









detail, accurately and fairly reflect the transactions and dispositions of our assets; and we provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and we provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on our consolidated financial statements. A Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. A Management conducted an evaluation of the effectiveness of internal control over financial reporting for the twelve months ended December 31, 2023 based on criteria established in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO"). In connection with this evaluation, management identified a deficiency that constituted a material weakness in our internal control over financial reporting as of December 31, 2023, pertaining to income tax accounting. For more information on this deficiency, see Item 9A. Controls and Procedures, included in our Annual Report on Form 10-K. Based on management's evaluation of internal control over financial reporting for the twelve months ended December 31, 2023, and as of September 30, 2024, our disclosure controls and procedures were not effective as of September 30, 2024 due to the aforementioned material weakness pertaining to income tax accounting. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim consolidated financial statements will not be prevented or detected on a timely basis. A The Company has begun to develop new controls designed to remediate the aforementioned 2023 material weakness pertaining to income tax accounting, which the Company intends to implement during 2024. A Changes in Internal Control Over Financial Reporting A During the quarter ended September 30, 2024, we continued to implement the following changes in our internal control over financial reporting that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting as follows: (a) we replaced the Company's outside tax accounting and tax return preparer with a new firm (the "Tax Accounting Firm"); (b) we retained the Tax Accounting Firm (i) to prepare the Company's income tax accounting and disclosures for the quarter ended September 30, 2024 and (ii) to review the income tax accounting and disclosures prepared by the predecessor firm for the quarter ended March 31, 2024 prior to the filing of the Form 10-Q for the quarter ended March 31, 2024; (c) we updated our financial risk assessment to reflect tax accounting as a high risk area, and (d) we adopted a tax accounting review checklist provided by our Sarbanes-Oxley consulting firm for use by CPI's finance management in reviewing the quarterly and annual work of the Tax Accounting Firm, beginning with the tax accounting for the quarter ended June 30, 2024. A 18 A Part II - Other Information A Item 1 a c Legal Proceedings A None. A Item 1A a c Risk Factors A a c Item 1A. Risk Factors a c of our Annual Report on Form 10-K for the year ended December 31, 2023, includes a discussion of significant factors known to us that could materially adversely affect our business, financial condition, or results of operations. There have been no material changes from the risk factors disclosed in the Annual Report. A Item 2 a c Unregistered Sales of Equity Securities and Use of Proceeds A None. A Item 3 a c Defaults Upon Senior Securities A None. A Item 4 a c Mine Safety Disclosures A Not applicable. A Item 5 a c Other Information A None. A Item 6 a c Exhibits A Exhibit No. Description 31.1\* Section 302 Certification by Chief Executive Officer and President 31.2\* Section 302 Certification by Chief Financial Officer (Principal Accounting Officer) 32.1\*\* Section 906 Certification by Chief Executive Officer and Chief Financial Officer 101.INS\*\* Inline XBRL Instance Document. The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. 101.SCH\*\* Inline XBRL Taxonomy Extension Schema Document. 101.CAL\*\* Inline XBRL Taxonomy Extension Calculation Linkbase Document. 101.DEF\*\* Inline XBRL Taxonomy Definition Linkbase Document. 101.LAB\*\* Inline XBRL Taxonomy Extension Label Linkbase Document. 101.PRE\*\* Inline XBRL Taxonomy Extension Presentation Linkbase Document. 104\*\* Cover Page Interactive Data File. The cover page XBRL tags are embedded within the Inline XBRL document. A \* Filed herewith A \*\* Furnished herewith A Attached as Exhibit 101 to this report are the following formatted in Inline XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Statement of Operations for the three and nine months ended September 30, 2024 and 2023, (ii) Condensed Consolidated Balance Sheet as of September 30, 2024 and December 31, 2023, (iii) Condensed Consolidated Statement of Cash Flows for the nine months ended September 30, 2024 and 2023, (iv) Condensed Consolidated Statement of Changes in Equity for the three and nine months ended September 30, 2024 and 2023 and (v) Notes to Condensed Consolidated Financial Statements. A 19 A A SIGNATURES A Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. A CPI AEROSTRUCTURES, INC. A A Dated: November 13, 2024 By: /s/ Dorith Hakim A Dorith Hakim A A Chief Executive Officer and President A (Principal Executive Officer) A A A A A Dated: November 13, 2024 By: /s/ Philip Passarello A Philip Passarello A A Chief Financial Officer A (Principal Financial and Accounting Officer) A A A 20 EX-31.1.2 ex31-1.htm SECTION 302 CERTIFICATION BY CHIEF EXECUTIVE OFFICER AND PRESIDENT A CPI AEROSTRUCTURES, INC. 10-Q EXHIBIT 31.1 A CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 A I, Dorith Hakim, certify that: A 1.I have reviewed this Quarterly Report on Form 10-Q of CPI Aerostructures, Inc.; A 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; A 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; A 4.The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have: A (a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; A (b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; A (c)Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and A (d)Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and A 5.The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and to the audit committee of the registrant's board of directors (or persons performing the equivalent functions): A (a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and A (b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting. A Dated: November 13, 2024 CPI AEROSTRUCTURES, INC. A (Registrant) A A A By: /s/ Dorith Hakim A Dorith Hakim A A Chief Executive Officer, President and Director A A (Principal Executive Officer) A A EX-31.2.3 ex31-2.htm SECTION 302 CERTIFICATION BY CHIEF FINANCIAL OFFICER A CPI AEROSTRUCTURES, INC. 10-Q EXHIBIT 31.2 A CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 A I, Philip Passarello, certify that: A 1.I have reviewed this Quarterly Report on Form 10-Q of CPI Aerostructures, Inc.; A 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; A 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; A 4.The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have: A (a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; A (b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; A (c)Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and A (d)Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and A 5.The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and to the audit committee of the registrant's board of directors (or persons performing the equivalent functions): A (a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and A (b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting. A Dated: November 13, 2024 CPI AEROSTRUCTURES, INC. A (Registrant) A A A By: /s/ Philip Passarello A Philip Passarello A A Chief Financial Officer A (Principal Financial and Accounting Officer) A A EX-32.1.4 ex32-1.htm SECTION 906 CERTIFICATION BY CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER A CPI AEROSTRUCTURES, INC. 10-Q EXHIBIT 32.1 A CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 A In connection with the Quarterly Report of CPI Aerostructures, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2024 as filed with the Securities and Exchange Commission (the "Report"), the undersigned, in the capacities and on the date indicated below, hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that: A 1.The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and A 2.The information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company. A Dated: November 13, 2024 CPI AEROSTRUCTURES, INC. A (Registrant) A A A By: /s/ Dorith Hakim A Dorith Hakim A A Chief Executive Officer, President and Director A (Principal executive officer) A A A Dated: November 13, 2024 CPI AEROSTRUCTURES, INC. A (Registrant) A A A By: /s/ Philip Passarello A Philip Passarello A A Chief Financial Officer and Secretary A (Principal financial and accounting officer) A A EX-101.SCH 5 cvu-20240930.xsd XBRL SCHEMA FILE 00000001 - Document - Cover link:presentationLink link:calculationLink link:definitionLink link:definitionLink 00000002 - Statement - CONDENSED CONSOLIDATED BALANCE SHEETS link:presentationLink link:calculationLink link:definitionLink 00000003 - Statement - CONDENSED CONSOLIDATED BALANCE SHEETS (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 00000004 - Statement - CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) link:presentationLink link:calculationLink link:definitionLink 00000005 - Statement - CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED) link:presentationLink link:calculationLink link:definitionLink 00000006 - Statement - CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) link:presentationLink link:calculationLink link:definitionLink 00000007 - Disclosure - INTERIM FINANCIAL STATEMENTS link:presentationLink link:calculationLink link:definitionLink 00000008 - Disclosure - REVENUE link:presentationLink link:calculationLink link:definitionLink 00000009 - Disclosure - CONTRACT ASSETS AND LIABILITIES link:presentationLink link:calculationLink link:definitionLink 00000010 - Disclosure - INVENTORY link:presentationLink link:calculationLink link:definitionLink 00000011 - Disclosure - STOCK-BASED COMPENSATION link:presentationLink link:calculationLink link:definitionLink 00000012 - Disclosure - NET INCOME PER SHARE link:presentationLink link:calculationLink link:definitionLink 00000013 - Disclosure - LINE OF CREDIT AND LONG-TERM DEBT link:presentationLink link:calculationLink link:definitionLink 00000014 - Disclosure - MAJOR CUSTOMERS AND VENDORS link:presentationLink link:calculationLink link:definitionLink 00000015 - Disclosure - LEASES link:presentationLink link:calculationLink link:definitionLink 00000016 - Disclosure - INCOME TAXES link:presentationLink link:calculationLink link:definitionLink 00000017 - Disclosure - COMMITMENTS AND CONTINGENCIES link:presentationLink link:calculationLink link:definitionLink 00000018 - Disclosure - INTERIM FINANCIAL STATEMENTS (Policies) link:presentationLink link:calculationLink link:definitionLink 00000019 - Disclosure - REVENUE (Tables) link:presentationLink link:calculationLink link:definitionLink 00000020 - Disclosure - CONTRACT ASSETS AND LIABILITIES (Tables) link:presentationLink link:calculationLink link:definitionLink 00000021 - Disclosure - INVENTORY (Tables) link:presentationLink link:calculationLink link:definitionLink 00000022 - Disclosure - STOCK-BASED COMPENSATION (Tables) link:presentationLink link:calculationLink link:definitionLink 00000023 - Disclosure - LINE OF CREDIT AND LONG-TERM DEBT (Tables) link:presentationLink link:calculationLink link:definitionLink 00000024 - Disclosure - LEASES (Tables) link:presentationLink link:calculationLink link:definitionLink 00000025 - Disclosure - INTERIM FINANCIAL STATEMENTS (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000026 - Disclosure - The following tables present the Company's revenue disaggregated by contract type and revenue recognition method: (Details) link:presentationLink link:calculationLink link:definitionLink 00000027 - Disclosure - Net EAC adjustments had the following impact on our gross profit during the nine months ended September 30, 2024 and 2023: (Details) link:presentationLink link:calculationLink link:definitionLink 00000028 - Disclosure - REVENUE (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000029 - Disclosure - Schedule of Contract liabilities are classified as current liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 00000030 - Disclosure - CONTRACT ASSETS AND LIABILITIES (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000031 - Disclosure - The components of inventory consisted of the following: (Details) link:presentationLink link:calculationLink link:definitionLink 00000032 - Disclosure - Stock-based compensation expense for restricted stock in the consolidated statements of operations is summarized as follows: (Details) link:presentationLink link:calculationLink link:definitionLink 00000033 - Disclosure - The following table summarizes activity related to outstanding RSUs for the nine months ended September 30, 2024: (Details) link:presentationLink link:calculationLink link:definitionLink 00000034 - Disclosure - The following table summarizes activity related to outstanding Restricted Stock Awards for the nine months ended September 30, 2024: (Details) link:presentationLink link:calculationLink link:definitionLink 00000035 - Disclosure - The following table summarizes activity related to outstanding PRSAs for the nine months ended September 30, 2024: (Details) link:presentationLink link:calculationLink link:definitionLink 00000036 - Disclosure - STOCK-BASED COMPENSATION (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000037 - Disclosure - NET INCOME PER SHARE (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000038 - Disclosure - The maturities of the September 30, 2024 balance of these financing leases are as follows: (Details) link:presentationLink link:calculationLink link:definitionLink 00000039 - Disclosure - LINE OF CREDIT AND LONG-TERM DEBT (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000040 - Disclosure - MAJOR CUSTOMERS AND VENDORS (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000041 - Disclosure - Future minimum lease payments under non-cancellable operating leases as of September 30, 2024 were as follows: (Details) link:presentationLink link:calculationLink link:definitionLink 00000042 - Disclosure - The following table sets forth the right-of-use assets and operating lease liabilities as of: (Details) link:presentationLink link:calculationLink link:definitionLink 00000043 - Disclosure - LEASES (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000044 - Disclosure - INCOME TAXES (Details Narrative) link:presentationLink link:calculationLink link:definitionLink 00000045 - Disclosure - COMMITMENTS AND CONTINGENCIES (Details Narrative) link:presentationLink link:calculationLink link:definitionLink EX-101.CAL 6 cvu-20240930\_cal.xml XBRL CALCULATION FILE EX-101.DEF 7 cvu-20240930\_def.xml XBRL DEFINITION FILE EX-101.LAB 8 cvu-20240930\_lab.xml XBRL LABEL FILE Equity Components [Axis] Common Stock [Member] Additional Paid-in Capital [Member] Retained Earnings [Member] Product and Service [Axis] Government subcontracts [Member] Prime government contracts [Member] Commercial contracts [Member] Timing of Transfer of Good or Service [Axis] Transferred over Time [Member] Transferred at Point in Time [Member] Cumulative Effect, Period of Adoption [Axis] Favorable adjustments [Member] Unfavorable adjustments [Member] Plan Name [Axis] Performance Equity Plan 2009 [Member] Long Term Incentive Plan 2016 [Member] Award Type [Axis] Share-Based Payment Arrangement,





Gross profit	4,219,669	3,706,090	12,888,842	12,972,606
Selling, general and administrative expenses	2,742,036	2,535,065	8,231,875	8,210,603
Income from operations	1,477,633	1,171,025	4,656,967	4,762,003
Interest expense	(573,366)	(663,857)	(1,793,472)	(1,816,408)
Income before provision for income taxes	904,267	507,168	2,863,495	2,945,595
Provision for income taxes	154,590	205,804	535,634	503,850
Net income	\$ 749,677	\$ 301,364	\$ 2,327,861	\$ 2,441,745
Income per common share, basic	\$ 0.06	\$ 0.02	\$ 0.19	\$ 0.19
Income per common share, diluted	\$ 0.06	\$ 0.02	\$ 0.18	\$ 0.19
<b>Shares used in computing income per common share:</b>				
Basic	12,647,023	12,759,971	12,559,876	12,613,899
Diluted	12,717,128	12,793,133	12,650,340	12,647,061

