

REFINITIV

# DELTA REPORT

## 10-K

PCAR - PACCAR INC

10-K - DECEMBER 31, 2024 COMPARED TO 10-K - DECEMBER 31, 2023

The following comparison report has been automatically generated

**TOTAL DELTAS** 2659

■ CHANGES	639
■ DELETIONS	902
■ ADDITIONS	1118

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 10-K**

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, **2023** **2024**

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from    to   .

Commission File Number **001-14817**

**PACCAR Inc**

(Exact name of Registrant as specified in its charter)

Delaware

**91-035110**

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

777 - 106th Ave. N.E., Bellevue, WA

**98004**

(Address of principal executive offices)

(Zip Code)

**Registrant's telephone number, including area code (425) 468-7400**

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Trading Symbol(s)</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock, \$1 par value	PCAR	The Nasdaq Stock Market

**Securities registered pursuant to Section 12(g) of the Act: NONE**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of **June 30, 2023** **June 30, 2024**, the aggregate market value of the voting stock held by non-affiliates of the registrant was **\$42.96** **53.00** billion.

As of **February 9, 2024** **January 31, 2025**, there were **523,883,677** **524,802,603** shares of common stock, \$1 par value, of the registrant outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the proxy statement for the annual stockholders meeting to be held on **April 30, 2024** **April 29, 2025** are incorporated by reference into Part III of this **From 10-K**. **Form 10-K**.

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#### PACCAR Inc – FORM 10-K

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## PART I

### ITEM 1. BUSINESS.

PACCAR Inc (the Company or PACCAR), incorporated under the laws of Delaware in 1971, is the successor to Pacific Car and Foundry Company which was incorporated in Washington in 1924. The Company traces its predecessors to Seattle Car Manufacturing Company formed in 1905.

#### Description of Business

PACCAR is a multinational company operating in three principal industry segments:

- (1) The Truck segment includes the design, manufacture and distribution of high-quality, light-, medium- and heavy-duty commercial trucks. Heavy-duty trucks have a gross vehicle weight (GVW) of over 33,000 lbs (Class 8) in North America and over 16 metric tonnes in Europe and South America. Medium-duty trucks have a GVW ranging from 19,500 to 33,000 lbs (Class 6 to 7) in North America, and in Europe, light- and medium-duty trucks range between 6 and 16 metric tonnes. Trucks are configured with the engine in front of cab (conventional) or cab-over-engine (COE).
- (2) The Parts segment includes the distribution of aftermarket parts for trucks and related commercial vehicles.
- (3) The Financial Services segment includes finance and leasing products and services provided to customers and dealers. PACCAR's finance and leasing activities are principally related to PACCAR products and associated equipment.

PACCAR's Other business includes included the manufacturing and marketing of industrial winches. winches through October 31, 2024, when PACCAR sold 100% of the capital stock of PACCAR Winch Inc.

#### TRUCKS

PACCAR's trucks are marketed under the Kenworth, Peterbilt and DAF nameplates. These trucks, which are built in three plants in the United States, three in Europe and one each in Australia, Brasil, Canada and Mexico, are used worldwide for over-the-road and off-highway hauling of commercial and consumer goods. The Company also designs and manufactures diesel engines, primarily for use in the Company's trucks, at its facilities in Columbus, Mississippi; Eindhoven, the Netherlands; and Ponta Grossa, Brasil. PACCAR competes in the North American Class 8 market, primarily with Kenworth and Peterbilt conventional models. These trucks are assembled at facilities in Chillicothe, Ohio; Denton, Texas; Renton, Washington and Mexicali, Mexico. PACCAR also competes in the North American Class 6 to 7 markets primarily with Kenworth and Peterbilt conventional models. These trucks are assembled at facilities in Ste. Therese, Canada; Denton, Texas, and Mexicali, Mexico. PACCAR competes in the European light/medium market with DAF COE trucks assembled in the United Kingdom (U.K.) by Leyland, one of PACCAR's wholly owned subsidiaries, and participates in the European heavy market with DAF COE trucks assembled in the Netherlands and the U.K. PACCAR competes in the Brazilian heavy truck market with DAF COE models assembled in Ponta Grossa in the state of Paraná, Brasil. PACCAR competes in the Australian medium and heavy truck markets with Kenworth conventional and COE models and certain DAF COE models assembled at its facility at Bayswater in the state of Victoria, Australia, and DAF COE models primarily assembled in the U.K. Commercial truck manufacturing comprises the largest segment of PACCAR's business and accounted for 77% 74% of total 2023 2024 net sales and revenues.

Substantially all trucks are sold to independent dealers. The Kenworth and Peterbilt nameplates are marketed and distributed by separate divisions in the U.S. and a foreign subsidiary in Canada. The Kenworth nameplate is also marketed and distributed by foreign subsidiaries in Mexico and Australia. The DAF nameplate is marketed

and distributed worldwide by a foreign subsidiary headquartered in the Netherlands and is also marketed and distributed by foreign subsidiaries in Brasil, Australia and Australia. Mexico. The decision to operate as a subsidiary or as a division is incidental to PACCAR's Truck segment operations and reflects legal, tax and regulatory requirements in the various countries where PACCAR operates.

The Truck segment utilizes centrally managed purchasing, information technology, technical research and testing, treasury and finance functions. Some manufacturing plants in North America produce trucks for more than one nameplate, while other plants produce trucks for only one nameplate, depending on various factors. Best manufacturing practices within the Company are shared on a routine basis reflecting the similarity of the business models employed by each nameplate.

The Company's trucks have a reputation for high quality products, most of which are ordered by dealers according to customer specifications. Some units are ordered by dealers for stocking to meet the needs of certain customers who require immediate delivery or for customers that require the chassis to be fitted with specialized bodies. For a significant portion of the Company's truck operations, major components, such as engines, transmissions and axles, as well as a substantial percentage of other components, are purchased from component manufacturers pursuant to PACCAR and customer specifications. DAF, which is more vertically integrated, manufactures PACCAR engines and axles and a higher percentage of other components for its heavy truck models. The Company also manufactures engines at its Columbus, Mississippi facility. In 2023, 2024, the Company installed PACCAR engines in approximately 37% 33% of the Company's Kenworth and Peterbilt heavy-duty trucks in the U.S. and Canada and substantially all of the DAF heavy-duty trucks sold throughout the world. Engines not manufactured by the Company are purchased from Cummins Inc. (Cummins). The Company purchased a significant portion of its transmissions from Eaton Corporation Plc. (Eaton) and ZF Friedrichshafen AG (ZF). The Company also purchased a significant portion of North America stampings used for cabs from Magna International Inc. (Magna). The Company has long-term agreements with Cummins, Eaton, ZF and Magna to provide for continuity of supply. A loss of supply from Cummins, Eaton, ZF or Magna, and the resulting interruption in the production of trucks, would have a material effect on the Company's results. Purchased materials and parts include raw materials, partially processed materials, such as castings, and finished components manufactured by independent suppliers. The Company and its suppliers rely on semiconductors as an essential component in the production of its trucks and aftermarket parts. The Company and its suppliers source semiconductors from various suppliers. Raw materials, partially processed materials and finished components typically make up approximately 85% of the cost of new trucks. The value of finished truck components manufactured by independent suppliers ranges from approximately 24% is lower in Europe due to approximately 87% in a higher level of vertical integration as compared to North America. In addition to materials, the Company's cost of sales includes labor and factory overhead, vehicle delivery and warranty. Accordingly, except for certain factory overhead costs such as facilities depreciation, property taxes and utilities, the Company's cost of sales are highly correlated to sales.

The Company's DAF subsidiary purchases fully assembled cabs from a competitor, Renault V.I., for its European light-, medium-duty product line pursuant to a joint product development and long-term supply contract. Sales of trucks manufactured with these cabs amounted to approximately 3% 2% of consolidated revenues in 2023, 2024. A short-term loss of supply, and the resulting interruption in the production of these trucks, would not have a material effect on the Company's results of operations. However, a loss of supply for an extended period of time would require the Company to either contract for an alternative source of supply or to manufacture cabs itself.

Other than these components, the Company is not limited to any single source for any significant component, although the sudden inability of a supplier to deliver components could have a temporary adverse effect on production of certain products. Manufacturing inventory levels are based upon production schedules and orders are placed with suppliers accordingly.

Key factors affecting Truck segment earnings include the number of new trucks sold in the markets served and the margins realized on the sales. The Company's sales of new trucks are dependent on the size of the truck markets served and the Company's share of those markets. Truck segment sales and margins tend to be cyclical based on the level of overall economic activity, the availability of capital and the amount of freight being transported. The Company's costs for trucks consist primarily of material costs, which are influenced by the price of commodities such as steel, copper, aluminum and petroleum. The Company utilizes long-term supply agreements to reduce the variability of the unit cost of purchased materials and finished components and engages in hedging activities for some commodities in certain geographical markets. The Company's spending on research and development varies based on product development cycles and government requirements such as changes to diesel engine emissions and vehicle fuel efficiency standards in the various markets served. The Company maintains rigorous control of selling, general and administrative (SG&A) expenses and seeks to minimize such costs.

There are four principal competitors in the U.S. and Canada commercial truck market. The Company's share of the U.S. and Canadian Class 8 market was **29.5%** **30.7%** of retail sales in **2023**, **2024**, and the Company's medium-duty market share was **14.5%** **18.0%**. In Europe, there are six principal competitors in the commercial truck market, including parent companies to the four competitors of the Company in the U.S. In **2023**, **2024**, DAF had a **15.6%** **14.4%** share of the European heavy-duty market and a **9.1%** **9.5%** share of the light/medium-duty market. These markets are highly competitive in price, quality and service. PACCAR is not dependent on any single customer for its sales. There are no significant seasonal variations in sales.

The Peterbilt, Kenworth and DAF nameplates are recognized internationally and play an important role in the marketing of the Company's truck products. The Company engages in a continuous program of trademark and trade name protection in all marketing areas of the world.

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The Company's truck products are subject to noise, emission and safety regulations. Competing manufacturers are subject to the same regulations. The Company believes the cost of complying with these regulations will not be detrimental to its business.

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The Company had a total production backlog of **\$17.4 billion** **\$7.6 billion** at the end of **2023**, **2024**. Within this backlog, orders scheduled for delivery within three months (90 days) are considered to be firm. The 90-day backlog approximated **\$3.8 billion** at December 31, **2024**, **\$7.6 billion** at December 31, **2023**, **and \$8.0 billion** at December 31, **2022** and **\$5.2 billion** at December 31, **2021**. Production of the year-end **2023** **2024** backlog is expected to be substantially completed during **2024**, **2025**.

## PARTS

The Parts segment includes the distribution of aftermarket parts for trucks and related commercial vehicles to over 2,300 Kenworth, Peterbilt and DAF dealers and more than 350 TRP, PACCAR's aftermarket parts brand, stores in 95 countries around the world. Aftermarket truck parts are sold and delivered to the Company's independent dealers through the Company's 1820 strategically located parts distribution centers (PDCs) in the U.S., Canada, Europe, Australia, Mexico and Central and South America. Parts are primarily purchased from various suppliers and also manufactured by the Company. Aftermarket parts inventory levels are determined largely by anticipated customer demand and the need for timely delivery. The Parts segment accounted for 18% 20% of total 2023 2024 net sales and revenues.

Key factors affecting Parts segment earnings include the aftermarket parts sold in the markets served and the margins realized on the sales. Aftermarket parts sales are influenced by the total number of the Company's trucks in service and the average age and mileage of those trucks. To reflect the benefit the Parts segment receives from costs incurred by the Truck segment, certain factory overhead, research and development, engineering and SG&A expenses are allocated from the Truck segment to the Parts segment. The Company's cost for parts sold consists primarily of material costs, which are influenced by the price of commodities such as steel, copper, aluminum and petroleum. The Company utilizes long-term supply agreements to reduce the variability of the cost of parts sold. The Company maintains rigorous control of SG&A expenses and seeks to minimize such costs.

#### FINANCIAL SERVICES

PACCAR Financial Services (PFS) operates in 26 countries in North America, Europe, Australia and South America through wholly owned finance companies operating under the PACCAR Financial trade name. PFS also conducts full-service leasing operations through operating divisions or wholly owned subsidiaries in North America, Germany and Australia under the PacLease trade name. Selected dealers in North America and Australia are franchised to provide full-service leasing. PFS provides its franchisees with equipment financing and administrative support. PFS also operates its own full service full-service lease outlets. PFS's retail loan and lease customers consist of small, medium and large commercial trucking companies, independent owner/operators and other businesses and acquire their PACCAR trucks principally from independent PACCAR dealers. PFS accounted for 5% 6% of total net sales and revenues and 51% 52% of total assets in 2023, 2024.

PFS is primarily responsible for managing the sales of the Company's used trucks. The Company's Financial Services segment sells used trucks returned from matured operating leases in the ordinary course of business and trucks acquired from repossessions. PFS also obtains used trucks from the Truck segment in trades related to new truck sales and trucks returned from residual value guarantees (RVGs). Certain gains and losses from the sale of used trucks are shared with the Truck segment. The Company's Financial Services segment records revenue on the sale of used trucks received in trade and RVG returns.

The Company's finance receivables are classified as dealer wholesale, dealer retail and customer retail segments. The dealer wholesale segment consists of truck inventory financing to independent PACCAR dealers. The dealer retail segment consists of loans and leases to participating dealers and franchises, which use the proceeds to fund their customers' acquisition of trucks and related equipment. The customer retail segment consists of loans and leases directly to customers for their acquisition of trucks and related equipment. Customer retail receivables are further segregated by fleet and owner/operator classes. The fleet class consists of customers operating five or more trucks. All others are considered owner/operators. Similar methods are employed to assess and monitor credit risk for each class.

Finance receivables are secured by the trucks and related equipment being financed or leased. The terms of loan and lease contracts generally range from three to five years depending on the type and use of equipment. Payment is required on dealer inventory financing when the floored truck is sold to a customer or upon maturity of the flooring loan, whichever comes first. Dealer inventory loans generally mature within one year.

The Company funds its financial services activities primarily from collections on existing finance receivables and borrowings in the capital markets. The primary sources of borrowings in the capital markets are commercial paper and medium-term notes issued in public and private offerings and, to a lesser extent, bank loans. An additional source of funds is loans from other PACCAR companies. PFS matches the maturity and interest rate characteristics of its debt with the maturity and interest rate characteristics of loans and leases.

Key factors affecting the earnings of the Financial Services segment include the volume of new loans and leases, the yield earned on the loans and leases, the costs of funding investments in loans and leases, the ability to collect the amounts owed to PFS, the volume of used truck sales and used truck prices. New loan and lease volume is dependent on the volume of new trucks sold by Kenworth, Peterbilt and DAF and the share of those truck sales that are financed by the Financial Services segment. The Company's Financial Services market share is influenced by the extent of competition in the financing market. PFS's primary competitors include commercial banks and independent finance and leasing companies.

The revenue earned on loans and leases depends on market interest and lease rates and the ability of PFS to differentiate itself from the competition by superior industry knowledge and customer service. Dealer inventory loans have variable rates with rates reset monthly based on an index pertaining to the applicable local market. Retail loan and lease contracts normally have fixed rates over the contract term. PFS obtains funds either through fixed rate borrowings or through variable rate borrowings, a portion of which have been effectively converted to fixed rate through the use of interest-rate contracts. This enables PFS to obtain a stable spread between the cost of borrowing and the yield on fixed rate contracts over the contract term. Included in Financial Services cost of revenues is depreciation on equipment on operating leases. The amount of depreciation on operating leases principally depends on the acquisition cost of leased equipment, the term of the leases, which generally ranges from three to five years, and the residual value of the leases, which generally ranges from 30% to 70%. The margin earned is the difference between the revenues on loan and lease contracts and the direct costs of operation, including interest and depreciation.

PFS incurs credit losses when customers are unable to pay the full amounts due under loan and finance lease contracts. PFS takes a conservative approach to underwriting new retail business in order to minimize credit losses.

The ability of customers to pay their obligations to PFS depends on the state of the general economy, the extent of freight demand, freight rates and the cost of fuel, among other factors. PFS limits its exposure to any one customer, with no one customer or dealer balance representing over 5% of the aggregate portfolio assets. PFS generally requires a down payment and secures its interest in the underlying truck collateral and may require other collateral or guarantees. In the event of default, PFS will repossess the truck and sell it in the open market primarily through its dealer network as well as or PFS used truck centers. PFS will also seek to recover any shortfall between the amounts owed and the amounts recovered from sale of the collateral. The amount of credit losses depends on the rate of default on loans and finance leases and, in the event of repossession, the ability to recover the amount owed from sale of the collateral which is affected by used truck prices, prices and other factors. For over sixty years, PFS's experience over the last sixty years financing truck sales has been that periods of economic weakness result in higher past dues and increased rates of repossession. Used truck prices also tend to fall during periods of economic weakness. As a result, credit losses tend to increase during periods of economic weakness. PFS provides an allowance for credit losses based on specifically identified customer risks and an analysis of estimated losses inherent in the portfolio, considering the amount of past due

accounts, the trends of used truck prices and the current and forecasted economic conditions of its geographic markets.

Financial Services SG&A expenses consist primarily of personnel costs associated with originating and servicing the loan and lease portfolios. These costs vary somewhat depending on overall levels of business activity, but given the ongoing nature of servicing activities, tend to be relatively stable.

#### OTHER BUSINESSES

Other businesses ~~include included~~ the manufacturing of industrial winches in two U.S. plants and marketing them under the Braden, Carco BRADEN, CARCO and Gearmatic nameplates. The markets for these products are highly competitive, and the Company competes with a number of well established firms. ~~nameplates through October 31, 2024.~~ Sales of industrial winches were less than 1% of total net sales and revenues in ~~2024, 2023 2022 and 2021.~~

~~The Braden, Carco and Gearmatic trademarks and trade names are recognized internationally and play an important role in the marketing of those products.~~ ~~2022.~~

#### PATENTS

The Company owns numerous patents which relate to all product lines. Although these patents are considered important to the overall conduct of the Company's business, no patent or group of patents is considered essential to a material part of the Company's business.

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#### REGULATION

As a manufacturer of highway trucks, the Company is subject to the National Traffic and Motor Vehicle Safety Act and Federal Motor Vehicle Safety Standards promulgated by the National Highway Traffic Safety Administration as well as environmental laws and regulations in the United States, and is subject to similar regulations in all countries where it has operations and where its trucks are

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distributed. In addition, the Company is subject to certain other licensing requirements to do business in the United States and Europe. The Company believes it is in compliance with laws and regulations applicable to safety standards, the environment and other licensing requirements in all countries where it has operations and where its trucks are distributed.

The Company designs and manufactures engines for use in PACCAR vehicles worldwide. The Company's operations and products are subject to extensive statutory and regulatory requirements governing greenhouse gas and non-greenhouse gas emissions. These include standards imposed by the U.S. Environmental Protection Agency (EPA), the European Union, U.S. state regulatory agencies (such as the California Air Resources Board), regulatory agencies in other international markets where the Company operates, and ~~non-binding~~ international accords related to climate ~~change~~ ~~change including the Paris Agreement.~~ The primary laws and regulations are the EPA's Greenhouse Gas Emissions Standards and Fuel Efficiency Standards for Medium

and Heavy-Duty Engines and Vehicles, EPA's Clean Truck Initiative, the Regulation of the European Parliament and of the Council on the Monitoring and Reporting of CO2 Emissions from Fuel Consumption of New Heavy-Duty Vehicles, and the Heavy-Duty Omnibus Regulation and Advanced Clean Truck (ACT) regulation of the California Air Resources Board. The ACT regulation, which has been adopted by several other states, requires an increasing percentage of medium- and heavy-duty trucks sold into the state to be zero emissions.

PACCAR established its science-based greenhouse gas emission reduction targets to meet the goals of the Paris Agreement. The Company continually monitors developments in emissions and climate change-related laws and regulations in the markets in which the Company conducts business. The Company will continue to fund capital and R&D projects to meet future emissions and certification requirements through the introduction of new technologies into our products, engines and exhaust after-treatment systems.

The Company's manufacturing and assembly plants are subject to environmental laws and regulations such as regulating air emissions, water discharges and the handling and disposal of hazardous substances. Failure to comply with these regulations could lead to fines and other penalties. The Company believes in all material respects it is in compliance with the laws and regulations applicable to our plants and operations.

Information regarding the effects that compliance with international, federal, state and local environmental regulations have on the Company's capital and operating expenditures and the Company's involvement in environmental matters is included in Item 1A, "Risk Factors" and in Management's Discussion and Analysis of Financial Condition and Results of Operations and the Company's Consolidated Financial Statements in Items 7 and 8, respectively.

#### **HUMAN CAPITAL MANAGEMENT**

PACCAR is committed to a strong, diverse inclusive and inclusive collaborative culture and the Company's excellent financial results reflect its human centered philosophy, outstanding workforce. The Company provides its employees with robust benefit packages, comprehensive training programs, tuition assistance and a work environment that promotes safety, respect and diversity, belonging.

The Company's benefit packages support employee physical, emotional and financial well-being. Employee satisfaction and engagement are measured through periodic surveys. Employee training and development programs are extensive and comprehensive, including professional and technical skills training, compliance training, leadership development and management training. The Company has diversity councils throughout its global business that set goals to enhance business success through diverse and inclusive workplaces. The Company is proud to have been honored for the past several years as a *Top Company for Women to Work for in Transportation* by the Women in Trucking Association. PACCAR has a proud tradition of making grants around the world for education, social services and the arts to enrich the communities in which its employees live and work.

Safety is a key priority and the Company's major manufacturing facilities are equipped with safety and health departments staffed with trained medical personnel. The Company's managers continuously address safety enhancements; provide regular and ongoing safety training; and use displays located in the Factories, Parts Distribution Centers and Offices to provide all employees with safety-related information. PACCAR's consistent focus on workplace safety has resulted in a recordable injury rate lower than the U.S. industry average.

On December 31, 2023 December 31, 2024, the Company had approximately 32,400 30,100 employees. Approximately 39% are 38% were U.S. employees.

## ENVIRONMENTAL AND SUSTAINABILITY LEADERSHIP

Reducing the environmental impact of the Company's activities and products is an integral part of the Company's process of continuous improvement. PACCAR's commitment to the environment is demonstrated in the Company's energy efficient operations and technologically advanced products. The Company's environmental management system and policy are designed to focus on the reduction of the environmental impacts of the Company's activities, products and services.

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PACCAR has publicly disclosed greenhouse gas emissions on its website and through CDP (formerly Carbon Disclosure Project) since 2014. PACCAR earned an "A-" score on its CDP environmental report in 2023, placing the Company in the Leadership tier of over 21,000 reporting companies worldwide. The Company has earned an "A" or "A-" score from CDP for the past nine years.

PACCAR 2014 and has established emissions greenhouse gas emission reduction targets in partnership with approved by the Science Based Targets Initiative (SBTi). SBTi works with more than 7,000 companies worldwide PACCAR expects to create a clearly defined path continue to significantly invest in technologies to improve fuel efficiency for its customers, which would also reduce greenhouse gas emissions in line with the Paris Agreement. emissions.

**Operations** - PACCAR is committed to environmental responsibility in the vehicle production process. PACCAR is continuously looking for ways to reduce waste, reuse materials, conserve energy in its facilities and reduce the environmental impact of our activities. PACCAR's factories are ISO 14001 certified and more than 80% are zero waste-to-landfill.

**Innovative Products** - A key element of PACCAR's environmental strategy is to offer our customers commercial vehicles that reduce environmental impacts. The Company invests in technologies that reduce greenhouse gas emissions such as highly fuel-efficient diesel engines, natural gas and biofuel engines, as well as next generation electric, hybrid, and hydrogen powertrains. To develop these industry-leading products and technologies, PACCAR makes significant research and development and capital investments every year.

**PACCAR's Zero Emissions Trucks** - PACCAR's research and development efforts include demonstration and development projects for Kenworth, Peterbilt and DAF vehicles, including battery-electric, hydrogen fuel cell, hydrogen combustion and hybrid technologies. PACCAR is currently producing battery-electric Kenworth, Peterbilt and DAF trucks.

**Low Carbon and Renewable Fuels** – All truck sales and diesel engine unit sales are certified to use biofuels. PACCAR's MX-13 and MX-11 engines are certified to use B10/B20/B30 and XTL biofuels in Europe and B20 biofuel in the U.S. Engines used in PACCAR trucks not manufactured by the Company are certified to use up to B20 biofuels.

**Advanced Vehicles** - PACCAR began work on continued its SuperTruck 3 program to continue the development of its develop and deploy next generation Class 8 Kenworth and Peterbilt battery-electric and fuel cell vehicles, along with its vehicle charging stations. SuperTruck 3 is a U.S. Department of Energy (DOE) initiative to develop state-of-the-art zero emissions medium- and heavy-duty trucks. The SuperTruck initiative was launched in 2009 by the DOE to improve heavy-duty truck freight efficiency. Kenworth and Peterbilt successfully developed state-of-the-art vehicles in the prior SuperTruck and SuperTruck 2 programs. Many of the technologies developed in the earlier SuperTruck programs were deployed in production vehicles, benefiting the environment and PACCAR's customers.

**Remanufacturing** - Remanufacturing is the industrial process of returning a previously used component to "like-new" condition. Remanufacturing helps the environment by reducing waste. PACCAR's aftermarket parts

division sells remanufactured engines and many other remanufactured components. PACCAR announced is investing in December 2023 that it will construct additional global engine manufacturing capacity, and in the construction of a new engine remanufacturing facility in Columbus, Mississippi to be opened Mississippi. The Company also has engine remanufacturing capacity on its Eindhoven Campus in 2025. the Netherlands.

**Connected Trucks and Driver Training** - PACCAR Connect fleet management system gives fleet customers real-time information on vehicle and driver performance including fuel consumption, fleet utilization, idle time and route optimization. This information enables customers to improve fleet operating efficiency and reduce fuel consumption and CO2 emissions. PACCAR has introduced technologies that train drivers to operate vehicles more efficiently.

**Battery Manufacturing** - PACCAR, Cummins, Daimler Trucks and EVE Energy are partnering have partnered to produce state-of-the-art commercial vehicle batteries in a 21-gigawatt hour (GWh) factory in Marshall County, Mississippi, subject to regulatory approval. Production Mississippi. The factory is expected to begin start production in 2027. the next few years.

#### OTHER DISCLOSURES

The Company's filings on Forms 10-K, 10-Q and 8-K and any amendments to those reports can be found on the Company's website [www.paccar.com](http://www.paccar.com) free of charge as soon as practicable after the report is electronically filed with, or furnished to, the Securities and Exchange Commission (SEC). The information on the Company's website is not incorporated by reference into this report. In addition, the Company's reports filed with the SEC can be found at [www.sec.gov](http://www.sec.gov).

#### INFORMATION ABOUT THE COMPANY'S EXECUTIVE OFFICERS

Item 401(b) of Regulation S-K:

Information about the Company's Executive Officers as of February 21, 2024 February 19, 2025 is as follows:

Name and Age	Present Position and Other Position(s) Held During Last Five Years
Mark C. Pigott (70) (71)	Executive Chairman of the Board of Directors since April 2014; Chairman and Chief Executive Officer from 1997 to April 2014. Mr. Pigott is the brother of John M. Pigott, a director of the Company.
R. Preston Freight (56)(57)	Chief Executive Officer since July 2019; Executive Vice President from September 2018 to June 2019.
Harrie C.A.M. Schippers (61)(62)	President and Chief Financial Officer since January 2018.

Kevin D. Baney (54)	Executive Vice President since January 2025; Senior Vice President from January 2024 to December 2024; Vice President of PACCAR and General Manager of Kenworth Truck Company from August 2019 to December 2023.
C. Michael Dozier (58) (59)	Executive Vice President since January 2023; Senior Vice President from January 2020 to December 2022; Vice President of PACCAR from August 2019 to December 2019; Vice President of PACCAR and General Manager, Kenworth from April 2016 to July 2019, 2022.
Darrin C. Siver (57) (58)	Executive Vice President since January 2023; Senior Vice President from January 2017 to December 2022.
Kevin D. Baney (53) Laura J. Bloch (48)	Senior Vice President since January 2024; 2025; Vice President of PACCAR and General Manager of Kenworth Truck Company PACCAR Parts from August 2019 March 2022 to December 2023; 2024; Senior Assistant General Manager of Sales and Marketing, PACCAR Parts from August 2021 to February 2022; Assistant General Manager of Sales and Marketing, Kenworth from January 2017 February 2019 to July 2019, 2021.
John N. Rich (55) (56)	Senior Vice President and Chief Technology Officer since January 2024; Vice President and Chief Technology Officer from March 2021 to December 2023; Prior to that, he worked for 30 years at Ford Motor Company in positions of increasing responsibility including Director of Autonomous Vehicles and Technology; Chief Operating Officer of AV LLC and Executive Director of Global Strategy.
Laura J. Bloch (47)	Vice President of PACCAR and General Manager of PACCAR Parts since March 2022; Senior Assistant General Manager of Sales and Marketing, PACCAR Parts from August 2021 to February 2022; Assistant General Manager of Sales and Marketing, Kenworth from February 2019 to July 2021.
Paulo H. Bolgar (55) (56)	Vice President and Chief Human Resources Officer since June 2022; Served as Human Resources Vice President of Americas and Global Business Units and Global R&D for Baxter International, Inc. from January 2020 to May 2022; Human Resources Vice President of Global Operations and Quality for Baxter International, Inc. from April 2016 to December 2019, 2022.
Todd Craig R. Hubbard (61) Gryniewicz (57)	Vice President, Global Financial Services since February 2019, 2025; Vice President of PACCAR and President of PACCAR Financial Corp. from February 2019 to January 2024.
A. Lily Ley (58) (59)	Vice President and Chief Information Officer since January 2017.
Jacob J. Montero (41)	Vice President of PACCAR and General Manager of Peterbilt since January 2025; Assistant General Manager of Sales and Marketing, Peterbilt from July 2023 to December 2024; General Sales Manager, Peterbilt from August 2019 to June 2023.
Brice J. Poplawski (59) (60)	Vice President and Controller since May 2023; Senior Operations Controller from July 2020 to April 2023; Corporate Operations Controller from January 2007 to June 2020.
Harald P. Seidel (56) (57)	Vice President of PACCAR and President of DAF Trucks N.V. since August 2022; Director of Finance of DAF Trucks N.V. from October 2017 to July 2022.

Jason P. Skoog Vice President of PACCAR and General Manager of Peterbilt PACCAR Parts since April 2018. January 2025; Assistant General Manager of Operations, Kenworth from June 2022 to December 2024; Assistant General Manager of Sales and Marketing, PACCAR Financial Corp from January 2019 to May 2022.

James W. Walenczak Vice President of PACCAR and General Manager of Kenworth since January 2024; (49)(50) Assistant General Manager – Sales and Marketing, Kenworth from August 2021 to December 2023; Assistant General Manager – Operations, PACCAR Parts from February 2019 to August July 2021.

Michael K. Walton Vice President and General Counsel since August 2020; Senior Counsel from August (59)(60) 2007 to July 2020.

Harry M.B. Wolters Vice President of PACCAR and General Manager Global Powertrain & Electrification (53)(54) since August 2022; Vice President of PACCAR and President of DAF Trucks N.V. from September 2018 to July 2022.

Officers are appointed by the Board of Directors annually but may be appointed or removed on interim dates.

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#### ITEM 1A. RISK FACTORS.

The following are significant risks which could have a material negative impact on the Company's financial condition or results of operations.

##### Business and Industry Risks

**Commercial Truck Market Demand is Variable.** The Company's business is highly sensitive to global and national economic conditions as well as economic conditions in the industries and markets it serves. Negative economic conditions and outlook can materially weaken demand for the Company's equipment and services. The yearly demand for commercial vehicles may increase or decrease more than overall gross domestic product in markets the Company serves, which are principally North America and Europe. Demand for commercial vehicles may also be affected by the introduction of new vehicles and technologies by the Company or its competitors.

**Competition and Prices.** The Company operates in a highly competitive environment, which could adversely affect the Company's sales and pricing. Financial results depend largely on the ability to develop, manufacture and market competitive products that profitably meet customer demand.

**Production Costs, Capacity and Inflation.** The Company's products are exposed to variability in material and commodity costs. Commodity or component price increases, cost pressures due to inflation, significant shortages of component products and labor availability may adversely impact the Company's financial results or use of its production capacity. Many of the Company's suppliers also supply automotive manufacturers, and factors that adversely affect the automotive industry can also have adverse effects on these suppliers and the Company. Supplier delivery performance can be adversely affected if increased demand for these suppliers' products exceeds their production capacity.

Unexpected events, including natural disasters, extreme weather events, or pandemics, may increase the Company's cost of doing business or disrupt the Company's or its suppliers' operations. The likelihood or

severity of these unexpected events may increase due to the effects of climate change.

**Transition Risks Related to Climate Change.** The Company has ongoing product development programs intended to address changing customer demand in the context of climate change and achieve its targeted reductions in emissions. These involve the continuing development of compliant clean diesel powertrains and the design, manufacture, and sale of alternative powertrain commercial vehicles (e.g., battery-electric, hybrid, hydrogen fuel cell, and hydrogen combustion). The pace of transition from diesel combustion to alternative powertrain commercial vehicles is highly uncertain and will be influenced by:

- the success of the Company's research and development programs
- customer demand for alternative powertrain vehicles
- advancements in battery-electric, hybrid, hydrogen fuel cell, and hydrogen combustion technology
- the cost of batteries, hydrogen fuel cells and liquid hydrogen
- global regulations requiring the use of alternative powertrain vehicles and/or providing incentives to facilitate the transition to alternative powertrain commercial vehicles
- investments in energy and power infrastructure (e.g., renewable power supply, electric charging services, hydrogen supply and distribution) in key markets, as well as the associated utility costs
- the ability of the supply chain to deliver components, including commodities and raw materials that are unique to alternative powertrain commercial vehicles
- the success of new and existing competitors in developing and selling alternative powertrain commercial vehicles

The Company believes its current strategies, programs and resources are sufficient to address changes in customer demand in the context of climate change and to meet its emissions reduction targets. If the Company is not successful in addressing the risks noted above, there may be a material adverse impact on its business, operations, and financial condition.

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**Liquidity Risks, Credit Ratings and Costs of Funds.** Disruptions or volatility in global financial markets could limit the Company's sources of liquidity, or the liquidity of customers, dealers and suppliers. A lowering of the Company's credit ratings could increase the cost of borrowing and adversely affect access to capital markets. The Company's Financial Services segment obtains funds for its operations from commercial paper, medium-term notes and bank debt. If the markets for commercial paper, medium-term notes and bank debt do not provide the necessary liquidity in the future, the Financial Services segment may experience increased costs or may have to limit its financing of retail and wholesale assets. This could result in a reduction of the number of vehicles the Company is able to produce and sell to customers.

**The Financial Services Industry is Highly Competitive.** The Company's Financial Services segment competes with banks, other commercial finance companies and financial services firms which may have lower costs of borrowing, higher leverage or market share goals that result in a willingness to offer lower interest rates, which may lead to decreased margins, lower market share or both. A decline in the Company's truck unit sales or a decrease in used truck prices are also factors which may affect the Company's Financial Services segment.

**The Financial Services Segment is Subject to Credit Risk.** The Financial Services segment is exposed to the risk of loss arising from the failure of a customer, dealer or counterparty to meet the terms of the loans, leases and derivative contracts with the Company. Although the financial assets of the Financial Services segment are secured by the underlying equipment and sometimes other collateral, in the event a customer cannot meet its obligations to the Company, there is a risk the value of the underlying collateral will not be sufficient to recover the amounts owed to the Company, resulting in credit losses.

**Interest-Rate Risks.** The Financial Services segment is subject to interest-rate risks, because increases in interest rates can reduce demand for its products, increase borrowing costs and potentially reduce interest margins. PFS uses derivative contracts to match the interest-rate characteristics of its debt to the interest-rate characteristics of its finance receivables in order to mitigate the risk of changing interest rates.

**All of the Company's finance contracts which used to reference LIBOR (London Inter-Bank Offered Rate), including dealer wholesale financing contracts, retail loan and lease contracts, medium-term notes, hedging instruments and line of credit arrangements, have been transitioned to alternative benchmark rates.**

Changes to other benchmark interest rates, such as CDOR (Canadian Dollar Offered Rate), will have an uncertain impact on finance receivables and other financial obligations, the Company's future cost of funds and/or access to capital markets. The Company will attempt to minimize the impact of differences between the current and replacement benchmark rates through pricing adjustments on the financing provided by PFS, but it is not certain the Company will be able to do so. The Company does not expect the cessation of CDOR or the anticipated changes to other benchmark rates will have a material impact on the results of operations.

**Information Technology and Cybersecurity.** The Company relies on information technology systems and networks, some of which are managed by third parties, to process, transmit and store electronic information, and to manage or support a variety of its business processes and activities. Some of the Company's products include telematics which provide over-the-air software updates, advanced fleet management tools and real-time data analytics on driver and vehicle performance. These computer systems and networks may be subject to disruptions during the process of upgrading or replacing software, databases or components; power outages; hardware failures; computer viruses; viruses/malware; or outside parties attempting to disrupt the Company's business or gain unauthorized access to the Company's electronic data. The Company maintains a cybersecurity insurance policy and continues to invest in protections to guard against such events. Despite these safeguards, there remains a risk of system disruptions, unauthorized access and data loss.

If the Company's computer systems were to be damaged, disrupted or breached, it could impact data availability and integrity, result in a theft of the Company's intellectual property or lead to unauthorized disclosure of confidential information of the Company's customers, suppliers and employees. Security breaches could also result in a violation of U.S. and international privacy and other laws and subject the Company to various litigations and governmental proceedings. These events could have an adverse impact on the Company's results of operations and financial condition, damage its reputation, disrupt operations and negatively impact competitiveness in the marketplace.

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#### **Political, Regulatory and Economic Risks**

**Multinational Operations.** The Company's global operations are exposed to political, economic and other risks and events beyond its control in the countries in which the Company operates. The Company may be adversely affected by political instabilities, fuel shortages or interruptions in utility or transportation systems, natural calamities, recessions or slower economic growth, inflation, epidemics and pandemics, (such as COVID-19), wars, geopolitical tensions and conflicts, (such as conflicts in Ukraine and Israel), terrorism and labor strikes. Changes in government monetary or fiscal policies and international trade policies may impact demand for the Company's products, financial results and competitive position. PACCAR's global operations are subject to extensive trade, competition and anti-corruption laws and regulations that could impose significant compliance costs.

**Environmental Regulations.** The Company's operations are subject to environmental laws and regulations that impose significant compliance costs. The Company could experience higher research and development and

manufacturing costs due to changes in government requirements for its products, including changes in emissions, fuel, greenhouse gas or other regulations.

**Emissions Requirements and Reduction Targets.** PACCAR's operations and products are subject to extensive statutory and regulatory requirements governing greenhouse gas and non-greenhouse gas emissions. These include standards imposed by the U.S. Environmental Protection Agency (EPA), the European Union, U.S. state regulatory agencies (such as the California Air Resources Board), regulatory agencies in other international markets where the Company operates, and **non-binding** international accords related to climate **change**. **change including the Paris Agreement.** The primary laws and regulations are the EPA's Greenhouse Gas Emissions Standards and Fuel Efficiency Standards for Medium and Heavy-Duty Engines and Vehicles, EPA's Clean Truck Initiative, the Regulation of the European Parliament and of the Council on the Monitoring and Reporting of CO<sub>2</sub> Emissions from Fuel Consumption of New Heavy-Duty Vehicles, and the Heavy-Duty Omnibus Regulation and Advanced Clean Truck (ACT) regulation of the California Air Resources Board. The EU regulations have set CO<sub>2</sub> emission reduction targets and require a significant portion of vehicles sold to be zero or near zero emission. Not meeting these targets would result in significant fines by the EU commission. The ACT regulation, which has been adopted by several **other** states, requires an increasing percentage of medium- and heavy-duty trucks sold into the state to be zero emission.

PACCAR established its science-based greenhouse gas emission reduction targets to meet the goals of the **Paris Agreement.** The Company's product planning **through 2030** is aligned with these statutory and regulatory requirements, and uses a climate change scenario analysis to limit global warming to below 2°C. Even without legislation to reduce greenhouse gas emissions, PACCAR expects to continue to significantly invest in technologies to improve fuel efficiency for its customers, which would also reduce greenhouse gas emissions.

The Company continually monitors developments in emissions and climate change-related laws and regulations in the markets in which the Company conducts business, and expects that climate change-related laws, regulations, and international accords will continue to evolve. PACCAR cannot reasonably predict whether future laws, regulations, and international accords could materially increase its environmental compliance costs, alter its product development strategy, or impact its business, financial condition, or results of operations.

**Recalls, Litigation, Product Liability and Regulatory.** The Company's products are subject to recall for environmental, performance and safety-related issues. Product recalls, lawsuits, regulatory actions or increases in the reserves the Company establishes for contingencies may increase the Company's costs and lower profits. Due to the international nature of the Company's business, some products are also subject to international trade regulations, including customs and import/export related laws and regulations, government embargoes and sanctions prohibiting sales to specific persons or countries, as well as anti-corruption laws. The Company's telematics depend on cellular frequency allocations regulated by government agencies and collected data is subject to various privacy laws and government regulations. The Company's reputation and its brand names are valuable assets, and claims or regulatory actions, even if unsuccessful or without merit, could adversely affect the Company's reputation and brand images because of adverse publicity.

**Currency Exchange and Translation.** The Company's consolidated financial results are reported in U.S. dollars, while significant operations are denominated in the currencies of other countries. Currency exchange rate fluctuations can affect the Company's assets, liabilities and results of operations through both translation and transaction risk, as reported in the Company's financial statements. The Company uses certain derivative financial instruments and localized production of its products to reduce, but not eliminate, the effects of foreign currency exchange rate fluctuations.

**Accounting Estimates.** In the preparation of the Company's financial statements in accordance with U.S. generally accepted accounting principles, management uses estimates and makes judgments and assumptions that affect asset and liability values and the amounts reported as income and expense during the periods presented. Certain of these estimates, judgments and assumptions, such as residual values on operating leases, the allowance for credit losses and product warranty are particularly sensitive. If actual results are different from estimates used by management, they may have a material impact on the financial statements. For additional disclosures regarding accounting estimates, see "Critical Accounting Policies" under Item 7 of this Form 10-K.

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**Taxes.** Changes in statutory income tax rates in the countries in which the Company operates impact the Company's effective tax rate. Changes to other taxes or the adoption of other new tax legislation could affect the Company's provision for income taxes and related tax assets and liabilities.

**ITEM 1B. UNRESOLVED STAFF COMMENTS.**

None.

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**ITEM 1C. CYBERSECURITY.**

The Company maintains a comprehensive cybersecurity management and governance program. The Company's information security management system is based upon the National Institute of Standards and Technology Cybersecurity Framework (NIST CSF). The Company engages internal and third-party auditors and other professional parties when necessary, as part of its cybersecurity management program. The Company conducts penetration and compromise assessment tests, implements detection and prevention tools, monitors cyber events and has active disaster recovery plans. For third-party IT services, the Company conducts an architectural, privacy and security analysis of their solution. If any gaps are identified, the third-party remediates or mitigates the risk to an acceptable level. The Company simulates potential cyber-attacks and performs incident responses to test preparedness. These exercises are used to train and update the Company's Incident Response plan, including any gaps identified. The Company conducts yearly information security training for employees and conducts ongoing phishing tests.

The Company's Security Risk Council, including the Chief Information Security Officer, meets regularly to cover risks, plans and updates to the security program. It briefs the Board of Directors and/or the Audit Committee of the Board of Directors on technology and information security matters. Management and the Board of Directors also receive periodic updates on the status of cybersecurity investments to guard against such events. In the event of a security breach, the Company's Security Risk Council evaluates its significance and briefs the Board on the event.

The Company has not experienced any notable security incidents that would have a material impact on the results of operations and financial condition of the Company. Certain dealers and suppliers have reported they have experienced cyberattacks and those have not caused any material impact to the Company.

## ITEM 2. PROPERTIES.

The Company and its subsidiaries own and operate manufacturing plants in **five** **four** U.S. states, three countries in Europe, and in Australia, Brasil, Canada and Mexico. The Company also has **18** **20** parts distribution centers, many sales and service offices, and finance and administrative offices which are operated in owned or leased premises in these and other **locations**, **locations**, including a service office in India. Facilities for product testing and research and development are located in the state of Washington and the Netherlands. The Company also has an innovation center in Sunnyvale, California. The Company's corporate headquarters is located in owned premises in Bellevue, Washington. The Company considers all of the properties used by its businesses to be suitable for their intended purposes.

The Company invests in facilities, equipment and processes to provide manufacturing and warehouse capacity to meet its customers' needs and improve operating performance.

The following summarizes the number of the Company's manufacturing plants and parts distribution centers by geographical location within indicated industry segments:

	Central and So.						Central and So.					
	U.S.	Canada	Australia	Mexico	Europe	America	U.S.	Canada	Australia	Mexico	Europe	America
	Truck	4	1	1	1	3	1	4	1	1	1	3
Parts	7	2	2	1	4	2	7	2	2	1	5	3
Other	2	—	—	—	—	—	—	—	—	—	—	—

## ITEM 3. LEGAL PROCEEDINGS.

Refer to Note L – "Commitments and Contingencies" in the Notes to Consolidated Financial Statements (Part II, Item 8) for discussion on litigation matters, which is incorporated by reference herein.

## ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

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## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

(a) Market Information, Holders, Dividends, Securities Authorized for Issuance Under Equity Compensation Plans and Performance Graph.

#### *Market Information and Holders.*

Common stock of the Company is traded on the Nasdaq Stock Market under the symbol PCAR. There were **1,426** **1,392** record holders of the common stock at **December 31, 2023** **December 31, 2024**. The Company expects to continue paying regular cash dividends, although there is no assurance as to future dividends because they are dependent upon future earnings, capital requirements and financial conditions.

