



Guardians of the Connected World

Q3 FY'26 Financial Results

Conference Call

PERIOD ENDED December 31, 2025

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Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Examples of forward-looking statements include statements regarding our future financial performance or position, liquidity, results of operations, business strategy, plans and objectives of management for future operations, and other statements that are not historical fact. You can identify forward-looking statements by their use of forward-looking words such as “may,” “will,” “anticipate,” “expect,” “believe,” “estimate,” “intend,” “plan,” “should,” “seek,” or other comparable terms. Investors are cautioned that such forward-looking statements in this presentation include, without limitation, statements regarding NETSCOUT’s ability to leverage the strength of its AI-ready platform to address market demands; NETSCOUT’s financial outlook and expectations; NETSCOUT’s strategic objectives, plans, commitments, aspirations and goals. Actual results could differ materially from those indicated in the forward-looking statements due to known and unknown risks, uncertainties, assumptions, and other factors, including macroeconomic factors and slowdowns or downturns in economic conditions generally and in the market for advanced networks, service assurance and cybersecurity solutions specifically; the volatile foreign exchange environment; the Company’s relationships with strategic partners and resellers; dependence upon broad-based acceptance of the Company’s network performance management solutions; the presence of competitors with greater financial resources than the Company has, and their strategic response to the Company’s products; the Company’s ability to retain key executives and employees; the Company’s ability to realize the anticipated savings from restructuring actions and other expense management programs; potential lower than expected demand for the Company’s products and services; and the timing and magnitude of stock buyback activity based on market conditions, corporate considerations, debt agreements, and regulatory requirements. The risks included above are not exhaustive. For a more detailed description of the risk factors associated with the Company, please refer to the Company’s Annual Report on Form 10-K for the fiscal year ended March 31, 2025, and Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2025, filed with the Securities and Exchange Commission on May 15, 2025. Any forward-looking information in this presentation is as of the date of this presentation, and NETSCOUT undertakes no obligation to update such information unless required by law. We may not actually achieve the plans, intentions, or expectations disclosed in our forward-looking statements and you should not place undue reliance on our forward-looking statements. NETSCOUT’s financial guidance is based on estimates and assumptions that are subject to significant uncertainties.



Non-GAAP Financial Metrics

To supplement the financial measures presented in NETSCOUT's presentation in accordance with accounting principles generally accepted in the United States (GAAP), NETSCOUT also reports the following non-GAAP measures: non-GAAP gross profit, non-GAAP gross margin, non-GAAP income from operations, non-GAAP operating margin, non-GAAP net income, non-GAAP diluted net income per share, adjusted EBITDA, and free cash flow. Non-GAAP gross profit removes expenses related to the amortization of acquired intangible assets, share-based compensation expense, and acquisition-related depreciation expense. Non-GAAP income from operations includes the aforementioned adjustments related to non-GAAP gross profit and also removes goodwill impairment charges, executive transition costs, and restructuring charges. Non-GAAP gross margin is non-GAAP gross profit expressed as a percentage of revenue. Non-GAAP operating margin is non-GAAP income from operations expressed as a percentage of revenue. Non-GAAP net income includes the foregoing adjustments related to non-GAAP income from operations and also removes the income tax effects of such adjustments as well as any loss on extinguishment of debt. Non-GAAP diluted net income per share is non-GAAP net income divided by total outstanding shares on a diluted basis. Adjusted EBITDA (formerly non-GAAP EBITDA from operations) includes the aforementioned adjustments to non-GAAP net income and also removes interest and other expense, income taxes, and non-acquisition related depreciation from net income (GAAP). We now reconcile adjusted EBITDA to net income (GAAP), however, the adjustments included, and the resulting amounts are unchanged from prior periods. Free cash flow removes cash outlays for fixed and intangible assets, as well as capitalized software, from operating cash flow. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measures included in the attached tables within this presentation.

