

REFINITIV

## DELTA REPORT

### 10-Q

FIRST INDUSTRIAL LP

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

The following comparison report has been automatically generated

**TOTAL DELTAS** 691

█ **CHANGES** 354

█ **DELETIONS** 200

█ **ADDITIONS** 137

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **September 30, 2023** **March 31, 2024**

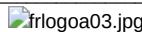
or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **1-13102 (First Industrial Realty Trust, Inc.)**

**333-21873 (First Industrial, L.P.)**



**FIRST INDUSTRIAL REALTY TRUST, INC.**

**FIRST INDUSTRIAL, L.P.**

(Exact name of Registrant as specified in its Charter)

First Industrial Realty Trust, Inc.	Maryland	36-3935116
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First Industrial, L.P.	Delaware	36-3924586
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(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
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**One North Wacker Drive, Suite 4200  
Chicago, Illinois, 60606**

(Address of principal executive offices, zip code)

**(312) 344-4300**

(Registrant's telephone number, including area code)

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$.01 per share	FR	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

First Industrial Realty Trust, Inc.  Yes  No

First Industrial, L.P.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

First Industrial Realty Trust, Inc.  Yes  No

First Industrial, L.P.  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

First Industrial Realty Trust, Inc.:

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

**First Industrial, L.P.:**

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	(Do not check if a smaller reporting company)	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**First Industrial Realty Trust, Inc.** Yes  No   
**First Industrial, L.P.** Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

**First Industrial Realty Trust, Inc.** Yes  No   
**First Industrial, L.P.** Yes  No

At **October 20, 2023** **April 19, 2024**, **132,274,973** **132,341,354** shares of First Industrial Realty Trust, Inc.'s Common Stock, \$0.01 par value, were outstanding.

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#### EXPLANATORY NOTE

This report combines the Quarterly Reports on Form 10-Q for the period ended **September 30, 2023** **March 31, 2024** of First Industrial Realty Trust, Inc., a Maryland corporation (the "Company"), and First Industrial, L.P., a Delaware limited partnership (the "Operating Partnership"). Unless stated otherwise or the context otherwise requires, the terms "we," "our" and "us" refer to the Company and its subsidiaries, including the Operating Partnership and its consolidated subsidiaries.

The Company is a real estate investment trust and the general partner of the Operating Partnership. At **September 30, 2023** **March 31, 2024**, the Company owned an approximate **97.5%** **97.3%** common general partnership interest in the Operating Partnership. The remaining approximate **2.5%** **2.7%** common limited partnership interests in the Operating Partnership are owned by limited partners. The limited partners of the Operating Partnership primarily include persons or entities who contributed their direct or indirect interests in properties to the Operating Partnership in exchange for limited partnership interests in the Operating Partnership and recipients of RLP Units (as defined in Note 6 to the Consolidated Financial Statements) of the Operating Partnership pursuant to the Company's stock incentive plan. As the sole general partner of the Operating Partnership, the Company exercises exclusive and complete discretion over the Operating Partnership's day-to-day management and control and can cause it to enter into certain major transactions, including acquisitions, dispositions and refinancings. The management of the Company consists of the same members as the management of the Operating Partnership.

The Company and the Operating Partnership are managed and operated as one enterprise. The financial results of the Operating Partnership are consolidated into the financial statements of the Company. The Company has no significant assets other than its investment in the Operating Partnership. Substantially all of the Company's assets are held by, and its operations are conducted through, the Operating Partnership and its subsidiaries. Therefore, the assets and liabilities of the Company and the Operating Partnership are substantially the same.

We believe it is important to understand the differences between the Company and the Operating Partnership in the context of how the Company and the Operating Partnership operate as an interrelated, consolidated company. The main areas of difference between the **consolidated financial statements** **Consolidated Financial Statements** of the Company and those of the Operating Partnership are:

- **Equity, Noncontrolling Interest and Partners' Capital.** The **2.5%** **2.7%** equity interest in the Operating Partnership held by persons or entities other than the Company is classified **within partners' capital** as **limited partners units** in the Operating Partnership's financial statements and as a noncontrolling interest in the Company's financial statements.
- **Relationship to Other Real Estate Partnerships.** The Company's operations are conducted primarily through the Operating Partnership and its subsidiaries, although operations are also conducted through several other limited partnerships, which are referred to as the "Other Real Estate Partnerships." The Operating Partnership is a limited partner, holding at least a 99% interest, and the Company is a general partner, holding at least a .01% general partnership interest through several separate wholly-owned corporations, in each of the Other Real Estate Partnerships. The Other Real Estate Partnerships are variable interest entities that both the Company and the Operating Partnership consolidate. The Company's direct general partnership interest in the Other Real Estate Partnerships is reflected as noncontrolling interest within the Operating Partnership's financial statements.
- **Relationship to Service Subsidiary.** The Company has a direct wholly-owned subsidiary that does not own any real estate but provides services to various other entities owned by the Company. Since the Operating Partnership does not have an ownership interest in this entity, its operations are reflected in the consolidated results of the Company but not the Operating Partnership. Also, this entity owes certain amounts to the Operating Partnership, for which a receivable is included on the Operating Partnership's balance sheet but is eliminated on the Company's **consolidated balance sheet**, **Consolidated Balance Sheet**, since both this entity and the Operating Partnership are fully consolidated by the Company.

We believe combining the Company's and Operating Partnership's quarterly reports into this single report results in the following benefits:

- enhances investors' understanding of the Company and the Operating Partnership by enabling them to view the business as a whole and in the same manner as management views and operates the business;
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports; and
- eliminates duplicative disclosures and provides a more streamlined and readable presentation **for our investors to review** since a substantial portion of the Company's disclosure applies to both the Company and the Operating Partnership.

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To help investors understand the differences between the Company and the Operating Partnership, this report provides the following disclosures for each of the Company and the Operating Partnership:

- **consolidated financial statements;** **Consolidated Financial Statements;**
- a single set of consolidated notes to such financial statements that includes separate discussions of each entity's **stockholders'** equity or partners' capital, as applicable; and
- a combined Management's Discussion and Analysis of Financial Condition and Results of Operations section that includes distinct information related to each entity.

This report also includes separate Part I, Item 4, Controls and Procedures sections and separate Exhibit 31 and 32 certifications for the Company and the Operating Partnership in order to establish that the requisite certifications have been made and that the Company and the Operating Partnership are both compliant with Rule 13a-15 and Rule 15d-15 of the Securities Exchange Act of 1934, as amended, and 18 U.S.C. §1350.

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**FIRST INDUSTRIAL REALTY TRUST, INC. AND FIRST INDUSTRIAL, L.P.**  
**FORM 10-Q**  
**FOR THE PERIOD ENDED SEPTEMBER 30, 2023 MARCH 31, 2024**  
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## PART I: FINANCIAL INFORMATION

### Item 1. [Financial Statements](#)

#### FIRST INDUSTRIAL REALTY TRUST, INC. CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share data)

September 30, 2023	December 31, 2022
(Unaudited)	

		March 31, 2024	March 31, 2024	December 31, 2023
		(Unaudited)		
ASSETS		ASSETS		
ASSETS	ASSETS			
Assets:	Assets:			
Assets:				
Assets:				
Investment in Real Estate:	Investment in Real Estate:			
Investment in Real Estate:				
Land				
Land				
Land	Land	\$1,734,634	\$1,646,179	
Buildings and Improvements	Buildings and Improvements	3,673,618	3,442,957	
Construction in Progress	Construction in Progress	248,085	253,903	
Less:	Less:			
Accumulated Depreciation	Accumulated Depreciation	(1,002,239)	(921,480)	
Net Investment in Real Estate	Net Investment in Real Estate	4,654,098	4,421,559	
Operating Lease Right-of-Use Assets	Operating Lease Right-of-Use Assets	24,244	24,580	
Operating Lease Right-of-Use Assets	Operating Lease Right-of-Use Assets			
Cash and Cash Equivalents	Cash and Cash Equivalents	54,252	133,244	
Restricted Cash		—	11,874	
Tenant Accounts Receivable	Tenant Accounts Receivable			
Tenant Accounts Receivable				
Tenant Accounts Receivable	Tenant Accounts Receivable	6,491	7,135	
Investment in Joint Venture	Investment in Joint Venture	41,940	8,822	
Deferred Rent Receivable	Deferred Rent Receivable	138,831	122,918	
Prepaid Expenses and Other Assets, Net	Prepaid Expenses and Other Assets, Net	231,808	224,190	
Prepaid Expenses and Other Assets, Net	Prepaid Expenses and Other Assets, Net			
Total Assets	Total Assets	\$5,151,664	\$4,954,322	
LIABILITIES AND EQUITY		LIABILITIES AND EQUITY		
Liabilities:	Liabilities:			
Liabilities:				
Liabilities:				
Indebtedness:	Indebtedness:			
Indebtedness:				
Indebtedness:				

Mortgage Loan Payable			
Mortgage Loan Payable			
Mortgage Loan Payable	Mortgage Loan Payable	\$ 10,059	\$ 10,299
Senior Unsecured Notes, Net	Senior Unsecured Notes, Net	994,282	993,742
Unsecured Term Loans, Net	Unsecured Term Loans, Net	920,460	919,260
Unsecured Credit Facility	Unsecured Credit Facility	275,000	143,000
Accounts Payable, Accrued Expenses and Other Liabilities	Accounts Payable, Accrued Expenses and Other Liabilities	177,289	194,031
Operating Lease Liabilities	Operating Lease Liabilities	22,019	22,266
Rents Received in Advance and Security Deposits	Rents Received in Advance and Security Deposits	101,523	100,166
Rents Received in Advance and Security Deposits			
Dividends and Distributions Payable	Dividends and Distributions Payable	44,329	41,259
Total Liabilities	Total Liabilities	2,544,961	2,424,023
Commitments and Contingencies (see Note 12)	Commitments and Contingencies (see Note 12)		
Equity:	Equity:		
Equity:			
First Industrial Realty Trust Inc.'s Equity:	First Industrial Realty Trust Inc.'s Equity:		
Common Stock (\$0.01 par value, 225,000,000 shares authorized and 132,274,973 and 132,141,503 shares issued and outstanding)	Common Stock (\$0.01 par value, 225,000,000 shares authorized and 132,274,973 and 132,141,503 shares issued and outstanding)	1,323	1,321
First Industrial Realty Trust Inc.'s Equity:	First Industrial Realty Trust Inc.'s Equity:		
Common Stock (\$0.01 par value, 225,000,000 shares authorized and 132,341,354 and 132,289,039 shares issued and outstanding)	Common Stock (\$0.01 par value, 225,000,000 shares authorized and 132,341,354 and 132,289,039 shares issued and outstanding)		
Common Stock (\$0.01 par value, 225,000,000 shares authorized and 132,341,354 and 132,289,039 shares issued and outstanding)	Common Stock (\$0.01 par value, 225,000,000 shares authorized and 132,341,354 and 132,289,039 shares issued and outstanding)		
Additional Paid-in Capital	Additional Paid-in Capital	2,407,348	2,401,334
Retained Earnings	Retained Earnings	80,856	23,131
Accumulated Other Comprehensive Income	Accumulated Other Comprehensive Income	45,674	33,412

Total First Industrial Realty Trust, Inc.'s Equity	Total First Industrial Realty Trust, Inc.'s Equity	2,535,201	2,459,198
Noncontrolling Interests	Noncontrolling Interests	71,502	71,101
Total Equity	Total Equity	2,606,703	2,530,299
Total Liabilities and Equity	Total Liabilities and Equity	\$5,151,664	\$4,954,322

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL REALTY TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Unaudited; in thousands, except per share data)**

		Three Months Ended September 30, 2023	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
	Three Months Ended March 31, 2024				
	Three Months Ended March 31, 2024				
	Three Months Ended March 31, 2024				
Revenues:	Revenues:				
Revenues:	Revenues:				
Lease Revenue	Lease Revenue	\$ 152,517	\$ 137,744	\$ 448,073	\$ 391,613
Lease Revenue					
Lease Revenue					
Joint Venture Fees					
Joint Venture Fees					
Joint Venture Fees	Joint Venture Fees	822	438	3,738	512
Other Revenue	Other Revenue	1,766	1,571	4,940	3,190
Other Revenue					
Other Revenue					
Total Revenues	Total Revenues	155,105	139,753	456,751	395,315
Expenses:	Expenses:				
Expenses:	Expenses:				
Property Expenses	Property Expenses	42,559	35,775	124,498	106,050
Property Expenses					
Property Expenses					
General and Administrative					
General and Administrative					
General and Administrative	General and Administrative	8,456	8,227	27,330	25,217
Joint Venture Development Services Expense	Joint Venture Development Services Expense	559	318	2,690	318
Joint Venture Development Services Expense					
Joint Venture Development Services Expense					

Depreciation and Other Amortization					
Depreciation and Other Amortization					
Depreciation and Other Amortization	Depreciation and Other Amortization	41,146	38,332	121,508	108,712
Total Expenses	Total Expenses	92,720	82,652	276,026	240,297
Total Expenses					
Total Expenses					
Other Income (Expense):					
Other Income (Expense):					
Other Income (Expense):	Other Income (Expense):				
Gain on Sale of Real Estate	Gain on Sale of Real Estate	34,368	83,907	47,421	84,204
Gain on Sale of Real Estate					
Gain on Sale of Real Estate					
Interest Expense	Interest Expense	(19,906)	(13,094)	(53,923)	(33,104)
Interest Expense					
Interest Expense					
Amortization of Debt Issuance Costs					
Amortization of Debt Issuance Costs					
Amortization of Debt Issuance Costs	Amortization of Debt Issuance Costs	(905)	(801)	(2,714)	(2,287)
Total Other Income (Expense)	Total Other Income (Expense)	13,557	70,012	(9,216)	48,813
Income from Operations Before Equity in Income (Loss) of Joint Venture and Income Tax Provision		75,942	127,113	171,509	203,831
Equity in Income (Loss) of Joint Venture		1,530	(7)	30,598	118,182
Total Other Income (Expense)					
Total Other Income (Expense)					
Income from Operations Before Equity in Income of Joint Venture and Income Tax Provision					
Income from Operations Before Equity in Income of Joint Venture and Income Tax Provision					
Income from Operations Before Equity in Income of Joint Venture and Income Tax Provision					
Equity in Income of Joint Venture					
Equity in Income of Joint Venture					
Equity in Income of Joint Venture					
Income Tax Provision					
Income Tax Provision					
Income Tax Provision	Income Tax Provision	(333)	(231)	(7,959)	(24,339)
Net Income	Net Income	77,139	126,875	194,148	297,674
Net Income					
Net Income					
Less: Net Income Attributable to the Noncontrolling Interests					
Less: Net Income Attributable to the Noncontrolling Interests					
Less: Net Income Attributable to the Noncontrolling Interests	Less: Net Income Attributable to the Noncontrolling Interests	(2,127)	(2,987)	(8,533)	(20,537)

Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$ 75,012	\$ 123,888	\$ 185,615	\$ 277,137
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities					
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities					
Net Income Allocable to Participating Securities					
Net Income Allocable to Participating Securities					
Net Income Allocable to Participating Securities	Net Income Allocable to Participating Securities	(74)	(124)	(174)	(258)
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$ 74,938	\$ 123,764	\$ 185,441	\$ 276,879
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders					
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders					
Basic and Diluted Earnings Per Share:	Basic and Diluted Earnings Per Share:				
Basic and Diluted Earnings Per Share:					
Basic and Diluted Earnings Per Share:					
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders					
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$ 0.57	\$ 0.94	\$ 1.40	\$ 2.10
Weighted Average Shares Outstanding - Basic	Weighted Average Shares Outstanding - Basic	132,264	132,092	132,241	131,986
Weighted Average Shares Outstanding - Basic					
Weighted Average Shares Outstanding - Basic					
Weighted Average Shares Outstanding - Diluted	Weighted Average Shares Outstanding - Diluted	132,339	132,176	132,325	132,057
Weighted Average Shares Outstanding - Diluted					
Weighted Average Shares Outstanding - Diluted					

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL REALTY TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Uaudited; in thousands)

	Three Months Ended September 30, 2023	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
Three Months Ended March 31, 2024				
Three Months Ended March 31, 2024				
Three Months Ended March 31, 2024				

Net Income									
Net Income									
Net Income	Net Income	\$	77,139	\$	126,875	\$	194,148	\$	297,674
Mark-to-Market Gain on Derivative Instruments			7,536		24,466		12,352		41,257
Mark-to-Market Gain (Loss) on Derivative Instruments									
Mark-to-Market Gain (Loss) on Derivative Instruments									
Mark-to-Market Gain (Loss) on Derivative Instruments									
Amortization of Derivative Instruments									
Amortization of Derivative Instruments									
Amortization of Derivative Instruments	Amortization of Derivative Instruments		103		103		308		308
Comprehensive Income	Comprehensive Income		84,778		151,444		206,808		339,239
Comprehensive Income									
Comprehensive Income									
Comprehensive Income Attributable to Noncontrolling Interests									
Comprehensive Income Attributable to Noncontrolling Interests									
Comprehensive Income Attributable to Noncontrolling Interests	Comprehensive Income Attributable to Noncontrolling Interests		(2,319)		(3,555)		(8,851)		(21,501)
Comprehensive Income Attributable to First Industrial Realty Trust, Inc.	Comprehensive Income Attributable to First Industrial Realty Trust, Inc.		82,459		147,889		197,957		317,738
Comprehensive Income Attributable to First Industrial Realty Trust, Inc.									
Comprehensive Income Attributable to First Industrial Realty Trust, Inc.									