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<b>CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED) - USD (\$)</b>	<b>Common Stock [Member]</b>	<b>Additional Paid-in Capital [Member]</b>	<b>Retained Earnings [Member]</b>	<b>Total</b>
Beginning balance, value at Dec. 31, 2022	\$ 12,507	\$ 73,189,449	\$ (69,004,926)	\$ 4,197,030
Beginning balance (in shares) at Dec. 31, 2022	12,506,795			
Net income			983,305	983,305
Issuance of common stock upon settlement of restricted stock, net	\$ 19			19
Issuance of common stock upon settlement of restricted stock, net (in shares)	19,247			
Stock-based compensation expense		338,904		338,904
Ending balance, value at Mar. 31, 2023	\$ 12,526	73,528,353	(68,021,621)	5,519,258
Ending balance (in shares) at Mar. 31, 2023	12,526,042			
Beginning balance, value at Dec. 31, 2022	\$ 12,507	73,189,449	(69,004,926)	4,197,030
Beginning balance (in shares) at Dec. 31, 2022	12,506,795			
Net income				2,441,745
Ending balance, value at Sep. 30, 2023	\$ 12,761	73,849,050	(66,563,181)	7,298,630
Ending balance (in shares) at Sep. 30, 2023	12,760,331			
Beginning balance, value at Mar. 31, 2023	\$ 12,526	73,528,353	(68,021,621)	5,519,258
Beginning balance (in shares) at Mar. 31, 2023	12,526,042			
Net income			1,157,076	1,157,076
Issuance of common stock upon settlement of restricted stock, net	\$ 201			201
Issuance of common stock upon settlement of restricted stock, net (in shares)	201,125			
Stock-based compensation expense		180,015		180,015
Ending balance, value at Jun. 30, 2023	\$ 12,727	73,708,368	(66,864,545)	6,856,550
Ending balance (in shares) at Jun. 30, 2023	12,727,167			
Net income			301,364	301,364
Issuance of common stock upon settlement of restricted stock, net	\$ 34			34
Issuance of common stock upon settlement of restricted stock, net (in shares)	33,164			
Stock-based compensation expense		140,682		140,682
Ending balance, value at Sep. 30, 2023	\$ 12,761	73,849,050	(66,563,181)	7,298,630
Ending balance (in shares) at Sep. 30, 2023	12,760,331			
Beginning balance, value at Dec. 31, 2023	\$ 12,771	73,872,679	(51,803,722)	\$ 22,081,728
Beginning balance (in shares) at Dec. 31, 2023	12,771,434			12,771,434
Net income			168,238	\$ 168,238
Issuance of common stock upon settlement of restricted stock, net	\$ 13			13
Issuance of common stock upon settlement of restricted stock, net (in shares)	13,334			
Stock-based compensation expense		281,510		281,510
Ending balance, value at Mar. 31, 2024	\$ 12,784	74,154,189	(51,635,484)	22,531,489
Ending balance (in shares) at Mar. 31, 2024	12,784,768			
Beginning balance, value at Dec. 31, 2023	\$ 12,771	73,872,679	(51,803,722)	\$ 22,081,728
Beginning balance (in shares) at Dec. 31, 2023	12,771,434			12,771,434
Net income				\$ 2,327,861
Ending balance, value at Sep. 30, 2024	\$ 12,933	74,402,288	(49,475,861)	\$ 24,939,360
Ending balance (in shares) at Sep. 30, 2024	12,933,408			12,933,408
Beginning balance, value at Mar. 31, 2024	\$ 12,784	74,154,189	(51,635,484)	\$ 22,531,489
Beginning balance (in shares) at Mar. 31, 2024	12,784,768			
Net income			1,409,946	1,409,946
Issuance of common stock upon settlement of restricted stock, net	\$ 179			179
Issuance of common stock upon settlement of restricted stock, net (in shares)	178,095			
Stock-based compensation expense		175,356		175,356
Ending balance, value at Jun. 30, 2024	\$ 12,963	74,329,545	(50,225,538)	24,116,970
Ending balance (in shares) at Jun. 30, 2024	12,962,863			
Net income			749,677	749,677
Issuance of common stock upon settlement of restricted stock, net	\$ (30)			(30)
Issuance of common stock upon settlement of restricted stock, net (in shares)	(29,455)			
Stock-based compensation expense		72,743		72,743
Ending balance, value at Sep. 30, 2024	\$ 12,933	\$ 74,402,288	\$ (49,475,861)	\$ 24,939,360
Ending balance (in shares) at Sep. 30, 2024	12,933,408			12,933,408

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<b>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) - USD (\$)</b>	<b>9 Months Ended</b>	
	<b>Sep. 30, 2024</b>	<b>Sep. 30, 2023</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 2,327,861	\$ 2,441,745
<b>Adjustments to reconcile net income to net cash (used in) provided by operating activities:</b>		
Depreciation and amortization	305,260	350,974
Amortization of debt issuance cost	38,697	81,024
Stock-based compensation	529,771	659,855
Deferred income taxes	512,717	500,220
Provision for credit losses	144,565	
Amortization of operating lease right-of-use assets	1,405,201	1,330,209
<b>Changes in operating assets and liabilities:</b>		

<a href="#">Increase in accounts receivable</a>	(2,367,222)	(4,266,415)
<a href="#">Decrease in insurance receivable</a>		3,600,000
<a href="#">Decrease (increase) in contract assets</a>	1,693,097	(3,646,028)
<a href="#">Decrease in inventory</a>	384,361	842,196
<a href="#">Decrease in prepaid expenses and other assets</a>	300,168	305,526
<a href="#">Increase in accounts payable and accrued expenses</a>	236,130	3,093,351
<a href="#">(Decrease) increase in contract liabilities</a>	(4,547,502)	667,615
<a href="#">Decrease in settlement of litigation obligation</a>		(3,600,000)
<a href="#">Decrease in operating lease liabilities</a>	(1,486,359)	(1,320,706)
<a href="#">Decrease in loss reserve</a>	(312,463)	(204,916)
<a href="#">(Decrease) increase in income taxes payable</a>	(1,359)	5,478
<a href="#">Net cash (used in) provided by operating activities</a>	(837,077)	840,128
<b>Cash flows from investing activities:</b>		
<a href="#">Purchase of property and equipment</a>	(330,282)	(92,954)
<a href="#">Net cash used in investing activities</a>	(330,282)	(92,954)
<b>Cash flows from financing activities:</b>		
<a href="#">Principal payments on line of credit</a>	(1,920,000)	
<a href="#">Principal payments on long-term debt</a>	(36,917)	(1,930,372)
<a href="#">Repayments of insurance financing obligation</a>	(261,531)	
<a href="#">Debt issuance costs paid</a>		(54,334)
<a href="#">Net cash used in financing activities</a>	(2,218,448)	(1,984,706)
<a href="#">Net decrease in cash</a>	(3,385,807)	(1,237,532)
<a href="#">Cash at beginning of period</a>	5,094,794	3,847,225
<a href="#">Cash at end of period</a>	1,708,987	2,609,693
<b>Cash paid during the period for:</b>		
<a href="#">Interest</a>	1,795,495	1,815,939
<a href="#">Income taxes</a>	\$ 36,457	

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**INTERIM FINANCIAL STATEMENTS**

**9 Months Ended  
Sep. 30, 2024**

**Accounting Policies  
[Abstract]**

**INTERIM FINANCIAL STATEMENTS**

**1. INTERIM FINANCIAL STATEMENTS**

**Basis of Presentation**

The Company consists of CPI Aerostructures, Inc. ("CPI Aero"), Welding Metallurgy, Inc. ("WMI"), a wholly owned subsidiary of CPI Aero, and Compac Development Corporation, a wholly owned subsidiary of WMI (collectively, the "Company", "we", "us", or "our").

The condensed consolidated interim financial statements of the Company as of September 30, 2024 and for the three and nine months ended September 30, 2024 and 2023 have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and notes normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States of America ("U.S. GAAP") have been condensed or omitted pursuant to those rules and regulations. The consolidated balance sheet at December 31, 2023 has been derived from audited consolidated financial statements, but does not include all of the information and notes required by U.S. GAAP. The Company believes that the disclosures are adequate to make the information presented not misleading.

All adjustments that, in the opinion of the management, are necessary for a fair presentation for the periods presented have been reflected. Such adjustments are of a normal, recurring nature. It is suggested that these consolidated financial statements be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 (the "Form 10-K"). The results of operations for interim periods are not necessarily indicative of the operating results to be expected for the full year or any other interim period.

An operating segment, in part, is a component of an enterprise whose operating results are regularly reviewed by the chief operating decision maker (the "CODM") to make decisions about resources to be allocated to the segment and assess its performance. Operating segments may be aggregated only to a limited extent. The Company's CODM, the Chief Executive Officer, reviews financial information presented on a consolidated basis for purposes of making operating decisions and assessing financial performance. The Company has determined that it has a single operating and reportable segment.

The Company maintains its cash in multiple financial institutions. The balances are insured by the Federal Deposit Insurance Corporation. From time to time, the Company's balances may exceed insurance limits. As of September 30, 2024, the Company had \$1,476,844 of uninsured balances. The Company limits its credit risk by selecting financial institutions considered to be highly creditworthy.

**Recently Issued Accounting Standards - Not Adopted**

In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which focuses on the rate reconciliation and income taxes paid. ASU No. 2023-09 requires a public business entity ("PBE") to disclose, on an annual basis, a tabular rate reconciliation using both percentages and currency amounts, broken out into specified categories with certain reconciling items further broken out by nature and jurisdiction to the extent those items exceed a specified threshold. In addition, all entities are required to disclose income taxes paid, net of refunds received disaggregated by federal, state/local, and foreign and by jurisdiction if the amount is at least 5% of total income tax payments, net of refunds received. For PBEs, the new standard is effective for annual periods beginning after December 15, 2024, with early adoption permitted. An entity may apply the amendments in this ASU prospectively by providing the revised disclosures for the period ending December 31, 2025 and continuing to provide the pre-ASU disclosures for the prior periods, or may apply the amendments retrospectively by providing the revised disclosures for all period presented. We expect this ASU to only impact our disclosures with no impacts to our results of operations, cash flows, and financial condition.

In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which focuses on a PBE to disclose entity-wide and segment information in the notes to financial statements. This includes the measure of profit or loss that the CODM uses to assess segment performance and decide how to allocate resources, as well as certain specified amounts included in that measure - e.g. revenue, depreciation and amortization, interest and income tax expense. For PBEs, the new standard is effective for annual periods beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. We expect this ASU to only impact our disclosures with no impacts to our results of operations, cash flows, and financial condition.

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**REVENUE**

**9 Months Ended  
Sep. 30, 2024**

**Revenue from  
Contract with  
Customer [Abstract]  
REVENUE**

**2. REVENUE**

**Disaggregation of Revenue**

The following tables present the Company's revenue disaggregated by contract type and revenue recognition method:

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Government subcontracts	\$ 16,986,106	\$ 15,375,337	\$ 48,951,748	\$ 50,550,256
Prime government contracts	1,673,483	3,943,723	7,056,711	8,062,682
Commercial contracts	760,290	1,080,309	3,302,897	4,350,654
	<u>\$ 19,419,879</u>	<u>\$ 20,399,369</u>	<u>\$ 59,311,356</u>	<u>\$ 62,963,592</u>
	2024	2023	2024	2023
Revenue recognized using over time revenue recognition model	\$ 19,092,000	\$ 20,053,771	\$ 58,558,552	\$ 59,353,845
Revenue recognized using point in time revenue recognition model	327,879	345,598	752,804	3,609,747
	<u>\$ 19,419,879</u>	<u>\$ 20,399,369</u>	<u>\$ 59,311,356</u>	<u>\$ 62,963,592</u>

**Favorable/(Unfavorable) Adjustments to Gross Profit**

We review our Estimates at Completion ("EAC") at least quarterly. Due to the nature of the work required to be performed on many of the Company's performance obligations, the estimation of total revenue and cost at completion is complex, subject to many inputs, and requires significant judgment by management on a contract-by-contract basis. As part of this process, management reviews information including, but not limited to, any outstanding key contract matters, progress towards completion and the related program schedule, identified risks and opportunities, and the related changes in estimates of revenues and costs. The risks and opportunities relate to management's judgment about the ability and cost to achieve the schedule, consideration of customer-directed delays or reductions in scheduled deliveries, technical requirements, customer activity levels, and related variable consideration. Management must make assumptions and estimates regarding contract revenue and costs, including estimates of labor productivity and availability, the complexity and scope of the work to be performed, the availability and cost of materials including any impact from changing costs or inflation, the length of time to complete the performance obligation, the availability and timing of funding from our customer, and overhead cost rates, among others.

Changes in estimates of net sales, cost of sales, and the related impact to operating profit on contracts recognized over time are recognized on a cumulative catch-up basis, which recognizes the cumulative effect of the profit changes on current and prior periods based on a performance obligation's percentage-of-completion in the current period. A significant change in one or more of these estimates could affect the profitability of one or more of our performance obligations. Our EAC adjustments also include the establishment of, and changes to, loss provisions for our contracts accounted for on a percentage-of-completion basis.

Net EAC adjustments had the following impact on our gross profit during the nine months ended September 30, 2024 and 2023:

	Nine months ended	
	September 30, 2024	September 30, 2023
Favorable adjustments	\$ 1,835,489	\$ 2,383,071
Unfavorable adjustments	(4,059,160)	(3,396,171)
Net adjustments	\$ (2,223,671)	\$ (1,013,100)

#### Transaction Price Allocated to Remaining Performance Obligations

As of September 30, 2024, the aggregate amount of transaction price allocated to the remaining performance obligations was approximately \$91.5 million. This represents the amount of revenue the Company expects to recognize in the future on contracts with unsatisfied or partially satisfied performance obligations as of September 30, 2024.

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#### CONTRACT ASSETS AND LIABILITIES

9 Months Ended  
Sep. 30, 2024

#### Contract Assets And Liabilities

#### CONTRACT ASSETS AND LIABILITIES

#### 3. CONTRACT ASSETS AND LIABILITIES

Contract assets represent revenue recognized on contracts in excess of amounts invoiced to the customers and the Company's right to consideration is conditional on something other than the passage of time. Amounts may not exceed their net realizable value. Under the typical payment terms of our government as well as military contractor contracts, the customer retains a portion of the contract price until completion of the contract, as a measure of protection for the customer. Our government and military contract or contracts therefore typically result in revenue recognized in excess of billings, which we present as contract assets. Contract assets are classified as current assets. The Company's contract liabilities represent customer payments received or due from the customer in excess of revenue recognized. Contract liabilities are classified as current liabilities.

	September 30, 2024	December 31, 2023
Contract assets	\$ 33,618,971	\$ 35,312,068
Contract liabilities	1,390,127	5,937,629

Revenue recognized for the nine months ended September 30, 2024 and 2023 that was included in the contract liabilities balance as of January 1, 2024 and 2023, respectively, was approximately \$5.0 million and \$3.0 million, respectively.

