

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: **September 30, 2024**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**000-27205**

(Commission File No.)

**PEOPLES BANCORP OF NORTH CAROLINA, INC.**

(Exact name of registrant as specified in its charter)

**North Carolina**

(State or other jurisdiction of incorporation or organization)

**56-2132396**

(IRS Employer Identification No.)

**518 West C Street, Newton, North Carolina**

(Address of principal executive offices)

**28658**

(Zip Code)

**(828) 464-5620**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13 (a)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date. **5,457,646 shares of common stock, outstanding at October 31, 2024.**

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**FORWARD-LOOKING STATEMENTS**

Statements made in this Quarterly Report on Form 10-Q, other than those concerning historical information, should be considered forward-looking statements pursuant to the safe harbor provisions of the Securities Exchange Act of 1934 and the Private Securities Litigation Act of 1995. These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of management and on the information available to management at the time that this Quarterly Report on Form 10-Q was prepared. These statements can be identified by the use of words like "expect," "anticipate," "estimate," and "believe," variations of these words and other similar expressions. Readers should not place undue reliance on forward-looking statements as a number of important factors could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause actual results to differ include, but are not limited to, (1) competition in the markets served by the registrant and its subsidiaries, (2) changes in the interest rate environment, (3) general national, regional or local economic conditions may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and the possible impairment of collectibility of loans, (4) legislative or regulatory changes, including changes in accounting standards, (5) significant changes in the federal and state legal and regulatory environments and tax laws, (6) the impact of changes in monetary and fiscal policies, laws, rules and regulations and (7) other risks and factors identified in other filings with the Securities and Exchange Commission, including but not limited to, those described in the registrant's Annual Report on Form 10-K for the year ended December 31, 2023.

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**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**PEOPLES BANCORP OF NORTH CAROLINA, INC.**  
**Consolidated Balance Sheets**  
**September 30, 2024 and December 31, 2023**  
**(Dollars in thousands)**

Assets	September 30 2024 (Unaudited)	December 31, 2023 (Audited)
Cash and due from banks	\$ 36,061	32,819
Interest-bearing deposits	37,101	49,556
Cash and cash equivalents	73,162	82,375
Investment securities available for sale	398,573	391,924
Other investments	2,753	2,874
Total securities	401,326	394,798
Mortgage loans held for sale	1,218	686
Loans	1,124,177	1,093,066
Less allowance for credit losses	(10,616)	(11,041)
Net loans	1,113,561	1,082,025
Premises and equipment, net	15,206	16,702
Cash surrender value of life insurance	18,482	18,134
Right of use lease asset	4,194	4,731
Accrued interest receivable and other assets	34,501	36,459
Total assets	\$ 1,661,650	1,635,910

Liabilities and Shareholders' Equity

Deposits:

Noninterest-bearing demand	\$ 408,766	432,687
Interest-bearing demand, MMDA & savings	728,142	620,244
Time, over \$250,000	143,573	148,904
Other time	199,496	190,210
<b>Total deposits</b>	<b>1,479,977</b>	<b>1,392,045</b>

Securities sold under agreements to repurchase	8,429	86,715
Junior subordinated debentures	15,464	15,464
Lease liability	4,312	4,832
Accrued interest payable and other liabilities	17,186	15,838
<b>Total liabilities</b>	<b>1,525,368</b>	<b>1,514,894</b>

Commitments and contingencies

Shareholders' equity:

Preferred stock, no par value; authorized 5,000,000 shares; no shares issued and outstanding	-	-
Common stock, no par value; authorized 20,000,000 shares; issued and outstanding 5,457,646 shares at September 30, 2024 and 5,534,499 shares at December 31, 2023	48,678	50,625
Common stock held by deferred compensation trust, at cost: 158,905 shares at September 30, 2024 and 163,702 shares at December 31, 2023	(1,772)	(1,910)
Deferred compensation	1,772	1,910
Retained earnings	118,542	109,756
Accumulated other comprehensive loss	(30,938)	(39,365)
<b>Total shareholders' equity</b>	<b>136,282</b>	<b>121,016</b>

<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,661,650</b>	<b>1,635,910</b>
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See accompanying Notes to Consolidated Financial Statements.

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**PEOPLES BANCORP OF NORTH CAROLINA, INC.**  
**Consolidated Statements of Earnings**  
**Three and Nine Months Ended September 30, 2024 and 2023**  
(Dollars in thousands, except per share amounts)

	Three months ended September 30,		Nine months ended September 30,	
	2024 (Unaudited)	2023 (Unaudited)	2024 (Unaudited)	2023 (Unaudited)
Interest income:				
Interest and fees on loans	\$ 16,098	14,145	46,807	40,695
Interest on due from banks	608	606	2,240	1,506
Interest on investment securities:				
U.S. Government sponsored enterprises	2,503	2,358	7,645	6,868
State and political subdivisions	695	696	2,085	2,254
Other	563	501	1,570	1,383
Total interest income	<u>20,467</u>	<u>18,306</u>	<u>60,347</u>	<u>52,706</u>
Interest expense:				
NOW, MMA & savings deposits	2,892	1,752	7,390	4,888
Time deposits	3,611	2,512	10,920	4,666
Junior subordinated debentures	283	284	850	791
Other	132	418	918	912
Total interest expense	<u>6,918</u>	<u>4,966</u>	<u>20,078</u>	<u>11,257</u>
Net interest income	13,549	13,340	40,269	41,449
Provision for (recovery of) credit losses	297	562	(80)	1,161
Net interest income after provision for loan losses	<u>13,252</u>	<u>12,778</u>	<u>40,349</u>	<u>40,288</u>

Non-interest income:				
Service charges	1,515	1,412	4,201	4,081
Other service charges and fees	163	165	527	510
Gain (loss) on sale of securities, net	5	-	5	(2,488)
Mortgage banking income	138	72	263	204
Insurance and brokerage commissions	252	291	717	725
Appraisal management fee income	3,073	2,785	8,668	7,469
Miscellaneous	1,949	2,049	6,273	6,286
Total non-interest income	7,095	6,774	20,654	16,787
Non-interest expense:				
Salaries and employee benefits	6,602	6,722	20,409	19,508
Occupancy	2,446	1,988	6,662	5,983
Professional fees	590	406	1,617	1,255
Advertising	188	217	565	562
Debit card expense	333	392	1,070	947
FDIC Insurance	189	186	572	556
Appraisal management fee expense	2,436	2,182	6,863	5,881
Miscellaneous	2,232	2,162	6,905	6,884
Total non-interest expense	15,016	14,255	44,663	41,576
Earnings before income taxes	5,331	5,297	16,340	15,499
Income tax expense	1,373	1,170	3,546	3,393
Net earnings	\$ 3,958	4,127	12,794	12,106
Basic net earnings per share	\$ 0.74	0.76	2.41	2.22
Diluted net earnings per share	\$ 0.72	0.74	2.33	2.15
Cash dividends declared per share	\$ 0.19	0.19	0.73	0.72

See accompanying Notes to Consolidated Financial Statements.

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**PEOPLES BANCORP OF NORTH CAROLINA, INC.**  
**Consolidated Statements of Comprehensive Income (Loss)**  
**Three and Nine Months Ended September 30, 2024 and 2023**  
**(Dollars in thousands)**

	Three months ended September 30,		Nine months ended September 30,	
	2024 (Unaudited)	2023 (Unaudited)	2024 (Unaudited)	2023 (Unaudited)
Net earnings	\$ 3,958	4,127	12,794	12,106
Other comprehensive income (loss):				
Unrealized holding gains (losses) on securities available for sale	11,756	(9,408)	10,945	(6,892)
Reclassification adjustment for (gains) losses on securities available for sale included in net earnings	(5)	-	(5)	2,488
Total other comprehensive income (loss), before income taxes	11,751	(9,408)	10,940	(4,404)
Income tax expense (benefit) related to other comprehensive income:				
Unrealized holding gains (losses) on securities available for sale	2,701	(2,162)	2,514	(1,584)
Reclassification adjustment for (gains) losses on securities available for sale included in net earnings	(1)	-	(1)	572
Total income tax expense (benefit) related to other comprehensive income	2,700	(2,162)	2,513	(1,012)
Total other comprehensive income (loss), net of tax	9,051	(7,246)	8,427	(3,392)
Total comprehensive income (loss)	\$ 13,009	(3,119)	21,221	8,714

See accompanying Notes to Consolidated Financial Statements.



**Consolidated Statements of Changes in Shareholders' Equity**  
**Three and Nine Months Ended September 30, 2024 and 2023**  
(Dollars in thousands)

	Common Stock Shares (Unaudited)	Common Stock Amount (Unaudited)	Retained Earnings (Unaudited)	Deferred Compensation (Unaudited)	Common Stock Held By Deferred Compensation Trust (Unaudited)	Accumulated Other Comprehensive Loss (Unaudited)	Total (Unaudited)
Balance, December 31, 2023	5,534,499	\$ 50,625	109,756	1,910	(1,910)	(39,365)	121,016
Common stock repurchase	(78,500)	(1,998)	-	-	-	-	(1,998)
Cash dividends declared on common stock	-	-	(1,929)	-	-	-	(1,929)
Equity incentive plan, net	-	-	-	33	(33)	-	-
Net earnings	-	-	3,948	-	-	-	3,948
Change in accumulated other comprehensive income, net of tax	-	-	-	-	-	55	55
Balance, March 31, 2024	<u>5,455,999</u>	<u>\$ 48,627</u>	<u>111,775</u>	<u>1,943</u>	<u>(1,943)</u>	<u>(39,310)</u>	<u>121,092</u>
Cash dividends declared on common stock	-	-	(1,040)	-	-	-	(1,040)
Restricted stock units issued	1,647	51	-	-	-	-	51
Equity incentive plan, net	-	-	-	37	(37)	-	-
Net earnings	-	-	4,888	-	-	-	4,888
Change in accumulated other comprehensive loss, net of tax	-	-	-	-	-	(679)	(679)
Balance, June 30, 2024	<u>5,457,646</u>	<u>\$ 48,678</u>	<u>115,623</u>	<u>1,980</u>	<u>(1,980)</u>	<u>(39,989)</u>	<u>124,312</u>
Cash dividends declared on common stock	-	-	(1,039)	-	-	-	(1,039)
Equity incentive plan, net	-	-	-	(208)	208	-	-
Net earnings	-	-	3,958	-	-	-	3,958
Change in accumulated other comprehensive income, net of tax	-	-	-	-	-	9,051	9,051
Balance, September 30, 2024	<u>5,457,646</u>	<u>\$ 48,678</u>	<u>118,542</u>	<u>1,772</u>	<u>(1,772)</u>	<u>(30,938)</u>	<u>136,282</u>
Balance, December 31, 2022	5,636,830	\$ 52,636	100,156	2,181	(2,181)	(47,597)	105,195
Adoption of new accounting standard, net of tax	-	-	(838)	-	-	-	(838)
Cash dividends declared on common stock	-	-	(1,925)	-	-	-	(1,925)
Restricted stock units issued	191	6	-	-	-	-	6
Equity incentive plan, net	-	-	-	(344)	344	-	-
Net earnings	-	-	3,171	-	-	-	3,171
Change in accumulated other comprehensive income, net of tax	-	-	-	-	-	9,173	9,173
Balance, March 31, 2023	<u>5,637,021</u>	<u>\$ 52,642</u>	<u>100,564</u>	<u>1,837</u>	<u>(1,837)</u>	<u>(38,424)</u>	<u>114,782</u>
Common stock repurchase	(46,222)	(833)	-	-	-	-	(833)
Cash dividends declared on common stock	-	-	(1,069)	-	-	-	(1,069)
Equity incentive plan, net	-	-	-	130	(130)	-	-
Net earnings	-	-	4,808	-	-	-	4,808
Change in accumulated other comprehensive loss, net of tax	-	-	-	-	-	(5,319)	(5,319)
Balance, June 30, 2023	<u>5,590,799</u>	<u>\$ 51,809</u>	<u>104,303</u>	<u>1,967</u>	<u>(1,967)</u>	<u>(43,743)</u>	<u>112,369</u>
Common stock repurchase	(41,000)	(840)	-	-	-	-	(840)
Cash dividends declared on common stock	-	-	(1,058)	-	-	-	(1,058)
Equity incentive plan, net	-	-	-	44	(44)	-	-
Net earnings	-	-	4,127	-	-	-	4,127
Change in accumulated other comprehensive loss, net of tax	-	-	-	-	-	(7,246)	(7,246)
Balance, September 30, 2023	<u>5,549,799</u>	<u>\$ 50,969</u>	<u>107,372</u>	<u>2,011</u>	<u>(2,011)</u>	<u>(50,989)</u>	<u>107,352</u>

See accompanying Notes to Consolidated Financial Statements.

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**PEOPLES BANCORP OF NORTH CAROLINA, INC.**  
**Consolidated Statements of Cash Flows**  
**Nine Months Ended September 30, 2024 and 2023**  
**(Dollars in thousands)**

	<b>2024</b> (Unaudited)	<b>2023</b> (Unaudited)
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 12,794	12,106
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation, amortization and accretion	2,184	2,416
Provision for (recovery of) credit losses	(80)	1,161
Deferred income taxes	(63)	(248)
Gain on sale of held for sale mortgage loans	(211)	(155)
(Gain) loss on sale of investment securities net	(5)	2,488
Write-down of premises and equipment	362	-
Gain on sale of premises and equipment	-	(185)
Restricted stock expense	84	(7)
Proceeds from sales of mortgage loans held for sale	14,677	11,186
Origination of mortgage loans held for sale	(14,998)	(12,668)
Cash surrender value of life insurance	(348)	(318)
Change in:		
Right of use lease asset	537	578
Other assets	(401)	(93)
Lease liability	(520)	(553)
Other liabilities	1,264	1,357
Net cash provided by operating activities	<u>15,276</u>	<u>17,065</u>
<b>Cash flows from investing activities:</b>		
Purchases of investment securities available for sale	(23,521)	(6,992)
Proceeds from sales, calls and maturities of investment securities available for sale	14,708	52,023
Proceeds from paydowns of investment securities available for sale	12,449	13,898
Proceeds from paydowns of other investment securities	128	112
Purchase of FHLB stock	(10)	(323)
Net change in loans	(31,456)	(45,862)
Purchases of premises and equipment	(427)	(1,522)
Proceeds from sale of premises and equipment	-	1,460
Net cash provided (used) by investing activities	<u>(28,129)</u>	<u>12,794</u>
<b>Cash flows from financing activities:</b>		
Net change in deposits	87,932	(54,447)
Net change in securities sold under agreement to repurchase	(78,286)	35,336
Proceeds from Fed Funds purchased	-	43,275
Repayments of Fed Funds purchased	-	(43,275)
Common stock repurchased	(1,998)	(1,673)
Cash dividends paid on common stock	(4,008)	(4,052)
Net cash provided (used) by financing activities	<u>3,640</u>	<u>(24,836)</u>
Net change in cash and cash equivalents	(9,213)	5,023
Cash and cash equivalents at beginning of period	82,375	71,596
Cash and cash equivalents at end of period	<u>\$ 73,162</u>	<u>76,619</u>

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**PEOPLES BANCORP OF NORTH CAROLINA, INC.**  
**Consolidated Statements of Cash Flows, continued**  
**Nine Months Ended September 30, 2024 and 2023**  
**(Dollars in thousands)**

	<b>2024</b> (Unaudited)	<b>2023</b> (Unaudited)
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for:		
Interest	\$ 21,501	10,766
Income taxes	\$ 3,149	3,462
<b>Noncash investing and financing activities:</b>		
Change in unrealized loss on investment securities available for sale, net	\$ 8,427	(3,392)
Restricted stock units issued	\$ 51	6
Initial recognition of lease right-of-use asset and lease liability	\$ -	370
Allowance for credit losses recorded upon adoption of ASU 326, net of tax	\$ -	(838)

See accompanying Notes to Consolidated Financial Statements.

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### PEOPLES BANCORP OF NORTH CAROLINA, INC.