*Securities Authorized for Issuance Under Equity Compensation Plans.*

The following table provides information as of **December 31, 2023** **December 31, 2024** regarding compensation plans under which PACCAR equity securities are authorized for issuance.

	Number of Securities		
	Granted and to be Issued Related to Outstanding Options and Restricted Stock Units	Weighted-average Exercise Price of Outstanding Options	Securities Available for Future Grant
<b>Stock compensation plans approved by stockholders</b>			
	<b>4,917,291</b>	<b>\$ 57.77</b>	<b>15,018,410</b>
<b>Stock compensation plans approved by stockholders</b>			
	<b>4,564,123</b>	<b>\$ 68.77</b>	<b>14,247,054</b>

All stock compensation plans have been approved by the stockholders.

The number of securities to be issued includes those issuable under the PACCAR Inc Long Term Incentive Plan (LTI Plan) and the Restricted Stock and Deferred Compensation Plan for Non-Employee Directors (RSDC Plan). Securities to be issued include **650,075** **682,514** shares that represent deferred cash awards payable in stock.

Securities available for future grant are authorized under the following two plans: (i) **14,072,474** **13,321,465** shares under the LTI Plan, and (ii) **945,936** **925,589** shares under the RSDC Plan.

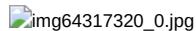
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*Stockholder Return Performance Graph.*

The following line graph compares the yearly percentage change in the cumulative total stockholder return on the Company's common stock, to the cumulative total return of the Standard & Poor's Composite 500 Stock Index and the return of the industry peer group of companies identified below (the "Current Peer Group Index" and "Prior Peer Group Index") for the last five fiscal years ended **December 31, 2023** **December 31, 2024**. Effective January 1, 2023, the Company revised its peer group to include Daimler Truck Holdings AG (effective January 1, 2022) and Iveco The Peer Group N.V. (effective January 1, 2022), direct competitors and publicly traded companies, and Terex Corporation (effective January 1, 2019), a more representative Company peer. The Company removed CNH Industrial N.V., which spun-off Iveco, and Dana Incorporated. The Current Peer Index also includes AGCO Corporation, Caterpillar Inc., Cummins Inc., Daimler Truck Holdings AG (effective January 1, 2022), Deere & Company, Eaton Corporation, Iveco Group N.V. (effective January 1, 2022), Oshkosh Corporation, TRATON SE (effective January 1, 2021), Navistar International Corporation (from **2018** **2019** through 2020) and AB Volvo. The

Prior Peer Group Index consisted of AGCO, Terex Corporation, Caterpillar Inc., CNH Industrial N.V., Cummins Inc., Dana Incorporated, Deere & Company, Eaton Corporation, Navistar International Corporation, Oshkosh Corporation, TRATON SE and AB Volvo. Standard & Poor's has calculated a return for each company in the Peer Group Index weighted according to its respective capitalization at the beginning of each period with dividends reinvested on a monthly basis. Management believes that the identified companies and methodology used in the graph for the Peer Group Index provide a better comparison than other indices available. The comparison assumes that \$100 was invested December 31, 2018 December 31, 2019, in the Company's common stock and in the stated indices and assumes reinvestment of dividends.



	2019	2020	2021	2022	2023	2024
PACCAR Inc	100	111.74	118.03	138.09	214.05	237.19
S&P 500 Index	100	118.40	152.39	124.79	157.59	197.02
Peer Group Index	100	133.64	162.88	177.56	214.49	260.91

	2018	2019	2020	2021	2022	2023
PACCAR Inc	100	145.05	162.08	171.19	200.29	310.48
S&P 500 Index	100	131.49	155.68	200.37	164.08	207.21
Current Peer Group Index	100	128.46	171.67	209.23	228.09	275.53
Prior Peer Group Index	100	128.32	170.13	209.74	230.29	272.34

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(b) Use of Proceeds from Registered Securities.  
Not applicable.

(c) Purchases of Equity Securities by the Issuer and Affiliated Purchasers.  
On December 4, 2018, PACCAR's Board of Directors approved the repurchase of up to \$500.0 million of the Company's outstanding common stock. As of December 31, 2023 December 31, 2024, the Company has repurchased \$110.0 million of shares under this plan. There were no repurchases made during the fourth quarter of 2023, 2024.

#### ITEM 6. [Reserved]

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#### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

## OVERVIEW:

PACCAR is a global technology company whose Truck segment includes the design and manufacture of high-quality light-, medium- and heavy-duty commercial trucks. In North America, the U.S. and Canada, trucks are sold under the Kenworth and Peterbilt nameplates, in Europe, under the DAF nameplate and in Mexico, Australia and South America, under the Kenworth and DAF nameplates. The Parts segment includes the distribution of aftermarket parts for trucks and related commercial vehicles. The Company's Financial Services segment derives its earnings primarily from financing or leasing PACCAR products in North America, Europe, Australia and South America. The Company's Other business includes included the manufacturing and marketing of industrial winches. winches through October 31, 2024, when PACCAR sold its industrial winch business.

## 2023 2024 Financial Highlights

- Worldwide net sales and revenues were \$33.66 billion in 2024 compared to \$35.13 billion in 2023, compared to \$28.82 billion in 2022, primarily due to lower truck revenues, partially offset by higher truck parts and parts financial services revenues.
- Truck sales were \$24.84 billion in 2024 compared to \$26.85 billion in 2023 compared to \$21.49 billion from lower revenues in 2022, primarily due to higher truck deliveries Europe and price realization in all markets. the U.S. and Canada.
- Parts sales were \$6.67 billion in 2024 compared to \$6.41 billion in 2023, compared to \$5.76 billion in 2022 reflecting higher price realization in all markets.
- Financial Services revenues were \$2.10 billion in 2024 compared to \$1.81 billion in 2023, compared to \$1.51 billion in 2022, primarily due to portfolio growth and higher portfolio yields.
- In 2023, 2024, PACCAR earned net income for the 85 86<sup>th</sup> consecutive year. Net income was \$4.16 billion (\$7.90 per diluted share) in 2024 compared to \$4.60 billion (\$8.76 per diluted share) in 2023 compared to \$3.01 billion (\$5.75 per diluted share) in 2022 reflecting higher Truck and Parts operating results. 2023.
- Adjusted net income (non-GAAP), excluding a \$446.4 million after-tax non-recurring charge related to civil litigation in Europe was \$5.05 billion (\$9.61 per diluted share). After-tax return on beginning equity (ROE) was 26.2% in 2024 compared to 34.9% in 2023. Equity increased 10.3% from \$15.88 billion in 2023 which includes the \$446.4 million after-tax non-recurring charge related to civil litigation a record \$17.51 billion in Europe in the first quarter of this year. Excluding the one-time charge, adjusted ROE (non-GAAP) was 38.3%. This compares to an ROE of 26.0% in 2022. See Reconciliation of GAAP to Non-GAAP Financial Measures on page 30, 2024.
- Capital investments were \$795.8 million in 2024 compared to \$698.3 million in 2023 compared to \$505.0 million in 2022, 2023.
- Research and development (R&D) expenses were \$452.9 million in 2024 compared to \$410.9 million in 2023 compared to \$341.2 million in 2022, 2023.

PACCAR has begun construction of a opened its new, 240,000 square-foot PACCAR Parts Distribution Center (PDC) to be opened in Massbach, Germany, in November 2024. This PDC will improve supports DAF's growth in Germany, Europe's largest truck market, by enhancing parts delivery to dealers and customers in the region. customers.

PACCAR, Cummins, Daimler Trucks and EVE Energy are partnering to create state-of-the-art commercial vehicle battery cell production. The joint venture partners expect growing demand for zero emissions vehicles throughout the decade. The planned factory in Marshall County, Mississippi, will provide cost effective scale and industry leading battery cell technology, which will benefit our commercial vehicle customers. The total investment is expected to be in the range of \$2-3 billion, with PACCAR, Cummins and Daimler Truck each owning 30% of the joint venture and EVE Energy having 10% ownership and contributing its industry leading battery cell design and manufacturing expertise. Subject to regulatory approval, the 21-gigawatt hour (GWh) factory is expected to begin producing battery cells in 2027.

The PACCAR Financial Services (PFS) group of companies has operations covering four continents and 26 countries. The global breadth of PFS and its rigorous credit application process support a portfolio of loans and leases with total assets of \$20.96 billion \$22.41 billion. PFS issued \$2.91 billion \$3.65 billion in medium-term notes during 2023 2024 to support new business volume and repay maturing debt.

## Truck Outlook

Heavy-duty truck **Truck industry** **heavy-duty** retail sales in the U.S. and Canada in **2024** **2025** are expected to be **260,000** **250,000** to **300,000** **280,000** units compared to **297,000** **268,100** in **2023**, **2024**. In Europe, the **2024** **2025** truck industry registrations for over 16-tonne vehicles are expected to be **260,000** **270,000** to 300,000 units compared to **343,300** **316,100** in **2023**, **2024**. In South America, heavy-duty truck industry registrations in **2024** **2025** are projected to be **105,000** **115,000** to **115,000** **125,000** compared to **105,000** **119,000** in **2023**, **2024**.

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#### **Parts Outlook**

In **2024**, **2025**, PACCAR Parts sales are expected to increase **4-8%** **2-4%** compared to **2023** levels reflecting strong freight demand. If **2024**, depending on the economic conditions were to worsen, lower freight volumes could reduce the demand for replacement parts, resulting in lower parts revenues and operating results. conditions.

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#### **Financial Services Outlook**

In **2024**, **2025**, average earning assets are expected to increase **3-5%** compared to **2023**, **2024**. The used truck market has normalized in North America, but remains soft in Europe. If current freight transportation conditions decline due to a weaker **economic conditions**, **economy**, then past due accounts, truck repossession and credit losses would likely increase from the current **low** levels and new business volume would likely decline.

#### **Capital Spending Investments and R&D Outlook**

PACCAR's excellent long-term profits, strong balance sheet and consistent focus on quality have enabled the Company to invest \$8.6 billion in new and expanded facilities, innovative products and new technologies during the past decade. Capital investments in **2024** **2025** are expected to be \$700 to **\$750** million **\$800** million, and R&D is expected to be \$460 to \$500 million. The Company PACCAR is increasing investing in its investment truck factories, including expansions at Kenworth Chillicothe, Ohio, PACCAR Mexico, and the DAF truck assembly plant in fuel efficient diesel and electric powertrain technologies, connected vehicle services, and next-generation Eindhoven, Netherlands. Investments in PACCAR's global engine business include additional manufacturing and parts distribution capabilities, remanufacturing capacity. In addition to the capital and R&D investments, the Company expects to invest another \$400 to \$700 million in its battery joint venture, Amplify Cell Technologies.

See the Forward-Looking Statements section of Management's Discussion and Analysis for factors that may affect these outlooks.

#### **RESULTS OF OPERATIONS:**

The Company's results of operations for the years ended **December 31, 2023** **December 31, 2024** and **2022** **2023** are presented below. For information on the year ended **December 31, 2021** **December 31, 2022**, refer to Part II, Item 7 in the **2022** **2023** Annual Report on Form 10-K.

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(\$ in millions, except per share amounts)				
(\$ in millions, except per share amounts)				
<u>Year Ended December 31</u>	<u>2023</u>	<u>2022</u>	<u>2024</u>	<u>2023</u>
<b>Net sales and revenues:</b>				
Truck	\$ 26,846.4	\$ 21,486.2	\$ 24,838.4	\$ 26,846.4
Parts	6,414.4	5,764.3	6,666.4	6,414.4
Other	54.7	63.8	59.5	54.7
Truck, Parts and Other	<u>33,315.5</u>	<u>27,314.3</u>	<u>31,564.3</u>	<u>33,315.5</u>
Financial Services	1,811.9	1,505.4	2,099.5	1,811.9
	<u>\$ 35,127.4</u>	<u>\$ 28,819.7</u>	<u>\$ 33,663.8</u>	<u>\$ 35,127.4</u>
<b>Income before income taxes:</b>				
Truck	\$ 3,799.9	\$ 1,753.3	\$ 2,852.6	\$ 3,799.9
Parts	1,702.6	1,446.6	1,704.5	1,702.6
Other*	(616.8)	(1.1)	13.5	(616.8)
Truck, Parts and Other	<u>4,885.7</u>	<u>3,198.8</u>	<u>4,570.6</u>	<u>4,885.7</u>
Financial Services	540.3	588.9	435.6	540.3
Investment income	292.2	61.0	394.7	292.2
Income taxes	(1,117.4)	(837.1)	(1,238.9)	(1,117.4)
<b>Net Income</b>	<b>\$ 4,600.8</b>	<b>\$ 3,011.6</b>		
<b>Net income</b>	<b>\$ 4,162.0</b>	<b>\$ 4,600.8</b>		
Diluted earnings per share	<u>\$ 8.76</u>	<u>\$ 5.75</u>	<u>\$ 7.90</u>	<u>\$ 8.76</u>
After-tax return on revenues	<u>13.1%</u>	<u>10.4%</u>	<u>12.4%</u>	<u>13.1%</u>

\* In 2023, Other includes a \$600.0 million non-recurring charge related to civil litigation in Europe (EC-related claims) in the first quarter 2023. In 2024, Other includes a \$14.0 million gain on sale of the winch business.

The following provides an analysis of the results of operations for the Company's three reportable segments - Truck, Parts and Financial Services. Where possible, the Company has quantified the impact of factors identified in the following discussion and analysis. In cases where it is not possible to quantify the impact of factors, the Company lists them in estimated order of importance. Factors for which the Company is unable to specifically quantify the impact include market demand, fuel prices, freight tonnage and economic conditions affecting the Company's results of operations.

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#### 2023 2024 Compared to 2022: 2023:

##### **Truck**

The Company's Truck segment accounted for 77% 74% of revenues in 2023 2024 compared to 75% 77% in 2022 2023.

The Company's new truck deliveries are summarized below:

<u>Year Ended December 31</u>	<u>2024</u>	<u>2023</u>	<u>% CHANGE</u>
U.S. and Canada	106,400	109,100	(2)
Europe	45,400	63,200	(28)

Mexico, South America, Australia and other	<b>33,500</b>	31,900	5
Total units	<b>185,300</b>	204,200	(9)
<b><u>Year Ended December 31.</u></b>			
U.S. and Canada	<b>109,100</b>	95,600	14
Europe	<b>63,200</b>	62,400	1
Mexico, South America, Australia and other	<b>31,900</b>	27,900	14
Total units	<b>204,200</b>	185,900	10

The increase in Worldwide new truck deliveries worldwide decreased in 2023 2024 compared to 2022 was driven by higher build rates and increased demand 2023, primarily due to lower deliveries in all major markets. Europe.

Market share data discussed below is provided by third-party sources and is measured by either retail sales or registrations for the Company's dealer network as a percentage of total retail sales or registrations depending on the geographic market. In the U.S. and Canada, market share is based on retail sales. In Europe, market share is based primarily on registrations.

In 2023, 2024, industry retail sales in the heavy-duty market in the U.S. and Canada increased decreased to 268,100 units from 297,000 units from 283,500 units in 2022, 2023. The Company's heavy-duty truck retail market share was 30.7% in 2024 compared to 29.5% in 2023 compared to 29.8% in 2022, 2023. The medium-duty market was 110,400 units in 2024 compared to 105,300 units in 2023 compared to 88,300 units in 2022, 2023. The Company's medium-duty market share was 18.0% in 2024 compared to 14.5% in 2023 compared to 10.9% in 2022, 2023.

The over 16-tonne truck market in Europe in 2023 increased 2024 decreased to 316,100 units from 343,300 units from 297,500 units in 2022, 2023, and DAF's market share was 14.4% in 2024 compared to 15.6% in 2023 compared to 17.3% in 2022, 2023. The 6 to 16-tonne market was 50,900 units in 2024 and 46,800 units in 2023 and 38,800 units in 2022, 2023. DAF's market share in the 6 to 16-tonne market in 2023 2024 was 9.1% 9.5% compared to 9.7% 9.1% in 2022, 2023.

The over 16-tonne truck market in Brasil in 2023 decreased 2024 increased to 97,700 units from 82,100 units from 97,900 units in 2022, 2023, and DAF Brasil achieved a record 10.2% Brasil's market share was 9.9% in 2023 2024 compared to 6.9% 10.2% in 2022, 2023.

The Company's worldwide truck net sales and revenues are summarized below:

(\$ in millions)						
	%			%		
(\$ in millions)	2023	2022	CHANGE	2024	2023	CHANGE
<b><u>Year Ended December 31.</u></b>						
Truck net sales and revenues:						
U.S. and Canada	<b>\$ 15,898.5</b>	\$ 12,521.8	27	<b>\$ 15,386.1</b>	\$ 15,898.5	(3)
Europe	<b>6,871.3</b>	5,866.5	17	<b>4,998.2</b>	6,871.3	(27)
Mexico, South America, Australia and other	<b>4,076.6</b>	3,097.9	32	<b>4,454.1</b>	4,076.6	9
	<b>\$ 26,846.4</b>	<b>\$ 21,486.2</b>	<b>25</b>	<b>\$ 24,838.4</b>	<b>\$ 26,846.4</b>	<b>(7)</b>
Truck income before income taxes	<b>\$ 3,799.9</b>	\$ 1,753.3	117	<b>\$ 2,852.6</b>	\$ 3,799.9	(25)
Pre-tax return on revenues	<b>14.2%</b>	8.2%		<b>11.5%</b>	14.2%	

The Company's worldwide truck net sales and revenues increased decreased to \$24.84 billion in 2024 from \$26.85 billion in 2023 from \$21.49 billion in 2022 primarily due to higher lower truck unit deliveries improved price realization in all markets and favorable currency translation effects, primarily the euro. Europe. Truck segment income before income taxes and pretax pre-tax return on revenues reflect decreased primarily due to

lower truck unit deliveries in Europe and the impact of U.S. and Canada, partially offset by higher truck unit deliveries in Mexico and improved margins. South America.

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The major factors for the Truck segment changes in net sales and revenues, cost of sales and revenues and gross margin between 2023/2024 and 2022/2023 are as follows:

(\$ in millions)	NET			COST OF			AND	NET SALES AND AND	COST OF SALES AND AND	GROSS GROSS				
	SALES AND			SALES AND										
	REVENUES	REVENUES	GROSS MARGIN	REVENUES	REVENUES	MARGIN								
2022	\$ 21,486.2	\$ 19,205.4	\$ 2,280.8											
<b>Increase (decrease)</b>														
(\$ in millions)	REVENUES	REVENUES	MARGIN											
2023	\$ 26,846.4	\$ 22,440.6	\$ 4,405.8											
<b>(Decrease) increase</b>														
Truck sales volume	2,465.8	1,918.0	547.8	(2,107.6)	(1,650.0)	(457.6)								
Average truck sales prices	2,785.9		2,785.9		155.6	155.6								
<b>Average per truck material, labor and other direct costs</b>		916.7	(916.7)											
Average material, labor and other direct costs		557.1	(557.1)											
Factory overhead and other indirect costs		204.3	(204.3)				18.6	(18.6)						
Extended warranties, operating leases and other	40.5	134.2	(93.7)	61.5	106.3	(44.8)								
Currency translation	68.0	62.0	6.0	(117.5)	(82.8)	(34.7)								
<b>Total increase</b>	<b>5,360.2</b>	<b>3,235.2</b>	<b>2,125.0</b>											
2023	\$ 26,846.4	\$ 22,440.6	\$ 4,405.8											
<b>Total decrease</b>	<b>(2,008.0)</b>	<b>(1,050.8)</b>	<b>(957.2)</b>											
2024	<b>\$ 24,838.4</b>	<b>\$ 21,389.8</b>	<b>\$ 3,448.6</b>											

- Truck sales volume reflects decreased revenues by \$2,107.6 million and costs by \$1,650.0 million, primarily reflecting lower truck deliveries in Europe and the U.S. and Canada, partially offset by higher truck deliveries in all major markets. Mexico and Brasil.
- Average truck sales prices increased sales by \$2.79 billion, primarily due to higher \$155.6 million from modest price realization, worldwide reflecting primarily in the positive effect of new truck models as well as inflationary cost increases. U.S. and Canada, Mexico and Australia.
- Average cost per truck increased cost of sales by \$916.7 million \$557.1 million, primarily reflecting higher raw material and labor and product support costs, mainly partially offset by lower warranty expense costs.
- Factory overhead and other indirect costs increased \$204.3 million \$18.6 million, primarily due to higher labor costs, maintenance, depreciation primarily offset by lower utilities costs and utilities factory supplies.
- Extended warranties, operating leases and other increased revenues by \$40.5 million \$61.5 million primarily due to higher volume of repair and increased cost of sales by \$134.2 million, maintenance (R&M) contracts, extended warranty and dealer support services. The increase in cost of sales was primarily due to by \$106.3

million reflects higher costs from extended warranty, R&M contracts, dealer support services and service contracts, lower used truck results.

- The currency translation effect on sales and cost of sales primarily reflects an increase a decline in the value of the euro Brazilian real, Canadian dollar, Mexican peso and Brazilian real Australian dollar relative to the U.S. dollar, partially offset by the decrease increase in the value of the Canadian dollar and Australian dollar euro relative to the U.S. dollar.
- Truck gross margin was 13.9% in 2024 compared to 16.4% in 2023 compared to 10.6% in 2022 due to the factors noted above.

Truck selling, general and administrative expenses (SG&A) expenses in 2023 2024 decreased to \$254.2 million from \$278.5 million from \$280.0 million in 2022, 2023. The decrease was primarily due to lower professional expenses, and lower sales and marketing expenses offset by higher salaries and travel related costs. professional expenses. As a percentage of sales, Truck SG&A was 1.0% in 2023 2024 and 1.3% 1.0% in 2022, 2023.

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### Parts

The Company's Parts segment accounted for 18% 20% of revenues in 2023 2024 compared to 20% 18% in 2022, 2023.

<u>Year Ended December 31.</u>	(\$ in millions)			(\$ in millions)		
	2023	2022	CHANGE	2024	2023	CHANGE
<b>Parts net sales and revenues:</b>						
U.S. and Canada	\$ 4,441.7	\$ 4,087.5	9	\$ 4,547.5	\$ 4,441.7	2
Europe	1,357.0	1,141.1	19	1,424.3	1,357.0	5
Mexico, South America, Australia and other	615.7	535.7	15	694.6	615.7	13
	<u>\$ 6,414.4</u>	<u>\$ 5,764.3</u>	<u>11</u>	<u>\$ 6,666.4</u>	<u>\$ 6,414.4</u>	<u>4</u>
Parts income before income taxes	\$ 1,702.6	\$ 1,446.6	18	\$ 1,704.5	\$ 1,702.6	—
Pre-tax return on revenues	<b>26.5 %</b>	<b>25.1 %</b>	<b>—</b>	<b>25.6 %</b>	<b>26.5 %</b>	<b>—</b>

The Company's worldwide parts net sales and revenues increased to \$6.67 billion in 2024 from \$6.41 billion in 2023 from \$5.76 billion in 2022 primarily due to higher price realization in all markets. The increase in Parts segment income before income taxes and pre-tax return on revenues was primarily due to higher price realization sales in all markets.

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The major factors for the Parts segment changes in net sales and revenues, cost of sales and revenues and gross margin between 2023 2024 and 2022 2023 are as follows:

NET	COST OF
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(\$ in millions)	SALES AND	SALES AND	GROSS
	REVENUES	REVENUES	MARGIN
2023	\$ 6,414.4	\$ 4,369.6	\$ 2,044.8
<b>Increase (decrease)</b>			
Aftermarket parts volume	89.8	81.2	8.6
Average aftermarket parts sales prices	161.6		161.6
Average aftermarket parts direct costs		143.9	(143.9)
Warehouse and other indirect costs		14.2	(14.2)
Currency translation	.6	(4.5)	5.1
<b>Total increase</b>	<b>252.0</b>	<b>234.8</b>	<b>17.2</b>
2024	<u>\$ 6,666.4</u>	<u>\$ 4,604.4</u>	<u>\$ 2,062.0</u>

(\$ in millions)	NET	COST OF		GROSS
	SALES AND	SALES AND	MARGIN	
	REVENUES	REVENUES		
2022	\$ 5,764.3	\$ 4,009.6	\$ 1,754.7	
<b>Increase (decrease)</b>				
Aftermarket parts volume	22.5	9.2	13.3	
Average aftermarket parts sales prices	614.2		614.2	
Average aftermarket parts direct costs		297.6	(297.6)	
Warehouse and other indirect costs		44.8	(44.8)	
Currency translation	13.4	8.4	5.0	
<b>Total increase</b>	<b>650.1</b>	<b>360.0</b>	<b>290.1</b>	
2023	<u>\$ 6,414.4</u>	<u>\$ 4,369.6</u>	<u>\$ 2,044.8</u>	

- Aftermarket parts sales volume increased by \$22.5 million \$89.8 million and related cost of sales increased by \$9.2 million \$81.2 million, primarily reflecting higher sales volume in Brasil, Australia all markets except the U.S. and Europe, partially offset by lower sales volume in the U.S. Canada.
- Average aftermarket parts sales prices increased sales by \$614.2 million \$161.6 million, primarily due to higher price realization in North America Europe and Europe, the U.S. and Canada.
- Average aftermarket parts direct costs increased \$297.6 million \$143.9 million due to higher material costs, primarily in the U.S. and Europe, Europe, and higher delivery costs.
- Warehouse and other indirect costs increased \$44.8 million \$14.2 million primarily due to higher salaries and related expenses and costs of supplies, expenses.
- The currency translation effect on sales and cost of sales primarily reflects a decrease in the value of the Brazilian real, Canadian dollar and Australian dollar relative to the U.S. dollar, partially offset by an increase in the value of the euro relative to the U.S. dollar, partially offset by a decrease in the value of the Australian dollar and the Canadian dollar relative to the U.S. dollar.
- Parts gross margin was 30.9% in 2024 compared to 31.9% in 2023 compared to 30.4% in 2022 due to the factors noted above.

Parts SG&A expense in 2023 2024 increased to \$246.4 million from \$238.0 million from \$216.3 million in 2022, 2023. The increase was primarily due to higher salaries and related expenses, partially offset by lower sales and marketing costs. As a percentage of sales, Parts SG&A was 3.7% in 2023 2024 and 3.8% 3.7% in 2022, 2023.

### Financial Services

The Company's Financial Services segment accounted for 5% of revenues in 2023 and 2022, 6% in 2024 compared to 5% in 2023.

(\$ in millions)							
(\$ in millions)							
<u>Year Ended December 31</u>							
		2023	2022	CHANGE	2024	2023	CHANGE
New loan and lease volume:				%			%
U.S. and Canada	\$ 3,662.3	\$ 3,376.5	8	\$ 3,961.4	\$ 3,662.3	8	
Europe	1,586.6	1,483.4	7	1,325.1	1,586.6	(16)	
Mexico, Australia, Brasil and other	1,956.4	1,355.8	44	2,213.3	1,956.4	13	
	<b>\$ 7,205.3</b>	<b>\$ 6,215.7</b>	<b>16</b>	<b>\$ 7,499.8</b>	<b>\$ 7,205.3</b>	<b>4</b>	
New loan and lease volume by product:							
Loans and finance leases	\$ 6,538.6	\$ 5,209.6	26	\$ 6,585.2	\$ 6,538.6	1	
Equipment on operating lease	666.7	1,006.1	(34)	914.6	666.7	37	
	<b>\$ 7,205.3</b>	<b>\$ 6,215.7</b>	<b>16</b>	<b>\$ 7,499.8</b>	<b>\$ 7,205.3</b>	<b>4</b>	
New loan and lease unit volume:							
Loans and finance leases	47,200	42,100	12	46,600	47,200	(1)	
Equipment on operating lease	7,200	11,600	(38)	7,750	7,200	8	
	<b>54,400</b>	<b>53,700</b>	<b>1</b>	<b>54,350</b>	<b>54,400</b>		
Average earning assets:							
U.S. and Canada	\$ 9,478.5	\$ 8,647.4	10	\$ 11,196.9	\$ 9,478.5	18	
Europe	4,465.9	3,810.0	17	4,182.9	4,465.9	(6)	
Mexico, Australia, Brasil and other	3,596.5	2,544.0	41	4,514.9	3,596.5	26	
	<b>\$ 17,540.9</b>	<b>\$ 15,001.4</b>	<b>17</b>	<b>\$ 19,894.7</b>	<b>\$ 17,540.9</b>	<b>13</b>	
Average earning assets by product:							
Loans and finance leases	\$ 11,903.3	\$ 10,279.4	16	\$ 13,735.6	\$ 11,903.3	15	
Dealer wholesale financing	3,100.2	1,933.9	60	3,988.2	3,100.2	29	
Equipment on lease and other	2,537.4	2,788.1	(9)	2,170.9	2,537.4	(14)	
	<b>\$ 17,540.9</b>	<b>\$ 15,001.4</b>	<b>17</b>	<b>\$ 19,894.7</b>	<b>\$ 17,540.9</b>	<b>13</b>	
Revenues:							
U.S. and Canada	\$ 759.7	\$ 684.3	11	\$ 894.2	\$ 759.7	18	
Europe	555.7	498.3	12	577.9	555.7	4	
Mexico, Australia, Brasil and other	496.5	322.8	54	627.4	496.5	26	
	<b>\$ 1,811.9</b>	<b>\$ 1,505.4</b>	<b>20</b>	<b>\$ 2,099.5</b>	<b>\$ 1,811.9</b>	<b>16</b>	
Revenues by product:							
Loans and finance leases	\$ 839.8	\$ 532.0	58	\$ 981.3	\$ 766.3	28	
Dealer wholesale financing	169.5	96.7	75	314.6	243.0	29	
Equipment on lease and other	802.6	876.7	(8)	803.6	802.6		
	<b>\$ 1,811.9</b>	<b>\$ 1,505.4</b>	<b>20</b>	<b>\$ 2,099.5</b>	<b>\$ 1,811.9</b>	<b>16</b>	
Income before income taxes	<b>\$ 540.3</b>	<b>\$ 588.9</b>	<b>(8)</b>	<b>\$ 435.6</b>	<b>\$ 540.3</b>	<b>(19)</b>	

New loan and lease volume increased to a record \$7.50 billion in 2024 from \$7.21 billion in 2023 from \$6.22 billion in 2022. The increase in new loan and finance lease volume reflected higher retail finance market share of new PACCAR truck sales, of PACCAR trucks primarily in the U.S. and a higher amount financed per truck in all major markets, Canada and Brasil. The decrease in equipment on operating leases new business lease volume reflected lower market demand partially offset by and a higher amount financed per

truck in all major markets. The effect of currency translation increased decreased new loan and lease volume by \$98.7 million, \$85.7 million, primarily due to a decrease in the stronger value of the Brazilian real and Mexican peso and euro relative to the U.S. dollar. PFS finance market share of new PACCAR truck sales was 25.0% in 2024 compared to 24.0% in 2023 compared to 25.6% in 2022, 2023.

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PFS revenues increased to \$2.10 billion in 2024 from \$1.81 billion in 2023 from \$1.51 billion in 2022, 2023. The increase was primarily due to higher interest and fee income driven by portfolio growth and higher portfolio yields, in all markets except Europe. The effects of currency translation increased decreased PFS revenues by \$40.8 million \$23.5 million in 2023, 2024, primarily due to a stronger Mexican peso and euro decrease in the value of foreign currencies relative to the U.S. dollar, primarily the Brazilian real and Mexican peso.

PFS income before income taxes decreased to \$435.6 million in 2024 from \$540.3 million in 2023, from \$588.9 million in 2022, primarily due to lower operating lease margins, reflecting lower results on returned lease assets, partially offset by higher finance margins, margins from a higher asset portfolio and higher portfolio yields. The effect of currency translation increased decreased PFS income before income taxes by \$15.0 million \$8.7 million in 2023, 2024, primarily due to a stronger decrease in the value of the Brazilian real and Mexican peso and euro relative to the U.S. dollar.

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Included in Financial Services, "Other Assets" Other assets on the Company's Consolidated Balance Sheets are used trucks held for sale, net of impairments, of \$396.5 million at December 31, 2024 and \$309.8 million at December 31, 2023 and \$141.7 million at December 31, 2022. These trucks are primarily units returned from matured operating leases in the ordinary course of business, and also include trucks acquired from repossessions, through acquisitions of used trucks in trades related to new truck sales and trucks returned from residual value guarantees (RVGs).

The Company recognized gains losses on used trucks, excluding repossessions, of \$59.0 million in 2024 compared to gains of \$43.5 million in 2023, compared to \$140.1 million in 2022, including \$40.3 million of losses on multiple unit transactions of in 2024 compared to \$12.3 million in 2023 compared to \$8.8 million in 2022, 2023. Used truck losses related to repossessions, which are recognized as credit losses, were \$9.8 million in 2023 were \$20.24 and \$4.6 million and were insignificant in 2022, 2023.

The major factors for the changes in interest and fees, interest and other borrowing expenses and finance margin between 2023, 2024 and 2022, 2023 are outlined below:

(\$ in millions)	INTEREST AND OTHER		
	INTEREST AND FEES	BORROWING EXPENSES	FINANCE MARGIN
2023	\$ 1,009.3	\$ 500.6	\$ 508.7
Increase (decrease)			
Average finance receivables	208.9		208.9

Average debt balances		107.9	(107.9)
Yields	96.7		96.7
Borrowing rates		113.1	(113.1)
Currency translation and other	(19.0)	(10.8)	(8.2)
<b>Total increase</b>	<b>286.6</b>	<b>210.2</b>	<b>76.4</b>
<b>2024</b>	<b>\$ 1,295.9</b>	<b>\$ 710.8</b>	<b>\$ 585.1</b>

(\$ in millions)	INTEREST AND OTHER		
	INTEREST AND FEES	BORROWING EXPENSES	FINANCE MARGIN
2022	\$ 628.7	\$ 216.3	\$ 412.4
<b>Increase (decrease)</b>			
Average finance receivables	183.6		183.6
Average debt balances		76.1	(76.1)
Yields	177.7		177.7
Borrowing rates		200.2	(200.2)
Currency translation and other	19.3	8.0	11.3
<b>Total increase</b>	<b>380.6</b>	<b>284.3</b>	<b>96.3</b>
<b>2023</b>	<b>\$ 1,009.3</b>	<b>\$ 500.6</b>	<b>\$ 508.7</b>

- Average finance receivables increased \$2.77 billion \$2.84billion (excluding foreign exchange effects), increasing interest and fees by \$208.9 million in 2023 2024, primarily due to higher average loan, finance lease and dealer wholesale balances balances in the U.S. and Canada, Mexico and Brasil.
- Average debt balances increased \$1.91 billion \$2.25billion (excluding foreign exchange effects), increasing interest and other borrowing costs by \$107.9 million in 2023 2024, reflecting higher funding requirements for the portfolio which includes growth in loans, finance leases and dealer wholesale and equipment on operating lease, receivables.
- Higher portfolio yields (6.7% (7.3% in 2023 2024 compared to 5.1% 6.7% in 2022 2023) increased interest and fees by \$177.7 million \$96.7 million. The higher portfolio yields were primarily due to higher market rates in all markets, markets except Brasil.
- Higher borrowing rates (3.9% (4.7% in 2023 2024 compared to 2.0% 3.9% in 2022 2023) increased interest and other borrowing expenses by \$113.1 million and were primarily due to higher debt market rates in all markets, markets except Brasil.
- The currency translation effects reflect a increase decrease in the value of foreign currencies relative to the U.S. dollar, primarily the Mexican peso, Brazilian real and euro, Mexican peso.

The following table summarizes operating lease, rental and other revenues and depreciation and other expenses:

(\$ in millions)	2024	2023
<i>Year Ended December 31.</i>		
Operating lease and rental revenues	\$ 677.4	\$ 751.8
Used truck sales	95.1	23.0
Insurance, franchise and other revenues	31.1	27.8
<b>Operating lease, rental and other revenues</b>	<b>\$ 803.6</b>	<b>\$ 802.6</b>

Depreciation of operating lease equipment	\$ 544.7	\$ 488.6
Vehicle operating expenses	67.8	73.1
Cost of used truck sales	98.1	24.1
Insurance, franchise and other expenses	7.9	4.9
Depreciation and other expenses	<u>\$ 718.5</u>	<u>\$ 590.7</u>

(\$ in millions)		
<u>Year Ended December 31.</u>	2023	2022
Operating lease and rental revenues	\$ 751.8	\$ 807.2
Used truck sales	23.0	50.5
Insurance, franchise and other revenues	27.8	19.0
Operating lease, rental and other revenues	<u>\$ 802.6</u>	<u>\$ 876.7</u>
Depreciation of operating lease equipment	\$ 488.6	\$ 474.9
Vehicle operating expenses	73.1	33.9
Cost of used truck sales	24.1	49.3
Insurance, franchise and other expenses	4.9	2.7
Depreciation and other expenses	<u>\$ 590.7</u>	<u>\$ 560.8</u>

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The major factors for the changes in operating lease, rental and other revenues, depreciation and other expenses and lease margin between **2023** **2024** and **2022** **2023** are outlined below:

(\$ in millions)	OPERATING LEASE,		DEPRECIATION		LEASE MARGIN	
	RENTAL AND OTHER REVENUES		AND OTHER EXPENSES			
	\$	802.6	\$	590.7		
<b>2023</b>					<b>211.9</b>	
<b>Increase (decrease)</b>						
Used truck sales		72.2		74.0	(1.8)	
Results on returned lease assets				99.7	(99.7)	
Average operating lease assets		(148.2)		(132.1)	(16.1)	
Revenue and cost per asset		78.2		85.1	(6.9)	
Currency translation and other		(1.2)		1.1	(2.3)	
<b>Total increase (decrease)</b>		<b>1.0</b>		<b>127.8</b>	<b>(126.8)</b>	
<b>2024</b>					<b>85.1</b>	

(\$ in millions)	OPERATING LEASE,		DEPRECIATION		LEASE MARGIN	
	RENTAL AND OTHER REVENUES		AND OTHER EXPENSES			
	\$	876.7	\$	560.8		
<b>2022</b>					<b>315.9</b>	
<b>(Decrease) increase</b>						
Used truck sales		(27.8)		(25.6)	(2.2)	
Results on returned lease assets				107.6	(107.6)	
Average operating lease assets		(129.4)		(110.3)	(19.1)	
Revenue and cost per asset		53.1		42.1	11.0	

<b>Currency translation and other</b>	<b>30.0</b>	<b>16.1</b>	<b>13.9</b>
<b>Total (decrease) increase</b>	<b>(74.1)</b>	<b>29.9</b>	<b>(104.0)</b>
<b>2023</b>	<b>\$ 802.6</b>	<b>\$ 590.7</b>	<b>\$ 211.9</b>

- Lower sales volume, and partially offset by lower market prices of used truck on trade, primarily in Europe, decreased revenues by \$27.8 million \$72.2 million and related depreciation and other expenses by \$25.6 million \$74.0 million.
- Results on returned lease assets increased depreciation and other expenses by \$107.6 million \$99.7 million, primarily due to lower gains losses on sales sale of returned lease units in 2024 (compared to gains in 2023) and impairment on existing used truck inventories, mainly in Europe, as a result of lower used truck market values.
- Average operating lease assets decreased \$280.7 million \$365.9 million (excluding foreign exchange effects), which decreased revenues by \$129.4 million \$148.2 million and related depreciation and other expenses by \$110.3 million \$132.1 million.
- Revenue per asset increased \$53.1 million \$78.2 million primarily due to higher lease rates reflecting higher average truck value financed and higher market rates. Cost per asset increased \$42.1 million \$85.1 million due to higher depreciation and operating expenses, expenses, mainly in Europe.
- The currency translation effects reflect an increase in the value of foreign currencies relative to the U.S. dollar, primarily the Mexican peso and euro.

Financial Services SG&A expense increased to \$159.0 million in 2024 from \$149.0 million in 2023 from \$133.9 million in 2022. The increase was primarily due to higher salaries and related expenses and higher travel costs and unfavorable currency translation effects, primarily the Mexican peso and euro. As a percentage of average earning assets, Financial Services SG&A was .8% in 2023 2024 and .9% .8% in 2022, 2023.

The following table summarizes the provision for losses on receivables and net charge-offs:

(\$ in millions)	2023		2022		2024		2023	
	PROVISION		PROVISION		PROVISION		PROVISION	
	FOR	NET	FOR	NET	FOR	NET	FOR	NET
LOSSES ON	CHARGE-	LOSSES ON	CHARGE-	LOSSES ON	CHARGE-	LOSSES ON	CHARGE-	LOSSES ON
RECEIVABLES	OFFS	RECEIVABLES	OFFS	RECEIVABLES	OFFS	RECEIVABLES	OFFS	RECEIVABLES
PROVISION								
LOSSES ON	CHARGE-	LOSSES ON	CHARGE-	LOSSES ON	CHARGE-	LOSSES ON	CHARGE-	LOSSES ON
RECEIVABLES	OFFS	RECEIVABLES	OFFS	RECEIVABLES	OFFS	RECEIVABLES	OFFS	RECEIVABLES
U.S. and Canada	\$ 7.9	\$ 8.6	\$ (5.1)	\$ (.9)	\$ 42.5	\$ 29.4	\$ 7.9	\$ 8.6
Europe	4.4	2.9	.8	.6	16.8	15.8	4.4	2.9
Mexico, Australia, Brasil and other	19.0	11.8	9.8	(.4)	16.3	8.3	19.0	11.8
	<b>\$ 31.3</b>	<b>\$ 23.3</b>	<b>\$ 5.5</b>	<b>\$ (.7)</b>	<b>\$ 75.6</b>	<b>\$ 53.5</b>	<b>\$ 31.3</b>	<b>\$ 23.3</b>

The provision for losses on receivables increased to \$75.6 million in 2024 from \$31.3 million in 2023, from \$5.5 million in 2022, primarily driven by portfolio growth, an increase in the Company's 30+ past due accounts and higher charge-offs portfolio growth in the U.S. and Canada and Europe. The increased charge-offs in 2024 included three large fleet customers in the U.S. and Canada and two large fleet customers in Europe. The

higher past due balances charge-offs in 2023. 2024 also reflected higher average loss severity in all markets from lower used truck market values.

The Company modifies loans and finance leases as a normal part of its Financial Services operations. The Company may modify loans and finance leases for commercial reasons or for credit reasons. Modifications for commercial reasons are changes to contract terms for customers that are not considered to be in financial difficulty. Insignificant delays are modifications extending terms up to three months for customers experiencing some short-term financial stress, but not considered to be in financial difficulty. Modifications for credit reasons are changes to contract terms for customers considered to be in financial difficulty. The Company's modifications typically result in granting more time to pay the contractual amounts owed and charging a fee and interest for the term of the modification. When considering whether to modify customer accounts for credit reasons, the Company evaluates the creditworthiness of the customers and modifies those accounts that the Company considers likely to perform under the modified terms.

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The post-modification balances of accounts modified during the years ended December 31, 2023 December 31, 2024 and 2022 2023 are summarized below:

(\$ in millions)	2023		2022	
	AMORTIZED	% OF TOTAL	AMORTIZED	% OF TOTAL
	COST BASIS	PORTFOLIO*	COST BASIS	PORTFOLIO*
Commercial	\$ 200.1	1.5 %	\$ 225.4	2.0 %
Insignificant delay	232.5	1.7 %	79.3	.7 %
Credit	55.2	.4 %	59.8	.5 %
	<b>\$ 487.8</b>	<b>3.6 %</b>	<b>\$ 364.5</b>	<b>3.2 %</b>
	2024		2023	
(\$ in millions)	2024		2023	
	AMORTIZED	% OF TOTAL	AMORTIZED	% OF TOTAL
	COST BASIS	PORTFOLIO*	COST BASIS	PORTFOLIO*
Commercial	\$ 441.3	3.1 %	\$ 200.1	1.5 %
Insignificant delay	223.0	1.5 %	232.5	1.7 %
Credit	330.2	2.3 %	55.2	.4 %
	<b>\$ 994.5</b>	<b>6.9 %</b>	<b>\$ 487.8</b>	<b>3.6 %</b>

\* Amortized cost basis immediately after modification as a percentage of the year-end retail portfolio balance.

Modification activity increased to \$487.8 \$994.5 million in 2023 2024 from \$364.5 \$487.8 million in 2022 2023. The decrease increase in modifications for commercial reasons primarily reflects lower higher volumes of refinancing. The increase decrease related to Insignificant Delay delay modifications reflects an increase a decrease in customers requesting payment relief for up to three months, primarily in the U.S., partially offset by an increase in customers requesting payment relief for up to three months in Brasil. The decrease increase in Credit modifications reflects lower higher volumes of contract modifications in the U.S. The higher Credit modification in the U.S. is mainly due to two large fleet customers that were granted a weighted average of five months term extension in 2024. These customers were not past due at the time of modification and requests for payment relief, primarily in Brasil, partially offset by higher volumes of credit modifications in Europe, at December 31, 2024.

The following table summarizes the Company's 30+ days past due accounts:

At December 31.	2023	2022	2024	2023
-----------------	------	------	------	------

Percentage of retail loan and lease accounts 30+ days past due:

U.S. and Canada	.8%	.1%	<b>1.2%</b>	.8%
Europe	.5%	.2%	<b>.8%</b>	.5%
Mexico, Australia, Brasil and other	<b>1.9%</b>	1.6%	<b>2.0%</b>	1.9%
Worldwide	<b>1.0%</b>	.4%	<b>1.3%</b>	1.0%

Accounts 30+ days past due increased to **1.3%** at December 31, 2024 from 1.0% at December 31, 2023 from .4% at December 31, 2022. The increased percentage of past due accounts is primarily due to two large fleet customers in the U.S. and Canada and higher past due accounts in Brasil and Europe, partially offset by decreases in past due accounts in Australia. The Company continues to focus on maintaining low past due balances.