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL REALTY TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**(Unaudited; in thousands, except per share data)**

Nine Months Ended September 30, 2023:	Accumulated						
	Additional		Other				
	Common Stock	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Noncontrolling Interests	Total	
Balance as of December 31, 2022	\$ 1,321	\$ 2,401,334	\$ 23,131	\$ 33,412	\$ 71,101	\$ 2,530,299	
Net Income	—	—	55,967	—	4,808	60,775	
Other Comprehensive Loss	—	—	—	(12,592)	(326)	(12,918)	
Stock Based Compensation Activity	1	(412)	(710)	—	5,748	4,627	
Common Stock Dividends and Unit Distributions (\$0.320 Per Share/Unit)	—	—	(42,401)	—	(1,059)	(43,460)	
Conversion of Limited Partner Units to Common Stock	—	513	—	—	(513)	—	
Distributions to Noncontrolling Interests	—	—	—	—	(11,358)	(11,358)	
Reallocation - Additional Paid-in Capital	—	(1,166)	—	—	1,166	—	
Reallocation - Other Comprehensive Income	—	—	—	(88)	88	—	
Balance as of March 31, 2023	\$ 1,322	\$ 2,400,269	\$ 35,987	\$ 20,732	\$ 69,655	\$ 2,527,965	
Accumulated							
Three Months Ended March 31, 2024:	Additional		Other				
	Common Stock	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Noncontrolling Interests	Total	
Three Months Ended March 31, 2024:							

Balance as of							
December 31, 2023							
Net Income	Net Income	—	—	54,636	—	1,598	56,234
Other	Other						
Comprehensive Income	Comprehensive Income	—	—	—	17,487	452	17,939
Stock Based Compensation Activity	Stock Based Compensation Activity	1	1,288	(2)	—	1,931	3,218
Common Stock Dividends and Unit Distributions (\$0.320 Per Share/Unit)	Common Stock Dividends and Unit Distributions (\$0.320 Per Share/Unit)	—	—	(42,404)	—	(1,049)	(43,453)
Stock Based Compensation Activity	Stock Based Compensation Activity						
Common Stock Dividends and Unit Distributions (\$0.37 Per Share/Unit)	Common Stock Dividends and Unit Distributions (\$0.37 Per Share/Unit)						
Conversion of Limited Partner Units to Common Stock	Conversion of Limited Partner Units to Common Stock	—	151	—	—	(151)	—
Retirement of Limited Partner Units	Retirement of Limited Partner Units						
Distributions to Noncontrolling Interests	Distributions to Noncontrolling Interests	—	—	—	—	(64)	(64)
Reallocation - Additional Paid-in Capital	Reallocation - Additional Paid-in Capital	—	1,689	—	—	(1,689)	—
Balance as of June 30, 2023	Balance as of June 30, 2023	\$ 1,323	\$ 2,403,397	\$ 48,217	\$ 38,219	\$ 70,683	\$ 2,561,839
Net Income	Net Income	—	—	75,012	—	2,127	77,139
Other Comprehensive Income	Other Comprehensive Income	—	—	—	7,447	192	7,639
Stock Based Compensation Activity	Stock Based Compensation Activity	—	1,277	—	—	2,160	3,437
Common Stock Dividends and Unit Distributions (\$0.320 Per Share/Unit)	Common Stock Dividends and Unit Distributions (\$0.320 Per Share/Unit)	—	—	(42,373)	—	(877)	(43,250)
Conversion of Limited Partner Units to Common Stock	Conversion of Limited Partner Units to Common Stock	—	396	—	—	(396)	—
Distributions to Noncontrolling Interests	Distributions to Noncontrolling Interests						
Distributions to Noncontrolling Interests	Distributions to Noncontrolling Interests	—	—	—	—	(101)	(101)
Reallocation - Additional Paid-in Capital	Reallocation - Additional Paid-in Capital	—	2,278	—	—	(2,278)	—
Reallocation - Other Comprehensive Income	Reallocation - Other Comprehensive Income	—	—	—	8	(8)	—
Balance as of September 30, 2023	Balance as of September 30, 2023	\$ 1,323	\$ 2,407,348	\$ 80,856	\$ 45,674	\$ 71,502	\$ 2,606,703
Balance as of March 31, 2024	Balance as of March 31, 2024						

#### FIRST INDUSTRIAL REALTY TRUST, INC.

#### CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Continued)

(Unaudited; in thousands, except per share data)

	Distributions		Accumulated			
	Additional	in Excess of	Other	Comprehensive	Noncontrolling	
	Common Stock	Paid-in Capital	Accumulated Earnings	(Loss) Income	Interests	Total
Nine Months Ended September 30, 2022:						

Balance as of December 31, 2021		\$ 1,317	\$ 2,376,026	\$ (178,293)	\$ (4,238)	\$ 53,560	\$ 2,248,372	Accumulated							
Three Months Ended March 31, 2023:				Three Months Ended March 31, 2023:		Common Stock	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Noncontrolling Interests	Total				
Balance as of December 31, 2022															
Net Income															
Net Income	Net Income	—	—	36,258	—	865	37,123								
Other Comprehensive Income	Other Comprehensive Income	—	—	—	10,935	262	11,197								
Issuance of Common Stock, Net of Issuance Costs	Issuance of Common Stock, Net of Issuance Costs	2	12,744	—	—	—	—	12,746							
Other															
Comprehensive Loss															
Stock Based Compensation	Stock Based Compensation														
Activity	Activity	1	(198)	(1,483)	—	4,401	2,721								
Common Stock Dividends and Unit Distributions (\$0.295 Per Share/Unit)	Common Stock Dividends and Unit Distributions (\$0.295 Per Share/Unit)	—	—	(39,009)	—	(878)	(39,887)								
Stock Based Compensation Activity															
Stock Based Compensation Activity															
Common Stock Dividends and Unit Distributions (\$0.32 Per Share/Unit)	Common Stock Dividends and Unit Distributions (\$0.32 Per Share/Unit)														
Conversion of Limited Partner Units to Common Stock	Conversion of Limited Partner Units to Common Stock	—	36	—	—	(36)	—								
Contributions from Noncontrolling Interest															
Interest	Interest	—	—	—	—	103	103								
Distributions to Noncontrolling Interests															
Distributions to Noncontrolling Interests															
Distributions to Noncontrolling Interests															
Reallocation - Additional Paid-in Capital															
Reallocation - Additional Paid-in Capital															
Reallocation - Additional Paid-in Capital	Reallocation - Additional Paid-in Capital	—	12	—	—	(12)	—								
Reallocation - Other Comprehensive Income	Reallocation - Other Comprehensive Income	—	—	—	6	(6)	—								
Balance as of March 31, 2022	Balance as of March 31, 2022	\$ 1,320	\$ 2,388,620	\$ (182,527)	\$ 6,703	\$ 58,259	\$ 2,272,375								
Net Income	Net Income	—	—	116,991	—	16,685	133,676								
Other Comprehensive Income	Other Comprehensive Income	—	—	—	5,665	134	5,799								
Stock Based Compensation Activity	Stock Based Compensation Activity	—	1,074	—	—	2,819	3,893								
Common Stock Dividends and Unit Distributions (\$0.295 Per Share/Unit)	Common Stock Dividends and Unit Distributions (\$0.295 Per Share/Unit)	—	—	(39,008)	—	(758)	(39,766)								
Conversion of Limited Partner Units to Common Stock	Conversion of Limited Partner Units to Common Stock	1	1,234	—	—	(1,235)	—								
Distributions to Noncontrolling Interest	Distributions to Noncontrolling Interest	—	—	—	—	(4,418)	(4,418)								

Reallocation - Additional Paid-in Capital	—	2,534	—	—	(2,534)	—
<b>Reallocation - Other Comprehensive Income</b>						
Income	—	—	—	3	(3)	—
Balance as of June 30, 2022	\$ 1,321	\$2,393,462	\$ (104,544)	\$ 12,371	\$ 68,949	\$2,371,559
Net Income	—	—	123,888	—	2,987	126,875
Other Comprehensive Income	—	—	—	24,001	568	24,569
Stock Based Compensation Activity	—	1,127	—	—	2,457	3,584
Common Stock Dividends and Unit Distributions (\$0.295 Per Share/Unit)	—	—	(39,101)	—	(1,042)	(40,143)
Conversion of Limited Partner Units to Common Stock	—	1,441	—	—	(1,441)	—
Balance as of March 31, 2023	—	—	—	—	—	—
<b>Reallocation - Additional Paid-in Capital</b>						
Capital	—	1,947	—	—	(1,947)	—
<b>Reallocation - Other Comprehensive Income</b>						
Income	—	—	—	18	(18)	—
Balance as of September 30, 2022	\$ 1,321	\$2,397,977	\$ (19,757)	\$ 36,390	\$ 70,513	\$2,486,444

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL REALTY TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Uaudited; in thousands)

		Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
<b>Three Months Ended March 31, 2024</b>			
CASH FLOWS FROM OPERATING ACTIVITIES:	CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Income	Net Income	\$194,148	\$297,674
Net Income	Net Income		
Net Income	Net Income		
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:		
Depreciation	Depreciation	96,808	88,286
Depreciation	Depreciation	96,808	88,286
Amortization of Debt Issuance Costs	Amortization of Debt Issuance Costs	2,714	2,287
Other Amortization, Including Equity Based Compensation	Other Amortization, Including Equity Based Compensation	25,136	24,779
Equity in Income of Joint Venture	Equity in Income of Joint Venture		
Equity in Income of Joint Venture	Equity in Income of Joint Venture		



Acquisitions of Real Estate	Acquisitions of Real Estate	(93,504)	(272,508)
Additions to Investment in Real Estate and Non-Acquisition Tenant Improvements and Lease Costs	Additions to Investment in Real Estate and Non-Acquisition Tenant Improvements and Lease Costs	(280,536)	(384,004)
Net Proceeds from Sales of Investments in Real Estate	Net Proceeds from Sales of Investments in Real Estate	58,440	122,516
Contributions to and Investments in Joint Venture	Contributions to and Investments in Joint Venture	(10,060)	(2,798)
<b>Distributions from the Joint Venture</b>		—	<b>29,363</b>
Contributions to and Investments in Joint Venture			
Contributions to and Investments in Joint Venture			
Decrease (Increase) in Escrow Deposits and Other Investing Activity			
Decrease (Increase) in Escrow Deposits and Other Investing Activity			
Decrease (Increase) in Escrow Deposits and Other Investing Activity	Decrease (Increase) in Escrow Deposits and Other Investing Activity	2,780	(4,036)
Net Cash Used in Investing Activities	Net Cash Used in Investing Activities	(322,880)	(511,467)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>	<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Financing and Equity Issuance Costs		(9)	(5,060)
Proceeds from the Issuance of Common Stock, Net of Underwriter's Discount		—	12,823
Tax Paid on Vested Equity Compensation		(2,510)	(2,942)
Common Stock Dividends and Unit Distributions Paid		(126,148)	(115,619)
Repayments on Mortgage Loans Payable		(240)	(69,387)
Proceeds from Unsecured Term Loans		—	165,000
Income Taxes Paid on Vested Equity Compensation			
Income Taxes Paid on Vested Equity Compensation			
Income Taxes Paid on Vested Equity Compensation			
Common Stock Dividends and Unit Distributions Paid			
Repayments on Mortgage Loan Payable			
Repayments on Mortgage Loan Payable			
Repayments on Mortgage Loan Payable			
Proceeds from Unsecured Credit Facility			
Proceeds from Unsecured Credit Facility			

Proceeds from Unsecured Credit Facility	Proceeds from Unsecured Credit Facility	278,000	600,000
Repayments on Unsecured Credit Facility	Repayments on Unsecured Credit Facility	(146,000)	(322,000)
Contributions from Noncontrolling Interests	—	103	
Distributions to Noncontrolling Interests			
Distributions to Noncontrolling Interests			
Distributions to Noncontrolling Interests	Distributions to Noncontrolling Interests	(11,523)	(4,418)
Net Cash (Used in) Provided by Financing Activities		(8,430)	258,500
Net (Decrease) Increase in Cash, Cash Equivalents and Restricted Cash		(90,866)	93,055
Net Cash Used in Financing Activities			
Net Cash Used in Financing Activities			
Net Cash Used in Financing Activities			
Net Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash			
Cash, Cash Equivalents and Restricted Cash, Beginning of Year	Cash, Cash Equivalents and Restricted Cash, Beginning of Year	145,118	58,780
Cash, Cash Equivalents and Restricted Cash, End of Period	Cash, Cash Equivalents and Restricted Cash, End of Period	\$ 54,252	\$ 151,835

**FIRST INDUSTRIAL REALTY TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**  
**(Unaudited; in thousands)**

	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022	
<b>Three Months Ended</b>			
March 31, 2024			
<b>SUPPLEMENTAL INFORMATION TO STATEMENTS OF CASH FLOWS:</b>	<b>SUPPLEMENTAL INFORMATION TO STATEMENTS OF CASH FLOWS:</b>		
Interest Expense Capitalized in Connection with Development Activity and Joint Venture Investment	\$ 11,013	\$ 12,551	
Interest Expense Capitalized in Connection with Development Activity			
Interest Expense Capitalized in Connection with Development Activity			
Interest Expense Capitalized in Connection with Development Activity			

Cash Paid for Operating Lease Liabilities	Cash Paid for Operating Lease Liabilities	\$ 2,501	\$ 2,571
Supplemental Schedule of Non- Cash Operating Activities:	Supplemental Schedule of Non- Cash Operating Activities:		
Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets	Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets	\$ 661	\$ 366
Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets			
Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets			
Supplemental Schedule of Non- Cash Investing and Financing Activities:	Supplemental Schedule of Non- Cash Investing and Financing Activities:		
Common Stock Dividends and Unit Distributions Payable	Common Stock Dividends and Unit Distributions Payable	\$ 44,329	\$ 40,794
Common Stock Dividends and Unit Distributions Payable	Common Stock Dividends and Unit Distributions Payable	\$ 44,329	\$ 40,794
Exchange of Limited Partnership Units for Common Stock:	Exchange of Limited Partnership Units for Common Stock:		
Exchange of Limited Partnership Units for Common Stock:			
Exchange of Limited Partnership Units for Common Stock:			
Noncontrolling Interests	Noncontrolling Interests	\$ (1,060)	\$ (2,712)
Common Stock	Common Stock	—	1
Additional Paid- in Capital	Additional Paid- in Capital	1,060	2,711
Total	Total	\$ —	\$ —
Assumption of Liabilities in Connection with the Acquisition of Real Estate	Assumption of Liabilities in Connection with the Acquisition of Real Estate	\$ 351	\$ 2,085
Assumption of Liabilities in Connection with the Acquisition of Real Estate			
Assumption of Liabilities in Connection with the Acquisition of Real Estate			

Accounts Payable	Accounts Payable	=====	=====
Related to	Related to		
Construction in	Construction in		
Progress and	Progress and		
Additions to	Additions to		
Investment in	Investment in		
Real Estate	Real Estate	\$ 66,855	\$ 112,739
Tenant	Tenant	=====	=====
Improvements	Improvements		
Funded by	Funded by		
Tenant	Tenant	\$ 3,366	\$ 1,680
Write-off of Fully	Write-off of Fully		
Depreciated Assets	Depreciated Assets	\$(21,557)	\$(28,686)

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL, L.P.**  
**CONSOLIDATED BALANCE SHEETS**  
**(In thousands, except Unit data)**

	September 30, 2023	December 31, 2022	
	(Unaudited)		
	March 31, 2024		March 31, 2024
	(Unaudited)		December 31, 2023
<b>ASSETS</b>			
<b>ASSETS</b>			
<b>ASSETS</b>	<b>ASSETS</b>		
Assets:	Assets:		
Assets:			
Assets:			
Investment in Real Estate:	Investment in Real Estate:		
Investment in Real Estate:			
Land			
Land			
Land	Land	\$1,734,634	\$1,646,179
Buildings and Improvements	Buildings and Improvements	3,673,618	3,442,957
Construction in Progress	Construction in Progress	248,085	253,903
Less: Accumulated Depreciation	Less: Accumulated Depreciation	(1,002,239)	(921,480)
Net Investment in Real Estate (including \$310,450 and \$313,245 related to consolidated variable interest entities, see Note 5)		4,654,098	4,421,559

Net Investment in Real Estate (including \$298,357 and \$302,869 related to consolidated variable interest entities, see Note 5)			
Operating Lease Right-of- Use Assets	Operating Lease Right-of-Use Assets	24,244	24,580
Operating Lease Right-of-Use Assets			
Operating Lease Right-of-Use Assets			
Cash and Cash Equivalents	Cash and Cash Equivalents	54,252	133,244
Restricted Cash		—	11,874
Tenant Accounts Receivable			
Tenant Accounts Receivable			
Tenant Accounts Receivable	Tenant Accounts Receivable	6,491	7,135
Investment in Joint Venture	Investment in Joint Venture	41,940	8,822
Deferred Rent Receivable	Deferred Rent Receivable	138,831	122,918
Prepaid Expenses and Other Assets, Net	Prepaid Expenses and Other Assets, Net	241,105	233,471
Prepaid Expenses and Other Assets, Net			
Prepaid Expenses and Other Assets, Net			
Total Assets	Total Assets	\$5,160,961	\$4,963,603
<b>LIABILITIES AND PARTNERS' CAPITAL</b>	<b>LIABILITIES AND PARTNERS' CAPITAL</b>		
Liabilities:	Liabilities:		
Liabilities:			
Liabilities:			
Indebtedness:	Indebtedness:		
Indebtedness:			
Indebtedness:			
Mortgage Loan Payable			
Mortgage Loan Payable			
Mortgage Loan Payable	Mortgage Loan Payable	\$ 10,059	\$ 10,299
Senior Unsecured Notes, Net	Senior Unsecured Notes, Net	994,282	993,742
Unsecured Term Loans, Net	Unsecured Term Loans, Net	920,460	919,260
Unsecured Credit Facility	Unsecured Credit Facility	275,000	143,000
Accounts Payable, Accrued Expenses and Other Liabilities	Accounts Payable, Accrued Expenses and Other Liabilities	177,289	194,031
Operating Lease Liabilities	Operating Lease Liabilities	22,019	22,266

Rents Received in Advance and Security Deposits	Rents Received in Advance and Security Deposits	101,523	100,166
<b>Rents Received in Advance and Security Deposits</b>			
<b>Rents Received in Advance and Security Deposits</b>			
Distributions Payable	Distributions Payable	44,329	41,259
Total Liabilities	Total Liabilities	2,544,961	2,424,023
Commitments and Contingencies (see Note 12)	Commitments and Contingencies (see Note 12)		
Partners' Capital:	Partners' Capital:		
Partners' Capital:	Partners' Capital:		
First Industrial, L.P.'s Partners' Capital:	First Industrial, L.P.'s Partners' Capital:		
General Partner Units (132,274,973 and 132,141,503 units outstanding)	2,456,472	2,395,601	
Limited Partners Units (3,392,561 and 3,055,766 units outstanding)	105,597	95,015	
First Industrial, L.P.'s Partners' Capital:	First Industrial, L.P.'s Partners' Capital:		
General Partner Units (132,341,354 and 132,289,039 units outstanding)			
General Partner Units (132,341,354 and 132,289,039 units outstanding)			
General Partner Units (132,341,354 and 132,289,039 units outstanding)			
Limited Partners Units (3,637,284 and 3,378,165 units outstanding)			
Accumulated Other Comprehensive Income	Accumulated Other Comprehensive Income	46,846	34,186
Total First Industrial L.P.'s Partners' Capital	Total First Industrial L.P.'s Partners' Capital	2,608,915	2,524,802
Noncontrolling Interests	Noncontrolling Interests	7,085	14,778
Total Partners' Capital	Total Partners' Capital	2,616,000	2,539,580
Total Liabilities and Partners' Capital	Total Liabilities and Partners' Capital	\$5,160,961	\$4,963,603

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL, L.P.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Unaudited; in thousands, except per Unit data)**

	Three Months Ended September 30, 2023	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
--	--	--	---	---

Three Months Ended March 31, 2024						
Three Months Ended March 31, 2024						
Three Months Ended March 31, 2024						
Revenues:						
Revenues:	Revenues:					
Revenues:	Lease Revenue	\$ 152,517	\$ 137,744	\$ 448,073	\$ 391,613	
Lease Revenue						
Lease Revenue						
Joint Venture Fees						
Joint Venture Fees						
Joint Venture Fees	Joint Venture Fees	822	438	3,738	512	
Other Revenue	Other Revenue	1,766	1,571	4,940	3,190	
Other Revenue						
Other Revenue						
Total Revenues						
Total Revenues						
Total Revenues	Total Revenues	155,105	139,753	456,751	395,315	
Expenses:	Expenses:					
Expenses:						
Expenses:	Property Expenses	42,559	35,775	124,498	106,050	
Property Expenses						
Property Expenses						
General and Administrative						
General and Administrative						
General and Administrative	General and Administrative	8,456	8,227	27,330	25,217	
Joint Venture Development Services Expense	Joint Venture Development Services Expense					
Joint Venture Development Services Expense						
Depreciation and Other Amortization						
Depreciation and Other Amortization						
Depreciation and Other Amortization	Depreciation and Other Amortization	41,146	38,332	121,508	108,712	
Total Expenses	Total Expenses	92,720	82,652	276,026	240,297	
Total Expenses						
Total Expenses						
Other Income (Expense):						
Other Income (Expense):						
Other Income (Expense):	Other Income (Expense):					
Gain on Sale of Real Estate	Gain on Sale of Real Estate	34,368	83,907	47,421	84,204	
Gain on Sale of Real Estate						
Gain on Sale of Real Estate						
Interest Expense	Interest Expense	(19,906)	(13,094)	(53,923)	(33,104)	
Interest Expense						

Interest Expense					
Amortization of Debt Issuance Costs					
Amortization of Debt Issuance Costs					
Amortization of Debt Issuance Costs	Amortization of Debt Issuance Costs				
Amortization of Debt Issuance Costs	Amortization of Debt Issuance Costs	(905)	(801)	(2,714)	(2,287)
Total Other Income (Expense)	Total Other Income (Expense)	13,557	70,012	(9,216)	48,813
Income from Operations Before Equity in Income (Loss) of Joint Venture and Income Tax Provision		75,942	127,113	171,509	203,831
Equity in Income (Loss) of Joint Venture		1,530	(7)	30,598	118,182
Total Other Income (Expense)					
Total Other Income (Expense)					
Income from Operations Before Equity in Income of Joint Venture and Income Tax Provision					
Income from Operations Before Equity in Income of Joint Venture and Income Tax Provision					
Income from Operations Before Equity in Income of Joint Venture and Income Tax Provision					
Equity in Income of Joint Venture					
Equity in Income of Joint Venture					
Equity in Income of Joint Venture					
Income Tax Provision	Income Tax Provision	(333)	(231)	(7,959)	(24,339)
Net Income	Net Income	77,139	126,875	194,148	297,674
Net Income					
Net Income					
Less: Net Income Attributable to the Noncontrolling Interests					
Less: Net Income Attributable to the Noncontrolling Interests					
Less: Net Income Attributable to the Noncontrolling Interests	Less: Net Income Attributable to the Noncontrolling Interests	(222)	(86)	(3,814)	(14,361)
Net Income Available to Unitholders and Participating Securities	Net Income Available to Unitholders and Participating Securities	\$ 76,917	\$ 126,789	\$ 190,334	\$ 283,313
Net Income Available to Unitholders and Participating Securities					
Net Income Available to Unitholders and Participating Securities					
Net Income Allocable to Participating Securities					
Net Income Allocable to Participating Securities					
Net Income Allocable to Participating Securities	Net Income Allocable to Participating Securities	(199)	(307)	(478)	(664)
Net Income Available to Unitholders	Net Income Available to Unitholders	\$ 76,718	\$ 126,482	\$ 189,856	\$ 282,649
Net Income Available to Unitholders					
Net Income Available to Unitholders					
Basic Earnings Per Unit:					