These non-GAAP measures are not prepared in accordance with GAAP, should not be considered an alternative for measures prepared in accordance with GAAP (gross profit, operating margin, net income, and diluted net income per share), and may have limitations because they do not reflect all NETSCOUT's results of operations as determined in accordance with GAAP. These non-GAAP measures should only be used to evaluate NETSCOUT's results of operations in conjunction with the corresponding GAAP measures. The presentation of non-GAAP information is not meant to be considered superior to, in isolation from, or as a substitute for results prepared in accordance with GAAP. NETSCOUT believes these non-GAAP financial measures will enhance the reader's overall understanding of NETSCOUT's current financial performance and NETSCOUT's prospects for the future by providing a higher degree of transparency for certain financial measures and providing a level of disclosure that helps investors understand how the Company plans and measures its own business. NETSCOUT believes that providing these non-GAAP measures affords investors a view of NETSCOUT's operating results that may be more easily compared to peer companies and also enables investors to consider NETSCOUT's operating results on both a GAAP and non-GAAP basis during and following the integration period of NETSCOUT's acquisitions. Presenting the GAAP measures on their own, without the supplemental non-GAAP disclosures, might not be indicative of NETSCOUT's core operating results. Furthermore, NETSCOUT believes that the presentation of non-GAAP measures when shown in conjunction with the corresponding GAAP measures provides useful information to management and investors regarding present and future business trends relating to its financial condition and results of operations.

NETSCOUT management regularly uses supplemental non-GAAP financial measures internally to understand, manage and evaluate its business and to make operating decisions. These non-GAAP measures are among the primary factors that management uses in planning and forecasting.



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CEO Perspective

Anil Singhal, President & Chief Executive Officer

Q3 FY'26 & YTD FY'26 Financial Highlights

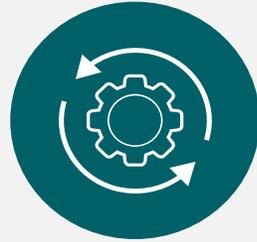
(GAAP revenue, other metrics non-GAAP)



Total Revenue
(GAAP)

Q3
\$250.7M
-0.5% Y/Y

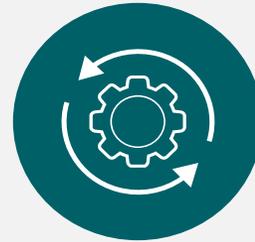
YTD
\$656.4M
+6% Y/Y



Gross Margin
(Non-GAAP)

Q3
82.8%
Consistent Y/Y

YTD
81.1%
+0.9pts Y/Y



Operating Margin
(Non-GAAP)

Q3
35.9%
+0.3pts Y/Y

YTD
26.6%
+2.7pts Y/Y



Diluted EPS
(Non-GAAP)

