19,961	6,372	31.9 %
Net interest income	22,968	22,501	467	2.1 %	68,688	66,242	2,446	3.7 %
Provision for credit losses - investments	—	—	—	— %	(1,900)	5,000	(6,900)	(138.0)%
Provision for credit losses	7,191	837	6,354	759.1 %	9,661	2,406	7,255	301.5 %
Noninterest income	4,174	3,220	954	29.6 %	11,667	9,676	1,991	20.6 %
Noninterest expense	15,947	13,590	2,357	17.3 %	46,744	42,065	4,679	11.1 %
Provision for income taxes	788	2,256	(1,468)	(65.1)%	5,131	5,093	38	0.7 %
Net income	3,216	9,038	(5,822)	(64.4)%	20,719	21,354	(635)	(3.0)%

**General.** Net income decreased \$5.8 million, or 64.4%, to \$3.2 million for the three months ended September 30, 2024 from \$9.0 million for the three months ended September 30, 2023. The decrease was driven primarily by an increase of \$6.4 million related to the provision for credit losses and an increase of \$2.4 million in noninterest expense, partially offset by increases in net interest income of \$467 thousand and noninterest income of \$954 thousand during the third quarter of 2024 as compared to the same quarter in 2023. Net income for the nine months ended September 30, 2024 was \$20.7 million, as compared to \$21.4 million for the same period in 2023. The overall decrease was driven primarily by increased noninterest expense of \$4.7 million coupled with an increase in the overall provision for credit losses of approximately \$355 thousand offset by increased net interest income of \$2.4 million and an increase in noninterest income of \$1.9 million. The overall fluctuation of the provision for credit losses for the current nine month

period included a \$1.9 million recovery associated with Signature Bank subordinated debt which was written off during 2023 and recovered during the nine month period ended September 30, 2024 as well as the additional reserve associated with the nonperforming office space participation loan as compared to the same prior year period.

**Interest Income.** Interest income increased \$1.3 million, or 4.4%, to \$31.4 million for the three months ended September 30, 2024 from \$30.1 million for the three months ended September 30, 2023. This increase was primarily driven by a 15 basis points increase in the average yield of interest-earning assets which grew from 5.06% during the three months ended September 30, 2023 to 5.21% for the three months ended September 30, 2024 as a result of the higher interest rate environment during most of 2024. Over the same comparative period, the average balance of interest-earning assets increased by \$32.4 million, or 1.4%, to \$2.4 billion for the three months ended September 30, 2024 as compared to the three months ended September 30, 2023.

Interest income increased \$8.8 million, or 10.2%, for the nine months ended September 30, 2024 reaching \$95.0 million from \$86.2 million for the nine months ended September 30, 2023. This increase was driven by a \$42.7 million increase in the balance of average interest-earning assets between the two periods. Within the average balance of interest-earning assets, the average balance of loans receivable (net of PPP loans) grew \$73.2 million, or 4.4%, between the nine months ended September 30, 2024 and September 30, 2023. In addition, the average yield of interest-earning assets increased by 38 basis points from 4.94% for the nine months ended September 30, 2023 to 5.32% for the nine months ended September 30, 2024 as a result of the higher interest rate environment through most of 2024.

Interest income on loans, net of PPP loans, increased by \$1.7 million, or 6.9%, to \$26.4 million during the three months ended September 30, 2024 from \$24.7 million during the three months ended September 30, 2023. The increase in interest income on loans was primarily due to the increase in the average balance of loans (net of PPP loans) and an increase in the average yield on loans. The average balance of loans increased by \$62.2 million, or 3.7%, to \$1.8 billion for the three months ended September 30, 2024 compared to the three months ended September 30, 2023. The increase in the average balance of loans was due to \$62.2 million of net average loan growth during the third quarter coupled with stability in commercial real estate loan balances as well as growth in our consumer loan portfolio. The average yield on loans, excluding PPP loans, increased by 17 basis points to 5.94% for the three months ended September 30, 2024 from 5.77% for the three months ended September 30, 2023 as a result of the higher interest rate environment and management's continued focus on disciplined loan pricing.