Basic Earnings Per Unit:						
Basic Earnings Per Unit:	Basic Earnings Per Unit:					
Net Income Available to Unitholders	Net Income Available to Unitholders	\$ 0.57	\$ 0.94	\$ 1.41	\$ 2.11	
Net Income Available to Unitholders						
Net Income Available to Unitholders						
Diluted Earnings Per Unit:	Diluted Earnings Per Unit:					
Diluted Earnings Per Unit:						
Diluted Earnings Per Unit:						
Net Income Available to Unitholders						
Net Income Available to Unitholders						
Net Income Available to Unitholders	Net Income Available to Unitholders	\$ 0.57	\$ 0.94	\$ 1.40	\$ 2.10	
Weighted Average Units Outstanding - Basic	Weighted Average Units Outstanding - Basic	134,704	134,282	134,697	134,212	
Weighted Average Units Outstanding - Basic						
Weighted Average Units Outstanding - Basic						
Weighted Average Units Outstanding - Diluted	Weighted Average Units Outstanding - Diluted	135,166	134,761	135,214	134,616	
Weighted Average Units Outstanding - Diluted						
Weighted Average Units Outstanding - Diluted						

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL, L.P.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(Unaudited; in thousands)**

		Three Months Ended September 30, 2023	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
	Three Months Ended March 31, 2024				
	Three Months Ended March 31, 2024				
	Three Months Ended March 31, 2024				
Net Income	Net Income	\$ 77,139	\$ 126,875	\$ 194,148	\$ 297,674
Mark-to-Market Gain on Derivative Instruments		7,536	24,466	12,352	41,257
Mark-to-Market Gain (Loss) on Derivative Instruments					
Mark-to-Market Gain (Loss) on Derivative Instruments					
Mark-to-Market Gain (Loss) on Derivative Instruments					
Amortization of Derivative Instruments	Amortization of Derivative Instruments	103	103	308	308
Comprehensive Income	Comprehensive Income	84,778	151,444	\$ 206,808	\$ 339,239
Comprehensive Income					
Comprehensive Income					
Comprehensive Income Attributable to Noncontrolling Interests					

Comprehensive Income Attributable to Noncontrolling Interests	Comprehensive Income Attributable to Noncontrolling Interests	(222)	(86)	(3,814)	(14,361)
Comprehensive Income Attributable to Unitholders	Comprehensive Income Attributable to Unitholders	\$ 84,556	\$ 151,358	\$ 202,994	\$ 324,878
Comprehensive Income Attributable to Unitholders	Comprehensive Income Attributable to Unitholders				
Comprehensive Income Attributable to Unitholders	Comprehensive Income Attributable to Unitholders				

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL, L.P.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN PARTNERS' CAPITAL**  
(Uaudited; in thousands, except per Unit data)

Nine Months Ended September 30, 2023:	Accumulated							
	General	Limited	Other					
	Partner Units	Partner Units	Comprehensive Income (Loss)	Noncontrolling Interests	Total			
Balance as of December 31, 2022								
2022	\$ 2,395,601	\$ 95,015	\$ 34,186	\$ 14,778	\$ 2,539,580			
Net Income	55,947	1,447	—	3,381	60,775			
Other Comprehensive Loss	—	—	(12,918)	—	(12,918)			
Stock Based Compensation Activity	(1,121)	5,748	—	—	4,627			
Unit Distributions (\$0.320 Per Unit)	(42,401)	(1,059)	—	—	(43,460)			
Conversion of Limited Partner Units to General Partner Units	513	(513)	—	—	—			
Contributions from Noncontrolling Interests	—	—	—	1	1			
Distributions to Noncontrolling Interests	—	—	—	(11,359)	(11,359)			
Balance as of March 31, 2023	\$ 2,408,539	\$ 100,638	\$ 21,268	\$ 6,801	\$ 2,537,246			
Three Months Ended March 31, 2024:								
Balance as of December 31, 2023								
Net Income	Net Income	54,613	1,410	—	211	56,234		
Other	Other							
Comprehensive Income	Comprehensive Income	—	—	17,939	—	17,939		
Stock Based Compensation Activity	Stock Based Compensation Activity	1,287	1,931	—	—	3,218		
Unit Distributions (\$0.320 Per Unit)	(42,404)	(1,049)	—	—	(43,453)			
Stock Based Compensation Activity								
Stock Based Compensation Activity								

Unit						
Distributions						
(\$0.37 Per Unit)						
Conversion of	Conversion of					
Limited Partner	Limited Partner					
Units to	Units to					
General	General					
Partner Units	Partner Units	151	(151)	—	—	—
Retirement of						
Limited Partner						
Units						
Contributions	Contributions					
from	from					
Noncontrolling	Noncontrolling					
Interests	Interests	—	—	—	2	2
Distributions to	Distributions to					
Noncontrolling	Noncontrolling					
Interests	Interests	—	—	—	(69)	(69)
Balance as of June 30, 2023		\$2,422,186	\$102,779	\$ 39,207	\$ 6,945	\$2,571,117
Net Income		74,986	1,931	—	222	77,139
Other Comprehensive Income		—	—	7,639	—	7,639
Balance as of						
March 31, 2024						
Stock Based Compensation						
Activity		1,277	2,160	—	—	3,437
Unit Distributions (\$0.320 Per Unit)		(42,373)	(877)	—	—	(43,250)
Conversion of Limited Partner						
Units to General Partner Units		396	(396)	—	—	—
Contributions from						
Noncontrolling Interests		—	—	—	24	24
Distributions to Noncontrolling Interests		—	—	—	(106)	(106)
Balance as of September 30, 2023		<u>\$2,456,472</u>	<u>\$105,597</u>	<u>\$ 46,846</u>	<u>\$ 7,085</u>	<u>\$2,616,000</u>

**FIRST INDUSTRIAL, L.P.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN PARTNERS' CAPITAL (Continued)**  
(U unaudited; in thousands, except per Unit data)

Nine Months Ended September 30, 2022:	Accumulated					
	General		Limited		Other	
	Partner	Units	Partner	Units	Comprehensive Income	Noncontrolling Interests
					Total	
Balance as of December 31, 2021						
	\$2,175,549	\$81,435	\$ (4,331)	\$ 4,954	\$ 2,257,607	
Three Months Ended March 31, 2023:						
Balance as of December 31, 2022						
Net Income	Net Income	36,237	868	—	18	37,123
Other Comprehensive Income		—	—	11,197	—	11,197
Contribution of General Partner Units, Net of Issuance Costs		12,746	—	—	—	12,746
Three Months Ended March 31, 2023:						
Accumulated						
General	Limited	Other	Partner	Partner	Comprehensive	Total
Units	Units	Income (Loss)			Noncontrolling Interests	

Other						
Comprehensive						
Loss						
Stock Based Compensation	Stock Based Compensation					
Activity	Activity	(1,680)	4,401	—	—	2,721
Unit Distributions (\$0.295 Per Unit)	(39,009)	(878)	—	—	(39,887)	
Stock Based Compensation						
Activity						
Stock Based Compensation						
Activity						
Unit Distributions (\$0.32 Per Unit)						
Conversion of Limited Partner Units to General Partner Units	Conversion of Partner Units to General Partner Units	36	(36)	—	—	—
Contributions from Noncontrolling Interests	Contributions from Noncontrolling Interests	—	—	—	112	112
Distributions to Noncontrolling Interests		—	—	—	(40)	(40)
Balance as of March 31, 2022	\$2,183,879	\$85,790	\$ 6,866	\$ 5,044	\$ 2,281,579	
Net Income	116,969	2,450	—	14,257	133,676	
Other Comprehensive Income	—	—	5,799	—	5,799	
Stock Based Compensation						
Activity	1,074	2,819	—	—	3,893	
Unit Distributions (\$0.295 Per Unit)	(39,008)	(758)	—	—	(39,766)	
Conversion of Limited Partner Units to General Partner Units	1,235	(1,235)	—	—	—	
Contributions from Noncontrolling Interests						
Contributions from Noncontrolling Interests	Contributions from Noncontrolling Interests	—	—	—	1	1
Distributions to Noncontrolling Interests	Distributions to Noncontrolling Interests	—	—	—	(4,449)	(4,449)
Balance as of June 30, 2022	\$2,264,149	\$89,066	\$ 12,665	\$ 14,853	\$ 2,380,733	
Net Income	123,866	2,923	—	86	126,875	
Other Comprehensive Income	—	—	24,569	—	24,569	
Balance as of March 31, 2023						
Stock Based Compensation						
Activity	1,127	2,457	—	—	3,584	
Unit Distributions (\$0.295 Per Unit)	(39,101)	(1,042)	—	—	(40,143)	
Conversion of Limited Partner Units to General Partner Units	1,441	(1,441)	—	—	—	
Contributions from Noncontrolling Interests	—	—	—	129	129	

Distributions to Noncontrolling					
Interests	—	—	—	(11)	(11)
Balance as of September 30,					
2022	<u>\$2,351,482</u>	<u>\$91,963</u>	<u>\$ 37,234</u>	<u>\$ 15,057</u>	<u>\$2,495,736</u>

The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL, L.P.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Uaudited; in thousands)

		Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022		
		Three Months Ended March 31, 2024		Three Months Ended March 31, 2024	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net Income		Net Income	\$194,148	\$297,674	
Net Income					
Net Income					
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:		Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:			
Depreciation					
Depreciation					
Depreciation		Depreciation	96,808	88,286	
Amortization of Debt Issuance Costs		Amortization of Debt Issuance Costs	2,714	2,287	
Other Amortization, Including Equity Based Compensation		Other Amortization, Including Equity Based Compensation			
		Compensation	25,136	24,779	
Equity in Income of Joint Venture					
Equity in Income of Joint Venture					
Equity in Income of Joint Venture		Equity in Income of Joint Venture	(30,598)	(118,182)	
Distributions from the Joint Venture		Distributions from the Joint Venture	6,584	118,027	
Gain on Sale of Real Estate		Gain on Sale of Real Estate	(47,421)	(84,204)	
Straight-line Rental Income and Expense, Net		Straight-line Rental Income and Expense, Net	(15,891)	(16,895)	
Straight-line Rental Income and Expense, Net					
Straight-line Rental Income and Expense, Net					
Increase in Tenant Accounts Receivable, Prepaid Expenses and Other Assets, Net					

Increase in Tenant Accounts Receivable, Prepaid Expenses and Other Assets, Net			
Increase in Tenant Accounts Receivable, Prepaid Expenses and Other Assets, Net	Increase in Tenant Accounts Receivable, Prepaid Expenses and Other Assets, Net		
	(3,851)	(6,974)	
Increase in Accounts Payable, Accrued Expenses, Other Liabilities, Rents Received in Advance and Security Deposits	12,799	41,167	
(Decrease) Increase in Accounts Payable, Accrued Expenses, Other Liabilities, Rents Received in Advance and Security Deposits			
(Decrease) Increase in Accounts Payable, Accrued Expenses, Other Liabilities, Rents Received in Advance and Security Deposits			
(Decrease) Increase in Accounts Payable, Accrued Expenses, Other Liabilities, Rents Received in Advance and Security Deposits			
Net Cash Provided by Operating Activities	Net Cash Provided by Operating Activities	240,428	345,965
Net Cash Provided by Operating Activities			
Net Cash Provided by Operating Activities			
CASH FLOWS FROM INVESTING ACTIVITIES:	CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisitions of Real Estate			
Acquisitions of Real Estate			
Acquisitions of Real Estate	Acquisitions of Real Estate	(93,504)	(272,508)
Additions to Investment in Real Estate and Non-Acquisition Tenant Improvements and Lease Costs	Additions to Investment in Real Estate and Non-Acquisition Tenant Improvements and Lease Costs	(280,536)	(384,004)
Net Proceeds from Sales of Investments in Real Estate	Net Proceeds from Sales of Investments in Real Estate	58,440	122,516
Contributions to and Investments in the Joint Venture	Contributions to and Investments in the Joint Venture	(10,060)	(2,798)
Distributions from the Joint Venture	—	29,363	
Contributions to and Investments in the Joint Venture			

Contributions to and Investments in the Joint Venture		
Decrease (Increase) in Escrow Deposits and Other Investing Activity		
Decrease (Increase) in Escrow Deposits and Other Investing Activity		
Decrease (Increase) in Escrow Deposits and Other Investing Activity	Decrease (Increase) in Escrow Deposits and Other Investing Activity	
		2,780 (4,036)
Net Cash Used in Investing Activities	Net Cash Used in Investing Activities	
		(322,880) (511,467)
CASH FLOWS FROM FINANCING ACTIVITIES:	CASH FLOWS FROM FINANCING ACTIVITIES:	
Financing and Equity Issuance Costs		(9) (5,060)
Contribution of General Partner Units		— 12,823
Tax Paid on Vested Equity Compensation		(2,510) (2,942)
Income Taxes Paid on Vested Equity Compensation		
Income Taxes Paid on Vested Equity Compensation		
Income Taxes Paid on Vested Equity Compensation		
Unit Distributions Paid	Unit Distributions Paid	(126,148) (115,619)
Contributions from Noncontrolling Interests	Contributions from Noncontrolling Interests	27 242
Contributions from Noncontrolling Interests		
Distributions to Noncontrolling Interests	Distributions to Noncontrolling Interests	
		(11,534) (4,500)
Repayments on Mortgage Loans Payable		(240) (69,387)
Repayments on Mortgage Loan Payable		
Proceeds from Unsecured Term Loans		— 165,000
Proceeds from Unsecured Credit Facility		
Proceeds from Unsecured Credit Facility		
Proceeds from Unsecured Credit Facility	Proceeds from Unsecured Credit Facility	278,000 600,000
Repayments on Unsecured Credit Facility	Repayments on Unsecured Credit Facility	
		(146,000) (322,000)
Net Cash (Used in) Provided by Financing Activities		(8,414) 258,557
Net (Decrease) Increase in Cash, Cash Equivalents and Restricted Cash		(90,866) 93,055
Net Cash Used in Financing Activities		
Net Cash Used in Financing Activities		
Net Cash Used in Financing Activities		

Net Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash		
Cash, Cash Equivalents and Restricted Cash, Beginning of Year	Cash, Cash Equivalents and Restricted Cash, Beginning of Year	145,118 58,780
Cash, Cash Equivalents and Restricted Cash, End of Period	Cash, Cash Equivalents and Restricted Cash, End of Period	\$ 54,252 \$151,835

**FIRST INDUSTRIAL, L.P.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**  
**(Unaudited; in thousands)**

		Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022	
		Three Months Ended March 31, 2024		Three Months Ended March 31, 2024
SUPPLEMENTAL INFORMATION TO STATEMENTS OF CASH FLOWS:				Three Months Ended March 31, 2023
Interest Expense Capitalized in Connection with Development Activity and Joint Venture		\$ 11,013		\$ 12,551
Interest Expense Capitalized in Connection with Development Activity				
Interest Expense Capitalized in Connection with Development Activity				
Interest Expense Capitalized in Connection with Development Activity				
Cash Paid for Operating Lease Liabilities	Cash Paid for Operating Lease Liabilities	\$ 2,501	\$ 2,571	
Supplemental Schedule of Non- Cash Operating Activities:	Supplemental Schedule of Non- Cash Operating Activities:			
Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets	Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets	\$ 661	\$ 366	

Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets			
Operating Lease Liabilities Arising from Obtaining Right-of-Use Assets			
Supplemental Schedule of Non-Cash Investing and Financing Activities:		Supplemental Schedule of Non-Cash Investing and Financing Activities:	
	General and Limited Partner Unit Distributions Payable	General and Limited Partner Unit Distributions Payable	
General and Limited Partner Unit Distributions Payable	General and Limited Partner Unit Distributions Payable	\$ 44,329	\$ 40,794
Exchange of Limited Partner Units for General Partner Units:	Exchange of Limited Partner Units for General Partner Units:		
Exchange of Limited Partner Units for General Partner Units:			
Exchange of Limited Partner Units for General Partner Units:			
Limited Partner Units			
Limited Partner Units			
Limited Partner Units	Limited Partner Units	\$ (1,060)	\$ (2,712)
General Partner Units	General Partner Units	1,060	2,712
Total	Total	\$ —	\$ —
Assumption of Liabilities in Connection with the Acquisition of Real Estate	Assumption of Liabilities in Connection with the Acquisition of Real Estate	\$ 351	\$ 2,085
Assumption of Liabilities in Connection with the Acquisition of Real Estate			
Assumption of Liabilities in Connection with the Acquisition of Real Estate			
Accounts Payable Related to Construction in Progress and Additions to Investment in Real Estate	Accounts Payable Related to Construction in Progress and Additions to Investment in Real Estate	\$ 66,855	\$ 112,739
Tenant Improvements Funded by Tenant	Tenant Improvements Funded by Tenant	\$ 3,366	\$ 1,680

Write-off of Fully Depreciated Assets	Write-off of Fully Depreciated Assets	<u><u>\$ (21,557)</u></u>	<u><u>\$ (28,686)</u></u>
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The accompanying notes are an integral part of the consolidated financial statements.

**FIRST INDUSTRIAL REALTY TRUST, INC. AND FIRST INDUSTRIAL, L.P.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Uaudited; dollars in thousands, except per share and Unit data)

## 1. Organization

First Industrial Realty Trust, Inc. (the "Company") is a self-administered and fully integrated real estate company which owns, manages, acquires, sells, develops and redevelops industrial real estate. The Company is a Maryland corporation organized on August 10, 1993 and a real estate investment trust ("REIT") as defined in the Internal Revenue Code of 1986 (the "Code"). Unless stated otherwise or the context otherwise requires, the terms "we," "our" and "us" refer to the Company and its subsidiaries, including its operating partnership, First Industrial, L.P. (the "Operating Partnership"), and its consolidated subsidiaries.

We began operations on July 1, 1994. The Company's operations are conducted primarily through the Operating Partnership, of which the Company is the sole general partner (the "General Partner"), with an approximate 97.5% ownership interest ("General Partner Units") at September 30, 2023 March 31, 2024. The Operating Partnership also conducts operations through several other limited partnerships (the "Other Real Estate Partnerships"), numerous limited liability companies ("LLCs") and certain taxable REIT subsidiaries ("TRSS"), the operating data of which, together with that of the Operating Partnership, is consolidated with that of the Company as presented herein. The Operating Partnership holds at least a 99% limited partnership interest in each of the Other Real Estate Partnerships. The general partners of the Other Real Estate Partnerships are separate corporations, wholly-owned by the Company, each with at least a .01% general partnership interest in the Other Real Estate Partnerships. The Company does not have any significant assets or liabilities other than its investment in the Operating Partnership and its 100% ownership interest in the general partners of the Other Real Estate Partnerships. The Company's noncontrolling interest in the Operating Partnership of approximately 2.5% 2.7% at September 30, 2023 March 31, 2024 represents the aggregate partnership interest held by the limited partners thereof ("Limited Partner Units" and together with the General Partner Units, the "Units"). The limited partners of the Operating Partnership are persons or entities who contributed their direct or indirect interests in properties to the Operating Partnership in exchange for common Limited Partner Units of the Operating Partnership and/or recipients of RLP Units of the Operating Partnership (see Note 6) pursuant to the Company's stock incentive plan.