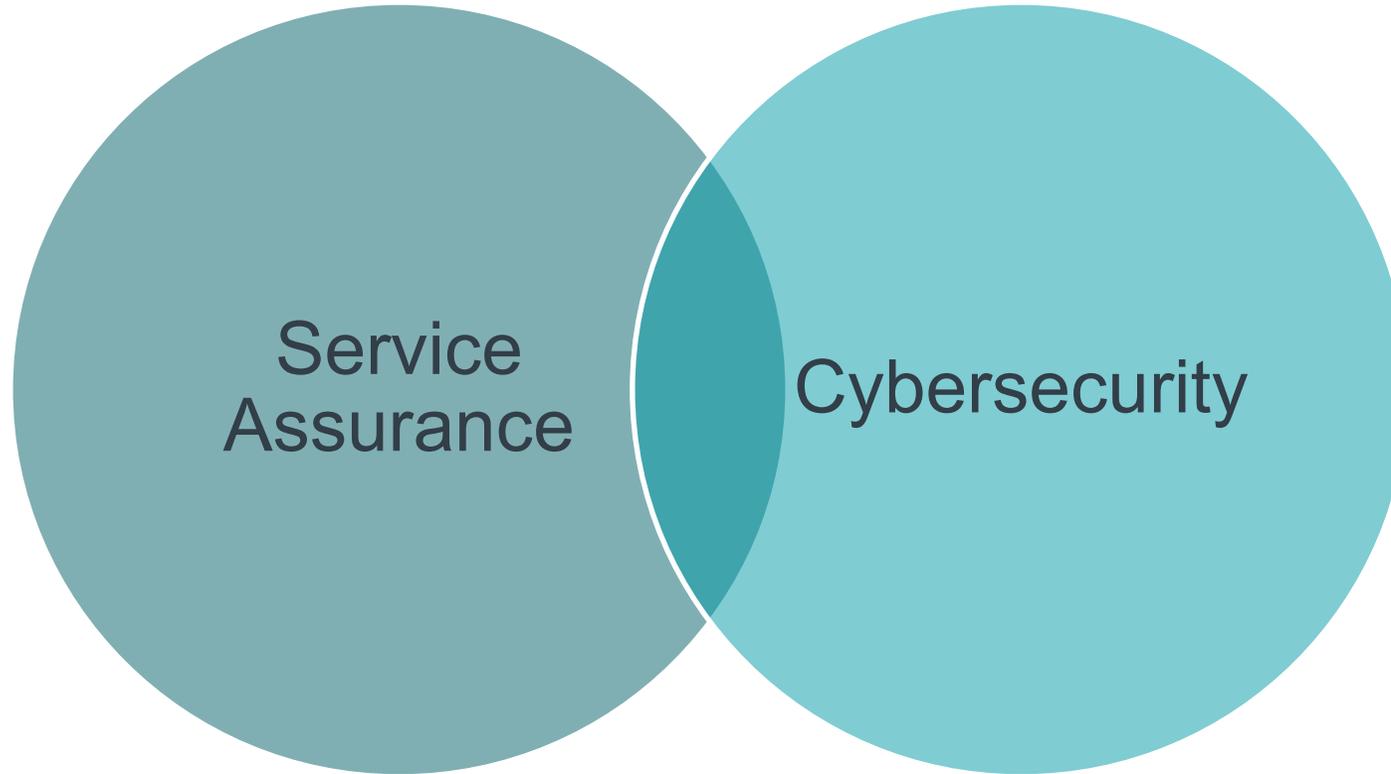
Q3
\$1.00
+6% Y/Y

YTD
\$1.96
+15% Y/Y

Note: Revenue is a GAAP measure. All other amounts are non-GAAP measures. See the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP finance measures and to the appendix for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures.



Business & Market Insights



Product Line
Performance



Market Insights



Customer Wins



FY'26 Outlook & Summary

Remain focused on executing on our strategic priorities:

Product innovation
Annual revenue growth
Margin enhancement

Raising midpoint of FY26 revenue and EPS outlooks while we continue to successfully navigate the complex and dynamic macro environment

Committed to helping customers leverage the power of our AI-ready data platform to address performance, availability, and security demands of today's digital landscape





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CFO Financial Review

Q3 FY'26 Results

Tony Piazza, Executive Vice President & Chief Financial Officer

Q3 FY'26 & YTD FY'26 Results

(GAAP revenue, other metrics non-GAAP)

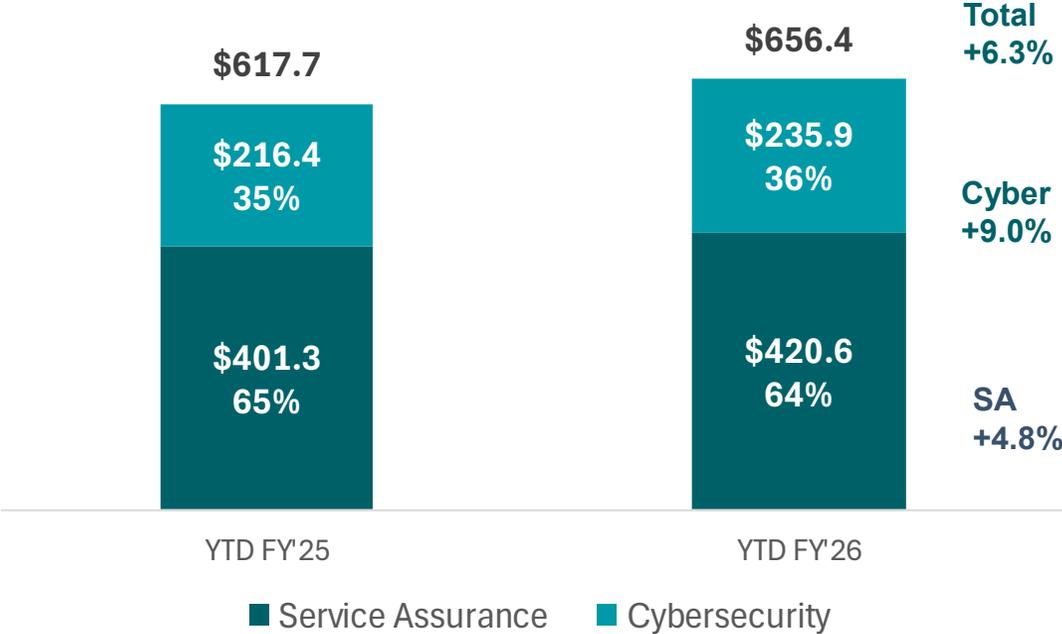
\$M (except EPS & % data)	Q3 FY'25	Q3 FY'26	Y/Y Change	YTD FY'25	YTD FY'26	Y/Y Change
Revenue	\$252.0	\$250.7	(0.5%)	\$617.7	\$656.4	6.3%
Product Revenue	\$128.2	\$121.7	(5.0%)	\$270.4	\$289.4	7.0%
Service Revenue	\$123.8	\$129.0	4.1%	\$347.3	\$367.0	5.7%
Gross Profit Margin	82.8%	82.8%		80.2%	81.1%	
Operating Margin	35.6%	35.9%		23.9%	26.6%	
Net Income	\$68.3	\$73.7	8.0%	\$122.4	\$143.6	17.3%
Diluted Net Income per Share	\$0.94	\$1.00	6.4%	\$1.70	\$1.96	15.4%
Diluted Shares Outstanding	72.6	73.8		72.1	73.2	