#### Notes to Consolidated Financial Statements (*Unaudited*)

##### (1) Summary of Significant Accounting Policies

The Consolidated Financial Statements include the financial statements of Peoples Bancorp of North Carolina, Inc. (the "Company") and its wholly owned subsidiary, Peoples Bank (the "Bank"), along with the Bank's wholly owned subsidiaries, Peoples Investment Services, Inc. ("PIS"), Real Estate Advisory Services, Inc. ("REAS"), Community Bank Real Estate Solutions, LLC ("CBRES") and PB Real Estate Holdings, LLC. All significant intercompany balances and transactions have been eliminated in consolidation.

In June 2006, the Company formed a wholly owned Delaware statutory trust, PEBK Capital Trust II ("PEBK Trust II"), to facilitate the issuance of \$20.6 million of trust preferred securities. PEBK Trust II is not included in the Consolidated Financial Statements.

The Consolidated Financial Statements in this report (other than the Consolidated Balance Sheet at December 31, 2023) are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the financial position and results of operations for the periods presented have been included. Management has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these Consolidated Financial Statements in conformity with generally accepted accounting principles in the United States ("GAAP"). Actual results could differ from those estimates.

Operating segments are components of an enterprise about which separate financial information is available that is evaluated regularly by management in deciding how to allocate resources and in assessing performance. Management has determined that the Company has two significant operating segment: Banking Operations and CBRES, as discussed more fully in Note 7. In determining the appropriateness of segment definition, the Company considers the criteria of Accounting Standards Codification ("ASC") 280, Segment Reporting.

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. Many of the Company's accounting policies require significant judgment regarding valuation of assets and liabilities and/or significant interpretation of the specific accounting guidance. A description of the Company's significant accounting policies can be found in Note 1 of the Notes to Consolidated Financial Statements in the Company's 2023 Annual Report to Shareholders which is Appendix A to the Proxy Statement for the 2024 Annual Meeting of Shareholders. There have been no significant changes to the application of significant accounting policies since December 31, 2023.

##### Recent Accounting Pronouncements

The following table provides a summary of Accounting Standards Updates ("ASU's") issued by the Financial Accounting Standards Board

("FASB") that the Company has not adopted as of September 30, 2024, which may impact the Company's financial statements.

ASU	Description	Effective Date	Effect on Financial Statements or Other Significant Matters
ASU 2023-07 Segment Reporting (Topic 280)	The ASU provides amendments to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses	Annual periods after 12/15/23 and interim periods after 12/15/24	The adoption of this guidance is not expected to have a material impact on the Company's results of operations, financial position. The adoption of this guidance is expected to have an immaterial impact on disclosures.
ASU 2023-09 Income Taxes (Topic 740)	The ASU provides amendments to improve the transparency of income tax disclosures.	January 1, 2025	The adoption of this guidance is not expected to have a material impact on the Company's results of operations, financial position. The adoption of this guidance is expected to have an immaterial impact on disclosures.
ASU 2024-01 Compensation—Stock Compensation (Topic 718)	The ASU adds an illustrative example (with four fact patterns) on how an entity would apply Accounting Standards Codification (ASC) 718 scope guidance.	January 1, 2025	The adoption of this guidance is not expected to have a material impact on the Company's results of operations, financial position or disclosures.
ASU 2024-02 Codification Improvements Amendments to Remove References to Concepts Statements	The ASU removes references to various Concepts Statements. In most instances, the references are extraneous and not required to understand or apply the guidance. In other instances, the references are a substitute for actual wording from a Concepts Statement. In most cases, the ASU is not intended to result in significant accounting changes for most entities.	January 1, 2025	The adoption of this guidance is not expected to have a material impact on the Company's results of operations, financial position or disclosures.

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Other accounting standards that have been issued or proposed by FASB or other standards-setting bodies are not expected to have a material impact on the Company's results of operations, financial position or disclosures.

### **Reclassification**

Certain amounts in the 2023 consolidated financial statements have been reclassified to conform to the 2024 presentation. These reclassifications did not have any impact on shareholders' equity or net earnings.

## **(2) Comprehensive Income**

The Company reports as comprehensive income all changes in shareholders' equity during the year from sources other than shareholders. Other comprehensive income refers to all components (revenues, expenses, gains, and losses) of comprehensive income that are excluded from net income. The Company's only component of other comprehensive income is unrealized gains and losses, net of income tax, on investment securities available for sale.

The following table presents the changes in accumulated other comprehensive loss for the three and nine months ended September 30, 2024 and 2023:

(dollars in thousands)	For the three months ended		For the nine months ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Beginning balance	\$ (39,310)	\$ (38,424)	\$ (39,365)	\$ (47,597)
Other comprehensive loss before reclassifications, net	8,376	(12,565)	8,431	(5,308)
Amounts reclassified from accumulated other comprehensive (gain) loss, net	(4)	–	(4)	1,916
Net current period other comprehensive gain (loss)	8,372	(12,565)	8,427	(3,392)
Ending balance	<u>\$ (30,938)</u>	<u>\$ (50,989)</u>	<u>\$ (30,938)</u>	<u>\$ (50,989)</u>

(3) Net Earnings Per Share

Net earnings per share is based on the weighted average number of shares outstanding during the period while the effects of potential shares outstanding during the period are included in diluted earnings per share. The average market price during the applicable period is used to compute equivalent shares.

Shares held in the deferred compensation plan by the deferred compensation trust are excluded for purposes of calculating the weighted average number of shares outstanding and basic earnings per share in accordance with ASC 260-10-45-40 and ASC 260-10-45-45 through ASC 260-26010-45-46. The reconciliation of the amounts used in the computation of both basic earnings per share and diluted earnings per share for the three and nine months ended September 30, 2024 and 2023 is as follows:

For the three months ended September 30, 2024

	Net Earnings (Dollars in thousands)	Weighted Average Number of Shares	Per Share Amount
Basic earnings per share	\$ 3,958	5,295,765	\$ 0.74
Effect of dilutive securities:			
Restricted stock units - unvested		22,616	
Shares held in deferred comp plan by deferred compensation trust		162,576	
Diluted earnings per share	\$ 3,958	5,480,957	\$ 0.72

For the nine months ended September 30, 2024

	Net Earnings (Dollars in thousands)	Weighted Average Number of Shares	Per Share Amount
Basic earnings per share	\$ 12,794	5,301,742	\$ 2.41
Effect of dilutive securities:			
Restricted stock units - unvested		20,224	
Shares held in deferred comp plan by deferred compensation trust		161,304	
Diluted earnings per share	\$ 12,794	5,483,270	\$ 2.33

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For the three months ended September 30, 2023

	Net Earnings (Dollars in thousands)	Weighted Average Number of Shares	Per Share Amount
Basic earnings per share	\$ 4,127	5,402,048	\$ 0.76
Effect of dilutive securities:			
Restricted stock units - unvested		19,070	
Shares held in deferred comp plan by deferred compensation trust		166,168	
Diluted earnings per share	\$ 4,127	5,587,286	\$ 0.74

For the nine months ended September 30, 2023

	Net Earnings (Dollars in thousands)	Weighted Average Number of Shares	Per Share Amount
Basic earnings per share	\$ 12,106	5,442,788	\$ 2.22
Effect of dilutive securities:			
Restricted stock units - unvested		18,899	
Shares held in deferred comp plan by deferred compensation trust		168,099	
Diluted earnings per share	\$ 12,106	5,629,786	\$ 2.15

(4) Investment Securities

Investment securities available for sale at September 30, 2024 and December 31, 2023 are as follows:

(Dollars in thousands)

	September 30, 2024			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasuries	\$ 7,980	-	606	7,374

U.S. Government sponsored enterprises	9,540	-	433	9,107
GSE - Mortgage-backed securities	247,554	263	17,900	229,917
Private label mortgage-backed securities	43,931	166	1,137	42,960
State and political subdivisions	129,733	-	20,518	109,215
<b>Total</b>	<b>\$ 438,738</b>	<b>429</b>	<b>40,594</b>	<b>398,573</b>

(Dollars in thousands)

	December 31, 2023			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasuries	\$ 10,974	-	830	10,144
U.S. Government sponsored enterprises	11,111	-	596	10,515
GSE - Mortgage-backed securities	257,705	185	22,988	234,902
Private label mortgage-backed securities	33,317	16	2,063	31,270
State and political subdivisions	129,922	-	24,829	105,093
<b>Total</b>	<b>\$ 443,029</b>	<b>201</b>	<b>51,306</b>	<b>391,924</b>

The current fair value and associated unrealized losses on investments in securities with unrealized losses at September 30, 2024 and December 31, 2023 are summarized in the tables below, with the length of time the individual securities have been in a continuous loss position.

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(Dollars in thousands)

	September 30, 2024					
	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasuries	\$ -	-	7,374	606	7,374	606
U.S. government sponsored enterprises	-	-	9,107	433	9,107	433
GSE -Mortgage-backed securities	8,961	114	206,059	17,786	215,020	17,900
Private label mortgage-backed securities	4,001	19	22,438	1,118	26,439	1,137
State and political subdivisions	-	-	109,215	20,518	109,215	20,518
<b>Total</b>	<b>\$ 12,962</b>	<b>133</b>	<b>354,193</b>	<b>40,461</b>	<b>367,155</b>	<b>40,594</b>

(Dollars in thousands)

	December 31, 2023					
	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasuries	\$ -	-	10,144	830	10,144	830
U.S. government sponsored enterprises	-	-	10,515	596	10,515	596
GSE -Mortgage-backed securities	24,167	546	203,234	22,442	227,401	22,988

Private label mortgage-backed securities	3,416	43	23,095	2,020	26,511	2,063
State and political subdivisions	-	-	105,093	24,829	105,093	24,829
Total	<u>\$ 27,583</u>	<u>589</u>	<u>352,081</u>	<u>50,717</u>	<u>379,664</u>	<u>51,306</u>

At September 30, 2024, unrealized losses in the investment securities portfolio relating to debt securities totaled \$ 40.6 million. The unrealized losses on these debt securities arose due to changing interest rates and are considered to be temporary. From the September 30, 2024 tables above, both of the U.S. Treasury securities, all 108 of the securities issued by state and political subdivisions contained unrealized losses, all seven of the securities issued by U.S. Government sponsored enterprises ("GSE"), 110 of the 118 GSE mortgage-backed securities, and 11 of the 16 private label mortgage backed securities contained unrealized losses. The Company did not have any reserves on available for sale securities at September 30, 2024, as no credit related losses were identified in the Company's September 30, 2024 Current Expected Credit Loss ("CECL") analysis. At December 31, 2023, unrealized losses in the investment securities portfolio relating to debt securities totaled \$51.3 million. The unrealized losses on these debt securities arose due to changing interest rates and are considered to be temporary. From the December 31, 2023 tables above, all three of the U.S. Treasury securities, all 108 of the securities issued by state and political subdivisions contained unrealized losses, all seven of the securities issued by GSE, 114 of the 121 GSE mortgage-backed securities, and 12 of the 14 private label mortgage backed securities contained unrealized losses. The Company did not have an allowance for credit losses on available for sale securities at December 31, 2023, as no credit related losses were identified in the Company's December 31, 2023 CECL analysis.

The amortized cost and estimated fair value of investment securities available for sale at September 30, 2024, presented by contractual maturity, are shown below. Expected maturities of mortgage-backed securities will differ from contractual maturities because borrowers have the right to prepay obligations with or without prepayment penalties.

September 30, 2024  
(Dollars in thousands)

	Amortized Cost	Fair Value
Due within one year	\$ 7,929	7,910
Due from one to five years	18,615	17,437
Due from five to ten years	66,312	57,372
Due after ten years	98,328	85,937
Mortgage-backed securities	247,554	229,917
Total	<u>\$ 438,738</u>	<u>398,573</u>

During the three and nine months ended September 30, 2024, proceeds from sales of securities available for sale were \$ 11.7 million and resulted in gross gains of \$33,000 and gross losses of \$ 28,000. No securities available for sale were sold during the three months ended September 30, 2023. During the nine months ended September 30, 2023, proceeds from sales of securities available for sale were \$51.0 million and resulted in gross losses of \$2.7 million and gross gains of \$ 177,000.

Securities with a fair value of approximately \$ 50.6 million and \$132.0 million at September 30, 2024 and December 31, 2023, respectively, were pledged to secure public deposits and for other purposes as required by law.

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(5) Loans

Major classifications of loans at September 30, 2024 and December 31, 2023 are summarized as follows:

(Dollars in thousands)

	September 30, 2024	December 31, 2023
Real estate loans:		
Construction and land development	\$ 124,322	136,401
Single-family residential	378,697	372,825
Commercial	462,917	425,820
Multifamily and farmland	69,860	63,042
Total real estate loans	1,035,796	998,088
Loans not secured by real estate:		
Commercial	65,364	70,544
Farm	478	550
Consumer	6,717	6,966
All other	15,822	16,918
Total loans	1,124,177	1,093,066
Less allowance for credit losses	(10,616)	(11,041)
Total net loans	\$ 1,113,561	1,082,025

The Bank makes loans and extensions of credit primarily within the Catawba Valley region of North Carolina, which encompasses Catawba, Alexander, Iredell and Lincoln counties and also in Mecklenburg, Wake, Rowan and Forsyth counties of North Carolina. Although the Bank has a diversified loan portfolio, a substantial portion of the loan portfolio is collateralized by improved and unimproved real estate, the value of which is dependent upon the real estate market. Risk characteristics of the major components of the Bank's loan portfolio are discussed below:

- Construction and land development loans – The risk of loss is largely dependent on the initial estimate of whether the property's value at completion equals or exceeds the cost of property construction and the availability of take-out financing. During the construction phase, a number of factors can result in delays or cost overruns. If the estimate is inaccurate or if actual construction costs exceed estimates, the value of the property securing the loan may be insufficient to ensure full repayment when completed through a permanent loan, sale of the property, or by seizure of collateral.

- Single-family residential loans – Declining home sales volumes, decreased real estate values and higher than normal levels of unemployment could contribute to losses on these loans.
- Commercial real estate loans – Repayment is dependent on income being generated in amounts sufficient to cover operating expenses and debt service. These loans also involve greater risk because they are generally not fully amortizing over the loan period, but rather have a balloon payment due at maturity. A borrower's ability to make a balloon payment typically will depend on being able to either refinance the loan or timely sell the underlying property.
- Commercial loans – Repayment is generally dependent upon the successful operation of the borrower's business. In addition, the collateral securing the loans may depreciate over time, be difficult to appraise, be illiquid, or fluctuate in value based on the success of the business.
- Multifamily and farmland loans – Decreased real estate values and higher than normal levels of unemployment could contribute to losses on these loans.