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When the Company modifies a 30+ days past due account, the customer is then generally considered current under the revised contractual terms. The Company modified **\$35.0 million**, primarily in Europe, **\$40.7 million** and **\$8.9 million** **\$35.0 million** of accounts worldwide during the fourth quarter of **2023** **2024** and the fourth quarter of **2022** **2023**, respectively, which were 30+ days past due and became current at the time of modification. Had these accounts not been modified and continued to not make payments, the pro forma percentage of retail loan and lease accounts 30+ days past due would have been as follows:

<u>At December 31</u>	2023	2022	2024	2023
Pro forma percentage of retail loan and lease accounts 30+ days past due:				
U.S. and Canada				
Europe	.8%	.1%	<b>1.4%</b>	.8%
Mexico, Australia, Brasil and other	<b>1.8%</b>	.2%	<b>.8%</b>	1.8%
Worldwide	<b>2.0%</b>	2.0%	<b>2.6%</b>	2.0%
	<b>1.2%</b>	.5%	<b>1.6%</b>	1.2%

The Company typically requires customers to pay current before granting modifications. The higher pro forma percentage of retail loan and lease accounts 30+ days past due in the U.S. and Canada at December 31, 2024 was primarily due to a modification with an insignificant term extension granted to one large fleet customer with additional collateral. The higher pro forma percentage of retail loan and lease accounts 30+ days past due in Mexico, Australia, Brasil and other was primarily due to accounts modified in Brasil.

A contract modification that improves the past due status reduces the probability of default. The effect of modifications is included in the Company's historical loss information used to determine the allowance for credit losses. Modifications of accounts in prior quarters that were more than 30 days past due at the time of modification are included in past dues if they were not performing under the modified terms at December 31, 2023 December 31, 2024 and 2022. The effect on the allowance for credit losses from such modifications was not significant at December 31, 2023 and 2022, 2023.

The Company's annualized pre-tax return on average total assets for Financial Services was **2.0%** in 2024 compared to 2.9% in 2023, compared to 3.7% in 2022, respectively.

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#### Other

Included in Other includes is the Company's industrial winch manufacturing business through October 31, 2024, as well as sales, income and expenses not attributable to a reportable segment. Other also includes non-service cost components of pension expense and a portion of corporate expense. Other sales represent less than 1% of consolidated net sales and revenues for 2023 2024 and 2022, 2023. Other SG&A decreased to \$84.4 million in 2024 from \$87.8 million in 2023, from \$96.1 million in 2022 primarily due to lower corporate a decrease in professional fees partially offset by higher salaries and related expenses.

Other loss income before tax was \$13.5 million in 2024 compared to a loss of \$616.8 million in 2023, compared to \$1.1 million in 2022. The increase was primarily due to the EC-related charge in the first quarter 2023 which is discussed in Note L of the consolidated financial statements.

Investment income increased to \$394.7 million in 2024 from \$292.2 million in 2023, from \$61.0 million in 2022, primarily due to higher market interest rates average investment balances in all regions as well as higher investment balances, yields due to higher market interest rates, primarily in the U.S. and Europe.

#### Income Taxes

In 2023, 2024, the effective tax rate was 19.5% 22.9% compared to 21.8% 19.5% in 2022, 2023. The lower effective tax rate in 2023 was primarily due to a \$119.7 million discrete tax benefit for the release of a valuation allowance on deferred tax assets in Brasil, and the change in mix of income generated in jurisdictions with lower tax rates Brasil. Also included in 2023 as compared to 2022, was the EC-related charge of \$600.0 million, which lowered the effective tax rate in 2023.

Year Ended December 31.	(\$ in millions)			
	(\$ in millions)			
Domestic income before taxes	\$ 3,913.7	\$ 2,322.9	\$ 3,525.1	\$ 3,913.7
Foreign income before taxes	1,804.5	1,525.8	1,875.8	1,804.5
Total income before taxes	\$ 5,718.2	\$ 3,848.7	\$ 5,400.9	\$ 5,718.2
Domestic pre-tax return on revenues	20.4 %	14.7 %	18.5 %	20.4 %
Foreign pre-tax return on revenues	11.3 %	11.7 %	12.8 %	11.3 %
Total pre-tax return on revenues	16.3 %	13.4 %	16.0 %	16.3 %

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In 2023, both 2024, domestic and foreign income before income taxes and domestic pre-tax return on revenues increased decreased primarily due to the improved results from lower Truck and Parts operations. operation results. In 2023, 2024, foreign income before income taxes and pre-tax return on revenues includes a one-time expense for increased, as 2023 included the EC-related charge of \$600.0 million in the first quarter 2023, which also reduced foreign pre-tax return on revenues.

#### LIQUIDITY AND CAPITAL RESOURCES:

(\$ in millions)			
	(\$ in millions)		

<u>At December 31.</u>	2023	2022	2024	2023
Cash and cash equivalents	\$ 7,181.7	\$ 4,690.9	\$ 7,060.8	\$ 7,181.7
Marketable securities	1,822.6	1,614.2	2,778.8	1,822.6
	<b>\$ 9,004.3</b>	<b>\$ 6,305.1</b>	<b>\$ 9,839.6</b>	<b>\$ 9,004.3</b>

The Company's total cash and marketable securities at December 31, 2023, December 31, 2024 increased \$2.70 billion \$835.3 million from the balances at December 31, 2022 December 31, 2023. Total cash and marketable securities are primarily intended to provide liquidity while preserving capital.

The change in cash and cash equivalents is summarized below:

(\$ in millions)	2024	2023
<u>Year Ended December 31.</u>		
Operating activities:		
Net income	\$ 4,162.0	\$ 4,600.8
Net income items not affecting cash	939.5	698.0
Pension contributions	(40.8)	(27.3)
Changes in operating assets and liabilities, net	(419.8)	(1,081.5)
Net cash provided by operating activities	<b>4,640.9</b>	4,190.0
Net cash used in investing activities	(4,487.3)	(2,871.0)
Net cash (used in) provided by financing activities	(123.1)	1,102.2
Effect of exchange rate changes on cash and cash equivalents	(151.4)	69.6
Net (decrease) increase in cash and cash equivalents	(120.9)	2,490.8
Cash and cash equivalents at beginning of period	<b>7,181.7</b>	4,690.9
Cash and cash equivalents at end of period	<b>\$ 7,060.8</b>	<b>\$ 7,181.7</b>

(\$ in millions)	2023	2022
<u>Year Ended December 31.</u>		
Operating activities:		
Net income	\$ 4,600.8	\$ 3,011.6
Net income items not affecting cash	698.0	601.6
Pension contributions	(27.3)	(39.1)
Changes in operating assets and liabilities, net	(1,081.5)	(547.1)
Net cash provided by operating activities	<b>4,190.0</b>	3,027.0
Net cash used in investing activities	(2,871.0)	(2,033.0)
Net cash provided by financing activities	<b>1,102.2</b>	304.9
Effect of exchange rate changes on cash	<b>69.6</b>	(36.3)
Net increase in cash and cash equivalents	<b>2,490.8</b>	1,262.6
Cash and cash equivalents at beginning of the year	<b>4,690.9</b>	3,428.3
Cash and cash equivalents at end of the year	<b>\$ 7,181.7</b>	<b>\$ 4,690.9</b>

*Operating activities:* Cash provided by operations increased by \$1.16 billion \$450.9 million to \$4.64 billion in 2024 from \$4.19 billion in 2023 from \$3.03 billion in 2022. Higher 2023. The increased operating cash flows reflect higher flow reflects lower net income of \$1,589.2 million \$438.8 million, \$241.5 million higher cash provided from net income items not affecting cash, primarily deferred income taxes and the provision for losses on financial services receivables, and lower cash usage from net changes in operating assets and liabilities of \$661.7 million. The net changes in operating assets and liabilities are mainly due to higher cash provided by net

changes in operating assets, primarily wholesale receivables on new trucks in the Financial Services segment of \$787.7 million, trade and other receivables of \$587.6 million and lower cash usage of \$393.2 million for inventories, partially offset by decrease in accruals of \$750.7 million \$1,084.7 million, including the EC-related charge and product support liabilities. The higher operating cash flows were partially offset by lower accruals in 2023 compared to 2022 of \$464.5 million for accounts payable and current accrued expenses. Additionally, there were higher cash outflows for income taxes of \$567.2 million and higher cash used of \$331.0 million for wholesale receivables.

*Investing activities:* Cash used in investing activities increased by \$838.0 million \$1.62 billion to \$4.49 billion in 2024 from \$2.87 billion in 2023 from \$2.03 billion 2023. The increase in 2022. Higher net cash used in investing activities primarily reflects increased purchases of marketable securities, net of proceeds from sales and maturities, of \$801.9 million, a higher net originations for retail loans and financing increase in wholesale receivables on equipment of \$483.0 million, increased acquisition of equipment on operating leases of \$877.1 million \$339.4 million and higher cash contributed to the battery manufacturing joint venture, Amplify Cell Technologies, of \$207.6 million. Increased cash used in the acquisition of property, plant and equipment of \$170.0 million. The higher net cash usage investing activities was partially offset by lower acquisitions cash received from the sale of equipment for operating leases of \$298.0 million. PACCAR Winch Inc.

*Financing activities:* Cash used in financing activities was \$123.1 million in 2024 compared to cash provided by financing activities was of \$1.10 billion in 2023, compared to \$304.9 million in 2022, reflecting higher cash dividends and lower net borrowing activity. The Company paid \$1.52 billion \$2.29 billion in dividends in 2023 2024 compared to \$1.00 billion \$1.52 billion in 2022, 2023, primarily due to a higher year-end dividend paid in January 2023, 2024. Cash provided from net borrowing activities was \$2.57 billion \$2.12 billion, \$1.30 billion higher \$454.8 million lower than the cash provided by net borrowing activities of \$1.28 billion \$2.57 billion in 2022 2023.

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The effect of exchange rate changes on cash decreased cash and cash equivalents by \$151.4 million in 2024, reflecting higher funding a decrease in the value of foreign currencies relative to support financial services portfolio growth, the U.S. dollar, primarily the euro, Mexican peso and Brazilian real. In 2023, an increase in the value of foreign currencies relative to the U.S. dollar, primarily the euro, Mexican peso and Australian dollar, increased cash and cash equivalents by \$69.6 million.

The Company expects to continue paying dividends, although there is no assurance as to future dividends because they are dependent upon future earnings, capital requirements and financial conditions. Cash dividends declared for the last two years were as follows:

QUARTER	2024	2023
First	\$ .27	\$ .25
Second	.30	.25
Third	.30	.27
Fourth	.30	.27
Year-End Extra (paid in January of the following year)	3.00	3.20
Total dividends declared per share	\$ 4.17	\$ 4.24

QUARTER	2023	2022
First	\$ .25	\$ .23
Second	.25	.23

Third	.27	.23
Fourth	.27	.25
Year-End Extra (paid in January of the following year)	<u>3.20</u>	<u>1.87</u>
Total dividends declared per share*	<u>\$ 4.24</u>	<u>\$ 2.80</u>

\* The sum of quarterly per share amounts do not equal per share amounts reported for the full year due to rounding.

#### Credit Lines and Other:

The Company has line of credit arrangements of \$4.20 billion \$5.48 billion, of which \$3.66 billion \$4.96 billion were unused at December 31, 2023 December 31, 2024. Included in these arrangements are \$3.00 billion \$4.00 billion of committed bank facilities, of which \$1.00 billion \$1.50 billion expires in June 2024, \$1.00 billion 2025, \$1.25 billion expires in June 2026 2027 and \$1.00 billion \$1.25 billion expires in June 2028, 2029. The Company intends to extend or replace these credit facilities on or before expiration to maintain facilities of similar amounts and duration. These credit facilities are maintained primarily to provide backup liquidity for commercial paper borrowings and maturing medium-term notes. There were no borrowings under the committed bank facilities for the year ended December 31, 2023 December 31, 2024.

On December 4, 2018, PACCAR's Board of Directors approved the repurchase of up to \$500.0 million of the Company's outstanding common stock without an expiration. The objective of the repurchase plan is to return value to PACCAR shareholders. As of December 31, 2023 December 31, 2024, the Company has repurchased \$110.0 million of shares under this plan. There were no repurchases made under this plan during the year ended December 31, 2023 December 31, 2024.

#### Truck, Parts and Other

The Company provides funding for working capital, capital expenditures, R&D, dividends, stock repurchases and other business initiatives and commitments primarily from cash provided by operations. Management expects this method of funding to continue in the future.

Investments for manufacturing property, plant and equipment in 2023 2024 were \$679.4 million \$787.3 million compared to \$491.2 million \$679.4 million in 2022, 2023. Over the past decade, the Company's combined investments in worldwide capital projects and R&D totaled \$7.68 billion \$8.48 billion and have significantly increased the operating capacity and efficiency of its facilities and enhanced the quality and operating efficiency of the Company's premium products.

Capital investments in 2024 2025 are expected to be \$700 to \$750 million \$800 million, and R&D is expected to be \$460 to \$500 million. The Company PACCAR is increasing investing in its investment truck factories, including expansions at Kenworth Chillicothe, Ohio, PACCAR Mexico, and the DAF truck assembly plant in fuel efficient diesel and electric powertrain technologies, connected vehicle services, and next-generation Eindhoven, Netherlands. Investments in PACCAR's global engine business include additional manufacturing and parts distribution capabilities.

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PACCAR, Cummins, Daimler Trucks remanufacturing capacity. In addition to the capital and EVE Energy are partnering R&D investments, the Company expects to produce state of the art commercial vehicle batteries invest another \$400 to \$700 million in a factory in Marshall County, Mississippi. The total investment is expected to be in the range of \$2-3 billion, of which PACCAR's share is 30%. The 21-gigawatt hour (GWh) factory is expected to begin producing batteries in 2027, subject to regulatory approval, its battery joint venture, Amplify Cell Technologies.

## **Financial Services**

The Company funds its financial services activities primarily from collections on existing finance receivables and borrowings in the capital markets. The primary sources of borrowings in the capital markets are commercial paper and medium-term notes issued in the public markets and, to a lesser extent, bank loans.

In November 2021, 2024, the Company's U.S. finance subsidiary, PACCAR Financial Corp. (PFC), filed a shelf registration under the Securities Act of 1933. The total amount of medium-term notes outstanding for PFC as of December 31, 2023 December 31, 2024 was \$6.10 billion \$7.25 billion. In January 2024, PFC issued \$600.0 million of medium-term notes under this registration. The registration expires in November 2024 2027 and does not limit the principal amount of debt securities that may be issued during that period.

As of December 31, 2023 December 31, 2024, the Company's European finance subsidiary, PACCAR Financial Europe, had €911.7 million €597.9 million available for issuance under a €2.50 billion medium-term note program listed on the Euro MTF Market of the Luxembourg Stock Exchange. This program renews annually and expires in September 2024, July 2025.

In August 2021, PACCAR Financial Mexico registered a 10.00 billion Mexican peso program with the Comision Nacional Bancaria y de Valores to issue medium-term notes and commercial paper. The registration expires in August 2026 and limits the amount of commercial paper (up to one year) to 5.00 billion Mexican pesos. At December 31, 2023 December 31, 2024, 6.32 billion 5.57 billion Mexican pesos were available for issuance.

In August 2018, the Company's Australian subsidiary, PACCAR Financial Pty. Ltd. (PFPL Australia), registered established a medium-term note program. The program does not limit the principal amount of debt securities that may be issued under the program. The total amount of medium-term notes outstanding for PFPL Australia as of December 31, 2023 December 31, 2024 was 850.0 million 700.0 million Australian dollars.

In May 2021, the Company's Canadian subsidiary, PACCAR Financial Ltd. (PFL Canada), established a medium-term note program. The program does not limit the principal amount of debt securities that may be issued under the program. The total amount of medium-term notes outstanding for PFL Canada There were no borrowings under this program as of December 31, 2023 December 31, 2024 was 150.0 million Canadian dollars. December 31, 2024.

The Company's Brazilian subsidiary, Banco PACCAR S.A., established a lending program in December 2021 with the local development bank, Banco Nacional de Desenvolvimento Economico e Social (BNDES), for qualified customers to receive preferential conditions and generally market interest rates. This program is limited to 1.15 billion 2.60 billion Brazilian reais and has 775.5 million 1.15 billion Brazilian reais outstanding as of December 31, 2023 December 31, 2024. The Brazilian subsidiary also established a Letra Financeira (LF) program in May 2024 and the program does not limit the principal amount of debt securities that may be issued under the program. A total of 500.0 million Brazilian reais medium-term notes were outstanding as of December 31, 2024.

The Company believes its cash balances and investments, collections on existing finance receivables, committed bank facilities, and current investment-grade credit ratings of A+/A1 will continue to provide it with sufficient resources and access to capital markets at competitive interest rates and therefore contribute to the Company maintaining its liquidity and financial stability. In the event of a decrease in the Company's credit ratings or a disruption in the financial markets, the Company may not be able to refinance its maturing debt in the financial markets. In such circumstances, the Company would be exposed to liquidity risk to the degree that the timing of debt maturities differs from the timing of receivable collections from customers. The Company

believes its various sources of liquidity, including committed bank facilities, would continue to provide it with sufficient funding resources to service its maturing debt obligations.

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### Commitments

The following summarizes the Company's contractual cash commitments at **December 31, 2023** **December 31, 2024**:

(\$ in millions)	MATURITY				
	MORE				TOTAL
	WITHIN 1 YEAR	1-3 YEARS	3-5 YEARS	THAN 5 YEARS	
Borrowings*	\$ 7,448.5	\$ 5,851.7	\$ 988.4		\$ 6
Interest on debt**	282.7	331.0	41.7		655.4
Purchase obligations	104.0	179.4	139.2	\$ 115.7	538.3
Lease liabilities	18.8	31.1	18.4	14.6	82.9
Other obligations	94.0	7.7	1.3	4.3	107.3
					14,288.
	<u>\$ 7,948.0</u>	<u>\$ 6,400.9</u>	<u>\$ 1,189.0</u>	<u>\$ 134.6</u>	<u>\$ 5</u>
MATURITY					
MORE					
(\$ in millions)	WITHIN 1 YEAR	1-3 YEARS	3-5 YEARS	THAN 5 YEARS	TOTAL
	\$ 8,359.6	\$ 5,589.7	\$ 1,647.4	\$ 350.0	\$ 15,946.7
	408.8	440.8	108.3	73.9	1,031.8
Purchase obligations	128.0	184.3	138.3	90.6	541.2
Lease liabilities	21.0	32.9	14.7	13.0	81.6
Other obligations	81.9	5.8	.5	6.2	94.4
	<u>\$ 8,999.3</u>	<u>\$ 6,253.5</u>	<u>\$ 1,909.2</u>	<u>\$ 533.7</u>	<u>\$ 17,695.7</u>

\* Commercial paper included in borrowings is at par value.

\*\* Interest on floating-rate debt is based on the applicable market rates at **December 31, 2023** **December 31, 2024**.

Total cash commitments for borrowings and interest on term debt were **\$14.94 billion** **\$16.98 billion** and were related to the Financial Services segment. As described in Note J of the consolidated financial statements, borrowings consist primarily of term notes and commercial paper issued by the Financial Services segment. The Company expects to fund its maturing Financial Services debt obligations principally from funds provided by collections from customers on loans and lease contracts, as well as from the proceeds of commercial paper and medium-term note borrowings. Purchase obligations are the Company's contractual commitments to acquire future production inventory and capital equipment. Other obligations primarily include commitments to for commodities.

The Company's other commitments include the following at **December 31, 2023** **December 31, 2024**:

COMMITMENT EXPIRATION	COMMITMENT EXPIRATION
-----------------------	-----------------------

(\$ in millions)	MORE THAN				
	WITHIN 1 YEAR	1-3 YEARS	3-5 YEARS	5 YEARS	TOTAL
	MORE THAN				
(\$ in millions)	WITHIN 1 YEAR	1-3 YEARS	3-5 YEARS	5 YEARS	TOTAL
Loan and lease commitments	\$ 940.7			\$ 940.7	\$ 949.3
Residual value guarantees	414.2	\$ 385.6	\$ 52.8	\$ 11.1	863.7
Letters of credit	22.7		1.0	23.7	10.5
	<u>\$ 1,377.6</u>	<u>\$ 385.6</u>	<u>\$ 52.8</u>	<u>\$ 12.1</u>	<u>\$ 1,828.1</u>
					<u>\$ 1,266.4</u>
					<u>\$ 237.9</u>
					<u>\$ 75.1</u>
					<u>\$ 25.8</u>
					<u>\$ 1,605.2</u>

Loan and lease commitments are for funding new retail loan and lease contracts. Residual value guarantees represent the Company's commitment to acquire trucks at a guaranteed value if the customer decides to return the truck at a specified date in the future.

#### IMPACT OF ENVIRONMENTAL MATTERS:

The Company, its competitors and industry in general are subject to various domestic and foreign requirements relating to the environment and greenhouse gases. The statutory and regulatory requirements governing greenhouse gas and non-greenhouse gas emissions are included in Item 1A, "Risk Factors – Emissions Requirements and Reduction Targets." The Company believes its policies, practices and procedures are designed to prevent unreasonable risk of environmental damage and that its handling, use and disposal of hazardous or toxic substances have been in accordance with environmental laws and regulations in effect at the time such use and disposal occurred.

The Company is involved in various stages of investigations and cleanup actions in different countries related to environmental matters. In certain of these matters, the Company has been designated as a "potentially responsible party" by domestic and foreign environmental agencies. The Company has accrued the estimated costs to investigate and complete cleanup actions where it is probable that the Company will incur such costs in the future. Expenditures related to environmental activities in the years ended December 31, 2023 December 31, 2024 and 2022 were \$3.0 million \$4.4 million and \$4.6 million \$3.0 million, respectively. While the timing and amount of the ultimate costs associated with future environmental cleanup cannot be determined, management expects that these matters will not have a significant effect on the Company's consolidated cash flow, liquidity or financial condition.

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#### RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES:

This Form 10-K includes "adjusted net income (non-GAAP)" and "adjusted net income per diluted share (non-GAAP)", which are financial measures that are not in accordance with U.S. generally accepted accounting principles ("GAAP"), since they exclude a charge for EC-related claims. These measures differ from the most directly comparable measures calculated in accordance with GAAP and may not be comparable to similarly titled non-GAAP financial measures used by other companies. In addition, the Form 10-K includes the financial ratios noted below calculated on non-GAAP measures.

Adjustment for the EC-related claims relates to a pre-tax charge of \$600.0 million (\$446.4 million after-tax) for estimable total costs recorded in Interest and other expenses (income), net in the year ended December 31, 2023 (recorded in the first quarter 2023).

Management utilizes these non-GAAP measures to evaluate the Company's performance and believes these measures allow investors and management to evaluate operating trends by excluding a significant non-recurring charge that is not representative of underlying operating trends.

Reconciliations from the most directly comparable GAAP measures to adjusted net income (non-GAAP) and adjusted net income per diluted shares (non-GAAP) are as follows:

(\$ in millions, except per share amounts)		
<u>Year Ended December 31, 2023</u>		
Net income	\$	4,600.8
EC-related claims, net of taxes		446.4
Adjusted net income (non-GAAP)	\$	<u>5,047.2</u>
Per diluted share		
Net income	\$	8.76
EC-related claims, net of taxes		.85
Adjusted net income (non-GAAP)	\$	<u>9.61</u>
After-tax return on revenues		13.1%
EC-related claims, net of taxes		1.3%
After-tax adjusted return on revenues (non-GAAP) *		<u>14.4%</u>
After-tax return on beginning equity		34.9%
EC-related claims, net of taxes		3.4%
After-tax adjusted return on beginning equity (non-GAAP)*		<u>38.3%</u>

\* Calculated using adjusted net income.

#### CRITICAL ACCOUNTING POLICIES:

The Company's significant accounting policies are disclosed in Note A of the consolidated financial statements. In the preparation of the Company's financial statements, in accordance with U.S. generally accepted accounting principles, management uses estimates and makes judgments and assumptions that affect asset and liability values and the amounts reported as income and expense during the periods presented. The following are accounting policies which, in the opinion of management, are particularly sensitive and which, if actual results are different from estimates used by management, may have a material impact on the financial statements.

#### *Operating Leases*

Trucks sold pursuant to agreements accounted for as operating leases are disclosed in Note F of the consolidated financial statements. In determining its estimate of the residual value of such vehicles, the Company considers the length of the lease term, the truck model, the expected usage of the truck and anticipated market demand. Operating lease terms generally range from three to five years. The resulting residual values on operating leases generally range between 30% and 70% of the original equipment cost. If the sales price of a truck at the end of the term of the agreement differs from the Company's estimated residual value, a gain or loss will result.

Future market conditions, changes in government regulations and other factors outside the Company's control could impact the ultimate sales price of trucks returned under these contracts. Residual values are reviewed regularly and adjusted if market conditions warrant. A decrease in the estimated equipment residual values would increase annual depreciation expense over the remaining lease term.

During 2023, market values on equipment returning upon operating lease maturity were generally higher than the residual values on the equipment, resulting in a decrease in depreciation expense of \$63.8 million.

At December 31, 2023, the aggregate residual value of equipment on operating leases in the Financial Services segment and residual value guarantee on trucks accounted for as operating leases in the Truck segment was \$1.49 billion. A 10% decrease in used truck values worldwide, if expected to persist over the remaining maturities of the Company's operating leases, would reduce residual value estimates and result in the Company recording additional depreciation expense of approximately \$73.6 million in 2024, \$34.8 million in 2025, \$20.5 million in 2026, \$13.1 million in 2027, \$6.8 million in 2028, and \$13.2 million in 2029 and thereafter.

#### **Allowance for Credit Losses**

The allowance for credit losses related to the Company's loans and finance leases is disclosed in Note E of the consolidated financial statements. The Company has developed a systematic methodology for determining the allowance for credit losses for its two portfolio segments, retail and wholesale. The retail segment consists of retail loans and sales-type finance leases, net of unearned interest. The wholesale segment consists of truck inventory financing loans to dealers that are collateralized by trucks and other collateral. The wholesale segment generally has less risk than the retail segment. Wholesale receivables generally are shorter in duration than retail receivables, and the Company requires periodic reporting of the wholesale dealer's financial condition, conducts periodic audits of the trucks being financed and in many cases, obtains guarantees or other security such as dealership assets. In determining the allowance for credit losses, retail loans and finance leases are evaluated together since they relate to a similar customer base, their contractual terms require regular payment of principal and interest, generally over three to five years, and they are secured by the same type of collateral. The allowance for credit losses consists of both specific and general reserves.

The Company individually evaluates certain finance receivables for expected credit losses. Finance receivables that are evaluated individually consist of all wholesale accounts and certain large retail accounts with past due balances or otherwise determined to be at a higher risk of loss. In general, finance receivables that are 90 days past due are placed on non-accrual status. Finance receivables on non-accrual status which have been performing for 90 consecutive days are placed on accrual status if it is deemed probable that the Company will collect all principal and interest payments.

Individually evaluated receivables on non-accrual status are generally considered collateral dependent. Large balance retail and all wholesale receivables on non-accrual status are individually evaluated to determine for loss based on the appropriate reserve for losses. The determination of reserves for large balance receivables on non-accrual status considers the fair value of the associated collateral. When the underlying collateral fair value exceeds the Company's amortized cost basis, no reserve is recorded or a discounted cash flow analysis. Small balance receivables on non-accrual status with similar risk characteristics are evaluated as a separate pool to determine the appropriate reserve for losses using the historical loss information discussed below.

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The Company evaluates finance receivables that are not individually evaluated and share similar risk characteristics on a collective basis and determines the general allowance for credit losses for both retail and wholesale receivables based on historical loss information, using past due account data, current market conditions, and expected changes in future macroeconomic conditions that affect collectability. Historical credit loss data provides relevant information of expected credit losses. The historical information used includes assumptions regarding the likelihood of collecting current and past due accounts, repossession rates, and the recovery rate on the underlying collateral based on used truck values and other pledged collateral or recourse.

The Company has developed a range of loss estimates for each of its country portfolios based on historical experience, taking into account loss frequency and severity in both strong and weak truck market conditions. A projection is made of the range of estimated credit losses inherent in the portfolio from which an amount is determined based on current market conditions and other factors impacting the creditworthiness of the Company's borrowers and their ability to repay. Adjustments to historical loss information are made for changes in forecasted economic conditions that are specific to the industry and markets in which the Company conducts business. The Company utilizes economic forecasts from third party sources and determines expected losses based on historical experience under similar market conditions. After determining the

appropriate level of the allowance for credit losses, a provision for losses on finance receivables is charged to income as necessary to reflect management's estimate of expected credit losses, net of recoveries, inherent in the portfolio.

The adequacy of the allowance is evaluated quarterly based on the most recent past due account information and current and future market conditions. As accounts become past due, the likelihood that they will not be fully collected increases. The Company's experience indicates the probability of not fully collecting past due accounts ranges between 10% and 70% 80%. Over the past two years, the Company's year-end 30+ days past due accounts have ranged between .4% 1.0% and 1.0% 1.3% of loan and lease receivables. Historically, a 100 basis point increase in the 30+ days past due percentage has resulted in an increase in credit losses of 21 to 25 basis points of receivables. At December 31, 2023 December 31, 2024, 30+ days past dues were 1.0% 1.3%. If past dues were 100 basis points higher or 2.0% 2.3% as of December 31, 2023 December 31, 2024, the Company's estimate of credit losses would likely have increased by a range of \$2 \$1 to \$35 million depending on the extent of the past dues, the estimated value of the collateral as compared to amounts owed and general economic factors.

#### **Product Warranty**

Product warranty, including changes in estimates for pre-existing warranties, is disclosed in Note I of the consolidated financial statements. The expenses related to product warranty are estimated and recorded at the time products are sold based on historical and current data and reasonable expectations for the future regarding the frequency and cost of warranty claims, net of recoveries. Estimates consider product type, geographical differences, labor rates, and any other known factors affecting the number or amount of expected claim payments. For new products with no historical experience, reference to similar products is utilized. Management takes actions to minimize warranty costs through quality-improvement programs; however, actual claim costs incurred could materially differ from the estimated amounts and require adjustments to the reserve. Historically those adjustments have not been material. Over the past two years, warranty expense as a percentage of Truck, Parts and Other net sales and revenues has ranged between 1.9% 2.5% and 2.9%. If the 2023 2024 warranty expense had been .2% higher as a percentage of net sales and revenues in 2023 2024, warranty expense would have increased by approximately \$67 million \$63 million.

#### **FORWARD-LOOKING STATEMENTS:**

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements relating to future results of operations or financial position and any other statement that does not relate to any historical or current fact. Such statements are based on currently available operating, financial and other information and are subject to risks and uncertainties that may affect actual results. Risks and uncertainties include, but are not limited to: a significant decline in industry sales; competitive pressures; reduced market share; reduced availability of or higher prices for fuel; increased safety, emissions, or other regulations or tariffs resulting in higher costs and/or sales restrictions; currency or commodity price fluctuations; lower used truck prices; insufficient or under-utilization of manufacturing capacity; supplier interruptions; insufficient liquidity in the capital markets; fluctuations in interest rates; changes in the levels of the Financial Services segment new business volume due to unit fluctuations in new PACCAR truck sales or reduced market shares; changes affecting the profitability of truck owners and operators; price changes impacting truck sales prices and residual values; insufficient supplier capacity or access to raw materials and components, including semiconductors; labor disruptions; shortages of commercial truck drivers; increased warranty costs; cybersecurity risks to the Company's information technology systems; pandemics; climate-related risks; global conflicts; litigation, including European Commission (EC) settlement-related claims; or legislative and governmental regulations. A more detailed description of these and other risks is included under the heading Part I, Item 1A, "Risk Factors" and in Note L in the Notes to Consolidated Financial Statements of this Annual Report on Form 10-K.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

Currencies are presented in millions for the market risks and derivative instruments sections below.

**Interest-Rate Risks** - See Note P for a description of the Company's hedging programs and exposure to interest rate fluctuations. The Company measures its interest-rate risk by estimating the amount by which the fair value of interest-rate sensitive assets and liabilities, including derivative financial instruments, would change assuming an immediate 100 basis point increase across the yield curve as shown in the following table:

	2023	2022	2024	2023
<b>Fair Value (Losses) Gains</b>				
<b>CONSOLIDATED:</b>				
<b>Assets</b>				
Cash equivalents and marketable debt securities	\$ (29.2)	\$ (26.7)	\$ (49.6)	\$ (29.2)
<b>FINANCIAL SERVICES:</b>				
Assets				
Fixed rate loans	(146.5)	(117.4)	(157.7)	(146.5)
Interest-rate swaps	(35.1)			
<b>Liabilities</b>				
Fixed rate term debt	156.8	136.6	198.9	156.8
Interest-rate swaps	1.2	6.4		1.2
Total	\$ (17.7)	\$ (1.1)	\$ (43.5)	\$ (17.7)

**Currency Risks** - The Company enters into foreign currency exchange contracts to hedge its exposure to exchange rate fluctuations of foreign currencies, particularly the Canadian dollar, the euro, the British pound, the Australian dollar, the Brazilian real and the Mexican peso (see Note P for additional information concerning these hedges). Based on the Company's sensitivity analysis, the potential loss in fair value for such financial instruments from a 10% unfavorable change in quoted foreign currency exchange rates would be a loss of \$259.7 \$126.3 related to contracts outstanding at December 31, 2023 December 31, 2024, compared to a loss of \$216.6 \$259.7 at December 31, 2022 December 31, 2023. These amounts would be largely offset by changes in the values of the underlying hedged exposures.

**Commodity Price Risks** - The Company enters into commodity forward contracts to hedge the prices of certain commodities used in the production of trucks (see Note P for additional information concerning these hedges). The objective is to reduce the fluctuation in earnings and cash flows associated with adverse movement in commodity prices. Based on the Company's sensitivity analysis, the potential loss in fair value for such financial instruments from a 10% unfavorable change in quoted commodity prices would be a loss of \$3.3 nil related to contracts outstanding at December 31, 2023 December 31, 2024, compared to a loss of \$2.5 \$3.3 at December 31, 2022 December 31, 2023. These amounts would be largely offset by changes in the values of the underlying hedged exposures. The Company had no commodity contracts at December 31, 2024.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

CONSOLIDATED STATEMENTS OF INCOME

<u>Year Ended December 31,</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>
	(millions, except per share data)			(millions, except per share data)		
<b>TRUCK, PARTS AND OTHER:</b>						
Net sales and revenues	<b>\$ 33,315.5</b>	\$ 27,314.3	\$ 21,834.5	<b>\$ 31,564.3</b>	\$ 33,315.5	\$ 27,314.3
Cost of sales and revenues	<b>26,894.2</b>	23,291.0	19,092.4	<b>26,069.6</b>	26,894.2	23,291.0
Research and development	<b>410.9</b>	341.2	324.1	<b>452.9</b>	410.9	341.2
Selling, general and administrative	<b>604.3</b>	592.4	547.4	<b>585.0</b>	604.3	592.4
Interest and other expenses (income), net	<b>520.4</b>	(109.1)	(72.6)			
Interest and other (income) expenses, net	<b>(113.8)</b>	520.4	(109.1)			
	<b>28,429.8</b>	24,115.5	19,891.3	<b>26,993.7</b>	28,429.8	24,115.5
<i>Truck, Parts and Other Income Before Income Taxes</i>	<b>4,885.7</b>	3,198.8	1,943.2	<b>4,570.6</b>	4,885.7	3,198.8
<b>FINANCIAL SERVICES:</b>						
Interest and fees	<b>1,009.3</b>	628.7	524.4	<b>1,295.9</b>	1,009.3	628.7
Operating lease, rental and other revenues	<b>802.6</b>	876.7	1,163.4	<b>803.6</b>	802.6	876.7
Revenues	<b>1,811.9</b>	1,505.4	1,687.8	<b>2,099.5</b>	1,811.9	1,505.4
Interest and other borrowing expenses	<b>500.6</b>	216.3	150.9	<b>710.8</b>	500.6	216.3
Depreciation and other expenses	<b>590.7</b>	560.8	969.4	<b>718.5</b>	590.7	560.8
Selling, general and administrative	<b>149.0</b>	133.9	129.4	<b>159.0</b>	149.0	133.9
Provision for losses on receivables	<b>31.3</b>	5.5	.5	<b>75.6</b>	31.3	5.5
	<b>1,271.6</b>	916.5	1,250.2	<b>1,663.9</b>	1,271.6	916.5
<i>Financial Services Income Before Income Taxes</i>	<b>540.3</b>	588.9	437.6	<b>435.6</b>	540.3	588.9
Investment income	<b>292.2</b>	61.0	15.5	<b>394.7</b>	292.2	61.0
<i>Total Income Before Income Taxes</i>	<b>5,718.2</b>	3,848.7	2,396.3	<b>5,400.9</b>	5,718.2	3,848.7
Income taxes	<b>1,117.4</b>	837.1	530.8	<b>1,238.9</b>	1,117.4	837.1
<i>Net Income</i>	<b>\$ 4,600.8</b>	\$ 3,011.6	\$ 1,865.5	<b>\$ 4,162.0</b>	\$ 4,600.8	\$ 3,011.6
<b>Net Income Per Share</b>						
Basic	<b>\$ 8.78</b>	\$ 5.76	\$ 3.58	<b>\$ 7.92</b>	\$ 8.78	\$ 5.76
Diluted	<b>\$ 8.76</b>	\$ 5.75	\$ 3.57	<b>\$ 7.90</b>	\$ 8.76	\$ 5.75
<i>Weighted Average Number of Common Shares Outstanding</i>						

Basic	523.9	522.6	521.7	525.3	523.9	522.6
Diluted	525.0	523.4	522.7	526.6	525.0	523.4

See notes to consolidated financial statements.

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#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

<u>Year Ended December 31</u>	2023	2022	2021	2024	2023	2022
	(millions)			(millions)		
Net income	\$ 4,600.8	\$ 3,011.6	\$ 1,865.5	\$ 4,162.0	\$ 4,600.8	\$ 3,011.6
Other comprehensive income:						
Unrealized (losses) gains on derivative contracts						
Net (loss) gain arising during the period	(174.9)	17.7	54.2			
Unrealized gains (losses) on derivative contracts						
Net gain (loss) arising during the period	261.1	(174.9)	17.7			
Tax effect	37.0	(9.1)	(14.3)	(56.9)	37.0	(9.1)
Reclassification adjustment	111.8	48.0	(33.7)	(200.2)	111.8	48.0
Tax effect	(20.0)	(8.0)	9.5	39.5	(20.0)	(8.0)
	(46.1)	48.6	15.7	43.5	(46.1)	48.6
Unrealized gains (losses) on marketable debt securities						
Net holding gain (loss)	43.2	(54.9)	(18.8)	20.6	43.2	(54.9)
Tax effect	(10.8)	13.6	4.7	(5.1)	(10.8)	13.6
Reclassification adjustment	(3.6)	(1.6)	(2.1)	(3.0)	(3.6)	(1.6)
Tax effect	.9	.4	.5	.7	.9	.4
	29.7	(42.5)	(15.7)	13.2	29.7	(42.5)
Pension plans						
Net (loss) gain arising during the period	(5.8)	170.5	343.2			
Net gain (loss) arising during the period	230.3	(5.8)	170.5			
Tax effect	1.8	(34.1)	(80.3)	(57.2)	1.8	(34.1)
Reclassification adjustment	6.1	29.6	59.5	8.6	6.1	29.6
Tax effect	(1.5)	(7.1)	(14.1)	(1.7)	(1.5)	(7.1)
	.6	158.9	308.3	180.0	.6	158.9
Foreign currency translation gain (loss)	275.3	(197.3)	(179.1)			
Net other comprehensive income (loss)	259.5	(32.3)	129.2			

Foreign currency translation (loss)				
gain	<b>(656.1)</b>	275.3	(197.3)	
Net other comprehensive (loss)				
income	<b>(419.4)</b>	259.5	(32.3)	
<b>Comprehensive Income</b>	<b>\$ 4,860.3</b>	<b>\$ 2,979.3</b>	<b>\$ 1,994.7</b>	<b>\$ 3,742.6</b>
	<b>\$ 4,860.3</b>	<b>\$ 2,979.3</b>	<b>\$ 1,994.7</b>	<b>\$ 4,860.3</b>
	<b>\$ 4,860.3</b>	<b>\$ 2,979.3</b>	<b>\$ 1,994.7</b>	<b>\$ 4,860.3</b>

See notes to consolidated financial statements.