Note: Revenue is a GAAP measure. All other amounts are non-GAAP measures. See the slide entitled “Non-GAAP Financial Metrics” near the beginning of this presentation for a description of the non-GAAP finance measures and to the appendix for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures. Figures in charts and tables may not total due to rounding.

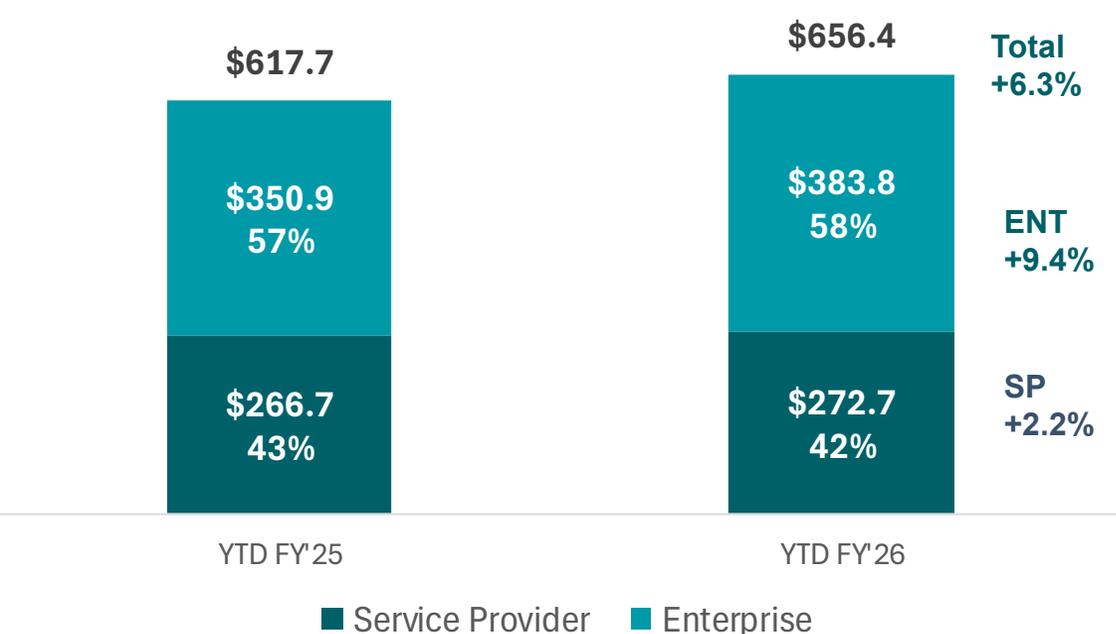


YTD FY'26 Revenue Trends: Product Lines & Customer Verticals

Revenue by Product Line



Revenue by Customer Vertical

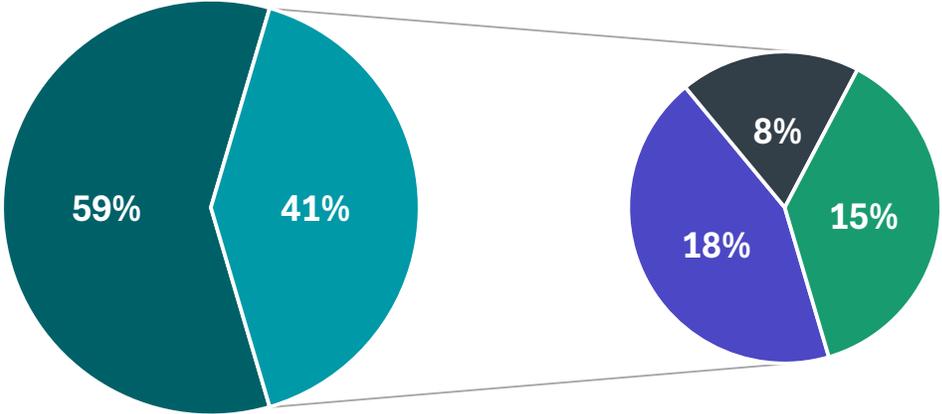


Note: In \$M except % data. Revenue is a GAAP measure. Figures in charts and tables may not total due to rounding.



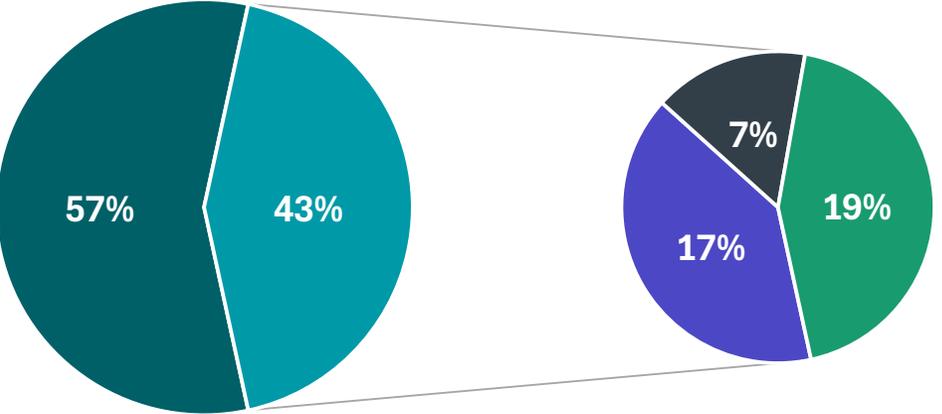
YTD FY'26 Revenue Trends: Geographic Mix

YTD FY'25



■ United States ■ International ■ Europe ■ Asia ■ Rest of World

YTD FY'26



\$M	YTD FY'25	YTD FY'26	Y/Y Change
Revenue	\$617.7	\$656.4	6.3%
United States	\$365.1	\$372.9	2.1%
International	\$252.6	\$283.6	12.2%
Europe	\$110.1	\$113.7	3.3%
Asia	\$47.2	\$45.6	(3.2%)
Rest of World	\$95.4	\$124.2	30.3%

Note: In \$M except % data. Revenue is a GAAP measure. Figures in charts and tables may not total due to rounding.



Balance Sheet & Free Cash Flow Review

\$M (GAAP, Unaudited)	Q3 FY'26
Cash and Securities	\$ 586.2
Accounts Receivable, Net	\$ 234.6
Inventories	\$ 12.4
Total Long-Term Debt	\$ -