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Loans are considered past due if the required principal and interest payments have not been received within 30 days of the date such payments were due. Loans are placed on non-accrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Generally, a loan is placed on non-accrual status when it is over 90 days past due and there is reasonable doubt that all principal will be collected. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The following tables present an age analysis of past due loans, by loan type, as of September 30, 2024 and December 31, 2023:

September 30, 2024  
(Dollars in thousands)

	Loans 30-89 Days Past Due	Nonaccrual Loans	Total Past Due Loans	Total Current Loans	Total Loans	Accruing Loans 90 or More Days Past Due
<b>Real estate loans:</b>						
Construction and land development	\$ 131	38	169	124,153	124,322	-
Single-family residential	1,159	3,612	4,771	373,926	378,697	-
Commercial	427	6	433	462,484	462,917	-
Multifamily and farmland	-	-	-	69,860	69,860	-
<b>Total real estate loans</b>	<b>1,717</b>	<b>3,656</b>	<b>5,373</b>	<b>1,030,423</b>	<b>1,035,796</b>	<b>-</b>
<b>Loans not secured by real estate:</b>						
Commercial	175	250	425	64,939	65,364	-
Farm	-	-	-	478	478	-
Consumer	27	16	43	6,674	6,717	-
All other	-	-	-	15,822	15,822	-
<b>Total loans</b>	<b>\$ 1,919</b>	<b>3,922</b>	<b>5,841</b>	<b>1,118,336</b>	<b>1,124,177</b>	<b>-</b>

December 31, 2023  
(Dollars in thousands)

	Loans 30-89 Days Past Due	Nonaccrual Loans	Total Past Due Loans	Total Current Loans	Total Loans	Accruing Loans 90 or More Days Past Due
<b>Real estate loans:</b>						
Construction and land development	\$ 5	45	50	136,351	136,401	-
Single-family residential	3,761	3,302	7,063	365,762	372,825	-
Commercial	13	-	13	425,807	425,820	-
Multifamily and farmland	-	76	76	62,966	63,042	-
<b>Total real estate loans</b>	<b>3,779</b>	<b>3,423</b>	<b>7,202</b>	<b>990,886</b>	<b>998,088</b>	<b>-</b>
<b>Loans not secured by real estate:</b>						
Commercial	125	463	588	69,956	70,544	-
Farm	-	1	1	549	550	-
Consumer	63	-	63	6,903	6,966	-
All other	-	-	-	16,918	16,918	-
<b>Total loans</b>	<b>\$ 3,967</b>	<b>3,887</b>	<b>7,854</b>	<b>1,085,212</b>	<b>1,093,066</b>	<b>-</b>

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The following table presents non-accrual loans as of September 30, 2024 and December 31, 2023:

	September 30, 2024		
	Nonaccrual Loans With No Allowance	Nonaccrual Loans With Allowance	Total Nonaccrual Loans
(Dollars in thousands)			
Real estate loans:			
Construction and land development	\$ 38	-	38
Single-family residential	3,612	-	3,612
Multifamily and farmland	6	-	6
Total real estate loans	3,656	-	3,656
Loans not secured by real estate:			
Commercial	250	-	250
Consumer	16	-	16
Total	\$ 3,922	-	3,922
December 31, 2023			
	Nonaccrual Loans With No Allowance	Nonaccrual Loans With Allowance	Total Nonaccrual Loans
(Dollars in thousands)			
Real estate loans:			
Construction and land development	\$ 45	-	45
Single-family residential	3,302	-	3,302
Multifamily and farmland	76	-	76
Total real estate loans	3,423	-	3,423
Loans not secured by real estate:			
Commercial	31	432	463
Consumer	1	-	1
Total	\$ 3,455	432	3,887

No interest income was recognized on non-accrual loans for the nine months ended September 30, 2024 and 2023.

The allowance for credit losses incorporates an estimate of lifetime expected credit losses and is recorded on each asset upon origination or acquisition. The starting point for the estimate of the allowance for credit losses is historical loss information, which includes losses from modifications of receivables to borrowers experiencing financial difficulty. An assessment of whether a borrower is experiencing financial difficulty is made on the date of a modification.

A change to the allowance for credit losses is evaluated based on the nature of the modification. Occasionally, the Bank modifies loans by providing principal forgiveness on certain loans. When principal forgiveness is provided, the amortized cost basis of the asset is written off against the allowance for credit losses. The amount of the principal forgiveness is deemed to be uncollectible; therefore, that portion of the loan is written off, resulting in a reduction of the amortized cost basis and a corresponding adjustment to the allowance for credit losses.

In some cases, the Bank may modify a certain loan by providing multiple types of concessions. Typically, one type of concession, such as a term extension, is granted initially. If the borrower continues to experience financial difficulty, another concession, such as principal forgiveness, may be granted.

The following tables show the amortized cost basis at September 30, 2024 and 2023 of the loans to borrowers experiencing financial difficulty that were modified during the nine months ended September 30, 2024 and 2023, disaggregated by loan class and type of concession granted. One \$30,000 loan to a borrower experiencing financial difficulty was modified during the three months ended September 30, 2024. No loans to borrowers experiencing financial difficulty were modified during the three months ended September 30, 2023. Modifications during the three months ended September 30, 2024 and 2023 are not presented in tables due to immateriality.

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(Dollars in thousands)

Loan class:	Amortized Cost Basis at September 30, 2024	% of Loan Class	Modification Type	Financial Effect
Single-family residential	\$ 230	0.06%	Interest rate reduction and term extension	Adjustable rate loan converted to fixed rate loan and HELOC converted to amortizing term loan
Commercial not secured by real estate	71	0.11%	Term extension	Line of credit converted to amortizing term loan
<b>Total</b>	<b>\$ 301</b>			

(Dollars in thousands)

Loan class:	Amortized Cost Basis at September 30, 2023	% of Loan Class	Modification Type	Financial Effect
Single-family residential	\$ 154	0.04%	Term extension	Forbearance agreement on matured home equity line of credit (HELOC) that was modified to 180 month term.
Commercial real estate			Term extension	Extended existing amortization from 148 months to 173 months to keep existing payment the same with the current market rate.
<b>Total</b>	<b>\$ 827</b>	<b>0.16%</b>		

No loans modified in the nine months ended September 30, 2024 and 2023 that were made to borrowers experiencing financial difficulty had been written off at September 30, 2024 and 2023.

The Bank closely monitors the performance of those loans that are modified because borrowers are experiencing financial difficulty so as to understand the effectiveness of its modification efforts. The following tables show the performance of loans that have been modified in the nine months ended September 30, 2024 and 2023.

September 30, 2024  
(Dollars in thousands)

Loan type:		Payment Status (Amortized Cost Basis)		
		Current	30 - 89 Days Past Due	90 + Days Past Due
Single-family residential	\$ 230			
Commercial not secured by real estate	71		-	-
<b>Total</b>	<b>\$ 301</b>	<b>-</b>	<b>-</b>	<b>-</b>

September 30, 2023  
(Dollars in thousands)

Loan type:		Payment Status (Amortized Cost Basis)		
		Current	30 - 89 Days Past Due	90 + Days Past Due
Single-family residential	\$ 154		-	-
Commercial real estate	673		-	-
<b>Total</b>	<b>\$ 827</b>	<b>-</b>	<b>-</b>	<b>-</b>

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The following tables present changes in the allowance for credit losses for the three and nine months ended September 30, 2024 and 2023.

(Dollars in thousands)

Real Estate Loans								
	Construction and Land Development	Single- Family Residential	Commercial	Multifamily and Farmland	Commercial	Farm	Consumer and All Other	Total
Three months ended September 30, 2024								
Allowance for credit losses:								
Beginning balance	\$ 3,318	3,484	2,374	271	368	1	200	10,016
Charge-offs	-	-	-	-	(50)	-	(157)	(207)
Recoveries	-	29	-	-	6	-	69	104
Provision (recovery) for loan losses (1)	245	(19)	179	63	130	-	105	703
Ending balance	<u>\$ 3,563</u>	<u>3,494</u>	<u>2,553</u>	<u>334</u>	<u>454</u>	<u>1</u>	<u>217</u>	<u>10,616</u>
Allowance for credit loss- loans	\$ 3,563	3,494	2,553	334	454	1	217	10,616
Allowance for credit losses - loan commitments	1,144	1	-	-	11	-	3	1,159
Total allowance for credit losses	<u>\$ 4,707</u>	<u>3,495</u>	<u>2,553</u>	<u>334</u>	<u>465</u>	<u>1</u>	<u>220</u>	<u>11,775</u>
Nine months ended September 30, 2024								
Allowance for credit losses:								
Beginning balance	\$ 3,913	3,484	2,317	268	812	2	245	11,041
Charge-offs	-	(126)	-	-	(797)	-	(513)	(1,436)
Recoveries	-	99	202	-	45	-	134	480
Provision (recovery) for loan losses (1)	(350)	37	34	66	394	(1)	351	531
Ending balance	<u>\$ 3,563</u>	<u>3,494</u>	<u>2,553</u>	<u>334</u>	<u>454</u>	<u>1</u>	<u>217</u>	<u>10,616</u>
Allowance for credit loss- loans	\$ 3,563	3,494	2,553	334	454	1	217	10,616
Allowance for credit losses - loan commitments	1,144	1	-	-	11	-	3	1,159
Total allowance for credit losses	<u>\$ 4,707</u>	<u>3,495</u>	<u>2,553</u>	<u>334</u>	<u>465</u>	<u>1</u>	<u>220</u>	<u>11,775</u>

(1) Excludes provision for credit losses related to unfunded commitments. Note 8, "Commitments and Contingencies" in the consolidated financial statements provides more detail concerning the provision for credit losses related to unfunded commitments.





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(Dollars in thousands)

	Real Estate Loans								
	Construction and Land Development	Single-Family Residential	Commercial	Multifamily and Farmland	Commercial	Farm	Consumer and All Other	Unallocated	Total
Three months ended September 30, 2023									
Allowance for credit losses:									
Beginning balance	\$ 3,227	3,302	2,365	288	367	2	238	-	9,789
Charge-offs	-	-	-	-	(94)	-	(141)	-	(235)
Recoveries	-	8	1	-	8	-	24	-	41
Provision (recovery) for loan losses (1)	391	105	(12)	(15)	90	-	131	-	690
Ending balance	\$ 3,618	3,415	2,354	273	371	2	252	-	10,285
Allowance for credit loss-loans	\$ 3,618	3,415	2,354	273	371	2	252	-	10,285
Allowance for credit losses - loan commitments	2,071	58	-	-	-	-	2	-	2,131
Total allowance for credit losses	\$ 5,689	3,473	2,354	273	371	2	254	-	12,416
Nine months ended September 30, 2023									
Allowance for credit losses:									
Beginning balance	\$ 1,415	3,085	3,207	164	657	-	214	1,752	10,494
Adjustment for CECL implementation	1,584	64	(986)	115	(295)	2	48	(1,752)	(1,220)
Charge-offs	-	-	-	-	(129)	-	(450)	-	(579)
Recoveries	-	131	5	-	40	-	106	-	282
Provision (recovery) for loan losses (1)	619	135	128	(6)	98	-	334	-	1,308
Ending balance	\$ 3,618	3,415	2,354	273	371	2	252	-	10,285
Allowance for credit loss-loans	\$ 3,618	3,415	2,354	273	371	2	252	-	10,285
Allowance for credit losses - loan commitments	2,071	58	-	-	-	-	2	-	2,131
Total allowance for credit losses	\$ 5,689	3,473	2,354	273	371	2	254	-	12,416

(1) Excludes adjustment for CECL implementation and provision for credit losses related to unfunded commitments. Note 8, "Commitments and Contingencies" in the consolidated financial statements provides more detail concerning the implementation adjustment and provision for credit losses related to unfunded commitments.

There were no collateral dependent loans individually evaluated at September 30, 2024 and December 31, 2023.

The Bank utilizes several credit quality indicators to manage credit risk in an ongoing manner. The Bank uses an internal risk grade system that categorizes loans into pass, watch or substandard categories.

The Bank uses the following credit quality indicators:

- Pass – Includes loans ranging from excellent quality with a minimal amount of credit risk to loans with higher risk and servicing needs but still are considered to be acceptable. The higher risk loans in this category are not problem credits presently, but may be in the future if the borrower is unable to change its present course.
- Watch – These loans are currently performing satisfactorily, but there has been some recent past due history on repayment and there are potential weaknesses that may, if not corrected, weaken the asset or inadequately protect the Bank's position at some future date.
- Substandard – A Substandard loan is inadequately protected by the current sound net worth and paying capacity of the obligor or the collateral pledged (if there is any). There is a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. There is a distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.
- Doubtful – Loans classified Doubtful have all the weaknesses inherent in loans classified Substandard, plus the added characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions, and values highly questionable and improbable.

- Loss – Loans classified Loss are considered uncollectable and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this worthless loan even though partial recovery may be affected in the future.

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The following table presents by credit quality indicator, loan class and year of origination, the amortized cost of the Bank's loans as of September 30, 2024.

(dollars in thousands)	Term Loans by Origination Year						Revolving Loans Converted to Term Loans	Total Loans
	2024	2023	2022	2021	2020	Prior		
September 30, 2024								
Real Estate Loans								
Construction and land development								
Pass	\$ 32,962	30,168	43,073	6,959	6,315	4,328	-	123,805
Watch	-	-	-	444	-	-	-	444
Substandard	-	-	-	-	-	73	-	73
Total Construction and land development	<u>\$ 32,962</u>	<u>30,168</u>	<u>43,073</u>	<u>7,403</u>	<u>6,315</u>	<u>4,401</u>	<u>-</u>	<u>124,322</u>
Single family								
Pass	\$ 16,100	34,921	76,307	44,736	22,387	68,475	108,479	-
Watch	-	-	-	-	-	1,432	993	-
Substandard	-	32	929	-	127	3,558	221	-
Total single family	<u>\$ 16,100</u>	<u>34,953</u>	<u>77,236</u>	<u>44,736</u>	<u>22,514</u>	<u>73,465</u>	<u>109,693</u>	<u>-</u>
Commercial								
Pass	\$ 50,958	46,966	125,291	73,004	59,129	101,599	2,118	-
Watch	-	-	-	-	-	3,445	-	3,445
Substandard	-	-	-	-	401	6	-	407
Total commercial	<u>\$ 50,958</u>	<u>46,966</u>	<u>125,291</u>	<u>73,004</u>	<u>59,530</u>	<u>105,050</u>	<u>2,118</u>	<u>-</u>
Multifamily and farmland								
Pass	\$ 411	8,556	20,994	20,961	6,193	12,190	443	-
Watch	-	-	-	-	-	44	-	44
Substandard	-	-	-	-	-	68	-	68
Total multifamily and farmland	<u>\$ 411</u>	<u>8,556</u>	<u>20,994</u>	<u>20,961</u>	<u>6,193</u>	<u>12,302</u>	<u>443</u>	<u>-</u>
Total real estate loans	<u>\$ 100,431</u>	<u>120,643</u>	<u>266,594</u>	<u>146,104</u>	<u>94,552</u>	<u>195,218</u>	<u>112,254</u>	<u>-</u>
Loans not secured by real estate								
Commercial								
Pass	\$ 7,786	10,597	10,960	3,475	1,890	12,959	16,591	-
Watch	-	307	-	71	267	210	1	-
Substandard	-	27	223	-	-	-	-	250
Total Commercial	<u>\$ 7,786</u>	<u>10,931</u>	<u>11,183</u>	<u>3,546</u>	<u>2,157</u>	<u>13,169</u>	<u>16,592</u>	<u>-</u>
Farm								
Pass	\$ 56	199	20	55	-	5	143	-
Watch	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-
Total farm	<u>\$ 56</u>	<u>199</u>	<u>20</u>	<u>55</u>	<u>-</u>	<u>5</u>	<u>143</u>	<u>-</u>
Consumer								
Pass	\$ 1,580	1,423	876	212	118	74	2,395	-
Watch	-	-	22	-	-	-	-	22
Substandard	-	5	-	-	-	9	3	17
Total consumer	<u>\$ 1,580</u>	<u>1,428</u>	<u>898</u>	<u>212</u>	<u>118</u>	<u>83</u>	<u>2,398</u>	<u>-</u>
All other								
Pass	\$ 611	-	6,276	401	230	3,011	5,162	-
Watch	-	-	-	-	-	131	-	131
Substandard	-	-	-	-	-	-	-	-
Total all other	<u>\$ 611</u>	<u>-</u>	<u>6,276</u>	<u>401</u>	<u>230</u>	<u>3,142</u>	<u>5,162</u>	<u>-</u>
Total loans not secured by real estate	<u>\$ 10,033</u>	<u>12,558</u>	<u>18,377</u>	<u>4,214</u>	<u>2,505</u>	<u>16,399</u>	<u>24,295</u>	<u>-</u>
Total loans	<u>\$ 110,464</u>	<u>133,201</u>	<u>284,971</u>	<u>150,318</u>	<u>97,057</u>	<u>211,617</u>	<u>136,549</u>	<u>-</u>
								<u>1,124,177</u>

The following table presents by credit quality indicator, loan class and year of origination, gross loan charge-offs during the nine months ended September 30, 2024.

(dollars in thousands)	Gross Loan Charge-offs by Origination Year						Revolving Loans
	2024	2023	2022	2021	2020	Prior	
Real estate loans:							
Construction and land development	\$ -	-	-	-	-	-	-
Single-family residential	-	-	126	-	-	-	126
Commercial	-	-	-	-	-	-	-
Multifamily and farmland	-	-	-	-	-	-	-
Total real estate loans	-	-	126	-	-	-	126
Loans not secured by real estate:							
Commercial	-	347	397	3	50	-	797
Consumer	-	23	4	-	-	379	-
All other	-	-	-	-	-	107	107

Total gross charge-offs	\$	-	370	527	3	50	486	-	-	1,436
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The following table presents by credit quality indicator, loan class and year of origination, the amortized cost of the Bank's loans as of December 31, 2023.