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#### INVENTORY

9 Months Ended  
Sep. 30, 2024

#### Inventory Disclosure [Abstract] INVENTORY

#### 4. INVENTORY

The components of inventory consisted of the following:

	September 30, 2024	December 31, 2023
Raw materials	\$ 440,016	\$ 648,264
Work in progress	103,390	75,795
Finished goods	508,880	712,588
Inventory	\$ 1,052,286	\$ 1,436,647

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#### STOCK-BASED COMPENSATION

9 Months Ended  
Sep. 30, 2024

#### Share-Based Payment Arrangement [Abstract]

#### STOCK-BASED COMPENSATION

#### 5. STOCK-BASED COMPENSATION

In 2009, the Company adopted the Performance Equity Plan 2009 (the "2009 Plan"). The 2009 Plan reserved 500,000 common shares for issuance. The 2009 Plan provides for the issuance of either incentive stock options or nonqualified stock options to employees, consultants or others who provide services to the Company. The Company has 2,364 shares available for grant under the 2009 Plan as of September 30, 2024.

In 2016, the Company adopted the 2016 Long Term Incentive Plan (the "2016 Plan"). The 2016 Plan reserved 600,000 common shares for issuance, provided that no more than 200,000 common shares be granted as incentive stock options. Awards may be made or granted to employees, officers, directors and consultants in the form of incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock, restricted stock units and other stock-based awards. Any shares of common stock granted in connection with awards other than stock options and stock appreciation rights are counted against the number of shares reserved for issuance under the 2016 Plan as one and one-half shares of common stock for every one share of common stock granted in connection with such award. Any shares of common stock granted in connection with stock options and stock appreciation rights are counted against the number of shares reserved for issuance under the 2016 Plan as one share for every one share of common stock issuable upon the exercise of such stock option or stock appreciation right awarded. In the fourth quarter of 2020, the Company added 800,000 shares to the 2016 Plan, which increased the number of shares reserved for issuance under the 2016 Plan to 1,400,000 shares. In the second quarter of 2023, the Company added an additional 800,000 shares to the 2016 Plan, which increased the number of shares reserved for issuance under the 2016 Plan to 2,200,000 shares. The Company has 376,094 shares available for grant under the 2016 Plan as of September 30, 2024.

Stock-based compensation expense for restricted stock in the consolidated statements of operations is summarized as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Cost of sales	\$ 14,430	\$ 6,612	\$ 3,675	\$ 58,860
Selling, general and administrative	58,283	134,104	526,096	600,995
Total stock-based compensation expense	\$ 72,713	\$ 140,716	\$ 529,771	\$ 659,855

The Company grants restricted stock units ("RSUs") to its board of directors as partial compensation. These RSUs vest quarterly on a straight-line basis over a one-year period and will fully vest on October 1, 2024.

The following table summarizes activity related to outstanding RSUs for the nine months ended September 30, 2024:

	RSUs	Weighted Average Grant Date Fair Value of RSUs
Non-vested - January 1, 2024	—	\$ —
Granted	181,323	\$ 2.45
Vested	(135,900)	\$ 2.45
Forfeited	—	\$ —
Non-vested - September 30, 2024	45,423	\$ 2.45

The Company grants shares of common stock ("Restricted Stock Awards" or "RSAs") to select employees. These shares have various vesting dates, ranging from vesting on the grant date to as late as four years from the date of grant. In the event that the employee's employment is voluntarily terminated prior to certain vesting dates, portions of the shares may be forfeited. At September 30, 2024, the weighted average remaining amortization period was 2.7 years.

The following table summarizes activity related to outstanding Restricted Stock Awards for the nine months ended September 30, 2024:

	Restricted Stock Awards	Weighted Average Grant Date Fair Value of Restricted Stock Awards
Non-vested - January 1, 2024	167,071	\$ 3.25
Granted	107,604	\$ 2.39
Vested	(58,587)	\$ 3.18
Forfeited	(63,213)	\$ 2.78
Non-vested - September 30, 2024	152,875	\$ 2.86

The Company grants shares of common stock ("Performance Restricted Stock Awards" or "PRSAs") to select officers as part of our long-term incentive program that will result in that number of PRSAs being paid out if the target performance metric is achieved. The award vesting is based on specific performance metrics related to accounts payable delinquency, debt, and net income during the performance period. The PRSAs vest at 0% or 100% and all three metrics must be met to vest at 100%. The PRSAs granted under this program will vest on the fourth anniversary of the grant date, subject to the aforementioned performance criteria. At September 30, 2024, the weighted average remaining amortization period was 2.6 years.

The following table summarizes activity related to outstanding PRSAs for the nine months ended September 30, 2024:

	PRSAs	Weighted Average Grant Date Fair Value of PRSAs
Non-vested - January 1, 2024	48,050	\$ 3.27
Granted	64,611	\$ 2.91
Vested	—	\$ —
Forfeited	(68,585)	\$ 3.12

The fair value of all RSUs, PRSAs and RSAs is based on the closing price of our common stock on the grant date. All RSUs, PRSAs, and Restricted Stock Awards vest and settle in common stock (on a one-for-one basis).

As of September 30, 2024, unamortized stock-based compensation costs related to restricted share arrangements was \$284,780.

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**NET INCOME PER SHARE**

**9 Months Ended  
Sep. 30, 2024**

[Earnings Per Share](#)  
[\[Abstract\]](#)  
[NET INCOME PER SHARE](#)

**6. NET INCOME PER SHARE**

Basic and diluted income per common share is computed using the weighted average number of common shares outstanding. Diluted income per common share is adjusted for the incremental shares attributed to unvested RSUs and RSAs. Incremental shares of 70,105 and 90,463 were used in the calculation of diluted income per common share for the three and nine months ended September 30, 2024, respectively. Incremental shares of 33,162 were used in the calculation of diluted income per common share for both the three and nine months ended September 30, 2023.

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**LINE OF CREDIT AND LONG-TERM DEBT**

**9 Months Ended  
Sep. 30, 2024**

[Debt Disclosure](#)  
[\[Abstract\]](#)  
[LINE OF CREDIT AND LONG-TERM DEBT](#)

**7. LINE OF CREDIT AND LONG-TERM DEBT**

On March 24, 2016, the Company entered into the Amended and Restated Credit Agreement with the lenders named therein and BankUnited N.A. as Sole Arranger, Agent and Collateral Agent (as amended from time to time, the "Credit Agreement" or the "BankUnited Facility"). The BankUnited Facility originally provided for a revolving credit loan commitment of \$30 million (the "Revolving Loan") and a \$10 million term loan ("Term Loan"). The Revolving Loan bears interest at a rate based upon a pricing grid, as defined in the Credit Agreement.

On February 20, 2024, the Company entered into a Thirteenth Amendment to the Credit Agreement (the "Thirteenth Amendment"). Under the Thirteenth Amendment, the parties amended the Credit Agreement by: (i) extending the maturity date of the Company's existing revolving line of credit to August 31, 2025; and (b) setting the aggregate maximum principal amount of all revolving line of credit loans to \$19,800,000 from January 1, 2024 through March 31, 2024, \$19,080,000 from April 1, 2024 through June 30, 2024, \$18,360,000 from July 1, 2024 through September 30, 2024, \$17,640,000 from October 1, 2024 through December 31, 2024, \$16,920,000 from January 1, 2025 through March 31, 2025, \$16,200,000 from April 1, 2025 through June 30, 2025 and \$15,480,000 from July 1, 2025 onward, and for payments to be made by the Company to comply therewith (if any such payments are necessary), on the first day of each such period.

On November 13, 2024, the Company entered into a Fourteenth Amendment to the Credit Agreement (the "Fourteenth Amendment"). Under the Fourteenth Amendment, the parties amended the Credit Agreement by: (i) extending the maturity date of the Company's existing revolving line of credit (the "Revolving Credit Loans") to August 31, 2026; (ii) reducing the Base Rate Margin (as defined in the Credit Agreement) from 3.50% to 2.0%; (iii) resetting the aggregate maximum principal amount of all Revolving Credit Loans to \$16,890,000 from January 1, 2025 through March 31, 2025, \$16,140,000 from April 1, 2025 through June 30, 2025, \$15,390,000 from July 1, 2025 through September 30, 2025, \$14,640,000 from October 1, 2025 through December 31, 2025, \$13,890,000 from January 1, 2026 through March 31, 2026, \$13,140,000 from April 1, 2026 through June 30, 2026, and \$12,390,000 from July 1, 2026 onward and for payments to be made by the Company to comply therewith (if any such payments are necessary), on the first day of each such period; and (iv) requiring the Company, if it does not deliver to BankUnited, N.A. by December 31, 2025, a commitment letter with banks and terms and conditions reasonably acceptable to the Lenders for refinancing the obligations under the Credit Agreement, to make a payment by January 31, 2026, equal to 2% of the aggregate outstanding principal amount of the Revolving Credit Loans as of December 31, 2025, with 50% of such payment applied to reduce the aggregate outstanding principal and the remaining 50% retained by the Lenders as an amendment fee with respect to the Fourteenth Amendment.

The Credit Agreement, as amended, requires us to maintain the following financial covenants: (a) minimum debt service coverage ratio of no less than 1.5 to 1.0 for trailing four fiscal quarter periods; (b) maximum leverage ratio of no less than 4.0 to 1.0 for trailing four fiscal quarter periods; (c) minimum net income after taxes as of the end of each fiscal quarter being no less than \$1.00; and (d) a minimum adjusted EBITDA at the end of each fiscal quarter of no less than \$1.0 million. The additional principal payments, increase in interest and the Amendment Fee provided for in the Eighth Amendment (entered into on October 28, 2021) and Ninth Amendment to the Credit Agreement (entered into on April 12, 2022) are excluded for purposes of calculating compliance with each of the financial covenants.

The BankUnited Facility is secured by all of the Company's assets. Prior to the Fourteenth Amendment, the Revolving Loan bore interest at the Prime Rate + 3.50%. The Prime Rate was 8.0% as of September 30, 2024 and as such, the Company's interest rate on the Revolving Loan was 11.5% as of September 30, 2024.

As of September 30, 2024 and December 31, 2023, the Company had \$18,120,000 and \$20,040,000 outstanding under the Revolving Loan, respectively. \$2,730,000 of the Revolving Loan is payable by September 30, 2025 and the remaining balance of \$15,390,000 of the revolving line of credit matures and is payable by August 31, 2026, as amended November 13, 2024.

The Company has cumulatively paid approximately \$962,000 of total debt issuance costs in connection with the BankUnited Facility, of which approximately \$43,000 and \$82,000 is unamortized and is included in other assets at September 30, 2024 and December 31, 2023, respectively.

Also included in long-term debt are financing leases of \$34,064 and \$70,981 at September 30, 2024 and December 31, 2023, respectively, including a current portion of \$31,330 and \$44,498, respectively. The maturities of the September 30, 2024 balance of these financing leases are as follows:

<b>For the Year Ending December 31,</b>	
Remainder of 2024	\$ 7,581
2025	26,483
<b>Total</b>	<b>\$ 34,064</b>

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**MAJOR CUSTOMERS AND VENDORS**

**9 Months Ended  
Sep. 30, 2024**

[Risks and Uncertainties](#)  
[\[Abstract\]](#)  
[MAJOR CUSTOMERS AND VENDORS](#)

**8. MAJOR CUSTOMERS AND VENDORS**

During the nine months ended September 30, 2024, our four largest customers accounted for 35%, 24%, 12%, and 12% of revenue. During the nine months ended September 30, 2023, our four largest customers accounted for 31%, 26%, 12% and 10% of revenue. During the three months ended September 30, 2024, our three largest customers accounted for 40%, 23% and 11% of revenue. During the three months ended September 30, 2023, our four largest customers accounted for 28%, 21%, 19% and 13% of revenue.

At September 30, 2024, 38%, 25%, and 13% of our accounts receivable were from three of our largest customers. At December 31, 2023, 30%, 17%, 12%, and 11% of accounts receivable were due from our four largest customers.

At September 30, 2024, 27%, 26%, 15% and 12% of our contract assets were from four of our largest customers. At December 31, 2023, 26%, 23%, 18%, and 15% of our contract assets were related to our four largest customers.

At September 30, 2024, 10% of our accounts payable was from one of our largest vendors. At December 31, 2023 no vendors accounted for 10% of our accounts payable.

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**LEASES**

**9 Months Ended  
Sep. 30, 2024**

[Leases](#)  
[LEASES](#)

**9. LEASES**

The Company leases manufacturing and office space under an agreement classified as an operating lease. On November 10, 2021, the Company executed the second amendment to the lease agreement for its manufacturing and office space, which extends the lease agreement's expiration date to April 30, 2026. The lease agreement does not include any renewal options. The agreement provides for an initial monthly base amount plus annual escalations through the term of the lease. In addition to the monthly base amounts in the lease agreement, the Company is required to pay real estate taxes and operating expenses during the lease terms.

The Company also leases office equipment in agreements classified as operating leases.

For the nine months ended September 30, 2024 and 2023, the Company's operating lease expense was \$1,611,487 and \$1,612,713, respectively. For the three months ended September 30, 2024 and 2023, the Company's operating lease expense was \$528,127 and \$529,624, respectively.

Future minimum lease payments under non-cancellable operating leases as of September 30, 2024 were as follows:

<b>For the Year Ending December 31,</b>	
Remainder of 2024	\$ 560,249
2025	2,283,354
2026	850,276
2027	111,065
2028	9,228
Total undiscounted operating lease payments	3,814,172
Less imputed interest	(200,901)
<b>Present value of operating lease payments</b>	<b>\$ 3,613,271</b>

The following table sets forth the right-of-use assets and operating lease liabilities as of:

	<b>September 30, 2024</b>	<b>December 31, 2023</b>
<b>Assets</b>		
Right-of-use assets, net	\$ 3,334,992	\$ 4,740,193
<b>Liabilities</b>		
Current operating lease liabilities	\$ 2,118,329	\$ 1,999,058
Long-term operating lease liabilities	1,494,942	3,100,571
Total lease liabilities	\$ 3,613,271	\$ 5,099,629

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**INCOME TAXES**

**9 Months Ended  
Sep. 30, 2024**

[Income Tax Disclosure \[Abstract\]](#)  
[INCOME TAXES](#)

**10. INCOME TAXES**

Income taxes are accounted for under the asset and liability method whereby deferred tax assets and liabilities are recognized for future tax consequences attributable to the temporary differences between the consolidated financial statements carrying amounts of assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Company's policy is to record estimated interest and penalties related to uncertain tax positions in income tax expense.