Total Deferred Revenue	\$ 487.0
Total Stockholders' Equity	\$ 1,641.2

Financial Profile (Non-GAAP)	Q3 FY'26
Total Liquidity	\$ 1,186.2
Liquidity to EBITDA	4.9x
Gross Leverage	0.0x
Net Leverage	(2.4x)
Credit Facility Net Leverage	(1.3x)

\$M Non-GAAP Free Cash Flow Reconciliation to GAAP	Q1 FY'26	Q2 FY'26	Q3 FY'26
Operating Cash Flow	\$ 73.6	\$ 6.6	\$ 62.2
Purchase of Fixed & Intangible Assets & Capitalized Software	\$ (1.9)	\$ (2.2)	\$ (2.8)
Non-GAAP Free Cash Flow	\$ 71.7	\$ 4.3	\$ 59.4

Note: See the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP financial measures and to the appendix for information regarding the Financial Profile and Free Cash Flow calculations and for the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures



FY'26 Outlook

\$M	FY'25	FY'26 Outlook
Revenue	\$822.7	\$835 - \$870

EPS (Diluted)	FY'25	FY'26 Outlook
GAAP EPS	(\$5.12)*	\$1.15 - \$1.23*
Adjustments	\$7.34	\$1.22
Non-GAAP EPS	\$2.22	\$2.37 - \$2.45

* GAAP EPS includes goodwill impairment charges in FY'25 and restructuring charges in both FY'25 and FY'26

Other FY'26 Outlook Assumptions

- Anticipate annual tax rate of approximately 20%
- Anticipate approximately 73 to 74 million weighted average diluted shares outstanding

See the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP finance measures and the appendix for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures.