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CONSOLIDATED BALANCE SHEETS									
<u>December 31</u>	2023	2022	2024	2023					
	(millions)		(millions)						
<b>ASSETS</b>									
<b>TRUCK, PARTS AND OTHER:</b>									
<i>Current Assets</i>									
Cash and cash equivalents	<b>\$ 6,836.7</b>	\$ 4,544.7	<b>\$ 6,871.1</b>	\$ 6,836.7					
Trade and other receivables, net (allowance for losses: 2023 - \$9, 2022 - \$6)	<b>2,198.1</b>	1,919.8							
Trade and other receivables, net (allowance for losses: 2024 - \$1.2, 2023 - \$9)	<b>1,933.8</b>	2,198.1							
Marketable securities	<b>1,822.6</b>	1,614.2	<b>2,778.8</b>	1,822.6					
Inventories, net	<b>2,576.7</b>	2,198.8	<b>2,367.1</b>	2,576.7					
Other current assets	<b>680.6</b>	682.0	<b>751.2</b>	680.6					
<i>Total Truck, Parts and Other Current Assets</i>	<b>14,114.7</b>	10,959.5	<b>14,702.0</b>	14,114.7					
Equipment on operating leases, net	<b>127.6</b>	190.8	<b>69.2</b>	127.6					
Property, plant and equipment, net	<b>3,780.1</b>	3,468.4	<b>3,985.6</b>	3,780.1					
Other noncurrent assets, net	<b>1,837.1</b>	1,477.2	<b>2,250.6</b>	1,837.1					
<i>Total Truck, Parts and Other Assets</i>	<b>19,859.5</b>	16,095.9	<b>21,007.4</b>	19,859.5					
<b>FINANCIAL SERVICES:</b>									
<i>Cash and cash equivalents</i>	<b>345.0</b>	146.2	<b>189.7</b>	345.0					
Finance and other receivables, net (allowance for losses: 2023 - \$133.0, 2022 - \$121.1)	<b>17,571.7</b>	13,791.9							
Finance and other receivables, net (allowance for losses: 2024 - \$145.2, 2023 - \$133.0)	<b>19,314.3</b>	17,571.7							
Equipment on operating leases, net	<b>2,175.4</b>	2,612.5	<b>1,891.4</b>	2,175.4					
Other assets	<b>871.8</b>	629.0	<b>1,016.1</b>	871.8					
<i>Total Financial Services Assets</i>	<b>20,963.9</b>	17,179.6	<b>22,411.5</b>	20,963.9					
	<b>\$ 40,823.4</b>	\$ 33,275.5	<b>\$ 43,418.9</b>	\$ 40,823.4					

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CONSOLIDATED BALANCE SHEETS				
<u>December 31</u>	2023 (millions)	2022 (millions)	2024 (millions)	2023 (millions)
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
<b>TRUCK, PARTS AND OTHER:</b>				
<i>Current Liabilities</i>				
Accounts payable, accrued expenses and other	\$ 5,076.3	\$ 4,511.7	\$ 4,805.1	\$ 5,076.3
Dividend payable	1,675.0	974.6	1,573.8	1,675.0
<i>Total Truck, Parts and Other Current Liabilities</i>	<b>6,751.3</b>	<b>5,486.3</b>	<b>6,378.9</b>	<b>6,751.3</b>
Residual value guarantees and deferred revenues	142.6	209.2	80.3	142.6
Other liabilities	2,121.9	1,490.1	1,874.0	2,121.9
<i>Total Truck, Parts and Other Liabilities</i>	<b>9,015.8</b>	<b>7,185.6</b>	<b>8,333.2</b>	<b>9,015.8</b>
<b>FINANCIAL SERVICES:</b>				
Accounts payable, accrued expenses and other	992.3	826.8	1,106.4	992.3
Commercial paper and bank loans	5,609.9	3,604.9	6,003.8	5,609.9
Term notes	8,624.6	7,866.7	9,891.2	8,624.6
Deferred taxes and other liabilities	702.0	624.4	577.4	702.0
<i>Total Financial Services Liabilities</i>	<b>15,928.8</b>	<b>12,922.8</b>	<b>17,578.8</b>	<b>15,928.8</b>
<b>STOCKHOLDERS' EQUITY:</b>				
Preferred stock, no par value - authorized 1.0 million shares, none issued				
Common stock, \$1 par value - authorized 1.2 billion shares;				
issued 523.3 million and 522.0 million shares	<b>523.3</b>	<b>522.0</b>		
Common stock, \$1 par value - authorized 1.2 billion shares,				
issued 524.4 million and 523.3 million shares	<b>524.4</b>	<b>523.3</b>		
Additional paid-in capital	269.1	196.1	344.8	269.1
Retained earnings	15,780.3	13,402.4	17,751.0	15,780.3
Accumulated other comprehensive loss	(693.9)	(953.4)	(1,113.3)	(693.9)
<i>Total Stockholders' Equity</i>	<b>15,878.8</b>	<b>13,167.1</b>		
<i>Total Stockholders' Equity</i>	<b>17,506.9</b>	<b>15,878.8</b>		
	<b>\$ 40,823.4</b>	<b>\$ 33,275.5</b>	<b>\$ 43,418.9</b>	<b>\$ 40,823.4</b>

See notes to consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

<i>Year Ended December 31</i>	2023			2024		
	2023	2022	2021	2024	2023	2022
<b>OPERATING ACTIVITIES:</b>						
<i>Net Income</i>	<b>\$ 4,600.8</b>	\$ 3,011.6	\$ 1,865.5	<b>\$ 4,162.0</b>	\$ 4,600.8	\$ 3,011.6
<i>Adjustments to reconcile net income to cash provided by operations:</i>						
Depreciation and amortization:						
Property, plant and equipment	<b>415.0</b>	332.2	270.0	<b>398.4</b>	415.0	332.2
Equipment on operating leases and other	<b>508.9</b>	458.0	633.3	<b>518.5</b>	508.9	458.0
Provision for losses on financial services receivables	<b>31.3</b>	5.5	.5	<b>75.6</b>	31.3	5.5
Deferred taxes	<b>(303.7)</b>	(208.0)	(208.6)	<b>(79.3)</b>	(303.7)	(208.0)
Other, net	<b>46.5</b>	13.9	20.3	<b>26.3</b>	46.5	13.9
Pension contributions	<b>(27.3)</b>	(39.1)	(25.1)	<b>(40.8)</b>	(27.3)	(39.1)
<i>Change in operating assets and liabilities:</i>						
(Increase) decrease in assets other than cash and cash equivalents:						
Decrease (increase) in assets other than cash and cash equivalents:						
Receivables:						
Trade and other receivables	<b>(430.7)</b>	(441.7)	(412.9)	<b>156.9</b>	(430.7)	(441.7)
Wholesale receivables on new trucks	<b>(1,266.4)</b>	(935.4)	90.8	<b>(478.7)</b>	(1,266.4)	(935.4)
Inventories	<b>(350.7)</b>	(272.7)	(628.0)	<b>42.5</b>	(350.7)	(272.7)
Other assets, net	<b>(127.2)</b>	(31.9)	(129.8)	<b>(149.3)</b>	(127.2)	(31.9)
Increase (decrease) in liabilities:						
Accounts payable and accrued expenses	<b>375.8</b>	840.3	693.4	<b>279.4</b>	375.8	840.3
Residual value guarantees and deferred revenues	<b>(36.8)</b>	(44.3)	(82.4)	<b>(.8)</b>	(36.8)	(44.3)
Other liabilities, net	<b>754.5</b>	338.6	99.7	<b>(269.8)</b>	754.5	338.6
<i>Net Cash Provided by Operating Activities</i>	<b>4,190.0</b>	3,027.0	2,186.7	<b>4,640.9</b>	4,190.0	3,027.0

<b>INVESTING ACTIVITIES:</b>						
Originations of retail loans and finance leases	<b>(6,378.2)</b>	(5,058.7)	(4,570.6)	<b>(6,666.7)</b>	(6,378.2)	(5,058.7)
Collections on retail loans and finance leases	<b>4,330.4</b>	3,888.0	4,113.3	<b>4,840.1</b>	4,330.4	3,888.0
Net (increase) decrease in wholesale receivables on used equipment	<b>(29.1)</b>	(15.9)	12.2			
Net increase in wholesale receivables on equipment	<b>(512.1)</b>	(29.1)	(15.9)			
Purchases of marketable debt securities	<b>(967.2)</b>	(888.4)	(903.1)	<b>(2,068.7)</b>	(967.2)	(888.4)
Proceeds from sales and maturities of marketable debt securities	<b>803.6</b>	718.1	727.0	<b>1,103.2</b>	803.6	718.1
Payments for property, plant and equipment	<b>(695.0)</b>	(525.0)	(559.1)	<b>(838.7)</b>	(695.0)	(525.0)
Acquisitions of equipment for operating leases	<b>(567.5)</b>	(865.5)	(1,073.7)	<b>(906.9)</b>	(567.5)	(865.5)
Proceeds from asset disposals	<b>614.5</b>	687.7	904.1	<b>696.1</b>	614.5	687.7
Contributions to joint venture	<b>(207.6)</b>					
Other, net	<b>17.5</b>	26.7	(12.8)	<b>74.0</b>	17.5	26.7
<i>Net Cash Used in Investing Activities</i>	<b>(2,871.0)</b>	(2,033.0)	(1,362.7)	<b>(4,487.3)</b>	(2,871.0)	(2,033.0)
<b>FINANCING ACTIVITIES:</b>						
Payments of cash dividends	<b>(1,518.6)</b>	(1,004.7)	(708.0)	<b>(2,288.5)</b>	(1,518.6)	(1,004.7)
Purchases of treasury stock	<b>(3.5)</b>	(2.1)	(1.5)	<b>(4.5)</b>	(3.5)	(2.1)
Proceeds from stock compensation transactions	<b>51.5</b>	35.7	37.5	<b>51.9</b>	51.5	35.7
Net increase in commercial paper, short-term bank loans and other	<b>1,721.0</b>	370.1	24.7	<b>699.9</b>	1,721.0	370.1
Proceeds from term debt	<b>3,085.0</b>	3,171.7	2,101.1	<b>3,891.2</b>	3,085.0	3,171.7
Payments on term debt	<b>(2,233.2)</b>	(2,265.8)	(2,336.7)	<b>(2,473.1)</b>	(2,233.2)	(2,265.8)
<i>Net Cash Provided by (Used in) Financing Activities</i>	<b>1,102.2</b>	304.9	(882.9)			
Effect of exchange rate changes on cash	<b>69.6</b>	(36.3)	(52.4)			
<i>Net Increase (Decrease) in Cash and Cash Equivalents</i>	<b>2,490.8</b>	1,262.6	(111.3)			
Cash and cash equivalents at beginning of year	<b>4,690.9</b>	3,428.3	3,539.6			
Cash and cash equivalents at end of year	<b>\$ 7,181.7</b>	\$ 4,690.9	\$ 3,428.3			
<i>Net Cash (Used in) Provided by Financing Activities</i>	<b>(123.1)</b>	1,102.2	304.9			
Effect of exchange rate changes on cash and cash equivalents	<b>(151.4)</b>	69.6	(36.3)			

<i>Net (Decrease) Increase in Cash and Cash Equivalents</i>	<b>(120.9)</b>	2,490.8	1,262.6
Cash and cash equivalents at beginning of period	<b>7,181.7</b>	4,690.9	3,428.3
Cash and cash equivalents at end of period	<b>\$ 7,060.8</b>	<b>\$ 7,181.7</b>	<b>\$ 4,690.9</b>

See notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY						
<i>December 31,</i>	2023	2022	2021	2024	2023	2022
	(millions, except per share data)			(millions, except per share data)		
<b>COMMON STOCK, \$1 PAR VALUE:</b>						
Balance at beginning of year	\$ 522.0	\$ 347.3	\$ 346.6	\$ 523.3	\$ 522.0	\$ 347.3
50% stock dividend		174.0				174.0
Stock compensation	1.3	.7	.7	1.1	1.3	.7
Balance at end of year	<b>523.3</b>	522.0	347.3	<b>524.4</b>	523.3	522.0
<b>ADDITIONAL PAID-IN CAPITAL:</b>						
Balance at beginning of year	<b>196.1</b>	142.0	88.5	<b>269.1</b>	196.1	142.0
Treasury stock retirement	(3.5)	(2.1)	(1.5)	(4.5)	(3.5)	(2.1)
Stock compensation	76.5	56.2	55.0	80.2	76.5	56.2
Balance at end of year	<b>269.1</b>	196.1	142.0	<b>344.8</b>	269.1	196.1
<b>TREASURY STOCK, AT COST:</b>						
Balance at beginning of year						
Purchases, shares: 2023 - .05; 2022 - .04; 2021 - .02	(3.5)	(2.1)	(1.5)			
Purchases, shares: 2024 - .04; 2023 - .05; 2022 - .04	(4.5)	(3.5)	(2.1)			
Retirements	3.5	2.1	1.5	4.5	3.5	2.1
Balance at end of year						
<b>RETAINED EARNINGS:</b>						
Balance at beginning of year	<b>13,402.4</b>	12,025.8	11,148.5	<b>15,780.3</b>	13,402.4	12,025.8
Net income	<b>4,600.8</b>	3,011.6	1,865.5	<b>4,162.0</b>	4,600.8	3,011.6
Cash dividends declared on common stock, per share: 2023 - \$4.24; 2022 - \$2.80; 2021 - \$1.89	(2,222.9)	(1,461.0)	(988.2)			

Cash dividends declared on common stock, per share: 2024 - \$4.17; 2023 - \$4.24; 2022 - \$2.80	(2,191.3)	(2,222.9)	(1,461.0)			
50% stock dividend		(174.0)				(174.0)
Balance at end of year	<u>15,780.3</u>	<u>13,402.4</u>	<u>12,025.8</u>	<u>17,751.0</u>	<u>15,780.3</u>	<u>13,402.4</u>
<b>ACCUMULATED OTHER COMPREHENSIVE LOSS:</b>						
Balance at beginning of year	(953.4)	(921.1)	(1,050.3)	(693.9)	(953.4)	(921.1)
Other comprehensive income (loss)	259.5	(32.3)	129.2			
Other comprehensive (loss) income	(419.4)	259.5	(32.3)			
Balance at end of year	<u>(693.9)</u>	<u>(953.4)</u>	<u>(921.1)</u>	<u>(1,113.3)</u>	<u>(693.9)</u>	<u>(953.4)</u>
<b>Total Stockholders' Equity</b>	<b>\$15,878.8</b>	<b>\$13,167.1</b>	<b>\$11,594.0</b>	<b>\$17,506.9</b>	<b>\$15,878.8</b>	<b>\$13,167.1</b>

See notes to consolidated financial statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 **2022** and **2021** **2022** (currencies in millions)

### A. SIGNIFICANT ACCOUNTING POLICIES

**Description of Operations:** PACCAR Inc (the Company or PACCAR) is a multinational company operating in three principal segments: (1) the Truck segment includes the design and manufacture of high-quality, light-, medium- and heavy-duty commercial trucks; (2) the Parts segment includes the distribution of aftermarket parts for trucks and related commercial vehicles; and (3) the Financial Services segment (PFS) includes finance and leasing products and services provided to customers and dealers. PACCAR's finance and leasing activities are principally related to PACCAR products and associated equipment. PACCAR's sales and revenues are derived primarily from North America and Europe. The Company also operates in Australia and Brasil and sells trucks and parts to customers in Asia, Africa, the Middle East and South America.

**Principles of Consolidation:** The consolidated financial statements include the accounts of the Company and its wholly owned domestic and foreign subsidiaries. All significant intercompany accounts and transactions are eliminated in consolidation.

**Use of Estimates:** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### **Revenue Recognition:**

**Truck, Parts and Other:** The Company enters into sales contracts with customers associated with purchases of the Company's products and services including trucks, parts, product support, and other related services. Generally, the Company recognizes revenue for the amount of consideration it will receive for delivering a product or service to a customer. Revenue is recognized when the customer obtains control of the product or receives benefits of the

service. The Company excludes sales taxes, value added taxes and other related taxes assessed by government agencies from revenue. There are no significant financing components included in product or services revenue since generally customers pay shortly after the products or services are transferred. In the Truck and Parts segments, when the Company grants extended payment terms on selected receivables and charges interest, interest income is recognized when earned.

The Company recognizes truck and parts sales as revenues when control of the products is transferred to customers which generally occurs upon shipment, except for certain truck sales which are subject to a residual value guarantee (RVG) by the Company. The standard payment term for trucks and aftermarket parts is typically within 30 days, but the Company may grant extended payment terms on selected receivables. The Company recognizes revenue for the invoice amount adjusted for estimated sales incentives and returns. Sales incentives and returns are estimated based on historical experience and are adjusted to current period revenue when the most likely amount of consideration the Company expects to receive changes or becomes fixed. Truck and parts sales include a standard product warranty which is included in cost of sales. The Company has elected to treat delivery services as a fulfillment activity with revenues recognized when the customer obtains control of the product. Delivery revenue is included in revenues and the related costs are included in cost of sales. The Company is not disclosing truck order backlog, as a significant majority of the backlog has a duration of less than one year.

Truck sales with RVGs that allow customers the option to return their truck are accounted for as a sale when the customer does not have an economic incentive to return the truck to the Company, or as an operating lease when the customer does have an economic incentive to return the truck. The estimate of customers' economic incentive to return the trucks is based on an analysis of historical guaranteed buyback value and estimated market value. When truck sales with RVGs are accounted for as a sale, revenue is recognized when the truck is transferred to the customer less an amount for expected returns. Expected return rates are estimated by using a historical return rate.

Aftermarket parts sales allow for returns which are estimated at the time of sale based on historical data. Parts dealer services and other revenues are recognized as services are performed.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

The following table presents the balance sheet classification of the estimated value of the returned goods assets and the related return liabilities:

<u>At December 31</u>	2023		2022		2024		2023	
	ASSETS	LIABILITIES	ASSETS	LIABILITIES	ASSETS	LIABILITIES	ASSETS	LIABILITIES
<b>Trucks:</b>								
<b>Trucks</b>								
Other current assets	\$ 147.3		\$ 183.0		\$ 116.7		\$ 147.3	
Accounts payable, accrued expenses and other	\$ 149.5		\$ 185.0		\$ 121.7		\$ 149.5	

Other noncurrent assets, net	186.7	284.6	135.9	186.7
Other liabilities	196.4	298.9	144.7	196.4
	\$ 334.0	\$ 345.9	\$ 252.6	\$ 334.0
		\$ 467.6	\$ 266.4	\$ 345.9
Parts:				
Parts				
Other current assets	\$ 86.8	\$ 77.7	\$ 101.7	\$ 86.8
Accounts payable, accrued expenses and other	\$ 216.3	\$ 181.4	\$ 244.4	\$ 216.3
	\$ 86.8	\$ 77.7	\$ 101.7	\$ 86.8
	\$ 216.3	\$ 181.4	\$ 244.4	\$ 216.3

The Company's total commitment to acquire trucks at a guaranteed value for contracts accounted for as a sale was \$744.0 572.0 at December 31, 2023 December 31, 2024.

Revenues from extended warranties, operating leases and other include optional extended warranty and repair and maintenance (R&M) R&M service contracts which can be purchased for periods generally ranging up to five years. The Company defers revenue based on stand-alone observable selling prices when it receives payments in advance and generally recognizes the revenue on a straight-line basis over the warranty or R&M contract periods. See Note I, Product Support Liabilities, in the Notes to the Consolidated Financial Statements for further information. Also included are truck sales with an a RVG accounted for as an operating lease. A liability is created for the residual value obligation with the remainder of the proceeds recorded as deferred revenue. The deferred revenue is recognized on a straight-line basis over the guarantee period, which typically ranges from three to five years. Total operating lease revenue from truck sales with RVGs for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 was \$69.7 32.6, \$105.9 69.7 and \$113.8 105.9, respectively.

Revenue from winch sales and other is was primarily derived from the industrial winch business business through October 31, 2024. Winch sales are recognized when the product is transferred to a customer, which generally occurs upon shipment. Also within this category are other revenues not attributable to a reportable segment.

*Financial Services:* The Company's Financial Services segment products include loans to customers collateralized by the vehicles being financed, finance leases for retail customers and dealers, dealer wholesale financing which includes floating-rate wholesale loans to PACCAR dealers for new and used trucks, and operating leases which include rentals on Company owned equipment. Interest income from finance and other receivables is recognized using the interest method. Certain loan origination costs are deferred and amortized to interest income over the expected life of the contracts using the straight-line method which approximates the interest method.

Operating lease rental revenue is recognized on a straight-line basis over the term of the lease. Customer contracts may include additional services such as excess mileage, repair and maintenance and other services on which revenue is recognized when earned. The Company's full-service lease arrangements bundle these additional services. Rents for full-service lease contracts are allocated between lease and non-lease components based on the relative stand-alone price of each component. Taxes, such as sales and use and value added, which are collected by the Company from a customer, are excluded from the measurement of lease income and expenses. Rental revenues for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 were \$736.0 660.7, \$788.8 736.9 and \$831.6 788.8, respectively. Depreciation and related leased unit operating expenses were \$551.9 602.2, \$490.0 551.9 and \$665.7 490.0 for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

Recognition of interest income and rental revenue is suspended (put on non-accrual status) when the receivable becomes more than 90 days past the contractual due date or earlier if some other event causes the Company to determine that collection is not probable. Accordingly, no finance receivables more than 90 days past due were accruing interest at December 31, 2023 December 31, 2024 or December 31, 2022 December 31, 2023.

Recognition is resumed if the receivable becomes current by the payment of all amounts past due under the terms of the existing contract and collection of remaining amounts is considered probable (if not contractually modified) or if the customer makes scheduled payments for three months and collection of remaining amounts is considered probable (if contractually modified). Payments received while the finance receivable is on non-accrual status are applied to interest and principal in accordance with the contractual terms.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, 2022 and 2021 (currencies in millions)

Finance leases are secured by the trucks and related equipment being leased and the lease terms generally range from three to five years depending on the type and use of the equipment. The lessee is required to either purchase the equipment or guarantee to the Company a stated residual value upon the disposition of the equipment at the end of the finance lease term.

Operating lease terms generally range from three to five years. At the end of the operating lease term, the lessee has the option to return the equipment to the Company or purchase the equipment at its fair market value.

The Company determines its estimate of the residual value of leased vehicles by considering the length of the lease term, the truck model, the expected usage of the truck and anticipated market demand. If the sales price of the truck at the end of the agreement differs from the Company's estimated residual value, a gain or loss will result. Future market conditions, changes in government regulations and other factors outside the Company's control could impact the ultimate sales price of trucks returned under these contracts. Residual values are reviewed regularly and adjusted if market conditions warrant.

**Cash and Cash Equivalents:** Cash equivalents consist of liquid investments with a maturity at date of purchase of 90 days or less.

### **Investments in Marketable Securities:**

**Debt Securities:** The Company's investments in marketable debt securities are classified as available-for-sale. These investments are stated at fair value and may include an allowance for credit losses. Changes in the allowance for credit losses are recognized in the current period earnings and any unrealized gains or losses, net of tax, are included as a component of accumulated other comprehensive income (loss) (AOCI).

The Company utilizes third-party pricing services for all of its marketable debt security valuations. The Company reviews the pricing methodology used by the third-party pricing services, including the manner employed to collect market information. On a quarterly basis, the Company also performs review and validation procedures on the pricing information received from the third-party providers. These procedures help ensure the fair value information used by the Company is determined in accordance with applicable accounting guidance.

The Company evaluates its investment in marketable debt securities at the end of each reporting period to determine if a decline in fair value is the result of credit losses or unrealized losses. In assessing credit losses, the

Company considers the collectability of principal and interest payments by monitoring changes to issuers' credit ratings, specific credit events associated with individual issuers as well as the credit ratings of any financial guarantor. The Company considers its intent for selling the security and whether it is more likely than not the Company will be able to hold the security until the recovery of any credit losses and unrealized losses. Charges against the allowance for credit losses occur when a security with credit losses is sold or the Company no longer intends to hold that security.

*Equity Securities:* Marketable equity securities are traded on active exchanges and are measured at fair value. The realized and unrealized gains (losses) are recognized in investment income.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

##### ***Equity Method Investment:***

In the second quarter of 2024, PACCAR and three partners completed the formation of a U.S. battery manufacturing joint venture, Amplify Cell Technologies, with PACCAR owning a 30 percent interest. The joint venture meets the definition of a variable interest entity since the equity-at-risk is not currently sufficient to support the future operations of the joint venture. All significant decisions require majority or super-majority approval of the board. As a result, PACCAR is not the primary beneficiary and the Company uses the equity method to account for the investment. Under the equity method, the original investments in the joint venture are recorded at cost and subsequently adjusted by the Company's share of equity in income or losses. The investment is included in Truck, Parts and Other "Other noncurrent assets, net" on the Company's Consolidated Balance Sheets. PACCAR's share of the loss is included in Truck, Parts and Other "Interest and other (income) expenses, net" on the Company's Consolidated Statements of Income. PACCAR contributed \$207.6 through December 31, 2024 and the maximum required contribution is \$830.0. The Company's equity method investment was \$196.9 at December 31, 2024.

##### ***Receivables:***

*Trade and Other Receivables:* The Company's trade and other receivables are recorded at cost, net of allowances. At December 31, 2023 December 31, 2024 and 2022, 2023, respectively, trade and other receivables included trade receivables from dealers and customers of \$1,822.7 1,538.0 and \$1,600.1 1,822.7 and other receivables of \$375.4 395.8 and \$319.7 375.4 relating primarily to value added tax receivables and supplier allowances and rebates.

##### ***Finance and Other Receivables:***

*Loans* – Loans represent fixed or floating-rate loans to customers collateralized by the vehicles purchased and are recorded at amortized cost.

*Finance leases* – Finance leases are sales-type finance leases, which lease equipment to retail customers and dealers. These leases are reported as the sum of minimum lease payments receivable and estimated residual value of the property subject to the contracts, reduced by unearned interest.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, 2022 and 2021 (currencies in millions)

***Dealer wholesale financing*** – Dealer wholesale financing is floating-rate wholesale loans to PACCAR dealers for new and used trucks and are recorded at amortized cost. The loans are collateralized by the trucks being financed.

***Operating lease receivables and other*** – Operating lease receivables and other include monthly rentals due on operating leases, unamortized loan and lease origination costs, interest on loans and other amounts due within one year in the normal course of business.

**Allowance for Credit Losses:**

***Truck, Parts and Other:*** The Company historically has not experienced significant losses or past due amounts on trade and other receivables in its Truck, Parts and Other businesses. Accounts are considered past due once the unpaid balance is over 30 days outstanding based on contractual payment terms. Accounts are charged off against the allowance for credit losses when, in the judgment of management, they are considered uncollectible. The allowance for credit losses for Truck, Parts and Other were **\$91.2** and **\$6.9** for the years ended **December 31, 2023**, **December 31, 2024** and **2022**, respectively. Net charge-offs were nil for the **years ended December 31, 2023, December 31, 2024 and 2023** and **\$2** for the year ended December 31, 2022 and nil for the year ended December 31, 2021.

***Financial Services:*** The Company continuously monitors the payment performance of its finance receivables. For large retail finance customers and dealers with wholesale financing, the Company regularly reviews their financial statements and makes site visits and phone contact as appropriate. If the Company becomes aware of circumstances that could cause those customers or dealers to face financial difficulty, whether or not they are past due, the customers are placed on a watch list.

The Company modifies loans and finance leases in the normal course of its Financial Services operations. The Company may modify loans and finance leases for commercial reasons or for credit reasons. Modifications for commercial reasons are changes to contract terms for customers that are not considered to be in financial difficulty. Insignificant delays are modifications extending terms up to three months for customers experiencing some short-term financial stress, but not considered to be in financial difficulty. Modifications for credit reasons are changes to contract terms for customers considered to be in financial difficulty. The Company's modifications typically result in granting more time to pay the contractual amounts owed and charging a fee and interest for the term of the modification.

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#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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***December 31, 2024, 2023 and 2022 (currencies in millions)***

When considering whether to modify customer accounts for credit reasons, the Company evaluates the creditworthiness of the customers and modifies those accounts that the Company considers likely to perform under the modified terms. The Company does not typically grant credit modifications for customers that do not meet minimum underwriting standards since the Company normally repossesses the financed equipment in these circumstances.

On average, commercial and other modifications extended contractual terms by approximately **four months in 2024** and **three months in 2023, and 2022**, and did not have a significant effect on the **weighted average weighted-average term or interest rate of the total portfolio at December 31, 2023 December 31, 2024 and 2022, 2023**.

The Company has developed a systematic methodology for determining the allowance for credit losses for its two portfolio segments, retail and wholesale. The retail segment consists of retail loans and sales-type finance leases, net of unearned interest. The wholesale segment consists of truck inventory financing loans to dealers that are collateralized by trucks and other collateral. The wholesale segment generally has less risk than the retail segment. Wholesale receivables generally are shorter in duration than retail receivables, and the Company requires periodic

reporting of the wholesale dealer's financial condition, conducts periodic audits of the trucks being financed and in many cases, obtains guarantees or other security such as dealership assets. In determining the allowance for credit losses, retail loans and finance leases are evaluated together since they relate to a similar customer base, their contractual terms require regular payment of principal and interest, generally over three to five years, and they are secured by the same type of collateral. The allowance for credit losses consists of both specific and general reserves.

The Company individually evaluates certain finance receivables for expected credit losses. Finance receivables that are evaluated individually consist of all wholesale accounts and certain large retail accounts with past due balances or otherwise determined to be at a higher risk of loss. In general, finance receivables that are 90 days past due are placed on non-accrual status. Finance receivables on non-accrual status which have been performing for 90 consecutive days are placed on accrual status if it is deemed probable that the Company will collect all principal and interest payments.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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*December 31, 2023, 2022 and 2021 (currencies in millions)*

Individually evaluated receivables on non-accrual status are generally considered collateral dependent. Large balance retail and all wholesale receivables on non-accrual status are individually evaluated to determine for loss based on the appropriate reserve for losses. The determination of reserves for large balance receivables on non-accrual status considers the fair value of the associated collateral. When the underlying collateral fair value exceeds the Company's amortized cost basis, no reserve is recorded or a discounted cash flow analysis. Small balance receivables on non-accrual status with similar risk characteristics are evaluated as a separate pool to determine the appropriate reserve for losses using the historical loss information discussed below.

The Company evaluates finance receivables that are not individually evaluated and share similar risk characteristics on a collective basis and determines the general allowance for credit losses for both retail and wholesale receivables based on historical loss information, using past due account data, current market conditions, and expected changes in future macroeconomic conditions that affect collectability. Historical credit loss data provides relevant information of expected credit losses. The historical information used includes assumptions regarding the likelihood of collecting current and past due accounts, repossession rates, and the recovery rate on the underlying collateral based on used truck values and other pledged collateral or recourse.

The Company has developed a range of loss estimates for each of its country portfolios based on historical experience, taking into account loss frequency and severity in both strong and weak truck market conditions. A projection is made of the range of estimated credit losses inherent in the portfolio from which an amount is determined based on current market conditions and other factors impacting the creditworthiness of the Company's borrowers and their ability to repay. Adjustments to historical loss information are made for changes in forecasted economic conditions that are specific to the industry and markets in which the Company conducts business. The Company utilizes economic forecasts from third party third-party sources and determines expected losses based on historical experience under similar market conditions. After determining the appropriate level of the allowance for credit losses, a provision for losses on finance receivables is charged to income as necessary to reflect management's estimate of expected credit losses, net of recoveries, inherent in the portfolio.

In determining the fair value of the collateral, the Company uses a pricing matrix and categorizes the fair value as Level 2 in the hierarchy of fair value measurement. The pricing matrix is reviewed quarterly and updated as appropriate. The pricing matrix considers the make, model and year of the equipment as well as recent sales prices of comparable equipment sold individually, which is the lowest unit of account, through wholesale channels to the

Company's dealers (principal market). The fair value of the collateral also considers the overall condition of the equipment.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2024, 2023 and 2022 (currencies in millions)*

Accounts are charged off against the allowance for credit losses when, in the judgment of management, they are considered uncollectible, which generally occurs upon repossession of the collateral. Typically the timing between the repossession and charge-off is not significant. In cases where repossession is delayed (e.g., for legal proceedings), the Company records a partial charge-off. The charge-off is determined by comparing the fair value of the collateral, less cost to sell, to the amortized cost basis.

**Inventories:** Inventories are stated at the lower of cost or net realizable value. Cost of inventories is determined principally by the first-in, first-out (FIFO) method. Cost of sales and revenues include shipping and handling costs incurred to deliver products to dealers and customers.

**Equipment on Operating Leases:** The Company's Financial Services segment leases equipment under operating leases to its customers. In addition, in the Truck segment, equipment sold to customers in Europe subject to ~~an a~~ RVG by the Company may be accounted for as an operating lease. Equipment is recorded at cost and is depreciated on the straight-line basis to the lower of the estimated residual value or guarantee value. Lease and guarantee periods generally range from three to five years. Estimated useful lives of the equipment range from three to ten years. The Company reviews residual values of equipment on operating leases periodically to determine that recorded amounts are appropriate.

**Property, Plant and Equipment:** Property, plant and equipment are stated at cost. Depreciation is computed by the straight-line method based on the estimated useful lives of various classes of assets. Certain production tooling and equipment are amortized on a unit of production basis.

**Long-lived Assets and Goodwill:** The Company evaluates the carrying value of property, plant and equipment when events and circumstances warrant a review. Goodwill is tested for impairment at least on an annual basis. There were no significant impairment charges for the three years ended ~~December 31, 2023~~ December 31, 2024. Goodwill was ~~\$107.4~~ ~~100.7~~ and ~~\$104.1~~ ~~107.4~~ at ~~December 31, 2023~~ December 31, 2024 and ~~2022~~, 2023, respectively. The ~~increase~~ ~~decrease~~ in value was due to currency translation.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2023, 2022 and 2021 (currencies in millions)*

**Product Support Liabilities:** Product support liabilities include estimated future payments related to product warranties and deferred revenues on optional extended warranties and R&M contracts. The Company generally offers one year warranties covering most of its vehicles and related aftermarket parts. For vehicles equipped with engines manufactured by PACCAR, the Company generally offers two year warranties on the engine. Specific terms and conditions vary depending on the product and the country of sale. Optional extended warranty and R&M contracts can be purchased for periods which generally range up to five years. Warranty expenses and reserves are estimated and recorded at the time products or contracts are sold based on historical and current data and

reasonable expectations for the future regarding the frequency and cost of warranty claims, net of recoveries. The Company periodically assesses the adequacy of its recorded liabilities and adjusts them as appropriate to reflect actual experience. Revenue from extended warranty and R&M contracts is deferred and recognized to income generally on a straight-line basis over the contract period. Warranty and R&M costs on these contracts are recognized as incurred.

**Derivative Financial Instruments:** As part of its risk management strategy, the Company enters into derivative contracts to hedge against the risks of interest rates, foreign currency rates and commodity prices. Certain derivative instruments designated as fair value hedges, cash flow hedges or net investment hedges are subject to hedge accounting. Derivative instruments that are not subject to hedge accounting are held as derivatives not designated as **hedged hedging** instruments. The Company's policies prohibit the use of derivatives for speculation or trading. At the inception of each hedge relationship, the Company documents its risk management objectives, procedures and accounting treatment. All of the Company's interest-rate, commodity as well as certain foreign-exchange contracts are transacted under International Swaps and Derivatives Association (ISDA) master agreements. Each agreement permits the net settlement of amounts owed in the event of default and certain other termination events. For derivative financial instruments, the Company has elected not to offset derivative positions in the balance sheet with the same counterparty under the same agreements and is not required to post or receive collateral.

Exposure limits and minimum credit ratings are used to minimize the risks of counterparty default. The Company's maximum exposure to potential default of its derivative counterparties is limited to the asset position of its derivative portfolio. The asset position of the Company's derivative portfolio was \$21.0 207.0 at December 31, 2023 December 31, 2024.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

The Company assesses hedges at inception and on an ongoing basis to determine the designated derivatives are highly effective in offsetting changes in fair values or cash flow of the hedged items. Hedge accounting is discontinued prospectively when the Company determines a derivative financial instrument has ceased to be a highly effective hedge. Cash flows from derivative instruments are included in Operating activities in the Consolidated Statements of Cash Flows.

**Government Grants:** The Company receives incentives from U.S. and non-U.S. governmental entities in the form of tax rebates or credits, grants, and loans. The benefit is generally recorded when all conditions attached to the incentive have been met and there is reasonable assurance of the receipt. Government incentives are recorded in accordance with their purpose as a reduction of expense, a reduction of the cost of the capital investment, or other income. The amount of government incentives recorded as a reduction of expenses and the amount of grants receivable for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 are immaterial.

**Foreign Currency Translation:** For most of the Company's foreign subsidiaries, the local currency is the functional currency. All assets and liabilities are translated at year-end exchange rates and all income statement amounts are translated at the weighted average rates for the period. Translation adjustments are recorded in AOCI. The Company uses the U.S. dollar as the functional currency for all but one of its Mexican subsidiaries, which uses the local currency. For the U.S. functional currency entities in Mexico, inventories, cost of sales, property, plant and equipment and depreciation are remeasured at historical rates and resulting adjustments are included in net income.

**Earnings per Share:** Basic earnings per common share are computed by dividing earnings by the weighted average number of common shares outstanding, plus the effect of any participating securities. Diluted earnings per

common share are computed assuming that all potentially dilutive securities are converted into common shares under the treasury stock method.

On December 6, 2022, the Board of Directors declared a 50% common stock dividend paid on February 7, 2023, to stockholders of record on January 17, 2023, with fractional shares paid in cash. This resulted in the issuance of 174,035,361 additional shares and 411 fractional shares paid in cash. For 2022, and 2021, net income per share, weighted average number of common shares outstanding and cash dividends declared per share on common stock have been restated for the effect of the 50% dividend.

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#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

*December 31, 2023, 2022 and 2021 (currencies in millions)*

**New Accounting Pronouncements:** In November 2023, the Financial Accounting Standards Board (FASB) issued ASU 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*. The amendments in this ASU improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. This ASU is effective for annual periods beginning after December 15, 2023, and interim periods within annual periods beginning after December 15, 2024. Early adoption is permitted. The amendments in this ASU should be applied retrospectively to all prior periods presented. The implementation of this ASU will result in additional disclosures and will not have an impact on the Company's consolidated financial statements.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. The amendments in this ASU require entities to disclose certain, specific categories within the rate reconciliation and enhance disclosures regarding income taxes paid and income tax expense. This ASU is effective for annual periods beginning after December 15, 2024. Early adoption is permitted. The amendments in this ASU should be applied on a prospective basis; however, retrospective application is permitted. The implementation of this ASU will result in additional disclosures and will not have an impact on the Company's consolidated financial statements.

In November 2024, the FASB issued ASU 2024-03, *Income Statement — Reporting Comprehensive Income — Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses*. The amendments in this ASU expand the disclosures in the notes to the financial statements about specific cost and expense categories presented on the face of the income statement. This ASU is effective for annual periods beginning after December 15, 2026, and interim periods within annual periods beginning after December 15, 2027. Early adoption is permitted. The amendments in this ASU should be applied either (1) prospectively to financial statements issued for reporting periods after the effective date or (2) retrospectively to any or all prior periods presented. The Company is currently evaluating the impact of this update on the related notes to the financial statements.

The Company adopted the following standard standards on January 1, 2023 2024, which had no material impact on the Company's consolidated financial statements.

STANDARD	DESCRIPTION
2022-02	<i>Financial Instruments—Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures</i>

The FASB also issued the following standard, which is not expected to have a material impact on the Company's consolidated financial statements.

STANDARD	DESCRIPTION	EFFECTIV E DATE

2022- *Fair Value Measurement (Topic 820): Fair Value Measurement of Equity Securities Subject January*  
 03\* 2022- to *1, 2024*  
 03 *Contractual Sale Restrictions*  
 2023-07 *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*

\* The Company will adopt on the effective date.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

#### B. SALES AND REVENUES

The following table disaggregates Truck, Parts and Other revenues by major sources:

<u>Year Ended December 31.</u>	2024	2023	2022
<b>Truck</b>			
Truck sales	\$ 23,863.2	\$ 25,946.4	\$ 20,644.8
Revenues from extended warranties, operating leases and other	975.2	900.0	841.4
	<u>24,838.4</u>	<u>26,846.4</u>	<u>21,486.2</u>
<b>Parts</b>			
Parts sales	6,461.1	6,223.1	5,596.8
Revenues from dealer services and other	205.3	191.3	167.5
	<u>6,666.4</u>	<u>6,414.4</u>	<u>5,764.3</u>
<b>Winch sales and other*</b>	59.5	54.7	63.8
<b>Truck, Parts and Other sales and revenues</b>	<u>\$ 31,564.3</u>	<u>\$ 33,315.5</u>	<u>\$ 27,314.3</u>

\*Includes industrial winch business sales through October 31, 2024.

<u>Year Ended December 31.</u>	2023	2022	2021
<b>Truck</b>			
	25,946.	20,644.	15,989.
Truck sales	\$ 4	\$ 8	\$ 7
Revenues from extended warranties, operating leases and other	900.0	841.4	810.0
	<u>26,846.</u>	<u>21,486.</u>	<u>16,799.</u>
	4	2	7
<b>Parts</b>			
Parts sales	6,223.1	5,596.8	4,809.7
Revenues from dealer services and other	191.3	167.5	134.6
	<u>6,414.4</u>	<u>5,764.3</u>	<u>4,944.3</u>
<b>Winch sales and other</b>	54.7	63.8	90.5
<b>Truck, Parts and Other sales and revenues</b>	<u>\$ 33,315.</u>	<u>\$ 27,314.</u>	<u>\$ 21,834.</u>
	5	3	5

The following table summarizes Financial Services lease revenues by lease type:

<u>Year Ended December 31.</u>	2023	2022	2021	2024	2023	2022
Finance lease revenues	\$ 271.5	\$ 184.1	\$ 187.0	\$ 341.8	\$ 271.5	\$ 184.1
Operating lease revenues	736.9	788.8	831.6	660.7	736.9	788.8
Total lease revenues	<u>\$ 1,008.4</u>	<u>\$ 972.9</u>	<u>\$ 1,018.6</u>	<u>\$ 1,002.5</u>	<u>\$ 1,008.4</u>	<u>\$ 972.9</u>

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**


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*December 31, 2023, 2022 and 2021 (currencies in millions)*
**C. INVESTMENTS IN MARKETABLE SECURITIES**

Marketable securities consisted of the following at December 31:

2024			UNREALIZED		UNREALIZED		FAIR VALUE
	COST	GAINS	LOSSES				
<b>Marketable debt securities</b>							
U.S. tax-exempt securities	\$ 304.5	\$ .6	\$ 1.4	\$ 303.7			
U.S. taxable municipal / non-U.S. provincial bonds	381.1	1.2	2.2	380.1			
U.S. corporate securities	864.3	3.1	3.2	864.2			
U.S. government securities	287.1	.1	1.5	285.7			
Non-U.S. corporate securities	606.6	3.5	2.0	608.1			
Non-U.S. government securities	163.5	1.4	.6	164.3			
Other debt securities	166.4	.8	.8	166.4			
Marketable equity securities	10.0		3.7	6.3			
<b>Total marketable securities</b>	<b>\$ 2,783.5</b>	<b>\$ 10.7</b>	<b>\$ 15.4</b>	<b>\$ 2,778.8</b>			

2023			UNREALIZED		UNREALIZED		FAIR VALUE
	COST	GAINS	LOSSES				
<b>Marketable debt securities</b>							
U.S. tax-exempt securities	\$ 312.5	\$ 1.2	\$ 3.0	\$ 310.7			
U.S. taxable municipal / non-U.S. provincial bonds	244.9	.8	5.6	240.1			
U.S. corporate securities	357.1	1.4	5.2	353.3			
U.S. government securities	159.2	.6	1.7	158.1			
Non-U.S. corporate securities	529.4	2.3	7.5	524.2			
Non-U.S. government securities	141.0	1.5	1.3	141.2			
Other debt securities	92.8	.3	2.5	90.6			
Marketable equity securities	10.0		5.6	4.4			
<b>Total marketable securities</b>	<b>\$ 1,846.9</b>	<b>\$ 8.1</b>	<b>\$ 32.4</b>	<b>\$ 1,822.6</b>			

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**


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*December 31, 2024, 2023 and 2022 (currencies in millions)*

2022			UNREALIZED		UNREALIZED		FAIR VALUE
	COST	GAINS	LOSSES				
<b>Marketable debt securities</b>							
U.S. tax-exempt securities	\$ 452.8	\$ .5	\$ 8.2	\$ 445.1			
U.S. taxable municipal / non-U.S. provincial bonds	191.6			10.8			180.8
U.S. corporate securities	262.5	.1	11.6	251.0			

U.S. government securities	118.0	.1	3.1	115.0
Non-U.S. corporate securities	467.9		17.9	450.0
Non-U.S. government securities	78.9	.2	2.7	76.4
Other debt securities	99.4		4.7	94.7
Marketable equity securities	10.0		8.8	1.2
Total marketable securities	\$ 1,681.1	\$ .9	\$ 67.8	\$ 1,614.2
		UNREALIZED	UNREALIZED	FAIR
<u>2023</u>	<u>COST</u>	<u>GAINS</u>	<u>LOSSES</u>	<u>VALUE</u>
Marketable debt securities				
U.S. tax-exempt securities	\$ 312.5	\$ 1.2	\$ 3.0	\$ 310.7
U.S. taxable municipal / non-U.S. provincial bonds	244.9	.8	5.6	240.1
U.S. corporate securities	357.1	1.4	5.2	353.3
U.S. government securities	159.2	.6	1.7	158.1
Non-U.S. corporate securities	529.4	2.3	7.5	524.2
Non-U.S. government securities	141.0	1.5	1.3	141.2
Other debt securities	92.8	.3	2.5	90.6
Marketable equity securities	10.0		5.6	4.4
Total marketable securities	\$ 1,846.9	\$ 8.1	\$ 32.4	\$ 1,822.6

The cost of marketable debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Amortization, accretion, interest and dividend income and realized gains and losses are included in investment income. The cost of securities sold is based on the specific identification method. Gross realized gains were \$92.1, \$.9 and \$21.5, and gross realized losses were \$4.5, \$234.5 and \$.42.3 for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively.

Net realized unrealized gains (losses) on marketable equity securities recognized in investment income were \$1.9, \$3.2, and \$(5.2) and nil for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively.

Marketable debt securities with continuous unrealized losses and their related fair values were as follows:

<u>At December 31</u>	2023		2022		2024		2023	
	LESS	TWELVE	LESS	TWELVE	LESS	TWELVE	LESS	TWELVE
	THAN	MONTHS	THAN	MONTHS	THAN	MONTHS	THAN	MONTHS
	TWELVE	OR	TWELVE	OR	TWELVE	OR	TWELVE	OR
	MONTHS	GREATER	MONTHS	GREATER	MONTHS	GREATER	MONTHS	GREATER
Fair value	\$ 289.0	\$ 798.5	\$ 889.2	\$ 608.4	\$ 932.9	\$ 365.5	\$ 289.0	\$ 798.5
Unrealized losses	1.6	25.2	21.5	37.5	5.5	6.2	1.6	25.2

The unrealized losses on marketable debt securities above were due to higher yields on certain securities. The Company did not identify any indicators of a credit loss in its assessments. Accordingly, no allowance for credit losses was recorded at December 31, 2023 December 31, 2024 and December 31, 2022 December 31, 2023. The Company does not currently intend, and it is more likely than not that it will not be required, to sell the investment securities before recovery of the unrealized losses. The Company expects that the contractual principal and interest will be received on the investment securities.

Contractual maturities on marketable debt securities at December 31, 2024 were as follows:

<u>Maturities:</u>	AMORTIZED		FAIR VALUE
	COST	FAIR VALUE	
Within one year	\$ 529.4	\$ 528.7	
One to five years		2,237.1	2,237.5
Six to ten years		1.3	1.3
More than ten years	5.7		5.0

	\$ 2,773.5	\$ 2,772.5
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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)*

Contractual maturities on marketable debt securities at December 31, 2023 were as follows:

<u>Maturities:</u>	AMORTIZED		FAIR
	COST	VALUE	
Within one year	\$ 488.3	\$ 482.5	
One to five years		1,336.0	1,324.5
Six to ten years		.7	.6
More than ten years	11.9	10.6	
	<u>\$ 1,836.9</u>	<u>\$ 1,818.2</u>	

### D. INVENTORIES

Inventories are stated at the lower of cost or net realizable value. Cost of inventories is determined principally by the first-in, first-out (FIFO) method.

Inventories include the following:

<i>At December 31</i>	2023	2022	2024	2023
	\$ 1,084.0	\$ 871.8	\$ 977.1	\$ 1,084.0
Finished products	\$ 1,492.7	1,327.0	1,390.0	1,492.7
Work in process and raw materials	<u>\$ 2,576.7</u>	<u>\$ 2,198.8</u>	<u>\$ 2,367.1</u>	<u>\$ 2,576.7</u>

### E. FINANCE AND OTHER RECEIVABLES

Finance and other receivables include the following:

<i>At December 31</i>	2023	2022	2024	2023
	\$ 8,594.7	\$ 7,229.1	\$ 9,442.4	\$ 8,594.7
Loans	\$ 4,785.7	3,786.4	4,906.6	4,785.7
Finance leases	4,147.8	2,772.1	4,944.1	4,147.8
Dealer wholesale financing	176.5	125.4	166.4	176.5
Operating lease receivables and other	<u>\$ 17,704.7</u>	<u>\$ 13,913.0</u>	<u>\$ 19,459.5</u>	<u>\$ 17,704.7</u>
Less allowance for losses:				
Loans and leases	(127.0)	(114.8)	(139.2)	(127.0)
Dealer wholesale financing	(2.7)	(3.4)	(3.0)	(2.7)
Operating lease receivables and other	(3.3)	(2.9)	(3.0)	(3.3)
	<u>\$ 17,571.7</u>	<u>\$ 13,791.9</u>	<u>\$ 19,314.3</u>	<u>\$ 17,571.7</u>

Included in Finance and other receivables, net on the Consolidated Balance Sheets is accrued interest receivable (net of allowance for credit losses) of \$88,466.4 and \$44,167.6 as of December 31, 2023 December 31, 2024 and December 31, 2022 December 31, 2023, respectively. The net activity of dealer direct loans and dealer wholesale financing on new trucks is shown in the operating section of the Consolidated Statements of Cash Flows since

those receivables finance the sale of Company inventory. Dealer wholesale financing increased \$796.3 to \$4,944.1 at December 31, 2024, mainly due to new dealer groups added in the U.S. and Canada during the year.