The provision for income tax for the three months ended September 30, 2024 and 2023 was \$154,590 and \$205,804, respectively. The provision for income tax for the nine months ended September 30, 2024 and 2023 was \$535,634 and \$503,850, respectively.

The effective income tax rate for the nine months ended September 30, 2024 is 18.7%. The difference between the effective income tax rate for the nine months ended September 30, 2024 and the statutory income tax rate of 21.0% for the nine months ended September 30, 2024 is due primarily to the estimated R&D credit, state income taxes and permanent tax differences. The effective income tax rate for the nine months ended September 30, 2023 was 17.1%. The difference between the effective income tax rate for the nine months ended September 30, 2023 and the statutory income tax rate of 21% for the nine months ended September 30, 2023 was due to the estimated R&D credit, the partial release of approximately \$122,500 of the Company's valuation allowance on its deferred tax asset recorded during the nine months ending September 30, 2023, state income taxes and permanent tax differences.

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**COMMITMENTS AND CONTINGENCIES**

**9 Months Ended  
Sep. 30, 2024**

[Commitments and Contingencies Disclosure \[Abstract\]](#)  
[COMMITMENTS AND CONTINGENCIES](#)

**11. COMMITMENTS AND CONTINGENCIES**

The Company may be involved in various claims, suits, assessments, investigations, and legal proceedings that arise from time to time in the ordinary course of its business. The Company accrues a liability when it is both probable a liability has been incurred and the amount of the loss can be reasonably estimated. The Company reviews these accruals at least quarterly and adjusts them to reflect ongoing negotiations, settlements, rulings, advice of legal counsel, and other relevant information. To the extent new information is obtained and the Company's views on the probable outcomes of claims, suits, assessments, investigations, or legal proceedings change, changes in the Company's accrued liabilities would be recorded in the period such determination is made. For some matters, the amount of liability is not probable or the amount cannot be reasonably estimated and, therefore, accruals have not been made.

The Company reached a settlement with the SEC on June 20, 2024 related to the Company's previously announced and filed restatements of certain of its financial statements for fiscal periods between January 1, 2018 and December 31, 2022. Under the terms of this settlement, if the Company fails to comply with various undertakings, a civil monetary penalty in the amount of \$400,000 will be due to the SEC by June 30, 2025 (the "Undertakings"). The Undertakings are as follows: (a) the Company shall fully remediate its outstanding material weaknesses in Internal Controls over Financial Reporting ("ICFR") and have effective ICFR and disclosure controls and procedures ("DCP") by December 31, 2024; (b) the Company shall publicly disclose, concurrent with the filing of the 2024 Form 10-K, whether in management's opinion, the Company has fully remediated its material weaknesses in ICFR and has effective ICFR and DCP; and (c) the Company shall certify, in writing, compliance with the undertaking(s) set forth above. The certification shall be made by the Company's CEO and identify the undertaking(s), provide written evidence of compliance in the form of a narrative, and be supported by exhibits sufficient to demonstrate compliance. The certification and supporting material shall be submitted to the SEC no later than sixty (60) days from the date of the completion of the undertakings.

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**INTERIM FINANCIAL STATEMENTS (Policies)**

**9 Months Ended  
Sep. 30, 2024**

[Accounting Policies \[Abstract\]](#)  
[Basis of Presentation](#)

**Basis of Presentation**

The Company consists of CPI Aerostructures, Inc. ("CPI Aero"), Welding Metallurgy, Inc. ("WMI"), a wholly owned subsidiary of CPI Aero, and Compac Development Corporation, a wholly owned subsidiary of WMI (collectively, the "Company", "we", "us", or "our").

The condensed consolidated interim financial statements of the Company as of September 30, 2024 and for the three and nine months ended September 30, 2024 and 2023 have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and notes normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States of America ("U.S. GAAP") have been condensed or omitted pursuant to those rules and regulations. The consolidated balance sheet at December 31, 2023 has been derived from audited consolidated financial statements, but does not include all of the information and notes required by U.S. GAAP. The Company believes that the disclosures are adequate to make the information presented not misleading.

All adjustments that, in the opinion of the management, are necessary for a fair presentation for the periods presented have been reflected. Such adjustments are of a normal, recurring nature. It is suggested that these consolidated financial statements be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 (the "Form 10-K"). The results of operations for interim periods are not necessarily indicative of the operating results to be expected for the full year or any other interim period.

An operating segment, in part, is a component of an enterprise whose operating results are regularly reviewed by the chief operating decision maker (the "CODM") to make decisions about resources to be allocated to the segment and assess its performance. Operating segments may be aggregated only to a limited extent. The Company's CODM, the Chief Executive Officer, reviews financial information presented on a consolidated basis for purposes of making operating decisions and assessing financial performance. The Company has determined that it has a single operating and reportable segment.

The Company maintains its cash in multiple financial institutions. The balances are insured by the Federal Deposit Insurance Corporation. From time to time, the Company's balances may exceed insurance limits. As of September 30, 2024, the Company had \$1,476,844 of uninsured balances. The Company limits its credit risk by selecting financial institutions considered to be highly creditworthy.

**Recently Issued Accounting Standards - Not Adopted**

In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which focuses on the rate reconciliation and income taxes paid. ASU No. 2023-09 requires a public business entity ("PBE") to disclose, on an annual basis, a tabular rate reconciliation using both percentages and currency amounts, broken out into specified categories with certain reconciling items further broken out by nature and jurisdiction to the extent those items exceed a specified threshold. In addition, all entities are required to disclose income taxes paid, net of refunds received disaggregated by federal, state/local, and foreign and by jurisdiction if the amount is at least 5% of total income tax payments, net of refunds received. For PBEs, the new standard is effective for annual periods beginning after December 15, 2024, with early adoption permitted. An entity may apply the amendments in this ASU prospectively by providing the revised disclosures for the period ending December 31, 2025 and continuing to provide the pre-ASU disclosures for the prior periods, or may apply the amendments retrospectively by providing the revised disclosures for all period presented. We expect this ASU to only impact our disclosures with no impacts to our results of operations, cash flows, and financial condition.

In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which focuses on a PBE to disclose entity-wide and segment information in the notes to financial statements. This includes the measure of profit or loss that the CODM uses to assess segment performance and decide how to allocate resources, as well as certain specified amounts included in that measure - e.g. revenue, depreciation and amortization, interest and income tax expense. For PBEs, the new standard is effective for annual periods beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. We expect this ASU to only impact our disclosures with no impacts to our results of operations, cash flows, and financial condition.

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**REVENUE (Tables)**

**9 Months Ended  
Sep. 30, 2024**

[Revenue from Contract with Customer \[Abstract\]](#)  
[The following tables present the Company's revenue disaggregated by contract type and revenue recognition method:](#)

The following tables present the Company's revenue disaggregated by contract type and revenue recognition method:

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Government subcontracts	\$ 16,986,106	\$ 15,375,337	\$ 48,951,748	\$ 50,550,256
Prime government contracts	1,673,483	3,943,723	7,056,711	8,062,682
Commercial contracts	760,290	1,080,309	3,302,897	4,350,654
	<u>\$ 19,419,879</u>	<u>\$ 20,399,369</u>	<u>\$ 59,311,356</u>	<u>\$ 62,963,592</u>

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Revenue recognized using over time revenue recognition model	\$ 19,092,000	\$ 20,053,771	\$ 58,558,552	\$ 59,353,845
Revenue recognized using point in time revenue recognition model	327,879	345,598	752,804	3,609,747
	<u>\$ 19,419,879</u>	<u>\$ 20,399,369</u>	<u>\$ 59,311,356</u>	<u>\$ 62,963,592</u>

[Net EAC adjustments had the following impact on our gross profit during the nine months ended September 30, 2024 and 2023:](#)

Net EAC adjustments had the following impact on our gross profit during the nine months ended September 30, 2024 and 2023:

	Nine months ended	
	September 30, 2024	September 30, 2023
Favorable adjustments	\$ 1,835,489	\$ 2,383,071
Unfavorable adjustments	(4,059,160)	(3,396,171)
Net adjustments	<u>\$ (2,223,671)</u>	<u>\$ (1,013,100)</u>

**CONTRACT ASSETS  
AND LIABILITIES  
(Tables)****9 Months Ended  
Sep. 30, 2024**[Contract Assets And Liabilities](#)[Schedule of contract assets and liabilities](#)

	September 30, 2024	December 31, 2023
Contract assets	\$33,618,971	\$35,312,068
Contract liabilities	1,390,127	5,937,629

**INVENTORY (Tables)****9 Months Ended  
Sep. 30, 2024**[Inventory Disclosure \[Abstract\]](#)[The components of inventory consisted of the following:](#) The components of inventory consisted of the following:

	September 30, 2024	December 31, 2023
Raw materials	\$ 440,016	\$ 648,264
Work in progress	103,390	75,795
Finished goods	508,880	712,588
Inventory	<u>\$ 1,052,286</u>	<u>\$1,436,647</u>

**STOCK-BASED  
COMPENSATION  
(Tables)**[Share-Based Payment Arrangement \[Abstract\]](#)[Stock-based compensation expense for restricted stock in the consolidated statements of operations is summarized as follows:](#)**9 Months Ended  
Sep. 30, 2024**

Stock-based compensation expense for restricted stock in the consolidated statements of operations is summarized as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Cost of sales	\$ 14,430	\$ 6,612	\$ 3,675	\$ 58,860
Selling, general and administrative	58,283	134,104	526,096	600,995
Total stock-based compensation expense	<u>\$ 72,713</u>	<u>\$ 140,716</u>	<u>\$ 529,771</u>	<u>\$ 659,855</u>

The following table summarizes activity related to outstanding RSUs for the nine months ended September 30, 2024:

	RSUs	Weighted Average Grant Date Fair Value of RSUs
Non-vested - January 1, 2024	—	\$ —
Granted	181,323	\$ 2.45
Vested	(135,900)	\$ 2.45
Forfeited	—	\$ —
Non-vested - September 30, 2024	<u>45,423</u>	<u>\$ 2.45</u>

[The following table summarizes activity related to outstanding RSUs for the nine months ended September 30, 2024:](#)[The following table summarizes activity related to outstanding Restricted Stock Awards for the nine months ended September 30, 2024:](#)

The following table summarizes activity related to outstanding Restricted Stock Awards for the nine months ended September 30, 2024:

	Restricted Stock Awards	Weighted Average Grant Date Fair Value of Restricted Stock Awards
Non-vested - January 1, 2024	167,071	\$ 3.25
Granted	107,604	\$ 2.39
Vested	(58,587)	\$ 3.18
Forfeited	(63,213)	\$ 2.78
Non-vested - September 30, 2024	<u>152,875</u>	<u>\$ 2.86</u>

[The following table summarizes activity related to outstanding PRSAs for the nine months ended September 30, 2024:](#)

The following table summarizes activity related to outstanding PRSAs for the nine months ended September 30, 2024:

	PRSAs	Weighted Average Grant Date Fair Value of PRSAs
Non-vested - January 1, 2024	48,050	\$ 3.27
Granted	64,611	\$ 2.91
Vested	—	\$ —
Forfeited	(68,585)	\$ 3.12
Non-vested - September 30, 2024	<u>44,076</u>	<u>\$ 2.98</u>

**LINE OF CREDIT AND  
LONG-TERM DEBT  
(Tables)**[Debt Disclosure \[Abstract\]](#)[The maturities of the September 30, 2024 balance of these financing leases are as follows:](#)

Also included in long-term debt are financing leases of \$34,064 and \$70,981 at September 30, 2024 and December 31, 2023, respectively, including a current portion of \$31,330 and \$44,498, respectively. The maturities of the September 30, 2024 balance of these financing leases are as follows:

<b>For the Year Ending December 31,</b>	
Remainder of 2024	\$ 7,581
2025	26,483
Total	<u>\$ 34,064</u>

**LEASES (Tables)**[Leases](#)[Future minimum lease payments under non-cancellable operating leases as of September 30, 2024 were as follows:](#)**9 Months Ended  
Sep. 30, 2024**

Future minimum lease payments under non-cancellable operating leases as of September 30, 2024 were as follows:

<b>For the Year Ending December 31,</b>	
Remainder of 2024	\$ 560,249
2025	2,283,354
2026	850,276
2027	111,065
2028	9,228
Total undiscounted operating lease payments	3,814,172
Less imputed interest	(200,901)
Present value of operating lease payments	<u>\$ 3,613,271</u>

[The following table sets forth the right-of-use assets and operating lease liabilities as of:](#)

The following table sets forth the right-of-use assets and operating lease liabilities as of:

	September 30, 2024	December 31, 2023
<b>Assets</b>		
Right-of-use assets, net	<u>\$ 3,334,992</u>	<u>\$ 4,740,193</u>
<b>Liabilities</b>		

Current operating lease liabilities	\$ 2,118,329	\$ 1,999,058
Long-term operating lease liabilities	1,494,942	3,100,571
Total lease liabilities	\$ 3,613,271	\$ 5,099,629

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**INTERIM FINANCIAL STATEMENTS**  
**Sep. 30, 2024**  
**USD (\$)**  
**(Details Narrative)**

**Accounting Policies [Abstract]**

**Uninsured balance** \$ 1,476,844

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The following tables present the Company's revenue disaggregated by contract type and revenue recognition method: (Details) - USD (\$)

	3 Months Ended		9 Months Ended	
	Sep. 30, 2024	Sep. 30, 2023	Sep. 30, 2024	Sep. 30, 2023

**Disaggregation of Revenue [Line Items]**

**Revenue** \$ 19,419,879 \$ 20,399,369 \$ 59,311,356 \$ 62,963,592

**Transferred over Time [Member]**

**Disaggregation of Revenue [Line Items]**

**Revenue** 19,092,000 20,053,771 58,558,552 59,353,845

**Transferred at Point in Time [Member]**

**Disaggregation of Revenue [Line Items]**

**Revenue** 327,879 345,598 752,804 3,609,747

**Government subcontracts [Member]**

**Disaggregation of Revenue [Line Items]**

**Revenue** 16,986,106 15,375,337 48,951,748 50,550,256

**Prime government contracts [Member]**

**Disaggregation of Revenue [Line Items]**

**Revenue** 1,673,483 3,943,723 7,056,711 8,062,682

**Commercial contracts [Member]**

**Disaggregation of Revenue [Line Items]**

**Revenue** \$ 760,290 \$ 1,080,309 \$ 3,302,897 \$ 4,350,654

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Net EAC adjustments had the following impact on our gross profit during the nine months ended September 30, 2024 and 2023: (Details) - USD (\$)