(dollars in thousands)	Term Loans by Origination Year						Revolving Loans Converted to Term Loans	Total Loans
	2023	2022	2021	2020	2019	Prior		
December 31, 2023								
<b>Real Estate Loans</b>								
Construction and land development								
Pass	\$ 40,034	71,429	10,736	6,692	1,721	3,914	1,337	- 135,863
Watch	-	-	448	-	-	-	-	- 448
Substandard	-	-	-	-	-	90	-	- 90
Total Construction and land development	<u>\$ 40,034</u>	<u>71,429</u>	<u>11,184</u>	<u>6,692</u>	<u>1,721</u>	<u>4,004</u>	<u>1,337</u>	<u>- 136,401</u>
Single family								
Pass	\$ 32,333	76,326	47,490	24,813	12,984	64,847	106,962	- 365,755
Watch	-	-	-	-	89	1,389	860	- 2,338
Substandard	-	-	-	-	11	4,342	379	- 4,732
Total single family	<u>\$ 32,333</u>	<u>76,326</u>	<u>47,490</u>	<u>24,813</u>	<u>13,084</u>	<u>70,578</u>	<u>108,201</u>	<u>- 372,825</u>
Commercial								
Pass	\$ 45,755	109,255	78,645	61,973	29,579	92,753	2,158	- 420,118
Watch	232	-	-	116	-	4,943	-	- 5,291
Substandard	-	-	-	411	-	-	-	- 411
Total commercial	<u>\$ 45,987</u>	<u>109,255</u>	<u>78,645</u>	<u>62,500</u>	<u>29,579</u>	<u>97,696</u>	<u>2,158</u>	<u>- 425,820</u>
Multifamily and farmland								
Pass	\$ 7,987	13,286	21,512	6,624	3,158	9,851	501	- 62,919
Watch	-	-	-	-	-	47	-	- 47
Substandard	-	-	-	-	-	76	-	- 76
Total multifamily and farmland	<u>\$ 7,987</u>	<u>13,286</u>	<u>21,512</u>	<u>6,624</u>	<u>3,158</u>	<u>9,974</u>	<u>501</u>	<u>- 63,042</u>
Total real estate loans	<u>\$ 126,341</u>	<u>270,296</u>	<u>158,831</u>	<u>100,629</u>	<u>47,542</u>	<u>182,252</u>	<u>112,197</u>	<u>- 998,088</u>
<b>Loans not secured by real estate</b>								
Commercial								
Pass	\$ 9,561	14,122	4,841	2,942	2,232	12,030	23,411	- 69,139
Watch	-	-	-	-	57	102	783	- 942
Substandard	31	-	-	-	-	-	-	- 31
Loss	-	82	-	-	-	-	350	- 432
Total Commercial	<u>\$ 9,592</u>	<u>14,204</u>	<u>4,841</u>	<u>2,942</u>	<u>2,289</u>	<u>12,132</u>	<u>24,544</u>	<u>- 70,544</u>
Farm								
Pass	\$ 198	42	83	-	1	27	199	- 550
Watch	-	-	-	-	-	-	-	- 550
Substandard	-	-	-	-	-	-	-	- 550
Total farm	<u>\$ 198</u>	<u>42</u>	<u>83</u>	<u>-</u>	<u>1</u>	<u>27</u>	<u>199</u>	<u>- 550</u>
Consumer								
Pass	\$ 2,262	1,352	404	222	72	58	2,591	- 6,961
Watch	-	-	-	-	-	-	-	- 6,961
Substandard	-	-	2	-	-	-	3	- 5
Total consumer	<u>\$ 2,262</u>	<u>1,352</u>	<u>406</u>	<u>222</u>	<u>72</u>	<u>58</u>	<u>2,594</u>	<u>- 6,966</u>
All other								
Pass	\$ 79	6,401	474	274	599	3,698	5,256	- 16,781
Watch	-	-	-	-	-	74	63	- 137
Substandard	-	-	-	-	-	-	-	- 137
Total all other	<u>\$ 79</u>	<u>6,401</u>	<u>474</u>	<u>274</u>	<u>599</u>	<u>3,772</u>	<u>5,319</u>	<u>- 16,918</u>
Total loans not secured by real estate	<u>\$ 12,131</u>	<u>21,999</u>	<u>5,804</u>	<u>3,438</u>	<u>2,961</u>	<u>15,989</u>	<u>32,656</u>	<u>- 94,978</u>
Total loans	<u>\$ 138,472</u>	<u>292,295</u>	<u>164,635</u>	<u>104,067</u>	<u>50,503</u>	<u>198,241</u>	<u>144,853</u>	<u>- 1,093,066</u>

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The following table presents by credit quality indicator, loan class and year of origination, gross loan charge-offs during the year ended December 31, 2023.

(dollars in thousands)	Gross Loan Charge-offs by Origination Year						Revolving Loans		
	2023	2022	2021	2020	2019	Prior	Revolving Loans	Converted to Term Loans	Total Loans
<b>Real estate loans:</b>									
Construction and land development	\$ -	-	-	-	-	-	-	-	-
Single-family residential	-	-	-	-	-	-	-	-	-
Commercial	-	-	-	-	-	-	-	-	-
Multifamily and farmland	-	-	-	-	-	-	-	-	-
<b>Total real estate loans</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Loans not secured by real estate:</b>									
Commercial	-	49	51	16	-	13	-	-	129
Farm	-	-	-	-	-	-	-	-	-
Consumer	-	41	53	6	1	468	-	-	569
All other	-	-	-	-	-	-	-	-	-
<b>Total gross charge-offs</b>	<b>\$ -</b>	<b>90</b>	<b>104</b>	<b>22</b>	<b>1</b>	<b>481</b>	<b>-</b>	<b>-</b>	<b>698</b>

**(6) Leases**

As of September 30, 2024, the Bank had operating right of use assets of \$ 4.2 million and operating lease liabilities of \$ 4.3 million. The Bank maintains operating leases on land and buildings for some of the Bank's branch facilities and loan production offices. Most leases include one option to renew, with renewal terms extending up to 15 years. The exercise of renewal options is based on the judgment of management as to whether or not the renewal option is reasonably certain to be exercised. Factors in determining whether an option is reasonably certain of exercise include, but are not limited to, the value of leasehold improvements, the value of renewal rates compared to market rates, and the presence of factors that would cause a significant economic penalty to the Bank if the option is not exercised. Leases with a term of 12 months or less are not recorded on the balance sheet and instead are recognized in lease expense on a straight-line basis over the lease term.

The following table presents lease cost and other lease information as of September 30, 2024 and 2023.

(Dollars in thousands)	September 30, 2024	September 30, 2023
<b>Operating lease cost</b>	<b>\$ 630</b>	<b>\$ 605</b>
<b>Other information:</b>		
Cash paid for amounts included in the measurement of lease liabilities	613	583
<b>Operating cash flows from operating leases</b>	<b>-</b>	<b>-</b>
Right-of-use assets obtained in exchange for new lease liabilities - operating leases	-	370
<b>Weighted-average remaining lease term - operating leases</b>	<b>8.03</b>	<b>8.61</b>
Weighted-average discount rate - operating leases	2.78%	2.71%

The following table presents lease maturities as of September 30, 2024.

(Dollars in thousands)
------------------------

Maturity Analysis of Operating Lease Liabilities:

September  
30,  
2024

2024	\$ 205
2025	773
2026	650
2027	612
2028	510
Thereafter	2,116
<b>Total</b>	<b>4,866</b>
Less: Imputed Interest	(554)
<b>Operating Lease Liability</b>	<b>\$ 4,312</b>

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### **(7) Securities Sold Under Agreements to Repurchase ("repurchase agreements")**

The Bank utilizes repurchase agreements to facilitate the needs of our customers and provide additional funding to our balance sheet. Repurchase agreements are transactions whereby we offer to sell to a counterparty an undivided interest in an eligible security at an agreed upon purchase price, and which obligates the Bank to repurchase the security on an agreed upon date at an agreed upon repurchase price plus interest at an agreed upon rate. Securities sold under repurchase agreements are recorded at the amount of cash received in connection with the transaction and are reflected in the accompanying consolidated balance sheet. Repurchase agreements are subject to terms and conditions of the master repurchase agreements between the Bank and the customer and are accounted for as secured borrowings. At September 30, 2024 and December 31, 2023, repurchase agreements totaled \$8.4 million and \$86.7 million, respectively.

These borrowings were collateralized with government-sponsored enterprise securities with a market value of \$ 17.2 million and \$89.8 million at September 30, 2024 and December 31, 2023, respectively. We monitor collateral levels on a continuous basis and maintain records of each transaction specifically describing the applicable security and the counterparty's fractional interest in that security, and we segregate the security

from its general assets in accordance with regulations governing custodial holdings of securities. The primary risk with repurchase agreements is market risk associated with the securities securing the transactions, as we may be required to provide additional collateral based on fair value changes of the underlying securities.

(8) Commitments and Contingencies

The Bank is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

The exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments to extend credit and standby letters of credit as it does for on-balance-sheet instruments.

In most cases, the Bank requires collateral or other security to support financial instruments with credit risk.

(Dollars in thousands)

	Contractual Amount	
	09/30/24	12/31/23
Financial instruments with credit risk:		
Commitments to extend credit	\$ 355,369	367,482
Standby letters of credit	3,769	3,721
	<u>\$ 359,138</u>	<u>371,203</u>

Commitments to extend credit are conditional agreements to lend to a customer. Commitments generally have fixed expiration dates and because they may expire without being drawn upon, the total commitment amount of \$359.1 million does not necessarily represent future cash requirements.

Standby letters of credit are conditional commitments issued by the Bank to pay a third party on behalf of a customer. Those letters of credit are primarily issued to businesses in the Bank's delineated market area. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank holds real estate, equipment, automobiles and customer deposits as collateral supporting those commitments for which collateral is deemed necessary.

The Company maintains an allowance for off-balance sheet credit exposures such as unfunded balances for existing lines of credit, commitments to extend future credit, when this extension of credit is not unconditionally cancelable. The allowance for off-balance sheet credit exposures is adjusted as a provision for credit loss expense. The estimate includes consideration of the likelihood that funding will occur, which is based on a historical funding activity and an estimate of expected credit losses on commitments expected to be funded over its estimated life, which are the same loss rates that are used in computing the allowance for credit losses on loans. The allowance for credit losses for unfunded loan commitments of \$1.2 million and \$2.1 million at September 30, 2024 and 2023, respectively, is separately classified on the balance sheet within Other Liabilities.

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The following table presents the balance and activity in the allowance for credit losses for unfunded loan commitments for the three and nine months ended September 30, 2024 and 2023.

(dollars in thousands)	For three months ended		For nine months ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Beginning Balance	\$ 1,565	\$ 2,259	\$ 1,770	\$ -
Cummulative effect of change in accounting principle	-	-	-	2,278
Recovery of credit losses	(406)	(128)	(611)	(147)
Ending balance	<u>\$ 1,159</u>	<u>\$ 2,131</u>	<u>\$ 1,159</u>	<u>\$ 2,131</u>

## (9) Fair Value

The Company is required to disclose fair value information about financial instruments, whether or not recognized at fair value on the face of the balance sheet, for which it is practicable to estimate that value. The assumptions used in the estimation of the fair value of the Company's financial instruments are detailed below. Where quoted prices are not available, fair values are based on estimates using discounted cash flows and other valuation techniques. The use of discounted cash flows can be significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. The following disclosures should not be considered a surrogate of the liquidation value of the Company, but rather a good faith estimate of the increase or decrease in the value of financial instruments held by the Company since purchase, origination, or issuance.

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 – Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 – Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 – Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

### Investment Securities Available for Sale

Fair values of investment securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges when available. If quoted prices are not available, fair value is determined using matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. Fair values for investment securities with quoted market prices are reported in the Level 1 fair value category. Fair value measurements obtained from independent pricing services are reported in the Level 2 fair value category. All other fair value measurements are reported in the Level 3 fair value category.

### Mortgage Loans Held for Sale

Mortgage loans held for sale are carried at lower of aggregate cost or market value. The cost of mortgage loans held for sale approximates the

market value. Mortgage loans held for sale are reported in the Level 2 fair value category. Management determined that the valuation technique used at current period end and prior period end are more appropriately classified as Level 2 and has updated in the current period and prior period year end classifications to Level 2.

**Loans**

The fair value of loans, excluding previously presented individually evaluated loans measured at fair value on a non-recurring basis, is estimated using discounted cash flow analyses. The discount rates used to determine fair value use interest rate spreads that reflect factors such as liquidity, credit, and nonperformance risk of the loans. Loans are reported in the Level 3 fair value category, as the pricing of loans is more subjective than the pricing of other financial instruments.

**Mutual Funds**

For mutual funds held in the deferred compensation trust, the carrying value is a reasonable estimate of fair value. Mutual funds held in the deferred compensation trust are included in other assets on the balance sheet and reported in the Level 1 fair value category.

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**FHLB Borrowings**

The fair value of FHLB borrowings is estimated based upon discounted future cash flows using a discount rate comparable to the current market rate for such borrowings. FHLB borrowings are reported in the Level 2 fair value category. Management determined that the valuation technique used at current period end and prior period end are more appropriately classified as Level 2 and has updated in the current period and prior period year end classifications to Level 2.

**Commitments to Extend Credit and Standby Letters of Credit**

Commitments to extend credit and standby letters of credit are generally short-term in duration and made at variable interest rates. Therefore, both the carrying value and estimated fair value associated with these instruments are immaterial.

**Limitations**

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a

particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include deferred income taxes and premises and equipment. In addition, the tax ramifications related to the realization of unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

The tables below present all financial instruments measured at fair value on a recurring basis by level within the fair value hierarchy, as of September 30, 2024 and December 31, 2023.

(Dollars in thousands)

	September 30, 2024		
	Fair Value	Level 1 Valuation	Level 2 Valuation
			Level 3 Valuation
U.S. Treasuries	\$ 7,374	-	7,374
U.S. Government sponsored enterprises	9,107	-	9,107
GSE - Mortgage-backed securities	229,917	-	229,917
Private label mortgage-backed securities	42,960	-	42,960
State and political subdivisions	109,215	-	109,215

(Dollars in thousands)

	December 31, 2023		
	Fair Value	Level 1 Valuation	Level 2 Valuation
			Level 3 Valuation
U.S. Treasuries	\$ 10,144	-	10,144
U.S. Government sponsored enterprises	10,515	-	10,515
GSE - Mortgage-backed securities	234,902	-	234,902
Private label mortgage-backed securities	31,270	-	31,270
State and political subdivisions	105,093	-	105,093

The fair value measurements for individually evaluated loans on a non-recurring basis at September 30, 2024 and December 31, 2023 are presented below. The fair value measurement process uses certified appraisals and other market-based information; however, in many cases, it also requires significant input based on management's knowledge of, and judgment about, current market conditions, specific issues relating to the collateral and other matters. As a result, all fair value measurements for individually evaluated loans and other real estate are considered Level 3. There were no individually evaluated loans at September 30, 2024 and December 31, 2023

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The carrying amount and estimated fair value of financial instruments at September 30, 2024 and December 31, 2023 are as follows:

(Dollars in thousands)

	Carrying Amount	Fair Value Measurements at September 30, 2024			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
Cash and cash equivalents	\$ 73,162	73,162	-	-	73,162
Investment securities available for sale	398,573	-	398,573	-	398,573
Other investments	2,753	-	-	2,753	2,753
Mortgage loans held for sale	1,218	-	1,218	-	1,218
Loans, net	1,113,561	-	-	1,107,886	1,107,886
Mutual funds held in deferred compensation trust	2,533	2,533	-	-	2,533
<b>Liabilities:</b>					
Deposits	\$ 1,479,977	-	1,483,082	-	1,483,082
Securities sold under agreements to repurchase	8,429	-	8,429	-	8,429
Junior subordinated debentures	15,464	-	15,464	-	15,464

(Dollars in thousands)

	Carrying Amount	Fair Value Measurements at December 31, 2023			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
Cash and cash equivalents	\$ 82,375	82,375	-	-	82,375
Investment securities available for sale	391,924	-	391,924	-	391,924
Other investments	2,874	-	-	2,874	2,874
Mortgage loans held for sale	686	-	686	-	686
Loans, net	1,082,025	-	-	1,071,178	1,071,178
Mutual funds held in deferred compensation trust	2,171	2,171	-	-	2,171
<b>Liabilities:</b>					
Deposits	\$ 1,392,045	-	1,397,351	-	1,397,351
Securities sold under agreements to repurchase	86,715	-	86,715	-	86,715
Junior subordinated debentures	15,464	-	15,464	-	15,464

(10) Reportable Segments

The Company has two reportable segments, as described below.

