

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** For the quarterly period ended June 30, 2024 OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 001-12307

**ZIONS BANCORPORATION, NATIONAL ASSOCIATION**

(Exact name of registrant as specified in its charter)

**United States of America**

(State or other jurisdiction of  
incorporation or organization)

**87-0189025**

(I.R.S. Employer  
Identification No.)

**One South Main**

**Salt Lake City, Utah**

(Address of principal executive offices)

**84133-1109**

(Zip Code)

**Registrant's telephone number, including area code: ( 801 ) 844-8208**

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of Each Class</u>	<u>Trading</u>	<u>Name of Each Exchange on Which</u>
	<u>Symbols</u>	<u>Registered</u>
Common Stock, par value \$0.001	ZION	The NASDAQ Stock Market LLC
Depository Shares each representing a 1/40th ownership interest in a share of:		
Series A Floating-Rate Non-Cumulative Perpetual Preferred Stock	ZIONP	The NASDAQ Stock Market LLC
Series G Fixed/Floating-Rate Non-Cumulative Perpetual Preferred Stock	ZIONO	The NASDAQ Stock Market LLC
6.95% Fixed-to-Floating Rate Subordinated Notes due September 15, 2028	ZIONL	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐ Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of common shares outstanding at July 31, 2024: 147,696,533 shares

**ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES**  
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## GLOSSARY OF ACRONYMS AND ABBREVIATIONS

ACL	Allowance for Credit Losses	HECL	Home Equity Credit Line
AFS	Available-for-Sale	HTM	Held-to-Maturity
ALLL	Allowance for Loan and Lease Losses	IPO	Initial Public Offering
Amegy	Amegy Bank, a division of Zions Bancorporation, National Association	LIHTC	Low-income Housing Tax Credit
AOCI	Accumulated Other Comprehensive Income or Loss	NASDAQ	National Association of Securities Dealers Automated Quotations
ASC	Accounting Standards Codification	NBAZ	National Bank of Arizona, a division of Zions Bancorporation, National Association
ASU	Accounting Standards Update	NIM	Net Interest Margin
BOLI	Bank-Owned Life Insurance	NM	Not Meaningful
bps	Basis Points	NSB	Nevada State Bank, a division of Zions Bancorporation, National Association
BTFP	Bank Term Funding Program	OCC	Office of the Comptroller of the Currency
CB&T	California Bank & Trust, a division of Zions Bancorporation, National Association	OCI	Other Comprehensive Income or Loss
CLTV	Combined Loan-to-Value Ratio	OREO	Other Real Estate Owned
CODM	Chief Operating Decision Maker	PAM	Proportional Amortization Method
CRE	Commercial Real Estate	PEI	Private Equity Investment
DTA	Deferred Tax Asset	PPNR	Pre-provision Net Revenue
DTL	Deferred Tax Liability	ROU	Right-of-Use
EaR	Earnings at Risk	RULC	Reserve for Unfunded Lending Commitments
EPS	Earnings per Share	S&P	Standard & Poor's
EVE	Economic Value of Equity	SBA	U.S. Small Business Administration
FASB	Financial Accounting Standards Board	SBIC	Small Business Investment Company
FDIC	Federal Deposit Insurance Corporation	SEC	Securities and Exchange Commission
FHLB	Federal Home Loan Bank	TCBW	The Commerce Bank of Washington, a division of Zions Bancorporation, National Association
FICO	Fair Isaac Corporation	U.S.	United States
FRB	Federal Reserve Board	Vectra	Vectra Bank Colorado, a division of Zions Bancorporation, National Association
FTP	Funds Transfer Pricing	Zions Bank	Zions Bank, a division of Zions Bancorporation, National Association
GAAP	Generally Accepted Accounting Principles		
GCF	General Collateral Funding		

**PART I. FINANCIAL INFORMATION****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****FORWARD-LOOKING INFORMATION**

This quarterly report includes "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and assumptions regarding future events or determinations, all of which are subject to known and unknown risks, uncertainties, and other factors that may cause our actual results, performance or achievements, industry trends, and results or regulatory outcomes to differ materially from those expressed or implied. Forward-looking statements include, among others:

- Statements with respect to the beliefs, plans, objectives, goals, targets, commitments, designs, guidelines, expectations, anticipations, and future financial condition, results of operations and performance of Zions Bancorporation, National Association and its subsidiaries (collectively "Zions Bancorporation, N.A.," "the Bank," "we," "our," "us"); and
- Statements preceded or followed by, or that include the words "may," "might," "can," "continue," "could," "should," "would," "believe," "anticipate," "estimate," "forecasts," "expect," "intend," "target," "commit," "design," "plan," "projects," "will," and the negative thereof and similar words and expressions.

Forward-looking statements are not guarantees, nor should they be relied upon as representing management's views as of any subsequent date. Actual results and outcomes may differ materially from those presented. Although the following list is not comprehensive, important factors that may cause material differences include:

- The quality and composition of our loan and securities portfolios and the quality and composition of our deposits;
- Changes in general industry, political, and economic conditions, including elevated inflation, economic slowdown or recession, or other economic challenges; changes in interest and reference rates, which could adversely affect our revenue and expenses, the value of assets and liabilities, and the availability and cost of capital and liquidity; deterioration in economic conditions that may result in increased loan and leases losses;
- The effects of newly enacted and proposed regulations affecting us and the banking industry, as well as changes and uncertainties in applicable laws, and fiscal, monetary, regulatory, trade, and tax policies, and actions taken by governments, agencies, central banks, and similar organizations, including those that result in decreases in revenue; increases in bank fees, insurance assessments and capital standards; and other regulatory requirements;
- Competitive pressures and other factors that may affect aspects of our business, such as pricing and demand for our products and services, and our ability to recruit and retain talent;
- The impact of technological advancements, digital commerce, artificial intelligence, and other innovations affecting the banking industry;
- Our ability to complete projects and initiatives and execute on our strategic plans, manage our risks, control compensation and other expenses, and achieve our business objectives;
- Our ability to develop and maintain technology, information security systems, and controls designed to guard against fraud, cybersecurity, and privacy risks;
- Our ability to provide adequate oversight of our suppliers to help us prevent or mitigate effects upon us and our customers of inadequate performance, systems failures, or cyber and other incidents by or affecting third parties upon whom we rely for the delivery of various products and services;
- Natural disasters, pandemics, catastrophic events and other emergencies and incidents and their impact on our and our customers' operations and business and communities, including the increasing difficulty in, and the expense of, obtaining property, auto, business, and other insurance products;

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- Governmental and social responses to environmental, social, and governance issues, including those with respect to climate change;
- Securities and capital markets behavior, including volatility and changes in market liquidity and our ability to raise capital;
- The possibility that our recorded goodwill could become impaired, which may have an adverse impact on our earnings and shareholders' equity;
- The impact of bank closures or adverse developments at other banks on general investor sentiment regarding the stability and liquidity of banks;
- Adverse news and other expressions of negative public opinion whether directed at us, other banks, the banking industry, or otherwise that may adversely affect our reputation and that of the banking industry generally;
- Protracted congressional negotiations and political stalemates regarding government funding and other issues, including those that increase the possibility of government shutdowns, downgrades in United States ("U.S.") credit ratings, or other economic disruptions; and
- The effects of wars and geopolitical conflicts, such as the ongoing war between Russia and Ukraine, the war in the Middle East, and other local, national, or international disasters, crises, or conflicts that may occur in the future.

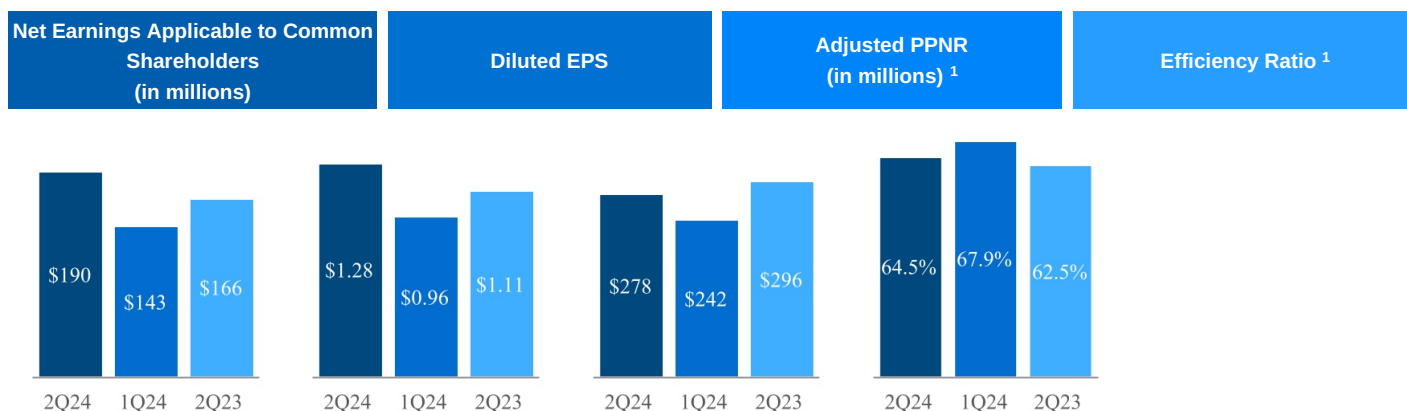
Factors that could cause our actual results, performance or achievements, industry trends, or regulatory outcomes to differ materially from those expressed or implied in the forward-looking statements are discussed in our 2023 Form 10-K and subsequent filings with the Securities and Exchange Commission ("SEC"), and are available on our website ([www.zionsbancorporation.com](http://www.zionsbancorporation.com)) and from the SEC ([www.sec.gov](http://www.sec.gov)).

We caution against the undue reliance on forward-looking statements, which reflect our views only as of the date they are made. Except to the extent required by law, we specifically disclaim any obligation to update any factors or to publicly announce the revisions to any forward-looking statements to reflect future events or developments.

## RESULTS OF OPERATIONS

Comparisons noted below are calculated for the current quarter compared with the same prior year period unless otherwise specified. Growth rates of 100% or more are considered not meaningful ("NM") as they generally reflect a low starting point.

### Second Quarter 2024 Financial Performance



<sup>1</sup> For information on non-GAAP financial measures, see page 38.

**Executive Summary**

Our financial results in the second quarter of 2024 reflected continued improvement in our net interest margin ("NIM"), growth in customer deposits and loans, and low net charge-offs. Diluted earnings per share ("EPS") was \$1.28, compared with \$1.11 in the second quarter of 2023, as higher net interest income and a lower provision for credit losses were partially offset by lower noninterest income.

- Net interest income increased \$6 million, or 1%, relative to the prior year period, as higher earning asset yields were partially offset by higher funding costs. The net interest margin was 2.98%, compared with 2.92%.
  - Average interest-earning assets decreased slightly by \$0.4 billion, as the decline in average securities exceeded the growth in average loans and leases and average money market investments.
  - Total loans and leases increased \$1.5 billion, or 3%, primarily due to growth in the consumer 1-4 family residential mortgage and the term commercial real estate ("CRE") loan portfolios.
  - Average interest-bearing liabilities increased \$3.4 billion, or 7%, driven by an increase in average interest-bearing deposits, partially offset by a decline in average borrowed funds.
  - Total deposits decreased \$0.6 billion, or 1%, as a decrease in noninterest-bearing demand deposits was partially offset by an increase in interest-bearing deposits. Customer deposits (excluding brokered deposits) increased \$3.6 billion, or 5%, to \$69.5 billion, compared with \$65.9 billion.
- The provision for credit losses was \$5 million, compared with \$46 million in the prior year period.
- Customer-related noninterest income decreased \$8 million, or 5%, driven largely by declines in capital markets fees, including loan syndications, swaps, and other related fees. Decreases in noncustomer-related noninterest income were due largely to higher gains in the prior year period associated with the sale of bank-owned property and higher dividends on Federal Home Loan Bank ("FHLB") stock. During the current quarter, dividends and other income benefited from a \$9 million gain on the sale of our Enterprise Retirement Solutions business and a \$4 million gain on the sale of a bank-owned property.
- Noninterest expense remained relatively stable at \$509 million. An increase in technology, telecom, and information processing expense, driven largely by increases in software amortization expenses associated with the replacement of our core loan and deposit banking systems, was partially offset by a decrease in salaries and employee benefits expense, primarily due to higher severance expense in the prior year period.
- Net loan and lease charge-offs totaled \$15 million, or 0.10% of average loans, compared with \$13 million, or 0.09%, in the prior year quarter. Classified loans totaled \$1.3 billion, or 2.16%, compared with \$768 million, or 1.35%, of total loans and leases, and nonperforming assets were \$265 million, or 0.45%, compared with \$164 million, or 0.29%, of total loans and leases. The increases in classified loans and nonperforming assets were primarily due to a small number of loans in the commercial and industrial and term commercial real estate portfolios.
- Total borrowed funds, consisting primarily of secured borrowings, increased \$146 million, or 2%, from the prior year quarter, primarily due to an increase in short-term borrowings.

## Net Interest Income and Net Interest Margin

### NET INTEREST INCOME AND NET INTEREST MARGIN

(Dollar amounts in millions)	Three Months Ended June 30,		Amount change	Percent change	Six Months Ended June 30,		Amount change	Percent change
	2024	2023			2024	2023		
Interest and fees on loans <sup>1</sup>	\$ 877	\$ 791	\$ 86	11 %	\$ 1,742	\$ 1,517	\$ 225	15 %
Interest on money market investments	56	48	8	17	103	105	(2)	(2)
Interest on securities	140	138	2	1	282	275	7	3
Total interest income	1,073	977	96	10	2,127	1,897	230	12
Interest on deposits	390	220	170	77	766	302	464	NM
Interest on short- and long-term borrowings	86	166	(80)	(48)	178	325	(147)	(45)
Total interest expense	476	386	90	23	944	627	317	51
Net interest income	\$ 597	\$ 591	\$ 6	1 %	\$ 1,183	\$ 1,270	\$ (87)	(7) %
Average interest-earning assets	\$ 82,098	\$ 82,500	\$ (402)	— %	\$ 81,856	\$ 83,161	\$ (1,305)	(2) %
Average interest-bearing liabilities	\$ 55,882	\$ 52,453	\$ 3,429	7 %	\$ 55,462	\$ 50,742	\$ 4,720	9 %
			bps				bps	
Yield on interest-earning assets <sup>2</sup>	5.31 %	4.81 %	50		5.28 %	4.65 %	63	
Rate paid on total deposits and interest-bearing liabilities <sup>2</sup>	2.36 %	1.88 %	48		2.34 %	1.54 %	80	
Cost of total deposits <sup>2</sup>	2.11 %	1.27 %	84		2.09 %	0.87 %	122	
Net interest margin <sup>2</sup>	2.98 %	2.92 %	6		2.96 %	3.13 %	(17)	

<sup>1</sup> Includes interest income recoveries of \$2 million for both the three months ended, and \$4 million for both the six months ended June 30, 2024, and 2023, respectively.

<sup>2</sup> Taxable-equivalent rates used where applicable.

Net interest income accounted for approximately 77% of our net revenue (net interest income plus noninterest income) for the current quarter and increased \$6 million, or 1%, relative to the prior year quarter, as higher earning asset yields were partially offset by higher funding costs. The NIM was 2.98%, compared with 2.92%.

The yield on average interest-earning assets was 5.31% in the second quarter of 2024, an increase of 50 basis points ("bps"), reflecting higher interest rates and a favorable mix change to higher yielding assets, as average securities decreased while average loans increased. The yield on average loans and leases increased 46 bps to 6.11%, and the yield on average securities increased 34 bps to 2.90% in the second quarter of 2024.

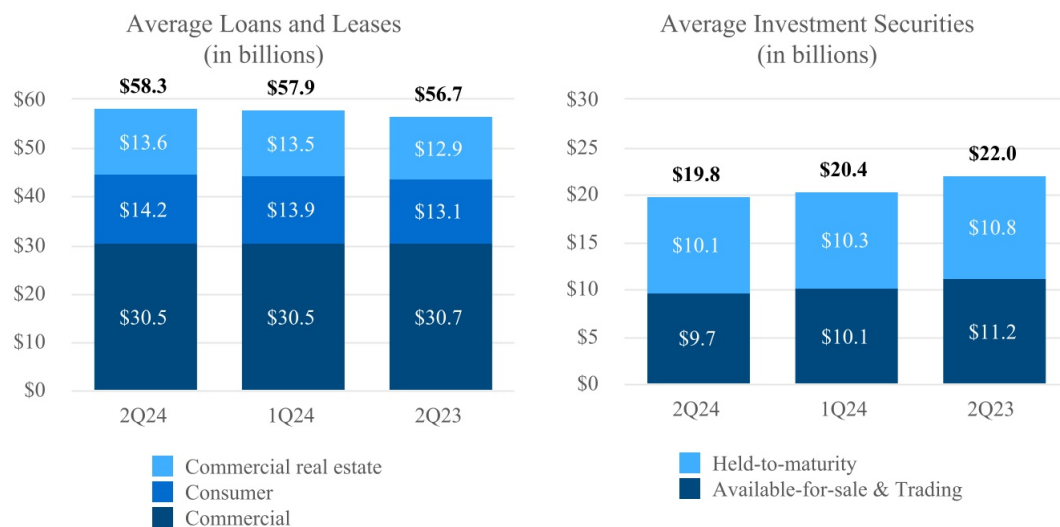
The rate paid on total deposits and interest-bearing liabilities was 2.36%, compared with 1.88% in the prior year quarter, and the cost of total deposits was 2.11%, compared with 1.27%, reflecting the higher interest rate environment as well as reduced noninterest-bearing deposits.

Average interest-earning assets decreased slightly by \$0.4 billion from the prior year quarter, as growth of \$1.6 billion in average loans and leases and \$0.2 billion in average money market investments, was more than offset by a decline of \$2.2 billion in average securities. The decrease in average securities was primarily due to principal reductions.

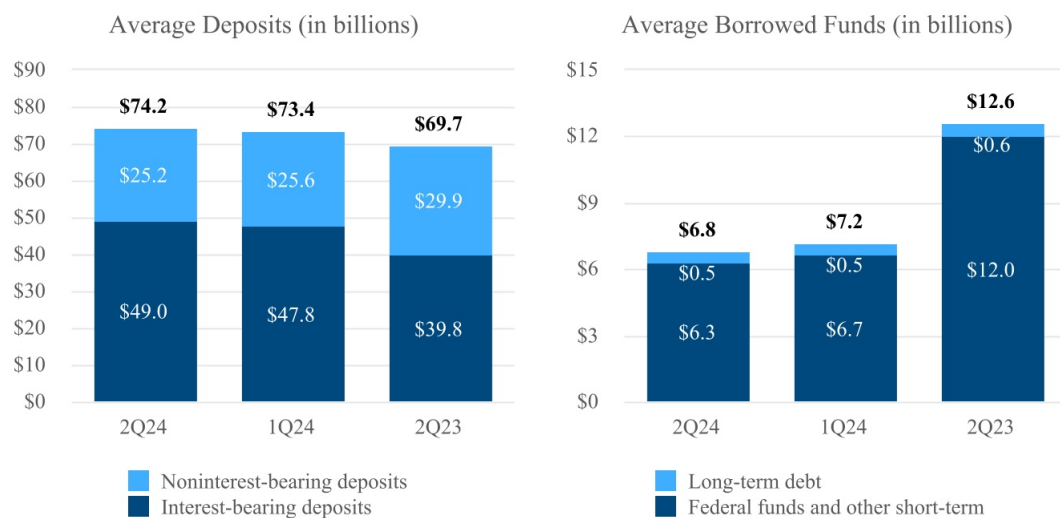
Average interest-bearing liabilities increased \$3.4 billion, or 7%, from the prior year quarter, driven by an increase of \$9.2 billion in average interest-bearing deposits, primarily due to customer deposit growth as well as customers moving from noninterest-bearing to interest-bearing products in response to the higher interest rate environment. This increase was partially offset by a decrease of \$5.8 billion in average borrowed funds.

# ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The following charts further illustrate the changes in average interest-earning assets and average interest-bearing liabilities:



Average loans and leases increased \$1.6 billion, or 3%, to \$58.3 billion, primarily due to growth in average consumer and commercial real estate loans. Average securities decreased \$2.2 billion, or 10%, to \$19.8 billion, primarily due to available-for-sale (“AFS”) securities principal reductions.





Average deposits increased \$4.5 billion, or 7%, to \$74.2 billion at an average cost of 2.11%, from \$69.7 billion at an average cost of 1.27% in the second quarter of 2023. Average noninterest-bearing deposits as a percentage of total deposits decreased to 34%, compared with 43% during the same prior year period. The loan-to-deposit ratio based on end-of-period balances was 79%, compared with 77% in the prior year quarter.

Average borrowed funds, consisting primarily of secured borrowings, decreased \$5.8 billion, or 46%, to \$6.8 billion, primarily due to a reduction in wholesale funding needs as a result of an increase in interest-bearing deposits.

For more information on our investment securities portfolio and borrowed funds and how we manage liquidity risk, refer to the “Investment Securities Portfolio” section on page 16 and the “Liquidity Risk Management” section on page 34. For further discussion of the effects of market rates on net interest income and how we manage interest rate risk, refer to the “Interest Rate and Market Risk Management” section on page 31.

The following schedule summarizes the average balances, the amount of interest earned or paid, and the applicable yields for interest-earning assets and the costs of interest-bearing liabilities:

**CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES**

(Unaudited)	Three Months Ended June 30, 2024			Three Months Ended June 30, 2023		
	Average balance	Interest	Yield/ Rate <sup>1</sup>	Average balance	Interest	Yield/ Rate <sup>1</sup>
<i>(Dollar amounts in millions)</i>						
<b>ASSETS</b>						
Money market investments:						
Interest-bearing deposits	\$ 1,909	\$ 26	5.57 %	\$ 2,899	\$ 37	5.08 %
Federal funds sold and securities purchased under agreements to resell	2,026	30	5.87	784	11	5.65
Total money market investments	3,935	56	5.72	3,683	48	5.20
Securities:						
Held-to-maturity	10,120	57	2.25	10,833	60	2.24
Available-for-sale	9,670	86	3.57	11,180	80	2.85
Trading	39	—	4.74	52	1	4.78
Total securities	19,829	143	2.90	22,065	141	2.56
Loans held for sale	43	—	NM	73	1	NM
Loans and leases: <sup>2</sup>						
Commercial	30,505	459	6.05	30,650	417	5.46
Commercial real estate	13,587	244	7.22	12,933	225	6.97
Consumer	14,199	182	5.17	13,096	156	4.80
Total loans and leases	58,291	885	6.11	56,679	798	5.65
Total interest-earning assets	82,098	1,084	5.31	82,500	988	4.81
Cash and due from banks	691			653		
Allowance for credit losses on loans and debt securities	(697)			(619)		
Goodwill and intangibles	1,056			1,063		
Other assets	5,424			5,524		
Total assets	\$ 88,572			\$ 89,121		
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
Interest-bearing deposits:						
Savings and money market	\$ 38,331	\$ 260	2.73 %	\$ 30,325	\$ 113	1.49 %
Time	10,744	130	4.87	9,494	107	4.55
Total interest-bearing deposits	49,075	390	3.20	39,819	220	2.22
Borrowed funds:						
Federal funds and security repurchase agreements	1,166	16	5.38	4,423	57	5.11
Other short-term borrowings	5,097	62	4.95	7,575	100	5.28
Long-term debt	544	8	5.98	636	9	5.97
Total borrowed funds	6,807	86	5.10	12,634	166	5.26
Total interest-bearing liabilities	55,882	476	3.43	52,453	386	2.95
Noninterest-bearing demand deposits	25,153			29,830		
Other liabilities	1,647			1,580		
Total liabilities	82,682			83,863		
Shareholders' equity:						
Preferred equity	440			440		
Common equity	5,450			4,818		
Total shareholders' equity	5,890			5,258		
Total liabilities and shareholders' equity	\$ 88,572			\$ 89,121		
Spread on average interest-bearing funds			1.88 %			1.86 %
Net impact of noninterest-bearing sources of funds			1.10 %			1.06 %
Net interest margin		\$ 608	2.98 %		\$ 602	2.92 %
Memo: total cost of deposits			2.11 %			1.27 %
Memo: total deposits and interest-bearing liabilities	\$ 81,035	476	2.36 %	\$ 82,283	386	1.88 %

<sup>1</sup> Taxable-equivalent rates used where applicable.

<sup>2</sup> Net of unamortized purchase premiums, discounts, and deferred loan fees and costs.

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

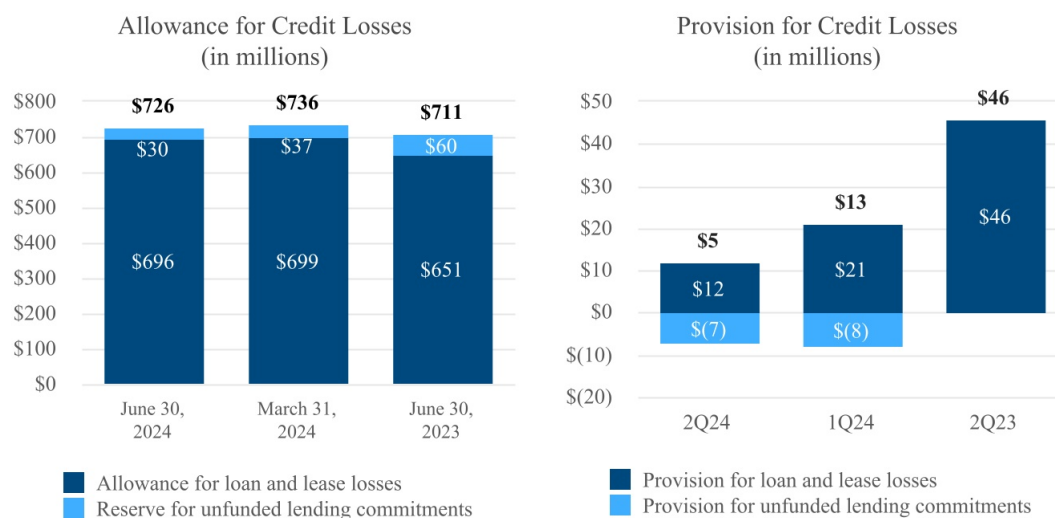
	Six Months Ended June 30, 2024			Six Months Ended June 30, 2023		
	Average balance	Amount of interest <sup>1</sup>	Average yield/rate <sup>1</sup>	Average balance	Amount of interest <sup>1</sup>	Average yield/rate <sup>1</sup>
<i>(Dollar amounts in millions)</i>						
ASSETS						
Money market investments:						
Interest-bearing deposits	\$ 1,678	\$ 47	5.63 %	\$ 2,771	\$ 68	4.98 %
Federal funds sold and securities purchased under agreements to resell	1,926	56	5.88	1,428	37	5.19
Total money market investments	3,604	103	5.76	4,199	105	5.05
Securities:						
Held-to-maturity	10,198	114	2.25	10,928	122	2.26
Available-for-sale <sup>2</sup>	9,869	172	3.51	11,500	156	2.73
Trading	36	1	4.52	78	1	2.14
Total securities	20,103	287	2.87	22,506	279	2.50
Loans held for sale	49	1	NM	39	1	NM
Loans and leases						
Commercial	30,494	910	6.00	30,664	798	5.25
Commercial real estate	13,546	488	7.26	12,904	434	6.78
Consumer	14,060	359	5.14	12,849	300	4.71
Total loans and leases	58,100	1,757	6.08	56,417	1,532	5.48
Total interest-earning assets	81,856	2,148	5.28	83,161	1,917	4.65
Cash and due from banks	700			598		
Allowance for credit losses on loans and debt securities	(691)			(597)		
Goodwill and intangibles	1,057			1,064		
Other assets	5,349			5,574		
Total assets	\$ 88,271			\$ 89,800		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Interest-bearing deposits:						
Savings and money market	\$ 38,187	\$ 519	2.73 %	\$ 31,585	\$ 175	1.12 %
Time	10,261	247	4.84	6,232	127	4.11
Total interest-bearing deposits	48,448	766	3.18	37,817	302	1.61
Borrowed funds:						
Federal funds and security repurchase agreements	1,457	39	5.38	5,015	121	4.85
Other short-term borrowings	5,014	123	4.96	7,266	184	5.09
Long-term debt	543	16	5.98	644	20	6.42
Total borrowed funds	7,014	178	5.13	12,925	325	5.07
Total interest-bearing liabilities	55,462	944	3.42	50,742	627	2.49
Noninterest-bearing demand deposits	25,345			32,084		
Other liabilities	1,654			1,817		
Total liabilities	82,461			84,643		
Shareholders' equity:						
Preferred equity	440			440		
Common equity	5,370			4,717		
Total shareholders' equity	5,810			5,157		
Total liabilities and shareholders' equity	\$ 88,271			\$ 89,800		
Spread on average interest-bearing funds			1.86 %			2.16 %
Net impact of noninterest-bearing sources of funds			1.10 %			0.97 %
Net interest margin	\$ 1,204		2.96 %	\$ 1,290		3.13 %
Memo: total cost of deposits			2.09 %			0.87 %
Memo: total deposits and interest-bearing liabilities	\$ 80,807	944	2.34 %	\$ 82,826	627	1.54 %

<sup>1</sup> Taxable-equivalent rates used where applicable.