For the nine months ended September 30, 2024, interest income on loans increased by \$8.4 million, or 11.9%, reaching \$78.8 million as compared to \$70.4 million for the nine months ended September 30, 2023. The increase in interest income on loans represents the impact of growth in average loan balances (net of PPP loans) of \$73.2 million between the nine months ended September 30, 2023 and September 30, 2024. The increase in average loans outstanding was due mainly to the third quarter increase in the commercial real estate and consumer segments of the loan portfolio. This increase in production was also coupled with an increase in average yield on loans, excluding PPP loans, for the nine month periods from 5.64% in 2023 to 6.02% in 2024. The increase in the average yield on loans was driven by the effect of the higher interest rate environment during 2023 and the majority of the first nine months of 2024 as well as management's continued focus on disciplined loan pricing.

Interest income on securities decreased by \$214 thousand to \$3.3 million during the three months ended September 30, 2024 from \$3.5 million during the three months ended September 30, 2023. The decrease in interest income on securities was driven primarily by a decrease in the average balance of securities outstanding during the current period due to continued maturities as well as a result of the Signature Bank subordinated debt writeoff during 2023. The average balance of securities decreased by \$32.5 million, or 6.6%, to \$463.3 million for the three months ended September 30, 2024 compared to \$495.8 million for the three months ended September 30, 2023. The average yield on investment securities was relatively flat with a one basis point increase overall from 2.77% for the three months ended September 30, 2023 to 2.78% for the three months ended September 30, 2024. The stability and slight increase in the average yield on securities reflected the continued maturity of lower yielding investments during the current period.

For the nine months ended September 30, 2024, interest income on securities decreased by \$527 thousand, or 5.0%, to \$10.0 million during the period from \$10.6 million during the nine months ended September 30, 2023. The decrease in interest income on securities was due to a decrease in the average balance of securities during the current period. The average balance of securities decreased by \$43.3 million, or 8.4%, to \$470.7 million for the nine months ended September 30, 2024 compared to \$514.0 million for the nine months ended September 30, 2023 due to continued maturities as well as the impact of the Signature Bank subordinated debt writeoff during 2023. The average yield on investment securities increased by nine basis points overall from 2.75% for the nine

months ended September 30, 2023 to 2.84% for the nine months ended September 30, 2024. The increase in the average yield on securities was primarily related to the maturity of lower yielding securities during 2023 and the first nine months of 2024.

**Interest Expense.** Interest expense increased \$870 thousand, or 11.5%, to \$8.5 million for the three months ended September 30, 2024 from \$7.6 million for the three months ended September 30, 2023. The increased interest expense continues to be driven primarily by the continued effect of the higher interest rate environment and the impact on deposit costs as well as funding costs during the quarter. The average rate paid on interest-bearing liabilities increased 17 basis points to 2.12% during the three months ended September 30, 2024 as compared to 1.95% for the three month period ended September 30, 2023. The average balance of interest-bearing liabilities increased by \$40.5 million, or 2.6%, and was approximately \$1.6 billion for the three months ended September 30, 2024 as compared to the three months ended September 30, 2023.

Interest expense increased \$6.4million, or 31.9%, to \$26.3 million for the nine months ended September 30, 2024 from \$20.0 million for the nine months ended September 30, 2023. The increase in interest expense reflects the higher interest rate environment and the continuing effect on deposit and funding costs during the first nine months of 2024. The average rate paid on interest-bearing liabilities increased 46 basis points to 2.19% during the nine months ended September 30, 2024 as compared to 1.73% for the nine month period ended September 30, 2023. The average balance of interest-bearing liabilities increased by \$55.4 million, or 3.6%, to \$1.6 billion for the nine months ended September 30, 2024 as compared to \$1.5 billion for the nine months ended September 30, 2023.