Through a wholly-owned TRS of the Operating Partnership, we own an equity interest in a joint venture (the "Joint Venture"). We also provide various services to the Joint Venture. The Joint Venture is accounted for under the equity method of accounting. The operating data of the Joint Venture is not consolidated with that of the Company or the Operating Partnership as presented herein. See Note 5 for more information related to the Joint Venture.

Profits, losses and distributions of the Operating Partnership, the LLCs, the Other Real Estate Partnerships, the TRSs and the Joint Venture are allocated to the general partner and the limited partners, the members or the shareholders, as applicable, of such entities in accordance with the provisions contained within their respective organizational documents.

As of September 30, 2023 March 31, 2024, we owned 434,421 industrial properties located in 18,19 states, containing an aggregate of approximately 67.2 million 66.7 million square feet of gross leasable area ("GLA"). Of the 434,421 properties owned on a consolidated basis, none of them are directly owned by the Company.

## 2. Summary of Significant Accounting Policies

### Basis of Presentation

The accompanying unaudited interim consolidated financial statements Consolidated Financial Statements have been prepared in accordance with the accounting policies described in the consolidated financial statements Consolidated Financial Statements and related notes included in our annual report on Form 10-K for the year ended December 31, 2022 December 31, 2023 ("2022 2023 Form 10-K") and should be read in conjunction with such consolidated financial statements Consolidated Financial Statements and related notes. The 2022 2023 year end consolidated balance sheet Consolidated Balance Sheet data included in this Form 10-Q filing was derived from the audited consolidated financial statements Consolidated Financial Statements in our 2022 2023 Form 10-K, but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP"). The following notes to these interim consolidated financial statements Consolidated Financial Statements highlight significant changes to the notes included in the December 31, 2022 December 31, 2023 audited consolidated financial statements Consolidated Financial Statements included in our 2022 2023 Form 10-K and present interim disclosures as required by the Securities and Exchange Commission.

### Use of Estimates

In order to conform with GAAP, in preparation of our consolidated financial statements Consolidated Financial Statements we are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, and the reported amounts of revenues and expenses for the three and nine months ended September 30, 2023 March 31, 2024 and 2022, 2023. Actual results could differ from those estimates. In our opinion, the accompanying unaudited interim consolidated financial statements Consolidated Financial Statements reflect all adjustments necessary for a fair statement of our financial position as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, the results of our operations and comprehensive income for each of the three and nine months ended September 30, 2023 March 31, 2024 and 2022, 2023, and our cash flows for each of the nine three months ended September 30, 2023 March 31, 2024 and 2022, 2023. All adjustments are of a normal recurring nature.

### Reclassifications Recent Accounting Pronouncements

Deferred Leasing Intangibles, Net as in November 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2023-07, "Improvements to Reportable Segment Disclosures" ("ASU 2023-07"). ASU 2023-07 requires disclosure of December 31, 2022 have been reclassified significant segment expenses that are regularly provided to the Prepaid Expenses chief operating decision maker and Other Assets, Net line item included within the segment measure of profit or loss. ASU 2023-07 will be applied retrospectively and is effective for annual reporting periods in fiscal years beginning after December 15, 2023, and interim reporting periods in fiscal years beginning after December 31, 2024. We are currently evaluating ASU 2023-07 to determine its impact on our disclosures.

In December 2023, the **Accounts Payable, Accrued Expenses** FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" ("ASU 2023-09"). ASU 2023-09 requires enhanced income tax disclosures, primarily through standardization and **Other Liabilities** line item disaggregation of rate reconciliation categories and income taxes paid by jurisdiction. ASU 2023-09 is effective for annual periods in the consolidated balance sheets fiscal years beginning after December 15, 2025, and should be applied either prospectively or retrospectively. We are currently evaluating ASU 2023-09 to conform to the 2023 presentation. determine its impact on our disclosures.

### 3. Investment in Real Estate

#### Acquisitions Sales

During the **nine** three months ended **September 30, 2023** **March 31, 2024**, we acquired two **sold** **nine** industrial properties comprised of approximately **0.03 million** **0.4** million square feet of GLA and five land parcels. We accounted for the properties and land parcels as asset acquisitions and capitalized transaction costs to the basis of the acquired assets. The following table summarizes the allocation of the purchase price, excluding transaction costs, to each major asset class for the industrial properties and land parcels acquired during the nine months ended September 30, 2023:

Land	\$	84,181
Building and Improvements		3,403
In-Place Leases		993
Below Market Leases		(1,093)
Other Assets		170
<b>Total Purchase Price</b>	<b>\$</b>	<b>87,654</b>

#### Sales

During the nine months ended September 30, 2023, we sold four industrial properties comprised of approximately 0.2 million square feet of GLA and two land parcels. Gross proceeds from the sales were \$61,443 \$48,507 and the gain on sale of real estate attributable to these sales was \$47,421. \$30,852.

### 4. Indebtedness

The following table discloses certain information regarding our indebtedness:

	Outstanding Balance at		Interest Rate at September 30, 2023	Effective Interest Rate at Issuance		Maturity Date		
	September 30, 2023	December 31, 2022						
<b>Mortgage Loan Payable</b>								
<b>Mortgage Loan Payable</b>								
Mortgage Loan Payable	Mortgage Loan Payable	\$ 10,059	\$ 10,299	4.17%	4.17%	8/1/2028		
Senior Unsecured Notes, Gross	Senior Unsecured Notes, Gross							
<b>Senior Unsecured Notes, Gross</b>								
<b>Senior Unsecured Notes, Gross</b>								
2027 Notes	2027 Notes	6,070	6,070	7.15%	7.11%	5/15/2027		
2028 Notes	2028 Notes	31,901	31,901	7.60%	8.13%	7/15/2028		
2028 Notes	2028 Notes							
2028 Notes	2028 Notes							
2032 Notes	2032 Notes							
2032 Notes	2032 Notes	10,600	10,600	7.75%	7.87%	4/15/2032		
2027 Private Placement Notes	2027 Private Placement Notes	125,000	125,000	4.30%	4.30%	4/20/2027		
2027 Private Placement Notes	2027 Private Placement Notes							
2028 Private Placement Notes	2028 Private Placement Notes							
2028 Private Placement Notes	2028 Private Placement Notes							

2028 Private Placement Notes	2028 Private Placement Notes	150,000	150,000	3.86%	3.86%	2/15/2028
2029 Private Placement Notes	2029 Private Placement Notes	75,000	75,000	4.40%	4.40%	4/20/2029
2029 Private Placement Notes						
2029 Private Placement Notes						
2029 II Private Placement Notes						
2029 II Private Placement Notes						
2029 II Private Placement Notes	2029 II Private Placement Notes	150,000	150,000	3.97%	4.23%	7/23/2029
2030 Private Placement Notes	2030 Private Placement Notes	150,000	150,000	3.96%	3.96%	2/15/2030
2030 Private Placement Notes						
2030 Private Placement Notes						
2030 II Private Placement Notes						
2030 II Private Placement Notes						
2030 II Private Placement Notes	2030 II Private Placement Notes	100,000	100,000	2.74%	2.74%	9/17/2030
2032 Private Placement Notes	2032 Private Placement Notes	200,000	200,000	2.84%	2.84%	9/17/2032
2032 Private Placement Notes						
2032 Private Placement Notes						
<b>Subtotal</b>						
<b>Subtotal</b>						
<b>Subtotal</b>	<b>Subtotal</b>	\$ 998,571	\$ 998,571			
Unamortized Debt Issuance Costs	Unamortized Debt Issuance Costs	(4,241)	(4,777)			
Unamortized Debt Issuance Costs						
Unamortized Debt Issuance Costs						
Unamortized Discounts						
Unamortized Discounts						
Unamortized Discounts	Unamortized Discounts	(48)	(52)			
Senior Unsecured Notes, Net	Senior Unsecured Notes, Net	\$ 994,282	\$ 993,742			
Senior Unsecured Notes, Net						
Senior Unsecured Notes, Net						
Unsecured Term Loans, Gross						
Unsecured Term Loans, Gross						
Unsecured Term Loans, Gross	Unsecured Term Loans, Gross					
2021 Unsecured Term Loan (A)	2021 Unsecured Term Loan (A)	200,000	200,000	1.81%	N/A	7/7/2026
2021 Unsecured Term Loan (A)						
2021 Unsecured Term Loan (A)						
2022 Unsecured Term Loan (A)						
2022 Unsecured Term Loan (A)						
2022 Unsecured Term Loan (A)	2022 Unsecured Term Loan (A)	425,000	425,000	3.64%	N/A	10/18/2027

2022 Unsecured Term Loan II (A)(B)	2022 Unsecured Term Loan II (A)(B)	300,000	300,000	4.88%	N/A	8/12/2025
2022 Unsecured Term Loan II (A)(B)						
2022 Unsecured Term Loan II (A)(B)						
<b>Subtotal</b>						
<b>Subtotal</b>	<b>Subtotal</b>	\$ 925,000	\$ 925,000			
Unamortized Debt	Unamortized Debt					
Issuance Costs	Issuance Costs	(4,540)	(5,740)			
Unamortized Debt Issuance Costs						
Unamortized Debt Issuance Costs						
<b>Unsecured Term Loans, Net</b>						
<b>Unsecured Term Loans, Net</b>						
Unsecured Term Loans, Net	Unsecured Term Loans, Net	\$ 920,460	\$ 919,260			
Unsecured Credit Facility (c)	Unsecured Credit Facility (c)	\$ 275,000	\$ 143,000	6.18%	N/A	7/7/2025
Unsecured Credit Facility (c)						
Unsecured Credit Facility (c)						

(a) The interest rate at **September 30, 2023** **March 31, 2024** includes the impact of derivative instruments which effectively convert the variable rate of the debt to a fixed rate. See Note 10.

(b) At our option, we may extend the maturity pursuant to two, one-year extension options, subject to certain conditions.

(c) At our option, we may extend the maturity pursuant to two, six-month extension options, subject to certain conditions. Amounts exclude unamortized debt issuance costs of **\$2,315** **\$1,706** and **\$3,285** **\$2,036** as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, respectively, which are included in the line item *Prepaid Expenses and Other Assets, Net*.

#### Mortgage Loan Payable

As of **September 30, 2023** **March 31, 2024**, the mortgage loan payable is collateralized by industrial properties with a net carrying value of **\$31,222** **\$30,871**. We believe the Operating Partnership and the Company were in compliance with all covenants relating to our mortgage loan as of **September 30, 2023** **March 31, 2024**.

#### Amendments of Unsecured Credit Facility and Unsecured Term Loan Agreements

On May 31, 2023, we amended our \$750,000 revolving credit agreement (the "Unsecured Credit Facility") and our \$200,000 term loan agreement (the "2021 Unsecured Term Loan") to replace LIBOR with SOFR as the benchmark interest rate. Borrowings under the Unsecured Credit Facility bear interest at SOFR, plus a 10 basis point adjustment, plus a credit spread, which is currently 77.5 basis points. Borrowings under the 2021 Unsecured Term Loan bear interest at SOFR, plus a 10 basis point adjustment, plus a credit spread, which is currently 85 basis points. The credit spreads for each debt instrument are subject to adjustment based on our leverage and investment grade rating.

#### Indebtedness

The following is a schedule of the stated maturities and scheduled principal payments of our indebtedness, exclusive of discounts, debt issuance costs and the impact of extension options, for the next five years as of **September 30, March 31**, and thereafter:

	Amount		Amount
Remainder of 2023	\$ 80		
2024	335		
Remainder of 2024			
2025	2025	575,349	
2026	2026	200,364	
2027	2027	556,449	
2028			
Thereafter	Thereafter	876,053	

Total	Total	\$2,208,630
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Our Unsecured Credit Facility, our Unsecured Term Loans, our senior notes issued in private placements ("Private Placement Notes") and the indentures governing our senior unsecured notes contain certain financial covenants, including limitations on incurrence of debt and debt service coverage. Under the Unsecured Credit Facility and the Unsecured Term Loans, an event of default can occur if the lenders, in their good faith judgment, determine that a material adverse change has occurred, which could prevent timely repayment or materially impair our ability to perform our obligations under the loan agreements. We believe the Operating Partnership and the Company were in compliance with all covenants relating to the Unsecured Credit Facility, the Unsecured Term Loans, the Private Placement Notes and the indentures governing our senior unsecured notes as of **September 30, 2023**, **March 31, 2024**; however, these financial covenants are complex and there can be no assurance that these provisions would not be interpreted by our lenders and noteholders in a manner that could impose and cause us to incur material costs.

#### Fair Value

At **September 30, 2023**, **March 31, 2024** and **December 31, 2022**, the fair value of our indebtedness was as follows:

		September 30, 2023		December 31, 2022		March 31, 2024		December 31, 2023	
		Carrying Amount (A)	Fair Value	Carrying Amount (A)	Fair Value	Carrying Amount (A)	Fair Value	Carrying Amount (A)	Fair Value
		Mortgage Loan	Mortgage Loan	Payable	Payable	Senior	Senior	Unsecured	Unsecured
Mortgage Loan	Mortgage Loan	\$ 10,059	\$ 9,520	\$ 10,299	\$ 9,765				
Payable	Payable	998,523	850,483	998,519	883,444				
Senior	Senior								
Unsecured	Unsecured								
Notes, Net	Notes, Net	998,523	850,483	998,519	883,444				
Unsecured	Unsecured								
Term	Term								
Loans	Loans	925,000	925,000	925,000	909,187				
Unsecured	Unsecured								
Credit	Credit								
Facility	Facility	275,000	275,000	143,000	143,000				
Total	Total	\$2,208,582	\$2,060,003	\$2,076,818	\$1,945,396				

(A) The carrying amounts include unamortized discounts and exclude unamortized debt issuance costs.

The fair value of our mortgage loan payable was determined by discounting the future cash flows using the current rates at which similar loans would be made based upon similar remaining maturities. The current market rate we utilized was internally estimated. The fair value of the senior unsecured notes was determined by using rates, as advised by our bankers, that are based upon recent trades within the same series of the senior unsecured notes, recent trades for senior unsecured notes with comparable maturities, recent trades for fixed rate unsecured notes from companies with profiles similar to ours, as well as overall economic conditions. The fair value of the Unsecured Credit Facility and the Unsecured Term Loans was determined by discounting the future cash flows using current rates, **as advised by our bankers**, at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term, assuming no repayment until maturity. We have concluded that our determination of fair value for our mortgage loan payable, each of our senior unsecured notes and the Unsecured Term Loans was primarily based upon Level 3 inputs.

#### 5. Variable Interest Entities

##### Other Real Estate Partnerships

The Other Real Estate Partnerships are variable interest entities ("VIEs") of the Operating Partnership and the Operating Partnership is the primary beneficiary, thus causing the Other Real Estate Partnerships to be consolidated by the Operating Partnership. In addition, the Operating Partnership is a VIE of the Company and the Company is the primary beneficiary.

The following table summarizes the assets and liabilities of the Other Real Estate Partnerships included in our **consolidated balance sheets**, **Consolidated Balance Sheets**, net of intercompany amounts:

	March 31, 2024		March 31, 2024	December 31, 2023	
	September 30, 2023	December 31, 2022		Assets:	Assets:
<b>ASSETS</b>					
Assets:					
Assets:					
Assets:					
Net Investment in Real Estate					
Net Investment in Real Estate					
Net Investment in Real Estate					
	September 30, 2023	December 31, 2022			

ASSETS			
Assets:			
Net Investment in Real Estate	\$310,450	\$313,245	
Operating Lease Right-of-Use Assets			
Operating Lease Right-of-Use Assets			
Operating Lease Right-of-Use Assets	Operating Lease Right-of-Use Assets	12,933	13,000
Cash and Cash Equivalents	Cash and Cash Equivalents	2,938	2,915
Deferred Rent Receivable	Deferred Rent Receivable		
Prepaid Expenses and Other Assets, Net	Prepaid Expenses and Other Assets, Net	14,284	12,919
Total Assets	Total Assets	\$355,941	\$355,340
LIABILITIES AND PARTNERS' CAPITAL			
Liabilities:			
Liabilities:	Liabilities:		
Liabilities:			
Accounts Payable, Accrued Expenses and Other Liabilities			
Accounts Payable, Accrued Expenses and Other Liabilities			
Accounts Payable, Accrued Expenses and Other Liabilities	Accounts Payable, Accrued Expenses and Other Liabilities	\$ 11,601	\$ 18,148
Operating Lease Liabilities	Operating Lease Liabilities	10,226	10,249
Rents Received in Advance and Security Deposits	Rents Received in Advance and Security Deposits	7,869	7,917
Partners' Capital	Partners' Capital	326,245	319,026
Total Liabilities and Partners' Capital	Total Liabilities and Partners' Capital	\$355,941	\$355,340

#### **Joint Venture**

Through a wholly-owned TRS of the Operating Partnership, we own a 43% interest in the Joint Venture. Our ownership interest in the Joint Venture is held through a partnership with a third party (the "Joint Venture Partnership"). Since we own our interest in the Joint Venture through a partnership with a third party the Joint Venture Partnership and we hold the power to direct the activities that most significantly impact the economic performance of the partnership, Joint Venture Partnership, we consolidate the partnership Joint Venture Partnership and reflect our partner's 6% interest in the Joint Venture within the financial statements (see Note 6). The Joint Venture was formed for the purpose of developing, leasing, operating and selling land located in the Phoenix, Arizona metropolitan area.

Under the operating agreement for the Joint Venture, we act as the managing member and are entitled to receive fees for providing management, leasing, development, construction supervision, disposition and asset management services. In addition, the Joint Venture's operating agreement provides us the ability to earn incentive fees based on the ultimate financial performance of the Joint Venture.

During the nine three months ended September 30, 2023 March 31, 2024 and 2022, 2023, we earned fees of \$4,693 \$859 and \$699, \$1,350, respectively, from the Joint Venture, related to asset management, property management, leasing and development services we provided to the Joint Venture, of which we deferred recognition of \$955 \$190 and \$187, \$277, respectively, due to our economic interest in the Joint Venture. During the nine three months ended September 30, 2023 March 31, 2024 and 2022, 2023, we incurred fees of \$2,690 \$426 and \$318, \$784, respectively, related to third-party development, management and leasing services associated with the Joint Venture. At September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, we had a receivable from the Joint Venture of \$122 \$211 and \$34, \$138, respectively.

Net income of the Joint Venture for the nine three months ended September 30, 2023 March 31, 2024 and 2022 2023 was \$44,334 \$2,032 and \$176,169, \$40,045, respectively. Included in net income during the nine three months ended September 30, 2023 March 31, 2024 was \$3,283 \$1,624 of lease revenue as well as gain on sale of real estate of \$40,283 \$191. The gain on sale of real estate recognized during the three months ended March 31, 2024 relates to gain that was deferred on land sales during the years ended December 31, 2023 and 2022. An allocable portion of this gain on sale was deferred because the Joint Venture was required to complete infrastructure work for the purchasers of the land. The deferred gain is being recognized under the percentage of completion method. Our economic share of the Joint Venture's lease revenue and gain on sale was \$796 and \$94, respectively. Included in net income of the Joint Venture during the three months ended March 31, 2023 is gain on sale of real estate of \$40,041 related to the sale of approximately 31 acres of land. Our economic share of the lease revenue and gain on sale was \$1,609 and \$19,739, respectively. Included in net income during the nine months ended September 30, 2022 is gain on sale of real estate of \$176,281 related to the sale of approximately 391 acres of land for which our economic share of the gain on sale was \$86,378, \$19,620. For the nine three months ended September 30, 2023 March 31, 2024 and 2022, 2023, we earned incentive fees of \$8,903 \$406 and \$32,276, \$8,045, respectively, from the Joint Venture, which is reflected in the *Equity In Income of Joint Venture* line item in the Consolidated Statements of Operations.

The Joint Venture has three buildings under development comprising an aggregate 1.8 million square feet (the "Project") at September 30, 2023 March 31, 2024. During the year ended December 31, 2022, in connection with the Project, the Joint Venture entered into a construction loan with a capacity of \$149,514 with a third party lender (the "Joint Venture Loan"). As of September 30, 2023 March 31, 2024 and December 31, 2023, the balance of the Joint Venture Loan is \$79,741, \$110,166 and \$95,711, respectively, excluding \$845 \$615 and \$730, respectively, of unamortized debt issuance costs. With respect to the Joint Venture Loan, we provided a completion guarantee to the lender and our third-party joint venture partner that requires the Company to timely complete construction of the Project. Total estimated investment for the Project is approximately \$210,300 \$214,766 and the Joint Venture is using a third-party general contractor to develop the buildings pursuant to a guaranteed maximum price contract. We also provided a guarantee to the lender related to typical non-recourse exceptions and an environmental indemnity. It is not possible to estimate the amount of additional costs, if any, that we may incur in connection with our completion guarantees to the third party lender and/or our joint venture partner as well as the non-recourse exception and environmental indemnity guarantees; however, we do not expect that we will be required to make any significant payments in satisfaction of these guarantees.