<sup>2</sup> Net of unamortized purchase premiums, discounts, and deferred loan fees and costs.

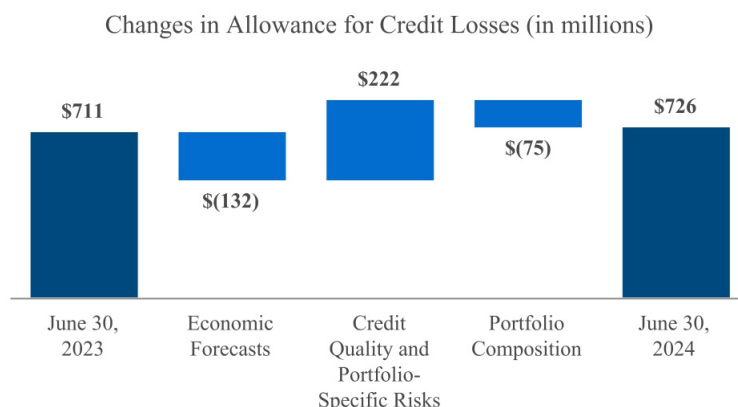
## The Allowance and Provision for Credit Losses

The allowance for credit losses (“ACL”) is the combination of both the allowance for loan and lease losses (“ALLL”) and the reserve for unfunded lending commitments (“RULC”). The ALLL represents the estimated current expected credit losses related to the loan and lease portfolio as of the balance sheet date. The RULC represents the estimated reserve for current expected credit losses associated with off-balance sheet commitments. Changes in the ALLL and RULC, net of charge-offs and recoveries, are recorded as the provision for loan and lease losses and the provision for unfunded lending commitments, respectively, on the consolidated statement of income. The ACL for debt securities is estimated separately from loans and is included in “Investment securities” on the consolidated balance sheet.



The ACL was \$726 million at June 30, 2024, compared with \$711 million at June 30, 2023. The year-over-year increase in the ACL primarily reflects incremental reserves associated with portfolio-specific risks including commercial real estate, declines in credit quality, and average loan growth of \$1.6 billion, partially offset by improvements in economic forecasts, changes in our loan portfolio composition, and declines in unfunded lending commitments related to construction lending. The ratio of ACL to total loans and leases was 1.24% and 1.25% at June 30, 2024 and 2023, respectively.

The provision for credit losses, which is the combination of both the provision for loan and lease losses and the provision for unfunded lending commitments, was \$5 million, compared with \$46 million in the second quarter of 2023. The provision for securities losses was less than \$1 million during both the second quarter of 2024 and 2023.



The bar chart above illustrates the broad categories of change in the ACL from the prior year period. To estimate current expected losses, we use econometric loss models that include multiple economic scenarios that reflect optimistic, baseline, and stressed economic conditions. The results derived using these economic scenarios are weighted to produce the credit loss estimate. Management may adjust the weights to reflect their assessment of current conditions and reasonable and supportable forecasts. The second bar represents changes in these economic forecasts and current economic conditions, including management's judgment of the weighting of the economic forecasts during the current quarter. These changes contributed to a \$132 million decrease in the ACL from the prior year quarter.

The third bar represents changes in credit quality factors and includes risk grade migration, portfolio-specific risks, and specific reserves against loans, which, when combined, contributed to a \$222 million increase in the ACL, driven largely by an increased focus on certain portfolio-specific risks, including commercial real estate.

The fourth bar represents changes in our loan portfolio composition, including changes in loan balances and mix, the aging of the portfolio, and other qualitative risk factors; all of which contributed to a \$75 million decrease in the ACL.

See "Credit Risk Management" on page 21 and Note 6 in our 2023 Form 10-K for more information on how we determine the appropriate level of the ALLL and the RULC.

### Noninterest Income

Noninterest income represents revenue earned from products and services that generally have no associated interest rate or yield and is classified as either customer-related or noncustomer-related. Customer-related noninterest income excludes items such as securities gains and losses, dividends, insurance-related income, and mark-to-market adjustments on certain derivatives.

Total noninterest income decreased \$10 million, or 5%, relative to the prior year. Noninterest income accounted for approximately 23% and 24% of our net revenue (net interest income plus noninterest income) during the second quarter of 2024 and 2023, respectively. The following schedule presents a comparison of the major components of noninterest income:

**NONINTEREST INCOME**

(Dollar amounts in millions)	Three Months Ended				Six Months Ended			
	June 30,		Amount change	Percent change	June 30,		Amount change	Percent change
	2024	2023			2024	2023		
Commercial account fees	\$ 45	\$ 45	\$ —	— %	\$ 89	\$ 88	\$ 1	1 %
Card fees	25	25	—	—	48	49	(1)	(2)
Retail and business banking fees	16	16	—	—	32	32	—	—
Loan-related fees and income	18	19	(1)	(5)	33	40	(7)	(18)
Capital markets fees	21	27	(6)	(22)	45	44	1	2
Wealth management fees	15	14	1	7	30	29	1	3
Other customer-related fees	14	16	(2)	(13)	28	31	(3)	(10)
Customer-related noninterest income	154	162	(8)	(5)	305	313	(8)	(3)
Fair value and nonhedge derivative income	(1)	1	(2)	NM	—	(2)	2	NM
Dividends and other income (loss)	22	26	(4)	(15)	28	37	(9)	(24)
Securities gains (losses), net	4	—	4	NM	2	1	1	NM
Noncustomer-related noninterest income	25	27	(2)	(7)	30	36	(6)	(17)
Total noninterest income	\$ 179	\$ 189	\$ (10)	(5) %	\$ 335	\$ 349	\$ (14)	(4) %

**Customer-related Noninterest Income**

Customer-related noninterest income decreased \$8 million, or 5%, compared with the prior year period. The decrease was driven primarily by declines in capital markets fees, including loan syndications, swaps, and other related fees.

**Noncustomer-related Noninterest Income**

Noncustomer-related noninterest income decreased \$2 million from the prior year quarter. Dividends and other income decreased \$4 million, largely due to a \$13 million gain in the prior year period associated with the sale of bank-owned property and higher dividends on FHLB stock. During the current quarter, dividends and other income benefited from a \$9 million gain on the sale of our Enterprise Retirement Solutions business and a \$4 million gain on the sale of a bank-owned property. Fair value and nonhedge derivative income decreased \$2 million, primarily due to credit valuation adjustments on client-related interest rate swaps. These decreases were partially offset by an increase of \$4 million in net securities gains driven by valuation adjustments in our Small Business Investment Company ("SBIC") investment portfolio.



## Noninterest Expense

The following schedule presents a comparison of the major components of noninterest expense:

### NONINTEREST EXPENSE

(Dollar amounts in millions)	Three Months Ended				Six Months Ended			
	June 30,		Amount change	Percent change	June 30,		Amount change	Percent change
	2024	2023			2024	2023		
Salaries and employee benefits	\$ 318	\$ 324	\$ (6)	(2) %	\$ 649	\$ 663	\$ (14)	(2) %
Technology, telecom, and information processing	66	58	8	14	128	113	15	13
Occupancy and equipment, net	40	40	—	—	79	80	(1)	(1)
Professional and legal services	17	16	1	6	33	29	4	14
Marketing and business development	13	13	—	—	23	25	(2)	(8)
Deposit insurance and regulatory expense	21	22	(1)	(5)	55	40	15	38
Credit-related expense	6	7	(1)	(14)	13	13	—	—
Other real estate expense, net	(1)	—	(1)	NM	(1)	—	(1)	NM
Other	29	28	1	4	56	57	(1)	(2)
Total noninterest expense	\$ 509	\$ 508	\$ 1	— %	\$ 1,035	\$ 1,020	\$ 15	1 %
Adjusted noninterest expense (non-GAAP)	\$ 506	\$ 494	\$ 12	2 %	\$ 1,017	\$ 1,003	\$ 14	1 %

Total noninterest expense remained relatively stable at \$509 million. Technology, telecom, and information processing expense increased \$8 million, or 14%, primarily due to increases in software amortization expenses associated with the replacement of our core loan and deposit banking systems, as well as other related application software, license, and maintenance expenses. Salaries and employee benefits expense decreased \$6 million, or 2%, primarily due to higher severance expense during the prior year period.

Adjusted noninterest expense increased \$12 million, or 2%. The efficiency ratio was 64.5%, compared with 62.5% in the prior year period, primarily due to the increase in adjusted noninterest expense and a decrease in adjusted taxable-equivalent revenue, the latter of which was largely driven by a decline in customer-related fees. For information on non-GAAP financial measures, see page 38.

## Technology Spend

Consistent with our strategic objectives, we invest in technologies that will make us more efficient and enable us to remain competitive. We generally consider these investments as technology spend, which represents expenditures associated with technology-related investments, operations, systems, and infrastructure, and includes current period expenses presented on the consolidated statement of income, as well as capitalized investments, net of related amortization and depreciation, presented on the consolidated balance sheet. Technology spend is reported as a combination of the following:

- *Technology, telecom, and information processing expense* — includes expenses related to application software licensing and maintenance, related amortization, telecommunications, and data processing;
- *Other technology-related expense* — includes related noncapitalized salaries and employee benefits, occupancy and equipment, and professional and legal services; and
- *Technology investments* — includes capitalized technology infrastructure equipment, hardware, and purchased or internally developed software, less related amortization or depreciation.

The following schedule presents the composition of our technology spend:

#### TECHNOLOGY SPEND

(Dollar amounts in millions)	Three Months Ended				Six Months Ended			
	June 30,		Amount change	Percent change	June 30,		Amount change	Percent change
	2024	2023			2024	2023		
Technology, telecom, and information processing expense	\$ 66	\$ 58	\$ 8	14 %	\$ 128	\$ 113	\$ 15	13 %
Other technology-related expense	66	56	10	18	126	110	16	15
Technology investments	4	23	(19)	(83)	19	49	(30)	(61)
Less: related amortization and depreciation	(20)	(16)	(4)	25	(40)	(30)	(10)	33
Total technology spend	\$ 116	\$ 121	\$ (5)	(4) %	\$ 233	\$ 242	\$ (9)	(4) %

Total technology spend decreased \$5 million, or 4%, relative to the prior year quarter, as an increase in other technology-related expense and the aforementioned increase in technology, telecom, and information processing expense was more than offset by a decrease in certain technology investments, as the final phase of our three-phase project to replace our core loan and deposit banking systems was completed in July 2024.

#### Income Taxes

The following schedule summarizes the income tax expense and effective tax rates for the periods presented:

#### INCOME TAXES

(Dollar amounts in millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Income before income taxes	\$ 262	\$ 226	\$ 465	\$ 508
Income tax expense	61	51	111	129
Effective tax rate	23.3 %	22.6 %	23.9 %	25.4 %

The effective tax rate was 23.3% and 22.6% for the three months ended June 30, 2024 and 2023, respectively. See Note 12 of the Notes to Consolidated Financial Statements for more information about the factors that impacted the income tax rates, as well as information about deferred income tax assets and liabilities.

#### Preferred Stock Dividends

Preferred stock dividends totaled \$11 million and \$9 million for the second quarter of 2024 and 2023, respectively. The increase was primarily due to changes in the timing and rates of dividend payments for certain series of preferred stock.

#### BALANCE SHEET ANALYSIS

##### Interest-Earning Assets

Interest-earning assets have associated interest rates or yields, and generally consist of loans and leases, securities, and money market investments. We strive to maintain a high level of interest-earning assets relative to total assets. For more information regarding the average balances, associated revenue generated, and the respective yields of our interest-earning assets, see the Consolidated Average Balance Sheet on page 10.

##### Investment Securities Portfolio

We invest in securities to actively manage liquidity and interest rate risk and to generate interest income. We primarily own securities that can readily provide us cash and liquidity through secured borrowing agreements without the need to sell the securities. Our fixed-rate securities portfolio helps balance the inherent interest rate mismatch between loans and deposits and protects the economic value of shareholders' equity. At June 30, 2024, the estimated duration of our securities portfolio, which measures price sensitivity to interest rate changes, was 3.7 percent, compared with 3.6 percent at December 31, 2023.

For information about our borrowing capacity associated with the investment securities portfolio and how we manage our liquidity risk, refer to the “Liquidity Risk Management” section on page 34. See also Note 3 and Note 5 of the Notes to Consolidated Financial Statements for more information on fair value measurements and the accounting for our investment securities portfolio.

The following schedule presents the major components of our investment securities portfolio:

**INVESTMENT SECURITIES PORTFOLIO**

(In millions)	June 30, 2024			December 31, 2023		
	Par Value	Amortized cost	Fair value	Par Value	Amortized cost	Fair value
<b>Held-to-maturity</b>						
U.S. Government agencies and corporations:						
Agency securities	\$ 152	\$ 152	\$ 144	\$ 93	\$ 93	\$ 87
Agency guaranteed mortgage-backed securities	11,490	9,583	9,437	11,966	9,935	10,041
Municipal securities	330	330	310	354	354	338
Total held-to-maturity	11,972	10,065	9,891	12,413	10,382	10,466
<b>Available-for-sale</b>						
U.S. Treasury securities	570	570	461	585	585	492
U.S. Government agencies and corporations:						
Agency securities	508	503	471	669	663	630
Agency guaranteed mortgage-backed securities	8,060	8,124	6,823	8,460	8,530	7,291
Small Business Administration loan-backed securities	484	516	493	535	571	546
Municipal securities	1,200	1,302	1,211	1,269	1,385	1,318
Other debt securities	25	25	24	25	25	23
Total available-for-sale	10,847	11,040	9,483	11,543	11,759	10,300
Total HTM and AFS investment securities	\$ 22,819	\$ 21,105	\$ 19,374	\$ 23,956	\$ 22,141	\$ 20,766

The amortized cost of total held-to-maturity (“HTM”) and AFS investment securities decreased \$1.0 billion, or 5%, from December 31, 2023. Approximately 7% of the total HTM and AFS investment securities were floating-rate instruments at both June 30, 2024 and December 31, 2023. Additionally, at June 30, 2024, we had \$3.6 billion of pay-fixed swaps designated as fair value hedges against fixed-rate AFS securities that effectively convert the fixed interest income to a floating rate on the hedged portion of the securities.

At June 30, 2024, our AFS investment securities portfolio included \$193 million of net premium that was distributed across the various security categories. Total taxable-equivalent premium amortization for our total investment securities portfolio was \$17 million for the second quarter of 2024, compared with \$22 million for the same prior year period.

In addition to HTM and AFS securities, we also have a trading securities portfolio, comprised of municipal securities, which totaled \$24 million at June 30, 2024, compared with \$48 million at December 31, 2023.

Refer to the “Interest Rate Risk Management” section on page 31, the “Capital Management” section on page 36, and Note 5 of the Notes to Consolidated Financial Statements for more discussion regarding our investment securities portfolio, swaps, and related unrealized gains and losses.

## Municipal Investments and Extensions of Credit

We support our communities by providing products and services to state and local governments (“municipalities”), including deposit services, loans, and investment banking services. We also invest in securities issued by municipalities. Our municipal lending products generally include loans in which the debt service is repaid from general funds or pledged revenues of the municipal entity, or to private commercial entities or 501(c)(3) not-for-profit entities utilizing a pass-through municipal entity to achieve favorable tax treatment.

The following schedule summarizes our total investments and extensions of credit to municipalities:

### MUNICIPAL INVESTMENTS AND EXTENSIONS OF CREDIT

(In millions)	June 30,	December 31,
	2024	2023
Loans and leases	\$ 4,263	\$ 4,302
Unfunded lending commitments	417	231
Held-to-maturity securities	330	354
Available-for-sale securities	1,211	1,318
Trading securities	24	48
Total	\$ 6,245	\$ 6,253

Our municipal loans and securities are primarily associated with municipalities located within our geographic footprint. The municipal loan and lease portfolio is primarily secured by general obligations of municipal entities, real estate, revenue pledges, or equipment. At June 30, 2024, we had \$6 million of municipal loans on nonaccrual, and we had no municipal loans on nonaccrual at December 31, 2023.

Municipal securities are internally graded, similar to loans, using risk-grading systems which vary based on the size and type of credit risk exposure. The internal risk grades assigned to our municipal securities follow our definitions of Pass, Special Mention, and Substandard, which are consistent with published definitions of regulatory risk classifications. At June 30, 2024, all municipal securities were graded as Pass. See Notes 5 and 6 of the Notes to Consolidated Financial Statements for additional information about the credit quality of these municipal loans and securities.

### Loan and Lease Portfolio

We provide a wide range of lending products to commercial customers, generally small- and medium-sized businesses. We also provide various retail lending products and services to consumers and small businesses. The following schedule presents the composition of our loan and lease portfolio:

## LOAN AND LEASE PORTFOLIO

(Dollar amounts in millions)	June 30, 2024		December 31, 2023	
	Amount	% of total loans	Amount	% of total loans
Commercial:				
Commercial and industrial	\$ 16,622	28.5 %	\$ 16,684	28.9 %
Leasing	390	0.7	383	0.7
Owner-occupied	9,236	15.8	9,219	16.0
Municipal	4,263	7.3	4,302	7.4
Total commercial	30,511	52.3	30,588	53.0
Commercial real estate:				
Construction and land development	2,725	4.7	2,669	4.6
Term	10,824	18.5	10,702	18.5
Total commercial real estate	13,549	23.2	13,371	23.1
Consumer:				
Home equity credit line	3,468	5.9	3,356	5.8
1-4 family residential	9,153	15.7	8,415	14.6
Construction and other consumer real estate	1,139	1.9	1,442	2.5
Bankcard and other revolving plans	466	0.8	474	0.8
Other	129	0.2	133	0.2
Total consumer	14,355	24.5	13,820	23.9
Total loans and leases	\$ 58,415	100.0 %	\$ 57,779	100.0 %

During the first six months of 2024, the loan and lease portfolio increased \$636 million, or 1%, to \$58.4 billion at June 30, 2024. Loan growth was primarily in the consumer 1-4 family residential mortgage and term commercial real estate loan portfolios. At June 30, 2024 and December 31, 2023, the ratio of loans and leases to total assets was 67% and 66%, respectively. The largest loan category was commercial and industrial loans, which constituted 29% of our total loan portfolio for both time periods.

## Other Noninterest-Bearing Investments

Other noninterest-bearing investments are equity investments that are held primarily for capital appreciation, dividends, or for certain regulatory requirements. The following schedule summarizes our related investments:

### OTHER NONINTEREST-BEARING INVESTMENTS

(Dollar amounts in millions)	June 30, 2024	December 31, 2023	Amount change	Percent change
Bank-owned life insurance	\$ 558	\$ 553	\$ 5	1 %
Federal Home Loan Bank stock	104	79	25	32
Federal Reserve stock	64	65	(1)	(2)
Farmer Mac stock	26	24	2	8
SBIC investments	198	190	8	4
Other	37	39	(2)	(5)
Total other noninterest-bearing investments	\$ 987	\$ 950	\$ 37	4 %

Other noninterest-bearing investments increased \$37 million, or 4%, during the first six months of 2024, primarily due to a \$25 million increase in FHLB stock, and an \$8 million increase in SBIC investments. We are required to invest approximately 4% of our FHLB borrowings in FHLB stock to maintain our borrowing capacity. The increase in period-end FHLB activity stock was due to an increase in short-term FHLB borrowings.

## Premises, Equipment, and Software

We have been investing in technology to modernize our financial systems. In July 2024, we successfully completed the final phase of our multi-year project to replace our core loan and deposit banking systems. We have now transitioned substantially all of our commercial, commercial real estate, and consumer loans, as well as our deposit accounts to a modern, integrated core system, which will allow us to deliver improved experiences to our customers and gain incremental operational efficiencies.

The following schedule summarizes the capitalized costs associated with our core system replacement project, which are amortized using a useful life of ten years:

### CAPITALIZED COSTS ASSOCIATED WITH THE CORE SYSTEM REPLACEMENT PROJECT

(In millions)	June 30, 2024			
	Phase 1	Phase 2	Phase 3	Total
Total amount of capitalized costs, less accumulated amortization	\$ 18	\$ 40	\$ 222	\$ 280
End of scheduled amortization period	Q2 2027	Q1 2029	Q2 2033	

## Deposits

Deposits are our primary funding source. The following schedule presents the composition of our deposit portfolio:

### DEPOSIT PORTFOLIO

(Dollar amounts in millions)	June 30, 2024		December 31, 2023	
	Amount	% of total deposits	Amount	% of total deposits
<b>Deposits by type</b>				
Noninterest-bearing demand	\$ 24,731	33.5 %	\$ 26,244	35.0 %
Interest-bearing:				
Savings and money market	38,560	52.3	38,663	51.6
Time	6,189	8.4	5,619	7.5
Brokered	4,290	5.8	4,435	5.9
Total deposits	\$ 73,770	100.0 %	\$ 74,961	100.0 %
<b>Deposit-related metrics</b>				
Estimated amount of insured deposits	\$ 41,660	56 %	\$ 41,777	56 %
Estimated amount of uninsured deposits	32,110	44 %	33,184	44 %
Estimated amount of collateralized deposits <sup>1</sup>	3,443	5 %	3,979	5 %
Loan-to-deposit ratio	79%		77%	

<sup>1</sup> Includes both insured and uninsured deposits.

Total deposits decreased \$1.2 billion, or 2%, to \$73.8 billion, from December 31, 2023. At June 30, 2024 and December 31, 2023, customer deposits (excluding brokered deposits) were \$69.5 billion and \$70.5 billion, and included approximately \$7.3 billion and \$6.8 billion, respectively, of reciprocal deposits.

At June 30, 2024, the estimated total amount of uninsured deposits was \$32.1 billion, or 44%, of total deposits, compared with \$33.2 billion, or 44%, at December 31, 2023, respectively. Our loan-to-deposit ratio was 79%, compared with 77% for the same respective time periods. See "Liquidity Risk Management" on page 34 for additional information on liquidity, including the ratio of available liquidity to uninsured deposits.

## RISK MANAGEMENT

Risk management is an integral part of our operations and is a key determinant of our overall performance. We employ various strategies to prudently manage the risks to which our operations are exposed, including credit risk, market and interest rate risk, liquidity risk, strategic and business risk, operational risk, technology risk, cybersecurity risk, capital/financial reporting risk, legal/compliance risk (including regulatory risk), and reputational

risk. These risks are overseen by various management committees, including the Enterprise Risk Management Committee. For a more comprehensive discussion of these risks, see “Risk Factors” in our 2023 Form 10-K.

### Credit Risk Management

Credit risk is the possibility of loss from the failure of a borrower, guarantor, or another obligor to fully perform under the terms of a credit-related contract. Credit risk arises primarily from our lending activities, as well as from off-balance sheet credit instruments. Credit policies, credit risk management, and credit examination functions inform and support the oversight of credit risk. Our credit policies emphasize strong underwriting standards and early detection of potential problem credits in order to develop and implement action plans on a timely basis to mitigate potential losses. These formal credit policies and procedures provide us with a framework for consistent underwriting and a basis for sound credit decisions at the local banking affiliate level.

Our business activity is conducted primarily within the geographic footprint of our banking affiliates. We strive to avoid the risk of undue concentrations of credit in any particular industry, collateral type, location, or with any individual customer or counterparty. For a more comprehensive discussion of our credit risk management, see “Credit Risk Management” in our 2023 Form 10-K.

### U.S. Government Agency Guaranteed Loans

We participate in various guaranteed lending programs sponsored by U.S. government agencies, such as the Small Business Administration (“SBA”), Federal Housing Authority, U.S. Department of Veterans Affairs, Export-Import Bank of the U.S., and the U.S. Department of Agriculture. At June 30, 2024, \$555 million of related loans were guaranteed, primarily by the SBA. The following schedule presents the composition of U.S. government agency guaranteed loans:

#### U.S. GOVERNMENT AGENCY GUARANTEED LOANS

<i>(Dollar amounts in millions)</i>	June 30, 2024	Percent guaranteed	December 31, 2023	Percent guaranteed
Commercial	\$ 673	79 %	\$ 664	80 %
Commercial real estate	25	76	24	79
Consumer	4	100	4	100
Total loans	<u>\$ 702</u>	<u>79 %</u>	<u>\$ 692</u>	<u>80 %</u>

### Commercial Lending

The following schedule presents the composition of our commercial lending portfolio:

#### COMMERCIAL LENDING PORTFOLIO

<i>(Dollar amounts in millions)</i>	June 30, 2024		December 31, 2023		Amount change	Percent change
	Amount	% of total commercial loans	Amount	% of total commercial loans		
Commercial:						
Commercial and industrial	\$ 16,622	54.4 %	\$ 16,684	54.5 %	\$ (62)	(0.4)%
Leasing	390	1.3	383	1.3	7	1.8
Owner-occupied	9,236	30.3	9,219	30.1	17	0.2
Municipal	4,263	14.0	4,302	14.1	(39)	(0.9)
Total commercial	<u>\$ 30,511</u>	<u>100.0 %</u>	<u>\$ 30,588</u>	<u>100.0 %</u>	<u>\$ (77)</u>	<u>(0.3)%</u>

Our commercial loans span various industries and generally mature within a one-to-five-year period with applicable amortization based on the underlying collateral and guarantees. Commercial loans are typically structured as seasonal, term, working capital, or bridge loans in the form of revolving and non-revolving lines of credit, amortizing term loans, guidance facilities, and single-payment loans. These loans include covenants requiring borrowers to provide regular financial reporting to measure leverage, debt service coverage, and liquidity. At June

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30, 2024, approximately 69% of our commercial lending portfolio was variable-rate, and approximately 10% of these variable-rate loans were swapped with our customers to a fixed rate.

Underwriting of commercial loans is primarily based on analyses of management, financial performance, industry, sponsorship (if applicable), and transaction structure, with credit enhancements typically provided by collateral and guarantees from the owners or sponsors. Prospective cash flows are subjected to various downside scenario analyses, including revenue decline, margin compression, and interest rate movements.

The following schedule presents the geography distribution of our commercial lending portfolio. For commercial loans, geographies are based on the location of the primary borrower.

## COMMERCIAL LENDING BY GEOGRAPHY

	June 30, 2024			December 31, 2023		
	Amount	% of total	Nonaccrual loans	Amount	% of total	Nonaccrual loans
<i>(Dollar amounts in millions)</i>						
<b>Commercial</b>						
Arizona	\$ 2,236	7.3 %	\$ 5	\$ 2,237	7.3 %	\$ 7
California	6,024	19.8	42	6,106	20.0	50
Colorado	1,934	6.3	2	1,970	6.4	3
Nevada	1,325	4.3	10	1,230	4.0	11
Texas	7,454	24.4	66	7,070	23.1	13
Utah/Idaho	6,208	20.4	11	6,353	20.8	12
Washington/Oregon	1,214	4.0	5	1,339	4.4	8
Other	4,116	13.5	6	4,283	14.0	—
Total commercial	\$ 30,511	100.0 %	\$ 147	\$ 30,588	100.0 %	\$ 104

The following schedule presents an industry distribution of our commercial lending portfolio. Industry classification is based on the North American Industry Classification System.

## COMMERCIAL LENDING BY INDUSTRY

	June 30, 2024			December 31, 2023		
	Amount	% of total	Nonaccrual loans	Amount	% of total	Nonaccrual loans
<i>(Dollar amounts in millions)</i>						
Retail trade	\$ 3,035	10.0 %	\$ 21	\$ 2,995	9.8 %	\$ 2
Real estate, rental and leasing	2,982	9.8	2	2,946	9.6	1
Finance and insurance	2,840	9.3	—	2,918	9.5	—
Healthcare and social assistance	2,436	8.0	18	2,527	8.3	8
Manufacturing	2,296	7.5	14	2,190	7.2	15
Public Administration	2,223	7.3	—	2,279	7.5	—
Wholesale trade	1,993	6.6	2	1,850	6.0	3
Transportation and warehousing	1,471	4.8	5	1,499	4.9	3
Utilities <sup>1</sup>	1,341	4.4	9	1,409	4.6	10
Educational services	1,261	4.1	—	1,298	4.2	—
Construction	1,271	4.1	28	1,355	4.4	7
Hospitality and food services	1,271	4.1	1	1,180	3.9	1
Mining, quarrying, and oil and gas extraction	1,151	3.8	—	1,133	3.7	—
Professional, scientific, and technical services	1,036	3.4	10	1,010	3.3	10
Other Services (except Public Administration)	1,045	3.4	3	1,047	3.4	2
Other <sup>2</sup>	2,859	9.4	34	2,952	9.7	42
Total	\$ 30,511	100.0 %	\$ 147	\$ 30,588	100.0 %	\$ 104

<sup>1</sup> Includes primarily utilities, power, and renewable energy.

<sup>2</sup> No other industry group exceeds 3.4%.