Interest expense on interest-bearing deposits increased by \$1.2 million to \$6.6 million for the three months ended September 30, 2024 from \$5.5 million for the three months ended September 30, 2023. The increase in interest expense on interest-bearing deposits was due mainly to the continued increase in the average cost of deposits. The average cost of interest-bearing deposits increased 27 basis points to 1.83% during the three months ended September 30, 2024 as compared to 1.56% for the three months ended September 30, 2023. The average cost of interest-bearing deposits increased due to the continued impact of the higher interest rate environment on deposit accounts. The average balance of interest-bearing deposits increased by \$53.8 million, or 3.9%, to \$1.4 billion for the three months ended September 30, 2024 as compared to the three months ended September 30, 2023 primarily as a result of the increases in the average balances of interest-bearing demand deposits, money market accounts, and savings accounts.

During the nine months ended September 30, 2024, interest expense on interest-bearing deposits increased by \$7.9 million, or 61.2%, to \$20.9 million during the nine months ended September 30, 2024 from \$13.0 million during the nine months ended September 30, 2023. The increase in interest expense on interest-bearing deposits for the nine month period ended September 30, 2024 as compared to the same prior year period represents the effect of the higher interest rate environment on the average cost of deposits coupled with higher average balances of interest bearing deposits. The average cost of interest-bearing deposits increased 63 basis points to 1.91% for the nine months ended September 30, 2024 as compared to 1.28% for the nine months ended September 30, 2023. The average balance of interest-bearing deposits increased by \$95.8 million, or 7.1%, to \$1.5 billion for the nine months ended September 30, 2024 as compared to \$1.4 billion for the nine months ended September 30, 2023 primarily as a result of the increases in the average balances of certificates of deposit, interest-bearing demand deposits and money market accounts.

We also expensed a relatively level amount of approximately \$230 thousand in interest expense for both the three months ended September 30, 2024 and 2023 related to the issuance in September 2020 of \$20.0 million in outstanding subordinated notes, which carries an interest rate of 4.25%. In addition, we expensed approximately \$691 thousand in interest expense for both the nine months ended September 30, 2024 and September 30, 2023. These flat interest costs represent the debt service required as part of the 2020 subordinated notes.

The interest expense related to borrowings in the third quarter of 2024 decreased to \$1.6 million at an average cost of 4.97% as compared to interest expense of \$1.9 million at an average cost of 5.38% for the same period in 2023. The third quarter 2024 average FHLB and other borrowings decreased to \$127.2 million compared to \$140.6 million of average FHLB and other borrowing in the same quarter of 2023. The decrease in average borrowings was the direct result of paydowns driven by increased deposits and less use of cash during the current period. Management was able to replace higher cost FHLB borrowings with lower cost borrowings as rates were adjusted lower and reduce interest expense during the current period. Although borrowings remain a potential source of strategic funding for the Company, the reduction in borrowings during the quarter reflects the ability of the Company to increase deposits and strategically reduce associated interest costs.

The interest expense related to FHLB and other borrowing for the first nine months of 2024 decreased to \$4.7 million as compared to \$6.3 million for the first nine months of 2023. For the nine months ended September 30, 2024, average FHLB and other



borrowings decreased to \$123.9 million with an average cost of 5.09% compared to \$164.4 million of average FHLB and other borrowings with an average cost of 5.12% for the same period in 2023. The decrease in average borrowings was the direct result of paydowns driven by increased deposits and less use of cash during the current period.