#### **6. Equity of the Company and Partners' Capital of the Operating Partnership**

##### **Noncontrolling Interest of the Company**

The equity positions of various individuals and entities that contributed their properties to the Operating Partnership in exchange for Limited Partner Units, as well as the equity positions of the holders of Limited Partner Units issued in connection with the grant of restricted limited partner Units ("RLP Units") pursuant to the Company's stock incentive plan, are collectively referred to as the "Noncontrolling Interests." An RLP Unit is a class of limited partnership interest of the Operating Partnership that is structured as a "profits interest" for U.S. federal income tax purposes and is an award that is granted under our stock incentive plan (see Note 9). Generally, RLP Units entitle the holder to receive distributions from the Operating Partnership that are equivalent to the dividends and distributions that would be made with respect to the number of shares of Common Stock underlying such RLP Units, though receipt of such distributions may be delayed or made contingent on vesting. Once an RLP Unit has vested and received allocations of book income sufficient to increase the book capital account balance associated with such RLP Unit (which will initially be zero) equal to, on a per-unit basis, the book capital account balance associated with a "common" Limited Partner Unit of the Operating Partnership, it automatically becomes a common Limited Partner Unit that is convertible by the holder to one share of Common Stock or a cash equivalent, at the Company's option. Net income is allocated to the Noncontrolling Interests based on the weighted average ownership percentage during the period.

##### **Noncontrolling Interest - Joint Venture**

Our ownership interest in the Joint Venture is held through a partnership the Joint Venture Partnership with a third party. We party and we concluded that we hold the power to direct the activities that most significantly impact the economic performance of the partnership, Joint Venture Partnership. As a result, we consolidate the partnership Joint Venture Partnership and reflect the third party's interest in the partnership, Joint Venture Partnership that invests in the Joint Venture as a Noncontrolling Interest. Our partner's share of the partnership's Joint Venture Partnership's income was \$196 \$176 and \$63 \$3,361 for the three months ended September 30, 2023 March 31, 2024 and 2022, respectively, and \$3,746 and \$14,294 for the nine months ended September 30, 2023 and 2022, 2023, respectively, and was reflected in the *Equity in Income of Joint Venture* and the *Noncontrolling Interests* line items in the Consolidated Statements of Operations. The *Noncontrolling Interests* line item in the Consolidated Balance Sheets includes our third party partner's interest of \$6,241 \$6,522 and \$14,018 \$6,444 at September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, respectively.

##### **ATM Program**

On February 24, 2023, we entered into three-year distribution agreements with a three-year term with certain sales agents to sell up to 16,000,000 shares of the Company's common stock, for up to \$800,000 aggregate gross sales proceeds, from time to time in "at-the-market" offerings (the "ATM"). Under the terms of the ATM, sales are to be made

through transactions that are deemed to be "at-the-market" offerings, including sales made directly on the New York Stock Exchange, sales made through a market maker other than on an exchange or sales made through privately negotiated transactions. During the **nine****three** months ended **September 30, 2023****March 31, 2024**, we did not issue any shares of the Company's common stock under the ATM.

## 7. Accumulated Other Comprehensive Income

The following table summarizes the changes in accumulated other comprehensive income by component for the Company and the Operating Partnership for the **nine****three** months ended **September 30, 2023****March 31, 2024**:

		Accumulated Comprehensive Other (Loss) Income	Accumulated Comprehensive Attributable to Income of the Noncontrolling Interest of the Company	Other Comprehensive Income of the Company	Accumulated Comprehensive Other (Loss) Income Attributable to Noncontrolling Interest of the Company		Other Comprehensive Income of the Company
		Derivative Instruments	Operating Partnership	Interest of the Company	Derivative Instruments	Operating Partnership	Interest of the Company
Balance as of December 31, 2022		\$ 34,186	\$ 34,186	\$ (774)	\$ 33,412		
	Derivative Instruments						
Balance as of December 31, 2023							
Other Comprehensive Income Before Reclassifications	Other Comprehensive Income Before Reclassifications	27,728	27,728	(398)	27,330		
Amounts Reclassified from Accumulated Other Comprehensive Income	Amounts Reclassified from Accumulated Other Comprehensive Income	(15,068)	(15,068)	—	(15,068)		
Net Current Period Other Comprehensive Income	Net Current Period Other Comprehensive Income	12,660	12,660	(398)	12,262		
Balance as of September 30, 2023		\$ 46,846	\$ 46,846	\$ (1,172)	\$ 45,674		
Balance as of March 31, 2024							

The following table summarizes the reclassifications out of accumulated other comprehensive income for both the Company and the Operating Partnership for the **three** and **nine** months ended **September 30, 2023****March 31, 2024** and **2022**; **2023**:

Amounts Reclassified from Accumulated Other Comprehensive (Income) Loss
Amounts Reclassified from Accumulated Other Comprehensive Income
Amounts Reclassified from Accumulated Other Comprehensive Income
Amounts Reclassified from Accumulated Other Comprehensive Income
Details about Accumulated Other Comprehensive Income Components
Details about Accumulated Other Comprehensive Income Components

Details about Accumulated Other Comprehensive Income Components	Details about Accumulated Other Comprehensive Income Components	Affected Line						Three Months Ended March 31, 2024	Three Months Ended March 31, 2023	Affected Line Items in the Consolidated Statements of Operations				
		Three Months Ended September 30, 2023	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022	Items in the Consolidated Statements of Operations								
Derivative Instruments: Instruments:														
Amortization of Previously Settled Derivative Instruments														
Amortization of Previously Settled Derivative Instruments														
Net Settlement (Receipts) Payments to our Counterparties														
Amortization of Previously Settled Derivative Instruments														
Amortization of Previously Settled Derivative Instruments														
Net Settlement														
Receipts to our Counterparties														
Total														
Total														
Total														

The changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in other comprehensive income and is subsequently reclassified to earnings through interest expense over the life of the derivative or over the life of the debt. In the next 12 months, we expect to amortize approximately \$410 into net income by increasing interest expense for derivative instruments we settled in previous periods. Additionally, recurring settlement amounts on the 2021 Swaps, the 2022 Swaps and the 2022 II Swaps (all defined in Note 10) will also be reclassified to net income.

## 8. Earnings Per Share and Earnings Per Unit ("EPS"/"EPU")

The computation of basic and diluted EPS of the Company is presented below:

Numerator:	Three Months Ended March 31, 2024			
	Three Months Ended March 31, 2024			
	Three Months Ended March 31, 2024			
Numerator:				
Numerator:				
Numerator:				
	Three Months Ended September 30, 2023	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2023	Nine Months Ended September 30, 2022
Numerator:				
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$ 75,012	\$ 123,888	\$ 185,615	\$ 277,137
Net Income Allocable to Participating Securities	(74)	(124)	(174)	(258)
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$ 74,938	\$ 123,764	\$ 185,441	\$ 276,879
Denominator (In Thousands):				
Weighted Average Shares - Basic	132,264	132,092	132,241	131,986
Effect of Dilutive Securities:				
Performance Units (See Note 9)	75	84	84	71
Weighted Average Shares - Diluted	132,339	132,176	132,325	132,057

Basic and Diluted EPS:				
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$	0.57	\$
			0.94	\$
			1.40	\$
			2.10	
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders			
Denominator (In Thousands):	Denominator (In Thousands):			
Denominator (In Thousands):	Denominator (In Thousands):			
Weighted Average Shares - Basic	Weighted Average Shares - Basic			
Weighted Average Shares - Basic	Weighted Average Shares - Basic			
Weighted Average Shares - Basic	Weighted Average Shares - Basic			
Effect of Dilutive Securities:	Effect of Dilutive Securities:			
Effect of Dilutive Securities:	Effect of Dilutive Securities:			
Effect of Dilutive Securities:	Effect of Dilutive Securities:			
Performance Units (See Note 9)	Performance Units (See Note 9)			
Performance Units (See Note 9)	Performance Units (See Note 9)			
Performance Units (See Note 9)	Performance Units (See Note 9)			
Weighted Average Shares - Diluted	Weighted Average Shares - Diluted			
Weighted Average Shares - Diluted	Weighted Average Shares - Diluted			
Weighted Average Shares - Diluted	Weighted Average Shares - Diluted			
Basic and Diluted EPS:	Basic and Diluted EPS:			
Basic and Diluted EPS:	Basic and Diluted EPS:			
Basic and Diluted EPS:	Basic and Diluted EPS:			
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders			
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders			
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders			

The computation of basic and diluted EPU of the Operating Partnership is presented below:

Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024

Denominator (In Thousands):	Denominator (In Thousands):				
Denominator (In Thousands):					
Denominator (In Thousands):					
Weighted Average Units - Basic					
Weighted Average Units - Basic					
Weighted Average Units - Basic	Weighted Average Units - Basic	134,704	134,282	134,697	134,212
Effect of Dilutive Securities:	Effect of Dilutive Securities:				
Effect of Dilutive Securities:					
Performance Units and certain Performance RLP Units (See Note 9)	Performance Units and certain Performance RLP Units (See Note 9)	462	479	517	404
Weighted Average Units - Diluted	Weighted Average Units - Diluted	135,166	134,761	135,214	134,616
Weighted Average Units - Diluted	Weighted Average Units - Diluted				
Basic EPU:	Basic EPU:				
Basic EPU:	Basic EPU:				
Net Income Available to Unitholders	Net Income Available to Unitholders	\$ 0.57	\$ 0.94	\$ 1.41	\$ 2.11
Net Income Available to Unitholders	Net Income Available to Unitholders				
Diluted EPU:	Diluted EPU:				
Diluted EPU:	Diluted EPU:				
Net Income Available to Unitholders	Net Income Available to Unitholders	\$ 0.57	\$ 0.94	\$ 1.40	\$ 2.10
Net Income Available to Unitholders	Net Income Available to Unitholders				

At September 30, 2023 March 31, 2024 and 2022, 2023, participating securities for the Company included 129,019 102,704 and 144,121, 130,728, respectively, of Service Awards (see Note 9), which participate in non-forfeitable distributions. At September 30, 2023 March 31, 2024 and 2022, 2023, participating securities for the Operating Partnership included 351,796 271,001 and 337,071, 347,165, respectively, of Service Awards and certain Performance Awards (see Note 9), which participate in non-forfeitable distributions. Under the two-class method, participating security holders are allocated income, in proportion to total weighted average shares or Units outstanding, based upon the greater of net income or common stock dividends or Unit distributions declared.

## 9. Long-Term Compensation

### Awards with Performance Measures

During the nine three months ended September 30, 2023 March 31, 2024, 44,821 46,947 performance units ("Performance Units") and 280,083 263,159 RLP Units ("Performance RLP Units" and, together with the Performance Units, collectively the "Performance Awards") were granted to certain employees based on performance-based criteria, which had a fair value of approximately \$8,054 \$9,281 on the grant date as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation. A portion of each Performance Award vests based upon the total shareholder return ("TSR") of the Company's common stock compared to the TSR of the FTSE Nareit All Equity Index and the remainder vests based upon the TSR of the Company's common stock compared to a specified group of peer industrial real estate companies. The performance period for these Performance Awards is three years. Compensation expense is charged to earnings over the applicable vesting period for the Performance Awards. At the end of the measuring period, vested Performance Units convert into shares of common stock.

#### Service Based Awards

For the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, **56,236** **55,884** shares of restricted stock units ("Service Units") and **98,342** **91,980** RLP Units ("Service RLP Units" and together with the Service Units, collectively the "Service Awards") were granted to certain employees and outside directors based on service-based criteria, which had an aggregate fair value of approximately **\$7,948** **\$7,688** on the grant date. The fair value of the Service Awards is based on the Company's stock price on the date such awards were approved by the Compensation Committee of the Board of Directors. The Service Awards awarded to employees were based on the prior achievement of certain corporate performance goals and generally vest ratably over three years based on continued employment. Service Awards granted to outside directors vest after one year. Compensation expense is charged to earnings over the vesting periods for the Service Awards. At the end of the service period, vested Service Units convert into shares of common stock.

#### Retirement Eligibility

All award agreements issued underlying Performance Awards and Service Awards contain a retirement eligibility policy for employees with at least 10 years of continuous service and are at least 60 years old. For employees that meet the age and service eligibility requirements, their awards are non-forfeitable. As such, during the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, we expensed 100% of the awards granted to retirement-eligible employees at the grant date as if fully vested. For employees who will meet the age and service eligibility requirements during the normal vesting periods, the grants are amortized over the shorter service period. Additionally, our Chief Executive Officer's employment agreement contains a retirement provision, which provides for all of his outstanding Performance Awards and Service Awards to be non-forfeitable effective December 31, 2024. As such, his Performance Awards and Service Awards granted during the **nine** **three** months ended **September 30, 2023** **March 31, 2024** are amortized over **two years** **one year** versus three years.

#### Outstanding Performance Awards and Service Awards

We recognized **\$3,437** **\$9,108** and **\$3,584** **\$6,141** for the three months ended **September 30, 2023** **March 31, 2024** and **2022**, respectively, and **\$12,846** and **\$12,578** for the **nine** **months** ended **September 30, 2023** and **2022**, **2023**, respectively, in compensation expense related to the amortization of the Service Awards and the Performance Awards. Service Award and Performance Award amortization capitalized in connection with development activities was **\$456** **\$1,804** and **\$887** **\$1,706** for the three months ended **September 30, 2023** **March 31, 2024** and **2022**, respectively, and **\$2,592** and **\$3,214** for the **nine** **months** ended **September 30, 2023** and **2022**, **2023**, respectively. At **September 30, 2023** **March 31, 2024**, we had **\$13,645** **\$18,234** in unrecognized compensation related to unvested Service Awards and Performance Awards. The weighted average period over which the unrecognized compensation is expected to be recognized is **0.77** **1.14** years.

#### 10. Derivative Instruments

Our objectives in using derivatives are to add stability to interest expense and to manage our cash flow volatility and exposure to interest rate movements. To accomplish these objectives, we primarily use derivative instruments as part of our interest rate risk management strategy. Derivative instruments designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

We have interest rate swaps to manage our exposure to changes in SOFR related to our Unsecured Term Loans. We have three interest rate swaps with an aggregate notional value of \$200,000, that fix the SOFR rate component at **0.99%** **0.87%** for the **three** **months** ended **March 31, 2024** and mature on February 2, 2026 (the "2021 Swaps"). During the **nine** **months** ended **September 30, 2023**, we amended our 2021 Unsecured Term Loan to replace LIBOR with SOFR as the benchmark interest rate. Borrowings under the 2021 Unsecured Term Loan bear interest at SOFR, plus a 10 basis point adjustment plus a credit spread which is currently 85 basis points.

We have eight interest rate swaps with an aggregate notional value of \$425,000 that fix the SOFR rate component at 2.69% and mature on September 30, 2027 (the "2022 Swaps").

We have seven interest rate swaps, with an aggregate notional value of \$300,000 that fix the SOFR rate component at 3.93% (the "2022 II Swaps"). \$150,000 of the 2022 II Swaps' aggregate notional value matures on December 1, 2025 and the remaining \$150,000 of the 2022 II Swaps' aggregate notional value matures on August 1, 2027. We have designated the 2021 Swaps, the 2022 Swaps and the 2022 II Swaps as cash flow hedges.

Our agreements with our derivative counterparties contain certain cross-default provisions that may be triggered in the event that our other indebtedness is in default, subject to certain thresholds. As of **September 30, 2023** **March 31, 2024**, we had not posted any collateral related to these agreements and were not in breach of any of the provisions of these agreements. If we had breached these agreements, we could have been required to settle our obligations under the agreements at their termination value.

The following table sets forth our financial assets and liabilities related to the 2021 Swaps, the 2022 Swaps and the 2022 II Swaps, which are included in the line items *Prepaid Expenses and Other Assets, Net* or *Accounts Payable, Accrued Expenses and Other Liabilities* on the *Consolidated Balance Sheets* and are accounted for at fair value on a recurring basis as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**:

Description	Description	Fair Value Measurements:				Fair Value at March 31, 2024	Fair Value Measurements:			
		Quoted Prices in Active Markets for Identical Assets		Significant Other Observable Inputs (Level 2)			Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
		Fair Value at September 30, 2023	(Level 1)	Inputs (Level 2)	Inputs (Level 3)					
<b>Derivatives</b> <b>designated</b> <b>as a</b> <b>hedging</b> <b>instrument:</b>	<b>Derivatives</b> <b>designated</b> <b>as a</b> <b>hedging</b> <b>instrument:</b>									
<b>Assets:</b>	<b>Assets:</b>									
<b>Assets:</b>										

<b>Assets:</b>				
2021 Swaps				
2021 Swaps				
2021 Swaps	2021 Swaps	\$ 17,201	—	\$ 17,201
2022 Swaps	2022 Swaps	\$ 26,286	—	\$ 26,286
2022 II Swaps	2022 II Swaps	\$ 5,645	—	\$ 5,645
		Fair Value at December 31, 2023		
		Fair Value at December 31, 2022		
		Fair Value at December 31, 2023		
		Fair Value at December 31, 2023		
<i>Derivatives designated as a hedging instrument:</i>				
<i>Derivatives designated as a hedging instrument:</i>				
<i>Derivatives designated as a hedging instrument:</i>				
Assets:	Assets:			
Assets:				
Assets:				
2021 Swaps				
2021 Swaps				
2021 Swaps	2021 Swaps	\$ 17,976	—	\$ 17,976
2022 Swaps	2022 Swaps	\$ 19,057	—	\$ 19,057
<b>Liabilities:</b>	<b>Liabilities:</b>			
2022 II Swaps	2022 II Swaps	\$ (253)	—	\$ (253)
2022 II Swaps				
2022 II Swaps				

There was no ineffectiveness recorded on the 2021 Swaps, the 2022 Swaps or the 2022 II Swaps during the **nine** **three** months ended **September 30, 2023** **March 31, 2024**. See Note 7 for more information regarding our derivatives.

The estimated fair value of the 2021 Swaps, the 2022 Swaps and the 2022 II Swaps was determined using the market standard methodology of netting the discounted fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of interest rates (forward curves) derived from observable market interest rate curves. In addition, credit valuation adjustments are incorporated in the fair value to account for potential non-performance risk, including our own non-performance risk and the respective counterparty's non-performance risk. We determined that the significant inputs used to value the 2021 Swaps, the 2022 Swaps and the 2022 II Swaps fell within Level 2 of the fair value hierarchy.

## 11. Related Party Transactions

At **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, the Operating Partnership had receivable balances of **\$9,303** **\$9,270** and **\$9,285**, **\$9,288**, respectively, from a direct wholly-owned subsidiary of the Company. Additionally, see Note 5 for transactions with our joint venture.

## 12. Commitments and Contingencies

In the normal course of business, we are involved in legal actions arising from the ownership of our industrial properties. In our opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on our consolidated financial position, operations or liquidity.

In conjunction with the development of industrial properties, we have entered into agreements with general contractors for the construction of industrial properties. At **September 30, 2023** **March 31, 2024**, we had **seven** **four** development projects totaling approximately **2.2 million** **1.4 million** square feet of GLA under construction. The estimated total investment as of **September 30, 2023** **March 31, 2024** is approximately **\$345,000** **\$203,000**. Of this amount, approximately **\$152,600** **\$62,900** remains to be funded. There can be no assurance that the actual completion cost will not exceed the estimated total investment.

### 13. Subsequent Events

We have evaluated subsequent events through the date that the **consolidated financial statements** **Consolidated Financial Statements** were issued, noting none.

#### Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations*

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the **consolidated financial statements** **Consolidated Financial Statements** and notes thereto appearing elsewhere in this Form 10-Q. Unless stated otherwise or the context otherwise requires, the terms "we," "our" and "us" refer to First Industrial Realty Trust, Inc. (the "Company") and its subsidiaries, including First Industrial, L.P. (the "Operating Partnership") and its consolidated subsidiaries.

