

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2023

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 000-24939

**EAST WEST BANCORP, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

95-4703316

(I.R.S. Employer Identification No.)

135 North Los Robles Ave. , 7th Floor , Pasadena , California 91101

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code:

( 626 ) 768-6000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	EWBC	The Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Number of shares outstanding of the issuer's common stock on the latest practicable date: 141,483,668 shares as of July 31, 2023.

---

## TABLE OF CONTENTS

	Page
<b><u>FORWARD-LOOKING STATEMENTS</u></b>	3
<b><u>PART I — FINANCIAL INFORMATION</u></b>	5
Item 1.      Consolidated Financial Statements	5
Consolidated Balance Sheet (Unaudited)	5
Consolidated Statement of Income (Unaudited)	6
Consolidated Statement of Comprehensive Income (Loss) (Unaudited)	7
Consolidated Statement of Changes in Stockholders' Equity (Unaudited)	8
Consolidated Statement of Cash Flows (Unaudited)	9
Notes to Consolidated Financial Statements (Unaudited)	11
1 — Basis of Presentation	11
2 — Current Accounting Developments and Summary of Significant Accounting Policies	12
3 — Fair Value Measurement and Fair Value of Financial Instruments	13
4 — Assets Purchased under Resale Agreements and Sold under Repurchase Agreements	23
5 — Securities	25
6 — Derivatives	31
7 — Loans Receivable and Allowance for Credit Losses	38
8 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net and Variable Interest Entities	52
9 — Goodwill	53
10 — Short-Term Borrowings and Long-Term Debt	54
11 — Commitments and Contingencies	54
12 — Stock Compensation Plans	56
13 — Stockholders' Equity and Earnings Per Share	57
14 — Accumulated Other Comprehensive Income (Loss)	57
15 — Business Segments	59
Item 2.      Management's Discussion and Analysis of Financial Condition and Results of Operations	62
Item 3.      Quantitative and Qualitative Disclosures About Market Risk	101
Item 4.      Controls and Procedures	101
<b><u>PART II — OTHER INFORMATION</u></b>	102
Item 1.      Legal Proceedings	102
Item 1A.      Risk Factors	102
Item 2.      Unregistered Sales of Equity Securities and Use of Proceeds	102
Item 5.      Other Information	103
Item 6.      Exhibits	103
<b>GLOSSARY OF ACRONYMS</b>	104
<b>SIGNATURE</b>	105

## **Forward-Looking Statements**

Certain matters discussed in this Quarterly Report on Form 10-Q (this "Form 10-Q") contain forward-looking statements that are intended to be covered by the safe harbor provisions for such statements provided by the Private Securities Litigation Reform Act of 1995. In addition, East West Bancorp, Inc. (referred to herein on an unconsolidated basis as "East West" and on a consolidated basis as the "Company," "we" or "EWBC") may make forward-looking statements in other documents that it files with, or furnishes to, the United States ("U.S.") Securities and Exchange Commission ("SEC") and management may make forward-looking statements to analysts, investors, media members and others. Forward-looking statements are those that do not relate to historical facts, and that are based on current assumptions, beliefs, estimates, expectations and projections, many of which, by their nature, are inherently uncertain and beyond the Company's control. Forward-looking statements may relate to various matters, including the Company's financial condition, results of operations, plans, objectives, future performance, business or industry, and usually can be identified by the use of forward-looking words, such as "anticipates," "assumes," "believes," "can," "continues," "could," "estimates," "expects," "forecasts," "goal," "intends," "likely," "may," "might," "objective," "plans," "potential," "projects," "remains," "should," "target," "trend," "will," "would," or similar expressions or variations thereof, and the negative thereof, but these terms are not the exclusive means of identifying such statements. You should not place undue reliance on forward-looking statements, as they are subject to risks and uncertainties, including, but not limited to, those described below. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements the Company may make.

There are various important factors that could cause future results to differ materially from historical performance and any forward-looking statements. Factors that might cause such differences, include, but are not limited to:

- changes in the global economy, including an economic slowdown, capital or financial market disruption, supply chain disruption, level of inflation, interest rate environment, housing prices, employment levels, rate of growth and general business conditions, which could result in, among other things, reduced demand for loans, reduced availability of funding or increased funding costs, declines in asset values and/or recognition of allowance for credit losses;
- changes in local, regional and global business, economic and political conditions and geopolitical events, such as Russia's invasion of Ukraine;
- the soundness of other financial institutions and the impacts related to or resulting from recent bank failures and other economic and industry volatility, including potential increased regulatory requirements, Federal Deposit Insurance Corporation ("FDIC") insurance premiums, losses in the value of our investment portfolio, deposit withdrawals, or other adverse consequences of negative market perceptions of the banking industry or the Company;
- changes in laws or the regulatory environment, including regulatory reform initiatives and policies of the U.S. Department of the Treasury, the Board of Governors of the Federal Reserve System ("Federal Reserve"), the FDIC, the SEC, the Consumer Financial Protection Bureau ("CFPB"), the California Department of Financial Protection and Innovation — Division of Financial Institutions, the National Administration of Financial Regulation, the Hong Kong Monetary Authority, the Hong Kong Securities and Futures Commission, and the Monetary Authority of Singapore;
- changes and effects thereof in trade, monetary and fiscal policies and laws, including the ongoing trade, economic and political disputes between the U.S. and the People's Republic of China and the monetary policies of the Federal Reserve;
- changes in the commercial and consumer real estate markets;
- changes in consumer or commercial spending, savings and borrowing habits, and patterns and behaviors;
- the impact from potential changes to income tax laws and regulations, federal spending and economic stimulus programs;
- the impact of any future U.S. federal government shutdown and uncertainty regarding the U.S. federal government's debt limit and credit rating;
- the Company's ability to compete effectively against financial institutions and other entities, including as a result of emerging technologies;
- the success and timing of the Company's business strategies;
- the Company's ability to retain key officers and employees;
- the impact on the Company's funding costs, net interest income and net interest margin from changes in key variable market interest rates, competition, regulatory requirements and the Company's product mix;
- changes in the Company's costs of operation, compliance and expansion;
- the Company's ability to adopt and successfully integrate new technologies into its business in a strategic manner;

- the impact of communications or technology disruption, failure in, or breach of, the Company's operational or security systems or infrastructure, or those of third party vendors with which the Company does business, including as a result of cyber-attacks; and other similar matters which could result in, among other things, confidential and/or proprietary information being disclosed or misused, and materially impact the Company's ability to provide services to its clients;
- the adequacy of the Company's risk management framework, disclosure controls and procedures and internal control over financial reporting;
- future credit quality and performance, including the Company's expectations regarding future credit losses and allowance levels;
- the impact of adverse changes to the Company's credit ratings from major credit rating agencies;
- the impact of adverse judgments or settlements in litigation;
- the impact of political developments, pandemics, wars, civil unrest, terrorism or other hostilities that may disrupt or increase volatility in securities or otherwise affect business and economic conditions on the Company and its customers;
- heightened regulatory and governmental oversight and scrutiny of the Company's business practices, including dealings with consumers;
- the impact of reputational risk from negative publicity, fines, penalties and other negative consequences from regulatory violations, legal actions and the Company's interactions with business partners, counterparties, service providers and other third parties;
- the impact of regulatory investigations and enforcement actions;
- changes in accounting standards as may be required by the Financial Accounting Standards Board ("FASB") or other regulatory agencies and their impact on the Company's critical accounting policies and assumptions;
- the Company's capital requirements and its ability to generate capital internally or raise capital on favorable terms;
- the impact on the Company's liquidity due to changes in the Company's ability to receive dividends from its subsidiaries;
- any strategic acquisitions or divestitures;
- changes in the equity and debt securities markets;
- fluctuations in the Company's stock price;
- fluctuations in foreign currency exchange rates;
- the impact of increased focus on social, environmental and sustainability matters, which may affect the operations of the Company and its customers and the economy more broadly; and
- the impact of climate change, natural or man-made disasters or calamities, such as wildfires, droughts, hurricanes, flooding and earthquakes or other events that may directly or indirectly result in a negative impact on the financial performance of the Company and its customers.

For a more detailed discussion of some of the factors that might cause such differences, see the Company's Annual Report on Form 10-K for the year ended December 31, 2022, filed with the SEC on February 27, 2023 (the "Company's 2022 Form 10-K") under the heading *Item 1A. Risk Factors*, and *Item 1A. Risk Factors* of this Form 10-Q. You should treat forward-looking statements as speaking only as of the date they are made and based only on information then actually known to the Company. The Company does not undertake, and specifically disclaims, any obligation to update or revise any forward-looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

**PART I — FINANCIAL INFORMATION**  
**ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS**

**EAST WEST BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEET**  
 (\$ in thousands, except shares)  
*(Unaudited)*

	June 30, 2023	December 31, 2022
<b>ASSETS</b>		
Cash and due from banks	\$ 614,053	\$ 534,980
Interest-bearing cash with banks	5,763,834	2,946,804
Cash and cash equivalents	6,377,887	3,481,784
Interest-bearing deposits with banks	17,169	139,021
Assets purchased under resale agreements ("resale agreements")	635,000	792,192
Securities:		
Available-for-sale ("AFS") debt securities, at fair value (amortized cost of \$ 6,820,569 and \$ 6,879,225 )	5,987,258	6,034,993
Held-to-maturity ("HTM") debt securities, at amortized cost (fair value of \$ 2,440,484 and \$ 2,455,171 )	2,975,933	3,001,868
Loans held-for-sale	2,830	25,644
Loans held-for-investment (net of allowance for loan losses of \$ 635,400 and \$ 595,645 )	49,192,964	47,606,785
Investments in qualified affordable housing partnerships, tax credit and other investments, net	815,471	763,256
Premises and equipment (net of accumulated depreciation of \$ 153,079 and \$ 148,126 )	88,966	89,191
Goodwill	465,697	465,697
Operating lease right-of-use assets	100,500	103,681
Other assets	1,873,006	1,608,038
<b>TOTAL</b>	<b>\$ 68,532,681</b>	<b>\$ 64,112,150</b>
<b>LIABILITIES</b>		
Deposits:		
Noninterest-bearing	\$ 16,741,099	\$ 21,051,090
Interest-bearing	38,917,687	34,916,759
Total deposits	55,658,786	55,967,849
Short-term borrowings	4,500,000	—
Assets sold under repurchase agreements ("repurchase agreements")	—	300,000
Long-term debt and finance lease liabilities	152,951	152,400
Operating lease liabilities	110,383	111,931
Accrued expenses and other liabilities	1,648,864	1,595,358
<b>Total liabilities</b>	<b>62,070,984</b>	<b>58,127,538</b>
<b>COMMITMENTS AND CONTINGENCIES (Note 11)</b>		
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, \$ 0.001 par value, 200,000,000 shares authorized; 169,310,864 and 168,459,045 shares issued	169	168
Additional paid-in capital	1,959,615	1,936,389
Retained earnings	6,075,735	5,582,546
Treasury stock, at cost 27,827,196 and 27,511,199 shares	( 791,890 )	( 768,862 )
Accumulated other comprehensive loss ("AOCL"), net of tax	( 781,932 )	( 765,629 )
<b>Total stockholders' equity</b>	<b>6,461,697</b>	<b>5,984,612</b>
<b>TOTAL</b>	<b>\$ 68,532,681</b>	<b>\$ 64,112,150</b>

See accompanying Notes to Consolidated Financial Statements.

**EAST WEST BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF INCOME**  
(\$ and shares in thousands, except per share data)  
(Uaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>INTEREST AND DIVIDEND INCOME</b>				
Loans receivable, including fees	\$ 771,264	\$ 439,416	\$ 1,499,650	\$ 816,526
Debt securities	68,970	46,176	134,901	88,843
Resale agreements	3,969	8,553	8,472	16,936
Restricted equity securities	936	822	1,975	1,431
Interest-bearing cash and deposits with banks	60,995	4,787	96,642	8,047
Total interest and dividend income	906,134	499,754	1,741,640	931,783
<b>INTEREST EXPENSE</b>				
Deposits	287,477	22,488	504,271	35,477
Federal funds purchased and other short-term borrowings	49,032	241	57,857	250
Federal Home Loan Bank ("FHLB") advances	—	559	6,430	1,137
Repurchase agreements	211	2,418	1,263	4,434
Long-term debt and finance lease liabilities	2,668	1,096	5,212	1,920
Total interest expense	339,388	26,802	575,033	43,218
<b>Net interest income before provision for credit losses</b>	<b>566,746</b>	<b>472,952</b>	<b>1,166,607</b>	<b>888,565</b>
Provision for credit losses	26,000	13,500	46,000	21,500
<b>Net interest income after provision for credit losses</b>	<b>540,746</b>	<b>459,452</b>	<b>1,120,607</b>	<b>867,065</b>
<b>NONINTEREST INCOME</b>				
Lending fees	20,901	20,142	41,487	39,580
Deposit account fees	22,285	22,372	43,988	42,687
Interest rate contracts and other derivative income	7,373	9,801	9,937	20,934
Foreign exchange income	13,251	11,361	25,911	24,060
Wealth management fees	6,889	6,539	13,193	12,591
Net (losses) gains on sales of loans	( 7 )	917	( 29 )	3,839
Net gains (losses) on AFS debt securities	—	28	( 10,000 )	1,306
Other investment income	4,003	4,863	5,924	6,490
Other income	3,936	2,421	8,198	6,700
Total noninterest income	78,631	78,444	138,609	158,187
<b>NONINTEREST EXPENSE</b>				
Compensation and employee benefits	124,937	113,364	254,591	229,633
Occupancy and equipment expense	16,088	15,469	31,675	30,933
Deposit insurance premiums and regulatory assessments	8,262	4,927	16,172	9,644
Deposit account expense	10,559	5,671	20,168	10,364
Data processing	3,213	3,486	6,560	7,151
Computer software expense	7,479	6,572	14,839	13,866
Other operating expense	35,337	32,392	70,207	55,840
Amortization of tax credit and other investments	55,914	14,979	66,024	28,879
Total noninterest expense	261,789	196,860	480,236	386,310
<b>INCOME BEFORE INCOME TAXES</b>	<b>357,588</b>	<b>341,036</b>	<b>778,980</b>	<b>638,942</b>
<b>INCOME TAX EXPENSE</b>	<b>45,557</b>	<b>82,707</b>	<b>144,510</b>	<b>142,961</b>
<b>NET INCOME</b>	<b>\$ 312,031</b>	<b>\$ 258,329</b>	<b>\$ 634,470</b>	<b>\$ 495,981</b>
<b>EARNINGS PER SHARE ("EPS")</b>				
BASIC	\$ 2.21	\$ 1.83	\$ 4.49	\$ 3.50
DILUTED	\$ 2.20	\$ 1.81	\$ 4.47	\$ 3.47
<b>WEIGHTED-AVERAGE NUMBER OF SHARES OUTSTANDING</b>				
BASIC	141,468	141,429	141,291	141,725
DILUTED	141,876	142,372	141,910	142,838

See accompanying Notes to Consolidated Financial Statements.

**EAST WEST BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)**  
*(\$ in thousands)*  
*(Unaudited)*

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net income	\$ 312,031	\$ 258,329	\$ 634,470	\$ 495,981
Other comprehensive loss, net of tax:				
Net changes in unrealized (losses) gains on AFS debt securities	( 43,618 )	( 192,878 )	7,701	( 362,148 )
Reclassification of unrealized losses on debt securities transferred from AFS to HTM	—	—	—	( 112,991 )
Amortization of unrealized losses on debt securities transferred from AFS to HTM	2,816	3,750	5,578	6,061
Net changes in unrealized losses on cash flow hedges	( 53,887 )	( 6,380 )	( 25,274 )	( 31,103 )
Foreign currency translation adjustments	( 7,249 )	( 10,215 )	( 4,308 )	( 10,086 )
Other comprehensive loss	( 101,938 )	( 205,723 )	( 16,303 )	( 510,267 )
<b>COMPREHENSIVE INCOME (LOSS)</b>	<b>\$ 210,093</b>	<b>\$ 52,606</b>	<b>\$ 618,167</b>	<b>\$ ( 14,286 )</b>

See accompanying Notes to Consolidated Financial Statements.

**EAST WEST BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**  
(\$ in thousands, except shares and per share data)  
(Unaudited)

	Common Stock and Additional					AOCl, Net of Tax	Total Stockholders' Equity
	Paid-in Capital		Retained Earnings	Treasury Stock			
	Shares	Amount					
<b>BALANCE, APRIL 1, 2022</b>	<b>142,256,520</b>	<b>\$ 1,903,042</b>	<b>\$ 4,863,721</b>	<b>\$ ( 668,382 )</b>	<b>\$ ( 394,925 )</b>	<b>\$ 5,703,456</b>	
Net income	—	—	258,329	—	—	—	258,329
Other comprehensive loss	—	—	—	—	( 205,723 )	( 205,723 )	
Issuance of common stock pursuant to various stock compensation plans and agreements	51,733	11,190	—	—	—	—	11,190
Repurchase of common stock pursuant to various stock compensation plans and agreements	( 5,347 )	—	—	( 380 )	—	( 380 )	
Repurchase of common stock pursuant to the Stock Repurchase Program	( 1,385,517 )	—	—	( 99,990 )	—	( 99,990 )	
Cash dividends on common stock (\$ 0.40 per share)	—	—	( 57,400 )	—	—	( 57,400 )	
<b>BALANCE, JUNE 30, 2022</b>	<b>140,917,389</b>	<b>\$ 1,914,232</b>	<b>\$ 5,064,650</b>	<b>\$ ( 768,752 )</b>	<b>\$ ( 600,648 )</b>	<b>\$ 5,609,482</b>	
<b>BALANCE, APRIL 1, 2023</b>	<b>141,395,800</b>	<b>\$ 1,947,687</b>	<b>\$ 5,832,291</b>	<b>\$ ( 790,653 )</b>	<b>\$ ( 679,994 )</b>	<b>\$ 6,309,331</b>	
Net income	—	—	312,031	—	—	—	312,031
Other comprehensive loss	—	—	—	—	( 101,938 )	( 101,938 )	
Issuance of common stock pursuant to various stock compensation plans and agreements	111,097	12,097	—	—	—	—	12,097
Repurchase of common stock pursuant to various stock compensation plans and agreements	( 23,229 )	—	—	( 1,237 )	—	( 1,237 )	
Cash dividends on common stock (\$ 0.48 per share)	—	—	( 68,587 )	—	—	( 68,587 )	
<b>BALANCE, JUNE 30, 2023</b>	<b>141,483,668</b>	<b>\$ 1,959,784</b>	<b>\$ 6,075,735</b>	<b>\$ ( 791,890 )</b>	<b>\$ ( 781,932 )</b>	<b>\$ 6,461,697</b>	

	Common Stock and Additional					AOCl, Net of Tax	Total Stockholders' Equity
	Paid-in Capital		Retained Earnings	Treasury Stock			
	Shares	Amount					
<b>BALANCE, JANUARY 1, 2022</b>	<b>141,907,954</b>	<b>\$ 1,893,725</b>	<b>\$ 4,683,659</b>	<b>\$ ( 649,785 )</b>	<b>\$ ( 90,381 )</b>	<b>\$ 5,837,218</b>	
Net income	—	—	495,981	—	—	—	495,981
Other comprehensive loss	—	—	—	—	( 510,267 )	( 510,267 )	
Issuance of common stock pursuant to various stock compensation plans and agreements	639,847	20,507	—	—	—	—	20,507
Repurchase of common stock pursuant to various stock compensation plans and agreements	( 244,895 )	—	—	( 18,977 )	—	( 18,977 )	
Repurchase of common stock pursuant to the Stock Repurchase Program	( 1,385,517 )	—	—	( 99,990 )	—	( 99,990 )	
Cash dividends on common stock (\$ 0.80 per share)	—	—	( 114,990 )	—	—	( 114,990 )	
<b>BALANCE, JUNE 30, 2022</b>	<b>140,917,389</b>	<b>\$ 1,914,232</b>	<b>\$ 5,064,650</b>	<b>\$ ( 768,752 )</b>	<b>\$ ( 600,648 )</b>	<b>\$ 5,609,482</b>	
<b>BALANCE, JANUARY 1, 2023</b>	<b>140,947,846</b>	<b>\$ 1,936,557</b>	<b>\$ 5,582,546</b>	<b>\$ ( 768,862 )</b>	<b>\$ ( 765,629 )</b>	<b>\$ 5,984,612</b>	
Cumulative-effect of a change in accounting principle <sup>(1)</sup>	—	—	( 4,262 )	—	—	—	( 4,262 )
Net income	—	—	634,470	—	—	—	634,470
Other comprehensive loss	—	—	—	—	( 16,303 )	( 16,303 )	
Issuance of common stock pursuant to various stock compensation plans and agreements	851,819	23,227	—	—	—	—	23,227
Repurchase of common stock pursuant to various stock compensation plans and agreements	( 315,997 )	—	—	( 23,028 )	—	( 23,028 )	
Cash dividends on common stock (\$ 0.96 per share)	—	—	( 137,019 )	—	—	( 137,019 )	
<b>BALANCE, JUNE 30, 2023</b>	<b>141,483,668</b>	<b>\$ 1,959,784</b>	<b>\$ 6,075,735</b>	<b>\$ ( 791,890 )</b>	<b>\$ ( 781,932 )</b>	<b>\$ 6,461,697</b>	

(1) Represents the change in the Company's allowance for loan losses as a result of the adoption of Accounting Standards Update ("ASU") 2022-02, *Financial Instruments - Credit Losses* (Topic 326): *Troubled Debt Restructurings and the Vintage Disclosures* on January 1, 2023. Refer to Note 2 — *Current Accounting Developments and Summary of Significant Accounting Policies* in this Form 10-Q for additional information.

See accompanying Notes to Consolidated Financial Statements.

**EAST WEST BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
(\$ in thousands)  
(Uaudited)

	<b>Six Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 634,470	\$ 495,981
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	106,579	48,911
Amortization of premiums and accretion of discount, net	( 10,489 )	21,519
Stock compensation costs	20,439	17,009
Deferred income tax expense (benefit)	1,098	( 7,554 )
Provision for credit losses	46,000	21,500
Net losses (gains) on sales of loans	29	( 3,839 )
Net losses (gains) on AFS debt securities	10,000	( 1,306 )
Loans held-for-sale:		
Originations and purchases	—	( 447 )
Proceeds from sales and paydowns/payoffs of loans originally classified as held-for-sale	—	461
Proceeds from distributions received from equity method investees	2,696	4,412
Net change in accrued interest receivable and other assets	( 273,537 )	( 128,071 )
Net change in accrued expenses and other liabilities	( 55,634 )	457,296
Other operating activities, net	( 283 )	3,182
<b>Total adjustments</b>	<b>( 153,102 )</b>	<b>433,073</b>
<b>Net cash provided by operating activities</b>	<b>481,368</b>	<b>929,054</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net change in:		
Investments in qualified affordable housing partnerships, tax credit and other investments	( 69,946 )	( 49,545 )
Interest-bearing deposits with banks	121,774	23,442
Resale agreements:		
Proceeds from paydowns and maturities	169,917	1,162,172
Purchases	( 12,725 )	( 231,463 )
AFS debt securities:		
Proceeds from sales	—	129,181
Proceeds from repayments, maturities and redemptions	623,108	613,244
Purchases	( 594,214 )	( 767,015 )
HTM debt securities:		
Proceeds from repayments, maturities and redemptions	33,882	40,072
Purchases	—	( 50,000 )
Loans held-for-investment:		
Proceeds from sales of loans originally classified as held-for-investment	302,811	325,813
Purchases	( 272,637 )	( 541,997 )
Other changes in loans held-for-investment, net	( 1,649,160 )	( 4,639,384 )
Proceeds from distributions received from equity method investees	13,113	8,717
Other investing activities, net	( 6,170 )	1,354
<b>Net cash used in investing activities</b>	<b>( 1,340,247 )</b>	<b>( 3,975,409 )</b>

See accompanying Notes to Consolidated Financial Statements.

**EAST WEST BANCORP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
(\$ in thousands)  
*(Unaudited)*  
*(Continued)*

	<b>Six Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net change in deposits	( 262,287 )	1,046,046
Net change in short-term borrowings	4,500,017	( 49 )
FHLB advances:		
Proceeds	6,000,000	3,950,000
Repayment	( 6,000,000 )	( 4,025,000 )
Repurchase agreements:		
Proceeds from repurchase agreements	—	311,785
Repayment of repurchase agreements	( 300,000 )	—
Repurchase agreements' extinguishment cost	( 3,872 )	—
Long-term debt and lease liabilities:		
Repayment of long-term debt and lease liabilities	( 421 )	( 457 )
Common stock:		
Repurchase of common stocks pursuant to the Stock Repurchase Program	—	( 99,990 )
Proceeds from issuance pursuant to various stock compensation plans and agreements	—	1,444
Stock tendered for payment of withholding taxes	( 23,028 )	( 18,977 )
Cash dividends paid	( 138,914 )	( 115,623 )
<b>Net cash provided by financing activities</b>	<b>3,771,495</b>	<b>1,049,179</b>
Effect of exchange rate changes on cash and cash equivalents	( 16,513 )	( 13,706 )
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>2,896,103</b>	<b>( 2,010,882 )</b>
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	3,481,784	3,912,935
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$ 6,377,887</b>	<b>\$ 1,902,053</b>
<b>SUPPLEMENTAL CASH FLOW INFORMATION</b>		
<b>Cash paid during the period for:</b>		
Interest	\$ 504,774	\$ 45,057
Income taxes, net	\$ 255,432	\$ 188,510
<b>Noncash investing and financing activities:</b>		
Securities transferred from AFS to HTM debt securities	\$ —	\$ 3,010,003
Loans transferred from held-for-investment to held-for-sale	\$ 280,026	\$ 351,406
Loans transferred from held-for-sale to held-for-investment	\$ —	\$ 631

See accompanying Notes to Consolidated Financial Statements.

**EAST WEST BANCORP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
*(Unaudited)*

**Note 1 — Basis of Presentation**

East West Bancorp, Inc. is a registered bank holding company that offers a full range of banking services to individuals and businesses through its subsidiary bank, East West Bank and its subsidiaries ("East West Bank" or the "Bank"). The unaudited interim Consolidated Financial Statements in this Form 10-Q include the accounts of East West, East West Bank and East West's subsidiaries. Intercompany transactions and accounts have been eliminated in consolidation. As of June 30, 2023, East West also has six wholly-owned subsidiaries that are statutory business trusts (the "Trusts"). In accordance with FASB Accounting Standards Codification ("ASC") Topic 810, *Consolidation*, the Trusts are not included on the Consolidated Financial Statements.

The unaudited interim Consolidated Financial Statements are presented in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"), applicable guidelines prescribed by regulatory authorities and general practices in the banking industry. While the unaudited interim Consolidated Financial Statements reflect all adjustments that, in the opinion of management, are necessary for fair presentation, they primarily serve to update the most recently filed annual report on Form 10-K, and may not include all the information and notes necessary to constitute a complete set of financial statements. Accordingly, they should be read in conjunction with the audited Consolidated Financial Statements and notes thereto included in the Company's 2022 Form 10-K.

The preparation of the Consolidated Financial Statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the Consolidated Financial Statements, income and expenses during the reporting periods, and the related disclosures. Although our estimates contemplate current conditions and how we expect them to change in the future, it is reasonably possible that actual results could be materially different from those estimates. Hence, the current period's results of operations are not necessarily indicative of results that may be expected for any future interim period or for the year as a whole. Events subsequent to the Consolidated Balance Sheet date have been evaluated through the date the Consolidated Financial Statements are issued for inclusion in the accompanying Consolidated Financial Statements.

***Risk and Uncertainties***

The failures of Silicon Valley Bank, Signature Bank and First Republic Bank earlier in the year have resulted in significant disruption in the financial services industry, which has adversely impacted the volatility and market prices of the securities of financial institutions. In addition, these bank failures have caused concern and uncertainty regarding the liquidity of the banking sector as a whole and resulted in some regional bank customers choosing to maintain deposits with larger financial institutions. Further, competition for deposits has increased in recent periods, and the cost of funding has similarly increased, putting pressure on our net interest margin. These events have adversely impacted, and could continue to adversely affect, our business, results of operations, and financial condition, as well as the market price and volatility of our common stock.

## Note 2—Current Accounting Developments and Summary of Significant Accounting Policies

### Accounting Pronouncements Adopted in 2023

Standard	Required Date of Adoption	Description	Effect on Financial Statements
ASU 2022-02, <i>Financial Instruments — Credit Losses (Topic 326): Troubled Debt Restructurings and the Vintage Disclosures</i>	January 1, 2023 Early adoption is permitted	<p>ASU 2022-02 eliminates the</p> <ul style="list-style-type: none"> <li>accounting guidance for troubled debt restructurings ("TDR"), and requires the Company to apply the loan refinancing and restructuring guidance to determine whether a modification made to a loan results in a new loan or a continuation of an existing loan; and</li> <li>requirement to use a discounted cash flow method to measure receivables.</li> </ul> <p>The guidance also requires</p> <ul style="list-style-type: none"> <li>enhanced disclosures for certain loan refinancings and restructurings by creditors when the borrower is experiencing financial difficulty; and</li> <li>vintage disclosures of current period gross charge-offs (on a current year-to-date basis) by year of loan origination for financing receivables and net investments in leases within the scope of ASC 326-20: <i>Financial Instruments — Credit Losses — Measured at Amortized Cost</i>.</li> </ul>	<p>The Company adopted ASU 2022-02 on January 1, 2023 on a prospective basis, except for the guidance related to the elimination of TDR recognition and measurement, which was adopted on a modified retrospective approach.</p> <p>This adoption increased the allowance for loan losses on TDRs as of December 31, 2022 by \$ 6.0 million and decreased opening retained earnings on January 1, 2023 by \$ 4.3 million after-tax. Disclosures as of June 30, 2023 are presented in accordance with this guidance while prior year amounts are reported in accordance with previously applicable GAAP.</p>

### Recent Accounting Pronouncements Yet to be Adopted

Standard	Required Date of Adoption	Description	Effect on Financial Statements
<b>Standards Not Yet Adopted</b>			
ASU 2023-01, <i>Leases (Topic 842): Common Control Arrangements</i>	January 1, 2024 Early adoption is permitted	<p>ASU 2023-01 amends the accounting for leasehold improvements for leases between entities under common control arrangements. The guidance requires leasehold improvements associated with leases between companies under common control to be amortized by a lessee over the economic life of the leasehold improvements, regardless of the lease term or, until the lessee ceases to control the use of the underlying asset through a lease, at which time the remaining value of the leasehold improvement would be accounted for as a transfer between companies under common control through an adjustment to equity.</p> <p>The amendments in this guidance may be applied retrospectively to the beginning of the period in which the entity first applied Topic 842 or prospectively (1) to all new leasehold improvements recognized on or after the date the entity first applies the amendments, or (2) to all new and existing leasehold improvements recognized on or after the date the entity first applies the amendments.</p>	<p>The Company does not expect the adoption of this guidance to have a material impact on the Company's Consolidated Financial Statements. The Company expects to adopt ASU 2023-01 on January 1, 2024 on a prospective basis.</p>
ASU 2023-02, <i>Investments — Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method</i>	January 1, 2024 Early adoption is permitted	<p>ASU 2023-02 expands the scope of the proportional amortization method to equity tax credit investment programs if certain conditions are met. Previously, the proportional amortization method could only be used for investments in low-income housing tax credit structures. Under this guidance, companies are able to elect, on a tax credit program-by-tax credit program basis, to apply the proportional amortization method to all equity investments meeting the criteria in ASC 323-740-25-1.</p> <p>The amendments in this guidance must be applied on a modified retrospective or a retrospective basis.</p>	<p>The Company is currently evaluating the impact of this guidance on the Company's Consolidated Financial Statements.</p>



## **Significant Accounting Policies Update**

**Loan Modifications** — Certain loans are modified in the normal course of business for competitive reasons or in conjunction with the Company's loss mitigation activities. Upon the adoption of ASU 2022-02, the Company applies the general loan modification guidance provided in ASC 310-20 to all loan modifications, including modifications made to borrowers experiencing financial difficulty. Under the general loan modification guidance, a modification is treated as a new loan only if the following two conditions are met: (1) the terms of the new loan are at least as favorable to the Company as the terms for comparable loans to other customers with similar collection risks; and (2) modifications to the terms of the original loan are more than minor. If either condition is not met, the modification is accounted for as a continuation of the existing loan with any effect of the modification treated as a prospective adjustment to the loan's effective interest rate. A modification made to borrowers experiencing financial difficulty may vary by program and by borrower-specific characteristics, and may include rate reductions, principal forgiveness, term extensions, and payment delays, and is intended to minimize the Company's economic loss and to avoid foreclosure or repossession of collateral. The Company applies the same credit loss methodology it uses for similar loans that were not modified. For the Company's accounting policy related to the loan modifications' allowance for loan losses, see Note 7 — *Loans Receivable and Allowance for Credit Losses — Allowance for Credit Losses* to the Consolidated Financial Statements in this Form 10-Q.

## **Note 3 — Fair Value Measurement and Fair Value of Financial Instruments**

Under applicable accounting standards, the Company measures a portion of its assets and liabilities at fair value. These assets and liabilities are predominantly recorded at fair value on a recurring basis. From time to time, certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, they are subject to fair value adjustments only as required through the application of an accounting method such as lower of cost or fair value or write-down of individual assets. The Company categorizes its assets and liabilities into three levels based on the established fair value hierarchy and conducts a review of fair value hierarchy classifications on a quarterly basis. For more information regarding the fair value hierarchy and how the Company measures fair value, see Note 1 — *Summary of Significant Accounting Policies — Significant Accounting Policies — Fair Value* to the Consolidated Financial Statements in the Company's 2022 Form 10-K for additional information.

### **Assets and Liabilities Measured at Fair Value on a Recurring Basis**

The following section describes the valuation methodologies used by the Company to measure financial assets and liabilities on a recurring basis, as well as the general classification of these instruments within the fair value hierarchy.

**Available-for-Sale Debt Securities** — The fair value of AFS debt securities is generally determined by independent external pricing service providers who have experience in valuing these securities or by taking the average quoted market prices obtained from independent external brokers. The valuations provided by the third-party pricing service providers are based on observable market inputs, which include benchmark yields, reported trades, issuer spreads, benchmark securities, bids, offers, prepayment expectations and reference data obtained from market research publications. Inputs used by the third-party pricing service providers in valuing collateralized mortgage obligations and other securitization structures also include newly issued data, monthly payment information, whole loan collateral performance, tranche evaluation and "To Be Announced" prices. In valuing securities issued by state and political subdivisions, inputs used by third-party pricing service providers also include material event notices.

On a monthly basis, the Company validates the valuations provided by third-party pricing service providers to ensure that the fair value determination is consistent with the applicable accounting guidance and the financial instruments are properly classified in the fair value hierarchy. To perform this validation, the Company evaluates the fair values of securities by comparing the fair values provided by the third-party pricing service providers to prices from other available independent sources for the same securities. When significant variances in prices are identified, the Company further compares inputs used by different sources to ascertain the reliability of these sources. On a quarterly basis, the Company reviews the valuation inputs and methodology for each security category furnished by third-party pricing service providers.

When a quoted price in an active market exists for the identical security, this price is used to determine the fair value and the AFS debt security is classified as Level 1. Level 1 AFS debt securities consist of U.S. Treasury securities. When pricing is unavailable from third-party pricing service providers for certain securities, the Company requests market quotes from various independent external brokers and utilizes the average quoted market prices. In addition, the Company obtains market quotes from other official published sources. As these valuations are based on observable inputs in the current marketplace, they are classified as Level 2. The Company periodically communicates with the independent external brokers to validate their pricing methodology. Information such as pricing sources, pricing assumptions, data inputs and valuation techniques are reviewed periodically.

**Equity Securities** — Equity securities consisted of mutual funds as of both June 30, 2023 and December 31, 2022. The Company invested in these mutual funds for Community Reinvestment Act ("CRA") purposes. The Company uses net asset value ("NAV") information to determine the fair value of these equity securities. When NAV is available periodically and the equity securities can be put back to the transfer agents at the publicly available NAV, the fair value of the equity securities is classified as Level 1. When NAV is available periodically, but the equity securities may not be readily marketable at its periodic NAV in the secondary market, the fair value of these equity securities is classified as Level 2.

**Interest Rate Contracts** — Interest rate contracts consist of interest rate swaps and options. The fair value of the interest rate swaps is determined using the market standard methodology of netting the discounted future fixed cash payments (or receipts) and the discounted expected variable cash receipts (or payments). The fair value of the interest rate options, which consist of floors and caps, is determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates fall below (rise above) the strike rate of the floors (caps). In addition, to comply with the provisions of ASC 820, *Fair Value Measurement*, the Company incorporates credit valuation adjustments to appropriately reflect both its own and the respective counterparty's nonperformance risk in the fair value measurements of its derivatives. The credit valuation adjustments associated with the Company's derivatives utilize model-derived credit spreads, which are Level 3 inputs. Considering the observable nature of all other significant inputs utilized, the Company classifies these derivative instruments as Level 2.

**Foreign Exchange Contracts** — The fair value of foreign exchange contracts is determined at each reporting period based on changes in the foreign exchange rates. These are over-the-counter contracts where quoted market prices are not readily available. Valuation is measured using conventional valuation methodologies with observable market data. Due to the short-term nature of the majority of these contracts, the counterparties' credit risks are considered nominal and result in no adjustments to the valuation of the foreign exchange contracts. Due to the observable nature of the inputs used in deriving the fair value of these contracts, the valuation of foreign exchange contracts is classified as Level 2. As of both June 30, 2023 and December 31, 2022, the Bank held foreign currency non-deliverable forward contracts to hedge its net investment in its China subsidiary, East West Bank (China) Limited, a non-U.S. dollar ("USD") functional currency subsidiary in China. These foreign currency non-deliverable forward contracts were designated as net investment hedges. The fair value of foreign currency non-deliverable forward contracts is determined by comparing the contracted foreign exchange rate to the current market foreign exchange rate. Key inputs of the current market exchange rate include spot rates and forward rates of the contractual currencies. Foreign exchange forward curves are used to determine which forward rate pertains to a specific maturity. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**Credit Contracts** — Credit contracts utilized by the Company are comprised of credit risk participation agreements ("RPAs") entered into by the Company with institutional counterparties. The fair value of the RPAs is calculated by determining the total expected asset or liability exposure of the derivatives to the borrowers and applying the borrowers' credit spread to that exposure. Total expected exposure incorporates both the current and potential future exposure of the derivatives, derived from using observable inputs, such as yield curves and volatilities. Due to the observable nature of all other significant inputs used in deriving the estimated fair value, credit contracts are classified as Level 2.

**Equity Contracts** — Equity contracts consisted of warrants to purchase common or preferred stock of public and private companies as of both June 30, 2023 and December 31, 2022. The Company values these warrants based on the Black-Scholes option pricing model. For warrants from public companies, the model uses the underlying stock price, stated strike price, warrant expiration date, risk-free interest rate based on a duration-matched U.S. Treasury rate, and market-observable company-specific equity volatility as inputs to value the warrants. Due to the observable nature of the inputs used in deriving the estimated fair value, warrants from public companies are classified as Level 2. For warrants from private companies, the model uses inputs such as the offering price observed in the most recent round of funding, stated strike price, warrant expiration date, risk-free interest rate based on duration-matched U.S. Treasury rate and option volatility. The Company applies proxy volatilities based on the industry sectors of the private companies. The model values are then adjusted for a general lack of liquidity due to the private nature of the underlying companies. Since both option volatility and liquidity discount assumptions are subject to management's judgment, measurement uncertainty is inherent in the valuation of private company warrants. Due to the unobservable nature of the option volatility and liquidity discount assumptions used in deriving the estimated fair value, warrants from private companies are classified as Level 3. On a quarterly basis, the changes in the fair value of warrants from private companies are reviewed for reasonableness, and a measurement of uncertainty analysis on the option volatility and liquidity discount assumptions is performed.

**Commodity Contracts** — Commodity contracts consist of swaps and options referencing commodity products. The fair value of the commodity option contracts is determined using the Black-Scholes model and assumptions that include expectations of future commodity price and volatility. The future commodity contract price is derived from observable inputs such as the market price of the commodity. Commodity swaps are structured as an exchange of fixed cash flows for floating cash flows. The fair value of the commodity swaps is determined using the market standard methodology of netting the discounted future fixed cash payments (or receipts) and the discounted expected variable cash receipts (or payments) based on the market prices of the commodity. The fixed cash flows are predetermined based on the known volumes and fixed price as specified in the swap agreement. The floating cash flows are correlated with the change of forward commodity prices, which is derived from market corroborated futures settlement prices. As a result, the Company classifies these derivative instruments as Level 2 due to the observable nature of the significant inputs utilized.