**Net Interest Income.** Net interest income increased \$467 thousand, or 2.1%, to \$23.0 million for the three months ended September 30, 2024 from \$22.5 million for the three months ended September 30, 2023 due to the increase in income from interest earning assets outpacing the growth of interest costs associated with interest bearing liabilities. Net interest rate spread decreased slightly by one basis point to 3.10% for the three months ended September 30, 2024 from 3.11% for the three months ended September 30, 2023, reflecting a 15 basis points increase in the average yield on interest-earning assets offset by a 17 basis points increase in the average rate paid on interest-bearing liabilities. The net interest margin increased three basis points to 3.81% for the three months ended September 30, 2024 from 3.78% for the three months ended September 30, 2023 due to the tightening interest rate environment as well as the impact of managed funding and deposit costs during the period.

For the nine months ended September 30, 2024, net interest income increased \$2.5 million, or 3.7%, to \$68.7 million from \$66.2 million for the nine months ended September 30, 2023 due primarily to an increase in net interest margin for the current period. The net interest margin increased six basis points to 3.85% for the nine months ended September 30, 2024 from 3.79% for the nine months ended September 30, 2023. Net interest rate spread decreased by eight basis points to 3.13% for the nine months ended September 30, 2024 from 3.21% for the nine months ended September 30, 2023.

**Provision for Credit Losses.** The Company recognized a provision for credit losses of \$7.2 million for the three months ended September 30, 2024, compared to \$837 thousand for the three months ended September 30, 2023. The increased provision was primarily driven by a \$5.6 million reserve associated with a specific nonaccrual commercial real estate loan participation identified during the second quarter of 2024. Additionally, the provision for the quarter included the impact of the methodology associated with estimated lifetime losses and the increase in loans closed. The allowance for credit losses to total loans was 1.73% as of September 30, 2024, an increase of 29 basis points, or 20.1%, versus 1.44% as of December 31, 2023.

For the nine months ended September 30, 2024, the provision for credit losses totaled \$7.8 million as compared to \$7.4 million for the nine months ended September 30, 2023. The provision for the nine months ended September 30, 2024 reflected the recognition of a \$1.9 million recovery associated with the 2023 write off of the Signature Bank subordinated debt in the amount of \$5.0 million made during the nine months ended September 30, 2023 as well as the additional provision related to a nonaccrual commercial real estate loan participation identified during the second quarter of 2024. Total participation and syndicated loans represent approximately 7.3% of total loans at September 30, 2024.

**Noninterest Income.** Noninterest income information is as follows:

	Three Months Ended September 30,		Change		Nine Months Ended September 30,		Change	
	2024	2023	Amount	Percent	2024	2023	Amount	Percent
(Dollars in thousands)								
Service charges on deposit accounts	\$ 270	\$ 210	\$ 60	28.6 %	\$ 737	\$ 588	\$ 149	25.3 %
Trust income	1,379	1,266	113	8.9 %	4,000	3,707	293	7.9 %
Investment advisory income	1,741	1,333	408	30.6 %	4,966	3,819	1,147	30.0 %
Investment securities gains	—	—	—	— %	—	107	(107)	(100.0)%
Earnings on bank owned life insurance	39	243	(204)	(84.0)%	551	725	(174)	(24.0)%
Other	745	168	577	343.5 %	1,413	730	683	93.6 %
Total noninterest income	<u>\$ 4,174</u>	<u>\$ 3,220</u>	<u>\$ 954</u>	<u>29.6 %</u>	<u>\$ 11,667</u>	<u>\$ 9,676</u>	<u>\$ 1,991</u>	<u>20.6 %</u>

Noninterest income increased by \$954 thousand, or 29.6%, reaching \$4.2 million for the three months ended September 30, 2024 as compared to \$3.2 million for the three months ended September 30, 2023. Our Wealth Management division revenues, which include our Trust and Asset Management businesses also experienced growth and represented a 20.1% increase quarter-over-quarter, to \$3.1 million for the third quarter of 2024 as compared to \$2.6 million for the third quarter of 2023 as a result of continued growth in asset values during the current period. During the same period, assets-under-management increased to \$1.8 billion at September 30, 2024 from \$1.4 billion at September 30, 2023.