Banking Operations – This segment reflects the consolidated Bank, excluding CBRES. The primary source of revenue for this segment is net interest income.

CBRES – A Bank subsidiary that provides appraisal management services to community banks. The primary source of revenue for this segment is appraisal management fee income.

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The following table presents financial information for the reportable segments. The information provided under the caption "Other" represents financial information for the Company, which is not considered to be a reportable segment, and is included to reconcile the results of the reportable segments to the Consolidated Financial Statements prepared in conformity with GAAP.

(Dollars in thousands)

	<u>Banking Operations</u>	<u>CBRES</u>	<u>Other</u>	<u>Consolidated</u>
<b>As of and for the three months ended September 30, 2024</b>				
Interest income	\$ 20,458	\$ -	\$ 9	\$ 20,467

Interest expense	6,635	-	283	6,918
Net interest income	13,823	-	(274)	13,549
Provision for (recovery of) credit losses	297	-	-	297
Noninterest income	4,022	-	-	4,022
Appraisal management fee income	-	3,073	-	3,073
Noninterest expense	11,988	424	168	12,580
Appraisal management fee expense	-	2,436	-	2,436
Income tax expense (benefit)	1,417	49	(93)	1,373
Net income (loss)	\$ 4,143	\$ 164	\$ (349)	\$ 3,958
Total assets	\$ 1,656,990	\$ 4,183	\$ 477	\$ 1,661,650
<b>As of and for the three months ended September 30, 2023</b>				
Interest income	\$ 18,297	\$ -	\$ 9	\$ 18,306
Interest expense	4,681	-	285	4,966
Net interest income	13,616	-	(276)	13,340
Provision for (recovery of) credit losses	562	-	-	562
Noninterest income	3,989	-	-	3,989
Appraisal management fee income	-	2,785	-	2,785
Noninterest expense	11,515	401	157	12,073
Appraisal management fee expense	-	2,182	-	2,182
Income tax expense (benefit)	1,215	46	(91)	1,170
Net income (loss)	\$ 4,313	\$ 156	\$ (342)	\$ 4,127
Total assets	\$ 1,603,071	\$ 3,713	\$ 480	\$ 1,607,264
<b>As of and for the nine months ended September 30, 2024</b>				
Interest income	\$ 60,319	\$ -	\$ 28	\$ 60,347
Interest expense	19,228	-	850	20,078
Net interest income	41,091	-	(822)	40,269
Provision for (recovery of) credit losses	(80)	-	-	(80)
Noninterest income	11,986	-	-	11,986
Appraisal management fee income	-	8,668	-	8,668
Noninterest expense	36,113	1,167	520	37,800
Appraisal management fee expense	-	6,863	-	6,863
Income tax expense (benefit)	3,681	147	(282)	3,546
Net income (loss)	\$ 13,363	\$ 491	\$ (1,060)	\$ 12,794
Total assets	\$ 1,656,990	\$ 4,183	\$ 477	\$ 1,661,650
<b>As of and for the nine months ended September 30, 2023</b>				
Interest income	\$ 52,680	\$ -	\$ 26	\$ 52,706
Interest expense	10,466	-	791	11,257
Net interest income	42,214	-	(765)	41,449
Provision for (recovery of) credit losses	1,161	-	-	1,161
Noninterest income	9,318	-	-	9,318
Appraisal management fee income	-	7,469	-	7,469
Noninterest expense	34,118	1,094	483	35,695
Appraisal management fee expense	-	5,881	-	5,881
Income tax expense (benefit)	3,541	114	(262)	3,393
Net income (loss)	\$ 12,712	\$ 380	\$ (986)	\$ 12,106
Total assets	\$ 1,603,071	\$ 3,713	\$ 480	\$ 1,607,264

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### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following is a discussion of the financial position and results of operations of the Company and should be read in conjunction with the information set forth under Item 1A Risk Factors in the Company's Annual Report of Form 10-K and the Company's Consolidated Financial Statements and Notes thereto on pages A-20 through A-62 of the Company's 2023 Annual Report to Shareholders which is Appendix A to the Proxy Statement for the 2024 Annual Meeting of Shareholders.*

#### **Introduction**

Management's discussion and analysis of earnings and related data are presented to assist in understanding the consolidated financial condition and results of operations of the Company. The Company is the parent company of the Bank and a registered bank holding company operating under the supervision of the Board of Governors of the Federal Reserve System (the "Federal Reserve"). The Bank is a North Carolina-chartered bank, with offices in Catawba, Lincoln, Alexander, Mecklenburg, Iredell, Wake, Rowan and Forsyth counties, operating under the banking laws of North Carolina and the rules and regulations of the Federal Deposit Insurance Corporation (the "FDIC").

#### **Overview**

Our business consists principally of attracting deposits from the general public and investing these funds in commercial loans, real estate mortgage loans, real estate construction loans and consumer loans. Our profitability depends primarily on our net interest income, which is the difference between the income we receive on our loan and investment securities portfolios and our cost of funds, which consists of interest paid on deposits and borrowed funds. Net interest income also is affected by the relative amounts of our interest-earning assets and interest-bearing liabilities. When interest-earning assets approximate or exceed interest-bearing liabilities, a positive interest rate spread will generate net interest income. Our profitability is also affected by the level of other income and operating expenses. Other income consists primarily of miscellaneous fees related to our loans and deposits, mortgage banking income and commissions from sales of annuities and mutual funds. Operating expenses consist of compensation and benefits, occupancy related expenses, federal deposit and other insurance premiums, data processing, advertising and other expenses.

Our operations are influenced significantly by local economic conditions and by policies of financial institution regulatory authorities. The earnings on our assets are influenced by the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve, inflation, interest rates, market and monetary fluctuations. Lending activities are affected by the demand for commercial and other types of loans, which in turn is affected by the interest rates at which such financing may be offered. Our cost of funds is influenced by interest rates on competing investments and by rates offered on similar investments by competing financial institutions in our market area, as well as general market interest rates. These factors can cause fluctuations in our net interest income and other income. In addition, local economic conditions can impact the credit risk of our loan portfolio, in that (1) local employers may be required to eliminate employment positions of individual borrowers, and (2) small businesses and commercial borrowers may experience a downturn in their operating performance and become unable to make timely payments on their loans. Management evaluates these factors in estimating the allowance for credit losses ("ACL", "allowance for credit losses", or "allowance") and changes in these economic factors could result in increases or decreases to the provision for loan losses.

Prior to the COVID-19 pandemic, economic conditions, while not as robust as the period from 2004 to 2007, had stabilized such that businesses in our market area were growing and investing again. The uncertainty expressed in the local, national and international markets through the primary economic indicators of activity were previously sufficiently stable to allow for reasonable economic growth in our markets. Subsequently, continuing supply-chain disruption and rising inflation has caused the Federal Reserve Federal Open Market Committee ("FOMC") to increase the target federal funds rate 500 basis points between March 2022 and July 2023 before being reduced to a range of 4.75% to 5.00% in September 2024.

Although we are unable to control the external factors that influence our business, by maintaining high levels of balance sheet liquidity, managing our interest rate exposures and by actively monitoring asset quality, we seek to minimize the potentially adverse risks of unforeseen and unfavorable economic trends. Because the assets and liabilities of a bank are primarily monetary in nature (payable in fixed, determinable amounts), the performance of a bank is affected more by changes in interest rates than by inflation. Interest rates generally increase as the rate of inflation increases, but the magnitude of the change in rates may not be the same. The effect of inflation on banks is normally not as significant as its influence on those businesses that have large investments in plants and inventories. During periods of high inflation there are normally corresponding increases in the money supply,

and banks will normally experience above average growth in assets, loans, and deposits. Also, general increases in the price of goods and services can be expected to result in increased operating expenses.

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Our business emphasis has been and continues to be to operate as a well-capitalized, profitable and independent community-oriented financial institution dedicated to providing quality customer service. We are committed to meeting the financial needs of the communities in which we operate. We

expect growth to be achieved in our local markets and through expansion opportunities in contiguous or nearby markets. While we would be willing to consider growth by acquisition in certain circumstances, we do not consider the acquisition of another company to be necessary for our continued ability to provide a reasonable return to our shareholders. We believe that we can be more effective in serving our customers than many of our non-local competitors because of our ability to quickly and effectively provide senior management responses to customer needs and inquiries. Our ability to provide these services is enhanced by the stability and experience of our Bank officers and managers.

### **Summary of Critical Accounting Policies**

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. Many of the Company's accounting policies require significant judgment regarding valuation of assets and liabilities and/or significant interpretation of specific accounting guidance. A complete description of the Company's significant accounting policies can be found in Note 1 of the Notes to Consolidated Financial Statements in the Company's 2023 Annual Report to Shareholders which is Appendix A to the Proxy Statement for the 2024 Annual Meeting of Shareholders. There have been no significant changes to the application of significant accounting policies since December 31, 2023.

### **Results of Operations**

*Summary.* Net earnings were \$4.0 million or \$0.74 per share and \$0.72 per diluted share for the three months ended September 30, 2024, compared to \$4.1 million or \$0.76 per share and \$0.74 per diluted share for the prior year period. The decrease in third quarter net earnings is primarily the result of a decrease in non-interest income and an increase in non-interest expense, which were partially offset by an increase in net interest income and a decrease in the provision for credit losses, compared to the prior year period, as discussed below.

Net earnings were \$12.8 million or \$2.41 per share and \$2.33 per diluted share for the nine months ended September 30, 2024, compared to \$12.1 million or \$2.22 per share and \$2.15 per diluted share for the prior year period. The increase in year-to-date net earnings is primarily attributable to an increase in non-interest income and a decrease in the provision for credit losses, which were partially offset by a decrease in net interest income and an increase in non-interest expense, compared to the prior year period, as discussed below.

The annualized return on average assets was 0.95% for the nine months ended September 30, 2024, compared to 1.02% for the same period one year ago, and annualized return on average shareholders' equity was 13.59% for the nine months ended September 30, 2024, compared to 13.97% for the same period one year ago.

*Net Interest Income.* Net interest income, the major component of the Company's net income, is the amount by which interest and fees generated by interest-earning assets exceed the total cost of funds used to carry them. Net interest income is affected by changes in the volume and mix of interest-earning assets and interest-bearing liabilities, as well as changes in the yields earned and rates paid. Net interest margin is calculated by dividing tax-equivalent net interest income by average interest-earning assets, and represents the Company's net yield on its interest-earning assets.

Net interest income was \$13.5 million for the three months ended September 30, 2024, compared to \$13.3 million for the three months ended September 30, 2023. The increase in net interest income is due to a \$2.2 million increase in interest income, partially offset by a \$2.0 million increase in interest expense. The increase in interest income is primarily due to a \$2.0 million increase in interest income and fees on loans and a \$206,000 increase in interest income on investment securities. The increase in interest income and fees on loans is primarily due to an increase in total loans and rate increases by the Federal Reserve through July 2023. The increase in interest income on investment securities is primarily due to increases in yields on variable rate securities and higher yields on securities purchased since September 30, 2023. The increase in interest expense is primarily due to an increase in time deposits and an increase in rates paid on interest-bearing liabilities. Net interest income after the provision for credit losses was \$13.3 million for the three months ended September 30, 2024, compared to \$12.8 million for the three months ended September 30, 2023. The provision for credit losses for the three months ended September 30, 2024 was \$297,000, compared to \$562,000 for the three months ended September 30, 2023. The decrease in the provision for credit losses is primarily attributable to a reduction in reserves on construction loans, which was primarily due to a decrease in construction loan balances outstanding with approximately \$12.0 million in loans being paid off or transitioning to permanent financing in loan categories within the portfolio with lower loss rates than the construction pool during the three months ended September 30, 2024. This reduction of provision of \$152,000 due to change in loan mix was offset by a \$669,000 additional qualitative reserve established during the three months ended September 30, 2024 for expected losses associated with Hurricane Helene, which heavily impacted western North Carolina in late September 2024.

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Interest income was \$20.5 million for the three months ended September 30, 2024, compared to \$18.3 million for the three months ended September 30, 2023. The increase in interest income is primarily due to a \$2.0 million increase in interest income and fees on loans and a \$206,000 increase in interest income on investment securities. The increase in interest income and fees on loans is primarily due to an increase in total loans and rate increases by the Federal Reserve through July 2023. The increase in interest income on investment securities is primarily due to increases in yields on variable rate securities and higher yields on securities purchased since September 30, 2023. During the three months ended September 30, 2024, average loans were \$1.12 billion, an increase of \$56.4 million from average loans of \$1.06 billion for the three months ended September 30, 2023. During the three months ended September 30, 2024, average investment securities available for sale were \$440.5 million, a decrease of \$7.5 million from average investment securities available for sale of \$448.0 million for the three months ended September 30, 2023. The average yield on loans for the three months ended September 30, 2024 and 2023 was 5.72% and 5.27%, respectively. The average yield on investment securities available for sale was 3.38% and 3.15% for the three months ended September 30, 2024 and 2023, respectively. The average yield on earning assets was 5.06% and 4.65% for the three months ended September 30, 2024 and 2023, respectively.

Interest expense was \$6.9 million for the three months ended September 30, 2024, compared to \$5.0 million for the three months ended September 30, 2023. The increase in interest expense is primarily due to an increase in time deposits and an increase in rates paid on interest-bearing liabilities. During the three months ended September 30, 2024, average interest-bearing non-maturity deposits were \$725.0 million, an increase of \$72.3 million from average interest-bearing non-maturity deposits of \$652.7 million for the three months ended September 30, 2023. During the three months ended September 30, 2024, average certificates of deposit were \$342.8 million, an increase of \$74.1 million from average certificates of deposit of \$268.7 million for the three months ended September 30, 2023. The average rate paid on interest-bearing checking and savings accounts was 1.59% and 1.06% for the three months ended September 30, 2024 and 2023, respectively. The average rate paid on certificates of deposit was 4.19% for the three months ended September 30, 2024, compared to 3.71% for the same period one year ago. The average rate paid on interest-bearing liabilities was 2.51% for the three months ended September 30, 2024, compared to 1.92% for the same period one year ago.

The following table sets forth for each category of interest-earning assets and interest-bearing liabilities, the average amounts outstanding, the interest incurred on such amounts and the average rate earned or incurred for the three months ended September 30, 2024 and 2023. The table also sets forth the average rate earned on total interest-earning assets, the average rate paid on total interest-bearing liabilities, and the net yield on total average interest-earning assets for the same periods. Yield information does not give effect to changes in fair value of available for sale investment securities that are reflected as a component of shareholders' equity. Yields and interest income on tax-exempt investments for the three months ended September 30, 2024 and 2023 have been adjusted to a tax equivalent basis using an effective tax rate of 22.98% for securities that are both federal and state tax exempt and an effective tax rate of 20.48% for federal tax-exempt securities. Non-accrual loans and the interest income that was recorded on non-accrual loans, if any, are included in the yield calculations for loans in all periods reported. The Company believes the presentation of net interest income on a tax-equivalent basis provides comparability of net interest income from both taxable and tax-exempt sources and facilitates comparability within the industry. Although the Company believes these non-GAAP financial measures enhance investors' understanding of its business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP. The reconciliations of these non-GAAP financial measures to their most directly comparable GAAP financial measures are presented below.