The following tables present financial assets and liabilities that are measured at fair value on a recurring basis as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	Assets and Liabilities Measured at Fair Value on a Recurring Basis as of June 30, 2023					Total Fair Value
	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
<b>AFS debt securities:</b>						
U.S. Treasury securities	\$ 711,706	\$ —	\$ —	\$ —	\$ 711,706	
U.S. government agency and U.S. government-sponsored enterprise debt securities	—	460,084	—	—	460,084	
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:						
Commercial mortgage-backed securities	—	478,777	—	—	478,777	
Residential mortgage-backed securities	—	1,721,237	—	—	1,721,237	
Municipal securities	—	263,873	—	—	263,873	
Non-agency mortgage-backed securities:						
Commercial mortgage-backed securities	—	384,051	—	—	384,051	
Residential mortgage-backed securities	—	608,574	—	—	608,574	
Corporate debt securities	—	485,750	—	—	485,750	
Foreign government bonds	—	224,766	—	—	224,766	
Asset-backed securities	—	44,875	—	—	44,875	
Collateralized loan obligations ("CLOs")	—	603,565	—	—	603,565	
<b>Total AFS debt securities</b>	<b>\$ 711,706</b>	<b>\$ 5,275,552</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 5,987,258</b>	
<b>Investments in qualified affordable housing partnerships, tax credit and other investments, net:</b>						
Equity securities	\$ 19,991	\$ 4,168	\$ —	\$ —	\$ 24,159	
<b>Total investments in qualified affordable housing partnerships, tax credit and other investments, net</b>	<b>\$ 19,991</b>	<b>\$ 4,168</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 24,159</b>	
<b>Derivative assets:</b>						
Interest rate contracts	\$ —	\$ 530,235	\$ —	\$ —	\$ 530,235	
Foreign exchange contracts	—	95,582	—	—	95,582	
Equity contracts	—	—	—	263	263	
Commodity contracts	—	139,081	—	—	139,081	
<b>Gross derivative assets</b>	<b>\$ —</b>	<b>\$ 764,898</b>	<b>\$ 263</b>	<b>\$ —</b>	<b>\$ 765,161</b>	
Netting adjustments <sup>(1)</sup>	\$ —	\$ (472,428)	\$ —	\$ —	\$ (472,428)	
<b>Net derivative assets</b>	<b>\$ —</b>	<b>\$ 292,470</b>	<b>\$ 263</b>	<b>\$ —</b>	<b>\$ 292,733</b>	
<b>Derivative liabilities:</b>						
Interest rate contracts	\$ —	\$ 591,447	\$ —	\$ —	\$ 591,447	
Foreign exchange contracts	—	72,342	—	—	72,342	
Credit contracts	—	16	—	—	16	
Commodity contracts	—	147,920	—	—	147,920	
<b>Gross derivative liabilities</b>	<b>\$ —</b>	<b>\$ 811,725</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 811,725</b>	
Netting adjustments <sup>(1)</sup>	\$ —	\$ (208,183)	\$ —	\$ —	\$ (208,183)	
<b>Net derivative liabilities</b>	<b>\$ —</b>	<b>\$ 603,542</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 603,542</b>	

**Assets and Liabilities Measured at Fair Value on a Recurring Basis  
as of December 31, 2022**

(\$ in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
	—	—	—	—
<b>AFS debt securities:</b>				
U.S. Treasury securities	\$ 606,203	\$ —	\$ —	\$ 606,203
U.S. government agency and U.S. government-sponsored enterprise debt securities	—	461,607	—	461,607
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	—	500,269	—	500,269
Residential mortgage-backed securities	—	1,762,195	—	1,762,195
Municipal securities	—	257,099	—	257,099
Non-agency mortgage-backed securities:				
Commercial mortgage-backed securities	—	398,329	—	398,329
Residential mortgage-backed securities	—	649,224	—	649,224
Corporate debt securities	—	526,274	—	526,274
Foreign government bonds	—	227,053	—	227,053
Asset-backed securities	—	49,076	—	49,076
CLOs	—	597,664	—	597,664
<b>Total AFS debt securities</b>	<b>\$ 606,203</b>	<b>\$ 5,428,790</b>	<b>\$ —</b>	<b>\$ 6,034,993</b>
<b>Investments in qualified affordable housing partnerships, tax credit and other investments, net:</b>				
Equity securities	\$ 19,777	\$ 4,177	\$ —	\$ 23,954
<b>Total investments in qualified affordable housing partnerships, tax credit and other investments, net</b>	<b>\$ 19,777</b>	<b>\$ 4,177</b>	<b>\$ —</b>	<b>\$ 23,954</b>
<b>Derivative assets:</b>				
Interest rate contracts	\$ —	\$ 440,283	\$ —	\$ 440,283
Foreign exchange contracts	—	53,109	—	53,109
Equity contracts	—	—	323	323
Commodity contracts	—	261,613	—	261,613
<b>Gross derivative assets</b>	<b>\$ —</b>	<b>\$ 755,005</b>	<b>\$ 323</b>	<b>\$ 755,328</b>
Netting adjustments <sup>(1)</sup>	\$ —	\$ ( 614,783 )	\$ —	\$ ( 614,783 )
<b>Net derivative assets</b>	<b>\$ —</b>	<b>\$ 140,222</b>	<b>\$ 323</b>	<b>\$ 140,545</b>
<b>Derivative liabilities:</b>				
Interest rate contracts	\$ —	\$ 584,516	\$ —	\$ 584,516
Foreign exchange contracts	—	44,117	—	44,117
Credit contracts	—	23	—	23
Commodity contracts	—	258,608	—	258,608
<b>Gross derivative liabilities</b>	<b>\$ —</b>	<b>\$ 887,264</b>	<b>\$ —</b>	<b>\$ 887,264</b>
Netting adjustments <sup>(1)</sup>	\$ —	\$ ( 242,745 )	\$ —	\$ ( 242,745 )
<b>Net derivative liabilities</b>	<b>\$ —</b>	<b>\$ 644,519</b>	<b>\$ —</b>	<b>\$ 644,519</b>

(1) Represents balance sheet netting of derivative assets and liabilities and related cash collateral under master netting agreements or similar agreements. See Note 6 — Derivatives to the Consolidated Financial Statements in this Form 10-Q for additional information.

For the three and six months ended June 30, 2023 and 2022, Level 3 fair value measurements that were measured on a recurring basis consisted of equity contracts issued by private companies. The following table provides a reconciliation of the beginning and ending balances of these equity contracts for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Equity contracts</b>				
Beginning balance	\$ 277	\$ 309	\$ 323	\$ 215
Total (losses) gains included in earnings <sup>(1)</sup>	(14)	48	(60)	51
Issuances	—	—	—	91
<b>Ending balance</b>	<b>\$ 263</b>	<b>\$ 357</b>	<b>\$ 263</b>	<b>\$ 357</b>

(1) Includes unrealized (losses) gains recorded in *Lending fees* on the Consolidated Statement of Income.

The following table presents quantitative information about the significant unobservable inputs used in the valuation of Level 3 fair value measurements as of June 30, 2023 and December 31, 2022. The significant unobservable inputs presented in the table below are those that the Company considers significant to the fair value of the Level 3 assets. The Company considers unobservable inputs to be significant if, by their exclusion, the fair value of the Level 3 assets would be impacted by a predetermined percentage change.

(\$ in thousands)	Fair Value		Weighted-Average of Inputs <sup>(1)</sup>		
	Measurements (Level 3)	Valuation Technique	Unobservable Inputs	Range of Inputs	Inputs <sup>(1)</sup>
<b>June 30, 2023</b>					
<b>Derivative assets:</b>					
Equity contracts	\$ 263	Black-Scholes option pricing model	Equity volatility	41 % — 50 %	44 %
			Liquidity discount	47 %	47 %
<b>December 31, 2022</b>					
<b>Derivative assets:</b>					
Equity contracts	\$ 323	Black-Scholes option pricing model	Equity volatility	42 % — 60 %	54 %
			Liquidity discount	47 %	47 %

(1) Weighted-average of inputs is calculated based on the fair value of equity contracts as of both June 30, 2023 and December 31, 2022.

#### ***Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis***

Assets measured at fair value on a nonrecurring basis include certain individually evaluated loans held-for-investment, investments in qualified affordable housing partnerships, tax credit and other investments, other real estate owned ("OREO"), loans held-for-sale, and other nonperforming assets. Nonrecurring fair value adjustments result from the impairment on certain individually evaluated loans held-for-investment and investments in qualified affordable housing partnerships, tax credit and other investments, from write-downs of OREO and other nonperforming assets, or from the application of lower of cost or fair value on loans held-for-sale.

***Individually Evaluated Loans Held-for-Investment*** — Individually evaluated loans held-for-investment are classified as Level 3 assets. The following two methods are used to derive the fair value of individually evaluated loans held-for-investment:

- Discounted cash flow valuation techniques that consist of developing an expected stream of cash flows over the life of the loans, and then calculating the present value of the loans by discounting the expected cash flows at a designated discount rate.
- When the repayment of an individually evaluated loan is dependent on the sale of the collateral, the fair value of the loan is determined based on the fair value of the underlying collateral, which may take the form of real estate, inventory, equipment, contracts or guarantees. The fair value of the underlying collateral is generally based on third-party appraisals, or an internal valuation if a third-party appraisal is not required by regulations, or is unavailable. An internal valuation utilizes one or more valuation techniques such as the income, market and/or cost approaches.

**Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net** — The Company conducts due diligence on its investments in qualified affordable housing partnerships, tax credit and other investments prior to the initial investment date and through the placed-in-service date. After these investments are either acquired or placed into service, the Company continues its periodic monitoring process to ensure book values are realizable and that there is no significant tax credit recapture risk. This monitoring process includes reviewing the investment entity's quarterly financial statements and annual tax returns, the annual financial statements of the guarantor (if any) and a comparison of the actual performance of the investment against the financial projections prepared at the time the investment was made. The Company assesses its tax credit and other investments for possible other-than-temporary impairment on an annual basis or when events or circumstances suggest that the carrying amount of the investments may not be realizable. These circumstances can include, but are not limited to the following factors:

- expected future cash flows that are less than the carrying amount of the investment;
- changes in the economic, market or technological environment that could adversely affect the investee's operations;
- the potential for tax credit recapture; and
- other factors that raise doubt about the investee's ability to continue as a going concern, such as negative cash flows from operations and the continuing prospects of the underlying operations of the investment.

All available information is considered in assessing whether a decline in value is other-than-temporary. Generally, none of the aforementioned factors are individually conclusive and the relative importance placed on individual facts may vary depending on the situation. In accordance with ASC 323-10-35-32, *Investments — Equity Method and Joint Ventures*, an impairment charge would only be recognized in earnings for a decline in value that is determined to be other-than-temporary.

**Other Real Estate Owned** — The Company's OREO represents properties acquired through foreclosure, or through full or partial satisfaction of loans held-for-investment. These OREO properties are recorded at estimated fair value less the costs to sell at the time of foreclosure or at the lower of cost or estimated fair value less the costs to sell subsequent to acquisition. On a monthly basis, the current fair market value of each OREO property is reviewed to ensure that the current carrying value is appropriate. OREO properties are classified as Level 3.

**Loans Held-for-Sale** — Loans held-for-investment subsequently transferred to held-for-sale are recorded at the lower of cost or fair value upon transfer. Loans held-for-sale may be measured at fair value on a nonrecurring basis when fair value is less than cost. Fair value is generally determined based on available market data for similar loans and therefore, are classified as Level 2.

**Other Nonperforming Assets** — Other nonperforming assets are recorded at fair value upon transfer from loans to foreclosed assets. Subsequently, foreclosed assets are recorded at the lower of carrying value or fair value. Fair value is based on independent market prices, appraised values of the collateral or management's estimated recovery of the foreclosed asset. The Company records an impairment when the foreclosed asset's fair value declines below its carrying value. The fair value measurement of other nonperforming assets is classified within one of the three levels in a valuation hierarchy based upon the observability of inputs to the valuation as of the measurement date.

The following tables present the carrying amounts of assets that were still held and had fair value adjustments measured on a nonrecurring basis as of June 30, 2023 and December 31, 2022:

Assets Measured at Fair Value on a Nonrecurring Basis as of June 30, 2023									
(\$ in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value Measurements					
<b>Loans held-for-investment:</b>									
<b>Commercial:</b>									
Commercial and industrial ("C&I")	\$ —	\$ —	\$ 31,323	\$ 31,323					
Commercial real estate ("CRE"):									
CRE	—	—	\$ 4,398	\$ 4,398					
<b>Total commercial</b>	—	—	\$ 35,721	\$ 35,721					
<b>Total loans held-for-investment</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 35,721</b>	<b>\$ 35,721</b>					
Investments in qualified affordable housing partnerships, tax credit and other investments, net									
	\$ —	\$ —	\$ 868	\$ 868					

Assets Measured at Fair Value on a Nonrecurring Basis as of December 31, 2022									
(\$ in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value Measurements					
<b>Loans held-for-investment:</b>									
<b>Commercial:</b>									
C&I	\$ —	\$ —	\$ 40,011	\$ 40,011					
CRE:									
CRE	—	—	\$ 31,380	\$ 31,380					
<b>Total commercial</b>	<b>—</b>	<b>—</b>	<b>\$ 71,391</b>	<b>\$ 71,391</b>					
<b>Consumer:</b>									
Residential mortgage:									
Home equity lines of credit ("HELOCs")	—	—	\$ 1,223	\$ 1,223					
<b>Total consumer</b>	<b>—</b>	<b>—</b>	<b>\$ 1,223</b>	<b>\$ 1,223</b>					
<b>Total loans held-for-investment</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 72,614</b>	<b>\$ 72,614</b>					

The following table presents the increase (decrease) in the fair value of certain assets held at the end of the respective reporting periods, for which a nonrecurring fair value adjustment was recognized for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Loans held-for-investment:</b>				
<b>Commercial:</b>				
C&I	\$ (10,419)	\$ (6,054)	\$ (11,674)	\$ (14,740)
CRE:				
CRE	(2,252)	(533)	(2,252)	2,330
Multifamily residential	—	(8)	—	(8)
<b>Total commercial</b>	<b>(12,671)</b>	<b>(6,595)</b>	<b>(13,926)</b>	<b>(12,418)</b>
<b>Consumer:</b>				
Residential mortgage:				
HELOCs	—	82	—	85
<b>Total consumer</b>	<b>—</b>	<b>82</b>	<b>—</b>	<b>85</b>
<b>Total loans held-for-investment</b>	<b>\$ (12,671)</b>	<b>\$ (6,513)</b>	<b>\$ (13,926)</b>	<b>\$ (12,333)</b>
<b>Investments in qualified affordable housing partnerships, tax credit and other investments, net</b>				
<b>Other nonperforming assets</b>	<b>\$ (961)</b>	<b>\$ —</b>	<b>\$ (787)</b>	<b>\$ —</b>
<b>Other nonperforming assets</b>	<b>\$ —</b>	<b>\$ (6,861)</b>	<b>\$ —</b>	<b>\$ (6,861)</b>

The following table presents the quantitative information about the significant unobservable inputs used in the valuation of Level 3 fair value measurements that are measured on a nonrecurring basis as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	Fair Value Measurements		Weighted-Average of Inputs		
	(Level 3)	Valuation Techniques	Unobservable Inputs	Range of Inputs	(1)
<b>June 30, 2023</b>					
<b>Loans held-for-investment</b>	\$ 4,989	Discounted cash flows	Discount	15 %	15 %
	\$ 17,501	Fair value of collateral	Discount	15 % — 81 %	43 %
	\$ 6,134	Fair value of collateral	Contract value	NM	NM
	\$ 7,097	Fair value of property	Selling cost	8 %	8 %
<b>Investments in qualified affordable housing partnerships, tax credit and other investments, net</b>	<b>\$ 868</b>	Individual analysis of each investment	Expected future tax benefits and distributions	NM	NM
<b>December 31, 2022</b>					
<b>Loans held-for-investment</b>	\$ 23,322	Discounted cash flows	Discount	4 % — 6 %	4 %
	\$ 17,912	Fair value of collateral	Discount	15 % — 75 %	37 %
	\$ 31,380	Fair value of property	Selling cost	8 %	8 %

NM — Not meaningful.

(1) Weighted-average of inputs is based on the relative fair value of the respective assets as of June 30, 2023 and December 31, 2022.

**Disclosures about the Fair Value of Financial Instruments**

The following tables present the fair value estimates for financial instruments as of June 30, 2023 and December 31, 2022, excluding financial instruments recorded at fair value on a recurring basis as they are included in the tables presented elsewhere in this Note. The carrying amounts in the following tables are recorded on the Consolidated Balance Sheet under the indicated captions, except for accrued interest receivable, restricted equity securities, at cost, and mortgage servicing rights that are included in *Other assets*, and accrued interest payable which is included in *Accrued expenses and other liabilities*. These financial instruments are measured on an amortized cost basis on the Company's Consolidated Balance Sheet.

(\$ in thousands)	June 30, 2023					Estimated Fair Value
	Carrying Amount	Level 1	Level 2	Level 3		
<b>Financial assets:</b>						
Cash and cash equivalents	\$ 6,377,887	\$ 6,377,887	\$ —	\$ —	\$ —	\$ 6,377,887
Interest-bearing deposits with banks	\$ 17,169	\$ —	\$ 17,169	\$ —	\$ —	\$ 17,169
Resale agreements	\$ 635,000	\$ —	\$ 541,441	\$ —	\$ —	\$ 541,441
HTM debt securities	\$ 2,975,933	\$ 474,137	\$ 1,966,347	\$ —	\$ —	\$ 2,440,484
Restricted equity securities, at cost	\$ 79,206	\$ —	\$ 79,206	\$ —	\$ —	\$ 79,206
Loans held-for-sale	\$ 2,830	\$ —	\$ 2,830	\$ —	\$ —	\$ 2,830
Loans held-for-investment, net	\$ 49,192,964	\$ —	\$ —	\$ 48,197,217	\$ —	\$ 48,197,217
Mortgage servicing rights	\$ 5,537	\$ —	\$ —	\$ 10,078	\$ —	\$ 10,078
Accrued interest receivable	\$ 288,526	\$ —	\$ 288,526	\$ —	\$ —	\$ 288,526
<b>Financial liabilities:</b>						
Demand, checking, savings and money market deposits	\$ 38,679,009	\$ —	\$ 38,679,009	\$ —	\$ —	\$ 38,679,009
Time deposits	\$ 16,979,777	\$ —	\$ 16,866,296	\$ —	\$ —	\$ 16,866,296
Short-term borrowings	\$ 4,500,000	\$ —	\$ 4,500,000	\$ —	\$ —	\$ 4,500,000
Long-term debt	\$ 148,097	\$ —	\$ 141,990	\$ —	\$ —	\$ 141,990
Accrued interest payable	\$ 107,457	\$ —	\$ 107,457	\$ —	\$ —	\$ 107,457
December 31, 2022						
(\$ in thousands)	December 31, 2022					Estimated Fair Value
	Carrying Amount	Level 1	Level 2	Level 3		
<b>Financial assets:</b>						
Cash and cash equivalents	\$ 3,481,784	\$ 3,481,784	\$ —	\$ —	\$ —	\$ 3,481,784
Interest-bearing deposits with banks	\$ 139,021	\$ —	\$ 139,021	\$ —	\$ —	\$ 139,021
Resale agreements	\$ 792,192	\$ —	\$ 693,656	\$ —	\$ —	\$ 693,656
HTM debt securities	\$ 3,001,868	\$ 471,469	\$ 1,983,702	\$ —	\$ —	\$ 2,455,171
Restricted equity securities, at cost	\$ 78,624	\$ —	\$ 78,624	\$ —	\$ —	\$ 78,624
Loans held-for-sale	\$ 25,644	\$ —	\$ 25,644	\$ —	\$ —	\$ 25,644
Loans held-for-investment, net	\$ 47,606,785	\$ —	\$ —	\$ 46,670,690	\$ —	\$ 46,670,690
Mortgage servicing rights	\$ 6,235	\$ —	\$ —	\$ 10,917	\$ —	\$ 10,917
Accrued interest receivable	\$ 263,430	\$ —	\$ 263,430	\$ —	\$ —	\$ 263,430
<b>Financial liabilities:</b>						
Demand, checking, savings and money market deposits	\$ 42,637,316	\$ —	\$ 42,637,316	\$ —	\$ —	\$ 42,637,316
Time deposits	\$ 13,330,533	\$ —	\$ 13,228,777	\$ —	\$ —	\$ 13,228,777
Repurchase agreements	\$ 300,000	\$ —	\$ 304,097	\$ —	\$ —	\$ 304,097
Long-term debt	\$ 147,950	\$ —	\$ 143,483	\$ —	\$ —	\$ 143,483
Accrued interest payable	\$ 37,198	\$ —	\$ 37,198	\$ —	\$ —	\$ 37,198

## Note 4 — Assets Purchased under Resale Agreements and Sold under Repurchase Agreements

### Assets Purchased under Resale Agreements

With resale agreements, the Company is exposed to credit risk for both the counterparties and the underlying collateral. The Company manages credit exposure from certain transactions by entering into master netting agreements and collateral arrangements with the counterparties. The relevant agreements allow for an efficient closeout of the transaction, liquidation and set-off of collateral against the net amount owed by the counterparty following a default. It is also the Company's policy to take possession, where possible, of the assets underlying resale agreements. As a result of the Company's credit risk mitigation practices with respect to resale agreements as described above, the Company did not hold any reserves for credit impairment with respect to these agreements as of both June 30, 2023 and December 31, 2022.

**Securities Purchased under Resale Agreements** — Total securities purchased under resale agreements were \$ 635.0 million as of June 30, 2023, and \$ 760.0 million as of December 31, 2022. The weighted-average yields were 2.42 % and 1.96 % for the three months ended June 30, 2023 and 2022, respectively; and 2.46 % and 1.79 % for the six months ended June 30, 2023 and 2022, respectively.

**Loans Purchased under Resale Agreements** — Loans purchased under resale agreements were \$ 32.2 million as of December 31, 2022. During the first six months of 2023, all the loans purchased under resale agreements matured and the Company had no loans purchased under resale agreements as of June 30, 2023. The weighted-average yields were 7.75 % and 2.47 % for the three months ended June 30, 2023 and 2022, respectively; and 7.27 % and 1.91 % for the six months ended June 30, 2023 and 2022, respectively.

**Assets Sold under Repurchase Agreements** — Gross repurchase agreements were \$ 300.0 million as of December 31, 2022. The Company recorded \$ 3.9 million of charges related to the extinguishment of \$ 300.0 million of repurchase agreements during the first quarter of 2023. In comparison, no extinguishment charges were recorded for the three and six months ended June 30, 2022. The weighted-average interest rates were 5.43 % and 2.70 % for the three months ended June 30, 2023 and 2022, respectively; and 4.18 % and 2.66 % for the six months ended June 30, 2023 and 2022, respectively. These weighted-average interest rates also reflect the impact of short-term repurchase agreements entered and repaid during the periods presented.

### Balance Sheet Offsetting

The Company's resale and repurchase agreements are transacted under legally enforceable master repurchase agreements that, in the event of default by the counterparty, provide the Company the right to liquidate securities held and to offset receivables and payables with the same counterparty. The Company nets resale and repurchase transactions with the same counterparty on the Consolidated Balance Sheet when it has a legally enforceable master netting agreement and the transactions are eligible for netting under ASC 210-20-45-11, *Balance Sheet Offsetting Repurchase and Reverse Repurchase Agreements*. Collateral received includes securities and loans that are not recognized on the Consolidated Balance Sheet. Collateral pledged consists of securities that are not netted on the Consolidated Balance Sheet against the related collateralized liability. Securities received or pledged as collateral in resale and repurchase agreements with other financial institutions may also be sold or re-pledged by the secured party, and are usually delivered to and held by the third-party trustees.

The following tables present the resale and repurchase agreements included on the Consolidated Balance Sheet as of June 30, 2023 and December 31, 2022:

(\$ in thousands)		June 30, 2023					
Assets	Assets	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet	Net Amount	
		Collateral Received					
Resale agreements	\$ 635,000	\$ —	\$ 635,000	\$ (550,872) <sup>(1)</sup>	\$ 84,128		
Gross Amounts Not Offset on the Consolidated Balance Sheet						Net Amount	
Liabilities	Liabilities	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet	Net Amount	
		Collateral Pledged					
Repurchase agreements	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	

(\$ in thousands)		December 31, 2022				
Assets	Assets	Gross Amounts of Recognized	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet	Net Amount
		Assets	Balance Sheet	Balance Sheet	Collateral Received	
Resale agreements	\$ 792,192	\$ —	\$ 792,192	\$ ( 701,790 ) <sup>(1)</sup>	\$ 90,402	
Liabilities					Net Amount	
Liabilities	Liabilities	Gross Amounts of Recognized	Gross Amounts Offset on the Consolidated Balance Sheet	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet	Net Amount
		Liabilities	Balance Sheet	Balance Sheet	Collateral Pledged	
Repurchase agreements	\$ 300,000	\$ —	\$ 300,000	\$ ( 300,000 ) <sup>(2)</sup>	\$ —	

(1) Represents the fair value of assets the Company has received under resale agreements, limited for table presentation purposes to the amount of the recognized asset due from each counterparty. The application of collateral cannot reduce the net position below zero. Therefore, excess collateral, if any, is not reflected above.

(2) Represents the fair value of assets the Company has pledged under repurchase agreements, limited for table presentation purposes to the amount of the recognized liability due to each counterparty. The application of collateral cannot reduce the net position below zero. Therefore, excess collateral, if any, is not reflected above.

In addition to the amounts included in the tables above, the Company also has balance sheet netting related to derivatives. Refer to *Note 6 — Derivatives* to the Consolidated Financial Statements in this Form 10-Q for additional information.

## Note 5 — Securities

The following tables present the amortized cost, gross unrealized gains and losses and fair value by major categories of AFS and HTM debt securities as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023			
	Amortized Cost	Gross Unrealized Gains		Fair Value
		Unrealized Losses		
<b>AFS debt securities:</b>				
U.S. Treasury securities	\$ 779,973	\$ 15	\$ (68,282)	\$ 711,706
U.S. government agency and U.S. government-sponsored enterprise debt securities	514,594	—	(54,510)	460,084
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	552,859	—	(74,082)	478,777
Residential mortgage-backed securities	1,966,906	15	(245,684)	1,721,237
Municipal securities	304,204	28	(40,359)	263,873
Non-agency mortgage-backed securities:				
Commercial mortgage-backed securities	432,782	2	(48,733)	384,051
Residential mortgage-backed securities	715,775	—	(107,201)	608,574
Corporate debt securities	653,502	—	(167,752)	485,750
Foreign government bonds	236,392	152	(11,778)	224,766
Asset-backed securities	46,332	—	(1,457)	44,875
CLOs	617,250	—	(13,685)	603,565
<b>Total AFS debt securities</b>	<b>6,820,569</b>	<b>212</b>	<b>(833,523)</b>	<b>5,987,258</b>
<b>HTM debt securities:</b>				
U.S. Treasury securities	526,794	—	(52,657)	474,137
U.S. government agency and U.S. government-sponsored enterprise debt securities	1,000,415	—	(202,544)	797,871
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:				
Commercial mortgage-backed securities	496,852	—	(93,114)	403,738
Residential mortgage-backed securities	762,573	—	(147,285)	615,288
Municipal securities	189,299	—	(39,849)	149,450
<b>Total HTM debt securities</b>	<b>2,975,933</b>	<b>—</b>	<b>(535,449)</b>	<b>2,440,484</b>
<b>Total debt securities</b>	<b>\$ 9,796,502</b>	<b>\$ 212</b>	<b>\$ (1,368,972)</b>	<b>\$ 8,427,742</b>

(\$ in thousands)	December 31, 2022				
	Amortized Cost	Gross Unrealized		Gross	Fair Value
		Gains	Losses	Unrealized	
<b>AFS debt securities:</b>					
U.S. Treasury securities	\$ 676,306	\$ —	\$ (70,103)	\$ 606,203	
U.S. government agency and U.S. government-sponsored enterprise debt securities	517,806	67	(56,266)	461,607	
<b>U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:</b>					
Commercial mortgage-backed securities	577,392	—	(77,123)	500,269	
Residential mortgage-backed securities	2,011,054	41	(248,900)	1,762,195	
Municipal securities	303,884	3	(46,788)	257,099	
<b>Non-agency mortgage-backed securities:</b>					
Commercial mortgage-backed securities	447,512	213	(49,396)	398,329	
Residential mortgage-backed securities	762,202	—	(112,978)	649,224	
Corporate debt securities	673,502	—	(147,228)	526,274	
Foreign government bonds	241,165	174	(14,286)	227,053	
Asset-backed securities	51,152	—	(2,076)	49,076	
CLOs	617,250	—	(19,586)	597,664	
<b>Total AFS debt securities</b>	<b>6,879,225</b>	<b>498</b>	<b>(844,730)</b>	<b>6,034,993</b>	
<b>HTM debt securities:</b>					
U.S. Treasury securities	524,081	—	(52,612)	471,469	
U.S. government agency and U.S. government-sponsored enterprise debt securities	998,972	—	(209,560)	789,412	
<b>U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:</b>					
Commercial mortgage-backed securities	506,965	—	(98,566)	408,399	
Residential mortgage-backed securities	782,141	—	(148,230)	633,911	
Municipal securities	189,709	—	(37,729)	151,980	
<b>Total HTM debt securities</b>	<b>3,001,868</b>	<b>—</b>	<b>(546,697)</b>	<b>2,455,171</b>	
<b>Total debt securities</b>	<b>\$ 9,881,093</b>	<b>\$ 498</b>	<b>\$ (1,391,427)</b>	<b>\$ 8,490,164</b>	

As of June 30, 2023 and December 31, 2022, the amortized cost of debt securities excluded accrued interest receivables of \$ 41.0 million and \$ 41.8 million, respectively, which are included in *Other assets* on the Consolidated Balance Sheet. For the Company's accounting policy related to debt securities' accrued interest receivable, see *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Allowance for Credit Losses on Available-for-Sale Debt Securities and Allowance for Credit Losses on Held-to-Maturity Debt Securities* to the Consolidated Financial Statements in the Company's 2022 Form 10-K.

**Unrealized Losses of Available-for-Sale Debt Securities**

The following tables present the fair value and the associated gross unrealized losses of the Company's AFS debt securities, aggregated by investment category and the length of time that the securities have been in a continuous unrealized loss position as of June 30, 2023 and December 31, 2022.

(\$ in thousands)	June 30, 2023					
	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<b>AFS debt securities:</b>						
U.S. Treasury securities	\$ —	\$ —	\$ 608,012	\$ (68,282)	\$ 608,012	\$ (68,282)
U.S. government agency and U.S. government sponsored enterprise debt securities	206,807	(1,696)	253,277	(52,814)	460,084	(54,510)
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:						
Commercial mortgage-backed securities	20,690	(1,580)	458,087	(72,502)	478,777	(74,082)
Residential mortgage-backed securities	26,838	(1,074)	1,692,202	(244,610)	1,719,040	(245,684)
Municipal securities	7,651	(111)	254,201	(40,248)	261,852	(40,359)
Non-agency mortgage-backed securities:						
Commercial mortgage-backed securities	—	—	381,043	(48,733)	381,043	(48,733)
Residential mortgage-backed securities	—	—	608,574	(107,201)	608,574	(107,201)
Corporate debt securities	29,702	(4,299)	456,048	(163,453)	485,750	(167,752)
Foreign government bonds	68,206	(516)	38,738	(11,262)	106,944	(11,778)
Asset-backed securities	—	—	44,875	(1,457)	44,875	(1,457)
CLOs	—	—	603,565	(13,685)	603,565	(13,685)
<b>Total AFS debt securities</b>	<b>\$ 359,894</b>	<b>\$ (9,276)</b>	<b>\$ 5,398,622</b>	<b>\$ (824,247)</b>	<b>\$ 5,758,516</b>	<b>\$ (833,523)</b>

(\$ in thousands)	December 31, 2022					
	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<b>AFS debt securities:</b>						
U.S. Treasury securities	\$ 131,843	\$ (8,761)	\$ 474,360	\$ (61,342)	\$ 606,203	\$ (70,103)
U.S. government agency and U.S. government-sponsored enterprise debt securities	97,403	(6,902)	214,136	(49,364)	311,539	(56,266)
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities:						
Commercial mortgage-backed securities	252,144	(30,029)	248,125	(47,094)	500,269	(77,123)
Residential mortgage-backed securities	307,536	(20,346)	1,448,658	(228,554)	1,756,194	(248,900)
Municipal securities	95,655	(10,194)	159,439	(36,594)	255,094	(46,788)
Non-agency mortgage-backed securities:						
Commercial mortgage-backed securities	106,184	(3,309)	282,301	(46,087)	388,485	(49,396)
Residential mortgage-backed securities	22,715	(1,546)	626,509	(111,432)	649,224	(112,978)
Corporate debt securities	173,595	(17,907)	352,679	(129,321)	526,274	(147,228)
Foreign government bonds	107,576	(429)	36,143	(13,857)	143,719	(14,286)
Asset-backed securities	12,450	(524)	36,626	(1,552)	49,076	(2,076)
CLOs	144,365	(4,735)	453,299	(14,851)	597,664	(19,586)
<b>Total AFS debt securities</b>	<b>\$ 1,451,466</b>	<b>\$ (104,682)</b>	<b>\$ 4,332,275</b>	<b>\$ (740,048)</b>	<b>\$ 5,783,741</b>	<b>\$ (844,730)</b>

As of June 30, 2023, the Company had 564 AFS debt securities in a gross unrealized loss position with no credit impairment, primarily consisting of 269 U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities, 66 corporate debt securities, 99 non-agency mortgage-backed securities, and 15 U.S. Treasury securities. In comparison, as of December 31, 2022, the Company had 559 AFS debt securities in a gross unrealized loss position with no credit impairment, primarily consisting of 263 U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities, 100 non-agency mortgage-backed securities, 68 corporate debt securities, and 15 U.S. Treasury securities.

#### **Allowance for Credit Losses on Available-for-Sale Debt Securities**

The Company evaluates each AFS debt security where the fair value declines below amortized cost. For a discussion of the factors and criteria the Company uses in analyzing securities for impairment related to credit losses, see *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Allowance for Credit Losses on Available-for-Sale Debt Securities* to the Consolidated Financial Statements in the Company's 2022 Form 10-K.

The gross unrealized losses presented in the preceding tables were primarily attributable to interest rate movement and the widening of liquidity and/or credit spreads. U.S. Treasury, U.S. government agency, U.S. government-sponsored agency, and U.S. government-sponsored enterprise debt and mortgage-backed securities are issued, guaranteed, or otherwise supported by the U.S. government and have a zero credit loss assumption. The remaining securities that were in an unrealized loss position as of June 30, 2023 were mainly comprised of the following:

- **Non-agency mortgage-backed securities** — The market value decline as of June 30, 2023, was primarily due to interest rate movement and spread widening. Since these securities are rated investment grade by nationally recognized statistical rating organizations ("NRSROs"), or have high priority in the cash flow waterfall within the securitization structure, and the contractual payments have historically been on time, the Company believes the risk of credit losses on these securities is low.
- **Corporate debt securities** — The market value decline as of June 30, 2023 was primarily due to interest rate movement and spread widening. A portion of the corporate debt securities is comprised of subordinated debt securities issued by U.S. banks. Despite the reduction of the market value of these securities after the banking sector disruption in the first half of 2023, these securities are nearly all rated investment grade by NRSROs or issued by well-capitalized financial institutions with strong profitability. The contractual payments from these corporate debt securities have been and are expected to be received on time. The Company will continue to monitor the market developments in the banking sector and the credit performance of these securities.

As of both June 30, 2023 and December 31, 2022, the Company intended to hold the AFS debt securities with unrealized losses through the anticipated recovery period and it was more-likely-than-not that the Company would not have to sell these securities before the recovery of their amortized cost. The issuers of these securities have not, to the Company's knowledge, established any cause for default on these securities. As a result, the Company expects to recover the entire amortized cost basis of these securities. Accordingly, there was no allowance for credit losses provided against these securities as of both June 30, 2023 and December 31, 2022. In addition, there was no provision for credit losses recognized for the three and six months ended June 30, 2023 and 2022.

#### **Allowance for Credit Losses on Held-to-Maturity Debt Securities**

The Company separately evaluates its HTM debt securities for any credit losses using an expected loss model, similar to the methodology used for loans. For additional information on the Company's credit loss methodology, refer to *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Allowance for Credit Losses on Held-to-Maturity Debt Securities* to the Consolidated Financial Statements in the Company's 2022 Form 10-K.

The Company monitors the credit quality of the HTM debt securities using external credit ratings. As of June 30, 2023, all HTM securities were rated investment grade by NRSROs and issued, guaranteed, or supported by U.S. government entities and agencies. Accordingly, the Company applied a zero credit loss assumption and no allowance for credit losses was recorded as of June 30, 2023 and December 31, 2022. Overall, the Company believes that the credit support levels of the debt securities are strong, and based on current assessments and macroeconomic forecasts, expects that full contractual cash flows will be received.

### **Realized Gains and Losses**

The following table presents the gross realized gains from the sales and impairment write-off of AFS debt securities and the related tax expense (benefit) included in earnings for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Gross realized gains from sales	\$ —	\$ 28	\$ —	\$ 1,306
Impairment write-off <sup>(1)</sup>	\$ —	\$ —	\$ 10,000	\$ —
Related tax expense (benefit)	\$ —	\$ 8	\$ (2,956)	\$ 386

(1) During the first quarter of 2023, the Company fully wrote down a subordinated debt security and recorded the impairment loss as a component of noninterest income in the Company's Consolidated Statement of Income.

### **Interest Income**

The following table presents the composition of interest income on debt securities for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Taxable interest	\$ 64,139	\$ 41,250	\$ 125,188	\$ 79,454
Nontaxable interest	4,831	4,926	9,713	9,389
<b>Total interest income on debt securities</b>	<b>\$ 68,970</b>	<b>\$ 46,176</b>	<b>\$ 134,901</b>	<b>\$ 88,843</b>

**Contractual Maturities of Available-for-Sale and Held-to-Maturity Debt Securities**

The following tables present the contractual maturities, amortized cost, fair value and weighted-average yields of AFS and HTM debt securities as of June 30, 2023. Expected maturities will differ from contractual maturities on certain securities as the issuers and borrowers of the underlying collateral may have the right to call or prepay obligations with or without prepayment penalties.

(\$ in thousands)	Within One Year	After One Year	After Five Years	After Ten Years	Total			
		through Five Years	through Ten Years					
<b>AFS debt securities:</b>								
U.S. Treasury securities								
Amortized cost	\$ 103,679	\$ 676,294	\$ —	\$ —	\$ 779,973			
Fair value	103,694	608,012	—	—	711,706			
Weighted-average yield <sup>(1)</sup>	4.82 %	1.20 %	— %	— %	1.68 %			
U.S. government agency and U.S. government-sponsored enterprise debt securities								
Amortized cost	150,000	98,133	100,000	166,461	514,594			
Fair value	149,305	93,146	82,433	135,200	460,084			
Weighted-average yield <sup>(1)</sup>	4.98 %	3.07 %	1.26 %	2.09 %	2.96 %			
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities								
Amortized cost	—	38,030	151,754	2,329,981	2,519,765			
Fair value	—	35,886	137,852	2,026,276	2,200,014			
Weighted-average yield <sup>(1) (2)</sup>	— %	3.20 %	2.71 %	3.48 %	3.43 %			
Municipal securities								
Amortized cost	2,301	37,167	10,777	253,959	304,204			
Fair value	2,288	34,380	9,454	217,751	263,873			
Weighted-average yield <sup>(1) (2)</sup>	2.21 %	2.46 %	2.73 %	2.24 %	2.28 %			
Non-agency mortgage-backed securities								
Amortized cost	102,877	105,584	12,946	927,150	1,148,557			
Fair value	101,397	101,371	12,525	777,332	992,625			
Weighted-average yield <sup>(1)</sup>	6.86 %	4.18 %	0.80 %	2.57 %	3.08 %			
Corporate debt securities								
Amortized cost	—	—	349,502	304,000	653,502			
Fair value	—	—	279,402	206,348	485,750			
Weighted-average yield <sup>(1)</sup>	— %	— %	3.48 %	1.97 %	2.78 %			
Foreign government bonds								
Amortized cost	74,140	62,252	50,000	50,000	236,392			
Fair value	74,116	62,364	49,548	38,738	224,766			
Weighted-average yield <sup>(1)</sup>	3.02 %	2.33 %	5.46 %	1.50 %	3.03 %			
Asset-backed securities								
Amortized cost	—	—	—	46,332	46,332			
Fair value	—	—	—	44,875	44,875			
Weighted-average yield <sup>(1)</sup>	— %	— %	— %	5.75 %	5.75 %			
CLOs								
Amortized cost	—	—	319,000	298,250	617,250			
Fair value	—	—	311,589	291,976	603,565			
Weighted-average yield <sup>(1)</sup>	— %	— %	6.38 %	6.43 %	6.40 %			
<b>Total AFS debt securities</b>								
<b>Amortized cost</b>	<b>\$ 432,997</b>	<b>\$ 1,017,460</b>	<b>\$ 993,979</b>	<b>\$ 4,376,133</b>	<b>\$ 6,820,569</b>			
<b>Fair value</b>	<b>\$ 430,800</b>	<b>\$ 935,159</b>	<b>\$ 882,803</b>	<b>\$ 3,738,496</b>	<b>\$ 5,987,258</b>			
<b>Weighted-average yield <sup>(1)</sup></b>	<b>5.04 %</b>	<b>1.88 %</b>	<b>4.12 %</b>	<b>3.26 %</b>	<b>3.29 %</b>			

(\$ in thousands)	Within One Year	After One Year through Five Years	After Five Years through Ten Years	After Ten Years	Total
<b>HTM debt securities:</b>					
U.S. Treasury securities					
Amortized cost	\$ —	\$ 526,794	\$ —	\$ —	\$ 526,794
Fair value	—	474,137	—	—	474,137
Weighted-average yield <sup>(1)</sup>	— %	1.05 %	— %	— %	1.05 %
U.S. government agency and U.S. government-sponsored enterprise debt securities					
Amortized cost	—	—	280,571	719,844	1,000,415
Fair value	—	—	237,713	560,158	797,871
Weighted-average yield <sup>(1)</sup>	— %	— %	1.92 %	1.89 %	1.90 %
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities					
Amortized cost	—	—	95,527	1,163,898	1,259,425
Fair value	—	—	80,230	938,796	1,019,026
Weighted-average yield <sup>(1) (2)</sup>	— %	— %	1.56 %	1.68 %	1.67 %
Municipal securities					
Amortized cost	—	—	—	189,299	189,299
Fair value	—	—	—	149,450	149,450
Weighted-average yield <sup>(1) (2)</sup>	— %	— %	— %	1.98 %	1.98 %
<b>Total HTM debt securities</b>					
<b>Amortized cost</b>	<b>\$ —</b>	<b>\$ 526,794</b>	<b>\$ 376,098</b>	<b>\$ 2,073,041</b>	<b>\$ 2,975,933</b>
<b>Fair value</b>	<b>\$ —</b>	<b>\$ 474,137</b>	<b>\$ 317,943</b>	<b>\$ 1,648,404</b>	<b>\$ 2,440,484</b>
<b>Weighted-average yield <sup>(1)</sup></b>	<b>— %</b>	<b>1.05 %</b>	<b>1.83 %</b>	<b>1.78 %</b>	<b>1.66 %</b>

(1) Weighted-average yields are computed based on amortized cost balances.