### Commercial Real Estate Lending

The following schedule presents the composition of our commercial real estate lending portfolio:

#### COMMERCIAL REAL ESTATE LENDING PORTFOLIO

(Dollar amounts in millions)	June 30, 2024		December 31, 2023		Amount change	Percent change
	Amount	% of total CRE loans	Amount	% of total CRE loans		
Commercial real estate:						
Construction and land development	\$ 2,725	20.1 %	\$ 2,669	20.0 %	\$ 56	2.1 %
Term	10,824	79.9	10,702	80.0	122	1.1
Total commercial real estate	\$ 13,549	100.0 %	\$ 13,371	100.0 %	\$ 178	1.3 %

Term CRE loans generally mature within a three- to seven-year period and consist of full, partial, and non-recourse guarantee structures. Typical term CRE loan structures include annually tested operating covenants that require loan rebalancing based on minimum debt service coverage, debt yield, or loan-to-value tests. Construction and land development loans generally mature in 18 to 36 months and contain full or partial recourse guarantee structures with one- to five-year extension options or roll-to-term options that often result in term loans. At June 30, 2024, approximately 85% of our CRE loan portfolio was variable-rate, and approximately 21% of these variable-rate loans were swapped with our customers to a fixed rate.

Underwriting on commercial properties is primarily based on the economic viability of the project with significant consideration given to the creditworthiness and experience of the sponsor. We generally require that the owner's equity be included prior to any advances. Remargining requirements (required equity infusions upon a decline in value or cash flow of the collateral) are often included in the loan agreement along with guarantees of the sponsor. For a more comprehensive discussion of CRE loans and our underwriting, see "Commercial Real Estate Loans" in our 2023 Form 10-K.

The following schedule presents the geography distribution of our commercial real estate lending portfolio. Geographies are based on the location of the primary collateral.

#### COMMERCIAL REAL ESTATE LENDING BY GEOGRAPHY

(Dollar amounts in millions)	June 30, 2024			December 31, 2023		
	Amount	% of total	Nonaccrual loans	Amount	% of total	Nonaccrual loans
Commercial real estate						
Arizona	\$ 1,787	13.2 %	\$ —	\$ 1,726	12.9 %	\$ 1
California	3,710	27.4	27	3,865	28.9	50
Colorado	710	5.2	—	709	5.3	—
Nevada	1,096	8.1	1	1,072	8.0	—
Texas	2,494	18.4	9	2,385	17.8	10
Utah/Idaho	2,226	16.4	—	2,214	16.6	—
Washington/Oregon	1,093	8.1	—	1,004	7.5	—
Other	433	3.2	—	396	3.0	—
Total commercial real estate	\$ 13,549	100.0 %	\$ 37	\$ 13,371	100.0 %	\$ 61

The following schedule presents our commercial real estate lending portfolio by the type of collateral:

**COMMERCIAL REAL ESTATE LENDING BY COLLATERAL TYPE**

(Dollar amounts in millions)	June 30, 2024			December 31, 2023		
	Amount	% of total	Nonaccrual loans	Amount	% of total	Nonaccrual loans
Commercial property						
Multi-family	\$ 3,858	28.5 %	\$ 1	\$ 3,709	27.7 %	\$ 1
Industrial	3,073	22.7	1	3,062	22.9	1
Office	1,910	14.1	23	1,984	14.8	48
Retail	1,533	11.3	2	1,503	11.2	1
Hospitality	673	5.0	8	688	5.2	9
Land	221	1.6	—	211	1.6	—
Other <sup>1</sup>	1,655	12.2	—	1,682	12.6	—
Residential property <sup>2</sup>						
Single family	295	2.2	2	287	2.1	1
Land	95	0.7	—	90	0.7	—
Condo/Townhome	49	0.4	—	37	0.3	—
Other <sup>1</sup>	187	1.3	—	118	0.9	—
Total	<u>\$ 13,549</u>	<u>100.0 %</u>	<u>\$ 37</u>	<u>\$ 13,371</u>	<u>100.0 %</u>	<u>\$ 61</u>

<sup>1</sup> Included in the total amount of the "Other" commercial and residential categories was approximately \$310 million and \$202 million of unsecured loans at June 30, 2024 and December 31, 2023, respectively.

<sup>2</sup> Residential property consists primarily of loans provided to commercial homebuilders for land, lot, and single-family housing developments.

As previously discussed, our commercial real estate lending portfolio is diversified across geography and collateral type, with the largest concentration in multi-family. We provide additional analysis of our multi-family and office CRE portfolios below in view of increased investor interest in those collateral types in recent periods.

**Multi-family CRE**

At June 30, 2024 and December 31, 2023, our multi-family CRE loan portfolio totaled \$3.9 billion and \$3.7 billion, representing 29% and 28% of the total CRE loan portfolio, respectively. Approximately 33% of the multi-family CRE loan portfolio is scheduled to mature in the next 12 months. The following schedule presents the composition of our multi-family CRE loan portfolio and other related credit quality metrics:

**MULTI-FAMILY CRE LOAN PORTFOLIO**

(Dollar amounts in millions)	June 30, 2024	December 31, 2023
<b>Multi-family CRE</b>		
Construction and land development	\$ 1,023	\$ 902
Term	2,835	2,807
Total multi-family CRE	<u>\$ 3,858</u>	<u>\$ 3,709</u>
<b>Credit quality metrics</b>		
Criticized loan ratio	11.1 %	6.1 %
Classified loan ratio	1.5 %	0.5 %
Nonaccrual loan ratio	— %	— %
Delinquency ratio	0.3 %	— %
Net charge-offs, annualized	— %	— %
Ratio of allowance for credit losses to multi-family CRE loans, at period end	2.20 %	1.70 %

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The following schedules present our multi-family CRE loan portfolio by collateral location for the periods presented:

**MULTI-FAMILY CRE LOAN PORTFOLIO BY COLLATERAL LOCATION**

June 30, 2024									
(Dollar amounts in millions)	Collateral Location								Total
	Arizona	California	Colorado	Nevada	Texas	Utah/ Idaho	Wash- ington	Other <sup>1</sup>	
<b>Loan type</b>									
<b>Multi-family CRE</b>									
Construction and land development	\$ 159	\$ 175	\$ 87	\$ 79	\$ 355	\$ 66	\$ 102	\$ —	\$ 1,023
Term	302	908	89	177	673	352	271	63	2,835
<b>Total Multi-family CRE</b>	<b>\$ 461</b>	<b>\$ 1,083</b>	<b>\$ 176</b>	<b>\$ 256</b>	<b>\$ 1,028</b>	<b>\$ 418</b>	<b>\$ 373</b>	<b>\$ 63</b>	<b>\$ 3,858</b>
% of total	12.0 %	28.1 %	4.6 %	6.6 %	26.6 %	10.8 %	9.7 %	1.6 %	100.0 %

December 31, 2023									
(Dollar amounts in millions)	Collateral Location								Total
	Arizona	California	Colorado	Nevada	Texas	Utah/ Idaho	Wash- ington	Other <sup>1</sup>	
<b>Loan type</b>									
<b>Multi-family CRE</b>									
Construction and land development	\$ 118	\$ 183	\$ 46	\$ 40	\$ 359	\$ 44	\$ 112	\$ —	\$ 902
Term	322	994	90	188	578	345	228	62	2,807
<b>Total Multi-family CRE</b>	<b>\$ 440</b>	<b>\$ 1,177</b>	<b>\$ 136</b>	<b>\$ 228</b>	<b>\$ 937</b>	<b>\$ 389</b>	<b>\$ 340</b>	<b>\$ 62</b>	<b>\$ 3,709</b>
% of total	11.9 %	31.7 %	3.7 %	6.1 %	25.3 %	10.4 %	9.2 %	1.7 %	100.0 %

<sup>1</sup> Other included \$55 million of multi-family loans with collateral located in New Mexico at both June 30, 2024 and December 31, 2023.

**Office CRE**

At June 30, 2024 and December 31, 2023, our office CRE loan portfolio totaled \$1.9 billion and \$2.0 billion, representing 14% and 15% of the total CRE loan portfolio, respectively. Approximately 39% of the office CRE loan portfolio is scheduled to mature in the next 12 months. The following schedule presents the composition of our office CRE loan portfolio and other related credit quality metrics:

**OFFICE CRE LOAN PORTFOLIO**

(Dollar amounts in millions)	June 30, 2024	December 31, 2023
<b>Office CRE</b>		
Construction and land development	\$ 105	\$ 191
Term	1,805	1,793
<b>Total office CRE</b>	<b>\$ 1,910</b>	<b>\$ 1,984</b>
<b>Credit quality metrics</b>		
Criticized loan ratio	9.8 %	11.9 %
Classified loan ratio	6.3 %	8.9 %
Nonaccrual loan ratio	1.2 %	2.4 %
Delinquency ratio	2.6 %	2.3 %
Net charge-offs, annualized	0.3 %	0.2 %
Ratio of allowance for credit losses to office CRE loans, at period end	3.82 %	3.80 %

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The following schedules present our office CRE loan portfolio by collateral location for the periods presented:

**OFFICE CRE LOAN PORTFOLIO BY COLLATERAL LOCATION**

(Dollar amounts in millions)	June 30, 2024								
	Collateral Location								
	Arizona	California	Colorado	Nevada	Texas	Utah/ Idaho	Wash- ington	Other <sup>1</sup>	Total
<b>Office CRE</b>									
Construction and land development	\$ —	\$ 44	\$ —	\$ 9	\$ 5	\$ 33	\$ 14	\$ —	\$ 105
Term	275	366	68	78	206	483	300	29	1,805
<b>Total Office CRE</b>	<b>\$ 275</b>	<b>\$ 410</b>	<b>\$ 68</b>	<b>\$ 87</b>	<b>\$ 211</b>	<b>\$ 516</b>	<b>\$ 314</b>	<b>\$ 29</b>	<b>\$ 1,910</b>
% of total	14.4 %	21.4 %	3.6 %	4.6 %	11.1 %	27.0 %	16.4 %	1.5 %	100.0 %

(Dollar amounts in millions)	December 31, 2023								
	Collateral Location								
	Arizona	California	Colorado	Nevada	Texas	Utah/ Idaho	Wash- ington	Other <sup>1</sup>	Total
<b>Office CRE</b>									
Construction and land development	\$ —	\$ 64	\$ —	\$ 2	\$ 22	\$ 29	\$ 74	\$ —	\$ 191
Term	281	412	92	86	179	488	226	29	1,793
<b>Total Office CRE</b>	<b>\$ 281</b>	<b>\$ 476</b>	<b>\$ 92</b>	<b>\$ 88</b>	<b>\$ 201</b>	<b>\$ 517</b>	<b>\$ 300</b>	<b>\$ 29</b>	<b>\$ 1,984</b>
% of total	14.2 %	24.0 %	4.6 %	4.4 %	10.1 %	26.1 %	15.1 %	1.5 %	100.0 %

<sup>1</sup> Other included \$17 million of office CRE loans with collateral located in Georgia at both June 30, 2024 and December 31, 2023.

**Consumer Lending**

The following schedule presents the composition of our consumer lending portfolio:

**CONSUMER LENDING PORTFOLIO**

	June 30, 2024		December 31, 2023			
(Dollar amounts in millions)	Amount	% of total consumer loans	Amount	% of total consumer loans	Amount change	Percent change
Consumer:						
Home equity credit line	\$ 3,468	24.2 %	\$ 3,356	24.3 %	\$ 112	3.3 %
1-4 family residential	9,153	63.8	8,415	60.9	738	8.8
Construction and other consumer real estate	1,139	7.9	1,442	10.4	(303)	(21.0)
Bankcard and other revolving plans	466	3.2	474	3.4	(8)	(1.7)
Other	129	0.9	133	1.0	(4)	(3.0)
Total consumer	\$ 14,355	100.0 %	\$ 13,820	100.0 %	\$ 535	3.9 %

We originate first-lien residential home mortgages considered to be of prime quality. We generally hold variable-rate loans in our portfolio and sell “conforming” fixed-rate loans to third parties, including Federal National Mortgage Association and Federal Home Loan Mortgage Corporation, for which we make representations and warranties that the loans meet certain underwriting and collateral documentation standards.

We also originate home equity credit lines (“HECLs”). At June 30, 2024 and December 31, 2023, our HECL portfolio totaled \$3.5 billion and \$3.4 billion, respectively. Approximately 37% and 39% of our HECLs are secured by first liens for the same respective time periods.

At June 30, 2024, loans representing less than 1% of the outstanding balance in the HECL portfolio were estimated to have combined loan-to-value (“CLTV”) ratios above 100%. An estimated CLTV ratio is the ratio of our loan plus any prior lien amounts divided by the estimated current collateral value. At origination, underwriting standards for the HECL portfolio generally include a maximum 80% CLTV with a Fair Isaac Corporation (“FICO”) credit score greater than 700.

# ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

Approximately 91% of our HECL portfolio is still in the draw period, and about 20% of those loans are scheduled to begin amortizing within the next five years. We believe the risk of loss and borrower default in the event of a loan becoming fully amortizing and the effect of significant interest rate changes is low, given the rate shock analysis performed at origination. The ratio of HECL net charge-offs (recoveries) for the trailing twelve months to average balances at June 30, 2024 and December 31, 2023, was 0.06% and 0.05%, respectively. See Note 6 of the Notes to Consolidated Financial Statements for additional information on the credit quality of the HECL portfolio.

The following schedule presents the geography distribution of our consumer lending portfolio. Geographies are based on the location of the primary borrower.

## CONSUMER LENDING BY GEOGRAPHY

(Dollar amounts in millions)	June 30, 2024			December 31, 2023		
	Amount	% of total	Nonaccrual loans	Amount	% of total	Nonaccrual loans
<b>Consumer</b>						
Arizona	\$ 1,282	8.9 %	\$ 5	\$ 1,208	8.7 %	\$ 4
California	2,850	19.9	16	2,683	19.4	13
Colorado	1,328	9.2	9	1,292	9.3	7
Nevada	1,256	8.7	7	1,204	8.7	5
Texas	3,675	25.6	23	3,698	26.9	17
Utah/Idaho	3,339	23.3	12	3,188	23.1	10
Washington/Oregon	201	1.4	—	211	1.5	—
Other	424	3.0	5	336	2.4	1
Total consumer	\$ 14,355	100.0 %	\$ 77	\$ 13,820	100.0 %	\$ 57

## Nonperforming Assets

Nonperforming assets include nonaccrual loans and other real estate owned ("OREO") or foreclosed properties. The following schedule presents our nonperforming assets:

## NONPERFORMING ASSETS

(Dollar amounts in millions)	June 30, 2024	December 31, 2023
Nonaccrual loans <sup>1</sup>	\$ 261	\$ 222
Other real estate owned <sup>2</sup>	4	6
Total nonperforming assets	\$ 265	\$ 228
Ratio of nonperforming assets to net loans and leases <sup>1</sup> and other real estate owned <sup>2</sup>	0.45 %	0.39 %
Accruing loans past due 90 days or more	\$ 6	\$ 3
Ratio of accruing loans past due 90 days or more to loans and leases <sup>1</sup>	0.01 %	0.01 %
Nonaccrual loans <sup>1</sup> and accruing loans past due 90 days or more	\$ 267	\$ 225
Ratio of nonperforming assets <sup>1</sup> and accruing loans past due 90 days or more to loans and leases <sup>1</sup> and other real estate owned <sup>2</sup>	0.46 %	0.40 %
Nonaccrual loans <sup>1</sup> current as to principal and interest payments	64.4 %	48.8 %

<sup>1</sup> Includes loans held for sale.

<sup>2</sup> Does not include banking premises held for sale.

Nonperforming assets as a percentage of loans and leases and OREO increased to 0.45% at June 30, 2024, compared with 0.39% at December 31, 2023. Total nonaccrual loans at June 30, 2024 increased to \$261 million from \$222 million at December 31, 2023, primarily due to a small number of loans in the commercial and industrial and term commercial real estate portfolios. See Note 6 of the Notes to Consolidated Financial Statements for more information on nonaccrual loans.

### Loan Modifications

Loans may be modified in the normal course of business for competitive reasons or to strengthen our collateral position. Loan modifications may also occur when the borrower experiences financial difficulty and needs temporary or permanent relief from the original contractual terms of the loan. For the first six months of 2024 and 2023, loans that have been modified to accommodate a borrower experiencing financial difficulties totaled \$177 million, and \$148 million, respectively.

If a modified loan is on nonaccrual and performs for at least six months according to the modified terms, and an analysis of the customer's financial condition indicates that we are reasonably assured of repayment of the modified principal and interest, the loan may be returned to accrual status. The borrower's payment performance prior to and following the modification is taken into account to determine whether a loan should be returned to accrual status.

#### ACCRUING AND NONACCRUING MODIFIED LOANS TO BORROWERS EXPERIENCING FINANCIAL DIFFICULTY

(In millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Modified loans – accruing	\$ 44	\$ 96	\$ 165	\$ 137
Modified loans – nonaccruing	3	7	12	11
Total	\$ 47	\$ 103	\$ 177	\$ 148

For additional information regarding loan modifications to borrowers experiencing financial difficulty, see Note 6 of the Notes to Consolidated Financial Statements.

### Allowance for Credit Losses

The ACL includes the ALLL and the RULC. The ACL represents our estimate of current expected credit losses related to the loan and lease portfolio and unfunded lending commitments as of the balance sheet date. To determine the adequacy of the allowance, our loan and lease portfolio is segmented based on loan type.

The RULC is a reserve for potential losses associated with off-balance sheet commitments and is included in "Other liabilities" on the consolidated balance sheet. Any related increases or decreases in the reserve are included in "Provision for unfunded lending commitments" on the consolidated statement of income.

The following schedule presents the changes in and allocation of the ACL and certain credit-related ratios:

**CHANGES IN THE ALLOWANCE FOR CREDIT LOSSES**

<i>(Dollar amounts in millions)</i>	Six Months Ended June 30, 2024	Twelve Months Ended December 31, 2023	Six Months Ended June 30, 2023
Loans and leases outstanding	\$ 58,415	\$ 57,779	\$ 56,917
Average loans and leases outstanding:			
Commercial	30,494	30,519	30,664
Commercial real estate	13,546	13,023	12,904
Consumer	14,060	13,198	12,849
Total average loans and leases outstanding	\$ 58,100	\$ 56,740	\$ 56,417
<b>Allowance for loan and lease losses:</b>			
Balance at beginning of period	\$ 684	\$ 572	\$ 572
Provision for loan losses	33	148	92
Charge-offs:			
Commercial	18	45	23
Commercial real estate	11	3	—
Consumer	6	14	6
Total	35	62	29
Recoveries:			
Commercial	10	20	12
Commercial real estate	1	—	—
Consumer	3	6	4
Total	14	26	16
Net loan and lease charge-offs	21	36	13
Balance at end of period	\$ 696	\$ 684	\$ 651
<b>Reserve for unfunded lending commitments:</b>			
Balance at beginning of period	\$ 45	\$ 61	\$ 61
Provision for unfunded lending commitments	(15)	(16)	(1)
Balance at end of period	\$ 30	\$ 45	\$ 60
<b>Total allowance for credit losses:</b>			
Allowance for loan and lease losses	\$ 696	\$ 684	\$ 651
Reserve for unfunded lending commitments	30	45	60
Total allowance for credit losses	\$ 726	\$ 729	\$ 711
Ratio of allowance for credit losses to net loans and leases, at period end	1.24 %	1.26 %	1.25 %
Ratio of allowance for credit losses to nonaccrual loans, at period end	278 %	328 %	439 %
Ratio of allowance for credit losses to nonaccrual loans and accruing loans past due 90 days or more, at period end	272 %	324 %	421 %
Ratio of total net charge-offs to average loans and leases <sup>1</sup>	0.07 %	0.06 %	0.05 %
Ratio of commercial net charge-offs to average commercial loans <sup>1</sup>	0.05 %	0.08 %	0.07 %
Ratio of commercial real estate net charge-offs to average commercial real estate loans <sup>1</sup>	0.15 %	0.02 %	— %
Ratio of consumer net charge-offs to average consumer loans <sup>1</sup>	0.04 %	0.06 %	0.03 %

<sup>1</sup> Ratios are annualized for the periods presented except for the period representing the full twelve months.

During the first six months of 2024, the total ACL decreased to \$726 million from \$729 million. The slight decrease in the ACL primarily reflects improvements in economic forecasts, changes in our loan portfolio composition, and declines in unfunded lending commitments related to construction lending, partially offset by declines in credit quality, incremental reserves associated with portfolio-specific risks including commercial real estate, and loan

growth. See Note 6 of the Notes to Consolidated Financial Statements for additional information related to the ACL and credit trends experienced in each portfolio segment.

### Interest Rate and Market Risk Management

Interest rate and market risk is the risk of losses to current or future earnings and capital from changes in interest rates and other market conditions. Because we engage in transactions involving various financial products, we are exposed to interest rate and market risk. For a more comprehensive discussion of our interest rate and market risk management, see “Interest Rate and Market Risk Management” in our 2023 Form 10-K.

We strive to position the Bank for interest rate changes and manage the balance sheet sensitivity to reduce the volatility of both net interest income and economic value of equity (“EVE”). With a higher interest rate environment, customer deposit behavior has deviated from the trends observed during the relatively low interest rate period over the prior 15 years. As a result, customers have been more inclined to (1) move deposits to nonbanking products, such as money market mutual funds, that offer higher interest rates, and (2) reduce their balances in noninterest-bearing accounts. These recently observed changes in deposit behavior have been incorporated into our deposit models used in managing interest rate risk, giving more weight to the recently observed behavior, and increased both the deposit beta for interest-bearing products and the percentage of noninterest-bearing deposits assumed to migrate to interest-bearing products. Changes to models are independently reviewed by our Model Risk Management function.

We generally have granular deposit funding, and much of this funding is in the form of demand deposits with no maturity, which contractually can be withdrawn at any time. Rather than using contractual maturities, our interest rate risk model uses dynamically modeled behavioral assumptions based on historical behavior and future projections. Because many deposits from household and business accounts have proven to be stable over time and less sensitive to rate changes, their duration is generally longer than the duration of our loan portfolio. As such, we have historically been “asset-sensitive” — meaning that our assets are expected to reprice faster or more significantly than our liabilities. We regularly use interest rate swaps, investment in fixed-rate securities, and funding strategies to manage our interest rate risk. These strategies collectively have muted the expected sensitivity of net interest income to changes in interest rates. Asset sensitivity measures depend upon the assumptions we use for deposit runoff and repricing behavior. As interest rates rise, we expect some customers to move balances from demand deposits to interest-bearing accounts such as money market, savings, or certificates of deposit. Our models are particularly sensitive to the assumption about the rate of such migration.

We also assume a correlation, referred to as a “deposit beta,” with respect to interest-bearing deposits, wherein the rates paid to customers change at a different pace when compared with changes in average benchmark interest rates. Generally, certificates of deposit are assumed to have a high correlation, while interest-bearing checking accounts are assumed to have a lower correlation.

The following schedule presents deposit duration assumptions discussed previously:

#### DEPOSIT ASSUMPTIONS

Product	June 30, 2024		December 31, 2023	
	Effective duration (unchanged)	Effective duration (+200 bps)	Effective duration (unchanged)	Effective duration (+200 bps)
Demand deposits	3.0%	2.8%	3.5%	3.2%
Money market	1.4%	1.3%	1.5%	1.4%
Savings and interest-bearing checking	2.1%	1.7%	2.2%	1.9%

The effective duration of the deposits has shortened considerably due to faster deposit repricing.

As noted previously, we utilize derivatives to manage interest rate risk. The following schedule presents derivatives that are designated in qualifying hedging relationships at June 30, 2024. Included are the average outstanding derivative notional amounts for each period presented and the weighted average fixed-rate paid or received for each



category of cash flow and fair value hedge. See Note 7 of the Notes to Consolidated Financial Statements for additional information regarding the impact of these hedging relationships on interest income and expense.

#### DERIVATIVES DESIGNATED IN QUALIFYING HEDGING RELATIONSHIPS

(Dollar amounts in millions)	2024				2025				2026				3Q26 - 2Q27	3Q27 - 2Q28						
	Third Quarter	Fourth Quarter			First Quarter	Second Quarter			Fourth Quarter	First Quarter	Second Quarter									
Cash flow hedges																				
Cash flow hedges of assets <sup>1</sup>																				
Average outstanding notional	\$	350	\$	350	\$	350	\$	350	\$	350	\$	300	\$	133	\$	100	\$	100	\$	—
Weighted-average fixed-rate received	2.34	%	2.34	%	2.34	%	2.34	%	2.34	%	2.13	%	1.67	%	1.65	%	1.65	%	—	%
Cash flow hedges of liabilities <sup>2</sup>																				
Average outstanding notional	\$	500	\$	500	\$	500	\$	500	\$	—	\$	—	\$	—	\$	—	\$	—	\$	—
Weighted-average fixed-rate paid	3.67	%	3.67	%	3.67	%	3.67	%	—	%	—	%	—	%	—	%	—	%	—	%
	2024		2025		2026		2027		2028		2029		2030		2031		2032		2033	
Fair value hedges																				
Fair value hedges of assets <sup>3</sup>																				
Average outstanding notional	\$	4,468	\$	4,558	\$	4,562	\$	4,558	\$	2,428	\$	1,049	\$	1,044	\$	1,037	\$	1,001	\$	973
Weighted-average fixed-rate paid	3.23	%	3.21	%	3.21	%	3.21	%	2.47	%	1.84	%	1.83	%	1.83	%	1.83	%	1.82	%

<sup>1</sup> Cash flow hedges of assets consist of receive-fixed swaps hedging pools of floating-rate loans. The longest dated cash flow hedge matures in February 2027. Amounts for 2027 have not been prorated to reflect this hedge maturing during the period.

<sup>2</sup> Cash flow hedges of liabilities consist of a pay-fixed swap hedging rolling FHLB advances. This swap matures in May 2025.

<sup>3</sup> Fair value asset hedges consist of pay-fixed swaps hedging fixed-rate AFS securities and fixed-rate commercial loans, as further discussed in Note 7 of the Notes to Consolidated Financial Statements. Increasing notional amounts in 2025 are due to forward starting swaps.

At June 30, 2024, we had \$154 million of net losses deferred in accumulated other comprehensive income (loss) ("AOCI") related to terminated cash flow hedges. Amounts deferred in AOCI from terminated cash flow hedges will be amortized into interest income on a straight-line basis through the original maturity dates of the hedges as long as the hedged forecasted transactions continue to be expected to occur. For more information on amounts deferred in AOCI related to terminated cash flow hedges, see "Interest Rate and Market Risk Management" in our 2023 Form 10-K.

#### Earnings at Risk (EaR) and Economic Value of Equity (EVE)

Incorporating our deposit assumptions and the impact of derivatives in qualifying hedging relationships previously discussed, the following schedule presents earnings at risk ("EaR"), or the percentage change in 12-month forward-looking net interest income, and our estimated percentage change in EVE. Both EaR and EVE are based on a static balance sheet size under parallel interest rate changes ranging from -200 bps to +200 bps. These measures highlight the sensitivity to changes in interest rates across various scenarios; the outcomes are not intended to be forecasts of expected net interest income.

#### INCOME SIMULATION – CHANGE IN NET INTEREST INCOME AND CHANGE IN ECONOMIC VALUE OF EQUITY

Repricing scenario	June 30, 2024					December 31, 2023				
	Parallel shift in rates (in bps) <sup>1</sup>					Parallel shift in rates (in bps) <sup>1</sup>				
	-200	-100	0	+100	+200	-200	-100	0	+100	+200
Earnings at Risk (EaR)	(5.2)%	(2.5)%	— %	2.8 %	5.7 %	(5.6)%	(2.5)%	— %	2.4 %	4.9 %
Economic Value of Equity (EVE)	5.9 %	3.4 %	— %	(2.3)%	(4.5)%	6.6 %	2.8 %	— %	(1.4)%	(3.3)%

<sup>1</sup> Assumes rates cannot go below zero in the negative rate shifts.



The asset sensitivity, as measured by EaR, increased during the first six months of 2024, due to securities redemptions, swap maturities, and assumption changes that reduced the projected runoff of noninterest-bearing deposits. Under our current deposit assumptions, interest rate risk remains within policy limits. For interest-bearing deposits with indeterminable maturities, the weighted average modeled beta is 54%.

Prepayment assumptions are an important factor in how we manage interest rate risk. Certain assets in our portfolio, such as 1-4 family residential mortgages and mortgage-backed securities, can be prepaid at any time by the borrower, which may significantly affect our expected cash flows. At June 30, 2024, lifetime prepayment speeds were estimated to be 13.2% for loans, which reflects an acceleration of prepayments upon rate reset for adjustable rate loans, and 7.1% for mortgage-backed securities.

The EaR analysis focuses on parallel rate shocks across the term structure of benchmark interest rates. In a non-parallel rate scenario, where short-term rates decline 200 bps, but long-term rates are unchanged, the EaR is comparable to the parallel rate scenario of similar rate shock.