#### Forward-Looking Statements

The following discussion may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). We intend for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on certain assumptions and describe our future plans, strategies and expectations, and are generally identifiable by use of the words "believe," "expect," "plan," "intend," "anticipate," "estimate," "project," "seek," "target," "potential," "focus," "may," "will," "should" or similar words. Although we believe the expectations reflected in forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be attained or that results will not materially differ.

Factors that could have a materially adverse effect on our operations and future prospects include, but are not limited to:

- changes in national, international, regional and local economic conditions generally and real estate markets specifically;
- changes in legislation/regulation (including changes to laws governing the taxation of real estate investment trusts) and actions of regulatory authorities;
- our ability to qualify and maintain our status as a real estate investment trust;
- the availability and attractiveness of financing (including both public and private capital) and changes in interest rates;
- the availability and attractiveness of terms of additional debt repurchases;
- our ability to retain our credit agency ratings;
- our ability to comply with applicable financial covenants;
- our competitive environment;
- changes in supply, demand and valuation of industrial properties and land in our current and potential market areas;
- our ability to identify, acquire, develop and/or manage properties on favorable terms;
- our ability to dispose of properties on favorable terms;
- our ability to manage the integration of properties we acquire;
- potential liability relating to environmental matters;
- defaults on or non-renewal of leases by our tenants;
- decreased rental rates or increased vacancy rates;
- higher-than-expected real estate construction costs and delays in development or lease-up schedules;
- the uncertainty and economic impact of pandemics, epidemics or other public health emergencies or fear of such events, such as the outbreak of COVID-19;
- risks associated with security breaches through cyber attacks, cyber intrusions or otherwise, as well as other significant disruptions of our information technology networks and related systems;
- potential natural disasters and other potentially catastrophic events such as acts of war and/or terrorism;
- technological developments, particularly those affecting supply chains and logistics;
- litigation, including costs associated with prosecuting or defending claims and any adverse outcomes;
- risks associated with our investments in joint ventures, including our lack of sole decision-making authority; and
- other risks and uncertainties described in this report, in Item 1A, "Risk Factors" and elsewhere in our annual report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023** as well as those risks and uncertainties discussed from time to time in our other Exchange Act reports and in our other public filings with the Securities and Exchange Commission (the "SEC").

We caution you not to place undue reliance on forward-looking statements, which reflect our outlook only and speak only as of the date of this report. We assume no obligation to update or supplement forward-looking statements.

#### General

The Company is a self-administered and fully integrated real estate company which owns, manages, acquires, sells, develops and redevelops industrial real estate. The Company is a Maryland corporation organized on August 10, 1993 and a real estate investment trust ("REIT") as defined in the Internal Revenue Code of 1986 (the "Code"). As of **September 30, 2023** **March 31, 2024**, we owned **434** **421** industrial properties located in **18** **19** states, containing an aggregate of approximately **67.2 million** **66.7 million** square feet of gross leasable area ("GLA"). Of the **434** **421** properties owned on a consolidated basis, none of them are directly owned by the Company.

We began operations on July 1, 1994. The Company's operations are conducted primarily through the Operating Partnership, of which the Company is the sole general partner (the "General Partner"), with an approximate **97.5%****97.3%** ownership interest ("General Partner Units") at **September 30, 2023****March 31, 2024**. The Operating Partnership also conducts operations through several other limited partnerships (the "Other Real Estate Partnerships"), numerous limited liability companies ("LLCs") and certain taxable REIT subsidiaries ("TRSs"), the operating data of which, together with that of the Operating Partnership, is consolidated with that of the Company as presented herein. The Operating Partnership holds at least a 99% limited partnership interest in each of the Other Real Estate Partnerships. The general partners of the Other Real Estate Partnerships are separate corporations, wholly-owned by the Company, each with at least a .01% general partnership interest in the Other Real Estate Partnerships. The Company does not have any significant assets or liabilities other than its investment in the Operating Partnership and its 100% ownership interest in the general partners of the Other Real Estate Partnerships. The noncontrolling interest in the Operating Partnership of approximately **2.5%****2.7%** at **September 30, 2023****March 31, 2024** represents the aggregate partnership interest held by the limited partners thereof ("Limited Partner Units" and together with the General Partner Units, the "Units").

Through a wholly-owned TRS of the Operating Partnership, we own an equity interest in a joint venture (the "Joint Venture"). We also provide various services to the Joint Venture. The Joint Venture is accounted for under the equity method of accounting. The operating data of the Joint Venture is not consolidated with that of the Operating Partnership or the Company as presented herein.

#### Available Information

We maintain a website at [www.firstindustrial.com](http://www.firstindustrial.com). Information on this website shall not constitute part of this Form 10-Q. Copies of our respective annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports are available without charge on our website as soon as reasonably practicable after such reports are filed with or furnished to the SEC. These documents also may be accessed through the SEC's Interactive Data Electronic Application via the SEC's home page on the Internet ([www.sec.gov](http://www.sec.gov)). In addition, the Company's Corporate Governance Guidelines, Code of Business Conduct and Ethics, Audit Committee Charter, Compensation Committee Charter and Nominating/Corporate Governance Committee Charter, along with supplemental financial and operating information prepared by us, are all available without charge on the Company's website or upon request to the Company. Amendments to, or waivers from, our Code of Business Conduct and Ethics that apply to our executive officers or directors will also be posted to our website. We also post or otherwise make available on our website from time to time other information that may be of interest to our investors.

#### Management's Overview

#### Business Objectives and Growth Plans

Our fundamental business objective is to maximize the total return to the Company's stockholders and the Operating Partnership's partners by increasing our cash flow and property values. Our long-term business growth plans include the following elements:

- *Internal Growth.* We seek to grow internally by (i) increasing revenues by renewing or re-leasing spaces subject to expiring leases at higher rental levels; (ii) obtaining contractual rent escalations on our long-term leases; (iii) increasing occupancy levels at properties where vacancies exist and maintaining occupancy elsewhere; (iv) controlling and minimizing property operating expenses, general and administrative expenses and releasing costs; and (v) renovating existing properties.
- *External Growth.* We seek to grow externally through (i) the development of best-in-class industrial properties and the acquisition of individual or portfolios of industrial properties which meet our investment parameters within our 15 **target key logistics** markets, with a primary emphasis on coastal markets; (ii) the expansion of our existing properties; and (iii) securing additional joint venture investments.
- *Portfolio Enhancement.* We continually seek to upgrade our overall portfolio via new investments as well as through the sale of select assets that we believe do not exhibit favorable characteristics for long-term cash flow growth. We target new investments in 15 key **logistic** **logistics** markets, with a primary emphasis on **coastal** markets, where developable land is more scarce and which exhibit desirable long-term growth characteristics. We seek to refine our portfolio over the coming years by focusing on bulk and regional **warehouses** **warehouse** properties and downsizing our light industrial holdings.

Our ability to pursue our long-term growth plans is affected by market conditions and our financial condition and operating capabilities.

#### Business Strategies

We utilize the following strategies in connection with the operation of our business:

- *Organizational Strategy.* We implement a decentralized property operations strategy through the deployment of experienced regional management teams and local property managers. We provide acquisition, development and financing assistance, asset management oversight and financial reporting functions from our headquarters in Chicago, Illinois to support our regional operations. We believe the size of our portfolio enables us to realize operating efficiencies by spreading overhead among many properties and by negotiating purchasing discounts.
- *Market Strategy.* Our market strategy is to concentrate on 15 **industrial real estate****key logistics** markets in the United States, with a primary emphasis on coastal markets. These markets have one or more of the following characteristics: (i) favorable industrial real estate fundamentals, including improving industrial demand and constrained future supply that can lead to long-term rent growth; (ii) favorable economic and business environments that should benefit from increases in distribution activity driven by growth in global trade and local consumption; (iii) population growth as it generally drives industrial demand; (iv) natural barriers to entry and scarcity of land which are key elements in delivering future rent growth; and (v) sufficient size to provide ample opportunity for growth through incremental investments as well as offer asset liquidity.
- *Leasing and Marketing Strategy.* We have an operational management strategy designed to enhance tenant satisfaction and portfolio performance. We pursue an active leasing strategy, which includes broadly marketing available space, seeking to renew existing leases at higher rents while minimizing re-leasing costs and seeking leases which provide for the pass-through of property-related expenses to the tenant. We also have local and national marketing programs which focus on the business and real estate brokerage communities and multi-national tenants.
- *Acquisition/Development Strategy.* Our investment strategy is primarily focused on developing and acquiring industrial properties in 15 key logistics markets in the United States, with an emphasis on markets with a coastal orientation, through the deployment of experienced regional management teams. When evaluating potential industrial property acquisitions and developments, we consider such factors as: (i) the geographic area and type of property; (ii) the location, construction quality,

functionality, condition and design of the property; (iii) the terms of tenant leases, including the potential for rent increases; (iv) the potential for economic growth and the general business, tax and regulatory environment of the area in which the property is located; (v) the occupancy and

demand by tenants for properties of a similar type in the vicinity; (vi) competition from existing properties and the

potential for the construction of new properties in the area; (vii) the potential for capital appreciation of the property; (viii) the ability to improve the property's performance through renovation; and (ix) the potential for expansion of the physical layout of the property and/or the number of sites.

- *Disposition Strategy.* We continually evaluate local market conditions and property-related factors in all of our markets for purposes of identifying assets suitable for disposition. We look to sell properties with lower rent growth prospects and/or assets with less than optimal functionality and redeploy the capital into higher rent growth assets in key logistics markets primarily with a coastal orientation. We also seek to shrink our holdings of light industrial assets over time.
- *Financing Strategy.* To finance acquisitions, developments and debt maturities, as market conditions permit, we may utilize a portion of proceeds from property sales, unsecured debt offerings, term loans, mortgage financings and line of credit borrowings under our \$750.0 million unsecured revolving credit agreement (the "Unsecured Credit Facility"), and proceeds from the issuance, when and as warranted, of additional equity securities. We also continually evaluate joint venture arrangements as another source of capital to finance acquisitions and developments.

#### Summary of the Nine Three Months Ended September 30, 2023 March 31, 2024

Our operating results remained strong during the nine three months ended September 30, 2023 March 31, 2024. Our quarter end in-service occupancy was 95.4% 95.5% and for new and renewal leases that commenced during the nine three months ended September 30, 2023 March 31, 2024, we increased cash rental rates by 58.9% on new and renewal leasing (39.4% during the third quarter) 44.8%. At September 30, 2023 March 31, 2024, we had seven four projects comprising 2.2 million 1.4 million square feet of GLA under development with an estimated investment of approximately \$345 million \$203 million.

During the nine three months ended September 30, 2023 March 31, 2024, we completed the following significant real estate activities:

- We acquired two industrial executed leases at three development properties comprised of approximately 0.03 million comprising 1.6 million square feet of GLA located in our Southern Denver, Nashville and Northern California market for an aggregate purchase price of \$11.2 million, excluding transaction costs.
- We acquired approximately 230.3 acres of land for development located markets bringing two properties to 100% leased and one property to 20% leased. Additionally, the 0.4 million square-foot building in our Nashville, Philadelphia, South Florida and Southern California markets for an aggregate purchase price of \$76.5 million, excluding transaction costs.
- We commenced speculative development of three industrial buildings comprised of 0.7 million square feet of GLA in our Philadelphia, South Florida and Southern California markets. Joint Venture was fully leased to two tenants.
- We sold four nine industrial properties comprising approximately 0.2 million 0.4 million square feet of GLA and two land parcels for gross proceeds of \$61.4 million \$48.5 million.
- Our Joint Venture sold approximately 31 acres of land located in Phoenix for gross proceeds of \$50 million. Our pro-rata share of the gain was \$17.3 million and we recognized an incentive fee of \$7.1 million. These amounts exclude our partner's 6% share in the Joint Venture that we consolidate and report in our financial statements as Noncontrolling Interest.

Our significant financing activities during the nine three months ended September 30, 2023 March 31, 2024 were:

- We declared first second and third quarter cash dividends of \$0.32 \$0.37 per common share or Unit per quarter, an increase of 8.5% 15.6% from the 2022 2023 quarterly rate.
- On May 31, 2023, the Company amended its Unsecured Credit Facility agreement and its \$200.0 million term loan agreement (the "2021 Unsecured Term Loan") to replace LIBOR with SOFR as the benchmark interest rate. Borrowings under the Unsecured Credit Facility bear interest at SOFR, plus a 10 basis point adjustment, plus a credit spread, which is currently 77.5 basis points. Borrowings under the 2021 Unsecured Term Loan bear interest at SOFR, plus a 10 basis point adjustment, plus a credit spread, which is currently 85 basis points. The credit spreads for each debt instrument are subject to adjustment based on our leverage and investment grade rating.
- At September 30, 2023 March 31, 2024, we had \$472.4 \$442.9 million available for additional borrowings under our Unsecured Credit Facility and cash and cash equivalents of \$53.2 million \$48.3 million, after excluding our Joint Venture partner's 6% share of cash and cash equivalents that we consolidate and report in our financial statements. Assuming the exercise of extension options in two of our bank loans, our next debt maturity is not until 2026.

#### Results of Operations

The tables below summarize our revenues, property expenses and depreciation and other amortization by various categories for the three and nine months ended September 30, 2023 March 31, 2024 and 2022, 2023. Same store properties are properties owned prior to January 1, 2022 January 1, 2023 and held as an in-service property through September 30, 2023 March 31, 2024 and developments and redevelopments that were placed in service prior to January 1, 2022 January 1, 2023. Properties that are at least 75% occupied at acquisition are placed in service, unless we anticipate tenant move-outs within two years of ownership would drop occupancy below 75%. Properties that are less than 75% occupied at the date of acquisition are placed in service as they reach the earlier of 90% occupancy or one year subsequent to acquisition. Developments, redevelopments and acquired income-producing land parcels for which our ultimate intent is to redevelop or develop on the land parcel are placed in service as they reach the earlier of 90% occupancy or one year subsequent to development/redevelopment construction completion. Acquired properties with occupancy greater than 75% at acquisition, but with tenants that we

anticipate will move out within two years of ownership, will be placed in service upon the earlier of reaching 90% occupancy or twelve months after move out. Properties are moved from the same store classification to the redevelopment classification when capital expenditures for a project are estimated to exceed 25% of the undepreciated gross book value of the property. Acquired properties are properties that were acquired subsequent to December 31, 2021 December 31, 2022 and held as an operating property through September 30, 2023 March 31, 2024. Sold properties are properties that were sold subsequent to December 31, 2021 December 31, 2022. Developments and redevelopments (collectively referred to as "(Re)Developments") include (re)developments that were not: a) substantially complete 12 months prior to January 1, 2022 January 1, 2023; or b) stabilized prior to January 1, 2022 January 1, 2023. Other revenues are derived from the operations of properties not placed in service under one of the categories discussed above, the operations of our maintenance company, interest income, joint venture fees and other miscellaneous revenues. Other property expenses are derived from the operations of properties not placed in service under one of the categories discussed above, the operations of our maintenance company, vacant land expenses and other miscellaneous regional expenses.

Our future financial condition and results of operations, including rental revenues, may be impacted by the future acquisition, (re)development and sale of properties. Our future revenues and expenses may vary materially from historical rates.

**Comparison of Nine Three Months Ended September 30, 2023 March 31, 2024 to Nine Three Months Ended September 30, 2022 March 31, 2023**

Our net income was \$194.1 million \$70.5 million and \$297.7 \$60.8 million for the nine three months ended September 30, 2023 March 31, 2024 and 2022, 2023, respectively.

For the nine three months ended September 30, 2023 March 31, 2024 and 2022, 2023, the average daily occupancy rate of our same store properties was 97.7% 96.8% and 97.9% 98.6%, respectively.

		Three Months Ended March 31,				Nine Months Ended September 30,				Nine Months Ended March 31, 2024			
						2023				2023			
						(\$ in 000's)				(\$ in 000's)			
REVENUES	REVENUES												
Same Store Properties	Same Store Properties												
Same Store Properties	Same Store Properties												
Properties	Properties	\$392,491	\$362,516	\$29,975	8.3 %	\$	148,837	\$	\$142,172	\$	\$6,665	4.7	
Acquired Properties	Acquired Properties	7,798	2,730	5,068	185.6 %	Acquired Properties	1,004	134	134	870		870	649.
Sold Properties	Sold Properties	564	11,125	(10,561)	(94.9) %	Sold Properties	628	2,959	2,959	(2,331)		(2,331)	(78.:
(Re)Developments	(Re)Developments	40,509	10,694	29,815	278.8 %	(Re)Developments	6,964	308	308	6,656		6,656	2,161.
Other	Other	15,389	8,250	7,139	86.5 %	Other	4,839	3,850	3,850	989		989	25.
Total Revenues	Total Revenues	\$456,751	\$395,315	\$61,436	15.5 %								
Total Revenues													
Total Revenues						\$162,272				\$149,423			

Revenues from same store properties increased \$30.0 million primarily due to increases in rental rates and tenant recoveries, offset by a slight decrease in occupancy. Revenues from acquired properties increased \$5.1 million due to the 13 industrial properties acquired subsequent to December 31, 2021 totaling approximately 0.5 million square feet of GLA. Revenues from sold properties decreased \$10.6 million due to the 13 industrial properties sold subsequent to December 31, 2021 totaling approximately 2.4 million square feet of GLA. Revenues from (re)developments increased \$29.8 million due to an increase in occupancy and tenant recoveries. Revenues from other increased \$7.1 million primarily due to joint venture fees, legal settlement proceeds, interest income earned on cash balances and revenues from income-producing land parcels for which our ultimate intent is to redevelop or develop in the future.

		Nine Months Ended September 30,				Nine Months Ended March 31, 2024			
						2023	2022	\$ Change	% Change
						(\$ in 000's)			
PROPERTY EXPENSES	PROPERTY EXPENSES								
Same Store Properties	Same Store Properties	\$	96,848	\$	90,084	\$	6,764		7.5 %
Acquired Properties	Acquired Properties		1,657		593		1,064		179.4 %
Sold Properties	Sold Properties		161		2,660		(2,499)		(93.9) %
(Re)Developments	(Re)Developments		12,405		1,753		10,652		607.6 %
Other	Other		13,427		10,960		2,467		22.5 %
Total Property Expenses	Total Property Expenses	\$	124,498	\$	106,050	\$	18,448		17.4 %

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance and other property related expenses. Property expenses from same store properties increased \$6.8 million primarily due to an increase in real estate tax expense and insurance expense. Property expenses from acquired properties increased \$1.1 million due to properties acquired subsequent to December 31, 2021. Property expenses from sold properties decreased \$2.5 million due to properties sold subsequent to December 31, 2021. Property expenses from (re)developments increased \$10.7 million primarily due to the substantial completion of developments. Property expenses from other increased \$2.5 million due to an increase in real estate tax expense related to land parcels purchased in 2021 and 2022 and an increase in certain miscellaneous expenses.

General and administrative expense increased by \$2.1 million, or 8.4%, due to an increase in compensation and other professional costs.

Joint Venture development services expense increased by \$2.4 million, or 745.9%, for the nine months ended September 30, 2023, which relates to expenses paid to a third party to assist with the development of properties in the Joint Venture.

	Nine Months Ended September 30,								
	2023		2022		\$ Change				
	(\$ in 000's)								
<b>DEPRECIATION AND OTHER AMORTIZATION</b>									
Same Store Properties	\$ 97,861	\$ 96,568	\$ 1,293		1.3 %				
Acquired Properties	3,395	1,502	1,893		126.0 %				
Sold Properties	87	2,821	(2,734)		(96.9)%				
(Re)Developments	16,554	5,105	11,449		224.3 %				
Corporate Furniture, Fixtures and Equipment and Other	3,611	2,716	895		33.0 %				
<b>Total Depreciation and Other Amortization</b>	<b>\$ 121,508</b>	<b>\$ 108,712</b>	<b>\$ 12,796</b>		<b>11.8 %</b>				

Depreciation and other amortization from same store properties remained relatively unchanged. Depreciation and other amortization from acquired properties increased \$1.9 million due to properties acquired subsequent to December 31, 2021. Depreciation and other amortization from sold properties decreased \$2.7 million due to properties sold subsequent to December 31, 2021. Depreciation and other amortization from (re)developments increased \$11.4 million primarily due to an increase in depreciation and amortization related to completed developments. Depreciation from corporate furniture, fixtures and equipment and other increased \$0.9 million due to depreciation and amortization related to properties acquired that were not yet stabilized at December 31, 2021 and therefore are not yet included in the same store pool.