(2) Yields on tax-exempt securities are not presented on a tax-equivalent basis.

As of June 30, 2023 and December 31, 2022, AFS and HTM debt securities with carrying values of \$ 7.21 billion and \$ 794.2 million, respectively, were pledged to secure borrowings, public deposits, repurchase agreements and for other purposes required or permitted by law.

#### **Restricted Equity Securities**

The following table presents the restricted equity securities included in *Other assets* on the Consolidated Balance Sheet as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023	December 31, 2022
Federal Reserve Bank of San Francisco ("FRBSF") stock	\$ 61,956	\$ 61,374
FHLB stock	17,250	17,250
<b>Total restricted equity securities</b>	<b>\$ 79,206</b>	<b>\$ 78,624</b>

#### **Note 6 — Derivatives**

The Company uses derivative instruments to manage exposure to market risk, primarily interest rate and foreign currency risks, as well as to assist customers with their risk management objectives. The Company's goal is to manage interest rate sensitivity and volatility to mitigate the effect of interest rate changes on earnings or capital. The Company also uses foreign exchange contracts to manage the foreign exchange rate risk associated with certain foreign currency-denominated assets and liabilities, as well as the Bank's investment in East West Bank (China) Limited. The Company recognizes all derivatives on the Consolidated Balance Sheet at fair value. While the Company designates certain derivatives as hedging instruments in a qualifying hedge accounting relationship, other derivatives serve as economic hedges. For additional information on the Company's derivatives and hedging activities, see *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Derivatives* to the Consolidated Financial Statements of the Company's 2022 Form 10-K.

The following table presents the notional amounts and fair values of the Company's derivatives as of June 30, 2023 and December 31, 2022. Certain derivative contracts are cleared through central clearing organizations where variation margin is applied daily as settlement to the fair values of the contracts. The fair values are presented on a gross basis prior to the application of bilateral collateral and master netting agreements, but after the application of variation margin payments as settlement to fair values of contracts cleared through central clearing organizations. Applying variation margin payments as settlement to the fair values of derivative contracts cleared through the London Clearing House ("LCH") and the Chicago Mercantile Exchange ("CME") resulted in reductions in the derivative asset and liability fair values by \$ 24.6 million and \$ 63.5 million, respectively, as of June 30, 2023. In comparison, applying variation margin payments as settlement to LCH- and CME-cleared derivative transactions resulted in reductions in the derivative asset and liability fair values by \$ 167.2 million and \$ 81.3 million, respectively, as of December 31, 2022. Total derivative asset and liability fair values are adjusted to reflect the effects of legally enforceable master netting agreements and cash collateral received or paid. The resulting net derivative asset and liability fair values are included in *Other assets* and *Accrued expenses and other liabilities*, respectively, on the Consolidated Balance Sheet.

(\$ in thousands)	June 30, 2023			December 31, 2022				
	Notional Amount	Fair Value		Notional Amount	Fair Value			
		Derivative Assets	Derivative Liabilities		Derivative Assets	Derivative Liabilities		
<b>Derivatives designated as hedging instruments:</b>								
<b>Cash flow hedges:</b>								
Interest rate contracts	\$ 5,250,000	\$ 2,430	\$ 51,862	\$ 3,450,000	\$ 13,455	\$ 19,687		
<b>Net investment hedges:</b>								
Foreign exchange contracts	81,480	3,646	—	84,832	5,590	—		
<b>Total derivatives designated as hedging instruments</b>	<b>\$ 5,331,480</b>	<b>\$ 6,076</b>	<b>\$ 51,862</b>	<b>\$ 3,534,832</b>	<b>\$ 19,045</b>	<b>\$ 19,687</b>		
<b>Derivatives not designated as hedging instruments:</b>								
Interest rate contracts	\$ 17,885,894	\$ 527,805	\$ 539,585	\$ 16,932,414	\$ 426,828	\$ 564,829		
Commodity contracts <sup>(1)</sup>	—	139,081	147,920	—	261,613	258,608		
Foreign exchange contracts	4,724,615	91,936	72,342	2,982,891	47,519	44,117		
Credit contracts <sup>(2)</sup>	109,370	—	16	140,950	—	23		
Equity contracts <sup>(3)</sup>	—	263	—	—	323	—		
<b>Total derivatives not designated as hedging instruments</b>	<b>\$ 22,719,879</b>	<b>\$ 759,085</b>	<b>\$ 759,863</b>	<b>\$ 20,056,255</b>	<b>\$ 736,283</b>	<b>\$ 867,577</b>		
<b>Gross derivative assets/liabilities</b>	<b>\$ 765,161</b>	<b>\$ 811,725</b>			<b>\$ 755,328</b>	<b>\$ 887,264</b>		
Less: Master netting agreements	( 208,183 )	( 208,183 )			( 242,745 )	( 242,745 )		
Less: Cash collateral received	( 264,245 )	—			( 372,038 )	—		
<b>Net derivative assets/liabilities</b>	<b>\$ 292,733</b>	<b>\$ 603,542</b>			<b>\$ 140,545</b>	<b>\$ 644,519</b>		

(1) The notional amount of the Company's commodity contracts totaled 16,446 thousand barrels of crude oil and 306,161 thousand units of natural gas, measured in million British thermal units ("MMBTUs") as of June 30, 2023. In comparison, the notional amount of the Company's commodity contracts totaled 12,005 thousand barrels of crude oil and 247,704 thousand MMBTUs of natural gas as of December 31, 2022.

(2) The notional amount for credit contracts reflects the Company's pro-rata share of the derivative instruments in RPAs.

(3) The Company held equity contracts in one public company and 10 private companies as of June 30, 2023. In comparison, the Company held equity contracts in one public company and 13 private companies as of December 31, 2022.

In anticipation of LIBOR's cessation date on June 30, 2023, certain LIBOR-indexed interest-rate swap contracts with LCH were subject to a conversion process, where the original LIBOR swap contract was exchanged for a SOFR forward-starting swap contract, along with one or more overlap swap contracts replicating the final LIBOR cash flows of the original LIBOR swap contract. The swap contracts exchanged were substantially economically equivalent. The SOFR replacement and overlap LIBOR swaps are considered separate contracts, and the overlap LIBOR swaps will result in a gross-up of the notional amounts presented, until these swaps mature upon settlement of the final LIBOR payment. The interest rate contracts included as cash flow and economic hedges reflect notional gross-ups of \$ 1.00 billion and \$ 161.9 million. These overlap LIBOR swaps are expected to mature in the third quarter of 2023.

#### **Derivatives Designated as Hedging Instruments**

**Cash Flow Hedges** — The Company uses interest rate swaps to hedge the variability in interest received on certain floating-rate commercial loans, or paid on certain floating-rate borrowings due to changes in contractually specified interest rates. As of June 30, 2023, interest rate contracts in notional amounts of \$ 5.25 billion were designated as cash flow hedges to convert certain variable-rate loans from floating-rate payments to fixed-rate payments. Gains and losses on the hedging derivative instruments are recognized in AOCI and reclassified to earnings in the same period the hedged cash flows impact earnings and within the same income statement line item as the hedged cash flows. Considering the interest rates, yield curve and notional amount as of June 30, 2023, the Company expects to reclassify an estimated \$ 65.5 million of after-tax net losses on derivative instruments designated as cash flow hedges from AOCI into earnings during the next 12 months.

The following table presents the pre-tax changes in AOCI from cash flow hedges for the three and six months ended June 30, 2023 and 2022. The after-tax impact of cash flow hedges on AOCI is shown in *Note 14 — Accumulated Other Comprehensive Income (Loss)* to the Consolidated Financial Statements in this Form-10-Q.

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Losses recognized in AOCI:</b>				
Interest rate contracts	\$ (96,457)	\$ (7,837)	\$ (66,614)	\$ (40,446)
<b>Gains (losses) reclassified from AOCI into earnings:</b>				
Interest expense (for cash flow hedges on borrowings)	—	308	696	135
Interest and dividend income (for cash flow hedges on loans)	(20,252)	812	(33,206)	3,085
Noninterest income	—	—	1,614 <sup>(1)</sup>	—
<b>Total</b>	<b>\$ (20,252)</b>	<b>\$ 1,120</b>	<b>\$ (30,896)</b>	<b>\$ 3,220</b>

(1) Represents the amounts in AOCI reclassified into earnings as a result that the forecasted cash flows were no longer probable to occur.

**Net Investment Hedges** — The Company enters into foreign currency forward contracts to hedge a portion of the Bank's investment in East West Bank (China) Limited, a non-USD functional currency subsidiary in China. The hedging instruments designated as net investment hedges were used to hedge against the risk of adverse changes in the foreign currency exchange rate of the Chinese Renminbi ("RMB"). The following table presents the pre-tax gains recognized in AOCI on net investment hedges for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Gains recognized in AOCI	\$ 3,899	\$ 3,255	\$ 2,823	\$ 1,684

#### **Derivatives Not Designated as Hedging Instruments**

**Customer-Related Positions and other Economic Hedge Derivatives** — The Company enters into interest rate, commodity, and foreign exchange derivatives at the request of its customers and generally enters into offsetting derivative contracts with third-party financial institutions to mitigate the inherent market risk. The Company also utilizes foreign exchange contracts to mitigate the effect of currency fluctuations on certain foreign currency-denominated on-balance sheet assets and liabilities, primarily foreign currency denominated deposits that it offers to its customers. A majority of the foreign exchange contracts had original maturities of one year or less as of both June 30, 2023 and December 31, 2022.

The following table presents the notional amounts and the gross fair values of the interest rate and foreign exchange derivatives entered into for customer-related positions and with third-party financial institutions, labeled as “other economic hedges”, as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023			December 31, 2022				
	Notional Amount	Fair Value		Notional Amount	Fair Value			
		Assets	Liabilities		Assets	Liabilities		
<b>Customer-related positions:</b>								
<b>Interest rate contracts:</b>								
Swaps	\$ 6,900,309	\$ 2,117	\$ 503,261	\$ 6,656,491	\$ 1,438	\$ 521,719		
Written options	1,621,207	—	24,166	1,548,158	—	30,904		
Collars and corridors	296,585	12	8,743	215,773	—	8,924		
<b>Subtotal</b>	<b>8,818,101</b>	<b>2,129</b>	<b>536,170</b>	<b>8,420,422</b>	<b>1,438</b>	<b>561,547</b>		
<b>Foreign exchange contracts:</b>								
Forwards and spot	1,410,862	23,596	31,829	993,588	17,009	18,090		
Swaps	888,018	17,862	4,767	623,143	6,629	12,178		
Other	129,000	5,939	—	121,631	2,070	245		
<b>Subtotal</b>	<b>2,427,880</b>	<b>47,397</b>	<b>36,596</b>	<b>1,738,362</b>	<b>25,708</b>	<b>30,513</b>		
<b>Total</b>	<b>\$ 11,245,981</b>	<b>\$ 49,526</b>	<b>\$ 572,766</b>	<b>\$ 10,158,784</b>	<b>\$ 27,146</b>	<b>\$ 592,060</b>		
<b>Other economic hedges:</b>								
<b>Interest rate contracts:</b>								
Swaps	\$ 7,088,622	\$ 491,972	\$ 2,707	\$ 6,683,828	\$ 384,201	\$ 2,047		
Purchased options	1,651,896	24,927	—	1,580,275	32,233	—		
Written options	30,690	—	696	32,117	—	1,235		
Collars and corridors	296,585	8,777	12	215,772	8,956	—		
<b>Subtotal</b>	<b>9,067,793</b>	<b>525,676</b>	<b>3,415</b>	<b>8,511,992</b>	<b>425,390</b>	<b>3,282</b>		
<b>Foreign exchange contracts:</b>								
Forwards and spot	24,935	88	155	77,998	3,050	87		
Swaps	2,142,800	44,451	29,652	1,044,900	18,516	11,447		
Other	129,000	—	5,939	121,631	245	2,070		
<b>Subtotal</b>	<b>2,296,735</b>	<b>44,539</b>	<b>35,746</b>	<b>1,244,529</b>	<b>21,811</b>	<b>13,604</b>		
<b>Total</b>	<b>\$ 11,364,528</b>	<b>\$ 570,215</b>	<b>\$ 39,161</b>	<b>\$ 9,756,521</b>	<b>\$ 447,201</b>	<b>\$ 16,886</b>		

The Company enters into energy commodity contracts with its customers in the oil and gas sector, which allow them to hedge against the risk of fluctuation in energy commodity prices. Offsetting contracts entered with third-party financial institutions, labeled below as "other economic hedges" are used to manage the Company's exposure on its customer-related positions. The following table presents the notional amounts in units and the gross fair values of the commodity derivatives issued for customer-related positions and other economic hedges as of June 30, 2023 and December 31, 2022:

(\$ and unit in thousands)	June 30, 2023				December 31, 2022							
	Notional Units	Fair Value		Notional Units	Fair Value		Assets	Liabilities				
		Assets	Liabilities		Assets	Liabilities						
<b>Customer-related positions:</b>												
<b>Commodity contracts:</b>												
<b>Crude oil:</b>												
Swaps	2,717	Barrels	\$ 9,106	\$ 14,142	2,465	Barrels	\$ 39,955	\$ 6,178				
Collars	5,474	Barrels	1,824	7,375	3,011	Barrels	16,038	2,630				
Written options	—	Barrels	—	—	—	Barrels	558	—				
Subtotal	8,191	Barrels	10,930	21,517	5,476	Barrels	56,551	8,808				
<b>Natural gas:</b>												
Swaps	115,608	MMBTUs	39,171	59,359	92,590	MMBTUs	112,314	73,208				
Collars	36,161	MMBTUs	524	17,545	32,072	MMBTUs	2,217	18,317				
Written options	1,559	MMBTUs	—	179	—	MMBTUs	—	—				
Subtotal	153,328	MMBTUs	39,695	77,083	124,662	MMBTUs	114,531	91,525				
<b>Total</b>			<b>\$ 50,625</b>	<b>\$ 98,600</b>			<b>\$ 171,082</b>	<b>\$ 100,333</b>				
<b>Other economic hedges:</b>												
<b>Commodity contracts:</b>												
<b>Crude oil:</b>												
Swaps	2,781	Barrels	\$ 14,787	\$ 8,770	2,587	Barrels	\$ 6,935	\$ 36,060				
Collars	5,474	Barrels	6,580	1,700	3,942	Barrels	1,378	12,856				
Purchased options	—	Barrels	—	—	—	Barrels	—	516				
Subtotal	8,255	Barrels	21,367	10,470	6,529	Barrels	8,313	49,432				
<b>Natural gas:</b>												
Swaps	115,453	MMBTUs	50,828	38,326	91,900	MMBTUs	69,767	106,883				
Collars	35,821	MMBTUs	16,082	524	31,142	MMBTUs	12,451	1,960				
Purchased options	1,559	MMBTUs	179	—	—	MMBTUs	—	—				
Subtotal	152,833	MMBTUs	67,089	38,850	123,042	MMBTUs	82,218	108,843				
<b>Total</b>			<b>\$ 88,456</b>	<b>\$ 49,320</b>			<b>\$ 90,531</b>	<b>\$ 158,275</b>				

**Credit Contracts** — The Company periodically enters into credit RPAs with institutional counterparties to manage the credit exposure of the interest rate contracts associated with syndication loans. Under the RPAs, a portion of the credit exposure is transferred from one party (the purchaser of credit protection) to another party (the seller of credit protection). The seller of credit protection is required to make payments to the purchaser of credit protection if the underlying borrower defaults on the related interest rate contract. The Company may enter into protection sold or protection purchased RPAs. Credit risk on RPAs is managed by monitoring the credit worthiness of the borrowers and the institutional counterparties, which is a part of the Company's normal credit review and monitoring process. All referenced entities of the protection sold RPAs were investment grade and the weighted-average remaining maturity was 2.5 years and 2.4 years, as of June 30, 2023 and December 31, 2022, respectively. Assuming that the underlying borrowers referenced in the interest rate contracts defaulted, the Company would not have any current exposure in the protection sold RPAs as of both June 30, 2023 and December 31, 2022. The Company did not have any outstanding protection purchased RPAs as of both June 30, 2023 and December 31, 2022.

**Equity Contracts** — As part of the loan origination process, the Company may obtain warrants to purchase preferred and/or common stock of the borrowers' companies, which are mainly in the technology and life sciences sectors. Warrants grant the Company the right to buy a certain class of the underlying company's equity at a certain price before expiration.

The following table presents the net gains (losses) recognized on the Company's Consolidated Statement of Income related to derivatives not designated as hedging instruments for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Classification on Consolidated Statement of Income	Three Months Ended June 30,		Six Months Ended June 30,	
		2023	2022	2023	2022
<b>Derivatives not designated as hedging instruments:</b>					
Interest rate contracts	Interest rate contracts and other derivative income	\$ 1,222	\$ 5,984	\$ (1,261)	\$ 13,569
Foreign exchange contracts	Foreign exchange income	19,898	(4,557)	30,340	2,765
Credit contracts	Interest rate contracts and other derivative income	12	(9)	7	65
Equity contracts	Lending fees	(14)	93	(60)	187
Commodity contracts	Interest rate contracts and other derivative income	160	344	166	295
<b>Net gains</b>		<b>\$ 21,278</b>	<b>\$ 1,855</b>	<b>\$ 29,192</b>	<b>\$ 16,881</b>

**Credit-Risk-Related Contingent Features** — Certain of the Company's over-the-counter derivative contracts contain early termination provisions that require the Company to settle any outstanding balances upon the occurrence of a specified credit-risk-related event. Such an event primarily relates to a downgrade of the credit rating of East West Bank to below investment grade. As of June 30, 2023, the aggregate fair value amounts of all derivative instruments with credit-risk-related contingent features that were in a net liability position totaled \$ 13 thousand, and no collateral was posted to cover these positions. In comparison, as of December 31, 2022, the aggregate fair value amounts of all derivative instruments with credit-risk-related contingent features that were in a net liability position totaled \$ 2.6 million, of which \$ 1.1 million of collateral was posted to cover these positions. If the credit rating of East West Bank had been downgraded to below investment grade, the Company would have been required to post minimal additional collateral as of both June 30, 2023 and December 31, 2022.

#### Offsetting of Derivatives

The following tables present the gross derivative fair values, the balance sheet netting adjustments and the resulting net fair values recorded on the Consolidated Balance Sheet, as well as the cash and noncash collateral associated with master netting arrangements. The gross amounts of derivative assets and liabilities are presented after the application of variation margin payments as settlements to the fair values of contracts cleared through central clearing organizations, where applicable. The collateral amounts in the following tables are limited to the outstanding balances of the related asset or liability. Therefore, instances of over-collateralization are not shown:

(\$ in thousands)	As of June 30, 2023					
	Gross Amounts Recognized <sup>(1)</sup>	Gross Amounts Offset on the Consolidated Balance Sheet		Net Amounts Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet	
		Master Netting Arrangements	Cash Collateral Received <sup>(3)</sup>		Security Collateral Received <sup>(5)</sup>	Net Amount
<b>Derivative assets</b>	\$ 765,161	\$ (208,183)	\$ (264,245)	\$ 292,733	\$ (258,757)	\$ 33,976
<b>Gross Amounts Not Offset on the Consolidated Balance Sheet</b>						
Gross Amounts Recognized <sup>(2)</sup>	Gross Amounts Offset on the Consolidated Balance Sheet		Net Amounts Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		
	Master Netting Arrangements	Cash Collateral Pledged <sup>(4)</sup>		Security Collateral Pledged <sup>(5)</sup>	Net Amount	
<b>Derivative liabilities</b>	\$ 811,725	\$ (208,183)	\$ —	\$ 603,542	\$ —	\$ 603,542

(\$ in thousands)		As of December 31, 2022					
	Gross Amounts Recognized <sup>(1)</sup>	Gross Amounts Offset on the Consolidated Balance Sheet		Net Amounts Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		
		Master Netting Arrangements	Cash Collateral Received <sup>(3)</sup>		Security Collateral Received <sup>(5)</sup>	Net Amount	
<b>Derivative assets</b>	\$ 755,328	\$ (242,745)	\$ (372,038)	\$ 140,545	\$ (60,567)	\$ 79,978	
Derivative liabilities		Gross Amounts Offset on the Consolidated Balance Sheet		Gross Amounts Not Offset on the Consolidated Balance Sheet		Gross Amounts Offset on the Consolidated Balance Sheet	
<b>Derivative liabilities</b>	\$ 887,264	\$ (242,745)	\$ —	\$ 644,519	\$ (38,438)	\$ 606,081	

(1) Includes \$ 287 thousand and \$ 2.1 million of gross fair value assets with counterparties that were not subject to enforceable master netting arrangements or similar agreements as of June 30, 2023 and December 31, 2022, respectively.

(2) Includes \$ 12 thousand and \$ 566 thousand of gross fair value liabilities with counterparties that were not subject to enforceable master netting arrangements or similar agreements as of June 30, 2023 and December 31, 2022, respectively.

(3) Gross cash collateral received under master netting arrangements or similar agreements was \$ 275.7 million and \$ 384.9 million as of June 30, 2023 and December 31, 2022, respectively. Of the gross cash collateral received, \$ 264.2 million and \$ 372.0 million were used to offset against derivative assets as of June 30, 2023 and December 31, 2022, respectively.

(4) Gross cash collateral pledged under master netting arrangements or similar agreements was zero and \$ 490 thousand as of June 30, 2023 and December 31, 2022, respectively. No cash collateral was used to offset against derivative liabilities as of both June 30, 2023 and December 31, 2022.

(5) Represents the fair value of security collateral received or pledged limited to derivative assets or liabilities that are subject to enforceable master netting arrangements or similar agreements. U.S. GAAP does not permit the netting of noncash collateral on the Consolidated Balance Sheet but requires the disclosure of such amounts.

In addition to the amounts included in the tables above, the Company has balance sheet netting related to resale and repurchase agreements. Refer to *Note 4 — Assets Purchased under Resale Agreements and Sold under Repurchase Agreements* to the Consolidated Financial Statements in this Form 10-Q for additional information. Refer to *Note 3 — Fair Value Measurement and Fair Value of Financial Instruments* to the Consolidated Financial Statements in this Form 10-Q for fair value measurement disclosures on derivatives.

## Note 7 — Loans Receivable and Allowance for Credit Losses

The following table presents the composition of the Company's loans held-for-investment outstanding as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023	December 31, 2022
<b>Commercial:</b>		
C&I	\$ 15,670,084	\$ 15,711,095
CRE:		
CRE	14,373,385	13,857,870
Multifamily residential	4,764,180	4,573,068
Construction and land	781,068	638,420
Total CRE	19,918,633	19,069,358
<b>Total commercial</b>	<b>35,588,717</b>	<b>34,780,453</b>
<b>Consumer:</b>		
Residential mortgage:		
Single-family residential	12,308,613	11,223,027
HELOCs	1,862,928	2,122,655
Total residential mortgage	14,171,541	13,345,682
Other consumer	68,106	76,295
<b>Total consumer</b>	<b>14,239,647</b>	<b>13,421,977</b>
<b>Total loans held-for-investment <sup>(1)</sup></b>	<b>\$ 49,828,364</b>	<b>\$ 48,202,430</b>
<b>Allowance for loan losses</b>	<b>( 635,400 )</b>	<b>( 595,645 )</b>
<b>Loans held-for-investment, net <sup>(1)</sup></b>	<b>\$ 49,192,964</b>	<b>\$ 47,606,785</b>

(1) Includes \$ 74.0 million and \$ 70.4 million comprising unamortized deferred and unearned fees, net of premiums as of June 30, 2023 and December 31, 2022, respectively.

Accrued interest receivable on loans held-for-investment was \$ 229.7 million and \$ 208.4 million as of June 30, 2023 and December 31, 2022, respectively, and was included in *Other assets* on the Consolidated Balance Sheet. The interest income reversed was insignificant for both the three and six months ended June 30, 2023 and 2022. For the Company's accounting policy on accrued interest receivable related to loans held-for-investment, see *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Loans Held-for-Investment* to the Consolidated Financial Statements of the Company's 2022 Form 10-K. The Company also has loans held-for-sale. For the Company's accounting policy on loans held-for-sale, refer to *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Loans Held-for-Sale* to the Consolidated Financial Statements in the Company's 2022 Form 10-K.

The Company's FRBSF and FHLB borrowings are primarily secured by loans held-for-investment. Loans held-for-investment totaling \$ 34.19 billion and \$ 28.30 billion, respectively, were pledged to secure borrowings and provide additional borrowing capacity as of June 30, 2023 and December 31, 2022.

### Credit Quality Indicators

All loans are subject to the Company's credit review and monitoring process. For the commercial loan portfolio, loans are risk rated based on an analysis of the borrower's current payment performance or delinquency, repayment sources, financial and liquidity factors, including industry and geographic considerations. For the consumer loan portfolio, payment performance or delinquency is typically the driving indicator for risk ratings.

The Company utilizes internal credit risk ratings to assign each individual loan a risk rating of 1 through 10:

- **Pass** — loans risk rated 1 through 5 are assigned an internal risk rating category of "Pass." Loans risk rated 1 are typically loans fully secured by cash. Pass loans have sufficient sources of repayment to repay the loan in full, in accordance with all terms and conditions.
- **Special mention** — loans assigned a risk rating of 6 have potential weaknesses that warrant closer attention by management; these are assigned an internal risk rating category of "Special Mention."
- **Substandard** — loans assigned a risk rating of 7 or 8 have well-defined weaknesses that may jeopardize the full and timely repayment of the loan; these are assigned an internal risk rating category of "Substandard."

- **Doubtful** — loans assigned a risk rating of 9 have insufficient sources of repayment and a high probability of loss; these are assigned an internal risk rating category of “Doubtful.”
- **Loss** — loans assigned a risk rating of 10 are uncollectible and of such little value that they are no longer considered bankable assets; these are assigned an internal risk rating category of “Loss.”

Loan exposures categorized as criticized consist of special mention, substandard, doubtful and loss categories. The Company reviews the internal risk ratings of its loan portfolio on a regular basis, and adjusts the ratings based on changes in the borrowers' financial status and the collectability of the loans.

The following tables summarize the Company's loans held-for-investment and current year-to-date gross write-offs by loan portfolio segments, internal risk ratings and vintage year as of the periods presented. The vintage year is the year of loan origination, renewal or major modification. Revolving loans that are converted to term loans presented in the tables below are excluded from term loans by vintage year columns.

(\$ in thousands)	June 30, 2023										
	Term Loans by Origination Year										
	2023	2022	2021	2020	2019	Prior	Revolving Loans	Converted to Term Loans <sup>(1)</sup>	Revolving Loans	Converted to Term Loans <sup>(1)</sup>	Total
<b>Commercial:</b>											
C&I:											
Pass	\$ 1,427,799	\$ 2,285,112	\$ 1,610,248	\$ 415,562	\$ 267,164	\$ 217,673	\$ 9,016,889	\$ 20,345	\$ 15,260,792		
Criticized (accrual)	18,452	93,118	81,361	26,033	26,027	22,837	79,585	—	347,413		
Criticized (nonaccrual)	2,657	22,800	1,773	8,987	7,798	12,697	5,167	—	61,879		
Total C&I	1,448,908	2,401,030	1,693,382	450,582	300,989	253,207	9,101,641	20,345	15,670,084		
YTD gross write-offs <sup>(3)</sup>	185	1,996	95	15	4,930	1,683	—	—	8,904		
CRE:											
Pass	1,358,049	4,119,439	2,323,453	1,481,659	1,689,335	2,936,955	111,043	53,747	14,073,680		
Criticized (accrual)	36,966	2,757	23,746	68,936	37,981	111,969	1,455	—	283,810		
Criticized (nonaccrual)	—	171	15,099	—	460	165	—	—	15,895		
Subtotal CRE	1,395,015	4,122,367	2,362,298	1,550,595	1,727,776	3,049,089	112,498	53,747	14,373,385		
YTD gross write-offs	—	—	2,253	—	—	119	—	—	2,372		
Multifamily residential:											
Pass	289,218	1,497,280	875,986	625,489	507,401	926,253	9,425	1,295	4,732,347		
Criticized (accrual)	—	—	—	—	700	26,430	—	—	27,130		
Criticized (nonaccrual)	—	—	—	—	—	4,703	—	—	4,703		
Subtotal multifamily residential	289,218	1,497,280	875,986	625,489	508,101	957,386	9,425	1,295	4,764,180		
Construction and land:											
Pass	85,733	355,949	259,113	34,103	816	2,986	14,952	—	753,652		
Criticized (accrual)	5,865	—	—	—	—	21,551	—	—	27,416		
Subtotal construction and land	91,598	355,949	259,113	34,103	816	24,537	14,952	—	781,068		
Total CRE	1,775,831	5,975,596	3,497,397	2,210,187	2,236,693	4,031,012	136,875	55,042	19,918,633		
YTD gross write-offs	—	—	2,253	—	—	119	—	—	2,372		
Total commercial	<b>\$ 3,224,739</b>	<b>\$ 8,376,626</b>	<b>\$ 5,190,779</b>	<b>\$ 2,660,769</b>	<b>\$ 2,537,682</b>	<b>\$ 4,284,219</b>	<b>\$ 9,238,516</b>	<b>\$ 75,387</b>	<b>\$ 35,588,717</b>		
YTD total commercial gross write-offs <sup>(3)</sup>	<b>\$ 185</b>	<b>\$ 1,996</b>	<b>\$ 2,348</b>	<b>\$ 15</b>	<b>\$ 4,930</b>	<b>\$ 1,802</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 11,276</b>		

June 30, 2023

(\$ in thousands)	Term Loans by Origination Year							Revolving	Converted to	(1)	Total
	2023	2022	2021	2020	2019	Prior	Revolving	Term Loans			
	Loans	Loans	Loans	Loans	Loans	Loans	Loans	Loans			
<b>Consumer:</b>											
Residential mortgage:											
Single-family residential:											
Pass <sup>(2)</sup>	\$ 1,585,454	\$ 3,445,517	\$ 2,369,777	\$ 1,680,587	\$ 1,044,089	\$ 2,152,061	\$ —	\$ —	\$ 12,277,485		
Criticized (accrual)	547	574	934	1,708	471	5,647	—	—	9,881		
Criticized (nonaccrual) <sup>(2)</sup>	1,470	138	1,103	2,432	3,581	12,523	—	—	21,247		
Subtotal single-family residential mortgage	1,587,471	3,446,229	2,371,814	1,684,727	1,048,141	2,170,231	—	—	12,308,613		
HELOCs:											
Pass	978	751	1,793	6,004	2,033	12,007	1,711,411	115,557	1,850,534		
Criticized (accrual)	—	801	208	—	—	—	232	102	1,343		
Criticized (nonaccrual)	—	—	223	835	—	5,022	704	4,267	11,051		
Subtotal HELOCs	978	1,552	2,224	6,839	2,033	17,029	1,712,347	119,926	1,862,928		
YTD gross write-offs <sup>(3)</sup>	—	—	—	—	—	—	—	6	6		
Total residential mortgage	1,588,449	3,447,781	2,374,038	1,691,566	1,050,174	2,187,260	1,712,347	119,926	14,171,541		
YTD gross write-offs <sup>(3)</sup>	—	—	—	—	—	—	—	6	6		
Other consumer:											
Pass	885	16,824	136	5,356	—	11,810	33,071	—	68,082		
Criticized (nonaccrual)	—	—	—	—	—	—	24	—	24		
Total other consumer	885	16,824	136	5,356	—	11,810	33,095	—	68,106		
YTD gross write-offs	—	—	—	—	—	—	88	—	88		
Total consumer	\$ 1,589,334	\$ 3,464,605	\$ 2,374,174	\$ 1,696,922	\$ 1,050,174	\$ 2,199,070	\$ 1,745,442	\$ 119,926	\$ 14,239,647		
YTD total consumer gross write-offs <sup>(3)</sup>	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 88	\$ 6	\$ 94		
<b>Total loans held-for-investment:</b>											
Pass	\$ 4,748,116	\$ 11,720,872	\$ 7,440,506	\$ 4,248,760	\$ 3,510,838	\$ 6,259,745	\$ 10,896,791	\$ 190,944	\$ 49,016,572		
Criticized (accrual)	61,830	97,250	106,249	96,677	65,179	188,434	81,272	102	696,993		
Criticized (nonaccrual)	4,127	23,109	18,198	12,254	11,839	35,110	5,895	4,267	114,799		
Total	\$ 4,814,073	\$ 11,841,231	\$ 7,564,953	\$ 4,357,691	\$ 3,587,856	\$ 6,483,289	\$ 10,983,958	\$ 195,313	\$ 49,828,364		
YTD total loans held-for-investment gross write-offs <sup>(3)</sup>	\$ 185	\$ 1,996	\$ 2,348	\$ 15	\$ 4,930	\$ 1,802	\$ 88	\$ 6	\$ 11,370		



December 31, 2022

Term Loans by Origination Year

(\$ in thousands)								Revolving	Converted to	(1)	Total
	2022	2021	2020	2019	2018	Prior	Revolving	Term Loans			
<b>Commercial:</b>											
C&I:											
Pass	\$ 2,831,834	\$ 2,053,215	\$ 623,026	\$ 392,013	\$ 143,970	\$ 97,605	\$ 9,177,401	\$ 20,548	\$ 15,339,612		
Criticized (accrual)	72,210	34,296	48,761	34,221	20,646	12,933	97,988	—	321,055		
Criticized (nonaccrual)	18,722	4,797	10,733	243	5,618	10,315	—	—	50,428		
Total C&I	2,922,766	2,092,308	682,520	426,477	170,234	120,853	9,275,389	20,548	15,711,095		
CRE:											
Pass	4,178,780	2,404,634	1,505,150	1,771,679	1,471,710	1,909,925	165,653	22,009	13,429,540		
Criticized (accrual)	3,518	60,573	159,424	40,095	91,132	32,173	1,455	16,716	405,086		
Criticized (nonaccrual)	—	19,044	—	—	—	4,200	—	—	23,244		
Subtotal CRE	4,182,298	2,484,251	1,664,574	1,811,774	1,562,842	1,946,298	167,108	38,725	13,857,870		
Multifamily residential:											
Pass	1,500,289	892,598	641,677	519,614	350,044	625,293	11,325	—	4,540,840		
Criticized (accrual)	—	—	—	707	4,276	27,076	—	—	32,059		
Criticized (nonaccrual)	—	—	—	—	—	169	—	—	169		
Subtotal multifamily residential	1,500,289	892,598	641,677	520,321	354,320	652,538	11,325	—	4,573,068		
Construction and land:											
Pass	288,394	276,839	31,804	3,104	2,805	231	9,073	—	612,250		
Criticized (accrual)	4,504	—	—	—	21,666	—	—	—	26,170		
Subtotal construction and land	292,898	276,839	31,804	3,104	24,471	231	9,073	—	638,420		
Total CRE	5,975,485	3,653,688	2,338,055	2,335,199	1,941,633	2,599,067	187,506	38,725	19,069,358		
<b>Total commercial</b>	<b>\$ 8,898,251</b>	<b>\$ 5,745,996</b>	<b>\$ 3,020,575</b>	<b>\$ 2,761,676</b>	<b>\$ 2,111,867</b>	<b>\$ 2,719,920</b>	<b>\$ 9,462,895</b>	<b>\$ 59,273</b>	<b>\$ 34,780,453</b>		
<b>Consumer:</b>											
Residential mortgage:											
Single-family residential:											
Pass <sup>(2)</sup>	\$ 3,548,894	\$ 2,453,717	\$ 1,775,696	\$ 1,101,965	\$ 817,164	\$ 1,500,359	\$ —	\$ —	\$ 11,197,795		
Criticized (accrual)	—	1,275	785	1,463	4,352	3,935	—	—	11,810		
Criticized (nonaccrual) <sup>(2)</sup>	141	—	204	3,202	1,721	8,154	—	—	13,422		
Subtotal single-family residential mortgage	3,549,035	2,454,992	1,776,685	1,106,630	823,237	1,512,448	—	—	11,223,027		
HELOCs:											
Pass	520	3,583	7,336	3,203	525	8,960	1,958,692	127,401	2,110,220		
Criticized (accrual)	—	6	—	—	—	—	4	1,079	1,089		
Criticized (nonaccrual)	—	—	483	231	1,017	4,844	1,001	3,770	11,346		
Subtotal HELOCs	520	3,589	7,819	3,434	1,542	13,804	1,959,697	132,250	2,122,655		
Total residential mortgage	3,549,555	2,458,581	1,784,504	1,110,064	824,779	1,526,252	1,959,697	132,250	13,345,682		
Other consumer:											
Pass	17,088	137	5,356	—	—	15,808	37,804	—	76,193		
Criticized (accrual)	3	—	—	—	—	—	—	—	3		
Criticized (nonaccrual)	—	—	—	—	—	—	99	—	99		
Total other consumer	17,091	137	5,356	—	—	15,808	37,903	—	76,295		
<b>Total consumer</b>	<b>\$ 3,566,646</b>	<b>\$ 2,458,718</b>	<b>\$ 1,789,860</b>	<b>\$ 1,110,064</b>	<b>\$ 824,779</b>	<b>\$ 1,542,060</b>	<b>\$ 1,997,600</b>	<b>\$ 132,250</b>	<b>\$ 13,421,977</b>		
<b>Total by Risk Rating:</b>											
	<b>12,365,799</b>										
Pass	\$ 8,084,723	\$ 4,590,045	\$ 3,791,578	\$ 2,786,218	\$ 4,158,181	\$ 11,359,948	\$ 169,958	\$ 47,306,450			
Criticized (accrual)	80,235	96,150	208,970	76,486	142,072	76,117	99,447	17,795	797,272		
Criticized (nonaccrual)	18,863	23,841	11,420	3,676	8,356	27,682	1,100	3,770	98,708		
Total	12,464,897	\$ 8,204,714	\$ 4,810,435	\$ 3,871,740	\$ 2,936,646	\$ 4,261,980	\$ 11,460,495	\$ 191,523	\$ 48,202,430		

(1) \$ 1.4 million and \$ 13.5 million of total commercial loans, primarily comprised of CRE revolving loans converted to term loans during the three and six months ended June 30, 2023, respectively. In comparison, \$ 26.4 million of total commercial loans, comprised of CRE revolving loans converted to term loans during both the three and six months ended June 30, 2022. \$ 9.7 million and \$ 14.5 million of total consumer loans, comprised of HELOCs were converted to term loans during three and six months ended June 30, 2023, respectively. In comparison, there were no consumer loans converted to term loans during the three and six months ended June 30, 2022.

(2) As of June 30, 2023 and December 31, 2022, \$ 734 thousand and \$ 818 thousand, respectively, of nonaccrual loans whose payments are guaranteed by the Federal Housing Administration were classified with a "Pass" rating.

(3) Excludes gross write-offs associated with loans the Company sold or settled.