	9 Months Ended	
	Sep. 30, 2024	Sep. 30, 2023

**Net adjustments** \$ (2,223,671) \$ (1,013,100)

**Favorable adjustments [Member]**

**Net adjustments** 1,835,489 2,383,071

**Unfavorable adjustments [Member]**

**Net adjustments** \$ (4,059,160) \$ (3,396,171)

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**REVENUE (Details Narrative)**  
**\$ in Millions**  
**Sep. 30, 2024**  
**USD (\$)**

**Revenue from Contract with Customer [Abstract]**

**Remaining performance obligations** \$ 91.5

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Schedule of Contract liabilities are classified as current liabilities (Details) - USD (\$)

	Sep. 30, 2024	Dec. 31, 2023
--	---------------	---------------

**Contract Assets And Liabilities**

**Contract assets** \$ 33,618,971 \$ 35,312,068

**Contract liabilities** \$ 1,390,127 \$ 5,937,629

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**CONTRACT ASSETS AND LIABILITIES (Details Narrative) - USD (\$)**  
**\$ in Millions**  
**9 Months Ended**  
**Sep. 30, 2024 Sep. 30, 2023**

**Contract Assets And Liabilities**

**Revenue recognized that was included in contract liabilities** \$ 5.0 \$ 3.0

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The components of inventory consisted of the following: (Details) - USD (\$)

	Sep. 30, 2024	Dec. 31, 2023
--	---------------	---------------

**Inventory Disclosure [Abstract]**

**Raw materials** \$ 440,016 \$ 648,264

**Work in progress** 103,390 75,795

**Finished goods** 508,880 712,588

**Inventory** \$ 1,052,286 \$ 1,436,647

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Stock-based compensation expense for restricted stock in the consolidated statements of operations is summarized as follows: (Details) - USD (\$)

	3 Months Ended		9 Months Ended	
	Sep. 30, 2024	Sep. 30, 2023	Sep. 30, 2024	Sep. 30, 2023

**Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Line Items]**

**Total stock-based compensation expense** \$ 72,713 \$ 140,716 \$ 529,771 \$ 659,855

**Cost of Sales [Member]**

**Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Line Items]**

**Total stock-based compensation expense** 14,430 6,612 3,675 58,860

**Selling, General and Administrative Expenses [Member]**

**Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Line Items]**

**Total stock-based compensation expense** \$ 58,283 \$ 134,104 \$ 526,096 \$ 600,995

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The following table 9 Months Ended

summarizes activity related to outstanding RSUs for the nine months ended September 30, 2024: (Details) - Restricted Stock Units (RSUs) [Member]

Sep. 30, 2024  
\$ / shares  
shares

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Non vested January 1, 2024 | shares](#)  
[Non vested January 1, 2024 | \\$ / shares](#)  
[Granted | shares](#) 181,323  
[Granted | \\$ / shares](#) \$ 2.45  
[Vested | shares](#) (135,900)  
[Vested | \\$ / shares](#) \$ 2.45  
[Forfeited | shares](#)  
[Forfeited | \\$ / shares](#)  
[Non vested September 30, 2024 | shares](#) 45,423  
[Non vested September 30, 2024 | \\$ / shares](#) \$ 2.45

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The following table summarizes activity related to outstanding Restricted Stock Awards for the nine months ended September 30, 2024: (Details) - Restricted Stock [Member]

9 Months Ended  
  
Sep. 30, 2024  
\$ / shares  
shares

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Non vested January 1, 2024 | shares](#) 167,071  
[Non vested January 1, 2024 | \\$ / shares](#) \$ 3.25  
[Granted | shares](#) 107,604  
[Granted | \\$ / shares](#) \$ 2.39  
[Vested | shares](#) (58,587)  
[Vested | \\$ / shares](#) \$ 3.18  
[Forfeited | shares](#) (63,213)  
[Forfeited | \\$ / shares](#) \$ 2.78  
[Non vested September 30, 2024 | shares](#) 152,875  
[Non vested September 30, 2024 | \\$ / shares](#) \$ 2.86

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The following table summarizes activity related to outstanding PRSAs for the nine months ended September 30, 2024: (Details) - Performance Shares [Member]

9 Months Ended  
  
Sep. 30, 2024  
\$ / shares  
shares

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Non vested January 1, 2024 | shares](#) 48,050  
[Non vested January 1, 2024 | \\$ / shares](#) \$ 3.27  
[Granted | shares](#) 64,611  
[Granted | \\$ / shares](#) \$ 2.91  
[Vested | shares](#)  
[Vested | \\$ / shares](#)  
[Forfeited | shares](#) (68,585)  
[Forfeited | \\$ / shares](#) \$ 3.12  
[Non vested September 30, 2024 | shares](#) 44,076  
[Non vested September 30, 2024 | \\$ / shares](#) \$ 2.98

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STOCK-BASED COMPENSATION (Details Narrative) - USD (\$) 3 Months Ended 9 Months Ended  
Jun. 30, 2023 Dec. 31, 2020 Sep. 30, 2024 Dec. 31, 2016 Dec. 31, 2009

[Restricted Stock Units \(RSUs\) \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Vesting period](#) 1 year  
[RSUs fully vest date](#) Oct. 01, 2024  
[Restricted Stock \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Weighted average remaining amortization period](#) 2 years 8 months 12 days  
[Restricted Stock \[Member\] | Maximum \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Vesting period](#) 4 years  
[Performance Shares \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Weighted average remaining amortization period](#) 2 years 7 months 6 days  
[Unamortized stock-based compensation costs](#) \$ 284,780  
[Performance Shares \[Member\] | Share-Based Payment Arrangement, Tranche One \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Vesting percentage](#) 0.00%  
[Performance Shares \[Member\] | Share-Based Payment Arrangement, Tranche Two \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Vesting percentage](#) 100.00%  
[Performance Equity Plan 2009 \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Shares reserved for issuance](#) 500,000  
[Shares available for grant](#) 2,364

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Shares reserved for issuance](#) 2,200,000 1,400,000 600,000  
[Shares available for grant](#) 376,094

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Increase in number of shares reserved for issuance](#) 800,000 800,000

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Long Term Incentive Plan 2016 \[Member\] | Share-Based Payment Arrangement, Option \[Member\]](#)

[Share-Based Compensation Arrangement by Share-Based Payment Award \[Line Items\]](#)

[Shares reserved for issuance](#) 200,000

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NET INCOME PER 3 Months Ended 9 Months Ended

SHARE (Details)  
Narrative) - shares

[Earnings Per Share \[Abstract\]](#)

[Incremental shares used in calculation of diluted income per common share](#) 70,105 33,162 90,463 33,162

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**The maturities of the**

**September 30, 2024**  
**balance of these**  
**financing leases are**  
**as follows: (Details)**

[Debt Disclosure \[Abstract\]](#)

<a href="#">Remainder of 2024</a>	\$ 7,581
<a href="#">2025</a>	26,483
<a href="#">Total</a>	\$ 34,064

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**LINE OF CREDIT AND**  
**LONG-TERM DEBT**  
**(Details Narrative)**

	<b>9 Months Ended</b>					
	<b>Nov. 13,</b>	<b>Feb. 20,</b>	<b>Sep. 30,</b>	<b>Sep. 30,</b>	<b>Dec. 31,</b>	<b>Mar. 24,</b>
	<b>2024</b>	<b>2024</b>	<b>2024</b>	<b>2023</b>	<b>2023</b>	<b>2016</b>
	<b>USD (\$)</b>	<b>USD (\$)</b>	<b>USD (\$)</b>	<b>USD (\$)</b>	<b>USD (\$)</b>	<b>USD (\$)</b>

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Prime rate</a>			8.00%			
<a href="#">Current portion of line of credit</a>			\$ 2,730,000		\$ 2,400,000	
<a href="#">Line of credit</a>			15,390,000		17,640,000	
<a href="#">Payments of debt issuance costs</a>				\$ 54,334		
<a href="#">Financing leases</a>			34,064		70,981	
<a href="#">Financing leases current</a>			\$ 31,330		44,498	

Bank United [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Minimum debt service coverage ratio</a>			1.5			
<a href="#">Maximum leverage ratio</a>			4.0			
<a href="#">Minimum adjusted EBITDA</a>			\$ 1,000,000.0			
<a href="#">Payments of debt issuance costs</a>			962,000			
<a href="#">Debt issuance costs</a>			43,000		82,000	

Bank United [Member] | Minimum [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Net income required under agreement</a>			1.00			
---	--	--	------	--	--	--

Bank United [Member] | Revolving Credit Facility [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>						\$ 30,000,000
---	--	--	--	--	--	---------------

[Expiration date](#)

Aug. 31,  
2025

<a href="#">Outstanding loans</a>			18,120,000		\$ 20,040,000	
<a href="#">Current portion of line of credit</a>			2,730,000			
<a href="#">Line of credit</a>			\$ 15,390,000			

Bank United [Member] | Revolving Credit Facility [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Expiration date</a>						Aug. 31, 2026
---------------------------------	--	--	--	--	--	---------------

Bank United [Member] | Revolving Credit Facility [Member] | Period One [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>					\$ 19,800,000	
---	--	--	--	--	---------------	--

Bank United [Member] | Revolving Credit Facility [Member] | Period One [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>			\$ 16,890,000			
---	--	--	---------------	--	--	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Two [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>					19,080,000	
---	--	--	--	--	------------	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Two [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>			16,140,000			
---	--	--	------------	--	--	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Three [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>					18,360,000	
---	--	--	--	--	------------	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Three [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>			15,390,000			
---	--	--	------------	--	--	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Four [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>					17,640,000	
---	--	--	--	--	------------	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Four [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>			14,640,000			
---	--	--	------------	--	--	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Five [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>					16,920,000	
---	--	--	--	--	------------	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Five [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>			13,890,000			
---	--	--	------------	--	--	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Six [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>					16,200,000	
---	--	--	--	--	------------	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Six [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>			13,140,000			
---	--	--	------------	--	--	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Seven [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>					\$ 15,480,000	
---	--	--	--	--	---------------	--

Bank United [Member] | Revolving Credit Facility [Member] | Period Seven [Member] | Subsequent Event [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Line of credit facility, maximum borrowing capacity</a>			\$ 12,390,000			
---	--	--	---------------	--	--	--

Bank United [Member] | Term loan [Member]

[Line of Credit Facility \[Line Items\]](#)

<a href="#">Debt instrument, face amount</a>						\$ 10,000,000
--	--	--	--	--	--	---------------

Bank United [Member] | Revolving Loan [Member]

**Line of Credit Facility [Line Items]**

Prime rate Plus	3.50%
Interest rate	11.50%

[Bank United \[Member\] | Revolving Loan \[Member\] | Subsequent Event \[Member\]](#)

**Line of Credit Facility [Line Items]**

Prime rate Plus	2.00%
Payment percentage of outstanding principal amount of revolving line of credit loans	2.00%
Payment percentage applied to outstanding principal	50.00%
Payment percentage retained by lenders as amendment fee	50.00%

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MAJOR CUSTOMERS AND VENDORS (Details Narrative) - Customer Concentration Risk [Member]	3 Months Ended Sep. 30, 2024	Sep. 30, 2023	9 Months Ended Sep. 30, 2024	Sep. 30, 2023	12 Months Ended Dec. 31, 2023
---	---------------------------------	---------------	---------------------------------	---------------	----------------------------------

[Revenue Benchmark \[Member\] | Customer One \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage	40.00%	28.00%	35.00%	31.00%	
--	--------	--------	--------	--------	--

[Revenue Benchmark \[Member\] | Customer Two \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage	23.00%	21.00%	24.00%	26.00%	
--	--------	--------	--------	--------	--

[Revenue Benchmark \[Member\] | Customer Three \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage	11.00%	19.00%	12.00%	12.00%	
--	--------	--------	--------	--------	--

[Revenue Benchmark \[Member\] | Customer Four \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage		13.00%	12.00%	10.00%	
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[Accounts Receivable \[Member\] | Customer One \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			38.00%		30.00%
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[Accounts Receivable \[Member\] | Customer Two \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			25.00%		17.00%
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[Accounts Receivable \[Member\] | Customer Three \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			13.00%		12.00%
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[Accounts Receivable \[Member\] | Customer Four \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage					11.00%
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[Contract Assets \[Member\] | Customer One \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			27.00%		26.00%
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[Contract Assets \[Member\] | Customer Two \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			26.00%		23.00%
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[Contract Assets \[Member\] | Customer Three \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			15.00%		18.00%
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[Contract Assets \[Member\] | Customer Four \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			12.00%		15.00%
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[Accounts Payable \[Member\] | Vendor One \[Member\]](#)

<b>Concentration Risk [Line Items]</b> Concentration Risk, Percentage			10.00%		
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XML 52 R41.htm IDEA: XBRL DOCUMENT

<b>Future minimum lease payments under non-cancellable operating leases as of September 30, 2024 were as follows: (Details) - USD (\$)</b>	<b>Sep. 30, 2024</b>	<b>Dec. 31, 2023</b>
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<b>Leases</b>		
Remainder of 2024	\$ 560,249	
2025	2,283,354	
2026	850,276	
2027	111,065	
2028	9,228	
Total undiscounted operating lease payments	3,814,172	
Less imputed interest	(200,901)	
Present value of operating lease payments	\$ 3,613,271	\$ 5,099,629

XML 53 R42.htm IDEA: XBRL DOCUMENT

<b>The following table sets forth the right-of-use assets and operating lease liabilities as of: (Details) - USD (\$)</b>	<b>Sep. 30, 2024</b>	<b>Dec. 31, 2023</b>
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<b>Assets</b>		
Right-of-use assets, net	\$ 3,334,992	\$ 4,740,193
<b>Liabilities</b>		
Current operating lease liabilities	2,118,329	1,999,058
Long-term operating lease liabilities	1,494,942	3,100,571
Total lease liabilities	\$ 3,613,271	\$ 5,099,629