Annual minimum payments due on loans are as follows:

<u>Beginning January 1</u>	LOANS
2025	\$ 3,081.8
2026	2,320.7
2027	1,895.1
2028	1,284.4
2029	671.6
Thereafter	188.8
	<u>\$ 9,442.4</u>

<u>Beginning January 1</u>	LOANS
2024	\$ 2,840.0
2025	2,126.0
2026	1,679.9
2027	1,181.3
2028	619.3
Thereafter	148.2
	<u>\$ 8,594.7</u>

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

Annual minimum payments due on finance lease receivables and a reconciliation of the undiscounted cash flows to the net investment in finance leases are as follows:

<u>Beginning January 1</u>	FINANCE		FINANCE LEASES
	LEASES	LEASES	
2024	\$ 1,651.1		
2025	1,359.9	\$ 1,699.7	
2026	1,036.1	1,334.6	
2027	714.6	1,042.3	
2028	367.0	706.7	
2029	416.5		
Thereafter	162.2	196.2	
	\$ 5,290.9	5,396.0	
Unguaranteed residual values	205.2	256.5	
Unearned interest on finance leases	(710.4)	(745.9)	
Net investment in finance leases	\$ 4,785.7	\$ 4,906.6	

Experience indicates substantially all of dealer wholesale financing will be repaid within one year. In addition, repayment experience indicates that some loans, leases and other finance receivables will be paid prior to contract maturity, while others may be extended or modified.

For the following credit quality disclosures, finance receivables are classified into two portfolio segments, wholesale and retail. The retail portfolio is further segmented into dealer retail and customer retail. The dealer wholesale segment consists of truck inventory financing to PACCAR dealers. The dealer retail segment consists of loans and leases to participating dealers and franchises that use the proceeds to fund customers' acquisition of commercial vehicles and related equipment. The customer retail segment consists of loans and leases directly to customers for the acquisition of commercial vehicles and related equipment. Customer retail receivables are further segregated between fleet and owner/operator classes. The fleet class consists of customer retail accounts operating five or more trucks. All other customer retail accounts are considered owner/operator. These two classes have similar measurement attributes, risk characteristics and common methods to monitor and assess credit risk.

*Allowance for Credit Losses:* The allowance for credit losses is summarized as follows:

2024						
	DEALER		CUSTOMER			TOTAL
	WHOLESALE	RETAIL	RETAIL	OTHER*		
Balance at January 1	\$ 2.7	\$ 1.9	\$ 125.1	\$ 3.3	\$ 133.0	
Provision for losses	.6	(.4)	75.6	(.2)	75.6	
Charge-offs			(61.2)	(1.0)	(62.2)	
Recoveries			7.4	1.3	8.7	
Currency translation and other	(.3)		(9.2)	(.4)	(9.9)	
Balance at December 31	\$ 3.0	\$ 1.5	\$ 137.7	\$ 3.0	\$ 145.2	

2023						
	DEALER		CUSTOMER			TOTAL
	WHOLESALE	RETAIL	RETAIL	OTHER*		
Balance at January 1	\$ 3.4	\$ 2.2	\$ 112.6	\$ 2.9	\$ 121.1	
Provision for losses	(.6)	(.3)	31.8	.4	31.3	
Charge-offs	(.2)		(28.4)	(1.7)	(30.3)	
Recoveries			5.6	1.4	7.0	
Currency translation and other	.1		3.5	.3	3.9	
Balance at December 31	\$ 2.7	\$ 1.9	\$ 125.1	\$ 3.3	\$ 133.0	

2022						
	DEALER		CUSTOMER			TOTAL
	WHOLESALE	RETAIL	RETAIL	OTHER*		
Balance at January 1	\$ 3.3	\$ 7.1	\$ 104.4	\$ 2.1	\$ 116.9	
Provision for losses	.1	(4.9)	12.0	(1.7)	5.5	
Charge-offs			(8.5)	(.5)	(9.0)	
Recoveries			7.5	2.2	9.7	
Currency translation and other			(2.8)	.8	(2.0)	
Balance at December 31	\$ 3.4	\$ 2.2	\$ 112.6	\$ 2.9	\$ 121.1	

\* Operating lease and other trade receivables.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

	2021					
	DEALER		CUSTOMER			
	WHOLESALE		RETAIL		RETAIL	
	E				OTHER*	TOTAL
Balance at January 1	\$ 3.4	\$ 8.4	\$ 112.0	\$ 3.2	\$ 127.0	
Provision for losses		(1.3)	.6	1.2	.5	
Charge-offs			(12.3)	(2.5)	(14.8)	
Recoveries			6.2	.3	6.5	
Currency translation and other	(.1)		(2.1)	(.1)	(2.3)	
Balance at December 31	\$ 3.3	\$ 7.1	\$ 104.4	\$ 2.1	\$ 116.9	
2022						
	DEALER		CUSTOMER			
	WHOLESALE	RETAIL	RETAIL	OTHER*	TOTAL	
	\$ 3.3	\$ 7.1	\$ 104.4	\$ 2.1	\$ 116.9	
	.1	(4.9)	12.0	(1.7)	5.5	
Provision for losses			(8.5)	(.5)	(9.0)	
Charge-offs			7.5	2.2	9.7	
Recoveries			(2.8)	.8	(2.0)	
Balance at December 31	\$ 3.4	\$ 2.2	\$ 112.6	\$ 2.9	\$ 121.1	

\* Operating lease and other trade receivables.

**Credit Quality:** The Company's customers are principally concentrated in the transportation industry in North America, Europe, Australia and Brasil. The Company's portfolio assets are diversified over a large number of customers and dealers with no single customer or dealer balances representing over 5% of the total portfolio assets. The Company retains as collateral a security interest in the related equipment.

At the inception of each contract, the Company considers the credit risk based on a variety of credit quality factors including prior payment experience, customer financial information, credit-rating agency ratings, loan-to-value ratios and other internal metrics. On an ongoing basis, the Company monitors credit quality based on past due status and collection experience as there is a meaningful correlation between the past due status of customers and the risk of loss.

The Company has three credit quality indicators: performing, watch and at-risk. Performing accounts pay in accordance with the contractual terms and are not considered high-risk. Watch accounts include accounts 31 to 90 days past due and large accounts that are performing but are considered to be high-risk. Watch accounts are not collateral dependent. At-risk accounts are collateral dependent, including accounts over 90 days past due and other accounts on non-accrual status.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

The tables below summarize the amortized cost basis of the Company's finance receivables within each credit quality indicator by year of origination and portfolio class and current period gross charge-offs of the Company's finance receivables by year of origination and portfolio class.

REVOLVING								
<u>At December 31, 2024</u>	LOANS	2024	2023	2022	2021	2020	PRIOR	TOTAL
<b>Amortized cost:</b>								
Dealer:								
Wholesale:								
Performing	\$ 4,936.1							\$ 4,936.1
Watch	7.1							7.1
At-risk	.9							.9
	<u>\$ 4,944.1</u>							<u>\$ 4,944.1</u>
Retail:								
Performing	\$ 229.8	\$ 680.8	\$ 641.5	\$ 404.6	\$ 192.8	\$ 98.0	\$ 141.6	\$ 2,389.1
Watch	2.0	23.1	6.1	2.1	4.6	.4	38.3	
	<u>\$ 229.8</u>	<u>\$ 682.8</u>	<u>\$ 664.6</u>	<u>\$ 410.7</u>	<u>\$ 194.9</u>	<u>\$ 102.6</u>	<u>\$ 142.0</u>	<u>\$ 2,427.4</u>
Total dealer	<u>\$ 5,173.9</u>	<u>\$ 682.8</u>	<u>\$ 664.6</u>	<u>\$ 410.7</u>	<u>\$ 194.9</u>	<u>\$ 102.6</u>	<u>\$ 142.0</u>	<u>\$ 7,371.5</u>
Customer retail:								
Fleet:								
Performing	4,306.	2,991.	1,761.					10,210.
Watch	\$ 5	\$ 4	\$ 1	\$ 781.9	\$ 298.2	\$ 71.0	\$ 1	
At-risk	11.2	17.6	13.9	5.8	2.1	.9	51.5	
	<u>49.5</u>	<u>196.8</u>	<u>80.8</u>	<u>41.9</u>	<u>6.0</u>	<u>1.5</u>	<u>376.5</u>	
	<u>4,367.</u>	<u>3,205.</u>	<u>1,855.</u>					<u>10,638.</u>
	\$ 2	\$ 8	\$ 8	\$ 829.6	\$ 306.3	\$ 73.4	\$ 1	
Owner/operator:								
Performing	\$ 524.1	\$ 303.7	\$ 206.2	\$ 145.1	\$ 57.6	\$ 12.7	\$ 1,249.4	
Watch	2.5	12.1	8.0	2.9	1.3	.4	27.2	
At-risk	.9	1.8	2.2	.9	1.0	.1	6.9	
	<u>\$ 527.5</u>	<u>\$ 317.6</u>	<u>\$ 216.4</u>	<u>\$ 148.9</u>	<u>\$ 59.9</u>	<u>\$ 13.2</u>	<u>\$ 1,283.5</u>	
Total customer retail	<u>\$ 4,894.</u>	<u>\$ 3,523.</u>	<u>\$ 2,072.</u>					<u>\$ 11,921.</u>
	<u>\$ 7</u>	<u>\$ 4</u>	<u>\$ 2</u>	<u>\$ 978.5</u>	<u>\$ 366.2</u>	<u>\$ 86.6</u>	<u>\$ 6</u>	
	<u>5,577.</u>	<u>4,188.</u>	<u>2,482.</u>	<u>1,173.</u>				<u>19,293.</u>
Total	<u>\$ 5,173.9</u>	<u>\$ 5</u>	<u>\$ 0</u>	<u>\$ 9</u>	<u>\$ 4</u>	<u>\$ 468.8</u>	<u>\$ 228.6</u>	<u>\$ 1</u>
REVOLVING								
<u>At December 31, 2024</u>	LOANS	2024	2023	2022	2021	2020	PRIOR	TOTAL
<b>Gross charge-offs:</b>								
Customer retail:								
Fleet	\$ .9	\$ 19.4	\$ 12.1	\$ 7.5	\$ 4.2	\$ 7.8	\$ 51.9	
Owner/operator	.1	2.4	3.7	1.0	1.3	.8	9.3	
Total	<u>\$ 1.0</u>	<u>\$ 21.8</u>	<u>\$ 15.8</u>	<u>\$ 8.5</u>	<u>\$ 5.5</u>	<u>\$ 8.6</u>	<u>\$ 61.2</u>	

REVOLVIN								
G								
<u>At December 31</u>	LOANS	2023	2022	2021	2020	2019	PRIOR	TOTAL
<b>Amortized Cost:</b>								
Dealer:								
Wholesale:								

Performing	\$ 4,129.8								\$ 4,129.
									8
Watch	18.0								18.0
									4,147.
	\$ 4,147.8								\$ 8
Retail:									
Performing	\$ 280.7	\$ 789.1	\$ 520.0	\$ 291.2	\$ 162.8	\$ 161.8	\$ 125.2	\$ 8	2,330.
									2,330.
	\$ 280.7	\$ 789.1	\$ 520.0	\$ 291.2	\$ 162.8	\$ 161.8	\$ 125.2	\$ 8	6,478.
Total dealer	<u>\$ 4,428.5</u>	<u>\$ 789.1</u>	<u>\$ 520.0</u>	<u>\$ 291.2</u>	<u>\$ 162.8</u>	<u>\$ 161.8</u>	<u>\$ 125.2</u>	<u>\$ 6</u>	
Customer retail:									
Fleet:									
Performing	\$ 4,601.7	\$ 2,667.2	\$ 1,309.5	\$ 719.2	\$ 226.7	\$ 64.1	\$ 4		9,588.
Watch	46.0	32.0	7.5	5.7	1.3	.9			93.4
At-risk	42.0	31.0	12.9	5.6	1.2	.1			92.8
									9,774.
	\$ 4,689.7	\$ 2,730.2	\$ 1,329.9	\$ 730.5	\$ 229.2	\$ 65.1	\$ 6		
Owner/operator									
Performing	\$ 460.9	\$ 332.9	\$ 263.6	\$ 142.1	\$ 52.8	\$ 8.6	\$ 9		1,260.
Watch	2.0	3.2	2.2	1.3	.3				9.0
At-risk	.6	1.3	1.1	1.5	.2	.4			5.1
									1,275.
	\$ 463.5	\$ 337.4	\$ 266.9	\$ 144.9	\$ 53.3	\$ 9.0	\$ 0		
Total customer retail	<u>\$ 5,153.2</u>	<u>\$ 3,067.6</u>	<u>\$ 1,596.8</u>	<u>\$ 875.4</u>	<u>\$ 282.5</u>	<u>\$ 74.1</u>	<u>\$ .6</u>		11,049
Total	<u>\$ 4,428.5</u>	<u>\$ 5,942.3</u>	<u>\$ 3,587.6</u>	<u>\$ 1,888.0</u>	<u>\$ 1,038.2</u>	<u>\$ 444.3</u>	<u>\$ 199.3</u>	<u>\$ .2</u>	17,528
REVOLVIN									
G									
<u>Ended December 31.</u>									
2023	LOANS	2023	2022	2021	2020	2019	PRIOR	TOTAL	
Gross charge-offs:									
Dealer:									
Wholesale	\$ .2								\$ .2
Total dealer	<u>\$ .2</u>	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>	<u>\$ .2</u>
Customer retail:									
Fleet:	\$ 1.0	\$ 9.4	\$ 5.1	\$ 4.2	\$ 4.2	\$ .6	\$ 24.5		
Owner/operator	.5	1.1	1.5	.5		.3			3.9
Total customer retail	<u>\$ 1.5</u>	<u>\$ 10.5</u>	<u>\$ 6.6</u>	<u>\$ 4.7</u>	<u>\$ 4.2</u>	<u>\$ .9</u>	<u>\$ 28.4</u>		
Total	<u>\$ .2</u>	<u>\$ 1.5</u>	<u>\$ 10.5</u>	<u>\$ 6.6</u>	<u>\$ 4.7</u>	<u>\$ 4.2</u>	<u>\$ .9</u>	<u>\$ 28.6</u>	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

	REVOLVING	LOANS	2023	2022	2021	2020	2019	PRIOR	TOTAL
<u>At December 31, 2023</u>									
<b>Amortized cost:</b>									
Dealer:									
Wholesale:									
Performing	\$ 4,129.8								\$ 4,129.8
Watch	18.0								18.0
	\$ 4,147.8								\$ 4,147.8
Retail:									
Performing	\$ 280.7	\$ 789.1	\$ 520.0	\$ 291.2	\$ 162.8	\$ 161.8	\$ 125.2	\$ 2,330.8	
	\$ 280.7	\$ 789.1	\$ 520.0	\$ 291.2	\$ 162.8	\$ 161.8	\$ 125.2	\$ 2,330.8	
Total dealer	\$ 4,428.5	\$ 789.1	\$ 520.0	\$ 291.2	\$ 162.8	\$ 161.8	\$ 125.2	\$ 6,478.6	
Customer retail:									
Fleet:									
	4,601.	2,667.							
Performing	\$ 7	\$ 2	\$ 1,309.5	\$ 719.2	\$ 226.7	\$ 64.1	\$ 64.1	\$ 9,588.4	
Watch	46.0	32.0	7.5	5.7	1.3	.9	.9	93.4	
At-risk	42.0	31.0	12.9	5.6	1.2	.1	.1	92.8	
	4,689.	2,730.							
	\$ 7	\$ 2	\$ 1,329.9	\$ 730.5	\$ 229.2	\$ 65.1	\$ 65.1	\$ 9,774.6	
Owner/operator:									
Performing	\$ 460.9	\$ 332.9	\$ 263.6	\$ 142.1	\$ 52.8	\$ 8.6	\$ 8.6	\$ 1,260.9	
Watch	2.0	3.2	2.2	1.3	.3			9.0	
At-risk	.6	1.3	1.1	1.5	.2	.4	.4	5.1	
	\$ 463.5	\$ 337.4	\$ 266.9	\$ 144.9	\$ 53.3	\$ 9.0	\$ 9.0	\$ 1,275.0	
Total customer	5,153.	3,067.						11,049.	
retail	\$ 2	\$ 6	\$ 1,596.8	\$ 875.4	\$ 282.5	\$ 74.1	\$ 74.1	\$ 6	
	5,942.	3,587.		1,038.				17,528.	
Total	\$ 4,428.5	\$ 3	\$ 6	\$ 1,888.0	\$ 2	\$ 444.3	\$ 199.3	\$ 2	
REVOLVING									
<u>At December 31, 2023</u>		LOANS	2023	2022	2021	2020	2019	PRIOR	TOTAL
<b>Gross charge-offs:</b>									
Dealer:									
Wholesale	\$ .2								\$ .2
Total dealer	\$ .2								\$ .2
Customer retail:									

Fleet	\$ 1.0	\$ 9.4	\$ 5.1	\$ 4.2	\$ 4.2	\$ .6	\$ 24.5
Owner/operator	5	1.1	1.5	.5	—	.3	3.9
Total customer							
retail	\$ 1.5	\$ 10.5	\$ 6.6	\$ 4.7	\$ 4.2	\$ .9	\$ 28.4

Total	\$ .2	\$ 1.5	\$ 10.5	\$ 6.6	\$ 4.7	\$ 4.2	\$ .9	\$ 28.6
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REVOLVING NG								
<u>At December 31, 2022</u>	<u>LOANS</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>PRIOR</u>	<u>TOTAL</u>
Amortized Cost:								
Dealer:								
Wholesale:								
Performing	\$ 0							\$ 0
Watch	6.1							6.1
	2,772.							2,772.
	\$ 1							\$ 1
Retail:								
Performing	\$ 206.2	\$ 609.7	\$ 348.6	\$ 223.1	\$ 241.7	\$ 120.8	\$ 121.1	\$ 2
At-risk	—	—	—	—	—	—	.7	.7
	\$ 206.2	\$ 609.7	\$ 348.6	\$ 223.1	\$ 241.7	\$ 120.8	\$ 121.8	\$ 9
	2,978.							4,644.
Total dealer	\$ 3	\$ 609.7	\$ 348.6	\$ 223.1	\$ 241.7	\$ 120.8	\$ 121.8	\$ 0
Customer retail:								
Fleet:								
Performing	\$ 0	\$ 9	\$ 5	\$ 603.7	\$ 203.4	\$ 65.6	\$ 1	7,719.
Watch	7.5	7.3	1.8	3.4	2.4	.5	22.9	
At-risk	6.7	17.7	18.8	17.2	5.9	.5	66.8	
	3,572.	2,006.	1,327.					7,808.
	\$ 2	\$ 9	\$ 1	\$ 624.3	\$ 211.7	\$ 66.6	\$ 8	
Owner/operator:								
Performing	\$ 478.2	\$ 425.9	\$ 251.2	\$ 120.9	\$ 45.3	\$ 6.0	\$ 5	1,327.
Watch	1.8	.9	.4	.3		.1	3.5	
At-risk	.4	.8	1.1	.8	.7		3.8	
	\$ 480.4	\$ 427.6	\$ 252.7	\$ 122.0	\$ 46.0	\$ 6.1	\$ 8	1,334.
Total customer	4,052.	2,434.	1,579.					9,143.
retail	\$ 6	\$ 5	\$ 8	\$ 746.3	\$ 257.7	\$ 72.7	\$ 6	
	2,978.	4,662.	2,783.	1,802.				13,787
Total	\$ 3	\$ 3	\$ 1	\$ 9	\$ 988.0	\$ 378.5	\$ 194.5	\$ .6

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

The tables below summarize the Company's finance receivables by aging category. In determining past due status, the Company considers the entire contractual account balance past due when any installment is over 30 days past due. Substantially all customer accounts that were greater than 30 days past due prior to credit modification became current upon modification for aging purposes.

At December 31, 2024	DEALER		CUSTOMER RETAIL		
			OWNER/		
	WHOLESALE	RETAIL	FLEET	OPERATOR	TOTAL
Current and up to 30 days past due	\$ 4,942.1	\$ 2,427.4	\$ 10,462.5	\$ 1,266.9	\$ 19,098.9
31 – 60 days past due	1.1		71.8	7.9	80.8
Greater than 60 days past due	.9		103.8	8.7	113.4
	<b>\$ 4,944.1</b>	<b>\$ 2,427.4</b>	<b>\$ 10,638.1</b>	<b>\$ 1,283.5</b>	<b>\$ 19,293.1</b>

At December 31, 2023	DEALER		CUSTOMER RETAIL			
			OWNER/			
	WHOLESALE	E	RETAIL	FLEET	OPERATOR	TOTAL
Current and up to 30 days past due	\$ 4,131.7		\$ 2,330.8	\$ 9,656.4	\$ 1,262.4	\$ 17,381.3
31 – 60 days past due		15.0		61.0	8.5	84.5
Greater than 60 days past due		1.1		57.2	4.1	62.4
	<b>\$ 4,147.8</b>	<b>\$ 2,330.8</b>	<b>\$ 9,774.6</b>	<b>\$ 1,275.0</b>	<b>\$ 17,528.2</b>	
At December 31, 2022	DEALER		CUSTOMER RETAIL			
	WHOLESALE		OWNER/			
	E	RETAIL	FLEET	OPERATOR	TOTAL	
Current and up to 30 days past due	\$ 2,772.1	\$ 1,871.9	\$ 7,768.5	\$ 1,329.1	\$ 13,741.6	
31 – 60 days past due			14.7	3.1	17.8	
Greater than 60 days past due			25.6	2.6	28.2	
	<b>\$ 2,772.1</b>	<b>\$ 1,871.9</b>	<b>\$ 7,808.8</b>	<b>\$ 1,334.8</b>	<b>\$ 13,787.6</b>	

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, 2022 and 2021 (currencies in millions)

At December 31, 2023	DEALER		CUSTOMER RETAIL		
			OWNER/		
	WHOLESALE	RETAIL	FLEET	OPERATOR	TOTAL
Current and up to 30 days past due	\$ 4,131.7	\$ 2,330.8	\$ 9,656.4	\$ 1,262.4	\$ 17,381.3
31 – 60 days past due		15.0	61.0	8.5	84.5
Greater than 60 days past due		1.1	57.2	4.1	62.4
	<b>\$ 4,147.8</b>	<b>\$ 2,330.8</b>	<b>\$ 9,774.6</b>	<b>\$ 1,275.0</b>	<b>\$ 17,528.2</b>

The amortized cost basis of finance receivables that are on non-accrual status was as follows:

DEALER	CUSTOMER RETAIL

<u>At December 31, 2024</u>	WHOLESALE	RETAIL	FLEET	OWNER/OPERATOR	TOTAL
<b>Amortized cost basis with a specific reserve</b>			\$ 350.0	\$ 5.5	\$ 355.5
<b>Amortized cost basis with no specific reserve</b>	\$ .9		25.8	1.4	28.1
<b>Total</b>	<b>\$ .9</b>		<b>\$ 375.8</b>	<b>\$ 6.9</b>	<b>\$ 383.6</b>

The increase in amortized cost basis with a specific reserve is due to customers in the U.S. and Canada and Brasil.

<u>At December 31, 2023</u>	CUSTOMER					OWNER/				
	DEALER		RETAIL			OWNER/				
	WHOLESALE	RETAIL	FLEET	OPERATOR	TOTAL	WHOLESALE	RETAIL	FLEET	OPERATOR	TOTAL
<b>Amortized cost basis with a specific reserve</b>			\$ 69.8	\$ 4.3	\$ 74.1			\$ 69.8	\$ 4.3	\$ 74.1
<b>Amortized cost basis with no specific reserve</b>			22.8	.8	23.6			22.8	.8	23.6
<b>Total</b>			<b>\$ 92.6</b>	<b>\$ 5.1</b>	<b>\$ 97.7</b>			<b>\$ 92.6</b>	<b>\$ 5.1</b>	<b>\$ 97.7</b>
<u>At December 31, 2022</u>	CUSTOMER RETAIL					OWNER/				
	DEALER		CUSTOMER RETAIL			OWNER/				
	WHOLESALE	RETAIL	FLEET	OPERATOR	TOTAL	WHOLESALE	RETAIL	FLEET	OPERATOR	TOTAL
<b>Amortized cost basis with a specific reserve</b>			\$ 33.9	\$ 3.6	\$ 37.5					
<b>Amortized cost basis with no specific reserve</b>										
<b>Total</b>			<b>\$ .7</b>	<b>16.2</b>	<b>16.9</b>					
			<b>\$ .7</b>	<b>\$ 50.1</b>	<b>\$ 3.6</b>	<b>\$ 54.4</b>				

Interest income recognized on a cash basis for finance receivables that are on non-accrual status was as follows:

<u>Year Ended December 31,</u>	2024	2023	2022
Dealer:			
Retail			\$ .1
Customer retail:			
Fleet	\$ 3.3	\$ 2.2	2.5
Owner/operator	.3	.4	.2
	<b>\$ 3.6</b>	<b>\$ 2.6</b>	<b>\$ 2.8</b>
	2023	2022	2021

<u>Year Ended December 31.</u>			
Retail	\$	.1	.2
Customer retail:			
Fleet	\$	2.2	2.5
Owner/operator		.4	.2
	<u>\$</u>	<u>2.6</u>	<u>\$</u> <u>2.8</u>
			<u>\$</u> <u>3.8</u>

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

**Customers Experiencing Financial Difficulty:** The Company modified \$330.2 and \$55.2 of finance receivables for customers experiencing financial difficulty during the years ended December 31, 2024 and 2023, respectively. Generally, other than insignificant term extensions and payment delays are modifications extending terms and payment delays for more than three months. adopted ASU 2022-02 on January 1, 2023. The amortized cost basis of finance receivables modified for fleet other than insignificant term extensions and payment delays for customers in financial difficulty was as follows:

<u>At December 31.</u>	2024	2023
Customer retail:		
Fleet	\$ 183.3	\$ 7.5
Owner/operator	.4	
	<u>\$ 183.7</u>	<u>\$ 7.5</u>
% of total retail portfolio	1.3 %	< .1%

The higher other than insignificant modifications to customers experiencing financial difficulty was \$7.5 primarily for two large fleet customers in the year ended December 31, 2023. The amortized cost basis of finance receivables modified for owner/operator customers experiencing financial difficulty was nil for the year ended December 31, 2023. Total modifications with customers experiencing financial difficulty represented less than .1% of the total retail portfolio for the year ended December 31, 2023, U.S. The modifications provided term extensions and granted customers additional time to pay, primarily in Brasil. The financial effects of the term extensions added a weighted-average of 6 and 19 months to the life of the modified contracts for the years ended December 31, 2023, December 31, 2024 and 2023, respectively. The effect on of modifications is included in the Company's historical loss information used to determine the allowance for credit losses. For certain modifications to customers experiencing financial difficulties that are at-risk at December 31, 2024 and December 31, 2023, the allowance for credit losses from such modifications was not significant for is based on the year ended December 31, 2023, value of underlying collateral or a discounted cash flow analysis.

All of the There were \$3.5 finance receivables modified with customers experiencing financial difficulty are current, during the previous twelve months that had a payment default in the year ended December 31, 2024. There were no finance receivables modified with customers experiencing financial difficulty on or after January 1, 2023 that had a payment default in the year ended December 31, 2023.

**Troubled Debt Restructuring Disclosures Prior to Adoption of ASU 2022-02:** Prior to the adoption of ASU 2022-02, when considering whether to modify customer accounts for credit reasons, the Company evaluated the creditworthiness of the customers and modified those accounts that the Company considered likely to perform under the modified terms. When the Company modified a loan or finance lease for credit reasons and granted a concession, the modification was classified as a troubled debt restructuring (TDR). The Company did not typically grant credit modifications for customers that did not meet minimum underwriting standards since the Company

normally repossesses the financed equipment in those circumstances. When such modifications did occur, they were considered TDRs. The balance of TDRs was \$31.1 at December 31, 2022. At modification date, the pre- and post-modification amortized cost basis was \$11.7 for fleet finance receivables during the period.

The effect on the allowance for credit losses from such modifications was not significant at December 31, 2022.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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December 31, 2023, 2022 and 2021 (currencies in millions)

**Repossessions:** When the Company determines a customer is not likely to meet its contractual commitments, the Company repossesses the vehicles which serve as collateral for the loans, finance leases and equipment under operating leases. The Company records the vehicles as used truck inventory included in Financial Services Other assets on the Consolidated Balance Sheets. The balance of repossessed inventory at December 31, 2023 December 31, 2024 and 2022 2023 was \$30.4 80.9 and \$9.2 30.4, respectively.

Proceeds from the sales of repossessed assets were \$27.7 77.2, \$20.8 27.7 and \$45.3 20.8 for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively. These amounts are included in Proceeds from asset disposals in the Consolidated Statements of Cash Flows. Write-downs of repossessed equipment on operating leases are recorded as impairments and included in Financial Services Depreciation and other expenses on the Consolidated Statements of Income.

#### F. EQUIPMENT ON OPERATING LEASES

A summary of equipment on operating leases for Truck, Parts and Other and for the Financial Services segment is presented below:

At December 31	TRUCK, PARTS AND OTHER				TRUCK, PARTS AND FINANCIAL SERVICES			
	2023		2022		2023		2022	
	2024	2023	2024	2023				
Equipment on operating leases	\$ 177.4	\$ 251.7	\$ 3,365.3	\$ 3,974.8	\$ 90.4	\$ 177.4	\$ 2,858.8	\$ 3,365.3
Less allowance for depreciation	(49.8)	(60.9)	(1,189.9)	(1,362.3)	(21.2)	(49.8)	(967.4)	(1,189.9)
	<b>\$ 127.6</b>	<b>\$ 190.8</b>	<b>\$ 2,175.4</b>	<b>\$ 2,612.5</b>	<b>\$ 69.2</b>	<b>\$ 127.6</b>	<b>\$ 1,891.4</b>	<b>\$ 2,175.4</b>

Annual minimum lease payments due on Financial Services operating leases beginning January 1, 2024 January 1, 2025 are \$522.6 506.9, \$332.9 370.4, \$199.6 260.0, \$99.2 152.6, \$39.1 57.9 and \$7.4 13.1 thereafter.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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December 31, 2024, 2023 and 2022 (currencies in millions)

When the equipment is sold subject to ~~an~~ a RVG, the full sales price is received from the customer. A liability is established for the residual value obligation with the remainder of the proceeds recorded as deferred lease revenue. These amounts are summarized below:

	TRUCK, PARTS AND OTHER		TRUCK, PARTS AND OTHER	
	2023	2022	2024	2023
Residual value guarantees	\$ 119.7	\$ 162.3	\$ 60.2	\$ 119.7
Deferred lease revenues	22.9	46.9	20.1	22.9
	<b>\$ 142.6</b>	<b>\$ 209.2</b>	<b>\$ 80.3</b>	<b>\$ 142.6</b>

Annual maturities of the RVGs beginning January 1, 2024 January 1, 2025 are \$87.0 41.5, \$25.6 9.0, \$5.3 6.5, \$1.7 2.4, \$8 and \$.1nil thereafter. The deferred lease revenue is amortized on a straight-line basis over the RVG contract period. At December 31, 2023 December 31, 2024, the annual amortization of deferred revenues beginning January 1, 2024 January 1, 2025 are \$16.7 9.0, \$4.6 5.5, \$1.2 3.3, \$2.3 and \$.4nil thereafter.

#### G. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment included the following:

	USEFUL			USEFUL		
	LIVES	2023	2022	LIVES	2024	2023
Land	\$ 325.7	\$ 269.9		\$ 331.7	\$ 325.7	
Buildings and improvements	10 - 40 years	1,703.8	1,608.6	10 - 40 years	1,728.7	1,703.8
Machinery, equipment and production tooling	3 - 20 years	5,337.7	5,086.6	3 - 20 years	5,571.9	5,337.7
Construction in progress		676.3	424.1		746.1	676.3
		8,043.5	7,389.2		8,378.4	8,043.5
Less allowance for depreciation		(4,263.4)	(3,920.8)		(4,392.8)	(4,263.4)
		<b>\$ 3,780.1</b>	<b>\$ 3,468.4</b>		<b>\$ 3,985.6</b>	<b>\$ 3,780.1</b>

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, 2022 and 2021 (currencies in millions)

#### H. ACCOUNTS PAYABLE, ACCRUED EXPENSES AND OTHER

Accounts payable, accrued expenses and other include the following:

	2023		2024		2023	
	2023	2022	2024	2023	2022	
<i>Truck, Parts and Other:</i>						
Accounts payable	\$ 1,667.6	\$ 1,665.1	\$ 1,598.7	\$ 1,667.6		
Product support liabilities	867.8	542.9	743.0	867.8		
Accrued expenses	936.5	808.4	916.5	936.5		
Right-of-return liabilities	365.8	366.4	366.1	365.8		
Accrued capital expenditures	225.1	221.2	182.7	225.1		
Salaries and wages	401.5	351.8	397.1	401.5		
Other	612.0	555.9	601.0	612.0		
	<b>\$ 5,076.3</b>	<b>\$ 4,511.7</b>	<b>\$ 4,805.1</b>	<b>\$ 5,076.3</b>		

#### I. PRODUCT SUPPORT LIABILITIES

Changes in product support liabilities are summarized as follows:

<u>WARRANTY RESERVES</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>
Balance at January 1	\$ 767.0	\$ 437.7	\$ 344.3
Cost accruals	616.2	739.2	386.1
Payments	(917.8)	(632.4)	(398.7)
Change in estimates for pre-existing warranties	163.2	211.9	111.5
Currency translation and other	(22.5)	10.6	(5.5)
Balance at December 31	<u>\$ 606.1</u>	<u>\$ 767.0</u>	<u>\$ 437.7</u>

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

<u>WARRANTY RESERVES</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>
Balance at January 1	\$ 437.7	\$ 344.3	\$ 389.7
Cost accruals	739.2	386.1	298.2
Payments	(632.4)	(398.7)	(396.3)
Change in estimates for pre-existing warranties	211.9	111.5	58.3
Currency translation and other	10.6	(5.5)	(5.6)
Balance at December 31	<u>\$ 767.0</u>	<u>\$ 437.7</u>	<u>\$ 344.3</u>

<u>DEFERRED REVENUES ON EXTENDED</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>
<u>WARRANTIES AND R&amp;M CONTRACTS</u>	<u>2023</u>	<u>2022</u>	<u>2021</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>
Balance at January 1	\$ 904.9	\$ 775.2	\$ 795.8	\$ 1,229.1	\$ 904.9	\$ 775.2
Deferred revenues	812.4	629.1	487.1	701.1	812.4	629.1
Revenues recognized	(507.8)	(476.1)	(487.8)	(591.8)	(507.8)	(476.1)
Currency translation	19.6	(23.3)	(19.9)	(36.2)	19.6	(23.3)
Balance at December 31	<u>\$ 1,229.1</u>	<u>\$ 904.9</u>	<u>\$ 775.2</u>	<u>\$ 1,302.2</u>	<u>\$ 1,229.1</u>	<u>\$ 904.9</u>

The Company expects to recognize approximately \$359.5 392.7 of the remaining deferred revenues on extended warranties and R&M contracts in 2024, \$336.6 in 2025, \$269.4 384.2 in 2026, \$159.3 275.9 in 2027, \$81.1 159.8 in 2028, \$88.0 in 2029 and \$23.2 1.6 thereafter.

Product support liabilities are included in the accompanying Consolidated Balance Sheets as follows:

<u>At December 31</u>	WARRANTY		DEFERRED		WARRANTY		DEFERRED REVENUES	
	RESERVES		REVENUES		RESERVES		REVENUES	
	2023	2022	2023	2022	2024	2023	2024	2023
<i>Truck, Parts and Other:</i>								
Accounts payable, accrued expenses and other								
Other	\$ 513.6	\$ 279.2	\$ 354.2	\$ 263.7	\$ 354.3	\$ 513.6	\$ 388.7	\$ 354.2
Other liabilities	253.4	158.5	861.4	628.8	251.8	253.4	901.9	861.4
<i>Financial Services:</i>								
Accounts payable, accrued expenses and other								
Other			5.3	4.9			3.9	5.3
Deferred taxes and other liabilities			8.2	7.5			7.7	8.2
	<u>\$ 767.0</u>	<u>\$ 437.7</u>	<u>\$ 1,229.1</u>	<u>\$ 904.9</u>	<u>\$ 606.1</u>	<u>\$ 767.0</u>	<u>\$ 1,302.2</u>	<u>\$ 1,229.1</u>

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**


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*December 31, 2023, 2022 and 2021 (currencies in millions)*

**J. BORROWINGS AND CREDIT ARRANGEMENTS**

Financial Services borrowings include the following:

<i>At December 31</i>	2023		2022		2024		2023	
	EFFECTIVE		EFFECTIVE		EFFECTIVE		EFFECTIVE	
	RATE	BORROWINGS	RATE	BORROWINGS	RATE	BORROWINGS	RATE	BORROWINGS
Commercial paper	5.2%	\$ 5,068.9	3.7%	\$ 3,265.5	4.4%	\$ 5,484.9	5.2%	\$ 5,068.9
Bank loans	8.6%	541.0	6.7%	339.4	11.5%	518.9	8.6%	541.0
		5,609.9		3,604.9		6,003.8		5,609.9
Term notes	3.4%	8,624.6	2.2%	7,866.7	4.2%	9,891.2	3.4%	8,624.6
	4.3%	\$ 14,234.5	2.7%	\$ 11,471.6	4.5%	\$ 15,895.0	4.3%	\$ 14,234.5

Commercial paper and term notes borrowings were \$13,693.5 15,376.1 and \$11,132.2 13,693.5 at December 31, 2023 December 31, 2024 and 2022, 2023, respectively. Unamortized debt issuance costs, unamortized discounts and the net effect of fair value hedges were \$(54.1) 51.7 and \$(55.8) 54.1 at December 31, 2023 December 31, 2024 and 2022, 2023, respectively. The effective rate is the weighted average weighted-average rate as of December 31, 2023 December 31, 2024 and 2022, 2023 and includes the effects of interest-rate contracts.

The annual maturities of the Financial Services borrowings are as follows:

<i>Beginning January 1</i>	COMMERCIAL		BANK		TERM		<i>TOTAL</i>
	PAPER		LOANS		NOTES		
2025	\$ 5,497.1		239.1		2,623.4		\$ 8,359.6
2026			139.8		3,293.4		3,433.2
2027			92.5		2,064.0		2,156.5
2028			39.2		600.0		639.2
2029			8.3		999.9		1,008.2
2030 and beyond					350.0		350.0
	\$ 5,497.1		\$ 518.9		\$ 9,930.7		\$ 15,946.7

<i>Beginning January 1</i>	COMMERCIAL		BANK		TERM		<i>TOTAL</i>
	PAPER		LOANS		NOTES		
2024	\$ 5,084.1		178.8		2,185.6		\$ 7,448.5
2025			130.9		2,672.3		2,803.2
2026			143.0		2,905.5		3,048.5
2027			68.8		300.0		368.8
2028			19.5		600.1		619.6
	\$ 5,084.1		\$ 541.0		\$ 8,663.5		\$ 14,288.6

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**


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December 31, 2024, 2023 and 2022 (currencies in millions)

Interest paid on borrowings was \$396.5 571.8, \$169.1 396.5 and \$104.8 169.1 in 2024, 2023 2022 and 2021 2022, respectively.

The primary sources of borrowings in the capital markets are commercial paper and medium-term notes issued in the public markets, and to a lesser extent, bank loans. Bank loans were primarily issued by Nacional Financiera (NAFIN), Scotiabank Mexico, HSBC Mexico and Banco Nacional de Desenvolvimento Econômico e Social (BNDES). The medium-term notes are issued by PACCAR Financial Corp. (PFC), PACCAR Financial Europe (PFE), PACCAR Financial Mexico (PFM), PACCAR Financial Pty. Ltd. (PFPL Australia) and PACCAR Financial Ltd. (PFL Canada) and Banco PACCAR S.A. (PFB).

In November 2021, 2024, the Company's U.S. finance subsidiary, PFC, filed a shelf registration under the Securities Act of 1933. The total amount of medium-term notes outstanding for PFC as of December 31, 2023 December 31, 2024 was \$6,100.0 7,250.0. In January 2024, PFC issued \$600.0 of medium-term notes under this registration. The registration expires in November 2024 2027 and does not limit the principal amount of debt securities that may be issued during that period.

As of December 31, 2023 December 31, 2024, the Company's European finance subsidiary, PFE, had €911.7 597.9 available for issuance under a €2,500.0 medium-term note program listed on the Euro MTF Market of the Luxembourg Stock Exchange. This program renews annually and expires in September 2024 July 2025.

In August 2021, PFM registered a 10,000.0 Mexican pesos medium-term note and commercial paper peso program with the Comisión Nacional Bancaria y de Valores. Valores to issue medium-term notes and commercial paper. The registration expires in August 2026 and limits the amount of commercial paper (up to one year) to 5,000.0 Mexican pesos. At December 31, 2023 December 31, 2024, 6,324.8 5,570.0 Mexican pesos were available for issuance.

In August 2018, the Company's Australian subsidiary, PFPL Australia established a medium-term note program. The program does not limit the principal amount of debt securities that may be issued under the program. The total amount of medium-term notes outstanding for PFPL Australia as of December 31, 2023 December 31, 2024 was 850.0 700.0 Australian dollars.

In May 2021, the Company's Canadian subsidiary, PFL Canada established a medium-term note program. The program does not limit the principal amount of debt securities that may be issued under the program. The total amount of medium-term notes outstanding for PFL Canada There were no borrowings under this program as of December 31, 2023 was 150.0 Canadian dollars. December 31, 2024.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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December 31, 2023, 2022 and 2021 (currencies in millions)

The Company's Brazilian subsidiary, Banco PACCAR S.A., PFB, established a lending program in December 2021 with the local development bank, Banco Nacional de Desenvolvimento Econômico e Social (BNDES) BNDES, for qualified customers to receive preferential conditions and generally market interest rates. This program is limited to 1,148.0 2,597.9 Brazilian reais and has 775.5 1,145.9 Brazilian reais outstanding as of December 31, 2023 December 31, 2024. The Brazilian subsidiary also established a Letra Financeira (LF) program in May 2024 and the program does not limit the principal amount of debt securities that may be issued under the program. A total of 500.0 Brazilian reais medium-term notes were outstanding as of December 31, 2024.

The Company has line of credit arrangements of \$4,198.8 5,478.7, of which \$3,657.7 4,956.5 were unused at December 31, 2023 December 31, 2024. Included in these arrangements are \$3,000.0 4,000.0 of committed bank

facilities, of which \$1,000.0 1,500.0 expires in June 2024 2025, \$1,000.0 1,250.0 expires in June 2026 2027 and \$1,000.0 1,250.0 expires in June 2028 2029. The Company intends to extend or replace these credit facilities on or before expiration with to maintain facilities of similar amounts and duration. These credit facilities are maintained primarily to provide backup liquidity for commercial paper borrowings and maturing medium-term notes. There were no borrowings under the committed bank facilities for the year ended December 31, 2023 December 31, 2024.

#### K. LEASES

The Company leases certain facilities and equipment. The Company determines whether an arrangement is or contains a lease at inception. The Company accounts for lease and non-lease components separately. The consideration in the contract is allocated to each separate lease and non-lease component of the contract generally based on the relative stand-alone price of the components. The lease component is accounted for in accordance with the lease standard and the non-lease component is accounted for in accordance with other standards. The Company uses its incremental borrowing rate in determining the present value of lease payments unless the rate implicit in the lease is available. The lease term may include options to extend or terminate the lease if it is reasonably certain that the Company will exercise that option. Leases that have a term of 12 months or less at the commencement date ("short-term leases") are not included in the right-of-use assets and the lease liabilities. Lease expense for the short-term leases are recognized on a straight-line basis over the lease term.