### Nonaccrual and Past Due Loans

Loans that are 90 or more days past due are generally placed on nonaccrual status unless the loan is well-collateralized and in the process of collection. Loans that are less than 90 days past due but have identified deficiencies, such as when the full collection of principal or interest becomes uncertain, are also placed on nonaccrual status. The following tables present the aging analysis of loans held-for-investment as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023						
	Current Accruing Loans	Accruing 30-59 Days Past Due	Accruing 60-89 Days Past Due	Total Accruing Past Due Loans	Total Nonaccrual Loans	Total Loans	
	Accruing Loans	30-59 Days Past Due	60-89 Days Past Due	Accruing Past Due Loans	Nonaccrual Loans		
<b>Commercial:</b>							
C&I	\$ 15,602,567	\$ 3,247	\$ 2,391	\$ 5,638	\$ 61,879	\$ 15,670,084	
CRE:							
CRE	14,342,301	15,189	—	15,189	15,895	14,373,385	
Multifamily residential	4,758,515	962	—	962	4,703	4,764,180	
Construction and land	759,516	21,552	—	21,552	—	781,068	
Total CRE	19,860,332	37,703	—	37,703	20,598	19,918,633	
<b>Total commercial</b>	<b>35,462,899</b>	<b>40,950</b>	<b>2,391</b>	<b>43,341</b>	<b>82,477</b>	<b>35,588,717</b>	
<b>Consumer:</b>							
Residential mortgage:							
Single-family residential	12,254,680	21,752	10,200	31,952	21,981	12,308,613	
HELOCs	1,840,064	10,471	1,342	11,813	11,051	1,862,928	
Total residential mortgage	14,094,744	32,223	11,542	43,765	33,032	14,171,541	
Other consumer	67,099	142	841	983	24	68,106	
<b>Total consumer</b>	<b>14,161,843</b>	<b>32,365</b>	<b>12,383</b>	<b>44,748</b>	<b>33,056</b>	<b>14,239,647</b>	
<b>Total</b>	<b>\$ 49,624,742</b>	<b>\$ 73,315</b>	<b>\$ 14,774</b>	<b>\$ 88,089</b>	<b>\$ 115,533</b>	<b>\$ 49,828,364</b>	
December 31, 2022							
(\$ in thousands)	Current Accruing Loans	Accruing 30-59 Days Past Due	Accruing 60-89 Days Past Due	Total Accruing Past Due Loans	Total Nonaccrual Loans	Total Loans	
	Accruing Loans	30-59 Days Past Due	60-89 Days Past Due	Accruing Past Due Loans	Nonaccrual Loans		
	Accruing Loans	30-59 Days Past Due	60-89 Days Past Due	Accruing Past Due Loans	Nonaccrual Loans	Total Loans	
<b>Commercial:</b>							
C&I	\$ 15,651,312	\$ 6,482	\$ 2,873	\$ 9,355	\$ 50,428	\$ 15,711,095	
CRE:							
CRE	13,820,441	14,185	—	14,185	23,244	13,857,870	
Multifamily residential	4,571,899	678	322	1,000	169	4,573,068	
Construction and land	638,420	—	—	—	—	638,420	
Total CRE	19,030,760	14,863	322	15,185	23,413	19,069,358	
<b>Total commercial</b>	<b>34,682,072</b>	<b>21,345</b>	<b>3,195</b>	<b>24,540</b>	<b>73,841</b>	<b>34,780,453</b>	
<b>Consumer:</b>							
Residential mortgage:							
Single-family residential	11,183,134	13,523	12,130	25,653	14,240	11,223,027	
HELOCs	2,102,523	7,700	1,086	8,786	11,346	2,122,655	
Total residential mortgage	13,285,657	21,223	13,216	34,439	25,586	13,345,682	
Other consumer	73,004	109	3,083	3,192	99	76,295	
<b>Total consumer</b>	<b>13,358,661</b>	<b>21,332</b>	<b>16,299</b>	<b>37,631</b>	<b>25,685</b>	<b>13,421,977</b>	
<b>Total</b>	<b>\$ 48,040,733</b>	<b>\$ 42,677</b>	<b>\$ 19,494</b>	<b>\$ 62,171</b>	<b>\$ 99,526</b>	<b>\$ 48,202,430</b>	

The following table presents the amortized cost of loans on nonaccrual status for which there was no related allowance for loan losses as of both June 30, 2023 and December 31, 2022. Nonaccrual loans may not have an allowance for credit losses if the loan balances are well-secured by the collateral value and there is no loss expectation.

(\$ in thousands)	June 30, 2023	December 31, 2022
<b>Commercial:</b>		
C&I	\$ 27,690	\$ 11,398
CRE	15,100	22,944
Multifamily residential	4,235	—
<b>Total commercial</b>	<b>47,025</b>	<b>34,342</b>
<b>Consumer:</b>		
Single-family residential	6,077	2,998
HELOCs	5,076	7,245
<b>Total consumer</b>	<b>11,153</b>	<b>10,243</b>
<b>Total nonaccrual loans with no related allowance for loan losses</b>	<b>\$ 58,178</b>	<b>\$ 44,585</b>

#### **Foreclosed Assets**

The Company acquires assets from borrowers through loan restructurings, workouts, and foreclosures. Assets acquired may include real properties (e.g., residential real estate, land, and buildings) and commercial and personal properties. The Company recognizes foreclosed assets upon receiving assets in satisfaction of a loan (e.g., taking legal title or physical possession).

Foreclosed assets, consisting of OREO and other nonperforming assets, are included in *Other assets* on the Consolidated Balance Sheet. The Company had no foreclosed assets as of June 30, 2023, compared with \$ 270 thousand as of December 31, 2022. The Company commences the foreclosure process on consumer mortgage loans after a borrower becomes more than 120 days delinquent in accordance with the CFPB guidelines. The carrying value of consumer real estate loans that were in an active or suspended foreclosure process was \$ 7.1 million and \$ 7.5 million as of June 30, 2023 and December 31, 2022, respectively.

#### **Loan Modifications to Borrowers Experiencing Financial Difficulty**

Effective January 1, 2023, the Company adopted ASU 2022-02, which in part eliminated the accounting for TDR and enhanced disclosures requirements for loan modifications to borrowers experiencing financial difficulty. See *Note 2 — Current Accounting Developments and Summary of Significant Accounting Policies — Significant Accounting Policies Update — Loan Modifications* to the Consolidated Financial Statements in this Form 10-Q for additional information. As part of the Company's loss mitigation efforts, the Company may agree to modify the contractual terms of a loan to assist borrowers experiencing financial difficulty. The Company negotiates loan modifications on a case-by-case basis to achieve mutually agreeable terms that maximize loan collectability and meet the borrower's financial needs. The Company considers various factors to identify borrowers experiencing financial difficulty. The primary factor for consumer borrowers is delinquency status. For commercial loan borrowers, these factors include credit risk ratings, the probability of loan risk rating downgrades, and overall risk profile changes. The modification may include, but is not limited to, payment deferrals, interest rate reductions, term extensions, principal forgiveness, or a combination of such modifications. Commercial loan borrowers that require immaterial modifications such as insignificant interest rate changes, short-term extensions (90 days or less) from the original maturity date, or temporary waivers or extensions of financial covenants which would not constitute material credit actions are generally not considered to be experiencing financial difficulty and are not included in the disclosure. Insignificant payment deferrals (three months or less in the last 12 months) are also not included in the disclosure.

The following tables present the amortized cost of loans that were modified during the three and six months ended June 30, 2023 by loan class and modification type:

(\$ in thousands)	Three Months Ended June 30, 2023										
	Modification Type										
	Term Extension	Payment Delay	Combo- Term Extension/ Payment Delay	Rate Reduction/ Term Extension	Combo- Principal Forgiveness	Rate Reduction/ Term Extension	Total	Modification as a % of Loan Class			
<b>Commercial:</b>											
C&I	\$ 13,475	\$ 12,788	\$ —	\$ —	\$ 298	\$ 26,561		0.17 %			
CRE:											
CRE	—	—	—	32,791	—	32,791		0.16 %			
<b>Total commercial</b>	<b>13,475</b>	<b>12,788</b>	<b>—</b>	<b>32,791</b>	<b>298</b>	<b>59,352</b>					
<b>Consumer:</b>											
Residential mortgage:											
Single-family residential:	—	5,085	551	—	—	—	5,636	0.05 %			
HELOCs	—	978	—	—	—	—	978	0.05 %			
<b>Total consumer</b>	<b>—</b>	<b>6,063</b>	<b>551</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>6,614</b>				
<b>Total</b>	<b>\$ 13,475</b>	<b>\$ 18,851</b>	<b>\$ 551</b>	<b>\$ 32,791</b>	<b>\$ 298</b>	<b>\$ 65,966</b>					

(\$ in thousands)	Six Months Ended June 30, 2023										
	Modification Type										
	Term Extension	Payment Delay	Combo- Term Extension/ Payment Delay	Rate Reduction/ Term Extension	Combo- Principal Forgiveness	Rate Reduction/ Term Extension	Total	Modification as a % of Loan Class			
<b>Commercial:</b>											
C&I	\$ 33,098	\$ 26,799	\$ —	\$ —	\$ 298	\$ 60,195		0.38 %			
CRE:											
CRE	526	—	—	32,791	—	33,317		0.17 %			
<b>Total commercial</b>	<b>33,624</b>	<b>26,799</b>	<b>—</b>	<b>32,791</b>	<b>298</b>	<b>93,512</b>					
<b>Consumer:</b>											
Residential mortgage:											
Single-family residential:	—	5,085	551	—	—	—	5,636	0.05 %			
HELOCs	—	978	726	—	—	—	1,704	0.09 %			
<b>Total consumer</b>	<b>—</b>	<b>6,063</b>	<b>1,277</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>7,340</b>				
<b>Total</b>	<b>\$ 33,624</b>	<b>\$ 32,862</b>	<b>\$ 1,277</b>	<b>\$ 32,791</b>	<b>\$ 298</b>	<b>\$ 100,852</b>					

The following tables present the financial effects of the loan modifications for the three and six months ended June 30, 2023 by loan class and modification type:

(\$ in thousands)	Financial Effects of Loan Modifications				
	Three Months Ended June 30, 2023				
	Principal Forgiveness	Weighted-Average Interest Rate Reduction	Weighted-Average Term Extension (in years)	Weighted-Average Payment Delay (in years)	
<b>Commercial:</b>					
C&I	\$ 345 <sup>(1)</sup>	8.50 % <sup>(1)</sup>	1.71	0.63	
CRE	—	3.00 %	2.50	—	
<b>Consumer:</b>					
Single-family residential	—	—	9.70	0.89	
HELOCs	—	—	—	0.64	
<b>Total</b>	<b>\$ 345</b>				

(\$ in thousands)	Financial Effects of Loan Modifications				
	Six months ended June 30, 2023				
	Principal Forgiveness	Weighted-Average Interest Rate Reduction	Weighted-Average Term Extension (in years)	Weighted-Average Payment Delay (in years)	
<b>Commercial:</b>					
C&I	\$ 345 <sup>(1)</sup>	8.50 % <sup>(1)</sup>	1.47	0.82	
CRE	—	3.00 %	2.49	—	
<b>Consumer:</b>					
Single-family residential	—	—	9.70	0.89	
HELOCs	—	—	14.75	0.51	
<b>Total</b>	<b>\$ 345</b>				

(1) Comprised of a C&I loan modified during the three and six months ended June 30, 2023 where the interest is waived in addition to principal forgiveness.

A modified loan may become delinquent and may result in a payment default (generally 90 days past due) subsequent to modification. There were no loans that received modifications which subsequently defaulted during the three and six months ended June 30, 2023.

The Company closely monitors the performance of modified loans to borrowers experiencing financial difficulty to understand the effectiveness of its modification efforts. The following table presents the performance of loans that were modified as of June 30, 2023 since the adoption of ASU 2022-02 on January 1, 2023.

(\$ in thousands)	Payment Performance as of June 30, 2023				
	Current	30 - 89 Days Past Due		Total	
		Due	Due		
<b>Commercial:</b>					
C&I	\$ 48,206	\$ 7,000	\$ 4,989	\$ 60,195	
CRE:					
CRE	33,317	—	—	33,317	
<b>Total commercial</b>	<b>81,523</b>	<b>7,000</b>	<b>4,989</b>	<b>93,512</b>	
<b>Consumer:</b>					
Residential mortgage:					
Single-family residential	5,045	591	—	5,636	
HELOCs	1,704	—	—	1,704	
<b>Total consumer</b>	<b>6,749</b>	<b>591</b>	<b>—</b>	<b>7,340</b>	
<b>Total</b>	<b>\$ 88,272</b>	<b>\$ 7,591</b>	<b>\$ 4,989</b>	<b>\$ 100,852</b>	

As of June 30, 2023, commitments to lend additional funds to borrowers whose loans were modified were \$ 15.1 million.

**Troubled Debt Restructurings Prior to the Adoption of ASU 2022-02**

Prior to the adoption of ASU 2022-02, the Company accounted for a modification to the contractual terms of a loan that resulted in granting a concession to a borrower experiencing financial difficulties as a TDR. ASU 2022-02 eliminated TDR accounting prospectively for all restructurings occurring on or after January 1, 2023.

The following table presents the additions to TDRs for the three and six months ended June 30, 2022:

(\$ in thousands)	Loans Modified as TDRs							
	Three Months Ended June 30, 2022				Six Months Ended June 30, 2022			
	Number of Loans	Pre-Modification Outstanding	Post-Modification Outstanding	Financial Impact <sup>(2)</sup>	Number of Loans	Pre-Modification Outstanding	Post-Modification Outstanding	Financial Impact <sup>(2)</sup>
	Number of Loans	Recorded Investment	Recorded Investment <sup>(1)</sup>	Financial Impact <sup>(2)</sup>	Number of Loans	Recorded Investment	Recorded Investment <sup>(1)</sup>	Financial Impact <sup>(2)</sup>
<b>Commercial:</b>								
C&I	2	\$ 12,955	\$ 12,245	\$ 2,111	3	\$ 30,134	\$ 21,428	\$ 10,157
<b>Total</b>	<b>2</b>	<b>\$ 12,955</b>	<b>\$ 12,245</b>	<b>\$ 2,111</b>	<b>3</b>	<b>\$ 30,134</b>	<b>\$ 21,428</b>	<b>\$ 10,157</b>

(1) Includes subsequent payments after modification and reflects the balance as of June 30, 2022.

(2) Includes charge-offs since the modification date.

The following table presents the TDR post-modification outstanding balances by the primary modification type for the three and six months ended June 30, 2022:

(\$ in thousands)	Modification Type					
	Three Months Ended June 30, 2022			Six Months Ended June 30, 2022		
	Principal	Other <sup>(1)</sup>	Total	Principal <sup>(2)</sup>	Other <sup>(1)</sup>	Total
<b>Commercial:</b>						
C&I	\$ —	\$ 12,245	\$ 12,245	\$ 9,183	\$ 12,245	\$ 21,428
<b>Total</b>	<b>\$ —</b>	<b>\$ 12,245</b>	<b>\$ 12,245</b>	<b>\$ 9,183</b>	<b>\$ 12,245</b>	<b>\$ 21,428</b>

(1) Includes increase in new commitment.

(2) Includes principal deferments that modify the terms of the loan from principal and interest payments to interest payments only.

After a loan is modified as a TDR, the Company continues to monitor its performance under its most recent restructured terms. A TDR may become delinquent and result in payment default (generally 90 days past due) subsequent to restructuring. The following table presents information on loans that entered into default during the three and six months ended June 30, 2022 that were modified as TDRs during the 12 months preceding payment default:

(\$ in thousands)	Loan Modified as TDRs that Subsequently Defaulted					
	Three Months Ended June 30, 2022			Six Months Ended June 30, 2022		
	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment
<b>Commercial:</b>						
C&I	1	\$ 1,055	2	\$ 4,305		
<b>Total</b>	<b>1</b>	<b>\$ 1,055</b>	<b>2</b>	<b>\$ 4,305</b>		

As of December 31, 2022, the remaining lending commitments to borrowers whose terms of their outstanding owed balances were modified as TDRs was \$ 16.2 million.

### **Allowance for Credit Losses**

The Company has a current expected credit losses framework for all financial assets measured at amortized cost and certain off-balance sheet credit exposures. The Company's allowance for credit losses, which includes both the allowance for loan losses and the allowance for unfunded credit commitments, is calculated with the objective of maintaining a reserve sufficient to absorb losses inherent in our credit portfolios. The measurement of the allowance for credit losses is based on management's best estimate of lifetime expected credit losses, and periodic evaluation of the loan portfolio, lending-related commitments, and other relevant factors.

The allowance for credit losses is deducted from the amortized cost basis of a financial asset or a group of financial assets so that the balance sheet reflects the net amount the Company expects to collect. Amortized cost is the principal balance outstanding, net of purchase premiums and discounts, deferred fees and costs, and escrow advances. Subsequent changes in expected credit losses are recognized in net income as a provision for, or a reversal of, credit loss expense.

The allowance for credit losses estimation involves procedures to consider the unique risk characteristics of the portfolio segments. The majority of the Company's credit exposures that share risk characteristics with other similar exposures are collectively evaluated. The collectively evaluated loans include performing loans and unfunded credit commitments. If an exposure does not share risk characteristics with other exposures, the Company generally estimates expected credit losses on an individual basis.

### **Allowance for Collectively Evaluated Loans**

The allowance for collectively evaluated loans consists of a quantitative component that assesses the different risk factors considered in our models and a qualitative component that considers risk factors external to the models. Each of these components are described below.

**Quantitative Component** — The Company applies quantitative methods to estimate loan losses by considering a variety of factors such as historical loss experience, the current credit quality of the portfolio, and an economic outlook over the life of the loan. The Company incorporates forward-looking information using macroeconomic scenarios, which include variables that are considered key drivers of increases and decreases in credit losses. The Company utilizes a probability-weighted, multiple-scenario forecast approach. These scenarios may consist of a base forecast representing management's view of the most likely outcome, combined with downside or upside scenarios reflecting possible worsening or improving economic conditions. The quantitative models incorporate a probability-weighted calculation of these macroeconomic scenarios over a reasonable and supportable forecast period. If the life of loans extends beyond the reasonable and supportable forecast period, the Company will consider historical experience or long-run macroeconomic trends over the remaining lives of the loans to estimate the allowance for loan losses.

There were no changes to the overall model methodology or the reasonable and supportable forecast period and reversion to the historical loss experience method for the three and six months ended June 30, 2023 and 2022.

The following table provides key credit risk characteristics and macroeconomic variables that the Company uses to estimate the expected credit losses by portfolio segment:

Portfolio Segment	Risk Characteristics	Macroeconomic Variables
C&I	Age, size and spread at origination, and risk rating	Volatility Index and BBB yield to 10 -year U.S. Treasury spread
CRE, Multifamily residential, and Construction and land	Delinquency status, maturity date, collateral value, property type, and geographic location	Unemployment rate, Gross Domestic Product ("GDP"), and U.S. Treasury rates
Single-family residential and HELOCs	FICO score, delinquency status, maturity date, collateral value, and geographic location	Unemployment rate, GDP, and home price index
Other consumer	Loss rate approach	Immaterial <sup>(1)</sup>

(1) Macroeconomic variables are included in the qualitative estimate.

#### **Allowance for Loan Losses for the Commercial Loan Portfolio**

The Company's C&I lifetime loss rate model estimates the loss rate expected over the life of a loan. This loss rate is applied to the amortized cost basis, excluding accrued interest receivable, to determine expected credit losses. The lifetime loss rate model's reasonable and supportable period spans 11 quarters, thereafter, immediately reverting to the historical average loss rate, expressed through the loan-level lifetime loss rate.

To generate estimates of expected loss at the loan level for CRE, multifamily residential, and construction and land loans, projected probabilities of default ("PDs") and loss given defaults ("LGDs") are applied to the estimated exposure at default, considering the term and payment structure of the loan. The forecast of future economic conditions returns to long-run historical economic trends within the reasonable and supportable period.

In order to estimate the life of a loan under both models, the contractual term of the loan is adjusted for estimated prepayments based on historical prepayment experience.

#### **Allowance for Loan Losses for the Consumer Loan Portfolio**

For single-family residential and HELOC loans, projected PDs and LGDs are applied to the estimated exposure at default, considering the term and payment structure of the loan, to generate estimates of expected loss at the loan level. The forecast of future economic conditions returns to long-run historical economic trends after the reasonable and supportable period. To estimate the life of a loan for the single-family residential and HELOC loan portfolios, the contractual term of the loan is adjusted for estimated prepayments based on historical prepayment experience. For other consumer loans, the Company uses a loss rate approach.

**Qualitative Component** — The Company also considers the following qualitative factors in the determination of the collectively evaluated allowance if these factors have not already been captured by the quantitative model. Such qualitative factors may include, but are not limited to:

- loan growth trends;
- the volume and severity of past due financial assets, and the volume and severity of adversely classified financial assets;
- the Company's lending policies and procedures, including changes in lending strategies, underwriting standards, collection, write-off, and recovery practices;
- knowledge of a borrower's operations;
- the quality of the Company's credit review system;
- the experience, ability and depth of the Company's management and associates;
- the effect of other external factors such as the regulatory and legal environments, or changes in technology;
- actual and expected changes in international, national, regional, and local economic and business conditions in which the Company operates; and
- risk factors in certain industry sectors not captured by the quantitative models.

The magnitude of the impact of these factors on the Company's qualitative assessment of the allowance for credit losses changes from period to period according to changes made by management in its assessment of these factors. The extent to which these factors change may be dependent on whether they are already reflected in quantitative loss estimates during the current period and the extent to which changes in these factors diverge from period to period.

While the Company's allowance methodologies strive to reflect all relevant credit risk factors, there continues to be uncertainty associated with, but not limited to, potential imprecision in the estimation process due to the inherent time lag of obtaining information and normal variations between expected and actual outcomes. The Company may hold additional qualitative reserves that are designed to provide coverage for losses attributable to such risk.

#### Allowance for Individually Evaluated Loans

When a loan no longer shares similar risk characteristics with other loans, such as in the case of certain nonaccrual loans, the Company estimates the allowance for loan losses on an individual loan basis. The allowance for loan losses for individually evaluated loans is measured as the difference between the recorded value of the loans and their fair value. For loans evaluated individually, the Company uses one of three different asset valuation measurement methods: (1) the fair value of collateral less costs to sell; (2) the present value of expected future cash flows; or (3) the loan's observable market price. If an individually evaluated loan is determined to be collateral dependent, the Company applies the fair value of the collateral less costs to sell method. If an individually evaluated loan is determined not to be collateral dependent, the Company uses the present value of future cash flows or the observable market value of the loan.

- **Collateral-Dependent Loans** — The allowance of a collateral-dependent loan is limited to the difference between the recorded value and fair value of the collateral less cost of disposal or sale. As of June 30, 2023, collateral-dependent commercial and consumer loans totaled \$ 22.0 million and \$ 11.2 million, respectively. In comparison, collateral-dependent commercial and consumer loans totaled \$ 47.4 million and \$ 13.4 million, respectively, as of December 31, 2022. The collateral-dependent loans decreased from December 31, 2022, predominantly driven by the adoption of ASU 2022-02 related to the elimination of TDR guidance. The Company's collateral-dependent loans were secured by real estate. As of both June 30, 2023 and December 31, 2022, the collateral value of the properties securing the collateral-dependent loans, net of selling costs, exceeded the recorded value of the loans.

The following tables summarize the activity in the allowance for loan losses by portfolio segments for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30, 2023								
	Commercial				Consumer				
	CRE		Residential Mortgage			Other Consumer			Total
	C&I	CRE	Multifamily Residential	Construction and Land	Single-Family Residential	HELOCs	Other Consumer		
Allowance for loan losses, beginning of period	\$ 376,325	\$ 155,067	\$ 24,526	\$ 9,322	\$ 48,007	\$ 4,971	\$ 1,675	\$ 619,893	
Provision for (reversal of) credit losses on loans	(a) 5,259	15,685	( 1,604 )	1,995	3,501	( 444 )	( 367 )	24,025	
Gross charge-offs	( 7,335 )	( 2,366 )	—	—	—	( 6 )	( 48 )	( 9,755 )	
Gross recoveries	2,065	119	16	8	5	5	—	2,218	
Total net (charge-offs) recoveries	( 5,270 )	( 2,247 )	16	8	5	( 1 )	( 48 )	( 7,537 )	
Foreign currency translation adjustment	( 981 )	—	—	—	—	—	—	( 981 )	
<b>Allowance for loan losses, end of period</b>	<b>\$ 375,333</b>	<b>\$ 168,505</b>	<b>\$ 22,938</b>	<b>\$ 11,325</b>	<b>\$ 51,513</b>	<b>\$ 4,526</b>	<b>\$ 1,260</b>	<b>\$ 635,400</b>	

(\$ in thousands)	Three Months Ended June 30, 2022								
	Commercial				Consumer				
	CRE		Residential Mortgage			Other Consumer			Total
	C&I	CRE	Multifamily Residential	Construction and Land	Single-Family Residential	HELOCs	Other Consumer		
Allowance for loan losses, beginning of period	\$ 339,446	\$ 147,104	\$ 24,176	\$ 11,016	\$ 18,210	\$ 3,748	\$ 1,985	\$ 545,685	
Provision for (reversal of) credit losses on loans	(a) 19,030	( 6,819 )	1,976	( 4,338 )	3,461	( 339 )	( 502 )	12,469	
Gross charge-offs	( 240 )	( 671 )	( 8 )	—	—	( 193 )	( 34 )	( 1,146 )	
Gross recoveries	6,514	631	408	4	169	4	—	7,730	
Total net recoveries (charge-offs)	6,274	( 40 )	400	4	169	( 189 )	( 34 )	6,584	
Foreign currency translation adjustment	( 1,468 )	—	—	—	—	—	—	( 1,468 )	
<b>Allowance for loan losses, end of period</b>	<b>\$ 363,282</b>	<b>\$ 140,245</b>	<b>\$ 26,552</b>	<b>\$ 6,682</b>	<b>\$ 21,840</b>	<b>\$ 3,220</b>	<b>\$ 1,449</b>	<b>\$ 563,270</b>	

**Six Months Ended June 30, 2023**

(\$ in thousands)	Commercial				Consumer				Total	
	CRE		Residential Mortgage		Single-Family Residential	HELOCs	Other Consumer			
	C&I	CRE	Multifamily Residential	Construction and Land						
Allowance for loan losses, December 31, 2022	\$ 371,700	\$ 149,864	\$ 23,373	\$ 9,109	\$ 35,564	\$ 4,475	\$ 1,560	\$ 595,645		
Impact of ASU 2022-02 adoption	5,683	337	6	—	1	1	—	6,028		
Allowance for loan losses, beginning of period	377,383	150,201	23,379	9,109	35,565	4,476	1,560	601,673		
Provision for (reversal of) credit losses on loans	(a) 4,581	20,361	( 469 )	2,205	15,943	136	( 212 )	42,545		
Gross charge-offs	( 9,235 )	( 2,372 )	—	—	—	( 97 )	( 88 )	( 11,792 )		
Gross recoveries	3,276	315	28	11	5	11	—	3,646		
Total net (charge-offs) recoveries	( 5,959 )	( 2,057 )	28	11	5	( 86 )	( 88 )	( 8,146 )		
Foreign currency translation adjustment	( 672 )	—	—	—	—	—	—	( 672 )		
<b>Allowance for loan losses, end of period</b>	<b>\$ 375,333</b>	<b>\$ 168,505</b>	<b>\$ 22,938</b>	<b>\$ 11,325</b>	<b>\$ 51,513</b>	<b>\$ 4,526</b>	<b>\$ 1,260</b>	<b>\$ 635,400</b>		

**Six Months Ended June 30, 2022**

(\$ in thousands)	Commercial				Consumer				Total	
	CRE		Residential Mortgage		Single-Family Residential	HELOCs	Other Consumer			
	C&I	CRE	Multifamily Residential	Construction and Land						
Allowance for loan losses, beginning of period	\$ 338,252	\$ 150,940	\$ 14,400	\$ 15,468	\$ 17,160	\$ 3,435	\$ 1,924	\$ 541,579		
Provision for (reversal of) credit losses on loans	(a) 28,292	( 10,312 )	11,633	( 8,844 )	4,387	( 40 )	( 395 )	24,721		
Gross charge-offs	( 11,428 )	( 1,069 )	( 9 )	—	—	( 193 )	( 80 )	( 12,779 )		
Gross recoveries	9,516	686	528	58	293	18	—	11,099		
Total net (charge-offs) recoveries	( 1,912 )	( 383 )	519	58	293	( 175 )	( 80 )	( 1,680 )		
Foreign currency translation adjustment	( 1,350 )	—	—	—	—	—	—	( 1,350 )		
<b>Allowance for loan losses, end of period</b>	<b>\$ 363,282</b>	<b>\$ 140,245</b>	<b>\$ 26,552</b>	<b>\$ 6,682</b>	<b>\$ 21,840</b>	<b>\$ 3,220</b>	<b>\$ 1,449</b>	<b>\$ 563,270</b>		

In addition to the allowance for loan losses, the Company maintains an allowance for unfunded credit commitments. The Company has three general areas for which it provides the allowance for unfunded credit commitments: (1) recourse obligations for loans sold, (2) letters of credit, and (3) unfunded lending commitments. The allowance for unfunded credit commitments is maintained at a level that management believes to be sufficient to absorb estimated expected credit losses related to unfunded credit facilities. See Note 11 — *Commitments and Contingencies* to the Consolidated Financial Statements in this Form 10-Q for additional information related to unfunded credit commitments. The following table summarizes the activities in the allowance for unfunded credit commitments for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,				2022	
	2023		2022			
	2023	2022	2023	2022		
<b>Unfunded credit facilities</b>						
Allowance for unfunded credit commitments, beginning of period						
\$ 27,741						
Provision for (reversal of) credit losses on unfunded credit commitments						
(b) 1,975						
Foreign currency translation adjustment						
12						
<b>Allowance for unfunded credit commitments, end of period</b>						
\$ 29,728						
Provision for credit losses						
(a) + (b) \$ 26,000						
\$ 13,500						
\$ 46,000						
\$ 21,500						



The allowance for credit losses was \$ 665.1 million as of June 30, 2023, an increase of \$ 43.2 million, compared with \$ 621.9 million as of December 31, 2022. The increase in the allowance for credit losses was primarily driven by the current economic outlook as well as loan growth. The current economic outlook reflected ongoing concerns with inflation, global supply chain disruptions and high interest rates.

The Company considers multiple economic scenarios to develop the estimate of the allowance for loan losses. The scenarios may consist of a baseline forecast representing management's view of the most likely outcome, and downside or upside scenarios that reflect possible worsening or improving economic conditions, respectively. As of June 30, 2023, the Company did not assign a weighting to its upside scenario. Instead, it assigned a slightly higher weighting to its downside scenario, while maintaining the same weighting to its baseline scenario, compared with the weightings assigned as of December 31, 2022. Management remains cautious regarding the economic outlook given the persistently high level of inflation, high interest rates, the recent strain to the financial system, and continued concerns on global oil prices and supply-chain issues. The U.S. baseline GDP growth forecast for the second half of 2023 has been lowered compared with the December 2022 forecast. The GDP growth forecast for the full year 2024, was lowered to 1.4% from the previous 2.0% forecasted as of December 31, 2022, reflecting an expected GDP slow-down as interest-sensitive spending weakens amid elevated interest rate environment. Average unemployment rates in the U.S. are expected to remain stable at 3.6% for the second half of 2023. However, job market softening is expected in 2024 and 2025. Compared with the baseline scenario, the downside scenario assumes that the combination of increasing supply shortages, political tensions between China and Taiwan, recent bank failures, still-elevated inflation, and the Federal Reserve's decision to keep the federal funds rate elevated will lead to a recession in the third quarter of 2023.

#### **Loan Transfers, Sales and Purchases**

The Company's primary business focus is on directly originated loans. The Company also purchases loans and participates in loan financing with other banks. In the normal course of business, the Company also provides other financial institutions with the ability to participate in commercial loans that it originates, by selling loans to such institutions. Purchased loans may be transferred from held-for-investment to held-for-sale, and write-downs to allowance for loan losses are recorded, when appropriate. The following tables provide information on the carrying value of loans transferred, sold and purchased for the held-for-investment portfolio, during the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30, 2023						
	Commercial			Consumer			
	C&I		CRE	Construction and Land		Residential Mortgage	
						Single-Family Residential	Total
Loans transferred from held-for-investment to held-for-sale <sup>(1)</sup>	\$ 111,396	\$ —	\$ 8,154	\$ —	\$ —	\$ 119,550	
Sales <sup>(2)(3)</sup>	\$ 115,735	\$ —	\$ 8,154	\$ —	\$ —	\$ 123,889	
Purchases <sup>(4)</sup>	\$ 38,279	\$ —	\$ —	\$ 79,137	\$ 117,416		

(\$ in thousands)	Three Months Ended June 30, 2022						
	Commercial			Consumer			
	C&I		CRE	Residential Mortgage		Single-Family Residential	
						Residential	Total
Loans transferred from held-for-investment to held-for-sale <sup>(1)</sup>	\$ 208,335	\$ 9,854	\$ —	\$ —	\$ —	\$ 218,189	
Loans transferred from held-for-sale to held-for-investment	\$ —	\$ —	\$ 631	\$ —	\$ 631	\$ —	
Sales <sup>(2)(3)</sup>	\$ 180,029	\$ 9,854	\$ —	\$ —	\$ —	\$ 189,883	
Purchases <sup>(4)</sup>	\$ 194,066	\$ —	\$ 122,723	\$ —	\$ 122,723	\$ 316,789	

(\$ in thousands)	Six Months Ended June 30, 2023					
	Commercial			Consumer		
	Residential		Mortgage	Construction and		Single-Family
(\$ in thousands)	C&I	CRE	Land	Construction and	Single-Family	Total
Loans transferred from held-for-investment to held-for-sale <sup>(1)</sup>	\$ 268,272	\$ 3,600	\$ 8,154	\$ —	\$ —	\$ 280,026
Sales <sup>(2)(3)</sup>	\$ 291,667	\$ 3,600	\$ 8,154	\$ —	\$ —	\$ 303,421
Purchases <sup>(4)</sup>	\$ 60,962	\$ —	\$ —	\$ —	\$ 211,136	\$ 272,098

(\$ in thousands)	Six Months Ended June 30, 2022					
	Commercial			Consumer		
	Residential		Mortgage	Construction and		Single-Family
(\$ in thousands)	C&I	CRE	Land	Construction and	Single-Family	Total
Loans transferred from held-for-investment to held-for-sale <sup>(1)</sup>	\$ 319,772	\$ 31,634	\$ —	\$ —	\$ —	\$ 351,406
Loans transferred from held-for-sale to held-for-investment	\$ —	\$ —	\$ —	\$ —	\$ 631	\$ 631
Sales <sup>(2)(3)</sup>	\$ 287,503	\$ 31,634	\$ —	\$ —	\$ 451	\$ 319,588
Purchases <sup>(4)</sup>	\$ 304,662	\$ —	\$ —	\$ —	\$ 237,098	\$ 541,760

(1) Includes write-downs of \$ 308 thousand and \$ 581 thousand to the allowance for loan losses related to loans transferred from held-for-investment to held-for-sale for the three and six months ended June 30, 2023, respectively, and \$ 158 thousand and \$ 217 thousand for the three and six months ended June 30, 2022, respectively.

(2) Includes originated loans sold of \$ 92.2 million and \$ 203.2 million for the three and six months ended June 30, 2023, respectively, and \$ 55.4 million and \$ 167.7 million for the three and six months ended June 30, 2022, respectively. Originated loans sold consisted primarily of C&I loans for each of the three and six months ended June 30, 2023 and 2022.

(3) Includes \$ 31.7 million and \$ 100.3 million of purchased loans sold in the secondary market for the three and six months ended June 30, 2023, respectively, and \$ 134.5 million and \$ 151.9 million for the three and six months ended June 30, 2022, respectively.

(4) C&I loan purchases were comprised primarily of syndicated C&I term loans.

#### Note 8 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net and Variable Interest Entities

The CRA encourages banks to meet the credit needs of their communities, particularly low- and moderate-income individuals and neighborhoods. The Company invests in certain affordable housing projects in the form of ownership interests in limited partnerships or limited liability companies that qualify for CRA consideration and tax credits. These entities are formed to develop and operate apartment complexes designed as high-quality affordable housing for lower income tenants throughout the U.S. To fully utilize the available tax credits, each of these entities must meet the regulatory affordable housing requirements for a 15-year minimum compliance period. In addition to affordable housing projects, the Company invests in small business investment companies and new market tax credit projects that qualify for CRA consideration, as well as eligible projects that qualify for renewable energy and historic tax credits. Investments in renewable energy tax credits help promote the development of renewable energy sources, and investments in historic tax credits promote the rehabilitation of historic buildings and economic revitalization of the surrounding areas. For the Company's accounting policies on tax credit investments, see Note 1 — *Summary of Significant Accounting Policies — Significant Accounting Policies — Securities and Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net* to the Consolidated Financial Statements in the Company's 2022 Form 10-K for additional details. For a discussion on the Company's impairment evaluation and monitoring process of tax credit investments, refer to Note 3 — *Fair Value Measurement and Fair Value of Financial Instruments — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net* to the Consolidated Financial Statements in this Form 10-Q.

The following table presents investments and unfunded commitments of the Company's qualified affordable housing partnerships, tax credit, and other investments as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023		December 31, 2022	
	Assets	Liabilities - Unfunded Commitments <sup>(1)</sup>	Assets	Liabilities - Unfunded Commitments <sup>(1)</sup>
	\$ 422,331	\$ 255,066	\$ 413,253	\$ 266,654
Investments in qualified affordable housing partnerships, net	\$ 393,140	\$ 278,915	\$ 350,003	\$ 185,797
<b>Total</b>	<b>\$ 815,471</b>	<b>\$ 533,981</b>	<b>\$ 763,256</b>	<b>\$ 452,451</b>

(1) Included in *Accrued expenses and other liabilities* on the Consolidated Balance Sheet.

Investments in tax credit and other investments, net presented in the table above include equity securities that are mutual funds with readily determinable fair values of \$ 24.2 million and \$ 24.0 million as of June 30, 2023 and December 31, 2022, respectively. The Company invests in these mutual funds for CRA purposes. The Company also held equity securities without readily determinable fair values totaling \$ 37.0 million and \$ 36.5 million as of June 30, 2023 and December 31, 2022, respectively.

The following table presents additional information related to the investments in qualified affordable housing partnerships, tax credit and other investments for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Investments in qualified housing partnerships, net:</b>				
Tax credits and other tax benefits recognized	\$ 15,304	\$ 12,754	\$ 31,398	\$ 25,584
Amortization expense included in income tax expense	\$ 10,506	\$ 10,042	\$ 23,172	\$ 20,067
<b>Investments in tax credit and other investments, net:</b>				
Amortization of tax credit and other investments <sup>(1)</sup>	\$ 55,914	\$ 14,979	\$ 66,024	\$ 28,879
Unrealized losses on equity securities with readily determinable values	\$ ( 369 )	\$ ( 783 )	\$ ( 8 )	\$ ( 1,944 )

(1) Includes net impairment recoveries of \$ 1.4 million and \$ 1.6 million for the three and six months ended June 30, 2023, respectively, primarily related to historic tax credits. In comparison, there were no impairment recoveries or losses for three or six months ended June 30, 2022.

#### **Variable Interest Entities**

The majority of both the investments in affordable housing partnerships and tax credit and other investments discussed above are variable interest entities where the Company is a limited partner in these partnerships, and an unrelated third party is typically the general partner or managing member who has control over the significant activities of these investments. While the Company's interest in some of the investments may exceed 50% of the outstanding equity interests, the Company does not consolidate these investments due to the general partner's or managing member's ability to manage the entity, which is indicative of the general partner's or managing member's power over the entity. The Company's maximum exposure to loss in connection with these partnerships consists of the unamortized investment balance and any tax credits claimed that may become subject to recapture.

#### **Note 9 — Goodwill**

Total goodwill was \$ 465.7 million as of both June 30, 2023 and December 31, 2022. The Company's goodwill impairment test is performed annually, as of December 31, or more frequently as events occur or circumstances change that would more-likely-than-not reduce the fair value of a reporting unit below its carrying value. Based on the Company's annual goodwill impairment test as of December 31, 2022, there was no impairment. Additional information pertaining to the Company's accounting policy for goodwill is summarized in *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Goodwill* to the Consolidated Financial Statements in the Company's 2022 Form 10-K. Given the recent volatility in the banking industry, the Company performed an analysis of goodwill during the second quarter of 2023 that consisted of a qualitative assessment to determine if it is more likely than not that the carrying values of each reporting unit exceeded their estimated fair values. The results of this analysis indicated that no impairment of goodwill existed as of June 30, 2023.

## Note 10 — Short-Term Borrowings and Long-Term Debt

### Short-Term Borrowings — Bank Term Funding Program

As of June 30, 2023, the Company's short-term borrowings consisted of funds from the Bank Term Funding Program ("BTFP"). In March 2023, the Federal Reserve announced the creation of the BTFP, which was designed to provide additional liquidity to U.S. depository institutions. The advances will be limited to the par value of eligible collateral pledged by the borrower, for a term of up to one year. U.S. federally insured depository institutions can request advances under the BTFP until at least March 11, 2024.

The following table presents details of the Company's short-term borrowings as of June 30, 2023. The Company pledged eligible U.S. government agency and U.S. government-sponsored enterprise debt and mortgage-backed securities, and U.S. Treasury securities as collateral for the borrowings under the BTFP. As of June 30, 2023, the carrying amount of the Company's pledged securities to the BTFP totaled \$ 4.46 billion with a remaining borrowing capacity of \$ 299.4 million. In comparison, there were no short-term borrowings as of December 31, 2022.