EaR has inherent limitations in describing expected changes in net interest income in rapidly changing interest rate environments due to a lag in asset and liability repricing behavior. As such, we expect net interest income to change due to “latent” and “emergent” interest rate sensitivity. Unlike EaR, which measures net interest income over 12 months, latent and emergent interest rate sensitivity explains changes in current quarter net interest income, compared with expected net interest income in the same quarter one year forward.

Latent interest rate sensitivity refers to future changes in net interest income based upon past rate movements that have yet to be fully recognized in revenue but will be recognized over the near term. We expect latent sensitivity to increase net interest income by 8.3% in the second quarter of 2025, compared with the second quarter of 2024.

Emergent interest rate sensitivity refers to future changes in net interest income based upon future interest rate movements and is measured from the latent level of net interest income. If interest rates decline consistent with the forward curve at June 30, 2024, we expect emergent sensitivity to reduce net interest income by approximately 2.0% from the latent sensitivity level, for a cumulative 6.3% increase in net interest income. For a -100 bps and +100 bps parallel interest rate shock to the implied forward rate path, the cumulative net interest income sensitivity would be between 4.6% and 7.7%, respectively.

Our focus on business banking also plays a significant role in determining the nature of our asset-liability management posture. At June 30, 2024, \$27.1 billion of our commercial lending and CRE loan balances were scheduled to reprice in the next six months. For these variable-rate loans, we have executed \$550 million of cash flow hedges by receiving fixed rates on interest rate swaps. At June 30, 2024, we also had \$4.0 billion of variable-rate consumer loans scheduled to reprice in the next six months. The impact on asset sensitivity from commercial or consumer loans with floors has become insignificant as rates have risen. See Notes 3 and 7 of the Notes to Consolidated Financial Statements for additional information regarding derivative instruments.

### **Fixed Income**

We are exposed to market risk through changes in fair value. This includes market risk for trading securities and for interest rate swaps used to hedge interest rate risk. We underwrite municipal and corporate securities. We also trade municipal, agency, and treasury securities. This underwriting and trading activity exposes us to a risk of loss arising from adverse changes in the prices of these fixed-income securities.

Changes in the fair value of AFS securities and in interest rate swaps that qualify as cash flow hedges are included in AOCI for each financial reporting period. For more discussion regarding investment securities and AOCI, see the “Capital Management” section on page 36. See also Note 5 of the Notes to Consolidated Financial Statements for further information regarding the accounting for investment securities.

### **Equity Investments**

Through our equity investment activities, we own equity securities that are publicly traded. In addition, we own equity securities in governmental entities and companies, e.g., Federal Reserve (“FRB”) and the FHLB, that are not

publicly traded. Equity investments may be accounted for at cost less impairment and adjusted for observable price changes, fair value, the equity method, or proportional or full consolidation methods of accounting, depending on our ownership position and degree of influence over the investees' business. Regardless of the accounting method, the values of our investments are subject to fluctuation. Because the fair value of these securities may fall below the cost at which we acquired them, we are exposed to the possibility of loss. Equity investments in private and public companies are evaluated, monitored, and approved by members of management in our Equity Investments Committee and Securities Valuation Committee.

We hold both direct and indirect investments in predominantly pre-public companies, primarily through various SBIC venture capital funds as a strategy to provide beneficial financing, growth, and expansion opportunities to diverse businesses generally in communities within our geographic footprint. Our equity exposure to these investments was approximately \$198 million and \$190 million at June 30, 2024 and December 31, 2023, respectively. On occasion, some of the companies within our SBIC investment may issue an initial public offering ("IPO"). In this case, the fund is generally subject to a lockout period before we can liquidate the investment, which can introduce additional market risk. See Note 3 of the Notes to Consolidated Financial Statements for additional information regarding the valuation of our SBIC investments.

### **Liquidity Risk Management**

Liquidity refers to our ability to meet our cash, contractual, and collateral obligations, and to manage both expected and unexpected cash flows without adversely impacting our operations or financial strength. We manage our liquidity to provide funds for our customers' credit needs, our anticipated financial and contractual obligations, and other corporate activities. Sources of liquidity primarily include deposits, borrowings, equity, and paydowns of assets, such as loans and investment securities. Our investment securities are primarily held as a source of contingent liquidity. We generally own securities that can readily provide us with cash and liquidity through secured borrowing agreements with securities pledged as collateral.

We maintain and regularly test a contingency funding plan to identify sources and uses of liquidity. Our Board-approved liquidity policy requires us to monitor and maintain adequate liquidity, diversify funding positions, and anticipate future funding needs. In accordance with this policy, we monitor our liquidity positions by conducting various stress tests and evaluating certain liquid asset measurements, such as a 30-day liquidity coverage ratio.

We perform regular liquidity stress tests and assess our portfolio of highly liquid assets (sufficient to cover 30-day funding needs under stress scenarios). These stress tests include projections of funding maturities, uses of funds, and assumptions of deposit runoff. The assumptions consider the size of deposit account, operational nature of deposits, type of depositor, and concentrations of funding sources including large depositors and aggregate levels of uncollateralized deposits exceeding insured levels. Concentrated funding sources are given large runoff factors up to 100% in projecting stressed funding needs. Our liquidity stress testing considers multiple timeframes ranging from overnight to 12 months. Our liquidity policy requires us to maintain sufficient on-balance sheet liquidity in the form of FRB reserve balance and other highly liquid assets to meet stressed outflow assumptions.

We have a dedicated funding desk that monitors real-time inflows and outflows of our FRB account, and we have tools, including ready access to repo markets and FHLB advances, to manage intraday liquidity. FHLB borrowings are "open-term," allowing us the ability to retain or return funds based on our liquidity needs. We pledge a large portion of our highly liquid investment securities portfolio through the General Collateral Funding ("GCF") repo program. Through this program, high-quality collateral is pledged, and program participants exchange funds anonymously, which allows for near instant access to funding during market hours.

Additionally, we have pledged collateral to the FRB's primary credit facility (or discount window) and to the Bank Term Funding Program ("BTFP"), which provide additional contingent funding sources outside the normal operating hours of the FHLB and the GCF program. The BTFP offered loans of up to one year in length to eligible depository institutions pledging U.S. Treasuries, agency debt and government mortgage-backed securities, and other qualifying assets as collateral. The availability of advances under the program ended in mid-March 2024. At June 30, 2024, our outstanding borrowings under the BTFP were \$3.0 billion, with \$1.5 billion maturing on

December 31, 2024, and another \$1.5 billion maturing on January 15, 2025. These advances may be prepaid at any time without penalty. For more information on our liquidity risk management practices, see “Liquidity Risk Management” in our 2023 Form 10-K.

For the first six months of 2024, the primary sources of cash came from an increase in short-term borrowings, a decrease in investment securities, and net cash provided by operating activities. Uses of cash during the same period primarily included a decrease in deposits, an increase in money market investments, and an increase in loans and leases. Cash payments for interest reflected in operating expenses were \$940 million and \$546 million for the first six months of 2024 and 2023, respectively.

The FHLB and FRB have been, and continue to be, a significant source of back-up liquidity and funding. We are a member of the FHLB of Des Moines, which allows member banks to borrow against eligible loans and securities to satisfy liquidity and funding requirements. We are required to invest in FHLB and FRB stock to maintain our borrowing capacity. At June 30, 2024, our total investment in FHLB and FRB stock was \$104 million and \$64 million, respectively, compared with \$79 million and \$65 million at December 31, 2023.

At June 30, 2024, loans with a carrying value of \$23.0 billion and \$16.3 billion, compared with \$24.8 billion and \$11.5 billion at December 31, 2023, were pledged at the FHLB and FRB, respectively, as collateral for current and potential borrowings.

At June 30, 2024 and December 31, 2023, investment securities with a carrying value of \$18.9 billion and \$20.5 billion, respectively, were pledged as collateral for potential borrowings. For the same time periods, these pledged securities included \$9.0 billion and \$9.5 billion for available use through the GCF repo program, \$5.4 billion and \$5.5 billion to the FRB and FHLB, and \$4.5 billion and \$5.5 billion to secure collateralized public and trust deposits, advances, and for other purposes.

A large portion of these pledged assets are unencumbered, but are pledged to provide immediate access to contingency sources of funds. The following schedule presents our total available liquidity including unused collateralized borrowing capacity:

**AVAILABLE LIQUIDITY**

(Dollar amounts in billions)	June 30, 2024					December 31, 2023				
	FHLB	FRB <sup>1</sup>	GCF	BTFP	Total	FHLB	FRB <sup>1</sup>	GCF	BTFP	Total
Total borrowing capacity	\$ 15.4	\$ 15.2	\$ 8.9	\$ 3.0	\$ 42.5	\$ 16.6	\$ 9.8	\$ 9.6	\$ 5.8	\$ 41.8
Borrowings outstanding	2.2	—	—	3.0	5.2	1.6	—	1.8	—	3.4
Remaining capacity, at period end	\$ 13.2	\$ 15.2	\$ 8.9	\$ —	\$ 37.3	\$ 15.0	\$ 9.8	\$ 7.8	\$ 5.8	\$ 38.4
Cash and due from banks					0.7					0.7
Interest-bearing deposits <sup>2</sup>					2.3					1.5
Total available liquidity					\$ 40.3					\$ 40.6
Ratio of available liquidity to uninsured deposits					125 %					122 %

<sup>1</sup> Represents borrowing capacity and borrowings outstanding at the Federal Reserve Bank discount window.

<sup>2</sup> Represents funds deposited by the Bank primarily at the Federal Reserve Bank.

At June 30, 2024 and December 31, 2023, our total available liquidity was \$40.3 billion, compared with \$40.6 billion, respectively. At June 30, 2024, we had sources of liquidity that exceeded our uninsured deposits without the need to sell any investment securities.

### Credit Ratings

General financial market and economic conditions impact our access to, and cost of, external financing. Access to funding markets is also directly affected by the credit ratings we receive from various rating agencies. The ratings not only influence the costs associated with borrowings, but can also influence the sources of the borrowings. All of the credit rating agencies rate our debt at an investment-grade level.

The following schedule presents our credit ratings:

#### CREDIT RATINGS

as of July 31, 2024:

Rating agency	Outlook	Long-term issuer/senior debt rating	Subordinated debt rating	Short-term debt rating
Kroll	Stable	A-	BBB+	K2
S&P	Negative	BBB+	BBB	NR
Fitch	Stable	BBB+	BBB	F2
Moody's	Stable	Baa2	NR	P2

### Capital Management

A strong capital position is vital to the achievement of our key corporate objectives, our continued profitability, and to promoting depositor and investor confidence. We seek to (1) maintain sufficient capital to support the current needs and growth of our businesses, consistent with our assessment of their potential to create value for shareholders, and (2) fulfill responsibilities to depositors and bondholders while managing capital distributions to shareholders through dividends and repurchases of common stock.

We utilize stress testing as an important mechanism to inform our decisions on the appropriate level of capital, based upon actual and hypothetically stressed economic conditions, including the FRB's supervisory severely adverse scenario. The timing and amount of capital actions are subject to various factors, including our financial performance, business needs, prevailing and anticipated economic conditions, and the results of our internal stress testing, as well as Board and Office of the Comptroller of the Currency ("OCC") approval. Shares may be repurchased occasionally in the open market or through privately negotiated transactions. For a more comprehensive discussion of our capital risk management, see "Capital Management" in our 2023 Form 10-K.

#### SHAREHOLDERS' EQUITY

(Dollar amounts in millions)	June 30, 2024	December 31, 2023	Amount change	Percent change
Shareholders' equity:				
Preferred stock	\$ 440	\$ 440	\$ —	— %
Common stock and additional paid-in capital	1,713	1,731	(18)	(1)
Retained earnings	6,421	6,212	209	3
Accumulated other comprehensive loss	(2,549)	(2,692)	143	5
Total shareholders' equity	\$ 6,025	\$ 5,691	\$ 334	6 %

Total shareholders' equity increased \$334 million, or 6%, to \$6.0 billion at June 30, 2024, compared with \$5.7 billion at December 31, 2023. Common stock and additional paid-in capital decreased \$18 million, primarily due to common stock repurchases during the first quarter of 2024.

The AOCI balance was a loss of \$2.5 billion at June 30, 2024, and primarily reflects the decline in the fair value of fixed-rate investment securities as a result of higher interest rates, and includes \$2.0 billion (\$1.5 billion after tax) of unrealized losses on the securities previously transferred from AFS to HTM. During the second quarter of 2024, AOCI improved \$60 million, driven largely by \$50 million in unrealized loss amortization associated with the securities transferred from AFS to HTM. Absent any sales or credit impairment of the AFS securities, the unrealized losses will not be recognized in earnings. We do not intend to sell any securities with unrealized losses. Although changes in AOCI are reflected in shareholders' equity, they are excluded from regulatory capital, and therefore do

not impact our regulatory ratios. For more discussion on our investment securities portfolio and related unrealized gains and losses, see Note 5 of the Notes to Consolidated Financial Statements.

## CAPITAL DISTRIBUTIONS

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
<i>(In millions, except share amounts)</i>				
Capital distributions:				
Preferred dividends paid	\$ 11	\$ 9	\$ 21	\$ 15
Total capital distributed to preferred shareholders	11	9	21	15
Common dividends paid	61	61	122	122
Bank common stock repurchased <sup>1</sup>	—	—	35	50
Total capital distributed to common shareholders	61	61	157	172
Total capital distributed to preferred and common shareholders	\$ 72	\$ 70	\$ 178	\$ 187
Weighted average diluted common shares outstanding (in thousands)	147,120	147,696	147,231	147,865
Common shares outstanding, at period end (in thousands)	147,684	148,144	147,684	148,144

<sup>1</sup> Includes amounts related to the common shares acquired from our publicly announced plans and those acquired in connection with our stock compensation plan. Shares were acquired from employees to pay for their payroll taxes and stock option exercise cost upon the exercise of stock options.

Pursuant to the OCC's "Earnings Limitation Rule," our dividend payments are restricted to an amount equal to the sum of the total of (1) our net income for that year, and (2) retained earnings for the preceding two years, unless the OCC approves the declaration and payment of dividends in excess of such amount. As of July 1, 2024, we had \$1.3 billion of retained net profits available for distribution.

During the second quarter of 2024, we paid dividends on preferred stock of \$11 million and dividends on common stock of \$61 million, or \$0.41 per share. In August 2024, the Board declared a regular quarterly dividend of \$0.41 per common share, payable on August 22, 2024 to shareholders of record on August 15, 2024. See Note 9 of the Notes to Consolidated Financial Statements for additional information about our capital management actions.

## Basel III

We are subject to Basel III capital requirements that include certain minimum regulatory capital ratios. At June 30, 2024, we exceeded all capital adequacy requirements under the Basel III capital rules. Based on our internal stress testing and other assessments of capital adequacy, we believe we hold capital sufficiently in excess of internal and regulatory requirements for well-capitalized banks. See "Supervision and Regulation" and Note 15 of our 2023 Form 10-K for more information about our compliance with the Basel III capital requirements. The following schedule presents our capital amounts, capital ratios, and other selected performance ratios:

## CAPITAL AMOUNTS AND RATIOS

<i>(Dollar amounts in millions)</i>	June 30, 2024	December 31, 2023	June 30, 2023
<b>Basel III risk-based capital amounts:</b>			
Common equity tier 1 capital	\$ 7,057	\$ 6,863	\$ 6,692
Tier 1 risk-based	7,496	7,303	7,131
Total risk-based	8,747	8,553	8,378
Risk-weighted assets	66,885	66,934	66,917
<b>Basel III risk-based capital ratios:</b>			
Common equity tier 1 capital ratio	10.6 %	10.3 %	10.0 %
Tier 1 risk-based ratio	11.2	10.9	10.7
Total risk-based ratio	13.1	12.8	12.5
Tier 1 leverage ratio	8.5	8.3	8.0
<b>Other ratios:</b>			
Average equity to average assets (three months ended)	6.6 %	6.2 %	5.9 %
Return on average common equity (three months ended)	14.0	9.2	13.8
Return on average tangible common equity (three months ended) <sup>1</sup>	17.5	11.8	17.8
Tangible equity ratio <sup>1</sup>	5.7	5.4	4.9
Tangible common equity ratio <sup>1</sup>	5.2	4.9	4.4

<sup>1</sup> See "Non-GAAP Financial Measures" on page 38 for more information regarding these ratios.

During the third quarter of 2023, federal bank regulators issued a proposal to implement the Basel Committee on Banking Supervision's finalization of the post-crisis bank regulatory capital reforms. The proposal, commonly referred to as the "Basel III Endgame," would significantly revise the capital requirements applicable to large banking organizations, defined as those with total assets of \$100 billion or more, and would potentially impact our current and future capital planning, including share repurchase activity. At June 30, 2024, we had \$87.6 billion in total assets and do not currently qualify as a large banking organization. We continue to evaluate the potential impact of the proposal, as we expect it is more likely than not we would become subject to this proposal in the future, were it to be finalized in its current form.

Federal bank regulators also issued proposals that would (1) expand a long-term debt requirement to all banks with total assets of \$100 billion or more, and (2) revise requirements for resolution planning. For more information about these regulatory proposals and their potential impact, see "Recent Regulatory Developments" in the Supervision and Regulation section of our 2023 Form 10-K.

## NON-GAAP FINANCIAL MEASURES

This Form 10-Q presents non-GAAP financial measures, in addition to generally accepted accounting principles ("GAAP") financial measures. The adjustments to reconcile from the applicable GAAP financial measures to the non-GAAP financial measures are presented in the following schedules. We consider these adjustments to be relevant to ongoing operating results and provide a meaningful basis for period-to-period comparisons. We use these non-GAAP financial measures to assess our performance and financial position. We believe that presenting these non-GAAP financial measures allows investors to assess our performance on the same basis as that applied by our management and the financial services industry.

Non-GAAP financial measures have inherent limitations and are not necessarily comparable to similar financial measures that may be presented by other financial services companies. Although non-GAAP financial measures are frequently used by stakeholders to evaluate a company, they have limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of results reported under GAAP.



## Tangible Common Equity and Related Measures

Tangible common equity and related measures are non-GAAP measures that exclude the impact of intangible assets and their related amortization. We believe these non-GAAP measures provide useful information about our use of shareholders' equity and provide a basis for evaluating the performance of a business more consistently, whether acquired or developed internally.

### RETURN ON AVERAGE TANGIBLE COMMON EQUITY (NON-GAAP)

		Three Months Ended		
		June 30, 2024	March 31, 2024	June 30, 2023
<i>(Dollar amounts in millions)</i>				
Net earnings applicable to common shareholders (GAAP)		\$ 190	\$ 143	\$ 166
Adjustment, net of tax:				
Amortization of core deposit and other intangibles		1	1	1
Net earnings applicable to common shareholders, net of tax (a)		\$ 191	\$ 144	\$ 167
Average common equity (GAAP)		\$ 5,450	\$ 5,289	\$ 4,818
Average goodwill and intangibles		(1,056)	(1,058)	(1,063)
Average tangible common equity (non-GAAP) (b)		\$ 4,394	\$ 4,231	\$ 3,755
Number of days in quarter (c)		91	91	91
Number of days in year (d)		366	366	365
Return on average tangible common equity (non-GAAP) <sup>1</sup> (a/b/c)*d		17.5 %	13.7 %	17.8 %

<sup>1</sup> Excluding the effect of AOCI from average tangible common equity would result in associated returns of 10.9%, 8.4%, and 10.0% for the periods presented, respectively.

### TANGIBLE EQUITY RATIO, TANGIBLE COMMON EQUITY RATIO, AND TANGIBLE BOOK VALUE PER COMMON SHARE (ALL NON-GAAP MEASURES)

		June 30, 2024	March 31, 2024	June 30, 2023
<i>(Dollar amounts in millions, except shares and per share amounts)</i>				
Total shareholders' equity (GAAP)		\$ 6,025	\$ 5,829	\$ 5,283
Goodwill and intangibles		(1,055)	(1,057)	(1,062)
Tangible equity (non-GAAP)	(a)	4,970	4,772	4,221
Preferred stock		(440)	(440)	(440)
Tangible common equity (non-GAAP)	(b)	\$ 4,530	\$ 4,332	\$ 3,781
Total assets (GAAP)		\$ 87,606	\$ 87,060	\$ 87,230
Goodwill and intangibles		(1,055)	(1,057)	(1,062)
Tangible assets (non-GAAP)	(c)	\$ 86,551	\$ 86,003	\$ 86,168
Common shares outstanding (in thousands)	(d)	147,684	147,653	148,144
Tangible equity ratio (non-GAAP)	(a/c)	5.7 %	5.5 %	4.9 %
Tangible common equity ratio (non-GAAP)	(b/c)	5.2 %	5.0 %	4.4 %
Tangible book value per common share (non-GAAP)	(b/d)	\$ 30.67	\$ 29.34	\$ 25.52

## Efficiency Ratio and Adjusted Pre-Provision Net Revenue

The efficiency ratio is a measure of operating expense relative to revenue. We believe the efficiency ratio provides useful information regarding the cost of generating revenue. We make adjustments to exclude certain items that are not generally expected to recur frequently, as identified in the subsequent schedule, which we believe allows for more consistent comparability across periods. Adjusted noninterest expense provides a measure as to how we are managing our expenses. Adjusted pre-provision net revenue (“PPNR”) enables management and others to assess our ability to generate capital. Taxable-equivalent net interest income allows us to assess the comparability of revenue arising from both taxable and tax-exempt sources.

### EFFICIENCY RATIO (NON-GAAP) AND ADJUSTED PRE-PROVISION NET REVENUE (NON-GAAP)

		Three Months Ended			Six Months Ended		Year Ended
		June 30, 2024	March 31, 2024	June 30, 2023	June 30, 2024	June 30, 2023	December 31, 2023
<i>(Dollar amounts in millions)</i>							
Noninterest expense (GAAP)	(a)	\$ 509	\$ 526	\$ 508	\$ 1,035	\$ 1,020	\$ 2,097
Adjustments:							
Severance costs		1	—	13	1	14	14
Other real estate expense, net		(1)	—	—	(1)	—	—
Amortization of core deposit and other intangibles		1	2	1	3	3	6
Restructuring costs		—	—	—	—	—	1
SBIC investment success fee accrual		1	—	—	1	—	—
FDIC special assessment		1	13	—	14	—	90
Total adjustments	(b)	3	15	14	18	17	111
Adjusted noninterest expense (non-GAAP)	(c)=(a-b)	\$ 506	\$ 511	\$ 494	\$ 1,017	\$ 1,003	\$ 1,986
Net interest income (GAAP)	(d)	\$ 597	\$ 586	\$ 591	\$ 1,183	\$ 1,270	\$ 2,438
Fully taxable-equivalent adjustments	(e)	11	10	11	21	20	41
Taxable-equivalent net interest income (non-GAAP)	(f)=(d+e)	608	596	602	1,204	1,290	2,479
Noninterest income (GAAP)	g	179	156	189	335	349	677
Combined income (non-GAAP)	(h)=(f+g)	787	752	791	1,539	1,639	3,156
Adjustments:							
Fair value and nonhedge derivative gains		(1)	1	1	—	(2)	(4)
Securities gains (losses), net		4	(2)	—	2	1	4
Total adjustments	(i)	3	(1)	1	2	(1)	—
Adjusted taxable-equivalent revenue (non-GAAP)	(j)=(h-i)	\$ 784	\$ 753	\$ 790	\$ 1,537	\$ 1,640	\$ 3,156
Pre-provision net revenue (non-GAAP)	(h)-(a)	\$ 278	\$ 226	\$ 283	\$ 504	\$ 619	\$ 1,059
Adjusted PPNR (non-GAAP)	(j)-(c)	278	242	296	520	637	1,170
Efficiency ratio (non-GAAP) <sup>1</sup>	(c/j)	64.5 %	67.9 %	62.5 %	66.2 %	61.2 %	62.9 %

<sup>1</sup> Excluding both the \$9 million gain on sale of our Enterprise Retirement Solutions business and the \$4 million gain on sale of a bank-owned property (recorded in dividends and other income), the efficiency ratio for the three months and six months ended June 30, 2024 would have been 65.6% and 66.7%, respectively.

**ITEM 1. FINANCIAL STATEMENTS (Unaudited)**
**CONSOLIDATED BALANCE SHEETS**

	June 30, 2024	December 31, 2023
(In millions, shares in thousands)	(Unaudited)	
<b>ASSETS</b>		
Cash and due from banks	\$ 717	\$ 716
Money market investments:		
Interest-bearing deposits	2,276	1,488
Federal funds sold and securities purchased under agreements to resell	936	937
Investment securities:		
Held-to-maturity, at amortized cost (fair value: \$ 9,891 and \$ 10,466 )	10,065	10,382
Available-for-sale, at fair value	9,483	10,300
Trading, at fair value	24	48
Total investment securities	19,572	20,730
Loans held for sale (includes \$ 58 and \$ 43 of loans carried at fair value)	112	53
Loans and leases, net of unearned income and fees	58,415	57,779
Less allowance for loan and lease losses	696	684
Loans held for investment, net of allowance	57,719	57,095
Other noninterest-bearing investments	987	950
Premises, equipment and software, net	1,383	1,400
Goodwill and intangibles	1,055	1,059
Other real estate owned	4	6
Other assets	2,845	2,769
Total assets	\$ 87,606	\$ 87,203
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Deposits:		
Noninterest-bearing demand	\$ 24,731	\$ 26,244
Interest-bearing:		
Savings and money market	38,596	38,721
Time	10,443	9,996
Total deposits	73,770	74,961
Federal funds and other short-term borrowings	5,651	4,379
Long-term debt	546	542
Reserve for unfunded lending commitments	30	45
Other liabilities	1,584	1,585
Total liabilities	81,581	81,512
Shareholders' equity:		
Preferred stock, without par value; authorized 4,400 shares	440	440
Common stock (\$ 0.001 par value; authorized 350,000 shares; issued and outstanding 147,684 and 148,153 shares) and additional paid-in capital	1,713	1,731
Retained earnings	6,421	6,212
Accumulated other comprehensive income (loss)	( 2,549 )	( 2,692 )
Total shareholders' equity	6,025	5,691
Total liabilities and shareholders' equity	\$ 87,606	\$ 87,203

See accompanying notes to consolidated financial statements.

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ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

**CONSOLIDATED STATEMENTS OF INCOME**

(Unaudited)

(In millions, except shares and per share amounts)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Interest income:				
Interest and fees on loans	\$ 877	\$ 791	\$ 1,742	\$ 1,517
Interest on money market investments	56	48	103	105
Interest on securities	140	138	282	275
Total interest income	1,073	977	2,127	1,897
Interest expense:				
Interest on deposits	390	220	766	302
Interest on short- and long-term borrowings	86	166	178	325
Total interest expense	476	386	944	627
Net interest income	597	591	1,183	1,270
Provision for credit losses:				
Provision for loan and lease losses	12	46	33	92
Provision for unfunded lending commitments	( 7 )	—	( 15 )	( 1 )
Total provision for credit losses	5	46	18	91
Net interest income after provision for credit losses	592	545	1,165	1,179
Noninterest income:				
Commercial account fees	45	45	89	88
Card fees	25	25	48	49
Retail and business banking fees	16	16	32	32
Loan-related fees and income	18	19	33	40
Capital markets fees	21	27	45	44
Wealth management fees	15	14	30	29
Other customer-related fees	14	16	28	31
Customer-related noninterest income	154	162	305	313
Fair value and nonhedge derivative income	( 1 )	1	—	( 2 )
Dividends and other income (loss)	22	26	28	37
Securities gains (losses), net	4	—	2	1
Total noninterest income	179	189	335	349
Noninterest expense:				
Salaries and employee benefits	318	324	649	663
Technology, telecom, and information processing	66	58	128	113
Occupancy and equipment, net	40	40	79	80
Professional and legal services	17	16	33	29
Marketing and business development	13	13	23	25
Deposit insurance and regulatory expense	21	22	55	40
Credit-related expense	6	7	13	13
Other real estate expense, net	( 1 )	—	( 1 )	—
Other	29	28	56	57
Total noninterest expense	509	508	1,035	1,020
Income before income taxes	262	226	465	508
Income taxes	61	51	111	129
Net income	201	175	354	379
Preferred stock dividends	( 11 )	( 9 )	( 21 )	( 15 )
Net earnings applicable to common shareholders	\$ 190	\$ 166	\$ 333	\$ 364
Weighted average common shares outstanding during the period:				
Basic shares (in thousands)	147,115	147,692	147,227	147,852
Diluted shares (in thousands)	147,120	147,696	147,231	147,865
Net earnings per common share:				
Basic	\$ 1.28	\$ 1.11	\$ 2.24	\$ 2.44
Diluted	1.28	1.11	2.24	2.44

See accompanying notes to consolidated financial statements.



## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Net income for the period	\$ 201	\$ 175	\$ 354	\$ 379
Other comprehensive income (loss), net of tax:				
Net unrealized holding losses on investment securities	( 14 )	( 86 )	( 2 )	( 9 )
Unrealized loss amortization associated with the securities transferred from AFS to HTM	50	54	96	103
Net unrealized gains on other noninterest-bearing investments	1	—	1	—
Net unrealized holding gains (losses) on derivative instruments	—	( 8 )	( 1 )	21
Reclassification adjustment for decrease in interest income recognized in earnings on derivative instruments	23	30	49	67
Other comprehensive income (loss), net of tax	60	( 10 )	143	182
Comprehensive income	\$ 261	\$ 165	\$ 497	\$ 561

See accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Unaudited)

(In millions, except shares and per share amounts)	Preferred stock	Common stock shares (in thousands)	Accumulated paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Total shareholders' equity
Balance at March 31, 2024	\$ 440	147,653	\$ 1,705	\$ 6,293	\$ ( 2,609 )	\$ 5,829
Net income for the period				201		201
Other comprehensive income, net of tax					60	60
Net activity under employee plans and related tax benefits		31	8			8
Dividends on preferred stock				( 11 )		( 11 )
Dividends on common stock, \$ 0.41 per share				( 61 )		( 61 )
Change in deferred compensation				( 1 )		( 1 )
Balance at June 30, 2024	\$ 440	147,684	\$ 1,713	\$ 6,421	\$ ( 2,549 )	\$ 6,025
Balance at March 31, 2023	\$ 440	148,100	\$ 1,715	\$ 5,949	\$ ( 2,920 )	\$ 5,184
Net income for the period				175		175
Other comprehensive loss, net of tax					( 10 )	( 10 )
Net activity under employee plans and related tax benefits		44	7			7
Dividends on preferred stock				( 9 )		( 9 )
Dividends on common stock, \$ 0.41 per share				( 61 )		( 61 )
Change in deferred compensation				( 3 )		( 3 )
Balance at June 30, 2023	\$ 440	148,144	\$ 1,722	\$ 6,051	\$ ( 2,930 )	\$ 5,283

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

<i>(In millions, except shares and per share amounts)</i>	Preferred stock	Common stock shares (in thousands)	Accumulated paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Total shareholders' equity
Balance at December 31, 2023	\$ 440	148,153	\$ 1,731	\$ 6,212	\$ ( 2,692 )	\$ 5,691
Net income for the period				354		354
Other comprehensive income, net of tax					143	143
Bank common stock repurchased		( 890 )	( 35 )			( 35 )
Net activity under employee plans and related tax benefits		421	17			17
Dividends on preferred stock				( 21 )		( 21 )
Dividends on common stock, \$ 0.82 per share				( 122 )		( 122 )
Change in deferred compensation				( 2 )		( 2 )
Balance at June 30, 2024	<u>\$ 440</u>	<u>147,684</u>	<u>\$ 1,713</u>	<u>\$ 6,421</u>	<u>\$ ( 2,549 )</u>	<u>\$ 6,025</u>
Balance at December 31, 2022	\$ 440	148,664	\$ 1,754	\$ 5,811	\$ ( 3,112 )	\$ 4,893
Net income for the period				379		379
Other comprehensive income, net of tax					182	182
Cumulative effect adjustment, due to adoption of ASU 2022-02, net of tax				2		2
Bank common stock repurchased		( 953 )	( 50 )			( 50 )
Net activity under employee plans and related tax benefits		433	18			18
Dividends on preferred stock				( 15 )		( 15 )
Dividends on common stock, \$ 0.82 per share				( 122 )		( 122 )
Change in deferred compensation				( 4 )		( 4 )
Balance at June 30, 2023	<u>\$ 440</u>	<u>148,144</u>	<u>\$ 1,722</u>	<u>\$ 6,051</u>	<u>\$ ( 2,930 )</u>	<u>\$ 5,283</u>

See accompanying notes to consolidated financial statements.



## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Six Months Ended	
	June 30,	
	2024	2023
<i>(In millions)</i>		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income for the period	\$ 354	\$ 379
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	18	91
Depreciation and amortization	63	72
Share-based compensation	24	24
Deferred income tax expense (benefit)	17	( 13 )
Net decrease in trading securities	24	433
Net decrease (increase) in loans held for sale	5	( 25 )
Change in other liabilities	( 17 )	( 363 )
Change in other assets	38	164
Other, net	( 14 )	57
Net cash provided by operating activities	512	819
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net (increase) decrease in money market investments	( 786 )	1,454
Proceeds from maturities and paydowns of investment securities held-to-maturity	501	526
Purchases of investment securities held-to-maturity	( 60 )	( 21 )
Proceeds from sales, maturities, and paydowns of investment securities available-for-sale	1,051	1,328
Purchases of investment securities available-for-sale	( 350 )	( 301 )
Net change in loans and leases	( 690 )	( 1,311 )
Purchases and sales of other noninterest-bearing investments	( 33 )	176
Purchases of premises and equipment	( 47 )	( 53 )
Other, net	7	( 18 )
Net cash provided by (used in) investing activities	( 407 )	1,780
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net (decrease) increase in deposits	( 1,191 )	2,671
Net change in short-term borrowed funds	1,271	( 4,904 )
Redemption of long-term debt	—	( 128 )
Proceeds from the issuance of common stock	—	2
Dividends paid on common and preferred stock	( 143 )	( 138 )
Bank common stock repurchased	( 35 )	( 50 )
Other, net	( 6 )	( 8 )
Net cash used in financing activities	( 104 )	( 2,555 )
Net increase in cash and due from banks	1	44
Cash and due from banks at beginning of period	716	657
Cash and due from banks at end of period	\$ 717	\$ 701
Cash paid for interest	\$ 940	\$ 546
Net cash paid for income taxes	90	231
<b>Noncash activities:</b>		
Loans held for investment reclassified to loans held for sale, net	100	49

See accompanying notes to consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

June 30, 2024

### 1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements of Zions Bancorporation, National Association and its majority-owned subsidiaries (collectively "Zions Bancorporation, N.A.," "the Bank," "we," "our," "us") have been prepared in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all normal and recurring adjustments considered necessary for a fair presentation have been included. References to GAAP, including standards promulgated by the Financial Accounting Standards Board ("FASB"), are made according to sections of the Accounting Standards Codification ("ASC").

The results of operations for the three and six months ended June 30, 2024 and 2023 are not necessarily indicative of the results that may be expected in future periods. In preparing the consolidated financial statements, we are required to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying Notes. Actual results could differ from those estimates. For further information, refer to the consolidated financial statements and accompanying footnotes included in our 2023 Form 10-K.

We evaluated events that occurred between June 30, 2024 and the date the accompanying financial statements were issued, and determined that there were no material events that would require adjustments to our consolidated financial statements or significant disclosure in the accompanying Notes.

Zions Bancorporation, N.A. is a commercial bank headquartered in Salt Lake City, Utah. We provide a wide range of banking products and related services in 11 Western and Southwestern states through seven separately managed bank divisions, which we refer to as "affiliates," or "affiliate banks," each with its own local branding and management team. These include Zions Bank, in Utah, Idaho, and Wyoming; California Bank & Trust ("CB&T"); Amegy Bank ("Amegy"), in Texas; National Bank of Arizona ("NBAZ"); Nevada State Bank ("NSB"); Vectra Bank Colorado ("Vectra"), in Colorado and New Mexico; and The Commerce Bank of Washington ("TCBW") which operates under that name in Washington and under the name The Commerce Bank of Oregon in Oregon.

## 2. RECENT ACCOUNTING PRONOUNCEMENTS

Standard	Description	Effective date	Effect on the financial statements or other significant matters
<b>Standards not yet adopted by the Bank as of June 30, 2024</b>			
ASU 2023-07, <i>Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures</i>	<p>This Accounting Standards Update (“ASU”) expands operating segment disclosures and requires all segment disclosures to be reported in both annual and interim periods. The new standard requires disclosure of the following:</p> <ul style="list-style-type: none"> <li>Significant segment expenses that are regularly provided to the chief operating decision maker (“CODM”) for reportable segments;</li> <li>The title and position of the CODM as well as how the CODM uses the reported measure(s) of profit and loss to assess segment performance; and</li> <li>“Other segment items” by reportable segment and a description of its composition.</li> </ul>	Annual periods beginning January 1, 2024; Interim periods beginning January 1, 2025	The overall effect of this standard is not expected to have a material impact on our financial statements.
ASU 2023-09, <i>Income Taxes (Topic 740): Improvements to Income Tax Disclosures</i>	<p>This ASU expands tax disclosures to provide more information to better assess how an entity's operations, related tax risks, and tax planning affect its tax rate and prospects for future cash flows. The enhancements in this ASU require that an entity disaggregate income taxes paid and income (or loss) from continuing operations before tax expense (or benefit), and income tax expense (or benefit) from continuing operations.</p> <p>The new standard requires disclosure of specific categories in the rate reconciliation and provides additional information for reconciling items that meet a quantitative threshold.</p>	January 1, 2025	The overall effect of this standard is not expected to have a material impact on our financial statements.
<b>Standards adopted by the Bank during 2024</b>			
ASU 2022-03, <i>Fair Value Measurement (Topic 820): Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions</i>	This ASU clarifies that contractual restrictions prohibiting the sale of an equity security are not considered part of the unit of account of the equity security, and therefore, are not considered in measuring fair value. The amendments clarify that an entity cannot recognize and measure a contractual sale restriction as a separate unit of account. The amendments in this ASU also require additional qualitative and quantitative disclosures for equity securities subject to contractual sale restrictions.	January 1, 2024	We adopted the new standard on January 1, 2024. The adoption of this standard did not have a material effect on our financial statements.
ASU 2023-02, <i>Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method (a consensus of the Emerging Issues Task Force)</i>	<p>This ASU expands the optional use of the proportional amortization method (“PAM”), previously limited to investments in low-income housing tax credit (“LIHTC”) structures, to any eligible equity investments made primarily for the purpose of receiving income tax credit and other tax benefits when certain criteria are met. PAM results in the cost of the investment being amortized in proportion to the income tax credits and other income tax benefits received, with the amortization of the investment and the income tax credits being presented net in the income statement as a component of income tax expense (benefit).</p> <p>This ASU allows for an accounting policy election to apply PAM on a tax-credit-program-by-tax-credit-program basis. The ASU also includes additional disclosure requirements about equity investments accounted for using PAM.</p>	January 1, 2024	We adopted the new standard on January 1, 2024. The adoption of this standard did not have a material effect on our financial statements.

### 3. FAIR VALUE

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. For more information about our valuation methodologies for assets and liabilities measured at fair value and the fair value hierarchy, see Note 3 of our 2023 Form 10-K.

#### Fair Value Hierarchy

The following schedule presents assets and liabilities measured at fair value on a recurring basis:

(In millions)	June 30, 2024			
	Level 1	Level 2	Level 3	Total
<b>ASSETS</b>				
Available-for-sale securities:				
U.S. Treasury, agencies, and corporations	\$ 461	\$ 7,787	\$ —	\$ 8,248
Municipal securities		1,211		1,211
Other debt securities		24		24
Total available-for-sale	461	9,022	—	9,483
Trading securities		24		24
Loans held for sale		58		58
Other noninterest-bearing investments:				
Bank-owned life insurance		558		558
Private equity investments <sup>1</sup>	3		101	104
Other assets:				
Agriculture loan servicing			20	20
Deferred compensation plan assets	133			133
Derivatives		481		481
Total assets	\$ 597	\$ 10,143	\$ 121	\$ 10,861
<b>LIABILITIES</b>				
Securities sold, not yet purchased	\$ 25	\$ —	\$ —	\$ 25
Other liabilities:				
Derivatives		382		382
Total liabilities	\$ 25	\$ 382	\$ —	\$ 407

<sup>1</sup> The Level 1 private equity investments ("PEIs") generally relate to the portion of our Small Business Investment Company ("SBIC") investments and other similar investments that are publicly traded.

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

(In millions)	December 31, 2023			
	Level 1	Level 2	Level 3	Total
<b>ASSETS</b>				
Available-for-sale securities:				
U.S. Treasury, agencies, and corporations	\$ 492	\$ 8,467	\$ —	\$ 8,959
Municipal securities		1,318		1,318
Other debt securities		23		23
Total available-for-sale	492	9,808	—	10,300
Trading securities		48		48
Loans held for sale		43		43
Other noninterest-bearing investments:				
Bank-owned life insurance		553		553
Private equity investments <sup>1</sup>	3		92	95
Other assets:				
Agriculture loan servicing			19	19
Deferred compensation plan assets	124			124
Derivatives		420		420
Total assets	\$ 619	\$ 10,872	\$ 111	\$ 11,602
<b>LIABILITIES</b>				
Securities sold, not yet purchased	\$ 65	\$ —	\$ —	\$ 65
Other liabilities:				
Derivatives		333		333
Total liabilities	\$ 65	\$ 333	\$ —	\$ 398

<sup>1</sup> The Level 1 PEIs generally relate to the portion of our SBIC investments and other similar investments that are publicly traded.

**Fair Value Option for Certain Loans Held for Sale**

We have elected the fair value option for certain commercial real estate (“CRE”) loans that are intended for sale to a third-party conduit for securitization and are hedged with derivative instruments. Electing the fair value option reduces the accounting volatility that would otherwise result from the asymmetry created by accounting for the loans held for sale at the lower of cost or fair value and the derivatives at fair value, without the complexity of applying hedge accounting. These loans are included in “Loans held for sale” on the consolidated balance sheet, and associated fair value gains and losses are included in “Capital markets fees” on the consolidated statement of income, while accrued interest is included in “Interest and fees on loans.” At June 30, 2024 and December 31, 2023, we had \$ 58 million and \$ 43 million of loans measured at fair value (\$ 57 million and \$ 43 million par value), respectively. During the first six months of 2024 and 2023, we recognized approximately \$ 6 million and \$ 2 million of net gains from valuation adjustments of loans carried at fair value and the associated derivatives, respectively.

**Level 3 Valuations**

Our Level 3 financial instruments include PEIs and agriculture loan servicing. For additional information regarding our Level 3 financial instruments, including the methods and significant assumptions used to estimate their fair value, see Note 3 of our 2023 Form 10-K.

### Roll-forward of Level 3 Fair Value Measurements

The following schedule presents a roll-forward of assets and liabilities that are measured at fair value on a recurring basis using Level 3 inputs:

(In millions)	Level 3 Instruments							
	Three Months Ended				Six Months Ended			
	June 30, 2024		June 30, 2023		June 30, 2024		June 30, 2023	
	Private equity investments	Ag loan servicing	Private equity investments	Ag loan servicing	Private equity investments	Ag loan servicing	Private equity investments	Ag loan servicing
Balance at beginning of period	\$ 98	\$ 19	\$ 82	\$ 18	\$ 92	\$ 19	\$ 81	\$ 14
Unrealized securities gains (losses), net	2	—	( 3 )	—	2	—	( 3 )	—
Other noninterest income (expense)	—	1	—	( 1 )	—	1	—	3
Purchases	2	—	5	—	9	—	6	—
Cost of investments sold	( 1 )	—	—	—	( 2 )	—	—	—
Transfers out	—	—	—	—	—	—	—	—
Balance at end of period	\$ 101	\$ 20	\$ 84	\$ 17	\$ 101	\$ 20	\$ 84	\$ 17

The roll-forward of Level 3 instruments includes the following realized gains and losses recognized in “Securities gains (losses), net” on the consolidated statement of income for the periods presented:

(In millions)	Three Months Ended		Six Months Ended	
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
Securities gains (losses), net	\$ ( 1 )	\$ —	\$ 1	\$ —

### Nonrecurring Fair Value Measurements

Certain assets and liabilities may be measured at fair value on a nonrecurring basis, including impaired loans that have been measured based on the fair value of the underlying collateral, other real estate owned (“OREO”), and equity investments without readily determinable fair values. Nonrecurring fair value adjustments generally include changes in value resulting from observable price changes for equity investments without readily determinable fair values, write-downs of individual assets, or the application of lower of cost or fair value accounting. At June 30, 2024, we had \$ 26 million of collateral-dependent loans classified in Level 2, and we recognized \$ 8 million of losses from fair value changes related to these loans. For additional information regarding assets and liabilities measured at fair value on a nonrecurring basis, see Note 3 of our 2023 Form 10-K.

### Fair Value of Certain Financial Instruments

The following schedule presents the carrying values and estimated fair values of certain financial instruments:

(In millions)	June 30, 2024			December 31, 2023		
	Carrying value	Fair value	Level	Carrying value	Fair value	Level
Financial assets:						
Held-to-maturity investment securities	\$ 10,065	\$ 9,891	2	\$ 10,382	\$ 10,466	2
Loans and leases (including loans held for sale), net of allowance	57,831	55,592	3	57,148	54,832	3
Financial liabilities:						
Time deposits	10,443	10,419	2	9,996	9,964	2
Long-term debt	546	507	2	542	494	2

The preceding schedule does not include certain financial instruments that are recorded at fair value on a recurring basis, as well as certain financial assets and liabilities for which the carrying value approximates fair value. For additional information regarding the financial instruments within the scope of this disclosure, and the methods and significant assumptions used to estimate their fair value, see Note 3 of our 2023 Form 10-K.

#### 4. OFFSETTING ASSETS AND LIABILITIES

The following schedules present gross and net information for selected financial instruments on the balance sheet:

(In millions)	June 30, 2024					
	Gross amounts recognized	Gross amounts offset on the balance sheet	Net amounts presented on the balance sheet	Gross amounts not offset on the balance sheet		Net amount
				Financial instruments	Cash collateral received/pledged	
<b>Assets:</b>						
Federal funds sold and securities purchased under agreements to resell	\$ 936	\$ —	\$ 936	\$ —	\$ —	\$ 936
Derivatives (included in other assets)	481	—	481	( 13 )	( 450 )	18
<b>Total assets</b>	<b>\$ 1,417</b>	<b>\$ —</b>	<b>\$ 1,417</b>	<b>\$ ( 13 )</b>	<b>\$ ( 450 )</b>	<b>\$ 954</b>
<b>Liabilities:</b>						
Federal funds and other short-term borrowings	\$ 5,651	\$ —	\$ 5,651	\$ —	\$ —	\$ 5,651
Derivatives (included in other liabilities)	382	—	382	( 13 )	—	369
<b>Total liabilities</b>	<b>\$ 6,033</b>	<b>\$ —</b>	<b>\$ 6,033</b>	<b>\$ ( 13 )</b>	<b>\$ —</b>	<b>\$ 6,020</b>

(In millions)	December 31, 2023					
	Gross amounts recognized	Gross amounts offset on the balance sheet	Net amounts presented on the balance sheet	Gross amounts not offset on the balance sheet		Net amount
				Financial instruments	Cash collateral received/pledged	
<b>Assets:</b>						
Federal funds sold and securities purchased under agreements to resell	\$ 1,170	\$ ( 233 )	\$ 937	\$ —	\$ —	\$ 937
Derivatives (included in other assets)	420	—	420	( 31 )	( 357 )	32
<b>Total assets</b>	<b>\$ 1,590</b>	<b>\$ ( 233 )</b>	<b>\$ 1,357</b>	<b>\$ ( 31 )</b>	<b>\$ ( 357 )</b>	<b>\$ 969</b>
<b>Liabilities:</b>						
Federal funds and other short-term borrowings	\$ 4,612	\$ ( 233 )	\$ 4,379	\$ —	\$ —	\$ 4,379
Derivatives (included in other liabilities)	333	—	333	( 31 )	( 1 )	301
<b>Total liabilities</b>	<b>\$ 4,945</b>	<b>\$ ( 233 )</b>	<b>\$ 4,712</b>	<b>\$ ( 31 )</b>	<b>\$ ( 1 )</b>	<b>\$ 4,680</b>

Security repurchase and reverse repurchase agreements are offset, when applicable, on the balance sheet according to master netting agreements. Security repurchase agreements are included in "Federal funds and other short-term borrowings" on the consolidated balance sheet. Derivative instruments may be offset under their master netting agreements; however, for accounting purposes, we present these items on a gross basis on our balance sheet. See Note 7 for further information regarding derivative instruments.

#### 5. INVESTMENTS

##### Investment Securities

Investment securities are classified as held-to-maturity ("HTM"), available-for-sale ("AFS"), or trading. HTM securities, which management has the intent and ability to hold until maturity, are carried at amortized cost. The amortized cost amounts represent the original cost of the investments, adjusted for related amortization or accretion of any purchase premiums or discounts, and for any impairment losses, including credit-related impairment. AFS securities are carried at fair value, and changes in fair value (unrealized gains and losses) are reported as net increases or decreases to accumulated other comprehensive income ("AOCI"), net of related taxes. Trading securities are carried at fair value with gains and losses recognized in current period earnings.

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The carrying values of our securities do not include accrued interest receivables of \$ 61 million and \$ 65 million at June 30, 2024 and December 31, 2023, respectively. These receivables are included in "Other assets" on the consolidated balance sheet.

When a security is transferred from AFS to HTM, the difference between its amortized cost basis and fair value at the date of transfer is amortized as a yield adjustment through interest income, and the fair value at the date of transfer results in either a premium or discount to the amortized cost basis of the HTM securities. The amortization of unrealized gains or losses reported in AOCI will offset the effect of the amortization of the premium or discount in interest income that is created by the transfer. The discount associated with securities previously transferred from AFS to HTM was \$ 2.0 billion (\$ 1.5 billion after tax) and \$ 2.1 billion (\$ 1.5 billion after tax) at June 30, 2024 and December 31, 2023, respectively.

See Notes 3 and 5 of our 2023 Form 10-K for more information regarding our process to estimate the fair value and accounting for our investment securities, respectively. The following schedule presents the amortized cost and estimated fair values of our HTM and AFS securities:

	June 30, 2024			
	Amortized cost	Gross unrealized gains <sup>1</sup>	Gross unrealized losses	Estimated fair value
<i>(In millions)</i>				
<b>Held-to-maturity</b>				
U.S. Government agencies and corporations:				
Agency securities	\$ 152	\$ —	\$ 8	\$ 144
Agency guaranteed mortgage-backed securities	9,583	2	148	9,437
Municipal securities	330	—	20	310
Total held-to-maturity	10,065	2	176	9,891
<b>Available-for-sale</b>				
U.S. Treasury securities	570	—	109	461
U.S. Government agencies and corporations:				
Agency securities	503	—	32	471
Agency guaranteed mortgage-backed securities	8,124	1	1,302	6,823
Small Business Administration loan-backed securities	516	—	23	493
Municipal securities	1,302	—	91	1,211
Other debt securities	25	—	1	24
Total available-for-sale	11,040	1	1,558	9,483
Total HTM and AFS investment securities	\$ 21,105	\$ 3	\$ 1,734	\$ 19,374
	December 31, 2023			
	Amortized cost	Gross unrealized gains <sup>1</sup>	Gross unrealized losses	Estimated fair value
<i>(In millions)</i>				
<b>Held-to-maturity</b>				
U.S. Government agencies and corporations:				
Agency securities	\$ 93	\$ —	\$ 6	\$ 87
Agency guaranteed mortgage-backed securities	9,935	156	50	10,041
Municipal securities	354	—	16	338
Total held-to-maturity	10,382	156	72	10,466
<b>Available-for-sale</b>				
U.S. Treasury securities	585	—	93	492
U.S. Government agencies and corporations:				
Agency securities	663	—	33	630
Agency guaranteed mortgage-backed securities	8,530	—	1,239	7,291
Small Business Administration loan-backed securities	571	—	25	546
Municipal securities	1,385	—	67	1,318
Other debt securities	25	—	2	23
Total available-for-sale	11,759	—	1,459	10,300
Total HTM and AFS investment securities	\$ 22,141	\$ 156	\$ 1,531	\$ 20,766

<sup>1</sup> Gross unrealized gains for the respective AFS security categories were individually less than \$ 1 million.





## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

**Maturities**

The following schedule presents the amortized cost and weighted average yields of debt securities by contractual maturity of principal payments at June 30, 2024. This schedule does not reflect the duration of the portfolio, which would incorporate amortization, expected prepayments, interest rate resets, and fair value hedges; the effects of which result in measured durations shorter than contractual maturities.

	June 30, 2024									
	Total debt securities		Due in one year or less		Due after one year through five years		Due after five years through ten years		Due after ten years	
	Amortized cost	Average yield	Amortized cost	Average yield	Amortized cost	Average yield	Amortized cost	Average yield	Amortized cost	Average yield
<i>(Dollar amounts in millions)</i>										
<b>Held-to-maturity</b>										
U.S. Government agencies and corporations:										
Agency securities	\$ 152	4.18 %	\$ —	— %	\$ —	— %	\$ —	— %	\$ 152	4.18 %
Agency guaranteed mortgage-backed securities	9,583	1.85	—	—	—	—	43	1.92	9,540	1.85
Municipal securities <sup>1</sup>	330	3.17	33	2.61	127	2.91	155	3.48	15	3.46
Total held-to-maturity securities	10,065	1.93	33	2.61	127	2.91	198	3.14	9,707	1.89
<b>Available-for-sale</b>										
U.S. Treasury securities	570	3.20	168	5.26	—	—	—	—	402	2.35
U.S. Government agencies and corporations:										
Agency securities	503	3.04	38	3.94	106	2.86	209	2.95	150	3.07
Agency guaranteed mortgage-backed securities	8,124	2.03	13	1.13	116	1.78	1,373	2.14	6,622	2.01
Small Business										
Administration loan-backed securities	516	5.50	1	3.57	16	6.50	133	4.35	366	5.87
Municipal securities <sup>1</sup>	1,302	2.22	145	2.79	409	2.62	688	1.86	60	2.29
Other debt securities	25	8.76	—	—	10	9.52	—	—	15	8.26
Total available-for-sale securities	11,040	2.35	365	3.99	657	2.71	2,403	2.25	7,615	2.25
Total HTM and AFS investment securities	<u>\$ 21,105</u>	2.14 %	<u>\$ 398</u>	3.88 %	<u>\$ 784</u>	2.74 %	<u>\$ 2,601</u>	2.32 %	<u>\$ 17,322</u>	2.05 %

<sup>1</sup> The yields on tax-exempt securities are calculated on a tax-equivalent basis.

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The following schedule presents gross unrealized losses for AFS securities and the estimated fair value by length of time the securities have been in an unrealized loss position:

	June 30, 2024					
	Less than 12 months		12 months or more		Total	
	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value
<i>(In millions)</i>						
<b>Available-for-sale</b>						
U.S. Treasury securities	\$ —	\$ 10	\$ 109	\$ 293	\$ 109	\$ 303
U.S. Government agencies and corporations:						
Agency securities	—	1	32	458	32	459
Agency guaranteed mortgage-backed securities	—	19	1,302	6,681	1,302	6,700
Small Business Administration loan-backed securities	—	1	23	438	23	439
Municipal securities	1	25	90	1,143	91	1,168
Other	—	—	1	14	1	14
Total available-for-sale investment securities	\$ 1	\$ 56	\$ 1,557	\$ 9,027	\$ 1,558	\$ 9,083
	December 31, 2023					
	Less than 12 months		12 months or more		Total	
	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value
<i>(In millions)</i>						
<b>Available-for-sale</b>						
U.S. Treasury securities	\$ —	\$ —	\$ 93	\$ 308	\$ 93	\$ 308
U.S. Government agencies and corporations:						
Agency securities	—	5	33	605	33	610
Agency guaranteed mortgage-backed securities	71	312	1,168	6,902	1,239	7,214
Small Business Administration loan-backed securities	—	4	25	484	25	488
Municipal securities	2	229	65	1,061	67	1,290
Other	—	—	2	13	2	13
Total available-for-sale investment securities	\$ 73	\$ 550	\$ 1,386	\$ 9,373	\$ 1,459	\$ 9,923

At June 30, 2024 and December 31, 2023, approximately 2,811 and 2,998 AFS investment securities were in an unrealized loss position, respectively.

### Impairment

On a quarterly basis, we review our investment securities portfolio for the presence of impairment on an individual security basis. For additional information on our policy and impairment evaluation process for investment securities, see Note 5 of our 2023 Form 10-K.

#### AFS Impairment

We did not recognize any impairment on our AFS investment securities portfolio during the first six months of both 2024 and 2023. Unrealized losses primarily relate to higher interest rates subsequent to the purchase of securities and are not attributable to credit; as such, absent any future sales, we would expect to receive the full principal value at maturity. At June 30, 2024, we had not initiated any sales of AFS securities, nor did we have an intent to sell any identified securities with unrealized losses. We do not believe it is more likely than not that we would be required to sell such securities before recovery of their amortized cost basis.

#### HTM Impairment

For HTM securities, the allowance for credit losses ("ACL") is assessed consistent with the approach described in Note 6 for loans and leases measured at amortized cost. At June 30, 2024, the ACL on HTM securities was less than \$ 1 million, all HTM securities were risk-graded as "Pass" in terms of credit quality, and none were considered past due.

### Securities Gains and Losses Recognized in Income

The following schedule presents securities gains and losses recognized in income:

(In millions)	Three Months Ended June 30,				Six Months Ended June 30,			
	2024		2023		2024		2023	
	Gross gains	Gross losses	Gross gains	Gross losses	Gross gains	Gross losses	Gross gains	Gross losses
Available-for-sale	\$ —	\$ —	\$ 71	\$ 71	\$ —	\$ —	\$ 72	\$ 73
Trading	1	1	7	7	11	10	10	9
Other noninterest-bearing investments	14	10	10	10	20	19	13	12
Total gains	15	11	88	88	31	29	95	94
Net gains (losses) <sup>1</sup>		\$ 4		\$ —		\$ 2		\$ 1

<sup>1</sup> Net gains (losses) were included in "Securities gains (losses), net" on the consolidated statement of income.