XML 54 R43.htm IDEA: XBRL DOCUMENT

<b>LEASES (Details Narrative) - USD (\$)</b>	<b>3 Months Ended Sep. 30, 2024</b>	<b>Sep. 30, 2023</b>	<b>9 Months Ended Sep. 30, 2024</b>	<b>Sep. 30, 2023</b>
<b>Leases</b>				
Expiration date			Apr. 30, 2026	
Operating lease expense	\$ 528,127	\$ 529,624	\$ 1,611,487	\$ 1,612,713
Weighted average remaining lease term operating leases	1 year 8 months 12 days		1 year 8 months 12 days	
Weighted average discount rate for its operating leases	5.50%		5.50%	

XML 55 R44.htm IDEA: XBRL DOCUMENT

<b>INCOME TAXES (Details Narrative) - USD (\$)</b>	<b>3 Months Ended Sep. 30, 2024</b>	<b>Sep. 30, 2023</b>	<b>9 Months Ended Sep. 30, 2024</b>	<b>Sep. 30, 2023</b>
<b>Income Tax Disclosure [Abstract]</b>				
Provision for income taxes	\$ 154,590	\$ 205,804	\$ 535,634	\$ 503,850
Effective income tax rate			18.70%	17.10%
Statutory income tax rate			21.00%	21.00%

COMMITMENTS AND CONTINGENCIES (Details Narrative)