(\$ in thousands)	Interest Rate	Maturity Date	June 30, 2023	
			Amount	
Short-term borrowings	4.37 %	3/19/2024	\$	4,500,000

### Long-Term Debt — Junior Subordinated Debt

Long-term debt totaled \$ 148.1 million as of June 30, 2023 and \$ 148.0 million as of December 31, 2022. The interest rates on the junior subordinated debt were based on London Interbank Offered Rate plus the applicable stated margin through June 30, 2023. The junior subordinated debt will be based on the Secured Overnight Financing Rate at the next scheduled repricing date, subsequent to June 30, 2023. The junior subordinated debt had coupon interest rates ranging from 6.90 % to 7.45 % as of June 30, 2023 and 6.12 % to 6.67 % as of December 31, 2022. The junior subordinated debt had remaining maturities ranging between 11.4 years and 14.2 years as of June 30, 2023. For additional information on the junior subordinated debt, refer to *Note 10 — Federal Home Loan Bank Advances and Long-Term Debt* to the Consolidated Financial Statements in the Company's 2022 Form 10-K.

## Note 11 — Commitments and Contingencies

**Commitments to Extend Credit** — In the normal course of business, the Company provides loan commitments to customers on predetermined terms. These outstanding commitments to extend credit are not reflected in the accompanying Consolidated Financial Statements. While the Company does not anticipate losses from these transactions, commitments to extend credit are included in determining the appropriate level of allowance for unfunded credit commitments, and outstanding commercial letters of credit and standby letters of credit ("SBLCs").

The following table presents the Company's credit-related commitments as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023					December 31, 2022	
	Expire After One Year		Expire After Three Years				
	Expire in One Year or Less	Through Three Years	Through Five Years	Expire After Five Years	Total		
					Total		
Loan commitments	\$ 4,583,179	\$ 3,734,399	\$ 993,345	\$ 125,704	\$ 9,436,627	\$ 8,211,571	
Commercial letters of credit and SBLCs	717,105	513,359	90,696	1,094,248	2,415,408	2,291,966	
<b>Total</b>	<b>\$ 5,300,284</b>	<b>\$ 4,247,758</b>	<b>\$ 1,084,041</b>	<b>\$ 1,219,952</b>	<b>\$ 11,852,035</b>	<b>\$ 10,503,537</b>	

Loan commitments are agreements to lend to customers provided there are no violations of any conditions established in the agreement. Commitments generally have fixed expiration dates or other termination clauses and may require commitment fees. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future funding requirements.

Commercial letters of credit are issued to facilitate domestic and foreign trade transactions, while SBLCs are generally contingent upon the failure of the customers to perform according to the terms of the underlying contract with the third party. As a result, the total contractual amounts do not necessarily represent future funding requirements. The Company's historical experience is that SBLCs typically expire without being funded. Additionally, in many cases, the Company holds collateral in various forms against these SBLCs. As part of its risk management activities, the Company monitors the creditworthiness of customers in conjunction with its SBLC exposure. Customers are obligated to reimburse the Company for any payment made on the customers' behalf. If the customers fail to pay, the Company would, as applicable, liquidate the collateral and/or offset existing accounts. As of June 30, 2023, total letters of credit of \$ 2.42 billion consisted of SBLCs of \$ 2.38 billion and commercial letters of credit of \$ 33.5 million. In comparison, as of December 31, 2022, total letters of credit of \$ 2.29 billion consisted of SBLCs of \$ 2.27 billion and commercial letters of credit of \$ 21.6 million. As of both June 30, 2023 and December 31, 2022, substantially all SBLCs were graded as "Pass" utilizing the Bank's internal credit risk rating system.

The Company applies the same credit underwriting criteria to extend loans, commitments, and conditional obligations to customers. Each customer's creditworthiness is evaluated on a case-by-case basis. Collateral and financial guarantees may be obtained based on management's assessment of a customer's credit risk. Collateral may include cash, accounts receivable, inventory, personal property, plant and equipment, and real estate property.

Estimated exposure to loss from these commitments is included in the allowance for unfunded credit commitments and amounted to \$ 29.7 million and \$ 26.2 million as of June 30, 2023 and December 31, 2022, respectively.

**Guarantees** — From time to time, the Company sells or securitizes single-family and multifamily residential loans with recourse in the ordinary course of business. The Company is obligated to repurchase up to the recourse component of the loans if the loans default. The following table presents the carrying amounts of loans sold or securitized with recourse and the maximum potential future payments as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	Maximum Potential Future Payments								Carrying Value			
	June 30, 2023								December 31, 2022		June 30, 2023	
	Expire in One Year or Less		Expire After One Year Through Three Years		Expire After Three Years Through Five Years		Expire After Five Years		Total		Total	
Single-family residential loans sold or securitized with recourse	\$ 35	\$ 39	\$ 30	\$ 6,258	\$ 6,362	\$ 6,781	\$ 6,362	\$ 6,781				
Multifamily residential loans sold or securitized with recourse	—	—	—	14,996	14,996	14,996	20,726	20,726				
<b>Total</b>	<b>\$ 35</b>	<b>\$ 39</b>	<b>\$ 30</b>	<b>\$ 21,254</b>	<b>\$ 21,358</b>	<b>\$ 21,777</b>	<b>\$ 27,088</b>	<b>\$ 28,101</b>				

The Company's recourse reserve related to these guarantees is included in the allowance for unfunded credit commitments and totaled \$ 36 thousand and \$ 37 thousand as of June 30, 2023 and December 31, 2022, respectively. The allowance for unfunded credit commitments is included in *Accrued expenses and other liabilities* on the Consolidated Balance Sheet. The Company continues to experience minimal losses from the single-family and multifamily residential loan portfolios sold or securitized with recourse.

**Litigation** — The Company is a party to various legal actions arising in the ordinary course of its business. In accordance with ASC 450, *Contingencies*, the Company accrues reserves for outstanding lawsuits, claims and proceedings when a loss contingency is probable and can be reasonably estimated. The Company estimates the amount of loss contingencies using current available information from legal proceedings, advice from legal counsel and available insurance coverage. Due to the inherent subjectivity of the assessments and unpredictability of the outcomes of the legal proceedings, any amounts accrued or included in this aggregate amount may not represent the ultimate loss to the Company from the legal proceedings in question. Thus, the Company's exposure and ultimate losses may be higher, and possibly significantly more, than the amounts accrued.

While it is impossible to ascertain the ultimate resolution or range of financial liability, based on information known to the Company, as of June 30, 2023, the Company does not believe there is any pending legal proceeding to which the Company is a party that, individually or in the aggregate, would reasonably be expected to have a material adverse effect on the Company's financial condition. In light of the inherent uncertainty in legal proceedings, however, there can be no assurance that the ultimate resolution will not exceed established reserves and it is possible that the outcome of a particular matter, or a combination of matters, may be material to the Company's financial condition for a particular period, depending upon the size of the loss and the Company's income for that particular period.

## Note 12 — Stock Compensation Plans

Pursuant to the Company's 2021 Stock Incentive Plan, as amended, the Company may issue stock, stock options, restricted stock, restricted stock units ("RSUs") including performance-based RSUs, stock purchase warrants, stock appreciation rights, phantom stock and dividend equivalents to eligible employees, non-employee directors, consultants, and other service providers of the Company and its subsidiaries. The Company has granted RSUs as its primary incentive awards. There were no outstanding awards other than RSUs as of both June 30, 2023 and December 31, 2022.

The following table presents a summary of the total share-based compensation expense and the related net tax benefits associated with the Company's various employee share-based compensation plans for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Stock compensation costs	\$ 9,364	\$ 8,576	\$ 20,439	\$ 17,009
Related net tax benefits for stock compensation plans	\$ 525	\$ 109	\$ 8,815	\$ 5,268

**Restricted Stock Units** — RSUs are granted under the Company's long-term incentive plan at no cost to the recipient. RSUs generally cliff vest after three years of continued employment from the date of the grant, and are authorized to settle in shares of the Company's common stock. Dividends are accrued during the vesting period and paid at the time of vesting. While a portion of RSUs are time-based vesting awards, others vest subject to the attainment of specified performance goals, referred to as "performance-based RSUs." Performance-based RSUs are granted annually upon approval by the Company's Compensation Committee based on the performance in the year prior to the grant date of the award. The number of awards that vest can range from zero percent to a maximum of 200 % of the granted number of awards based on the Company's achievement of specified performance criteria over a performance period of three years. For information on accounting on stock-based compensation plans, see *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Stock-Based Compensation* to the Consolidated Financial Statements of the Company's 2022 Form 10-K.

The following table presents a summary of the activities for the Company's time-based and performance-based RSUs that will be settled in shares for the six months ended June 30, 2023. The number of performance-based RSUs stated below reflects the number of awards granted on the grant date.

	Time-Based RSUs		Performance-Based RSUs	
	Weighted-Average		Weighted-Average	
	Grant Date Fair	Value	Grant Date Fair	Value
Outstanding, January 1, 2023	1,296,866	\$ 60.77	332,510	\$ 60.40
Granted	483,906	74.32	96,271	57.50
Vested	( 518,628 )	40.56	( 152,558 )	39.39
Forfeited	( 33,925 )	73.98	—	—
<b>Outstanding, June 30, 2023</b>	<b>1,228,219</b>	<b>\$ 74.28</b>	<b>276,223</b>	<b>\$ 70.99</b>

As of June 30, 2023, there were \$ 36.7 million of unrecognized compensation costs related to unvested time-based RSUs expected to be recognized over a weighted-average period of 2.1 years, and \$ 21.0 million of unrecognized compensation costs related to unvested performance-based RSUs expected to be recognized over a weighted-average period of 2.1 years.

## Note 13 — Stockholders' Equity and Earnings Per Share

The following table presents the basic and diluted EPS calculations for the three and six months ended June 30, 2023 and 2022. For more information on the calculation of EPS, see Note 1 — *Summary of Significant Accounting Policies* — *Significant Accounting Policies* — *Earnings Per Share* to the Consolidated Financial Statements of the Company's 2022 Form 10-K.

(\$ and shares in thousands, except per share data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Basic:</b>				
Net income	\$ 312,031	\$ 258,329	\$ 634,470	\$ 495,981
Weighted-average number of shares outstanding	141,468	141,429	141,291	141,725
<b>Basic EPS</b>	<b>\$ 2.21</b>	<b>\$ 1.83</b>	<b>\$ 4.49</b>	<b>\$ 3.50</b>
<b>Diluted:</b>				
Net income	\$ 312,031	\$ 258,329	\$ 634,470	\$ 495,981
Weighted-average number of shares outstanding	141,468	141,429	141,291	141,725
Add: Dilutive impact of unvested RSUs	408	943	619	1,113
Diluted weighted-average number of shares outstanding	141,876	142,372	141,910	142,838
<b>Diluted EPS</b>	<b>\$ 2.20</b>	<b>\$ 1.81</b>	<b>\$ 4.47</b>	<b>\$ 3.47</b>

For the three and six months ended June 30, 2023, approximately 690 thousand and 439 thousand weighted-average shares of anti-dilutive RSUs, respectively, were excluded from the diluted EPS computations. In comparison, 381 thousand and 70 thousand weighted-average shares of anti-dilutive RSUs were excluded from the diluted EPS computations for the three and six months ended June 30, 2022, respectively.

## Note 14 — Accumulated Other Comprehensive Income (Loss)

The following tables present the changes in the components of AOCI balances for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Foreign Currency Translation			Total
	Debt Securities <sup>(1)</sup>	Cash Flow Hedges	Adjustments <sup>(2)</sup>	
<b>Balance, April 1, 2022</b>	<b>\$ (365,653)</b>	<b>\$ (24,466)</b>	<b>\$ (4,806)</b>	<b>\$ (394,925)</b>
Net unrealized losses arising during the period	(192,858)	(5,582)	(10,215)	(208,655)
Amounts reclassified from AOCI	3,730	(798)	—	2,932
Changes, net of tax	(189,128)	(6,380)	(10,215)	(205,723)
<b>Balance, June 30, 2022</b>	<b>\$ (554,781)</b>	<b>\$ (30,846)</b>	<b>\$ (15,021)</b>	<b>\$ (600,648)</b>
<b>Balance, April 1, 2023</b>	<b>\$ (640,734)</b>	<b>\$ (20,918)</b>	<b>\$ (18,342)</b>	<b>\$ (679,994)</b>
Net unrealized losses arising during the period	(43,618)	(68,207)	(7,249)	(119,074)
Amounts reclassified from AOCI	2,816	14,320	—	17,136
Changes, net of tax	(40,802)	(53,887)	(7,249)	(101,938)
<b>Balance, June 30, 2023</b>	<b>\$ (681,536)</b>	<b>\$ (74,805)</b>	<b>\$ (25,591)</b>	<b>\$ (781,932)</b>

(\$ in thousands)	Foreign Currency Translation				Total
	Debt Securities <sup>(1)</sup>	Cash Flow Hedges	Adjustments <sup>(2)</sup>		
<b>Balance, January 1, 2022</b>	\$ (85,703)	\$ 257	\$ (4,935)	\$	<b>(90,381)</b>
Net unrealized losses arising during the period	(474,219)	(28,809)	(10,086)		(513,114)
Amounts reclassified from AOCI	5,141	(2,294)	—		2,847
Changes, net of tax	(469,078)	(31,103)	(10,086)		(510,267)
<b>Balance, June 30, 2022</b>	<b>\$ (554,781)</b>	<b>\$ (30,846)</b>	<b>\$ (15,021)</b>	<b>\$</b>	<b>(600,648)</b>
<b>Balance, January 1, 2023</b>	<b>\$ (694,815)</b>	<b>\$ (49,531)</b>	<b>\$ (21,283)</b>	<b>\$</b>	<b>(765,629)</b>
Net unrealized gains (losses) arising during the period	657	(47,121)	(4,308)		(50,772)
Amounts reclassified from AOCI	12,622	21,847	—		34,469
Changes, net of tax	13,279	(25,274)	(4,308)		(16,303)
<b>Balance, June 30, 2023</b>	<b>\$ (681,536)</b>	<b>\$ (74,805)</b>	<b>\$ (25,591)</b>	<b>\$</b>	<b>(781,932)</b>

(1) Includes after-tax unamortized losses related to AFS debt securities that were transferred to HTM in 2022.

(2) Represents foreign currency translation adjustments related to the Company's net investment in non-U.S. operations, including related hedges. The functional currency and reporting currency of the Company's foreign subsidiary is RMB and USD, respectively.

The following tables present the components of other comprehensive income (loss), reclassifications to net income and the related tax effects for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,					
	2023			2022		
	Before-Tax	Tax Effect	Net-of-Tax	Before-Tax	Tax Effect	Net-of-Tax
<b>Debt securities:</b>						
Net unrealized losses on AFS debt securities arising during the period	\$ (61,939)	\$ 18,321	\$ (43,618)	\$ (273,840)	\$ 80,982	\$ (192,858)
<b>Reclassification adjustments:</b>						
Net realized gains on AFS debt securities reclassified into net income <sup>(1)</sup>	—	—	—	(28)	8	(20)
Amortization of unrealized losses on transferred debt securities <sup>(2)</sup>	3,998	(1,182)	2,816	5,324	(1,574)	3,750
Net change	(57,941)	17,139	(40,802)	(268,544)	79,416	(189,128)
<b>Cash flow hedges:</b>						
Net unrealized losses arising during the period	(96,457)	28,250	(68,207)	(7,837)	2,255	(5,582)
Net realized losses (gains) reclassified into net income <sup>(3)</sup>	20,252	(5,932)	14,320	(1,120)	322	(798)
Net change	(76,205)	22,318	(53,887)	(8,957)	2,577	(6,380)
<b>Foreign currency translation adjustments, net of hedges:</b>						
Net unrealized losses arising during the period	(6,107)	(1,142)	(7,249)	(9,278)	(937)	(10,215)
Net change	(6,107)	(1,142)	(7,249)	(9,278)	(937)	(10,215)
<b>Other comprehensive loss</b>	<b>\$ (140,253)</b>	<b>\$ 38,315</b>	<b>\$ (101,938)</b>	<b>\$ (286,779)</b>	<b>\$ 81,056</b>	<b>\$ (205,723)</b>

(\$ in thousands)	Six Months Ended June 30,					
	2023			2022		
	Before-Tax	Tax Effect	Net-of-Tax	Before-Tax	Tax Effect	Net-of-Tax
<b>Debt securities:</b>						
Net unrealized gains (losses) on AFS debt securities arising during the period	\$ 921	\$ (264)	\$ 657	\$ (512,886)	\$ 151,658	\$ (361,228)
Unrealized losses on debt securities transferred from AFS to HTM	—	—	—	(160,416)	47,425	(112,991)
<b>Reclassification adjustments:</b>						
Net realized losses (gains) on AFS debt securities reclassified into net income <sup>(1)</sup>	10,000 <sup>(4)</sup>	(2,956)	7,044	(1,306)	386	(920)
Amortization of unrealized losses on transferred debt securities <sup>(2)</sup>	7,919	(2,341)	5,578	8,605	(2,544)	6,061
Net change	<u>18,840</u>	<u>(5,561)</u>	<u>13,279</u>	<u>(666,003)</u>	<u>196,925</u>	<u>(469,078)</u>
<b>Cash flow hedges:</b>						
Net unrealized losses arising during the period	(66,614)	19,493	(47,121)	(40,446)	11,637	(28,809)
Net realized losses (gains) reclassified into net income <sup>(3)</sup>	30,896	(9,049)	21,847	(3,220)	926	(2,294)
Net change	<u>(35,718)</u>	<u>10,444</u>	<u>(25,274)</u>	<u>(43,666)</u>	<u>12,563</u>	<u>(31,103)</u>
<b>Foreign currency translation adjustments, net of hedges:</b>						
Net unrealized losses arising during the period	(3,481)	(827)	(4,308)	(9,600)	(486)	(10,086)
Net change	<u>(3,481)</u>	<u>(827)</u>	<u>(4,308)</u>	<u>(9,600)</u>	<u>(486)</u>	<u>(10,086)</u>
<b>Other comprehensive loss</b>	<b><u>\$ (20,359)</u></b>	<b><u>\$ 4,056</u></b>	<b><u>\$ (16,303)</u></b>	<b><u>\$ (719,269)</u></b>	<b><u>\$ 209,002</u></b>	<b><u>\$ (510,267)</u></b>

(1) Pre-tax amounts were reported in *Net gains (losses) on AFS debt securities* on the Consolidated Statement of Income.

(2) Represents unrealized losses amortized over the remaining lives of securities that were transferred from the AFS to HTM portfolio in 2022.

(3) Pre-tax amounts related to cash flow hedges on variable rate loans and long-term borrowings, where applicable, were reported in *Interest and dividend income* and in *Interest expense*, respectively, on the Consolidated Statement of Income.

(4) Represents the full write-off of an impaired subordinated debt security during the first quarter of 2023.

## Note 15 — Business Segments

The Company organizes its operations into three reportable operating segments: (1) Consumer and Business Banking; (2) Commercial Banking; and (3) Other. These segments are defined by the type of customers served and the related products and services provided. The segments reflect how financial information is currently evaluated by management. Operating segment results are based on the Company's internal management reporting process, which reflects assignments and allocations of certain balance sheet and income statement items. The information presented is not indicative of how the segments would perform if they operated as independent entities.

The Consumer and Business Banking segment primarily provides financial products and services to consumer and commercial customers through the Company's domestic branch network and digital banking platform. This segment offers consumer and commercial deposits, mortgage and home equity loans, and other products and services. It also originates commercial loans for small- and medium-sized enterprises through the Company's branch network. Other products and services provided by this segment include wealth management, treasury management, interest rate risk hedging and foreign exchange services.

The Commercial Banking segment primarily generates commercial loan and deposit products. Commercial loan products include CRE lending, construction financing, commercial business lending, working capital lines of credit, trade finance, letters of credit, affordable housing lending, asset-based lending, asset-backed finance, project finance and equipment financing. Commercial deposit products and other financial services include treasury management, foreign exchange services and interest rate and commodity risk hedging.

The remaining centralized functions, including the corporate treasury activities of the Company and eliminations of inter-segment amounts, have been aggregated and included in the Other segment, which provides broad administrative support to the two core segments, namely the Consumer and Business Banking and the Commercial Banking segments.

The Company utilizes an internal reporting process to measure the performance of the three operating segments within the Company. The internal reporting process derives operating segment results by utilizing allocation methodologies for revenues and expenses. Net interest income of each segment represents the difference between actual interest earned on assets and interest incurred on liabilities of the segment, adjusted for funding charges or credits through the Company's internal funds transfer pricing ("FTP") process. Noninterest income and noninterest expense directly attributable to a business segment are assigned to that segment. Indirect costs, including technology-related costs and corporate overhead, are allocated based on a segment's estimated usage using factors including but not limited to, full-time equivalent employees, net interest income, and loan and deposit volume. Charge-offs are recorded to the segment directly associated with the respective loans charged off, and provision for credit losses is recorded to the segments based on the related loans for which allowances are evaluated. The Company's internal reporting process utilizes a full-allocation methodology. Under this methodology, corporate and indirect expenses incurred by the Other segment are allocated to the Consumer and Business Banking and the Commercial Banking segments, except certain corporate treasury-related expenses and insignificant unallocated expenses.

The corporate treasury function within the Other segment is responsible for the Company's liquidity and interest rate management and the internal FTP process. The FTP process is formulated with the goal of encouraging loan and deposit growth that is consistent with the Company's overall profitability objectives, as well as to provide a reasonable and consistent basis for the measurement of its business segments' net interest margins and profitability. The FTP process charges a cost to fund loans ("FTP charges for loans") and allocates credits for funds provided from deposits ("FTP credits for deposits") using internal FTP rates. FTP charges for loans are determined based on a matched cost of funds, which is tied to the pricing and term characteristics of the loans. FTP credits for deposits are based on matched funding credit rates, which are tied to the implied or stated maturity of the deposits. FTP credits for deposits reflect the long-term value generated by the deposits. The net spread between the total internal FTP charges and credits is recorded as part of net interest income in the Other segment. The FTP process transfers the corporate interest rate risk exposure to the treasury function within the Other segment, where such exposures are centrally managed. The Company's internal FTP assumptions and methodologies are reviewed at least annually to ensure that the process is reflective of current market conditions.

The following tables present the operating results and other key financial measures for the individual operating segments as of and for the three and six months ended June 30, 2023 and 2022:

(\$ in thousands)	Consumer and Business Banking		Commercial Banking		Other		Total
<b>Three Months Ended June 30, 2023</b>							
Net interest income (loss) before provision for credit losses	\$ 307,522	\$ 263,040	\$ (3,816)	\$ 566,746			
Provision for credit losses	5,524	20,476			—	26,000	
Noninterest income	27,120	42,538			8,973	78,631	
Noninterest expense	107,027	88,333			66,429	261,789	
Segment income (loss) before income taxes	222,091	196,769	(61,272)		357,588		
Segment net income	\$ 156,853	\$ 139,030	\$ 16,148	\$ 312,031			
<b>As of June 30, 2023</b>							
Segment assets	\$ 18,411,209	\$ 33,754,957	\$ 16,366,515	\$ 68,532,681			
<b>Three Months Ended June 30, 2022</b>							
Net interest income (loss) before provision for credit losses	\$ 284,373	\$ 230,964	\$ (42,385)	\$ 472,952			
Provision for credit losses	2,898	10,602			—	13,500	
Noninterest income	28,384	48,032			2,028	78,444	
Noninterest expense	94,295	81,023			21,542	196,860	
Segment income (loss) before income taxes	215,564	187,371	(61,899)		341,036		
Segment net income (loss)	\$ 153,549	\$ 133,861	\$ (29,081)	\$ 258,329			
<b>As of June 30, 2022</b>							
Segment assets	\$ 16,472,373	\$ 32,256,044	\$ 13,665,866	\$ 62,394,283			

(\$ in thousands)	Consumer and Business Banking		Commercial Banking		Other		Total
	Consumer and Business Banking	Commercial Banking	Other	Total			
<b>Six Months Ended June 30, 2023</b>							
Net interest income before provision for credit losses	\$ 611,764	\$ 499,763	\$ 55,080	\$ 1,166,607			
Provision for credit losses	20,536	25,464	—	46,000			
Noninterest income (loss)	53,122	86,137	( 650 )	138,609			
Noninterest expense	220,850	175,581	83,805	480,236			
Segment income (loss) before income taxes	423,500	384,855	( 29,375 )	778,980			
Segment net income	\$ 299,100	\$ 273,487	\$ 61,883	\$ 634,470			
<b>As of June 30, 2023</b>							
Segment assets	\$ 18,411,209	\$ 33,754,957	\$ 16,366,515	\$ 68,532,681			
(\$ in thousands)	Consumer and Business Banking		Commercial Banking		Other		Total
	Consumer and Business Banking	Commercial Banking	Other	Total			
<b>Six Months Ended June 30, 2022</b>							
Net interest income (loss) before provision for credit losses	\$ 497,587	\$ 439,041	\$ ( 48,063 )	\$ 888,565			
Provision for credit losses	6,002	15,498	—	21,500			
Noninterest income	53,583	97,109	7,495	158,187			
Noninterest expense	190,390	154,418	41,502	386,310			
Segment income (loss) before income taxes	354,778	366,234	( 82,070 )	638,942			
Segment net income (loss)	\$ 252,713	\$ 261,368	\$ ( 18,100 )	\$ 495,981			
<b>As of June 30, 2022</b>							
Segment assets	\$ 16,472,373	\$ 32,256,044	\$ 13,665,866	\$ 62,394,283			

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

	<b>Page</b>
<b>Overview</b>	63
<b>Financial Review</b>	65
<b>Results of Operations</b>	66
Net Interest Income	66
Noninterest Income	71
Noninterest Expense	72
Income Taxes	73
Operating Segment Results	73
<b>Balance Sheet Analysis</b>	77
Debt Securities	77
Loan Portfolio	79
Foreign Outstanding	85
Capital	85
Deposits and Other Sources of Funding	86
Regulatory Capital and Ratios	87
<b>Risk Management</b>	88
Credit Risk Management	89
Liquidity Risk Management	92
Market Risk Management	94
<b>Critical Accounting Policies and Estimates</b>	99
<b>Reconciliation of GAAP to Non-GAAP Financial Measures</b>	99

## **Overview**

The following discussion provides information about the results of operations, financial condition, liquidity and capital resources of East West Bancorp, Inc. (referred to herein on an unconsolidated basis as "East West" and on a consolidated basis as the "Company," "we" or "EWBC") and its subsidiaries, including its subsidiary bank, East West Bank and its subsidiaries (referred to herein as "East West Bank" or the "Bank"). This information is intended to facilitate the understanding and assessment of significant changes and trends related to the Company's results of operations and financial condition. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and the accompanying notes presented elsewhere in this report, and the Company's Annual Report on Form 10-K for the year ended December 31, 2022, filed with the United States ("U.S.") Securities and Exchange Commission ("SEC") on February 27, 2023 (the "Company's 2022 Form 10-K").

### **Organization and Strategy**

East West is a bank holding company incorporated in Delaware on August 26, 1998 and is registered under the Bank Holding Company Act of 1956, as amended. The Company commenced business on December 30, 1998 when, pursuant to a reorganization, it acquired all of the voting stock of the Bank, which became its principal asset. The Bank is an independent commercial bank headquartered in California that focuses on the financial service needs of individuals and businesses that operate in both the U.S. and Asia. Through over 120 locations in the U.S. and Asia, the Company provides a full range of consumer and commercial products and services through the following three business segments: (1) Consumer and Business Banking and (2) Commercial Banking, with the remaining operations recorded in (3) Other. The Company's principal activity is lending to and accepting deposits from businesses and individuals. We are committed to enhancing long-term stockholder value by growing loans, deposits and revenue, improving profitability, and investing for the future while managing risks, expenses and capital. Our business model is built on customer loyalty and engagement, understanding our customers' financial goals, and meeting our customers' financial needs through our diverse products and services. We expect our relationship-focused business model to continue generating organic growth from existing customers and to expand our targeted customer bases. As of June 30, 2023, the Company had \$68.53 billion in assets and approximately 3,200 full-time equivalent employees. For additional information on our strategy, and the products and services provided by the Bank, see *Item 1. Business — Strategy and Banking Services* in the Company's 2022 Form 10-K.

### **Current Developments**

#### ***Economic Developments***

Recent external data indicate that the pace of inflation has moderated in recent months and the volatility in the banking industry earlier in the year appears to have abated. However, inflation remains above the Board of Governors of the Federal Reserve System's ("Federal Reserve") 2% target and further interest rate hikes are anticipated later this year. The higher interest rate environment continues to negatively impact the market value of bank-held securities. Additionally, the commercial real estate market is under pressure due to tighter credit conditions and decreased demand. These factors have adversely affected economic activity and the banking sector. Despite these concerns, fears of a potential recession in 2023 have diminished slightly due to the continuing strength in the job market. The Company is actively monitoring changes in economic and industry conditions and their impacts on the Company's business, customers, employees, communities and markets.

Further discussion of the potential impacts on the Company's business due to interest rate hikes have been provided in *Item 1A. — Risk Factors — Risks Related to Financial Matters* in the Company's 2022 Form 10-K.

#### ***LIBOR Transition and Phase Out***

The London Interbank Offered Rate ("LIBOR"), a benchmark rate that was widely referenced in the past, ceased publication on July 1, 2023. In preparation for this phase out, beginning January 1, 2022, the Company ceased offering new loans or loan renewals based on LIBOR, and began offering loans based on alternative reference rates ("ARRs") such as Term Secured Overnight Financing Rate ("SOFR") and the Bloomberg Short-Term Bank Yield Index. The Company's LIBOR exposures were predominantly comprised of commercial loans and derivative contracts, which have been remediated (i.e., amended to reference an ARR either on or before June 30, 2023 or at the instrument's next reset date after June 30, 2023), or already contained appropriate fallback provisions to transition to an ARR. As of July 3, 2023, the remaining small portion of the Company's LIBOR-based assets and liabilities have all been amended to use the Adjustable Interest Rate (LIBOR) Act and other relevant legislation and regulation.

For additional information related to the potential impact surrounding the transition from LIBOR on the Company's business, see *item 1A. Risk Factors — Risks Related to Financial Matters* in the Company's 2022 Form 10-K. For additional background information on the LIBOR transition, see *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") — Overview* in the Company's 2022 Form 10-K.

#### ***Potential Regulatory Reforms in Response to Recent Bank Failures***

Following the bank failures of March 2023, Congress and federal regulatory agencies are considering potential changes to the laws and regulations that apply to banks. On April 28, 2023, the Federal Reserve and the Federal Deposit Insurance Corporation (the "FDIC") issued reports on the failures of Silicon Valley Bank and Signature Bank, respectively, identifying potential causes that the federal banking agencies may seek to address through changes to their supervisory and regulatory policies. On July 27, 2023, the Federal Reserve, FDIC, and Office of the Comptroller of the Currency jointly issued a notice of proposed rulemaking that would revise the capital framework applicable to banking organizations with \$100 billion or more in total consolidated assets or with significant trading activity and, if finalized, would likely result in meaningfully increased capital requirements for those organizations. By imposing additional costs on banking organizations with \$100 billion or more in total consolidated assets, the proposal could reduce the benefits of growth beyond that size for a banking organization that has less than \$100 billion in total consolidated assets. The extent of any further actions to be taken by these agencies or Congress in response to the bank failures, and potential causes highlighted in the Federal Reserve and FDIC reports, and the impact of any such actions on institutions with less than \$100 billion in total consolidated assets, such as the Company, remains unclear.

#### ***FDIC Special Assessment and Uninsured Deposits***

On May 11, 2023, the FDIC published a proposed rule that would impose a special deposit insurance assessment on banks in order to recover losses that the FDIC's Deposit Insurance Fund ("DIF") has incurred in the receiverships of failed institutions. The proposed rule would impose the special assessment for eight quarterly assessment periods beginning with the first quarter of 2024 assessment period, subject to adjustments if the total amount collected is insufficient to cover the DIF's costs. Each quarterly special assessment would be equal to 3.13 basis points (0.0313%) of a bank's estimated uninsured deposits that exceeded \$5 billion as of December 31, 2022.

On July 24, 2023, the FDIC issued Financial Institution Letter ("FIL") 37-2023 — Estimated Uninsured Deposits Reporting Expectations, which clarifies the reporting of an insured depository institution's estimated uninsured deposits in the Call Report Schedule RC-O, Memorandum item 2 ("RC-OM item 2"). This FIL specifies that uninsured deposits reported in RC-OM item 2 should include the deposit balances in excess of the FDIC limit that have been collateralized by pledged assets, and include all deposits of subsidiaries. The Company will evaluate previously filed call reports based on this recent FIL and revise as needed.

## Financial Review

(\$ and shares in thousands, except per share, and ratio data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Summary of operations:</b>				
Net interest income before provision for credit losses	\$ 566,746	\$ 472,952	\$ 1,166,607	\$ 888,565
Noninterest income	78,631	78,444	138,609	158,187
Total revenue	645,377	551,396	1,305,216	1,046,752
Provision for credit losses	26,000	13,500	46,000	21,500
Noninterest expense	261,789	196,860	480,236	386,310
Income before income taxes	357,588	341,036	778,980	638,942
Income tax expense	45,557	82,707	144,510	142,961
Net income	\$ 312,031	\$ 258,329	\$ 634,470	\$ 495,981
<b>Per share:</b>				
Basic earnings	\$ 2.21	\$ 1.83	\$ 4.49	\$ 3.50
Diluted earnings	\$ 2.20	\$ 1.81	\$ 4.47	\$ 3.47
Dividends declared	\$ 0.48	\$ 0.40	\$ 0.96	\$ 0.80
<b>Weighted-average number of shares outstanding:</b>				
Basic	141,468	141,429	141,291	141,725
Diluted	141,876	142,372	141,910	142,838
<b>Performance metrics:</b>				
Return on average assets ("ROA")	1.85 %	1.66 %	1.93 %	1.61 %
Return on average common equity ("ROE")	19.43 %	18.23 %	20.27 %	17.36 %
Return on average tangible common equity ("TCE") <sup>(1)</sup>	21.01 %	19.94 %	21.95 %	18.96 %
Common dividend payout ratio	21.98 %	22.22 %	21.60 %	23.18 %
Net interest margin	3.55 %	3.23 %	3.75 %	3.05 %
Efficiency ratio <sup>(2)</sup>	40.56 %	35.70 %	36.79 %	36.91 %
Adjusted efficiency ratio <sup>(1)</sup>	31.83 %	32.90 %	31.13 %	34.05 %
<b>At period end:</b>				
		June 30, 2023	December 31, 2022	
Total assets	\$ 68,532,681	\$ 64,112,150		
Total loans	\$ 49,831,194	\$ 48,228,074		
Total deposits	\$ 55,658,786	\$ 55,967,849		
Common shares outstanding at period-end	141,484	140,948		
Book value per share	\$ 45.67	\$ 42.46		
Tangible book value per share <sup>(1)</sup>	\$ 42.33	\$ 39.10		

(1) For additional information regarding the reconciliation of these non-U.S. Generally Accepted Accounting Principles ("GAAP") financial measures, refer to *Item 2. MD&A — Reconciliation of GAAP to Non-GAAP Financial Measures* in this Quarterly Report on Form 10-Q (this "Form 10-Q").

(2) Efficiency ratio is calculated as noninterest expense divided by total revenue.

The Company's second quarter 2023 net income was \$312.0 million, an increase of \$53.7 million or 21%, compared with second quarter 2022 net income of \$258.3 million. The increase was primarily due to higher net interest income and lower income tax expense, partially offset by higher noninterest expense and provision for credit losses. Net income for the first half of 2023 was \$634.5 million, an increase of \$138.5 million or 28% compared with first half of 2022 net income of \$496.0 million. The increase was primarily due to higher net interest income, partially offset by higher noninterest expense and provision for credit losses, and a decrease in noninterest income. Noteworthy items about the Company's second quarter and first half of 2023 performance included:

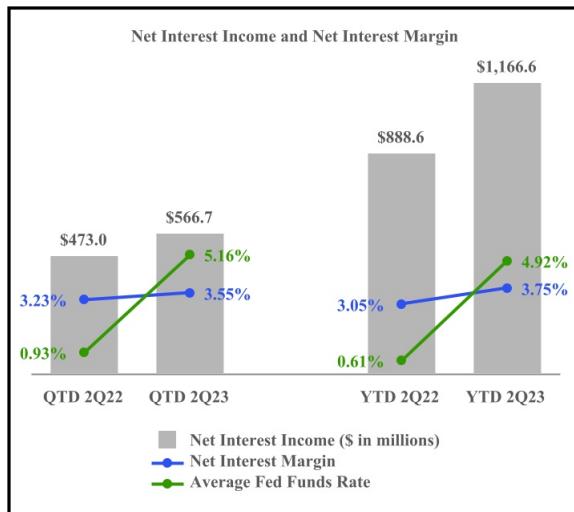
- **Net interest income growth and net interest margin expansion.** Second quarter 2023 net interest income before provision for credit losses was \$566.7 million, an increase of \$93.8 million or 20% from the second quarter of 2022. Second quarter 2023 net interest margin of 3.55% expanded by 32 basis points ("bps") year-over-year. For the first half of 2023, net interest income before provision for credit losses was \$1.17 billion, an increase of \$278.0 million or 31% year-over-year. The net interest margin for the first half of 2023 was 3.75%, up 70 bps year-over-year.

- **Expanding profitability.** Second quarter 2023 ROA, ROE and the return on average TCE of 1.85%, 19.43% and 21.01%, respectively, all expanded year-over-year by 19 bps, 120 bps and 107 bps, respectively. Likewise, for the first half of 2023, ROA, ROE and the return on average TCE of 1.93%, 20.27% and 21.95%, respectively, all expanded year-over-year by 32 bps, 291 bps and 299 bps, respectively. Return on average TCE is a non-GAAP financial measure. For additional details, see the reconciliation of non-GAAP financial measures presented under *Item 2. MD&A — Reconciliation of GAAP to Non-GAAP Financial Measures* in this Form 10-Q.
- **Asset growth.** Total assets reached \$68.53 billion, an increase of \$4.42 billion or 7% from December 31, 2022, primarily driven by a \$2.90 billion or 83% increase in cash and cash equivalents and a \$1.60 billion or 3% increase in total loans. The increase in cash and cash equivalents was primarily funded with borrowings from the Bank Term Funding Program ("BTFP").
- **Loan growth.** Total loans were \$49.83 billion as of June 30, 2023, an increase of \$1.60 billion or 3% from \$48.23 billion as of December 31, 2022. This was primarily driven by growth in the commercial real estate ("CRE") and residential mortgage loan segments.
- **Strong capital levels.** Stockholders' equity was \$6.46 billion or \$45.67 per share as of June 30, 2023, both up 8% from \$5.98 billion or \$42.46 per share as of December 31, 2022. Tangible book value per share of \$42.33 as of June 30, 2023, increased \$3.23 or 8% from \$39.10 as of December 31, 2022. Tangible book value per share is a non-GAAP financial measure. For additional details, see the reconciliation of non-GAAP financial measures presented under *Item 2. MD&A - Reconciliation of GAAP to non-GAAP Financial Measures* in this Form 10-Q.

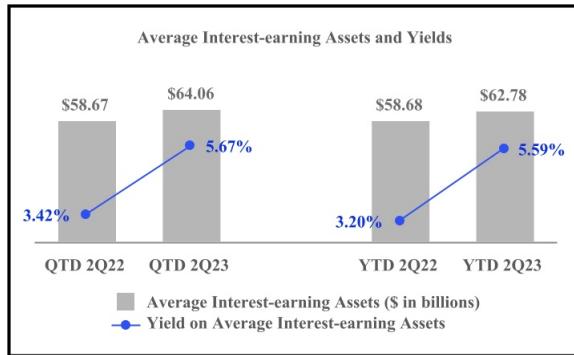
## **Results of Operations**

### **Net Interest Income**

The Company's primary source of revenue is net interest income, which is the interest income earned on interest-earning assets less interest expense paid on interest-bearing liabilities. Net interest margin is the ratio of net interest income to average interest-earning assets. Net interest income and net interest margin are impacted by several factors, including changes in average balances and the composition of interest-earning assets and funding sources, market interest rate fluctuations and the slope of the yield curve, repricing characteristics and maturity of interest-earning assets and interest-bearing liabilities, the volume of noninterest-bearing sources of funds, and asset quality.

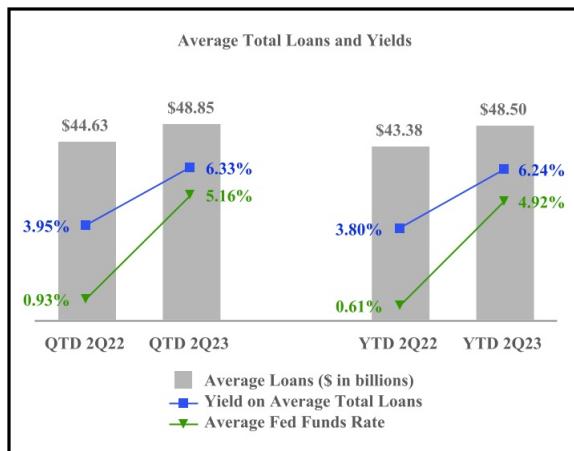


The increases in net interest income and net interest margin in the second quarter and the first half of 2023 compared with the same prior year periods primarily reflected higher interest-earning asset yields and strong loan growth, partially offset by a higher average cost of deposits. The changes in yield and rate reflected rising benchmark interest rates.