For the nine months ended September 30, 2024, noninterest income increased by \$2.0 million, or 20.6%, to \$11.7 million as compared to \$9.7 million for the nine months ended September 30, 2023. Our Wealth Management division revenues increased and represented 19.1% growth reaching \$9.0 million for the nine month period ended September 30, 2024 from \$7.5 million for the nine month period ended September 30, 2023 as a result of continued growth in asset values and new customers during 2024.

**Noninterest Expense.** Noninterest expense information is as follows:

	Three Months Ended September 30,		Change		Nine Months Ended September 30,		Change	
	2024	2023	Amount	Percent	2024	2023	Amount	Percent
(Dollars in thousands)								
Salaries	\$ 6,687	\$ 6,135	\$ 552	9.0 %	\$ 20,298	\$ 18,606	\$ 1,692	9.1 %
Employee benefits	2,269	1,752	517	29.5 %	6,695	5,359	1,336	24.9 %
Occupancy expense	1,222	1,180	42	3.6 %	3,547	3,614	(67)	(1.9)%
Professional fees	1,557	799	758	94.9 %	4,330	3,512	818	23.3 %
Directors' fees and expenses	584	295	289	98.0 %	781	682	99	14.5 %
Computer software expense	1,526	1,233	293	23.8 %	4,191	3,714	477	12.8 %
FDIC assessment	210	463	(253)	(54.6)%	978	1,023	(45)	(4.4)%
Advertising expenses	364	364	—	— %	1,166	1,074	92	8.6 %
Advisor expenses related to trust income	30	30	—	— %	95	89	6	6.7 %
Telephone expenses	190	184	6	3.3 %	565	534	31	5.8 %
Intangible amortization	71	71	—	— %	214	214	—	—
Other	1,237	1,084	153	14.1 %	3,884	3,644	240	6.6 %
Total noninterest expense	\$ 15,947	\$ 13,590	\$ 2,357	17.3 %	\$ 46,744	\$ 42,065	\$ 4,679	11.1 %

Non-interest expense was \$16.0 million for the third quarter of 2024, reflecting an increase of approximately \$2.4 million, or 17.3%, as compared to \$13.6 million for the same period in 2023. The increase in non-interest expense for the current three-month period was due primarily to continued investment in overall Company growth, including increases in professional fees associated with certain corporate initiatives, salaries and benefit costs, and information technology. Our efficiency ratio was 58.8% for the three months ended September 30, 2024, from 52.8% for the same period in 2023.

Non-interest expense was \$46.7 million for the first nine months of 2024, reflecting an increase of approximately \$4.7 million, or 11.1%, as compared to \$42.1 million for the same period in 2023. The increase in non-interest expense for the nine month period was also due to continued investment in overall Company growth, primarily, increases in salaries and benefit costs, professional fees, and information technology. For the nine months ended September 30, 2024, our efficiency ratio was 58.2% as compared to 55.4% for the same period in 2023.

**Provision for Income Tax.** Our provision for income taxes for the three months ended September 30, 2024 was approximately \$788 thousand, compared to approximately \$2.3 million for the same period in 2023. The decrease for the current period was directly related to lower income before income taxes during the quarter. Our effective tax rate for the three-month period ended September 30, 2024 was 19.7%, as compared to 20.0% for the same period in 2023. For the nine months ended September 30, 2024, our provision for income taxes was \$5.1 million, approximately the same as for the nine months ended September 30, 2023. The relatively flat trend for the current period was due to similar levels of income before income taxes during the current nine month period. Our effective tax rate for the nine-month period ended September 30, 2024 was 19.9%, as compared to 19.3% for the same period in 2023. The growth of the effective tax rate for the 2024 nine month period was due to the increase in proportion of pre-tax income compared with non-taxable revenue (tax-exempt interest income and earnings on bank owned life insurance) during 2024 as compared to 2023.