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(Dollars in thousands)	Three months ended September 30, 2024			Three months ended September 30, 2023		
	Average Balance	Interest	Yield / Rate	Average Balance	Interest	Yield / Rate
<b>Interest-earning assets:</b>						
Loans receivable	\$1,120,545	\$ 16,098	5.72%	\$1,064,135	\$ 14,145	5.27%
Investments - taxable	304,083	3,039	3.98%	305,405	2,767	3.59%
Investments - nontaxable*	139,665	727	2.07%	145,820	794	2.16%
Due from banks	<u>45,434</u>	<u>608</u>	5.32%	<u>45,938</u>	<u>606</u>	5.23%
<b>Total interest-earning assets</b>	<b>1,609,727</b>	<b>20,472</b>	5.06%	1,561,298	18,312	4.65%
<b>Non-interest earning assets:</b>						
Cash and due from banks	29,235			34,105		
Allowance for credit losses	(10,023)			(9,731)		
Other assets	<u>24,263</u>	<u>—</u>	<u>—</u>	<u>17,127</u>	<u>—</u>	<u>—</u>
<b>Total assets</b>	<b><u>\$1,653,202</u></b>	<u>—</u>	<u>—</u>	<b><u>\$1,602,799</u></b>	<u>—</u>	<u>—</u>
<b>Interest-bearing liabilities:</b>						
Interest-bearing demand, MMA & savings deposits	\$ 725,045	\$ 2,892	1.59%	\$ 652,739	\$ 1,752	1.06%
Time deposits	342,757	3,611	4.19%	268,670	2,512	3.71%
Junior subordinated debentures	15,464	283	7.28%	15,464	284	7.29%
Other	<u>14,114</u>	<u>132</u>	3.72%	<u>87,117</u>	<u>418</u>	1.90%
<b>Total interest-bearing liabilities</b>	<b>1,097,380</b>	<b>6,918</b>	2.51%	1,023,990	4,966	1.92%
<b>Non-interest bearing liabilities and shareholders' equity:</b>						
Demand deposits	412,317			451,842		
Other liabilities	16,040			15,440		
Shareholders' equity	<u>127,465</u>	<u>—</u>	<u>—</u>	<u>111,527</u>	<u>—</u>	<u>—</u>
<b>Total liabilities and shareholders' equity</b>	<b><u>\$1,653,202</u></b>	<u>—</u>	<u>—</u>	<b><u>\$1,602,799</u></b>	<u>—</u>	<u>—</u>
<b>Net interest spread</b>	<b><u>—</u></b>	<b><u>\$ 13,554</u></b>	<b><u>2.55%</u></b>	<b><u>\$ 13,346</u></b>	<b><u>2.73%</u></b>	
<b>Net yield on interest-earning assets</b>	<b><u>—</u></b>	<b><u>—</u></b>	<b><u>3.35%</u></b>	<b><u>—</u></b>	<b><u>3.39%</u></b>	
<b>Taxable equivalent adjustment Investment securities</b>	<b><u>—</u></b>	<b><u>\$ 5</u></b>	<b><u>—</u></b>	<b><u>\$ 6</u></b>	<b><u>—</u></b>	
<b>Net interest income</b>	<b><u>—</u></b>	<b><u>\$ 13,549</u></b>	<b><u>—</u></b>	<b><u>\$ 13,340</u></b>	<b><u>—</u></b>	

\*Includes U.S. Government agency securities that are non-taxable for state income tax purposes of \$9.9 million in 2024 and \$11.6 million in 2023. A tax rate of 2.50% was used to calculate the tax equivalent yield on these securities.

Year to date net interest income was \$40.3 million for the nine months ended September 30, 2024, compared to \$41.4 million for the nine months ended September 30, 2023. The decrease in net interest income is due to a \$8.8 million increase in interest expense, partially offset by a \$7.6 million increase in interest income. The increase in interest income reflects a \$6.1 million increase in interest income and fees on loans, a \$734,000 increase in interest income on balances due from banks and a \$795,000 increase in interest income on investment securities. The increase in interest income and fees on loans is primarily due to an increase in total loans and rate increases by the Federal Reserve through July 2023. The increase in interest income on balances due from banks is also due to an increase in average balances outstanding and Federal Reserve rate increases. The increase in interest income on investment securities is primarily due to increases in yields on variable rate securities and higher yields on securities purchased since September 30, 2023. The increase in interest expense is primarily due to an increase in time deposits and an increase in rates paid on interest-bearing liabilities. Net interest income after the provision for credit losses was \$40.3 million for the nine months ended September 30, 2024 and 2023. The provision for credit losses for the nine months ended September 30, 2024 was a recovery of \$80,000, compared to an expense of \$1.2 million for the nine months ended September 30, 2023. The decrease in the provision for credit losses is primarily attributable to a reduction in reserves on construction loans, which was primarily due to a decrease in construction loan balances outstanding with approximately \$34.3 million in loans being paid off or transitioning to permanent financing in loan categories within the portfolio with lower loss rates than the construction pool during the nine months ended September 30, 2024. This reduction of provision of \$948,000 due to change in loan mix was partially offset by a \$669,000 additional qualitative reserve established during the nine months ended September 30, 2024 for expected losses associated with Hurricane Helene, which heavily impacted western North Carolina in late September 2024. Net charge-offs for the nine months ended September 30, 2024 were \$956,000, compared to \$297,000 for the nine months ended September 30, 2023. The increase in net charge-offs during the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023, is primarily due to commercial and industrial loan charge-offs during the nine months ended September 30, 2024, which were previously reflected in reserves on individually evaluated loans.





Interest income was \$60.3 million for the nine months ended September 30, 2024, compared to \$52.7 million for the nine months ended September 30, 2023. The increase in interest income reflects a \$6.1 million increase in interest income and fees on loans, a \$734,000 increase in interest income on balances due from banks and a \$795,000 increase in interest income on investment securities. The increase in interest income and fees on loans is primarily due to an increase in total loans and rate increases by the Federal Reserve through July 2023. The increase in interest income on balances due from banks is also due to an increase in average balances outstanding and Federal Reserve rate increases. The increase in interest income on investment securities is primarily due to increases in yields on variable rate securities and higher yields on securities purchased since September 30, 2023. During the nine months ended September 30, 2024, average loans were \$1.11 billion, an increase of \$54.8 million from average loans of \$1.05 billion for the nine months ended September 30, 2023. During the nine months ended September 30, 2024, average investment securities available for sale were \$443.0 million, a decrease of \$15.2 million from average investment securities available for sale of \$458.2 million for the nine months ended September 30, 2023. The average yield on loans for the nine months ended September 30, 2024 and 2023 was 5.65% and 5.17%, respectively. The average yield on investment securities available for sale was 3.37% and 3.05% for the nine months ended September 30, 2024 and 2023, respectively. The average yield on earning assets was 5.01% and 4.54% for the nine months ended September 30, 2024 and 2023, respectively.

Interest expense was \$20.1 million for the nine months ended September 30, 2024, compared to \$11.3 million for the nine months ended September 30, 2023. The increase in interest expense is primarily due to an increase in time deposits and an increase in rates paid on interest-bearing liabilities. During the nine months ended September 30, 2024, average interest-bearing non-maturity deposits were \$686.2 million, a decrease of \$23.8 million from average interest-bearing non-maturity deposits of \$710.0 million for the nine months ended September 30, 2023. During the nine months ended September 30, 2024, average certificates of deposit were \$348.2 million, an increase of \$149.9 million from average certificates of deposit of \$198.3 million for the nine months ended September 30, 2023. The average rate paid on interest-bearing checking and savings accounts was 1.44% and 0.92% for the nine months ended September 30, 2024 and 2023, respectively. The average rate paid on certificates of deposit was 4.19% for the nine months ended September 30, 2024, compared to 3.15% for the same period one year ago. The average rate paid on interest-bearing liabilities was 2.46% for the nine months ended September 30, 2024, compared to 1.53% for the same period one year ago.

The following table sets forth for each category of interest-earning assets and interest-bearing liabilities, the average amounts outstanding, the interest incurred on such amounts and the average rate earned or incurred for the nine months ended September 30, 2024 and 2023. The table also sets forth the average rate earned on total interest-earning assets, the average rate paid on total interest-bearing liabilities, and the net yield on total average interest-earning assets for the same periods. Yield information does not give effect to changes in fair value of available for sale investment securities that are reflected as a component of shareholders' equity. Yields and interest income on tax-exempt investments for the nine months ended September 30, 2024 and 2023 have been adjusted to a tax equivalent basis using an effective tax rate of 22.98% for securities that are both federal and state tax exempt and an effective tax rate of 20.48% for federal tax-exempt securities. Non-accrual loans and the interest income that was recorded on non-accrual loans, if any, are included in the yield calculations for loans in all periods reported. The Company believes the presentation of net interest income on a tax-equivalent basis provides comparability of net interest income from both taxable and tax-exempt sources and facilitates comparability within the industry. Although the Company believes these non-GAAP financial measures enhance investors' understanding of its business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP. The reconciliations of these non-GAAP financial measures to their most directly comparable GAAP financial measures are presented below.

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(Dollars in thousands)	Nine months ended September 30, 2024			Nine months ended September 30, 2023		
	Average Balance	Interest	Yield / Rate	Average Balance	Interest	Yield / Rate
<b>Interest-earning assets:</b>						
Loans receivable	\$1,107,344	46,807	5.65%	\$1,052,540	40,695	5.17%
Investments - taxable	310,061	9,080	3.91%	323,247	8,227	3.40%
Investments - nontaxable*	136,234	2,239	2.20%	138,091	2,343	2.27%
Due from banks	<u>55,205</u>	<u>2,240</u>	<u>5.42%</u>	<u>39,811</u>	<u>1,506</u>	<u>5.06%</u>
<b>Total interest-earning assets</b>	<b>1,608,844</b>	<b>60,366</b>	<b>5.01%</b>	<b>1,553,689</b>	<b>52,771</b>	<b>4.54%</b>
<b>Non-interest earning assets:</b>						
Cash and due from banks	30,321			37,069		
Allowance for credit losses	(10,625)			(9,928)		
Other assets	<u>21,808</u>			<u>20,285</u>		
<b>Total assets</b>	<b><u>\$1,650,348</u></b>			<b><u>\$1,601,115</u></b>		
<b>Interest-bearing liabilities:</b>						
Interest-bearing demand, MMA & savings deposits	\$ 686,188	7,390	1.44%	\$ 709,997	4,888	0.92%
Time deposits	348,153	10,920	4.19%	198,256	4,666	3.15%
Junior subordinated debentures	15,464	850	7.34%	15,464	791	6.84%
Other	<u>41,977</u>	<u>918</u>	<u>2.92%</u>	<u>62,172</u>	<u>912</u>	<u>1.96%</u>
<b>Total interest-bearing liabilities</b>	<b><u>1,091,782</u></b>	<b><u>20,078</u></b>	<b><u>2.46%</u></b>	<b><u>985,889</u></b>	<b><u>11,257</u></b>	<b><u>1.53%</u></b>
<b>Non-interest bearing liabilities and shareholders' equity:</b>						
Demand deposits	422,418			489,721		
Other liabilities	10,396			9,626		
Shareholders' equity	<u>125,751</u>			<u>115,879</u>		
<b>Total liabilities and shareholders' equity</b>	<b><u>\$1,650,347</u></b>			<b><u>\$1,601,115</u></b>		

Net interest spread	\$ 40,288	2.55%	\$ 41,514	3.01%
Net yield on interest-earning assets		3.34%		3.57%
Taxable equivalent adjustment Investment securities	\$ 19		\$ 65	
Net interest income	\$ 40,269		\$ 41,449	

\*Includes U.S. Government agency securities that are non-taxable for state income tax purposes of \$10.4 million in 2024 and \$11.9 million in 2023. A tax rate of 2.50% was used to calculate the tax equivalent yield on these securities.

Changes in interest income and interest expense can result from variances in both volume and rates. The following table describes the impact on the Company's tax equivalent net interest income resulting from changes in average balances and average rates for the periods indicated. The changes in net interest income due to both volume and rate changes have been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the changes in each.

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(Dollars in thousands)	Three months ended September 30, 2024 compared to three months ended September 30, 2023			Nine months ended September 30, 2024 compared to nine months ended September 30, 2023		
	Changes in average volume	Changes in average rates	Total Increase (Decrease)	Changes in average volume	Changes in average rates	Total Increase (Decrease)
Interest income:						
Loans: Net of unearned income	\$ 780	1,173	1,953	2,218	3,894	6,112
Investments - taxable	(13)	285	272	(361)	1,214	853
Investments - nontaxable	(33)	(34)	(67)	(31)	(73)	(104)
Due from banks	(7)	9	2	603	131	734
Total interest income	727	1,433	2,160	2,429	5,166	7,595
Interest expense:						

Interest-bearing demand, MMDA & savings deposits	241	899	1,140	(210)	2,712	2,502
Time deposits	737	362	1,099	4,115	2,139	6,254
Junior subordinated debentures	-	(1)	(1)	-	59	59
Other	(517)	231	(286)	(369)	375	6
<b>Total interest expense</b>	<b>461</b>	<b>1,491</b>	<b>1,952</b>	<b>3,536</b>	<b>5,285</b>	<b>8,821</b>
<b>Net interest income</b>	<b>\$ 266</b>	<b>(58)</b>	<b>208</b>	<b>(1,107)</b>	<b>(119)</b>	<b>(1,226)</b>

*Provision for Credit Losses.* The provision for credit losses for the three months ended September 30, 2024 was \$297,000, compared to \$562,000 for the three months ended September 30, 2023. The decrease in the provision for credit losses is primarily attributable to a reduction in reserves on construction loans, which was primarily due to a decrease in construction loan balances outstanding composed mostly of approximately \$12.0 million in loans being paid off or transitioning to permanent financing in loan categories within the portfolio with lower loss rates than the construction pool during the three months ended September 30, 2024. This reduction of reserves due to change in loan mix was partially offset by a \$669,000 additional qualitative reserve established during the three months ended September 30, 2024 for expected losses associated with Hurricane Helene, which heavily impacted western North Carolina in late September 2024.

The provision for credit losses for the nine months ended September 30, 2024 was a recovery of \$80,000, compared to an expense of \$1.2 million for the nine months ended September 30, 2023. The decrease in the provision for credit losses is primarily attributable to a reduction in reserves on construction loans, which was primarily due to a decrease in construction loan balances outstanding with approximately \$34.3 million in loans being paid off or transitioning to permanent financing in loan categories within the portfolio with lower loss rates than the construction pool during the nine months ended September 30, 2024. This reduction of reserves due to change in loan mix was partially offset by \$669,000 additional qualitative reserve during the nine months ended September 30, 2024 for expected losses associated with Hurricane Helene, which heavily impacted western North Carolina in late September 2024. Net charge-offs for the nine months ended September 30, 2024 were \$956,000, compared to \$297,000 for the nine months ended September 30, 2023. The increase in net charge-offs during the nine months ended September 30, 2024, compared to the nine months ended September 30, 2023, is primarily due to commercial and industrial loan charge-offs during the nine months ended September 30, 2024, which were previously reflected in reserves on individually evaluated loans. Additional individual reserves for commercial loans of \$432,000, increased the percentage of reserves this category represented of total reserves. During the nine months ending September 30, 2024, the individual reserves amount were charged off, lowering the reserve levels needed for commercial loans at September 30, 2024. No other commercial loans have been identified for individual analysis which would require additional reserves for the commercial category.

*Non-Interest Income.* Non-interest income was \$7.1 million for the three months ended September 30, 2024, compared to \$6.8 million for the three months ended September 30, 2023. The increase in non-interest income is primarily attributable to a \$288,000 increase in appraisal management fee income due to an increase in appraisal volume.

Non-interest income was \$20.7 million for the nine months ended September 30, 2024, compared to \$16.8 million for the nine months ended September 30, 2023. The increase in non-interest income is primarily attributable to a \$2.5 million net loss on the sales of securities during the nine months ended September 30, 2023 compared to a \$5,000 net gain on the sales of securities during the nine months ended September 30, 2024, and a \$1.2 million increase in appraisal management fee income due to an increase in appraisal volume.