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Appendix

Q3 FY'26 & YTD FY'26 Results GAAP

\$M (except EPS & % data)	Q3 FY'25	Q3 FY'26	Y/Y Change	YTD FY'25	YTD FY'26	Y/Y Change
Revenue:	\$ 252.0	\$ 250.7	(0.5%)	\$ 617.7	\$ 656.4	6.3%
Product Revenue	\$ 128.2	\$ 121.7	(5.0%)	\$ 270.4	\$ 289.4	7.0%
Service Revenue	\$ 123.8	\$ 129.0	4.1%	\$ 347.3	\$ 367.0	5.7%
Cost of Revenue	\$ 46.6	\$ 46.0	(1.3%)	\$ 133.0	\$ 133.1	0.0%
Gross Profit	\$ 205.4	\$ 204.7	(0.4%)	\$ 484.7	\$ 523.4	8.0%
<i>Gross Profit Margin</i>	81.5%	81.6%		78.5%	79.7%	
Operating Expenses	\$ 143.7	\$ 140.3	(2.3%)	\$ 872.1	\$ 433.1	(50.3%)
Income (loss) from Operations	\$ 61.7	\$ 64.3	4.2%	\$ (387.5)	\$ 90.2	123.3%
<i>Income (loss) from Operations Margin</i>	24.5%	22.0%		(62.7%)	12.0%	
Net Income (loss)	\$ 48.8	\$ 55.1	13.0%	\$ (385.5)	\$ 77.3	120.0%
Diluted Net Income (loss) per Share	\$ 0.67	\$ 0.75	11.9%	\$ (5.39)	\$ 1.06	119.7%
Diluted Shares Outstanding	72.6	73.8		71.6	73.2	

* Figures in charts and tables may not total due to rounding.



Q3 FY'26 & YTD FY'26 Results

(GAAP revenue, other metrics non-GAAP)

\$M (except EPS & % data)	Q3 FY'25	Q3 FY'26	Y/Y Change	YTD FY'25	YTD FY'26	Y/Y Change
Revenue:	\$ 252.0	\$ 250.7	(0.5%)	\$ 617.7	\$ 656.4	6.3%
Product Revenue	\$ 128.2	\$ 121.7	(5.0%)	\$ 270.4	\$ 289.4	7.0%
Service Revenue	\$ 123.8	\$ 129.0	4.1%	\$ 347.3	\$ 367.0	5.7%
Cost of Revenue	\$ 43.4	\$ 43.2	(0.5%)	\$ 122.3	\$ 123.8	1.2%
Gross Profit	\$ 208.6	\$ 207.5	(0.5%)	\$ 495.4	\$ 532.7	7.5%
<i>Gross Profit Margin</i>	82.8%	82.8%		80.2%	81.1%	
Operating Expenses	\$ 118.9	\$ 117.6	(1.1%)	\$ 347.5	\$ 358.2	3.1%
Income from Operations	\$ 89.7	\$ 89.9	0.2%	\$ 147.8	\$ 174.5	18.1%
<i>Income from Operations Margin</i>	35.6%	35.9%		23.9%	26.6%	
Net Income	\$ 68.3	\$ 73.7	8.0%	\$ 122.4	\$ 143.6	17.3%
Diluted Net Income per Share	\$ 0.94	\$ 1.00	6.4%	\$ 1.70	\$ 1.96	15.4%
Diluted Shares Outstanding	72.6	73.8		72.1	73.2	

Note: Revenue is a GAAP measure. All other amounts are non-GAAP measures. See the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP finance measures and the appendix for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures.

Figures in charts and tables may not total due to rounding.