The components of lease expense were as follows:

<u>Year Ended December 31,</u>	2023	2022	2021
Finance lease cost			
Amortization of right-of-use assets and interest	\$ 1.1	\$ .9	\$ .6
Operating lease cost	17.5	15.5	16.3
Short-term lease cost	3.7	2.4	3.0
Variable lease cost	2.4	1.2	1.5
Total lease cost	<u>\$ 24.7</u>	<u>\$ 20.0</u>	<u>\$ 21.4</u>

Balance sheet information related to leases was as follows:

<u>At December 31,</u>	2023		2022	
	OPERATING	FINANCE	OPERATING	FINANCE
	LEASES	LEASES	LEASES	LEASES
<b>TRUCK, PARTS AND OTHER:</b>				
Other noncurrent assets	\$ 64.9	\$ 2.5	\$ 36.9	\$ 2.7
<b>FINANCIAL SERVICES:</b>				
Other assets	6.0		6.0	
Total right-of-use assets	<u>\$ 70.9</u>	<u>\$ 2.5</u>	<u>\$ 42.9</u>	<u>\$ 2.7</u>
<b>TRUCK, PARTS AND OTHER:</b>				
Accounts payable, accrued expenses and other	\$ 14.2	\$ .8	\$ 11.3	\$ .8
Other liabilities	51.6	1.6	25.8	1.8
<b>FINANCIAL SERVICES:</b>				
Accounts payable, accrued expenses and other	1.8		1.4	
Deferred taxes and other liabilities	3.9		4.4	
Total lease liabilities	<u>\$ 71.5</u>	<u>\$ 2.4</u>	<u>\$ 42.9</u>	<u>\$ 2.6</u>

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

The components of lease expense were as follows:

<u>Year Ended December 31,</u>	2024	2023	2022
Finance lease cost			
Amortization of right-of-use assets and interest	\$ .6	\$ 1.1	\$ .9
Operating lease cost	23.4	17.5	15.5
Short-term lease cost	2.7	3.7	2.4
Variable lease cost	2.9	2.4	1.2
Total lease cost	<u>\$ 29.6</u>	<u>\$ 24.7</u>	<u>\$ 20.0</u>

Balance sheet information related to leases was as follows:

<u>At December 31,</u>	2024		2023	
	OPERATING		FINANCE	
	LEASES	LEASES	LEASES	LEASES
<b>TRUCK, PARTS AND OTHER:</b>				
Other noncurrent assets	\$ 65.6	\$ 1.7	\$ 64.9	\$ 2.5
<b>FINANCIAL SERVICES:</b>				
Other assets	4.8		6.0	
Total right-of-use assets	<u>\$ 70.4</u>	<u>\$ 1.7</u>	<u>\$ 70.9</u>	<u>\$ 2.5</u>
<b>TRUCK, PARTS AND OTHER:</b>				
Accounts payable, accrued expenses and other	\$ 16.3	\$ .7	\$ 14.2	\$ .8
Other liabilities	50.6	.9	51.6	1.6
<b>FINANCIAL SERVICES:</b>				
Accounts payable, accrued expenses and other	1.7		1.8	
Deferred taxes and other liabilities	2.9		3.9	
Total lease liabilities	<u>\$ 71.5</u>	<u>\$ 1.6</u>	<u>\$ 71.5</u>	<u>\$ 2.4</u>

The weighted-average remaining lease term and discount rate were as follows at December 31:

	2023		2022		2024		2023	
	OPERATING		FINANCE		OPERATING		FINANCE	
	LEASES							
Weighted-average remaining lease term	5.7 years	3.1 years	4.8 years	3.8 years	5.1 years	2.5 years	5.7 years	3.1 years
Weighted-average discount rate	4.0%	2.3%	1.6%	1.7%	4.6%	2.0%	4.0%	2.3%

Maturities of lease liabilities are as follows:

<u>Beginning January 1,</u>	OPERATING LEASES	FINANCE LEASES
2025	\$ 20.2	.8

2026	18.0	.7
2027	14.1	.1
2028	9.2	.1
2029	5.4	
Thereafter	13.0	
Total lease payments	79.9	1.7
Less: interest	(8.4)	(.1)
<b>Total lease liabilities</b>	<b>\$ 71.5</b>	<b>\$ 1.6</b>

<u>Beginning January 1</u>	OPERATING		FINANCE	
	LEASES	LEASES	LEASES	LEASES
2024	\$ 17.8		\$ 1.0	
2025		16.1	.7	
2026		13.7	.6	
2027		10.4	.1	
2028		7.8	.1	
Thereafter		14.6		
Total lease payments		80.4	2.5	
Less: interest		(8.9)	(.1)	
<b>Total lease liabilities</b>	<b>\$ 71.5</b>		<b>\$ 2.4</b>	

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

Cash flow information related to leases was as follows:

<u>Year Ended December 31</u>	2023	2022	2021	2024	2023	2022
Cash paid for amounts included in the measurement of lease liabilities						
Operating cash flows from operating leases	\$ 17.0	\$ 15.9	\$ 16.7	\$ 27.0	\$ 17.0	\$ 15.9
Financing cash flows from finance leases	1.1	1.0	.6	.6	1.1	1.0
Right-of-use assets obtained in exchange for lease liabilities						
Operating leases	39.5	17.0	8.1	27.1	39.5	17.0
Finance leases	1.3	2.9	.4		1.3	2.9

#### L. COMMITMENTS AND CONTINGENCIES

At December 31, 2023 December 31, 2024, PACCAR had standby letters of credit and surety bonds totaling \$83.0 34.6, from third-party financial institutions, in the normal course of business, which guarantee various insurance, financing and other activities. At December 31, 2023 December 31, 2024, PACCAR's financial services companies, in the normal course of business, had outstanding commitments to fund new loan and lease transactions amounting to \$940.7 949.3. The commitments generally expire in 90 days. The Company had other commitments, primarily to purchase production inventory, equipment and commodities amounting to \$196.9 207.1, \$108.8 94.2, \$76.8 95.1, \$74.7 71.8, \$65.0 66.5 and \$115.7 90.6 for 2024, 2025, 2026, 2027, 2028, 2029 and beyond, respectively.

The Company is involved in various stages of investigations and cleanup actions in different countries related to environmental matters. In certain of these matters, the Company has been designated as a "potentially responsible party" by domestic and foreign environmental agencies. The Company has accrued the estimated costs to investigate and complete cleanup actions where it is probable that the Company will incur such costs in the future. Expenditures related to environmental activities for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 were \$3.0 4.4, \$4.6 3.0 and \$4.0 4.6, respectively.

While the timing and amount of the ultimate costs associated with future environmental cleanup cannot be determined, management expects that these matters will not have a significant effect on the Company's consolidated financial position.

On July 19, 2016, the European Commission (EC) concluded its investigation of all major European truck manufacturers and reached a settlement with DAF Trucks N.V., DAF Trucks Deutschland GmbH and PACCAR Inc (collectively "the Company"). Following the settlement, certain EC-related claims and lawsuits have been filed in various jurisdictions primarily in Europe against all major European truck manufacturers including the Company and certain subsidiaries. These claims and lawsuits include a number of collective proceedings, including a class action actions in the United Kingdom (U.K.) and Israel, alleging EC-related claims and seeking monetary

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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December 31, 2023, 2022 and 2021 (currencies in millions)

damages. In certain jurisdictions, additional claimants may bring EC-related claims and lawsuits against the Company or its subsidiaries.

The legal proceedings are moving through the court systems. In 2023, several European courts have issued judgments; some have been favorable while others have been unfavorable and are being appealed. In the U.K., one class action has been certified by the lower court and the proceeding remains in its preliminary stages. The Company believes it has meritorious defenses to all of the pending legal claims. In Since early 2023, the Company began has been settling with selected claimants. Based on these settlements and judgments, the Company recorded in In the first quarter 2023, the Company recorded a non-recurring pre-tax charge of \$600.0 million (\$446.4 million after-tax) for the estimable total cost. The estimate may be adjusted as the legal process continues and settlements occur, which could have a material impact on the Company's financial results.

PACCAR is also a defendant in various other legal proceedings and, in addition, there are various other contingent liabilities arising in the normal course of business. After consultation with legal counsel, management does not anticipate that disposition of these various other proceedings and contingent liabilities will have a material effect on the consolidated financial statements.

#### M. EMPLOYEE BENEFITS

**Severance Costs:** The Company incurred severance expense in 2024, 2023 2022 and 2021 2022 of \$6 13.5, \$6 and \$2.6 6, respectively.

**Defined Benefit Pension Plans:** The Company has several defined benefit pension plans, which cover a majority of its employees. The Company evaluates its actuarial assumptions on an annual basis and considers changes based upon market conditions and other factors.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

The expected return on plan assets is determined by using a market-related value of assets, which is calculated based on an average of the previous five years of asset gains and losses.

Generally, accumulated unrecognized actuarial gains and losses are amortized using the 10% corridor approach. The corridor is defined as the greater of either 10% of the projected benefit obligation or the market-related value of plan assets. The amortization amount is the excess beyond the corridor divided by the average remaining estimated service life of participants on a straight-line basis.

The Company funds its pensions in accordance with applicable employee benefit and tax laws. The Company contributed \$27.3 40.8 to its pension plans in 2023 2024 and \$39.1 27.3 in 2022 2023. The Company expects to contribute in the range of \$25 to \$75 to its pension plans in 2024, 2025, of which \$23.3 17.1 is estimated to satisfy minimum funding requirements. Annual benefits expected to be paid beginning January 1, 2024 January 1, 2025 are \$135.6 147.9, \$130.0 137.5, \$134.9 137.6, \$136.4 184.9, \$147.3 211.0 and a total of \$854.3 839.9 for the five years thereafter.

Plan assets are invested in global equity and debt securities through professional investment managers with the objective to achieve targeted risk adjusted returns and maintain liquidity sufficient to fund current benefit payments. Typically, each defined benefit plan has an investment policy that includes a target for asset mix, including maximum and minimum ranges for allocation percentages by investment category. The actual allocation of assets may vary at times based upon rebalancing policies and other factors. The Company periodically assesses the target asset mix by evaluating external sources of information regarding the long-term historical return, volatilities and expected future returns for each investment category. In addition, the long-term rates of return assumptions for pension accounting are reviewed annually to ensure they are appropriate. Target asset mix and forecast long-term returns by asset category are considered in determining the assumed long-term rates of return, although historical returns realized are given some consideration.

The fair value of mutual funds, common stocks and U.S. treasuries is determined using the market approach and is based on the quoted prices in active markets. These securities are categorized as Level 1. The fair value of debt securities is determined using the market approach and is based on the quoted market prices of the securities or other observable inputs. These securities are categorized as Level 2.

The fair value of commingled and pooled trust funds is determined using the market approach and is based on the unadjusted net asset value (NAV) per unit as determined by the sponsor of the fund based on the fair values of underlying investments. These assets are collective investment trusts and pooled funds, and substantially all of these investments have no redemption restrictions or unfunded commitments. Securities measured at NAV per unit as a practical expedient are not classified in the fair value hierarchy.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, 2022 and 2021 (currencies in millions)

The following information details the allocation of plan assets by investment type. See Note Q for definitions of fair value levels.

<u>At December 31, 2024</u>	FAIR VALUE HIERARCHY				MEASURED	
	TARGET	LEVEL 1	LEVEL 2	TOTAL	AT NAV	TOTAL
<b>Equities:</b>						
<b>U.S. equities</b>					\$ 1,072.7	\$ 1,072.7

<b>Global equities</b>					<b>840.4</b>	<b>840.4</b>
<b>Total equities</b>	<b>45 - 65%</b>				<b>1,913.1</b>	<b>1,913.1</b>
<b>Fixed income:</b>						
U.S. fixed income	\$ 129.1	\$ 257.7	\$ 386.8	\$ 708.8	\$ 1,095.6	
Non-U.S. fixed income		36.4	36.4	490.2		526.6
Total fixed income	<b>35 - 55%</b>	<b>129.1</b>	<b>294.1</b>	<b>423.2</b>	<b>1,199.0</b>	<b>1,622.2</b>
Cash and other		82.8	82.8	.2		83.0
<b>Total plan assets</b>	<b>\$ 129.1</b>	<b>\$ 376.9</b>	<b>\$ 506.0</b>	<b>\$ 3,112.3</b>	<b>\$ 3,618.3</b>	

FAIR VALUE HIERARCHY						
MEASURED						
<u>At December 31, 2023</u>	TARGET	LEVEL 1	LEVEL 2	TOTAL	AT NAV	TOTAL
<b>Equities:</b>						
U.S. equities						1,004.
Global equities					\$ 1,004.4	\$ 4
Total equities	<b>45 -</b>				<b>771.8</b>	<b>771.8</b>
	<b>65%</b>				<b>1,776.2</b>	<b>2</b>
<b>Fixed income:</b>						
U.S. fixed income						1,048.
Non-U.S. fixed income		\$ 95.7	\$ 275.4	\$ 371.1	\$ 676.9	\$ 0
Total fixed income	<b>35 -</b>					
	<b>55%</b>	<b>95.7</b>	<b>314.7</b>	<b>410.4</b>	<b>1,207.1</b>	<b>5</b>
Cash and other		.4	99.4	99.8	.6	100.4
<b>Total plan assets</b>		<b>\$ 96.1</b>	<b>\$ 414.1</b>	<b>\$ 510.2</b>	<b>\$ 2,983.9</b>	<b>\$ 1</b>

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2024, 2023 and 2022 (currencies in millions)*

FAIR VALUE HIERARCHY						
MEASURE						
<u>At December 31, 2022</u>	TARGET	LEVEL 1	LEVEL 2	TOTAL	AT NAV	TOTAL
<b>Equities:</b>						
U.S. equities					\$ 830.9	\$ 830.9
Global equities					795.9	795.9
Total equities						1,626.
	<b>45 - 65%</b>				<b>1,626.8</b>	<b>8</b>
<b>Fixed income:</b>						

U.S. fixed income	\$ 82.2	\$ 258.0	\$ 340.2	\$ 605.2	\$ 945.4
Non-U.S. fixed income		31.4	31.4	419.4	450.8
Total fixed income					1,396.
35 - 55%	82.2	289.4	371.6	1,024.6	2
Cash and other	5.8	86.1	91.9	.3	92.2
Total plan assets					3,115.
	\$ 88.0	\$ 375.5	\$ 463.5	\$ 2,651.7	\$ 2
FAIR VALUE HIERARCHY					
MEASURED					
<u>At December 31, 2023</u>	<u>TARGET</u>	<u>LEVEL 1</u>	<u>LEVEL 2</u>	<u>TOTAL</u>	<u>AT NAV</u>
<i>Equities:</i>					
U.S. equities				\$ 1,004.4	\$ 1,004.4
Global equities				771.8	771.8
Total equities	45 - 65%			1,776.2	1,776.2
<i>Fixed income:</i>					
U.S. fixed income	\$ 95.7	\$ 275.4	\$ 371.1	\$ 676.9	\$ 1,048.0
Non-U.S. fixed income		39.3	39.3	530.2	569.5
Total fixed income	35 - 55%	95.7	314.7	410.4	1,207.1
Cash and other	.4	99.4	99.8	.6	100.4
Total plan assets	\$ 96.1	\$ 414.1	\$ 510.2	\$ 2,983.9	\$ 3,494.1

The following weighted-average assumptions relate to all pension plans of the Company:

<u>At December 31,</u>	<u>2023</u>	<u>2022</u>
Discount rate	4.8 %	5.0 %
Rate of increase in future compensation levels	3.9 %	3.9 %
Assumed long-term rate of return on plan assets	6.6 %	6.0 %

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2023, 2022 and 2021 (currencies in millions)*

<u>At December 31,</u>	<u>2024</u>	<u>2023</u>
Discount rate	5.5 %	4.8 %
Rate of increase in future compensation levels	3.9 %	3.9 %
Assumed long-term rate of return on plan assets	6.7 %	6.6 %

The components of the change in projected benefit obligation and change in plan assets are as follows:

<u>At December 31,</u>	<u>2024</u>	<u>2023</u>
<i>Change in projected benefit obligation:</i>		
Benefit obligation at January 1	\$ 2,903.3	\$ 2,567.0
Service cost	107.6	94.0
Interest cost	135.0	127.5
Benefits paid	(119.3)	(110.1)
Actuarial (gain) loss	(224.0)	186.5
Currency translation and other	(37.7)	37.8
Participant contributions	1.0	.6
Projected benefit obligation at December 31	\$ 2,765.9	\$ 2,903.3

<i>Change in plan assets:</i>			
Fair value of plan assets at January 1	\$ 3,494.1	\$ 3,115.2	
Employer contributions	40.8	27.3	
Actual gain on plan assets	234.0	412.5	
Benefits paid	(119.3)	(110.1)	
Currency translation and other	(32.3)	48.6	
Participant contributions	1.0	.6	
Fair value of plan assets at December 31	<u>\$ 3,618.3</u>	<u>\$ 3,494.1</u>	
Funded status at December 31	<u>\$ 852.4</u>	<u>\$ 590.8</u>	

<i>At December 31</i>	2023	2022
<i>Change in projected benefit obligation:</i>		
<i>Benefit obligation at January 1</i>		
Benefit obligation at January 1	\$ 2,567.0	\$ 3,709.6
Service cost	94.0	148.5
Interest cost	127.5	84.9
Benefits paid	(110.1)	(107.7)
Actuarial loss (gain)	186.5	(1,190.4)
Currency translation and other	37.8	(78.3)
Participant contributions	.6	.4
Projected benefit obligation at December 31	<u>\$ 2,903.3</u>	<u>\$ 2,567.0</u>

<i>Change in plan assets:</i>		
Fair value of plan assets at January 1	\$ 3,115.2	\$ 4,094.5
Employer contributions	27.3	39.1
Actual gain (loss) on plan assets	412.5	(809.6)
Benefits paid	(110.1)	(107.7)
Currency translation and other	48.6	(101.5)
Participant contributions	.6	.4
Fair value of plan assets at December 31	<u>\$ 3,494.1</u>	<u>\$ 3,115.2</u>
Funded status at December 31	<u>\$ 590.8</u>	<u>\$ 548.2</u>

<i>At December 31</i>	2024	2023
<i>Amounts recorded on Balance Sheets:</i>		
<i>Other noncurrent assets</i>		
Other noncurrent assets	\$ 995.8	\$ 734.8
Accounts payable, accrued expenses and other	29.4	23.8
Other liabilities	114.0	120.2
<i>Accumulated other comprehensive loss:</i>		
Actuarial (gain) loss	(80.2)	98.0
Prior service cost	10.5	12.3
<i>At December 31</i>	2023	2022
<i>Amounts recorded on Balance Sheets:</i>		
<i>Other noncurrent assets</i>		
Other noncurrent assets	\$ 734.8	\$ 671.2
Accounts payable, accrued expenses and other	23.8	18.0
Other liabilities	120.2	105.0
<i>Accumulated other comprehensive loss:</i>		
Actuarial loss	98.0	97.9
Prior service cost	12.3	13.0

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2024, 2023 and 2022 (currencies in millions)*

Of the **December 31, 2023** December 31, 2024 amounts in accumulated other comprehensive loss, **\$4.9** 2.6 of unrecognized actuarial loss and **\$1.4** 1.3 of unrecognized prior service cost are expected to be amortized into net pension expense in **2024, 2025**.

The accumulated benefit obligation for all pension plans of the Company was **\$2,494.4** 2,389.9 and **\$2,265.1** 2,494.4 at **December 31, 2023** December 31, 2024 and **2022, 2023**, respectively.

Information for all plans with an accumulated benefit obligation in excess of plan assets is as follows:

<i>At December 31</i>	2023	2022	2024	2023
Projected benefit obligation	\$ 138.7	\$ 126.7	\$ 140.4	\$ 138.7
Accumulated benefit obligation	124.1	113.7	126.4	124.1
Fair value of plan assets	7.1	6.8	4.6	7.1

The components of pension expense are as follows:

<i>Year Ended December 31</i>	2023	2022	2021
Service cost	\$ 94.0	\$ 148.5	\$ 148.4
Interest on projected benefit obligation	127.5	84.9	65.3
Expected return on assets	(230.3)	(215.1)	(203.3)
Amortization of prior service costs	1.4	.7	.8
Recognized actuarial loss	4.7	28.9	58.7
Net pension (gain) expense	<u>\$ (2.7)</u>	<u>\$ 47.9</u>	<u>\$ 69.9</u>

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2023, 2022 and 2021 (currencies in millions)*

<i>Year Ended December 31</i>	2024	2023	2022
Service cost	\$ 107.6	\$ 94.0	\$ 148.5
Interest on projected benefit obligation	135.0	127.5	84.9
Expected return on assets	(243.7)	(230.3)	(215.1)
Amortization of prior service costs	1.4	1.4	.7
Recognized actuarial loss	7.2	4.7	28.9
Net pension expense (gain)	<u>\$ 7.5</u>	<u>\$ (2.7)</u>	<u>\$ 47.9</u>

**The** The components of net pension expense other than service cost are included in Interest and other (income) expenses, (income), net on the Consolidated Statements of Income.

**Multi-employer Plans:** The Company participates in multi-employer plans in the U.S. and Europe. These are typically under collective bargaining agreements and cover its union-represented employees. The Company's participation in the following multi-employer plans for the years ended December 31 are as follows:

PENSION PLAN	COMPANY CONTRIBUTIONS	PENSION PLAN	COMPANY CONTRIBUTIONS
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PENSION PLAN	EIN	NUMBER	SURCHARGE	2023			2024			EIN	NUMBER	SURCHARGE	2023			2024		
				2023	2022	2021	2024	2023	2022				2023	2022	2024	2023	2022	
Metal and Electrical Engineering Industry Pension Fund		135668	Yes	\$ 46.1	\$ 37.1	\$ 38.1		135668	Yes	\$ 48.4	\$ 46.1	\$ 37.1						
Western Metal Industry Pension Plan	91-	6033499	001	Yes	4.5	4.0	4.0	91-	6033499	001	Yes	4.3	4.5	4.0				
Other plans					1.2	1.0	1.1						1.1	1.2	1.0	\$ 53.8	\$ 51.8	\$ 42.1
					\$ 51.8	\$ 42.1	\$ 43.2											

The Company contributions shown in the table above approximate the multi-employer pension expense for each of the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively.

Metal and Electrical Engineering Industry Pension Fund is a multi-employer union plan incorporating all DAF employees in the Netherlands and is covered by a collective bargaining agreement that will expire on May 31, 2024 December 31, 2025. The Company's contributions were less than 5% of the total contributions to the plan for the last three reporting periods ending December 2023 2024. The plan is required by law (the Netherlands Pension Act) to have a minimum coverage ratio in excess of 104.3 104.4% and a policy coverage ratio in excess of 113.3 119.1% (weighted coverage ratio of the last 12 months). Because the policy coverage ratio of 109.4 113.1% at December 31, 2023 December 31, 2024 is below the required threshold, a funding improvement plan remains in place. Based on the funding improvement plan, the required coverage of 113.3 119.1% should be reached by the end of 2032 2034. The funding improvement plan includes a possible reduction in pension benefits and delays in future benefit increases.

The Western Metal Industry Pension Plan is located in the U.S. and is covered by a collective bargaining agreement that will expire on November 2, 2025. In accordance with the U.S. Pension Protection Act of 2006, the plan continued to be certified as critical (red) for the 2023 2024 plan year and a rehabilitation plan has been implemented requiring additional contributions as long as the plan remains in critical status. Contributions by the Company were 27 26% and 25 27% of the total contributions to the plan for the years ended December 31, 2023 December 31, 2024 and 2023, respectively.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 respectively. (currencies in millions)

Other plans are principally located in the U.S. and the Company's contributions to these plans for the years ended December 31, 2023 December 31, 2024 and 2022 2023 were less than 5% of each plan's total contributions. As of December 31, 2023, one of the other plans was under a funding rehabilitation plan requiring an increase to the mandated employer surcharge from 5% to 10%, which will be applicable for each succeeding year in which the plan remains in a critical status. As of October 31, 2024, the Company no longer has any obligations under this plan due to the sale of the winch business.

There were no other significant changes for the multi-employer plans in the periods presented that affected comparability between periods.

**Defined Contribution Plans:** The Company maintains several defined contribution benefit plans whereby it contributes designated amounts on behalf of participant employees. The largest plan is for U.S. salaried employees where the Company matches a percentage of employee contributions up to an annual limit. The match was 5% of eligible pay in 2024, 2023 2022 and 2021 2022. Other plans are located in Australia, the Netherlands, Canada, United Kingdom and Germany. Expenses for these plans were \$65.4 73.7, \$56.3 65.4 and \$50.0 56.3 in 2024, 2023 and 2022, and 2021, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, 2022 and 2021 (currencies in millions)

##### N. INCOME TAXES

The Company's tax rate is based on income and statutory tax rates in the various jurisdictions in which the Company operates. Tax law requires certain items to be included in the Company's tax returns at different times than the items reflected in the Company's financial statements. As a result, the Company's annual tax rate reflected in its financial statements is different than that reported in its tax returns. Some of these differences are permanent, such as expenses that are not deductible in the Company's tax return, and some differences reverse over time, such as depreciation expense. These temporary differences create deferred tax assets and liabilities. The Company establishes valuation allowances for its deferred tax assets if, based on the available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

The components of the Company's income before income taxes include the following:

<u>Year Ended December 31</u>	2023	2022	2021	2024	2023	2022
Domestic	\$ 3,913.7	\$ 2,322.9	\$ 1,391.4	\$ 3,525.1	\$ 3,913.7	\$ 2,322.9
Foreign	1,804.5	1,525.8	1,004.9	1,875.8	1,804.5	1,525.8
	<b>\$ 5,718.2</b>	<b>\$ 3,848.7</b>	<b>\$ 2,396.3</b>	<b>\$ 5,400.9</b>	<b>\$ 5,718.2</b>	<b>\$ 3,848.7</b>

The components of the Company's provision for income taxes include the following:

<u>Year Ended December 31</u>	2023	2022	2021	2024	2023	2022
Current provision:						
Federal	\$ 845.5	\$ 567.0	\$ 410.0	\$ 679.2	\$ 845.5	\$ 567.0
State	179.8	143.1	85.9	158.2	179.8	143.1
Foreign	395.8	335.0	243.5	480.8	395.8	335.0
	<b>1,421.1</b>	<b>1,045.1</b>	<b>739.4</b>	<b>1,318.2</b>	<b>1,421.1</b>	<b>1,045.1</b>
Deferred (benefit) provision:						
Deferred (benefit) obligation:						
Federal	(141.5)	(173.2)	(176.0)	(65.8)	(141.5)	(173.2)
State	(24.4)	(42.0)	(29.6)	(7.1)	(24.4)	(42.0)
Foreign	(137.8)	7.2	(3.0)	(6.4)	(137.8)	7.2
	<b>(303.7)</b>	<b>(208.0)</b>	<b>(208.6)</b>	<b>(79.3)</b>	<b>(303.7)</b>	<b>(208.0)</b>
	<b>\$ 1,117.4</b>	<b>\$ 837.1</b>	<b>\$ 530.8</b>	<b>\$ 1,238.9</b>	<b>\$ 1,117.4</b>	<b>\$ 837.1</b>

Tax benefits recognized for net operating loss carryforwards were \$118.2 8.3, \$3.9 118.2 and \$5.1 3.9 for the years ended 2024, 2023 2022 and 2021, 2022, respectively.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2024, 2023 and 2022 (currencies in millions)*

A reconciliation of the statutory U.S. federal tax rate to the effective income tax rate is as follows:

	2023	2022	2021	2024	2023	2022
Statutory rate	<b>21.0 %</b>	21.0 %	21.0 %	<b>21.0 %</b>	21.0 %	21.0 %
<b>Effect of:</b>						
State	<b>2.3</b>	2.1	2.0	<b>2.2</b>	2.3	2.1
Research and development tax credit	(0.8)	(1.0)	(1.2)	(1.0)	(0.8)	(1.0)
Tax on foreign earnings	.1	.5	1.1	<b>1.6</b>	.1	.5
Brasil valuation allowance release	(2.1)				(2.1)	
Other, net	(1.0)	(0.8)	(0.7)	(0.9)	(1.0)	(0.8)
	<b>19.5 %</b>	21.8 %	22.2 %	<b>22.9 %</b>	19.5 %	21.8 %

Based on the Company's current operations, the Company does not expect that the repatriation of future foreign earnings will be subject to significant income tax as a result of the U.S. modified territorial system.

At December 31, 2023 December 31, 2024, the Company had net operating loss carryforwards of \$460.8 371.9, of which \$400.0 299.3 related to foreign subsidiaries and \$60.8 72.6 related to states in the U.S. The related deferred tax asset was \$135.8 101.1, for which a \$2.3 1.6 valuation allowance has been provided. The carryforward periods range from four years to indefinite, subject to certain limitations under applicable laws. The future tax benefits of net operating loss carryforwards are evaluated on a regular basis, including a review of historical and projected operating results.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*December 31, 2023, 2022 and 2021 (currencies in millions)*

The tax effects of temporary differences representing deferred tax assets and liabilities are as follows:

<i>At December 31,</i>	2023	2022
<b>Assets:</b>		
Accrued liabilities	\$ 314.3	\$ 252.2
R&D expense capitalization	257.1	153.6
Net operating loss and tax credit carryforwards	144.8	128.0
Inventory adjustments	64.6	59.5
Allowance for losses on receivables	53.2	43.8
Other	132.2	95.6
	<b>966.2</b>	732.7
Valuation allowance	(2.3)	(116.2)
	<b>963.9</b>	616.5
<b>Liabilities:</b>		
Financial Services leasing depreciation	(572.6)	(558.9)
Depreciation and amortization	(219.7)	(227.3)
Postretirement benefit plans	(144.5)	(120.5)
Other	(58.9)	(59.2)
	<b>(995.7)</b>	(965.9)

Net deferred tax liability	\$ (31.8)	\$ (349.4)
<u>At December 31.</u>	2024	2023
<b>Assets:</b>		
Accrued liabilities	\$ 308.2	\$ 314.3
R&D expense capitalization	365.8	257.1
Net operating loss and tax credit carryforwards	110.3	144.8
Inventory adjustments	62.9	64.6
Allowance for losses on receivables	50.6	53.2
Other	127.5	132.2
	<u>1,025.3</u>	<u>966.2</u>
Valuation allowance	(1.6)	(2.3)
	<u>1,023.7</u>	<u>963.9</u>
<b>Liabilities:</b>		
Financial Services leasing depreciation	(559.5)	(572.6)
Depreciation and amortization	(231.5)	(219.7)
Postretirement benefit plans	(210.3)	(144.5)
Other	(98.7)	(58.9)
	<u>(1,100.0)</u>	<u>(995.7)</u>
Net deferred tax liability	\$ (76.3)	\$ (31.8)

The balance sheet classifications of the Company's deferred tax assets and liabilities are as follows:

<u>At December 31.</u>	2024	2023
<b>Truck, Parts and Other:</b>		
Other noncurrent assets, net	\$ 485.2	\$ 502.6
Other liabilities	(102.7)	(78.8)
<b>Financial Services:</b>		
Other assets	60.1	88.3
Deferred taxes and other liabilities	(518.9)	(543.9)
Net deferred tax liability	\$ (76.3)	\$ (31.8)

<u>At December 31.</u>	2023	2022
<b>Truck, Parts and Other:</b>		
Other noncurrent assets, net	\$ 502.6	\$ 199.0
Other liabilities	(78.8)	(75.5)
<b>Financial Services:</b>		
Other assets	88.3	51.0
Deferred taxes and other liabilities	(543.9)	(523.9)
Net deferred tax liability	\$ (31.8)	\$ (349.4)

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

Cash paid for income taxes was \$1,499.3 \$1,318.7, \$932.1 \$1,499.3 and \$761.1 \$932.1 in 2024, 2023 2022 and 2021 2022, respectively.

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

	2023	2022	2021	2024	2023	2022
Balance at January 1	\$ 27.8	\$ 26.0	\$ 24.5	\$ 31.2	\$ 27.8	\$ 26.0
Additions for tax positions related to the current year	7.7	7.4	6.1	9.4	7.7	7.4
Additions for tax positions related to prior years	2.6	1.8	.8	3.9	2.6	1.8
Reductions for tax positions related to prior years	(1.6)	(1.6)			(1.6)	(1.6)
Lapse of statute of limitations	(5.3)	(5.8)	(5.4)	(5.6)	(5.3)	(5.8)
Balance at December 31	<u>\$ 31.2</u>	<u>\$ 27.8</u>	<u>\$ 26.0</u>	<u>\$ 38.9</u>	<u>\$ 31.2</u>	<u>\$ 27.8</u>

The Company had \$31.2 38.9, \$27.8 31.2 and \$26.0 27.8 of unrecognized tax benefits, all of which \$31.2, \$27.8 and \$25.3 would impact the effective tax rate, if recognized, as of December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022, respectively.

The Company recognized \$.81.1, \$.1.8 and \$(.4.1) of expense (income) related to interest in 2024, 2023 2022 and 2021, 2022, respectively. Accrued interest expense and penalties were \$1.7 2.7, \$.9 1.7 and \$.8 9 as of December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022, respectively. Interest and penalties are classified as income taxes in the Consolidated Statements of Income.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2023, 2022 and 2021 (currencies in millions)

The Company believes it is reasonably possible that approximately \$6.2 8.0 of unrecognized tax benefits, resulting primarily from research and development tax credits, will be resolved within the next 12 months. As of December 31, 2023 December 31, 2024, the United States Internal Revenue Service has completed examinations of the Company's tax returns for all years through 2016. The Company's tax returns for other major jurisdictions remain subject to examination for the years ranging from 2012 2011 through 2024 2023.

#### O. STOCKHOLDERS' EQUITY

*Accumulated Other Comprehensive Income (Loss):* The components of AOCI and the changes in AOCI, net of tax, included in the Consolidated Balance Sheets and the Consolidated Statements of Stockholders' Equity, consisted of the following:

	MARKETABLE				FOREIGN	
	DERIVATIVE		DEBT	PENSION	CURRENCY	TOTAL
	CONTRACTS	SECURITIES	PLANS	TRANSLATION		
Balance at January 1, 2024	\$ (11.0)	\$ (13.9)	\$ (110.3)	\$ (558.7)	\$ (693.9)	
Recorded into AOCI	204.2	15.5	173.1	(656.1)	(263.3)	
Reclassified out of AOCI	(160.7)	(2.3)	6.9		(156.1)	
Net other comprehensive income (loss)	43.5	13.2	180.0	(656.1)	(419.4)	
Balance at December 31, 2024	\$ 32.5	\$ (.7)	\$ 69.7	\$ (1,214.8)	\$ (1,113.3)	

	MARKETABLE				FOREIGN	
	DERIVATIVE		DEBT	PENSION	CURRENCY	TOTAL
	CONTRACTS	SECURITIES	PLANS	TRANSLATION		
Balance at January 1, 2023	\$ 35.1	\$ (43.6)	\$ (110.9)	\$ (834.0)	\$ (953.4)	
Recorded into AOCI	(137.9)	32.4	(4.0)	275.3	165.8	
Reclassified out of AOCI	91.8	(2.7)	4.6		93.7	

Net other comprehensive (loss) income	(46.1)	29.7	.6	275.3	259.5
Balance at December 31, 2023	\$ (11.0)	\$ (13.9)	\$ (110.3)	\$ (558.7)	\$ (693.9)

	MARKETABLE				FOREIGN				MARKETABLE				FOREIGN						
	DERIVATIVE		DEBT	PENSION	CURRENCY		DERIVATIVE		DEBT	PENSION	PLANS	CURRENCY	DERIVATIVE		DEBT	PENSION	PLANS	CURRENCY	
	CONTRACTS	SECURITIES	PLANS	TRANSLATION	TOTAL	CONTRACTS	SECURITIES	PLANS	TRANSLATION	TOTAL	CONTRACTS	SECURITIES	PLANS	TRANSLATION	TOTAL	CONTRACTS	SECURITIES	PLANS	CURRENCY
Balance at January 1, 2022	\$ (13.5)	\$ (1.1)	\$ (269.8)	\$ (636.7)	\$ (921.1)	\$ (13.5)	\$ (1.1)	\$ (269.8)	\$ (636.7)	\$ (921.1)	\$ (13.5)	\$ (1.1)	\$ (269.8)	\$ (636.7)	\$ (921.1)	\$ (13.5)	\$ (1.1)	\$ (269.8)	\$ (636.7)
Recorded into AOCI	8.6	(41.3)	136.4	(197.3)	(93.6)	8.6	(41.3)	136.4	(197.3)	(93.6)	8.6	(41.3)	136.4	(197.3)	(93.6)	8.6	(41.3)	136.4	(197.3)
Reclassified out of AOCI	40.0	(1.2)	22.5	—	61.3	40.0	(1.2)	22.5	—	61.3	40.0	(1.2)	22.5	—	61.3	40.0	(1.2)	22.5	—
Net other comprehensive income (loss)	48.6	(42.5)	158.9	(197.3)	(32.3)	48.6	(42.5)	158.9	(197.3)	(32.3)	48.6	(42.5)	158.9	(197.3)	(32.3)	48.6	(42.5)	158.9	(197.3)
Balance at December 31, 2022	\$ 35.1	\$ (43.6)	\$ (110.9)	\$ (834.0)	\$ (953.4)	\$ 35.1	\$ (43.6)	\$ (110.9)	\$ (834.0)	\$ (953.4)	\$ 35.1	\$ (43.6)	\$ (110.9)	\$ (834.0)	\$ (953.4)	\$ 35.1	\$ (43.6)	\$ (110.9)	\$ (834.0)

	MARKETABLE					FOREIGN				
	DERIVATIVE		DEBT	PENSION	CURRENCY	DERIVATIVE		DEBT	PENSION	CURRENCY
	CONTRACTS	SECURITIES	PLANS	TRANSLATION	TOTAL	CONTRACTS	SECURITIES	PLANS	TRANSLATION	TOTAL
Balance at January 1, 2021	\$ (29.2)	\$ 14.6	\$ (578.1)	\$ (457.6)	\$ (1,050.3)	\$ (29.2)	\$ 14.6	\$ (578.1)	\$ (457.6)	\$ (1,050.3)
Recorded into AOCI	39.9	(14.1)	262.9	(179.1)	109.6	39.9	(14.1)	262.9	(179.1)	109.6
Reclassified out of AOCI	(24.2)	(1.6)	45.4	—	19.6	(24.2)	(1.6)	45.4	—	19.6
Net other comprehensive income (loss)	15.7	(15.7)	308.3	(179.1)	129.2	15.7	(15.7)	308.3	(179.1)	129.2
Balance at December 31, 2021	\$ (13.5)	\$ (1.1)	\$ (269.8)	\$ (636.7)	\$ (921.1)	\$ (13.5)	\$ (1.1)	\$ (269.8)	\$ (636.7)	\$ (921.1)

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

Reclassifications out of AOCI during the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022 were as follows:

AOCI COMPONENTS	AMOUNT RECLASSIFIED OUT OF AOCI			LINE ITEM IN THE CONSOLIDATED STATEMENTS OF INCOME			AMOUNT RECLASSIFIED OUT OF AOCI		
	LINE ITEM IN THE CONSOLIDATED STATEMENTS OF INCOME	2023	2022	2021	LINE ITEM IN THE CONSOLIDATED STATEMENTS OF INCOME	2024	2023	2022	

Unrealized losses (gains) on derivative contracts:					
Unrealized (gains) losses on derivative contracts:					
Truck, Parts and Other					
Foreign- exchange contracts	Net sales and revenues	\$ 31.9	\$ 19.3	\$ 16.6	Net sales and revenues
	Cost of sales and revenues	2.2	(15.3)	(1.0)	Cost of sales and revenues
	Interest and other expenses (income), net	(.9)	(1.4)	(.1)	Interest and other (income) expenses, net
Commodity contracts	Cost of sales and revenues	4.2	32.0	.6	Cost of sales and revenues
					13.1
					4.2
					32.0
X					
Financial Services					
Foreign- exchange contracts	Interest and other borrowing expenses	(2.1)	7.3		Interest and other borrowing expenses
Interest-rate contracts	Interest and other borrowing expenses	76.5	6.1	(49.8)	Interest and other borrowing expenses
	Pre-tax expense increase (reduction)	111.8	48.0	(33.7)	Pre-tax expense (reduction)
	Tax (benefit) expense	(20.0)	(8.0)	9.5	Tax expense (benefit)
	After-tax expense increase (reduction)	91.8	40.0	(24.2)	After-tax expense (reduction)
Unrealized gains on marketable debt securities:					Unrealized gains on marketable debt securities:
Marketable debt securities	Investment income	(3.6)	(1.6)	(2.1)	Investment income
	Tax expense	.9	.4	.5	Tax expense
	After-tax income increase	(2.7)	(1.2)	(1.6)	After-tax income increase
Unrealized losses on pension plans:					
Pension plans:					

<i>Truck, Parts and Other</i>								
Actuarial loss	Interest and other expenses (income), net	<b>4.7</b>	28.9	58.7	Interest and other (income) expenses, net	<b>7.2</b>	4.7	28.9
Prior service costs	Interest and other expenses (income), net	<b>1.4</b>	.7	.8	Interest and other (income) expenses, net	<b>1.4</b>	1.4	.7
	Pre-tax expense increase	<b>6.1</b>	29.6	59.5	Pre-tax expense increase	<b>8.6</b>	6.1	29.6
	Tax benefit	<b>(1.5)</b>	(7.1)	(14.1)	Tax benefit	<b>(1.7)</b>	(1.5)	(7.1)
	After-tax expense increase	<b>4.6</b>	22.5	45.4	After-tax expense increase	<b>6.9</b>	4.6	22.5
Total reclassifications out of AOCI		<b>\$ 93.7</b>	<b>\$ 61.3</b>	<b>\$ 19.6</b>		<b>\$ (156.1)</b>	<b>\$ 93.7</b>	<b>\$ 61.3</b>

*Other Capital Stock Changes:* The Company purchased and retired nil treasury shares in 2024, 2023 and 2022.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 and 2021. (currencies in millions)

##### P. DERIVATIVE FINANCIAL INSTRUMENTS

As part of its risk management strategy, the Company enters into derivative contracts to hedge against the risks of interest rates, foreign currency rates and commodity prices.

*Interest-Rate Contracts:* The Company enters into various interest-rate contracts, including interest-rate swaps and cross currency interest-rate swaps. Interest-rate swaps involve the exchange of fixed for floating rate or floating for fixed rate interest payments based on the contractual notional amounts in a single currency. Cross currency interest-rate swaps involve the exchange of notional amounts and interest payments in different currencies. The Company is exposed to interest-rate and exchange-rate risk caused by market volatility as a result of its borrowing activities. The objective of these contracts is to mitigate the fluctuations on earnings, cash flows and fair value of borrowings. Net amounts paid or received are reflected as adjustments to interest expense.

At December 31, 2023 December 31, 2024, the notional amount of the Company's interest-rate contracts was \$2,733.7 3,418.0. Notional maturities for all interest-rate contracts are \$570.3 for 2024, \$1,022.1 975.4 for 2025, \$629.6 768.8 for 2026, \$318.0 757.3 for 2027, \$136.7 245.7 for 2028, \$283.8 for 2029 and \$57.0 387.0 thereafter.

*Foreign-Exchange Contracts:* The Company enters into foreign-exchange contracts to hedge certain anticipated transactions and assets and liabilities denominated in foreign currencies, particularly the Canadian dollar, the euro, the British pound, the Australian dollar, the Brazilian real and the Mexican peso. The objective is to reduce fluctuations in earnings and cash flows associated with changes in foreign currency exchange rates. The Company enters into foreign-exchange contracts as net investment hedges to reduce the foreign currency exposure from its investments in foreign subsidiaries. At December 31, 2023 December 31, 2024, the notional amount of the outstanding foreign-exchange contracts was \$1,968.0 1,876.2. Foreign-exchange contracts typically mature within one year.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**


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*December 31, 2023, 2022 and 2021 (currencies in millions)*

*Commodity Contracts:* The Company enters into commodity forward contracts to hedge the prices of certain commodities used in the production of trucks. The objective is to reduce the fluctuation in earnings and cash flows associated with adverse movement in commodity prices. At **December 31, 2023** **December 31, 2024**, the notional amount of the **there were no outstanding commodity contracts** was \$37.3 contracts. Commodity contracts mature within one year.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**


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*December 31, 2024, 2023 and 2022 (currencies in millions)*

The following table presents the balance sheet classification, fair value, gross and pro forma net amounts of derivative financial instruments:

<i>At December 31.</i>	<b>2024</b>		<b>2023</b>	
	<b>ASSETS</b>	<b>LIABILITIES</b>	<b>ASSETS</b>	<b>LIABILITIES</b>
<i>Derivatives designated under hedge accounting:</i>				
<i>Interest-rate contracts:</i>				
Financial Services:				
Other assets	\$ 132.2		\$ 17.3	
Deferred taxes and other liabilities		\$ 41.1		\$ 131.1
<i>Foreign-exchange contracts:</i>				
Truck, Parts and Other:				
Other current assets	67.6		1.5	
Accounts payable, accrued expenses and other		3.0		21.1
Financial Services:				
Other assets	5.8			
Deferred taxes and other liabilities				3.6
<i>Commodity contracts:</i>				
Truck, Parts and Other:				
Other current assets			1.2	
Accounts payable, accrued expenses and other				.8
	<b>\$ 205.6</b>	<b>\$ 44.1</b>	<b>\$ 20.0</b>	<b>\$ 156.6</b>
<i>Derivatives not designated as hedging instruments:</i>				
<i>Foreign-exchange contracts:</i>				
Truck, Parts and Other:				
Other current assets	\$ 1.2		\$ 1.0	
Accounts payable, accrued expenses and other		\$ 2.4		\$ 3.4
Financial Services:				
Other assets	.2			
Deferred taxes and other liabilities		.2		.1
	<b>\$ 1.4</b>	<b>\$ 2.6</b>	<b>\$ 1.0</b>	<b>\$ 3.5</b>

Gross amounts recognized in Balance Sheets	\$ <u>207.0</u>	\$ <u>46.7</u>	\$ <u>21.0</u>	\$ <u>160.1</u>
Less amounts not offset in financial instruments:				
Truck, Parts and Other:				
Foreign-exchange contracts	\$ <u>(.9)</u>	\$ <u>(.9)</u>	\$ <u>(1.6)</u>	\$ <u>(1.6)</u>
Commodity contracts				
Financial Services:				
Interest-rate contracts	<u>(11.4)</u>	<u>(11.4)</u>	<u>(11.9)</u>	<u>(11.9)</u>
Pro forma net amount	<u>\$ 194.7</u>	<u>\$ 34.4</u>	<u>\$ 6.8</u>	<u>\$ 145.9</u>

<i>At December 31.</i>	2023		2022	
	ASSETS	LIABILITIES	ASSETS	LIABILITIES
Derivatives designated under hedge accounting:				
<i>Interest-rate contracts:</i>				
Financial Services:				
Other assets	\$ <u>17.3</u>		\$ <u>58.0</u>	
Deferred taxes and other liabilities		\$ <u>131.1</u>		\$ <u>82.6</u>
<i>Foreign-exchange contracts:</i>				
Truck, Parts and Other:				
Other current assets	<u>1.5</u>		<u>57.3</u>	
Accounts payable, accrued expenses and other		<u>21.1</u>		<u>9.5</u>
Financial Services:				
Other current assets				<u>1.6</u>
Deferred taxes and other liabilities		<u>3.6</u>		<u>5.1</u>
<i>Commodity contracts:</i>				
Truck, Parts and Other:				
Other current assets	<u>1.2</u>		<u>1.5</u>	
Accounts payable, accrued expenses and other		<u>.8</u>		<u>.6</u>
	<u>\$ 20.0</u>	<u>\$ 156.6</u>	<u>\$ 118.4</u>	<u>\$ 97.8</u>
Derivatives not designated as hedging instruments:				
<i>Foreign-exchange contracts:</i>				
Truck, Parts and Other:				
Other current assets	\$ <u>1.0</u>		\$ <u>1.0</u>	
Accounts payable, accrued expenses and other		\$ <u>3.4</u>		\$ <u>.1</u>
Financial Services:				
Other assets				<u>.1</u>
Deferred taxes and other liabilities			<u>.1</u>	
<i>Commodity contracts:</i>				
Truck, Parts and Other:				
Accounts payable, accrued expenses and other				<u>.2</u>
	<u>\$ 1.0</u>	<u>\$ 3.5</u>	<u>\$ 1.0</u>	<u>\$ .4</u>
Gross amounts recognized in Balance Sheets				
	<u>\$ 21.0</u>	<u>\$ 160.1</u>	<u>\$ 119.4</u>	<u>\$ 98.2</u>
Less amounts not offset in financial instruments:				
Truck, Parts and Other:				
Foreign-exchange contracts	\$ <u>(1.6)</u>	\$ <u>(1.6)</u>	\$ <u>(.1)</u>	\$ <u>(.1)</u>
Commodity contracts		<u>(.7)</u>	<u>(.7)</u>	<u>(.5)</u>
Financial Services:				
Foreign-exchange contracts				<u>(1.8)</u>
Interest-rate contracts	<u>(11.9)</u>	<u>(11.9)</u>	<u>(21.5)</u>	<u>(21.5)</u>
Pro forma net amount	<u>\$ 6.8</u>	<u>\$ 145.9</u>	<u>\$ 95.5</u>	<u>\$ 74.3</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023, 2022 and 2021 (currencies in millions)

The following table presents the amount of (gain) loss (gain) from derivative financial instruments recorded in the Consolidated Statements of Comprehensive Income:

<u>Year Ended December 31.</u>	2023		2022		2021		
	INTEREST-	FOREIGN-	INTEREST-	FOREIGN-	INTEREST-	FOREIGN-	
	EXCHANG	E	EXCHANG	E	EXCHANG	E	
<b>Truck, Parts and Other:</b>							
Net sales and revenues							
Cash flow hedges	\$	31.9	\$	19.3	\$	16.6	
Cost of sales and revenues							
Cash flow hedges		2.2		(15.3)		(1.0)	
Derivatives not designated as hedging instruments		(5.1)		(1.7)		8.9	
Interest and other expenses (income), net							
Cash flow hedges		12.8		(1.4)		(.1)	
Net investment hedges		(8.7)		(5.8)		(3.2)	
Derivatives not designated as hedging instruments		8.8		.8		1.9	
	\$	41.9		\$	(4.1)	\$	23.1
<b>Financial Services:</b>							
Interest and other borrowing expenses							
Cash flow hedges	\$	76.5	\$	1.8	\$	6.1	
Fair value hedges		9.8		1.0		.4	
Derivatives not designated as hedging instruments		1.7		(8.1)		\$ (5.5)	
	\$	86.3	\$	3.5	\$	7.1	
	\$	86.3	\$	45.4	\$	7.1	
	\$	86.3	\$	45.4	\$	(4.9)	
	\$	86.3	\$	45.4	\$	(49.4)	
Total						\$ 22.6	
<u>Year Ended December 31.</u>							
	2024		2023		2022		
	INTEREST-	FOREIGN-	INTEREST-	FOREIGN-	INTEREST-	FOREIGN-	
	RATE	EXCHANGE	RATE	EXCHANGE	RATE	EXCHANGE	
<b>Truck, Parts and Other:</b>							
Net sales and revenues							
Cash flow hedges	\$	(12.1)	\$	31.9	\$	19.3	
Cost of sales and revenues							
Cash flow hedges		(28.8)		2.2		(15.3)	
Derivatives not designated as hedging instruments				(5.1)		(1.7)	

Interest and other (income) expenses, net				
Cash flow hedges	(9.2)		12.8	(1.4)
Net investment hedges	(9.8)		(8.7)	(5.8)
Derivatives not designated as hedging instruments	(10.2)		8.8	.8
	\$ (70.1)		\$ 41.9	\$ (4.1)
Financial Services:				
Interest and other borrowing expenses				
Cash flow hedges	\$ (149.5)	\$ (5.0)	\$ 76.5	\$ 1.8
Fair value hedges	9.3		9.8	1.0
Derivatives not designated as hedging instruments		9.7		1.7
	\$ (140.2)	\$ 4.7	\$ 86.3	\$ 3.5
				\$ 7.1
Total	\$ (140.2)	\$ (65.4)	\$ 86.3	\$ 45.4
				\$ 7.1
				\$ (4.9)

The loss from commodity contracts recorded in Cost of sales and revenue was \$4.2 13.1, \$31.8 4.2 and \$6 31.8 for the years ended 2024, 2023 and 2021, 2022, respectively.