#### **Financial Position and Results of Operations of our Wealth Management Business Segment**

We conduct our business through two business segments: (1) our banking business segment, which involves the delivery of loan and deposit products to our customers through Orange Bank & Trust Company; and (2) our wealth management business segment, which includes asset management and trust services to individuals and institutions through HVIA and Orange Bank & Trust Company that provides trust and investment management fee income.

The following tables present the statements of income and total assets for our reportable business segments for the periods indicated:

	For the Three Months Ended September 30,					
	2024			2023		
	Banking	Wealth Management	Total Segments	Banking	Wealth Management	Total Segments
	(Dollars in thousands)					
Net Interest Income	\$ 22,968	\$ —	\$ 22,968	\$ 22,501	\$ —	\$ 22,501
Noninterest income	1,054	3,120	4,174	621	2,599	3,220
Provision for credit loss- investments	—	—	—	—	—	—
Provision for credit loss	(7,191)	—	(7,191)	(837)	—	(837)
Noninterest expenses	(13,769)	(2,178)	(15,947)	(11,777)	(1,813)	(13,590)
Income tax expense	(590)	(198)	(788)	(2,090)	(166)	(2,256)
Net income	<u>\$ 2,472</u>	<u>\$ 744</u>	<u>\$ 3,216</u>	<u>\$ 8,418</u>	<u>\$ 620</u>	<u>\$ 9,038</u>

	At or for the Nine Months Ended September 30,					
	2024			2023		
	Banking	Wealth Management	Total Segments	Banking	Wealth Management	Total Segments
	(Dollars in thousands)					
Net Interest Income	\$ 68,688	\$ —	\$ 68,688	\$ 66,242	\$ —	\$ 66,242
Noninterest income	2,701	8,966	11,667	2,150	7,526	9,676
Provision for credit loss - investments	1,900	—	1,900	(5,000)	—	(5,000)
Provision for credit loss	(9,661)	—	(9,661)	(2,406)	—	(2,406)
Noninterest expenses	(40,193)	(6,551)	(46,744)	(36,266)	(5,799)	(42,065)
Income tax expense	(4,624)	(507)	(5,131)	(4,730)	(363)	(5,093)
Net income	<u>\$ 18,811</u>	<u>\$ 1,908</u>	<u>\$ 20,719</u>	<u>\$ 19,990</u>	<u>\$ 1,364</u>	<u>\$ 21,354</u>
Assets under management and/or administration (AUM) (market value)	\$ —	\$ 1,792,119	\$ 1,792,119	\$ —	\$ 1,437,036	\$ 1,437,036
Total assets	<u>\$ 2,509,447</u>	<u>\$ 9,652</u>	<u>\$ 2,519,099</u>	<u>\$ 2,438,565</u>	<u>\$ 8,706</u>	<u>\$ 2,447,271</u>

The market value of assets under management and/or administration at September 30, 2024 and 2023 was \$1.8 billion and \$1.4 billion, respectively. This includes assets held at both Orange Bank & Trust Company and HVIA at September 30, 2024 and 2023, respectively.

Our expenses related to our wealth management business segment, which we record as noninterest expense, increased \$365 thousand, or 20.1%, to \$2.2 million for the three months ended September 30, 2024 compared to \$1.8 million for the three months ended September 30, 2023. The increase in expenses was primarily due to continued expansion of the business unit and investment in technology during the period. For the nine months ended September 30, 2024, our expenses related to our wealth management business segment increased \$752 thousand or 13.0%, to \$6.6 million for the nine months ended September 30, 2024 compared to \$5.8 million for the nine months ended September 30, 2023. The increase in expenses was primarily due to the growth of the business unit and its related operations as well as costs associated with certain managed trust assets.