The following schedule presents interest income by security type:

(In millions)	Three Months Ended June 30,					
	2024			2023		
	Taxable	Nontaxable	Total	Taxable	Nontaxable	Total
Investment securities:						
Held-to-maturity	\$ 55	\$ 1	\$ 56	\$ 59	\$ 1	\$ 60
Available-for-sale	75	8	83	69	8	77
Trading	—	1	1	—	1	1
Total securities	\$ 130	\$ 10	\$ 140	\$ 128	\$ 10	\$ 138

(In millions)	Six Months Ended June 30,					
	2024			2023		
	Taxable	Nontaxable	Total	Taxable	Nontaxable	Total
Investment securities:						
Held-to-maturity	\$ 111	\$ 2	\$ 113	\$ 120	\$ 2	\$ 122
Available-for-sale	152	16	168	138	14	152
Trading	—	1	1	—	1	1
Total securities	\$ 263	\$ 19	\$ 282	\$ 258	\$ 17	\$ 275

## 6. LOANS, LEASES, AND ALLOWANCE FOR CREDIT LOSSES

### Loans, Leases, and Loans Held for Sale

Loans and leases are summarized as follows according to major portfolio segment and specific loan class:

(In millions)	June 30, 2024	December 31, 2023
Loans held for sale	\$ 112	\$ 53
Commercial:		
Commercial and industrial	\$ 16,622	\$ 16,684
Leasing	390	383
Owner-occupied	9,236	9,219
Municipal	4,263	4,302
Total commercial	30,511	30,588
Commercial real estate:		
Construction and land development	2,725	2,669
Term	10,824	10,702
Total commercial real estate	13,549	13,371
Consumer:		
Home equity credit line	3,468	3,356
1-4 family residential	9,153	8,415
Construction and other consumer real estate	1,139	1,442
Bankcard and other revolving plans	466	474
Other	129	133
Total consumer	14,355	13,820
Total loans and leases	\$ 58,415	\$ 57,779

Loans and leases are measured and presented at their amortized cost basis, which includes net unamortized purchase premiums, discounts, and deferred loan fees and costs totaling \$ 29 million and \$ 37 million at June 30, 2024 and December 31, 2023, respectively. Amortized cost basis does not include accrued interest receivables of \$ 301 million and \$ 299 million at June 30, 2024 and December 31, 2023, respectively. These receivables are included in “Other assets” on the consolidated balance sheet.

Municipal loans generally include loans to state and local governments (“municipalities”) with the debt service being repaid from general funds or pledged revenues of the municipal entity, or to private commercial entities or 501(c)(3) not-for-profit entities utilizing a pass-through municipal entity to achieve favorable tax treatment.

Land acquisition and development loans included in the construction and land development loan portfolio were \$ 224 million at June 30, 2024 and \$ 219 million at December 31, 2023.

Loans with a carrying value of \$ 39.3 billion at June 30, 2024 and \$ 36.3 billion at December 31, 2023 have been pledged at the Federal Reserve (“FRB”) and the Federal Home Loan Bank (“FHLB”) of Des Moines as collateral for current and potential borrowings.

At the time of origination, we determine the classification of loans as either held for investment or held for sale. Loans held for sale are measured at fair value or the lower of cost or fair value and primarily consist of (1) commercial real estate loans that are sold into securitization entities, and (2) conforming residential mortgages that are generally sold to U.S. government agencies. The following schedule presents loans added to, or sold from, the held for sale category during the periods presented:

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

(In millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Loans added to held for sale	\$ 270	\$ 220	\$ 399	\$ 306
Loans sold from held for sale	171	188	341	277

Occasionally, we have continuing involvement in the sold loans in the form of servicing rights or guarantees. The principal balance of sold loans for which we retain servicing was \$ 0.5 billion and \$ 0.4 billion at June 30, 2024 and December 31, 2023, respectively. Income from sold loans, excluding servicing, was \$ 2 million and \$ 3 million for the three and six months ended June 30, 2024, and \$ 2 million and \$ 7 million for the three and six months ended June 30, 2023, respectively. Other income from loans sold includes fair value adjustments on loans that are included in "Capital markets fees" on the consolidated statement of income.

### Allowance for Credit Losses

The allowance for credit losses ("ACL"), which consists of the allowance for loan and lease losses ("ALLL") and the reserve for unfunded lending commitments ("RULC"), represents our estimate of current expected credit losses related to the loan and lease portfolio and unfunded lending commitments as of the balance sheet date. For additional information regarding our policies and methodologies used to estimate the ACL, see Note 6 of our 2023 Form 10-K.

The ACL for AFS and HTM debt securities is estimated separately from loans. For HTM securities, the ACL is estimated consistent with the approach for loans measured at amortized cost. See Note 5 of our 2023 Form 10-K for further discussion of our methodology used to estimate the ACL on AFS and HTM debt securities.

Changes in the ACL are summarized as follows:

	Three Months Ended June 30, 2024			
(In millions)	Commercial	Commercial real estate	Consumer	Total
<b>Allowance for loan losses</b>				
Balance at beginning of period	\$ 296	\$ 299	\$ 104	\$ 699
Provision for loan losses	10	12	( 10 )	12
Gross loan and lease charge-offs	8	11	2	21
Recoveries	4	—	2	6
Net loan and lease charge-offs (recoveries)	4	11	—	15
Balance at end of period	\$ 302	\$ 300	\$ 94	\$ 696
<b>Reserve for unfunded lending commitments</b>				
Balance at beginning of period	\$ 19	\$ 10	\$ 8	\$ 37
Provision for unfunded lending commitments	( 3 )	( 3 )	( 1 )	( 7 )
Balance at end of period	\$ 16	\$ 7	\$ 7	\$ 30
<b>Total allowance for credit losses at end of period</b>				
Allowance for loan losses	\$ 302	\$ 300	\$ 94	\$ 696
Reserve for unfunded lending commitments	16	7	7	30
Total allowance for credit losses	\$ 318	\$ 307	\$ 101	\$ 726

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

(In millions)	Six Months Ended June 30, 2024			
	Commercial	Commercial real estate	Consumer	Total
<b>Allowance for loan losses</b>				
Balance at December 31, 2023	\$ 302	\$ 241	\$ 141	\$ 684
Provision for loan losses	8	69	( 44 )	33
Gross loan and lease charge-offs	18	11	6	35
Recoveries	10	1	3	14
Net loan and lease charge-offs (recoveries)	8	10	3	21
Balance at end of period	\$ 302	\$ 300	\$ 94	\$ 696
<b>Reserve for unfunded lending commitments</b>				
Balance at beginning of period	\$ 19	\$ 17	\$ 9	\$ 45
Provision for unfunded lending commitments	( 3 )	( 10 )	( 2 )	( 15 )
Balance at end of period	\$ 16	\$ 7	\$ 7	\$ 30
<b>Total allowance for credit losses at end of period</b>				
Allowance for loan losses	\$ 302	\$ 300	\$ 94	\$ 696
Reserve for unfunded lending commitments	16	7	7	30
Total allowance for credit losses	\$ 318	\$ 307	\$ 101	\$ 726

(In millions)	Three Months Ended June 30, 2023			
	Commercial	Commercial real estate	Consumer	Total
<b>Allowance for loan losses</b>				
Balance at beginning of period	\$ 313	\$ 160	\$ 145	\$ 618
Provision for loan losses	24	21	1	46
Gross loan and lease charge-offs	20	—	2	22
Recoveries	6	—	3	9
Net loan and lease charge-offs (recoveries)	14	—	( 1 )	13
Balance at end of period	\$ 323	\$ 181	\$ 147	\$ 651
<b>Reserve for unfunded lending commitments</b>				
Balance at beginning of period	\$ 19	\$ 28	\$ 13	\$ 60
Provision for unfunded lending commitments	1	1	( 2 )	—
Balance at end of period	\$ 20	\$ 29	\$ 11	\$ 60
<b>Total allowance for credit losses at end of period</b>				
Allowance for loan losses	\$ 323	\$ 181	\$ 147	\$ 651
Reserve for unfunded lending commitments	20	29	11	60
Total allowance for credit losses	\$ 343	\$ 210	\$ 158	\$ 711

(In millions)	Six Months Ended June 30, 2023			
	Commercial	Commercial real estate	Consumer	Total
<b>Allowance for loan losses</b>				
Balance at December 31, 2022	\$ 300	\$ 156	\$ 119	\$ 575
Adjustment for change in accounting standard	—	( 4 )	1	( 3 )
Balance at beginning of period	\$ 300	\$ 152	\$ 120	\$ 572
Provision for loan losses	34	29	29	92
Gross loan and lease charge-offs	23	—	6	29
Recoveries	12	—	4	16
Net loan and lease charge-offs (recoveries)	11	—	2	13
Balance at end of period	\$ 323	\$ 181	\$ 147	\$ 651
<b>Reserve for unfunded lending commitments</b>				
Balance at beginning of period	\$ 16	\$ 33	\$ 12	\$ 61
Provision for unfunded lending commitments	4	( 4 )	( 1 )	( 1 )
Balance at end of period	\$ 20	\$ 29	\$ 11	\$ 60
<b>Total allowance for credit losses at end of period</b>				
Allowance for loan losses	\$ 323	\$ 181	\$ 147	\$ 651
Reserve for unfunded lending commitments	20	29	11	60
Total allowance for credit losses	\$ 343	\$ 210	\$ 158	\$ 711

### Nonaccrual Loans

Loans are generally placed on nonaccrual status when payment in full of principal and interest is not expected, or the loan is 90 days or more past due as to principal or interest, unless the loan is both well-secured and in the process of collection. Factors we consider in determining whether a loan is placed on nonaccrual include delinquency status, collateral value, borrower or guarantor financial statement information, bankruptcy status, and other information which would indicate that the full and timely collection of interest and principal is uncertain.

A nonaccrual loan may be returned to accrual status when (1) all delinquent interest and principal become current in accordance with the terms of the loan agreement, (2) the loan, if secured, is well-secured, (3) the borrower has paid according to the contractual terms for a minimum of six months, and (4) an analysis of the borrower indicates a reasonable assurance of the borrower's ability and willingness to maintain payments.



## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The amortized cost basis of nonaccrual loans is summarized as follows:

(In millions)	June 30, 2024			
	Amortized cost basis		Total amortized cost basis	Related allowance
	with no allowance	with allowance		
Commercial:				
Commercial and industrial	\$ 23	\$ 88	\$ 111	\$ 38
Leasing	—	2	2	1
Owner-occupied	10	18	28	2
Municipal	3	3	6	—
Total commercial	36	111	147	41
Commercial real estate:				
Construction and land development	—	2	2	—
Term	33	2	35	1
Total commercial real estate	33	4	37	1
Consumer:				
Home equity credit line	5	24	29	5
1-4 family residential	9	37	46	4
Bankcard and other revolving plans	—	1	1	1
Other	—	1	1	—
Total consumer	14	63	77	10
Total	\$ 83	\$ 178	\$ 261	\$ 52

(In millions)	December 31, 2023			
	Amortized cost basis		Total amortized cost basis	Related allowance
	with no allowance	with allowance		
Commercial:				
Commercial and industrial	\$ 11	\$ 71	\$ 82	\$ 30
Leasing	—	2	2	1
Owner-occupied	12	8	20	1
Total commercial	23	81	104	32
Commercial real estate:				
Construction and land development	22	—	22	—
Term	37	2	39	1
Total commercial real estate	59	2	61	1
Consumer:				
Home equity credit line	1	16	17	5
1-4 family residential	8	32	40	5
Total consumer	9	48	57	10
Total	\$ 91	\$ 131	\$ 222	\$ 43

For accruing loans, interest is accrued and interest payments are recognized into interest income according to the contractual loan agreement. For nonaccruing loans, the accrual of interest is discontinued, any uncollected or accrued interest is reversed from interest income in a timely manner (generally within one month), and any payments received on these loans are not recognized into interest income, but are applied as a reduction to the principal outstanding. When the collectability of the amortized cost basis for a nonaccrual loan is no longer in doubt, then interest payments may be recognized in interest income on a cash basis. For the three and six months ended June 30, 2024 and 2023, there was no interest income recognized on a cash basis during the period the loans were on nonaccrual.

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The amount of accrued interest receivables reversed from interest income during the periods presented is summarized by loan portfolio segment as follows:

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Commercial	\$ 4	\$ 3	\$ 6	\$ 5
Commercial real estate	1	—	3	—
Consumer	1	1	2	1
Total	\$ 6	\$ 4	\$ 11	\$ 6

### Past Due Loans

Closed-end loans with payments scheduled monthly are reported as past due when the borrower is in arrears for two or more monthly payments. Similarly, open-end credits, such as bankcard and other revolving credit plans, are reported as past due when the minimum payment has not been made for two or more billing cycles. Other multi-payment obligations (i.e., quarterly, semi-annual, etc.), single payment, and demand notes, are reported as past due when either principal or interest is due and unpaid for a period of 30 days or more.

Past due loans (accruing and nonaccruing) are summarized as follows:

	June 30, 2024						
(In millions)	Current	30-89 days past due	90+ days past due	Total past due	Total loans	Accruing loans 90+ days past due	Nonaccrual loans that are current <sup>1</sup>
Commercial:							
Commercial and industrial	\$ 16,577	\$ 30	\$ 15	\$ 45	\$ 16,622	\$ 4	\$ 98
Leasing	388	—	2	2	390	—	—
Owner-occupied	9,223	10	3	13	9,236	1	22
Municipal	4,248	15	—	15	4,263	—	6
Total commercial	30,436	55	20	75	30,511	5	126
Commercial real estate:							
Construction and land development	2,723	—	2	2	2,725	—	—
Term	10,761	38	25	63	10,824	—	10
Total commercial real estate	13,484	38	27	65	13,549	—	10
Consumer:							
Home equity credit line	3,440	18	10	28	3,468	—	13
1-4 family residential	9,112	17	24	41	9,153	—	17
Construction and other consumer real estate	1,139	—	—	—	1,139	—	—
Bankcard and other revolving plans	463	2	1	3	466	1	1
Other	128	1	—	1	129	—	1
Total consumer	14,282	38	35	73	14,355	1	32
Total	\$ 58,202	\$ 131	\$ 82	\$ 213	\$ 58,415	\$ 6	\$ 168

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

(In millions)	December 31, 2023						
	Current	30-89 days past due	90+ days past due	Total past due	Total loans	Accruing loans 90+ days past due	Nonaccrual loans that are current <sup>1</sup>
Commercial:							
Commercial and industrial	\$ 16,631	\$ 38	\$ 15	\$ 53	\$ 16,684	\$ 1	\$ 65
Leasing	381	2	—	2	383	—	—
Owner-occupied	9,206	11	2	13	9,219	1	18
Municipal	4,301	1	—	1	4,302	—	—
Total commercial	30,519	52	17	69	30,588	2	83
Commercial real estate:							
Construction and land development	2,645	2	22	24	2,669	—	—
Term	10,661	14	27	41	10,702	—	3
Total commercial real estate	13,306	16	49	65	13,371	—	3
Consumer:							
Home equity credit line	3,334	17	5	22	3,356	—	9
1-4 family residential	8,375	17	23	40	8,415	—	13
Construction and other consumer real estate	1,442	—	—	—	1,442	—	—
Bankcard and other revolving plans	468	5	1	6	474	1	—
Other	132	1	—	1	133	—	—
Total consumer	13,751	40	29	69	13,820	1	22
Total	\$ 57,576	\$ 108	\$ 95	\$ 203	\$ 57,779	\$ 3	\$ 108

<sup>1</sup> Represents nonaccrual loans that are not past due more than 30 days; however, full payment of principal and interest is not expected.

### Credit Quality Indicators

In addition to the nonaccrual and past due criteria, we also analyze loans using loan risk-grading systems, which vary based on the size and type of credit risk exposure. The internal risk grades assigned to loans follow our definition of Pass, Special Mention, Substandard, and Doubtful, which are consistent with published definitions of regulatory risk classifications.

- **Pass** — A Pass asset is higher-quality and does not fit any of the other categories described below. The likelihood of loss is considered low.
- **Special Mention** — A Special Mention asset has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in our credit position at some future date.
- **Substandard** — A Substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified have well-defined weaknesses and are characterized by the distinct possibility that we may sustain some loss if deficiencies are not corrected.
- **Doubtful** — A Doubtful asset has all the weaknesses inherent in a Substandard asset with the added characteristics that the weaknesses make collection or liquidation in full highly questionable and improbable.

There were no loans classified as Doubtful at both June 30, 2024 and December 31, 2023. For consumer loans and for CRE loans with commitments greater than \$ 1 million, we generally assign internal risk grades similar to those described previously based on automated rules that depend on refreshed credit scores, payment performance, and other risk indicators. These are generally assigned either a Pass, Special Mention, or Substandard grade, and are reviewed as we identify information that might warrant a grade change. The following schedule presents the amortized cost basis of loans and leases categorized by year of origination and by credit quality classification as monitored by management. The schedule also presents the current quarter gross charge-offs by year of origination.

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ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

June 30, 2024

(In millions)	Term loans							Revolving loans		Total								
	Amortized cost basis by year of origination						Revolving loans amortized cost basis	converted to term loans amortized cost basis										
	2024	2023	2022	2021	2020	Prior												
Commercial:																		
Commercial and industrial																		
Pass	\$	943	\$	2,411	\$	1,938	\$	1,014	\$	524	\$	854	\$	8,172	\$	150	\$	16,006
Special Mention		1		14		54		19		3		3		34		2		130
Accruing Substandard		27		57		85		32		3		23		145		3		375
Nonaccrual		—		16		34		1		2		11		42		5		111
Total commercial and industrial		971		2,498		2,111		1,066		532		891		8,393		160		16,622
Gross charge-offs		—		1		1		1		—		3		2		—		8
Leasing																		
Pass		63		89		110		37		23		51		—		—		373
Special Mention		—		2		8		1		1		—		—		—		12
Accruing Substandard		1		1		—		1		—		—		—		—		3
Nonaccrual		—		—		2		—		—		—		—		—		2
Total leasing		64		92		120		39		24		51		—		—		390
Gross charge-offs		—		—		—		—		—		—		—		—		—
Owner-occupied																		
Pass		543		1,115		1,770		1,852		956		2,350		213		50		8,849
Special Mention		5		3		16		15		1		24		11		—		75
Accruing Substandard		1		25		55		40		30		124		4		5		284
Nonaccrual		4		—		2		1		—		15		6		—		28
Total owner-occupied		553		1,143		1,843		1,908		987		2,513		234		55		9,236
Gross charge-offs		—		—		—		—		—		—		—		—		—
Municipal																		
Pass		207		552		1,048		959		592		831		1		48		4,238
Special Mention		—		—		—		—		—		—		—		—		—
Accruing Substandard		—		13		—		6		—		—		—		—		19
Nonaccrual		3		—		—		—		—		3		—		—		6
Total municipal		210		565		1,048		965		592		834		1		48		4,263
Gross charge-offs		—		—		—		—		—		—		—		—		—
Total commercial		1,798		4,298		5,122		3,978		2,135		4,289		8,628		263		30,511
Total commercial gross charge-offs		—		1		1		1		—		3		2		—		8
Commercial real estate:																		
Construction and land development																		
Pass		247		660		838		142		36		10		590		57		2,580
Special Mention		—		—		44		74		—		—		—		—		118
Accruing Substandard		1		19		—		5		—		—		—		—		25
Nonaccrual		—		—		—		—		—		—		2		—		2
Total construction and land development		248		679		882		221		36		10		592		57		2,725
Gross charge-offs		—		—		—		—		—		—		—		—		—
Term																		
Pass		783		1,576		2,276		1,601		1,180		1,973		308		183		9,880
Special Mention		134		19		253		98		81		26		—		—		611
Accruing Substandard		44		65		80		19		17		29		—		44		298
Nonaccrual		—		2		22		—		—		11		—		—		35
Total term		961		1,662		2,631		1,718		1,278		2,039		308		227		10,824
Gross charge-offs		—		7		4		—		—		—		—		—		11
Total commercial real estate		1,209		2,341		3,513		1,939		1,314		2,049		900		284		13,549
Total commercial real estate gross charge-offs		—		7		4		—		—		—		—		—		11



## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

	June 30, 2024								
	Term loans						Revolving loans		
	Amortized cost basis by year of origination						Revolving loans amortized cost basis	converted to term loans amortized cost basis	Total
(In millions)	2024	2023	2022	2021	2020	Prior			
Consumer:									
Home equity credit line									
Pass	—	—	—	—	—	—	3,336	96	3,432
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	6	1	7
Nonaccrual	—	—	—	—	—	—	23	6	29
Total home equity credit line	—	—	—	—	—	—	3,365	103	3,468
Gross charge-offs	—	—	—	—	—	—	—	—	—
1-4 family residential									
Pass	439	820	2,659	1,898	956	2,335	—	—	9,107
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	—	—	—
Nonaccrual	—	1	7	6	2	30	—	—	46
Total 1-4 family residential	439	821	2,666	1,904	958	2,365	—	—	9,153
Gross charge-offs	—	—	—	—	—	—	—	—	—
Construction and other consumer real estate									
Pass	38	280	727	77	9	8	—	—	1,139
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	—	—	—
Nonaccrual	—	—	—	—	—	—	—	—	—
Total construction and other consumer real estate	38	280	727	77	9	8	—	—	1,139
Gross charge-offs	—	—	—	—	—	—	—	—	—
Bankcard and other revolving plans									
Pass	—	—	—	—	—	—	463	1	464
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	1	—	1
Nonaccrual	—	—	—	—	—	—	—	1	1
Total bankcard and other revolving plans	—	—	—	—	—	—	464	2	466
Gross charge-offs	—	—	—	—	—	—	2	—	2
Other consumer									
Pass	36	44	29	12	4	3	—	—	128
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	—	—	—
Nonaccrual	—	1	—	—	—	—	—	—	1
Total other consumer	36	45	29	12	4	3	—	—	129
Gross charge-offs	—	—	—	—	—	—	—	—	—
Total consumer	513	1,146	3,422	1,993	971	2,376	3,829	105	14,355
Total consumer gross charge-offs	—	—	—	—	—	—	2	—	2
Total loans	\$ 3,520	\$ 7,785	\$ 12,057	\$ 7,910	\$ 4,420	\$ 8,714	\$ 13,357	\$ 652	\$ 58,415
Total gross charge-offs	\$ —	\$ 8	\$ 5	\$ 1	\$ —	\$ 3	\$ 4	\$ —	\$ 21

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ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES



December 31, 2023

(In millions)	Term loans							Revolving loans		Total								
	Amortized cost basis by year of origination						Revolving loans amortized cost basis	converted to term loans amortized cost basis										
	2023	2022	2021	2020	2019	Prior												
Commercial:																		
Commercial and industrial																		
Pass	\$	2,654	\$	2,420	\$	1,204	\$	639	\$	494	\$	598	\$	7,973	\$	151	\$	16,133
Special Mention		8		98		34		2		20		37		103		—		302
Accruing Substandard		11		18		7		2		19		8		99		3		167
Nonaccrual		5		36		1		2		11		1		21		5		82
Total commercial and industrial		2,678		2,572		1,246		645		544		644		8,196		159		16,684
Gross charge-offs		1		10		6		—		—		2		24		2		45
Leasing																		
Pass		104		125		47		29		45		18		—		—		368
Special Mention		2		9		1		1		—		—		—		—		13
Accruing Substandard		—		—		—		—		—		—		—		—		—
Nonaccrual		—		2		—		—		—		—		—		—		2
Total leasing		106		136		48		30		45		18		—		—		383
Gross charge-offs		—		—		—		—		—		—		—		—		—
Owner-occupied																		
Pass		1,080		1,945		2,020		1,002		721		1,907		212		52		8,939
Special Mention		2		5		17		5		17		15		—		—		61
Accruing Substandard		10		31		29		21		16		90		2		—		199
Nonaccrual		—		1		1		7		3		8		—		—		20
Total owner-occupied		1,092		1,982		2,067		1,035		757		2,020		214		52		9,219
Gross charge-offs		—		—		—		—		—		—		—		—		—
Municipal																		
Pass		601		1,080		1,069		623		382		512		—		3		4,270
Special Mention		7		—		—		—		—		6		—		—		13
Accruing Substandard		8		—		6		3		1		1		—		—		19
Nonaccrual		—		—		—		—		—		—		—		—		—
Total municipal		616		1,080		1,075		626		383		519		—		3		4,302
Gross charge-offs		—		—		—		—		—		—		—		—		—
Total commercial		4,492		5,770		4,436		2,336		1,729		3,201		8,410		214		30,588
Total commercial gross charge-offs		1		10		6		—		—		2		24		2		45
Commercial real estate:																		
Construction and land development																		
Pass		553		938		355		56		7		4		518		127		2,558
Special Mention		—		—		29		30		—		—		—		—		59
Accruing Substandard		23		2		—		5		—		—		—		—		30
Nonaccrual		—		—		—		—		21		—		1		—		22
Total construction and land development		576		940		384		91		28		4		519		127		2,669
Gross charge-offs		—		—		—		—		1		—		—		—		1
Term																		
Pass		1,861		2,385		1,833		1,449		804		1,438		238		110		10,118
Special Mention		55		108		65		78		44		6		—		—		356
Accruing Substandard		79		18		12		16		5		24		—		35		189
Nonaccrual		—		26		—		—		3		10		—		—		39
Total term		1,995		2,537		1,910		1,543		856		1,478		238		145		10,702
Gross charge-offs		—		2		—		—		—		—		—		—		2
Total commercial real estate		2,571		3,477		2,294		1,634		884		1,482		757		272		13,371
Total commercial real estate gross charge-offs		—		2		—		—		1		—		—		—		3



## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

	December 31, 2023								
	Term loans						Revolving loans		
	Amortized cost basis by year of origination						Revolving loans amortized cost basis	converted to term loans amortized cost basis	Total
(In millions)	2023	2022	2021	2020	2019	Prior			
Consumer:									
Home equity credit line									
Pass	—	—	—	—	—	—	3,237	97	3,334
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	4	1	5
Nonaccrual	—	—	—	—	—	—	15	2	17
Total home equity credit line	—	—	—	—	—	—	3,256	100	3,356
Gross charge-offs	—	—	—	—	—	—	3	—	3
1-4 family residential									
Pass	814	2,264	1,823	988	594	1,891	—	—	8,374
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	1	—	—	1
Nonaccrual	—	3	3	3	4	27	—	—	40
Total 1-4 family residential	814	2,267	1,826	991	598	1,919	—	—	8,415
Gross charge-offs	—	—	—	—	—	2	—	—	2
Construction and other consumer real estate									
Pass	212	1,002	200	15	7	6	—	—	1,442
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	—	—	—
Nonaccrual	—	—	—	—	—	—	—	—	—
Total construction and other consumer real estate	212	1,002	200	15	7	6	—	—	1,442
Gross charge-offs	—	—	—	—	—	—	—	—	—
Bankcard and other revolving plans									
Pass	—	—	—	—	—	—	471	1	472
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	2	—	2
Nonaccrual	—	—	—	—	—	—	—	—	—
Total bankcard and other revolving plans	—	—	—	—	—	—	473	1	474
Gross charge-offs	—	—	—	—	—	—	9	—	9
Other consumer									
Pass	66	37	18	6	4	2	—	—	133
Special Mention	—	—	—	—	—	—	—	—	—
Accruing Substandard	—	—	—	—	—	—	—	—	—
Nonaccrual	—	—	—	—	—	—	—	—	—
Total other consumer	66	37	18	6	4	2	—	—	133
Gross charge-offs	—	—	—	—	—	—	—	—	—
Total consumer	1,092	3,306	2,044	1,012	609	1,927	3,729	101	13,820
Total consumer gross charge-offs	—	—	—	—	—	2	12	—	14
Total loans	\$ 8,155	\$ 12,553	\$ 8,774	\$ 4,982	\$ 3,222	\$ 6,610	\$ 12,896	\$ 587	\$ 57,779
Total gross charge-offs	\$ 1	\$ 12	\$ 6	\$ —	\$ 1	\$ 4	\$ 36	\$ 2	\$ 62

**Loan Modifications**

Loans may be modified in the normal course of business for competitive reasons or to strengthen our collateral position. Loan modifications may also occur when the borrower experiences financial difficulty and needs temporary or permanent relief from the original contractual terms of the loan. For loans that have been modified with a borrower experiencing financial difficulty, we use the

same credit loss estimation methods that we use for the

rest of the loan portfolio. These methods incorporate the post-modification loan terms, as well as defaults and charge-offs associated with historical modified loans. All nonaccruing loans more than \$ 1 million are evaluated individually, regardless of modification.