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*Non-Interest Expense.* Non-interest expense was \$15.0 million for the three months ended September 30, 2024, compared to \$14.3 million for the three months ended September 30, 2023. The increase in non-interest expense is primarily attributable to a \$458,000 increase in occupancy expense primarily due to a \$362,000 write-off of leasehold improvements for the Bank's branch in Cary, North Carolina, which was closed in June 2024, a \$254,000 increase in appraisal management fee expense due to an increase in appraisal volume and a \$184,000 increase in professional fees primarily due to an increase in consulting fees. Increases noted above were partially offset by a \$120,000 decrease in salaries and employee benefits expense primarily due to a decrease in medical insurance expense.

Non-interest expense was \$44.7 million for the nine months ended September 30, 2024, compared to \$41.6 million for the nine months ended September 30, 2023. The increase in non-interest expense is primarily attributable to a \$901,000 increase in salaries and employee benefits expense primarily due to annual salary increases and an increase in medical insurance expenses, a \$679,000 increase in occupancy expense primarily due to a \$362,000 write-off of leasehold improvements for the Bank's branch in Cary, North Carolina, which was closed in June 2024, a \$362,000 increase in professional fees primarily due to an increase in consulting fees and a \$982,000 increase in appraisal management fee expense due to an increase in appraisal volume.

*Income Taxes.* Income tax expense was \$1.4 million for the three months ended September 30, 2024, compared to \$1.2 million for the three months ended September 30, 2023. The effective tax rate was 25.76% for the three months ended September 30, 2024, compared to 22.09% for the three months ended September 30, 2023. The increase in the effective tax rate is primarily due to the revaluation of the deferred tax asset during the three months ended September 30, 2024 due to upcoming reductions in the North Carolina corporate income tax rate, which will be decreased to zero over a five year period starting in 2025. Income tax expense was \$3.5 million for the nine months ended September 30, 2024, compared to \$3.4 million for the nine months ended September 30, 2023. The effective tax rate was 21.70% for the nine months ended September 30, 2024, compared to 21.89% for the nine months ended September 30, 2023.

## **Analysis of Financial Condition**

*Investment Securities.* Available for sale securities were \$398.6 million as of September 30, 2024, compared to \$391.9 million as of December 31, 2023. Average investment securities available for sale for the nine months ended September 30, 2024 were \$443.0 million, compared to \$454.8 million for the year ended December 31, 2023.

*Loans.* Total loans were \$1.12 billion as of September 30, 2024, compared to \$1.09 billion at December 31, 2023. Average loans represented 69% of average earning assets for the nine months ended September 30, 2024 and the year ended December 31, 2023.

The Bank had \$1.2 million and \$686,000 in mortgage loans held for sale as of September 30, 2024 and December 31, 2023, respectively.

Although the Bank has a diversified loan portfolio, a substantial portion of the loan portfolio is collateralized by real estate, which is dependent upon the real estate market. Real estate mortgage loans include both commercial and residential mortgage loans. At September 30, 2024, the Bank had \$120.9 million in residential mortgage loans, \$109.5 million in home equity loans and \$680.4 million in commercial mortgage loans, which include \$532.8 million secured by commercial property and \$147.6 million secured by residential property. At December 31, 2023, the Bank had \$112.8 million in residential mortgage loans, \$107.7 million in home equity loans and \$639.9 million in commercial mortgage loans, which include \$488.9 million secured

by commercial property and \$151.0 million secured by residential property. All residential mortgage loans are originated as fully amortizing loans, with no negative amortization

*Allowance for Credit Losses (ACL).* The allowance for credit losses reflects management's assessment and estimate of the risks associated with extending credit and its evaluation of the quality of the loan portfolio. The Bank periodically analyzes the loan portfolio in an effort to review asset quality and to establish an allowance that management believes will be adequate in light of anticipated risks and loan losses. In assessing the adequacy of the allowance, size, quality and risk of loans in the portfolio are reviewed.

The allowance for credit losses on loans is a valuation account that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged off against the allowance when management believes the uncollectibility of a loan balance is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off. Accrued interest receivable is excluded from the estimate of credit losses. The allowance for credit losses represents management's estimate of lifetime credit losses inherent in loans as of September 30, 2024. The allowance for credit losses is estimated by management using relevant available information, from both internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The Company measures expected credit losses for loans on a pooled basis when similar risk characteristics exist. The Company calculates the allowance for credit losses using a Weighted Average Remaining Maturity ("WARM") methodology.

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The allowance for credit losses on loans was \$10.6 million at September 30, 2024 as compared to \$11.0 million at December 31, 2023. The decrease in the allowance for credit losses on loans is primarily due to a \$471,000 decrease in allowance for other construction loans, all land development, and other land loans as a result of loan balance decreases in this category during the nine months ended September 30, 2024 and a \$360,000 decrease in allowance for commercial and industrial loans primarily due to a \$432,000 decrease in reserves on individually evaluated loans in this category at September 30, 2024 as compared to December 31, 2023 due to charge offs during the first quarter of 2024. No other commercial loans have been identified for individual analysis which would require additional reserves for the commercial loans category. These decreases were partially offset by a \$669,000 additional qualitative reserve for expected losses associated with established Hurricane Helene during the three months ended September 30, 2024.

Additionally, the allowance for credit losses calculation includes subjective adjustments for qualitative risk factors that are likely to cause estimated credit losses to differ from historical experience. These qualitative adjustments may increase or reduce reserve levels and include adjustments for: local, state and national economic outlook; levels and trends of delinquencies; trends in volume, mix and size of loans; seasoning of the loan portfolio; experience of staff; concentrations of credit; and interest rate risk.

The portion of the ACL balance attributable to qualitative factors was \$5.2 million at September 30, 2024 and December 31, 2023. The risk factors are weighted as follows: Local, State and National Economic Outlook – 30%, Concentrations of Credit – 5%, Interest Rate Risk – 5%, Trends in

Terms of Volume, Mix and Size of Loans – 15%, Seasoning of the Loan Portfolio – 10%, Experience of Staff – 10%, and Levels and Trends of Delinquencies – 25%. No changes to the risk status of any of the risk factors was made during the third quarter of 2024.

Loans that do not share risk characteristics are evaluated on an individual basis. When management determines that foreclosure is probable and the borrower is experiencing financial difficulty, the expected credit losses are based on the fair value of collateral at the reporting date adjusted for selling costs as appropriate. There were no loans individually evaluated as of September 30, 2024, and two loans totaling \$432,000 were individually evaluated as of December 31, 2023, which were fully reserved for at December 31, 2023.

Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit issued to meet customer financing needs. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for off-balance sheet loan commitments represents the contractual amount of those instruments. Such financial instruments are recorded when they are funded.

The Company records an allowance for credit losses on off-balance sheet credit exposures, unless the commitments to extend credit are unconditionally cancelable. The allowance for credit losses on off-balance sheet credit exposures is estimated by loan segment at each balance sheet date under the current expected credit loss model using the same methodologies as portfolio loans, taking into consideration the likelihood that funding will occur as well as any third-party guarantees. The allowance for unfunded commitments is included in other liabilities on the Company's consolidated balance sheets.

The allowance for credit losses on off-balance sheet credit exposures was \$1.2 million and \$1.8 million at September 30, 2024 and December 31, 2023, respectively. The decrease in the allowance for credit losses on unfunded commitments was primarily due to a \$506,000 decrease in the allowance balance for other construction loans and all land development and other land loans resulting from a \$16.3 million decrease in unfunded commitments in this category during the nine months ended September 30, 2024.

Management uses several measures to assess and monitor the credit risks in the loan portfolio, including a loan grading system that begins upon loan origination and continues until the loan is collected or collectability becomes doubtful. Upon loan origination, the Bank's originating loan officer evaluates the quality of the loan and assigns one of eight risk grades. The loan officer monitors the loan's performance and credit quality and makes changes to the credit grade as conditions warrant. When originated or renewed, all loans over a certain dollar amount receive in-depth reviews and risk assessments by the Bank's Credit Administration. Before making any changes in these risk grades, management considers assessments as determined by the third-party credit review firm (as described below), regulatory examiners and the Bank's Credit Administration. Any issues regarding the risk assessments are addressed by the Bank's senior credit administrators and factored into management's decision to originate or renew the loan. The board of directors of the Bank ("the Bank Board") reviews, on a monthly basis, an analysis of the Bank's reserves relative to the range of reserves estimated by the Bank's Credit Administration.

As an additional measure, the Bank engages an independent third party to review the underwriting, documentation and risk grading analyses. This independent third party reviews and evaluates loan relationships greater than or equal to \$1.5 million as well as a periodic sample of commercial relationships with exposures below \$1.5 million, excluding loans in default, and loans in process of litigation or liquidation. The third party's evaluation and report is shared with management and the Bank Board.

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Management considers certain commercial loans with weak credit risk grades to be individually impaired and measures such impairment based upon available cash flows and the value of the collateral. Allowance or reserve levels are estimated for all other graded loans in the portfolio based on their assigned credit risk grade, type of loan and other matters related to credit risk.

Management uses the information developed from the procedures described above in evaluating and grading the loan portfolio. This continual grading process is used to monitor the credit quality of the loan portfolio and to assist management in estimating the allowance. The provision for credit losses charged or credited to earnings is based upon management's judgment of the amount necessary to maintain the allowance at a level appropriate to absorb probable incurred losses in the loan portfolio at the balance sheet date. The amount each quarter is dependent upon many factors, including growth and changes in the composition of the loan portfolio, net charge-offs, delinquencies, management's assessment of loan portfolio quality, the value of collateral, and other macro-economic factors and trends. The evaluation of these factors is performed quarterly by management through an analysis of the appropriateness of the allowance.

Since the adoption of CECL on January 1, 2023, the allowance for credit losses represents management's estimate of credit losses for the remaining estimated life of the Bank's financial assets, including loan receivables and some off-balance sheet credit exposures. Estimating the amount of the allowance for credit losses requires significant judgment and the use of estimates related to historical experience, current conditions, reasonable and supportable forecasts, and the value of collateral on collateral-dependent loans. The loan portfolio also represents the largest asset type on our consolidated balance sheet. Credit losses are charged against the allowance, while recoveries of amounts previously charged off are credited to the allowance. A provision for credit losses is charged to operations based on management's periodic evaluation of the factors previously mentioned, as well as other pertinent factors.

There are many factors affecting the allowance for credit losses; some are quantitative while others require qualitative judgment. Although management believes its process for determining the allowance adequately considers all the potential factors that could potentially result in credit losses, the process includes subjective elements and is susceptible to significant change. To the extent actual outcomes differ from management estimates, additional provision for credit losses could be required that could adversely affect our earnings or financial position in future periods.

Various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance. Such agencies may require adjustments to the allowance based on their judgments of information available to them at the time of their examinations. Management believes it has established the allowance for credit losses pursuant to CECL, and has taken into account the views of its regulators and the current economic environment. Management considers the allowance adequate to cover the estimated losses inherent in the Bank's loan portfolio as of the date of the financial statements. Although management uses the best information available to make evaluations, significant future additions to the allowance may be necessary based on changes in economic and other conditions, thus adversely affecting the operating results of the Company.

**Non-performing Assets.** Non-performing assets were \$3.9 million or 0.24% of total assets at September 30, 2024 and December 31, 2023. Non-accrual loans were \$3.9 million at September 30, 2024 and December 31, 2023. As a percentage of total loans outstanding, non-accrual loans were 0.35% at September 30, 2024, compared to 0.36% at December 31, 2023. Non-accrual loans over \$250,000 are individually evaluated for specific reserves. Non-performing assets include \$3.7 million in residential mortgage loans and \$266,000 in other loans at September 30, 2024, compared to \$3.4 million in residential mortgage loans and \$464,000 in other loans at December 31, 2023. The Bank had no loans 90 days past due and still accruing at September 30, 2024 and December 31, 2023. The Bank had no other real estate owned at September 30, 2024 and December 31, 2023.

***Deposits.*** Deposits were \$1.48 billion as of September 30, 2024, compared to \$1.39 billion as of December 31, 2023. Core deposits, a non-GAAP measure, which include noninterest-bearing demand deposits, NOW, MMDA, savings and non-brokered certificates of deposit of denominations of \$250,000 or less, were \$1.34 billion at September 30, 2024, compared to \$1.24 billion at December 31, 2023. Management believes it is useful to calculate and present core deposits because of the positive impact this low cost funding source provides to the Bank's overall cost of funds and profitability. Certificates of deposit in amounts of more than \$250,000 totaled \$143.6 million at September 30, 2024, compared to \$148.9 million December 31, 2023.

Estimated uninsured deposits totaled \$398.3 million, or 26.91% of total deposits, at September 30, 2024, compared to \$382.1 million, or 27.45% of total deposits, at December 31, 2023. Uninsured amounts are estimated based on the portion of account balances in excess of FDIC insurance limits. The Bank did not have any significant deposit concentrations at September 30, 2024.

***Borrowed Funds.*** There were no FHLB borrowings outstanding at September 30, 2024 and December 31, 2023. Repurchase agreements were \$8.4 million at September 30, 2023, compared to \$86.7 million at December 31, 2023. The decrease in repurchase agreements is primarily due to customers transferring funds from repurchase agreements to deposits via the IntraFi network's Insured Cash Sweep ("ICS") during the nine months ended September 30, 2024.

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*Junior Subordinated Debentures (related to Trust Preferred Securities).* Junior subordinated debentures were \$15.5 million at September 30, 2024 and December 31, 2023.

*Asset Liability and Interest Rate Risk Management.* The objective of the Company's Asset Liability and Interest Rate Risk strategies is to identify and manage the sensitivity of net interest income to changing interest rates and to minimize the interest rate risk between interest-earning assets and interest-bearing liabilities at various maturities. This is done in conjunction with the need to maintain adequate liquidity and the overall goal of maximizing net interest income.

The Company manages its exposure to fluctuations in interest rates through policies established by the Asset/Liability Committee ("ALCO") of the Bank. The ALCO meets quarterly and has the responsibility for approving asset/liability management policies, formulating and implementing strategies to improve balance sheet positioning and/or earnings and reviewing the interest rate sensitivity of the Company. ALCO seeks to minimize interest rate risk between interest-earning assets and interest-bearing liabilities by attempting to minimize wide fluctuations in net interest income due to interest rate movements. The ability to control these fluctuations has a direct impact on the profitability of the Company. Management monitors this activity on a regular basis through analysis of its portfolios to determine the difference between rate sensitive assets and rate sensitive liabilities.

The Company's rate sensitive assets are those earning interest at variable rates and those with contractual maturities within one year. Rate

sensitive assets therefore include both loans and available for sale securities. Rate sensitive liabilities include interest-bearing checking accounts, money market deposit accounts, savings accounts, time deposits and borrowed funds. Average rate sensitive assets for the nine months ended September 30, 2024 totaled \$1.61 billion, exceeding average rate sensitive liabilities of \$1.09 billion by \$517.1 million.

The Company has an overall interest rate risk management strategy that may incorporate the use of derivative instruments to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. By using derivative instruments, the Company is exposed to credit and market risk. If the counterparty fails to perform, credit risk is equal to the extent of the fair-value gain in the derivative. The Company minimizes the credit risk in derivative instruments by entering into transactions with high-quality counterparties that are reviewed periodically by the Company. The Company did not have any interest rate derivatives outstanding as of September 30, 2024.

Included in the rate sensitive assets are \$185.6 million in variable rate loans indexed to prime rate subject to immediate repricing upon changes by the FOMC. Certain variable rate loans are structured to establish floors on interest rates charged to protect against downward movements in the prime rate. At September 30, 2024, the Company had \$125.0 million in loans with interest rate floors. No floors were in effect on loans with floors on interest rates charged at September 30, 2024.

*Liquidity.* The objectives of the Company's liquidity policy are to provide for the availability of adequate funds to meet the needs of loan demand, deposit withdrawals, maturing liabilities and to satisfy regulatory requirements. Both deposit and loan customer cash needs can fluctuate significantly depending upon business cycles, economic conditions and yields and returns available from alternative investment opportunities. In addition, the Company's liquidity is affected by off-balance sheet commitments to lend in the form of unfunded commitments to extend credit and standby letters of credit. As of September 30, 2024, such unfunded commitments to extend credit were \$355.4 million, while commitments in the form of standby letters of credit totaled \$3.8 million. As of December 31, 2023, such unfunded commitments to extend credit were \$367.5 million, while commitments in the form of standby letters of credit totaled \$3.7 million.