For the nine months ended September 30, 2023, we recognized \$47.4 million of gain on sale of real estate related to the sale of four industrial properties comprised of approximately 0.2 million square feet of GLA and two land parcels. For the nine months ended September 30, 2022, we recognized \$84.2 million of gain on sale of real estate related to the sale of eight industrial properties comprised of approximately 1.6 million square feet of GLA and one land parcel.

Interest expense increased by \$20.8 million, or 62.9%, due to an increase in the weighted average interest rate for the nine months ended September 30, 2023 (4.03%) as compared to the nine months ended September 30, 2022 (3.26%), an increase in the weighted average debt balance outstanding for the nine months ended September 30, 2023 (\$2,155.3 million) as compared to the nine months ended September 30, 2022 (\$1,871.7 million), and a decrease in capitalized interest of \$1.5 million during the nine months ended September 30, 2023 as compared to the nine months ended September 30, 2022.

Amortization of debt issuance costs increased \$0.4 million, or 18.7%, due to debt issuance costs incurred during the nine months ended September 30, 2022 related to the issuance of the \$300.0 million term loan, offset by a decrease in amortization expense related to issuance costs on mortgages paid off during the nine months ended September 30, 2022.

Equity in income of joint venture decreased \$87.6 million, or 74.1%, due to a decrease in our pro-rata share of gain from the sale of real estate and an incentive fee, partially offset by an increase in rental and interest income we earned from the Joint Venture. These amounts include our partner's 6% interest in the Joint Venture that we consolidate and report within our financial statements.

Income tax expense decreased \$16.4 million, or 67.3%, primarily due to a decrease in taxable gains and an incentive fee, partially offset by an increase in rental and interest income recognized by one of our TRSs from its share of equity in income from the Joint Venture.

#### Comparison of Three Months Ended September 30, 2023 to Three Months Ended September 30, 2022

Our net income was \$77.1 million and \$126.9 million for the three months ended September 30, 2023 and 2022, respectively.

For the three months ended September 30, 2023 and 2022, the average daily occupancy rate of our same store properties was 97.1% and 98.1%, respectively.

	Three Months Ended September 30,								
	2023		2022		\$ Change				
	(\$ in 000's)								
<b>REVENUES</b>									
Same Store Properties	\$ 132,846	\$ 123,705	\$ 9,141		7.4 %				
Acquired Properties	2,585	1,742	843		48.4 %				
Sold Properties	13	3,528	(3,515)		(99.6)%				
(Re)Developments	14,813	6,765	8,048		119.0 %				
Other	4,848	4,013	835		20.8 %				
<b>Total Revenues</b>	<b>\$ 155,105</b>	<b>\$ 139,753</b>	<b>\$ 15,352</b>		<b>11.0 %</b>				

Revenues from same store properties increased \$9.1 million \$6.7 million primarily due to increases in rental rates and tenant recoveries, offset by a decrease in occupancy. Revenues from acquired properties increased \$0.8 million \$0.9 million due to the 13 four industrial properties acquired subsequent to December 31, 2021 December 31, 2022 totaling approximately 0.5 million 0.2 million square feet of GLA. Revenues from sold properties decreased \$3.5 million \$2.3 million due to the 13 20 industrial properties sold subsequent to December 31, 2021 December 31, 2022 totaling approximately 2.4 million 1.4 million square feet of GLA. Revenues from (re)developments increased \$8.0 million \$6.7 million due to an increase in occupancy and tenant recoveries. Revenues from other increased \$0.8 million \$1.0 million primarily due to revenue from income-producing

land parcels for which our ultimate intent, for the majority of the land parcels, is to redevelop or develop in the future, offset by a decrease in joint venture fees and interest income earned on cash balances, legal settlement proceeds.

		Three Months Ended March 31,				Three Months Ended September 30,				2024				2023				\$ Change		% Change			
		2023	2022	\$ Change		% Change					2023					2023	\$ Change		% Change				
		(\$ in 000's)						(\$ in 000's)						(\$ in 000's)									
PROPERTY EXPENSES	PROPERTY EXPENSES																						
Same Store Properties	Same Store Properties																						
Same Store Properties	Same Store Properties	\$33,514	\$30,612	\$2,902	9.5 %	\$	36,973	\$	\$34,117	\$	\$2,856	\$	8.4	\$	\$2,856	\$	8.4	\$	8.4	%	8.4	%	
Acquired Properties	Acquired Properties	440	375	65	17.3 %	\$	Acquired Properties	190	18	\$	18	172	\$	172	\$	172	\$	172	\$	955.6	\$	955.6	\$
Sold Properties	Sold Properties	6	883	(877)	(99.3) %	\$	Sold Properties	155	680	\$	680	(525)	\$	(525)	\$	(525)	\$	(525)	\$	(77.2)	\$	(77.2)	\$
(Re)Developments	(Re)Developments	4,834	833	4,001	480.3 %	\$	(Re)Developments	3,790	1,452	\$	1,452	2,338	\$	2,338	\$	2,338	\$	2,338	\$	161.0	\$	161.0	\$
Other	Other	3,765	3,072	693	22.6 %	\$	Other	5,906	5,915	\$	5,915	(9)	\$	(9)	\$	(9)	\$	(9)	\$	(0.2)	\$	(0.2)	\$
Total Property Expenses	Total Property Expenses	\$42,559	\$35,775	\$6,784	19.0 %	\$																	
Total Property Expenses		\$47,014						\$42,182						\$4,832						11.5			

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance and other property related expenses. Property expenses from same store properties increased \$2.9 million primarily due to an increase in real estate tax expense and insurance, snow removal costs. Property expenses from acquired properties increased \$0.1 million \$0.2 million due to properties acquired subsequent to December 31, 2021 December 31, 2022. Property expenses from sold properties decreased \$0.9 million \$0.5 million due to properties sold subsequent to December 31, 2021 December 31, 2022. Property expenses from (re)developments increased \$4.0 million \$2.3 million primarily due to the substantial completion of developments. Property expenses from other remained relatively unchanged.

General and administrative expense increased \$0.7 million by \$2.4 million, or 25.9%, due to an increase in real estate tax equity compensation amortization expense related primarily due to land parcels purchased in 2021 and 2022.

General and administrative expense remained relatively unchanged, certain tenured employees that are retirement eligible, or will become retirement eligible prior to the normal vesting schedule, which requires the acceleration of expense.

Joint Venture development services expense, increased by \$0.2 million, or 75.8%, for the three months ended September 30, 2023, which relates to expenses paid to a third party to assist with the development of properties in the Joint Venture, Venture, decreased by \$0.4 million, or 45.7%, due to a decrease in development costs incurred by our Joint Venture during the three months ended March 31, 2024 as compared to the three months ended March 31, 2023.

		Three Months Ended March 31,						Three Months Ended September 30,						2024						2023		\$ Change		% Change	
		2023	2022	\$ Change		% Change					2023					2023	\$ Change		% Change						
		(\$ in 000's)						(\$ in 000's)						(\$ in 000's)											
DEPRECIATION AND OTHER AMORTIZATION	DEPRECIATION AND OTHER AMORTIZATION																								
Same Store Properties	Same Store Properties	\$32,819	\$32,413	\$	406	1.3 %																			
Same Store Properties	Same Store Properties																								
Acquired Properties	Acquired Properties	1,146	1,035	111	10.7 %	\$	Acquired Properties	386	41	\$	41	345	\$	345	\$	345	\$	841.5	\$	841.5	\$	841.5	\$		
Sold Properties	Sold Properties	—	636	(636)	(100.0) %	\$	Sold Properties	102	540	\$	540	(438)	\$	(438)	\$	(438)	\$	(81.1)	\$	(81.1)	\$	(81.1)	\$		
(Re)Developments	(Re)Developments	6,007	2,952	3,055	103.5 %	\$	(Re)Developments	3,871	1,229	\$	1,229	2,642	\$	2,642	\$	2,642	\$	215.0	\$	215.0	\$	215.0	\$		
Total Depreciation and Other Amortization	Total Depreciation and Other Amortization	\$36,898	\$37,017	\$	(119)	\$																			
Total Depreciation and Other Amortization		(\$0.3)						%						(0.3)											

Corporate Furniture, Fixtures and Equipment and Other	Corporate Furniture, Fixtures and Equipment and Other	1,174	1,296	(122)	(9.4)%	Corporate Furniture, Fixtures and Equipment and Other	562	945	945	(383)	(383)	(40.5)	(4)
Total Depreciation and Other Amortization	Total Depreciation and Other Amortization	\$41,146	\$38,332	\$2,814	7.3 %	Total Depreciation and Other Amortization	\$41,819	\$39,772	\$2,047	5.1	5.1		

Depreciation and other amortization from same store properties remained relatively unchanged. Depreciation and other amortization from acquired properties increased \$0.1 million \$0.3 million due to properties acquired subsequent to December 31, 2021 December 31, 2022. Depreciation and other amortization from sold properties decreased \$0.6 million \$0.4 million due to properties sold subsequent to December 31, 2021 December 31, 2022. Depreciation and other amortization from (re)developments increased \$3.1 million \$2.6 million primarily due to an increase in depreciation and amortization related to completed developments. Depreciation from corporate furniture, fixtures and equipment and other remained relatively unchanged. was not significant for either period.

For the three months ended September 30, 2023 March 31, 2024, we recognized \$34.4 million \$30.9 million of gain on sale of real estate related to the sale of three nine industrial properties comprised of approximately 0.03 million square feet of GLA and one land parcel. For the three months ended September 30, 2022, we recognized \$83.9 million of gain on sale of real estate related to the sale of eight industrial properties comprised of approximately 1.6 million 0.4 million square feet of GLA.

Interest expense increased by \$6.8 million \$4.8 million, or 52.0% 29.6%, due to an increase in the weighted average interest rate for the three months ended September 30, 2023 (4.10%) as compared to the three months ended September 30, 2022 (3.36%), an increase in the weighted average debt balance outstanding for the three months ended September 30, 2023 March 31, 2024 (\$2,233.0 2,264.8 million) as compared to the three months ended September 30, 2022 March 31, 2023 (\$2,030.1 2,069.5 million), an increase in the weighted average interest rate for the three months ended March 31, 2024 (4.18%) as compared to the three months ended March 31, 2023 (3.94%) and a decrease in capitalized interest of \$0.9 million \$1.3 million during the three months ended September 30, 2023 March 31, 2024 as compared to the three months ended September 30, 2022 March 31, 2023.

Amortization of debt issuance costs increased \$0.1 million, or 13.0%, primarily due to debt issuance costs incurred during the nine months ended September 30, 2022 related to the issuance of the \$300.0 million term loan, remained relatively unchanged.

Equity in income of joint venture for the three months ended September 30, 2023 March 31, 2024 was \$1.5 million \$1.4 million which was primarily comprised of our share of rental and interest income recognized by one the Joint Venture. Equity in income of joint venture for the three months ended March 31, 2023 was \$27.6 million and included our TRSs from its pro-rata share of equity in income gain from the sale of real estate by the Joint Venture of \$19.6 million as well as an incentive fee of \$8.0 million we earned from the Joint Venture. This amount includes The amounts for both periods include our partner's 6% interest in the Joint Venture that we consolidate and report within our financial statements.

Income tax provision for both expense decreased by \$6.0 million, or 83.5%, primarily due to decreases in our share of taxable gains and incentive fees from the three months ended September 30, 2023 and 2022 was not significant. Joint Venture, partially offset by an increase in our share of equity in income from the Joint Venture related to an increase in rental income recognized by the Joint Venture.

## Leasing Activity

The following table provides a summary of our commenced leases for the three and nine months ended September 30, 2023 March 31, 2024. The table does not include month-to-month leases or leases with terms less than twelve months.

Three Months Ended	Three Months Ended	Number of Leases	Square Feet Commenced	Net Rent Per Square Foot (A)	Straight Line Basis Rent	Weighted Average Lease Growth (B)	Lease Costs Per Square Foot (C)	Weighted Average Tenant Retention (E)	Three Months Ended	Number of Leases	Square Feet Commenced	Net Rent Per Square Foot (A)	Straight Line Basis Rent
New Leases	New Leases	21	309	\$ 11.53	67.4 %	4.8	\$ 6.43	N/A	New Leases	15	459	\$ 9.30	55.5
Renewal Leases	Renewal Leases	28	510	\$ 9.43	54.5 %	4.4	\$ 1.83	48.0 %	Renewal Leases	47	2,124	\$ 9.48	69.9
Development / Acquisition Leases	Development / Acquisition Leases	3	537	\$ 12.75	N/A	10.0	N/A	N/A	Development / Acquisition Leases	3	577	\$ 9.00	N/A
Total / Weighted Average	Total / Weighted Average	52	1,356	\$ 11.22	59.7 %	6.7	\$ 3.56	48.0 %	Total / Weighted Average	65	3,160	\$ 9.37	67.2
<b>Nine Months Ended</b>													
New Leases		55	1,751	\$ 13.23	117.2 %	5.3	\$ 6.77	N/A					
Renewal Leases		93	3,877	\$ 9.12	67.0 %	5.0	\$ 2.22	59.8 %					
Development / Acquisition Leases		12	1,338	\$ 12.98	N/A	9.1	N/A	N/A					
Total / Weighted Average		160	6,966	\$ 10.89	83.8 %	5.9	\$ 3.64	59.8 %					

(A) Net rent is the average base rent calculated in accordance with GAAP, over the term of the lease.

(B) Straight line basis rent growth is a ratio of the change in net rent (including straight line rent adjustments) on a new or renewal lease compared to the net rent (including straight line rent adjustments) of the comparable lease. New leases where there were no prior comparable leases are excluded.

(C) The lease term is expressed in years. Assumes no exercise of lease renewal options, if any.

(D) Lease costs are comprised of the costs incurred or capitalized for improvements of vacant and renewal spaces, as well as the commissions paid and costs capitalized for leasing transactions. Lease costs per square foot represent the total turnover costs expected to be incurred on the leases that commenced during the period and do not reflect actual expenditures for the period.

(E) Represents the weighted average square feet of tenants renewing their respective leases.

The following table provides a summary of our leases that commenced during the three and nine months ended **September 30, 2023** **March 31, 2024**, which included rent concessions during the lease term.

Three Months Ended	Three Months Ended	Number of Leases			Number of Leases	Square Feet (in 000's)	Rent Concessions (\$)
		With Rent Concessions	With Rent	Square Feet (in 000's)			
New Leases	New Leases	15	254	\$ 295			
Renewal Leases	Renewal Leases	2	23	22			
Development / Acquisition Leases	Development / Acquisition Leases	3	537	1,835			
Total	Total	20	814	\$ 2,152			
<b>Nine Months Ended</b>							
New Leases		40	1,303	\$ 2,681			
Renewal Leases		11	798	1,212			
Development / Acquisition Leases		12	1,338	4,898			
Total		63	3,439	\$ 8,791			

#### Liquidity and Capital Resources

At **September 30, 2023** **March 31, 2024**, our cash and cash equivalents was approximately **\$53.2 million** **\$48.3 million**, after excluding our Joint Venture partner's share of cash and cash equivalents that we consolidate and report in our financial statements. We also had **\$472.4** **\$442.9** million available for additional borrowings under our Unsecured Credit Facility as of **September 30, 2023** **March 31, 2024**.

We have considered our short-term (through **September 30, 2024** **March 31, 2025**) liquidity needs and the adequacy of our estimated cash flow from operations and other expected liquidity sources to meet these needs. We believe that our principal short-term liquidity needs are to fund normal recurring expenses, property acquisitions, developments, renovations, expansions and other nonrecurring capital improvements, debt service requirements, the minimum distributions required to maintain the Company's REIT qualification under the Code and distributions approved by the Company's Board of Directors. We anticipate that these needs will be met with cash flows provided by operating activities as well as the disposition of select assets. These needs may also be met by the issuance of other debt or equity securities, subject to market conditions, or borrowings under our Unsecured Credit Facility.

We expect to meet long-term (after **September 30, 2024** **March 31, 2025**) liquidity requirements such as property acquisitions, developments, scheduled debt maturities, major renovations, expansions and other nonrecurring capital improvements through the disposition of select assets, long-term unsecured and secured indebtedness and the issuance of additional equity securities, subject to market conditions.

Our Unsecured Credit Facility contains certain financial covenants including limitations on incurrence of debt and debt service coverage. Our access to borrowings may be limited if we fail to meet any of these covenants. We believe that we were in compliance with our financial covenants as of **September 30, 2023** **March 31, 2024**, and we anticipate that we will be able to operate in compliance with our financial covenants for the next twelve months.

As of **October 20, 2023** **April 19, 2024**, we had approximately **\$419.4 million** **\$398.9 million** available for additional borrowings under our Unsecured Credit Facility.

Our senior unsecured notes have been assigned credit ratings from Standard & Poor's, Moody's and Fitch Ratings of BBB/Stable, Baa2/Stable and BBB/Stable, respectively. In the event of a downgrade, we believe we would continue to have access to sufficient capital. However, our cost of borrowing would increase and our ability to access certain financial markets may be limited.

#### Cash Flow Activity

The following table summarizes our cash flow activity for the Company for the **nine** **three** months ended **September 30, 2023** **March 31, 2024** and **2022**.

	2023	2022	
	(In thousands)		
2024		2024	2023

		(In thousands)	
Net cash	Net cash		
provided	provided		
by	by		
operating	operating		
activities	activities	\$ 240,444	\$346,022
Net cash	Net cash		
used in	used in		
investing	investing		
activities	activities	(322,880)	(511,467)
Net cash (used in)			
provided by			
financing activities		(8,430)	258,500
Net cash			
used in			
financing			
activities			

The following table summarizes our cash flow activity for the Operating Partnership for the **nine** **three** months ended **September 30, 2023** **March 31, 2024** and **2022**; **2023**:

	2023	2022	
	(In thousands)		
	2024		2023
		(In thousands)	
Net cash	Net cash		
provided	provided		
by	by		
operating	operating		
activities	activities	\$ 240,428	\$345,965
Net cash	Net cash		
used in	used in		
investing	investing		
activities	activities	(322,880)	(511,467)
Net cash (used in)			
provided by			
financing activities		(8,414)	258,557
Net cash			
used in			
financing			
activities			

Changes in cash flow for the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, compared to the prior year comparable period are described as follows:

**Operating Activities:** Cash provided by operating activities decreased **\$105.6 million** (**decreased \$105.5 million** for the Operating Partnership) **\$7.8 million**, primarily due to the following:

- decrease in distributions from our Joint Venture of **\$111.4 million** **\$4.5 million** in **2023** **2024** as compared to **2022**; **2023**;
- increase of **\$20.8 million** **\$4.8 million** in interest expense; and
- decrease in accounts payable, accrued expenses, other liabilities, rents received in advance and security deposits due to timing of cash payments; offset by:
  - increase in **NOI** **net operating income ("NOI")** from same store properties, acquired properties and recently developed properties of **\$46.4 million** **\$8.8 million** offset by a decrease in NOI due to the disposition of real estate of **\$8.1 million** **\$1.8 million**; and
  - decrease of **\$16.4 million** **\$6.0 million** in income tax provision.

**Investing Activities:** Cash used in investing activities decreased **\$188.6 million** **\$85.1 million**, primarily due to the following:

- decrease of **\$282.5 million** **\$31.5 million** related to the acquisition, development and investment in real estate attributable to fewer acquisitions and a reduction in expenditures related to developments under construction during the **nine** **three** months ended **September 30, 2023** **March 31, 2024** as compared to the **nine** **three** months ended **September 30, 2022** **March 31, 2023**; partially offset by; and
- decrease increase of **\$64.1 million** **\$47.8 million** in net proceeds received from the disposition of real estate in **2023** **2024** as compared to **2022**; and
- decrease of **\$36.6 million** in net distributions from and contributions to our Joint Venture in **2023** as compared to **2022**.