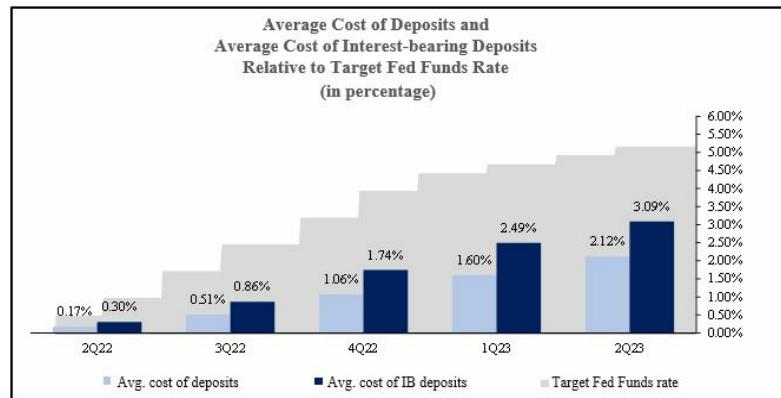


Average interest-earning assets were \$64.06 billion for the second quarter of 2023, an increase of \$5.39 billion or 9% from \$58.67 billion for the second quarter of 2022. For the first half of 2023, the average interest-earning assets were \$62.78 billion, an increase of \$4.10 billion or 7% from \$58.68 billion for the first half of 2022. The increases in average interest-earning assets in both periods primarily reflected loan growth, and higher interest-bearing cash and deposits with banks, partially offset by decreases in assets purchased under resale agreements ("resale agreements").

The yield on average interest-earning assets for the second quarter of 2023 was 5.67%, an increase of 225 bps from 3.42% for the second quarter of 2022. The yield on average interest-earning assets for the first half of 2023 was 5.59%, an increase of 239 bps from 3.20% for the first half of 2022. The year-over-year increases in the yield on average interest-earning assets primarily resulted from rising benchmark interest rates.



The average loan yield for the second quarter of 2023 was 6.33%, an increase of 238 bps from 3.95% for the second quarter of 2022. The average loan yield for the first half of 2022 was 6.24%, an increase of 244 bps from 3.80% for the first half of 2022. The changes in the average loan yield reflected the loan portfolio's sensitivity to rising benchmark interest rates. Approximately 61% and 63% of loans held-for-investment were variable-rate as of June 30, 2023 and 2022, respectively.



Deposits are an important source of funds and impact both net interest income and net interest margin. Average deposits were \$54.28 billion for the second quarter of 2023, which increased \$155.0 million from \$54.13 billion for the second quarter of 2022. For the first half of 2023, average deposits were \$54.62 billion, an increase of \$539.7 million or 1% from \$54.08 billion for the first half of 2022. Average noninterest-bearing deposits were \$16.93 billion for the second quarter of 2023, a decrease of \$6.96 billion or 29% from \$23.89 billion for the second quarter of 2022. For the first half of 2023, average noninterest-bearing deposits were \$18.31 billion, a decrease of \$5.35 billion or 23% from \$23.66 billion for the first half of 2022. Average noninterest-bearing deposits made up 31% and 44% of average deposits for the second quarters of 2023 and 2022, respectively, and 34% and 44% for the first halves of 2023 and 2022, respectively.

The average cost of deposits was 2.12% for the second quarter of 2023, a 195 bps increase from 0.17% for the second quarter of 2022. The average cost of interest-bearing deposits was 3.09% for the second quarter of 2023, a 279 bps increase from 0.30% for the second quarter of 2022. The average cost of deposits was 1.86% for the first half of 2023, a 173 bps increase from 0.13% for the first half of 2022. The average cost of interest-bearing deposits was 2.80% for the first half of 2023, a 256 bps increase from 0.24% for the first half of 2022. The year-over-year increases primarily reflected higher rates paid on time deposits, money market and checking deposits in response to the rising interest rate environment.

The average cost of funds calculation includes deposits, short-term borrowings, Federal Home Loan Bank ("FHLB") advances, assets sold under repurchase agreements ("repurchase agreements"), and long-term debt. For the second quarter of 2023, the average cost of funds was 2.31%, a 211 bps increase from 0.20% for the second quarter of 2022. For the first half of 2023, the average cost of funds was 2.01%, a 185 bps increase from 0.16% for the first half of 2022. The increases in both periods were mainly driven by the increased cost of deposits discussed above.

The Company utilizes various tools to manage interest rate risk. Refer to the *Interest Rate Risk Management* section of *Item 2. MD&A — Risk Management — Market Risk Management* in this Form 10-Q.

The following table presents the interest spread, net interest margin, average balances, interest income and expense, and the average yield/rate by asset and liability component for the second quarters of 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,							
	2023		2022		Average Balance	Average Interest		
	Average Balance	Interest	Average Yield/Rate <sup>(1)</sup>	Average Interest				
<b>ASSETS</b>								
<b>Interest-earning assets:</b>								
Interest-bearing cash and deposits with banks	\$ 5,247,755	\$ 60,995	4.66 %	\$ 2,797,711	\$ 4,787	0.69 %		
Resale agreements	641,939	3,969	2.48 %	1,641,723	8,553	2.09 %		
Available-for-sale ("AFS") debt securities <sup>(2)(3)</sup>	6,257,397	56,292	3.61 %	6,503,677	33,438	2.06 %		
Held-to-maturity ("HTM") debt securities <sup>(2)</sup>	2,983,780	12,678	1.70 %	3,021,239	12,738	1.69 %		
Loans <sup>(4)(5)</sup>	48,851,720	771,264	6.33 %	44,626,488	439,416	3.95 %		
Restricted equity securities	78,978	936	4.75 %	77,839	822	4.24 %		
<b>Total interest-earning assets</b>	<b>\$ 64,061,569</b>	<b>\$ 906,134</b>	<b>5.67 %</b>	<b>\$ 58,668,677</b>	<b>\$ 499,754</b>	<b>3.42 %</b>		
<b>Noninterest-earning assets:</b>								
Cash and due from banks	569,227			712,884				
Allowance for loan losses	(619,868)			(545,489)				
Other assets	3,486,439			3,396,769				
<b>Total assets</b>	<b><u>\$ 67,497,367</u></b>			<b><u>\$ 62,232,841</u></b>				
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>								
<b>Interest-bearing liabilities:</b>								
Checking deposits	\$ 8,434,655	\$ 49,571	2.36 %	\$ 6,712,890	\$ 3,178	0.19 %		
Money market deposits	10,433,839	86,419	3.32 %	12,319,930	8,892	0.29 %		
Savings deposits	2,200,124	3,963	0.72 %	2,970,007	1,864	0.25 %		
Time deposits	16,289,320	147,524	3.63 %	8,239,571	8,554	0.42 %		
Federal funds purchased and other short-term borrowings	4,500,566	49,032	4.37 %	64,145	241	1.51 %		
FHLB advances	1	—	— %	138,960	559	1.61 %		
Repurchase agreements	15,579	211	5.43 %	359,778	2,418	2.70 %		
Long-term debt and finance lease liabilities	152,760	2,668	7.01 %	152,194	1,096	2.89 %		
<b>Total interest-bearing liabilities</b>	<b><u>\$ 42,026,844</u></b>	<b><u>\$ 339,388</u></b>	<b><u>3.24 %</u></b>	<b><u>\$ 30,957,475</u></b>	<b><u>\$ 26,802</u></b>	<b><u>0.35 %</u></b>		
<b>Noninterest-bearing liabilities and stockholders' equity:</b>								
Demand deposits	16,926,937			23,887,452				
Accrued expenses and other liabilities	2,102,590			1,705,487				
Stockholders' equity	6,440,996			5,682,427				
<b>Total liabilities and stockholders' equity</b>	<b><u>\$ 67,497,367</u></b>			<b><u>\$ 62,232,841</u></b>				
<b>Interest rate spread</b>			2.43 %			3.07 %		
<b>Net interest income and net interest margin</b>	<b><u>\$ 566,746</u></b>	<b><u>3.55 %</u></b>		<b><u>\$ 472,952</u></b>	<b><u>3.23 %</u></b>			

(1) Annualized.

(2) Yields on tax-exempt securities are not presented on a tax-equivalent basis.

(3) Includes the amortization of net premiums on AFS debt securities of \$7.3 million and \$20.3 million for the second quarters of 2023 and 2022, respectively.

(4) Average balances include nonperforming loans and loans held-for-sale.

(5) Loans include the accretion of net deferred loan fees and amortization of net premiums, which totaled \$13.3 million and \$11.4 million for the second quarters of 2023 and 2022, respectively.

The following table presents the interest spread, net interest margin, average balances, interest income and expense, and the average yield/rate by asset and liability component for the first halves of 2023 and 2022:

(\$ in thousands)	Six Months Ended June 30,							
	2023		2022		Average Balance	Average Interest		
	Average Balance	Interest	Average Yield/Rate <sup>(1)</sup>	Average Interest				
<b>ASSETS</b>								
<b>Interest-earning assets:</b>								
Interest-bearing cash and deposits with banks	\$ 4,353,658	\$ 96,642	4.48 %	\$ 3,627,253	\$ 8,047	0.45 %		
Resale agreements	665,229	8,472	2.57 %	1,868,600	16,936	1.83 %		
AFS debt securities <sup>(2)(3)</sup>	6,183,522	109,489	3.57 %	7,232,686	67,907	1.89 %		
HTM debt securities <sup>(2)</sup>	2,989,695	25,412	1.71 %	2,497,811	20,936	1.69 %		
Loans <sup>(4)(5)</sup>	48,502,717	1,499,650	6.24 %	43,376,398	816,526	3.80 %		
Restricted equity securities	84,852	1,975	4.69 %	77,708	1,431	3.71 %		
<b>Total interest-earning assets</b>	<b>\$ 62,779,673</b>	<b>\$ 1,741,640</b>	<b>5.59 %</b>	<b>\$ 58,680,456</b>	<b>\$ 931,783</b>	<b>3.20 %</b>		
<b>Noninterest-earning assets:</b>								
Cash and due from banks	595,022			677,579				
Allowance for loan losses	(611,358)			(544,423)				
Other assets	3,548,733			3,183,144				
<b>Total assets</b>	<b>\$ 66,312,070</b>			<b>\$ 61,996,756</b>				
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>								
<b>Interest-bearing liabilities:</b>								
Checking deposits	\$ 7,469,621	\$ 72,745	1.96 %	\$ 6,680,657	\$ 4,580	0.14 %		
Money market deposits	10,844,992	162,521	3.02 %	12,614,994	12,095	0.19 %		
Savings deposits	2,317,702	7,632	0.66 %	2,950,268	3,568	0.24 %		
Time deposits	15,674,457	261,373	3.36 %	8,170,613	15,234	0.38 %		
Federal funds purchased and other short-term borrowings	2,666,249	57,857	4.38 %	33,177	250	1.52 %		
FHLB advances	248,619	6,430	5.22 %	149,431	1,137	1.53 %		
Repurchase agreements	60,931	1,263	4.18 %	336,013	4,434	2.66 %		
Long-term debt and finance lease liabilities	152,591	5,212	6.89 %	152,103	1,920	2.55 %		
<b>Total interest-bearing liabilities</b>	<b>\$ 39,435,162</b>	<b>\$ 575,033</b>	<b>2.94 %</b>	<b>\$ 31,087,256</b>	<b>\$ 43,218</b>	<b>0.28 %</b>		
<b>Noninterest-bearing liabilities and stockholders' equity:</b>								
Demand deposits	18,310,770			23,661,355				
Accrued expenses and other liabilities	2,253,266			1,486,067				
Stockholders' equity	6,312,872			5,762,078				
<b>Total liabilities and stockholders' equity</b>	<b>\$ 66,312,070</b>			<b>\$ 61,996,756</b>				
<b>Interest rate spread</b>			<b>2.65 %</b>			<b>2.92 %</b>		
<b>Net interest income and net interest margin</b>	<b>\$ 1,166,607</b>	<b>3.75 %</b>		<b>\$ 888,565</b>	<b>3.05 %</b>			

(1) Annualized.

(2) Yields on tax-exempt securities are not presented on a tax-equivalent basis.

(3) Includes the amortization of net premiums on AFS debt securities of \$16.4 million and \$43.8 million for the first halves of 2023 and 2022, respectively.

(4) Average balances include nonperforming loans and loans held-for-sale.

(5) Include the accretion of net deferred loan fees and amortization of net premiums, which totaled \$27.0 million and \$23.8 million for the first halves of 2023 and 2022, respectively.

The following table summarizes the extent to which changes in (1) interest rates, and (2) volume of average interest-earning assets and average interest-bearing liabilities affected the Company's net interest income for the periods presented. The total change for each category of interest-earning assets and interest-bearing liabilities is segmented into changes attributable to variations in volume and yield/rate. Changes that are not solely due to either volume or yield/rate are allocated proportionally based on the absolute value of the change related to average volume and average yield/rate.

(\$ in thousands)	Three Months Ended June 30,				Six Months Ended June 30,			
	2023 vs. 2022				2023 vs. 2022			
	Total Change	Changes Due to		Total Change	Changes Due to			
<b>Interest-earning assets:</b>								
Interest-bearing cash and deposits with banks	\$ 56,208	\$ 7,381	\$ 48,827	\$ 88,595	\$ 1,927	\$ 86,668		
Resale agreements	(4,584)	(5,953)	1,369	(8,464)	(13,619)	5,155		
AFS debt securities	22,854	(1,312)	24,166	41,582	(11,078)	52,660		
HTM debt securities	(60)	(158)	98	4,476	4,177	299		
Loans	331,848	45,009	286,839	683,124	106,131	576,993		
Restricted equity securities	114	12	102	544	141	403		
Total interest and dividend income	\$ 406,380	\$ 44,979	\$ 361,401	\$ 809,857	\$ 87,679	\$ 722,178		
<b>Interest-bearing liabilities:</b>								
Checking deposits	\$ 46,393	\$ 1,020	\$ 45,373	\$ 68,165	\$ 604	\$ 67,561		
Money market deposits	77,527	(1,567)	79,094	150,426	(1,933)	152,359		
Savings deposits	2,099	(593)	2,692	4,064	(911)	4,975		
Time deposits	138,970	15,605	123,365	246,139	25,508	220,631		
Federal funds purchased and other short-term borrowings	48,791	47,487	1,304	57,607	56,274	1,333		
FHLB advances	(559)	(279)	(280)	5,293	1,147	4,146		
Repurchase agreements	(2,207)	(3,453)	1,246	(3,171)	(4,851)	1,680		
Long-term debt and finance lease liabilities	1,572	4	1,568	3,292	6	3,286		
Total interest expense	\$ 312,586	\$ 58,224	\$ 254,362	\$ 531,815	\$ 75,844	\$ 455,971		
<b>Change in net interest income</b>	<b>\$ 93,794</b>	<b>\$ (13,245)</b>	<b>\$ 107,039</b>	<b>\$ 278,042</b>	<b>\$ 11,835</b>	<b>\$ 266,207</b>		

#### Noninterest Income

The following table presents the components of noninterest income for the second quarters and first halves of 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	% Change	2023	2022	% Change
Lending fees	\$ 20,901	\$ 20,142	4%	\$ 41,487	\$ 39,580	5%
Deposit account fees	22,285	22,372	(0)%	43,988	42,687	3%
Interest rate contracts and other derivative income	7,373	9,801	(25)%	9,937	20,934	(53)%
Foreign exchange income	13,251	11,361	17%	25,911	24,060	8%
Wealth management fees	6,889	6,539	5%	13,193	12,591	5%
Net (losses) gains on sales of loans	(7)	917	NM	(29)	3,839	NM
Net realized gains (losses) on AFS debt securities	—	28	NM	(10,000)	1,306	NM
Other investment income	4,003	4,863	(18)%	5,924	6,490	(9)%
Other income	3,936	2,421	63%	8,198	6,700	22%
<b>Total noninterest income</b>	<b>\$ 78,631</b>	<b>\$ 78,444</b>	<b>0%</b>	<b>\$ 138,609</b>	<b>\$ 158,187</b>	<b>(12)%</b>

NM — Not meaningful.

Noninterest income comprised 12% and 11% of total revenue for the second quarter and the first half of 2023, respectively, compared with 14% and 15% for the second quarter and the first half of 2022, respectively. Second quarter 2023 noninterest income was \$78.6 million, compared with \$78.4 million for the same period in 2022. Noninterest income for the first half of 2023 was \$138.6 million, a decrease of \$19.6 million or 12%, compared with \$158.2 million for the same period in 2022. This decrease was primarily due to net realized losses on AFS debt securities and a decrease in interest rate contracts and other derivative income during the first half of 2023.

Interest rate contracts and other derivative income was \$7.4 million for the second quarter of 2023, a decrease of \$2.4 million or 25%, compared with \$9.8 million for the same period in 2022. For the first half of 2023, interest rate contracts and other derivative income was \$9.9 million, a decrease of \$11.0 million or 53%, compared with \$20.9 million for the same period in 2022. The decreases were primarily due to less favorable credit valuation adjustments, partially offset by an increase in transaction volume during the second quarter and first half of 2023.

Net realized losses on AFS debt securities of \$10.0 million for the first half of 2023 were due to the write-off of an impaired subordinated debt security during the first quarter of 2023. In comparison, net realized gains on AFS debt securities were \$917 thousand and \$1.3 million for the second quarter and first half of 2022, respectively.

#### Noninterest Expense

The following table presents the components of noninterest expense for the second quarters and first halves of 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	% Change	2023	2022	% Change
Compensation and employee benefits	\$ 124,937	\$ 113,364	10 %	\$ 254,591	\$ 229,633	11 %
Occupancy and equipment expense	16,088	15,469	4 %	31,675	30,933	2 %
Deposit insurance premiums and regulatory assessments	8,262	4,927	68 %	16,172	9,644	68 %
Deposit account expense	10,559	5,671	86 %	20,168	10,364	95 %
Data processing	3,213	3,486	(8) %	6,560	7,151	(8) %
Computer software expense	7,479	6,572	14 %	14,839	13,866	7 %
Other operating expense	35,337	32,392	9 %	70,207	55,840	26 %
Amortization of tax credit and other investments	55,914	14,979	273 %	66,024	28,879	129 %
<b>Total noninterest expense</b>	<b>\$ 261,789</b>	<b>\$ 196,860</b>	<b>33 %</b>	<b>\$ 480,236</b>	<b>\$ 386,310</b>	<b>24 %</b>

Second quarter 2023 noninterest expense was \$261.8 million, an increase of \$64.9 million or 33%, compared with \$196.9 million for the same period in 2022. For the first half of 2023, noninterest expense was \$480.2 million, an increase of \$93.9 million or 24%, compared with \$386.3 million for the same period in 2022. The increases in both the second quarter and the first half of 2023, were primarily due to higher amortization of tax credit and other investments, compensation and employee benefits, other operating expense, deposit account expense and deposit insurance premiums and regulatory assessments.

Compensation and employee benefits were \$124.9 million for the second quarter of 2023, an increase of \$11.6 million or 10%, compared with \$113.4 million for the same period in 2022. For the first half of 2023, compensation and employee benefits were \$254.6 million, an increase of \$25.0 million or 11%, compared with \$229.6 million for the first half of 2022. These increases were primarily due to staffing growth and the year-over-year change in deferred loan costs.

Deposit insurance premiums and regulatory assessments were \$8.3 million for the second quarter of 2023, an increase of \$3.3 million or 68%, compared with \$4.9 million for the same period in 2022. For the first half of 2023, deposit insurance premiums and regulatory assessments were \$16.2 million, an increase of \$6.5 million or 68%, compared with \$9.6 million for the same period in 2022. These increases were primarily due to a two bps increase in the base deposit insurance assessment rate under the FDIC's Amended Restoration Plan.

Deposit account expense was \$10.6 million for the second quarter of 2023, an increase of \$4.9 million or 86%, compared with \$5.7 million for the same period in 2022. For the first half of 2023, deposit account expense was \$20.2 million, an increase of \$9.8 million or 95%, compared with \$10.4 million for the same period in 2022. These increases were primarily due to an increase in deposit referral fees which were driven by higher interest rates.

Other operating expense was \$35.3 million for the second quarter of 2023, an increase of \$2.9 million or 9%, compared with \$32.4 million for the same period in 2022. For the first half of 2023, other operating expense was \$70.2 million, an increase of \$14.4 million or 26%, compared with \$55.8 million for the same period in 2022. These increases were primarily due to higher interest expense on cash collateral and corporate expenses, partially offset by a reduction in foreclosure expenses.

Amortization of tax credit and other investments was \$55.9 million for the second quarter of 2023, an increase of \$40.9 million or 273%, compared with \$15.0 million for the same period in 2022. For the first half of 2023, amortization of tax credit and other investments was \$66.0 million, an increase of \$37.1 million or 129%, compared with \$28.9 million for the same period in 2022. The year-over-year changes were largely due to the timing of investments that closed.

#### Income Taxes

(\$ in thousands)	Three Months Ended June 30,			Six Months Ended June 30,		
	2023	2022	% Change	2023	2022	% Change
Income before income taxes	\$ 357,588	\$ 341,036	5 %	\$ 778,980	\$ 638,942	22 %
Income tax expense	\$ 45,557	\$ 82,707	(45) %	\$ 144,510	\$ 142,961	1 %
Effective tax rate	12.7 %	24.3 %		18.6 %	22.4 %	

Second quarter 2023 income tax expense was \$45.6 million and the effective tax rate was 12.7%, compared with second quarter 2022 income tax expense of \$82.7 million and an effective tax rate of 24.3%. For the first half of 2023, income tax expense was \$144.5 million and the effective tax rate was 18.6%, compared with income tax expense of \$143.0 million and an effective tax rate of 22.4% for the same period in 2022. The decrease in income tax expense for the second quarter 2023 compared with the year-ago period was primarily due to renewable energy tax credit investments that closed during the quarter. The increase in income tax expense for the first half of 2023 compared with the first half of 2022 was primarily due to a higher level of pretax income in the first half of 2023. The year-over-year decreases in the effective tax rate were primarily due to the aforementioned tax credit investments that closed during the second quarter of 2023.

#### Operating Segment Results

The Company organizes its operations into three reportable operating segments: (1) Consumer and Business Banking; (2) Commercial Banking; and (3) Other. These segments are defined by the type of customers served and the related products and services provided. The segments reflect how financial information is currently evaluated by management. For a description of the Company's internal management reporting process, including the segment cost allocation methodology, see Note 15 — *Business Segments* to the Consolidated Financial Statements in this Form 10-Q.

Segment net interest income represents the difference between actual interest earned on assets and interest incurred on liabilities of the segment, adjusted for funding charges or credits through the Company's internal funds transfer pricing ("FTP") process.

The following tables present the results by operating segment for the periods indicated:

(\$ in thousands)	Three Months Ended June 30,					
	Consumer and Business Banking		Commercial Banking		Other	
	2023	2022	2023	2022	2023	2022
Total revenue (loss)	\$ 334,642	\$ 312,757	\$ 305,578	\$ 278,996	\$ 5,157	\$ (40,357)
Provision for credit losses	5,524	2,898	20,476	10,602	—	—
Noninterest expense	107,027	94,295	88,333	81,023	66,429	21,542
Segment income (loss) before income taxes	222,091	215,564	196,769	187,371	(61,272)	(61,899)
Segment net income (loss)	\$ 156,853	\$ 153,549	\$ 139,030	\$ 133,861	\$ 16,148	\$ (29,081)

**Six Months Ended June 30,**

(\$ in thousands)	Consumer and Business Banking		Commercial Banking		Other	
	2023	2022	2023	2022	2023	2022
Total revenue (loss)	\$ 664,886	\$ 551,170	\$ 585,900	\$ 536,150	\$ 54,430	\$ (40,568)
Provision for credit losses	20,536	6,002	25,464	15,498	—	—
Noninterest expense	220,850	190,390	175,581	154,418	83,805	41,502
Segment income (loss) before income taxes	423,500	354,778	384,855	366,234	(29,375)	(82,070)
Segment net income (loss)	\$ 299,100	\$ 252,713	\$ 273,487	\$ 261,368	\$ 61,883	\$ (18,100)

**Consumer and Business Banking**

The Consumer and Business Banking segment primarily provides financial products and services to consumer and commercial customers through the Company's domestic branch network and digital banking platform. This segment offers consumer and commercial deposits, mortgage and home equity loans, and other products and services. It also originates commercial loans for small- and medium-sized enterprises through the Company's branch network. Other products and services provided by this segment include wealth management, treasury management, interest rate risk hedging and foreign exchange services.

The following tables present additional financial information for the Consumer and Business Banking segment for the periods indicated:

**Three Months Ended June 30,**

(\$ in thousands)	2023		2022		Change from 2022	
	2023	2022	\$	%	2023	2022
Net interest income before provision for credit losses	\$ 307,522	\$ 284,373	\$ 23,149	8 %	—	—
Noninterest income	27,120	28,384	(1,264)	(4)%	—	—
Total revenue	334,642	312,757	21,885	7 %	—	—
Provision for credit losses	5,524	2,898	2,626	91 %	—	—
Noninterest expense	107,027	94,295	12,732	14 %	—	—
Segment income before income taxes	222,091	215,564	6,527	3 %	—	—
Income tax expense	65,238	62,015	3,223	5 %	—	—
Segment net income	\$ 156,853	\$ 153,549	\$ 3,304	2 %	—	—
Average loans	\$ 17,622,260	\$ 15,314,974	\$ 2,307,286	15 %	—	—
Average deposits	\$ 33,265,827	\$ 33,429,541	\$ (163,714)	(0) %	—	—

**Six Months Ended June 30,**

(\$ in thousands)	2023		2022		Change from 2022	
	2023	2022	\$	%	2023	2022
Net interest income before provision for credit losses	\$ 611,764	\$ 497,587	\$ 114,177	23 %	—	—
Noninterest income	53,122	53,583	(461)	(1)%	—	—
Total revenue	664,886	551,170	113,716	21 %	—	—
Provision for credit losses	20,536	6,002	14,534	242 %	—	—
Noninterest expense	220,850	190,390	30,460	16 %	—	—
Segment income before income taxes	423,500	354,778	68,722	19 %	—	—
Income tax expense	124,400	102,065	22,335	22 %	—	—
Segment net income	\$ 299,100	\$ 252,713	\$ 46,387	18 %	—	—
Average loans	\$ 17,368,001	\$ 14,962,667	\$ 2,405,334	16 %	—	—
Average deposits	\$ 33,555,330	\$ 33,272,553	\$ 282,777	1 %	—	—

Consumer and Business Banking segment net income increased \$3.3 million or 2% year-over-year to \$156.9 million for the second quarter of 2023, and \$46.4 million or 18% year-over-year to \$299.1 million for the first half of 2023. The increases in both periods were primarily driven by an increase in net interest income, partially offset by higher noninterest expense, income tax, and provision for credit losses. Net interest income before provision for credit losses increased \$23.1 million or 8% year-over-year to \$307.5 million for the second quarter of 2023, and \$114.2 million or 23% year-over-year to \$611.8 million for the first half of 2023. The increases in both periods were primarily driven by higher deposit FTP credits due to the year-over-year increase in market rates. Provision for credit losses increased \$2.6 million or 91% year-over-year to \$5.5 million for the second quarter of 2023, and \$14.5 million or 242% year-over-year to \$20.5 million for the first half of 2023. These increases in both periods were primarily due to the current economic outlook as well as residential mortgage loan growth. Noninterest expense increased \$12.7 million or 14% year-over-year to \$107.0 million for the second quarter of 2023, and \$30.5 million or 16% year-over-year to \$220.9 million for the first half of 2023. The increases in both periods primarily reflected higher compensation and employee benefits expense and allocated corporate overhead expenses.

### **Commercial Banking**

The Commercial Banking segment primarily generates commercial loan and deposit products. Commercial loan products include CRE lending, construction finance, commercial business lending, working capital lines of credit, trade finance, letters of credit, affordable housing lending, asset-based lending, asset-backed finance, project finance and equipment financing. Commercial deposit products and other financial services include treasury management, foreign exchange services, and interest rate and commodity risk hedging.

The following tables present additional financial information for the Commercial Banking segment for the periods indicated:

(\$ in thousands)	Three Months Ended June 30,			
			Change from 2022	
	2023	2022	\$	%
Net interest income before provision for credit losses	\$ 263,040	\$ 230,964	\$ 32,076	14 %
Noninterest income	42,538	48,032	(5,494)	(11)%
Total revenue	305,578	278,996	26,582	10 %
Provision for credit losses	20,476	10,602	9,874	93 %
Noninterest expense	88,333	81,023	7,310	9 %
Segment income before income taxes	196,769	187,371	9,398	5 %
Income tax expense	57,739	53,510	4,229	8 %
Segment net income	\$ 139,030	\$ 133,861	\$ 5,169	4 %
Average loans	\$ 31,229,460	\$ 29,311,514	\$ 1,917,946	7 %
Average deposits	\$ 16,788,456	\$ 17,539,067	\$ (750,611)	(4)%

(\$ in thousands)	Six Months Ended June 30,			
			Change from 2022	
	2023	2022	\$	%
Net interest income before provision for credit losses	\$ 499,763	\$ 439,041	\$ 60,722	14 %
Noninterest income	86,137	97,109	(10,972)	(11)%
Total revenue	585,900	536,150	49,750	9 %
Provision for credit losses	25,464	15,498	9,966	64 %
Noninterest expense	175,581	154,418	21,163	14 %
Segment income before income taxes	384,855	366,234	18,621	5 %
Income tax expense	111,368	104,866	6,502	6 %
Segment net income	\$ 273,487	\$ 261,368	\$ 12,119	5 %
Average loans	\$ 31,134,716	\$ 28,413,731	\$ 2,720,985	10 %
Average deposits	\$ 17,034,343	\$ 17,637,251	\$ (602,908)	(3)%

Commercial Banking segment net income increased \$5.2 million or 4% year-over-year to \$139.0 million for the second quarter of 2023, and \$12.1 million or 5% year-over-year to \$273.5 million for the first half of 2023. The increases in both periods reflected a growth in net interest income, partially offset by higher provision for credit losses and noninterest expense and lower noninterest income. Net interest income before provision for credit losses increased \$32.1 million or 14% year-over-year to \$263.0 million for the second quarter of 2023, and \$60.7 million or 14% year-over-year to \$499.8 million for the first half of 2023. The increases were primarily due to higher loan interest income from commercial loan growth and higher deposit FTP credits due to the year-over-year increase in market rates. Noninterest income decreased \$5.5 million or 11% year-over-year to \$42.5 million for the second quarter of 2023, mainly due to a decrease in foreign exchange income. Noninterest income decreased \$11.0 million or 11% year-over-year to \$86.1 million for the first half of 2023, mainly due to a decrease in interest rate contracts and other derivative income. Provision for credit losses increased \$9.9 million or 93% year-over-year to \$20.5 million for the second quarter of 2023, and \$10.0 million or 64% year-over-year to \$25.5 million for the first half of 2023, primarily driven by the current economic outlook as well as commercial loan growth. Noninterest expense increased \$7.3 million or 9% year-over-year to \$88.3 million for the second quarter of 2023, and \$21.2 million or 14% year-over-year to \$175.6 million for the first half of 2023, primarily due to higher compensation and employee benefits, deposit account expense and allocated corporate overhead expenses.

#### **Other**

Centralized functions, including the corporate treasury activities of the Company and eliminations of inter-segment amounts, have been aggregated and included in the Other segment, which provides broad administrative support to the two core segments, namely the Consumer and Business Banking and the Commercial Banking segments.

The following tables present additional financial information for the Other segment for the periods indicated:

(\$ in thousands)	Three Months Ended June 30,			
	Change from 2022			
	2023	2022	\$	%
Net interest loss before provision for credit losses	\$ (3,816)	\$ (42,385)	\$ 38,569	91 %
Noninterest income	8,973	2,028	6,945	342 %
<b>Total revenue (loss)</b>	<b>5,157</b>	<b>(40,357)</b>	<b>45,514</b>	<b>113 %</b>
Noninterest expense	66,429	21,542	44,887	208 %
Segment loss before income taxes	(61,272)	(61,899)	627	1 %
Income tax benefit	(77,420)	(32,818)	(44,602)	136 %
<b>Segment net income (loss)</b>	<b>\$ 16,148</b>	<b>\$ (29,081)</b>	<b>\$ 45,229</b>	<b>156 %</b>
Average deposits	\$ 4,230,592	\$ 3,161,242	\$ 1,069,350	34 %

(\$ in thousands)	Six Months Ended June 30,			
	Change from 2022			
	2023	2022	\$	%
Net interest income (loss) before provision for credit losses	\$ 55,080	\$ (48,063)	\$ 103,143	215 %
Noninterest (loss) income	(650)	7,495	(8,145)	(109)%
<b>Total revenue (loss)</b>	<b>54,430</b>	<b>(40,568)</b>	<b>94,998</b>	<b>234 %</b>
Noninterest expense	83,805	41,502	42,303	102 %
Segment loss before income taxes	(29,375)	(82,070)	52,695	64 %
Income tax benefit	(91,258)	(63,970)	(27,288)	43 %
<b>Segment net income (loss)</b>	<b>\$ 61,883</b>	<b>\$ (18,100)</b>	<b>\$ 79,983</b>	<b>442 %</b>
Average deposits	\$ 4,027,869	\$ 3,168,083	\$ 859,786	27 %

The Other segment reported segment loss before income taxes of \$61.3 million and segment net income of \$16.1 million, reflecting an income tax benefit of \$77.4 million, for the second quarter of 2023. The decrease in segment loss before income taxes was primarily due to lower net interest loss and higher noninterest income, partially offset by higher noninterest expense. For the first half of 2023, the Other segment reported segment loss before income taxes of \$29.4 million and segment net income of \$61.9 million, reflecting an income tax benefit of \$91.3 million. The decrease in segment loss before income taxes was primarily driven by higher net interest income, partially offset by an increase in noninterest expense. The \$38.6 million decrease in net interest loss before provision for credit losses for the second quarter of 2023 and \$103.1 million increase in net interest income before provision for credit losses for the first half of 2023 were primarily driven by an increase in interest income from investments due to a higher yield on interest-bearing cash and deposits with banks and debt securities. Noninterest income increased \$6.9 million for the second quarter of 2023, mainly due to an increase in foreign exchange income, and decreased \$8.1 million for the first half of 2023, primarily due to a write-off of an impaired subordinated debt security in the first quarter of 2023. Noninterest expense increased \$44.9 million for the second quarter of 2023, and \$42.3 million for the first half of 2023, primarily due to higher amortization of tax credits and other investments as a result of tax credit investments closed in the second quarter of 2023. This also contributed to higher income tax benefit in both the second quarter and first half of 2023.

The income tax expense or benefit in the Other segment consists of the remaining unallocated income tax expense or benefit after allocating income tax expense to the two core segments, and reflects the impact of tax credit investment activity. Income tax expense is allocated to the Consumer and Business Banking and the Commercial Banking segments by applying statutory income tax rates to the segment income before income taxes. Tax credit investment amortization is allocated to the Other segment.

## **Balance Sheet Analysis**

### **Debt Securities**

The Company maintains a portfolio of high quality and liquid debt securities with a moderate duration profile. It closely manages the overall portfolio credit, interest rate and liquidity risks. The Company's debt securities provide:

- interest income for earnings and yield enhancement;
- funding availability for needs arising during the normal course of business;
- the ability to execute interest rate risk management strategies in response to changes in economic or market conditions; and
- collateral to support pledging agreements as required and/or to enhance the Company's borrowing capacity.

While the Company does not intend to sell its debt securities, it may sell AFS securities in response to changes in the balance sheet and related interest rate risk to meet liquidity, regulatory and strategic requirements.

The following table presents the distribution of the Company's AFS and HTM debt securities portfolio as of June 30, 2023 and December 31, 2022, and by credit ratings as of June 30, 2023:

(\$ in thousands)	June 30, 2023			December 31, 2022			Ratings as of June 30, 2023 <sup>(1)</sup>					
	Amortized		% of	Amortized		% of Fair	AAA/AA	A	BBB	BB and Lower	No Rating <sup>(2)</sup>	
	Cost	Fair Value	Fair Value	Cost	Fair Value	Value						
<b>AFS debt securities:</b>												
U.S. Treasury securities	\$ 779,973	\$ 711,706	12 %	\$ 676,306	\$ 606,203	10 %	100 %	— %	— %	— %	— %	— %
U.S. government agency and U.S. government-sponsored enterprise debt securities	514,594	460,084	8 %	517,806	461,607	8 %	100 %	— %	— %	— %	— %	— %
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities	2,519,765	2,200,014	37 %	2,588,446	2,262,464	37 %	100 %	— %	— %	— %	— %	— %
Municipal securities	304,204	263,873	4 %	303,884	257,099	4 %	97 %	— %	— %	— %	— %	3 %
Non-agency mortgage-backed securities	1,148,557	992,625	17 %	1,209,714	1,047,553	17 %	81 %	— %	— %	— %	— %	19 %
Corporate debt securities	653,502	485,750	7 %	673,502	526,274	9 %	— %	32 %	65 %	3 %	— %	— %
Foreign government bonds	236,392	224,766	4 %	241,165	227,053	4 %	48 %	52 %	— %	— %	— %	— %
Asset-backed securities	46,332	44,875	1 %	51,152	49,076	1 %	100 %	— %	— %	— %	— %	— %
Collateralized loan obligations	617,250	603,565	10 %	617,250	597,664	10 %	96 %	4 %	— %	— %	— %	— %
<b>Total AFS debt securities</b>	<b>\$ 6,820,569</b>	<b>\$ 5,987,258</b>	<b>100 %</b>	<b>\$ 6,879,225</b>	<b>\$ 6,034,993</b>	<b>100 %</b>	<b>86 %</b>	<b>5 %</b>	<b>5 %</b>	<b>— %</b>	<b>4 %</b>	
<b>HTM debt securities:</b>												
U.S. Treasury securities	\$ 526,794	\$ 474,137	19 %	\$ 524,081	\$ 471,469	19 %	100 %	— %	— %	— %	— %	— %
U.S. government agency and U.S. government-sponsored enterprise debt securities	1,000,415	797,871	33 %	998,972	789,412	32 %	100 %	— %	— %	— %	— %	— %
U.S. government agency and U.S. government-sponsored enterprise mortgage-backed securities	1,259,425	1,019,026	42 %	1,289,106	1,042,310	43 %	100 %	— %	— %	— %	— %	— %
Municipal securities	189,299	149,450	6 %	189,709	151,980	6 %	100 %	— %	— %	— %	— %	— %
<b>Total HTM debt securities</b>	<b>\$ 2,975,933</b>	<b>\$ 2,440,484</b>	<b>100 %</b>	<b>\$ 3,001,868</b>	<b>\$ 2,455,171</b>	<b>100 %</b>	<b>100 %</b>	<b>— %</b>	<b>— %</b>	<b>— %</b>	<b>— %</b>	<b>— %</b>
<b>Total debt securities</b>	<b>\$ 9,796,502</b>	<b>\$ 8,427,742</b>		<b>\$ 9,881,093</b>	<b>\$ 8,490,164</b>							

(1) Credit ratings express opinions about the credit quality of a debt security. The Company determines the credit rating of a security according to the lowest credit rating made available by nationally recognized statistical rating organizations ("NRSROs"). Debt securities rated investment grade, which are those with ratings similar to BBB- or above (as defined by NRSROs), are generally considered by the rating agencies and market participants to be low credit risk. Ratings percentages are allocated based on fair value.

(2) For debt securities not rated by NRSROs, the Company uses other factors which include but are not limited to the priority in collections within the securitization structure, and whether the contractual payments have historically been on time.

As of June 30, 2023, the Company's AFS and HTM debt securities portfolios had an effective duration (defined as the sensitivity of the value of the portfolio to interest rate changes) of 3.9 and 7.7, respectively, compared with 4.1 and 8.0, respectively, as of December 31, 2022. The modest decreases in both the AFS and HTM effective durations were due to the reduction in variation of optionality under the current interest rate environment.

#### Available-for-Sale Debt Securities

The fair value of the AFS debt securities portfolio totaled \$5.99 billion as of June 30, 2023, a decrease of \$47.7 million or 1% from \$6.03 billion as of December 31, 2022. The decrease was primarily due to maturities and paydowns, partially offset by purchases of U.S. Treasury securities. The Company's AFS debt securities are carried at fair value with noncredit-related unrealized gains and losses, net of tax, reported in *Other comprehensive income (loss)* on the Consolidated Statement of Comprehensive Income. Pre-tax net unrealized losses on AFS debt securities were \$833.3 million as of June 30, 2023, compared with \$844.2 million as of December 31, 2022.

As of June 30, 2023 and December 31, 2022, 96% and 97%, respectively, of the carrying value of the AFS debt securities portfolio was rated investment grade by NRSROs. Of the AFS debt securities with gross unrealized losses, substantially all were rated investment grade as of both June 30, 2023 and December 31, 2022. There was no allowance for credit losses provided against the AFS debt securities as of each of June 30, 2023 and December 31, 2022. Additionally, there were no credit losses recognized in earnings for both the second quarters and first halves of 2023 and 2022.

#### ***Held-to-Maturity Debt Securities***

All HTM debt securities were issued, guaranteed, or supported by the U.S. government or government-sponsored enterprises. Accordingly, the Company applied a zero credit loss assumption for these securities and no allowance for credit loss was recorded as of both June 30, 2023 and December 31, 2022.

For additional information on AFS and HTM securities, see *Note 1 — Summary of Significant Accounting Policies* to the Consolidated Financial Statements in the Company's 2022 Form 10-K and *Note 3 — Fair Value Measurement and Fair Value of Financial Instruments* and *Note 5 — Securities* to the Consolidated Financial Statements in this Form 10-Q.