Q3 FY'26 GAAP to Non-GAAP Reconciliation

\$Thousands (except EPS)	Q3 Ending 12/31		Q2	FYTD	
	2025	2024	Ending 9/30 2025	2025	2024
GAAP Revenue	\$ 250,683	\$ 252,019	\$ 219,017	\$ 656,447	\$ 617,692
Gross Profit (GAAP)	\$ 204,654	\$ 205,407	\$ 175,407	\$ 523,386	\$ 484,654
Share-based compensation expense (1)	2,267	2,196	2,227	7,654	7,716
Amortization of acquired intangible assets (2)	550	994	551	1,651	2,985
Acquisition related depreciation expense (3)	2	1	1	5	5
Non-GAAP Gross Profit	207,473	208,598	178,186	\$ 532,696	\$ 495,360
Non-GAAP Gross Margin	82.8%	82.8%	81.4%	81.1%	80.2%
Income (Loss) from Operations (GAAP)	\$ 64,315	\$ 61,713	\$ 32,486	\$ 90,237	\$ (387,488)
GAAP Operating Margin	25.7%	24.5%	14.8%	13.7%	-62.7%
Share-based compensation expense (1)	13,832	14,502	13,557	47,349	50,586
Amortization of acquired intangible assets (2)	11,706	12,595	11,713	35,088	37,842
Restructuring charges	25	923	304	858	19,895
Goodwill impairment	—	—	—	—	426,967
Acquisition related depreciation expense (3)	12	13	11	36	36
Executive Transition Costs (4)	—	—	—	959	—
Non-GAAP Income from Operations	\$ 89,890	\$ 89,746	\$ 58,071	\$ 174,527	\$ 147,838
Non-GAAP Operating Margin	35.9%	35.6%	26.5%	26.6%	23.9%
Net Income (Loss) (GAAP)	\$ 55,142	\$ 48,810	\$ 25,828	\$ 77,291	\$ (385,539)
Share-based compensation expense (1)	13,832	14,502	13,557	47,349	50,586
Amortization of acquired intangible assets (2)	11,706	12,595	11,713	35,088	37,842
Restructuring charges	25	923	304	858	19,895
Goodwill impairment	—	—	—	—	426,967
Acquisition related depreciation expense (3)	12	13	11	36	36
Executive Transition Costs (4)	—	—	—	959	—
Loss on extinguishment of debt (5)	—	1,134	—	—	1,134
Income tax adjustments (6)	(6,971)	(9,695)	(6,336)	(18,019)	(28,499)
Non-GAAP Net Income	\$ 73,746	\$ 68,282	\$ 45,077	\$ 143,562	\$ 122,422
Diluted Net Income (Loss) Per Share (GAAP)	\$ 0.75	\$ 0.67	\$ 0.35	\$ 1.06	\$ (5.39)
Share impact of non-GAAP adjustments identified above	0.25	0.27	0.27	0.90	7.09
Non-GAAP Diluted Net Income Per Share	\$ 1.00	\$ 0.94	\$ 0.62	\$ 1.96	\$ 1.70
Shares used in computing non-GAAP diluted net income per share	73,820	72,569	72,917	73,195	72,084

Note: See the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP financial measures



Q3 FY'26 GAAP to Non-GAAP Reconciliation

	Q3 Ending 12/31		Q2	FYTD Ending 12/31	
	2025	2024	Ending 9/30 2025	2025	2024
\$Thousands (except EPS)					
(1) Share-based compensation expense included in these amounts is as follows:					
Cost of product revenue	\$ 298	\$ 287	\$ 297	\$ 1,008	\$ 1,013
Cost of service revenue	1,969	1,909	1,930	6,646	6,703
Research and development	4,114	4,074	3,990	13,636	13,894
Sales and marketing	4,749	5,071	4,672	16,311	17,850
General and administrative	2,702	3,161	2,668	9,748	11,126
Total share-based compensation expense	\$ 13,832	\$ 14,502	\$ 13,557	\$ 47,349	\$ 50,586
(2) Amortization expense related to acquired software and product technology, tradenames, customer relationships included in these amounts are as follows:					
Cost of product revenue	\$ 550	\$ 994	\$ 551	\$ 1,651	\$ 2,985
Operating expenses	11,156	11,601	11,162	33,437	34,857
Total amortization expense	\$ 11,706	\$ 12,595	\$ 11,713	\$ 35,088	\$ 37,842
(3) Acquisition related depreciation expense included in these amounts is as follows:					
Cost of product revenue	\$ 2	\$ 1	\$ 1	\$ 5	\$ 5
Cost of service revenue	—	—	—	—	—
Research and development	8	8	7	23	23
Sales and marketing	2	3	2	7	7
General and administrative	—	1	1	1	1
Total acquisition related depreciation expense	\$ 12	\$ 13	\$ 11	\$ 36	\$ 36
(4) Executive transition costs included in these amounts is as follows:					
General and administrative	—	\$—	—	959	—
Total executive transition costs			\$ —	\$ 959	0
(5) Loss on extinguishment of debt included in this amount is as follows:					
Interest and other (income) expense, net	\$ —	\$ 1,134	\$ —	\$ —	\$ 1,134
Total loss on extinguishment of debt	\$ —	\$ 1,134	\$ —	\$ —	\$ 1,134
(6) Total income tax adjustment included in this amount is as follows:					
Tax effect of non-GAAP adjustments above	(6,971)	\$(9,695)	(6,336)	(18,019)	(28,499)
Tax impact of non-GAAP reconciling items in loss jurisdictions	\$ —	\$ —	\$ —	\$ —	\$ —
Total income tax adjustments	\$ (6,971)	\$ (9,695)	\$ (6,336)	\$ (18,019)	\$ (28,499)