The Bank uses several sources to meet its liquidity requirements. The primary source is core deposits, which includes demand deposits, savings accounts and non-brokered certificates of deposit of denominations less than \$250,000. The Bank considers these to be a stable portion of the Bank's liability mix and the result of on-going consumer and commercial banking relationships. As of September 30, 2024, the Bank's core deposits, a non-GAAP measure, totaled \$1.34 billion, or 90% of total deposits. As of December 31, 2023, the Bank's core deposits totaled \$1.24 billion, or 89% of total deposits.

The other sources of funding for the Bank are through large denomination certificates of deposit, including brokered deposits, federal funds purchased, securities under agreements to repurchase and FHLB borrowings. The Bank is also able to borrow from the Federal Reserve Bank ("FRB") on a short-term basis. The Bank's policies include the ability to access wholesale funding of up to 40% of total assets. The Bank's wholesale funding includes FHLB borrowings, FRB borrowings, brokered deposits, internet certificates of deposit and certificates of deposit issued to the State of North Carolina. The Bank had no wholesale funding at September 30, 2024, compared to \$8.1 million at December 31, 2023. The Bank's ratio of wholesale funding to total assets was zero and 0.50% as of September 30, 2024 and December 31, 2023, respectively.

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The Bank has a line of credit with the FHLB equal to 20% of the Bank's total assets. There were no FHLB borrowings outstanding at September 30, 2024 and December 31, 2023. At September 30, 2024, the carrying value of loans pledged as collateral to the FHLB totaled \$218.6 million compared to \$214.1 million at December 31, 2023. The remaining availability under the line of credit with the FHLB was \$125.2 million at September 30, 2024 compared to \$122.2 million at December 31, 2023. The Bank had no borrowings from the FRB at September 30, 2024 or December 31, 2023. FRB borrowings are collateralized by a blanket assignment on all qualifying loans that the Bank owns which are not pledged to the FHLB. At September 30, 2024, the carrying value of loans pledged as collateral to the FRB totaled \$633.5 million compared to \$611.2 million at December 31, 2023. Availability under the line of credit with the FRB was \$508.6 million at September 30, 2024 compared to \$445.1 million at December 31, 2023.

The Bank also had the ability to borrow up to \$110.5 million for the purchase of overnight federal funds from five correspondent financial institutions as of September 30, 2024.

The liquidity ratio for the Bank, which is defined as net cash, interest-bearing deposits, federal funds sold and certain investment securities, as a percentage of net deposits and short-term liabilities was 29.26% at September 30, 2024 and 25.39% at December 31, 2023. The minimum required liquidity ratio as defined in the Bank's Asset/Liability and Interest Rate Risk Management Policy was 10% at September 30, 2024 and December 31, 2023.

*Contractual Obligations and Off-Balance Sheet Arrangements.* The Company's contractual obligations include junior subordinated debentures, as well as certain payments under current lease agreements. Other commitments include commitments to extend credit.

*Capital Resources.* Shareholders' equity was \$136.3 million, or 8.20% of total assets, at September 30, 2024, compared to \$121.0 million, or 7.40% of total assets, at December 31, 2023.

Annualized return on average equity for the nine months ended September 30, 2024 was 13.59%, compared to 13.97% for the nine months ended September 30, 2023. Total cash dividends paid on common stock were \$4.0 million for the nine months ended September 30, 2024, compared to \$4.1 million for the nine months ended September 30, 2023.

In the first quarter of 2023, the Board of Directors authorized a stock repurchase program, whereby up to \$2.0 million was allocated to repurchase the Company's common stock. In the fourth quarter of 2023, the Board of Directors authorized an additional \$2.0 million to be allocated to repurchase the Company's common stock, which increased the total amount authorized in 2023 to \$4.0 million. The Company repurchased approximately \$4.0 million, or 181,022 shares of its common stock, under this stock repurchase program through March 31, 2024, when the program expired.

In June of 2024, the Board of Directors authorized a stock repurchase program, whereby up to \$2.0 million may be allocated to repurchase the Company's common stock. Any purchases under the Company's stock repurchase program may be made periodically as permitted by securities laws and other legal requirements in the open market or in privately-negotiated transactions. The timing and amount of any repurchase of shares will be

determined by the Company's management, based on its evaluation of market conditions and other factors. The stock repurchase program may be suspended at any time or from time-to-time without prior notice. The Company had not repurchased any shares of its common stock under this stock repurchase program as of September 30, 2024.

In 2013, the FRB approved its final rule on the Basel III capital standards, which implement changes to the regulatory capital framework for banking organizations. The Basel III capital standards, which became effective January 1, 2015, include new risk-based capital and leverage ratios, which were phased in from 2015 to 2019. The new minimum capital level requirements applicable to the Company and the Bank under the final rules are as follows: (i) a new common equity Tier 1 capital ratio of 4.5%; (ii) a Tier 1 capital ratio of 6% (increased from 4%); (iii) a total risk based capital ratio of 8% (unchanged from previous rules); and (iv) a Tier 1 leverage ratio of 4% (unchanged from previous rules). An additional capital conservation buffer was added to the minimum requirements for capital adequacy purposes beginning on January 1, 2016 and was phased in through 2019 (increasing by 0.625% on January 1, 2016 and each subsequent January 1, until it reached 2.5% on January 1, 2019). This resulted in the following minimum ratios beginning in 2019: (i) a common equity Tier 1 capital ratio of 7.0%, (ii) a Tier 1 capital ratio of 8.5%, and (iii) a total capital ratio of 10.5%. Under the final rules, institutions would be subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained earnings that could be utilized for such actions.

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Under the regulatory capital guidelines, financial institutions are currently required to maintain a total risk-based capital ratio of 8.0% or greater, with a Tier 1 risk-based capital ratio of 6.0% or greater and a common equity Tier 1 capital ratio of 4.5% or greater, as required by the Basel III capital standards referenced above. Tier 1 capital is generally defined as shareholders' equity and trust preferred securities less all intangible assets and goodwill. Tier 1 capital includes \$15.0 million in trust preferred securities at September 30, 2024 and December 31, 2023. The Company's Tier 1 capital ratio was 14.35% and 13.94% at September 30, 2024 and December 31, 2023, respectively. Total risk-based capital is defined as Tier 1 capital plus supplementary capital. Supplementary capital, or Tier 2 capital, consists of the Company's allowance for credit losses, not exceeding 1.25% of the Company's risk-weighted assets. Total risk-based capital ratio is therefore defined as the ratio of total capital (Tier 1 capital and Tier 2 capital) to risk-weighted assets. The Company's total risk-based capital ratio was 15.28% and 14.96% at September 30, 2024 and December 31, 2023, respectively. The Company's common equity Tier 1 capital consists of common stock and retained earnings. The Company's common equity Tier 1 capital ratio was 13.17% and 12.75% at September 30, 2024 and December 31, 2023, respectively. Financial institutions are also required to maintain a leverage ratio of Tier 1 capital to total average assets of 4.0% or greater. The Company's Tier 1 leverage capital ratio was 10.78% and 10.51% at September 30, 2024 and December 31, 2023, respectively.

The Bank's Tier 1 risk-based capital ratio was 14.23% and 13.83% at September 30, 2024 and December 31, 2023, respectively. The total risk-

based capital ratio for the Bank was 15.16% and 14.85% at September 30, 2024 and December 31, 2023, respectively. The Bank's common equity Tier 1 capital ratio was 14.23% and 13.83% at September 30, 2024 and December 31, 2023, respectively. The Bank's Tier 1 leverage capital ratio was 10.61% and 10.35% at September 30, 2024 and December 31, 2023, respectively.

A bank is considered to be "well capitalized" if it has a total risk-based capital ratio of 10.0% or greater, a Tier 1 risk-based capital ratio of 8.0% or greater, a common equity Tier 1 capital ratio of 6.5% or greater and a leverage ratio of 5.0% or greater. Based upon these guidelines, the Bank was considered to be "well capitalized" at September 30, 2024.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Not applicable

### **Item 4. Controls and Procedures**

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures, which are our controls and other procedures that are designed to ensure that information required to be disclosed in our periodic reports with the SEC is recorded, processed, summarized and reported within the required time periods. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed is communicated to our management to allow timely decisions regarding required disclosure. Based on the evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective in allowing timely decisions regarding disclosure to be made about material information required to be included in our periodic reports with the SEC. In addition, no change in our internal control over financial reporting has occurred during, or subsequent to, the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

In the opinion of management, the Company is not involved in any material pending legal proceedings other than routine proceedings occurring in the ordinary course of business.

**Item 1A. Risk Factors**

For information regarding the risk factors that could affect the Company's business, results of operations, financial condition and liquidity, see the information under Part I, Item 1A. "Risk Factors" in the Form 10-K filed with the SEC on March 7, 2024, which is accessible on the SEC's website at [www.sec.gov](http://www.sec.gov). The following risk factor represent an update and addition to the risk factors previously disclosed in the Company's Form 10-K, filed with the SEC on March 7, 2024.

**Damage resulting from Hurricane Helene and similar future events could have a negative impact on the Company's business, financial condition and results of operations.**

Many communities in western North Carolina suffered significant damage resulting from Hurricane Helene. At this time, it is unclear to what extent our customers have been affected by uninsured business interruption, property destruction and other related losses, and how those events may affect each customer's ability to meet its debt service obligations. Similar future events could potentially cause widespread property damage, require the relocation of an unprecedented number of residents and business operations, and severely disrupt normal economic activity in our market areas, which may have an adverse effect on our operations, loan originations and deposit base. The occurrence of any such event could have a material adverse effect on our business, financial condition and results of operations. While we have increased the allowance for credit

losses by \$669,000 as an estimate of expected losses associated with Hurricane Helene, additional reserve could be needed as we continue to assess the impact of Hurricane Helene on our customers.

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**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

**ISSUER PURCHASES OF EQUITY SECURITIES**

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (2)	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (3)
July 1 - 31, 2024	1,417	\$ 31.96	-	\$ 2,000,000
August 1 - 31, 2024	-	\$ -	-	\$ 2,000,000
September 1 - 30, 2024	140	\$ 28.78	-	\$ 2,000,000
<b>Total</b>	<b>1,557</b>	<b>\$ 31.67</b>	<b>-</b>	<b>-</b>

(1) The Company purchased 1,557 shares on the open market in the three months ended September 30, 2024 for its deferred compensation plan. All purchases were funded by participant contributions to the plan.

(2) Reflects shares purchased under the Company's publicly announced stock repurchase program.

(3) Reflects dollar value of balance available for repurchase at end of period under the Company's stock repurchase program, which was authorized in June 2024.

**Item 3. Defaults Upon Senior Securities**

Not applicable

**Item 4. Mine Safety Disclosures**

Not applicable

**Item 5. Other Information**
**Trading Arrangements of Section 16 Reporting Persons.**

During the quarter ended September 30, 2024, no person who is required to file reports pursuant to Section 16(a) of the Securities and Exchange Act of 1934, as amended, with respect to holdings of, and transactions in, the Company's common shares (i.e. directors and certain officers of the Company) maintained, adopted, modified or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1(c) arrangement", as those terms are defined in Section 229.408 of the regulations of the SEC.

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### **Item 6. Exhibits**

Exhibit (3)(i)(a)	Articles of Incorporation of the Registrant, incorporated by reference to Exhibit (3)(i) to the Form 8-A filed with the Securities and Exchange Commission on September 2, 1999
Exhibit (3)(i)(b)	<a href="#">Articles of Amendment dated December 19, 2008, regarding the Series A Preferred Stock, incorporated by reference to Exhibit (3)(1) to the Form 8-K filed with the Securities and Exchange Commission on December 29, 2008</a>
Exhibit (3)(i)(c)	<a href="#">Articles of Amendment dated February 26, 2010, incorporated by reference to Exhibit (3)(2) to the Form 10-K filed with the Securities and Exchange Commission on March 25, 2010</a>
Exhibit (3)(i)(d)	<a href="#">Articles of Amendment dated May 6, 2021, incorporated by reference to Exhibit (3)(i)(d) to the Form 10-K filed with the Securities and Exchange Commission on March 18, 2022</a>
Exhibit (3)(ii)	<a href="#">Second Amended and Restated Bylaws of the Registrant, incorporated by reference to Exhibit (3)(ii) to the Form 8-K filed with the Securities and Exchange Commission on June 24, 2015</a>
Exhibit (4)(i)	Specimen Stock Certificate, incorporated by reference to Exhibit (4) to the Form 8-A filed with the Securities and Exchange Commission on September 2, 1999
Exhibit (10)(i)	<a href="#">Amended and Restated Employment Agreement by and among Peoples Bancorp of North Carolina, Inc., Peoples Bank and William D. Cable, Sr., dated as of September 19, 2024 incorporated by reference to Exhibit 10.1 to the Form 8-K filed with the Securities and Exchange Commission on September 20, 2024</a>
Exhibit (10)(ii)	<a href="#">Second Amendment To Amended and Restated Executive Salary Continuation Agreement by and between Peoples Bank and William D. Cable, Sr., dated as of September 19, 2024 incorporated by reference to Exhibit 10.2 to the Form 8-K filed with the Securities and Exchange Commission on September 20, 2024</a>
Exhibit (10)(iii)	<a href="#">First Amendment To Executive Salary Continuation Agreement by and between Peoples Bank and Jeffrey N. Hooper, dated as of September 19, 2024 incorporated by reference to Exhibit 10.3 to the Form 8-K filed with the Securities and Exchange Commission on September 20, 2024</a>
Exhibit (31)(a)	<a href="#">Certification of principal executive officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002</a>
Exhibit (31)(b)	<a href="#">Certification of principal financial officer pursuant to section 302 of the Sarbanes-Oxley Act of 2002</a>
Exhibit (32)	<a href="#">Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
Exhibit (101)	The following materials from the Company's 10-Q Report for the quarterly period ended September 30, 2024, formatted in eXtensible Business Reporting Language ("XBRL"): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Earnings, (iii) the Condensed Consolidated Statements of Comprehensive Income (iv) the Condensed Consolidated Statements of Changes in Shareholders' Equity, (v) the Condensed Consolidated Statements of Cash Flows, and (vi) the Notes to the Condensed Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Peoples Bancorp of North Carolina, Inc.

November 5, 2024

Date

/s/ William D. Cable, Sr.

William D. Cable, Sr.

President and Chief Executive Officer  
(Principal Executive Officer)

November 5, 2024

Date

/s/ Jeffrey N. Hooper

Jeffrey N. Hooper

Executive Vice President and Chief Financial Officer  
(Principal Financial and Principal Accounting Officer)

## CERTIFICATIONS

I, William D. Cable, Sr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Peoples Bancorp of North Carolina Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 5, 2024

Date

/s/ William D. Cable, Sr.

William D. Cable, Sr.

President and Chief Executive Officer

(Principal Executive Officer)

## CERTIFICATIONS

I, Jeffrey N. Hooper, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Peoples Bancorp of North Carolina Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 5, 2024

Date

/s/ Jeffrey N. Hooper

Jeffrey N. Hooper

Executive Vice President and Chief Financial Officer  
(Principal Financial and Principal Accounting Officer)

PEOPLES BANCORP OF NORTH CAROLINA, INC.

**Certification of Periodic Financial Report  
Pursuant to 18 U.S.C. Section 1350**

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Peoples Bancorp of North Carolina, Inc. (the "Company") certifies that the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2024 fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and information contained in that Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

November 5, 2024

Date

/s/ William D. Cable, Sr.

William D. Cable, Sr.  
Chief Executive Officer

November 5, 2024

Date

/s/ Jeffrey N. Hooper

Jeffrey N. Hooper  
Chief Financial Officer

\*This certification is made solely for purpose of 18 U.S.C. Section 1350, subject to the knowledge standard contained therein, and not for any other purpose.