We consider many factors in determining whether to agree to a loan modification and we seek a solution that will both minimize potential loss to us and attempt to help the borrower. We evaluate borrowers' current and forecasted future cash flows, their ability and willingness to make current contractual or proposed modified payments, the value of the underlying collateral (if applicable), the possibility of obtaining additional security or guarantees, and the potential costs related to a repossession or foreclosure and the subsequent sale of the collateral.

A modified loan on nonaccrual will generally remain on nonaccrual until the borrower has proven the ability to perform under the modified structure for a minimum of six months, and there is evidence that such payments can and are likely to continue as agreed. Performance prior to the modification, or significant events that coincide with the modification, are included in assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual at the time of modification or after a shorter performance period. If the borrower's ability to meet the revised payment schedule is uncertain, the loan remains on nonaccrual.

On an ongoing basis, we monitor the performance of all modified loans according to their modified terms. The amortized cost of modified loans that had a payment default during the three and six months ended June 30, 2024, which were still in default at period end, and were within 12 months or less of being modified was approximately \$ 3 million and \$ 27 million, respectively, primarily commercial real estate loans, and zero for both the three and six months ended June 30, 2023, respectively.

The amortized cost of loans to borrowers experiencing financial difficulty that were modified during the period, by loan class and modification type, is summarized in the following schedule:

	Three Months Ended June 30, 2024							
	Amortized cost associated with the following modification types:							
(Dollar amounts in millions)	Interest rate reduction	Maturity or term extension	Principal forgiveness	Payment deferral	Multiple modification types <sup>1</sup>	Total <sup>2</sup>	Percentage of total loans <sup>3</sup>	
Commercial:								
Commercial and industrial	\$ —	\$ 27	\$ —	\$ —	\$ 1	\$ 28	0.2	%
Owner-occupied	—	2	—	—	—	2	—	
Total commercial	—	29	—	—	1	30	0.1	
Commercial real estate:								
Term	—	16	—	—	—	16	0.1	
Total commercial real estate	—	16	—	—	—	16	0.1	
Consumer:								
1-4 family residential	—	—	1	—	—	1	—	
Total consumer	—	—	1	—	—	1	—	
Total	\$ —	\$ 45	\$ 1	\$ —	\$ 1	\$ 47	0.1	%

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

	Six Months Ended June 30, 2024							
	Amortized cost associated with the following modification types:							
(Dollar amounts in millions)	Interest rate reduction	Maturity or term extension	Principal forgiveness	Payment deferral	Multiple modification types <sup>1</sup>	Total <sup>2</sup>	Percentage of total loans <sup>3</sup>	
Commercial:								
Commercial and industrial	\$ —	\$ 55	\$ —	\$ 1	\$ 4	\$ 60	0.4	%
Owner-occupied	—	2	—	—	2	4	—	
Municipal	—	3	—	—	—	3	0.1	
Total commercial	—	60	—	1	6	67	0.2	
Commercial real estate:								
Construction and land development	—	2	—	—	—	2	0.1	
Term	—	103	—	—	—	103	1.0	
Total commercial real estate	—	105	—	—	—	105	0.8	
Consumer:								
Home equity credit line	—	—	—	—	1	1	—	
1-4 family residential	—	—	2	—	2	4	—	
Total consumer	—	—	2	—	3	5	—	
Total	\$ —	\$ 165	\$ 2	\$ 1	9	\$ 177	0.3	%

	Three Months Ended June 30, 2023						
	Amortized cost associated with the following modification types:						
(Dollar amounts in millions)	Interest rate reduction	Maturity or term extension	Principal forgiveness	Payment deferral	Multiple modification types <sup>1</sup>	Total <sup>2</sup>	Percentage of total loans <sup>3</sup>
Commercial:							
Commercial and industrial	\$ 1	\$ 27	\$ —	\$ —	\$ —	\$ 28	0.2 %
Owner-occupied	—	20	—	—	—	20	0.2
Total commercial	1	47	—	—	—	48	0.2
Commercial real estate:							
Construction and land development	—	18	—	—	—	18	0.7
Term	—	34	—	—	—	34	0.3
Total commercial real estate	—	52	—	—	—	52	0.4
Consumer:							
1-4 family residential	—	—	1	—	1	2	—
Bankcard and other revolving plans	—	1	—	—	—	1	0.2
Total consumer	—	1	1	—	1	3	—
Total	\$ 1	\$ 100	\$ 1	\$ —	\$ 1	\$ 103	0.2 %

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

Six Months Ended June 30, 2023														
(Dollar amounts in millions)	Amortized cost associated with the following modification types:						Total <sup>2</sup>	Percentage of total loans <sup>3</sup>						
	Interest rate reduction	Maturity or term extension	Principal forgiveness	Payment deferral	Multiple modification types <sup>1</sup>									
Commercial:														
Commercial and industrial	\$	1	\$	42	\$	—	\$	—	\$	43	0.3	%		
Owner-occupied		4		22		—		—		26	0.3			
Total commercial		5		64		—		—		69	0.2			
Commercial real estate:														
Construction and land development		—		18		—		—		18	0.7			
Term		—		58		—		—		58	0.6			
Total commercial real estate		—		76		—		—		76	0.6			
Consumer:														
1-4 family residential		—		—		1		—		1	2	—		
Bankcard and other revolving plans		—		1		—		—		1	0.2			
Total consumer		—		1		1		—		1	3	—		
Total	\$	5	\$	141	\$	1	\$	—		1	\$	148	0.3	%

<sup>1</sup> Includes modifications that resulted from a combination of interest rate reduction, maturity or term extension, principal forgiveness, and payment deferral modifications.

<sup>2</sup> Unfunded lending commitments related to loans modified to borrowers experiencing financial difficulty totaled \$ 10 million at both June 30, 2024 and June 30, 2023.

<sup>3</sup> Amounts less than 0.05% are rounded to zero.

The financial impact of loan modifications to borrowers experiencing financial difficulty is summarized in the following schedules:

	Three Months Ended June 30, 2024		Six Months Ended June 30, 2024	
	Weighted-average interest rate reduction (in percentage points)	Weighted-average term extension (in months)	Weighted-average interest rate reduction (in percentage points)	Weighted-average term extension (in months)
Commercial:				
Commercial and industrial	0.6 %	3	0.1 %	8
Owner-occupied	—	1	0.1	4
Municipal	—	0	—	61
Total commercial	0.6	3	0.1	10
Commercial real estate:				
Construction and land development	—	5	—	14
Term	—	3	—	11
Total commercial real estate	—	3	—	11
Consumer:				
Home equity credit line	—	0	6.8	42
1-4 family residential	—	0	1.3	78
Other	—	0	—	71
Total consumer	—	0	4.8	67
Total weighted average financial impact	0.6 %	3	1.0 %	12

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

	Three Months Ended June 30, 2023		Six Months Ended June 30, 2023	
	Weighted-average interest rate reduction (in percentage points)	Weighted-average term extension (in months)	Weighted-average interest rate reduction (in percentage points)	Weighted-average term extension (in months)
Commercial:				
Commercial and industrial	1.0 %	8	1.0 %	9
Owner-occupied	—	7	4.4	7
Total commercial	1.0	8	3.7	8
Commercial real estate:				
Construction and land development	—	6	—	6
Term	—	18	—	17
Total commercial real estate	—	14	—	15
Consumer: <sup>1</sup>				
1-4 family residential	1.3	110	1.3	110
Bankcard and other revolving plans	—	65	—	61
Total consumer	1.3	87	1.3	87
Total weighted average financial impact	1.1 %	12	3.4 %	13

<sup>1</sup> Primarily relates to a small number of loans within each consumer loan class.

Loan modifications to borrowers experiencing financial difficulty during the three and six months ended June 30, 2024 and 2023 resulted in less than \$ 1 million of principal forgiveness for each respective period.

The following schedule presents the aging of loans to borrowers experiencing financial difficulty that were modified on or after July 1, 2023 through June 30, 2024, presented by portfolio segment and loan class:

(In millions)	June 30, 2024				
	Current	30-89 days past due	90+ days past due	Total past due	Total amortized cost of loans
Commercial:					
Commercial and industrial	\$ 83	\$ 1	\$ 4	\$ 5	\$ 88
Owner-occupied	8	—	—	—	8
Municipal	11	—	—	—	11
Total commercial	102	1	4	5	107
Commercial real estate:					
Construction and land development	19	—	2	2	21
Term	156	26	2	28	184
Total commercial real estate	175	26	4	30	205
Consumer:					
Home equity credit line	1	—	—	—	1
1-4 family residential	4	—	—	—	4
Other	1	—	—	—	1
Total consumer	6	—	—	—	6
Total	\$ 283	\$ 27	\$ 8	\$ 35	\$ 318

The following schedule presents the aging of loans to borrowers experiencing financial difficulty that were modified on or after January 1, 2023, the date we adopted ASU 2022-02, through June 30, 2023, presented by portfolio segment and loan class:



## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

	June 30, 2023				
(In millions)	Current	30-89 days past due	90+ days past due	Total past due	Total amortized cost of loans
Commercial:					
Commercial and industrial	\$ 40	\$ 3	\$ —	\$ 3	\$ 43
Owner-occupied	25	—	1	1	26
Total commercial	65	3	1	4	69
Commercial real estate:					
Construction and land development	18	—	—	—	18
Term	58	—	—	—	58
Total commercial real estate	76	—	—	—	76
Consumer:					
1-4 family residential	2	—	—	—	2
Bankcard and other revolving plans	1	—	—	—	1
Total consumer	3	—	—	—	3
Total	\$ 144	\$ 3	\$ 1	\$ 4	\$ 148

**Collateral-Dependent Loans**

When a loan is individually evaluated for expected credit losses, we estimate a specific reserve for the loan based on (1) the projected present value of the loan's future cash flows discounted at the loan's effective interest rate, (2) the observable market price of the loan, or (3) the fair value of the loan's underlying collateral.

Select information on loans for which the borrower is experiencing financial difficulties and repayment is expected to be provided substantially through the operation or sale of the underlying collateral, including the type of collateral and the extent to which the collateral secures the loans, is summarized as follows:

	June 30, 2024		
(Dollar amounts in millions)	Amortized cost	Major types of collateral	Weighted average LTV <sup>1</sup>
Commercial real estate:			
Construction and land development	\$ 2	Lots / Homes	128 %
Term	25	Office Building	82 %
Total commercial real estate	27		
Consumer:			
Home equity credit line	7	Single Family Residential	56 %
1-4 family residential	3	Single Family Residential	35 %
Total consumer	10		
Total	\$ 37		

	December 31, 2023		
(Dollar amounts in millions)	Amortized cost	Major types of collateral	Weighted average LTV <sup>1</sup>
Commercial:			
Owner-occupied	\$ 7	Hospital	17 %
Commercial real estate:			
Construction and land development	22	Office Building	92 %
Term	28	Office Building	87 %
Total commercial real estate	50		
Total	\$ 57		

<sup>1</sup> The fair value is based on the most recent appraisal or other collateral evaluation.

**Foreclosed Residential Real Estate**

The balance of foreclosed residential real estate property was \$ 3 million at June 30, 2024, compared with zero at December 31, 2023. The amortized cost basis of consumer mortgage loans collateralized by residential real estate property that were in the process of foreclosure was \$ 8 million and \$ 11 million for the same periods, respectively.

**7. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES*****Objectives and Accounting***

Our primary objective for using derivatives is to manage interest rate risk. We use derivatives to stabilize forecasted interest income from variable-rate assets and to modify the coupon or the duration of fixed-rate financial assets or liabilities. We also assist clients with their risk management needs through the use of derivatives. Cash receipts and payments from derivatives designated in qualifying hedging relationships are classified in the same category as the cash flows from the items being hedged in the statement of cash flows, and cash flows from undesignated derivatives are classified as operating activities. For a more detailed discussion of the use of and accounting policies regarding derivative instruments, see Note 7 of our 2023 Form 10-K.

*Fair Value Hedges of Liabilities* — During the second quarter of 2023, we terminated our remaining receive-fixed interest rate swap with a notional amount of \$ 500 million that had been designated in a qualifying fair value hedge relationship of fixed-rate debt. The receive-fixed interest rate swap effectively converted the interest on our fixed-rate debt to floating until it was terminated. Prior to termination, changes in the fair value of derivatives designated as fair value hedges of debt were offset by changes in the fair value of the hedged debt instruments as shown in the schedules on the following pages. The unamortized hedge basis adjustments resulting from the terminated hedging relationship will be amortized over the remaining life of the fixed-rate debt.

*Fair Value Hedges of Assets* — Fair value hedges of fixed-rate assets effectively convert the fixed interest income to a floating rate on the hedged portion of the assets. Changes in fair value of derivatives designated as fair value hedges of fixed-rate financial assets were largely offset by changes in the value of the hedged assets, as shown in the schedules on the following pages. At June 30, 2024, we had pay-fixed, receive-floating interest rate swaps with an aggregate notional amount of \$ 3.6 billion designated as fair value hedges of fixed-rate AFS securities. We had an additional \$ 1.0 billion of aggregate notional designated as hedges of fixed-rate commercial loans.

*Cash Flow Hedges* — Cash flow hedges of variable-rate assets and liabilities effectively convert the variable interest receipts and payments to fixed. At June 30, 2024, we had receive-fixed interest rate swaps with an aggregate notional amount of \$ 550 million designated as cash flow hedges of pools of floating-rate commercial loans. Additionally, at June 30, 2024, we had one pay-fixed interest rate swap with a notional amount of \$ 500 million designated as a cash flow hedge of the variability in the interest payments on certain FHLB advances. Changes in the fair value of qualifying cash flow hedges during the quarter were recorded in AOCI as shown in the schedule below. The amounts deferred in AOCI are reclassified into earnings in the periods in which the hedged interest receipts or payments occur (i.e., when the hedged forecasted transactions affect earnings). At June 30, 2024, there was \$ 145 million of losses deferred in AOCI related to terminated cash flow hedges that are expected to be fully amortized by October 2027.

***Collateral and Credit Risk***

Exposure to credit risk arises from the possibility of nonperformance by counterparties. No significant losses on derivative instruments have occurred as a result of counterparty nonperformance. For more information on how we incorporate counterparty credit risk in derivative valuations, see Note 3 of our 2023 Form 10-K. For additional discussion of collateral and the associated credit risk related to our derivative contracts, see Note 7 of our 2023 Form 10-K.

Our derivative contracts require us to pledge collateral for derivatives that are in a net liability position at a given balance sheet date. Certain of these derivative contracts contain credit risk-related contingent features that include the requirement to maintain a minimum debt credit rating. We may be required to pledge additional collateral if a credit risk-related feature were triggered, such as a downgrade of our credit rating. In past situations, counterparties

have not generally demanded that additional collateral be pledged when provided for by the contractual terms. At June 30, 2024, the fair value of our derivative liabilities was \$ 382 million, for which we were required to pledge cash collateral of less than \$ 1 million in the normal course of business. If our credit rating were downgraded one notch by either Standard & Poor's ("S&P") or Moody's at June 30, 2024, there would likely be no additional collateral required to be pledged.

### Derivative Amounts

The following schedule presents information regarding notional amounts and recorded gross fair values at June 30, 2024 and December 31, 2023, and the related gain (loss) of derivative instruments:

(In millions)	June 30, 2024			December 31, 2023		
	Notional amount	Fair value		Notional amount	Fair value	
		Other assets	Other liabilities		Other assets	Other liabilities
Derivatives designated as hedging instruments:						
Cash flow hedges of floating-rate assets:						
Receive-fixed interest rate swaps	\$ 550	\$ —	\$ —	\$ 1,450	\$ —	\$ —
Cash flow hedges of floating-rate liabilities:						
Pay-fixed interest rate swaps	500	—	—	500	—	—
Fair value hedges:						
Debt hedges: Receive-fixed interest rate swaps	—	—	—	—	—	—
Asset hedges: Pay-fixed interest rate swaps	4,569	92	—	4,571	78	—
Total derivatives designated as hedging instruments	5,619	92	—	6,521	78	—
Derivatives not designated as hedging instruments:						
Customer interest rate derivatives <sup>1</sup>	14,786	384	380	14,375	337	330
Other interest rate derivatives	1,043	2	—	1,001	1	—
Foreign exchange derivatives	414	2	2	216	3	3
Purchased credit derivatives	22	1	—	35	1	—
Total derivatives not designated as hedging instruments	16,265	389	382	15,627	342	333
Total derivatives	\$ 21,884	\$ 481	\$ 382	\$ 22,148	\$ 420	\$ 333

<sup>1</sup> Customer interest rate derivatives include both customer-facing derivatives as well as offsetting derivatives facing other dealer banks. The fair value of these derivatives include a net credit valuation adjustment of \$ 9 million, reducing the fair value of the liability at both June 30, 2024, and December 31, 2023.

The amount of derivative gains (losses) from cash flow and fair value hedges that were deferred in other comprehensive income ("OCI") or recognized in earnings for the three and six months ended June 30, 2024 and 2023 is presented in the schedules below.

(In millions)	Three Months Ended June 30, 2024		
	Effective portion of derivative gain/(loss) deferred in AOCI	Amount of gain/(loss) reclassified from AOCI into income	
		Interest on fair value hedges	
Cash flow hedges of floating-rate assets: <sup>1</sup>			
Receive-fixed interest rate swaps	\$ ( 1 )	\$ ( 33 )	\$ —
Cash flow hedges of floating-rate liabilities:			
Pay-fixed interest rate swaps	1	2	—
Fair value hedges: <sup>2</sup>			
Debt hedges: Receive-fixed interest rate swaps	—	—	( 2 )
Asset hedges: Pay-fixed interest rate swaps	—	—	24
Total derivatives designated as hedging instruments	\$ —	\$ ( 31 )	\$ 22

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	Six Months Ended June 30, 2024		
	Effective portion of derivative gain/(loss) deferred in AOCI	Amount of gain/(loss) reclassified from AOCI into income	Interest on fair value hedges
<i>(In millions)</i>			
Cash flow hedges of floating-rate assets: <sup>1</sup>			
Receive-fixed interest rate swaps	\$ ( 6 )	\$ ( 69 )	\$ —
Cash flow hedges of floating-rate liabilities:			
Pay-fixed interest rate swaps	5	4	—
Fair value hedges: <sup>2</sup>			
Debt hedges: Receive-fixed interest rate swaps	—	—	( 3 )
Asset hedges: Pay-fixed interest rate swaps	—	—	46
Total derivatives designated as hedging instruments	\$ ( 1 )	\$ ( 65 )	\$ 43

	Three Months Ended June 30, 2023		
	Effective portion of derivative gain/(loss) deferred in AOCI	Amount of gain/(loss) reclassified from AOCI into income	Interest on fair value hedges
<i>(In millions)</i>			
Cash flow hedges of floating-rate assets: <sup>1</sup>			
Receive-fixed interest rate swaps	\$ ( 21 )	\$ ( 41 )	\$ —
Cash flow hedges of floating-rate liabilities:			
Pay-fixed interest rate swaps	11	1	—
Fair value hedges: <sup>2</sup>			
Debt hedges: Receive-fixed interest rate swaps	—	—	( 9 )
Asset hedges: Pay-fixed interest rate swaps	—	—	9
Total derivatives designated as hedging instruments	\$ ( 10 )	\$ ( 40 )	\$ —

	Six Months Ended June 30, 2023		
	Effective portion of derivative gain/(loss) deferred in AOCI	Amount of gain/(loss) reclassified from AOCI into income	Interest on fair value hedges
<i>(In millions)</i>			
Cash flow hedges of floating-rate assets: <sup>1</sup>			
Receive-fixed interest rate swaps	\$ 17	\$ ( 90 )	\$ —
Cash flow hedges of floating-rate liabilities:			
Pay-fixed interest rate swaps	11	1	—
Fair value hedges: <sup>2</sup>			
Debt hedges: Receive-fixed interest rate swaps	—	—	( 6 )
Asset hedges: Pay-fixed interest rate swaps	—	—	16
Total derivatives designated as hedging instruments	\$ 28	\$ ( 89 )	\$ 10

<sup>1</sup> For the 12 months following June 30, 2024, we estimate that \$ 88 million of losses will be reclassified from AOCI into interest income, compared with an estimate of \$ 106 million of losses at June 30, 2023.

<sup>2</sup> We had total cumulative unamortized basis adjustments from terminated fair value hedges of debt of \$ 43 million and \$ 50 million at June 30, 2024 and 2023, respectively. We had \$ 3 million of cumulative unamortized basis adjustments from terminated fair value hedges of assets at both June 30, 2024 and 2023. Interest on fair value hedges presented above includes the amortization of the remaining unamortized basis adjustments.

The amount of gains (losses) recognized from derivatives not designated as accounting hedges is summarized as follows:

(In millions)	Other Noninterest Income/(Expense)			
	Three Months Ended June		Six Months Ended June	
	30, 2024	30, 2024	30, 2023	30, 2023
Derivatives not designated as hedging instruments:				
Customer-facing interest rate derivatives	\$ 6	\$ 12	\$ 10	\$ 11
Other interest rate derivatives	—	1	3	3
Foreign exchange derivatives	7	15	7	15
Purchased credit derivatives	—	—	( 1 )	( 1 )
Total derivatives not designated as hedging instruments	\$ 13	\$ 28	\$ 19	\$ 28

The following schedule presents derivatives used in fair value hedge accounting relationships, as well as pre-tax gains/(losses) recorded on such derivatives and the related hedged items for the periods presented:

(In millions)	Gain/(loss) recorded in income					
	Three Months Ended June 30, 2024			Three Months Ended June 30, 2023		
	Derivatives	Hedged items	Total income statement impact	Derivatives	Hedged items	Total income statement impact
Debt: Receive-fixed interest rate swaps <sup>1, 2</sup>	\$ —	\$ —	\$ —	\$ 2	\$ ( 2 )	\$ —
Assets: Pay-fixed interest rate swaps <sup>1, 2</sup>	20	( 20 )	—	66	( 67 )	( 1 )

(In millions)	Gain/(loss) recorded in income					
	Six Months Ended June 30, 2024			Six Months Ended June 30, 2023		
	Derivatives	Hedged items	Total income statement impact	Derivatives	Hedged items	Total income statement impact
Debt: Receive-fixed interest rate swaps <sup>1, 2</sup>	\$ —	\$ —	\$ —	\$ 14	\$ ( 14 )	\$ —
Assets: Pay-fixed interest rate swaps <sup>1, 2</sup>	118	( 118 )	—	26	( 27 )	( 1 )

<sup>1</sup> Consists of hedges of benchmark interest rate risk of fixed-rate long-term debt, fixed-rate AFS securities, and fixed-rate commercial loans. Gains and losses were recorded in interest expense or income consistent with the hedged items.

<sup>2</sup> The income/expense for derivatives does not reflect interest income/expense from periodic accruals and payments to be consistent with the presentation of the gains/(losses) on the hedged items.

The following schedule provides information regarding basis adjustments for hedged items:

(In millions)	Carrying amount of the hedged assets <sup>1</sup>				Cumulative amount of fair value hedging adjustment included in the carrying amount of the hedged item	
	Par value of hedged assets					
	December 31, June 30, 2024	December 31, 2023	December 31, June 30, 2024	December 31, 2023	December 31, June 30, 2024	December 31, 2023
Fixed-rate assets <sup>2</sup>	\$ 11,885	\$ 12,389	\$ 11,587	\$ 12,209	\$ ( 299 )	\$ ( 180 )

<sup>1</sup> Carrying amounts exclude (1) issuance and purchase discounts or premiums, (2) unamortized issuance and acquisition costs, and (3) amounts related to terminated fair value hedges.

<sup>2</sup> These amounts include the amortized cost basis of defined portfolios of AFS securities and commercial loans used to designate hedging relationships in which the hedged item is the stated amount of assets in the defined portfolio anticipated to be outstanding for the designated hedged period. At June 30, 2024, the amortized cost basis of the defined portfolios used in these hedging relationships was \$ 10.8 billion; the cumulative basis adjustment associated with these hedging relationships was \$ 61 million; and the notional amounts of the designated hedging instruments were \$ 3.5 billion.

## 8. LEASES

We have operating and finance leases for branches, corporate offices, and data centers. At June 30, 2024, we have 408 branches, of which 278 are owned and 130 are leased. We lease our headquarters in Salt Lake City, Utah. The remaining maturities of our lease commitments range from the year 2024 to 2062, and some lease arrangements include options to extend or terminate the leases.

All leases with lease terms greater than twelve months are reported as a lease liability with a corresponding right-of-use ("ROU") asset. We include ROU assets for operating leases and finance leases in "Other assets" and "Premises, equipment and software, net" on the consolidated balance sheet, respectively. The corresponding liabilities for those leases are included in "Other liabilities" and "Long-term debt." For more information about our lease policies, see Note 8 of our 2023 Form 10-K.

The following schedule presents ROU assets and lease liabilities with associated weighted average remaining life and discount rate:

(Dollar amounts in millions)	June 30,		December 31, 2023	
	2024			
Operating leases				
ROU assets, net of amortization	\$	166	\$	172
Lease liabilities		190		198
Finance leases				
ROU assets, net of amortization		3		3
Lease liabilities		4		4
Weighted average remaining lease term (years)				
Operating leases		8.7		8.7
Finance leases		16.0		16.5
Weighted average discount rate				
Operating leases		3.5 %		3.4 %
Finance leases		3.2 %		3.1 %

The following schedule presents additional information related to lease expense:

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Lease expense:				
Operating lease expense	\$ 10	\$ 11	\$ 20	\$ 22
Other expenses associated with operating leases <sup>1</sup>	15	16	30	30
Total lease expense	\$ 25	\$ 27	\$ 50	\$ 52
Related cash disbursements from operating leases	\$ 11	\$ 12	\$ 22	\$ 24

<sup>1</sup> Other expenses primarily include property taxes and building and property maintenance.

The following schedule presents the total contractual undiscounted lease payments for operating lease liabilities by expected due date for each of the next five years:

(In millions)	Total undiscounted lease payments
2024 <sup>1</sup>	\$ 21
2025	38
2026	34
2027	24
2028	19
Thereafter	91
Total	\$ 227

<sup>1</sup> Contractual maturities for the six months remaining in 2024.

We enter into certain lease agreements where we are the lessor of real estate. Real estate leases are made from bank-owned and subleased property to generate cash flow from the property, including from leasing vacant suites in which we occupy portions of the building. Operating lease income was \$ 4 million for both the second quarter of 2024 and 2023, and \$ 7 million and \$ 8 million for the first six months of 2024 and 2023, respectively.

We originated equipment leases, considered to be sales-type leases or direct financing leases, totaling \$ 390 million and \$ 383 million at June 30, 2024 and December 31, 2023, respectively. We recorded income of \$ 5 million and \$ 4 million on these leases for the second quarter of 2024 and 2023, respectively, and \$ 9 million and \$ 8 million for the first six months of 2024 and 2023, respectively.

## 9. LONG-TERM DEBT AND SHAREHOLDERS' EQUITY

### Long-Term Debt

The long-term debt carrying values presented on the consolidated balance sheet represent the par value of the debt, adjusted for any unamortized premium or discount, unamortized debt issuance costs, and basis adjustments for interest rate swaps designated as fair value hedges.

The following schedule presents the components of our long-term debt:

#### LONG-TERM DEBT

(In millions)	June 30,	
	2024	December 31, 2023
Subordinated notes <sup>1</sup>	\$ 542	\$ 538
Finance lease obligations	4	4
Total	\$ 546	\$ 542

<sup>1</sup> The change in the subordinated notes balance is primarily due to a fair value hedge accounting adjustment. See also Note 7.

### Shareholders' Equity

Our common stock is traded on the National Association of Securities Dealers Automated Quotations ("NASDAQ") Global Select Market. At June 30, 2024, there were 147.7 million shares of \$ 0.001 par value common stock outstanding. Common stock and additional paid-in capital was \$ 1.7 billion at both June 30, 2024 and December 31, 2023.