#### **Loan Portfolio**

The Company offers a broad range of financial products designed to meet the credit needs of its borrowers. The Company's loan portfolio segments include commercial loans, which consist of commercial and industrial ("C&I"), CRE, multifamily residential, and construction and land loans, as well as consumer loans, which consist of single-family residential, home equity lines of credit ("HELOCs") and other consumer loans. Loans held-for-investment totaled \$49.83 billion as of June 30, 2023, an increase of \$1.63 billion or 3% from \$48.20 billion as of December 31, 2022. This growth was primarily driven by increases of \$849.3 million or 4% in total CRE loans and \$825.9 million or 6% in total residential mortgage loans. The composition of the loan portfolio as of June 30, 2023 was similar to the composition as of December 31, 2022.

The following table presents the composition of the Company's total loan portfolio by loan type as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023		December 31, 2022	
	Amount	%	Amount	%
<b>Commercial:</b>				
C&I	\$ 15,670,084	31 %	\$ 15,711,095	33 %
CRE:				
CRE	14,373,385	29 %	13,857,870	29 %
Multifamily residential	4,764,180	9 %	4,573,068	9 %
Construction and land	781,068	2 %	638,420	1 %
Total CRE	19,918,633	40 %	19,069,358	39 %
<b>Total commercial</b>	<b>35,588,717</b>	<b>71 %</b>	<b>34,780,453</b>	<b>72 %</b>
<b>Consumer:</b>				
Residential mortgage:				
Single-family residential	12,308,613	25 %	11,223,027	23 %
HELOCs	1,862,928	4 %	2,122,655	5 %
Total residential mortgage	14,171,541	29 %	13,345,682	28 %
Other consumer	68,106	0 %	76,295	0 %
<b>Total consumer</b>	<b>14,239,647</b>	<b>29 %</b>	<b>13,421,977</b>	<b>28 %</b>
<b>Total loans held-for-investment<sup>(1)</sup></b>	<b>49,828,364</b>	<b>100 %</b>	<b>48,202,430</b>	<b>100 %</b>
Allowance for loan losses	(635,400)		(595,645)	
Loans held-for-sale <sup>(2)</sup>	2,830		25,644	
<b>Total loans, net</b>	<b>\$ 49,195,794</b>		<b>\$ 47,632,429</b>	

(1) Includes \$74.0 million and \$70.4 million comprising unamortized deferred and unearned fees, net of premiums as of June 30, 2023 and December 31, 2022, respectively.

(2) Consists of C&I loans as of both June 30, 2023 and December 31, 2022.

## Commercial

The commercial loan portfolio comprised 71% of total loans as of June 30, 2023, compared with 72% as of December 31, 2022. The Company actively monitors the commercial lending portfolio for elevated levels of credit risk and reviews credit exposures for sensitivity to changing economic conditions.

**Commercial — Commercial and Industrial Loans.** Total C&I loan commitments were \$23.91 billion as of June 30, 2023, an increase of \$1.13 billion or 5% from \$22.78 billion as of December 31, 2022. Total C&I loans were \$15.67 billion as of June 30, 2023, a decrease of \$41.0 million or 0.3% from \$15.71 billion as of December 31, 2022, with a utilization rate of 66% as of June 30, 2023, compared with 69% as of December 31, 2022. Total C&I loans made up 31% and 33% of total loans held-for-investment as of June 30, 2023 and December 31, 2022, respectively. The C&I loan portfolio includes loans and financing for businesses across a wide spectrum of industries. The Company offers a variety of C&I products, including commercial business lending, working capital lines of credit, trade finance, letters of credit, asset-based lending, asset-backed finance, project finance and equipment financing. Additionally, the Company has a portfolio of broadly syndicated C&I loans, which represent revolving or term loan facilities that are marketed and sold primarily to institutional investors. This portfolio totaled \$788.6 million and \$855.9 million as of June 30, 2023 and December 31, 2022, respectively. The majority of the C&I loans had variable interest rates as of both June 30, 2023 and December 31, 2022.

The C&I portfolio is well-diversified by industry. The Company monitors concentrations within the C&I loan portfolio by industry and customer exposure, and has exposure limits by industry and loan product. The following table presents the industry mix within the Company's C&I loan portfolio as of June 30, 2023 and December 31, 2022.

(\$ in thousands)	June 30, 2023		(\$ in thousands)	December 31, 2022	
	Amount	%		Amount	%
<b>Industry:</b>					
Private equity	\$ 2,450,919	16 %	Private equity	\$ 2,238,723	14 %
Media & entertainment	1,848,479	12 %	Media & entertainment	1,841,719	12 %
Real estate investment & management	1,331,558	8 %	Real estate investment & management	1,272,169	8 %
General manufacturing & wholesale	993,604	6 %	General manufacturing & wholesale	1,091,933	7 %
Infrastructure & clean energy	873,828	6 %	Infrastructure & clean energy	820,095	5 %
Tech & telecom	614,839	4 %	Food production & distribution	738,636	5 %
Hospitality & leisure	594,313	4 %	Tech & telecom	618,719	4 %
Food production & distribution	594,213	4 %	Hospitality & leisure	562,234	4 %
Oil & gas	534,951	3 %	Oil & gas	519,784	3 %
Healthcare services	423,734	3 %	Consumer goods	425,214	3 %
All other C&I	5,409,646	34 %	All other C&I	5,581,869	35 %
<b>Total C&amp;I</b>	<b>\$ 15,670,084</b>	<b>100 %</b>	<b>Total C&amp;I</b>	<b>\$ 15,711,095</b>	<b>100 %</b>

**Commercial — Total Commercial Real Estate Loans.** Total CRE loans totaled \$19.92 billion as of June 30, 2023, which grew \$849.3 million or 4% from \$19.07 billion as of December 31, 2022, and accounted for 40% of total loans held-for-investment as of June 30, 2023, compared with 39% as of December 31, 2022. The total CRE portfolio consists of CRE, multifamily residential, and construction and land loans, and affordable housing lending. The increase in total CRE loans was driven by well-diversified growth across our major property types, partially offset by a decrease in office CRE loans. The Company's underwriting parameters for CRE loans are established in compliance with supervisory guidance, including: property type, geography and loan-to-value ("LTV"). The consistency of the Company's low LTV underwriting standards has historically resulted in lower credit losses.

The Company's total CRE loan portfolio is well-diversified by property type with an average CRE loan size of \$2.9 million as of June 30, 2023, compared with \$2.8 million as of December 31, 2022. The following table summarizes the Company's total CRE loans by property type as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023		December 31, 2022	
	Amount	%	Amount	%
<b>Property types:</b>				
Multifamily	\$ 4,764,180	24 %	\$ 4,573,067	24 %
Retail <sup>(1)</sup>	4,203,130	21 %	4,075,769	22 %
Industrial <sup>(1)</sup>	3,798,162	19 %	3,617,086	19 %
Office <sup>(1)</sup>	2,353,550	12 %	2,522,554	13 %
Hotel <sup>(1)</sup>	2,249,020	11 %	2,085,910	11 %
Healthcare <sup>(1)</sup>	843,825	4 %	796,577	4 %
Construction and land	781,068	4 %	638,420	3 %
Other <sup>(1)</sup>	925,698	5 %	759,975	4 %
<b>Total CRE loans</b>	<b>\$ 19,918,633</b>	<b>100 %</b>	<b>\$ 19,069,358</b>	<b>100 %</b>

(1) Included in CRE loans, which is a subset of Total CRE loans.

The weighted-average LTV ratio of the total CRE loan portfolio was 51% as of both June 30, 2023 and December 31, 2022. Weighted average LTV is based on the most recent LTV, which is based on the latest available appraisal and current loan commitment. Approximately 90% of total CRE loans had an LTV ratio of 65% or lower as of both June 30, 2023 and December 31, 2022.

The following tables provide a summary of the Company's CRE, multifamily residential, and construction and land loans by geography as of June 30, 2023 and December 31, 2022. The distribution of the total CRE loan portfolio reflects the Company's geographical branch footprint, which is primarily concentrated in California:

(\$ in thousands)	June 30, 2023							
	CRE	%	Multifamily Residential	%	Construction and Land	%	Total CRE	%
<b>Geographic markets:</b>								
Southern California	\$ 7,372,267	51 %	\$ 2,290,962	48 %	\$ 280,881	36 %	\$ 9,944,110	50 %
Northern California	2,712,476	19 %	933,360	20 %	266,151	34 %	3,911,987	20 %
California	10,084,743	70 %	3,224,322	68 %	547,032	70 %	13,856,097	70 %
Texas	1,158,735	8 %	443,373	9 %	16,693	2 %	1,618,801	8 %
New York	702,765	5 %	224,769	5 %	87,468	11 %	1,015,002	5 %
Washington	467,229	3 %	170,163	4 %	18,188	2 %	655,580	3 %
Arizona	345,760	2 %	107,549	2 %	18,705	3 %	472,014	2 %
Nevada	205,742	2 %	108,331	2 %	29,516	4 %	343,589	2 %
Other markets	1,408,411	10 %	485,673	10 %	63,466	8 %	1,957,550	10 %
<b>Total loans</b>	<b>\$ 14,373,385</b>	<b>100 %</b>	<b>\$ 4,764,180</b>	<b>100 %</b>	<b>\$ 781,068</b>	<b>100 %</b>	<b>\$ 19,918,633</b>	<b>100 %</b>

(\$ in thousands)	December 31, 2022							
	CRE	%	Multifamily Residential	%	Construction and Land	%	Total CRE	%
			Residential		Land			
<b>Geographic markets:</b>								
Southern California	\$ 7,233,902	52 %	\$ 2,215,632	48 %	\$ 222,425	35 %	\$ 9,671,959	51 %
Northern California	2,798,840	20 %	890,002	20 %	235,732	37 %	3,924,574	20 %
California	10,032,742	72 %	3,105,634	68 %	458,157	72 %	13,596,533	71 %
Texas	1,150,401	8 %	410,872	9 %	2,153	0 %	1,563,426	8 %
New York	682,096	5 %	221,253	5 %	99,595	16 %	1,002,944	5 %
Washington	449,423	3 %	173,611	4 %	15,557	2 %	638,591	3 %
Arizona	291,114	2 %	95,460	2 %	297	0 %	386,871	2 %
Nevada	159,092	1 %	108,060	2 %	30,673	5 %	297,825	2 %
Other markets	1,093,002	9 %	458,178	10 %	31,988	5 %	1,583,168	9 %
<b>Total loans</b>	<b>\$ 13,857,870</b>	<b>100 %</b>	<b>\$ 4,573,068</b>	<b>100 %</b>	<b>\$ 638,420</b>	<b>100 %</b>	<b>\$ 19,069,358</b>	<b>100 %</b>

As 70% and 71% of total CRE loans were concentrated in California as of June 30, 2023 and December 31, 2022, respectively, changes in California's economy and real estate values could have a significant impact on the collectability of these loans and the required level of allowance for loan losses. For additional information related to the higher degree of risk from a downturn in the California real estate markets, see *Item 1A. Risk Factors — Risks Related to Geopolitical Uncertainties* to the Company's 2022 Form 10-K.

**Commercial — Commercial Real Estate Loans.** The Company focuses on providing financing to experienced real estate investors and developers who have moderate levels of leverage, many of whom are long-time customers of the Bank. CRE loans totaled \$14.37 billion as of June 30, 2023, compared with \$13.86 billion as of December 31, 2022, and accounted for 29% of total loans held-for-investment as of both dates. Interest rates on CRE loans may be fixed, variable or hybrid. As of June 30, 2023, 63% of our CRE portfolio was variable rate, of which 49% had customer-level interest rate derivative contracts in place. These are hedging contracts offered by the Company to help our customers manage their interest rate risk while the Bank's own exposure remained variable rate. In comparison, as of December 31, 2022, 65% of our CRE portfolio was variable rate, of which 47% had customer-level interest rate derivative contracts in place. Loans are underwritten with conservative standards for cash flows, debt service coverage and LTV.

Owner-occupied properties comprised 20% of the CRE loans as of both June 30, 2023 and December 31, 2022. The remainder were non-owner-occupied properties, where 50% or more of the debt service for the loan is typically provided by rental income from an unaffiliated third party.

**Commercial — Multifamily Residential Loans.** The multifamily residential loan portfolio is largely comprised of loans secured by residential properties with five or more units. Multifamily residential loans totaled \$4.76 billion as of June 30, 2023, compared with \$4.57 billion as of December 31, 2022, and accounted for 9% of total loans held-for-investment as of both dates. The Company offers a variety of first lien mortgages, including fixed- and variable-rate loans, as well as hybrid loans with interest rates that adjust annually after an initial fixed rate period of three to ten years. As of June 30, 2023, 56% of our multifamily residential loan portfolio was variable rate, of which 37% had customer-level interest rate derivative contracts in place. These are hedging contracts offered by the Company to help our customers manage their interest rate risk while the Bank's own exposure remained variable rate. In comparison, as of December 31, 2022, 57% of our multifamily residential loan portfolio was variable rate, of which 34% had customer-level interest rate derivative contracts in place.

**Commercial — Construction and Land Loans.** Construction and land loans provide financing for a portfolio of projects diversified by real estate property type. Construction and land loans totaled \$781.1 million as of June 30, 2023, compared with \$638.4 million as of December 31, 2022, and accounted for 2% and 1% of total loans held-for-investment as of June 30, 2023 and December 31, 2022, respectively. Construction loan exposure was made up of \$652.5 million in loans outstanding, plus \$753.5 million in unfunded commitments as of June 30, 2023, compared with \$536.8 million in loans outstanding, plus \$611.4 million in unfunded commitments as of December 31, 2022. Land loans totaled \$128.6 million as of June 30, 2023, compared with \$101.7 million as of December 31, 2022.

**Consumer**

Residential mortgage loans are primarily originated through the Bank's branch network. The following tables summarize the Company's single-family residential and HELOC loan portfolios by geography as of June 30, 2023 and December 31, 2022. The average total residential loan size was \$435 thousand and \$434 thousand as of June 30, 2023 and December 31, 2022, respectively:

(\$ in thousands)	June 30, 2023					
	Single-Family Residential	%	HELOCs	%	Total Residential Mortgage	%
<b>Geographic markets:</b>						
Southern California	\$ 4,530,084	37 %	\$ 857,601	46 %	\$ 5,387,685	38 %
Northern California	1,477,224	12 %	411,340	22 %	1,888,564	13 %
California	6,007,308	49 %	1,268,941	68 %	7,276,249	51 %
New York	4,175,125	34 %	256,468	14 %	4,431,593	31 %
Washington	676,043	5 %	205,021	11 %	881,064	6 %
Massachusetts	340,553	3 %	78,281	4 %	418,834	3 %
Georgia	371,723	3 %	18,692	1 %	390,415	3 %
Texas	383,937	3 %	—	— %	383,937	3 %
Nevada	337,639	3 %	34,029	2 %	371,668	3 %
Other markets	16,285	0 %	1,496	0 %	17,781	0 %
<b>Total</b>	<b>\$ 12,308,613</b>	<b>100 %</b>	<b>\$ 1,862,928</b>	<b>100 %</b>	<b>\$ 14,171,541</b>	<b>100 %</b>
<b>Lien priority:</b>						
First mortgage	\$ 12,308,613	100 %	\$ 1,497,050	80 %	\$ 13,805,663	97 %
Junior lien mortgage	—	— %	365,878	20 %	365,878	3 %
<b>Total</b>	<b>\$ 12,308,613</b>	<b>100 %</b>	<b>\$ 1,862,928</b>	<b>100 %</b>	<b>\$ 14,171,541</b>	<b>100 %</b>
(\$ in thousands)	December 31, 2022					
	Single-Family Residential	%	HELOCs	%	Total Residential Mortgage	%
<b>Geographic markets:</b>						
Southern California	\$ 4,142,623	37 %	\$ 959,632	45 %	\$ 5,102,255	38 %
Northern California	1,294,721	11 %	492,921	23 %	1,787,642	14 %
California	5,437,344	48 %	1,452,553	68 %	6,889,897	52 %
New York	3,964,779	35 %	286,285	14 %	4,251,064	32 %
Washington	632,892	6 %	236,434	11 %	869,326	7 %
Massachusetts	299,051	3 %	85,590	4 %	384,641	3 %
Georgia	303,615	3 %	21,493	1 %	325,108	2 %
Texas	316,771	3 %	—	— %	316,771	2 %
Nevada	253,702	2 %	40,300	2 %	294,002	2 %
Other markets	14,873	0 %	—	— %	14,873	0 %
<b>Total</b>	<b>\$ 11,223,027</b>	<b>100 %</b>	<b>\$ 2,122,655</b>	<b>100 %</b>	<b>\$ 13,345,682</b>	<b>100 %</b>
<b>Lien priority:</b>						
First mortgage	\$ 11,223,027	100 %	\$ 1,770,741	83 %	\$ 12,993,768	97 %
Junior lien mortgage	—	— %	351,914	17 %	351,914	3 %
<b>Total</b>	<b>\$ 11,223,027</b>	<b>100 %</b>	<b>\$ 2,122,655</b>	<b>100 %</b>	<b>\$ 13,345,682</b>	<b>100 %</b>

**Consumer — Single-Family Residential Loans.** Single-family residential loans totaled \$12.31 billion or 25% of total loans held-for-investment as of June 30, 2023, compared with \$11.22 billion or 23% of total loans held-for-investment as of December 31, 2022. Single-family residential loans increased \$1.09 billion or 10% from December 31, 2022, primarily driven by organic growth in mortgages and residential properties in California and New York. The Company was in a first lien position for all of its single-family residential loans as of both June 30, 2023 and December 31, 2022. Many of these loans are reduced documentation loans, for which a substantial down payment is required, resulting in a low LTV ratio at origination, typically 65% or less. The weighted-average LTV ratio was 53% as of both dates. These loans have historically experienced low delinquency and loss rates. The Company offers a variety of single-family residential first lien mortgage loan programs, including fixed- and variable-rate loans, as well as hybrid loans with interest rates that adjust on a regular basis, typically annually, after an initial fixed rate period.

**Consumer — Home Equity Lines of Credit.** Total HELOC commitments were \$5.39 billion as of June 30, 2023, a decrease of \$108.0 million or 2% from \$5.50 billion, with a utilization rate of 35% as of June 30, 2023, compared with 39% as of December 31, 2022. A majority of unfunded HELOC commitments are unconditionally cancellable. HELOCs outstanding totaled \$1.86 billion or 4% of total loans held-for-investment as of June 30, 2023, compared with \$2.12 billion or 5% of total loans held-for-investment as of December 31, 2022. HELOCs outstanding decreased \$259.7 million or 12% from December 31, 2022. The Company was in a first lien position for 80% and 83% of total outstanding HELOCs as of June 30, 2023 and December 31, 2022, respectively. The weighted-average LTV ratio was 48% on HELOC commitments as of June 30, 2023, compared with 49% as of December 31, 2022. Weighted-average LTV ratio represents the loan's balance divided by the estimated current property value. For junior lien home equity loans, combined LTV ratios are used for junior lien home equity products. Many of these loans are reduced documentation loans, for which a substantial down payment is required, resulting in a low LTV ratio at origination, typically 65% or less. As a result, these loans have historically experienced low delinquency and loss rates. Substantially all of the Company's HELOCs were variable-rate loans as of both June 30, 2023 and December 31, 2022.

All originated commercial and consumer loans are subject to the Company's conservative underwriting guidelines and loan origination standards. Management believes that the Company's underwriting criteria and procedures adequately consider the unique risks associated with these products. The Company conducts a variety of quality control procedures and periodic audits, including the review of lending and legal requirements, to ensure that the Company is in compliance with these requirements.

## Foreign Outstandings

The Company's overseas offices, which include the branch in Hong Kong and the subsidiary bank in China, are subject to the general risks inherent in conducting business in foreign countries, such as regulatory, economic and political uncertainties. As such, the Company's international operation risk exposure is largely concentrated in China and Hong Kong. In addition, the Company's financial assets held in the Hong Kong branch and the subsidiary bank in China may be affected by fluctuations in currency exchange rates or other factors. The following table presents the major financial assets held in the Company's overseas offices as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023		December 31, 2022	
	% of Total Consolidated		% of Total Consolidated	
	Amount	Assets	Amount	Assets
<b>Hong Kong branch:</b>				
Cash and cash equivalents	\$ 594,333	1 %	\$ 911,784	1 %
Interest-bearing deposits with banks	\$ —	— %	\$ 28,772	0 %
AFS debt securities <sup>(1)</sup>	\$ 388,170	1 %	\$ 281,804	0 %
Loans held-for-investment <sup>(2)</sup>	\$ 890,249	1 %	\$ 968,450	2 %
<b>Total assets</b>	<b>\$ 1,887,598</b>	<b>3 %</b>	<b>\$ 2,212,606</b>	<b>3 %</b>
<b>Subsidiary bank in China:</b>				
Cash and cash equivalents	\$ 677,828	1 %	\$ 556,656	1 %
AFS debt securities <sup>(3)</sup>	\$ 117,821	0 %	\$ 122,053	0 %
Loans held-for-investment <sup>(2)</sup>	\$ 1,216,970	2 %	\$ 1,170,437	2 %
<b>Total assets</b>	<b>\$ 2,006,969</b>	<b>3 %</b>	<b>\$ 1,836,811</b>	<b>3 %</b>

(1) Comprised of U.S. Treasury securities and foreign government bonds as of both June 30, 2023 and December 31, 2022.

(2) Primarily comprised of C&I loans as of both June 30, 2023 and December 31, 2022.

(3) Comprised of foreign government bonds as of both June 30, 2023 and December 31, 2022.

The following table presents the total revenue generated by the Company's overseas offices for the second quarters and first halves of 2023 and 2022:

(\$ in thousands)	Three Months Ended June 30,			Six Months Ended June 30,		
	2023		2022	2023		2022
	Amount	% of Total Consolidated Revenue	Amount	% of Total Consolidated Revenue	Amount	% of Total Consolidated Revenue
<b>Hong Kong Branch:</b>						
Total revenue	\$ 12,255	2 %	\$ 10,768	2 %	\$ 27,573	2 %
<b>Subsidiary Bank in China:</b>						
Total revenue	\$ 11,425	2 %	\$ 11,236	2 %	\$ 19,310	1 %

## Capital

The Company maintains a strong capital base to support its anticipated asset growth, operating needs, and credit risks, and to ensure that the Company and the Bank are in compliance with all regulatory capital guidelines. The Company engages in regular capital planning processes on at least an annual basis to optimize the use of available capital and to appropriately plan for future capital needs, allocating capital to existing and future business activities. Furthermore, the Company conducts capital stress tests as part of its capital planning process. The stress tests enable the Company to assess the impact of adverse changes in the economy and interest rates on its capital base.

The Company's stockholders' equity was \$6.46 billion as of June 30, 2023, an increase of \$477.1 million or 8% from \$5.98 billion as of December 31, 2022. The increase in the Company's stockholders' equity was primarily due to \$634.5 million of net income, partially offset by \$137.0 million of common dividends declared. For other factors that contributed to the changes in stockholders' equity, refer to *Item 1. Consolidated Financial Statements — Consolidated Statement of Changes in Stockholders' Equity* in this Form 10-Q.

Book value per share was \$45.67 as of June 30, 2023, an increase of 8% from \$42.46 per share as of December 31, 2022, primarily as a result of the factors described above. Tangible book value per share was \$42.33 as of June 30, 2023, compared with \$39.10 as of December 31, 2022. For additional details, see the reconciliation of non-GAAP measures presented under *Item 2. MD&A — Reconciliation of GAAP to Non-GAAP Financial Measures* in this Form 10-Q.

The Company paid a quarterly common stock cash dividend of \$0.48 and \$0.40 per share during the second quarters of 2023 and 2022, respectively. In July 2023, the Company's Board of Directors declared third quarter 2023 cash dividend of \$0.48 per share. The dividend is payable on August 15, 2023, to stockholders of record as of August 1, 2023.

#### Deposits and Other Sources of Funding

Deposits are the Company's primary source of funding, the cost of which has a significant impact on the Company's net interest income and net interest margin. Additional funding is provided by short- and long-term borrowings, and long-term debt. See *Item 2. MD&A — Risk Management — Liquidity Risk Management — Liquidity* in this Form 10-Q for a discussion of the Company's liquidity management. The following table summarizes the Company's sources of funding as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023		December 31, 2022		Change	
	Amount	%	Amount	%	\$	%
<b>Deposits:</b>						
Noninterest-bearing demand	\$ 16,741,099	30 %	\$ 21,051,090	38 %	\$ (4,309,991)	(20)%
Interest-bearing checking	8,348,587	15 %	6,672,165	12 %	1,676,422	25 %
Money market	11,486,473	21 %	12,265,024	22 %	(778,551)	(6)%
Savings	2,102,850	4 %	2,649,037	4 %	(546,187)	(21)%
Time deposits	16,979,777	30 %	13,330,533	24 %	3,649,244	27 %
<b>Total deposits</b>	<b>\$ 55,658,786</b>	<b>100 %</b>	<b>\$ 55,967,849</b>	<b>100 %</b>	<b>\$ (309,063)</b>	<b>(1)%</b>
<b>Other Funds:</b>						
Short-term borrowings	\$ 4,500,000	97 %	\$ —	— %	\$ 4,500,000	100 %
Repurchase agreements	—	— %	300,000	67 %	(300,000)	(100)%
Long-term debt	148,097	3 %	147,950	33 %	147	0 %
<b>Total other funds</b>	<b>\$ 4,648,097</b>	<b>100 %</b>	<b>\$ 447,950</b>	<b>100 %</b>	<b>\$ 4,200,147</b>	<b>NM</b>
<b>Total sources of funds</b>	<b>\$ 60,306,883</b>		<b>\$ 56,415,799</b>		<b>\$ 3,891,084</b>	<b>7 %</b>

NM — Not meaningful.

#### Deposits

The Company offers a wide variety of deposit products to consumer and commercial customers. To provide a stable and low-cost source of funding and liquidity, the Company's strategy is to grow and retain relationship-based deposits. Total deposits were \$55.66 billion as of June 30, 2023, a decrease of \$309.1 million or 1% from \$55.97 billion as of December 31, 2022. The decrease in deposits was primarily due to a decrease in noninterest-bearing demand accounts, which was partially offset by increases in time deposits and interest-bearing checking. The growth in time deposits and interest-bearing checking reflected customers seeking higher yields in a rising interest rate environment. Noninterest-bearing demand deposits comprised 30% and 38% of total deposits as of June 30, 2023 and December 31, 2022, respectively.

Uninsured deposits represent the portion of deposit accounts in U.S. offices that exceed the FDIC insurance limit. The Company calculates its uninsured deposits based on the methodologies and assumptions used for regulatory reporting. Total uninsured deposit balances reported on Schedule RC-OM item 2 of the Bank's Call report were \$25.74 billion and \$31.04 billion as of June 30, 2023 and December 31, 2022, respectively.

The following table summarizes the Company's uninsured deposits information as of June 30, 2023 and December 31, 2022, after certain adjustments:

(\$ in thousands)	June 30, 2023	December 31, 2022
Uninsured deposits, per regulatory reporting requirements	\$ 25,738,814	\$ 31,036,311
Less: Collateralized deposits	(3,866,970)	(3,776,344)
Affiliate deposits	(400,340)	(351,181)
<b>Uninsured deposits, excluding collateralized and affiliate deposits</b>	<b>(a) \$ 21,471,504</b>	<b>\$ 26,908,786</b>
<b>Total domestic deposits</b>	<b>(b) \$ 53,153,055</b>	<b>\$ 53,225,764</b>
<b>Uninsured deposits, excluding collateralized and affiliate deposits ratio</b>	<b>(a) / (b)</b>	<b>40 %</b>
		<b>51 %</b>

Our deposit base is seasoned, stable and well-diversified. We offer our customers an insured cash sweep ("ICS") product that allows customers to insure deposits above FDIC insurance limits. During the first half of 2023, we have seen an increase in the demand for the ICS product by our customers. The Company's domestic uninsured deposits, excluding collateralized and affiliate deposits ratio improved to 40% as of June 30, 2023, compared with 51% as of December 31, 2022. Management believes that presenting uninsured deposits excluding collateralized and affiliate deposits provides a more accurate view of the deposits at risk, given that the collateralized deposits are secured, and the affiliate deposits are not customer-facing and eliminate in consolidation.

Additional information regarding the impact of deposits on net interest income, with a comparison of average deposit balances and rates, is provided in *Item 2. MD&A — Results of Operations — Net Interest Income* in this Form 10-Q. See also the discussion of the impact of deposits on liquidity at *Item 2. MD&A — Liquidity Risk Management — Liquidity* in this Form 10-Q.

#### **Other Sources of Funding**

The Company had \$4.50 billion of short-term borrowings outstanding as of June 30, 2023, consisting of funds borrowed from the BTFP in March 2023. These borrowings were more cost effective than other borrowing sources and have a positive carry as cash placed at the Federal Reserve Bank. There were no short-term borrowings outstanding as of December 31, 2022. Refer to *Note 10 — Short-Term Borrowings and Long-Term Debt* to the Consolidated Financial Statements in this Form 10-Q for additional information on the BTFP and the Company's related borrowings.

Repurchase agreements were \$300.0 million as of December 31, 2022. During the first half of 2023, the Company recorded \$3.9 million of charges related to the extinguishment of the \$300.0 million of repurchase agreements. For additional details, see *Note 4 — Assets Purchased under Resale Agreements and Sold under Repurchase Agreements* to the Consolidated Financial Statements in this Form 10-Q.

The Company uses long-term debt to provide funding to acquire interest-earning assets, and to enhance liquidity and regulatory capital adequacy. Long-term debt consists of junior subordinated debt, which qualifies as Tier 2 capital for regulatory capital purposes. Refer to *Note 10 — Short-Term Borrowings and Long-Term Debt* to the Consolidated Financial Statements in this Form 10-Q for additional information on the junior subordinated debt.

#### **Regulatory Capital and Ratios**

The federal banking agencies have risk-based capital adequacy requirements intended to ensure that banking organizations maintain capital that is commensurate with the degree of risk associated with their operations. The Company and the Bank are each subject to these regulatory capital adequacy requirements. See *Item 1. Business — Supervision and Regulation — Regulatory Capital Requirements and Regulatory Capital-Related Development* in the Company's 2022 Form 10-K for additional details.

The Company adopted Accounting Standards Update 2016-13 on January 1, 2020, which requires the measurement of the allowance for credit losses to be based on management's best estimate of lifetime expected credit losses inherent in the Company's relevant financial assets. The Company has elected the phase-in option provided by a final rule that delays an estimate of the current expected credit losses ("CECL") effect on regulatory capital for two years and phases in the impact over three years. The rule permits certain banking organizations to exclude from regulatory capital the initial adoption impact of CECL, plus 25% of the cumulative changes in the allowance for credit losses under CECL for each period until December 31, 2021, followed by a three-year phase-out period in which the aggregate benefit is reduced by 25% in 2022, 50% in 2023 and 75% in 2024. Accordingly, our capital ratios as of June 30, 2023 reflect a delay of 50% of the estimated impact of CECL on regulatory capital.

The following table presents the Company's and the Bank's capital ratios as of June 30, 2023 and December 31, 2022 under the Basel III Capital Rules, and those required by regulatory agencies for capital adequacy and well-capitalized classification purposes:

	Basel III Capital Rules							
	June 30, 2023		December 31, 2022		Minimum Regulatory Requirements	Minimum Regulatory Requirements including Capital Conservation Buffer		Well-Capitalized Requirements
	Company	Bank	Company	Bank		7.0 %	8.5 %	
<b>Risk-based capital ratios:</b>								
Common Equity Tier 1 capital <sup>(1)</sup>	13.2 %	12.9 %	12.7 %	12.5 %	4.5 %	7.0 %	6.5 %	
Tier 1 capital <sup>(1)</sup>	13.2 %	12.9 %	12.7 %	12.5 %	6.0 %	8.5 %	8.0 %	
Total capital	14.6 %	14.1 %	14.0 %	13.5 %	8.0 %	10.5 %	10.0 %	
Tier 1 leverage <sup>(1)</sup>	10.0 %	9.9 %	9.8 %	9.7 %	4.0 %	4.0 %	5.0 %	

(1) The Common Equity Tier 1 capital and Tier 1 leverage well-capitalized requirements apply only to the Bank since there is no Common Equity Tier 1 capital component or Tier 1 leverage ratio component in the definition of a well-capitalized bank holding company. The well-capitalized Tier 1 capital ratio requirements for the Company and the Bank are 6.0% and 8.0%, respectively.

The Company is committed to maintaining strong capital levels to assure its investors, customers and regulators that the Company and the Bank are financially sound. As of both June 30, 2023 and December 31, 2022, the Company and the Bank continued to exceed all "well-capitalized" capital requirements and the required minimum capital requirements under the Basel III Capital Rules. Total risk-weighted assets were \$51.70 billion as of June 30, 2023, an increase of \$1.66 billion from \$50.04 billion as of December 31, 2022. The increase in the risk-weighted assets was primarily due to residential mortgage and CRE loan growth.

## Risk Management

### Overview

In the normal course of business, the Company is exposed to a variety of risks, some of which are inherent to the financial services industry and others of which are more specific to the Company's business. The Company operates under a Board-approved enterprise risk management ("ERM") framework, which outlines the company-wide approach to risk management and oversight, and describes the structures and practices employed to manage the current and emerging risks inherent to the Company. The Company's ERM program incorporates risk management throughout the organization in identifying, managing, monitoring, and reporting risks. It identifies the Company's major risk categories as: credit, liquidity, capital, market, operational, compliance, legal, strategic, technology and reputational.

The Risk Oversight Committee of the Board of Directors monitors the ERM program through identified risk categories and provides oversight of the Company's risk appetite and control environment. The Risk Oversight Committee provides focused oversight of the Company's identified enterprise risk categories on behalf of the full Board of Directors. Under the direction of the Risk Oversight Committee, management committees apply targeted strategies to manage and reduce the risks to which the Company's operations are exposed.

The Company's ERM program is executed along the three lines of defense model, which provides for a consistent and standardized risk management control environment across the enterprise. The first line of defense is comprised of production, operational and support units. The second line of defense is comprised of various risk management and control functions charged with monitoring and managing specific major risk categories and/or risk subcategories. The third line of defense is comprised of the Internal Audit function and Independent Asset Review ("IAR"). Internal Audit and IAR provide assurance and evaluate the effectiveness of risk management, control and governance processes as established by the Company. Reporting directly to the Board's Audit Committee, Internal Audit maintains organizational independence and objectivity. Further discussion and analysis of certain primary risk areas are detailed in the following subsections of Risk Management.

### **Credit Risk Management**

Credit risk is the risk that a borrower or a counterparty will fail to perform according to the terms and conditions of a loan or investment and expose the Company to loss. Credit risk exists with many of the Company's assets and exposures such as loans, debt securities and certain derivatives. The majority of the Company's credit risk is associated with lending activities.

The Risk Oversight Committee has primary oversight responsibility for identified enterprise risk categories including credit risk. The Risk Oversight Committee monitors management's assessment of asset quality, credit risk trends, credit quality administration, underwriting standards, and portfolio credit risk management strategies and processes, such as diversification and concentration limits, all of which enable management to control credit risk. At the management level, the Credit Risk Management Committee has primary oversight responsibility for credit risk. The Senior Credit Supervision function manages credit policy for the line of business transactional credit risk, assuring that all exposure is risk-rated according to the requirements of the credit risk rating policy. The Senior Credit Supervision function evaluates and reports the overall credit risk exposure to senior management and the Risk Oversight Committee. Reporting directly to the Board's Risk Oversight Committee, the IAR function provides additional support to the Company's strong credit risk management culture by providing an independent and objective assessment of underwriting and documentation quality. A key focus of our credit risk management is adherence to a well-controlled underwriting and audit monitoring process.

The Company assesses the overall credit quality performance of the loans held-for-investment portfolio through an integrated analysis of specific performance ratios. This approach forms the basis of the discussion in the sections immediately following: Credit Quality, Nonperforming Assets and Allowance for Credit Losses.

### **Credit Quality**

The Company utilizes a credit risk rating system to assist in monitoring credit quality. Loans are evaluated using the Company's internal credit risk rating of 1 through 10. For more information on the Company's credit quality indicators and internal credit risk ratings, refer to Note 7 — *Loans Receivable and Allowance for Credit Losses* to the Consolidated Financial Statements in this Form 10-Q.

The following table presents the Company's criticized loans as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023	December 31, 2022	Change	
			\$	%
<b>Criticized loans:</b>				
Special mention loans	\$ 330,741	\$ 468,471	\$ (137,730)	(29)%
Classified loans <sup>(1)</sup>	481,051	427,509	53,542	13 %
<b>Total criticized loans</b>	<b>\$ 811,792</b>	<b>\$ 895,980</b> <sup>(2)</sup>	<b>\$ (84,188)</b>	<b>(9)%</b>
Special mention loans to loans held-for-investment				
Classified loans to loans held-for-investment	0.66 %	0.97 %		
Criticized loans to loans held-for-investment	0.97 %	0.89 %		
	1.63 %	1.86 %		

(1) Consists of substandard, doubtful and loss categories.

(2) Excludes loans held-for-sale.

### Nonperforming Assets

Nonperforming assets are comprised of nonaccrual loans, other real estate owned ("OREO") and other nonperforming assets. Other nonperforming assets and OREO are reposessed assets and properties, respectively, acquired through foreclosure, or through full or partial satisfaction of loans held-for-investment. Nonperforming assets were \$115.5 million or 0.17% of total assets as of June 30, 2023, an increase of \$15.7 million or 16%, compared with \$99.8 million or 0.16% of total assets as of December 31, 2022.

The following table presents nonperforming assets information as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023	December 31, 2022	Change	
			\$	%
<b>Commercial:</b>				
C&I	\$ 61,879	\$ 50,428	\$ 11,451	23 %
<b>CRE:</b>				
CRE	15,895	23,244	(7,349)	(32)%
Multifamily residential	4,703	169	4,534	NM
Total CRE	20,598	23,413	(2,815)	(12)%
<b>Consumer:</b>				
Residential mortgage:				
Single-family residential	21,981	14,240	7,741	54 %
HELOCs	11,051	11,346	(295)	(3)%
Total residential mortgage	33,032	25,586	7,446	29 %
Other consumer	24	99	(75)	(76)%
Total nonaccrual loans	115,533	99,526	16,007	16 %
<b>OREO, net</b>	—	270	(270)	(100)%
<b>Total nonperforming assets</b>	<b>\$ 115,533</b>	<b>\$ 99,796</b>	<b>\$ 15,737</b>	<b>16 %</b>
Nonperforming assets to total assets	0.17 %	0.16 %		
Nonaccrual loans to loans held-for-investment	0.23 %	0.21 %		
Allowance for loan losses to nonaccrual loans	549.97 %	598.48 %		

NM — Not meaningful.

Loans are generally placed on nonaccrual status when they become 90 days past due or when the full collection of principal or interest becomes uncertain regardless of the length of past due status. Collectability is generally assessed based on economic and business conditions, the borrower's financial condition, and the adequacy of collateral, if any. For additional details regarding the Company's nonaccrual loan policy, see *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Loans Held-for-Investment* to the Consolidated Financial Statements in the Company's 2022 Form 10-K.

Nonaccrual loans were \$115.5 million as of June 30, 2023, an increase of \$16.0 million or 16% from \$99.5 million as of December 31, 2022. This increase was predominantly due to an increase in commercial nonaccrual loans, partially offset by charge-offs of commercial loans. As of June 30, 2023, \$68.1 million or 59% of nonaccrual loans were less than 90 days delinquent. In comparison, \$68.3 million or 69% of nonaccrual loans were less than 90 days delinquent as of December 31, 2022.

The following table presents the accruing loans past due by portfolio segment as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	Total Accruing Past Due Loans <sup>(1)</sup>		Change		Percentage of Total Loans Outstanding	
	June 30, 2023	December 31, 2022	\$	%	June 30, 2023	December 31, 2022
<b>Commercial:</b>						
C&I	\$ 5,638	\$ 9,355	\$ (3,717)	(40)%	0.04 %	0.06 %
CRE:						
CRE	15,189	14,185	1,004	7 %	0.11 %	0.10 %
Multifamily residential	962	1,000	(38)	(4)%	0.02 %	0.02 %
Construction and land	21,552	—	21,552	100 %	2.76 %	— %
Total CRE	37,703	15,185	22,518	148 %	0.19 %	0.08 %
<b>Total commercial</b>	<b>43,341</b>	<b>24,540</b>	<b>18,801</b>	<b>77 %</b>	<b>0.12 %</b>	<b>0.07 %</b>
<b>Consumer:</b>						
Residential mortgage:						
Single-family residential	31,952	25,653	6,299	25 %	0.26 %	0.23 %
HELOCs	11,813	8,786	3,027	34 %	0.63 %	0.41 %
Total residential mortgage	43,765	34,439	9,326	27 %	0.31 %	0.26 %
Other consumer	983	3,192	(2,209)	(69)%	1.44 %	4.18 %
<b>Total consumer</b>	<b>44,748</b>	<b>37,631</b>	<b>7,117</b>	<b>19 %</b>	<b>0.31 %</b>	<b>0.28 %</b>
<b>Total</b>	<b>\$ 88,089</b>	<b>\$ 62,171</b>	<b>\$ 25,918</b>	<b>42 %</b>	<b>0.18 %</b>	<b>0.13 %</b>

(1) There were no accruing loans past due 90 days or more as of both June 30, 2023 and December 31, 2022.