#### Fair Value Hedges

Changes in the fair value of derivatives designated as fair value hedges are recorded in earnings together with the changes in fair value of the hedged item attributable to the risk being hedged. The following table presents the amounts recorded on the Consolidated Balance Sheets related to cumulative basis adjustments for fair value hedges:

At December 31	2023		2022		2024		2023	
	2023	2022	2024	2023	2022	2024	2023	2023
Financial Services								
Term notes:								
Carrying amount of the hedged liabilities	\$ 128.1	\$ 319.8	\$ 543.1	\$ 128.1				
Cumulative basis adjustment included in the carrying amount	7.1	27.7	8.6	7.1				

The above table excludes the cumulative basis adjustments on discontinued hedge relationships of \$12.2 2.9 and \$7.1 12.2 as of December 31, 2023 December 31, 2024 and 2022, 2023, respectively.

#### Cash Flow Hedges

Substantially all of the Company's interest-rate contracts and some foreign-exchange contracts have been designated as cash flow hedges. Changes in the fair value of derivatives designated as cash flow hedges are recorded in AOCI. Amounts in AOCI are reclassified into net income in the same period in which the hedged transaction affects earnings. The Company elected to exclude the forward premium component (excluded component) on some foreign-exchange cash flow hedges and amortize the excluded component over the life of the derivative instruments. The amortization of the excluded component is recognized in Interest and other (income) expenses, (income), net in Truck, Parts and Other segment and Interest and other borrowing expenses in Financial Services segment in the Consolidated Statements of Comprehensive Income. The maximum length of time over which the Company is hedging its exposure to the variability in future cash flows is 8.9 7.9 years.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023, 2022 and 2021 (currencies in millions)

The following table presents the pre-tax effects of gain (loss) on cash flow hedges recognized in other comprehensive income (loss) (OCI):

Year Ended December 31	2023			2022			2021			2024			2023		
	INTEREST- RATE		FOREIGN- EXCHANGE	INTEREST- RATE		FOREIGN- EXCHANGE	INTEREST- RATE		FOREIGN- EXCHANGE	INTEREST- RATE		FOREIGN- EXCHANGE	INTEREST- RATE		FOREIGN- EXCHANGE
	(Loss) gain recognized in OCI:	Gain (loss) recognized in OCI:	Truck, Parts and Other	Financial Services											
(Loss) gain recognized in OCI:															
Gain (loss) recognized in OCI:															
Truck, Parts and Other		\$ (65.7)			\$ 41.2			\$ (18.5)			\$ 88.9			\$ (65.7)	
Financial Services	\$ (110.5)	1.8	\$ 19.1		(25.5)	\$ 83.2		(1.9)	\$ 176.9		9.2	\$ (110.5)	1.8	\$ 1	
	<u>\$ (110.5)</u>	<u>\$ (63.9)</u>	<u>\$ 19.1</u>		<u>\$ 15.7</u>	<u>\$ 83.2</u>		<u>\$ (20.4)</u>	<u>\$ 176.9</u>		<u>\$ 98.1</u>	<u>\$ (110.5)</u>	<u>\$ (63.9)</u>	<u>\$ 1</u>	

The pre-tax effects of loss on commodity hedges recognized in other comprehensive income (loss) (OCI) for Truck, Parts and Other was \$5.13.9, \$17.1.5 and \$8.617.1 in 2024, 2023 2022 and 2021, 2022, respectively.

The amount of loss gain in AOCI at December 31, 2023 December 31, 2024 that is estimated to be reclassified into earnings in the following 12 months if interest rates and exchange rates remain unchanged is approximately \$5.04.4, net of taxes. The fixed interest earned on finance receivables will offset the amount recognized in interest expense, resulting in a stable interest margin consistent with the Company's risk management strategy.

The amount of (losses) gains reclassified out of AOCI into net income based on the probability that the original forecasted transactions would not occur was were \$(2.8) for the year ended December 31, 2024, nil for the year ended December 31, 2023, and \$1.0 for the year ended December 31, 2022 and \$1 for year ended December 31, 2021.

### Net Investment Hedges

Changes in the fair value of derivatives designated as net investment hedges are recorded in AOCI as an adjustment to the Cumulative Translation Adjustment (CTA). The notional amount of the outstanding net investment hedges was \$443.6 553.8, \$347.0 443.6 and \$360.7 347.0 at December 31, 2023 December 31, 2024, 2022 2023 and 2021 2022, respectively. The pre-tax gain (loss) gain recognized in OCI for the net investment hedges was \$32.6, \$(8.2), and \$28.8 at December 31, 2024, 2023 and \$26.6 at December 31, 2023, 2022, and 2021, respectively.

### Q. FAIR VALUE MEASUREMENTS

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Inputs to valuation techniques used to measure fair value are either observable or unobservable. These inputs have been categorized into the fair value hierarchy described below.

Level 1 – Valuations are based on quoted prices that the Company has the ability to obtain in actively traded markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market or exchange traded market, valuation of these instruments does not require a significant degree of judgment.

Level 2 – Valuations are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 – Valuations are based on model-based techniques for which some or all of the assumptions are obtained from indirect market information that is significant to the overall fair value measurement and which require a significant degree of management judgment.

The Company uses the following methods and assumptions to measure fair value for assets and liabilities subject to recurring fair value measurements.

**Marketable Debt Securities:** The Company's marketable debt securities consist of municipal bonds, government obligations, investment-grade corporate obligations, commercial paper, asset-backed securities and term deposits. The fair value of U.S. government obligations is determined using the market approach and is based on quoted prices in active markets and are categorized as Level 1.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

The fair value of non-U.S. government bonds, municipal bonds, corporate bonds, asset-backed securities, commercial paper and term deposits is determined using the market approach and is primarily based on matrix pricing as a practical expedient which does not rely exclusively on quoted prices for a specific security. Significant inputs used to determine fair value include interest rates, yield curves, credit rating of the security and other observable market information and are categorized as Level 2.

**Marketable Equity Securities:** The Company's equity securities are traded on active exchanges and are classified as Level 1.

**Derivative Financial Instruments:** The Company's derivative contracts consist of interest-rate swaps, cross currency swaps, foreign currency exchange and commodity contracts. These derivative contracts are traded over the counter and their fair value is determined using industry standard valuation models, which are based on the income approach (i.e., discounted cash flows). The significant observable inputs into the valuation models include interest rates, yield curves, currency exchange rates, credit default swap spreads, forward rates and commodity prices and are categorized as Level 2.

#### Assets and Liabilities Subject to Recurring Fair Value Measurement

The Company's assets and liabilities subject to recurring fair value measurements are either Level 1 or Level 2 as follows:

<u>At December 31, 2024</u>	LEVEL 1	LEVEL 2	TOTAL
<b>Assets:</b>			
<b>Marketable debt securities</b>			
U.S. tax-exempt securities	\$ 303.7	\$ 303.7	
U.S. taxable municipal / non-U.S. provincial bonds	380.1	380.1	

<b>U.S. corporate securities</b>		<b>864.2</b>	<b>864.2</b>
<b>U.S. government securities</b>	<b>\$ 285.7</b>		<b>285.7</b>
<b>Non-U.S. corporate securities</b>		<b>608.1</b>	<b>608.1</b>
<b>Non-U.S. government securities</b>		<b>164.3</b>	<b>164.3</b>
<b>Other debt securities</b>		<b>166.4</b>	<b>166.4</b>
<b>Total marketable debt securities</b>	<b>\$ 285.7</b>	<b>\$ 2,486.8</b>	<b>\$ 2,772.5</b>
<b>Marketable equity securities</b>	<b>\$ 6.3</b>		<b>\$ 6.3</b>
<b>Total marketable securities</b>	<b>\$ 292.0</b>	<b>\$ 2,486.8</b>	<b>\$ 2,778.8</b>
<b>Derivatives</b>			
<b>Cross currency swaps</b>		<b>\$ 121.3</b>	<b>\$ 121.3</b>
<b>Interest-rate swaps</b>		<b>10.9</b>	<b>10.9</b>
<b>Foreign-exchange contracts</b>		<b>74.8</b>	<b>74.8</b>
<b>Total derivative assets</b>		<b>\$ 207.0</b>	<b>\$ 207.0</b>
<b>Liabilities:</b>			
<b>Derivatives</b>			
<b>Cross currency swaps</b>		<b>\$ 28.7</b>	<b>\$ 28.7</b>
<b>Interest-rate swaps</b>		<b>12.4</b>	<b>12.4</b>
<b>Foreign-exchange contracts</b>		<b>5.6</b>	<b>5.6</b>
<b>Total derivative liabilities</b>		<b>\$ 46.7</b>	<b>\$ 46.7</b>

<u>At December 31, 2023</u>		LEVEL 1	LEVEL 2	TOTAL
<b>Assets:</b>				
<b>Marketable debt securities</b>				
<b>U.S. tax-exempt securities</b>			<b>\$ 310.7</b>	<b>\$ 310.7</b>
<b>U.S. taxable municipal / non-U.S. provincial bonds</b>			<b>240.1</b>	<b>240.1</b>
<b>U.S. corporate securities</b>			<b>353.3</b>	<b>353.3</b>
<b>U.S. government securities</b>	<b>\$ 158.1</b>			<b>158.1</b>
<b>Non-U.S. corporate securities</b>			<b>524.2</b>	<b>524.2</b>
<b>Non-U.S. government securities</b>			<b>141.2</b>	<b>141.2</b>
<b>Other debt securities</b>			<b>90.6</b>	<b>90.6</b>
<b>Total marketable debt securities</b>	<b>\$ 158.1</b>	<b>\$ 1,660.1</b>		<b>\$ 1,818.2</b>
<b>Marketable equity securities</b>	<b>\$ 4.4</b>			<b>\$ 4.4</b>
<b>Total marketable securities</b>	<b>\$ 162.5</b>	<b>\$ 1,660.1</b>		<b>\$ 1,822.6</b>
<b>Derivatives</b>				
<b>Cross currency swaps</b>			<b>\$ 13.2</b>	<b>\$ 13.2</b>
<b>Interest-rate swaps</b>			<b>4.1</b>	<b>4.1</b>
<b>Foreign-exchange contracts</b>			<b>2.5</b>	<b>2.5</b>
<b>Commodity contracts</b>			<b>1.2</b>	<b>1.2</b>
<b>Total derivative assets</b>			<b>\$ 21.0</b>	<b>\$ 21.0</b>
<b>Liabilities:</b>				
<b>Derivatives</b>				
<b>Cross currency swaps</b>			<b>\$ 116.6</b>	<b>\$ 116.6</b>
<b>Interest-rate swaps</b>			<b>14.5</b>	<b>14.5</b>
<b>Foreign-exchange contracts</b>			<b>28.2</b>	<b>28.2</b>
<b>Commodity contracts</b>			<b>.8</b>	<b>.8</b>
<b>Total derivative liabilities</b>			<b>\$ 160.1</b>	<b>\$ 160.1</b>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

<u>At December 31, 2022</u>	LEVEL 1	LEVEL 2	TOTAL
<b>Assets:</b>			
<b>Marketable debt securities</b>			
U.S. tax-exempt securities	\$ 445.1	\$ 445.1	
U.S. taxable municipal / non-U.S. provincial bonds	180.8	180.8	
U.S. corporate securities	251.0	251.0	
U.S. government securities	\$ 115.0		115.0
Non-U.S. corporate securities	450.0	450.0	
Non-U.S. government securities	76.4	76.4	
Other debt securities	94.7	94.7	
<b>Total marketable debt securities</b>	<u>\$ 115.0</u>	<u>\$ 1,498.0</u>	<u>\$ 1,613.0</u>
<b>Marketable equity securities</b>	<u>\$ 1.2</u>		<u>\$ 1.2</u>
<b>Total marketable securities</b>	<u>\$ 116.2</u>	<u>\$ 1,498.0</u>	<u>\$ 1,614.2</u>
<b>Derivatives</b>			
Cross currency swaps	\$ 49.1	\$ 49.1	
Interest-rate swaps	8.9	8.9	
Foreign-exchange contracts	59.9	59.9	
Commodity contracts	1.5	1.5	
<b>Total derivative assets</b>	<u>\$ 119.4</u>	<u>\$ 119.4</u>	
<b>Liabilities:</b>			
<b>Derivatives</b>			
Cross currency swaps	\$ 52.0	\$ 52.0	
Interest-rate swaps	30.6	30.6	
Foreign-exchange contracts	14.8	14.8	
Commodity contracts	.8	.8	
<b>Total derivative liabilities</b>	<u>\$ 98.2</u>	<u>\$ 98.2</u>	
<u>At December 31, 2023</u>	LEVEL 1	LEVEL 2	TOTAL
<b>Assets:</b>			
<b>Marketable debt securities</b>			
U.S. tax-exempt securities	\$ 310.7	\$ 310.7	
U.S. taxable municipal / non-U.S. provincial bonds	240.1	240.1	
U.S. corporate securities	353.3	353.3	
U.S. government securities	\$ 158.1		158.1
Non-U.S. corporate securities	524.2	524.2	
Non-U.S. government securities	141.2	141.2	
Other debt securities	90.6	90.6	
<b>Total marketable debt securities</b>	<u>\$ 158.1</u>	<u>\$ 1,660.1</u>	<u>\$ 1,818.2</u>
<b>Marketable equity securities</b>	<u>\$ 4.4</u>		<u>\$ 4.4</u>
<b>Total marketable securities</b>	<u>\$ 162.5</u>	<u>\$ 1,660.1</u>	<u>\$ 1,822.6</u>
<b>Derivatives</b>			
Cross currency swaps	\$ 13.2	\$ 13.2	
Interest-rate swaps	4.1	4.1	

Foreign-exchange contracts	2.5	2.5
Commodity contracts	1.2	1.2
Total derivative assets	<u>\$ 21.0</u>	<u>\$ 21.0</u>
<b>Liabilities:</b>		
Derivatives		
Cross currency swaps	\$ 116.6	\$ 116.6
Interest-rate swaps	14.5	14.5
Foreign-exchange contracts	28.2	28.2
Commodity contracts	.8	.8
Total derivative liabilities	<u>\$ 160.1</u>	<u>\$ 160.1</u>

#### Fair Value Disclosure of Other Financial Instruments

For financial instruments that are not recognized at fair value, the Company uses the following methods and assumptions to determine the fair value. These instruments are categorized as Level 2, except cash which is categorized as Level 1 and fixed rate loans which are categorized as Level 3.

**Cash and Cash Equivalents:** Carrying amounts approximate fair value.

**Financial Services Net Receivables:** For floating-rate loans, floating-rate wholesale financing, and operating lease and other trade receivables, carrying values approximate fair values. For fixed rate loans, fair values are estimated using the income approach by discounting cash flows to their present value based on assumptions regarding the credit and market risks to approximate current rates for comparable loans. Finance lease receivables and related allowance for credit losses have been excluded from the accompanying table.

**Debt:** The carrying amounts of Financial Services commercial paper, variable rate bank loans and variable rate term notes approximate fair value. For fixed rate debt, fair values are estimated using the income approach by discounting cash flows to their present value based on current rates for comparable debt.

The Company's estimate of fair value for fixed rate loans and debt that are not carried at fair value was as follows:

<u>At December 31</u>	2023		2022		2024		2023	
	CARRYING	FAIR	CARRYING	FAIR	CARRYING	FAIR	CARRYING	FAIR
	AMOUNT	VALUE	AMOUNT	VALUE	AMOUNT	VALUE	AMOUNT	VALUE
<b>Assets:</b>								
Financial Services fixed rate loans	<b>\$ 8,126.8</b>	<b>\$ 8,214.4</b>	\$ 6,859.1	\$ 6,582.0	<b>\$ 8,900.6</b>	<b>\$ 8,889.3</b>	\$ 8,126.8	\$ 8,214.4
<b>Liabilities:</b>								
Financial Services fixed rate debt	<b>8,720.3</b>	<b>8,693.7</b>	8,070.5	7,715.9	<b>9,922.2</b>	<b>9,917.6</b>	8,720.3	8,693.7

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions, except per share data)

#### R. STOCK COMPENSATION PLANS

PACCAR has certain plans under which officers and key employees may be granted options to purchase shares of the Company's authorized but unissued common stock under plans approved by stockholders. Non-employee directors and certain officers may be granted restricted shares of the Company's common stock under plans approved by stockholders. Options outstanding under these plans were granted with exercise prices equal to the fair market value of the Company's common stock at the date of grant. Options expire no later than ten years from the grant date and generally vest after three years. Restricted stock awards generally vest over three years or earlier upon meeting certain age and service requirements.

The Company recognizes compensation cost on these options and restricted stock awards on a straight-line basis over the requisite period the employee is required to render service less estimated forfeitures based on historical experience. The plans contain antidilution provisions. Consequently, the The following data has been restated to reflect the Company's 50% stock dividend in February 2023. The maximum number of shares of the Company's common stock authorized for issuance under these plans is 70.0 million shares, and as of December 31, 2023 December 31, 2024, the maximum number of shares available for future grants was 15.0 14.2 million.

The assumptions used in determining the fair value of the option awards for each of the grant years are as follows:

	2023	2022	2021	2024	2023	2022
Risk-free interest rate	3.84 %	1.86 %	.71 %	4.21 %	3.84 %	1.86 %
Expected volatility	26 %	26 %	26 %	27 %	26 %	26 %
Expected dividend yield	4.5 %	4.3 %	3.6 %	4.4 %	4.5 %	4.3 %
Expected term	6 years	6 years	6 years	years	years	years
Weighted average grant date fair value of options per share	\$ 13.17	\$ 9.70	\$ 9.48			
Weighted-average grant date fair value of options per share	\$ 20.08	\$ 13.17	\$ 9.70			

The estimated fair value of each option award is determined on the date of grant using the Black-Scholes-Merton option pricing model that uses assumptions noted in the table above. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. Expected volatility is based on historical volatility. The dividend yield is based on an estimated future dividend yield using projected net income for the next five years, implied dividends and Company stock price. The expected term is based on the period of time that options granted are expected to be outstanding based on historical experience.

The fair value of options granted was \$11.9 13.5, \$8.3 11.9 and \$8.1 8.3 for the years ended December 31, 2023 December 31, 2024, 2022 2023 and 2021, 2022, respectively. The fair value of options vested was \$7.4, \$6.8 and \$5.6 during the year ended December 31, 2023, and was \$5.6 during the years ended December 31, 2022 December 31, 2024, 2023 and 2021.

2022, respectively.

A summary of activity under the Company's stock plans is presented below:

	2024	2023	2022
Intrinsic value of options exercised	\$ 56.8	\$ 41.2	\$ 17.8
Cash received from stock option exercises	52.0	51.7	35.8
Tax benefit related to stock award exercises	8.0	5.4	2.6
Stock-based compensation	22.9	21.2	17.1
Tax benefit related to stock-based compensation	2.1	1.7	1.7
	2023	2022	2021
Intrinsic value of options exercised	\$ 41.2	\$ 17.8	\$ 25.4
Cash received from stock option exercises	51.7	35.8	38.4
Tax benefit related to stock award exercises	5.4	2.6	4.9
Stock-based compensation	21.2	17.1	14.7

Tax benefit related to stock-based compensation	1.7	1.7	1.6
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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions, except per share data)

The summary of options as of December 31, 2023 December 31, 2024 and changes during the year then ended are presented below:

	PER SHARE				PER SHARE			
	NUMBER		REMAINING	AGGREGATE	NUMBER		REMAINING	AGGREGATE
	OF SHARES	EXERCISE	CONTRACTUAL	INTRINSIC	OF SHARES	EXERCISE	CONTRACTUAL	INTRINSIC
Options outstanding at January 1	4,205,200	\$ 51.10			3,823,300	\$ 57.77		
Granted	898,100	72.00			671,000	104.16		
Exercised	(1,174,400)	44.08			(1,028,500)	50.61		
Cancelled	(105,600)	66.09			(30,000)	81.15		
Options outstanding at December 31	3,823,300	\$ 57.77	6.64	\$ 152.5	3,435,800	\$ 68.77	6.84	\$ 121.2
Vested and expected to vest	3,678,800	\$ 57.34	6.55	\$ 148.3	3,224,600	\$ 67.79	6.74	\$ 116.9
Exercisable	1,498,400	\$ 45.45	4.25	\$ 78.2	1,171,000	\$ 50.45	4.46	\$ 62.7

\* Weighted Average Weighted-average

The fair value of restricted shares is determined based upon the stock price on the date of grant. The summary of nonvested restricted shares as of December 31, 2023 December 31, 2024 and changes during the year then ended is presented below:

NONVESTED SHARES	NUMBER		GRANT DATE		NUMBER		GRANT DATE	
	OF SHARES		FAIR VALUE*		OF SHARES		FAIR VALUE*	
	NONVESTED SHARES	OF SHARES	GRANT DATE	FAIR VALUE*	NONVESTED SHARES	OF SHARES	GRANT DATE	FAIR VALUE*
Nonvested awards outstanding at January 1		241,500	\$ 59.69			261,800	\$ 66.21	
Granted		197,000	71.27			129,500	103.10	
Vested		(168,700)	63.06			(145,900)	72.27	
Forfeited		(8,000)	60.25					
Nonvested awards outstanding at December 31		261,800	\$ 66.21			245,400	\$ 82.07	

\* Weighted Average Weighted-average

As of December 31, 2023 December 31, 2024, there was \$8.7 10.8 of total unrecognized compensation cost related to nonvested stock options, which is recognized over a remaining weighted average weighted-average vesting period of 1.53 1.44 years. Unrecognized compensation cost related to nonvested restricted stock awards of \$1.9 2.1 is expected to be recognized over a remaining weighted average weighted-average vesting period of 1.12 .94 years.

The dilutive and antidilutive options are shown separately in the table below:

Year Ended December 31,	2024	2023	2022
Additional shares	1,261,900	1,099,000	769,100
Antidilutive options	671,000	891,500	1,653,600

Year Ended December 31,	2023	2022	2021
Additional shares	1,099,000	769,100	973,300
Antidilutive options	891,500	1,653,600	883,800

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)

### S. SEGMENT AND RELATED INFORMATION

PACCAR operates in three principal segments: Truck, Parts and Financial Services. The Company's chief operating decision maker is the Chief Executive Officer (CEO). The CEO has principal executives (Segment Managers) who oversee the major business operations of the Company. The CEO allocates resources and evaluates the performance of its Truck and Parts segments based on operating profits, which excludes investment income, other income and expense, and income taxes. The Financial Services segment's performance is evaluated based on income before income taxes. Geographic revenues from external customers are presented based on the country of the customer. The accounting policies of the reportable segments are the same as those applied in the consolidated financial statements as described in Note A.

*Truck and Parts:* The Truck segment includes the design and manufacture of high-quality, light-, medium- and heavy-duty commercial trucks and the Parts segment includes the distribution of aftermarket parts for trucks and related commercial vehicles, both of which are sold through the same network of independent dealers. These segments derive a large proportion of their revenues and operating profits from operations in North America and Europe. The Truck segment incurs substantial costs to design, manufacture and sell trucks to its customers. The sale of new trucks provides the Parts segment with the basis for parts sales that may continue over the life of the truck, but are generally concentrated in the first five years after truck delivery. To reflect the benefit the Parts segment receives from costs incurred by the Truck segment, certain expenses are allocated from the Truck segment to the Parts segment. The expenses allocated are based on a percentage of the average annual expenses for factory overhead, engineering, research and development and SG&A expenses for the preceding five years. The allocation is based on the ratio of the average parts direct margin dollars (net sales less material and labor costs) to the total truck and parts direct margin dollars for the previous five years. The Company believes such expenses have been allocated on a reasonable basis. Truck segment assets related to the indirect expense allocation are not allocated to the Parts segment. Other (income) expenses included in the Truck and Parts segments is primarily the effects of foreign currency translation.

*Financial Services:* The Financial Services segment derives its earnings primarily from financing or leasing of PACCAR products and services provided to truck customers and dealers. Revenues are primarily generated from operations in North America and Europe.

In Europe, the marketing of used trucks, including those units sold by the Truck segment subject to an RVG, is performed by the Financial Services segment. When a customer returns the truck at the end of the RVG contract, the Company's Truck segment records a reduction in an RVG liability and the Company's Financial Services segment records a used truck asset and revenue from the subsequent sale. Certain gains and losses from the sale of these used trucks are shared with the Truck segment.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

*December 31, 2023, 2022 and 2021 (currencies in millions)*

*Other:* Included in Other is the Company's industrial winch manufacturing business through October 31, 2024, as well as sales, income and expenses not attributable to a reportable segment. Other also includes The primary items include non-service cost components of pension expense, certain corporate income and expense and a portion of corporate expenses, charge for civil litigation claims in Europe for 2023. Intercompany interest (expense) income (expense) on dealer wholesale financing of \$(80.9), \$(91.2) and \$(44.6), and on cash advances with the financial services companies is included in Other and was of \$13.6, \$12.4 and \$(1.9) for 2024, 2023 and \$.4 for 2023, 2022, and 2021, respectively, respectively, are also included.

In the fourth quarter of 2024 PACCAR sold its industrial winch business. The resulting gain on sale is included in Truck, Parts and Other "Interest and other (income) expenses, net" on the Company's Consolidated Statements of Income.

<i>Geographic Area Data</i>	<i>2023</i>	<i>2022</i>	<i>2021</i>
Net sales and revenues:			
United States	\$ 18,841.6	\$ 15,379.2	\$ 12,388.8
Europe	8,741.4	7,486.5	6,325.4
Other	7,544.4	5,954.0	4,808.1
	<u>\$ 35,127.4</u>	<u>\$ 28,819.7</u>	<u>\$ 23,522.3</u>
Property, plant and equipment, net:			
United States	\$ 1,950.9	\$ 1,831.7	\$ 1,718.5
The Netherlands	654.0	534.1	516.1
Belgium	550.4	572.8	620.5
Other	624.8	529.8	543.0
	<u>\$ 3,780.1</u>	<u>\$ 3,468.4</u>	<u>\$ 3,398.1</u>
Equipment on operating leases, net:			
United States	\$ 524.9	\$ 846.9	\$ 1,003.0
Mexico	420.2	314.5	285.7
Spain	303.3	316.3	291.8
Germany	247.1	280.9	307.1
France	223.5	260.7	299.7
Poland	187.9	245.8	337.9
The Netherlands	137.8	185.9	157.8
Other	258.3	352.3	505.9
	<u>\$ 2,303.0</u>	<u>\$ 2,803.3</u>	<u>\$ 3,188.9</u>

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

*December 31, 2024, 2023 2022 and 2021 2022 (currencies in millions)*

<u>Geographic Area Data</u>	2024	2023	2022
Net sales and revenues:			
United States	\$ 18,664.5	\$ 18,841.6	\$ 15,379.2
Europe	6,962.6	8,741.4	7,486.5
Other	8,036.7	7,544.4	5,954.0
	<u>\$ 33,663.8</u>	<u>\$ 35,127.4</u>	<u>\$ 28,819.7</u>
Property, plant and equipment, net:			
United States	\$ 2,124.1	\$ 1,950.9	\$ 1,831.7
The Netherlands	697.7	654.0	534.1
Belgium	479.9	550.4	572.8
Other	683.9	624.8	529.8
	<u>\$ 3,985.6</u>	<u>\$ 3,780.1</u>	<u>\$ 3,468.4</u>
Equipment on operating leases, net:			
United States	\$ 507.7	\$ 524.9	\$ 846.9
Mexico	405.4	420.2	314.5
Spain	216.6	303.3	316.3
France	204.2	223.5	260.7
Germany	179.1	247.1	280.9
Poland	127.7	187.9	245.8
The Netherlands	62.3	137.8	185.9
Other	257.6	258.3	352.3
	<u>\$ 1,960.6</u>	<u>\$ 2,303.0</u>	<u>\$ 2,803.3</u>
2024			
<u>Business Segment Data</u>	Truck	Parts	Financial
Net sales and revenues	Truck	Parts	Financial
	25,274.		
	\$ 2	\$ 6,743.9	\$ 2,099.
Less intersegment	(435.8)	(77.5)	(513.3)
	24,838.		2,099.
External Customers	\$ 4	\$ 6,666.4	\$ 5
	21,389.		8
			26,069.
Cost of sales and revenues	8	4,604.4	6
Research and development	343.6	108.7	452.9
Selling, general and administrative	254.2	246.4	744.0
Interest and other borrowing expenses			710.8
Depreciation and other expenses			718.5
Provision for losses on receivables			75.6
Other segment (income) expenses	(1.8)	2.4	(113.8)
	\$ 2,852.6	\$ 1,704.5	\$ 5,006.2
Investment income			394.7
Income before income taxes	<u>\$ 2,852.6</u>	<u>\$ 1,704.5</u>	<u>\$ 5,400.9</u>
Depreciation and amortization:	\$ 374.0	\$ 14.8	\$ 916.9
Expenditures for long-lived assets:	\$ 711.4	\$ 52.2	\$ 1,702.7

<i>Business Segment Data</i>				
<i>Net sales and revenues:</i>				
Truck	\$ 27,257.1	\$ 22,005.5	\$ 17,379.0	
Less intersegment	(410.7)	(519.3)	(579.3)	
External customers	26,846.4	21,486.2	16,799.7	
Parts	6,486.5	5,829.4	5,004.8	
Less intersegment	(72.1)	(65.1)	(60.5)	
External customers	6,414.4	5,764.3	4,944.3	
Other	54.7	63.8	90.5	
	33,315.5	27,314.3	21,834.5	
Financial Services	1,811.9	1,505.4	1,687.8	
	\$ 35,127.4	\$ 28,819.7	\$ 23,522.3	
<i>Income (loss) before income taxes:</i>				
Truck	\$ 3,799.9	\$ 1,753.3	\$ 804.9	
Parts	1,702.6	1,446.6	1,110.0	
Other*	(616.8)	(1.1)	28.3	
	4,885.7	3,198.8	1,943.2	
Financial Services	540.3	588.9	437.6	
Investment income	292.2	61.0	15.5	
	\$ 5,718.2	\$ 3,848.7	\$ 2,396.3	
<i>Depreciation and amortization:</i>				
Truck	\$ 403.5	\$ 324.9	\$ 277.6	
Parts	15.0	14.0	12.0	
Other	25.3	23.9	21.9	
	443.8	362.8	311.5	
Financial Services	480.1	427.4	591.8	
	\$ 923.9	\$ 790.2	\$ 903.3	
<i>Expenditures for long-lived assets:</i>				
Truck	\$ 584.8	\$ 466.0	\$ 547.2	
Parts	65.7	21.1	29.4	
Other	33.2	28.6	24.1	
	683.7	515.7	600.7	
Financial Services	582.2	854.8	984.8	
	\$ 1,265.9	\$ 1,370.5	\$ 1,585.5	
<i>Segment assets:</i>				
Truck	\$ 8,038.5	\$ 7,218.1	\$ 6,912.1	
Parts	1,912.1	1,742.1	1,505.1	
Other	1,249.6	976.8	860.3	
Cash and marketable securities	8,659.3	6,158.9	4,813.0	
	19,859.5	16,095.9	14,090.5	
Financial Services	20,963.9	17,179.6	15,418.9	
	\$ 40,823.4	\$ 33,275.5	\$ 29,509.4	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2024, 2023 and 2022 (currencies in millions)

<i>Business Segment Data</i>	2023					
	Truck	Parts	Other	Truck, Parts and Other	Financial Services	Total

Net sales and revenues	\$ 27,257.	\$ 6,486.5	\$ 54.7	\$ 33,798.3	\$ 1,811.9	\$ 35,610.
	1					2
Less intersegment	(410.7)	(72.1)		(482.8)		(482.8)
	26,846.					35,127.
External Customers	\$ 4	\$ 6,414.4	\$ 54.7	\$ 33,315.5	\$ 1,811.9	\$ 4
	22,440.					26,894.
Cost of sales and revenues	6	4,369.6	84.0	26,894.2		2
Research and development	306.6	103.5	.8	410.9		410.9
Selling, general and administrative	278.5	238.0	87.8	604.3	149.0	753.3
Interest and other borrowing expenses					500.6	500.6
Depreciation and other expenses					590.7	590.7
Provision for losses on receivables					31.3	31.3
Other segment expenses *	20.8	.7	498.9	520.4		520.4
	\$ 3,799.9	\$ 1,702.6	\$ (616.8)	\$ 4,885.7	\$ 540.3	\$ 5,426.0
Investment income						292.2
Income (loss) before income taxes	\$ 3,799.9	\$ 1,702.6	\$ (616.8)	\$ 4,885.7	\$ 540.3	\$ 5,718.2
Depreciation and amortization:	\$ 403.5	\$ 15.0	\$ 25.3	\$ 443.8	\$ 480.1	\$ 923.9
Expenditures for long-lived assets:	\$ 584.8	\$ 65.7	\$ 33.2	\$ 683.7	\$ 582.2	\$ 1,265.9

\* In 2023, Other includes a \$600.0 million non-recurring charge related to civil litigation in Europe (EC-related claims) which is discussed in Note L.

	2022					
	Truck	Parts	Other	Truck, Parts and Other	Financial Services	Total
<u><i>Business Segment Data</i></u>	22,005.					29,404.
Net sales and revenues	\$ 5	\$ 5,829.4	\$ 63.8	\$ 27,898.7	\$ 1,505.4	\$ 1
Less intersegment	(519.3)	(65.1)		(584.4)		(584.4)
	21,486.					28,819.
External Customers	\$ 2	\$ 5,764.3	\$ 63.8	\$ 27,314.3	\$ 1,505.4	\$ 7
	19,205.					23,291.
Cost of sales and revenues	4	4,009.6	76.0	23,291.0		0
Research and development	246.1	94.6	.5	341.2		341.2
Selling, general and administrative	280.0	216.3	96.1	592.4	133.9	726.3
Interest and other borrowing expenses					216.3	216.3
Depreciation and other expenses					560.8	560.8
Provision for losses on receivables					5.5	5.5
Other segment expenses (income)	1.4	(2.8)	(107.7)	(109.1)		(109.1)
	\$ 1,753.3	\$ 1,446.6	\$ (1.1)	\$ 3,198.8	\$ 588.9	\$ 3,787.7
Investment income						61.0
Income (loss) before income taxes	\$ 1,753.3	\$ 1,446.6	\$ (1.1)	\$ 3,198.8	\$ 588.9	\$ 3,848.7
Depreciation and amortization:	\$ 324.9	\$ 14.0	\$ 23.9	\$ 362.8	\$ 427.4	\$ 790.2
Expenditures for long-lived assets:	\$ 466.0	\$ 21.1	\$ 28.6	\$ 515.7	\$ 854.8	\$ 1,370.5
<u><i>Business Segment Data</i></u>				2024	2023	2022
Segment Assets:						
Truck		\$ 7,563.3	\$ 8,038.5			\$ 7,218.1
Parts		2,097.0	1,912.1			1,742.1
Other		1,697.2	1,249.6			976.8

Cash and marketable securities	<b>9,649.9</b>	8,659.3	6,158.9
	<b>21,007.4</b>	19,859.5	16,095.9
Financial services	<b>22,411.5</b>	20,963.9	17,179.6
	<b>\$ 43,418.9</b>	\$ 40,823.4	\$ 33,275.5

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MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING

The management of PACCAR Inc (the Company) is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Internal control over financial reporting may not prevent or detect misstatements because of its inherent limitations. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

Management assessed the Company's internal control over financial reporting as of December 31, 2023 December 31, 2024, based on criteria for effective internal control over financial reporting described in Internal Control–Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on this assessment, management concluded that the Company maintained effective internal control over financial reporting as of December 31, 2023 December 31, 2024.

Ernst & Young LLP, the Independent Registered Public Accounting Firm that audited the financial statements included in this Annual Report, has issued an attestation report on the Company's internal control over financial reporting. The attestation report is included on page 79 82.

R. Preston Feight  
*Chief Executive Officer*

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and the Board of Directors of PACCAR Inc

**Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of PACCAR Inc (the Company) as of **December 31, 2023**, **December 31, 2024**, and **2022, 2023**, the related consolidated statements of income, comprehensive income, **stockholders' stockholders' equity** and cash flows for each of the three years in the period ended **December 31, 2023 December 31, 2024**, and the related notes (collectively, (collectively) referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at **December 31, 2023 December 31, 2024** and **2022, 2023**, and the results of its operations and its cash flows for each of the three years in the period ended **December 31, 2023 December 31, 2024**, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the **Company's Company's** internal control over financial reporting as of **December 31, 2023 December 31, 2024**, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated **February 21, 2024, February 19, 2025** expressed an unqualified opinion thereon.

#### **Basis for Opinion**

These financial statements are the responsibility of the **Company's Company's** management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

##### **Product Warranty**

**Description of the Matter** The Company's liability for product warranty totaled **\$767 million \$606 million** at **December 31, 2023 December 31, 2024**. As discussed in Note A of the consolidated financial statements, the Company's liability for product warranty is estimated and recorded at the time products are sold based on historical and current data and reasonable expectations for the future regarding the frequency and cost of warranty claims, net of recoveries. The Company periodically assesses the adequacy of its recorded liabilities and adjusts them as appropriate to reflect actual experience.

Auditing the Company's liability for product warranty is complex due to the significant measurement uncertainty associated with the estimate and the application of significant management judgment, including the inputs used to estimate the number of and cost of future warranty claims. In addition, management formulates an estimate of recoveries from suppliers.

<i>How We Addressed the Matter</i>	We evaluated and tested the design and operating effectiveness of internal controls over the warranty reserve process, including management's assessment of the assumptions and data underlying the reserve.
<i>in Our Audit</i>	To evaluate the liability for product warranty, our audit procedures included, among others, testing the completeness and accuracy of the underlying claims, supplier recovery data and utilizing a subject matter expert in evaluating the methodologies and assumptions used in the warranty accrual calculation. We also assessed the historical accuracy of management's estimates through a hindsight analysis.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 1945

Seattle, Washington

February 21, 2024 19, 2025

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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To the Stockholders and the Board of Directors of PACCAR Inc

**Opinion on Internal Control Over Financial Reporting**

We have audited PACCAR Inc's internal control over financial reporting as of December 31, 2023 December 31, 2024, based on criteria established in Internal Control-Integrated Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, PACCAR Inc (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023 December 31, 2024, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of December 31, 2023 December 31, 2024 and 2022, the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2023 December 31, 2024, and the related notes and our report dated February 21, 2024, February 19, 2025 expressed an unqualified opinion thereon.

**Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

**Definition and Limitations of Internal Control Over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Seattle, Washington

February 21, 2024 19, 2025

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**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

The registrant has not had any disagreements with its independent auditors on accounting or financial disclosure matters.

**ITEM 9A. CONTROLS AND PROCEDURES.**

*Disclosure Controls and Procedures.*

The Company's management, with the participation of the Principal Executive Officer and Principal Financial Officer, conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this report. Based on that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

*Management's Report on Internal Control over Financial Reporting.*

Management's Report on Internal Control over Financial Reporting on page 7780 and Report of Independent Registered Public Accounting Firm on the Company's internal control over financial reporting on page 7982 for the year ended December 31, 2023 December 31, 2024, are included in this Form 10-K.

There have been no changes in the Company's internal controls over financial reporting during the fourth quarter of 2023 2024 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**ITEM 9B. OTHER INFORMATION.**

None of the Company's directors or officers adopted, modified or terminated a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement during the Company's year-ended December 31, 2023 December 31, 2024, as such terms are defined under Item 408(a) of Regulation S-K.

**ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS.**

Not applicable.

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**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.**

Item 401(a), (d), and (e) of Regulation S-K:

The following information is included in the proxy statement for the annual stockholders meeting of April 30, 2024 April 29, 2025 and is incorporated herein by reference:

Identification of directors, family relationships, and business experience is included under the caption "ITEM 1: ELECTION OF DIRECTORS."

Item 401(b) of Regulation S-K:

Information about the Company's executive officers is included in Part I, Item 1 of this Form 10-K.

Item 405 of Regulation S-K:

The information required by this item is included in the proxy statement for the annual stockholders meeting of April 30, 2024 April 29, 2025 and is incorporated herein by reference.

Item 406 of Regulation S-K:

The Company has adopted a Code of Ethics applicable to the registrant's senior financial officers including the Chief Executive Officer and Chief Financial Officer. The Company, in accordance with Item 406 of Regulation S-K, has posted this Code of Ethics on its website at [www.paccar.com](http://www.paccar.com). The Company intends to disclose on its website any amendments to, or waivers from, its Code of Ethics that are required to be publicly disclosed pursuant to the rules of the Securities and Exchange Commission. The information on the Company's website is not incorporated by reference into this report.

Item 407(d)(4) and 407(d)(5) of Regulation S-K:

The following information is included in the proxy statement for the annual stockholders meeting of April 30, 2024 April 29, 2025 and is incorporated herein by reference:

- Identification of the audit committee is included under the caption "THE AUDIT COMMITTEE."

- Identification of audit committee financial experts is included under the caption "AUDIT COMMITTEE REPORT."

**Item 408(b) of Regulation S-K:**

The Company has adopted insider trading policies and procedures governing the purchase and sale of the Company's securities by directors, officers and employees that are reasonably designed to promote compliance with applicable insider trading laws, rules and regulations and Nasdaq listing standards. The Company's insider trading policies and procedures are filed as Exhibit 19 to this Form 10-K.

**ITEM 11. EXECUTIVE COMPENSATION.**

The following information is included in the proxy statement for the annual stockholders meeting of April 30, 2024 April 29, 2025 and is incorporated herein by reference:

- Compensation of Directors is included under the caption "COMPENSATION OF DIRECTORS."
- Compensation of Executive Officers and Related Matters is included under the caption "COMPENSATION OF EXECUTIVE OFFICERS."
- Compensation Committee Report is under the caption "COMPENSATION COMMITTEE REPORT."