Note: See the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP financial measures



FY'26 Outlook: GAAP to Non-GAAP Reconciliation

\$M (except EPS)	FY'25	FY'26
GAAP revenue	\$ 822.7	~\$835 to ~\$870
GAAP net income (loss)	\$ (366.9)	~\$85 to ~\$91
Amortization of intangible assets	\$ 50.4	~\$47
Share-based compensation expenses	\$ 64.8	~\$62
Acquisition related depreciation expense	\$ -	-
Executive Transition Costs	\$ -	~\$1
Loss on debt extinguishment	\$ 1.1	-
Restructuring charges	\$ 20.5	~\$1
Goodwill impairment	\$ 427.0	-
Total adjustments	\$ 563.8	~\$111
Related impact of adjustments on income tax	\$ (36.5)	(~\$22)
Non-GAAP net income	\$ 160.4	~\$174 to ~\$180
GAAP net income (loss) per share (diluted)	\$ (5.12)	~\$1.15 to ~\$1.23
Non-GAAP net income per share (diluted)	\$ 2.22	~\$2.37 to ~\$2.45
Average weighted shares outstanding (diluted GAAP)	71.6	~73 to ~74
Average weighted shares outstanding (diluted Non-GAAP)	72.2	~73 to ~74

Net income per share (diluted) equates to earnings per share (EPS) described elsewhere in this presentation.

Note: please see the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP measures. Figures may not foot due to rounding.



Financial Measures & Additional Information

- Cash and securities defined as cash, cash equivalents, short- and long-term marketable securities, and investments
- Liquidity calculated as available credit under the Company's senior secured credit facility plus cash and securities divided by the 12-month trailing consolidated non-GAAP EBITDA (as defined within the Company's third amended and restated credit agreement).
- Gross Leverage is calculated as total debt plus contingent debt divided by the 12-month trailing adjusted non-GAAP EBITDA.
- Net leverage is calculated as total debt plus contingent debt minus cash and securities, divided by the 12-month trailing adjusted non-GAAP EBITDA
- As defined in the Company's senior secured credit facility, Credit Facility Net Leverage is calculated as total debt plus contingent debt minus the lesser of unrestricted cash and 125% of 12-month trailing adjusted non-GAAP EBITDA divided by the 12-month trailing adjusted non-GAAP EBITDA
- The Company's adjusted EBITDA as calculated in its press release may differ from the consolidated EBITDA as defined within the Company's senior secured credit facility

\$M Non-GAAP Free Cash Flow Reconciliation to GAAP	Q1 FY'26	Q2 FY'26	Q3 FY'26
Operating Cash Flow	\$ 73.6	\$ 6.6	\$ 62.2
Purchase of Fixed & Intangible Assets & Capitalized Software	\$ (1.9)	\$ (2.2)	\$ (2.8)
Non-GAAP Free Cash Flow	\$ 71.7	\$ 4.3	\$ 59.4

	Q1 FY'26	Q2 FY'26	Q3 FY'26
Operating Cash Flow	\$ 73.6	\$ 6.6	\$ 62.2
Cash from Investing Activities	\$ (17.3)	\$ 4.7	\$ (5.0)
Cash from from Financing Activities	\$ (28.8)	\$ (18.0)	\$ (0.5)
Effects of Exchange Rate Changes on Cash and Cash Equivalents	\$ 4.7	\$ 0.4	\$ 0.5
Net Change in Cash and Cash Equivalents	\$ 32.2	\$ (6.3)	\$ 57.2

Note: See the slide entitled "Non-GAAP Financial Metrics" near the beginning of this presentation for a description of the non-GAAP financial measures



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