**Financing Activities:** Cash used in financing activities was \$8.4 million for the nine months ended September 30, 2023 compared to \$258.5 million provided by financing activities for the nine months ended September 30, 2022 decreased \$1.2 million, resulting in a decrease of cash provided by financing activities of \$266.9 million (\$267.0 million for the Operating Partnership) primarily due to the following:

- decrease in distributions to noncontrolling interests of \$165.0 million \$11.3 million in proceeds from refinancing the expiring \$260.0 million unsecured term loan with a \$425.0 million unsecured term loan in 2022; 2024 as compared to 2023; offset by:
  - decrease in net borrowings under our Unsecured Credit Facility of \$146.0 million \$7.0 million in 2023 2024 as compared to 2022;
- decrease of \$12.8 million related to net proceeds from the issuance of 218,230 shares of the Company's common stock under our ATM in 2022;
- increase in distributions to noncontrolling interests of \$7.1 million in 2023 as compared to 2022; 2023; and
  - increase in dividend and unit distributions of \$10.5 million \$3.5 million due to the Company increasing the dividend rate in 2023 2024 as well as an increase in common shares and units outstanding; partially offset by:
  - decrease in repayments of mortgage loans payable of \$69.1 million in 2023 as compared to 2022; outstanding.

#### Market Risk

The following discussion about our risk-management activities includes "forward-looking statements" that involve risk and uncertainties. Actual results could differ materially from those projected in the forward-looking statements. Our business subjects us to market risk from interest rates, as described below.

##### Interest Rate Risk

The following analysis presents the hypothetical gain or loss in earnings, cash flows or fair value of the financial instruments and derivative instruments that are held by us at September 30, 2023 March 31, 2024 that are sensitive to changes in interest rates. While this analysis may have some use as a benchmark, it should not be viewed as a forecast.

In the normal course of business, we also face risks that are either non-financial or non-quantifiable. Such risks principally include credit risk and legal risk and are not represented in the following analysis.

At September 30, 2023 March 31, 2024, \$1,933.6 million \$1,933.4 million, or 87.5% 86.3%, of our total debt, excluding unamortized debt issuance costs, was fixed rate debt. As of the same date, \$275.0 million \$306.0 million, or 12.5% 13.7%, of our total debt, excluding unamortized debt issuance costs, was variable rate debt. At December 31, 2022 December 31, 2023, \$1,933.8 million \$1,933.5 million, or 93.1% 86.6%, of our total debt, excluding unamortized debt issuance costs, was fixed rate debt. As of the same date, \$143.0 million \$299.0 million, or 6.9% 13.4%, of our total debt, excluding unamortized debt issuance costs, was variable rate debt. At September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, the fixed rate debt amounts include variable rate debt that has been effectively swapped to a fixed rate through the use of derivative instruments with an aggregate notional amount outstanding of \$925.0 million that mitigate our exposure to our Unsecured Term Loans' variable interest rates, which are currently based on SOFR. The use of derivative financial instruments allows us to manage the risks negative effects that increases in interest rates would have on our earnings and cash flows. We designated all of the swaps related to our Unsecured Term Loans as cash flow hedges. Currently, we do not enter into financial instruments for trading or other speculative purposes.

On May 31, 2023, the Company amended its Unsecured Credit Facility agreement and 2021 Unsecured Term Loan to replace LIBOR with SOFR as the benchmark interest rate. Commencing July 3, 2023, borrowings under the Unsecured Credit Facility bear interest at SOFR, plus a 10 basis point adjustment plus a credit spread which is currently 77.5 basis points. Commencing August 1, 2023 borrowings under the 2021 Unsecured Term Loan bear interest at SOFR, plus a 10 basis point adjustment plus a credit spread which is currently 85 basis points. The three interest rates swaps with an aggregate notional value of \$200.0 million that fixed LIBOR and hedged the variable interest on the 2021 Unsecured Term Loan were converted to SOFR commencing August 1, 2023.

For fixed rate debt, changes in interest rates generally affect the fair value of the debt, but not our earnings or cash flows. Conversely, for variable rate debt, changes in the base interest rate used to calculate the all-in interest rate generally do not impact the fair value of the debt, but would affect our future earnings and cash flows. The interest rate risk and changes in fair market value of fixed rate debt generally do not have a significant impact on us until we are required to refinance such debt. See Note 4 to the Consolidated Financial Statements for a discussion of the maturity dates of our various fixed rate debt.

Our variable rate debt is subject to risk based upon prevailing market interest rates. If the SOFR rate component relevant to our variable rate debt were to have increased 10%, we estimate that our interest expense during the nine three months ended September 30, 2023 March 31, 2024 would have increased by approximately \$0.9 million \$0.5 million based on our average outstanding floating-rate debt during the nine three months ended September 30, 2023 March 31, 2024. Additionally, if weighted average interest rates on our weighted average fixed rate debt during the nine three months ended September 30, 2023 March 31, 2024 were to have increased by 10% due to refinancing, interest expense would have increased by approximately \$5.6 million \$1.9 million during the nine three months ended September 30, 2023 March 31, 2024.

As of September 30, 2023 March 31, 2024, the estimated fair value of our debt was approximately \$2,060.0 million \$2,135.2 million based on our estimate of the then-current market interest rates.

#### Supplemental Earnings Measure

Investors in and industry analysts following the real estate industry utilize funds from operations ("FFO") and net operating income ("NOI") NOI as supplemental operating performance measures of an equity REIT. Historical cost accounting for real estate assets in accordance with accounting principles generally accepted in the United States of America ("GAAP") implicitly assumes that the value of real estate assets diminishes predictably over time through depreciation. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors prefer to supplement operating results that use historical cost accounting with measures such as FFO and NOI, among others. We provide information related to FFO and same store NOI ("SS NOI") both because such industry analysts are interested in such information, and because our management believes FFO and SS NOI are important performance measures. FFO and SS NOI are factors used by management in measuring our performance, including for purposes of determining the compensation of our executive officers under our 2023 2024 incentive compensation plan.

Neither FFO nor SS NOI should be considered as a substitute for net income, or any other measures derived in accordance with GAAP. Neither FFO nor SS NOI represents cash generated from operating activities in accordance with GAAP and neither should be considered as an alternative to cash flow from operating activities as a measure of our liquidity, nor is either indicative of funds available for our cash needs, including our ability to make cash distributions.

## Funds From Operations

The National Association of Real Estate Investment Trusts ("NAREIT") has recognized and defined for the real estate industry a supplemental measure of REIT operating performance, FFO, that excludes historical cost depreciation, among other items, from net income determined in accordance with GAAP. FFO is a non-GAAP financial measure. FFO is calculated by us in accordance with the definition adopted by the Board of Governors of NAREIT and may not be comparable to other similarly titled measures of other companies. In accordance with the NAREIT definition of FFO, we calculate FFO to be equal to net income available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities, plus depreciation and other amortization of real estate, plus impairment of real estate, minus gain or plus loss on sale of real estate, net of any income tax provision or benefit associated with the sale of real estate. We also exclude the same adjustments from our share of net income from an unconsolidated joint venture.

Management believes that the use of FFO available to common stockholders and participating securities, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that, by excluding gains or losses related to sales of real estate assets, impairment of real estate assets and real estate asset depreciation and amortization, investors and analysts are able to identify the operating results of the long-term assets that form the core of a REIT's activity and use these operating results for assistance in comparing these operating results between periods or to those of different companies.

The following table shows a reconciliation of net income available to common stockholders and participating securities to the calculation of FFO available to common stockholders and participating securities for the three and nine months ended September 30, 2023 March 31, 2024 and 2022, 2023.

		Three Months Ended September 30,		Nine Months Ended September 30,	
		2023		2022	
		(In thousands)		(In thousands)	
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$ 75,012	\$ 123,888	\$ 185,615	\$ 277,137
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities				
Adjustments:	Adjustments:				
Adjustments:	Adjustments:				
Adjustments:	Adjustments:				
Depreciation and Other Amortization of Real Estate	Depreciation and Other Amortization of Real Estate				
Depreciation and Other Amortization of Real Estate	Depreciation and Other Amortization of Real Estate	40,940	38,077	120,843	108,001
Gain on Sale of Real Estate	Gain on Sale of Real Estate	(34,368)	(83,907)	(47,421)	(84,204)
Gain on Sale of Real Estate	Gain on Sale of Real Estate				
Gain on Sale of Real Estate	Gain on Sale of Real Estate				
Gain on Sale of Real Estate (Including Incentive Fees) from the Joint Venture	Gain on Sale of Real Estate (Including Incentive Fees) from the Joint Venture				
Gain on Sale of Real Estate (Including Incentive Fees) from the Joint Venture	Gain on Sale of Real Estate (Including Incentive Fees) from the Joint Venture				
Gain on Sale of Real Estate (Including Incentive Fees) from the Joint Venture	Gain on Sale of Real Estate (Including Incentive Fees) from the Joint Venture	(142)	—	(27,804)	(118,244)

Income Tax Provision - Allocable to Gain on Sale of Real Estate, Including the Joint Venture	Income Tax Provision - Allocable to Gain on Sale of Real Estate, Including the Joint Venture	—	105	6,997	24,348
Income Tax Provision - Allocable to Gain on Sale of Real Estate, Including the Joint Venture					
Income Tax Provision - Allocable to Gain on Sale of Real Estate, Including the Joint Venture					
Noncontrolling Interest Share of Adjustments					
Noncontrolling Interest Share of Adjustments	Noncontrolling Interest Share of Adjustments	(145)	1,062	1,926	15,510
Funds from Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	Funds from Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$ 81,297	\$ 79,225	\$ 240,156	\$ 222,548
Funds from Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities					
Funds from Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities					

#### Same Store Net Operating Income

SS NOI is a non-GAAP financial measure that provides a measure of rental operations and, as calculated by us, that does not factor in depreciation and amortization, general and administrative expense, interest expense, income tax benefit and expense, equity in income or loss from joint venture, joint venture fees and joint venture development services expense. We define SS NOI as revenues minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses, minus the NOI of properties that are not same store properties and minus the impact of straight-line rent, above and below market rent amortization and lease termination fees. We exclude straight-line rent and above (below) market rent in calculating SS NOI because we believe it provides a better measure of actual cash basis rental growth for a year-over-year comparison. As so defined, SS NOI may not be comparable to same store net operating income or similar measures reported by other REITs that define same store properties or NOI differently. The major factors influencing SS NOI are occupancy levels, rental rate increases or decreases and tenant recoveries increases or decreases. Our success depends largely upon our ability to lease space and to recover the operating costs associated with those leases from our tenants.

The following table shows a reconciliation of the same store revenues and property expenses disclosed in the results of operations (and reconciled to revenues and expenses reflected on the statements of operations) to SS NOI for the three and nine months ended September 30, 2023 March 31, 2024 and 2022, 2023.

Three Months Ended March 31,					
Three Months Ended September 30,					
Nine Months Ended September 30,					
		2023	2022	% Change	2023
		(In thousands)		(In thousands)	
Same Store Revenues	Same Store Revenues	\$ 132,846	\$ 123,705		\$ 392,491
Same Store Revenues					\$ 362,516
Same Store Property Expenses					
Same Store Property Expenses					
Same Store Property Expenses	Same Store Property Expenses	(33,514)	(30,612)		(96,848)
					(90,084)

Same Store Net Operating Income Before Same Store Adjustments	Same Store Net Operating Income Before Same Store Adjustments	\$ 99,332	\$ 93,093	6.7%	\$ 295,643	\$ 272,432	8.5%
Same Store Net Operating Income Before Same Store Adjustments							
Same Store Net Operating Income Before Same Store Adjustments							
Same Store Adjustments:							
Same Store Adjustments:							
Same Store Adjustments:	Same Store Adjustments:						
Straight-line Rent	Straight-line Rent	(2,170)	(3,033)		(8,223)	(8,538)	
Straight-line Rent							
Straight-line Rent							
Above / Below Market Rent Amortization	Above / Below Market Rent Amortization	(677)	(259)		(1,092)	(776)	
Above / Below Market Rent Amortization							
Above / Below Market Rent Amortization							
Lease Termination Fees							
Lease Termination Fees							
Lease Termination Fees	Lease Termination Fees	(53)	(51)		(287)	(76)	
Same Store Net Operating Income	Same Store Net Operating Income	\$ 96,432	\$ 89,750	7.4%	\$ 286,041	\$ 263,042	8.7%
Same Store Net Operating Income							
Same Store Net Operating Income							

#### Subsequent Events

We have evaluated subsequent events through the date that the ~~consolidated financial statements~~ ~~Consolidated Financial Statements~~ were issued, noting none.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Response to this item is included in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations" above.

#### Item 4. Controls and Procedures

##### First Industrial Realty Trust, Inc.

The Company's management, including its principal executive officer and principal financial officer, have conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report. Based on the evaluation of these controls and procedures required by Exchange Act Rules 13a-15(b) or 15d-15(b), the Company's principal executive officer and principal financial officer have concluded that as of the end of such period the Company's disclosure controls and procedures were effective.

There has been no change in the Company's internal control over financial reporting that occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

##### First Industrial, L.P.

The Company's management, including its principal executive officer and principal financial officer, on behalf of the Company in its capacity as the general partner of the Operating Partnership, have conducted an evaluation of the effectiveness of the Operating Partnership's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report. Based on the evaluation of these controls and procedures required by Exchange Act Rules 13a-15(b) or 15d-15(b), the Company's principal executive officer and principal financial officer, on behalf of the Company in its capacity as the general partner of the Operating Partnership, have concluded that as of the end of such period the Operating Partnership's disclosure controls and procedures were effective.

There has been no change in the Operating Partnership's internal control over financial reporting that occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

#### PART II: OTHER INFORMATION

**Item 1. Legal Proceedings**

None.

**Item 1A. Risk Factors**

There have been no material changes to the risk factors disclosed in our annual report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023**, except to the extent factual information disclosed elsewhere in this Form 10-Q relates to such risk factors. For a full description of these risk factors, please refer to "Item 1A. Risk Factors" in our annual report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023**.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

None.

**Item 5. Other Information**

During the three months ended **September 30, 2023** **March 31, 2024**, none of the Company's directors or officers adopted or terminated any Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K of the Securities Act of 1933).

**Item 6. Exhibits**

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

**EXHIBIT INDEX**

Exhibits	Description
<u><a href="#">31.1*</a></u>	<u><a href="#">Certification of Principal Executive Officer of First Industrial Realty Trust, Inc. pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended</a></u>
<u><a href="#">31.2*</a></u>	<u><a href="#">Certification of Principal Financial Officer of First Industrial Realty Trust, Inc. pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended</a></u>
<u><a href="#">31.3*</a></u>	<u><a href="#">Certification of Principal Executive Officer of First Industrial Realty Trust, Inc., in its capacity as the sole general partner of First Industrial, L.P., pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended</a></u>
<u><a href="#">31.4*</a></u>	<u><a href="#">Certification of Principal Financial Officer of First Industrial Realty Trust, Inc., in its capacity as the sole general partner of First Industrial, L.P., pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended</a></u>
<u><a href="#">32.1**</a></u>	<u><a href="#">Certification of the Principal Executive Officer and Principal Financial Officer of First Industrial Realty Trust, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a></u>
<u><a href="#">32.2**</a></u>	<u><a href="#">Certification of the Principal Executive Officer and Principal Financial Officer of First Industrial Realty Trust, Inc., in its capacity as the sole general partner of First Industrial, L.P., pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a></u>
<u><a href="#">101.1*</a></u>	The following financial statements from First Industrial Realty Trust, Inc.'s and First Industrial L.P.'s Quarterly Report on Form 10-Q for the quarter ended <b>September 30, 2023</b> <b>March 31, 2024</b> , formatted in XBRL: (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Operations (unaudited), (iii) Consolidated Statements of Comprehensive Income (unaudited), (iv) Consolidated Statement of Changes in Equity / Consolidated Statement of Changes in Partners' Capital (unaudited), (v) Consolidated Statements of Cash Flows (unaudited) and (vi) Notes to Consolidated Financial Statements (unaudited)
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* Filed herewith.

\*\* Furnished herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST INDUSTRIAL REALTY TRUST, INC.

By: \_\_\_\_\_ /S/ SCOTT A. MUSIL

Scott A. Musil  
Chief Financial Officer  
(Principal Financial Officer)

By: \_\_\_\_\_ /S/ SARA E. NIEMIEC

Sara E. Niemiec  
Chief Accounting Officer  
(Principal Accounting Officer)

Date: **October 20, 2023** April 19, 2024

FIRST INDUSTRIAL, L.P.

By: FIRST INDUSTRIAL REALTY TRUST, INC.  
as general partner

By: \_\_\_\_\_ /S/ SCOTT A. MUSIL

Scott A. Musil  
Chief Financial Officer  
(Principal Financial Officer)

By: \_\_\_\_\_ /S/ SARA E. NIEMIEC

Sara E. Niemiec  
Chief Accounting Officer  
(Principal Accounting Officer)

Date: **October 20, 2023** April 19, 2024

**4944**

EXHIBIT 31.1

CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER  
PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002

I, Peter E. Baccile, certify that:

1. I have reviewed this quarterly report on Form 10-Q of First Industrial Realty Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **October 20, 2023** April 19, 2024

/s/ PETER E. BACCILE

Peter E. Baccile

President and Chief Executive Officer (Principal Executive Officer)

**EXHIBIT 31.2**

**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER  
PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002**

I, Scott A. Musil, certify that:

1. I have reviewed this quarterly report on Form 10-Q of First Industrial Realty Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **October 20, 2023** April 19, 2024

/s/ SCOTT A. MUSIL

Scott A. Musil

Chief Financial Officer  
(Principal Financial Officer)

**EXHIBIT 31.3**

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER  
PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002**

I, Peter E. Baccile, certify that:

1. I have reviewed this quarterly report on Form 10-Q of First Industrial, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **October 20, 2023** **April 19, 2024**

**/s/ PETER E. BACCILE**

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Peter E. Baccile  
President and Chief Executive Officer  
(Principal Executive Officer)  
First Industrial Realty Trust, Inc.

**EXHIBIT 31.4**

**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER  
PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002**

I, Scott A. Musil, certify that:

1. I have reviewed this quarterly report on Form 10-Q of First Industrial, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and d) Disclosed in this report any change in the registrant's internal

control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 20, 2023 April 19, 2024

/s/ SCOTT A. MUSIL

Scott A. Musil  
Chief Financial Officer  
(Principal Financial Officer)  
First Industrial Realty Trust, Inc.

**EXHIBIT 32.1**

**CERTIFICATION**

Accompanying Form 10-Q Report  
of First Industrial Realty Trust, Inc.  
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  
(Chapter 63, Title 18 U.S.C. §1350(a) and (b))

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Chapter 63, Title 18 U.S.C. §1350(a) and (b)), each of the undersigned hereby certifies, to his knowledge, that the Quarterly Report on Form 10-Q for the period ended September 30, 2023 March 31, 2024 (the "Report") of First Industrial Realty Trust, Inc. (the "Company") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 20, 2023 April 19, 2024

/s/ PETER E. BACCILE

Peter E. Baccile  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: October 20, 2023 April 19, 2024

/s/ SCOTT A. MUSIL

Scott A. Musil  
Chief Financial Officer  
(Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request. The information contained in this written statement shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference to such filing.

**EXHIBIT 32.2**

**CERTIFICATION**

Accompanying Form 10-Q Report  
of First Industrial, L.P.  
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  
(Chapter 63, Title 18 U.S.C. §1350(a) and (b))

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Chapter 63, Title 18 U.S.C. §1350(a) and (b)), each of the undersigned hereby certifies, to his knowledge, that the Quarterly Report on Form 10-Q for the period ended September 30, 2023 March 31, 2024 (the "Report") of First Industrial, L.P. (the "Operating Partnership") fully complies with the

requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Operating Partnership.

Date: **October 20, 2023** April 19, 2024

/s/ PETER E. BACCILE

Peter E. Baccile  
President and Chief Executive Officer  
(Principal Executive Officer)  
First Industrial Realty Trust, Inc.

Date: **October 20, 2023** April 19, 2024

/s/ SCOTT A. MUSIL

Scott A. Musil  
Chief Financial Officer  
(Principal Financial Officer)  
First Industrial Realty Trust, Inc.

A signed original of this written statement required by Section 906 has been provided to the Operating Partnership and will be retained by the Operating Partnership and furnished to the Securities and Exchange Commission or its staff upon request. The information contained in this written statement shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference to such filing.

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