#### **Allowance for Credit Losses**

The Company maintains the allowance for credit losses at a level sufficient to provide appropriate reserves to absorb estimated future credit losses in accordance with GAAP. For additional information on the policies, methodologies and judgments used to determine the allowance for credit losses, see *Item 7. MD&A — Critical Accounting Estimates* and *Item 8. Financial Statements — Note 1 — Summary of Significant Accounting Policies* to the Consolidated Financial Statements in the Company's 2022 Form 10-K, and *Note 7 — Loans Receivable and Allowance for Credit Losses* to the Consolidated Financial Statements in this Form 10-Q.

The following table presents an allocation of the allowance for loan losses by loan portfolio segments and unfunded credit commitments as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023		December 31, 2022	
	Allowance Allocation	% of Loan Type to Total Loans	Allowance Allocation	% of Loan Type to Total Loans
<b>Allowance for loan losses</b>				
<b>Commercial:</b>				
C&I	\$ 375,333	31 %	\$ 371,700	33 %
CRE:				
CRE	168,505	29 %	149,864	29 %
Multifamily residential	22,938	9 %	23,373	10 %
Construction and land	11,325	2 %	9,109	1 %
Total CRE	202,768	40 %	182,346	40 %
<b>Total commercial</b>	<b>578,101</b>	<b>71 %</b>	<b>554,046</b>	<b>73 %</b>
<b>Consumer:</b>				
Residential mortgage:				
Single-family residential	51,513	25 %	35,564	23 %
HELOCs	4,526	4 %	4,475	4 %
Total residential mortgage	56,039	29 %	40,039	27 %
Other consumer	1,260	0 %	1,560	0 %
<b>Total consumer</b>	<b>57,299</b>	<b>29 %</b>	<b>41,599</b>	<b>27 %</b>
<b>Total allowance for loan losses</b>	<b>\$ 635,400</b>	<b>100 %</b>	<b>\$ 595,645</b>	<b>100 %</b>
<b>Allowance for unfunded credit commitments</b>	<b>\$ 29,728</b>		<b>\$ 26,264</b>	
<b>Total allowance for credit losses</b>	<b>\$ 665,128</b>		<b>\$ 621,909</b>	
Loans held-for-investment	\$ 49,828,364		\$ 48,202,430	
<b>Allowance for loan losses to loans held-for-investment</b>	<b>1.28 %</b>		<b>1.24 %</b>	
<b>Three Months Ended June 30,</b>				
<b>2023</b> <b>2022</b>				
Average loans held-for-investment	\$ 48,849,453	\$ 44,625,760	\$ 48,498,735	\$ 43,375,718
Annualized net charge-offs (recoveries) to average loans held-for-investment	0.06 %	(0.06) %	0.03 %	0.01 %

Second quarter of 2023 net charge-offs were \$7.5 million, or annualized 0.06% of average loans held-for-investment, compared with net recoveries of \$6.6 million, or annualized 0.06% of average loans held-for-investment for the second quarter of 2022. First half of 2023 net charge-offs were \$8.1 million or annualized 0.03% of average loans held-for-investment, compared with \$1.7 million or annualized 0.01% of average loans held-for-investment for the first half of 2022. The increase in net charge-offs in the second quarter of 2023 was primarily driven by higher losses in our C&I portfolio. The increase in net charge-offs in the first half of 2023 was primarily driven by lower recoveries in our C&I portfolio.

#### **Liquidity Risk Management**

##### **Liquidity**

Liquidity risk arises from the Company's inability to meet its customer deposit withdrawals and obligations to other counterparties as they come due, or to obtain adequate funding at a reasonable cost to meet those obligations. Liquidity risk also considers the stability of deposits. The objective of liquidity management is to manage the potential mismatch of asset and liability cash flows. Maintaining an adequate level of liquidity depends on the institution's ability to efficiently meet both expected and unexpected cash flow and collateral needs without adversely affecting daily operations or the financial condition of the institution. To achieve this objective, the Company analyzes its liquidity risk, maintains readily available liquid assets, and utilizes diverse funding sources including its stable core deposit base.

The Board of Directors' Risk Oversight Committee has primary oversight responsibility over liquidity risk management. At the management level, the Company's Asset/Liability Committee ("ALCO") establishes the liquidity guidelines that govern the day-to-day active management of the Company's liquidity position by requiring sufficient asset-based liquidity to cover potential funding requirements and avoid over-dependence on volatile, less reliable funding markets. These guidelines are established and monitored for both the Bank and East West on a stand-alone basis to ensure that the Company can serve as a source of strength for its subsidiaries. The ALCO regularly monitors the Company's liquidity status and related management processes, and provides regular reports to the Board of Directors. The Company's liquidity management practices have been effective under normal operating and stressed market conditions.

**Liquidity Risk — Liquidity Sources.** The Company's primary source of funding is from deposits generated by its banking business, which we believe is a relatively stable and low-cost source of funding. Our loans are funded by deposits, which amounted to \$55.66 billion as of June 30, 2023, compared with \$55.97 billion as of December 31, 2022. The Company's loan-to-deposit ratio was 90% as of June 30, 2023, compared with 86% as of December 31, 2022.

In addition to deposits, the Company has access to various sources of wholesale financing, including borrowing capacity with the FHLB and Federal Reserve Bank of San Francisco ("FRBSF"), such as under the BTFFP, unsecured federal funds lines of credit with various correspondent banks, and several master repurchase agreements with major brokerage companies to sustain an adequate liquid asset portfolio, meet daily cash demands and allow management flexibility to execute its business strategy. However, general financial market and economic conditions could impact our access and cost of external funding. Additionally, the Company's access to capital markets is affected by the ratings received from various credit rating agencies.

Unencumbered loans and/or debt securities were pledged to the FHLB, the FRBSF discount window, and the FRBSF BTFFP as collateral. The Company has established operational procedures to enable borrowing against these assets, including regular monitoring of the total pool of loans and debt securities eligible as collateral. Eligibility of collateral is defined in guidelines from the FHLB and FRBSF and is subject to change at their discretion. See *Item 2 — MD&A — Balance Sheet Analysis — Deposits and Other Sources of Funding* in this Form 10-Q for further details related to the Company's funding sources. The Company believes its cash and cash equivalents and available borrowing capacity described below provide sufficient liquidity above its expected cash needs.

The Company maintains its source of liquidity in the form of cash and cash equivalents and borrowing capacity with its eligible loans and debt securities as collateral. The following table presents the Company's total cash and cash equivalents and borrowing capacity as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023	December 31, 2022	Change	
			\$	%
Cash and cash equivalents	\$ 6,377,887	\$ 3,481,784	\$ 2,896,103	83 %
Interest-bearing deposits with banks	17,169	139,021	(121,852)	(88)%
Borrowing capacity:				
FHLB	12,846,387	12,773,996	72,391	1 %
FRBSF	8,370,223	2,049,048	6,321,175	308 %
Unpledged available securities	1,611,319	6,939,591	(5,328,272)	(77)%
Federal funds facility	941,000	1,136,000	(195,000)	(17)%
<b>Total</b>	<b>\$ 30,163,985</b>	<b>\$ 26,519,440</b>	<b>\$ 3,644,545</b>	<b>14 %</b>

The Company's total cash and cash equivalents and borrowing capacity totaled \$30.16 billion as of June 30, 2023, compared with \$26.52 billion as of December 31, 2022. The increase was primarily related to an increase in collateral available at the FRBSF and an increase in cash and cash equivalents, which was funded by borrowings from the BTFFP in the first quarter of 2023. The BTFFP was secured by pledged securities. The BTFFP borrowings reflected the Company's conservative liquidity management practices and were a cautionary measure in response to the volatility in the banking industry earlier in the year.

**Liquidity Risk — Cash Requirements.** In the ordinary course of business, the Company enters contractual obligations that require future cash payments, including funding for customer deposit withdrawals, repayments for short- and long-term borrowings, and other cash commitments. For additional information on these obligations, see *Note 9 — Deposits to the Consolidated Financial Statements* in the Company's 2022 Form 10-K, and *Note 4 — Assets Purchased under Resale Agreements and Sold under Repurchase Agreements*, *Note 8 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net and Variable Interest Entities* and *Note 10 — Short-Term Borrowings and Long-Term Debt* to the Consolidated Financial Statements in this Form 10-Q.

The Company also has off-balance sheet arrangements which represent transactions that are not recorded on the Consolidated Balance Sheet. The Company's off-balance sheet arrangements include (1) commitments to extend credit, such as loan commitments, commercial letters of credit for foreign and domestic trade, standby letters of credit ("SBLCs"), and financial guarantees, to meet the financing needs of its customers, (2) future interest obligations related to customer deposits and the Company's borrowings, and (3) transactions with unconsolidated entities that provide financing, liquidity, market risk or credit risk support to the Company, or engage in leasing, hedging or research and development services with the Company. Because many of these commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future funding requirements. The Company does not expect the total commitment amounts as of June 30, 2023 to have a material current or future impact on the Company's financial conditions or results of operations. Information about the Company's loan commitments, commercial letters of credit and SBLCs is provided in *Note 11 — Commitments and Contingencies* to the Consolidated Financial Statements in this Form 10-Q.

The Consolidated Statement of Cash Flows summarizes the Company's sources and uses of cash by type of activity for the six months ended June 30, 2023 and 2022. Excess cash generated by operating and investing activities may be used to repay outstanding debt or invest in liquid assets.

**Liquidity Risk — Liquidity for East West.** In addition to bank level liquidity management, the Company manages liquidity at the parent company level for various operating needs including payment of dividends, repurchases of common stock, principal and interest payments on its borrowings, acquisitions and additional investments in its subsidiaries. East West's primary source of liquidity is from cash dividends distributed by its subsidiary, East West Bank. The Bank is subject to various statutory and regulatory restrictions on its ability to pay dividends as discussed in *Item 1. Business — Supervision and Regulation — Dividends and Other Transfers of Funds* in the Company's 2022 Form 10-K. East West held \$253.9 million and \$228.5 million in cash and cash equivalents as of June 30, 2023 and December 31, 2022, respectively. Management believes that East West has sufficient cash and cash equivalents to meet the projected cash obligations for the coming year.

**Liquidity Risk — Liquidity Stress Testing.** The Company utilizes liquidity stress analysis to determine the appropriate amounts of liquidity to maintain at the Company, foreign subsidiary and foreign branch to meet contractual and contingent cash outflows under a range of scenarios. Scenario analyses include assumptions about significant changes in key funding sources, market triggers, potential uses of funding and economic conditions in certain countries. In addition, Company-specific events are incorporated into the stress testing. For example, based on the Company's analysis of the banking industry disruption in the first half of 2023, deposit runoffs were assumed to be more front-loaded to trigger earlier remediation actions. Liquidity stress tests are conducted to ascertain potential mismatches between liquidity sources and uses over a variety of time horizons, both immediate and longer term, and over a variety of stressed conditions. Given the range of potential stresses, the Company maintains contingency funding plans on a consolidated basis and for individual entities.

As of June 30, 2023, the Company believes it has adequate liquidity resources to conduct operations and meet other needs in the ordinary course of business, and is not aware of any events that are reasonably likely to have a material adverse effect on its liquidity, capital resources or operations. Given the uncertain and rapidly changing market and economic conditions, the Company will continue to actively evaluate the impact on its business and financial position. For more details on how economic conditions may impact our liquidity, see *Item 1A. Risk Factors* in the Company's 2022 Form 10-K.

## **Market Risk Management**

Market risk refers to the risk of potential loss due to adverse movements in market risk factors, including interest rates, foreign exchange rates, commodity prices, and credit spreads. The Company is primarily exposed to interest rate risk through its core business activities of extending loans and acquiring deposits. There have been no significant changes in our risk management practices as described in *Item 7. MD&A — Market Risk Management* in the Company's 2022 Form 10-K.

### ***Interest Rate Risk Management***

Interest rate risk is the risk that market fluctuations in interest rates can have a negative impact on the Company's earnings and capital stemming from mismatches in the Company's asset and liability cash flows primarily arising from customer-related activities such as lending and deposit-taking. The Company is subject to interest rate risk because:

- Assets and liabilities may mature or reprice at different times. If assets reprice faster than liabilities and interest rates are generally rising, earnings will initially increase;
- Assets and liabilities may reprice at the same time but by different amounts;
- Short- and long-term market interest rates may change by different amounts. For example, the shape of the yield curve may affect the yield of new loans and funding costs differently;
- The remaining maturity of various assets or liabilities may shorten or lengthen as interest rates change. For example, if long-term mortgage interest rates increase sharply, mortgage-related products may pay down at a slower rate than anticipated, which could impact portfolio income and valuation; or
- Interest rates may have a direct or indirect effect on loan demand, collateral values, mortgage origination volume, and the fair value of other financial instruments.

The ALCO coordinates the overall management of the Company's interest rate risk, meets regularly to review the Company's open market positions and establishes policies to monitor and limit exposure to market risk. Interest rate risk management is carried out primarily through strategies involving the Company's loan portfolio, debt securities portfolio, available funding channels and capital market activities. In addition, the Company's policies permit the use of derivative instruments to assist in managing interest rate risk.

Interest rate risk exposure is measured and monitored through various risk management tools, which include a simulation model that performs interest rate sensitivity analyses under multiple interest rate scenarios against a baseline. The simulation model incorporates the market's forward rate expectations and the Company's earning assets and liabilities. The net interest income simulation model is based on the actual maturity and repricing characteristics of the Company's interest rate sensitive assets, liabilities, and related derivative contracts. It also incorporates various assumptions, which management believes to be reasonable but may have a significant impact on the results.

Simulation results are highly dependent on input assumptions. To the extent the actual behavior is different from the assumptions used in the models, there could be material changes in interest rate sensitivity results. The assumptions applied in the model are documented, supported, and periodically back-tested to assess the reasonableness and effectiveness. For a more detailed discussion of the Company's interest income simulation model, refer to *Item 7. MD&A — Market Risk Management* in the Company's 2022 Form 10-K.

The Federal Reserve continued its aggressive response to inflation by incrementally raising the target range for the fed funds rate during the first half of 2023. On July 26, 2023 the Federal Reserve raised the target rate range to 5.25% to 5.50%.

### ***Twelve-Month Net Interest Income Simulation***

Net interest income simulation modeling measures interest rate risk through earnings volatility. The simulation projects the cash flow changes in interest rate sensitive assets and liabilities, expressed in terms of net interest income, over a specified time horizon for defined interest rate scenarios. Net interest income simulations provide insight into the impact of market rate changes on earnings, which help guide risk management decisions. The Company assesses interest rate risk by comparing the changes of net interest income in different interest rate scenarios.

The following table presents the Company's net interest income sensitivity related to an instantaneous and sustained non-parallel shift in market interest rates by 100 and 200 bps as of June 30, 2023 and December 31, 2022, based on a static balance sheet as of the date of the analysis.

Change in Interest Rates (in bps)	Net Interest Income Volatility <sup>(1)</sup>	
	June 30, 2023	December 31, 2022
+200	3.9 %	11.6 %
+100	2.3 %	5.9 %
-100	(3.0) %	(5.3) %
-200	(6.3) %	(8.6) %

(1) The percentage change represents net interest income change over a 12-month period in a stable interest rate environment versus in the various interest rate scenarios.

The composition of the Company's loan portfolio creates sensitivity to interest rate movements due to a mismatch of repricing behavior between the floating-rate loan portfolio and deposit products. In the table above, net interest income volatility expressed in relation to base-case net interest income decreased as of June 30, 2023. This decrease reflected updates to the deposit repricing assumptions and deposit product mix. Noninterest-bearing deposit account balances are assumed to be sensitive to interest rate levels and migrate to interest-bearing deposit accounts.

The Company also models scenarios based on gradual shifts in interest rates and assesses the corresponding impacts. These interest rate scenarios provide additional information to estimate the Company's underlying interest rate risk. The rate ramp table below shows the net interest income volatility under a gradual non-parallel shift of the yield curve, in even monthly increments over the first 12 months, followed by rates held constant thereafter based on a flat balance sheet as of the date of the analysis.

Change in Interest Rates (in bps)	Net Interest Income Volatility	
	June 30, 2023	December 31, 2022
+200 Rate Ramp	1.7 %	6.3 %
+100 Rate Ramp	0.9 %	3.4 %
-100 Rate Ramp	(1.1) %	(2.4) %
-200 Rate Ramp	(2.3) %	(4.9) %

As of June 30, 2023, the Company's net interest income profile reflects an asset sensitive position, where assets reprice more than liabilities. Net interest income is expected to increase when interest rates rise as the Company has a large population of variable rate loans, primarily tied to Prime and Term SOFR indices. The Company's interest income is sensitive to changes in short-term interest rates. As of June 30, 2023, the Company designated interest rate contracts with a notional amount of \$5.25 billion as cash flow hedges, which reduced net interest income volatility by approximately 1.6% of the base net interest income for every 100 bps change in interest rate. The Company's deposit portfolio is primarily composed of non-maturity deposits, which are not directly tied to short-term interest rate indices, but are, nevertheless, sensitive to changes in short-term interest rates. The modeled results are highly sensitive to deposit durations, beta, deposit mix and other behavioral assumptions, which were derived using a combination of quantitative and qualitative approaches. Actual results may deviate from the model results in terms of net interest income due to earning asset growth variation and deposit mix changes based on customer preferences relative to the interest rate environment. During a period of declining interest rates, balance sheet growth could offset headwinds to net interest income from yield compression.

#### ***Economic Value of Equity at Risk***

Economic value of equity ("EVE") is a cash flow calculation that takes the present value of all asset cash flows and subtracts the present value of all liability cash flows. This calculation is used for asset/liability management and measures changes in the economic value of the bank.

The economic value approach provides a comparatively broader scope than the net interest income volatility approach since it represents the discounted present value of cash flows over the expected life of the instruments. Due to this longer horizon, EVE is useful to identify risks arising from repricing, prepayment and maturity gaps between assets and liabilities on the balance sheet, as well as from off-balance sheet derivative exposure, over their lifetime. This long-term economic perspective into the Company's interest rate risk profile allows the Company to identify anticipated negative effects of interest rate fluctuations. However, the difference in time horizons can cause the EVE analysis to diverge from the shorter term net interest income analysis presented above. Given the uncertainty of the magnitude, timing and direction of future interest rate movements, the shape of the yield curve, and potential changes to the balance sheet, actual results may vary from those predicted by the Company's model.

The following table presents the Company's EVE sensitivity related to an instantaneous non-parallel shift in market interest rates by 100 and 200 bps as of June 30, 2023 and December 31, 2022:

Change in Interest Rates (in bps)	EVE Volatility <sup>(1)</sup>	
	June 30, 2023	December 31, 2022
+200	(8.1)%	(6.0) %
+100	(3.5)%	(2.9) %
-100	1.5 %	1.1 %
-200	3.0 %	2.3 %

(1) The percentage change represents net portfolio value change of the Company in a stable interest rate environment versus in the various interest rate scenarios.

As of June 30, 2023, the Company's EVE is expected to decrease when interest rates rise. The change in EVE sensitivity was primarily due to updated deposit modeling assumptions, which decreased the duration of the non-maturity deposit portfolio.

### **Derivatives**

It is the Company's policy not to speculate on the future direction of interest rates, foreign currency exchange rates and commodity prices. However, the Company periodically enters into derivative transactions in order to manage its exposure to market risk, primarily interest rate risk and foreign currency risk. The Company believes these derivative transactions, when properly structured and managed, provide a hedge against inherent risk in certain assets and liabilities or against risk in specific transactions. Hedging transactions may be implemented using a variety of derivative instruments such as swaps, forwards, options, and collars. The Company uses interest rate swaps to hedge the variability in interest received on certain floating-rate commercial loans and interest paid on certain floating-rate borrowings. Foreign exchange derivatives are used in net investment hedging strategies to mitigate the risk of changes in the U.S. dollar equivalent value of a designated monetary amount of the Company's net investment in East West Bank (China) Limited. Prior to entering into any accounting hedge activities, the Company analyzes the costs and benefits of the hedge in comparison to alternative strategies. The Company also repositions its hedging derivatives portfolio based on the current assessment of economic and financial conditions, including the interest rate and foreign currency environments, balance sheet composition and trends, and the relative mix of its cash and derivative positions.

In addition, the Company enters into derivative transactions in order to accommodate its customers with their business needs or to assist customers with their risk management objectives, such as managing exposure to fluctuations in interest rates, foreign currencies and commodity prices. To economically hedge against the derivative contracts entered into with the Company's customers, the Company enters into offsetting derivative contracts with third-party financial institutions, some of which are cleared through central clearing organizations. The exposures from derivative transactions are collateralized by cash and/or eligible securities based on limits as set forth in the respective agreements between the Company and counterparty financial institutions. The changes in fair values of the derivative contracts traded with third-party financial institutions are expected to be largely comparable to the changes in fair values of the derivative transactions executed with customers throughout the terms of these contracts, except for the credit valuation adjustment component in the contracts and the spread variances between the customer derivatives and the offsetting financial counterparty positions. The Company also utilizes foreign exchange contracts that are not designated as hedging instruments to mitigate the economic effect of fluctuations in certain foreign currency on-balance sheet assets and liabilities, primarily foreign currency denominated deposits offered to its customers.

The Company is subject to credit risk associated with the counterparties to the derivative contracts. This counterparty credit risk is a multi-dimensional form of risk, affected by both the exposure and credit quality of the counterparty, both of which are sensitive to market-induced changes. The Company's Credit Risk Management Committee provides oversight of credit risk and the Company has guidelines in place to manage counterparty concentration, tenor limits, and collateral. The Company manages the credit risk of its derivative positions by diversifying its positions among various counterparties, by entering into legally enforceable master netting agreements, and by requiring collateral arrangements, where possible. The Company may also transfer counterparty credit risk related to interest rate swaps to institutional third-parties through the use of credit risk participation agreements. Certain derivative contracts are required to be cleared through central clearinghouses, to further mitigate counterparty credit risk, where variation margin is applied daily as settlement to the fair value of the derivative contracts. In addition, the Company incorporates credit value adjustments and other market standard methodologies to appropriately reflect the counterparty's and the Company's own nonperformance risk in the fair value measurement of its derivatives. As of June 30, 2023, the Company anticipates performance by its counterparties and has not incurred any related credit losses.

The following table summarizes certain information on derivative instruments designated as accounting hedges and utilized by the Company in its management of interest rate and foreign currency risk as of June 30, 2023 and December 31, 2022:

(\$ in thousands)	June 30, 2023		December 31, 2022	
	Interest Rate Contracts Hedging Loans <sup>(1)</sup>	Interest Rate Contracts Hedging Borrowings <sup>(2)</sup>	Interest Rate Contracts Hedging Loans <sup>(1)</sup>	Interest Rate Contracts Hedging Borrowings <sup>(2)</sup>
<b>Cash flow hedges</b>				
<b>Notional amount</b>	\$ 5,000,000 <sup>(3)</sup>	\$ —	\$ 3,000,000 <sup>(3)</sup>	\$ 200,000
<b>Weighted average:</b>				
Receive rate	4.95 %	NA	4.91 %	3.83 %
Pay rate	7.10 %	NA	6.23 %	0.48 %
Remaining term (in months)	41.9	NA	46.6	3.2
 <b>(\$ in thousands)</b>				
<b>Net investment hedges</b>				
<b>Notional amount</b>	\$ 81,480	\$ —	\$ 84,832	\$ —
Hedged percentage <sup>(4)</sup>	43 %	—	44 %	—
Remaining term (in months)	8.7	—	2.6	—

NA — Not applicable.

(1) Represents receive-fixed/pay-floating interest rate swaps and excludes interest rate collars. Floating rates paid are based on one-month LIBOR, SOFR, or Prime.

(2) Represents receive-floating/pay-fixed interest rate swaps. Floating rate received was based on three-month LIBOR. The hedge was terminated during the first quarter of 2023.

(3) Interest rate collars in notional amount of \$250.0 million designated to hedge loans were not included as of both June 30, 2023 and December 31, 2022.

(4) Represents percentage between the notional of outstanding foreign exchange contracts and the net RMB exposure from East West Bank (China) Limited.

Additional information on the Company's derivatives is presented in *Note 1 — Summary of Significant Accounting Policies — Significant Accounting Policies — Derivatives* to the Consolidated Financial Statements in the Company's 2022 Form 10-K, *Note 3 — Fair Value Measurement and Fair Value of Financial Instruments*, and *Note 6 — Derivatives* to the Consolidated Financial Statements in this Form 10-Q.

## Critical Accounting Policies and Estimates

The Company's significant accounting policies are described in *Note 1 — Summary of Significant Accounting Policies* to the Consolidated Financial Statements in the Company's 2022 Form 10-K. Certain of these policies include critical accounting estimates, which are subject to valuation assumptions, subjective or complex judgments about matters that are inherently uncertain, and it is likely that materially different amounts could be reported under different assumptions and conditions. The Company has procedures and processes in place to facilitate making these judgments. The following accounting policies are critical to the Company's Consolidated Financial Statements:

- allowance for credit losses;
- fair value estimates;
- goodwill impairment; and
- income taxes.

For additional information on the Company's critical accounting estimates involving significant judgments, see *Item 7. MD&A — Critical Accounting Estimates* in the Company's 2022 Form 10-K.

## Reconciliation of GAAP to Non-GAAP Financial Measures

To supplement the Company's unaudited interim Consolidated Financial Statements presented in accordance with U.S. GAAP, the Company uses certain non-GAAP measures of financial performance. Non-GAAP financial measures are not prepared in accordance with, or as an alternative to U.S. GAAP. Generally, a non-GAAP financial measure is a numerical measure of a company's performance that either excludes or includes amounts, or is subject to adjustments that have such an effect, that are not normally excluded or included in the most directly comparable financial measure that is calculated and presented in accordance with U.S. GAAP. The non-GAAP financial measures discussed in this Form 10-Q are return on average TCE, adjusted efficiency ratio, and tangible book value per share. Certain additional non-GAAP financial measures that are components of the foregoing non-GAAP financial measures are also set forth and reconciled in the table below. The Company believes these non-GAAP financial measures, when taken together with the corresponding U.S. GAAP financial measures, provide meaningful supplemental information regarding its performance, and allow comparability to prior periods. These non-GAAP financial measures may be different from non-GAAP financial measures used by other companies, limiting their usefulness for comparison purposes.

The following tables present the reconciliations of U.S. GAAP to non-GAAP financial measures for the periods presented:

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net income	(a) \$ 312,031	\$ 258,329	\$ 634,470	\$ 495,981
Add: Amortization of core deposit intangibles	440	488	881	999
Amortization of mortgage servicing assets	342	364	698	756
Tax effect of amortization adjustments <sup>(1)</sup>	(230)	(245)	(463)	(505)
<b>Tangible net income (non-GAAP)</b>	<b>(b) \$ 312,583</b>	<b>\$ 258,936</b>	<b>\$ 635,586</b>	<b>\$ 497,231</b>
Average stockholders' equity	(c) \$ 6,440,996	\$ 5,682,427	\$ 6,312,872	\$ 5,762,078
Less: Average goodwill	(465,697)	(465,697)	(465,697)	(465,697)
Average other intangible assets <sup>(2)</sup>	(6,921)	(8,827)	(7,306)	(9,016)
<b>Average tangible book value (non-GAAP)</b>	<b>(d) \$ 5,968,378</b>	<b>\$ 5,207,903</b>	<b>\$ 5,839,869</b>	<b>\$ 5,287,365</b>
<b>Return on average common equity<sup>(3)</sup></b>	<b>(a)/(c) 19.43 %</b>	<b>18.23 %</b>	<b>20.27 %</b>	<b>17.36 %</b>
<b>Return on average TCE<sup>(3)</sup> (non-GAAP)</b>	<b>(b)/(d) 21.01 %</b>	<b>19.94 %</b>	<b>21.95 %</b>	<b>18.96 %</b>

(1) Applied statutory tax rate of 29.29% for the second quarter and first half of 2023. Applied statutory tax rate of 28.77% for the second quarter and first half of 2022.

(2) Includes core deposit intangibles and mortgage servicing assets.

(3) Annualized.

(\$ in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net interest income before provision for credit losses	(a) \$ 566,746	\$ 472,952	\$ 1,166,607	\$ 888,565
Total noninterest income	78,631	78,444	138,609	158,187
<b>Total revenue</b>	<b>(b) \$ 645,377</b>	<b>\$ 551,396</b>	<b>\$ 1,305,216</b>	<b>\$ 1,046,752</b>
Noninterest income	78,631	78,444	138,609	158,187
Add: Write-off of AFS debt security <sup>(1)</sup>	—	—	10,000	—
Adjusted noninterest income (non-GAAP)	(c) 78,631	78,444	148,609	158,187
<b>Adjusted revenue (non-GAAP)</b>	<b>(a)+(c)=(d) \$ 645,377</b>	<b>\$ 551,396</b>	<b>\$ 1,315,216</b>	<b>\$ 1,046,752</b>
Total noninterest expense	(e) \$ 261,789	\$ 196,860	\$ 480,236	\$ 386,310
Less: Amortization of tax credit and other investments	(55,914)	(14,979)	(66,024)	(28,879)
Amortization of core deposit intangibles	(440)	(488)	(881)	(999)
Repurchase agreements' extinguishment cost <sup>(1)</sup>	—	—	(3,872)	—
<b>Adjusted noninterest expense (non-GAAP)</b>	<b>(f) \$ 205,435</b>	<b>\$ 181,393</b>	<b>\$ 409,459</b>	<b>\$ 356,432</b>
<b>Efficiency ratio</b>	<b>(e)/(b) 40.56 %</b>	<b>35.70 %</b>	<b>36.79 %</b>	<b>36.91 %</b>
<b>Adjusted efficiency ratio (non-GAAP)</b>	<b>(f)/(d) 31.83 %</b>	<b>32.90 %</b>	<b>31.13 %</b>	<b>34.05 %</b>

(1) During the first quarter of 2023, the Company recorded a \$10.0 million pre-tax impairment write-off of an AFS debt security. In addition, the Company prepaid \$300.0 million of repurchase agreements and incurred a debt extinguishment cost of \$3.9 million.

(\$ and shares in thousands, except per share data)	June 30, 2023		December 31, 2022	
Stockholders' equity	(a) \$ 6,461,697	\$ 5,984,612		
Less: Goodwill	(465,697)	(465,697)		
Other intangible assets <sup>(1)</sup>	(6,418)	(7,998)		
<b>Tangible book value (non-GAAP)</b>	<b>(b) \$ 5,989,582</b>	<b>\$ 5,510,917</b>		
<b>Number of common shares at period-end</b>	<b>(c) 141,484</b>		<b>140,948</b>	
<b>Book value per share</b>	<b>(a)/(c) \$ 45.67</b>	<b>\$ 42.46</b>		
<b>Tangible book value per share (non-GAAP)</b>	<b>(b)/(c) \$ 42.33</b>	<b>\$ 39.10</b>		

(1) Includes core deposit intangibles and mortgage servicing assets.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For quantitative and qualitative disclosures regarding market risk in the Company's portfolio, see *Note 6 — Derivatives to the Consolidated Financial Statements* in this Form 10-Q and *Item 2. MD&A — Risk Management — Market Risk Management* in this Form 10-Q.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Disclosure Controls and Procedures**

As of June 30, 2023, pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Company conducted an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act). Based upon that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2023.

The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC. The Company's disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that the Company files under the Exchange Act is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

#### **Change in Internal Control over Financial Reporting**

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended June 30, 2023, that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

## PART II — OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

See Note 11 — *Commitments and Contingencies — Litigation* to the Consolidated Financial Statements in Part I of this Form 10-Q, incorporated herein by reference.

### ITEM 1A. RISK FACTORS

The Company's 2022 Form 10-K contains disclosure regarding the risks and uncertainties related to the Company's business under the heading *Item 1A. Risk Factors*. There have been no material changes to the Company's risk factors as presented in the Company's 2022 Form 10-K, except as described below:

#### Risks Related to Our Operations

***We may be impacted by the actions, soundness or creditworthiness of other financial institutions, which can cause disruption within the industry and increase expenses. (1)***

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. We execute transactions with various counterparties in the financial industry, including broker-dealers, commercial banks, and investment banks. Defaults or failures of financial services institutions and instability in the financial services industry in general can lead to market-wide liquidity problems, increased credit risk and withdrawals of uninsured deposits. The failures of Silicon Valley Bank, Signature Bank, and First Republic Bank in the first half of 2023 resulted in significant disruption in the financial services industry and negative media attention, which has also adversely impacted the volatility and market prices of the securities of financial institutions and resulted in outflows of deposits for us and many other financial institutions. These events have adversely impacted and could continue to adversely affect our business, results of operations, and financial condition, as well as the market price and volatility of our common stock.

The cost of resolving the recent bank failures is expected to lead to special assessments by the FDIC to replenish the DIF, pursuant to a rule the FDIC proposed on May 11, 2023. Such events may also increase the risk of a recession or lead to regulatory changes and initiatives that could adversely impact the Company. Changes to laws or regulations, or the impositions of additional restrictions through supervisory or enforcement activities, could have a material impact on our business. Regulatory changes could also adversely impact our ability to access funding, increase the cost of funding, limit our access to capital markets, and negatively impact our overall financial condition.

***The proportion of our deposit account balances that exceed FDIC insurance limits may expose us to enhanced liquidity risk.***

A significant factor in the bank failures in the first half of 2023 appears to have been the proportion of the deposits held by each institution that exceeded applicable FDIC insurance limits, and the withdrawal of such deposits over a short period of time. If a significant portion of our deposits were to be withdrawn within a short period of time such that additional sources of funding would be required to meet withdrawal demands, we may be unable to obtain funding at favorable terms, which may have an adverse effect on our net interest margin. Moreover, obtaining adequate funding to meet our deposit obligations may be more challenging during periods of elevated interest rates and financial industry instability. Our ability to attract depositors during a time of actual or perceived distress or instability in the marketplace may be limited. Further, interest rates paid for borrowing generally exceed the interest rates paid on deposits. This spread may be exacerbated by higher prevailing interest rates. In addition, because our AFS debt securities lose value when interest rates rise, our ability to cover liquidity needs from sale or pledging of these securities may be negatively impacted during periods of elevated interest rates. Under these circumstances, we may be required to access additional funding from other sources in order to manage our liquidity risk.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

There were no unregistered sales of equity securities or repurchase activities during the three months ended June 30, 2023.

---

(1) Represents an update to Item 1A. Risk Factors in the Company's 2022 Form 10-K under the heading, "The actions and soundness of other financial institutions could affect us."

## ITEM 5. OTHER INFORMATION

During the three months ended June 30, 2023, none of the Company's directors or Section 16 reporting officers adopted or terminated any Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of the SEC's Regulation S-K).

## ITEM 6. EXHIBITS

The following exhibit index lists Exhibits filed, or in the case of Exhibits 32.1 and 32.2 furnished, with this report:

Exhibit No.	Exhibit Description
3.1	Certificate of Incorporation of the Registrant [Incorporated by reference to Exhibit 3(i) from Registrant's Registration Statement on Form S-4 filed with the Commission on September 17, 1998 (File No. 333-63605).]
3.1.1	Certificate of Amendment to Certificate of Incorporation of the Registrant [Incorporated by reference to Exhibit 3(i).1 from Registrant's Annual Report on Form 10-K for the year ended December 31, 2002 filed with the Commission on March 28, 2003 (File No. 000-24939).]
3.1.2	Amendment to Certificate of Incorporation to Increase Authorized Shares of the Registrant [Incorporated by reference from Registrant's Definitive Proxy Statement on Schedule 14A filed with the Commission on April 15, 2005 (File No. 000-24939).]
3.1.3	Certificate of Amendment to Certificate of Incorporation of the Registrant [Incorporated by reference to Exhibit A from Registrant's Definitive Proxy Statement on Schedule 14A filed with the Commission on April 23, 2008 (File No. 000-24939).]
3.1.4	Certificate of Designations of 8.00% Non-Cumulative Perpetual Convertible Preferred Stock, Series A of the Registrant [Incorporated by reference to Exhibit 3.1 from Registrant's Current Report on Form 8-K, filed with the Commission on April 30, 2008 (File No. 000-24939).]
3.1.5	Certificate of Designations of Fixed Rate Cumulative Perpetual Preferred Stock, Series B of the Registrant [Incorporated by reference to Exhibit 3.1, 4.1 from Registrant's Current Report on Form 8-K filed with the Commission on December 9, 2008 (File No. 000-24939).]
3.1.6	Certificate of Designations of Mandatorily Convertible Cumulative Non-Voting Perpetual Preferred Stock, Series C of the Registrant [Incorporated by reference to Exhibit 3.1, 4.1 from Registrant's Current Report on Form 8-K filed with the Commission on November 12, 2009 (File No. 000-24939).]
3.2	Amended and Restated Bylaws of the Registrant dated March 14, 2023 [Incorporated by reference to Exhibit 3.1 from Registrant's Current Report on Form 8-K filed with the Commission on March 17, 2023 (File No. 000-24939).]
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Furnished herewith.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Furnished herewith.
101.INS	The instance document does not appear in the interactive data file because its XBRL tags are embedded within the inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document. Filed herewith.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document. Filed herewith.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document. Filed herewith.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document. Filed herewith.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document. Filed herewith.
104	Cover Page Interactive Data (formatted as Inline XBRL and contained in Exhibit 101 filed herewith). Filed herewith.

## GLOSSARY OF ACRONYMS

<b>AFS</b>	Available-for-sale	<b>HELOC</b>	Home equity lines of credit
<b>ALCO</b>	Asset/Liability Committee	<b>HTM</b>	Held-to-maturity
<b>AOCI</b>	Accumulated other comprehensive (loss) income	<b>ICS</b>	Insured cash sweep
<b>ARR</b>	Alternative reference rate	<b>LCH</b>	London Clearing House
<b>ASC</b>	Accounting Standards Codification	<b>LGD</b>	Loss given default
<b>ASU</b>	Accounting Standards Update	<b>LIBOR</b>	London Interbank Offered Rate
<b>BTFP</b>	Bank Term Funding Program	<b>LTV</b>	Loan-to-value
<b>C&amp;I</b>	Commercial and industrial	<b>MD&amp;A</b>	Management's Discussion and Analysis of Financial Condition and Results of Operations
<b>CECL</b>	Current expected credit losses	<b>MMBTU</b>	Million British thermal unit
<b>CFPB</b>	Consumer Financial Protection Bureau	<b>NAV</b>	Net asset value
<b>CLO</b>	Collateralized loan obligations	<b>NRSRO</b>	Nationally recognized statistical rating organizations
<b>CME</b>	Chicago Mercantile Exchange	<b>OREO</b>	Other real estate owned
<b>CRA</b>	Community Reinvestment Act	<b>PD</b>	Probability of default
<b>CRE</b>	Commercial real estate	<b>RMB</b>	Chinese Renminbi
<b>DIF</b>	Deposit Insurance Fund	<b>ROA</b>	Return on average assets
<b>EPS</b>	Earnings per share	<b>ROE</b>	Return on average equity
<b>ERM</b>	Enterprise risk management	<b>RPA</b>	Credit risk participation agreement
<b>EVE</b>	Economic value of equity	<b>RSU</b>	Restricted stock unit
<b>FASB</b>	Financial Accounting Standards Board	<b>SBLC</b>	Standby letters of credit
<b>FDIC</b>	Federal Deposit Insurance Corporation	<b>SEC</b>	U.S. Securities and Exchange Commission
<b>FHLB</b>	Federal Home Loan Bank	<b>SOFR</b>	Secured Overnight Financing Rate
<b>FIL</b>	Financial Institution Letter	<b>TCE</b>	Tangible Common Equity
<b>FRBSF</b>	Federal Reserve Bank of San Francisco	<b>TDR</b>	Troubled debt restructuring
<b>FTP</b>	Funds transfer pricing	<b>U.S.</b>	United States
<b>GAAP</b>	Generally Accepted Accounting Principles	<b>USD</b>	U.S. dollar
<b>GDP</b>	Gross Domestic Product		

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 8, 2023

EAST WEST BANCORP, INC.  
(Registrant)

By /s/ IRENE H. OH

Irene H. Oh

*Executive Vice President and  
Chief Financial Officer*

**CERTIFICATION**

**CERTIFICATION PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002  
FOR THE CHIEF EXECUTIVE OFFICER**

I, Dominic Ng, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of East West Bancorp, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 8, 2023

/s/ DOMINIC NG

Dominic Ng

*Chief Executive Officer*

**CERTIFICATION**

**CERTIFICATION PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002  
FOR THE CHIEF FINANCIAL OFFICER**

I, Irene H. Oh, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of East West Bancorp, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 8, 2023

/s/ IRENE H. OH

Irene H. Oh

*Chief Financial Officer*

**CERTIFICATION**

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of East West Bancorp, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Dominic Ng, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, based on my knowledge that:

- a. the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- b. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 8, 2023

/s/ DOMINIC NG

Dominic Ng  
*Chief Executive Officer*

**CERTIFICATION**

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of East West Bancorp, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Irene H. Oh, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, based on my knowledge that:

- a. the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- b. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 8, 2023

*/s/ IRENE H. OH*

Irene H. Oh

*Chief Financial Officer*