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**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

Stock ownership information is included under the captions "STOCK OWNERSHIP OF CERTAIN BENEFICIAL OWNERS" and "STOCK OWNERSHIP OF DIRECTORS AND EXECUTIVE OFFICERS" in the proxy statement for the annual stockholders meeting of April 30, 2024 April 29, 2025 and is incorporated herein by reference.

Information regarding equity compensation plans required by Regulation S-K Item 201(d) is provided in Item 5 of this Form 10-K.

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**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

No transactions with management and others as defined by Item 404 of Regulation S-K occurred in 2023 2024.

Information concerning director independence is included under the caption "BOARD GOVERNANCE" in the proxy statement for the annual stockholders meeting of April 30, 2024 April 29, 2025 and is incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.**

Our independent registered public accounting firm is Ernst & Young LLP, Seattle, Washington (Auditor Firm ID No. 42).

Principal accounting fees and services information is included under the caption "INDEPENDENT AUDITORS" in the proxy statement for the annual stockholders meeting of **April 30, 2024** **April 29, 2025** and is incorporated herein by reference.

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#### PART IV

##### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

###### (a) (1) Listing of financial statements

The following consolidated financial statements of PACCAR Inc are included in Item 8:

###### Consolidated Statements of Income

— Years Ended **December 31, 2023** **December 31, 2024**, **2022** **2023** and **2021** **2022**

###### Consolidated Statements of Comprehensive Income

— Years Ended **December 31, 2023** **December 31, 2024**, **2022** **2023** and **2021** **2022**

###### Consolidated Balance Sheets

— **December 31, 2023** **December 31, 2024** and **2022** **2023**

###### Consolidated Statements of Cash Flows

— Years Ended **December 31, 2023** **December 31, 2024**, **2022** **2023** and **2021** **2022**

###### Consolidated Statements of Stockholders' Equity

— Years Ended **December 31, 2023** **December 31, 2024**, **2022** **2023** and **2021** **2022**

###### Notes to Consolidated Financial Statements

— **December 31, 2023** **December 31, 2024**, **2022** **2023** and **2021** **2022**

###### (2) Listing of financial statement schedules

All schedules are omitted because the required matter or conditions are not present or because the information required by the schedules is submitted as part of the consolidated financial statements and notes thereto.

###### (3) Listing of Exhibits (in order of assigned index numbers):

Exhibi	Exhibit	F	st	E	x	h	i	b	F	i	il
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(4) Instruments defining the rights of security holders, including indentures\*\*:

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Exhibit		Exhibit			
Number	Exhibit Description	Form	Date of First Filing	Number	File Number
(d)	<a href="#">Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note</a> <a href="#">Programme of PACCAR Financial Europe B.V.</a> <a href="#">set forth in the Information Memorandum dated</a> <a href="#">May 29, 2020</a>	10-Q	August 3, 2020	4(h)	001-14817
(e)	<a href="#">Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note</a> <a href="#">Programme of PACCAR Financial Europe B.V.</a> <a href="#">set forth in the Information Memorandum dated</a> <a href="#">July 15, 2021</a>	10-Q	August 2, 2021	4(g)	001-14817
(f)	<a href="#">Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note</a> <a href="#">Programme of PACCAR Financial Europe B.V.</a> <a href="#">set forth in the Information Memorandum dated</a> <a href="#">July 13, 2022</a>	10-Q	August 2, 2022	4(h)	001-14817
(g)	<a href="#">Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note</a> <a href="#">Programme of PACCAR Financial Europe B.V.</a> <a href="#">set forth in the Information Memorandum dated</a> <a href="#">September 20, 2023</a>	10-Q	November 2, 2023	4(g)	001-14817
(h)	<a href="#">Description of the Registrant's Securities</a> <a href="#">Registered Pursuant to Section 12 of the</a> <a href="#">Securities Exchange Act of 1934</a>	10-K	February 19, 2020	4(j)	001-14817
**	Pursuant to the Instructions to Exhibits, certain instruments defining the rights of holders of long-term debt securities of the Company and its wholly owned subsidiaries are not filed because the total amount of securities authorized under any such instrument does not exceed 10 percent of the Company's total assets. The Company will file copies of such instruments upon request of the Commission.				
(10)	Material Contracts:				
(a)	<a href="#">PACCAR Inc Amended and Restated</a> <a href="#">Supplemental Retirement Plan</a>	10-K	February 27, 2009	10(a)	001-14817
(b)	<a href="#">Amended and Restated Deferred</a> <a href="#">Compensation Plan</a>	10-Q	May 10, 2012	10(b)	001-14817
(c)	<a href="#">Deferred Incentive Compensation Plan</a> <a href="#">(Amended and Restated as of December 31, 2004)</a>	10-K	February 27, 2006	10(b)	001-14817
(d)	<a href="#">Second Amended and Restated PACCAR Inc</a> <a href="#">Restricted Stock and Deferred Compensation</a> <a href="#">Plan for Non-Employee Directors</a>	10-K	February 22, 2023	10(d)	001-14817
(e)	<a href="#">PACCAR Inc Restricted Stock and Deferred</a> <a href="#">Compensation Plan for Non-Employee</a> <a href="#">Directors, Form of Deferred Restricted Stock</a> <a href="#">Unit Agreement for Non-Employee Directors</a>	8-K	December 10, 2007	99.3	001-14817
(f)	<a href="#">Amendment to Compensatory Arrangement</a> <a href="#">with Non-Employee Directors</a>	10-K	February 26, 2015	10(g)	001-14817

(g)	<a href="#">PACCAR Inc Senior Executive Yearly Incentive Compensation Plan</a>	10-K	February 19, 2020	10(g)	001-14817
(h)	<a href="#">PACCAR Inc Long Term Incentive Plan</a>	10-K	February 22, 2023	10(h)	001-14817
(i)	<a href="#">Amendment One to PACCAR Inc Long Term Incentive Plan, Nonstatutory Stock Option Agreement and Form of Option Grant Agreement</a>	10-Q	August 7, 2013	10(k)	001-14817
(j)	<a href="#">PACCAR Inc Long Term Incentive Plan, 2018 Form of Restricted Stock Award Agreement</a>	10-K	February 21, 2019	10(m)	001-14817
(k)	<a href="#">PACCAR Inc Long Term Incentive Plan, Form of Restricted Stock Unit Agreement</a>	10-K	February 21, 2019	10(n)	001-14817
(l)	<a href="#">PACCAR Inc Savings Investment Plan, Amendment and Restatement effective September 1, 2016</a>	10-Q	November 4, 2016	10(q)	001-14817

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Exhibit Number	Exhibit Description	Date of First Filing
(m) (d) )	Forms of Medium-Term Note, Series R (PACCAR Financial Corp.)	S - 3

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(e)	<a href="#">Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Information Memorandum dated May 29, 2020</a>	1 0 - Q	August 3, 2020	4 0 ( 0 h 1 ) - 1 4 8 1 7

(n)	<a href="#">Second Amended Terms and Restated Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors, Form of Amended Restricted Stock Grant Agreement Financial Europe B.V. set forth in the Information Memorandum dated July 15, 2021</a>	1 0 - K 1 0 - Q	February 26, 2015 August 2, 2021	1 0 0 0 ( 1 u - ) 1 4 4 ( 8 g 1 ) 7
(21) (g)	<a href="#">Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Information Memorandum dated July 13, 2022</a>	1 0 - Q	August 2, 2022	4 0 ( 0 h 1 ) - 1 4 8 1 7
(h)	<a href="#">Subsidiaries Terms and Conditions of the registrant* Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Information Memorandum dated September 20, 2023</a>	1 0 - Q	November 2, 2023	4 0 ( 0 g 1 ) - 1 4 8 1 7
(i)	<a href="#">Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Information Memorandum dated July 17, 2024</a>	1 0 - Q	October 30, 2024	4 0 ( 0 h 1 ) - 1 4 8 1 7
(j)	<a href="#">Description of the Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934</a>	1 0 - K	February 19, 2020	4 0 ( 0 ) 1 - 1 4 8 1 7

(10) Material Contracts:

(a) <a href="#">PACCAR Inc Amended and Restated Supplemental Retirement Plan</a>	1 0 - K	February 27, 2009	1 0 0 0 ( 1 a - ) 1 4 8 1 7
(23)			
(b) <a href="#">Consent of the independent registered public accounting firm* Amended and Restated Deferred Compensation Plan</a>	1 0 - Q	May 10, 2012	1 0 0 0 ( 1 b - ) 1 4 8 1 7
(c) <a href="#">Third Amended and Restated PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors</a>	1 0 - Q	May 2, 2024	1 0 0 0 ( 1 d - ) 1 4 8 1 7
(d) <a href="#">Form of Deferred Restricted Stock Unit Grant Agreement for Non-Employee Directors</a>	1 0 - Q	July 31, 2024	1 0 0 0 ( 1 e - ) 1 4 8 1 7
(e) <a href="#">Form of Restricted Stock Grant Agreement for Non-Employee Directors</a>	1 0 - Q	July 31, 2024	1 0 0 0 (f 1 ) - 1 4 8 1 7

(f)	<a href="#">PACCAR Inc Senior Executive Yearly Incentive Compensation Plan</a>	1 0 - K	February 19, 2020	1 0 0 0 ( 1 g 1 ) 1 4 8 1 7
(g)	<a href="#">PACCAR Inc Long Term Incentive Plan</a>	1 0 - K	February 22, 2023	1 0 0 0 ( 1 h 1 ) 1 4 8 1 7
(h)	<a href="#">PACCAR Inc Long Term Incentive Plan, Form of Stock Option Agreement*</a>	1 0 - K		
(i)	<a href="#">PACCAR Inc Long Term Incentive Plan, Form of Restricted Stock Award Agreement</a>	1 0 - K	February 21, 2019	1 0 0 0 ( 1 m 1 ) 1 4 8 1 7
(j)	<a href="#">PACCAR Inc Long Term Incentive Plan, Form of Restricted Stock Unit Agreement</a>	1 0 - K	February 21, 2019	1 0 0 0 ( 1 n 1 ) 1 4 8 1 7
(k)	<a href="#">PACCAR Inc Savings Investment Plan, Amendment and Restatement effective September 1, 2016</a>	1 0 - Q	November 4, 2016	1 0 0 0 ( 1 q 1 ) 1 4 8 1 7

\* Filed herewith

[Power of attorney – Powers of attorney of certain directors\\*](#)  
 (31)

Rule 13a-14(a)/15d-14(a) Certifications:

(a) [Certification of Principal Executive Officer\\*](#)

(b) [Certification of Principal Financial Officer\\*](#)

(32)

Section 1350 Certifications:

[Certification pursuant to rule 13a-14\(b\) and section 906 of the Sarbanes-Oxley Act of 2002 \(18 U.S.C. section 1350\)\\*](#)  
 (97)

[PACCAR Inc Incentive Compensation Recovery Policy](#)  
 (101.INS)

Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document\*  
 (101.SCH)

Inline XBRL Taxonomy Extension Schema with Embedded Linkbases Document\*  
 (104)

Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)\*

\* filed herewith

Exhibit Number	Exhibit Description	Form	Date of First Filing	Exhibit Number	File Number
(19)	<a href="#">Insider Trading Policies and Procedures*</a>				
(21)	<a href="#">Subsidiaries of the registrant*</a>				
(23)	<a href="#">Consent of the independent registered public accounting firm*</a>				
(24)	<a href="#">Power of attorney – Powers of attorney of certain directors*</a>				
(31)	Rule 13a-14(a)/15d-14(a) Certifications:				
	(a) <a href="#">Certification of Principal Executive Officer*</a>				
	(b) <a href="#">Certification of Principal Financial Officer*</a>				
(32)	Section 1350 Certifications:				
	<a href="#">Certification pursuant to rule 13a-14(b) and section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. section 1350)*</a>				
(97)	<a href="#">PACCAR Inc Incentive Compensation Recovery Policy</a>	10-K	February 21, 2024	97	001-14817

(101.INS) Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document\*

(101.SCH) Inline XBRL Taxonomy Extension Schema with Embedded Linkbases Document\*

(104) Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)\*

\* Filed herewith

(b) Exhibits (Exhibits filed with the Securities and Exchange Commission are not included herein. Copies of exhibits will be furnished to stockholders at a cost of 25¢ per page upon written request addressed to Corporate Secretary, PACCAR Inc, P.O. Box 1518, Bellevue, Washington 98009).

(c) Financial Statement Schedules – All schedules are omitted because the required matter or conditions are not present or because the information required by the schedules is submitted as part of the consolidated financial statements and notes thereto.

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#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PACCAR Inc  
Registrant

Date: February 21, 2024 19, 2025

/s/ R. Preston Feight  
R. Preston Feight  
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated.

Signature

Title

/s/ R. P. Feight

Chief Executive Officer and Director  
(Principal Executive Officer)

R. P. Feight

/s/ H. C. A. M. Schippers

President and Chief Financial Officer  
(Principal Financial Officer)

H. C. A. M. Schippers

/s/ B. J. Poplawski

Vice President and Controller  
(Principal Accounting Officer)

B. J. Poplawski

/s/ M. C. Pigott

Executive Chairman and Director

M. C. Pigott

\*s/ A. J. Carnwath P. R. Breber

Director

A. J. Carnwath P. R. Breber

\*s/ F. L. Feder A. J. Carnwath Director  
F. L. Feder A. J. Carnwath

\*s/ K. S. Hachigian Director  
K. S. Hachigian

\*s/ B. A. Hill Director  
B. A. Hill

\*s/ B. B. Hulit Director  
B. B. Hulit

\*s/ R. C. McGahey Director  
R. C. McGahey

\*s/ C. A. Niekamp Director  
C. A. Niekamp

\*s/ J. M. Pigott Director  
J. M. Pigott

\*s/ L. A. S. Pretti Director  
L. A. S. Pretti

\*s/ G. Ramaswamy Director  
G. Ramaswamy

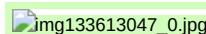
\*s/ M. A. Schulz Director  
M. A. Schulz

\*s/ G. M. E. Spierkel Director  
G. M. E. Spierkel

\*By /s/ M. C. Pigott  
M. C. Pigott  
Attorney-in-Fact

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Exhibit 10(h)



**LONG TERM INCENTIVE PLAN**  
**NONSTATUTORY STOCK OPTION AGREEMENT**

THIS NONSTATUTORY STOCK OPTION AGREEMENT ("Agreement"), entered into as of <award\_date> between PACCAR Inc, a Delaware corporation (the "Company"), and

<first\_name> <last\_name> (the "Optionee").

## RECITALS

- A. The Company's Board of Directors has established the PACCAR Inc Long Term Incentive Plan (then "Plan") in order to provide selected employees of the Company and its subsidiaries with an opportunity to acquire shares of common stock, par value \$1 per share, of the Company (the "Stock").
- B. The committee of the Board of Directors charged with administering the Plan (the "Committee") has determined that it would be in the best interests of the Company and its stockholders to grant the nonstatutory stock option described in this Agreement to Optionee as an inducement to enter into or remain in the service of the Company and as an incentive for extraordinary efforts during such service.

## AGREEMENTS

### 1. GRANT OF OPTION.

- (a) Option. The Company hereby grants to Optionee the option (the "Option") to purchase <shares\_awarded> shares of Stock for the sum of <award\_price> per share (the "Exercise Price"), which is agreed to be the closing price for a share of Stock on <award\_date>, the day of grant. The Option is not intended to be an Incentive Stock Option described in Section 422(b) of the Internal Revenue Code of 1986, as amended.
- (b) Plan. The Option is granted pursuant to the Plan, a copy of which the Optionee acknowledges having received, read and understood. The provisions of the Plan are incorporated into this Agreement by this reference.

### 2. NO TRANSFER OR ASSIGNMENT OF OPTION.

Except as otherwise provided in this Agreement, the Option and the rights and privileges conferred hereby shall not be transferred, assigned, pledged or

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Non-Statutory Stock Option Agreement—Page 1

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hypothecated in any way (whether by operation of law or otherwise) and shall not be subject to sale under execution, attachment or similar process. Upon any attempt to transfer, assign, pledge, hypothecate or otherwise dispose of the Option, or of any right or privilege conferred hereby, contrary to the provisions hereof, or upon any attempted sale under any execution, attachment or similar process upon the rights and privileges conferred hereby, the Option and the rights and privileges conferred by this Agreement shall immediately become null and void.

### 3. RIGHT TO EXERCISE.

- (a) Normal Exercise. The Option shall become exercisable on <Vest\_Start\_Date>.
- (b) Prorated Exercisability on Retirement. A prorated portion of the Option will become exercisable upon the date of Optionee's retirement if all of the following circumstances exist:

- (1) Optionee's employment is terminated by reason of retirement on or after the date Optionee becomes age 62 and before the date Optionee becomes age 65; and
- (2) Optionee has at least fifteen (15) years of Company service on the date of retirement;

The portion of the Option exercisable upon retirement shall be determined by multiplying the number of option shares granted by a fraction, the numerator of which is the number of full months Optionee worked during the LTIP performance period for which the Option was granted and the denominator of which is 36, such product to be rounded down to the nearest whole share. The portion of the Option which does not become exercisable under this Section 3(b) will be forfeited as of the date of Optionee's termination of employment.

- (c) Employment Termination. If the Option is not exercisable on the date of Optionee's termination of employment it shall be forfeited unless termination is by reason of retirement at or after age 65 or the Option is prorated as described in 3(b). If local law requires notice of termination, the Option terminates on receipt of notice of termination of employment and does not include any further notice period.

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Non-Statutory Stock Option Agreement—Page 2

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#### 4. EXERCISE PROCEDURES.

- (a) Notice of Exercise. The Optionee or the Optionee's representative may exercise the Option by giving notice acceptable to the Company. The notice shall specify the election to exercise the Option and the number of shares of Stock for which it is being exercised. The notice shall be authenticated by the person or persons exercising the Option. In the event that the Option is being exercised by the representative of the Optionee, the notice shall be accompanied by proof satisfactory to the Company of the representative's right to exercise the Option. The Optionee or the Optionee's representative shall deliver to the Company, at the time of giving the notice, payment in a form described in Section 5 for the Exercise Price for each share of Stock to be purchased on the exercise of the Option.
- (b) Issuance of Shares. After receiving a proper notice of exercise, the Company shall issue the shares of Stock for which the Option has been exercised, in the name of the person exercising the Option (or in the names of such person and his or her spouse as community property or as joint tenants with right of survivorship). The Company may issue the option Stock in either book entry or certificated form and deliver it to or upon the order of the person exercising the Option.

#### 5. PAYMENT FOR STOCK.

The Exercise Price for each share of Stock to be purchased on the exercise of the Option shall be paid in lawful money of the United States of America or in one

or more of the forms described in Article 6 of the Plan.

## 6. EXERCISE PERIOD.

Except as otherwise stated herein, the Option may be exercised until the earliest to occur of the following dates to the extent so specified:

(a) Immediate Termination for Cause. If the Optionee's employment is terminated by the Company for Cause, to the extent not yet exercised the Option shall be immediately terminated and forfeited.

"Cause" means:

(1) an act of embezzlement, fraud or theft;

(2) the deliberate disregard of the policies or rules of the Company or a subsidiary;

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Non-Statutory Stock Option Agreement—Page 3

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(3) any unauthorized disclosure of any of the secrets or confidential information of the Company or a subsidiary;

(4) any conduct which constitutes unfair competition with the Company or a subsidiary; or

(5) inducing any customers of the Company or a subsidiary to breach any contracts with the Company or a subsidiary.

(b) Resignation; Termination Without Cause. If the Optionee's employment is terminated by the Optionee's resignation, other than retirement, or by termination by the Company without Cause, the Option to the extent not yet exercised may be exercised for a period of one (1) month after the date of such termination, but only to the extent that the Option is otherwise exercisable under the terms of the Plan on the date of such termination, unless the Committee in its sole discretion determines that a shorter time frame is appropriate. The Option will be immediately forfeited if it is not exercisable as of the employment termination date.

(c) Loss of Eligibility. If the Optionee becomes ineligible for the grant of stock options under the Plan due to demotion, the Option to the extent not yet exercised may be exercised for a period of three (3) months after the date of loss of eligibility, but only to the extent that the Option is otherwise exercisable under the terms of the Plan on the date of loss of eligibility. The Option will be immediately forfeited if it is not exercisable as of the date of loss of eligibility.

(d) Death or Disability. If the Optionee's employment is terminated by reason of death or disability, the Option to the extent not yet exercised may be exercised for a period of twelve (12) months after the date of such termination, but only to the extent that the Option is otherwise exercisable under the terms of the Plan on the date of such termination. The Option will be immediately forfeited if it is not exercisable as of the employment termination date.

(e) Retirement.

(1) If the Optionee's employment is terminated on or after age 55 and before age 62 by reason of retirement and Optionee has at least fifteen (15) years of Company service, the Option to the extent not yet exercised may be exercised for a period of twelve (12) months after the date of such termination, but only to the extent that the Option is otherwise exercisable under the Plan on the date of such

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Non-Statutory Stock Option Agreement—Page 4

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termination. The Option will be immediately forfeited if it is not exercisable as of the employment termination date.

(2) If the Optionee's employment is terminated on or after age 62 but before age 65 by reason of retirement and Optionee has at least fifteen (15) years of Company service, the Option to the extent not yet exercised (including any exercisable prorated amount under Section 3(b)) may be exercised until the expiration date in Section 6(f) but only to the extent that the Option is otherwise exercisable under the Plan on the date of such termination.

(3) If the Optionee's employment is terminated at or after age 65 by reason of retirement, the Option may be exercised until the expiration date in Section 6(f).

(f) Expiration Date. The Option expiration date of <expire\_date>.

7. REGISTRATION.

(a) No Registration Rights. The Company may, but shall not be obligated to, register or qualify the sale of Stock under the Securities Act of 1933, as amended (the "Securities Act") or any other applicable law. The Company shall not be obligated to take any affirmative action in order to cause the sale of Stock under this Agreement to comply with any law.

(b) Compliance with Law. No shares of Stock shall be issued upon the exercise of the Option unless and until the Company has determined that:

(1) it and the Optionee have taken any actions required to register the Stock under the Securities Act or to perfect an exemption from the registration requirements thereof;

(2) any applicable listing requirement of any stock exchange on which the Stock is listed has been satisfied; and

(3) any other applicable provision of state or federal law has been satisfied.

8. RESTRICTIONS ON TRANSFER OF SHARES.

(a) Restrictions. Regardless of whether the offering and sale of Stock under the Plan has been registered under the Securities Act or has been registered or qualified under the securities laws of any state, the Company may impose restrictions

upon the sale, pledge or other transfer of the Stock (including the placement of appropriate legends on stock

certificates) if, in the judgment of the Company and its counsel, such restrictions are necessary or desirable in order to achieve compliance with the Securities Act, the securities laws of any state or any other law or with restrictions imposed by the Company's underwriters.

- (b) Investment Intent at Exercise. In the event that the sale of Stock under the Plan is not registered under the Securities Act but an exemption is available which requires an investment or other representation, the Optionee shall represent and agree at the time of exercise that the Stock acquired upon exercising the Option is being acquired for investment, and not with a view to the sale or distribution thereof, and shall make such other representations as are deemed necessary or appropriate by the Company and its counsel.
- (c) Legend. In the event that certificates evidencing shares of Stock are acquired under this Agreement in an unregistered transaction, they shall bear the following restrictive legend (and such other restrictive legends as are required or deemed advisable under the provisions of any applicable law):

THE SHARES REPRESENTED HEREBY HAVE NOT BEEN  
REGISTERED UNDER THE SECURITIES ACT OF 1933, AS  
AMENDED, AND MAY NOT BE SOLD, PLEDGED, OR OTHERWISE  
TRANSFERRED WITHOUT AN EFFECTIVE REGISTRATION  
THEREOF UNDER SUCH ACT OR AN OPINION OF COUNSEL,  
SATISFACTORY TO THE COMPANY AND ITS COUNSEL, THAT  
SUCH REGISTRATION IS NOT REQUIRED.

- (d) Removal of Legends. If, in the opinion of the Company and its counsel, any legend placed on a stock certificate representing shares of Stock acquired under this Agreement is no longer required, the holder of such certificate shall be entitled to exchange such certificate for a certificate representing the same number of shares of Stock but lacking such legend.
- (e) Administration. Any determination by the Company and its counsel in connection with any of the matters set forth in this Section 8 shall be conclusive and binding on the Optionee and all other persons.

9. ADJUSTMENTS.

- (a) General. In the event of a subdivision of the outstanding shares of Stock, a declaration of a dividend payable in shares of Stock, a declaration of a dividend payable in a form other than shares of Stock in an amount that has a material effect on the price of shares of Stock, a combination or

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consolidation of the outstanding shares of Stock (by reclassification or otherwise) into a lesser number of shares of Stock, a recapitalization, a spinoff or a similar occurrence, the Committee shall make appropriate adjustments in one or both of

- (1) the number of shares of Stock covered by the Option or
- (2) the Exercise Price.

(b) Reorganizations. In the event that the Company is a party to a merger or other reorganization, the Option shall be subject to the agreement of merger or reorganization. Such agreement may provide, without limitation, for

- (1) the assumption of the Option by the surviving corporation or its parent,
- (2) its continuation by the Company, if the Company is a surviving corporation,
- (3) the acceleration of its exercisability or
- (4) payment of a cash settlement equal to the difference between the amount to be paid for one Common Share under such agreement and the Exercise Price.

(c) Reservation of Rights. Except as provided in this Section 9, the Optionee shall have no rights by reason of

- (1) any subdivision or consolidation of shares of stock of any class;
- (2) the payment of any dividend; or
- (3) any other increase or decrease in the number of shares of stock of any class.

Any issue by the Company of shares of stock of any class, or securities convertible into shares of stock of any class, shall not affect, and no adjustment by reason thereof shall be made with respect to, the number or Exercise Price of the shares of Stock subject to the Option. The grant of the Option shall not affect in any way the right or power of the Company to make adjustments, reclassifications, reorganizations or changes of its capital or business structure, to merge or consolidate or to dissolve, liquidate, sell or transfer all or any part of its business or assets.

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Non-Statutory Stock Option Agreement—Page 7

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## 10. MISCELLANEOUS PROVISIONS.

(a) Withholding Taxes. In the event that the Company determines that it is required to withhold foreign, federal, state or local tax as a result of the exercise of the Option, the Optionee, as a condition to the exercise of the Option, shall make arrangements satisfactory to the Company to enable it to satisfy all withholding

requirements. Share withholding shall be available to the extent provided in Article 13.2 of the Plan.

- (b) Rights as a Stockholder. Neither the Optionee nor the Optionee's representative shall have any rights as a stockholder with respect to any shares of Stock subject to the Option until such shares of Stock have been issued in the name of the Optionee or the Optionee's representative.
- (c) No Employment Rights. Nothing in this Agreement shall be construed as giving the Optionee the right to be retained as an employee. The Company reserves the right to terminate the Optionee's service at any time, with or without cause (subject to any employment agreement between the Optionee and the Company).
- (d) Notice. Any notice required by the terms of this Agreement shall be given in writing and shall be deemed effective upon delivery or upon deposit with the United States Postal Service, by registered or certified mail with postage and fees prepaid and addressed to the party entitled to such notice at the address shown below such party's signature on this Agreement, or at such other address as such party may designate to the other party to this Agreement.
- (e) Entire Agreement. This Agreement and the Plan constitute the entire agreement between the parties hereto with regard to the subject matter hereof.
- (f) Choice of Law. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Washington, as such laws are applied to contracts entered into and performed in such State.
- (g) Limitation on Rights; No Right to Future Grants; Extraordinary Item of Compensation. By entering into this Agreement and accepting the grant of an option evidenced hereby, Optionee acknowledges that:
  - (1) the Plan is discretionary in nature and may be suspended or terminated by the Company at any time;

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Non-Statutory Stock Option Agreement—Page 8

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- (2) the grant of the Option is a one-time benefit which does not create any contractual or other right to receive future grants of options, or benefits in lieu of options;
- (3) all determinations with respect to any such future grants, including, but not limited to, the times when options shall be granted, the number of shares subject to each option, the option price, and the time or times when each option shall be exercisable, will be at the sole discretion of the Company;
- (4) the Optionee's participation in the Plan is voluntary;
- (5) the value of the Option is an extraordinary item of compensation which is outside the scope of the Optionee's employment contract, if any;
- (6) the Option is not part of normal or expected compensation for purposes of

calculating any severance, resignation, redundancy, end of service payments, bonuses, long-service awards, pension or retirement benefits or similar payments;

- (7) the future value of the underlying shares of Stock is unknown and cannot be predicted with certainty; and
- (8) if the underlying shares of Stock do not increase in value, the Option will have no value.

(h) Employee Data Privacy. By entering into this Agreement, the Optionee:

- (1) authorizes the Company and/or Optionee's employing entity, and any agent of the Company administering the Plan or providing Plan recordkeeping services, to disclose to the Company or any of its affiliates such information and data as the Company shall request in order to facilitate the grant of options and the administration of the Plan;
- (2) waives any data privacy rights he or she may have with respect to such information; and
- (3) authorizes the Company and any such agent to store and transmit such information in electronic form.

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Non-Statutory Stock Option Agreement—Page 9

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I agree to the terms and conditions of this stock option agreement and acknowledge having received the following plan documents:

- PACCAR Long Term Incentive Plan Document
- Administrative Guidelines
- Plan Information Statement

Optionee's Signature: <first_name> <last_name> Date: <award_date> Address: <address_1> <address_2> <city>, <state> <zip>	PACCAR Inc By: Corporate Human Resources Date: <award_date>
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Non-Statutory Stock Option Agreement—Page 10

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**Exhibit 19**

**PACCAR INSIDER TRADING POLICIES AND PROCEDURES**

Excerpts containing the relevant text of the Company's insider trading policies and procedures governing the purchase, sale, and/or other dispositions of securities of the Company are included below:

- PACCAR's Code of Conduct states:

"Through your work, you may have access to material, nonpublic information about PACCAR or a customer, dealer, supplier, or other third party. This information is considered "inside" information. "Material" information is information that could influence an investor's decision to buy or sell PACCAR or that company's stock. Buying or selling securities while in possession of material nonpublic information or "tipping" others who might make an investment decision on the basis of this information is not only unethical, it is illegal and could result in large fines and even imprisonment. To learn more, see SP16 Protection of Confidential Insider Information. Consult with the Legal Department if you are unsure whether you have material inside information."

- PACCAR Standard Policy Bulletin 16 states:

"Proprietary and confidential company information is to be restricted to those employees who have a need to know. All employees with access to such information must be aware that any nonpublic information, which might influence an individual's decision to buy or sell securities issued by the company is, by definition, material nonpublic information that must be held confidential. For example, results of operations, forecasts and financial performance evaluations, plans for mergers, acquisitions or dispositions of assets, changes in dividends, new product developments, and any other significant business development are all instances of information that could influence an individual's investment decision."

Anyone with access to such information is an "insider" under federal and state securities laws and may not use or disclose such information to others except in accordance with company policies and legal requirements. Before using or disclosing any material nonpublic information to anyone outside the company, all employees should seek guidance from the Law Department concerning their legal responsibilities.

In addition, no one in possession of material nonpublic information may trade in securities issued by the company."

- PACCAR has a long-standing practice of establishing an open window period for trading in securities of the Company for certain Company insiders, which consists of the following:

PACCAR directors, officers and other designated employees of the Company may only transact in securities of the Company during an open window period following the public release of financial results. The window period extends from the 3<sup>rd</sup> to the 15<sup>th</sup> business day following the release of PACCAR's annual/quarterly earnings. This is shortened if an officer or employee attends a senior management or business planning meeting during the window period.

- PACCAR employees with access to nonpublic financial information receive the following

message each quarter:

"As we close out the quarter and prepare the required filings for the Securities and Exchange Commission and Annual Report, you may become aware of nonpublic material information about PACCAR operations and financial results before they are released to the public. This information is confidential. Discussion or disclosure of this information with outsiders who are not in possession of it (i.e. other employees without a need to know, friends, relatives, etc.) or trading PACCAR securities, or the securities of another publicly traded company, based on this information is a potential violation of securities regulations."

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**Exhibit 21**

**SUBSIDIARIES OF THE REGISTRANT (a)**

Name	State or Country of Incorporation	Names Under Which Company Or Subsidiaries Do Business
PACCAR of Canada Ltd.	Canada	PACCAR of Canada Ltd. Canadian Kenworth Company Peterbilt of Canada PACCAR Parts of Canada Kenworth Montreal
PACCAR Australia Pty. Ltd.	Australia	PACCAR Australia Pty. Ltd. Kenworth Trucks PACCAR Parts DAF Trucks Australia
PACCAR Financial Pty. Ltd. (b)	Australia	PACCAR Financial Pty. Ltd.
PACCAR Mexico, S.A. de C.V.	Mexico	PACCAR Mexico, S.A. de C.V.
Kenworth Mexicana, S.A. de C.V. (c)	Mexico	Kenworth Mexicana, S.A. de C.V. KenMex
PACCAR Capital Mexico, S.A. de C.V. (c)	Mexico	PACCAR Capital Mexico, S.A. de C.V.
PACCAR Parts Mexico, S.A. de C.V. (c)	Mexico	PACCAR Parts Mexico, S.A. de C.V.
PacLease Mexicana, S.A. de C.V. (c)	Mexico	PacLease Mexicana, S.A. de C.V. PacLease
PACCAR Financial Mexico, S.A. de C.V. (d)	Mexico	PACCAR Financial Mexico, S.A. de C.V.
DAF Caminhões Brasil Indústria Ltda. (e)	Brasil	DAF Brasil

DAF Trucks N.V. (e)	Netherlands	DAF Trucks N.V. PACCAR Parts Europe
DAF Trucks Vlaanderen N.V. (f)	Belgium	DAF Trucks Vlaanderen N.V.
DAF Trucks Limited (U.K.) (f)	United Kingdom	DAF Trucks Limited (U.K.)
DAF Trucks Deutschland GmbH (f)	Germany	DAF Trucks Deutschland GmbH
PACCAR Parts Deutschland GmbH (o)	Germany	PACCAR Parts Deutschland GmbH
DAF Trucks France, S.A.R.L. (f)	France	DAF Trucks France, S.A.R.L.
DAF Trucks Norge AS (f)	Norway	DAF Trucks Norge AS
DAF Vehiculos Industriales S.A.U. (f)	Spain	DAF Vehiculos Industriales S.A.U.
DAF Veicoli Industriali S.P.A. (f)	Italy	DAF Veicoli Industriali S.P.A.
DAF Trucks Polska SP.Z.O.O. (f)	Poland	DAF Trucks Polska SP.Z.O.O.
PACCAR Trucks U.K. Ltd. (e)	England and Wales	PACCAR Trucks U.K. Ltd.
PACCAR Parts U.K. Limited (g)	England and Wales	PACCAR Parts U.K. Limited
Leyland Trucks Limited (h)	England and Wales	Leyland Trucks Limited
PACCAR Engine Company	Mississippi	PACCAR Engine Company
PACCAR Winch Inc	Delaware	PACCAR Winch
PACCAR Financial Corp.	Washington	PACCAR Financial Corp. PACCAR Leasing Company

#### SUBSIDIARIES OF THE REGISTRANT (a)

Name	State or Country of Incorporation	Names Under Which Company Or Subsidiaries Do Business
PACCAR Financial Services Ltd. (i)	Canada	PACCAR Financial Services Ltd. PACCAR Leasing Company
PACCAR Financial Ltd. (j)	Canada	PACCAR Financial Ltd.
PACCAR Sales North America, Inc.	Delaware	PACCAR Sales North America, Inc.
PACCAR Holding B.V. (k)	Netherlands	PACCAR Holding B.V.
PACCAR Financial Bulgaria EOOD (m)	Bulgaria	PACCAR Financial Bulgaria EEOOD

PACCAR Financial Europe B.V. (e)	Netherlands	PACCAR Financial Europe B.V.
PACCAR Financial Holdings Europe B.V. (l)	Netherlands	PACCAR Financial Holdings Europe B.V.
PACCAR Financial Belux BVBA (m)	Belgium	PACCAR Financial Belux BVBA
PACCAR Financial Deutschland GmbH (m)	Germany	PACCAR Financial Deutschland GmbH
PACCAR Leasing GmbH (m)	Germany	PACCAR Leasing Europe
PACCAR Financial Espana S.L.U. (m)	Spain	PACCAR Financial Espana S.L.U.
PACCAR Financial France S.A.S. (m)	France	PACCAR Financial France S.A.S.
PACCAR Financial Italia S.r.l. (m)	Italy	PACCAR Financial Italia S.r.l.
PACCAR Financial PLC (m)	United Kingdom	PACCAR Financial PLC
PACCAR Financial Nederland B.V. (m)	Netherlands	PACCAR Financial Nederland B.V.
PACCAR Financial Services Europe B.V. (m)	Netherlands	PACCAR Financial Services Europe B.V.
PACCAR Participações Ltda. (l)	Brasil	PACCAR Participações Ltda.
Banco PACCAR S.A. (n)	Brasil	Banco PACCAR S.A.
PACCAR Holdings Panamá, S.A. (k)	Panama	PACCAR Holdings Panamá, S.A.
PACCAR Colombia S.A.S. (k)	Columbia	PACCAR Colombia S.A.S.
PACCAR India Private Limited (k)	India	PACCAR India Private Limited

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(a) The names of some subsidiaries have been omitted. Considered in the aggregate, omitted subsidiaries would not constitute a significant subsidiary. Unless otherwise noted, each subsidiary listed below is a wholly owned direct subsidiary of PACCAR Inc.

(b) A wholly owned subsidiary of PACCAR Australia Pty. Ltd.

(c) A wholly owned subsidiary of PACCAR Mexico, S.A. de C.V.

(d) A wholly owned subsidiary of Truck Acceptance LLC, which is a wholly owned subsidiary of PACCAR Capital Mexico, S.A. de C.V.

(e) A wholly owned subsidiary of PACCAR Holding B.V.

(f) A wholly owned subsidiary of DAF Trucks N.V.

(g) A wholly owned subsidiary of PACCAR Trucks U.K. Ltd.

(h) A wholly owned subsidiary of PACCAR Parts U.K. Limited

(i) A wholly owned subsidiary of PACCAR of Canada Ltd.

(j) A wholly owned subsidiary of PACCAR Financial Services Ltd.

(k) A wholly owned subsidiary of PACCAR Sales North America, Inc.

(l) A wholly owned subsidiary of PACCAR Financial Europe B.V.

(m) A wholly owned subsidiary of PACCAR Financial Holdings Europe B.V.

(n) A wholly owned subsidiary of PACCAR Participações Ltda.

(o) A wholly owned subsidiary of DAF Trucks N.V., the Company was incorporated on December 27, 2022.

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the following Registration Statements:

- A. the Registration Statement (Form S-8 No. 333-190467) pertaining to the PACCAR Inc Savings Investment Plan,
- B. the Registration Statement (Form S-8 No. 333-139544) pertaining to the PACCAR Inc Savings Investment Plan,
- C. the Registration Statement (Form S-8 No. 333-120238) pertaining to the PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors,
- D. the Registration Statement (Form S-8 No. 333-103706) pertaining to the Long Term Incentive Plan of PACCAR Inc,
- E. the Registration Statement (Form S-8 No. 333-52230) pertaining to the PACCAR Inc Savings Investment Plan,
- F. the Registration Statement (Form S-8 No. 333-36712) pertaining to the PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors,
- G. the Registration Statement (Form S-8 No. 333-39161) pertaining to the 1991 Long Term Incentive Plan of PACCAR Inc, and
- H. the Registration Statement (Form S-8 No. 33-47763) pertaining to the 1991 Long Term Incentive Plan of PACCAR Inc;

of our reports dated **February 21, 2024** **February 19, 2025**, with respect to the consolidated financial statements of PACCAR Inc and the effectiveness of internal control over financial reporting of PACCAR Inc included in this Annual Report (Form 10-K) of PACCAR Inc for the year ended **December 31, 2023** **December 31, 2024**.

/s/ Ernst & Young LLP

Seattle, Washington

February **21, 2024** **19, 2025**

## POWER OF ATTORNEY

We, the undersigned directors of PACCAR Inc (the "Company"), a Delaware corporation, hereby severally constitute and appoint M. C. Pigott our true and lawful attorney-in-fact, to sign for us, in our names and in our capacity as directors, an Annual Report on Form 10-K on behalf of the Company for the year ending **December 31, 2023** **December 31, 2024** and any amendments thereto, and to file the same with the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended.

IN WITNESS WHEREOF, each of the undersigned has executed this power of attorney as of this **5** **10<sup>th</sup>** day of December, **2023**, **2024**.

/s/ A. J. Carnwath P. R. Breber

**A. J. Carnwath** **P. R. Breber**

Director, PACCAR Inc

/s/ C. A. Niekamp

**C. A. Niekamp**

Director, PACCAR Inc

/s/ F. L. Feder A. J. Carnwath

**F. L. Feder** **A. J. Carnwath**

Director, PACCAR Inc

/s/ J. M. Pigott

**J. M. Pigott**

Director, PACCAR Inc

/s/ R. P. Feight

**R. P. Feight**

Director, PACCAR Inc

/s/ G. Ramaswamy L. A. S. Pretti

**G. Ramaswamy**

Director, PACCAR Inc

/s/ K. S. Hachigian

**K. S. Hachigian**

Director, PACCAR Inc

/s/ G. Ramaswamy

**G. Ramaswamy**

Director, PACCAR Inc

/s/ B. A. Hill

**K. S. Hachigian** **B. A. Hill**

Director, PACCAR Inc

/s/ M. A. Schulz

**M. A. Schulz**

Director, PACCAR Inc

/s/ B. B. Hulit

**B. B. Hulit**

Director, PACCAR Inc

/s/ G. M. E. Spierkel

**G. M. E. Spierkel**

Director, PACCAR Inc

/s/ R. C. McGahey

**R. C. McGahey**

Director, PACCAR Inc

Exhibit 31(a)

## CERTIFICATION

I, R. Preston Feight, certify that:

1. I have reviewed this annual report on Form 10-K of PACCAR Inc;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date February 21, 2024 19, 2025

/s/ R. Preston Feight

R. Preston Feight  
Chief Executive Officer  
(Principal Executive Officer)

**Exhibit 31(b)**

**CERTIFICATION**

I, Harrie C.A.M. Schippers, certify that:

1. I have reviewed this annual report on Form 10-K of PACCAR Inc;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date February 21, 2024 19, 2025

/s/ Harrie C.A.M. Schippers

Harrie C.A.M. Schippers

President and Chief Financial Officer

(Principal Financial Officer)

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**Exhibit 32**

**CERTIFICATION PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002 (18 U.S.C. SECTION 1350)**

In connection with the Annual Report of PACCAR Inc (the "Company") on Form 10-K for the year ended December 31, 2023 December 31, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned certify, pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. section 1350), that to the best of our knowledge and belief:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date February 21, 2024 19, 2025

By /s/ R. Preston Feight

R. Preston Feight

Chief Executive Officer

PACCAR Inc

(Principal Executive Officer)

By /s/ Harrie C.A.M. Schippers

Harrie C.A.M. Schippers  
President and Chief Financial Officer  
PACCAR Inc  
(Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

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Exhibit 97

 INCENTIVE COMPENSATION RECOVERY POLICY

**1. ADMINISTRATION**

- 1.1.** The purpose of the PACCAR Inc Incentive Compensation Recovery Policy (the "Policy") is to recover incentive-based compensation in the event of an accounting restatement, as required by Rule 10D-1 under the Securities and Exchange Act of 1934 ("SEC Rule 10D-1") and Listing Rule 5608 adopted by the Nasdaq Stock Market LLC ("Nasdaq Rule 5608").
- 1.2.** The Policy will be administered by the Compensation Committee of the Board of Directors (the "Committee") and will be applied in accordance with SEC Rule 10D-1 and Nasdaq Rule 5608, in each case as amended from time to time.
- 1.3.** The Policy applies to compensation received on or after October 2, 2023.

**2. RECOVERY OF COMPENSATION**

- 2.1.** The Company will, reasonably promptly following an accounting restatement, recover erroneously awarded compensation that is received by an executive officer during the three completed fiscal years (and any applicable "transition period" due to a change in fiscal year) immediately preceding the date that the Company is required to prepare the accounting restatement. The Policy applies to all incentive-based compensation that is received by a person (i) after beginning service as an executive officer, and (ii) who served as an executive officer during the performance period for that incentive-based compensation.
- 2.2.** An "accounting restatement" is a restatement of the Company's financial statements due to material noncompliance with any financial reporting requirement under the securities laws, including any accounting restatement required to correct an error in previously issued financial statements that is material to the previously issued financial statements, or that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period.
- 2.3.** The term "erroneously awarded compensation" means the amount of incentive-based compensation that exceeds the amount of incentive-based compensation that otherwise would have been received by the executive officer had it been determined based on the restated amounts, without regard to any taxes paid. For incentive-based compensation based on stock price or total shareholder return, the Committee will determine the amount in the manner set forth in paragraph (b)(1)(iii) of Nasdaq Rule 5608.

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- 2.4. The terms "executive officer," "financial reporting measures," "incentive-based compensation" and "received" have the meanings set forth in Nasdaq Rule 5608.
- 2.5. The Company is not required to recover erroneously awarded compensation to the extent the Committee determines that recovery would be impracticable and one of the conditions under paragraph (b)(1)(iv) of Nasdaq Rule 5608 are met.
- 2.6. The Committee may recover erroneously awarded compensation by requiring payment to the Company, set-off, reducing compensation or such other means as it deems appropriate.
- 2.7. The Company may not indemnify an executive officer with respect to amounts recovered under the Policy.

### 3. DISCLOSURES

The Company will file all required disclosures with respect to the Policy in accordance with the requirements of federal securities laws.

### 4. OTHER REMEDIES

The Policy is in addition to, and not in lieu of, any other remedies available to the Company under applicable law or any other Company plan, policy, agreement or arrangement.

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