The AOCI balance was a loss of \$ 2.5 billion at June 30, 2024, and primarily reflects the decline in the fair value of fixed-rate investment securities as a result of higher interest rates, and includes \$ 2.0 billion (\$ 1.5 billion after tax) of unrealized losses on the securities previously transferred from AFS to HTM. The following schedule presents the changes in AOCI by major component:

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(In millions)	Net unrealized gains/(losses) on investment securities	Net unrealized gains/(losses) on derivatives and other	Pension and post-retirement	Total
<b>Six Months Ended June 30, 2024</b>				
Balance at December 31, 2023	\$ (2,526)	\$ (165)	\$ (1)	\$ (2,692)
Other comprehensive income (loss) before reclassifications, net of tax	(2)	—	—	(2)
Amounts reclassified from AOCI, net of tax	96	49	—	145
Other comprehensive income	94	49	—	143
Balance at June 30, 2024	\$ (2,432)	\$ (116)	\$ (1)	\$ (2,549)
Income tax expense included in OCI	\$ 31	\$ 16	\$ —	\$ 47
<b>Six Months Ended June 30, 2023</b>				
Balance at December 31, 2022	\$ (2,800)	\$ (311)	\$ (1)	\$ (3,112)
Other comprehensive income (loss) before reclassifications, net of tax	(9)	21	—	12
Amounts reclassified from AOCI, net of tax	103	67	—	170
Other comprehensive income	94	88	—	182
Balance at June 30, 2023	\$ (2,706)	\$ (223)	\$ (1)	\$ (2,930)
Income tax expense included in OCI	\$ 31	\$ 28	\$ —	\$ 59

(In millions)	Amounts reclassified from AOCI				Affected line item on statement of income
	Three Months Ended		Six Months Ended		
	June 30,		June 30,		
AOCI components	2024	2023	2024	2023	
Net unrealized gains (losses) on investment securities	\$ ( 67 )	\$ ( 72 )	\$ ( 128 )	\$ ( 137 )	Securities gains (losses), net
Less: Income tax expense (benefit)	( 17 )	( 18 )	( 32 )	( 34 )	
Total	<u>\$ ( 50 )</u>	<u>\$ ( 54 )</u>	<u>\$ ( 96 )</u>	<u>\$ ( 103 )</u>	
Net unrealized gains (losses) on derivative instruments	\$ ( 31 )	\$ ( 40 )	\$ ( 65 )	\$ ( 89 )	Interest and fees on loans; Interest on short- and long-term borrowings
Less: Income tax expense (benefit)	( 8 )	( 10 )	( 16 )	( 22 )	
Total	<u>\$ ( 23 )</u>	<u>\$ ( 30 )</u>	<u>\$ ( 49 )</u>	<u>\$ ( 67 )</u>	

## 10. COMMITMENTS, GUARANTEES, AND CONTINGENT LIABILITIES

### Commitments and Guarantees

The following schedule presents the contractual amounts related to off-balance sheet financial instruments used to meet the financing needs of our customers:

(In millions)	June 30, 2024	December 31, 2023
Unfunded lending commitments <sup>1</sup>	\$ 28,295	\$ 28,940
Standby letters of credit:		
Financial	564	548
Performance	237	206
Commercial letters of credit	26	22
Mortgage-backed security purchase agreements <sup>2</sup>	—	66
Total unfunded commitments	\$ 29,122	\$ 29,782

<sup>1</sup> Net of participations.

<sup>2</sup> Represents agreements with Farmer Mac to purchase securities backed by certain agricultural mortgage loans.

For more information about these commitments and guarantees including their terms and collateral requirements, see Note 16 of our 2023 Form 10-K.



**Legal Matters**

We are involved in various legal proceedings or governmental inquiries, which may include litigation in court and arbitral proceedings, as well as investigations, examinations, and other actions brought or considered by governmental and self-regulatory agencies. Litigation may relate to lending, deposit and other customer relationships, vendor and contractual issues, employee matters, intellectual property matters, personal injuries and torts, regulatory and legal compliance, and other matters. While most matters relate to individual claims, we are also subject to putative class action claims and similar broader claims. Proceedings, investigations, examinations, and other actions brought or considered by governmental and self-regulatory agencies may relate to our banking, investment advisory, trust, securities, and other products and services; our customers' involvement in money laundering, fraud, securities violations and other illicit activities or our policies and practices relating to such customer activities; and our compliance with the broad range of banking, securities and other laws and regulations applicable to us. At any given time, we may be in the process of responding to subpoenas, requests for documents, data and testimony relating to such matters and engaging in discussions to resolve the matters.

At June 30, 2024, we were subject to the following material litigation:

- Two civil cases, *Lifescan Inc. and Johnson & Johnson Health Care Services v. Jeffrey Smith, et. al.*, brought against us in the United States District Court for the District of New Jersey in December 2017, and *Roche Diagnostics and Roche Diabetes Care Inc. v. Jeffrey C. Smith, et. al.*, brought against us in the United States District Court for the District of New Jersey in March 2019. In these cases, certain manufacturers and distributors of medical products seek to hold us liable for allegedly fraudulent practices of a borrower of the Bank who filed for bankruptcy protection in 2017. The cases are in the late stages of discovery. No trial has been set.
- In the matter of *Streck and Ariza v. Zions Bancorporation, N.A.*, an arbitration matter pending before the American Arbitration Association, related to an employment dispute brought by two former employees alleging damages arising from claims of alleged gender discrimination, retaliation, and constructive discharge. The case is in the dispositive motion phase.

At least quarterly, we review outstanding and new legal matters, utilizing then-available information. In accordance with applicable accounting guidance, if we determine that a loss from a matter is probable and the amount of the loss can be reasonably estimated, we establish an accrual for the loss. In the absence of such a determination, no accrual is made. Once established, accruals are adjusted to reflect developments relating to the matters.

In our review, we also assess whether we can determine the range of reasonably possible losses for significant matters in which we are unable to determine that the likelihood of a loss is remote. Because of the difficulty of predicting the outcome of legal matters, discussed subsequently, we are able to meaningfully estimate such a range only for a limited number of matters. Based on information available at June 30, 2024, we estimated that the aggregate range of reasonably possible losses for those matters to be from zero to approximately \$ 10 million in excess of amounts accrued. The matters underlying the estimated range will change from time to time, and actual results may vary significantly from this estimate. Those matters for which a meaningful estimate is not possible are not included within this estimated range and, therefore, this estimated range does not represent our maximum loss exposure.

Based on our current knowledge, we believe that our estimated liability for litigation and other legal actions and claims, reflected in our accruals and determined in accordance with applicable accounting guidance, is adequate and that liabilities in excess of the amounts currently accrued, if any, arising from litigation and other legal actions and claims for which an estimate as previously described is possible, will not have a material impact on our financial condition, results of operations, or cash flows. However, in light of the significant uncertainties involved in these matters, and the very large or indeterminate damages sought in some of these matters, an adverse outcome in one or more of these matters could be material to our financial condition, results of operations, or cash flows for any given reporting period.

Any estimate or determination relating to the future resolution of litigation, arbitration, governmental or self-regulatory examinations, investigations or actions or similar matters is inherently uncertain and involves significant judgment. This is particularly true in the early stages of a legal matter, when legal issues and facts have not been well articulated, reviewed, analyzed, and vetted through discovery, preparation for trial or hearings, substantive and productive mediation or settlement discussions, or other actions. It is also particularly true with respect to class action and similar claims involving multiple defendants, matters with complex procedural requirements or substantive issues or novel legal theories, and examinations, investigations and other actions conducted or brought by governmental and self-regulatory agencies, in which the normal adjudicative process is not applicable. Accordingly, we usually are unable to determine whether a favorable or unfavorable outcome is remote, reasonably likely, or probable, or to estimate the amount or range of a probable or reasonably likely loss, until relatively late in the course of a legal matter, sometimes not until a number of years have elapsed. Accordingly, our judgments and estimates relating to claims will change from time to time in light of developments and actual outcomes will differ from our estimates. These differences may be material.

## 11. REVENUE RECOGNITION

We derive our revenue primarily from interest income on loans and securities. Only noninterest income is considered to be revenue from contracts with customers in scope of ASC 606. For more information about our revenue recognition from contracts, see Note 17 of our 2023 Form 10-K.

### Disaggregation of Revenue

The following schedule presents net revenue by operating business segment for the three months ended June 30, 2024 and 2023:

(In millions)	Zions Bank		CB&T		Amegy	
	2024	2023	2024	2023	2024	2023
Commercial account fees	\$ 14	\$ 14	\$ 8	\$ 8	\$ 14	\$ 14
Card fees	13	13	4	5	8	8
Retail and business banking fees	5	5	3	3	3	4
Capital markets fees	—	—	—	—	—	—
Wealth management fees	5	6	1	1	5	4
Other customer-related fees	2	2	2	2	2	2
Total noninterest income from contracts with customers (ASC 606)	39	40	18	19	32	32
Other noninterest income (non-ASC 606 customer-related)	6	6	10	14	7	8
Total customer-related noninterest income	45	46	28	33	39	40
Other noncustomer-related noninterest income	2	3	2	2	3	15
Total noninterest income	47	49	30	35	42	55
Other real estate owned gain from sale	1	—	—	—	—	—
Net interest income	171	178	144	152	119	116
Total net revenue	\$ 219	\$ 227	\$ 174	\$ 187	\$ 161	\$ 171

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<i>(In millions)</i>	<b>NBAZ</b>		<b>NSB</b>		<b>Vectra</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Commercial account fees	\$ 3	\$ 2	\$ 4	\$ 3	\$ 2	\$ 2
Card fees	4	4	4	4	3	2
Retail and business banking fees	2	2	2	3	1	1
Capital markets fees	—	—	—	—	—	—
Wealth management fees	1	1	2	1	—	1
Other customer-related fees	—	—	—	—	1	1
Total noninterest income from contracts with customers (ASC 606)	10	9	12	11	7	7
Other noninterest income (non-ASC 606 customer-related)	1	1	—	—	—	—
Total customer-related noninterest income	11	10	12	11	7	7
Other noncustomer-related noninterest income	( 1 )	1	4	—	—	—
Total noninterest income	10	11	16	11	7	7
Other real estate owned gain from sale	—	—	—	—	—	—
Net interest income	59	64	49	49	36	38
Total net revenue	<u>\$ 69</u>	<u>\$ 75</u>	<u>\$ 65</u>	<u>\$ 60</u>	<u>\$ 43</u>	<u>\$ 45</u>
<i>(In millions)</i>	<b>TCBW</b>		<b>Other</b>		<b>Consolidated Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Commercial account fees	\$ 1	\$ 1	\$ ( 1 )	\$ 1	\$ 45	\$ 45
Card fees	1	1	—	—	37	37
Retail and business banking fees	—	—	—	( 2 )	16	16
Capital markets fees	—	—	1	1	1	1
Wealth management fees	—	—	( 1 )	—	13	14
Other customer-related fees	—	—	7	8	14	15
Total noninterest income from contracts with customers (ASC 606)	2	2	6	8	126	128
Other noninterest income (non-ASC 606 customer-related)	—	—	4	5	28	34
Total customer-related noninterest income	2	2	10	13	154	162
Other noncustomer-related noninterest income	—	—	15	6	25	27
Total noninterest income	2	2	25	19	179	189
Other real estate owned gain from sale	—	—	—	—	1	—
Net interest income	15	15	4	( 21 )	597	591
Total net revenue	<u>\$ 17</u>	<u>\$ 17</u>	<u>\$ 29</u>	<u>\$ ( 2 )</u>	<u>\$ 777</u>	<u>\$ 780</u>

The following schedule presents net revenue by operating business segment for the six months ended June 30, 2024 and 2023:

<i>(In millions)</i>	<b>Zions Bank</b>		<b>CB&amp;T</b>		<b>Amegy</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Commercial account fees	\$ 28	\$ 28	\$ 15	\$ 15	\$ 29	\$ 28
Card fees	25	26	10	10	15	16
Retail and business banking fees	9	9	6	6	7	7
Capital markets fees	—	—	—	—	—	—
Wealth management fees	11	12	2	2	9	8
Other customer-related fees	4	4	4	4	3	3
Total noninterest income from contracts with customers (ASC 606)	77	79	37	37	63	62
Other noninterest income (non-ASC 606 customer-related)	10	13	16	19	15	17
Total customer-related noninterest income	87	92	53	56	78	79
Other noncustomer-related noninterest income	3	7	3	3	5	17
Total noninterest income	90	99	56	59	83	96
Other real estate owned gain from sale	1	—	—	—	—	—
Net interest income	336	363	284	311	232	240
Total net revenue	<u>\$ 427</u>	<u>\$ 462</u>	<u>\$ 340</u>	<u>\$ 370</u>	<u>\$ 315</u>	<u>\$ 336</u>



## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

(In millions)	NBAZ		NSB		Vectra	
	2024	2023	2024	2023	2024	2023
Commercial account fees	\$ 5	\$ 5	\$ 7	\$ 7	\$ 3	\$ 3
Card fees	8	7	8	8	5	4
Retail and business banking fees	4	4	5	5	2	2
Capital markets fees	—	—	—	—	—	—
Wealth management fees	2	2	3	3	1	1
Other customer-related fees	1	1	—	—	2	2
Total noninterest income from contracts with customers (ASC 606)	20	19	23	23	13	12
Other noninterest income (non-ASC 606 customer-related)	1	1	1	—	—	1
Total customer-related noninterest income	21	20	24	23	13	13
Other noncustomer-related noninterest income	( 1 )	1	4	—	—	—
Total noninterest income	20	21	28	23	13	13
Other real estate owned gain from sale	—	—	—	—	—	—
Net interest income	119	129	96	99	73	79
Total net revenue	\$ 139	\$ 150	\$ 124	\$ 122	\$ 86	\$ 92

(In millions)	TCBW		Other		Consolidated Bank	
	2024	2023	2024	2023	2024	2023
Commercial account fees	\$ 1	\$ 1	\$ 1	\$ 1	\$ 89	\$ 88
Card fees	1	1	—	—	72	72
Retail and business banking fees	—	—	—	( 1 )	33	32
Capital markets fees	—	—	2	2	2	2
Wealth management fees	—	—	( 1 )	( 1 )	27	27
Other customer-related fees	—	1	14	15	28	30
Total noninterest income from contracts with customers (ASC 606)	2	3	16	16	251	251
Other noninterest income (non-ASC 606 customer-related)	1	—	10	11	54	62
Total customer-related noninterest income	3	3	26	27	305	313
Other noncustomer-related noninterest income	—	—	16	8	30	36
Total noninterest income	3	3	42	35	335	349
Other real estate owned gain from sale	—	—	—	—	1	—
Net interest income	29	31	14	18	1,183	1,270
Total net revenue	\$ 32	\$ 34	\$ 56	\$ 53	\$ 1,519	\$ 1,619

Revenue from contracts with customers did not generate significant contract assets and liabilities. Contract receivables are included in “Other assets” on the consolidated balance sheet. Payment terms vary by services offered, and the timing between completion of performance obligations and payment is generally not significant.

## 12. INCOME TAXES

The effective income tax rate was 23.3 % for the second quarter of 2024, compared with 22.6 % for the second quarter of 2023. The effective tax rates for the first six months of 2024 and 2023 were 23.9 % and 25.4 %, respectively. The tax rates during both periods were reduced by nontaxable municipal interest income and nontaxable income from certain bank-owned life insurance (“BOLI”), and were increased by the nondeductibility of Federal Deposit Insurance Corporation (“FDIC”) premiums, certain executive compensation plans, and other fringe benefits. The FDIC insurance premiums are nondeductible, whereas the FDIC special assessments are tax deductible.

At June 30, 2024 and December 31, 2023, we had a net deferred tax asset (“DTA”) totaling \$ 0.9 billion and \$ 1.0 billion, respectively. The net DTA or deferred tax liability (“DTL”) is included in either “Other assets” or “Other liabilities,” respectively, on the consolidated balance sheet.

We evaluate DTAs on a regular basis to determine whether a valuation allowance is required. In conducting this evaluation, we consider all available evidence, both positive and negative, based on the more-likely-than-not criteria that such assets will be realized. This evaluation includes, but is not limited to, the following:

- Future reversals of existing DTLs — These DTLs have a reversal pattern generally consistent with DTAs and are used to realize the DTAs.
- Tax planning strategies — We have considered prudent and feasible tax planning strategies that we would implement to preserve the value of the DTAs, if necessary.
- Future projected taxable income — We expect future taxable income will offset the reversal of remaining net DTAs.

Based on this evaluation, we concluded that a valuation allowance was not required at both June 30, 2024 and December 31, 2023.

### 13. NET EARNINGS PER COMMON SHARE

Basic and diluted net earnings per common share based on the weighted average outstanding shares are summarized as follows:

(In millions, except shares and per share amounts)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Basic:				
Net income	\$ 201	\$ 175	\$ 354	\$ 379
Less common and preferred dividends	72	70	143	138
Undistributed earnings	129	105	211	241
Less undistributed earnings applicable to nonvested shares	1	1	2	2
Undistributed earnings applicable to common shares	128	104	209	239
Distributed earnings applicable to common shares	61	61	121	121
Total earnings applicable to common shares	\$ 189	\$ 165	\$ 330	\$ 360
Weighted average common shares outstanding (in thousands)	147,115	147,692	147,227	147,852
Net earnings per common share	\$ 1.28	\$ 1.11	\$ 2.24	\$ 2.44
Diluted:				
Total earnings applicable to common shares	\$ 189	\$ 165	\$ 330	\$ 360
Weighted average common shares outstanding (in thousands)	147,115	147,692	147,227	147,852
Dilutive effect of stock options (in thousands)	5	4	4	13
Weighted average diluted common shares outstanding (in thousands)	147,120	147,696	147,231	147,865
Net earnings per common share	\$ 1.28	\$ 1.11	\$ 2.24	\$ 2.44

The following schedule presents the weighted average stock awards that were anti-dilutive and not included in the calculation of diluted earnings per share:

(In thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Restricted stock and restricted stock units	1,715	1,421	1,629	1,378
Stock options	1,334	1,449	1,356	1,381

### 14. OPERATING SEGMENT INFORMATION

We manage our operations with a primary focus on geographic area. We conduct our operations primarily through seven separately managed affiliate banks, each with its own local branding and management team, including Zions Bank, California Bank & Trust, Amegy Bank, National Bank of Arizona, Nevada State Bank, Vectra Bank Colorado, and The Commerce Bank of Washington. These affiliate banks comprise our primary business segments. Performance assessment and resource allocation are based upon this geographic structure. Our affiliate banks are

supported by an enterprise operating segment (referred to as the “Other” segment) that provides governance and risk management, allocates capital, establishes strategic objectives, and includes centralized technology, back-office functions, and certain lines of business not operated through our affiliate banks.

We allocate the cost of centrally provided services to the business segments based upon estimated or actual usage of those services. We also allocate capital based on the risk-weighted assets held at each business segment. We use an internal funds transfer pricing (“FTP”) allocation process to report results of operations for business segments. This process is subject to change and refinement over time. Total average loans and deposits presented for the business segments include insignificant intercompany amounts between business segments and may also include deposits with the “Other” segment.

At June 30, 2024, Zions Bank operated 95 branches in Utah, 25 branches in Idaho, and one branch in Wyoming. CB&T operated 75 branches in California. Amegy operated 75 branches in Texas. NBAZ operated 56 branches in Arizona. NSB operated 43 branches in Nevada. Vectra operated 34 branches in Colorado and one branch in New Mexico. TCBW operated two branches in Washington and one branch in Oregon.

Transactions between business segments are primarily conducted at fair value, resulting in profits that are eliminated for reporting consolidated results of operations. The following schedule presents average loans, average deposits, and income before income taxes because we use these metrics when evaluating performance and making decisions pertaining to the business segments. The condensed statement of income identifies the components of income and expense which affect the operating amounts presented in the “Other” segment.

## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The following schedule presents selected operating segment information for the three months ended June 30, 2024 and 2023:

(In millions)	Zions Bank		CB&T		Amegy	
	2024	2023	2024	2023	2024	2023
<b>SELECTED INCOME STATEMENT DATA</b>						
Net interest income	\$ 171	\$ 178	\$ 144	\$ 152	\$ 119	\$ 116
Provision for credit losses	( 7 )	7	( 5 )	15	14	12
Net interest income after provision for credit losses	178	171	149	137	105	104
Noninterest income	47	49	30	35	42	55
Noninterest expense	151	138	103	94	116	100
Income (loss) before income taxes	\$ 74	\$ 82	\$ 76	\$ 78	\$ 31	\$ 59
<b>SELECTED AVERAGE BALANCE SHEET DATA</b>						
Total average loans	\$ 14,893	\$ 14,250	\$ 14,127	\$ 14,152	\$ 13,345	\$ 12,880
Total average deposits	20,906	19,191	14,539	13,333	14,612	11,873

(In millions)	NBAZ		NSB		Vectra	
	2024	2023	2024	2023	2024	2023
<b>SELECTED INCOME STATEMENT DATA</b>						
Net interest income	\$ 59	\$ 64	\$ 49	\$ 49	\$ 36	\$ 38
Provision for credit losses	( 1 )	4	7	7	—	2
Net interest income after provision for credit losses	60	60	42	42	36	36
Noninterest income	10	11	16	11	7	7
Noninterest expense	51	45	45	42	36	34
Income (loss) before income taxes	\$ 19	\$ 26	\$ 13	\$ 11	\$ 7	\$ 9
<b>SELECTED AVERAGE BALANCE SHEET DATA</b>						
Total average loans	\$ 5,595	\$ 5,243	\$ 3,547	\$ 3,427	\$ 4,088	\$ 3,998
Total average deposits	6,929	6,873	7,207	6,630	3,475	3,271

(In millions)	TCBW		Other		Consolidated Bank	
	2024	2023	2024	2023	2024	2023
<b>SELECTED INCOME STATEMENT DATA</b>						
Net interest income	\$ 15	\$ 15	\$ 4	\$ ( 21 )	\$ 597	\$ 591
Provision for credit losses	( 1 )	—	( 2 )	( 1 )	5	46
Net interest income after provision for credit losses	16	15	6	( 20 )	592	545
Noninterest income	2	2	25	19	179	189
Noninterest expense	8	6	( 1 )	49	509	508
Income (loss) before income taxes	\$ 10	\$ 11	\$ 32	\$ ( 50 )	\$ 262	\$ 226
<b>SELECTED AVERAGE BALANCE SHEET DATA</b>						
Total average loans	\$ 1,755	\$ 1,689	\$ 941	\$ 1,040	\$ 58,291	\$ 56,679
Total average deposits	1,108	1,099	5,452	7,379	74,228	69,649



## ZIONS BANCORPORATION, NATIONAL ASSOCIATION AND SUBSIDIARIES

The following schedule presents selected operating segment information for the six months ended June 30, 2024 and 2023:

(In millions)	Zions Bank		CB&T		Amegy	
	2024	2023	2024	2023	2024	2023
<b>SELECTED INCOME STATEMENT DATA</b>						
Net interest income	\$ 336	\$ 363	\$ 284	\$ 311	\$ 232	\$ 240
Provision for credit losses	( 18 )	31	17	15	18	23
Net interest income after provision for credit losses	354	332	267	296	214	217
Noninterest income	90	99	56	59	83	96
Noninterest expense	291	273	204	186	229	198
Income (loss) before income taxes	\$ 153	\$ 158	\$ 119	\$ 169	\$ 68	\$ 115
<b>SELECTED AVERAGE BALANCE SHEET DATA</b>						
Total average loans	\$ 14,808	\$ 14,115	\$ 14,146	\$ 14,084	\$ 13,230	\$ 12,862
Total average deposits	20,820	20,067	14,473	13,985	14,742	12,576

(In millions)	NBAZ		NSB		Vectra	
	2024	2023	2024	2023	2024	2023
<b>SELECTED INCOME STATEMENT DATA</b>						
Net interest income	\$ 119	\$ 129	\$ 96	\$ 99	\$ 73	\$ 79
Provision for credit losses	5	4	2	11	( 6 )	6
Net interest income after provision for credit losses	114	125	94	88	79	73
Noninterest income	20	21	28	23	13	13
Noninterest expense	99	92	89	82	70	67
Income (loss) before income taxes	\$ 35	\$ 54	\$ 33	\$ 29	\$ 22	\$ 19
<b>SELECTED AVERAGE BALANCE SHEET DATA</b>						
Total average loans	\$ 3,527	\$ 5,197	\$ 3,527	\$ 3,377	\$ 4,063	\$ 3,990
Total average deposits	7,203	7,025	7,203	6,800	3,463	3,488

(In millions)	TCBW		Other		Consolidated Bank	
	2024	2023	2024	2023	2024	2023
<b>SELECTED INCOME STATEMENT DATA</b>						
Net interest income	\$ 29	\$ 31	\$ 14	\$ 18	\$ 1,183	\$ 1,270
Provision for credit losses	3	2	( 3 )	( 1 )	18	91
Net interest income after provision for credit losses	26	29	17	19	1,165	1,179
Noninterest income	3	3	42	35	335	349
Noninterest expense	17	13	36	109	1,035	1,020
Income (loss) before income taxes	\$ 12	\$ 19	\$ 23	\$ ( 55 )	\$ 465	\$ 508
<b>SELECTED AVERAGE BALANCE SHEET DATA</b>						
Total average loans	\$ 1,741	\$ 1,700	\$ 962	\$ 1,092	\$ 58,100	\$ 56,417
Total average deposits	1,115	1,240	5,083	4,720	73,793	69,901

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our most significant risks include interest rate and market risk, which are closely monitored by management as previously discussed. For more information regarding interest rate and market risk, see the "Interest Rate and Market Risk Management" section in this Form 10-Q.

#### **ITEM 4. CONTROLS AND PROCEDURES**

Our management, including our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures at June 30, 2024. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at June 30, 2024. There were no changes in our internal control over financial reporting during the second quarter of 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II. OTHER INFORMATION**

##### **ITEM 1. LEGAL PROCEEDINGS**

The information contained in Note 10 of the Notes to Consolidated Financial Statements is incorporated by reference herein.

##### **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors as previously disclosed in Part I, Item 1A. Risk Factors in our 2023 Form 10-K.

##### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

##### **ITEM 5. OTHER INFORMATION**

None of our directors or officers have adopted, modified, or terminated a Rule 10b5-1(c) trading arrangement during the three months ended June 30, 2024. Our directors and officers participate in certain of our benefits plans such as our Omnibus Incentive Plan and Payshelter 401(k) and Employee Stock Ownership Plan, and may from time to time make elections to have shares withheld to cover withholding taxes or pay the exercise price of options granted thereunder, which elections may be designed to satisfy the affirmative defense conditions of Rule 10b5-1 under the Exchange Act or may constitute non-Rule 10b5-1 trading arrangements as defined in Item 408(c) of Regulation S-K.

## ITEM 6. EXHIBITS

### a. Exhibits

#### Exhibit

Number	Description	
<a href="#">3.1</a>	Second Amended and Restated Articles of Association of Zions Bancorporation, National Association, incorporated by reference to Exhibit 3.1 of Form 8-K filed on October 2, 2018.	*
<a href="#">3.2</a>	Second Amended and Restated Bylaws of Zions Bancorporation, National Association, incorporated by reference to Exhibit 3.2 of Form 8-K filed on April 4, 2019.	*
<a href="#">10.1</a>	Amendment to the Zions Bancorporation 2022 Omnibus Incentive Plan, incorporated by reference to Appendix I of Zions Bancorporation's Proxy Statement on Schedule 14A, filed with the Securities and Exchange Commission on March 14, 2024 and approved by shareholders at the Bank's annual meeting of shareholders on April 26, 2024.	*
<a href="#">31.1</a>	Certification by Chief Executive Officer required by Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934 (filed herewith).	
<a href="#">31.2</a>	Certification by Chief Financial Officer required by Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934 (filed herewith).	
<a href="#">32</a>	Certification by Chief Executive Officer and Chief Financial Officer required by Sections 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 (15 U.S.C. 78m) and 18 U.S.C. Section 1350 (furnished herewith).	
101	Pursuant to Rules 405 and 406 of Regulation S-T, the following information is formatted in Inline XBRL (i) the Consolidated Balance Sheets as of June 30, 2024 and December 31, 2023, (ii) the Consolidated Statements of Income for the three and six months ended June 30, 2024 and June 30, 2023, (iii) the Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2024 and June 30, 2023, (iv) the Consolidated Statements of Changes in Shareholders' Equity for the three and six months ended June 30, 2024 and June 30, 2023, (v) the Consolidated Statements of Cash Flows for the six months ended June 30, 2024 and June 30, 2023, and (vi) the Notes to Consolidated Financial Statements (filed herewith).	
104	The cover page from this Quarterly Report on Form 10-Q, formatted as Inline XBRL.	

\* Incorporated by reference

Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, copies of certain instruments defining the rights of holders of long-term debt are not filed. We agree to furnish a copy thereof to the Securities and Exchange Commission and the Office of the Comptroller of the Currency upon request.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ZIONS BANCORPORATION, NATIONAL  
ASSOCIATION

/s/ Harris H. Simmons

Harris H. Simmons, Chairman and  
Chief Executive Officer

/s/ R. Ryan Richards

R. Ryan Richards, Executive Vice President and  
Chief Financial Officer

Date: August 7, 2024

**CERTIFICATION**  
Principal Executive Officer

I, Harris H. Simmons, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Zions Bancorporation, National Association;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2024

/s/ Harris H. Simmons

Harris H. Simmons, Chairman and Chief Executive  
Officer

**CERTIFICATION**

Principal Financial Officer

I, R. Ryan Richards, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Zions Bancorporation, National Association;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2024

/s/ R. Ryan Richards

R. Ryan Richards, Executive Vice President and  
Chief Financial Officer

**CERTIFICATION**

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. §1350, the undersigned officers of Zions Bancorporation, National Association (the "Bank") hereby certify that, to the best of their knowledge, the Bank's Quarterly Report for the three months ended June 30, 2024 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 (15 U.S.C. 78m) and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date: August 7, 2024

/s/ Harris H. Simmons

Name: Harris H. Simmons

Title: Chairman and Chief Executive Officer

/s/ R. Ryan Richards

Name: R. Ryan Richards

Title: Executive Vice President and Chief  
Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Report or as a separate disclosure document.