1 Months Ended Jun. 20, 2024 USD (\$)

Commitments and Contingencies Disclosure Subject

Settlement amount \$ 400,000

EXCEL 57 Financial Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial Report.xlsx M4\$L#110 (-, +5D'04UB@ + \$ 0 9&[C4]O< .087!P+GAM M,\$V,0L,11\$ [QO;=IP4]B0-!ZL+ (>QLOD&1#LD) ^CCGICVX>;QA&WPIC M\*N\*1#BV&5( C(1/ !47BK9.7=-N)=H16-Y #OGDK7A.YNJCQ-<4GPZ4A!0W\_J=0U[R;UEA 6#M17E!+ P04 M " #3BVU9)/(EZ>T K @ \$0 &108U1R;W5+V<O&ULS9+! M2L0P5(9?7)RXE8?; 1S43P1"XHWID(RNQMLT; M/OVIG6WB ~>#S,GV^~ M @-E,E&9( ^XR&B0,1 /1,7)5EB M7Y!Q? #"; /G77#?!\$?HG=ND .R6G[-;4. ([UW]ZYL;M2?EV7=RH5, M4&LOI3"=)00T?K^W = ?;!\*=&(ZKXSBL&;(63;2"/K0+L( ^&ZG?0 MQF=U @&ONU!24\$L#!( (, +5)567)PC\$ 8)JPG 3>+P&O=&AE M;640=&AE;P4;GAM; U;6W;.!1 [Z O>?&M;O&H&VM!S;7;M]F\$44? MA1#8C6Q9Y;L?1#-A#E=WMDDVZFSP\$ +G[S25Y^@X>?/N+P+HABHA&GM MV2 ;UKNW+ ] [05S(D\$4\$P;>O, \*X7+&M511, X7+&M116F?) [+3E/SX/H7F/23H=, H9%NM,IM8( ,?D3EJ)(X53)Q;J9S]6;?1 MTDB @LEJE @G25;CTC04.( @,TI,US89GJL3MGXS^VGT;1K@X %X.+,+THMP M' 3@;N-PIWT, + ^D00TFHVG09-CVVJ211J 4T 3JWW?ZYMHGJ-6T 3-W?=> MTXZJQJW0> V^4 ( ^PZJ)QJ0=,MI)B?KFNKD219H0D;CZWH26;7E0; ^%M M=M;T. 67BGZ=90;V1[VW4% <1%CN.RD1.L %1-9ITAF6-\$9RG9 9# @WQ-% MA'ROO; \*X, <2TERU0L1#>."(X@?5?&B#? J]9>[R:0S>U]L.YLKE [! MJP&G;N;SVA< ^&CDGZ3UTU\$SAC+ GQ^R- :88C(CN]JWV6^WV3T=N(!>IP+,BUY1&)\$6?R^VZ MY!\$XM4D,-A, "VJ&F&J0^ \*D"3&6H8;XM;L\$> 3?;> ^, C2C8C8WJV^ />5 A M6\$G.A@01AKBG/F<]L^L^P>E1M^V5:SC MFED)0816!>JASO^J!XR^@QNX1^Y7IX^C>6QKQ0KH? ) 1VC?J B"P#E M+GW/!> ^YU^VATK!>WZV22\$KYI9+2,6D\$N!LTS&DN/R+M0 JQ GH9\$E% M0AMNZ5;U2177Y: ^Y^+@6^3IKZ%T/BS<^3Q?Y[3( #3M-MW)>ZK-4OK4F. \$KT ML@/37]EYU^Y.E, %70( @:0KX#;J=W#HXGIB1N0K3R4100R.GI0?>XCG9!+E]F%>MYJCI?T OGP5&PH^/EAWB^B/B( >ZAAIC/PT. M->7M?F>+5QE T%&ULK^0L1LK=@N\_Q+I3@9& MH >#KUS^E]58#%; Q;K.D?M) M3(Q?Z#&GEU?Q X)2&X]NF9;5KNREW&6TB4CG?;9@39ZO\*WFP6QP54=SU5;K^~ M.CVT%64/ EFMRJ, \$4X6^0(8Y07IDJ)B/QE3ON>;G^ZY(G;ZEW? M8+!>E, 'E' #4YU T74.N?O;=X INDSM(3)QYQ1\$!=\$4" (Y4U#V7T5U&X.Z9XIZAW.;>K^C1.S 6-8>+?3+?7.#;MX#7N83 M+&.D7L%BJH;S.MBOKJ03 DEG#NTC; &!)OUMUNDJ]MW@/#\$4J]UE9"1/LT/ M?I^2IF, 6 0T7X48JVF.L.W&VC\$>8I8PRA9C?AT6;&C5BZPYC010=5 MY3, U.UH]@TT?S?%7C&NMC:CY\$X^?S^@ [PVPPL2.X>V+OP%02P.\$% @ MTXMM66".2)#+10 R1X @ IX."JW;W)K#20Q\$2^\*H.W.R.O.3^>H?U?>D+80F3V\$0)3>MM=-;ONTXQ<=>.,92^EJVOQ;VTK^Q(A^NSBXPX -D(1P1Y@3M^<=G MVB1, Q^W-Z[W^7P +@/B7]D^?OZ?5]J)BGEGR- SN?TH=D 7F9K@R3 MGRV+:[O=&G'31,MP]X86A^Y4 \_5/NQOQ4M!&PG8^\$M.X7)W SD&+EN58 M[G@FVLEMTI5E^X-MI^?FUP-^Z4E7M^N9\$9UO; <CMP(1=HD67,EDNN.NL L M3?; =Z6+/@.017Y;M+KA(PB3W< ZCOOEK); ^@6X8:SD53FSKX#^+0WM M<?7Y1&L; "64F^0 -LFB1+V1 VS0\$B]GN@XRL2\$ZY<2\$RWPDE]T+U2]C><?7ZP^EAOJ] (MR5\$4FD3ZVZE56K\$0U4GXEV6>)=/D#&G;((A MZ/MRKMZGH](\$3 ?@G8/PYP M^10006BL#Z&QY^W^<+6N^2U1 (N=5H7EU^U>=>G[CV/U>P6^C5(.[?5;?3^?C^?H^Y]5;Z); (P7577P\$1.B.M.9R7L\$^C.;+>5ZC4BUCF/V;+E+5 M.M.@1%9E:> "L@/4H2T;1=K7\$ 9;!)0)PX501CS2I>E60HFVAW M>#QK.P Q6=1<0=<S(F8)!<#3, K^?3WCFW[1 (R;VZ);F)\$K0\$Q M2+<C#>#N8[8PB3^0]6RDQJL^?>O7]E= MP/I+V^7YQ(ET9-R2TC.[89;+2+O\$ F^5@&(XK%EQSN.7\*D@&.2H9V2N84@ M44%IE]P+\*STI<=>^V&I&G;R\$T^D443S[?Y\*G^?M7RMM@&G^ZAB4R<^6 M5Y1A^%4U=N>IDAL :J?RPC+2@=>+OJ]-DPQQ@D&EY!^5X4EAF><>U]#?11+OMF;Q5L9M^VZ]H)9& MR- I288AS.,)EN[9, \*K=6Y9E.20H3<2 6)A2H^OAE00A/IB57IB>&!1J M/3;D?E\$N]!D1T^W<+X]K^&-"\$NL^DL.3\$;[81+1D]OFT4K4N\$11/^6CX M>30S.C81D%>5D-A1 6G [E9VLEK^9^>WT@.C?P@ZM.Y;Q2\$3L]8TC M^75)U]E (JN)\$3=ZSC;"(%L2H%L-24/9N^O\$6I^<Z)RT[LZL\$9!^5@&A M4^O]P;P #GH- (2&)>2LZP^\*VN^; 1EQ(K668;ZX%IX3^+H#S2RGU?B?]>+@2)U>Q?4\$LM M10 (-, +5)G6BMJ @> @< @> 8>ZPO=V]R.W.H965T&ULK5EM;YM(\$XK^ >]J>I(3[PNDP;.6TB1WC91KHKJ]^TSP.D8%U5U M7N7FWX ^L-EADTAMU 3LF>6996;>9^>X09< JZ52ACSF65&=>C);&K(XFDR19 MJCRN^O5%? #0=1Y;.(TO)MAJU+@!BISR.B49V)H^9+Y/U.UW.74 W^ AF-NX4F=F^7)!R1N5K\$ZJQ MTP]J @8&OUX0T5G5 8/GULZ(LFZ,CK?; @, "T"TV^?/L4.#IOP^O?AK M^<36032!;I U89W)IX>E JIE+4UK68?>O3>\$;T5?>OIDX=L4, STI/KM^<@<77V+4Z;I9=7E>^EW;E]G7Z]R^L^S^+Y<?R?D0/RW89./KJ\_XWABX^\*U MZL397N#SY@/X (SM3HD@HXJ)QW#; <[N1;?> 3R).1UIKMP?; M6)X3UFFZ25^N@B4K0XIM,CAD!L4O2)QJ7X^+1^H4^0IU3PU]-PLRHL.MD.V%\$>2^2^T]!>I2&G]3 R-10>B>B=>]KXZRW16^FAS9\$X;FBP^PF+YU>2\$ M^%M2]2? BAKY@G 8A#C1H@09.H)2%[22]!NP=>@U449S]L^!PZQTO0+1+ M]EMLTGHMFUJLWB^=I20M\$ITK8N' .9+ ^S92^>9^#5^J]P11DZ4>24:A6G M@4 A&TE<LLD^E TD.M<@C) +O MVL09V>J]@; (&J1\$A>3/9B18 Q07@#3+<1%U0KJ>J3(7;V%); @743.J: M@P T.XF -^#>N;NUUOIZ\$%T6AOPQ]!^620D. ^\*L^A/48E@. ^I20U;YVN M0J8P8.P67T2; @B\*OL9@=A!>Z7^0\$JPC@69DWB5A<F>]>J]F9H8W8W^Y MR. ^1 M4@65I(F1 @^Q81V+;S6) :3U 2+.,I2CLR@J1PM^!+A/R.S)B; MS;Z;N!(3IM[F, ^HM^80L0.&D\$, X.YB;I+;U/PW3.;=(P#P4, ^BR^681@< M.H\$P#9+1, +7B+7M+K+L-U2DR4I4=UW5U2I MR3MI-!\$IBKN05G V^F0^K^ZIBWAS;=Q;SW^6.8X5@U 1 M.6ZS&P#A4N1M M2/F- C7F1W]JTK 802Y\$S;U0?#CORF S .S^ZIGHI0Z3+Z+K0(I #7 M^E%T^Q48QIXA;9-3MI- OV&A 1WHZ^46AP]Z=>+>2+74V57UUG5W(F?Q\$ M+PIL^#H]L5.LGKZ[U^J^W^WE^T> (&BX>X#;U&S) 7E 2^D#(BC)29RM M2<K2YDU2E^E (#A).H9F5&G;UCP;< (CR.AQAX-FJ2I4RC9V1);>P\$ 5J1Y M.JC4E.5;5T;I]7K\$UEJ2#>UD9;E<#W^4U; 3ZU;^SL->M D]GT.BA ML4 -UT^#M?;[S]A9I&P=J&C+V/CBAA,K<-]3-B=&K2YD4K39\$YWA4L00T2 WR1=;WM2A/RP MJW9;?T24\$!#I! 0. +.5EJ. %LK (#< 8 >EPO=]R;W-H M965T&ULK55=3]LP%/TK\$C9- (+^FLRUC;32%#H^\$)Y<VCM^#.WC859I;3PGJ]; = \$+0L;I6A;70;J[GQKF.MU55:0X%ECU; M,K^RX^K^0HUJL^>M; @&KJ]IXW<M,F)\$=FXNDIA7BA(& MP/6UG L=N2U+1@!DG^&!\*Q& MSM@ FOQ,ODWX1F K=I.(^6ERF?>BVSD>\$804B58<ZL8\$4&J(M^Z?F#;?3 M;FF N^J;@/K77M98@D33K<33.4CYA]A;OP1=4-4WYY#XZ=O^I;N^U^VSIW M1,106DG^BP.L%12\$U4W]JAI^!^SP"IA^A V@-;K596U.L4V13IT>+>Q^FZOM7?IAR?#69 MH<-7Y;I; @>=&+(!"11).3U\$]Y^\*9ZUD9NTKK, IQUV9Y6N9/+G LH> M^KTC%&A!U &?O R? QJKAOH6^W17N9M^B1F43C L WT); >>@>(O;X#I96^>9VP .V7L6ZVUO[RK5!^I\$1\$Q;O;DV M] 8Y>+ U4H(MS&=2)J]16YR^P>2^4^H1;G;W^646 1^5ZD7\$4GYU^\*#&NT M^\*O)Y;Y41;M? (CF)2@S=XJYB/19.6;F5 @1W^?YQ;A@UO ZS.ICQV^H^!)^&S) M%>QMCAL[Y6I(DI0E,UO;J-HB[7FK]^O.H5^B+MS@&=&Z]J<AH^TE^!S' M^P2Y V+J]; +S2G&[MP]H1F;CF^1HZ@4X[- FLOA]I!&5@D&=&.XD\$(-SW M16,6@> .13F@&;QX4G/ MXZ<4+V#62\$N&+^R#>+&P8)IML%V49;MKKJ M/F^C^K#)P0+/(M^Z, 17S+NVNGO @9\$+J]^#85^6)2XZK MXAN.^\*Z F>C5G7H; U #O#DIA3(C[!&A&L#<#1P;N+15WP64W/V@&=)M^J06A]M.N^3J@>=U; .9]B]S@;:8^S^W16CC8(T 16S^>#&R&. ^Z;=?=I) M.P.#A5]IU;VFA]#A.T^>VCF^1[1MN&T^A=3AP\$P3LJDU@>P3GQ^+I^Z]I^?W MTC;J8%;M]; /W4R^M1>=>J+I^T^1.H?WECF;9? #>^V^X4\$3;J] 5+4^ME7^DNH8[2GT6]VOC/ U=ER^1 2;I%W4H4A@D>BCI^57;ZSQ.3\$J]JYU MFD ^EP^L^U^&^V4MU4Y^J]UJTE]9U;Y; @>M^WETM^L1^JZH1Y+ONL]Z1, <I>5&S[V^V^WSZ8N^L#># \$GA7M9+L05M M2<^<6=RN^8\$]M%&4TL\$5Q(N\$49E=YH1,18%?BV1;#B820["W]M2C]O?ND5!6+ MZB)P]Q<9Z;^16C>-1>%%]45F?7^DIR-B.-]6%XXN5O=7. ?US>1U5^SB3^\* MS.\$K?K# <OZL]JN^Q5W68]Y<.;2N65.%>24 OL SWC;P90?-E=OPUJ+& M P04 " #3BVU9Y<I<L>T2P &^AL+^W=OLBZV>^0L0B@I^, @]FJ]V @ MXP559?BXBQ KJ;S5;E^V M^O^A6^3YP,R^!/?! S^H.H &B#&1^2=>%N^AL+XUSO]@>> 6C;W;M; 6;R]GJY^JRA;9M^HA4O70^M1GBT6E/SXZ0L2V-59%Q O/U]W#XJ?Y MFI;9.% !>SZK^LX^T^>?;97XZ\$E^I N^3M^VC@X51? EY] W0+U0]TLR.S MY;PF Y7W]3]OB=>@K0&E+;HM0T(^&+&IP+8%F#E#9V#; PMPH]A+07\$ MML#FT4.9W% 4> 4UPT.L M4D, MFWDR+&5;S;U7V)84DN^ M&J]G%P8C01@+&Q34D7H2?U-NTVEE]Y#S=9D53JG@XVJ (8 =>Z.N023CL : M#.FB^9W0W1ETBLWD]S=CN95Z5=4B4Q3W4J]7C\$U5VFEIIZ-S1MOE540 MPN<-T,8@> :>2]#&8X4]HCB+86;#; /!;9G=GS4@&@/ 90P7D#1<P>QX16N\$S6Q3XW MPEBZF1G@>0T^H\$V4]S4J;R;@>A1+7;0C4\$T^T^T/S, +&#^IF@>11.H,DV M^ :13TE B3&I9V]J\$C]IB>= \$W(V, )1WTA^#H9X&J<=&?70>R2S]M^"S!UO;0S1/!EWINL;MR\$ZU9L\$N^W@>@V99]J9G^DGVU;Y^<0^K;# \$1W M16^ = (HF7;SUFT^KH^\*(CP-000W? -2Q4[3\$9K)4^E#EDZ[0FFV@%13%12>\$<^%>^>PQB1^M;43]PD+N-EK.^V: MA&F)17&)=9^8%OG OAFW.S\$KO; 7%)LM%UL.OED TQIM27?D M66.TK=F M]QKC;O>;URB25=HS2;2,7KJ; 78M7U^9+8M7@&?;X4A\$SBU>4;4VU;]MI=Z+5]26]RW+5]@? M0B>VZ\$3J]WJ]E]45L;J9 K# #7+7^+2%F2]6X8T^\*V3+;E4^A.SL MH\$?#9A1^T 2^3^0M?T^=X(ET46\$T(9<2/;7L^<K^O S^T)OJ, <16=&= MBV]B3A;?06826 K0 AB)N=>13>39IU@+Y7KXK]H["03V]9]L+LW M5 M6.A(C/ Y8JW =,8]OJ314K6B&B&G<=>4VDH 16T1E88R4U1;2A;9V; &G5W1^%C%< M^CE(0T^&?;A3A6241YR^T;T=J^A^JIR.;=F;W^E^CAADPP042^Y>8^ M;A 76HK6C]N@>0]P7N702;V8F^D2I!T^>>Y3&E;(##&D;^&Y)M^NBDF M6G<[P+& M%5]S\$ 8N^>\*"IN.DBNXG]GHX<#10.[,]>XQO<^\*V1, B07^>H^0]JQ6XH", 7/ M;@>YD^=W5CBP)6E&L^UTJ; ^FWECB^C+M^MZS^WVGCB;^I^>02&BFC^A92F1^V3;3< MHDE7,TVT1).X^>NF)O @^PSF4^W5F52.D^X^V^T-VASS^M^<@>C01]G /Z.E-;W;J];(E11 1VH, J7G^Z&E^U;E2UO^<W]R]J;EX^ M.DL^V^H#?J^U=>E< WM0 J]3]H;Z^/P102^M^ @ TXMM61B .DA!P M4R\$ @ I^X;J]W]K]Z]HEIM^QD0^L5^WZL^I^T9620D.FGVZT^#BBA+1W12N^>I>1>?>Z^2^M^J^>13^W^+N40 LCOU+R=;?7GLUD;W6E6 %CN?J4]FHLDBJRV^S^W<^> M^CU;5HBR=48R]618E^61^4=V+@>878 B.3.?W!2KW61853^<K^AXO)V3R?.-S MLME^?6,VO]A%&[[@N0N0E!7LU;+^LEX7B8B1P5?7TZNRDU^ 6^2N+OA#&^6 MG<] F(4XKN^N^U=3K!&Q; >2ZTB4Q; >#54ZU)Z^>BW43IGZD?>C] :J M@;^&.648EQ;IMVOE^Y=38(6)W4 E9]/I&X^+ M^O^Q =V7!K7^5U^+Y?# \$2]V\$K[>77V]N54R;] 4? 5W&Z^/Y;9\$] \_57VNGRD3COHLQW0]7A^N >=>H9 1Q13 M1\$ 2+ES ^M6YE83XYVM.HW^\*UJ]82K0N1(55V1223?G;G2(371Y;J05 M.1K1?7=GYZ^>5>66W)BP<^F? 2" .P^Y#-)U)XV &G]8]CTSZ 4RTHR.6 1 M-JU7K^6=6YF%; &24CXU; KH6 ^0;W\$; >4.P+DM. <C.GJ05/Z]T5^>2 M9)M^.#8Y^2&S&Q^Q^P<^<X< M;9;1ZU01767 (%6W7VIHNE6^RB/819?2^ ( A1+X5^# %0^B15YX\$ IRW@ MP IX(47;19;?>98]JRV]!@; +@UJOU) 0S^0-WI^%FAX) 60^B] MJAJ;M2]TPAE.S1]J\$ ZW>3\$,\*84PR@-) N2&K&C0;=56\$K>?>L\$< >L2(L.M8;2-MBX.XCBNY; @>V]U^R^RE! L#EY54J; 1]1RE3;H70^+5^R]GJ^A2-D M84,8^>J3^O^/T30,4Q.!(.BRA;H=1<0F&E]R]N^GVT0EQUEC2]EDDZWE; M]2=J]J2=2N@>..RTO?Q>7;W5F1^B1Y8^?7Q0Z^4+HFA^#;FBCL19^66> M3RGMQO^H^<CG.62D?Q#&1^<1C2U0@& MS#&+3 &2;J?#K^&Z^>J]Y;[(8&62]M]O66.ZF7+V1XP!^>1)YCH=1.(+> <#OY M1M+>#^RH4(4<3R18@/8^AP&\$. \$ N^<@)O1&DAI^G;[I2%6P=U&R00^I^C]U=>M^P\$AM]RPNL@>XR)0 M@.1< 8B.6& [E]@9&RS^72DD[>D^X^V^C^FC% MD^15)1/6GY( .959C+EDQ Q=H3Y.YV?D=IY;BQ\$[3P\$&A^P]=5\$ => @& M^PTE/< WOCH1-AQ[45?3265+3+E>PK7^EA;QK^7^;1@<^>Q>T9C<(R8 M6L3?0]7[?2; /- 4^>1(=4/B5.X#\$W] I4E&04^WBD7JAA7BETAS>@#? MC2=I!P1PZ&C Q IX 4&^G9; P363.V%7(W:GWN=I!^P#8)B^ AV^J>9X M@;H1RL=WX^ M=.;J^FV^7^3TNV?&KOX]U.O 735]Q5] 1313^WOTVTJ.;=&ONZ>Z @ Z MGD1D2#&GHCFQ]2Y;B^Y->+ 3#T]D(208=&=#01M^P;U>E7C)K<@<D]L2 MSSHUO@KQ3J3M FT^#^VX>+4/TNV46I;G7U.S%I51^IV\*J] =P%)0^ M@=&8: 7P^OTT.V; ^1 +1Y)N]Y\$5603("7).%V1]Q 1D M9A1@]E@>S;O>UYW=ETE2[<C# :G;A]C ?>CN,GHF.F179L6NB L-TFZQ M SX\$D21@XHY;M.1X^P#;H M^0(\$L]I^X&W5AID8^T?757N2^EWR1Y M7M6(DU)+>.G>GW.F6AAXX=; .J04.V874]1;L^NLSL S8]YJ05E.LOYXF M@]@.H.#>H2#U<.B;6; 2K873F?Z?K;C^VA2;N6]7W]M4^UO>2G? M+> >J]C<X>=166G6.IS>=>?13^Q]5;T0]S]J;O+&O]J^>QW QTYOZ]I MJXV;N^<&Z^57]1L]K1^1 95;B HS0L208E<=>B^E^E^K^FYMM.^%E#E? MKX60SQZ?>W0^; #1 P04^ #3BVU9Q3S<F8) R& &^AL M^W=O6S&E) = M9RNT=HS(3X4 4# 7#8R^&M]N[. &3+WK9I2@M^+M89#90@]J]WR ML^>U>@>31757%C9&^OQK^Z-QR%;4ZG#R9;5D16;I? #^D^OU^I^=93\$< MG\$Q>XTMM[!#1.-N^>F]J^V-A+U]@>JRU[!<C^J^W^<X+&+0^7QJ^7EA?I Z MZ17^WZMKO>Q1V4)1D^>W6%5I^< &M^P^WIT=]W]9#>?>66 M^?QA,V' J^<LLO>+1+9U34; @F%;(W/OJ>2# =^M]S.B.W09Z5#GKOA^F^C^ M, @]4#MD=5W+V]S]W]U>>C7R.E<S^; .!+U^T^C5;J.R.8SGTMT5]U>=>@> M=>M^MYXLA<^!0]S2^Q;J.NK3\$^VRO-N2.;? XJJ.MP;EX.KN MN?>R8NU29E?3? /9]J^P;N;BV+J9GXPC.^<=<9;TO2#1^0]KJZ=&#N M@]J.P.>6]Y>PK#^OL#70]!9@>7 J1NH,E2^DV^C0=>=>X^V^B 1^L^A5 M^ M]4[4M>N]FAH^X783H41Y W^=PDG>[7QZWS+M028P^# 3@?PM#4Y .M]J>3;J8>=]8/>R?JW]T.](1.NHY@>L;I.Q.46ZIKJL&+6USLR9U[!X^N^R M.31CB+&1 ^JFINO=&E=GL<:1H9R;>1> /C^V#R?M^V@SP->O^J^Y1D75D^M+RGHJ]CZ]O]1D^>7L^<U^XK39K53WRFTLY4>.-13^Y^7TM6.S9^F]P]M^P^ M^1 10^>KVL6WQ\$6!>H%6VDAP @>@5(3K1^2<L8;N]H8A6G&77>U; MAT82240PZ+1^](X^C^#7\$0 .&+10^F5\$MCM2^8LJ4&7]2N^N1.HH?ARIM;XEM2^R^N5<8 M5>U^Fk1^2 MZ\$2TKPLT9^ PM^H+7%G)RRVIMFAT7]=E.VY487YH@>2^X^>WYQOH.W.^F(M^8)1#FD@C W6NPA1EMB^Y.M^Y3>25L9^H73AB6IVI;MD(4N)Q\$T]5\$K6=> #&^&.;>1^4I9^R=6717^EWG MXL6.M^VA&Z]57N)RQC;1^O^<K<[L^I^]]J]PQ?W^L^N^<=V%0A#; 5)M^>8^3M^<@&^%Q@U^\*E =XIL(0^4^>K)O\$A?E2]1^1^OF8^A 0^>VD9K^0^W\_BDF9 M^H!U#1^L4N1L/MYX4H+HL^A]J+6(HA, YPWVBU;WJ]+>M]OJ^3EH6? -M^M6@&8P-E( 40,16;P%6C730D/L1D-XK&K&4^8CV^M86%118;M^D +& M^?M)@&@ (QOYQVZ<U35Q^2CT^>+^\*K\$9Q^Y2^> R^K PT5^>1.94%;K^CX M0@&8U^#>29ZF+5^N^>1^>090^A?>B]Z =T5V813]1]3]0@>]@]S\$0L7^ M-BQ&211\$FTHC^&C3J1;U0W0A#U5C+1.SHKI+;=880.Y236.%&+8]4^ M6E%TMB19U 5C^69>.;LCK1GK L5.L3.(#1#< M^W8^#ILZ27^\*+7N7G^@7H.60%?;J]H9@> MW652^2-XY)B>@&6%JE&^/2V."CT.]J^P]^B]W&6K^7P1>+>^!>OC5]C^E MP!>1>5=>@8FNOCU^//>Q>+>. 2.9]5%T M XPKIS&^\*#^%A^Q]^<02^M]M^!\$&^&G^F1BHM0^M]MIX^4<I S M1V^.#&.;^6=>C3R/UB<=>(Q\$5.R)@. AWM]HUB=>S/;>Z( 1 6HF2^I@>T78^M^J.A\$K^&U^W4P^I^>H^&L41^?R8X^H^W&DMDG21]PH BVK\$XCTO(41A-7]5=Y;3E]E [0%>1>1.3=>Z^DVBYE]Q8B1O7Y^I^>6D^J&X.N-OH,0+VXP03^UYGCR MTSLU^R0O;A081^RV]J]3P;HKL-IL#2X?;&U95 U^T @>9^HPV^6]dI M^ZMB1M^&QV36HG+]=52]P;< <D1AUQ (4\$^<U>G]=M^O^F;(^F&B^&)<L+M; &E,R3^4+6MEG? /ZXTGCF]R]W^B D^F]E^Q2E.K&K&K&C&K&C&M=BV]U;IM4 ]BXXY0JORN^5X95; I.M(417Y2)YI(T>VL7K+I0. 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New Roman, Times, Serif; font-size: 10pt"></span></td><td><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table><p style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table><p>During the nine months ended September 30, 2024, our four largest customers accounted for <span id="xdx\_90A\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerOneMember\_zMK2JldNpVa6" title="Concentration risk, percentage">35</span>%</td><td><span id="xdx\_90B\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerTwoMember\_zXzc2MLU3rUe" title="Concentration risk, percentage">24</span>%</td><td><span id="xdx\_90D\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerThreeMember\_zbDu3x5uap8" title="Concentration risk, percentage">12</span>%</td><td><span id="xdx\_90C\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerFourMember\_zc2W857Jsg0" title="Concentration risk, percentage">12</span>%</td></tr></table><p>During the nine months ended September 30, 2023, our four largest customers accounted for <span id="xdx\_90B\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20230930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerOneMember\_zYEqvYfGKNg9" title="Concentration risk, percentage">31</span>%</td><td><span id="xdx\_907\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20230930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerTwoMember\_zZdF2318NW14" title="Concentration risk, percentage">26</span>%</td><td><span id="xdx\_90B\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20230930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerThreeMember\_zq4Htton13G9" title="Concentration risk, percentage">12</span>%</td><td><span id="xdx\_900\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20230930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerFourMember\_zZHeVtBjF72" title="Concentration risk, percentage">10</span>%</td></tr></table><p>During the three months ended September 30, 2024, our three largest customers accounted for <span id="xdx\_90E\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240701\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerOneMember\_ziWqt0T4psZq" title="Concentration risk, percentage">20</span>%</td><td><span id="xdx\_90D\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230701\_20230930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerTwoMember\_zEAsGmG87n8" title="Concentration risk, percentage">21</span>%</td><td><span id="xdx\_90E\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230701\_20230930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerThreeMember\_zFxxSDybx12b" title="Concentration risk, percentage">19</span>%</td><td><span id="xdx\_90E\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230701\_20230930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-SalesRevenueNetMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerFourMember\_zb2VvdnKglTg" title="Concentration risk, percentage">13</span>%</td></tr></table><p>At September 30, 2024, <span id="xdx\_90E\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsReceivableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerOneMember\_zexpC0ipUD19" title="Concentration Risk, Percentage">38</span>%</td><td><span id="xdx\_90E\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsReceivableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerTwoMember\_zTxr6pysh0s4" title="Concentration Risk, Percentage">25</span>%</td><td><span id="xdx\_906\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsReceivableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerThreeMember\_zPy8VffCz9a" title="Concentration Risk, Percentage">13</span>%</td><td><span id="xdx\_909\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsReceivableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerOneMember\_zfxpvsCIKk8" title="Concentration Risk, Percentage">30</span>%</td><td><span id="xdx\_900\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsReceivableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerTwoMember\_z0E6Lzlx0nb" title="Concentration Risk, Percentage">17</span>%</td><td><span id="xdx\_909\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsReceivableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerThreeMember\_z3ifxzDd5Qd" title="Concentration Risk, Percentage">12</span>%</td><td><span id="xdx\_90E\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsReceivableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerFourMember\_zzDQdGExR5f" title="Concentration Risk, Percentage">11</span>%</td></tr></table><p>At September 30, 2024, <span id="xdx\_90D\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerOneMember\_z4zeSxEJDKig" title="Concentration Risk, Percentage">27</span>%</td><td><span id="xdx\_90D\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerTwoMember\_z2Hor5vz4Rc" title="Concentration Risk, Percentage">26</span>%</td><td><span id="xdx\_905\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerThreeMember\_z3c2VJfGzhl" title="Concentration Risk, Percentage">15</span>%</td><td><span id="xdx\_908\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerFourMember\_zwgQSBfioGek" title="Concentration Risk, Percentage">12</span>%</td></tr></table><p>of our contract assets were from four of our largest customers. At December 31, 2023, <span id="xdx\_903\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerOneMember\_ziEtleknG2h" title="Concentration Risk, Percentage">26</span>%</td><td><span id="xdx\_904\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerTwoMember\_ztGfIghelCn4" title="Concentration Risk, Percentage">23</span>%</td><td><span id="xdx\_903\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerThreeMember\_z0NYfYaxxlQ8" title="Concentration Risk, Percentage">18</span>%</td><td><span id="xdx\_90E\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20230101\_20231231\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-ContractAssetsMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-CustomerFourMember\_zENJG00ptIF9" title="Concentration Risk, Percentage">15</span>%</td></tr></table><p>of our contract assets were related to our four largest customers.</p><p><span style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table><p>At September 30, 2024, <span id="xdx\_908\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsPayableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-VendorOneMember\_zf866KuZw0P6" title="Concentration Risk, Percentage">10</span>%</td><td><span id="xdx\_905\_eus-gaap-ConcentrationRiskPercentage1\_pid\_dp\_uPure\_c20240101\_20240930\_us-gaap-ConcentrationRiskByBenchmarkAxis\_us-gaap-AccountsPayableMember\_us-gaap-ConcentrationRiskByTypeAxis\_us-gaap-CustomerConcentrationRiskMember\_srt-MajorCustomersAxis\_custom-VendorOneMember\_zf866KuZw0P6" title="Concentration Risk, Percentage">10</span>%</td></tr></table><p>of our accounts payable was from one of our largest vendors. At December 31, 2023 no vendors accounted for 10% of our accounts payable.</p><p>0.350.240.120.120.310.260.120.100.400.230.110.280.210.190.130.380.250.130.300.170.120.110.270.260.150.120.260.230.180.150.10</p><p id="xdx\_802\_eus-gaap-LesseeOperatingLeasesTextBlock\_z9X70XcVff" style="margin-top: 0; margin-bottom: 0"><table cellpadding="0" cellspacing="0" style="font: 10pt Times New Roman, Times, Serif; width: 100%; border-collapse: collapse"><tr style="vertical-align: top"><td style="width: 60px"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></td><td style="width: 9.0pt"></td></tr></table><p><span id="xdx\_829\_zsmgIOuaBCed" style="text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt; text-transform: uppercase"><b>LEASES</b></span></td></tr></table><p><span style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table><p>The Company leases manufacturing and office space under an agreement classified as an operating lease. On November 10, 2021, the Company executed the second amendment to the lease agreement for its manufacturing and office space, which extends the lease agreement's expiration date to <span id="xdx\_905\_eus-gaap-LeaseExpirationDate1\_dd\_c20240101\_20240930\_zY6DheoKN7pl" title="Expiration date">April 30, 2026</span>. The lease agreement does not include any renewal options. The agreement provides for an initial monthly base amount plus annual escalations through the term of the lease. In addition to the monthly base amounts in the lease agreement, the Company is required to pay real estate taxes and operating expenses during the lease terms.</p><p><span style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table><p>For the nine months ended September 30, 2024 and 2023, the Company's operating lease expense was \$ <span id="xdx\_90B\_eus-gaap-OperatingLeaseCost\_c20240101\_20240930\_zgiQ3oimlKg7" title="Operating lease expense">1,611,487</span> and \$ <span id="xdx\_907\_eus-gaap-OperatingLeaseCost\_c20230101\_20230930\_zhMXikW0Vep3" title="Operating lease expense">1,612,713</span>, respectively. For the three months ended September 30, 2024 and 2023, the Company's operating lease expense was \$ <span id="xdx\_908\_eus-gaap-OperatingLeaseCost\_c20240701\_20240930\_zGX0W03ggCv8" title="Operating lease expense">528,127</span> and \$ <span id="xdx\_901\_eus-gaap-OperatingLeaseCost\_c20230701\_20230930\_zqIPxuyxpZD1" title="Operating lease expense">529,624</span>, respectively.</p><p><span style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table><p>The Company also leases office equipment in agreements classified as operating leases.</p><p><span style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table><p>For the nine months ended September 30, 2024 and 2023, the Company's operating lease expense was \$ <span id="xdx\_893\_eus-gaap-LesseeOperatingLeaseLiabilityMaturityTableTextBlock\_zZUEPhy1E21" style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify"><span style="font-family: Times New Roman, Times, Serif; font-size: 10pt"></span></td></tr></table></p></div>