### Liquidity and Capital Resources

**Liquidity.** Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments and maturities and sales of securities. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

Our most liquid assets are cash and due from banks. The levels of these assets are dependent on our operating, financing, lending and investing activities during any given period. At September 30, 2024 and December 31, 2023, cash and due from banks totaled \$160.9 million and \$147.4 million, respectively. Securities classified as available-for-sale, which provide additional sources of liquidity, totaled \$469.5 million at September 30, 2024 and \$489.9 million at December 31, 2023.

Certificates of deposit due within one year of September 30, 2024 totaled \$137.8 million, or 96.5% of total certificates of deposit. The largest concentration of certificates of deposit represented brokered deposits in the amount of \$100.0 million for diversified funding purposes.

We participate in IntraFi Network, allowing us to provide access to multi-million-dollar FDIC deposit insurance protection on deposits for customers, businesses and public entities. We can elect to sell or repurchase this funding as reciprocal deposits from other IntraFi Network banks depending on our funding needs. At September 30, 2024, we had a total of \$102.5 million of IntraFi Network deposits, all of which were repurchased as reciprocal deposits from the IntraFi Network.

Although customer deposits remain our preferred source of funds, maintaining back up sources of liquidity is part of our prudent liquidity risk management practices. We have the ability to borrow from the Federal Home Loan Bank of New York and the Federal Reserve Bank of New York ("FRB") as well as other correspondent banks. At September 30, 2024, we had a total capacity of \$577.6 million at the Federal Home Loan Bank of New York, of which \$76.0 million was used to collateralize municipal deposits, and \$10.0 million was utilized for long-term advances. At September 30, 2024, we also had a \$4.5 million collateralized line of credit from the Federal Reserve Bank of New York discount window with no outstanding balance. Additionally, we utilized \$50 million of funding through the Bank Term Funding Program from the FRB under a one-year facility expiring in March 2025. We also had a total of \$20.0 million of discretionary lines of credit at September 30, 2024 with no outstanding balance. We have a borrowing agreement with Atlantic Community Bankers Bank ("ACBB") to provide short-term borrowings of \$5.0 million at September 30, 2024. There were no outstanding borrowings with ACBB at September 30, 2024.

Our cash flows are comprised of three primary classifications: cash flows from operating activities, investing activities, and financing activities. Net cash provided by operating activities was \$21.8 million and \$28.5 million for the nine months ended September 30, 2024 and 2023, respectively. Net cash used in investing activities, which consists primarily of disbursements for loan originations and the purchase of securities, offset by principal collections on loans, proceeds from the sale of securities and proceeds from maturing securities and pay downs on securities, was \$12.6 million and \$106.7 million for the nine months ended September 30, 2024 and 2023, respectively. Net cash provided by financing activities, consisting of activity in deposit accounts and borrowings, was \$4.4 million and \$150.8 million for the nine months ended September 30, 2024 and 2023, respectively.

We remain committed to maintaining a strong liquidity position. We monitor and evaluate our liquidity position daily. We anticipate that we will have sufficient funds to meet our current funding commitments. Based on our deposit growth and retention, current pricing strategy and regulatory restrictions, we have the ability to retain and increase a substantial portion of maturing time deposits, and we can supplement our funding with borrowings in the event that we allow these deposits to run off at maturity.

**Capital Resources.** We are subject to various regulatory capital requirements administered by the FRB and the NYSDFS. At September 30, 2024 and December 31, 2023, we exceeded all applicable regulatory capital requirements, and were considered "well capitalized" under regulatory guidelines. See Note 10 to the Notes to the Unaudited Consolidated Financial Statements appearing elsewhere in this Quarterly Report on Form 10-Q for actual and required capital amounts and ratios at September 30, 2024 and December 31, 2023.

#### **Off-Balance Sheet Arrangements**

**Off-Balance Sheet Arrangements.** We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit, which involve elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. Our exposure to credit loss is represented by the contractual amount of the instruments. We use the same credit policies in making commitments as we do for on-balance sheet instruments.