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Operating Lease Liability, 101TT, mtOLLzT6D, mtOLLzJK, zDksqVJLpP6k" style="background-color: white" data-bbox="17 9 979 235">
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Operating Lease Liability, 101TT, mtOLLzT6D, mtOLLzJK, zDksqVJLpP6k" style="background-color: white" data-bbox="17 235 979 265">

Total lease liabilities (span style="font-family: Times New Roman, Times, Serif; font-size: 10pt" data-bbox="17 265 979 295">
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border-bottom: black 1pt solid; vertical-align: bottom" data-bbox="17 295 979 325">

Income taxes are accounted for under the asset and liability method whereby deferred tax assets and liabilities are recognized for future tax consequences attributable to the temporary differences between the consolidated financial statements carrying amounts of assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Company's policy is to record estimated interest and penalties related to uncertain tax positions in income tax expense. (span style="font-family: Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify" data-bbox="17 355 979 385"> <p>Income taxes are accounted for under the asset and liability method whereby deferred tax assets and liabilities are recognized for future tax consequences attributable to the temporary differences between the consolidated financial statements carrying amounts of assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Company's policy is to record estimated interest and penalties related to uncertain tax positions in income tax expense. (span style="font-family: Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify" data-bbox="17 385 979 415"&gt;</p> <p>The provision for income tax for the three months ended September 30, 2024 and 2023 was \$ (span id="xdx_908_eus-gaap-IncomeTaxExpenseBenefit_c20240701_20240930_zIQ7xlcH0f3" title="Provision for income taxes"&gt;154,590 (span data-bbox="17 415 979 445"&gt;</p> <p>Income Tax Expense Benefit c20230701_20230930_zjAbbet6Hm0l" title="Provision for income taxes"&gt;205,804 (span data-bbox="17 445 979 475"&gt;</p> <p>Income Tax Expense Benefit c20240101_20240930_znj33EhDcbi" title="Provision for income taxes"&gt;535,634 (span data-bbox="17 475 979 505"&gt;</p> <p>Income Tax Expense Benefit c20230101_20230930_zlSi2seTv10j" title="Provision for income taxes"&gt;503,850 (span data-bbox="17 505 979 535"&gt;</p> <p>Income tax rate for the nine months ended September 30, 2024 is (span id="xdx_909_eus-gaap-EffectiveIncomeTaxRateContinuingOperations_pid_dp_uPure_c20240101_20240930_zb5oTm4f470i" title="Effective income tax rate"&gt;19.7 (span data-bbox="17 535 979 565"&gt;</p> <p>Income tax rate for the nine months ended September 30, 2023 is (span id="xdx_900_eus-gaap-EffectiveIncomeTaxRateReconciliationAtFederalStatutoryIncomeTaxRate_pid_dp_uPure_c20240101_20240930_zHmYh3Mk2yt1" title="Statutory income tax rate"&gt;21.0 (span data-bbox="17 565 979 595"&gt;</p> <p>Income tax rate for the nine months ended September 30, 2023 is (span id="xdx_900_eus-gaap-EffectiveIncomeTaxRateContinuingOperations_pid_dp_uPure_c20230101_20230930_zleOmcQ1QnD7" title="Effective income tax rate"&gt;17.1 (span data-bbox="17 595 979 625"&gt;</p> <p>Income tax rate for the nine months ended September 30, 2023 was due to the estimated R&amp;D credit, the partial release of approximately \$ (span id="xdx_908_eus-gaap-ValuationAllowanceDeferredTaxAssetChangeInAmount_in_di_c20230101_20230930_zW9YTwDQOMdc" title="Valuation allowance released"&gt;122,500 (span data-bbox="17 625 979 655"&gt;</p> <p>Commitments and Contingencies Disclosure Text Block zRWkfxj1HAuc" style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify" data-bbox="17 655 979 722"&gt;</p> <p>The Company may be involved in various claims, suits, assessments, investigations, and legal proceedings that arise from time to time in the ordinary course of its business. The Company accrues a liability when it is both probable a liability has been incurred and the amount of the loss can be reasonably estimated. The Company reviews these accruals at least quarterly and adjusts them to reflect ongoing negotiations, settlements, rulings, advice of legal counsel, and other relevant information. To the extent new information is obtained and the Company's views on the probable outcomes of claims, suits, assessments, investigations, or legal proceedings change, changes in the Company's accrued liabilities would be recorded in the period such determination is made. For some matters, the amount of liability is not probable or the amount cannot be reasonably estimated and, therefore, accruals have not been made. (span style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify" data-bbox="17 655 979 685"&gt;</p> <p>The Company reached a settlement with the SEC on June 20, 2024 related to the Company's previously announced and filed restatements of certain of its financial statements for fiscal periods between January 1, 2018 and December 31, 2022. Under the terms of this settlement, if the Company fails to comply with various undertakings, a civil monetary penalty in the amount of \$ (span id="xdx_90A_eus-gaap-LitigationSettlementAmountAwardedToOtherParty_c20240601_20240620_zoCTB5OC5sKg" title="Settlement amount"&gt;400,000 (span data-bbox="17 685 979 715"&gt;</p> <p>(a) the Company shall fully remediate its outstanding material weaknesses in Internal Controls over Financial Reporting ("ICFR") and have effective ICFR and disclosure controls and procedures ("DCP") by December 31, 2024; (b) the Company shall publicly disclose, concurrent with the filing of the 2024 Form 10-K, whether in management's opinion, the Company has fully remediated its material weaknesses in ICFR and has effective ICFR and DCP; and (c) the Company shall certify, in writing, compliance with the undertaking(s) set forth above. The certification shall be made by the Company's CEO and identify the undertaking(s), provide written evidence of compliance in the form of a narrative, and be supported by exhibits sufficient to demonstrate compliance. The certification and supporting material shall be submitted to the SEC no later than sixty (60) days from the date of the completion of the undertakings. (span style="font: 10pt Times New Roman, Times, Serif; margin: 0pt 0; text-align: justify" data-bbox="17 715 979 722"&gt;</p>
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