At September 30, 2024, we had \$429.1 million in loan commitments outstanding. We also had \$15.5 million in standby letters of credit at September 30, 2024.

## Effect of Inflation and Changing Prices

The consolidated financial statements and related financial data included in this Quarterly Report on Form 10-Q have been prepared in accordance with generally accepted accounting principles in the United States of America, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. The primary impact of inflation on our operations is reflected in increased operating costs. Unlike most industrial companies, virtually all the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on a financial institution's performance than do general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

A smaller reporting company is not required to provide the information related to this item.

## Item 4. Controls and Procedures

**An Evaluation of disclosure controls and procedures.** As of the end of the period covered by this Form 10-Q, the Company carried out an evaluation, under the supervision and with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management was required to apply judgment in evaluating its controls and procedures. Based on their evaluation of the Company's disclosure controls and procedures as of September 30, 2024 the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended ("Exchange Act")) are designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and regulations are operating in an effective manner.

**Internal control over financial reporting.** There were no changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the three months ended September 30, 2024 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II — OTHER INFORMATION

## Item 1. Legal Proceedings

As of September 30, 2024, the Company is not currently a named party in a legal proceeding, the outcome of which would have an adverse material effect on the financial condition or results of operations of the Company.

On October 25, 2024, the Bank filed a civil complaint in the United States District Court for the District of New Jersey against the lead lender, Valley National Bank, of the non-performing commercial real estate loan participation noted above. This action cites breach of contract and other claims related to the participation agreement with the lead lender. The lawsuit requests damages and demands repurchase by the lead lender of the participated loan amount in accordance with the rights available under the terms of the participation agreement.

## Item 1A. Risk Factors

There has been no material change to Risk Factors as disclosed in the Company's 2023 Annual Report on Form 10-K as filed with the Securities and Exchange Commission on March 29, 2024.

## Item 2. Unregistered Sales of Equity Securities, Use of Proceeds, and Issuer Purchases of Equity Securities

Not applicable.

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

During the third quarter of 2024, none of our directors or officers adopted or terminated any contract, instruction or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any “non-Rule 10b5-1 trading arrangement,” as that term is used in SEC regulations.

**Item 6. Exhibits**

See Exhibit Index.

**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
31.1†	<a href="#">Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
31.2†	<a href="#">Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
32.1†	<a href="#">Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
32.2†	<a href="#">Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
101.INS†	XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH†	XBRL Taxonomy Extension Schema Document
101.CAL†	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF†	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB†	XBRL Taxonomy Extension Label Linkbase Document
101.PRE†	XBRL Taxonomy Extension Presentation Linkbase Document
104†	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)

† Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, duly authorized.

Date: November 13, 2024

**ORANGE COUNTY BANCORP, INC.**

By: /s/ Michael J. Gilfeather

Name: Michael J. Gilfeather

Title: President and Chief Executive Officer  
(Principal Executive Officer)

By: /s/ Michael Lesler

Name: Michael Lesler

Title: Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Michael J. Gilfeather, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Orange County Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting, to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 13, 2024

By: /s/ Michael J. Gilfeather

Name: Michael J. Gilfeather

Title: President and Chief Executive Officer  
(Principal Executive Officer)

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## CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Michael Lesler, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Orange County Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting, to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 13, 2024

By: /s/ Michael Lesler

Name: Michael Lesler

Title: Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

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**Certification of CEO Pursuant to 18 U.S.C. Section 1350,  
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the quarterly report of Orange County Bancorp, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2024 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, the undersigned, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 13, 2024

By: /s/ Michael J. Gilfeather  
Name: Michael J. Gilfeather  
Title: President and Chief Executive Officer  
(Principal Executive Officer)

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**Certification of CFO Pursuant to 18 U.S.C. Section 1350,  
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the quarterly report of Orange County Bancorp, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2024 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, the undersigned, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 13, 2024

By: /s/ Michael Lesler

Name: Michael Lesler

Title: Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

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